L-1 IDENTITY SOLUTIONS, INC. Form 10-Q October 30, 2009

## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 **FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES** þ **EXCHANGE ACT OF 1934** 

For the Quarterly Period Ended September 30, 2009.

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES o **EXCHANGE ACT OF 1934** 

For the Transition Period from

Commission File Number 001-33002 L-1 IDENTITY SOLUTIONS, INC.

(Exact name of registrant as specified in its charter)

Delaware

02-0807887

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

177 Broad Street, 12th Floor, Stamford, CT

06901

(Address of principal executive offices)

(Zip Code)

(203) 504-1100

Registrant s telephone number, including area code

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. b Yes o No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer b

Accelerated Filer o

Non-Accelerated Filer o

Smaller Reporting

Company o

(Do not check if a smaller reporting company)

Indicate by a check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) o Yes

Indicate the number of shares outstanding of each of the registrant s classes of common stock, as of the latest practicable date.

Class

Common stock, \$.001 par value

**Outstanding at** October 29, 2009 91,267,175

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# PART 1 FINANCIAL INFORMATION ITEM 1 UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS L-1 IDENTITY SOLUTIONS, INC.

## Condensed Consolidated Balance Sheets (in thousands) (Unaudited)

	S	September 30, 2009	I	December 31, 2008
Assets				
Current assets:	Φ	11.051	ф	20.440
Cash and cash equivalents	\$	11,051	\$	20,449
Accounts receivable, net		127,679		105,606
Inventory Deferred tax asset, net		30,156		34,509 11,101
Other current assets		12,425 6,929		*
Other current assets		0,929		9,628
Total current assets		188,240		181,293
Property and equipment, net		102,968		81,268
Goodwill		889,801		890,977
Intangible assets, net		104,490		108,282
Deferred tax asset, net		25,206		23,609
Other assets, net		17,430		24,392
Total assets	\$	1,328,135	\$	1,309,821
Liabilities and Shareholders Equity Current liabilities:				
Accounts payable and accrued expenses	\$	125,460	\$	118,109
Current portion of deferred revenue	Ψ	17,989	Ψ	16,998
Current maturity of long term debt		18,228		19,256
Other current liabilities		6,571		2,559
Cultivation information		0,071		2,557
Total current liabilities		168,248		156,922
Deferred revenue, net of current portion		4,611		13,323
Long-term debt		425,839		429,235
Other long-term liabilities		4,529		1,861
Total liabilities		603,227		601,341
Shareholders equity: Common stock, \$0.001 par value; 125,000,000 shares authorized; 91,467,475 and 86,615,589 shares issued at September 30, 2009 and				
December 31, 2008, respectively Series A convertible preferred stock, \$0.001 par value, 15,107 shares issued		91		87
and outstanding at December 31, 2008				15,107
Additional paid-in capital		1,427,183		1,393,763
Accumulated deficit		(626,909)		(623,251)

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Pre-paid forward contract	(69,808)	(69,808)
Treasury stock, 366,815 shares of common stock	(6,161)	(6,161)
Accumulated other comprehensive income (loss)	512	(1,257)
Total shareholders equity	724,908	708,480
Total liabilities and shareholders equity	\$ 1,328,135	\$ 1,309,821

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## **IDENTITY SOLUTIONS, INC.**

# Condensed Consolidated Statements of Operations (in thousands, except per share data) (Unaudited)

		Three Mor September 30, 2009		onths Ended September 30, 2008		Nine Mo September 30, 2009		onths Ended September 30, 2008	
Revenues		72,533	\$	154,464		490,774	\$	415,412	
Cost of revenues:									
Cost of revenues	1	15,508		101,298	2	336,983		271,088	
Amortization of acquired intangible assets		2,032		5,892		6,425		18,070	
Total cost of revenues	1	17,540		107,190	3	343,408		289,158	
Gross profit		54,993		47,274		147,366		126,254	
Operating expenses:									
Sales and marketing		10,613		10,433		30,222		26,917	
Research and development		6,114		6,696		17,679		18,539	
General and administrative		23,907		22,964		71,248		62,992	
Acquisitions related expenses and amortization									
of intangible assets		335		833		1,429		2,524	
Total operating expenses		40,969		40,926	-	120,578		110,972	
Operating income		14,024		6,348		26,788		15,282	
Interest income		14		71		117		206	
Interest expense:									
Contractual interest		(7,136)		(6,084)		(21,365)		(11,784)	
Amortization of deferred financing costs, debt									
discount and other		(4,546)		(2,826)		(10,354)		(5,951)	
Other expense, net		(167)		(294)		(272)		(529)	
Income (loss) before income taxes		2,189		(2,785)		(5,086)		(2,776)	
Benefit (provision) for income taxes		(817)		872		1,428		743	
Net income (loss)	\$	1,372	\$	(1,913)	\$	(3,658)	\$	(2,033)	
Net income (loss) per share:									
Basic	\$	0.02	\$	(0.02)	\$	(0.04)	\$	(0.03)	
Diluted	\$	0.02	\$	(0.02)	\$	(0.04)	\$	(0.03)	

## Weighted average shares outstanding:

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Basic 85,901 79,969 85,301 75,397
Diluted 86,007 79,969 85,301 75,397

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## L-1 IDENTITY SOLUTIONS, INC.

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		Series A			Pre-paid Forward Contract To		Accumulated	
	Commo Stock	Convertible onPreferred Stock	Additional Paid-in Capital	Accumulated Deficit	Purchase	Treasur§ Stock	Other Comprehensive Income	e Total
Balance, January 1, 2008 Exercise of		\$	\$1,233,731	\$ (71,657)	\$(69,808)	\$	\$ 6,407	\$1,098,749
employee stock options Common stock and stock options issued			2,860					2,860
for acquisition of Bioscrypt Common stock issued to	2		36,568					36,570
investors Preferred stock issued to	8		103,857					103,865
investor Common stock issued for		15,107						15,107
directors fees Common stock issued under			582					582
employee stock purchase plan Stock options issued for	1		3,313					3,314
officers bonus Deferred tax charge of stock			125					125
options exercised Retirement plan contributions settled in			(331)					(331)
common stock Warrants issued			1,294					1,294
& exercised			1,481					1,481

Repurchase of common stock Stock-based compensation expense			10,283			(6,161)		(6,161) 10,283
Foreign currency translation loss Unrealized loss of financial instruments, net							(6,582)	(6,582)
of tax Net loss				(551,594)			(1,082)	(1,082) (551,594)
Balance, December 31, 2008 Exercise of	87	15,107	1,393,763	(623,251)	(69,808)	(6,161)	(1,257)	708,480
employee stock options Common stock			51					51
issued for directors fees Common stock issued under			208					208
employee stock purchase plan Retirement plan contributions			2,486					2,486
settled in common stock Stock-based	3		7,580					7,583
compensation expense Conversion of Series A convertible			8,182					8,182
preferred stock Foreign currency translation	1	(15,107)	15,106					
adjustments Unrealized gain of financial instruments, net							1,216	1,216
of tax Other Net loss			(193)	(3,658)			553	553 (193) (3,658)
Balance, September 30,	\$91	\$	\$1,427,183	\$(626,909)	\$(69,808)	\$(6,161)	\$ 512	\$ 724,908

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## L-1 IDENTITY SOLUTIONS, INC.

## Condensed Consolidated Statements of Cash Flows (in thousands)

	September 30,	onths Ended September 30,	
Cash Flow from Onewating Astinities	2009	2008	
Cash Flow from Operating Activities: Net loss	\$ (3,658)	\$ (2,033)	
Adjustments to reconcile net loss to net cash provided by operating activities:	\$ (5,036)	\$ (2,033)	
Depreciation and amortization	27,411	34,372	
Stock-based compensation costs	16,225	10,146	
Benefit for non-cash income taxes	(1,428)	· ·	
Amortization of deferred financing costs, debt discount and other	10,354	(779) 5,951	
Other	10,334	162	
Change in operating assets and liabilities, net of effects of acquisitions and		102	
related costs:			
Accounts receivable	(21,571)	(7,341)	
Inventory	4,137	(7,145)	
Other assets	6,435	(7,143) $(7,479)$	
Accounts payable, accrued expenses and other liabilities	17,614	12,394	
Deferred revenue	(7,773)	1,343	
Deferred revenue	(1,113)	1,343	
Net cash provided by operating activities	47,746	39,591	
Cash Flow from Investing Activities:			
Acquisitions and related costs, net of cash acquired	(3,228)	(318,110)	
Capital expenditures	(38,423)	(12,871)	
Additions to intangible assets	(6,151)	(6,085)	
Increase in restricted cash	(67)	(21)	
Net cash used in investing activities	(47,869)	(337,087)	
Cash Flow from Financing Activities:			
Net repayments under revolving credit agreement		(84,000)	
Debt and equity issuance costs	(822)	(13,899)	
(Repayments) borrowings under term loan	(9,843)	295,000	
Principal payments of other debt	(631)	(927)	
Repurchase of common stock		(6,161)	
Proceeds from issuance of common stock to investors, net of issuance costs		103,865	
Proceeds from issuance of preferred stock to investor		15,107	
Proceeds from issuance of common stock to employees	1,770	2,121	
Proceeds from exercise of stock options by employees	51	2,846	
Net cash (used in) provided by financing activities	(9,475)	313,952	
Effect of exchange rate changes on cash and cash equivalents	200	60	

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Net (decrease) increase in cash and cash equivalents	(9,398)		16,516		
Cash and cash equivalents, beginning of period	20,449		8,203		
Cash and cash equivalents, end of period	\$ 11,051	\$	24,719		
Supplemental Cash Flow Information:					
Cash paid for interest	\$ 19,657	\$	6,318		
Cash paid for income taxes	\$ 1,015	\$	1,117		
Non-cash Transactions:					
Common stock issued and options assumed in connection with acquisitions	\$	\$	36,570		
Warrants issued for patent	\$	\$	1,305		
The accompanying notes are an integral part of these condensed consolidated financial statements.					
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#### L-1 IDENTITY SOLUTIONS, INC.

## **Notes to Condensed Consolidated Financial Statements** (Unaudited)

#### 1. DESCRIPTION OF BUSINESS

**Operations** 

L-1 Identity Solutions, Inc. and its subsidiaries ( L-1 or the Company ) provide solutions and services that protect and secure personal identities and assets and allow international governments, federal and state agencies, law enforcement and commercial businesses to better guard the public against global terrorism, crime and identity theft fostered by fraudulent identity.

The Company operates in two reportable segments: Solutions and Services. The Solutions segment includes Secure Credentialing and Biometrics. Secure Credentialing solutions span the entire secure credential lifecycle, from testing through issuance and inspection. This includes driver s licenses, national IDs, ePassports and other forms of legitimate government-issued proof of identity credentials. Biometric Solutions capture, manage and move biometric data for positive, rapid ID and tracking of persons of interest. Biometrics solutions also encompass access control readers that enable businesses and governments to better secure buildings and restricted areas from unauthorized entry. The Services segment includes Enrollment Services and Government Consulting Services. Enrollment Services performs fingerprint-based background checks necessary for federal and state licensed employment in the banking, finance, insurance, healthcare, legal, real estate, education and other industries. Government Consulting Services encompass the most important areas of national security and intelligence in the U.S. today including information technology, engineering and analytics, and intelligence.

Customers, depending on their needs, may order solutions that include hardware, equipment, consumables, software products or services or combine hardware products, consumables, equipment, software products and services to create multiple element arrangements.

#### Reorganization

On May 16, 2007, the Company adopted a new holding company organizational structure in order to facilitate its convertible senior notes (the Convertible Notes or Notes) offering and the structuring of acquisitions. Pursuant to the reorganization, L-1 Identity Solutions, Inc. became the sole shareholder of its predecessor, L-1 Identity Solutions Operating Company (L-1 Operating, previously also known as L-1 Identity Solutions, Inc.). The reorganization has been accounted for as a reorganization of entities under common control and the historical consolidated financial statements of the predecessor entity, L-1 Operating, comprise the consolidated financial statements of the Company. The reorganization did not impact the historical carrying amounts of the assets and liabilities of the Company or its historical results of operations and cash flows.

The Company has no operations other than those carried through its investment in L-1 Operating and the financing operations related to the issuance of the Convertible Notes. A summary balance sheet of the Company (Parent Company only) is set forth below (in thousands):

	September 30, 2009			December 31, 2008		
Assets:						
Deferred financing costs	\$	2,727	\$	3,454		
Investment in L-1 Operating		891,604		868,925		
	\$	894,331	\$	872,379		
Liabilities and shareholders equity:						
Accrued interest	\$	2,466	\$	825		
Deferred tax liability		7,297		7,297		

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Convertible debt		159,660	155,777
Shareholders equity		169,423 724,908	163,899 708,480
		\$ 894,331	\$ 872,379
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#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation and Principles of Consolidation

The accompanying unaudited condensed consolidated financial statements reflect all adjustments, consisting only of normal recurring adjustments that in the opinion of management are necessary for a fair presentation of the financial statements for the interim periods. The unaudited condensed consolidated financial statements have been prepared in accordance with the regulations of the Securities and Exchange Commission (SEC) for interim financial statements, and in accordance with SEC rules, omit or condense certain information and footnote disclosures. Results for the interim periods are not necessarily indicative of results to be expected for any other interim period or for the full year. These financial statements should be read in conjunction with the consolidated financial statements and related notes included in the Company s Current Report on Form 8-K filed on May 21, 2009.

The consolidated financial statements include the accounts of L-1 and its wholly-owned subsidiaries, after elimination of material inter-company transactions and balances.

\*Use of Estimates\*\*

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The most significant assumptions and estimates relate to the allocation of the purchase price of the acquired businesses, assessing the impairment of goodwill, other intangible assets and property and equipment, revenue recognition, estimating the useful life of long lived assets, income taxes, litigation and valuation of and accounting for financial instruments, including convertible notes, interest rate protection agreements, foreign currency contracts, warrants and stock options. Actual results could differ materially from those estimates. We have evaluated subsequent events through October 29, 2009, the date immediately preceding the date on which the financial statements were filed with the Securities and Exchange Commission.

#### Revenue Recognition

The Company derives its revenue from solutions that include products and services, as well as sales of standalone services, hardware, components, consumables and software. Solutions revenue includes revenues from maintenance, consulting and training services related to sales of hardware and software solutions. Services revenue includes enrollment services and government consulting, security and information technology services. Customers, depending on their needs, may order hardware, equipment, consumables, software products or services or combine hardware products, consumables, equipment, software products and services to create multiple element arrangements. The Company s revenue recognition policies are described in the notes to the consolidated financial statements included in the Company s Current Report on Form 8-K filed on May 21, 2009. There have been no material changes to such policies, except as required in connection with the adoption of accounting standards in 2009, as described below. *Stock-Based Compensation* 

L-1 uses the Black-Scholes valuation method to estimate the fair value of option awards. The compensation expense related to share-based payments is recognized over the vesting period for awards granted after January 1, 2006 and over the remaining service period for the unvested portion of awards granted prior to January 1, 2006. The following weighted average assumptions were utilized in the valuation of stock options in 2009 and 2008 (excluding the Bioscrypt assumed stock options):

	<b>Three Months Ended</b>		Nine Mo	nths Ended
	September 30,	September 30,	September 30,	September 30,
	2009	2008	2009	2008
Expected common stock price volatility	60.6%	51.0%	59.3%	52.0%
Risk free interest rate	3.9%	4.1%	3.9%	4.1%
Expected life of options	6.3 Years	6.3 Years	6.3 Years	6.0 Years
Expected annual dividends				

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The expected volatility rate is based on the historical volatility of the Company s common stock. The expected lives of stock options are calculated pursuant to the relevant guidance issued by the Securities and Exchange Commission staff. The Company estimated forfeitures are based on historical rates. The risk free interest rate is based on the applicable treasury security whose term approximates the expected life of the options. The Company updates these assumptions on at least an annual basis and on an interim basis if significant changes to the assumptions are determined to be necessary.

Computation of Net Income (Loss) per Share

Earnings basic net income (loss) per share is calculated by dividing net income (loss) by the weighted average number of common shares outstanding during the period. Diluted net income (loss) per share is based upon the weighted average number of diluted common and common equivalent shares outstanding during the period.

The basic and diluted net income (loss) per share calculation is computed based on the weighted average number of shares of common stock outstanding during the period including 1.1 million shares issuable pursuant to the Series A Convertible Preferred Stock before its conversion into common stock that was subsequently issued in July 2009. The impact of approximately of 8.3 million and 7.9 million common equivalent shares for three and nine month periods ended September 30, 2009, respectively, and the impact of approximately 4.4 million and 4.3 million for the three and nine month periods ended September 30, 2008, respectively, were not reflected in the calculation of weighted average diluted shares outstanding as their effect would be anti-dilutive.

