RISK GEORGE INDUSTRIES INC Form 10OSB September 14, 2005

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, DC 20549

FORM 10-QSB

(Mark One)

[X] Quarterly report under Section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarter ended July 31, 2005

Transition report under Section 13 or 15(d) of the Securities Ex-[] change Act of 1934

For the transition period from ______ to ____

Commission File Number: 0-5378

GEORGE RISK INDUSTRIES, INC. (Exact name of small business issuer as specified in its charter)

Colorado

84-0524756 (State of incorporation) (IRS Employers Identification No.)

802 South Elm St. Kimball, NE 69145 (Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: (308) 235-4645

APPLICABLE ONLY TO CORPORATE ISSUERS

The number of shares of the Registrant's Common Stock outstanding, as of September 14, 2005 was 5,362,153.

Transitional Small Business Disclosure Format: Yes [X] No []

GEORGE RISK INDUSTRIES, INC.

PART I. FINANCIAL INFORMATION

Item 1. Financial Statements

The unaudited financial statements for the three-month period ended July 31, 2005, are attached hereto.

GEORGE RISK INDUSTRIES, INC. BALANCE SHEET JULY 31, 2005

ASSETS

1100110	
Current Assets	
Cash and cash equivalents	\$ 5,910,000
Marketable securities (Note 2)	12,365,000
Accounts receivable:	
Trade, net of \$50,000 doubtful account allowance	2,203,000
Other	3,000
Inventories (Note 3)	2,030,000
Prepaid expenses	143,000
Deferred income taxes	164,000
Total Current Assets	\$22,818,000
Property and Equipment, net at cost	\$ 940,000
Other Assets	
Investment in Land Limited Partnership, at cost	200,000
Projects in process	12,000
Other	8,000
Total Other Assets	\$ 220,000
TOTAL ASSETS	\$23,978,000
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GEORGE RISK INDUSTRIES, INC. BALANCE SHEET JULY 31, 2005

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts payable, trade	\$	173,000
Dividends payable, current		46,000
Notes payable, current		83,000
Accrued expenses		
Payroll and other expenses		234,000
Property taxes		2,000
Income tax payable		562,000
Total Current Liabilities	\$ 1	1,100,000

Long-Term Liabilities Deferred income taxes	61,000
Total Long-Term Liabilities	\$ 61,000
Stockholders' Equity Convertible preferred stock, 1,000,000 shares authorized, Series 1-noncumulative, \$20 stated value, 25,000 shares authorized, 4,100 issued	
and outstanding Common stock, Class A, \$.10 par value, 10,000,000 shares authorized, 8,502,832 shares issued and	99,000
outstanding	850,000
Additional paid-in capital	1,736,000
Accumulated other comprehensive income	(596,000)
Retained earnings	22,660,000
Treasury stock, 3,140,579 shares, at cost	(1,932,000)
Total Stockholders' Equity	\$22,817,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$23,978,000

GEORGE RISK INDUSTRIES, INC. STATEMENT OF INCOME AND RETAINED EARNINGS FOR THE THREE MONTHS ENDED

	July	y 31,	
	2005	2004	
Net Sales Less: cost of goods sold	\$ 3,411,000 (1,658,000)		
Gross Profit		\$ 1,753,000	\$ 1,598,000
Operating Expenses: General and administrative Selling Engineering Rent paid to related parties	617,000 19,000	170,000 619,000 13,000 15,000	
Total Operating Expenses	\$ 817,000	\$ 817,000	
Income From Operations	936,000	781,000	
Other Income (Expense) Other Dividend and interest income Gain (loss) on sale of investments	1,000 105,000 24,000 \$ 130,000	(18,000)	
Income Before Provisions for Income Tax	1,066,000	845,000	
Provisions for Income Tax	(461,000)	(352,000)	
Net Income	\$ 605,000	\$ 493,000	
Retained Earnings, beginning of period	\$22,055,000	\$20,079,000	

Retained Earnings, end of period	\$22 , 660	,000	\$20 , 572,	,000
Income Per Share of Common Stock	\$.11	\$.09
Weighted Average Number of Common Shares Outstanding	5 , 373	, 437	5,402,	,528

GEORGE RISK INDUSTRIES, INC. STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED

