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EDT LEARNING INC  
Form 8-K/A  
February 07, 2003

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

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FORM 8-K/A

AMENDMENT NO. 1 TO CURRENT REPORT  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): June 17, 2002

EDT LEARNING, INC.  
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE  
(State or Other Jurisdiction  
of Incorporation or Organization)

76-0545043  
(I.R.S. Employer  
Identification No.)

2999 NORTH 44TH STREET, SUITE 650, PHOENIX, ARIZONA  
(Address of Principal Executive Offices)

85018  
(Zip Code)

(602) 952-1200  
(Registrant's Telephone Number, Including Area Code)

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ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(a) Pro Forma Financial Information (unaudited)

EDT LEARNING, INC. AND QUISIC CORPORATION PRO FORMA  
UNAUDITED COMBINED FINANCIAL STATEMENTS

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

EDT Learning, Inc.

By: /s/ James M. Powers, Jr.

James M. Powers, Jr.,
Chairman of the Board, President and
Chief Executive Officer

Date: February 7, 2003

EDT LEARNING, INC. AND QUISIC CORPORATION
PRO FORMA UNAUDITED COMBINED FINANCIAL STATEMENTS

INTRODUCTION

The following pro forma combined financial statements reflect the acquisition of certain assets of Quisic Corporation (Quisic) on June 17, 2002. The pro forma combined financial statements also reflect the acquisition of all of the outstanding capital stock of Learning-Edge, Inc. (Learning-Edge) on October 1, 2001 and the acquisition of all the outstanding capital stock of ThoughtWare Technologies, Inc. (ThoughtWare) on January 15, 2002.

The acquisition of certain assets of Quisic was consummated on June 17, 2002. As part of the Asset Purchase Agreement, Quisic was obligated to provide its audited financial statements to the Company for the years ended December 31, 2001 and 2000 within two weeks of the transaction closing, well in advance of the September 3, 2002 deadline to file this related Form 8-K/A . Quisic delivered its audited financial statements to the Company on December 16, 2002. Due to the late receipt of the Quisic financial statements, a pro forma consolidated balance sheet is not presented in this Form 8-K/A since the acquired assets and liabilities have already been incorporated in EDT Learning's Form 10-Q for the three month period ended June 30, 2002 and for the six month period ended September 30, 2002 as filed with the Securities and Exchange Commission.

The pro forma combined statement of operations for the year ended March 31, 2002 is derived from the historical consolidated statement of operations of EDT Learning for the year ended March 31, 2002, the historical statement of operations of Quisic for the year ended December 31, 2001, the interim statement of operations of Learning-Edge for the six months ended September 30, 2001 and the interim statement of operations of ThoughtWare for the nine months ended December 31, 2001. The pro forma combined statement of operations for the six months ended September 30, 2002 is derived from the interim consolidated statement of operations of EDT Learning for the six months ended September 30, 2002 and the results of operations of Quisic for the period from April 1, 2002

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to June 16, 2002. The pro forma adjustments have been prepared as if the acquisitions of Quisic, Learning-Edge and ThoughtWare had been consummated on April 1, 2001.

The pro forma combined financial statements are not necessarily indicative of the results of the future operations of EDT Learning. The pro forma combined statements of operations do not reflect the anticipated cost savings resulting from integration of the operations of EDT Learning and Quisic or costs to be incurred to integrate the two companies. The pro forma adjustments described in the accompanying notes are based on estimates derived from information currently available.

The pro forma combined financial statements should be read in conjunction with the notes thereto and the historical financial statements of Quisic included in Item 7(b) of this Form 8-K/A. In addition, reference should be made to the historical financial statements of EDT Learning included in Form 10-K for the year ended March 31, 2002 and included in Form 10-Q for the six months ended September 30, 2002 filed with the Securities and Exchange Commission. Reference should be made to the historical financial statements of Learning-Edge included in Form 8-K/A, which contained the audited financial statements of Learning-Edge, Inc. for the year ended December 31, 2000 and the unaudited financial statements of Learning-Edge, Inc. for the nine months ended September 30, 2001 filed with the Securities and Exchange Commission. Reference should also be made to the historical financial statements of ThoughtWare included in Form 8-K/A, which contained the audited financial statements of ThoughtWare for the year ended December 31, 2001 and the unaudited financial statements of ThoughtWare for the year ended December 31, 2000 filed with the Securities and Exchange Commission.

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### EDT LEARNING, INC., LEARNING-EDGE, INC., THOUGHTWARE TECHNOLOGIES, INC. AND QUISIC CORPORATION

#### UNAUDITED PRO FORMA COMBINED STATEMENT OF OPERATIONS (IN THOUSANDS, EXCEPT SHARE DATA)

	EDT LEARNING FOR THE FISCAL YEAR ENDED MARCH 31, 2002 -----	LEARNING- EDGE FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2001 -----	THOUGHTWARE TECHNOLOGIES FOR THE NINE MONTHS ENDED DECEMBER 31, 2001 -----	QUISIC CORPORATI FOR THE YEAR ENDE DECEMBER 2001 -----
<b>Revenues</b>				
Learning .....	\$ 2,682	\$ 530	\$ 1,493	\$ 6,18
Dental contracts .....	6,582	--	--	-
	-----	-----	-----	-----
Total revenues .....	9,264	530	1,493	6,18
<b>Operating expenses:</b>				
Costs of revenue .....	--	608	887	3,74
Research and development .....	2,323	--	908	5,03
Sales and marketing .....	1,123	402	1,611	4,20
General and administrative .....	2,692	638	3,234	9,64
Depreciation and amortization .....	2,089	88	131	5,04
Impairment of long-lived assets .....	--	--	--	6,21
	-----	-----	-----	-----
Total operating expenses .....	8,227	1,736	6,771	33,88

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Earnings (loss) from operations .....	1,037	(1,206)	(5,278)	(27,700)
Interest expense .....	(1,040)	(54)	(65)	(45,540)
Interest income .....	238	--	37	--
Other income (expense) .....	1,305	--	--	(760)
	-----	-----	-----	-----
	503	(54)	(28)	(46,300)
Income (loss) before taxes .....	1,540	(1,260)	(5,306)	(74,000)
Income tax expense .....	--	--	--	--
	-----	-----	-----	-----
Income (loss) before extraordinary item .....	\$ 1,540	\$ (1,260)	\$ (5,306)	\$ (74,000)
	=====	=====	=====	=====
Earnings (loss) per common share:				
Basic .....	\$ 0.13			
	=====			
Diluted .....	\$ 0.12			
	=====			
Number of shares used in calculation of earnings (loss) per share:				
Basic .....	11,930			
	=====			
Diluted .....	12,466			
	=====			

SEE ACCOMPANYING NOTES TO THE UNAUDITED PRO FORMA COMBINED FINANCIAL STATEMENTS

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EDT LEARNING, INC. AND QUISIC CORPORATION  
 UNAUDITED PRO FORMA COMBINED STATEMENT OF OPERATIONS  
 FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2002  
 (IN THOUSANDS, EXCEPT SHARE DATA)

	EDT LEARNING FOR THE SIX MONTHS ENDED SEPTEMBER 30, 2002	QUISIC CORPORATION FOR THE PERIOD FROM APRIL 1 TO JUNE 16, 2002
	-----	-----
Revenues		
Learning .....	\$ 2,272	\$ 335
Dental contracts .....	1,993	--
	-----	-----
Total revenues .....	4,265	335
Operating expenses		
Cost of revenue .....	--	472
Research and development .....	1,810	408
Sales and marketing .....	851	383

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General and administrative .....	1,463	708
Depreciation and amortization .....	991	466
	-----	-----
Total operating expenses .....	5,115	2,437
Earnings (loss) from operations .....	(850)	(2,102)
Interest expense .....	(766)	(348)
Interest income .....	92	--
Other income .....	815	--
	-----	-----
	141	(348)
Income (loss) before income taxes .....	(709)	(2,450)
Income taxes .....	--	--
	-----	-----
Net income (loss) .....	\$ (709)	\$ (2,450)
	=====	=====
Earnings (loss) per common share, basic and diluted .....	\$ (0.05)	
	=====	
Number of shares used in calculation of earnings (loss) per share, basic and diluted .....	15,572	
	=====	

SEE ACCOMPANYING NOTES TO THE UNAUDITED PRO FORMA COMBINED FINANCIAL STATEMENTS

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NOTES TO PRO FORMA UNAUDITED COMBINED FINANCIAL STATEMENTS

On June 17, 2002, the Company acquired certain assets of Quisic Corporation (Quisic), a California based private Company in exchange for 2,500,000 shares of the Company's common stock and the assumption of \$223,000 of liabilities. The purchase price has been calculated as follows:

	QUISIC
	-----
Issuance of EDT Learning common stock valued at \$0.92 per share.....	\$ 2,300
Acquisition costs.....	100
	-----
Net purchase price, including acquisition costs.....	\$ 2,400
Assumed liabilities.....	223
	-----
Total purchase price.....	\$ 2,623
	=====

The total purchase price has been allocated to assets acquired and liabilities assumed based upon their estimated fair values in accordance with Statement of Financial Accounting Standards (SFAS) No. 141, "Business Combinations". The excess purchase price over the estimated fair value of the tangible and identifiable intangible assets acquired and liabilities assumed has been assigned to goodwill.

