

ST JOE CO  
Form 11-K  
June 28, 2013

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

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FORM 11-K

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(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No. 1-10466

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A. Full title of the plan and the address of the plan, if different from that of the issuer named below:

THE ST. JOE COMPANY 401(k) PLAN

B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:

The St. Joe Company

133 South WaterSound Parkway

WaterSound, Florida 32413

THE ST. JOE COMPANY 401(K) PLAN  
FINANCIAL STATEMENTS  
AND SUPPLEMENTAL SCHEDULE  
WITH REPORT OF INDEPENDENT  
REGISTERED PUBLIC ACCOUNTING FIRM  
December 31, 2012 and 2011

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The St. Joe Company 401(k) Plan

WaterSound, Florida

We have audited the accompanying statements of net assets available for benefits of The St. Joe Company 401(k) Plan (the Plan) as of December 31, 2012 and 2011, and the related statement of changes in net assets available for benefits for the year ended December 31, 2012. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of the Plan as of December 31, 2012 and 2011, and the changes in net assets available for benefits for the year ended December 31, 2012 in conformity with accounting principles generally accepted in the United States of America.

Our audits were performed for the purpose of forming an opinion on the financial statements taken as a whole. The accompanying supplemental schedule of assets (held at end of year) as of December 31, 2012 is presented for purposes of additional analysis and is not a required part of the financial statements but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management. The supplemental schedule has been subjected to the auditing procedures applied in our audits of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

/s/ Vestal & Wiler  
Certified Public Accountants  
June 27, 2013

THE ST. JOE COMPANY 401(K) PLAN  
 STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS  
 December 31, 2012 and 2011

|  | 2012         | 2011         |
|--|--------------|--------------|
| <b>ASSETS</b>  |              |              |
| Cash and cash equivalents  | \$—          | \$125        |
| Investments, at fair value (Note 3)  | 10,340,344   | 13,273,309   |
| Receivables:   |              |              |
| Employee contributions   | —            | 18,105       |
| Notes receivable from participants   | 34,063       | 24,892       |
| Total receivables  | 34,063       | 42,997       |
| Accrued interest   | —            | 11,667       |
| Net assets available for benefits at fair value  | 10,374,407   | 13,328,098   |
| Adjustment from fair value to contract value for interest in collective trust related to fully benefit-responsive investment contracts | (82,657 )    | (102,762 )   |
| Net assets available for benefits  | \$10,291,750 | \$13,225,336 |

See notes to financial statements.

THE ST. JOE COMPANY 401(K) PLAN  
 STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS  
 For the Year Ended December 31, 2012

|  |               |
|--|---------------|
| ADDITIONS TO NET ASSETS ATTRIBUTED TO:                 |               |
| Interest and dividends                                 | \$ 120,074    |
| Employee contributions                                 | 432,600       |
| Net appreciation in fair value of investments (Note 3) | 1,125,664     |
|  | 1,678,338     |
| Interest income on notes receivable from participants  | 1,593         |
| TOTAL ADDITIONS  | 1,679,931     |
| DEDUCTIONS FROM NET ASSETS ATTRIBUTED TO:              |               |
| Benefits paid to participants                          | 4,590,920     |
| Administrative expenses                                | 22,597        |
| TOTAL DEDUCTIONS                                       | 4,613,517     |
| NET DECREASE   | (2,933,586 )  |
| NET ASSETS AVAILABLE FOR BENEFITS:                     |               |
| Beginning of year                                      | 13,225,336    |
| NET ASSETS AVAILABLE FOR BENEFITS:                     |               |
| End of year  | \$ 10,291,750 |

See notes to financial statements.

THE ST. JOE COMPANY 401(K) PLAN  
NOTES TO FINANCIAL STATEMENTS  
December 31, 2012 and 2011

NOTE 1 DESCRIPTION OF PLAN

The following description of The St. Joe Company 401(k) Plan (the Plan) is provided for general information purposes only. Participants should refer to the Plan document for more complete information.

