RISK GEORGE INDUSTRIES INC

Form 10-O

September 13, 2012 UNITED STATES SECURITIES AND EXCHANGE COMMISSION

FORM 10-Q

Washington, DC 20549

| (Mark One) | | | |
|-------------|---|---------------------------------------|--------------------------------|
| | erly report under Sect e Act of 1934 | tion 13 or 15(d) | of the Securities Ex- |
| 1 | For the quarter ended | July 31, 2012 | |
| | ition report under Sec e Act of 1934 | ction 13 or 15(d) | of the Securities Ex- |
| 1 | For the transition per | riod from | to |
| | Commission File Nu | umber: 000-05378 | |
| (Exact name | GEORGE RISK : e of small business is | INDUSTRIES, INC. ssuer as specifie | d in its charter) |
| | olorado incorporation) | | 0524756 Identification No.) |
| | 802 South Elm St. Kimball, NE principal executive o | ffices) | 69145 (Zip Code) |
| (Rec | (308) gistrant's telephone m | 235-4645 number, including | area code) |

Check whether the issuer (1) filed all reports to be filed by Section 13 or $15\,(\mathrm{d})$ of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

> Yes [X] No [

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [X]

APPLICABLE ONLY TO CORPORATE ISSUERS

The number of shares of the Registrant's Common Stock outstanding, as of September 13, 2012 was 5,037,501.

Transitional Small Business Disclosure Format: Yes [X] No []

GEORGE RISK INDUSTRIES, INC.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

The unaudited financial statements for the three-month period ended July 31, 2012, are attached hereto.

GEORGE RISK INDUSTRIES, INC. BALANCE SHEETS

| | July 31, 2012 | April 30, 2012 |
|---|-------------------------|-------------------|
| | (unaudited) | |
| ASSETS | | |
| Current Assets: | | |
| Cash and cash equivalents | \$ 6,506,000 | \$ 5,773,000 |
| Investments and securities | 20,398,000 | 20,280,000 |
| Accounts receivable: | | |
| Trade, net of \$5,000 and \$6,000 | | |
| doubtful account allowance | 1,593,000 | 1,669,000 |
| Other | | 1,000 |
| Note receivable, current | 5,000 | 4,000 |
| Inventories | 2,306,000 | 2,351,000 |
| Prepaid expenses | 146,000 | 141,000 |
| Deferred current income taxes | 130,000 | 119,000 |
| Total Current Assets | \$31,084,000 | \$30,338,000 |
| Property and Equipment, net, at cost | 766,000 | 771,000 |
| Other Assets | | |
| Investment in Limited Land Partnership, | | |
| at cost | 228,000 | 228,000 |
| Projects in process | 31,000 | 44,000 |
| Note receivable | 1,000 | 5,000 |
| Other | 1,000 | 1,000 |
| Total Other Assets | \$ 261,000 | \$ 278,000 |
| TOTAL ASSETS | \$32,111,000 ======= | \$31,387,000 |

GEORGE RISK INDUSTRIES, INC. BALANCE SHEETS

| | | July 31, 2012 | _ | | |
|---|-----|------------------|------|------------------|--|
| | (| unaudited) | | | |
| LIABILITIES AND STOCKHOL | DER | S' EQUITY | | | |
| Current Liabilities | | | | | |
| Accounts payable, trade | \$ | 49,000 | \$ | 96,000 | |
| Dividends payable | | 589,000 | | 589 , 000 | |
| Accrued expenses: | | | | | |
| Payroll and related expenses | | 279,000 | | 212,000 | |
| Property taxes | | 2,000 | | | |
| Income tax payable | | 465,000 | | 246,000 | |
| Total Current Liabilities | \$ | 1,384,000 | \$ 1 | ,143,000 | |
| Long-Term Liabilities | | | | | |
| Aircraft ownership deposit payable | | 4,000 | | 5,000 | |
| Deferred income taxes | | 114,000 | | 124,000 | |
| Total Long-Term Liabilities | \$ | 118,000 | \$ | 129,000 | |
| Stockholders' Equity Convertible preferred stock, 1,000,000 | | | | | |
| shares authorized, Series 1-noncumul | | | | | |
| \$20 stated value, 25,000 shares auth | orı | | | 00 000 | |
| 4,100 issued and outstanding Common stock, Class A, \$.10 par value, 10,000,000 shares authorized, 8,502, | 833 | 99,000 | | 99,000 | |
| shares issued and outstanding | 052 | 850,000 | | 850,000 | |
| Additional paid-in capital | | 1,736,000 | | ,736,000 | |
| Accumulated other comprehensive income | | 336,000 | 1 | 278,000 | |
| Retained earnings | 3 | 1,039,000 | 3.0 | ,603,000 | |
| Treasury stock, 3,460,282 and 3,460,282 | | 1,033,000 | 50 | ,,003,000 | |
| shares, at cost | | 3,451,000) | (3 | 3,451,000) | |
| Total Stockholders' Equity | \$3 | 0,609,000 | \$30 | ,115,000 | |
| TOTAL LIABILITES AND STOCKHOLDERS' EQUITY | \$3 | 2,111,000 | \$31 | ,387,000 | |
| | == | ======= | === | | |

