S&T BANCORP INC Form 10-O May 01, 2013 **Table of Contents** 

## SECURITIES AND EXCHANGE COMMISSION

## WASHINGTON, DC 20549

# **FORM 10-Q**

(Mark One)

#### QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE Х **ACT OF 1934**

For the quarterly period ended March 31, 2013

OR

#### •• TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE **ACT OF 1934** То

For the transition period from

**Commission file number 0-12508** 

# S&T BANCORP, INC.

(Exact name of registrant as specified in its charter)

Pennsylvania (State or other jurisdiction of

incorporation or organization)

800 Philadelphia Street, Indiana, PA (Address of principal executive offices)

(Registrant s telephone number, including area code)

800-325-2265

#### Not Applicable

#### (Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer " " (Do not check if a smaller reporting company) Smaller reporting company Non-accelerated filer Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practical date.

Common Stock, \$2.50 Par Value - 29,720,105 shares as of April 22, 2013

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Accelerated filer

х

25-1434426

(IRS Employer

**Identification No.)** 

15701

(zip code)

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## S&T BANCORP, INC. AND SUBSIDIARIES

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## S&T BANCORP, INC. AND SUBSIDIARIES

#### CONSOLIDATED BALANCE SHEETS

(in thousands, except share and per share data)		rch 31, 2013 naudited)		ember 31, 2012 (Audited)
ASSETS				
Cash and due from banks, including interest-bearing deposits of \$215,438 and \$257,116 at				
March 31, 2013 and December 31, 2012, respectively	\$	261,124	\$	337,711
Securities available-for-sale, at fair value		469,418		452,266
Loans held for sale		2,580		22,499
Portfolio loans, net		3,381,982		3,346,622
Allowance for loan losses		(45,936)		(46,484)
Portfolio loans, net		3,336,046		3,300,138
		50.001		59 (10
Bank owned life insurance		59,081		58,619
Premises and equipment, net Federal Home Loop Bank and other restricted stock, at cost		37,975 13,185		38,676 15,315
Federal Home Loan Bank and other restricted stock, at cost Goodwill		13,185		15,313
Other intangibles, net		4,919		5,350
Other assets		119,715		120,395
Total Assets	\$	4,479,863	\$	4,526,702
LIABILITIES				
Deposits:	<i>ф</i>	051.050	٩	0.60.000
Noninterest-bearing demand	\$	951,050	\$	960,980
Interest-bearing demand		304,667		316,760
Money market		326,489		361,233
Savings Certificates of deposit		993,472		965,571
		1,062,886		1,033,884
Total Deposits		3,638,564		3,638,428
Securities sold under repurchase agreements		64,358		62,582
Short-term borrowings		50,000		75,000
Long-term borrowings		23,535		34,101
Junior subordinated debt securities		90,619		90,619
Other liabilities		68,173		88,550
Total Liabilities		3,935,249		3,989,280
SHAREHOLDERS EQUITY				
Common stock (\$2.50 par value)		77,993		77,993
Authorized 50,000,000 shares				
Land 21 107 265 shares at Marsh 21 2012 and December 21 2012				

Issued 31,197,365 shares at March 31, 2013 and December 31, 2012

Outstanding 29,724,721 shares at March 31, 2013 and 29,732,209 shares at December 31, 2012		
Additional paid-in capital	77,541	77,458
Retained earnings	444,115	436,039
Accumulated other comprehensive loss	(14,343)	(13,582)
Treasury stock (1,472,644 shares at March 31, 2013 and 1,465,156 shares at December 31, 2012,		
at cost)	(40,692)	(40,486)
Total Shareholders Equity	544,614	537,422
Total Liabilities and Shareholders Equity	\$ 4,479,863	\$ 4,526,702

See Notes to Consolidated Financial Statements

## S&T BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

#### (Unaudited)

		nths Ended ch 31,
(in thousands, except per share data)	2013	2012
INTEREST INCOME		
Loans, including fees	\$ 35,045	\$ 36,337
Investment securities:		
Taxable	1,863	1,944
Tax-exempt	833	753
Dividends	102	106
Total Interest Income	37,843	39,140
INTEREST EXPENSE	3,202	4 75 1
Deposits Borrowings and junior subordinated debt securities	5,202 972	4,751 1,068
Borrowings and Junior subordinated debt securities	912	1,000
Total Interest Expense	4,174	5,819
NET INTEREST INCOME	33,669	33,321
Provision for loan losses	2,307	9,272
Net interest income after provision for loan losses	31,362	24,049
NONINTEREST INCOME		
Securities gains, net	2	840
Gain on sale of merchant card servicing business	3,093	
Wealth management fees	2,576	2,419
Debit and credit card fees	2,451	2,667
Service charges on deposit accounts	2,448	2,408
Insurance fees	1,775	1,691
Mortgage banking	482	671
Other	1,979	2,373
Total Noninterest Income	14,806	13,069
NONINTEREST EXPENSE	14.047	16 470
Salaries and employee benefits	16,067	16,472
Data processing	2,664	3,240
Net occupancy	2,169	1,784
Furniture and equipment Other taxes	1,308 999	1,238 774
Professional services and legal	999 974	1,900
r roressionar services and regar	974	1,900

FDIC assessment	776	608
Marketing	689	742
Other	5,970	6,025
Total Noninterest Expense	31,616	32,783
Income Before Taxes	14,552	4,335
Provision for income taxes	2,222	855
Net Income Available to Common Shareholders	\$ 12,330	\$ 3,480
Earnings per common share basic	\$ 0.41	\$ 0.12
Earnings per common share diluted	0.41	0.12
Dividends declared per common share	0. 15	0.15
Comprehensive Income	\$ 11,569	\$ 3,502

See Notes to Consolidated Financial Statements

#### S&T BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

#### (Unaudited)

(in thousands, except share and per share data)	Common Stock	Additional Paid-in Capital	Retained Earnings		ccumulated Other nprehensive Income (Loss)	Treasury Stock	Total
Balance at January 1, 2012	\$ 74,285	\$ 52,637	\$ 421,468	\$	(14,108)	\$ (43,756)	\$ 490,526
Net income for three months ended March 31, 2012			3,480				3,480
Other comprehensive income (loss), net of tax					22		22
Cash dividends declared (\$0.15 per share)			(4,220)				(4,220)
Common stock issued in acquisition (673,275 shares)	1,683	12,430					14,113
Treasury stock issued for restricted awards (70,999 shares, net of							
2,480 forfeitures)			(1,465)			1,913	448
Recognition of restricted stock compensation expense		74					74
Tax expense from stock-based compensation		(25)					(25)
Balance at March 31, 2012	\$ 75.968	\$ 65 116	\$ 419 263	¢	(14.086)	\$ (41 843)	\$ 504 418
Balance at March 31, 2012	\$ 75,968	\$ 65,116	\$ 419,263	\$	(14,086)	\$ (41,843)	\$ 504,418

Balance at January 1, 2013	\$ 77,993	\$ 77,458	\$ 436,039	\$ (13,582)	\$ (40,486)	\$ 537,422
Net income for three months ended March 31, 2013			12,330			12,330
Other comprehensive (loss) income, net of tax				(761)		(761)
Cash dividends declared (\$0.15 per share)			(4,460)			(4,460)
Treasury stock issued for restricted awards (3,989 shares, net of						
11,477 forfeitures)			206		(206)	
Recognition of restricted stock compensation expense		118				118
Tax expense from stock-based compensation		(35)				(35)

Balance at March 31, 2013

\$ 77,993 \$ 77,541 \$ 444,115 \$

See Notes to Consolidated Financial Statements

5

(14,343) \$ (40,692) \$ 544,614

S&T BANCORP, INC. AND SUBSIDIARIES

## CONSOLIDATED STATEMENTS OF CASH FLOWS

#### (Unaudited)

(in thousands)	Three Months Ende 2013	d March 31, 2012	
OPERATING ACTIVITIES			
Net income	\$ 12,330 \$	3,480	
Adjustments to reconcile net income to net cash provided by operating activities:			
Provision for loan losses	2,307	9,272	
Provision for unfunded loan commitments	753	252	
Depreciation and amortization	1,590	1,507	
Net amortization of discounts and premiums	861	457	
Stock-based compensation expense	117	108	
Securities gains, net	(2)	(840)	
Net gain on sale of merchant card servicing business	(3,093)		
Tax expense from stock-based compensation	35	25	
Mortgage loans originated for sale	(17,742)	(19,019)	
Proceeds from the sale of loans	37,661	18,468	
Gain on the sale of loans, net	(329)	(263)	
Net (increase) decrease in interest receivable	(776)	637	
Net decrease in interest payable	(1,094)	(65)	
Net decrease in other assets	1,865	3,054	
Net decrease in other liabilities	(20,029)	(852)	
Net Cash Provided by Operating Activities	14,454	16,221	
INVESTING ACTIVITIES			
Purchases of securities available-for-sale	(33,302)	(12,168)	
Proceeds from maturities, prepayments and calls of securities available-for-sale	13,426	19,211	
Proceeds from sales of securities available-for-sale	94	58,242	
Proceeds from the redemption of Federal Home Loan Bank stock	2.129	911	
Net (increase) decrease in loans	(39,284)	50,569	
Purchases of premises and equipment	(652)	(919)	
Proceeds from the sale of premises and equipment	142	()1))	
Proceeds from the sale of merchant card servicing business	4,750	,	
Net cash acquired from bank acquisitions	4,750	4,517	
		т, <i>317</i>	
Net Cash (Used In) Provided by Investing Activities	(52,697)	120,370	
FINANCING ACTIVITIES			
Net (decrease) increase in core deposits	(28,866)	48,639	
Net increase (decrease) in certificates of deposit	28,808	(68,141)	
Net increase in securities sold under repurchase agreements	1,775	10,268	
Net decrease in short-term borrowings	(25,000)		
Repayments of long-term borrowings	(10,566)	(7,446)	
Purchase of treasury shares		(49)	
Sale of treasury shares		497	
Cash dividends paid to common shareholders	(4,460)	(4,220)	

Net Cash Used in Financing Activities	(38,344)	(20,477)
Net (decrease) increase in cash and cash equivalents	(76,587)	116,114
Cash and cash equivalents at beginning of period	337,711	270,526
Cash and Cash Equivalents at End of Period	\$ 261,124	\$ 386,640
Supplemental Disclosures		
Interest paid	\$ 5,268	\$ 5,885
Income taxes paid, net of refunds <sup>(1)</sup>	(45)	
Net assets from acquisitions, excluding cash and cash equivalents		3,846
Transfers to other real estate owned and other repossessed assets	\$ 126	\$ 264

<sup>(1)</sup> There were no taxes paid during either of the quarters presented due to the carry forward of prior year overpayments.

See Notes to Consolidated Financial Statements

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### NOTE 1. BASIS OF PRESENTATION

#### **Principals of Consolidation**

The interim Consolidated Financial Statements include the accounts of S&T Bancorp, Inc., or S&T, and its wholly owned subsidiaries. All significant intercompany transactions have been eliminated in consolidation. Investments of 20 percent to 50 percent of the outstanding common stock of investees are accounted for using the equity method of accounting.

#### **Basis of Presentation**

The accompanying unaudited interim Consolidated Financial Statements of S&T have been prepared in accordance with generally accepted accounting principles, or GAAP, in the United States for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements and should be read in conjunction with our annual report on Form 10-K for the year ended December 31, 2012, filed with the SEC on February 25, 2013. In the opinion of management, the accompanying interim financial information reflects all adjustments, including normal recurring adjustments, necessary to present fairly S&T s financial position and results of operations for each of the interim periods presented. Results of operations for interim periods are not necessarily indicative of the results of operations that may be expected for a full year or any future period.

#### Reclassification

Certain amounts in the prior periods financial statements and footnotes have been reclassified to conform to the current period s presentation. The reclassifications had no significant effect on our results of operations or financial condition.

#### Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Actual results could differ from those estimates.

#### **Recently Adopted Accounting Standards Updates**

#### Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income

In February 2013, the Financial Accounting Standards Board, or FASB, issued Accounting Standards Update, or ASU No. 2013-02, Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income. ASU 2013-02 requires reporting the effect of significant reclassifications out of accumulated other comprehensive income by component on the respective line items in the income statement parenthetically or in the notes to the financial statements if the amounts being reclassified are required under U.S. GAAP to be reclassified in their entirety to net income. This ASU is effective for public companies prospectively for fiscal years, and interim periods within those years, beginning after December 15, 2012 and early adoption is permitted. We have elected the option of reporting in the notes to the financial statements. The adoption of ASU 2013-02 impacted only our disclosures and did not have an impact on our results of operations or financial position.

#### Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities

In January 2013, the FASB issued ASU No. 2013-01, Clarifying the Scope of Disclosures about Offsetting Assets and Liabilities in order to clarify the scope of ASU 2011-11, Disclosures About Offsetting Assets and Liabilities, issued in December 2011. ASU 2011-11 required entities to disclose both gross and net information about instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting arrangement. This ASU was issued to allow investors to better compare financial statements prepared under U.S. GAAP with financial statements prepared under International Financial Reporting Standards,

or IFRS. ASU 2013-01 clarified that ASU 2011-11 applies to derivatives, sale and repurchase agreements and reverse sale of repurchase agreements, and securities borrowing and securities lending arrangements, but does not apply to standard commercial contracts allowing either party to net in the event of default or to broker-dealer unsettled regular-way trades. Both ASUs are effective for public companies retrospectively for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. The adoption of ASU 2013-02 and ASU 2011-11 impacted only our disclosures and did not have an impact on our results of operations or financial position.

S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 1. BASIS OF PRESENTATION continued

#### Recently Issued Accounting Standards Updates not yet Adopted

# Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date

In February 2013, the FASB issued ASU No. 2013-04, Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date. The ASU requires the measurement of obligations resulting from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date as the sum of the amount the reporting entity agreed to pay on the basis of its arrangement with its co-obligors as well as any additional amount that the entity expects to pay on behalf of its co-obligors. The new standard is effective retrospectively for fiscal years and interim periods within those years, beginning after December 15, 2013, and early adoption is permitted. We are currently evaluating the implications of ASU 2013-04.

#### NOTE 2. EARNINGS PER SHARE

The following table reconciles the numerators and denominators of basic earnings per share with that of diluted earnings per share for the periods presented:

(in thousands, except share and per share data)	Т	Three Months E 2013		ed March 31, 2012	
Numerator for Earnings per Common Share Basic:					
Net income	\$	12,330	\$	3,480	
Less: Income allocated to participating shares		45		7	
Net Income Allocated to Common Shareholders	\$	12,285	\$	3,473	
Numerator for Earnings per Common Share Diluted:					
Net income	\$	12,330	\$	3,480	
Net Income Available to Common Shareholders	\$	12,330	\$	3,480	
Denominators:					
Weighted Average Common Shares Outstanding Basic	29	9,621,453	28	,257,450	
Add: Dilutive potential common shares		52,953		15,119	
Denominator for Treasury Stock Method Diluted	29	9,674,406	28	,272,569	

Weighted Average Common Shares Outstanding Basic	29,	621,453	28	,257,450
Add: Average participating shares outstanding		108,249		58,855
Denominator for Two-Class Method Diluted	20	729,702	28	,316,305
Denominator for 1 wo-class Method Diluted	<i>2)</i> ,	129,102	20	,510,505
Earnings per common share basic	\$	0.41	\$	0.12
Earnings per common share diluted	\$	0.41	\$	0.12
Warrants considered anti-dilutive excluded from dilutive potential common shares	Ŧ	517.012	Ψ	517,012
Stock options considered anti-dilutive excluded from dilutive potential common shares		655,573		739,282
Restricted stock considered anti-dilutive excluded from dilutive potential common shares		55,296		30,783
restricted stock considered and charter exchange from analyte potential common shares		55,270		50,705

#### NOTE 3. FAIR VALUE MEASUREMENTS

We use fair value measurements when recording and disclosing certain financial assets and liabilities. Securities available-for-sale, trading assets and derivatives are recorded at fair value on a recurring basis. Additionally, from time to time, we may be required to record other assets at fair value on a nonrecurring basis, such as loans held for sale, impaired loans, other real estate owned, or OREO, mortgage servicing rights, or MSRs, and certain other assets.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 3. FAIR VALUE MEASUREMENTS continued

Fair value is the price that would be received to sell an asset or paid to transfer a liability in the principal or most advantageous market in an orderly transaction between market participants at the measurement date. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets or liabilities; it is not a forced transaction. In determining fair value, we use various valuation approaches, including market, income and cost approaches. The fair value standard establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs by requiring that observable inputs be used when available. Observable inputs are inputs that market participants would use in pricing an asset or liability, which is developed, based on market data we have obtained from independent sources. Unobservable inputs reflect our estimate of assumptions that market participants would use in pricing an asset or liability, which are developed based on the best information available in the circumstances.

The fair value hierarchy gives the highest priority to unadjusted quoted market prices in active markets for identical assets or liabilities (Level 1 measurement) and the lowest priority to unobservable inputs (Level 3 measurement). The fair value hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1: valuation is based upon unadjusted quoted market prices for identical instruments traded in active markets.

Level 2: valuation is based upon quoted market prices for similar instruments traded in active markets, quoted market prices for identical or similar instruments traded in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market or can be corroborated by market data.

Level 3: valuation is derived from other valuation methodologies, including discounted cash flow models and similar techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates of assumptions that market participants would use in determining fair value.

A financial instrument s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement. Our policy is to recognize transfers between any of the fair value hierarchy levels at the end of the reporting period in which the transfer occurred.

The following are descriptions of the valuation methodologies that we use for financial instruments recorded at fair value on either a recurring or nonrecurring basis.

#### **Recurring Basis**

#### Securities Available-for-Sale

Securities available-for-sale include both debt and equity securities. We obtain fair values for debt securities from a third-party pricing service, which utilizes several sources for valuing fixed-income securities. The market evaluation sources for debt securities include observable inputs rather than significant unobservable inputs and are classified as Level 2. The service provider utilizes pricing models that vary by asset class and include available trade, bid and other market information. Generally, the methodologies include broker quotes, proprietary models, vast descriptive terms and conditions databases, as well as extensive quality control programs.

Marketable equity securities that have an active, quotable market are classified as Level 1. Marketable equity securities that are quotable, but are thinly traded or inactive, are classified as Level 2 and securities that are not readily traded and do not have a quotable market are classified as Level 3.

#### Trading Assets

We use quoted market prices to determine the fair value of our trading assets. Our trading assets are held in a Rabbi Trust under a deferred compensation plan and are invested in readily quoted mutual funds. Accordingly, these assets are classified as Level 1.

#### **Derivative Financial Instruments**

We use derivative instruments including interest rate swaps for commercial loans with our customers and we sell mortgage loans in the secondary market and enter into interest rate lock commitments. We calculate the fair value for derivatives using widely accepted valuation techniques, including discounted cash flow analysis on the expected cash flows of each derivative. Each valuation considers the contractual terms of the derivative, including the period to maturity and uses observable market based inputs, such as interest rate curves and implied volatilities. Accordingly, derivatives are classified as Level 2.

We incorporate credit valuation adjustments into the valuation models to appropriately reflect both our own nonperformance risk and the respective counterparty s nonperformance risk in calculating fair value measurements. In adjusting the fair value of our derivative contracts for the effect of nonperformance risk, we have considered the impact of netting and any applicable credit enhancements and collateral postings.

#### S&T BANCORP, INC. AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 3. FAIR VALUE MEASUREMENTS continued

#### **Nonrecurring Basis**

#### Loans Held for Sale

Loans held for sale consist of 1-4 family residential loans originated for sale in the secondary market and, from time to time, certain loans transferred from the loan portfolio to loans held for sale, all of which are carried at the lower of cost or fair value. The fair value of 1-4 family residential loans is based on the principal or most advantageous market currently offered for similar loans using observable market data. The fair value of the loans transferred from the loan portfolio is based on the amounts offered for these loans in currently pending sales transactions. Loans held for sale carried at fair value are classified as Level 3.

#### Impaired Loans

Impaired loans are carried at the lower of carrying value or fair value. Fair value is determined as the recorded investment balance less any specific reserve. We establish a specific reserve based on the following three impairment methods: 1) the present value of expected future cash flows discounted at the loan s original effective interest rate, 2) the loan s observable market price or 3) the fair value of the collateral less estimated selling costs when the loan is collateral dependent and we expect to liquidate the collateral. However, if repayment is expected to come from the operation of the collateral, rather than liquidation, then we do not consider estimated selling costs in determining the fair value of the collateral. Collateral values are generally based upon appraisals by approved, independent state certified appraisers.

Appraisals may be discounted based on our historical knowledge, changes in market conditions from the time of appraisal or our knowledge of the borrower and the borrower s business. Impaired loans carried at fair value are classified as Level 3.

#### **OREO** and Other Repossessed Assets

OREO and other repossessed assets obtained in partial or total satisfaction of a loan are recorded at the lower of recorded investment in the loan or fair value less cost to sell. Subsequent to foreclosure, these assets are carried at the lower of the amount recorded at acquisition date or fair value less cost to sell. Accordingly, it may be necessary to record nonrecurring fair value adjustments. Fair value, when recorded, is generally based upon appraisals by approved, independent state certified appraisers. Like impaired loans, appraisals on OREO may be discounted based on our historical knowledge, changes in market conditions from the time of appraisal or other information available to us. OREO and other repossessed assets are classified as Level 3.

#### Mortgage Servicing Rights

The fair value of MSRs is determined by calculating the present value of estimated future net servicing cash flows, considering expected mortgage loan prepayment rates, discount rates, servicing costs and other economic factors, which are determined based on current market conditions. The expected rate of mortgage loan prepayments is the most significant factor driving the value of MSRs. If the carrying value of MSRs exceeds fair value, they are considered impaired. As the valuation model includes significant unobservable inputs, MSRs are classified as Level 3 within the fair value hierarchy.

#### **Other Assets**

We measure certain other assets at fair value on a nonrecurring basis. Fair value is based on the application of lower of cost or fair value accounting, or write-downs of individual assets. Valuation methodologies used to measure fair value are consistent with overall principles of fair value accounting and consistent with those described above.

#### **Financial Instruments**

In addition to financial instruments recorded at fair value in our financial statements, fair value accounting guidance requires disclosure of the fair value of all of an entity s assets and liabilities that are considered financial instruments. The majority of our assets and liabilities are considered financial instruments. Many of these instruments lack an available trading market as characterized by a willing buyer and willing seller engaged in an exchange transaction. Also, it is our general practice and intent to hold our financial instruments to maturity and to not engage in trading or sales activities with respect to such financial instruments. For fair value disclosure purposes, we substantially utilize the fair value measurement criteria as required and explained above. In cases where quoted fair values are not available, we use present value methods to determine the fair value of our financial instruments.

#### Cash and Cash Equivalents and Other Short-Term Assets

The carrying amounts reported in the Consolidated Balance Sheets for cash and due from banks, including interest-bearing deposits, approximate fair value.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 3. FAIR VALUE MEASUREMENTS continued

#### Loans

The fair value of variable rate performing loans is based on carrying values adjusted for credit risk. The fair value of fixed rate performing loans is estimated using discounted cash flow analyses, utilizing interest rates currently being offered for loans with similar terms, adjusted for credit risk. The fair value of nonperforming loans is based on their carrying values less any specific reserve. The carrying amount of accrued interest approximates fair value.

#### Bank Owned Life Insurance

Fair value approximates net cash surrender value.

#### Deposits

The fair values disclosed for deposits without defined maturities (e.g., noninterest and interest-bearing demand, money market and savings accounts) are by definition equal to the amounts payable on demand. The carrying amounts for variable rate, fixed-term time deposits approximate their fair values. Estimated fair values for fixed rate and other time deposits are based on discounted cash flow analysis using interest rates currently offered for time deposits with similar terms. The carrying amount of accrued interest approximates fair value.

#### Short-Term Borrowings

The carrying amounts of securities sold under repurchase agreements, federal funds purchased and other short-term borrowings approximate their fair values.

#### Long-Term Borrowings

The fair values disclosed for fixed rate long-term borrowings are determined by discounting their contractual cash flows using current interest rates for long-term borrowings of similar remaining maturities. The carrying amounts of variable rate long-term borrowings approximate their fair values.

#### Junior Subordinated Debt Securities

The variable rate junior subordinated debt securities reprice quarterly and fair values are based on carrying values.

#### Loan Commitments and Standby Letters of Credit

Off-balance sheet financial instruments consist of commitments to extend credit and letters of credit. Except for interest rate lock commitments, estimates of the fair value of these off-balance sheet items are not made because of the short-term nature of these arrangements and the credit standing of the counterparties.

#### Other

Estimates of fair value are not made for items that are not defined as financial instruments, including such items as our core deposit intangibles and the value of our trust operations.

