ATMOS ENERGY CORP Form 10-Q May 01, 2009

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### Form 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
 OF THE SECURITIES EXCHANGE ACT OF 1934
 For the quarterly period ended March 31, 2009

or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

#### **Commission File Number 1-10042**

#### **Atmos Energy Corporation**

(Exact name of registrant as specified in its charter)

#### Texas and Virginia

75-1743247

(State or other jurisdiction of incorporation or organization)

(IRS employer identification no.)

Three Lincoln Centre, Suite 1800 5430 LBJ Freeway, Dallas, Texas

75240

(Zip code)

(Address of principal executive offices)

#### (972) 934-9227

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).\* Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer b Accelerated Filer o Non-Accelerated Filer o Smaller Reporting Company o

<sup>\*</sup> The registrant has not yet been phased into the interactive data requirements.

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes o No b

Number of shares outstanding of each of the issuer s classes of common stock, as of April 22, 2009.

Class Shares Outstanding

No Par Value 92,008,920

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#### **GLOSSARY OF KEY TERMS**

AEC Atmos Energy Corporation
AEH Atmos Energy Holdings, Inc.
AEM Atmos Energy Marketing, LLC

AOCI Accumulated other comprehensive income

APS Atmos Pipeline and Storage, LLC

Bcf Billion cubic feet

FASB Financial Accounting Standards Board

Fitch Fitch Ratings, Ltd. FSP FASB Staff Position

GRIP Gas Reliability Infrastructure Program LPSC Louisiana Public Service Commission

Mcf Thousand cubic feet MMcf Million cubic feet

MPSC Mississippi Public Service Commission
Moody s Moody s Investors Services, Inc.
NYMEX New York Mercantile Exchange, Inc.
PPA Pension Protection Act of 2006
RRC Railroad Commission of Texas
RRM Rate Review Mechanism

S&P Standard & Poor s Corporation

SEC United States Securities and Exchange Commission

SFAS Statement of Financial Accounting Standards

WNA Weather Normalization Adjustment

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#### PART I. FINANCIAL INFORMATION

#### Item 1. Financial Statements

#### ATMOS ENERGY CORPORATION

#### CONDENSED CONSOLIDATED BALANCE SHEETS

		March 31, 2009 Unaudited) (In thousa shar		=
ASSETS				
Property, plant and equipment	\$	5,873,028	\$	5,730,156
Less accumulated depreciation and amortization		1,609,836		1,593,297
Net property, plant and equipment Current assets		4,263,192		4,136,859
Cash and cash equivalents		482,085		46,717
Accounts receivable, net		531,749		477,151
Gas stored underground		327,288		576,617
Other current assets		137,433		184,619
Total current assets		1,478,555		1,285,104
Goodwill and intangible assets		738,772		739,086
Deferred charges and other assets		205,242		225,650
	\$	6,685,761	\$	6,386,699
CAPITALIZATION AND LIABILITIES				
Shareholders equity Common stock, no par value (stated at \$.005 per share); 200,000,000 shares authorized; issued and outstanding: March 31, 2009 91,947,614 shares;				
September 30, 2008 90,814,683 shares	\$	460	\$	454
Additional paid-in capital	Ψ	1,768,307	Ψ	1,744,384
Retained earnings		480,355		343,601
Accumulated other comprehensive loss		(70,628)		(35,947)
Shareholders equity		2,178,494		2,052,492
Long-term debt		2,169,141		2,119,792
Total capitalization Current liabilities		4,347,635		4,172,284
Accounts payable and accrued liabilities		472,078		395,388

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Other current liabilities Short-term debt	413,764	460,372 350,542
Current maturities of long-term debt	400,225	785
Total current liabilities	1,286,067	1,207,087
Deferred income taxes	466,868	441,302
Regulatory cost of removal obligation	313,486	298,645
Deferred credits and other liabilities	271,705	267,381
	\$ 6,685,761	\$ 6,386,699

See accompanying notes to condensed consolidated financial statements

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# ATMOS ENERGY CORPORATION

# CONDENSED CONSOLIDATED STATEMENTS OF INCOME

		Three Months Ended March 31			
		2009		2008	
	(Unaudited) (In thousands, exce per share data)				
Operating revenues					
Natural gas distribution segment	\$	1,230,420	\$	1,521,856	
Regulated transmission and storage segment		59,234		51,440	
Natural gas marketing segment		708,658		1,128,653	
Pipeline, storage and other segment		12,272		10,022	
Intersegment eliminations		(189,178)		(227,986)	
		1,821,406		2,483,985	
Purchased gas cost					
Natural gas distribution segment		863,340		1,164,332	
Regulated transmission and storage segment					
Natural gas marketing segment		685,114		1,112,321	
Pipeline, storage and other segment		1,656		338	
Intersegment eliminations		(188,755)		(227,400)	
		1,361,355		2,049,591	
Gross profit		460,051		434,394	
Operating expenses					
Operation and maintenance		121,740		120,053	
Depreciation and amortization		53,450		48,790	
Taxes, other than income		58,314		54,408	
Total operating expenses		233,504		223,251	
Operating income		226,547		211,143	
Miscellaneous income (expense)		(1,565)		1,467	
Interest charges		35,533		33,516	
Income before income taxes		189,449		179,094	
Income tax expense		60,446		67,560	
Net income	\$	129,003	\$	111,534	
Basic net income per share	\$	1.42	\$	1.25	

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Diluted net income per share	\$ 1.41	\$ 1.24
Cash dividends per share	\$ 0.330	\$ 0.325
Weighted average shares outstanding: Basic	90,895	89,314
Diluted	91,567	89,990

See accompanying notes to condensed consolidated financial statements

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#### ATMOS ENERGY CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF INCOME

	Six Months Ended March 31			
		2009 (Unau (In thousar per shar	nds, except	
Operating revenues Natural gas distribution segment Regulated transmission and storage segment Natural gas marketing segment Pipeline, storage and other segment Intersegment eliminations	\$	2,286,388 113,916 1,496,153 28,720 (387,439)	\$	2,450,033 96,486 1,969,370 16,749 (391,143)
Purchased gas cost Natural gas distribution segment Regulated transmission and storage segment Natural gas marketing segment Pipeline, storage and other segment Intersegment eliminations		3,537,738 1,620,924 1,442,586 5,559 (386,594)		4,141,495 1,819,309 1,907,075 1,067 (389,988)
Gross profit Operating expenses Operation and maintenance Depreciation and amortization		2,682,475 855,263 256,495 106,576		3,337,463 804,032 241,242
Taxes, other than income  Total operating expenses  Operating income		100,376 102,451 465,522 389,741		97,303 95,835 434,380 369,652
Miscellaneous income (expense) Interest charges Income before income taxes		(1,866) 74,524 313,351		1,374 70,333 300,693
Income tax expense  Net income  Basic net income per share	\$ \$	108,385 204,966 2.26	\$ \$	115,356 185,337 2.08

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Diluted net income per share	\$ 2.24	\$ 2.06
Cash dividends per share	\$ 0.66	\$ 0.65
Weighted average shares outstanding: Basic	90,637	89,133
Diluted	91,311	89,817

See accompanying notes to condensed consolidated financial statements

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Net increase in cash and cash equivalents

Cash and cash equivalents at end of period

Cash and cash equivalents at beginning of period

#### ATMOS ENERGY CORPORATION

#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Six Months Ended

435,368

\$ 482,085

46,717

78,911

60,725

\$ 139,636

	March 31			
	2009	2008		
	(Unaudited)			
	(In thou	isands)		
Cash Flows From Operating Activities				
Net income	\$ 204,966	\$ 185,337		
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization:				
Charged to depreciation and amortization	106,576	97,303		
Charged to other accounts	21	67		
Deferred income taxes	97,892	72,277		
Other	13,634	6,853		
Net assets/liabilities from risk management activities	5,810	(22,667)		
Net change in operating assets and liabilities	185,723	140,022		
Net cash provided by operating activities	614,622	479,192		
Cash Flows From Investing Activities				
Capital expenditures	(221,330)	(198,722)		
Other, net	(3,925)	(3,132)		
Net cash used in investing activities	(225,255)	(201,854)		
Cash Flows From Financing Activities				
Net decrease in short-term debt	(353,468)	(150,582)		
Net proceeds from debt offering	446,188			
Settlement of Treasury lock agreement	1,938			
Repayment of long-term debt	(625)	(2,253)		
Cash dividends paid	(60,446)	(58,431)		
Issuance of common stock	12,414	12,839		
Net cash provided by (used in) financing activities	46,001	(198,427)		

See accompanying notes to condensed consolidated financial statements

#### ATMOS ENERGY CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) March 31, 2009

#### 1. Nature of Business

Atmos Energy Colorado-Kansas Division

Atmos Energy Corporation (Atmos Energy or the Company) and our subsidiaries are engaged primarily in the regulated natural gas distribution and transmission and storage businesses as well as certain other nonregulated businesses. Through our natural gas distribution business, we deliver natural gas through sales and transportation arrangements to approximately 3.2 million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions in the service areas described below:

Division Service Area

Atmos Energy Kentucky/Mid-States Division Georgia<sup>(1)</sup>, Illinois<sup>(1)</sup>, Iowa<sup>(1)</sup>, Kentucky, Missouri<sup>(1)</sup>,

Tennessee, Virginia<sup>(1)</sup>

Colorado, Kansas, Missouri<sup>(1)</sup>

Atmos Energy Louisiana Division Louisiana

Atmos Energy Mid-Tex Division Texas, including the Dallas/Fort Worth metropolitan

area

Atmos Energy Mississippi Division Mississippi Atmos Energy West Texas Division West Texas

In addition, we transport natural gas for others through our distribution system. Our natural gas distribution business is subject to federal and state regulation and/or regulation by local authorities in each of the states in which our natural gas distribution divisions operate. Our corporate headquarters and shared-services function are located in Dallas, Texas, and our customer support centers are located in Amarillo and Waco, Texas.

Our regulated transmission and storage business consists of the regulated operations of our Atmos Pipeline Texas Division. The Atmos Pipeline Texas Division transports natural gas to our Mid-Tex Division, transports natural gas for third parties and manages five underground storage reservoirs in Texas. We also provide ancillary services customary to the pipeline industry including parking arrangements, lending and sales of inventory on hand. Parking arrangements provide short-term interruptible storage of gas on our pipeline. Lending services provide short-term interruptible loans of natural gas from our pipeline to meet market demands.

