

NVR INC
Form 10-Q
November 03, 2009

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**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2009

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

**Commission File Number: 1-12378
NVR, Inc.**

(Exact name of registrant as specified in its charter)

Virginia

54-1394360

(State or other jurisdiction of
incorporation or organization)

(I.R.S. Employer Identification No.)

11700 Plaza America Drive, Suite 500
Reston, Virginia 20190
(703) 956-4000

(Address, including zip code, and telephone number, including
area code, of registrant's principal executive offices)
(Not Applicable)

(Former name, former address, and former fiscal year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of October 29, 2009 there were 5,937,959 total shares of common stock outstanding.

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Table of Contents**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****NVR, Inc.**

Condensed Consolidated Balance Sheets
(in thousands, except share and per share data)

	September 30, 2009	December 31, 2008
	(unaudited)	
ASSETS		
<i>Homebuilding:</i>		
Cash and cash equivalents	\$ 1,114,581	\$ 1,146,426
Marketable securities	259,406	
Receivables	9,015	11,594
Inventory:		
Lots and housing units, covered under sales agreements with customers	415,104	335,238
Unsold lots and housing units	59,370	57,639
Manufacturing materials and other	4,365	7,693
	478,839	400,570
Contract land deposits, net	32,326	29,073
Consolidated assets not owned	57,461	114,930
Property, plant and equipment, net	20,624	25,658
Reorganization value in excess of amounts allocable to identifiable assets, net	41,580	41,580
Other assets, net	231,968	242,626
	2,245,800	2,012,457
<i>Mortgage Banking:</i>		
Cash and cash equivalents	1,090	1,217
Mortgage loans held for sale, net	110,095	72,488
Property and equipment, net	544	759
Reorganization value in excess of amounts allocable to identifiable assets, net	7,347	7,347
Other assets	9,904	8,968
	128,980	90,779
Total assets	\$ 2,374,780	\$ 2,103,236

See notes to condensed consolidated financial statements.

(Continued)

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Condensed Consolidated Balance Sheets (Continued)
(in thousands, except share and per share data)

	September 30, 2009	December 31, 2008
	(unaudited)	
LIABILITIES AND SHAREHOLDERS EQUITY		
<i>Homebuilding:</i>		
Accounts payable	\$ 150,304	\$ 137,285
Accrued expenses and other liabilities	198,106	194,869
Liabilities related to consolidated assets not owned	52,896	109,439
Customer deposits	66,819	59,623
Other term debt	2,294	2,530
Senior notes	133,370	163,320
	603,789	667,066
<i>Mortgage Banking:</i>		
Accounts payable and other liabilities	23,797	17,842
Notes payable	75,607	44,539
	99,404	62,381
Total liabilities	703,193	729,447
<i>Commitments and contingencies</i>		
<i>Shareholders equity:</i>		
Common stock, \$0.01 par value; 60,000,000 shares authorized; 20,559,671 and 20,561,187 shares issued as of September 30, 2009 and December 31, 2008, respectively	206	206
Additional paid-in-capital	810,132	722,265
Deferred compensation trust 265,278 and 514,470 shares of NVR, Inc. common stock as of September 30, 2009 and December 31, 2008, respectively	(40,799)	(74,978)
Deferred compensation liability	40,799	74,978
Retained earnings	3,762,428	3,630,887
Less treasury stock at cost 14,632,950 and 15,028,335 shares at September 30, 2009 and December 31, 2008, respectively	(2,901,179)	(2,979,569)
Total shareholders equity	1,671,587	1,373,789

Total liabilities and shareholders equity	\$	2,374,780	\$	2,103,236
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See notes to condensed consolidated financial statements.

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NVR, Inc.
Condensed Consolidated Statements of Income
(in thousands, except per share data)
(unaudited)

	Three Months Ended		Nine Months Ended September	
	September 30,		30,	
	2009	2008	2009	2008
<i>Homebuilding:</i>				
Revenues	\$ 792,510	\$ 928,265	\$ 1,953,327	\$ 2,739,167
Other income	2,222	4,256	6,511	14,356
Cost of sales	(636,642)	(805,931)	(1,593,512)	(2,305,231)
Selling, general and administrative	(56,662)	(66,796)	(171,020)	(240,833)
Operating income	101,428	59,794	195,306	207,459
Interest expense	(2,802)	(3,259)	(8,038)	(9,730)
Homebuilding income	98,626	56,535	187,268	197,729
<i>Mortgage Banking:</i>				
Mortgage banking fees	21,506	10,946	44,719	43,698
Interest income	887	929	2,082	2,608
Other income	215	188	458	531
General and administrative	(7,486)	(7,761)	(19,719)	(23,823)
Interest expense	(308)	(230)	(921)	(544)
Mortgage banking income	14,814	4,072	26,619	22,470
<i>Income before taxes</i>	113,440	60,607	213,887	220,199
Income tax expense	(41,313)	(24,056)	(82,346)	(88,850)
<i>Net income</i>	\$ 72,127	\$ 36,551	\$ 131,541	\$ 131,349
<i>Basic earnings per share</i>	\$ 12.29	\$ 6.72	\$ 22.83	\$ 24.60
<i>Diluted earnings per share</i>	\$ 11.59	\$ 6.12	\$ 21.57	\$ 22.21
<i>Basic average shares outstanding</i>	5,866	5,438	5,762	5,340
<i>Diluted average shares outstanding</i>	6,223	5,968	6,098	5,915

See notes to condensed consolidated financial statements.

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NVR, Inc.
Condensed Consolidated Statements of Cash Flows
(in thousands)
(unaudited)

	Nine Months Ended September	
	30,	
	2009	2008
<i>Cash flows from operating activities:</i>		
Net income	\$ 131,541	\$ 131,349
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	7,696	10,712
Stock option compensation expense	34,848	29,716
Excess income tax benefit from exercise of stock options	(58,656)	(37,927)
Contract land deposit impairments (recoveries)	(5,705)	55,248
Mortgage loans closed	(1,427,100)	(1,496,365)
Proceeds from sales of mortgage loans	1,420,515	1,516,144
Principal payments on mortgage loans held for sale	1,568	3,591
Gain on sale of loans	(35,000)	(32,242)
Net change in assets and liabilities:		
(Increase) decrease in inventories	(78,269)	77,834
Decrease in receivables	2,553	699
Decrease in contract land deposits	2,665	5,423
Increase (decrease) in accounts payable, customer deposits and accrued expenses	88,283	(54,013)
Other, net	10,997	5,391
Net cash provided by operating activities	95,936	215,560
<i>Cash flows from investing activities:</i>		
Purchase of marketable securities, net	(259,406)	
Purchase of property, plant and equipment	(1,546)	(5,080)
Other, net	753	1,188
Net cash used in investing activities	(260,199)	(3,892)
<i>Cash flows from financing activities:</i>		
Net borrowings under notes payable, and other term debt	30,832	7,129
Repurchase of senior notes	(29,950)	
Excess income tax benefit from exercise of stock options	58,656	37,927
Proceeds from exercise of stock options	72,753	44,108
Net cash provided by financing activities	132,291	89,164
Net (decrease) increase in cash and cash equivalents	(31,972)	300,832

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Cash and cash equivalents, beginning of the period	1,147,643	664,209
Cash and cash equivalents, end of period	\$ 1,115,671	\$ 965,041

Supplemental disclosures of cash flow information:

Interest paid during the period	\$ 6,017	\$ 6,937
Income taxes paid, net of refunds	\$ (33,584)	\$ 56,029

Supplemental disclosures of non-cash activities:

Net consolidated assets not owned	\$ (926)	\$ (7,086)
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See notes to condensed consolidated financial statements.

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Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)**1. Basis of Presentation**

The accompanying unaudited, condensed consolidated financial statements include the accounts of NVR, Inc. (NVR or the Company) and its subsidiaries and certain other entities in which the Company is deemed to be the primary beneficiary (see note 2 to the accompanying financial statements). Intercompany accounts and transactions have been eliminated in consolidation. The statements have been prepared in conformity with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Because the accompanying condensed consolidated financial statements do not include all of the information and footnotes required by GAAP, they should be read in conjunction with the financial statements and notes thereto included in the Company s 2008 Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting only of normal recurring accruals except as otherwise noted herein) considered necessary for a fair presentation have been included. Operating results for the three and nine-month period ended September 30, 2009 are not necessarily indicative of the results that may be expected for the year ending December 31, 2009.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. We have evaluated all subsequent events through November 3, 2009, the date the financial statements were issued.

For the three and nine-month periods ended September 30, 2009 and 2008, comprehensive income equaled net income; therefore, a separate statement of comprehensive income is not included in the accompanying financial statements.

2. Consolidation of Variable Interest Entities

The primary beneficiary of a variable interest entity is required to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the entity s expected losses, receives a majority of the entity s expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity s net assets, exclusive of its variable interest, and expected residual returns are the expected positive variability in the fair value of an entity s net assets, exclusive of its variable interests. As discussed below, NVR evaluates these provisions as it relates to its finished lot acquisition strategy.

NVR does not engage in the land development business. Instead, the Company typically acquires finished building lots at market prices from various development entities under fixed price purchase agreements. The purchase agreements require deposits that may be forfeited if NVR fails to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts, and typically range up to 10% of the aggregate purchase price of the finished lots. As of September 30, 2009, the Company controlled approximately 43,700 lots with deposits in cash and letters of credit totaling approximately \$162,500 and \$5,500, respectively. See note 3 for further discussion of contract land deposits.

NVR believes this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. NVR may, at its option, choose for any reason and at any time not to perform under these purchase agreements by delivering notice of its intent not to acquire the finished

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Notes to Condensed Consolidated Financial Statements

(dollars in thousands except per share data)

lots under contract. NVR's sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidated damage provisions contained within the purchase agreements. In other words, if NVR does not perform under a purchase agreement, NVR loses only its deposit. NVR does not have any financial or specific performance guarantees, or completion obligations, under these purchase agreements, with the exception of two specific performance contracts pursuant to which the Company is committed to purchasing approximately seventeen finished lots at an aggregate purchase price of approximately \$2,200. None of the creditors of any of the development entities with which NVR enters fixed price purchase agreements have recourse to the general credit of NVR. Except as described below, NVR also does not share in an allocation of either the profit earned or loss incurred by any of these entities.

On a limited basis, NVR makes investments in joint venture limited liability corporations (LLCs) for the purpose of obtaining finished lots. All LLCs are structured such that NVR is a non-controlling member and is at risk only for the amount invested by the Company. The Company has additional funding commitments totaling \$4,000 to one LLC should additional investment be required. NVR is not a borrower, guarantor or obligor of any of the LLCs' debt. NVR enters into a standard fixed price purchase agreement to purchase lots from the LLCs. NVR recognizes its share of earnings of the LLCs as an adjustment of the cost basis of the lots at the time that the lot and related home is settled with an external customer. At September 30, 2009, NVR had an aggregate investment in eleven separate LLCs totaling approximately \$26,100, which is included in "Other assets" in the condensed consolidated balance sheets. This investment was offset by a valuation reserve of approximately \$4,100 as of September 30, 2009 attributable to investments in certain LLCs that the Company determined were not fully recoverable.

Forward contracts, such as the fixed price purchase agreements utilized by NVR to acquire finished lot inventory, are deemed to be "variable interests". Therefore, the development entities with which NVR enters fixed price purchase agreements, including the LLCs, are examined for possible consolidation by NVR. NVR has developed a methodology to determine whether it, or conversely, the owner(s) of the applicable development entity is the primary beneficiary of a development entity. The methodology used to evaluate NVR's primary beneficiary status requires substantial management judgment and estimation. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although management believes that its accounting policy is designed to properly assess NVR's primary beneficiary status relative to its involvement with the development entities from which NVR acquires finished lots, changes to the probabilities and the cash flow possibilities used in NVR's evaluation could produce widely different conclusions regarding whether NVR is or is not a development entity's primary beneficiary.

The Company has evaluated all of its fixed price purchase agreements and LLC arrangements and has determined that it is the primary beneficiary of eighteen of those development entities with which the agreements and arrangements are held. As a result, at September 30, 2009, NVR has consolidated such development entities in the accompanying condensed consolidated balance sheet. Where NVR deemed itself to be the primary beneficiary of a development entity created after December 31, 2003 and the development entity refused to provide financial statements, NVR utilized estimation techniques to perform the consolidation. The effect of the consolidation at September 30, 2009 was the inclusion on the balance sheet of \$57,461 as "Consolidated assets not owned," with a corresponding inclusion of \$52,896 as "Liabilities related to consolidated assets not owned," after elimination of intercompany items. Inclusive in these totals were assets of approximately \$23,000 and liabilities of approximately \$23,000 estimated for seven development entities created after December 31, 2003 that did not provide financial statements.

