# SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 

## FORM 10-Q

b Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For Quarterly Period Ended July 4, 2010
Commission File Number 001-33994
INTERFACE, INC.
(Exact name of registrant as specified in its charter)

| GEORGIA | $58-1451243$ |
| :---: | :---: |
| (State or other jurisdiction of |  |
| incorporation or |  |
| organization) | (I.R.S. Employer |
| Identification No.) |  |

2859 PACES FERRY ROAD, SUITE 2000, ATLANTA, GEORGIA 30339
(Address of principal executive offices and zip code)
(770) 437-6800
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Date File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o Accelerated filer p Non-accelerated filer Smaller reporting company o o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes o Nop
Shares outstanding of each of the registrant's classes of common stock at August 6, 2010:
Class Number of Shares

| Class A Common Stock, $\$ .10$ par value |  |
| :--- | :--- |
| per share | $56,844,433$ |
| Class B Common Stock, $\$ .10$ par value | $6,768,552$ |

INTERFACE, INC.

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PART I - FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED BALANCE SHEETS (IN THOUSANDS)



| Accumulated Other Comprehensive Income - Pension Liability | $(30,495$ | $(33,186$ |
| :--- | :--- | :--- |
| TOTAL SHAREHOLDERS' EQUITY - Interface, Inc. | 227,589 | 237,101 |
| Non-controlling Interest in Subsidiary | 9,954 | 9,080 |
| TOTAL SHAREHOLDERS' EQUITY | 237,543 | 246,181 |
|  | $\$ 685,167$ | $\$ 727,239$ |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF OPERATIONS (UNAUDITED)

(IN THOUSANDS EXCEPT PER SHARE AMOUNTS)

|  | THREE MONTHS ENDED |  | SIX MONTHS ENDED |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { JULY 4, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { JULY 5, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { JULY 4, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { JULY 5, } \\ 2009 \end{gathered}$ |
| NET SALES | \$226,587 | \$211,297 | \$443,778 | \$410,605 |
| Cost of Sales | 146,453 | 142,191 | 290,270 | 278,330 |
| GROSS PROFIT ON SALES | 80,134 | 69,106 | 153,508 | 132,275 |
| Selling, General and Administrative Expenses | 58,668 | 52,263 | 115,156 | 106,634 |
| Income from Litigation Settlements | -- | (5,926 | ) | (5,926 |
| Restructuring Charge | -- | 1,903 | 3,131 | 7,627 |
| OPERATING INCOME | 21,466 | 20,866 | 35,221 | 23,940 |
| Interest Expense | 8,115 | 7,726 | 16,937 | 15,399 |
| Bond Retirement Expense | -- | 6,096 | 1,085 | 6,096 |
| Other Expense (Income) | 447 | 650 | 545 | (100 |
| INCOME FROM CONTINUING OPERATIONS |  |  |  |  |
| BEFORE INCOME TAX EXPENSE | 12,904 | 6,394 | 16,654 | 2,545 |
| Income Tax Expense | 4,896 | 2,595 | 6,540 | 2,119 |
| Income from Continuing Operations | 8,008 | 3,799 | 10,114 | 426 |
| Loss from Discontinued Operations, Net of Tax | -- | -- | -- | (650 |
| NET INCOME (LOSS) | 8,008 | 3,799 | 10,114 | (224 |
| Income Attributable to Non-Controlling Interest in |  |  |  |  |
| Subsidiary | (376 | ) (133 | ) $(612$ | (262 |
| NET INCOME (LOSS) ATTRIBUTABLE TO |  |  |  |  |
| INTERFACE, INC. | \$7,632 | \$3,666 | \$9,502 | \$(486 |
| Earnings (Loss) Per Share Attributable to Interface, Inc. Common Shareholders - Basic |  |  |  |  |
| Continuing Operations | \$0.12 | \$0.06 | \$0.15 | \$0.00 |
| Discontinued Operations | -- | -- | -- | (0.01 |
| Earnings (Loss) Per Share Attributable to Interface, Inc. |  |  |  |  |
| Common Shareholders - Basic | \$0.12 | \$0.06 | \$0.15 | \$(0.01 |


| Continuing Operations | $\$ 0.12$ | $\$ 0.06$ | $\$ 0.15$ | $\$ 0.00$ |
| :--- | :---: | :---: | :---: | :---: |
| Discontinued Operations | -- | - | - | $(0.01$ |
| Earnings (Loss) Per Share Attributable to Interface, Inc. |  |  |  | $\$(0.01$ |
| Common Shareholders - Diluted | $\$ 0.12$ | $\$ 0.06$ | $\$ 0.15$ | $\$$ |
|  |  |  |  |  |
| Common Shares Outstanding - Basic | 63,515 | 63,201 | 63,423 | 63,199 |
| Common Shares Outstanding - Diluted | 64,118 | 63,299 | 63,917 | 63,224 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (UNAUDITED)

(IN THOUSANDS)

|  | THREE MONTHS ENDED |  |  | SIX MONTHS ENDED |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { JULY 4, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { JULY 5, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { JULY 4, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { JULY 5, } \\ 2009 \end{gathered}$ |
| Net Income (Loss) | \$8,008 |  | \$3,799 | \$10,114 |  | \$(224 |
| Other Comprehensive Income (Loss), Foreign |  |  |  |  |  |  |
| Currency Translation Adjustment and Pension Liability |  |  |  |  |  |  |
| Adjustment | (14,149 | ) | 18,818 | (21,462 | ) | 11,521 |
| Comprehensive Income (Loss) | (6,141 | ) | 22,617 | (11,348 | ) | 11,297 |
| Comprehensive Loss (Income) Attributable to |  |  |  |  |  |  |
| Non-Controlling Interest in Subsidiary | (358 | ) | (477 | (874 | ) | (386 |
| Comprehensive Income (Loss) Attributable to Interface, Inc. | \$(6,499 | ) | \$22,140 | \$(12,222 | ) | \$ 10,911 |

See accompanying notes to consolidated condensed financial statements.

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## INTERFACE, INC. AND SUBSIDIARIES CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (UNAUDITED)

(IN THOUSANDS)


## CASH AND CASH EQUIVALENTS:

| Net Change During the Period | $(42,195$ | 18,110 |
| :--- | ---: | ---: |
| Balance at Beginning of Period | 115,363 | 71,757 |
|  |  | $\$ 73,168$ |

See accompanying notes to consolidated condensed financial statements.
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## INTERFACE, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

## NOTE 1 - CONDENSED FOOTNOTES

As contemplated by the Securities and Exchange Commission (the "Commission") instructions to Form 10-Q, the following footnotes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to the Company's year-end financial statements and notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended January 3, 2010, as filed with the Commission.

The financial information included in this report has been prepared by the Company, without audit. In the opinion of management, the financial information included in this report contains all adjustments (all of which are normal and recurring) necessary for a fair presentation of the results for the interim periods. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The January 3, 2010, consolidated condensed balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States.

As described below in Note 9, the Company has sold its Fabrics Group business segment. The results of operations and related disposal costs, gains and losses for this business are classified as discontinued operations for all periods presented.

Additionally, certain prior period amounts have been reclassified to conform to the current period presentation.

## NOTE 2 - INVENTORIES

Inventories are summarized as follows:

|  | July 4, | January 3, |
| :--- | :---: | :---: |
|  | 2010 | 2010 |
|  | (In thousands) |  |
| Finished Goods | $\$ 72,744$ | $\$ 65,478$ |
| Work in Process | 15,144 | 15,764 |
| Raw Materials | 34,016 | 31,007 |
|  | $\$ 121,904$ | $\$ 112,249$ |

## NOTE 3 - EARNINGS (LOSS) PER SHARE

The Company computes basic earnings (loss) per share ("EPS") attributable to common shareholders by dividing income from continuing operations attributable to common shareholders, income from discontinued operations attributable to common shareholders and net income attributable to Interface, Inc. common shareholders, by the weighted average common shares outstanding, including participating securities outstanding, during the period as discussed below. Diluted EPS reflects the potential dilution beyond shares for basic EPS that could occur if securities or other contracts to issue common stock were exercised, converted into common stock or resulted in the issuance of common stock that would have shared in the Company's earnings. Income attributable to non-controlling interest in subsidiary is not included in the calculation of basic or diluted EPS.

