HUNTINGTON BANCSHARES INC/MD
Form 10-Q
July 31, 2017
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## UNITED STATES

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q
QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934
QUARTERLY PERIOD ENDED June 30, 2017
Commission File Number 1-34073
Huntington Bancshares Incorporated
Maryland
31-0724920
(State or other jurisdiction of (I.R.S. Employer
incorporation or organization) Identification No.)
41 South High Street, Columbus, Ohio 43287
Registrant's telephone number, including area code (614) 480-8300
Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. x Yes "No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes " No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

## Largeccucdehatatedilifater

Nörf(foccelatrahedk if a smaller
fikeporting company)
Smaller reporting company *
Emerging growth company *
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 7(a)(2)(B) of the Securities Act.
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

* Yes x No

There were 1,090,016,469 shares of Registrant's common stock (\$0.01 par value) outstanding on June 30, 2017.

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Glossary of Acronyms and Terms
The following listing provides a comprehensive reference of common acronyms and terms used throughout the document:

| ABS | Asset-Backed Securities |
| :---: | :---: |
| ACL | Allowance for Credit Losses |
| AFS | Available-for-Sale |
| ALCO | Asset-Liability Management Committee |
| ALLL | Allowance for Loan and Lease Losses |
| ANPR | Advance Notice of Proposed Rulemaking |
| ASC | Accounting Standards Codification |
| ATM | Automated Teller Machine |
| AULC | Allowance for Unfunded Loan Commitments |
| Basel III | Refers to the final rule issued by the FRB and OCC and published in the Federal Register on October 11, 2013 |
| BHC | Bank Holding Companies |
| BHC Act | Bank Holding Company Act of 1956 |
| C\&I | Commercial and Industrial |
| Camco Financial | Camco Financial Corp. |
| CCAR | Comprehensive Capital Analysis and Review |
| CDO | Collateralized Debt Obligations |
| CDs | Certificate of Deposit |
| CET1 | Common equity tier 1 on a transitional Basel III basis |
| CFPB | Bureau of Consumer Financial Protection |
| CISA | Cybersecurity Information Sharing Act |
| CMO | Collateralized Mortgage Obligations |
| CRA | Community Reinvestment Act |

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| CRE | Commercial Real Estate |
| :--- | :--- |
| CREVF | Commercial Real Estate and Vehicle Finance |
| DIF | Deposit Insurance Fund |
| Dodd-Frank Act | Dodd-Frank Wall Street Reform and Consumer Protection Act |
| EFT | Electronic Fund Transfer |
| EPS | Earnings Per Share |
| EVE | Economic Value of Equity |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| FDICIA | Federal Deposit Insurance Corporation Improvement Act of 1991 |
| FHA | Federal Housing Administration |
| FHC | Financial Holding Company |
| FHLB | Federal Home Loan Bank |
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FICO Fair Isaac Corporation
FirstMerit FirstMerit Corporation
FRB Federal Reserve Bank

FTE Fully-Taxable Equivalent
FTP Funds Transfer Pricing
GAAP Generally Accepted Accounting Principles in the United States of America
HAA Huntington Asset Advisors, Inc.
HASI Huntington Asset Services, Inc.
HQLA High Quality Liquid Asset
HTM Held-to-Maturity
IRS Internal Revenue Service
LCR Liquidity Coverage Ratio
LGD Loss-Given-Default
LIBOR London Interbank Offered Rate

LIHTC Low Income Housing Tax Credit
LTV Loan to Value
Macquarie Macquarie Equipment Finance, Inc. (U.S. operations)
MBS Mortgage-Backed Securities
MD\&A Management's Discussion and Analysis of Financial Condition and Results of Operations
MSA Metropolitan Statistical Area
MSR Mortgage Servicing Rights
NAICS North American Industry Classification System
NALs Nonaccrual Loans
NCO Net Charge-off

NII Net Interest Income

NIM Net Interest Margin
NPAs Nonperforming Assets
N.R. Not relevant. Denominator of calculation is a gain in the current period compared with a loss in the prior period, or vice-versa

OCC Office of the Comptroller of the Currency
OCI Other Comprehensive Income (Loss)
OCR Optimal Customer Relationship
OLEM Other Loans Especially Mentioned
OREO Other Real Estate Owned
OTTI Other-Than-Temporary Impairment
PD Probability-Of-Default
Plan Huntington Bancshares Retirement Plan
RBHPCG Regional Banking and The Huntington Private Client Group
REIT Real Estate Investment Trust

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| ROC | Risk Oversight Committee |
| :--- | :--- |
| RWA | Risk-Weighted Assets |
| SAD | Special Assets Division |
| SBA | Small Business Administration |
| SEC | Securities and Exchange Commission |
| SERP | Supplemental Executive Retirement Plan |
| SRIP | Supplemental Retirement Income Plan |
| TCE | Tangible Common Equity |
| TDR | Troubled Debt Restructured Loan |
| U.S. Treasury | U.S. Department of the Treasury |
| UCS | Uniform Classification System |
| Unified | Unified Financial Securities, Inc. |
| UPB | Unpaid Principal Balance |
| USDA | U.S. Department of Agriculture |
| VIE | Variable Interest Entity |
| XBRL | eXtensible Business Reporting Language |

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## PART I. FINANCIAL INFORMATION

When we refer to "we", "our", and "us", and "the Company" in this report, we mean Huntington Bancshares Incorporated and our consolidated subsidiaries, unless the context indicates that we refer only to the parent company, Huntington Bancshares Incorporated. When we refer to the "Bank" in this report, we mean our only bank subsidiary, The Huntington National Bank, and its subsidiaries.

Item 2: Management's Discussion and Analysis of Financial Condition and Results of Operations INTRODUCTION
We are a multi-state diversified regional bank holding company organized under Maryland law in 1966 and headquartered in Columbus, Ohio. Through the Bank, we have over 150 years of servicing the financial needs of our customers. Through our subsidiaries, we provide full-service commercial and consumer banking services, mortgage banking services, automobile financing, recreational vehicle and marine financing, equipment leasing, investment management, trust services, brokerage services, insurance programs, and other financial products and services. Our 996 branches and private client group offices are located in Ohio, Illinois, Indiana, Kentucky, Michigan, Pennsylvania, West Virginia, and Wisconsin. Select financial services and other activities are also conducted in various other states. International banking services are available through the headquarters office in Columbus, Ohio. Our foreign banking activities, in total or with any individual country, are not significant. This MD\&A provides information we believe necessary for understanding our financial condition, changes in financial condition, results of operations, and cash flows. The MD\&A included in our 2016 Form 10-K should be read in conjunction with this MD\&A as this discussion provides only material updates to the 2016 Form 10-K. This MD\&A should also be read in conjunction with the Unaudited Condensed Consolidated Financial Statements, Notes to Unaudited Condensed Consolidated Financial Statements, and other information contained in this report.

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## EXECUTIVE OVERVIEW

Summary of 2017 Second Quarter Results Compared to 2016 Second Quarter
For the quarter, we reported net income of $\$ 272$ million, or $\$ 0.23$ per common share, compared with $\$ 175$ million, or $\$ 0.19$ per common share, in the year-ago quarter (see Table 1). Reported net income was impacted by FirstMerit acquisition-related net expenses totaling $\$ 50$ million pre-tax, or $\$ 0.03$ per common share.
Fully-taxable equivalent net interest income was $\$ 757$ million, up $\$ 241$ million, or $47 \%$. The results reflected the benefit from a $\$ 23.9$ billion, or $35 \%$, increase in average earning assets and a 25 basis point improvement in the net interest margin to $3.31 \%$. Average earning asset growth included a $\$ 15.4$ billion, or $30 \%$, increase in average loans and leases, and an $\$ 8.5$ billion, or $56 \%$, increase in average securities, both of which were impacted by the FirstMerit acquisition. The net interest margin expansion reflected a 34 basis point increase in earning asset yields, including an approximate 15 basis point impact of purchase accounting, and a 2 basis point increase in the benefit from noninterest-bearing funds, partially offset by an 11 basis point increase in funding costs.
The provision for credit losses was $\$ 25$ million consistent with the year-ago quarter. NCOs increased $\$ 19$ million to $\$ 36$ million, primarily as a result of Consumer charge-offs on the acquired FirstMerit portfolio. NCOs represented an annualized $0.21 \%$ of average loans and leases, which remains below our long-term target of 35 to 55 basis points. Noninterest income was $\$ 325$ million, up $\$ 54$ million, or $20 \%$. The increase was primarily a result of the FirstMerit acquisition. In addition, card and payment processing income increased due to higher credit and debit card related income and underlying customer growth. Also, service charges on deposit accounts increased reflecting continued new customer acquisition.
Noninterest expense was $\$ 694$ million, up $\$ 171$ million, or $33 \%$, primarily reflecting the impact of the FirstMerit acquisition. Personnel costs increased primarily reflecting an increase in average full-time equivalent employees and an increase in acquisition-related personnel expense. Further, deposit and other insurance expense increased, as a result of the larger assessment base as well as the FDIC Large Institution Surcharge implemented during the 2016 third quarter.
The tangible common equity to tangible assets ratio was $7.41 \%$, down 55 basis points from a year-ago. The CET1 risk-based capital ratio was $9.88 \%$ at June 30, 2017, compared to $9.80 \%$ a year ago. The regulatory tier 1 risk-based capital ratio was $11.24 \%$ compared to $11.37 \%$ at June 30, 2016. Capital ratios were impacted by the goodwill created and the issuance of common stock as part of the FirstMerit acquisition. The regulatory Tier 1 risk-based and total risk-based capital ratios benefited from the issuance of Class C preferred equity during the 2016 third quarter in exchange for FirstMerit preferred equity in conjunction with the acquisition. The total risk-based capital ratio was impacted by the repurchase of trust preferred securities during the 2016 third quarter and fourth quarter. In addition, certain trust preferred securities were acquired in the FirstMerit acquisition and subsequently were redeemed. There were no common shares repurchased over the past five quarters.
Business Overview
General
Our general business objectives are: (1) grow net interest income and fee income, (2) deliver positive operating leverage, (3) increase primary customer relationships across all business segments, (4) continue to strengthen risk management and (5) maintain capital and liquidity positions consistent with our risk appetite.
Economy
We expect ongoing consumer and business confidence to translate into private sector investment fueling continued economic momentum. We are seeing solid manufacturing and infrastructure growth in the Midwest. Businesses are adding jobs and investing more, and our pipelines have remained steady.

## DISCUSSION OF RESULTS OF OPERATIONS

This section provides a review of financial performance from a consolidated perspective. It also includes a "Significant Items" section that summarizes key issues important for a complete understanding of performance trends. Key Unaudited Condensed Consolidated Balance Sheet and Unaudited Condensed Statement of Income trends are discussed. All earnings per share data are reported on a diluted basis. For additional insight on financial performance, please read this section in conjunction with the "Business Segment Discussion."

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Table 1 - Selected Quarterly Income Statement Data (1)
(dollar amounts in thousands, except per share amounts)
Three Months Ended

|  | June 30, | March 31, |  | December $31,$ |  | September 30, | June 30, |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2017 |  | 2016 |  | 2016 | 2016 |
| Interest income | \$846,424 | \$820,360 |  | \$814,858 |  | \$694,346 | \$565,658 |
| Interest expense | 101,912 | 90,385 |  | 79,877 |  | 68,956 | 59,777 |
| Net interest income | 744,512 | 729,975 |  | 734,981 |  | 625,390 | 505,881 |
| Provision for credit losses | 24,978 | 67,638 |  | 74,906 |  | 63,805 | 24,509 |
| Net interest income after provision for credit losses | 719,534 | 662,337 |  | 660,075 |  | 561,585 | 481,372 |
| Service charges on deposit accounts | 87,582 | 83,420 |  | 91,577 |  | 86,847 | 75,613 |
| Cards and payment processing income | 52,485 | 47,169 |  | 49,113 |  | 44,320 | 39,184 |
| Mortgage banking income | 32,268 | 31,692 |  | 37,520 |  | 40,603 | 31,591 |
| Trust and investment management services | 32,232 | 33,869 |  | 34,016 |  | 28,923 | 22,497 |
| Insurance income | 15,843 | 15,264 |  | 16,486 |  | 15,865 | 15,947 |
| Brokerage income | 16,294 | 15,758 |  | 17,014 |  | 14,719 | 14,599 |
| Capital markets fees | 16,836 | 14,200 |  | 18,730 |  | 14,750 | 13,037 |
| Bank owned life insurance income | 15,322 | 17,542 |  | 17,067 |  | 14,452 | 12,536 |
| Gain on sale of loans | 12,002 | 12,822 |  | 24,987 |  | 7,506 | 9,265 |
| Securities gains (losses) | 135 | (8 | ) | (1,771 | ) | 1,031 | 656 |
| Other Income | 44,219 | 40,735 |  | 29,598 |  | 33,399 | 36,187 |
| Total noninterest income | 325,218 | 312,463 |  | 334,337 |  | 302,415 | 271,112 |
| Personnel costs | 391,997 | 382,000 |  | 359,755 |  | 405,024 | 298,949 |
| Outside data processing and other services | 75,169 | 87,202 |  | 88,695 |  | 91,133 | 63,037 |
| Equipment | 42,924 | 46,700 |  | 59,666 |  | 40,792 | 31,805 |
| Net occupancy | 52,613 | 67,700 |  | 49,450 |  | 41,460 | 30,704 |
| Professional services | 18,190 | 18,295 |  | 23,165 |  | 47,075 | 21,488 |
| Marketing | 18,843 | 13,923 |  | 21,478 |  | 14,438 | 14,773 |
| Deposit and other insurance expense | 20,418 | 20,099 |  | 15,772 |  | 14,940 | 12,187 |
| Amortization of intangibles | 14,242 | 14,355 |  | 14,099 |  | 9,046 | 3,600 |
| Other expense | 59,968 | 57,148 |  | 49,417 |  | 48,339 | 47,118 |
| Total noninterest expense | 694,364 | 707,422 |  | 681,497 |  | 712,247 | 523,661 |
| Income before income taxes | 350,388 | 267,378 |  | 312,915 |  | 151,753 | 228,823 |
| Provision for income taxes | 78,647 | 59,284 |  | 73,952 |  | 24,749 | 54,283 |
| Net income | 271,741 | 208,094 |  | 238,963 |  | 127,004 | 174,540 |
| Dividends on preferred shares | 18,889 | 18,878 |  | 18,865 |  | 18,537 | 19,874 |
| Net income applicable to common shares | \$252,852 | \$189,216 |  | \$220,098 |  | \$ 108,467 | \$154,666 |
| Average common shares-basic | 1,088,934 | 1,086,374 |  | 1,085,253 |  | 938,578 | 798,167 |
| Average common shares-diluted | 1,108,527 | 1,108,617 |  | 1,104,358 |  | 952,081 | 810,371 |
| Net income per common share-basic | \$0.23 | \$0.17 |  | \$0.20 |  | \$0.12 | \$0.19 |
| Net income per common share-diluted | 0.23 | 0.17 |  | 0.20 |  | 0.11 | 0.19 |
| Cash dividends declared per common share | 0.08 | 0.08 |  | 0.08 |  | 0.07 | 0.07 |
| Return on average total assets | 1.09 | \% 0.84 | \% | 0.95 |  | 0.58 \% | \% 0.96 |
| Return on average common shareholders' equity |  | 8.2 |  | 9.4 |  | 5.4 | 9.6 |
| Return on average tangible common shareholders' equity (2) | 14.4 | 11.3 |  | 12.9 |  | 7.0 | 11.0 |
| Net interest margin (3) | 3.31 | 3.30 |  | 3.25 |  | 3.18 | 3.06 |


| Efficiency ratio (4) | 62.9 | 65.7 | 61.6 | 75.0 | 66.1 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Effective tax rate | 22.4 | 22.2 | 23.6 | 16.3 | 23.7 |
| Revenue-FTE |  |  |  |  |  |
| Net interest income | $\$ 744,512$ | $\$ 729,975$ | $\$ 734,981$ | $\$ 625,390$ | $\$ 505,881$ |
| FTE adjustment | 12,069 | 12,058 | 12,560 | 10,598 | 10,091 |
| Net interest income (3) | 756,581 | 742,033 | 747,541 | 635,988 | 515,972 |
| Noninterest income | 325,218 | 312,463 | 334,337 | 302,415 | 271,112 |
| Total revenue (3) | $\$ 1,081,799$ | $\$ 1,054,496$ | $\$ 1,081,878$ | $\$ 938,403$ | $\$ 787,084$ |

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Table 2 - Selected Year to Date Income Statements (1)
(dollar amounts in thousands, except per share amounts)

Interest income
Interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Service charges on deposit accounts
Cards and payment processing income
Mortgage banking income
Trust and investment management services
Insurance income
Brokerage income
Capital markets fees
Bank owned life insurance income
Gain on sale of loans
Securities gains
Other income
Total noninterest income
Personnel costs
Outside data processing and other services
Equipment
Net occupancy
Professional services
Marketing
Deposit and other insurance expense
Amortization of intangibles
Other expense
Total noninterest expense
Income before income taxes
Provision for income taxes
Net income
Dividends declared on preferred shares
Net income applicable to common shares
Average common shares-basic
Average common shares-diluted
Net income per common share-basic
Net income per common share-diluted
Cash dividends declared per common share
Revenue-FTE
Net interest income
FTE adjustment
Net interest income (3)
Noninterest income
Total revenue (3)

| Six Months 30, | Ended June | Change |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 | Amount | Percent |
| \$1,666,784 | \$1,122,909 | \$543,875 | 48 \% |
| 192,297 | 113,962 | 78,335 | 69 |
| 1,474,487 | 1,008,947 | 465,540 | 46 |
| 92,616 | 52,091 | 40,525 | 78 |
| 1,381,871 | 956,856 | 425,015 | 44 |
| 171,002 | 145,875 | 25,127 | 17 |
| 99,654 | 75,631 | 24,023 | 32 |
| 63,960 | 50,134 | 13,826 | 28 |
| 66,101 | 45,335 | 20,766 | 46 |
| 31,107 | 32,172 | (1,065 | ) (3 |
| 32,052 | 30,101 | 1,951 | 6 |
| 31,036 | 26,047 | 4,989 | 19 |
| 32,864 | 26,049 | 6,815 | 26 |
| 24,824 | 14,660 | 10,164 | 69 |
| 127 | 656 | (529 | ) (81) |
| 84,954 | 66,319 | 18,635 | 28 |
| 637,681 | 512,979 | 124,702 | 24 |
| 773,997 | 584,346 | 189,651 | 32 |
| 162,371 | 124,915 | 37,456 | 30 |
| 89,624 | 64,381 | 25,243 | 39 |
| 120,313 | 62,180 | 58,133 | 93 |
| 36,485 | 35,026 | 1,459 | 4 |
| 32,766 | 27,041 | 5,725 | 21 |
| 40,517 | 23,395 | 17,122 | 73 |
| 28,597 | 7,312 | 21,285 | 291 |
| 117,116 | 86,145 | 30,971 | 36 |
| 1,401,786 | 1,014,741 | 387,045 | 38 |
| 617,766 | 455,094 | 162,672 | 36 |
| 137,931 | 109,240 | 28,691 | 26 |
| 479,835 | 345,854 | 133,981 | 39 |
| 37,767 | 27,872 | 9,895 | 36 |
| \$442,068 | \$317,982 | \$124,086 | 39 \% |
| 1,087,654 | 796,961 | 290,693 | 36 \% |
| 1,108,572 | 809,360 | 299,212 | 37 |
| \$0.41 | \$0.40 | \$0.01 | 3 |
| 0.40 | 0.39 | 0.01 | 3 |
| 0.16 | 0.14 | 0.02 | 14 |
| \$ 1,474,487 | \$1,008,947 | \$465,540 | 46 \% |
| 24,127 | 19,250 | 4,877 | 25 |
| 1,498,614 | 1,028,197 | 470,417 | 46 |
| 637,681 | 512,979 | 124,702 | 24 |
| \$2,136,295 | \$ 1,541,176 | \$595,119 | 39 \% |

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(1) Comparisons for presented periods are impacted by a number of factors. Refer to the "Significant Items" for additional discussion regarding these key factors.

Net income excluding expense for amortization of intangibles for the period divided by average tangible common
(2) shareholders' equity. Average tangible common shareholders' equity equals average total common shareholders'
equity less average intangible assets and goodwill. Expense for amortization of intangibles and average intangible assets are net of deferred tax liability, and calculated assuming a $35 \%$ tax rate.
(3) On a fully-taxable equivalent (FTE) basis assuming a $35 \%$ tax rate.
(4) Noninterest expense less amortization of intangibles and goodwill impairment divided by the sum of FTE net ${ }^{4}$ interest income and noninterest income excluding securities gains.

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Significant Items
Earnings comparisons are impacted by the Significant Items summarized below:
Mergers and Acquisitions. Significant events relating to mergers and acquisitions, and the impacts of those events on our reported results, are as follows:

During the 2017 second quarter, $\$ 50$ million of noninterest expense was recorded related to the acquisition of FirstMerit. This resulted in a negative impact of $\$ 0.03$ per common share.

During the 2017 first quarter, $\$ 73$ million of noninterest expense and $\$ 2$ million of noninterest income was recorded related to the acquisition of FirstMerit. This resulted in a negative impact of $\$ 0.04$ per common share.

During the 2016 second quarter, $\$ 21$ million of noninterest expense was recorded related to the then pending acquisition of FirstMerit. This resulted in a negative impact of $\$ 0.02$ per common share.