The Company calculates the effect of the Convertible Notes for the three and nine month periods ended September 30, 2009 and 2008, on diluted earnings per share utilizing the if converted method. For the three and nine month periods ended September 30, 2009 and 2008, the effect was anti-dilutive. Accordingly, approximately 5.5 million shares of weighted average common stock issuable at conversion have been excluded from the determination of weighted average diluted shares outstanding.

In connection with the issuance of the Convertible Notes, the Company entered into a pre-paid forward contract with Bear Stearns Companies, Inc. (Bear Stearns; subsequently acquired by JP Morgan Chase & Co.) for a payment of \$69.8 million to purchase 3.5 million shares of the Company s common stock at a price of \$20.00 per share for delivery in 2012. The number of shares to be delivered under the contract is used to reduce weighted average basic and diluted shares outstanding for income (loss) per share purposes.

\*\*Adoption of New Accounting Standards\*\*

During 2009, the Company adopted the following accounting standards:

In September 2006, the Financial Accounting Standards Board (FASB) issued the accounting standard, *Fair Value Measurements and Disclosures*. With respect to financial assets and liabilities, this was effective for financial statements issued for fiscal years beginning after November 15, 2007. With respect to non-financial assets and liabilities, the standard was effective on January 1, 2009. The adoption of this standard did not have a material effect on the consolidated financial statements of any period presented.

In March 2008, the FASB issued the accounting standard, *Disclosures about Derivative Instruments and Hedging Activities*. The adoption of this standard, effective January 1, 2009, did not have a material impact on the condensed consolidated financial statements. See Note 3.

In December 2007, the FASB issued accounting standard, *Business Combinations*, which establishes standards for how the acquirer of a business recognizes and measures the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in the acquiree in its financial statements. The standard also provides guidance for recognizing and measuring the goodwill acquired in the business combination and for information to disclose. Among other things, the standard requires securities issued to be valued as of the acquisition date, transaction costs incurred in connection with an acquisition be expensed, except acquiree costs that meet the accounting standard, *Accounting for Costs Associated with Exit or Disposal Activities*, contingent consideration be recognized at fair value as of the date of acquisition with subsequent changes reflected in income, and in-process research and development be capitalized as an intangible asset. The Company adopted the provisions of the standard effective January 1, 2009. As a result of the adoption of the standard, the Company expensed transaction costs of \$0.5 million in the nine months of 2009 and retroactively expensed previously deferred transaction costs of \$0.1 million in prior periods. We expect that the adoption of the standard will have a continuing material impact in accounting for future acquisitions.

In May 2008, the FASB issued the standard *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion* (*Including Partial Cash Settlement*). This guidance required the Company to separately account for the liability and equity components of the Company s 3.75% Convertible Notes in a manner that results in recording interest expense using the

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Company s nonconvertible debt borrowing rate for such debt, which the Company estimated to be 7.5%. The associated discount is amortized using the effective interest rate method over five years from the date of the debt issuance. The Company adopted the standard on January 1, 2009, and applied its provisions retrospectively to all periods presented. The following summarizes the impact of the adoption of the provisions of the standard and that of Business Combinations on the periods indicated:

## **Statement of Operations (in thousands):**

	Three Months Ended September 30, 2008 Previously		Nine Months Ended September 30, 2008 Previously		
	Reported	Revised	Reported	Revised	
Acquisition related expenses and amortization of			1		
intangible assets	\$ 815	\$ 833	\$ 2,470	\$ 2,524	
Total operating expenses	40,908	40,926	110,918	110,972	
Operating income	6,366	6,348	15,336	15,282	
Amortization of deferred financing, debt discount and					
other	(1,680)	(2,826)	(2,574)	(5,951)	
(Loss) income before income taxes	(1,621)	(2,785)	655	(2,776)	
Income taxes (provision) benefit	435	872	(544)	743	
Net income (loss)	(1,186)	(1,913)	111	(2,033)	
Basic income (loss) per share	(0.01)	(0.02)	0.00	(0.03)	
Diluted income (loss) per share	(0.01)	(0.02)	0.00	(0.03)	

## **Statement of Cash Flows (in thousands):**

	Nine Months Ended September 30, 2008	
	Previously	
	Reported	Revised
Net income (loss)	\$ 111	\$(2,033)
(Benefit) provision for non-cash income taxes	508	(779)
Amortization of deferred financing costs, debt discount and other	2,574	5,951
Other assets	(7,533)	(7,479)
Balance Sheet (in thousands):		

## Balance Sheet (in thousands):

	September 30, 2008 Previously		
	Reported	Revised	
Other assets	\$ 25,984	\$ 25,095	
Deferred tax asset, net	68,000	60,301	
Total assets	1,868,300	1,859,712	
Long-term debt	455,212	435,290	
Total liabilities	619,276	598,800	
Additional paid-in-capital	1,374,857	1,390,748	
Accumulated deficit	(69,687)	(73,689)	
Total shareholders equity	1,249,024	1,260,912	
Total liabilities and shareholders equity	1,868,300	1,859,712	

As previously reported, the financial data included in these condensed financial statements has been revised to reflect the retroactive adoption of the accounting standards as required.

In April 2009, the FASB issued the standard Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly . This standard provides additional

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guidance for estimating fair value in accordance with the standard *Fair Value Measurements* when the volume and level of activity for the asset or liability have significantly decreased and also includes guidance on identifying circumstances that indicate a transaction is not orderly for fair value measurements. This standard was effective for interim and annual periods ending after June 15, 2009. The adoption of this standard did not have a material effect on the consolidated financial statements of any period presented.

In April 2009, the FASB issued the standard *Recognition and Presentation of Other than Temporary Investments*. The standard was amended to make the other-than-temporary impairments guidance more operational and to improve the presentation of other-than-temporary impairments in the financial statements. This standard was effective for interim and annual periods ending after June 15, 2009. The adoption of this standard did not have a material effect on the consolidated financial statements.

In April 2009, the FASB issued the standard, *Interim Disclosures about Financial Instruments*. The standard amends previous guidance to require disclosures about fair value of financial instruments not measured on the balance sheet at fair value in interim financial statements as well as in annual financial statements and requires all entities to disclose the method(s) and significant assumptions used to estimate the fair value of financial instruments. This guidance was effective for interim periods ending after June 15, 2009. The adoption of this standard did not have a material effect on the consolidated financial statements of any period presented.

In April 2009, the FASB issued the standard Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies which amends and clarifies previous guidance to address application issues related to the initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. The standard was effective for assets or liabilities arising from contingencies in business combinations consummated after December 15, 2008. We expect that the adoption of this guidance will likely have a continuing material impact in accounting for future acquisitions.

In May 2009, the FASB issued the standard, *Subsequent Events*, which establishes general accounting standards for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. It requires the disclosure of the date through which an entity has evaluated subsequent events and the basis for selecting that date, that is, whether that date represents the date the financial statements were issued or were available to be issued. This standard was effective for interim or annual financial periods ending after June 15, 2009. The adoption of this standard did not have a material impact on the financial statements for any of the periods presented.

In June 2009, the FASB issued Accounting Standards Update (ASU) No. 2009-01, *Topic 105-General Accepted Accounting Principles* and ASU No. 2009-02, *Omnibus Update, Amendments to Various Topics for Technical Corrections* (collectively the Codification). The Codification establishes the sole source of authoritative accounting principles generally accepted in the United States of America (GAAP) recognized by the FASB for nongovernmental entities. Rules and interpretive releases issued by the Securities and Exchange Commission (SEC) under federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification are now non-authoritative. This Codification was effective for financial statements issued for interim and annual periods ending after September 15, 2009. The adoption of this Codification did not have a material impact on our financial statements.

In August 2009, the FASB issued ASU No. 2009-04, *Accounting for Redeemable Equity Instruments* and ASU No. 2009-05 *Fair Value Measurements and Disclosures* (*Topic 820*) . These accounting updates were effective for interim financial periods ending after August 2009. The adoption of these standards did not have a material impact on the financial statements for any of the periods presented.

Recently Issued Accounting Standards

In June 2009, the FASB issued the standard, Amendments to FASB Interpretation No. 46(R). The standard changes the criteria to determine how an investee for a company is insufficiently capitalized or is not controlled through voting (or similar rights) and therefore should be consolidated. The standard is to become effective for transactions consummated after January 1, 2010. We expect that if we enter into transactions that are within the scope of this standard, its adoption of this standard could have a material impact on our financial statements.

In September 2009, the FASB issued ASU No. 2009-07, *Accounting for Various Topics, Technical Corrections to SEC Paragraphs*. This accounting update was effective for interim financial periods ending after September 2009. The adoption of this standard is not expected to have a material impact on the financial statements.

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In October 2009, the FASB issued ASU No. 2009-13, *Multiple Element Adjustments*, which modifies accounting for multiple element arrangements by requiring that the separation of the arrangements be based on estimated selling prices based on entity specific assumptions rather than fair value, eliminating the residual method of allocation and requiring additional disclosures related to such arrangements. The standard is effective prospectively for arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. The Company has not yet evaluated the impact the adoption of the standard will have on its consolidated financial statements.

Also in October 2009, the FASB issued ASU No. 2009-14, *Certain Revenue Arrangements That Include Software Elements*, which amends software revenue recognition guidance to eliminate from its scope tangible products containing software components that function together to deliver the tangible product s essential functionality and to provide guidance on how to allocate arrangement consideration to deliverables in an arrangement that contain both tangible products and software. The standard is effective prospectively for revenue arrangements entered into or materially modified in fiscal years beginning on or after June 15, 2010. The Company has not yet evaluated the impact the adoption of the standard will have on its consolidated financial statements.

#### 3. ADDITIONAL FINANCIAL INFORMATION

**Inventory** (in thousands):

	Septe 30 20	0,	De	31, 2008
Purchased parts and materials	\$	22,417	\$	27,218
Work in progress		447		1,171
Finished goods		7,292		6,120
Total Inventory	\$	30,156	\$	34,509

Approximately \$3.4 million and \$6.4 million of inventory were maintained at customer sites at September 30, 2009 and December 31, 2008, respectively.

**Property and equipment** (in thousands):

	Se	December 31, 2008		
System assets	\$	91,613	\$	85,089
Computer and office equipment		8,592		7,046
Machinery and equipment		21,581		18,043
Construction in progress		40,549		20,261
Leasehold improvements		8,230		1,217
Other, including tooling and demo equipment		1,071		1,880
		171,636		133,536
Less, accumulated depreciation and amortization		68,668		52,268
Property and equipment, net	\$	102,968	\$	81,268

Property and equipment includes approximately \$4.0 million related to the suspended Registered Traveler program, which is expected to be recovered from future cash flows. However, an impairment charge may be required if the program does not resume as anticipated.

For the three months ended September 30, 2009 and 2008, depreciation expense of property and equipment was \$5.7 million and \$6.9 million, respectively. For the nine months ended September 30, 2009 and 2008, depreciation

expense of property and equipment was \$17.3 million and \$11.9 million, respectively. For the three months and nine months ended September 30, 2009, the Company capitalized interest of \$0.4 million and \$1.0 million, respectively.

The following table presents depreciation and amortization expense, excluding amortization of acquisition related intangible assets, included in the condensed consolidated statements of operations (in thousands):

	<b>Three Months Ended</b>			<b>Nine Months Ende</b>		
	September	Se	ptember	September	Se	ptember
	30,		30,	30,		30,
	2009		2008	2009		2008
Cost of revenues	\$ 5,644	\$	6,468	\$ 16,847	\$	10,505
Sales and marketing	76		88	212		227
Research and development	110		272	317		647
General and administrative	956		943	2,687		2,453
	\$ 6,786	\$	7,771	\$ 20,063	\$	13,832
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#### **Goodwill** (in thousands):

The following summarizes the activity in goodwill for the nine months ended September 30, 2009:

	Solutions	Services	Total
Balance, January 1, 2009	\$ 629,127	\$ 261,850	\$890,977
Currency translation adjustments	403	715	1,118
Old Digimarc final acquisition adjustments	(3,379)		(3,379)
Other	558	527	1,085
Balance, September 30, 2009	\$ 626,709	\$ 263,092	\$889,801

## **Intangible Assets** (in thousands):

Intangible assets comprise the following as of September 30, 2009 and December 31, 2008:

	<b>September 30, 2009</b>			December 31, 2008		
	Cost		umulated ortization	Cost		umulated ortization
Acquisition related intangibles assets:						
Completed technology	\$ 14,425	\$	(4,191)	\$ 14,606	\$	(2,187)
Core technology	340		(62)	340		(11)
Trade names and trademarks	7,240		(2,069)	7,168		(1,463)
Customer contracts and relationships	104,063		(29,927)	103,852		(22,509)
	126,068		(36,249)	125,966		(26,170)
Other intangible assets	22,189		(7,518)	16,029		(7,543)
	\$ 148,257	\$	(43,767)	\$ 141,995	\$	(33,713)

Intangible assets include \$1.0 million related to the Registered Traveler program. See property and equipment above.

Amortization of acquisition related intangible assets was \$2.3 million and \$6.7 million for the three months ended September 30, 2009 and 2008, respectively. Other intangible asset amortization excluding acquisition related amortization was \$1.1 million and \$0.8 million for the three months ended September 30, 2009 and 2008, respectively. Amortization of acquisition related intangible assets was \$7.3 million and \$20.5 million for the nine months ended September 30, 2009 and 2008, respectively. Other intangible asset amortization excluding acquisition related amortization was \$2.8 million and \$1.9 million for the nine months ended September 30, 2009 and 2008, respectively.

The following summarizes amortization of acquisition related intangible assets included in the statement of operations (in thousands):

	Three Months Ended		Nine Months End		s Ended	
	September 30, 2009	Sej	ptember 30, 2008	September 30, 2009	S	eptember 30, 2008
Cost of revenues General and administrative	\$ 2,032 309	\$	5,892 815	\$ 6,425 923	\$	18,070 2,470
	\$ 2,341	\$	6,707	\$ 7,348	\$	20,540

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Amortization for the current and subsequent five years and thereafter is as follows: \$2.3 million, \$8.7 million, \$7.9 million, \$7.0 million, \$6.5 million, \$4.7 million and \$52.7 million, respectively. *Financial Instruments* 

The carrying amounts of accounts receivable, net, accounts payable and accrued expenses and other current liabilities approximate their fair values due to the short term maturities. The carrying amount of borrowings under the revolving credit agreement approximates fair value since the long-term debt bears interest at variable rates. The fair value of the Convertible Notes and Term Loan is based on transaction prices. The fair value of interest rate protection agreements and foreign currency forward contracts are determined based on the estimated amounts that such contracts could be settled with the counterparty at the balance sheet date, taking into account current interest rates, future expectations of interest rates, and our current credit worthiness. The recorded and fair value amounts are as follows for September 30, 2009 (in thousands):

	Assets (Liabilities)	
	Recorded amount at September 30, 2009	Fair Value at September 30, 2009
Accounts receivable	\$ 127,679	\$ 127,679
Accounts payable and accrued expenses, excluding interest rate protection		
agreement	(123,474)	(123,474)
Other current liabilities	(6,571)	(6,571)
Term loan	(282,946)	(290,916)
Convertible notes	(159,660)	(154,753)
Other debt	(1,461)	(1,461)
Derivatives:		
Foreign currency forward contracts	147	147
Interest rate protection agreements (included in accrued expenses)	(1,986)	(1,986)

**Derivatives** 

The Company is exposed to interest rate risk and foreign exchange risks that in part are managed by using derivative financial instruments. These derivatives include foreign currency forward contracts related to risks associated with foreign operations and interest protection agreements related to risks associated to variable rate borrowings. The Company does not use derivatives for trading purposes and at September 30, 2009, has no derivatives that are designated as fair value hedges.

Derivatives are recorded at their estimated fair values. Derivatives designated and effective as cash flow hedges are reported as a component of comprehensive income and reclassified to earnings in the same periods in which the hedged transactions impact earnings. Gains and losses related to derivatives not meeting the requirements of hedge accounting and the portion of derivatives related to hedge ineffectiveness are recognized in current earnings.

At September 30, 2009, the Company s foreign currency forward contracts hedged forecasted transactions denominated in Canadian Dollars aggregating \$0.6 million. At December 31, 2008 foreign currency forward contracts not designated as hedges were used to mitigate the Company s exposure to liabilities denominated in Japanese Yen aggregating \$3.5 million.

