## CB BANCSHARES INC/HI

Form 10-Q
November 14, 2001

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> WASHINGTON, D.C. 20549 <br> FORM 10-Q 

[X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934
For the quarterly period ended September 30, 2001

## OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF 15(d) OF THE SECURITIES

 EXCHANGE ACT OF 1934Commission File Number 0-12396

CB BANCSHARES, INC.
(Exact name of registrant as specified in its charter)

## Hawaii

(State of Incorporation)

99-0197163
(IRS Employer Identification No.)

## 201 Merchant Street Honolulu, Hawaii 96813

(Address of principal executive offices)
(808) 535-2500
(Registrant s Telephone Number)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes [X]

No [ ]
The number of shares outstanding of each of the registrant s classes of common stock as of October 31, 2001 was:

| Class | Outstanding |
| :---: | :---: |
| Common Stock, $\$ 1.00$ Par Value | $3,505,632$ shares |

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## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

CONSOLIDATED BALANCE SHEETS (Unaudited)
CB BANCSHARES, INC. AND SUBSIDIARIES

| (in thousands) | $\begin{gathered} \text { September 30, } \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2000 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 2000 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Assets |  |  |  |
| Cash and due from banks | \$ 35,144 | \$ 40,172 | \$ 35,104 |
| Interest-bearing deposits in other banks | 1,013 | 1,058 | 279 |
| Federal funds sold | 12,380 | 610 | 475 |
| Investment and mortgage-backed securities: |  |  |  |
| Held-to-maturity | 20,940 |  |  |
| Available-for-sale | 225,095 | 298,089 | 298,674 |
| FHLB Stock | 34,116 | 32,430 | 31,915 |
| Loans held-for-sale | 63,645 | 33,696 | 5,863 |
| Net loans | 1,212,927 | 1,250,215 | 1,248,908 |
| Premises and equipment | 18,251 | 18,081 | 18,571 |
| Other real estate owned | 3,598 | 3,458 | 4,731 |
| Accrued interest receivable and other assets | 44,006 | 43,591 | 43,660 |
| Total assets | \$1,671,115 | \$ 1,721,400 | \$ 1,688,180 |
| Liabilities and stockholders equity |  |  |  |
| Deposits: |  |  |  |
| Noninterest-bearing | \$ 143,931 | \$ 128,742 | \$ 113,131 |
| Interest-bearing | 1,022,465 | 1,089,519 | 1,056,140 |
| Total deposits | 1,166,396 | 1,218,261 | 1,169,271 |
| Short-term borrowings | 101,600 | 170,700 | 193,700 |
| Accrued expenses and other liabilities | 18,384 | 20,714 | 18,366 |
| Long-term debt | 250,454 | 181,563 | 181,688 |
| Minority interest in consolidated subsidiary | 2,720 | 7,000 | 7,000 |
| Total liabilities | 1,539,554 | 1,598,238 | 1,570,025 |
| Stockholders equity: |  |  |  |
| Preferred stock |  |  |  |
| Common stock | 3,506 | 3,189 | 3,199 |
| Additional paid-in capital | 65,418 | 54,594 | 54,852 |
| Retained earnings | 65,214 | 72,284 | 69,579 |
| Accumulated other comprehensive loss, net of tax | $(2,577)$ | $(6,905)$ | $(9,475)$ |
| Total stockholders equity | 131,561 | 123,162 | 118,155 |
| Total liabilities and stockholders equity | \$1,671,115 | \$ 1,721,400 | \$1,688,180 |

## See accompanying notes to the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF INCOME (Unaudited)
CB BANCSHARES, INC. AND SUBSIDIARIES

| (in thousands, except per share data) | Quarter ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2001 | 2000 | 2001 | 2000 |
| Interest income: |  |  |  |  |
| Interest and fees on loans | \$27,202 | \$28,708 | \$82,917 | \$80,144 |
| Interest and dividends on investment and mortgage-backed securities: |  |  |  |  |
| Taxable interest income | 3,579 | 4,693 | 12,773 | 15,018 |
| Nontaxable interest income | 388 | 395 | 1,164 | 1,168 |
| Dividends | 592 | 533 | 1,688 | 1,588 |
| Other interest income | 134 | 56 | 397 | 418 |
| Total interest income | 31,895 | 34,385 | 98,939 | 98,336 |
| Interest expense: |  |  |  |  |
| Deposits | 8,502 | 12,384 | 32,871 | 33,981 |
| FHLB advances and other short-term borrowings | 1,160 | 3,411 | 4,202 | 8,101 |
| Long-term debt | 3,222 | 3,058 | 9,884 | 9,872 |
| Total interest expense | 12,884 | 18,853 | 46,957 | 51,954 |
| Net interest income | 19,011 | 15,532 | 51,982 | 46,382 |
| Provision for credit losses | 3,650 | 1,525 | 8,671 | 5,306 |
| Net interest income after provision for credit losses | 15,361 | 14,007 | 43,311 | 41,076 |
| Noninterest income: |  |  |  |  |
| Service charges on deposit accounts | 969 | 720 | 2,743 | 2,060 |
| Other service charges and fees | 1,159 | 969 | 3,551 | 2,990 |
| Net realized gains (losses) on sales of securities | 72 | 1 | 688 | (421) |
| Net gains on sales of loans | 740 | 124 | 1,152 | 388 |
| Impairment of asset backed securities | $(6,619)$ |  | $(6,619)$ |  |
| Other | 613 | 853 | 1,680 | 1,900 |
| Total noninterest income | $(3,066)$ | 2,667 | 3,195 | 6,917 |
| Noninterest expense: |  |  |  |  |
| Salaries and employee benefits | 5,772 | 5,735 | 17,534 | 15,649 |
| Net occupancy expense | 1,704 | 1,648 | 4,904 | 5,360 |
| Equipment expense | 788 | 805 | 2,408 | 2,205 |
| Other | 5,156 | 3,949 | 13,759 | 11,900 |
| Total noninterest expense | 13,420 | 12,137 | 38,605 | 35,114 |
| Income (loss) before income taxes | $(1,125)$ | 4,537 | 7,901 | 12,879 |
| Income tax expense (benefit) | (449) | 1,548 | 2,636 | 4,686 |
| Net income (loss) | \$ (676) | \$ 2,989 | \$ 5,265 | \$ 8,193 |

