PETROBRAS - PETROLEO BRASILEIRO SA Form 6-K May 18, 2015

#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

### FORM 6-K

Report of Foreign Private Issuer Pursuant to Rule 13a-16 or 15d-16 of the Securities Exchange Act of 1934

For the month of May, 2015

**Commission File Number 1-15106** 

# PETRÓLEO BRASILEIRO S.A. - PETROBRAS

(Exact name of registrant as specified in its charter)

# **Brazilian Petroleum Corporation - PETROBRAS**

(Translation of Registrant's name into English)

Avenida República do Chile, 65 20031-912 - Rio de Janeiro, RJ Federative Republic of Brazil (Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F	Χ	Form 40-F	

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes	No	Χ	

#### **FIRST QUARTER OF 2015**

#### **RESULTS**

Rio de Janeiro - May 15, 2015 - (A free translation of the original in Portuguese).

Petrobras announces today its consolidated results for the 1Q-2015 reviewed by independent auditors, stated in millions of *Reais*, prepared in accordance with International Financial Reporting Standards - IFRS issued by the International Accounting Standards Board - IASB.

Consolidated net income attributable to the shareholders of Petrobras and Adjusted EBITDA in the 1Q-2015 were R\$ 5,330 million and R\$ 21,518 million, respectively.

#### **Key events**

#### Jan-Mar

5,330 5,393 (1) Consolidated net income (26,600) 120 (loss) attributable to the shareholders of Petrobras

2,531 **Total domestic and** 2,799 2,803 11

international crude oil and natural gas production (Mbbl/d)

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21,518 14,349 50 **Adjusted EBITDA** 20,057 7

The Company reported net income of R\$ 5,330 million in the 1Q-2015, mainly due to the following events compared to the 4Q-2014:

- Diesel (5%) and gasoline (3%) price increases on November 7, 2014;
- Lower cost of sales due to decreased crude oil and oil product import costs and volumes;
- Lower export revenues, affected by a decrease in international crude oil prices (average Brent prices decreased by 29% in the 1Q-2015 compared to the 4Q-2014);
- Decreased domestic oil product sales (10%) due to the seasonal consumption and lower economic activity;
- R\$ 5,621 million net finance expense in the 1Q-2015;
- The Company reached a monthly average crude oil production record level of 672 thousand barrels per day in the pre-salt layer in the first quarter of 2015 (on April 11, 2015 the Company reached a crude oil production record level of 800 thousand barrels per day at the pre-salt layer); and
- Production start-up of P-61 platform in Papa-Terra field in the Campos Basin and of the early production system in Búzios field (Santos Basin), as well as the production start-up of Hadrian South field in ultra-deep waters of the Gulf of Mexico.

In the 1Q-2015, a 20.8% depreciation of the Real against the U.S. dollar affected our consolidated statement of income, shareholders' equity and indicators. However, this effect did not materially impact our net cash flows, as set forth below:

**Consolidated statement of income (revenues, costs, operating** 1,426 decrease **expenses and finance expense)** 

# Cash and cash equivalents held abroad

9,788 increase

# **Debt denominated in foreign currency**

55,110 increase

# Cash flow hedge accounting (shareholders' equity)

18,137 decrease

# Net debt/Adjusted EBITDA ratio

0.64X increase

**Leverage** 4.5pp increase

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Financial and Operating Highlights Page 3
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Comments from the CEO
Mr. Aldemir Bendine
Dear Shareholders and Investors,
During the first quarter of 2015 we reached an operating income of R\$ 13.3 billion and an adjusted EBITDA of R\$ 21.5 billion, an increase of 76% and 50%, respectively, when compared to the first quarter of 2014. This result is mainly explained by the higher oil production, higher fuel sales margins in Brazil and lower production taxes and imports. Our net income decreased 1% relative to the first quarter of 2014, mainly as a result of the exchange rate devaluation in the period.
We are working to maintain our financial and economic performances at high levels. In previous opportunities, I have mentioned that our goal is to develop a profitable Company, with excellence in Corporate Governance, and that is able to efficiently utilize its assets to generate the highest value to shareholders and investors. With that in mind, we are preparing a new business plan that will outline our vision for the future of Petrobras.
An important element of this plan is the deleveraging of the Company. We intend to accomplish it gradually, respecting the existing contracts and establishing a balance with the production growth.
Finally, I would like to once again congratulate the Company´s employees, the ones responsible for another "OTC Distinguished Achievement Award for Companies, Organizations and Institutions", the most important international offshore industry award. Such recognition proves that Petrobras has the necessary expertise, technology and resources for the construction of a company that aims at creating maximum value in its operations.
Aldemir Bendine, CEO.

### FINANCIAL AND OPERATING HIGHLIGHTS

#### **Main Items and Consolidated Economic Indicators**

Jan-Mar

**85,040** (13) **Sales revenues** 

74,353 81,545 (9)

22,015 2 **Gross profit** 22,410 19,163 17

(32,826) 141 Net income (loss) before finance income 13,335 7,577 76 (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

(1,814) (210) **Net finance income (expense)** 

(5,621) (174)

(3130)

(26,600) 120 Consolidated net income (loss) attributable to the shareholders of Petrobras

5,330

5,393

(1)

(2.04) 120 Basic and diluted earnings (losses) per 0.41 0.41 - share  $^{1}$ 

127,506 (1) Market capitalization (Parent Company) 125,807 199,739 (37)

26 4 **Gross margin (%)** 30 23 7

(39) 57 **Operating margin (%) 2** 18 9 9

(31) 38 **Net margin (%)** 7 7

20,057 7 Adjusted EBITDA <sup>3</sup>

21,518 14,349 50

Net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes by business segment

4,055 21 . Exploration & Production 4,887

16,246 (70)

(32,185) 129 . **Refining, Transportation and Marketing** 9,346 (7,420) 226

459 358 **. Gas & Power** 2,102 631 233

(57) 21 **. Biofuel** (45) (66) 32

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669 28 **. Distribution** 853 757 13

(2,776) 115 . International 404 454 (11)

(4,478) 6 . Corporate

(4,212) (3,379) (25)

24,598 (27) **Capital expenditures and investments** 17,843 20,584 (13)

76.27 (29) **Brent crude (US\$/bbl)** 53.97 108.22 (50)

2.54 13 Average commercial selling rate for U.S. 2.87 2.37 21 dollar

2.66 21 Period-end commercial selling rate for 3.21 2.26 42 U.S. dollar

8.4 12 Variation of the period-end commercial 20.8 (3.4) 24 selling rate for U.S. dollar (%)

11.22 1 **Selic interest rate - average (%)** 12.19 10.40 2

## **Average price indicators**

228.81 (3) **Domestic basic oil products price (R\$/bbl)** 221.25 227.46 (3)

# **Domestic Sales Price**

66.49 (35) . Crude oil (U.S. dollars/bbl) 4 43.40 98.02 (56)

45.54 (11) . Natural gas (U.S. dollars/bbl) 40.76 47.33 (14)

## **International Sales Price**

73.66 (21) . Crude oil (U.S. dollars/bbl) 58.40 84.18 (31)

22.26 1 . Natural gas (U.S. dollars/bbl) 22.40 23.28 (4)

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<sup>&</sup>lt;sup>1</sup> Basic and diluted earnings (losses) per share calculated based on the weighted average number of shares.

<sup>&</sup>lt;sup>2</sup> Operating margin calculated based on net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes.

<sup>&</sup>lt;sup>3</sup> EBITDA + share of earnings in equity-accounted investments and impairment.

