DEERE & CO Form 8-K/A December 06, 2001

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K/A

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the

Securities Exchange Act of 1934

Date of Report: November 20, 2001 (Date of earliest event reported)

#### DEERE&COMPANY

(Exact name of registrant as specified in charter)

#### **DELAWARE**

(State or other jurisdiction of incorporation)

1-4121

(Commission File Number)

36-2382580

(IRS Employer Identification No.)

One John Deere Place Moline, Illinois 61265 (Address of principal executive offices and zip code)

(309)765-8000

(Registrant's telephone number, including area code)

\_\_\_\_\_

(Former name or former address, if changed since last report)

Item Financial Statements, Pro Forma Financial Information and Exhibits. 7.

(c) Exhibits

(99) Financial Statements and Pro Forma Financial Information

The attached exhibits correct the following amounts in the financial statements and supplemental information attached as exhibits to the registrant's Form 8-K dated and filed November 20, 2001. Typographical errors occurred in transcribing information for filing. For convenience, attached hereto are the financial statements and supplemental information as corrected.

	As reported	Corrected
	(In millions of dollars)	
Pro forma financial information		
Financial Services:		
Financing receivables and leases		
financed-net (October 31, 2000)		
	\$ 10,009	\$ 10,099
Statement of Consolidated Income		
Year Ended October 31		
Net Sales and Revenues (Consolidated-Year		
Ended October 31, 2000)	\$ 1,168.6	\$ 11,168.6

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Net Sales and Revenues (Equipment Operations-		
Year Ended October 31, 2001)	\$ 1,077.4	\$ 11,077.4
Costs and Expenses-Total (Equipment Operations- Year Ended October 31, 2000)	\$ 10,871	\$ 10,871.1
Condensed Consolidated Balance Sheet Liabilities and Stockholders' Equity Short-term borrowings (Consolidated-		
October 31, 2001)	\$ 6,036.4	\$ 6,198.5
Short-term borrowings (Financial Services-		
October 31, 2001)	\$ 5,263.0	\$ 5,425.1
Long-term borrowings (Consolidated-October 31, 2001)	\$ 6,722.8	\$ 6,560.7
Long-term borrowings (Financial Services-October 31, 2001)	\$ 4,512.6	\$ 4,350.5
Statement of Consolidated Cash Flows  Net cash provided by operating activities (Consolidated- Year Ended October 31, 2001)	\$ 1,113.1	\$ 1,113.4
Purchases of property and equipment (Consolidated-		
Year Ended October 31, 2001)		
Teal Effect October 51, 2001)	\$ 490.0	\$ 491.0

## **Signature**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereto duly authorized.

### DEERE & COMPANY

By: /s/ JAMES R. JENKINS

James R. Jenkins

Senior Vice President and

General Counsel

Dated: December 5, 2001

# **Exhibit Index**

Number and Description of Exhibit	Sequential Page Number
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(99) Financial Statements and Pro Forma Financial Information Pg. 5

Three Months Ended

**EXHIBIT 99** 

Twelve Months Ended

## Fourth Quarter and 2001 Press Release

(millions of dollars and shares except per share amounts)

	October 31				October 31		
			<u>%</u>				
	<u>2001</u>	<u>2000</u>	<u>Chng</u>	<u>2001</u>	2000	% Chng	
Net sales and revenues:							
Agricultural equipment net sales	\$ 1,585	\$ 1,605	-1	\$ 6,269	\$ 5,934	+6	
Commercial and consumer		,		,	. ,		
equipment net sales	492	636	-23	2,667	2,966	-10	
Construction and forestry				,	,		
net sales	514	581	-12	2,086	2,203	-5	
Other net sales	<u>11</u>	<u>20</u>	-45	<u>55</u>	<u>66</u>	-17	
Total net sales	2,602	2,842	-8	11,077	11,169	-1	
Credit revenues	351	360	-3	1,439	1,323	+9	
Other revenues	<u>208</u>	<u>174</u>	+20	<u>777</u>	<u>645</u>	+20	
Total net sales and							
revenues*	\$ 3,161	\$ 3,376	-6	<u>\$13,293</u>	\$13,137	+1	
Operating profit (loss) **:							
				\$			
Agricultural equipment	\$ (78)	\$ 68		257	\$ 400	-36	
Commercial and consumer							
equipment	(270)	(11)		(194)	159		
Construction and forestry	(100)	40		(54)	191		
Credit	65	60	+8	274	254	+8	
Other	<u>(3)</u>	<u>(10)</u>	-70	(31)	<u>(39)</u>	-21	
Total operating profit							
(loss)*	(386)	147		252	965	-74	