In the first quarter of 2009, the Company adopted an accounting standard which requires the Company to include all unvested stock awards which contain non-forfeitable rights to dividends or dividend equivalents, whether paid or unpaid, in the number of shares outstanding in basic and diluted EPS calculations when the inclusion of these shares would be dilutive. As a result, the Company has included all of its outstanding restricted stock awards in the calculation of basic and diluted EPS for all periods presented. This accounting standard also requires additional disclosure of EPS for common stock and unvested share-based payment awards, separately disclosing distributed and undistributed earnings. Distributed earnings represent common stock dividends and dividends earned on unvested share-based payment awards. Undistributed earnings represent earnings that were available for distribution but were not distributed. Unvested share-based awards of restricted stock are paid dividends equally with all other shares of common stock. The following tables show distributed and undistributed earnings:

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The weighted average shares for basic and diluted EPS were as follows:

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 4, <br> 2010 | July 5, 2009 | July 4, <br> 2010 | July 5 2009 |
|  | (In thousands) |  |  |  |
| Weighted Average Shares Outstanding | 62,277 | 61,787 | 62,185 | 61,785 |


| Participating Securities | 1,238 | 1,414 | 1,238 | 1,414 |
| :--- | :--- | :--- | :--- | :--- |
| Shares for Basic Earnings (Loss) Per Share | 63,515 | 63,201 | 63,423 | 63,199 |
| Dilutive Effect of Stock Options | 603 | 98 | 494 | 25 |
| Shares for Diluted Earnings (Loss) Per Share | 64,118 | 63,299 | 63,917 | 63,224 |

For the quarters ended July 4, 2010, and July 5, 2009, options to purchase 205,000 and 1,330,000 shares of common stock, respectively, were not included in the computation of diluted EPS as their impact would be anti-dilutive. For the six-month periods ended July 4, 2010, and July 5, 2009, options to purchase 245,000 and 1,504,000 shares of common stock, respectively, were not included in the computation of diluted EPS as their impact would be anti-dilutive.

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## NOTE 4 - SEGMENT INFORMATION

Based on the quantitative thresholds specified by accounting standards, the Company has determined that it has two reportable segments: (1) the Modular Carpet segment, which includes its InterfaceFLOR, Heuga and FLOR modular carpet businesses, as well as its Intersept antimicrobial sales and licensing program, and (2) the Bentley Prince Street segment, which includes its Bentley Prince Street broadloom, modular carpet and area rug businesses. In 2007, the Company sold its former Fabrics Group business segment (see Note 9 for further information). Accordingly, the Company has included the operations of the former Fabrics Group business segment in discontinued operations.

The accounting policies of the operating segments are the same as those described in the Summary of Significant Accounting Policies contained in the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2010, as filed with the Commission. Segment amounts disclosed are prior to any elimination entries made in consolidation, except in the case of net sales, where intercompany sales have been eliminated. The chief operating decision-maker evaluates performance of the segments based on operating income. Costs excluded from this profit measure primarily consist of allocated corporate expenses, interest/other expense and income taxes. Corporate expenses are primarily comprised of corporate overhead expenses. Thus, operating income includes only the costs that are directly attributable to the operations of the individual segment. The three-month and six-month periods ended July 5, 2009 include $\$ 5.9$ million of income at the Corporate level from litigation settlements. Assets not identifiable to any individual segment are corporate assets, which are primarily comprised of cash and cash equivalents, short-term investments, intangible assets and intercompany amounts, which are eliminated in consolidation.

Segment Disclosures
Summary information by segment follows:


Six Months Ended July 5, 2009
Net Sales
Depreciation and Amortization \$363,020
\$47,585 \$410,605
Operating Income (Loss)
8,619
1,261
9,880
24,15
(4,957 )
19,193
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A reconciliation of the Company's total segment operating income, depreciation and amortization, and assets to the corresponding consolidated amounts follows:

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 4, <br> 2010 | July 5, 2009 |  | July 5, 2009 |
|  | (In thousands) |  | (In thousands) |  |
| DEPRECIATION AND AMORTIZATION |  |  |  |  |
| Total segment depreciation and amortization | \$5,315 | \$4,653 | \$9,539 | \$9,880 |
| Corporate depreciation and amortization | 1,464 | 1,145 | 3,364 | 2,165 |
| Reported depreciation and amortization | \$6,779 | \$5,798 | \$12,903 | \$12,045 |
| OPERATING INCOME |  |  |  |  |
| Total segment operating income | \$24,229 | \$15,481 | \$39,998 | \$ 19,193 |
| Corporate income, expenses and other reconciling amounts | (2,763 | 5,385 | (4,777 | ) 4,747 |
| Reported operating income | \$21,466 | \$20,866 | \$35,221 | \$23,940 |
|  |  |  | $\begin{gathered} \text { July 4, } \\ 2010 \end{gathered}$ | January 3, 2010 |
| ASSETS |  |  | (In thousands) |  |
| Total segment assets |  |  | \$561,752 | \$561,948 |
| Discontinued operations |  |  | 1,500 | 1,500 |
| Corporate assets and eliminations |  |  | 121,915 | 163,791 |
| Reported total assets |  |  | \$685,167 | \$727,239 |

## NOTE 5 - LONG-TERM DEBT

11 3/8\% Senior Secured Notes
On June 5, 2009, the Company completed an offering of \$150 million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013 (the "Senior Secured Notes"). Interest on the Senior Secured Notes is payable semi-annually on May 1 and November 1. The Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of the Company's domestic subsidiaries. The Senior Secured Notes are secured by a second-priority lien on substantially all of the Company's and certain of the Company's domestic subsidiaries' assets that secure the Company's domestic revolving credit facility (discussed below) on a first-priority basis.

The Senior Secured Notes were sold at a price of $96.301 \%$ of their face value, resulting in $\$ 144.5$ million of gross proceeds. The $\$ 5.5$ million original issue discount is being amortized over the life of the notes through interest expense.

The Company may redeem all or a part of the Senior Secured Notes from time to time at a price equal to $100 \%$ of the principal amount plus a make-whole premium. Prior to May 1, 2012, the Company may redeem up to $35 \%$ of the Senior Secured Notes with cash proceeds from specified equity offerings at a price equal to $111.375 \%$ of the principal amount, plus accrued and unpaid interest, if any, to the date of redemption. As of July 4, 2010, the balance of the Senior Secured Notes outstanding, net of the remaining unamortized original issue discount, was approximately $\$ 145.8$ million. The estimated fair value of the Senior Secured Notes as of July 4, 2010, based on then current market
prices, was $\$ 167.4$ million.
10.375\% Senior Notes

On February 1, 2010, the Company repaid the remaining balance of $\$ 14.6$ million of these notes at maturity.

## 9.5\% Senior Subordinated Notes

As of July 4, 2010, the Company had outstanding $\$ 110.0$ million in $9.5 \%$ Senior Subordinated Notes due 2014. The estimated fair value of the $9.5 \%$ Senior Subordinated Notes as of July 4, 2010, based on then current market prices, was $\$ 112.5$ million. During the first quarter of 2010, the Company redeemed $\$ 25.0$ million aggregate principal amount of these notes at a price equal to $103.167 \%$ of the face value of the notes. Accordingly, the premium paid in connection with this redemption was approximately $\$ 0.8$ million. In addition, the Company wrote off the portion of the unamortized debt issuance costs related to the redeemed bonds, an amount equal to $\$ 0.3$ million. These expenses are contained in the "Bond Retirement Expenses" line item in our consolidated condensed statements of operations.

