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REVLON INC /DE/  
Form S-3  
February 05, 2003

As filed with the Securities and Exchange Commission on February 5, 2003  
Registration No. 333-

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
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FORM S-3  
REGISTRATION STATEMENT  
UNDER  
THE SECURITIES ACT OF 1933  
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REVLON, INC.  
(Exact Name of Registrant as Specified in Its Charter)

DELAWARE  
(State or Other Jurisdiction of Incorporation or Organization)

13-3662955  
(I.R.S. Employer Identification Number)

625 MADISON AVENUE  
NEW YORK, NY 10022  
(212) 527-4000  
(Address, Including Zip Code, and Telephone Number, Including Area Code,  
of registrant's principal executive offices)

ROBERT K. KRETZMAN, ESQ.  
REVLON, INC.  
625 MADISON AVENUE  
NEW YORK, NY 10022  
(212) 527-4000  
(Name, Address, Including Zip Code, and Telephone Number, Including Area  
Code, of Agent For Service)

-----  
COPY TO:  
STACY J. KANTER, ESQ.  
SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP  
FOUR TIMES SQUARE  
NEW YORK, NEW YORK 10036  
(212) 735-3000  
FAX: (212) 735-2000

APPROXIMATE DATE OF COMMENCEMENT OF PROPOSED SALE TO THE PUBLIC: As soon  
as practicable after the effective date of this Registration Statement.

If the only securities being registered on this form are being offered  
pursuant to dividend or interest reinvestment plans, please check the following  
box. [ ]

If any of the securities being registered on this Form are to be offered  
on a delayed or continuous basis pursuant to Rule 415 under the Securities Act  
of 1933, other than securities offered only in connection with dividend or  
interest reinvestment plans, check the following box. [ ]

If this form is filed to register additional securities for an offering  
pursuant to Rule 462(b) under the Securities Act, please check the following  
box and list the Securities Act registration statement number of the earlier  
effective registration statement for the same offering. [ ]

If this form is a post-effective amendment filed pursuant to Rule 462(c)  
under the Securities Act, check the following box and list the Securities Act  
registration statement number of the earlier effective registration statement  
for the same offering. [ ]

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If delivery of the prospectus is expected to be made pursuant to Rule 434, please check the following box. [ ]

### CALCULATION OF REGISTRATION FEE

TITLE OF EACH CLASS OF SECURITIES TO BE REGISTERED	AMOUNT TO BE REGISTERED	PROPOSED MAXIMUM AGGREGATE PRICE PER UNIT	PROPOSED AGGREGATE
Common Stock, par value \$0.01 per share	3,913,044 (1)	\$ 2.30 (1)	\$9,
Rights	(3)	N/A	

- (1) Estimated solely for purposes of calculating the registration fee in accordance with Rule 457(o) under the Securities Act of 1933, as amended.
- (2) Represents the aggregate gross proceeds from the exercise of the maximum number of rights that may be issued.
- (3) Evidencing the rights to subscribe for 3,913,044 shares of Class A common stock, par value \$0.01 per share.
- (4) The rights are being issued without consideration.

THE REGISTRANT HEREBY AMENDS THIS REGISTRATION STATEMENT ON SUCH DATE OR DATES AS MAY BE NECESSARY TO DELAY ITS EFFECTIVE DATE UNTIL THE REGISTRANT SHALL FILE A FURTHER AMENDMENT WHICH SPECIFICALLY STATES THAT THIS REGISTRATION STATEMENT SHALL THEREAFTER BECOME EFFECTIVE IN ACCORDANCE WITH SECTION 8(A) OF THE SECURITIES ACT OF 1933 OR UNTIL THE REGISTRATION STATEMENT SHALL BECOME EFFECTIVE ON SUCH DATE AS THE COMMISSION, ACTING PURSUANT TO SAID SECTION 8(A), MAY DETERMINE.

### EXPLANATORY NOTE

The subscription price for our shares of Class A common stock referred to in this Registration Statement shall be equal to eighty percent (80%) of the greater of the closing price per share of our Class A common stock on the New York Stock Exchange on (i) the trading day before the date that our board of directors approved this rights offering, which was \$2.88 per share, and (ii) the record date of this rights offering.

[SIDEBAR]

The information in this prospectus is not complete and may be changed. We may not sell these securities until the registration statement filed with the Securities and Exchange Commission is effective. This prospectus is not an offer to sell these securities and it is not soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

[END SIDEBAR]

Subject to Completion, dated February 5, 2003.

PROSPECTUS

21,739,130 Shares

REVLON, INC.

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CLASS A COMMON STOCK

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We are distributing at no charge to the holders of our Class A and Class B common stock transferable subscription rights to purchase up to an aggregate of 21,739,130 shares of our Class A common stock at a cash subscription price of \$ per share. This rights offering is being made to help fund a portion of the costs and expenses of our plan.

The total purchase price of shares offered in this rights offering will be approximately \$50,000,000. You will not be entitled to receive any subscription rights unless you are a stockholder of record as of the close of business on , 2003.

The subscription rights will expire if they are not exercised by 5:00 p.m., New York City time, on , 2003, the expected expiration date of this rights offering. We, in our sole discretion, may extend the period for exercising the subscription rights. Subscription rights that are not exercised by the expiration date of this rights offering will expire and will have no value. You should carefully consider whether or not to exercise or sell your subscription rights before the expiration date.

Shares of our Class A common stock are quoted on the New York Stock Exchange under the symbol "REV." The last sale price of our Class A common stock on February 4, 2003 was \$2.97 per share. It is anticipated that the subscription rights will be traded on the New York Stock Exchange under the symbol " ".

	PER SHARE	AGGREGATE
	-----	-----
Subscription Price .....	\$	\$ 50,000,000 (1)
Estimated Expenses .....	\$	\$ 2,187,828
Net Proceeds to Revlon .....	\$	\$ 47,812,172

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 (1) Includes proceeds from the back-stop agreement with MacAndrews & Forbes described elsewhere in this prospectus.

AN INVESTMENT IN OUR CLASS A COMMON STOCK INVOLVES RISKS. YOU SHOULD CONSIDER CAREFULLY THE RISK FACTORS BEGINNING ON PAGE 10 IN THIS PROSPECTUS BEFORE EXERCISING OR SELLING YOUR SUBSCRIPTION RIGHTS.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense. The securities are not being offered in any jurisdiction where the offer is not permitted.

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 The date of this prospectus is , 2003

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### ----- INCORPORATION OF CERTAIN DOCUMENTS BY REFERENCE

The Securities and Exchange Commission, or the SEC, allows us to "incorporate by reference" information that we file with them, which means that we can disclose important information to you by referring you to those documents. Specifically, we are incorporating by reference the following documents listed below and any future filings that we will make with the SEC under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934, as amended, until the completion of the offering:

- o Our Annual Report on Form 10-K for the year ended December 31, 2001, filed on February 25, 2002;
- o Our Quarterly Reports on Form 10-Q for the quarters ended March 31, 2002, June 30, 2002 and September 30, 2002, filed on May 15, 2002, August 14, 2002 and November 14, 2002, respectively;
- o Our two Current Reports on Form 8-K, filed on August 14, 2002 and our Current Report on Form 8-K filed on February 5, 2003; and
- o The section captioned "Description of Capital Stock" in Amendment No. 4 to our Registration Statement on Form S-1 (File No. 33-99558), filed on February 26, 1996, as incorporated by reference into our Registration Statement on Form 8-A/A-1 (File No. 33-99558), filed on February 28, 1996.

You may request a copy of these filings, at no cost, by writing or telephoning us at the following address:

Robert K. Kretzman, Esq.  
Senior Vice President,  
General Counsel and Secretary  
Revlon, Inc.  
625 Madison Avenue  
New York, NY 10022  
Telephone: (212) 527-4000

This prospectus is part of a registration statement we filed with the SEC. You should rely only on the information provided in this prospectus or incorporated by reference. We have not authorized anyone else to provide you with different information. You should not assume that the information in

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this prospectus is accurate as of any date other than the date on the front of the document. We are not making an offer of these securities in any state where the offer is not permitted.

Any statement contained in this prospectus or in a document, all or a portion of which is incorporated or deemed to be incorporated by reference in this prospectus, shall be deemed to be modified or superseded for purposes of this prospectus to the extent that a statement contained in this prospectus or in any other subsequently filed document that also is deemed to be incorporated by reference in this prospectus modifies or supersedes such statement. Any statement so modified or superseded shall not be deemed, except as so modified or superseded, to constitute a part of this prospectus.

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### QUESTIONS AND ANSWERS ABOUT THE RIGHTS OFFERING

Q: What is this rights offering?

A: This rights offering is a distribution to holders of our Class A and Class B common stock of transferable subscription rights to purchase additional share[s] of our Class A common stock for each share of Class A or Class B common stock owned as of , 2003 (or the "rights offering record date").

Q: What is a subscription right?

A: Each subscription right is a right to purchase share[s] of our Class A common stock and carries with it a basic subscription privilege and an over-subscription privilege.

Q: What is the basic subscription privilege?

A: The basic subscription privilege of each subscription right entitles you to purchase share[s] of our Class A common stock at the subscription price of \$ per share.

Q: What is the over-subscription privilege?

A: The over-subscription privilege of each subscription right entitles you, if you fully exercise your basic subscription privilege, to subscribe for additional shares of our Class A common stock at the same subscription price per share if any shares are not purchased by other holders of subscription rights under their basic subscription privileges as of the expiration date.

Q: Why are we engaging in this rights offering?

A: This rights offering is being made to help fund a portion of the costs and expenses of our plan. MacAndrews & Forbes Holdings Inc. ("MacAndrews Holdings"), a corporation wholly owned through Mafco Holdings Inc. ("Mafco Holdings" and, together with MacAndrews Holdings, "MacAndrews & Forbes") by Ronald O. Perelman, has proposed to provide us up to \$150 million to help fund a portion of the costs and expenses of our plan. Under this proposal, we are making this \$50 million rights offering. MacAndrews & Forbes has agreed to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering pursuant to its basic subscription privilege. To enhance your over-subscription privilege, MacAndrews & Forbes has agreed not to

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exercise its over-subscription privilege. In addition, if any shares remain following the exercise of the basic subscription privilege and the over-subscription privilege, MacAndrews & Forbes has agreed to back-stop this rights offering by purchasing the remaining shares offered. MacAndrews & Forbes is also providing us with a \$100 million term loan (this loan is referred to in this prospectus as the "MacAndrews & Forbes \$100 million term loan"). If, prior to the consummation of this rights offering, we have fully drawn the MacAndrews & Forbes \$100 million term loan and the implementation of our plan requires some or all of the \$50 million of funds that we would raise from this rights offering, MacAndrews & Forbes has agreed to advance us these funds prior to closing this rights offering by purchasing up to \$50 million of newly-issued shares of our non-voting, non-dividend paying, non-convertible, Series C preferred stock. We will redeem these shares with the proceeds we receive from the rights offering and the back-stop by MacAndrews & Forbes (as described below). In addition, if we have fully drawn the MacAndrews & Forbes \$100 million term loan and MacAndrews & Forbes has purchased an aggregate of \$50 million of shares of our Series C preferred stock (or if we have consummated the rights offering and redeemed any outstanding shares of Series C preferred stock), MacAndrews & Forbes has agreed to provide us with up to \$40 million of additional liquidity under an unsecured supplemental line of credit during 2003 and 2004, which will increase to a commitment of \$65 million on January 1, 2004 (this line of credit is referred to in this prospectus as the "\$40-65 million line of credit").