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#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 3. FAIR VALUE MEASUREMENTS continued

The following tables present our assets and liabilities that are measured at fair value on a recurring basis by fair value hierarchy level at March 31, 2013 and December 31, 2012. There were no transfers between Level 1 and Level 2 for items measured at fair value on a recurring basis during the periods presented.

(in thousands)	Level 1	March . Level 2	31, 2013 Level 3	Total
ASSETS				
Securities available-for-sale:				
Obligations of U.S. government corporations and agencies	\$	\$ 230,763	\$	\$ 230,763
Collateralized mortgage obligations of U.S. government corporations and agencies		51,986		51,986
Residential mortgage-backed securities of U.S. government corporations and agencies		47,555		47,555
Commercial mortgage-backed securities of U.S. government corporations and agencies		21,648		21,648
Obligations of states and political subdivisions		108,511		108,511
Marketable equity securities	177	8,466	312	8,955
	177	460.000	210	460 410
Total securities available-for-sale	177	468,929	312	469,418
Trading securities held in a Rabbi Trust	2,966			2,966
Total securities	3,143	468,929	312	472,384
Derivative financial assets:				
Interest rate swaps		20,864		20,864
Interest rate lock commitments		241		241
Total Assets	\$ 3,143	\$ 490,034	\$ 312	\$ 493,489
LIABILITIES				
Derivative financial liabilities:	¢	¢ 20.769	¢	¢ 20.769
Interest rate swaps Forward sale contracts	\$	\$ 20,768 24	\$	\$ 20,768 24
		21		21
Total Liabilities	\$	\$ 20,792	\$	\$ 20,792
	Ţ	+ _ • ,• • -	Ţ	+ _ •, • • _
		December 31, 2012		
(in thousands)	Level 1	Level 2	Level 3	Total
ASSETS				
Securities available-for-sale:				
Obligations of U.S. government corporations and agencies	\$	\$ 212,066	\$	\$ 212,066
Collateralized mortgage obligations of U.S. government corporations and agencies		57,896		57,896

Residential mortgage-backed securities of U.S. government corporations and agencies		50,623		50,623
Commercial mortgage-backed securities of U.S. government corporations and agencies		10,158		10,158
Obligations of states and political subdivisions		112,767		112,767
Marketable equity securities	140	8,316	300	8,756
Total securities available-for-sale	140	451,826	300	452,266
Trading securities held in a Rabbi Trust	2,223			2,223
Total securities	2,363	451,826	300	454,489
Derivative financial assets:				
Interest rate swaps		23,748		23,748
Interest rate lock commitments		467		467
Total Assets	\$ 2,363	\$ 476,041	\$ 300	\$ 478,704
LIABILITIES				
Derivative financial liabilities:				
Interest rate swaps	\$	\$ 23,522	\$	\$ 23,522
Forward sale contracts		48		48
Total Liabilities	\$	\$ 23,570	\$	\$ 23,570
	Ŧ		-	

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 3. FAIR VALUE MEASUREMENTS continued

We classify financial instruments as Level 3 when valuation models are used because significant inputs are not observable in the market. The following tables present the changes in assets measured at fair value on a recurring basis for which we have utilized Level 3 inputs to determine the fair value:

	Three Mor	nths Ended
	Marc	,
(in thousands)	2013(1)	2012 (1)
Balance at beginning of period	\$ 300	\$ 462
Total gains included in other comprehensive income (loss)	12	38
Net purchases, sales, issuances and settlements		
Transfers into (out of) Level 3		
Balance at End of Period	\$ 312	\$ 500

(1) Changes in estimated fair value of available-for-sale investments are recorded in accumulated other comprehensive income/loss, while realized gains and losses from sales are recorded in security gains (losses), net in the Consolidated Statements of Comprehensive Income.

Level 3 financial instruments measured on a recurring basis accounted for less than one percent of all assets measured at fair value on a recurring basis at both March 31, 2013 and December 31, 2012. There were no Level 3 liabilities measured at fair value on a recurring basis for either period.

We may be required to measure certain assets and liabilities on a nonrecurring basis. The following tables present our assets that are measured at estimated fair value on a nonrecurring basis by the fair value hierarchy level at March 31, 2013 and December 31, 2012. There were no liabilities measured at estimated fair value on a nonrecurring basis during these periods. Loans held for sale are recorded at the lower of cost or fair value. At March 31, 2013 and December 31, 2012, we had no loans held for sale that were recorded at fair value.

	March 31, 2013						
(in thousands)	Level 1	Level 2	Level 3	Total			
ASSETS							
Impaired loans	\$	\$	\$ 30,981	\$ 30,981			
Other real estate owned			208	208			
Mortgage servicing rights			2,268	2,268			
Total Assets	\$	\$	\$ 33,457	\$ 33,457			

	December 31, 2012						
(in thousands)	Level 1	Level 2	Level 3	Total			
ASSETS							
Impaired loans	\$	\$	\$ 44,059	\$ 44,059			
Other real estate owned			585	585			
Mortgage servicing rights			2,106	2,106			
	¢	<i>ф</i>	<b>. . . . . . .</b>	<b>•</b> • • • • • • •			
Total Assets	\$	\$	\$ 46,750	\$ 46,750			

#### S&T BANCORP, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 3. FAIR VALUE MEASUREMENTS continued

The carrying values and fair values of our financial instruments at March 31, 2013 and December 31, 2012 are presented in the following tables:

	Carrying	Fair Value Measurements at March 31, 2013				
(in thousands)	Value <sup>(1)</sup>	Total	Level 1	Level 2	Level 3	
ASSETS						
Cash and due from banks, including interest-bearing deposits	\$ 261,124	\$ 261,124	\$261,124	\$	\$	
Securities available-for-sale	469,418	469,418	177	468,929	312	
Loans held for sale	2,580	2,656			2,656	
Portfolio loans	3,381,982	3,376,989			3,376,989	
Bank owned life insurance	59,081	59,081		59,081		
FHLB and other restricted stock	13,185	13,185			13,185	
Trading securities held in a Rabbi Trust	2,966	2,966	2,966			
Mortgage servicing rights	2,268	2,268			2,268	
Interest rate swaps	20,864	20,864		20,864		
Interest rate lock commitments	241	241		241		
LIABILITIES						
Deposits	\$ 3,638,564	\$ 3,642,724	\$	\$	\$ 3,642,724	
Securities sold under repurchase agreements	64,358	64,358			64,358	
Short-term borrowings	50,000	50,000			50,000	
Long-term borrowings	23,535	25,446			25,446	
Junior subordinated debt securities	90,619	90,619			90,619	
Interest rate swaps	20,768	20,768		20,768		
Forward sale contracts	24	24		24		

<sup>(1)</sup> As reported in the Consolidated Balance Sheets

	Carrying	Fair Value Measurements at December 31, 2012					
(in thousands)	Value <sup>(1)</sup>	Total	Level 1	Level 2	Level 3		
ASSETS							
Cash and due from banks, including interest-bearing deposits	\$ 337,711	\$ 337,711	\$ 337,711	\$	\$		
Securities available-for-sale	452,266	452,266	140	451,826	300		
Loans held for sale	22,499	22,601			22,601		
Portfolio loans	3,346,622	3,347,602			3,347,602		
Bank owned life insurance	58,619	58,619		58,619			
FHLB and other restricted stock	15,315	15,315			15,315		
Trading securities held in a Rabbi Trust	2,223	2,223	2,223				

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Mortgage servicing rights	2,106	2,106		2,106
Interest rate swaps	23,748	23,748	23,748	
Interest rate lock commitments	467	467	467	
LIABILITIES				
Deposits	\$ 3,638,428	\$ 3,643,683	\$ \$	\$ 3,643,683
Securities sold under repurchase agreements	62,582	62,582		62,582
Short-term borrowings	75,000	75,000		75,000
Long-term borrowings	34,101	36,235		36,235
Junior subordinated debt securities	90,619	90,619		90,619
Interest rate swaps	23,522	23,522	23,522	
Forward sale contracts	48	48	48	

<sup>(1)</sup> As reported in the Consolidated Balance Sheets

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 4. SECURITIES AVAILABLE-FOR-SALE

The following tables indicate the composition of the securities available-for-sale portfolio for the periods presented:

		March Gross		
	Amortized	Unrealized	Unrealized	Fair
(in thousands)	Cost	Gains	Losses	Value
Obligations of U.S. government corporations and agencies	\$ 226,428	\$ 4,392	\$ (57)	\$ 230,763
Collateralized mortgage obligations of U.S. government corporations and agencies	50,297	1,689		51,986
Residential mortgage-backed securities of U.S. government corporations and agencies	44,699	2,856		47,555
Commercial mortgage-backed securities of U.S. government corporations and agencies	21,614	40	(6)	21,648
Obligations of states and political subdivisions	104,611	4,244	(344)	108,511
Debt Securities	447,649	13,221	(407)	460,463
Marketable equity securities	7,579	1,376	, í	8,955
Total	\$ 455,228	\$ 14,597	\$ (407)	\$ 469,418

(in thousands)	Amortized Cost	Gros Unrealized Gain	Unrealized	Fair Value
Obligations of U.S. government corporations and agencies	\$ 207,229	\$ 4,890	) \$ (53)	\$ 212,066
Collateralized mortgage obligations of U.S. government corporations and agencies	56,085	1,81	l	57,896
Residential mortgage-backed securities of U.S. government corporations and agencies	47,279	3,344	ļ	50,623
Commercial mortgage-backed securities of U.S. government corporations and agencies	10,129	29	)	10,158
Obligations of states and political subdivisions	107,911	4,908	3 (52)	112,767
Debt Securities	428,633	14,982	2 (105)	443,510
Marketable equity securities	7,672	1,095	5 (11)	8,756
Total	\$ 436,305	\$ 16,077	7 \$ (116)	\$ 452,266

Realized gains and losses on the sale of securities are determined using the specific-identification method. The following table shows the composition of gross and net realized gains and losses for the periods indicated.

(in thousands)	ee Mor 13	nths Ended M	arch 31, 2012
Gross realized gains Gross realized losses	\$ 2	\$	851 (11)
Net realized gains (losses)	\$ 2	\$	840

#### S&T BANCORP, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 4. SECURITIES AVAILABLE-FOR-SALE continued

The following tables present the fair value and the age of gross unrealized losses by investment category for the periods presented:

	Less Than		onths ealized	12 M	31, 2013 onths or fore Unrealized	То	otal Unr	ealized
(in thousands)	Fair Value	Lo	osses	Fair Value	Losses	Fair Value	L	osses
Obligations of U.S. government corporations and agencies Collateralized mortgage obligations of U.S. government corporations and agencies	\$ 21,834	\$	(57)	\$	\$	\$ 21,834	\$	(57)
Residential mortgage-backed securities of U.S. government corporations and agencies								
Commercial mortgage-backed securities of U.S. government corporations and agencies	10,118		(6)			10,118		(6)
Obligations of states and political subdivisions	16,856		(344)			16,856		(344)
<b>Debt Securities</b> Marketable equity securities	48,808		(407)			48,808		(407)
Total Temporarily Impaired Securities	\$ 48,808	\$	(407)	\$	\$	\$ 48,808	\$	(407)

	Less Than	12 Months Unrealized	12 Me N	er 31, 2012 onths or lore Unrealized	То	tal Unrealized
(in thousands)	Fair Value	Losses	Fair Value	Losses	Fair Value	Losses
Obligations of U.S. government corporations and agencies Collateralized mortgage obligations of U.S. government corporations and agencies	\$ 11,370	\$ (53)	\$	\$	\$ 11,370	\$ (53)
Residential mortgage-backed securities of U.S. government corporations and agencies						
Commercial mortgage-backed securities of U.S. government corporations and agencies Obligations of states and political subdivisions	11,285	(52)			11,285	(52)
Obligations of states and political subdivisions	11,203	(32)			11,205	(32)

Debt Securities	22,655	(105)		22,655	(105)
Marketable equity securities	228	(11)		228	(11)
Total Temporarily Impaired Securities	\$ 22,883	\$ (116)	\$ \$	\$ 22,883	\$ (116)

We do not believe any individual unrealized loss as of March 31, 2013 represents an other than temporary impairment, or OTTI. As of March 31, 2013, the unrealized losses on eight debt securities were primarily attributable to changes in interest rates. There were no unrealized losses on marketable equity securities as of March 31, 2013. We do not intend to sell and it is not likely that we will be required to sell any of the securities, referenced in the table above, in an unrealized loss position before recovery of their amortized cost.