The following table reflects the earnings impact of the above-mentioned Significant Items for periods affected:
Table 3 - Significant Items Influencing Earnings Performance Comparison
(dollar amounts in thousands, except per share amounts)
Three Months Ended
June 30, $2017 \quad$ March 31, 2017 June 30, 2016
Amount EPS (1) Amount EPS (1) Amount EPS (1)
$\begin{array}{lcccccc}\text { Net income } & \$ 271,741 & & \$ 208,094 & & \$ 174,540 & \\ \text { Earnings per share, after-tax } & & \$ 0.23 & & \$ 0.17 & & \$ 0.19 \\ & & & & & & \\ \text { Significant Items—favorable (unfavorable) impacEarnings } & \text { EPS (1) Earnings } & \text { EPS (1) Earnings } & \text { EPS (1) } \\ & & & & & \\ \text { Mergers and acquisitions, net expenses } & \$(50,243) & \$(71,145) & & \$(20,789) \\ \text { Tax impact } & 17,585 & & 24,901 & 7,213 & \\ \text { Mergers and acquisitions, after-tax } & \$(32,658) & \$(0.03) & \$(46,244) & \$(0.04) & \$(13,576) & \$(0.02)\end{array}$
(1) Based upon the quarterly average outstanding diluted common shares.

|  | Six Months Ended <br>  <br> June 30, 2017 |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  | June 30, 2016 |  |  |  |
|  | After-tax | EPS (1) | After-tax | EPS (1) |
| Net income | $\$ 479,835$ |  | $\$ 345,854$ |  |
| Earnings per share, after-tax |  | $\$ 0.40$ |  | $\$ 0.39$ |
|  |  |  |  |  |
| Significant Items—favorable (unfavorable) | impacEarnings | EPS (1) | Earnings | EPS (1) |
| Mergers and acquisitions, net expenses | $\$(121,388)$ |  | $\$(27,195)$ |  |
| Tax impact | 42,486 |  | 9,219 |  |
| Mergers and acquisitions, after-tax | $\$(78,902$ | (0.07) | $\$(17,976)$ | $\$(0.03)$ |

(1) Based upon the year to date average outstanding diluted common shares.

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Net Interest Income / Average Balance Sheet
The following tables detail the change in our average balance sheet and the net interest margin:
Table 4 - Consolidated Average Balance Sheet and Net Interest Margin Analysis
(dollar amounts in millions)

Assets:
Interest-bearing deposits in banks
Loans held for sale
Securities:
Available-for-sale and other securities:
Taxable
Tax-exempt
Total available-for-sale and other
securities
Trading account securities
Held-to-maturity securities-taxable
Total securities
Loans and leases: (1)
Commercial:
Commercial and industria
Commercial real estate:
Construction
Commercial
Commercial real estate
Total commercial
Consumer:
Automobile
Home equity
Residential mortgage
RV and marine finance
Other consumer
Total consumer
Total loans and leases
Allowance for loan and lease losses
Net loans and leases
Total earning assets
Cash and due from banks
Intangible assets
All other assets
Total assets
Liabilities and Shareholders' Equity:
Deposits:
Demand deposits-noninterest-bearing
Demand deposits-interest-bearing
Total demand deposits

Average Balances
Three Months Ended

| $\begin{aligned} & \text { June 30, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { March 31, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { December } \\ & 31, \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { September } \\ & 30, \\ & 2016 \end{aligned}$ | June 30, <br> 2016 | 2Q17 vs. 2Q16 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Amount | Percen |
| \$ 102 | \$100 | \$110 | \$95 | \$99 | \$3 |  |
| 525 | 415 | 2,507 | 695 | 571 | (46 | (8 |


| 13,135 | 12,801 | 13,734 | 9,785 | 6,904 | 6,231 | 90 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 3,104 | 3,049 | 3,136 | 2,854 | 2,510 | 594 | 24 |
| 16,239 | 15,850 | 16,870 | 12,639 | 9,414 | 6,825 | 72 |
| 91 | 137 | 139 | 49 | 41 | 50 | 121 |
| 7,427 | 7,656 | 5,432 | 5,487 | 5,806 | 1,621 | 28 |
| 23,756 | 23,643 | 22,441 | 18,175 | 15,261 | 8,495 | 56 |


| 27,992 | 27,922 | 27,727 | 24,957 | 21,344 | 6,648 | 31 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |  |
| 1,130 | 1,314 | 1,413 | 1,132 | 881 | 249 | 28 |
| 5,940 | 6,039 | 5,805 | 5,227 | 4,345 | 1,595 | 37 |
| 7,070 | 7,353 | 7,218 | 6,359 | 5,226 | 1,844 | 35 |
| 35,062 | 35,276 | 34,945 | 31,316 | 26,570 | 8,492 | 32 |
|  |  |  |  |  |  |  |
| 11,324 | 11,063 | 10,866 | 11,402 | 10,146 | 1,178 | 12 |
| 9,958 | 10,072 | 10,101 | 9,260 | 8,416 | 1,542 | 18 |
| 7,979 | 7,777 | 7,690 | 7,012 | 6,187 | 1,792 | 29 |
| 2,039 | 1,874 | 1,844 | 915 | - | N.R. | N.R. |
| 983 | 919 | 959 | 817 | 613 | 370 | 60 |
| 32,283 | 31,705 | 31,460 | 29,406 | 25,362 | 6,921 | 27 |
| 67,345 | 66,981 | 66,405 | 60,722 | 51,932 | 15,413 | 30 |
| $(672$ | $)$ | 636 | $)(614$ | $)(623$ | $)$ | $(616$ |
| $)$ | $(56$ | 9 |  |  |  |  |
| 66,673 | 66,345 | 65,791 | 60,099 | 51,316 | 15,357 | 30 |
| 91,728 | 91,139 | 91,463 | 79,687 | 67,863 | 23,865 | 35 |
| 1,287 | 2,011 | 1,538 | 1,325 | 1,001 | 286 | 29 |
| 2,373 | 2,387 | 2,421 | 1,547 | 726 | 1,647 | 227 |
| 5,405 | 5,442 | 5,559 | 4,962 | 4,149 | 1,256 | 30 |
| $\$ 100,121$ | $\$ 100,343$ | $\$ 100,367$ | $\$ 86,898$ | $\$ 73,123$ | $\$ 26,998$ | 37 |


| $\$ 21,599$ | $\$ 21,730$ | $\$ 23,250$ | $\$ 20,033$ | $\$ 16,507$ | $\$ 5,092$ | 31 | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 17,445 | 16,805 | 15,294 | 12,362 | 8,445 | 9,000 | 107 |  |
| 39,044 | 38,535 | 38,544 | 32,395 | 24,952 | 14,092 | 56 |  |


| Money market deposits | 19,212 | 18,653 | 18,618 | 18,453 | 19,534 | $(322$ | $)(2)$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Savings and other domestic deposits | 11,889 | 11,970 | 12,272 | 8,889 | 5,402 | 6,487 | 120 |  |
| Core certificates of deposit | 2,146 | 2,342 | 2,636 | 2,285 | 2,007 | 139 | 7 |  |
| Total core deposits | 72,291 | 71,500 | 72,070 | 62,022 | 51,895 | 20,396 | 39 |  |
| Other domestic time deposits of $\$ 250,000$ | 479 | 470 | 391 | 382 | 402 | 77 | 19 |  |
| or more | 3,783 | 3,969 | 4,273 | 3,904 | 2,909 | 874 | 30 |  |
| Brokered deposits and negotiable CDs | - | - | 152 | 194 | 208 | $(208$ | $)$ | - |
| Deposits in foreign offices | 76,553 | 75,939 | 76,886 | 66,502 | 55,414 | 21,139 | 38 |  |
| Total deposits | 2,687 | 3,792 | 2,628 | 1,306 | 1,032 | 1,655 | 160 |  |
| Short-term borrowings | 8,730 | 8,529 | 8,594 | 8,488 | 7,899 | 831 | 11 |  |
| Long-term debt | 66,371 | 66,530 | 64,858 | 56,263 | 47,838 | 18,533 | 39 |  |
| Total interest-bearing liabilities | 1,557 | 1,661 | 1,833 | 1,608 | 1,416 | 141 | 10 |  |
| All other liabilities | 10,594 | 10,422 | 10,426 | 8,994 | 7,362 | 3,232 | 44 |  |
| Shareholders' equity | $\$ 100,121$ | $\$ 100,343$ | $\$ 100,367$ | $\$ 86,898$ | $\$ 73,123$ | $\$ 26,998$ | 37 | $\%$ |
| Total liabilities and shareholders' equity |  |  |  |  |  |  |  |  |

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Table 4 - Consolidated Average Balance Sheet and Net Interest Margin Analysis (Continued)

Fully-taxable equivalent basis (3)
Assets:
Interest-bearing deposits in banks
Loans held for sale

| Average Yield Rates (2) |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Three Months Ended |  |  |  |  |  |
| June | March |  |  |  |  |
| December September June |  |  |  |  |  |
| 30, | 31, | 31, | 30, | 30, |  |
| 2017 | 2017 | 2016 | 2016 | 2016 |  |
|  |  |  |  |  |  |
| 1.53 | $\%$ | 1.09 | $\%$ | 0.64 | $\%$ |
| 0.64 | $\%$ | 0.25 | $\%$ |  |  |
| 3.73 | 3.82 | 2.95 | 3.53 |  | 3.89 |

Securities:
Available-for-sale and other securities:
Taxable

| 2.38 | 2.38 | 2.43 | 2.35 | 2.37 |
| :--- | :--- | :--- | :--- | :--- |
| 3.71 | 3.77 | 3.60 | 3.01 | 3.38 |
| 2.64 | 2.65 | 2.65 | 2.50 | 2.64 |
| 0.25 | 0.11 | 0.18 | 0.58 | 0.98 |
| 2.38 | 2.36 | 2.43 | 2.41 | 2.44 |
| 2.55 | 2.54 | 2.58 | 2.47 | 2.56 |

Loans and leases: (1)
Commercial:
Commercial and industrial
Commercial real estate:

| Construction | 4.26 | 3.95 | 3.65 | 3.76 | 3.70 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 3.97 | 3.69 | 3.54 | 3.54 | 3.35 |
| Commercial real estate | 4.02 | 3.74 | 3.56 | 3.58 | 3.41 |
| Total commercial | 4.04 | 3.93 | 3.78 | 3.66 | 3.47 |
| Consumer: |  |  |  |  |  |
| Automobile | 3.55 | 3.55 | 3.57 | 3.37 | 3.15 |
| Home equity | 4.61 | 4.45 | 4.24 | 4.21 | 4.17 |
| Residential mortgage | 3.66 | 3.63 | 3.58 | 3.61 | 3.65 |
| RV and marine finance | 5.57 | 5.63 | 5.64 | 5.70 | - |
| Other consumer | 11.47 | 12.05 | 10.91 | 10.93 | 10.28 |
| Total consumer | 4.27 | 4.23 | 4.13 | 3.97 | 3.79 |
| Total loans and leases | 4.15 | 4.07 | 3.95 | 3.81 | 3.63 |
| Total earning assets | 3.75 | 3.70 | 3.60 | 3.52 | 3.41 |

Liabilities:
Deposits:

| Demand deposits—noninterest-bearing | - | - | - | - | - |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Demand deposits—interest-bearing | 0.20 | 0.15 | 0.11 | 0.11 | 0.09 |
| Total demand deposits | 0.09 | 0.07 | 0.04 | 0.04 | 0.03 |
| Money market deposits | 0.31 | 0.26 | 0.24 | 0.24 | 0.24 |
| Savings and other domestic deposits | 0.21 | 0.22 | 0.25 | 0.21 | 0.11 |
| Core certificates of deposit | 0.56 | 0.39 | 0.29 | 0.43 | 0.79 |
| Total core deposits | 0.26 | 0.22 | 0.20 | 0.20 | 0.22 |
| Other domestic time deposits of \$250,000 or more | 0.49 | 0.45 | 0.39 | 0.40 | 0.40 |
| Brokered deposits and negotiable CDs | 0.95 | 0.72 | 0.48 | 0.44 | 0.40 |
| Deposits in foreign offices | - | - | 0.13 | 0.13 | 0.13 |
| Total deposits | 0.31 | 0.26 | 0.23 | 0.22 | 0.23 |
| Short-term borrowings | 0.78 | 0.63 | 0.36 | 0.29 | 0.36 |

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| Long-term debt | 2.49 | 2.33 | 2.19 | 1.97 | 1.85 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Total interest-bearing liabilities | 0.61 | 0.54 | 0.48 | 0.49 | 0.50 |  |
| Net interest rate spread | 3.14 | 3.16 | 3.12 | 3.03 | 2.91 |  |
| Impact of noninterest-bearing funds on margin | 0.17 | 0.14 | 0.13 | 0.15 | 0.15 |  |
| Net interest margin | 3.31 | $\%$ | 3.30 | $\%$ | 3.25 | $\%$ |
| .18 | $\%$ | 3.06 | $\%$ |  |  |  |

(1)For purposes of this analysis, NALs are reflected in the average balances of loans.
(2) Loan and lease and deposit average rates include impact of applicable derivatives, non-deferrable fees, and 2) amortized fees.
(3)FTE yields are calculated assuming a $35 \%$ tax rate.
N.R. - Not relevant.

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2017 Second Quarter versus 2016 Second Quarter
FTE net interest income for the 2017 second quarter increased $\$ 241$ million, or $47 \%$, from the 2016 second quarter. This reflected the benefit from the $\$ 23.9$ billion, or $35 \%$, increase in average earning assets coupled with a 25 basis point improvement in the FTE net interest margin to $3.31 \%$. The NIM expansion reflected a 34 basis point increase related to the mix and yield of earning assets and a 2 basis point increase in the benefit from noninterest-bearing funds, partially offset by an 11 basis point increase in funding costs. FTE net interest income during the 2017 second quarter included $\$ 34$ million, or approximately 15 basis points, of purchase accounting impact.
Average earning assets for the 2017 second quarter increased $\$ 23.9$ billion, or $35 \%$, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Average earning asset growth included a $\$ 15.4$ billion, or $30 \%$, increase in average loans and leases and an $\$ 8.5$ billion, or $56 \%$, increase in average securities. Average securities included $\$ 2.9$ billion of direct purchase municipal instruments in our commercial banking segment compared to $\$ 2.3$ billion in the year-ago quarter. Average residential mortgage loans increased $\$ 1.8$ billion, or $29 \%$, as we continue to see increased demand for residential mortgage loans across our footprint.
Average total deposits for the 2017 second quarter increased $\$ 21.1$ billion, or $38 \%$, from the year-ago quarter, while average total core deposits increased $\$ 20.4$ billion, or $39 \%$. Average total interest-bearing liabilities increased $\$ 18.5$ billion, or $39 \%$, from the year-ago quarter. These increases primarily reflect the impact of the FirstMerit acquisition. Average demand deposits increased $\$ 14.1$ billion, or $56 \%$, comprised of a $\$ 9.9$ billion, or $62 \%$, increase in average commercial demand deposits and a $\$ 4.2$ billion, or $46 \%$, increase in average consumer demand deposits. Average long-term borrowings increased $\$ 0.8$ billion, or $11 \%$, reflecting the issuance of $\$ 2.0$ billion and maturity of $\$ 1.6$ billion of senior debt over the past five quarters.
2017 Second Quarter versus 2017 First Quarter
Compared to the 2017 first quarter, FTE net interest income increased $\$ 15$ million, or $2 \%$. The increase in the NIM reflected a 5 basis point increase in earning asset yields and a 3 basis point increase in the benefit from noninterest-bearing funds, partially offset by a 7 basis point increase in the cost of interest-bearing liabilities. The purchase accounting impact on the net interest margin was approximately 15 basis points in the 2017 second quarter compared to approximately 16 basis points in the prior quarter.
Average earning assets increased $\$ 0.6$ billion, or less than $1 \%$ from the 2017 first quarter. Average loans and leases increased $\$ 0.4$ billion, or less than $1 \%$, primarily reflecting growth in residential mortgage, automobile, and RV and marine loans partially offset by a decline in average commercial real estate loans. Total commercial lending was impacted by anticipated FirstMerit-related runoff and lower utilization.
Average total core deposits increased $\$ 0.8$ billion, or $1 \%$, primarily reflecting a $\$ 0.6$ billion, or $3 \%$, increase in money market deposits and a $\$ 0.5$ billion, or $1 \%$, increase in average demand deposits. Average total debt decreased $\$ 0.9$ billion, or $7 \%$, driven by a $\$ 1.1$ billion, or $29 \%$, decrease in short-term borrowings, reflecting the maintenance of excess liquidity surrounding the branch conversion during the 2017 first quarter.

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Table 5 - Consolidated YTD Average Balance Sheets and Net Interest Margin Analysis (dollar amounts in millions)

Fully-taxable equivalent basis (1)
Assets:
Interest-bearing deposits in banks
Loans held for sale

| YTD Average Balances |  |  |  | YTD Average Rates (2) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six Months Ended |  | Change |  | Six Months Ended June |  |  |  |
| June 30, |  |  |  | 30, |  |  |  |
| 2017 | 2016 | Amount | Percent | 2017 |  | 2016 |  |
| \$ 101 | \$98 | \$3 | \% | 1.31 | \% | 0.23 | \% |
| 470 | 502 | (32 | ) (6 | 3.76 |  | 3.93 |  |

Securities:
Available-for-sale and other securities:
Taxable
Tax-exempt
Total available-for-sale and other securities
Trading account securities
Held-to-maturity securities-taxable
Total securities
Loans and leases: (3)
Commercial:
Commercial and industrial
Commercial real estate:
Construction
Commercial
Commercial real estate
Total commercial
Consumer:
Automobile
Home equity
Residential mortgage
RV and marine finance
Other consumer
Total consumer
Total loans and leases
Allowance for loan and lease losses
Net loans and leases
Total earning assets
Cash and due from banks
Intangible assets
All other assets
Total assets
Liabilities and Shareholders' Equity:
Deposits:
Demand deposits-noninterest-bearing
Demand deposits-interest-bearing
Total demand deposits
Money market deposits
Savings and other domestic deposits
Core certificates of deposit

| $\$ 21,664$ | $\$ 16,421$ | $\$ 5,243$ | 32 | $\%$ | - | $\%$ | - | $\%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 17,127 | 8,111 | 9,016 | 111 | 0.18 |  | 0.09 |  |  |
| 38,791 | 24,532 | 14,259 | 58 | 0.08 |  | 0.03 |  |  |
| 18,934 | 19,608 | $(674$ | $)$ | $(3$ | $)$ | 0.29 |  | 0.24 |
| 11,930 | 5,354 | 6,576 | 123 | 0.21 |  | 0.12 |  |  |
| 2,243 | 2,136 | 107 | 5 | 0.47 |  | 0.81 |  |  |

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| Total core deposits | 71,898 | 51,630 | 20,268 | 39 | 0.24 | 0.22 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other domestic time deposits of $\$ 250,000$ or more | 474 | 429 | 45 | 10 | 0.47 | 0.40 |  |
| Brokered deposits and negotiable CDs | 3,876 | 2,903 | 973 | 34 | 0.83 | 0.39 |  |
| Deposits in foreign offices | - | 236 | $(236$ | $)$ | - | - | 0.13 |
| Total deposits | 76,248 | 55,198 | 21,050 | 38 | 0.28 | 0.24 |  |
| Short-term borrowings | 3,236 | 1,089 | 2,147 | 197 | 0.69 | 0.33 |  |
| Long-term debt | 8,630 | 7,549 | 1,081 | 14 | 2.41 | 1.77 |  |
| Total interest-bearing liabilities | 66,450 | 47,415 | 19,035 | 40 | 0.58 | 0.48 |  |
| All other liabilities | 1,609 | 1,465 | 144 | 10 |  |  |  |
| Shareholders' equity | 10,509 | 7,058 | 3,451 | 49 |  |  |  |
| Total liabilities and shareholders' equity | $\$ 100,232$ | $\$ 72,359$ | $\$ 27,873$ | 39 | $\%$ |  |  |
| Net interest rate spread |  |  |  | 3.15 | 2.94 |  |  |
| Impact of noninterest-bearing funds on margin |  |  |  | 0.16 | 0.14 |  |  |
| Net interest margin |  |  |  | 3.31 | $\%$ | 3.08 | $\%$ |

(1)FTE yields are calculated assuming a $35 \%$ tax rate.
(2) Loan, lease, and deposit average rates include the impact of applicable derivatives, non-deferrable fees, and amortized deferred fees.
(3)For purposes of this analysis, nonaccrual loans are reflected in the average balances of loans.
N.R.-Not relevant.

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## 2017 First Six Months versus 2016 First Six Months

FTE net interest income for the first six-month period of 2017 increased $\$ 470$ million, or $46 \%$. This reflected the benefit of a $\$ 24.4$ billion, or $36 \%$, increase in average total earning assets coupled with a FTE net interest margin increased to $3.31 \%$ from $3.08 \%$. Average securities increased $\$ 8.5$ billion, or $56 \%$, primarily reflecting the acquisition of FirstMerit and an increase in direct purchase municipal instruments in our commercial banking segment. Average loans and leases increased $\$ 15.9$ billion, or $31 \%$, primarily reflecting an increase in C\&I lending, residential mortgage loans and RV and marine finance resulting from the acquisition of FirstMerit.

