

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

PNC FINANCIAL SERVICES GROUP INC

Form 10-Q/A

March 29, 2002

THE PNC FINANCIAL SERVICES GROUP, INC.

Quarterly Report on Form 10-Q/A, Amendment No. 1  
For the quarterly period ended June 30, 2001

Page 1 represents a portion of the second quarter 2001 Financial Review which is not required by Amendment No. 1 to the Form 10-Q report and is not "filed" as part of the Form 10-Q.

The Amendment No. 1 to Quarterly Report on Form 10-Q and cross reference index is on page 41.

## CONSOLIDATED FINANCIAL HIGHLIGHTS THE PNC FINANCIAL SERVICES GROUP, INC.

By filing this amendment ("Amendment No. 1"), the registrant, The PNC Financial Services Group, Inc., hereby amends its Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 ("June 2001 Form 10-Q") primarily for the items described in "Restatements" in the Overview section of the Financial Review and in the "Notes to Consolidated Financial Statements" of this Amendment No. 1.

By this Amendment No. 1, the registrant is amending and restating its entire June 2001 Form 10-Q.

	Three months ended June 30		Si
	2001	2000	
Dollars in millions, except per share data			
FINANCIAL PERFORMANCE			
Revenue			
Net interest income (taxable-equivalent basis)	\$569	\$550	
Noninterest income	720	728	
Total revenue	1,289	1,278	
Income from continuing operations	295	299	
Discontinued operations		16	
Income before cumulative effect of accounting change	295	315	
Cumulative effect of accounting change			
Net income	\$295	\$315	
Per common share			
DILUTED EARNINGS			
Continuing operations	\$1.00	\$1.01	
Discontinued operations		.05	

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Before cumulative effect of accounting change	1.00	1.06
Cumulative effect of accounting change		
Net income	\$1.00	\$1.06
Cash dividends declared	\$ .48	\$ .45

## SELECTED RATIOS

### FROM CONTINUING OPERATIONS

#### Return on

Average common shareholders' equity	18.13%	20.77%
Average assets	1.67	1.74
Net interest margin	3.77	3.63
Noninterest income to total revenue	55.86	56.96
Efficiency (b)	57.65	57.29

### FROM NET INCOME

#### Return on

Average common shareholders' equity	18.13%	21.91%
Average assets	1.67	1.68
Net interest margin	3.77	3.41
Noninterest income to total revenue	55.86	58.92
Efficiency (c)	57.65	55.70

(a) Excludes amortization and distributions on capital securities.

(b) Excludes amortization, distributions on capital securities and residential mortgage banking risk management activities.

Dollars in millions, except per share data	June 30 2001	December 31 2000	June 30 2000
BALANCE SHEET DATA			
Assets	\$69,998	\$69,844	\$68,998
Earning assets	58,307	59,373	59,373
Loans, net of unearned income	44,167	50,601	50,601
Securities	10,982	5,902	5,902
Loans held for sale	1,870	1,655	2,000
Deposits	45,799	47,664	46,664
Borrowed funds	12,119	11,718	13,718
Shareholders' equity	6,748	6,656	6,656
Common shareholders' equity	6,532	6,344	5,344
Book value per common share	22.60	21.88	20.88
Loans to deposits	96%	106%	
CAPITAL RATIOS			
Leverage	8.1%	8.0%	
Common shareholders' equity to total assets	9.33	9.08	8.08

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## ASSET QUALITY RATIOS

Nonperforming assets to total loans,			
loans held for sale and foreclosed assets	1.03%	.71%	
Allowance for credit losses to total loans	1.53	1.33	1
Allowance for credit losses to nonaccrual loans	180.48	208.98	217
Net charge-offs to average loans (For the three months ended)	.40	.32	

=====

2

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

This Financial Review should be read in conjunction with The PNC Financial Services Group, Inc. ("Corporation" or "PNC") unaudited Consolidated Financial Statements and Statistical Information included herein and the Financial Review and audited Consolidated Financial Statements included in the Corporation's 2000 Annual Report. For information regarding certain business risks, see the Risk Management and Risk Factors sections in this Financial Review. Also, see the Forward-Looking Statements section in this Financial Review for certain other factors that could cause actual results to differ materially from forward-looking statements or historical performance.

## OVERVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

The Corporation is one of the largest diversified financial services companies in the United States, operating businesses engaged in regional community banking, corporate banking, real estate finance, asset-based lending, wealth management, asset management and global fund services. The Corporation provides certain products and services nationally and others in PNC's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky. The Corporation also provides certain asset management and global fund services internationally.

Financial services organizations today are challenged to demonstrate that they can generate high-quality earnings growth in an increasingly competitive and weakened economic environment, one with slower growth rates, asset quality concerns and weaker equity markets. As a result, PNC has been aggressively pursuing strategies to create a more diverse and valuable business mix by increasing the contribution from more highly-valued businesses such as asset management, processing and treasury management and decreasing the contribution from lending-based traditional banking businesses. Earnings from asset management and processing businesses represented 26% of total business earnings for the first six months of 2001 and noninterest income was 56% of total revenue. At the same time, PNC sold its residential mortgage banking business and has been downsizing certain institutional lending portfolios resulting in a reduction of the loan to deposit ratio to 96% at June 30, 2001.

On January 31, 2001, PNC closed the sale of its residential mortgage banking business. The net loss on sale and income from operations included in the first six months of 2001 resulted in income from discontinued operations of \$5 million or \$.02 per diluted share. Certain closing date adjustments are currently in dispute between PNC and the buyer, Washington Mutual Bank, FA. The

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

ultimate financial impact of the sale will not be determined until the disputed matters are finally resolved.

### RESTATEMENTS

Subsequent to December 31, 2001, PNC announced two changes that affected results for the six months ended June 30, 2001.

During the second quarter of 2001, the Corporation entered into a transaction with a subsidiary of a third party financial institution (American International Group, Inc.) involving the sale of loan assets and the receipt of preferred interests in the subsidiary. At the time of the transaction, the loans were removed from PNC's balance sheet and the preferred interests in the entity were recorded as securities available for sale in conformity with accounting guidance received from PNC's independent auditors. In January 2002, the Federal Reserve Board staff advised PNC that under generally accepted accounting principles the subsidiary of the third party financial institution should be consolidated into the financial statements of PNC in preparing bank holding company reports. After considering all of the circumstances, PNC made the decision to restate its consolidated financial statements for the second and third quarters of 2001 to conform financial reporting with regulatory reporting requirements. Amounts appearing in this Amendment No. 1 reflect the consolidation of the entity.

Loans in this entity are included in the consolidated balance sheet as loans held for sale and are carried at the lower of cost or market value. Charges recorded at the dates the assets were sold into the entity were reflected as charge-offs on those loans in portfolio and as valuation adjustments in noninterest income on loans previously classified as held for sale.

The amounts contained in this Amendment No. 1 also include the restatement of the results for the first quarter of 2001 to reflect the correction of an error related to the accounting for the sale of the residential mortgage banking business. This restatement reduced income from discontinued operations and net income for the six months ended June 30, 2001 by \$35 million or \$.12 per diluted share.

See "Restatements" in the Notes to Consolidated Financial Statements for additional information.

### 3

### SUMMARY FINANCIAL RESULTS

Consolidated net income for the first six months of 2001 was \$560 million or \$1.89 per diluted share. Excluding the effect of adopting the new accounting standard for financial derivatives, net income was \$565 million or \$1.91 per diluted share compared with \$623 million or \$2.09 per diluted share for the first six months of 2000. These results include the negative impact of a \$49 million or \$.17 per diluted share net loss from venture capital activities. Excluding this loss and the effect of the accounting change, results for the first six months of 2001 were \$614 million or \$2.08 per diluted share.

Return on average common shareholders' equity was 17.36% and return on average assets was 1.55% for the first six months of 2001 compared with 21.81% and 1.67%, respectively, for the first six months of 2000.

The residential mortgage banking business, which was sold in January 2001, is reflected in discontinued operations throughout the Corporation's consolidated financial statements. Accordingly, the income and net assets of the residential mortgage banking business are shown separately on one line in the income statement and balance sheet, respectively, for all periods presented. The remainder of the discussion and information in this Financial Review reflects continuing operations, unless otherwise noted.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Income from continuing operations for the first six months of 2001 was \$560 million or \$1.89 per diluted share, compared with \$601 million or \$2.02 per diluted share for the first six months of 2000.

Taxable-equivalent net interest income of \$1.128 billion for the first six months of 2001 increased 2% compared with the first six months of 2000. The net interest margin was 3.70% for the first six months of 2001 compared with 3.65% for the first six months of 2000. The increases were primarily due to the positive impact of transaction deposit growth and a lower rate environment that was partially offset by the impact of continued downsizing of the loan portfolio.

The provision for credit losses was \$125 million for the first six months of 2001 compared with \$66 million for the same period in 2000. The increase was primarily related to loans in the communications and energy, metals and mining portfolios that PNC is downsizing.

Noninterest income was \$1.421 billion for the first six months of 2001 and included \$69 million of equity management losses from venture capital activities. Excluding equity management gains and losses from both years, noninterest income increased 13% compared with the first six months of 2000 primarily due to growth in asset management and processing revenue.

Noninterest expense was \$1.564 billion for the first six months of 2001 compared with \$1.572 billion for the first six months of 2000 and the efficiency ratio remained flat at 58% during both periods. The decrease in expense was primarily due to aggressive expense management.

Total assets were \$70.0 billion at June 30, 2001 compared with \$69.8 billion at December 31, 2000. Average interest-earning assets were \$60.7 billion for the first six months of 2001 compared with \$60.3 billion for the first six months of 2000. A decline in loans and loans held for sale was offset by an increase in securities that are used for balance sheet and interest rate risk management activities.

Shareholders' equity totaled \$6.7 billion at June 30, 2001 and the regulatory capital ratios were 8.1% for leverage, 9.0% for tier I risk-based and 12.8% for total risk-based capital. During the first six months of 2001, PNC repurchased 3.4 million shares of common stock.

Nonperforming assets were \$474 million at June 30, 2001 compared with \$372 million at December 31, 2000. The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets increased to 1.03% at June 30, 2001 compared with .71% at December 31, 2000.

The allowance for credit losses was \$675 million and represented 1.53% of total loans and 180% of nonaccrual loans at June 30, 2001. The comparable amounts were \$675 million, 1.33% and 209%, respectively, at December 31, 2000. The increase in the allowance as a percentage of total loans primarily resulted from the downsizing of the loan portfolio. Net charge-offs were \$125 million or .53% of average loans for the first six months of 2001 compared with \$65 million or .26% for the same period in 2000. The increase was primarily related to loans in institutional lending portfolios that PNC is downsizing.

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

## REVIEW OF BUSINESSES

PNC operates seven major businesses engaged in regional community banking, corporate banking, real estate finance, asset-based lending, wealth management, asset management and global fund services.

Business results are presented based on PNC's management accounting practices and the Corporation's management structure. There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles; therefore, PNC's business results are not necessarily comparable with similar information for any other financial services institution. Financial results are presented, to the extent practicable, as if each business operated on a stand-alone basis.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time to time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. The allowance for credit losses is allocated based on management's assessment of risk inherent in the loan portfolios. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of services.

Total business financial results differ from consolidated results from continuing operations primarily due to differences between management accounting practices and generally accepted accounting principles, loan portfolios and businesses that have been designated for downsizing during 2000 or earlier, equity management activities, minority interests, residual asset and liability management activities, eliminations and unassigned items, the impact of which is reflected in the "Other" category. The operating results and financial impact of the disposition of the residential mortgage banking business, previously PNC Mortgage, are included in discontinued operations.

## RESULTS OF BUSINESSES

	Earnings		Revenue (taxable-equivalent basis)		Return Assigned
Six months ended June 30 - dollars in millions	2001	2000	2001	2000	2001
PNC Bank					
Regional Community Banking	\$339	\$281	\$1,100	\$991	25%
Corporate Banking	65	120	383	420	11
Total PNC Bank	404	401	1,483	1,411	21

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Secured Finance					
PNC Real Estate Finance	38	33	106	103	19
PNC Business Credit	30	26	71	57	38
Total Secured Finance	68	59	177	160	25
Total Banking	472	460	1,660	1,571	21
Asset Management and Processing					
PNC Advisors	83	86	389	398	30
BlackRock	52	40	269	221	26
PFPC	32	16	370	331	31
Total Asset Management and Processing	167	142	1,028	950	29
Total business results	639	602	2,688	2,521	23
Other	(79)	(1)	(139)	45	
Results from continuing operations	560	601	2,549	2,566	17
Discontinued operations	5	22			
Cumulative effect of accounting change	(5)				
Total Consolidated	\$560	\$623	\$2,549	\$2,566	17

5

## REGIONAL COMMUNITY BANKING

Six months ended June 30 -  
dollars in millions

	2001	2000
INCOME STATEMENT		
Net interest income	\$718	\$703
Other noninterest income	339	292
Net securities gains (losses)	43	(4)
Total revenue	1,100	991
Provision for credit losses	20	22
Noninterest expense	551	534
Pretax earnings	529	435
Income taxes	190	154
Earnings	\$339	\$281

## AVERAGE BALANCE SHEET

### Loans

Consumer		
Home equity	\$6,121	\$5,311
Indirect	895	1,352
Other consumer	924	871
Total consumer	7,940	7,534
Commercial	3,624	3,711

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Residential mortgage	9,603	11,599
Leasing	1,799	1,179
Other	136	172
-----		
Total loans	23,102	24,195
Securities available for sale	9,346	5,470
Loans held for sale	1,288	1,358
Assigned assets and other assets	6,585	7,159
-----		
Total assets	\$40,321	\$38,182
-----		
Deposits		
Noninterest-bearing demand	\$4,488	\$4,591
Interest-bearing demand	5,517	5,377
Money market	11,919	9,776
Savings	1,870	2,063
Certificates	12,741	13,524
-----		
Total deposits	36,535	35,331
Other liabilities	1,066	274
Assigned capital	2,720	2,577
Total funds	\$40,321	\$38,182
-----		
PERFORMANCE RATIOS		
Return on assigned capital	25%	22%
Noninterest income to total revenue	35	29
Efficiency	48	52
=====		

Regional Community Banking provides deposit, branch-based brokerage, electronic banking and credit products and services to retail customers as well as deposit, credit, treasury management and capital markets products and services to small businesses primarily within PNC's geographic region.

Regional Community Banking's strategic focus is on driving sustainable revenue growth, aggressively managing the revenue/expense relationship and improving the risk/return dynamic of this business. Regional Community Banking utilizes knowledge-based marketing capabilities to analyze customer demographic information, transaction patterns and delivery preferences to develop customized banking packages focused on improving customer satisfaction and profitability.

Regional Community Banking has also invested heavily in building a sales culture and infrastructure while improving efficiency. Capital investments have been strategically directed towards the expansion of multi-channel distribution, consistent with customer preferences, as well as the delivery of relevant customer information to all distribution channels.

Regional Community Banking contributed 53% of total business earnings for the first six months of 2001 compared with 47% for the first six months of 2000. Earnings increased \$58 million or 21% to \$339 million for the first six months of 2001 primarily due to business growth and net securities gains. Excluding net securities gains from the first six months of 2001 and net securities losses from the first six months of 2000, earnings increased 10% primarily driven by higher noninterest income, deposit growth and improved efficiency.

Total revenue increased 11% to \$1.1 billion for the first six months of 2001. Excluding net securities gains and losses from both periods, revenue increased 6% in the period-to-period comparison primarily due to higher consumer transaction activity in 2001 and residential mortgage loan securitization gains.

The provision for credit losses for the first six months of 2001 decreased \$2



## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

million compared with the same period in 2000 primarily due to the impact of downsizing indirect lending.

Total loans decreased in the comparison as the reduction of residential mortgage loans due to securitizations and the continued downsizing of the indirect automobile lending portfolio were partially offset by higher home equity loans and leases that resulted from strategic acquisitions. The decrease in residential mortgage loans was offset by an increase in securities.

Total deposits grew 3% in the comparison driven by a \$2.2 billion increase in transaction deposits. The increase in money market deposits resulted from targeted consumer marketing initiatives to add new accounts and retain existing customers as funds shifted from savings and certificates of deposit.

