MCCORMICK & CO INC Form 10-K/A October 07, 2002

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-K/A-2

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended November 30, 2001

Commission file number 0-748

McCORMICK & COMPANY, INCORPORATED

Maryland

52-0408290

(State of incorporation)

(IRS Employer Identification No.)

18 Loveton Circle Sparks, Maryland

21152

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code

(410) 771-7301

Securities registered pursuant to Section 12(b) of the Act:

Not applicable

Securities registered pursuant to Section 12(g) of the Act:

Common Stock, No Par Value

Common Stock Non-Voting, No Par Value

(Title of Class)

(Title of Class)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. \acute{y}

The aggregate market value of the voting stock held by non-affiliates of the registrant at January 31, 2002...\$227,043,597

The aggregate market value of the non-voting stock held by non-affiliates of the registrant at January 31, 2002....\$2,701,931,190

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

| NUMBER OF SHARES OUTSTANDING | Date |
|---------------------------------|------------------|
| | |
| 7,912,180 | January 31, 2002 |

January 31, 2002

61,422,303

DOCUMENTS INCORPORATED BY REFERENCE

| Document | Part of 10-K into which incorporated |
|--|--------------------------------------|
| Registrant's 2001 Annual Report to Stockholders | Part I, Part II, Part IV |
| Registrant's Proxy Statement dated February 15, 2002 | Part III |
| | |

Explanatory Note

McCormick & Company, Inc. is filing this amendment to Item 8 of its Annual Report on Form 10-K for the fiscal year ended November 30, 2001, to correct the pro forma net income and earnings per share disclosure contained in Note 10 of the Consolidated Financial Statements under Statement of Accounting Standards No. 123, "Accounting for Stock Based Compensation" ("SFAS No. 123") for certain computational errors. This amendment does not affect the Company's historical results of operations, financial conditions or cash flows for any period presented. Other than this change to Note 10, there is no change to the consolidated financial statements, the notes to the consolidated financial statements, the report of the independent auditors or the report of management.

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Item 8. Financial Statements and Supplementary Data

Class

Common Stock

Common Stock Non-Voting

CONSOLIDATED STATEMENT OF INCOME

| for the year ended November 30 | 2001 | 2000 | 1999 | | | | |
|---|------------|----------------------------------|------------|--|--|--|--|
| | (millio | (millions except per share data) | | | | | |
| Net sales | \$ 2,372.3 | 3 \$ 2,123.5 | \$ 2,006.9 | | | | |
| Cost of goods sold | 1,401.0 | 1,318.7 | 1,289.7 | | | | |
| Gross profit | 971.3 | 804.8 | 717.2 | | | | |
| Selling, general and administrative expense | 719.9 | 578.7 | 521.4 | | | | |
| Special charges | 10.8 | 3 1.1 | 25.7 | | | | |
| | | | | | | | |
| Operating income | 240.0 | 5 225.0 | 170.1 | | | | |
| Interest expense | 52.9 | 39.7 | 32.4 | | | | |
| Other income, net | 2.3 | .7 | 4.6 | | | | |
| Income from consolidated operations before income taxes | 190.4 | 186.0 | 142.3 | | | | |
| Income taxes | 62.9 | 66.6 | 57.2 | | | | |
| | - | | | | | | |
| Net income from consolidated operations | 127.5 | 5 119.4 | 85.1 | | | | |
| Income from unconsolidated operations | 21.5 | 18.6 | 13.4 | | | | |
| Minority interest | 2.4 | 1 .5 | | | | | |
| | | | | | | | |

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| for the year ended November 30 | | 2001 | | 2000 | 1999 | | |
|---|----|-------|----|-------|------|-------------|--|
| Net income before cumulative effect of an accounting change Cumulative effect of an accounting change, net of income taxes | | 146.6 | | 137.5 | | 98.5 4.8 | |
| Net income | \$ | 146.6 | \$ | 137.5 | \$ | 103.3 | |
| Earnings per common share basic | | | | | | | |
| Continuing operations | \$ | 2.13 | \$ | 2.00 | \$ | 1.38 | |
| Cumulative effect of an accounting change | | | | | | .07 | |
| Total earnings per share basic | \$ | 2.13 | \$ | 2.00 | \$ | 1.45 | |
| Earnings per common share assuming dilution | | | | | | | |
| Continuing operations | \$ | 2.09 | \$ | 1.98 | \$ | 1.36 | |
| Cumulative effect of an accounting change | | | | | | .07 | |
| Total earnings per share assuming dilution | \$ | 2.09 | \$ | 1.98 | \$ | 1.43 | |

See Notes to Consolidated Financial Statements, pages 7-27.

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CONSOLIDATED BALANCE SHEET

| at November 30 | 2001 | | 2000 | |
|---|------|------------|------|---------|
| | | (millions) | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ | 31.3 | \$ | 23.9 |
| Receivables, less allowances of \$7.5 for 2001 and \$6.6 for 2000 | | 295.5 | | 303.3 |
| Inventories | | 278.1 | | 274.0 |
| Prepaid expenses and other current assets | | 30.9 | | 18.8 |
| | | | _ | |
| Total current assets | | 635.8 | | 620.0 |
| | _ | | _ | |
| Property, plant and equipment, net | | 424.5 | | 373.0 |
| Intangible assets, net | | 464.6 | | 453.0 |
| Prepaid allowances | | 99.3 | | 96.1 |
| Investments and other assets | | 147.8 | | 117.8 |
| | | | _ | |
| Total assets | \$ | 1,772.0 | \$ | 1,659.9 |
| | | | | |
| Current liabilities | | | | |
| Short-term borrowings | \$ | 209.8 | \$ | 473.1 |
| Current portion of long-term debt | | 1.0 | | 78.8 |
| Trade accounts payable | | 184.0 | | 185.3 |
| Other accrued liabilities | | 318.9 | | 290.0 |
| | | | _ | |
| Total current liabilities | | 713.7 | | 1,027.2 |
| | | | | |

| at November 30 | 2001 | 2000 |
|--|-------------------|------------|
| Long-term debt | 454.1 | 160.2 |
| Deferred taxes | 25.8 | 3.2 |
| Other long-term liabilities | 115.3 | 110.0 |
| Total liabilities | 1,308.9 | 1,300.6 |
| Shareholders' equity | | |
| Common stock, no par value; authorized 160.0 shares; issued and outstanding: 2001 7.9 shares, 2000 8.3 shares | 60.4 | 49.8 |
| Common stock non-voting, no par value; authorized 160.0 shares; issued and outstanding: 2001 61.3 shares, 2000 60.0 shares | 142.5 | 125.5 |
| Retained earnings | 344.1 | 263.3 |
| Accumulated other comprehensive income | (83.9) | (79.3) |
| Total shareholders' equity | 463.1 | 359.3 |
| Total liabilities and shareholders' equity | \$ 1,772.0 | \$ 1,659.9 |

