## COMMUNITY BANCORP /VT

Form 10-Q
November 10, 2009
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 10-Q

## [ x ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended September 30, 2009
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to
Commission File Number 000-16435

Vermont 03-0284070
(State of Incorporation)
(IRS Employer Identification Number)

4811 US Route 5, Derby, Vermont (Address of Principal Executive Offices)

05829
(zip code)

Registrant's Telephone Number: (802) 334-7915
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file for such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ( X ) No( )

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ( )
Non-accelerated filer () (Do not check if a smaller reporting Smaller reporting company (X) company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES ( ) NO(X)

At November 6, 2009, there were $4,529,110$ shares outstanding of the Corporation's common stock.


## PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements (Unaudited)
The following are the unaudited consolidated financial statements for Community Bancorp. and Subsidiary, "the Company".

COMMUNITY BANCORP. AND SUBSIDIARY
Consolidated Balance Sheets

Assets
Cash and due from banks
Federal funds sold and overnight deposits
Total cash and cash equivalents
Securities held-to-maturity (fair value \$51,076,000 at 09/30/09, $\$ 38,212,000$ at $12 / 31 / 08$ and $\$ 46,600,000$ at 09/30/08)
Securities available-for-sale
Restricted equity securities, at cost
Loans held-for-sale
Loans
Allowance for loan losses
Unearned net loan fees
Net loans
Bank premises and equipment, net
Accrued interest receivable
Bank owned life insurance
Core deposit intangible
Goodwill
Other real estate owned (OREO)
Other assets
Total assets
Liabilities and Shareholders' Equity
Liabilities
Deposits:
Demand, non-interest bearing
NOW and money market accounts
Savings
Time deposits, \$100,000 and over
Other time deposits
Total deposits
Federal funds purchased and other borrowed funds
Repurchase agreements
Capital lease obligations
Junior subordinated debentures
Accrued interest and other liabilities
Total liabilities

Shareholders' Equity
Preferred stock, 1,000,000 shares authorized, 25 shares issued and outstanding ( $\$ 100,000$ liquidation value)
Common stock - $\$ 2.50$ par value; $10,000,000$ shares authorized, $4,737,070$ shares issued at 09/30/09, 4,679,206 shares issued at $12 / 31 / 08$, and $4,659,603$ shares issued at $09 / 30 / 08$
Additional paid-in capital

| September 30 | December 31 | September 30 |
| ---: | ---: | ---: |
| 2009 | 2008 | 2008 |
| (Unaudited) |  | (Unaudited) |


| $\$ 8,504,893$ | $\$ 11,236,007$ | $\$ 9,709,904$ |
| :---: | :--- | :--- |
| 7,736 | 33,621 | 32,353 |
| $8,512,629$ | $11,269,628$ | $9,742,257$ |

49,769,540 37,288,357 46,368,055
23,130,656 29,449,424 29,638,437
3,906,850 3,906,850 3,906,850
254,320 1,181,844 742,778

372,288,376 364,811,683 358,358,089
$(3,481,663)(3,232,932)(3,058,882)$ $(183,683)(301,004)(352,142)$
368,623,030 361,277,747 354,947,065
13,815,601 14,989,429 15,163,398
1,876,058 2,044,550 2,235,882
3,782,011 3,690,079 3,658,911
2,829,480 3,328,800 3,536,850
11,574,269 11,574,269 11,567,032
585,000 185,000 185,000
7,370,455 7,613,255 7,853,715
\$496,029,899 \$487,799,232 \$489,546,230

| $\$ 53,332,196$ | $\$ 50,134,874$ | $\$ 54,499,372$ |
| :--- | :--- | :--- |
| $124,654,825$ | $127,500,699$ | $122,491,455$ |
| $53,487,971$ | $49,266,879$ | $50,523,075$ |
| $58,488,968$ | $56,486,310$ | $55,806,941$ |
| $112,581,504$ | $118,852,018$ | $124,551,597$ |
| $402,545,464$ | $402,240,780$ | $407,872,440$ |
|  |  |  |
| $23,467,000$ | $12,572,000$ | $13,616,000$ |
| $17,110,010$ | $19,086,456$ | $14,615,209$ |
| 886,454 | 915,052 | 856,376 |
| $12,887,000$ | $12,887,000$ | $12,887,000$ |
| $2,779,934$ | $4,825,052$ | $4,895,509$ |
| $459,675,862$ | $452,526,340$ | $454,742,534$ |

$2,500,000 \quad 2,500,000 \quad 2,500,000$

11,842,675 11,698,015 11,649,007
$26,068,637 \quad 25,757,516 \quad 25,579,898$

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Accumulated deficit
Accumulated other comprehensive income
Less: treasury stock, at cost; 210,101 shares at 09/30/09, 12/31/08, and 09/30/08

Total shareholders' equity
Total liabilities and shareholders' equity

| $(1,645,862$ | $(2,592,721$ | $(2,585,311)$ |
| :---: | :---: | :---: |
| 211,364 | 532,859 | 282,879 |
|  |  |  |
| $(2,622,777$ | $(2,622,777$ | $(2,622,777)$ |
| $36,354,037$ | $35,272,892$ | $34,803,696$ |
| $\$ 496,029,899$ | $\$ 487,799,232$ | $\$ 489,546,230$ |

The accompanying notes are an integral part of these consolidated financial statements.

| COMMUNITY BANCORP. AND SUBSIDIARY |  |  |
| :---: | :---: | :---: |
| Consolidated Statements of Income (Unaudited) |  |  |
| For The Third Quarter Ended September 30, | 2009 | 2008 |
| Interest income |  |  |
| Interest and fees on loans | \$5,439,689 | \$5,912,812 |
| Interest on debt securities |  |  |
| Taxable | 155,964 | 331,231 |
| Tax-exempt | 375,155 | 455,017 |
| Dividends | 16,138 | 41,240 |
| Interest on federal funds sold and overnight deposits | (653 | 2,077 |
| Total interest income | 5,986,293 | 6,742,377 |
| Interest expense |  |  |
| Interest on deposits | 1,498,395 | 1,933,877 |
| Interest on federal funds purchased and other borrowed funds | 88,254 | 142,644 |
| Interest on repurchase agreements | 57,708 | 60,138 |
| Interest on junior subordinated debentures | 243,564 | 243,564 |
| Total interest expense | 1,887,921 | 2,380,223 |
| Net interest income | 4,098,372 | 4,362,154 |
| Provision for loan losses | 175,001 | 112,499 |
| Net interest income after provision for loan losses | 3,923,371 | 4,249,655 |
| Non-interest income |  |  |
| Service fees | 580,293 | 562,319 |
| Income from sold loans | 207,953 | 69,457 |
| Income on bank owned life insurance | 30,845 | 33,924 |
| Other income | 562,666 | 418,274 |
| Total non-interest income | 1,381,757 | 1,083,974 |
| Non-interest expense |  |  |
| Salaries and wages | 1,467,638 | 1,361,196 |
| Employee benefits | 500,665 | 522,770 |
| Occupancy expenses, net | 715,773 | 759,576 |
| Write down of Fannie Mae preferred stock | 0 | 739,332 |
| FDIC insurance | 142,855 | 26,526 |
| Amortization of core deposit intangible | 166,440 | 208,050 |
| Other expenses | 1,364,393 | 1,234,160 |
| Total non-interest expense | 4,357,764 | 4,851,610 |
| Income before income taxes | 947,364 | 482,019 |
| Income tax (benefit) expense | (65,858 ) | 167,406 |
| Net income | \$1,013,222 | \$314,613 |
| Earnings per common share | \$0.21 | \$0.06 |
| Weighted average number of common shares |  |  |
| used in computing earnings per share | 4,514,460 | 4,438,225 |
| Dividends declared per common share | \$0.12 | \$0.17 |
| Book value per share on common shares outstanding at September 30, | \$7.48 | \$7.26 |

The accompanying notes are an integral part of these consolidated financial statements.

| COMMUNITY BANCORP. AND SUBSIDIARY |  |  |
| :---: | :---: | :---: |
| Consolidated Statements of Income (Unaudited) |  |  |
| For the Nine Months Ended September 30, | 2009 | 2008 |
| Interest income |  |  |
| Interest and fees on loans | \$16,318,223 | \$17,866,539 |
| Interest on debt securities |  |  |
| Taxable | 654,064 | 1,142,179 |
| Tax-exempt | 1,019,059 | 1,358,519 |
| Dividends | 48,413 | 148,908 |
| Interest on federal funds sold and overnight deposits | 404 | 63,044 |
| Total interest income | 18,040,163 | 20,579,189 |
| Interest expense |  |  |
| Interest on deposits | 4,819,285 | 6,874,068 |
| Interest on federal funds purchased and other borrowed funds | 227,564 | 397,359 |
| Interest on repurchase agreements | 193,052 | 195,746 |
| Interest on junior subordinated debentures | 730,693 | 732,776 |
| Total interest expense | 5,970,594 | 8,199,949 |
| Net interest income | 12,069,569 | 12,379,240 |
| Provision for loan losses | 425,003 | 237,497 |
| Net interest income after provision for loan losses | 11,644,566 | 12,141,743 |
| Non-interest income |  |  |
| Service fees | 1,606,971 | 1,641,457 |
| Income from sold loans | 901,497 | 250,845 |
| Income on bank owned life insurance | 91,932 | 99,535 |
| Net realized gains on securities | 471,055 | 0 |
| Other income | 1,314,309 | 1,204,916 |
| Total non-interest income | 4,385,764 | 3,196,753 |
| Non-interest expense |  |  |
| Salaries and wages | 4,358,104 | 4,487,017 |
| Employee benefits | 1,656,345 | 1,751,617 |
| Occupancy expenses, net | 2,280,055 | 2,416,944 |
| Write down of Fannie Mae preferred stock | 94,446 | 739,332 |
| FDIC insurance | 644,378 | 87,252 |
| Amortization of core deposit intangible | 499,320 | 624,150 |
| Other expenses | 4,080,338 | 3,832,443 |
| Total non-interest expense | 13,612,986 | 13,938,755 |
| Income before income taxes | 2,417,344 | 1,399,741 |
| Income tax benefit | (286,696 ) | (5,481 |
| Net income | \$2,704,040 | \$ 1,405,222 |
| Earnings per common share | \$0.57 | \$0.29 |
| Weighted average number of common shares used in computing earnings per share | 4,494,448 | 4,421,759 |

Dividends declared per common share
Book value per share on common shares outstanding at September 30,
\$7.48
\$7.26
The accompanying notes are an integral part of these consolidated financial statements.

## COMMUNITY BANCORP. AND SUBSIDIARY

Consolidated Statements of Cash Flows
(Unaudited)
For the Nine Months Ended September 30,

Cash Flow from Operating Activities:
Net Income
Adjustments to Reconcile Net Income to Net Cash Provided by Operating Activities:
Depreciation and amortization
Provision for loan losses
Deferred income tax (benefit) provision
Net gain on sale of securities
Net gain on sale of loans
Loss on sale or disposal of fixed assets
Loss on sale of OREO
Loss (gain) on Trust LLC
Amortization (accretion) of bond premium (discount), net
Write down on Fannie Mae preferred stock
Write down on OREO
Proceeds from sales of loans held for sale
Originations of loans held for sale
Increase (decrease) in taxes payable
Decrease in interest receivable
(Increase) decrease in mortgage servicing rights
Decrease in other assets
Increase in bank owned life insurance
Amortization of core deposit intangible
Amortization of limited partnerships
Decrease in unamortized loan fees
Decrease in interest payable
Increase in accrued expenses
Decrease in other liabilities
Net cash provided by operating activities

Cash Flows from Investing Activities:
Investments - held-to-maturity
Maturities and pay downs
Purchases
32,552,289 24,921,147

Investments - available-for-sale
Sales and maturities
$(45,033,470) \quad(36,978,370)$

Purchases
Purchase of restricted equity securities
Decrease in limited partnership contributions payable
Investments in limited partnership
Increase in loans, net
20,747,245 17,229,897

Capital expenditures, net of proceeds from sales of bank premises and equipment
$(14,691,675) \quad(1,079,688)$

Proceeds from sales of OREO
360,185 386,311
Recoveries of loans charged off
167,477 0
60,710 78,344

|  | 2009 | 2008 |
| :---: | :---: | :---: |
| Cash Flows from Financing Activities: |  |  |
| Net increase (decrease) in demand, NOW, money market \& savings accounts | 4,572,540 | (3,569,405 ) |
| Net decrease in time deposits | (4,267,856 ) | (4,778,265 ) |
| Net decrease in repurchase agreements | (1,976,446 ) | (2,829,724 ) |
| Net increase in short-term borrowings | 895,000 | 7,856,000 |
| Proceeds from long-term borrowings | 10,000,000 | 0 |
| Repayments on long-term borrowings | 0 | (8,000,000 ) |
| Decrease in capital lease obligations | (28,598 | (86,851 ) |
| Dividends paid on preferred stock | (140,625 | (140,625 ) |
| Dividends paid on common stock | (1,149,112) | (1,566,468 ) |
| Net cash provided by (used in) financing activities | 7,904,903 | $(13,115,338)$ |
| Net decrease in cash and cash equivalents | (2,756,999 ) | (10,530,266) |
| Cash and cash equivalents: |  |  |
| Beginning | 11,269,628 | 20,272,523 |
| Ending | \$8,512,629 | \$9,742,257 |
| Supplemental Schedule of Cash Paid During the Period |  |  |
| Interest | \$6,007,371 | \$8,933,708 |
| Income taxes | \$100,000 | \$405,000 |
| Supplemental Schedule of Noncash Investing and Financing Activities: |  |  |
| Change in unrealized gain on securities available-for-sale | \$(487,114 | \$260,105 |
| OREO acquired in settlement of loans | \$675,000 | \$185,000 |
| Fair value adjustment of Fannie Mae preferred stock | \$0 | \$656,347 |
| Investments in limited partnership |  |  |
| Increase in limited partnerships | \$0 | \$(1,462,000 ) |
| (Decrease) increase in contributions payable | (1,457,000) | 1,457,000 |
|  | \$(1,457,000) | \$(5,000 |
| Common Shares Dividends Paid |  |  |
| Dividends declared | \$ 1,616,556 | \$2,252,226 |
| (Increase) decrease in dividends payable attributable | (11,663 | 13.538 |
| Dividends reinvested | (455,781 ) | (699,296 |
|  | \$1,149,112 | \$ 1,566,468 |

The accompanying notes are an integral part of these consolidated financial statements.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1. BASIS OF PRESENTATION AND CONSOLIDATION

The interim consolidated financial statements of Community Bancorp. and Subsidiary are unaudited. All significant intercompany balances and transactions have been eliminated in consolidation. In the opinion of management, all adjustments necessary for fair presentation of the financial condition and results of operations of the Company contained herein have been made. The unaudited consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto for the year ended December 31, 2008 contained in the Company's Annual Report on Form 10-K/A. The results of operations for the interim period are not necessarily indicative of the results of operations to be expected for the full annual period ending December 31, 2009 , or for any other interim period.