6

### FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

#### CORPORATE BANKING

Six months ended June 30 -  
dollars in millions

	2001	2000
<hr/>		
INCOME STATEMENT		
Credit-related revenue	\$204	\$199
Noncredit revenue	179	221
<hr/>		
Total revenue	383	420
Provision for credit losses	88	38
Noninterest expense	196	196
<hr/>		
Pretax earnings	99	186
Income taxes	34	66
<hr/>		
Earnings	\$65	\$120
<hr/>		

#### AVERAGE BALANCE SHEET

##### Loans

Middle market	\$5,943	\$6,132
Large corporate	3,161	3,106
Energy, metals and mining	1,273	1,334
Communications	1,169	1,451
Leasing	2,216	1,734
Other	321	368
<hr/>		
Total loans	14,083	14,125
Other assets	2,535	1,985
<hr/>		
Total assets	\$16,618	\$16,110
<hr/>		
Deposits	\$4,862	\$4,539
Assigned funds and other liabilities	19,510	10,363
Assigned capital	1,246	1,208
<hr/>		
Total funds	\$16,618	\$16,110

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

### PERFORMANCE RATIOS

Return on assigned capital	11%	20%
Noncredit revenue to total revenue	47	53
Efficiency	51	46

Corporate Banking provides credit, equipment leasing, treasury management and capital markets products and services to large and mid-sized corporations, institutions and government entities primarily within PNC's geographic region.

The strategic focus for Corporate Banking is on the middle market with an emphasis on higher-margin noncredit products and services, especially treasury management and capital markets. Approximately 35% of the loan portfolio represents syndicated loans. These credits are generally large commitments that are shared by a number of financial institutions to reduce exposure to any one client.

During the first quarter of 2001, the Corporation announced the decision to downsize the communications portfolio and certain portions of the energy, metals and mining and large corporate portfolios. The designated loans are included in Corporate Banking business results in both periods presented. Management continues to evaluate opportunities to reduce lending exposure and improve the risk/return characteristics of this business.

Corporate Banking contributed 10% of total business earnings for the first six months of 2001 compared with 20% for the first six months of 2000. Earnings declined to \$65 million for the first six months of 2001 compared with \$120 million for the first six months of 2000 primarily due to provision for credit losses in 2001 related to portfolios that PNC is downsizing.

Total revenue of \$383 million for the first six months of 2001 decreased \$37 million compared with the same period in 2000. Credit-related revenue increased 3% compared with the first six months of 2000 as an increase in net interest margin was partially offset by a decrease in average loans. The decrease in average loans in the period-to-period comparison was primarily due to reductions in the energy, metals and mining, communications and middle market portfolios, partially offset by the expansion of equipment leasing. Middle market loans declined in the period-to-period comparison primarily due to strategies to improve the risk profile of this portfolio. Noncredit revenue includes noninterest income and the benefit of compensating balances received in lieu of fees. Noncredit revenue decreased \$42 million compared with the first six months of 2000 primarily due to the impact of weak equity market conditions that resulted in lower capital markets fees and valuation losses associated with equity investments.

The provision for credit losses was \$88 million for the first six months of 2001 compared with \$38 million for the first six months of 2000. The higher provision was primarily related to portfolios that are being downsized. A sustained or further weakening of the economy, or other factors that adversely affect asset quality, could result in an increase in the number of delinquencies, bankruptcies or defaults, and a higher level of nonperforming assets, net charge-offs and provision for credit losses in future periods. See Credit Risk in the Risk Management section of this Financial Review for additional information regarding credit risk.

Treasury management and capital markets products offered through Corporate Banking are sold by several businesses across the Corporation and related profitability is included in the results of those businesses. Consolidated revenue from treasury management was \$170 million for the first six months of 2001 compared with \$169 million for the first six months of 2000. Increases in

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

fee revenue were offset by lower income earned on customers' deposit balances resulting from the lower interest rate environment in 2001 and the impact of downsizing institutional lending. Consolidated revenue from capital markets was \$57 million for the first six months of 2001, an \$11 million decrease compared with the first six months of 2000. The decrease was primarily due to weak equity market conditions as well as the impact of downsizing certain lending portfolios.

7

### PNC REAL ESTATE FINANCE

Six months ended June 30 -  
dollars in millions

	2001	2000
-----		
INCOME STATEMENT		
Net interest income	\$57	\$59
Noninterest income		
Commercial mortgage banking	32	30
Other	17	14
-----		
Total noninterest income	49	44
-----		
Total revenue	106	103
Provision for credit losses	(2)	
Noninterest expense	76	67
-----		
Pretax earnings	32	36
Income tax (benefit) expense	(6)	3
-----		
Earnings	\$38	\$33
-----		
AVERAGE BALANCE SHEET		
Loans		
Commercial - real estate related	\$1,804	\$2,041
Commercial real estate	2,326	2,428
-----		
Total loans	4,130	4,469
Commercial mortgages held for sale	188	151
Other assets	973	984
-----		
Total assets	\$5,291	\$5,604
-----		
Deposits	\$362	\$244
Assigned funds and other liabilities	4,533	4,977
Assigned capital	396	383
-----		
Total funds	\$5,291	\$5,604
-----		
PERFORMANCE RATIOS		
Return on assigned capital	19%	17%
Noninterest income to total revenue	46	43
Efficiency	58	51
=====		

PNC Real Estate Finance provides credit, capital markets, treasury management, commercial mortgage loan servicing and other products and services to developers, owners and investors in commercial real estate. PNC's commercial real estate financial services platform includes lending as well as processing businesses. The processing businesses include Midland Loan Services, Inc., a leading third-party provider of loan servicing and technology to the commercial

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

real estate finance industry, and Columbia Housing Partners, LP, a national syndicator of affordable housing equity.

Over the past three years, PNC Real Estate Finance has been strategically shifting to a more balanced and valuable revenue stream by focusing on real estate processing businesses and increasing the value of its lending business by selling more fee-based products. During the first six months of 2001, 46% of total revenue was generated by fee-based activities compared with 43% for the first six months of 2000. Management also continues to evaluate opportunities to reduce credit exposure and improve the risk/return characteristics of the lending business.

PNC Real Estate Finance contributed 6% of total business earnings for the first six months of 2001 compared with 5% for the first six months of 2000. Earnings increased \$5 million or 15% in the period-to-period comparison primarily due to growth in processing businesses. Average loans decreased 8% in the period-to-period comparison reflecting management's ongoing strategy to reduce balance sheet leverage.

Total revenue was \$106 million for the first six months of 2001 compared with \$103 million for the first six months of 2000. The increase of \$3 million or 3% was primarily due to growth in commercial mortgage loan servicing fees, reflecting a larger servicing portfolio, partially offset by lower commercial mortgage-backed securitization gains. The commercial mortgage servicing portfolio grew 29% in the comparison to \$62 billion at June 30, 2001.

### COMMERCIAL MORTGAGE SERVICING PORTFOLIO

In billions	2001	2000
January 1	\$54	\$45
Acquisitions/additions	12	6
Repayments/transfers	(4)	(3)
June 30	\$62	\$48

PNC Real Estate Finance had net recoveries of \$2 million during the first six months of 2001.

Noninterest expense was \$76 million and the efficiency ratio was 58% for the first six months of 2001 compared with \$67 million and 51%, respectively, in the same period last year. The increases were primarily due to non-cash (passive) losses on affordable housing investments that were more than offset by related income tax credits.

### FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

### PNC BUSINESS CREDIT

Six months ended June 30 - dollars in millions	2001	2000
INCOME STATEMENT		
Net interest income	\$51	\$49

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Noninterest income	20	8
-----		
Total revenue	71	57
Provision for credit losses	8	2
Noninterest expense	16	14
-----		
Pretax earnings	47	41
Income taxes	17	15
-----		
Earnings	\$30	\$26
-----		
AVERAGE BALANCE SHEET		
Loans	\$2,305	\$2,100
Other assets	125	73
-----		
Total assets	\$2,430	\$2,173
-----		
Deposits	\$80	\$56
Assigned funds and other liabilities	2,189	1,973
Assigned capital	161	144
-----		
Total funds	\$2,430	\$2,173
-----		
PERFORMANCE RATIOS		
Return on assigned capital	38%	36%
Noninterest income to total revenue	28	14
Efficiency	21	23
=====		

PNC Business Credit provides asset-based lending, capital markets and treasury management products and services to middle market customers nationally. PNC Business Credit's lending services include loans secured by accounts receivable, inventory, machinery and equipment, and other collateral, and its customers include manufacturing, wholesale, distribution, retailing and service industry companies.

PNC Business Credit's strategic focus is to build scale through expansion of existing offices as well as the addition of new marketing locations. The loan portfolio grew 10% to \$2.3 billion at June 30, 2001 primarily as a result of this expansion. PNC Business Credit currently operates 15 offices in 13 states with a centralized back office to provide consistency to the control environment as well as cost efficiencies.

PNC Business Credit contributed 5% of total business earnings for the first six months of 2001 compared with 4% for the first six months of 2000. Earnings increased \$4 million or 15% in the period-to-period comparison to \$30 million for the first six months of 2001 as higher revenue was partially offset by an increase in the provision for credit losses.

Revenue was \$71 million for the first six months of 2001, a \$14 million or 25% increase compared with the first six months of 2000 primarily due to higher noninterest income. The increase in noninterest income primarily resulted from gains on equity interests received as compensation in conjunction with lending relationships.

The provision for credit losses increased \$6 million to \$8 million for the first six months of 2001 as a result of declining credit conditions in a weaker economy. PNC Business Credit loans are secured loans to borrowers with a weaker financial condition. As a result, in a weaker economy, the provision for credit losses may be adversely affected. See Credit Risk in the Risk Management section of this Financial Review for additional information regarding credit risk.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Noninterest expense was \$16 million and the efficiency ratio improved to 21% for the first six months of 2001 compared with \$14 million and 23%, respectively, for the first six months of 2000. The efficiency ratio improved in the comparison primarily due to higher noninterest income and economies of scale resulting from a centralized back office.

9

### PNC ADVISORS

Six months ended June 30 -

dollars in millions	2001	2000
-----		
INCOME STATEMENT		
Net interest income	\$68	\$68
Noninterest income		
Investment management and trust	210	205
Brokerage	70	90
Other	41	35
-----		
Total noninterest income	321	330
-----		
Total revenue	389	398
Provision for credit losses	1	3
Noninterest expense	256	258
-----		
Pretax earnings	132	137
Income taxes	49	51
-----		
Earnings	\$83	\$86
-----		
AVERAGE BALANCE SHEET		
Loans		
Commercial	\$521	\$643
Consumer	1,098	957
Residential mortgage	911	978
Other	405	548
-----		
Total loans	2,935	3,126
Other assets	485	451
-----		
Total assets	\$3,420	\$3,577
-----		
Deposits	\$2,045	\$2,086
Assigned funds and other liabilities	823	941
Assigned capital	552	550
-----		
Total funds	\$3,420	\$3,577
-----		
PERFORMANCE RATIOS		
Return on assigned capital	30%	31%
Noninterest income to total revenue	83	83
Efficiency	65	64
=====		

PNC Advisors provides a full range of tailored investment products and services to affluent individuals and families including full-service brokerage through J.J.B. Hilliard, W.L. Lyons, Inc. ("Hilliard Lyons") and investment advisory services to the ultra-affluent through Hawthorn. PNC Advisors also serves as investment manager and trustee for employee benefit plans and charitable and endowment assets. PNC Advisors is focused on expanding Hilliard Lyons and

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Hawthorn, increasing market share in PNC's primary geographic region and leveraging its comprehensive distribution platform.

PNC Advisors contributed 13% of total business earnings for the first six months of 2001 compared with 14% for the first six months of 2000. Earnings were \$83 million and \$86 million for the first six months of 2001 and 2000, respectively.

Revenue decreased \$9 million in the period-to-period comparison due to lower levels of retail investor trading activity and weak equity markets, the impact of which was partially offset by investment management and trust revenue accrual adjustments of \$15 million. Management expects that revenues in this business will continue to be challenged at least until equity market conditions improve.

Noninterest expense decreased \$2 million in the period-to-period comparison primarily due to lower production-based compensation and effective expense management initiatives.

### ASSETS UNDER MANAGEMENT (a)

June 30 - in billions	2001	2000 (b)
Personal investment management and trust	\$49	\$49
Institutional trust	14	15
Total	\$63	\$64

(a) Assets under management do not include brokerage assets administered.

(b) Restated to reflect the transfer of assets under management between PNC businesses.

Assets under management decreased \$1 billion as approximately \$4 billion of net new asset inflows during the past twelve months were more than offset by a decline in the value of the equity component of customers' portfolios. See Asset Management Performance in the Risk Factors section of this Financial Review for additional information regarding the potential impact of market conditions and asset management performance on PNC's revenue.

Brokerage assets administered by PNC Advisors were \$28 billion at June 30, 2001 and 2000 and were also impacted by weak market conditions.

PNC Advisors will continue to focus on acquiring new customers and growing and expanding existing customer relationships while aggressively managing the revenue/expense relationship.

### FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

### BLACKROCK

Six months ended June 30 - dollars in millions	2001	2000
INCOME STATEMENT		
Investment advisory and administrative fees	\$252	\$209
Other income	17	12

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Total revenue	269	221
Operating expense	147	111
Fund administration and servicing costs - affiliates	32	38
Amortization	5	5
Total expense	184	154
Operating income	85	67
Nonoperating income	4	2
Pretax earnings	89	69
Income taxes	37	29
Earnings	\$52	\$40
PERIOD-END BALANCE SHEET		
Intangible assets	\$187	\$197
Other assets	384	237
Total assets	\$571	\$434
Other liabilities	\$142	\$113
Stockholders' equity	429	321
Total liabilities and stockholders' equity	\$571	\$434
PERFORMANCE DATA		
Return on equity	26%	27%
Operating margin (a)	36	36
Diluted earnings per share	\$.80	\$.62

=====

(a) Excludes the impact of fund administration and servicing costs - affiliates.

BlackRock is one of the largest publicly traded investment management firms in the United States with \$213 billion of assets under management at June 30, 2001. BlackRock manages assets on behalf of institutions and individuals through a variety of fixed income, liquidity, equity and alternative investment separate accounts and mutual funds, including its flagship fund families, BlackRock Funds and BlackRock Provident Institutional Funds. In addition, BlackRock provides risk management and technology services to a growing number of institutional investors under the BlackRock Solutions brand name.

BlackRock continues to focus on delivering superior investment performance to clients while pursuing strategies to build on core strengths and to selectively expand the firm's expertise and breadth of distribution.

BlackRock contributed 8% of total business earnings for the first six months of 2001 compared with 7% for the first six months of 2000.

Earnings increased 29% in the period-to-period comparison primarily due to a 20% increase in assets under management. New client mandates and additional funding from existing clients was \$31 billion or 86% of the increase in assets under management.

Total revenue for the first six months of 2001 increased \$48 million or 22% compared with the first six months of 2000 primarily due to new institutional business and strong fixed-income performance. The increase in operating expense in the period-to-period comparison supported revenue growth and business expansion.



# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## ASSETS UNDER MANAGEMENT

June 30 - in billions

	2001	2000
-----		
Separate accounts		
Fixed income	\$111	\$84
Liquidity	7	7
Liquidity - securities lending	10	11
Equity	8	7
Alternative investment products	4	2
-----		
Total separate accounts	140	111
-----		
Mutual funds (a)		
Fixed income	12	14
Liquidity	49	36
Equity	12	16
-----		
Total mutual funds	73	66
-----		
Total assets under management	\$213	\$177
=====		

(a) Includes BlackRock Funds, BlackRock Provident Institutional Funds, BlackRock Closed End Funds, Short Term Investment Funds and BlackRock Global Series Funds.

BlackRock, Inc. is approximately 70% owned by PNC and is listed on the New York Stock Exchange under the symbol BLK. Additional information about BlackRock is available in its filings with the Securities and Exchange Commission ("SEC") and may be obtained electronically at the SEC's home page at [www.sec.gov](http://www.sec.gov).

