

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

GLASSWORKS OF CHILE
Form 6-K
September 09, 2003

FORM 6-K

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

Report of Foreign Private Issuer

Pursuant to Rule 13a-16 or 15d-16
of the Securities Exchange Act of 1934

For the month of September, 2003

Commission File Number 1-12752

Glassworks of Chile
(Translation of registrant's name into English)

Hendaya 60
Las Condes
Santiago, Chile
(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F /X/ Form 40-F / /

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): _____

NYSE: CGW
Santiago: CRISTALES
www.cristalchile.cl

CONTACT IN SANTIAGO:
Ricardo Dunner
Head of Investor Relations
PH: (562) 787-885
FAX: (562) 787-8800
EMAIL: rdunner@cristalchile.cl

FOR IMMEDIATE RELEASE

CRISTALERIAS DE CHILE REPORTS ITS RESULTS FOR
SECOND QUARTER AND FIRST HALF 2003

Santiago, Chile (August 29, 2003) - Cristalerias de Chile S.A. ("Cristalerias"),

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

a Chilean conglomerate and the largest producer of glass containers in Chile, today announced its results for the second quarter and six-month periods ended June 30, 2003. All figures have been prepared according to Chilean GAAP and are stated in constant Chilean Pesos and in US Dollars at Ch\$699.12/US\$1, the exchange rate at the close of June 30, 2003.

2Q03 HIGHLIGHTS (vs. 2Q02):

- o Consolidated sales increased 2.8%
- o Operating income down 21.8%
- o EBITDA down 15.3%
- o Non-operating loss of Ch\$8,702 million in 2Q03 compared to a Ch\$3,262 million loss in 2Q02.
- o Net loss of Ch\$1,381 million, compared to Ch\$3,515 million income in 2Q02.

YTD 2003 HIGHLIGHTS (vs. YTD 2002):

- o Consolidated sales increased 7.4%
- o Operating income down 8.9%
- o EBITDA down 5.3%
- o Non-operating loss of Ch\$9,826 million compared to a loss of Ch\$8,420 million in 2002.
- o Net income reached Ch\$2,940 million compared to Ch\$3,697 million reported in 2002.
- o Earnings Per ADR reached US\$0.20

(in Ch\$ millions)	CONSOLIDATED REVENUE		2Q03 vs. 2Q02 ----
	2Q03 ----	2Q02 ----	
TOTAL REVENUE	40,860	39,749	2.8%
Cristalchile (glass containers).....	15,754	15,672	0.5%
Vina Santa Rita (wine).....	19,424	19,855	-2.2%
CIECSA (media).....	7,124	6,235	14.3%
Adjustments.....	1,442	2,013	N/A
	RELATED COMPANIES		
Metropolis-Intercom (cable).....	11,414	11,438	-0.2%
Envases CMF (plastic containers)....	7,286	6,722	8.4%

SECOND QUARTER 2003 RESULTS

CONSOLIDATED RESULTS

During 2Q03, Cristalerias' total consolidated revenue reached Ch\$40,860 million, a 2.8% increase versus the 2Q02. The main factors behind this increase were improved sales in CIECSA (+14.3%) and the glass container business (+0.5%); partially compensated by lower sales in Santa Rita (-2.2%). Adjustments for factors such as intercompany sales reached Ch\$1,442 million during the quarter.

2003 Revenue Breakdown [GRAPHIC]

Media	Glass	Wine
-----	-----	-----

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

17% 37% 46%

Consolidated operating income decreased by 21.8% during the quarter, totaling Ch\$8,008 million (US\$11.5 million). This includes Ch\$3,721 million from the glass container business, Ch\$3,306 million from Santa Rita and Ch\$968 million from CIECSA.

