# RISK GEORGE INDUSTRIES INC

Form 10-Q March 17, 2011

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-Q
(Mark One)
[ X ] QUARTERLY REPORT UNDER SECTION 13 or 15(d) OF THE SECURITIES EX- CHANGE ACT OF 1934
For the quarterly period ended January 31, 2011
[ ] TRANSITION REPORT UNDER SECTION 13 or 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from to
Commission File Number: 000-05378
GEORGE RISK INDUSTRIES, INC. (Exact name of small business issuer as specified in its charter)
Colorado 84-0524756 (State of incorporation) (IRS Employers Identification No.)
802 South Elm St.  Kimball, NE 69145  (Address of principal executive offices) (Zip Code)
(308) 235-4645 (Registrant's telephone number, including area code)
Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes [X] No []
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $[\ ]$ No $[\ X\ ]$
APPLICABLE ONLY TO CORPORATE ISSUERS
The number of shares of the Registrant's Common Stock outstanding, as of March 17, 2011 was 5,052,275.

GEORGE RISK INDUSTRIES, INC.

Transitional Small Business Disclosure Format: Yes [ X ] No [ ]

#### PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

The unaudited financial statements for the three and nine month period ended January 31, 2011, are attached hereto.

# GEORGE RISK INDUSTRIES, INC. BALANCE SHEETS

	Ja	nuary 31, 2011	A	april 30, 2010
	 (u	ınaudited)		
ASSETS				
Current Assets Cash and cash equivalents Marketable securities (Note 2) Accounts receivable:		1,925,000 8,882,000		
Trade, net of \$12,063 and \$19,700 doubtful account allowance Note receivable, current Income tax overpayment Inventories (Note 3) Prepaid expenses Deferred income taxes		5,000 5,000 239,000 ,845,000 75,000 390,000	1	
Total Current Assets	\$27	,658,000	\$27	,146,000
Property and Equipment, net at cost	\$	663,000	\$	733,000
Other Assets Investment in Land Limited Partnership, at cost Projects in process Note receivable Other		210,000 194,000 2,000 1,000		200,000 112,000 7,000
Total Other Assets	\$	407,000	\$	319,000
TOTAL ASSETS		3,728,000		,198,000

GEORGE RISK INDUSTRIES, INC. BALANCE SHEETS

	Ja	2011		april 30, 2010
	(u	ınaudited)		
LIABILITIES AND STOCKHOL	DERS	S' EQUITY		
Current Liabilities				
Accounts payable, trade	\$	57,000	\$	57,000
Dividends payable		484,000		395,000
Accrued expenses				
Payroll and other expenses		271,000		198,000
Property taxes		2,000		0
Total Current Liabilities	\$	814,000	\$	650,000
Long-Term Liabilities				
Aircraft owership deposit payable		5,000		5,000
Deferred income taxes		49,000		75,000
Total Long-Term Liabilities	\$	54,000	\$	80,000
Stockholders' Equity				
Convertible preferred stock, 1,000,000				
shares authorized, Series 1-noncumul				
\$20 stated value, 25,000 shares auth	oriz			
4,100 issued and outstanding		99,000		99,000
Common stock, Class A, \$.10 par value,	000			
10,000,000 shares authorized, 8,502, shares issued and outstanding	832	850 <b>,</b> 000		850,000
Additional paid-in capital	1	,736,000	1	,736,000
Accumulated other comprehensive income	_	71,000		13,000
Retained earnings	28	3,495,000		3,102,000
Treasury stock, 3,448,457 and 3,429,748		, ,		, , , , , , , ,
shares, at cost		3,391,000)	(3	3,332,000)
Total Stockholders' Equity	\$27	7,860,000	\$27	,468,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$28	3,728,000	\$28	,198,000
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# GEORGE RISK INDUSTRIES, INC. INCOME STATEMENTS (unaudited)

•	Three months ended	ree months Nine months Three months ended ended ended			
	January 31, 2011	January 31, 2011	anuary 31, January 31, 2011 2010		
Net Sales Less: cost of goods sold		\$ 6,404,000 (3,442,000)			
Gross Profit	\$ 1,101,000	\$ 2,962,000	\$ 856,000	\$ 2,373,000	

