

SCHULMAN A INC
Form 10-Q
January 05, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended November 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from ___ to ___.

Commission File No. 0-7459

A. SCHULMAN, INC.

(Exact Name of Registrant as Specified in its Charter)

Delaware

34-0514850

(State or Other Jurisdiction
of Incorporation or Organization)

(I.R.S. Employer Identification No.)

3550 West Market Street, Akron, Ohio

44333

(Address of Principal Executive Offices)

(ZIP Code)

Registrant's telephone number, including area code: (330) 666-3751

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

Number of shares of common stock, \$1.00 par value, outstanding as of December 31, 2006 26,946,582

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PART I FINANCIAL INFORMATION
ITEM 1 CONSOLIDATED FINANCIAL STATEMENTS

A. Schulman, Inc.

Consolidated Statement of Income

| | For the three months ended November 30, | |
|---|--|-------------|
| | 2006 | 2005 |
| | Unaudited | |
| | (In thousands except per share data) | |
| Net Sales | \$ 442,728 | \$ 396,525 |
| Cost of sales | 393,188 | 336,489 |
| Selling, general and administrative expenses | 40,248 | 36,290 |
| Interest expense | 1,831 | 1,027 |
| Foreign currency transaction (gains) losses | (514) | 260 |
| Minority interest | 233 | 350 |
| Interest income | (361) | (584) |
| Other (income) expense | 25 | (218) |
| Restructuring expense - North America | 118 | |
| | 434,768 | 373,614 |
| Income before Taxes | 7,960 | 22,911 |
| Provision for U.S. and Foreign Income Taxes | 5,589 | 10,602 |
| Net Income | 2,371 | 12,309 |
| Less: Preferred stock dividends | (13) | (13) |
| Net Income Applicable to Common Stock | \$ 2,358 | \$ 12,296 |
| Weighted-average Number of Shares Outstanding: | | |
| Basic | 26,879 | 30,744 |
| Diluted | 27,311 | 31,097 |
| Earnings per Share of Common Stock: | | |
| Basic | \$ 0.09 | \$ 0.40 |
| Diluted | \$ 0.09 | \$ 0.40 |

The accompanying notes are an integral part of the consolidated financial statements.

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**A. SCHULMAN, INC.
Consolidated Balance Sheet**

| | November 30, 2006 | August 31, 2006 <small>Unaudited (In thousands except share data)</small> |
|---|----------------------------------|---|
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 63,000 | \$ 50,662 |
| Accounts receivable, less allowance for doubtful accounts of \$10,126 at November 30, 2006 and \$9,409 at August 31, 2006 | 286,196 | 272,929 |
| Inventories, average cost or market, whichever is lower | 270,945 | 286,079 |
| Prepaid expenses and other current assets | 18,335 | 17,678 |
| Total Current Assets | 638,476 | 627,348 |
| Other Assets: | | |
| Cash surrender value of life insurance | 1,797 | 1,800 |
| Deferred charges | 20,234 | 20,444 |
| Goodwill | 5,487 | 5,392 |
| Intangible assets | 1,606 | 1,382 |
| | 29,124 | 29,018 |
| Property, Plant and Equipment, at cost: | | |
| Land and improvements | 16,048 | 15,778 |
| Buildings and leasehold improvements | 139,412 | 136,526 |
| Machinery and equipment | 323,540 | 317,499 |
| Furniture and fixtures | 37,265 | 35,918 |
| Construction in progress | 13,587 | 11,079 |
| | 529,852 | 516,800 |
| Accumulated depreciation and investment grants of \$1,128 at November 30, 2006 and \$1,119 at August 31, 2006 | 341,219 | 329,921 |
| | 188,633 | 186,879 |
| | \$ 856,233 | \$ 843,245 |
| LIABILITIES AND STOCKHOLDERS EQUITY | | |
| Current Liabilities: | | |
| Notes payable | \$ 2,516 | \$ 10,976 |

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| | | |
|---|-------------------|-------------------|
| Accounts payable | 129,840 | 135,930 |
| U.S. and foreign income taxes payable | 12,782 | 14,708 |
| Accrued payrolls, taxes and related benefits | 30,544 | 30,866 |
| Other accrued liabilities | 37,512 | 31,081 |
| Total Current Liabilities | 213,194 | 223,561 |
| Long-term Debt | 148,466 | 120,730 |
| Other Long-term Liabilities | 85,484 | 82,482 |
| Deferred Income Taxes | 6,587 | 7,196 |
| Minority Interest | 5,717 | 5,784 |
| Commitments and Contingencies | | |
| Stockholders Equity: | | |
| Preferred stock, 5% cumulative, \$100 par value, authorized, issued and outstanding - 10,564 shares at November 30, 2006 and August 31, 2006 | 1,057 | 1,057 |
| Special stock, 1,000,000 shares authorized, none outstanding | | |
| Common Stock \$1 par value, authorized -75,000,000 shares, issued - 41,049,279 shares at November 30, 2006 and 40,707,018 shares at August 31, 2006 | 41,049 | 40,707 |
| Other capital | 92,576 | 86,894 |
| Accumulated other comprehensive income | 39,819 | 32,893 |
| Retained earnings | 501,448 | 502,998 |
| Treasury stock, at cost, 14,113,977 shares at November 30, 2006 and 13,343,711 shares at August 31, 2006 | (279,164) | (261,057) |
| Common Stockholders Equity | 395,728 | 402,435 |
| Total Stockholders Equity | 396,785 | 403,492 |
| | \$ 856,233 | \$ 843,245 |

The accompanying notes are an integral part of the consolidated financial statements.

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A. Schulman, Inc.
Consolidated Statement of Cash Flows

| | For the three months ended | |
|---|-----------------------------------|-------------|
| | November 30, | |
| | 2006 | 2005 |
| | Unaudited | |
| | (In thousands) | |
| Provided from (used in) operating activities: | | |
| Net income | \$ 2,371 | \$ 12,309 |
| Adjustments to reconcile net income to net cash provided from (used in) operating activities: | | |
| Depreciation and amortization | 6,460 | 5,983 |
| Non-current deferred taxes | (897) | (312) |
| Pension and other deferred compensation | 1,594 | 3,166 |
| Postretirement benefit obligation | 840 | 857 |
| Minority interest in net income of subsidiaries | 233 | 350 |
| Restructuring charges | 115 | |
| Changes in working capital: | | |
| Accounts receivable | (5,973) | (32,786) |
| Inventories | 21,379 | (8,969) |
| Prepaid expenses | (642) | 81 |
| Accounts payable | (8,980) | 16,606 |
| Income taxes | (1,988) | 6,720 |
| Accrued payrolls and other accrued liabilities | 4,574 | 6,345 |
| Changes in other assets and other long-term liabilities | 546 | 2,499 |
| Net cash provided from (used in) operating activities | 19,632 | 12,849 |
| Provided from (used in) investing activities: | | |
| Expenditures for property, plant and equipment | (5,333) | (6,557) |
| Disposals of property, plant and equipment | 33 | 88 |
| Net cash used in investing activities | (5,300) | (6,469) |
| Provided from (used in) financing activities: | | |
| Cash dividends paid | (3,921) | (4,524) |
| Increase (decrease) in notes payable | (8,505) | 928 |
| Borrowings on revolving credit facilities | 40,813 | |
| Repayments on revolving credit facilities | (16,785) | (14,477) |
| Cash distributions to minority shareholders | (300) | (300) |
| Exercise of stock options | 4,789 | 978 |
| Purchase of treasury stock | (18,107) | |
| Net cash used in financing activities | (2,016) | (17,395) |
| Effect of exchange rate changes on cash | 22 | (2,093) |

| | | |
|---|-----------|-----------|
| Net increase (decrease) in cash and cash equivalents | 12,338 | (13,108) |
| Cash and cash equivalents at beginning of period | 50,662 | 102,329 |
| Cash and cash equivalents at end of period | \$ 63,000 | \$ 89,221 |

The accompanying notes are an integral part of the consolidated financial statements.