<sup>&</sup>lt;sup>4</sup> Average between the exports prices and the internal transfer prices from Exploration & Production to Refining, Transportation and Marketing.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **RESULTS OF OPERATIONS**

### 1Q-2015 compared to the 4Q-2014:

#### **Gross Profit**

Gross profit increased 2% (R\$ 395 million), mainly due to:

Ø Sales revenues of R\$ 74,353 million, 13% lower as a result of:

- Decreased domestic oil product demand (10%), mainly diesel (10%) and gasoline (11%), reflecting the seasonal period and the lower economic activity; and
- Lower average export prices of crude oil and oil products, and decreased average realization prices of naphtha, jet fuel and fuel oil that are adjusted to reflect the decreased international prices (29% Brent decrease), partially offset by the depreciation of the real against the U.S. dollar (13%).

These effects were partially offset by the price adjustments on November 7, 2014 of diesel (5%) and gasoline (3%) that fully impacted the 1Q-2015.

Ø Costs of sales of R\$ 51,943 million, 18% lower when compared to the 4Q-2014, due to lower domestic oil product sales volumes, as well as to a decrease in crude oil and oil product import costs and production taxes, resulting from a decrease in international prices (29%), partially offset by the depreciation of the real against the U.S. dollar (13%), besides the lower share of oil product imports on sales mix.

# Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes of R\$ 13,335 million, resulted from:

- Lower sale expenses resulting from the reversal of an allowance for impairment of trade receivables from companies in the isolated electricity system (R\$ 1,295 million), considering the complementary guarantee by pledged credits from the Energetic Development Account for a more part of debt confession agreement between the Company and the Eletrobras System on December 31, 2014;
- Decreased geologic and geophysical expenses and lower write-off of dry and/or subcommercial wells (R\$ 510 million); and
- Higher gross profit.

## **Net finance expense**

Net finance expense of R\$ 5,621 million was R\$ 3,807 million higher than in the 4Q-2014, resulting from:

- Exchange variation losses due to a 20.8% depreciation of the Real against the U.S. dollar (compared to a 8.4% depreciation in the 4Q-2014) on net liability exposure in U.S. dollar, with the effects of the cash flow hedge as set forth on item 5 of Appendix;
- Lower gains on commodity derivative financial instruments;
- Higher interest expenses generated by the decrease in capitalized borrowing costs resulting from a decrease in the balance of assets under construction; and
- Monetary restatement of debt confession agreements of trade receivables from the electricity sector in the 4Q-2014.

These effects were partially offset by a foreign exchange variation gain attributable to a higher 11.6% appreciation of the U.S. Dollar against the Euro (compared to a 3.8% appreciation in the 4Q-2014) on net liabilities in Euro.

## Net income attributable to the shareholders of Petrobras

Net income attributable to the shareholders of Petrobras was R\$ 5,330 million that reflects the lack of non-recurrent material items. In the 4Q-2014, the impairment charges of assets generated the loss of R\$ 26,600 million.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **RESULTS OF OPERATIONS**

### 1Q-2015 compared to the 1Q-2014:

#### **Gross Profit**

Gross profit increased by 17% (R\$ 3,247 million) in the 1Q-2015 compared to the 1Q-2014, mainly due to:

Ø Sales revenues of R\$ 74,353 million, 9% lower, when compared to the 1Q-2014, resulting from:

- Lower export prices and a decrease in the price of oil products sold in the Brazilian market that were adjusted to reflect a decrease in international crude oil and oil product prices (Brent prices decreased by 50%). These effects were partially offset by the depreciation of the Real against the U.S. dollar (21%), along with higher diesel and gasoline prices following a price increase on November 7, 2014; and
- Decreased domestic oil product demand (6%), mainly of naphtha (30%), diesel (4%) and gasoline (5%), due to a decrease in economic activity.

These effects were partially offset by a higher crude oil export volume (44%).

 $\emptyset$  Cost of sales of R\$ 51,943 million in the 1Q-2015, 17% lower when compared to the 1Q-2014, due to:

- Lower import costs and production taxes attributable to a decrease in international crude oil prices (50%), partially offset by the impact of the depreciation of the Real against the U.S. dollar (21%); and
- Decreased domestic oil product sales volumes, lower share of crude oil imports on feedstock processing and a lower share of oil product imports in the sales mix.

# Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net income before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes reached R\$ 13,335 million in the 1Q-2015, and was higher in R\$ 5,758 million compared to the 1Q-2014, due to higher gross profit, to the impact, in the 1Q-2014, of the Company's Voluntary Separation Incentive Plan - PIDV (R\$ 2,396 million) and to a gain resulting from the reversal of an allowance for impairment of trade receivables from companies in the isolated electricity system (R\$ 1,295 million).

## **Net finance expense**

Net finance expense of R\$ 5,621 million, R\$ 5,447 million higher when compared to the 1Q-2014, resulting from:

- Exchange variation loss due to the higher 20.8% depreciation of the Real against the U.S. dollar (compared to the 3.4% foreign currency appreciation in the 1Q-2014) on net liability exposure in U.S. dollar, already considering the effects of the cash flow hedge, as set forth on item 5 of Appendix; and
- Higher interest expenses due to an increase in our net debt and a decrease in capitalized borrowing costs resulting from a decrease in the balance of assets under construction.

These effects were partially offset by an exchange rate variation gain due to the appreciation of the U.S. dollar against the Euro (appreciation of 11.6% in the 1Q-2015 compared to a flat exchange rate during 1Q-2014).

## Net income attributable to the shareholders of Petrobras

Net income attributable to the shareholders of Petrobras reached R\$ 5,330 million in the 1Q-2015, remaining relatively flat compared to the 1Q-2014. The higher net finance expense and income taxes were offset by higher gross profit and lower operating expenses.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **NET INCOME BY BUSINESS SEGMENT**

Petrobras is an integrated energy company and most of the crude oil and natural gas production from the Exploration & Production segment is transferred to other business segments of the Company. Our results by business segment include transactions carried out with third parties, transactions between companies of Petrobras's Group and transfers between Petrobras's business segments that are calculated using internal transfer prices defined through methodologies based on market parameters.

## **EXPLORATION & PRODUCTION**

Jan-Mar

## **Net Income**

2,672 18 3,148 10,654 (70)

(1Q-2015 x 4Q-2014): The higher net income was due to lower operating expenses, mainly to the fact that the 4Q-2014 was impacted by impairment charges and provision for decommissioning costs, partially offset by decreased crude oil sales/transfer prices, reflecting the net effect of the reduction of international crude oil prices (29%) and the depreciation of the real against the U.S. dollar (13%).

The spread between the average domestic oil price (sale/transfer) and the average Brent price increased from U.S.\$ 9.78/bbl in the 4Q-2014 to U.S.\$ 10.57/bbl in the 1Q-2015.

(1Q-2015 x 1Q-2014): The lower net income was mainly due to lower crude oil sales/transfer prices, reflecting the net effect of the reduction of international crude oil prices (50%) and the depreciation of the real against the U.S. dollar (21%), partially offset by an increase in crude oil and NGL production in Brazil (12%), lower write-offs of dry and subcommercial wells and by the negative impact of the Company's Voluntary Separation Incentive Plan (PIDV) in the 10-2014.

The spread between the average domestic oil price (sale/transfer) and the average Brent price increased from US\$10.20/bbl in the 1Q-2014 to U.S.\$ 10.57/bbl in the 1Q-2015.

Jan-Mar

# Exploration & Production - Brazil (Mbbl/d) (\*)

2,150 – Crude oil and NGLs 2,149 1,922 12

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453 3 Natural gas <sup>5</sup> 467 400 17

**2,603** – **Total 2,616 2,322** 13

(1Q-2015 x 4Q-2014): Crude oil and NGL production remained relatively flat compared to the 4Q-2014. The increased production from start-up of P-62 platform (Roncador), Cidade the ramp-up of FPSOs Cidade de Mangaratiba de Mangaratiba (Iracema Sul area) and Cidade (Iracema Sul) and Cidade de Ilhabela (Sapinhoá) was offset by the termination of theramp-up of P-55 (Roncador), P-58 (Parque das production of Marlim FPSO MLS in January 2015 (termination of the agreement) and by the preventive maintenance stoppage of P-58 and Cidade de São Paulo (Sapinhoá) FPSOs. platform (Parque das Baleias).