During the quarter, Cristalerias had a Ch\$1,381 million (US\$2.0 million) net loss, compared with a Ch\$3,515 million (US\$5.0 million) income in 2Q02. This is mainly explained by a Ch\$8,702 million (US\$ 12.4 million) non-operating loss in 2Q03, compared to a Ch\$3,262 million (US\$4.7 million) non-operating loss in 2Q02. The latter is mainly explained by a higher Ch\$6,111 million (US\$8.7 million) loss from exchange differences (Ch\$3,010 million income in 2Q02); partially compensated by a lower Ch\$808 million net loss from subsidiaries that do not consolidate (Ch\$3,788 million loss in 2Q02), due to better results at Rayen Cura, Metropolis-Intercom and Envases CMF. The net loss from subsidiaries includes a Ch\$1,049 million charge (Ch\$1,043 million charge in 2Q02) corresponding to goodwill amortization, which does not constitute cash flow.

EBITDA: Operating cash generation decreased from Ch\$13,670 million (US\$19.6 million) in the 2Q02 to Ch\$11,573 million (US\$16.6 million) in the 2Q03. EBITDA margin for the quarter was 28.3% (34.4% in 2Q02).

The following analysis explains Cristalerias' results based on individual financial statements, as well as those of its main subsidiaries:

2

PACKAGING BUSINESS

Glass

Glass packaging sales during the quarter increased by 0.5% to Ch\$15,754 million (US\$22.5 million). Volume sales decreased by 0.6%, totaling 53,853 tons. Wine bottle sales increased by 1.5%, mainly due to a better mix from a higher acceptance of heavier upper-scale formats. Liquor bottle sales increased by 21.5%, mainly due to the launching of a 700cc format for a new pisco brand. Soft-drink bottle sales increased by 8.9%, mainly due to the launching of a new 237cc crown-top returnable format.

Beer bottle sales decreased by 19.7%, due to lower sales of returnable formats, partially compensated by higher sales of one-way formats. Containers for the food industry decreased due to lower food exports to Latin America.

	GLASS		2Q03 vs.
	2Q03	2Q02	2Q02
	----	----	----
Net Sales (in Ch\$ millions)	15,754	15,672	0.5%
Wine.....	10,814	10,652	1.5%
Soft Drinks.....	1,697	1,559	8.9%
Liquor.....	1,463	1,204	21.5%
Beer.....	1,406	1,752	-19.7%
Food.....	299	320	-6.6%
Pharmaceutical.....	75	185	-59.6%
Volume in tons.....	53,853	54,158	-0.6%

Operating income reached Ch\$3,721 million (US\$5.3 million), compared with

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

Ch\$5,122 million in 2Q02 (US\$7.3 million). Operating margins reached 23.6% in 2Q03 (32.7% in 2Q02) due to lower volume sales, higher production costs from operating with three furnaces and higher sales of lower-margin imported bottles due to the reconstruction of furnace B.

Net earnings for 2Q03 include a non-operating loss of Ch\$5,394 million (US\$7.7 million), compared to a Ch\$311 million (US\$0.4 million) non-operating loss in 2Q02. The Company registered a higher loss from exchange differences (Ch\$4,941 million, Ch\$1,814 million income in 2Q02); partially compensated by a net income from subsidiaries (Ch\$194 million in 2Q03, Ch\$1,434 million loss in 2Q02), due to a higher income from Cristalchile Inversiones (40% owner of Rayen Cura) and Envases CMF; and a lower loss from Cristalchile Comunicaciones (owner of 50% of Metropolis-Intercom).

EBITDA: Operating cash generation was Ch\$6,063 million (US\$8.7 million) in 2Q03, compared to Ch\$7,385 million (US\$10.6 million) in 2Q02. EBITDA margin was 38.5% (47.1% in 2Q02).

3

Plastic

During 2Q03, Envases CMF posted a Ch\$663 million (US\$ 0.9 million) net profit, compared to Ch\$704 million (US\$ 1.0 million) net loss in 2Q02. Total sales reached Ch\$7,286 million (US\$10.4 million), compared with Ch\$6,722 million in 2Q02. Volumes increased by 5.0%, reaching 4,927 tons, while prices increased by 3.2%. Operating income reached Ch\$416 million, compared to Ch\$90 million operating loss in 2Q02, due to higher operating efficiencies and a more profitable sales mix. The Company had a Ch\$338 million non-operating income (Ch\$694 million non-operating loss in 2Q02) mainly due to an income from exchange differences.