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|  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Per share data: |  |  |  |  |  |  |  |  |
| $\quad$ Basic | $\$(\mathbf{0 . 1 9})$ | $\$$ | 0.85 | $\$$ | $\mathbf{1 . 5 0}$ | $\$$ | 2.31 |  |
| Diluted | $\$(\mathbf{0 . 1 9 )}$ | $\$$ | 0.85 | $\$$ | $\mathbf{1 . 4 8}$ | $\$$ | 2.31 |  |
|  |  |  |  |  |  |  |  |  |

See accompanying notes to the consolidated financial statements.

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## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

CB BANCSHARES, INC. AND SUBSIDIARIES

| (in thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| Cash flows from operating activities: |  |  |
| Net income | \$ 5,265 | \$ 8,193 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |
| Provision for credit losses | 8,671 | 5,306 |
| Net realized (gains) loss on sale of securities | (688) | 421 |
| Depreciation and amortization | 2,238 | 2,004 |
| Deferred income taxes | $(3,001)$ | 2,112 |
| Decrease (increase) in accrued interest receivable | 312 | $(1,560)$ |
| Increase (decrease) in accrued interest payable | $(2,814)$ | (323) |
| Loans originated for sale | $(132,778)$ | $(39,574)$ |
| Sale of loans held for sale | 103,981 | 41,516 |
| Impairment of asset backed securities | 6,619 |  |
| Decrease (increase) in other assets | (707) | $(2,671)$ |
| Increase (decrease) in income taxes payable | 198 | (822) |
| Increase (decrease) in other liabilities | 44 | (377) |
| Other | 115 | 328 |
| Net cash provided by (used in) operating activities | $(12,545)$ | 14,553 |
| Cash flows from investing activities: |  |  |
| Net decrease (increase) in interest-bearing deposits in other banks | 45 | (203) |
| Net decrease (increase) in federal funds sold | $(11,770)$ | 5,225 |
| Purchases of investment securities held-to-maturity | $(20,963)$ |  |
| Purchase of available-for-sale securities | (50) | $(5,643)$ |
| Proceeds from sales of available-for-sale securities | 40,902 | 7,656 |
| Proceeds from maturities of available-for-sale securities | 32,606 | 11,805 |
| Net increase in FHLB Stock | $(1,686)$ | (188) |
| Net decrease (increase) in loans | 23,651 | $(132,268)$ |
| Capital expenditures | $(2,408)$ | $(2,662)$ |
| Proceeds from sales of foreclosed assets | 4,738 | 6,616 |
| Net cash provided by (used in) investing activities | 65,065 | $(109,662)$ |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in deposits | $(51,865)$ | 63,127 |
| Net increase (decrease) in short-term borrowings | $(69,100)$ | 38,816 |
| Proceeds from long-term debt | 146,200 | 10,000 |
| Principal payments on long-term debt | $(77,309)$ | $(53,452)$ |
| Net increase (decrease) in minority interest in consolidated subsidiary | $(4,280)$ | 7,000 |
| Cash dividends paid | $(1,056)$ | (773) |
| Stock options exercised | 189 |  |
| Cash in lieu payments on stock dividend | (54) |  |
| Stock repurchases | (273) | $(1,423)$ |
| Net cash provided by (used in) financing activities | $(57,548)$ | 63,295 |



See accompanying notes to the consolidated financial statements.

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CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME (LOSS) (Unaudited)
CB BANCSHARES, INC. AND SUBSIDIARIES