Our nonregulated businesses operate primarily in the Midwest and Southeast and include our natural gas marketing operations and pipeline, storage and other operations. These businesses are operated through various wholly-owned subsidiaries of Atmos Energy Holdings, Inc. (AEH), which is wholly owned by the Company and based in Houston, Texas.

Our natural gas marketing operations are conducted through Atmos Energy Marketing, LLC (AEM), which is wholly owned by AEH. AEM provides a variety of natural gas management services to municipalities, natural gas utility systems and industrial natural gas customers, primarily in the Southeast and Midwest and to our Colorado-Kansas,

<sup>(1)</sup> Denotes states where we have more limited service areas.

Kentucky/Mid-States and Louisiana divisions. These services consist primarily of furnishing natural gas supplies at fixed and market-based prices, contract negotiation and administration, load forecasting, gas storage acquisition and management services, transportation services, peaking sales and balancing services, capacity utilization strategies and gas price hedging through the use of financial instruments.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Our pipeline, storage and other segment consists primarily of the operations of Atmos Pipeline and Storage, LLC (APS). APS owns and operates a 21 mile pipeline located in New Orleans, Louisiana. This pipeline is used primarily to aggregate gas supply for our regulated natural gas distribution division in Louisiana and for AEM, but also provides limited third party transportation services.

APS also engages in asset optimization activities whereby it seeks to maximize the economic value associated with the storage and transportation capacity it owns or controls. Certain of these arrangements are asset management plans with regulated affiliates of the Company which have been approved by applicable state regulatory commissions. Generally, these asset management plans require APS to share with our regulated customers a portion of the profits earned from these arrangements.

Further, APS owns or has an interest in underground storage fields in Kentucky and Louisiana that are used to reduce the need of our natural gas distribution divisions to contract for pipeline capacity to meet customer demand during peak periods. Finally, APS manages our natural gas gathering operations, which were limited in nature as of March 31, 2009.

#### 2. Unaudited Interim Financial Information

In the opinion of management, all material adjustments (consisting of normal recurring accruals) necessary for a fair presentation have been made to the unaudited consolidated interim-period financial statements. These consolidated interim-period financial statements are condensed as permitted by the instructions to Form 10-Q and should be read in conjunction with the audited consolidated financial statements of Atmos Energy Corporation included in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008. Because of seasonal and other factors, the results of operations for the six-month period ended March 31, 2009 are not indicative of our results of operations for the full 2009 fiscal year, which ends September 30, 2009.

#### Significant accounting policies

Our accounting policies are described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008, and there were no changes to those policies. However, during the six months ended March 31, 2009, we recognized a non-recurring \$8.3 million increase in gross profit associated with a one-time update to our estimate for gas delivered to customers but not yet billed, resulting from base rate changes in several jurisdictions.

During the second quarter of fiscal 2009, we updated the tax rates used to record deferred taxes. The one-time tax benefit resulted in a favorable impact to net income of \$11.3 million.

Additionally, during the second quarter of fiscal 2009, we completed our annual goodwill impairment assessment. Based on the assessment performed, we determined that our goodwill was not impaired.

Effective October 1, 2008, the Company adopted Statement of Financial Accounting Standards (SFAS) 157, Fair Value Measurements, the measurement date requirements of SFAS 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans, an amendment of FASB Statements No. 87, 88, 106, and 132(R), SFAS 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement

No. 115, SFAS 161, Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133 and FASB Staff Position (FSP) FAS 107-1 and APB 28-1, Interim Disclosures about Fair Value of Financial Instruments. Except for the adoption of these accounting pronouncements, which are further discussed below, there were no significant changes to our accounting policies during the six months ended March 31, 2009.

SFAS 157 defines fair value, establishes a framework for measuring fair value and enhances disclosure on fair value measurements required under other accounting pronouncements but does not change existing

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

guidance as to whether or not an instrument is carried at fair value. The adoption of this standard did not materially impact our financial position, results of operations or cash flows. The new disclosures required by this standard are presented in Note 4.

Effective October 1, 2008, the Company adopted the measurement date requirements of SFAS 158 using the remeasurement approach. Under this approach, the Company remeasured its projected benefit obligation, fair value of plan assets and its fiscal 2009 net periodic cost. In accordance with the transition rules of SFAS 158, the impact of changing the measurement date from June 30, 2008 to September 30, 2008 decreased retained earnings by \$7.8 million, net of tax, decreased the unrecognized actuarial loss by \$9.0 million and increased our postretirement liabilities by \$3.5 million during the first quarter of fiscal 2009.

SFAS 159 permits an entity to measure certain financial assets and financial liabilities at fair value. The objective of the standard is to improve financial reporting by allowing entities to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Entities that elect the fair value option will report unrealized gains and losses in earnings at each subsequent reporting date. The fair value option may be elected on an instrument-by-instrument basis. The fair value option is irrevocable, unless a new election date occurs. The adoption of this standard did not impact our financial position, results of operations or cash flows.

SFAS 161 expands the disclosure requirements for derivative instruments and hedging activities. This statement requires specific disclosures regarding how and why an entity uses derivative instruments; the accounting for derivative instruments and related hedged items; and how derivative instruments and related hedged items affect an entity s financial position, results of operations and cash flows. Since SFAS 161 only requires additional disclosures concerning derivatives and hedging activities, this standard did not have an impact on our financial position, results of operations or cash flows. The new disclosures required by this standard are presented in Note 3.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*. This FSP requires companies to disclose the fair value of financial instruments for which it is practicable to estimate the value and the methods and significant assumptions used to estimate the fair value. The disclosure is required for interim and annual reports. The disclosure requirements of this FSP are presented in Note 4.

#### Regulatory assets and liabilities

We record certain costs as regulatory assets in accordance with SFAS 71, *Accounting for the Effects of Certain Types of Regulation*, when future recovery through customer rates is considered probable. Regulatory liabilities are recorded when it is probable that revenues will be reduced for amounts that will be credited to customers through the ratemaking process. Substantially all of our regulatory assets are recorded as a component of deferred charges and other assets and substantially all of our regulatory liabilities are recorded as a component of deferred credits and other liabilities. Deferred gas costs are recorded either in other current assets or liabilities and the regulatory cost of removal obligation is reported separately.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Significant regulatory assets and liabilities as of March 31, 2009 and September 30, 2008 included the following:

	M	larch 31, 2009 (In tl	September 30, 2008 housands)		
Regulatory assets:					
Pension and postretirement benefit costs	\$	89,244	\$	100,563	
Merger and integration costs, net	ψ	7,374	Ψ	7,586	
Deferred gas costs		58,660		55,103	
Environmental costs		741		980	
Rate case costs		9,144		12,885	
Deferred franchise fees		597		651	
Deferred income taxes, net		343		343	
Other		7,846		8,120	
	\$	173,949	\$	186,231	
Regulatory liabilities:					
Deferred gas costs	\$	61,177	\$	76,979	
Regulatory cost of removal obligation		329,120		317,273	
Other		5,499		5,639	
	\$	395,796	\$	399,891	

Currently, our authorized rates do not include a return on certain of our merger and integration costs; however, we recover the amortization of these costs. Merger and integration costs, net, are generally amortized on a straight-line basis over estimated useful lives ranging up to 20 years. Environmental costs have been deferred to be included in future rate filings in accordance with rulings received from various state regulatory commissions.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Comprehensive income

The following table presents the components of comprehensive income (loss), net of related tax, for the three-month and six-month periods ended March 31, 2009 and 2008:

	Three Months Ended March 31			Six Months Ended March 31				
		2009		2008 (In thou	ısan	2009 ads)		2008
Net income Unrealized holding losses on investments, net of tax benefit of \$429 and \$1,385 for the three months ended March 31, 2009 and 2008 and of \$3,759 and \$671 for	\$	129,003	\$	111,534	\$	204,966	\$	185,337
the six months ended March 31, 2009 and 2008 Other than temporary impairment of investments, net of tax expense of \$790 for the six months ended March 31,		(862)		(2,262)		(6,295)		(1,097)
Amortization and unrealized gain on interest rate hedging transactions, net of tax expense of \$1,353 and \$482 for the three months ended March 31, 2009 and 2008 and \$1,835 and \$964 for the six months ended						1,288		
March 31, 2009 and 2008  Net unrealized gains (losses) on commodity hedging transactions, net of tax expense (benefit) of \$(7,524) and \$2,260 for the three months ended March 31, 2009 and 2008 and \$(21,341) and \$7,197 for the six months		1,854		787		2,641		1,574
ended March 31, 2009 and 2008		(9,771)		3,690		(32,315)		11,743
Comprehensive income	\$	120,224	\$	113,749	\$	170,285	\$	197,557

Accumulated other comprehensive loss, net of tax, as of March 31, 2009 and September 30, 2008 consisted of the following unrealized gains (losses):

	arch 31, 2009 (In th	September 30, 2008 ousands)	
Accumulated other comprehensive loss: Unrealized holding gains (losses) on investments Treasury lock agreements	\$ (4,097) (8,463)	\$	910 (11,104)

Cash flow hedges (58,068) (25,753)

\$ (70,628) \$ (35,947)

#### 3. Financial Instruments

We currently use financial instruments to mitigate commodity price risk. Additionally, we periodically utilize financial instruments to manage interest rate risk. The objectives and strategies for using financial instruments have been tailored to our regulated and nonregulated businesses. The accounting for these financial instruments is fully described in Note 2 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008. Currently, we utilize financial instruments in our natural gas distribution, natural gas marketing and pipeline, storage and other segments. However, our pipeline, storage

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

and other segment uses financial instruments acquired from AEM on the same terms that AEM received from an independent counterparty. On a consolidated basis, these financial instruments are reported in the natural gas marketing segment. We currently do not manage commodity price risk with financial instruments in our regulated transmission and storage segment.

Our financial instruments do not contain any credit-risk-related or other contingent features that could cause accelerated payments when our financial instruments are in net liability positions.

#### Regulated Commodity Risk Management Activities

In our natural gas distribution segment, our customers are exposed to the effect of volatile natural gas prices. We manage this exposure through a combination of physical storage, fixed-price forward contracts and financial instruments, primarily over-the-counter swap and option contracts, in an effort to minimize the impact of natural gas price volatility on our customers during the winter heating season.