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The following summarizes certain information regarding the Company s derivatives financial instruments (in thousands):

Derivatives designated as hedges:

		Fair Value at
	Balance	September
	Sheet	30,
	Caption	2009
Foreign currency forward contracts	Other Assets	\$ 147
Derivatives designated and effective as cash flow hedges:		

		, ,	reclassified from come Statement
	At September 30, 2009 Recognized	Three Months Ended September	Nine Months Ended September 30,
	in OCI	30, 2009	2009
Interest rate protection agreements	\$ (1,112)	\$(133)	\$ (356)
Foreign currency forward contracts	147	4	37

Derivatives not designated or not effective as hedges:

		Amounts of Loss Recognized		
		in Income		
		Three		
		Months	Nine Months	
	Income			
	Statement	Ended	Ended	
		September	September 30,	
	Caption	30, 2009	2009	
	Interest	(		
Interest rate protection agreements	Expense	\$750)	(\$518)	

Amounts of Loss Dosognized

The Company has entered into interest rate protection agreements to reduce its exposure to the variable interest rate payments on its term loan. In October 2008, the Company entered into an interest rate protection agreement with a notional amount of \$62.5 million, and expires in November, 2011. Under the term of the agreement, the Company pays the counter party a fixed rate of 4.1% and receives variable interest based on three-month LIBOR (subject to a floor of 3.0%). In May 2009, the Company entered into two additional interest rate protection agreements with notional amounts of \$50.0 million each, and expire in May 2011, pursuant to which the Company pays a fixed rate of 1.4% and receives one month LIBOR. The counterparties to these agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swap agreement, the Company s exposure is limited to the interest rate differential on the notional amount at each quarterly settlement period over the life of the agreements. We do not anticipate non-performance by the counterparties.

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#### **Products and Services Revenues:**

The following represents details of the products and services for revenues for the three and nine months ended September 30, 2009 and 2008 (in thousands):

	Three Months Ended			Nine Months Ended		
	September	September 30,		September 30,	September 30,	
	30,					
	2009		2008	2009		2008
U.S. Federal government services	\$ 53,305	\$	50,793	\$ 160,644	\$	153,368
Hardware and consumables	32,009		41,048	87,210		107,849
State and local government services	60,824		44,226	172,629		96,910
Software, licensing fees and other	17,621		10,444	45,681		36,562
Maintenance	8,774		7,953	24,610		20,723
Total revenues	\$ 172,533	\$	154,464	\$ 490,774	\$	415,412

### **Comprehensive Income (Loss) (in thousands):**

	<b>Three Months Ended</b>			<b>Nine Months Ended</b>		
	September	September 30,		September	September 30,	
	30,			30,		
	2009		2008	2009		2008
Net income (loss)	\$ 1,372	\$	(1,913)	\$ (3,658)	\$	(2,033)
Change in accumulated other comprehensive						
income (loss)	963		(3,680)	1,769		(1,778)
Comprehensive income (loss)	\$ 2,335	\$	(5,593)	\$ (1,889)	\$	(3,811)

#### 4. RELATED PARTY TRANSACTIONS

Aston Capital Partners, L.P. (Aston), an affiliate of L-1 Investment Partners LLC, owns approximately 8.4% of L-1 s outstanding common stock. Mr. Robert LaPenta, Mr. James DePalma, Mr. Joseph Paresi and Ms. Doni Fordyce, each executive officers of the Company, directly and indirectly hold all the beneficial ownership in L-1 Investment Partners LLC and Aston Capital Partners GP LLC, the investment manager and general partner of Aston. Mr. LaPenta is also the Chairman of the Board of Directors and Chief Executive Officer and President of the Company. Mr. DePalma is also the Chief Financial Officer and Treasurer of the Company.

On August 5, 2008, Mr. Robert LaPenta purchased 750,000 shares of L-1 common stock and 15,107 shares of Series A Convertible Preferred Stock, par value \$0.001 per share (Series A Preferred Stock). Pursuant to the definitive purchase agreement (the LaPenta Agreement), L-1 issued 15,107 shares of Series A Preferred Stock with an initial liquidation preference of \$1,000 per share and 750,000 shares of L-1 common stock to Mr. LaPenta. Each share of Series A Preferred Stock was convertible into a number of shares of L-1 common stock equal to the liquidation preference then in effect, divided by \$13.19 subject to stockholder approval pursuant to the listed company rules of the New York Stock Exchange, Inc. Such stockholder approval was obtained at L-1 s annual meeting held on May 6, 2009, and the shares of Series A Preferred Stock held by Mr. LaPenta were converted into 1,145,337 shares of Common Stock on May 11, 2009. Pursuant to the terms and conditions of the LaPenta Agreement, Mr. LaPenta was entitled to a contractual price protection right to receive up to 2,185 additional shares of Series A Preferred Stock if the volume weighted average price of a share of L-1 common stock as reported by Bloomberg Financial Markets for the 30 consecutive trading days ending on the last trading day prior to June 30, 2009, was less than \$13.19. Our stock traded below this threshold and on July 1, 2009, we issued 165,655 shares of Common Stock to Mr. LaPenta was issued

an aggregate of 1,310,992 shares of common stock upon conversion of shares of Series A Preferred Stock.

The Company has consulting agreements with Mr. Denis K. Berube, a former member of the Company s Board of Directors, and his spouse, Ms. Joanna Lau, under which each receives annual compensation of \$0.1 million. Each agreement terminates on the earlier of January 10, 2012, or commencement of full time employment elsewhere. Under the terms of a 2002 acquisition agreement with Lau Security Systems, an affiliate of Mr. Berube and Ms. Lau, the Company is obligated to pay Lau a royalty on certain of its face recognition revenues through June 30, 2014, up to a maximum of \$27.5 million. The estimated royalty accrued during the nine months ended September 30, 2009 amount to \$0.05 million.

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In connection with the merger with Identix, Aston and L-1 agreed in principle that the Company may, subject to approval of the Company s board of directors, purchase AFIX Technologies, Inc. (AFIX) a portfolio company of Aston, which provides fingerprint and palmprint identification software to local law enforcement agencies, at fair market value to be determined by an independent appraiser retained by the Company s Board of Directors. A committee of the Board of Directors was appointed to evaluate a potential transaction. In March 2009, L-1 concluded that due to a variety of factors, it is not advisable to pursue the transaction with AFIX at this point in time. Receivables from and sales to AFIX at September 30, 2009, were \$0.1 million and \$0.1 million, respectively.

In connection with the relocation of the corporate headquarters of the Company in the third quarter of 2006 to the offices of L-1 Investment Partners LLC in Stamford, Connecticut, the Company entered into a sublease with L-1 Investment Partners LLC under which the Company will reimburse L-1 Investment Partners LLC for the rent and other costs payable by the Company. On June 29, 2009, the sublease was extended until March 2015. For the three months and nine months ended September 30, 2009 and 2008, the Company incurred costs of \$0.2 million and \$0.6 million for both periods, respectively, related to the sublease agreement.

In connection with the merger with Identix, the Company entered into an agreement with Bear Stearns, subsequently acquired by JP Morgan Chase & Co., pursuant to which Bear Stearns would provide financial advisory services related to the merger through August 2008. The spouse of Ms. Fordyce, Executive Vice President of Corporate Communications for the Company was an executive and senior investment banker at Bear Stearns involved with the engagement and has a personal investment in Aston. Pursuant to the letter agreement, Bear Stearns received \$2.5 million upon the closing of the merger, plus expense reimbursement, as well as exclusive rights to act as underwriter, placement agent and/or financial advisor to the Company with respect to certain financings and other corporate transactions until August 2008. The Company waived any claims it may have against Bear Stearns with respect to any actual or potential conflicts of interest that may arise with respect to these relationships in the context of the Bear Stearns engagement.

Prior to August 5, 2008, Bear Stearns was a party to the revolving credit agreement under which it was paid \$0.1 million and \$0.6 million for the three and nine months ended September 30, 2008, respectively. In addition, Bear Stearns was an initial purchaser of the Convertible Notes issued on May 17, 2007, for which it received an aggregate discount of \$4.8 million. Also on May 17, 2007, the Company entered in a pre-paid forward contract with Bear Stearns to purchase approximately 3.5 million shares of the Company s common stock for \$69.8 million to be delivered in May 2012. Bear Stearns acted as the broker for the purchase of 362,000 shares of the Company s common stock in January 2008 and received a commission of \$0.02 per share.

The Company has employment and non-competition agreements with all of its executive officers. Such agreements provide for employment and related compensation and restrict the individuals from competing with the Company. The agreements also provide for the grant of stock options under the Company s stock option plans and for severance upon termination under circumstances defined in such agreements.

As a condition to the closing of the Identix merger, the Company and L-1 Investment Partners LLC entered into a Termination and Noncompete Agreement which, among other things, (1) terminated all arrangements whereby L-1 Investment Partners LLC and its affiliates provided financial, advisory, administrative or other services to the Company or its affiliates, and (2) prohibits L-1 Investment Partners LLC and its affiliates from engaging or assisting any person who competes directly or indirectly with the Company in the business of biometric, credentialing and ID management business anywhere in the United States or anywhere else in the world where the Company does business, or plans to do business or is actively evaluating doing business during the restricted period; provided however that the foregoing does not restrict L-1 Investment Partners LLC and its affiliates from retaining its investment in and advising AFIX Technologies, Inc. The restricted period runs co-terminously with the term of Mr. LaPenta s employment agreement with the Company, dated as of August 29, 2006, and for a twelve month period following the expiration of the term of Mr. LaPenta s employment agreement. On April 23, 2007, the Company entered into an employee arrangement with Mr. Robert LaPenta, Jr., the son of the Company s Chief Executive Officer, to serve as Vice President, M&A/Corporate Development.

In connection with the acquisition of Integrated Biometric Technology, Inc. ( IBT ) in December 2005, the Company issued warrants to purchase 440,000 shares of common stock with an exercise price of \$13.75 per share to

L-1 Investment Partners LLC, all of which expired unexercised in December 2008.

In December 2005, Aston completed a \$100.0 million investment in and became the beneficial owner of more than 5% of L-1 s outstanding common stock. In accordance with the terms of the investment agreement, L-1 issued to Aston warrants to purchase an aggregate of 1,600,000 shares of L-1 s common stock at an exercise price of \$13.75 per share, which expired unexercised in December 2008. The investment agreement provides Aston a right of first refusal to purchase a pro rata portion of new securities issued by L-1, subject to exceptions specified therein.

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#### 5. LONG-TERM DEBT AND FINANCING ARRANGEMENTS

Long-term debt consists of the following (in thousands):

	<b>September 30,</b> 2009		<b>December</b> 31, 2008	
\$175.0 million aggregate principal amount 3.75% Convertible Senior Notes maturing on May 15, 2027 Borrowings under term loan	\$	175,000 286,407	\$	175,000 296,250
Capital leases and other		1,461		936
		462,868		472,186
Less: Unamortized discount on convertible notes		15,340		19,223
Less: Unamortized original issue discount on term loan		3,461		4,472
Less: Current portion of long-term debt		18,228		19,256
	\$	425,839	\$	429,235

Scheduled principal payments on long-term debt and financing arrangements for the subsequent five years are as follows: \$4.6 million, \$22.1 million, \$33.9 million, \$218.6 million, and \$183.7 million. These payments reflect the revised payment schedule under the term loans as described below.

## **Credit Agreement**

On August 5, 2008, L-1 entered into a Second Amended and Restated Credit Agreement (the Credit Agreement ), among L-1 Identity Operating, L-1, Bank of America, N.A., Wachovia Bank, National Association, Banc of America Securities LLC and Wachovia Capital Markets LLC, Royal Bank of Canada, Societe Generale and TD Bank, N.A. to amend and restate the Amended and Restated Credit Agreement, by and among L-1, Bank of America, N.A. (Administrative Agent), Bear Stearns Corporate Lending, Inc., Bear Stearns & Co., Inc., Banc of America Securities LLC, Wachovia Bank, N.A. and Credit Suisse, Cayman Islands Branch. The Credit Agreement provides for a senior secured term loan facility in an aggregate principal amount of up to \$300.0 million, with a term of five years, and a senior secured revolving credit facility in an aggregate principal amount of up to \$135.0 million. The proceeds of the senior secured facilities were used to (i) fund, in part, the purchase price paid, and fees and expenses incurred, in connection with the acquisition of L-1 s acquisition of Digimarc Corporation after giving effect to the spin-off of its digital watermarking business (Old Digimarc), (ii) repay borrowings under L-1 s then existing revolving credit facility and (iii) provide ongoing working capital and fund other general corporate purposes of L-1. As of September 30, 2009, the Company has approximately \$125.9 million available under its revolving credit facility, net of letters of credit of \$9.1 million, subject to continuing compliance with the covenants contained in the agreement.

On July 9, 2009, L-1 entered into an amendment to the Credit Agreement pursuant to which the term loans under the Credit Agreement have been split into two tranches: Tranche B-1 Term Loan and Tranche B-2 Term Loan. The Tranche B-1 Term Loan, with an aggregate principal amount of approximately \$154.6 million at September 30, 2009, requires annual principal payments (payable quarterly) of 5% of the related original principal amount through September 30, 2009 and 10% of the original principal amount through September 30, 2010, and thereafter, increasing over the duration of the Credit Agreement. The Tranche B-2 Term Loan, with an aggregate principal amount of approximately \$134.2 million at September 30, 2009, requires annual principal payments (also payable quarterly) of 1% of the related original principal amounts over the remaining term of the Credit Agreement.

Under the terms of the amended senior secured credit facility the Company has the option to borrow at LIBOR (subject to a floor of 3%) plus 2.75% to 5.0% per annum or at prime (subject to a floor of 2%) plus 1.75% to 4.0% per annum. L-1 is required to pay a fee of 0.5% on the unused portion of the revolving credit facility. All obligations of L-1 Operating under the Credit Agreement are guaranteed on a senior secured basis by L-1 and by each of L-1 s

existing and subsequently acquired or organized direct or indirect wholly-owned subsidiaries (subject to certain exceptions). At September 30, 2009, the interest rates were 6.75% for Tranche B-1 and 7.25% for Tranche B-2 Term Loans. No borrowings were outstanding under the revolving credit facility at September 30, 2009.

L-1 is required to maintain the following financial covenants under the Credit Agreement:

As of the end of any fiscal quarter, the ratio of Consolidated EBITDA (as defined in the Credit Agreement) for the period of four consecutive fiscal quarters ending on or immediately prior to such date to the sum of (i) Consolidated Interest Charges (as

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defined in the Credit Agreement), of L-1 Operating and its consolidated subsidiaries paid or payable in cash during the period of four consecutive fiscal quarters ended on or immediately prior to such date, plus (ii) Consolidated Debt Amortization (as defined in the Credit Agreement) as of such date, shall not be less than 2.25:1.00; and at September 30, 2009, the ratio was 2.43:1.00.

As of the end of any fiscal quarter, the ratio of L-1 Operating s Consolidated Funded Indebtedness (as defined in the Credit Agreement, which excludes standby letters of credit issued in connection with performance bonds) as of such date to its Consolidated EBITDA (as defined in the Credit Agreement) for the period of four consecutive fiscal quarters ended on or immediately prior to such date, may not be more than: (i) 3.25:1.00 from the Closing Date (as defined in the Credit Agreement) to and including March 10, 2010, (ii) 3.00:1.00 from March 11, 2010, to March 30, 2011, and (iii) 2.75:1.00 at the end of each fiscal quarter thereafter. At September 30, 2009, the ratio was 3.04:1.00.

The amendment provided that L-1 s compliance with these financial covenants, through March 31, 2010, will be measured after giving effect to the reduced principal payments provided by the amendment, as if the amendment had been in effect at the beginning of the measurement period, and after eliminating the effects of certain recently adopted accounting standards.