EBITDA: Operating cash generation increased from Ch\$980 million (US\$1.4 million) in 2Q02 to Ch\$1,550 million (US\$2.2 million) during 2Q03. EBITDA margin reached 21.3% (14.6% in 2Q02).

4

WINE BUSINESS

During 2Q03, Santa Rita's consolidated sales totaled Ch\$19,424 million (US\$27.8 million), compared to Ch\$19,855 million (US\$28.4 million) in 2Q02. The Company's profits came in at Ch\$1,660 million (US\$2.4 million), compared with Ch\$3,240 million (US\$4.6 million) in 2Q02, mainly due to a lower non-operating result, that included a loss from exchange differences.

In the domestic market, Santa Rita's volumes fell by 7.5% compared to 2Q02. Prices fell by 2.0% in real terms as a result of sharp competition. These conditions led net sales in the domestic market to drop by 9.4%.

In the export market sales rose by 4.8% reaching US\$15.8 million, which accounted for 56.8% of total revenues. The average price in Dollars per case in the export market reached US\$33.2 (US\$31.2 in 2Q02), compared with an industry average of US\$23.71 (US\$23.18 in 2Q02).

Operating income at Ch\$3,306 million maintained its 2Q02 level as operating

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

margin increased to 17.0% (16.7% in 2Q02).

EBITDA: Operating cash generation increased by 1.7% to Ch\$4,320 million (US\$6.2 million) during the quarter. Accordingly, EBITDA margin rose from 21.4% to 22.2%.

SANTA RITA

	2Q03 ----	2Q02 ----
Net Sales (in Ch\$ millions).....	19,424	19,855
Domestic.....	8,044	8,875
Exports.....	11,024	10,523
Others.....	356	457
Volume.....		
Exports (Th cases).....	476	491
Domestic (Th liters).....	16,303	17,629
Price per case - Export Mkt.(US\$).....	33.2	31.2
Avg. price per case - Domestic Mkt. (Ch\$).....	4,437	4,527

5

MEDIA BUSINESS

Television Broadcasting, Financial Printed Press, and Other Media

[GRAPHIC]

During 2Q03, CIECSA reported a net income of Ch\$520 million (US\$0.7 million) compared to Ch\$579 million in 2Q02.

MEGA, CIECSA's main subsidiary, reached an average viewership share of 23.3% in 2Q03 (26.1% in 2Q02). Net sales increased by 13.5% in 2Q03 to reach Ch\$6,968 million (US\$10.0 million). MEGA had an Ch\$898 million (US\$1.3 million) operating profit, compared to Ch\$1,730 million during 2Q02, due to higher internal productions that increased costs. Therefore, MEGA posted a Ch\$457 million net income, compared to Ch\$719 million net income in 2Q02.

EBITDA: CIECSA's operating cash generation decreased from Ch\$1,990 million (US\$2.8 million) in 2Q02 to Ch\$1,168 million (US\$1.7 million) in 2Q03. EBITDA margin was 16.4% (31.9% in 2Q02).

Cable Television

Cristalchile Comunicaciones S.A. (Cristaleras' wholly-owned subsidiary), owner of 50% of Cordillera Comunicaciones Ltda., had a net loss of Ch\$1,942 million (US\$2.8 million) during the quarter compared to a net loss of Ch\$2,499 (US\$3.6 million) in 2Q02. Similarly, Cordillera Comunicaciones Ltda. (owner of 99% of Metropolis-Intercom S.A.) had a net loss of Ch\$3,884 million (US\$5.6 million) in 2Q03, compared to a net loss of Ch\$4,998 million (US\$7.1 million) in 2Q02. The aforementioned result includes a goodwill amortization charge of Ch\$1,049 million (Ch\$1,043 million in 2Q02).