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

- (1) The interim financial statements furnished reflect all adjustments, which are, in the opinion of management, necessary for a fair presentation of the results of the interim period presented. All such adjustments are of a normal recurring nature.

The year-end balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America.

The results of operations for the three months ended November 30, 2006 are not necessarily indicative of the results expected for the year ended August 31, 2007.

The accounting policies for the periods presented are the same as described in Note 1 – Summary of Significant Accounting Policies to the consolidated financial statements contained in the Company’s Annual Report on Form 10-K for the fiscal year ended August 31, 2006.

- (2) Effective in December 2002, the Company adopted the 2002 Equity Incentive Plan which provided for the grant of incentive stock options, nonqualified stock options, restricted stock awards and director deferred units for employees and non-employee directors. The option price of incentive stock options is the fair market value of the common shares on the date of the grant. In the case of nonqualified options, the Company grants options at 100% of the fair market value of the common shares on the date of the grant. All options become exercisable at the rate of 33% per year, commencing on the first anniversary date of the grant. Each option expires ten years from the date of the grant. On November 30, 2006, 1,733,637 shares were available for grants of non-qualified stock options pursuant to the Company’s 2002 Equity Incentive Plan.

On December 7, 2006, the Company adopted the 2006 Incentive Plan which provides for the grant of incentive stock options, nonqualified stock options, whole shares, restricted stock awards, restricted stock units, stock appreciation rights, performance shares, performance units, cash-based awards, dividend equivalents and performance-based awards. The time-based nonqualified stock options become exercisable at the rate of 33% per year, commencing on the first anniversary date of the grant. The 2006 Incentive Plan allows for 3,483,637 shares available for grant however any awards that were issued under the Company’s 2002 Equity Incentive Plan and are forfeited would become eligible for issuance under the 2006 Incentive Plan. This Plan terminates the shares available for grant under the Company’s 2002 Equity Incentive Plan. It has been the Company’s practice to issue new common shares upon stock option exercise.

There have been no grants during the first quarter of fiscal 2007.

A summary of stock options is as follows:

| | 2006 | | Three months ended November 30, | | 2005 | |
|------------------------------------|--|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
| | Outstanding shares under option | Weighted-average exercise price | Outstanding shares under option | Weighted-average exercise price | Outstanding shares under option | Weighted-average exercise price |
| Outstanding at beginning of period | 1,568,276 | \$ 18.93 | 1,672,362 | \$ 17.09 | | |

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| | | | | |
|--------------------------------------|-----------|-------|-----------|-------|
| Granted | | | 512,750 | 19.20 |
| Exercised | (257,711) | 18.58 | (65,711) | 14.90 |
| Forfeited and expired | (3,201) | 19.22 | (9,502) | 19.15 |
| Outstanding at end of period | 1,307,364 | 19.00 | 2,109,899 | 17.66 |
| Exercisable at the end of the period | 839,229 | 18.39 | 1,054,104 | 16.17 |

The intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option. The total intrinsic value of options exercised during the three months ended November 30, 2006 and 2005 was approximately \$1.4 million and \$.3 million, respectively. The intrinsic value for stock options exercisable at November 30, 2006 was \$4.6 million with a remaining term for options exercisable of 7.5 years. For stock options outstanding at November 30, 2006, exercise prices range from \$11.62 to \$24.69. The weighted average remaining contractual life for options outstanding at November 30, 2006 was approximately 8 years. Stock options vested and expected to vest at November 30, 2006 were

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

1,269,039 with a remaining contractual term of 0.4 years and a weighted-average exercise price of \$18.99. The aggregate intrinsic value of stock options vested and expected to vest was \$6.3 million.

Total unrecognized compensation cost, including forfeitures, related to nonvested share-based compensation arrangements at November 30, 2006 was approximately \$4.1 million. This cost is expected to be recognized over a weighted-average period of approximately 1.4 years.

The total fair value of options vested during the three months ended November 30, 2006 and 2005 was approximately \$3.6 million and \$3.2 million, respectively.

Restricted stock awards under the 2002 Equity Incentive Plan vest over four years following the date of grant. The following table summarizes the outstanding restricted stock awards and weighted-average fair market value:

| | Outstanding Restricted Stock Awards | Weighted-Average Fair Market Value (per share) |
|----------------------------------|--|---|
| Outstanding at August 31, 2006 | 362,900 | \$ 18.05 |
| Granted | | |
| Released | (84,550) | 14.53 |
| Forfeited | (7,750) | 19.05 |
| Outstanding at November 30, 2006 | 270,600 | 19.12 |

- (3) All highly liquid investments purchased with a maturity of three months or less are considered to be cash equivalents. Such investments amounted to \$29.3 million at November 30, 2006 and \$13.7 million at August 31, 2006.

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

(4) A summary of the stockholders' equity section for the three months ended November 30, 2006 and 2005 is as follows:

(In thousands except per share data)
(Unaudited)

| | Preferred Stock | Common Stock | Other Capital | Accumulated Other Comprehensive Income (loss) | Retained Earnings | Treasury Stock | Total Stockholders Equity |
|---|--------------------|-----------------|------------------|---|----------------------|-------------------|---------------------------------|
| Balance at September 1, 2006 | \$ 1,057 | \$ 40,707 | \$ 86,894 | \$ 32,893 | \$ 502,998 | \$ (261,057) | \$ 403,492 |
| Comprehensive income: | | | | | | | |
| Net income | | | | | 2,371 | | |
| Foreign currency translation gain | | | | 6,926 | | | |
| Total comprehensive income | | | | | | | 9,297 |
| Cash dividends paid or accrued: | | | | | | | |
| Preferred stock, \$1.25 per share | | | | | (13) | | (13) |
| Common stock, \$.145 per share | | | | | (3,908) | | (3,908) |
| Stock options exercised | | 258 | 4,531 | | | | 4,789 |
| Issue of restricted stock | | 84 | (84) | | | | |
| Purchase of treasury stock | | | | | | (18,107) | (18,107) |
| Non-cash stock based compensation | | | 740 | | | | 740 |
| Amortization of restricted stock | | | 495 | | | | 495 |
| Balance at November 30, 2006 | \$ 1,057 | \$ 41,049 | \$ 92,576 | \$ 39,819 | \$ 501,448 | \$ (279,164) | \$ 396,785 |

| | Preferred Stock | Common Stock | Other Capital | Accumulated Other Comprehensive Income | Retained Earnings | Treasury Stock | Unearned Stock Grant Compensation | Total Stockholders Equity |
|--|--------------------|-----------------|------------------|---|----------------------|-------------------|--|---------------------------------|
|--|--------------------|-----------------|------------------|---|----------------------|-------------------|--|---------------------------------|