The stabilization and growth phase of our plan involves increasing advertising and media spending, increasing the effectiveness of our in-store wall displays in the United States, reducing the number of our stock keeping units, or SKUs, in the United States, selectively adjusting

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prices on certain of our products in the United States, optimizing product availability to consumers and further strengthening our new product development process.

- Q: What happens if I choose not to exercise my subscription rights?
- A: You will retain your current number of shares of Class A common stock even if you do not exercise your subscription rights. However, because MacAndrews & Forbes has agreed to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering in accordance with its basic subscription privilege and to purchase all of such shares not purchased by the other stockholders pursuant to their basic subscription privileges and over-subscription privileges, if you do not exercise your subscription privileges, the percentage of our Class A common stock that you own will decrease, and your voting and other rights will be diluted.
- Q: Can our board of directors cancel this rights offering?
- A: Yes. Our board of directors may decide to cancel this rights offering at any time prior to the expiration of the rights offering and for any reason. If we cancel this rights offering, any money received from subscribing stockholders will be refunded promptly, without interest or deduction.
- Q: What should I do if I want to participate in this rights offering but my shares are held in the name of my broker, custodian bank or other nominee?

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A: If you hold shares of our common stock through a broker, custodian bank or other nominee, we will ask your broker, custodian bank or other nominee to notify you of this rights offering. If you wish to sell or exercise your subscription rights, you will need to have your broker, custodian bank or other nominee act for you. To indicate your decision, you should complete and return to your broker, custodian bank or other nominee the form entitled "Beneficial Owner Election Form." You should receive this form from your broker, custodian bank or other nominee with the other rights offering materials. You should contact your broker, custodian bank or other nominee if you do not receive this form, but you believe you are entitled to participate in this rights offering.

Q: Will I be charged a sales commission or a fee if I exercise or sell my subscription rights?

A: We will not charge a brokerage commission or a fee to subscription rights holders for exercising their subscription rights. However, if you exercise your subscription rights through a broker, custodian bank or nominee, you will be responsible for any fees charged by your broker, custodian bank or nominee. If you sell your subscription rights, you will be responsible for any fees arising from any such sale.

Q: Are there any conditions to my right to exercise my subscription rights?

A: Yes. This rights offering is subject to certain limited conditions. Please see "The Rights Offering--Conditions to the Rights Offering."

Q: May I transfer my subscription rights if I do not want to purchase any shares?

A: Yes. The subscription rights are transferable through usual investment channels until the close of business on the last trading day preceding the expiration date of this rights offering. However, the subscription rights are a new issue of securities with no established trading market and we can give no assurance that a market for the subscription rights will develop, or if a market does develop, how long it will continue. Therefore, we cannot assure you that you will be able to sell any of your subscription rights.

Q: How may I sell my subscription rights?

A: You may sell your subscription rights through usual investment channels. However, the subscription rights are a new issue of securities with no established trading market and we can give no assurance that a market for the subscription rights will develop, or if a market does

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develop, as to how long it will continue. Therefore, we cannot assure you that you will be able to sell any of your subscription rights.

Q: Will I be able to trade my subscription rights on the New York Stock Exchange?

A: Yes. We anticipate that the subscription rights will be listed for trading on the New York Stock Exchange under the symbol " " and we expect that the subscription rights may be purchased or sold through usual investment channels until the close of business on the last trading day preceding the expiration date of this rights offering.

Q: What is the recommendation of our board of directors regarding this rights offering?

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A: Neither our board of directors nor its special committee is making any recommendation as to whether or not you should exercise or sell your subscription rights. You are urged to make your decision based on your own assessment of this rights offering and after considering all of the information in this prospectus, including the "Risk Factors" section of this prospectus and all of the information incorporated by reference in this prospectus. You should not view MacAndrews & Forbes' agreement to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering in accordance with its basic subscription privilege or to back-stop this rights offering as a recommendation or other indication that the exercise or sale of your subscription rights is in your best interests.

Q: How many shares may I purchase if I exercise my subscription rights?

A: You will receive transferable subscription right for each share of Class A and Class B common stock that you owned on \_\_\_\_\_, 2003, the rights offering record date. Each subscription right contains the basic subscription privilege and the over-subscription privilege. Each basic subscription privilege entitles you to purchase \_\_\_\_\_ share[s] of our Class A common stock for \$ \_\_\_\_\_ per share. See "The Rights Offering--Basic Subscription Privilege." Each over-subscription privilege entitles you to subscribe for additional shares of our Class A common stock at the same subscription price per share on a pro rata basis provided you fully exercise your basic subscription privilege. "Pro rata" means in proportion to the number of shares of our Class A common stock that you and the other subscription rights holders have purchased by exercising your basic subscription privileges on your common stock holdings. See "The Rights Offering--Over-Subscription Privilege."

We are distributing an aggregate of \_\_\_\_\_ subscription rights to stockholders. MacAndrews & Forbes has agreed to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering in accordance with its basic subscription privilege. In addition, to enhance your over-subscription privileges, MacAndrews & Forbes has agreed not to exercise its over-subscription privilege. If any shares remain following the exercise of the basic subscription privilege and the over-subscription privilege of all other subscription rights holders, MacAndrews & Forbes will back-stop this rights offering by purchasing the remaining shares offered.

Q: How was the \$ \_\_\_\_\_ per share subscription price established?

A: The subscription price per share for the rights offering was set by our board of directors based on the recommendation of the special committee of independent directors of our board of directors after negotiations between the special committee and MacAndrews & Forbes. The board set the subscription price at a formula equal to eighty percent (80%) of the greater of the closing price per share of our Class A common stock on the New York Stock Exchange on (i) the trading day before the date that our board of directors approved this rights offering, which was \$2.88 per share, and (ii) the record date of this rights offering. In determining the subscription price, the special committee and our board of directors considered a number of factors, including: our need for capital; our business prospects; the need to offer shares at a price that would be attractive to our investors relative to the current trading price of our Class A common stock; an analysis of prior rights offerings; the historic and current market price of our Class A common stock; general conditions in the securities market and the difficult market conditions prevailing for the raising of equity capital; our operating history; and the liquidity of our Class A common stock.



Q: Is exercising my subscription rights risky?

A: The exercise of your subscription rights involves risks. Exercising your subscription rights means buying additional shares of our Class A common stock and should be considered as carefully as you would consider any other equity investment. Among other things, you should carefully consider the risks described under the heading "Risk Factors."

Q: Am I required to subscribe in this rights offering?

A: No.

Q: How many shares of Class A and Class B common stock will be outstanding after this rights offering?

A: The number of shares of Class A and Class B common stock that will be outstanding immediately after the completion of this rights offering and the back-stop will be                    shares and 31,250,000 shares, respectively. The number of shares of Class B common stock will not be affected by this rights offering.

Q: How will this rights offering affect MacAndrews & Forbes' ownership of our common stock?

A: As of the date of this prospectus, MacAndrews & Forbes indirectly owns approximately 57% of our Class A common stock and 100% of our Class B common stock, together representing approximately 83% of our combined outstanding common stock and approximately 97% of the combined voting power of our Class A and Class B common stock.

If no other subscription rights holders exercise their subscription rights in this rights offering, after giving effect to MacAndrews & Forbes' back-stop, MacAndrews & Forbes will beneficially own approximately    % of our outstanding Class A common stock, 100% of our outstanding Class B common stock and approximately    % of the combined voting power of our Class A and Class B common stock.

If all subscription rights holders fully exercise their subscription rights in this rights offering, MacAndrews & Forbes will beneficially own approximately 57% of our outstanding Class A common stock, 100% of our outstanding Class B common stock and approximately    % of the combined voting power of our Class A and Class B common stock.

Q: After I exercise my subscription rights, can I change my mind and cancel my purchase?

A: No. Once you send in your subscription certificate and payment you cannot revoke the exercise of your subscription rights, even if the market price of our Class A common stock is below the \$    per share subscription price. You should not exercise your subscription rights unless you are certain that you wish to purchase additional shares of our Class A common stock at a price of \$    per share. See "The Rights Offering--No Revocation."

Q: What are the federal income tax consequences of exercising my subscription rights?

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A: A holder should not recognize income or loss for federal income tax purposes in connection with the receipt or exercise of subscription rights in this rights offering. However, you should consult with your own financial and tax advisor. See "Certain United States Federal Income Tax Consequences."

Q: If this rights offering is not completed, will my subscription payment be refunded to me?

A: Yes. The subscription agent will hold all funds it receives in escrow until completion of this rights offering. If this rights offering is not completed, the subscription agent will return promptly, without interest or deduction, all subscription payments.

Q: What should I do if I have other questions?

A: If you have questions or need assistance, please contact D.F. King & Co., Inc., the information agent, at: (800) 949-2583.

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Banks and brokerage firms please call collect at: (212) 269-5550.

For a more complete description of this rights offering, see "The Rights Offering" section included elsewhere in this prospectus.

Q: If I exercise my subscription rights, when will I receive shares of Class A common stock purchased in this rights offering?

A: We will deliver to you or your broker certificates representing the shares of our Class A common stock that you purchased in this rights offering as soon as practicable after the expiration date of this rights offering and after all pro rata allocations and adjustments have been completed.