Interest, corporate expenses					
and income taxes	<u>66</u>	<u>(76)</u>	(316)	<u>(479)</u>	-34
Net income (loss)	\$ (320)	<u>\$ 71</u>	<u>\$</u> (64)	<u>\$ 486</u>	
Per Share:					
		\$			
Net income (loss) - basic	\$ (1.36)	.30	\$ (.27)	\$ 2.07	
		\$			
Net income (loss) - diluted	\$ (1.36)	.30	\$ (.27)	\$ 2.06	
* Includes overseas equipment operations					
		\$			
Net sales	\$ 778	759	+3 \$ 2,954	\$ 2,897	+2
			\$		
Operating profit (loss)	\$ (29)	\$ 11	118	\$ 164	-28

<sup>\*\*</sup> In the fourth quarter and fiscal year 2001, operating profit (loss) of the agricultural equipment, commercial and consumer equipment, construction and forestry, credit and other segments included costs for special items of \$97 million, \$163 million, \$80 million, \$3 million and \$1 million, respectively, totaling \$344 million pretax. These costs are related to early-retirement programs, the decision to exit the hand-held consumer-products business and the restructuring of certain construction and forestry manufacturing and marketing operations. The total after-tax special items expense was \$217 million, or \$.91 per share.

	October 31, 2001	October 31, 2000
Equipment Operations:		
Trade accounts and notes		
receivable - net	\$ 1,051	\$ 3,169
Inventories	\$ 1,506	\$ 1,553
Financial Services:		
Trade accounts and notes		
receivable - net	\$ 2,226	
Financing receivables and leases		
financed - net	\$ 11,078	\$ 10,099
Financing receivables and leases		
administered - net	\$ 12,725	\$ 12,223
Average shares outstanding	235.0	234.3

DEERE & COMPANY STATEMENT OF CONSOLIDATED INCOME THREE MONTHS ENDED OCTOBER 31	CONSOL (Deere & Co Consolidated	ompany and (I	EQUIPMENT (Deere & Compar Services on the	ny with Financia	a <mark>FINANCIAL</mark>	SERVICES
	Three Months Er	nded October 31	Three Months Er	nded Octobeil hi	ee Months En	ided October
except per share amounts)	<u>2001</u>	<u>2000</u>	<u>2001</u>	<u>2000</u>	<u>2001</u>	<u>2000</u>
Net Sales and Revenues						
Net sales	\$ 2,602.3	\$ 2,842.3	\$ 2,602.3	\$ 2,842.3		
Finance and interest income	364.8	364.0	17.3	30.3	\$ 355.1	\$ 342.1
Health care premiums and fees	158.5	127.7			163.2	132.5
Investment income	2.9	3.0			2.9	3.0
Other income	32.6	<u>38.7</u>	31.2	28.2	<u>11.4</u>	<u>19.8</u>
Total	3,161.1	3,375.7	2,650.8	<u>2,900.8</u>	532.6	497.4
Costs and Expenses						
Cost of sales	2,486.4	2,290.5	2,490.2	2,294.4		
Research and development expenses	160.5	168.8	160.5	168.8		
Selling, administrative and general expense	s 560.0	441.8	435.1	338.2	125.7	104.4
Interest expense	177.1	187.6	70.5	51.0	114.1	145.0
Health care claims and costs	127.7	100.6			127.7	100.6
Other operating expenses	118.0	91.3	<u>37.1</u>	<u>17.5</u>	91.1	83.2
Total	3,629.7	3,280.6	3,193.4	2,869.9	<u>458.6</u>	433.2
Income (Loss) of Consolidated Group						
Before Income Taxes	(468.6)	95.1	(542.6)	30.9	74.0	64.2
Provision (credit) for income taxes	(157.0)	22.0	(181.0)	(2.4)	24.1	24.4
Income (Loss) of Consolidated Group	(311.6)	73.1	(361.6)	33.3	49.9	39.8
Equity in Income (Loss) of Unconsolidated Subsidiaries and Affiliates						
Credit	(1.3)	.1	43.8	37.3	(1.3)	.1
Other	(7.2)	(2.1)	(2.3)	<u>.5</u>	.1_	
Total	(8.5)	(2.0)	41.5	<u>37.8</u>	(1.2)	<u>.1</u>
Net Income (Loss)	\$ (320.1)	\$ 71.1	\$ (320.1)	\$ 71.1	\$ 48.7	\$ 39.9
Per Share:						
Net income (loss) - basic	\$ (1.36)	\$ .30				
Net income (loss) - diluted	\$ (1.36)	\$ .30				
DEERE & COMPANY STATEMENT OF CONSOLIDATED INCOME			EQUIPMENT O eere & Compan			<u>ERVICES</u>

