

MOBILE MINI INC
Form 8-K
May 04, 2006

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 8-K
CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934
Date of Report (Date of earliest event reported): May 4, 2006
MOBILE MINI, INC.
(Exact name of registrant as specified in its chapter)**

Delaware	1-12804	86-0748362
(State or other jurisdiction of incorporation)	(Commission File Number)	(IRS Employer Identification No.)
7420 South Kyrene Road, Suite 101, Tempe, Arizona		85283
(Address of principal executive offices)		(Zip Code)
Registrant's telephone number, including area code:	(480) 894-6311	

None

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

TABLE OF CONTENTS

Item 2.02 Results of Operations and Financial Condition.

Item 9.01 Exhibits.

SIGNATURES

EX-99.01

Table of Contents

Item 2.02 Results of Operations and Financial Condition.

On May 4, 2006, Mobile Mini, Inc. issued a press release announcing its financial results for the first quarter ended March 31, 2006. A copy of the press release is furnished as Exhibit 99.01 to this report.

The press release includes the financial measure EBITDA and certain pro forma financial results. The EBITDA and pro forma financial measurements may be deemed a non-GAAP financial measure under rules of the Securities and Exchange Commission, including Regulation G. EBITDA is defined as net income before interest expense, income taxes, depreciation and amortization, and debt extinguishment costs. We present EBITDA because we believe it provides useful information regarding our ability to meet our future debt payment requirements, capital expenditures and working capital requirements and that it provides an overall evaluation of our financial condition. In addition, EBITDA is a component of certain financial covenants under our revolving credit facility and is used to determine our available borrowing ability and the interest rate in effect at any point in time. We include EBITDA in the earnings announcement to provide transparency to investors. EBITDA has certain limitations as an analytical tool and should not be used as a substitute for net income, cash flows, or other consolidated income or cash flow data prepared in accordance with generally accepted accounting principles in the United States or as a measure of our profitability or our liquidity.

The pro forma financial results reported show our operating results absent an estimated expense of \$0.02 per diluted share, after tax, relating to the impact of SFAS 123(R), Share-Based Payment (SFAS 123(R)). In addition, the pro forma earnings guidance for our second quarter 2006 and the full year 2006 show our operating results absent an estimated expense of \$0.02 and \$0.06 per diluted share, respectively, after tax, relating to the impact of SFAS 123(R) and debt extinguishment costs, which took place during the second quarter 2006, of \$6.4 million or approximately \$0.12 per diluted share, after tax. For a reconciliation of the pro forma results to actual results for the three months ended March 31, 2006, please see the press release, which is furnished as Exhibit 99.01 to this report.

A reconciliation of EBITDA to net cash provided by operating activities and net income to EBITDA follows (in thousands), which includes effects of rounding:

Table of Contents

	Three Months Ended March 31, 2006	Three Months Ended March 31, 2005
Reconciliation of EBITDA to net cash provided by operating activities:		
EBITDA	\$ 23,561	\$ 19,035
Interest paid	(10,899)	(9,255)
Income and franchise taxes paid	(65)	(87)
Share-based compensation	754	
Gain on sale of lease fleet units	(931)	(790)
Loss on disposal of property, plant and equipment	29	417
Deferred income taxes	(2)	72
Changes in certain assets and liabilities:		
Receivables	1,477	(805)
Inventories	(1,003)	(2,582)
Deposits and prepaid expenses	7	87
Other assets and intangibles	(210)	26
Accounts payable and accrued liabilities	(2,705)	701
	\$ 10,013	\$ 6,819
Reconciliation of net income to EBITDA:		
Net income	\$ 8,204	\$ 6,385
Interest expense	6,446	5,520
Income taxes	5,323	4,082
Depreciation and amortization	3,588	3,048
EBITDA	\$ 23,561	\$ 19,035

In accordance with general instruction B.2 to Form 8-K, information in this Item 2.02 and the exhibit attached hereto shall not be deemed filed for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liabilities of such section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

Table of Contents

Item 9.01 Exhibits.

(d) Exhibits.

99.01 Registrant's press release, dated May 4, 2006.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

MOBILE MINI, INC.

Dated: May 4, 2006

/s/ Lawrence Trachtenberg

Name: Lawrence Trachtenberg

Title: Executive Vice President and
Chief Financial Officer