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### PROSPECTUS SUMMARY

The following summary highlights selected information from this prospectus and may not contain all of the information that is important to you. This prospectus includes specific terms of this rights offering, as well as information regarding our business. We encourage you to read this prospectus in its entirety. You should pay special attention to the "Risk Factors" section of this prospectus. All references to "we," "our," "ours," and "us," or "Revlon" in this prospectus are to Revlon, Inc. and its subsidiaries, unless otherwise indicated. However, in the descriptions of the subscription rights and related matters, these terms refer solely to Revlon, Inc. and not to any of our subsidiaries. United States market share and market position data herein for our brands are based upon retail dollar sales, which are derived from AC Nielsen data. AC Nielsen measures retail sales volume of products sold in the United States mass-market distribution channel. Such data represent AC Nielsen's estimates based upon data gathered by AC Nielsen from market samples and are therefore subject to some degree of variance. Additionally, as of August 4, 2001, AC Nielsen's data does not reflect sales volume from Wal-Mart, Inc.

### OUR COMPANY

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We manufacture, market and sell an extensive array of cosmetics and skin care, fragrances and personal care products. Revlon is one of the world's best-known names in cosmetics and is a leading mass-market cosmetics brand. We believe that our global brand name recognition, product quality and marketing experience have enabled us to create one of the strongest consumer brand franchises in the world. Our products are sold worldwide and are marketed under such well-known brand names as Revlon, Colorstay, Revlon Age Defying, and Skinlights, as well as Almay in cosmetics; Almay Kinetin, Vitamin C Absolutes, Eterna 27 and Jeanne Gatineau in skin care; Charlie and Fire & Ice in fragrances; and High Dimension, Flex, Mitchum, Colorsilk, Jean Nate and Bozzano in personal care products.

Revlon was founded by Charles Revson, who revolutionized the cosmetics industry by introducing nail enamels matched to lipsticks in fashion colors over 70 years ago. Today, we have leading market positions in a number of our principal product categories in the U.S. mass-market distribution channel, including the lip, face makeup and nail enamel categories. We also have leading market positions in several product categories in certain markets outside of the United States, including in Australia, Canada, Mexico and South Africa. Our products are sold in more than 100 countries across five continents.

### The Company's Plan

Our plan consists of three main components: (1) the cost rationalization phase; (2) the stabilization and growth phase; and (3) the accelerated growth phase.

#### Phase 1 -- Cost Rationalization

In 1999 and 2000, we faced a number of strategic challenges. Accordingly, in 2001 we initiated a plan focused on lowering costs and improving operating efficiency.

During 2001, we implemented several key elements of this phase of our plan. For example, we:

- o reduced departmental general and administrative expenses in our ongoing operations;
- o reduced manufacturing and warehousing square footage by approximately 55% during the period from November 2000 to December 31, 2001;
- o launched a number of major new products, including Skinlights skin brighteners, Super Top Speed Nail Enamel, Illuminance eye shadow, as well as the Almay Kinetin skincare line;
- o closed our in-house advertising division and consolidated all advertising for our Revlon and Almay brands with a single, prominent advertising agency; and
- o implemented revised trade terms with our U.S. customers intended to increase sell-through of our products, reduce merchandise returns and claims for damages and drive market growth.

We believe that our actions during 2000 and 2001 lowered our cost structure overall and improved our manufacturing and operating efficiency, creating a platform for the stabilization and growth stage of our plan.

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### Phase 2 -- Stabilization and Growth

In February 2002, we announced the appointment of Jack L. Stahl, former president and chief operating officer of The Coca-Cola Company, as our new President and Chief Executive Officer.

Following the appointment of Mr. Stahl, we undertook an extensive review and evaluation of our business to establish specific integrated objectives and actions to advance the next stage in our plan. As a result of this review, we established three principal objectives:

- o creating and developing the most consumer-preferred brands;
- o becoming the most valuable partner to our retailers; and
- o becoming a top company where people want to work.

We also conducted detailed evaluations and research of the strengths of the Revlon brand (and we are continuing to conduct similar evaluations and research for our other major brands); our advertising and promotional efforts; our relationships with our retailers and consumers; our retail in-store presence; and the strength and skills of our organization. As a result, we developed the following key actions to support the stabilization and growth phase of our plan:

- o Increase advertising and media spending. We expect to increase our media spending and advertising support to more competitive levels. We will also seek to improve the effectiveness of our marketing, including our advertising, by, among other things, ensuring consistent messaging and imagery in both our advertising and in the graphics included in our wall displays.
- o Increase the effectiveness of our wall displays. Beginning in the first quarter of 2003, we intend to make significant improvements to our retail wall displays in the United States by reconfiguring them to make them easier for consumers to navigate, which we believe will optimize cross-selling among our various product categories on the wall displays and make the displays easier to merchandise and stock. We also intend to continue to roll out our new wall displays, which we began in 2002. In addition, we intend to enhance merchandiser coverage to improve in-store stock levels, continue to develop our tamper evident program to reduce damages and ensure that adequate inventory of key SKUs remain in stock. We intend to work with our retail customers to improve replenishment of our products on the wall displays and to minimize out of stocks.
- o Adopt revised pricing strategies. We believe that we can increase sales by selectively adjusting prices on certain SKUs in the United States to better align our pricing with product benefits and competitive benchmarks.
- o Further strengthen our new product development process. We are developing a cross-functional new product development process intended to optimize our product offerings to ensure that we have products in key trend categories.
- o Implement a comprehensive program to develop and train our employees. We are implementing a comprehensive program to further develop the management, leadership and communication skills of our employees, which we will regularly assess as part of our goal to become a top company where people want to work.

### Phase 3 -- Accelerated Growth

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We intend to capitalize on the actions taken during our stabilization and growth phase of our plan, with the objective of increasing revenues and adjusted EBITDA over the long term.

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### RECENT DEVELOPMENTS

In December 2002, our principal stockholder, MacAndrews & Forbes, wholly owned by Ronald O. Perelman, proposed providing us with up to \$150 million in cash in order to help fund a portion of the costs and expenses associated with implementing our plan and for general corporate purposes. Our board of directors appointed a special committee of independent directors to evaluate the proposal made by MacAndrews & Forbes. The special committee reviewed and considered the proposal and negotiated enhancements to the terms of the proposal. The enhanced proposal was recommended to our board of directors by the special committee of our board of directors and approved by our full board. MacAndrews & Forbes has agreed to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering in accordance with its basic subscription privilege (approximately 83%, or \$41.5 million), to waive its over-subscription privilege and to back-stop this rights offering by purchasing all of the Class A common stock not purchased by other stockholders (approximately 17%, or an additional \$8.5 million).

In addition, in accordance with the proposal, MacAndrews & Forbes has also provided a \$100 million term loan to our subsidiary, Revlon Consumer Products Corporation, referred to herein as "Products Corporation." If, prior to the consummation of this rights offering, we have fully drawn the MacAndrews & Forbes \$100 million term loan and the implementation of our plan causes us to require some or all of the \$50 million of funds that we would raise from this rights offering, MacAndrews & Forbes has agreed to advance us these funds prior to closing this rights offering by purchasing up to \$50 million of newly-issued shares of our Series C preferred stock which would be redeemed with the proceeds we receive from this rights offering (this investment in our Series C preferred stock is referred to in this prospectus as the "\$50 million Series C preferred stock investment"). The MacAndrews & Forbes \$100 million term loan has a final maturity date of December 1, 2005 and interest on such loan of 12.0% is not payable in cash, but will accrue and be added to the principal amount each quarter and be paid in full at final maturity.

Additionally, MacAndrews & Forbes has also agreed to provide Products Corporation with an additional \$40 million line of credit during 2003, which amount will increase to \$65 million on January 1, 2004, and which will be available to Products Corporation through December 31, 2004, provided that the MacAndrews & Forbes \$100 million term loan is fully drawn and MacAndrews & Forbes has purchased an aggregate of \$50 million of our Series C preferred stock (or if we have consummated this rights offering and redeemed any outstanding shares of Series C preferred stock). The \$40-65 million line of credit will be available through December 31, 2004 and will bear interest payable in cash at a rate of the lesser of (i) 12.0% and (ii) 0.25% less than the rate payable from time to time on Eurodollar loans under Products Corporation's existing credit agreement (which rate, after giving effect to the amendment to Products Corporation's existing credit agreement discussed below, is 8.25%).

In connection with the transactions with MacAndrews & Forbes described above, and as a result of our operating results for the fourth quarter of 2002, we entered into an amendment in January 2003 of our existing credit agreement with our bank lenders and secured a waiver under our existing credit agreement of compliance with our EBITDA and leverage ratio covenants for the fourth

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quarter of 2002, an amendment to eliminate the EBITDA and leverage ratio covenants for the first three quarters of 2003, a waiver of compliance with such covenants for the fourth quarter of 2003 expiring on January 31, 2004, substitution of a minimum liquidity covenant through January 31, 2004 and certain other amendments to allow for the MacAndrews & Forbes \$100 million term loan, the \$40-65 million line of credit, and this rights offering. The amendment also increased the applicable margin on loans under the existing credit agreement by 0.5%.

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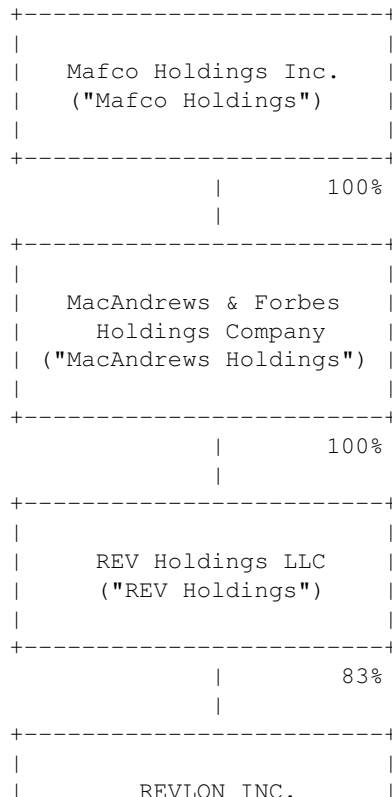
In December 2002, we announced that we would accelerate the implementation of the stabilization and growth phase of our plan and that as a result we expected that our operating income for 2002, 2003 and perhaps into 2004 would be reduced by approximately \$90 to \$130 million due to various aspects of the stabilization and growth phase of our plan, including returns for discontinued SKUs, allowances to retailers for price adjustments, costs for reconfiguring wall displays, and inventory write downs for discontinued products. We currently estimate that the reductions to operating income from these aspects of our plan, as well as certain other actions, would be in the range of approximately \$90 to \$160 million.