Operating Expenses: General and

administrative Selling Engineering Rent paid to related parties	184,000 381,000 22,000	567,000 1,155,000 59,000	188,000 351,000 19,000		536,000 1,182,000 51,000
Total Operating Expenses	598,000	\$ 1,815,000	\$ 569 <b>,</b> 000	\$	1,803,000
Income From Operations	503,000	1,147,000	287,000		570,000
Other Income (Expense) Other Dividend and interest	2,000	9,000	1,000		137,000
income	216,000	536,000	204,000		546,000
Gain (loss) on sale of investments	97,000	(2,000)	22,000		(51,000)
Gain (loss) on sale of assets	0	0	0		7,000
	315,000	\$ 543,000	\$ 227,000	\$	639,000
Income Before Provisions for Income Tax	818,000	1,690,000	514,000		1,209,000
Provisions for Income Tax Current Expense Deferred tax expense	202,000	476,000	128,000		345,000
(benefit)	(136,000)	(192,000)	 0	_	6 <b>,</b> 000
Total Income Tax Expense	66,000	284,000	128,000		351 <b>,</b> 000
Net Income	752 <b>,</b> 000	\$ 1,406,000	\$ 386,000	\$	858 <b>,</b> 000
Cash Dividends Common Stock (\$0.20 per share) Common Stock (\$0.17	0	(1,013,000)			
per share)			0		(880,000)
Income Per Share of Common Basic and diluted Weighted Average Number of Common Shares Outstanding	\$0.15	\$0.28	\$ 0.08		\$0.17
Basic Diluted	5,054,500 5,075,000	5,059,213 5,079,713	5,073,084 5,093,584		5,085,395 5,105,895

# GEORGE RISK INDUSTRIES, INC. STATEMENTS OF COMPREHENSIVE INCOME (unaudited)

Three months	Nine months	Three months	Nine months		
ended	ended	ended	ended		
January 31,	January 31,	January 31,	January 31,		
2011	2011	2010	2010		

Net Income	\$	752 <b>,</b> 000	\$	1,406,000	\$	386,000	\$	858,000
Other Comprehensive Inco	me,	net of ta	Х					
Unrealized gain (loss)	on	securitie	s:					
Unrealized holding								
gains (losses) ari	sin	g						
during period		(98,000)		50,000		209,000		1,523,000
Reclassification adj	ust	ment						
for (gains) losses		(76,000)		51,000		9,000		45,000
Income tax expense r	ela	ted						
to other comprehen	siv	е						
income		73,000		(43,000)		(91,000)		(656,000)
Other Comprehensive								
Income	\$	(101,000)	\$	58,000	\$	127,000	\$	912,000
G 1	<u> </u>	651 000	<u> </u>	1 464 000	<u>^</u>	F12 000	<u> </u>	1 770 000
Comprehensive Income	\$	651,000	Ş	1,464,000	\$	513,000	Ş	1,//0,000
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## GEORGE RISK INDUSTRIES, INC. STATEMENTS OF CASH FLOWS (unaudited)

	Nine months ended January 31, 2011	
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income	\$ 1,406,000	\$ 858,000
Adjustments to reconcile net income to net		
cash provided by operating activities:		
Depreciation	114,000	120,000
(Gain) loss on sale of investments	2,000	51,000
(Gain) loss on sale of assets	0	(7 <b>,</b> 000)
Reserve for bad debts	10,000	(47,000)
Reserve for obsolete inventory	8,000	63,000
Deferred income taxes	(192,000)	6,000
Changes in assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(11,000)	
Inventories	115,000	588,000
Prepaid expenses	57 <b>,</b> 000	(7,000)
Income tax overpayment	(23,000)	(99,000)
<pre>Increase (decrease) in:</pre>		
Accounts payable	0	13,000
Accrued expenses	75,000	(46,000)
Net cash provided by (used in) operating		
activities	\$ 1,561,000	\$ 1,716,000
CASH FLOWS FROM INVESTING ACTIVITIES:		
Other assets manufactured	(82,000)	(80,000)
(Purchase) of property/equipment	(44,000)	(28,000)
Proceeds from sale of marketable securitie	s 1,584,000	239,000
(Purchase) of marketable securities	(762 <b>,</b> 000)	(2,558,000)
(Loans) made to employees	0	(2,000)
Collections of loans to employees	10,000	4,000

