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Clearwater Paper Corp  
Form 10-Q  
August 05, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

Form 10-Q  
(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended June 30, 2015

or  
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 001-34146

CLEARWATER PAPER CORPORATION  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction of  
incorporation or organization) 20-3594554  
(I.R.S. Employer  
Identification No.)

601 West Riverside, Suite 1100  
Spokane, Washington 99201  
(Address of principal executive offices) (Zip Code)  
(509) 344-5900  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  
Yes  No

The number of shares of common stock of the registrant outstanding as of July 31, 2015 was 19,056,095.

CLEARWATER PAPER CORPORATION  
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## Part I

## ITEM 1.

## Consolidated Financial Statements

## Clearwater Paper Corporation

## Consolidated Statements of Operations

Unaudited (Dollars in thousands - except per-share amounts)

|  | Three Months Ended |            | Six Months Ended |            |
|--|--------------------|------------|------------------|------------|
|  | June 30,<br>2015   | 2014       | June 30,<br>2015 | 2014       |
| Net sales                                    | \$444,558          | \$498,759  | \$878,584        | \$983,679  |
| Costs and expenses:                          |                    |            |                  |            |
| Cost of sales                                | (384,347 )         | (434,111 ) | (774,179 )       | (860,740 ) |
| Selling, general and administrative expenses | (28,138 )          | (31,565 )  | (57,095 )        | (65,079 )  |
| Impairment of assets                         | —                  | —          | —                | (4,259 )   |
| Total operating costs and expenses           | (412,485 )         | (465,676 ) | (831,274 )       | (930,078 ) |
| Income from operations                       | 32,073             | 33,083     | 47,310           | 53,601     |
| Interest expense, net                        | (7,774 )           | (10,688 )  | (15,556 )        | (21,422 )  |
| Earnings before income taxes                 | 24,299             | 22,395     | 31,754           | 32,179     |
| Income tax provision                         | (8,702 )           | (9,942 )   | (10,400 )        | (13,500 )  |
| Net earnings                                 | \$15,597           | \$12,453   | \$21,354         | \$18,679   |
| Net earnings per common share:               |                    |            |                  |            |
| Basic  | \$0.82             | \$0.61     | \$1.11           | \$0.91     |
| Diluted                                      | 0.81               | 0.61       | 1.10             | 0.90       |

The accompanying condensed notes are an integral part of these consolidated financial statements.

Clearwater Paper Corporation  
 Consolidated Statements of Comprehensive Income  
 Unaudited (Dollars in thousands)

|   | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|---|--------------------------------|----------|------------------------------|----------|
|   | 2015                           | 2014     | 2015                         | 2014     |
| Net earnings  | \$15,597                       | \$12,453 | \$21,354                     | \$18,679 |
| Other comprehensive income:   |                                |          |                              |          |
| Defined benefit pension and other postretirement employee benefits:   |                                |          |                              |          |
| Amortization of actuarial loss included in net periodic cost, net of tax of \$1,261, \$934, \$2,467 and \$1,899         | 1,965                          | 1,479    | 3,842                        | 3,008    |
| Amortization of prior service credit included in net periodic cost, net of tax of \$(204), \$(353), \$(411) and \$(382) | (321)                          | (559)    | (641)                        | (604)    |
| Other comprehensive income, net of tax  | 1,644                          | 920      | 3,201                        | 2,404    |
| Comprehensive income  | \$17,241                       | \$13,373 | \$24,555                     | \$21,083 |

The accompanying condensed notes are an integral part of these consolidated financial statements.

Clearwater Paper Corporation  
Consolidated Balance Sheets  
Unaudited (Dollars in thousands – except per-share amounts)

|   | June 30,<br>2015    | December 31,<br>2014 |
|---|---------------------|----------------------|
| <b>ASSETS</b>   |                     |                      |
| Current assets:   |                     |                      |
| Cash  | \$ 11,465           | \$ 27,331            |
| Restricted cash   | 2,270               | 1,500                |
| Short-term investments  | 60,000              | 50,000               |
| Receivables, net  | 141,090             | 133,914              |
| Taxes receivable  | —                   | 1,255                |
| Inventories   | 248,280             | 286,626              |
| Deferred tax assets   | 20,839              | 21,760               |
| Prepaid expenses  | 7,869               | 4,191                |
| Total current assets  | 491,813             | 526,577              |
| Property, plant and equipment, net  | 823,672             | 810,987              |
| Goodwill  | 209,087             | 209,087              |
| Intangible assets, net  | 22,473              | 24,956               |
| Pension assets  | 8,098               | 4,738                |
| Other assets, net   | 7,394               | 9,583                |
| <b>TOTAL ASSETS</b>   | <b>\$ 1,562,537</b> | <b>\$ 1,585,928</b>  |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |                     |                      |
| Current liabilities:  |                     |                      |
| Accounts payable and accrued liabilities  | \$ 214,701          | \$ 215,826           |
| Current liability for pensions and other postretirement employee benefits   | 7,915               | 7,915                |
| Total current liabilities   | 222,616             | 223,741              |
| Long-term debt  | 575,000             | 575,000              |
| Liability for pensions and other postretirement employee benefits   | 114,835             | 118,464              |
| Other long-term obligations   | 50,779              | 56,856               |
| Accrued taxes   | 1,717               | 2,696                |
| Deferred tax liabilities  | 110,289             | 111,634              |
| Stockholders' equity:   |                     |                      |
| Preferred stock, par value \$0.0001 per share, 5,000,000 authorized shares, no shares issued                      | —                   | —                    |
| Common stock, par value \$0.0001 per share, 100,000,000 authorized shares-24,153,978 and 24,056,057 shares issued | 2                   | 2                    |
| Additional paid-in capital  | 336,431             | 334,074              |
| Retained earnings   | 485,678             | 464,324              |
| Treasury stock, at cost, common shares-5,097,883 and 4,498,388 shares repurchased                                 | (267,148 )          | (230,000 )           |
| Accumulated other comprehensive loss, net of tax  | (67,662 )           | (70,863 )            |
| Total stockholders' equity  | 487,301             | 497,537              |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>   | <b>\$ 1,562,537</b> | <b>\$ 1,585,928</b>  |
| The accompanying condensed notes are an integral part of these consolidated financial statements.                 |                     |                      |

Clearwater Paper Corporation  
Consolidated Statements of Cash Flows  
Unaudited (Dollars in thousands)

|   | Six Months Ended<br>June 30, |            |
|---|------------------------------|------------|
|   | 2015                         | 2014       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |                              |            |
| Net earnings  | \$21,354                     | \$18,679   |
| Adjustments to reconcile net earnings to net cash flows from operating activities:                |                              |            |
| Depreciation and amortization   | 41,640                       | 44,246     |
| Equity-based compensation expense   | 2,019                        | 6,910      |
| Impairment of assets  | —                            | 4,259      |
| Deferred tax (benefit) provision  | (2,480)                      | ) 9,857    |
| Employee benefit plans  | 1,438                        | 979        |
| Deferred issuance costs and discounts on long-term debt   | 446                          | 949        |
| Disposal of plant and equipment, net  | 272                          | 422        |
| Non-cash adjustments to unrecognized taxes  | (979)                        | ) —        |
| Changes in working capital, net   | 29,309                       | 14,818     |
| Changes in taxes receivable, net  | 1,255                        | 3,663      |
| Excess tax benefits from equity-based payment arrangements  | (1,459)                      | ) —        |
| Funding of qualified pension plans  | (3,179)                      | ) (8,889)  |
| Other, net  | (1,726)                      | ) (980)    |
| Net cash flows from operating activities  | 87,910                       | 94,913     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |                              |            |
| Changes in short-term investments, net  | (10,000)                     | ) 11,000   |
| Additions to plant and equipment  | (55,538)                     | ) (32,612) |
| Proceeds from sale of assets  | 507                          | 619        |
| Net cash flows from investing activities  | (65,031)                     | ) (20,993) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |                              |            |
| Purchase of treasury stock  | (37,148)                     | ) (74,322) |
| Payment of tax withholdings on equity-based payment arrangements                                  | (3,048)                      | ) (792)    |
| Excess tax benefits from equity-based payment arrangements  | 1,459                        | —          |
| Other, net  | (8)                          | ) —        |
| Net cash flows from financing activities  | (38,745)                     | ) (75,114) |
| Decrease in cash  | (15,866)                     | ) (1,194)  |
| Cash at beginning of period   | 27,331                       | 23,675     |
| Cash at end of period   | \$11,465                     | \$22,481   |
| <b>SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION</b>  |                              |            |
| Cash paid for interest, net of amounts capitalized  | \$14,280                     | \$19,547   |
| Cash paid for income taxes  | 8,030                        | 4,211      |
| Cash received from income tax refunds   | 2,029                        | 4,170      |
| <b>SUPPLEMENTAL DISCLOSURES OF NON-CASH INVESTING ACTIVITIES</b>                                  |                              |            |
| Changes in accrued plant and equipment  | \$(5,187)                    | ) \$(912)  |
| The accompanying condensed notes are an integral part of these consolidated financial statements. |                              |            |

Clearwater Paper Corporation  
Condensed Notes to Consolidated Financial Statements  
Unaudited

NOTE 1 Nature of Operations and Basis of Presentation

GENERAL

Clearwater Paper manufactures quality consumer tissue, away-from-home tissue, parent roll tissue, bleached paperboard and pulp at manufacturing facilities across the nation. The company is a premier supplier of private label tissue to major retailers and wholesale distributors, including grocery, drug, mass merchants and discount stores. In addition, the company produces bleached paperboard used by quality-conscious printers and packaging converters. On December 30, 2014, we sold our specialty business and mills to a private buyer for \$108 million in cash, net of sale related expenses and adjustments. The specialty business and mills' production consisted predominantly of machine-glazed tissue and also included parent rolls and other specialty tissue products such as absorbent materials and dark-hued napkins. The sale included five of our former subsidiaries with facilities located at East Hartford, Connecticut; Menominee, Michigan; Gouverneur, New York; St. Catharines, Ontario; and Wiggins, Mississippi. Included in the sale related expenses and adjustments was the impact of certain indemnity and working capital escrow clauses in the sales agreement. These escrowed amounts totaled \$3.8 million of restricted cash on our December 31, 2014 Consolidated Balance Sheet. During the second quarter of 2015, the working capital escrow account established in connection with the sale of the specialty business and mills was settled, resulting in the release of \$1.5 million from the restricted cash escrow account and the recognition of a corresponding gain recorded in "Selling, general and administrative expenses" within our Consolidated Statement of Operations.

On February 17, 2014, we announced the permanent and immediate closure of our Long Island, New York, tissue converting and distribution facility. As of June 30, 2015, we have incurred \$20.1 million of costs associated with the closure, of which \$0.7 million and \$1.3 million, respectively, were incurred during the three and six month periods ended June 30, 2015.

FINANCIAL STATEMENT PREPARATION AND PRESENTATION

The accompanying Consolidated Balance Sheets at June 30, 2015 and December 31, 2014, the related Consolidated Statements of Operations and Comprehensive Income for the three and six months ended June 30, 2015 and 2014, and the Consolidated Statements of Cash Flows for the six months ended June 30, 2015 and 2014, have been prepared in conformity with accounting principles generally accepted in the United States of America, or GAAP. We believe that all adjustments necessary for a fair statement of the results of the interim periods presented have been included. The results of operations for any interim period are not necessarily indicative of the results of operations to be expected for the full year.

This Quarterly Report on Form 10-Q should be read in conjunction with our Annual Report on Form 10-K for the year ended December 31, 2014, as filed with the Securities and Exchange Commission, or SEC, on February 26, 2015.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

SIGNIFICANT ESTIMATES

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of net sales and expenses during the reporting periods. Significant areas requiring the use of estimates and measurement of uncertainty include determination of net realizable value for deferred tax assets, uncertain tax positions, assessment of impairment of long-lived assets, goodwill and intangibles, assessment of environmental matters, equity-based compensation and pension and postretirement obligation assumptions. Actual results could differ from those estimates and assumptions.

SHORT-TERM INVESTMENTS AND RESTRICTED CASH

Our short-term investments are invested primarily in demand deposits, which have very short maturity periods, and therefore earn an interest rate commensurate with low-risk instruments. We do not attempt to hedge our exposure to interest rate risk for our short-term investments. Our restricted cash in which the underlying instrument has a term of greater than twelve months from the balance sheet date is classified as non-current and is included in "Other assets, net" on our Consolidated Balance Sheet. As of June 30, 2015, we had \$2.3 million classified as current on our

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Consolidated Balance Sheet. As of December 31, 2014, we had \$1.5 million of restricted cash classified as current and \$2.3 million of restricted cash classified as non-current and included in "Other assets, net" on our Consolidated Balance Sheets.

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#### TRADE ACCOUNTS RECEIVABLE

Trade accounts receivable are stated at the amount we expect to collect. Trade accounts receivable do not bear interest. The allowance for doubtful accounts is our best estimate of the losses we expect will result from the inability of our customers to make required payments. We generally determine the allowance based on a combination of actual historical write-off experience and an analysis of specific customer accounts. As of both June 30, 2015 and December 31, 2014, we had allowances for doubtful accounts of \$1.4 million.

#### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost, including any interest costs capitalized, less accumulated depreciation. Depreciation of buildings, equipment and other depreciable assets is determined using the straight-line method. Assets we acquire through business combinations have estimated lives that are typically shorter than the assets we construct or buy new. Accumulated depreciation totaled \$1,485.3 million and \$1,450.1 million at June 30, 2015 and December 31, 2014, respectively.