2000

Year Ended October 31

2001

Consolidated Subsidiaries) Services on the Equity Basis)

Year Ended October 31

2000

2001

Year Ended October 31

2000

2001

YEAR ENDED OCTOBER 31

except per share amounts)

(In millions of dollars

Net Sales and Revenues	•		<u> </u>				<u> </u>	·		
Net sales	\$ 1	1,077.4	\$ 11,168.6	5 \$ 11,0	077 /	\$ 11,16	20 6			
Finance and interest income		1,077.4	1,321.3	•	95.9	•	99.1	\$ 1,383.5	\$ 1,245	1
Health care premiums and fees		585.0	473.7		<b>7</b> J.7	,	77.1	603.6	\$ 1,243 493	
Investment income		11.8	18.6		.1		7.7	11.7		
Other income		173.5			129.3	1(	01.5	79.7		.9 .9_
Total	1	3,292.9	13,136.8		302.7	11,37		2,078.5		
	_	<u> </u>	13,130.0	<u>_</u>	.302.1	11,0	70.5	2,010.2	1,000	<u></u>
Costs and Expenses Cost of sales		0 276 4	9 026 1	0	201.0	9 n4	50.0			
		9,376.4	8,936.1	•	,391.9	•	52.2			
Research and development expenses		590.1	542.1		590.1		42.1	124.6	257	0
Selling, administrative and general expenses		1,716.8	1,504.9	•	,295.3	•	19.4	424.6		
Interest expense		765.7	676.5		268.9	13	33.1	530.8		
Health care claims and costs		476.0	380.5		~~ ~			476.0		
Other operating expenses		<u>392.7</u>			82.2		14.3	346.2		
Total	1	3,317.7	12,359.3	11,	,628.4	10,87	71.1	<u>1,777.6</u>	<u>1,561</u>	<u>.5</u>
Income (Loss) of Consolidated Group										
Before Income Taxes		(24.8)	777.5	j (	(325.7)	50	05.8	300.9	271	.7
Provision (credit) for income taxes		17.7			(87.9)	<u>19</u>	94.7	<u>105.6</u>	99	.1_
Income (Loss) of Consolidated Group		(42.5)	483.7		237.8)		11.1	195.3		
Equity in Income (Loss) of Unconsolidated										
Subsidiaries and Affiliates										
Credit		(3.3)	.6	•	176.8	16	51.5	(3.3)	)	.6
Other		(18.2)	<u>1.2</u>	<u>.                                    </u>	(3.0)	<u>1</u>	12.9	<u>.1</u>	_	
Total		(21.5)	1.8	<u> </u>	<u>173.8</u>	17	74.4	(3.2)	<u>)                                    </u>	<u>.6</u>
Net Income (Loss)	<u>\$</u>	6 (64.0)	\$ 485.5	<u>\$</u>	(64.0)	\$ 48	<u>85.5                                   </u>	\$ 192.1	<u>\$ 173</u>	.2_
Per Share:										
Net income (loss) - basic		\$ (.27)	\$ 2.07	,						
Net income (loss) - diluted		\$ (.27)	\$ 2.06							
		C	ONSOLIDA'	ГЕО	EQUIPN	MENT C	)PER A	ATIONS		
COMPANY		(Dee	ere & Compa	ny and (Γ	Deere &	Compan	y with	r Financia <u>FI</u>	NANCIAL	SER
SED CONSOLIDATED BALANCE SHEET		Conso	lidated Subs	<u>idiaries)</u>	Service	es on the	<u>Equity</u>	<u>y Basis)</u>		
		Octob	,	ober 31,		· ·		· ·	ctober 31,	Octo
ions of dollars)		<u>20</u>	<u>01</u>	<u>2000</u>	<u>20</u>	<u>001</u>	<u>20</u>	<u>)000</u>	<u>2001</u>	2
d cash equivalents		\$ 1,0	030.0	\$ 291.7	\$ 4	455.4	\$	91.4	\$ 574.7	\$
										,