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| | Income (loss) | | | | | | | |
|---|------------------|-----------|-----------|-----------|------------|--------------|------------|------------|
| Balance at September 1, 2005 | \$ 1,057 | \$ 39,989 | \$ 74,973 | \$ 26,552 | \$ 487,998 | \$ (165,232) | \$ (3,234) | \$ 462,103 |
| Comprehensive income: | | | | | | | | |
| Net income | | | | | 12,309 | | | |
| Foreign currency translation gain (loss) | | | | (11,516) | | | | |
| Total comprehensive income | | | | | | | | 793 |
| Cash dividends paid or accrued: | | | | | | | | |
| Preferred stock, \$1.25 per share | | | | | (13) | | | (13) |
| Common stock, \$.145 per share | | | | | (4,511) | | | (4,511) |
| Stock options exercised | | 65 | 913 | | | | | 978 |
| Reclassification due to adoption of SFAS 123R | | | (3,234) | | | | 3,234 | |
| Non-cash stock based compensation | | | 1,765 | | | | | 1,765 |
| Amortization of restricted stock | | | 398 | | | | | 398 |
| Balance at November 30, 2005 | \$ 1,057 | \$ 40,054 | \$ 74,815 | \$ 15,036 | \$ 495,783 | \$ (165,232) | \$ | \$ 461,513 |

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

- (5) Basic earnings per share is computed by dividing income available to common shareholders by the weighted-average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if common stock equivalents were exercised and then shared in the earnings of the Company.

The difference between basic and diluted weighted-average common shares results from the assumed exercise of outstanding stock options and grants of restricted stock, calculated using the treasury stock method. The following presents the number of incremental weighted-average shares used in computing diluted per share amounts:

| | Three Months Ended November 30, 2006 2005 (in thousands) | |
|--|--|------------|
| Weighted-average shares outstanding: | | |
| Basic | 26,879 | 30,744 |
| Incremental shares from stock options | 220 | 148 |
| Incremental shares from restricted stock | 212 | 205 |
| Diluted | 27,311 | 31,097 |

For the three months ended November 30, 2006 and 2005, there were approximately 0.1 million and 1.3 million, respectively, of equivalent shares related to stock options that were excluded from diluted weighted-average shares outstanding because inclusion would have been anti-dilutive.

- (6) The components of Accumulated Other Comprehensive Income (Loss) are as follows:

| | November 30, 2006 | August 31, 2006 |
|-----------------------------------|-------------------------|--------------------|
| | (in thousands) | |
| Foreign currency translation gain | \$ 46,128 | \$ 39,202 |
| Minimum pension liability | (6,309) | (6,309) |
| | \$ 39,819 | \$ 32,893 |

Foreign currency translation gains are not tax effected as such gains are considered permanently reinvested. Minimum pension liability adjustments are recorded net of tax using the applicable effective tax rate.

- (7) The Company is engaged in the sale of plastic resins in various forms, which are used as raw materials by its customers. To identify reportable segments, the Company considered its operating structure and the types of information subject to regular review by its President and Chief Executive Officer, who is the Chief Operating Decision Maker. On this basis, the Company operates in two geographic segments, North America and Europe, including Asia (Europe). A reconciliation of segment income to consolidated income (loss) before taxes is presented below:

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

The majority of the Company's sales for the three months ended November 30, 2006 and 2005 can be classified into five primary product families. The approximate amount and percentage of consolidated sales for these product families are as follows:

| Product Family | 2006 | For the three months ended November 30, | | |
|---------------------------------|------------|--|------------|------|
| | | 2005 | | |
| | | (in thousands, except for %'s) | | |
| Color and additive concentrates | \$ 157,490 | 35% | \$ 133,950 | 34% |
| Polyolefins | 135,933 | 31 | 123,356 | 31 |
| Engineered compounds | 108,284 | 24 | 100,759 | 25 |
| Polyvinyl chloride (PVC) | 16,010 | 4 | 15,875 | 4 |
| Tolling | 4,538 | 1 | 3,351 | 1 |
| Other | 20,473 | 5 | 19,234 | 5 |
| | \$442,728 | 100% | \$ 396,525 | 100% |

(8) A reconciliation of the statutory U.S. federal income tax rate of 35% with the effective tax rate is as follows:

| | Three months ended November 30, | |
|--|------------------------------------|-------|
| | 2006 | 2005 |
| Statutory U.S. tax rate | 35.0% | 35.0% |
| Domestic losses with no benefit | 45.2 | 3.4 |
| Dividends repatriated from Europe | | 13.4 |
| Amount of foreign taxes at less than statutory U.S. tax rate | (11.8) | (5.7) |
| Other | 1.8 | 0.2 |
| | 70.2% | 46.3% |

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

- (9) In October 2006, in order to balance capacity with demand, reduce costs and improve efficiencies in the North American segment, the Company approved a plan to close two of its manufacturing lines at its Orange, Texas plant, close a warehouse also located in Orange, Texas and reduce the workforce at its Bellevue, Ohio plant. The Orange, Texas warehouse is anticipated to close during the second quarter of fiscal 2007, while the manufacturing lines at the Orange, Texas plant are anticipated to continue production through the third quarter of fiscal 2007. As a result, the Company recorded pre-tax charges of \$.4 million for the three months ended November 30, 2006.

These charges were primarily non-cash and are summarized below:

| | (in thousands) | | Accrual balance |
|--|--------------------|---------------------|--------------------|
| | Original Charge | Paid fiscal 2007 | 11/30/06 |
| Employee related costs | \$ 114 | \$ | \$ 114 |
| Other costs | 4 | (4) | |
| Restructuring | 118 | \$ (4) | \$ 114 |
| Accelerated depreciation, included in North America cost of sales in 2007 | 253 | | |
| | \$ 371 | | |

The employee related costs included severance payments and medical insurance for 18 employees at facilities in Ohio and Texas. The accelerated depreciation represents a change in estimate for the reduced life on equipment totaling \$.3 million. At November 30, 2006, the Company estimated it will incur additional charges of \$.5 million for employee related costs and additional depreciation of \$.9 million in fiscal 2007.

- (10) The components of the Company's net periodic benefit cost for defined benefit pension plans and other postretirement benefits are shown below.