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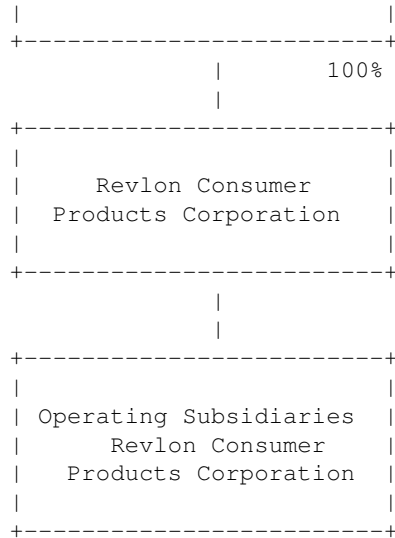
### ORGANIZATION

The following sets forth a summary organizational chart for Revlon:

[GRAPHIC OMITTED]



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\* REV Holdings currently beneficially owns 11,650,000 shares of the Class A common stock, par value \$.01 per share, of Revlon, Inc. (representing approximately 57% of the outstanding shares of Class A common stock of Revlon, Inc.) and all of the outstanding 31,250,000 shares of Class B common stock, par value \$.01 per share (each of which is entitled to 10 votes), of Revlon, Inc., which together represent approximately 83% of the outstanding shares of common stock of Revlon, Inc. REV Holdings also currently beneficially owns all of the outstanding 4,333 shares of Series B Convertible Preferred Stock, par value \$.01 per share, of Revlon, Inc. (each of which is entitled to 100 votes and each of which is convertible into 100 shares of Class A common stock), which, together with the Class A and Class B common stock, represents approximately 97% of the combined voting power of the outstanding shares of common and preferred stock of Revlon, Inc.

SUMMARY OF THE RIGHTS OFFERING

RIGHTS.....	We will distribute to each stockholder of record of our Class A and Class B common stock, as of the close of business on _____, 2003, at no charge, _____ one transferable subscription right for each share of Class A and Class B common stock owned, for a total of approximately _____ subscription rights.
BASIC SUBSCRIPTION PRIVILEGE...	Each right will enable its holder to purchase _____ share[s] of our Class A common stock.
MAXIMUM AMOUNT OF THE RIGHTS OFFERING.....	The amount of this rights offering will be \$50,000,000.
OVER-SUBSCRIPTION PRIVILEGE...	Each holder of Class A and Class B common stock who elects to exercise its subscription rights in full may also subscribe for additional shares at the same subscription price per share, to the extent that other stockholders do not exercise their subscription

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rights in full. Although MacAndrews & Forbes, as a holder of Class A and Class B common stock, would otherwise be entitled to this over-subscription privilege, it has agreed to waive this right to enhance the over-subscription privilege of our other stockholders. If an insufficient number of shares is available to fully satisfy the over-subscription privilege requests, the available shares will be sold pro rata among subscription rights holders who exercised their over-subscription privilege based on the number of shares each subscription rights holder subscribed for under the basic subscription privilege. Any excess subscription payments will be returned, without interest or deduction, promptly after the expiration of this rights offering.

CONDITIONS TO THE RIGHTS OFFERING..... This rights offering is subject to the conditions described under "The Rights Offering--Conditions to the Rights Offering."

BACK-STOP..... MacAndrews & Forbes will back-stop this rights offering by purchasing all of our shares of Class A common stock that are not purchased by other stockholders in this rights offering as part of either their basic subscription privilege or their over-subscription privilege.

SUBSCRIPTION PRICE..... \$ per share.

RIGHTS OFFERING RECORD DATE. , 2003.

EXPIRATION DATE..... The subscription rights will expire, if not exercised, at 5:00 p.m., New York City time, on , 2003, unless we decide to extend this rights offering until some later time.

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TRANSFERABILITY OF RIGHTS..... The subscription rights will be evidenced by transferable subscription rights certificates. The subscription rights are transferable until the close of business on the last trading day preceding the expiration date, at which time they will cease to have any value. However, we can give no assurance that a market for the subscription rights will develop, or, if a market does develop, how long it will continue. See "The Rights Offering--Method of Transferring and Selling Subscription Rights."

PROCEDURE FOR EXERCISING RIGHTS..... You may exercise your subscription rights by properly completing and signing your subscription rights certificate. You must deliver your subscription rights certificate with full payment of the subscription price to the subscription agent on or prior to the



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expiration date of this rights offering. If you use the mail, we recommend that you use insured, registered mail, return receipt requested. If you cannot deliver your subscription rights certificate to the subscription agent on time, you may follow the guaranteed delivery procedures described under "The Rights Offering -- Guaranteed Delivery Procedures."

Once you have exercised your basic subscription privilege or your over-subscription privilege, you may not revoke your exercise. Subscription rights not exercised prior to the expiration of this rights offering will have no value.

HOW RIGHTS HOLDERS CAN EXERCISE  
SUBSCRIPTION RIGHTS  
THROUGH OTHERS.....

If you hold shares of our common stock as of the rights offering record date through a broker, custodian bank or other nominee, we will ask your broker, custodian bank or other nominee to notify you of this rights offering. If you wish to sell or exercise your subscription rights, you will need to have your broker, custodian bank or other nominee act for you. To indicate your decision, you should complete and return to your broker, custodian bank or other nominee the form entitled "Beneficial Owner Election Form." You should receive this form from your broker, custodian bank or other nominee with the other subscription rights offering materials. You should contact your broker, custodian bank or other nominee if you do not receive this form, but you believe you are entitled to participate in this rights offering.

HOW FOREIGN STOCKHOLDERS AND  
STOCKHOLDERS WITH APO OR FPO  
ADDRESSES CAN  
EXERCISE RIGHTS.....

The subscription agent will mail subscription rights certificates to you if you are a stockholder of record as of the rights offering record date whose address is outside the United States or if you have an Army Post Office or a Fleet Post Office address. To exercise your subscription rights, you must notify the subscription agent on or prior

to 5:00 p.m. New York City time, on \_\_\_\_\_, 2003, and take all other steps that are necessary to exercise your subscription rights, on or prior to the date on which this rights offering expires. If you do not follow these procedures prior to the expiration of this rights offering, your subscription rights

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will expire without value.

CERTAIN UNITED STATES FEDERAL  
INCOME TAX CONSEQUENCES..... For United States federal income tax purposes, the receipt of subscription rights in this rights offering and the exercise of the subscription rights will not be a taxable event. You should, however, consult your own financial and tax advisor.

ISSUANCE OF OUR CLASS A COMMON  
STOCK..... We will issue certificates representing shares of our Class A common stock purchased in this rights offering as soon as practicable after the expiration of this rights offering.

NO RECOMMENDATION TO RIGHTS  
HOLDERS..... We are not making any recommendations as to whether or not you should subscribe for shares of our Class A common stock. You should decide whether to subscribe for such shares based upon your own assessment of your best interests and after considering all of the information in this prospectus, including the "Risk Factors" section of this prospectus and all of the information incorporated by reference in this prospectus. You should not view MacAndrews & Forbes' agreement to purchase the full number of shares of our Class A common stock it would have been entitled to subscribe for in this rights offering in accordance with its basic subscription privilege or to back-stop this rights offering as a recommendation or other indication that the exercise or sale of your subscription rights is in your best interests.

NYSE SYMBOL FOR OUR CLASS A  
COMMON STOCK..... "REV"

NYSE LISTING OF OUR CLASS A COMMON  
STOCK..... On February 4, 2003, the last trading day prior to our public announcement of the decision of our board of directors to commence this rights offering, the closing price of our Class A common stock on the New York Stock Exchange, or NYSE, was \$2.97 per share. On , 2003, the last trading day before the date of this prospectus, the closing price of our Class A common stock on the NYSE was \$ per share.

LISTING OF THE RIGHTS..... The subscription rights will be listed on the NYSE under the symbol " ".

USE OF PROCEEDS..... Our total gross proceeds from this rights offering will be \$50 million, which could include proceeds from MacAndrews & Forbes pursuant to its agreement to back-stop this

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rights offering. The net proceeds from this rights offering, combined with the proceeds from the MacAndrews & Forbes \$100 million term loan and the proceeds from the \$40-65 million line of credit, if any, will be used to help fund a portion of the costs and expenses of our plan and for general corporate purposes. However, if MacAndrews & Forbes has advanced us money by purchasing any of our Series C preferred stock, we will use the proceeds from this rights offering to redeem such Series C preferred stock.

SUBSCRIPTION AGENT..... The subscription agent is American Stock Transfer & Trust Company.

The addresses for delivery to the subscription agent are as follows:

If by mail to:  
American Stock Transfer & Trust Company  
59 Maiden Lane  
New York, NY 10038

If by hand delivery or overnight courier to:  
American Stock Transfer & Trust Company  
6201 15th Avenue  
Brooklyn, NY 11219

You may call the subscription agent at (718) 921-8200.

Your delivery to an address other than the addresses set forth above will not constitute valid delivery.

INFORMATION AGENT..... The information agent is D.F. King & Co., Inc.

You may call the information agent at (800) 949-2583.

Banks and brokerage firms please call collect at (212) 269-5550.

For additional information concerning the subscription rights and our common stock, see "The Rights Offering" below.

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RISK FACTORS

You should carefully consider the information under "Risk Factors" and all other information in this prospectus before deciding to exercise or sell your subscription rights.

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Our principal executive offices are located at 625 Madison Avenue, New York, New York 10022. Our telephone number is (212) 527-4000.

RISK FACTORS

An investment in our Class A common stock involves risks. You should carefully consider the following factors and all of the information contained elsewhere in this prospectus and in the documents incorporated by reference herein before deciding to exercise or sell your subscription rights.

RISKS RELATED TO THE COMPANY

We have a limited operating history under our plan.

We have recently implemented material changes in our business plan intended to improve operating results, and we are in the process of implementing further changes to our plan in connection with the stabilization and growth phase of our plan. There can be no assurance that our plan will be successful or that it will enable us to achieve or maintain profitable operations. We expect to experience significant increases in sales as a result of our plan. If we fail to execute our plan effectively, we may not achieve expected increases in sales, which could adversely affect our liquidity. Additionally, it is possible that the changes may have unanticipated consequences that could be adverse to our business. The stabilization and growth phase of our plan involves a number of significant changes, including:

- o increasing our advertising and media spending to increase our competitiveness and to support new product launches and core products;
- o realigning and improving our wall displays in the United States to enhance brand image, improve cross-selling and make products easier to merchandise and rolling out our newly-configured wall displays and reconfiguring existing wall displays at our retail accounts in the United States on an accelerated basis;
- o simplifying our product assortment in the United States by a reduction in SKUs;
- o selectively adjusting prices on certain products in the United States;
- o increasing merchandiser coverage to improve in-store stock levels; and
- o further strengthening our new product development process.