| (in thousands, except per share data) | $\begin{gathered} \text { Common } \\ \text { Stock } \end{gathered}$ | Additional Paid-In | Accumulated Other Comprehensive |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Income |  |
|  |  | Capital | Retained Earnings | (Loss) | Total |
| Balance at December 31, 2000 | \$ 3,189 | \$ 54,594 | \$ 72,284 | \$ (6,905) | \$ 123,162 |
| Comprehensive income (loss): |  |  |  |  |  |
| Net income |  |  | 5,265 |  | 5,265 |
| Other comprehensive income, net of tax Unrealized valuation adjustment |  |  |  | 4,328 | 4,328 |
| Total comprehensive income |  |  | 5,265 | 4,328 | 9,593 |
| Cash dividends (\$0.32 per share) |  |  | $(1,056)$ |  | $(1,056)$ |
| Options exercised | 7 | 182 |  |  | 189 |
| Stock dividend | 318 | 10,907 | $(11,279)$ |  | (54) |
| Repurchased, cancelled and retired shares | (8) | (265) |  |  | (273) |
| Balance at September 30, 2001 | \$ 3,506 | \$ 65,418 | \$ 65,214 | \$ $(2,577)$ | \$ 131,561 |
| Balance at December 31, 1999 | \$ 3,255 | \$ 56,219 | \$ 62,159 | \$ (6,942) | \$114,691 |
| Comprehensive income (loss): |  |  |  |  |  |
| Net income |  |  | 8,193 |  | 8,193 |
| Other comprehensive income, net of tax Unrealized valuation adjustment |  |  |  | $(2,533)$ | $(2,533)$ |
| Total comprehensive income (loss) |  |  | 8,193 | $(2,533)$ | 5,660 |
| Cash dividends (\$0.24 per share) |  |  | (773) |  | (773) |
| Repurchased, cancelled and retired shares | (56) | $(1,367)$ |  |  | $(1,423)$ |
| Balance at September 30, 2000 | \$ 3,199 | \$ 54,852 | \$ 69,579 | \$ $(9,475)$ | \$118,155 |

See accompanying notes to the consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) CB BANCSHARES, INC. AND SUBSIDIARIES

## NOTE A Summary of Significant Accounting Policies

## CONSOLIDATION

The consolidated financial statements include the accounts of CB Bancshares, Inc. and its wholly-owned subsidiaries (the Company ), which include City Bank and its wholly-owned subsidiaries (the Bank ), Datatronix Financial Services, Inc., and O.R.E., Inc. Significant intercompany transactions and balances have been eliminated in consolidation. The Bank owns $50 \%$ of Pacific Access Mortgage, LLC, a mortgage brokerage company. The investment is accounted for using the equity method. Effective July 1, 2000, International Savings \& Loan Association (the Association ) was merged with and into the Bank (the Merger ). The consolidated financial statements include all adjustments of a normal and recurring nature, which are, in the opinion of management, necessary for a fair presentation of the consolidated financial results for the interim periods.

The accompanying unaudited consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and footnotes normally included in financial statements prepared in conformity with accounting principles generally accepted in the United States of America. Accordingly, these consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company s Form 10-K for the year ended December 31, 2000.

Results of operations for interim periods are not necessarily indicative of results for the full year.

## NEW ACCOUNTING PRINCIPLES

## Emerging Issues Task Force Issue No. 99-20

Effective as of April 1, 2001, the Company adopted Emerging Issues Task Force Issue No. 99-20, Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets ( EITF 99-20 ). EITF 99-20 states that interest income earned on retained or purchased beneficial interests in certain securitized financial assets should be recognized over the life of the investment based on an anticipated yield determined by periodically estimating cash flows. Interest income should be revised prospectively for changes in cash flows. Additionally, impairment should be recognized if the fair value of the beneficial interest as determined under EITF 99-20 has declined below its carrying amount and the decline is other than temporary. Because the book values of certain of the Company s asset backed securities were more than the fair values of those securities as determined under EITF 99-20 on September 30, 2001, the Company recognized a $\$ 6.6$ million noncash charge (after tax charge of $\$ 4.0$ million) in the Consolidated Statements of Income for the quarter and nine months ended September 30, 2001. This charge relates to three collateralized loan obligations in the aggregate principal amount of $\$ 22.1$ million, as adjusted, which principal amounts are guaranteed by an agency of the French government.

## Statement of Financial Accounting Standards No. 133

In June 1998, the Financial Accounting Standards Board ( FASB ) issued Statement of Financial Accounting Standards ( SFAS ) No. 133, Accounting for Derivative Instruments and Hedging Activities. SFAS No. 133 requires entities to recognize all derivatives in their financial statements

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as either assets or liabilities measured at fair value. The effective date for SFAS No. 133, as amended, was fiscal years beginning after June 15, 2000, or January 1, 2001 for the Company. The Company implemented the standard as of January 1, 2001.

The Company uses interest rate swaps, caps and floors to modify the interest rate characteristics of certain assets and liabilities. Interest rate swaps are primarily used to convert certain fixed rate deposits to floating interest rates. Since adoption of SFAS 133, as amended, these interest rate swaps have been designated and qualify as fair value hedging instruments.

On January 1, 2001, the Company recorded the cumulative effect of adopting SFAS 133, as amended, in its identified fair value hedges. A transition adjustment of $\$ 263,000$ associated with establishing fair values of the derivative instruments and hedged items on the balance sheet was recorded. No adjustments were required to net earnings in connection with adopting SFAS 133, as amended.

During the first three quarters of 2001, no amounts were recognized in earnings in connection with the ineffective portion of fair value hedges, no amounts were excluded from the measure of effectiveness, and there were no transactions that no longer qualified as a fair value hedge.
During the first three quarters of 2001, the Company has not had any cash flow hedges.
Derivatives not designated as hedges primarily consist of options and instruments containing option features that behave based on limits ( caps , floors , or collars ). These instruments are used to hedge risks associated with interest rate movements. Although these instruments are effective as hedges from an economic perspective, they do not qualify for hedge accounting under SFAS No. 133, as amended.