		July 2005	31,	2004
Net Income	\$	605,000	\$	493,000
Other Comprehensive Income, net of tax Unrealized gain (loss) on securities: Unrealized holding gains (losses)				
arising during period		285,000		(59,000)
Reclassification adjustment for (gains) losses included in net income Income tax expense related to other		(24,000)		18,000
comprehensive income		109,000		(17,000)
Other Comprehensive Income (Loss)	\$	370,000	\$	(58,000)
Comprehensive Income (Loss)	\$ ===	975,000	\$ ===	435,000

GEORGE RISK INDUSTRIES, INC. STATEMENT OF CASH FLOWS

		For the the the the the the sended with the sended with the sended sende		
CASH FLOWS FROM OPERATING ACTIVITIES: Net Income	Ş	605,000	Ş	493,000
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation		46,000		49,000
(Gain) loss on sale of investments		(24,000)		18,000
Changes in assets and liabilities:				
(Increase) decrease in:				
Accounts receivable		38,000		(103,000)
Inventories		24,000		(3,000)
Prepaid expenses		(82,000)		(40,000)
Other receivables		(1,000)		1,000
Increase (decrease) in:				
Accounts payable		35,000		17,000
Accrued expenses		(111,000)		(70,000)
Income tax payable		461,000		352,000

Net cash provided by (used in) operating activities	\$	991,000	\$ 714,000
CASH FLOWS FROM INVESTING ACTIVITIES: Other assets manufactured (Purchase) of property and equipment Proceeds from sale of marketable securiti (Purchase) of marketable securities (Purchase) of treasury stock	es	23,000 (200,000) 266,000 (572,000) (128,000)	33,000 (64,000) 104,000 (350,000) 0
Net cash provided by (used in) investing activities	\$	(611,000)	\$ (277,000)
CASH FLOWS FROM FINANCING ACTIVITIES: Increase in short-term debt Principal payments on short-term debt Dividends paid		100,000 (17,000) (4,000)	0 0 0
Net cash provided by (used in) financing activities	\$	79,000	\$ 0
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		459,000	437,000
Cash and cash equivalents, beginning of period Cash and cash equivalents, end of period	\$	5,451,000 5,910,000	\$ 4,280,000 4,717,000

GEORGE RISK INDUSTRIES, INC. NOTES TO FINANCIAL STATEMENTS JULY 31, 2005

Note 1 Unaudited Interim Financial Statements

The accompanying financial statements have been prepared in accordance with the instructions for Form 10QSB and do not include all of the information and footnotes required by generally accepted accounting principals for complete financial statements. It is suggested that these condensed financial statements be read in conjunction with the financial statements and notes thereto included in the Company's April 30, 2005 annual report on Form 10KSB. In the opinion of management, all adjustments, consisting only of normal recurring adjustments considered necessary for a fair presentation, have been included. Operating results for any quarter are not necessarily indicative of the results for any other quarter or for the full year.

Note 2 Marketable Securities

The Company has investments in publicly traded equity securities as well as certain state and municipal debt securities. These securities are classified as available-for-sale securities, and are reported at fair value. Realized gains and losses are determined on the average cost basis, and are included in the Company's statement of income. Dividend and interest income are accrued as earned.

Marketable equity securities and related unrealized gains and losses consist of the following as of July 31, 2005:

Cost Basis Market Value	\$12,961,000 12,365,000		
Net Unrealized Gains (Losses)	\$	(596,000)	
Gross unrealized gain	\$	460,000	
Gross unrealized loss	\$(1	1,056,000)	

In accordance with SFAS 115, if the Company determines that a marketable security has an other-than temporary decline in fair value, the Company will decrease the cost of the marketable security to the new fair value and recognize a realized loss. The investments are periodically evaluated to determine if impairment changes are required.