Net periodic pension cost recognized included the following components:

| | Three Months Ended November 30, | |
|--|------------------------------------|--------|
| | 2006 | 2005 |
| | (in thousands) | |
| Service cost | \$ 602 | \$ 571 |
| Interest cost | 905 | 749 |
| Expected return on plan assets | (257) | (212) |
| Net actuarial loss and net amortization of prior service cost and transition obligation | 250 | 217 |

| | | | | |
|---------------------------|----|-------|----|-------|
| Net periodic benefit cost | \$ | 1,500 | \$ | 1,325 |
|---------------------------|----|-------|----|-------|

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

Postretirement benefit cost included the following components:

| | Three Months Ended November 30, | |
|--|------------------------------------|----------|
| | 2006 | 2005 |
| | (In thousands) | |
| Service cost | \$ 460 | \$ 499 |
| Interest cost | 441 | 417 |
| Net amortization of prior service cost and unrecognized loss | 40 | 117 |
| Net periodic benefit cost | \$ 941 | \$ 1,033 |

- (11) The Company is engaged in various legal proceedings arising in the ordinary course of business. The ultimate outcome of these proceedings is not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

During fiscal 2006, a railroad company filed suit against the Company seeking compensatory damages and reimbursement of environmental costs to investigate and remediate property located near its Bellevue, Ohio facility. The Company subsequently filed an answer to this complaint and both parties are now conducting discovery. Management of the Company, in consultation with legal counsel, is of the opinion that a valid cause of action does not exist. The Company will continue to pursue resolution of this matter. The Company has not recorded a reserve relating to this matter. The ultimate outcome of this matter is not expected to have a material adverse effect on the Company's financial condition, results of operations or cash flows.

- (12) One of the Company's major facilities in Texas was closed for a two-week period in September 2005 because of Hurricane Rita. In addition, a warehouse in Texas also incurred damage from Hurricane Rita. While repair work continues and operations have returned to normal, the financial impact from this hurricane is still being assessed. The claim for this hurricane has been filed with the insurance carriers, but the ultimate amount of any gain or loss related to this claim has not yet been determined. It is anticipated that amounts not covered by insurance will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.
- (13) In October 2006, the Company reached an agreement with the Barington Group, which as of the date of the agreement owned in the aggregate 2,816,536 shares, or approximately 10.5% of the Company's common stock (the 2006 Agreement). Under the terms of the 2006 Agreement, the Barington Group withdrew a notice of its intent to nominate certain persons for election as directors at the 2006 annual meeting, agreed to dismiss a lawsuit it had filed against the Company in Delaware seeking to enforce its rights as a stockholder to inspect and copy certain books, records and documents of the Company, and agreed to abide by certain standstill provisions until the Company's 2007 annual meeting. The Company has made several commitments under the 2006 Agreement, including agreeing to redeem any rights issued to the Company's stockholders under the Shareholder Rights Plan, and to cause the Rights Plan to be terminated and of no further force or effect. The Company agreed, among other things, to nominate James S. Marlen, Ernest J. Novak, Jr. (each current directors of the Company), Howard R. Curd and Michael A. McManus, Jr. on the Board's slate of nominees for election as Class II directors of the Company at the 2006 annual meeting. On December 7, 2006, the Company's stockholders approved election of the above nominees to the Company's Board of Directors.

- (14)

In July 2006, the Financial Accounting Standards Board (FASB) issued FASB interpretation No. 48, (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, Accounting for Income Taxes . FIN 48 clarifies the accounting for uncertain income tax positions that are recognized in a company s financial statements. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. Under the interpretation, the financial statements will reflect expected future tax consequences of such positions presuming the taxing authorities full knowledge of the position and all relevant facts, but without considering time values. The adoption of FIN 48 is required by the

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A. SCHULMAN, INC.
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
For the three months ended November 30, 2006 and 2005

Company in fiscal year 2008. The Company is currently evaluating the impact, if any, of FIN 48 on its financial position, results of operations and cash flows.

- (15) On September 15, 2006 the FASB issued FASB Statement No. 157, (SFAS 157), Fair Value Measurement. SFAS 157 addresses standardizing the measurement of fair value for companies who are required to use a fair value measure of recognition for recognition or disclosure purposes. The FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measure date. The Company is required to adopt SFAS 157 for fiscal year 2009. The Company is currently evaluating the impact, if any, of SFAS 157 on its financial position, results of operations and cash flows.
- (16) On September 29, 2006 the FASB issued FASB Statement No. 158, (SFAS 158), Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. SFAS 158 requires companies to recognize the funded status of defined benefit pension and other postretirement plans as a net asset or liability in its financial statements. In addition, disclosure requirements related to such plans are affected by SFAS 158. As required by SFAS 158, the Company will use a prospective approach in its adoption of SFAS 158. The Company will begin recognition of the funded status of its defined benefit postretirement plans and include the required disclosures under the provisions of SFAS 158 at the end of fiscal year 2007. If the Company had adopted SFAS 158 at November 30, 2006, the Company's liabilities would have increased by approximately \$26.0 million and accumulated other comprehensive income would have decreased by approximately \$26.0 million, excluding any tax effect. The adoption of SFAS 158 is not expected to impact the Company's debt covenants or cash position. Additionally, the Company does not expect the adoption of SFAS 158 to significantly affect the results of operations.

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Item 2 Management's Discussion and Analysis of Financial Condition and the Results of Operations

Results of Operations

Sales of \$442.7 million were the highest first-quarter revenues in the history of the Company. Net sales increased \$46.2 million or 11.7% over last year's first-quarter sales of \$396.5 million. The translation effect of foreign currencies, primarily the euro, increased sales by \$20.4 million for the three months ended November 30, 2006. The reasons for the change in sales for the three months ended November 30, 2006 are as follows:

| | Increase (decrease) |
|-----------------------|------------------------|
| Tonnage | 4.0% |
| Price and product mix | 2.5 |
| Translation effect | 5.2 |
| | 11.7% |

The primary reason for the higher tonnage was an 8.6% increase in Europe, which includes Asia. The increase in European tonnage relates primarily to additional sales of lower margin, higher volume products. Tonnage in North America was down 6% as a result of decreased demand, primarily in the automotive market.

A comparison of consolidated sales by business segment for the three months ended November 30, 2006 and 2005 is as follows:

| | | (in thousands, except for % s) | | | |
|---------------|--|------------------------------------|------------|---------------------|-------|
| | | Three months ended November 30, | | Increase (decrease) | |
| Sales | | 2006 | 2005 | \$ | % |
| Europe | | \$ 324,434 | \$ 271,099 | \$ 53,335 | 19.7% |
| North America | | 118,294 | 125,426 | (7,132) | -5.7% |
| | | \$ 442,728 | \$ 396,525 | \$ 46,203 | 11.7% |

The two largest markets served by the Company are the packaging and automotive markets. For the three months ended November 30, 2006, approximately 36% of consolidated sales were derived from packaging and 16% from the automotive market. For the three months ended November 30, 2005, approximately 35% and 20% of consolidated sales were derived from the packaging and automotive markets, respectively. For the North America segment, sales to customers in the automotive market accounted for 36% and 41% for the three months ended November 30, 2006 and 2005, respectively. For the Europe segment, sales to customers in the packaging market accounted for 43% and 42% for the three months ended November 30, 2006 and 2005, respectively. Other markets include appliances, construction, medical, consumer products, electrical/electronics, office equipment and agriculture.