See Notes to Consolidated Financial Statements, pages 7-27.

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CONSOLIDATED STATEMENT OF CASH FLOWS

| for the year ended November 30 | 2001 | | 2000 | 1999 |
|--|------|---------|------------|----------|
| | | | (millions) | |
| Operating activities | | | | |
| Net income | \$ | 146.6 | \$ 137.5 | \$ 103.3 |
| Adjustments to reconcile net income to net cash provided by operating activities | | | | |
| Special charges and accounting change | | 11.7 | | 21.9 |
| Depreciation and amortization | | 73.0 | 61.3 | 57.4 |
| Deferred income taxes | | 2.2 | (5.1) | 6.4 |
| Other | | .5 | .5 | 1.6 |
| Income from unconsolidated operations | | (21.5) | (18.6) | (13.4) |
| Changes in operating assets and liabilities | | | | |
| Receivables | | 9.5 | (24.5) | (2.1) |
| Inventories | | (3.3) | (9.8) | 16.0 |
| Prepaid allowances | | (3.3) | 13.0 | 34.6 |
| Trade accounts payable | | (1.6) | (4.8) | 3.2 |
| Other assets and liabilities | | (27.7) | 41.8 | (7.6) |
| Dividends received from unconsolidated affiliates | | 18.4 | 10.7 | 8.0 |
| | | | | |
| Net cash provided by operating activities | | 204.5 | 202.0 | 229.3 |
| | | | | |
| Investing activities | | | | |
| Acquisitions of businesses | | | (386.6) | |
| Capital expenditures | | (112.1) | (53.6) | (49.3) |
| Proceeds from sale of assets | | .7 | 1.6 | 3.0 |

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| for the year ended November 30 | 2001 | 2000 | 1999 |
|--|---------|---------|---------|
| Other | (.5) | (4.0) | .4 |
| Net cash used in investing activities | (111.9) | (442.6) | (45.9) |
| Financing activities | | | |
| Short-term borrowings, net | (263.3) | 380.2 | (46.4) |
| Long-term debt borrowings | 297.8 | | .3 |
| Long-term debt repayments | (82.1) | (10.0) | (24.3) |
| Common stock issued | 29.2 | 9.0 | 11.6 |
| Common stock acquired by purchase | (11.9) | (72.3) | (81.0) |
| Dividends paid | (55.1) | (52.3) | (48.7) |
| Net cash (used in)/provided by financing activities | (85.4) | 254.6 | (188.5) |
| Effect of exchange rate changes on cash and cash equivalents | .2 | (2.1) | (.6) |
| Increase/(decrease) in cash and cash equivalents | 7.4 | 11.9 | (5.7) |
| Cash and cash equivalents at beginning of year | 23.9 | 12.0 | 17.7 |
| Cash and cash equivalents at end of year | \$ 31.3 | \$ 23.9 | \$ 12.0 |

See Notes to Consolidated Financial Statements, pages 7-27.

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CONSOLIDATED STATEMENT OF SHAREHOLDERS' EQUITY

| | Common Stock Shares | Common Stock Non-Voting Shares | Common Stock Amount | Retained Earnings | Accumulated Other Comprehensive Income | Total Shareholders' Equity |
|--|---------------------------|---|---------------------------|----------------------|---|----------------------------------|
| | | | (millions e | except per shar | re data) | |
| Balance, November 30, 1998 | 9.7 | 62.8 | \$169.0 | \$262.3 | \$(43.2) | \$388.1 |
| Comprehensive income: | | | | | | |
| Net income | | | | 103.3 | | 103.3 |
| Currency translation adjustments | | | | | | |
| Minimum pension liability adjustment, net | | | | | | |
| of tax (\$3.6 million) | | | | | 6.6 | 6.6 |
| Change in realized and unrealized gains on | | | | | | |
| derivative financial instruments, net of tax | | | | | | |
| (\$1.3 million) | | | | | 2.4 | 2.4 |
| Comprehensive income | | | | | | 112.3 |
| Dividends paid (\$.68/share) | | | | (48.7) | | (48.7) |
| Shares purchased and retired | (.5) | (2.1) | (6.8) | (74.2) | | (81.0) |
| Shares issued | .3 | .2 | 11.6 | | | 11.6 |
| Other | | | | .1 | | .1 |
| Equal exchange | (.6) | .6 | | | | |
| Balance, November 30, 1999 | 8.9 | 61.5 | \$173.8 | \$242.8 | \$(34.2) | \$382.4 |
| Comprehensive income: | | | , , , , , , | , 2 (2) | +(+ 11_) | 70021 |

