NOMURA HOLDINGS INC Form 6-K January 25, 2005 Table of Contents

## FORM 6-K

## U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

**Commission File Number: 1-15270** 

Supplement for the month of January 2005.

# NOMURA HOLDINGS, INC.

(Translation of registrant s name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.
Form 20-F <u>X</u> Form 40-F
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes No <u>X</u>
If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

Information furnished on this form:

### **EXHIBIT**

### Exhibit Number

1. [Financial Highlights Nine months ended December 2004]

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NOMURA HOLDINGS, INC.

Date: January 25, 2005 By: /s/ Hiroshi Tanaka

Hiroshi Tanaka Senior Managing Director

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January 25, 2005

### Financial Highlights Nine months ended December 2004

We are pleased to report the following consolidated financial highlights based on consolidated financial information under US GAAP for the nine months ended December 2004.

For further information, please contact:

Shinji Iwai

Managing Director

Investor Relations Department

Nomura Group Headquarters

Nomura Securities Co., Ltd.

9-1 Nihonbashi 1-chome, Chuo-ku

Tokyo 103-8011, Japan

TEL: +813-3211-1811

### Financial Summary For the Nine Months Ended December 31, 2004

Date: January 25, 2005

Company name (code number): Nomura Holdings, Inc. (8604)

Head office: 1-9-1, Nihonbashi, Chuo-ku, Tokyo 103-8011, Japan

Stock exchange listings: (In Japan) Tokyo, Osaka, Nagoya

(Overseas) New York, Amsterdam, Singapore

Representative: Nobuyuki Koga

President and Chief Executive Officer, Nomura Holdings, Inc.

For inquiries: Shinji Iwai

Managing Director, Investor Relations Department, Nomura Group Headquarters, Nomura Securities Co.,

Ltd.

Tel: (Country Code 81) 3-3211-1811 URL(http://www.nomura.com)

#### (1) Operating Results

For the year ended

	For the nine months e	nded December 31	March 31		
	2004	2003		2004	
	(Yen amou	(Yen amounts in millions, except			
Total revenue	¥ 852,948	¥ 790,829	¥	1,099,546	
Change from the nine months ended December 31, 2003	7.9%				
Net revenue	¥ 564,657	¥ 565,005	¥	803,103	
Change from the nine months ended December 31, 2003	(0.1)%				
Income before income taxes	¥ 137,865	¥ 189,182	¥	282,676	
Change from the nine months ended December 31, 2003	(27.1)%				
Net income	¥ 69,189	¥ 102,417	¥	172,329	
Change from the nine months ended December 31, 2003	(32.4)%				
Basic net income per share	¥ 35.64	¥ 52.80	¥	88.82	
Diluted net income per share	¥ 35.62	¥ 52.80	¥	88.82	
Return on shareholders equity (ROE)	5.1% *	8.1% *		10.1%	

<sup>\*</sup> ROE for the nine months ended December 31, 2004 and 2003 are calculated as follows:

Net income x (4/3)

(Shareholders equity at the beginning of period + Shareholders equity at the end of period) / 2

(2) Financial Position

At December 31 At March 31

	2004 (Yen amo	2003	2004
Total assets	¥ 34,101,40		•
Shareholders equity	¥ 1,852,00	)1 ¥ 1,725,431	¥ 1,785,688
Shareholders equity as a percentage of total assets	5.	.4% 6.29	% 6.0%
Book value per share	¥ 954.0	01 ¥ 888.61	¥ 919.67

- (3) Adoption of simple method in recognition method: None
- (4) Difference in recognition method with latest fiscal year: None
- (5) Scope of consolidation and equity method application

Number of consolidated subsidiaries and variable interest entities: 140

Number of affiliated companies, which were accounted for by the equity method: 15

(6) Movement in the scope of consolidation and equity method application for this period

Number of consolidation Inclusion 14 Exclusion 7
Number of equity method application Inclusion 3 Exclusion 1

Nomura provides investment, financing and related services in the capital markets on a global basis. In the global capital markets there exist various uncertainties due to, but not limited to, economic and market conditions. Nomura, therefore, releases its results on a more frequent quarterly basis, and does not present earnings forecasts.

NOMURA HOLDINGS, INC.

### FINANCIAL HIGHLIGHTS

(UNAUDITED)

						Tı	anslation into				
					% Change	U.	S. dollars				
			For t	he nine months e	nded/ as of				or the year nded/ as of		
	December 31, 2003 (A)						(B-A)/(A)	December 31,		1	March 31, 2004
		(Yen and do	llar an	nounts in millions	, except per sha	re da	ta)				
FOR THE PERIOD ENDED					%						
Total revenue	¥	790,829	¥	852,948	7.9	\$	8,307	¥	1,099,546		
Net revenue		565,005		564,657	(0.1)		5,499		803,103		
Non-interest expenses		375,823		426,792	13.6		4,156		520,427		
Income before income taxes		189,182		137,865	(27.1)		1,343		282,676		
Net income		102,417		69,189	(32.4)		674		172,329		
Per share data :											
Basic-		£2.90		25.64	(22.5)		0.25		88.82		
Net income		52.80		35.64	(32.5)		0.35		88.82		
Diluted- Net income		52.80		35.62	(32.5)		0.35		88.82		
Cash dividends		7.50		10.00	33.3		0.10		15.00		
Return on equity (ROE):		8.1% *		5.1% *	00.0		0.10		10.1%		
AT PERIOD-END		0.170		3.170					10.170		
Total assets		7,863,899		4,101,407		\$	332,113	¥	29,752,966		
Shareholders equity		1,725,431		1,852,001			18,037		1,785,688		
Per share data:		000 (1		054.01			0.20		010.67		
Shareholders equity		888.61		954.01			9.29		919.67		

<sup>\*</sup> ROE for the nine months ended December 31, 2004 and 2003 are calculated as follows:

Net income x (4/3)

(Shareholders equity at the beginning of period + Shareholders equity at the end of period) / 2

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#### **Results of Operations**

#### **Financial Overview**

The following table provides selected consolidated income statement information for the nine months ended December 31, 2003 and 2004.