| | July 31, | | |
|---------------------------------------|-----------------------------|-----------------------------|--|
| | 2012 | 2011 | |
| | (unaudited) | (unaudited) | |
| Net Sales Less: Cost of Goods Sold | \$ 2,542,000 (1,356,000) | \$ 2,598,000 (1,191,000) | |
| Gross Profit | \$ 1,186,000 | \$ 1,407,000 | |

| Operating Expenses: General and Administrative Sales Engineering Rent Paid to Related Parties | 202,000 425,000 18,000 11,000 | | 206,000 341,000 16,000 11,000 |
|---|--|----|--|
| Total Operating Expenses | \$ 656,000 | \$ | 574 , 000 |
| Income From Operations | 530,000 | | 833,000 |
| Other Income (Expense) Other Income Dividend and Interest Income Gain (Loss) on Sale of Investments | 14,000 203,000 (151,000) | | 8,000 192,000 379,000 |
| | \$ 66,000 | \$ | 579 , 000 |
| Income Before Provisions for Income Taxes | 596,000 | - | 1,412,000 |
| Provisions for Income Taxes Current Expense Deferred tax expense (provision) | 222,000 (62,000) | | 292,000 328,000 |
| Total Income Tax Expense | \$ 160,000 | \$ | 620,000 |
| Net Income | \$ 436,000 | \$ | 792 , 000 |
| Basic and Diluted Earnings Per Share of Common Stock | \$ 0.09 | \$ | 0.16 |
| Weighted Average Number of Common Shares Outstanding | 5,042,550 | į | 5,048,365 |

GEORGE RISK INDUSTRIES, INC. STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED

| | July 31, | | | |
|--|----------|------------|----------|------------------|
| | 2012 | | | 2011 |
| | (1 | unaudited) | (| unaudited) |
| Net Income | \$ | 436,000 | \$ | 792 , 000 |
| Other Comprehensive Income, net of tax Unrealized gain (loss) on securities: Unrealized holding gains (losses) | | | | |
| arising during period Reclassification adjustment for gains | | (461,000) | | (564,000) |
| (losses) included in net income Income tax expense related to other | | 561,000 | | (114,000) |
| comprehensive income | | (42,000) | | 283,000 |
| Other Comprehensive Income (Loss) | \$ | 58,000 | \$ | (395,000) |
| Comprehensive Income (Loss) | \$ | 494,000 | \$ == | 397 , 000 |