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## Credit Facilities

The Company maintains a domestic revolving credit agreement (the "Facility") that provides a maximum aggregate amount of $\$ 100$ million of loans and letters of credit available to us at any one time (subject to a borrowing base) with an option for us to increase that maximum aggregate amount to $\$ 150$ million (upon the satisfaction of certain conditions, and subject to a borrowing base). The Company is presently in compliance with all covenants under the Facility and anticipates that it will remain in compliance with the covenants for the foreseeable future. As of July 4, 2010, there were zero borrowings and $\$ 8.1$ million in letters of credit outstanding under the Facility. As of July 4, 2010, the Company could have incurred $\$ 61.2$ million of additional borrowings under the Facility.

Interface Europe B.V. (the Company's modular carpet subsidiary based in the Netherlands) and certain of its subsidiaries maintain a Credit Agreement with ABN AMRO Bank N.V. Under this Credit Agreement, ABN AMRO provides a credit facility, until further notice, for borrowings and bank guarantees in varying aggregate amounts over time. As of July 4, 2010, there were no borrowings outstanding under this facility, and the Company could have incurred $€ 26$ million (approximately $\$ 31.7$ million) of additional borrowings under the facility.

Other non-U.S. subsidiaries of the Company have an aggregate of the equivalent of $\$ 9.9$ million of lines of credit available. As of July 4, 2010, there were no borrowings outstanding under these lines of credit.

## NOTE 6 - STOCK-BASED COMPENSATION

Stock Option Awards
In accordance with accounting standards, the Company measures the cost of employee services received in exchange for an award of equity instruments based on the grant date fair value of the award. That cost will be recognized over the period in which the employee is required to provide the services - the requisite service period (usually the vesting period) - in exchange for the award. The grant date fair value for options and similar instruments will be estimated using option pricing models. Under accounting standards, the Company is required to select a valuation technique or option pricing model. The Company uses the Black-Scholes model. Accounting standards require that the Company estimate forfeitures for stock options and reduce compensation expense accordingly. The Company has reduced its stock compensation expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

During the first six months of 2010 and 2009, the Company recognized stock option compensation costs of $\$ 0.6$ million and $\$ 0.7$ million, respectively. In the second quarters of 2010 and 2009, the Company recognized stock option compensation costs of $\$ 0.3$ million and $\$ 0.3$ million, respectively. The remaining unrecognized compensation cost related to unvested awards at July 4, 2010, approximated $\$ 0.9$ million, and the weighted average period of time over which this cost will be recognized is approximately one year.

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions used for grants issued in the first six months of fiscal years 2010 and 2009:

| Six Months | Six Months |
| :---: | :---: |
| Ended | Ended |


|  | $\begin{gathered} \text { July 4, } \\ 2010 \end{gathered}$ |  | July 5, 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
| Risk free interest rate | 2.3 | \% | 1.6 | \% |
| Expected life | 5.5 years |  | 5.5 years |  |
| Expected volatility | 61 | \% | 61 | \% |
| Expected dividend yield | 0.5 | \% | 2.6 | \% |

The weighted average grant date fair value of stock options granted during the first six months of fiscal 2010 and 2009 was $\$ 4.14$ and $\$ 1.91$ per share, respectively.

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The following table summarizes stock options outstanding as of July 4, 2010, as well as activity during the six months then ended:

|  | Weighted <br> Average <br> Exercise |
| :--- | :--- | :---: |
| Price |  |

At July 4, 2010, the aggregate intrinsic value of in-the-money options outstanding and options exercisable was $\$ 6.2$ million and $\$ 2.8$ million, respectively (the intrinsic value of a stock option is the amount by which the market value of the underlying stock exceeds the exercise price of the option).

Cash proceeds and intrinsic value related to total stock options exercised during the first six months of fiscal years 2010 and 2009 are provided in the table below. The Company did not recognize any significant tax benefit with regard to stock options in either period presented.

|  | Six Months Ended |  |
| :--- | :---: | :---: |
|  | July 4, | July 5, |
|  | 2010 | 2009 |
| (In thousands) |  |  |
| Proceeds from stock options exercised | $\$ 1,174$ | $\$--$ |
| Intrinsic value of stock options exercised | 2,660 | $\$--$ |

Restricted Stock Awards
During the six months ended July 4, 2010, and July 5, 2009, the Company granted restricted stock awards for 27,000 and 27,000 shares, respectively, of Class B common stock. These awards (or a portion thereof) vest with respect to each recipient over a two-year period from the date of grant, provided the individual remains in the employment or service of the Company as of the vesting date.

Compensation expense related to outstanding restricted stock grants was $\$ 1.5$ million and $\$ 1.3$ million for the six months ended July 4, 2010, and July 5, 2009, respectively. Accounting standards require that the Company estimate forfeitures for restricted stock and reduce compensation expense accordingly. The Company has reduced its expense by the assumed forfeiture rate and will evaluate experience against this forfeiture rate going forward.

The following table summarizes restricted stock activity as of July 4, 2010, and during the six months then ended:
Shares Weighted
Average

|  |  | Grant Date <br> Fair Value |
| :--- | :--- | :---: |
| Outstanding at January 3, 2010 | $1,394,000$ | $\$ 13.04$ |
| Granted | 27,000 | 8.32 |
| Vested | 183,000 | 7.67 |
| Forfeited or canceled | -- | -- |
| Outstanding at July 4, 2010 | $1,238,000$ | $\$ 12.04$ |

As of July 4, 2010, the unrecognized total compensation cost related to unvested restricted stock was $\$ 8.3$ million. That cost is expected to be recognized by the end of 2012.

For the six months ended July 4, 2010, the Company recognized a tax benefit with regard to restricted stock of $\$ 0.3$ million. There was no significant tax benefit for the comparable period in 2009.

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## NOTE 7 - EMPLOYEE BENEFIT PLANS

The following tables provide the components of net periodic benefit cost for the three-month and six-month periods ended July 4, 2010, and July 5, 2009, respectively:


## NOTE 8 - RESTRUCTURING CHARGES

## 2010 Restructuring Charge

In the first quarter of 2010, the Company adopted a restructuring plan primarily related to workforce reduction in its European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, the Company recorded a pre-tax restructuring charge of $\$ 3.1$ million. Substantially all of this charge involves cash expenditures, primarily severance expenses. It is anticipated that this restructuring plan will generate annual savings of approximately $\$ 3.2$ million. Actions and expenses related to this plan were substantially completed in the first quarter of 2010 .

A summary of these restructuring activities is presented below:

| Total | Costs | Balance at |
| :---: | :---: | :---: |
| Restructuring | Incurred | July 4, |
| Charge | in 2010 | 2010 |


|  | (In thousands) |  |  |
| :--- | :--- | :--- | :---: |
| Workforce reduction | $\$ 3,131$ | $\$ 1,244$ |  |$\$ 1,887$

The table below details these restructuring activities by segment:

|  | Modular <br> Carpet | Bentley <br> Prince <br> Street <br> (In thousands) | Corporate |
| :--- | :---: | :---: | :---: | ---: |$\quad$ Total

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## 2009 Restructuring Charge

In the first quarter of 2009, the Company adopted a restructuring plan, primarily comprised of a reduction in the Company's worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for its products on a global level. In connection with this plan, the Company recorded a pre-tax restructuring charge of $\$ 5.7$ million, comprised of $\$ 4.0$ million of employee severance expense and $\$ 1.7$ million of other exit costs (primarily including costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). Approximately $\$ 5.2$ million of the restructuring charge involves cash expenditures, primarily severance expense. In the second quarter of 2009, the Company recorded an additional $\$ 1.9$ million restructuring charge as a continuation of this plan. The charge in the second quarter of 2009 was due to approximately 80 additional employee reductions, and related entirely to employee severance expense.