Note 3 Inventories

Inventories at July 31, 2005, consisted of the following:

Raw Materials	\$ 1,491,000
Work in Process	406,000
Finished Goods	159,000
Warehouse in England	44,000
	\$ 2,100,000
Less: allowance for obsolete inventory	(70,000)
Net Inventories	\$ 2,030,000

Note 4 Business Segments The following is financial information relating to industry segments:

	For the quarter ended July 31,		
	2005 2004		
Net revenue:			
Pool alarm products Keyboard products Security alarm and other products	\$ 339,000 \$ 273,000 163,000 127,000 2,909,000 2,696,000		
Total net revenue	\$ 3,411,000 \$ 3,096,000		
Income from operations: Pool alarm products Keyboard products Security alarm and other products	\$ 93,000 \$ 69,000 45,000 32,000 798,000 680,000		
Total income from operations	\$ 936,000 \$ 781,000		
Identifiable assets: Pool alarm products Keyboard products Security alarm and other products	\$ 362,000 \$ 268,000 226,000 241,000 4,407,000 4,198,000		

Corporate general	18,983,000		16	,426,000		
Total assets	\$23,978,000		\$23,978,000		\$21,133,00	
Depreciation and amortization: Pool alarm products Keyboard products Security alarm and other products Corporate general Total depreciation and amortization	\$ \$	3,000 0 29,000 14,000 46,000	\$ \$	2,000 0 30,000 17,000 49,000		
Capital expenditures: Pool alarm products Keyboard products Security alarm and other products Corporate general	\$	0 0 200,000 0	\$	0 0 64,000 0		
Total capital expenditures	\$	200,000	\$	64,000		

Note 5 Revenue Recognition

George Risk Industries recognizes its revenues when goods are shipped and billed to its customers.

Note 6 Earnings per Share

Basic and diluted earning per share, assuming convertible preferred stock was converted for each period presented, are:

	For the three months ended July 31, 2005				
	(Income Numerator)	Shares (Denominator)	Per-share Amount	
Net Income		\$\$	605,000		
Basic EPS Effect of dilutive securities:	\$	605,000	5,362,253	\$	0.11
Convertible preferred stock		0	20,500		
Diluted EPS	\$	605,000	5,382,753	\$	0.11

For the three months ended July 31, 2004

		Income umerator)	Shares (Denominator)	 -share ount
Net Income		\$	493,000	
	====			
Basic EPS	\$	493,000	5,402,528	\$ 0.09
Effect of dilutive securities:				
Convertible preferred stock		0	26,750	
Diluted EPS	\$	493,000	5,429,278	\$ 0.09

Note 7 Retirement Benefit Plan

On January 1, 1998, the Company adopted the George Risk Industries, Inc. Retirement Savings Plan (the "Plan). The Plan is a defined contribution savings plan designed to provide retirement income to eligible employees of the corporation. The Plan is intended to be qualified under Section 401 (k) of the Internal Revenue Code of 1986, as amended. Matching contributions by the Company of approximately \$4,000 were paid during each quarter ending July 31, 2005 and 2004. There were no discretionary contributions paid during the quarters ending July 31, 2005 and 2004, respectively.

GEORGE RISK INDUSTRIES, INC.

PART I. FINANCIAL INFORMATION

MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion should be read in conjunction with the attached condensed consolidated financial statements, and with the Company's audited financial statements and discussion for the fiscal year ended April 30, 2005.

Net cash increased \$459,000 during the guarter ended July 31, 2005 as compared to an increase of \$437,000 during the corresponding quarter last year. Accounts receivable decreased \$38,000 for the quarter ending July 31, 2005, as compared to a \$103,000 increase for the same quarter last year. At the quarter ended July 31, 2005, 69.13% of the receivables are considered current (less than 45 days) and 13.0% of the total are over 90 days past due. The biggest offender in the 90 days past due column on the Company's aging report had over \$150,000 at July 31, 2005, but as of August 31, 2005, that amount has all been paid off and that customer did not have anything in the over 90 days past due column. Inventories decreased \$24,000 during the current quarter as compared to a \$3,000 increase last year. At the quarter ended July 31, 2005 there was a \$82,000 increase in prepaid expenses while at July 31, 2004, there was a \$40,000 increase. The main reason for the increase in cash towards prepaid expenses is that we buy Jelly Bellies in bulk and had to purchase some in the first quarter. Jelly Bellies are GRI's adopted trademark. A package of jellybeans is put into every box that is shipped out and our samples department also sends out thousands every month.