General – The Plan is a profit sharing plan and trust established in January 1989 in recognition of the employees' contribution to The St. Joe Company's (the Company and Plan Administrator) successful operation. The Plan is for the exclusive benefit of the Company's employees. Once employees meet minimum age and service requirements, they become eligible to participate in the Plan. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

Amendments – Effective July 1, 2011, the Plan was amended to replace the Safe Harbor Qualified Automatic Contribution Arrangement (QACA) with a discretionary matching contribution equal to a uniform percentage or dollar amount of the employees' elective deferrals. Each year, the Company will determine the formula for the discretionary matching contribution. The Plan was restated effective April 1, 2012 with Prudential Bank & Trust Company as the Trustee.

Contributions and Vesting – The Plan is contributory and participants can elect not to contribute under the QACA. Participants who have attained age 50 before the end of the Plan year are eligible to make catch-up contributions. Participants may also contribute amounts representing distributions from other qualified defined benefit or defined contribution plans. The Company makes a Safe Harbor contribution as described above. Contributions are subject to certain limitations as prescribed by law.

Company matching and employee contributions are 100% vested upon contribution. Discretionary matching contributions are vested 33% for less than one year of service, 66% for one year of service and 100% for two years of service.

Allocation of Contributions and Earnings – Individual accounts are established for each participant and are updated for amounts equal to their elective contributions plus the Company's matching contribution. Earnings or losses are allocated in the same proportion that each participant's account in a fund bears to the total of all participants' accounts in that fund.

Distributions – Upon reaching age 59 1/2, retirement, permanent disability, termination, or death, benefits can be received in a lump sum payment. Alternatively, based on the employees' election, the Plan can establish a monthly payment schedule to distribute the benefits to an employee over a period of time. Hardship withdrawals are available if the participant meets certain criteria. Benefits are recorded when paid.

Investments – Through March 31, 2012, all of the Plan's assets were held and invested by Merrill Lynch Trust Company (Merrill Lynch) based on the participants' elections. Effective April 1, 2012, the Plan was restated and all of the Plan's assets were transferred and are held and invested by Prudential Retirement (Trustee) based upon the participants' elections. Participants direct the investment of their contributions and the Company's matching contributions into various investment options offered by the Plan.

Notes Receivable From Participants – Participants may borrow from their fund accounts a minimum of \$1,000 up to a maximum equal to the lesser of \$50,000 or 50% of their account balance. The loans are secured by the balance in the participant's account and bear interest at a commercially reasonable rate of interest as determined by the Plan Administrator. Principal, or 4.25%, and interest is paid ratably through biweekly payroll deductions.

Payment of Benefits – On termination of service due to death, disability, or retirement, a participant may elect to receive either a lump sum amount equal to the value of the participant's vested interest in his or her account, or annual installments. For termination of service for other reasons, a participant may receive the value of the vested interest in

his or her account as a lump sum distribution.

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Plan Termination – The Company has established the Plan with the intent to maintain it indefinitely, but does retain the right, at any time, to discontinue contributions and terminate the Plan.

Upon termination of the Plan, any unallocated amounts shall be allocated to the accounts of all participants. Upon such termination, the Trustee may direct the Plan Administrator to either distribute the full amount of benefits credited to each participant's account or continue the trust and distribute the benefits in such manner as though the Plan had not been terminated.

Forfeitures – At December 31, 2012 and 2011, unclaimed forfeited amounts totaled \$8,336 and \$26,234, respectively. Forfeitures are first used to pay plan administrative expense and any remaining may be used to future employer contributions.

#### NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting – The financial statements of the Plan are prepared on the accrual basis of accounting.

Investment Valuation and Income Recognition – All of the assets and investments of the Plan are participant directed. Investments are reported at fair value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. See Note 4 for discussion of fair value measurements.

Investment contracts held by a defined-contribution plan are required to be reported at fair value. However, contract value is the relevant measurement attribute for that portion of the net assets available for benefits of a defined-contribution plan attributable to fully benefit-responsive investment contracts because contract value is the amount participants would receive if they were to initiate permitted transactions under the terms of the plan. The Plan invests in investment contracts through a collective trust. The Statements of Net Assets Available for Benefits present the fair value of the investment in the collective trust as well as the adjustment of the investment in the collective trust from fair value to contract value relating to the investment contracts. The Statement of Changes in Net Assets Available for Benefits is prepared on a contract value basis.

