

CNH GLOBAL N V  
Form 6-K  
January 17, 2007

**Table of Contents**

**SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 6-K  
REPORT OF FOREIGN PRIVATE ISSUER  
PURSUANT TO RULE 13a-16 OR 15d-16 OF  
THE SECURITIES EXCHANGE ACT OF 1934  
For the month of January 2007  
CNH GLOBAL N.V.  
(Translation of Registrant's Name Into English)  
World Trade Center  
Tower B, 10<sup>th</sup> Floor  
Amsterdam Airport  
The Netherlands  
(Address of Principal Executive Offices)**

(Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.)

Form 20-F  Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)

Yes  No

(If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-\_\_\_\_.)

---

**TABLE OF CONTENTS**

SIGNATURES

---

**Table of Contents**

**CNH GLOBAL N.V.**

Form 6-K for the month of January 2007

List of Exhibits:

1. Registrant's Summary North American Retail Unit Sales Activity For Selected Agricultural and Construction Equipment, During the Month of November and Cumulative for 12 Months 2006, And Indicators of North American Dealer Inventory Levels for Selected Agricultural Equipment at the End of November 2006 Relative to Industry Results or Levels, Compared with Prior Year Periods.
-

**Table of Contents**

CNH Global N.V.

Summary North American Retail Unit Sales Activity  
For Selected Agricultural and Construction Equipment  
During the Month of December and Cumulative for 12 Months 2006,  
and Indicators of North American Dealer Inventory Levels for Selected Agricultural  
Equipment at the End of November 2006  
Relative to Industry Results or Levels, Compared with Prior Year Periods

The following table summarizes selected agricultural and construction equipment industry retail unit sales results in North America as compared with prior year periods. Industry results for the current periods are expressed as a percentage change from the prior year periods, by major product category. The percentage change reflects only industry retail unit sales results and is derived from flash, or preliminary actual, data of the U.S. Association of Equipment Manufacturers ( AEM ) and of the Canadian Farm and Industrial Equipment Institute ( CFIEI ). These industry data are based on unit sales as preliminarily reported by AEM and CFIEI member companies and include most, but not all, of the equipment sold in each of the categories. The data are subject to revision from time to time and caution should be maintained when using the data for any purpose. Actual results will vary and may not be known for some time. Over time, industry results will be adjusted to reflect actual sales differences, reclassifications, or other factors. Retail unit sales will fluctuate from month to month due to several factors, including timing of new products and new product introductions, product availability, and sales programs. CNH Global N.V.'s performance for the same periods is described relative to the change in industry results.

Also included in the table are indicators of North American dealer inventory levels. Industry data are derived from the flash, or preliminary actual, data of the AEM and CFIEI and expressed as the number of months of inventory on hand, based on the simple average of the previous 12 months retail unit sales results. CNH Global N.V.'s dealer's inventory levels for the same periods are described relative to the industry levels.

This information reflects point-in-time data that is not necessarily representative of either the market or of CNH Global N.V.'s relative performance going forward, nor does it reflect or imply any forward-looking information regarding the market or CNH Global N.V.'s relative performance in that market.

Copies of the relevant monthly Agricultural Flash reports from AEM and CFIEI follow the table.

---

**Table of Contents**

Page 2

CNH Global N.V.

December N.A. Activity

**SUMMARY OF NORTH AMERICAN RETAIL  
ACTIVITY**

<b>CATEGORY</b>	<b>Total North American INDUSTRY</b>	<b>CNH RELATIVE PERFORMANCE (All Brands)</b>
<b>RETAIL UNIT SALES: MONTH of DECEMBER 2006</b>		
Agricultural Tractors: under 40 horsepower (2WD)	+1.5%	up mid single digits
40 to 100 horsepower (2WD)	+7.0%	up moderate double digits
over 100 horsepower (2WD)	(5.0)%	up low double digits
4 wheel drive tractors	+2.7%	up high double digits
Sub total tractors over 40 hp	+3.9%	up moderate double digits
Total Ag tractors	+2.8%	up low double digits
Combines	(6.0)%	down high single digits
Loader/backhoes	down moderate double digits	down low double digits, moderately less than the industry
Skid Steer Loaders	down moderate double digits	down moderate double digits, slightly less than the industry
Total Heavy Construction Equipment	down low double digits	down low double digits, moderately worse than the industry
<b>RETAIL UNIT SALES: 12 MONTHS, 2006</b>		
Agricultural Tractors: under 40 horsepower (2WD)	(2.5)%	down low double digits

Edgar Filing: CNH GLOBAL N V - Form 6-K

40 to 100 horsepower (2WD)	+0.6%	up low single digits, equal to the industry
over 100 horsepower (2WD)	(13.3)%	down low double digits, slightly less than the industry
4 wheel drive tractors	(14.8)%	down low double digits, slightly less than the industry
Sub total tractors over 40 hp	(3.0)%	down low single digits, equal to the industry
Total Ag tractors	(2.7)%	down mid single digits, slightly worse than the industry
Combines	(6.5)%	down mid single digits, in line with the industry
Loader/backhoes	down low double digits	down high single digits
Skid Steer Loaders	down low double digits	down mid single digits, moderately less than the industry
Total Heavy Construction Equipment	up low single digits	flat

**DEALER  
INVENTORIES:  
END OF NOVEMBER  
2006**

Agricultural Tractors: under 40 horsepower (2WD)	5.9 months supply	in line with the industry
40 to 100 horsepower (2WD)	5.9 months supply	in line with the industry
over 100 horsepower (2WD)	4.6 months supply	1 month higher than the industry
4 wheel drive tractors	3.0 months supply	1 month higher than the industry
Total tractors	5.7 months supply	in line with the industry
Combines	2.4 months supply	> 1 month higher than the industry

Dated: January 16, 2007

**Table of Contents**

Page 1 of 2

**Industry Trends****U.S. Ag Flash Reports****December 2006 Flash Report****U.S. Unit Retail Sales**

(Report released 1/11/2007)

To download a PDF of this report, please [click here](#).