## Provision for Credit Losses

(This section should be read in conjunction with the Credit Risk section.)
The provision for credit losses is the expense necessary to maintain the ALLL and the AULC at levels appropriate to absorb our estimate of credit losses in the loan and lease portfolio and the portfolio of unfunded loan commitments and letters-of-credit.
The provision for credit losses for the 2017 second quarter was $\$ 25$ million, which remained relatively unchanged compared to the second quarter 2016. NCOs increased $\$ 19$ million to $\$ 36$ million compared with the same period in the prior year. Net charge-offs represented an annualized $0.21 \%$ of average loans and leases, which remains below our long-term target of 35 to 55 basis points.
On a year-to-date basis, provision for credit losses for the first six-month period of 2017 was $\$ 93$ million, an increase of $\$ 41$ million, or $78 \%$, compared to year-ago period. The increase primarily relates to the FirstMerit acquisition as well as one large commercial recovery in the prior year period.
Noninterest Income
The following table reflects noninterest income for each of the periods presented:
Table 6 - Noninterest Income
(dollar amounts in thousands)

Service charges on deposit accounts
Cards and payment processing income
Mortgage banking income
Trust and investment management services
Insurance income
Brokerage income
Capital markets fees
Bank owned life insurance income
Gain on sale of loans
Securities gains (losses)
Other Income
Total noninterest income

| Three Months Ended |  |  | 2Q17 vs. 2Q16 |  | 2Q17 vs. 1Q17 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, | March 31, | June 30, | Change |  | Change |  |  |
| 2017 | 2017 | 2016 | Amount | Percent | Amount | Perce |  |
| \$87,582 | \$83,420 | \$75,613 | \$ 11,969 | 16 \% | \$4,162 | 5 | \% |
| 52,485 | 47,169 | 39,184 | 13,301 | 34 | 5,316 | 11 |  |
| 32,268 | 31,692 | 31,591 | 677 | 2 | 576 | 2 |  |
| 32,232 | 33,869 | 22,497 | 9,735 | 43 | (1,637 | ) (5 | ) |
| 15,843 | 15,264 | 15,947 | (104 | ) (1 ) | 579 | 4 |  |
| 16,294 | 15,758 | 14,599 | 1,695 | 12 | 536 | 3 |  |
| 16,836 | 14,200 | 13,037 | 3,799 | 29 | 2,636 | 19 |  |
| 15,322 | 17,542 | 12,536 | 2,786 | 22 | (2,220 | ) (13 | ) |
| 12,002 | 12,822 | 9,265 | 2,737 | 30 | (820 | ) (6 | ) |
| 135 | (8) | ) 656 | (521 | ) (79 ) | 143 | $(1,78$ |  |
| 44,219 | 40,735 | 36,187 | 8,032 | 22 | 3,484 | , |  |
| \$325,218 | \$312,463 | \$271,112 | \$54,106 | 20 \% | \$12,755 | 4 | \% |

2017 Second Quarter versus 2016 Second Quarter
Noninterest income for the 2017 second quarter increased $\$ 54$ million, or $20 \%$, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition. Card and payment processing income increased $\$ 13$ million, or $34 \%$, due to higher credit and debit card related income and underlying customer growth. Service charges on deposit accounts increased $\$ 12$ million, or $16 \%$, reflecting the benefit of the FirstMerit acquisition and continued new customer acquisition. Of the increase, $\$ 6$ million was attributable to consumer deposit accounts, and $\$ 6$ million was attributable to commercial deposit accounts.

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2017 Second Quarter versus 2017 First Quarter
Compared to the 2017 first quarter, total noninterest income increased $\$ 13$ million, or $4 \%$. Card and payment processing income increased $\$ 5$ million, or $11 \%$, reflecting seasonally higher credit and debit card related income and underlying customer growth.

Table 7 - Noninterest Income—2017 First Six Months vs. 2016 First Six Months
(dollar amounts in thousands)

Service charges on deposit accounts
Cards and payment processing income
Mortgage banking income
Six Months Ended
June 30,
20172016 Amount Percent

Trust and investment management services
Insurance income
\$171,002 \$145,875 \$25,127 17 \%
$\begin{array}{llll}99,654 & 75,631 & 24,023 & 32\end{array}$

Brokerage income
Capital markets fees
Bank owned life insurance income
Gain on sale of loans
Securities gains (losses)
Other Income
Total noninterest income

| 63,960 | 50,134 | 13,826 | 28 |
| :--- | :--- | :--- | :--- |

Noninterest income for the first six-month period of 2017 increased $\$ 125$ million, or $24 \%$, from the year-ago period, primarily reflecting the impact of the FirstMerit acquisition. Service charges on deposit accounts increased $\$ 25$ million, or $17 \%$, reflecting the benefit of the FirstMerit acquisition and continued new customer acquisition. Cards and payment processing income increased $\$ 24$ million, or $32 \%$, due to higher credit and debit card related income and underlying customer growth. Trust and investment management services increased $\$ 21$ million, or $46 \%$, primarily reflecting an increase in personal trust services reflecting the benefit of the FirstMerit acquisition.
Noninterest Expense
(This section should be read in conjunction with Significant Items 1.)
The following table reflects noninterest expense for each of the periods presented:
Table 8 - Noninterest Expense
(dollar amounts in thousands)

Personnel costs
Outside data processing and other services
Equipment
Net occupancy
Professional services
Marketing
Deposit and other insurance expense
Amortization of intangibles
Other expense
Total noninterest expense
Number of employees (average full-time equivalent)

| Three Months Ended |  |  | 2Q17 vs. 2Q16 |  | 2Q17 vs. 1Q17 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June 30, | March <br> 31, | June 30, | Change |  | Change |  |
| 2017 | 2017 | 2016 | Amount | Percent | Amount | Percent |
| \$391,997 | \$382,000 | \$298,949 | \$93,048 | 31 \% | \$9,997 | 3 |
| 75,169 | 87,202 | 63,037 | 12,132 | 19 | (12,033 | ) (14) |
| 42,924 | 46,700 | 31,805 | 11,119 | 35 | (3,776 | ) (8 |
| 52,613 | 67,700 | 30,704 | 21,909 | 71 | (15,087 | ) (22) |
| 18,190 | 18,295 | 21,488 | (3,298 | ) (15) | (105 | ) (1 |
| 18,843 | 13,923 | 14,773 | 4,070 | 28 | 4,920 | 35 |
| 20,418 | 20,099 | 12,187 | 8,231 | 68 | 319 | 2 |
| 14,242 | 14,355 | 3,600 | 10,642 | 296 | (113 | ) (1 |
| 59,968 | 57,148 | 47,118 | 12,850 | 27 | 2,820 | 5 |
| \$694,364 | \$707,422 | \$523,661 | \$170,703 | 33 \% | \$(13,058 | ) (2)\% |
| 16,103 | 16,331 | 12,363 | 3,740 | 30 \% | (228 | ) $(1) \%$ |

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Impacts of Significant Items:

|  | Three Months Ended |  |  |
| :--- | :--- | :--- | :--- |
|  | June 30, | March | June 30, |
|  | 2017 | 2017 | 2016 |
| (dollar amounts in thousands) | $\$ 17,934$ | $\$ 19,555$ | $\$ 4,732$ |
| Personnel costs | 3,994 | 5,763 | 3 |
| Outside data processing and other services | 6,246 | 14,475 |  |
| Equipment | 14,415 | 23,342 | 490 |
| Net occupancy | 3,804 | 4,218 | 10,709 |
| Professional services | 112 | 816 | 241 |
| Marketing | 3,738 | 5,126 | 1,569 |
| Other expense | $\$ 50,243$ | $\$ 73,295$ | $\$ 20,789$ |

Adjusted Noninterest Expense (See Non-GAAP Financial Measures in the Additional Disclosures section):


2017 Second Quarter versus 2016 Second Quarter
Reported noninterest expense for the 2017 second quarter increased $\$ 171$ million, or $33 \%$, from the year-ago quarter, primarily reflecting the impact of the FirstMerit acquisition, including Significant Items. Personnel costs increased $\$ 93$ million, or $31 \%$, primarily reflecting a $30 \%$ increase in average full-time equivalent employees and a $\$ 13$ million net increase in acquisition-related personnel expense. Deposit and other insurance expense increased $\$ 8$ million, or $68 \%$, reflecting the larger assessment base and the FDIC Large Institution Surcharge implemented during the 2016 third quarter.

## 2017 Second Quarter versus 2017 First Quarter

Reported noninterest expense decreased $\$ 13$ million, or $2 \%$, from the 2017 first quarter, including a $\$ 23$ million net decrease in Significant Items. Net occupancy costs decreased $\$ 15$ million, or $22 \%$, reflecting a $\$ 9$ million net decrease in acquisition-related expenses and the branch consolidations completed during the 2017 first quarter. Partially offsetting those decreases, personnel costs increased $\$ 10$ million, or $3 \%$, reflecting the implementation of annual merit increases and grant of annual long-term equity incentive compensation, both in May, partially offset by a $\$ 2$ million net decrease in acquisition-related expenses.

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Table 9 - Noninterest Expense-2017 First Six Months vs. 2016 First Six Months (dollar amounts in thousands)

|  | Six Months Ended June |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: | :---: | :---: |
|  | 30, |  |  |  |  |  |  |  |
|  | 2017 | 2016 | Amount | Percent |  |  |  |  |
|  | $\$ 773,997$ | $\$ 584,346$ | $\$ 189,651$ | 32 | $\%$ |  |  |  |
| Personnel costs | 89,624 | 64,981 | 25,243 | 39 |  |  |  |  |
| Outside data processing and other services | 162,371 | 124,915 | 37,456 | 30 |  |  |  |  |
| Equipment | 120,313 | 62,180 | 58,133 | 93 |  |  |  |  |
| Net occupancy | 36,485 | 35,026 | 1,459 | 4 |  |  |  |  |
| Professional services | 32,766 | 27,041 | 5,725 | 21 |  |  |  |  |
| Marketing | 40,517 | 23,395 | 17,122 | 73 |  |  |  |  |
| Deposit and other insurance expense | 28,597 | 7,312 | 21,285 | 291 |  |  |  |  |
| Amortization of intangibles | 117,116 | 86,145 | 30,971 | 36 |  |  |  |  |
| Other expense | $\$ 1,401,786$ | $\$ 1,014,741$ | $\$ 387,045$ | 38 | $\%$ |  |  |  |

Impacts of Significant Items:

Personnel costs \$37,489 \$5,206
Outside data processing and other services 20,721 3,408
Equipment 9,757 3
Net occupancy
Professional services
37,757 510
Marketing
8,022 14,997
Other expense
$928 \quad 254$
Total noninterest expense adjustments $\quad \$ 123,538$ \$27,195
Adjusted Noninterest Expense (See Non-GAAP Financial Measures in Additional Disclosures section):

| Six Months Ended <br> June 30,    <br> Change    |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| 2017 | 2016 | Amount |  |
| Percent |  |  |  |

Reported noninterest expense increased $\$ 387$ million, or $38 \%$, from the year-ago period, primarily reflecting the impact of the FirstMerit acquisition, including Significant Items. Personnel costs increased $\$ 190$ million, or 32\%, primarily reflecting a $30 \%$ increase in the number of average full-time equivalent employees largely related to the addition of colleagues from FirstMerit and the in-store branch expansion. Net occupancy expense increased $\$ 58$ million, or $93 \%$, primarily reflecting $\$ 38$ million of acquisition-related expense. Outside data processing and other services increased $\$ 37$ million, or $30 \%$, primarily reflecting $\$ 21$ million of acquisition-related expense.

Provision for Income Taxes
The provision for income taxes in the 2017 second quarter was $\$ 79$ million. This compared with a provision for income taxes of $\$ 54$ million in the 2016 second quarter and $\$ 59$ million in the 2017 first quarter. The provision for income taxes for the six month periods ended June 30, 2017 and June 30, 2016 was $\$ 138$ million and $\$ 109$ million, respectively. All periods included the benefits from tax-exempt income, tax-advantaged investments, general business credits, investments in qualified affordable housing projects, excess tax deductions for stock-based compensation, and capital losses. The net federal deferred tax asset was $\$ 41$ million and the net state deferred tax asset was $\$ 37$ million at June 30, 2017.
We file income tax returns with the IRS and various state, city, and foreign jurisdictions. Federal income tax audits have been completed for tax years through 2009. The IRS is currently examining our 2010 and 2011 consolidated federal income tax returns. Various state and other jurisdictions remain open to examination, including Ohio, Kentucky, Indiana, Michigan, Pennsylvania, West Virginia, Wisconsin, and Illinois.
RISK MANAGEMENT AND CAPITAL
We use a multi-faceted approach to risk governance. It begins with the board of directors defining our risk appetite as aggregate moderate-to-low. Risk awareness, identification and assessment, reporting, and active management are key elements in overall risk management. Controls include, among others, effective segregation of duties, access, authorization and reconciliation procedures, as well as staff education and a disciplined assessment process.

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We believe that our primary risk exposures are credit, market, liquidity, operational, and compliance oriented. More information on risk can be found in the Risk Factors section included in Item 1A of our 2016 Form 10-K and subsequent filings with the SEC. The MD\&A included in our 2016 Form $10-\mathrm{K}$ should be read in conjunction with this MD\&A as this discussion provides only material updates to the Form 10-K. This MD\&A should also be read in conjunction with the financial statements, notes and other information contained in this report. Our definition, philosophy, and approach to risk management have not materially changed from the discussion presented in the 2016 Form 10-K.
Credit Risk
Credit risk is the risk of financial loss if a counterparty is not able to meet the agreed upon terms of the financial obligation. The majority of our credit risk is associated with lending activities, as the acceptance and management of credit risk is central to profitable lending. We also have credit risk associated with our AFS and HTM securities portfolios (see Note 4 and Note 5 of the Notes to the Unaudited Condensed Consolidated Financial Statements). We engage with other financial counterparties for a variety of purposes including investing, asset and liability management, mortgage banking, and trading activities. While there is credit risk associated with derivative activity, we believe this exposure is minimal.
We continue to focus on the identification, monitoring, and managing of our credit risk. In addition to the traditional credit risk mitigation strategies of credit policies and processes, market risk management activities, and portfolio diversification, we use quantitative measurement capabilities utilizing external data sources, enhanced modeling technology, and internal stress testing processes. Our portfolio management resources demonstrate our commitment to maintaining an aggregate moderate-to-low risk profile. In our efforts to continue to identify risk mitigation techniques, we have focused on product design features, origination policies, and solutions for delinquent or stressed borrowers. Loan and Lease Credit Exposure Mix
Refer to the "Loan and Lease Credit Exposure Mix" section of our 2016 Form 10-K for a brief description of each portfolio segment.
The table below provides the composition of our total loan and lease portfolio:
Table 10 - Loan and Lease Portfolio Composition
(dollar amounts in millions)

| June 30, | March 31, | December 31, | September 30, | June 30, |
| :--- | :--- | :--- | :--- | :--- |
| 2017 | 2017 | 2016 | 2016 | 2016 |

Ending Balances by Type:
Commercial:
Commercial and industrial $\$ 27,96941 \%$ \$28,176 $42 \%$ \$28,059 $42 \%$ \$27,668 $42 \%$ \$21,372 $41 \%$
Commercial real estate:

| Construction | 1,145 | 2 | 1,107 | 2 | 1,446 | 2 | 1,414 | 2 | 856 | 2 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial | 6,000 | 9 | 5,986 | 9 | 5,855 | 9 | 5,842 | 9 | 4,466 | 7 |
| Commercial real estate | 7,145 | 11 | 7,093 | 11 | 7,301 | 11 | 7,256 | 11 | 5,322 | 9 |
| Total commercial | 35,114 | 52 | 35,269 | 53 | 35,360 | 53 | 34,924 | 53 | 26,694 | 50 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |
| Automobile | 11,555 | 17 | 11,155 | 17 | 10,969 | 16 | 10,791 | 16 | 10,381 | 20 |
| Home equity | 9,966 | 15 | 9,974 | 15 | 10,106 | 15 | 10,120 | 15 | 8,447 | 17 |
| Residential mortgage | 8,237 | 12 | 7,829 | 12 | 7,725 | 12 | 7,665 | 12 | 6,377 | 12 |
| RV and marine finance | 2,178 | 3 | 1,935 | 2 | 1,846 | 3 | 1,840 | 3 | - | - |
| Other consumer | 1,009 | 1 | 936 | 1 | 956 | 1 | 964 | 1 | 644 | 1 |
| Total consumer | 32,945 | 48 | 31,829 | 47 | 31,602 | 47 | 31,380 | 47 | 25,849 | 50 |
| Total loans and leases | $\$ 68,059$ | $100 \%$ | $\$ 67,098$ | $100 \%$ | $\$ 66,962$ | $100 \%$ | $\$ 66,304$ | $100 \%$ | $\$ 52,543$ | $100 \%$ |

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The table below provides our total loan and lease portfolio segregated by industry type. The changes in the industry composition from December 31, 2016 are consistent with the portfolio growth metrics.
Table 11 - Loan and Lease Portfolio by Industry Type
(dollar amounts in millions)

|  | $\begin{aligned} & \text { June 30, } \\ & 2017 \end{aligned}$ |  | $\begin{aligned} & \text { March 31, } \\ & 2017 \end{aligned}$ |  | $\begin{aligned} & \text { December 31, } \\ & 2016 \end{aligned}$ |  | $\begin{aligned} & \text { September 30, } \\ & 2016 \end{aligned}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2016 \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial loans: |  |  |  |  |  |  |  |  |  |  |
| Real estate and rental and leasing | \$7,588 | 12 | \% \$7,482 | 12 | \% \$7,545 | 11 | \% \$7,513 | 12 | \% \$5,345 | $10 \%$ |
| Manufacturing | 4,916 | 7 | 5,048 | 8 | 4,937 | 7 | 4,931 | 7 | 3,392 | 6 |
| Retail trade (1) | 4,805 | 7 | 4,902 | 7 | 4,758 | 7 | 4,588 | 7 | 3,884 | 7 |
| Finance and insurance | 3,051 | 4 | 2,844 | 4 | 2,010 | 3 | 2,289 | 3 | 1,682 | 3 |
| Health care and social assistance | 2,699 | 4 | 2,727 | 4 | 2,729 | 4 | 2,638 | 4 | 1,776 | 3 |
| Wholesale trade | 2,058 | 3 | 2,181 | 3 | 2,071 | 3 | 2,009 | 3 | 1,311 | 2 |
| Professional, scientific, and technical services | 1,660 | 2 | 1,240 | 2 | 1,264 | 2 | 1,228 | 2 | 839 | 2 |
| Transportation and warehousing | 1,284 | 2 | 1,382 | 2 | 1,366 | 2 | 1,357 | 2 | 1,244 | 2 |
| Accommodation and food services | 1,261 | 2 | 1,652 | 2 | 1,678 | 3 | 1,612 | 2 | 1,157 | 2 |
| Construction | 1,232 | 2 | 924 | 1 | 875 | 1 | 889 | 1 | 674 | 1 |
| Other services | 928 | 1 | 1,278 | 2 | 1,223 | 2 | 1,205 | 2 | 978 | 2 |
| Utilities | 570 | 1 | 463 | 1 | 470 | 1 | 480 | 1 | 371 | 1 |
| Mining, quarrying, and oil and gas extraction | 501 | 1 | 511 | 1 | 668 | 1 | 704 | 1 | 691 | 1 |
| Educational services | 469 | 1 | 544 | 1 | 501 | 1 | 495 | 1 | 495 | 1 |
| Arts, entertainment, and recreation | 458 | 1 | 506 | 1 | 556 | 1 | 437 | 1 | 293 | 1 |
| Information | 444 | 1 | 454 | 1 | 473 | 1 | 475 | 1 | 325 | 1 |
| Admin., support, waste managemen and remediation services | t 433 | 1 | 427 | 1 | 429 | 1 | 409 | 1 | 324 | 1 |
| Public administration | 274 | - | 266 | - | 272 | - | 273 | - | 282 | 1 |
| Agriculture, forestry, fishing and hunting | 203 | - | 170 | - | 151 | - | 161 | - | 132 | - |
| Management of companies and enterprises | 97 | - | 100 | - | 96 | - | 95 | - | 84 | - |
| Unclassified, other | 183 | - | 167 | - | 1,288 | 2 | 1,135 | 2 | 1,415 | 3 |
| Total commercial loans by industry category | 35,114 | 52 | 35,268 | 53 | 35,360 | 53 | 34,923 | 53 | 26,694 | 50 |
| Automobile loans and leases | 11,555 | 17 | 11,155 | 17 | 10,969 | 16 | 10,791 | 16 | 10,381 | 20 |
| Home Equity | 9,966 | 15 | 9,974 | 15 | 10,106 | 15 | 10,120 | 15 | 8,447 | 17 |
| Residential mortgage | 8,237 | 12 | 7,829 | 12 | 7,725 | 12 | 7,665 | 12 | 6,377 | 12 |
| RV and marine finance | 2,178 | 3 | 1,935 | 2 | 1,846 | 3 | 1,840 | 3 | - | - |
| Other consumer loans | 1,009 | 1 | 936 | 1 | 956 | 1 | 965 | 1 | 644 | 1 |

Total loans and leases
$\$ 68,059100 \%$ \$67,097 100\% \$66,962 100\% \$66,304 100\% \$52,543 100\%
(1) Amounts include $\$ 3.2$ billion, $\$ 3.3$ billion, $\$ 3.2$ billion, $\$ 3.0$ billion and $\$ 2.7$ billion of auto dealer floorplan loans
${ }^{(1)}$ at June 30, 2017, March 31, 2017, December 31, 2016, September 30, 2016 and June 30, 2016, respectively.
Our loan portfolio is composed of a managed mix of consumer and commercial credits. At the corporate level, we manage the overall credit exposure and portfolio composition in part via a credit concentration policy. The policy designates specific loan types, collateral types, and loan structures to be formally tracked and assigned maximum exposure limits as a percentage of capital. C\&I lending by NAICS categories, specific limits for CRE project types, loans secured by residential real estate, shared national credit exposure, and designated high risk loan definitions

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represent examples of specifically tracked components of our concentration management process. There are no identified concentrations that exceed the assigned exposure limit. Our concentration management policy is approved by the ROC of the Board and is one of the strategies used to ensure a high quality, well diversified portfolio that is consistent with our overall objective of maintaining an aggregate moderate-to-low

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risk profile. Changes to existing concentration limits require the approval of the ROC prior to implementation, incorporating specific information relating to the potential impact on the overall portfolio composition and performance metrics.
Commercial Credit
Refer to the "Commercial Credit" section of our 2016 Form 10-K for our commercial credit underwriting and on-going credit management processes.
Consumer Credit
Refer to the "Consumer Credit" section of our 2016 Form 10-K for our consumer credit underwriting and on-going credit management processes.
Credit Quality
(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)
We believe the most meaningful way to assess overall credit quality performance is through an analysis of credit quality performance ratios. This approach forms the basis of most of the discussion in the sections immediately following: NPAs and NALs, TDRs, ACL, and NCOs. In addition, we utilize delinquency rates, risk distribution and migration patterns, and product segmentation in the analysis of our credit quality performance.
Credit quality performance in the 2017 second quarter reflected continued overall positive results with stable levels of delinquencies and criticized loans and a $9 \%$ decline in NPAs. Total NCOs were $\$ 36$ million, or $0.21 \%$, of average total loans and leases. Net charge-offs decreased by $\$ 3$ million from the prior quarter, with the improvement centered in the automobile portfolio. The ACL to total loans and leases ratio declined by 3 basis points to $1.11 \%$.
NPAs, NALs, AND TDRs
(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements and "Credit Quality" section of our 2016 Form 10-K.)