Purchases and sales of securities are recorded on a trade-date basis. Dividends are recorded on the ex-dividend date and interest income is recognized on the accrual basis. Net appreciation (depreciation) includes the Plan's gains and losses on investments bought and sold as well as held during the year.

Notes Receivable from Participants – Notes receivable from participants are measured at their unpaid principal balance. Delinquent participant loans are reclassified as distributions based on the terms of the plan document. Related fees are recorded as administrative expenses and are expensed when they are incurred. No allowance for credit losses has been recorded as of December 31, 2012 and 2011. If a participant ceases to make loan repayments and the plan administrator deems the participant loan to be in default, the participant loan balance is reduced and a benefit payment is recorded.

Payment of Benefits – Benefits are recorded when paid.

Expenses – Certain expenses of maintaining the Plan are paid directly by the Company and are excluded from these financial statements. Fees related to the administration of notes receivable from participants are charged directly to the participant's account and are included in administrative expenses.

Use of Estimates – The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of additions to and deductions from net assets during the reporting period. Actual results could differ from those estimates.

Subsequent Events – In preparing the financial statements, subsequent transactions and events were evaluated for potential recognition. There are no subsequent transactions and events that require disclosure to or adjustment in the financial statements.



Accounting Pronouncement Issued and Adopted – In January 2012, the Plan adopted Accounting Standard Update (ASU) 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS, issued by the Financial Accounting Standards Board (FASB) that requires additional fair value disclosures. The amended guidance changes several aspects of the fair value measurement guidance in FASB Accounting Standards Codification (ASC) 820, Fair Value Measurement, including information about valuation techniques and unobservable inputs used in Level 3 fair value measurements and a narrative description of the sensitivity of Level 3 measurements to changes in unobservable inputs. ASU 2011-04 has no impact on the Plan's financial statements since the Plan has no Level 3 investments.

#### NOTE 3 INVESTMENTS

During 2012, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated in value as follows:

|                                  |             |
|----------------------------------|-------------|
|                                  | 2012        |
| Stable Value Funds               | \$55,496    |
| Collective Trusts                | 198,083     |
| Mutual Funds                     | 643,972     |
| Common Stock                     | 169,638     |
| Self-directed Brokerage Accounts | 58,475      |
|                                  | \$1,125,664 |

As of December 31, 2012, the following investments represented more than 5% of the Plan's net assets:

|   |             |
|---|-------------|
| Investments   |             |
| Wells Fargo Stable Value Fund at contract value (fair value \$2,932,912) (Note 5) | \$2,850,255 |
| Dreyfus S&P 500 Index Fund  | 1,340,470   |
| JP Morgan Core Bond A   | 1,266,784   |
| American Europe Pacific Group Fund  | 1,049,326   |
| JP Morgan Large Cap Growth  | 864,348     |
| RidgeWorth Large Cap Value Equity Class A   | 599,311     |

As of December 31, 2011, the following investments represented more than 5% of the Plan's net assets:

|   |             |
|---|-------------|
| Investments   |             |
| Bank of America, N.A. Equity Index Trust  | \$2,339,106 |
| Wells Fargo Stable Value Fund at contract value (fair value \$4,050,372) (Note 5) | 3,947,610   |
| Nationwide Mid Cap  | 734,819     |
| Nationwide Small Cap  | 661,100     |
| PIMCO Total Return Fund, Class A  | 1,525,008   |
| Davis New York Venture Fund, Class A  | 1,092,487   |
| American Europe Pacific Group Fund  | 1,216,510   |

#### NOTE 4 FAIR VALUE MEASUREMENTS

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, provides the framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy under FASB ASC 820 are described as follows:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Plan has the ability to access.

Level 2 Inputs to the valuation methodology include quoted prices for similar assets or liabilities in an active market; quoted prices for identical or similar assets or liabilities in inactive markets; inputs other than quoted prices that are observable for the asset or liability; and inputs that are derived principally from or corroborated by observable market data by correlation or other means. If the asset or liability has a specified (contractual) term, the level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement. The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2012 and 2011.