(Purchase) of treasury stock	(59,000)	(225,000)
Net cash provided by (used in) investing activities	\$ 647,000	\$(2,650,000)
CASH FLOWS FROM FINANCING ACTIVITIES: Dividends paid	(924,000)	(785,000)
Net cash provided by (used in) financing activities	\$ (924,000)	\$ (785,000)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	\$ 1,284,000	\$(1,719,000)
Cash and cash equivalents, beginning of period	\$ 3,641,000	\$ 4,671,000
Cash and cash equivalents, end of period	\$ 4,925,000 =======	\$ 2,952,000 ======
Supplemental Disclosure of Cash Flow Information Cash payments for:		
Income taxes Interest expense Cash receipts for:	\$ 497,000 0	\$ 480,000 0
Income taxes	0	38,000

GEORGE RISK INDUSTRIES, INC. NOTES TO FINANCIAL STATEMENTS JANUARY 31, 2011

#### Note 1 Unaudited Interim Financial Statements

The accompanying unaudited financial statements have been prepared in accordance with the instructions for Form 10-Q and do not include all of the information and footnotes required by generally accepted accounting principles in the United States of America (US GAAP) for complete financial statements. These financial statements should be read in conjunction with the financial statements and notes contained in the company's annual report on Form 10-K for the year ended April 30, 2010. In the opinion of management, all adjustments, consisting only of normal recurring adjustments considered necessary for a fair presentation, have been included. Operating results for any quarter are not necessarily indicative of the results for any other quarter or for the full year. We have evaluated subsequent events through March 17, 2011, the issuance date of these financial statements. The Company did not have any material, recognizable subsequent events.

#### Note 2 Marketable Securities

The Company has investments in publicly traded equity securities as well as certain state and municipal debt securities. These securities are classified as available-for-sale securities, and are reported at fair value. Refer to Note 7, Fair Value Measurements, for additional information on the fair value measurements for all assets and liabilities, including investments, that are measured at fair value in these financial statements. Available-for-sale investments in debt securities mature between February 2011 and June 2042. The Company uses the average cost method to determine the cost of securities sold and the amount reclassified out of accumulated other comprehensive income into earnings. Unrealized gains and losses are excluded

from earnings and reported separately as a component of stockholder's equity. Dividend and interest income are accrued as earned.

As of January 31, 2011, investments available-for-sale consisted of the following:

	Cost Basis	U	Gross nrealized Gains	U	Gross nrealized Losses		Fair Value
Municipal bonds	\$ 9,394,000	 \$	73,000		(265,000)		9 202 000
Municipal bonds	\$ 9,394,000	Ą	13,000	Ą	(203,000)	Ą	9,202,000
Corporate bonds	\$ 180,000	\$	7,000	\$	0	\$	187 <b>,</b> 000
Equity securities	\$ 7,864,000	\$	679 <b>,</b> 000	\$	(370,000)	\$	8,173,000
Money markets and CDs	\$ 1,320,000	\$	0	\$	0	\$	1,320,000
Total	\$18,758,000	\$	759,000	\$	(635,000)	\$1	L8,882,000

In accordance with US GAAP, the Company evaluates all marketable ecurities for other-than temporary declines in fair value, which are defined as when the cost basis exceeds the fair value for approximately one year. The Company also evaluates the nature of the investment, cause of impairment and number of investments that are in an unrealized position. When an other-than-temporary decline is identified, the Company will decrease the cost of the marketable security to the new fair value and recognize a real loss. The investments are periodically evaluated to determine if impairment changes are required. As a result of this standard, management did not record an impairment loss for the quarter ended January 31, 2011 and recorded an impairment loss of \$11,000 for the nine months ended January 31, 2011. As for the corresponding periods last year, \$19,000 worth of impairment loss was recorded for the quarter, while \$108,000 of loss was recorded for the nine months ended January 31, 2010.

The following table shows the investments with unrealized losses that are not deemed to be other-than-temporarily impaired, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at January 31, 2011.

Less than 12 months		12 months	or greater	Total		
 Fair	Unrealized	Fair	Unrealized	Fair	Unrealized	
Value	Loss	Value	Loss	Value	Loss	

Municipal bon	ıds				
\$4,571,000	\$ (145,000)	\$1,742,000	\$ (120,000)	\$6,313,000	\$ (265,000)
Equity securi	ties				
\$1,508,000	\$ (110,000)	\$1,624,000	\$ (260,000)	\$3,132,000	\$ (370,000)
Total					
\$6,079,000	\$ (225,000)	\$3,366,000	\$ (380,000)	\$9,445,000	\$ (635,000)

#### Municipal Bonds

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The unrealized losses on the Company's investments in municipal bonds were caused by interest rate increases. The contractual terms of these investments do not permit the issuer to settle the securities at a price less than

the amortized cost of the investment. Because the Company has the ability to hold these investments until a recovery of fair value, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at January 31, 2011.