Net unrealized gains of \$9.2 million and \$10.4 million were included in accumulated other comprehensive loss, net of tax, at March 31, 2013 and December 31, 2012, respectively. Gross unrealized gains of \$9.5 million and \$10.5 million, net of tax, were netted against gross unrealized losses of \$0.3 million and \$0.1 million, respectively, for these same periods. During the quarter ended March 31, 2013, a minimal amount of unrealized gains were reclassified out of accumulated other comprehensive income into earnings while \$0.5 million of unrealized gains were reclassified to earnings for the period ended March 31, 2012. There were no unrealized losses reclassified into earnings to record OTTI during the period ended March 31, 2013 and minimal losses were reclassified into earnings to record OTTI during the period ended March 31, 2012.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 4. SECURITIES AVAILABLE-FOR-SALE continued

The amortized cost and fair value of securities available-for-sale at March 31, 2013, by contractual maturity, are included in the table below. Actual maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	March	31, 2013
(in thousands)	Amortized Cost	Fair Value
Obligations of U.S. government corporations and agencies, and obligations of states and political subdivision	S	
Due in one year or less	\$ 51,933	\$ 52,595
Due after one year through five years	124,222	128,251
Due after five years through ten years	77,498	77,873
Due after ten years	77,386	80,555
	331,039	339,274
Collateralized mortgage obligations of U.S. government corporations and agencies	50,297	51,986
Residential mortgage-backed securities of U.S. government corporations and agencies	44,699	47,555
Commercial Mortgage-backed securities of U.S. government corporations and agencies	21,614	21,648
Debt Securities	447,649	460,463
Marketable equity securities	7,579	8,955
Total	\$ 455,228	\$ 469,418

At March 31, 2013 and December 31, 2012, securities with carrying values of \$267.8 million and \$307.5 million, respectively, were pledged for various regulatory and legal requirements.

#### NOTE 5. LOANS AND LOANS HELD FOR SALE

Loans are presented net of unearned income of \$538 and \$216 at March 31, 2013 and December 31, 2012, respectively. The following table indicates the composition of the loans for the periods presented:

(in thousands)	March 31, 2013	December 31, 2012
Commercial		
Commercial real estate	\$ 1,479,796	\$ 1,452,133
Commercial and industrial	806,205	791,396

Commercial construction	164,874	168,143	;
Total Commercial Loans	2,450,875	2,411,672	2
Consumer			
Residential mortgage	442,705	427,303	3
Home equity	416,524	431,335	5
Installment and other consumer	68,773	73,875	;
Consumer construction	3,105	2,437	1
	,		
Total Consumer Loans	931,107	934,950	)
Total Portfolio Loans	3,381,982	3,346,622	2
Loans held for sale	2,580	22,499	
Total Loans	\$ 3,384,562	\$ 3,369,121	L

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 5. LOANS AND LOANS HELD FOR SALE continued

We attempt to limit our exposure to credit risk by diversifying our loan portfolio and actively managing concentrations. When concentrations exist in certain segments, we mitigate this risk by monitoring the relevant economic indicators and internal risk rating trends and through stress testing of the loans in these segments. Total commercial loans represent 72 percent of total portfolio loans at both March 31, 2013 and December 31, 2012. Within our commercial portfolio, the commercial real estate, or CRE, and commercial construction portfolios combined comprise 67 percent of total portfolio loans at December 31, 2012. Further segmentation of the CRE and commercial construction portfolios by industry and collateral type reveal no concentration in excess of nine percent of total loans. The majority of both commercial and consumer loans are made to businesses and individuals in Western Pennsylvania resulting in a geographic concentration. The conditions of the local and regional economies are monitored closely through publicly available data as well as information supplied by our customers. Only the CRE and commercial construction portfolios at both March 31, 2013 and December 31, 2012. Management believes underwriting guidelines, active monitoring of economic conditions at both March 31, 2013 and December 31, 2012. Support to total loans at the commercial and consumer loans are made to businesses and individuals in Western Pennsylvania resulting in a geographic concentration. The conditions of the local and regional economies are monitored closely through publicly available data as well as information supplied by our customers. Only the CRE and commercial construction portfolios combined have any significant out-of-market exposure, with 19 percent of the combined portfolio and nine percent of total loans being out-of-market loans at both March 31, 2013 and December 31, 2012. Management believes underwriting guidelines, active monitoring of economic conditions and ongoing review by credit administration mitigates

Troubled Debt Restructurings, or TDRs, are loans where we, for economic or legal reasons related to a borrower s financial difficulties, grant a concession to the borrower that we would not otherwise consider. We strive to identify borrowers in financial difficulty early and work with them to modify the terms before their loan reaches nonaccrual status. These modified terms generally include extensions of maturity dates at a stated interest rate lower than the current market rate for a new loan with similar risk characteristics, reductions in contractual interest rates, principal forgiveness and principal deferment. These modifications are generally for longer term periods that would not be considered insignificant. Additionally, we classify loans where the debt obligation has been discharged through a Chapter 7 Bankruptcy as TDRs.

We individually evaluate all substandard commercial loans that experienced a forbearance or change in terms agreement, as well as all substandard consumer and residential mortgage loans that entered into an agreement to modify their existing loan.

All TDRs are considered to be impaired loans and will be reported as impaired loans for the remaining life of the loan, unless the restructuring agreement specifies an interest rate equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk and it is fully expected that the remaining principal and interest will be collected according to the restructured agreement. Further, all impaired loans are reported as nonaccrual loans unless the loan is a TDR that has met the requirements to be returned to accruing status. TDRs can be returned to accruing status if the ultimate collectability of all contractual amounts due, according to the restructured agreement, is not in doubt and there is a period of a minimum of six months of satisfactory payment performance by the borrower either immediately before or after the restructuring.

The following table summarizes the restructured loans for the periods presented:

	March 31, 2013					December 31, 2012				
(in thousands)	Performing TDRs	No	onperforming TDRs	Total TDRs	Performing TDRs	Non	performing TDRs	Total TDRs		
Commercial real estate	\$ 14,309	\$	6,945	\$21,254	\$ 14,220	\$	9,584	\$ 23,804		
Commercial and industrial	8,196		1,302	9,498	8,270		939	9,209		
Commercial construction	11,769		4,645	16,414	11,734		5,324	17,058		
Residential mortgage	3,283		1,483	4,766	3,078		2,752	5,830		
Home equity	3,770		401	4,171	4,195		341	4,536		

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Installment and other consumer	96		96	24		24
Total	\$ 41,423	\$ 14,776	\$ 56,199	\$ 41,521	\$ 18,940	\$ 60,461

We returned one TDR for \$0.2 million to accruing status during the quarter ended March 31, 2013 and we did not return any TDRs to accruing status during the quarter ended March 31, 2012.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 5. LOANS AND LOANS HELD FOR SALE continued

The following table presents the restructured loans for the three month period ended March 31, 2013:

		Pre-M	2013 Pre-Modification Post-Modification							
		0	utstanding	Οι	Outstanding					
			Recorded		Recorded		ifference			
(dollars in thousands)	Number of Loans	Inv	Investment <sup>(1)</sup>		Investment <sup>(1)</sup>				Recorded nvestment	
Commercial real estate										
Principal deferral	3	\$	1,541	\$	1,288	\$	(253)			
Chapter 7 bankruptcy <sup>(2)</sup>	3		205		204		(1)			
Commercial and industrial										
Principal deferral	1		392		387		(5)			
Chapter 7 bankruptcy <sup>(2)</sup>	1		3		3		0			
Residential mortgage										
Principal deferral	2		153		153					
Chapter 7 bankruptcy <sup>(2)</sup>	6		269		269					
Home equity										
Principal deferral	1		174		45		(129)			
Chapter 7 bankruptcy <sup>(2)</sup>	6		162		162		0			
Installment and other consumer										
Chapter 7 bankruptcy <sup>(2)</sup>	6		73		73					
Total by Concession Type										
Principal Deferral	7		2,260		1,873		(387)			
Chapter 7 bankruptcy <sup>(2)</sup>	22		712		711		(1)			
Total	29	\$	2,972	\$	2,584	\$	(388)			

<sup>(1)</sup> Excludes loans that were fully paid off or fully charged-off by period end. The pre-modification balance represents the balance outstanding prior to modification. The post-modification balance represents the outstanding balance at period end.

<sup>(2)</sup> Chapter 7 bankruptcy loans where the debt has been legally discharged through the bankruptcy court and not reaffirmed.

There were no new TDRs in the quarter ended March 31, 2012. We modified \$5.2 million of commercial construction and commercial and industrial loans for financially troubled borrowers that were not considered to be TDRs during the first quarter of 2013. Modifications primarily represented insignificant delays in the timing of payments that were not considered to be concessions or we have been adequately compensated

for the concession through principal paydowns, fees or additional collateral. As of March 31, 2013 we have no commitments to lend additional funds on any TDRs.

Defaulted TDRs are defined as loans having a payment default of 90 days or more after the restructuring takes place. The following table is a summary of TDRs which defaulted during the periods ended March 31, 2013 and 2012 that had been restructured within the last twelve months prior to defaulting:

	]	Defaulted 1 For the				
	Per	Period Ended				
	March 31, 2013 Number of Recorded Numbe			March 31, 2012 Recorded		
(dollars in thousands)	Defaults	Investment	Defaults	Investment		
		¢		ф <u>о</u> лл		
Commercial real estate Commercial and Industrial		\$	1			
Commercial construction			1	218 1,297		
Residential real estate	1	18	5	4,277		
Home equity	2	118	5	1,277		
Total	3	\$ 136	8	\$ 6,136		

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 5. LOANS AND LOANS HELD FOR SALE continued

The following table is a summary of nonperforming assets for the periods presented:

(in thousands)	Mare	ch 31, 2013	December 31, 2012		
Nonperforming Assets					
Nonaccrual loans	\$	31,514	\$	36,018	
Nonaccrual TDRs		14,776		18,940	
Total nonperforming loans		46,290		54,958	
OREO		627		911	
Total Nonperforming Assets	\$	46,917	\$	55,869	

OREO which is included in other assets in the Consolidated Balance Sheets consists of 11 properties. It is our policy to obtain OREO appraisals on an annual basis.

#### NOTE 6. ALLOWANCE FOR LOAN LOSSES

We maintain an allowance for loan losses, or ALL, at a level determined to be adequate to absorb estimated probable credit losses inherent in the loan portfolio as of the balance sheet date. We develop and document a systematic ALL methodology based on the following portfolio segments: 1) CRE, 2) Commercial and Industrial, or C&I, 3) Commercial Construction, 4) Consumer Real Estate and 5) Other Consumer.

The following are key risks within each portfolio segment:

*CRE* Loans secured by commercial purpose real estate, including both owner occupied properties and investment properties for various purposes such as hotels, strip malls and apartments. Operations of the individual projects as well as global cash flows of the debtors are the primary sources of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the collateral type as well as the business prospects of the lessee, if the project is not owner occupied.

*C&I* Loans made to operating companies or manufacturers for the purpose of production, operating capacity, accounts receivable, inventory or equipment financing. Cash flow from the operations of the company is the primary source of repayment for these loans. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the industry of the company. Collateral for these types of loans often do not have sufficient value in a distressed or liquidation scenario to satisfy the outstanding debt.

*Commercial Construction* Loans made to finance construction of buildings or other structures, as well as to finance the acquisition and development of raw land for various purposes. While the risk of these loans is generally confined to the construction period, if there are problems, the project may not be complete, and as such, may not provide sufficient cash flow on its own to service the debt or have sufficient value in a liquidation to cover the outstanding principal. The condition of the local economy is an important indicator of risk, but there are also more specific risks depending on the type of project and the experience and resources of the developer.

*Consumer Real Estate* Loans secured by first and second liens such as home equity loans, home equity lines of credit and 1-4 family residences, including purchase money mortgages. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The state of the local housing market can also have a significant impact on this segment because low demand and/or declining home values can limit the ability of borrowers to sell a property and satisfy the debt.

*Other Consumer* Loans made to individuals that may be secured by assets other than 1-4 family residences, as well as unsecured loans. This segment includes auto loans, unsecured lines and credit cards. The primary source of repayment for these loans is the income and assets of the borrower. The condition of the local economy, in particular the unemployment rate, is an important indicator of risk for this segment. The value of the collateral, if there is any, is less likely to be a source of repayment due to less certain collateral values.