## EARNINGS RELEASE

The above referenced impairment charge was not reflected in the preliminary earnings for the third quarter and nine months ended September 30, 2001 which were announced in the Company s press release of October 17, 2001. Such charge was included as an unrealized loss in Accumulated other comprehensive loss, net of tax, in the preliminary Consolidated Balance Sheet as of September 30, 2001. The impairment charge was taken after facts concerning such securities became known to management after that date. There was no impact to the Company's book value as of September 30, 2001 as a result of the impairment charge.

## RECLASSIFICATIONS

Certain amounts in the consolidated financial statements for 2000 have been reclassified to conform with the 2001 presentation. Such reclassifications had no effect on the consolidated net income as previously reported.

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## NOTE B Loans

The loan portfolio consisted of the following at the dates indicated:
$\left.\begin{array}{lrlrl} & \begin{array}{c}\text { September 30, } \\ \text { 2001 }\end{array} & & \begin{array}{c}\text { December 31, } \\ 2000\end{array} & \end{array} \begin{array}{c}\text { September 30, } \\ \text { (in thousands) }\end{array}\right)$

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## NOTE C Segment Information

The Company s business segments are organized around services and products provided. The segment data presented below was prepared on the same basis of accounting as the consolidated financial statements described in Note A. Intersegment income and expense are valued at prices comparable to those for unaffiliated companies.

| (in thousands) | Retail | Wholesale | Treasury | All Other |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Nine months ended September 30, 2001 |  |  |  |  |  |  |
| Net interest income | \$ 27,086 | \$ 22,961 | \$ 1,937 | \$ (2) | \$ | 51,982 |
| Intersegment net interest income (expense) | 864 | $(5,404)$ | 4,540 |  |  |  |
| Provision for credit losses | 1,770 | 6,901 |  |  |  | 8,671 |
| Other operating income (expense) | $(7,401)$ | $(7,307)$ | $(8,305)$ | $(12,397)$ |  | $(35,410)$ |
| Administrative and overhead expense allocation | $(6,043)$ | $(4,124)$ | (702) | 10,869 |  |  |
| Income tax expense (benefit) | 4,555 | (277) | $(1,186)$ | (456) |  | 2,636 |
| Net income (loss) | 8,181 | (498) | $(1,344)$ | $(1,074)$ |  | 5,265 |
| Total assets | 834,221 | 462,232 | 339,443 | 35,219 |  | 1,671,115 |
| Nine months ended September 30, 2000 |  |  |  |  |  |  |
| Net interest income | \$ 21,293 | \$ 24,872 | \$ 212 | \$ 5 | \$ | 46,382 |
| Intersegments net interest income (expense) | 1,944 | $(7,893)$ | 5,949 |  |  |  |
| Provision for credit losses | 1,742 | 3,564 |  |  |  | 5,306 |
| Other operating income (expense) | $(7,753)$ | $(6,294)$ | $(2,012)$ | $(12,138)$ |  | $(28,197)$ |
| Administrative and overhead expense allocation | $(6,082)$ | $(3,318)$ | (961) | 10,361 |  |  |
| Income tax expense (benefit) | 2,796 | 1,388 | 1,164 | (662) |  | 4,686 |
| Net income (loss) | 4,864 | 2,415 | 2,024 | $(1,110)$ |  | 8,193 |
| Total assets | 833,572 | 441,535 | 368,515 | 44,558 |  | 1,688,180 |

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## NOTE D Earnings Per Share Calculation

| (in thousands, except number of shares and per share data) | Quarter ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  | 2000 |  |  |
|  | Income (Numerator) | Shares (Denominator) |  | Income (Numerator) | Shares (Denominator) ${ }^{(1)}$ |  |
| Basic: |  |  |  |  |  |  |
| Net income (loss) | \$(676) | 3,507,082 | \$(0.19) | \$2,989 | 3,516,362 | \$0.85 |
| Effect of dilutive securities Stock incentive plan options |  |  |  |  | 705 |  |
| Diluted: |  |  |  |  |  |  |
| Net income (loss) and assumed conversions | \$(676) | 3,507,082 | \$(0.19) | \$2,989 | 3,517,067 | \$0.85 |
|  | $\square$ | $\longrightarrow$ | - | $\longrightarrow$ | $\longrightarrow$ | $\square$ |


| (in thousands, except number of shares and per share data) | Nine months ended September 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2001 |  |  | 2000 |  |  |
|  | Income (Numerator) | Shares (Denominator) | Per Share Amount ${ }^{(1)}$ | Income (Numerator) | Shares (Denominator ) ${ }^{(1)}$ |  |
| Basic: |  |  |  |  |  |  |
| Net income | \$5,265 | 3,506,718 | \$ 1.50 | \$8,193 | 3,542,755 | \$2.31 |
| Effect of dilutive securities Stock incentive plan options |  | 43,799 | (0.02) |  | 500 |  |
| Diluted: |  |  |  |  |  |  |
| Net income and assumed conversions | \$5,265 | 3,550,517 | \$ 1.48 | \$8,193 | 3,543,255 | \$2.31 |

(1) Average shares outstanding retroactively adjusted for the 317,629 common shares issued in connection with the $10 \%$ stock dividend distributed to shareholders of record on June 15, 2001.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

Management s Discussion and Analysis of Financial Condition and Results of Operations contain statements relating to future results of the Company (including certain projections and business trends) that are considered forward-looking statements. Actual results may differ materially from those projected as a result of certain risks and uncertainties including, but not limited to, changes in political and economic conditions, interest rate fluctuations, competitive product and pricing pressures within the Company s market, equity and bond market fluctuations, personal and corporate customers bankruptcies and financial condition, inflation and results of litigation. Accordingly, historical performance, as well as reasonably applied projections and assumptions, may not be a reliable indicator of future earnings due to risks and uncertainties.