At the quarter ended July 31, 2005, accounts payable shows an increase of \$35,000 as compared to an increase of \$17,000 for the same quarter the year

before. And, as usual, we continue to strive to pay all of our payables within terms and take all purchase discounts that are available. Accrued expenses decreased \$111,000 for the current quarter as compared to a \$70,000 decrease for the quarter ended July 31, 2004. Income tax payable increased \$461,000 for the quarter ended July 31, 2005. This compares to an increase of \$352,000 for the quarter ended July 31, 2004. The bigger increase accounts for the fact that there is a bigger profit for the first quarter of fiscal year end 2006 that there was for the first quarter fiscal year end 2005.

As for our investment activities, the Company purchased a building for the workers at our Gering, NE facility. The building cost \$151,200 and is bigger than the facility that we were in before. This gives us an opportunity to expand and hire new employees. In conjunction with the purchase of this building, we have received grant and loan money from the City of Gering to help defray the cost of the building purchase. The Company has received \$55,000 of the \$80,000 that we have applied for. \$30,000 of this money comes in the form of a grant in lieu of the remaining amount of rent on the original agreement the Company made with the City of Gering when the Company started the manufacturing facility in Gering. The other \$25,000 is half of the \$50,000 loan for a new agreement we have entered into with the City of Gering. This loan will be converted into a grant, contingent on increasing the number of workers at the Gering location over the next five years. The Company will receive the other \$25,000 that is due from this loan on January 1, 2007, if certain conditions are met according to the contract with the City of Gering. Management believes that there should not be any problems with meeting all of the conditions of the new agreement. But, if the Company should be in default on this agreement, management foresees the risk as minimal as the Company would not have problem with paying back the loan since we are in such good financial position.

Also, the Company has once again started to put money into the marketable securities. We are taking a different approach to our investments than we have done in the past. Much of the new money that is being invested in marketable securities is going into a "money manager" brokerage account. By doing this, the Company gives an independent third party firm, who are experts in this field, permission to buy and sell stocks at will. The Company does not pay commission for each transaction. Instead, a quarterly service fee is paid based on the value of the assets. Furthermore, the Company bought back \$128,000 worth of common stock for the quarter ended July 31, 2005. We have been actively searching for stockholders that have been "lost" over the years. This, and the first ever dividend that was paid out last fiscal year, has prompted many stockholders and/or their relatives and descendants to sell back their stock.

The following is a list of ratios to help analyze George Risk Industries' performance:

	For the qua July	arter ended 7 31,
	2005	2004
Working capital Current ratio Quick ratio	\$21,718000 20.744 18.616	\$19,496,000 34.965 30.469

Net sales were \$3,411,000 for the quarter ended July 31, 2005, which is a 10.2% increase from the corresponding quarter last year. Cost of goods sold

was 48.6% of net sales for the quarter ended July 31, 2005 and the cost of goods sold percentage to net sales was 48.4% for the quarter ended July 31, 2004. Having relatively the same percentage of cost of goods sold from period to period shows that we keep our costs in line.

Operating expenses were 24.0% of net sales for the quarter ended July 31, 2005 as compared to 26.3.7% for the corresponding quarter last year. Having relatively the same percentages for both periods shows that management keeps a close eye on our operating expenses to keep them in line from year to year. Income from operations for the quarter ended July 31, 2005 was at \$936,000, which is a 19.8% increase from the corresponding quarter last year, which had income from operations of \$781,000. Increased sales and keeping a good hold on expenses account for the big increase in operating income.

Other income and expenses showed a \$130,000 gain for the quarter ended July 31, 2005 as compared to having a \$64,000 gain for the quarter ended July 31, 2004. The main reason for the difference in the amount of the gains from one quarter to the other is that we had a \$24,000 gain on the sale of investments for the current quarter as compared to an \$18,000 loss for the same period last year. We have reworked the way management examinations the Company's marketable securities over the last year or so. We have put a good amount of the monies that are in the marketable securities account into "money manager" accounts. These accounts are looked after by an independent third party that are constantly being watched. We do not pay any commission on the trades that are done. Instead, a quarterly service fee is figured as a percentage of the total assets in the accounts. In turn, net income for the quarter ended July 31, 2005 was at \$605,000, a 22.7% increase from the corresponding quarter last year, which showed net income of \$493,000. Earnings per share for the quarter ended July 31, 2005 were \$0.11 per share and \$0.09 per share for the guarter ended July 31, 2004.