We further assess risk within each portfolio segment by pooling loans with similar risk characteristics. For the commercial loan classes, the most important indicator of risk is the internally assigned risk rating, including pass, special mention and substandard. Consumer loans are pooled by type of collateral and first or second lien positions for consumer real estate loans. Historical loss rates are applied to these loan pools to determine the reserve for loans collectively evaluated for impairment. Management monitors various credit quality indicators for both the commercial and consumer loan portfolios, including delinquency, nonperforming status and changes in risk ratings on a monthly basis.

We continuously monitor our ALL methodology to ensure that it is responsive to the current economic environment. The ALL methodology for groups of homogeneous loans, known as the general reserve, is comprised of both a quantitative and qualitative analysis. Due to the economic environment over the past two years, we used a relatively shorter time horizon of four quarters to calculate our historic loss rates for all loan portfolios. Given that the credit quality has been improving in recent periods, the historic loss rates in certain portfolios have been decreasing to rates below what we believe is reflective of the inherent losses within these portfolios. As such, during the first quarter of 2013 we have lengthened the historic loss calculation for our CRE & C&I portfolios to consider eight quarters. After consideration of the loss calculations, management applies additional qualitative adjustments so that the ALL is reflective of the inherent losses that exist in the loan portfolio at the balance sheet date. The evaluation of the various components of the ALL requires considerable judgment in order to estimate inherent loss exposures.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 6. ALLOWANCE FOR LOAN LOSSES continued

The following tables present the age analysis of past due loans segregated by class of loans for the periods presented:

		30-59 Davs	March 60-89 Davs	31, 2013 Non-	Total Past	
(in thousands)	Current	Past Due	Past Due	performing	Due	Total Loans
Commercial real estate	\$ 1,451,067	\$ 2,429	\$ 464	\$ 25,836	\$ 28,729	\$ 1,479,796
Commercial and industrial	791,094	9,500	231	5,380	15,111	806,205
Commercial construction	153,115	6,589		5,170	11,759	164,874
Residential mortgage	434,833	1,824	405	5,643	7,872	442,705
Home equity	410,163	1,823	516	4,022	6,361	416,524
Installment and other consumer	68,358	348	46	21	415	68,773
Consumer construction	2,887			218	218	3,105
Totals	\$ 3,311,517	\$ 22,513	\$ 1,662	\$ 46,290	\$ 70,465	\$ 3,381,982

(in thousands)	Current	30-59 Days Past Due	Decembe 60-89 Days Past Due	r 31, 2012 Non- performing	Total Past Due	Total Loans
Commercial real estate	\$ 1,418,934	\$ 2.230	\$ 413	\$ 30.556	\$ 33.199	\$ 1,452,133
Commercial and industrial	780,315	4,409	237	6,435	11,081	791,396
Commercial construction	150,823	10,542		6,778	17,320	168,143
Residential mortgage	416,364	1,713	1,948	7,278	10,939	427,303
Home equity	424,485	2,332	865	3,653	6,850	431,335
Installment and other consumer	73,334	406	95	40	541	73,875
Consumer construction	2,219			218	218	2,437
Totals	\$ 3,266,474	\$ 21,632	\$ 3,558	\$ 54,958	\$ 80,148	\$ 3,346,622

We continually monitor the commercial loan portfolio through an internal risk rating system. Loan risk ratings are assigned based upon the creditworthiness of the borrower and are reviewed on an ongoing basis according to our internal policies. Loans within the pass rating generally have a lower risk of loss than loans risk rated as special mention and substandard, which generally have an increasing risk of loss.

Our risk ratings are consistent with regulatory guidance and are as follows:

Pass The loan is currently performing and is of high quality.

*Special Mention* A special mention loan has potential weaknesses that warrant management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects or in the strength of our credit position at some future date. Economic and market conditions, beyond the borrower s control, may in the future necessitate this classification.

*Substandard* A substandard loan is not adequately protected by the net worth and/or paying capacity of the borrower or by the collateral pledged, if any. Substandard loans have a well-defined weakness, or weaknesses that jeopardize the liquidation of the debt. These loans are characterized by the distinct possibility that we will sustain some loss if the deficiencies are not corrected.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 6. ALLOWANCE FOR LOAN LOSSES continued

The following tables present the recorded investment in commercial loan classes by internally assigned risk ratings for the periods presented:

(dollars in thousands)	Commercial Real Estate	% of Total	Commercial and Industrial	March 3 % of Total	1, 2013 Commercial Construction	% of Total	Total	% of Total
Pass	\$ 1,332,572	90.0%	\$ 732,809	90.9%	\$ 124,231	75.4%	\$ 2,189,612	89.3%
Special mention	66,536	4.5%	44,251	5.5%	23,455	14.2%	134,242	5.5%
Substandard	80,688	5.5%	29,145	3.6%	17,188	10.4%	127,021	5.2%
Total	\$ 1,479,796	100.0%	\$ 806,205	100.0%	\$ 164,874	100.0%	\$ 2,450,875	100.0%

(dollars in thousands)	Commercial Real Estate	% of Total	Commercial and Industrial	December % of Total	31, 2012 Commercial Construction	% of Total	Total	% of Total
Pass	\$ 1,265,810	87.2%	\$ 718,070	90.7%	\$ 118,841	70.7%	\$ 2,102,721	87.2%
Special mention	96,156	6.6%	42,016	5.3%	30,748	18.3%	168,920	7.0%
Substandard	90,167	6.2%	31,310	4.0%	18,554	11.0%	140,031	5.8%
Total	\$ 1,452,133	100.0%	\$ 791,396	100.0%	\$ 168,143	100.0%	\$ 2,411,672	100.0%

We monitor the delinquent status of the consumer portfolio on a monthly basis. Loans are considered nonperforming when interest and principal are 90 days or more past due or management has determined that a material deterioration in the borrower s financial condition exists. The risk of loss is generally highest for nonperforming loans.

The following tables indicate the recorded investment in consumer loan classes by performing and nonperforming status for the periods presented:

(dollar in thousands)	Residential Mortgage	% of Total	Home Equity	% of Total	March 31, Installment and other consumer	, 2013 % of Total	Consumer Construction	% of Total	Total	% of Total
Performing	\$437,062	98.7%	\$412,502	99.0%	\$ 68,752	99.9%	6 \$ 2,887	93.0%	\$ 921,203	98.9%

		Edga	r Filing: S	&T BAN	CORP INC	C - Form	n 10-Q			
Nonperforming	5,643	1.3%	4,022	1.0%	21	0.1%	218	7.0%	9,904	1.1%
Total	\$ 442,705	100.0%	\$ 416,524	100.0%	\$ 68,773	100.0%	\$ 3,105	100.0%	\$ 931,107	100.0%
		<i>ci</i> 8		67 <b>8</b>	December 3 Installment and	,	G	67 <b>b</b>		
(dollars in thousands)	Residential Mortgage	% of Total	Home Equity	% of Total	other consumer	% of Total	Consumer Construction	% of Total	Total	% of Total
Performing	\$ 420,025	98.3%	\$ 427,682	99.2%	\$ 73,835	99.9%	\$ 2,219	91.1%	\$ 923,761	98.8%
Nonperforming	7,278	1.7%	3,653	0.8%	40	0.1%	218	8.9%	11,189	1.2%
Total	\$ 427,303	100.0%	\$ 431,335	100.0%	\$ 73,875	100.0%	\$ 2,437	100.0%	\$ 934,950	100.0%

We individually evaluate all substandard and nonaccrual commercial loans greater than \$0.5 million for impairment. Loans are considered to be impaired when based upon current information and events it is probable that we will be unable to collect all principal and interest payments due according to the original contractual terms of the loan agreement. All TDRs are considered to be impaired loans and will be reported as an impaired loan for the remaining life of the loan, unless the restructuring agreement specifies an interest rate equal to or greater than the rate that would be accepted at the time of the restructuring for a new loan with comparable risk and it is fully expected that the remaining principal and interest will be collected according to the restructured agreement. For all TDRs, regardless of size, as well as all other impaired loans, we conduct further analysis to determine the probable loss and assign a specific reserve to the loan if deemed appropriate.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 6. ALLOWANCE FOR LOAN LOSSES continued

The following tables present investments in loans considered to be impaired and related information on those impaired loans for the periods presented:

	Γ	March 31, 201 Unpaid	3	D	December 31, 2012 Unpaid						
(in thousands)	Recorded Investment	Principal Balance	Related Allowance	Recorded Investment	Principal Balance	Related Allowance					
With a related allowance recorded:											
Commercial real estate	\$ 4,446	\$ 5,117	\$ 171	\$ 6,138	\$ 6,864	\$ 1,226					
Commercial and industrial				1,864	2,790	1,002					
Commercial construction				799	896	3					
Consumer real estate											
Other consumer											
				0.001							
Total with a Related Allowance Recorded	4,446	5,117	171	8,801	10,550	2,231					
Without a related allowance recorded:											
Commercial real estate	30,778	42,668		33,856	45,953						
Commercial and industrial	12,131	14,891		11,419	12,227						
Commercial construction	16,939	26,077		17,713	27,486						
Consumer real estate	9,399	10,909		10,827	12,025						
Other consumer	96	99		25	25						
Total without a Related Allowance Recorded	69,343	94,644		73,840	97,716						
Total without a Related Allowance Recorded	09,343	94,044		/3,840	97,710						
Total:											
Commercial real estate	35,224	47,785	171	39,994	52,817	1,226					
Commercial and industrial	12,131	14,891		13,283	15,017	1,002					
Commercial construction	16,939	26,077		18,512	28,382	3					
Consumer real estate	9,399	10,909		10,827	12,025						
Other consumer	96	99		25	25						
Total	\$ 73,789	\$ 99,761	\$ 171	\$ 82,641	\$ 108,266	\$ 2,231					

For the three months ended March 31, 2013 March 31, 2012

(in thousands)

	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	In	terest come ognized
With a related allowance recorded:					
Commercial real estate	\$ 4,480	\$	\$ 4,538	\$	44
Commercial and industrial			3,746		5
Commercial construction			8,541		33
Consumer real estate					
Other consumer					
Total with a Related Allowance Recorded	4,480		16,825		82
Without a related allowance recorded:					
Commercial real estate	31,406	241	47,340		310
Commercial and industrial	12,446	69	7,983		35
Commercial construction	17,332	134	21,114		148
Consumer real estate	9,680	59	6,650		21
Other consumer	98				
Total without a Related Allowance Recorded	70,962	503	83,087		514
Total:					
Commercial real estate	35,886	241	51,878		354
Commercial and industrial	12,446	69	11,729		40
Commercial construction	17,332	134	29,655		181
Consumer real estate	9,680	59	6,650		21
Other consumer	98				
Total	\$ 75,442	\$ 503	\$ 99,912	\$	596

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 6. ALLOWANCE FOR LOAN LOSSES continued

As of March 31, 2013, CRE loans of \$35.2 million comprised 48 percent of the total impaired loans of \$73.8 million. These impaired loans are collateralized primarily by commercial real estate properties such as retail or strip malls, office buildings, hotels and various other types of commercial purpose properties. These loans are generally considered collateral dependent and charge-offs are recorded when a confirmed loss exists. Approximately \$13.4 million of charge-offs have been recorded relating to these CRE loans over the life of these loans. It is our policy to order appraisals on an annual basis on impaired loans or sooner if facts and circumstances warrant otherwise. As of March 31, 2013, an estimated fair value less cost to sell of approximately \$56.4 million existed for commercial real estate impaired loans. We have current appraisals on all but \$1.8 million of the \$35.2 million of impaired commercial real estate loans. The \$1.8 million have appraisals that are currently on order, that were originally delayed due to bankruptcy proceedings.