Certain amounts in the 2008 financial statements have been reclassified to conform to the current year presentation.

The Company has evaluated subsequent events through November 10, 2009, the date of issuance of the financial statements, and has determined that, except as otherwise disclosed in Note 11 , there were no subsequent events to recognize or disclose in these financial statements.

## NOTE 2. RECENT ACCOUNTING DEVELOPMENTS

In February 2008, the Financial Accounting Standards Board (FASB) delayed the effective date for providing fair value disclosures for all nonfinancial assets and nonfinancial liabilities, except those that are recognized or disclosed at fair value on a recurring basis (at least annually), to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years. Although no new fair value measurements are required, fair value disclosures were expanded.

In April 2009, the FASB issued additional guidance for estimating fair value, when the volume and level of activity for the asset or liability have significantly decreased, and for identifying circumstances that indicate a transaction is not orderly. The guidance affirms that, even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation technique(s) used, the objective of a fair value measurement remains to determine the price that would be received to sell the asset in an orderly transaction. This guidance is effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted this guidance as required for the period ended June 30, 2009 and utilized the guidance in determining to take a further write down of its investment in two classes of Fannie Mae preferred stock during the second quarter of 2009, in the amount of $\$ 94,446$.

In April 2009, the FASB issued a new accounting pronouncement regarding interim disclosures about the fair value of financial instruments, which requires disclosures about the fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. This accounting pronouncement also requires those disclosures in summarized financial information at interim reporting periods. It is effective for interim reporting periods ending after June 15,2009 , and does not require disclosures for earlier periods presented for comparative purposes at initial adoption. In periods after initial adoption, comparative disclosures are required only for periods ending after initial adoption. The Company adopted this accounting pronouncement as required for the interim period ended June 30, 2009 with no material effect on the Company's consolidated financial statements.

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In August 2009, the FASB issued further guidance regarding fair value measurements, to clarify the fair value measurement of liabilities when a quoted price in an active market for the identical liability is not available and to identify certain valuation techniques to use when measuring the fair value of such a liability. The updated guidance also clarifies that no separate input is required relating to the existence of a restriction that prevents the transfer of the liability. This updated guidance will be effective for the Company beginning October 1, 2009 and for subsequent interim and annual reporting periods. The Company does not expect that adoption of this guidance will have a material impact on the Company's consolidated financial statements.

In April 2009, the FASB issued a new accounting pronouncement regarding the recognition and presentation of other-than-temporary impairments of debt and equity securities. The objective of an other-than-temporary impairment analysis under existing U.S. Generally Accepted Accounting Principles (GAAP) is to determine whether the holder of an investment in a debt or equity security for which changes in fair value are not regularly recognized in earnings (such as securities classified as held-to-maturity or available-for-sale) should recognize a loss in earnings when the investment is impaired. An investment is impaired if the fair value of the investment is less than its amortized cost basis. The new accounting pronouncement amended the other-than-temporary impairment guidance in U.S. GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments of debt and equity securities in the financial statements. Specifically, the new accounting pronouncement (1) changed prior guidance for determining whether an impairment to debt securities is other than temporary and (2) replaced the existing requirement that the entity's management assert it has both the intent and ability to hold an impaired security until recovery, with a requirement that management assert: (a) it does not have the intent to sell the security; and (b) it is more likely than not it will not have to sell the security before recovery of its cost basis. Under the new accounting pronouncement, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income. Existing recognition and measurement guidance related to other-than-temporary impairments of equity securities was not amended. This accounting pronouncement was effective for interim and annual reporting periods ending after June 15, 2009. The Company adopted this accounting pronouncement as required for the interim period ended June 30, 2009 with no material effect on the Company's consolidated financial statements.

In June 2009, the FASB issued a new accounting pronouncement regarding the accounting for transfers of financial assets, to improve the reporting for the transfer of financial assets resulting from (1) practices that have developed since the issuance of the prior GAAP standard on accounting for transfers and servicing of financial assets and extinguishments of liabilities, that were not consistent with the original intent and key requirements of that standard; and (2) concerns of financial statement users that many financial assets (and related obligations) that have been derecognized should continue to be reported in the financial statements of transferors. This new accounting pronouncement must be applied as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. The Company will review the requirements of this new accounting pronouncement and comply with its requirements beginning January 1, 2010. The Company does not expect that its adoption will have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued a new accounting pronouncement amending certain requirements of GAAP regarding consolidation of variable interest entities, in order to improve financial reporting by enterprises involved with variable interest entities and to provide more relevant and reliable information to users of financial statements. The new accounting pronouncement is effective as of the beginning of each reporting entity's first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period, and for interim and annual reporting periods thereafter. Earlier application is prohibited. The Company will review the requirements of this new accounting pronouncement and will adopt it effective January 1, 2010. The Company does not expect that adoption of the new pronouncement will have a material impact on the Company's consolidated financial statements.

In June 2009, the FASB issued the FASB Accounting Standards CodificationTM (Codification) as the source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. Rules and interpretive releases of the Securities and Exchange Commission (SEC) under authority of federal securities laws are also sources of authoritative GAAP for SEC registrants. The Codification supersedes all non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the Codification is considered non-authoritative. The Codification became effective for financial statements issued for interim and annual periods ending after September 15, 2009. In the FASB's view, the Codification does not change GAAP, except for certain nonpublic nongovernmental entities. Adoption of the Codification, effective with the interim period ended September 30, 2009, did not have a material impact on the Company's consolidated financial statements.

## NOTE 3. EARNINGS PER COMMON SHARE

Earnings per common share amounts are computed based on the weighted average number of shares of common stock issued during the period (retroactively adjusted for stock splits and stock dividends), including Dividend Reinvestment Plan shares issuable upon reinvestment of dividends, and reduced for shares held in treasury. The following table illustrates the calculation for the periods ended September 30, as adjusted for the cash dividends declared on the preferred stock:

For The Third Quarter Ended September 30,
Net income, as reported
Less: dividends to preferred shareholders
Net income available to common shareholders
Weighted average number of common shares used in calculating earnings per share
Earnings per common share

For the Nine Months Ended September 30,
Net income, as reported
Less: dividends to preferred shareholders
Net income available to common shareholders
Weighted average number of common shares used in calculating earnings per share
Earnings per common share

|  | 2009 |  | 2008 |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |
| $\$$ | $1,013,222$ | $\$$ | 314,613 |
|  | 46,875 |  | 46,875 |
| $\$$ | 966,347 | $\$$ | 267,738 |
|  |  |  |  |
|  | $4,514,460$ |  | $4,438,225$ |
| $\$$ | 0.21 | $\$$ | 0.06 |


|  | 2009 |  | 2008 |
| :--- | :--- | :--- | :--- |
|  |  |  |  |
| $\$$ | $2,704,040$ | $\$$ | $1,405,222$ |
|  | 140,625 |  | 140,625 |
| $\$$ | $2,563,415$ | $\$$ | $1,264,597$ |
|  |  |  |  |
|  | $4,494,448$ |  | $4,421,759$ |
| $\$$ | 0.57 | $\$$ | 0.29 |

## NOTE 4. COMPREHENSIVE INCOME

Accounting principles generally require recognized revenue, expenses, gains, and losses to be included in net income. Certain changes in assets and liabilities, such as the after-tax effect of unrealized gains and losses on available-for-sale securities, are not reflected in the statement of income, but the cumulative effect of such items from period-to-period is reflected as a separate component of the equity section of the balance sheet (accumulated other comprehensive income or loss). Other comprehensive income or loss, along with net income, comprises the Company's total comprehensive income.

The Company's total comprehensive income for the comparison periods is calculated as follows:

Net income before realized loss on Fannie Mae preferred

| stock | $\$$ | $1,013,222$ | $\$$ | $1,053,945$ |
| :--- | :--- | :--- | :--- | :--- |
| Realized loss on write down of Fannie Mae preferred stock |  | 0 |  | 739,332 |
| Net income | $1,013,222$ |  | 314,613 |  |

Other comprehensive income (loss), net of tax:
Change in unrealized holding gain on available-for-sale securities arising during the period $\quad 54,554 \quad 784,997$
Tax effect
Other comprehensive income (loss), net of tax (18,548) (266,899 )

Total comprehensive income
\$ 1,049,228 \$ 832,711

For the Nine Months Ended September 30, 20092008
Net income before realized loss on Fannie Mae preferred
stock \$ 2,798,486 \$ 2,144,554
Realized loss on write down of Fannie Mae preferred stock
Net income
94,446 739,332
2,704,040 1,405,222

Other comprehensive income (loss), net of tax:
Change in unrealized holding gain on available-for-sale securities arising during the period
Tax effect
Other comprehensive income (loss), net of tax
Total comprehensive income
(487,114 ) 260,105
165,619 (88,436 )
(321,495) 171,669
\$ 2,382,545 \$ 1,576,891

## NOTE 5. INVESTMENT SECURITIES

Securities available-for-sale (AFS) and held-to-maturity (HTM) consisted of the following:

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Fair |
| Cost | Gains | Losses | Value |

September 30, 2009
U. S. Government sponsored enterprise securities $\quad \$ 18,692,738$ \$ 188,891 \$ $0 \quad$ \$ $18,881,629$
U. S. Government securities

Preferred stock
4,049,506 73,086 $0 \quad 4,122,592$

| 68,164 | 58,271 | 0 | 126,435 |
| :--- | :--- | :--- | :--- |

$\begin{array}{llllll}\$ & 22,810,408 & \$ 320,248 & \$ & 0 & \$ 23,130,656\end{array}$
December 31, 2008
U. S. Government sponsored enterprise securities
U. S. Government securities

States and political subdivisions
Mortgage-backed securities
Preferred stock

| $\$$ | $8,172,304$ | $\$$ | 274,452 | $\$$ | 0 | $\$$ | $8,446,756$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | $4,047,338$ |  | 152,975 |  | 0 |  | $4,200,313$ |
|  | $1,142,876$ |  | 20,012 |  | 0 |  | $1,162,888$ |
|  | $15,116,934$ |  | 491,129 |  | 7,140 |  | $15,600,923$ |
|  | 162,610 | 0 |  | 124,066 |  | 38,544 |  |
| $\$$ | $28,642,062$ | $\$$ | 938,568 | $\$$ | 131,206 | $\$$ | $29,449,424$ |

Gross Gross

Securities HTM
$\begin{array}{cccc}\text { Amortized } & \text { Unrealized } & \text { Unrealized } & \text { Fair } \\ \text { Cost } & \text { Gains } & \text { Losses } & \text { Value }\end{array}$
$\begin{array}{cccc}\text { Amortized } & \text { Unrealized } & \text { Unrealized } & \text { Fair } \\ \text { Cost } & \text { Gains } & \text { Losses } & \text { Value }\end{array}$
September 30, 2009
$\begin{array}{lllllllll}\text { States and political subdivisions } & \$ 49,769,540 & \$ & \$ 0 & \$ & 0 & \$ & 51,076,000 \\ & & & & & & & & \\ \text { December 31, 2008 } \\ \text { States and political subdivisions } & \$ & 37,288,357 & \$ & 923,643 & \$ & 0 & \$ & 38,212,000\end{array}$
The scheduled maturities of debt securities available-for-sale were as follows:
Amortized Fair

September 30, 2009
Due in one year or less
Due from one to five years

December 31, 2008
Due in one year or less
Due from one to five years
Due after ten years
Mortgage-backed securities

Cost Value
\$ 7,160,297 \$ 7,285,570
15,581,947 15,718,651
\$ 22,742,244 \$ 23,004,221
\$ 6,000,531 \$ 6,148,594
6,219,111 6,498,474
$1,142,876 \quad 1,162,889$
15,116,934 15,600,923
\$ 28,479,452 \$ 29,410,880

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The scheduled maturities of debt securities held-to-maturity were as follows

|  | Amortized <br> Cost | Fair <br> Value* |
| :--- | :---: | :---: |
| September 30, 2009 | $\$ 41,083,534$ | $\$ 41,084,000$ |
| Due in one year or less | $4,217,762$ | $4,544,000$ |
| Due from one to five years | $1,306,505$ | $1,633,000$ |
| Due from five to ten years | $3,161,739$ | $3,815,000$ |
| Due after ten years | $\$ 49,769,540$ | $\$ 51,076,000$ |

December 31, 2008
Due in one year or less
Due from one to five years
Due from five to ten years
Due after ten years

| $\$$ | $28,693,461$ | $\$ 28,694,000$ |
| :---: | :--- | :--- | :--- |
|  | $3,934,674$ | $4,165,000$ |
|  | $1,414,255$ | $1,645,000$ |
|  | $3,245,968$ | $3,708,000$ |
| $\$$ | $37,288,357$ | $\$ 38,212,000$ |