The purchase price of Quisic has been allocated as follows:

PURCHASE  
PRICE  
ALLOCATION

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	(IN THOUSANDS)
Current assets .....	\$ 186
Property and equipment .....	75
Goodwill .....	2,155
Identifiable intangible assets .....	207
Current liabilities, including deferred revenue .....	(323)
Common stock .....	(3)
Capital in excess of par value .....	(2,297)
	-----
	\$ --
	=====

The following is a summary of the significant assumptions and adjustments used in preparing the pro forma unaudited combined statements of operations for the year ended March 31, 2002 and for the six months ended September 30, 2002.

- (A) Reflects the elimination of sales between EDT Learning and Learning-Edge prior to the acquisition.
- (B) Reflects the increase in amortization related to the Learning-Edge acquisition.
- (C) Reflects interest expense related to the \$1.1 million debt issued by EDT Learning in connection with the Learning-Edge acquisition.
- (D) The historical results of EDT Learning for the year ended March 31, 2002 included a \$4,265,000 extraordinary gain related to forgiveness of debt. This item has not been included in the related unaudited pro forma consolidated statements of operations.

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- (E) Reflects amortization of the identifiable intangible assets recorded as part of the Quisic asset acquisition.
- (F) Weighted average shares of common stock outstanding is summarized below:

	SIX MONTHS ENDED SEPTEMBER 30, 2002 -----	YEAR ENDED MARCH 31, 2002 -----
EDT Learning historical weighted average common stock equivalents:		
Basic .....	15,572	11,930
Diluted .....	15,572	12,466
EDT Learning shares issued for the acquisition of Learning-Edge .....	--	975
EDT Learning shares issued for the acquisition of ThoughtWare .....	--	1,163
EDT Learning issued for the acquisition of certain assets of Quisic .....	1,050	2,500
	-----	-----
Total number of shares used in net income per share calculation:		
Basic .....	16,622	16,568
	=====	=====
Diluted .....	16,622	17,104
	=====	=====

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QUISIC CORPORATION

Financial Statements

December 31, 2001 and 2000

(With Independent Auditors' Report Thereon)

Report of Independent Auditors

The Board of Directors  
Quisic Corporation

We have audited the accompanying balance sheets of Quisic Corporation as of December 31, 2001 and 2000 and the related statements of operations, redeemable preferred stock and shareholders' deficit, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Quisic Corporation as of December 31, 2001 and 2000 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying financial statements have been prepared assuming that the Company will continue as a going concern. As discussed in note 17 to the financial statements, the Company has suffered recurring losses from operations and has a net capital deficiency that raises substantial doubt about its ability to continue as a going concern. Management's plans in regard to these matters are described in note 17. The financial statements do not include any adjustments that might result from the outcome of this uncertainty.

As discussed in note 18(c) to the financial statements, the Company sold substantially all of its assets subsequent to the balance sheet date.

/s/ KMPG LLP

October 11, 2002  
Los Angeles, California

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QUISIC CORPORATION

Balance Sheets

December 31, 2001 and 2000

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ASSETS	2001
Current assets:	
Cash and cash equivalents,	\$ 1,342,8
Restricted cash (note 2)	750,0
Accounts receivable, net of allowance for uncollectible accounts of \$42,514 and \$82,513, respectively	416,2
Costs and gross profit in excess of billings on uncompleted projects	80,0
Prepaid expenses and other current assets	103,3
Total current assets	2,692,5
Educational video production costs (notes 4 and 7)	40,2
Property and equipment, net (notes 5 and 7)	1,379,0
Goodwill and intangible assets, net (notes 6 and 7)	875,2
Other long-term assets	189,5
Total assets	\$ 5,176,7
LIABILITIES, REDEEMABLE PREFERRED STOCK, AND SHAREHOLDERS' DEFICIT	
Current liabilities:	
Accounts payable and accrued expenses	\$ 1,825,4
Lease termination accrual	301,5
Current portion of capital lease obligation	454,9
Deferred revenue	40,5
Billings in excess of costs and gross profit on uncompleted contracts	366,6
10% convertible subordinated notes (notes 9 and 13)	
Total current liabilities	2,989,1
Accrued dividends (note 16)	6,552,2
Deferred rent	197,8
Capital lease obligation	100,3
Total liabilities	9,839,6
SeriesF redeemable preferred stock, no par value. Authorized 2,000,000,000 shares; issued and outstanding 611,641,353 shares at December 31, 2001; no shares authorized, issued, or outstanding at December 31, 2000 Redemption value at September 7, 2006 of \$67,656,408 (notes 9 and 16)	51,182,3
Series E redeemable preferred stock, no par value. No shares authorized, issued, or outstanding at December 31, 2001. Authorized 20,953,361 shares; issued and outstanding 16,937,297 shares at December 31, 2000 (note 16)	
Series D redeemable preferred stock, no par value. No shares authorized, issued, or outstanding at December 31, 2001. Authorized, issued, and outstanding 4,214,654 shares at December 31, 2000 (note 16)	
Series C redeemable preferred stock, no par value. No shares authorized, issued, or outstanding at December 31, 2001. Authorized, issued, and outstanding 4,452,000 shares at December 31, 2000 (note 16)	
Commitments and contingencies (notes 11 and 12) Shareholders' deficit (note 16):	
Series A preferred stock, no par value. No shares authorized, issued, or outstanding at December 31, 2001. Authorized, issued, and outstanding 1,590,000 shares at December 31, 2000	
Series B preferred stock, no par value. No shares authorized, issued, or outstanding at December 31, 2001. Authorized, issued, and outstanding 3,682,000 shares at December 31, 2000	
Common stock, no par value. Authorized 2,000,000,000 shares; issued, and outstanding 41,195,495 shares at December 31, 2001. Authorized 75,000,000 shares; issued and outstanding 4,869,371 shares at December 31, 2000	70,146,8
Notes receivable for common stock	



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Accumulated deficit	(125,992,1
Total shareholders' deficit	(55,845,2
Total liabilities, redeemable preferred stock, and shareholders' deficit	\$ 5,176,7

See accompanying notes to financial statements

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QUISIC CORPORATION  
Statements of Operations  
Years ended December 31, 2001 and 2000

	2001	2000
Revenues:		
Custom courseware development	\$ 4,301,341	5,182,145
Academic and corporate training course fees	1,317,668	555,550
Distribution and license fees, net	565,009	403,725
Total revenues	6,184,018	6,141,420
Cost of revenues:		
Custom courseware production expense	2,581,373	2,748,257
Amortization of educational video production costs	492,276	1,462,375
Impairment of educational video production costs (note 7)	673,778	5,333,296
Gross profit (loss)	2,436,591	(3,402,508)
Operating expenses:		
General and administrative	9,339,928	14,862,254
Sales and marketing	4,200,967	10,401,585
Research and development	5,030,014	5,556,565
Depreciation and amortization	5,048,703	2,428,325
Lease termination expense (note 12)	301,585	1,311,494
Loss on disposal of property and equipment (note 5)	--	3,115,805
Impairment of long-lived assets (note 7)	6,217,604	--
Total operating expenses	30,138,801	37,676,028
Operating loss	(27,702,210)	(41,078,536)
Interest expense	(45,540,167)	(1,498,469)
Loss on induced debt conversion	(896,336)	--
Other income	133,509	853,802
Loss before income taxes	(74,005,204)	(41,723,203)
Income taxes (note 8)	(800)	(800)
Net loss	(74,006,004)	(41,724,003)
Preferred stock dividends and accretion to redemption value	(3,910,680)	(3,542,760)
Net loss available to common shareholders	\$ (77,916,684)	(45,266,763)

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See accompanying notes to financial statements

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QUISIC CORPORATION  
Statements of Redeemable Preferred Stock and Shareholders' Deficit  
Years ended December 31, 2001 and 2000

	SERIES C REDEEMABLE PREFERRED STOCK		SERIES D REDEEMABLE PREFERRED STOCK		SERIES E REDEEMABLE PREFERRED STOCK	
	Shares	Amount	Shares	Amount	Shares	Amount
Balance, December 31, 1999	4,452,000	\$4,901,866	4,214,654	\$ 6,535,370	--	\$ --
Issuance of Series E redeemable preferred stock	--	--	--	--	16,937,297	39,000,000
Preferred stock dividends and accretion to redemption value	--	325,240	--	464,944	--	2,000,000
Balance, December 31, 2000	4,452,000	5,227,106	4,214,654	7,000,314	16,937,297	42,000,000
Preferred stock dividends and accretion to redemption value	--	254,097	--	360,827	--	2,000,000
Conversion of convertible notes	--	--	--	--	--	--
Conversion of preferred shares into common stock	(4,452,000)	(4,452,000)	(4,214,654)	(6,312,981)	(16,937,297)	(40,000,000)
Transfer of accrued dividends to accrued liability	--	(1,029,203)	--	(1,048,160)	--	(4,000,000)
Issuance of Series F preferred stock	--	--	--	--	--	--
Balance, December 31, 2001	--	\$ --	--	\$ --	--	\$ --