# Marketable Equity Securities

The Company's investments in marketable equity securities consist of a wide variety of companies. Investments in these companies include growth, growth income, and foreign investment objectives. The individual holdings have been evaluated, and due to management's plan to hold onto these investments for an extended period, the Company does not consider these investments to be other—than—temporarily impaired at January 31, 2011.

#### Note 3 Inventories

At January 31, 2011, inventories consisted of the following:

Raw materials Work in process Finished goods	\$ 1,273,000 508,000 242,000
Less: allowance for obsolete inventory	2,023,000 (178,000)
Totals	\$ 1,845,000

#### Note 4 Business Segments

The following is financial information relating to industry segments:

	For the quarter ended January 31,		
	2011	2010	
Net revenue:			
Security alarm products		1,713,000	
Other products	299,000	205,000	
Total net revenue	\$ 2,220,000	\$ 1,918,000	
Income from operations:			
Security alarm products	435,000	256,000	
Other products	68,000	31,000	
Total income from operations	\$ 503,000	\$ 287,000	
Identifiable assets:			
Security alarm products	2,694,000	2,861,000	
Other products	· ·	926 <b>,</b> 000	
Corporate general	25,060,000	23,754,000	
Total assets	\$28,728,000	\$27,541,000	
Depreciation and amortization:			
Security alarm products	6,000	6,000	

Other products Corporate general	25,000 7,000	26,000
Total depreciation and amortization	\$ 38,000	\$ 40,000
Capital expenditures: Security alarm products Other products Corporate general	 0 11,000 0	 0 0 0
Total capital expenditures	\$ 11,000	\$ 0

# Note 5 Earnings per Share

Basic and diluted earning per share, assuming convertible preferred stock was converted for each period presented, are:

	For the three	months ended Jan	nuary 31, 2011
	Income (Numerator)	Shares (Denominator)	Per-share Amount
Net Income	\$ 752,000 =======		
Basic EPS Effect of dilutive securities:	\$ 752,000	5,054,500	\$ 0.149
Convertible preferred stock	0	20,500	
Diluted EPS	\$ 752,000	5,075,000	\$ 0.148
	For the nine	months ended Jai	nuary 31, 2011
	Income (Numerator)	Shares (Denominator)	Per-share Amount
Net Income	\$1,406,000 ======		
Basic EPS	\$1,406,000	5,059,213	\$ 0.278
Effect of dilutive securities: Convertible preferred stock	0	20,500	
Diluted EPS	\$1,406,000	5,079,713	\$ 0.277
	For the three	months ended Jan	nuary 31, 2010
		Shares (Denominator)	
Net Income	\$ 386,000		
Basic EPS	\$ 386,000	5,073,084	\$ 0.076
Effect of dilutive securities: Convertible preferred stock	0	20 <b>,</b> 500	

Diluted EPS \$ 386,000 5,093,584 \$ 0.076

For the nine months ended January 31, 2010

	Income (Numerator)		Shares (Denominator)	Per-share Amount	
Net Income	\$	858 <b>,</b> 000			
Basic EPS Effect of dilutive securities:	\$	858 <b>,</b> 000	5,085,395	\$	0.169
Convertible preferred stock		0	20,500		
Diluted EPS	\$	858 <b>,</b> 000	5,105,895	\$	0.168

#### Note 6 Retirement Benefit Plan

On January 1, 1998, the Company adopted the George Risk Industries, Inc. Retirement Savings Plan (the "Plan"). The Plan is a defined contribution savings plan designed to provide retirement income to eligible employees of the corporation. The Plan is intended to be qualified under Section 401(k) of the Internal Revenue Code of 1986, as amended. Matching contributions by the Company of approximately \$3,000 were paid during each quarter ending January 31, 2011 and 2010. Likewise, the Company paid matching contributions of \$9,000 during the nine-month period ending January 31, 2011 and 2010. There were no discretionary contributions paid during either the quarters or nine-month periods ending January 31, 2011 and 2010, respectively.

