

SIMON BETTINA S  
Form 4  
January 20, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
SIMON BETTINA S

2. Issuer Name and Ticker or Trading Symbol  
MANNATECH INC [MTEX]

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
600 S. ROYAL LANE, SUITE 200

3. Date of Earliest Transaction  
(Month/Day/Year)  
01/20/2005

\_\_\_\_ Director \_\_\_\_\_ 10% Owner  
 Officer (give title below) \_\_\_\_\_ Other (specify below)  
General Counsel and Sr VP

(Street)  
COPPELL, TX 75019

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
\_\_\_\_ Form filed by More than One Reporting Person

(City) (State) (Zip)

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3)            | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|--|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|  |                                      |  |                                | (A) or (D)  | Price   |  |                                   |
| Common Stock, par value \$0.0001 per share | 01/19/2005                           | 01/19/2005   | S/K                            | 2,930 D   | \$ 18.2   | 40,000   | D                                 |
| Common Stock, par value \$0.0001 per share | 01/19/2005                           | 01/19/2005   | S/K                            | 240 D   | \$ 18.17  | 40,000   | D                                 |
| Common Stock, par value \$0.0001 per share | 01/19/2005                           | 01/19/2005   | S/K                            | 100 D   | \$ 18.21  | 40,000   | D                                 |

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value  
\$0.0001  
per share

Common  
Stock, par  
value  
\$0.0001  
per share

|            |            |     |     |   |    |       |        |   |
|------------|------------|-----|-----|---|----|-------|--------|---|
| 01/19/2005 | 01/19/2005 | S/K | 200 | D | \$ | 18.22 | 40,000 | D |
|------------|------------|-----|-----|---|----|-------|--------|---|

Common  
Stock, par  
value  
\$0.0001  
per share

|            |            |     |       |   |    |       |        |   |
|------------|------------|-----|-------|---|----|-------|--------|---|
| 01/19/2005 | 01/19/2005 | S/K | 1,230 | D | \$ | 18.23 | 40,000 | D |
|------------|------------|-----|-------|---|----|-------|--------|---|

Common  
Stock, par  
value  
\$0.0001  
per share

|            |            |     |     |   |    |       |        |   |
|------------|------------|-----|-----|---|----|-------|--------|---|
| 01/19/2005 | 01/19/2005 | S/K | 300 | D | \$ | 18.24 | 40,000 | D |
|------------|------------|-----|-----|---|----|-------|--------|---|

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable      Expiration Date                    | Title      Amount or Number of Shares                         |
| Right to buy common stock                  | \$ 1.07  | 01/20/2005                           | 01/20/2005   | X/K                            | 45,000  | 10/01/2002      09/30/2011                               | Common stock, par value \$0.0001 per share      45,000        |

## Reporting Owners

Reporting Owner Name / Address

Relationships

Reporting Owners

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Director      10% Owner      Officer      Other

SIMON BETTINA S  
600 S. ROYAL LANE, SUITE 200  
COPPELL, TX 75019

General  
Counsel and  
Sr VP

## Signatures

/s/ Bettina S.                      01/20/2005  
Simon

\_\_Signature of                      Date  
Reporting Person

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.  
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