## NPAs and NALs

Of the $\$ 212$ million of CRE and C\&I-related NALs at June 30, 2017, $\$ 132$ million, or $62 \%$, represented loans that were less than 30 -days past due, demonstrating our continued commitment to proactive credit risk management. With the exception of residential mortgage loans guaranteed by government organizations which continue to accrue interest, first-lien loans secured by residential mortgage collateral are placed on nonaccrual status at 150 -days past due. Junior-lien home equity loans are placed on nonaccrual status at the earlier of 120-days past due or when the related first-lien loan has been identified as nonaccrual. Automobile, RV and marine and other consumer loans are charged-off at 120 -days past due.

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The following table reflects period-end NALs and NPAs detail for each of the last five quarters:
Table 12 - Nonaccrual Loans and Leases and Nonperforming Assets
(dollar amounts in thousands)

|  | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { March 31, } \\ & 2017 \end{aligned}$ | December $2016$ | 31, September 2016 | $\begin{aligned} & \text { 30, June 30, } \\ & 2016 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Nonaccrual loans and leases (NALs): |  |  |  |  |  |
| Commercial and industrial | \$ 195,279 | \$232,171 | \$ 234,184 | \$ 220,862 | \$289,811 |
| Commercial real estate | 16,763 | 13,889 | 20,508 | 21,300 | 23,663 |
| Automobile | 3,825 | 4,881 | 5,766 | 4,777 | 5,049 |
| Home equity | 67,940 | 69,575 | 71,798 | 69,044 | 56,845 |
| Residential mortgage | 80,306 | 80,686 | 90,502 | 88,155 | 85,174 |
| RV and marine finance | 341 | 106 | 245 | 96 | - |
| Other consumer | 2 | 2 | - | - | 5 |
| Total nonaccrual loans and leases | 364,456 | 401,310 | 423,003 | 404,234 | 460,547 |
| Other real estate: |  |  |  |  |  |
| Residential | 26,890 | 31,786 | 30,932 | 34,421 | 26,653 |
| Commercial | 16,926 | 18,101 | 19,998 | 36,915 | 2,248 |
| Total other real estate | 43,816 | 49,887 | 50,930 | 71,336 | 28,901 |
| Other NPAs (1) | 6,906 | 6,910 | 6,968 | - | 376 |
| Total nonperforming assets | \$415,178 | \$458,107 | \$ 480,901 | \$ 475,570 | \$489,824 |
| Nonaccrual loans and leases as a \% of total loans and leases | 0.54 | \% 0.60 | \% 0.63 | \% 0.61 | \% 0.88 \% |
| NPA ratio (2) | 0.61 | 0.68 | 0.72 | 0.72 | 0.93 |
| (NPA+90days)/(Loan+OREO) | 0.81 | 0.87 | 0.91 | 0.92 | 1.12 |

(1) Other nonperforming assets includes certain impaired investment securities.
(2)Nonperforming assets divided by the sum of loans and leases, other real estate owned, and other NPAs.

2017 Second Quarter versus 2016 Fourth Quarter.
Total NPAs decreased by $\$ 66$ million, or $14 \%$, compared with December 31, 2016 primarily as a result of decreases in the C\&I and residential portfolios NALs and a $14 \%$ decrease in OREO. The C\&I decline was a result of significant payoffs and return to accrual of large relationships that were identified as NAL in the fourth quarter of 2016. The residential mortgage decline was a function of improved delinquencies partially as a result of the efforts by our Home Savers Group actively working with our customers.

## TDR Loans

(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements and "TDR Loans" section of our 2016 Form 10-K.)
Over the past five quarters, the accruing component of the total TDR balance has been between $80 \%$ and $84 \%$, as borrowers continue to make their monthly payments in accordance with the modified terms. From a payment standpoint, over $80 \%$ of the $\$ 507$ million of accruing TDRs secured by residential real estate (Residential mortgage and Home Equity in Table 13) are current on their required payments. In addition, over $60 \%$ of the accruing pool have had no delinquency at all in the past 12 months. There is very limited migration from the accruing to non-accruing components, and virtually all of the charge-offs come from the non-accruing TDR balances.

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The table below presents our accruing and nonaccruing TDRs at period-end for each of the past five quarters: Table 13 - Accruing and Nonaccruing Troubled Debt Restructured Loans
(dollar amounts in thousands)

|  | $\begin{aligned} & \text { June 30, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { March 31, } \\ & 2017 \end{aligned}$ | $\begin{aligned} & \text { December 31, } \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { September 30, } \\ & 2016 \end{aligned}$ | $\begin{aligned} & \text { June } 30 \text {, } \\ & 2016 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Troubled debt restructured loans-accruing: |  |  |  |  |  |
| Commercial and industrial | \$270,372 | \$222,303 | \$ 210,119 | \$ 232,740 | \$232,112 |
| Commercial real estate | 74,429 | 81,202 | 76,844 | 80,553 | 85,015 |
| Automobile | 28,140 | 27,968 | 26,382 | 27,843 | 25,892 |
| Home equity | 268,731 | 271,258 | 269,709 | 275,601 | 203,047 |
| Residential mortgage | 238,087 | 239,175 | 242,901 | 251,529 | 256,859 |
| RV and marine finance | 950 | 581 | - | - | - |
| Other consumer | 4,017 | 4,128 | 3,780 | 4,102 | 4,522 |
| Total troubled debt restructured loans-accruing | 884,726 | 846,615 | 829,735 | 872,368 | 807,447 |
| Troubled debt restructured loans-nonaccruing: |  |  |  |  |  |
| Commercial and industrial | 89,757 | 88,759 | 107,087 | 70,179 | 77,592 |
| Commercial real estate | 3,823 | 4,357 | 4,507 | 5,672 | 6,833 |
| Automobile | 4,291 | 4,763 | 4,579 | 4,437 | 4,907 |
| Home equity | 28,667 | 29,090 | 28,128 | 28,009 | 21,145 |
| Residential mortgage | 55,590 | 59,773 | 59,157 | 62,027 | 63,638 |
| RV and marine finance | 381 | 106 | - | - | - |
| Other consumer | 109 | 117 | 118 | 142 | 142 |
| Total troubled debt restructured loans-nonaccrui | ng82,618 | 186,965 | 203,576 | 170,466 | 174,257 |
| Total troubled debt restructured loans | \$ 1,067,344 | \$1,033,580 | \$ 1,033,311 | \$ 1,042,834 | \$981,704 |

Accruing TDRs increased by $\$ 55$ million compared with December 31, 2016, primarily as a result of the addition of C\&I loans that meet the well secured definition.
ACL
(This section should be read in conjunction with Note 3 of the Notes to Unaudited Condensed Consolidated Financial Statements.)
Our total credit reserve is comprised of two different components, both of which in our judgment are appropriate to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. Our ACL Methodology Committee is responsible for developing the methodology, assumptions and estimates used in the calculation, as well as determining the appropriateness of the ACL. The ALLL represents the estimate of losses inherent in the loan portfolio at the reported date. Additions to the ALLL result from recording provision expense for the recognition of loan losses due to increased risk levels resulting from loan risk-rating downgrades. Reductions reflect charge-offs (net of recoveries), decreased risk levels resulting from loan risk-rating upgrades, or the sale of loans. The AULC is determined by applying the same quantitative reserve determination process to the unfunded portion of the loan exposures adjusted by an applicable funding expectation. Loans originated for investment are stated at their principal amount outstanding adjusted for partial charge-offs, and net deferred loan fees and costs. Acquired loans are those purchased in the FirstMerit acquisition. These loans were recorded at estimated fair value at the acquisition date with no carryover of the related ALLL. The difference between acquired contractual balance and estimated fair value at acquisition date was recorded as a purchase premium or discount.
Our ACL evaluation process includes the on-going assessment of credit quality metrics, and a comparison of certain ACL benchmarks to current performance.

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The table below reflects the allocation of our ACL among our various loan categories during each of the past five quarters:
Table 14 - Allocation of Allowance for Credit Losses (1)
(dollar amounts in thousands)

| June 30, | March 31, | December 31, | September 30, | June 30, |
| :--- | :--- | :--- | :--- | :--- |
| 2017 | 2017 | 2016 | 2016 | 2016 |

Allowance for Credit Losses
Commercial

| Commercial and industrial | \$367,956 | 41 \% | \$380,504 | 42 \% | \$355,424 | 42 | \% | \$333,101 | 42 \% | \$323,465 | 41 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | 106,620 | 11 | 99,804 | 11 | 95,667 | 11 |  | 98,694 | 11 | 101,042 | 9 |
| Total commercial | 474,576 | 52 | 480,308 | 53 | 451,091 | 53 |  | 431,795 | 53 | 424,507 | 50 |
| Consumer |  |  |  |  |  |  |  |  |  |  |  |
| Automobile | 48,322 | 17 | 46,402 | 17 | 47,970 | 16 |  | 42,584 | 16 | 50,531 | 20 |
| Home equity | 62,941 | 15 | 64,900 | 15 | 65,474 | 15 |  | 69,866 | 15 | 76,482 | 17 |
| Residential mortgage | 33,304 | 12 | 35,559 | 12 | 33,398 | 12 |  | 36,510 | 12 | 42,392 | 12 |
| RV and marine finance | 7,665 | 3 | 4,022 | 2 | 5,311 | 3 |  | 4,289 | 3 | - |  |
| Other consumer | 41,188 | 1 | 41,389 | 1 | 35,169 | 1 |  | 31,854 | 1 | 29,152 | 1 |
| Total consumer | 193,420 | 48 | 192,272 | 47 | 187,322 | 47 |  | 185,103 | 47 | 198,557 | 50 |
| Total allowance for loan and lease losses | 667,996 | 100 \% | 672,580 | 100 \% | 638,413 | 100 | \% | 616,898 | $100 \%$ | 623,064 | $100 \%$ |
| Allowance for unfunded loan commitments | 85,359 |  | 91,838 |  | 97,879 |  |  | 88,433 |  | 73,748 |  |
| Total allowance for credit | \$753,355 |  | \$764,418 |  | \$736,292 |  |  | \$705,331 |  | \$696,812 |  |

Total allowance for loan and leases losses as \% of:

| Total loans and leases | $0.98 \%$ | $1.00 \%$ | $0.95 \%$ | $0.93 \%$ | $1.19 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Nonaccrual loans and <br> leases | 183 | 168 | 151 | 153 | 135 |
| Nonperforming assets <br> Total allowance for credit losses as <br> Total loans and leases of: | 161 | 147 | 133 | 130 | 127 |
| Nonaccrual loans and <br> leases | $1.11 \%$ | $1.14 \%$ | $1.10 \%$ | $1.06 \%$ | $1.33 \%$ |
| Nonperforming assets | 207 | 190 | 174 | 174 | 151 |
| l | 181 | 167 | 153 | 148 | 142 |

(1)Percentages represent the percentage of each loan and lease category to total loans and leases.

2017 Second Quarter versus 2016 Fourth Quarter
At June 30, 2017, the ALLL was $\$ 668$ million, compared to $\$ 638$ million at December 31, 2016. The $\$ 30$ million, or $5 \%$, increase in the ALLL relates to an increase in Criticized/Classified assets in the C\&I portfolio and growth in the Other consumer loan category.
The ACL to total loans ratio was $1.11 \%$ at June 30, 2017, compared with $1.10 \%$ at December 31, 2016. Management believes the ratio is appropriate given the overall moderate-to-low risk profile of our loan portfolio. We continue to focus on early identification of loans with changes in credit metrics and proactive action plans for these loans. We believe that our ACL is appropriate and its coverage level is reflective of the quality of our portfolio and the current operating environment.
NCOs

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Any loan in any portfolio may be charged-off if a loss confirming event has occurred or in accordance with the policies described below, whichever is earlier. Loss confirming events include, but are not limited to, bankruptcy (unsecured), continued delinquency, foreclosure, or receipt of an asset valuation indicating a collateral deficiency where that asset is the sole source of repayment. Additionally, discharged, collateral dependent non-reaffirmed debt in Chapter 7 bankruptcy filings will result in a charge-off to estimated collateral value, less anticipated selling costs.

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C\&I and CRE loans are either charged-off or written down to net realizable value at 90 -days past due with the exception of Huntington Technology Finance administrative lease delinquencies. Automobile loans, RV and marine finance and other consumer loans are generally charged-off at 120-days past due. First-lien and junior-lien home equity loans are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150 -days past due and 120-days past due, respectively. Residential mortgages are charged-off to the estimated fair value of the collateral, less anticipated selling costs, at 150-days past due.
Table 15 - Quarterly Net Charge-off Analysis
(dollar amounts in thousands)

| Three Months Ended |  |
| :--- | :--- | :--- |
| June 30, March 31, June 30, <br> 2017 2017 2016 |  |

Net charge-offs (recoveries) by loan and lease type:
Commercial:
Commercial and industrial \$12,870 $\$ 8,096 \quad \$ 3,702$
Commercial real estate:

| Construction | 83 | $(3,137$ | $)$ | $(377$ |
| :--- | :--- | :--- | :--- | :--- |
| Commercial | $(3,638$ | $)$ | 895 | $(296$ |
| $)$ | $(3,555$ | $)$ | $(2,242$ | $)$ |
| Commercial real estate | 9,315 | 5,854 | 3,029 |  |
| Total commercial |  |  |  |  |
| Consumer: | 8,318 | 12,407 | 4,320 |  |
| Automobile | 1,218 | 1,662 | 1,078 |  |
| Home equity | 1,052 | 2,595 | 776 |  |
| Residential mortgage | 1,875 | 2,363 | - |  |
| RV and marine finance | 14,262 | 14,557 | 7,552 |  |
| Other consumer | 26,725 | 33,584 | 13,726 |  |
| Total consumer | $\$ 36,040$ | $\$ 39,438$ | $\$ 16,755$ |  |
| Total net charge-offs |  |  |  |  |

Three Months Ended
June 30, March 31, June 30, 201720172016
Net charge-offs (recoveries)—annualized percentages:
Commercial:

| Commercial and industrial <br> Commercial real estate: | 0.18 | $\%$ | 0.12 | $\%$ | 0.07 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Construction |  |  |  |  |  |

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In assessing NCO trends, it is helpful to understand the process of how commercial loans are treated as they deteriorate over time. The ALLL established is consistent with the level of risk associated with the original underwriting. As a part of our normal portfolio management process for commercial loans, the loan is periodically reviewed and the ALLL is increased or decreased based on the updated risk rating. In certain cases, the standard ALLL is determined to not be appropriate, and a specific reserve is established based on the projected cash flow or collateral value of the specific loan. Charge-offs, if necessary, are generally recognized in a period after the specific ALLL was established. If the previously established ALLL exceeds the estimated loss on the loan, a reduction in the overall level of the ALLL could be recognized. Consumer loans are treated in much the same manner as commercial loans, with increasing reserve factors applied based on the risk characteristics of the loan, although specific reserves are not identified for consumer loans. In summary, if loan quality deteriorates, the typical credit sequence would be periods of reserve building, followed by periods of higher NCOs as the previously established ALLL is utilized. Additionally, an increase in the ALLL either precedes or is in conjunction with increases in NALs. When a loan is classified as NAL, it is evaluated for specific ALLL or charge-off. As a result, an increase in NALs does not necessarily result in an increase in the ALLL or an expectation of higher future NCOs.
2017 Second Quarter versus 2017 First Quarter
NCOs were an annualized $0.21 \%$ of average loans and leases in the current quarter, a decrease from $0.24 \%$ in the 2017 first quarter, still below our long-term expectation of $0.35 \%-0.55 \%$. Commercial charge-offs were slightly higher for the quarter, but well within our expected performance range. Consumer charge-offs were lower for the quarter, driven by an improvement in the Automobile portfolio resulting from seasonality trends which were consistent with our expectations. Given the low level of C\&I and CRE NCO's, we expect some volatility on a quarter-to-quarter comparison basis.

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The table below reflects NCO detail for the six-month periods ended June 30, 2017 and 2016:
Table 16 - Year to Date Net Charge-off Analysis
(dollar amounts in thousands)
Six Months Ended June
30,
$2017 \quad 2016$

Net charge-offs by loan and lease type:
Commercial:
Commercial and industrial \$20,966 \$10,216
Commercial real estate:
Construction
$(3,054) \quad(481 \quad)$
Commercial
Commercial real estate
Total commercial
(2,743 ) (17,668)

Consumer:
Automobile
20,725 11,090
Home equity $\quad 2,880 \quad 4,759$
Residential mortgage $\quad 3,647 \quad 2,423$
RV and marine finance
4,238
Other consumer
28,819 14,968
Total consumer
Total net charge-offs
60,309 33,240
\$75,478 \$25,307

Six Months Ended June
30,
20172016
Net charge-offs - annualized percentages:
Commercial:
Commercial and industrial
$0.15 \quad \% \quad 0.10 \quad \%$
Commercial real estate:
Construction
(0.50 ) (0.11 )

Commercial
Commercial real estate
(0.09 ) (0.82 )
(0.16 ) (0.70 )

Total commercial
0.09 (0.06 )

Consumer:
Automobile $0.37 \quad 0.22$
Home equity 0.06
Residential mortgage $0.09 \quad 0.08$
RV and marine finance 0.43 -
$\begin{array}{lll}\text { Other consumer } 5.93 & 5.04\end{array}$
Total consumer $0.38 \quad 0.27$
Net charge-offs as a \% of average loans 0.22 \% 0.10 \%
2017 First Six Months versus 2016 First Six Months
NCOs were $\$ 75.5$ million, a $\$ 50$ million increase from the same period in the prior year. The increase primarily relates to the FirstMerit acquisition as well as one large commercial recovery in the prior year period. Given the low level of C\&I and CRE NCO's, there will continue to be some volatility on a period-to-period comparison basis.

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\section*{Market Risk market risk management processes.) securities backed by mortgage loans. <br> Interest Rate Risk <br> Table 17 - Net Interest Income at Risk <br> |  | Net Interest Income at Risk (\%) |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Basis point change scenario | -25 | +100 |  | +200 |  |  |
| Board policy limits | N/A |  | -2.0 | $\%$ | -4.0 | $\%$ |
| June 30, 2017 | -0.6 | $\%$ | 2.8 | $\%$ | 5.5 | $\%$ |
| December 31, 2016 | -1.0 | $\%$ | 2.7 | $\%$ | 5.6 | $\%$ |}

(This section should be read in conjunction with the "Market Risk" section of our 2016 Form 10-K for our on-going
Market risk refers to potential losses arising from changes in interest rates, foreign exchange rates, equity prices and commodity prices, including the correlation among these factors and their volatility. When the value of an instrument is tied to such external factors, the holder faces market risk. We are primarily exposed to interest rate risk as a result of offering a wide array of financial products to our customers and secondarily to price risk from trading securities, securities owned by our broker-dealer subsidiary, foreign exchange positions, equity investments, and investments in

The NII at Risk results included in the table above reflect the analysis used monthly by management. It models gradual $-25,+100$ and +200 basis point parallel shifts in market interest rates, implied by the forward yield curve over the next twelve months. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which many assets and liabilities reach zero percent.
Our NII at Risk is within our board of director's policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The NII at Risk shows that the balance sheet is asset sensitive at both June 30, 2017, and December 31, 2016.
Table 18 - Economic Value of Equity at Risk
Economic Value of Equity at Risk (\%)

| Basis point change scenario | -25 |  | +100 |  | +200 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Board policy limits | N/A |  | -5.0 | $\%$ | -12.0 | $\%$ |
| June 30, 2017 | -1.2 | $\%$ | 3.2 | $\%$ | 4.7 | $\%$ |
| December 31, 2016 | -0.6 | $\%$ | 0.9 | $\%$ | 0.2 | $\%$ |

The EVE results included in the table above reflect the analysis used monthly by management. It models immediate $-25,+100$ and +200 basis point parallel shifts in market interest rates. Due to the current low level of short-term interest rates, the analysis reflects a declining interest rate scenario of 25 basis points, the point at which deposit costs reach zero percent.
We are within our board of director's policy limits for the +100 and +200 basis point scenarios. There is no policy limit for the -25 basis point scenario. The EVE depicts a moderate level of long-term interest rate risk, which indicates the balance sheet is positioned favorably for rising interest rates. The EVE increase at June 30, 2017 from December 31,2016 is primarily the result of a change in the average life assumptions for certain loans, deposits and securities. MSRs
(This section should be read in conjunction with Note 6 of Notes to Unaudited Condensed Consolidated Financial Statements.)
At June 30, 2017, we had a total of $\$ 189$ million of capitalized MSRs representing the right to service $\$ 19.1$ billion in mortgage loans. Of this $\$ 189$ million, $\$ 13$ million was recorded using the fair value method and $\$ 176$ million was recorded using the amortization method.
MSR fair values are sensitive to movements in interest rates as expected future net servicing income depends on the projected outstanding principal balances of the underlying loans, which can be reduced by prepayments. Prepayments usually increase when mortgage interest rates decline and decrease when mortgage interest rates rise. We have
employed hedging strategies to reduce the risk of MSR fair value changes or impairment. However, volatile changes in interest rates can diminish