Our natural gas distribution gas supply department is responsible for executing this segment s commodity risk management activities in conformity with regulatory requirements. In jurisdictions where we are permitted to mitigate commodity price risk through financial instruments, the relevant regulatory authorities may establish the level of heating season gas purchases that can be hedged. If the regulatory authority does not establish this level, we seek to hedge between 25 and 50 percent of anticipated heating season gas purchases using financial instruments. For the 2008-2009 heating season, in the jurisdictions where we are permitted to utilize financial instruments, we anticipated hedging approximately 29 percent, or 25.5 Bcf of the winter flowing gas requirements. We have not designated these financial instruments as hedges pursuant to SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*.

The costs associated with and the gains and losses arising from the use of financial instruments to mitigate commodity price risk are included in our purchased gas adjustment mechanisms in accordance with regulatory requirements. Therefore, changes in the fair value of these financial instruments are initially recorded as a component of deferred gas costs and recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue in accordance with SFAS 71. Accordingly, there is no earnings impact to our natural gas distribution segment as a result of the use of financial instruments.

#### Nonregulated Commodity Risk Management Activities

Our natural gas marketing segment, through AEM, aggregates and purchases gas supply, arranges transportation and/or storage logistics and ultimately delivers gas to our customers at competitive prices. To facilitate this process, we utilize proprietary and customer-owned transportation and storage assets to provide the various services our customers request.

We also perform asset optimization activities in both our natural gas marketing segment and pipeline, storage and other segment. Through asset optimization activities, we seek to maximize the economic value associated with the storage and transportation capacity we own or control. We attempt to meet this objective by engaging in natural gas storage transactions in which we seek to find and profit from the pricing differences that occur over time. We purchase physical natural gas and then sell financial instruments at advantageous prices to lock in a gross profit margin. We also seek to participate in transactions in which we combine the natural gas commodity and transportation costs to

minimize our costs incurred to serve our customers by identifying the lowest cost alternative within the natural gas supplies, transportation and markets to which we have access. Through the use of transportation and storage services and financial instruments, we also seek to capture gross profit margin through the arbitrage of pricing differences that exist in various locations and by recognizing pricing differences that occur over time. Over time, gains and losses on the sale of storage gas

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

inventory will be offset by gains and losses on the financial instruments, resulting in the realization of the economic gross profit margin we anticipated at the time we structured the original transaction.

As a result of these activities, our nonregulated operations are exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks through a combination of physical storage and financial instruments, including futures, over-the-counter and exchange-traded options and swap contracts with counterparties. Futures contracts provide the right to buy or sell the commodity at a fixed price in the future. Option contracts provide the right, but not the requirement, to buy or sell the commodity at a fixed price. Swap contracts require receipt of payment for the commodity based on the difference between a fixed price and the market price on the settlement date.

We use financial instruments, designated as cash flow hedges of anticipated purchases and sales at index prices, to mitigate the commodity price risk in our natural gas marketing segment associated with deliveries under fixed-priced forward contracts to deliver gas to customers. These financial instruments have maturity dates ranging from one to 46 months. The effective portion of the unrealized gains and losses arising from the use of cash flow hedges is recorded as a component of accumulated other comprehensive income (AOCI) on the balance sheet. Amounts associated with cash flow hedges recognized in the income statement include (i) the amount of unrealized gain or loss that has been reclassified from AOCI when the hedged volumes are sold and (ii) the amount of ineffectiveness associated with these hedges in the period the ineffectiveness arises.

We use financial instruments, designated as fair value hedges, to hedge the exposure to changes in the fair value of our natural gas inventory used in our asset optimization activities in our natural gas marketing and pipeline, storage and other segments. Therefore, gains and losses arising from these financial instruments should offset the changes in the fair value of the hedged item to the extent the hedging relationship is effective. Ineffectiveness is recognized in the income statement in the period the ineffectiveness arises.

Also, in our natural gas marketing segment, we use storage swaps and futures to capture additional storage arbitrage opportunities that arise subsequent to the execution of the original fair value hedge associated with our physical natural gas inventory, basis swaps to insulate and protect the economic value of our fixed price and storage books and various over-the-counter and exchange-traded options. These financial instruments have not been designated as hedges pursuant to SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*.

Our nonregulated risk management activities are controlled through various risk management policies and procedures. Our Audit Committee has oversight responsibility for our nonregulated risk management limits and policies. Our risk management committee, comprised of corporate and business unit officers, is responsible for establishing and enforcing our nonregulated risk management policies and procedures.

Under our risk management policies, we seek to match our financial instrument positions to our physical storage positions as well as our expected current and future sales and purchase obligations to maintain no open positions at the end of each trading day. The determination of our net open position as of any day, however, requires us to make assumptions as to future circumstances, including the use of gas by our customers in relation to our anticipated storage and market positions. Because the price risk associated with any net open position at the end of each day may increase if the assumptions are not realized, we review these assumptions as part of our daily monitoring activities. We can also be affected by intraday fluctuations of gas prices, since the price of natural gas purchased or sold for future delivery earlier in the day may not be hedged until later in the day. At times, limited net open positions related to our

existing and anticipated commitments may occur. At the close of business on March 31, 2009, AEH had net open positions (including existing storage) of less than 0.1 Bcf.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Interest Rate Risk Management Activities

In March 2009, we entered into a Treasury lock agreement to fix the Treasury yield component of the interest cost associated with our \$450 million 8.50% senior notes (the Senior Notes Offering), which was completed on March 26, 2009. The Senior Notes Offering is discussed in Note 5. We designated this Treasury lock as a cash flow hedge of an anticipated transaction. This Treasury lock was settled on March 23, 2009 with the receipt of \$1.9 million from the counterparty due to an increase in the 10 year Treasury rates between inception of the Treasury lock and settlement. Because the Treasury lock was effective, the net \$1.2 million unrealized gain was recorded as a component of accumulated other comprehensive income and will be recognized over the 10 year life of the senior notes.

In prior years, we similarly managed interest rate risk by entering into Treasury lock agreements to fix the Treasury yield component of the interest cost associated with anticipated financings. These Treasury locks were settled at various times at a net loss. These realized gains and losses were recorded as a component of accumulated other comprehensive income (loss) and are being recognized as a component of interest expense over the life of the associated notes from the date of settlement. The remaining amortization periods for these Treasury locks extend through fiscal 2035. However, the majority of the remaining amounts of these Treasury locks will be recognized as a component of interest expense through fiscal 2019.

#### Quantitative Disclosures Related to Financial Instruments

The following tables present detailed information concerning the impact of financial instruments on our condensed consolidated balance sheet and income statements.

As of March 31, 2009, our financial instruments were comprised of both long and short commodity positions. A long position is a contract to purchase the commodity, while a short position is a contract to sell the commodity. As of March 31, 2009, we had net long/(short) commodity contracts outstanding in the following quantities:

Contract Type	Hedge Designation	Natural Gas Distribution	Natural Gas Marketing Quantity (MMc	Pipeline, Storage and Other (f)
Commodity contracts	Fair Value Cash Flow		(19,052) 38,822	(1,410) (1,905)
	Not designated	7,727 7,727	109,450 129,220	(688) (4,003)

Financial Instruments on the Balance Sheet

The following tables present the fair value and balance sheet classification of our financial instruments by operating segment as of March 31, 2009 and September 30, 2008. As required by SFAS 161, the fair value amounts below are

presented on a gross basis and do not reflect the netting of asset and liability positions permitted under the terms of our master netting arrangements. Further, the amounts below do not include \$79.1 million and \$56.6 million of cash held on deposit in margin accounts as of March 31, 2009 and September 30, 2008 to collateralize certain financial instruments. Therefore, these gross balances are not indicative of either our actual credit exposure or net economic exposure. Additionally, the amounts below will

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

not be equal to the amounts presented on our condensed consolidated balance sheet, nor will they be equal to the fair value information presented for our financial instruments in Note 4.

	Balance Sheet Location D		Natural Natural Gas Gas Distribution Marketing <sup>(1)</sup> (In thousands)		Total		
March 31, 2009: Designated As Hedges: Asset Financial Instruments Current commodity contracts Noncurrent commodity contracts Liability Financial Instruments Current commodity contracts Noncurrent commodity contracts	Other current assets Deferred charges and other assets Other current liabilities Deferred credits and other	\$		\$	73,163 8,018 (116,698)	\$	73,163 8,018 (116,698)
Total Not Designated As Hedges: Asset Financial Instruments	liabilities				(1,712) (37,229)		(1,712) (37,229)
Current commodity contracts Noncurrent commodity contracts Liability Financial Instruments	Other current assets Deferred charges and other assets		676		40,262 5,108		40,938 5,108
Current commodity contracts Noncurrent commodity contracts	Other current liabilities Deferred credits and other liabilities		(22,535)		(39,098) (1,689)		(61,633) (1,693)
Total			(21,863)		4,583		(17,280)
<b>Total Financial Instruments</b>		\$	(21,863)	\$	(32,646)	\$	(54,509)

<sup>(1)</sup> Our pipeline, storage and other segment uses financial instruments acquired from AEM on the same terms that AEM received from an independent counterparty. On a consolidated basis, these financial instruments are reported in the natural gas marketing segment; however, the underlying hedged item is reported in the pipeline, storage and other segment.

	Natural	<b>Natural</b>	
	Gas	Gas	
<b>Balance Sheet Location</b>	Distribution	Marketing <sup>(1)</sup>	Total

(In thousands)

September 30, 2008: Designated As Hedges: Asset Financial Instruments							
Current commodity contracts	Other current assets	\$		\$	101,191	\$	101,191
Noncurrent commodity contracts Liability Financial Instruments	Deferred charges and other assets	_		•	4,984	7	4,984
Current commodity contracts	Other current liabilities				(89,397)		(89,397)
Noncurrent commodity contracts	Deferred credits and other liabilities				(206)		(206)
Total					16,572		16,572
Not Designated As Hedges: Asset Financial Instruments							
Current commodity contracts	Other current assets				20,010		20,010
Noncurrent commodity contracts	Deferred charges and other assets				1,093		1,093
<b>Liability Financial Instruments</b>	_						
Current commodity contracts	Other current liabilities		(58,566)		(20,145)		(78,711)
Noncurrent commodity contracts	Deferred credits and other						
	liabilities		(5,111)		(988)		(6,099)
Total			(63,677)		(30)		(63,707)
<b>Total Financial Instruments</b>		\$	(63,677)	\$	16,542	\$	(47,135)

<sup>(1)</sup> Our pipeline, storage and other segment uses financial instruments acquired from AEM on the same terms that AEM received from an independent counterparty. On a consolidated basis, these financial instruments are reported in the natural gas marketing segment; however, the underlying hedged item is reported in the pipeline, storage and other segment.

