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PAR TECHNOLOGY CORP
Form 8-K
October 27, 2005

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): October 27, 2005

PAR TECHNOLOGY CORPORATION

(Exact name of registrant as specified in its charter)

| | | |
|--|---|---|
| Delaware ----- (State or other jurisdiction of organization) | 1-09720 ----- (Commission File Number) | 16-1434688 ----- (I.R.S. Employer incorporation or Identification Number) |
|--|---|---|

| | |
|--|-----------------------------------|
| PAR Technology Park 8383 Seneca Turnpike New Hartford, NY ----- (Address of principal executive offices) | 13413-4991 ----- (Zip Code) |
|--|-----------------------------------|

Registrant's telephone number, including area code: (315) 738-0600

Not Applicable

(Former Name or Former Address, if changed since Last Report)

Item 2.02 Results of Operations and Financial Condition.

- (a) The information, including Exhibits attached hereto, in this Current Report is being furnished and shall not be deemed "filed" for the purposes of Section 18 of the Securities and Exchange Act of 1934, or otherwise subject to the liabilities of that Section. The information in this Current Report shall not be incorporated by reference into any registration statement or other document pursuant to the Securities Act of 1933, as amended, except as otherwise expressly stated in such filing.
- (b) On October 27, 2005, PAR Technology Corporation issued a press release

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announcing its results of operation for the quarterly period ending September 30, 2005. A copy of the press release is attached hereto as Exhibit 99.1 and is incorporated herein by reference.

99.1 Press Release dated October 27, 2005.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PAR TECHNOLOGY CORPORATION

(Registrant)

Date: October 27, 2005

/s/RONALD J. CASCIANO

Ronald J. Casciano
Vice President, Chief Financial Officer
and Treasurer

EXHIBIT INDEX

| Exhibit Number ----- | Description ----- |
|-------------------------|---------------------------------------|
| 99.1 | Press Release dated October 27, 2005. |

Exhibit 99.1 Press Release dated October 27, 2005.

RELEASE: NEW HARTFORD, NY, October 27, 2005
CONTACT: Christopher R. Byrnes (315) 738-0600 ext. 226
cbyrnes@partech.com, www.partech.com

PAR TECHNOLOGY CORPORATION REPORTS THIRD QUARTER RESULTS
- REVENUES GROW 22%

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- DILUTED EARNINGS PER SHARE RISE 37% TO \$0.26 FROM \$0.19

NEW HARTFORD, NY, PAR TECHNOLOGY CORPORATION (NYSE:PTC)

(New Hartford, NY- October 27, 2005) PAR Technology Corporation (NYSE: PTC), a provider of integrated hardware, software and service solutions to the restaurant, hotel/resort, hospitality industries and information-technology services to the United States Government, today reported third quarter financial results.

For the third quarter ended September 30, 2005, PAR Technology Corporation reported revenues of \$52.2 million compared to \$42.6 million in the third quarter 2004, an increase of 22%. Net income was reported at \$2.5 million, a 47% increase when compared to the \$1.7 million earned in the third quarter one year ago. The Company reported diluted earnings per share of \$0.26 for this past quarter, compared to the \$0.19 reported for the same period a year earlier, an increase of 37%.

For the nine months ended September 30, 2005, PAR Technology Corporation reported revenues of \$152.2 million, a 23% increase when compared to the \$123.5 million reported one year ago. The Company also reported net income of \$6.2 million in the first nine months of 2005 versus \$3.8 million for the first nine months of 2004, a 64% rise. Diluted earnings per share for the first nine months of 2005 was reported at \$0.64, an increase of 56% when compared to diluted net income per share of \$0.41 reported for the same period in 2004.

"We are very pleased with our third quarter performance across the board," said PAR Chairman and CEO John W. Sammon. "Revenues grew at an impressive rate and our earnings continue to grow at an accelerated pace. As the demand for our products and services continues to grow we look to expand our business and technology expertise to capitalize on new business opportunities. Based on our sales pipeline and market momentum, we anticipate continued growth in our business for the foreseeable future, as we further implement our strategy." Sammon concluded, "At this point, our attention is squarely focused on the execution of business fundamentals, continued revenue growth, new customer signings, increased penetration in our existing markets and new product development. We need to capitalize on our opportunities and leverage our growth throughout all of our operations worldwide, while continuing to deliver high-quality technology products to our customers on time. In addition, we must also strive to bring new acquisitions on line quickly and effectively to meet our high standards of operational excellence. We will continue on our current course, pursue other strategic acquisitions similar to PixelPoint and Springer-Miller Systems, the two we've completed in the last 12 months, and explore other opportunities to enhance our shareholder value."

Certain Company information in this release or by its spokespersons from time to time may contain forward-looking statements. Any statements in this document that do not describe historical facts are forward-looking statements. Forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Investors are cautioned that all forward-looking statements involve risks and uncertainties, including without limitation, delays in new product introduction, risks in technology development and commercialization, risks in product development and market acceptance of and demand for the Company's products, risks of downturns in economic conditions generally, and in the quick service sector of the restaurant market specifically, risks of intellectual property rights associated with competition and competitive pricing pressures, risks associated with foreign sales and high customer concentration, and other risks detailed in the Company's filings with the Securities and Exchange Commission.