Consistent with authoritative guidance, we assess the carrying amount of long-lived assets with definite lives that are held-for-use and evaluate them for recoverability whenever events or changes in circumstances indicate that we may be unable to recover the carrying amount of the assets. During the first quarter of 2014, we permanently closed our Long Island tissue converting and distribution facility. As a result of this closure, we considered an outside third party's appraisal in assessing the recoverability of the facility's long-lived plant and equipment based on available market data for comparable assets sold through private party transactions. Based on this assessment, we determined the carrying amounts of certain long-lived plant and equipment related to the Long Island facility exceeded their fair value. As a result, we recorded a \$3.0 million non-cash impairment charge to our accompanying Consolidated Statement of Operations for the six months ended June 30, 2014. There were no other such events or changes in circumstances that impacted our remaining long-lived assets.

#### STOCKHOLDERS' EQUITY

On December 15, 2014, we announced that our Board of Directors had approved a new stock repurchase program authorizing the repurchase of up to \$100 million of our common stock. The repurchase program authorizes purchases of our common stock from time to time through open market purchases, negotiated transactions or other means, including accelerated stock repurchases and 10b5-1 trading plans in accordance with applicable securities laws and other restrictions. We have no obligation to repurchase stock under this program and may suspend or terminate the program at any time. We have repurchased 599,495 shares of our outstanding common stock at an average price of \$61.97 per share under this program. As of June 30, 2015, we had up to \$62.9 million of authorization remaining pursuant to this stock repurchase program.

On February 5, 2014, we announced that our Board of Directors had approved a stock repurchase program authorizing the repurchase of up to \$100 million of our common stock. We completed that program during the third quarter of 2014. In total, we repurchased 1,574,748 shares of our outstanding common stock at an average price of \$63.50 per share under that program.

#### DERIVATIVES

We had no activity during the six months ended June 30, 2015 and 2014 that required hedge or derivative accounting treatment. However, to help mitigate our exposure to market risk for changes in utility commodity pricing, we use firm price contracts to supply a portion of the natural gas requirements for our manufacturing facilities. As of June 30, 2015, these contracts covered approximately 58% of our expected average monthly natural gas requirements for the remainder of 2015. Historically, these contracts have qualified for treatment as "normal purchases or normal sales" under authoritative guidance and thus required no mark-to-market adjustment.

#### EMPLOYEES

Unions represent hourly employees at six of our manufacturing sites. There are no collective bargaining agreements due to expire in 2015. The hourly union labor contracts that had expired as set forth on page 6 of our Annual Report on Form 10-K for the year ended December 31, 2014 were ratified during the first quarter of 2015.

**NOTE 2 Recently Adopted and New Accounting Standards**

In July 2015, the Financial Accounting Standards Board, or FASB, issued Accounting Standard Update, or ASU, 2015-11, Simplifying the Measurement of Inventory. This standard is part of the FASB's simplification initiative and applies to entities that measure inventory using a method other than last-in, first-out (LIFO) or the retail inventory method (e.g., first-in, first-out (FIFO), average cost). Under this ASU, entities that utilize FIFO and average cost must switch from the lower of cost or market to the lower of cost and net realizable value. This ASU requires prospective adoption for inventory measurements for fiscal years beginning after December 15, 2016, and interim periods within those years for public business entities. Early adoption is permitted. We are currently evaluating the impact this guidance will have on our consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. The core principle of the new standard is for companies to recognize revenue in a manner that depicts the transfer of goods or services to customers in amounts that reflect the consideration, or payment, to which the company expects to be entitled in exchange for those goods or services. The standard will also result in enhanced disclosures about revenue, provide guidance for transactions that were not previously addressed comprehensively, such as service revenue and contract modifications, and clarify guidance for multiple-element arrangements. This standard was originally issued as effective for fiscal years and interim periods within those years beginning after December 15, 2016, with early adoption prohibited. However, in July 2015, the FASB approved deferring the effective date by one year to December 15, 2017 for annual reporting periods beginning after that date. In its approval, the FASB also permitted the early adoption of the standard, but not before the original effective date of fiscal years beginning after December 15, 2016. The standard may be applied under either a retrospective or cumulative effect adoption method. We plan on adopting the standard under the deferred effective date and are currently evaluating the impact this guidance will have on our consolidated financial statements.

In April 2015, the FASB issued ASU 2015-03, Simplifying the Presentation of Debt Issuance Costs. This standard amends existing guidance to require the presentation of debt issuance costs in the balance sheet as a deduction from the carrying amount of the related debt liability instead of a deferred asset. It is effective for annual reporting periods beginning after December 15, 2015, with early adoption permitted. The adoption of this guidance is not expected to have a significant effect on our consolidated financial statements.

We reviewed all other new accounting pronouncements issued in the period and concluded that they are not applicable to our business.

**NOTE 3 Inventories**

Inventories at the balance sheet dates consist of:

| (In thousands)                       | June 30,<br>2015 | December 31,<br>2014 |
|--------------------------------------|------------------|----------------------|
| Pulp, paperboard and tissue products | \$161,304        | \$188,760            |
| Materials and supplies               | 74,439           | 74,916               |
| Logs, pulpwood, chips and sawdust    | 12,537           | 22,950               |
|                                      | \$248,280        | \$286,626            |

NOTE 4 Intangible Assets

Intangible assets at the balance sheet dates are comprised of the following:

| (Dollars in thousands, lives in years) | June 30, 2015 |                 |                          |             |
|--|---------------|-----------------|--------------------------|-------------|
|  | Useful Life   | Historical Cost | Accumulated Amortization | Net Balance |
| Customer relationships                 | 9.0           | \$41,001        | \$(20,500 )              | \$20,501    |
| Trade names and trademarks             | 10.0          | 3,286           | (1,479 )                 | 1,807       |
| Non-compete agreements                 | 5.0           | 574             | (409 )                   | 165         |
|  |               | \$44,861        | \$(22,388 )              | \$22,473    |

| (Dollars in thousands, lives in years) | December 31, 2014 |                 |                          |             |
|--|-------------------|-----------------|--------------------------|-------------|
|  | Useful Life       | Historical Cost | Accumulated Amortization | Net Balance |
| Customer relationships                 | 9.0               | \$41,001        | \$(18,223 )              | \$22,778    |
| Trade names and trademarks             | 10.0              | 3,286           | (1,314 )                 | 1,972       |
| Non-compete agreements                 | 5.0               | 1,189           | (983 )                   | 206         |
|  |                   | \$45,476        | \$(20,520 )              | \$24,956    |

As a result of the closure of our Long Island tissue converting and distribution facility, we performed an assessment of the recoverability of our intangible assets by utilizing the income approach, which discounts projected future cash flows based on management's expectations of the current and future operating environment. It was determined that the carrying amounts of certain trade names and trademarks related to the Long Island facility were exceeding their fair value. As a result, in the first quarter of 2014 we recorded a \$1.3 million non-cash impairment charge in our accompanying Consolidated Statement of Operations. There were no other such events or changes in circumstances that impacted our remaining definite-lived intangible assets.

NOTE 5 Income Taxes

Consistent with authoritative guidance, our estimated annual effective tax rate is used to allocate our expected annual income tax provision to interim periods. The rate is the ratio of our estimated annual income tax provision to estimated pre-tax ordinary income and excludes "discrete items," which are significant, unusual or infrequent items reported separately, net of their related tax effect. The estimated annual effective tax rate is applied to the current interim period's ordinary income to determine the income tax provision allocated to the interim period. The income tax effects of discrete items are then determined separately and recognized in the interim period in which the income or expense items arise.

For the three and six months ended June 30, 2015 and 2014, the effective tax rates attributable to continuing operations were as follows:

|   | Three Months Ended June 30, |        | Six Months Ended June 30, |        |   |  |  |
|---|-----------------------------|--------|---------------------------|--------|---|--|--|
|   | 2015                        | 2014   | 2015                      | 2014   |   |  |  |
| Statutory federal income tax rate           | 35.0                        | % 35.0 | % 35.0                    | % 35.0 | % |  |  |
| State taxes, net of credits                 | 2.2                         | 0.9    | 2.2                       | 0.9    |   |  |  |
| Change in valuation allowances              | 0.9                         | 1.6    | 0.9                       | 2.5    |   |  |  |
| Federal manufacturing deduction             | (3.1 )                      | (1.7 ) | (3.1 )                    | (1.7 ) |   |  |  |
| Change in uncertain tax positions           | —                           | —      | (3.1 )                    | —      |   |  |  |
| Interest accrued on uncertain tax positions | —                           | 0.1    | 0.1                       | 0.1    |   |  |  |
| Federal credits and audit adjustments       | (0.4 )                      | (0.1 ) | (0.4 )                    | (1.4 ) |   |  |  |
| State rate adjustments                      | —                           | 4.6    | —                         | 3.2    |   |  |  |
| Return to provision adjustments             | —                           | 4.1    | (0.1 )                    | 3.1    |   |  |  |
| Other                                       | 1.2                         | (0.1 ) | 1.3                       | 0.3    |   |  |  |
| Effective tax rate                          | 35.8                        | % 44.4 | % 32.8                    | % 42.0 | % |  |  |

Our estimated annual effective tax rate for the second quarter of 2015 and 2014 is approximately 35%.

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During the quarter ended June 30, 2014, we recognized the effects of enacted New York state law changes. As part of the analysis, we identified that, in prior years, we had not applied the proper apportionment factor when certain New York state net operating loss carryforwards were generated, which resulted in a \$2.9 million overstatement that was corrected in the period and is included as a discrete item within state rate adjustments due to immateriality.

Additionally, return to provision adjustments, including amended returns, generated expense of 7.4%, which was offset by other state return to provision adjustments benefit of 3.3%.

**NOTE 6 Accounts Payable and Accrued Liabilities**

Accounts payable and accrued liabilities at the balance sheet dates consist of:

| (In thousands)                                | June 30,<br>2015 | December 31,<br>2014 |
|---|------------------|----------------------|
| Trade accounts payable                        | \$122,918        | \$122,856            |
| Accrued wages, salaries and employee benefits | 37,842           | 41,880               |
| Accrued interest                              | 11,932           | 12,173               |
| Accrued discounts and allowances              | 11,510           | 10,026               |
| Accrued utilities                             | 6,417            | 6,959                |
| Accrued taxes other than income taxes payable | 5,950            | 5,622                |
| Other   | 18,132           | 16,310               |
|   | <b>\$214,701</b> | <b>\$215,826</b>     |

**NOTE 7 Debt**

**SENIOR NOTES**

On July 29, 2014, we issued \$300 million aggregate principal amount of senior notes, which we refer to as the 2014 Notes. The 2014 Notes mature on February 1, 2025, have an interest rate of 5.375% and were issued at their face value.

The 2014 Notes are guaranteed by all of our direct and indirect subsidiaries. The 2014 Notes will also be guaranteed by each of our future direct and indirect subsidiaries that do not constitute an immaterial subsidiary under the indenture governing the 2014 Notes. The 2014 Notes are equal in right of payment with all other existing and future unsecured senior indebtedness and are senior in right of payment to any future subordinated indebtedness. The 2014 Notes are effectively subordinated to all of our existing and future secured indebtedness, including borrowings under our secured revolving credit facility, which is secured by certain of our accounts receivable, inventory and cash. The terms of the 2014 Notes limit our ability and the ability of any restricted subsidiaries to incur certain liens, engage in sale and leaseback transactions and consolidate, merge with, or convey, transfer or lease substantially all of our or their assets to another person.

On January 23, 2013, we issued \$275 million aggregate principal amount of senior notes, which we refer to as the 2013 Notes. The 2013 Notes mature on February 1, 2023, have an interest rate of 4.5% and were issued at their face value.

The 2013 Notes are guaranteed by all of our direct and indirect subsidiaries, and will also be guaranteed by each of our future direct and indirect subsidiaries that we do not designate as an unrestricted subsidiary under the indenture governing these notes. The 2013 Notes are equal in right of payment with all other existing and future unsecured senior indebtedness and are senior in right of payment to any future subordinated indebtedness. In addition, they are effectively subordinated to all of our existing and future secured indebtedness, including borrowings under our secured revolving credit facility, which is secured by certain of our accounts receivable, inventory and cash. The terms of the notes limit our ability and the ability of any restricted subsidiaries to borrow money; pay dividends; redeem or repurchase capital stock; make investments; sell assets; create restrictions on the payment of dividends or other amounts to us from any restricted subsidiaries; enter into transactions with affiliates; enter into sale and lease back transactions; create liens; and consolidate, merge or sell all or substantially all of our or their assets.

**REVOLVING CREDIT FACILITY**

On November 26, 2008, we entered into a \$125 million senior secured revolving credit facility with certain financial institutions. The amount available to us under the revolving credit facility is based on the lesser of 85% of our eligible accounts receivable plus approximately 65% of our eligible inventory, or \$125 million. The revolving credit facility

has been subsequently amended and expires on September 30, 2016.

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As of June 30, 2015, there were no borrowings outstanding under the credit facility, but \$6.2 million of the credit facility was being used to support outstanding standby letters of credit. Loans under the credit facility bear interest (i) for LIBOR loans, LIBOR plus between 1.75% and 2.25% and (ii) for base rate loans, a per annum rate equal to the greater of (a) the prime rate for such day; (b) the federal funds effective rate for such day, plus 0.50%; or (c) LIBOR for a 30-day interest period as determined on such day, plus between 1.25% and 1.75%. The percentage margin on all loans is based on our fixed charge coverage ratio for the most recent four quarters. As of June 30, 2015, we would have been permitted to draw an additional \$118.8 million under the credit facility at LIBOR plus 1.75%, or base rate plus 1.25%.

A minimum fixed charge coverage ratio is the only financial covenant requirement under our credit facility and is triggered when there are any commitments or obligations outstanding and availability falls below 12.5% or an event of default exists, at which time the minimum fixed charge coverage ratio must be at least 1.0-to-1.0. As of June 30, 2015, the fixed charge coverage ratio for the most recent four quarters was 1.1-to-1.0.