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(dollars in thousands except per share data)

Following is the consolidating schedule at September 30, 2009:

	NVR, Inc. and Subsidiaries	Consolidated Entities Not Owned	Eliminations	Consolidated Total
ASSETS				
<i>Homebuilding:</i>				
Cash and cash equivalents	\$ 1,114,581	\$	\$	\$ 1,114,581
Marketable securities	259,406			259,406
Receivables	9,015			9,015
Homebuilding inventory	478,839			478,839
Property, plant and equipment, net	20,624			20,624
Reorganization value in excess of amount allocable to identifiable assets, net	41,580			41,580
Contract land deposits, net	32,912		(586)	32,326
Other assets, net	235,947		(3,979)	231,968
	2,192,904		(4,565)	2,188,339
<i>Mortgage banking assets:</i>	128,980			128,980
<i>Consolidated entities not owned:</i>				
Land under development		57,153		57,153
Other assets		308		308
		57,461		57,461
Total assets	\$ 2,321,884	\$ 57,461	\$ (4,565)	\$ 2,374,780
LIABILITIES AND SHAREHOLDERS EQUITY				
<i>Homebuilding:</i>				
Accounts payable, accrued expenses and other liabilities	\$ 348,410	\$	\$	\$ 348,410
Customer deposits	66,819			66,819
Other term debt	2,294			2,294
Senior notes	133,370			133,370
	550,893			550,893
<i>Mortgage banking liabilities:</i>	99,404			99,404
<i>Consolidated entities not owned:</i>				
Accounts payable, accrued expenses and other		12,405	4,522	16,927
Debt		35,969		35,969

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Contract land deposits		4,586	(4,586)	
Advances from NVR, Inc.		4,501	(4,501)	
		57,461	(4,565)	52,896
Equity		1,671,587		1,671,587
Total liabilities and shareholders equity	\$ 2,321,884	\$ 57,461	\$ (4,565)	\$ 2,374,780

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Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

3. Contract Land Deposits

During the three and nine-month periods ended September 30, 2009, the Company recognized the pre-tax recovery of approximately \$1,000 and \$5,700, respectively, of contract land deposits previously determined to be uncollectible. During the three and nine-month periods ended September 30, 2008, the Company incurred pre-tax impairment charges on contract land deposits of approximately \$42,800, and \$55,200, respectively. The contract land deposit asset is shown net of a \$129,600 and \$147,900 impairment valuation allowance at September 30, 2009 and December 31, 2008, respectively.

4. Earnings per Share

The following weighted average shares and share equivalents are used to calculate basic and diluted earnings per share for the three and nine months ended September 30, 2009 and 2008:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Basic weighted average number of shares outstanding	5,866,000	5,438,000	5,762,000	5,340,000
Shares issuable upon exercise of dilutive options	357,000	530,000	336,000	575,000
Diluted average number of shares outstanding	6,223,000	5,968,000	6,098,000	5,915,000

The assumed proceeds used in the treasury method for calculating NVR's diluted earnings per share includes the amount the employee must pay upon exercise, the amount of compensation cost attributed to future services and not yet recognized, and the amount of tax benefits that would be credited to additional paid-in capital assuming exercise of the option. The assumed amount credited to additional paid-in capital equals the tax benefit from assumed exercise after consideration of the intrinsic value upon assumed exercise less the actual stock-based compensation expense to be recognized in the income statement from 2006 and future periods.

Options to purchase 45,053 and 317,322 shares of common stock during the three and nine months ended September 30, 2009, and options to purchase 319,617 shares of common stock during both the three and nine months ended September 30, 2008, were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. In addition, 377,386 performance-based options were outstanding as of September 30, 2008 that were excluded from the computation of diluted earnings per share because the performance target had not been achieved. The performance target was not met at December 31, 2008 and all of the performance-based options outstanding at that time expired unexercisable.

5. Marketable Securities

As of September 30, 2009 the Company held marketable securities totaling \$259,406. These securities, which are debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies, are classified by the Company as held-to-maturity, are measured at amortized cost and mature within one year.

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Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

6. Excess Reorganization Value

Reorganization value in excess of identifiable assets (excess reorganization value) is an indefinite life intangible asset that was created upon NVR's emergence from bankruptcy on September 30, 1993. Based on the allocation of the reorganization value, the portion of the reorganization value which was not attributed to specific tangible or intangible assets has been reported as excess reorganization value, which is treated similarly to goodwill. Excess reorganization value is not subject to amortization. Rather, excess reorganization value is subject to an impairment assessment on an annual basis or more frequently if changes in events or circumstances indicate that impairment may have occurred. Because excess reorganization value was based on the reorganization value of NVR's entire enterprise upon bankruptcy emergence, the impairment assessment is conducted on an enterprise basis based on the comparison of NVR's total equity compared to the market value of NVR's outstanding publicly-traded common stock. The Company completed the annual assessment of impairment during the first quarter of 2009, and as of September 30, 2009, management believes that there was no impairment of excess reorganization value.

7. Uncertainty in Income Taxes

As of January 1, 2009, the Company had approximately \$53,339 (on a net basis) of unrecognized tax benefits, which would decrease income tax expense if recognized. The Company recognizes interest related to unrecognized tax benefits in the income tax expense line. As of January 1, 2009, the Company had a total of \$5,150 of accrued interest for unrecognized tax benefits on its balance sheet. Based on its historical experience in dealing with various taxing authorities, the Company has found that generally it is the administrative practice of these authorities to not seek penalties from the Company for the tax positions it has taken on its returns, related to its unrecognized tax benefits. Therefore, the Company does not accrue penalties for the positions in which it has an unrecognized tax benefit. However, if such penalties were to be accrued, they would be recorded as a component of income tax expense. With few exceptions, the Company is no longer subject to income tax examinations for years prior to 2006.

8. Shareholders' Equity

A summary of changes in shareholders' equity is presented below:

	Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Stock	Deferred Comp. Trust	Deferred Comp. Liability	Total
Balance, December 31, 2008	\$206	\$722,265	\$3,630,887	\$(2,979,569)	\$(74,978)	\$ 74,978	\$1,373,789
Net income			131,541				131,541
Deferred compensation activity					34,179	(34,179)	
Stock-based compensation Stock option activity		34,848					34,848
Tax benefit from stock-based compensation activity		72,753					72,753
Treasury shares issued upon option		58,656		78,390			58,656
		(78,390)					

exercise

**Balance,
September 30,
2009**

\$206	\$810,132	\$3,762,428	\$(2,901,179)	\$(40,799)	\$ 40,799	\$1,671,587
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The Company did not repurchase any shares of its common stock during the nine months ended September 30, 2009. The Company settles option exercises by issuing shares of treasury stock to option holders. Shares are relieved from the treasury account based on the weighted average cost basis of treasury

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(dollars in thousands except per share data)

shares acquired. Approximately 395,000 options to purchase shares of the Company's common stock were exercised during the nine months ended September 30, 2009.

9. Product Warranties

The Company establishes warranty and product liability reserves (warranty reserve) to provide for estimated future expenses as a result of construction and product defects, product recalls and litigation incidental to NVR's homebuilding business. Liability estimates are determined based on management's judgment, considering such factors as historical experience, the likely current cost of corrective action, manufacturers' and subcontractors' participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general counsel and outside counsel retained to handle specific product liability cases. The following table reflects the changes in the Company's warranty reserve during the three and nine months ended September 30, 2009 and 2008:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Warranty reserve, beginning of period	\$ 60,858	\$ 69,750	\$ 68,084	\$ 70,284
Provision	11,154	9,827	18,806	26,816
Payments	(9,376)	(11,048)	(24,254)	(28,571)
Warranty reserve, end of period	\$ 62,636	\$ 68,529	\$ 62,636	\$ 68,529

10. Segment Disclosures

The following disclosure includes four homebuilding reportable segments that aggregate geographically the Company's homebuilding operating segments, and the mortgage banking operations presented as a single reportable segment. The homebuilding reportable segments are comprised of operating divisions in the following geographic areas:

Homebuilding Mid Atlantic Virginia, West Virginia, Maryland, and Delaware

Homebuilding North East New Jersey and eastern Pennsylvania

Homebuilding Mid East Kentucky, New York, Ohio, western Pennsylvania and Indiana

Homebuilding South East North Carolina, South Carolina, Florida and Tennessee

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, selling, general and administrative expenses, and a corporate capital allocation charge. The corporate capital allocation charge eliminates in consolidation, is based on the segment's average net assets employed, and is charged using a consistent methodology in the years presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment's results are providing the desired rate of return after covering the Company's cost of capital. The Company records charges on contract land deposits when it is determined that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer, or to restructure a lot purchase agreement resulting in the forfeiture of the deposit. Mortgage banking profit before tax consists of revenues generated from mortgage financing, title insurance and closing services, less the costs of such services and general and administrative costs. Mortgage banking operations are not charged a capital allocation charge.

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between segment profit and consolidated profit before tax include

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Notes to Condensed Consolidated Financial Statements

(dollars in thousands except per share data)

unallocated corporate overhead (including all management incentive compensation), stock option compensation expense, consolidation adjustments and external corporate interest expense. NVR's overhead functions, such as accounting, treasury, human resources, etc., are centrally performed and the costs are not allocated to the Company's operating segments. Consolidation adjustments consist of such items necessary to convert the reportable segments results, which are predominantly maintained on a cash basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to the Company's operating segments. Likewise, stock option compensation expense is not charged to the operating segments. External corporate interest expense is primarily comprised of interest charges on the Company's outstanding Senior Notes and working capital line borrowings, and is not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.

Following are tables presenting revenues, segment profit and segment assets for each reportable segment, with reconciliations to the amounts reported for the consolidated enterprise, where applicable:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Revenues:				
Homebuilding Mid Atlantic	\$ 491,669	\$ 531,451	\$ 1,212,785	\$ 1,617,708
Homebuilding North East	74,563	80,695	185,081	265,474
Homebuilding Mid East	156,281	182,324	362,373	487,253
Homebuilding South East	69,997	133,795	193,088	368,732
Mortgage Banking	21,506	10,946	44,719	43,698
Consolidated revenues	\$ 814,016	\$ 939,211	\$ 1,998,046	\$ 2,782,865

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Profit:				
Homebuilding Mid Atlantic	\$ 71,919	\$ 45,668	\$ 150,804	\$ 132,395
Homebuilding North East	7,156	5,173	15,479	17,014
Homebuilding Mid East	18,225	17,622	30,970	37,093
Homebuilding South East	2,870	10,578	9,344	27,220
Mortgage Banking	15,515	4,774	28,724	24,291
Segment profit	115,685	83,815	235,321	238,013
Contract land deposit impairments (1)	6,841	(40,014)	17,302	(24,575)
Stock option expense (2)	(11,446)	(11,284)	(34,848)	(29,716)
Corporate capital allocation (3)	17,003	27,395	47,398	83,599
Unallocated corporate overhead (4)	(10,017)	(5,447)	(34,348)	(51,601)
Consolidation adjustments and other (5)	(1,920)	9,260	(9,190)	13,827
Corporate interest expense	(2,706)	(3,118)	(7,748)	(9,348)
Reconciling items sub-total	(2,245)	(23,208)	(21,434)	(17,814)

<i>Consolidated income before tax</i>	\$ 113,440	\$ 60,607	\$ 213,887	\$ 220,199
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Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

	September 30,	
	2009	2008
Assets:		
Homebuilding Mid Atlantic	\$ 471,449	\$ 615,586
Homebuilding North East	56,637	79,328
Homebuilding Mid East	108,451	128,853
Homebuilding South East	52,223	100,728
Mortgage Banking	121,633	124,473
Segment assets	810,393	1,048,968
Consolidated assets not owned	57,461	127,074
Cash	1,114,581	963,313
Marketable securities	259,406	
Deferred taxes	193,460	214,456
Intangible assets (6)	48,927	60,634
Contract land deposit and LLCs reserve	(136,154)	(145,294)
Consolidation adjustments and other	26,706	39,001
Reconciling items sub-total	1,564,387	1,259,184
Consolidated assets	\$ 2,374,780	\$ 2,308,152

(1) This item represents changes to the contract land deposit impairment reserve, which is not allocated to the reportable segments. During the 2009 quarter and year to date periods, unallocated reserves decreased as a result of charging previously reserved land

impairments to the operating segments, and to certain recoveries of deposits previously determined to be impaired.

(2) The year to date variance is attributable to an adjustment made to the estimated forfeiture rate used in the calculation of stock option expense in the first quarter of 2008. This resulted in the one-time reversal of approximately \$4,800 of stock option expense in the first quarter of 2008.

(3) This item represents the elimination of the corporate capital allocation charge included in the respective homebuilding reportable segments. The decreases in the corporate capital allocation charge are due to the lower segment asset balances during the respective

periods due to the decreases in operating activity period over period. The corporate capital allocation charge is based on the segment's monthly average asset balance, and is as follows for the periods presented:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Homebuilding Mid Atlantic	\$ 11,341	\$ 18,334	\$ 31,351	\$ 56,044
Homebuilding North East	1,727	2,346	4,988	7,795
Homebuilding Mid East	2,448	3,339	6,690	9,897
Homebuilding South East	1,487	3,376	4,369	9,863
Total	\$ 17,003	\$ 27,395	\$ 47,398	\$ 83,599

(4) The year to date decrease in unallocated corporate overhead is primarily driven by a reduction in management incentive costs and reduced personnel and other overhead costs as part of our focus to size our organization to meet current activity levels.

(5) The decrease in consolidation adjustments and other is primarily due to production volume

increases period
over period, as
well as to a
decrease in
interest income
earned related to
lower interest
rates in 2009 as
compared to
2008.

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NVR, Inc.

Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

- (6) The decrease is attributable to the fourth quarter 2008 write-off of goodwill and indefinite life intangible assets related to the Company's acquisitions of Rymarc Homes and Fox Ridge Homes.

11. Fair Value

Financial Instruments

Except as otherwise noted here, NVR believes that insignificant differences exist between the carrying value and the fair value of its financial instruments. The estimated fair value of NVR's 5% Senior Notes due 2010 as of September 30, 2009 and December 31, 2008 was \$135,133 and \$161,937, respectively. The estimated fair value is based on a quoted market price. The carrying value was \$133,370 and \$163,320 at September 30, 2009 and December 31, 2008, respectively.