*Method used to determine fair value rounds values to nearest thousand.
All investments with unrealized losses are presented either as those with a continuous loss position less than 12 months or as those with a continuous loss position for 12 months or more. The Company had no investments with an unrealized loss at September 30, 2009. Investments with unrealized losses at December 31, 2008 were as follows:

| December 31, 2008 |  | Less than 12 months |  |  | 12 months or more |  |  |  |  | Total |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Fair <br> Value |  | nrealized Loss |  |  |  | $\begin{aligned} & \text { ealize } \\ & \text { Loss } \end{aligned}$ |  | Fair Value |  | arealized <br> Loss |
| Mortgage-backed securities | \$ | 749,010 | \$ | 7,140 |  | 0 |  | 0 | \$ | 749,010 | \$ | 7,140 |
| Fannie Mae preferred stock |  | 38,544 |  | 124,066 |  | 0 |  | 0 |  | 38,544 |  | 124,066 |
|  | \$ | 787,554 |  | 131,206 |  |  |  |  |  | 787,554 |  | 131,20 |

With the exception of the Fannie Mae preferred stock, the unrealized losses are a result of increases in market interest rates and not of deterioration in the creditworthiness of the issuer. At December 31, 2008 there were six mortgage-backed securities in the investment portfolio that were in an unrealized loss position. These unrealized losses were principally attributable to changes in current interest rates for similar types of securities.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns, or adverse developments relating to the issuer, warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. During the second quarter of 2009, the Company recorded a non-cash other than temporary impairment charge to income totaling $\$ 94,446$ for its investment in two classes of Fannie Mae preferred stock, reducing the book value to the fair market value of $\$ 68,164$ as of June 30, 2009. The tax benefit of the write down amounted to $\$ 32,112$, for a net charge to income totaling $\$ 62,334$. The Company had previously recorded a non-cash other than temporary impairment charge on that investment totaling $\$ 739,332$, with a tax benefit amounting
to $\$ 251,373$, for a net charge to income totaling $\$ 487,959$, reducing the book value to the then current fair market value of $\$ 162,610$ as of September 30, 2008. The Company continues to monitor the progress of Fannie Mae under the conservatorship of the U.S. Government and the effect that the initiatives of the new administration will have on this agency. A review of recent market activity of the Fannie Mae preferred stock, series H and F indicates that there continues to be purchase and sale activity in these securities. The fair market value as of September 30, 2009 was $\$ 126,435$, an increase of $\$ 58,271$ over the June 30,2009 fair market value. As management has the ability to hold debt securities until maturity, or for the foreseeable future if classified as available-for-sale, no other declines were deemed to be other-than-temporary at December 31, 2008.

## NOTE 6. MERGER AND INTANGIBLE ASSETS

The Company's wholly-owned subsidiary, Community National Bank (the Bank), and LyndonBank entered into an Agreement and Plan of Merger on August 1, 2007, and on December 31, 2007, the all-cash merger was consummated. The aggregate purchase price, including transaction costs, was approximately $\$ 26.7$ million in cash for all the shares of LyndonBank cancelled in the merger. The purchase price was allocated to assets acquired and liabilities assumed based on estimates of fair value at the date of acquisition. The excess of purchase price over the fair value of net tangible and intangible assets acquired was recorded as goodwill. The Bank worked with third-party experts on the valuations of certain intangible assets throughout the year in 2008. During the first quarter of 2008, the Company received valuations on bank premises and equipment to determine fair value and make the necessary adjustments to bank premises and equipment, goodwill and the related deferred tax liability. The net adjustment to goodwill was an increase of $\$ 212,884$. During the second quarter of 2008 , additional adjustments amounting to a net decrease of $\$ 57,536$ were made to goodwill for the settlement of certain LyndonBank liability accounts. During the third quarter of 2008, adjustments amounting to a net increase in goodwill were made totaling $\$ 1,064,228$ for some additional costs related to the merger, disposal of software used during the first quarter of 2008 that was no longer needed, and a fair value adjustment totaling $\$ 656,347$ on two classes of Fannie Mae preferred stock the Company acquired in the merger. During the fourth quarter of 2008, a final payment of $\$ 7,237$ was made to a third party consultant related to the valuation of the Fannie Mae preferred stock, bringing goodwill to the December 31, 2008 total of approximately $\$ 11.6$ million. The goodwill is not deductible for tax purposes.

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The Company also recorded $\$ 4.2$ million of acquired identified intangible assets representing the core deposit intangible which is subject to amortization over a ten year period using a double declining method.

As of September 30, 2009, the remaining amortization expense related to core deposit intangible is expected to be as follows:

| 2009 | $\$ 166,440$ |
| :--- | :---: |
| 2010 | 532,608 |
| 2011 | 426,086 |
| 2012 | 340,869 |
| 2013 | 272,695 |
| Thereafter | $1,090,782$ |
| Total core deposit intangible expense | $\$ 2,829,480$ |

At December 31, 2008, management evaluated goodwill and the core deposit intangible asset for impairment and concluded that no impairment existed.

## NOTE 7. INCOME TAXES

The Company receives tax credits for its investments in various low income housing partnerships which reduce taxes payable. Periodically, the Company has the opportunity to participate in a low income housing project that offers one-time "Historic Tax Credits". In 2008, the Company was given this opportunity through a local project, with historic tax credit for 2009 amounting to $\$ 535,000$, or $\$ 133,750$ quarterly. This historic tax credit alone helps support the variance between the tax benefit for the third quarter of 2009 and the tax expense for the third quarter of 2008, as well as the increase in the tax benefit for the first nine months of 2009 versus 2008.

## NOTE 8. FAIR VALUE

Effective January 1, 2008, the Company adopted FASB Accounting Standard Codification ("ASC") 820-10-20, Fair Value Measurements and Disclosures (formerly codified as FAS No. 157), which provides a framework for measuring and disclosing fair value under U.S. GAAP. ASC 820-10-20 requires disclosures about the fair value of assets and liabilities recognized in the balance sheet in periods subsequent to initial recognition, whether the measurements are made on a recurring basis (for example, available-for-sale investment securities) or on a nonrecurring basis (for example, impaired loans).

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC 820-10-20 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level Quoted prices in active markets for identical assets or liabilities. Level 1 assets and liabilities include debt and 1 equity securities and derivative contracts that are traded in an active exchange market, as well as U.S. Treasury, other U.S. Government and agency mortgage-backed debt securities that are highly liquid and are actively traded in over-the-counter markets.

Level Observable inputs other than Level 1 prices such as quoted prices for similar assets and liabilities; quoted prices 2 in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 assets and liabilities include debt securities with quoted prices that are traded less frequently than exchange-traded instruments and derivative contracts whose value is determined using a pricing model with inputs that are observable in the market or can be derived

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principally from or corroborated by observable market data. This category generally includes certain derivative contracts, residential mortgage servicing rights, and impaired loans.

Level Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of 3 the assets or liabilities. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. For example, this category generally includes certain private equity investments, retained residual interest in securitizations, and highly-structured or long-term derivative contracts.

A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. Assets measured at fair value on a recurring basis and reflected in the balance sheet at the dates presented are summarized below:

September 30, 2009
Assets:
Securities available-for-sale
Restricted equity securities Total

Level 1

| $\$$ | $4,249,027$ | $\$$ | $18,881,629$ | $\$$ | 0 |  | $\$$ | $23,130,656$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 0 |  | $3,906,850$ |  | 0 |  | $3,906,850$ |  |
| $\$$ | $4,249,027$ | $\$$ | $22,788,479$ | $\$$ | 0 |  | $\$$ | $27,037,506$ |

December 31, 2008
Assets:
Securities available-for-sale
Restricted equity securities
Total

| $\$$ | $4,214,717$ | $\$$ | $25,234,707$ | $\$$ | 0 |  | $\$$ | $29,449,424$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 0 |  | $3,906,850$ |  | 0 |  | $3,906,850$ |  |
| $\$$ | $4,214,717$ | $\$$ | $29,141,557$ | $\$$ | 0 |  | $\$$ | $33,356,274$ |

Assets measured at fair value on a non-recurring basis and reflected in the balance sheet at the dates presented are summarized below:

September 30, 2009
Level 1 Level 2 Level 3 Total
Assets:
Loans held-for-sale
Residential mortgage servicing rights
Impaired loans, net of related allowance
Other real estate owned
Total

December 31, 2008
Assets:
Loans held-for-sale
Residential mortgage servicing rights
Impaired loans, net of related allowance
Other real estate owned
Total

| $\$$ | 0 | $\$$ | $1,181,844$ | $\$$ | 0 |  | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  | 0 |  | 956,891 |  | 0 |  | 956,891 |
| 0 |  | $1,748,715$ |  | 0 |  | $1,748,715$ |  |
|  | 0 |  | 185,000 |  | 0 |  | 185,000 |
| $\$$ | 0 | $\$$ | $4,072,450$ | $\$$ | 0 |  | $\$$ |
|  |  |  |  | $4,072,450$ |  |  |  |

The fair value of loans held-for-sale is based upon an actual purchase and sale agreement between the Company and an independent market participant. The sale is executed within a reasonable period following quarter end at the stated fair value.

Fair values of financial instruments

The following methods and assumptions were used by the Company in estimating its fair value disclosures for financial instruments:

Cash and cash equivalents: The carrying amounts reported in the balance sheet for cash and cash equivalents approximate their fair values.

Investment securities: The fair value of securities available for sale equals quoted market prices, if available. If quoted market prices are not available, fair value is determined using quoted market prices for similar securities. Level 1 securities include U.S. Government Bonds and certain preferred stock. Level 2 securities include asset-backed securities, including obligations of government sponsored entities, mortgage backed securities, municipal bonds and certain equity securities.

Restricted equity securities: Restricted equity securities comprise Federal Reserve Bank stock and Federal Home Loan Bank stock. These securities are carried at cost, which is believed to approximate fair value, and evaluated for impairment. As a member of the Federal Reserve Bank of Boston (FRB), the Company is required to invest in FRB stock in an amount equal to $3 \%$ of the capital stock and surplus of Community National Bank's, the Company's subsidiary.

As a member of the Federal Home Loan Bank of Boston (FHLBB), the Company is required to invest in $\$ 100$ par value stock of the FHLBB in an amount that approximates $1 \%$ of unpaid principal balances on qualifying loans, as well as an activity based requirement. The stock is nonmarketable, and redeemable at par value. Members are subject to capital calls in some circumstances to ensure compliance with the FHLBB's capital plan.

Loans and loans held-for-sale: For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying amounts. The fair values for other loans (for example, fixed rate residential,
commercial real estate, and rental property mortgage loans, and commercial and industrial loans) are estimated using discounted cash flow analyses, based on interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Loan fair value estimates include judgments regarding future expected loss experience and risk characteristics. The carrying amounts reported in the balance sheet for loans that are held-for-sale approximate their fair values. Loans that are deemed to be impaired are valued at the lower of the loan's carrying value or the loan's impaired basis. The impaired basis is measured using the impairment method that the Company has applied, be it the present value of cash flows, the observable market price, or the fair value of collateral. The Company selects the measurement method on a loan-by-loan basis, except that when a foreclosure of a collateral dependent loan is probable then the fair value of collateral method is used. The fair value of real estate collateral is usually determined using independent appraisals and evaluations. The Company considers impaired loans to be valued based on level 2 inputs.

Other real estate owned: Real estate properties acquired through or in lieu of loan foreclosure are initially recorded at fair value less estimated selling cost at the date of foreclosure. Any write-downs based on the asset's fair value at the date of acquisition are charged to the allowance for loan losses. After foreclosure, these assets are carried at the lower of their new cost basis or fair value, less cost to sell. Costs of significant property improvements are capitalized, whereas costs relating to holding property are expensed. Appraisals are then done periodically on properties that management deems significant, or evaluations may be performed by management on properties in the portfolio that are less vulnerable to market conditions. Subsequent write-downs are recorded as a charge to operations, if necessary, to reduce the carrying value of a property to the lower of its cost or fair value, less cost to sell.

Mortgage servicing rights: Mortgage servicing rights are evaluated regularly for impairment based upon the fair value of the servicing rights as compared to their amortized cost. The fair value of mortgage servicing rights is based on a valuation model that calculates the present value of estimated net servicing income. The Company obtains a third party valuation based upon loan level data including note rate, type and term of the underlying loans. The model utilizes a variety of observable inputs for its assumptions, the most significant of which are loan prepayment assumptions and the discount rate used to discount future cash flows. Mortgage servicing rights are subject to measurement at fair value on a non-recurring basis and are classified as Level 2 assets.

Deposits and borrowed funds: The fair values disclosed for demand deposits (for example, checking and savings accounts) are, by definition, equal to the amount payable on demand at the reporting date (that is, their carrying amounts). The fair values for certificates of deposit and debt are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates and debt to a schedule of aggregated contractual maturities on such time deposits and debt.

Short-term borrowings: The fair value is estimated using current interest rates on borrowings of similar maturity.
Junior subordinated debentures: Fair value is estimated using current rates for debentures of similar maturity.
Capital lease obligations: Fair value is determined using a discounted cash flow calculation using current rates. Based on current rates, carrying value approximates fair value.

Accrued interest: The carrying amounts of accrued interest approximate their fair values.
Off-balance-sheet credit related instruments: Commitments to extend credit were evaluated and fair value was estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present credit-worthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The estimated fair values of the Company's financial instruments were as follows:

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Financial assets:

| Cash and cash equivalents | $\$ 8,513$ | $\$ 8,513$ | $\$ 11,270$ | $\$ 11,270$ |
| :--- | :--- | :--- | :--- | :--- |
| Securities held-to-maturity | 49,770 | 51,076 | 37,288 | 38,212 |
| Securities available-for-sale | 23,131 | 23,131 | 29,449 | 29,449 |
| Restricted equity securities | 3,907 | 3,907 | 3,907 | 3,907 |
| Loans and loans held-for-sale, |  |  |  |  |
| net | 368,877 | 380,012 | 362,460 | 368,043 |
| Mortgage servicing rights | 969 | 969 | 960 | 957 |
| Accrued interest receivable | 1,876 | 1,876 | 2,045 | 2,045 |
| Financial liabilities: |  |  |  |  |
| Deposits | 402,545 | 405,148 | 402,241 | 405,236 |
| Federal funds purchased and |  |  |  |  |
| other borrowed funds <br> Repurchase agreements | 23,467 | 23,623 | 12,572 | 12,574 |
| Capital lease obligations | 17,110 | 17,110 | 19,086 | 19,086 |
| Subordinated debentures | 886 | 886 | 915 | 915 |
| Accrued interest payable | 12,887 | 10,332 | 12,887 | 12,242 |
|  | 277 | 277 | 313 | 313 |

The estimated fair values of commitments to extend credit and letters of credit were immaterial at September 30, 2009 and December 31, 2008.