Copyright, AEM. All rights reserved. If data is referenced, please acknowledge AEM as the source.

	December	December	%	Y-T-D	Y-T-D	%	November
	2006	2005	Chg.	2006	2005	Chg.	2006
							U.S. Field
							Inventory
<b>Equipment</b>							
<b>Farm Wheel Tractors - 2 Wheel Drive</b>							
Under 40 HP	7,985	7,971	0.2	122,340	127,403	-4.0	60,099
40 & Under 100 HP	6,580	6,259	5.1	75,555	75,684	-0.2	37,366
100 HP & Over	1,813	1,988	-8.8	16,682	19,771	-15.6	6,249
<b>Total - 2 Wheel Drive</b>	<b>16,378</b>	<b>16,218</b>	<b>1.0</b>	<b>214,577</b>	<b>222,858</b>	<b>-3.7</b>	<b>103,714</b>
<b>Total - 4 Wheel Drive</b>	<b>272</b>	<b>262</b>	<b>3.8</b>	<b>2,988</b>	<b>3,638</b>	<b>-17.9</b>	<b>768</b>
<b>Total Farm Wheel Tractors</b>	<b>16,650</b>	<b>16,480</b>	<b>1.0</b>	<b>217,565</b>	<b>226,496</b>	<b>-3.9</b>	<b>104,482</b>
<b>Combines (Self-Propelled)</b>	<b>809</b>	<b>841</b>	<b>-3.8</b>	<b>6,177</b>	<b>6,733</b>	<b>-8.3</b>	<b>1,155</b>



**Table of Contents**

Page 2 of 2

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the fifty states and the District of Columbia.

Ag Flash Report is updated by the 15th of the month.

Interested in subscribing to market data reports? [Click here](#). For further information, please contact [Deb Carson](#) at 414-298-4146.

[To U.S. Ag Flash Report Archive >>](#)

© 2007, AEM Association of Equipment Manufacturers

Toll Free: 866-AEM-0442

Click [here](#) to read our Legal and Privacy Information

[Contact Us](#)

[Headquarters Office](#)

6737 W. Washington Street, Suite 2400

Milwaukee, WI 53214-5647

Phone: 414-272-0943 Fax: 414-272-1170

---

**Table of Contents**

Page 1 of 2

**Industry Trends****Canadian Ag Flash Reports****December 2006 Flash Report Canada Unit Retail Sales**

(Report released 1/11/2007)

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in the Provinces of Canada.

To download a PDF of this report, please [click here](#).

Copyright, AEM. All rights reserved. If data is referenced, please acknowledge AEM as the source.

Equipment	December			December YTD			November	November
	2006	2005	% Chg.	2006	2005	% Chg.	2006 Canadian (Field) Inventory	2005 Canadian (Field) Inventory
<b>Farm Wheel Tractors - 2 Wheel Drive</b>								
Under 40 HP	706	593	19.1	9,856	8,198	20.2	4,630	3,718
40 & Under 100 HP	735	576	27.6	7,386	6,760	9.3	2,996	2,612
100 HP & Over	378	318	18.9	3,735	3,780	-1.2	1,629	1,445
<b>Total - 2 Wheel Drive</b>	<b>1,819</b>	<b>1,487</b>	<b>22.3</b>	<b>20,977</b>	<b>18,738</b>	<b>11.9</b>	<b>9,255</b>	<b>7,775</b>
<b>Total - 4 Wheel Drive</b>	<b>68</b>	<b>69</b>	<b>-1.4</b>	<b>655</b>	<b>637</b>	<b>2.8</b>	<b>141</b>	<b>216</b>
<b>Total Farm Wheel Tractors</b>	<b>1,887</b>	<b>1,556</b>	<b>21.3</b>	<b>21,632</b>	<b>19,375</b>	<b>11.6</b>	<b>9,396</b>	<b>7,991</b>
<b>Combines (Self-Propelled)</b>	<b>121</b>	<b>148</b>	<b>-18.2</b>	<b>1,583</b>	<b>1,564</b>	<b>1.2</b>	<b>389</b>	<b>373</b>

These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution.

Ag Flash Report is updated by the 15th of the month.

Interested in subscribing to market data reports? [Click here](#). For further information, please contact Deb Carson at 414-298-4146.

[Go To Canadian Ag Flash Reports Archive >>](#)

© 2007, AEM Association of Equipment Manufacturers  
Toll Free: 866-AEM-0442  
Click [here](#) to read our Legal and Privacy Information  
[Contact Us](#)

[Headquarters Office](#)  
6737 W. Washington Street, Suite 2400  
Milwaukee, WI 53214-5647  
Phone: 414-272-0943 Fax: 414-272-1170

**Table of Contents**

**SIGNATURES**

**Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.**

CNH Global N.V.

By: /s/ Camillo Rossotto  
Camillo Rossotto  
Treasurer

January 17, 2007