The following tables detail activity in the ALL for the periods presented:

		Thre	e Mon	ths Ended	Marc	ch 31, 2013			
(in thousands)	Commercial Real Estate	 mercial and idustrial		nmercial struction		nsumer al Estate	-	)ther nsumer	Total Loans
Balance at beginning of period	\$ 25,246	\$ 7,759	\$	7,500	\$	5,058	\$	921	\$ 46,484
Charge-offs	(1,639)	(1,360)		(389)		(494)		(252)	(4,134)
Recoveries	749	100		53		283		94	1,279
Net (Charge-offs)/ Recoveries	(890)	(1,260)		(336)		(211)		(158)	(2,855)
Provision for loan losses	86	2,177		(561)		412		193	2,307
Balance at End of Period	\$ 24,442	\$ 8,676	\$	6,603	\$	5,259	\$	956	\$ 45,936

			Thre	e Mo	nths Ended	Mare	ch 31, 2012	2		
(in thousands)	Commercial Real Estate		nercial and dustrial		mmercial istruction		nsumer al Estate	-	)ther nsumer	Total Loans
Balance at beginning of period	\$ 29,804	\$	11,274	\$	3,703	\$	3,166	\$	894	\$ 48,841
Charge-offs	(3,110)		(1,497)		(5,275)		(513)		(260)	(10,655)
Recoveries	36		104		99		49		81	369
Net (Charge-offs)/ Recoveries	(3,074)		(1,393)		(5,176)		(464)		(179)	(10,286)
Provision for loan losses	(2,433)		1,983		9,157		460		105	9,272
	<b>* • • • •</b> • <b>•</b>	¢	11.074	٩	- (0.4	<b></b>	2.1.(2)	¢	000	¢ 45.005
Balance at End of Period	\$ 24,297	\$	11,864	\$	7,684	\$	3,162	\$	820	\$ 47,827

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The following tables present the ALL and recorded investments in loans by category for the periods presented:

(in thousands)	Evalu	vidually	Co Eva	e for Loan L Illectively Iluated for pairment		rch 31, 2013 Individually Evaluated for Impairment	Portfolio Loans Collectively Evaluated for Impairment	Total
Commercial real estate	\$	171	\$	24,271	\$ 24,442	\$ 35,224	\$ 1,444,572	\$ 1,479,796
Commercial and industrial				8,676	8,676	12,131	794,074	806,205
Commercial construction				6,603	6,603	16,939	147,935	164,874
Consumer real estate				5,259	5,259	9,399	852,935	862,334
Other consumer				956	956	96	68,677	68,773
Total	\$	171	\$	45,765	\$ 45,936	\$ 73,789	\$ 3,308,193	\$ 3,381,982

	December 31, 2012						
(in thousands)	Allov Individually Evaluated for Impairment	Co Eva	e for Loan L ollectively aluated for apairment	osses Total	Individually Evaluated for Impairment	Portfolio Loans Collectively Evaluated for Impairment	Total
Commercial real estate	\$ 1,226	\$	24,020	\$ 25,246	\$ 39,994	\$ 1,412,139	\$ 1,452,133
Commercial and industrial	1,002		6,757	7,759	13,283	778,113	791,396
Commercial construction	3		7,497	7,500	18,512	149,631	168,143
Consumer real estate			5,058	5,058	10,827	850,248	861,075
Other consumer			921	921	25	73,850	73,875
Total	\$ 2,231	\$	44,253	\$ 46,484	\$ 82,641	\$ 3,263,981	\$ 3,346,622

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 7. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

#### **Interest Rate Swaps**

Interest rate swaps are contracts in which a series of interest rate flows (fixed and variable) are exchanged over a prescribed period. The notional amounts on which the interest payments are based are not exchanged. In some cases, we utilize interest rate swaps for commercial loans. These derivative positions relate to transactions in which we enter into an interest rate swap with a customer while at the same time entering into an offsetting interest rate swap with another financial institution. In connection with each transaction, we agree to pay interest to the customer on a notional amount at a variable interest rate and receive interest from the customer on a same notional amount at a fixed rate. At the same time, we agree to pay another financial institution the same fixed interest rate on the same notional amount and receive the same variable interest rate on the same notional amount. The transaction allows our customer to effectively convert a variable rate loan to a fixed rate loan while we receive a variable yield. These agreements could have floors or caps on the contracted interest rates.

Pursuant to our agreements with various financial institutions, we may receive collateral or may be required to post collateral based upon mark-to-market positions. Beyond unsecured threshold levels, collateral in the form of cash or securities may be made available to counterparties of swap transactions. Based upon our current positions and related future collateral requirements relating to them, we believe any affect on its cash flow or liquidity position to be immaterial.

U.S. GAAP allows offsetting derivatives that are subject to legally enforceable netting arrangements with the same party. For example, we may have a derivative asset as well as a derivative liability with the same counterparty to a swap transaction, and are allowed to offset the asset position and the liability position resulting in a net presentation.

The following table indicates the gross amounts of derivative assets and derivative liabilities, the amounts offset, and the carrying value as presented in the Consolidated Balance Sheets as of the dates presented:

	Derivatives				Derivatives			
(in thousands)	Mar	(included in ch 31, 2013		.ssets) ber 31, 2012	Mar	(included in rch 31, 2013		abilities) 1ber 31, 2012
Derivatives not Designated as Hedging Instruments								
Gross amounts recognized	\$	21.344	\$	24.262	\$	21.248	\$	24,036
Gross amounts offset	φ	(480)	φ	(514)	φ	(480)	φ	(514)
Net amounts presented in the Consolidated Balance Sheets		20,864		23,748		20,768		23,522
Gross amounts not offset		,		,		(19,442)		(19,595)
Net Amount	\$	20,864	\$	23,748	\$	1,326	\$	3,927

Derivatives contain an element of credit risk, the possibility that we will incur a loss because a counterparty, which may be a financial institution or a customer, fails to meet its contractual obligations. All derivative contracts with financial institutions may be executed only with counterparties approved by our Asset and Liability Committee, or ALCO, and derivatives with customers may only be executed with customers within collateral coverage and credit exposure limits. Interest rate swaps are considered derivatives, but are not accounted for using hedge accounting. As such, changes in the fair value of the derivatives are recorded in current earnings and included in other noninterest income in the

Consolidated Statements of Comprehensive Income.

#### Interest Rate Lock Commitments and Forward Sale Contracts

In the normal course of business, we sell originated mortgage loans into the secondary mortgage loan market. We offer interest rate lock commitments to potential borrowers. Whenever a customer desires these products, a mortgage originator quotes a secondary market rate guaranteed for that day by the investor. The commitments are generally for 60 days and guarantee a specified interest rate for a loan if underwriting standards are met, but the commitment does not obligate the potential borrower to close on the loan. Accordingly, some commitments expire prior to becoming loans. However, if the borrower accepts the guaranteed rate, we can encounter pricing risk if interest rates increase significantly before the loan can be closed and sold. We may utilize forward sale contracts in order to mitigate this pricing risk. The rate lock is executed between the mortgagee and us, and generally these rate locks are bundled. A forward sale contract is then executed between us and the investor. Both the interest rate lock commitment bundle and the corresponding forward sale contract are considered derivatives, but are not accounted for using hedge accounting. As such, changes in the fair value of the derivatives during the commitment period are recorded in current earnings and included in mortgage banking in the Consolidated Statements of Comprehensive Income.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 7. DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES continued

The following table indicates the amounts representing the value of derivative assets and derivative liabilities for the periods presented:

	De		Derivatives			
(in thousands)	(included i March 31, 2013		Assets) 1ber 31, 2012	(included in March 31, 2013		abilities) nber 31, 2012
Derivatives not Designated as Hedging Instruments						
Interest Rate Swap Contracts Commercial Loans						
Fair value	\$ 20,864	\$	23,748	\$ 20,768	\$	23,522
Notional amount	228,974		227,532	228,974		227,532
Collateral posted				19,442		19,595
Interest Rate Lock Commitments Mortgage Loans						
Fair value	241		467			
Notional amount	7,639		14,287			
Forward Sale Contracts Mortgage Loans						
Fair value				24		48
Notional amount				8,480		14,100

The following table indicates the gain or loss recognized in income on derivatives for the periods presented:

(in thousands)	Three Month 2013	arch 31, 2012
Derivatives not Designated as Hedging Instruments		
Interest rate swap contracts commercial loans	\$ (129)	\$ 140
Interest rate lock commitments mortgage loans	(226)	66
Forward sale contracts mortgage loans	24	69
Total Derivative (Loss) Gain	\$ (331)	\$ 275

#### NOTE 8. BORROWINGS

Short-term borrowings are for terms under one year and were comprised of retail repurchase agreements, or REPOs, and Federal Home Loan Bank, or FHLB, advances. We define repurchase agreements with our local retail customers as retail REPOs. Securities pledged as collateral under these REPO financing arrangements cannot be sold or repledged by the secured party and are therefore accounted for as a secured

borrowing. FHLB advances are for various terms secured by a blanket lien on residential mortgages and other real estate secured loans.

The following is a summary of short-term debt for the periods presented:

(in thousands)	March 31, 2013		Decem	ber 31, 2012
Securities sold under repurchase agreements, retail Federal Home Loan Bank advances	\$	64,358 50,000	\$	62,582 75,000
Total	\$	114,358	\$	137,582

Long-term debt instruments are for original terms greater than one year and are comprised of FHLB advances and junior subordinated debt securities. Long-term FHLB advances have the same collateral requirements as their short-term equivalents.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

NOTE 8. BORROWINGS continued

The following is a summary of long-term borrowings for the periods presented:

(in thousands)	Mar	March 31, 2013		ber 31, 2012
Long-term borrowings Junior subordinated debt securities	\$	23,535 90,619	\$	34,101 90,619
Total	\$	114,154	\$	124,720

We had total long-term borrowings outstanding of \$20.2 million at a fixed rate and \$93.7 million at a variable rate at March 31, 2013, excluding a capital lease of \$0.2 million which is classified as long term borrowings.

We had total borrowings at March 31, 2013 and December 31, 2012 at the FHLB of Pittsburgh of \$73.3 million and \$108.9 million, respectively. This consisted of \$23.3 in long-term borrowings and \$50.0 in short-term borrowings at March 31, 2013. At March 31, 2013, we had a maximum borrowing capacity of \$1.3 billion, with a remaining borrowing availability of \$1.2 billion with the FHLB of Pittsburgh.

#### NOTE 9. COMMITMENTS AND CONTINGENCIES

#### Commitments

In the normal course of business, we offer off-balance sheet credit arrangements to enable our customers to meet their financing objectives. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the financial statements. Our exposure to credit loss, in the event a customer does not satisfy the terms of their agreement, equals the contractual amount of the obligation less the value of any collateral. We apply the same credit policies in making commitments and standby letters of credit that are used for the underwriting of loans to customers. Commitments generally have fixed expiration dates, annual renewals or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. Our allowance for unfunded commitments is due to an increase in our construction commitments. The allowance for unfunded commitments is included in other liabilities in the Consolidated Balance Sheets.

Estimates of the fair value of these off-balance sheet items were not made because of the short-term nature of these arrangements and the credit standing of the counterparties.

The following table sets forth the commitments and letters of credit for the periods presented:

(in thousands)

Commitments to extend credit	\$	941,256	\$	874,137
Standby letters of credit		83,224		95,399
T-4-1	¢	1 024 490	¢	0(0.52(
Total	\$	1,024,480	\$	969,536

### Litigation

In the normal course of business, we are subject to various legal and administrative proceedings and claims. While any type of litigation contains a level of uncertainty, we believe that the outcome of such proceedings or claims will not have a material adverse effect on our consolidated financial position.

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 10. OTHER COMPREHENSIVE INCOME

The following tables present the tax effects of the components of other comprehensive income/loss for the periods presented:

	Three Months Ended March 31, 2013 Tax				
	Pre-Tax (Expense)		Net of Tax		
(in thousands)	Amount	Benefit	Amount		
Change in unrealized gains/losses on securities available-for-sale Reclassification adjustment for net gains/losses on securities available-for-sale included in net	\$ (1,768)	\$ 619	\$ (1,149)		
income <sup>(1)</sup>	(2)	1	(1)		
Adjustment to funded status of employee benefit plans	598	(209)	389		
Other Comprehensive Income (Loss)	\$ (1,172)	\$ 411	\$ (761)		

	lonths Ended Mar	ch 31, 2012	
(in thousands)	Pre-Tax Amount	Tax (Expense) Benefit	Net of Tax Amount
Change in unrealized gains/losses on securities available-for-sale	\$ 306	\$ (107)	\$ 199
Reclassification adjustment for net gains/losses on securities available-for-sale included in net income	(840)	294	(546)
Adjustment to funded status of employee benefit plans	568	(199)	369
Other Comprehensive Income (Loss)	\$ 34	\$ (12)	\$ 22
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<sup>(1)</sup> Reclassification adjustments are comprised of realized security gains. The gains have been reclassified out of accumulated other comprehensive income and have affected certain lines in the consolidated statement of comprehensive income as follows; the pre-tax amount is included in securities gains-net, the tax expense amount is included in the provision for income taxes and the net of tax amount is included in net income.

#### NOTE 11. EMPLOYEE BENEFITS

We maintain a defined benefit pension plan, or Plan, covering substantially all employees hired prior to January 1, 2008. The benefits are based on years of service and the employee s compensation for the highest five consecutive years in the last ten years. Contributions are intended to provide for benefits attributed to employee service to date and for those benefits expected to be earned in the future. At this time, we are not required to make a cash contribution to the Plan in 2013; however, we contributed \$3.1 million to the Plan in December 2012. The expected long-term rate of return on plan assets is 8.00 percent. For the current year there are no changes to the Plan.