Under the terms of the Credit Agreement, L-1 Operating may incur, assume or guarantee unsecured subordinated indebtedness in an amount up to \$200.0 million, provided that no default or event of default shall have occurred or would occur as a result of the incurrence of such subordinated debt and the borrower and its subsidiaries are in pro forma compliance, after giving effect to the incurrence of such subordinated debt, with each of the covenants in the Credit Agreement, including, without limitation, the financial covenants mentioned above. Pursuant to the terms of the Credit Agreement, L-1 may incur, assume or guarantee any amount of unsecured subordinated indebtedness, provided, that no default or event of default shall have occurred or would occur as a result of the incurrence of such subordinated debt and the pro forma Consolidated Leverage Ratio (as defined in the Credit Agreement) of L-1 and its subsidiaries after giving effect to the incurrence of such subordinated debt shall be less than 4.75:1.00. The Credit Agreement limits the ability of L-1 to (i) pay dividends or other distributions or repurchase capital stock, (ii) create, incur, assume or suffer to exist any indebtedness, (iii) create, incur, assume or suffer to exist liens upon any of its property, assets or revenues, (iv) sell, transfer, license, lease or otherwise dispose of any property, (v) make or become legally obligated to make capital expenditures above certain thresholds, subject to certain adjustments, (vi) make investments, including acquisitions, and (vii) enter into transactions with affiliates. These covenants are subject to a number of exceptions and qualifications. The Credit Agreement provides for events of default which include (subject in certain cases to grace and cure periods), among others: nonpayment, breach of covenants or other agreements in the Credit Agreement or the other Loan Documents (as defined in the Credit Agreement), payment defaults or acceleration of other indebtedness, failure to pay certain judgments, inability to pay debts as they become due and certain events of bankruptcy, insolvency or reorganization. Generally, if an event of default occurs, the Administrative Agent may, with the consent of the Required Lenders (as defined in the Credit Agreement) declare all outstanding indebtedness under the Credit Agreement to be due and payable.

The Company has entered into interest rate protection agreements to reduce its exposure to the variable interest rate payments on its term loan. In October 2008, the Company entered into an interest rate protection agreement with a notional amount of \$62.5 million, which expires in November, 2011. Under the term of the agreement, the Company pays the counter party a fixed rate of 4.1% and receives variable interest based on three-month LIBOR (subject to a floor of 3.0%). In May 2009, the Company entered into two additional interest rate protection agreements with notional amounts of \$50.0 million each pursuant to which the Company pays a fixed rate of 1.4% and receives one month LIBOR. The counterparties to these agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swap agreement, the Company s exposure is limited to the interest rate differential on the notional amount at each quarterly settlement period over the life of the agreements. We do not anticipate non-performance by the counterparties.

## **Convertible Senior Notes**

On May 17, 2007, the Company issued \$175.0 million of Convertible Notes with a conversion feature which allows the Company the option to settle the debt either in shares of common stock or to settle the principal amount in

cash and the conversion spread in cash or common stock. The proceeds of the Convertible Notes offering, net of deferred financing costs amounted to \$168.7 million. The embedded conversion feature has not been deemed a derivative since the conversion feature is indexed to the Company s stock and would be classified as equity.

The Notes are governed by an indenture, dated May 17, 2007 (the Indenture ), between the Company and The Bank of New York, as trustee. The Notes will be convertible only under certain circumstances, as described below. If, at the time of conversion, the daily volume-weighted average price per share for a 25 trading day period calculated in accordance with the Indenture (as defined in greater detail in the Indenture, VWAP) of the Company's common stock is less than or equal to \$32.00 per share, which is referred to as the base conversion price, the Notes will be convertible into 31.25 shares of common stock of the Company per \$1,000 principal amount of the Notes, subject to adjustment upon the occurrence of certain events. If, at the time of conversion, the VWAP of the shares of common stock of the Company exceeds the base conversion price of \$32.00 per share, the conversion rate will be determined pursuant

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to a formula resulting in holders receipt of up to an additional 14 shares of common stock per \$1,000 principal amount of the Notes, subject to adjustment upon the occurrence of certain events and determined as set forth in the Indenture.

The Notes are convertible until the close of business on the second business day immediately preceding May 15, 2027, in multiples of \$1,000 in principal amount, at the option of the holder under the following circumstances: (1) during the five business-day period after any five consecutive trading day period (the measurement period ) in which the trading price per Note, for each day of such measurement period, was less than 98% of the product of the last reported sale price of shares of common stock of the Company and the applicable conversion rate for such trading day; (2) during any fiscal quarter, if the last reported sale price of shares of common stock of the Company for 20 or more trading days in a period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the base conversion price on the related trading day; (3) if the Company calls any or all of the Notes for redemption; and (4) upon the occurrence of specified corporate transactions described in the Indenture. Upon conversion, the Company has the right to deliver shares of common stock based upon the applicable conversion rate, or a combination of cash and shares of common stock, if any, based on a daily conversion value as described above calculated on a proportionate basis for each trading day of a 25 trading-day observation period. In the event of a fundamental change as specified in the Indenture, the Company will increase the conversion rate by a number of additional shares of common stock specified in the Indenture, or, in lieu thereof, the Company may in certain circumstances elect to adjust the conversion rate and related conversion obligation so that the Notes will become convertible into shares of the acquiring or surviving company.

The Notes bear interest at a rate of 3.75% per year payable semiannually in arrears in cash on May 15 and November 15 of each year. The Notes will mature on May 15, 2027, unless earlier converted, redeemed or repurchased. The Company may redeem the Notes at its option, in whole or in part, on or after May 20, 2012, subject to prior notice as provided in the Indenture. The redemption price during that period will be equal to the principal amount of the Notes to be redeemed, plus any accrued and unpaid interest. The holders can require the Company to repurchase the Notes for cash on May 15, 2012, May 15, 2017 and May 15, 2020. The embedded redemption and repurchase provisions have not been separated from the host contracts and accounted for as derivatives because such embedded derivatives are deemed to be clearly and closely related to the host contract.

The Convertible Notes are structurally subordinated to all liabilities of L-1 Operating. Under the term of the Credit Agreement, as defined above, L-1 Operating may not make any dividend payment to the Company except to permit the Company to make scheduled interest payments on the subordinated debt up to a maximum of \$10.0 million per year, and for certain tax liabilities. However, subject to certain prepayment requirements under the Credit Agreement, the Company may prepay, redeem or repurchase the Convertible Notes in amounts not in excess of proceeds from the issuance of additional equity securities of the Company.

## 6. SHAREHOLDERS EQUITY

#### **Common Stock and Warrants**

On December 16, 2005, upon the completion of the acquisition of IBT, L-1 issued warrants to purchase 440,000 shares of L-1 common stock with an exercise price of \$13.75 per share to L-1 Investment Partners LLC for strategic advice, due diligence and other services relating to the acquisition, all of which expired unexercised on December 16, 2008.

In connection with the merger with Identix, the Company assumed Identix obligation under a warrant, which was issued in exchange for technology and intellectual property rights acquired by Identix. The warrant was issued with contingent future vesting rights to purchase up to 378,400 shares of common stock at \$9.94 per share. The fair value of the warrant at the time of vesting will be recorded as additional cost of the acquisition of Identix. The warrant vests upon successful issuance of certain patents with the U.S. government related to the technology acquired. As of September 30, 2009, 141,900 warrants were vested of which 17,738 have been exercised, and 236,500 remain unvested. The warrants expire in 2014.

In connection with Identix merger with Visionics in 2002, the Company also assumed warrants to purchase shares of Visionics common stock outstanding immediately prior to the consummation of the merger, which were converted into warrants to purchase shares of Identix common stock. The remaining warrants to purchase 38,789 shares of common stock of the Company will expire once it fulfills its registration obligations, and have exercise prices between

\$20.78 and \$26.53.

## **Pre-paid Forward Contract**

In connection with the issuance of the Convertible Notes on May 17, 2007, the Company entered into a contract with Bear Stearns (subsequently acquired by JP Morgan Chase & Co.) to purchase 3,490,400 shares of the Company s common stock at a purchase price

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of \$20.00 per share. Under the agreement, Bear Stearns is required to deliver the shares to the Company in April-May 2012. The transaction is subject to early settlement or settlement with alternative consideration in the event of certain significant corporate transactions such as a change in control. At closing of the Convertible Notes, the Company settled its obligation under the pre-paid forward contract to Bear Stearns for cash of \$69.8 million. The fair value of the obligation (which is equal to the cash paid) has been accounted for as a repurchase of common stock and as a reduction of shareholders—equity. Under terms of the contract, any dividend payment that Bear Stearns would otherwise be entitled to on the common stock during the term of the contract would be paid to the Company.

## **Issuance of Equity Securities**

On August 5, 2008, pursuant to the terms and conditions of (i) the Securities Purchase Agreement, by and between L-1 and Robert V. LaPenta (the LaPenta Agreement), (ii) the Securities Purchase Agreement (the Iridian Agreement), by and between L-1 and Iridian Asset Management LLC (Iridian) and (iii) the LRSR LLC Agreement (together with the LaPenta Agreement and Iridian Agreement, the Investor Agreements), L-1 issued an aggregate of 8,083,472 shares of L-1 common stock and 15,107 shares of Series A Convertible Preferred Stock (the Series A Preferred Stock) for aggregate proceeds to L-1 of \$119.0 million, net of related issuance costs, which were used to fund a portion of L-1 s acquisition of Old Digimarc. In accordance with its terms, the Series A Preferred Stock was subsequently converted to 1,310,992 shares of common stock. See Note 4 for additional information.

## 7. STOCK OPTIONS AND RESTRICTED STOCK AWARDS

The following table summarizes the stock option activity from January 1, 2009 through September 30, 2009:

	Stock Options	A Ex	eighted verage xercise Price	Weighted Average Remaining Life (Years)	Aggregate Intrinsic Value
Outstanding at January 1, 2009	7,221,655	\$	15.22		
Granted	1,646,750		7.41		
Exercised	(19,430)		2.64		
Canceled/expired/forfeited	(579,178)		16.33		
Outstanding at September 30, 2009	8,269,797	\$	13.62	6.76	\$ 2,261,692
Vested or expected to vest at September 30, 2009	6,169,269	\$	13.62	6.76	\$ 1,687,222
Exercisable at September 30, 2009	4,638,979	\$	14.44	5.34	\$ 2,258,622

The aggregate unearned compensation cost of unvested options outstanding as of September 30, 2009, was \$19.4 million and will be amortized over a weighted average period of 2.6 years. The total intrinsic value of options exercised during the three and nine months ended September 30, 2009 was \$0.0 million and \$0.1 million, respectively. The intrinsic value is calculated as the difference between the market value of the Company s common stock and the exercise price of options.

During February, July and September 2009, the Company awarded 1,618,750 shares of restricted stock to officers and employees and had total outstanding restricted stock awards of 1,634,395 as of September 30, 2009. The restricted stock vests over four years and the weighted average grant date fair value was \$7.41 at September 30, 2009. At September 30, 2009, approximately 1,219,000 shares are expected to vest. Unearned compensation related to restricted stock that is expected to vest approximated \$8.3 million at September 30, 2009. Options and restricted stock expected to vest are determined by applying the pre-vesting forfeiture rate assumptions to total outstanding options and restricted stock.

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Stock-based compensation expense was \$5.3 million and \$16.2 million and \$3.6 million and \$10.1 million for the three and nine months ended September 30, 2009 and 2008, respectively, and includes compensation expense related to restricted stock, stock options, employee purchases under the stock purchase plan, and Company retirement plan contributions settled or to be settled in common stock. The Company did not capitalize any stock compensation costs during any of the periods presented. The following table presents stock-based compensation expense included in the condensed consolidated statements of operations (in thousands):

	Three M	<b>Three Months Ended</b>			<b>Nine Months Ended</b>		
	September	September		September		Se	eptember
	30,		30,		30,		30,
	2009		2008		2009		2008
Cost of revenues	\$ 1,839	\$	408	\$	5,888	\$	967
Sales and marketing	595		619		1,553		1,549
Research and development	402		525		1,369		1,395
General and administrative	2,492		2,031		7,415		6,235
	\$ 5,328	\$	3,583	\$	16,225	\$	10,146

#### 8. LITIGATION

Old Digimarc Litigation

In connection with the Company s August 2008 acquisition of Old Digimarc, which consisted of its Secure ID Business following the spin-off of its digital watermarking business, the Company assumed certain legal proceedings of Old Digimarc as described below.

Beginning in May 2001, a number of substantially identical class action complaints alleging violations of the federal securities laws were filed in the United States District Court for the Southern District of New York naming approximately 300 companies, including Old Digimarc, and their officers and directors and underwriters as defendants in connection with the initial public offerings of these companies. The complaints were subsequently consolidated into a single action, and a consolidated amended complaint was filed in April 2002. The amended complaint alleges, among other things, that the underwriters of Old Digimarc s initial public offering violated securities laws by failing to disclose certain alleged compensation arrangements in Old Digimarc s initial public offering registration statement and by engaging in manipulative practices to artificially inflate the price of Old Digimarc s stock in the aftermarket subsequent to the initial public offering. Old Digimarc and certain of its officers and directors are named in the amended complaint pursuant to Section 11 of the Securities Act of 1933 and Section 10(b) and Rule 10b-5 of the Securities Exchange Act of 1934 on the basis of an alleged failure to disclose the underwriters alleged compensation arrangements and manipulative practices. The complaint sought unspecified damages. The individual officer and director defendants entered into tolling agreements and, pursuant to a court order dated October 9, 2002, were dismissed from the litigation without prejudice. The plaintiffs have continued to litigate their claims primarily against the underwriter defendants. The district court directed that the litigation proceed within a number of focus cases rather than in all of the 309 cases that have now been consolidated. Old Digimarc was not one of these focus cases. On December 5, 2006, the Court of Appeals for the Second Circuit reversed the district court s class certification decision for the nine focus cases. On August 14, 2007, the plaintiffs filed their second consolidated amended class action complaints against the focus cases and on September 27, 2007, again moved for class certification. On November 12, 2007, certain of the defendants in the focus cases moved to dismiss the second consolidated amended class action complaints. The court issued an opinion and order on March 26, 2008, denying the motion to dismiss except as to Section 11 claims raised by those plaintiffs who sold their securities for a price in excess of the initial offering price and those who purchased outside the previously certified class period. The class certification motion was withdrawn without prejudice on October 10, 2008. On February 25, 2009, liaison counsel for the plaintiffs informed the district court that a settlement had been agreed to in principle, subject to formal approval by the parties, and preliminary and final approval by the Court. On April 2, 2009, a stipulation and agreement of

settlement among the plaintiffs, issuer defendants (including Old Digimarc) and underwriter defendants, providing for a global settlement of \$586 million, was submitted to the Court for preliminary approval. Old Digimarc s portion of the settlement, which is wholly immaterial, is covered entirely by insurance. On June 10, 2009, the Judge granted preliminary approval for the parties to proceed with settlement on the terms previously submitted to the Court. A hearing for final approval was held on September 10, 2009, and on October 5, 2009, the Judge granted final approval of the settlement. The deadline for filing an appeal is 30 days from the day the order is entered.

On October 10, 2007, an Old Digimarc stockholder filed a lawsuit in the United States District Court for the Western District of Washington against several companies that acted as lead underwriters for the Old Digimarc initial public offering. The complaint, which also named Old Digimarc as a nominal defendant but did not assert any claims against Old Digimarc, asserted claims against the underwriters under Section 16(b) of the Securities Exchange Act of 1934 for recovery of alleged short-swing profits on trades of Old Digimarc stock. On February 28, 2008, an amended complaint was filed, with Old Digimarc still named only as a nominal

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defendant. Similar complaints have been filed by this same plaintiff against a number of other issuers in connection with their initial public offerings, and the factual allegations are closely related to the allegations in the litigation pending in the United States District Court for the Southern District of New York which is described above. On July 25, 2008, Old Digimarc joined with 29 other issuers to file the Issuer Defendants Joint Motion to Dismiss. On that same date, the Underwriter Defendants also filed a Joint Motion to Dismiss. Plaintiff filed her oppositions to the motions on September 8, 2008. Replies in support of the motions were filed on or about October 23, 2008, and oral arguments were heard on January 16, 2009. On March 12, 2009, the judge dismissed the plaintiff s claims on a jurisdictional and statute of limitations basis. On April 10, 2009, the plaintiff filed a notice of appeal of the dismissal. On August 26, 2009, the plaintiff filed an opening brief and a motion to supplement the record. On September 11, 2009, the defendants and underwriters filed their oppositions to plaintiff s opening brief. The plaintiff may file a reply brief on November 2, 2009, with the Company and the underwriters further responses due on November 17, 2009. The Company currently believes that the outcome of this litigation will not have a material adverse impact on its condensed consolidated financial position and results of operations. Other

The Company records a liability for any claim, demand, litigation and other contingency when management believes that it is both probable that a liability has been incurred and can reasonably estimate the amount of the potential loss. Based on current information and belief, the Company believes it has adequate provisions for any such matters. The Company reviews these provisions quarterly and adjusts these provisions to reflect the impact of negotiations, settlements, rulings, advice of legal counsel and other information and events pertaining to a particular matter. However, because of the inherent uncertainties of litigation the ultimate outcome of certain litigation cannot be accurately predicted by the Company; it is therefore possible that the consolidated financial position, results of operations or cash flows of the Company could be materially adversely affected in any particular period by the unfavorable resolution of one or more of these matters and contingencies.