  

	SERIES A PREFERRED STOCK		SERIES B PREFERRED STOCK	
	SHARES	AMOUNT	SHARES	AMOUNT
Balance, December 31, 1999	1,590,000	\$ 397,500	3,682,000	\$ 1,841,000
Issuance of Series E redeemable preferred stock warrants to investment bank	--	--	--	--
Exercise of stock options	--	--	--	--
Issuance of stock warrants	--	--	--	--
Issuance of common stock as compensation	--	--	--	--
Acquisition of IEC	--	--	--	--
Preferred stock dividends and accretion to redemption value	--	--	--	--
Net loss	--	--	--	--
Balance, December 31, 2000	1,590,000	397,500	3,682,000	1,841,000
Issuance of common stock warrants in VLN acquisition	--	--	--	--
Preferred stock dividends and accretion to redemption value	--	--	--	--

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Exercise of stock options	--	--	--	--
Repurchase of shares from former officer	--	--	--	--
Issuance of warrants in consideration of April 2001 bridge note financing	--	--	--	--
Embedded beneficial conversion features associated with the November 2000 and April 2001 bridge financings	--	--	--	--
Conversion of convertible notes	--	--	--	--
Conversion of preferred shares into common stock	(1,590,000)	(397,500)	(3,682,000)	(1,841,000)
Issuance of stock warrants as compensation	--	--	--	--
Net loss	--	--	--	--
Balance, December 31, 2001	--	\$ --	--	\$ --

	NOTES FROM SHAREHOLDERS	ACCUMULATED DEFICIT	SHAREHOLDERS' DEFICIT
Balance, December 31, 1999	(135,000)	(10,158,575)	(7,898,299)
Issuance of Series E redeemable preferred stock warrants to investment bank	--	--	240,889
Exercise of stock options	--	--	55,972
Issuance of stock warrants	--	--	960,552
Issuance of common stock as compensation	--	--	277,500
Acquisition of IEC	--	--	1,747,500
Preferred stock dividends and accretion to redemption value	--	(103,571)	(3,542,760)
Net loss	--	(41,724,003)	(41,724,003)
Balance, December 31, 2000	(135,000)	(51,986,149)	(49,882,649)
Issuance of common stock warrants in VLN acquisition	--	--	219,483
Preferred stock dividends and accretion to redemption value	--	--	(3,910,680)
Exercise of stock options	--	--	686
Repurchase of shares from former officer	135,000	--	--
Issuance of warrants in consideration of April 2001 bridge note financing	--	--	4,845,000
Embedded beneficial conversion features associated with the November 2000 and April 2001 bridge financings	--	--	14,514,000
Conversion of convertible notes	--	--	896,336
Conversion of preferred shares into common stock	--	--	51,354,059
Issuance of stock warrants as compensation	--	--	124,506
Net loss	--	(74,006,004)	(74,006,004)
Balance, December 31, 2001	--	(125,992,153)	(55,845,263)

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See accompanying notes to financial statements

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### QUISIC CORPORATION Statements of Cash Flows Years ended December 31, 2001 and 2000

	2001	2000
Cash flows from operating activities:		
Net loss	\$ (74,006,004)	(41,724,003)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	5,120,412	2,428,325
Amortization of educational video production costs	492,276	1,462,375
Impairment of educational video production costs	673,778	5,333,296
Loss on impairment of property and equipment	743,329	--
Loss on impairment of goodwill and intangible assets	5,771,351	--
Loss on disposal of property and equipment	--	3,115,805
Noncash interest expense	45,494,018	1,119,066
Loss on induced debt conversion	896,336	--
Noncash stock compensation	124,506	277,500
Changes in assets and liabilities:		
Accounts receivable	1,260,500	801,570
Costs and gross profit in excess of billings	647,276	108,834
Prepaid expenses and other current assets	95,123	29,099
Other long-term assets	447,155	(636,753)
Accounts payable and accrued expenses	(1,151,562)	1,325,034
Lease termination accrual	(1,004,260)	1,305,845
Deferred revenue	(641,035)	447,455
Billings in excess of costs and gross profit	(794,845)	963,952
Deferred rent	44,692	(123,872)
	(15,786,954)	(23,766,472)
Cash flows from investing activities:		
Educational video production costs capitalized	--	(2,654,027)
Acquisition of IEC	--	(12,364,478)
Lease deposits	560,408	(775,248)
Purchases of property and equipment	(275,250)	(3,881,013)
	285,158	(19,674,766)
Cash flows from financing activities:		
Proceeds from exercise of stock options	686	55,972
Issuance of Series F redeemable preferred stock	3,915,234	--
Issuance of Series E redeemable preferred stock	--	33,806,183
Principal payments under capital lease obligation	(561,112)	(169,638)
Proceeds from convertible promissory notes	9,500,000	9,859,000
	12,854,808	43,551,517
Net increase (decrease) in cash and cash equivalents	(2,646,988)	110,279
Cash and cash equivalents:		
Beginning of year	3,989,833	3,879,554
End of year	\$ 1,342,845	3,989,833

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QUISIC CORPORATION  
 Statements of Cash Flows  
 Years ended December 31, 2001 and 2000

	2001	2000
	-----	-----
Supplemental disclosure of cash flow information:		
Cash paid for interest	\$ 45,429	
Cash paid for taxes	800	
Noncash financing activities:		
Convertible promissory notes and related interest converted into Series F redeemable preferred stock	\$ 46,785,443	
Convertible promissory notes and related interest converted into Series E redeemable preferred stock	--	5,9
Property and equipment acquired under capital lease	--	1,0
Series A preferred stock converted into common stock	397,500	
Series B preferred stock converted into common stock	1,841,000	
Series C redeemable preferred stock converted into common stock	4,452,000	
Series D redeemable preferred stock converted into common stock	6,312,981	
Series E redeemable preferred stock converted into common stock	40,552,215	
Net assets acquired in VLN acquisition:		
Accounts receivable	\$ 66,092	
Fixed assets	267,740	
Intangible assets	368,784	
Prepaid expenses	--	
Deferred revenue	(230,891)	
	-----	-----
Net assets acquired	\$ 471,725	
	=====	=====
Net assets acquired in IEC acquisition:		
Accounts receivable	\$ --	1,4
Costs and gross profit in excess of billings	--	8
Fixed assets	--	8
Intangible assets	--	11,6
Prepaid expenses	--	
Accounts payable	--	(4
Billings in excess of costs and gross profit	--	(1
	-----	-----
Net assets acquired	\$ --	14,1
	=====	=====

See accompanying notes to financial statements

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(1) NATURE OF BUSINESS

Quisic Corporation (the Company) created business management education and training software environments for the corporate market. Originally founded as University Access, the Company changed its name in August 2000 upon the change in its strategic focus from undergraduate distance education to the business-to-business training industry. The Company operated in Los Angeles, Chicago, and Atlanta.

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### (2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### (a) USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Because of the use of estimates inherent in the financial reporting process, actual results could differ from those estimates.

#### (b) CASH AND CASH EQUIVALENTS

Cash and cash equivalents consist of short-term investments with an original maturity of less than 90 days. The carrying amounts of cash and cash equivalents approximate their fair values due to their short maturities.

#### (c) CONCENTRATION OF RISK

Financial instruments that subject the Company to credit risk consist primarily of cash, cash equivalents, and accounts receivable. The Company invests its cash and cash equivalents in a money market account with a high-quality financial institution.

At December 31, 2001, approximately 48% of the Company's accounts receivable were from Arthur Andersen LLP (Andersen). At December 31, 2000, approximately 62% of the Company's accounts receivable were from United Airlines, Achieve Global, The Gap, and Agilent Technologies. The Company performs ongoing credit evaluations of its customers and maintains an allowance for potential losses. The Company does not require collateral from its customers.

In 2001, the Company's two largest customers accounted for 30% of net sales, with their contribution to total sales being 17% and 13%, respectively. In 2000, the Company's four largest customers accounted for 70% of net sales, with their contribution to total sales being 25%, 18%, 15%, and 12%, respectively.

#### (d) EDUCATIONAL VIDEO AND SOFTWARE DEVELOPMENT COSTS

SFAS No. 86, ACCOUNTING FOR THE COSTS OF COMPUTER SOFTWARE TO BE SOLD, LEASED, OR OTHERWISE MARKETED, requires film production and software costs associated with the development of entertainment and educational software products to be charged to operations as incurred prior to the establishment of technological feasibility. As all costs incurred subsequent to establishing technological feasibility have been immaterial, all costs incurred during the production of entertainment and educational software have been expensed as research and development as incurred. These costs include course development personnel related costs and payments to subject matter experts and course authors.