	Millio	ons of yen			
	For the nin	e months e	ended		
	December 31, 2003	Decer	mber 31, 2004		
Non-interest revenue	¥ 494,616	¥	492,856		
Net interest revenue	70,389		71,801		
Net revenue	565,005		564,657		
Non-interest expenses	375,823		426,792		
		-			
Income before income taxes	189,182		137,865		
Income tax expense	86,765		68,676		
Net income	¥ 102,417	¥	69,189		
Return on equity (ROE)	8.1%		5.1%		

Nomura Holdings, Inc. and its consolidated entities ( Nomura ) reported net revenue of ¥ 564.7 billion for the nine months ended December 31, 2004, a decrease of 0.1% from the same period in the prior year. Non-interest expenses were ¥ 426.8 billion for the nine months ended December 31, 2004, an increase of 14% from the same period in the prior year.

Income before income taxes was ¥ 137.9 billion for the nine months ended December 31, 2004, a decrease of 27% from the same period in the prior year. Net income was ¥ 69.2 billion for the nine months ended December 31, 2004, a decrease of 32% from the same period in the prior year.

Total assets were ¥ 34.1 trillion at December 31, 2004, an increase of ¥ 4.3 trillion from March 31, 2004 and total shareholders equity increased by ¥ 66.3 billion from March 31, 2004 to ¥ 1,852.0 billion at December 31, 2004. Nomura s return on equity was 5.1% for the nine months ended December 31, 2004.

#### **Business Segments**

#### Operating Results of Domestic Retail

	Mill	n			
	For the ni	ne months	e months ended		
	December 31, 2003	Decer	mber 31, 2004		
Non-interest revenue	¥ 224,680	¥	222,387		
Net interest revenue	1,235		2,364		
N-4	225.015		224.751		
Net revenue	225,915		224,751		
Non-interest expenses	166,390		163,195		
Income before income taxes	¥ 59,525	¥	61,556		

Domestic Retail has further strengthened its capabilities to provide investment consultation services in order to respond to customers investment needs by offering stocks, investment trusts, foreign currency bonds, Japanese government bonds for individuals, and a variety of other financial products. Net revenue decreased by 1% from \(\frac{1}{2}\) 225,915 million for the nine months ended December 31, 2003 to \(\frac{1}{2}\) 224,751 million for the nine months ended December 31, 2004. Non-interest expenses decreased by 2% from \(\frac{1}{2}\) 166,390 million for the nine months ended December 31, 2004 to \(\frac{1}{2}\) 163,195 million for the nine months ended December 31, 2004. As a result, income before income taxes increased by 3% from \(\frac{1}{2}\) 59,525 million for the nine months ended December 31, 2004.

Operating Results of Global Wholesale

Mil	Millions of yen			
For the n	ine months	s ended		
December 31, 2003	Decei	mber 31, 2004		
¥ 215,180	¥	139,877		
51,266		86,433		
266,446		226,310		
169,003		167,001		
¥ 97,443	¥	59,309		
	For the ni  December 31, 2003  ¥ 215,180  51,266  266,446  169,003	For the nine months  December 31, 2003 December 31, 2003 Pecember		

Global Wholesale has made an effort to manage its business portfolio based on global customers—order-flow. Net revenue decreased by 15% from ¥ 266,446 million for the nine months ended December 31, 2003 to ¥ 226,310 million for the nine months ended December 31, 2004, due primarily to a decrease in net gain on trading relating to bonds. Non-interest expenses decreased by 1% from ¥ 169,003 million for the nine months ended December 31, 2003 to ¥ 167,001 million for the nine months ended December 31, 2004. As a result, income before income taxes decreased by 39% from ¥ 97,443 million for the nine months ended December 31, 2003 to ¥ 59,309 million for the nine months ended December 31, 2004. In April 2004, the Global Wholesale segment was reorganized in order to enhance specialty services and strengthen our global structure. It now consists of three business lines: Global Markets, which is composed of Fixed Income and Equity, Investment Banking, and Merchant Banking.

Global Markets

Net revenue decreased by 18% from ¥ 211,357 million for the nine months ended December 31, 2003 to ¥ 173,326 million for the nine months ended December 31, 2004, due primarily to a decrease in net gain on trading relating to bonds. Non-interest expenses increased by 4% from ¥ 122,076 million for the nine months ended December 31, 2003 to ¥ 126,485 million for the nine months ended December 31, 2004. As a result, income before income taxes decreased by 48% from ¥ 89,281 million for the nine months ended December 31, 2003 to ¥ 46,841 million for the nine months ended December 31, 2004.

Investment Banking

Net revenue increased by 9% from ¥ 51,489 million for the nine months ended December 31, 2003 to ¥ 56,061 million for the nine months ended December 31, 2004, partly due to a revitalization in equity capital markets. Non-interest expenses decreased by 16% from ¥ 38,992 million for the nine months ended December 31, 2003 to ¥ 32,874 million for the nine months ended December 31, 2004, due primarily to restructuring of business operations. As a result, income before income taxes increased by 86% from ¥ 12,497 million for the nine months ended December 31, 2003 to ¥ 23,187 million for the nine months ended December 31, 2004.

Merchant Banking

Net revenue decreased from \$ 3,600 million for the nine months ended December 31, 2003 to (\$ 3,077) million for the nine months ended December 31, 2004, primarily due to funding costs for its assets in Europe, although there were exit transactions for this period. Non-interest expenses decreased by 4% from \$ 7,935 million for the nine months ended December 31, 2003 to \$ 7,642 million for the nine months ended December 31, 2004. As a result, loss before income taxes was \$ 4,335 million for the nine months ended December 31, 2003 and \$ 10,719 million for the nine months ended December 31, 2004.

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### Operating Results of Asset Management

	Mil	lions of yen				
	For the n	nine months ended				
	December 31, 2003	December 31, 2004				
Non-interest revenue	¥ 25,690	¥ 31,922				
Net interest revenue	1,225	1,088				
Net revenue	26,915	33,010				
Non-interest expenses	26,767	26,607				
Income before income taxes	¥ 148	¥ 6,403				

Net revenue increased by 23% from \( \) 26,915 million for the nine months ended December 31, 2003 to \( \) 33,010 million for the nine months ended December 31, 2004, due primarily to an increase in asset management and portfolio service fees reflecting the rise in the net assets of stock investment trusts. Non-interest expenses decreased by 1% from \( \) 26,767 million for the nine months ended December 31, 2003 to \( \) 26,607 million for the nine months ended December 31, 2004. As a result, income before income taxes increased from \( \) 148 million for the nine months ended December 31, 2003 to \( \) 6,403 million for the nine months ended December 31, 2004.

### Other Operating Results

Other operating results include gain (loss) on investment securities, equity in earnings (losses) of affiliates and other financial adjustments. Please refer to Note 6 to the consolidated financial information for a reconciliation of segment results to income statement information. Loss before income taxes was \$ 4,193 million for the nine months ended December 31, 2003 and income before income taxes was \$ 5,752 million for the nine months ended December 31, 2004.