#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Impact of Financial Instruments on the Income Statement

The following tables present the impact that financial instruments had on our condensed consolidated income statement, by operating segment, as applicable, for the three and six months ended March 31, 2009 and 2008.

Unrealized margins recorded in our natural gas marketing and pipeline, storage and other segments are comprised of various components, including, but not limited to, unrealized gains and losses arising from hedge ineffectiveness. Our hedge ineffectiveness primarily results from differences in the location and timing of the derivative instrument and the hedged item and could materially affect our results of operations for the reported period. For the three months ended March 31, 2009 and 2008 we recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$4.2 million and \$6.5 million. For the six months ended March 31, 2009 and 2008 we recognized a gain arising from fair value and cash flow hedge ineffectiveness of \$24.6 million and \$45.2 million. Additional information regarding ineffectiveness recognized in the income statement is included in the tables below. Although these unrealized gains and losses are currently recorded in our income statement, they are not necessarily indicative of the economic gross profit we anticipate realizing when the underlying physical and financial transactions are settled.

#### Fair Value Hedges

The impact of commodity contracts designated as fair value hedges and the related hedged item on our condensed consolidated income statement for the three and six months ended March 31, 2009 and 2008 is presented below.

	Three Months Ended March 31, 2009						
	N	Natural Pipeline,					
	Gas Marketing		0				
			Other		Consolidated		
			(In	thousands)			
Commodity contracts Fair value adjustment for natural gas inventory designated as the	\$	19,870	\$	2,105	\$	21,975	
hedged item		(18,562)		(437)		(18,999)	
Total impact on revenue	\$	1,308	\$	1,668	\$	2,976	
The impact on revenue is comprised of the following:							
Basis ineffectiveness	\$	2,327	\$		\$	2,327	
Timing ineffectiveness		(1,019)		1,668		649	
	\$	1,308	\$	1,668	\$	2,976	

#### ATMOS ENERGY CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Three Mo Natural Gas Marketing		peline, rage and Other	Consolidated		
\$ , ,	\$	(735)	\$	(34,183)	
•		·		41,274	
\$ 6,474	\$	617	\$	7,091	
\$ (739) 7,213	\$	617	\$	(739) 7,830	
\$ 6,474	\$	617	\$	7,091	
<b>M</b> \$ \$	Natural Gas Marketing  \$ (33,448) 39,922 \$ 6,474  \$ (739) 7,213	Natural Gas Stor Marketing (In \$ (33,448) \$ 39,922 \$ 6,474 \$ \$ 7,213	Natural Gas Marketing       Pipeline, Storage and Other (In thousands)         \$ (33,448)       \$ (735)         39,922       1,352         \$ 6,474       \$ 617         \$ (739) \$ 7,213       617	Gas Marketing       Storage and Other (In thousands)       Condition         \$ (33,448)       \$ (735)       \$         39,922       1,352         \$ 6,474       \$ 617       \$         \$ (739)       \$ 7,213       \$ 617	

	Six Months Ended March 31, 2009						
		Natural Gas Marketing		peline, rage and Other thousands)	Consolidated		
Commodity contracts Fair value adjustment for natural gas inventory designated as the	\$	45,553	\$	6,044	\$	51,597	
hedged item		(30,422)		(1,990)		(32,412)	
Total impact on revenue	\$	15,131	\$	4,054	\$	19,185	
The impact on revenue is comprised of the following:							
Basis ineffectiveness	\$	4,279	\$		\$	4,279	
Timing ineffectiveness		10,852		4,054		14,906	
	\$	15,131	\$	4,054	\$	19,185	

Six Mo	nths Ended March 31, 2008
Natural	Pipeline,
Gas	Storage and

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	Ma	arketing	 her lousands)	Consolidated	
Commodity contracts  Fair value adjustment for natural gas inventory designated as the	\$	(16,221)	\$ 1,387	\$	(14,834)
Fair value adjustment for natural gas inventory designated as the hedged item		57,523	2,410		59,933
Total impact on revenue	\$	41,302	\$ 3,797	\$	45,099
The impact on revenue is comprised of the following:					
Basis ineffectiveness	\$	1,217	\$	\$	1,217
Timing ineffectiveness		40,085	3,797		43,882
	\$	41,302	\$ 3,797	\$	45,099

Basis ineffectiveness arises from natural gas market price differences between the locations of the hedged inventory and the delivery location specified in the hedge instruments. Timing ineffectiveness arises due to changes in the difference between the spot price and the futures price, as well as the difference between the timing of the settlement of the futures and the valuation of the underlying physical commodity. As the commodity contract nears the settlement date, spot to forward price differences should converge, which should reduce or eliminate the impact of this ineffectiveness on revenue.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Cash Flow Hedges

The impact of cash flow hedges on our condensed consolidated income statements for the three and six months ended March 31, 2009 and 2008 is presented below. Note that this presentation does not reflect the financial impact arising from the hedged physical transaction. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

	Three Months Ended March 31, 2009										
		Natural Gas tribution		Natural Gas arketing (In the	S an	ipeline, torage d Other nds)	Cor	nsolidated			
Gain (loss) reclassified from AOCI into revenue for effective portion of commodity contracts Gain arising from ineffective portion of commodity contracts	\$		\$	(48,585) 1,180	\$	16,170	\$	(32,415) 1,180			
Total impact on revenue Net loss on settled Treasury lock agreements reclassified from AOCI into interest expense		(1,269)		(47,405)		16,170		(31,235) (1,269)			
Total Impact from Cash Flow Hedges	\$	(1,269)	\$	(47,405)	\$	16,170	\$	(32,504)			

		Th Iatural Gas tribution	nree Months Ended March 31 Natural Pipeline, Gas Storage Marketing and Other (In thousands)			1, 2008 Consolidated		
Gain (loss) reclassified from AOCI into revenue for effective portion of commodity contracts  Loss arising from ineffective portion of commodity contracts	\$		\$	(8,040) (634)	\$	13,492	\$	5,452 (634)
Total impact on revenue Net loss on settled Treasury lock agreements reclassified from AOCI into interest expense		(1,269)		(8,674)		13,492		4,818 (1,269)
Total Impact from Cash Flow Hedges	\$	(1,269)	\$	(8,674)	\$	13,492	\$	3,549

	Satural Gas tribution	Six Months Ended March Natural Pipelin Gas Storag n Marketing and Ot (In thousands)				nsolidated
Gain (loss) reclassified from AOCI into revenue for effective portion of commodity contracts Gain arising from ineffective portion of commodity contracts	\$	\$	(76,829) 5,372	\$	24,139	\$ (52,690) 5,372
Total impact on revenue Net loss on settled Treasury lock agreements reclassified from AOCI into interest expense	(2,538)		(71,457)		24,139	(47,318) (2,538)
Total Impact from Cash Flow Hedges	\$ (2,538)	\$	(71,457)	\$	24,139	\$ (49,856)
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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Six Months Ended March 31, 2008									
		Natural Gas Distribution		Natural Gas Marketing (In th		ipeline, torage d Other nds)	Consolidated			
Gain (loss) reclassified from AOCI into revenue for effective portion of commodity contracts Gain arising from ineffective portion of commodity contracts	\$		\$	(17,294) 126	\$	13,916	\$	(3,378) 126		
Total impact on revenue  Net loss on settled Treasury lock agreements reclassified from AOCI into interest expense		(2,538)		(17,168)		13,916		(3,252) (2,538)		
Total Impact from Cash Flow Hedges	\$	(2,538)	\$	(17,168)	\$	13,916	\$	(5,790)		

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss), net of taxes, for the three and six months ended March 31, 2009 and 2008. The amounts included in the table below exclude gains and losses arising from ineffectiveness because these amounts are immediately recognized in the income statement as incurred.

	Three Months Ended March 31				Six Months Ended March 31			
	2009		2008		2009			2008
	(In thousands)							
Increase (decrease) in fair value:								
Treasury lock agreements	\$	1,221	\$		\$	1,221	\$	
Forward commodity contracts		(29,544)		7,070		(64,659)		9,649
Recognition of (gains) losses in earnings due to settlements:								
Treasury lock agreements		633		787		1,420		1,574
Forward commodity contracts		19,773		(3,380)		32,344		2,094
Total other comprehensive income (loss) from hedging, net								
of $tax^{(1)}$	\$	(7,917)	\$	4,477	\$	(29,674)	\$	13,317

Utilizing an income tax rate of approximately 37 percent comprised of the effective rates in each taxing jurisdiction.

The following amounts, net of deferred taxes, represent the expected recognition in earnings of the deferred losses recorded in AOCI associated with our financial instruments, based upon the fair values of these financial instruments as of March 31, 2009:

	Treasury Lock Agreements			ommodity ontracts thousands)	Total		
Next twelve months Thereafter	\$	(2,426) (6,037)	\$	(54,233) (3,835)	\$	(56,659) (9,872)	
Total <sup>(1)</sup>	\$	(8,463)	\$	(58,068)	\$	(66,531)	

<sup>(1)</sup> Utilizing an income tax rate of approximately 37 percent comprised of the effective rates in each taxing jurisdiction.

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#### ATMOS ENERGY CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Financial Instruments Not Designated as Hedges

The impact of financial instruments that have not been designated as hedges on our condensed consolidated income statements for the three and six months ended March 31, 2009 and 2008 is presented below. Note that this presentation does not reflect the expected gains or losses arising from the underlying physical transactions associated with these financial instruments. Therefore, this presentation is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

As discussed above, financial instruments used in our natural gas distribution segment are not designated as hedges. However, there is no earnings impact to our natural gas distribution segment as a result of the use of these financial instruments because the gains and losses arising from the use of these financial instruments are recognized in the consolidated statement of income as a component of purchased gas cost when the related costs are recovered through our rates and recognized in revenue. Accordingly, the impact of these financial instruments is excluded from this presentation.