#### Note 7 Fair Value Measurements

Generally accepted accounting principles in the United States of America (US GAAP) defines fair value as the price that would be received from selling an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. When determining the fair value measurements for assets and liabilities, which are required to be recorded at fair value, we consider the principal or most advantageous market in which we would transact and the market-based risk measurements or assumptions that market participants would use in pricing the asset or liability, such as inherent risk, transfer restrictions, and credit risk.

US GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The levels of the fair value hierarchy under US GAAP are described below:

- Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.
- Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market.

These unobservable assumptions reflect our own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.

#### Marketable Securities

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As of January 31, 2011, our investments consisted of publicly traded equity securities as well as certain state and municipal debt securities. Our marketable securities are valued using third-party broker statements. The value of the majority of securities is derived from quoted market information. The inputs to the valuation are generally classified as Level 1 given the active market for these securities, however, if an active market does not exist, the inputs are recorded at a lower level in the fair value hierarchy.

## Fair Value Hierarchy

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The following tables set forth our assets and liabilities measured at fair value on a recurring basis and a non-recurring basis by level within the fair value hierarchy. As required by US GAAP, assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement.

Assets Measured at Fair Value on a Recurring Basis as of January 31, 2011

	Level 1	Level 2		Level	. 3	Total
Assets: Securities	\$18,882,000	\$	0	\$	0	\$18,882,000

Total fair value of assets measured on a recurring basis

\$18,882,000 \$ 0 \$ 18,882,000

GEORGE RISK INDUSTRIES, INC.

#### PART I. FINANCIAL INFORMATION

Item 2. Management Discussion and Analysis of Financial Condition and Results of Operations

MANAGEMENT DISCUSSION AND ANALYSIS
OF FINANCIAL CONDITION

AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the attached condensed consolidated financial statements, and with the George Risk Industries' audited financial statements and discussion for the fiscal year ended April 30, 2010.

Liquidity and capital resources

#### Operating

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Net cash increased \$1,284,000 for the nine months ended January 31, 2011, while, for the same period last year, net cash decreased \$1,719,000. Accounts receivable increased \$11,000 for the current nine months and decreased \$223,000 for the same period last year. The increase in cash flow for accounts receivable is a reflection of increased sales. At January 31, 2011, 73.70% of the receivables were considered current (less than 45 days) and 1.55% of the total were over 90 days past due. For comparison, 73.79% of the receivables were current and 3.64% were past 90 days at January 31, 2010. Inventories decreased \$115,000 for the current nine months, as it decreased \$588,000 for the same period last year. The current decrease is due to increased sales and the inability to have ample supply of some raw materials. Changes in prepaid expenses in regards to cash flow decreased by \$57,000 and increased by \$7,000 for the nine-month periods ending January 31, 2011 and 2010, respectively. For the current fiscal year, there have been income tax overpayments. Cash towards income tax overpayment increased \$23,000 for the nine months ended January 31, 2011, as it increased \$99,000 for the same period last year. Management paid income tax estimates based on prior year taxable income and the company has not received its income tax refund from the federal level yet.

For the nine months ended January 31, 2011, cash flow towards accounts payable did not fluctuate. Cash flow towards accounts payable increased \$13,000 for the same period ended January 31, 2010. The change in cash in regards to accounts payable can vary. It really depends on the time of the month the invoices are due, since the company pays all its invoices within the terms. Accrued expenses increased \$75,000 for the nine months ended January 31, 2011, and these expenses decreased \$46,000 for the corresponding nine months last year. The current increase is a result of increased sales commissions and more employees.

#### Investing

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As for our investment activities, \$44,000 was spent on purchases of property and equipment during the current nine-month period and \$28,000 was spent during the nine months ended January 31, 2010. Additionally, the Company continues to purchase marketable securities, which include municipal bonds and quality stocks. Cash spent on purchases of marketable securities for the nine months ended January 31, 2011 was \$762,000 and \$2,558,000 was spent for the corresponding period last year. In addition, proceeds from the sale of marketable securities for the nine months ended January 31, 2011 were 1,584,000 and \$239,000 for the same period last year. We use "money manager" accounts for most stock transactions. By doing this, the Company gives an independent third party firm, who are experts in this field, permission to buy and sell stocks at will. The Company pays a quarterly service fee based on the value of the investments. Furthermore, the Company continues to purchase back its common stock when the opportunity arises. For the nine months ended January 31, 2011, the Company purchased \$59,000 worth of treasury stock and \$225,000 worth was bought back for the nine months ended January 31, 2010. We have been actively searching for stockholders that have been "lost" over the years. The payment of dividends over the last six fiscal years has also prompted many stockholders and/or their relatives and descendants to

sell back their stock to the Company.