### NOMURA HOLDINGS, INC.

### CONSOLIDATED INCOME STATEMENT INFORMATION

(UNAUDITED)

				Translation into millions of	Millions of
	Million	ns of yen	% Change	U.S. dollars	yen
		For the nine	e months ended		For the year ended
	December 31, 2003 (A)	December 31, 2004 (B)	(B-A)/(A)	December 31, 2004	March 31, 2004
Revenue:					
Commissions	¥ 147,309	¥ 161,393	9.6 %	\$ 1,572	¥ 210,216
Fees from investment banking	58,766	66,185	12.6	645	86,994
Asset management and portfolio service fees	47,549	57,317	20.5	558	66,193
Net gain on trading	181,329	131,349	(27.6)	1,279	229,042
Gain (Loss) on private equity investments	4,493	(3,764)	(,	(37)	13,138
Interest and dividends	296,213	360,092	21.6	3,507	396,870
Gain on investments in equity securities	34,557	6,399	(81.5)	62	55,888
Other	20,613	73,977	258.9	721	41,205
Total revenue	790,829	852,948	7.9	8,307	1,099,546
Interest expense	225,824	288,291	27.7	2,808	296,443
•					
Net revenue	565,005	564,657	(0.1)	5,499	803,103
Non-interest expenses :					
Compensation and benefits	195,412	197,590	1.1	1,924	259,336
Commissions and floor brokerage	13,011	16,979	30.5	165	19,169
Information processing and communications	57,565	59,821	3.9	583	80,031
Occupancy and related depreciation	39,754	39,412	(0.9)	384	54,221
Business development expenses	15,906	20,020	25.9	195	23,100
Other	54,175	92,970	71.6	905	84,570
	375,823	426,792	13.6	4,156	520,427
Income before income taxes	189,182	137,865	(27.1)	1,343	282,676
		<del></del>			
Income tax expense:					
Current	80,776	59,231	(26.7)	577	108,434
Deferred	5,989	9,445	57.7	92	1,913
	86,765	68,676	(20.8)	669	110,347
			(20.0)		
Net income	¥ 102,417	¥ 69,189	(32.4)	\$ 674	¥ 172,329
		.,	(= . )		,- ,-

Per share of common stock:							nslation into		
		•	Yen		% Change	U.S.	. dollars		Yen
Basic-									
Net income	¥	52.80	¥	35.64	(32.5)	\$	0.35	¥	88.82
Diluted-									
Net income	¥	52.80	¥	35.62	(32.5)	\$	0.35	¥	88.82

### NOMURA HOLDINGS, INC.

### CONSOLIDATED BALANCE SHEET INFORMATION

### (UNAUDITED)

				Translation into millions of
			U.S. dollars	
	December 31, 2003	March 31, 2004	December 31, 2004	December 31, 2004
ASSETS				
Cash and cash deposits:				
Cash and cash equivalents	¥ 532,405	¥ 637,372	¥ 506,685	\$ 4,935
Time deposits	263,565	248,737	387,462	3,772
Deposits with stock exchanges and other segregated cash	52,378	44,528	41,701	406
	848,348	930,637	935,848	9,113
Loans and receivables:				
Loans receivable	409,738	543,894	469,268	4,570
Receivables from customers	33,457	10,744	7,959	78
Receivables from other than customers	425,714	464,776	840,220	8,183
Allowance for doubtful accounts	(6,897)	(5,778)	(3,192)	(31)
	862,012	1,013,636	1,314,255	12,800
Collateralized agreements:				
Securities purchased under agreements to resell	4,733,656	5,701,646	7,481,121	72,859
Securities borrowed	6,542,655	7,180,106	7,733,775	75,319
	11,276,311	12,881,752	15,214,896	148,178
Trading assets and private equity investments (including securities pledged as collateral of ¥5,820,754 million at December 31, 2003, ¥5,229,300 million at March 31, 2004, and ¥7,137,262 million (\$69,510 million) at December 31, 2004, respectively):				
Securities inventory	13,086,281	13,066,963	14,507,367	141,287
Derivative contracts	439,578	479,659	574,161	5,592
Private equity investments	281,616	291,774	310,646	3,025
	13,807,475	13,838,396	15,392,174	149,904
Other assets:				
Office buildings, land, equipment and facilities (net of accumulated depreciation and amortization of ¥179,278 million at December 31, 2003, ¥182,449 million at March 31, 2004 and ¥196,422 million				
(\$1,913 million) at December 31, 2004, respectively)	194,931	200,700	282,560	2,752
Lease deposits	62,727	64,764	40,100	391
Leave deposits	207,958	206,236	232,779	2,267

Non-trading debt securities (including securities pledged as collateteral of \$nil at December 31, 2003, \$3,340 million at March 31, 2004, and

¥nil (\$nil) at December 31, 2004, respectively)

+iii (\$iii) at December 31, 2004, respectively)					
Investments in equity securities	151,720	169,459	166,010		1,617
Investments in and advances to affiliated companies	200,946	207,668	240,497		2,342
Deferred tax assets	104,420	105,901	98,060		955
Other assets	147,051	133,817	184,228		1,794
				-	
	1,069,753	1,088,545	1,244,234		12,118
					_
Total assets	¥ 27,863,899	¥ 29,752,966	¥ 34,101,407	\$	332,113

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### NOMURA HOLDINGS, INC.

### CONSOLIDATED BALANCE SHEET INFORMATION

### (UNAUDITED)

Translation into

				millions of
		Millions of yen		U.S. dollars
	December 31, 2003	March 31, 2004	December 31, 2004	December 31, 2004
LIABILITIES AND SHAREHOLDERS EQUITY				
Short-term borrowings	¥ 459,105	¥ 437,124	¥ 378,366	\$ 3,685
Payables and deposits:				
Payables to customers	230,045	266,646	218,102	2,124
Payables to other than customers	650,186	861,747	309,811	3,017
Time and other deposits received	279,419	255,703	310,576	3,025
	1,159,650	1,384,096	838,489	8,166
Collateralized financing:				
Securities sold under agreements to repurchase	8,531,106	9,622,727	12,347,113	120,248
Securities loaned	5,277,876	5,157,814	5,609,714	54,633
Other secured borrowings	1,676,775	2,587,217	2,701,277	26,308
	15,485,757	17,367,758	20,658,104	201,189
Trading liabilities:				
Securities sold but not yet purchased	5,889,993	5,559,598	6,585,349	64,134
Derivative contracts	432,919	417,368	483,077	4,705
	6,322,912	5,976,966	7,068,426	68,839
Other liabilities:				
Accrued income taxes	65,578	93,538	14,528	141
Accrued pension and severance costs	87,521	86,439	87,077	848
Other	288,362	235,888	273,026	2,659
	441,461	415,865	374,631	3,648
Long-term borrowings	2,269,583	2,385,469	2,931,390	28,549
Total liabilities	26,138,468	27,967,278	32,249,406	314,076
Commitments and contingencies (See Note 3)				
Shareholders equity:				
Common stock				
Authorized - 6,000,000,000 shares	182,800	182,800	182,800	1,780