As circumstances, conditions or events change that affect the Company s assumptions and projections on which any of the statements are based, the Company disclaims any obligation to issue any update or revision to any forward-looking statement contained herein.

## NET INCOME

Operating earnings (defined as consolidated net income excluding after-tax impairment on asset backed securities) for the quarter ended September 30, 2001, totaled $\$ 3.3$ million, an increase of $\$ 306,000$, or $10.2 \%$, over the same quarter last year. Operating earnings for the nine months ended September 30, 2001, totaled $\$ 9.2$ million, an increase of $\$ 1.0$ million, or $12.7 \%$, over the same period in 2000. Diluted operating earnings per share for the third quarter of 2001 was $\$ 0.91$ as compared to $\$ 0.85$ for the same period in 2000 , an increase of $\$ 0.06$, or $7.1 \%$. For the nine months ended September 30, 2001, diluted operating earnings per share was $\$ 2.60$, an increase of $\$ 0.29$, or $12.6 \%$, over the same period in 2000. On the same basis, the Company s annualized return on average total assets for the nine months ended September 30, 2001 was $0.73 \%$ as compared to $0.66 \%$ for the same period last year. The Company s annualized return on average stockholders equity was $9.66 \%$ for the nine months ended September 30, 2001, as compared to $9.36 \%$ for the same period last year. The increase in operating earnings for the quarter and nine months ended September 30, 2001, over the corresponding periods in 2000, was primarily due to an increase in net interest income and noninterest income, partially offset by increases in the provision for credit losses and noninterest expense.

For the quarter ended September 30, 2001, the Company had a consolidated net loss of $\$ 676,000$, which compares to consolidated net income of $\$ 3.0$ million for the same quarter last year. Consolidated net income for the nine months ended September 30, 2001, totaled $\$ 5.3$ million, a decrease of $\$ 2.9$ million, or $35.7 \%$, over the same period in 2000 . The decrease in consolidated net income for the quarter and nine months ended September 30, 2001 compared to the corresponding periods in 2000, was due primarily to the after-tax charge of $\$ 4.0$ million related to the impairment on asset backed securities (see further discussion in Note A of Notes to Consolidated Financial Statements).

## NET INTEREST INCOME

Net interest income, on a taxable equivalent basis, was $\$ 19.2$ million for the quarter ended September 30, 2001, an increase of $\$ 3.5$ million, or $22.0 \%$, over the same period in 2000 . The

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increase in net interest income was primarily due to a $\$ 41.1$ million, or $2.9 \%$, decrease in interest-bearing liabilities and an 85 basis point increase in the net interest margin. For the quarter ended September 30, 2001, the Company s net interest margin was $4.76 \%$, as compared to $3.91 \%$ for the same period in 2000.

Net interest income, on a taxable equivalent basis, was $\$ 52.6$ million for the nine months ended September 30, 2001, an increase of $\$ 5.6$ million, or $11.9 \%$, over the same period in 2000 . The increase was primarily due to a $\$ 47.3$ million, or $3.0 \%$, increase in interest earning assets, partially offset by a $\$ 12.1$ million, or $0.9 \%$, increase in average interest-bearing liabilities. For the nine months ended September 30, 2001, the Company s net interest margin was $4.36 \%$, an increase of 35 basis points from the same period in 2000.

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A comparison of net interest income for the quarter and nine months ended September 30, 2001 and 2000 is set forth below on a taxable equivalent basis:


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(1) Yields and amounts earned include loan fees. Nonaccrual loans have been included in earning assets for purposes of these computations.

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## NONPERFORMING ASSETS

A summary of nonperforming assets at September 30, 2001, December 31, 2000 and September 30, 2000 follows:

| (dollars in thousands) | $\begin{gathered} \text { September 30, } \\ 2001 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2000 \end{gathered}$ | September 30, $2000$ |
| :---: | :---: | :---: | :---: |
| Nonperforming assets: |  |  |  |
| Nonperforming loans: |  |  |  |
| Commercial | \$ 8,269 | \$ 6,268 | \$ 6,356 |
| Real estate: |  |  |  |
| Commercial | 2,502 | 3,030 | 2,446 |
| Residential | 6,180 | 5,827 | 7,974 |
| Total real estate loans | 8,682 | 8,857 | 10,420 |
| Consumer |  |  | 30 |
| Total nonaccrual loans | 16,951 | 15,125 | 16,806 |
| Other real estate owned | 3,598 | 3,458 | 4,731 |
| Total nonperforming assets | \$20,549 | \$ 18,583 | \$21,537 |
| Past due loans: |  |  |  |
| Commercial | \$ | \$ 975 | \$ 178 |
| Real estate | 2,378 | 473 | 740 |
| Consumer | 954 | 1,256 | 1,139 |
| Total past due loans (1) | \$ 3,332 | \$ 2,704 | \$ 2,057 |
| Restructured: |  |  |  |
| Commercial | \$ 4,760 | \$ 4,153 | \$ 4,161 |
| Real estate: |  |  |  |
| Commercial |  |  |  |
| Residential | 9,428 | 11,730 | 11,699 |
| Total restructured loans (2) | \$ 14,188 | \$ 15,883 | \$ 15,860 |
| Nonperforming assets to total loans and other real estate owned (end of period): |  |  |  |
| Excluding 90 days past due accruing loans | 1.58\% | 1.42\% | 1.69\% |
| Including 90 days past due accruing loans | 1.84\% | 1.63\% | 1.85\% |
| Nonperforming assets to total assets (end of period): |  |  |  |
| Excluding 90 days past due accruing loans | 1.23\% | 1.08\% | 1.28\% |
| Including 90 days past due accruing loans | 1.43\% | 1.24\% | 1.40\% |