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| | Common Stock Shares | Common Stock Non-Voting Shares | Common Stock Amount | Retained Earnings | Accumulated Other Comprehensive Income | Total Shareholders' Equity |
|---|---------------------------|---|---------------------------|----------------------|---|----------------------------------|
| Net income | | | | 137.5 | | 137.5 |
| Currency translation adjustments | | | | | (40.1) | (40.1) |
| Change in realized and unrealized gains on derivative financial instruments, net of tax | | | | | , , | Ì |
| (\$2.8 million) | | | | | (5.0) | (5.0) |
| Comprehensive income | | | | | | 92.4 |
| Dividends paid (\$.76/share) | | | | (52.3) | | (52.3) |
| Shares purchased and retired | (.8) | (1.7) | (7.5) | (64.8) | | (72.3) |
| Shares issued | .3 | .1 | 9.0 | | | 9.0 |
| Other | (1) | 4 | | .1 | | .1 |
| Equal exchange | (.1) | .1 | | | | |
| | | | | | | |
| Balance, November 30, 2000 | 8.3 | 60.0 | \$175.3 | \$263.3 | \$(79.3) | \$359.3 |
| Comprehensive income: | | | | | | |
| Net income | | | | 146.6 | | 146.6 |
| Currency translation adjustments | | | | | 7.2 | 7.2 |
| Change in realized and unrealized gains on derivative financial instruments, net | | | | | | |
| of tax (\$4.8 million) | | | | | (9.9) | (9.9) |
| Pension adjustment | | | | | (1.9) | (1.9) |
| Comprehensive income | | | | | | 142.0 |
| Dividends paid (\$.80/share) | | | | (55.1) | | (55.1) |
| Shares purchased and retired | (.2) | (.1) | (1.6) | (10.3) | | (11.9) |
| Shares issued | .6 | .6 | 29.2 | | | 29.2 |
| Other | | | | (.4) | | (.4) |
| Equal exchange | (.8) | .8 | | | | |
| Balance, November 30, 2001 | 7.9 | 61.3 | \$202.9 | \$344.1 | \$(83.9) | \$463.1 |

See Notes to Consolidated Financial Statements, pages 7-27.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Consolidation

The consolidated financial statements include the accounts of the Company and all majority-owned subsidiaries. Investments in unconsolidated affiliates, over which we exercise significant influence, but not control, are accounted for by the equity method. Accordingly, our share of the net income or loss of such unconsolidated affiliates is included in consolidated net income. Significant intercompany transactions have been eliminated.

Use of Estimates

Preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual amounts could differ from these estimates.

Cash and Cash Equivalents

All highly liquid investments purchased with an original maturity date of three months or less are classified as cash equivalents.

Inventories

Inventories are stated at the lower of cost (first-in, first-out) or market.

Property, Plant and Equipment

Property, plant and equipment is stated at cost and depreciated over its estimated useful life using the straight-line method for financial reporting and both accelerated and straight-line methods for tax reporting.

Intangible Assets

Intangible assets resulting from acquisitions are amortized using the straight-line method over periods up to 40 years. The recoverability of intangible assets is evaluated periodically when events or circumstances indicate a possible inability to recover the carrying amount. When factors indicate that an intangible asset should be evaluated for impairment, the Company uses various analyses, including projections of cash flows and other profitability measures, to evaluate recoverability. An impaired intangible asset is written down to fair value, which is generally the discounted value of estimated future cash flows.

Prepaid Allowances

Prepaid allowances arise when the Company prepays sales discounts and marketing allowances to certain customers in connection with multi-year sales contracts. These costs are capitalized and amortized over the lives of the contracts, generally ranging from three to five years. The amounts reported in the consolidated balance sheet are stated at the lower of unamortized cost or management's estimate of the net realizable value of these costs.

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Revenue Recognition

Sales are recognized when revenue is realized or realizable and earned. In general, revenue is recognized when risk and title to the product transfer to the customer, which usually occurs at the time the company ships the goods to the customer.

Shipping and Handling

Shipping and handling costs are included in selling, general and administrative expenses. The total amount of shipping and handling costs was \$55.5 million, \$42.6 million, and \$39.0 million for 2001, 2000, and 1999, respectively.

Research and Development

Research and development costs are expensed as incurred.

Stock-Based Employee Compensation

Stock-based compensation is accounted for by using the intrinsic value-based method in accordance with Accounting Principles Board Opinion (APB) No. 25, "Accounting for Stock Issued to Employees." Under APB No. 25, because the exercise price of the Company's employee stock options equals the market price of the underlying stock on the date of the grant, no compensation expense is recognized. As permitted, the Company has elected to adopt the disclosure provisions only of Statement of Financial Accounting Standards (SFAS) No. 123, "Accounting for Stock-Based Compensation." Refer to Note 10 for further information.

Foreign Currency Translation

Assets and liabilities of the Company's foreign subsidiaries are translated at current exchange rates, while income and expenses are translated at average rates for the period. Translation gains and losses are reported in other comprehensive income in shareholders' equity.

Accounting and Disclosure Changes

In December 1999, the Securities and Exchange Commission (SEC) released Staff Accounting Bulletin (SAB) No. 101, "Revenue Recognition in Financial Statements." The Emerging Issues Task Force (EITF) issued EITF 00-10, "Accounting for Shipping and Handling Fees and Costs," which required the Company to reclassify certain shipping and handling costs billed to customers as sales. These pronouncements, which were adopted in 2001, had no material impact on the Company's financial statements.

In November 2001, the EITF issued EITF 01-09, "Accounting for Consideration Given by a Vendor to a Customer or a Reseller of the Vendor's Products," which is a codification of EITF's 00-14, 00-22, and 00-25. This will require the Company to reclassify certain marketing expenses as a reduction of sales. Concurrent with the adoption of EITF 01-09, the Company is also reclassifying certain expenses from selling, general and administrative expense to cost of goods sold. These reclassifications will take place in the first quarter of 2002 and prior periods will be reclassified. The effect of these reclassifications on 2001 will be a decrease to sales of \$153.9 million, an increase in cost of goods sold of \$20.0 million, and a decrease in selling, general and administrative expenses of \$173.9 million. These reclassifications will decrease gross profit margin as a percentage of sales from 40.9% to 35.9% and increase operating income as a percentage of sales from 10.1% to 10.8% in 2001. These reclassifications will not impact net income.