## NOTE 9. MORTGAGE SERVICING RIGHTS

During the first six months of 2009, the prolonged low interest rate environment adversely affected the value of the Company's mortgage servicing rights portfolio, resulting in a negative valuation adjustment for impairment of the portfolio in the amount of $\$ 272,929$ for that period. However, the strong residential mortgage loan activity during the same period resulted in significant additions to the loan servicing portfolio. The increase in rates later in the second quarter has translated to a slight increase in market prices for mortgage servicing rights during the third quarter, resulting in a reversal of a portion of the prior impairment amounting to $\$ 25,531$. Based on current market prices, the Company believes that the book value at September 30, 2009 is reflective of the market value as of such date. At September 30, 2009, the net carrying value of the Company's mortgage servicing rights portfolio was $\$ 968,864$, compared to $\$ 960,110$ at year end 2008 and $\$ 1.1$ million at September 30, 2008.

## NOTE 10. LEGAL PROCEEDINGS

In the normal course of business the Company and its subsidiary are involved in litigation that is considered incidental to their business. Management does not expect that any such litigation will be material to the Company's consolidated financial condition or results of operations.

## NOTE 11. SUBSEQUENT EVENT

On September 8, 2009, the Company declared a cash dividend of $\$ 0.12$ per share payable November 1, 2009 to shareholders of record as of October 15, 2009. This dividend, amounting to $\$ 541,009$, was accrued at September 30, 2009.

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

for the Period Ended September 30, 2009
Certain information in Management's Discussion and Analysis of Financial Condition and Results of Operations and elsewhere in this Report contains financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America ("GAAP"). Management uses these "non-GAAP" measures in its analysis of the Company's performance and believes that these non-GAAP financial measures provide a greater understanding of ongoing operations and enhance comparability of results with prior periods as well as demonstrating the effects of significant gains and charges in the current period. The Company believes that a meaningful analysis of its financial performance requires an understanding of the factors underlying that performance. Management believes that investors may use these non-GAAP financial measures to analyze financial performance without the impact of unusual items that may obscure trends in the Company's underlying performance. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

## FORWARD-LOOKING STATEMENTS

The Company's Management's Discussion and Analysis of Financial Condition and Results of Operations contains certain forward-looking statements about the results of operations, financial condition and business of the Company and its subsidiary. When used therein, the words "believes," "expects," "anticipates," "intends," "estimates," "plans," "predicts," or similar expressions, indicate that management of the Company is making forward-looking statements.

Forward-looking statements are not guarantees of future performance. They necessarily involve risks, uncertainties and assumptions. Future results of the Company may differ materially from those expressed in these forward-looking statements. Examples of forward looking statements included in this discussion include, but are not limited to, estimated contingent liability related to assumptions made within the asset/liability management process, management's expectations as to the future interest rate environment and economic outlook, and the Company's related liquidity level, credit risk expectations relating to the Company's loan portfolio and its participation in the FHLBB Mortgage Partnership Finance (MPF) program, management's assessment of the impact of legal proceedings, and management's general outlook for the future performance of the Company, summarized below under "Overview". Although forward-looking statements are based on management's current expectations and estimates, many of the factors that could influence or determine actual results are unpredictable and not within the Company's control. Readers are cautioned not to place undue reliance on such statements as they speak only as of the date they are made. The Company does not undertake, and disclaims any obligation, to revise or update any forward-looking statements to reflect the occurrence or anticipated occurrence of events or circumstances after the date of this Report, except as required by applicable law. The Company claims the protection of the safe harbor for forward-looking statements provided in the Private Securities Litigation Reform Act of 1995.

Factors that may cause actual results to differ materially from those contemplated by these forward-looking statements include, among others, the following possibilities: (1) general economic or monetary conditions, either nationally or regionally, continue to deteriorate, resulting in a decline in credit quality or a diminished demand for the Company's products and services; (2) competitive pressures increase among financial service providers in the Company's northern New England market area or in the financial service industry generally, including competitive pressures from non-bank financial service providers, from increasing consolidation and integration of financial service providers, and from changes in technology and delivery systems; (3) interest rates change in such a way as to reduce the Company's margins; (4) changes in laws or government rules, or the way in which courts and government agencies interpret those laws or rules, adversely affect the Company's business; (5) changes in federal or state tax
policy; and (6) we may not fully realize anticipated benefits of the acquisition of LyndonBank or realize them within expected timeframes.

## OVERVIEW

Total assets at September 30, 2009 were $\$ 496.03$ million compared to $\$ 487.80$ million at December 31, 2008 and $\$ 489.55$ million at September 30, 2008. The increase is due to moderate growth in loans in both comparison periods and an increase of $\$ 12.5$ million in municipal investments from December 31, 2008 to September 30, 2009. These investments are cyclical in nature, following the municipal finance cycle, and after a seasonal decline in assets at the end of the second quarter due to the municipal investments that matured, the Company recorded $\$ 18$ million in a combination of renewals and new investments during the third quarter. Gross loans increased from year-end by $\$ 7.5$ million while deposits, after a normal cyclical decline during the second quarter, are slightly above year-end balances. In conjunction with the municipal finance cycle, it is normal for the Company to see a decrease in deposits during the second quarter, during which time it relies on borrowed funds and then pays them off as deposit balances increase throughout the third quarter. The deposit rebound has been somewhat delayed this year and the increase in deposit balances is occurring in the fourth quarter of 2009.

Net income for the third quarter of 2009 was $\$ 1.01$ million compared to $\$ 314,613$ for the same period last year. Earnings for the third quarter of 2009 resulted in earnings per common share of $\$ 0.21$ compared to earnings per common share of $\$ .06$ for the same period last year. The low level of earnings in the third quarter of 2008 was due primarily to a write down of the Company's Fannie Mae preferred stock. Without the write down, the Company's net income would have been at similar levels for both periods. Net interest income, after the provision for loan losses, was $\$ 3.92$ million for the third quarter of 2009 , compared to $\$ 4.25$ million for the third quarter of 2008 , a decrease of $\$ 7.7 \%$. The prolonged low interest rate environment has resulted in a downward trend in asset yields while decreases in funding costs have been limited. Furthermore, the Company made an additional $\$ 50,000$ provision to the reserve for loan losses during the quarter due to increasing trends in non-performing loans.

Non-interest income, which is derived primarily from charges and fees on deposit and loan products, was $\$ 1.38$ million for the third quarter of 2009 compared to $\$ 1.08$ million for the third quarter of 2008 , an increase of $27.5 \%$. The increase in non-interest income continues to be driven by loan volume, due to the low interest rates which increases loan activity, resulting in points and premiums earned on sold loans. Although not as strong as in earlier quarters of this year, loan demand has remained stronger than last year at this time. Non-interest expense was $\$ 4.36$ million for the third quarter of 2009 , compared to $\$ 4.85$ million for the third quarter of 2008 , a decrease of $10 \%$. The difference between periods was largely due to the recording of the write down of the Fannie Mae preferred stock in 2008 of $\$ 739,332$. Amortization of the intangibles related to the loans and deposits acquired in the 2007 merger with LyndonBank was also lower during 2009 than in 2008. On the other hand, a significant expense item in 2009 was FDIC insurance premiums of $\$ 142,855$ for the third quarter compared to $\$ 26,526$ for the same period last year.

The recession continues to have a negative impact on the local economy, which is reflected in the high unemployment rates. Sectors most affected by the recession are construction, farming and wood product manufacturers. Construction activity is slow for commercial and residential markets, milk prices have dropped sharply and local manufacturers of wood products have had numerous layoffs or are working reduced hours. The bright spot in the region has been in tourism. Although expansion in this sector has slowed, reports of bookings have been favorable considering the poor economy. The local real estate market is slow and listing prices have been reduced in an effort to move homes; however inventory levels remain high. These economic factors are considered in assessing the level of the Company's reserve for loan losses in an effort to adequately reserve for probable losses due to consequences of the recession. The Company has experienced an increase in past due loans and criticized assets during this period. Continued deterioration of the local economy and the resulting impact on the Company's loan portfolio could present a challenge to the Company's future core earnings.

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The regulatory environment continues to increase operating costs and place extensive burden on management resources to comply with rules such as the Sarbanes-Oxley Act of 2002, the US Patriot Act and the Bank Secrecy Act, established to protect the U.S. financial system and the customer from fraud, identity theft, anti-money laundering, and terrorism. The Company is currently implementing significant changes to lending procedures brought on by The Mortgage Disclosure Improvement Act that became effective in July 2009, and HUD's impending Real Estate Settlement Procedures Act reform. These burdens will only increase if the regulatory reform proposals currently being considered in Congress, including the creation of a new Consumer Financial Protection Agency, are enacted.

The following pages describe our financial results for the third quarter and nine months ended September 30, 2009 in much more detail. Please take the time to read them to more fully understand the results of those periods in relation to the 2008 comparison periods. The discussion below should be read in conjunction with the Consolidated Financial Statements of the Company and related notes included in this report and with the Company's Annual Report on Form 10-K/A for the year ended December 31, 2008.

This report includes forward-looking statements within the meaning of the Securities and Exchange Act of 1934 (the "Exchange Act").

## CRITICAL ACCOUNTING POLICIES

The Company's consolidated financial statements are prepared according to accounting principles generally accepted in the United States of America (US GAAP). The preparation of such financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses and related disclosure of contingent assets and liabilities in the consolidated financial statements and related notes. The Securities and Exchange Commission (SEC) has defined a company's critical accounting policies as those that are most important to the portrayal of the Company's financial condition and results of operations, and which require the Company to make its most difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Because of the significance of these estimates and assumptions, there is a high likelihood that materially different amounts would be reported for the Company under different conditions or using different assumptions or estimates.

Management evaluates on an ongoing basis its judgment as to which policies are considered to be critical. Management believes that the calculation of the allowance for loan losses (ALL) is a critical accounting policy that requires the most significant judgments and estimates used in the preparation of its consolidated financial statements. In estimating the ALL, management considers historical experience as well as other qualitative factors including the effect of current economic indicators and their probable impact on borrowers and collateral, trends in delinquent and non-performing loans, trends in criticized and classified assets, concentrations of credit, levels of exceptions, and the impact of competition in the market, Management's estimates used in calculating the ALL may increase or decrease based on changes in these factors, which in turn will affect the amount of the Company's provision for loan losses charged against current period income. Actual results could differ significantly from these estimates under different assumptions, judgments or conditions.

Occasionally, the Company acquires property in connection with foreclosures or in satisfaction of debts previously contracted. Such properties are carried at fair value, market value less cost of disposition, i.e. sales commissions and costs associated with the sale. Market value is defined as the cash price that might reasonably be anticipated in a current sale that is within 12 months, under all conditions requisite to a fair sale. A fair sale means that a buyer and seller are each acting prudently, knowledgeably, and under no necessity to buy or sell. Market value is determined, as appropriate, either by obtaining a current appraisal or evaluation prepared by an independent, qualified appraiser, by obtaining a Broker's Price Opinion, and finally, if the Company has limited exposure and limited risk of loss, by the opinion of management as supported by an inspection of the property and its most recent tax valuation. If the Company has a valid appraisal or an appropriate evaluation obtained in connection with the real estate loan, then management may determine to rely on the earlier valuation rather than obtaining another appraisal or evaluation when
the Company acquires ownership of the property.
The amount, if any, by which the recorded amount of the loan exceeds the fair value, less cost to sell, of the asset is a loss which is charged to the allowance for loan and lease losses at the time of foreclosure or repossession. The recorded amount of the loan is the loan balance adjusted for any unamortized premium or discount and unamortized loan fees or costs, less any amount previously charged off, plus recorded accrued interest.

If OREO is sold shortly after it is received in a foreclosure or repossession, generally 90 days, the Company may substitute the value received in the sale, net of the cost to sell, for the fair value that had been estimated at the time of foreclosure or repossession. Any adjustments are then made to the loss charged against the allowance. If a foreclosed real estate asset is held for more than a short period of time, any declines in value after foreclosure and any gain or loss from the sale or disposition of the asset are reported on the report of income as "other noninterest income" or "other noninterest expense."

Companies are required to perform quarterly reviews of individual debt and equity securities in their investment portfolios to determine whether decline in the value of a security is other than temporary. A review of other-than-temporary impairment requires companies to make certain judgments regarding the materiality of the decline and the probability, extent and timing of a valuation recovery, the company's intent to continue to hold the security and the likelihood that the Company will not have to sell the security before recovery of its cost basis. Pursuant to these requirements, management assesses valuation declines to determine the extent to which such changes are attributable to fundamental factors specific to the issuer, such as financial condition and business prospects, or to market-related or other factors, such as interest rates, and in the case of debt securities, to the extent that the impairment relates to credit losses of the issuer. Declines in the fair value of securities below their cost that are deemed in accordance with GAAP to be other than temporary, and declines in fair value of debt securities below their cost that are related to credit losses, are recorded in earnings as realized losses. The non-credit loss portion of an other than temporary decline in the fair value of debt securities below their cost basis (generally, the difference between the fair value and the estimated net present value of the debt security) is recognized in other comprehensive income as an unrealized loss.

Mortgage servicing rights associated with loans originated and sold, where servicing is retained, are required to be initially capitalized at fair value and subsequently accounted for using the "fair value method" or the "amortization method". Capitalized mortgage servicing rights are included in other assets in the consolidated balance sheet. Mortgage servicing rights are amortized into non-interest income in proportion to, and over the period of, estimated future net servicing income of the underlying financial assets. The value of capitalized servicing rights represents the estimated present value of the future servicing fees arising from the right to service loans in the portfolio. The carrying value of the mortgage servicing rights is periodically reviewed for impairment based on a determination of fair value compared to amortized cost, and impairment, if any, is recognized through a valuation allowance and is recorded as amortization of other assets. Subsequent improvement (if any) in the estimated fair value of impaired mortgage servicing rights is reflected in a positive valuation adjustment and is recognized in other income up to (but not in excess of) the amount of the prior impairment. Critical accounting policies for mortgage servicing rights relate to the initial valuation and subsequent impairment tests. The methodology used to determine the valuation of mortgage servicing rights requires the development and use of a number of estimates, including anticipated principal amortization and prepayments of that principal balance. Factors that may significantly affect the estimates used are changes in interest rates and the payment performance of the underlying loans. The Company analyzes and accounts for the value of its servicing rights with the assistance of a third party consultant.