(1)

Represents loans which are past due 90 days or more as to principal and/or interest, are still accruing interest and are in the process of collection.

## (2) Represents

loans which
have been restructured, are current and still accruing

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Nonperforming loans at September 30, 2001 totaled $\$ 17.0$ million, an increase of $\$ 145,000$, or $0.9 \%$, as compared to September 30, 2000. The increase in nonperforming loans was primarily due to a $\$ 1.9$ million increase in the commercial category, partially offset by a $\$ 1.8$ million reduction in the residential real estate loan category.

The increase in nonperforming commercial loans at September 30, 2001 was primarily due to a $\$ 1.9$ million loan to a building supplier that was placed on nonaccrual in the first quarter of 2001.

Other real estate owned was $\$ 3.6$ million at September 30, 2001, a decrease of $\$ 1.1$ million, or $23.9 \%$, from September 30, 2000. The decrease in other real estate owned was consistent with the increase in real estate sales activity in Hawaii.

Restructured loans were $\$ 14.2$ million at September 30, 2001, a decrease of $\$ 1.7$ million, or $10.5 \%$, from September 30, 2000. The decrease was primarily due to the reclassification of certain residential real estate loans to nonperforming loans.

At September 30, 2001, the Company was not aware of any significant potential problem loans (not otherwise classified as nonperforming, past due, or restructured in the above table) where possible credit problems of the borrower caused management to have serious concerns as to the ability of such borrower to comply with the present scheduled repayment terms. The Company sfuture levels of nonperforming loans will be reflective of Hawaii s economy and the financial condition of its customers.

## PROVISION AND ALLOWANCE FOR CREDIT LOSSES

The provision for credit losses is based upon management s judgment as to the adequacy of the allowance for credit losses (the Allowance ) to absorb future losses. The Company uses a systematic methodology to determine the adequacy of the Allowance and related provision for credit losses to be reported for financial statement purposes. The determination of the adequacy of the Allowance is ultimately one of management $s$ judgment, which includes consideration of many factors, including, among other things, the amount of problem and potential problem loans, net charge-off experience, changes in the composition of the loan portfolio by type and geographic location of loans and in overall loan risk profile and quality, general economic factors and the fair value of collateral.

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The following table sets forth the activity in the allowance for credit losses for the periods indicated:

| (dollars in thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2001 | 2000 |
| Loans outstanding (end of period) ${ }^{(1)}$ | \$ 1,295,294 | \$ 1,272,478 |
| Average loans outstanding ${ }^{(1)}$ | \$ 1,303,705 | \$ 1,218,631 |
| Balance at beginning of period | \$ 17,447 | \$ 17,942 |
| Loans charged off: |  |  |
| Commercial | 5,445 | 1,687 |
| Real estate: |  |  |
| Commercial |  | 855 |
| Residential | 1,618 | 2,459 |
| Consumer | 1,009 | 1,192 |
| Total loans charged off | 8,072 | 6,193 |


| Recoveries on loans charged off: |  |  |
| :---: | :---: | :---: |
| Commercial | 97 | 87 |
| Real estate: |  |  |
| Commercial |  | 15 |
| Residential | 334 | 344 |
| Consumer | 245 | 206 |
| Total recoveries on loans previously charged off | 676 | 652 |
| Net charge-offs | $(7,396)$ | $(5,541)$ |
| Provision charged to expense | 8,671 | 5,306 |
| Balance at end of period | \$ 18,722 | \$ 17,707 |
| Net loans charged off to average loans | $0.76 \%_{(2)}$ | $0.61 \%_{(2)}$ |
| Net loans charged off to allowance for credit losses | $52.81 \%_{(2)}$ | 41.80\% (2) |
| Allowance for credit losses to total loans (end of period) | 1.45\% | 1.39\% |
| Allowance for credit losses to nonperforming loans (end of period): |  |  |
| Excluding 90 days past due accruing loans | 1.10 x | 1.05 x |
| Including 90 days past due accruing loans | 0.92 x | 0.94x |

(1) Includes loans held for sale.
(2) Annualized.

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The provision for credit losses was $\$ 3.7$ million for the third quarter of 2001, an increase of $\$ 2.1$ million, or $139.3 \%$, over the same quarter last year. For the nine months ended September 30, 2001, the provision for loan losses was $\$ 8.7$ million, an increase of $\$ 3.4$ million, or $63.4 \%$, over the same period last year. Management has been taking proactive steps to increase the provision for credit losses in anticipation of a slowing Hawaii economy, which was further exacerbated by the September 11, 2001 terrorist attack.