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The majority of the Company's sales for the three months ended November 30, 2006 and 2005 can be classified into five primary product families. The approximate amount and percentage of consolidated sales for these product families are as follows:

| Product Family | 2006 | For the three months ended November 30, | | |
|---------------------------------|------------|--|------------|------|
| | | (in thousands, except % s) | | 2005 |
| Color and additive concentrates | \$ 157,490 | 35% | \$ 133,950 | 34% |
| Polyolefins | 135,933 | 31 | 123,356 | 31 |
| Engineered compounds | 108,284 | 24 | 100,759 | 25 |
| Polyvinyl chloride (PVC) | 16,010 | 4 | 15,875 | 4 |
| Tolling | 4,538 | 1 | 3,351 | 1 |
| Other | 20,473 | 5 | 19,234 | 5 |
| | \$ 442,728 | 100% | \$ 396,525 | 100% |

A comparison of gross profit dollars and percentages by business segment for the three months ended November 30, 2006 and 2005 is as follows:

| | (in thousands, except for % s) | | | |
|------------------------|--|-----------|---------------------|--------|
| | For the three months ended November 30, | | Increase (decrease) | |
| | 2006 | 2005 | \$ | % |
| <u>Gross profit \$</u> | | | | |
| Europe | \$ 41,473 | \$ 42,807 | \$ (1,334) | (3.1) |
| North America | 8,067 | 17,229 | (9,162) | (53.2) |
| Consolidated | \$ 49,540 | \$ 60,036 | \$ (10,496) | (17.5) |

Gross profit %

| | | |
|---------------|------|------|
| Europe | 12.8 | 15.8 |
| North America | 6.8 | 13.7 |
| Consolidated | 11.2 | 15.1 |

The gross profit dollars and percentages decreased for Europe for the three months ended November 30, 2006 primarily because of increased sales of commodity products with lower margins and higher material costs that were not fully passed on through increased selling prices due to competitive price pressures.

Gross profit and gross profit percentages for North America decreased for the three months ended November 30, 2006. The decreases were the result of increased raw materials costs that were not fully passed on through increased selling prices. This, combined with weak markets, made it difficult to pass the cost increases onto customers.

Comparatively the first quarter of fiscal 2006 was exceptionally strong with disruptions in the market which allowed the Company to effectively raise prices. Also contributing to the margin shortfall were increased logistics costs and the Company's investment in the new Invision® product line.

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A comparison of capacity utilization levels for the three months ended November 30, 2006 and 2005 is as follows:

| | For the three months ended November 30, | |
|---------------|--|------|
| | 2006 | 2005 |
| Europe | 105% | 99% |
| North America | 79% | 86% |
| Worldwide | 95% | 94% |

Capacity utilization for North America in the 2006 quarter decreased as a result of weakening markets. In Europe a change in product mix required some of Europe's manufacturing facilities to temporarily add additional shifts above the normal production schedule. Capacity utilization is calculated by dividing production pounds by practical capacity at each plant.

Selling, general and administrative expenses were \$40.2 million and \$36.3 million for the three months ended November 30, 2006 and 2005, respectively. This represents an increase of approximately \$3.9 million from the same quarter last year. The translation effect of foreign currencies, primarily the euro, increased selling, general and administrative expenses approximately \$1.4 million for the November 2006 quarter. Excluding the effect of foreign exchange, selling, general and administrative expenses would have increased 6.9%. The increase is primarily due to increased compensation costs of approximately \$1.1 million and increased service costs of approximately \$1.5 million. The primary driver of the increased service costs were legal and professional costs related to the Company's evaluation of an acquisition.

Interest expense increased \$.8 million for the three months ended November 30, 2006 as compared to the same period last year due to higher levels of borrowing.

Foreign currency transaction gains or losses represent changes in the value of currencies in major areas where the Company operates. For the three months ended November 30, 2006 there was a \$.5 million foreign currency transaction gain, due primarily to changes in the value of the U.S. dollar compared with the Canadian dollar and the Mexican peso. Foreign currency transaction losses for the three months ended November 30, 2005 were \$.3 million due primarily to changes in the value of the U.S. dollar compared with the euro.

Minority interest represents a 30% equity position of Mitsubishi Chemical MKV Company in a partnership with the Company and a 35% equity position of P.T. Prima Polycon Indah in an Indonesian joint venture with the Company. In October 2006, in order to balance capacity with demand, reduce costs and improve efficiencies in the North American segment, the Company approved a plan to close two of its manufacturing lines at its Orange, Texas plant, close a warehouse also located in Orange, Texas and reduce the workforce at its Bellevue, Ohio plant. The Orange, Texas warehouse is anticipated to close during the second quarter of fiscal 2007, while the manufacturing lines at the Orange, Texas plant are anticipated to continue production through the third quarter of fiscal 2007. As a result, the Company recorded pre-tax charges of \$.4 million for the three months ended November 30, 2006.

These charges were primarily non-cash and are summarized below:

| | (in thousands) | | Accrual balance 11/30/06 |
|------------------------|--------------------|---------------------|--------------------------------|
| | Original Charge | Paid fiscal 2007 | |
| Employee related costs | \$ 114 | \$ | \$ 114 |
| Other costs | 4 | (4) | |
| Restructuring | 118 | \$ (4) | \$ 114 |
| | 253 | | |

Accelerated depreciation, included in North America cost
of sales in 2007

\$ 371

The employee related costs included severance payments and medical insurance for 18 employees at facilities in Ohio and Texas. The accelerated depreciation represents a change in estimate for the reduced life on equipment totaling \$.3

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million. At November 30, 2006, the Company estimated it will incur additional charges of \$.5 million for employee related costs and additional depreciation of \$.9 million in fiscal 2007. The Company estimates it will make additional cash outlays of approximately \$.7 million related to this plan in fiscal 2007 and 2008. In connection with this restructuring, the Company anticipates approximately \$4.0 million in annual cost savings.

Income (loss) before interest, restructuring and taxes is not a measure of performance calculated in accordance with accounting principles generally accepted in the United States of America. Management of the Company believes that income (loss) before interest, restructuring and taxes is a useful financial measure because it provides management and investors with an additional means of evaluating the Company's operating performance. The following table reconciles income (loss) before interest and restructuring to income before taxes:

| | For the three months ended November 30, | | Favorable (Unfavorable) |
|------------------------------|--|---------------------------|----------------------------|
| | 2006 | 2005 (in thousands) | |
| Europe | \$ 17,266 | \$ 22,487 | \$ (5,221) |
| North America | (7,718) | 867 | (8,585) |
| Restructuring, North America | (118) | | (118) |
| Interest expense, net | (1,470) | (443) | (1,027) |
| Income before taxes | \$ 7,960 | \$ 22,911 | \$ (14,951) |

European income before interest and taxes decreased for the three months ended November 30, 2006 because of decreased gross profit of \$1.3 million. In addition, selling, general and administrative expenses for Europe increased by approximately \$3.4 million, or 17.5%, compared to the same period last year. The translation effect of foreign currencies increased these expenses by \$1.3 million. The remaining increase was due to the increase in services of approximately \$1.7 million. This increase was primarily driven by legal and professional costs related to the evaluation of an acquisition.