Common stock: Valued at the closing price reported on the active market on which the individual securities are traded.

Collective Trusts and Stable Value Fund: Valued based on information reported by the investment advisor using the audited financial statements of the collective trust at year end.

Guarantee Income Fund: Valued based upon the participant contributions made in the fund, plus earnings at guaranteed crediting rates, less withdrawals and fees.

Mutual funds: Valued at the net asset value of shares held by the Plan at year end. The funds had no unfunded commitments, required notice period for redemption, or other redemption restriction.

The preceding methods described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Plan believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Plan's assets at fair value as of December 31, 2012 and 2011:

## Assets at Fair Value as of December 31, 2012

|                       | Level 1     | Level 2     | Level 3 | Total        |
|-----------------------|-------------|-------------|---------|--------------|
| Stable Value Fund     | \$—         | \$2,932,912 | \$—     | \$2,932,912  |
| Guarantee Income Fund | —           | 467,270     | —       | 467,270      |
| Mutual Funds:         |             |             |         |              |
| Index funds           | 1,340,469   | —           | —       | 1,340,469    |
| Growth funds          | 3,674,415   | —           | —       | 3,674,415    |
| Fixed income funds    | 1,547,068   | —           | —       | 1,547,068    |
| Total mutual funds    | 6,561,952   | —           | —       | 6,561,952    |
| Common stocks         | 378,210     | —           | —       | 378,210      |
|                       | \$6,940,162 | \$3,400,182 | —       | \$10,340,344 |

## Assets at Fair Value as of December 31, 2011

|                                  | Level 1     | Level 2     | Level 3 | Total        |
|----------------------------------|-------------|-------------|---------|--------------|
| Collective Trust Funds           | \$—         | \$2,339,106 | \$—     | \$6,389,478  |
| Stable Value Fund                | —           | 4,050,372   | —       | 4,050,372    |
| Mutual Funds:                    |             |             |         |              |
| Index funds                      | 1,395,919   | —           | —       | 1,395,919    |
| Growth funds                     | 3,228,971   | —           | —       | 3,228,971    |
| Fixed income funds               | 1,525,008   | —           | —       | 1,525,008    |
| Total mutual funds               | 6,149,898   | —           | —       | 6,149,898    |
| Common stocks                    | 369,891     | —           | —       | 369,891      |
| Self-directed brokerage accounts | 364,042     | —           | —       | 364,042      |
|                                  | \$6,883,831 | \$6,389,478 | —       | \$13,273,309 |

## NOTE 5 INVESTMENT IN INSURANCE CONTRACTS

## Stable Value Fund

The Stable Value Fund invests in investment contracts and security-backed contracts. An investment contract is a contract issued by a financial institution to provide a stated rate of return to the buyer of the contract for a specified period of time. A security-backed contract has similar characteristics as a traditional investment contract and is comprised of two parts: the first part is a fixed-income security or portfolio of fixed-income securities; the second part is a contract value guarantee (wrapper) provided by a third party. Wrappers provide contract value payments for certain participant-initiated withdrawals and transfers, a floor crediting rate, and return of fully accrued contract value at maturity.

There are several risks specific to investment contracts. One of the primary risks involved is credit risk of the contract issuer. Credit risk for security-backed contracts includes risks arising from the potential inability of the issuer to meet the terms of the contract wrapper and the potential default of the underlying fixed-income securities. Secondly, liquidity is limited because of the unique characteristics of investment contracts and the absence of an actively traded secondary market. Interest rate risk is also present because rates may be fixed with these products.

The fair value of the units of this investment is based on the fair value of the underlying investments, and a net asset value can be calculated for this fund as audited financial statements are available. The fair value is based on the present value of future cash flows using the current discount rate. Fair value is adjusted to contract value on the financial statements. The investment contracts are fully benefit responsive because participants may direct withdrawals and transfers at contract value. The average yields on such contracts were 0.94% and 1.56% for 2012 and 2011, respectively. The yield earned with an adjustment to reflect the actual interest rate credited to participants at December 31, 2012 and 2011 was 1.95% and 2.33%, respectively.