Issued - 1,965,919,860 shares

at December 31, 2003, March 31, 2004,

and December 31, 2004

Additional paid-in capital	153,777	154,063	155,434		1,514
Retained earnings	1,494,882	1,550,231	1,600,006		15,582
Accumulated other comprehensive (loss) income					
Minimum pension liability adjustment	(39,078)	(34,221)	(32,077)		(312)
Cumulative translation adjustments	(34,257)	(34,380)	(20,479)		(199)
	(73,335)	(68,601)	(52,556)		(511)
		-			
	1,758,124	1,818,493	1,885,684		18,365
Less-Common stock held in treasury, at cost - 24,203,438 shares, 24,263,831 shares, and 24,629,628 shares at December 31, 2003, March 31, 2004 and December 31, 2004, respectively	(32,693)	(32,805)	(33,683)		(328)
T ( 1 1 1 1 2	1 705 401	1 705 (00	1.052.001		10.027
Total shareholders equity	1,725,431	1,785,688	1,852,001		18,037
				_	
Total liabilities and shareholders equity	¥ 27,863,899	¥ 29,752,966	¥ 34,101,407	\$	332,113

### NOMURA HOLDINGS, INC.

### CONSOLIDATED INFORMATION OF CASH FLOWS

### (UNAUDITED)

			Translation	
			into	
	Million	s of yen	millions of U.S. dollars	Millions of yen
	For	the nine months en	ded	For the Year
	December 31,  2003	December 31		ended March 31, 2004
Cash flows from operating activities:				
Net income	¥ 102,417	¥ 69,189	\$ 674	¥ 172,329
Adjustments to reconcile net income to net cash used in operating activities:				
Depreciation and amortization	25,481	28,226	275	33,706
(Gain) on investments in equity securities	(34,557)	(6,399)	(62)	(55,888)
Deferred income tax expense	5,989	9,445	92	1,913
Changes in operating assets and liabilities:				
Time deposits	156,758	(131,180)	(1,278)	174,331
Deposits with stock exchanges and other segregated cash	(15,314)	3,130	30	(7,485)
Trading assets and private equity investments	(4,818,900)	(1,504,352)	(14,651)	(4,808,112)
Trading liabilities	2,522,744	1,026,366	9,996	2,152,243
Securities purchased under agreements to resell, net of securities sold				
under agreements to repurchase	1,184,224	966,169	9,410	1,297,514
Securities borrowed, net of securities loaned	(819,184)	(78,757)	(767)	(1,576,454)
Other secured borrowings	837,076	114,060	1,111	1,747,519
Loans and receivables, net of allowance	256,938	(268,745)	(2,617)	135,821
Payables and deposits received	361,692	(586,823)	(5,715)	592,779
Accrued income taxes, net	54,725	(109,291)	(1,064)	80,273
Other, net	92,262	53,644	522	(18,864)
Net cash used in operating activities	(87,649)	(415,318)	(4,044)	(78,375)
Coch flows from investing activities:				
Cash flows from investing activities:				
Payments for purchases of office buildings, land, equipment and facilities	(24,685)	(37,354)	(364)	(39,303)
Proceeds from sales of office buildings, land, equipment and facilities	1,033	2,459	24	1,341
Payments for purchases of investments in equity securities	(58)	(79)	(1)	(61)
Proceeds from sales of investments in equity securities	20,712	10,031	98	24,309
Decrease (increase) in non-trading debt securities, net	63,772	(26,817)	(261)	61,705
Decrease (increase) in other investments and other assets, net	7,588	(23,547)	(229)	(2,520)

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Net cash provided by (used in) investing activities		68,362		(75,307)		(733)		45,471
Cash flows from financing activities:								
Increase in long-term borrowings		458,971		627,308		6,109		712,675
Decrease in long-term borrowings		(445,450)		(173,653)		(1,691)		(551,897)
Increase (Decrease) in short-term borrowings, net		98,420		(69,198)		(674)		76,982
Proceeds from sales of common stock		8,011		122		1		8,027
Payments for repurchases of common stock		(3,959)		(413)		(4)		(4,084)
Payments for cash dividends		(43,686)		(33,992)		(331)		(43,686)
	_		_				_	
Net cash provided by financing activities		72,307		350,174		3,410		198,017
•			_		_		_	
Effect of exchange rate changes on cash and cash equivalents		(11,852)		9,764		95		(18,978)
			_		_		_	
Net increase (decrease) in cash and cash equivalents		41,168		(130,687)		(1,272)		146,135
Cash and cash equivalents at beginning of the period		491,237		637,372		6,207		491,237
	_		_				_	
Cash and cash equivalents at end of the period	¥	532,405	¥	506,685	\$	4,935	¥	637,372

#### NOMURA HOLDINGS, INC.

#### NOTES TO THE CONSOLIDATED FINANCIAL INFORMATION

#### (UNAUDITED)

#### 1. Accounting policies:

The consolidated financial information herein has basically been prepared in accordance with Nomura s accounting policies which are disclosed in the footnotes of Nomura Holdings, Inc. s Annual Securities Report (the Annual Report filed with the Director of the Kanto Local Finance Bureau of the Ministry of Finance in Japan) and Form 20-F (the Annual Report filed with the U.S. Securities and Exchange Commission) for the year ended March 31, 2004.

#### 2. U.S. dollar amounts:

The U.S. dollar amounts are included solely for the convenience of the reader and have been translated at the rate of \$102.68 = US\$1, the noon buying rate in New York City for cable transfers in foreign currencies as certified for customs purposes by the Federal Reserve Bank of New York on December 31, 2004. This translation should not be construed to imply that the yen amounts actually represent, or have been or could be converted into, equivalent amounts in U.S. dollars.