A summary of these restructuring activities is presented below:

|  | Total <br> Restructuring <br> Charge | Costs <br> Incurred <br> in 2009 <br> (In thousands) | Costs <br> Incurred <br> in 2010 | Balance at <br> July 4, <br> 2010 |
| :--- | :---: | :---: | :---: | :---: |
|  |  | $\$ 970$ | $\$ 970$ | $\$-$ |
| Facilities consolidation | 5,873 | 3,920 | 1,444 | 509 |
| Workforce reduction | 784 | 784 | -- | -- |
| Other charges | $\$ 7,627$ | $\$ 5,674$ | $\$ 1,444$ | $\$ 509$ |

The table below details these restructuring activities by segment:

|  | Modular <br> Carpet | Bentley <br> Prince <br> Street <br> (In thousands) | Corporate | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  |  | $\$ 6,865$ | $\$ 762$ | $\$--$ | $\$ 7,627$ |
| Total amounts expected to be incurred | 6,356 | 762 | -- | 7,118 |  |
| Cumulative amounts incurred to date | 1,444 | -- | -- | 1,444 |  |

## NOTE 9 - DISCONTINUED OPERATIONS

In 2007, the Company sold its Fabrics Group business segment. All activity related to this business has been included in discontinued operations. Assets and liabilities of this business segment have been reported in assets and liabilities held for sale for all reported periods.

Summary operating results for the above-described discontinued operations are as follows:

|  |  | $\begin{aligned} & \text { July 5, } \\ & 2009 \\ & \text { usands) } \end{aligned}$ |  | $\begin{aligned} & \text { July 5, } \\ & 2009 \\ & \text { Isands) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | \$ -- | \$-- | \$-- | \$-- |
| Loss on operations before taxes on income | -- | -- | -- | (1,000 |
| Tax benefit | -- | -- | -- | 350 |
| Loss on operations, net of tax | -- | -- | -- | (650 |

The loss on operations in 2009 reflects charges taken to reduce the carrying value of long-lived assets to their approximate fair market value.

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Assets and liabilities, including reserves, related to the above-described discontinued operations that were held for sale consist of the following:

|  | July 4,January 3, <br> 2010 |  |
| :--- | :---: | :---: |
| Current assets | (In thousands) |  |
| Property and equipment | $\$--$ | $\$--$ |
| Other assets | 1,500 | 1,500 |
| Current liabilities | -- | -- |
| Other liabilities | -- | -- |

## NOTE 10 - SUPPLEMENTAL CASH FLOW INFORMATION

Cash payments for interest amounted to $\$ 15.7$ million and $\$ 20.3$ million for the six months ended July 4, 2010, and July 5, 2009, respectively. Income tax payments amounted to $\$ 7.5$ million and $\$ 10.1$ million for the six months ended July 4, 2010, and July 5, 2009, respectively.

## NOTE 11 - RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In October 2009, the Financial Accounting Standards Board ("FASB") issued a new accounting standard which provides guidance for arrangements with multiple deliverables. Specifically, the new standard requires an entity to allocate consideration at the inception of an arrangement to all of its deliverables based on their relative selling prices. In the absence of vendor-specific objective evidence or third party evidence of the selling prices, consideration must be allocated to the deliverables based on management's best estimate of the selling prices. In addition, the new standard eliminates the use of the residual method of allocation. The standard will be effective for the Company in the first quarter of 2011. Early adoption is permitted. The Company is currently evaluating the impact, if any, that the adoption of this standard may have on its consolidated financial statements.

In June 2009, the FASB issued a new standard which changes the consolidation model for variable interest entities. This standard requires companies to qualitatively assess the determination of the primary beneficiary of a variable interest entity ("VIE") based on whether the company (1) has the power to direct matters that most significantly impact the activities of the VIE, and (2) has the obligation to absorb losses or the right to receive benefits of the VIE that could potentially be significant to the company. The standard was effective for the Company as of January 4, 2010. The adoption of this standard did not have any significant impact on the Company's consolidated financial statements.

## NOTE 12 - INCOME TAXES

Accounting standards require that all tax positions be analyzed using a two-step approach. The first step requires an entity to determine if a tax position is more-likely-than-not to be sustained upon examination. In the second step, the tax benefit is measured as the largest amount of benefit, determined on a cumulative probability basis, that is more-likely-than-not to be realized upon ultimate settlement. In the first six months of 2010, the Company decreased
its liability for unrecognized tax benefits by $\$ 0.3$ million. As of July 4, 2010, the Company had accrued approximately $\$ 9.3$ million for unrecognized tax benefits.

## NOTE 13 - SUPPLEMENTAL CONDENSED CONSOLIDATING GUARANTOR FINANCIAL STATEMENTS

The Guarantor Subsidiaries, which consist of the Company's principal domestic subsidiaries, are guarantors of the Company's $113 / 8 \%$ Senior Secured Notes due 2013 and its $9.5 \%$ Senior Subordinated Notes due 2014. These guarantees are full and unconditional. The Supplemental Guarantor Financial Statements are presented herein pursuant to requirements of the Commission.

INTERFACE, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS <br> FOR THE THREE MONTHS ENDED JULY 4, 2010

| INTERFACE, CONSOLIDATION |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | AND |  |  |
| GUARANTONON-GUARANTOR |  |  | R (PARENT | ELIMINATIONCONSOLIDATED |  |  |  |
| SUBSIDIAR | S | BSIDIAR | CORPORATIO <br> (In thousa |  | ENTRIES |  | TOTALS |
| \$ 142,282 | \$ | 116,079 | \$ -- | \$ | (31,774 | ) \$ | 226,587 |
| 106,176 |  | 72,051 | -- |  | (31,774 | ) | 146,453 |
| 36,106 |  | 44,028 | -- |  | -- |  | 80,134 |
| 25,222 |  | 26,797 | 6,649 |  | -- |  | 58,668 |
| -- |  | -- | -- |  | -- |  | -- |
| 10,884 |  | 17,231 | (6,649 | ) | -- |  | 21,466 |
| 6,318 |  | 2,299 | (55 | ) | -- |  | 8,562 |

Interest/Other expense
2,299
(55
8,562
Income (loss) before taxes on income and equity in income of subsidiaries
Income tax expense (benefit)
Equity in income (loss)
of subsidiaries
Income (loss) from continuing operations

2,782
9,243
7,632
(11,649 )
8,008
Loss on discontinued operations, net of tax
Net income (loss)
2,782
9,243
7,632
(11,649 ) 8,008
Income attributable to
non-controlling interest in
subsidiary -- (376 ) -- -- (376 )

Net income (loss) attributable to Interface, Inc.
\$2,782 $\quad \$ \quad 8,867$
\$ 7,632 \$ (11,649 ) \$ 7,632

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## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS <br> FOR THE SIX MONTHS ENDED JULY 4, 2010



Net sales
Cost of sales
Gross profit on sales
Selling, general and administrative expenses
Restructuring charges
Operating income (loss)
Interest/Other expense
Bond retirement expense Income (loss) before taxes on income and equity in income of subsidiaries
Income tax expense (benefit)
Equity in income (loss) of subsidiaries
Income (loss) from continuing operations
Income (loss) on discontinued operations, net of tax Net income (loss)
Income attributable to non-controlling interest in subsidiary -- (612 ) -- -- (612 ) Net income (loss) attributable to Interface, Inc.
$\$ 5,530 \quad \$ 12,847 \quad \$(2,147 \quad) \$(6,728 \quad) \$ 9,502$