## PFPC

Six months ended June 30 -  
dollars in millions

	2001	2000
-----		
INCOME STATEMENT		
Fund servicing revenue	\$370	\$331
Operating expense	264	256
Amortization	13	16
-----		
Operating income	93	59
Nonoperating income (a)	7	14
Debt financing	47	47
-----		
Pretax earnings	53	26
Income taxes	21	10
-----		
Earnings	\$32	\$16
-----		

## AVERAGE BALANCE SHEET

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Intangible assets	\$1,079	\$1,110
Other assets	663	477
-----		
Total assets	\$1,742	\$1,587
-----		
Assigned funds and other liabilities	\$1,534	\$1,380
Assigned capital	208	207
-----		
Total funds	\$1,742	\$1,587
-----		
PERFORMANCE RATIOS		
Operating margin	25%	18%
Return on assigned capital	31	16
=====		

(a) Net of nonoperating expense

PFPC is the largest full-service mutual fund transfer agent and second largest provider of mutual fund accounting and administration services in the United States, providing a wide range of fund services to the investment management industry. PFPC also provides customized processing solutions to the international marketplace through its Dublin, Ireland and Luxembourg operations.

To meet the growing needs of the European marketplace, PFPC continues its pursuit of offshore expansion. PFPC is also focusing technological resources on targeted Web-based initiatives and exploring strategic alliances.

PFPC contributed 5% of total business earnings for the first six months of 2001 and 3% for the first six months of 2000. Earnings increased \$16 million in the period-to-period comparison and performance ratios improved significantly. The increase in earnings was primarily due to strong growth in transfer agency and sub accounting revenue that resulted from an increase in shareholder accounts serviced. The first six months of 2001 also benefited from focused expense control efforts and the comparative impact of Investor Services Group integration costs incurred in the prior-year period.

Revenue of \$370 million for the first six months of 2001 increased \$39 million or 12% compared with the first six months of 2000, primarily driven by existing client growth and new business. See Fund Servicing in the Risk Factors section of this Financial Review for additional information regarding matters that could impact fund servicing revenue.

Operating expense increased 3% in the period-to-period comparison primarily due to business expansion partially offset by the comparative impact of one-time integration costs in the prior-year period.

## SERVICING STATISTICS

June 30	2001	2000
-----		
Accounting/administration		
Assets (\$ in billions) (a)	\$502	\$449
Custody assets (\$ in billions)	442	416
Shareholder accounts (in millions)	45	41
=====		

(a) Includes net assets serviced offshore of approximately \$14 billion and \$8 billion at June 30, 2001 and 2000, respectively.

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

## CONSOLIDATED INCOME STATEMENT REVIEW

### NET INTEREST INCOME ANALYSIS

Taxable-equivalent basis Six months ended June 30 - dollars in millions	Average Balances			Interest Income/Expense		
	2001	2000	Change	2001	2000	Change
<hr/>						
Interest-earning assets						
Loans held for sale	\$1,864	\$2,948	\$ (1,084)	\$68	\$116	\$ (48)
Securities	9,893	6,068	3,825	300	193	107
Loans, net of unearned income						
Commercial	20,575	21,917	(1,342)	797	911	(114)
Commercial real estate	2,576	2,690	(114)	103	118	(15)
Consumer	9,090	9,228	(138)	382	389	(7)
Residential mortgage	10,554	12,577	(2,023)	384	446	(62)
Lease financing	4,024	3,004	1,020	145	109	36
Other	490	682	(192)	18	28	(10)
<hr/>						
Total loans, net of unearned income	47,309	50,098	(2,789)	1,829	2,001	(172)
Other	1,592	1,194	398	63	41	22
<hr/>						
Total interest-earning assets/ interest income	60,658	60,308	350	2,260	2,351	(91)
Noninterest-earning assets	10,692	8,622	2,070			
<hr/>						
Total assets	\$71,350	\$68,930	\$2,420			
<hr/>						
Interest-bearing liabilities						
Deposits						
Demand and money market	\$20,707	\$18,125	\$2,582	296	297	(1)
Savings	1,928	2,123	(195)	11	18	(7)
Retail certificates of deposit	13,190	14,497	(1,307)	374	386	(12)
Other time	551	639	(88)	18	20	(2)
Deposits in foreign offices	1,248	1,486	(238)	32	45	(13)
<hr/>						
Total interest-bearing deposits	37,624	36,870	754	731	766	(35)
Borrowed funds	14,201	14,877	(676)	401	475	(74)
<hr/>						
Total interest-bearing liabilities/ interest expense	51,825	51,747	78	1,132	1,241	(109)
<hr/>						
Noninterest-bearing liabilities, capital securities and shareholders' equity	19,525	17,183	2,342			
<hr/>						
Total liabilities, capital securities and shareholders' equity	\$71,350	\$68,930	\$2,420			
<hr/>						
Interest rate spread						
Impact of noninterest-bearing sources						

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Net interest income/margin	\$1,128	\$1,110	\$18
----------------------------	---------	---------	------

### NET INTEREST INCOME

Changes in net interest income and margin result from the interaction between the volume and composition of earning assets, related yields and associated funding costs. Accordingly, portfolio size, composition and yields earned and funding costs can have a significant impact on net interest income and margin.

Taxable-equivalent net interest income of \$1.128 billion for the first six months of 2001 increased 2% compared with the first six months of 2000. The net interest margin widened 5 basis points to 3.70% for the first six months of 2001 compared with 3.65% for the first six months of 2000. The increases were primarily due to the positive impact of transaction deposit growth and a lower rate environment that was partially offset by the impact of continued downsizing of the loan portfolio. PNC expects modest growth in net interest income during the second half of 2001 compared with the first six months of 2001. See Interest Rate Risk in the Risk Management section of this Financial Review for additional information regarding interest rate risk.

Loans represented 78% of average earning assets for the first six months of 2001 compared with 83% for the first six months of 2000. The decrease was primarily due to the continued downsizing of certain institutional lending portfolios and the securitization of residential mortgage loans during the first six months of 2001. Average loans held for sale decreased \$1.1 billion in the period-to-period comparison due to a reduction in commercial loans held for sale.

Securities represented 16% of average earning assets for the first six months of 2001 compared with 10% for the first six months of 2000. The increase was primarily due to the purchase of U.S. agencies, asset-backed and other debt securities and the securitization of residential mortgage loans as part of balance sheet and interest rate risk management activities.

13

Funding cost is affected by the volume and composition of funding sources as well as related rates paid thereon. Average deposits comprised 64% and 65% of total sources of funds for the first six months of 2001 and 2000, respectively, with the remainder primarily comprised of wholesale funding obtained at prevailing market rates.

Average demand and money market deposits increased \$2.6 billion or 14% compared with the first six months of 2000, primarily reflecting the impact of strategic marketing initiatives to grow more valuable transaction accounts, while all other interest-bearing deposit categories decreased in the period-to-period comparison. Average borrowed funds for the first six months of 2001 decreased \$676 million compared with the first six months of 2000 as lower bank notes and senior debt were partially offset by increases in federal funds purchased and repurchase agreements. The overall decrease in average borrowed funds was primarily due to deposit growth.

### PROVISION FOR CREDIT LOSSES

The provision for credit losses was \$125 million for the first six months of 2001 compared with \$66 million for the first six months of 2000. The increase was primarily related to institutional lending portfolios that PNC is downsizing. See Credit Risk in the Risk Management section of this Financial Review for additional information regarding credit risk.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

### NONINTEREST INCOME

Noninterest income was \$1.421 billion for the first six months of 2001 and included \$69 million of equity management losses. Excluding equity management income and losses in both years, noninterest income increased 13% compared with the first six months of 2000 primarily due to growth in asset management and processing revenue.

Asset management fees of \$437 million for the first six months of 2001 increased \$55 million or 14% primarily driven by new institutional business and strong fixed-income performance at BlackRock. Consolidated assets under management were \$260 billion at June 30, 2001, a 16% increase compared with June 30, 2000. Fund servicing fees were \$363 million for the first six months of 2001, a \$44 million or 14% increase compared with the first six months of 2000 primarily driven by existing client growth and new business.

Service charges on deposits increased 4% to \$104 million for the first six months of 2001 primarily due to an increase in transaction deposit accounts. Brokerage fees were \$109 million for the first six months of 2001 compared with \$131 million for the first six months of 2000. The decrease was primarily due to a decline in equity markets activity. Consumer services revenue of \$113 million for the first six months of 2001 increased \$15 million or 15% compared with the first six months of 2000 primarily due to the expansion of PNC's ATM network and the increase in transaction deposit accounts.

Corporate services revenue was \$152 million for the first six months of 2001 compared with \$162 million for the first six months of 2000. Higher commercial mortgage servicing revenue was more than offset by valuation adjustments of other assets, lower commercial mortgage-backed securitization gains and lower capital markets revenue.

Equity management, which is comprised of venture capital activities, reflected a net loss of \$69 million for the first six months of 2001 compared with \$135 million of income for the first six months of 2000. The decrease primarily resulted from a decline in the estimated fair value of partnership and direct investments. Equity management investments totaling approximately \$700 million were evenly split between direct and partnership investments. Net unrealized appreciation on equity management investments was \$38 million at June 30, 2001. These valuations are subject to market conditions and may be volatile. PNC is currently evaluating strategies to mitigate the impact of the inherent volatility of this business.

Net securities gains were \$46 million for the first six months of 2001 and were mostly offset by valuation adjustments and write-downs of other assets and e-commerce investments totaling \$32 million that are reflected in corporate services and other noninterest income.

Other noninterest income was \$166 million for the first six months of 2001 compared with \$132 million for the first six months of 2000. The increase was primarily due to higher revenue from trading activities and residential mortgage loan securitizations.

### NONINTEREST EXPENSE

Noninterest expense was \$1.564 billion for the first six months of 2001 compared with \$1.572 billion for the first six months of 2000 and the efficiency ratio remained flat at 58% during both periods. The decrease in expense was primarily due to aggressive expense management. Average full-time equivalent employees totaled approximately 24,700 and 23,900 for the first six months of 2001 and 2000, respectively. The increase was primarily in asset management and processing businesses.

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

## CONSOLIDATED BALANCE SHEET REVIEW

## LOANS

Loans were \$44.2 billion at June 30, 2001, a \$6.4 billion decrease from year-end 2000 primarily due to residential mortgage loan securitizations and reductions in most commercial loan categories as a result of continuing efforts to reduce balance sheet leverage.

## DETAILS OF LOANS

In millions	June 30 2001	December 31 2000 (a)
Commercial		
Manufacturing	\$5,054	\$5,581
Retail/wholesale	4,485	4,413
Service providers	2,584	2,944
Real estate related	1,831	1,783
Financial services	1,592	1,726
Communications	948	1,296
Health care	593	722
Other	2,465	2,742
Total commercial	19,552	21,207
Commercial real estate		
Mortgage	635	673
Real estate project	1,922	1,910
Total commercial real estate	2,557	2,583
Consumer		
Home equity	6,751	6,228
Automobile	953	1,166
Other	1,410	1,739
Total consumer	9,114	9,133
Residential mortgage	8,219	13,264
Lease financing	5,354	4,845
Other	444	568
Unearned income	(1,073)	(999)
Total, net of unearned income	\$44,167	\$50,601

(a) Certain amounts have been reclassified to conform to the current year presentation.

Loan portfolio composition continued to be geographically diversified among numerous industries and types of businesses.

During 1999, total outstandings and exposure designated for downsizing totaled \$3.7 billion and \$10.5 billion, respectively. At June 30, 2001, remaining outstandings associated with this initiative were \$572 million, of which \$472 million were classified as loans with the remainder included in loans held for sale. Total remaining exposure related to this initiative was \$1.6 billion at June 30, 2001.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

In addition, outstandings and exposure totaling approximately \$2.5 billion and \$7.0 billion, respectively, were designated for downsizing during the first quarter of 2001, primarily consisting of the communications portfolio and certain portions of the energy, metals and mining and large corporate portfolios in Corporate Banking. At June 30, 2001, remaining outstandings and exposure associated with this initiative were \$1.9 billion and \$5.4 billion, respectively.

At June 30, 2001, approximately \$257 million of loans held by a subsidiary of a third party financial institution were classified in the consolidated financial statements as loans held for sale. Unfunded commitments and letters of credit related to the loans totaled approximately \$27 million at June 30, 2001.

### NET UNFUNDED COMMITMENTS (a)

In millions	June 30 2001	December 31 2000
Commercial	\$19,859	\$24,253
Commercial real estate	1,233	1,039
Consumer	4,693	4,414
Lease financing	112	123
Other	130	173
Total	\$26,027	\$30,002

(a) Excludes unfunded commitments related to loans designated for downsizing in 1999 and 2001 and unfunded commitments related to loans held by a subsidiary of a third party financial institution.

Commitments to extend credit represent arrangements to lend funds subject to specified contractual conditions. Commercial commitments are reported net of participations, assignments and syndications, primarily to financial institutions, totaling \$7.2 billion at both June 30, 2001 and December 31, 2000.

Net outstanding letters of credit totaled \$4.1 billion and \$4.0 billion at June 30, 2001 and December 31, 2000, respectively, and consisted primarily of standby letters of credit that commit the Corporation to make payments on behalf of customers if specified future events occur. Unfunded commitments and letters of credit related to loans designated for downsizing in 2001 and 1999 totaled \$4.5 billion at June 30, 2001 and \$1.7 billion at December 31, 2000.

### SECURITIES

Total securities at June 30, 2001 were \$11.0 billion compared with \$5.9 billion at December 31, 2000. Total securities represented 16% of total assets at June 30, 2001 compared with 8% at December 31, 2000. The increase was primarily due to residential mortgage loan securitizations and purchases of U.S. agencies, asset-backed and other debt securities during the first six months of 2001. The expected weighted-average life of securities available for sale was 4 years and 8 months at June 30, 2001 compared with 4 years and 5 months at December 31, 2000.

At June 30, 2001, the securities available for sale balance of \$10.9 billion included a net unrealized loss of \$92 million, which represented the difference between fair value and amortized cost. Securities available for sale at December 31, 2000 totaled \$5.9 billion and included a net unrealized loss of \$54 million. Net unrealized gains and losses in the securities available for sale portfolio are included in accumulated other comprehensive income or loss, net of tax or, for the portion attributable to changes in a hedged risk as part of a fair value hedge strategy, in net income.

Securities designated as held to maturity are carried at amortized cost and are assets of a subsidiary of a third party financial institution, which is consolidated in PNC's financial statements. The expected weighted-average life of securities held to maturity was 23 years and 5 months at June 30, 2001. PNC had no securities held to maturity at December 31, 2000.

## DETAILS OF SECURITIES

In millions	Amortized Cost	Fair Value
-----		
JUNE 30, 2001		
Securities Available For Sale		
Debt securities		
U.S. Treasury and government agencies	\$ 1,467	\$ 1,439
Mortgage-backed	7,643	7,601
Asset-backed	1,333	1,317
State and municipal	67	69
Other debt	73	73
Corporate stocks and other	401	393
-----		
Total securities available for sale	\$10,984	\$10,892
=====		
Securities Held To Maturity		
Debt securities		
U.S. Treasury and government agencies	\$ 78	\$ 76
Other debt	12	12
-----		
Total securities held to maturity	\$ 90	\$ 88
=====		
DECEMBER 31, 2000		
Securities Available For Sale		
Debt securities		
U.S. Treasury and government agencies	\$ 313	\$ 313
Mortgage-backed	4,037	4,002
Asset-backed	902	893
State and municipal	94	96
Other debt	73	73
Corporate stocks and other	537	525
-----		
Total securities available for sale	\$ 5,956	\$ 5,902
=====		

## FUNDING SOURCES

Total funding sources were \$57.9 billion at June 30, 2001 and decreased \$1.4 billion compared with December 31, 2000. Demand, savings and money market deposits increased due to ongoing strategic marketing efforts to retain customers and increase money market balances as funds shifted from certificates of deposit. The change in the composition of borrowed funds reflected the impact of closing the sale of the residential mortgage banking business as well as a shift within categories to manage overall funding costs.

## DETAILS OF FUNDING SOURCES

In millions	June 30 2001	December 31 2000
-----		
Deposits		
Demand, savings and money market	\$31,834	\$30,686



# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Retail certificates of deposit	12,057	14,175
Other time	516	567
Deposits in foreign offices	1,392	2,236
<hr/>		
Total deposits	45,799	47,664
<hr/>		
Borrowed funds		
Federal funds purchased	1,444	1,445
Repurchase agreements	569	607
Bank notes and senior debt	4,496	6,110
Federal Home Loan Bank borrowings	2,464	500
Subordinated debt	2,349	2,407
Other borrowed funds	797	649
<hr/>		
Total borrowed funds	12,119	11,718
<hr/>		
Total	\$57,918	\$59,382
<hr/>		

## CAPITAL

The access to and cost of funding new business initiatives including acquisitions, the ability to engage in expanded business activities, the ability to pay dividends, deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength. At June 30, 2001, the Corporation and each bank subsidiary were considered well capitalized based on regulatory capital ratio requirements.