uivalents deposited with unconsolidated subsidia	aries		1,643.2	548.3		
sh and cash equivalents	1,030.0	291.7	2,098.6	639.7	574.7	
able securities	176.2	127.4			176.2	
bles from unconsolidated						
osidiaries and affiliates	316.6	230.9	271.8	408.4	333.0	
ccounts and notes receivable - net	2,922.5	3,169.2	1,050.7	3,169.2	2,225.6	
ng receivables - net	9,198.9	8,275.7	49.7	125.0	9,149.2	8
eceivables	388.9	395.3	260.8	266.4	128.1	
ent on operating leases - net	1,939.3	1,954.4	10.6	5.9	1,928.6	1
ries	1,505.7	1,552.9	1,505.7	1,552.9		
y and equipment - net	2,052.3	1,912.4	2,012.8	1,864.6	39.5	
ents in unconsolidated subsidiaries						
d affiliates	198.4	190.7	2,383.8	1,561.8	6.6	
ole assets - net	874.0	652.2	873.1	651.2	.8	
pension costs	652.0	635.3	652.0	635.3		
ssets	420.8	256.8	151.4	117.5	269.4	
d income taxes	883.1	740.4	944.3	736.4	.3	
d charges	104.4	84.1	90.6	<u>78.4</u>	<u>13.9</u>	
Total	<u>\$ 22,663.1</u>	\$ 20,469.4	\$ 12,355.9	\$ 11,812.7	\$ 14,845.9	<u>\$ 10</u>
ies and Stockholders' Equity						
rm borrowings	\$ 6,198.5	\$ 5,758.5	\$ 773.4	\$ 927.5	\$ 5,425.1	\$ 4
s to unconsolidated subsidiaries						
d affiliates	16.6	32.7	52.2	41.4	1,895.8	
ts payable and accrued expenses	3,097.1	2,976.4	2,676.4	2,360.8	774.5	
care claims and reserves	100.3	63.4			100.3	
d taxes	44.1	57.5	36.5	45.5	7.6	
care claims and reserves	12.9	74.6	4.5	2.5	69.9	
rm borrowings	6,560.7	4,764.3	2,210.2	1,717.7	4,350.5	3
ent benefit accruals and other liabilities	2,640.7	2,440.1	2,610.5	2,415.4	30.2	
tal liabilities	18,670.9	16,167.5	8,363.7	7,510.8	12,653.9	9
olders' equity	3,992.2	4,301.9	3,992.2	4,301.9	2,192.0	1
Total	\$ 22,663.1	\$ 20,469.4	\$ 12,355.9	\$ 11,812.7	\$ 14,845.9	\$ 10

**DEERE & COMPANY** 

STATEMENT OF CONSOLIDATED CASH FLOWS

YEAR ENDED OCTOBER 31

(In millions of dollars)

Cash Flows from Operating Activities

CONSOLIDATH QUIPMENT OPERATIONS

(Deere & Company with FFILMANCIAL SERVICES Consolidated SubsidiSciesions on the Equity Basis)