6

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

During 2Q03 Metropolis-Intercom S.A. posted sales of Ch\$11,414 million (US\$16.3 million), compared to Ch\$11,438 million in 2Q02. At operating level, the Company renegotiated programming costs with content providers. Metropolis-Intercom posted a net loss of Ch\$2,841 million (US\$4.1 million), compared to a net loss of Ch\$3,940 million (US\$5.6 million) in 2Q02. The latter includes a Ch\$3,427 million (US\$4.9 million) depreciation charge, compared to a Ch\$2,891 million (US\$4.1 million) charge in 2Q02, mainly coming from the HFC network acquired in July 2000. The Company ended the period with 237,324 basic subscribers (239,042 in 2Q02), and 29,286 broad-band internet subscribers, 79.1% over 2Q02.

METROPOLIS-INTERCOM			2Q03 vs.
	06/30/03	03/31/03	1Q03
	-----	-----	----
Basic Subscribers(1).....	237,324	240,119	-1.2%
Premium customers.....	33,440	33,761	-1.0%
Internet customers.....	29,286	25,924	13.0%
Home Passed.....	1,172,109	1,129,885	3.7%
	2Q03	2Q02	2Q03 vs.
	----	----	2Q02
Sales (Ch\$ Million).....	11,414	11,438	-0.2%
Net Profit (loss) (Ch\$ Million).....	(2,841)	(3,940)	27.9%

(1) Includes Premium and Internet customers.

7

FIRST HALF OF 2003 RESULTS

CONSOLIDATED RESULTS

YTD03 Revenue Breakdown [GRAPHIC]

Media	Glass	Wine
-----	-----	-----
15%	42%	43%

The Company consolidates its results with those of Vina Santa Rita, CIECSA, Cristalchile Comunicaciones, Cristalchile Inversiones and Apoger. During the first half of 2003, Cristalerias' total consolidated revenue reached Ch\$76,479 million (US\$109.4 million), a 7.4% increase over 2002. The main factors behind this growth include improved sales in the glass container (+6.0%), wine (+3.8%) and media (+14.5%) businesses.

Consolidated operating income decreased by 8.9% during the period, totaling Ch\$15,520 million (US\$22.2 million). This includes Ch\$9,628 million from the glass container business, Ch\$4,967 million from Santa Rita and Ch\$853 million from CIECSA.

For the six-month period ended on June 30, 2003, Cristalerias' net income was Ch\$2,940 million (US\$4.2 million), compared to Ch\$3,697 million (US\$5.3 million)

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

in 2002. The Company had a higher non-operating loss of Ch\$9,826 million (US\$14.1 million), compared to a non-operating loss of Ch\$8,420 million (US\$12.0 million) in 2002. The latter is mainly explained by a higher loss from exchange differences of Ch\$4,437 million in 2003, compared to a Ch\$3,000 million income in 2002; partially compensated by a lower net loss from subsidiaries that do not consolidate of Ch\$1,908 million (compared to a Ch\$7,716 million loss in 2002), mainly due to a lower loss at Metropolis-Intercom and better results at Rayen Cura, Envases CMF and Vina Los Vascos. The net loss from subsidiaries includes a Ch\$2,082 million charge (Ch\$2,080 million charge in 2002) corresponding to goodwill amortization, which does not constitute cash flow.

EBITDA: Operating cash generation reached Ch\$22,535 million (US\$32.2 million), compared to Ch\$23,803 million (US\$34.0 million) in 2002. EBITDA margin was 29.5% (33.4% in 2002).

The following analysis explains Cristalerias' results based on individual financial statements, as well as those of its main subsidiaries:

8

PACKAGING BUSINESS

Glass

The Company had non-consolidated sales of Ch\$33,324 million (US\$47.7 million), 6.0% higher than in 2002. Volume sales increased by 3.7%, totaling 112,120 tons. Wine bottle sales increased by 5.2% during the period due to a better sales mix from a higher acceptance of heavier upper-scale formats and an increase in wine export volumes. Liquor bottle sales increased by 31.6%, due to the launching of a 700cc format for a new pisco brand. Soft drink bottle sales increased by 8.0% due to the launching of a 237cc crown-top returnable format.