Each of these components of the stabilization and growth phase of our plan carries significant risks, as well as the possibility of unexpected consequences. Potential risks include:

- o increased advertising and media expenses may fail to achieve their intended effects;
- o our changes to our wall displays in the United States may fail to achieve their intended effects;
- o we may experience returns exceeding our expectations as a result of our reduction of SKUs in the United States;
- o we may incur costs exceeding our expectations as a result of the roll out of our newly-configured wall displays and the reconfiguration of our existing wall displays at our retail accounts in the United States or the newly-configured wall displays may fail to achieve their

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intended effects;

- o our selective price adjustments in the United States may fail to achieve their intended effect of increasing sales of those products;
- o we will incur increased costs arising from our plan to increase in-store merchandiser coverage, and the increased merchandiser coverage may not achieve its intended effect;
- o our strengthened new product development process may not be as successful as we contemplated, and consumers may not accept our new product offerings to the degree we envisioned; and
- o our competitors could increase their spending on advertising and media and increase their new product development spending or take other steps in response to the stabilization and

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growth phase of our plan, which could impact the effectiveness of the stabilization and growth phase of our plan and our ability to achieve our objective of increased sales and operating income.

We are a holding company with no business operations of our own and are dependent on our subsidiaries to pay certain expenses and dividends.

We are a holding company with no business operations of our own. Our only material asset is all of the outstanding capital stock of Products Corporation, through which we conduct our business operations. As such, our net (loss) income has historically consisted predominantly of our equity in the net (loss) income of Products Corporation, which for the nine-month periods ended September 30, 2001 and 2002, was approximately \$(123.9) million and \$(105.0) million, respectively, which excluded approximately \$1.5 million and \$2.1 million, respectively, in expenses primarily related to being a public holding company, and for 1999, 2000 and 2001 was approximately \$(369.7) million, \$(128.0) million and \$(152.2) million, respectively, which excluded approximately \$1.2 million, \$1.7 million and \$1.5 million, respectively, in expenses primarily related to being a public holding company. We will be dependent on the earnings and cash flow of, and dividends and distributions from, Products Corporation to pay our expenses incidental to being a public holding company, including, among other things, professional fees such as legal and accounting fees and regulatory fees such as SEC filing fees. We cannot assure you that Products Corporation will generate sufficient cash flow to pay dividends or distribute funds to us or that state law and contractual restrictions, including negative covenants contained in our various debt instruments, will permit such dividends or distributions. See "--The terms of Products Corporation's debt instruments and Products Corporation's existing bank credit agreement significantly limit our ability to pay dividends."

Our substantial indebtedness could adversely affect our operations and flexibility, our ability to service our debt and your investment in our Class A common stock.

We have a substantial amount of outstanding indebtedness. As of September 30, 2002, our total indebtedness was approximately \$1,742.1 million. In addition, on February 5, 2003, MacAndrews & Forbes provided Products Corporation with the MacAndrews & Forbes \$100 million term loan. Additionally, MacAndrews & Forbes will provide to Products Corporation the additional \$40-65 million line

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of credit through December 31, 2004. We have substantial debt maturing in 2005 which will require refinancing in addition to the funds provided under the MacAndrews & Forbes \$100 million term loan, the \$40-65 million line of credit and the proceeds of this rights offering. We are subject to the risks normally associated with substantial indebtedness, including the risk that our cash flow from operations will be insufficient to meet required payments of principal and interest, and the risk that we will be unable to refinance existing indebtedness when it becomes due or that the terms of any such refinancing will be less favorable than the current terms of such indebtedness. Should any such risks materialize, they could have a material adverse effect on our business, financial condition and/or results of operations and could materially and adversely affect your investment in our Class A common stock.

Our substantial indebtedness could have important consequences to you. For example, it could:

- o limit our ability to fund our plan, future working capital, capital expenditures, advertising expenses, new product development costs, product displays, acquisitions, investments, restructurings and other general corporate requirements;
- o require us to dedicate a substantial portion of our cash flow from operations to payments on our indebtedness, thereby reducing the availability of our cash flow for our plan and other general corporate purposes;
- o place us at a competitive disadvantage compared to our competitors that have less debt;
- o limit our flexibility in responding to changes in our business and the industry in which we operate; and
- o make us more vulnerable in the event of adverse economic conditions or a downturn in our business.

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Our ability to service our debt, meet our debt covenants and meet our cash requirements depends on many factors.

We currently anticipate that operating cash flow, cash on hand, funds available for borrowing under our existing bank credit agreement and under the MacAndrews & Forbes \$100 million term loan, the proceeds from this rights offering (which may be advanced to us as a result of the \$50 million Series C preferred stock investment prior to the consummation of this rights offering if we have fully drawn the MacAndrews & Forbes \$100 million term loan) and the \$40-65 million line of credit, will be sufficient to cover our operating expenses, including cash requirements in connection with our ongoing operations, our plan and our debt service requirements for 2003. The MacAndrews & Forbes \$100 million term loan, the \$40-65 million line of credit and the proceeds from this rights offering are intended to help fund our plan and to decrease the risk that would otherwise exist if we would fail to meet our debt and ongoing obligations as they become due in 2003. However, if such funds are insufficient to cover our expenses, we could be required to adopt one or more alternatives listed below. For example, we could be required to:

- o delay the implementation of or revise certain aspects of our plan;
- o reduce or delay purchases of displays or advertising and promotional expenses;

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- o reduce or delay capital spending;
- o delay, reduce or revise restructuring programs;
- o sell additional equity securities;
- o sell assets or operations;
- o restructure our indebtedness;
- o seek additional capital contributions or loans from MacAndrews & Forbes, our other affiliates and/or third parties; and/or
- o reduce other discretionary spending.

If we are required to take any of these actions, it could have a material adverse effect on our business, financial condition and results of operations and could adversely affect your investment in our Class A common stock. In addition, we cannot assure you that we would be able to take any of these actions, that these actions would enable us to continue to satisfy our cash requirements or that these actions would be permitted under the terms of our various debt instruments then in effect. Other than MacAndrews & Forbes' obligations pursuant to the Investment Agreement described below (which includes MacAndrews & Forbes' commitment to provide us with the MacAndrews & Forbes \$100 million term loan, the \$50 million Series C preferred stock investment and the \$40-65 million line of credit), none of our affiliates has any obligation to contribute or loan to us any capital.

Restrictions and covenants in debt agreements limit our ability to take certain actions and impose consequences in the event of failure to comply.

The indentures governing Products Corporation's outstanding indebtedness, the agreements governing the MacAndrews & Forbes \$100 million term loan and the \$40-65 million line of credit and the existing bank credit agreement contain a number of significant restrictions and covenants that limit our ability, among other things, to:

- o borrow money;
- o use assets as security in other borrowings or transactions;
- o pay dividends on stock or purchase stock;
- o sell assets;
- o enter into certain transactions with affiliates; and
- o make certain investments or acquisitions.

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In addition, our existing bank credit agreement requires us to maintain certain financial ratios, meet certain financial tests and restricts our ability and the ability of our subsidiaries to make capital expenditures. These financial covenants affect our operating flexibility. Our existing bank credit agreement has been amended to permit this rights offering, the MacAndrews & Forbes \$100 million term loan and the \$40-65 million line of credit. Further, the effect on adjusted EBITDA of certain aspects of the implementation of the stabilization and growth phase of our plan and our results from the fourth

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quarter of 2002 required us to obtain waivers under our existing credit agreement of compliance with our EBITDA and leverage ratio covenants for the fourth quarter of 2002, an amendment to eliminate the EBITDA and leverage ratio covenants for the first three quarters of 2003 and a waiver of compliance with such covenants for the fourth quarter of 2003 expiring on January 31, 2004 and required us to substitute a minimum liquidity covenant through January 31, 2004. We have obtained these waivers and amendments.

We will need to seek further amendments to or waivers of certain covenants under our existing credit agreement in 2004.

The amendments to and waivers of various provisions in our existing credit agreement provide for, among other things, a waiver through January 31, 2004 of compliance with the EBITDA and leverage ratio covenants for the fourth quarter of 2003. This means that we will need to seek a further amendment to our existing credit agreement or waiver of these covenants or take actions referred to below before January 31, 2004.

While we expect that our bank lenders will consent to such amendment or waiver request, we cannot assure you that they will or that they will do so on terms which are favorable to us. If we fail to secure the amendment or waiver we could be required to take one or more of the following actions:

- o refinance the existing credit agreement;
- o sell additional equity securities;
- o sell assets or operations; and/or
- o seek additional capital contribution and/or loans from MacAndrews & Forbes, our other affiliates and/or third parties.

If we are required to take any of these actions, it could have a material adverse effect on our business, financial condition and/or results of operations. In addition, we cannot assure you that we would be able to take any of these actions, that these actions would enable us to continue to satisfy our cash requirements or that these actions would be permitted under the terms of our various debt instruments then in effect. Should any such risks materialize, they could materially and adversely affect your investment in our Class A common stock. Other than MacAndrews & Forbes' obligations pursuant to the Investment Agreement described above, the MacAndrews & Forbes \$100 million term loan and the \$40-65 million line of credit, none of our affiliates has any obligation to contribute or loan to us any capital.

Dependence on Oxford, North Carolina facility.

Following our rationalization and consolidation of our global manufacturing, a substantial portion of our products were produced at our Oxford, North Carolina facility. Significant unscheduled downtime at this facility due to equipment breakdowns, power failures, natural disasters or any other cause, could adversely affect our results of operations and financial condition. Although we maintain insurance, including business interruption insurance, that we consider to be adequate under the circumstances, there can be no assurance that we will not incur losses beyond the limits or outside the coverage of our insurance.

Dependence on Maesteg, Wales facility.

In July 2001, we sold our principal European manufacturing facility in Maesteg, Wales and entered into a long-term supply contract with the purchaser under which the purchaser produced substantially all Revlon color cosmetics and other products for the European market. In October 2002,



after experiencing production difficulties with this supplier, we and the supplier terminated the long-term supply agreement and entered into a new agreement with significantly reduced volume commitments and we agreed to loan such supplier \$2.0 million. To address the past production difficulties, under the new arrangement the supplier can earn performance-based payments of approximately \$6.3 million (less the unpaid balance of such loan) over a four-year period contingent on the supplier achieving specific production service level goals. As a part of this new arrangement, we and the supplier agreed that the manufacturing of certain product lines would transfer from the Maesteg, Wales facility to our other plants or other third party suppliers. If the supplier is unable to fulfill its obligations under this new supply contract because of manufacturing difficulties or disruption at the Maesteg, Wales facility or for any other reason, or if we encounter difficulties in transferring certain product lines out of the Maesteg, Wales facility to our other plants or other third party suppliers, this could adversely affect our sales in the European market, which could have an adverse effect on our overall results of operations and financial condition.