Derivative Instruments and Mortgage Loans Held for Sale

In the normal course of business, NVR Mortgage Finance, Inc. (NVRM), NVR's mortgage banking segment, enters into contractual commitments to extend credit to homebuyers with fixed expiration dates. The commitments become effective when the borrowers lock-in a specified interest rate within time frames established by NVR. All mortgage loans are evaluated for credit worthiness prior to the extension of the commitment. Market risk arises if interest rates move adversely between the time of the lock-in of rates by the borrower and the sale date of the loan to a broker/dealer. To mitigate the effect of the interest rate risk inherent in providing rate lock commitments to borrowers, the Company enters into optional or mandatory delivery forward sale contracts to sell whole loans and mortgage-backed securities to broker/dealers. The forward sale contracts lock in an interest rate and price for the sale of loans similar to the specific rate lock commitments. NVR does not engage in speculative or trading derivative activities. Both the rate lock commitments to borrowers and the forward sale contracts to broker/dealers are undesignated derivatives and, accordingly, are marked to fair value through earnings. At September 30, 2009, there were contractual commitments to extend credit to borrowers aggregating approximately \$239,000 and open forward delivery contracts aggregating approximately \$269,000.

GAAP assigns a fair value hierarchy to the inputs used to measure fair value. Level 1 inputs are quoted prices in active markets for identical assets and liabilities. Level 2 inputs are inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs. The fair value of the Company's rate lock commitments to borrowers and the related input levels includes, as applicable:

- i) the assumed gain/loss of the expected resultant loan sale (level 2);
- ii) the effects of interest rate movements between the date of the rate lock and the balance sheet date (level 2); and
- iii) the value of the servicing rights associated with the loan (level 2).

The assumed gain/loss considers the amount that the Company has discounted the price to the borrower from par for competitive reasons and the excess servicing to be received or buydown fees to be paid upon securitization of the loan. The excess servicing and buydown fees are calculated pursuant to contractual terms with investors. To calculate the effects of interest rate movements, the Company utilizes applicable published mortgage-backed security prices, and multiplies the price movement between the rate lock date and the balance sheet date by the notional loan commitment amount. The Company sells all of its loans on a servicing released basis, and receives a servicing released premium upon sale. Thus, the value of the servicing rights, which averaged 167 basis points of the loan amount as of September 30, 2009, is included in the fair value measurement and is based upon contractual terms with investors and varies depending on the loan type. The Company assumes an approximate 17% fallout rate when measuring the fair value of rate lock

Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

commitments. Fallout is defined as locked loan commitments for which the Company does not close a mortgage loan and is based on historical experience.

The fair value of the Company's forward sales contracts to broker/dealers solely considers the market price movement of the same type of security between the trade date and the balance sheet date (level 2). The market price changes are multiplied by the notional amount of the forward sales contracts to measure the fair value.

Mortgage loans held for sale are recorded at fair value when closed, and thereafter are carried at the lower of cost or fair value until sale. The fair value of loans held-for-sale of \$110,095 included in the accompanying condensed consolidated balance sheet exceeds its aggregate principal balance of \$107,835 by \$2,260.

The undesignated derivative instruments are included in the accompanying condensed consolidated balance sheet as follows:

		Balance Sheet Location		Fair Value September 30, 2009
Derivative Assets:				
Rate Lock Commitments	NVRM	Other assets	\$	3,469
Derivative Liabilities:				
Forward Sales Contracts	NVRM	Accounts payable and other liabilities	\$	1,523

The unrealized gain or loss from the change in the fair value measurements is included in earnings as a component of mortgage banking fees in the accompanying condensed consolidated statements of income as follows:

	Notional or Principal Amount	Assumed Gain (Loss) From Loan Sale	Interest Rate Movement Effect	Servicing Rights Value	Security Price Change	Total Fair Value Adjustment Gain/(Loss)
Rate lock commitments	\$ 238,797	\$ (869)	\$ 1,037	\$ 3,301	\$	\$ 3,469
Forward sales contracts	\$ 268,716				(1,523)	(1,523)
Mortgages held for sale	\$ 107,835	(437)	887	1,810		2,260
Total Fair Value Measurement, September 30, 2009		(1,306)	1,924	5,111	(1,523)	4,206
Less: Fair Value Measurement, December 31, 2008		(1,197)	2,021	1,825	(1,743)	906
		\$ (109)	\$ (97)	\$ 3,286	\$ 220	\$ 3,300

**Total Fair Value
Adjustment for the
period ended
September 30, 2009**

The fair value measurement will be impacted in the future by the change in the value of the servicing rights and the volume and product mix of the Company's locked loan commitments.

Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)**12. Debt**

On August 5, 2009, NVRM renewed its Master Repurchase Agreement dated August 5, 2008 with U.S. Bank National Association, as Agent and representative of itself as a Buyer, and the other Buyers thereto (the Master Repurchase Agreement) pursuant to a First Amendment to Master Repurchase Agreement with U.S. Bank National Association, as Agent and representative of itself as Buyer (Agent), and the other Buyers thereto (together with the Master Repurchase Agreement, the Amended Repurchase Agreement). The purpose of the Amended Repurchase Agreement is to finance the origination of mortgage loans by NVRM. The Amended Repurchase Agreement provides for loan purchases up to \$100 million, subject to certain sublimits. In addition, the Amended Repurchase Agreement provides for an accordion feature under which NVRM may request that the aggregate commitments under the Repurchase Agreement be increased to an amount up to \$125 million. The Amended Repurchase Agreement expires on August 3, 2010.

At September 30, 2009, there was \$75,607 outstanding under the Amended Repurchase Agreement, which is included in liabilities in the accompanying condensed consolidated balance sheets. Amounts outstanding under the Amended Repurchase Agreement are collateralized by the Company s mortgage loans held for sale, which are included in assets in the September 30, 2009 balance sheet in the accompanying condensed consolidated financial statements. As of September 30, 2009, there were no aggregate outstanding purchase price limitations reducing the amount available to NVRM. There are several restrictions on purchased loans, including that they cannot be sold to others, they cannot be pledged to anyone other than the agent, and they cannot support any other borrowing or repurchase agreement.

On August 4, 2009, NVR, Inc., as borrower (NVR), entered into an amendment to its \$600 million revolving credit agreement with the Lenders party thereto and Bank of America, N.A., as Administrative Agent (the Facility), to reduce the total available borrowings under the Facility to \$300 million, to eliminate the accordion feature and to amend or eliminate certain non-financial covenants. The Facility s termination date was unaffected by the amendment and remains December 6, 2010. At September 30, 2009, there were no borrowings under the Facility.

On August 4, 2009 NVR repurchased \$2,000 of its 5% Senior Notes due June 15, 2010 (the Notes) on the open market at par, reducing the Notes balance at September 30, 2009 to \$133,370.

13. Commitments and Contingencies

On July 18, 2007, former and current employees filed lawsuits against the Company in the Court of Common Pleas in Allegheny County, Pennsylvania and Hamilton County, Ohio, in Superior Court in Durham County, North Carolina, and in the Circuit Court in Montgomery County, Maryland, and on July 19, 2007 in the Superior Court in New Jersey, alleging that the Company incorrectly classified its sales and marketing representatives as being exempt from overtime wages. These lawsuits are similar in nature to another lawsuit filed on October 29, 2004 by another former employee in the United States District Court for the Western District of New York. The complaints seek injunctive relief, an award of unpaid wages, including fringe benefits, liquidated damages equal to the overtime wages allegedly due and not paid, attorney and other fees and interest, and where available, multiple damages. The suits were filed as purported class actions. However, none of the groups of employees that the lawsuits purport to represent have been certified as a class. The lawsuits filed in Ohio, Pennsylvania, Maryland and New Jersey have been stayed pending further developments in the New York action. Following a status conference on July 14, 2009, the parties have also agreed to stay the North Carolina action pending final disposition of the New York action.

Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

The Company believes that its compensation practices in regard to sales and marketing representatives are entirely lawful and in compliance with two letter rulings from the United States Department of Labor (DOL) issued in January 2007. The two courts to most recently consider similar claims against other homebuilders have acknowledged the DOL s position that sales and marketing representatives were properly classified as exempt from overtime wages and the only court to have directly addressed the exempt status of such employees concluded that the DOL s position was valid. Accordingly, the Company has vigorously defended and intends to continue to vigorously defend these lawsuits. Because the Company is unable to determine the likelihood of an unfavorable outcome of this case, or the amount of damages, if any, the Company has not recorded any associated liabilities in the accompanying condensed consolidated balance sheets.

NVR and its subsidiaries are also involved in various other litigation arising in the ordinary course of business. In the opinion of management, and based on advice of legal counsel, this litigation is not expected to have a material adverse effect on the financial position or results of operations of NVR.

14. Recent Accounting Pronouncements

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements – an amendment of ARB No. 51* (SFAS No. 160) [Accounting Standards Codification ASC 810-10-65]. SFAS No. 160 establishes new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. Specifically, this statement requires the recognition of a noncontrolling interest as equity in the consolidated financial statements and separate from the parent s equity. The amount of net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement, but deducted to arrive at income available to common shareholders. SFAS No. 160 clarifies that changes in a parent s ownership interest in a subsidiary that do not result in deconsolidation are equity transactions if the parent retains its controlling financial interest. In addition, this statement requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. Such gain or loss will be measured using the fair value of the noncontrolling equity investment on the deconsolidation date. SFAS No. 160 also includes expanded disclosure requirements regarding the interests of the parent and its non controlling interests. SFAS No. 160 was effective for the Company beginning January 1, 2009. The adoption of SFAS No. 160 did not have a material impact on the Company s financial statements.

In February 2008, the FASB issued FASB Staff Position No. FAS 157-2 (FSP No. 157-2) [ASC 820-10-15], *Effective Date of FASB Statement No. 157* which delayed the effective date of SFAS No. 157 for non-financial assets and non-financial liabilities to fiscal years beginning after November 15, 2008. FSP No. 157-2 became effective for the Company beginning January 1, 2009. The adoption of FSP No. 157-2 did not have a material impact on the Company s financial statements.

In March 2008, the FASB issued SFAS No. 161 [ASC 815-10-15], *Disclosures About Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133*. SFAS No. 161 enhances the disclosure requirements of SFAS No. 133, *Accounting for Derivative Instruments and Hedging Activities*, regarding an entity s derivative instruments and hedging activities. SFAS No. 161 was effective for the Company beginning January 1, 2009. The Company conformed its disclosures to the requirements of SFAS No. 161.

In April 2009, the FASB issued FASB Staff Positions No. FAS 107-1 and No. APB 28-1 (FSP No. 107-1 and APB No. 28-1) [ASC 825-10-65], *Interim Disclosures about Fair Value of Financial Instruments*, which enhances the interim disclosures required for the fair value of financial instruments and requires companies to disclose the methods and assumptions used to estimate the fair value of financial instruments.

Table of Contents**NVR, Inc.**Notes to Condensed Consolidated Financial Statements
(dollars in thousands except per share data)

FSP No. 107-1 and APB 28-1 were effective for the Company beginning April 1, 2009. The Company conformed its disclosures to the requirements of FSP No. 107-1 and APB No. 28-1.

In April 2009, the FASB issued FASB Staff Position No. FAS 157-4 (FSP No. 157-4) [ASC 820-10-65], *Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly*. FSP No. 157-4 clarifies the methodology to be used to determine fair value when there is no active market or where the price inputs being used represent distressed sales. FSP No. 157-4 also reaffirms the objective of fair value measurement as stated in SFAS No. 157, which is to reflect how much an asset would be sold for in an orderly transaction. FSP No. 157-4 was effective for the Company beginning April 1, 2009. The adoption of FSP No. 157-4 did not have a material impact on the Company's financial statements.

In April 2009, the FASB issued FASB Staff Positions No. FAS 115-2 and No. FAS 124-2, (FSP No. 115-2 and FSP No. 124-2) [ASC 320-10-65], *Recognition and Presentation of Other-Than-Temporary Impairment of Certain Investments in Debt and Equity Securities*. FSP No. 115-2 and FSP No. 124-2 changes the existing other-than-temporary impairment model for debt securities and expands and increases the frequency of disclosures for other-than-temporary impairments for debt and equity securities. It was effective for the Company beginning April 1, 2009. The adoption of FSP No. 115-2 and FSP No. 124-2 did not have a material impact on the Company's financial statements.

In May 2009, the FASB issued SFAS No. 165, *Subsequent Events* (SFAS No. 165) [ASC 855-10-05], which establishes the accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or available to be issued. It requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for that date. SFAS No. 165 was effective for the Company beginning April 1, 2009. The Company has conformed its disclosures to the requirements of SFAS No. 165.

In June 2009, the FASB issued SFAS No. 166, *Accounting for Transfers of Financial Assets* (SFAS No. 166), which changes the conditions for reporting a transfer of a portion of a financial asset as a sale and requires additional year-end and interim disclosures. SFAS No. 166 is effective for fiscal years beginning after November 15, 2009. The implementation of SFAS No. 166 is not expected to have a material impact on the Company's financial statements.

In June 2009, the FASB issued SFAS No. 167, *Amendments to FASB Interpretation No. 46(R)* (SFAS No. 167). This statement amends FASB Interpretation 46R related to the consolidation of variable interest entities (VIEs) and revises the approach to determining the primary beneficiary of a VIE to be more qualitative in nature and requires companies to more frequently reassess whether they must consolidate a VIE. SFAS No. 167 is effective for fiscal years beginning after November 15, 2009. The Company is currently evaluating the potential impact of SFAS No. 167 on its consolidated financial statements and results of operations.

In July 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*, (SFAS No. 168) [ASC 105-10-05], which supersedes SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles* . SFAS No. 168 establishes the FASB Accounting Standards Codification, which will become the source of authoritative U.S. generally accepted accounting principles recognized by the FASB. SFAS No. 168 was effective for interim and annual periods ending after September 15, 2009.