Beer bottle sales decreased by 0.3% due to lower sales of returnable formats, partially compensated by higher sales of one-way formats. Sales of containers for the food industry decreased due to lower food exports to Latin America.

	GLASS	
	YTD03	YTD02
	-----	-----
Net Sales (in Ch\$ millions).....	33,324	31,446
Wine.....	21,297	20,244
Soft Drinks.....	3,891	3,602
Beer.....	4,456	4,471
Liquor.....	2,745	2,085
Food.....	751	780
Pharmaceutical.....	186	264
Volume in tons.....	112,120	108,080

Operating income reached \$9,628 million (US\$13.8 million), compared to Ch\$10,324 million (US\$14.8 million) in 2002. Operating margin was 28.9% (32.8% in 2002), mainly due to higher production costs and higher sales of lower-margin imported products due to the reconstruction of furnace B.

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

Net earnings for the period include a non-operating loss of Ch\$5,950 million (US\$8.5 million), compared to a non-operating loss of Ch\$4,484 million (US\$6.4 million) in 2002. During the period the Company registered a Ch\$3,596 million loss from exchange differences (Ch\$1,566 million income in 2002), a lower income from Santa Rita and CIECSA and higher interest expenses; partially compensated by a lower Ch\$694 million net loss from subsidiaries (Ch\$5,059 million loss in 2002), due to better results at Cristalchile Inversiones (40% owner of Rayen Cura), Cristalchile Comunicaciones (50% owner of Metropolis-Intercom) and Envases CMF.

EBITDA: Operating cash generation reached Ch\$14,271 million (US\$20.4 million), compared to Ch\$14,776 million (US\$21.1 million) in 2002. EBITDA margin for the period was 42.8% (47.0% in 2002).

9

Plastic

During the first half of 2003, Envases CMF posted a Ch\$1,209 million (US\$1.7 million) net income in 2003 (Ch\$414 million net loss in 2002). Total sales reached Ch\$16,144 million (US\$23.1 million), compared with Ch\$15,442 million (US\$22.1 million) in 2002. Volumes increased by 3.4%, reaching 11,006 tons, while prices increased by 1.1%. Operating income reached Ch\$1,590 million, compared to Ch\$752 million in 2002, due to higher operating efficiencies and a more profitable sales mix. The Company had a Ch\$19 million non-operating loss (Ch\$1,235 million non-operating loss in 2002) mainly due to an income from exchange differences.

EBITDA: Operating cash generation increased from Ch\$2,879 million (US\$4.1 million) in 2002 to Ch\$3,852 million (US\$5.5 million) during 2003. EBITDA margin increased to 23.9% (18.6% in 2002).

10

WINE BUSINESS

During the first half of 2003, Santa Rita's consolidated sales totaled Ch\$34,457 million (US\$49.3 million), a 3.8% increase over 2002. The Company's profits came in at Ch\$2,865 million (US\$4.1 million), compared to Ch\$4,292 million (US\$6.1 million) in 2002. These results are mainly due to a decrease in the non-operating result, that registered a loss from exchange differences.

In the domestic market, Santa Rita volumes were similar to those of 2002. Prices dropped by 3.5% in real terms as a result of strong competition. These conditions led net sales in the domestic market to drop by 3.8%.

During the period, exports at US\$26.8 million accounted for 55.8% of total revenues (US\$25.2 million in 2002). The average price in dollars per case reached US\$32.5 (US\$30.5 in 2002), compared with an industry average of US\$23.6 (US\$23.1 in 2002).

By markets, the export decrease breakdown is as follows: Europe, -6.5%; USA, -2.3%; partially offset by higher sales to Latin America, +43.7%; Asia+Africa, +29.5%; and Canada, +3.3%.