GEORGE RISK INDUSTRIES, INC. STATEMENT OF CASH FLOWS

| | | For the th ended J 2012 | | | |
|--|----|--|----|--|--|
| | (| unaudited) | | (unaudited) | |
| CASH FLOWS FROM OPERATING ACTIVITIES: Net Income Adjustments to reconcile net income to net | \$ | 436,000 | \$ | 792,000 | |
| cash provided by operating activities: Depreciation (Gain) loss on sale of investments Reserve for bad debts Reserve for obsolete inventory Deferred income taxes Changes in assets and liabilities: | | 42,000 151,000 (1,000) (13,000) (62,000) | | 37,000 (379,000) 21,000 8,000 328,000 | |
| (Increase) decrease in: Accounts receivable Inventories Prepaid expenses Increase (decrease) in: Accounts payable Accrued expenses Income tax payable | | 77,000 57,000 (6,000) (47,000) 69,000 219,000 | | (406,000) (243,000) (6,000) (37,000) 60,000 290,000 | |
| Net cash provided by (used in) operating activities | \$ | 922,000 | \$ | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: Other assets manufactured & purchased (Purchase) of property and equipment Proceeds from sale of marketable securities (Purchase) of marketable securities (Loans) made to employees Collection of loans to employees (Purchase) of treasury stock | | 13,000 (36,000) 1,000 (170,000) 2,000 | | 145,000 (169,000) 8,000 (169,000) (2,000) 2,000 (20,000) | |
| Net cash provided by (used in) investing activities | \$ | (190,000) | \$ | (205,000) | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | |
| Net cash provided by (used in) financing activities | \$ | | \$ | | |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | \$ | 732,000 | \$ | 264,000 | |
| Cash and cash equivalents, beginning of period | \$ | 5,773,000 | \$ | 5,254,000 | |
| Cash and cash equivalents, end of period | \$ | 6,505,000 | \$ | 5,518,000 | |

Supplemental Disclosure of Cash Flow

Information

Cash payments for:
Income taxes \$0 \$0
Interest expense \$0 \$0

GEORGE RISK INDUSTRIES, INC.
NOTES TO FINANCIAL STATEMENTS
JULY 31, 2012

Note 1 Unaudited Interim Financial Statements

The accompanying financial statements have been prepared in accordance with the instructions for Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's April 30, 2012 annual report on Form 10-K. In the opinion of management, all adjustments, consisting only of normal recurring adjustments considered necessary for a fair presentation, have been included. Operating results for any quarter are not necessarily indicative of the results for any other quarter or for the full year.

Note 2 Marketable Securities

The Company has investments in publicly traded equity securities as well as certain state and municipal debt securities. These securities are classified as available-for-sale securities, and are reported at fair value. Refer to Note 7, Fair Value Measurements, for additional information on the fair value measurements for all assets and liabilities, including investments, that are measured at fair value in these financial statements. Available-for-sale investments in debt securities mature between August 2012 and June 2042. The Company uses the average cost method to determine the cost of securities sold and the amount reclassified out of accumulated other comprehensive income into earnings. Unrealized gains and losses are excluded from earnings and reported separately as a component of stockholder's equity and other comprehensive income. Dividend and interest income are accrued as earned.

As of July 31, 2012, investments available-for-sale consisted of the following:

| | Cost Basis | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value | | |
|--|--|---|-------------------------------|--|--|--|
| Municipal bonds Corporate bonds Equity securities Money markets/CDs | \$ 9,350,000 \$ 354,000 \$ 8,681,000 \$ 1,435,000 | \$ 355,000 \$ 13,000 \$ 524,000 \$ | \$ | \$ 9,670,000 \$ 367,000 \$ 8,926,000 \$ 1,435,000 | | |
| Total | \$19,820,000 | \$ 892,000 | \$ (314,000) | \$20,398,000 | | |

In accordance with US GAAP, the Company evaluates all marketable securities for other-than temporary declines in fair value, which are defined as when the cost basis exceeds the fair value for approximately one year.

The Company also evaluates the nature of the investment, cause of impairment and number of investments that are in an unrealized position. When an other-than-temporary decline is identified, the Company will decrease the cost of the marketable security to the new fair value and recognize a real loss. The investments are periodically evaluated to determine if impairment changes are required. As a result of this standard, management recorded impairment losses of \$20,000 for the quarter ended July 31, 2012 and did not record any impairment losses for the quarter ended July 31, 2011.

The following table shows the investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at July 31, 2012.