Natural gas production increased by 3% due to the ramp-up of FPSOs Cidade de Mangaratiba (Iracema Sul) and Cidade de Ilhabela (Sapinhoá).

(1Q-2015 x 1Q-2014): Crude oil and NGL production increased by 12% as a result of the de Ilhabela (Sapinhoá) FPSOs, along with the Baleias) and P-63 (Papa-Terra) production systems, as well as Cidade de Paraty (Lula NE) The natural decline of certain fields partially offset these effects.

The 17% increase in natural gas production is attributable to the production start-up of Cidade de Mangaratiba (Iracema Sul area) and Cidade de Ilhabela (Sapinhoá) FPSOs and to the higher productivity of P-58 (Parque das Baleias) and Mexilhão platforms and of Cidade de Paraty (Lula NE), Cidade de São Paulo (Sapinhoá), Cidade de Santos (Uruguá-Tambaú) and Cidade de Angra dos Reis (Lula) FPSOs. This increase was partially offset by the natural decline of certain fields.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>5</sup> Does not include LNG. Includes gas reinjection.

## FINANCIAL AND OPERATING HIGHLIGHTS

Jan-Mar

Lifting Cost - Brazil (\*)

U.S.\$/barrel:

14.21 (7) Excluding production taxes 13.27 14.15 (6)

25.72 (22) Including production taxes 20.05 33.00 (39)

# R\$/barrel:

36.12 6 Excluding production taxes 38.13 33.14 15

66.41 (12) Including production taxes 58.73 76.86 (24)

#### Lifting Cost - Excluding production taxes - U.S.\$/barrel

(1Q-2015 x 4Q-2014): Lifting cost excluding production taxes in U.S.\$/barrel decreased by 7%. Excluding the impact of foreign exchange variation, it increased 1% due to higher well intervention expenses.

(1Q-2015 x 1Q-2014): Lifting cost excluding production taxes in U.S.\$/barrel decreased by 6%. Excluding the impact of foreign exchange variation, it increased by 6% due to higher well intervention expenses and higher engineering and subsea maintenance costs in the Campos Basin, besides the start-up of the FPSO Cidade de Ilhabela (Sapinhoá), which have higher costs per unit produced during the start-up period.

#### Lifting Cost - Including production taxes - U.S.\$/barrel

(1Q-2015 x 4Q-2014): The 22% decrease in lifting cost including production taxes is attributable to a decrease in the average reference price for domestic crude oil in U.S. dollars (33%), which is used to calculate production taxes in Brazil, resulting from lower international crude oil prices.

(1Q-2015 x 1Q-2014): The 39% decrease in lifting cost including production taxes is attributable to lower average reference price for domestic crude oil in U.S. dollars (a 54% decrease), which is used as parameter to calculate production taxes in Brazil, as a result of lower international crude oil prices.

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<sup>\*</sup> Not reviewed by independent auditor.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **REFINING, TRANSPORTATION AND MARKETING**

Jan-Mar

#### **Net Income**

(21,333) 129 6,181 (4,808) 229

(1Q-2015 x 4Q-2014): The net income of the 1Q-2015 was due to lower crude oil acquisition/transfer costs and to the decreased oil product imports for resale, reflecting the net effect of the decreased international commodity prices (29%), the depreciation of the real against the U.S. dollar (13%) and the price adjustments of diesel (5%) and gasoline (3%) occurred on November 7, 2014. The net loss of the 4Q-2014 was generated by impairment charges of refining and petrochemical assets.