### 3. Credit and investment commitments and guarantees:

#### Commitments

In connection with its banking/financing activities, Nomura has provided to counterparties through subsidiaries, commitments to extend credit, which generally have a fixed expiration date. In connection with its investment banking activities, Nomura has entered into agreements with customers under which Nomura has committed to underwrite notes that may be issued by the customers. The outstanding commitments under these agreements are included in commitments to extend credit.

Nomura has commitments to invest in various partnerships, primarily in connection with its merchant banking activities and also have commitments to provide financing for investments related to these partnerships. The outstanding commitments under these agreements are included in commitments to invest in partnerships.

Contractual amounts of these commitments were as follows:

		Translation into millions of	
	Millions of yen	U.S. dollars	Millions of yen
	December 31, 2004	December 31, 2004	March 31, 2004
Commitments to extend credit and to invest in partnerships	¥ 206,368	\$ 2,010	¥ 160,089

#### Guarantees

Nomura enters into, in the normal course of its subsidiaries banking/financing activities, various guarantee arrangements with counterparties in the form of standby letters of credit and other guarantees, which generally have a fixed expiration date. In addition, Nomura enters into certain derivative contracts that meet the accounting definition of a guarantee under FIN No. 45. Contractual amounts of these guarantees, other than derivative contract, for which the fair values are recorded on the consolidated balance sheets at fair value, were as follows:

				tion into ons of		
	Mill	ons of yen	U.S. d	lollars	Milli	ions of yen
	De	ecember 31, 2004		ber 31, 04	М	arch 31, 2004
Standby letters of credit and other guarantees	¥	6,949	\$	68	¥	29,424

#### 4. Private equity investments:

Nomura operates private equity business through a wholly owned subsidiary, Nomura Principal Finance Co., Ltd. (  $\,$  NPF  $\,$  ). As of December 31, 2004, the significant private equity investee by which NPF entered into agreements to acquire new shares to be issued is Millennium Retailing, Inc. ( $\,$  MR  $\,$  ). NPF has acquired  $\,$  ¥20 billion of new shares issued by MR in July 2004, and will acquire additional  $\,$  ¥30 billion around the end of January 2005, giving NPF a majority stake.

### 5. Comprehensive income:

			Translation into millions of		
	Million	ns of yen	U.S. dollars	Millions of yen	
				For the year	
	Fo	or the nine months	ended	ended	
	December 31, 2003	December 31, 2004	December 31, 2004	March 31, 2004	
Net income	¥ 102,417	¥ 69,189	\$ 674	¥ 172,329	
Other comprehensive (loss) income, net of tax:					
Change in cumulative translation adjustments	(11,928)	13,901	135	(12,051)	

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Minimum pension liability adjustment during the period	2,480	2,144	21		7,337
Total other comprehensive (loss) income, net of tax	(9,448)	16,045	156		(4,714)
				_	
Comprehensive income	¥ 92,969	¥ 85,234	\$ 830	¥	167,615

## **6. Segment Information-Operating segment:**

Business segments results are shown in the following table.

	Millions of yen						
Domestic Retail	Global Wholesale	Ma	Asset nagement	(Inc.	Other elimination)	ŗ	Γotal
¥ 224,680	¥ 215,180	¥	25,690	¥	(13,745)	¥4	51,805
1,235	51,266		1,225		16,662		70,388
225,915	266,446		26,915		2,917	5	22,193
	169,003						69,270
						_	
¥ 59 525	¥ 97 443	¥	148	¥	(4 193)	¥ 1	52,923
1 37,323	1 77,113		110		(1,155)		32,723
V 222 227	V 120 077	V	21.022	V	41.654	37.4	25 940
		Ŧ		Ŧ			35,840
2,304	80,433		1,088		(18,084)		71,801
			22.040		22.750		0= 44
							07,641
163,195	167,001		26,607		17,818		74,621
¥ 61,556	¥ 59,309	¥	6,403	¥	5,752	¥ 1	33,020
			Change (%	·)			
3.4	(39.1)		4,226.4				(13.0)
	Transla	tion ii	nto millions	of U.S.	. dollars		
\$ 2,166	\$ 1,362	\$	311	\$	406	\$	4,245
23	842		10		(176)		699
						_	
2,189	2,204		321		230		4,944
1,590	1,626		259		174		3,649
\$ 599	\$ 578	\$	62	\$	56	\$	1,295
	÷ 0,0	-		4		-	-,-,0
		N	Aillions of y	en			
	* 224,680	Retail         Wholesale           ¥ 224,680         ¥ 215,180           1,235         51,266           225,915         266,446           166,390         169,003           ¥ 59,525         ¥ 97,443           ¥ 222,387         ¥ 139,877           2,364         86,433           224,751         226,310           163,195         167,001           ¥ 61,556         ¥ 59,309           3.4         (39.1)           Transla           \$ 2,166         \$ 1,362           23         842           2,189         2,204           1,590         1,626	Domestic   Global   Retail   Wholesale   Ma	Domestic Retail         Global Wholesale         Asset Management           ¥ 224,680         ¥ 215,180         ¥ 25,690           1,235         51,266         1,225           225,915         266,446         26,915           166,390         169,003         26,767           ¥ 59,525         ¥ 97,443         ¥ 148           ¥ 222,387         ¥ 139,877         ¥ 31,922           2,364         86,433         1,088           224,751         226,310         33,010           163,195         167,001         26,607           ¥ 61,556         ¥ 59,309         ¥ 6,403           Change (%           3.4         (39.1)         4,226.4           Translation into millions           \$ 2,166         \$ 1,362         \$ 311           23         842         10           2,189         2,204         321           1,590         1,626         259           \$ 599         \$ 578         \$ 62	Domestic Retail   Wholesale   Management   (Inc.	Domestic Retail         Global Wholesale         Asset Management         (Inc. elimination)           ¥ 224,680         ¥ 215,180         ¥ 25,690         ¥ (13,745)           1,235         51,266         1,225         16,662           225,915         266,446         26,915         2,917           166,390         169,003         26,767         7,110           ¥ 59,525         ¥ 97,443         ¥ 148         ¥ (4,193)           ¥ 222,387         ¥ 139,877         ¥ 31,922         ¥ 41,654           2,364         86,433         1,088         (18,084)           224,751         226,310         33,010         23,570           163,195         167,001         26,607         17,818           ¥ 61,556         ¥ 59,309         ¥ 6,403         ¥ 5,752           Change (%)           Translation into millions of U.S. dollars           \$ 2,166         \$ 1,362         \$ 311         \$ 406           23         842         10         (176)           2,189         2,204         321         230           1,590         1,626         259         174           \$ 599         \$ 578         \$ 62         \$ 56	Domestic Retail         Global Wholesale         Asset Management         (Inc. elimination)         7           # 224,680         # 215,180         # 25,690         # (13,745)         # 4           1,235         51,266         1,225         16,662           225,915         266,446         26,915         2,917         5           166,390         169,003         26,767         7,110         3           # 59,525         # 97,443         # 148         # (4,193)         # 1           # 222,387         # 139,877         # 31,922         # 41,654         # 4           2,364         86,433         1,088         (18,084)         (18,084)           224,751         226,310         33,010         23,570         5           163,195         167,001         26,607         17,818         3           # 61,556         # 59,309         # 6,403         # 5,752         # 1           Change (%)           **           **         2,166         \$ 1,362         \$ 311         \$ 406         \$           **         2,166         \$ 1,362         \$ 311         \$ 406         \$           23         842