| Les | ss than 1 | .2 mon | ths | 12 | 2 mor | nths | or | grea | ater | | | | Tota | 1 | | |
|-----------|------------------|-------------|-------|------|-------------------|---------|-------|------------|---------------|-------|-----|--------------|---------|----|---------------|------|
| = | air alue | Unrea Lo | | | F <i>a</i> Val | ue | U | nrea Lo | alized oss | | | Fair alue | | | ealiz Loss | zed |
| • • • • • | • • • • • • • | | | | • • • • | • • • • | • • • | | • • • • • | • • • | • • | | • • • • | | | |
| Municipa | al bonds | | | | | | | | | | | | | | | |
| \$ 5 | 511,000 | \$ (5 | ,000) | \$ | 870, | 000 | \$ | (30, | 000) | \$ | 1, | 381, | 000 | \$ | (35, | 000) |
| Corporat | e bonds | | | | | | | | | | | | | | | |
| \$ 1 | 52,000 | \$ | | \$ | | | \$ | | | \$ | | 152, | 000 | \$ | | |
| Equity s | securitie | es. | | | | | | | | | | | | | | |
| \$1,6 | 90 , 000 | \$(162 | ,000) | \$ | 931, | 000 | \$ (| 117, | 000) | \$ | 2, | 621, | 000 | \$ | (279, | 000) |
| | | | | | | | | | | | | | | | | |
| Total | | | | | | | | | | | | | | | | |
| \$2,3 | 353 , 000 | \$(167 | ,000) | \$1, | 801, | 000 | \$ (| 147, | 000) | \$ | 4, | 154, | 000 | \$ | (314, | 000) |

Municipal Bonds

The unrealized losses on the Company's investments in municipal bonds were caused by interest rate increases. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than the amortized cost of the investment. Because the Company has the ability to hold these investments until a recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at July 31, 2012.

Corporate Bonds

The Company's unrealized loss on investments in corporate bonds relates to several bonds. The contractual term of these investments do not permit the issuer to settle the security at a price less than the amortized cost of the investment. Because the Company has the ability to hold these investments until a recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at July 31, 2012.

Marketable Equity Securities

The Company's investments in marketable equity securities consist of a wide variety of companies. Investments in these companies include growth, growth income, and foreign investment objectives. The individual holdings have been evaluated, and due to management's plan to hold on to these investments for an extended period, the Company does not consider these investments to be other-than-temporarily impaired at July 31, 2012.

Note 3 Inventories

Inventories at July 31, 2012, consisted of the following:

| Raw Materials Work in Process Finished Goods | \$ 1,688,000 521,000 275,000 |
|--|------------------------------------|
| Less: allowance for obsolete inventory | \$ 2,484,000 (178,000) |
| Net Inventories | \$ 2,306,000 |

Note 4 Business Segments

The following is financial information relating to industry segments:

| | | er ended | | |
|---|----------|-----------------------------------|-----|-------------------------------------|
| | | 2012 | | 2011 |
| Net revenue: | | | | |
| Security alarm products Other products | 2 | 314,000 | : | 2,279,000 319,000 |
| Total net revenue | \$ 2 | ,542,000 | \$ | 2,598,000 |
| <pre>Income from operations: Security alarm products Other products</pre> | | 465,000 65,000 | | 731,000 102,000 |
| Total income from operations | \$ | 530,000 | \$ | 833,000 |
| Identifiable assets: Security alarm products Other products Corporate general | 1 | 3,372,000 ,182,000 ,557,000 | | 3,495,000 1,201,000 5,591,000 |
| Total assets | \$32 | ,111,000 | \$3 | 0,287,000 |
| Depreciation and amortization: Security alarm products Other products Corporate general | | 6,000 32,000 4,000 | | 6,000 25,000 6,000 |
| Total depreciation and amortization | \$ | 42,000 | \$ | 37,000 |
| Capital expenditures: Security alarm products Other products Corporate general | | 1,000 35,000 | | 169,000 |
| Total capital expenditures | \$ | 36,000 | \$ | 169,000 |

Note 5 Earnings per Share

Basic and diluted earning per share, assuming convertible preferred stock was converted for each period presented, are:

| | For | the three m | nonths ended Jul | y 31, 2012 |
|---|-----|------------------|-------------------------|------------|
| | | | Shares (Denominator) | |
| Net Income | | 436,000 | | |
| Basic EPS | | | 5,042,550 | \$ 0.0865 |
| Effect of dilutive securities: Convertible preferred stock | | | 20,500 | (0.0004) |
| Diluted EPS | \$ | 436,000 | 5,063,050 | \$ 0.0861 |
| | For | the three m | nonths ended Jul | y 31, 2011 |
| | | | Shares (Denominator) | |
| Net Income | | 792,000 | | |
| Basic EPS | | 792 , 000 | 5,048,365 | \$ 0.1569 |
| Effect of dilutive securities: Convertible preferred stock | | | 20,500 | (0.0007) |
| Diluted EPS | \$ | 792 , 000 | 5,068,865 | \$ 0.1562 |

Note 6 Retirement Benefit Plan

On January 1, 1998, the Company adopted the George Risk Industries, Inc. Retirement Savings Plan (the "Plan). The Plan is a defined contribution savings plan designed to provide retirement income to eligible employees of the corporation. The Plan is intended to be qualified under Section 401 (k) of the Internal Revenue Code of 1986, as amended. Matching contributions by the Company of approximately \$3,000 were paid during the quarters ending July 31, 2012 and 2011, respectively. There were no discretionary contributions paid during the quarters ending July 31, 2012 and 2011, respectively.