Our obligations under the revolving credit facility are secured by certain of our accounts receivable, inventory and cash. The terms of the credit facility contain various provisions that limit our discretion in the operations of our business by restricting our ability to, among other things, pay dividends; redeem or repurchase capital stock; create, incur or guarantee certain debt; incur liens on certain properties; make capital expenditures; enter into certain affiliate transactions; enter into certain hedging arrangements; and consolidate with or merge with another entity. The revolving credit facility contains usual and customary affirmative and negative covenants and usual and customary events of default.

NOTE 8 Other Long-Term Obligations

Other long-term obligations at the balance sheet dates consist of:

| (In thousands)                                      | June 30,<br>2015 | December 31,<br>2014 |
|---|------------------|----------------------|
| Long-term lease obligations, net of current portion | \$24,437         | \$24,805             |
| Deferred compensation                               | 12,888           | 14,609               |
| Deferred proceeds                                   | 10,883           | 12,360               |
| Other   | 2,571            | 5,082                |
|   | \$50,779         | \$56,856             |

NOTE 9 Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss, net of tax, is comprised of the following:

| (In thousands)                                      | Foreign Currency<br>Translation<br>Adjustments <sup>1</sup> | Pension and<br>Other Post<br>Retirement<br>Employee<br>Benefit Plan<br>Adjustments | Total         |
|---|---|--|---------------|
| Balance at December 31, 2014                        | \$—   | \$(70,863  | ) \$(70,863 ) |
| Other comprehensive income, net of tax <sup>2</sup> | —   | 3,201  | 3,201         |
| Balance at June 30, 2015                            | \$—   | \$(67,662  | ) \$(67,662 ) |

| (In thousands)                                      | Foreign Currency<br>Translation<br>Adjustments <sup>1</sup> | Pension and<br>Other Post<br>Retirement<br>Employee<br>Benefit Plan<br>Adjustments | Total         |
|---|---|--|---------------|
| Balance at December 31, 2013                        | \$(874  | ) \$(57,219  | ) \$(58,093 ) |
| Other comprehensive income, net of tax <sup>2</sup> | —   | 2,404  | 2,404         |

Balance at June 30, 2014 \$(874 ) \$(54,815 ) \$(55,689 )

This balance consists of unrealized foreign currency translation adjustments related to the operations of our Canadian subsidiary before its functional currency was changed from Canadian dollars to U.S. dollars in 2012. As a result of the divestiture of the specialty business and mills, this balance was written off in the fourth quarter of 2014. For the six months ended June 30, 2015 and 2014, net periodic costs associated with our pension and other postretirement employee benefit, or OPEB, plans included in other comprehensive income and reclassified from accumulated other comprehensive loss included \$6.3 million and \$4.9 million, respectively, of actuarial loss amortization, as well as \$1.1 million and \$1.0 million, respectively, of prior service credit amortization, all net of tax totaling \$2.1 million and \$1.5 million, respectively. These accumulated other comprehensive loss components are included in the computation of net periodic pension and OPEB costs in Note 10, "Pension and Other Postretirement Employee Benefit Plans."



## NOTE 10 Pension and Other Postretirement Employee Benefit Plans

The following table details the components of net periodic cost of our company-sponsored pension and OPEB plans for the periods presented:

| (In thousands)                              | Three Months Ended June 30, |           |   |          |
|---|-----------------------------|-----------|---|----------|
|   | 2015                        | 2014      | 2015  | 2014     |
|   | Pension Benefit Plans       |           | Other Postretirement Employee Benefit Plans |          |
| Service cost                                | \$307                       | \$340     | \$33  | \$109    |
| Interest cost                               | 3,475                       | 3,724     | 892   | 980      |
| Expected return on plan assets              | (5,074 )                    | (5,083 )  | —   | —        |
| Amortization of prior service cost (credit) | 18                          | 51        | (543 )                                      | (963 )   |
| Amortization of actuarial loss (gain)       | 3,226                       | 2,555     | —   | (142 )   |
| Net periodic cost (benefit)                 | \$1,952                     | \$1,587   | \$382                                       | \$(16 )  |
| (In thousands)                              | Six Months Ended June 30,   |           |   |          |
|   | 2015                        | 2014      | 2015  | 2014     |
|   | Pension Benefit Plans       |           | Other Postretirement Employee Benefit Plans |          |
| Service cost                                | \$623                       | \$695     | \$181                                       | \$226    |
| Interest cost                               | 6,965                       | 7,412     | 1,940                                       | 2,282    |
| Expected return on plan assets              | (10,058 )                   | (10,098 ) | —   | —        |
| Amortization of prior service cost (credit) | 36                          | 103       | (1,088 )                                    | (1,089 ) |
| Amortization of actuarial loss (gain)       | 6,309                       | 5,049     | —   | (142 )   |
| Net periodic cost                           | \$3,875                     | \$3,161   | \$1,033                                     | \$1,277  |

During the six months ended June 30, 2015, we contributed \$3.2 million to our qualified pension plans. We do not expect to make additional contributions in 2015.

During the six months ended June 30, 2015, we made contributions of \$0.2 million to our company-sponsored non-qualified pension plan, and we estimate contributions will total \$0.4 million in 2015. We do not anticipate funding our OPEB plans in 2015 except to pay benefit costs as incurred during the year by plan participants.

During the three and six months ended June 30, 2015, \$1.6 million and \$3.4 million, respectively, of net periodic pension and OPEB costs were charged to "Cost of sales," and \$0.7 million and \$1.5 million, respectively, were charged to "Selling, general and administrative expenses" in the accompanying Consolidated Statements of Operations. During the three and six months ended June 30, 2014, \$1.0 million and \$3.3 million, respectively, of net periodic pension and OPEB costs were charged to "Cost of sales," and \$0.6 million and \$1.1 million, respectively, were charged to "Selling, general and administrative expenses" in the accompanying Consolidated Statements of Operations.

## NOTE 11 Earnings per Common Share

Basic earnings per share are based on the weighted average number of shares of common stock outstanding. Diluted earnings per share are based upon the weighted average number of shares of common stock outstanding plus all potentially dilutive securities that were assumed to be converted into common shares at the beginning of the period under the treasury stock method.

The following table reconciles the number of common shares used in calculating the basic and diluted net earnings per share:

|  | Three Months Ended June 30, |            | Six Months Ended June 30, |            |
|--|-----------------------------|------------|---------------------------|------------|
|  | 2015                        | 2014       | 2015                      | 2014       |
| Basic average common shares outstanding <sup>1</sup> | 19,081,848                  | 20,256,137 | 19,205,254                | 20,614,305 |
| Incremental shares due to:                           |                             |            |                           |            |
| Restricted stock units                               | 93,459                      | 78,508     | 74,324                    | 73,692     |
| Performance shares                                   | 118,868                     | 182,026    | 104,330                   | 181,612    |
| Stock options  | 79                          | —          | 459                       | —          |
| Diluted average common shares outstanding            | 19,294,254                  | 20,516,671 | 19,384,367                | 20,869,609 |
| Basic net earnings per common share                  | \$0.82                      | \$0.61     | \$1.11                    | \$0.91     |
| Diluted net earnings per common share                | 0.81                        | 0.61       | 1.10                      | 0.90       |

|  |         |         |         |         |
|--|---------|---------|---------|---------|
| Anti-dilutive shares excluded from calculation | 265,149 | 210,771 | 326,085 | 248,429 |
|--|---------|---------|---------|---------|

<sup>1</sup> Basic average common shares outstanding include restricted stock awards that are fully vested, but are deferred for future issuance.

## NOTE 12 Equity-Based Compensation

We recognize equity-based compensation expense for all equity-based payment awards made to employees and directors, including restricted stock units, or RSUs, performance shares and stock options, based on estimated fair values.

## EMPLOYEE AWARDS

Employee equity-based compensation expense was recognized as follows:

| (In thousands)                           | Three Months Ended June 30, |         | Six Months Ended June 30, |         |
|--|-----------------------------|---------|---------------------------|---------|
|  | 2015                        | 2014    | 2015                      | 2014    |
| Restricted stock units                   | \$552                       | \$587   | \$963                     | \$1,032 |
| Performance shares                       | 1,164                       | 1,474   | 2,043                     | 2,555   |
| Stock options                            | 592                         | 407     | 941                       | 543     |
| Total employee equity-based compensation | \$2,308                     | \$2,468 | \$3,947                   | \$4,130 |

As provided for in the Clearwater Paper Corporation 2008 Stock Incentive Plan, the performance measure used to determine the number of performance shares ultimately issued is a comparison of the percentile ranking of our total stockholder return compared to the total stockholder return of a selected peer group. The number of shares actually issued, as a percentage of the amount subject to the performance share award, could range from 0%-200%. On December 31, 2014, the service and performance period for 137,775 outstanding performance shares granted in 2012 ended. Those performance shares were settled and distributed in the first quarter of 2015. The number of shares actually settled, as a percentage of the outstanding amount, was 106.9%. After adjusting for the related minimum tax withholdings, a net 97,921 shares were issued in the first quarter of 2015. The related minimum tax withholdings payment made in the first quarter of 2015 in connection with issued shares was \$3.0 million. No restricted stock units vested and settled during the first half of 2015.

The following table summarizes the number of share-based awards granted under the Clearwater Paper Corporation 2008 Stock Incentive Plan during the six months ended June 30, 2015 and the grant-date fair value of the awards:

|                        | Six Months Ended |                       |
|------------------------|------------------|-----------------------|
|                        | June 30, 2015    |                       |
|                        | Number of        | Average Fair Value of |
|                        | Shares           | Award Per Share       |
|                        | Subject to       |                       |
|                        | Award            |                       |
| Restricted stock units | 23,148           | \$ 62.02              |
| Performance shares     | 47,513           | 62.05                 |
| Stock options          | 142,542          | 20.82                 |

#### DIRECTOR AWARDS

Annually, each outside member of our Board of Directors receives deferred equity-based awards that are measured in units of our common stock and ultimately settled in cash at the time of payment. Accordingly, the compensation expense associated with these awards is subject to fluctuations each quarter based on mark-to-market adjustments at each reporting period in line with changes in the market price of our common stock. As a result of the mark-to-market adjustment, we recorded benefits from director equity-based compensation of \$1.5 million and less than \$0.1 million for the three months ended June 30, 2015 and 2014, respectively. For the six months ended June 30, 2015, we recorded a benefit relating to our director equity-based compensation of \$1.9 million, compared to compensation expense of \$2.8 million for the same period in 2014.

As of June 30, 2015, the liability amount associated with director equity-based compensation included in "Other long-term obligations" on the accompanying Consolidated Balance Sheet was \$11.6 million. At December 31, 2014, liability amounts associated with director equity-based compensation included in "Other long-term obligations" and "Accounts payable and accrued liabilities" totaled \$13.5 million and \$1.4 million, respectively.

#### NOTE 13 Fair Value Measurements

The estimated fair values of our financial instruments at the dates presented below are as follows:

|  | June 30, |          | December 31, |          |
|--|----------|----------|--------------|----------|
|  | 2015     |          | 2014         |          |
|  | Carrying | Fair     | Carrying     | Fair     |
| (In thousands)   | Amount   | Value    | Amount       | Value    |
| Cash, restricted cash and short-term investments (Level 1) | \$73,735 | \$73,735 | \$81,101     | \$81,101 |
| Long-term debt (Level 1)                                   | 575,000  | 558,875  | 575,000      | 558,000  |

Accounting guidance establishes a framework for measuring the fair value of financial instruments, providing a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities, or "Level 1" measurements, followed by quoted prices of similar assets or observable market data, or "Level 2" measurements, and the lowest priority to unobservable inputs, or "Level 3" measurements.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used should seek to maximize the use of observable inputs and minimize the use of unobservable inputs.

## NOTE 14 Segment Information

The table below presents information about our reportable segments:

| (In thousands)                      | Three Months Ended June 30, |           | Six Months Ended June 30, |           |
|-------------------------------------|-----------------------------|-----------|---------------------------|-----------|
|                                     | 2015                        | 2014      | 2015                      | 2014      |
| Segment net sales:                  |                             |           |                           |           |
| Consumer Products                   | \$239,391                   | \$299,130 | \$474,567                 | \$585,638 |
| Pulp and Paperboard                 | 205,167                     | 199,629   | 404,017                   | 398,041   |
| Total segment net sales             | \$444,558                   | \$498,759 | \$878,584                 | \$983,679 |
| Operating income (loss):            |                             |           |                           |           |
| Consumer Products                   | \$17,032                    | \$12,705  | \$29,427                  | \$12,182  |
| Pulp and Paperboard                 | 27,754                      | 33,635    | 43,948                    | 70,411    |
|                                     | 44,786                      | 46,340    | 73,375                    | 82,593    |
| Corporate                           | (12,713)                    | (13,257)  | (26,065)                  | (28,992)  |
| Income from operations              | \$32,073                    | \$33,083  | \$47,310                  | \$53,601  |
| Depreciation and amortization:      |                             |           |                           |           |
| Consumer Products                   | \$13,438                    | \$15,071  | \$26,415                  | \$30,561  |
| Pulp and Paperboard                 | 6,737                       | 6,019     | 14,048                    | 12,289    |
| Corporate                           | 457                         | 925       | 1,177                     | 1,396     |
| Total depreciation and amortization | \$20,632                    | \$22,015  | \$41,640                  | \$44,246  |

## NOTE 15 Supplemental Guarantor Financial Information

All of our direct and indirect subsidiaries guarantee the 2014 Notes and the 2013 Notes on a joint and several basis. There are no significant restrictions on the ability of the guarantor subsidiaries to make distributions to Clearwater Paper, the issuer of the 2014 Notes and 2013 Notes. The following tables present the results of operations, financial position and cash flows of Clearwater Paper and its subsidiaries, the guarantor and non-guarantor entities, and the eliminations necessary to arrive at the information for Clearwater Paper on a consolidated basis.