Accounting for a business combination such as the Company's 2007 acquisition of LyndonBank, requires the application of the purchase method of accounting. Under the purchase method, the Company is required to record the net assets and liabilities acquired through an acquisition at fair value, with the excess of the purchase price over the fair value of the net assets recorded as goodwill and evaluated annually for impairment. The determination of fair value requires the use of assumptions, including discount rates, changes in which could significantly affect assigned
fair values.
Management utilizes numerous techniques to estimate the carrying value of various assets held by the Company, including, but not limited to, bank premises and equipment and deferred taxes. The assumptions considered in making these estimates are based on historical experience and on various other factors that are believed by management to be reasonable under the circumstances. The use of different estimates or assumptions could produce different estimates of carrying values and those differences could be material in some circumstances.

## RESULTS OF OPERATIONS

The Company's net income for the third quarter of 2009 was $\$ 1.0$ million, representing an increase of $\$ 698,609$ or $222.1 \%$ over net income of $\$ 314,613$ for the third quarter of 2008 . This resulted in earnings per share of $\$ 0.21$ and $\$ 0.06$, respectively, for the third quarters of 2009 and 2008. A non-cash write down in the third quarter of 2008 of $\$ 739,332$ on the Fannie Mae preferred stock held in the Company's investment portfolio is a significant contributing factor to the increase in net income between the 2008 and 2009 comparison periods. Core earnings (net interest income) for the third quarter of 2009 decreased $\$ 263,782$ or $6.1 \%$ over the third quarter of 2008. Interest income on loans, the major component of interest income, decreased $\$ 473,123$ or $8.0 \%$, despite a $\$ 13.4$ million increase in loans year over year. Interest and dividend income on investments decreased $\$ 280,231$ or $33.9 \%$ between periods. Interest expense on deposits, the major component of interest expense, decreased $\$ 435,482$ or $22.5 \%$, between periods and interest on federal funds purchased and other borrowed funds decreased $\$ 54,390$ or $38.1 \%$. These decreases are attributable primarily to continued decreases in interest rates throughout 2009 as well as a decrease in total deposits year over year of approximately $\$ 5.3$ million.

The Company's net income for the first nine months of 2009 increased $\$ 1.3$ million or $92.4 \%$ to $\$ 2.7$ million compared to $\$ 1.4$ million for the first nine months of 2008, with earnings per share of $\$ 0.57$ and $\$ 0.29$ for the first nine months of 2009 and 2008, respectively. However, core earnings for the first nine months of 2009 decreased $\$ 309,671$ or $2.5 \%$ to $\$ 12.1$ million, reflecting the low rate environment that has prevailed throughout 2009. All components of interest income and interest expense decreased for the comparison periods, with interest income decreasing $\$ 2.5$ million in total or $12.3 \%$ while interest expense decreased $\$ 2.2$ million in total or by $27.2 \%$. Interest income on loans, the major component of interest income, accounts for the biggest decrease in the nine month period ended September 30, 2009, with interest income of $\$ 16.3$ million versus $\$ 17.9$ million for the 2008 comparison period, or a decrease of $8.7 \%$. Interest and dividend income on investments decreased $\$ 928,070$ or $35.0 \%$ between periods. Interest expense on deposits comprises the major component of interest expense and also accounts for the biggest decrease totaling $\$ 2.1$ million or $29.9 \%$, with figures for the first nine months of 2009 of $\$ 4.8$ million versus $\$ 6.9$ million for the same period in 2008.

As a result of the LyndonBank merger, the Company is required to amortize the fair value adjustments of the loans and time deposits against net interest income. The loan fair value adjustment was a net premium, creating a decrease in interest income of $\$ 103,422$ for the first nine months of 2009 compared to $\$ 253,100$ for the first nine months of 2008. The certificate of deposit fair value adjustment resulted in an increase in interest expense of $\$ 195,000$ for the first nine months of 2009 and 2008. The amortization of the core deposit intangible amounted to a non-interest expense of $\$ 499,320$ for the first nine months of 2009 compared to $\$ 624,150$ for the first nine months of 2008.

As a result of the low interest rate environment that has prevailed throughout the year, the Company experienced a heavy volume of secondary market loan activity, most of which was refinances from within that portfolio. Although this activity moderated during the third quarter of 2009, the boost to non-interest income was still significant for the first nine months of 2009 , with income from sold loans totaling $\$ 910,251$ versus $\$ 132,156$ for the same period in 2008. Total non-interest expenses during the first nine months of 2009 were not as high as 2008. Certain components of non-interest expense, such as salaries and wages and occupancy expenses were higher in 2008 as a result of the LyndonBank merger, and the Company incurred other merger-related expenses in 2008, such as costs to terminate service contracts held by the former LyndonBank and costs of outside contracts to complete the computer and network
conversions.

Return on average assets (ROA), which is net income divided by average total assets, measures how effectively a corporation uses its assets to produce earnings. Return on average equity (ROE), which is net income divided by average shareholders' equity, measures how effectively a corporation uses its equity capital to produce earnings. The Company's ROA and ROE are beginning to return to more normal percentages as the year progresses in 2009. The percentage figures for both periods in 2008 reflect not only the effect of merger-related expenses and a significant increase in assets and equity resulting from the LyndonBank merger, but also the additional expense to write down the Fannie Mae preferred stock during the third quarter of 2008. The following table shows these ratios annualized for the comparison periods.

| For the third quarter ended September 30, | 2009 | 2008 |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  | $0.81 \%$ | .25 | $\%$ |
| Return on Average Assets <br> Return on Average Equity | $11.07 \%$ | 3.63 | $\%$ |  |
| For the nine months ended September 30, | 2009 | 2008 |  |  |
|  |  |  |  |  |
| Return on Average Assets <br> Return on Average Equity | $0.74 \%$ | 0.38 | $\%$ |  |
|  | $10.16 \%$ | 5.41 | $\%$ |  |

## INTEREST INCOME LESS INTEREST EXPENSE (NET INTEREST INCOME)

Net interest income, the difference between interest income and interest expense, represents the largest portion of the Company's earnings, and is affected by the volume, mix, and rate sensitivity of earning assets and interest bearing liabilities, market interest rates and the amount of non-interest bearing funds which support earning assets. The three tables below provide a visual comparison of the consolidated figures, and are stated on a tax equivalent basis assuming a federal tax rate of $34 \%$. The Company's corporate tax rate is $34 \%$, therefore, to equalize tax-free and taxable income in the comparison, we must divide the tax-free income by $66 \%$, with the result that every tax-free dollar is equal to $\$ 1.52$ in taxable income.

Tax-exempt income is derived from municipal investments which comprised the entire held-to-maturity portfolio of $\$ 49.8$ million at September 30, 2009. The Company acquired municipal investments through the merger with LyndonBank amounting to approximately $\$ 1.1$ million, which were sold in January 2009 for a net loss of $\$ 12,122$. Also included in the Company's available-for-sale portfolio are two classes of Fannie Mae preferred stock acquired in the merger, which carried a $70 \%$ tax exemption on dividends received. However, dividend payments on the Fannie Mae preferred stock, which amounted to $\$ 68,843$ for the first nine months of 2008, ceased the last quarter of 2008 following the federal government's action in September, 2008 placing Fannie Mae under conservatorship. Dividend payments on the Company's holdings of Federal Home Loan Bank of Boston (FHLBB) stock, which amounted to $\$ 100,573$ for the first nine months of 2008, also ceased during the last quarter of 2008, as the FHLBB adopted measures to conserve its capital, including suspension of dividend payments. Payment of dividends on the Fannie Mae and FHLBB stock is unlikely to resume during 2009.

The following table shows the reconciliation between reported net interest income and tax equivalent, net interest income for the nine month comparison periods of 2009 and 2008:

For the nine months ended September

Net interest income, tax equivalent $\$ 12,594,762$ \$ 13,063,726
The table below presents average earning assets and average interest-bearing liabilities supporting earning assets. Interest income (excluding interest on non-accrual loans) and interest expense are both expressed on a tax equivalent basis, both in dollars and as a rate/yield for the 2009 and 2008 comparison periods. Loans are stated before deduction of non-accrual loans, unearned discount and allowance for loan losses.

## AVERAGE BALANCES AND INTEREST RATES



## INTEREST BEARING LIABILITIES \& EQUITY

NOW \& Money Market

| Funds | $\$ 121,217,130$ | $\$ 969,134$ | 1.07 | $\%$ | $\$ 120,495,421$ | $\$ 1,640,840$ | 1.82 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings Deposits | $53,348,406$ | 121,477 | 0.30 | $\%$ | $50,204,538$ | 141,789 | 0.38 | $\%$ |
| Time Deposits | $171,444,792$ | $3,728,674$ | 2.91 | $\%$ | $176,392,223$ | $5,091,439$ | 3.86 | $\%$ |
| Fed Funds Purchased and |  |  |  |  |  |  |  |  |
| Other Borrowed Funds | $21,401,855$ | 172,925 | 1.08 | $\%$ | $16,988,013$ | 340,637 | 2.68 | $\%$ |
| Repurchase Agreements | $18,231,292$ | 193,052 | 1.42 | $\%$ | $16,030,850$ | 195,746 | 1.63 | $\%$ |
| Capital Lease Obligations | 899,311 | 54,639 | 8.12 | $\%$ | 933,634 | 56,722 | 8.12 | $\%$ |
| Junior Subordinated |  |  |  |  |  |  |  |  |
| Debentures | $12,887,000$ | 730,693 | 7.58 | $\%$ | $12,887,000$ | 732,776 | 7.60 | $\%$ |
| $\quad$ TOTAL | $\$ 399,429,786$ | $\$ 5,970,594$ | 2.00 | $\%$ | $\$ 393,931,679$ | $\$ 8,199,949$ | 2.78 | $\%$ |
|  |  | $\$ 12,594,762$ |  |  |  | $\$ 13,063,726$ |  |  |
| Net Interest Income |  | 3.60 | $\%$ |  |  | 3.65 | $\%$ |  |
| Net Interest Spread(2) |  |  | 3.80 | $\%$ |  |  | 3.95 | $\%$ |
| Interest Margin(3) |  |  |  |  |  |  |  |  |

(1) Included in gross loans are non-accrual loans with an average balance of $\$ 2,884,849$ and $\$ 967,869$ for the nine months ended 2009 and 2008, respectively.
(2) Net interest spread is the difference between the yield on earning assets and the rate paid on interest bearing liabilities.
(3) Interest margin is net interest income divided by average earning assets.

The average volume of earning assets for the first nine months of 2009 increased $\$ 1.6$ million or $0.36 \%$ compared to the same period of 2008, while the average yield decreased 83 basis points. The average volume of loans increased $\$ 11.3$ million or $3.2 \%$, while the average yield decreased 76 basis points. The average volume of the taxable investment portfolio (classified as available-for-sale), decreased approximately $\$ 7.0$ million or $21.0 \%$ between periods, and the average yield decreased 126 basis points. The average volume of the tax exempt investment portfolio (classified as held-to-maturity) decreased $\$ 1.3$ million or by $3.0 \%$ and the average tax equivalent yield decreased 132 basis points. Loan activity slowed but still remained positive during the third quarter of 2009 after a very strong first half of the year, contributing to the increase in the average loan portfolio. The Company sold its entire CMO and MBS investment portfolios, classified as available-for-sale, for approximately $\$ 14.6$ million during the first half of 2009, and replaced it with $\$ 13$ million in U.S. Government Agencies, accounting for a portion of the decrease in the average balances of the investment portfolio. Other than the write down of the Company's holdings of Fannie Mae preferred stock, the remaining decrease in average investments is due to maturities within the Company's available-for-sale portfolio, which were used to fund loan growth and the decline in deposits. As mentioned above, the Company acquired two classes of Fannie Mae preferred stock in the 2007 LyndonBank merger, which is included in its available-for-sale portfolio. The fair value of these securities was originally recorded at $\$ 1.5$ million. During 2008 the Company obtained a fair value analysis from an independent consultant and made a fair value adjustment amounting to $\$ 656,347$. Later in 2008, when Fannie Mae was placed under conservatorship, the Company determined that the stock was impaired, resulting in a write down of $\$ 739,332$ through a non-cash charge to earnings. During the second quarter of 2009, the Company recorded an additional write down to the Fannie Mae preferred stock of $\$ 94,446$. The $\$ 1.3$ million decrease in volume in the Company's held-to-maturity portfolio was due to cyclical activity with the Company's municipal customers. Many municipal investments mature on June 30 and renew during the first few weeks of July. The Company's held-to-maturity portfolio increased, not only through renewals, but new investments to bring the portfolio to an actual balance as of September 30, 2009 of $\$ 49.8$ million compared to $\$ 46.4$ million a year ago, an increase of $7.3 \%$. Interest earned on the loan portfolio comprised $87.9 \%$ of total interest income for the first nine months of 2009 and $84.0 \%$ for the 2008 comparison period. Interest earned on tax exempt investments (which is presented on a tax equivalent basis) comprised $8.3 \%$ of total interest income for the first nine months of 2009 compared to $9.6 \%$ for the same period in 2008.