Educational video production costs consist of the production costs related to developing and producing video-based academic courses. Capitalized costs are amortized based on the ratio

that current period actual revenue bears to estimated remaining

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unrecognized ultimate revenue as of the beginning of the current fiscal year on a course-by-course basis. Amortization of capitalized costs commences when a course is complete and available for general release.

Upon an event or change in circumstance that indicates the fair value of a course's capitalized educational video production cost is less than its carrying value, the Company determines fair value of the capitalized costs as the discounted future cash flows arising from the course and compares the resulting fair value of the course to its carrying value. The carrying values of courses with unamortized educational video production costs in excess of fair value are adjusted to fair value.

### (e) PROPERTY AND EQUIPMENT

Property and equipment are stated at cost, less accumulated depreciation and amortization. Depreciation is computed on a straight-line basis, based upon the estimated useful lives of the various classes of assets. The estimated useful lives of the assets are as follows:

Computers and equipment	3 years
Office furniture	5 years
Purchased software	3 years
Leasehold improvements	Lesser of life or lease term

Costs incurred related to repairs and maintenance that do not improve or extend the life of the assets are expensed as incurred. The cost and accumulated depreciation on property and equipment sold, retired, or otherwise disposed of is removed from the respective accounts and the resulting gains and losses are reflected in income.

### (f) RESEARCH AND DEVELOPMENT COSTS

The Company expenses all research and development costs when incurred.

### (g) IMPAIRMENT OF LONG-LIVED ASSETS AND LONG-LIVED ASSETS TO BE DISPOSED OF

Statement of Financial Accounting Standards No. 121, ACCOUNTING FOR THE IMPAIRMENT OF LONG-LIVED ASSETS AND FOR LONG-LIVED ASSETS TO BE DISPOSED OF (SFAS No. 121), requires that long-lived assets and certain identifiable intangibles be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to its fair value. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. In situations in which fair value is determined using future net cash flows, impairment to be recognized is measured as the amount by which the carrying value of the assets exceeds the discounted future net cash flows associated with the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value, less cost to sell.

### (h) INCOME TAXES

The Company accounts for income taxes under Statement of Financial Accounting Standards No. 109, ACCOUNTING FOR INCOME TAXES (SFAS No.

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109). Under the asset and liability method of SFAS No. 109, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of

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existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. Under SFAS No. 109, the effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. A valuation allowance is recorded against deferred tax assets to the extent the Company does not expect to realize those assets through future taxable income.

### (i) STOCK-BASED COMPENSATION

The Company accounts for stock-based awards to employees using the intrinsic-value method. The Company accounts for awards to nonemployees using the fair-value method.

### (j) COMPREHENSIVE INCOME

Comprehensive income includes all changes in shareholders' equity (except those arising from transactions with shareholders) and includes net income and net unrealized gains (losses) on securities. The Company has had no other comprehensive income apart from its net losses.

### (k) REVENUE RECOGNITION

**Custom Courseware Development:** Revenues related to the sale of custom corporate training products and software are recorded on a percentage-of-completion basis, in accordance with SOP 81-1, ACCOUNTING FOR PERFORMANCE OF CONSTRUCTION TYPE AND CERTAIN PRODUCTION TYPE CONTRACTS, using cost incurred as a percentage of total estimated costs to determine the percent complete. Estimated profits are taken into earnings in proportion to revenues recorded.

**Catalog Courseware Licensing and Distribution and License Fees:** Revenues related to the licensing of catalog courses and the sale of the rights to distribute the Company's products are recognized in accordance with the American Institute of Certified Public Accountants Statement of Position (SOP) 97-2, SOFTWARE REVENUE RECOGNITION. In accordance with SOP 97-2, revenue is recorded when each of the following criteria has been met: persuasive evidence of an arrangement exists, delivery has occurred, the fee is fixed or determinable, and collectibility is probable. When arrangements include multiple elements, value is allocated to each element based on vendor-specific objective evidence of fair value. Revenue equal to the value assigned to each element in multiple-element arrangements is then recognized individually for each element according to the basic criteria described above.

### (l) INTANGIBLE ASSETS

Intangibles include the minimum purchase commitment from Andersen (the Andersen Sales Contract), customer list, favorable lease, acquired workforce, and goodwill. Cumulative accumulated amortization for the Andersen Sales Contract is the greater of the amount computed using



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(a) the ratio that current gross revenues from Andersen bear to the total of current and estimated future gross revenues from Andersen during the commitment period or (b) the straight-line method over the remaining estimated economic life of the asset. Amortization for the customer list, acquired workforce, and goodwill is calculated on a straight-line basis over a three-year useful life. Amortization expense for the favorable lease is calculated on a straight-line basis over the remainder of the lease term.

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(m) COSTS AND GROSS PROFIT IN EXCESS OF BILLINGS AND BILLINGS IN EXCESS OF COSTS AND GROSS PROFIT

The Company classifies as current all assets and liabilities related to the performance of long-term contracts. Costs and gross profit in excess of billings and billings in excess of costs and gross profit arise as revenues are recognized under the percentage-of-completion method. These amounts are billable at specified dates, when deliveries are made or at contract completion, which is expected to occur within one year. The differences between amounts billed and revenue recognized are reflected as costs and gross profit in excess of billings and billings in excess of costs and gross profit. All amounts included within costs and gross profit in excess of billings are expected to be billed and collected.

(n) RESTRICTED CASH

The Company maintained certificates of deposit at financial institutions totaling \$750,000 and \$1,310,408 at December 31, 2001 and 2000, respectively, that secure the operating leases of its primary operating facility in Marina del Rey (the Marina Facility). The Company is unable to withdraw these funds without consent of its landlord.

(3) ACQUISITIONS

(a) VIRTUAL LEARNING NETWORK

In May 2001, the Company purchased certain assets comprising the Virtual Learning Network (VLN) division of Andersen. VLN operates within the management education and corporate training market.

As consideration, the Company issued: (a) 10% convertible promissory notes with a face value of \$4,099,200 (the VLN Notes), (b) equity participation rights equivalent to 2,529,636 shares of common stock, 277,114 shares of Series A preferred stock, 641,720 shares of Series B preferred stock, 775,920 shares of Series C redeemable preferred stock, 734,554 shares of Series D redeemable preferred stock, and 2,951,929 shares of Series E redeemable preferred stock (collectively the Junior Shares), and (c) options to purchase 6,267,753 shares of common stock valued at \$219,483 using a Black-Scholes pricing model. The Company incurred direct and incremental legal fees of \$252,242 in association with the business combination.

Management recorded a discount on the face value of the VLN Notes of \$4,099,200, resulting in a net carrying value for the VLN Notes of zero upon issuance. The fair value of the VLN notes was based upon similar notes issued by the Company in monetary transactions that were executed immediately before and after the issuance of the VLN Notes that resulted in no cash proceeds allocable to the notes pursuant to the application of EITF 98-5, ACCOUNTING FOR CONVERTIBLE SECURITIES

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WITH BENEFICIAL CONVERSION FEATURES OR CONTINGENTLY ADJUSTABLE CONVERSION RATIOS, and EITF 00-27, APPLICATION OF ISSUE NO. 98-5 TO CERTAIN CONVERTIBLE INSTRUMENTS. These similar notes had identical terms as the VLN Notes. See note 15 for further discussion of the VLN Notes.

The equity participation rights entitle Andersen to receive additional consideration upon: (a) the sale of the majority of the Company's assets, (b) an acquisition which results in the Company's shareholders retaining less than 50% of the voting power of the remaining entity, or (c) a capital stock dividend. The amount of additional consideration due to Andersen upon one of the aforementioned transactions is equal to: (i) the amount Andersen would have been entitled to had they owned the Junior Shares, and (ii) the additional amount Andersen would

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have been entitled to receive in the transaction had they been able to convert the VLN Notes prior to the completion of the transaction. The equity participation rights issued by the Company were considered to be contingent consideration. The Company's obligations to provide additional consideration pursuant to Andersen's equity participation rights were subsequently extinguished concurrent with the conversion of the VLN Notes (see note 15). As the issuance of additional consideration at resolution of the contingencies surrounding the equity participation rights were based on security prices, the equity participation rights did not increase the cost of acquisition.

In conjunction with the purchase of VLN, the parties executed a customer agreement in which Andersen is required to make minimum purchases equal to the lesser of \$12 million or 15% of the Company's gross revenues during the three-year period subsequent to the acquisition date.

The acquisition has been accounted for under the purchase method and the cost of acquisition of \$471,725 has been allocated to the assets acquired and liabilities assumed based on estimates of their fair values. Assets acquired were \$333,832 and liabilities assumed were \$230,891. The excess of the purchase price over the fair value of the net assets acquired of \$368,784 has been recorded as an Andersen Sales Contract intangible asset, which represents the minimum purchase commitment from Andersen. The value of the Andersen Sales Contract was subsequently written down to estimated fair value pursuant to an impairment analysis. See discussion of the impairment loss at note 7.