## Clearwater Paper Corporation

## Consolidating Statement of Operations and Comprehensive Income (Loss)

Three Months Ended June 30, 2015

| (In thousands)                               | Issuer     | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Total      |
|--|------------|---------------------------|-----------------------------|--------------|------------|
| Net sales                                    | \$401,444  | \$70,271                  | \$ —                        | \$(27,157 )  | \$444,558  |
| Cost and expenses:                           |            |                           |                             |              |            |
| Cost of sales                                | (342,714 ) | (68,790 )                 | —                           | 27,157       | (384,347 ) |
| Selling, general and administrative expenses | (25,431 )  | (2,707 )                  | —                           | —            | (28,138 )  |
| Total operating costs and expenses           | (368,145 ) | (71,497 )                 | —                           | 27,157       | (412,485 ) |
| Income (loss) from operations                | 33,299     | (1,226 )                  | —                           | —            | 32,073     |
| Interest expense, net                        | (7,715 )   | (59 )                     | —                           | —            | (7,774 )   |
| Earnings (loss) before income taxes          | 25,584     | (1,285 )                  | —                           | —            | 24,299     |
| Income tax provision                         | (9,681 )   | (841 )                    | —                           | 1,820        | (8,702 )   |
| Equity in loss of subsidiary                 | (2,126 )   | —                         | —                           | 2,126        | —          |
| Net earnings (loss)                          | \$13,777   | \$(2,126 )                | \$ —                        | \$3,946      | \$15,597   |
| Other comprehensive income, net of tax       | 1,644      | —                         | —                           | —            | 1,644      |
| Comprehensive income (loss)                  | \$15,421   | \$(2,126 )                | \$ —                        | \$3,946      | \$17,241   |

## Clearwater Paper Corporation

## Consolidating Statement of Operations and Comprehensive Income (Loss)

Six Months Ended June 30, 2015

| (In thousands)                               | Issuer     | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total      |
|--|------------|---------------------------|-------------------------------|--------------|------------|
| Net sales                                    | \$796,831  | \$143,599                 | \$ —                          | \$(61,846 )  | \$878,584  |
| Cost and expenses:                           |            |                           |                               |              |            |
| Cost of sales                                | (693,760 ) | (142,265 )                | —                             | 61,846       | (774,179 ) |
| Selling, general and administrative expenses | (50,219 )  | (6,876 )                  | —                             | —            | (57,095 )  |
| Total operating costs and expenses           | (743,979 ) | (149,141 )                | —                             | 61,846       | (831,274 ) |
| Income (loss) from operations                | 52,852     | (5,542 )                  | —                             | —            | 47,310     |
| Interest expense, net                        | (15,482 )  | (74 )                     | —                             | —            | (15,556 )  |
| Earnings (loss) before income taxes          | 37,370     | (5,616 )                  | —                             | —            | 31,754     |
| Income tax provision                         | (12,909 )  | (1,183 )                  | —                             | 3,692        | (10,400 )  |
| Equity in loss of subsidiary                 | (6,799 )   | —                         | —                             | 6,799        | —          |
| Net earnings (loss)                          | \$17,662   | \$(6,799 )                | \$ —                          | \$10,491     | \$21,354   |
| Other comprehensive income, net of tax       | 3,201      | —                         | —                             | —            | 3,201      |
| Comprehensive income (loss)                  | \$20,863   | \$(6,799 )                | \$ —                          | \$10,491     | \$24,555   |

Clearwater Paper Corporation  
 Consolidating Statement of Operations and Comprehensive Income (Loss)  
 Three Months Ended June 30, 2014

| (In thousands)                               | Issuer     | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Total      |
|--|------------|---------------------------|-----------------------------|--------------|------------|
| Net sales                                    | \$401,866  | \$133,972                 | \$ 14,180                   | \$(51,259 )  | \$498,759  |
| Cost and expenses:                           |            |                           |                             |              |            |
| Cost of sales                                | (341,902 ) | (131,114 )                | (12,354 )                   | 51,259       | (434,111 ) |
| Selling, general and administrative expenses | (25,907 )  | (5,320 )                  | (338 )                      | —            | (31,565 )  |
| Total operating costs and expenses           | (367,809 ) | (136,434 )                | (12,692 )                   | 51,259       | (465,676 ) |
| Income (loss) from operations                | 34,057     | (2,462 )                  | 1,488                       | —            | 33,083     |
| Interest expense, net                        | (10,681 )  | (7 )                      | —                           | —            | (10,688 )  |
| Earnings (loss) before income taxes          | 23,376     | (2,469 )                  | 1,488                       | —            | 22,395     |
| Income tax provision                         | (7,272 )   | (5,675 )                  | (390 )                      | 3,395        | (9,942 )   |
| Equity in (loss) income of subsidiary        | (7,046 )   | 1,098                     | —                           | 5,948        | —          |
| Net earnings (loss)                          | \$9,058    | \$(7,046 )                | \$ 1,098                    | \$9,343      | \$12,453   |
| Other comprehensive income, net of tax       | 920        | —                         | —                           | —            | 920        |
| Comprehensive income (loss)                  | \$9,978    | \$(7,046 )                | \$ 1,098                    | \$9,343      | \$13,373   |

Clearwater Paper Corporation  
 Consolidating Statement of Operations and Comprehensive Income (Loss)  
 Six Months Ended June 30, 2014

| (In thousands)                               | Issuer     | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiaries | Eliminations | Total      |
|--|------------|---------------------------|-------------------------------|--------------|------------|
| Net sales                                    | \$786,487  | \$272,645                 | \$ 27,064                     | \$(102,517 ) | \$983,679  |
| Cost and expenses:                           |            |                           |                               |              |            |
| Cost of sales                                | (660,294 ) | (277,203 )                | (25,760 )                     | 102,517      | (860,740 ) |
| Selling, general and administrative expenses | (53,566 )  | (10,837 )                 | (676 )                        | —            | (65,079 )  |
| Impairment of assets                         | —          | (4,259 )                  | —                             | —            | (4,259 )   |
| Total operating costs and expenses           | (713,860 ) | (292,299 )                | (26,436 )                     | 102,517      | (930,078 ) |
| Income (loss) from operations                | 72,627     | (19,654 )                 | 628                           | —            | 53,601     |
| Interest expense, net                        | (21,404 )  | (18 )                     | —                             | —            | (21,422 )  |
| Earnings (loss) before income taxes          | 51,223     | (19,672 )                 | 628                           | —            | 32,179     |
| Income tax (provision) benefit               | (20,749 )  | 3,697                     | (184 )                        | 3,736        | (13,500 )  |
| Equity in (loss) earnings of subsidiary      | (15,531 )  | 444                       | —                             | 15,087       | —          |
| Net earnings (loss)                          | \$14,943   | \$(15,531 )               | \$ 444                        | \$18,823     | \$18,679   |
| Other comprehensive income, net of tax       | 2,404      | —                         | —                             | —            | 2,404      |
| Comprehensive income (loss)                  | \$17,347   | \$(15,531 )               | \$ 444                        | \$18,823     | \$21,083   |

Clearwater Paper Corporation  
Consolidating Balance Sheet  
At June 30, 2015

| (In thousands)  | Issuer              | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations        | Total               |
|---|---------------------|---------------------------|-----------------------------|---------------------|---------------------|
| <b>ASSETS</b>   |                     |                           |                             |                     |                     |
| Current assets:   |                     |                           |                             |                     |                     |
| Cash  | \$ 11,465           | \$—                       | \$ —                        | \$—                 | \$ 11,465           |
| Restricted cash   | 2,270               | —                         | —                           | —                   | 2,270               |
| Short-term investments  | 60,000              | —                         | —                           | —                   | 60,000              |
| Receivables, net  | 124,051             | 17,444                    | —                           | (405 )              | 141,090             |
| Inventories   | 212,773             | 35,507                    | —                           | —                   | 248,280             |
| Deferred tax assets   | 18,273              | 2,720                     | —                           | (154 )              | 20,839              |
| Prepaid expenses  | 7,397               | 472                       | —                           | —                   | 7,869               |
| Total current assets  | 436,229             | 56,143                    | —                           | (559 )              | 491,813             |
| Property, plant and equipment, net  | 675,758             | 147,914                   | —                           | —                   | 823,672             |
| Goodwill  | 209,087             | —                         | —                           | —                   | 209,087             |
| Intangible assets, net  | 4,702               | 17,771                    | —                           | —                   | 22,473              |
| Intercompany receivable (payable)   | 31,877              | (32,031 )                 | —                           | 154                 | —                   |
| Investment in subsidiary  | 130,483             | —                         | —                           | (130,483 )          | —                   |
| Pension assets  | 8,098               | —                         | —                           | —                   | 8,098               |
| Other assets, net   | 6,352               | 1,042                     | —                           | —                   | 7,394               |
| <b>TOTAL ASSETS</b>   | <b>\$ 1,502,586</b> | <b>\$ 190,839</b>         | <b>\$ —</b>                 | <b>\$(130,888 )</b> | <b>\$ 1,562,537</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                               |                     |                           |                             |                     |                     |
| Current liabilities:  |                     |                           |                             |                     |                     |
| Accounts payable and accrued liabilities                                  | \$ 191,723          | \$ 23,383                 | \$ —                        | \$(405 )            | \$ 214,701          |
| Current liability for pensions and other postretirement employee benefits | 7,915               | —                         | —                           | —                   | 7,915               |
| Total current liabilities   | 199,638             | 23,383                    | —                           | (405 )              | 222,616             |
| Long-term debt  | 575,000             | —                         | —                           | —                   | 575,000             |
| Liability for pensions and other postretirement employee benefits         | 114,835             | —                         | —                           | —                   | 114,835             |
| Other long-term obligations   | 50,078              | 701                       | —                           | —                   | 50,779              |
| Accrued taxes   | 925                 | 792                       | —                           | —                   | 1,717               |
| Deferred tax liabilities  | 74,809              | 35,480                    | —                           | —                   | 110,289             |
| Accumulated other comprehensive loss, net of tax                          | (67,662 )           | —                         | —                           | —                   | (67,662 )           |
| Stockholders' equity excluding accumulated other comprehensive loss       | 554,963             | 130,483                   | —                           | (130,483 )          | 554,963             |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>                         | <b>\$ 1,502,586</b> | <b>\$ 190,839</b>         | <b>\$ —</b>                 | <b>\$(130,888 )</b> | <b>\$ 1,562,537</b> |

Clearwater Paper Corporation  
Consolidating Balance Sheet  
At December 31, 2014

| (In thousands)  | Issuer             | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations        | Total              |
|---|--------------------|---------------------------|-----------------------------|---------------------|--------------------|
| <b>ASSETS</b>   |                    |                           |                             |                     |                    |
| Current assets:   |                    |                           |                             |                     |                    |
| Cash  | \$27,331           | \$—                       | \$ —                        | \$—                 | \$27,331           |
| Restricted cash   | 1,500              | —                         | —                           | —                   | 1,500              |
| Short-term investments  | 50,000             | —                         | —                           | —                   | 50,000             |
| Receivables, net  | 117,970            | 16,557                    | —                           | (613 )              | 133,914            |
| Taxes receivable  | 6,760              | (15,758 )                 | —                           | 10,253              | 1,255              |
| Inventories   | 246,210            | 40,416                    | —                           | —                   | 286,626            |
| Deferred tax assets   | 14,733             | 5,206                     | —                           | 1,821               | 21,760             |
| Prepaid expenses  | 3,734              | 457                       | —                           | —                   | 4,191              |
| Total current assets  | 468,238            | 46,878                    | —                           | 11,461              | 526,577            |
| Property, plant and equipment, net  | 657,369            | 153,618                   | —                           | —                   | 810,987            |
| Goodwill  | 209,087            | —                         | —                           | —                   | 209,087            |
| Intangible assets, net  | 5,224              | 19,732                    | —                           | —                   | 24,956             |
| Intercompany receivable (payable)   | 33,703             | (21,629 )                 | —                           | (12,074 )           | —                  |
| Investment in subsidiary  | 137,282            | —                         | —                           | (137,282 )          | —                  |
| Pension assets  | 4,738              | —                         | —                           | —                   | 4,738              |
| Other assets, net   | 8,496              | 1,087                     | —                           | —                   | 9,583              |
| <b>TOTAL ASSETS</b>   | <b>\$1,524,137</b> | <b>\$199,686</b>          | <b>\$ —</b>                 | <b>\$(137,895 )</b> | <b>\$1,585,928</b> |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>                               |                    |                           |                             |                     |                    |
| Current liabilities:  |                    |                           |                             |                     |                    |
| Accounts payable and accrued liabilities                                  | \$193,326          | \$23,113                  | \$ —                        | \$(613 )            | \$215,826          |
| Current liability for pensions and other postretirement employee benefits | 7,915              | —                         | —                           | —                   | 7,915              |
| Total current liabilities   | 201,241            | 23,113                    | —                           | (613 )              | 223,741            |
| Long-term debt  | 575,000            | —                         | —                           | —                   | 575,000            |
| Liability for pensions and other postretirement employee benefits         | 118,464            | —                         | —                           | —                   | 118,464            |
| Other long-term obligations   | 56,029             | 827                       | —                           | —                   | 56,856             |
| Accrued taxes   | 1,902              | 794                       | —                           | —                   | 2,696              |
| Deferred tax liabilities  | 73,964             | 37,670                    | —                           | —                   | 111,634            |
| Accumulated other comprehensive loss, net of tax                          | (70,863 )          | —                         | —                           | —                   | (70,863 )          |
| Stockholders' equity excluding accumulated other comprehensive loss       | 568,400            | 137,282                   | —                           | (137,282 )          | 568,400            |
| <b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>                         | <b>\$1,524,137</b> | <b>\$199,686</b>          | <b>\$ —</b>                 | <b>\$(137,895 )</b> | <b>\$1,585,928</b> |