In June 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 141, "Business Combinations," and No. 142, "Goodwill and Other Intangible Assets." SFAS No. 141 applies to all

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business combinations with a closing date after June 30, 2001. This statement eliminates the pooling-of-interest method of accounting, and further clarifies the criteria for recognition of intangible assets separately from goodwill. Under SFAS No. 142, goodwill and indefinite lived intangible assets will no longer be amortized but will be subject to annual impairment tests in accordance with the new standard. Separable intangible assets that have finite lives will continue to be amortized over their useful lives. The Company will adopt SFAS No. 142 on December 1, 2001. No goodwill impairment will result upon adoption. The Company recorded \$13.0 million of goodwill amortization expense (\$12.2 million after tax) for the year ended November 30, 2001.

Reclassifications

Certain amounts in prior years have been reclassified to conform to the 2001 presentation.

2. SPECIAL CHARGES

During the fourth quarter of 2001, the Company adopted a plan to further streamline its operations. This plan includes the consolidation of several distribution and manufacturing locations, the reduction of administrative and manufacturing positions, and the reorganization of several joint ventures. The total plan will cost approximately \$32.6 million (\$25.6 million after tax) and will be implemented over the next 18 months. Total cash expenditures in connection with these costs will approximate \$13.7 million, which will be funded through internally generated funds. Once fully implemented, annualized savings are expected to be approximately \$8.0 million (\$5.3 million after tax). These savings will be used for investment spending on initiatives such as brand support and supply chain management. The aforementioned savings and administrative expenses are expected to be included within the cost of goods sold and selling, general and administrative expenses in the consolidated statement of income.

In the fourth quarter of 2001, the Company recorded charges of \$11.7 million (\$7.7 million after-tax) under this plan. Of this amount \$10.8 million was classified as special charges and \$0.9 million as cost of goods sold in the consolidated statement of income. Additional amounts under the plan were not recorded since they are either incremental costs directly related to the implementation of the plan and will be expensed as incurred, or the plans were not sufficiently detailed to allow for accounting accrual. The Company expects to record these additional costs in 2002.

The costs recorded in the fourth quarter of 2001 relate to the consolidation of manufacturing in Canada, a distribution center consolidation in the U.S., a product line elimination and a realignment of our sales operations in the U.K., and a work-force reduction of 275 positions which encompasses plans in all segments and across all geographic areas. As of November 30, 2001, 135 of the 275 position reductions had been realized.

The major components of the special charges include charges for employee termination benefits of \$6.3 million, impairment charges of \$1.6 million, and other related exit costs of \$3.8 million. Asset impairments consist of \$0.7 million of property, plant and equipment and \$0.9 million of inventory which were recorded as a direct result of the Company's decision to exit facilities or product lines. Other exit costs consist primarily of lease terminations.

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The major components of the special charges and the remaining accrual balance as of November 30, 2001 follow:

| | and pers | Severance and personnel costs | | et owns | Other exit costs | | 1 | Total |
|------------------|----------|-------------------------------------|---------|------------|------------------|-----|----|-------|
| | | | (millio | ons) | | | | |
| 2001 | | | | | | | | |
| Special charges | \$ | 6.3 | \$ | 1.6 | \$ | 3.8 | \$ | 11.7 |
| Amounts utilized | | (.5) | | (1.6) | | | | (2.1) |
| | | | | | | | | |
| | \$ | 5.8 | \$ | | \$ | 3.8 | \$ | 9.6 |
| | | | | | | | | |

During 1999, the Company recorded special charges of \$26.7 million (\$23.2 million after-tax) associated with a plan to streamline operations approved by the Company's Board of Directors in May 1999. Of this amount, \$25.7 million was classified as special charges and \$1.0 million as cost of goods sold in the consolidated statement of income in 1999.

In Europe, the Company consolidated certain U.K. facilities, improved efficiencies within previously consolidated European operations and realigned operations between the U.K. and other European locations.

The major components of the special charges included work-force reductions, building and equipment disposals, write-downs of intangible assets and other related exit costs. In total, the streamlining actions resulted in the elimination of approximately 300 positions, primarily outside the U.S. Asset write-downs, including \$5.7 million of property, plant and equipment, \$9.1 million of intangible assets and \$1.0 million in inventory, were recorded as a direct result of the Company's decision to exit facilities, businesses or operating activities. The fair value of the intangible assets, primarily related to goodwill from prior acquisitions in Finland and Switzerland, was based on a discounted value of estimated future cash flows. Other exit costs consisted primarily of employee and equipment relocation costs, lease exit costs and consulting fees.

During 2000, the Company recorded \$1.1 million of additional special charges associated with the 1999 restructuring, which could not be accrued in 1999.

The major components of the special charges and the remaining accrual balance as of November 30, 2001 follow:

| | | Severance and personnel costs | | Asset write-downs | | Other ns exit costs | | Γotal |
|---------------------------|----|-------------------------------------|------------|----------------------|----|------------------------|----|--------|
| | | | (millions) | | | | | |
| 1999 | | | | | | | | |
| Special charges (credits) | \$ | 7.9 | \$ | 15.8 | \$ | 3.0 | \$ | 26.7 |
| Amounts utilized | | (4.0) | | (15.8) | | (1.2) | | (21.0) |
| | _ | | _ | | _ | | _ | |
| | \$ | 3.9 | \$ | | \$ | 1.8 | \$ | 5.7 |
| 2000 | | | | | | | | |
| Special charges (credits) | | .8 | | (.3) | | .6 | | 1.1 |
| Amounts utilized | | (3.7) | | .3 | | (2.3) | | (5.7) |
| | | | | | | | | |

| | and pe | rance ersonnel osts | Asset write-downs | | her costs | To | otal |
|------------------|--------|---------------------------|----------------------|----|--------------|----|--------------|
| | \$ | 1.0 | \$ | \$ | .1 | \$ | 1.1 |
| 2001 | | | | | | | |
| Amounts utilized | | (1.0) | | | (.1) | | (1.1) |
| | | | | | | | |
| | \$ | | \$ | \$ | | \$ | |
| | | | | _ | | | |
| | 10 | | | | | | |

3. ACQUISITIONS

On August 31, 2000, the Company acquired Ducros, S.A. and Sodis, S.A.S. from Eridania Beghin-Say, for 2.75 billion French francs (equivalent to \$379 million). The purchase contract allows for a potential adjustment to the purchase price. This adjustment procedure has not been concluded, however the potential adjustment under the contract can only decrease the purchase price. Any reduction in the purchase price would be recorded as a decrease to goodwill. Ducros, headquartered in France, manufactures and markets spices and herbs, and dessert aid products. Key brands include Ducros, Vahiné, and Margão which are produced mainly in France. Sodis manages the racking and merchandising of Ducros products in supermarkets and hypermarkets.