## CONDENSED CONSOLIDATING BALANCE SHEET

JULY 4, 2010

## INTERFACE, CONSOLIDATION

INC.
AND
GUARANTQMON-GUARANTOR (PARENT ELIMINATIONCONSOLIDATED SUBSIDIARIESUBSIDIARIESCORPORATION) ENTRIES TOTALS (In thousands)

| ASSETS |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and cash equivalents | \$79 | \$ | 44,902 | \$ | 28,187 | \$ | -- |  | 73,168 |  |
| Accounts receivable | 60,450 |  | 70,992 |  | 592 |  | -- |  | 132,034 |  |
| Inventories | 65,913 |  | 55,991 |  | -- |  | -- |  | 121,904 |  |
| Prepaids and deferred income |  |  |  |  |  |  |  |  |  |  |
| Assets of business held for sale | -- |  | 1,500 |  | -- |  | -- |  | 1,500 |  |
| Total current assets | 135,312 |  | 190,536 |  | 37,793 |  | -- |  | 363,641 |  |
| Property and equipment less |  |  |  |  |  |  |  |  |  |  |
| Investment in subsidiaries | 278,934 |  | 201,346 |  | 36,678 |  | (516,958 | ) | -- |  |
| Goodwill | 6,954 |  | 62,814 |  | -- |  | -- |  | 69,768 |  |
| Other assets | 8,469 |  | 12,141 |  | 76,321 |  | -- |  | 96,931 |  |
|  | \$503,858 | \$ | 541,884 | \$ | 156,383 | \$ | (516,958 | ) | 685,167 |  |
| LIABILITIES AND |  |  |  |  |  |  |  |  |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |  |  |  |
| Current Liabilities: | \$45,392 | \$ | 79,659 | \$ | 19,931 | \$ | -- |  | 144,982 |  |
| Senior secured notes and senior |  |  |  |  |  |  |  |  |  |  |
| Deferred income taxes | 1,617 |  | 9,921 |  | (5,042 | ) | -- |  | 6,496 |  |
| Other | 2,277 |  | 10,469 |  | 27,588 |  | -- |  | 40,334 |  |
| Total liabilities | 49,286 |  | 100,049 |  | 298,289 |  | -- |  | 447,624 |  |
| Common stock | 94,145 |  | 102,199 |  | 6,359 |  | (196,344 | ) | 6,359 |  |
| Additional paid-in capital | 249,302 |  | 12,525 |  | 346,822 |  | (261,827 | ) | 346,822 |  |
| Retained earnings (deficit) | 112,680 |  | 385,745 |  | (487,370 | ) | (57,679 | ) | (46,624 | ) |
| Foreign currency translation |  |  |  |  |  |  |  |  |  |  |
| Pension liability | -- |  | (27,458 |  | (3,037 | ) | -- |  | (30,495 | ) |
| Non-controlling interest in |  |  |  |  |  |  |  |  |  |  |
|  | \$503,858 | \$ | 541,884 | \$ | 156,383 | \$ | (516,958 | ) | 685,167 |  |

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE SIX MONTHS <br> ENDED JULY 4, 2010

| INTERFACE,CONSOLIDATION |  |  |  |
| :--- | :---: | :---: | :---: |
| INC. | AND |  |  |
| GUARANT\&QN-GUARANTOR | (PARENT | ELIMINATIONCONSOLIDATED |  |
| SUBSIDIARIESUBSIDIARIESCORPORATION) | ENTRIES | TOTALS |  |
| (In thousands) |  |  |  |


| Net cash provided by (used for) operating activities | \$6,503 | \$ | 12,901 |  | \$ | (9,276 |  | \$ | 2,516 |  | 12,644 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |  |  |  |
| Purchase of plant and equipment | (4,463 | ) | (5,164 | ) |  | (1,685 | ) |  | -- |  | (11,312 |
| Other | (33 | ) | 34 |  |  | (629 | ) |  | -- |  | (628 |
| Net cash used for investing activities | (4,496 | ) | (5,130 | ) |  | (2,314 | ) |  | -- |  | (11,940 |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |  |  |  |
| Repurchase of Senior Notes | -- |  | -- |  |  | (39,586 | ) |  | -- |  | (39,586 |
| Premiums paid to repurchase Senior |  |  |  |  |  |  |  |  |  |  |  |
| Notes | -- |  | -- |  |  | (792 | ) |  | -- |  | (792 |
| Other | (2,473 | ) | (1,040 | ) |  | 6,029 |  |  | (2,516 | ) | -- |
| Proceeds from issuance of common stock | -- |  | -- |  |  | 1,174 |  |  | -- |  | 1,174 |
| Dividends paid | -- |  | -- |  |  | (794 | ) |  | -- |  | (794 |
| Net cash provided by (used for) financing activities | (2,473 | ) | (1,040 | ) |  | (33,969 | ) |  | (2,516 | ) | (39,998 |
| Effect of exchange rate change on cash | -- |  | (2,901 | ) |  | -- |  |  | -- |  | (2,901 |
| Net increase (decrease) in cash | (466 | ) | 3,830 |  |  | (45,559 | ) |  | -- |  | (42,195 |
| Cash at beginning of period | 545 |  | 41,072 |  |  | 73,746 |  |  | -- |  | 115,363 |
| Cash at end of period | \$79 | \$ | 44,902 |  | \$ | 28,187 |  | \$ | -- |  | 73,168 |

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## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Our discussions below in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in our Annual Report on Form 10-K for the fiscal year ended January 3, 2010, under Item 7 of that Form 10-K. Our discussions here focus on our results during the quarter and six months ended, or as of, July 4,2010 , and the comparable periods of 2009 for comparison purposes, and, to the extent applicable, any material changes from the information discussed in that Form $10-\mathrm{K}$ or other important intervening developments or information since that time. These discussions should be read in conjunction with that Form 10-K for more detailed and background information.

## Forward-Looking Statements

This report contains statements which may constitute "forward-looking statements" within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended by the Private Securities Litigation Reform Act of 1995. Important factors currently known to management that could cause actual results to differ materially from those in forward-looking statements include risks and uncertainties associated with economic conditions in the commercial interiors industry as well as the risks and uncertainties discussed under the heading "Risk Factors" included in Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended January 3, 2010, which discussion is hereby incorporated by reference. The Company undertakes no obligation to update or revise forward-looking statements to reflect changed assumptions, the occurrence of unanticipated events or changes to future operating results over time.

## $113 / 8 \%$ Senior Secured Notes

On June 5, 2009, we completed an offering of $\$ 150$ million aggregate principal amount of $113 / 8 \%$ Senior Secured Notes due 2013 (the "Senior Secured Notes"). Interest on the Senior Secured Notes is payable semi-annually on May 1 and November 1. The Senior Secured Notes are guaranteed, jointly and severally, on a senior secured basis by certain of our domestic subsidiaries. The Senior Secured Notes are secured by a second-priority lien on substantially all of our and certain of our domestic subsidiaries' assets that secure our domestic revolving credit facility on a first-priority basis.

The Senior Secured Notes were sold at a price of $96.301 \%$ of their face value, resulting in $\$ 144.5$ million of gross proceeds. The $\$ 5.5$ million original issue discount is being amortized over the life of the notes through interest expense. After deducting the initial purchasers' discount and other fees and expenses associated with the sale, net proceeds were $\$ 139.5$ million. We used $\$ 132.9$ million of those net proceeds to repurchase $\$ 127.2$ million aggregate principal amount of our $10.375 \%$ Senior Notes due 2010 pursuant to a tender offer we conducted. (Included in the $\$ 132.9$ million used to repurchase the $\$ 127.2$ million aggregate principal amount of $10.375 \%$ Senior Notes was a purchase price premium of $\$ 5.7$ million). In addition, we used $\$ 4.5$ million of the net proceeds to pay accrued interest on the $\$ 127.2$ million aggregate principal amount of the $10.375 \%$ Senior Notes due 2010 that we repurchased. The remaining $\$ 2.1$ million of the net proceeds was used to repay a portion of the $10.375 \%$ Senior Notes due 2010 that were fully repaid at maturity in February of 2010.