(1Q-2015 x 1Q-2014): The net income was due to a decrease in crude oil acquisition/transfer costs resulting from lower international prices (a 50% decrease), to the depreciation of the real against the U.S. dollar (21%), to the lower share of crude oil imports on feedstock processed and of oil product imports on our sales mix, and also to diesel (5%) and gasoline (3%) price increases occurred on November 7, 2014.

Jan-Mar

# Imports and Exports of Crude Oil and Oil Products (Mbbl/d) $^{(*)}$

371 (25) Crude oil imports 277 359 (23)

412 (16) Oil product imports 345 424 (19)

(21) **Imports of crude oil and oil products 622 783** (21)

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270 4 Crude oil exports <sup>6</sup> 281 195 44

123 (6) Oil product exports 116 171 (32)

393 1 Exports of crude oil and oil products 397 366 8

(390) 42 Exports (imports) net of crude oil and oil (225) (417) 46 products

2 (100) Other exports – 3 (100)

(1Q-2015 x 4Q-2014): The decreased feedstock processed generated higher crude oil exports and lower imports.

Decreased oil product imports due to domestic seasonal demand.

(1Q-2015 x 1Q-2014): Higher crude oil production and lower feedstock processed on refineries generated higher crude oil exports and lower imports.

Decreased oil product imports due to lower domestic demand. Lower oil product exports due to decreased feedstock processed.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>6</sup> It includes crude oil export volumes made both by our Refining, Transportation and Marketing segment and by our Exploration & Production segment.

#### FINANCIAL AND OPERATING HIGHLIGHTS

Jan-Mar

# Refining Operations (Mbbl/d) (\*)

2,171 (10) Output of oil products 1,964 2,124 (8)

2,176 – Reference feedstock <sup>7</sup> 2,176 2,102 4

98 (12) Refining plants utilization factor (%) 8 86 96 (10)

2,085 (10) Feedstock processed (excluding NGL) - Brazil  $^9$  1,879 2,017 (7)

2,127 (10) Feedstock processed - Brazil <sup>10</sup> 1,922 2,058 (7)

2 Domestic crude oil as % of total feedstock 86 83 3 processed

(1Q-2015 x 4Q-2014): Daily feedstock processed decreased 10% due to the scheduled stoppage of RLAM, partially offset by the start-up of RNEST.

(1Q-2015 x 1Q-2014): Daily feedstock processed was 7% lower, due to the scheduled stoppage of RLAM distillation unit, partially offset by the operational return of REPLAN compared to the scheduled stoppage occurred in the 1Q-2014.

Jan-Mar

# Refining Cost - Brazil (\*)

2.71 5 Refining cost (U.S.\$/barrel) 2.84 2.75 3

6.90 18 Refining cost (R\$/barrel) 8.16 6.48 26

(1Q-2015 x 4Q-2014): Refining cost, in US\$/barrel, increased by 5%. Refining cost, in R\$/barrel, increased by 18% due to lower feedstock processed.

(1Q-2015 x 1Q-2014): Refining cost, in US\$/barrel, increased by 3%. Refining cost, in R\$/barrel, increased by 26%, mainly attributable to higher employee compensation costs arising from the 2014 Collective Bargaining Agreement and to lower feedstock processed.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>7</sup> Reference feedstock or Installed capacity of primary processing considers the maximum sustainable feedstock processing reached at the distillation units at the end of each period, respecting the project limits of equipment and the safety, environment and product quality requirements. It is lower than the authorized capacity set by ANP (including temporary authorizations) and by environmental protection agencies.

<sup>&</sup>lt;sup>8</sup> Refining plants utilization factor is the relation between the feedstock processed (excluding NGL) and the reference feedstock.

<sup>&</sup>lt;sup>9</sup> Feedstock processed (excluding NGL) – Brazil is the volume of crude oil processed in the Company's refineries and is factored into the calculation of the Refining Plants Utilization Factor.