Table of Contents**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

(dollars in thousands)

Forward-Looking Statements

Some of the statements in this Form 10-Q, as well as statements made by us in periodic press releases or other public communications, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as believes, expects, may, will, should, or anticipates or the negative or other comparable terminology. All statements other than of historical facts are forward looking statements. Forward looking statements contained in this document include those regarding market trends, NVR's financial position, business strategy, the outcome of pending litigation, projected plans and objectives of management for future operations. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Such risk factors include, but are not limited to the following: general economic and business conditions (on both a national and regional level); interest rate changes; access to suitable financing by NVR and NVR's customers; competition; the availability and cost of land and other raw materials used by NVR in its homebuilding operations; shortages of labor; weather related slow-downs; building moratoriums; governmental regulation; fluctuation and volatility of stock and other financial markets; mortgage financing availability; and other factors over which NVR has little or no control. NVR undertakes no obligation to update such forward-looking statements. For additional information regarding risk factors, see Part II, Item 1A of this Report.

Unless the context otherwise requires, references to NVR, we, us or our include NVR and its subsidiaries.

Results of Operations for the Three and Nine Months Ended September 30, 2009 and 2008**Overview**

Our primary business is the construction and sale of single-family detached homes, townhomes and condominium buildings. To more fully serve our homebuilding customers, we also operate a mortgage banking and title services business. Our homebuilding reportable segments consist of the following markets:

<i>Mid Atlantic:</i>	Maryland, Virginia, West Virginia and Delaware
<i>North East:</i>	New Jersey and eastern Pennsylvania
<i>Mid East:</i>	Kentucky, New York, Ohio, western Pennsylvania and Indiana
<i>South East:</i>	North Carolina, South Carolina, Florida and Tennessee

During the third quarter of 2009, we opened new operations in the Orlando, FL, Raleigh, NC and Indianapolis, IN metropolitan areas. We currently have 2 active communities in the Orlando market and one active community in the Raleigh market. We expect to open 10 communities in the Indianapolis market during the fourth quarter.

We believe that we operate our business with a conservative operating strategy. We do not engage in land development and primarily construct homes on a pre-sold basis. This strategy allows us to maximize inventory turnover, which we believe enables us to minimize market risk and to operate with less capital, thereby enhancing rates of return on equity and total capital. In addition, we focus on obtaining and maintaining a leading market position in each market we serve. This strategy allows us

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to gain valuable efficiencies and competitive advantages in our markets which management believes contributes to minimizing the adverse effects of regional economic cycles and provides growth opportunities within these markets.

Because we are not active in the land development business, our continued success is contingent upon, among other things, our ability to control an adequate supply of finished lots at current market prices, and on our developers ability to timely deliver finished lots to meet the sales demands of our customers. We acquire finished lots from various development entities under fixed price lot purchase agreements (purchase agreements). These purchase agreements require deposits in the form of cash or letters of credit that may be forfeited if we fail to perform under the purchase agreement. However, we believe this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and development. As of September 30, 2009, we controlled approximately 43,700 lots with deposits in cash and letters of credit totaling approximately \$162,500 and \$5,500, respectively. Included in the number of controlled lots are approximately 15,700 lots for which we have recorded a contract land deposit impairment reserve of \$129,600 as of September 30, 2009. See note 3 to the condensed consolidated financial statements included herein for additional information regarding contract land deposits.

Current Overview of the Business Environment

The current home sales environment remains challenging, still characterized by high levels of existing and new homes available for sale driven by slowed demand and high foreclosure rates. Additionally, homebuyer confidence continues to be negatively impacted by the continuing economic recession and concerns regarding increasing unemployment as well as concerns regarding the stability of home values. The current home sales environment also continues to be adversely impacted by a restrictive mortgage lending environment that has made it more difficult for our customers to obtain mortgage financing, as well as making it difficult for them to sell their current homes. Despite these challenging market conditions, new orders, net of cancellations (new orders), increased 13% in the third quarter of 2009 as compared to the same period in 2008, driven we believe in part by the federal tax credit for first-time homebuyers. Although new orders increased quarter over quarter, we experienced a month to month sequential decline in new orders during the current quarter. We believe that these sequential monthly declines are due in part to the continuing uncertainty in the market and to the impending November 30, 2009 first time homebuyer federal tax credit deadline. As the quarter progressed, we were unable to guarantee delivery of homes prior to the expiration date of the federal tax credit program, which in turn limited our ability to sell to first time homebuyers seeking to qualify for the federal tax credit. Selling prices in most of our market segments continue to be negatively impacted by current market conditions. New orders for the nine months ended September 30, 2009 were flat with new orders for the same period in 2008. We continue to see improvement in the cancellation rate year over year, decreasing to 14% in the third quarter of 2009 as compared to 24% in the same period of 2008. Overall new order selling prices declined 2% in the third quarter of 2009 as compared to the third quarter of 2008 and are down 7% for the nine months ended September 30, 2009 compared to the same period in 2008.

Reflecting the challenging market conditions discussed above, consolidated revenues totaled \$814,016 for the quarter ended September 30, 2009, a 13% decrease from the same period in 2008. Despite this decline in revenue quarter over quarter, net income and diluted earnings per share in the third quarter of 2009 increased approximately 97% and 89%, respectively, compared to the third quarter of 2008. Gross profit margins within our homebuilding business improved to 19.7% in the third quarter of 2009 as compared to 13.2% in the third quarter of 2008. The third quarter 2008 gross profit margin results were negatively impacted by a \$42,839 land deposit impairment charge.

Based on continuing market uncertainties in both the homebuilding and mortgage markets, we expect to experience continued sales and pricing pressures over the next several quarters, and in turn, continued pressure on gross profit margins. To offset declining selling prices and customer

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affordability issues, we continue to work aggressively with our subcontractors and suppliers to reduce material and labor costs incurred in the construction process. We continue to work with our developers in certain of our communities to reduce lot prices to current market values and/or to defer scheduled lot purchases to coincide with a slower sales pace. In communities where we are unsuccessful in negotiating necessary adjustments to the contracts to meet current market conditions, we may exit the community and forfeit our deposit. During the quarter ended September 30, 2009, we recognized a net recovery of approximately \$1,000 of contract land deposits previously determined to be uncollectible. In the quarter ended September 30, 2008, we incurred contract land deposit impairment charges of approximately \$42,800. In addition to these cost reduction measures, we also continue to assess and adjust our staffing levels and organizational structure as market conditions warrant. Finally, we continue to strengthen our balance sheet and liquidity. As of September 30, 2009, our cash and cash equivalents and marketable securities balances totaled approximately \$1,375,000.

Homebuilding Operations

The following table summarizes the results of operations and other data for the consolidated homebuilding operations:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2009	2008	2009	2008
Revenues	\$792,510	\$928,265	\$1,953,327	\$2,739,167
Cost of Sales	\$636,642	\$805,931	\$1,593,512	\$2,305,231
Gross profit margin percentage	19.7%	13.2%	18.4%	15.8%
Selling, general and administrative	\$ 56,662	\$ 66,796	\$ 171,020	\$ 240,833
Settlements (units)	2,671	2,750	6,492	7,965
Average settlement price	\$ 296.3	\$ 337.1	\$ 300.4	\$ 343.5
New orders (units)	2,255	2,002	7,409	7,403
Average new order price	\$ 297.1	\$ 302.9	\$ 291.3	\$ 314.1
Backlog (units)			4,081	4,583
Average backlog price			\$ 296.6	\$ 327.3

Consolidated Homebuilding Three Months Ended September 30, 2009 and 2008

Homebuilding revenues decreased 15% for the third quarter of 2009 compared to the same period in 2008 as a result of a 12% decrease in the average settlement price and a 3% decrease in the number of units settled quarter over quarter. The decrease in the average settlement prices were primarily impacted by a 13% lower average price of homes in backlog entering the third quarter of 2009 compared to the same period in 2008. The decrease in the number of units settled is primarily attributable to our beginning backlog units being approximately 16% lower at the start of the third quarter of 2009 compared to the same period of 2008, offset by a higher backlog turnover rate period over period.

Gross profit margins in the quarter ended September 30, 2009 increased compared to the third quarter of 2008 primarily due to the aforementioned \$42,839 in contract land deposit impairment charges incurred in the third quarter of 2008. In addition, gross profit margins were favorably impacted by cost control measures initiated in prior quarters and lower lumber and certain other commodity prices. Despite these favorable results in the third quarter of 2009, market conditions continue to put pressure on new order selling prices, and we expect to continue to experience gross profit margin pressure over at least the next several quarters.

The number of new orders for the third quarter of 2009 increased 13% compared to the third quarter of 2008. As discussed in the Overview section above, the increase in new orders was driven we

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believe in part by the federal tax credit for first-time homebuyers. In addition, new orders were favorably impacted by a reduction in the cancellation rate to 14% in the third quarter of 2009 from 24% in the third quarter of 2008. During the current quarter, we experienced a month to month sequential decline in new orders. This we believe is a result of the continuing uncertainty in market conditions and the impending November 30, 2009 first-time homebuyer federal tax credit deadline, as we were unable to guarantee delivery of homes prior to that deadline. Due to this market uncertainty, we expect to experience continued pressure on sales and selling prices over at least the next several quarters in most of our market segments.

Selling, general and administrative (SG&A) expenses for the third quarter of 2009 decreased by approximately \$10,100 compared to the third quarter of 2008. The decrease in SG&A expenses is primarily attributable to an approximate \$9,300 decrease in selling and marketing costs due primarily to a 18% reduction in the average number of active communities in the third quarter of 2009 compared to the third quarter of 2008.

Consolidated Homebuilding Nine Months Ended September 30, 2009 and 2008

Homebuilding revenues decreased 29% for the nine months ended September 30, 2009 compared to the same period in 2008 due to a 18% decrease in the number of units settled and a 13% decrease in the average settlement price. The decrease in the number of units settled is primarily attributable to our beginning backlog units being approximately 39% lower entering 2009 compared to the backlog unit balance entering 2008, offset partially by a higher backlog turnover rate period over period. Average settlement prices were impacted primarily by a 15% lower average price of homes in the beginning backlog entering 2009 compared to the same period in 2008.

Gross profit margins for the nine month period ended September 30, 2009 improved to 18.4% compared to 15.8% for the same period of 2008 primarily due to a favorable variance in contract land deposit impairment charges period over period. For the first nine months of 2009, we recognized the recovery of approximately \$5,700, or 29 basis points, of contract land deposits previously determined to be uncollectible. In the comparative period for 2008, we recognized a contract land deposit impairment charge of approximately \$55,200, or 202 basis points.

New orders for the nine months ended September 30, 2009 were flat as compared to the same period in 2008, while the average sales price of new orders decreased 7% over the same respective periods. As mentioned above in the quarterly discussion, the number of new orders was favorably impacted by the federal tax credit for first-time homebuyers as well as by a decrease in the cancellation rate to 14% for the nine month period in 2009 from 22% in the comparative 2008 period. Average selling prices continue to be negatively impacted by the aforementioned challenging market conditions.

SG&A expenses for the nine-month period ended September 30, 2009 decreased approximately \$69,800 compared to the same period in 2008, and as a percentage of revenue were consistent with the prior year at 8.8%. The decrease in SG&A expenses is primarily attributable to a \$30,300 decrease in selling and marketing costs in 2009 compared to the same period in 2008 due to an 18% decrease in the average number of active communities year over year. In addition, personnel costs were down approximately \$26,900 as a result of lower staffing levels period over period.

Backlog units and dollars were 4,081 and \$1,210,447, respectively, as of September 30, 2009 compared to 4,583 and \$1,499,830 as of September 30, 2008. The decrease in backlog units is primarily attributable to our beginning backlog units being approximately 39% lower entering 2009 compared to the same period in 2008. Backlog dollars were negatively impacted by the decrease in backlog units coupled with a 9% decrease in the average price of homes in ending backlog, resulting primarily from a 5% decrease in the average selling price for new orders over the six-month period ended September 30, 2009 compared to the same period in 2008.

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Backlog, which represents homes sold but not yet settled with the customer, may be impacted by customer cancellations for various reasons that are beyond our control, such as failure to obtain mortgage financing, inability to sell an existing home, job loss, or a variety of other reasons. In any period, a portion of the cancellations that we experience are related to new sales that occurred during the same period, and a portion are related to sales that occurred in prior periods and therefore appeared in the opening backlog for the current period. Expressed as the total of all cancellations during the period as a percentage of gross sales during the period, our cancellation rate was approximately 14% and 22% in the first nine months of 2009 and 2008, respectively. From the first quarter of 2008 through the third quarter of 2009, approximately 9% of a reporting quarter's opening backlog cancelled during the fiscal quarter. We can provide no assurance that our historical cancellation rates are indicative of the actual cancellation rate that may occur in 2009. See **Risk Factors** in Item 1A of this Report.