In comparison, the average volume of interest bearing liabilities for the first nine months of 2009 increased $\$ 5.5$ million or $1.4 \%$ over the 2008 comparison period, while the average rate paid on these accounts decreased 78 basis points. The average volume of time deposits decreased $\$ 4.9$ million, or $2.8 \%$, and the average rate paid on time deposits decreased 95 basis points. Competition for time deposits continued to be aggressive during the first nine months of 2009, which when coupled with runoff of maturing LyndonBank time deposits in 2008, accounted for the decrease in these liabilities. The average volume of savings deposits increased $\$ 3.1$ million or $6.3 \%$, while the average rate paid on these funds decreased eight basis points for the first nine months of 2009. The average volume of borrowed funds increased $\$ 4.4$ million or approximately $26.0 \%$ while the average rate paid on these funds decreased 160 basis points. Given the significant decrease in the rate on borrowed funds, particularly in overnight funds purchased, the Company has chosen to use this source of funding for at least the immediate future in order to supplement its deposit funding, which has lagged behind loan growth during the first nine months of 2009.

The cumulative result of all these changes was a decrease of five basis points in the net interest spread and a decrease of 15 basis points in the interest margin. In a falling rate environment, net interest income trends downward as asset yields are replacing into the lower rate environment at a faster pace than the rates paid on the interest bearing liabilities, or the funding costs. If the low rate environment is prolonged, the funding costs begin to stabilize, while the assets continue to reprice or be replaced into the lower rate environment, which results in a downward trending net interest income. However, the decrease and change in the mix of the balance sheet during the first nine months of 2009 helped to mitigate somewhat the continued compression of the net interest spread and interest margin.

The following table summarizes the variances in interest income and interest expense on a fully tax-equivalent basis for the first nine months of 2009 and 2008 resulting from volume changes in average assets and average liabilities and fluctuations in rates earned and paid.

## CHANGES IN INTEREST INCOME AND INTEREST EXPENSE

|  | Variance | Variance |  |
| :--- | :---: | :---: | :---: |
| RATE / VOLUME | Due to | Due to | Total |
|  | Rate(1) | Volume(1) | Variance |

INCOME EARNING ASSETS

| Loans (2) | $(2,115,306)$ | 566,990 | $(1,548,316)$ |
| :--- | :--- | :--- | :--- |
| Taxable Investment Securities | $(314,240)$ | $(173,875)$ | $(488,115)$ |
| Tax Exempt Investment Securities | $(451,848)$ | $(46,905)$ | $(498,753)$ |
| Federal Funds Sold and Interest | $(59,244)$ | $(3,396)$ | $(62,640)$ |
| $\quad$ Earning Deposit Accounts | $(100,573)$ | 0 | $(100,573)$ |
| FHLBB Stock | $(10,552)$ | 10,630 | 78 |
| Other Investments | $(3,051,763)$ | 353,444 | $(2,698,319)$ |
| $\quad$ Total Interest Earnings |  |  |  |

## INTEREST BEARING LIABILITIES

| NOW \& Money Market Funds | (681,539 ) | 9,833 | (671,706 ) |
| :---: | :---: | :---: | :---: |
| Savings Deposits | (29,256 ) | 8,944 | (20,312 |
| Time Deposits | $(1,255,083)$ | $(107,682)$ | (1,362,765) |
| Fed Funds Purchased and Other |  |  |  |
| Borrowed Funds | (256,269 ) | 88,557 | (167,712 ) |
| Repurchase Agreements | (29,545 ) | 26,851 | (2,694 |
| Capital Lease Obligations | 2 | (2,085 ) | (2,083 |
| Junior Subordinated Debentures | (2,083 ) | 0 | (2,083 |
| Total Interest Expense | $(2,253,773)$ | 24,418 | $(2,229,355)$ |
| Changes in Net Interest Income | (797,990 ) | 329,026 | (468,964 ) |

(1) Items which have shown a year-to-year increase in volume have variances allocated as follows:

Variance due to rate $=$ Change in rate x new volume
Variance due to volume $=$ Change in volume x old rate
Items which have shown a year-to-year decrease in volume have variances allocated as follows:
Variance due to rate $=$ Change in rate x old volume
Variances due to volume $=$ Change in volume x new rate
(2) Loans are stated before deduction of unearned discount and allowances for loan losses. The principal balances of non-accrual loans is included in calculations of the yield on loans, while the interest on these non-performing assets is excluded.

## NON-INTEREST INCOME AND NON-INTEREST EXPENSE

Non-interest income increased $\$ 297,783$ or $27.5 \%$ for the third quarter of 2009 compared to the third quarter of 2008 , from $\$ 1.1$ million to $\$ 1.4$ million. Non-interest income increased $\$ 1.2$ million or $37.2 \%$ for the first nine months of 2009 compared to the same period of 2008 , from $\$ 3.2$ million to $\$ 4.4$ million. Although loan activity has

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moderated during the third quarter, the Company experienced strong loan activity during the first nine months of 2009, primarily in residential loans sold to the secondary market. The volume of loans sold during the first nine months of 2009 was $\$ 60.5$ million and the income generated from the sale of these loans was $\$ 901,497$, compared to last year's nine month totals of $\$ 20.5$ million in loan sale volume and $\$ 250,845$ in loan sale proceeds. The Company's residential mortgage loan sales to the secondary market totaled $\$ 174.4$ million as of September 30, 2009, compared to $\$ 157.1$ million a year ago. In addition, during the second quarter of 2009, the Company sold its entire portfolio of Mortgage Backed Securities for a net gain of $\$ 447,420$ accounting for a significant portion of the increase in non-interest income in the nine month period in 2009 compared to the same period in 2008.

Non-interest expense decreased $\$ 493,846$ or $10.2 \%$ to $\$ 4.4$ million, for the third quarter of 2009 compared to $\$ 4.9$ million for the 2008 comparison period. Non-interest expense decreased $\$ 325,769$ or $2.3 \%$ for the first nine months of 2009 to $\$ 13.6$ million compared to $\$ 13.9$ million for the first nine months of 2008 . Higher non-interest expense in 2008 versus 2009 reflected the non-cash write down of $\$ 739,332$ that the Company booked on its Fannie Mae preferred stock in the third quarter of 2008 compared to a further write down of $\$ 94,446$ in that stock during the second quarter of 2009. Total FDIC insurance expense for the three and nine month periods ended September 30, 2009 was $\$ 142,855$ and $\$ 644,378$, compared to $\$ 26,740$ and $\$ 87,252$ for the three and nine month periods ended September 30, 2008, or an increase of $\$ 116,115$ and $\$ 557,126$, respectively. FDIC insurance expense for the nine months ended September 30, 2009 includes the FDIC special assessment of $\$ 233,500$. Salaries and wages increased $\$ 106,442$ or $7.8 \%$ for the third quarter of 2009 compared to the same quarter of 2008 , but a decrease of $\$ 128,913$ or $2.9 \%$ is noted for the first nine months of 2009 compared to the same period in 2008. During the first half of 2008, additional personnel hours were needed before and after the post-merger computer systems conversion, resulting in higher wages and employee benefits for that period, compared to the first half of 2009. The increase in the third quarter of 2009 is more in line with projections for that time period. The amortization of the core deposit intangible decreased $\$ 124,830$ or $20.0 \%$ to $\$ 499,320$ for the first nine months of 2009 compared to $\$ 624,150$ for the first nine months of 2008.

As a result of the merger with LyndonBank, the Company acquired a branch office located in close proximity to the Company's main office. The Company was permitted to keep the deposits associated with this office, but undertook to close the branch following the post-merger data processing conversion of accounts and service those customers affected by the closure at the nearby main office in Derby and the Newport office located within a few miles of this branch office. As a result of the closure of this branch, the Company was required to transfer the property from premises and equipment to other real estate owned (OREO). At the time of the merger, the fair market value of the building was $\$ 675,000$. During the second quarter of 2009, the Company consulted a local real estate broker to obtain a fair value on the building. It was determined that the current fair value had declined to $\$ 585,000$, resulting in a $\$ 90,000$ write down on the property. This write down is a component of other non-interest expense thereby contributing to the increase in this expense category for the first nine months of 2009 compared to 2008.

Management monitors all components of other non-interest expenses; however, a quarterly review is performed to assure that the accruals for these expenses are accurate. This helps alleviate the need to make significant adjustments to these accounts that in turn affect the net income of the Company.

## APPLICABLE INCOME TAXES

The provision for income taxes decreased $\$ 233,264$ or $139.3 \%$ for the third quarter of 2009 compared to the same quarter of 2008. The Company recorded a tax benefit for the third quarter of 2009 of $\$ 65,858$ compared to a tax expense of $\$ 167,406$ for the same quarter of 2008 . The provision for income taxes decreased $\$ 281,215$ for the first nine months of 2009 with a recorded tax benefit of $\$ 286,696$ compared to a tax benefit of $\$ 5,481$ for the first nine months of 2008. The Company receives tax credits for its investments in various low income housing partnerships which reduce taxes payable. Periodically, the Company has the opportunity to participate in a low income housing project that offers one-time "Historic Tax Credits". In 2008, the Company was given this opportunity through a local project, with historic tax credit for 2009 amounting to $\$ 535,000$, or $\$ 133,750$ quarterly. Total tax credits, including
the historic tax credit recorded for the third quarter of 2009 amounted to $\$ 263,343$, compared to $\$ 100,695$ for the third quarter of 2008, and $\$ 766,719$ and $\$ 302,085$, respectively, for the first nine months of 2009 and 2008.

## CHANGES IN FINANCIAL CONDITION

The following table reflects the composition of the Company's major categories of assets and liabilities as a percent of total assets or liabilities and shareholders' equity, as the case may be, as of the dates indicated:

| ASSETS | 30-Sep-09 |  | 31-Dec-08 |  | 30-Sep-08 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans (gross)* | \$ 372,542,696 | 75.10 \% | \$ 365,993,527 | 75.03 \% | \$ 359,100,867 | $73.35 \%$ |
| Available for |  |  |  |  |  |  |
| Sale Securities | 23,130,656 | 4.66 \% | 29,449,424 | 6.04 \% | 29,638,437 | 6.05 \% |
| Held to |  |  |  |  |  |  |
| Maturity |  |  |  |  |  |  |
| Securities | 49,769,540 | 10.03 \% | 37,288,357 | 7.64 \% | 46,368,055 | 9.47 \% |
| *includes loans |  |  |  |  |  |  |
| held for sale |  |  |  |  |  |  |

## LIABILITIES

Time Deposits \$ 171,070,472 $34.49 \% \quad \$ 175,338,328 \quad 35.94 \% \quad \$ 180,358,538 \quad 36.84 \%$
Savings
$\begin{array}{lllllll}\text { Deposits } & 53,487,971 & 10.78 \% & 49,266,879 & 10.10 \% & 50,523,075 & 10.32 \%\end{array}$
Demand
Deposits
53,332,196
NOW \&
Money Market
Funds
124,654,825
$25.13 \% \quad 127,500,699$
$26.14 \% \quad 122,491,455$
25.02 \%

Fed Funds
Purchased and
Other
Other
Borrowed
Funds $\quad 23,467,000 \quad 4.73 \% \quad 12,572,000 \quad 2.58 \% 13,616,000 \quad 2.78 \%$
The Company's loan portfolio increased $\$ 6.5$ million, or $1.8 \%$ from December 31, 2008 to September 30, 2009, and $\$ 13.4$ million, or $3.7 \%$, from September 302008 to September 30, 2009, despite a weakening local economy. The decrease in mortgage interest rates during the last quarter of 2008 triggered an increase in new loan activity, with an even larger increase in refinancing activity, especially in the residential loan portfolio. A major portion of these loans were then sold to the secondary market, with servicing retained and are therefore not reflected in period-end loans. Available-for-sale investments decreased $\$ 6.3$ million or $21.5 \%$ through maturities, calls and sales from December 31, 2008 to September 30, 2009, and $\$ 6.5$ million or almost $22.0 \%$ year over year. Most of the maturities and calls during 2008 were used to fund loan growth, while maturities and sales in 2009 were used to fund a portion of the loan growth and reinvestment in U.S. Government agencies. Held-to-maturity securities increased $\$ 12.5$ million or $33.5 \%$ during the first nine months of 2009 , and $\$ 3.4$ million or $7.3 \%$ year to year. As noted earlier in this discussion, most of the municipal investments that matured on June 30 renewed during the first few weeks of July and we also recorded some new investments during July accounting for the increase in both periods.

Time deposits decreased $\$ 4.3$ million or $2.4 \%$ from December 31, 2008 to September 30, 2009 and just under $\$ 9.3$ million or $5.2 \%$ from September 30, 2008 to September 30, 2009. Competitive interest rate programs at other
financial institutions accounted for a portion of the decrease, together with runoff of LyndonBank accounts from year to year. Savings deposits increased $\$ 4.2$ million or $8.6 \%$ during the first nine months of 2009 and just under $\$ 3.0$ million or $5.8 \%$ year to year. Demand deposits increased $\$ 3.2$ million or $6.4 \%$ during the first nine months of 2009, compared to a decrease of $\$ 1.2$ million or $2.1 \%$ year to year. NOW and money market funds reported a decrease of $\$ 2.8$ million or $2.2 \%$ for the first nine months of 2009 , while year over year an increase of $\$ 2.2$ million or $1.8 \%$ was reported. The Company anticipated a post-merger runoff of $3 \%$ in non maturing deposits. Actual runoff of these deposits year to year was approximately $8.5 \%$. The Company's municipal accounts, which are primarily a component of NOW and money market funds, increased during the third quarter of 2009 to levels above the volume a year ago, but not to levels comparable to year-end 2008, accounting for most of the changes in both comparison periods.

## RISK MANAGEMENT

Interest Rate Risk and Asset and Liability Management - Management actively monitors and manages its interest rate risk exposure and attempts to structure the balance sheet to maximize net interest income while controlling its exposure to interest rate risk. The Company's Asset/Liability Management Committee (ALCO) is made up of the Executive Officers and all the Vice Presidents of the Bank. The ALCO formulates strategies to manage interest rate risk by evaluating the impact on earnings and capital of such factors as current interest rate forecasts and economic indicators, potential changes in such forecasts and indicators, liquidity, and various business strategies. The ALCO meets monthly to review financial statements, liquidity levels, yields and spreads to better understand, measure, monitor and control the Company's interest rate risk. In the ALCO process, the committee members apply policy limits set forth in the Asset Liability, Liquidity and Investment policies approved by the Company's Board of Directors. The ALCO's methods for evaluating interest rate risk include an analysis of the effects of interest rate changes on net interest income and an analysis of the Company's interest rate sensitivity "gap", which provides a static analysis of the maturity and repricing characteristics of the entire balance sheet.