The operating results of VLN have been included within the statements of operations from the date of acquisition. Pro forma operating results as if the Company had acquired VLN on January 1, 2001 would not be materially different than historical results.

### (b) INTERNAL EXTERNAL COMMUNICATIONS

In August 2000, the Company acquired all of the outstanding shares of Internal External Communications, Inc. (IEC). IEC operates within the management education and corporate training market. Subsequent to the purchase, all of IEC's assets and liabilities were merged into the Company.

As consideration, the Company paid \$12,364,478 in cash and \$1,747,500 in common stock valued at \$2.33 per share. As the acquisition has been accounted for under the purchase method, the total purchase price of

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\$14,111,978 was allocated to acquired tangible assets and liabilities based on estimates of their fair values. Additionally, identifiable intangible assets related to acquired workforce, favorable lease, and customer list were assigned values of \$3,612,141, \$2,081,259, and \$1,255,830, respectively. The excess of the purchase price over the fair value of net assets acquired of \$4,711,338 was recorded as goodwill. The goodwill created in the IEC acquisition was subsequently written down to estimated fair value pursuant to an impairment analysis. See discussion of the impairment loss at note 7.

The operating results of IEC have been included within the statements of operations from the date of acquisition.

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### (4) EDUCATIONAL VIDEO PRODUCTION COSTS

Educational video production costs are comprised of the following:

	2001	2000
	-----	-----
Business communication	\$ 1,545	45,758
Pre-MBA	11,218	332,151
Legal environment of business	4,213	124,738
Marketing	3,875	114,752
Macroeconomics	3,154	93,401
LBS	2,978	90,587
Accounting I	2,945	87,200
Others	10,368	301,534
	-----	-----
	\$ 40,296	1,190,121
	=====	=====

The Company recorded \$492,276 and \$1,462,375 of amortization expense related to educational video production costs during the years ended December 31, 2001 and 2000, respectively.

In connection with its ongoing review of the carrying value of its long-lived assets, the Company wrote down educational video production costs an additional \$673,778 and \$5,333,296 during 2001 and 2000, respectively, in order to state the assets at estimated fair value. Consequently, there is no accumulated amortization as of December 31, 2001 and 2000. See note 7 for discussion of the impairment losses. Amortization and impairment expense for educational video production costs have been classified within cost of revenues.

### (5) PROPERTY AND EQUIPMENT

Property and equipment is comprised of the following:

	2001	2000
	-----	-----
Computers and equipment	\$ 901,451	2,784,114
Office furniture	116,612	250,816
Purchased software	180,737	189,386
Leasehold improvements	180,219	314,571
	-----	-----
	1,379,019	3,538,887
	-----	-----
Less accumulated depreciation and amortization	--	(871,422)
	-----	-----

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Net property and equipment	\$1,379,019	2,667,465
	=====	=====

The Company recorded \$1,088,107 and \$941,285 of depreciation expense related to its property and equipment during the years ended December 31, 2001 and 2000, respectively.

In connection with its ongoing review of the carrying value of its long-lived assets, the Company conducted an impairment analysis and wrote down its property and equipment an additional \$743,329 to state the assets at estimated fair value. Consequently, there is no accumulated amortization as of December 31, 2001. See note 7 for discussion of the impairment loss.

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In 2000, the Company recorded a loss on disposal of property and equipment totaling \$3,115,805 resulting from the disposal of leasehold improvements, purchased software assets, and information technology assets at a former facility.

### (6) GOODWILL AND INTANGIBLE ASSETS

Goodwill and intangible assets are comprised of the following:

	2001	2000
	-----	-----
Goodwill	\$ --	4,711,338
Acquired workforce	334,532	3,612,141
Favorable lease	91,821	2,081,259
Customer list	448,934	1,255,830
	-----	-----
	875,287	11,660,568
Accumulated amortization	--	(1,487,038)
	-----	-----
Net intangible assets	\$ 875,287	10,173,530
	=====	=====

The Company recorded \$4,401,089 and \$1,487,038 of amortization expense related to intangible assets during the years ended December 31, 2001 and 2000, respectively. In 2001, \$368,784 of amortization expense and impairment loss related to the Andersen Sales Contract and was net against distribution and license fees similar to a sales incentive.

In connection with its ongoing review of the carrying value of its long-lived assets, the Company conducted an impairment analysis and wrote down its intangible assets an additional \$5,771,351 in 2001 in order to state the assets at estimated fair value. Consequently, there is no accumulated amortization as of December 31, 2001. See note 7 for discussion of the impairment loss.

### (7) IMPAIRMENT OF LONG-LIVED ASSETS

In connection with its ongoing review of the carrying value of its long-lived assets, the Company conducts impairment analyses of its long-lived assets. In instances where the long-lived asset under review was acquired in a business combination accounted for under the purchase method, the goodwill that arose in that transaction is allocated to the long-lived asset being tested for recoverability on a pro rata basis, using the fair value of long-lived assets and identifiable intangible assets acquired at the acquisition date, for purposes of determining recoverability. In

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instances where goodwill is allocated to assets that are subject to an impairment loss, the carrying amount of the allocated goodwill is eliminated prior to the reduction of the carrying amounts of the impaired long-lived assets.

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As discussed in note 18(c), the Company sold substantially all of its tangible and intangible assets to a third party subsequent to December 31, 2001. The Company considered the consideration paid by the third party as the basis for determining the value of its long-lived assets, including intangibles. At December 31, 2001, the Company recorded the following impairment losses in order to write down its long-lived assets to fair value:

Goodwill	\$2,555,098
Acquired workforce	1,637,151
Favorable lease	1,043,008
Customer list	239,018
Andersen Sales Contract	297,076
Educational video production costs	673,778
Property and equipment	743,329
	-----
Total impairment loss	\$7,188,458
	=====

Impairment losses associated with the Andersen Sales Contract have been reflected as a reduction of distribution and license fees.

In 2000, the Company recorded an impairment loss totaling \$5,333,296 on the academic courses within its educational video production cost library. The impairment loss was equal to the amount by which the carrying value of the academic courses exceeded their net realizable value. Net realizable value of each course title was determined to be the future expected net cash inflows arising from the assets. The decrease in net realizable value of the academic courses stemmed from the Company's change in strategic direction subsequent to the acquisition of IEC in August 2000. Prior to the acquisition, the Company focused on the sale of undergraduate and graduate academic courses through traditional media outlets, as well as the Internet. Subsequent to the acquisition, the Company changed its focus to the sale of corporate training software and materials. As a result, the Company expected to sell significantly less of its academic courses.

### (8) INCOME TAXES

Under SFAS No. 109, ACCOUNTING FOR INCOME TAXES, deferred tax assets may be recognized for temporary differences that will result in deductible amounts in future periods and for loss carryforwards. A valuation allowance is recognized if, based on the weight of available evidence, it is more likely than not that some portion or all of the net deferred tax assets will not be realized.

The Company has recorded a valuation allowance amounting to the entire deferred tax asset balance because of the lack of earnings history and possible limitations on the use of carryforwards which gave rise to the uncertainty as to whether the deferred tax assets are realizable.

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The tax effects of the temporary differences, which give rise to deferred tax assets (liabilities), for the years ended December 31, 2001 and 2000 are as follows:

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	2001	2000
	-----	-----
Net operating losses	\$ 30,261,622	12,506,132
Depreciation and amortization	5,640,381	2,119,008
Accrued expenses and other	3,297,878	3,635,911
	-----	-----
Deferred tax assets	39,199,881	18,261,051
	-----	-----
Valuation allowance	(39,199,881)	(18,261,051)
	-----	-----
Net deferred tax assets	\$ --	--
	=====	=====

The provision for income taxes is as follows:

	2001	2000
	-----	-----
Current:		
Federal	\$ --	--
State	800	800
Deferred	--	--
	-----	-----
Provision for income taxes	\$ 800	800
	=====	=====

The summary reconciliation of the effective tax rate to the assumed federal tax rate is as follows:

	2001	2000
	-----	-----
U.S. statutory tax rate	34%	34%
State taxes, net of federal benefit	6	6
Valuation allowance	(40)	(40)
	-----	-----
Effective tax rate	0%	0%
	=====	=====

At December 31, 2001, the Company had, for U.S. federal income tax purposes and for California income tax purposes, net operating loss carryforwards of approximately \$82 million and \$41 million, respectively. These amounts are available to reduce future income taxes. The federal and California net operating loss carryforwards will expire in 2021 and 2006, respectively. The utilization of net operating loss carryforwards may be limited due to restrictions imposed under federal and state laws due to a change in ownership.

(9) RELATED PARTY TRANSACTIONS

The Company sold 88,888,889 shares of Series F redeemable preferred stock to two major investors in exchange for gross proceeds of \$4,000,000. Each of the investors has representatives who currently sit on the Company's board of directors.