## RISK-BASED CAPITAL

	June 30 2001	December 31 2000
<hr/>		
Capital components		
Shareholders' equity		
Common	\$6,532	\$6,344
Preferred	216	312
Trust preferred capital securities	848	848
Goodwill and other	(2,140)	(2,214)
Net unrealized securities losses	58	77
<hr/>		
Tier I risk-based capital	5,514	5,367
Minority Interest	11	
Subordinated debt	1,665	1,811
Eligible allowance for credit losses	675	667
<hr/>		
Total risk-based capital	\$7,865	\$7,845
<hr/>		
Assets		
Risk-weighted assets and off-balance-sheet instruments	\$61,489	\$62,430
Average tangible assets	68,500	66,809
<hr/>		
Capital ratios		
Tier I risk-based	9.0%	8.6%
Total risk-based	12.8	12.6
Leverage	8.1	8.0
<hr/>		

The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

On February 15, 2001, the Board of Directors authorized the Corporation to purchase up to 15 million shares of its common stock through February 28, 2002. This new program replaces the prior program that was rescinded. During the first six months of 2001, PNC repurchased 3.4 million shares of its common stock. Management currently expects that share repurchases will increase in the second half of 2001 compared with the first half of 2001.

On March 6, 2001, the Corporation commenced a cash tender offer for its nonconvertible Series F preferred stock at a price of \$50.35 per share plus accrued and unpaid dividends. Approximately 1.9 million shares of a total of 6 million shares outstanding were tendered through this offer and were purchased by the Corporation on April 5, 2001.

#### FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

#### RISK FACTORS

The Corporation is subject to a number of risks including, among others, those described below and in the Risk Management and Forward-Looking Statements sections of this Financial Review. These factors and others could impact the Corporation's business, financial condition and results of operations.

#### BUSINESS AND ECONOMIC CONDITIONS

The Corporation's business and results of operations are sensitive to general business and economic conditions in the United States. These conditions include the level and movement of interest rates, inflation, monetary supply, fluctuations in both debt and equity capital markets, and the strength of the U.S. economy, in general, and the regional economies in which the Corporation conducts business. An economic downturn or higher interest rates could decrease the demand for loans and other products and services offered by the Corporation, increase usage of unfunded commitments or increase the number of customers and counterparties who become delinquent, file for protection under bankruptcy laws or default on their loans or other obligations to the Corporation. An increase in the number of delinquencies, bankruptcies or defaults could result in a higher provision for credit losses and a higher level of net charge-offs. Changes in interest rates could affect the value of certain on-balance-sheet and off-balance-sheet financial instruments of the Corporation. Higher interest rates would also increase the Corporation's cost to borrow funds and may increase the rate paid on deposits. Changes in interest rates could also affect the value of assets under management. In a period of rapidly rising interest rates, certain assets under management would likely be negatively impacted by reduced asset values and increased redemptions. Also, changes in equity markets could affect the value of equity investments and the net asset value of assets under management and administration. A decline in the equity markets could negatively affect noninterest revenues.

#### MONETARY AND OTHER POLICIES

The financial services industry is subject to various monetary and other policies and regulations of the United States government and its agencies, which include the Federal Reserve Board, the Office of the Comptroller of Currency and the Federal Deposit Insurance Corporation as well as state regulators. The Corporation is particularly affected by the policies of the Federal Reserve Board, which regulates the supply of money and credit in the United States. The Federal Reserve Board's policies influence the rates of interest that PNC charges on loans and pays on interest-bearing deposits and can also affect the

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

value of on-balance-sheet and off-balance-sheet financial instruments. Those policies also influence, to a significant extent, the cost of funding for the Corporation.

### COMPETITION

PNC operates in a highly competitive environment, both in terms of the products and services offered and the geographic markets in which PNC conducts business. This environment could become even more competitive in the future. The Corporation competes with local, regional and national banks, thrifts, credit unions and non-bank financial institutions, such as investment banking firms, investment advisory firms, brokerage firms, investment companies, venture capital firms, mutual fund complexes and insurance companies, as well as other entities that offer financial services, and through alternative delivery channels such as the World Wide Web. Technological advances and new legislation, among other changes, have lowered barriers to entry and have made it possible for non-bank institutions to offer products and services that traditionally have been provided by banks. Many of the Corporation's competitors benefit from fewer regulatory constraints and lower cost structures, allowing for more competitive pricing of products and services.

The Gramm-Leach-Bliley Act ("the Act"), which was enacted on November 12, 1999, permits affiliations among banks, securities firms and insurance companies. The Act significantly changes the competitive environment in which the Corporation conducts business. This environment could result in expanded competition and a loss of customers and related revenue.

### DISINTERMEDIATION

Disintermediation is the process of eliminating the role of the intermediary in completing a transaction. For the financial services industry, this means eliminating or significantly reducing the role of banks and other depository institutions in completing transactions that have traditionally involved banks. Disintermediation could result in, among other things, the loss of customer deposits and decreases in transactions that generate fee income.

17

### ASSET MANAGEMENT PERFORMANCE

Asset management revenue is primarily based on a percentage of the value of assets under management and performance fees expressed as a percentage of the returns realized on assets under management. A decline in the value of debt and equity instruments, among other things, could cause asset management revenue to decline.

Investment performance is an important factor for the level of assets under management. Poor investment performance could impair revenue and growth as existing clients might withdraw funds in favor of better performing products. Also, performance fees could be lower or nonexistent. Additionally, the ability to attract funds from existing and new clients might diminish.

### FUND SERVICING

Fund servicing fees are primarily based on the market value of the assets and the number of shareholder accounts administered by the Corporation for its clients. A rise in interest rates or a decline in the debt and equity markets could influence an investor's decision to invest or maintain an investment in a mutual fund. As a result, fluctuations may occur in the level or value of assets that the Corporation has under administration. A significant investor migration from mutual fund investments could have a negative impact on the Corporation's revenues by reducing the assets and the number of shareholder accounts it administers. There has been and continues to be merger, acquisition and consolidation activity in the financial services industry. Mergers or consolidations of financial institutions in the future could reduce the number

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

of existing or potential fund servicing clients.

### ACQUISITIONS

The Corporation expands its business from time to time by acquiring other financial services companies. Factors pertaining to acquisitions that could adversely affect the Corporation's business and earnings include, among others:

- o anticipated cost savings or potential revenue enhancements that may not be fully realized or realized within the expected time frame;
- o key employee, customer or revenue loss following an acquisition that may be greater than expected; and
- o costs or difficulties related to the integration of businesses that may be greater than expected.

### RISK MANAGEMENT

In the normal course of business, the Corporation assumes various types of risk, which include, among other things, credit risk, interest rate risk, liquidity risk, and risk associated with trading activities and financial derivatives. PNC has risk management processes designed to provide for risk identification, measurement and monitoring.

### CREDIT RISK

Credit risk represents the possibility that a borrower, counterparty or insurer may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through, among other things, diversification, limiting exposure to any single industry or customer, requiring collateral, selling participations to third parties, and purchasing credit-related derivatives.

### NONPERFORMING ASSETS BY TYPE

Dollars in millions	June 30 2001	December 31 2000
-----		
Nonaccrual loans		
Commercial	\$334	\$312
Commercial real estate	20	3
Consumer	4	2
Residential mortgage	4	4
Lease financing	12	2
-----		
Total nonaccrual loans	374	323
Nonperforming loans held for sale (a)	85	33
Foreclosed and other assets		
Commercial real estate	2	3
Residential mortgage	3	8
Other	10	5
-----		
Total foreclosed and other assets	15	16
-----		
Total nonperforming assets	\$474	\$372
=====		
Nonaccrual loans to total loans	.85%	.64%
Nonperforming assets to total loans,		
loans held for sale and foreclosed assets	1.03	.71
Nonperforming assets to total assets	.68	.53
=====		

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

(a) Includes \$7 million of a troubled debt restructured loan held for sale at June 30, 2001.

The above table excludes \$24 million and \$18 million of equity management assets carried at estimated fair value at June 30, 2001 and December 31, 2000, respectively. The amount of nonperforming loans that were current as to principal and interest was \$108 million at June 30, 2001 and \$67 million at December 31, 2000. Approximately 40% of nonperforming assets were from portfolios that were designated for downsizing at June 30, 2001.

A sustained or further weakening of the economy, or other factors that adversely affect asset quality, could result in an increase in the number of delinquencies, bankruptcies or defaults, and a higher level of nonperforming assets, net charge-offs and provision for credit losses in future periods. See the Forward-Looking Statements section of this Financial Review for additional factors that could cause actual results to differ materially from forward-looking statements or historical performance.

18

### FINANCIAL REVIEW THE PNC FINANCIAL SERVICES GROUP, INC.

#### CHANGE IN NONPERFORMING ASSETS

In millions	2001	2000
January 1	\$372	\$325
Transferred from accrual	368	190
Returned to performing	(13)	(3)
Principal reductions	(97)	(73)
Sales	(23)	(11)
Charge-offs and other	(133)	(75)
June 30	\$474	\$353

#### ACCRUING LOANS PAST DUE 90 DAYS OR MORE

Dollars in millions	Amount		Percent of Loans	
	June 30 2001	December 31 2000	June 30 2001	December 31 2000
Commercial	\$11	\$46	.06%	.22%
Commercial real estate	1	6	.04	.23
Consumer	21	24	.23	.26
Residential mortgage	37	36	.45	.27
Lease financing	2	1	.05	.03
Total	\$72	\$113	.16	.22

Loans not included in nonaccrual or past due categories, but where information about possible credit problems causes management to be uncertain about the borrower's ability to comply with existing repayment terms over the next six

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

months totaled \$130 million at June 30, 2001.

### ALLOWANCE FOR CREDIT LOSSES

In determining the adequacy of the allowance for credit losses, the Corporation makes specific allocations to impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by business segment and risk rating and are based on historical loss trends and management's judgment concerning those trends and other relevant factors. Those factors may include, among other things, actual versus estimated losses, regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. Consumer and residential mortgage loan allocations are made at a total portfolio level based on historical loss experience adjusted for portfolio activity and economic conditions.

While PNC's pool reserve methodologies strive to reflect all risk factors, there continues to be a certain element of risk associated with, but not limited to, potential estimation or judgmental errors. Unallocated reserves are designed to provide coverage for such risks. While allocations are made to specific loans and pools of loans, the total reserve is available for all credit losses.

Senior management's Reserve Adequacy Committee provides oversight for the allowance evaluation process, including quarterly evaluations and methodology and estimation changes. The results of the evaluations are reported to the Credit Committee of the Board of Directors.

The provision for credit losses for the first six months of 2001 and the evaluation of the allowance for credit losses as of June 30, 2001 reflected changes in loan portfolio composition, the net impact of downsizing credit exposure and changes in asset quality. The unallocated portion of the allowance for credit losses represented 17% of the total allowance and .26% of total loans at June 30, 2001 compared with 20% and .26%, respectively, at December 31, 2000.

### ROLLFORWARD OF ALLOWANCE FOR CREDIT LOSSES

In millions	2001	2000
January 1	\$675	\$674
Charge-offs	(148)	(88)
Recoveries	23	23
Net charge-offs	(125)	(65)
Provision for credit losses	125	66
June 30	\$675	\$675

The allowance as a percent of nonaccrual loans and total loans was 180% and 1.53%, respectively, at June 30, 2001. The comparable year-end 2000 percentages were 209% and 1.33%, respectively.

### CHARGE-OFFS AND RECOVERIES

Six months ended June 30			Net	Percent of
Dollars in millions	Charge-offs	Recoveries	Charge-offs	Average Loans
2001				
Commercial	\$119	\$12	\$107	1.05%
Consumer	20	9	11	.24
Residential mortgage	1		1	.02
Lease financing	8	2	6	.30

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Total	\$148	\$23	\$125	.53
=====				
2000				
Commercial	\$59	\$10	\$49	.45%
Consumer	23	11	12	.26
Residential mortgage	3	1	2	.03
Lease financing	3	1	2	.13
-----				
Total	\$88	\$23	\$65	.26
=====				

Net charge-offs were \$125 million or .53% of average loans for the first six months of 2001 compared with \$65 million or .26% for the same period in 2000. The increase was primarily related to loans in institutional lending portfolios that PNC is downsizing.

### CREDIT-RELATED INSTRUMENTS

Credit default swaps provide, for a fee, an assumption of a portion of the credit risk associated with the underlying financial instruments. The Corporation primarily uses such contracts to mitigate credit risk and lower the required regulatory capital associated with commercial lending activities. At June 30, 2001, credit default swaps of \$4.4 billion in notional value were used by the Corporation to hedge credit risk associated with commercial lending activities.

### INTEREST RATE RISK

Interest rate risk arises primarily through the Corporation's traditional business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in interest rates and consumer preferences affect the spread between interest earned on assets and interest paid on liabilities. In managing interest rate risk, the Corporation seeks to minimize its reliance on a particular interest rate scenario as a source of earnings while maximizing net interest income and net interest margin. To further these objectives, the Corporation uses securities purchases and sales, short-term and long-term funding, financial derivatives and other capital markets instruments.

Interest rate risk is centrally managed by Asset and Liability Management. The Corporation actively measures and monitors components of interest rate risk including term structure or repricing risk, yield curve or nonparallel rate shift risk, basis risk and options risk. The Corporation measures and manages both the short-term and long-term effects of changing interest rates. An income simulation model is designed to measure the sensitivity of net interest income to changing interest rates over the next twenty-four month period. An economic value of equity model is designed to measure the sensitivity of the value of existing on-balance-sheet and off-balance-sheet positions to changing interest rates.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

The income simulation model is the primary tool used to measure the direction and magnitude of changes in net interest income resulting from changes in interest rates. Forecasting net interest income and its sensitivity to changes in interest rates requires that the Corporation make assumptions about the volume and characteristics of new business and the behavior of existing positions. These business assumptions are based on the Corporation's experience, business plans and published industry experience. Key assumptions employed in the model include prepayment speeds on mortgage-related assets and consumer loans, loan volumes and pricing, deposit volumes and pricing, the expected life and repricing characteristics of nonmaturity loans and deposits, and management's financial and capital plans.

Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to the timing, magnitude and frequency of interest rate changes, the difference between actual experience and the assumed volume and characteristics of new business and behavior of existing positions, and changes in market conditions and management strategies, among other factors.

The Corporation's interest rate risk management policies provide that net interest income should not decrease by more than 3% if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. At June 30, 2001, if interest rates were to gradually increase by 100 basis points over the next twelve months, the model indicated that net interest income would decrease by .5%. If interest rates were to gradually decrease by 100 basis points over the next twelve months, the model indicated that net interest income would decrease by .3%.

The Corporation models additional interest rate scenarios covering a wider range of rate movements to identify yield curve, term structure and basis risk exposures. These scenarios are developed based on historical rate relationships or management's expectations regarding the future direction and level of interest rates. Depending on market conditions and other factors, these scenarios may be modeled more or less frequently. Such analyses are used to identify risk and develop strategies.

An economic value of equity model is used by the Corporation to value all current on-balance-sheet and off-balance-sheet positions under a range of instantaneous interest rate changes. The resulting change in the value of equity is a measure of overall long-term interest rate risk inherent in the Corporation's existing on-balance-sheet and off-balance-sheet positions. The Corporation uses the economic value of equity model to complement the net interest income simulation modeling process.

The Corporation's interest rate risk management policies provide that the economic value of equity should not decline by more than 1.5% of the book value of assets for a 200 basis point instantaneous increase or decrease in interest rates. Based on the results of the economic value of equity model at June 30, 2001, if interest rates were to instantaneously increase by 200 basis points, the model indicated that the economic value of existing on-balance-sheet and off-balance-sheet positions would decline by 1.3% of assets. If interest rates were to instantaneously decrease by 200 basis points, the model indicated that the economic value of existing on-balance-sheet and off-balance-sheet positions would increase by .4% of assets.



## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

### FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

#### LIQUIDITY RISK

Liquidity represents the Corporation's ability to obtain cost-effective funding to meet the needs of customers as well as the Corporation's financial obligations. Liquidity is centrally managed by Asset and Liability Management, with oversight provided by the Corporate Asset and Liability Committee and the Finance Committee of the Board of Directors.

Access to capital markets funding sources is a key factor affecting liquidity management. Access to such markets is in part based on the Corporation's credit ratings, which are influenced by a number of factors including capital ratios, asset quality and earnings. Additional factors that impact liquidity include the maturity structure of existing assets, liabilities, and off-balance-sheet positions, the level of liquid securities and loans available for sale, and the Corporation's ability to securitize and sell various types of loans.

Liquidity can also be provided through the sale of liquid assets, which consist of short-term investments, loans held for sale and securities. At June 30, 2001, such assets totaled \$13.6 billion, with \$5.9 billion pledged as collateral for borrowings, trust and other commitments. Liquidity can also be obtained through secured advances from the Federal Home Loan Bank, of which PNC Bank, N.A., PNC's largest bank subsidiary, is a member. These borrowings are generally secured by residential mortgages, other real-estate related loans and mortgage-backed securities. At June 30, 2001, approximately \$12.0 billion of residential mortgages and other real-estate related loans were available as collateral for borrowings from the Federal Home Loan Bank. Funding can also be obtained through alternative forms of borrowing, including federal funds purchased, repurchase agreements and short-term and long-term debt issuances.

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit. At June 30, 2001, the Corporation had unused capacity under effective shelf registration statements of approximately \$1.4 billion of debt and equity securities and \$400 million of trust preferred capital securities. In addition, the Corporation had an unused line of credit of \$485 million at June 30, 2001.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn to the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was \$313 million at June 30, 2001. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debt holders and others. The impact of replacing maturing liabilities is reflected in the income simulation model in the overall asset and liability management process.

#### TRADING ACTIVITIES

Most of PNC's trading activities are designed to provide capital markets services to customers and not to position the Corporation's portfolio for gains from market movements. PNC participates in derivatives and foreign exchange trading as well as "market making" in equity securities as an accommodation to customers. PNC also engages in trading activities as part of risk management strategies.

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Risk associated with trading, capital markets and foreign exchange activities is managed using a value-at-risk approach that combines interest rate risk, foreign exchange rate risk, spread risk and volatility risk. Using this approach, exposure is measured as the potential loss due to a two standard deviation, one-day move in interest rates. The combined period-end value-at-risk of all trading operations using this measurement was estimated as less than \$600 thousand at June 30, 2001.

21

### FINANCIAL DERIVATIVES

The Corporation uses a variety of financial derivatives as part of the overall asset and liability risk management process to manage interest rate, market and credit risk inherent in the Corporation's business activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Interest rate and total rate of return swaps, purchased interest rate caps and floors and futures contracts are the primary instruments used by the Corporation for interest rate risk management.

Interest rate swaps are agreements with a counterparty to exchange periodic fixed and floating interest payments calculated on a notional amount. The floating rate is based on a money market index, primarily short-term LIBOR. Total rate of return swaps are agreements with a counterparty to exchange an interest rate payment for the total rate of return on a specified reference index calculated on a notional amount. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively. Interest rate futures contracts are exchange-traded agreements to make or take delivery of a financial instrument at an agreed upon price and are settled in cash daily.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk. For interest rate and total rate of return swaps, caps and floors and futures contracts, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

Not all elements of interest rate, market and credit risk are addressed through the use of financial or other derivatives, and such instruments may be ineffective for their intended purposes due to unanticipated market characteristics among other reasons.

The following table sets forth changes, during the first six months of 2001, in the notional value of financial derivatives used for risk management and designated as accounting hedges under Statement of Financial Accounting Standards ("SFAS") No. 133.

### FINANCIAL DERIVATIVES ACTIVITY

	December 31		January 1				
Dollars in millions	2000	Adjustments (a)	2001	Additions	Maturities	Te	
-----							
Interest rate risk management							

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Interest rate swaps					
Receive fixed	\$4,756	\$180	\$4,936	\$4,700	\$(1,368)
Pay fixed	1	248	249	243	
Basis swaps	2,230	(1,773)	457	190	
Interest rate caps	308	(243)	65	44	
Interest rate floors	3,238	(238)	3,000	55	
Futures contracts				116	
<hr/>					
Total interest rate risk management	10,533	(1,826)	8,707	5,348	(1,368)
<hr/>					
Commercial mortgage banking risk management					
Interest rate swaps	311		311	588	
Total rate of return swaps	75		75	75	(75)
<hr/>					
Total commercial mortgage banking risk management	386		386	663	(75)
Student lending activities -					
Forward contracts	347	(347)			
Credit-related activities -					
Credit default swaps	4,391	(4,391)			
<hr/>					
Total	\$15,657	\$(6,564)	\$9,093	\$6,011	\$(1,443)
<hr/>					

- (a) Primarily consists of derivatives that are not designated as accounting hedges under SFAS No. 133 and instruments no longer considered financial derivatives under SFAS No. 133.

22

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

The following table sets forth the notional value and the fair value of financial derivatives used for risk management and designated as accounting hedges under SFAS No. 133. Weighted-average interest rates presented are based on the implied forward yield curve at June 30, 2001.

## FINANCIAL DERIVATIVES

	Notional Value	Fair Value	We
June 30, 2001 - dollars in millions			
<hr/>			
Interest rate risk management			
Asset rate conversion			

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Interest rate swaps (a)		
Receive fixed designated to loans	\$6,835	\$ 48
Pay fixed designated to loans	208	(3)
Basis swaps designated to loans	287	
Interest rate caps designated to loans (b)	35	
Interest rate floors designated to loans (c)	35	
<hr/>		
Total asset rate conversion	7,400	45
<hr/>		
Liability rate conversion		
Interest rate swaps (a)		
Receive fixed designated to borrowed funds	1,313	60
<hr/>		
Total liability rate conversion	1,313	60
<hr/>		
Total interest rate risk management	8,713	105
<hr/>		
Commercial mortgage banking risk management		
Pay fixed interest rate swaps designated to securities (a)	154	
Pay fixed interest rate swaps designated to loans (a)	189	4
Pay total rate of return swaps designated to loans (a)	75	(1)
<hr/>		
Total commercial mortgage banking risk management	418	3
<hr/>		
Total financial derivatives	\$9,131	\$108
<hr/>		

- (a) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, 78% were based on 1-month LIBOR, 20% on 3-month LIBOR and the remainder on other short-term indices.
- (b) Interest rate caps with notional values of \$25 million require the counterparty to pay the Corporation the excess, if any, of 3-month LIBOR over a weighted-average strike of 6.34%. At June 30, 2001, 3-month LIBOR was 3.84%.
- (c) Interest rate floors with notional values of \$28 million require the counterparty to pay the excess, if any, weighted-average strike of 4.30% over 3-month LIBOR. At June 30, 2001, 3-month LIBOR was 3.84%.

NM- Not meaningful

The following table sets forth the notional value and the estimated fair value of financial derivatives used for risk management. Weighted-average interest rates presented are based on the implied forward yield curve at December 31, 2000.

## FINANCIAL DERIVATIVES

December 31, 2000 - dollars in millions	Notional Value	Estimated Fair Value	Weighted Average Interest Rate
<hr/>			
Interest rate risk management			
Asset rate conversion			

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Interest rate swaps (a)		
Receive fixed designated to loans	\$3,250	\$27
Basis swaps designated to other earning assets	226	3
Interest rate caps designated to loans (b)	308	4
Interest rate floors designated to loans (c)	3,238	(1)
<hr/>		
Total asset rate conversion	7,022	33
<hr/>		
Liability rate conversion		
Interest rate swaps (a)		
Receive fixed designated to:		
Interest-bearing deposits	125	4
Borrowed funds	1,381	57
Pay fixed designated to borrowed funds	1	
Basis swaps designated to borrowed funds	2,004	10
<hr/>		
Total liability rate conversion	3,511	71
<hr/>		
Total interest rate risk management	10,533	104
<hr/>		
Commercial mortgage banking risk management		
Pay fixed interest rate swaps designated to securities (a)	135	(8)
Pay fixed interest rate swaps designated to loans (a)	176	3
Pay total rate of return swaps designated to loans (a)	75	(5)
<hr/>		
Total commercial mortgage banking risk management	386	(10)
<hr/>		
Student lending activities - Forward contracts (d)	347	
Credit-related activities - Credit default swaps (d)	4,391	(2)
<hr/>		
Total financial derivatives	\$15,657	\$92
<hr/>		

- (a) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, 62% were based on 1-month LIBOR, 36% on 3-month LIBOR and the remainder on other short-term indices.
- (b) Interest rate caps with notional values of \$61 million, \$95 million and \$150 million require the counterparty to pay the Corporation the excess, if any, of 3-month LIBOR over a weighted-average strike of 6.00%, 1-month LIBOR over a weighted-average strike of 5.68% and Prime over a weighted-average strike of 8.76%, respectively. At December 31, 2000, 3-month LIBOR was 6.40%, 1-month LIBOR was 6.56% and Prime was 9.50%.
- (c) Interest rate floors with notional values of \$3.0 billion, require the counterparty to pay the excess, if any, of the weighted-average strike of 4.63% over 3-month LIBOR. At December 31, 2000, 3-month LIBOR was 6.40%.
- (d) Due to the structure of these contracts, they are no longer considered financial derivatives under SFAS No. 133.

NM- Not meaningful

### OTHER DERIVATIVES

To accommodate customer needs, PNC enters into customer-related financial derivative transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers. Additionally, the Corporation enters into other derivative transactions for risk management purposes that are not designated as accounting hedges.

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## OTHER DERIVATIVES

At June 30, 2001				
In millions	Notional Value	Positive Fair Value	Negative Fair Value	Net Assets (Liabilities)
Customer-related				
Interest rate				
Swaps	\$15,551	\$182	\$ (196)	\$ (1)
Caps/floors				
Sold	4,361		(20)	(2)
Purchased	3,349	18		1
Foreign exchange	4,306	62	(53)	
Other	3,659	51	(48)	
Total customer-related	31,226	313	(317)	(1)
Other	4,615	23	(5)	1
Total other derivatives	\$35,841	\$336	\$ (322)	\$1

(a) Represents average for six months ended June 30, 2001.

24

## FINANCIAL REVIEW

THE PNC FINANCIAL SERVICES GROUP, INC.

SECOND QUARTER 2001 VS.  
SECOND QUARTER 2000

Earnings for the second quarter of 2001 were \$295 million or \$1.00 per diluted share compared with earnings of \$299 million or \$1.01 per diluted share for the second quarter of 2000. Excluding a \$22 million or \$0.08 per diluted share net loss from venture capital activities, second quarter 2001 earnings per diluted share increased 7% to \$1.08 per diluted share. Return on average common shareholders' equity was 18.13% and return on average assets was 1.67% for the second quarter of 2001 compared with 20.77% and 1.74%, respectively, for the second quarter of 2000.

Taxable-equivalent net interest income of \$569 million for the second quarter of 2001 increased \$19 million or 3% compared with the second quarter of 2000 and the net interest margin widened 13 basis points to 3.76% for the second quarter of 2001. The increases were primarily due to the positive impact of transaction deposit growth and a lower rate environment that was partially offset by the impact of continued downsizing of the loan portfolio.

The provision for credit losses was \$45 million for the second quarter of 2001 compared with \$35 million for the second quarter of 2000. The increase was primarily related to institutional lending portfolios that PNC is downsizing.

Noninterest income was \$720 million for the second quarter of 2001 and included \$30 million of venture capital losses. Excluding venture capital gains and losses in both years, noninterest income increased 10% compared with the second quarter of 2000 primarily due to growth in asset management and processing revenue.

Asset management fees of \$214 million for the second quarter of 2001 increased

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

\$18 million or 9% compared with the second quarter of 2000. The increase was primarily driven by new institutional business and strong fixed-income performance at BlackRock, partially offset by the impact of weak equity markets on investment management and trust revenue in PNC Advisors. Fund servicing fees of \$182 million for the second quarter of 2001 increased \$18 million or 11% compared with the second quarter of 2000 primarily due to existing and new client growth.

Service charges on deposits were \$54 million for the second quarter of 2001, up 8% compared with the same period last year primarily due to an increase in transaction deposit accounts. Brokerage fees were \$55 million for the second quarter of 2001 compared with \$60 million for the second quarter of 2000. The decrease was primarily due to a decline in equity markets activity. Consumer services revenue of \$58 million for the second quarter of 2001 increased \$7 million or 14% compared with the prior-year quarter primarily due to the expansion of PNC's ATM network and the increase in transaction deposit accounts.

Corporate services revenue was \$76 million for the second quarter of 2001 compared with \$80 million for the second quarter of 2000. Higher commercial mortgage servicing and treasury management revenue was more than offset by valuation adjustments of other assets and lower commercial mortgage-backed securitization gains.

Equity management reflected net losses of \$30 million for the second quarter of 2001 compared with \$48 million of net gains for the second quarter of 2000. The decrease primarily resulted from a decline in the estimated fair value of partnership and direct investments.

Net securities gains were \$17 million for the second quarter of 2001. The gains were mostly offset by \$10 million of valuation adjustments that are reflected in corporate services revenue. Other noninterest income was \$94 million for the second quarter of 2001 compared with \$79 million for the second quarter of 2000. The increase was primarily due to higher revenue from trading activities and residential mortgage loan securitization gains.

Noninterest expense was \$789 million and the efficiency ratio was 58% in the second quarter of 2001 compared with \$780 million and 57%, respectively, during the second quarter of 2000. The increases were primarily related to the expansion of asset management and processing businesses.

Total assets were \$70.0 billion at June 30, 2001 compared with \$75.7 billion at June 30, 2000 prior to the sale of PNC's residential mortgage banking business. On the same basis, average interest-earning assets were \$60.0 billion for the second quarter of 2001 compared with \$64.8 billion for the second quarter of 2000. The decrease was primarily due to an \$8.7 billion reduction in loans and loans held for sale that resulted from the sale of the residential mortgage banking business and other balance sheet downsizing initiatives, partially offset by a \$3.7 billion increase in securities that primarily resulted from the securitization of certain residential mortgage loans.

Average deposits from continuing operations were \$45.4 billion and represented 64% of total sources of funds for the second quarter of 2001 compared with \$45.5 billion and 66%, respectively, in the second quarter of 2000. While total deposits remained essentially unchanged, an increase in transaction deposits of \$2.3 billion or 8% was mostly offset by a \$2.2 billion decrease in higher-cost retail certificates and wholesale deposits.

Average borrowed funds declined to \$14.0 billion for the second quarter of 2001 compared with \$19.4 billion for the second quarter of 2000 prior to the sale of PNC's residential mortgage banking business.

Nonperforming assets were \$474 million at June 30, 2001 compared with \$353 million at June 30, 2000. The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was 1.03% at June 30, 2001 compared with .67% at June 30, 2000.

The allowance for credit losses was \$675 million and represented 1.53% of period-end loans and 180% of nonaccrual loans at June 30, 2001. The comparable ratios were 1.34% and 217%, respectively, at June 30, 2000. Net charge-offs were \$45 million or .40% of average loans in the second quarter of 2001. The comparable amounts were \$34 million or .27%, respectively, in the second quarter of 2000.

#### FORWARD-LOOKING STATEMENTS

This report and other statements made by the Corporation may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to the outlook or expectations for earnings, revenues, asset quality, share repurchases, and other future financial or business performance, strategies and expectations. Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "intend," "outlook," "forecast," "estimate," "position," "target," "mission," "assume," "achievable," "potential," "strategy," "goal," "objective," "plan," "aspiration," "outcome," "continue," "remain," "maintain," "seek," "strive," "trend" and variations of such words and similar expressions, or future or conditional verbs such as "will," "would," "should," "could," "might," "can," "may" or similar expressions.

The Corporation cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance. Forward-looking statements speak only as of the date they are made, and the Corporation assumes no duty to update forward-looking statements.

