

Oblak Steve  
 Form 4  
 March 16, 2018

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
 Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
 Expires: January 31, 2005  
 Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
 Oblak Steve

(Last) (First) (Middle)

C/O WAYFAIR INC., 4 COPLEY PLACE, 7TH FL

(Street)

BOSTON, MA 02116

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
 Wayfair Inc. [W]

3. Date of Earliest Transaction (Month/Day/Year)  
 03/15/2018

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

\_\_\_ Director \_\_\_ 10% Owner  
 Officer (give title below) \_\_\_ Other (specify below)

Chief Merchandising Officer

6. Individual or Joint/Group Filing(Check Applicable Line)

Form filed by One Reporting Person  
 \_\_\_ Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|--|-----------------------------------|
|                                 |                                      |  | Code                           | V   | Amount  | (A) or (D)   | Price                             |
| Class A Common Stock            | 03/15/2018                           |  | C                              |   | 834   | A  | 129,224                           |
| Class A Common Stock            | 03/15/2018                           |  | M                              |   | 2,500   | A  | \$ 0                              |
| Class A Common Stock            | 03/15/2018                           |  | M                              |   | 243   | A  | \$ 0                              |
| Class A Common                  | 03/15/2018                           |  | M                              |   | 5,000   | A  | \$ 0                              |

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Stock

Class A  
Common Stock 03/15/2018 M 10,000 A \$ 0 146,967 D

Class A  
Common Stock 03/15/2018 S<sup>(2)</sup> 8,645 D \$ 83.44 138,322 D  
(3)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Amount or Number of Shares |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|-------------------------------|
| Restricted Stock Units ("RSUs")            | (4)  | 03/15/2018                           |  | M                              | 834   | (5) (5)  | Class B Common Stock  | 834                           |
| Class B Common Stock                       | (1)  | 03/15/2018                           |  | M                              | 834   | (1) (1)  | Class A Common Stock  | 834                           |
| Class B Common Stock                       | (1)  | 03/15/2018                           |  | C                              | 834   | (1) (1)  | Class A Common Stock  | 834                           |
| Restricted Stock Units ("RSUs")            | (6)  | 03/15/2018                           |  | M                              | 2,500   | (7) (7)  | Class A Common Stock  | 2,500                         |
| Restricted Stock Units ("RSUs")            | (6)  | 03/15/2018                           |  | M                              | 243   | (8) (8)  | Class A Common Stock  | 243                           |
| Restricted Stock                           | (6)  | 03/15/2018                           |  | M                              | 5,000   | (9) (9)  | Class A Common  | 5,000                         |



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service thereafter.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

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