Reportable Segments

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, selling, general and administrative expenses, and a corporate capital allocation charge determined at the corporate headquarters. The corporate capital allocation charge eliminates in consolidation, is based on the segment's average net assets employed, and is charged using a consistent methodology in the periods presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment's results are providing the desired rate of return after covering our cost of capital. We record charges on contract land deposits when we determine that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer or to restructure a lot purchase agreement resulting in the forfeiture of the deposit. We evaluate our entire net contract land deposit portfolio for impairment each quarter. For additional information regarding our contract land deposit impairment analysis, see the *Critical Accounting Policies* section within this Management Discussion and Analysis. For presentation purposes below, the contract land deposit reserve at September 30, 2009 and 2008, respectively, has been allocated to the reportable segments to show contract land deposits on a net basis. The net contract land deposit balances below also includes \$5,500 and \$6,600 at September 30, 2009 and 2008, respectively, of letters of credit issued as deposits in lieu of cash. The following table summarizes certain homebuilding operating activity by segment for the three and nine months ended September 30, 2009 and 2008:

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Mid Atlantic:				
Revenues	\$491,669	\$531,451	\$1,212,785	\$1,617,708
Settlements (units)	1,388	1,266	3,373	3,851
Average settlement price	\$ 354.1	\$ 419.7	\$ 359.5	\$ 420.0
New orders (units)	1,199	965	3,823	3,598
Average new order price	\$ 344.3	\$ 364.2	\$ 345.3	\$ 376.2
Backlog (units)			2,226	2,473
Average backlog price			\$ 344.5	\$ 386.4
Gross profit margin	\$102,145	\$ 90,973	\$ 239,469	\$ 274,221
Gross profit margin percentage	20.8%	17.1%	19.8%	17.0%
Segment profit	\$ 71,919	\$ 45,668	\$ 150,804	\$ 132,395
New order cancellation rate	12.9%	26.3%	14.3%	23.3%
Inventory:				
Sold inventory			\$ 271,361	\$ 339,528
Unsold lots and housing units			\$ 27,720	\$ 37,709
Unsold inventory impairments	\$ 294	\$ 216	\$ 1,450	\$ 936
Contract land deposits, net			\$ 79,188	\$ 109,066
Total lots controlled			23,842	30,951
Total lots reserved			6,806	10,810
Contract land deposit impairments	\$ 1,237	\$ 1,687	\$ 4,543	\$ 20,459
Average active communities	166	206	170	210
North East:				
Revenues	\$ 74,563	\$ 80,695	\$ 185,081	\$ 265,474
Settlements (units)	260	264	641	813
Average settlement price	\$ 286.8	\$ 305.7	\$ 288.7	\$ 326.5
New orders (units)	222	205	703	725
Average new order price	\$ 312.0	\$ 301.6	\$ 291.3	\$ 302.7
Backlog (units)			365	417
Average backlog price			\$ 294.5	\$ 299.8
Gross profit margin	\$ 12,960	\$ 13,171	\$ 32,072	\$ 42,128
Gross profit margin percentage	17.4%	16.3%	17.3%	15.9%
Segment profit	\$ 7,156	\$ 5,173	\$ 15,479	\$ 17,014
New order cancellation rate	14.9%	18.7%	14.0%	17.9%
Inventory:				
Sold inventory			\$ 38,418	\$ 47,907
Unsold lots and housing units			\$ 3,291	\$ 3,548
Unsold inventory impairments	\$ 30	\$ 65	\$ 520	\$ 437
Contract land deposits, net			\$ 1,182	\$ 7,613
Total lots controlled			3,424	5,094
Total lots reserved			1,023	1,593
Contract land deposit impairments	\$ 141	\$ 65	\$ 210	\$ 3,404
Average active communities	37	37	37	40

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Mid East:				
Revenues	\$ 156,281	\$ 182,324	\$ 362,373	\$ 487,253
Settlements (units)	722	756	1,668	2,012
Average settlement price	\$ 215.2	\$ 239.6	\$ 215.7	\$ 240.8
New orders (units)	560	577	2,007	2,020
Average new order price	\$ 224.0	\$ 223.5	\$ 216.2	\$ 232.1
Backlog (units)			1,070	1,121
Average backlog price			\$ 222.2	\$ 229.8
Gross profit margin	\$ 30,319	\$ 33,712	\$ 65,125	\$ 85,239
Gross profit margin percentage	19.4%	18.5%	18.0%	17.5%
Segment profit	\$ 18,225	\$ 17,622	\$ 30,970	\$ 37,092
New order cancellation rate	15.3%	19.2%	14.0%	15.8%
Inventory:				
Sold inventory			\$ 71,830	\$ 78,299
Unsold lots and housing units			\$ 16,654	\$ 16,671
Unsold inventory impairments	\$ 161	\$	\$ 313	\$ 69
Contract land deposits, net			\$ 4,439	\$ 10,907
Total lots controlled			10,662	13,310
Total lots reserved			3,314	5,273
Contract land deposit impairments	\$ 143	\$ 300	\$ 1,965	\$ 2,119
Average active communities	101	121	100	119
South East				
Revenues	\$ 69,997	\$ 133,795	\$ 193,088	\$ 368,732
Settlements (units)	301	464	810	1,289
Average settlement price	\$ 232.5	\$ 288.4	\$ 238.4	\$ 286.1
New orders (units)	274	255	876	1,060
Average new order price	\$ 227.8	\$ 251.9	\$ 227.4	\$ 267.1
Backlog (units)			420	572
Average backlog price			\$ 234.4	\$ 282.7
Gross profit margin	\$ 10,316	\$ 22,691	\$ 30,641	\$ 65,138
Gross profit margin percentage	14.7%	17.0%	15.9%	17.7%
Segment profit	\$ 2,870	\$ 10,578	\$ 9,344	\$ 27,220
New order cancellation rate	13.6%	31.5%	13.8%	27.5%
Inventory:				
Sold inventory			\$ 32,160	\$ 56,886
Unsold lots and housing units			\$ 5,615	\$ 8,621
Unsold inventory impairments	\$ 72	\$ 129	\$ 212	\$ 129
Contract land deposits, net			\$ 1,469	\$ 7,735
Total lots controlled			6,062	8,913
Total lots reserved			2,803	5,139
Contract land deposit impairments	\$ 1,279	\$ 773	\$ 1,800	\$ 4,692
Average active communities	49	69	49	68
	26			

Table of Contents**Mid Atlantic*****Three Months Ended September 30, 2009 and 2008***

The Mid Atlantic segment had an approximate \$26,300 increase in segment profit in the three months ended September 30, 2009 compared to the same period in 2008. Revenues decreased approximately \$39,800, or 7%, for the three months ended September 30, 2009 from the prior year quarter due primarily to a 16% decrease in the average settlement price of units settled, offset partially by a 10% increase in the number of units settled. The decrease in the average settlement price is attributable to a 14% lower average price of homes in backlog entering the third quarter of 2009 compared to the same period in 2008. The increase in units settled in the current quarter as compared to the third quarter of 2008 are due to a higher backlog turnover rate. The Mid Atlantic segment's gross profit margin percentage for the third quarter of 2009 increased to 20.8% from 17.1% in the same period in 2008. Gross profit margins and segment profits were favorably impacted primarily by cost control measures initiated in prior quarters and lower lumber and certain other commodity prices.

Segment new orders for the third quarter of 2009 increased 24% from the same period in 2008. The segment's average sales price of new orders decreased 5% in the quarter compared to the third quarter of 2008. New orders increased despite a 19% decrease in the average number of active communities in the third quarter of 2009 compared to the same period in 2008. The increase in new orders was driven in part we believe by the federal tax credit for first-time homebuyers, as well as by favorable mortgage interest rates during the quarter. New orders were also favorably impacted by a lower cancellation rate in the third quarter of 2009, decreasing to 13% compared to 26% in the same period in 2008. New order sale prices continue to be negatively impacted by current market conditions which remain challenging due to high levels of new and existing home inventory for sale, low consumer confidence and a tighter lending environment. In addition, we expect that new orders may be negatively impacted in future quarters by the continuing uncertainty surrounding current market conditions as well as by the expiration of the first time homebuyer federal tax credit on November 30, 2009.

Nine Months Ended September 30, 2009 and 2008

The Mid Atlantic segment had an approximate \$18,400 increase in segment profit in the nine months ended September 30, 2009 compared to the same period in 2008. Revenues decreased approximately \$404,900, or 25%, for the nine months ended September 30, 2009 from the prior year period on a 12% decrease in the number of units settled and a 14% decrease in the average settlement price. The decrease in units settled is attributable to a 35% lower backlog unit balance at the beginning of 2009 as compared to the same period in 2008, offset partially by a higher backlog turnover rate period over period. The decrease in the average settlement price is primarily attributable to a 17% lower average price of homes in the beginning backlog period over period. The segment's gross profit margin percentage increased to 19.8% in 2009 from 17.0% in 2008. Gross profit margins were favorably impacted by lower contract land deposit impairment charges in the 2009 period of \$4,543, or 37 basis points, compared to \$20,459, or 126 basis points, in 2008. In addition, 2009 gross profit margins as well as segment profit were favorably impacted by lower lumber and certain other commodity costs as well as by cost control measures taken in prior quarters, reducing material and personnel costs.

Segment new orders for the nine-month period ended September 30, 2009 increased 6% from the same period of 2008, while the segment's average sales price of new orders decreased 8% period over period. New orders increased despite a 19% decrease in the average number of active communities period over period. As discussed above, we believe that the federal tax credit for first-time homebuyers had a favorable impact on new orders in the current year period, as first-time homebuyers make up a higher percentage of our total sales in the segment period over period. In addition, new orders were favorably impacted by a decrease in the cancellation rate in the first nine months of 2009 to 14% from 23% during the same period of 2008.

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Backlog units and dollars decreased approximately 10% and 20%, respectively. The decrease in backlog units is attributable to the beginning backlog units being approximately 35% lower at the beginning of 2009 as compared to the beginning of 2008. Backlog dollars were negatively impacted by the decrease in backlog units and an 11% decrease in the average price of homes in ending backlog, due primarily to a 6% decrease in the average selling price for new orders over the six-month period ended September 30, 2009 compared to the same period in 2008.

North East***Three Months Ended September 30, 2009 and 2008***

The North East segment had an approximate \$2,000 increase in segment profit in the three months ended September 30, 2009 compared to the same period in 2008, despite a decrease in revenues of approximately \$6,100, or 8%, quarter over quarter. Revenues declined primarily as a result of a 6% decrease in the average settlement price, while the number of units settled remained flat quarter over quarter. Average settlement prices were primarily impacted by a 7% lower average price of homes in backlog entering the third quarter of 2009 compared to the same period in 2008. Gross profit margins increased to 17.4% in 2009 from 16.3% in 2008. Gross profit margins and segment profit were favorably impacted due primarily to lower lumber and certain other commodity costs, as well as by cost control measures taken in prior quarters, reducing material and personnel costs.

Segment new orders and the average new order sales price for the third quarter of 2009 increased 8% and 3%, respectively, from the same period in 2008. New orders were favorably impacted by a lower cancellation rate in the third quarter of 2009, decreasing to 15% compared to 19% in the same period in 2008.

Nine Months Ended September 30, 2009 and 2008

The North East segment had an approximate \$1,500 decrease in segment profit in the nine-month period ended September 30, 2009 compared to the same period in 2008. Revenues decreased approximately \$80,400, or 30%, for the nine-month period ended September 30, 2009 from the prior year period. Revenues declined due to a 21% decrease in the number of units settled and a 12% decrease in the average settlement price period over period. The decrease in the number of units settled and the average settlement price is primarily attributable to a 40% lower beginning backlog balance entering 2009 as compared to 2008 and 15% lower average price of homes in beginning backlog period over period. Gross profit margins increased to 17.3% in the first nine months of 2009 from 15.9% in the same period 2008. The increase in gross margins is attributable primarily to lower contract land deposit impairment charges in the 2009 period of \$210, or 11 basis points, compared to the 2008 period of \$3,404, or 128 basis points.

Segment new orders and the average new order sales price for the nine-month period ended September 30, 2009, decreased 3% and 4%, respectively, from the same period in 2008. New orders in the current year have been negatively impacted by the continuation of the challenging market conditions and by a 7% reduction in the average number of active communities within the North East segment period over period. New orders have been favorably impacted by a decrease in the cancellation rate to 14% in current year from 18% in the first nine months of 2008.

Backlog units and dollars decreased approximately 12% and 14%, respectively. The decrease in backlog units is attributable to the beginning backlog units being approximately 40% lower entering 2009 as compared to the beginning of 2008. The dollar value of backlog was negatively impacted by the decrease in backlog units and a 2% decrease in the average price of units in backlog.

Table of Contents**Mid East*****Three Months Ended September 30, 2009 and 2008***

The Mid East segment had an approximate \$600 increase in segment profit quarter over quarter. Revenues in the segment decreased approximately \$26,000, or 14%, for the three months ended September 30, 2009 from the prior year quarter, due to a 10% decrease in the average settlement price and a 5% decrease in the number of units settled. The decreases in the average settlement price and the number of units settled were primarily attributable to a 9% lower average price of homes in beginning backlog and a 5% lower beginning backlog unit balance entering the third quarter of 2009 compared to the same period of 2008. Gross profit margins increased to 19.4% in 2009 from 18.5% in 2008. Gross profit margins and segment profit were favorably impacted by lower lumber and certain other commodity costs, as well as to cost control measures taken in prior quarters, reducing material and personnel costs.

Segment new orders during the third quarter of 2009 decreased 3% from the same period in 2008, while the average new order selling price remained flat quarter over quarter. New orders were negatively impacted by a 16% decrease in the average number of active communities in the third quarter of 2009 compared to the same period in 2008.

Nine Months Ended September 30, 2009 and 2008

The Mid East segment had an approximate \$6,100 decrease in segment profit in the nine-month period ended September 30, 2009 compared to the same period in 2008. Revenues decreased approximately \$124,900, or 26%, for the nine months ended September 30, 2009 from the prior year period due to a 17% decrease in the number of units settled and a 10% decrease in the average settlement price period over period. The decreases in the number of units settled and the average settlement price were primarily attributable to a 34% lower beginning backlog balance and 9% lower average price of homes in beginning backlog period over period, respectively. Gross profit margins increased period over period, as cost reduction measures initiated in prior periods offset the 10% decrease in the average settlement price period over period.