Note 7 Fair Value Measurements

Generally accepted accounting principles in the United States of America (US GAAP) defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities, which are required to be recorded at fair value, we consider the principal or most advantageous market in which we would transact and the market-based risk measurements or assumptions that market participants would use in pricing the asset or liability, such as inherent risk, transfer restrictions, and credit risk.

US GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The levels of the fair value hierarchy under US GAAP are described below:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

Marketable Securities

As of July 31, 2012, our investments consisted of money markets, CDs, publicly traded equity securities and certain state and municipal debt securities. Our marketable securities are valued using third-party broker statements. The value of the investments is derived from quoted market information. The inputs to the valuation are generally classified as Level 1 given the active market for these securities, however, if an active market does not exist, which is the case for municipal and corporate bonds, the inputs are recorded as Level 2.

Fair Value Hierarchy

The following tables set forth our assets and liabilities measured at fair value on a recurring basis and a non-recurring basis by level within the fair value hierarchy. As required by US GAAP, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Assets Measured at Fair Value on a Recurring Basis as of July 31, 2012

| | Level 1 | Level 2 | Level 3 | Total |
|--|--------------|--------------|---------|--------------|
| Assets: | | | | |
| Money Markets and CDs | \$ 1,435,000 | | | \$ 1,435,000 |
| Equity Securities | \$ 8,926,000 | | | \$ 8,926,000 |
| Municipal and | | | | |
| Corporate Bonds | \$ | \$10,037,000 | | \$10,037,000 |
| | | | | |
| Total fair value of assets measured on a | | | | |
| recurring basis | \$10,361,000 | \$10,037,000 | \$ | \$20,398,000 |
| | | | | |

GEORGE RISK INDUSTRIES, INC.

PART I. FINANCIAL INFORMATION

Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

MANAGEMENT DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION
AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the attached condensed consolidated financial statements, and with the Company's audited financial statements and discussion for the fiscal year ended April 30, 2012.

Liquidity and capital resources

Operating

Net cash increased \$732,000 during the guarter ended July 31, 2012 as compared to an increase of \$264,000 during the corresponding quarter last year. Accounts receivable decreased \$77,000 for the quarter ending July 31, 2012 compared with a \$406,000 increase for the same quarter last year. The decrease in cash flow for accounts receivable for the current period is a reflection of a slight decrease in sales. At the quarter ended July 31, 2012, 68.42% of the receivables are considered current (less than 45 days) while 1.09% of the total are over 90 days past due. This is in comparison to having 68.42% of the receivables considered current and 4.95% over 90 days past due at July 31, 2012. Inventories decreased \$57,000 during the current quarter as compared to a \$243,000 increase last year. Raw material purchases have declined as a result of the decrease in sales and the price of raw materials has stabilized from the enormous price increase we experienced that the same time last year. At the quarter ended July 31, 2012 there was a \$6,000 increase in prepaid expenses and at July 31, 2011, there was a \$2,000 increase.

At the quarter ended July 31, 2012, accounts payable shows a decrease of \$47,000 as compared to a decrease of \$37,000 for the same quarter the year before. The change in cash in regards to accounts payable can vary. It really depends on the time of the month the invoices are due, since the company pays all its invoices within the terms. Accrued expenses increased \$69,000 for the current quarter as compared to a \$60,000 increase for the quarter ended July 31, 2011. Income tax payable increased \$219,000 for the quarter ended July 31, 2012, as it also increased \$290,000 for the cor-

responding quarter the same year. The slight decrease in income tax payable is a reflection of the decrease in income for the current quarter.