Interest rate risk represents the sensitivity of earnings to changes in market interest rates. As interest rates change, the interest income and expense streams associated with the Company's financial instruments also change, thereby impacting net interest income (NII), the primary component of the Company's earnings. Fluctuations in interest rates can also have an impact on liquidity. The ALCO uses an outside consultant to perform rate shock simulations to the Company's net interest income, as well as a variety of other analyses. It is the ALCO's function to provide the assumptions used in the modeling process. The ALCO utilizes the results of this simulation model to quantify the estimated exposure of NII and liquidity to sustained interest rate changes. The simulation model captures the impact of changing interest rates on the interest income received and interest expense paid on all interest-earning assets and interest-bearing liabilities reflected on the Company's balance sheet. All rate scenarios are simulated assuming a parallel shift of the yield curve; however further simulations are performed utilizing a flattening and steepening yield curve as well. This sensitivity analysis is compared to the ALCO policy limits which specify a maximum tolerance level for NII exposure over a 1-year horizon, assuming no balance sheet growth, given upward and downward shifts in interest rates depending on the current rate environment. The analysis also provides a summary of the Company's liquidity position. Furthermore, the analysis provides testing of the assumptions used in previous simulation models by comparing the projected NII with actual NII. The asset/liability simulation model provides management with an important tool for making sound economic decisions regarding the balance sheet.

The Company's Asset/Liability Policy has been enhanced with a contingency funding plan to help management prepare for unforeseen liquidity restrictions, with modeling based on hypothetical severe liquidity crisis scenarios.

While management's assumptions are developed based upon current economic and local market conditions, the Company cannot provide any assurances as to the predictive nature of these assumptions, including how customer preferences or competitor influences might change. This is especially true in light of the continued significant market volatility during the last year and the unprecedented, sustained low interest rate environment.

Credit Risk - A primary challenge of management is to reduce the exposure to credit loss within the loan portfolio. Management follows established underwriting guidelines, and exceptions to the policy must be approved in accordance with limits prescribed by the Board of Directors. The adequacy of the loan loss coverage is reviewed quarterly by the risk management committee of the Board of Directors and then presented to the full Board of Directors for approval. This committee meets to discuss, among other matters, potential exposures, historical loss experience, and overall economic conditions. Existing or potential problems are noted and addressed by senior management in order to assess the risk of probable loss or delinquency. A variety of loans are reviewed periodically by an independent firm in order to assure accuracy of the Company's internal risk ratings and compliance with various internal policies and procedures, as well as those set by the regulatory authorities. The Company also has a Credit Administration department whose function includes credit analysis and monitoring and reporting on the status of the loan portfolio including delinquent and non-performing loans. Credit risk may also arise from geographic concentration of loans. While the Company's loan portfolio is derived primarily from its primary market area in northern Vermont, geographic concentration is partially mitigated by the continued growth of the Company's loan portfolio in central Vermont, and through the year-end 2007 LyndonBank acquisition, which increased the level of loans particularly in Caledonia County, and to a lesser extent in Lamoille and Franklin Counties. The Company also monitors concentrations of credit to individual borrowers, to various industries, and to owner and non-owner occupied commercial real estate.

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The following table reflects the composition of the Company's loan portfolio as of the dates indicated:


Allowance for loan losses and provisions - The Company maintains an allowance for loan losses at a level that management believes is appropriate to absorb losses inherent in the loan portfolio (See "Critical Accounting Policies"). Although the Company, in establishing the allowance, considers the inherent losses in individual loans and pools of loans, the allowance is a general reserve available to absorb all credit losses in the loan portfolio. No part of the allowance is segregated for, or allocated to, any particular loan or pools of loans.

When establishing the allowance each quarter the Company applies a combination of historical loss factors and qualitative factors to pools of loans including the residential mortgage, commercial real estate, commercial and industrial, and consumer loan and overdraft portfolios. The Company will shorten or lengthen its look back period for determining average portfolio historical loss rates as the economy either contracts or expands; during a period of economic contraction a shortening of the look back period may more conservatively reflect the current economic climate. In light of the current recession, in late 2008 the Company modified its allowance methodology by shortening its historical look back period from five years to one to two years, and by also comparing loss rates to losses experienced during the last economic downturn. The highest loss rates experienced for these look back periods are applied to the various pools in establishing the allowance.

The Company then applies numerous qualitative factors to each of these segments of the loan portfolio. Those factors include the levels of and trends in delinquencies and non-accrual loans, criticized and classified assets, volumes and terms of loans, and the impact of any loan policy changes. Experience, ability and depth of management, levels of policy and documentation exceptions, national and local economic trends, the competitive environment, and concentrations of credit are also factors considered.

The Company has experienced an increase in collection activity on loans 30 to 60 days past due during the first nine months of 2009. The Company works actively with customers early in the delinquency process to help them to avoid default and foreclosure. The Company's non-accruing loan portfolio increased $\$ 2.4$ million or $114.8 \%$ to $\$ 4.6$ million for the first nine months of 2009. Approximately $\$ 4.4$ million or $96 \%$ of the non-performing loans are secured by real estate, thereby reducing the exposure to loss. Management reports increasing trends in the levels of non-performing loans and criticized and classified assets, which is consistent with the length and depth of the current
economic recession. Accordingly, during 2009 the Company has carried the maximum qualitative factor adjustment for economic conditions and has increased the factors for trends in delinquency and non-accrual loans and criticized and classified assets.

Specific allocations to the reserve are made for impaired loans. Impaired loans are those that have been placed in non-accrual status. Commercial and commercial real estate loans are placed in non-accrual status when there is deterioration in the financial position of the borrower, payment in full of principal and interest is not expected, and/or principal or interest has been in default for 90 days or more. Such a loan need not be placed in non-accrual status if it is both well secured and in the process of collection. Residential mortgages and home equity loans are considered for non-accrual status at 90 days past due and are evaluated on a case by case basis to assure that the Company's net income is not materially overstated. The Company obtains current property appraisals and valuations and considers the cost to carry and sell collateral in order to assess the level of specific allocations required. Consumer loans are not placed in non-accrual but are charged off by the time they reach 120 days past due.

The Company's impaired loans increased $\$ 1.7$ million or $57.2 \%$ during the quarter from $\$ 2.9$ million at June 30 , 2009 to $\$ 4.6$ million as of September 30, 2009. Specific allocations to the reserve increased accordingly for the same period, from $\$ 174,100$ to $\$ 345,100$. The majority of the increase was in the residential mortgage portfolio. The impaired portfolio mix includes $66 \%$ residential real estate, $30 \%$ commercial real estate, with the balance in commercial loans.

The Company is committed to a conservative lending philosophy and maintains high credit and underwriting standards. As of September 30, 2009, the Company maintained a residential loan portfolio of $\$ 214.3$ million compared to $\$ 213.3$ million as of December 31, 2008 and a commercial real estate portfolio (including construction, land development and farm land loans) of $\$ 118.5$ million as of September 30, 2009 and $\$ 112.3$ million as of December 31, 2008, together accounting for approximately $90 \%$ of the total loan portfolio for each period.

The residential mortgage portfolio makes up the largest part of the overall loan portfolio and continues to have the lowest historical loss ratio. The Company maintains a mortgage loan portfolio of traditional mortgage products and has not engaged in higher risk loans such as option ARM products, high loan-to-value products, interest only mortgages, subprime loans and products with deeply discounted teaser rates. Residential mortgages with loan-to-values exceeding $80 \%$ are generally covered by private mortgage insurance. A $90 \%$ loan-to-value residential mortgage product is only available to borrowers with excellent credit and low debt-to-income ratios and has not been widely originated. Junior lien home equity products make up $24 \%$ of the residential mortgage portfolio with maximum loan-to-value ratios (including prior liens) of $80 \%$. The residential mortgage portfolio has performed well in light of current economic conditions.

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Risk in the Company's commercial and commercial real estate loan portfolios is mitigated in part by using government guarantees issued by federal agencies such as the US Small Business Administration and USDA Rural Development. At September 30, 2009, the Company had $\$ 16.6$ million in guaranteed loans, compared to $\$ 15.9$ million at December 31, 2008.

A portion of the allowance (termed "unallocated") is established to absorb inherent losses that exist as of the valuation date although not specifically identified through management's process for estimating credit losses. While the allowance is described as consisting of separate allocated portions, the entire allowance is available to support loan losses, regardless of category.

Given these trends and the current recession, management increased the provision for loan losses to $\$ 425,003$ for the first nine months of 2009 , compared to $\$ 237,497$ for the same period in 2008 and believes this is directionally consistent with the trends and risk in the loan portfolio and with the increase in the amount of the portfolio. The Company has an experienced collections department that continues to actively work with borrowers to resolve problem loans.

The following table summarizes the Company's loan loss experience for the nine months ended September 30,

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans Outstanding End of Period | \$ | 372,542,696 | \$ | 359,100,867 |
| Average Loans Outstanding During Period | \$ | 368,182,304 | \$ | 356,861,435 |
| Loan Loss Reserve, Beginning of Period | \$ | 3,232,932 | \$ | 3,026,049 |
| Loans Charged Off: |  |  |  |  |
| Residential Real Estate |  | 57,214 |  | 56,757 |
| Commercial Real Estate |  | 5,063 |  | 121,166 |
| Commercial Loans not Secured by Real Estate |  | 59,118 |  | 9,635 |
| Consumer Loans |  | 115,587 |  | 95,450 |
| Total Loans Charged Off |  | 236,982 |  | 283,008 |
| Recoveries: |  |  |  |  |
| Residential Real Estate |  | 1,028 |  | 6,585 |
| Commercial Real Estate |  | 17,337 |  | 1,601 |
| Commercial Loans not Secured by Real Estate |  | 9,665 |  | 12,090 |
| Consumer Loans |  | 32,680 |  | 58,068 |
| Total Recoveries |  | 60,710 |  | 78,344 |
| Net Loans Charged Off |  | 176,272 |  | 204,664 |
| Provision Charged to Income |  | 425,003 |  | 237,497 |
| Loan Loss Reserve, End of Period | \$ | 3,481,663 | \$ | 3,058,882 |
| Net Charge Offs to Average Loans Outstanding |  | 0.048 | \% | 0.057 |
| Loan Loss Reserve to Average Loans Outstanding |  | 0.946 | \% | 0.857 |

Non-performing assets for the comparison periods were as follows:

Non-Accruing loans
September 30, 2009 December 31, 2008

|  | Balance | Percent <br> of Total | Balance | Percent <br> of Total |
| :--- | ---: | :--- | :--- | :--- | :--- | :--- |
| Non-Accruing loans | $\$ 4,550,489$ | $86.34 \quad \% \$$ | $2,118,597$ | $89.56 \quad \%$ |

Loans past due 90 days or more and still accruing
Total
$\begin{array}{ll} & 719,705 \\ \$ \quad 5,270,194\end{array}$

$$
\begin{array}{lll}
13.66 & \% & 246,903 \\
100.00 & \% & \$ \\
2,365,500
\end{array}
$$

$10.44 \%$
$100.00 \%$

Market Risk - In addition to credit risk in the Company's loan portfolio and liquidity risk, the Company's business activities also generate market risk. Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices and equity prices. Changes in the capital markets result from events and conditions outside the Company's control or ability to predict with any certainty, such as changes in general economic conditions of growth or recession, inflation, regulatory or other government actions and changes in interest rates and government monetary policy. Market risk comprises many individual risks that, when combined, create a macroeconomic impact.

The Company's market risk arises primarily from interest rate risk inherent in its lending and deposit taking activities. During times of recessionary periods, a declining housing market can result in an increase in loan loss reserves or ultimately an increase in foreclosures. Interest rate risk is directly related to the different maturities and repricing characteristics of interest-bearing assets and liabilities, as well as to loan prepayment risks, early withdrawal of time deposits, and the fact that the speed and magnitude of responses to interest rate changes vary by product. The recent deterioration of the economy and disruption in the financial markets may heighten the Company's market risk. The Company actively monitors and manages its interest rate risk through the ALCO process.

During the first six months of 2009, the prolonged low interest rate environment adversely affected the value of the Company's mortgage servicing rights portfolio, resulting in a negative valuation adjustment for impairment of the portfolio in the amount of $\$ 272,929$ for that period. However, the strong residential mortgage loan activity during the same period resulted in significant additions to the loan servicing portfolio. The increase in rates later in the second quarter has translated to a recent increase in market prices for mortgage servicing rights during the third quarter, resulting in a reversal of a portion of the impairment amounting to $\$ 25,531$. Based on current market prices, the Company believes that the book value of its mortgage servicing rights at September 30, 2009 is reflective of the market value at such date. At September 30, 2009, the net carrying value of the Company's mortgage servicing rights portfolio was $\$ 968,864$, compared to $\$ 960,110$ at year end 2008 and $\$ 1.1$ million at September 30, 2008.

The Company's write down of the Fannie Mae preferred stock in the third quarter of 2008 and the subsequent write down in June, 2009 were results of a fair value adjustment deemed other than temporary due to the deterioration of the issuers credit-worthiness.

## FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET RISK

The Company is a party to financial instruments with off-balance-sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit (including commercial and construction lines of credit), standby letters of credit and risk-sharing commitments on certain sold loans. Such instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the Company has in particular classes of financial instruments. During the first nine months of 2009, the Company did not engage in any activity that created any additional types of off-balance-sheet risk.

The Company generally requires collateral or other security to support financial instruments with credit risk. The Company's financial instruments or commitments whose contract amount represents credit risk as of September 30, 2009 were as follows:

Contract or

Unused portions of home equity lines of credit
Other commitments to extend credit
Residential construction lines of credit
Commercial real estate and other construction lines of credit
Standby letters of credit and commercial letters of credit
Recourse on sale of credit card portfolio
MPF credit enhancement obligation, net of liability recorded

Notional
Amount
\$ 16,608,420
27,260,385
3,617,926
11,606,901
745,820
386,980
\$ 1,463,729

Since some commitments expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The recourse provision under the terms of the sale of the Company's credit card portfolio in 2007 is based on total lines, not balances outstanding. Based on historical losses, and adjusting for current economic conditions, the Company does not expect any significant losses from this commitment.