	Three Months Ended March 31			Six Months Ended March 31				
		2009		2008 (In thou	2009 ds)		2008	
Natural gas marketing commodity contracts Pipeline, storage and other commodity contracts	\$	10,593 183	\$	(14,120) (245)	\$ 6,761 100	\$	(13,794) (889)	
Total impact on revenue	\$	10,776	\$	(14,365)	\$ 6,861	\$	(14,683)	

#### 4. Fair Value Measurements

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS 157, *Fair Value Measurements*, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles (GAAP) and expands disclosures about fair value measurements. This Statement does not require any new fair value measurements; rather it provides guidance on how to perform fair value measurements as required or permitted under previous accounting pronouncements.

We prospectively adopted the provisions of SFAS 157 on October 1, 2008 for most of the financial assets and liabilities recorded on our balance sheet at fair value. Adoption of this statement for these assets and liabilities did not have a material impact on our financial position, results of operations or cash flows.

In February 2008, the FASB issued FSP FAS 157-2, *Effective Date of FASB Statement No. 157*, which provided a one-year deferral of SFAS 157 for nonrecurring fair value measurements associated with our nonfinancial assets and liabilities. Under this partial deferral, SFAS 157 will not be effective until October 1, 2009 for fair value measurements for the following:

Asset retirement obligations

Most nonfinancial assets and liabilities that may be acquired in a business combination

Impairment analyses performed for nonfinancial assets

We believe the adoption of SFAS 157 for the reporting of these nonfinancial assets and liabilities will not have a material impact on our financial position, results of operations or cash flows.

In October 2008, the FASB issued FSP FAS 157-3, *Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active*, which clarified the application of SFAS 157 in inactive markets. This FSP did not impact our financial position, results of operations or cash flows.

SFAS 157 also applies to the valuation of our pension and post-retirement plan assets. The adoption of this standard did not affect these valuations because SFAS 157 specifically excluded pension and post-

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#### ATMOS ENERGY CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

retirement assets from its prescribed disclosure provisions. Accordingly, these plan assets are not included in the tabular disclosures below. However, in December 2008, the FASB issued FSP FAS 132(R)-1 *Employers Disclosures about Postretirement Benefit Plan Assets*, which will, among other things, require disclosure about fair value measurements similar to those required by SFAS 157. This FSP will impact our annual disclosure requirements beginning in fiscal 2010.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*. This FSP requires companies to disclose the fair value of financial instruments for which it is practicable to estimate the value and the methods and significant assumptions used to estimate the fair value. We have adopted the disclosure requirements of this FSP, which are presented below.

#### Determining Fair Value

SFAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date (exit price). We primarily use quoted market prices and other observable market pricing information in valuing our financial assets and liabilities and minimize the use of unobservable pricing inputs in our measurements.

Prices actively quoted on national exchanges are used to determine the fair value of most of our assets and liabilities recorded on our balance sheet at fair value. Within our nonregulated operations, we utilize a mid-market pricing convention (the mid-point between the bid and ask prices) as a practical expedient for determining fair value measurement, as permitted under SFAS 157. Values derived from these sources reflect the market in which transactions involving these financial instruments are executed. We utilize models and other valuation methods to determine fair value when external sources are not available. Values are adjusted to reflect the potential impact of an orderly liquidation of our positions over a reasonable period of time under then-current market conditions. We believe the market prices and models used to value these assets and liabilities represent the best information available with respect to closing exchange and over-the-counter quotations, time value and volatility factors underlying the assets and liabilities.

Fair-value estimates also consider our own creditworthiness and the creditworthiness of the counterparties involved. Our counterparties consist primarily of financial institutions and major energy companies. This concentration of counterparties may materially impact our exposure to credit risk resulting from market, economic or regulatory conditions. Recent adverse developments in the global financial and credit markets have made it more difficult and more expensive for companies to access the short-term capital markets, which may negatively impact the creditworthiness of our counterparties. A continued tightening of the credit markets could cause more of our counterparties to fail to perform. We seek to minimize counterparty credit risk through an evaluation of their financial condition and credit ratings and the use of collateral requirements under certain circumstances.

SFAS 157 establishes a fair value hierarchy that prioritizes the inputs used to measure fair value based on observable and unobservable data. The hierarchy categorizes the inputs into three levels, with the highest priority given to unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest priority given to unobservable inputs (Level 3). The levels of the hierarchy are described below:

<u>Level 1</u> Unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is defined as a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Our Level 1 measurements consist primarily of exchange-traded financial instruments, gas stored underground that has been designated as the hedged item in a fair value hedge and our available-for-sale securities.

<u>Level 2</u> Pricing inputs other than quoted prices included in Level 1 that are either directly or indirectly observable for the asset or liability as of the reporting date. These inputs are derived principally from, or corroborated by, observable market data. Our Level 2 measurements primarily consist of non-

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#### ATMOS ENERGY CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

exchange-traded financial instruments, such as over-the-counter options and swaps where market data for pricing is observable.

<u>Level 3</u> Generally unobservable pricing inputs which are developed based on the best information available, including our own internal data, in situations where there is little if any market activity for the asset or liability at the measurement date. The pricing inputs utilized reflect what a market participant would use to determine fair value. Currently, we have no assets or liabilities recorded at fair value that would qualify for Level 3 reporting.

## Quantitative Disclosures

## **Financial Instruments**

The classification of our fair value measurements requires judgment regarding the degree to which market data are observable or corroborated by observable market data. The following table summarizes, by level within the fair value hierarchy, our assets and liabilities that were accounted for at fair value on a recurring basis as of March 31, 2009. As required under SFAS 157, assets and liabilities are categorized in their entirety based on the lowest level of input that is significant to the fair value measurement.

	F N	Quoted Prices in Active Markets Level 1)	Ob	gnificant Other servable Inputs Level 2)	Significant Other Unobservable Inputs (Level 3) (In thousands	Co	tting and Cash llateral <sup>(1)</sup>	M	arch 31, 2009
Assets: Financial instruments									
Natural gas distribution segment	\$		\$	676	\$	\$		\$	676
Natural gas marketing segment	Ψ	45,770	Ψ	80,564	Ψ	Ψ	(75,558)	Ψ	50,776
Total financial instruments Hedged portion of gas stored underground		45,770		81,240			(75,558)		51,452
Natural gas marketing segment		62,912							62,912
Pipeline, storage and other segment <sup>(2)</sup>		3,656							3,656
Total gas stored underground		66,568							66,568
Available-for-sale securities		26,605							26,605
Total assets	\$	138,943	\$	81,240	\$	\$	(75,558)	\$	144,625
Liabilities: Financial instruments Natural gas distribution segment	\$		\$	22,539	\$	\$		\$	22,539

Natural gas marketing segment 117,413 41,567 (154,656) 4,324

Total liabilities \$ 117,413 \$ 64,106 \$ \$ (154,656) \$ 26,863

- (1) This column reflects adjustments to our gross financial instrument assets and liabilities to reflect netting permitted under our master netting agreements and FSP FIN 39-1. In addition, as of March 31, 2009, we had \$79.1 million of cash held in margin accounts to collateralize certain financial instruments. Of this amount, \$71.6 million was used to offset financial instruments in a liability position. The remaining \$7.5 million has been reflected as a financial instrument asset.
- (2) Our pipeline, storage and other segment uses financial instruments acquired from AEM on the same terms that AEM received from an independent counterparty. On a consolidated basis, these financial instruments are reported in the natural gas marketing segment; however, the underlying hedged item is reported in the pipeline, storage and other segment.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Other Fair Value Measures

In addition to the financial instruments above, we have several nonfinancial assets and liabilities subject to fair value measures. These assets and liabilities include cash and cash equivalents, accounts receivable, accounts payable, debt, asset retirement obligations and pension and post-retirement plan assets. As noted above, fair value disclosures for asset retirement obligations and pension and post-retirement plan assets are not currently effective for us. We record cash and cash equivalents, accounts receivable, accounts payable and debt at carrying value. For cash and cash equivalents, accounts receivable and accounts payable, we consider carrying value to materially approximate fair value due to the short-term nature of these assets and liabilities. The fair value of our debt is determined using a discounted cash flow analysis based upon borrowing rates currently available to us, the remaining average maturities and our credit rating. The following table presents the carrying value and fair value of our debt as of March 31, 2009:

	March 31, 2009 (In thousands)
Carrying Amount	\$ 2,572,987
Fair Value	\$ 2,166,454

The fair value as of March 31, 2009 was calculated utilizing discount rates ranging from 6.6 percent to 9.6 percent, remaining average maturities ranging from one to 26 years, and a credit adjustment of 6.0 percent.

#### 5. Debt.

#### Long-term debt

Long-term debt at March 31, 2009 and September 30, 2008 consisted of the following:

	March 31, September 2009 2008 (In thousands)						
Unsecured 4.00% Senior Notes, due April 2009	\$	400,000	\$	400,000			
Unsecured 7.375% Senior Notes, due 2011		350,000		350,000			
Unsecured 10% Notes, due 2011		2,303		2,303			
Unsecured 5.125% Senior Notes, due 2013		250,000		250,000			
Unsecured 4.95% Senior Notes, due 2014		500,000		500,000			
Unsecured 6.35% Senior Notes, due 2017		250,000		250,000			
Unsecured 8.50% Senior Notes, due 2019		450,000					
Unsecured 5.95% Senior Notes, due 2034		200,000		200,000			
Medium term notes							
Series A, 1995-2, 6.27%, due 2010		10,000		10,000			

Series A, 1995-1, 6.67%, due 2025 Unsecured 6.75% Debentures, due 2028 Other term notes due in installments through 2013	10,000 150,000 684	10,000 150,000 1,309
Total long-term debt Less:	2,572,987	2,123,612
Original issue discount on unsecured senior notes and debentures Current maturities	(3,621) (400,225)	(3,035) (785)
	\$ 2,169,141	5 2,119,792

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

On March 26, 2009, we closed our Senior Notes Offering. The effective interest rate on these notes is 8.69 percent, after giving effect to the settlement of the \$450 million treasury lock discussed in Note 3. Most of the net proceeds of approximately \$446 million were used to redeem our \$400 million 4.00% unsecured senior notes, which, on March 30, 2009, were called for redemption on April 30, 2009, prior to their October 2009 maturity. In connection with the repayment of the \$400 million 4.00% unsecured senior notes, we paid a \$6.6 million call premium in accordance with the terms of the senior notes and accrued interest of approximately \$0.6 million. The remaining net proceeds will be used for general corporate purposes.