The following table summarizes the components of net periodic pension cost and other changes in plan assets and benefit obligation recognized in other comprehensive gain/loss for the periods presented:

(in thousands)	Three Months E 2013		s Ended March 3 2012	
Components of Net Periodic Pension Cost				
Service cost benefits earned during the period	\$	708	\$	727
Interest cost on projected benefit obligation		996		1,076
Expected return on plan assets		(1,565)		(1,404)
Amortization of prior service cost (credit)		(34)		(32)
Recognized net actuarial loss		588		570
Net Periodic Pension Expense	\$	693	\$	937

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 12. SEGMENTS

We operate three reportable operating segments including Community Banking, Insurance and Wealth Management.

Our Community Banking segment offers services which include accepting time and demand accounts, originating commercial and consumer loans and providing letters of credit and credit card services.

Our Insurance segment includes a full-service insurance agency offering commercial property and casualty insurance, group life and health coverage, employee benefit solutions and personal insurance lines.

Our Wealth Management segment offers discount brokerage services, services as executor and trustee under wills and deeds,

guardian and custodian of employee benefits and other trust and brokerage services, as well as a registered investment advisor that manages private investment accounts for individuals and institutions.

The following represents total assets by reportable operating segment for the periods presented:

(in thousands)	March 31, 2013	December 31, 20	
Community Banking Insurance	\$ 4,472,181 6,532	\$	4,518,799 6,697
Wealth Management	1,150		1,206
Total Assets	\$ 4,479,863	\$	4,526,702

The following tables provide financial information for our three segments for the three months ended March 31, 2013 and 2012. The financial results of the business segments include allocations for shared services based on an internal analysis that supports line of business and branch performance measurement. Shared services include expenses such as employee benefits, occupancy expense, computer support and other corporate overhead. Even with these allocations, the financial results are not necessarily indicative of the business segments financial condition and results of operations as if they existed as independent entities. The information provided under the caption Eliminations represents operations not considered to be reportable segments and/or general operating expenses and eliminations and adjustments, which are necessary for purposes of reconciling to the Consolidated Financial Statements.

	Three Months Ended March 31, 2013						
(in thousands)	Community Banking	Wealt Managemer		Elimir	nations	Con	solidated
Interest income	\$ 37,690	\$ 13	8 \$	\$	15	\$	37,843
Interest expense	4,790				(616)		4,174
Net interest income	32,900	13	8		631		33,669
Provision for loan losses	2,307						2,307
Noninterest income	10,356	2,57	4 1,598		278		14,806

Noninterest expense	24,634	2,	,489	1,4	147	1,678	30,248
Depreciation expense	919		8		10		937
Amortization of intangible assets	405		13		13		431
Provision (benefit) for income taxes	2,854		92		45	(769)	2,222
Net Income (Loss)	\$ 12,137	\$	110	\$	83	\$	\$ 12,330

Three Months Ended M Community Wealth					arch 31, 2012			
(in thousands)	Banking	Management		Insurance	Eliminations		Consolidated	
Interest income	\$ 39,101	\$	102	\$	\$	(63)	\$	39,140
Interest expense	5,895					(76)		5,819
Net interest income	33,206		102			13		33,321
Provision for loan losses	9,272							9,272
Noninterest income	8,828		2,412	1,421		408		13,069
Noninterest expense	26,278		2,362	1,453		1,296		31,389
Depreciation expense	948		7	13				968
Amortization of intangible assets	397		16	13				426
Provision (benefit) for income taxes	1,681		70	(21)		(875)		855
Net Income (Loss)	\$ 3,458	\$	59	\$ (37)	\$		\$	3,480

#### S&T BANCORP, INC. AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS continued

#### NOTE 13. SALE OF MERCHANT CARD SERVICING BUSINESS

We sold our existing merchant card servicing business for \$4.8 million during the first quarter of 2013. Consequently, we terminated an agreement with our existing merchant processor and incurred a termination fee of \$1.7 million. As a result of this transaction, we recognized a gain of \$3.1 million in the first quarter of 2013. In conjunction with the sale of the merchant card servicing business, we entered into a marketing and sales alliance agreement with the purchaser for an initial term of ten years. The agreement provides that we will actively market and refer our customers to the purchaser and in return will receive a share of the future revenue. Future revenue is dependent on the number of referrals, number of new merchant accounts and volume of activity.

### Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management s Discussion and Analysis of Financial Condition and Results of Operations, or MD&A, represents an overview of our consolidated results of operations and financial condition and highlights material changes in our financial condition and results of operations at and for the three month periods ended March 31, 2013 and 2012. Our MD&A should be read in conjunction with our Consolidated Financial Statements and notes thereto. The results of operations reported in the accompanying Consolidated Financial Statements are not necessarily indicative of results to be expected in future periods.

#### **Important Note Regarding Forward-Looking Statements**

This Quarterly Report on Form 10-Q contains or incorporates statements that we believe are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements generally relate to our financial condition, results of operations, plans, objectives, future performance or business. They usually can be identified by the use of forward-looking language such as will likely result, may, are expected to, is anticipated, estimate, forecast, projected, intends to or other similar words. You should not place undue reliance on the statements, as they are subject to risks and uncertainties, including but not limited to, those described in this Form 10-Q or the documents incorporated by reference. When considering these forward-looking statements, you should keep in mind these risks and uncertainties, as well as any cautionary statements we may make. Moreover, you should treat these statements as speaking only as of the date they are made and based only on information actually known to us at that time. We undertake no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

These forward-looking statements are based on current expectations, estimates and projections about our business and beliefs and assumptions made by management. These Future Factors, are not guarantees of our future performance and involve certain risks, uncertainties and assumptions, which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in these forward-looking statements.

Future Factors include:

changes in interest rates, spreads on interest-earning assets and interest-bearing liabilities, the shape of the yield curve and interest rate sensitivity; a prolonged period of low interest rates; credit losses; an interruption or breach in security of our information systems; rapid technological developments and changes; access to capital in the amounts, at the times and on the terms required to support our future businesses; legislation affecting the financial services industry as a whole, and/or S&T Bancorp, Inc., or S&T, in particular, including the effects of the Dodd-Frank Act;

regulatory supervision and oversight, including required capital levels, and public policy changes, including environmental regulations;

increasing price and product/service competition, including new entrants;

the ability to continue to introduce competitive new products and services on a timely, cost-effective basis;

deterioration of the housing market and reduced demand for mortgages;

containing costs and expenses;

reliance on large customer relationships;

the outcome of pending and future litigation and governmental proceedings;

managing our internal growth and acquisitions;

the possibility that the anticipated benefits from our acquisitions cannot be fully realized in a timely manner or at all, or that integrating future acquired operations will be more difficult, disruptive or costly than anticipated;

# Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

general economic or business conditions, either nationally or regionally in Western Pennsylvania, may be less favorable than expected, resulting in among other things, a reduced demand for credit and other services;

a deterioration in the overall macroeconomic conditions or the state of the banking industry may warrant further analysis of the carrying value of goodwill and could result in an adjustment to its carrying value resulting in a non-cash charge to net income; and a continuation of recent turbulence in significant portions of the global financial and real estate markets could impact our performance, both directly, by affecting our revenues and the value of our assets and liabilities and indirectly, by affecting the economy generally.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic conditions, including interest rate fluctuations and other Future Factors.

#### **Critical Accounting Policies and Estimates**

Our critical accounting policies involving the significant judgments and assumptions used in the preparation of the Consolidated Financial Statements as of March 31, 2013 have remained unchanged from the disclosures presented in our Annual Report on Form 10-K for the year ended December 31, 2012 under the section Management s Discussion and Analysis of Financial Condition and Results of Operations.

#### Overview

We are a bank holding company headquartered in Indiana, Pennsylvania with assets of \$4.5 billion at March 31, 2013. We provide a full range of financial services through offices located in Allegheny, Armstrong, Blair, Butler, Cambria, Clarion, Clearfield, Indiana, Jefferson, Washington and Westmoreland counties of Pennsylvania and one loan production office in Akron, Ohio. We provide full service retail and commercial banking products as well as cash management services, insurance, estate planning and administration, employee benefit plan investment management and administration, corporate services and other fiduciary services. Our common stock trades on the Nasdaq Global Select Market under the symbol STBA.

We earn revenue primarily from interest on loans and securities and fees charged for financial services provided to our customers. Offsetting these revenues are the cost of deposits and other funding sources, provision for loan losses and other operating costs such as: salaries and employee benefits, data processing, occupancy and tax expense.

Our mission is to become the financial services provider of choice within Western Pennsylvania. We plan to do this by delivering exceptional service and value, one customer at a time. Our strategic plan focuses on growth through expansion, acquisition or organic growth. Our strategic plan includes a collaborative model that combines expertise from all of our business segments and focuses on satisfying each customer s individual financial objectives.

During the first quarter, we successfully executed on our key strategic initiatives of loan growth and improving asset quality. Loan growth was strong at the end of 2012 and that momentum continued into the first quarter of 2013 with portfolio loans increasing \$35.4 million. This growth was primarily in our Commercial Real Estate, or CRE, Commercial and Industrial, or C&I, and residential mortgage loan portfolios. Asset quality continued to improve during the first quarter of 2013 with nonperforming assets, or NPAs, decreasing \$9.0 million, or 16 percent, from December 31, 2012.

We sold our merchant card servicing business during the first quarter resulting in a \$3.1 million gain. While this was a successful business, we determined that it would be difficult to compete in this business in the future due to intense competition and technological advances. We entered into a marketing and sales alliance agreement with the purchaser for an initial term of ten years. Future revenue is dependent on the number of referrals, number of new merchant accounts and volume of activity. We are now able to offer a more robust suite of merchant related services through our partner while maintaining a relationship with our customers.

Our capital ratios improved and remain significantly above the well capitalized thresholds of federal bank regulatory agencies, with a leverage ratio of 9.42 percent, tier 1 risk-based capital ratio of 12.20 percent and total risk based capital ratio of 15.60 percent.

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Our focus throughout 2013 will be on increasing loan growth to maintain our net interest margin, evaluating opportunities to increase fee income, improving asset quality and closely monitoring operating expenses. We continually strive to be well positioned for changes in both the economy and interest rates, regardless of the timing or direction of these changes. Management regularly assesses our balance sheet, capital, liquidity and operation infrastructures in order to be positioned to take advantage of internal or acquisition growth opportunities.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

#### **Earnings Summary**

Net income available to common shareholders for the first quarter of 2013 was \$12.3 million resulting in diluted earnings per common share of \$0.41 compared to net income available to common shareholders of \$3.5 million or \$0.12 diluted earnings per common share in the first quarter of 2012. The improved performance was due to a decrease in the provision for loan loss, the gain on the sale of the merchant card servicing business and decreased expenses. Our provision for loan losses decreased \$7.0 million to \$2.3 million compared to \$9.3 million for the first quarter of 2012. The decrease was driven by improved asset quality including a decline in loan charge-offs and substandard and nonperforming loans. Our total noninterest income increased \$1.7 million to \$14.8 million compared to \$13.1 million. Securities gains decreased \$0.8 million due to the sale of one equity position in the first quarter of 2012. Our expenses decreased \$1.2 million to \$31.6 million from \$32.8 million from the first quarter of 2012. The decrease in expenses was primarily due to \$3.1 million less in merger related expenses, across various categories, that we incurred in the first quarter of 2012 compared to the first quarter of 2013. During the first quarter of 2012, we acquired Mainline, resulting in \$3.9 million of merger related expenses. This compared to \$0.8 million of merger related expenses in the first quarter of 2012. Excluding the effect of merger related one-time costs, we did experience higher expenses in several categories, including salaries and employee benefits, net occupancy, other taxes and FDIC assessment as the results of the two acquisitions that occurred in 2012 were fully reflected in operations during the first quarter of 2013.

#### **Explanation of Use of Non-GAAP Financial Measures**

In addition to the results of operations presented in accordance with GAAP, management uses, and this quarterly report contains or references, certain non-GAAP financial measures, such as net interest income on a fully taxable equivalent basis and operating revenue. Management believes these non-GAAP financial measures provide information useful to investors in understanding our underlying operational performance and its business and performance trends as they facilitate comparisons with the performance of others in the financial services industry. Although management believes that these non-GAAP financial measures enhance investors understanding of our business and performance, these non-GAAP financial measures should not be considered an alternative to GAAP.