North American income before interest and taxes for the three months ended November 30, 2006 decreased \$8.6 million because of a decline in gross profit margins. The decline in margins was the result of weakened markets, lower production and increased logistics costs compared with an exceptionally strong first quarter in the prior year. A reconciliation of the statutory U.S. federal income tax rate of 35% with the effective tax rate is as follows:

| | Three months ended November 30, | |
|--|------------------------------------|-------|
| | 2006 | 2005 |
| Statutory U.S. tax rate | 35.0% | 35.0% |
| Domestic losses with no benefit | 45.2 | 3.4 |
| Dividends repatriated from Europe | | 13.4 |
| Amount of foreign taxes at less than statutory U.S. tax rate | (11.8) | (5.7) |
| Other | 1.8 | 0.2 |
| | 70.2% | 46.3% |

The translation effect of foreign currencies, primarily the euro, increased net income by \$.7 million for the three months ended November 30, 2006.

Management is hopeful that the market slowdown from the first quarter, and leading into the second quarter, will improve. The Company is seeing signs that customers are nearing the end of efforts to reduce inventory, and that orders will begin to trend upward as a result. Stronger markets, a favorable euro and the results of the Company's

cost-saving initiatives, which include inventory improvements, purchasing and freight efficiencies, and margin improvement initiatives, should have a positive impact on results for the remainder of the year. For the longer term, various ongoing efforts to achieve fundamental improvements will help position the Company for future profitable growth.

Liquidity and Capital Resources

The major source of cash inflows is generally net income. The primary uses of cash for other than operations are

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generally cash dividends, repayment of long-term debt and capital expenditures. Presently, the Company anticipates that cash flow from operations and availability under credit arrangements will be sufficient to meet its short and long-term operational requirements.

Net cash provided from operations was \$19.6 million and \$12.8 million for the three months ended November 30, 2006 and 2005, respectively. The improvement from last year was due primarily to a reduction of inventory partially offset by unfavorable cash flows from both accounts receivable and accounts payable which were driven by higher sales levels and lower production volumes, respectively.

| | November 30, 2006 | August 31, 2006 | % Change |
|---------------------------------|-------------------------------|--------------------|----------|
| | (in millions, except for % s) | | |
| Cash and Cash Equivalents | \$ 63.0 | \$ 50.7 | 24.3% |
| Working Capital, excluding cash | 362.3 | 353.0 | 2.6 |
| Long-Term Debt | 148.5 | 120.7 | 23.0 |
| Stockholders' Equity | 396.8 | 403.5 | (1.7) |

The Company's cash and cash equivalents increased \$12.3 million from August 31, 2006. The primary reason for the increase relates to the reduction of inventory of approximately \$15.2 million. Working capital, excluding cash, was \$362.3 million, an increase of \$9.3 million from August 31, 2006. The primary reason for the increase in working capital was the increase in accounts receivable of \$13.3 million and the decrease in notes and accounts payable. The translation effect of foreign currencies, primarily the euro, increased accounts receivable by \$7.4 million. Accounts payable declined \$6.1 million due primarily to reduced inventory purchases as a result of inventory reduction measures and decreased production. As a result of efforts to drive down inventory balances, inventory has decreased to \$270.9 million as of November 30, 2006, compared with \$286.1 million at the end of fiscal 2006.

The Company increased total long-term debt by \$27.8 million during the three months ended November 30, 2006. Total long-term debt was \$148.5 million as of November 30, 2006. Increased borrowings were a result of repurchases of the Company's common stock from its share buyback plan and general corporate purposes.

Capital expenditures for the three months ended November 30, 2006 were \$5.3 million compared with \$6.6 million last year. The major components of the capital expenditures include \$2.1 million for the new Invision® product line and new machinery and equipment for facilities in Bellevue, Ohio, Mexico and Belgium. The Company's Board of Directors approved \$32.0 million for capital expenditures for A. Schulman Invision, Inc. of which approximately \$17.0 million has been spent through November 30, 2006.

On February 28, 2006 the Company completed a refinancing in which it replaced a \$100.0 million credit facility with a new \$260.0 million credit facility ("Credit Facility"). The Credit Facility consists of \$260.0 million of revolving credit lines of which the U.S. dollar equivalent of \$160.0 million is available to certain of the Company's foreign subsidiaries for borrowings in euros or other currencies. The Credit Facility, which matures on February 28, 2011, contains certain covenants that, among other things, limit the Company's ability to incur indebtedness and enter into certain transactions beyond specified limits. The Company must also maintain a minimum interest coverage ratio and may not exceed a maximum net debt leverage ratio. As of November 30, 2006, there were no covenant violations under the Credit Facility.

Interest rates on the Credit Facility are based on LIBOR or EURIBOR (depending on the borrowing currency) plus a spread determined by the Company's total leverage ratio. The Company also pays a facility fee on the commitments whether used or unused. As of November 30, 2006 there was \$51.8 million outstanding under the Credit Facility.

On March 1, 2006, the Company issued senior guaranteed notes ("Senior Notes") in the private placement market

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consisting of the following:

\$30.0 million of Senior Notes in the United States, maturing on March 1, 2013, with a variable interest rate of LIBOR plus 80 bps.

50.3 million of Senior Notes in Germany, maturing on March 1, 2016, with a fixed interest rate of 4.485% (Euro Notes). The Euro Notes approximate \$66.7 million at November 30, 2006.

The Senior Notes are guaranteed by the Company's wholly-owned domestic subsidiaries and contain covenants substantially identical to those in the \$260.0 million revolving credit facility. As of November 30, 2006, there were no covenant violations under the Senior Notes.

Both the Credit Facility and the Senior Notes are supported by up to 65% of the capital stock of certain of the Company's directly owned foreign subsidiaries.

As of November 30, 2006 there were no material changes to the Company's future contractual obligations as previously reported in the Company's 2006 Annual Report except for aggregate maturities of short and long-term debt subsequent to August 31, 2006 which are presented below:

| | (in thousands) | | | | |
|-----------------|----------------|------------------------|--------------|-----------|------------------|
| | Total | Less than 1 year | 1-3 years | 3-5 years | After 5 years |
| Short-term Debt | \$ 2,516 | \$ 2,516 | \$ | \$ | \$ |
| Long-term Debt | \$ 148,466 | \$ | \$ 18 | \$ 51,784 | \$ 96,664 |
| | \$ 150,982 | \$ 2,516 | \$ 18 | \$ 51,784 | \$ 96,664 |

During the first quarter of fiscal 2007, the Company entered into an operating lease for transportation equipment. This lease will amount to an additional \$.6 million in rental expense per year through fiscal 2011. Other than this lease, no other lease agreements were entered into that materially changed the operating lease information provided in footnote 12 of the Company's 2006 Annual Report.

The Company's outstanding commercial commitments at November 30, 2006 are not material to the Company's financial position, liquidity or results of operations.