In addition to factors mentioned elsewhere in this report or previously disclosed in the Corporation's SEC reports (accessible on the SEC's website at [www.sec.gov](http://www.sec.gov)), the following factors, among others, could cause actual results to differ materially from forward-looking statements or historical performance:

- (1) adjustments to recorded results of the sale of the residential mortgage banking business after disputes over certain closing date adjustments have been resolved;
- (2) changes in economic or industry conditions, the interest rate environment or financial and capital markets, which could result in: a deterioration in credit quality and increased credit losses; an adverse effect on the allowance for loan losses; a reduction in demand for credit or fee-based products and services, net interest income, value of assets under management and assets serviced, value of debt and equity investments, or value of on-balance sheet and off-balance-sheet assets; or changes in the availability and terms of funding necessary to meet PNC's liquidity needs;
- (3) relative investment performance of assets under management;
- (4) the introduction, withdrawal, success and timing of business initiatives and strategies, decisions regarding further reductions in balance sheet leverage, and PNC's inability to realize cost savings or revenue enhancements, implement integration plans and other consequences of mergers, acquisitions, restructurings and divestitures;



## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

- (5) customer borrowing, repayment, investment and deposit practices and their acceptance of PNC's products and services;
- (6) the impact of increased competition;
- (7) the means PNC chooses to redeploy available capital, including the extent and timing of any share repurchases and investments in PNC businesses;
- (8) the inability to manage risks inherent in PNC's business;
- (9) the unfavorable resolution of legal proceedings;
- (10) the denial of insurance coverage for claims made by PNC;
- (11) an increase in the number of customer or counterparty delinquencies, bankruptcies or defaults that could result in, among other things, increased credit and asset quality risk, a higher loan loss provision and reduced profitability;
- (12) the impact, extent and timing of technological changes; and
- (13) actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

Some of the above factors are described in more detail in the Risk Factors section of this Financial Review and factors relating to credit risk, interest rate risk, liquidity risk, trading activities, and financial and other derivatives are discussed in the Risk Management section of this Financial Review. Other factors are described elsewhere in this report.

26

### CONSOLIDATED STATEMENT OF INCOME THE PNC FINANCIAL SERVICES GROUP, INC.

In millions, except per share data	Three months ended June 30	
	2001	2000
<hr/>		
INTEREST INCOME		
Loans and fees on loans	\$839	\$1,009
Securities	177	97
Loans held for sale	31	52
Other	32	22
<hr/>		
Total interest income	1,079	1,180
<hr/>		
INTEREST EXPENSE		
Deposits	334	397
Borrowed funds	180	238
<hr/>		
Total interest expense	514	635
<hr/>		
Net interest income	565	545
Provision for credit losses	45	35
<hr/>		
Net interest income less provision for credit losses	520	510

Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

-----		
NONINTEREST INCOME		
Asset management	214	196
Fund servicing	182	164
Service charges on deposits	54	50
Brokerage	55	60
Consumer services	58	51
Corporate services	76	80
Equity management	(30)	48
Net securities gains (losses)	17	
Other	94	79
-----		
Total noninterest income	720	728
-----		
NONINTEREST EXPENSE		
Staff expense	418	396
Net occupancy	54	48
Equipment	60	55
Amortization	27	28
Marketing	16	19
Distributions on capital securities	16	17
Other	198	217
-----		
Total noninterest expense	789	780
-----		
Income from continuing operations before income taxes	451	458
Income taxes	156	159
-----		
Income from continuing operations	295	299
-----		
Income from discontinued operations (less applicable income taxes of \$10, \$0 and \$15)		16
-----		
Net income before cumulative effect of accounting change	295	315
Cumulative effect of accounting change (less applicable income taxes of \$2)		
-----		
Net income	\$295	\$315
-----		
EARNINGS PER COMMON SHARE		
Continuing operations		
Basic	\$1.01	\$1.01
Diluted	1.00	1.01
Net income		
Basic	\$1.01	\$1.07
Diluted	1.00	1.06
-----		
CASH DIVIDENDS DECLARED PER COMMON SHARE	\$.48	\$.45
-----		
AVERAGE COMMON SHARES OUTSTANDING		
Basic	288	290
Diluted	291	292
=====		

See accompanying Notes to Consolidated Financial Statements.

Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

CONSOLIDATED BALANCE SHEET  
THE PNC FINANCIAL SERVICES GROUP, INC.

In millions, except par value	June 30 2001	De
<hr/>		
ASSETS		
Cash and due from banks	\$3,659	
Short-term investments	793	
Loans held for sale	1,870	
Securities	10,982	
Loans, net of unearned income of \$1,073 and \$999	44,167	
Allowance for credit losses	(675)	
<hr/>		
Net loans	43,492	
Goodwill and other amortizable assets	2,405	
Investment in discontinued operations		
Other	6,797	
<hr/>		
Total assets	\$69,998	
<hr/>		
LIABILITIES		
Deposits		
Noninterest-bearing	\$8,982	
Interest-bearing	36,817	
<hr/>		
Total deposits	45,799	
Borrowed funds		
Federal funds purchased	1,444	
Repurchase agreements	569	
Bank notes and senior debt	4,496	
Federal Home Loan Bank borrowings	2,464	
Subordinated debt	2,349	
Other borrowed funds	797	
<hr/>		
Total borrowed funds	12,119	
Other	4,484	
<hr/>		
Total liabilities	62,402	
<hr/>		
Mandatorily redeemable capital securities of subsidiary trusts	848	
<hr/>		
SHAREHOLDERS' EQUITY		
Preferred stock	5	
Common stock - \$5 par value		
Authorized 800 and 450 shares		
Issued 353 shares	1,764	
Capital surplus	1,257	
Retained earnings	7,010	
Deferred benefit expense	(25)	
Accumulated other comprehensive loss from continuing operations	(60)	
Accumulated other comprehensive loss from discontinued operations		
Common stock held in treasury at cost: 64 and 63 shares	(3,203)	

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Total shareholders' equity	6,748
Total liabilities, capital securities and shareholders' equity	\$69,998

See accompanying Notes to Consolidated Financial Statements.

28

## CONSOLIDATED STATEMENT OF CASH FLOWS THE PNC FINANCIAL SERVICES GROUP, INC.

Six months ended June 30 - in millions

### OPERATING ACTIVITIES

Net income

Discontinued operations

Cumulative effect of accounting change

Income from continuing operations

Adjustments to reconcile income from continuing operations

to net cash provided by operating activities

Provision for credit losses

Depreciation, amortization and accretion

Deferred income taxes

Net securities (gains) losses

Valuation adjustments

Change in

Loans held for sale

Other

Net cash provided by operating activities

### INVESTING ACTIVITIES

Net change in loans

Repayment of securities

Sales

Securities

Loans

Foreclosed assets

Purchases

Securities

Loans

Net cash received (paid) for acquisitions/divestitures

Other

Net cash provided (used) by investing activities

### FINANCING ACTIVITIES

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Net change in

Noninterest-bearing deposits

Interest-bearing deposits

Federal funds purchased

Sales/issuances

Repurchase agreements

Bank notes and senior debt

Federal Home Loan Bank borrowings

Subordinated debt

Other borrowed funds

Common stock

Repayments/maturities

Repurchase agreements

Bank notes and senior debt

Federal Home Loan Bank borrowings

Subordinated debt

Other borrowed funds

Acquisition of treasury stock

Series F preferred stock tender offer

Cash dividends paid

-----  
Net cash used by financing activities  
-----

(DECREASE) INCREASE IN CASH AND DUE FROM BANKS

Cash and due from banks at beginning of year

-----  
Cash and due from banks at end of period  
=====

CASH PAID FOR

Interest

Income taxes

NON-CASH ITEMS

Transfer of residential mortgage loans to securities

Transfer from loans to loans held for sale

Transfer from loans to other assets  
=====

See accompanying Notes to Consolidated Financial Statements.

29

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

THE PNC FINANCIAL SERVICES GROUP, INC.

BUSINESS The PNC Financial Services Group, Inc. ("Corporation" or "PNC") is one of the largest diversified financial services companies in the United States, operating businesses engaged in regional community banking, corporate banking, real estate finance, asset-based lending, wealth management, asset management and global fund services. The Corporation provides certain products and services nationally and others in PNC's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky. The Corporation also provides certain asset management and global fund services internationally. PNC is subject to intense competition from other financial services companies and is subject to regulation by various domestic and international authorities.

ACCOUNTING POLICIES

BASIS OF FINANCIAL STATEMENT PRESENTATION

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

The unaudited consolidated interim financial statements include the accounts of PNC and its subsidiaries, most of which are wholly owned. Such statements have been prepared in accordance with accounting principles generally accepted in the United States. All significant intercompany accounts and transactions have been eliminated.

In the opinion of management, the financial statements reflect all adjustments of a normal recurring nature necessary for a fair statement of results for the interim periods presented.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the amounts reported. Actual results will differ from such estimates and the differences may be material to the consolidated financial statements.

The consolidated financial statements and notes to consolidated financial statements reflect the residential mortgage banking business, which was sold on January 31, 2001, in discontinued operations, unless otherwise noted.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in The PNC Financial Services Group, Inc.'s 2000 Annual Report.

### FINANCIAL DERIVATIVES

The Corporation uses a variety of financial derivatives as part of the overall asset and liability risk management process to manage interest rate, market and credit risk inherent in the Corporation's business activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Interest rate and total rate of return swaps, purchased interest rate caps and floors and futures contracts are the primary instruments used by the Corporation for interest rate risk management.

Interest rate swaps are agreements with a counterparty to exchange periodic fixed and floating interest payments calculated on a notional amount. The floating rate is based on a money market index, primarily short-term LIBOR. Total rate of return swaps are agreements with a counterparty to exchange an interest rate payment for the total rate of return on a specified reference index calculated on a notional amount. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively. Interest rate futures contracts are exchange-traded agreements to make or take delivery of a financial instrument at an agreed upon price and are settled in cash daily.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk. The Corporation manages these risks as part of its asset and liability management process and through credit policies and procedures. The Corporation seeks to minimize the credit risk by entering into transactions with only a select number of high-quality institutions, establishing credit limits, requiring bilateral-netting agreements, and, in certain instances, segregated collateral.

### CASH FLOW HEDGING STRATEGY

The Corporation enters into interest rate swap contracts to modify the interest rate characteristics of designated commercial loans from variable to fixed in order to reduce the impact of interest rate changes on future interest income. The fair value of the derivative is reported in other assets or other liabilities and offset in accumulated other comprehensive income for the effective portion of the derivative. Ineffectiveness of the strategy, as defined under Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS No. 137 and No. 138, if any, is reported in net interest income. Amounts reclassified into

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

earnings, when the hedged transaction affects earnings, are included in net interest income.

### FAIR VALUE HEDGING STRATEGIES

The Corporation enters into interest rate and total rate of return swaps, caps, floors and interest rate futures derivative contracts to hedge designated commercial mortgage loans held for sale, securities, commercial loans, bank notes and subordinated debt for changes in fair value primarily due to changes in interest rates. Adjustments related to the ineffective portion of fair value hedging instruments are recorded in either net interest income or noninterest income depending on the hedged item.

30

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THE PNC FINANCIAL SERVICES GROUP, INC.

#### CUSTOMER AND OTHER DERIVATIVES

To accommodate customer needs, PNC also enters into financial derivative transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Interest rate and foreign exchange risk exposures from customer positions are managed through transactions with other dealers. These positions are recorded at estimated fair value and changes in value are included in noninterest income.

Effective January 1, 2001, the Corporation implemented SFAS No. 133. The statement requires the Corporation to recognize all derivative instruments as either assets or liabilities on the balance sheet at fair value. Financial derivatives are reported at fair value in other assets or other liabilities. The accounting for changes in the fair value of a derivative instrument depends on whether it has been designated and qualifies as part of a hedging relationship and further, on the type of hedging relationship. For those derivative instruments that are designated and qualify as hedging instruments, the Corporation must designate the hedging instrument, based on the exposure being hedged, as either a fair value hedge, a cash flow hedge or a hedge of a net investment in a foreign operation.

For derivatives that are designated as fair value hedges (i.e., hedging the exposure to changes in the fair value of an asset or a liability attributable to a particular risk), the gain or loss on derivatives as well as the loss or gain on the hedged items are recognized in current earnings. For derivatives designated as cash flow hedges (i.e., hedging the exposure to variability in expected future cash flows), the effective portions of the gain or loss on derivatives are reported as a component of accumulated other comprehensive income in the same period or periods during which the hedged transaction affects earnings. The remaining gain or loss on the derivatives in excess of the hedged future cash flows, if any, is recognized in current earnings. For derivatives not designated as hedges, the gain or loss is recognized in current earnings.

#### FINANCIAL DERIVATIVES - PRE-SFAS NO. 133

Prior to January 1, 2001, interest rate swaps, caps and floors that modified the interest rate characteristics (such as from fixed to variable, variable to fixed, or one variable index to another) of designated interest-bearing assets or liabilities were accounted for under the accrual method. The net amount payable or receivable from the derivative contract was accrued as an adjustment to interest income or interest expense of the designated instrument. Premiums on contracts were deferred and amortized over the life of the agreement as an adjustment to interest income or interest expense of the designated instruments. Unamortized premiums were included in other assets.

Changes in the fair value of financial derivatives accounted for under the

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

accrual method were not reflected in results of operations. Realized gains and losses, except losses on terminated interest rate caps and floors, were deferred as an adjustment to the carrying amount of the designated instruments and amortized over the shorter of the remaining original life of the agreements or the designated instruments. Losses on terminated interest rate caps and floors were recognized immediately in results of operations. If the designated instruments were disposed, the fair value of the associated derivative contracts and any unamortized deferred gains or losses were included in the determination of gain or loss on the disposition of such instruments. Contracts not qualifying for accrual accounting were marked to market with gains or losses included in noninterest income.

Credit default swaps were entered into to mitigate credit risk and lower the required regulatory capital associated with commercial lending activities. If the credit default swaps qualified for hedge accounting treatment, the premium paid to enter into the credit default swaps were recorded in other assets and deferred and amortized to noninterest expense over the life of the agreement. Changes in the fair value of credit default swaps qualifying for hedge accounting treatment were not reflected in the Corporation's financial position and had no impact on results of operations.

If the credit default swap did not qualify for hedge accounting treatment or if the Corporation was the seller of credit protection, the credit default swap was marked to market with gains or losses included in noninterest income.

Due to the particular structure of the Corporation's credit default swaps discussed in the preceding paragraphs, these instruments are not considered financial derivatives under the provisions of SFAS No. 133. Commencing January 1, 2001, the premiums paid to enter credit default swaps not considered to be derivatives are recorded in other assets and amortized to noninterest expense over the life of the agreement.

31

### RESTATEMENTS

In connection with the repositioning of its institutional lending businesses, PNC completed a transaction in June 2001 in which loans were sold to a subsidiary of a third party financial institution with PNC receiving preferred interests in the subsidiary. The transaction involved the sale of loan assets of \$257 million of which \$84 million were classified as nonperforming assets at the date of sale. Loan assets sold included loans previously held for sale and other loans that were reclassified from loans to loans held for sale and marked to the lower of cost or market prior to the sale. This resulted in charge-offs at the date transferred of \$15 million on loans and valuation adjustments of \$1 million for those loans that previously had been classified as held for sale. Including previous charge-offs and valuation adjustments, loans transferred had been charged down by approximately \$72 million prior to sale. In addition to the loan assets, PNC also transferred cash amounting to \$108 million. In return, PNC received one hundred percent of the Class A convertible preferred shares in the subsidiary. The Class A convertible preferred shares owned by PNC have no voting rights. PNC, as holder of the Class A convertible preferred shares, may convert such preferred shares to Class A common shares and cause the liquidation of the subsidiary. A noncumulative annual dividend may be paid on the preferred stock.

The third party financial institution formed the entity, contributed three percent equity in the form of cash and received one hundred percent of the Class B preferred shares and one hundred percent of the Class B common shares



## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

of the entity. The proceeds received by the entity from the issuance of the Class A preferred and all of the Class B shares were used to fund certain operating expenses, future commitments under the loan agreements, investment in a managed asset account and to purchase U.S. Treasury zero coupon securities. The third party financial institution is the managing member of the entity and holds one hundred percent of the voting power. All management and operating decisions regarding the assets are at the discretion of the managing member. The managing member is paid an annual fee for its services. PNC is the servicer of the loans and is paid a servicing fee.