We believe the presentation of net interest income on a fully taxable equivalent basis ensures comparability of net interest income arising from both taxable and tax-exempt sources and is consistent with industry practice. Interest income per Consolidated Statements of Comprehensive Income is reconciled to net interest income adjusted to a fully taxable equivalent basis in the table below for the three months ended March 31, 2013 and 2012.

Operating revenue is the sum of net interest income and noninterest income less one-time gains/losses and securities gains/losses. In order to understand the significance of net interest income to our business and operating results, we believe it is appropriate to evaluate the significance of net interest income as a component of operating revenue.

Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

#### **RESULTS OF OPERATIONS**

#### Three Months Ended March 31, 2013 Compared to

Three Months Ended March 31, 2012

#### **Net Interest Income**

Our principal source of revenue is net interest income. Net interest income represents the difference between the interest and fees earned on interest-earning assets and the interest paid on interest-bearing liabilities. Net interest income is affected by changes in the average balance of interest-earning assets and interest-bearing liabilities and changes in interest rates and spreads. Maintaining consistent spreads between interest-earning assets and interest-bearing liabilities is significant to our financial performance because net interest income comprised 74 percent and 73 percent of operating revenue (net interest income plus noninterest income, excluding one-time gains/losses and security gains/losses) in the first quarter of 2013 and the first quarter of 2012, respectively. The level and mix of interest-earning assets and interest rates and Liability Committee, or ALCO, in order to mitigate interest rate and liquidity risks of the balance sheet. A variety of ALCO strategies were implemented, within prescribed ALCO risk parameters, to maintain an acceptable net yield on interest-earning assets (net interest margin) given the challenges of the current interest rate environment.

The interest income on interest-earning assets and the net interest margin are presented on a fully taxable-equivalent basis. The fully taxable-equivalent basis adjusts for the tax benefit of income on certain tax-exempt loans and investments using the federal statutory tax rate of 35 percent for each period. We believe this measure to be the preferred industry measurement of net interest income that provides a relevant comparison between taxable and non-taxable amounts.

The following table reconciles interest income and interest rates per the Consolidated Statements of Comprehensive Income to net interest income and rates adjusted to a fully taxable-equivalent basis:

(dollars in thousands)	For the Three Months 2013	Ended March 31, 2012
Total interest income	\$ 37,843	\$ 39,140
Total interest expense	4,174	5,819
Net interest income per consolidated statements of comprehensive income	33,669	33,321
Adjustment to fully-taxable-equivalent basis	1,172	1,129
Net interest income (FTE) (non-GAAP)	\$ 34,841	\$ 34,450
Net interest margin	3.37%	3.57%
Adjustment to fully-taxable-equivalent basis	0.12%	0.12%
Net Interest Margin (FTE) (non-GAAP)	3.49%	3.69%

Income amounts are annualized for rate calculations.

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# Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

#### Average Balance Sheet and Net Interest Income Analysis

The following table provides information regarding the average balances, interest and yields earned on interest-earning assets and the average balances, interest and rates paid on interest-bearing liabilities:

	Three Months Ended March 31, 2013			Three Months Ended March 31, 2012				
(dollars in thousands)	Balance	Income	Rate	Balance	Income	Rate		
ASSETS								
Loans <sup>(1)(2)</sup>	\$ 3,358,099	\$ 35,730	4.32%	\$ 3,135,517	\$ 37,021	4.74%		
Interest bearing deposits with banks	210,628	120	0.23%	231,241	114	0.20%		
Securities/other <sup>(2)</sup>	478,248	3,165	2.65%	381,550	3,134	3.29%		
Total Interest-earning Assets	4,046,975	39,015	3.91%	3,748,308	40,269	4.31%		
Noninterest-earning assets	401,396			395,577				
				* • • • • • • • •				
Total Assets	\$ 4,448,371			\$ 4,143,885				
LIABILITIES AND SHAREHOLDERS EQUITY	¢ 1 (22 220	¢ <27	0.160	¢ 1 401 040	ф. <u>с</u> 1.5	0.100		
NOW/money market/savings	\$ 1,622,229	\$ 637	0.16%	\$ 1,401,848	\$ 615	0.18%		
Certificates of deposit Borrowed funds < 1 year	1,043,147 124,449	2,565 59	1.00% 0.19%	1,132,687 112,944	4,136 57	1.46% 0.20%		
Borrowed funds < 1 year	124,449	913	3.08%	112,944	1,011	3.32%		
Borrowed runds > 1 year	120,104	915	5.08%	122,214	1,011	3.32%		
Total Interest-bearing Liabilities	2,909,929	4,174	0.58%	2,769,693	5,819	0.84%		
Noninterest-bearing liabilities:	2,707,727	-,1/-	0.20 /0	2,705,055	5,017	0.04 /0		
Demand deposits	925,301			809,464				
Shareholders equity/other	613,141			564,728				
Total Liabilities and Shareholders Equity	\$ 4,448,371			\$ 4,143,885				
Net Interest Income		\$ 34,841			\$ 34,450			
Net Yield on Interest-earning Assets <sup>(1)</sup>			3.49%			3.69%		

<sup>(1)</sup> For the purpose of these computations, nonaccruing loans are included in the daily average loan amounts outstanding.

<sup>(2)</sup> Tax-exempt income is on a FTE basis, including the dividend-received deduction for equity securities, using the statutory federal corporate income tax rate of 35 percent for 2013 and 2012.

Net interest income increased \$0.4 million, or 1 percent, to \$34.8 million compared to \$34.4 million in the first quarter of 2012, while net interest margin declined 20 basis points to 3.49 percent compared to 3.69 percent in the first quarter of 2012. The low interest rate environment continues to be a challenge to our net interest income and net interest margin, as earning asset rates decreased faster than our ability to offset those decreases on the funding side.

Interest income decreased \$1.3 million to \$39.0 million for the first quarter of 2013 compared to \$40.3 million in the first quarter of 2012. The decrease in interest income was primarily driven by a 42 basis point decrease in average loan yields to 4.32 percent compared to 4.74 percent in the first quarter of 2012. Partially offsetting the decrease in interest income due to the decline in average loan yields was an increase in average loans of \$222.6 million from the first quarter of 2012. Average loans increased as a result of the effect of our two acquisitions that occurred in 2012 and stronger loan demand in our commercial loan portfolio in both the fourth quarter of 2012 and the first quarter of 2013. Average securities/other increased \$96.7 million compared to the same period in the prior year; however, due to declining yields interest income was essentially unchanged. Overall, the fully taxable-equivalent yield on total interest-earning assets decreased 40 basis points to 3.91 percent in the first quarter of 2013 as compared to 4.31 percent in the same period in 2012.

# Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

Interest expense decreased \$1.6 million to \$4.2 million for the first quarter of 2013 compared to \$5.8 million for the first quarter of 2012. The primary driver of the decrease in interest expense was the maturities of higher costing certificates of deposits, or CDs. Average CDs decreased by \$89.5 million and NOW, money market and savings deposits increased by \$220.4 million resulting in an average interest-bearing deposit increase of \$130.8 million. The increase from \$2.7 billion in interest-bearing deposits for the first quarter of 2013 as compared to \$2.5 billion for the same period the prior year is mainly due to our two acquisitions that occurred in 2012. The cost of interest-bearing deposits was 0.49 percent, a decrease of 26 basis points from the first quarter of 2012 primarily due to the maturity of higher rate CDs and a shift to other lower costing interest-bearing deposits. Overall, the yield on interest-bearing liabilities decreased 26 basis points to 0.58 percent for the first quarter of 2013 as compared to 0.84 percent for the first quarter of 2012.

The following table sets forth for the periods indicated a summary of the changes in interest earned and interest paid resulting from changes in volume and changes in rates:

	Three Months Ended March 31, 2					
	Compared to March 31, 2012 <sup>(2)</sup>					
(in thousands)	Volume	Rate	Net			
Interest earned on:						
Loans <sup>(1)</sup>	\$ 2,629	\$ (3,920)	\$(1,291)			
Interest bearing deposits with banks	(10)	16	¢ (1, <b>_</b> )1) 6			
Securities/other <sup>(1)</sup>	794	(763)	31			
		. ,				
Total Interest-earning Assets	3,413	(4,667)	(1,254)			
LIABILITIES AND SHAREHOLDERS EQUITY						
NOW/money market/savings	97	(75)	22			
Certificates of deposit	(327)	(1,244)	(1,571)			
Borrowed funds < 1 year	6	(4)	2			
Borrowed funds > 1 year	(17)	(81)	(98)			
Total Interest-bearing Liabilities	(241)	(1,404)	(1,645)			
Net Change <sup>(1)</sup>	\$ 3,654	\$ (3,263)	\$ 391			
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<sup>(1)</sup> Tax-exempt income is on a FTE basis using the statutory federal corporate income tax rate of 35 percent for 2013 and 2012.

<sup>(2)</sup> The change in interest due to both volume and rate has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amounts of the change in each.

#### **Provision for Loan Losses**

The provision for loan losses is the amount to be added to the allowance for loan losses, or ALL, after adjusting for charge-offs and recoveries to bring the ALL to a level considered appropriate to absorb probable losses inherent in the loan portfolio at March 31, 2013. The provision for loan losses decreased \$7.0 million to \$2.3 million compared to \$9.3 million in the first quarter of 2012. The decrease in the provision is due to

### Three Months Ended March 31, 2013

improving asset quality including decreases in loan charge-offs, nonperforming loans and substandard loans. Net loan charge-offs were down significantly to \$2.9 million for the first quarter of 2013 compared to \$10.3 million for the first quarter of 2012. Nonperforming loans, or NPLs, decreased 28 percent to \$46.3 million at March 31, 2013 compared to \$64.5 million at March 31, 2012. Specific reserves were \$0.2 million compared to \$6.0 million at March 31, 2012. Substandard and special mention assets have decreased \$42.0 million, or 13 percent, from March 31, 2012. The ALL was 1.36 percent of total loans at March 31, 2013 compared to 1.49 percent at March 31, 2012. Refer to Allowance for Loan Losses later in this MD&A for additional discussion.

# Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS continued

#### **Noninterest Income**

(in thousands)	Three Months Ended Mar20132012\$			rch 31, \$ Change	
Securities gains, net	\$	2	\$ 840	\$ (838)	
Gain on sale of merchant card servicing business	3,0	93		3,093	
Wealth management fees	2,5	76	2,419	157	
Debit and credit card fees	2,4	51	2,667	(216)	
Service charges on deposit accounts	2,4	48	2,408	40	
Insurance fees	1,7	75	1,691	84	
Mortgage banking	4	82	671	(189)	
Other	1,9	79	2,373	(394)	
Total Noninterest Income	\$ 14,8	06	\$ 13,069	\$ 1,737	

Noninterest income increased \$1.7 million, or 13 percent, to \$14.8 million for the first quarter of 2013 compared to the first quarter of 2012. The primary driver of the increase was a gain on the sale of our merchant card servicing business which was offset by lower security gains and lower other noninterest income.

We sold our existing merchant card servicing business for a one-time payment of \$4.8 million and as a result incurred a termination fee of \$1.7 million from our current merchant processor resulting in a net gain of \$3.1 million. In conjunction with the sale of the merchant card servicing business, we entered into a marketing and sales alliance agreement with the purchaser. This agreement is for an initial term of ten years and provides us with a share of future revenue and incentives to refer new customers. The decrease in securities gains of \$0.8 million was the result of a sale of one equity position during the first quarter of 2012, while there were no significant sales in the first quarter of 2013. Debit and credit cards fees decreased \$0.2 million due in part to a \$0.1 million decrease in merchant interchange as a result of the sale of our merchant card servicing business. Mortgage banking income decreased \$0.2 million due to a decrease in the spread that we earn on selling these loans between the first quarter of 2012 and the first quarter of 2013. The \$0.4 million decrease in other noninterest income is primarily due to a change in our commercial loan swap valuation of \$0.2 million.

#### Noninterest Expense

		Three Months Ended March 31,					
(in thousands)	2013	2012	\$ Change				
Salaries and employee benefits <sup>(1)</sup>	\$ 16,012	\$ 14,809	\$ 1,203				
Net occupancy <sup>(1)</sup>	2,164	1,784	380				
Data processing <sup><math>(1)</math></sup>	1,933	1,615	318				
Furniture and equipment	1,308	1,238	70				
Other taxes	999	774	225				
Professional services and legal <sup>(1)</sup>	972	1,538	(566)				
Merger related expense	810	3,914	(3,104)				
FDIC assessment							