Generally there are not any events that could limit the ability of the Plan to transact at contract value paid within 90 days or in rare circumstances, contract value paid over time. There are not any events that allow the issuer to terminate the contract and which require the Plan sponsor to settle at an amount different than Contract Value paid either within 90 days or over time. At December 31, 2012, there are no unfunded commitments and investments are redeemed on a daily basis.

#### Guaranteed Income Fund

The Guaranteed income fund is a group annuity insurance product issued by Evergreen Group Annuity. Under the group annuity insurance contract that supports this product, participants may ordinarily direct permitted withdrawal or transfers of all or a portion of their account balance at contract value within reasonable time frames. Contract value represents deposits made to the contract, plus earnings at guaranteed crediting rates, less withdrawals and fees. The contract is effected directly between the Plan (or the Plan's trustee) and the issuer. The repayment of principal and interest credited to participants is a financial obligation of the issuer. There are no reserves against contract value for credit risk of the contract issuer or otherwise. Given these provisions, the Plan considers this contract to be benefit responsive.

The concept of a value other than contract value does not apply to this insurance company issued general account backed Evergreen (no maturity date) Group Annuity spread product even upon a discontinuance of the contract in which case contract value would be paid no later than 90 days from the date the sponsor provides notice to discontinue. This contract's operation is different than many other evergreen group annuity products in the market by virtue of the fact that a market value (fair value) adjustment does not apply upon a discontinuance. This annuity contract, and therefore the liability of the insurer, is not backed by specific securities of its general account, and therefore the market value of the securities in the insurer's general account does not represent the fair value. The Plan owns a promise to receive interest at crediting rates which are announced in advance and guaranteed for a specified period of time as outlined in the group annuity contract. This product is not a traditional guaranteed investment contract, and therefore there are no known cash flows that could be discounted. As a result, the fair value amount shown materially approximates the contract value.

Interest is credited on contract balances using a single "portfolio rate" approach. Under this methodology, a single interest crediting rate is applied to all contributions made to the product regardless of the timing of those contributions. Interest crediting rate resets are reviewed on a semi-annual basis. When establishing interest crediting rates for this product, the issuer considers many factors, including current economic and market conditions, the general interest rate environment and both the expected and actual experience of a reference portfolio within the issuer's general account. These rates are established without the use of a specific formula. The minimum crediting rate under the contract is 1.50% for 2012.

The average yield earned by the Plan is calculated by dividing the earnings credited to the Plan on the last day of the Plan year by the Fair Value and then annualizing the result. The average yield credited to participants shown is calculated by dividing the earnings credited to the participants on the last day of the Plan year by the fair value and then annualizing the result. The average yield earned and credited to the participants in 2012 was 2.0%. As a result of current stable value product construction, no adjustment will be required to mediate between the average earnings

credited to the Plan and the average earnings credited to the participants.

Generally there are not any events that could limit the ability of the Plan to transact at contract value paid within 90 days or in rare circumstances, contract value paid over time. There are not any events that allow the issuer to terminate the contract and which require the Plan sponsor to settle at an amount different than Contract Value paid either within 90 days or over time. At December 31, 2012, there are no unfunded commitments and investments are redeemed on a daily basis.

**NOTE 6 INCOME TAX STATUS**

The Plan obtained its latest determination letter from the Internal Revenue Service on August 8, 2008, in which the Internal Revenue Service stated that the Plan, as then designed, was in compliance with the applicable requirements of the Internal Revenue Code (IRC). The Plan has been amended since receiving the determination letter. The Plan Administrator believes that the Plan is currently designed and being operated in compliance with the applicable requirements of the IRC, and as a result, the Plan Administrator believes the Plan will remain qualified and that no provision for income taxes is necessary.