The Company's November 2000 Bridge financing and April 2001 Bridge financing were led by a venture capital fund, two representatives of which currently sit on the Company's board of

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directors. Other funds who participated in such financings also have representatives on the Company's board of directors.

The Company sold 3,200,000 shares of common stock to its founders for 5% promissory notes totaling \$110,000 and \$25,000 in 1997 and 1996, respectively. The notes compound annually and are payable four years from the date of issuance. Upon the termination of the founders in 2001, the Company canceled the promissory notes in exchange for the 3,200,000 common shares.

No amounts under the loans remained outstanding at December 31, 2001.

### (10) STOCK OPTIONS AND WARRANTS

#### (a) COMMON STOCK

The Company issued the following warrants to purchase common stock of the Company during the two years ended December 31, 2001.

Andersen received warrants to purchase 6,267,753 shares of common stock as consideration in the VLN acquisition. The warrants have an exercise price of \$0.045 and are exercisable over a five-year period. The warrants vested immediately. The fair value of the warrants, as calculated using a Black-Scholes pricing model using assumptions of a fair value of \$0.045, a risk-free interest rate of 3.92%, a volatility of 104%, and an expected life of five years, was \$219,483. The fair value of the warrants was recorded as an increase to common stock.

At times throughout 2000, the Company issued warrants to purchase common stock to nonemployees as consideration for course content and services received. In total, the Company issued 565,000 warrants to purchase the Company's common stock at a price of \$2.50 per share. The fair value of the warrants, as calculated using a Black-Scholes pricing model, using assumptions of a risk-free rate of 5.8%, a volatility of 75%, and an expected life of seven years, totaled \$960,552 and was recorded as research and development expense in fiscal 2000.

If the Company had elected to recognize compensation expense for options awarded to employees based on the fair value provisions of SFAS No. 123 rather than the intrinsic value provisions of APB 25, the Company's net loss would have changed to the pro forma amount indicated below:

Net loss:	
As reported	\$(74,006,004)
Pro forma	(74,135,845)

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Common stock option activity during the two years ended December 31, 2001 is as follows:

	NUMBER OF OPTIONS	WEIGHTED AVERAGE EXERCISE PRICE
Balance at December 31, 1999	5,048,656	\$0.08
Granted	3,030,433	1.60
Exercised	(485,034)	0.12
Canceled	(1,307,270)	0.41

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Balance at December 31, 2000	6,286,785	0.74
Granted	6,267,753	0.05
Exercised	(4,500)	0.15
Balance at December 31, 2001	12,550,038	0.40

There were 546,600 options vested as of December 31, 2001.

The following table summarizes information regarding common stock options outstanding and options exercisable at December 31, 2001:

RANGE OF EXERCISE PRICES	OUTSTANDING AT DECEMBER 31, 2001	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE (YEARS)	WEIGHTED AVERAGE EXERCISE PRICE	EXERCISABLE AT DECEMBER 31, 2001
\$0.02 - 0.03	2,000,000	6.5	\$ 0.03	2,000,000
0.05	6,653,429	4.6	0.05	6,653,429
0.10	1,039,168	6.6	0.10	1,039,168
0.15	738,508	7.9	0.15	738,508
0.25	203,500	8.3	0.25	203,500
1.50	498,583	8.5	1.50	498,583
2.50	1,416,850	8.7	2.50	1,416,850
0.02 - 2.50	12,550,038	5.9	0.39	12,550,038

All options are exercisable immediately, even if not vested; however, shares exercised early are subject to repurchase by the Company at the original exercise price if service terminates prior to vesting.

(b) SERIES F REDEEMABLE PREFERRED STOCK WARRANTS

The Company issued the following warrants to purchase Series F preferred stock of the Company during the year ended December 31, 2001.

April 2001 Bridge holders received warrants to purchase 394,074,074 shares of Series F preferred stock pursuant to the terms of the April 2001 Bridge agreement. The warrants were valued at \$13,799,536. The proceeds from the issuance of the April 2001 Bridge agreement were allocated to the debt and the warrants on a relative fair-value basis. A total of \$4,845,000 was recorded as a discount against the note, with a corresponding increase to

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common stock for the relative fair value of the warrants. See note 14 for discussion of the April 2001 Bridge agreement.

In conjunction with the conversion of preferred stock into common stock (see note 16), Series A, Series B, Series C, Series D, and



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Series E shareholders who returned executed preferred share conversion forms received warrants to purchase 74,563,313 shares of Series F preferred stock. The warrants had an estimated fair value of \$2,611,030 and were recorded as an increase to common stock. However, the warrants represent a dividend to preferred shareholders and the dividend reduced common stock by an equivalent amount.

Andersen received warrants to purchase 14,486,323 shares of Series F preferred stock in association with the conversion of the VLN Notes. The warrants were valued at \$507,277. The fair value of the warrants was recorded as a debt conversion inducement expense pursuant to SFAS No. 84, INDUCED CONVERSIONS OF CONVERTIBLE DEBT, with a corresponding increase to common stock.

Upon their termination, two former officers of the Company received warrants to purchase 3,555,556 shares of Series F preferred stock pursuant to their severance agreements. The warrants were valued at \$124,506. The fair value of the warrants was recorded to general and administrative expense with a corresponding increase to common stock.

All Series F preferred stock warrants issued during the year have an exercise price of \$0.045, are exercisable over a five-year period, and vested immediately.

The fair value of each Series F warrant grant discussed above was calculated using a Black-Scholes pricing model using assumptions of a risk-free interest rate of 3.92%, a volatility of 104%, and an expected life of five years.

No options to purchase Series F preferred stock were exercised or canceled during the year ended December 31, 2001. Outstanding options to purchase Series F preferred stock had a weighted average remaining contractual life of 4.3 years and a weighted average exercise price of \$0.045. All options to purchase Series F preferred stock were fully vested as of December 31, 2001.

### (c) SERIES E REDEEMABLE PREFERRED STOCK WARRANTS

In March 2000, the Company completed a private placement of Series E preferred stock. In association with the private placement, the Company issued 150,000 warrants to purchase common stock at \$1.50 per share, exercisable no later than June 2005, to the Company's investment bank. The fair value of the warrants, as calculated using a Black-Scholes pricing model, totaled \$240,889 using assumptions of a risk-free rate of 5.8% and a volatility of 75%. None of these warrants have been exercised.

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## (11) COMMITMENTS AND CONTINGENCIES

### (a) CAPITAL LEASES

The Company leases certain office equipment and its Marina Facility. The capital leases for office equipment expire at various dates through 2003. The approximate aggregate minimum future commitments under these leases are as follows:

CAPITAL  
LEASES  
-----

Year ending December 31:

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2002	\$ 481,283
2003	124,763
	-----
	606,046
Less amounts representing interest	(50,708)
	-----
Present value of minimum capital lease payments	555,338
Less current portion	(454,978)
	-----
	\$ 100,360
	=====

The carrying value of property and equipment held under capital lease totaled \$75,436 at December 31, 2001. Amortization expense applicable to assets held under capital leases has been included within depreciation expense.

See note 12 for discussion of the Company's operating lease commitments.

### (b) LEGAL PROCEEDINGS

The Company is involved in various other claims and legal actions arising in the ordinary course of business. In the opinion of management, the ultimate disposition of these matters will not have a material adverse effect on the Company's financial position, results of operations, or liquidity.

### (12) OPERATING LEASE COMMITMENTS AND OPERATING LEASE TERMINATIONS

In November 2001, the Company sublet the second floor of the Marina Facility, which comprises approximately 50% of the square footage of the facility.

Subsequent to December 31, 2001, the Company defaulted on the operating lease for the Marina Facility. At such time, the Company negotiated a lease termination settlement with its landlord requiring the Company to surrender certificates of deposit and lease deposits totaling \$751,000 to the landlord. The surrender of those assets, net of a \$148,000 deferred rent balance associated with the Marina Facility, resulted in a loss on lease termination of \$603,000. The Company has recorded the lease termination fee and corresponding accrued liability relating to the sublet portion of the facility, totaling \$301,585, during the year ended December 31, 2001. The remainder of the lease termination fee will be recorded during 2002 upon the Company's exit from the facility.

Total lease expense for the Company's operating leases was \$979,656 and \$1,410,352 for the years ended December 31, 2001 and 2000, respectively.

In August 2000, the Company transferred essentially all of its operations from the Sunset facility to the Marina Facility. As of December 31, 2000, the Sunset facility no longer provided any future economic benefit to the Company. In March 2001, the Company executed a lease termination agreement for the Sunset facility that required the Company to make payments to the landlord in fiscal year 2001 totaling \$1,264,455 in addition to monthly rental payments made during January and February 2001 totaling \$41,390. The Company recorded the transaction and accrued for the payments in fiscal year 2000 in accordance with EITF 88-10, COSTS ASSOCIATED WITH LEASE

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### MODIFICATION OR TERMINATION.