At the time of the transaction, the loans were removed from PNC's balance sheet and the preferred interests in the entity were recorded as securities available for sale in conformity with accounting guidance received from PNC's independent auditors. In January 2002, the Federal Reserve Board staff advised PNC that under generally accepted accounting principles the subsidiary of the third party financial institution should be consolidated into the financial statements of PNC in preparing bank holding company reports. After considering all the circumstances, PNC made the decision to restate its consolidated financial statements for the second and third quarters of 2001 to conform financial reporting with regulatory reporting requirements. The effects of this restatement on the consolidated financial statements for the second quarter of 2001 are included in this Amendment No. 1.

The amounts contained in this Amendment No. 1 also include the restatement of the results for the first quarter of 2001 to reflect the correction of an error related to the accounting for the sale of the residential mortgage banking business. This restatement reduced income from discontinued operations and net income for the six months ended June 30, 2001 by \$35 million or \$.12 per diluted share. The consolidated balance sheet was not affected by this restatement as the impact of the error had been reflected in retained earnings at June 30, 2001.

### DISCONTINUED OPERATIONS

On January 31, 2001, PNC closed the sale of its residential mortgage banking business. Certain closing date adjustments are currently in dispute between PNC and the buyer, Washington Mutual Bank, FA. The ultimate financial impact of the sale will not be determined until the disputed matters are finally resolved.

The income and net assets of the residential mortgage banking business, which are presented on one line in the income statement and balance sheet, respectively, are as follows:

### INCOME FROM DISCONTINUED OPERATIONS

Six months ended June 30 - in millions	2001	2000
-----		
Total income from operations after tax	\$15	\$22
Net loss on disposal, after tax (a)	(10)	
-----		
Total income from discontinued operations	\$ 5	\$22
=====		

(a) Includes recognition of \$35 million of previously unrealized securities losses in accumulated other comprehensive income.

### INVESTMENT IN DISCONTINUED OPERATIONS

December 31 - in millions	2000
-----	
Loans held for sale	\$3,003
Securities available for sale	3,016

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Loans, net of unearned income	739
Goodwill and other amortizable assets	1,925
All other assets	1,168
-----	
Total assets	9,851
-----	
Deposits	1,150
Borrowed funds	7,601
Other liabilities	744
-----	
Total liabilities	9,495
-----	
Net assets	\$356
=====	

32

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THE PNC FINANCIAL SERVICES GROUP, INC.

#### RECENT ACCOUNTING PRONOUNCEMENTS

SFAS No. 140, "Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities" (a replacement of Financial Accounting Standards Board ("FASB") Statement No. 125) was issued in September 2000. Although SFAS No. 140 has changed many of the rules regarding securitizations, it continues to require an entity to recognize the financial and servicing assets it controls and the liabilities it has incurred and to derecognize financial assets when control has been surrendered in accordance with the criteria provided in the standard. As required, the Corporation began application of the new rules prospectively to transactions beginning in the second quarter of 2001. SFAS No. 140 also requires certain disclosures pertaining to securitization transactions effective for fiscal years ended after December 15, 2000. PNC included these required disclosures in its December 31, 2000 consolidated financial statements.

In July 2001, the FASB issued SFAS No. 141, "Business Combinations." SFAS No. 141 requires the purchase method of accounting be used for all business combinations initiated or completed after June 30, 2001 and eliminates the pooling-of-interests method of accounting. The statement also addresses disclosure requirements for business combinations and initial recognition and measurement criteria for goodwill and other intangible assets as a result of purchase business combinations.

Also in July 2001, the FASB issued SFAS No. 142, "Goodwill and Other Intangible Assets," which changes the accounting from amortizing goodwill to an impairment-only approach. The amortization of goodwill, including goodwill recognized relating to past business combinations, will cease upon adoption of the new standard. Impairment testing for goodwill at a reporting unit level will be required on at least an annual basis. The new standard also addresses other accounting matters, disclosure requirements and financial statement presentation issues relating to goodwill and other intangible assets. The Corporation will adopt SFAS No. 142 effective January 1, 2002. Assuming no impairment adjustments are necessary, no future business combinations and no other changes to goodwill, the Corporation expects net income to increase by approximately \$94 million in 2002 resulting from the cessation of goodwill amortization.

#### CASH FLOWS

During the first six months of 2001, divestiture activity that affected cash

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

flows consisted of \$383 million of divested net assets and cash receipts of \$503 million. During the first six months of 2000, acquisition activity that affected cash flows consisted of \$22 million of acquired assets, \$2 million of acquired liabilities and cash payments of \$3 million.

### TRADING ACTIVITIES

Most of PNC's trading activities are designed to provide capital markets services to customers and not to position the Corporation's portfolio for gains from market movements. PNC participates in derivatives and foreign exchange trading as well as "market making" in equity securities as an accommodation to customers. PNC also engages in trading activities as part of risk management strategies.

Net trading income for the first six months of 2001 totaled \$78 million compared with \$37 million for the prior-year period and was included in noninterest income as follows:

Six months ended June 30 - in millions	2001	2000
Corporate services	\$1	
Equity management		\$ (4)
Other noninterest income		
Market making	25	21
Derivatives trading	39	7
Foreign exchange	12	11
Other	1	2
Net trading income	\$78	\$37

33

### SECURITIES

		Unrealized	
In millions	Amortized Cost	Gains	Loss
-----			
JUNE 30, 2001			
SECURITIES AVAILABLE FOR SALE			
Debt securities			
U.S. Treasury and government agencies	\$1,467	\$1	\$ (
Mortgage-backed	7,643	12	(
Asset-backed	1,333		(
State and municipal	67	2	
Other debt	73		
-----			
Total debt securities	10,583	15	(
Corporate stocks and other	401	53	(
-----			
Total securities available for sale	\$10,984	\$68	\$ (1
=====			
SECURITIES HELD TO MATURITY			
Debt securities			

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

U.S. Treasury and government agencies	\$78		\$
Other debt	12		
<hr/>			
Total debt securities	90		
<hr/>			
Total securities held to maturity	\$90		\$
<hr/>			
DECEMBER 31, 2000			
Debt securities			
U.S. Treasury and government agencies	\$313	\$1	\$
Mortgage-backed	4,037	13	(
Asset-backed	902	1	(
State and municipal	94	2	
Other debt	73	1	
<hr/>			
Total debt securities	5,419	18	(
Corporate stocks and other	537	2	(
<hr/>			
Total securities available for sale	\$5,956	\$20	\$ (
<hr/>			

Total securities at June 30, 2001 was \$11.0 billion compared with \$5.9 billion at December 31, 2000. Total securities represented 16% of total assets at June 30, 2001 compared with 8% at December 31, 2000. The increase was primarily due to residential mortgage loan securitizations and purchases of U.S. agencies, asset-backed and other debt securities during the first six months of 2001. The expected weighted-average life of securities available for sale was 4 years and 8 months at June 30, 2001 compared with 4 years and 5 months at December 31, 2000.

At June 30, 2001, the securities available for sale balance of \$10.9 billion included a net unrealized loss of \$92 million, which represented the difference between fair value and amortized cost. Securities available for sale at December 31, 2000 totaled \$5.9 billion and included a net unrealized loss of \$54 million. Net unrealized gains and losses in the securities available for sale portfolio are included in accumulated other comprehensive income or loss, net of tax or, for the portion attributable to changes in a hedged risk as part of a fair value hedge strategy, in net income.

Net securities gains associated with the disposition of securities available for sale were \$46 million for the first six months of 2001 compared with net losses of \$3 million for the first six months of 2000. Net securities losses of \$1 million for the first six months of 2001, and net securities gains of \$2 million for the first six months of 2000, related to commercial mortgage banking activities, were included in corporate services revenue.

Securities designated as held to maturity are carried at amortized cost and are assets of a subsidiary of a third party financial institution, which is consolidated in PNC's financial statements. The expected weighted-average life of securities held to maturity was 23 years and 5 months at June 30, 2001. PNC had no securities held to maturity at December 31, 2000.

## NONPERFORMING ASSETS

Nonperforming assets were as follows:

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

In millions	June 30 2001	December 31 2000
Nonaccrual loans	\$374	\$323
Nonperforming loans held for sale (a)	85	33
Foreclosed and other assets	15	16
<b>Total nonperforming assets</b>	<b>\$474</b>	<b>\$372</b>
(a) Includes \$7 million of a troubled debt restructured loan held for sale at June 30, 2001.		

The above table excludes \$24 million and \$18 million of equity management assets carried at estimated fair value at June 30, 2001 and December 31, 2000, respectively.

## ALLOWANCE FOR CREDIT LOSSES

Changes in the allowance for credit losses were as follows:

In millions	2001	2000
Allowance at January 1	\$675	\$674
Charge-offs		
Commercial	(119)	(59)
Consumer	(20)	(23)
Residential mortgage	(1)	(3)
Lease financing	(8)	(3)
<b>Total charge-offs</b>	<b>(148)</b>	<b>(88)</b>
Recoveries		
Commercial	12	10
Consumer	9	11
Residential mortgage		1
Lease financing	2	1
<b>Total recoveries</b>	<b>23</b>	<b>23</b>
<b>Net charge-offs</b>		
Commercial	(107)	(49)
Consumer	(11)	(12)
Residential mortgage	(1)	(2)
Lease financing	(6)	(2)
<b>Total net charge-offs</b>	<b>(125)</b>	<b>(65)</b>
Provision for credit losses	125	66
<b>Allowance at June 30</b>	<b>\$675</b>	<b>\$675</b>

## FINANCIAL DERIVATIVES

Effective January 1, 2001, the Corporation implemented SFAS No. 133. As a result of the adoption of this statement, the Corporation recognized, in the first quarter of 2001, an after-tax loss from the cumulative effect of a change in accounting principle of \$5 million reported in the consolidated income statement and an after-tax accumulated other comprehensive loss of \$4 million. The impact of the adoption of this standard related to the residential mortgage banking business that was sold is reflected in the results of discontinued operations.

Earnings adjustments resulting from cash flow and fair value hedge

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

ineffectiveness were not significant to the results of operations of the Corporation during the first six months of 2001.

During the next twelve months, the Corporation expects to reclassify to earnings \$50 million of pretax net gains on cash flow hedge derivatives currently reported in accumulated other comprehensive income. These net gains may result from anticipated net cash flows on receive fixed interest rate swaps and would offset reductions in net interest income recognized on the related floating rate commercial loans.

At June 30, 2001 and December 31, 2000, the Corporation's exposure to credit losses with respect to financial derivatives was not material.

### LEGAL PROCEEDINGS

The Corporation and persons to whom the Corporation may have indemnification obligations, in the normal course of business, are subject to various pending and threatened legal proceedings in which claims for monetary damages and other relief are asserted. Management, after consultation with legal counsel, does not at the present time anticipate the ultimate aggregate liability, if any, arising out of such legal proceedings will have a material adverse effect on the Corporation's financial condition. At the present time, management is not in a position to determine whether any such pending or threatened legal proceedings will have a material adverse effect on the Corporation's results of operations in any future reporting period.

35

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS THE PNC FINANCIAL SERVICES GROUP, INC.

#### COMPREHENSIVE INCOME

Comprehensive income from continuing operations was \$228 million for the second quarter of 2001 and \$543 million for the first six months of 2001, compared with \$301 million and \$595 million, respectively, in 2000.

The Corporation's other comprehensive income consists of unrealized gains or losses on securities available for sale and cash flow hedge derivatives, foreign currency translation and minimum pension liability adjustments. The income effects allocated to each component of other comprehensive income are as follows:

Six months ended June 30, 2001 In millions	Pretax Amount	Tax Benefit (Expense)	After-tax Amount
Unrealized securities losses	\$ (43)	\$15	\$ (28)
Less: Reclassification adjustment for losses realized in net income	(5)	2	(3)
Net unrealized securities losses	(38)	13	(25)
SFAS No. 133 transition adjustment	(6)	2	(4)
Unrealized gains on cash flow			

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

hedge derivatives	9	(3)	6
Less: Reclassification			
adjustment for losses			
realized in net income	(11)	4	(7)
-----			
Net unrealized gains on			
cash flow hedge			
derivatives	14	(5)	9
Foreign currency translation			
adjustment	(2)	1	(1)
-----			
Other comprehensive loss			
from continuing operations	\$ (26)	\$9	\$ (17)
=====			

Year ended December 31, 2000	Pretax	Tax Benefit	After-tax
In millions	Amount	(Expense)	Amount
-----			
Unrealized securities gains	\$127	\$ (41)	\$86
Less: Reclassification			
adjustment for losses			
realized in net income	(3)	1	(2)
-----			
Net unrealized securities			
gains	130	(42)	88
Minimum pension liability			
adjustment	2	(1)	1
-----			
Other comprehensive income			
from continuing operations	\$132	\$ (43)	\$89
=====			

The accumulated balances related to each component of other comprehensive loss are as follows:

In millions	June 30 2001	December 31 2000
-----		
Net unrealized securities losses	\$ (57)	\$ (32)
Net unrealized gains on cash flow hedge		
derivatives	9	
Minimum pension liability adjustment	(11)	(11)
Foreign currency translation adjustment	(1)	
-----		
Accumulated other comprehensive loss		
from continuing operations	\$ (60)	\$ (43)
=====		

## EARNINGS PER SHARE

The following table sets forth basic and diluted earnings per share calculations.

Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

	Three m
In millions, except share and per share data	2001
-----	
CALCULATION OF BASIC EARNINGS PER COMMON SHARE	
Income from continuing operations	\$295
Less: Preferred dividends declared	5
-----	
Income from continuing operations applicable to basic earnings per common share	290
Income from discontinued operations applicable to basic earnings per common share	
Cumulative effect of accounting change applicable to basic earnings per common share	
-----	
Net income applicable to basic earnings per common share	\$290
Basic weighted-average common shares outstanding (in thousands)	288,269
Basic earnings per common share from continuing operations	\$1.01
Basic earnings per common share from discontinued operations	
Basic earnings per common share from cumulative effect of accounting change	
-----	
Basic earnings per common share	\$1.01
=====	
CALCULATION OF DILUTED EARNINGS PER COMMON SHARE	
Income from continuing operations	\$295
Less: Dividends declared on nonconvertible preferred stock Series F	5
-----	
Income from continuing operations applicable to diluted earnings per common share	290
Income from discontinued operations applicable to diluted earnings per common share	
Cumulative effect of accounting change applicable to diluted earnings per common share	
-----	
Net income applicable to diluted earnings per common share	\$290
Basic weighted-average common shares outstanding (in thousands)	288,269
Weighted-average common shares to be issued using average market price and assuming:	
Conversion of preferred stock Series A and B	107
Conversion of preferred stock Series C and D	884
Conversion of debentures	17
Exercise of stock options	1,830
Incentive share awards	309
-----	
Diluted weighted-average common shares outstanding (in thousands)	291,416
Diluted earnings per common share from continuing operations	\$1.00
Diluted earnings per common share from discontinued operations	
Diluted earnings per common share from cumulative effect of accounting change	
-----	
Diluted earnings per common share	\$1.00
=====	



SEGMENT REPORTING

PNC operates seven major businesses engaged in regional community banking, corporate banking, real estate finance, asset-based lending, wealth management, asset management and global fund services.

Business results are presented based on PNC's management accounting practices and the Corporation's management structure. There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles; therefore, PNC's business results are not necessarily comparable with similar information for any other financial services institution. Financial results are presented, to the extent practicable, as if each business operated on a stand-alone basis.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time to time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. The allowance for credit losses is allocated based on management's assessment of risk inherent in the loan portfolios. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of services.

Total business financial results differ from consolidated results from continuing operations primarily due to differences between management accounting practices and generally accepted accounting principles, loan portfolios and businesses that have been designated for downsizing during 2000 or earlier, equity management activities, minority interests, residual asset and liability management activities, eliminations and unassigned items, the impact of which is reflected in the "Other" category.

BUSINESS SEGMENT PRODUCTS AND SERVICES

Regional Community Banking provides deposit, branch-based brokerage, electronic banking and credit products and services to retail customers as well as deposit, credit, treasury management and capital markets products and services to small businesses primarily within PNC's geographic region.

Corporate Banking provides credit, equipment leasing, treasury management and capital markets products and services to large and mid-sized corporations, institutions and government entities primarily within PNC's geographic region.