#### 9. INCOME TAXES

For the nine months ended September 30, 2009 and 2008 the tax benefit was \$1.4 million and \$0.7 million, respectively. The pre-tax loss was \$5.1 million and \$2.8 million for the nine months ended September 30, 2009 and 2008, respectively. The tax benefit is based on estimated annual effective tax rates applied to the cumulative year to date results for both periods. Separate annual effective tax rates were used for entities that file returns on a separate company basis and expect to report losses for the full year. Such entities have an estimated annual effective tax rate of 0% while the remaining entities included in the condensed consolidated financial statements have estimated annual effective tax rates of 39% and 33% for the nine months ended September 30, 2009 and 2008, respectively. The reported tax benefit also reflects certain discrete items that are not included in the determination of the estimated annual effective tax rate.

## 10. SEGMENT REPORTING, GEOGRAPHICAL INFORMATION AND CONCENTRATIONS OF RISK

The Company operates in two reportable segments: Solutions and Services. The Company measures segment performance primarily based on revenues and operating income (loss) and Adjusted EBITDA. Operating results by segment, including allocation of corporate expenses, for the three months and nine months ended September 30, 2009 and 2008 are as follows (in thousands):

	Three Mon	nths Ended	Nine Months Ended		
	September September		September	September	
	30,	30,	30,	30,	
	2009	2008	2009	2008	
Solutions:					
Revenues	\$ 88,476	\$ 82,024	\$245,610	\$203,869	
Operating income	9,875	2,177	14,157	2,903	
Depreciation and amortization expense	7,215	12,338	21,839	27,911	
Services:					

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Revenues	84,057	72,440	245,164	211,543
Operating income	4,149	4,171	12,631	12,379
Depreciation and amortization expense	1,912	2,140	5,572	6,461
Consolidated:				
Revenues	172,533	154,464	490,774	415,412
Operating income	14,024	6,348	26,788	15,282
Depreciation and amortization expense	9,127	14,478	27,411	34,372
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Total assets and goodwill by segment:

	As	of
	September	30, 2009
	Total	
	Assets	Goodwill
Solutions	\$ 892,225	\$ 626,709
Services	375,709	263,092
Corporate	60,201	
	\$ 1,328,135	\$ 889,801

Corporate assets consist mainly of cash and cash equivalents, deferred financing costs and deferred tax assets. Revenues by market are as follows for the three and nine months ended September 30, 2009 and 2008 (in thousands):

	Three Me	<b>Three Months Ended</b>			<b>Nine Months Ended</b>		
	September	Septembe	r September	S	eptember		
	30,	30,	30,		30,		
	2009	2008	2009		2008		
State and local	\$ 58,505	\$ 57,3	\$177,336	\$	122,259		
Federal	109,410	88,1	53 298,440		273,574		
Commercial	4,618	8,9	79 14,998		19,579		
	\$ 172,533	\$ 154,4	\$490,774	\$	415,412		

The Company s operations outside the United States include wholly-owned subsidiaries in Bochum, Germany, Oakville, Canada, Mexico City, Mexico, and Markham, Canada. Revenues are attributed to each region based on the location of the customer. The following is a summary of revenues and total assets by geographic region (in thousands):

	Three M	<b>Three Months Ended</b>				Ended
	September	September		September	S	eptember
	30,		30,	30,		30,
	2009		2008	2009		2008
United States	\$ 156,547	\$	140,968	\$ 446,478	\$	381,165
Rest of the World	15,986		13,496	44,296		34,247
	\$ 172,533	\$	154,464	\$490,774	\$	415,412

For the three and nine months ended September 30, 2009, U.S. Federal Government agencies, directly or indirectly, accounted for 63% and 61% of consolidated revenues. For the three and nine months ended September 30, 2008, U.S. Federal Government agencies, directly or indirectly accounted for 57% and 66% of consolidated revenues. Accounts receivable from U.S. Government agencies amounted to \$54.5 million and \$49.1 million at September 30, 2009 and 2008, respectively.

## 11. ACQUISITION OF OLD DIGIMARC

On August 13, 2008, L-1 completed the acquisition of Old Digimarc, which comprises Digimarc s ID systems business, pursuant to the terms of an Amended and Restated Agreement and Plan of Merger, dated June 29, 2008, as amended. The aggregate purchase price was \$310.0 million in cash, plus direct acquisition costs of approximately

\$5.6 million. L-1 s acquisition of common stock (the Shares ) was structured as a two-step transaction, with a cash tender offer by a wholly-owned subsidiary of L-1 for the Shares, pursuant to which L-1 initially acquired approximately 79% of the issued and outstanding shares of Old Digimarc on August 2, 2008, followed by the merger of such subsidiary with and into Old Digimarc (the Merger ), with Old Digimarc, now known as L-1 Secure Credentialing, Inc., continuing as the surviving corporation and a wholly-owned subsidiary of L-1. Prior to the Merger Old Digimarc distributed all of the interests of the limited liability company (LLC) which held the digital watermarking business, substantially all the cash of Old Digimarc and certain other assets and liabilities into a liquidating trust for the benefit of Old Digimarc s stockholders (the Spin-Off). Immediately following the Spin-Off, LLC merged with and into New Digimarc, with New Digimarc continuing as the surviving corporation, and each unit of LLC converted into one share of New Digimarc common stock. All restricted stock units and outstanding options to purchase shares of Old Digimarc common stock became fully vested and exercisable immediately prior to the record date used to determine which Old Digimarc stockholders were entitled to the distribution of LLC interests in connection with the Spin-Off. Holders of Old Digimarc stock options who exercised such options received cash consideration in connection with

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the Merger and LLC interests in connection with the Spin-Off. All Old Digimarc stock options that were not exercised prior to the completion of the Spin-Off were cancelled.

L-1 acquired Old Digimarc because it believes that the acquisition positions the combined company as a leader in providing credentialing systems and to take advantage of the opportunities created by the Real ID, Pass ID and similar programs. Moreover, the combined company will be able to deliver enhanced protection and facilitate the development of the next generation of credentialing functionality. Old Digimarc has been integrated in the Secure Credentialing operating segment included in the Solutions reportable segment. The purchase price has been allocated as follows (in thousands):

Cash acquired	\$ 50
Other current assets	21,187
Property, plant and equipment	52,437
Other assets	695
Current liabilities	(17,600)
Deferred revenue	(6,544)
Other non-current liabilities	1,169
Intangible assets	38,606
Goodwill	225,588
	\$ 315,588

None of the goodwill or the assigned value to intangible assets is deductible for income tax purposes.

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# ITEM 2 MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### Introduction

The following discussion and analysis should be read in conjunction with the consolidated financial statements and the accompanying notes contained in our Current Report on Form 8-K filed on May 21, 2009 and the condensed consolidated financial statements and the accompanying notes contained in this Quarterly Report on Form 10-Q.

#### **Business Overview**

L-1 Identity Solutions, Inc. and its subsidiaries ( L-1 or the Company ) provide solutions and services that protect and secure personal identities and assets and allow international governments, federal and state agencies, law enforcement and commercial businesses to better guard the public against global terrorism, crime and identity theft fostered by fraudulent identity.

The Company operates in two reportable segments: Solutions and Services. The Solutions segment includes Secure Credentialing and Biometrics. Secure Credentialing solutions span the entire secure credential lifecycle, from testing through issuance and inspection. This includes driver s licenses, national IDs, ePassports and other forms of legitimate government-issued proof of identity credentials. Biometric Solutions capture, manage and move biometric data for positive, rapid ID and tracking of persons of interest. Biometrics solutions also encompass access control readers that enable businesses and governments to better secure buildings and restricted areas from unauthorized entry. The Services segment includes Enrollment Services and Government Consulting Services. Enrollment Services performs fingerprint-based background checks necessary for federal and state licensed employment in the banking, finance, insurance, healthcare, legal, real estate, education and other industries. Government Consulting Services encompass the most important areas of national security and intelligence in the U.S. today including information technology, engineering and analytics, and intelligence.

Customers, depending on their needs, may order solutions that include hardware, equipment, consumables, software products or services or combine hardware products, consumables, equipment, software products and services to create multiple element arrangements.

We evaluate our business primarily through financial metrics such as revenues, operating income (loss) and earnings before interest, income taxes, depreciation and amortization, asset impairments and in-process research and development charges, and stock-based compensation expense ( Adjusted EBITDA ), as well as free cash flow.

Our revenues increased to \$172.5 million and \$490.8 million for the three and nine months ended September 30, 2009, from \$154.5 million and \$415.4 million for the three and nine months ended September 30, 2008. Our net income for the three months ended September 30, 2009 was \$1.4 million and net loss for the nine months ended September 30, 2009 was \$3.7 million compared to a net loss of \$1.9 million and \$2.0 million for the three and nine months ended September 30, 2008, respectively, of which \$0.1 million and \$0.5 million, respectively, related to costs incurred in connection with potential acquisitions. The result for the three months and nine months ended September 20, 2009 includes \$1.0 million and \$2.2 million for financing costs related to the modification of our debt and a provision related to the suspension of the Registered Traveler program.

## Acquisitions

We have pursued strategic acquisitions to complement and expand our existing solutions and services. Our acquisitions since January 1, 2008 include:

Our August 2008 acquisition of the Secure ID business of Digimarc Corporation ( Old Digimarc ), which provides secure credentialing systems to state and local government agencies;

Our March 2008 acquisition of Bioscrypt, which provides enterprise access control to over 400 global customers.

The acquisitions have resulted in the consolidation of certain marketing resources, corporate functions of the separate entities and are expected to have a continuing material effect on our operations resulting from, but not limited to:

Expected synergies resulting from providing a comprehensive product line to current and future customers.

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Expected future growth in revenues and profits from expanded markets for identity solutions.

Enhancement of technical capabilities resulting from combining the intellectual capital of the acquired businesses.

Rationalization of technology costs and research and development activities.

Realignment of the businesses to complement each business unique capabilities and rationalize costs; and

Leveraging the Company s infrastructure to achieve higher revenues and profitability.

## **Adoption of New Accounting Standards**

Reference is made to the accounting standards adopted by the Company effective January 1, 2009, as described in Note 2 to the unaudited condensed consolidated financial statements included in this Form 10-Q. All financial information presented in this Form 10-Q reflects the required retroactive application of such accounting standards, including financial data related to the three and nine months ended September 30, 2008.

## **Reportable Segments and Geographic Information**

We operate in two reportable segments: Solutions and Services. We measure segment performance based on revenues, operating income (loss), Adjusted EBITDA and free cash flow. Operating results by segment, including allocation of corporate expenses, for the three and nine months ended September 30, 2009 and 2008, were as follows (in thousands):

	Three Mo	nths Ended	<b>Nine Months Ende</b>		
	September	September September		September	
	30,	30,	30,	30,	
	2009	2008	2009	2008	
Solutions:					
Revenues	\$ 88,476	\$ 82,024	\$245,610	\$203,869	
Operating income	9,875	2,177	14,157	2,903	
Depreciation and amortization expense	7,215	12,338	21,839	27,911	
Services:					
Revenues	84,057	72,440	245,164	211,543	
Operating income	4,149	4,171	12,631	12,379	
Depreciation and amortization expense	1,912	2,140	5,572	6,461	
Consolidated:					
Revenues	172,533	154,464	490,774	415,412	
Operating income	14,024	6,348	26,788	15,282	
Depreciation and amortization expense	9,127	14,478	27,411	34,372	

Revenues by market for the three and nine months ended September 30, 2009 and 2008 were as follows (in thousands):

	Three Me	<b>Three Months Ended</b>				Ended
	September	September 30,		September	S	eptember
	30,			30,	30,	
	2009		2008	2009		2008
State and local	\$ 58,505	\$	57,332	\$ 177,336	\$	122,259
Federal	109,410		88,153	298,440		273,574
Commercial	4,618		8,979	14,998		19,579
	\$ 172,533	\$	154,464	\$490,774	\$	415,412

Revenues are attributed to each region based on the location of the customer. The following is a summary of revenues by geographic region (in thousands):

	Three M	<b>Three Months Ended</b>			<b>Nine Months Ended</b>			
	September 30, 2009	September 30, 2008		September 30, 2009	September 30, 2008			
United States	\$ 156,547	\$	140,968	\$ 446,478	\$	381,165		
Rest of the World	15,986		13,496	44,296		34,247		
	\$ 172,533	\$	154,464	\$490,774	\$	415,412		

For the three and nine months ended September 30, 2009, U.S. Federal Government agencies, directly or indirectly, accounted for 63% and 61% of consolidated revenues, respectively. For the three and nine month periods ended September 30, 2008, U.S. Federal Government agencies, directly or indirectly accounted for 57% and 66% of consolidated revenues.

## RESULTS OF OPERATIONS

## Consolidated Results of Operations

The comparative results of operations for 2009 and 2008 have been affected by the March 2008 acquisition of Bioscrypt and the August 2008 acquisition of Old Digimarc (collectively the Acquisitions). The results of operations of the Acquisitions have been reflected in the financial statements as of the respective dates of acquisition, March 2008 for Bioscrypt and August 2008 for Old Digimarc.

## Revenues (in thousands)

	Three M	onths	Ended	<b>Nine Months Ended</b>		
	September	Se	ptember	September	September	
	30,	30,		30,	30,	
	2009		2008	2009		2008
Revenues	\$ 172,533	\$	154,464	\$490,774	\$	415,412

Revenues increased to approximately \$172.5 million for the three months ended September 30, 2009 compared to approximately \$154.5 million for the three months ended September 30, 2008, or \$18.1 million, of which \$9.1 million is attributable to the acquisition of Old Digimarc consummated in August 2008. Revenues increased to approximately \$490.8 million for the nine months ended September 30, 2009 compared to approximately \$415.4 million for the nine months ended September 30, 2008, or \$75.4 million, of which \$58.0 million is attributable to the Acquisitions. In addition during both periods in 2009, we experienced higher volumes in our enrollment services and increases in our government consulting services, both of which are included in our Services segment, as well as increases from HIIDE sales in our Solutions segment. Also, the nine month results for 2008 were impacted favorably by \$17.0 million of revenues from consumables and printer shipments related to the start-up of the U.S. Passport Card program.

#### Products and services revenues:

The following represents details of the products and services for revenues for the three and nine months ended September 30, 2009 and 2008 (in thousands):

	Three Mo	onths Ended	Nine Mo	onths Ended	
	September	September September		September	
	30,	30,	30,	30,	
	2009	2008	2009	2008	
U.S. Federal government services	\$ 53,305	\$ 50,793	\$ 160,644	\$ 153,368	
Hardware and consumables	32,009	41,048	87,210	107,849	

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State and local government services Software, licensing fees and other Maintenance	60,824 17,621 8,774	44,226 10,444 7,953	172,629 45,681 24,610	96,910 36,562 20,723
Total revenues	\$ 172,533	\$ 154,464	\$490,774	\$ 415,412
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#### Cost of revenues and gross margin (in thousands)

	Three Months Ended			Nine Mo	Ended		
	September September		September	September			
	30,		30,	30,		30,	
	2009		2008	2009		2008	
Cost of revenues, excluding items noted							
below	\$ 108,025	\$	94,422	\$ 314,248	\$	259,616	
Stock- based compensation	1,839		408	5,888		967	
Depreciation expense	5,644		6,468	16,847		10,505	
Amortization of acquired intangible assets	2,032		5,892	6,425		18,070	
Total cost of revenues	\$ 117,540	\$	107,190	\$ 343,408	\$	289,158	
Gross profit	\$ 54,993	\$	47,274	\$ 147,366	\$	126,254	
Gross margin	32%		31%	30%		30%	

Cost of revenues increased by \$10.4 million and \$54.3 million for the three and nine months ended September 30, 2009 compared to the corresponding periods in the prior year. The increase is primarily attributable to the acquisition of Old Digimarc consummated in August 2008. Consolidated gross margins were 32% and 30% for the three and nine month periods ended September 30, 2009 compared to 31% and 30% in the prior year and reflects a higher percentage of revenues realized in 2009 from government services and enrollment services, the cost impact of shipments of consumables and printer shipments in 2008 related to the start-up of the U.S. Passport Card program, as well as the impact of lower non-cash charges in 2009 described below.