George Risk Industries has three distinct business segments, security alarm products, keyboard, and pool alarm products that are subject to disclosure under SFAS No. 131. See the notes to the financial statements in order to examine the three segments.

As for new products, the new Roller Ball molds are approximately threequarters complete at this time and sample magnets have been ordered to test the new Roller Balls. Roller Ball contact are unique in that they can be activated from any direction within 360 degrees when using a sliding motion into its frame. The mini EZ Duct line, our plastic wire and cabling covering, is temporarily on hold while tool and die finds the time to work on the connector molds.

The MagnaSphere displays are complete except for the label artwork. The MagnaSphere switch has patented technology that utilizes the principal of Spherical Magnetism. The heart of the switch is a magnetic sphere, or ball contact. The sphere is housed in a durable metal housing. Completing the switch is a seal that contains the contacting electrode, insulated from the magnetic perimeter by a time proven ceramic to metal bond. These displays will be given to our outside representatives and our distribution network. They will be used to demonstrate a new, high security technology. Interest continues to grow on this product line. Many orders have been received on the MagnaSphere product, including the Federal government. They are conducting their own tests to determine if these switches can be used to replace an older, more expensive technology presently being used.

Testing continues in Research and Development on the new Pool Alarm sounder. This new design should be ready for ETL submittal in last September 2005 or early October 2005. It was shown at the ISC East trade show in New York City in late August 2005 and received good marks and approvals from our customers attending the show.

A new resistor switch has been designed and the PC boards are in-house and ready for production. This method of production will eliminate a lot of labor costs since the majority of it will be built on a pick and place machine.

The High Security Switch design is complete. When the advertising labels arrive, the product will be submitted to UL for approval. This is a triple biased switch using three reeds and magnets, which makes it most resistant to tampering and defeat. The U.S. Government is a major user of this type of switch set.

Management is always open to the possibility to acquire a business that would complement our existing operations. This would require no outside financing. The intent is to utilize the equipment, marketing techniques and established customers to increase sales and profits.

There are no known seasonal trends with any of GRI's products, since we sell to distributors and OEM manufacturers. Our products are tied to the housing industry and will fluctuate with building trends.

At George Risk Industries' latest Board of Director's meeting, which was held on August 29, 2005, a dividend of \$0.10 per common share was declared. This dividend will be paid to stockholders of record as of September 30, 2005, and will be paid by October 31, 2005.

- Item 3. Controls and Procedures
 - (a) Information required by Item 307

Our Chief Executive Officer and our Chief Financial Officer, after evaluating the effectiveness of the Company's "disclosure controls and procedures" (as defined in the Securities Exchange Act of 1934 (Exchange Act) Rules 13a-15(e) or 15d-15(e)) as of the end of the period covered by this quarterly report, have concluded that our disclosure controls and procedures are effective based on their evaluation of these controls and procedures required by paragraph (b) of Exchange Act Rules 13a-15 or 15d-15.

(b) Information required by Item 308

This disclosure is not yet required.

GEORGE RISK INDUSTRIES, INC.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings Not applicable

Item 2. Changes in Securities Not applicable.

- Item 3. Defaults upon Senior Securities Not applicable
- Item 4. Submission of Matters to a Vote of Securities Not applicable
- Item 5. Other Information Not applicable
- Item 6. Exhibits and Reports on Form 8-K
 A. Exhibits
 - 31. Certifications pursuant to Rule 13a-14(a) 31.1 Certification of the Chief Executive Officer 31.2 Certification of the Chief Financial Officer
 - 32. Certifications pursuant to 18 U.S.C 1350 32.1 Certification of the Chief Executive Officer 32.2 Certification of the Chief Financial Officer
 - B. Reports on Form 8-K No 8-K reports were filed during the quarter ended July 31, 2005

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

George Risk Industries, Inc. (Registrant)

Date 09-14-2005	By: /s/ Kenneth R. Risk
	Kenneth R. Risk
	President and Chairman of the Board
Date 09-14-2005	By: /s/ Stephanie M. Risk Stephanie M. Risk
	Chief Financial Officer and Controller