We depend on a limited number of customers for a large portion of our net sales.

For the nine-month periods ended September 30, 2001 and 2002, Wal-Mart, Inc. and its affiliates accounted for approximately 19.6% and 20.3%, respectively, and for 1999, 2000 and 2001 Wal-Mart, Inc. and its affiliates accounted for approximately 13.1%, 16.5% and 19.7%, respectively, of our net sales (after giving effect to the adjustments resulting from the adoption of FASB Emerging Issues Task Force, Issue 01-9 (the "Guidelines") in 2000 and 2001). We expect that for 2003 and future periods, Wal-Mart and a small number of other customers will, in the aggregate, account for a large portion of our net sales. The loss of Wal-Mart or one or more of our other customers that may account for a significant portion of our net sales, or any significant decrease in sales to these customers or any significant decrease in our retail display space in any of these customers' stores, could have a material adverse effect on our business, financial condition and results of operations.

In January 2002, Kmart Corporation filed a petition for reorganization under Chapter 11 of the U.S. Bankruptcy Code. On January 24, 2003, Kmart announced that it had filed its proposed plan of reorganization with the U.S. Bankruptcy Court and that it was positioned to emerge from bankruptcy on or about April 30, 2003. In the second quarter of 2002, Kmart closed 283 underperforming stores and announced on January 14, 2003 that it would close an additional 323 underperforming stores. Kmart accounted for less than 5% of our net sales in 2001 and in the nine-month period ended September 30, 2002. Although we plan to continue doing business with Kmart for the foreseeable future and, based upon the information currently available, believe that Kmart's bankruptcy proceedings and store closings will not have a material adverse effect on our business, financial condition or results of operations, there can be no assurances that Kmart's financial condition will not have such an effect on us.

In January 2002, J.C. Penney Corp. announced that it will be discontinuing color cosmetics in most of its stores. J.C. Penney carries our Ultima brand, however our sales to J.C. Penney accounted for less than 1% of our total sales during 2001 and for the nine-month period ended September 30, 2002. Accordingly, we do not believe that this discontinuance will have a material adverse effect on our business, financial condition and results of operations.

Competition in the consumer products business could materially adversely affect

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our business, financial condition and results of operations.

The consumer products business is highly competitive. We compete on the basis of numerous factors. Brand recognition, product quality, performance and price, product availability at the retail stores, and the extent to which consumers are educated on product benefits have a marked influence on consumers' choices among competing products and brands. Advertising, promotion, merchandising and packaging, and the timing of new product introductions and line extensions also have a significant impact on buying decisions, and the structure and quality of the sales force, as well as consumer consumption of our products, affect in-store position, permanent display space and inventory levels in retail outlets. An increase in the amount of competition that we face could have a material adverse effect on our business, financial condition and/or results of operations. We experienced declines in our United States market share in various product categories from late 1998 through the first half of 2002

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(although for the second half of 2002 and for the full year 2002, the market share for our Revlon branded color cosmetics in the United States mass market increased over the prior year), and there can be no assurance that declines in market share will not occur in the future or that the recent share increases will continue. In addition, we compete in selected product categories against a number of multinational manufacturers, some of which are larger and have substantially greater resources than we do, and which may therefore have the ability to spend more aggressively on advertising and marketing and more flexibility to respond to changing business and economic conditions than we do. In addition to products sold in the mass-market and demonstrator-assisted channels, our products also compete with similar products sold door-to-door or through mail order or telemarketing by representatives of direct sales companies.

Social, political and economic risks may affect our foreign operations and we may be affected by foreign currency fluctuation.

As of December 31, 2002, we had operations based in 17 foreign countries. We are exposed to the risk of changes in social, political and economic conditions inherent in operating in foreign countries, including those in Asia, Eastern Europe and Latin America. Such changes include changes in the laws and policies that govern foreign investment in countries where we have operations, as well as, to a lesser extent, changes in United States laws and regulations relating to foreign trade and investment. In addition, fluctuations in foreign currency exchange rates may affect the results of our operations and the value of our foreign assets, which in turn may adversely affect reported earnings and, accordingly, the comparability of period-to-period results of operations. During 2002, our operations in Latin America, which for the nine-month period ended September 30, 2002 contributed 7.8% of our total net sales, have been adversely affected by political and economic conditions and foreign currency devaluations. Changes in currency exchange rates may affect the relative prices at which we and foreign competitors sell products in the same market. Our net sales outside of the United States and Canada for the nine-month periods ended September 30, 2001 and 2002 were 31.2% and 28.8%, respectively, of our total net sales, and for 1999, 2000 and 2001 were 45.3%, 38.0% and 31.9%, respectively, of our total net sales (after giving effect to the implementation of the Guidelines). In addition, changes in the value of relevant currencies may affect the cost of certain items required in our operations. We enter into forward foreign exchange contracts to hedge certain cash flows denominated in foreign currency. At September 30, 2002, the notional amount of our foreign currency forward exchange contracts was \$17.1 million. We can offer no assurances as to the future effect of changes in social, political and economic conditions on our business or financial condition.

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Terrorist attacks, such as the attacks that occurred in New York and Washington, D.C. on September 11, 2001, and other attacks, acts of war or military actions, such as possible military actions in Iraq, may adversely affect the markets in which we operate, our operations and our profitability.

On September 11, 2001, the United States was the target of terrorist attacks of unprecedented scope. These attacks have contributed to major instability in the U.S. and other financial markets and reduced consumer confidence. These terrorist attacks, the military response and future developments, or other military actions such as the possible military actions in Iraq, may adversely affect prevailing economic conditions, resulting in reduced consumer spending and reduced demand for our products. These developments subject our worldwide operations to increased risks and, depending on their magnitude, could have a material adverse effect on our business.

Control by MacAndrews & Forbes.

MacAndrews Holdings is a corporation wholly owned through Mafco Holdings by Ronald O. Perelman. MacAndrews & Forbes currently indirectly owns approximately 83% of our outstanding Class A and Class B common stock and controls approximately 97% of the combined voting power of our common stock, and could own as much as % of our outstanding Class A and Class B common stock and control as much as % of the combined voting power of our common stock after this rights offering, assuming the back-stop is exercised in full. MacAndrews & Forbes currently is, and after this rights offering will continue to be, able to direct and control our policies and those of our subsidiaries, including mergers, sales of assets and similar transactions. The capital stock of Products Corporation held by us is pledged to secure our guarantee under Products Corporation's existing bank credit

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agreement and Products Corporation's 12% Senior Secured Notes due 2005 (the "12% Notes"), and shares of our common stock and shares of common stock of intermediate holding companies are or may from time to time be pledged to secure obligations of MacAndrews & Forbes or its affiliates. A foreclosure upon any shares of our or Products Corporation's common stock could constitute a change of control under the indenture governing the 12% Notes and the indentures governing Products Corporation's other outstanding indebtedness. A change of control constitutes an event of default under Products Corporation's existing bank credit agreement, which would permit the lenders to accelerate Products Corporation's existing bank credit agreement. In addition, holders of Products Corporation's 12% Notes, 9% Senior Notes due 2006 (the "9% Notes"), 8 1/8% Senior Notes due 2006 (the "8 1/8% Notes") and 8 5/8% Senior Subordinated Notes due 2008 (the "8 5/8% Notes") may require Products Corporation to repurchase its notes under those circumstances. Products Corporation may not have sufficient funds at the time of the change of control to repay in full the borrowings under Products Corporation's existing bank credit agreement or to repurchase the 12% Notes and the other outstanding notes.

Attempting to accomplish all of the elements of the stabilization and growth phase of our plan simultaneously may prove to be burdensome and may cause disruption or difficulties in our business.

We have recently implemented the stabilization and growth phase of our plan, which includes increasing advertising and media spending, changing our newly-configured in-store wall displays in the United States, reducing the

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number of our SKUs in the United States, selectively adjusting prices on certain products in the United States, optimizing product availability to consumers and further strengthening our new product development process. Attempting to accomplish all of these elements simultaneously may prove to be a financial and operational burden on us. If we are unable to successfully accomplish all of the elements of the stabilization and growth phase of our plan simultaneously, it may have a material adverse effect on our business.

The terms of Products Corporation's debt instruments and Products Corporation's existing bank credit agreement significantly limit our ability to pay dividends.

The terms of Products Corporation's existing bank credit agreement, the 12% Notes, the 9% Notes, the 8 1/8% Notes, the 8 5/8% Notes, the MacAndrews & Forbes \$100 million term loan and the \$40-65 million line of credit, generally restrict Products Corporation from paying dividends or making distributions, except that Products Corporation is permitted to pay dividends and make distributions to us, among other things, to enable us to pay expenses incidental to being a public holding company, including, among other things, professional fees such as legal and accounting fees, regulatory fees such as SEC filing fees, fees associated with this filing and other miscellaneous expenses related to being a public holding company and, subject to certain limitations, to pay dividends or make distributions in certain circumstances to finance the purchase by Revlon of its Class A common stock in connection with the delivery of such Class A common stock to grantees under the Revlon, Inc. Fourth Amended and Restated 1996 Stock Plan, or the "Stock Plan."

Delaware law provisions and control by MacAndrews & Forbes could make a third-party acquisition of our company difficult.

We are a Delaware corporation. The Delaware General Corporation Law contains provisions that could make it more difficult for a third party to acquire control of our company. MacAndrews & Forbes currently indirectly owns approximately 83% of our outstanding Class A and Class B common stock and controls approximately 97% of the combined voting power of our common stock, and could own as much as % of our outstanding Class A and Class B common stock and control as much as % of the combined voting power of our common stock after this rights offering, assuming the back-stop is exercised in full, and therefore has, and after the rights offering will continue to have, the ability to elect all of the members of our board of directors. Control by MacAndrews & Forbes may discourage certain types of transactions involving an actual or potential change of control of Revlon, including transactions in which the holders of our common stock might receive a premium for their shares over prevailing market prices.

Future sales of our Class A common stock may depress our stock price.

No prediction can be made as to the effect, if any, that future sales of our Class A common stock, or the availability of Class A common stock for future sales, will have on the market price of our

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Class A common stock. Sales in the public market of substantial amounts of our Class A common stock, or the perception that such sales could occur, could adversely affect prevailing market prices for our Class A common stock.

### RISKS RELATED TO THE RIGHTS OFFERING

Stockholders who do not fully exercise their subscription rights will have their interests diluted by MacAndrews & Forbes and those other stockholders who

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do exercise their subscription rights.