Clearwater Paper Corporation  
Consolidating Statement of Cash Flows  
Six Months Ended June 30, 2015

| (In thousands)  | Issuer   | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Total      |
|---|----------|---------------------------|-----------------------------|--------------|------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES</b>   |          |                           |                             |              |            |
| Net earnings (loss)   | \$17,662 | \$(6,799)                 | ) \$ —                      | \$10,491     | \$21,354   |
| Adjustments to reconcile net earnings (loss) to net cash flows from operating activities: |          |                           |                             |              |            |
| Depreciation and amortization   | 31,792   | 9,848                     | —                           | —            | 41,640     |
| Equity-based compensation expense   | 2,019    | —                         | —                           | —            | 2,019      |
| Deferred tax (benefit) provision  | (4,751)  | ) 296                     | —                           | 1,975        | (2,480)    |
| Employee benefit plans  | 1,438    | —                         | —                           | —            | 1,438      |
| Deferred issuance costs and discounts on long-term debt                                   | 446      | —                         | —                           | —            | 446        |
| Disposal of plant and equipment, net  | 303      | (31)                      | ) —                         | —            | 272        |
| Non-cash adjustments to unrecognized taxes  | (977)    | ) (2)                     | ) —                         | —            | (979)      |
| Changes in working capital, net   | 23,859   | 5,450                     | —                           | —            | 29,309     |
| Changes in taxes receivable, net  | 6,760    | (15,758)                  | ) —                         | 10,253       | 1,255      |
| Excess tax benefits from equity-based payment arrangements                                | (1,459)  | ) —                       | —                           | —            | (1,459)    |
| Funding of qualified pension plans  | (3,179)  | ) —                       | —                           | —            | (3,179)    |
| Other, net  | (703)    | ) (1,023)                 | ) —                         | —            | (1,726)    |
| Net cash flows from operating activities  | 73,210   | (8,019)                   | ) —                         | 22,719       | 87,910     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES</b>   |          |                           |                             |              |            |
| Changes in short-term investments, net  | (10,000) | ) —                       | —                           | —            | (10,000)   |
| Additions to plant and equipment  | (52,526) | ) (3,012)                 | ) —                         | —            | (55,538)   |
| Proceeds from the sale of assets  | —        | 507                       | —                           | —            | 507        |
| Net cash flows from investing activities  | (62,526) | ) (2,505)                 | ) —                         | —            | (65,031)   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES</b>   |          |                           |                             |              |            |
| Purchase of treasury stock  | (37,148) | ) —                       | —                           | —            | (37,148)   |
| Investment from parent  | 12,195   | 10,524                    | —                           | (22,719)     | ) —        |
| Payment of tax withholdings on equity-based payment arrangements                          | (3,048)  | ) —                       | —                           | —            | (3,048)    |
| Excess tax benefits from equity-based payment arrangements                                | 1,459    | —                         | —                           | —            | 1,459      |
| Other, net  | (8)      | ) —                       | —                           | —            | (8)        |
| Net cash flows from financing activities  | (26,550) | ) 10,524                  | —                           | (22,719)     | ) (38,745) |
| Decrease in cash  | (15,866) | ) —                       | —                           | —            | (15,866)   |
| Cash at beginning of period   | 27,331   | —                         | —                           | —            | 27,331     |
| Cash at end of period   | \$11,465 | \$—                       | \$ —                        | \$—          | \$11,465   |

Clearwater Paper Corporation  
Consolidating Statement of Cash Flows  
Six Months Ended June 30, 2014

| (In thousands)   | Issuer    | Guarantor<br>Subsidiaries | Non-Guarantor<br>Subsidiary | Eliminations | Total     |
|--|-----------|---------------------------|-----------------------------|--------------|-----------|
| <b>CASH FLOWS FROM OPERATING<br/>ACTIVITIES</b>                      |           |                           |                             |              |           |
| Net earnings (loss)  | \$ 14,943 | \$(15,531 )               | \$ 444                      | \$ 18,823    | \$ 18,679 |
| Adjustments to reconcile net earnings (loss) to<br>net               |           |                           |                             |              |           |
| cash flows from operating activities:                                |           |                           |                             |              |           |
| Depreciation and amortization  | 28,559    | 14,515                    | 1,172                       | —            | 44,246    |
| Equity-based compensation expense                                    | 6,910     | —                         | —                           | —            | 6,910     |
| Impairment of assets   | —         | 4,259                     | —                           | —            | 4,259     |
| Deferred tax provision (benefit)                                     | 29,648    | (8,390 )                  | 15                          | (11,416 )    | 9,857     |
| Employee benefit plans   | 979       | —                         | —                           | —            | 979       |
| Deferred issuance costs and discounts on<br>long-term debt           | 949       | —                         | —                           | —            | 949       |
| Disposal of plant and equipment, net                                 | 204       | 218                       | —                           | —            | 422       |
| Changes in working capital, net                                      | 10,145    | 7,089                     | (2,416 )                    | —            | 14,818    |
| Changes in taxes receivable, net                                     | (2,946 )  | (12,628 )                 | 55                          | 19,182       | 3,663     |
| Funding of qualified pension plans                                   | (8,889 )  | —                         | —                           | —            | (8,889 )  |
| Other, net   | (831 )    | (151 )                    | 2                           | —            | (980 )    |
| Net cash flows from operating activities                             | 79,671    | (10,619 )                 | (728 )                      | 26,589       | 94,913    |
| <b>CASH FLOWS FROM INVESTING<br/>ACTIVITIES</b>                      |           |                           |                             |              |           |
| Changes in short-term investments, net                               | 11,000    | —                         | —                           | —            | 11,000    |
| Additions to plant and equipment                                     | (24,994 ) | (7,500 )                  | (118 )                      | —            | (32,612 ) |
| Proceeds from sale of assets   | 38        | 581                       | —                           | —            | 619       |
| Net cash flows from investing activities                             | (13,956 ) | (6,919 )                  | (118 )                      | —            | (20,993 ) |
| <b>CASH FLOWS FROM FINANCING<br/>ACTIVITIES</b>                      |           |                           |                             |              |           |
| Purchase of treasury stock   | (74,322 ) | —                         | —                           | —            | (74,322 ) |
| Investment from (to) parent  | 9,969     | 17,538                    | (918 )                      | (26,589 )    | —         |
| Payment of tax withholdings on equity-<br>based payment arrangements | (792 )    | —                         | —                           | —            | (792 )    |
| Net cash flows from financing activities                             | (65,145 ) | 17,538                    | (918 )                      | (26,589 )    | (75,114 ) |
| Increase (decrease) in cash  | 570       | —                         | (1,764 )                    | —            | (1,194 )  |
| Cash at beginning of period  | 18,273    | —                         | 5,402                       | —            | 23,675    |
| Cash at end of period  | \$ 18,843 | \$ —                      | \$ 3,638                    | \$ —         | \$ 22,481 |

ITEM 2.

Management's Discussion and Analysis of Financial Condition and Results of Operations  
FORWARD-LOOKING STATEMENTS

Our disclosure and analysis in this report contains, in addition to historical information, certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements regarding benefit plan funding, the costs savings benefits associated with the closure of our Long Island, New York facility, tax rates, cash flows, energy costs, and interest expenses. Words such as "anticipate," "expect," "intend," "plan," "target," "project," "believe," "schedule," "estimate," "may," and similar expressions are intended to identify such forward-looking statements.

These forward-looking statements are based on management's current expectations, estimates, assumptions and projections that are subject to change. Our actual results of operations may differ materially from those expressed or implied by the forward-looking statements contained in this report. Important factors that could cause or contribute to such differences include those risks discussed in the section entitled "Risk Factors" in our 2014 Form 10-K, as well as the following:

- competitive pricing pressures for our products, including as a result of increased capacity as additional manufacturing facilities are operated by our competitors;
- customer acceptance, timing and quantity of purchases of our new through-air-dried, or TAD, products or other tissue products;
- announced price increases for our products may not be accepted in whole or part;
  - the loss of or changes in prices in regards to a significant customer;
- manufacturing or operating disruptions, including increased energy and chemical consumption, equipment malfunction and damage to our manufacturing facilities caused by fire or weather-related events and IT system failures;
- changes in the cost and availability of wood fiber and wood pulp;
- changes in transportation costs and disruptions in transportation services;
- labor disruptions;
- changes in costs for and availability of packaging supplies, chemicals, energy and maintenance and repairs;
- changes in customer product preferences and competitors' product offerings;
- changes in expenses and required contributions associated with our pension plans;
- environmental liabilities or expenditures;
- changes in the U.S. and international economies and in general economic conditions in the regions and industries in which we operate;
- increased supply and pricing pressures resulting from increasing Asian paper production capabilities;
- cyclical industry conditions;
- reliance on a limited number of third-party suppliers for raw materials;
- inability to successfully implement our expansion strategies;
- inability to fund our debt obligations;
- restrictions on our business from debt covenants and terms; and
- changes in laws, regulations or industry standards affecting our business.

Forward-looking statements contained in this report present management's views only as of the date of this report. Except as required under applicable law, we do not intend to issue updates concerning any future revisions of management's views to reflect events or circumstances occurring after the date of this report.

## OVERVIEW

### Background

Clearwater Paper manufactures quality consumer tissue, away-from-home tissue, parent roll tissue, bleached paperboard and pulp at manufacturing facilities across the nation. The company is a premier supplier of private label tissue to major retailers and wholesale distributors, including grocery, drug, mass merchants and discount stores. In addition, the company produces bleached paperboard used by quality-conscious printers and packaging converters. Clearwater Paper's employees build shareholder value by developing strong customer partnerships through quality and service.

### Recent Developments

#### Mill Divestitures and Facility Closures

On December 30, 2014, we sold our specialty business and mills to a private buyer for \$108 million in cash, net of sale related expenses and adjustments. The specialty business and mills' production consisted predominantly of machine-glazed tissue and also included parent rolls and other specialty tissue products such as absorbent materials and dark-hued napkins. The sale included five of our former subsidiaries with facilities located at East Hartford, Connecticut; Menominee, Michigan; Gouverneur, New York; St. Catharines, Ontario; and Wiggins, Mississippi. Included in the sale related expenses and adjustments was the impact of certain indemnity and working capital escrow clauses in the sales agreement. These escrowed amounts totaled \$3.8 million of restricted cash on our December 31, 2014 Consolidated Balance Sheet. During the second quarter of 2015, the working capital escrow account established in connection with the sale of the specialty business and mills was settled, resulting in the release of \$1.5 million from the restricted cash escrow account and the recognition of a corresponding gain recorded in "Selling, general and administrative expenses" within our Consolidated Statement of Operations.

On February 17, 2014, we announced the permanent and immediate closure of our Long Island, New York, tissue converting and distribution facility. As of June 30, 2015, we have incurred \$20.1 million of costs associated with the closure, of which \$0.7 million and \$1.3 million, respectively, were incurred during the three and six month periods ended June 30, 2015. We expect costs associated with this closure to be approximately \$2 million in 2015. The cost savings benefits resulting from the Long Island facility consolidation and optimization are expected to be approximately \$12 million on an annual basis.

#### Capital Allocation

On December 15, 2014, we announced that our Board of Directors had approved a new stock repurchase program authorizing the repurchase of up to \$100 million of our common stock. The repurchase program authorizes purchases of our common stock from time to time through open market purchases, negotiated transactions or other means, including accelerated stock repurchases and 10b5-1 trading plans in accordance with applicable securities laws and other restrictions. We have repurchased 599,495 shares of our outstanding common stock at an average price of \$61.97 per share under this program. As of June 30, 2015, we had up to \$62.9 million of authorization remaining pursuant to this stock repurchase program.

On July 29, 2014, we issued \$300 million of aggregate principal amount senior notes, which we refer to as the 2014 Notes. The 2014 Notes mature on February 1, 2025, have an interest rate of 5.375% and were issued at their face value. All of the net proceeds from the issuance, as well as company funds and short-term borrowings from our senior secured revolving credit facility, were used to redeem all of our \$375 million aggregate principal amount of 7.125% senior notes due 2018, which we refer to as the 2010 Notes.

On February 5, 2014, we announced that our Board of Directors had approved a stock repurchase program authorizing the repurchase of up to \$100 million of our common stock. We completed that program during the third quarter of 2014. In total, we repurchased 1,574,748 shares of our outstanding common stock at an average price of \$63.50 per share under that program.

## Components and Trends in our Business

## Net sales

Net sales predominantly consist of sales of consumer tissue and paperboard products, net of discounts, returns and allowances and any sales taxes collected. Prices for our consumer tissue products tend to be primarily driven by the value of our products to our customers, and are generally priced relative to the prices of branded tissue products. Demand and pricing for our pulp and paperboard products are largely determined by general global market conditions and the demand for high quality paperboard.

## Operating costs

| (Dollars in thousands)               | Three Months Ended June 30, |               |   |           |               |   |
|--------------------------------------|-----------------------------|---------------|---|-----------|---------------|---|
|                                      | 2015                        |               |   | 2014      |               |   |
|                                      | Cost                        | Percentage of |   | Cost      | Percentage of |   |
|                                      |                             | Cost of Sales |   |           | Cost of Sales |   |
| Purchased pulp                       | \$45,223                    | 11.8          | % | \$76,138  | 17.5          | % |
| Transportation <sup>1</sup>          | 44,776                      | 11.6          |   | 46,500    | 10.7          |   |
| Chemicals                            | 43,528                      | 11.3          |   | 50,377    | 11.6          |   |
| Chips, sawdust and logs              | 35,481                      | 9.2           |   | 35,300    | 8.1           |   |
| Energy                               | 26,188                      | 6.8           |   | 34,066    | 7.8           |   |
| Maintenance and repairs <sup>2</sup> | 24,124                      | 6.3           |   | 22,017    | 5.1           |   |
| Packaging supplies                   | 23,432                      | 6.1           |   | 24,707    | 5.7           |   |
| Depreciation                         | 18,731                      | 4.9           |   | 19,388    | 4.6           |   |
|                                      | \$261,483                   | 68.0          | % | \$308,493 | 71.1          | % |

| (Dollars in thousands)               | Six Months Ended June 30, |               |   |           |               |   |
|--------------------------------------|---------------------------|---------------|---|-----------|---------------|---|
|                                      | 2015                      |               |   | 2014      |               |   |
|                                      | Cost                      | Percentage of |   | Cost      | Percentage of |   |
|                                      |                           | Cost of Sales |   |           | Cost of Sales |   |
| Purchased pulp                       | \$92,951                  | 12.0          | % | \$149,210 | 17.3          | % |
| Transportation <sup>1</sup>          | 88,578                    | 11.4          |   | 92,436    | 10.7          |   |
| Chemicals                            | 86,687                    | 11.2          |   | 99,439    | 11.6          |   |
| Chips, sawdust and logs              | 70,757                    | 9.1           |   | 70,853    | 8.2           |   |
| Energy                               | 54,676                    | 7.1           |   | 71,134    | 8.3           |   |
| Maintenance and repairs <sup>2</sup> | 53,580                    | 6.9           |   | 41,126    | 4.8           |   |
| Packaging supplies                   | 47,601                    | 6.2           |   | 49,975    | 5.8           |   |
| Depreciation                         | 37,700                    | 4.9           |   | 39,383    | 4.6           |   |
|                                      | \$532,530                 | 68.8          | % | \$613,556 | 71.3          | % |

<sup>1</sup> Includes internal and external transportation costs.

