UFP TECHNOLOGIES INC Form 10-Q May 14, 2010 Table of Contents

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

(Mark one)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended MARCH 31, 2010

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission File Number: 001-12648

UFP Technologies, Inc.

Edgar Filing: UFP TECHNOLOGIES INC - Form 10-Q

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization)

172 East Main Street, Georgetown, Massachusetts 01833, USA

(Address of principal executive offices) (Zip Code)

(978) 352-2200

(Registrant s telephone number, including area code)

(Former name, former address, and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x; No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes o; No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o; No x

6,141,188 shares of registrant s Common Stock, \$.01 par value, were outstanding as of April 26, 2010.

Accelerated filer o

04-2314970

(IRS Employer Identification No.)

Smaller reporting company x

Edgar Filing: UFP TECHNOLOGIES INC - Form 10-Q

Table of Contents

UFP Technologies, Inc.

Index

	Page
PART I - FINANCIAL INFORMATION	3
Item 1. Financial Statements	3
Condensed Consolidated Balance Sheets as of March 31, 2010, and December 31, 2009	3
Condensed Consolidated Statements of Income for the Three Months Ended March 31, 2010, and March 31, 2009	4
Condensed Consolidated Statements of Cash Flows for the Three Months Ended March 31, 2010, and March 31, 2009	5
Notes to Interim Condensed Consolidated Financial Statements	6
Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations	11
Item 3. Quantitative and Qualitative Disclosures about Market Risk	15
Item 4. Controls and Procedures	16
PART II - OTHER INFORMATION	16
Item 1A. Risk Factors	16
Item 6. Exhibits	16
<u>SIGNATURES / EXHIBIT INDEX</u>	17
Exhibits	18

2

Table of Contents

PART I:

FINANCIAL INFORMATION

ITEM 1: FINANCIAL STATEMENTS

UFP Technologies, Inc.

Condensed Consolidated Balance Sheets

	31-Mar-10 (unaudited)	31-Dec-09 (audited)
Assets		
Current assets:		
Cash and cash equivalents (UDT: \$63,376 and \$166,940, respectively)	\$ 17,135,730	\$ 14,998,514
Receivables, net	13,215,952	14,218,005
Inventories, net	7,497,966	7,647,517
Prepaid expenses	919,657	476,381
Deferred income taxes	1,408,405	1,410,780
Total current assets	40,177,710	38,751,197
Property, plant and equipment		
(UDT: \$2,731,792 and \$2,731,792, respectively)	43,788,301	43,582,578
Less accumulated depreciation and amortization		
(UDT: (\$1,568,074) and (\$1,543,826), respectively)	(32,117,434)	(31,364,683)
Net property, plant, and equipment	11,670,867	12,217,895
Goodwill	6,481,037	6,481,037
Other assets, net	2,089,870	2,001,667
Total assets	\$ 60,419,484	\$ 59,451,796
Liabilities and Stockholders Equity		
Current liabilities:		
Current installments of long-term debt		
(UDT: \$37,534 and \$36,591, respectively)	\$ 624,254	\$ 623,007
Accounts payable	4,864,556	4,273,625
Accrued taxes and other expenses		
(UDT: \$21,150 and \$12,900, respectively)	4,678,701	6,152,826
Total current liabilities	10,167,511	11,049,458
Long-term debt, excluding current installments		
(UDT: \$657,229 and \$666,750, respectively)	7,345,705	7,501,823
Deferred income taxes	756,971	776,877
Retirement and other liabilities	1,288,411	1,118,197
Total liabilities	19,558,598	20,446,355
Commitments and contingencies		
Stockholders equity:		
Preferred stock, \$.01 par value. Authorized 1,000,000 shares; no shares issued or outstanding		
Common stock, \$.01 par value. Authorized 20,000,000 shares; issued and outstanding		
6,085,821 shares at March 31, 2010, and 5,945,357 shares at December 31, 2009	60,858	59,454
Additional paid-in capital	15,446,209	15,009,613
Retained earnings	24,977,194	23,465,812
Total UFP Technologies, Inc. stockholders equity	40,484,261	38,534,879
Noncontrolling interests	376,625	470,562

Edgar Filing: UFP TECHNOLOGIES INC - Form 10-Q

Total stockholders equity	40,860,886	39,005,441
Total liabilities and stockholders equity	\$ 60,419,484 \$	59,451,796

The accompanying notes are an integral part of these condensed consolidated financial statements.

3

Table of Contents

UFP Technologies, Inc.

Condensed Consolidated Statements of Income

(Unaudited)

	Three Months Ended		
	31-Mar-2010	31-Mar-2009	
Net sales	\$ 28,700,466	\$ 21,607,763	
Cost of sales	21,243,212	16,664,975	
Gross profit	7,457,254	4,942,788	
Selling, general & administrative expenses	5,011,985	4,390,978	
Operating income	2,445,269	551,810	
Interest expense, net	(35,187)	(81,539)	
Other income		4,000	
Gain on acquisitions		80,578	
Income before income tax expense	2,410,082	554,849	
Income tax expense	887,637	194,040	
Net income from consolidated operations	1,522,445	360,809	
Net income attributable to noncontrolling interests	(11,063)	(15,848	