Included in the cost of revenues for three and nine months ended September 30, of 2009 was \$9.5 million and \$29.2 million of non-cash charges, respectively, which decreased by approximately \$3.3 million and \$0.3 million, respectively, for the three and nine months from the prior year periods, reflecting higher depreciation resulting from the acquisition of Digimarc and higher stock-based compensation expenses, offset by lower amortization in 2009 resulting from intangible asset impairments recorded in the fourth of 2008, offset by additional amortization related to acquisitions. These non-cash charges reduced gross margins by 6% for the three and nine months ended September 30, 2009 and 8% and 7% for the three and nine months ended September 30, 2008, respectively. *Sales and marketing expenses (in thousands)* 

	Three M	Three Months Ended			Nine Months E			
	September September September		September September		September September September		Se	ptember
	30,	009 2008		30,		30,		
	2009			2009	2008			
Sales and marketing expenses	\$ 10,613			\$ 30,222	\$ 26,917			
As a percentage of revenues	6%		7%	6%		6%		

Sales and marketing expenses increased by approximately \$0.2 million and \$3.3 million for the three and nine months ended September 30, 2009 from the prior year periods. The increases reflect the impact of the Acquisitions, and our continued investment in increasing sales and international marketing resources, offset by cost reductions from synergies and rationalization in certain of our businesses. Sales and marketing expenses consists primarily of salaries and costs including stock-based compensation, commissions, travel and entertainment expenses, promotions and other marketing and sales support expenses.

Research and development expenses (in thousands)

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	Three Months Ended			Nine Mont	ided Nine		
	September	September       September         30,       30,         2009       2008         \$ 6,114       \$ 6,696		September	September		
	30,			30,		30,	
Research and development expenses	2009			2009	2008		
	\$ 6,114			\$ 17,679	\$	18,539	
As a percentage of revenues	4%		4%	4%		4%	

Research and development expenses decreased by approximately \$0.6 million and by \$0.9 million for the three and nine months ended September 30, 2009, respectively, compared to the corresponding periods in 2008. We continued to focus on enhancing our

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credentialing and biometric solutions offerings while at the same time maximizing our research costs to focus on those activities with the greatest technological and revenue potential. The decreases reflect the utilization of our research and development resources in the performance of contracts, the cost of which is included in cost of revenues, and investments in other projects, offset in part by the impact of the Acquisitions. Gross research and development expenses were offset by higher utilization of research and development resources in the performance of contracts, the cost of which is included in cost of revenues and in other projects. Gross research and development expenditures aggregated \$12.6 million and \$35.4 million for the three and nine months ended September 30, 2009, respectively, compared to \$12.6 million and \$30.9 million for the comparable periods in the prior year, respectively. Virtually all of our research and development costs are attributable to our Solutions segment. As a percentage of Solutions revenues, gross research and development costs were 14% and 15% for the nine months ended September 30, 2009 and 2008, respectively. Research and development expenses consist primarily of salaries and related personnel costs, including stock-based compensation and other costs related to the design, development, testing and enhancement of our products.

General and administrative expenses (in thousands)

	<b>Three Months Ended</b>			Nine Mo	Ended	
	September 30	September September 30, 30,		September 30,	September 30, 2008 \$ 62,992	
General and administrative expenses	2009	2008 \$ 22,964		2009		
	\$ 23,907			\$71,248		
As a percentage of revenues	14%		15%	15%		15%

General and administrative expenses increased by approximately \$0.9 million and \$8.3 million for the three and nine months ended September 30, 2009 from the prior year periods, respectively, as the Company continues to realize operating leverage by increasing revenue without corresponding increases in general and administrative expenses. As a percentage of revenues, general and administrative expenses were 14% for the three months ended September 30, 2009 and 15% for the other periods presented and reflect the impact of improved operating leverage, including cost savings from work force reductions. In addition, the nine month period ended September 30, 2009 includes a provision of \$1.2 million related to the Registered Traveler program. The nine month period ended September 30, 2008 includes \$0.9 million relating to severance costs incurred to execute the integration of the Company s historical secure credentialing business with Old Digimarc. General and administrative expenses consist primarily of salaries and related personnel costs, including stock-based compensation for our executive and administrative personnel, professional and board of directors fees, public and investor relations and insurance.

Acquisition related expenses and amortization of intangible assets (in thousands)

	<b>Three Months Ended</b>			Nine Months Ended			
	September September		ptember	September	Se	eptember	
	30,		30,		30,		30,
	2	009	9 2008		2009	2008	
Acquisition related expenses and amortization of							
intangible assets	\$	335	\$	833	\$ 1,429	\$	2,524

Acquisition related expenses and amortization of intangible assets decreased for the three and nine months ended September 30, 2009 from the comparable periods in the prior year due to impairments recorded in the fourth quarter of 2008 which resulted in lower amortization expense, offset by increases in acquisition expenses in 2009.

Interest income and (expense) (in thousands)

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	Septemb 30, 2009	er	•	ptember 30, 2008	September 30, 2009		September 30, 2008	
Interest income	\$ 1	4	\$	71	\$	117	\$	206
Interest expense:								
Contractual interest	(7,136)			(6,084) (2)		21,365)		(11,784)
Amortization of deferred financing costs, debt								
discounts and other	(4,54	6)		(2,826)	(1	0,354)		(5,951)
Net interest expense	\$ (11,66	8)	\$	(8,839)	\$ (3	31,602)	\$	(17,529)
The more of one of the second	Ψ (11,00	<i>-</i>	Ψ	(0,00)	Ψ (υ	1,002)	Ψ.	(17,62)
	30							

For the three and nine months ended September 30, 2009, net interest expense increased by approximately \$2.8 million and \$14.1 million, respectively, as a result of increased borrowings under our credit facility in August 2008, incurred primarily to fund the Acquisitions, as well as higher interest rates and \$1.0 million in costs incurred in connection with the July 2009 modification of our credit facility.

Other expense, net (in thousands)

	Three M	onths Ended	Nine Mo	onths Ended	
	September	September	September	September	
	30,	30,	30,	30,	
	2009	2008	2009	2008	
Other expense, net	\$ (167)	\$ (294)	\$ (272)	\$ (529)	

Other expense, net, includes realized and unrealized gains and losses on foreign currency transactions. The decreases in other expense, net are related primarily to changes in the value of the U.S. dollar relative to the Canadian Dollar and the Japanese Yen during the periods.

Income taxes (in thousands)

	Three Mo	onths Ended	Nine Months Ended		
	September	September September		September	
	30,	30,	30,	30,	
	2009	2008	2009	2008	
Income taxes benefit (provision)	\$ (817)	\$ 872	\$ 1,428	\$ 743	

For the nine months ended September 30, 2009 and 2008 the tax benefit was \$1.4 million and \$0.7 million, respectively. The pre-tax loss was \$5.1 million and \$2.8 million for the nine months ended September 30, 2009 and 2008, respectively. The tax (provision) benefit is based on estimated annual effective tax rates applied to the cumulative year to date results for both periods. Separate annual effective tax rates were used for entities that file returns on a separate company basis and expect to report losses for the full year. Such entities have an estimated annual effective tax rate of 0% while the remaining entities included in the consolidated financial statements have estimated annual effective tax rates of 39% and 33% for the nine months ended September 30, 2009 and 2008, respectively. The reported tax (provision) benefit also reflects certain discrete items that are not included in the determination of the estimated annual effective tax rate.

## Comprehensive income (loss) (in thousands)

	Three M	Ended	<b>Nine Months Ended</b>					
	September	Se	eptember	September	S	eptember		
	30,	30,		30, 2009		30,		
	2009		2009		2009 2008		2008	
Net income (loss) Changes in accumulated comprehensive income	\$ 1,372	\$	(1,913)	\$ (3,658)	\$	(2,033)		
(loss)	963		(3,680)	1,769		(1,778)		
Comprehensive income (loss)	\$ 2,335	\$	(5,593)	\$ (1,889)	\$	(3,811)		

The change in comprehensive income (loss) results from the net income (loss) for the three and nine months ended September 30, 2009, of \$1.4 million and (\$3.7) million, respectively compared to a net loss of \$1.9 million and \$2.0 million in the prior year periods, changes in the fair value and amortization of derivatives accounted for as hedges of \$0.1 million and \$0.6 million for the three and nine month periods ended September 30, 2009, respectively. Also, there were translation gains of \$1.2 million in 2009 and losses of \$1.8 million in 2008, resulting from the changes in

the value of the U.S. dollar relative to foreign currencies, primarily the Euro and the Canadian Dollar.

## LIQUIDITY AND CAPITAL RESOURCES

## Capital Requirements

Our most significant capital requirements consist of acquisitions, capital expenditures for new secure credentialing contracts, research and development and working capital needs. The most significant capital expenditures are related to our Solutions segment. When we bid on new state drivers—license contracts, we must commit to provide up front capital expenditures in order to install systems necessary to perform under the contract. It is expected that with the acquisition of Old Digimarc, our capital requirements will increase as we bid on and are awarded new contracts or as contracts are renewed. During the nine months ended September 30, 2009, our capital expenditures increased to \$38.4 million compared to \$12.9 million for the comparable period in 2008 and are expected to increase again during the remainder of 2009 and 2010 as we are required to fund capital expenditures for contracts awarded and expected to be awarded. We expect to

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fund our capital requirements primarily with operating cash flows and may consider an equipment finance transaction if favorable terms are available.

## Liquidity

As of September 30, 2009, we had \$20.0 million of working capital including deferred income taxes of \$12.4 million, \$11.1 million in cash and cash equivalents and current maturities of long term debt of \$18.2 million. In addition, we have financing arrangements, as further described below, available to support our ongoing liquidity needs, pursuant to which we have available \$125.9 million at September 30, 2009 under our revolving credit facility. We believe that our existing cash and cash equivalent balances, existing financing arrangements and cash flows from operations will be sufficient to meet our operating and debt service requirements for the next 12 months. However, it is likely that we will require additional financing to execute acquisitions and in that connection, we evaluate financing needs and the terms and conditions and availability under our credit facility on a regular basis and consider other financing options. There can be no assurance that additional debt or equity financing will be available on commercially reasonable terms, or at all. Our ability to meet our business plan is dependent on a number of factors, including those described in the section of this report entitled Risk Factors and those described in our Annual Report on Form 10-K for the year ended December 31, 2008.

## Credit Agreement

On August 5, 2008, we entered into a Second Amended and Restated Credit Agreement (the Credit Agreement ), among L-1 Identity Operating, L-1, Bank of America, N.A., Wachovia Bank, National Association, Banc of America Securities LLC and Wachovia Capital Markets LLC, to amend and restate the Amended and Restated Credit Agreement, by and among L-1, Bank of America, N.A. (Administrative Agent), Bear Stearns Corporate Lending, Inc., Bear Stearns & Co., Inc., Banc of America Securities LLC, Wachovia Bank, N.A. and Credit Suisse, Cayman Islands Branch. The Credit Agreement provides for a senior secured term loan facility in an aggregate principal amount of up to \$300.0 million, with a term of five years, and a senior secured revolving credit facility in an aggregate principal amount of up to \$135.0 million. The proceeds of the senior secured facilities were used to (i) fund, in part, the purchase price paid, and fees and expenses incurred, in connection with L-1 s acquisition of Digimarc Corporation after giving effect to the spin-off of its digital watermarking business (Old Digimarc), (ii) repay borrowings under L-1 s then existing revolving credit facility and (iii) provide ongoing working capital and fund other general corporate purposes of L-1.

On July 9, 2009, L-1 entered into an amendment to the Credit Agreement pursuant to which the term loans under the Credit Agreement have been split into two tranches: Tranche B-1 Term Loans and Tranche B-2 Term Loans. The Tranche B-1 Term Loans, with an aggregate principal amount of approximately \$154.6 million at September 30, 2009, requires annual principal payments (payable quarterly) of 5% of the related original principal amount through September 30, 2009, and 10% of the original principal amount through September 30, 2010, and thereafter, increasing over the duration of the Credit Agreement. The Tranche B-2 Term Loan, which an aggregate principal amount of approximately \$134.2 million at September 30, 2009, requires annual principal payments (also payable quarterly) of 1% of the related original principal amounts over the remaining term of the Credit Agreement.

Under the terms of the amended senior secured credit facility the Company has the option to borrow at LIBOR (subject to a floor of 3%) plus 2.75% to 5.0% per annum or at prime (subject to a floor of 2%) plus 1.75% to 4.0% per annum. L-1 is required to pay a fee of 0.5% on the unused portion of the revolving credit facility. All obligations of L-1 Operating under the Credit Agreement are guaranteed on a senior secured basis by L-1 and by each of L-1 s existing and subsequently acquired or organized direct or indirect wholly-owned subsidiaries (subject to certain exceptions). At September 30, 2009, the interest rates were 6.75% for Tranche B-1 and 7.25% for Tranche B-2 Term Loans. No borrowings were outstanding under the revolving credit facility at September 30, 2009.

In addition, we are required to maintain the following financial covenants under the Credit Agreement:

As of the end of any fiscal quarter, the ratio of Consolidated EBITDA (as defined in the Credit Agreement) of
L-1 Operating and its consolidated subsidiaries for the period of four consecutive fiscal quarters ending on or
immediately prior to such date to the sum of (i) Consolidated Interest Charges (as defined in the Credit
Agreement) of L-1 Operating and its consolidated subsidiaries paid or payable in cash during the period of four
consecutive fiscal quarters ended on or immediately prior to such date, plus (ii) Consolidated Debt

Amortization (as defined in the Credit Agreement) of the borrower and its consolidated subsidiaries as of such date, shall not be less than 2.25:1.00; and at September 30, 2009, the ratio was 2.43:1:00.

As of the end of any fiscal quarter, the ratio of L-1 Operating s Consolidated Funded Indebtedness (as defined in the Credit Agreement which excludes standby letters of credit issued in connection with performance bonds) as of such date to its Consolidated EBITDA (as defined in the Credit Agreement) for the period of four consecutive fiscal quarters ended on or

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immediately prior to such date, may not be more than: (i) 3.25:1.00 from the Closing Date (as defined in the Credit Agreement) to and including March 10, 2010, (ii) 3.00:1.00 from March 11, 2010 to March 30, 2011, and (iii) 2.75:1.00 at the end of each fiscal quarter thereafter. At September 30, 2009, the ratio was 3.04:1.00.

Under the terms of the amendment, L-1 s compliance with these financial covenants, through March 31, 2010, will be measured after giving effect to the reduced principal payments provided by the amendment, as if the amendment had been in effect at the beginning of the each measurement period through March 30, 2010, and after eliminating the effects of certain recently adopted accounting standards.

As of September 30, 2009, the Company has approximately \$125.9 million available under its revolving credit facility, subject to continuing compliance with covenants under the credit agreement.

Under the terms of the Credit Agreement, L-1 Operating may incur, assume or guarantee unsecured subordinated indebtedness in an amount up to \$200.0 million, provided that no default or event of default shall have occurred or would occur as a result of the incurrence of such subordinated debt and the borrower and its subsidiaries are in pro forma compliance, after giving effect to the incurrence of such subordinated debt, with each of the covenants in the Credit Agreement, including, without limitation, the financial covenants mentioned above. Pursuant to the terms of the Credit Agreement, L-1 may incur, assume or guarantee any amount of unsecured subordinated indebtedness, provided, that no default or event of default shall have occurred or would occur as a result of the incurrence of such subordinated debt and the pro forma Consolidated Leverage Ratio (as defined in the Credit Agreement) of L-1 and its subsidiaries after giving effect to the incurrence of such subordinated debt shall be less than 4.75:1.00. The Credit Agreement limits the ability of L-1 to (i) pay dividends or other distributions or repurchase capital stock, (ii) create, incur, assume or suffer to exist any indebtedness, (iii) create, incur, assume or suffer to exist liens upon any of its property, assets or revenues, (iv) sell, transfer, license, lease or otherwise dispose of any property, (v) make or become legally obligated to make capital expenditures above certain thresholds, subject to certain adjustments (vi) make investments, including acquisitions, and (vii) enter into transactions with affiliates. These covenants are subject to a number of exceptions and qualifications. The Credit Agreement provides for customary events of default which include (subject in certain cases to customary grace and cure periods), among others: nonpayment, breach of covenants or other agreements in the Credit Agreement or the other Loan Documents (as defined in the Credit Agreement), payment defaults or acceleration of other indebtedness, failure to pay certain judgments, inability to pay debts as they become due and certain events of bankruptcy, insolvency or reorganization. Generally, if an event of default occurs, the Administrative Agent may, with the consent of the Required Lenders (as defined in the Credit Agreement) declare all outstanding indebtedness under the Credit Agreement to be due and payable.