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Year ended March 31, 2004							
Non-interest revenue	¥ 304,035	¥ 290,845	¥	34,300	¥	(83)	¥ 629,097
Net interest revenue	1,722	74,891		1,657		22,156	100,426
			_				
Net revenue	305,757	365,736		35,957		22,073	729,523
Non-interest expenses	226,213	227,227		37,004		13,574	504,018
Income (loss) before income taxes	¥ 79,544	¥ 138,509	¥	(1,047)	¥	8,499	¥ 225,505

Transactions between operating segments are recorded within segment results on commercial terms and conditions and are eliminated in the Other column.

The following table presents the major components of income/ (loss) before income taxes in Other

				Transl	ation into		
				mill	ions of	M	illions of
	Millions of yen U.S. dollars				yen		
	For the nine months ended						r the year
	December 31,	Dec	ember 31,		ember 31,	M	arch 31,
	2003		2004		2004		2004
Loss on undesignated hedging instruments included in Net gain on							
trading	¥ (13,207)	¥	(6,819)	\$	(66)	¥	(12,544)
(Loss) gain on investment securities	(449)		7,317		71		1,590
Equity in earnings of affiliates	4,149		5,448		53		8,514
Corporate items	(9,789)		(282)		(3)		(10,666)
Others	15,103		88		1		21,605
						_	
Total	¥ (4,193)	¥	5,752	\$	56	¥	8,499

The table below presents a reconciliation of the combined segment information included in the table on the previous page to reported net revenue and income before income taxes in the consolidated income statement information.

			Translation into millions of	Millions of	
	Millions of yen		U.S. dollars	yen	
	Fo	For the year ended			
	December 31, December 31,		December 31,	March 31,	
	2003	2004	2004	2004	
Net revenue	¥ 522,193	¥ 507,641	\$ 4,944	¥ 729,523	
Unrealized gain on investments in equity securities held for relationship purposes	35,799	204	2	54,729	
Effect of consolidation/deconsolidation of certain private equity investee companies (1)	7,013	56,812	553	18,851	

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Consolidated net revenue	¥ 565,005	¥ 564,657	\$ 5,499	¥ 803,103
Non-interest expenses	¥ 369,270	¥ 374,621	\$ 3,649	¥ 504,018
Unrealized gain on investments in equity securities held for relationship				
purposes				
Effect of consolidation/deconsolidation of certain private equity investee				
companies (2)	6,553	52,171	507	16,409
Consolidated non-interest expenses	¥ 375,823	¥ 426,792	\$ 4,156	¥ 520,427
Income before income taxes	¥ 152,923	¥ 133,020	\$ 1,295	¥ 225,505
Unrealized gain on investments in equity securities held for relationship				
purposes	35,799	204	2	54,729
Effect of consolidation/deconsolidation of certain private equity investee				
companies	460	4,641	46	2,442
Consolidated income before income taxes	¥ 189,182	¥ 137,865	\$ 1,343	¥ 282,676

<sup>(1)</sup> These are included in Revenue-Other in the consolidated income statements.

<sup>(2)</sup> These are included in Non interest expenses-Other in the consolidated income statements.

### NOMURA HOLDINGS, INC.

### SUPPLEMENTARY INFORMATION

(UNAUDITED)

### Commissions/fees received and Net gain on trading consist of the following:

Commissions/fees received

	Millio	ns of yen	% Change	Translation into millions of U.S. dollars	Millions of
		For the nine 1	months ended		For the year ended
	December 31, 2003 (A)	December 31, 2004 (B)	(B-A)/(A)	December 31, 2004	March 31, 2004
Commissions	¥ 147,309	¥ 161,393	9.6	\$ 1,572	¥ 210,216
Brokerage Commissions	104,424	114,013	9.2	1,110	149,667
Commissions for Distribution of Investment Trust	26,291	29,979	14.0	292	37,345
Fees from Investment Banking	58,766	66,185	12.6	645	86,994
Underwriting and Distribution	48,233	50,998	5.7	497	71,091
M&A / Financial Advisory Fees	10,410	15,166	45.7	148	15,772
Asset Management and Portfolio Service Fees	47,549	57,317	20.5	558	66,193
Asset Management Fees	40,086	49,242	22.8	480	56,268
Total	¥ 253,624	¥ 284,895	12.3	\$ 2,775	¥ 363,403

Net gain on trading

Millions of yen	% Change	Translation	Millions of
		into	yen

millions of U.S. dollars

		For the nine months ended				
	December 31,	December 31, December 31,		ember 31, December 31,		
	2003 (A)	2004 (B)	(B-A)/(A)	2004	2004	
Merchant Banking	¥ 1,782	¥ 3,502	96.5	\$ 3	4 ¥ 1,548	
Equity Trading	59,080	46,138	(21.9)	44	9 75,232	
Fixed Income and Other Trading	120,467	81,709	(32.2)	79	6 152,262	
Total	¥ 181,329	¥ 131,349	(27.6)	\$ 1,27	9 ¥ 229,042	

