

ARI NETWORK SERVICES INC /WI  
Form SC TO-I/A  
November 20, 2003

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**Amendment No. 3**

**to**

**SCHEDULE TO**

(Rule 13e-4)

Tender Offer Statement Under Section 14(d)(1) or 13(e)(1)

of the Securities Exchange Act of 1934

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**ARI NETWORK SERVICES, INC.**

(Name of Subject Company (Issuer) and Filing Person (Offeror))

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Options to Purchase Common Stock of ARI Network Services, Inc.,

Par Value \$0.001 Per Share

(Title of Class of Securities)

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001930205

(CUSIP Number of Class of Securities of Underlying Options to Purchase Common Stock)

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Brian E. Dearing  
Chairman and Chief Executive Officer  
11425 West Lake Park Drive, Suite 900  
Milwaukee, Wisconsin 53224  
(414) 973-4300

(Name, address and telephone number of person authorized to receive notices and  
communications on behalf of filing person)

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Copy to:  
Larry D. Lieberman  
Godfrey & Kahn, S.C.  
780 North Water Street  
Milwaukee, Wisconsin 53202  
(414) 273-3500

CALCULATION OF FILING FEE

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<u>Transaction Valuation (1)</u>	<u>Amount of Filing Fee</u>
\$670,000	\$54.20

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(1) Calculated solely for purposes of determining the filing fee. This amount assumes that options to purchase 1,101,336 shares of common stock of ARI Network Services, Inc. having an aggregate value of \$670,000 will be exchanged and/or cancelled pursuant to this offer. The aggregate value of such options was calculated based on the Black-Scholes option pricing model. The amount of the filing fee, calculated in accordance with Rules 0-11(b) and 0-11(a)(4) and Section 13(e) of the Securities Exchange Act of 1934, as amended, equals \$80.90 for each \$1,000,000 of the value of the transaction. The filing fee was previously paid with the Schedule TO filed with the Securities and Exchange Commission on October 22, 2003.

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Check box if any part of the fee is offset as provided by Rule 0-11(a)(2) and identify the filing with which the offsetting fee was previously paid. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

Amount Previously Paid: Not applicable.

Form or Registration No.: Not applicable.

Filing party: Not applicable.

Date filed: Not applicable.

&#168

Check box if the filing relates solely to preliminary communications made before the commencement of a tender offer.

Check the appropriate boxes below to designate any transactions to which the statement relates:

&#168

third party tender offer subject to Rule 14d-1.

&#120

issuer tender offer subject to Rule 13e-4.

&#168

going-private transaction subject to Rule 13e-3.

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amendment to Schedule 13D under Rule 13d-2.

Check the following box if the filing is a final amendment reporting the results of the tender offer: &#120

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#### **Introductory Statement**

This Amendment No. 3 to Schedule TO is a final amendment to the Tender Offer Statement on Schedule TO filed with the Securities and Exchange Commission on October 22, 2003, as amended, in connection with ARI Network Services, Inc.'s (the Company) offer to exchange stock options to purchase shares of the Company's common stock, \$0.001 par value, currently outstanding under the Company's 1991 Incentive Stock Option Plan, the 1993 Director Stock Option Plan and the 2000 Stock Option Plan, upon the terms and subject to the conditions set forth in the Offer to Exchange. The Offer to Exchange was previously filed as an exhibit to the Schedule TO as Exhibit (a)(1). Except as amended and supplemented hereby, all of the terms of the offer and all disclosures set forth in the Schedule TO and the Offer to Exchange remain unchanged.

#### **Item 4.**

##### **Terms of the Transaction.**

Item 4(a), as amended and supplemented, is hereby further amended and supplemented to add the following:

The offer expired at 11:00 p.m. Central Standard Time on November 19, 2003. Pursuant to the offer, ARI has accepted for cancellation old options to purchase 319,186 shares of our common stock, representing approximately 29% of the shares of our common stock underlying all old options that were eligible for exchange in the offer. Subject to and in accordance with the terms of the offer, we will issue, on the new option grant date, new options to

purchase 245,936 shares of our common stock in exchange for the old options canceled in the offer.

**Item 12. Exhibits.**

(a)(1)

Offer to Exchange Certain Outstanding Option Grants for New Option Grants to be Issued No Sooner than May 20, 2004, dated October 22, 2003.\*

(a)(2)

Form of Personal Statement of Stock Option Grants.\*

(a)(3)

Press Release dated October 22, 2003.\*

(a)(4)

Letter to employees.\*

(a)(5)

Slides used by Management in discussions with employees.\*\*

(a)(6)

Optionee letter accompanying annual report to shareholders.\*\*\*

(a)(7)

Follow-up letter.\*\*\*

(a)(8)

Follow-up letter.

(a)(9)

Follow-up letter.

(d)(1)

ARI Network Services, Inc. 2000 Stock Option Plan.\*

(d)(2)

ARI Network Services, Inc. 1993 Director Stock Option Plan, as amended and restated (filed as Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended January 31, 1999, and incorporated herein by reference.)

(d)(3)

1991 Stock Option Plan of ARI Network Services, Inc., as amended and restated (filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended January 31, 1999, and incorporated herein by reference.)

\* Previously filed as an exhibit to the Schedule TO filed with the Securities and Exchange Commission on October 22, 2003.

\*\* Previously filed as an exhibit to Amendment No. 1 to Schedule TO filed with the Securities and Exchange Commission on October 27, 2003.

\*\*\* Previously filed as an exhibit to Amendment No. 2 to Schedule TO filed with the Securities and Exchange Commission on November 4, 2003.

**SIGNATURE**

After due inquiry and to the best of my knowledge and belief, I certify that the information set forth in this Amendment No. 3 to Schedule TO is true, complete and correct.

Dated: November 20, 2003

ARI NETWORK SERVICES, INC.

/s/ Brian E. Dearing\_\_\_\_\_

Brian E. Dearing

Chairman and Chief Executive Officer