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

SANTA RITA

	YTD03 -----	YTD02 -----
Net Sales (in Ch\$ millions)	34,457	33,182
Domestic	14,354	14,916
Export	19,218	17,452
Others	885	814
Volume		
Exports (Th cases)	825	827
Domestic (Th liters)	29,230	29,315
Price per case - Export Mkt. (US\$)	32.5	30.5
Avg. price per case - Domestic Mkt. (Ch\$)	4,419	4,581

EBITDA: Operating cash generation increased from Ch\$6,715 million (US\$9.6 million) in 2002 to Ch\$6,943 million (US\$9.9 million) during 2003. EBITDA margin was 20.1% (20.2% in 2002).

11

MEDIA BUSINESS

Television Broadcasting, Financial Printed Press and Other Media

During 2003, CIECSA reported a net profit of Ch\$75 million (US\$0.1 million) compared to a net profit of Ch\$319 million (US\$0.5 million) in 2002.

MEGA, CIECSA's main subsidiary, reached an average viewership share of 23.1% during the period (1) (24.3% in 2002). The Company increased net sales by 14.1% reaching Ch\$11,327 million (US\$16.2 million). MEGA had an Ch\$809 million operating income, compared to Ch\$1,776 million operating income in 2002, as higher internal productions resulted in higher costs. Net income reached Ch\$209 million (US\$0.3 million), compared to Ch\$525 million (US\$0.8 million) during 2002.

EBITDA: CIECSA's operating cash generation reached Ch\$1,245 million in 2003 (US\$1.8 million) compared to Ch\$2,256 million (US\$3.2 million) during 2002. EBITDA margin was 10.8% (22.5% in 2002).

Cable Television

Cristalchile Comunicaciones S.A. (Cristalerias wholly-owned subsidiary), owner of 50.0% of Cordillera Comunicaciones Ltda. had a net loss of Ch\$3,447 million (US\$4.9 million) during the period compared with a net loss of Ch\$4,974 million (US\$7.1 million) in 2002. Similarly, Cordillera Comunicaciones Ltda. (owner of 99.9% of Metropolis-Intercom S.A.) posted a net loss of Ch\$6,892 million (US\$9.9 million) in 2003, compared to a net loss of Ch\$9,945 million (US\$14.2 million) in the same period of 2002. The aforementioned result includes a goodwill amortization charge of Ch\$2,082 million for the period (Ch\$2,080 million in 2002).

During the first half of 2003 Metropolis-Intercom S.A. posted sales of Ch\$22,270 million (US\$31.9 million) compared with Ch\$23,328 million in 2002. At operating level, the Company renegotiated programming costs with content providers. Metropolis-Intercom posted a net loss of Ch\$4,815 million (US\$6.9 million), compared to a net loss of Ch\$7,849 million (US\$11.2 million) in 2002. The latter includes a depreciation charge of Ch\$6,631 million (US\$9.5 million) compared to Ch\$5,655 million (US\$8.1 million) charge in 2002 coming mainly from the HFC network (acquired in July 2000). The Company ended the period with 237,324 basic subscribers (239,042 in 2002), and 29,286 broad-band internet subscribers, 79.1% over 2002.

METROPOLIS-INTERCOM

	06/30/03 -----	12/31/02 -----
Basic Subscribers (1).....	237,324	238,725
Premium customers.....	33,440	31,840
Internet customers.....	29,286	23,559
Home Passed.....	1,172,109	1,128,247
	YTD03 -----	YTD02 -----
Sales (Ch\$ Million).....	22,270	23,328
Net Profit (loss) (Ch\$ Million).....	(4,815)	(7,849)

(1) Includes Premium and Internet customers.