\$370 million of the purchase was financed through 6.7% commercial paper with the remainder funded by internally generated funds. The Company replaced \$300 million of commercial paper with 6.4% and 6.8% medium-term notes in January 2001. The effective interest rate on the medium-term notes is 7.62% due to the amortization of the discount (\$2.2 million), origination fees (\$1.1 million), and swap settlement costs (\$14.7 million). (See footnote 6) The acquisition was accounted for under the purchase method, and the results of Ducros and Sodis have been included in the Company's consolidated results from the date of acquisition.

During 2001, the purchase price allocation was finalized. The purchase price has been allocated to the assets (\$193.6 million), liabilities (\$157.6 million), and minority interest (\$10.6 million), based upon their fair market values. Included in liabilities is \$11.4 million of accruals for the reorganization of resources in the Ducros organization in Europe. Actions under this plan, which was formulated in conjunction with the acquisition, include the consolidation of sales areas and offices and the exit from certain smaller markets. The major components of the accrual include charges for employee termination benefits of \$8.9 million and other exit costs of \$2.5 million. \$2.0 million of these accruals were utilized in 2001, and the remaining accrual is \$9.4 million. Goodwill (\$353.6 million) is being amortized over 40 years.

4. INVESTMENTS

Although the Company reports its share of net income from affiliates, their financial statements are not consolidated with those of the Company. The Company's share of undistributed earnings of the affiliates was \$53.7 million at November 30, 2001.

Summarized year-end information from the financial statements of these companies representing 100% of the businesses follows:

| | 2001 | | 2000 | | 1999 |
|------------------------|-------------|----|-----------|----|-------|
| | | (1 | millions) | | |
| Net sales | \$ 436.3 | \$ | 437.7 | \$ | 378.3 |
| Gross profit | 209.1 | | 200.7 | | 158.7 |
| Net income | 43.0 | | 36.1 | | 26.7 |
| | | _ | | _ | |
| Current assets | \$ 161.0 | \$ | 177.1 | \$ | 168.0 |
| Noncurrent assets | 110.7 | | 106.4 | | 82.6 |
| | | | | | |
| Current liabilities | 83.3 | | 92.5 | | 97.1 |
| Noncurrent liabilities | 46.2 | | 62.7 | | 46.1 |
| | | | | | |

Royalty income from unconsolidated affiliates was \$9.4 million, \$9.0 million and \$5.1 million for 2001, 2000, and 1999, respectively.

5. FINANCING ARRANGEMENTS

The Company's outstanding debt is as follows:

| | | 2001 | | 2000 |
|---|----|-------|-------|-------|
| | | (mill | ions) | |
| Short-term borrowings | | | | |
| Commercial paper(1) | \$ | 173.5 | \$ | 443.0 |
| Other | Ψ | 36.3 | Ψ | 30.1 |
| | _ | | | |
| | \$ | 209.8 | \$ | 473.1 |
| | _ | | _ | |
| Weighted-average interest rate of short-term borrowings at year end | | 3.17% | 6 | 6.65% |
| Long-term debt | | | | |
| 8.95% note due 2001(1) | \$ | | \$ | 74.9 |
| 5.78% - 7.77% medium-term notes due 2004 to 2006 | | 95.0 | | 95.0 |
| 7.63% - 8.12% medium-term notes due 2024(2) | | 55.0 | | 55.0 |
| 6.40% - 6.80% medium-term notes due 2006 to 2008(3) | | 298.2 | | |
| 9.34% pound sterling installment note due through 2001 | | | | 3.1 |
| Other | | 6.9 | | 11.0 |
| | | | | |
| Loss symmet neution | | 455.1 | | 239.0 |
| Less current portion | | 1.0 | | 78.8 |
| | \$ | 454.1 | \$ | 160.2 |
| | | | | |

⁽¹⁾ The variable interest rate on \$75 million commercial paper that was used to retire the 8.95% note in 2001 is hedged by forward starting interest rate swaps for the period 2001 through 2011. Net interest payments will be fixed at 6.35% during this period.

The fair value of the Company's short-term borrowings approximated the recorded value. The fair value of long-term debt including the current portion of long-term debt was \$467.8 million and \$241.7 million at November 30, 2001 and 2000, respectively.

Maturities of long-term debt during the four years subsequent to November 30, 2002 are as follows (in millions):

| 2003 \$.5 | 2005 \$32.3 |
|-------------|--------------|
| 2004 \$16.3 | 2006 \$196.4 |

⁽²⁾ Holders have a one-time option to require retirement of these notes in 2004.

Forward starting interest rate swaps, settled upon the issuance of the medium-term notes, effectively fixed the interest rate on \$294 million of the notes at a weighted average fixed rate of 7.62%.

The Company has available credit facilities with domestic and foreign banks for various purposes. The amount of unused credit facilities at November 30, 2001 was \$392.7 million, of which \$350.0 million supports a commercial paper borrowing arrangement. Of these unused facilities, \$225.0 million expire in 2006 and the remainder expire in 2002. Some credit facilities in support of commercial paper issuance require a commitment fee. Annualized commitment fees at November 30, 2001 were \$0.3 million.