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the effectiveness of these economic hedges. We report MSR fair value adjustments net of hedge-related trading activity in the mortgage banking income category of noninterest income. Changes in fair value between reporting dates are recorded as an increase or a decrease in mortgage banking income.
MSRs recorded using the amortization method generally relate to loans originated with historically low interest rates, resulting in a lower probability of prepayments and, ultimately, impairment. MSR assets are included in servicing rights in the Unaudited Condensed Consolidated Financial Statements.
Price Risk
Price risk represents the risk of loss arising from adverse movements in the prices of financial instruments that are carried at fair value and are subject to fair value accounting. We have price risk from trading securities, securities owned by our broker-dealer subsidiary, foreign exchange positions, equity investments, and investments in securities backed by mortgage loans. We have established loss limits on the trading portfolio, on the amount of foreign exchange exposure that can be maintained, and on the amount of marketable equity securities that can be held. Liquidity Risk
(This section should be read in conjunction with the "Liquidity Risk" section of our 2016 Form 10-K for our on-going liquidity risk management processes.)
Our primary source of liquidity is our core deposit base. Core deposits comprised approximately $95 \%$ of total deposits at June 30, 2017. We also have available unused wholesale sources of liquidity, including advances from the FHLB of Cincinnati, issuance through dealers in the capital markets, and access to certificates of deposit issued through brokers. Liquidity is further provided by unencumbered, or unpledged, investment securities that totaled $\$ 14.7$ billion as of June 30, 2017.
Bank Liquidity and Sources of Funding
Our primary sources of funding for the Bank are retail and commercial core deposits. At June 30, 2017, these core deposits funded $71 \%$ of total assets ( $105 \%$ of total loans). Other sources of liquidity include non-core deposits, FHLB advances, wholesale debt instruments, and securitizations. Demand deposit overdrafts that have been reclassified as loan balances were $\$ 22$ million and $\$ 23$ million at June 30, 2017 and December 31, 2016, respectively.
The following table reflects deposit composition detail for each of the last five quarters:
Table 19 - Deposit Composition
(dollar amounts in millions)

| June 30, | March 31, | December 31, | September 30, | June 30, |
| :--- | :--- | :--- | :--- | :--- |
| 2017 | 2017 | 2016 | 2016 | 2016 |

By Type:
Demand deposits-noninterest-beari\$\$1,420 28 \% \$21,489 28 \% \$22,836 $30 \%$ \$23,426 $30 \%$ \$16,324 $30 \%$
$\begin{array}{lllllllllll}\text { Demand deposits-interest-bearing } & 17,113 & 23 & 18,618 & 24 & 15,676 & 21 & 15,730 & 20 & 8,412 & 15\end{array}$
$\begin{array}{lllllllllllll}\text { Money market deposits } & 19,423 & 26 & 18,664 & 24 & 18,407 & 24 & 18,604 & 24 & 19,480 & 34\end{array}$
$\begin{array}{llllllllllll}\text { Savings and other domestic deposits } 11,758 & 15 & 12,043 & 16 & 11,975 & 16 & 12,418 & 16 & 5,341 & 10\end{array}$
$\begin{array}{llllllllllll}\text { Core certificates of deposit } & 2,088 & 3 & 2,188 & 3 & 2,535 & 3 & 2,724 & 4 & 1,866 & 4\end{array}$
$\begin{array}{lllllllllll}\text { Total core deposits: } & 71,802 & 95 & 73,002 & 95 & 71,429 & 94 & 72,902 & 94 & 51,423 & 93 \\ \text { Other domestic deposits of } \$ 250,000 & & 1 & 524 & 1 & 394 & 1 & 391 & 1 & 380 & 1\end{array}$
or more
$\begin{array}{llllllllll}441 & 1 & 524 & 1 & 394 & 1 & 391 & 1 & 380 & 1\end{array}$
Brokered deposits and negotiable
CDs
Deposits in foreign offices $\quad-\quad$ - $\quad$ - $\quad$ - $\quad-\quad-\quad 140 \quad-\quad 223 \quad-$
Total deposits $\quad \$ 75,933100 \% ~ \$ 77,423100 \% ~ \$ 75,608100 \% ~ \$ 77,405100 \% ~ \$ 55,043100 \%$
Total core deposits:
Commercial $\quad \$ 32,20145 \% \$ 32,96345 \% \$ 31,88745 \% ~ \$ 32,93645 \% \$ 24,30847 \%$
$\begin{array}{lllllllllll}\text { Consumer } & 39,601 & 55 & 40,039 & 55 & 39,542 & 55 & 39,966 & 55 & 27,115 & 53\end{array}$
Total core deposits $\quad \$ 71,802100 \% ~ \$ 73,002100 \% ~ \$ 71,429100 \% ~ \$ 72,902100 \% ~ \$ 51,423100 \%$
The Bank maintains borrowing capacity at the FHLB and the Federal Reserve Bank Discount Window. The Bank does not consider borrowing capacity from the Federal Reserve Bank Discount Window as a primary source of
liquidity. Total loans and securities pledged to the Federal Reserve Discount Window and the FHLB are $\$ 30.4$ billion and $\$ 19.7$ billion at June 30, 2017 and December 31, 2016, respectively.

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At June 30, 2017, total wholesale funding was $\$ 17.2$ billion, an increase from $\$ 16.2$ billion at December 31, 2016. The increase from year-end primarily relates to an increase in short-term borrowings.
Liquidity Coverage Ratio
On September 3, 2014, the U.S. banking regulators adopted a final LCR for internationally active banking organizations, generally those with $\$ 250$ billion or more in total assets, and a Modified LCR rule for banking organizations, similar to Huntington, with $\$ 50$ billion or more in total assets that are not internationally active banking organizations. The LCR is designed to promote the short-term resilience of the liquidity risk profile of banks to which it applies. The Modified LCR requires Huntington to maintain HQLA to meet its net cash outflows over a prospective 30 calendar-day period, which takes into account the potential impact of idiosyncratic and market-wide shocks. The Modified LCR transition period began on January 1, 2016, with Huntington required to maintain HQLA equal to 90 percent of the stated requirement. The ratio increased to 100 percent on January 1, 2017. At June 30, 2017, Huntington was in compliance with the Modified LCR requirement.
Parent Company Liquidity
The parent company's funding requirements consist primarily of dividends to shareholders, debt service, income taxes, operating expenses, funding of nonbank subsidiaries, repurchases of our stock, and acquisitions. The parent company obtains funding to meet obligations from dividends and interest received from the Bank, interest and dividends received from direct subsidiaries, net taxes collected from subsidiaries included in the federal consolidated tax return, fees for services provided to subsidiaries, and the issuance of debt securities.
At June 30, 2017, the parent company had $\$ 1.8$ billion in cash and cash equivalents, up slightly from December 31, 2016.

On July 19,2017 , the board of directors declared a quarterly common stock cash dividend of $\$ 0.08$ per common share. The dividend is payable on October 2, 2017, to shareholders of record on September 18, 2017. Based on the current quarterly dividend of $\$ 0.08$ per common share, cash demands required for common stock dividends are estimated to be approximately $\$ 87$ million per quarter. On July 19, 2017, the board of directors declared a quarterly Series A, Series B, Series C, and Series D Preferred Stock dividend payable on October 16, 2017 to shareholders of record on October 1, 2017. Based on the current dividend, cash demands required for Series A, Series B, Series C, and Series D Preferred Stock are estimated to be approximately $\$ 8$ million, $\$ 0.3$ million, $\$ 1.5$ million, and $\$ 9$ million per quarter, respectively.
During the first six months of 2017, the Bank returned capital totaling $\$ 331$ million to the holding company. Additionally, the Bank paid a preferred dividend to the holding company of $\$ 22$ million during the first six months of 2017. To meet any additional liquidity needs, the parent company may issue debt or equity securities from time to time.
Off-Balance Sheet Arrangements
In the normal course of business, we enter into various off-balance sheet arrangements. These arrangements include commitments to extend credit (See Note 14), interest rate swaps (See Note 12), financial guarantees contained in standby letters-of-credit issued by the Bank (See Note 14), and commitments by the Bank to sell mortgage loans (See Note 14).
Operational Risk
Operational risk is the risk of loss due to human error; inadequate or failed internal systems and controls, including the use of financial or other quantitative methodologies that may not adequately predict future results; violations of, or noncompliance with, laws, rules, regulations, prescribed practices, or ethical standards; and external influences such as market conditions, fraudulent activities, disasters, and security risks. We continuously strive to strengthen our system of internal controls to ensure compliance with laws, rules, and regulations, and to improve the oversight of our operational risk. We actively and continuously monitor cyber-attacks such as attempts related to online deception and loss of sensitive customer data. We evaluate internal systems, processes and controls to mitigate loss from cyber-attacks and, to date, have not experienced any material losses.
Our objective for managing cyber security risk is to avoid or minimize the impacts of external threat events or other efforts to penetrate our systems. We work to achieve this objective by hardening networks and systems against attack, and by diligently managing visibility and monitoring controls within our data and communications environment to

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recognize events and respond before the attacker has the opportunity to plan and execute on its own goals. To this end we employ a set of defense in-depth strategies, which include efforts to make us less attractive as a target and less vulnerable to threats, while investing in threat analytic capabilities for rapid detection and response. Potential concerns related to cyber security may be escalated to our board-level Technology Committee, as appropriate. As a complement to the overall cyber security risk management, we use a number of internal training methods, both formally through mandatory courses and informally through written communications and other updates. Internal policies and procedures have been implemented to encourage the reporting of potential phishing attacks or other security risks. We also use third-party services to test the effectiveness of our cyber

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security risk management framework, and any such third parties are required to comply with our policies regarding information security and confidentiality.
To mitigate operational risks, we have a senior management Operational Risk Committee and a senior management Legal, Regulatory, and Compliance Committee. The responsibilities of these committees, among other duties, include establishing and maintaining management information systems to monitor material risks and to identify potential concerns, risks, or trends that may have a significant impact and ensuring that recommendations are developed to address the identified issues. In addition, we have a senior management Model Risk Oversight Committee that is responsible for policies and procedures describing how model risk is evaluated and managed and the application of the governance process to implement these practices throughout the enterprise. These committees report any significant findings and recommendations to the Risk Management Committee. Potential concerns may be escalated to our ROC, as appropriate.
The FirstMerit integration was inherently large and complex. Our objective for managing execution risk was to minimize impacts to daily operations. We established an Integration Management Office led by senior management. Responsibilities included central management, reporting, and escalation of key integration deliverables. In addition, a board level Integration Governance Committee was established to assist in the oversight of the integration of people, systems, and processes of FirstMerit with Huntington. While the systems' conversion is now largely completed, continued oversight will occur until all converted systems are fully decommissioned.

The goal of this framework is to implement effective operational risk techniques and strategies, minimize operational fraud, and legal losses; minimize the impact of inadequately designed models and enhance our overall performance. Compliance Risk
Financial institutions are subject to many laws, rules, and regulations at both the federal and state levels. These broad-based laws, rules, and regulations include, but are not limited to, expectations relating to anti-money laundering, lending limits, client privacy, fair lending, prohibitions against unfair, deceptive or abusive acts or practices, protections for military members as they enter active duty, and community reinvestment. Additionally, the volume and complexity of recent regulatory changes have increased our overall compliance risk. As such, we utilize various resources to help ensure expectations are met, including a team of compliance experts dedicated to ensuring our conformance with all applicable laws, rules, and regulations. Our colleagues receive training for several broad-based laws and regulations including, but not limited to, anti-money laundering and customer privacy. Additionally, colleagues engaged in lending activities receive training for laws and regulations related to flood disaster protection, equal credit opportunity, fair lending, and/or other courses related to the extension of credit. We set a high standard of expectation for adherence to compliance management and seek to continuously enhance our performance.
Capital
Both regulatory capital and shareholders' equity are managed at the Bank and on a consolidated basis. We have an active program for managing capital and maintain a comprehensive process for assessing the Company's overall capital adequacy. We believe our current levels of both regulatory capital and shareholders' equity are adequate.

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The following table presents certain regulatory capital data at both the consolidated and Bank levels for each of the past five quarters:
Table 20 - Regulatory Capital Data
(dollar amounts in millions)


At June 30, 2017, we maintained Basel III transitional capital ratios in excess of the well-capitalized standards established by the FRB.
Shareholders' Equity
We generate shareholders' equity primarily through the retention of earnings, net of dividends and share repurchases. Other potential sources of shareholders' equity include issuances of common and preferred stock. Our objective is to maintain capital at an amount commensurate with our risk profile and risk tolerance objectives, to meet both regulatory and market expectations, and to provide the flexibility needed for future growth and business opportunities. Shareholders' equity totaled $\$ 10.7$ billion at June 30,2017 , an increase of $\$ 0.3$ billion when compared with December 31, 2016.
On June 28, 2017, Huntington was notified by the Federal Reserve that it had no objection to Huntington's proposed capital actions included in Huntington's capital plan submitted in the 2017 Comprehensive Capital Analysis and Review ("CCAR"). These actions included a $38 \%$ increase in the quarterly dividend per common share to $\$ 0.11$, starting in the fourth quarter of 2017, the repurchase of up to $\$ 308$ million of common stock over the next four quarters (July 1, 2017 through June 30, 2018), subject to authorization by the Board of Directors, and maintaining dividends on the outstanding classes of preferred stock and trust preferred securities.
On July 19, 2017, the Board authorized the repurchase of up to $\$ 308$ million of common shares over the four quarters through the 2018 second quarter. Purchases of common stock under the authorization may include open market purchases, privately negotiated transactions, and accelerated repurchase programs.
Dividends
We consider disciplined capital management as a key objective, with dividends representing one component. Our strong capital ratios and expectations for continued earnings growth positions us to continue to actively explore additional capital management opportunities.
$\qquad$

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## Fair Value

At the end of each quarter, we assess the valuation hierarchy for each asset or liability measured. As necessary, assets or liabilities may be transferred within hierarchy levels due to changes in availability of observable market inputs at the measurement date. The fair values measured at each level of the fair value hierarchy, additional discussion regarding fair value measurements, and a brief description of how fair value is determined for categories that have unobservable inputs, can be found in Note 11 of the Notes to Unaudited Condensed Consolidated Financial Statements.

## BUSINESS SEGMENT DISCUSSION

## Overview

Our business segments are based on our internally-aligned segment leadership structure, which is how we monitor results and assess performance. We have four major business segments: Consumer and Business Banking, Commercial Banking, Commercial Real Estate and Vehicle Finance (CREVF), and Regional Banking and The Huntington Private Client Group (RBHPCG). A Treasury / Other function includes technology and operations, other unallocated assets, liabilities, revenue, and expense.
Business segment results are determined based upon our management accounting practices, which assigns balance sheet and income statement items to each of the business segments. The process is designed around our organizational and management structure and, accordingly, the results derived are not necessarily comparable with similar information published by other financial institutions.
We announced a change within our executive leadership team, which became effective during the 2017 second quarter. As a result, the previously reported Home Lending segment is now included as an operating unit within the Consumer and Business Banking segment. Additionally, the Insurance operating unit previously included in Commercial Banking was realigned to RBHPCG during the quarter. Prior period results have been reclassified to conform to the current period presentation.
Revenue Sharing
Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing service to customers. Results of operations for the business segments reflect these fee sharing allocations.
Expense Allocation
The management accounting process that develops the business segment reporting utilizes various estimates and allocation methodologies to measure the performance of the business segments. Expenses are allocated to business segments using a two-phase approach. The first phase consists of measuring and assigning unit costs (activity-based costs) to activities related to product origination and servicing. These activity-based costs are then extended, based on volumes, with the resulting amount allocated to business segments that own the related products. The second phase consists of the allocation of overhead costs to all four business segments from Treasury / Other. We utilize a full-allocation methodology, where all Treasury / Other expenses, except reported Significant Items, and a small amount of other residual unallocated expenses, are allocated to the four business segments.

## Funds Transfer Pricing (FTP)

We use an active and centralized FTP methodology to attribute appropriate income to the business segments. The intent of the FTP methodology is to transfer interest rate risk from the business segments by providing matched duration funding of assets and liabilities. The result is to centralize the financial impact, management, and reporting of interest rate risk in the Treasury / Other function where it can be centrally monitored and managed. The Treasury / Other function charges (credits) an internal cost of funds for assets held in (or pays for funding provided by) each business segment. The FTP rate is based on prevailing market interest rates for comparable duration assets (or liabilities).

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Net Income by Business Segment
The segregation of net income by business segment for the six-month periods ending June 30, 2017 and June 30, 2016 is presented in the following table:
Table 21 - Net Income (Loss) by Business Segment
(dollar amounts in thousands)
Six Months Ended
June 30,
20172016
Consumer and Business Banking \$201,290 \$129,151
Commercial Banking $\quad 160,991 \quad 77,513$
CREVF 106,919 87,848
RBHPCG 42,678 27,240
Treasury / Other (32,043 ) 24,102
Net income $\$ 479,835 \quad \$ 345,854$
Treasury / Other
The Treasury / Other function includes revenue and expense related to assets, liabilities, and equity not directly assigned or allocated to one of the four business segments. Other assets include investment securities and bank owned life insurance. The financial impact associated with our FTP methodology, as described above, is also included. Net interest income includes the impact of administering our investment securities portfolios and the net impact of derivatives used to hedge interest rate sensitivity. Noninterest income includes miscellaneous fee income not allocated to other business segments, such as bank owned life insurance income and any investment security and trading asset gains or losses. Noninterest expense includes $\$ 124$ million of FirstMerit acquisition-related expense in 2017 first six-month period, certain corporate administrative, and other miscellaneous expenses not allocated to other business segments. The provision for income taxes for the business segments is calculated at a statutory $35 \%$ tax rate, though our overall effective tax rate is lower. As a result, Treasury / Other reflects a credit for income taxes representing the difference between the lower actual effective tax rate and the statutory tax rate used to allocate income taxes to the business segments.
Consumer and Business Banking
Table 22 - Key Performance Indicators for Consumer and Business Banking (dollar amounts in thousands unless otherwise noted)

Net interest income
Provision for credit losses
Noninterest income
Noninterest expense
Provision for income taxes
Net income
Number of employees (average full-time equivalent)
Total average assets (in millions)
Total average loans/leases (in millions)
Total average deposits (in millions)
Net interest margin
NCOs
NCOs as a \% of average loans and leases

| Six Months Ended June 30, |  | Change |  |
| :---: | :---: | :---: | :---: |
| 2017 | 2016 | Amount | Percent |
| \$828,936 | \$562,423 | \$266,513 | 47 \% |
| 50,181 | 30,750 | 19,431 | 63 |
| 354,970 | 284,002 | 70,968 | 25 |
| 824,048 | 616,981 | 207,067 | 34 |
| 108,387 | 69,543 | 38,844 | 56 |
| \$201,290 | \$129,151 | \$72,139 | 56 \% |
| 8,737 | 6,543 | 2,194 | 34 \% |
| \$25,283 | \$18,951 | \$6,332 | 33 |
| 20,479 | 16,227 | 4,252 | 26 |
| 45,461 | 31,428 | 14,033 | 45 |
| 3.78 \% | \% 3.68 \% | \% 0.10 | \% 3 |
| \$48,576 | \$28,948 | \$ 19,628 | 68 |
| 0.47 | \% 0.35 \% | \% 0.12 | \% 34 |

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Consumer and Business Banking, including Home Lending, reported net income of $\$ 201$ million in the first six-month period of 2017, an increase of $\$ 72$ million, or $56 \%$, compared to the year-ago period. Results were predominately impacted by the FirstMerit acquisition. Segment net interest income increased $\$ 267$ million, or $47 \%$, primarily due to an increase in total average loans and deposits. The provision for credit losses increased $\$ 19$ million, or $63 \%$, driven by an increase in the

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allowance as well as increased NCOs. Noninterest income increased $\$ 71$ million, or $25 \%$, due to an increase in net mortgage servicing revenue, card and payment processing income and service charges on deposit accounts, which were driven by higher debit card-related transaction volumes and an increase in the number of households. In addition, SBA loan sales gains contributed to improved noninterest income. Noninterest expense increased $\$ 207$ million, or $34 \%$, due to an increase in personnel and occupancy expense related to the addition of FirstMerit branches and colleagues. Higher allocated expenses also contributed to the increase in noninterest expense.
Home Lending, an operating unit of Consumer and Business Banking, reflects the result of the origination and servicing of mortgage loans less referral fees and net interest income for mortgage banking products distributed by the retail branch network and other business segments. Home Lending reported net income of $\$ 4$ million in the first six-month period of 2017 , a decrease of $\$ 5$ million, or $55 \%$, compared to the year-ago period. Results were impacted by the FirstMerit acquisition. Net interest income increased $\$ 4$ million, or $16 \%$, which primarily reflects higher residential mortgage balances and lower FTP funding costs. The provision for credit losses increased $\$ 4$ million, primarily due to an increase in the allowance in for the residential mortgage portfolio held by Home Lending. Noninterest income increased by $\$ 10$ million, or $31 \%$, primarily due to favorable net MSR hedge-related activities and net servicing income. Income from higher origination volumes was predominately offset by lower spreads on origination volume. Noninterest expense increased $\$ 18$ million, or $36 \%$, primarily due to higher personnel costs related to the FirstMerit acquisition and higher origination volume.
Commercial Banking
Table 23 - Key Performance Indicators for Commercial Banking
(dollar amounts in thousands unless otherwise noted)


Net interest income
Provision for credit losses
Noninterest income
Noninterest expense
Provision for income taxes
Net income
Number of employees (average full-time equivalent)
Total average assets (in millions)
Total average loans/leases (in millions)
Total average deposits (in millions)
Net interest margin
NCOs
NCOs as a \% of average loans and leases
2017 First Six Months vs. 2016 First Six Months
Commercial Banking reported net income of $\$ 161$ million in the first six-month period of 2017, an increase of $\$ 83$ million, or $108 \%$, compared to the year-ago period. Results were predominately impacted by the FirstMerit acquisition. Segment net interest income increased $\$ 131$ million, or $62 \%$, primarily due to an increase in both average loans and deposits combined with a 47 basis point increase in net interest margin. The provision for credit losses decreased $\$ 18$ million, or $60 \%$, driven by a reduction in NCOs and improvement in energy related credits. Noninterest income increased $\$ 22$ million, or $23 \%$, largely driven by an increase in loan commitment and other fees, deposit service charges and capital markets related revenues. Noninterest expense increased $\$ 42$ million, or $27 \%$, primarily due to an increase in personnel expense, allocated expenses, and amortization of intangibles, partially offset by a decrease in operating lease expense.