The Allowance at September 30, 2001 was $\$ 18.7$ million and represented $1.45 \%$ of total loans. The corresponding ratios at December 31, 2000 and September 30, 2000 were $1.34 \%$ and $1.39 \%$, respectively.

Net charge-offs were $\$ 7.4$ million for the first nine months of 2001, an increase of $\$ 1.9$ million, or $33.5 \%$, over the same period in 2000 . The increase was primarily due to higher charge-offs in the commercial loan categories, which increased $\$ 3.8$ million, partially offset by an $\$ 855,000$ and $\$ 841,000$ decrease in commercial and residential real estate loan charge-offs, respectively. The increase in the commercial loan category was primarily due to the charge-off of three commercial loans totaling $\$ 3.0$ million during the first quarter of 2001. Such amounts were previously provided for in the Allowance.

The Allowance increased to 1.10 times nonperforming loans (excluding 90 days past due accruing loans) at September 30, 2001 from 1.05 times at September 30, 2000 as a result of the increase in net charge-offs for the nine months ended September 30, 2001.

In management s judgment, the Allowance was adequate to absorb potential losses currently inherent in the loan portfolio at September 30, 2001. However, changes in prevailing economic conditions (including the effect of the September 11, 2001 terrorist attack) in the Company s markets or in the financial condition of its customers could alter the level of nonperforming assets and charge-offs in the future and, accordingly, affect the Allowance.

## NONINTEREST INCOME

For the quarter ended September 30, 2001, the Company had a total noninterest loss of $\$ 3.1$ million, compared to total noninterest income of $\$ 2.7$ million for the same period in 2000. For the nine months ended September 30, 2001, noninterest income was $\$ 3.2$ million, a decrease of $\$ 3.7$ million, or $53.8 \%$, over the comparable period in 2000 . The decrease was due to a $\$ 6.6$ million impairment of asset backed securities discussed below.

Service charges on deposit accounts increased $\$ 249,000$ and $\$ 683,000$, or $34.6 \%$ and $33.2 \%$, respectively, for the third quarter and nine months ended September 30, 2001 over the comparable periods in 2000. These increases resulted from a $\$ 69.0$ million, or $6.1 \%$, increase in the average balance of deposit accounts.

Other service charges and fees increased $\$ 190,000$ and $\$ 561,000$, or $19.6 \%$ and $18.8 \%$, respectively, for the third quarter and nine months ended September 30, 2001 over the comparable periods in 2000. These increases were primarily due to higher ATM fee income recorded during the nine months ended September 30, 2001.

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Net realized gains on sales of securities was $\$ 688,000$ for the nine months ended September 30, 2001 compared to net realized losses of $\$ 421,000$ in the same period in 2000. The net gains in 2001 were due to sales of $\$ 40.2$ million of available-for-sale securities sold in the lower rate environment.

During the quarter ended September 30, 2001, the Company recorded an impairment on asset backed securities of $\$ 6.6$ million as determined under EITF 99-20 (see Note A of Notes to Consolidated Financial Statements).

## NONINTEREST EXPENSE

Noninterest expense totaled $\$ 13.4$ million for the quarter ended September 30, 2001, an increase of $\$ 1.3$ million, or $10.6 \%$, from the comparable period in 2000. For the nine months ended September 30, 2001, noninterest expense was $\$ 38.6$ million, an increase of $\$ 3.5$ million, or $9.9 \%$, from the comparable period in 2000. The efficiency ratio (exclusive of amortization of intangibles) improved from $65.0 \%$ for the nine months ended September 30, 2000 to $61.8 \%$ for the nine months ended September 30, 2001.

Salaries and employee benefits increased $\$ 37,000$, or $0.6 \%$, and $\$ 1.9$ million, or $12.0 \%$, for the third quarter and nine months ended September 30, 2001, respectively, from the comparable periods in 2000 . The increases were primarily due to higher incentive-based compensation.

Net occupancy expense decreased $\$ 456,000$, or $8.5 \%$, for the nine months ended September 30, 2001 from the comparable period in 2000. The decrease was primarily due to decreases in lease rents for various branch locations due to renegotiated lease agreements and consolidation of branches.

Equipment expense increased $\$ 203,000$, or $9.2 \%$, for the first three quarters of 2001 from the same period in 2000 . The lower equipment expense in the prior year was primarily due to a $\$ 300,000$ refund of certain software lease payments received in the first quarter of 2000.

Other noninterest expense increased $\$ 1.2$ million, or $30.6 \%$, and $\$ 1.9$ million, or $15.6 \%$, for the third quarter and nine months ended September 30, 2001, respectively, from the comparable periods in 2000. The increase was due primarily to certain nonrecurring operational losses.

## INCOME TAXES

The Company s effective income tax rate (exclusive of the tax equivalent adjustment) for the first nine months of 2001 was $33.4 \%$ as compared to $36.4 \%$ for the same period in 2000. The decline in the Company's effective tax rate for 2001 was due primarily to the utilization of net operating losses.

## LIQUIDITY AND CAPITAL RESOURCES

The consolidated statements of cash flows identify three major sources and uses of cash as operating, investing and financing activities.
The Company s operating activities used $\$ 12.5$ million for the nine months ended September 30, 2001, which compares to $\$ 14.6$ million provided by operating activities in the same period last year. The primary use of cash flows from operations in 2001 was the origination of $\$ 132.8$ million of loans held for sale, which was partially offset by the sale of $\$ 104.0$ million of loans held for sale.