The Company has entered into interest rate protection agreements to reduce its exposure to the variable interest rate payments on its term loan. In October 2008, the Company entered into an interest rate protection agreement with a notional amount of \$62.5 million, which expires in November, 2011. Under the term of the agreement, the Company pays the counter party a fixed rate of 4.1% and receives variable interest based on three-month LIBOR (subject to a floor of 3.0%). In May 2009, the Company entered into two additional interest rate protection agreements with notional amounts of \$50.0 million each, pursuant to which the Company pays a fixed rate of 1.4% and receives one month LIBOR. The counterparties to these agreements are highly rated financial institutions. In the unlikely event that the counterparties fail to meet the terms of the interest rate swap agreement, the Company s exposure is limited to the interest rate differential on the notional amount at each quarterly settlement period over the life of the agreements. We do not anticipate non-performance by the counterparties.

#### Convertible Senior Notes

On May 17, 2007, the Company issued \$175.0 million of Convertible Notes with a conversion feature which allows the Company the option to settle the debt either in shares of common stock or to settle the principal amount in cash and the conversion spread in cash or stock. The proceeds of the Convertible Notes offering, net of deferred financing costs amounted to \$168.7 million. In connection with the issuance of the Convertible Notes, we entered into an agreement with Bear Stearns (subsequently acquired by JP Morgan Chase) to purchase approximately 3.5 million shares of our common stock for approximately \$69.8 million. The shares will be delivered in May 2012; however, we settled our obligation at closing for a cash payment.

The Notes are governed by an indenture, dated May 17, 2007 (the Indenture ), between the Company and The Bank of New York, as trustee. The Notes will be convertible only under certain circumstances, as described below. If, at the time of conversion, the daily volume-weighted average price per share for a 25 trading day period calculated in accordance with the Indenture (as defined in greater detail in the Indenture, VWAP) of the Company's common stock is less than or equal to \$32.00 per share, which is referred to as the base conversion price, the Notes will be convertible into 31.25 shares of common stock of the Company per \$1,000 principal amount of the Notes, subject to adjustment upon the occurrence of certain events. If, at the time of conversion, the VWAP of the shares of common stock of the Company exceeds the base conversion price of \$32.00 per share, the conversion rate will be determined pursuant to a formula resulting in holders receipt of up to an additional 14 shares of common stock per \$1,000 principal amount of the Notes, subject to adjustment upon the occurrence of certain events and determined as set forth in the Indenture. As an example, if the volume-

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weighted price per share (VWAP) of the Company stock were to increase to \$40.00 per share, the additional shares issuable upon conversion would be 2.8, and the shares issuable per \$1,000 principal amount of the Notes would be 34.05.

The Notes are convertible until the close of business on the second business day immediately preceding May 15, 2027, in multiples of \$1,000 in principal amount, at the option of the holder under the following circumstances: (1) during the five business-day period after any five consecutive trading day period (the measurement period ) in which the trading price per Note, for each day of such measurement period, was less than 98% of the product of the last reported sale price of shares of common stock of the Company and the applicable conversion rate for such trading day; (2) during any fiscal quarter, if the last reported sale price of shares of common stock of the Company for 20 or more trading days in a period of 30 consecutive trading days ending on the last trading day of the immediately preceding calendar quarter is greater than or equal to 130% of the base conversion price on the related trading day; (3) if the Company calls any or all of the Notes for redemption; and (4) upon the occurrence of specified corporate transactions described in the Indenture. Upon conversion, the Company has the right to deliver shares of common stock based upon the applicable conversion rate, or a combination of cash and shares of common stock, if any, based on a daily conversion value as described above calculated on a proportionate basis for each trading day of a 25 trading-day observation period. In the event of a fundamental change as specified in the Indenture, the Company will increase the conversion rate by a number of additional shares of common stock specified in the Indenture, or, in lieu thereof, the Company may in certain circumstances elect to adjust the conversion rate and related conversion obligation so that the Notes will become convertible into shares of the acquiring or surviving company.

The Notes bear interest at a rate of 3.75% per year payable semiannually in arrears in cash on May 15 and November 15. The Notes will mature on May 15, 2027, unless earlier converted, redeemed or repurchased. The Company may redeem the Notes at its option, in whole or in part, on or after May 20, 2012, subject to prior notice as provided in the Indenture. The redemption price during that period will be equal to the principal amount of the notes to be redeemed, plus any accrued and unpaid interest. The holders can require the Company to repurchase the Notes for cash on May 15, 2012, May 15, 2017 and May 15, 2020.

## **Equity Securities**

On August 5, 2008, pursuant to the terms and conditions of (i) the Securities Purchase Agreement, by and between L-1 and Robert V. LaPenta (the LaPenta Agreement), (ii) the Securities Purchase Agreement (the Iridian Agreement), by and between L-1 and Iridian Asset Management LLC (Iridian) and (iii) the LRSR Agreement (together with the LaPenta Agreement and Iridian Agreement, the Investor Agreements). L-1 issued an aggregate of 8,083,472 shares of L-1 common stock and 15,107 shares of Series A Convertible Preferred Stock (the Series A Preferred Stock) for aggregate proceeds to L-1 of \$119.0 million, net of related issuance costs, which were used to fund a portion of L-1 s acquisition of Old Digimarc. In accordance with its terms, the Series A Preferred Stock was subsequently converted into 1,310,992 shares of common stock. See Note 4 to our Unaudited Condensed Consolidated Financial Statements for additional information.

Consolidated Cash Flows (in thousands)

	Nine Months Ended		
	September	September September	
	30, 30,		30,
	2009	2009 2008	
Net cash provided by (used in):			
Operating activities	\$ 47,746	\$	39,591
Investing activities	(47,869)		(337,087)
Financing activities	(9,475)		313,952
Effect of exchange rates on cash and cash equivalents	200		60
Net increase (decrease) in cash and cash equivalents	\$ (9,398)	\$	16,516

Cash flows from operating activities increased by approximately \$8.2 million for the nine months ended September 30, 2009 as compared to the corresponding period of the prior year. The net loss for the nine months ending September 30, 2009 was \$3.7 million and includes non-cash charges of \$27.4 million for depreciation and amortization, \$16.2 million for stock-based compensation and retirement contributions settled or to be settled in common stock, \$10.4 million for amortization of deferred financing costs, debt discount and other, and \$1.4 million for non-cash income tax benefit. Operating cash flows reflect the impact in accruals and deferrals related to operating assets and liabilities which had an adverse impact on cash flows of \$1.2 million for the nine months ended September 30, 2009 and an adverse impact on cash flows of \$8.2 million in the corresponding period in the prior year.

Cash used for acquisitions in 2009, consisting principally of payments of acquisition related costs, totaled \$3.2 million for the nine months ended September 30, 2009, compared to \$318.1 million for the nine months ended September 30, 2008, which is primarily

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related to the acquisition of Old Digimarc in August 2008. Capital expenditures were approximately \$38.4 million and \$12.9 million for the nine months ended September 30, 2009 and 2008, respectively, and are primarily related to our drivers—licenses product line.

Net cash used in financing activities in 2009 was \$9.5 million compared to \$314.0 million provided from financing activities in 2008. We repaid \$10.4 million of our long-term debt in the first nine months of 2009 and had net borrowings of \$211.0 million in 2008 which was primarily used to fund the Acquisitions. We paid debt issuance costs of \$0.8 million in the nine months ended September 30, 2009 compared to \$13.9 million in the corresponding period in the prior year. In 2008, we repurchased 362,000 shares of our common stock for \$6.2 million and we issued common and preferred stock for net proceeds of \$119.0 million.

## Working Capital

Accounts receivable increased by approximately \$22.1 million as of September 30, 2009, from December 31, 2008, primarily due to increased revenues in the first nine months of 2009. Days sales outstanding at September 30, 2009 was 68 days compared to 65 days at December 31, 2008.

Inventory decreased by \$4.4 million as of September 30, 2009, compared to December 31, 2008, primarily as a result of planned reductions in our biometrics and credentialing businesses. Inventory is maintained at the levels required to meet expected deliveries of our credentialing and biometric solutions.

Accounts payable, accrued expenses and other current liabilities increased by \$11.4 million as of September 30, 2009, compared to December 31, 2008, reflecting higher business activity, offset by lower accruals for employee compensation and benefits as a result of the annual settlement of certain accruals in the first quarter, as well as cash management initiatives.

Total deferred revenue decreased by \$7.7 million as of September 30, 2009, compared to December 31, 2008, primarily as a result of recognizing revenue on transactions that met the revenue recognition criteria during the nine months ended September 30, 2009.

## **CONTRACTUAL OBLIGATIONS**

The following table sets forth our contractual obligations as of September 30, 2009 (in thousands):

	Total	2009	2010-2011	2012-2013	After-2013
Operating lease obligations	\$ 34,548	\$ 2,681	\$ 14,532	\$ 10,267	\$7,068
Debt and capital lease obligations	\$548,458	\$11,365	\$107,087	\$430,006	\$

Included in debt are \$175.0 million outstanding under our Convertible Notes which bears interest at 3.75% and \$286.4 million in term loans of which Tranche B-1 bears interest at 6.75% and Tranche B-2 bears interest at 7.25%. The amount shown includes interest assuming the Convertible Notes are redeemed at the end of five years, in 2012. The table also reflects the repayment of the term loans prior to the redemption of the Convertible Notes and reflects the reduced principal repayment schedule required by our credit agreement amendment.

The Company has consulting agreements with two related parties under which each receives annual compensation of \$0.1 million through the earlier of January 2012 or commencement of full time employment elsewhere. In addition, the Company is subject to a royalty arrangement with a related party whereby the Company is subject to royalty payments on certain of its face recognition software revenue through June 30, 2014, up to a maximum \$27.5 million.

In connection with the merger with Identix, Aston Capital Partners, LLC, an affiliated company, and L-1 have agreed in principle that the Company may, subject to the approval of the Board of Directors, purchase AFIX Technologies, Inc., a portfolio company of Aston, at fair market value to be determined by an independent appraiser retained by the Company s Board of Directors. In March 2009, L-1 concluded that due to a variety of factors, it is not advisable to pursue the transaction to purchase AFIX at this point in time.

#### CONTINGENT OBLIGATIONS

Our principal contingent obligations consist of cash payments that may be required upon achievement of certain revenue targets by the acquired businesses . The maximum potential consideration aggregates to \$1.3 million.

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#### **INFLATION**

Although some of our expenses increase with general inflation in the economy, inflation has not had a material impact on our financial results to date.

#### CRITICAL ACCOUNTING POLICIES AND SIGNIFICANT ESTIMATES

We prepare our consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, or U.S. GAAP. Consistent with U.S. GAAP, we have adopted accounting policies that we believe are most appropriate given the conditions and circumstances of our business. Some of these policies require management to make assumptions and estimates. These assumptions and estimates, which are based on historical experience and analyses of current conditions and circumstances, have a significant impact on our reported results of operations and assets and liabilities and disclosures of contingent assets and liabilities. The most significant assumptions and estimates relate to the allocation of purchase price of the acquired businesses, assessing the impairment of goodwill, other intangible assets and property and equipment, revenue recognition, income taxes, contingencies, litigation and valuation of financial instruments, including warrants and stock options. If actual results differ significantly from the estimates reflected in the financial statements, there could be a material effect on our consolidated financial statements.

Reference is made to our Annual Report on Form 10-K for a discussion of critical accounting policies. There have been no material changes to such policies, except as discussed in the Notes to the Financial Statements included in this Quarterly Report of the Form 10-Q and our Current Report on Form 8-K filed May 21, 2009, related to the adoption of recently adopted accounting standards.

# ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK Interest Rate Risk

We are exposed to interest rate risk related to borrowings under our Credit Agreement. At September 30, 2009, borrowings outstanding under the Credit Agreement aggregated \$286.4 million, bearing interest at variable rates. At September 30, 2009, the market value of the Term Loan was approximately \$290.9 million and the carrying amount was \$282.9 million. The Company is exposed to risks resulting from increases in interest rates and benefits from decreasing interest rates. A change in the interest rate of 1% would increase or decrease interest expense by \$2.8 million. The Company has partially mitigated this interest rate risk by entering into interest rate protection agreements with an aggregate notional amount of \$162.5 million pursuant to which it receives variable interest based on three month LIBOR, subject to a floor of 3.0% with respect to \$62.5 million notional amount and pays a fixed interest rate.

Our Convertible Notes bear interest at a fixed rate and mature on May 15, 2027, but can be redeemed by us or called by the holders in May 2012 and are convertible into shares of our common stock at an initial conversion price of \$32.00 (31.25 shares per \$1,000 principal amount) in the following circumstances:

If during any five consecutive trading day period the trading day period the trading price is less than 98% of the product of the last reported sales price multiplied by the applicable conversion rate.

After September 30, 2009, if the sale price of our common stock for twenty or more trading days exceeds 130% of the initial conversion price.

If the Company calls the Convertible Notes for redemption or upon certain specified transactions.

The market value of the Convertible Notes is impacted by changes in interest rates and changes in the market value of our common stock. At September 30, 2009, the estimated market value of the Convertible Notes was approximately \$154.8 million and the carrying amount was \$159.7 million.

For additional information regarding debt and financing instruments see Notes 3 and 5 to our consolidated financial statements.

## **Foreign Currency Exposures**

The transactions of our international operations, primarily our German, Canadian and Mexican subsidiaries, are denominated in Euros, Canadian Dollars, and Mexican Pesos, respectively. Financial assets and liabilities denominated in foreign currencies consist primarily of accounts receivable and accounts payable and accrued expenses. At September 30, 2009, financial assets and liabilities denominated in Euros aggregated \$2.2 million and

1.3 million, respectively, and at September 30, 2008, aggregated 1.5 million and

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\$0.8 million, respectively. At September 30, 2009, financial assets and liabilities denominated in Canadian Dollars aggregated \$3.8 million and \$2.2 million, respectively, and at September 30, 2008, aggregated \$3.3 million and \$1.9 million, respectively. At September 30, 2009, financial assets and liabilities denominated in Mexican Pesos were \$1.2 million and \$0.3 million, respectively and at September 30, 2008, aggregated \$1.5 million and \$0.6 million, respectively.

Hardware and consumable purchases related to certain contracts are denominated in Japanese Yen and the Company s costs and operations are exposed to changes in the value of the Yen since the related revenues are denominated in U.S. dollars. At September 30, 2009, there were \$0.2 million Japanese Yen denominated liabilities. We use foreign currency forward contracts as economic hedges to limit our exposure to Yen denominated liabilities. All gains and losses resulting from the change in fair value of these foreign currency forward contracts are recorded in operations and are offset by unrealized gains and losses related to the corresponding recorded liabilities. As of September 30, 2009, the Company did not have foreign currency forward contracts for liabilities denominated in Yen. None of the contracts were terminated prior to settlement. In March 2009, we entered into a forward currency contract to hedge forecasted costs of \$1.8 million denominated in Canadian Dollars. The unrealized gain related to the contracts was \$0.1 million as of September 30, 2009. We also have entered in a contract to deliver solutions, hardware and maintenance which is denominated in Saudi Riyals for approximately \$20.0 million. The Saudi Riyal is currently pegged to the U.S. Dollar at a rate of 3.75 Riyal for each U.S. Dollar.

Our international operations and transactions are subject to risks typical of international operations, including, but not limited to, differing economic conditions, changes in political climate, differing tax structures, other regulations and restrictions and foreign currency exchange rate volatility. Accordingly, our future results could be materially impacted by changes in these or other factors. Our principal exposure is related to subsidiaries whose revenues costs and assets and liabilities denominated in Euros, Japanese Yen, Canadian Dollars and Mexican Pesos. As of September 30, 2009, the cumulative gain from foreign currency translation adjustments related to foreign operations was approximately \$1.0 million.

## **Prepaid forward contract**

We have entered into a pre-paid forward contract with Bear Stearns (now JP Morgan Chase) to purchase approximately 3.5 million shares of our common stock at a price of \$20.00 per share for delivery in May 2012. However, we settled the obligation with a cash payment at closing. The price of the common stock at the time of delivery may be higher or lower than \$20.00.

## ITEM 4 CONTROLS AND PROCEDURES

Evaluation of disclosure controls and procedures. We have established and maintain disclosure controls and procedures that are designed to ensure that material information relating to the Company and our subsidiaries required to be disclosed by us in our reports under the Securities Exchange Act of 1934, as amended, or the Exchange Act, is recorded, processed, summarized and reported within the time periods specified in the SEC s rules and forms, and that such information is accumulated and communicated to our management, including the Company s Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure control and procedures, management recognizes that any control and procedure, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

In connection with the preparation of this Quarterly Report on Form 10-Q, an evaluation under the supervision and with the participation of our management, including the CEO and CFO, of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act) was performed as of September 30, 2009. Based on this evaluation, our CEO and CFO concluded that our disclosure controls and procedures were effective as of September 30, 2009.