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ABOUT PAR TECHNOLOGY

PAR Technology Corporation develops, markets and supports hardware and software products that improve the ability of restaurant, hotels/resorts and retail business professionals to make timely, fact-based business decisions. The Company is the world's largest supplier of Point-of-Sale systems to the quick service restaurant market with over 40,000 systems installed in over 100 countries. In addition PAR is a leader in providing computer based system design and engineering services to the Department of Defense and Federal Government Agencies. PAR Technology Corporation's stock is traded on the New York Stock Exchange under the symbol PTC. For additional information visit PAR's website at www.partech.com.

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PAR TECHNOLOGY CORPORATION AND SUBSIDIARIES
 CONSOLIDATED BALANCE SHEETS
 (in thousands except share amounts)
 (unaudited)

| | September 30, 2005 | December 31, 2004 |
|---|-----------------------|----------------------|
| | ----- | ----- |
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 4,894 | \$ 8,696 |
| Accounts receivable-net | 36,821 | 32,702 |
| Inventories - net | 29,631 | 27,047 |
| Deferred income taxes | 7,170 | 6,634 |
| Other current assets | 2,507 | 2,617 |
| | ----- | ----- |
| Total current assets | 81,023 | 77,696 |
| Property, plant and equipment - net | 8,141 | 8,123 |
| Goodwill | 15,379 | 15,379 |
| Intangible assets-net | 8,409 | 9,235 |
| Other assets | 1,897 | 1,319 |
| | ----- | ----- |
| | \$ 114,849 | \$ 111,752 |
| | ===== | ===== |
| Liabilities and Shareholders' Equity | | |
| Current liabilities: | | |
| Current portion of long-term debt | \$ 82 | \$ 90 |
| Borrowings under lines of credit | -- | 10,246 |
| Accounts payable | 12,420 | 9,486 |
| Accrued salaries and benefits | 8,282 | 8,072 |
| Accrued expenses | 2,190 | 2,998 |
| Customer deposits | 4,272 | 4,861 |
| Deferred service revenue | 9,811 | 9,083 |
| Net liabilities of discontinued operation | 192 | 323 |
| | ----- | ----- |
| Total current liabilities | 37,249 | 45,159 |
| | ----- | ----- |
| Long-term debt | 1,962 | 2,005 |
| | ----- | ----- |
| Deferred income taxes | 458 | 194 |

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| | | |
|---|------------|------------|
| Other long-term liabilities | 1,456 | 820 |
| Shareholders' Equity: | | |
| Preferred stock, \$.02 par value, 1,000,000 shares authorized | -- | -- |
| Common stock, \$.02 par value, 19,000,000 shares authorized; 10,532,255 and 10,139,132 shares issued; 9,328,579 and 8,935,456 outstanding | 211 | 203 |
| Capital in excess of par value | 35,908 | 31,560 |
| Retained earnings | 44,210 | 38,010 |
| Accumulated other comprehensive loss | (587) | (181) |
| Treasury stock, at cost, 1,203,676 shares | (6,018) | (6,018) |
| Total shareholders' equity | 73,724 | 63,574 |
| | \$ 114,849 | \$ 111,752 |

PAR TECHNOLOGY CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(in thousands except per share amounts)
(unaudited)

| | For the three months ended September 30, | | For the nine months ended September 30, | |
|---|---|-----------|--|-----------|
| | 2005 | 2004 | 2005 | 2004 |
| Net revenues: | | | | |
| Product | \$ 22,855 | \$ 18,507 | \$ 66,786 | \$ 54,212 |
| Service | 15,065 | 11,613 | 42,883 | 32,490 |
| Contract | 14,277 | 12,515 | 42,505 | 36,756 |
| | 52,197 | 42,635 | 152,174 | 123,458 |
| Costs of sales: | | | | |
| Product | 13,239 | 12,145 | 40,008 | 36,413 |
| Service | 11,517 | 10,050 | 32,887 | 28,079 |
| Contract | 13,284 | 11,633 | 39,793 | 34,245 |
| | 38,040 | 33,828 | 112,688 | 98,737 |
| Gross margin | 14,157 | 8,807 | 39,486 | 24,721 |
| Operating expenses: | | | | |
| Selling, general and administrative | 7,457 | 4,882 | 22,173 | 15,143 |
| Research and development | 2,483 | 1,269 | 6,868 | 3,914 |
| Amortization of identifiable intangible assets | 246 | -- | 736 | -- |
| | 10,186 | 6,151 | 29,777 | 19,057 |
| Operating income | 3,971 | 2,656 | 9,709 | 5,664 |
| Other income, net | 191 | 190 | 495 | 588 |

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| | | | | |
|--|----------|----------|----------|----------|
| Interest expense | (41) | (27) | (184) | (146) |
| | ----- | ----- | ----- | ----- |
| Income before provision for income taxes | 4,121 | 2,819 | 10,020 | 6,106 |
| Provision for income taxes | (1,578) | (1,085) | (3,820) | (2,324) |
| | ----- | ----- | ----- | ----- |
| Net income | \$ 2,543 | \$ 1,734 | \$ 6,200 | \$ 3,782 |
| | ===== | ===== | ===== | ===== |
| Earnings per share: | | | | |
| Basic | \$.27 | \$.20 | \$.68 | \$.44 |
| Diluted | \$.26 | \$.19 | \$.64 | \$.41 |
| Weighted average shares outstanding | | | | |
| Basic | 9,319 | 8,669 | 9,131 | 8,625 |
| | ===== | ===== | ===== | ===== |
| Diluted | 9,834 | 9,164 | 9,736 | 9,159 |
| | ===== | ===== | ===== | ===== |