Net leasehold improvements at the Sunset facility written off due to the premature termination of the lease totaled approximately \$860,000.

#### (13) NOVEMBER 2000 BRIDGE FINANCING

In November 2000, the Company issued 10% convertible promissory notes (the November 2000 Notes) with a stated aggregate principal balance of \$13,802,600 in return for cash of \$9,859,000 (the November 2000 Bridge). Pursuant to the terms of the November 2000 Bridge, the notes automatically converted into the next qualifying round of equity (Series F preferred stock) upon the successful completion of an additional round of financing by March 31, 2001 with proceeds of at least \$30,000,000. Upon the failure of the Company to complete an additional round of equity financing by March 31, 2001 with proceeds of at least \$30,000,000, the Company was required to issue additional notes with a stated aggregate principal amount of \$5,915,400 for no additional cash proceeds. After March 31, 2001, each November 2000 Note was convertible into either Series E preferred stock or Series F preferred stock, when issued, at the holders' option.

Pursuant to EITF 98-5 and 00-27, the Company valued the contingent embedded beneficial conversion feature (BCF) present in the November 2000 Notes separately upon issuance. The contingent embedded beneficial conversion feature was measured as of the commitment date as the difference between the effective conversion price and the fair value of the equity securities into which the November 2000 Notes were convertible, multiplied by the number of shares into which the November 2000 Notes were convertible, limited to the total proceeds allocated to the debt. The BCF embedded within the November 2000 Notes totaled \$9,859,000. The BCF was deemed to be contingent upon the completion of a qualifying additional round of financing prior to March 31, 2001 or the note holders' ability to convert the November 2000 Notes into equity securities of the Company. The embedded beneficial conversion feature was recognized as interest expense upon the resolution of the contingency on March 31, 2001, the date upon which the November 2000 Notes became convertible at the option of the note holder.

The initial discount of \$3,943,600 was accreted to the carrying value of the notes over the minimum debt conversion period as interest expense using the effective-interest method. The contingent discount of \$5,915,400 was immediately accreted to the carrying value of the notes as interest expense upon the resolution of the contingency at March 31, 2001.

At December 31, 2000, the aggregate carrying value of the November 2000 Notes totaled \$10,978,066. At September 30, 2001, the aggregate carrying value of the November 2000 Notes totaled \$21,279,008. On this date, the note holders agreed to convert the outstanding notes into 238,259,167 shares of Series F preferred stock. The aggregate carrying value of the notes was transferred to Series F preferred stock upon conversion.

The Company recorded \$19,987,581 and \$1,485,560 in interest expense associated with the November 2000 Notes during the years ended December 31, 2001 and 2000, respectively.

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#### (14) APRIL 2001 BRIDGE FINANCING

In April 2001, the Company issued 10% convertible promissory notes (the April 2001 Notes) with a stated aggregate principal balance of \$13,300,000 in return for cash of \$9,500,000 (the April 2001 Bridge).

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In association with the April 2001 Bridge, the Company issued 394,074,074 detachable warrants to purchase shares of Series F redeemable preferred stock valued at \$13,799,536 using a Black-Scholes pricing model.

Pursuant to the terms of the April 2001 Bridge, the Company issued additional notes with a stated aggregate principal amount of \$5,700,000, for no additional cash proceeds, upon the failure of the Company to repay the April 2001 Notes by August 1, 2001.

All April 2001 Notes were immediately convertible into Series E preferred stock or Series F preferred stock, when issued, at the holders' option.

In accordance with APB 14, ACCOUNTING FOR CONVERTIBLE DEBT AND DEBT ISSUED WITH STOCK PURCHASE WARRANTS, the proceeds from the issuance of the April 2001 Bridge were allocated between the warrants and the April 2001 Notes based on their relative fair values at the date of issuance. The \$4,845,000 value allocable to the warrants was recorded as an increase to common stock.

In addition to the allocation of value to the warrants, the Company valued the embedded beneficial conversion feature (BCF) present in the April 2001 Notes separately upon issuance pursuant to EITF 98-5 and 00-27. The embedded beneficial conversion feature was measured as of the commitment date as the difference between the proceeds allocated to the April 2001 Notes and the fair value of the equity securities into which the April 2001 Notes were convertible, multiplied by the number of shares into which the April 2001 Notes were convertible. The BCF embedded within the April 2001 Notes was limited to the amount of cash proceeds allocated to the notes, which totaled \$4,655,000. The embedded beneficial conversion feature was recognized as interest expense upon the issuance of the April 2001 Notes, as the notes were immediately convertible at the option of the note holder.

The initial and contingent discounts of \$3,800,000 and \$5,700,000 were immediately accreted to the carrying value of the notes as interest expense upon the issuance of the notes.

At September 30, 2001, the aggregate carrying value of the April 2001 Bridge notes totaled \$19,467,435. On this date, the note holders agreed to convert the outstanding notes into 217,022,778 shares of Series F preferred stock. The aggregate carrying value of the notes was transferred to Series F preferred stock upon conversion.

The Company recorded \$19,467,435 in interest expense associated with the April 2001 Notes during the year ended December 31, 2001.

### (15) VLN NOTES

In May 2001, the Company issued 10% convertible promissory notes (the VLN Notes) with a stated aggregate principal balance of \$4,099,200. The terms of the VLN Notes required the Company to issue additional notes with a stated aggregate principal amount of \$1,756,800 for no additional cash proceeds if additional notes were issued to the April 2001 Bridge note holders. As a result, the Company issued additional notes of \$1,756,800 upon issuing additional notes to the April 2001 Bridge note holders.

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The VLN Notes were immediately convertible into Series E preferred stock or Series F preferred stock, when issued, at the holders' option.

Management recorded a discount on the face value of the VLN Notes of \$4,099,200, resulting in a net carrying value for the VLN Notes of zero

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upon issuance. Subsequent to the issuance of the VLN Notes, the Company immediately accreted the recorded discount of \$4,099,200 to interest expense as the notes were due on demand and immediately convertible. See note 3 for discussion of the initial valuation of the VLN Notes.

The contingent discount of \$1,756,800 was immediately accreted to the carrying value of the notes as interest expense upon the issuance of the additional notes.

At September 30, 2001, the aggregate carrying value of the VLN Notes totaled \$6,039,000. On this date, the note holders agreed to convert the outstanding notes into 67,470,519 shares of Series F preferred stock. In addition, the Company issued the VLN note holders 14,486,323 warrants to purchase Series F preferred stock and 8,645,755 shares of common stock. The fair value of the warrants and stock totaled \$507,277 and \$389,059, respectively. The aggregate value of the warrants and common stock issued of \$896,336 was recognized in the accompanying 2001 statement of operations as a loss on induced debt conversion.

The Company recorded \$6,039,000 in interest expense associated with the VLN Notes during the year ended December 31, 2001.

### (16) SHAREHOLDERS' DEFICIT

#### (a) CAPITAL STOCK

The Company's Amended and Restated Articles of Incorporation (Articles) authorize the issuance of two billion shares of common stock and two billion shares of Series F preferred stock as of December 31, 2001.

Holders of shares of common stock are entitled, subject to the senior rights of holders of preferred stock, to receive dividends when and as declared by the board of directors, to share ratably in the proceeds from any dissolution or winding up of the Company, and to vote on certain matters as provided in the Articles. Shares of common stock are subject to transfer restrictions and certain rights of first refusal relating to the securities laws, the bylaws of the Company, and, in certain cases, specific agreements with the Company and holders of preferred stock.

#### (b) SERIES F REDEEMABLE PREFERRED STOCK

In September 2001, concurrent with the conversion of Series A, Series B, Series C, Series D, and Series E preferred stock into common stock, the Company sold 88,888,889 shares of Series F redeemable preferred stock (Series F) to two major investors, who held previously issued convertible debt and preferred stock, at \$0.045 per share for gross proceeds of \$4,000,000. The Company incurred legal fees totaling \$84,766 associated with the issuance of preferred stock, resulting in net proceeds to the Company of \$3,915,234. Concurrent with the sale, the November 2000 Bridge, the April 2001 Bridge, and the VLN Notes were converted into 522,752,464 shares of Series F preferred stock.

Each share of Series F preferred stock is convertible into common stock of the Company based upon a conversion rate defined in the Company's Amended Articles of Incorporation. At December 31, 2001, each share of Series F preferred stock was convertible into one share of common stock. Each share of Series F preferred stock will automatically convert into

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shares of common stock upon (i) the vote in favor of such conversion by at least 2/3 of outstanding Series F preferred shares then outstanding, or (ii) at the time in which 2/3 of the number of originally issued shares of Series F preferred shares have been converted voluntarily.

Each holder of Series F preferred stock is entitled to the number of votes equal to the whole number of shares of common stock into which the holder's shares of Series F preferred stock could be converted.