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Changes in Internal Controls over Financial Reporting

In the normal course we review and change our internal controls to reflect changes in our business, including acquisition related improvements. There have been no changes in our internal control over financial reporting that occurred during the quarter ended September 30, 2009 that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

The certifications of our principal executive officer and principal financial officer required in accordance with Rule 13a-14(a) and 15-d-14(a) under the Exchange Act are attached as exhibits to this Quarterly Report on Form 10-Q. The disclosures set forth in this Item 4 contain information concerning the evaluation of our disclosure controls and procedures, and changes in our internal control over financial reporting, referred to in paragraph 4 of those certifications. Those certifications should be read in conjunction with this Item 4 for a more complete understanding of the matters covered by the certifications.

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## PART II OTHER INFORMATION

#### ITEM 1 LEGAL PROCEEDINGS

Old Digimarc Litigation

In connection with the Company s August 2008 acquisition of Old Digimarc, which consisted of its Secure ID Business following the spin-off of its digital watermarking business, the Company assumed certain legal proceedings of Old Digimarc as described below.

Beginning in May 2001, a number of substantially identical class action complaints alleging violations of the federal securities laws were filed in the United States District Court for the Southern District of New York naming approximately 300 companies, including Old Digimarc, and their officers and directors and underwriters as defendants in connection with the initial public offerings of these companies. The complaints were subsequently consolidated into a single action, and a consolidated amended complaint was filed in April 2002. The amended complaint alleges, among other things, that the underwriters of Old Digimarc s initial public offering violated securities laws by failing to disclose certain alleged compensation arrangements in Old Digimarc s initial public offering registration statement and by engaging in manipulative practices to artificially inflate the price of Old Digimarc s stock in the aftermarket subsequent to the initial public offering. Old Digimarc and certain of its officers and directors are named in the amended complaint pursuant to Section 11 of the Securities Act of 1933 and Section 10(b) and Rule 10b-5 of the Securities Exchange Act of 1934 on the basis of an alleged failure to disclose the underwriters alleged compensation arrangements and manipulative practices. The complaint sought unspecified damages. The individual officer and director defendants entered into tolling agreements and, pursuant to a court order dated October 9, 2002, were dismissed from the litigation without prejudice. The plaintiffs have continued to litigate their claims primarily against the underwriter defendants. The district court directed that the litigation proceed within a number of focus cases rather than in all of the 309 cases that have now been consolidated. Old Digimarc was not one of these focus cases. On December 5, 2006, the Court of Appeals for the Second Circuit reversed the district court s class certification decision for the nine focus cases. On August 14, 2007, the plaintiffs filed their second consolidated amended class action complaints against the focus cases and on September 27, 2007, again moved for class certification. On November 12, 2007, certain of the defendants in the focus cases moved to dismiss the second consolidated amended class action complaints. The court issued an opinion and order on March 26, 2008, denying the motion to dismiss except as to Section 11 claims raised by those plaintiffs who sold their securities for a price in excess of the initial offering price and those who purchased outside the previously certified class period. The class certification motion was withdrawn without prejudice on October 10, 2008. On February 25, 2009, liaison counsel for the plaintiffs informed the district court that a settlement had been agreed to in principle, subject to formal approval by the parties, and preliminary and final approval by the Court. On April 2, 2009, a stipulation and agreement of settlement among the plaintiffs, issuer defendants (including Old Digimarc) and underwriter defendants, providing for a global settlement of \$586 million, was submitted to the Court for preliminary approval. Old Digimarc s portion of the settlement, which is wholly immaterial, is covered entirely by insurance. On June 10, 2009, the Judge granted preliminary approval for the parties to proceed with settlement on the terms previously submitted to the Court. A hearing for final approval was held on September 10, 2009, and on October 5, 2009, the Judge granted final approval of the settlement. The deadline for filing an appeal is 30 days from the day the order is entered.

On October 10, 2007, an Old Digimarc stockholder filed a lawsuit in the United States District Court for the Western District of Washington against several companies that acted as lead underwriters for the Old Digimarc initial public offering. The complaint, which also named Old Digimarc as a nominal defendant but did not assert any claims against Old Digimarc, asserted claims against the underwriters under Section 16(b) of the Securities Exchange Act of 1934 for recovery of alleged short-swing profits on trades of Old Digimarc stock. On February 28, 2008, an amended complaint was filed, with Old Digimarc still named only as a nominal defendant. Similar complaints have been filed by this same plaintiff against a number of other issuers in connection with their initial public offerings, and the factual allegations are closely related to the allegations in the litigation pending in the United States District Court for the Southern District of New York which is described above. On July 25, 2008, Old Digimarc joined with 29 other issuers to file the Issuer Defendants Joint Motion to Dismiss. On that same date, the Underwriter Defendants also filed a Joint Motion to Dismiss. Plaintiff filed her oppositions to the motions on September 8, 2008. Replies in support of the

motions were filed on or about October 23, 2008, and oral arguments were heard on January 16, 2009. On March 12, 2009, the judge dismissed the plaintiff s claims on a jurisdictional and statute of limitations basis. On April 10, 2009, the plaintiff filed a notice of appeal of the dismissal. On August 26, 2009, the plaintiff filed an opening brief and a motion to supplement the record. On September 11, 2009, the defendants and underwriters filed their oppositions to plaintiff s motion to supplement the record. On October 2, 2009, the defendants and underwriters filed their responses to plaintiff s opening brief. The plaintiff may file a reply brief on November 2, 2009, with the Company and the underwriters further responses due on November 17, 2009. The Company currently believes that the outcome of this litigation will not have a material adverse impact on its condensed consolidated financial position and results of operations.

Other

The Company records a liability for any claim, demand, litigation and other contingency when management believes that it is both probable that a liability has been incurred and can reasonably estimate the amount of the potential loss. Based on current information and belief, the Company believes it has adequate provisions for any such matters. The Company reviews these provisions quarterly and adjusts these provisions to reflect the impact of negotiations, settlements, rulings, advice of legal counsel and other information and events pertaining to a particular matter. However, because of the inherent uncertainties of litigation the ultimate outcome of certain litigation cannot be accurately predicted by the Company; it is therefore possible that the consolidated financial position, results of operations or cash flows of the Company could be materially adversely affected in any particular period by the unfavorable resolution of one or more of these matters and contingencies.

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## ITEM 1A RISK FACTORS

This Quarterly Report on Form 10-Q contains or incorporates a number of forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements are based on current expectations, estimates, forecasts and projections about the industry and markets in which we operate and management s beliefs and assumptions. Any statements contained herein (including without limitation statements to the effect that we or our management believe, expect, anticipate, plan as similar expressions) that are not statements of historical fact should be considered forward-looking statements and should be read in conjunction with our consolidated financial statements and notes to consolidated financial statements included in this report. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. There are a number of important factors that could cause our actual results to differ materially from those indicated by such forward-looking statements. These factors include, without limitation, those set forth below. The risks and uncertainties described below are not the only ones we face. Additional risks and uncertainties, including those not presently known to us or that we currently deem immaterial, may also materially and adversely impact our business. We expressly disclaim any obligation to update any forward-looking statements, except as may be required by law.

Except as set forth below there have been no material changes from the risk factors described in our Annual Report Form 10-K for the year ended December 31, 2008. We encourage you to review our Annual Report on Form 10-K for a full description of the risks and uncertainties relating to our business.

# Our acquisitions could result in future impairment charges and other charges which could adversely affect our results of operations.

At September 30, 2009, we had assets consisting of goodwill, intangible assets and property and equipment of \$889.8 million, \$104.5 million and \$103.0 million, respectively and in 2008, we recorded impairment charges aggregating \$528.6 million for impairments of goodwill and long-lived assets, primarily related to our biometric businesses. Because goodwill represents a residual after the purchase price is allocated to the fair value of acquired assets and liabilities, it is difficult to quantify the factors that contribute to the recorded amounts and subsequent impairments.

Management believes that the following factors have contributed to the amount recorded: technological development capabilities and intellectual capital;

expected significant growth in revenues and profits from the expanding market in identity solutions; and

expected synergies resulting from providing multi modal product offerings to existing customer base and to new customers of the combined company.

The recorded amounts at the purchase date for goodwill and other intangible assets are estimates at a point in time and are based on valuations and other analyses of fair value that require significant estimates and assumptions about future events, including but not limited to projections of revenues, market growth, demand, technological developments, political developments, government policies, among other factors, which are derived from information obtained from independent sources, as well as the management of the acquired businesses and our business plans for the acquired businesses or intellectual property. If estimates and assumptions used to initially record goodwill and intangible assets do not materialize, or unanticipated adverse developments or events occur, including but not limited to adverse regulatory actions, further deterioration of capital market conditions, and adverse industry specific and general economic developments, ongoing reviews of the carrying amounts of such goodwill and intangible assets may result in impairments which will require us to record a charge in the period in which such an impairment is identified, and could have a severe negative impact on its business and financial statements.

Between September 1, 2009 and through October 29, 2009 our stock price has averaged \$7.01 per share compared to \$6.24 per share for the 60 days following October 31, 2008, the date of our last annual impairment test. However during both periods the price has fluctuated significantly. If our stock price were to decrease and remain at that level for a sustained period of time we may be required to assess the carrying amount of goodwill and long-lived assets of our reporting units before our scheduled annual impairment test. If at that time the estimated fair values of our

reporting units are less than their respective carrying amounts, we would need to determine whether our goodwill and long-lived assets would be impaired. Moreover, if economic conditions continue to deteriorate and capital markets conditions continue to adversely impact the valuation of enterprises, the estimated fair values of our reporting units could be adversely impacted, which could result in future impairments.

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#### We have a history of operating losses.

We have a history of operating losses. Our business operations began in 1993 and, except for 1996 and 2000, have resulted in pre-tax operating losses in each year, which have included significant asset impairments and merger related expenses, amortization of intangible assets and stock-based compensation expense. At September 30, 2009, we had an accumulated deficit of approximately \$626.9 million. We will continue to invest in the development of our secure credential and biometric technologies, as well as government services.

We may be unable to obtain additional capital required to finance acquisitions due to continuing adverse market conditions and we will be required to fund substantial capital expenditures for our Secure Credentialing business.

Our strategy includes growth of our business through strategic acquisitions. In addition, the installation of our secure credentialing systems requires significant capital expenditures. Our need to fund such capital expenditures has increased following our acquisition of Old Digimarc. During the nine months ended September 30, 2009, our expenditures increased to \$38.4 million, as compared to \$12.9 million in the first nine months of 2008 and are expected to continue to increase in the last quarter of the year and in 2010. While we expect to fund our capital requirements primarily from operating cash flows, in the near term cash available otherwise to fund strategic opportunities and prepay our long-term debt is reduced. At September 30, 2009, we had cash and cash equivalents of \$11.1 million and availability under our line of credit of \$125.9 million, subject to continuing compliance with covenants contained in the agreement. While we believe we have adequate capital resources to meet current working capital and capital expenditure requirements and have been successful in the past in obtaining financing for capital expenditures, and acquisitions, we expect to have increased capital needs as we continue to expand our business. In addition, our ability to execute on our acquisition strategy may be adversely affected by the current volatile market conditions, which may continue over a prolonged period. We may be unsuccessful in raising additional financing to fund growth or we may have difficulty in obtaining financing at attractive rates or on terms that are not excessively dilutive to existing stockholders. Failure to secure additional financing in a timely manner and on favorable terms could have a material adverse effect on our growth strategy, financial performance and stock price and could require us to delay or abandon our expansion plans.

Our government contracts are subject to continued appropriations by Congress and availability of funding for state and local programs. Reduced funding, or changes in procurement policies that curtail the use of outside contractors, could result in terminated, delayed or descoped contracts and adversely affect our ability to meet our sales and earnings goals.

For the three and nine months ended September 30, 2009, U.S. Federal Government agencies, directly or indirectly, accounted for 63% and 61%, respectively, of our consolidated revenues. For the three and nine months ended September 30, 2008, U.S. Federal Government agencies, directly or indirectly accounted for 57% and 66% for both periods, of our consolidated revenues. Future sales under existing and future awards of U.S. government contracts are conditioned upon the continuing availability of Congressional appropriations, which could be affected by current or future economic conditions.

Similar to federal government contracts, state and local government agency contracts may be contingent upon availability of funds provided by federal, state or local entities. In the current economic environment, many states may reduce expenditures which may result in cancellation or deferral of projects. State and local law enforcement and other government agencies are subject to political, budgetary, purchasing and delivery constraints which may result in quarterly and annual revenue and operating results that may be irregular and difficult to predict. Such revenue volatility makes management of inventory levels, cash flows and profitability inherently difficult. In addition, if we are successful in winning such procurements, there may be unevenness in shipping schedules, as well as potential delays and changes in the timing of deliveries and recognition of revenue, or cancellation of such procurements.

Recently the federal government has indicated a goal of reducing the use of contractors in certain areas and insourcing the related functions. These initiatives may adversely impact the growth of portions of our government services businesses.

Our plan to pursue sales in international markets may be limited by risks related to conditions in such markets.

For the three and nine months ended September 30, 2009, we derived approximately 9%, of our total revenues from international sales and our strategy is to expand our international operations. There is a risk that we may not be able to successfully market, sell and deliver our products in foreign countries.

Risks inherent in marketing, selling and delivering products in foreign and international markets, each of which could have a severe negative impact on our financial results and stock price, include those associated with: regional economic or political conditions;

delays in or absolute prohibitions on exporting products resulting from export restrictions for certain products and technologies;

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loss of, or delays in importing products, services and intellectual property developed abroad, resulting from unstable or fluctuating social, political or governmental conditions;

fluctuations in foreign currencies and the U.S. dollar;

loss of revenue, property (including intellectual property) and equipment from expropriation, nationalization, war, insurrection, terrorism, criminal acts and other political and social risks;

liabilities resulting from any unauthorized actions of our local resellers or agents under the Foreign Corrupt Practices Act or local anti-corruption statutes;

the overlap of different tax structures;

risks of increases in taxes and other government fees; and

involuntary renegotiations of contracts with foreign governments.

We expect that we will have increased exposure to foreign currency fluctuations. As of September 30, 2009, our accumulated other comprehensive gain includes foreign currency translation gains of approximately \$1.0 million. In addition, we have significant Japanese Yen denominated transactions with Japanese suppliers of hardware and consumables for the delivery to customers. Fluctuations in foreign currencies, including the Japanese Yen, Canadian Dollar, and the Euro could result in unexpected fluctuations to our results of operations, which could be material and adverse.

## ITEM 2 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

#### ITEM 3 DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4 SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

#### ITEM 5 OTHER INFORMATION

None.

## ITEM 6 EXHIBITS

The exhibits listed in the Exhibits Index immediately preceding such exhibits are filed as part of this report.

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# L-1 IDENTITY SOLUTIONS, INC. SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: October 30, 2009 By: /s/ ROBERT V. LAPENTA

Robert V. LaPenta Chairman of the Board,

**Chief Executive Officer and President** 

(Principal Executive Officer)

Date: October 30, 2009 By: /s/ JAMES A. DEPALMA

James A. DePalma
Executive Vice President,

**Chief Financial Officer and Treasurer** 

(Principal Financial Officer)

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## **EXHIBIT INDEX**

Exhibit No.	Description
10.1	Amendment No. 1 to the Second Amended and Restated Credit Agreement, dated as of July 8, 2009, among L-1 Identity Solutions Operating Company, L-1 Identity Solutions, Inc., each of the other Guarantors, each Lender party thereto, and Bank of America, N.A., as administrative agent (incorporated by reference to Exhibit 10.1 of the Current Report on Form 8-K filed by L-1 Identity Solutions, Inc. on July 14, 2009).*
31.1	Certification of Principal Executive Officer pursuant to Rules 13a-14(a) under the Securities Exchange Act of 1934, as amended (filed herewith).
31.2	Certification of Principal Financial Officer pursuant to Rules 13a-14(a) under the Securities Exchange Act of 1934, as amended (filed herewith).
32.1	Certification of Principal Executive Officer pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).
32.2	Certification of Principal Financial Officer pursuant to 18 U.S.C. Sec. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed herewith).

<sup>\*</sup> Incorporated by reference.

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