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Commercial Real Estate and Vehicle Finance
Table 24 - Commercial Real Estate and Vehicle Finance
(dollar amounts in thousands unless otherwise noted)

|  | Six Months Ended June |  | Change |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 30, |  |  |  |  |
|  | 2017 | 2016 | Amount | Percent |  |
| Net interest income | $\$ 279,700$ | $\$ 191,214$ | $\$ 88,486$ | 46 | $\%$ |
| Provision (reduction in allowance) for credit losses | 30,342 | $(6,909$ | ) | 37,251 | N.R. |
| Noninterest income | 23,768 | 17,950 | 5,818 | 32 |  |
| Noninterest expense | 108,635 | 80,922 | 27,713 | 34 |  |
| Provision for income taxes | 57,572 | 47,303 | 10,269 | 22 |  |
| Net income | $\$ 106,919$ | $\$ 87,848$ | $\$ 19,071$ | 22 | $\%$ |
| Number of employees (average full-time equivalent) | 402 | 310 | 92 | 30 | $\%$ |
| Total average assets (in millions) | $\$ 23,903$ | $\$ 18,329$ | $\$ 5,574$ | 30 |  |
| Total average loans/leases (in millions) | 22,811 | 17,288 | 5,523 | 32 |  |
| Total average deposits (in millions) | 1,825 | 1,649 | 176 | 11 |  |
| Net interest margin | 2.45 | $\%$ | 2.18 | $\%$ | 0.27 |
| NCOs | $\$ 19,500$ | $\$(16,888)$ | $\$ 36,388$ | 12 | N.R. |
| NCOs as a $\%$ of average loans and leases | 0.17 | $\%$ | $(0.19$ | $\%$ | 0.36 |$\%$ N.R.

N.R. - Not relevant.

2017 First Six Months vs. 2016 First Six Months
CREVF reported net income of $\$ 107$ million in the first six-month period of 2017, an increase of $\$ 19$ million, or $22 \%$, compared to the year-ago period. Results were positively impacted by the FirstMerit acquisition, offset in part by a higher provision for credit losses reflecting significant commercial real estate recoveries in the year ago period. Segment net interest income increased $\$ 88$ million or $46 \%$, due to both higher loan balances and a 27 basis point increase in the net interest margin primarily reflecting the purchase accounting impact of the acquired loan portfolios. Noninterest income increased $\$ 6$ million, or $32 \%$, primarily due to a $\$ 3$ million increase in gains on various equity investments associated with mezzanine lending related activities. Noninterest expense increased $\$ 28$ million, or $34 \%$, primarily due to an increase in personnel costs and other allocated costs attributed to higher production and portfolio balance levels.

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Regional Banking and The Huntington Private Client Group
Table 25 - Key Performance Indicators for Regional Banking and The Huntington Private Client Group
(dollar amounts in thousands unless otherwise noted)

|  | Six Months Ended June 30, |  |  | Change |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2017 | 2016 |  | Amount |  | Percent |
| Net interest income | \$95,492 | \$70,503 |  | \$24,989 |  | 35 \% |
| Provision (reduction in allowance) for credit losses | 295 | (1,173 |  | 1,468 |  | N.R. |
| Noninterest income | 94,395 | 79,403 |  | 14,992 |  | 19 |
| Noninterest expense | 123,934 | 109,172 |  | 14,762 |  | 14 |
| Provision for income taxes | 22,980 | 14,667 |  | 8,313 |  | 57 |
| Net income | \$42,678 | \$27,240 |  | \$ 15,438 |  | 57 \% |
| Number of employees (average full-time equivalent) | 1,034 | 930 |  | 104 |  | 11 \% |
| Total average assets (in millions) | \$5,401 | \$4,265 |  | \$ 1,136 |  | 27 |
| Total average loans/leases (in millions) | 4,699 | 3,861 |  | 838 |  | 22 |
| Total average deposits (in millions) | 5,927 | 4,819 |  | 1,108 |  | 23 |
| Net interest margin | 3.33 | \% 2.95 | \% | 0.38 | \% |  |
| NCOs | \$987 | \$ 3,013 ) |  | \$4,000 |  | N.R. |
| NCOs as a \% of average loans and leases | 0.04 | \% (0.16 | )\% | 0.20 | \% | N.R. |
| Total assets under management (in billions)-eop (1) | \$17.6 | \$16.8 |  | \$0.8 |  | 5 |
| Total trust assets (in billions)-eop (1) | 101.6 | 93.3 |  | 8.3 |  | 9 |

N.R. - Not relevant.
eop - End of Period.
(1) Includes assets associated with FirstMerit.

2017 First Six Months vs. 2016 First Six Months
RBHPCG reported net income of $\$ 43$ million in the first six-month period of 2017, an increase of $\$ 15$ million, or $57 \%$, compared to the year-ago period. Results were predominately impacted by the FirstMerit acquisition. Net interest income increased $\$ 25$ million, or $35 \%$, due to an increase in average total deposits and loans combined with a 38 basis point increase in net interest margin. The increase in average total loans was primarily due to strong growth in commercial and portfolio mortgage loans combined with balance growth from the FirstMerit acquisition, while the increase in average total deposits was mainly due to the acquisition combined with growth in interest checking balances from the Private Client Account. The provision for credit losses increased $\$ 1$ million, due to lower recoveries in the current period. Noninterest income increased $\$ 15$ million, or $19 \%$, primarily due to increased trust and investment management revenue related to the increase in trust assets and assets under management that resulted primarily from the FirstMerit acquisition. Noninterest expense increased $\$ 15$ million, or $14 \%$, as a result of increased personnel expenses and amortization of intangibles resulting from the FirstMerit acquisition.

## ADDITIONAL DISCLOSURES

Forward-Looking Statements
This report, including MD\&A, contains certain forward-looking statements, including, but not limited to, certain plans, expectations, goals, projections, and statements, which are not historical facts and are subject to numerous assumptions, risks, and uncertainties. Statements that do not describe historical or current facts, including statements about beliefs and expectations, are forward-looking statements. Forward-looking statements may be identified by words such as expect,

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anticipate, believe, intend, estimate, plan, target, goal, or similar expressions, or future or conditional verbs such as will, may, might, should, would, could, or similar variations. The forward-looking statements are intended to be subject to the safe harbor provided by Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934, and the Private Securities Litigation Reform Act of 1995.
While there is no assurance that any list of risks and uncertainties or risk factors is complete, below are certain factors which could cause actual results to differ materially from those contained or implied in the forward-looking statements: changes in general economic, political, or industry conditions; uncertainty in U.S. fiscal and monetary policy, including the interest rate policies of the Federal Reserve Board; volatility and disruptions in global capital and credit markets; movements in interest rates; competitive pressures on product pricing and services; success, impact, and timing of our business strategies, including market acceptance of any new products or services implementing our "Fair Play" banking philosophy; the nature, extent, timing, and results of governmental actions, examinations, reviews, reforms, regulations, and interpretations, including those related to the Dodd-Frank Wall Street Reform and Consumer Protection Act and the Basel III regulatory capital reforms, as well as those involving the OCC, Federal Reserve, FDIC, and CFPB; the possibility that the anticipated benefits of the merger with FirstMerit Corporation are not realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where we do business; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships, including those resulting from the completion of the merger with FirstMerit Corporation; and other factors that may affect our future results. Additional factors that could cause results to differ materially from those described above can be found in our Annual Report on Form 10-K for the year ended December 31, 2016, and Quarterly Report on Form 10-Q for the quarter ended March 31, 2017, which are on file with the Securities and Exchange Commission (the "SEC") and available in the "Investor Relations" section of our website, http://www.huntington.com, under the heading "Publications and Filings" and in other documents we file with the SEC.
All forward-looking statements speak only as of the date they are made and are based on information available at that time. We do not assume any obligation to update forward-looking statements to reflect circumstances or events that occur after the date the forward-looking statements were made or to reflect the occurrence of unanticipated events except as required by federal securities laws. As forward-looking statements involve significant risks and uncertainties, caution should be exercised against placing undue reliance on such statements.
Non-GAAP Financial Measures
This document contains GAAP financial measures and non-GAAP financial measures where management believes it to be helpful in understanding Huntington's results of operations or financial position. Where non-GAAP financial measures are used, the comparable GAAP financial measure, as well as the reconciliation to the comparable GAAP financial measure, can be found herein where applicable.
Significant Items
From time-to-time, revenue, expenses, or taxes are impacted by items judged by us to be outside of ordinary banking activities and/or by items that, while they may be associated with ordinary banking activities, are so unusually large that their outsized impact is believed by us at that time to be infrequent or short-term in nature. We refer to such items as Significant Items. Most often, these Significant Items result from factors originating outside the Company; e.g., regulatory actions / assessments, windfall gains, changes in accounting principles, one-time tax assessments / refunds, litigation actions, etc. In other cases, they may result from our decisions associated with significant corporate actions outside of the ordinary course of business; e.g., merger / restructuring charges, recapitalization actions, goodwill impairment, etc.
Even though certain revenue and expense items are naturally subject to more volatility than others due to changes in market and economic environment conditions, as a general rule volatility alone does not define a Significant Item. For example, changes in the provision for credit losses, gains / losses from investment activities, asset valuation writedowns, etc., reflect ordinary banking activities and are, therefore, typically excluded from consideration as a Significant Item.

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We believe the disclosure of Significant Items provides a better understanding of our performance and trends to ascertain which of such items, if any, to include or exclude from an analysis of our performance; i.e., within the context of determining how that performance differed from expectations, as well as how, if at all, to adjust estimates of future performance accordingly. To this end, we adopted a practice of listing Significant Items in our external disclosure documents; e.g., earnings press releases, investor presentations, Forms $10-\mathrm{Q}$ and $10-\mathrm{K}$.
Significant Items for any particular period are not intended to be a complete list of items that may materially impact current or future period performance.
Fully-Taxable Equivalent Basis

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Interest income, yields, and ratios on a FTE basis are considered non-GAAP financial measures. Management believes net interest income on a FTE basis provides an insightful picture of the interest margin for comparison purposes. The FTE basis also allows management to assess the comparability of revenue arising from both taxable and tax-exempt sources. The FTE basis assumes a federal statutory tax rate of 35 percent. We encourage readers to consider the consolidated financial statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

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## Non-Regulatory Capital Ratios

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:
Tangible common equity to tangible assets, and
Tangible common equity to risk-weighted assets using Basel III

- definitions.

These non-regulatory capital ratios are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market conditions. Additionally, presentation of these ratios allows readers to compare the Company's capitalization to other financial services companies. These ratios differ from capital ratios defined by banking regulators principally in that the numerator excludes preferred securities, the nature and extent of which varies among different financial services companies. These ratios are not defined in Generally Accepted Accounting Principles ("GAAP") or federal banking regulations. As a result, these non-regulatory capital ratios disclosed by the Company are considered non-GAAP financial measures.
Because there are no standardized definitions for these non-regulatory capital ratios, the Company's calculation methods may differ from those used by other financial services companies. Also, there may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this Form 10-Q in their entirety, and not to rely on any single financial measure.

## Risk Factors

Information on risk is discussed in the Risk Factors section included in Item 1A of our 2016 Form 10-K. Additional information regarding risk factors can also be found in the Risk Management and Capital discussion of this report. Critical Accounting Policies and Use of Significant Estimates
Our financial statements are prepared in accordance with GAAP. The preparation of financial statements in conformity with GAAP requires us to establish critical accounting policies and make accounting estimates, assumptions, and judgments that affect amounts recorded and reported in our financial statements. Note 1 of Notes to Consolidated Financial Statements included in our December 31, 2016 Form 10-K, as supplemented by this report, lists significant accounting policies we use in the development and presentation of our financial statements. This MD\&A, the significant accounting policies, and other financial statement disclosures identify and address key variables and other qualitative and quantitative factors necessary for an understanding and evaluation of our company, financial position, results of operations, and cash flows.
An accounting estimate requires assumptions about uncertain matters that could have a material effect on the financial statements if a different amount within a range of estimates were used or if estimates changed from period to period. Estimates are made under facts and circumstances at a point in time, and changes in those facts and circumstances could produce results that significantly differ from when those estimates were made.
Our most significant accounting estimates relate to our ACL, valuation of financial instruments, contingent liabilities, income taxes, and deferred tax assets. These significant accounting estimates and their related application are discussed in our December 31, 2016 Form 10-K.
Recent Accounting Pronouncements and Developments
Note 2 of the Notes to Unaudited Condensed Consolidated Financial Statements discusses new accounting pronouncements adopted during 2017 and the expected impact of accounting pronouncements recently issued but not yet required to be adopted. To the extent the adoption of new accounting standards materially affect financial condition, results of operations, or liquidity, the impacts are discussed in the applicable section of this MD\&A and the Notes to Unaudited Condensed Consolidated Financial Statements.

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Item 1: Financial Statements
Huntington Bancshares Incorporated
Condensed Consolidated Balance Sheets
(Unaudited)
(dollar amounts in thousands, except number of shares)
Assets
Cash and due from banks
Interest-bearing deposits in banks
Trading account securities
Loans held for sale (includes $\$ 654,087$ and $\$ 438,224$ respectively, measured at fair value)(1)
Available-for-sale and other securities
Held-to-maturity securities
Loans and leases (includes $\$ 103,741$ and $\$ 82,319$ respectively, measured at fair value)(1)
Allowance for loan and lease losses
Net loans and leases
Bank owned life insurance
Premises and equipment
Goodwill
Other intangible assets
Servicing rights
Accrued income and other assets
Total assets

| June 30, | December 31, |
| :--- | :--- |
| 2017 | 2016 |

Liabilities and shareholders' equity
Liabilities
Deposits
Short-term borrowings
Long-term debt
Accrued expenses and other liabilities
Total liabilities
\$1,515,476 \$ 1,384,770
77,148 58,267
94,767 133,295
748,077 512,951
15,388,306 15,562,837
8,279,577 7,806,939
68,059,310 66,961,996
(667,996 ) (638,413 )
67,391,314 66,323,583
2,448,913 2,432,086
855,347 815,508
1,992,849 1,992,849
373,861 402,458
224,656 225,578
2,016,488 2,062,976
\$ 101,406,779 \$99,714,097

Commitments and contingencies (Note 14)
Shareholders' equity
Preferred stock 1,071,286 1,071,227
Common stock
Capital surplus
Less treasury shares, at cost
Accumulated other comprehensive loss
Retained (deficit) earnings
Total shareholders' equity
Total liabilities and shareholders' equity
Common shares authorized (par value of \$0.01)
Common shares issued
Common shares outstanding
Treasury shares outstanding
Preferred stock, authorized shares
Preferred shares issued
Preferred shares outstanding

| $\$ 75,933,373$ | $\$ 75,607,717$ |
| :--- | :--- |
| $4,552,877$ | $3,692,654$ |
| $8,536,471$ | $8,309,159$ |
| $1,729,876$ | $1,796,421$ |
| $90,752,597$ | $89,405,951$ |
|  |  |
|  |  |
| $1,071,286$ | $1,071,227$ |
| 10,932 | 10,886 |
| $9,920,052$ | $9,881,277$ |
| $(31,288$ | $(27,384$ |
| $(350,357$ | $(401,016$ |
| 33,557 | $(226,844$ |
| $10,654,182$ | $10,308,146$ |
| $\$ 101,406,779$ | $\$ 99,714,097$ |
| $1,500,000,000$ | $1,500,000,000$ |
| $1,093,162,464$ | $1,088,641,251$ |
| $1,090,016,469$ | $1,085,688,538$ |
| $3,145,995$ | $2,952,713$ |
| $6,617,808$ | $6,617,808$ |
| $2,702,571$ | $2,702,571$ |
| $1,098,006$ | $1,098,006$ |

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(1) Amounts represent loans for which Huntington has elected the fair value option. See Note 11.

See Notes to Unaudited Condensed Consolidated Financial Statements

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Huntington Bancshares Incorporated
Condensed Consolidated Statements of Income
(Unaudited)
(dollar amounts in thousands, except per share amounts)

Interest and fee income:
Loans and leases
Available-for-sale and other securities
Taxable
Tax-exempt
Held-to-maturity securities-taxable
Other
Total interest income
Interest expense:
Deposits
Short-term borrowings
Federal Home Loan Bank advances
Subordinated notes and other long-term debt
Total interest expense
Net interest income
Provision for credit losses
Net interest income after provision for credit losses
Service charges on deposit accounts
Cards and payment processing income
Mortgage banking income
Trust and investment management services
Insurance income
Brokerage income
Capital markets fees
Bank owned life insurance income
Gain on sale of loans
Net gains on sales of securities
Impairment losses recognized in earnings on available-for-sale securities
Other noninterest income
Total noninterest income
Personnel costs
Outside data processing and other services
Equipment
Net occupancy
Professional services
Marketing
Deposit and other insurance expense
Amortization of intangibles
Other noninterest expense

| Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: |
| June 30, |  | June 30, |  |
| 2017 | 2016 | 2017 | 2016 |
| \$699,838 | \$469,770 | \$1,375,772 | \$933,192 |
| 78,292 | 40,992 | 154,577 | 80,606 |
| 18,695 | 13,795 | 37,382 | 26,814 |
| 44,276 | 35,420 | 89,471 | 72,209 |
| 5,323 | 5,681 | 9,582 | 10,088 |
| 846,424 | 565,658 | 1,666,784 | 1,122,909 |
| 42,287 | 22,324 | 77,077 | 45,342 |
| 5,203 | 913 | 11,069 | 1,811 |
| 66 | 72 | 132 | 141 |
| 54,356 | 36,468 | 104,019 | 66,668 |
| 101,912 | 59,777 | 192,297 | 113,962 |
| 744,512 | 505,881 | 1,474,487 | 1,008,947 |
| 24,978 | 24,509 | 92,616 | 52,091 |
| 719,534 | 481,372 | 1,381,871 | 956,856 |
| 87,582 | 75,613 | 171,002 | 145,875 |
| 52,485 | 39,184 | 99,654 | 75,631 |
| 32,268 | 31,591 | 63,960 | 50,134 |
| 32,232 | 22,497 | 66,101 | 45,335 |
| 15,843 | 15,947 | 31,107 | 32,172 |
| 16,294 | 14,599 | 32,052 | 30,101 |
| 16,836 | 13,037 | 31,036 | 26,047 |
| 15,322 | 12,536 | 32,864 | 26,049 |
| 12,002 | 9,265 | 24,824 | 14,660 |
| 3,694 | 732 | 3,710 | 732 |
| (3,559 | ) $(76$ | ) $(3,583$ | ) (76 |
| 44,219 | 36,187 | 84,954 | 66,319 |
| 325,218 | 271,112 | 637,681 | 512,979 |
| 391,997 | 298,949 | 773,997 | 584,346 |
| 75,169 | 63,037 | 162,371 | 124,915 |
| 42,924 | 31,805 | 89,624 | 64,381 |
| 52,613 | 30,704 | 120,313 | 62,180 |
| 18,190 | 21,488 | 36,485 | 35,026 |
| 18,843 | 14,773 | 32,766 | 27,041 |
| 20,418 | 12,187 | 40,517 | 23,395 |
| 14,242 | 3,600 | 28,597 | 7,312 |
| 59,968 | 47,118 | 117,116 | 86,145 |

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Total noninterest expense
Income before income taxes
Provision for income taxes
Net income
Dividends on preferred shares
Net income applicable to common shares
$694,364 \quad 523,661 \quad 1,401,786 \quad 1,014,741$
$350,388 \quad 228,823 \quad 617,766 \quad 455,094$
78,647 $\quad 54,283 \quad 137,931 \quad 109,240$
$271,741 \quad 174,540 \quad 479,835 \quad 345,854$
$\begin{array}{llll}18,889 & 19,874 & 37,767 & 27,872\end{array}$
\$252,852 \$154,666 \$442,068 \$317,982

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|  | Three Months <br> Ended <br> June 30, | Six Months Ended <br> June 30, |  |
| :--- | :--- | :--- | :--- | :--- |
| 2017 | 2016 | 2017 | 2016 |

See Notes to Unaudited Condensed Consolidated Financial Statements

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Huntington Bancshares Incorporated
Condensed Consolidated Statements of Comprehensive Income (Unaudited)

|  |  |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in thousands) | 2017 | 2016 | 2017 | 2016 |
| Net income | \$271,741 | \$174,540 | \$479,835 | \$345,854 |
| Other comprehensive income, net of tax: |  |  |  |  |
| Unrealized gains (losses) on available-for-sale and other securities: |  |  |  |  |
| Non-credit-related impairment recoveries (losses) on debt securities not expected to be sold | 1,602 | 667 | 2,126 | (1,682 |
| Unrealized net gains (losses) on available-for-sale and other securities arising during the period, net of reclassification for net realized gains and losses | 37,052 | 30,603 | 47,050 | 82,154 |
| Total unrealized gains (losses) on available-for-sale and other securities | 38,654 | 31,270 | 49,176 | 80,472 |
| Unrealized gains (losses) on cash flow hedging derivatives, net of reclassifications to income | 1,070 | 1,134 | 244 | 9,963 |
| Change in accumulated unrealized losses for pension and other post-retirement obligations | 779 | 840 | 1,239 | 1,681 |
| Other comprehensive income (loss), net of tax | 40,503 | 33,244 | 50,659 | 92,116 |
| Comprehensive income | \$312,244 | \$207,784 | \$530,494 | \$437,970 |