#### Financing

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Cash flows from financing activities decreased by \$924,000 for the nine months ending January 31, 2011. That figure consists of the payment of dividends during the second quarter. The company declared a dividend of \$0.20 per share of common stock on September 30, 2010 and these dividends were paid by October 31, 2010. As for the prior year numbers, net cash used in financing activities was \$785,000 for the nine months ending January 31, 2010. A dividend of \$0.17 per common share was also declared and paid during the second fiscal quarter last year.

The following is a list of ratios to help analyze George Risk Industries' performance:

	For the quarter ended			
	January 31,			
	2011	2010		
Working capital	\$ 26,844,000	\$ 25,732,000		
Current ratio	33.978	37.655		
Quick ratio	30.840	33.581		

## Results of operations

Net sales were \$2,220,000 for the quarter ended January 31, 2011, which is a 15.75% increase from the corresponding quarter last year. Year-to-date net sales at January 31, 2011 were \$6,404,000, which is an 11.22% increase from the same period last year. The Company has seen increases in sales as a result of overall better economic times, as compared to the same time last year. Cost of goods sold was 50.4% of net sales for the quarter ended January 31, 2011 and 55.4% for the same quarter last year. Year-to-date cost of goods sold percentages were 53.7% for the current nine months and 58.9% for the corresponding nine months last year. Management has been keeping labor and other manufacturing expenses in check and with the increase in sales, the cost of goods sold percentages are getting closer to being within the desired range of 45 to 50%. Management raised prices at January 1, 2011. This action will also help with the increase the percentage.

Operating expenses were 26.9% of net sales for the quarter ended January 31, 2011 as compared to 29.7% for the corresponding quarter last year. Year-to-date operating expenses were 28.3% of net sales for the nine months ended January 31, 2011, while they were 31.3% for the same period last year. Having relatively the same percentages for operating expenses shows that management has a good grip on spending habits. Income from operations for the quarter ended January 31, 2011 was at \$503,000, which is a 75.26% increase from the corresponding quarter last year, which had income from operations of \$287,000. Income from operations for the nine months ended January 31, 2011 was at \$1,147,000, which is a 101.23% increase from the corresponding nine months last year, which had income from operations of \$570,000.

Other income and expenses showed gains of \$315,000 and \$543,000 for the quarter and nine months ended January 31, 2011. The numbers for the corresponding periods last year were also gains of \$227,000 for the quarter and \$639,000 for the nine-months ending January 31, 2010. Dividend and interest income was up 5.9% for the quarter and was down 1.8% for the current nine-month period when comparing to the same time periods last year. Gain and

loss on investments is where the biggest gains are in this category. Management did not need to write down any investments as being impaired for the current quarter. This is compared to write downs of \$19,000 for the same quarter last year. For the year-to-date ended January 31, 2011, management wrote down \$11,000 for impaired investments and \$108,000 was written down for the same period last year.

Net income for the quarter ended January 31, 2011 was \$752,000, which is a 94.8% increase from the corresponding quarter last year, which showed a net gain of \$386,000. Net income for the nine months ended January 31, 2011 was \$1,406,000, a 63.9% increase from the same period last year. Net income for the nine months ended January 31, 2010 was \$858,000. Earnings per common share for the quarter ended January 31, 2011 was \$0.15 per share and \$0.28 per share for the year-to-date numbers. EPS for the quarter and nine months ended January 31, 2010 was \$0.08 per share and \$0.17 per share, respectively.

#### New product information

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Mold design has been completed and production has started on the Company's 700-Series switches. These are a miniature surface mount contact switch with terminal blocks. Customers have requested these switches for some time now and they will be the Company's smallest surface mount terminal switches.

The splice and corner connecting pieces for the E-Z Duct Quarter Round Raceway are currently being molded. The Company is also working on a plastic housing for our very popular flat magnet, which is part number MF-875.

Engineering is completing design on a garage door alert which will monitor when the garage door has been left open and will automatically shut the door — either by a timer function after each vehicle leaves the garage and/or closing at dusk. Management believes this will be a good complimentary product as most home burglaries happen through a garage door that is left open or unlocked.