#### Short-term debt

Our short-term borrowing requirements are affected by the seasonal nature of the natural gas business. Changes in the price of natural gas and the amount of natural gas we need to supply our customers needs could significantly affect our borrowing requirements. Our short-term borrowings reach their highest levels in the winter months.

We finance our short-term borrowing requirements through a combination of a \$566.7 million commercial paper program and four committed revolving credit facilities with third-party lenders that provide approximately \$1.2 billion of working capital funding. At March 31, 2009, there was no short-term debt outstanding. At September 30, 2008, there was \$350.5 million of short-term debt outstanding, comprised of \$330.5 million outstanding under our bank credit facilities and \$20.0 million outstanding under our commercial paper program. We also use intercompany credit facilities to supplement the funding provided by these third-party committed credit facilities. These facilities are described in greater detail below.

## Regulated Operations

We fund our regulated operations as needed primarily through a \$566.7 million commercial paper program and three committed revolving credit facilities with third-party lenders that provide approximately \$800 million of working capital funding. The first facility is a five-year unsecured facility, expiring December 2011, that bears interest at a base rate or at a LIBOR-based rate for the applicable interest period, plus a spread ranging from 0.30 percent to 0.75 percent, based on the Company s credit ratings. This credit facility serves as a backup liquidity facility for our commercial paper program. At the time this credit facility was established, borrowings under this facility were limited to \$600 million. However, in September 2008, the limit on borrowings was effectively reduced to \$566.7 million after one lender with a 5.55% share of the commitments ceased funding under the facility. On March 30, 2009, the credit facility was amended to reflect this reduction. At March 31, 2009, there were no borrowings under this facility and \$566.7 million was available.

The second facility is a \$212.5 million unsecured 364-day facility expiring October 2009, that bears interest at a base rate or at a LIBOR-based rate for the applicable interest period, plus a spread ranging from 1.25 percent to 2.50 percent, based on the Company s credit ratings. At March 31, 2009, there were no borrowings outstanding under this facility.

The third facility was an \$18 million unsecured facility that bore interest at a daily negotiated rate, generally based on the Federal Funds rate plus a variable margin. At March 31, 2009, there were no borrowings outstanding under this facility. This facility expired on March 31, 2009 and was replaced with a \$25 million unsecured facility effective April 1, 2009 that bears interest at a daily negotiated rate.

The availability of funds under these credit facilities is subject to conditions specified in the respective credit agreements, all of which we currently satisfy. These conditions include our compliance with financial covenants and the continued accuracy of representations and warranties contained in these agreements. We are required by the financial covenants in each of these facilities to maintain, at the end of each fiscal quarter, a ratio of total debt to total capitalization of no greater than 70 percent. At March 31, 2009, our total-debt-to-

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

total-capitalization ratio, as defined, was 56 percent. In addition, both the interest margin over the Eurodollar rate and the fee that we pay on unused amounts under each of these facilities are subject to adjustment depending upon our credit ratings.

In addition to these third-party facilities, our regulated operations had a \$200 million intercompany revolving credit facility with AEH. Through December 31, 2008, this facility bore interest at the one-month LIBOR rate plus 0.20 percent. In January 2009, this facility was replaced with a new \$200 million 364 day-facility that bears interest at the lower of (i) the one-month LIBOR rate plus 0.45 percent or (ii) the marginal borrowing rate available to the Company on the date of borrowing. The marginal borrowing rate is defined as the lower of (i) a rate based upon the lower of the Prime Rate or the Eurodollar rate under the five year revolving credit facility or (ii) the lowest rate outstanding under the commercial paper program. Applicable state regulatory commissions have approved the new facility through December 31, 2009. There were no borrowings outstanding under this facility at March 31, 2009.

## Nonregulated Operations

On December 30, 2008, AEM and the participating banks amended and restated AEM s former uncommitted credit facility, primarily to convert the \$580 million uncommitted demand credit facility to a 364-day \$375 million committed revolving credit facility and extend it to December 29, 2009.

The amended facility also provides the ability for AEM to increase the borrowing base up to a maximum of \$450 million through an accordion feature, subject to the approval of the participating banks; adds a swing line loan feature; adjusts the interest rate on borrowings as discussed below and increases the fees paid to reflect the facility s conversion to a committed facility and current credit market conditions. The swing line loan feature allows AEM to borrow, on a same day basis, an amount ranging from \$17 million to \$27 million based on the terms of an election within the agreement. Effective April 1, 2009, the borrowing base was increased to \$450 million as a result of the exercise of the accordion feature in the facility.

AEM uses this facility primarily to issue letters of credit and, on a less frequent basis, to borrow funds for gas purchases and other working capital needs. At AEM s option, borrowings made under the credit facility are based on a base rate or an offshore rate, in each case plus an applicable margin. The base rate is a floating rate equal to the higher of: (a) 0.50 percent per annum above the latest federal funds rate; (b) the per annum rate of interest established by BNP Paribas from time to time as its prime rate or base rate for U.S. dollar loans; (c) an offshore rate (based on LIBOR with a one-month interest period) as in effect from time to time; and (d) the cost of funds rate based on an average of interest rates reported by one or more of the lenders to the administrative agent. The offshore rate is a floating rate equal to the higher of (a) an offshore rate based upon LIBOR for the applicable interest period; and (b) a cost of funds rate referred to above. In the case of both base rate and offshore rate loans, the applicable margin ranges from 2.250 percent to 2.625 percent per annum, depending on the excess tangible net worth of AEM, as defined in the credit facility. This facility is collateralized by substantially all of the assets of AEM and is guaranteed by AEH.

At March 31, 2009, there were no borrowings outstanding under this credit facility. However, at March 31, 2009, AEM letters of credit totaling \$48.4 million had been issued under the facility, which reduced the amount available by a corresponding amount. The amount available under this credit facility is also limited by various covenants, including covenants based on working capital. Under the most restrictive covenant, the amount available to AEM under this credit facility was \$201.0 million at March 31, 2009.

AEM is required by the financial covenants in this facility to maintain a ratio of total liabilities to tangible net worth that does not exceed a maximum of 5 to 1. At March 31, 2009, AEM s ratio of total liabilities to tangible net worth, as defined, was 0.83 to 1. Additionally, AEM must maintain minimum levels of net working capital and net worth ranging from \$75 million to \$112.5 million. As defined in the financial

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

covenants, at March 31, 2009, AEM s net working capital was \$251.5 million and its tangible net worth was \$271.3 million.

To supplement borrowings under this facility, through December 31, 2008, AEM had a \$200 million intercompany demand credit facility with AEH, which bore interest at the rate for AEM s offshore borrowings under its committed credit facility plus 0.75 percent. Amounts outstanding under this facility are subordinated to AEM s committed credit facility. This facility was replaced with another \$200 million 364-day facility in January 2009 with no material changes to its terms except for the rate of interest, which is the greater of (i) the one-month LIBOR rate plus 2.00 percent or (ii) the rate for AEM s offshore borrowings under its committed credit facility plus 0.75 percent. A total of \$60.0 million was outstanding under this facility at March 31, 2009.

Finally, through December 31, 2008, AEH had a \$200 million intercompany demand credit facility with AEC, which bore interest at the rate for AEM s offshore borrowings under its committed credit facility plus 0.75 percent. This facility was replaced with another \$200 million 364-day facility in January 2009 with no material changes to its terms except for the rate of interest, which is the greater of (i) the one-month LIBOR rate plus 2.00 percent or (ii) the rate for AEM s offshore borrowings under its committed credit facility plus 0.75 percent. Applicable state regulatory commissions have approved the new facility through December 31, 2009. There were no borrowings outstanding under this facility at March 31, 2009.

#### **Shelf Registration**

On March 23, 2009, we filed a registration statement with the Securities and Exchange Commission (SEC) to issue, from time to time, up to \$900 million in common stock and/or debt securities available for issuance, including approximately \$450 million of capacity carried over from our prior shelf registration statement filed with the SEC in December 2006.

As of March 31, 2009, we had \$450 million of availability remaining under the registration statement after completing our Senior Notes Offering. However, due to certain restrictions placed by one state regulatory commission on our ability to issue securities under the registration statement, we now have remaining and available for issuance a total of approximately \$300 million of equity securities and \$150 million of subordinated debt securities.

#### **Debt Covenants**

In addition to the financial covenants described above, our debt instruments contain various covenants that are usual and customary for debt instruments of these types.

Additionally, our public debt indentures relating to our senior notes and debentures, as well as our revolving credit agreements, each contain a default provision that is triggered if outstanding indebtedness arising out of any other credit agreements in amounts ranging from in excess of \$15 million to in excess of \$100 million becomes due by acceleration or is not paid at maturity.

Further, AEM s credit agreement contains a cross-default provision whereby AEM would be in default if it defaults on other indebtedness, as defined, by at least \$250 thousand in the aggregate.

Finally, AEM s credit agreement contains a provision that would limit the amount of credit available if Atmos Energy were downgraded below an S&P rating of BBB and a Moody s rating of Baa2. We have no other triggering events in our debt instruments that are tied to changes in specified credit ratings or stock price, nor have we entered into any transactions that would require us to issue equity, based on our credit rating or other triggering events.

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#### ATMOS ENERGY CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

We were in compliance with all of our debt covenants as of March 31, 2009. If we were unable to comply with our debt covenants, we would likely be required to repay our outstanding balances on demand, provide additional collateral or take other corrective actions.

## 6. Earnings Per Share

Basic and diluted earnings per share for the three and six months ended March 31, 2009 and 2008 are calculated as follows:

	Three Months Ended March 31				Six Months Ended March 31			
		2009		2008		2009		2008
		(In th	ousa	nds, excep	t per share amounts)			
Net income	\$	129,003	\$	111,534	\$	204,966	\$	185,337
Denominator for basic income per share weighted average common shares Effect of dilutive securities:		90,895		89,314		90,637		89,133
Restricted and other shares		639		583		639		585
Stock options		33		93		35		99
Denominator for diluted income per share weighted average common shares		91,567		89,990		91,311		89,817
Income per share basic	\$	1.42	\$	1.25	\$	2.26	\$	2.08
Income per share diluted	\$	1.41	\$	1.24	\$	2.24	\$	2.06

There were approximately 260,000 out-of-the-money stock options excluded from the computation of diluted earnings per share for the three and six months ended March 31, 2009. There were no out-of-the-money stock options excluded from the computation of diluted earnings per share for the three and six months ended March 31, 2008 as their exercise price was less than the average market price of the common stock during that period.