The Company does not have any off-balance sheet arrangements as of November 30, 2006.

During the three months ended November 30, 2006, the Company has declared and paid quarterly cash dividends totaling \$.145 per common share. The total amount of these dividends was \$3.9 million. Cash has been sufficient to fund the payment of these dividends. On January 3, 2007, the Company's Board of Directors declared a regular cash dividend of \$.145 per common share payable February 1, 2007 to stockholders of record on January 19, 2007. The Board of Directors also approved the payment of \$.01 per common share on February 1, 2007, to shareholders of record on January 19, 2007, in redemption of the special stock purchase rights previously issued to the Company's shareholders pursuant to the Rights Agreement dated as of January 26, 2006 between the Company and National City Bank as Rights Agent, thereby redeeming in full and canceling all such rights and terminating the Rights Agreement.

On April 25, 2006, the Company announced that its Board of Directors authorized the repurchase of up to 6.75 million shares of its outstanding common stock (the Repurchase Program). This authorized share amount in the Repurchase Program equated to approximately 23.3% of the Company's outstanding shares at the authorization date. It is anticipated that the Company will complete the Repurchase Program through open market repurchases from time to time. The number of shares to be repurchased and the timing of repurchases will depend upon the prevailing market prices and any other considerations that may, in the opinion of the Board of Directors or management, affect the advisability of repurchasing shares. The Repurchase Program replaced the Company's prior repurchase authorization, under which approximately 1.7 million shares had remained authorized for repurchase. No shares were repurchased

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during the three months ending November 30, 2005 under the prior repurchase authorization. The Company's purchases of its common stock under the Repurchase Program during the first quarter of fiscal 2007 were as follows:

| | Total number of shares repurchased | Average price paid per share (excluding commissions) | Total number of shares purchased as part of a publicly announced plan | Maximum number of shares that may yet be purchased under the plan |
|----------------------------|---|--|--|---|
| Beginning shares available | | | | 4,749,919 |
| September 1-30, 2006 | 520,414 | \$ 23.56 | 520,414 | 4,229,505 |
| October 1-31, 2006 | 249,852 | \$ 23.26 | 249,852 | 3,979,653 |
| November 1-30, 2006 | | \$ | | 3,979,653 |
| Total | 770,266 | \$ 23.46 | 770,266 | 3,979,653 |

For the three months ended November 30, 2006, approximately 258,000 common shares were issued upon the exercise of employee stock options. The total amount received from the exercise of these options was \$4.8 million. The assets and liabilities of the Company's foreign subsidiaries are translated into U.S. dollars using current exchange rates. Income statement items are translated at average exchange rates prevailing during the period. The resulting translation adjustments are recorded in the Accumulated Other Comprehensive Income account in stockholders equity. The weakening of the U.S. dollar during the three months ended November 30, 2006 increased this account by \$6.9 million.

In October 2006, the Company reached an agreement with the Barington Group, which as of the date of the agreement owned in the aggregate 2,816,536 shares, or approximately 10.5% of the Company's common stock (the 2006 Agreement). Under the terms of the 2006 Agreement, the Barington Group withdrew a notice of its intent to nominate certain persons for election as directors at the 2006 annual meeting, agreed to dismiss a lawsuit it had filed against the Company in Delaware seeking to enforce its rights as a stockholder to inspect and copy certain books, records and documents of the Company, and agreed to abide by certain standstill provisions until the Company's 2007 annual meeting. The Company has made several commitments under the 2006 Agreement, including agreeing to redeem any rights issued to the Company's stockholders under the Shareholder Rights Plan. The Company agreed, among other things, to nominate James S. Marlen, Ernest J. Novak, Jr. (each current directors of the Company), Howard R. Curd and Michael A. McManus, Jr. on the Board's slate of nominees for election as Class II directors of the Company at the 2006 annual meeting. On December 7, 2006, the Company's stockholders approved election of the above nominees to the Company's Board of Directors.

The foregoing descriptions of certain of the terms of the 2006 Agreement are qualified in their entirety by reference to the full text of the 2006 Agreement, which is attached as Exhibit 99.2 to the Form 8-K filed by the Company on October 26, 2006.

Critical Accounting Policies

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. Management bases its estimates on historical experience and other factors it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results could differ from those estimates. The Company's critical accounting policies are the same as discussed in the Company's 2006 Annual Report on Form 10-K.

Table of Contents**New Accounting Pronouncements**

In July 2006, the FASB issued FASB interpretation No. 48, (FIN 48), Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, Accounting for Income Taxes . FIN 48 clarifies the accounting for uncertain income tax positions that are recognized in a company s financial statements. FIN 48 prescribes a comprehensive model for how a company should recognize, measure, present and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. Under the interpretation, the financial statements will reflect expected future tax consequences of such positions presuming the taxing authorities full knowledge of the position and all relevant facts, but without considering time values. The adoption of FIN 48 is required by the Company in fiscal year 2008. The Company is currently evaluating the impact, if any, of FIN 48 on its financial position, results of operations and cash flows.

On September 15, 2006 the FASB issued FASB Statement No. 157, (SFAS 157), Fair Value Measurement. SFAS 157 addresses standardizing the measurement of fair value for companies who are required to use a fair value measure of recognition for recognition or disclosure purposes. The FASB defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measure date. The Company is required to adopt SFAS 157 for fiscal year 2009. The Company is currently evaluating the impact, if any, of SFAS 157 on its financial position, results of operations and cash flows.

On September 29, 2006 the FASB issued FASB Statement No. 158, (SFAS 158), Employers Accounting for Defined Benefit Pension and Other Postretirement Plans. SFAS 158 requires companies to recognize the funded status of defined benefit pension and other postretirement plans as a net asset or liability in its financial statements. In addition, disclosure requirements related to such plans are affected by SFAS 158. As required by SFAS 158, the Company will use a prospective approach in their adoption of SFAS 158. The Company will begin recognition of the funded status of its defined benefit postretirement plans and include the required disclosures under the provisions of SFAS 158 at the end of fiscal year 2007. If the Company had adopted SFAS 158 at November 30, 2006, the Company s liabilities would have increased by approximately \$26.0 million and accumulated other comprehensive income would have decreased by approximately \$26.0 million, excluding any tax effect. The adoption of SFAS 158 is not expected to impact the Company s debt covenants or cash position. Additionally, the Company does not expect the adoption of SFAS 158 to significantly affect the results of operations.

Cautionary Statements

Certain statements in this report may constitute forward-looking statements within the meaning of the Federal securities laws. These statements can be identified by the fact that they do not relate strictly to historic or current facts. They use such words as anticipate , estimate , expect , project , intend , plan , believe , and other words and their similar meaning in connection with any discussion of future operating or financial performance. These forward-looking statements are based on currently available information, but are subject to a variety of uncertainties, unknown risks and other factors concerning the Company s operations and business environment, which are difficult to predict and are beyond the control of the Company. Important factors that could cause actual results to differ materially from those suggested by these forward-looking statements, and that could adversely affect the Company s future financial performance are disclosed in the Company s Annual Report on Form 10-K for the year ended August 31, 2006, include, but are not limited to, the following:

- Worldwide and regional economic, business and political conditions, including continuing economic uncertainties in some or all of the Company s major product markets;

- Fluctuations in the value of currencies in major areas where the Company operates, including the U.S. dollar, euro, U.K. pound sterling, Canadian dollar, Mexican peso, Chinese yuan and Indonesian rupiah;

- Fluctuations in the prices of sources of energy or plastic resins and other raw materials;

- Changes in customer demand and requirements;

- Escalation in the cost of providing employee health care;

- The outcome of any legal claims known or unknown; and

- The performance of the North American automotive market.