Partial Redemption of 9.5\% Senior Subordinated Notes due 2014

In the first quarter of 2010 , we redeemed $\$ 25$ million aggregate principal amount of our $9.5 \%$ Senior Subordinated Notes at a price equal to $103.167 \%$ of the face value of the notes, plus accrued interest to the redemption date.

## Restructuring Plans

## 2010 Restructuring Charge

In the first quarter of 2010, we adopted a restructuring plan primarily related to workforce reduction in our European modular carpet operations. This reduction was in response to the continued challenging economic climate in that region. Smaller amounts were incurred in connection with restructuring activities in the Americas. A total of approximately 50 employees were affected by this restructuring plan. In connection with this plan, we recorded a pre-tax restructuring charge of $\$ 3.1$ million. Substantially all of this charge involves cash expenditures, primarily severance expenses. It is anticipated that this restructuring plan will generate annual savings of approximately $\$ 3.2$ million. Actions and expenses related to this plan were substantially completed in the first quarter of 2010.

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## 2009 Restructuring Plan

In the first quarter of 2009, we adopted a restructuring plan, primarily comprised of a reduction in our worldwide employee base by a total of approximately 290 employees and continuing actions taken to better align fixed costs with demand for our products on a global level. In connection with this plan, we recorded a pre-tax restructuring charge of $\$ 5.7$ million, comprised of $\$ 4.0$ million of employee severance expense and $\$ 1.7$ million of other exit costs (primarily costs to exit the Canadian manufacturing facilities, lease exit costs and other costs). In the second quarter of 2009, we recorded an additional $\$ 1.9$ million restructuring charge as a continuation of this plan. The charge in the second quarter of 2009 was due to approximately 80 additional employee reductions, and related entirely to employee severance expense. Actions and expenses related to this plan were substantially completed in the first six months of 2009.

## Discontinued Operations

In 2007, we sold our Fabrics Group business segment. In accordance with applicable accounting standards, we have reported the results of operations for the former Fabrics Group business segment for all periods reflected herein, as "discontinued operations." Consequently, our discussion of revenues or sales and other results of operations (except for net income or loss amounts), including percentages derived from or based on such amounts, excludes this discontinued operation unless we indicate otherwise.

Our discontinued operations had no net sales and no income or loss in the three-month period ended July 5, 2009, and had no net sales and a loss of $\$ 0.7$ million in the six-month period ended July 5, 2009 (these results are included in our statements of operations as part of the "Loss from Discontinued Operations, Net of Taxes"). Our discontinued operations had no net sales and no income or loss in the three-month and six-month periods ended July 4, 2010.

## General

During the quarter ended July 4, 2010, we had net sales of $\$ 226.6$ million, compared with net sales of $\$ 211.3$ million in the second quarter last year. Fluctuations in currency exchange rates positively impacted 2010 second quarter sales by less than $1 \%$ (approximately $\$ 1.5$ million), compared with the prior year period. During the first six months of fiscal year 2010, we had net sales of $\$ 443.8$ million, compared with net sales of $\$ 410.6$ million in the first six months of last year. Fluctuations in currency exchange rates positively impacted sales in the first six months of 2010 by $3 \%$ (approximately $\$ 13.5$ million), compared with the prior year period.

Included in our results for the six months ended July 4, 2010 is $\$ 1.1$ million of bond retirement expenses (comprised of $\$ 0.8$ million of premiums and $\$ 0.3$ million of write-offs of unamortized debt issuance costs) related to the partial redemption of our $9.5 \%$ Senior Subordinated Notes discussed above. Also included in the six-month period ended July 4, 2010 is $\$ 3.1$ million of restructuring charges, as described above.

Included in our results for the three-month and six-month periods ended July 5, 2009 is $\$ 6.1$ million of costs related to the retirement of our $10.375 \%$ Senior Notes in the second quarter of 2009. In addition, these periods also include income of $\$ 5.9$ million related to the settlement of litigation.

During the second quarter of 2010, we had net income attributable to Interface, Inc. of $\$ 7.6$ million, or $\$ 0.12$ per diluted share, compared with net income attributable to Interface, Inc. of $\$ 3.7$ million, or $\$ 0.06$ per diluted share, in the second quarter last year. Income from continuing operations in the second quarter of 2010 was $\$ 8.0$ million, or $\$ 0.12$ per diluted share, compared with income from continuing operations of $\$ 3.8$ million, or $\$ 0.06$ per diluted share,
in the second quarter of 2009 .
During the six months ended July 4, 2010, we had net income attributable to Interface, Inc. of $\$ 9.5$ million, or $\$ 0.15$ per diluted share, compared with net loss attributable to Interface, Inc. of $\$ 0.5$ million, or $\$ 0.01$ per share, in the first six months of last year. Income from continuing operations was $\$ 10.1$ million, or $\$ 0.15$ per diluted share, in the six months ended July 4,2010 , compared with income from continuing operations of $\$ 0.4$ million, or $\$ 0.00$ per diluted share, in the first six months of 2009.

## Results of Operations

The following table presents, as a percentage of net sales, certain items included in our Consolidated Condensed Statements of Operations for the three-month and six-month periods ended July 4, 2010, and July 5, 2009, respectively:

| Net sales | 100.0 | $\%$ | 100.0 | $\%$ | 100.0 | $\%$ | 100.0 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Cost of sales | 64.6 |  | 67.3 |  | 65.4 | 67.8 |  |
| Gross profit on sales | 35.4 | 32.7 | 34.6 | 32.2 |  |  |  |
| Selling, general and administrative expenses | 25.9 | 24.7 |  | 25.9 | 26.0 |  |  |
| Income from litigation settlement | -- | $(2.8$ | $)$ | -- | $(1.4$ | ) |  |
| Restructuring charge | -- | 0.9 | 0.7 | 1.9 |  |  |  |
| Operating income | 9.5 | 9.9 | 7.9 | 5.8 |  |  |  |
| Bond retirement expense | -- | 2.9 | 0.2 | 1.5 |  |  |  |
| Interest/Other expenses | 3.8 | 4.0 | 3.9 | 3.7 |  |  |  |
| Income from continuing operations before tax expense | 5.7 | 3.0 | 3.8 | 0.6 |  |  |  |
| Income tax expense | 2.2 | 1.2 | 1.5 | 0.5 |  |  |  |
| Income from continuing operations | 3.5 | 1.8 | 2.3 | 0.1 |  |  |  |
| Discontinued operations, net of tax | -- | -- | -- | $(0.2$ | $)$ |  |  |
| Net income (loss) | 3.5 | 1.8 | 2.3 | $(0.1$ | $)$ |  |  |
| Net income (loss) attributable to Interface, Inc. | 3.4 | 1.7 | 2.1 | $(0.1$ | $)$ |  |  |

Below we provide information regarding net sales for each of our operating segments, and analyze those results for the three-month and six-month periods ended July 4, 2010, and July 5, 2009, respectively.