## 7. Interim Pension and Other Postretirement Benefit Plan Information

The components of our net periodic pension cost for our pension and other postretirement benefit plans for the three and six months ended March 31, 2009 and 2008 are presented in the following table. All of these costs are recoverable through our gas distribution rates; however, a portion of these costs is capitalized into our gas distribution rate base. The remaining costs are recorded as a component of operation and maintenance expense.

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	<b>Three Months Ended March 31</b>								
	Pension 1	Benefits	Other I	Benefits					
	2009	2008	2009	2008					
	(In thousands)								
Components of net periodic pension cost:									
Service cost	\$ 3,703	\$ 3,878	\$ 2,946	\$ 3,341					
Interest cost	7,554	6,736	3,520	2,912					
Expected return on assets	(6,238)	(6,311)	(573)	(715)					
Amortization of transition asset			378	378					
Amortization of prior service cost	(183)	(171)							
Amortization of actuarial loss	955	1,926							
Net periodic pension cost	\$ 5,791	\$ 6,058	\$ 6,271	\$ 5,916					

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Six Months Ended March 31										
		Pension 1	Ben	efits		Other Benefits					
		2009		2008		2009		2008			
	(In thousands)										
Components of net periodic pension cost:											
Service cost	\$	7,406	\$	7,756	\$	5,892	\$	6,682			
Interest cost		15,108		13,472		7,040		5,824			
Expected return on assets		(12,476)		(12,621)		(1,146)		(1,430)			
Amortization of transition asset						756		756			
Amortization of prior service cost		(366)		(342)							
Amortization of actuarial loss		1,910		3,852							
Net periodic pension cost	\$	11,582	\$	12,117	\$	12,542	\$	11,832			

The assumptions used to develop our net periodic pension cost for the three and six months ended March 31, 2009 and 2008 are as follows:

	Pension B	Other Benefits		
	2009	2008	2009	2008
Discount rate	7.57%	6.30%	7.57%	6.30%
Rate of compensation increase	4.00%	4.00%	4.00%	4.00%
Expected return on plan assets	8.25%	8.25%	5.00%	5.00%

The discount rate used to compute the present value of a plan s liabilities generally is based on rates of high-grade corporate bonds with maturities similar to the average period over which the benefits will be paid. Generally, our funding policy has been to contribute annually an amount in accordance with the requirements of the Employee Retirement Income Security Act of 1974. In accordance with the Pension Protection Act of 2006 (PPA), we determined the funded status of our plans as of January 1, 2009. Based upon this valuation, we expect we will be required to contribute less than \$25 million to our pension plans by September 15, 2009.

We contributed \$5.2 million to our other post-retirement benefit plans during the six months ended March 31, 2009. We expect to contribute a total of approximately \$10 million to these plans during fiscal 2009.

#### 8. Commitments and Contingencies

#### Litigation and Environmental Matters

With respect to the specific litigation and environmental-related matters or claims that were disclosed in Note 12 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008, there were

no material changes in the status of such litigation and environmental-related matters or claims during the six months ended March 31, 2009. We continue to believe that the final outcome of such litigation and environmental-related matters or claims will not have a material adverse effect on our financial condition, results of operations or cash flows.

In addition, we are involved in other litigation and environmental-related matters or claims that arise in the ordinary course of our business. While the ultimate results of such litigation and response actions to such environmental-related matters or claims cannot be predicted with certainty, we believe the final outcome of such litigation and response actions will not have a material adverse effect on our financial condition, results of operations or cash flows.

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#### ATMOS ENERGY CORPORATION

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### **Purchase Commitments**

AEM has commitments to purchase physical quantities of natural gas under contracts indexed to the forward NYMEX strip or fixed price contracts. At March 31, 2009, AEM was committed to purchase 97.6 Bcf within one year, 32.5 Bcf within one to three years and 1.0 Bcf after three years under indexed contracts. AEM is committed to purchase 1.3 Bcf within one year under fixed price contracts with prices ranging from \$2.59 to \$7.68 per Mcf. Purchases under these contracts totaled \$431.5 million and \$860.3 million for the three months ended March 31, 2009 and 2008 and \$959.0 million and \$1,432.3 million for the six months ended March 31, 2009 and 2008.

Our natural gas distribution divisions, except for our Mid-Tex Division, maintain supply contracts with several vendors that generally cover a period of up to one year. Commitments for estimated base gas volumes are established under these contracts on a monthly basis at contractually negotiated prices. Commitments for incremental daily purchases are made as necessary during the month in accordance with the terms of the individual contract.

Our Mid-Tex Division maintains long-term supply contracts to ensure a reliable source of gas for our customers in its service area which obligate it to purchase specified volumes at market and fixed prices. The estimated commitments under these contracts as of March 31, 2009 are as follows (in thousands):

2009	\$ 40,033
2010	53,425
2011	5,245
2012	6,769
2013	7,453
Thereafter	2,571

\$ 115,496

#### Regulatory Matters

As previously described in Note 12 to the consolidated financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008, in December 2007, the Company received data requests from the Division of Investigations of the Office of Enforcement of the Federal Energy Regulatory Commission (the Commission ) in connection with its investigation into possible violations of the Commission s posting and competitive bidding regulations for pre-arranged released firm capacity on natural gas pipelines.

After responding to two sets of data requests received from the Commission, the Commission agreed to allow us to conduct our own internal investigation into compliance with the Commission s rules. During the second quarter, we completed our internal investigation and submitted the results to the Commission. During our investigation, we identified certain transactions that could possibly be considered non-compliant, and we continue to fully cooperate with the Commission as we work to resolve this matter. We have accrued what we believe is an adequate amount for the anticipated resolution of this proceeding. While the ultimate resolution of this investigation cannot be predicted with certainty, we believe that the final outcome will not have a material adverse effect on our financial condition,

results of operations or cash flows.

As of March 31, 2009, rate cases were in progress in our City of Dallas and Virginia service areas and annual rate filing mechanisms were in progress in our Mid-Tex, West Texas, Louisiana and Atmos Pipeline Texas divisions. These regulatory proceedings are discussed in further detail in *Management s Discussion and Analysis Recent Ratemaking Developments*.

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#### ATMOS ENERGY CORPORATION

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### 9. Concentration of Credit Risk

Information regarding our concentration of credit risk is disclosed in Note 14 to the financial statements in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008. During the six months ended March 31, 2009, there were no material changes in our concentration of credit risk.

## 10. Segment Information

Atmos Energy and our subsidiaries are engaged primarily in the regulated natural gas distribution, transmission and storage business as well as other nonregulated businesses. We distribute natural gas through sales and transportation arrangements to approximately 3.2 million residential, commercial, public authority and industrial customers through our six regulated natural gas distribution divisions, which cover service areas located in 12 states. In addition, we transport natural gas for others through our distribution system.

Through our nonregulated businesses, we primarily provide natural gas management and marketing services to municipalities, other local distribution companies and industrial customers primarily in the Midwest and Southeast. Additionally, we provide natural gas transportation and storage services to certain of our natural gas distribution operations and to third parties.

We operate the Company through the following four segments:

The *natural gas distribution segment*, which includes our regulated natural gas distribution and related sales operations.

The *regulated transmission and storage segment*, which includes the regulated pipeline and storage operations of the Atmos Pipeline Texas Division.

The *natural gas marketing segment*, which includes a variety of nonregulated natural gas management services.

The *pipeline*, *storage* and *other segment*, which includes our nonregulated natural gas transmission and storage services.

Our determination of reportable segments considers the strategic operating units under which we manage sales of various products and services to customers in differing regulatory environments. Although our natural gas distribution segment operations are geographically dispersed, they are reported as a single segment as each natural gas distribution division has similar economic characteristics. The accounting policies of the segments are the same as those described in the summary of significant accounting policies found in our Annual Report on Form 10-K for the fiscal year ended September 30, 2008. We evaluate performance based on net income or loss of the respective operating units.

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## ATMOS ENERGY CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Income statements for the three and six month periods ended March 31, 2009 and 2008 by segment are presented in the following tables:

	Three Months Ended March 31, 2009											
	Natural	R	egulated	ľ	Natural		ipeline, torage					
	Gas	Tra	nsmission Gas and			and						
	Distribution			M	arketing	(	Other	Eli	minations	Consolidated		
				(In thousands)								
Operating revenues from												
external parties	\$ 1,230,196	\$	32,097	\$	549,136	\$	9,977	\$		\$	1,821,406	
Intersegment revenues	224		27,137	Ċ	159,522	Ċ	2,295		(189,178)	·	,- ,	
C									, , ,			
	1,230,420		59,234		708,658		12,272		(189,178)		1,821,406	
Purchased gas cost	863,340				685,114		1,656		(188,755)		1,361,355	
G S'	267,000		50.004		22.544		10.616		(400)		460.051	
Gross profit	367,080		59,234		23,544		10,616		(423)		460,051	
Operating expenses Operation and maintenance	90,710		17,327		12,323		1,889		(509)		121,740	
Depreciation and	90,710		17,327		12,323		1,009		(309)		121,740	
amortization	47,541		5,006		396		507				53,450	
Taxes, other than income	55,101		2,572		446		195				58,314	
·			·								·	
Total operating expenses	193,352		24,905		13,165		2,591		(509)		233,504	
Operating income	173,728		34,329		10,379		8,025		86		226,547	
Miscellaneous income	925		202		110		2.060		(4.061)		(1.5(5)	
(expense) Interest charges	835 28,821		283 7,349		118 3,461		2,060 677		(4,861) (4,775)		(1,565) 35,533	
interest charges	20,021		1,349		3,401		077		(4,773)		33,333	
Income before income												
taxes	145,742		27,263		7,036		9,408				189,449	
Income tax expense	44,166		7,798		3,688		4,794				60,446	
_												
Net income	\$ 101,576	\$	19,465	\$	3,348	\$	4,614	\$		\$	129,003	
Capital expenditures	\$ 84,618	\$	28,303	\$	88	\$	954	\$		\$	113,963	