In the event of a liquidation, dissolution, or winding up of the Company, the holders of Series F are entitled upon such event, sharing pro rata, prior to and in preference to any payments with respect to common stock or the other series of preferred stock, to receive a liquidation preference of \$0.09 per share plus any accrued but unpaid dividends and then share the remaining proceeds with the holders of common stock on an as-converted basis until such time as the holders thereof have received an aggregate of \$0.1125 per share. The liquidation preferences terminate upon conversion of the preferred stock to common stock.

The Company is required to redeem shares of Series F holders desiring such redemption on or after September 7, 2006 upon written demand by holders of a majority of then outstanding Series F shares for an amount equal to the liquidation preference plus any accrued but unpaid dividends. As a result of this redemption requirement, Series F has been classified outside of shareholders' deficit.

Holders of Series F preferred stock are entitled to vote together with holders of common stock on matters presented for shareholder action as if such shares were converted to common stock.

(c) RECAPITALIZATION AND CONVERSION OF SERIES A, SERIES B, SERIES C, SERIES D, AND SERIES E PREFERRED STOCK INTO COMMON STOCK

On September 30, 2001, the Company completed a recapitalization effort in an attempt to simplify its capital structure. This effort resulted in the conversion of all outstanding preferred stock into common stock and the extinguishment of the equity participation rights issued to Andersen in the VLN acquisition.

Each share of Series A, Series B, Series C, Series D, and Series E preferred stock automatically converted into shares of common stock upon the vote in favor of such conversion by shareholders who comprised at least 75% of the outstanding shares of each class. Each share of Series A, Series B, Series C, Series D, and Series E preferred stock was converted into one share of common stock.

Upon conversion, \$6,552,245 of accrued but unpaid dividends owed to Series C, D, and E preferred shareholders were reclassified to an accrued liability. All accrued but unpaid dividends owed to Series A and B preferred shareholders were waived upon conversion.

As incentive for voluntarily conversion, the Company issued 74,563,313 warrants to purchase Series F redeemable preferred stock to preferred shareholders who executed preferred share conversion forms. The fair value of the warrants of \$2,611,030 was recorded as a dividend to preferred shareholders. Accordingly, the fair value of the warrants was recorded as an increase to common stock. Due to the Company's accumulated deficit, the dividends paid decreased common stock, resulting in no net effect to common stock.

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### (d) SERIES A, SERIES B, SERIES C, SERIES D, AND SERIES E PREFERRED STOCK

Prior to the conversion into common stock and issuance of Series F preferred stock in September 2001, the Company's preferred stock was divided into five series: Series A preferred stock (Series A), Series B preferred stock (Series B), Series C redeemable preferred stock (Series C), Series D redeemable preferred stock (Series D), and Series E redeemable preferred stock (Series E).

In January 1997, the Company issued and sold 1,590,000 shares of Series A preferred stock for total cash consideration of \$397,500.

From July 1997 to September 1997, the Company issued and sold 3,682,000 shares of Series B preferred stock for total cash consideration of \$1,841,000.

From March 1998 to August 1998, the Company issued and sold 4,452,000 shares of Series C preferred stock for total cash consideration of \$4,452,000.

In June 1999, the Company issued and sold 4,214,654 shares of Series D preferred stock for total cash consideration of \$5,232,737 and total convertible promissory note conversions of \$1,089,244.

In March 2000, the Company issued and sold 16,937,297 shares of Series E preferred stock for total cash consideration of \$33,806,183 and total convertible promissory note conversions of \$5,932,000.

In September 2001, all of the outstanding shares of Series A, Series B, Series C, Series D, and Series E preferred stock were converted into common stock. Each preferred share was converted into one share of common stock.

### (e) DIVIDEND RIGHTS

Holders of Series A and Series B were entitled to receive dividends, when and as declared by the Company's board of directors, in the amount of \$0.0125 and \$0.025 per share, respectively, on an annual basis. Such dividends were payable in preference and priority to any dividends on common stock, with the same preference and priority among Series A and Series B, including pro rata payments of such dividends if not all of such dividends accrued were paid and subject to the senior dividend priority and preference of Series C and Series D. Such dividends accrue cumulatively, whether or not declared, on an annual basis from the date of issuance of the shares, but were automatically waived upon conversion of Series A and Series B to common stock.

Holders of Series C and Series D were entitled to receive dividends, when and as declared by the Company's board of directors, in the amount of \$0.07 and \$0.105 per share, respectively, on an annual basis. Such dividends were payable in preference and priority to any dividends on common stock or Series A and Series B, with the same preference and priority among Series C and Series D, including pro rata payments of such dividends if not all of such dividends accrued were paid and subject to the senior dividend prior and preference of Series E. Such dividends accrue cumulatively, whether or not declared, on an annual basis from the date of issuance of the shares.

Holders of Series E were entitled to receive dividends, when and as

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declared by the Company's board of directors, in the amount of \$0.1743 per share. Such dividends were

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payable in preference and priority to any dividends on common stock or other outstanding series of preferred stock. Such dividends accrue cumulatively, whether or not declared, on an annual basis from the date of issuance of the shares.

Holders of shares of Series F preferred stock are entitled to receive dividends, payable in preference and priority to any payment of any dividend on shares of common stock, when and as declared by the board of directors at a rate of \$0.00315 per annum. Dividends accrue whether or not earned or declared and accrue interest at a rate of 7% per annum. At December 31, 2001, cumulative undeclared dividends on Series F preferred stock totaled \$481,666. As the cumulative dividends are not waived upon conversion to common stock, the amount has been recorded as an increase to Series F, with a corresponding increase in the accumulated deficit.

Prior to the conversion of Series C, Series D, and Series E redeemable preferred shares into common stock, the Company was accreting the carrying value of each series to its redemption amount over the minimum redemption period against common stock. The accretion prior to conversion related to Series C, Series D, and Series E totaled \$1,029,203, \$1,048,160, and \$5,288,914, respectively, and has been recorded as an increase to Series C, Series D, and Series E. Dividends are first recorded against common stock to the extent common stock exists, then against accumulated deficit.

Cumulative accrued but unpaid dividends related to Series C, Series D, and Series E were not forgiven by their respective shareholders upon the conversion of the preferred shares into common stock. The Company has reclassified the aggregate total of cumulative unpaid dividends of \$6,552,245 owed to former preferred shareholders to an accrued liability account. These dividends have not been paid to the former preferred shareholders due to the Company's liquidity situation.

### (17) LIQUIDITY

Through December 31, 2001, the Company has experienced significant operating losses and negative cash flows from operations. Operating results from inception to date have not generated sufficient cash to cover the Company's current obligations. To date, the Company has funded operations primarily through sales of preferred stock and bridge financings. No assurances can be given that the Company will be successful in obtaining such additional financing on terms reasonably acceptable to the Company. Nor can any assurances be given that the Company will be able to meet its financial obligations currently payable or that become payable in the future.

As discussed in note 18(c), the Company sold substantially all of its tangible and intangible assets in June 2002. Subsequent to the sale of the Company's assets, operations ceased.

### (18) SUBSEQUENT EVENTS (UNAUDITED)

#### (a) TERMINATION OF EXECUTIVES

In February 2002, the Company terminated each member of its executive team, excluding the Chief Executive Officer. Upon termination, each



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individual was paid his or her accrued salary and vacation as provided by his or her respective employment agreement. Each executive was then immediately rehired via a new 20-day employee contract.

In March 2002, the board of directors terminated the Chief Executive Officer of the Company for cause in direct association with the termination and rehiring of the Company's executive team.

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### (b) ISSUANCE OF NOTES PAYABLE

In 2002, the Company issued promissory notes with a face value of \$920,000 in exchange for cash of the same amount. The promissory notes have an interest rate of prime plus 3.5% and are secured by essentially all of the Company's assets. Cash received in exchange for the promissory notes was utilized to fund operations. The secured creditors are the Company's two most significant shareholders.

### (c) SALE OF ASSETS TO EDT LEARNING, INC.

In June 2002, the Company sold substantially all of its tangible and intangible assets to EDT Learning, Inc. (EDT). As consideration, the Company received \$320,000 in cash and EDT assumed secured notes payable totaling \$920,000. The assets included in the sale secured the notes payable assumed by EDT.

In addition, EDT issued 2,500,000 shares of its common shares, valued at \$2,375,000, to the secured creditors of the \$920,000 notes payable. In exchange, the secured shareholders agreed to significant changes in the securitization terms of the notes payable and paid EDT \$320,000 in cash.

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### Independent Auditors' Consent

The Board of Directors  
Quisic Corporation:

We consent to the incorporation by reference in the registration statement (No. 333-71332) on Form S-8 of EDT Learning, Inc. of our report dated October 11, 2002, with respect to the balance sheets of Quisic Corporation as of December 31, 2001 and 2000, and the related statements of operations, redeemable preferred stock and shareholders' deficit, and cash flows for each of the years in the two-year period ended December 31, 2001, which report appears herein.

/s/ KMPG LLP

February 7, 2003  
Los Angeles, California