INVESTMENTS

a) Furnace B

On June 17th, 2003, civil works for the reconstruction, capacity increase and addition of a new productive line in Furnace B located at Cristalerias' Padre Hurtado Plant were completed. Total investment (including the new productive line) amounted US\$25 million. The reconstructed furnace increases total plant capacity by approximately 15%. The new furnace is operating normally.

b) Capital injection in CIECSA

On July 29th, 2003, the Board of Directors of Cristalerias de Chile S.A. agreed to make a capital injection to CIECSA in the equivalent of US\$1.3 million. The resources obtained from the capital injection will be destined to pay part of the outstanding balance of the purchase of shares of Red Televisiva Megavisión S.A., effected on August 27, 2002, to Grupo Televisa S.A. de C.V. Mexico.

c) Capital injection in Cristalchile Comunicaciones S.A.

On July 29, 2003, the Board of Directors of Cristalerias de Chile S.A. agreed to make a capital injection to Cristalchile Comunicaciones S.A. in the amount of

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

Ch\$2,480,000,000 (approximately US\$3.5 million), corresponding to 50% of the value of a share issue to increase the capital of Metropolis-Intercom by \$4.931.000.444 (approximately US\$7.1 million). The resources obtained from the capital injection will be primarily destined to finance a broad band network expansion at Metropolis-Intercom.

13

CRISTALERIAS DE CHILE S.A.
 CONSOLIDATED FINANCIAL STATEMENTS
 (Restated for general price-level changes and
 expressed in millions of Chilean Pesos as
 of June 30, 2003) 1 US Dollar
 = 699.12 Chilean Pesos

BALANCE SHEET

	As of June 30

	2003
	MCh\$

ASSETS	

Cash, time deposits, marketable securities.....	92,599
Receivables.....	41,866
Inventories, net.....	44,773
Other current assets.....	4,780
TOTAL CURRENT ASSETS.....	184,018
NET P.P.&E.....	139,992
Investment in related companies.....	106,577
Long-term receivables.....	9,481
Goodwill on investments.....	826
Accounts receivable, related companies.....	3
Others.....	25,942
TOTAL OTHER ASSETS.....	142,829
TOTAL ASSETS.....	466,838
LIABILITIES AND SHAREHOLDERS' EQUITY	

Current portion of long-term & short-term debt.....	5,999
Dividends payable.....	508
Accounts and notes payable.....	26,138
Provisions, withholdings, income taxes.....	19,347
Advances from customers.....	3,969
TOTAL CURRENT LIABILITIES.....	55,962
Long-term bank liabilities and bonds payable.....	131,675
Miscellaneous creditors.....	350
Provisions and others.....	12,016
TOTAL LONG-TERM LIABILITIES.....	144,04
MINORITY INTEREST.....	37,199
TOTAL SHAREHOLDERS' EQUITY.....	229,637
TOTAL LIAB. & SHAREHOLDERS' EQUITY.....	466,838

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

STATEMENT OF INCOME

	6 month period ended June 30		Se
	2003 MCh\$	2002 MCh\$	2003 MCh\$
OPERATING RESULTS:			
Net sales.....	76,479	71,199	40,860
Cost of sales.....	(48,986)	(42,716)	(26,299)
Selling and administrative expenses.....	(11,974)	(11,454)	(6,553)
OPERATING INCOME.....	15,520	17,030	8,008
NON-OPERATING RESULTS:			
Cordillera Comunicaciones Ltda.....	(3,446)	(4,973)	(1,942)
Editorial Zig-Zag.....	(111)	(93)	(80)
Vina Los Vascos S.A.....	397	73	288
Rayen Cura S.A.I.C.....	738	(2,481)	571
Envases CMF.....	605	(208)	332
Ediciones Chiloe.....	(92)	(33)	24
Others.....	0	(1)	0
Equity in net income related companies (net).....	(1,908)	(7,716)	(808)
Interest income (expense) net.....	(1,819)	(1,290)	(602)
Other nonrecurring income (net).....	(680)	(1,159)	(278)
Amortization of goodwill.....	(318)	(299)	(154)
Price-level restatement.....	(664)	(956)	(749)
Exchange Rate Variations.....	(4,437)	3,000	(6,111)
NON-OPERATING INCOME.....	(9,826)	(8,420)	(8,702)
Income tax.....	(1,429)	(2,822)	93
Extraordinary Items.....	--	--	--
Minority interest.....	(1,325)	(2,092)	(780)
NET INCOME.....	2,940	3,697	(1,381)