Engineering is also working on a monitoring device for guns or other moveable merchandise. This alarm will have a wire run through the merchandise and when someone wants to look at the item, the alarm is disarmed for removal of the item and the reset. If the alarm is not reset or if the merchandise is tampered with, the alarm will sound. Management anticipates that this product will sell well to pawn shops, secondhand stores, flea markets, and other types of retail outlets.

A new water sensor made from a flexible cord has been engineered. This design will contain multiple sensors to cover a larger detection area such as along the wall of a computer or utility room.

Engineering is also looking to complete a design on an 110-volt Current Controller which would work with our contact switches to secure the door of a storage unit and also turn on the light when the door is opened.

# Recently issued accounting pronouncements

There are no new accounting pronouncements that significantly affect the Company.

#### Other Information

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Management is always open to the possibility to acquire a business that would complement our existing operations. This would require no outside financing.

The intent is to utilize the equipment, marketing techniques and established customers to increase sales and profits.

There are no known seasonal trends with any of our products, since we sell to distributors and OEM manufacturers. The products are tied to the housing industry and will fluctuate with building trends.

GEORGE RISK INDUSTRIES, INC.

#### PART I. FINANCIAL INFORMATION

#### Item 3. Controls and Procedures

(a) Information required by Item 307

Our Chief Executive Officer and our Chief Financial Officer, after evaluating the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 (Exchange Act) Rules 13a-15(e) or 15d-15(e)) as of the end of the period covered by this quarterly report, have concluded that our disclosure controls and procedures are effective based on their evaluation of these controls and procedures required by paragraph (b) of Exchange Act Rules 13a-15 or 15d-15.

(b) Information required by Item 308

This disclosure is not yet required.

Item 3A(T). Controls and Procedures

 ${\tt Evaluation} \ \, {\tt of} \ \, {\tt disclosure} \ \, {\tt controls} \ \, {\tt and} \ \, {\tt procedures:}$ 

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Based on their evaluation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of January 31, 2011, our president and chief executive officer and our chief financial officer have concluded that our disclosure controls and procedures are effective such that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and (ii) accumulated and communicated to our management, including our chief executive officer and our chief financial officer, as appropriate to allow timely decisions regarding disclosure. A control system cannot provide absolute assurance, however, that the objectives of the control systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within a company have been detected.

Changes in internal controls over financial reporting:

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There was no change in our internal controls over financial reporting that occurred during the period covered by this report, that has materially affected, or is reasonably likely to materially affect, our internal controls over financial reporting.

Management's Annual Report on Internal Control over Financial Reporting:
-----Our management is responsible for establishing and maintaining adequate in-

ternal control over financial reporting, as such term is defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act. Our internal control system was designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes, in accordance with generally accepted accounting principles. Because of inherent limitations, a system of internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can provide no reasonable assurance of achieving their control objectives. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate due to change in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Our management, including our principal executive officer and principal accounting officer, conducted an evaluation of the effectiveness of our internal control over financial reporting using the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control-Integrated Framework. Based on its evaluation, our management concluded that as of January 31, 2011 our internal control over financial reporting is effective.

This quarterly report does not include an attestation report of the Corporation's registered public accounting firm regarding internal control over financial reporting. Management's report was not subject to attestation by the Corporation's registered public accounting firm pursuant to temporary rules of the SEC that permit the Corporation to provide only the management's report in this quarterly report.

GEORGE RISK INDUSTRIES, INC.

#### Part II. OTHER INFORMATION

- Item 1. Legal Proceedings
   Not applicable
- Item 2. Changes in Securities
   Not applicable.
- Item 3. Defaults upon Senior Securities
   Not applicable
- Item 4. Submission of Matters to a Vote of Securities Not applicable
- Item 5. Other Information
   Not applicable
- Item 6. Exhibits and Reports on Form 8-K A. Exhibits
  - 31. Certifications pursuant to Rule 13a-14(a)

- 31.1 Certification of the Chief Executive Officer 31.2 Certification of the Chief Financial Officer
- 32. Certifications pursuant to 18 U.S.C. 1350 32.1 Certification of the Chief Executive Officer
  - 32.2 Certification of the Chief Financial Officer
- B. Reports on Form 8-K
  No 8-K reports were filed during the quarter ended January 31, 2011.

#### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date 03-17-2011 By: /s/ Kenneth R. Risk

Kenneth R. Risk

President and Chairman of the Board

Date 03-17-2011 By: /s/ Stephanie M. Risk

Stephanie M. Risk

Chief Financial Officer and Controller