### NOMURA HOLDINGS, INC.

### CONSOLIDATED INCOME STATEMENT INFORMATION

### (UNAUDITED)

### Millions of yen

		For the three months ended									
	June 30,	Sept	ember 30,	December 31, March 31,		March 31,	June 30,	September 30,		December 3	
	2003		2003		2003	2004	2004		2004		2004
Revenue:											
Commissions	¥ 33,752	¥	55,967	¥	57,590	¥ 62,907	¥ 69,533	¥	45,585	¥	46,275
Fees from investment banking	14,498		19,860		24,408	28,228	15,434		32,339		18,412
Asset management and portfolio											
service fees	13,735		17,022		16,792	18,644	18,185		19,845		19,287
Net gain on trading	80,432		67,097		33,800	47,713	53,567		23,073		54,709
(Loss) gain on private equity											
investments	(669)		7,267		(2,105)	8,645	498		(2,097)		(2,165)
Interest and dividends	113,844		104,036		78,333	100,657	99,192		119,848		141,052
Gain (loss) on investments in equity											
securities	16,168		15,601		2,788	21,331	10,271		(11,624)		7,752
Other	8,030		6,738		5,845	20,592	25,916		20,605		27,456
		_		_				_		_	
Total revenue	279,790		293,588		217,451	308,717	292,596		247,574		312,778
Interest expense	79,703		78,901		67,220	70,619	78,668		90,733		118,890
Net revenue	200,087		214,687		150,231	238,098	213,928		156,841		193,888
Non-interest expenses:											
Compensation and benefits	65,903		67,686		61,823	63,924	65,943		64,206		67,441
Commissions and floor brokerage	4,904		4,625		3,482	6,158	6,409		6,502		4,068
Information processing and	1,72 0 1		1,020		-,	5,200	0,100		0,000		1,000
communications	18,890		19,520		19,155	22,466	19,281		20,136		20,404
Occupancy and related depreciation	13,319		13,506		12,929	14,467	13,274		12,986		13,152
Business development expenses	4,983		5,428		5,495	7,194	5,429		7,767		6,824
Other	20,788		15,971		17,416	30,395	31,126		29,037		32,807
	128,787		126,736		120,300	144,604	141,462		140,634		144,696
Income before income taxes	71,300		87,951		29,931	93,494	72,466		16,207		49,192
Income tax expense (benefit):								_		_	
Current	27,093		38,418		15,265	27,658	26,001		22,291		10,939
Deferred	5,159		1,895		(1,065)	(4,076)	5,633		(9,300)		13,112
	32,252		40,313		14,200	23,582	31,634		12,991		24,051
Net income	¥ 39,048	¥	47,638	¥	15,731	¥ 69,912	¥ 40,832	¥	3,216	¥	25,141

	_							Yen						
Per share of common stock:														
Basic-														
Net income	¥	20.14	¥	24.58	¥	8.10	¥	36.01	¥	21.03	¥	1.66	¥	12.95
							_							
Diluted-														
Net income	¥	20.14	¥	24.58	¥	8.10	¥	36.01	¥	21.03	¥	1.66	¥	12.94

### **Unconsolidated Financial Information of Major Consolidated Entities**

(UNAUDITED)

The unconsolidated financial information, prepared under Japanese GAAP, is presented for the following entities;

Nomura Holdings, Inc. Financial Information (Parent Company Only) Nomura Securities Co., Ltd. Financial Information

<sup>\*</sup> The amounts presented for December 31, 2004 are rounded whereas the amounts for March 31, 2004 and December 31, 2003 are truncated.

### NOMURA HOLDINGS, INC. (PARENT COMPANY ONLY)

### INCOME STATEMENT INFORMATION

### (UNAUDITED)

		Millions of yen				
	For the nine	months ended	For the year			
			ended			
	December 31, 2004	December 31, 2003	March 31, 2004			
Operating revenue	241,463	106,321	135,341			
Operating expenses	67,078	69,220	95,895			
Operating income	174,385	37,101	39,446			
Non-operating income	2,976	1,760	2,644			
Non-operating expenses	819	451	2,642			
Ordinary income	176,543	38,409	39,448			
Special profits	7,605	3,632	5,773			
Special losses	1,608	4,060	5,067			
Income before income taxes	182,540	37,982	40,155			
Income taxes - current	4,389	3,048	1,859			
Income taxes - deferred	2,910	3,356	4,920			
Net income	175,241	31,577	33,374			
Unappropriated retained earnings brought forward	8,849	4,606	4,606			
Interim dividend	19,423	14,569	14,569			
Unappropriated retained earnings	164,667	21,614	23,412			

### NOMURA HOLDINGS, INC. (PARENT COMPANY ONLY)

### BALANCE SHEET INFORMATION

(UNAUDITED)

Assets: Current Assets Fixed Assets

**Total Assets** 

Liabilities: Current Liabilities

Long-term Liabilities

Total Shareholders Equity

Total Liabilities

Liabilities and Shareholders Equity

Total Liabilities and Shareholders Equity

Millions of yen							
December 31, 2004	December 31, 2003	March 31, 2004					
1,224,123	743,460	792,874					
1,834,184	1,532,787	1,676,844					
3,058,307	2,276,247	2,469,719					
928,772	400,111	469,835					

521,757

921,869

1,354,377

2,276,247

632,878

1,102,713

1,367,005

2,469,719

621,644

1,550,416

1,507,891

3,058,307

## NOMURA SECURITIES CO., LTD.

### INCOME STATEMENT INFORMATION

### (UNAUDITED)

### Millions of yen

	-						
	For the nine	For the nine months ended					
		Comparison					
	December 31, 2004 (A)	December 31, 2003 (B)	(A-B)/(B)(%)	March 31, 2004 (C)			
Operating revenue	424,889	447,850	(5.1)	598,772			
Commissions	217,793	194,609	11.9	279,936			
Net gain on trading	151,303	208,907	(27.6)	263,274			
Net gain on other inventories	3	9	(63.2)	11			
Interest and dividend income	55,789	44,324	25.9	55,550			
Interest expenses	48,477	40,167	20.7	51,007			
Net operating revenue	376,412	407,682	(7.7)	547,765			
Selling, general and administrative	245 (22	241.224		220,202			
expenses	245,630	241,234	1.8	328,203			
Operating income	130,781	166,448	(21.4)	219,561			
Non-operating income	2,397	1,183	102.6	1,470			
Non-operating expenses	871	1,317	(33.9)	1,621			
Ordinary income	132,307	166,314	(20.4)	219,410			
Special profits	313	85	265.5				
Special losses	1,359	64	2,007.1	407			
Income before income taxes	131,261	166,335	(21.1)	219,003			
Income taxes - current	44,959	72,561	(38.0)	103,241			
Income taxes - deferred	9,955	(25)		(6,301)			
Net income	76,347	93,799	(18.6)	122,063			
Unappropriated retained earnings brought forward	56,256	29,862		29,862			
Unappropriated retained earnings	132,603	123,662		151,925			
		,					