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Huntington Bancshares Incorporated
Condensed Consolidated Statements of Changes in Shareholders' Equity (Unaudited)


Balance, end of
period
Six Months
Ended June 30, 2017
Balance,
beginning of $\$ 1,071,2271,088,641 \$ 10,886 \$ 9,881,277(2,953) \$(27,384) \$(401,016) \$(226,844) \$ 10,308,146$ period
Net income $479,835 \quad 479,835$
Other
$\begin{array}{lll}\text { comprehensive } & 50,659 & 50,659\end{array}$
income (loss)
Cash dividends
declared:
Common
(\$0.16 per (174,369) (174,369)
share)
Preferred
Series A
( $\$ 42.50$ per
share)
Preferred
Series B
(\$18.95 per
share)
Preferred
Series C
(\$29.38 per
$(2,938)(2,938)$
share)
Preferred
Series D
(\$31.25 per
share)
Recognition of the fair value of
share-based
compensation
Other
$\left.\begin{array}{llllllll}\begin{array}{l}\text { share-based } \\ \text { compensation } \\ \text { activity }\end{array} & 4,514 & 45 & (14,612 & & (7,057 & )(21,624\end{array}\right)$

See Notes to Unaudited Condensed Consolidated Financial Statements

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Huntington Bancshares Incorporated
Condensed Consolidated Statements of Cash Flows
(Unaudited)
(dollar amounts in thousands)
Six Months Ended
June 30,

Operating activities
Net income
20172016

Adjustments to reconcile net income to net cash provided by operating activities:
Provision for credit losses
Depreciation and amortization
Share-based compensation expense
$\$ 479,835 \quad \$ 345,854$

Net change in:
Trading account securities
Loans held for sale
Accrued income and other assets
Deferred income taxes
Accrued expense and other liabilities
Other, net
Net cash provided by (used for) operating activities
92,616 52,091

Investing activities
Change in interest bearing deposits in banks
210,825 208,249
52,045 27,799

Proceeds from:
Maturities and calls of available-for-sale and other securities
38,528 1,708
(220,674 ) (307,880)
(57,635 ) (97,334 )
11,725 (6,864 )
(60,182 ) 70,554
11,661 (7,539 )
558,744 286,638

Maturities of held-to-maturity securities
523,309 495,645
Sales of available-for-sale and other securities
411,763 170,986
Purchases of available-for-sale and other securities
Purchases of held-to-maturity securities
Net proceeds from sales of portfolio loans
Net loan and lease activity, excluding sales and purchases
Purchases of premises and equipment
Proceeds from sales of other real estate
Purchases of loans and leases
Other, net
Net cash provided by (used for) investing activities
$(1,891,781)(1,405,035)$
(8,616 ) -
259,165 234,608
(1,429,367) (2,220,929
(112,566 ) (19,846 )
17,802 13,290
(93,560 ) (341,985)
8,343 2,698

Financing activities
Increase (decrease) in deposits 325,656 (256,333)
Increase (decrease) in short-term borrowings 838,389 1,335,888
Net proceeds from issuance of long-term debt
Maturity/redemption of long-term debt
1,060,697 1,051,794
Dividends paid on preferred stock
Dividends paid on common stock
Proceeds from stock options exercised
Net proceeds from issuance of preferred stock
Payments related to tax-withholding for share based compensation awards
Other, net
Net cash provided by (used for) financing activities
Increase (decrease) in cash and cash equivalents
Cash and cash equivalents at beginning of period

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|  | Six Months Ended <br> June 30, |  |
| :--- | :--- | :--- |
| (dollar amounts in thousands)  <br> Supplemental disclosures: 2017 | 2016 |  |
| Interest paid | $\$ 185,107$ | $\$ 107,428$ |
| Income taxes paid | 54,434 | 3,099 |
| Non-cash activities |  |  |
| Loans transferred to held-for-sale from portfolio | 298,331 | 266,527 |
| Loans transferred to portfolio from held-for-sale | 1,265 | 10,661 |
| Transfer of loans to OREO | 16,926 | 12,974 |
| Transfer of securities to held to maturity from available for sale | 992,760 | - |

See Notes to Unaudited Condensed Consolidated Financial Statements

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Huntington Bancshares Incorporated
Notes to Unaudited Condensed Consolidated Financial Statements

## 1. BASIS OF PRESENTATION

The accompanying Unaudited Condensed Consolidated Financial Statements of Huntington reflect all adjustments consisting of normal recurring accruals which are, in the opinion of Management, necessary for a fair statement of the consolidated financial position, the results of operations, and cash flows for the periods presented. The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by GAAP. These Unaudited Condensed Consolidated Financial Statements have been prepared according to the rules and regulations of the SEC and, therefore, certain information and footnote disclosures normally included in annual financial statements prepared in accordance with GAAP have been omitted. The Notes to Consolidated Financial Statements appearing in Huntington's 2016 Form 10-K, which include descriptions of significant accounting policies, as updated by the information contained in this report, should be read in conjunction with these interim financial statements.
For statement of cash flows purposes, cash and cash equivalents are defined as the sum of "Cash and due from banks" which includes amounts on deposit with the Federal Reserve and "Federal funds sold and securities purchased under resale agreements."
In conjunction with applicable accounting standards, all material subsequent events have been either recognized in the Unaudited Condensed Consolidated Financial Statements or disclosed in the Notes to Unaudited Condensed Consolidated Financial Statements.
Certain amounts reported in prior periods have been reclassified to conform to the current period presentation.
2. ACCOUNTING STANDARDS UPDATE

ASU 2014-09—Revenue from Contracts with Customers (Topic 606): The amendments in ASU 2014-09 supersede the revenue recognition requirements in Topic 605, Revenue Recognition, and most industry-specific guidance. The general principle of the amendments require an entity to recognize revenue upon the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The guidance sets forth a five step approach for revenue recognition. The amendments are effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. Management intends to adopt the new guidance on January 1, 2018 using the modified retrospective approach and is well into its outlined implementation plan. In this regard, management has completed a preliminary analysis that includes (a) identification of all revenue streams included in the financial statements; (b) determination of scope exclusions to identify 'in-scope' revenue streams; (c) determination of size, timing, and amount of revenue recognition for in-scope items; (d) determination of sample size of contracts for further analysis; and (e) completion of limited analysis on selected contracts to evaluate the potential impact of the new guidance. The key revenue streams identified include service charges, credit card and payment processing fees, trust services fees, insurance income, brokerage services, and mortgage banking income. The new guidance is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.
ASU 2016-01 - Recognition and Measurement of Financial Assets and Financial Liabilities. The amendments in this Update make targeted improvements to GAAP including, but not limited to, requiring an entity to measure its equity investments with changes in the fair value recognized in the income statement; requiring an entity to present separately in OCI the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments (i.e., FVO liability); requiring public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes; assessing deferred tax assets related to a net unrealized loss on AFS securities in combination with the entity's other deferred tax assets; and eliminating some of the disclosures required by the existing GAAP while requiring entities to present and disclose some additional information. The new guidance is effective for the fiscal period beginning after December 15, 2017, including interim periods within those fiscal years. An entity should apply the amendments as a cumulative-effect adjustment to the balance sheet as of the beginning of the fiscal year of adoption. The amendment is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.

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ASU 2016-02 - Leases. This Update sets forth a new lease accounting model for lessors and lessees. For lessees, virtually all leases will be required to be recognized on the balance sheet by recording a right-of-use asset and lease liability. Subsequent accounting for leases varies depending on whether the lease is an operating lease or a finance lease. The accounting applied by a lessor is largely unchanged from that applied under the existing guidance. The ASU requires additional qualitative and quantitative disclosures with the objective of enabling users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The Update is effective for the fiscal period beginning after December 15, 2018,

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with early application permitted. Management is currently assessing the impact of the new guidance on Huntington's Unaudited Consolidated Financial Statements. Huntington expects to recognize a right-of-use asset and a lease liability for its operating lease commitments.
ASU 2016-13 - Financial Instruments - Credit Losses. The amendments in this Update eliminate the probable recognition threshold for credit losses on financial assets measured at amortized cost. The Update requires those financial assets to be presented at the net amount expected to be collected (i.e., net of expected credit losses). The measurement of expected credit losses should be based on relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. The Update is effective for fiscal years beginning after December 15, 2019, including interim periods within those fiscal years. Early adoption is permitted for fiscal years beginning after December 15, 2018. The amendments should be applied through a cumulative-effect adjustment to retained earnings as of the beginning of the first reporting period in which the guidance is effective. Management currently intends to adopt the guidance on January 1, 2020 and is assessing the impact of this Update on Huntington's Unaudited Consolidated Financial Statements. Management has formed a working group comprised of teams from different disciplines including credit and finance. The working group is currently evaluating the requirements of the new standard and the impact it will have on our processes. The early stages of this evaluation include a review of existing credit models to identify areas where existing credit models used to comply with other regulatory requirements may be leveraged and areas where new impairment models may be required.
ASU 2016-15 - Classification of Certain Cash Receipts and Cash Payments. The amendments in this Update add or clarify guidance on the classification of certain cash receipts and payments in the statement of cash flows. Current guidance lacks consistent principles for evaluating the classification of cash payments and receipts in the statement of cash flows. This has led to diversity in practice and, in certain circumstances, financial statement restatements. Therefore, the FASB issued the ASU with the intent of reducing diversity in practice with respect to several types of cash flows. The amendments in this Update are effective using a retrospective transition approach for fiscal years beginning after December 15, 2017, and interim periods within those fiscal years. Early adoption is permitted, including adoption in an interim period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. This Update is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.
ASU 2017-04 - Simplifying the Test for Goodwill Impairment. The Update simplifies the goodwill impairment test. Under the new guidance, Step 2 of the goodwill impairment process that requires an entity to determine the implied fair value of its goodwill by assigning fair value to all its assets and liabilities, is eliminated. Instead, the entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. An entity still has the option to perform the qualitative assessment for a reporting unit to determine if the quantitative impairment test is necessary. The new guidance is effective for annual and interim goodwill tests performed in fiscal years beginning after December 15, 2019. Early adoption is permitted. The amendment is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.
ASU 2017-07 - Improving the Presentation of Net Periodic Pension Cost and Periodic Postretirement Benefit Cost. The amendments in this Update require that an employer report the service cost component of the pension cost and postretirement benefit cost in the same line items as other compensation costs arising from services rendered by the pertinent employees during the period. The other components of the net benefit cost should be presented in the income statement separately from the service cost component. The amendments in this Update are effective for fiscal years beginning after December 15, 2017, including interim periods within those fiscal years. Early adoption is permitted as of the beginning of an annual period for which financial statements have not been issued or made available for issuance. This Update is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.
ASU 2017-09 - Stock Compensation Modification Accounting. The Update reduces the current diversity in practice and provides explicit guidance pertaining to the provisions of modification accounting. The Update clarifies that an entity should account for effects of modification unless the fair value, vesting conditions and the classification of the modified award are the same as of the original awards immediately before the original award is modified. The Update

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is effective prospectively for annual periods and interim periods within those annual periods, beginning after December 15, 2017. Earlier application is permitted. The Update is not expected to have a significant impact on Huntington's Unaudited Consolidated Financial Statements.

## 3. LOANS / LEASES AND ALLOWANCE FOR CREDIT LOSSES

Loans and leases for which Huntington has the intent and ability to hold for the foreseeable future, or until maturity or payoff, are classified in the Unaudited Condensed Consolidated Balance Sheets as loans and leases. Except for loans which are accounted for at fair value, loans are carried at the principal amount outstanding, net of unamortized premiums and discounts

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and deferred loan fees and costs and purchase accounting adjustments, which resulted in a net premium of $\$ 245$ million and $\$ 120$ million at June 30, 2017 and December 31, 2016, respectively.
Loan and Lease Portfolio Composition
The following table provides a detailed listing of Huntington's loan and lease portfolio at June 30, 2017 and December 31, 2016:
(dollar amounts in thousands)
June 30, December 31,

Loans and leases:
Commercial and industrial
Commercial real estate
Automobile
Home equity
Residential mortgage
RV and marine finance
Other consumer
Loans and leases 20172016

Allowance for loan and lease losses $(667,996)(638,413)$
Net loans and leases \$67,391,314 \$66,323,583
Purchased Credit-Impaired Loans
The following table presents a rollforward of the accretable yield for purchased credit impaired loans for the three-month and six-month period ended June 30, 2017: and 2016:

|  | Three | Six |
| :---: | :---: | :---: |
|  | Months | Months |
|  | Ended | Ended |
|  | June 30, | June 30, |
| (dollar amounts in thousands) | 2017 | 2017 |
| FirstMerit |  |  |
| Balance, beginning of period | \$37,372 | \$36,669 |
| Accretion | (4,788 ) | ) $(9,490$ |
| Reclassification (to) from nonaccretable difference | 3,925 | 9,330 |
| Balance, end of period | \$36,509 | \$36,509 |

The following table reflects the ending and unpaid balances of the purchase credit impaired loans at June 30, 2017 and December 31, 2016:

| (dollar amounts in thousands) | June 30, 2017 |  |  | December 31, 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ending <br> Balance | Unpaid Balance | ALLL | Ending <br> Balance | Unpaid Balance |  |  |
| FirstMerit |  |  |  |  |  |  |  |
| Commercial and industrial | \$54,942 | \$81,934 | \$ 970 | \$68,338 | \$ 100,031 | \$ |  |
| Commercial real estate | 20,780 | 34,904 | - | 34,042 | 56,320 |  |  |
| Total | \$75,722 | \$ 116,838 | \$ 970 | \$ 102,380 | \$156,351 | \$ |  |

During the second quarter 2017, an allowance for loan losses was recorded on the Commercial and industrial purchased credit-impaired portfolio for $\$ 1$ million.

NALs and Past Due Loans
Loans are considered past due when the contractual amounts due with respect to principal and interest are not received within 30 days of the contractual due date. See Note 1 "Significant Accounting Policies" to the consolidated financial

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statements of the Annual Report on Form 10-K for the year ended December 31, 2016 for a description of the accounting policies related to the ACL.
The following table presents NALs by loan class at June 30, 2017 and December 31, 2016:
(dollar amounts in thousands) June 30, December 31,
Commercial and industrial \$195,279 \$ 234,184
Commercial real estate $\quad 16,763 \quad 20,508$
Automobile $\quad 3,825 \quad 5,766$
Home equity $\quad 67,940 \quad 71,798$
Residential mortgage $\quad 80,306 \quad 90,502$
RV and marine finance 341245
Other consumer
2 -
Total nonaccrual loans \$364,456 \$ 423,003
The following table presents an aging analysis of loans and leases, including past due loans, by loan class at June 30, 2017 and December 31, 2016: (1)

June 30, 2017
Past Due Loans 90 or

| (dollar amounts in thousands) | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{gathered} 60-89 \\ \text { Days } \end{gathered}$ | 90 or more days | Total | Current | Purchased <br> Credit <br> Impaired | dfor Under <br> the Fair <br> Value <br> Option | Total Loans and Leases | days <br> past due and accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | \$44,796 | \$13,608 | \$84,609 | \$ 143,013 | \$27,771,196 | \$ 54,942 | \$- | \$27,969,151 | \$21,501 (2) |
| Commercial real estate | 7,382 | 3,918 | 27,314 | 38,614 | 7,085,757 | 20,780 | - | 7,145,151 | 17,040 |
| Automobile | 68,600 | 15,241 | 8,716 | 92,557 | 11,461,169 | - | 1,411 | 11,555,137 | 8,594 |
| Home equity | 44,513 | 16,463 | 61,159 | 122,135 | 9,840,922 | - | 2,477 | 9,965,534 | 18,459 |
| Residential mortgage | 117,779 | 40,327 | 110,842 | 268,948 | 7,869,927 | - | 98,422 | 8,237,297 | 65,159 (3) |
| RV and marine finance | 8,072 | 2,443 | 2,666 | 13,181 | 2,163,346 | - | 1,205 | 2,177,732 | 2,464 |
| Other consumer | 9,913 | 4,081 | 3,146 | 17,140 | 991,942 | - | 226 | 1,009,308 | 3,143 |
| Total loans and leases | \$301,055 | \$96,081 | \$298,452 | \$695,588 | \$67,184,259 | \$75,722 | \$ 103,741 | \$68,059,310 | \$136,360 |

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December 31, 2016
Past Due

| (dollar amounts in thousands) | $\begin{aligned} & 30-59 \\ & \text { Days } \end{aligned}$ | $\begin{gathered} 60-89 \\ \text { Days } \end{gathered}$ | 90 or more days | Total | Current | Purchased <br> Credit <br> Impaired | for Under the Fair Value Option | Total Loans and Leases | days <br> past due and accruing |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and industrial | $1^{42,052}$ | 20,136 | 74,174 | 136,362 | 27,854,012 | 68,338 | - | 28,058,712 | 18,148 (2) |
| Commercial real estate | 21,187 | 3,202 | 29,659 | 54,048 | 7,212,811 | 34,042 | - | 7,300,901 | 17,215 |
| Automobile loans | 76,283 | 17,188 | 10,442 | 103,913 | 10,862,715 | - | 2,154 | 10,968,782 | 10,182 |
| Home equity | 38,899 | 23,903 | 53,002 | 115,804 | 9,986,697 | - | 3,273 | 10,105,774 | 11,508 |
| Residential mortgage | 122,469 | 37,460 | 116,682 | 276,611 | 7,373,414 | - | 74,936 | 7,724,961 | 66,952 |
| RV and marine finance | 10,009 | 2,230 | 1,566 | 13,805 | 1,831,123 | - | 1,519 | 1,846,447 | 1,462 |
| Other consumer | 9,442 | 4,324 | 3,894 | 17,660 | 938,322 | - | 437 | 956,419 | 3,895 |
| Total loans | \$320,341 | \$ 108,443 | \$289,419 | \$718,203 | \$66,059,094 | \$102,380 | \$ 82,319 | \$66,961,996 | \$129,362 |

(1) NALs are included in this aging analysis based on the loan's past due status.
(2) Amounts include Huntington Technology Finance administrative lease delinquencies.
(3) Amounts include loans guaranteed by government organizations.

Allowance for Credit Losses
Huntington maintains two reserves, both of which reflect management's judgment regarding the appropriate level necessary to absorb credit losses inherent in our loan and lease portfolio: the ALLL and the AULC. Combined, these reserves comprise the total ACL. The determination of the ACL requires significant estimates, including the timing and amounts of expected future cash flows on impaired loans and leases, consideration of current economic conditions, and historical loss experience pertaining to pools of homogeneous loans and leases, all of which may be susceptible to change. See Note 1 "Significant Accounting Policies" to the consolidated financial statements of the Annual Report on Form 10-K for the year ended December 31, 2016 for a description of the accounting policies related to the ACL.
The ACL is increased through a provision for credit losses that is charged to earnings, based on Management's quarterly evaluation and is reduced by charge-offs, net of recoveries, and the ACL associated with loans sold or transferred to held for sale.

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The following table presents ALLL and AULC activity by portfolio segment for the three-month and six-month periods ended June 30, 2017 and 2016:
(dollar amounts in thousands) Commercial Consumer Total
Three-month period ended June 30, 2017:
ALLL balance, beginning of period $\quad \$ 480,308 \quad \$ 192,272 \quad \$ 672,580$
Loan charge-offs (15,103 ) (41,345 ) (56,448
$\begin{array}{llll}\text { Recoveries of loans previously charged-off } & 5,787 & 14,621 & 20,408\end{array}$
$\begin{array}{llll}\text { Provision for (reduction in allowance) loan and lease losses } & 3,585 & \text { 27,872 } & 31,457\end{array}$
Allowance for loans sold or transferred to loans held for sale
ALLL balance, end of period
(1 ) - (1 )
AULC balance, beginning of period
\$474,576 \$193,420 \$667,996
Provision for (reduction in allowance) unfunded loan commitments and letters of credit
AULC balance, end of period
\$88,899 \$2,939 \$91,838

ACL balance, end of period
$(6,072)(407)(6,479)$

Six-month period ended June 30, 2017:
ALLL balance, beginning of period
Loan charge-offs
$(38,773)(88,390)(127,163)$
Recoveries of loans previously charged-off
Provision for (reduction in allowance) loan and lease losses
23,604 28,081 51,685

Allowance for loans sold or transferred to loans held for sale
$38,729 \quad 66,407 \quad 105,136$
ALLL balance, end of period
(75 ) - (75 )
AULC balance, beginning of period
\$474,576 \$193,420 \$667,996
Provision for (reduction in allowance) unfunded loan commitments and letters of credit
AULC balance, end of period
\$86,543 \$11,336 \$97,879

ACL balance, end of period $\quad \$ 557,403 \quad \$ 195,952 \quad \$ 753,355$

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(dollar amounts in thousands)
Three-month period ended June 30, 2016:
ALLL balance, beginning of period
Loan charge-offs
Recoveries of loans previously charged-off
Provision for (reduction in allowance) loan and lease losses
Allowance for loans sold or transferred to loans held for sale
ALLL balance, end of period
AULC balance, beginning of period
Provision for (reduction in allowance) unfunded loan commitments and letters of credit
AULC balance, end of period
ACL balance, end of period
Six-month period ended June 30, 2016:
ALLL balance, beginning of period
Loan charge-offs
Recoveries of loans previously charged-off
Provision for (reduction in allowance) loan and lease losses
Allowance for loans sold or transferred to loans held for sale
ALLL balance, end of period
AULC balance, beginning of period
Provision for (reduction in allowance) unfunded loan commitments and letters of credit
AULC balance, end of period
ACL balance, end of period
Commercial Consumer Total
6:

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| (dollar amounts in thousands) | December 31, 2016 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Pass | OLEM | Substandard | Doubtful | Total |
| Commercial |  |  |  |  |  |
| Commercial and industrial | \$26,211,885 | \$810,287 | \$ 1,028,819 | \$7,721 | \$28,058,712 |
| Commercial real estate | 7,042,304 | 96,975 | 159,098 | 2,524 | 7,300,901 |
|  | Credit Risk Profile by FICO Score (1), (2) |  |  |  |  |
|  | 750+ | 650-749 | <650 | Other (3) | Total |
| Consumer |  |  |  |  |  |
| Automobile | \$5,369,085 | \$4,043,611 | \$ 1,298,460 | \$255,472 | \$ 10,966,628 |
| Home equity | 6,280,328 | 2,891,330 | 637,560 | 293,283 | 10,102,501 |
| Residential mortgage | 4,662,777 | 2,285,121 | 615,067 | 87,060 | 7,650,025 |
| RV and marine finance | 1,064,143 | 644,039 | 72,995 | 63,751 | 1,844,928 |
| Other consumer | 346,867 | 455,959 | 133,243 | 19,913 | 955,982 |

(1) Excludes loans accounted for under the fair value option.
(2) Reflects most recent customer credit scores.
(3)Reflects deferred fees and costs, loans in process, loans to legal entities, etc.