The risks and uncertainties identified above are not the only risks the Company faces. Additional risks and uncertainties not presently known to the Company or that it believes to be immaterial also may adversely affect the

Company. Should any known or unknown risks or uncertainties develop into actual events, or underlying assumptions prove inaccurate, these developments could have material adverse

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effects on the Company's business, financial condition and results of operations.

Item 3 Quantitative and Qualitative Disclosure about Market Risk

The Company conducts business on a multinational basis in a variety of foreign currencies. The Company's exposure to market risk for changes in foreign currency exchange rates arises from anticipated transactions from international trade and repatriation of foreign earnings. The Company's principle foreign currency exposures relate to the euro, U. K. pound sterling, Canadian dollar, Mexican peso, Chinese yuan, and Indonesian rupiah.

The Company enters into forward exchange contracts to reduce its exposure to fluctuations in related foreign currencies. These contracts are with major financial institutions and the risk of loss is considered remote. The total value of open contracts and any risk to the Company as a result of these arrangements is not material to the Company's financial position, liquidity or results of operations.

The Company's exposure to market risk from changes in interest rates relates primarily to its debt obligations. Interest on the Revolving Facility is based on the London Inter-Bank Offered Rate (LIBOR) for U.S. dollar borrowings and the Euro Interbank Offered Rate (EURIBOR) for euro borrowings. At November 30, 2006, the Company had \$51.8 million borrowed against its Revolving Facility. Borrowing costs may fluctuate depending upon the volatility of LIBOR and amounts borrowed.

Item 4 Controls and Procedures

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

The Company carries out a variety of on-going procedures, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, to evaluate the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on the foregoing, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at a reasonable assurance level as of the end of the period covered by this report.

There has been no change in the Company's internal controls over financial reporting during the Company's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company's internal controls over financial reporting.

Table of Contents**PART II OTHER INFORMATION**

Items 1, 3 and 5 are not applicable or the answer to such items is negative; therefore, the items have been omitted and no reference is required in this Report.

Item 1A Risk Factors

There are no material changes from the risk factors previously disclosed in the Company's Annual report on Form 10-K for the year ended August 31, 2006

Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

(a) Not applicable

(b) Not applicable

(c) On April 25, 2006, the Company announced that its Board of Directors authorized the repurchase of up to 6.75 million shares of its outstanding common stock (the Repurchase Program). This authorized share amount in the Repurchase Program equated to approximately 23.3% of the Company's outstanding shares at the authorization date. It is anticipated that the Company will complete the Repurchase Program through open market repurchases from time to time. The number of shares to be repurchased and the timing of repurchases will depend upon the prevailing market prices and any other considerations that may, in the opinion of the Board of Directors or management, affect the advisability of repurchasing shares. The Repurchase Program replaced the Company's prior repurchase authorization, under which approximately 1.7 million shares had remained authorized for repurchase. The Company's purchases of its common stock under the Repurchase Program during the first quarter of fiscal 2007 were as follows:

| | Total number of shares repurchased | Average price paid per share (excluding commissions) | Total number of shares purchased as part of a publicly announced plan | Maximum number of shares that may yet be purchased under the plan |
|----------------------------|---|--|--|--|
| Beginning shares available | | | | 4,749,919 |
| September 1-30, 2006 | 520,414 | \$ 23.56 | 520,414 | 4,229,505 |
| October 1-31, 2006 | 249,852 | \$ 23.26 | 249,852 | 3,979,653 |
| November 1-30, 2006 | | \$ | | 3,979,653 |
| Total | 770,266 | \$ 23.46 | 770,266 | 3,979,653 |

Item 4 Submission of Matters to a Vote of Security Holders

The Company's annual meeting of stockholders was held on December 7, 2006.

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The following matters were voted on at the annual meeting of stockholders:

(1) Election of Class II Directors:

| Director Name | Shares Voted | Votes Withheld | Broker Non-Votes |
|-------------------------|--------------|----------------|------------------|
| Howard R. Curd | 22,759,848 | 340,386 | 0 |
| James S. Marlen | 22,646,662 | 453,572 | 0 |
| Michael A. McManus, Jr. | 17,265,298 | 5,834,936 | 0 |
| Ernest J. Novak, Jr. | 22,753,548 | 346,686 | 0 |

(2) Approval of the Company's 2006 Incentive Plan:

| Votes For | Votes Against | Abstentions | Broker Non-Votes |
|------------|---------------|-------------|------------------|
| 16,589,257 | 1,387,877 | 898,009 | 2,791,554 |

(3) Ratification of the selection of PricewaterhouseCoopers LLP as registered independent public accountants of the Company for the fiscal year ending August 31, 2007:

| Votes For | Votes Against | Abstentions | Broker Non-Votes |
|------------|---------------|-------------|------------------|
| 22,768,775 | 321,473 | 9,987 | 0 |

Item 6 Exhibits

(a) Exhibits

| Exhibit Number | Exhibit |
|----------------|---|
| 10.1 | Agreement by and among the Company and the Barington Group, (incorporated by reference to the Company's Current Report on Form 8-K, dated October 25, 2006) |
| 10.2 | A. Schulman, Inc. 2006 Incentive Plan (filed herewith) |
| 10.3 | Advisory Agreement between the Company and Dr. Paul Craig Roberts (incorporated by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K, dated November 7, 2006). |
| 10.4 | A. Schulman, Inc. Directors Deferred Units Plan (incorporated by reference to Exhibit 99.1 to the Company's Current Report on Form 8-K, dated October 16, 2006.) |
| 10.5 | Form of Indemnification Agreement between the Company and its executive officers and directors (incorporated by reference to Exhibit 99.2 to the Company's Current Report on Form 8-K, dated October 16, 2006.) |
| 31.1 | Certification of Principal Executive Officer pursuant to Rule 13a-14(a)/15d-14(a) |
| 31.2 | Certification of Principal Financial Officer pursuant to Rule 13a-14(a)/15d-14(a) |
| 32 | Certifications of Principal Executive and Principal Financial Officers pursuant to 18 U.S.C. 1350 |

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: January 5, 2007

A. Schulman, Inc.

(Registrant)

/s/ Paul F. DeSantis

Paul F. DeSantis, Chief Financial Officer (Signing on behalf of Registrant as a duly authorized officer of Registrant and signing as the Principal Financial Officer of Registrant)

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Exhibits 31.1 and 31.2
Certifications of Principal Executive and Principal Financial Officers
Pursuant to Rule 13a-14(a)/15d-14(a)

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