Segment new orders for the nine-month period ended September 30, 2009 were relatively flat compared to the same period in 2008, while the average new order sales price decreased 7% year over year. New orders were favorably impacted by the federal tax credit for first-time homebuyers, as well as favorable mortgage rates during the period, despite a 16% decrease in the average number of active communities period over period. In addition, new orders were favorably impacted by a decrease in cancellation rates in the Mid-East segment to 14% in the current year from 16% for the same period in 2008. New order average sale prices continue to be negatively impacted by market conditions, which continue to negatively impact pricing in each market within this segment.

Backlog units and dollars decreased approximately 5% and 8%, respectively, year over year. The decrease in backlog units is attributable to the beginning backlog units being approximately 34% lower entering 2009 as compared to the beginning of 2008. Backlog dollars were negatively impacted by the decrease in backlog units and a 3% decrease in the average price of homes in ending backlog, due primarily to 4% decrease in the average selling price for new orders over the six-month period ended September 30, 2009 compared to the same period in 2008.

South East***Three Months Ended September 30, 2009 and 2008***

The South East segment had an approximate \$7,700 decrease in segment profit quarter over quarter. Revenues decreased approximately \$63,800, or 48%, for the three months ended September 30, 2009 from the prior year quarter, due to a 35% decrease in the number of homes settled and a 19%

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decrease in the average price of homes settled. The decreases in the number of units settled and the average settlement price were primarily attributable to a 43% lower beginning backlog unit balance and 20% lower average price of homes in beginning backlog quarter over quarter, respectively. Gross profit margins decreased to 14.7% in the third quarter of 2009 from 17.0% in the same period in 2008. Gross profit margins were negatively impacted by the aforementioned decrease in the average settlement price and by higher average lot and operating costs per settled unit.

Segment new orders for the third quarter of 2009 increased 7% from the same period in 2008, while the average new order sales price decreased 10% quarter of quarter. New orders were favorably impacted by the federal tax credit for first-time homebuyers, despite a 27% decrease in the average number of active communities quarter over quarter. In addition, new orders were favorably impacted by a decrease in the cancellation rate to 14% in the third quarter of 2009 from 32% in the same period of 2008. New order sales prices continue to be negatively impacted by market conditions which continue to deteriorate in the South East segment. As a result of these challenging market conditions and declining sales prices, we expect to see continued pressure on selling prices and in turn on gross profit margins over at least the next several quarters.

Nine Months Ended September 30, 2009 and 2008

The South East segment had an approximate \$17,900 decrease in segment profit in the nine-month period ended September 30, 2009 compared to the same period in 2008. Revenues decreased approximately \$175,600, or 48%, for the nine months ended September 30, 2009 from the prior year period due to a 37% decrease in the number of units settled and a 17% decrease in the average settlement price period over period. The decrease in units settled is attributable to a 56% lower beginning backlog unit balance entering 2009 compared to the same period in 2008, offset partially by a higher backlog turnover rate period over period. The decrease in the average settlement price is primarily attributable to a 16% lower average price of units in backlog entering 2009 compared to the same period in 2008. Gross profit margins decreased to 15.9% in the first nine months of 2009 from 17.7% in the same period of 2008. Gross profit margins were negatively impacted by the aforementioned decrease in the average settlement price and by higher average lot and operating costs per settled unit.

Segment new orders and the average new order sales price decreased 17% and 15%, respectively, during the nine-month period ended September 30, 2009 as compared to the same period in 2008. New orders have been negatively impacted by a 28% decrease in the number of active communities period over period. In addition, the challenging market conditions in the South East segment have continued to negatively impact both new orders and new order sales prices. New orders were favorably impacted by a decrease in cancellation rates to 14% in 2009 from 28% in 2008.

Backlog units and dollars decreased approximately 27% and 39%, respectively, period over period. The decrease in backlog units is attributable to the beginning backlog units being approximately 56% lower entering 2009 as compared to the beginning of 2008. Backlog dollars were negatively impacted by the decrease in backlog units and a 17% decrease in the average price of homes in ending backlog, due primarily to a 13% decrease in the average selling price for new orders over the six-month period ended September 30, 2009 compared to the same period in 2008.

Homebuilding Segment Reconciliations to Consolidated Homebuilding Operations

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between homebuilding segment profit and homebuilding consolidated profit before tax include unallocated corporate overhead, consolidation adjustments, stock option compensation expense and external corporate interest. NVR's overhead functions, such as accounting, treasury, human resources, etc., are centrally performed and the costs are not allocated to the Company's operating segments. Consolidation adjustments consist of such items to convert the reportable segments' results, which are predominantly maintained on a cash

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basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to the Company's operating segments. Likewise, stock option compensation expenses are not charged to the operating segments. External corporate interest expense is primarily comprised of interest charges on the Company's outstanding 5% Senior Notes due 2010 and working capital line borrowings, and are not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Homebuilding Consolidated Gross Profit:				
Homebuilding Mid Atlantic	\$ 102,145	\$ 90,973	\$ 239,469	\$ 274,221
Homebuilding North East	12,960	13,171	32,072	42,128
Homebuilding Mid East	30,319	33,712	65,125	85,238
Homebuilding South East	10,316	22,691	30,641	65,138
Consolidation adjustments and other	128	(38,213)	(7,492)	(32,789)
Segment gross profit	\$ 155,868	\$ 122,334	\$ 359,815	\$ 433,936

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Homebuilding Consolidated Profit Before Tax:				
Homebuilding Mid Atlantic	\$ 71,919	\$ 45,668	\$ 150,804	\$ 132,395
Homebuilding North East	7,156	5,173	15,479	17,014
Homebuilding Mid East	18,225	17,622	30,970	37,093
Homebuilding South East	2,870	10,578	9,344	27,220
Reconciling items:				
Contract land deposit impairments (1)	6,841	(40,014)	17,302	(24,575)
Stock option expense (2)	(10,745)	(10,582)	(32,743)	(27,895)
Corporate capital allocation (3)	17,003	27,395	47,398	83,599
Unallocated corporate overhead (4)	(10,017)	(5,447)	(34,348)	(51,601)
Consolidation adjustments and other (5)	(1,920)	9,260	(9,190)	13,827
Corporate interest expense	(2,706)	(3,118)	(7,748)	(9,348)
Reconciling items sub-total	(1,544)	(22,506)	(19,329)	(15,993)
Homebuilding consolidated profit before taxes	\$ 98,626	\$ 56,535	\$ 187,268	\$ 197,729

- (1) This item represents changes to the contract land deposit impairment reserve, which

is not allocated to the reportable segments. During the 2009 quarter and year to date periods, unallocated reserves decreased as a result of charging previously reserved land impairments to the operating segments, and to certain recoveries of deposits previously determined to be impaired.

- (2) The year to date variance is attributable to an adjustment made to the estimated forfeiture rate used in the calculation of stock option expense in the first quarter of 2008. This resulted in the one-time reversal of approximately \$4,800 of stock option expense in the first quarter of 2008.
- (3) This item represents the elimination of the corporate capital allocation

charge included in the respective homebuilding reportable segments. The decreases in the corporate capital allocation charge are due to the lower segment asset balances during the respective periods due to the decreases in operating activity period over period. The corporate capital allocation charge is based on the segment's monthly average asset balance, and is as follows for the periods presented:

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	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Homebuilding Mid Atlantic	\$ 11,341	\$ 18,334	\$ 31,351	\$ 56,044
Homebuilding North East	1,727	2,346	4,988	7,795
Homebuilding Mid East	2,448	3,339	6,690	9,897
Homebuilding South East	1,487	3,376	4,369	9,863
Total	\$ 17,003	\$ 27,395	\$ 47,398	\$ 83,599

(4) The year to date decrease in unallocated corporate overhead is primarily driven by a reduction in management incentive costs and reduced personnel and other overhead costs as part of our focus to size our organization to meet current activity levels.

(5) The decrease in consolidation adjustments and other is primarily due to production volume increases period over period, as well as to a decrease in interest income earned related to lower interest rates in 2009 as compared to 2008.

Mortgage Banking Segment

Three and Nine Months Ended September 30, 2009 and 2008

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We conduct our mortgage banking activity through NVR Mortgage Finance, Inc. (NVRM), a wholly owned subsidiary. NVRM focuses exclusively on serving the homebuilding segment's customer base.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2009	2008	2009	2008
Loan closing volume:				
Total principal	\$ 603,317	\$ 610,313	\$ 1,518,229	\$ 1,727,718
Loan data:				
Adjustable rate mortgages	1%	8%	1%	5%
Fixed-rate mortgages	99%	92%	99%	95%
Operating profit:				
Segment profit	\$ 15,515	\$ 4,774	\$ 28,724	\$ 24,291
Stock option expense	(701)	(702)	(2,105)	(1,821)
Mortgage banking income before tax	\$ 14,814	\$ 4,072	\$ 26,619	\$ 22,470
Mortgage banking fees:				
Net gain on sale of loans	\$ 17,660	\$ 7,067	\$ 35,000	\$ 32,242
Title services	3,731	3,781	9,425	10,997
Servicing	115	98	294	459
	\$ 21,506	\$ 10,946	\$ 44,719	\$ 43,698

Loan closing volume for the three months ended September 30, 2009 decreased 1% from the same period in 2008. The 2009 decrease is primarily attributable to a 5% decrease in the average loan amount, partially offset by a 4% increase in the number of units closed from the same period in 2008. Loan closing volume for the nine months ended September 30, 2009 decreased 12% from the same period in 2008. This decrease is primarily attributable to a 7% decrease in the number of units closed and a 5% decrease in the average loan amount. The unit increase for the three month period ended September 30,

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2009 was attributable to a 5 percentage point increase in the number of loans closed by NVRM for our homebuyers who obtain a mortgage to purchase the home (Capture Rate), partially offset by the aforementioned 3% decrease in the number of homes that our homebuilding segment settled during the same period in 2008. The Capture Rate for the three month period ended September 30, 2009 increased to 91%, compared to 86% for same period in 2008. The unit decrease for the nine months ending September 30, 2009 primarily reflects the aforementioned decrease in the number of homes that our homebuilding segment settled during the same period in 2008, partially offset by a 7 percentage point increase in the Capture Rate for the nine month period ended September 30, 2009, which increased to 91%, compared to 84% for the same period in 2008. The decrease in the average loan amounts for both the three and nine month periods ending September 30, 2009 is primarily attributable to the previously mentioned decrease in the homebuilding segment's average selling price.

Segment profit for the three months ended September 30, 2009, increased approximately \$10,700 from the same period for 2008. The increase is primarily due to an approximate \$4,300 increase in mortgage banking fees due to a decrease in incentives given to borrowers and an approximate \$6,000 increase in unrealized income from the fair value measurement of our locked loan commitments, forward mortgage-backed securities sales, and closed loans held for sale, which is included in mortgage banking fees (see details below).

Segment profit for the nine months ended September 30, 2009 increased approximately \$4,400 from the same period for 2008. The increase in segment profit for the nine months ended September 30, 2009 was primarily the result of an approximate \$4,400 decrease in general and administrative expenses. This decrease was primarily attributable to an approximate \$4,800 decrease in salary and other personnel costs due to a 27% reduction in staffing from the same period for 2008. Segment profit was also favorably impacted by an approximate \$1,000 increase in mortgage banking fees for the nine month period ended September 30, 2009. This increase was primarily the result of a decrease to incentives provided to borrowers and an increase in secondary marketing fees, offset by the decrease in fees related to the aforementioned volume decrease.

The aforementioned increase in unrealized income for the three month period ended September 30, 2009 from the fair value measurement of our locked loan commitments, forward mortgage-backed securities sales, and closed loans held for sale, which is included in mortgage banking fees was the result of an approximate \$1,900 unrealized gain compared to a \$4,100 unrealized loss for the same period in 2008. The \$4,100 unrealized loss for the three month period ended September 30, 2008 was primarily the result of the principal volume of the locked and closed loan pipeline decreasing by 39% from June 30, 2008 to September 30, 2008. The pipeline decrease was primarily the result of the phase out of a 180 day extended lock program during the third quarter of 2008. The approximate \$1,900 increase in unrealized income for the three month period ended September 30, 2009 was primarily the result of an approximate 20% increase in our locked and closed loan pipeline from June 30, 2009 to September 30, 2009 and interest rate changes. The fair value calculations are classified as Level 2 observable inputs as defined in GAAP (refer to Note 11, Fair Value Derivative Instruments, in the Notes to Condensed Consolidated Financial Statements for additional information). The aforementioned fair value measurements will be impacted in the future by changes in volume and product mix of our closed and locked loan commitments.

NVRM is dependent on our homebuilding segment's customers for business. As new orders and selling prices of the homebuilding segment decline, NVRM's operations will also be adversely affected. In addition, the mortgage segment's operating results may be adversely affected in future periods due to the continued tightening and volatility of the credit markets.

Liquidity and Capital Resources

We fund our operations from cash flows provided by our operating activities, a short-term credit facility and the public debt and equity markets. In the nine month period ended September 30, 2009, our operating activities provided cash of \$95,936. Cash was provided by homebuilding

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operations and was used to fund the increase in homebuilding inventory of \$78,269, as a result of an increase in sold units under construction at September 30, 2009 compared to December 31, 2008. The presentation of operating cash flows was also reduced by \$58,656, which is the amount of the excess tax benefit realized from the exercise of stock options during the year and credited directly to additional paid in capital.

Net cash used for investing activities was \$260,199 for the nine month period ended September 30, 2009, which primarily resulted from the net purchase of \$259,406 of marketable securities throughout the period. The marketable securities, which are debt securities issued by the U.S. Treasury and other U.S. government corporations and agencies, are classified as held-to-maturity securities and mature within one year.