## LIQUIDITY AND CAPITAL RESOURCES

Managing liquidity risk is essential to maintaining both depositor confidence and stability in earnings. Liquidity management refers to the ability of the Company to adequately cover fluctuations in assets and liabilities. Meeting loan demand (assets) and covering the withdrawal of deposit funds (liabilities) are two key components of the liquidity management process. The Company's principal sources of funds are deposits, amortization and prepayment of loans and securities, maturities of investment securities, sales of loans available for sale, and earnings and funds provided from operations. Maintaining a relatively stable funding base, which is achieved by diversifying funding sources, competitively pricing deposit products, and extending the contractual maturity of liabilities, reduces the Company's exposure to roll over risk on deposits and limits reliance on volatile short-term borrowed funds. Short-term funding needs arise from declines in deposits or other funding sources and funding of loan commitments. The Company's strategy is to fund assets to the maximum extent possible with core deposits that provide a sizable source of relatively stable and low-cost funds. When funding needs, including loan demand, out pace deposit growth, it is necessary for the Company to use alternative funding sources, such as investment portfolio maturities, FHLBB borrowings and outside deposit funding such as CDARS deposits (described below), to meet these funding needs.

In order to attract deposits, the Company has taken the approach of offering deposit specials at competitive rates, in varying terms that fit within the balance sheet mix. The strategy of offering specials is meant to provide a means to retain deposits while not having to reprice the entire deposit portfolio. The Company recognizes that with increasing competition for deposits, it may at times be desirable to utilize alternative sources of deposit funding to augment retail deposits and borrowings. As of September 30, 2009, the Company had approximately $\$ 9.4$ million in deposits placed in the Certificate of Deposit Account Registry Service (CDARS) of Promontory Interfinancial Network account, which allows the Company to provide FDIC deposit insurance in excess of account coverage limits by exchanging deposits with other CDARS members. The Company may also purchase deposits from other CDARS members. Such deposits are generally considered a form of brokered deposits. Of the $\$ 9.4$ million in CDARS deposits at September 30,2009 , approximately $\$ 4.0$ million represented exchanged deposits with other CDARS participating banks.

During the first nine months of 2009, the Company's loan portfolio increased $\$ 6.5$ million or $1.8 \%$. Demand for residential mortgages was heavy, with total originations of approximately $\$ 103.5$ million, but more than half of these loans were sold to the secondary market. The available-for-sale investment portfolio decreased $\$ 6.3$ million or $21.5 \%$ while the held-to-maturity investment portfolio increased $\$ 12.5$ million or $33.5 \%$ compared to 2008 year end levels. Maturities in the available-for-sale portfolio were used in part to fund loan growth. On the liability side, savings deposits increased $\$ 4.2$ million or $8.6 \%$, while NOW and money market accounts decreased $\$ 2.8$ million or $2.2 \%$ and time deposits decreased $\$ 4.3$ million or $2.4 \%$. Aggressive pricing from other financial institutions for time
deposits was a factor in the decrease in deposits.
As a member of the Federal Home Loan Bank of Boston (FHLBB), the Company has access to pre-approved lines of credit. The Company had a $\$ 500,000$ unsecured Federal Funds line with an available balance of the same amount at September 30, 2009. Interest is chargeable at a rate determined daily, approximately 25 basis points higher than the rate paid on federal funds sold. Additional borrowing capacity of approximately $\$ 92.3$ million, less outstanding advances, through the FHLBB is secured by the Company's qualifying loan portfolio.

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To cover seasonal decreases in deposits primarily associated with municipal accounts, the Company typically borrows short-term advances from the FHLBB during the first and second quarters and pays the advances down as the municipal deposits flow back into the Bank during the third and fourth quarters. Given the Federal Funds rate prevailing in January 2009, the Company extended a portion of its overnight funding into $\$ 10$ million in long-term advances scheduled to mature within two years, with the remainder falling into overnight funding at this time. At the end of the first nine months of 2009, the Company had outstanding FHLBB advances of $\$ 23.5$ million consisting of the following:

|  | Annual |  | Maturity |
| :---: | :---: | :---: | :---: |
| Purchase Date | Rate | Date | Balance |

Long-term Advance
January 30, 2009
November 16, 1992
Total Long-term Advances
Overnight Funds
Purchased (FHLBB)

January 31 ,
$2.13 \% \quad 2011 \quad$ November 16,
7.67 \% $2012 \quad 10,000$

October 1, \% 2009
\$ 10,010,000
\$ 10,000,000
\$ 13,457,000

Under a separate agreement with the FHLBB, the Company has the authority to collateralize public unit deposits, up to its FHLBB borrowing capacity ( $\$ 92.3$ million, less outstanding advances noted above) with letters of credit issued by the FHLBB. At September 30, 2009 approximately $\$ 13.2$ million of eligible collateral was pledged as collateral to the FHLBB to secure the Company's obligations relating to these letters of credit.

Other alternative sources of funding come from unsecured Federal Funds lines with one unaffiliated correspondent bank in the amount of $\$ 3.5$ million. There was no balance outstanding on this line at September 30, 2009.

The following table illustrates the changes in shareholders' equity from December 31, 2008 to September 30, 2009:
Balance at December 31, 2008 (book value $\$ 7.33$ per
share)
Net income
Issuance of stock through the Dividend Reinvestment
Plan
Purchase of treasury stock
Dividends declared on common stock
Dividends declared on preferred stock
\$35,272,892
2,704,040
455,781
0
(1,616,556 )
Change in unrealized gain on available-for-sale securities, net of tax

Balance at September 30, 2009 (book value $\$ 7.48$ per share)
\$36,354,037

On September 8, 2009, the Company declared a cash dividend of $\$ 0.12$ on common stock payable on November 1, 2009, to shareholders of record as of October 15, 2009, which is accrued in the financial statements at September 30,
2009.

The primary source of funds for the Company's payment of dividends to its shareholders is dividends paid to the Company by the Bank. The Bank, as a national bank, is subject to certain dividend restrictions under the National Bank Act and regulations of the Comptroller of the Currency ("OCC"). Under such restrictions, the Bank may not, without the prior approval of the OCC, declare dividends in excess of the sum of the current year's earnings (as defined) plus the retained earnings (as defined) from the prior two years. The Company is also subject to regulatory restrictions applicable to payment of dividends by bank holding companies, some circumstances, such as where dividends would exceed current period earnings, or where the bank holding company is in a troubled financial condition.

Quantitative measures established by regulation to ensure capital adequacy require the Company to maintain minimum amounts and ratios of total and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined), and a so-called leverage ratio of Tier 1 capital (as defined) to average assets (as defined). Under current guidelines, banks must maintain a risk-based capital ratio of $8.0 \%$, of which at least $4.0 \%$ must be in the form of core capital (as defined).

Regulators have also established minimum capital ratio guidelines for FDIC-insured banks under the prompt corrective action provisions of the Federal Deposit Insurance Act, as amended. These minimums are a total risk-based capital ratio of $10.0 \%$, a Tier I risk-based capital ratio of $6 \%$, and a leverage ratio of $5 \%$. As of September 30, 2009, the Company's Subsidiary was deemed well capitalized under the regulatory framework for prompt corrective action. There are no conditions or events since that time that management believes have changed the Subsidiary's classification.

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The risk based ratios of the Company and its subsidiary as of September 30, 2009 and December 31, 2008 exceeded regulatory guidelines and are presented in the table below.

|  |  | Minimum To Be |  |
| :---: | :---: | :---: | :---: |
|  |  | Well |  |
|  |  | Minimum | Capitalized Under |
|  |  | For Capital | Prompt Corrective |
| Actual | Adequacy Purposes: | Action Provisions: |  |
| Amount | Ratio | Amount | Ratio | Amount | Ratio |
| :---: |

As of September 30, 2009:
Total capital (to risk-weighted assets)
Consolidated
Bank
Tier I capital (to risk-weighted assets)

| Consolidated | $\$ 35,822$ | $10.59 \%$ | $\$ 13,525$ | $4.00 \%$ | N/A | N/A |
| :--- | ---: | :--- | :--- | :--- | ---: | ---: |
| $\quad$ Bank | $\$ 35,666$ | $10.57 \%$ | $\$ 13,496$ | $4.00 \%$ | $\$ 20,244$ | $6.00 \%$ |
| Tier I capital (to average assets) |  |  |  |  |  |  |
| $\quad$ Consolidated | $\$ 35,822$ | $7.35 \%$ | $\$ 19,483$ | $4.00 \%$ | N/A | N/A |
| Bank | $\$ 35,666$ | $7.33 \%$ | $\$ 19,456$ | $4.00 \%$ | $\$ 24,320$ | $5.00 \%$ |

As of December 31, 2008:
Total capital (to risk-weighted assets)
Consolidated
Community National Bank

| $\$ 36,765$ | $11.04 \%$ | $\$ 26,639$ | $8.00 \%$ | N/A | N/A |
| :--- | :--- | :--- | :--- | ---: | ---: |
| $\$ 37,355$ | $11.25 \%$ | $\$ 26,571$ | $8.00 \%$ | $\$ 33,214$ | $10.00 \%$ |

Tier I capital (to risk-weighted assets)

| Consolidated | $\$ 33,532$ | $10.07 \%$ | $\$ 13,319$ | $4.00 \%$ | N/A | N/A |
| :--- | ---: | :--- | :--- | :--- | ---: | ---: |
| $\quad$ Community National Bank | $\$ 34,122$ | $10.27 \%$ | $\$ 13,285$ | $4.00 \%$ | $\$ 19,928$ | $6.00 \%$ |
| Tier I capital (to average assets) | $\$ 33,532$ | $7.08 \%$ | $\$ 18,948$ | $4.00 \%$ | N/A | N/A |
| $\quad$Consolidated  <br> Community National Bank $\$ 34,122$ | $7.22 \%$ | $\$ 18,917$ | $4.00 \%$ | $\$ 23,569$ | $5.00 \%$ |  |

The Company intends to maintain a capital resource position in excess of the minimums shown above. Consistent with that policy, management will continue to anticipate the Company's future capital needs.

From time to time the Company may make contributions to the capital of Community National Bank. At present, regulatory authorities have made no demand on the Company to make additional capital contributions.

## ITEM 3. Quantitative and Qualitative Disclosures about Market Risk

The Company's management of the credit, liquidity and market risk inherent in its business operations is discussed in Part 1, Item 2 of this report under the captions "RISK MANAGEMENT" and "FINANCIAL INSTRUMENTS WITH OFF BALANCE SHEET RISK", which are incorporated herein by reference. Management does not believe that there have been any material changes in the nature or categories of the Company's risk exposures from those
disclosed in the Company's 2008 annual report on form 10-K/A.
ITEM 4T. Controls and Procedures

## Disclosure Controls and Procedures

Management is responsible for establishing and maintaining effective disclosure controls and procedures, as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act"). As of September 30, 2009, an evaluation was performed under the supervision and with the participation of management, including the principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on that evaluation, management concluded that its disclosure controls and procedures as of September 30, 2009 were effective in ensuring that material information required to be disclosed in the reports it files with the Commission under the Exchange Act was recorded, processed, summarized, and reported on a timely basis.

For this purpose, the term "disclosure controls and procedures" means controls and other procedures of the Company that are designed to ensure that information required to be disclosed by it in the reports that it files or submits under the Exchange Act (15 U.S.C. 78a et seq.) is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is accumulated and communicated to the Company's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

## Changes in Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2009 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

## ITEM 1. Legal Proceedings

In the normal course of business the Company and its subsidiary are involved in litigation that is considered incidental to their business. Management does not expect that any such litigation will be material to the Company's consolidated financial condition or results of operations.

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds
The following table provides information as to purchases of the Company's common stock during the third quarter ended September 30, 2009, by the Company and by any affiliated purchaser (as defined in SEC Rule 10b-18):

| For the period: | Total Number <br> Of Shares <br> Purchased(1)(2) |  | Average <br> Price Paid Per Share | Total Number of <br> Shares <br> Purchased as Part of Publicly <br> Announced Plan | Maximum <br> Number of Shares That May Yet Be Purchased Under the Plan at the End of the Period |
| :---: | :---: | :---: | :---: | :---: | :---: |
| July 1 - July 30 | 0 | \$ | 0.00 | N/A | N/A |
| August 1 - August 31 | 1,650 | \$ | 8.35 | N/A | N/A |
| September 1 - September |  |  |  |  |  |
| 30 | 0 | \$ | 0.00 | N/A | N/A |
| Total | 1,650 | \$ | 8.35 | N/A | N/A |

(1) All 1,650 shares were purchased for the account of participants invested in the Company Stock Fund under the Company's Retirement Savings Plan by or on behalf of the Plan Trustee, the Human Resources Committee of Community National Bank. Such share purchases were facilitated through Community Financial Services Group, LLC ("CFSG"), which provides certain investment advisory services to the Plan. Both the Plan Trustee and CFSG may be considered affiliates of the Company under Rule 10b-18.
(2) Shares purchased during the period do not include fractional shares repurchased from time to time in connection with the participant's election to discontinue participation in the Company's Dividend Reinvestment Plan.

## ITEM 6. Exhibits

The following exhibits are filed with this report:
Exhibit 31.1 - Certification from the Chief Executive Officer of the Company pursuant to section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2 - Certification from the Chief Financial Officer of the Company pursuant to section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1 - Certification from the Chief Executive Officer of the Company pursuant to 18 U.S.C., Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002*
Exhibit 32.2 - Certification from the Chief Financial Officer of the Company pursuant to 18 U.S.C., Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002*
*This exhibit shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, or otherwise subject to the liability of that section, and shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Securities Act of 1934.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## COMMUNITY BANCORP.

DATED: November 10, 2009

DATED: November 10, 2009

/s/ Stephen P. Marsh<br>Stephen P. Marsh, President \& Chief Executive Officer<br>/s/ Louise M. Bonvechio Louise M. Bonvechio, Vice President \& Chief Financial Officer