If you choose not to exercise your basic subscription right in full, your relative ownership interest in us will be diluted to the extent others exercise their basic subscription and over-subscription rights. Your voting rights will also be diluted if you do not exercise your subscription rights in full. This rights offering will result in our issuance of up to an additional 21,739,130 shares of our Class A common stock. In addition, although MacAndrews & Forbes has agreed not to exercise its over-subscription right, they have committed to back-stop this rights offering by purchasing all of the shares of Class A common stock that are not purchased by other stockholders in this rights offering, which would increase their overall ownership position. If no subscription rights holder other than MacAndrews & Forbes exercises their subscription rights in this rights offering, the transactions contemplated by the Investment Agreement, including the MacAndrews & Forbes back-stop, will result in the issuance of an additional 21,739,130 shares of our Class A common stock to MacAndrews & Forbes. Subscription rights holders who do not exercise or sell their subscription rights will lose any value in their subscription rights.

The subscription price determined for this rights offering is not an indication of our value.

The subscription price per share for the rights offering was set by our board of directors based on the recommendation of the special committee of independent directors of our board of directors after negotiations between the special committee and MacAndrews & Forbes. The board set the subscription price at a formula equal to eighty percent (80%) of the greater of the closing price per share of our Class A common stock on the New York Stock Exchange on (i) the trading day before the date that our board of directors approved this rights offering, which was \$2.88 per share, and (ii) the record date for this rights offering. In determining the subscription price, the special committee and our board of directors considered a number of factors, including: our need for capital; our business prospects; the need to offer shares at a price that would be attractive to our investors relative to the current trading price of our Class A common stock; an analysis of prior rights offerings; the historic and current market price of our Class A common stock; general conditions in the securities market and the difficult market conditions prevailing for the raising of equity capital; our operating history; and the liquidity of our Class A common stock. The subscription price does not necessarily bear any relationship to the book value of our assets, past operations, cash flows, losses, financial condition or any other established criteria for value. You should not consider the subscription price as an indication of the value of our Class A common stock. After the date of this prospectus, our Class A common stock may trade at prices above or below the subscription price.

You may not revoke your subscription exercise and could be committed to buying shares above the prevailing market price.

Once you exercise your subscription rights, you may not revoke the exercise, unless we amend this rights offering. The public trading market price of our Class A common stock may decline before the subscription rights expire. If you exercise your subscription rights and, afterwards, the public trading market price of our Class A common stock decreases below the subscription price, you will have committed to buying shares of our Class A common stock at a price above the prevailing market price. Our Class A common stock is traded on the NYSE under the symbol "REV" and the last reported sales price of our Class A common stock on the NYSE on February 4, 2003 was \$2.97 per share. Moreover, you may be unable to sell your shares of Class A common stock at a price equal to or greater than the subscription price you paid for such shares.

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We may cancel this rights offering and you will not receive interest on subscription funds returned to you if we do so.

If we elect to withdraw or terminate this rights offering, neither we nor the subscription agent will have any obligation with respect to the subscription rights except to return, without interest or deduction, any subscription payments we or the subscription agent received from you.

If you do not act promptly and follow subscription instructions, your exercise of subscription rights may be rejected.

Stockholders who desire to purchase shares in this rights offering must act promptly to ensure that all required forms and payments are actually received by the subscription agent prior to \_\_\_\_\_, 2003, the expiration date of this rights offering. If you are a beneficial owner of shares, you must act promptly to ensure that your broker, custodian bank or other nominee acts for you and that all required forms and payments are actually received by the subscription agent prior to \_\_\_\_\_, 2003. We shall not be responsible if your broker, custodian or nominee fails to ensure that all required forms and payments are actually received by the subscription agent prior to the \_\_\_\_\_, 2003 expiration date of this rights offering. If you fail to complete and sign the required subscription forms, send an incorrect payment amount, or otherwise fail to follow the subscription procedures that apply to your exercise in this rights offering, the subscription agent may, depending on the circumstances, reject your subscription or accept it only to the extent of the payment received. Neither we nor our subscription agent undertakes to contact you concerning an incomplete or incorrect subscription form or payment, nor are we under any obligation to correct such forms or payment. We have the sole discretion to determine whether a subscription exercise properly follows the subscription procedures.

No prior market exists for the subscription rights.

The subscription rights are a new issue of securities with no established trading market. The subscription rights are transferable until the close of business on the last trading day prior to the expiration date of this rights offering, at which time they will cease to have any value. However, we can give no assurance that a market for the subscription rights will develop, or if a market does develop, as to how long it will continue.

### Risk of personal check

Any personal check used to pay for shares to be issued in this rights offering must clear prior to the expiration date of this rights offering, and the clearing process may require five or more business days.

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### FORWARD-LOOKING STATEMENTS

This prospectus contains forward-looking statements that involve risks and uncertainties. Our actual results may differ materially from those discussed in such forward-looking statements. Such statements include, without limitation, our expectations and estimates (whether qualitative or quantitative) as to:

- o increases of our advertising and media spending to increase competitiveness and to support new product launches and core products, as well as improving the effectiveness of our advertising;

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- o the introduction of new products and further strengthening of our new product development process;
- o our plans to improve the effectiveness of our retail wall displays in the United States;
- o our plans to reduce the number of our SKUs in the United States, selectively adjust prices on certain of our products in the United States and optimize product availability to consumers by enhancing merchandiser coverage, continuing to develop our tamper evident program and reducing out of stocks;
- o our plans to implement comprehensive programs to develop and train our employees;
- o our future financial performance;
- o the effect on sales of political and/or economic conditions, adverse currency fluctuations, military actions and competitive activities;
- o our plans to accelerate the implementation of the stabilization and growth phase of our plan and the charges and the cash costs resulting from implementing such plan and the timing of such costs as well as our expectations for improved revenue as a result of such phase of our plan;
- o restructuring activities, restructuring costs, and benefits from such activities;
- o our expectation that cash flow from operations, cash on hand, cash available from this rights offering and the \$50 million Series C preferred stock investment, if any, and availability of borrowings under the MacAndrews & Forbes \$100 million term loan, the \$40-65 million line of credit, and our existing bank credit agreement, will be sufficient to satisfy our cash requirements in 2003, and the availability of funds from capital contributions or loans from MacAndrews & Forbes, our other affiliates and/or third parties;
- o uses of funds, including for the purchase and reconfiguration of wall displays, increases in advertising and media, and to help fund a portion of the costs and expenses of the stabilization and growth phase of our plan and our estimates of operating expenses, working capital expenses, wall display costs, capital expenditures, restructuring costs or debt service payments;
- o the effects of the loss of one or more customers, including, without limitation, Wal-Mart, and the status of our relationship with our customers;
- o the effects of competitive responses to the implementation of our plan; and
- o our ability to effectively execute the various elements of our plan.

In addition, the documents incorporated in this prospectus by reference contain other forward-looking statements. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements can be identified by, among other things, the use of forward-looking language, such as "believes," "expects," "estimates," "projects," "forecast," "may," "will," "should," "seeks," "plans," "scheduled to," "anticipates" or "intends" or the negative of those terms, or other variations of those terms or comparable language, or by

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discussions of strategy or intentions. A number of important factors could

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cause actual results to differ materially from those contained in any forward-looking statement. In addition to factors that may be described in our filings with the SEC, including this filing, the following factors, among others, could cause our actual results to differ materially from those expressed in any forward-looking statements made by us:

- o difficulties or delays in developing and/or presenting our increased advertising programs and/or improving the effectiveness of our advertising;
- o difficulties or delays in developing and introducing new products or failure of customers to accept new product offerings and/or in further strengthening our new product development process;
- o difficulties or delays or unanticipated costs associated with improving our wall displays in the United States;
- o difficulties or delays in implementing our plans to reduce the number of SKUs in the United States, adjust prices of our products in the United States and/or optimize product availability to consumers;
- o difficulties or delays in implementing comprehensive programs to train our employees;
- o unanticipated circumstances or results affecting our financial performance, including changes in consumer preferences, such as reduced consumer demand for our color cosmetics and other current products, and actions by competitors, including business combinations, technological breakthroughs, new products offerings, promotional spending and marketing and promotional successes, including increases in market share;
- o effects of and changes in political and/or economic conditions, including inflation, monetary conditions and military actions, and in trade, monetary, fiscal and tax policies in international markets;
- o unanticipated costs or difficulties or delays in completing projects associated with the stabilization and growth phase of our plan;
- o difficulties, delays or unanticipated costs or less than expected savings and other benefits resulting from our restructuring activities;
- o lower than expected cash flow from operations, the inability to secure capital contributions or loans from MacAndrews & Forbes, our other affiliates and/or third parties or the unavailability of funds under our existing bank credit agreement, the MacAndrews & Forbes \$100 million term loan, the \$50 million Series C preferred stock investment, if any, the \$40-65 million line of credit or from this rights offering;
- o higher than expected operating expenses, working capital expenses, wall display costs, capital expenditures, restructuring costs or debt service payments;
- o combinations among significant customers or the loss, insolvency or failure to pay debts by a significant customer or customers;



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- o difficulties or delays in responding to competitive responses to the implementation of our plan; and
- o difficulties, delays or unanticipated costs in the execution of elements of our plan.

You should consider the areas of risk described above, as well as those set forth in other documents we have filed with the SEC and which are incorporated by reference into this prospectus, in connection with any forward-looking statements that may be made by us. Forward-looking statements speak only as of the date they are made, and, except for our ongoing obligations to disclose material information under the federal securities laws, we undertake no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. You are advised, however, to consult any additional disclosures we make in our Quarterly Reports on Form 10-Q, Annual Report on Form 10-K and Current Reports on Form 8-K to the SEC

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(which, among other places, can be found on the SEC's website at <http://www.sec.gov>, as well as on our website at [www.revloninc.com](http://www.revloninc.com).) See "Where You Can Find More Information." The cautionary discussion of risks and uncertainties under "Risk Factors" are factors that we think could cause our actual results to differ materially from expected results. Factors other than those listed above could cause our results to differ materially from expected results. This discussion is provided as permitted by the Private Securities Litigation Reform Act of 1995.

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### SELECTED HISTORICAL AND UNAUDITED PRO FORMA CONSOLIDATED FINANCIAL DATA

The selected historical consolidated financial data for each of the years in the five-year period ended December 31, 2001 has been derived from our audited consolidated financial statements, except for net sales, gross profit and selling, general and administrative expenses in 1997 and 1998 which have been adjusted to reflect the required reclassifications discussed below. The selected historical financial data for the nine-month periods ended September 30, 2001 and 2002 and as of September 30, 2002 have been derived from our unaudited consolidated condensed financial statements which reflect, in the opinion of our management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial data for such periods.