Accounting principles generally accepted in the United States of America require Plan management to evaluate tax positions taken by the Plan and recognize a tax liability (or asset) if the Plan has taken an uncertain position that more likely than not would not be sustained upon examination by the Internal Revenue Service. The Plan Administrator has analyzed the tax positions taken by the Plan, and has concluded that as of December 31, 2012, there are no uncertain positions taken or expected to be taken that would require recognition of a liability (or asset) or disclosure in the financial statements. The Plan is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. The Plan Administrator believes it is no longer subject to income tax examination for years prior to 2009.

**NOTE 7 RELATED PARTY TRANSACTIONS AND ADMINISTRATIVE EXPENSES**

Through March 2012, Merrill Lynch was the trustee as defined by the Plan and managed the investments. As of April 1, 2012, Prudential Bank & Trust Company is the trustee as defined by the Plan and has managed the investments. Therefore, transactions related to these investments qualify as permitted party-in-interest transactions. Administrative expenses of the Plan were paid by the Plan Administrator. Certain administrative functions are performed by officers or employees of the Company. No such officer or employee receives compensation from the Plan.

**NOTE 8 RISKS AND UNCERTAINTIES**

The Plan's investments include funds which invest in various types of investment securities and in various companies within various markets. Investment securities are exposed to several risks, such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the Plan's financial statements and supplemental schedule.



## SUPPLEMENTAL SCHEDULE

## THE ST. JOE COMPANY 401(K) PLAN

## SCHEDULE H, LINE 4i - SCHEDULE OF ASSETS (HELD AT END OF YEAR)

December 31, 2012

| (a) | (b)   | (c)   | (d)    | (e)           |
|-----|---|---|--------|---------------|
|     | Identity of Issue   | Description of Investment                       | Cost** | Current Value |
| *   | Wells Fargo Bank<br>Minnesota, N.A.                       | Wells Fargo Stable Value Fund                   | \$     | \$2,850,255   |
| *   | Prudential Mutual Funds                                   | Dreyfus S&P 500 Index Fund                      |        | 1,340,470     |
| *   | Prudential Mutual Funds                                   | JP Morgan Core Bond A                           |        | 1,266,784     |
| *   | Prudential Mutual Funds                                   | American Europe Pacific Group Fund              |        | 1,049,326     |
| *   | Prudential Mutual Funds                                   | JP Morgan Large Cap Growth                      |        | 864,348       |
| *   | Prudential Mutual Funds                                   | RidgeWorth Large Cap Value Equity Class A       |        | 599,311       |
| *   | Prudential Retirement<br>Insurance and Annuity<br>Company | Guaranteed Income Fund                          |        | 467,270       |
| *   | The St. Joe Company                                       | Common stock, 16,387 shares                     |        | 378,210       |
| *   | Prudential Mutual Funds                                   | Goldman Sachs Small Cap Value A                 |        | 303,972       |
| *   | Prudential Mutual Funds                                   | Lord Abbett Development Growth                  |        | 298,332       |
| *   | Prudential Mutual Funds                                   | Prudential Jennison Mid Cap Growth              |        | 282,093       |
| *   | Prudential Mutual Funds                                   | Prudential High Yield A                         |        | 280,284       |
| *   | Prudential Mutual Funds                                   | Victory Established Value                       |        | 276,442       |
| *   | Prudential Mutual Funds                                   | Opp Gold & Special Min A                        |        | 590           |
| *   | Participant loans   | Various at 4.25%, maturing through<br>3/26/2017 | —      | 34,063        |
|     |   |   |        | \$10,291,750  |

\* Denotes party-in-interest.

\*\* Cost basis is not required for participant directed investments and therefore is not included.

THE ST. JOE COMPANY  
401(k) PLAN

EIN 59-0432511  
Attachment to 2012

Plan 080  
Form 5500

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Administrator of the Plan has duly caused this annual report to be signed on its behalf by the undersigned hereunto duly authorized.

The St. Joe Company 401(k) Plan

The St. Joe Company

Date: June 27, 2013

By: /s/ Thomas J. Hoyer  
Thomas J. Hoyer  
Chief Financial Officer

EXHIBIT INDEX

| Exhibit No. | Description   |
|-------------|---|
| 23.1        | Consent of Vestal & Wiler, CPAs, independent registered public accounting firm. |