CRISTALERIAS DE CHILE S.A.
INDIVIDUAL FINANCIAL STATEMENTS
(Restated for general price-level
changes and expressed in
millions of Chilean Pesos as
of June 30, 2003) 1 US Dollar
= 699.12 Chilean Pesos

BALANCE SHEET

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

As of June 30

ASSETS	2003
-----	MCh\$
-----	-----
Cash, time deposits, marketable securities.....	75,522
Receivables.....	19,098
Inventories, net.....	6,643
Other current assets.....	1,962
TOTAL CURRENT ASSETS.....	103,224
NET P.P.&E.....	80,133
Investment in related companies.....	144,106
Long-term receivables.....	151
Goodwill on investments.....	1,980
Accounts receivable, related companies.....	21,863
Others.....	12,858
 TOTAL OTHER ASSETS.....	 180,959
 TOTAL ASSETS.....	 364,317
 LIABILITIES AND SHAREHOLDERS' EQUITY	
Current portion of long-term debt.....	1,829
Dividends payable.....	507
Accounts and notes payable.....	8,361
Provisions, withholdings, income taxes.....	9,458
TOTAL CURRENT LIABILITIES.....	20,155
Long-term bank liabilities and bonds payable.....	104,491
Miscellaneous creditors.....	185
Provisions.....	7,533
Others.....	2,316
TOTAL LONG-TERM LIABILITIES.....	114,525
TOTAL SHAREHOLDERS' EQUITY.....	229,637
 TOTAL LIAB. & SHAREHOLDERS' EQUITY.....	 364,317

CRISTALERIAS DE CHILE S.A.
INDIVIDUAL FINANCIAL STATEMENTS
(Restated for general price-level
changes and expressed in
millions of Chilean Pesos as
of June 30, 2003) 1 US Dollar
= 699.12 Chilean Pesos

STATEMENT OF INCOME

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

	6 month period ended June 30		Se 2003 MCh\$ -----
	2003 MCh\$ -----	2002 MCh\$ -----	
OPERATING RESULTS:			
Net sales.....	33,324	31,446	15,75
Cost of sales.....	(21,190)	(18,744)	(10,77
General and administrative expenses.....	(2,506)	(2,377)	(1,26
OPERATING INCOME.....	9,628	10,324	3,72
NON-OPERATING RESULTS:			
Cristalchile Comunicaciones.....	(3,447)	(4,974)	(1,94
S.A. Vina Santa Rita.....	1,550	2,322	89
Envases CMF S.A.....	605	(208)	33
Ciecsa S.A.....	74	313	51
Cristalchile Inversiones S.A.....	526	(2,509)	39
Others.....	(1)	(3)	(
Equity in net income related companies (net).....	(694)	(5,059)	19
Interest income (net).....	(939)	(504)	(13
Other nonrecurring income (net).....	(250)	(103)	(10
Amortization of goodwill.....	(86)	(86)	(4
Price-level restatement.....	(387)	(298)	(36
Exchange Rate Variations.....	(3,596)	1,566	(4,94
NON-OPERATING INCOME.....	(5,950)	(4,484)	(5,39
Income tax.....	(737)	(2,144)	29
Amortization of negative goodwill.....	--	--	--
Extraordinary Items.....	--	--	--
NET INCOME.....	2,940	3,697	(1,38
SALES VOLUME			
	Th Tons -----	Th Tons -----	Th Ton -----
Glass sales in Th tons.....	112.1	108.1	53.

1 Measured between 7:30AM and 1:30AM (i.e.: 18 hours daily) from Monday to Sunday.

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Glassworks of Chile
(Registrant)

Edgar Filing: GLASSWORKS OF CHILE - Form 6-K

By: Benito Bustamante C.

Benito Bustamante C.
Comptroller

Date: September, 2003