Investing

As for our investment activities, the Company has spent approximately \$36,000 on acquisitions of property and equipment for the current fiscal quarter. In comparison with the corresponding quarter last year, there was activity of \$169,000. The \$169,000 from last year represents an in-house mold, previously a project in process, which was completed during the quarter. Additionally, the Company continues to purchase marketable securities, which include municipal bonds and quality stocks. Cash spent on purchases of marketable securities for the quarter ended July 31, 2012 was \$170,000 compared with \$169,000 spent during the quarter ended July 31, 2012. We continue to use "money manager" accounts for most stock transactions. By doing this, the Company gives an independent third party firm, who are experts in this field, permission to buy and sell stocks at will. The Company pays a quarterly service fee based on the value of the investments. Furthermore, the Company continues to purchase back common stock when the opportunity arises. Unfortunately, for the quarter ended July 31, 2012 the Company did not purchase back any treasury stock but \$20,000 worth of treasury stock was purchased back during the quarter ended July 31, 2011. We have been actively searching for stockholders that have been "lost" over the years. The payment of dividends over the last eight fiscal years has also prompted many stockholders and/or their relatives and descendants to sell back their stock to the Company.

The following is a list of ratios to help analyze George Risk Industries' performance:

| | For the quarter ended | | | |
|---|-----------------------|---------------|--|--|
| | July 31, | | | |
| | 2012 | 2011 | | |
| | | | | |
| Working capital | | | | |
| (current assets - current liabilities) | \$ 29,700,000 | \$ 28,058,000 | | |
| Current ratio | | | | |
| (current assets / current liabilities) | 22.460 | 24.961 | | |
| Quick ratio | | | | |
| ((cash + investments + AR) / current liabilities) | | | | |
| | 20.590 | 22.932 | | |

Results of Operations

Net sales were \$2,542,000 for the quarter ended July 31, 2012, which is a decrease of 2.16% from the corresponding quarter last year. Net sales for the quarter ended July 31, 2011 were \$2,598,000. The Company's products are tied to the housing market and the decrease in sales is a result of the continued struggles in the economy. The Company is focusing on keeping and increasing sales by having excellent customer service and being willing to make many customized parts. Cost of goods sold was 53.34% of net sales for the quarter ended July 31, 2012 and 45.84% for the quarter ended July 31, 2011. Management's goal is to keep labor and other manufacturing expenses within the range of 45 to 50%. But the slight decrease in sales and the increase in raw materials and wages have kept the Company outside of its goal.

Operating expenses were 25.81% of net sales for the quarter ended July 31, 2012 as compared to 22.1% for the corresponding quarter last year. Manage-

ment's goal is to always keep the operating expenses around 30% or less of net sales, as management has been able to achieve over the years. Income from operations for the quarter ended July 31, 2012 was at \$530,000, which is a 36.37% decrease from the corresponding quarter last year, which had income from operations of \$833,000.

Other income and expenses showed a \$66,000 gain for the quarter ended July 31, 2012 as compared to having a \$579,000 gain for the quarter ended July 31, 2011. The main reason for the smaller gain in other income for the current quarter is that we had a \$151,000 of realized loss on investments for the quarter as compared to a \$379,000 realized gains for the corresponding quarter last year. In turn, net income for the quarter ended July 31, 2012 was at \$436,000, a 44.95% decrease from the corresponding quarter last year, which showed net income of \$792,000. Earnings per share for the quarter ended July 31, 2012 were \$0.09 per common share and \$0.16 per common share for the quarter ended July 31, 2011.

New Product Development

The Garage Door Monitor (pt # DM?1) is now on the market and showing good sales with repeat customers. The DM?1 will monitor when the garage door has been left open and will automatically shut the door - either by a timed delay after the door has been opened or closing at a set time every day. Management believes this will be a good upsell as many home burglars gain access through a garage door that is left open or unlocked.

Engineering has completed work on a plastic housing for our very popular MF-875 flat magnet and new rare earth flat magnet (MMF-875). They are also looking to complete a design on a 110V Current Controller that would work with our contact switches to secure the door of a storage unit. This switch can also turn on the light when the door is opened.

A fuel level monitor is in the engineering stage. Several security companies from around the world have told us fuel theft is a major problem. They are looking for a product that will tie into the security system if tanks or trucks are tampered with.

Other products in engineering include a vent airflow sensor that will send a signal if the air conditioner breaks, loses power or freezes up in a server room or anywhere else temperatures need to be monitored. We are also continuing work on a wireless pool alarm and a triple biased high security switch.