<sup>2</sup> Excluding related labor costs.

**Purchased pulp.** We purchase a significant amount of the pulp needed to manufacture our consumer products, and to a lesser extent our paperboard, from external suppliers. For the three and six months ended June 30, 2015, total purchased pulp costs decreased by \$30.9 million and \$56.3 million, respectively, compared to the same periods in 2014, as a direct result of the sale of our former specialty business and mills in December 2014. Excluding pulp costs associated with the specialty business and mills, purchased pulp costs were lower during the quarter ended June 30, 2015, but were relatively flat for the six months ended June 30, 2015. The decrease during the quarter was a result of favorable external pulp pricing, as well as a higher utilization of internally sourced pulp when compared to the second quarter of 2014. These reductions offset the increased purchased pulp requirements during the first quarter of 2015 due to a scheduled major maintenance outage taken at our Idaho pulp and paperboard facility.

**Transportation.** Fuel prices, mileage driven and line-haul rates largely impact transportation costs for the delivery of raw materials to our manufacturing facilities, internal inventory transfers and the delivery of our finished products to customers. Changing fuel prices particularly affect our margins for consumer products because we supply customers

throughout the U.S. and transport unconverted parent rolls from our tissue mills to our tissue converting facilities. Our transportation costs for the three and six months ended June 30, 2015, decreased \$1.7 million and \$3.9 million, respectively, when compared to the same periods in 2014, primarily due to the sale of our specialty business and mills, as discussed above. Excluding transportation costs associated with the specialty business and mills, transportation costs during the second quarter of 2015 increased \$0.7 million compared to the second quarter of 2014, mostly due to higher line-haul rates and ongoing increases in carrier costs primarily attributable to tighter carrier supply. For the six months ended June 30, 2015, excluding the specialty business and mills, transportation costs decreased

slightly as the above increases during the second quarter were more than offset by lower transportation costs during the first quarter of 2015 due to improved inventory levels and network optimization resulting in fewer internal transfers and miles per shipment. The comparable period in 2014 also had higher fuel prices and extreme cold weather conditions in the Midwest and Northeast that negatively affected carrier costs in the first quarter of 2014 by limiting vendor availability.

**Chemicals.** We consume a substantial amount of chemicals in the production of pulp and paperboard, as well as in the production of TAD tissue. The chemicals we generally use include polyethylene, caustic, starch, sodium chlorate, latex and paper processing chemicals. A portion of the chemicals used in our manufacturing processes, particularly in the paperboard extrusion process, are petroleum based and are impacted by petroleum prices.

Our chemical costs decreased \$6.8 million and \$12.8 million, respectively, during the three and six months ended June 30, 2015, primarily due to lower usage resulting from the sale of our specialty business and mills. Excluding chemical costs associated with the specialty mills, chemical costs for the three and six months ended June 30, 2015 decreased \$3.1 million and \$5.4 million, respectively, compared to the same periods in 2014 primarily due to decreased pricing for polyethylene and lower consumption due to the scheduled major maintenance downtime at our pulp and paperboard facilities during the first half of 2015. In addition, the comparable 2014 periods had higher chemical costs due to operational issues at our Arkansas pulp and paperboard facility that caused both the pulp mill and paper machine to consume elevated levels of chemicals.

**Chips, sawdust and logs.** We purchase chips, sawdust and logs to manufacture pulp. We source residual wood fibers under both long-term and short-term supply agreements, as well as in the spot market. Overall costs for chips, sawdust and logs for the three and six months ended June 30, 2015, were relatively flat when compared to the same periods in 2014. As a result of our scheduled major maintenance downtime at our Idaho and Arkansas facilities during the first and second quarters of 2015, we consumed less wood residuals and had lower production. These decreases were partially offset by increased pricing at our Arkansas pulp and paperboard facility during the first half of 2015.

**Energy.** We use energy in the form of electricity, hog fuel, steam and natural gas to operate our mills. Energy prices may fluctuate widely from period-to-period due primarily to volatility in weather and electricity and natural gas rates. We generally strive to reduce our exposure to volatile energy prices through conservation. In addition, a cogeneration facility that produces steam and electricity at our Lewiston, Idaho manufacturing site help to lower our energy costs. TAD tissue production involves increased natural gas usage compared to conventional tissue manufacturing and, as a result, our natural gas requirements have increased in connection with the increase of production from our North Carolina TAD paper machine.

Energy costs for the three and six months ended June 30, 2015, were \$7.9 million and \$16.5 million lower, respectively, than the same periods in 2014 due largely to the lower usage resulting from the sale of our specialty business and mills. Excluding energy costs associated with the specialty mills, energy costs decreased \$1.6 million and \$2.3 million, respectively, during the three and six months ended June 30, 2015. The decrease resulted from lower natural gas pricing and usage at many of our facilities due primarily to the absence of the extremely cold weather conditions in the Midwest and Northeast that occurred during the first quarter of 2014.

To help mitigate our exposure to changes in natural gas prices, we use firm-price contracts to supply a portion of our natural gas requirements. As of June 30, 2015, these contracts covered approximately 58% of our expected average monthly natural gas requirements for the remainder of 2015. Our energy costs in future periods will depend principally on our ability to produce a substantial portion of our electricity needs internally, on changes in market prices for natural gas and on our ability to reduce our energy usage through conservation.

**Maintenance and repairs.** We regularly incur significant costs to maintain our manufacturing equipment. We perform routine maintenance on our machines and periodically replace a variety of parts such as motors, pumps, pipes and electrical parts.

Major equipment maintenance and repairs in our Pulp and Paperboard segment also require maintenance shutdowns approximately every 18 months to 24 months at both our Idaho and Arkansas facilities, which increase costs and may reduce net sales in the quarters in which the major maintenance shutdowns occur. During the first quarter of 2015, we had eleven days of paper machine downtime at our Idaho facility at a cost of approximately \$15 million. During the second quarter of 2015, we had four days of paper machine downtime at our Arkansas facility at a cost of



approximately \$7 million. We did not have any major maintenance outages during the first half of 2014. In addition to ongoing maintenance and repair costs, we make capital expenditures to increase our operating capacity and efficiency, improve safety at our facilities and comply with environmental laws. During the three and six months ended June 30, 2015, we spent \$29.6 million and \$50.4 million, respectively, on capital expenditures, which includes \$12.3 million and \$17.9 million, respectively, of strategic capital spending on projects designed to reduce future manufacturing costs and provide a positive return on investment. During the three and six months ended June 30, 2014, we spent \$16.9 million and \$31.7 million, respectively, on capital expenditures.

Packaging supplies. As a significant producer of private label consumer tissue products, we package to order for retail chains, wholesalers and cooperative buying organizations. Under our agreements with those customers, we are responsible for the expenses related to the unique packaging of our products for direct retail sale to their consumers. For the three and six months ended June 30, 2015, packaging costs decreased \$1.3 million and \$2.4 million, respectively, compared to the same periods in 2014 due largely to lower production resulting from the sale of our specialty business and mills. Excluding packaging costs associated with the specialty mills, packaging costs were relatively flat, decreasing only slightly due to lower case production sales.

Depreciation. We record substantially all of our depreciation expense associated with our plant and equipment in "Cost of sales" on our Consolidated Statements of Operations. Depreciation expense for the three and six months ended June 30, 2015, decreased \$0.7 million and \$1.7 million, respectively, compared to the same periods in 2014, primarily as a result of the sale of our specialty business and mills, as well as the closure of our Long Island facility, partially offset by increased depreciation related to capital spending during recent periods.

Other. Other costs not included in the above table primarily consist of wage and benefit expenses and miscellaneous operating costs. Although period cut-offs and inventory levels can impact cost of sales amounts, we would expect this impact to be relatively steady as a percentage of costs on a period-over-period basis. We experienced lower wage and benefit expenses during the three and six months ended June 30, 2015, compared to the same periods in 2014, due to the sale of our specialty business and mills and the closure of our Long Island facility, which were partially offset by \$1.7 million of costs associated with a new collective bargaining agreement at our consumer products and pulp and paperboard facilities in Lewiston, Idaho.

#### Selling, general and administrative expenses

Selling, general and administrative expenses primarily consist of compensation and associated expenses for sales and administrative personnel, as well as commission expenses related to sales of our products. Our selling, general and administrative expenses for the second quarter of 2015 and 2014 were \$28.1 million and \$31.6 million, respectively. The lower expense was primarily a result of a \$1.5 million mark-to-market benefit during the second quarter of 2015, compared to a minimal mark-to-market adjustment in the second quarter of 2014, related to our directors' common stock units, which will ultimately be settled in cash. In addition, during the second quarter of 2015 we recognized a \$1.5 million gain related to the release of restricted cash balances pertaining to the settlement of a working capital escrow account established in connection with the 2014 sale of our specialty business and mills. Selling, general and administrative expenses also declined due to reduced headcount and administrative costs related to our Long Island facility closure and the sale of the specialty business and mills.

#### Interest expense

Interest expense for the first half of 2015 includes interest on our \$275 million aggregate principal amount of 4.5% senior notes due 2023 issued in January 2013, which we refer to as the 2013 Notes, and interest on our 2014 Notes. Interest expense for the first half of 2014 includes interest on our former 2010 Notes and interest on the 2013 Notes. Interest expense also includes amortization of deferred issuance costs associated with all of our notes and our revolving credit facility. As a result of the issuance of the 2014 Notes at an interest rate lower than that of our former 2010 Notes, which were redeemed in the third quarter of 2014 using all of the proceeds from the 2014 Notes and short-term borrowings from our credit facility, interest expense in the first half of 2015 was lower than the first half of 2014.

#### Income taxes

Consistent with authoritative guidance, our estimated annual effective tax rate is used to allocate expected annual income tax expense to interim periods. The rate is the ratio of estimated annual income tax expense to estimated pre-tax ordinary income, and excludes "discrete items", which are significant, unusual or infrequent items reported separately net of their related tax effect. The estimated annual effective tax rate is applied to the current interim period's ordinary income to determine the income tax expense allocated to the interim period. The income tax effects of discrete items are then determined separately and recognized in the interim period in which the income or expense items arise.

During the quarter ended June 30, 2014, we recognized the effects of enacted New York state law changes. As part of the analysis, we identified that, in prior years, we had not applied the proper apportionment factor when certain New

York state net operating loss carryforwards were generated, which resulted in a \$2.9 million overstatement that was corrected in that period and is included as a discrete item within state rate adjustments due to immateriality. Additionally, return to provision adjustments, including amended returns, generated expense of 7.4%, which was offset by other state return to provision adjustments benefit of 3.3%.

## RESULTS OF OPERATIONS

Three Months Ended June 30, 2015 Compared to Three Months Ended June 30, 2014

The following table sets forth data included in our Consolidated Statements of Operations as a percentage of net sales.

| (Dollars in thousands)                       | Three Months Ended June 30, |       |      |            |       |   |
|--|-----------------------------|-------|------|------------|-------|---|
|  | 2015                        |       | 2014 |            |       |   |
| Net sales                                    | \$444,558                   | 100.0 | %    | \$498,759  | 100.0 | % |
| Costs and expenses:                          |                             |       |      |            |       |   |
| Cost of sales                                | (384,347 )                  | 86.5  |      | (434,111 ) | 87.0  |   |
| Selling, general and administrative expenses | (28,138 )                   | 6.3   |      | (31,565 )  | 6.3   |   |
| Total operating costs and expenses           | (412,485 )                  | 92.8  |      | (465,676 ) | 93.4  |   |
| Income from operations                       | 32,073                      | 7.2   |      | 33,083     | 6.6   |   |
| Interest expense, net                        | (7,774 )                    | 1.7   |      | (10,688 )  | 2.1   |   |
| Earnings before income taxes                 | 24,299                      | 5.5   |      | 22,395     | 4.5   |   |
| Income tax provision                         | (8,702 )                    | 2.0   |      | (9,942 )   | 2.0   |   |
| Net earnings                                 | \$15,597                    | 3.5   | %    | \$12,453   | 2.5   | % |

Net sales—Second quarter 2015 net sales decreased by \$54.2 million, or 10.9%, compared to the second quarter of 2014, primarily due to a decline in non-retail shipments as a result of the sale of our specialty business and mills in December 2014. This decrease was partially offset by higher average tissue net selling prices during the second quarter of 2015, which were driven by a favorable product mix shift towards higher retail tissue sales from lower margin non-retail sales, as well as increased paperboard shipments. These items are further discussed below under “Discussion of Business Segments.”