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Rental expense under operating leases was \$17.0 million in 2001, \$17.9 million in 2000 and \$17.4 million in 1999. Future annual fixed rental payments for the years ending November 30 are as follows (in millions):

 2002
 \$11.9
 2005
 \$2.4

 2003
 \$7.3
 2006
 \$1.3

 2004
 \$4.8
 Thereafter
 \$.7

At November 30, 2001, the Company had unconditionally guaranteed \$0.7 million of the debt of unconsolidated affiliates. The Company has guaranteed 85% of the residual value of a leased distribution center and the debt of the lessor from which this facility is leased. The lease, which expires in 2005 and has two subsequent five-year renewal options, is treated as an operating lease. Rent expense under the lease is determined as LIBOR plus 0.375% applied to the initial cost of the facility. At November 30, 2001, the debt under this guarantee was \$14 million. A third party maintains a substantial residual equity investment in the lessor, and therefore, this entity is not consolidated with the Company.

6. FINANCIAL INSTRUMENTS

The Company utilizes derivative financial instruments to enhance its ability to manage risk, including foreign currency and interest rate exposures which exist as part of its ongoing business operations. The Company does not enter into contracts for trading purposes, nor is it a party to any leveraged derivative instrument. The use of derivative financial instruments is monitored through regular communication with senior management and the utilization of written guidelines.

The Company's derivatives are accounted for under the requirements of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities." All derivatives are recognized at fair value in the consolidated balance sheet. In evaluating the fair value of financial instruments, including derivatives, the Company uses third-party market quotes or calculates an estimated fair value on a discounted cash flow basis using the rates available for instruments with the same remaining maturities.

Foreign Currency

The Company is potentially exposed to foreign currency fluctuations affecting net investments, transactions and earnings denominated in foreign currencies. The Company selectively hedges the potential effect of these foreign currency fluctuations by entering into foreign currency exchange contracts with highly-rated financial institutions.

Contracts which are designated as hedges of anticipated purchases denominated in a foreign currency (generally purchases of raw materials in U.S. dollars by operating units outside the U.S.) are considered cash flow hedges. The gains and losses on these contracts are deferred in other comprehensive income until the hedged item is recognized in income, at which time the net amount deferred in other comprehensive income is also recognized in income. Gains and losses from hedges of assets, liabilities or firm commitments are recognized through income, offsetting the change in fair value of the hedged item.

At November 30, 2001, the Company had foreign currency exchange contracts maturing within one year to purchase or sell \$41.2 million of foreign currencies versus \$0.8 million at November 30, 2000. The fair value of these contracts was \$0.7 million and \$0.0 million at November 30, 2001 and 2000, respectively. All of these contracts were designated as hedges of anticipated purchases denominated in a foreign currency to be completed within one year and therefore are considered cash flow hedges. Hedge ineffectiveness was not material.

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Interest Rates

The Company finances a portion of its operations through debt instruments, primarily commercial paper, notes and bank loans whose fair values are indicated in Note 5. The Company utilizes interest rate swap agreements as cash flow hedges to lock in the interest rate on borrowings or anticipated borrowings and therefore achieve a desired proportion of variable versus fixed rate debt.

The variable interest on commercial paper which was used to retire the 8.95% note due 2001 is hedged by forward starting interest rate swaps for the period 2001 through 2011. Net interest payments on \$75 million of commercial paper will be effectively fixed at 6.35% during the period. The unrealized gain or loss on these swaps is recorded in other comprehensive income, as the Company intends to hold these forward starting interest rate swaps until maturity. Subsequent to the starting date of these swaps, the net cash settlements are reflected in interest expense in the applicable period.

In September of 2000, the Company entered into forward starting interest rate swaps to manage the interest rate risk associated with the anticipated issuance of \$294 million fixed rate medium-term notes, which were issued in January 2001. The Company settled these swaps for a cash payment of \$14.7 million upon issuance of the medium-term notes. The loss on these swaps was deferred in other comprehensive income and is being amortized over the five to seven year life of the medium-term notes as a component of interest expense.

The notional amount of all open interest rate swaps was \$75 million and \$369 million at November 30, 2001 and 2000, respectively. The fair market value of all the swaps was \$(6.0) and \$(3.8) million at November 30, 2001 and 2000, respectively. Hedge ineffectiveness was not material.

Other Financial Instruments

The Company's other financial instruments include cash and cash equivalents, receivables and accounts payable. As of November 30, 2001 and 2000, the fair value of other financial instruments held by the Company approximated the recorded value.

Investments, consisting principally of investments in unconsolidated affiliates, are not readily marketable. Therefore, it is not practicable to estimate their fair value.

Concentrations of Credit Risk

The Company is potentially exposed to concentrations of credit risk with trade accounts receivable, prepaid allowances and financial instruments. Because the Company has a large and diverse customer base with no single customer accounting for a significant percentage of trade accounts receivable and prepaid allowances, there was no material concentration of credit risk in these accounts at November 30, 2001. The Company evaluates the credit worthiness of the counterpar-ties to financial instruments and considers nonperformance credit risk to be remote.

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7. PENSION AND 401(K)/PROFIT SHARING PLANS

The Company's pension expense is as follows:

| | Uni | ted States | | Inte | ernational | |
|--------------------------------------|---------------------|------------|----------|--------|------------|-------|
| | 2001 | 2000 | 1999 | 2001 | 2000 | 1999 |
| | | | (million | us) | | |
| Defined benefit plans | | | | | | |
| Service cost | \$ 7.7 \$ | 7.1 \$ | 7.4 \$ | 3.5 \$ | 2.7 \$ | 2.8 |
| Interest costs | 14.6 | 13.8 | 12.7 | 3.6 | 3.3 | 3.2 |
| Expected return on plan assets | (15.5) | (14.1) | (11.9) | (5.3) | (4.7) | (5.2) |
| Amortization of prior service costs | .1 | .1 | .1 | .1 | .1 | .1 |
| Amortization of transition assets | .2 | .2 | (.6) | | (.1) | (.1) |
| Curtailment loss | | | | (.4) | | .2 |
| Recognized net actuarial loss (gain) | 1.0 | 1.3 | 3.3 | (.1) | | (.1) |

| | Un | ited States | 5 | | | | |
|------------------------|--------------|-------------|--------|------|--------|--------|-----|
| Other retirement plans | | | | 1 | .9 | .5 | .7 |
| | \$ 8.1 \$ | 8.4 | \$ 11. | 1 \$ | 2.3 \$ | 1.8 \$ | 1.6 |

The Company's U.S. pension plans held .5 million shares, with a fair value of \$19.8 million, of the Company's stock at November 30, 2001. Dividends paid on these shares in 2001 were \$0.4 million.