Recently Issued Accounting Pronouncements

In June 2011, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update No. 2011-05, Presentation of Comprehensive Income ("ASU 2011-05"), which amends the disclosure requirements for the presentation of comprehensive income. This guidance, effective retrospectively for interim and annual periods beginning on or after December 15, 2011, requires presentation of total comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate, but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in equity. ASU 2011-05 does not change the items that must be reported in other comprehensive income, or when an item of other comprehensive income must be reclassified to net income. We have included a Statement of Comprehensive Income in our financial statements. The adoption of this accounting guidance had no impact on our financial statements.

Other Information

~~~~~~~~~~~~~~~~~

Management is always open to the possibility to acquire a business that would complement our existing operations. This would require no outside financing. The intent is to utilize the equipment, marketing techniques and established customers to increase sales and profits.

There are no known seasonal trends with any of GRI's products, since we sell to distributors and OEM manufacturers. Our products are tied to the housing industry and will fluctuate with building trends.

GEORGE RISK INDUSTRIES, INC.

#### PART I. FINANCIAL INFORMATION

#### Item 3. Controls and Procedures

(a) Information required by Item 307

Our Chief Executive Officer and our Chief Financial Officer, after evaluating the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 (Exchange Act) Rules 13a-15(e) or 15d-15(e)) as of the end of the period covered by this quarterly report, have concluded that our disclosure controls and procedures are effective based on their evaluation of these controls and procedures required by paragraph (b) of Exchange Act Rules 13a-15 or 15d-15.

(b) Information required by Item 308

This disclosure is not yet required.

Item 3A. Controls and Procedures

#### Evaluation of disclosure controls and procedures:

·

Based on their evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of July 31, 2012, our president and chief executive officer and our chief financial officer have concluded that our disclosure controls and procedures are effective such that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and (ii) accumulated and communicated to our management, including our chief executive officer and our chief financial officer, as appropriate to allow timely decisions regarding disclosure. A control system cannot provide absolute assurance, however, that the objectives of the control systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

Changes in internal controls over financial reporting:

\_\_\_\_\_

There was no change in our internal controls over financial reporting that occurred during the period covered by this report, that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

Management's Annual Report on Internal Control over Financial Reporting:

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Our internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes, in accordance with generally accepted accounting principles. Because of inherent limitations, a system of internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide no reasonable assurance of achieving their control objectives. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate due to change in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management, including our principal executive officer and principal accounting officer, conducted an evaluation of the effectiveness of our internal control over financial reporting using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on its evaluation, our management concluded that as of July 31, 2012 our internal control over financial reporting is effective.

This quarterly report does not include an attestation report of the Corporation's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Corporation's registered public accounting firm pursuant to Section 404(c) of the Sarbanes-Oxley Act of 2002, as amended, that permits the Corporation to provide only the management's report in this quarterly report.

GEORGE RISK INDUSTRIES, INC.

#### Part II. OTHER INFORMATION

Item 1. Legal Proceedings
 Not applicable

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information relating to the Company's repurchase of common stock for the first quarter of fiscal year 2013.

| Period                       | Number of shares repurchased |
|------------------------------|------------------------------|
|                              |                              |
| May 1, 2012 - May 31, 2012   |                              |
| June 1, 2012 - June 30, 2012 |                              |
| July 1, 2012 - July 31, 2012 |                              |

- Item 3. Defaults upon Senior Securities
   Not applicable
- Item 4. (Removed and Reserved)
   Not applicable
- Item 5. Other Information
   Not applicable
- Item 6. Exhibits and Reports on Form 8-K A. Exhibits
  - 31. Certifications pursuant to Rule 13a-14(a)
    31.1 Certification of the Chief Executive Officer
    31.2 Certification of the Chief Financial Officer
  - 32. Certifications pursuant to 18 U.S.C 1350
    32.1 Certification of the Chief Executive Officer
    32.2 Certification of the Chief Financial Officer
  - B. Reports on Form 8-KNo 8-K reports were filed during the quarter ended July 31, 2012.

#### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date 09-13-2012 By: /s/ Ken R. Risk

Ken R. Risk

President and Chairman of the Board

Date 09-13-2012 By: /s/ Stephanie M. Risk

Stephanie M. Risk

Chief Financial Officer and Controller