Cost of sales—Cost of sales was 86.5% of net sales for the second quarter of 2015 and 87.0% of net sales for the same period in 2014. Our overall cost of sales were 11.5% lower than the second quarter of 2014, primarily due to the absence in the second quarter of 2015 of costs previously associated with our former specialty business and mills, \$2.2 million of costs in the second quarter of 2014 related to the closure of our Thomaston, Georgia and Long Island facilities, compared to \$0.7 million of closure costs in the second quarter of 2015 related to the Long Island facility, and costs in 2014 associated with operational issues at our Arkansas pulp and paperboard facility. These favorable comparisons were partially offset by approximately \$7 million of planned major maintenance costs incurred at our Arkansas pulp and paperboard facility during the second quarter of 2015.

Selling, general and administrative expenses—Selling, general and administrative expenses for the second quarter of 2015 decreased \$3.4 million compared to the same quarter in 2014 primarily due to a \$1.5 million mark-to-market benefit during the second quarter of 2015, compared to a minimal mark-to-market adjustment in the second quarter of 2014, related to our directors' common stock units, as well as a \$1.5 million gain during the second quarter of 2015 related to the release of restricted cash balances pertaining to the settlement of a working capital escrow account established in connection with the 2014 sale of our specialty business and mills. Selling, general and administrative expenses also declined due to reduced headcount and administrative costs related to our Long Island facility closure and the sale of the specialty business and mills.

Interest expense—Interest expense for the second quarter of 2015 decreased by \$2.9 million compared to the second quarter of 2014. The decrease was largely attributable to reduced interest rates on our debt as a result of the third quarter 2014 redemption of the 2010 Notes and the issuance of the lower interest bearing 2014 Notes.

Income tax provision—We recorded an income tax provision of \$8.7 million in the three months ended June 30, 2015, compared to \$9.9 million in the same three month period of 2014. The rate determined under generally accepted accounting principles, or GAAP, for the three months ended June 30, 2015 was approximately 36% compared to a rate of approximately 44% for the same period of 2014. The decrease in the rate was the result of the net impact of reporting discrete items, primarily relating to state jurisdictions.

During the second quarters of 2015 and 2014, there were a number of items that were included in the calculation of our income tax provision that we do not believe were indicative of our core operating performance. Excluding these items, the adjusted tax rate for the three months ended June 30, 2015 would have been approximately 36% compared to an adjusted rate of approximately 38% for the three months ended June 30, 2014. The following table details these items:

| (In thousands)                                      | Three Months Ended |            |
|---|--------------------|------------|
|   | June 30,<br>2015   | 2014       |
| Income tax provision                                | \$(8,702           | ) \$(9,942 |
| Special items, tax impact:                          |                    |            |
| Directors' equity-based compensation benefit        | 459                | 13         |
| Costs associated with Long Island facility closure  | (231               | ) (650     |
| Adjustments associated with sale of specialty mills | 419                | —          |
| Costs associated with Thomaston facility closure    | —                  | (132       |
| Discrete tax items related to New York              | —                  | 1,388      |
| Adjusted income tax provision                       | \$(8,055           | ) \$(9,323 |

## Discussion of Business Segments

## Consumer Products

| (Dollars in thousands - except per ton amounts) | Three Months Ended |           |  |   |
|---|--------------------|-----------|--|---|
|   | June 30,           | 2014      |  |   |
|   | 2015               | 2014      |  |   |
| Net sales                                       | \$239,391          | \$299,130 |  |   |
| Operating income                                | 17,032             | 12,705    |  |   |
| Percent of net sales                            | 7.1                | % 4.2     |  | % |
| Shipments (short tons)                          |                    |           |  |   |
| Non-retail                                      | 24,744             | 59,832    |  |   |
| Retail  | 71,476             | 75,009    |  |   |
| Total tissue tons                               | 96,220             | 134,841   |  |   |
| Converted products cases (in thousands)         | 13,125             | 14,101    |  |   |
| Sales price (per short ton)                     |                    |           |  |   |
| Non-retail                                      | \$1,430            | \$1,492   |  |   |
| Retail  | 2,846              | 2,795     |  |   |
| Total tissue                                    | \$2,482            | \$2,217   |  |   |

Our Consumer Products segment's net sales for the second quarter of 2015 decreased \$59.7 million compared to the second quarter of 2014 due to a decline in non-retail shipments resulting from the sale of our specialty business and mills. This decrease was partially offset by a 12.0% increase in average tissue net selling prices during the second quarter of 2015, which resulted from a favorable product mix shift to increased retail tissue sales, from lower margin specialty products previously sold by our former specialty business and mills.

Segment operating income for the second quarter of 2015 increased by \$4.3 million compared to the second quarter of 2014. The increase was primarily due to a decline in purchased pulp costs resulting from favorable pulp pricing, as well as a higher utilization of internally sourced pulp during the second quarter at our Consumer Products segment. Operating income was also improved due to lower energy costs related to lower natural gas pricing and decreased depreciation due to the sale of our specialty business and mills. In addition, operating income was higher in the second quarter of 2015 compared to the same period in 2014 because the second quarter of 2014 included \$2.2 million of costs related to the closure of our Thomaston, Georgia and Long Island facilities, as compared to \$0.7 million of costs related to the closure of our Long Island facilities during the second quarter of 2015.

## Pulp and Paperboard

| (Dollars in thousands - except per ton amounts) | Three Months Ended |           |  |   |
|---|--------------------|-----------|--|---|
|   | June 30,           | 2014      |  |   |
|   | 2015               | 2014      |  |   |
| Net sales                                       | \$205,167          | \$199,629 |  |   |
| Operating income                                | 27,754             | 33,635    |  |   |
| Percent of net sales                            | 13.5               | % 16.8    |  | % |
| Paperboard shipments (short tons)               | 204,983            | 195,924   |  |   |
| Paperboard sales price (per short ton)          | \$997              | \$1,017   |  |   |

Net sales for the Pulp and Paperboard segment increased by \$5.5 million during the second quarter of 2015, compared to the second quarter of 2014. The increase was primarily due to a 4.6% increase in paperboard shipments, which more than offset a 2.0% decrease in net selling prices resulting from a sales mix that included a higher proportion of lower margin products.

Operating income for the segment decreased \$5.9 million during the second quarter of 2015, compared to the second quarter of 2014, primarily due to approximately \$7 million of planned major maintenance costs incurred at our Arkansas facility during the second quarter of 2015, as well as quality related rebates. The impact of the scheduled

major maintenance outage was partially offset by lower chemical consumption as 2014 costs increased due to operational issues at our Arkansas facility, as well as decreased energy costs due to lower natural gas pricing.

## RESULTS OF OPERATIONS

Six Months Ended June 30, 2015 Compared to Six Months Ended June 30, 2014

The following table sets forth data included in our Consolidated Statements of Operations as a percentage of net sales.

| (Dollars in thousands)                       | Six Months Ended June 30, |        |      |           |        |   |
|--|---------------------------|--------|------|-----------|--------|---|
|  | 2015                      |        | 2014 |           |        |   |
| Net sales                                    | \$878,584                 | 100.0  | %    | \$983,679 | 100.0  | % |
| Costs and expenses:                          |                           |        |      |           |        |   |
| Cost of sales                                | (774,179)                 | ) 88.1 |      | (860,740) | ) 87.5 |   |
| Selling, general and administrative expenses | (57,095)                  | ) 6.5  |      | (65,079)  | ) 6.6  |   |
| Impairment of assets                         | —                         | —      |      | (4,259)   | ) 0.4  |   |
| Total operating costs and expenses           | (831,274)                 | ) 94.6 |      | (930,078) | ) 94.6 |   |
| Income from operations                       | 47,310                    | 5.4    |      | 53,601    | 5.4    |   |
| Interest expense, net                        | (15,556)                  | ) 1.8  |      | (21,422)  | ) 2.2  |   |
| Earnings before income taxes                 | 31,754                    | 3.6    |      | 32,179    | 3.3    |   |
| Income tax provision                         | (10,400)                  | ) 1.2  |      | (13,500)  | ) 1.4  |   |
| Net earnings                                 | \$21,354                  | 2.4    |      | \$18,679  | 1.9    |   |

Net sales—First half 2015 net sales decreased by \$105.1 million, or 10.7%, compared to the first half of 2014 primarily due to a decline in non-retail shipments as a result of the sale of our specialty business and mills in December 2014, as well as a slight decrease in retail tissue shipments. This decrease was partially offset by a 12.8% increase in average tissue net selling prices during the first half of 2015, which was driven by increased sales of higher priced TAD tissue products. The decline in net sales was also partially offset by increased pricing for paperboard, with paperboard shipments essentially flat compared to the first half of 2014. These items are further discussed below under “Discussion of Business Segments.”

Cost of sales—Cost of sales was 88.1% of net sales for the first half of 2015 and 87.5% of net sales for the same period in 2014. However, our overall cost of sales were 10.1% lower than the first half of 2014, primarily due to the absence of operating costs associated with our former specialty business and mills and incremental costs incurred in the first half of 2014 associated with both the extreme cold weather conditions in the Midwest and Northeast and 2014 operational issues at our Arkansas pulp and paperboard facility, as well as \$11.4 million of costs in the first half of 2014 related to the closure of our Thomaston, Georgia and Long Island facilities, compared to \$1.3 million of costs in the first half of 2015 related to the Long Island facility. These favorable comparisons were partially offset by approximately \$22 million of planned major maintenance costs incurred at our Idaho and Arkansas pulp and paperboard facilities during the first half of 2015 and \$1.7 million of costs in the first half of 2015 associated with a new collective bargaining agreement at our consumer products and pulp and paperboard facilities in Idaho.

Selling, general and administrative expenses—Selling, general and administrative expenses for the first half of 2015 decreased \$8.0 million compared to the same period in 2014 primarily due to a \$1.9 million mark-to-market benefit during the first half of 2015, compared to \$2.8 million of mark-to-market expense in the first half of 2014, related to our directors' common stock units, as well as the recognition of a \$1.5 million gain during the second quarter of 2015 related to the release of restricted cash balances pertaining to the settlement of a working capital escrow account established in connection with the 2014 sale of our specialty business and mills. Selling, general and administrative expenses also declined due to reduced headcount and administrative costs related to our Long Island facility closure and the sale of the specialty business and mills.

Impairment of assets—During the first quarter of 2014, as a result of the permanent closure of our Long Island facility, we assessed both our intangible and long-lived assets for recoverability. As a result of this assessment, we recorded non-cash impairment losses to our accompanying Consolidated Statement of Operations for intangible and long-lived assets in the amounts of \$1.3 million and \$3.0 million, respectively.

Interest expense—Interest expense for the first half of 2015 decreased by \$5.9 million compared to the first half of 2014. The decrease was largely attributable to reduced interest rates on our debt as a result of the third quarter 2014 redemption of the 2010 Notes and the issuance of the lower interest bearing 2014 Notes.





Income tax provision—We recorded an income tax provision of \$10.4 million in the six months ended June 30, 2015, compared to \$13.5 million in the same period of 2014. The rate determined under GAAP for the six months ended June 30, 2015 was approximately 33% compared to a rate of approximately 42% for the same period of 2014. The net decrease to our effective tax rate in the six months ended June 30, 2015, was primarily the result of state discrete items.

During the first half of 2015 and 2014, there were a number of items that were included in the calculation of our income tax provision that we do not believe were indicative of our core operating performance. Excluding these items, the adjusted tax rate for the six months ended June 30, 2015 would have been approximately 33% compared to an adjusted rate of approximately 37% for the six months ended June 30, 2014. The following table details these items:

| (In thousands)   | Six Months Ended |             |
|--|------------------|-------------|
|  | June 30, 2015    | 2014        |
| Income tax provision                                   | \$(10,400 )      | \$(13,500 ) |
| Special items, tax impact:                             |                  |             |
| Directors' equity-based compensation benefit (expense) | 604              | (1,002 )    |
| Costs associated with Long Island facility closure     | (402 )           | (3,688 )    |
| Adjustments associated with sale of specialty mills    | 459              | —           |
| Costs associated with labor agreement                  | (533 )           | —           |
| Costs associated with Thomaston facility closure       | —                | (402 )      |
| Discrete tax items related to New York                 | —                | 1,388       |
| Adjusted income tax provision                          | \$(10,272 )      | \$(17,204 ) |

## Discussion of Business Segments

## Consumer Products

|   | Six Months Ended |           |  |   |
|---|------------------|-----------|--|---|
|   | June 30,         |           |  |   |
| (Dollars in thousands - except per ton amounts) | 2015             | 2014      |  |   |
| Net sales                                       | \$474,567        | \$585,638 |  |   |
| Operating income                                | 29,427           | 12,182    |  |   |
| Percent of net sales                            | 6.2              | % 2.1     |  | % |
| Shipments (short tons)                          |                  |           |  |   |
| Non-retail                                      | 45,851           | 116,671   |  |   |
| Retail  | 142,578          | 145,928   |  |   |
| Total tissue tons                               | 188,429          | 262,599   |  |   |
| Converted products cases (in thousands)         | 26,150           | 27,538    |  |   |
| Sales price (per short ton)                     |                  |           |  |   |
| Non-retail                                      | \$1,451          | \$1,491   |  |   |
| Retail  | 2,855            | 2,817     |  |   |
| Total tissue                                    | \$2,513          | \$2,228   |  |   |

Our Consumer Products segment net sales for the first half of 2015 decreased \$111.1 million compared to the first half of 2014 due to a decline in non-retail shipments resulting from the sale of our specialty business and mills. This decrease was partially offset by a 12.8% increase in average tissue net selling prices during the first half of 2015, which resulted from a favorable product mix shift to increased TAD sales from lower priced specialty products previously sold by our former specialty business and mills.

Segment operating income for the second quarter of 2015 increased by \$17.2 million compared to the first half of 2014, primarily due to \$11.4 million of facility closure costs related to our Thomaston and Long Island facilities incurred during the first half of 2014, as compared to \$1.3 million of Long Island facility closure costs incurred during the first half of 2015. Segment operating income also increased as a result of lower energy costs, which were higher during the first half of 2014 due to the extremely cold weather conditions in the Midwest and Northeast. These favorable comparisons were partially offset by \$0.8 million of costs in the first half of 2015 associated with a new collective bargaining agreement at our Idaho facility.