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Results for interim periods are not necessarily indicative of the results for the full year.

In November 2001, the FASB Emerging Issues Task Force (the "EITF") reached consensus on the Guidelines, which address when sales incentives and discounts should be recognized, as well as where the related revenues and expenses should be classified in the financial statements. We adopted the earlier portion of these new Guidelines (formerly EITF Issue 00-14) addressing certain sales incentives effective January 1, 2001 and, accordingly, all prior period financial statements reflect the implementation of the earlier portion of the Guidelines. The second portion of the Guidelines (formerly EITF Issue 00-25) addresses vendor income statement characterization of consideration to a purchaser of the vendor's products or services, including the classification of slotting fees, cooperative advertising arrangements and buy-downs. We adopted the second portion of the Guidelines effective January 1, 2002 and, accordingly, the accompanying selected historical financial data for the nine-month periods ended September 30, 2001 and 2002 reflect the implementation of the second portion of the Guidelines. For presentation purposes the historical financial data for each of the years in the five-year period ended December 31, 2001 has been restated to reflect the second portion of the Guidelines. Such adoption did not have any impact on our reported operating income (loss), net income (loss) or Adjusted EBITDA (as defined below).

You should read "Management's Discussion and Analysis of Financial Condition and Results of Operations," the consolidated financial statements and related notes, the report of our independent auditors included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2001, incorporated by reference in this prospectus, and "Management's Discussion and Analysis of Financial Condition and Results of Operations," the unaudited consolidated condensed financial statements and related notes included in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2002, incorporated by reference in this prospectus.

We have not implemented the new SEC rules regarding non-GAAP financial measures as they apply to financial statements for periods ending after March 28, 2003. We will apply such rules to our results for the fiscal quarter ending March 31, 2003.

### SELECTED HISTORICAL AND UNAUDITED PRO FORMA FINANCIAL DATA

YEAR ENDED DECEMBER		
1997 (B)	1998 (B)	1999 (B)
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(DOLLARS IN MILLIONS, EXCEPT PER

HISTORICAL STATEMENT OF OPERATIONS DATA (A):

Net sales .....	\$ 2,076.5	\$2,064.1	\$1,629.8
Gross profit .....	1,297.3	1,262.0 (d)	903.5
Selling, general and administrative expenses .....	1,079.5	1,104.2	1,075.3
Restructuring costs and other, net .....	3.6 (c)	33.1 (d)	40.2
Operating income (loss) .....	214.2	124.7	(212.0)
Interest expense, net .....	129.5	132.7	145.1
Amortization of debt issuance costs .....	6.6	5.1	4.3
Loss (gain) on sale of product line, brands and facilities, net .....	--	--	0.9
Miscellaneous, net .....	12.2	9.2	(0.5)
Income (loss) from continuing operations before income taxes .....	65.9	(22.3)	(361.8)
Provision for income taxes .....	9.3	5.0	9.1
Income (loss) from continuing operations .....	56.6	(27.3)	(370.9)
Income (loss) from discontinued operations .....	0.7	(64.2)	--
Extraordinary items -- early extinguishment of debt .....	(14.9)	(51.7)	--
Net income (loss) .....	\$ 42.4	\$ (143.2)	\$ (370.9)
Basic income (loss) from continuing operations per common share .....	\$ 1.09	\$ (0.52)	\$ (7.12)
Diluted income (loss) from continuing operations per common share .....	\$ 1.08	\$ (0.52)	\$ (7.12)
OTHER DATA:			
Net cash provided by (used for) operating activities .....	\$ 7.6	\$ (52.2)	\$ (81.8)
Net cash (used for) provided by investing activities .....	(84.3)	(91.0)	(40.7)
Net cash provided by (used for) financing activities .....	86.0	159.8	117.5
Adjusted EBITDA (i) .....	257.2	209.1	(73.5)
Capital expenditures .....	52.3	60.8	42.3
Purchase of permanent displays .....	68.9	76.6	66.5
Net loss, excluding goodwill amortization expense (j) .....			(358.1)
Basic and diluted net loss per common share, excluding goodwill amortization expense (j) .....			\$ (6.88)
Pro forma net loss (k) .....			
Pro forma basic and diluted net loss per common share (k) .....			

NINE MONTHS ENDED  
SEPTEMBER 30,

2001

2002

(DOLLARS IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

HISTORICAL STATEMENT OF OPERATIONS DATA (A):

Net sales .....	\$ 955.9	\$ 906.8
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Gross profit .....	551.5 (g)	556.4 (h)
Selling, general and administrative expenses .....	522.3 (g)	525.2 (h)
Restructuring costs and other, net .....	25.5 (g)	9.3 (h)
	-----	-----
Operating income (loss) .....	3.7	21.9
Interest expense, net .....	102.8	115.8
Amortization of debt issuance costs .....	4.6	5.8
Loss (gain) on sale of product line, brand and facilities, net .....	15.0	1.0
Miscellaneous, net .....	3.4	4.3
	-----	-----
Income (loss) from continuing operations before income taxes .....	(122.1)	(105.0)
Provision for income taxes .....	3.3	2.1
	-----	-----
Income (loss) from continuing operations .....	(125.4)	(107.1)
Income (loss) from discontinued operations .....	--	--
Extraordinary items -- early extinguishment of debt .....	--	--
	-----	-----
Net income (loss) .....	\$ (125.4)	\$ (107.1)
	=====	=====
Basic income (loss) from continuing operations per common share .....	\$ (2.40)	\$ (2.05)
Diluted income (loss) from continuing operations per common share .....	\$ (2.40)	\$ (2.05)
OTHER DATA:		
Net cash provided by (used for) operating activities .....	\$ (89.0)	\$ (110.9)
Net cash (used for) provided by investing activities .....	87.1	(7.6)
Net cash provided by (used for) financing activities .....	(15.6)	78.5
Adjusted EBITDA (i) .....	142.8	122.5
Capital expenditures .....	10.4	9.4
Purchase of permanent displays .....	35.6	53.5
Net loss, excluding goodwill amortization expense (j) .....		
Basic and diluted net loss per common share, excluding goodwill amortization expense (j) .....		
Pro forma net loss (k) .....		\$
Pro forma basic and diluted net loss per common share (k) .....		\$

DECEMBER 31,

	1997	1998	1999	2000	2001
	-----	-----	-----	-----	-----
BALANCE SHEET DATA (A):					
Total assets .....	\$1,757.6	\$1,831.0	\$ 1,558.9	\$ 1,101.8	\$ 988.0
Total indebtedness .....	1,467.9	1,687.9	1,809.7	1,593.8	1,600.0
Total stockholders' deficiency .....	(458.8)	(647.7)	(1,015.0)	(1,106.7)	(1,212.0)

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See accompanying notes to Selected Historical and Unaudited Pro Forma Consolidated Financial Data

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NOTES TO SELECTED HISTORICAL AND UNAUDITED PRO FORMA  
CONSOLIDATED FINANCIAL DATA

- (a) In March 2000 and May 2000, we completed the disposition of our worldwide professional products line and our Plusbelle brand in Argentina, respectively. In July 2001, we completed the disposition of our Colorama brand and facility in Brazil. Accordingly, the selected consolidated financial data include the results of operations of the professional products line, Plusbelle and Colorama brands through the dates of their respective dispositions.
- (b) The impact of the second portion of the Guidelines for each of the years in the five-year period ended December 31, 2001 on reported net sales, gross profit and selling, general and administrative expenses was \$(79.9), \$(85.6), \$(80.1), \$(38.4) and \$(43.9), respectively. The Guidelines do not affect our operating income (loss), net income (loss) or Adjusted EBITDA.
- (c) In 1997, we incurred restructuring costs of \$20.6 million in connection with the implementation of our business strategy to rationalize factory operations. These costs primarily included severance and other costs related to the rationalization of certain factory and warehouse operations worldwide. Such costs were partially offset by an approximately \$12.7 million settlement of a claim and gains of approximately \$4.3 million on the sales of certain factory operations outside the United States.
- (d) In late 1998, we developed a strategy to reduce overall costs and streamline operations. To execute against this strategy, we began to develop a restructuring plan and executed the plan in several phases, which has resulted in several restructuring charges being recorded.

In the fourth quarter of 1998, we began to execute the 1998 restructuring program which was designed to realign and reduce personnel, exit excess leased real estate, realign and consolidate regional activities, reconfigure certain manufacturing operations and exit certain product lines and recognized a charge of \$44.2 million, which includes \$2.7 million charged to cost of sales. In 1998, we recognized gains of approximately \$8.4 million for the sales of certain non-core assets.

- (e) In the first nine months of 1999, we continued to execute the 1998 restructuring program and we recorded an additional net charge of \$20.5 million, principally for employee severance and other personnel benefits and obligations for excess leased real estate primarily in the United States. Also in 1999, we exited from a non-core business, resulting in a charge of \$1.6 million.

During the fourth quarter of 1999, we continued to restructure our organization and began a new program in line with our original restructuring plan developed in late 1998, principally for additional employee severance and other personnel benefits and to restructure certain operations outside the United States, including certain operations in Japan, resulting in a charge of \$18.1 million.

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During the fourth quarter of 1999, we recorded a charge to selling, general and administrative expenses of \$22.0 million related to executive separation costs related to this new program.

- (f) In the first and second quarter of 2000, we recorded charges of \$9.5 million and \$5.1 million, respectively, relating to the 1999 restructuring program that began in the fourth quarter of 1999.

During the third quarter of 2000, we continued to re-evaluate our organizational structure. As part of this re-evaluation, we initiated a new restructuring program in line with our original restructuring plan developed in late 1998 designed to improve profitability by reducing personnel and consolidating manufacturing facilities. The 2000 restructuring program focused on closing our manufacturing operations in Phoenix, Arizona and Mississauga, Canada and to consolidate production into our plant in Oxford, North Carolina. The 2000 restructuring program also includes the remaining obligation for excess leased real estate at our headquarters, consolidation costs associated with closing our facility in New Zealand, and the elimination of several domestic and international executive and operational positions, each of which were effected to reduce and streamline corporate overhead costs. In the third quarter of 2000, we recorded a charge of \$13.7 million for programs begun in the quarter as well as for the expanded scope of programs previously commenced. In the fourth quarter of 2000, we recorded a charge of \$25.8 million related to the 2000 restructuring program, principally for additional employee severance and other personnel benefits and to consolidate worldwide operations.