Year Ended October 3 Year Ended October 3Year Ended October 31

2001 2000 2001 <u>2000</u> 2001 2000

Net income (loss)	\$ (64.0)	\$ 485.5	\$ \$64405.5	\$ 192.1	\$ 173.2
Adjustments to reconcile net income (loss) to net					
cash provided by operating activities:					
Provision for doubtful receivables	113.0	75.0	10.41.2	102.6	63.8
Provision for depreciation and amortization	718.3	647.9	38 <b>9.5</b> 9.0	359.7	318.5
Undistributed earnings of unconsolidated subsidiaries					
and affiliates	19.5	(1.2)	(165.47.0)	3.2	(.6)
Provision (credit) for deferred income taxes	(230.3)	(132.9)	(22(9.54)2.3)	(.9)	19.5
Changes in assets and liabilities:					
Receivables	316.9	(53.8)	2,198.700.6)	(9.3)	16.8
Inventories	136.5	(184.0)	13 <b>(6.85</b> 4.0)		
Accounts payable and accrued expenses	40.7	540.0	22 <b>54.6</b> 0.8	169.5	79.2
Other	62.8	(296.5)	<u>20<b>0.9</b>(5.1)</u>	(104.2)	(31.1)
Net cash provided by operating activities	<u>1,113.4</u>	<u>1,080.0</u>	2,70 <b>4.6</b> 7.5	712.7	639.3
Cash Flows from Investing Activities					
Collections of receivables	6,966.3	6,655.1	69. <b>5</b> 3.6	7,068.2	6,641.5
Proceeds from sales of financing receivables	1,728.0	978.3	30.6	1,728.0	978.3
Proceeds from maturities and sales of marketable securities	32.4	247.8	202.8	32.4	45.0
Proceeds from sales of equipment on operating leases	391.7	334.6	2.11.4	389.6	333.2
Cost of receivables acquired	(9,795.7)	(9,126.5)	(2(260).1)	(12,196.9)	(9,137.0)
Purchases of marketable securities	(75.7)	(61.9)		(75.7)	(61.9)
Purchases of property and equipment	(491.0)	(426.7)	(48(54.64.1)	(5.4)	(12.6)
Cost of operating leases acquired	(775.2)	(939.9)	(9.14.7)	(766.2)	(935.2)
Increase in investment in Financial Services			(700.0)		
Acquisitions of businesses, net of cash acquired	(315.2)	(643.3)	(30 <b>%4)</b> .8)	(7.2)	(1.5)
Increase in receivables with unconsolidated affiliates	(112.0)	(135.2)		(173.9)	(135.2)
Other	81.5	<u>7.4                                    </u>	<u>66.75.1)</u>	<u>5.7</u>	<u>(4.5)</u>
Net cash used for investing activities	(2,364.9)	(3,110.3)	(1,36(897.4)	(4.001.4)	(2,289.9)
Cash Flows from Financing Activities					
Increase (decrease) in short-term borrowings	(506.6)	1,785.8	(225439.7	(281.3)	1,326.1
Change in intercompany receivables/payables			62(286.7)	1,037.0	457.6
Proceeds from long-term borrowings	4,818.3	2,814.0	55 <b>8.8</b> 2.1	4,259.5	2,061.8
Principal payments on long-term borrowings	(2,118.5)	(2,377.4)	(7(320)§.7)	(2,045.2)	(2,168.7)
Proceeds from issuance of common stock	17.8	15.9	17.85.9		
Repurchases of common stock	(1.3)	(.6)	(1.3)(.6)		
Capital investment from Equipment Operations				700.0	
Dividends paid	(206.5)	(206.0)	(20(20).0)	(10.7)	(26.8)
Other	(2.8)	(1.3)	(2.91.3)	<u>8.7</u>	<u>17.1</u>
Net cash provided by financing activities	2,000.4	2,030.4	1307.24.4	3,668.0	<u>1,667.1</u>
Effect of Exchange Rate Changes on Cash	(10.6)	(3.9)	<u>(5.<b>63</b>.9)</u>	(4.9)	
Net Increase (Decrease) in Cash and Cash Equivalents	738.3	(3.8)	1,4581.90.6	374.4	16.5

Cash and Cash Equivalents at Beginning of Period	291.7	295.5	63 <b>22</b> 9.1	200.3	183.8
Cash and Cash Equivalents at End of Period	\$ 1.030.0	\$ 291.7	\$ 2.\$986.\$9.7	\$ 574.7	\$ 200.3