## Pulp and Paperboard

|   | Six Months Ended |           |  |   |
|---|------------------|-----------|--|---|
|   | June 30,         |           |  |   |
| (Dollars in thousands - except per ton amounts) | 2015             | 2014      |  |   |
| Net sales                                       | \$404,017        | \$398,041 |  |   |
| Operating income                                | 43,948           | 70,411    |  |   |
| Percent of net sales                            | 10.9             | % 17.7    |  | % |
| Paperboard shipments (short tons)               | 396,618          | 396,589   |  |   |
| Paperboard sales price (per short ton)          | \$1,014          | \$1,002   |  |   |

Net sales for the Pulp and Paperboard segment increased by \$6.0 million during the first half of 2015, compared to the first half of 2014. The increase was primarily due to a 1.2% increase in paperboard net selling prices resulting from improved sales mix, with paperboard shipments during the first half of 2015 relatively flat.

Operating income for the segment decreased \$26.5 million during the first half of 2015, compared to the first half of 2014, primarily due to approximately \$22 million of planned major maintenance costs incurred at our Idaho and Arkansas facilities during the first half of 2015 and \$0.9 million of costs associated with the new collective bargaining agreement at our Idaho facility. The impact of the scheduled major maintenance outages were partially offset by lower chemical consumption related to the resolution of operational issues at our Arkansas facility during 2014, as well as

lower energy costs due to lower natural gas pricing throughout the segment.

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**EARNINGS BEFORE INTEREST, TAX, DEPRECIATION AND AMORTIZATION (EBITDA) AND ADJUSTED EBITDA**

We use earnings before interest, taxes, depreciation and amortization, or EBITDA, and EBITDA adjusted for certain items, or Adjusted EBITDA, as supplemental performance measures that are not required by, or presented in accordance with GAAP. EBITDA and Adjusted EBITDA should not be considered as alternatives to net earnings, operating income or any other performance measure derived in accordance with GAAP, or as alternatives to cash flows from operating activities or a measure of our liquidity or profitability. In addition, our calculation of EBITDA and Adjusted EBITDA may or may not be comparable to similarly titled measures used by other companies.

We present EBITDA, Adjusted EBITDA and Adjusted income tax provision because we believe they assist investors and analysts in comparing our performance across reporting periods on a consistent basis by excluding items that we do not believe are indicative of our core operating performance. In addition, we use EBITDA and Adjusted EBITDA: (i) as factors in evaluating management's performance when determining incentive compensation, (ii) to evaluate the effectiveness of our business strategies and (iii) because our credit agreement and the indentures governing the 2013 Notes and 2014 Notes use measures similar to EBITDA to measure our compliance with certain covenants.

The following table provides our EBITDA and Adjusted EBITDA for the periods presented, as well as a reconciliation to net earnings.

| (In thousands)   | Three Months Ended |          | Six Months Ended |           |
|--|--------------------|----------|------------------|-----------|
|  | June 30,<br>2015   | 2014     | June 30,<br>2015 | 2014      |
| Net earnings   | \$15,597           | \$12,453 | \$21,354         | \$18,679  |
| Interest expense, net                                  | 7,774              | 10,688   | 15,556           | 21,422    |
| Income tax provision                                   | 8,702              | 9,942    | 10,400           | 13,500    |
| Depreciation and amortization expense                  | 20,632             | 22,015   | 41,640           | 44,246    |
| EBITDA   | \$52,705           | \$55,098 | \$88,950         | \$97,847  |
| Directors' equity-based compensation (benefit) expense | (1,457 )           | (36 )    | (1,927 )         | 2,781     |
| Costs associated with Long Island facility closure     | 735                | 1,843    | 1,289            | 10,275    |
| Adjustments associated with sale of specialty mills    | (1,331 )           | —        | (1,462 )         | —         |
| Costs associated with labor agreement                  | —                  | —        | 1,730            | —         |
| Costs associated with Thomaston facility closure       | —                  | 374      | —                | 1,124     |
| Adjusted EBITDA  | \$50,652           | \$57,279 | \$88,580         | \$112,027 |

**LIQUIDITY AND CAPITAL RESOURCES**

The following table presents information regarding our cash flows for the six months ended June 30, 2015 and 2014:

| (In thousands)                           | 2015      | 2014      |
|--|-----------|-----------|
| Net cash flows from operating activities | \$87,910  | \$94,913  |
| Net cash flows from investing activities | (65,031 ) | (20,993 ) |
| Net cash flows from financing activities | (38,745 ) | (75,114 ) |
| Cash Flows Summary                       |           |           |

Net cash flows from operating activities for the first half of 2015 decreased by \$7.0 million compared to the first half of 2014. The decrease in operating cash flows was largely due to lower earnings, after adjusting for noncash related items, which decreased \$22.6 million compared to the first half of 2014. This decrease in earnings was primarily due to a \$2.5 million deferred tax benefit during the first half of 2015 compared to a \$9.9 million deferred tax provision during the first half of 2014. The decrease was partially offset by a \$14.5 million increase in cash flows generated from working capital. The cash flows generated from working capital were primarily driven by a decrease in inventories, partially offset by higher accounts receivable and prepaids. In addition, cash flows from operating activities also improved due to a \$5.7 million decrease in contributions to our qualified pension plans in the first half of 2015 compared to the first half of 2014.



Net cash flows from investing activities decreased by \$44.0 million as a result of a \$22.9 million increase in capital spending for plant and equipment, compared to the first half of 2014. The increase in capital spending is due in part to our focus on strategic capital projects throughout 2015. In addition, net investing cash flows were also impacted by the conversion of \$10.0 million of cash into short-term investments during the first half of 2015, compared to the conversion of \$11.0 million of short-term investments into cash during the first half of 2014.

Net cash flows used for financing activities were \$38.7 million for the first half of 2015, and were largely driven by \$37.1 million in repurchases of our outstanding common stock pursuant to our most recent \$100 million stock repurchase program. Net cash flows used for financing activities for the first quarter of 2014 of \$75.1 million primarily consisted of \$74.3 million of stock repurchases pursuant to a previous stock repurchase program.

#### Capital Resources

Due to the competitive and cyclical nature of the markets in which we operate, there is uncertainty regarding the amount of cash flows we will generate during the next twelve months. However, we believe that our cash flows from operations, our cash on hand and short-term investments, as well as borrowing capacity under our senior secured revolving credit facility will be adequate to fund our debt service requirements and provide cash required to support our ongoing operations, capital expenditures, stock repurchase program and working capital needs for the next twelve months.

We may choose to refinance all or a portion of our indebtedness on or before maturity. We cannot be certain that we will be able to refinance any of our indebtedness on commercially reasonable terms or at all.

#### Debt Arrangements

Our annual debt service obligation, consisting of cash payments for interest on the 2013 Notes and the 2014 Notes, is estimated to be \$28.6 million for 2015.

The terms of the 2013 Notes limit our ability and the ability of any restricted subsidiaries to borrow money; pay dividends; redeem or repurchase capital stock; make investments; sell assets; create restrictions on the payment of dividends or other amounts to us from any restricted subsidiaries; enter into transactions with affiliates; enter into sale and lease back transactions; create liens; and consolidate, merge or sell all or substantially all of our assets. The terms of the 2014 Notes limit our ability and the ability of any restricted subsidiaries to incur certain liens, engage in sale and leaseback transactions and consolidate, merge with, or convey, transfer or lease substantially all of our or their assets to another person.

#### Credit Arrangements

As of June 30, 2015, there were no borrowings outstanding under the credit facility, but \$6.2 million of the credit facility was being used to support outstanding standby letters of credit. Loans under the credit facility bear interest (i) for LIBOR loans, LIBOR plus between 1.75% and 2.25% and (ii) for base rate loans, a per annum rate equal to the greater of (a) the prime rate for such day; (b) the federal funds effective rate for such day, plus 0.50%; or (c) LIBOR for a 30-day interest period as determined on such day, plus between 1.25% and 1.75%. The percentage margin on all loans is based on our fixed charge coverage ratio for the most recent four quarters. As of June 30, 2015, we would have been permitted to draw an additional \$118.8 million under the credit facility at LIBOR plus 1.75%, or base rate plus 1.25%.

#### CONTRACTUAL OBLIGATIONS

As of June 30, 2015, there were no significant changes to the contractual obligations table disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014.

#### OFF-BALANCE SHEET ARRANGEMENTS

We currently are not a party to off-balance sheet arrangements that would require disclosure under this section.

#### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

The preparation of financial statements in accordance with GAAP requires our management to select and apply accounting policies that best provide the framework to report our results of operations and financial position. The selection and application of those policies requires management to make difficult, subjective and complex judgments concerning reported amounts of revenue and expenses during the reporting period and the reported amounts of assets and liabilities at the date of the financial statements. As a result, it is possible that materially different amounts would be reported under different conditions or using different assumptions.

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As of June 30, 2015, there have been no significant changes with regard to the critical accounting policies disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014.

See Note 2 "Recently Adopted and New Accounting Standards" to the Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q for additional information regarding recently adopted and new accounting pronouncements.



ITEM 3.

Quantitative and Qualitative Disclosures About Market Risk

Interest Rate Risk

Our exposure to market risks on financial instruments includes interest rate risk on our secured revolving credit facility. As of June 30, 2015, there were no borrowings outstanding under the credit facility. The interest rates applied to borrowings under the credit facility are adjusted often and therefore react quickly to any movement in the general trend of market interest rates. For example, a one percentage point increase or decrease in interest rates, based on assumed outstanding credit facility borrowings of \$10.0 million, would have an approximate \$0.1 million annual effect on interest expense. We currently do not attempt to mitigate the effects of short-term interest rate fluctuations on our credit facility borrowings through the use of derivative financial instruments.

Commodity Risk

We are exposed to market risk for changes in natural gas commodity pricing, which we partially mitigate through the use of firm price contracts for a portion of our natural gas requirements for our manufacturing facilities. As of June 30, 2015, these contracts covered approximately 58% of our expected average monthly natural gas requirements for the remainder of 2015.

Foreign Currency Risk

We have minimal foreign currency exchange risk. Virtually all of our international sales are denominated in U.S. dollars.

ITEM 4.

Controls and Procedures

We maintain “disclosure controls and procedures,” as such term is defined in Rule 13a-15(e) under the Securities and Exchange Act of 1934, or the Exchange Act, that are designed to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer, or CEO, and Chief Financial Officer, or CFO, as appropriate, to allow timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, management recognized that disclosure controls and procedures, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the disclosure controls and procedures are met. Additionally, in designing disclosure controls and procedures, our management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures. The design of disclosure controls and procedures is also based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions.

Subject to the limitations noted above, our management, with the participation of our CEO and CFO, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures as of the end of the second quarter of 2015. Based on that evaluation, the CEO and CFO have concluded that, as of June 30, 2015, our disclosure controls and procedures were effective to meet the objective for which they were designed and operated at the reasonable assurance level.

Changes in Internal Controls

There was no change in our internal control over financial reporting during our most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II

ITEM 1.

Legal Proceedings

On August 13, 2012, we were notified that the U.S. Environmental Protection Agency, or EPA, submitted a civil referral to the U.S. Department of Justice, or DOJ, alleging violations of the Clean Air Act stemming from an EPA investigation that included an inspection of our Lewiston, Idaho pulp facility in July 2009 and a subsequent information request dated February 24, 2011. We reached an agreement with the DOJ and EPA in connection with this matter pursuant to which we expect to pay a fine in the amount of \$0.3 million in the third quarter of 2015, for which we have already established a reserve.

In addition to the matters discussed above, we may from time to time be involved in claims, proceedings and litigation arising from our business and property ownership. We believe, based on currently available information, that the results of such proceedings, in the aggregate, will not have a material adverse effect on our financial condition.

ITEM 1A.

Risk Factors

There are no material changes from the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2014. See Part I, Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2014, entitled "Risk Factors."

ITEM 6.

Exhibits

The exhibit index is located on page 38 of this Form 10-Q.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CLEARWATER PAPER CORPORATION  
(Registrant)

Date: August 5, 2015

By

/s/ JOHN D. HERTZ  
John D. Hertz  
Senior Vice President, Finance and  
Chief Financial Officer  
(Duly Authorized Officer; Principal  
Financial Officer and Principal  
Accounting Officer)

CLEARWATER PAPER CORPORATION  
EXHIBIT INDEX

| EXHIBIT<br>NUMBER | DESCRIPTION   |
|-------------------|---|
| 10.1 <sup>1</sup> | Clearwater Paper Corporation 2008 Stock Incentive Plan - Amendment to Restricted Stock Unit Agreement dated as of January 1, 2015 with Linda K. Massman.  |
| 10.2 <sup>1</sup> | Separation and General Release Agreement entered into by Clearwater Paper Corporation and Thomas A. Colgrove, dated July 17, 2015.  |
| (31)              | Rule 13a-14(a)/15d-14(a) Certifications.  |
| (32)*             | Furnished statements of the Chief Executive Officer and Chief Financial Officer under 18 U.S.C Section 1350.  |
| 101.INS           | XBRL Instance Document.   |
| 101.SCH           | XBRL Taxonomy Extension Schema.   |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase.   |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase.  |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase.   |
| 101.PRE           | XBRL Taxonomy Extension Presentation Linkbase.  |
|                   | In accordance with Item 601(b)(32)(ii) of Regulation S-K and SEC Release No. 34-47986, the certifications furnished in Exhibit 32 hereto are deemed to accompany this Form 10-Q and will not be deemed “filed” for purposes of Section 18 of the Exchange Act. Such certifications will not be deemed to be incorporated by reference into any filing under the Securities Act or the Exchange Act. |
| *                 |   |
| <sub>1</sub>      | Management contract or compensatory plan, contract or arrangement.  |