# ATMOS ENERGY CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Three Months Ended March 31, 2008										
	Natural	Re	egulated	Storage							
	Gas	Tra	nsmission and			~	_				
	Distribution	S	torage	Marketing Other (In thousands)		U		Eliminations		Co	onsolidated
Operating revenues from											
external parties	\$ 1,521,636	\$	22,830	\$	931,990	\$	7,529	\$		\$	2,483,985
Intersegment revenues	220		28,610	·	196,663	·	2,493	·	(227,986)	·	,,-
	1,521,856		51,440		1,128,653		10,022		(227,986)		2,483,985
Purchased gas cost	1,164,332				1,112,321		338		(227,400)		2,049,591
Gross profit Operating expenses Operation and	357,524		51,440		16,332		9,684		(586)		434,394
maintenance	98,578		15,086		5,525		1,536		(672)		120,053
Depreciation and amortization	43,130		4,907		374		379				48,790
Taxes, other than income	52,304		1,385		407		312				54,408
Total operating expenses	194,012		21,378		6,306		2,227		(672)		223,251
Operating income	163,512		30,062		10,026		7,457		86		211,143
Miscellaneous income	3,670		209		602		1,942		(4,956)		1,467
Interest charges	29,084		6,776		2,002		524		(4,870)		33,516
Income before income											
taxes	138,098		23,495		8,626		8,875				179,094
Income tax expense	52,442		8,271		3,347		3,500				67,560
Net income	\$ 85,656	\$	15,224	\$	5,279	\$	5,375	\$		\$	111,534
Capital expenditures	\$ 89,671	\$	13,700	\$	38	\$	1,158	\$		\$	104,567
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# ATMOS ENERGY CORPORATION NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Six Months Ended March 31, 2009										
	Natural	R	egulated		Natural		ipeline, Storage				
	Gas	Tra	nsmission and		Gas		and				
	Distribution	9	Storage		Aarketing (In thou	Other ousands)		Eli	minations	Co	nsolidated
Operating revenues from external parties	\$ 2,285,968	\$	62,319	Φ	1,165,980	\$	23,471	\$		\$	3,537,738
Intersegment revenues	\$ 2,265,906 420	Ф	51,597	Ф	330,173	Ф	5,249	Ф	(387,439)	Ф	3,331,136
mensegment revenues	120		31,377		330,173		3,217		(307,137)		
	2,286,388		113,916		1,496,153		28,720		(387,439)		3,537,738
Purchased gas cost	1,620,924				1,442,586		5,559		(386,594)		2,682,475
C 5'4	665 464		112.016		50 5 <i>6</i> 7		22.161		(0.45)		055 062
Gross profit Operating expenses	665,464		113,916		53,567		23,161		(845)		855,263
Operation and											
maintenance	188,704		44,896		20,839		3,073		(1,017)		256,495
Depreciation and	,		,		,,,		-,-,-		(-,)		,
amortization	94,680		9,961		797		1,138				106,576
Taxes, other than income	95,847		5,360		1,039		205				102,451
Total operating expenses	379,231		60,217		22,675		4,416		(1,017)		465,522
Operating income	286,233		53,699		30,892		18,745		172		389,741
Miscellaneous income	200,233		33,077		30,072		10,743		172		307,741
(expense)	3,956		1,098		419		4,221		(11,560)		(1,866)
Interest charges	61,708		15,428		7,363		1,413		(11,388)		74,524
Income before income	222 121		20.260		22 0 40						242.274
taxes	228,481		39,369		23,948		21,553				313,351
Income tax expense	76,772		12,243		10,025		9,345				108,385
Net income	\$ 151,709	\$	27,126	\$	13,923	\$	12,208	\$		\$	204,966
Conital avnandituras	\$ 173,621	\$	33,363	\$	117	\$	14,229	\$		\$	221,330
Capital expenditures	φ 1/3,021	Ф	33,303	Φ	11/	Φ	14,229	Ф		Φ	221,330

ATMOS ENERGY CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Six Months Ended March 31, 2008										
	Natural	Regulated		Natural			ipeline, torage				
	Gas	Tra	nsmission and		Gas		and				
	Distribution	Storage		N	Iarketing (In tho	Other ousands)		Eliminations		Consolidated	
Operating revenues from	<b></b>		1	Φ.	4 604 = 40	4	44074			4	
external parties	\$ 2,449,665	\$	45,267	\$	1,634,712	\$	11,851	\$	(201 142)	\$	4,141,495
Intersegment revenues	368		51,219		334,658		4,898		(391,143)		
	2,450,033		96,486		1,969,370		16,749		(391,143)		4,141,495
Purchased gas cost	1,819,309		,		1,907,075		1,067		(389,988)		3,337,463
Gross profit	630,724		96,486		62,295		15,682		(1,155)		804,032
Operating expenses	030,724		70,400		02,273		13,002		(1,133)		004,032
Operation and											
maintenance	195,825		30,518		13,402		2,824		(1,327)		241,242
Depreciation and	150,020		00,010		10,.02		_,=		(1,0=1)		,
amortization	85,962		9,823		761		757				97,303
Taxes, other than income	87,922		3,829		3,407		677				95,835
TD 4.1	260.700		44 170		17.570		4.050		(1.227)		424 200
Total operating expenses	369,709		44,170		17,570		4,258		(1,327)		434,380
Operating income	261,015		52,316		44,725		11,424		172		369,652
Miscellaneous income	4,146		383		1,398		3,970		(8,523)		1,374
Interest charges	60,298		13,847		3,316		1,223		(8,351)		70,333
Income before income											
taxes	204,863		38,852		42,807		14,171				300,693
Income tax expense	79,043		13,781		16,928		5,604				115,356
Net income	\$ 125,820	\$	25,071	\$	25,879	\$	8,567	\$		\$	185,337
The modific	Ψ 123,020	Ψ	25,071				0,501			Ψ	105,557
Capital expenditures	\$ 173,984	\$	22,082	\$	69	\$	2,587	\$		\$	198,722
				33							

## **ATMOS ENERGY CORPORATION**

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Balance sheet information at March 31, 2009 and September 30, 2008 by segment is presented in the following tables:

	Natural	Regulated	March Natural	1 31, 2009 Pipeline, Storage		
	Gas	Transmission and	Gas	and		
	Distribution	Storage	Marketing Other (In thousands)		Eliminations	Consolidated
ASSETS Property, plant and equipment, net Investment in subsidiaries	\$ 3,577,546 484,117	\$ 608,118	\$ 7,312 (2,096)	\$ 70,216	\$ (482,021)	\$ 4,263,192
Current assets Cash and cash equivalents Assets from risk	379,391		86,143	16,551		482,085
management activities Other current assets Intercompany receivables	676 671,993 504,887	16,614	42,266 265,457	2,394 77,428 147,783	(3,623) (76,735) (652,670)	41,713 954,757
Total current assets Intangible assets Goodwill	1,556,947 569,920	16,614 132,367	393,866 1,774 24,282	244,156 10,429	(733,028)	1,478,555 1,774 736,998
Noncurrent assets from risk management activities Deferred charges and other	2 37,7 2 3		9,739	23,.22		9,739
assets	166,610	7,924	873	20,096		195,503
	\$ 6,355,140	\$ 765,023	\$ 435,750	\$ 344,897	\$ (1,215,049)	\$ 6,685,761
CAPITALIZATION AND LIABILITIES						
Shareholders equity Long-term debt	\$ 2,178,494 2,168,683	\$ 157,270	\$ 75,451	\$ 251,396 458	\$ (484,117)	\$ 2,178,494 2,169,141
Total capitalization Current liabilities	4,347,177	157,270	75,451	251,854	(484,117)	4,347,635
Current maturities of long-term debt Short-term debt	400,000		60,000	225	(60,000)	400,225
Liabilities from risk management activities	22,535		6,734	1,200	(3,623)	26,846

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Other current liabilities Intercompany payables	586,656	6,850 525,249	203,044 127,421	76,973	(14,527) (652,670)	858,996
Total current liabilities	1,009,191	532,099	397,199	78,398	(730,820)	1,286,067
Deferred income taxes	422,381	71,643	(37,586)	10,542	(112)	466,868
Noncurrent liabilities from						
risk management activities	4		13			17
Regulatory cost of						
removal obligation	313,486					313,486
Deferred credits and other						
liabilities	262,901	4,011	673	4,103		271,688
	\$ 6,355,140	\$ 765,023	\$ 435,750	\$ 344,897	\$ (1,215,049)	\$ 6,685,761

## ATMOS ENERGY CORPORATION

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	Natural	Regulated	Septemb Natural	er 30, 2008 Pipeline, Storage		
	Gas	Transmission and	Gas	and		
	Distribution	Storage	Marketing (In the	Other ousands)	Eliminations	Consolidated
ASSETS Property, plant and equipment, net Investment in subsidiaries	\$ 3,483,556 463,158	\$ 585,160	\$ 7,520 (2,096)	\$ 60,623	\$ (461,062)	\$ 4,136,859
Current assets Cash and cash equivalents Assets from risk	30,878		9,120	6,719		46,717
management activities Other current assets Intercompany receivables	774,933 578,833	18,396	69,008 411,648	20,239 56,791 135,795	(20,956) (91,672) (714,628)	68,291 1,170,096
Total current assets Intangible assets Goodwill	1,384,644 569,920	18,396 132,367	489,776 2,088 24,282	219,544 10,429	(827,256)	1,285,104 2,088 736,998
Noncurrent assets from risk management activities Deferred charges and other			5,473			5,473
assets	195,985	11,212	1,182	11,798		220,177
	\$ 6,097,263	\$ 747,135	\$ 528,225	\$ 302,394	\$ (1,288,318)	\$ 6,386,699
CAPITALIZATION AND LIABILITIES Shareholders equity Long-term debt	\$ 2,052,492 2,119,267	\$ 130,144	\$ 114,559	\$ 218,455 525	\$ (463,158)	\$ 2,052,492 2,119,792
Total capitalization Current liabilities	4,171,759	130,144	114,559	218,980	(463,158)	4,172,284
Current maturities of long-term debt Short-term debt Liabilities from risk	385,592		6,500	785	(41,550)	785 350,542
management activities	58,566					