PNC Real Estate Finance provides credit, capital markets, treasury management, commercial mortgage loan servicing and other products and services to developers, owners and investors in commercial real estate. PNC's commercial real estate financial services platform includes lending as well as processing businesses. The processing businesses include Midland Loan Services, Inc., a leading third-party provider of loan servicing and technology to the commercial real estate finance industry, and Columbia Housing Partners, LP, a national syndicator of affordable housing equity.

PNC Business Credit provides asset-based lending, capital markets and treasury management products and services to middle market customers nationally. PNC Business Credit's lending services include loans secured by accounts receivable, inventory, machinery and equipment, and other collateral, and its customers include manufacturing, wholesale, distribution, retailing and service industry companies.

PNC Advisors provides a full range of tailored investment products and services

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

to affluent individuals and families including full-service brokerage through J.J.B. Hilliard, W.L. Lyons, Inc. and investment advisory services to the ultra-affluent through Hawthorn. PNC Advisors also serves as investment manager and trustee for employee benefit plans and charitable and endowment assets.

BlackRock is one of the largest publicly traded investment management firms in the United States with \$213 billion of assets under management at June 30, 2001. BlackRock manages assets on behalf of institutions and individuals through a variety of fixed income, liquidity, equity and alternative investment separate accounts and mutual funds, including its flagship fund families, BlackRock Funds and BlackRock Provident Institutional Funds. In addition, BlackRock provides risk management and technology services to a growing number of institutional investors under the BlackRock Solutions brand name.

PFPC is the largest full-service mutual fund transfer agent and second largest provider of mutual fund accounting and administration services in the United States, providing a wide range of fund services to the investment management industry. PFPC also provides customized processing solutions to the international marketplace through its Dublin, Ireland and Luxembourg operations.

38

### RESULTS OF BUSINESSES

Three months ended June 30 In millions	Regional Community Banking	Corporate Banking	PNC Real Estate Finance	PNC Business Credit	PNC Advisors	BlackRock
-----						
2001						
INCOME STATEMENT						
Net interest income (a)	\$364	\$128	\$28	\$27	\$36	\$2
Noninterest income	194	63	25	6	154	135
-----						
Total revenue	558	191	53	33	190	137
Provision for credit losses	10	31	(2)	3	1	
Depreciation and amortization	21	4	6		4	6
Other noninterest expense	251	91	34	8	124	86
-----						
Pretax earnings	276	65	15	22	61	45
Income taxes	99	24	(3)	8	22	19
-----						
Earnings	\$177	\$41	\$18	\$14	\$39	\$26
=====						
Inter-segment revenue	\$1	\$1			\$16	\$5
=====						
AVERAGE ASSETS	\$40,028	\$16,301	\$5,205	\$2,482	\$3,336	\$571
=====						
2000						
INCOME STATEMENT						
Net interest income (a)	\$359	\$138	\$32	\$25	\$33	\$1
Noninterest income	155	68	25	4	161	113
-----						
Total revenue	514	206	57	29	194	114
Provision for credit losses	10	23		2		
Depreciation and amortization	21	4	5		3	5
Other noninterest expense	249	91	27	7	120	73

Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Pretax earnings	234	88	25	20	71	36
Income taxes	82	32	5	7	26	15
Earnings	\$152	\$56	\$20	\$13	\$45	\$21
Inter-segment revenue	\$1	\$1			\$21	\$3
AVERAGE ASSETS	\$38,498	\$16,270	\$5,826	\$2,262	\$3,556	\$434

Six months ended June 30

In millions

2001

INCOME STATEMENT

Net interest income (a)	\$718	\$268	\$57	\$51	\$68	\$4
Noninterest income	382	115	49	20	321	269

Total revenue	1,100	383	106	71	389	273
Provision for credit losses	20	88	(2)	8	1	
Depreciation and amortization	42	7	11	1	8	12
Other noninterest expense	509	189	65	15	248	172

Pretax earnings	529	99	32	47	132	89
Income taxes	190	34	(6)	17	49	37

Earnings	\$339	\$65	\$38	\$30	\$83	\$52
----------	-------	------	------	------	------	------

Inter-segment revenue	\$2	\$2			\$35	48
-----------------------	-----	-----	--	--	------	----

AVERAGE ASSETS	\$40,321	\$16,618	\$5,291	\$2,430	\$3,420	\$571
----------------	----------	----------	---------	---------	---------	-------

2000

INCOME STATEMENT

Net interest income (a)	\$703	\$272	\$59	\$49	\$68	\$2
Noninterest income	288	148	44	8	330	221

Total revenue	991	420	103	57	398	223
Provision for credit losses	22	38		2	3	
Depreciation and amortization	42	7	10	1	7	10
Other noninterest expense	492	189	57	13	251	144

Pretax earnings	435	186	36	41	137	69
Income taxes	154	66	3	15	51	29

Earnings	\$281	\$120	\$33	\$26	\$86	\$40
----------	-------	-------	------	------	------	------

Inter-segment revenue	\$2	\$2			\$43	\$6
-----------------------	-----	-----	--	--	------	-----

AVERAGE ASSETS	\$38,182	\$16,110	\$5,604	\$2,173	\$3,577	\$434
----------------	----------	----------	---------	---------	---------	-------

(a) Taxable-equivalent basis

Statistical Information

THE PNC FINANCIAL SERVICES GROUP, INC.

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

## CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS

	Six months ended		
	2001		
Dollars in millions Taxable-equivalent basis	Average Balances	Interest	Average Yields/ Rates
<b>ASSETS</b>			
Interest-earning assets			
Loans held for sale	\$1,864	\$68	7.19%
Securities			
U.S. Treasury and government agencies and corporations	3,813	111	5.82
Other debt	5,966	185	6.22
Other	114	4	6.39
Total securities	9,893	300	6.07
Loans, net of unearned income			
Commercial	20,575	797	7.70
Commercial real estate	2,576	103	7.92
Consumer	9,090	382	8.49
Residential mortgage	10,554	384	7.27
Lease financing	4,024	145	7.19
Other	490	18	7.36
Total loans, net of unearned income	47,309	1,829	7.72
Other	1,592	63	8.03
Total interest-earning assets/interest income	60,658	2,260	7.44
Noninterest-earning assets			
Investment in discontinued operations	103		
Allowance for credit losses	(683)		
Cash and due from banks	2,942		
Other assets	8,330		
Total assets	\$71,350		
<b>LIABILITIES, CAPITAL SECURITIES AND SHAREHOLDERS' EQUITY</b>			
Interest-bearing liabilities			
Interest-bearing deposits			
Demand and money market	\$20,707	296	2.88
Savings	1,928	11	1.12
Retail certificates of deposit	13,190	374	5.73
Other time	551	18	6.58
Deposits in foreign offices	1,248	32	5.05
Total interest-bearing deposits	37,624	731	3.92
Borrowed funds			
Federal funds purchased	2,775	72	5.14
Repurchase agreements	1,116	23	4.04
Bank notes and senior debt	5,540	158	5.67
Federal Home Loan Bank borrowings	2,001	52	5.20
Subordinated debt	2,386	86	7.22
Other borrowed funds	383	10	5.29
Total borrowed funds	14,201	401	5.63

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

Total interest-bearing liabilities/interest expense	51,825	1,132	4.38
Noninterest-bearing liabilities and shareholders' equity			
Demand and other noninterest-bearing deposits	8,210		
Accrued expenses and other liabilities	3,803		
Mandatorily redeemable capital securities of subsidiary trusts	848		
Shareholders' equity	6,664		
<hr/>			
Total liabilities, capital securities and shareholders' equity	\$71,350		
<hr/>			
Interest rate spread			3.06
Impact of noninterest-bearing sources			.64
<hr/>			
Net interest income/margin		\$1,128	3.70%
<hr/>			

Nonaccrual loans are included in loans, net of unearned income. The impact of financial derivatives used in interest rate risk management is included in the interest income/expense and average yields/rates of the related assets and liabilities. Average balances of securities are based on amortized historical cost (excluding SFAS No. 115 adjustments to fair value).

Loan fees for the six months ended June 30, 2001 and June 30, 2000, were \$59 million and \$60 million, respectively. For each of the three months ended June 30, 2001, March 31, 2001 and June 30, 2000 loan fees were \$30 million, \$29 million and \$31 million, respectively.

40

Second Quarter 2001			First Quarter 2001			
Average Balances	Interest	Average Yields/Rates	Average Balances	Interest	Average Yields/Rates	Average Balances
\$1,723	\$31	7.05%	\$2,005	\$37	7.31%	\$2,577
3,696	54	5.79	3,933	57	5.84	1,648
7,910	122	6.18	4,001	63	6.32	3,742
101	2	7.33	127	2	5.63	619
<hr/>			<hr/>			
11,707	178	6.07	8,061	122	6.08	6,009

Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

20,271	375	7.31	20,882	422	8.09	22,042
2,572	48	7.40	2,580	55	8.44	2,682
9,096	188	8.29	9,085	194	8.70	9,209
8,459	152	7.18	12,673	232	7.32	12,571
4,149	74	7.08	3,897	71	7.32	3,049
459	7	6.66	520	11	7.98	676
<hr/>						
45,006	844	7.46	49,637	985	7.96	50,229
1,562	30	7.94	1,831	33	7.20	1,276
<hr/>						
59,998	1,083	7.19	61,534	1,177	7.67	60,091
<hr/>						
(684)			207			448
2,907			(683)			(689)
8,494			2,977			2,837
			7,957			6,418
<hr/>						
\$70,715			\$71,992			\$69,105
<hr/>						
\$20,944	134	2.57	\$20,468	162	3.20	\$18,549
1,936	5	.94	1,919	6	1.31	2,107
12,662	175	5.54	13,724	199	5.90	14,403
537	8	6.48	565	10	6.67	641
1,096	12	4.17	1,402	20	5.75	1,483
<hr/>						
37,175	334	3.60	38,078	397	4.22	37,183
<hr/>						
2,604	28	4.31	2,948	44	5.89	2,162
958	9	3.64	1,145	14	4.83	769
5,189	67	5.09	5,896	91	6.19	6,762
2,550	31	4.78	1,576	21	5.46	1,514
2,364	42	7.15	2,408	44	7.09	2,420
365	3	3.32	402	7	7.30	795
<hr/>						
14,030	180	5.09	14,375	221	6.15	14,422
<hr/>						
51,205	514	4.01	52,453	618	4.75	51,605
<hr/>						
8,228			8,190			8,357
3,777			3,830			2,290
<hr/>						
848			848			848
6,657			6,671			6,005
<hr/>						
\$70,715			\$71,992			\$69,105
<hr/>						
		3.18			2.92	
		.59			.70	
<hr/>						
	\$569	3.77%		\$559	3.62%	
<hr/>						

# Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

QUARTERLY REPORT ON FORM 10-Q  
THE PNC FINANCIAL SERVICES GROUP, INC.

Securities and Exchange Commission  
Washington, D.C. 20549

Quarterly Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 2001.

Commission File Number 1-9718

THE PNC FINANCIAL SERVICES GROUP, INC.  
Incorporated in the Commonwealth of Pennsylvania  
IRS Employer Identification No. 25-1435979  
Address: One PNC Plaza  
249 Fifth Avenue  
Pittsburgh, Pennsylvania 15222-2707  
Telephone: (412) 762-2000

By filing this amendment ("Amendment No. 1"), the undersigned registrant hereby amends its Quarterly Report on Form 10-Q for the quarter ended June 30, 2001 ("June 2001 Form 10-Q") primarily for the items described in "Restatements" in the Overview section of the Financial Review and in the "Notes to Consolidated Financial Statements" of this Amendment No. 1.

By this Amendment No. 1, the undersigned registrant is amending and restating its entire June 2001 Form 10-Q.

As of July 31, 2001 The PNC Financial Services Group, Inc. had 287,972,782 shares of common stock (\$5 par value) outstanding.

The PNC Financial Services Group, Inc. (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

The following sections of the Financial Review set forth in the cross-reference index are incorporated in the Quarterly Report on Form 10-Q/A, Amendment No. 1.

	Cross-reference	Page(s)
-----		
PART I FINANCIAL INFORMATION		
Item 1	Financial Statements	
	Consolidated Statement of Income for the three months and six months ended June 30, 2001 and 2000	27
	Consolidated Balance Sheet as of June 30, 2001 and December 31, 2000	28
	Consolidated Statement of Cash Flows for the six months ended June 30, 2001 and 2000	29
	Notes to Consolidated Financial Statements	30 - 39
	Consolidated Average Balance Sheet and Net Interest Analysis	40 - 41
Item 2	Management's Discussion and Analysis of Financial Condition and Results of Operations	3 - 26

Item 3	Quantitative and Qualitative Disclosures About Market Risk	17 - 24
--------	---	---------

## ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

*10.5	The Corporation's 1997 Long-Term Incentive Award Plan, as amended
*10.6	The Corporation's 1996 Executive Incentive Award Plan, as amended
*12.1	Computation of Ratio of Earnings to Fixed Charges
*12.2	Computation of Ratio of Earnings to Fixed Charges and Preferred Stock Dividends

Copies of these Exhibits may be obtained electronically at the Securities and Exchange Commission's home page at [www.sec.gov](http://www.sec.gov). Copies may also be obtained without charge by writing to Thomas F. Garbe, Director of Financial Accounting, at corporate headquarters, by calling (412) 762-1553 or via e-mail at [financial.reporting@pnc.com](mailto:financial.reporting@pnc.com).

## SIGNATURES

THE PNC FINANCIAL SERVICES GROUP, INC.  
By: /s/ Robert L. Haunschild

42.

THE PNC FINANCIAL SERVICES GROUP, INC.

The PNC Financial Services Group, Inc.  
One PNC Plaza  
249 Fifth Avenue  
Pittsburgh, Pennsylvania 15222-2707  
(412) 762-2000

## 64



## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

The PNC Financial Services Group, Inc. common stock is listed on the New York Stock Exchange under the symbol PNC.

### INTERNET INFORMATION

The PNC Financial Services Group, Inc.'s financial reports and information about its products and services are available on the Internet at [www.pnc.com](http://www.pnc.com).

### FINANCIAL INFORMATION

The Annual Report on Form 10-K is filed with the Securities and Exchange Commission ("SEC"). Copies of this document and other filings, including Exhibits thereto, may be obtained electronically at the SEC's home page at [www.sec.gov](http://www.sec.gov). Copies may also be obtained without charge by writing to Thomas F. Garbe, Director of Financial Accounting, at corporate headquarters, by calling (412) 762-1553 or via e-mail at [financial.reporting@pnc.com](mailto:financial.reporting@pnc.com).

### INQUIRIES

For financial services call 1-888-PNC-2265. Individual shareholders should contact Shareholder Relations at (800) 982-7652.

Analysts and institutional investors should contact William H. Callihan, Vice President, Investor Relations, at (412) 762-8257 or via e-mail at [investor.relations@pnc.com](mailto:investor.relations@pnc.com).

News media representatives and others seeking general information should contact R. Jeep Bryant, Director of Corporate Communications, at (412) 762-8221 or via e-mail at [corporate.communications@pnc.com](mailto:corporate.communications@pnc.com).

### COMMON STOCK PRICES/DIVIDENDS DECLARED

The table below sets forth by quarter the range of high and low sale and quarter-end closing prices for The PNC Financial Services Group, Inc. common stock and the cash dividends declared per common share.

	High	Low	Close	Cash Dividends Declared
=====				
2001 QUARTER				
-----				
First	\$75.813	\$56.000	\$67.750	\$.48
Second	71.110	62.400	65.790	.48
-----				
Total				\$.96
=====				
2000 QUARTER				
-----				
First	\$48.500	\$36.000	\$45.063	\$.45
Second	57.500	41.000	46.875	.45
Third	66.375	47.625	65.000	.45
Fourth	75.000	56.375	73.063	.48
-----				
Total				\$1.83
=====				

### DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN

The PNC Financial Services Group, Inc. Dividend Reinvestment and Stock Purchase Plan enables holders of common and preferred stock to purchase additional shares

## Edgar Filing: PNC FINANCIAL SERVICES GROUP INC - Form 10-Q/A

of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

### REGISTRAR AND TRANSFER AGENT

The Chase Manhattan Bank  
85 Challenger Road  
Ridgefield Park, New Jersey 07660  
(800) 982-7652