Net Sales by Business Segment
Net sales by operating segment and for our Company as a whole were as follows for the three-month and six-month periods ended July 4, 2010, and July 5, 2009, respectively:

|  | Net Sales By Segment | Three M | ths Ended | Percentage <br> Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | July 4, 2010 | July 5, 2009 |  |  |
|  |  | (In thousands) |  |  |  |
| Modular Carpet |  | \$202,695 | \$186,568 | 8.6 | \% |
| Bentley Prince Street |  | 23,892 | 24,729 | (3.4 | \% |
| Total |  | \$226,587 | \$211,297 | 7.2 | \% |
|  |  | Six Months Ended |  | Percentage |  |
|  | Net Sales By Segment | July 4, $2010$ | July 5, 2009 | Change |  |
|  |  | (In | sands) |  |  |
| Modular Carpet |  | \$396,702 | \$363,020 | 9.3 | \% |


| Bentley Prince Street | 47,076 | 47,585 | $(1.1$ | $\%)$ |
| :--- | :---: | :---: | :---: | :---: |
| Total | $\$ 443,778$ | $\$ 410,605$ | 8.1 | $\%$ |

Modular Carpet Segment. For the quarter ended July 4, 2010, net sales for the Modular Carpet segment increased $\$ 16.1$ million ( $8.6 \%$ ) versus the comparable period in 2009. On a geographic basis, net sales in the Americas and Asia-Pacific were up $6.6 \%$ and $62.5 \%$, respectively, for the quarter ended July 4, 2010, versus the comparable period in 2009. These increases are primarily attributable to the improving economic climates in those regions. Net sales in Europe were up $1.2 \%$ in local currencies but down $6.9 \%$ as reported in U.S. dollars as a result of the strengthening of the U.S. dollar on a year-over-year basis. Sales growth in the Americas is primarily attributable to the improving corporate office market segment (up 30\%). The sales growth in Asia-Pacific was across all commercial market segments. The sales decline in Europe occurred primarily in the corporate office market segment (down $9 \%$ in U.S. dollars and $1 \%$ in local currency), but was somewhat offset by increases in the hospitality (up $25 \%$ in U.S. dollars and $36 \%$ in local currency) and retail (up $3 \%$ in U.S. dollars and $11 \%$ in local currency) market segments.

For the six months ended July 4, 2010, net sales for the modular carpet segment increased $\$ 33.7$ million ( $9.3 \%$ ) versus the comparable period in 2009. On a geographic basis, net sales in the Americas and Asia-Pacific were up $7.7 \%$ and $51.7 \%$, respectively, for the six months ended July 4,2010 , versus the comparable period in 2009. These increases are primarily attributable to the improving economic climates in those regions. Net sales in Europe were down $1.8 \%$ in local currency and $3.3 \%$ as reported in U.S. dollars due to the strengthening of the U.S. dollar, particularly in the second quarter of 2010. Sales growth in the Americas is due to the continued recovery in the corporate office market (up $21 \%$ ) as well as increases in the residential (up $12 \%$ ) and retail (up $2 \%$ ) market segments. These increases were somewhat offset by a decrease in the government market segment (down 7\%). The sales growth in Asia-Pacific was across all commercial market segments. The sales decline in Europe occurred primarily in the corporate office market segment (down $4 \%$ in U.S. dollars and $3 \%$ in local currency), but was somewhat offset by increases in the retail (up $29 \%$ in U.S. dollars and $31 \%$ in local currency) and hospitality (up $20 \%$ in U.S. dollars and $22 \%$ in local currency) market segments.

Bentley Prince Street Segment. In our Bentley Prince Street segment, net sales for the quarter ended July 4, 2010 decreased $\$ 0.8$ million ( $3.4 \%$ ) versus the comparable period in 2009. The decrease was due primarily to declines in the healthcare (down $49 \%$ ) and residential (down $65 \%$ ) market segments. These decreases were somewhat offset by increases in the corporate office (up 4\%) and government (up 55\%) market segments.

For the six months ended July 4, 2010, net sales for the Bentley Prince Street segment decreased $\$ 0.5$ million $(1.1 \%)$. During this period, Bentley Prince Street saw increases in the government (up $50 \%$ ) and corporate office (up $3 \%$ ) market segments and decreases in the residential (down 67\%) and hospitality (down 44\%) market segments.

## Cost and Expenses

Company Consolidated. The following table presents, on a consolidated basis for our operations, our overall cost of sales and selling, general and administrative expenses for the three-month and six-month periods ended July 4, 2010, and July 5, 2009, respectively:


For the quarter ended July 4, 2010, our cost of sales increased $\$ 4.3$ million ( $3.0 \%$ ) versus the comparable period in 2009. Fluctuations in currency exchange rates accounted for approximately $\$ 1$ million ( $1 \%$ ) of the increase. The
primary components of the $\$ 4.3$ million increase in cost of sales were increases in raw material costs (approximately $\$ 2.9$ million) and labor costs (approximately $\$ 0.4$ million) associated with higher production volumes in the second quarter of 2010 compared with the prior year period. Our raw material prices in the second quarter of 2010 were approximately $5-6 \%$ higher than raw material prices in the second quarter of 2009. As a percentage of net sales, cost of sales decreased to $64.6 \%$ for the quarter ended July 4,2010 , versus $67.3 \%$ in the comparable period in 2009. The percentage decrease was primarily due to improved manufacturing efficiencies in both our Modular Carpet and Bentley Prince Street business segments. The improved manufacturing efficiencies in our Modular Carpet segment are largely a result of the increase in sales volume. The improved manufacturing efficiencies in our Bentley Prince Street segment are due to our continued focus on cost control in that business.

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For the six months ended July 4, 2010, our cost of sales increased $\$ 11.9$ million (4.3\%) versus the comparable period in 2009. Fluctuations in currency exchange rates accounted for approximately $\$ 9$ million ( $3 \%$ ) of the increase. The primary components of the $\$ 11.9$ million increase in cost of sales were increases in raw material costs (approximately $\$ 7.9$ million) and labor costs (approximately $\$ 2.0$ million) associated with higher production volumes in the first six months of 2010. Our raw material prices in the first six months of 2010 were approximately $3-5 \%$ higher than raw material prices in the first six months of 2009. As a percentage of net sales, cost of sales decreased to $65.4 \%$ for the six-month period ended July 4, 2010, versus $67.8 \%$ in the comparable period in 2009. The percentage decrease was primarily due to improved manufacturing efficiencies in both our Modular Carpet and Bentley Prince Street business segments. The improved manufacturing efficiencies in our Modular Carpet segment are largely a result of the increase in sales volume, coupled with the full realization of our restructuring plans implemented during early 2009. The improved manufacturing efficiencies in our Bentley Prince Street segment are due to our continued focus on cost control in that business.

For the quarter ended July 4, 2010, our selling, general and administrative expenses increased $\$ 6.4$ million ( $12.3 \%$ ) versus the comparable period in 2009. There was no significant impact from fluctuations in currency exchange rates during the quarter with respect to these expenses. The primary components of the increase in selling, general and administrative expenses were (1) a $\$ 2.7$ million increase in incentive compensation due to the attainment of performance goals in the second quarter of 2010, (2) a $\$ 1.8$ million increase in selling expenses commensurate with the increase in sales volume as well as investments in our sales strategy and personnel, and (3) a $\$ 1.7$ million increase in marketing expenses as we continue to invest in our end market diversification strategy. Due primarily to the increased sales and marketing expenses, as a percentage of net sales, selling, general and administrative expenses increased to $25.9 \%$ for the quarter ended July 4, 2010, versus $24.7 \%$ for the comparable period in 2009.

For the six months ended July 4, 2010, our selling, general and administrative expenses increased $\$ 8.5$ million ( $8.0 \%$ ) versus the comparable period in 2009. Fluctuations in currency exchange rates accounted for approximately $\$ 3$ million ( $3 \%$ ) of the increase. The primary components of the $\$ 8.5$ million increase in selling, general and administrative expenses were (1) a $\$ 4.9$ million increase in incentive compensation due the attainment of performance goals in the first six months of 2010, (2) a $\$ 3.4$ million increase in marketing expenses, due to the continued investment in our end market diversification strategy, and (3) a $\$ 1.7$ million increase in selling expenses, commensurate with the increase in sales volume as well as investments in our sales strategy and personnel. As a percentage of sales, selling, general and administrative expenses stayed relatively consistent ( $25.9 \%$ in the first six months of 2010 versus $26.0 \%$ in the first six months of 2009) year-over-year.