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Rollforwards of the benefit obligation, fair value of plan assets and a reconciliation of the pension plans' funded status at September 30, the measurement date, follow:

| | | United | Sta | tes | | Intern | atio | nal |
|---|----|--------|-----|---------|-----|--------------|------|-------|
| | | 2001 | | 2000 | | 2001 | 2 | 2000 |
| | | | | (millio | ns) | | | |
| Change in benefit obligation | | | | | | | | |
| Beginning of the year | \$ | 186.9 | \$ | 176.5 | \$ | 59.0 | \$ | 58.9 |
| Service cost | | 7.7 | | 7.1 | | 3.5 | | 2.7 |
| Interest costs | | 14.6 | | 13.8 | | 3.6 | | 3.3 |
| Employee contributions | | | | | | 1.2 | | 1.2 |
| Plan changes and other | | (.1) | | .6 | | .8 | | |
| Curtailment | | | | | | (.5) | | |
| Actuarial loss | | 28.5 | | .6 | | 2.0 | | .6 |
| Benefits paid | | (8.8) | | (11.7) | | (2.1) | | (2.1) |
| Foreign currency impact | | | | | | (.7) | | (5.6) |
| | _ | | _ | | _ | | _ | |
| End of the year | \$ | 228.8 | \$ | 186.9 | \$ | 66.8 | \$ | 59.0 |
| , | _ | | _ | | _ | | _ | |
| Change in fair value of plan assets | | | | | | | | |
| Beginning of the year | \$ | 167.4 | \$ | 154.7 | \$ | 65.6 | \$ | 60.7 |
| Actual return on plan assets | | (9.6) | | 15.4 | | (11.4) | | 10.5 |
| Employer contributions | | 16.2 | | 7.6 | | 2.3 | | 1.1 |
| Employee contributions | | | | | | 1.2 | | 1.2 |
| Benefits paid | | (7.2) | | (10.3) | | (2.1) | | (2.1) |
| Foreign currency impact | | | | | | (.5) | | (5.8) |
| | _ | | _ | | _ | | _ | |
| End of the year | \$ | 166.8 | \$ | 167.4 | \$ | 55.1 | \$ | 65.6 |
| 202 00 000 9000 | _ | | _ | | _ | | _ | |
| Reconciliation of funded status | | | | | | | | |
| (Under)/over funded status | \$ | (62.0) | \$ | (19.5) | \$ | (11.7) | \$ | 6.6 |
| Unrecognized net actuarial loss (gain) | • | 79.9 | | 24.5 | • | 10.8 | | (7.6) |
| Unrecognized prior service cost | | .7 | | .2 | | .5 | | .5 |
| Unrecognized transition asset (liability) | | .2 | | .5 | | (.2) | | (.3) |
| Employer contributions | | | | | | .3 | | .3 |
| 1 3 | | | | | | | | |

| United | State | s | Internation | al —— |
|------------|-------|-----|---------------|----------|
| \$ 18.8 | \$ | 5.7 | \$ (.3) \$ | (.5) |

Included in the United States in the table above is a benefit obligation of \$20.0 million and \$17.0 million for 2001 and 2000, respectively, related to an unfunded pension plan. The accrued liability related to this plan was \$12.3 million and \$10.5 million as of November 30, 2001 and 2000, respectively.

Amounts recognized in the consolidated balance sheet consist of the following:

| | | | United | Stat | tes | | | rnational | |
|---|----|----|--------|------|-------|-------|-------------|-----------|-------------|
| | | 2 | 2001 | | 2000 | 2 | 2001 | | 2000 |
| | | | | | (mill | ions) | | | |
| Prepaid pension cost Accrued pension liability | | \$ | 18.8 | \$ | 5.7 | \$ | .9 (1.2) | \$ | .5 (1.0) |
| | | \$ | 18.8 | \$ | 5.7 | \$ | (.3) | \$ | (.5) |
| | 16 | | | | | | | | |

The accumulated benefit obligation for the U.S. pension plans was \$184.9 million and \$152.4 million as of September 30, 2001 and 2000, respectively.

| 2001 ssumptions ate 7.25% le 4.5% | 2000 (mi | 2001 illions) | 2000 |
|------------------------------------|-------------|---------------------|-----------|
| 7.25% | (mi | illions) | |
| | | | |
| | | | |
| | 8.0% | % 5.75-6.5 % | 6.0-6.5% |
| 4.5% | 1 507 | % 3.5-4.0% | 3 5-4 0% |
| 10.0% | 4.5% | | 3.3 1.070 |

Cumulative Effect of an Accounting Change

In 1999, the Company changed its actuarial method of calculating the market-related value of plan assets used in determining the expected return-on-asset component of annual pension expense. This modification resulted in a cumulative effect of accounting change credit of \$4.8 million after-tax or \$.07 per share (\$7.7 million before tax) recorded in the first quarter of 1999. Under the previous method, all realized and unrealized gains and losses were gradually included in the calculated market-related value of plan assets over a five-year period. Under the new method, the total expected investment return, which anticipates realized and unrealized gains and losses on plan assets, is included in the calculated market-related value of plan assets each year. Only the difference between total actual investment return, including realized and unrealized gains and losses, and the expected investment return is gradually included in the calculated market-related value of plan assets over a five-year period.

Under the new actuarial method, the calculated market-related value of plan assets more closely approximates fair value, while still mitigating the effect of annual market value fluctuations. It also reduces the growing difference between the fair value and calculated market-related value of plan assets that has resulted from the recent accumulation of unrecognized gains and losses. While this change better represents the amount of ongoing pension expense, the new method did not have a material impact on the Company's results of operations in 2001, 2000 or 1999 and is not expected to have a material impact in future years.