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During the nine months ended September 30, 2000, the Company originated $\$ 39.6$ million of loans held for sale and sold $\$ 41.5$ million of loans held for sale.

Investing activities provided cash flow of $\$ 65.1$ million for the nine months ended September 30, 2001, compared to using $\$ 109.7$ million during the same period last year. The primary sources of cash from investing activities for the nine months ended September 30, 2001 were the proceeds from the sale and maturities of securities of $\$ 40.9$ million and $\$ 32.6$ million, respectively, and the $\$ 23.7$ million net decrease in loans. The primary use of cash for investing activities for the nine months ended September 30, 2000 was the net increase in loans of $\$ 132.3$ million.

Financing activities used cash flow of $\$ 57.5$ million for the nine months ended September 30, 2001, compared to providing $\$ 63.3$ million during the same period last year. During the nine months ended September 30, 2001, the Company had a net decrease of $\$ 51.9$ million and $\$ 69.1$ million in deposits and short-term borrowings, respectively, which was partially funded by the $\$ 68.9$ million net increase in long-term debt. The primary source of cash from financing activities for the nine months ended September 20, 2000 were net increases of $\$ 63.1$ million and $\$ 38.8$ million in deposits and short-term borrowings, respectively, partially offset by $\$ 53.5$ million in principal payments on long-term debt.

The Company and the Bank are subject to capital standards promulgated by the Federal banking agencies and the Hawaii Division of Financial Institutions. Quantitative measures established by regulation to ensure capital adequacy required the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table at September 30, 2001 and 2000) of Tier 1 and Total capital to risk-weighted assets, and of Tier 1 capital to average assets.

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| (dollars in thousands) | Actual |  | For Capital Adequacy Purposes |  | To Be WellCapitalized Under Prompt Corrective Action Provisions |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| As of September 30, 2001 |  |  |  |  |  |  |
| Tier 1 Capital to |  |  |  |  |  |  |
| Risk-Weighted Assets: |  |  |  |  |  |  |
| Consolidated | \$ 136,858 | 11.12\% | \$49,214 | 4.00\% | N/A |  |
| Bank | 131,473 | 10.69 | 49,198 | 4.00 | \$ 73,796 | 6.00\% |
| Total Capital to |  |  |  |  |  |  |
| Risk-Weighted Assets: |  |  |  |  |  |  |
| Consolidated | \$ 152,313 | 12.38\% | \$98,428 | 8.00\% | N/A |  |
| Bank | 146,923 | 11.95 | 98,395 | 8.00 | \$122,994 | 10.00\% |
| Tier 1 Capital to |  |  |  |  |  |  |
| Average Assets: |  |  |  |  |  |  |
| Consolidated | \$ 136,858 | 8.15\% | \$67,148 | 4.00\% | N/A |  |
| Bank | 131,473 | 7.79 | 67,535 | 4.00 | \$ 84,419 | 5.00\% |
| As of September 30, 2000 |  |  |  |  |  |  |
| Tier 1 Capital to |  |  |  |  |  |  |
| Risk-Weighted Assets: |  |  |  |  |  |  |
| Consolidated | \$134,630 | 12.11\% | \$44,483 | 4.00\% | N/A |  |
| Bank | 132,634 | 11.47 | 46,260 | 4.00 | \$ 69,390 | 6.00\% |
| Total Capital to |  |  |  |  |  |  |
| Risk-Weighted Assets: |  |  |  |  |  |  |
| Consolidated | \$ 148,608 | 13.36\% | \$88,967 | 8.00\% | N/A |  |
| Bank | 147,131 | 12.72 | 92,521 | 8.00 | \$115,651 | 10.00\% |
| Tier 1 Capital to |  |  |  |  |  |  |
| Average Assets: |  |  |  |  |  |  |
| Consolidated | \$ 134,630 | 8.01\% | \$67,204 | 4.00\% | N/A |  |
| Bank | 132,634 | 7.97 | 66,536 | 4.00 | \$ 83,170 | 5.00\% |

## RECENT DEVELOPMENTS

The long-term effects of the tragedy of September 11, and the events following it, are uncertain at this time. Since September 11, the tourism industry, which is the largest component of the business economy in Hawaii, has been significantly impacted and hotel occupancies throughout Hawaii are substantially below historical levels. Domestic and international airline flights to Hawaii have been cut, resulting in a $25 \%$ reduction in the number of October 2001 visitor arrivals (compared to the same period in 2000). It is anticipated that this downturn will adversely impact the businesses in that sector and those that do business with them. Because substantially all of the Bank s loans are to borrowers in Hawaii, a downturn in the Hawaii economy could adversely impact its borrowers and the credit quality of its loan portfolio, resulting in increased levels of loss provisioning. It is unclear what the duration or magnitude of these impacts will be at this time.

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## Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company disclosed both quantitative and qualitative analyses of market risks in its 2000 Form 10-K. No significant changes have occurred during the nine months ended September 30, 2001.

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## PART II OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits

None.
(b) Reports on Form 8-K

No reports on Form 8-K were filed in the third quarter of 2001.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## CB BANCSHARES, INC. <br> (Registrant)