Impaired Loans
See Note 1 "Significant Accounting Policies" to the consolidated financial statements of the Annual Report on Form 10-K for the year ended December 31, 2016 for a description of accounting policies related to impaired loans.
The following tables present the balance of the ALLL attributable to loans by portfolio segment individually and collectively evaluated for impairment and the related loan and lease balance at June 30, 2017 and December 31, 2016:
(dollar amounts in thousands)
ALLL at June 30, 2017:
Portion of ALLL balance:
Purchased credit-impaired loans
Attributable to loans individually evaluated for impairment
Attributable to loans collectively evaluated for impairment
Total ALLL balance
Loan and Lease Ending Balances at June 30, 2017: (1)
Portion of loan and lease ending balance:

| Purchased credit-impaired loans | $\$ 75,722$ | $\$-$ | $\$ 75,722$ |
| :--- | :--- | :--- | :--- |
| Individually evaluated for impairment | 441,499 | 451,192 | 892,691 |
| Collectively evaluated for impairment | $34,597,081$ | $32,390,075$ | $66,987,156$ |
| Total loans and leases evaluated for impairment | $\$ 35,114,302$ | $\$ 32,841,267$ | $\$ 67,955,569$ |

Commercial Consumer Total

| $\$ 970$ | $\$-$ | $\$ 970$ |
| :--- | :--- | :--- |
| 14,239 | 9,044 | 23,283 |
| 459,367 | 184,376 | 643,743 |
| $\$ 474,576$ | $\$ 193,420$ | $\$ 667,996$ |

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(dollar amounts in thousands)
ALLL at December 31, 2016
Portion of ALLL balance:
Attributable to loans individually evaluated for impairment
Attributable to loans collectively evaluated for impairment
Total ALLL balance:
Loan and Lease Ending Balances at December 31, 2016 (1)
Portion of loan and lease ending balances:
Purchased credit-impaired loans
Individually evaluated for impairment
Collectively evaluated for impairment
Total loans and leases evaluated for impairment

Commercial Consumer Total

| $\$ 10,525$ | $\$ 11,021$ | $\$ 21,546$ |
| :--- | :--- | :--- |
| 440,566 | 176,301 | 616,867 |
| $\$ 451,091$ | $\$ 187,322$ | $\$ 638,413$ |


| $\$ 102,380$ | $\$-$ | $\$ 102,380$ |
| :--- | :--- | :--- |
| 415,624 | 457,890 | 873,514 |
| $34,841,609$ | $31,062,174$ | $65,903,783$ |
| $\$ 35,359,613$ | $\$ 31,520,064$ | $\$ 66,879,677$ |

(1) Excludes loans accounted for under the fair value option.

The following tables present by class the ending, unpaid principal balance, and the related ALLL, along with the average balance and interest income recognized only for impaired loans and leases and purchased credit-impaired loans: (1), (2)

| (dollar amounts in thousands) | June 30, 2017 |  | Related <br> Allowance | Three Months Ended June 30, 2017 |  | Six Months Ended June 30, 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ending <br> Balance | Unpaid <br> Principal <br> Balance (5) |  | Average <br> Balance | Interest <br> Income <br> Recognized | Average Balance | Interest <br> Income <br> Recognized |
| With no related allowance recorded: |  |  |  |  |  |  |  |
| Commercial and industrial | \$261,285 | \$ 270,571 | \$ | -\$262,631 | \$ 4,852 | \$268,041 | \$ 9,352 |
| Commercial real estate | 76,463 | 106,248 | - | 82,296 | 1,937 | 84,865 | 3,937 |
| Automobile | - | - | - | - | - | - | - |
| Home equity | - | - | - | - | - | - | - |
| Residential mortgage | - | - | - | - | - | - | - |
| RV and marine finance | - | - | - | - | - | - | - |
| Other consumer | - | - | - | - | - | - | - |
| With an allowance recorded: |  |  |  |  |  |  |  |
| Commercial and industrial (3) | 283,409 | 342,188 | 24,423 | 258,066 | 2,002 | 310,611 | 3,908 |
| Commercial real estate (4) | 34,270 | 41,695 | 2,340 | 38,753 | 453 | 58,563 | 920 |
| Automobile | 32,431 | 32,642 | 1,889 | 32,581 | 546 | 32,041 | 1,080 |
| Home equity (6) | 325,805 | 357,738 | 17,844 | 326,280 | 3,977 | 323,988 | 7,927 |
| Residential mortgage (6) | 329,050 | 363,277 | 11,578 | 339,289 | 2,903 | 335,444 | 6,013 |
| RV and marine finance | 1,331 | 1,355 | 134 | 1,009 | 23 | 672 | 34 |
| Other consumer | 4,126 | 4,126 | 253 | 4,186 | 55 | 4,090 | 111 |
| Total |  |  |  |  |  |  |  |
| Commercial and industrial | 544,694 | 612,759 | 24,423 | 520,697 | 6,854 | 578,652 | 13,260 |
| Commercial real estate | 110,733 | 147,943 | 2,340 | 121,049 | 2,390 | 143,428 | 4,857 |
| Automobile | 32,431 | 32,642 | 1,889 | 32,581 | 546 | 32,041 | 1,080 |
| Home equity | 325,805 | 357,738 | 17,844 | 326,280 | 3,977 | 323,988 | 7,927 |
| Residential mortgage | 329,050 | 363,277 | 11,578 | 339,289 | 2,903 | 335,444 | 6,013 |
| RV and marine finance | 1,331 | 1,355 | 134 | 1,009 | 23 | 672 | 34 |
| Other consumer | 4,126 | 4,126 | 253 | 4,186 | 55 | 4,090 | 111 |

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| (dollar amounts in thousands) | December 31, 2016 |  |  | Three Months Ended June 30, 2016 |  | Six Months Ended June 30, 2016 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ending <br> Balance | Unpaid <br> Principal <br> Balance (5) | Related <br> Allowance | Average <br> e Balance | Interest <br> Income <br> Recognized | Average <br> Balance | Interest <br> Income <br> Recognized |
| With no related allowance recorded: |  |  |  |  |  |  |  |
| Commercial and industrial | \$299,606 | \$ 358,712 | \$ | -\$289,138 | \$ 2,392 | \$284,128 | \$ 4,623 |
| Commercial real estate | 88,817 | 126,152 | - | 72,569 | 1,855 | 72,640 | 3,472 |
| Automobile | - | - | - | - | - | - | - |
| Home equity | - | - | - | - | - | - | - |
| Residential mortgage | - | - | - | 1,298 | 109 | 1,350 | 111 |
| RV and marine finance | - | - | - | - | - | - | - |
| Other consumer | - | - | - | 19 | 2 | 30 | 104 |
| With an allowance recorded: |  |  |  |  |  |  |  |
| Commercial and industrial (3) | 406,243 | 448,121 | 22,259 | 291,761 | 1,739 | 269,518 | 3,829 |
| Commercial real estate (4) | 97,238 | 107,512 | 3,434 | 58,357 | 615 | 69,501 | 1,373 |
| Automobile | 30,961 | 31,298 | 1,850 | 32,032 | 524 | 31,789 | 1,102 |
| Home equity (6) | 319,404 | 352,722 | 15,032 | 248,056 | 2,962 | 248,317 | 5,930 |
| Residential mortgage (6) | 327,753 | 363,099 | 12,849 | 352,489 | 3,027 | 357,324 | 6,064 |
| RV and marine finance | - | - | - | - | - | - | - |
| Other consumer | 3,897 | 3,897 | 260 | 4,812 | 53 | 4,754 | 120 |
| Total |  |  |  |  |  |  |  |
| Commercial and industrial | 705,849 | 806,833 | 22,259 | 580,899 | 4,131 | 553,646 | 8,452 |
| Commercial real estate | 186,055 | 233,664 | 3,434 | 130,926 | 2,470 | 142,141 | 4,845 |
| Automobile | 30,961 | 31,298 | 1,850 | 32,032 | 524 | 31,789 | 1,102 |
| Home equity | 319,404 | 352,722 | 15,032 | 248,056 | 2,962 | 248,317 | 5,930 |
| Residential mortgage | 327,753 | 363,099 | 12,849 | 353,787 | 3,136 | 358,674 | 6,175 |
| RV and marine finance | - | - | - | - | - | - | - |
| Other consumer | 3,897 | 3,897 | 260 | 4,831 | 55 | 4,784 | 224 |

(1) These tables do not include loans fully charged-off.
(2) All automobile, RV and marine finance and other consumer impaired loans included in these tables are considered
${ }^{(2)}$ impaired due to their status as a TDR.
At June 30, 2017 and December 31, 2016, commercial and industrial loans of $\$ 115$ million and $\$ 293$ million, respectively, were considered impaired due to their status as a TDR.
(4) At June 30, 2017 and December 31, 2016, commercial real estate loans of $\$ 23$ million and $\$ 81$ million, respectively, were considered impaired due to their status as a TDR.
(5) The differences between the ending balance and unpaid principal balance amounts represent partial charge-offs. 6) Includes home equity and residential mortgages considered to be collateral dependent as well as home equity and (6) mortgage loans considered impaired due to their status as a TDR.

## TDR Loans

TDRs are modified loans where a concession was provided to a borrower experiencing financial difficulties. Loan modifications are considered TDRs when the concessions provided are not available to the borrower through either normal channels or other sources. However, not all loan modifications are TDRs. Acquired, non-purchased credit impaired loan are only considered for TDR reporting for modifications made subsequent to acquisition. See Note 4 "Loans / Leases and Allowance for Credit Losses" to the consolidated financial statements of the Annual Report on Form 10-K for the year ended December 31, 2016 for an additional discussion of TDRs.

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The following table presents by class and modification type, the number of contracts, post-modification outstanding balance, and the financial effects of the modification for the three-month and six-month periods ended June 30, 2017 an 2016:

|  | New Troubled Debt Restructurings During The Three-Month Period Ended (1) June 30, 2017 June 30, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in thousands) | Numberof <br> Post-modification Contractstanding Contracts Ending Balance |  | Financial effects of modification |  | Post-modificationNumberofContractstandingEnding Balance |  | Financial effects of modification (2) |  |
| Commercial and industrial: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 1 | \$ 18 | \$ - |  | 1 | \$ 22 | \$ - |  |
| Amortization or maturity date change | 228 | 168,118 | (6,856 | ) | 199 | 133,933 | (3,490 | ) |
| Other | 1 | 220 | - |  | 2 | 232 | - |  |
| Total Commercial and industrial | 230 | 168,356 | (6,856 | ) | 202 | 134,187 | (3,490 | ) |
| Commercial real estate: |  |  |  |  |  |  |  |  |
| Interest rate reduction | - | - | - |  | 1 | 84 | - |  |
| Amortization or maturity date change | 19 | 25,027 | (427 | ) | 36 | 16,017 | (723 | ) |
| Other | - | - | - |  | 2 | 52 | - |  |
| Total commercial real estate: | 19 | 25,027 | (427 | ) | 39 | 16,153 | (723 | ) |
| Automobile: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 5 | 58 | 1 |  | 3 | 64 | 5 |  |
| Amortization or maturity date change | 334 | 2,853 | 67 |  | 286 | 2,663 | 202 |  |
| Chapter 7 bankruptcy | 198 | 1,494 | 18 |  | 244 | 1,982 | 114 |  |
| Other | - | - | - |  | - | - | - |  |
| Total Automobile | 537 | 4,405 | 86 |  | 533 | 4,709 | 321 |  |
| Home equity: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 9 | 506 | 6 |  | 9 | 627 | 26 |  |
| Amortization or maturity date change | 135 | 8,372 | (754 | ) | 127 | 6,401 | (736 | ) |
| Chapter 7 bankruptcy | 77 | 2,417 | 364 |  | 46 | 2,114 | 267 |  |
| Other | 12 | 512 | - |  | - | - | - |  |
| Total Home equity | 233 | 11,807 | (384 | ) | 182 | 9,142 | (443 | ) |
| Residential mortgage: |  |  |  |  |  |  |  |  |
| Interest rate reduction | - | - | - |  | 5 | 404 | 17 |  |
| Amortization or maturity date change | 81 | 8,296 | (231 | ) | 108 | 10,641 | (420 | ) |
| Chapter 7 bankruptcy | 25 | 1,981 | (1 | ) | 6 | 1,178 | (49 | ) |
| Other | 5 | 464 | 3 |  | 1 | 164 | - |  |
| Total Residential mortgage | 111 | 10,741 | (229 | ) | 120 | 12,387 | (452 | ) |
| RV and marine finance: |  |  |  |  |  |  |  |  |
| Interest rate reduction | - | - | - |  | - | - | - |  |
| Amortization or maturity date change | 10 | 150 | 4 |  | - | - | - |  |
| Chapter 7 bankruptcy | 34 | 544 | 6 |  | - | - | - |  |
| Other | - | - | - |  | - | - | - |  |
| Total RV and marine finance | 44 | 694 | 10 |  | - | - | - |  |

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Other consumer:
Interest rate reduction
Amortization or maturity date
change
Chapter 7 bankruptcy
Other
Total Other consumer
Total new troubled debt restructurings
$\left.\begin{array}{llllll}- & - & - & - & - & - \\ 2 & 21 & - & 1 & 4 & - \\ 2 & 8 & - & - & - & - \\ - & - & - & - & - \\ 4 & 29 & - & 1 & 4 & - \\ 1,178 & \$ 221,059 & \$(7,800 & ) & 1,077 \$ 176,582 & \$(4,787\end{array}\right)$

## Table of Contents

|  | New Troubled Debt Restructurings During The Six-Month Period Ended (1) June 30, 2017 June 30, 2016 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (dollar amounts in thousands) | $\qquad$ Post-modificatio Outstanding Contracts Ending Balance |  | Financial effects of modification |  | Post-modificatioNumberoutstandingContractistEnding Balance |  | Financial effects of modification (2) |  |
| Commercial and industrial: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 2 | \$ 37 | \$ 6 |  | 2 | \$ 39 | \$ (1 | ) |
| Amortization or maturity date change | 464 | 280,543 | (7,858 | ) | 383 | 256,591 | (2,918 | ) |
| Other | 4 | 380 | (27 | ) | 10 | 1,090 | (4 | ) |
| Total Commercial and industrial | 470 | 280,960 | (7,879 | ) | 395 | 257,720 | (2,923 | ) |
| Commercial real estate: |  |  |  |  |  |  |  |  |
| Interest rate reduction | - | - | - |  | 1 | 84 | - |  |
| Amortization or maturity date change | 43 | 56,290 | (815 | ) | 60 | 49,812 | (1,282 | ) |
| Other | - | - | - |  | 4 | 315 | 16 |  |
| Total commercial real estate: | 43 | 56,290 | (815 | ) | 65 | 50,211 | (1,266 | ) |
| Automobile: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 19 | 236 | 6 |  | 7 | 106 | 7 |  |
| Amortization or maturity date change | 811 | 7,154 | 178 |  | 707 | 6,564 | 422 |  |
| Chapter 7 bankruptcy | 438 | 3,316 | 47 |  | 561 | 4,544 | 229 |  |
| Other | - | - | - |  | - | - | - |  |
| Total Automobile | 1,268 | 10,706 | 231 |  | 1,275 | 11,214 | 658 |  |
| Home equity: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 17 | 1,068 | 13 |  | 29 | 2,011 | 93 |  |
| Amortization or maturity date change | 241 | 13,868 | (1,428 | ) | 356 | 18,291 | (2,018 | ) |
| Chapter 7 bankruptcy | 164 | 6,036 | 1,402 |  | 145 | 5,711 | 1,000 |  |
| Other | 70 | 4,241 | (326 | ) | - | - | - |  |
| Total Home equity | 492 | 25,213 | (339 | ) | 530 | 26,013 | (925 | ) |
| Residential mortgage: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 2 | 110 | (9 | ) | 10 | 1,061 | (15 | ) |
| Amortization or maturity date change | 180 | 19,367 | (489 | ) | 200 | 21,400 | (997 | ) |
| Chapter 7 bankruptcy | 49 | 4,672 | (137 | ) | 23 | 2,683 | 21 |  |
| Other | 21 | 2,384 | 17 |  | 1 | 164 | - |  |
| Total Residential mortgage | 252 | 26,533 | (618 | ) | 234 | 25,308 | (991 | ) |
| RV and marine finance: |  |  |  |  |  |  |  |  |
| Interest rate reduction | - | - | - |  | - | - | - |  |
| Amortization or maturity date change | 24 | 626 | 16 |  | - | - | - |  |
| Chapter 7 bankruptcy | 49 | 754 | 10 |  | - | - | - |  |
| Other | - | - | - |  | - | - | - |  |
| Total RV and marine finance | 73 | 1,380 | 26 |  | - | - | - |  |
| Other consumer: |  |  |  |  |  |  |  |  |
| Interest rate reduction | 1 | 78 | 2 |  | - | - | - |  |
|  | 4 | 288 | 7 |  | 5 | 559 | 24 |  |

Amortization or maturity date change

| Chapter 7 bankruptcy | 3 | 12 | - | 7 | 66 | 7 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other | - | - | - | - | - | -3 |
| Total Other consumer | 8 | 378 | 9 | 625 | 31 |  |
| Total new troubled debt 2,606 $\$ 401,460$ $\$(9,385$ | $2,511 \$ 371,091$ | $\$(5,416 \quad)$ |  |  |  |  |
| restructurings |  |  |  |  |  |  |

(1) TDRs may include multiple concessions and the disclosure classifications are based on the primary concession provided to the borrower.
(2)Amount represents the financial impact via provision for loan and lease losses as a result of the modificati

Pledged Loans and Leases
At June 30, 2017, the Bank has access to the Federal Reserve's discount window and advances from the FHLB Cincinnati. As of June 30, 2017, these borrowings and advances are secured by $\$ 30.4$ billion of loans and securities.

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## 4. AVAILABLE-FOR-SALE AND OTHER SECURITIES

Listed below are the contractual maturities of available-for-sale and other securities at June 30, 2017 and December 31, 2016:
(dollar amounts in thousands)
U.S. Treasury, Federal agency, and other agency securities:
U.S. Treasury:

1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total U.S. Treasury
Federal agencies: mortgage-backed securities:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total Federal agencies: mortgage-backed securities
Other agencies:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total other agencies
Total U.S. Treasury, Federal agency, and other agency securities
Municipal securities:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total municipal securities
Asset-backed securities:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total asset-backed securities
Corporate debt:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years
Total corporate debt
Other:
1 year or less
After 1 year through 5 years
After 5 years through 10 years
After 10 years

June 30, $2017 \quad$ December 31, 2016
Amortized Fair Value
Cost Amortized. Cost

| $\$ 10,139$ | $\$ 10,139$ | $\$ 4,978$ |  |
| :--- | :--- | :--- | :--- |
| 502 | 505 | 502 | 509 |
| - | - | - | - |
| $\overline{10,641}$ | - | - | - |
|  |  | 5,480 | 5,497 |
| - | - | - | - |
| 28,085 | 27,891 | 46,591 | 46,762 |
| 200,334 | 199,224 | $173,941176,404$ |  |
| $10,536,0810,396,940$ | $10,630,9 \times 9,450,176$ |  |  |
| $10,764,5060,624,055$ | $10,851,4101,673,342$ |  |  |


| 4,103 | 4,142 | 4,302 | 4,367 |
| :--- | :--- | :--- | :--- |
| 9,498 | 9,647 | 5,092 | 5,247 |
| 86,049 | 86,502 | 63,618 | 63,928 |
| - | - | - | - |
| 99,650 | 100,291 | 73,012 | 73,542 |

$10,874,7916,734,99010,929,916 \Omega, 752,381$
120,216 121,345 169,636166,887
1,113,9741,123,450 933,893933,903
1,493,6521,508,930 1,463,459,464,583
555,096 558,775 693,440684,684
3,282,9383,312,500 3,260,428250,057
$\begin{array}{llll}\overline{80,018} & \overline{80,177} & \overline{80,700} & \overline{80,560}\end{array}$
$144,969 \quad 146,256 \quad 223,352224,565$
389,154 368,366 520,072488,356
$614,141 \quad 594,799 \quad 824,124793,481$
3,238 $3,268 \quad 43,223 \quad 43,603$
$\begin{array}{llll}64,369 & 65,808 & 78,430 & 80,196\end{array}$
$\begin{array}{lllll}49,546 & 51,878 & 32,523 & 32,865\end{array}$
21,386 $23,081 \quad 40,36142,019$
$138,539 \quad 144,035 \quad 194,537198,683$
3,151 $\quad 3,142 \quad 1,650 \quad 1,650$
$800 \quad 790 \quad 2,302 \quad 2,283$

| $\overline{94}$ | $\overline{94}$ | $\overline{10}$ | - |
| :--- | :--- | :--- | :--- |
| 10 |  |  |  |

$\begin{array}{llll}94 & 94 & 10 & 10\end{array}$

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Nonmarketable equity securities 585,472