Cost and Expenses by Segment. The following table presents the combined cost of sales and selling, general and administrative expenses for each of our operating segments:

Cost of Sales and Selling, General and
Administrative Expenses (Combined)
Modular Carpet
Bentley Prince Street
Corporate Expenses and Eliminations
Total
Cost of Sales and Selling, General and

| Three Months Ended |  |  | Percentage |
| :---: | :---: | :--- | :--- |
| July 4, | July 5, |  |  |
| 2010 | 2009 | Change |  |
| (In thousands) |  |  |  |
| $\$ 177,331$ | $\$ 167,560$ | 5.8 | $\%$ |
| 25,027 | 26,353 | $(5.0$ | $\%$ |
| 2,763 | 541 | 410.7 | $\%$ |
| $\$ 205,121$ | $\$ 194,454$ | 5.5 | $\%$ |


|  | July 4, |  | July 5, |  |
| :--- | :---: | :---: | :---: | :---: |
| Administrative Expenses (Combined) | 2010 | 2009 | Change |  |
|  | (In thousands) |  |  |  |
| Modular Carpet | $\$ 351,215$ | $\$ 332,005$ | 5.8 | $\%$ |
| Bentley Prince Street | 49,434 | 51,780 | $(4.5$ | $\%)$ |
| Corporate Expenses and Eliminations | 4,777 | 1,179 | 305.2 | $\%$ |
| Total | $\$ 405,426$ | $\$ 384,964$ | 5.3 | $\%$ |

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## Interest Expenses

For the three-month period ended July 4, 2010, interest expense increased $\$ 0.4$ million to $\$ 8.1$ million, versus $\$ 7.7$ million in the comparable period in 2009. For the six-month period ended July 4, 2010, interest expense increased $\$ 1.5$ million to $\$ 16.9$ million, versus $\$ 15.4$ million in the comparable period in 2009. The increase in each of these periods was due primarily to the issuance of our $\$ 150$ million aggregate principle amount of $113 / 8 \%$ Senior Secured Notes in June of 2009. These notes, which were issued at a discount to their face value, carry a higher principal balance and rate of interest than the $\$ 127.2$ million aggregate principal amount of $10.375 \%$ Senior Notes that were repaid with the issuance net proceeds. Another factor in each of these increases was the amortization of the deferred debt costs associated with the Senior Secured Notes. The increase in interest expense was less pronounced in the three-month period ended July 4, 2010, versus the six-month period then ended, as we reduced the principal balance of our debt by $\$ 39.6$ million in the first quarter of 2010, and the reduced principal balances led to lower interest expense in the second quarter of 2010 .

## Liquidity and Capital Resources

## General

At July 4, 2010, we had $\$ 73.2$ million in cash. At that date, we had no borrowings and $\$ 8.1$ million in letters of credit outstanding under our domestic revolving credit facility, and no borrowings outstanding under our European credit facility. As of July 4, 2010, we could have incurred $\$ 61.2$ million of additional borrowings under our domestic revolving credit facility and $€ 26.0$ million (approximately $\$ 32$ million) of additional borrowings under our European credit facility. In addition, we could have incurred an additional $\$ 9.9$ million of borrowings under our other credit facilities in place at other non-U.S. subsidiaries.

## Analysis of Cash Flows

Our primary sources of cash during the six months ended July 4, 2010 were (1) $\$ 18.3$ million due to an increase in accounts payable and accrued expenses, and (2) $\$ 1.2$ million of cash received as a result of exercises of employee stock options. Our primary uses of cash during this period were (1) $\$ 25.8$ million to redeem an aggregate principal amount of $\$ 25.0$ million of our $9.5 \%$ Senior Subordinated Notes due 2014, (2) $\$ 14.6$ million to pay at maturity the remaining balance of our $10.375 \%$ Senior Notes due 2010, (3) $\$ 14.0$ million due to increased inventory levels, and (4) $\$ 11.3$ million for capital expenditures.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our discussion below in this Item 3 is based upon the more detailed discussions of our market risk and related matters included in our Annual Report on Form 10-K for the fiscal year ended January 3, 2010, under Item 7A of that Form $10-\mathrm{K}$. Our discussion here focuses on the period ended July 4, 2010, and any material changes from (or other important intervening developments since the time of) the information discussed in that Form 10-K. This discussion should be read in conjunction with that Form 10-K for more detailed and background information.

At July 4, 2010, we recognized a $\$ 24.4$ million decrease in our foreign currency translation adjustment account compared to January 3, 2010, primarily because of the strengthening of the U.S. dollar against the Euro.

Sensitivity Analysis. For purposes of specific risk analysis, we use sensitivity analysis to measure the impact that market risk may have on the fair values of our market sensitive instruments.

To perform sensitivity analysis, we assess the risk of loss in fair values associated with the impact of hypothetical changes in interest rates and foreign currency exchange rates on market sensitive instruments. The market value of instruments affected by interest rate and foreign currency exchange rate risk is computed based on the present value of future cash flows as impacted by the changes in the rates attributable to the market risk being measured. The discount rates used for the present value computations were selected based on market interest and foreign currency exchange rates in effect at July 4, 2010. The values that result from these computations are compared with the market values of these financial instruments at July 4, 2010. The differences in this comparison are the hypothetical gains or losses associated with each type of risk.

As of July 4, 2010, based on a hypothetical immediate 150 basis point increase in interest rates, with all other variables held constant, the market value of our fixed rate long-term debt would be impacted by a net decrease of approximately $\$ 9.0$ million. Conversely, a 150 basis point decrease in interest rates would result in a net increase in the market value of our fixed rate long-term debt of approximately $\$ 15.4$ million.

As of July 4, 2010, a $10 \%$ decrease or increase in the levels of foreign currency exchange rates against the U.S. dollar, with all other variables held constant, would result in a decrease in the fair value of our financial instruments of \$10.4 million or an increase in the fair value of our financial instruments of $\$ 8.5$ million, respectively. As the impact of offsetting changes in the fair market value of our net foreign investments is not included in the sensitivity model, these results are not indicative of our actual exposure to foreign currency exchange risk.

## ITEM 4. CONTROLS AND PROCEDURES

As of the end of the period covered by this Quarterly Report on Form $10-\mathrm{Q}$, an evaluation was performed under the supervision and with the participation of our management, including our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Act"), pursuant to Rule 13a-14(c) under the Act. Based on that evaluation, our President and Chief Executive Officer and our Senior Vice President and Chief Financial Officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this Quarterly Report.

There were no changes in our internal control over financial reporting that occurred during our last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

We are subject to various legal proceedings in the ordinary course of business, none of which is required to be disclosed under this Item 1.

## ITEM 1A. RISK FACTORS

There are no material changes in risk factors in the second quarter of 2010. For a discussion of risk factors, see Part I, Item 1A, "Risk Factors," in our Annual Report on Form 10-K for fiscal year 2009.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS
None

ITEM 3. DEFAULTS UPON SENIOR SECURITIES
None

ITEM 4. REMOVED AND RESERVED

ITEM 5. OTHER INFORMATION
None

## ITEM 6. EXHIBITS

The following exhibits are filed with this report:
EXHIBIT
NUMBER DESCRIPTION OF EXHIBIT
10.1 Interface, Inc. Omnibus Stock Incentive Plan, as amended and restated February 23, 2010 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated May 20, 2010 and filed on May 26, 2010, previously filed with the Commission and incorporated herein by reference).
10.2

First Amendment to Amended and Restated Employment and Change in Control Agreement of Ray C. Anderson, dated as of July 28, 2010 (included as Exhibit 99.1 to the Company's Current Report on Form 8-K dated July 28, 2010 and filed on July 29, 2010, previously filed with the Commission and
incorporated herein by reference).
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
$32.1 \quad$ Certification of Chief Executive Officer pursuant to 18 U.S.C. § 1350.
32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## INTERFACE, INC.

Date: August 12, 2010
By:
/s/ Patrick C. Lynch
Patrick C. Lynch
Senior Vice President
(Principal Financial Officer)

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## EXHIBIT INDEX

NUMBER DESCRIPTION OF EXHIBIT
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32.2

Certification of Chief Financial Officer pursuant to 18 U.S.C. § 1350.

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