401(k) Plan/Profit Sharing Plan

Effective December 1, 2000, the Board of Directors approved an amendment to eliminate the "Profit Sharing Feature" of the McCormick Profit Sharing Plan. At the same time, the Company match in the "401(k) feature" was enhanced such that the Company matches 100% of the participant's contribution up to the first 3% of the participant's salary, and 50% of the next 2% of a participant's salary. In conjunction with these amendments, the plan was also renamed the McCormick 401(k) Retirement Plan.

Company contributions charged to expense under the McCormick 401(k) Retirement Plan and the McCormick Profit Sharing Plan were \$6.6 million, \$5.8 million and \$6.0 million in 2001, 2000 and 1999, respectively.

The McCormick 401(k) Retirement Plan held 2.3 million shares, with a fair value of \$99.1 million, of the Company's stock at November 30, 2001. Dividends paid on these shares in 2001 were \$1.8 million.

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8. OTHER POSTRETIREMENT BENEFITS

The Company's other postretirement benefit expense follows:

| | 2001 | _ | 2000 | | 1999 |
|--|------|-------------|------------|----|------|
| | | | (millions) | | |
| Other postretirement benefits | | | | | |
| Service cost | \$ 2 | 2.6 | \$ 2.4 | \$ | 2.6 |
| Interest cost | 5 | 5.5 | 5.3 | | 4.9 |
| Amortization of prior service cost | | .7) | (.7) |) | (.1) |
| Accelerated recognition of prior unrecognized service cost | | | (.6) |) | |
| | | _ | | _ | |
| | \$ 7 | .4 | \$ 6.4 | \$ | 7.4 |
| | | | | _ | |

Rollforwards of the benefit obligation, fair value of plan assets and a reconciliation of the plan's funded status at November 30, the measurement date, follow:

| | 2001 | | 2000 |
|-------------------------------------|--------------|---------|-------|
| | , | million | s) |
| Change in benefit obligation | | | |
| Beginning of the year | \$ 73 | 1.3 \$ | 65.1 |
| Service cost | 2 | 2.6 | 2.4 |
| Interest cost | <u> </u> | 5.5 | 5.3 |
| Employee contributions | | 2.0 | 1.7 |
| Actuarial loss | : | 5.6 | 2.0 |
| Benefits paid | (| 5.2) | (5.2) |
| End of the year | \$ 8: | 1.8 \$ | 71.3 |
| Change in fair value of plan assets | | | |
| Beginning of the year | \$ | \$ | |
| Employer contributions | : | 3.2 | 3.5 |
| Employee contributions | | 2.0 | 1.7 |
| Benefits paid | (! | 5.2) | (5.2) |
| | | | |

| | 2001 | | 2000 | |
|--|------|--------|-----------|--|
| End of the year | \$ | : | \$ | |
| Reconciliation of funded status | | | | |
| Funded status | \$ | (81.8) | \$ (71.3) | |
| Unrecognized net actuarial loss (gain) | | 7.3 | 1.8 | |
| Unrecognized prior service cost | | (5.3) | (6.0) | |
| | | | | |
| Other postretirement benefit liability | \$ | (79.8) | \$ (75.5) | |
| | | | | |

The assumed weighted-average discount rates were 7.25% and 8.00% for 2001 and 2000, respectively.

The assumed annual rate of increase in the cost of covered health care benefits is 7.20% for 2001. It is assumed to decrease gradually to 5.25% in the year 2007 and remain at that level thereafter. Changing the assumed health care cost trend would have the following effect:

| | | 1-Percentage- Point Increase | | | rcentage- Decrease |
|---|----|---------------------------------|-----|----|-----------------------|
| | | | | | |
| Effect on benefit obligation as of November 30, 2001 | | \$ | 6.8 | \$ | (6.1) |
| Effect on total of service and interest cost components in 2001 | | \$ | 1.0 | \$ | (.8) |
| | | | | | |
| | 18 | | | | |

9. INCOME TAXES

The provision for income taxes consists of the following:

| | _ | 2001 2000 (millions) | | 1 | 1999 | | |
|--------------------|----|----------------------|----|----------|------|------|--|
| | _ | | | illions) | | | |
| Income taxes | | | | | | | |
| Current | | | | | | | |
| Federal | \$ | 43.6 | \$ | 51.4 | \$ | 35.6 | |
| State | | 3.4 | | 5.2 | | 2.7 | |
| International | | 13.7 | | 15.1 | | 12.5 | |
| | - | | _ | | _ | | |
| | | 60.7 | | 71.7 | | 50.8 | |
| | - | | | | | | |
| Deferred | | | | | | | |
| Federal | | 3.5 | | (5.2) | | 4.8 | |
| State | | .6 | | (.7) | | 1.3 | |
| International | | (1.9) | | .8 | | .3 | |
| | - | | | | | | |
| | | 2.2 | | (5.1) | | 6.4 | |
| | - | | | | _ | | |
| Total income taxes | \$ | 62.9 | \$ | 66.6 | \$ | 57.2 | |
| | - | | | | | | |

The components of income from consolidated continuing operations before income taxes follow:

| | | 2001 | (millions) | | 19 | 999 |
|--|----|-------|------------|-------|-------|-------|
| | | | | | | |
| Pretax income | | | | | | |
| United States | \$ | 125.6 | \$ | 133.7 | \$ | 119.3 |
| International | | 64.8 | | 52.3 | | 23.0 |
| | _ | | _ | | | |
| | \$ | 190.4 | \$ | 186.0 | \$ | 142.3 |
| | | | | | | |
| A reconciliation of the U.S. federal statutory rate with the effective tax rate follows: | | | | | | |
| | | | 200 |)1 | 2000 | 1999 |
| | | | _ | 25.00 | 25.00 | 77 24 |
| Federal statutory tax rate | | | • | 35.0% | 35.09 | % 35 |
| State income taxes, net of federal benefits | | | | 1.3 | | |