## NOMURA SECURITIES CO., LTD.

### BALANCE SHEET INFORMATION

### (UNAUDITED)

## Millions of yen

	withhous of yen				
	December 31, 2004	December 31, 2003	March 31, 2004		
Assets					
Current Assets:	14,754,921	14,378,843	15,559,847		
Trading Assets	7,573,522	8,340,579	8,777,900		
Loans with securities as collateral	6,196,309	5,305,086	5,785,461		
Other	985,090	733,177	996,485		
Fixed Assets	65,445	61,195	68,323		
Total Assets	14,820,366	14,440,039	15,628,170		
Liabilities and Shareholder s Equity					
Liabilities					
Current Liabilities:	13,528,407	13,246,521	14,389,341		
Trading liabilities	3,700,368	4,446,941	4,462,680		
Borrowings with securities as collateral	5,658,157	5,516,038	5,322,006		
Other	4,169,882	3,283,542	4,604,654		
Long-term Liabilities	555,047	466,360	483,066		
Statutory Reserves	1,730	916	1,258		
Total Liabilities	14,085,185	13,713,798	14,873,666		
Total Shareholder s Equity	735,182	726,241	754,504		
Total Liabilities and Shareholder s Equity	14,820,366	14,440,039	15,628,170		

### NOMURA SECURITIES CO., LTD.

### SUPPLEMENTARY INFORMATION

### (UNAUDITED)

#### 1. Commission Revenues

### (1) Breakdown by Category

(Millions of yen except percentages)

	Nine Mon	ths Ended		
	December 31,	December 31,	Comparison	Year Ended
	2004 (A)	2003 (B)	(A-B)/(B)(%)	March 31, 2004 (C)
Brokerage commissions	98,485	90,945	8.3%	129,377
(Stocks)	(91,111)	(83,940)	(8.5)	(118,033)
Underwriting commissions	32,342	28,381	14.0	41,300
(Stocks)	(28,751)	(25,071)	(14.7)	(36,752)
(Bonds)	(3,591)	(3,309)	(8.5)	(4,547)
Distribution commissions	34,632	30,322	14.2	43,668
(Investment trust certificates)	(29,827)	(26,151)	(14.1)	(37,169)
Other commissions	52,334	44,960	16.4	65,589
(Investment trust certificates)	(21,024)	(16,782)	(25.3)	(24,202)
Total	217,793	194,609	11.9	279,936

### (2) Breakdown by Product

(Millions of yen except percentages)

Nine Mon	ths Ended		
December 31,	December 31,	Comparison	Year Ended
2004 (A)	2003 (B)	(A-B)/(B)(%)	March 31, 2004 (C)

122,753	110,918	10.7%	158,206
12,882	14,996	-14.1	21,401
57,599	49,107	17.3	71,636
24,560	19,587	25.4	28,691
217,793	194,609	11.9	279,936
	12,882 57,599 24,560	12,882 14,996 57,599 49,107 24,560 19,587	12,882 14,996 -14.1 57,599 49,107 17.3 24,560 19,587 25.4

### 2. Net Gain/Loss on Trading

(Millions of yen except percentages)

	Nine Mon	ths Ended			
	December 31,	December 31,	Comparison	Year Ended March 31, 2004 (C)	
	2004 (A)	2003 (B)	(A-B)/(B)(%)		
Stocks	49,634	55,621	-10.8%	80,757	
Bonds and forex	101,669	153,285	-33.7	182,517	
Total	151,303	208,907	-27.6	263,274	

### NOMURA SECURITIES CO., LTD.

### SUPPLEMENTARY INFORMATION

### (UNAUDITED)

### 3. Stock Trading (excluding futures transactions)

(Millions of shares or yen except per share data and percentages)

	Nine Months Ended				Comparison		Year Ended	
	December 31, 2004 (A)		December 31, 2003 (B)		(A-B)/(B)(%)		March 31, 2004 (C)	
	Number of	_	Number of	_	Number of		Number of	_
	shares	Amount	shares	Amount	shares	Amount	shares	Amount
Total	44,289	42,424,346	45,578	37,532,980	-2.8%	13.0%	62,667	52,236,699
(Brokerage)	31,043	27,915,904	31,584	23,692,812	-1.7	17.8	44,469	33,801,841
(Proprietary Trading)	13,246	14,508,441	13,994	13,840,167	-5.3	4.8	18,198	18,434,857
Brokerage / Total	70.1%	65.8%	69.3%	63.1%			71.0%	64.7%
TSE Share	6.2%	6.9%	6.7%	7.1%			6.7%	7.1%
Brokerage Commission per share (yen)	2.9	)1	2.6	52			2.6	52

## 4. Underwriting, Subscription, and Distribution

(Millions of shares or yen except percentages)

	Nine Mon	ths Ended	Comparison	Year Ended	
	December 31, 2004 (A)	December 31, 2003 (B)	(A-B)/(B)(%)	March 31, 2004 (C)	
Underwriting					
Stocks (number of shares)	219	351	-37.7%	652	
(yen amount)	753,616	533,079	41.4	775,448	
Bonds (face value)	7,061,325	5,424,889	30.2	7,388,910	
Investment trust certificates (yen amount)					
Commercial paper and others (face value)	368,000	427,800	-14.0	504,200	
Subscripition and Distribution*					
Stocks (number of shares)	694	515	34.8	1,014	
(yen amount)	854,866	604,633	41.4	865,546	
Bonds (face value)	1,860,456	1,489,886	24.9	2,185,971	
Investment trust certificates (yen amount)	10,409,834	9,935,383	4.8	13,661,810	
Commercial paper and others (face value)	365,800	427,800	-14.5	504,200	

## 5. Capital Adequacy Ratio

(Millions of yen except percentages)

			December 31, 2004	December 31, 2003	March 31, 2004
Tier I		(A)	735,181	726,241	658,834
Tier II	Statutory reserves		1,730	916	1,258
	Allowance for doubtful accounts		16	118	354
	Subordinated debt		319,800	209,300	219,400
	Total	(B)	321,546	210,334	221,013
Illiquid	Asset	(C)	214,482	69,978	82,343
Net Cap	pital(A) + (B) - (C) =	(D)	842,245	866,597	797,504
	Market risk		143,909	147,227	136,981
Risk	Counterparty risk		128,531	103,327	114,652
	Basic risk		93,392	93,037	94,702
	Total	(E)	365,832	343,593	346,336
Capital	Adequacy Ratio	(D)/(E)	230.2%	252.2%	230.2%

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<sup>\*</sup> Includes secondary offerings and private placements.