Net cash provided by financing activities was \$132,291 for the nine month period ended September 30, 2009. Stock option exercise activity provided \$72,753 in exercise proceeds, and we realized an excess income tax benefit of \$58,656. We also increased borrowings under the mortgage Repurchase Agreement by approximately \$30,832 based on current borrowing needs. Cash was used during the nine month period ended September 30, 2009 to repurchase \$29,950 of our outstanding 5% Senior Notes, at par.

In addition to our homebuilding operating activities, we also utilize a short-term unsecured working capital revolving credit facility (the Facility) to provide for working capital cash requirements. On August 4, 2009, NVR entered into an amendment to its \$600 million revolving credit agreement with the Lenders party thereto and Bank of America, N.A., as Administrative Agent (the Amended Facility), to reduce the total available borrowings under the Amended Facility to \$300 million, to eliminate the accordion feature and to amend or eliminate certain non-financial covenants. The facility's termination date was unaffected by the amendment and remains December 6, 2010. Outstanding amounts under the Amended Facility bear interest at either (i) the prime rate or (ii) the London Interbank Offering Rate (LIBOR) plus applicable margin as defined within the Facility. Up to \$150,000 of the Facility is currently available for issuance in the form of letters of credit, of which \$15,158 was outstanding at September 30, 2009. There were no direct borrowings outstanding under the Facility as of September 30, 2009 and there were no borrowing base limitations reducing the amount available to us for borrowings.

Our mortgage banking segment provides for its mortgage origination and other operating activities using cash generated from operations as well as a revolving mortgage repurchase facility. On August 5, 2009, NVRM renewed its Master Repurchase Agreement dated August 5, 2008 with U.S. Bank National Association, as Agent and representative of itself as a Buyer, and the other Buyers thereto (the Master Repurchase Agreement) pursuant to a First Amendment to Master Repurchase Agreement with U.S. Bank National Association, as Agent and representative of itself as Buyer (Agent), and the other Buyers thereto (together with the Master Repurchase Agreement, the Amended Repurchase Agreement). The purpose of the Amended Repurchase Agreement is to finance the origination of mortgage loans by NVRM. The Amended Repurchase Agreement provides for loan purchases up to \$100 million, subject to certain sublimits. In addition, the Amended Repurchase Agreement provides for an accordion feature under which NVRM may request that the aggregate commitments under the Repurchase Agreement be increased to an amount up to \$125 million. The Amended Repurchase Agreement expires on August 3, 2010. Advances under the Amended Repurchase Agreement carry a Pricing Rate based on the Libor Rate plus the Libor Margin, or at NVRM's option, the Balance Funded Rate, as these terms are defined in the Amended Repurchase Agreement. The average Pricing Rate on outstanding balances at September 30, 2009 was 4.5%. The Amended Repurchase Agreement contains various affirmative and negative covenants. The negative covenants include among others, certain limitations on transactions involving acquisitions, mergers, the incurrence of debt, sale of assets and creation of liens upon any of its Mortgage Notes. Additional covenants include (i) a tangible net worth requirement, (ii) a minimum tangible net worth ratio, (iii) a minimum net income requirement, and (iv) a minimum liquidity requirement, all of which we were compliant with at September 30, 2009.

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During the three month period ended September 30, 2009, we repurchased \$2,000 of our outstanding 5% Senior Notes due June 15, 2010 (Notes) on the open market at par, reducing the Notes balance to \$133,370.

In addition to funding growth in our homebuilding and mortgage operations, we historically have used a substantial portion of our excess liquidity to repurchase outstanding shares of our common stock in the open market and in privately negotiated transactions. This ongoing repurchase activity is conducted pursuant to publicly announced Board authorizations, and is typically executed in accordance with the safe harbor provisions of Rule 10b-18 under the Securities Exchange Act of 1934, as amended. In addition, the Board resolutions authorizing us to repurchase shares of our common stock specifically prohibit us from purchasing shares from our officers, directors, Profit Sharing/401K Plan Trust or Employee Stock Ownership Plan Trust. We believe the repurchase program assists us in accomplishing our primary objective, increasing shareholder value. To date we have not repurchased any shares of our common stock during 2009. We expect to continue to repurchase shares of our common stock from time to time subject to market conditions and available excess liquidity. See Part II, Item 2 for further discussion.

We believe that internally generated cash and borrowings available under credit facilities will be sufficient to satisfy near and long term cash requirements for working capital in both our homebuilding and mortgage banking operations.

Critical Accounting Policies***General***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. We continually evaluate the estimates we use to prepare the consolidated financial statements, and update those estimates as necessary. In general, our estimates are based on historical experience, on information from third party professionals, and other various assumptions that are believed to be reasonable under the facts and circumstances. Actual results could differ materially from those estimates made by management.

Variable Interest Entities

GAAP requires the primary beneficiary of a variable interest entity to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity's net assets exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity's net assets, exclusive of its variable interests.

Forward contracts, such as the fixed price purchase agreements utilized by us to acquire finished lot inventory, are deemed to be variable interests. Therefore, the development entities with which we enter fixed price purchase agreements are examined for possible consolidation by us, including certain joint venture limited liability corporations (LLCs) utilized by us to acquire finished lots on a limited basis. We have developed a methodology to determine whether we, or, conversely, the owner(s) of the applicable development entity, are the primary beneficiary of a development entity. The methodology used to evaluate our primary beneficiary status requires substantial management judgment and estimates. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities

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relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although we believe that our accounting policy is designed to properly assess our primary beneficiary status relative to our involvement with the development entities from which we acquire finished lots, changes to the probabilities and the cash flow possibilities used in our evaluation could produce widely different conclusions regarding whether we are or are not a development entity's primary beneficiary, possibly resulting in additional, or fewer, development entities being consolidated on our financial statements. See note 2 to the accompanying condensed consolidated financial statements for further information.

Homebuilding Inventory

The carrying value of inventory is stated at the lower of cost or market value. Cost of lots and completed and uncompleted housing units represent the accumulated actual cost of the units. Field construction supervisors' salaries and related direct overhead expenses are included in inventory costs. Interest costs are not capitalized into inventory. Upon settlement, the cost of the unit is expensed on a specific identification basis. Cost of manufacturing materials is determined on a first-in, first-out basis.

Sold inventory is evaluated for impairment based on the contractual selling price compared to the total estimated cost to construct. Unsold inventory is evaluated for impairment by analyzing recent comparable sales prices within the applicable community compared to the costs incurred to date plus the expected costs to complete. Any calculated impairments are recorded immediately.

Contract Land Deposits

We purchase finished lots under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage of the aggregate purchase price of the finished lots.

We maintain an allowance for losses on contract land deposits that reflects our judgment of the present loss exposure in the existing contract land deposit portfolio at the end of the reporting period. To analyze contract land deposit impairments, we utilize a loss contingency analysis that is conducted each quarter. In addition to considering market and economic conditions, we assess contract land deposit impairments on a community-by-community basis pursuant to the purchase contract terms, analyzing, as applicable, current sales absorption levels, recent sales gross profit, the dollar differential between the contractual purchase price and the current market price for lots, a developer's financial stability, a developer's financial ability or willingness to reduce lot prices to current market prices, and the contract's default status by either us or the developer along with an analysis of the expected outcome of any such default.

Our analysis is focused on whether we can sell houses profitably in a particular community in the current market with which we are faced. Because we don't own the finished lots on which we had placed a contract land deposit, if the above analysis leads to a determination that we can't sell homes profitably at the current contractual lot price, we then determine whether we will elect to default under the contract, forfeit our deposit and terminate the contract, or whether we will attempt to restructure the lot purchase contract, which may require us to forfeit the deposit to obtain contract concessions from a developer. We also assess whether an impairment is present due to collectibility issues resulting from a developer's non-performance because of financial or other conditions.

Although we consider the allowance for losses on contract land deposits reflected on the September 30, 2009 balance sheet to be adequate (see note 3 to the accompanying condensed consolidated financial statements), there can be no assurance that this allowance will prove to be

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adequate over time to cover losses due to unanticipated adverse changes in the economy or other events adversely affecting specific markets or the homebuilding industry.

Intangible Assets

Reorganization value in excess of identifiable assets (excess reorganization value) is an indefinite life intangible asset that was created upon our emergence from bankruptcy on September 30, 1993. Based on the allocation of our reorganization value, the portion of our reorganization value which was not attributed to specific tangible or intangible assets has been reported as excess reorganization value, which is treated similarly to goodwill. Excess reorganization value is not subject to amortization. Rather, excess reorganization value is subject to an impairment assessment on an annual basis or more frequently if changes in events or circumstances indicate that impairment may have occurred. Because excess reorganization value was based on the reorganization value of our entire enterprise upon bankruptcy emergence, the impairment assessment is conducted on an enterprise basis based on the comparison of our total equity compared to the market value of our outstanding publicly-traded common stock. We do not believe that excess reorganization value is impaired at this time. However, changes in strategy or continued adverse changes in market conditions could impact this judgment and require an impairment loss to be recognized if our book value, including excess reorganization value, exceeds the fair value.

Warranty/Product Liability Accruals

Warranty and product liability accruals are established to provide for estimated future costs as a result of construction and product defects, product recalls and litigation incidental to our business. Liability estimates are determined based on our judgment considering such factors as historical experience, the likely current cost of corrective action, manufacturers and subcontractors participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and evaluations by our General Counsel and outside counsel retained to handle specific product liability cases. Although we consider the warranty and product liability accrual reflected on the September 30, 2009 balance sheet (see Note 9 to the accompanying condensed consolidated financial statements) to be adequate, there can be no assurance that this accrual will prove to be adequate over time to cover losses due to increased costs for material and labor, the inability or refusal of manufacturers or subcontractors to financially participate in corrective action, unanticipated adverse legal settlements, or other unanticipated changes to the assumptions used to estimate the warranty and product liability accrual.

Stock Option Expense

Compensation costs related to our stock based compensation plans are recognized within our income statement. The costs recognized are based on the grant date fair value. Compensation cost for option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant).

We calculate the fair value of our non-publicly traded, employee stock options using the Black-Scholes option-pricing model. While the Black-Scholes model is a widely accepted method to calculate the fair value of options, its results are dependent on input variables, two of which, expected term and expected volatility, are significantly dependent on management's judgment. We have concluded that our historical exercise experience is the best estimate of future exercise patterns to determine an option's expected term. To estimate expected volatility, we analyze the historical volatility of our common stock. Changes in management's judgment of the expected term and the expected volatility could have a material effect on the grant-date fair value calculated and expensed within the income statement. In addition, we are required to estimate future option forfeitures when considering the amount of stock-based compensation costs to record. We have concluded that our historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. However, there can be no assurance that our future forfeiture rate will not be materially higher or

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lower than our historical forfeiture rate, which would affect the aggregate cumulative compensation expense recognized.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in our market risks during the nine months ended September 30, 2009. For additional information regarding market risk, see our Annual Report on Form 10-K for the year ended December 31, 2008.

Item 4. Controls and Procedures

As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have been no changes in our internal controls over financial reporting in the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

PART II. OTHER INFORMATION

Item 1A. Risk Factors

Our business is affected by the risks generally incident to the residential construction business, including, but not limited to:

the availability of mortgage financing;

actual and expected direction of interest rates, which affect our costs, the availability of construction financing, and long-term financing for potential purchasers of homes;

the availability of adequate land in desirable locations on favorable terms;

unexpected changes in customer preferences; and

changes in the national economy and in the local economies of the markets in which we have operations.

All of these risks are discussed in detail below.

The homebuilding industry is experiencing a significant downturn. The continuation of this downturn could adversely affect our business and our results of operations.

The homebuilding industry has continued to experience a significant downturn as a result of declining consumer confidence driven by an economic recession, affordability issues and uncertainty as to the stability of home prices. Additionally, the tightening credit markets have made it more difficult for customers to obtain financing to purchase homes. As a result, we have experienced reduced demand for new homes, and we continue to experience an elevated rate of sales contract cancellations. Our cancellation rate was approximately 23%, 21% and 19% during 2008, 2007 and 2006, respectively. Our cancellation rate was 14% during the nine months ended September 30, 2009, which approximates our long-term normalized historical cancellation rate; however, that rate may not be indicative of the full year cancellation rate that we will experience for 2009. These ongoing market factors have also resulted in pricing pressures and in turn lower gross profit margins in most of our markets. A continued downturn in the homebuilding industry could result in a material adverse effect

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on our sales (fewer gross sales and/or higher cancellation rates), profitability, stock performance, ability to service our debt obligations and future cash flows.

If the market value of our inventory or controlled lot position declines, our profit could decrease and we may incur losses.

Inventory risk can be substantial for homebuilders. The market value of building lots and housing inventories can fluctuate significantly as a result of changing market conditions. In addition, inventory carrying costs can be significant and can result in losses in a poorly performing project or market. We must, in the ordinary course of our business, continuously seek and make acquisitions of lots for expansion into new markets as well as for replacement and expansion within our current markets, which is accomplished by us entering fixed price purchase agreements and paying forfeitable deposits under the purchase agreement to developers for the contractual right to acquire the lots. In the event of further adverse changes in economic or market conditions, we may cease further building activities in communities or restructure existing purchase agreements, resulting in forfeiture of some or all of any remaining land contract deposit paid to the developer. Either action may result in a loss which could have a material adverse effect on our profitability, stock performance, ability to service our debt obligations and future cash flows.

If the tax credit available to first time homebuyers expires on November 30, 2009 and is not renewed, it may negatively impact our future sales.

As part of the Federal government's economic stimulus efforts, first time homebuyers may receive an \$8 tax credit when filing their Federal income tax return if they purchase and settle on a primary residence by November 30, 2009, which is the date that the first time homebuyer tax credit program expires. It is unclear at this time if the Federal government is going to extend or expand that program past November 30, 2009. This program may have stimulated our sales over the most recent quarters to levels that would not have been achieved without the program being in effect. Further, there is a possibility that the availability of the program to homebuyers pulled sales forward from future quarters which could lead to reduced demand in the immediate future. The expiration of the first time homebuyer tax credit could result in a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Because almost all of our customers require mortgage financing, the availability of suitable mortgage financing could impair the affordability of our homes, lower demand for our products, and limit our ability to fully deliver our backlog.

Our business and earnings depend on the ability of our potential customers to obtain mortgages for the purchase of our homes. In addition, many of our potential customers must sell their existing homes in order to buy a home from us. The tightening of credit standards and the availability of suitable mortgage financing could prevent customers from buying our homes and could prevent buyers of our customers' homes from obtaining mortgages they need to complete that purchase, both of which could result in our potential customers' inability to buy a home from us. If our potential customers or the buyers of our customers' current homes are not able to obtain suitable financing, the result could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

If our ability to sell mortgages to investors is impaired, we may be required to fund these commitments ourselves, or may not be able to originate loans at all.

Our mortgage segment sells all of the loans it originates into the secondary market usually within 30 days from the date of closing, and has up to approximately \$100 million available in a repurchase agreement to fund mortgage closings. In the event that disruptions to the secondary markets similar to those which occurred during 2007 and 2008 continue to tighten or eliminate the

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available liquidity within the secondary markets for mortgage loans, or the underwriting requirements by our secondary market investors continue to become more stringent, our ability to sell future mortgages could decline and we could be required, among other things, to fund our commitments to our buyers with our own financial resources, which is limited, or require our home buyers to find another source of financing. In addition, government-sponsored enterprises, principally FNMA and FHLMC, play a significant role in buying home mortgages and creating investment securities that they either sell to investors or hold in their portfolios. These organizations provide liquidity to the secondary mortgage market. The effects of the government takeover of FNMA and FHLMC are not yet certain and may restrict or curtail their activities and further disrupt the secondary markets. The result of such secondary market disruption could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Interest rate movements, inflation and other economic factors can negatively impact our business.

High rates of inflation generally affect the homebuilding industry adversely because of their adverse impact on interest rates. High interest rates not only increase the cost of borrowed funds to homebuilders but also have a significant effect on housing demand and on the affordability of permanent mortgage financing to prospective purchasers. We are also subject to potential volatility in the price of commodities that impact costs of materials used in our homebuilding business. Increases in prevailing interest rates could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our financial results also are affected by the risks generally incident to our mortgage banking business, including interest rate levels, the impact of government regulation on mortgage loan originations and servicing and the need to issue forward commitments to fund and sell mortgage loans. Our homebuilding customers account for almost all of our mortgage banking business. The volume of our continuing homebuilding operations therefore affects our mortgage banking business.

Our mortgage banking business also is affected by interest rate fluctuations. We also may experience marketing losses resulting from daily increases in interest rates to the extent we are unable to match interest rates and amounts on loans we have committed to originate with forward commitments from third parties to purchase such loans. Increases in interest rates may have a material adverse effect on our mortgage banking revenue, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our operations may also be adversely affected by other economic factors within our markets such as negative changes in employment levels, job growth, and consumer confidence and availability of mortgage financing, one or all of which could result in reduced demand or price depression from current levels. Such negative trends could have a material adverse effect on homebuilding operations.

These factors and thus, the homebuilding business, have at times in the past been cyclical in nature. Any downturn in the national economy or the local economies of the markets in which we operate could have a material adverse effect on our sales, profitability, stock performance and ability to service our debt obligations. In particular, approximately 38% of our home settlements during 2009 occurred in the Washington, D.C. and Baltimore, MD metropolitan areas, which accounted for 49% of our homebuilding revenues in 2009. Thus, we are dependent to a significant extent on the economy and demand for housing in those areas.

Our inability to secure and control an adequate inventory of lots could adversely impact our operations.

The results of our homebuilding operations are dependent upon our continuing ability to control an adequate number of homebuilding lots in desirable locations. There can be no assurance

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that an adequate supply of building lots will continue to be available to us on terms similar to those available in the past, or that we will not be required to devote a greater amount of capital to controlling building lots than we have historically. An insufficient supply of building lots in one or more of our markets, an inability of our developers to deliver finished lots in a timely fashion due to their inability to secure financing to fund development activities or for other reasons, or our inability to purchase or finance building lots on reasonable terms could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Volatility in the credit and capital markets may impact our ability to access necessary financing.

Our homebuilding operations are dependent in part on the availability and cost of working capital financing, and may be adversely affected by a shortage or an increase in the cost of such financing. If we require working capital greater than that provided by our operations and our credit facility, we may be required to seek to increase the amount available under the facility or to obtain alternative financing. No assurance can be given that additional or replacement financing will be available on terms that are favorable or acceptable. Moreover, issues involving liquidity and capital adequacy affecting our lenders could in turn affect our ability to fully access our available credit facilities. In addition, the credit and capital markets are experiencing significant volatility that is difficult to predict. If we are required to seek alternative financing to fund our working capital requirements, continued volatility in these markets may restrict our flexibility to access financing. If we are at any time unsuccessful in obtaining sufficient capital to fund our planned homebuilding expenditures, we may experience a substantial delay in the completion of any homes then under construction, or we may be unable to control or purchase finished building lots. Any delay could result in cost increases and could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Our mortgage banking operations are dependent on the availability, cost and other terms of mortgage financing facilities, and may be adversely affected by any shortage or increased cost of such financing. No assurance can be given that any additional or replacement financing will be available on terms that are favorable or acceptable. Our mortgage banking operations are also dependent upon the securitization market for mortgage-backed securities, and could be materially adversely affected by any fluctuation or downturn in such market.

Our current indebtedness may impact our future operations.

Our existing indebtedness contains financial and other restrictive covenants and any future indebtedness may also contain covenants. These covenants include limitations on our ability, and the ability of our subsidiaries, to incur additional indebtedness, pay cash dividends and make distributions, make loans and investments, enter into transactions with affiliates, effect certain asset sales, incur certain liens, merge or consolidate with any other person, or transfer all or substantially all of our properties and assets. Substantial losses by us or other action or inaction by us or our subsidiaries could result in the violation of one or more of these covenants which could result in decreased liquidity or a default on our indebtedness, thereby having a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Government regulations and environmental matters could negatively affect our operations.

We are subject to various local, state and federal statutes, ordinances, rules and regulations concerning zoning, building design, construction and similar matters, including local regulations that impose restrictive zoning and density requirements in order to limit the number of homes that can eventually be built within the boundaries of a particular area. These regulations may further increase the cost to produce and market our products. In addition, we have from time to time been subject to, and may also be subject in the future to, periodic delays in our homebuilding projects due to building moratoriums in the areas in which we operate. Changes in regulations that restrict homebuilding

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activities in one or more of our principal markets could have a material adverse effect on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

We are also subject to a variety of local, state and federal statutes, ordinances, rules and regulations concerning the protection of health and the environment. We are subject to a variety of environmental conditions that can affect our business and our homebuilding projects. The particular environmental laws that apply to any given homebuilding site vary greatly according to the location and environmental condition of the site and the present and former uses of the site and adjoining properties. Environmental laws and conditions may result in delays, cause us to incur substantial compliance and other costs, or prohibit or severely restrict homebuilding activity in certain environmentally sensitive regions or areas, thereby adversely affecting our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

We are an approved seller/servicer of FNMA, GNMA, FHLMC, FHA and VA mortgage loans, and are subject to all of those agencies' rules and regulations. Any significant impairment of our eligibility to sell/service these loans could have a material adverse impact on our mortgage operations. In addition, we are subject to regulation at the state and federal level with respect to specific origination, selling and servicing practices including the Real Estate Settlement and Protection Act. Adverse changes in governmental regulation may have a negative impact on our mortgage loan origination business.

We face competition in our housing and mortgage banking operations.

The homebuilding industry is highly competitive. We compete with numerous homebuilders of varying size, ranging from local to national in scope, some of whom have greater financial resources than we do. We face competition:

for suitable and desirable lots at acceptable prices;

from selling incentives offered by competing builders within and across developments; and

from the existing home resale market.

Our homebuilding operations compete primarily on the basis of price, location, design, quality, service and reputation.

The mortgage banking industry is also competitive. Our main competition comes from national, regional and local mortgage bankers, thrifts, banks and mortgage brokers in each of these markets. Our mortgage banking operations compete primarily on the basis of customer service, variety of products offered, interest rates offered, prices of ancillary services and relative financing availability and costs.

There can be no assurance that we will continue to compete successfully in our homebuilding or mortgage banking operations. An inability to effectively compete may have an adverse impact on our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

A shortage of building materials or labor, or increases in materials or labor costs may adversely impact our operations.

The homebuilding business has from time to time experienced building material and labor shortages, including shortages in insulation, drywall, certain carpentry work and concrete, as well as fluctuating lumber prices and supply. In addition, high employment levels and strong construction market conditions could restrict the labor force available to our subcontractors and us in one or more of our markets. Significant increases in costs resulting from these shortages, or delays in construction

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of homes, could have a material adverse effect upon our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Product liability litigation and warranty claims may adversely impact our operations.

Construction defect and home warranty claims are common and can represent a substantial risk for the homebuilding industry. The cost of insuring against construction defect and product liability claims, as well as the claims themselves, can be high. In addition, insurance companies limit coverage offered to protect against these claims. Further restrictions on coverage availability, or significant increases in premium costs or claims, could have a material adverse effect on our financial results.

We are subject to litigation proceedings that could harm our business if an unfavorable ruling were to occur.

From time to time, we may become involved in litigation and other legal proceedings relating to claims arising from our operations in the normal course of business. As described in Part I, Item 3, Legal Proceedings of our Annual Report on Form 10-K for the fiscal year ended December 31, 2008, we are currently subject to certain legal proceedings. Litigation is subject to inherent uncertainties, and unfavorable rulings may occur. We cannot assure you that these or other litigation or legal proceedings will not materially affect our ability to conduct our business in the manner that we expect or otherwise adversely affect us should an unfavorable ruling occur.

Changes in tax laws or the interpretation of tax laws may negatively affect our operating results.

The effects of possible changes in the tax laws or changes in their interpretation could have a material negative impact on our financial results.

Certain of our net deferred tax assets could be substantially limited if we experience an ownership change as defined in the Internal Revenue Code.

Certain of our net deferred tax assets give rise to built-in losses (BILs). Our ability to utilize BILs and to offset our future taxable income and/or to recover previously paid taxes would be limited if we were to undergo an ownership change within the meaning of Section 382 of the Internal Revenue Code, which we refer to as the Code. In general, an ownership change occurs whenever the percentage of the stock of a corporation owned by 5-percent shareholders (within the meaning of Section 382 of the Code) increases by more than 50 percentage points over the lowest percentage of the stock of such corporation owned by such 5-percent shareholders at any time over the preceding three years.

An ownership change under Section 382 of the Code would establish an annual limitation on the amount of BILs we could utilize to offset our taxable income in any single taxable year to an amount equal to (i) the product of a specified rate, which is published by the U.S. Treasury, and the aggregate value of our outstanding stock plus (ii) the amount of unutilized limitation from prior years. The application of these limitations might prevent full utilization of the deferred tax assets attributable to our BILs. We do not believe we have experienced an ownership change as defined by Section 382 and, therefore, we do not believe the BILs are subject to any Section 382 limitation. However, whether a change in ownership occurs in the future is largely outside of our control, and there can be no assurance that such a change will not occur.

Weather-related and other events beyond our control may adversely impact our operations.

Extreme weather or other events, such as hurricanes, tornadoes, earthquakes, forest fires, floods, terrorist attacks or war, may affect our markets, our operations and our profitability. These events may impact our physical facilities or those of our suppliers or subcontractors, causing us

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material increases in costs, or delays in construction of homes, which could have a material adverse effect upon our sales, profitability, stock performance, ability to service our debt obligations and future cash flows.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds (Dollars in thousands, except per share data)

We had one repurchase authorization outstanding during the quarter ended September 30, 2009. On July 31, 2007 (July Authorization), we publicly announced the board of directors approval for us to repurchase up to an aggregate of \$300 million of our common stock in one or more open market and/or privately negotiated transactions. The July Authorization does not have an expiration date. We did not repurchase any shares of our common stock during the third quarter of 2009. We have \$226.3 million available under the July Authorization as of September 30, 2009.

Item 6. Exhibits

(a) Exhibits:

- 10.1 First Amendment to Master Repurchase Agreement dated August 5, 2009 among U.S. Bank National Association, as Agent and a Buyer, the other Buyers party hereto and NVR Mortgage Finance as Seller. Filed as Exhibit 10.1 to NVR s Form 8-K filed August 7, 2009 and incorporated herein by reference.
- 10.2 First Amendment to Credit Agreement dated as of August 4, 2009 among NVR, Inc. and the lenders party hereto, and Bank of America, N.A., as Administrative Agent. Filed as Exhibit 10.2 to NVR s Form 8-K filed August 7, 2009 and incorporated herein by reference.
- 31.1 Certification of NVR s Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of NVR s Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of NVR s Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

November 3, 2009

NVR, Inc.

By: /s/ Dennis M. Seremet
Dennis M. Seremet
Senior Vice President, Chief Financial
Officer and Treasurer

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