<sup>&</sup>lt;sup>10</sup> Feedstock processed – Brazil includes crude oil and NGL processing.

# FINANCIAL AND OPERATING HIGHLIGHTS GAS & POWER

Jan-Mar

#### **Net Income**

357 285 1,376 515 167

(1Q-2015 x 4Q-2014): The higher net income was mainly due to a reversal of an allowance for impairment of trade receivables from electricity companies, besides lower LNG import costs, partially offset by the effect of a decrease in electricity average margins due to a reduction of electricity spot prices (47%).

(1Q-2015 x 1Q-2014): The higher income was mainly due to a reversal of an allowance for impairment of trade receivables from electricity companies, an increase in average natural gas sales margins (due to lower LNG import costs and to the higher domestic natural gas supply), partially offset by the effect of a decrease in electricity average margins due to a reduction of electricity spot prices (41%) and the gain on disposal of 100% of our interest in Brasil PCH S.A. (R\$ 646 million), recognized only in 2014.

## Physical and Financial Indicators (\*)

1,128 (19) Electricity sales (Free contracting market - 911 1,252 (27) ACL) - average MW

2,671 22 Electricity sales (Regulated contracting market 3,263 1,891 73 - ACR) - average MW

4,941 3 Generation of electricity - average MW 5,110 4,117 24

724 (47) Electricity price in the spot market - 387 651 (41) Differences settlement price (PLD) - R\$/MWh <sup>11</sup>

190 (41) Imports of LNG (Mbbl/d) 113 119 (5)

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201 3 Imports of natural gas (Mbbl/d) 208 204 2

(1Q-2015 x 4Q-2014): Electricity sales volumes were 19% lower on the Free Contracting Environment – ACL mainly resulting from the shift of the sale of a portion of our available capacity towards the Brazilian electricity regulated market (Ambiente de Contratação Regulada – ACR).

The 3% increase on electricity generation was due to higher thermoelectric availability in the period.

The 47% decrease on electricity prices in the spot market resulted from changes on ANEEL methodology as from December 27, 2014 that established a decreased amount for the calculation of the maximum limit of differences settlement price.

The 41% decrease on LNG imports was due to higher domestic natural gas supply to meet higher production.

The 3% increase in natural gas imports from Bolivia is due to a higher thermoelectric demand.

(1Q-2015 x 1Q-2014): Electricity sales volumes were 27% lower resulting from the shift of the sale of a portion of our available capacity (1,049 average MW) towards the Brazilian electricity regulated market (Ambiente de Contratação Regulada – ACR).

Electricity generation was 24% higher due to increased government thermoelectric dispatch and to higher installed capacity of the Petrobras Thermoelectric Complex (leasing agreement of UTE Cuiabá and the termination of the cycle of UTE Baixada Fluminense).

The 41% decrease on electricity prices in the spot market resulted from the decreased of the maximum differences settlement price authorized by ANEEL as from December 27, 2014.

The 5% decrease on LNG imports was due to higher domestic natural gas supply to meet higher production.

Natural gas imports from Bolivia was 2% higher to meet a higher thermoelectric demand in Brazil.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>11</sup> Weekly weighed prices per output level (light, medium and heavy), number of hours and submarket capacity.

## FINANCIAL AND OPERATING HIGHLIGHTS

## **BIOFUEL**

## **Net Income**

(67) 27 (49) (75) 35

(1Q-2015 x 4Q-2014): Net losses were lower, due to a decrease in the share of losses from ethanol and biodiesel investees and by improved biodiesel margin operations.

(1Q-2015 x 1Q-2014): Biofuel losses were lower in 1Q-2015, when compared to 1Q-2014, due to a decrease in the share of losses from biodiesel investees and to improved biodiesel margin operations.

#### **DISTRIBUTION**

## **Net Income**

432 28 555 484 15

(1Q-2015 x 4Q-2014): The higher net income was due to higher average sale fuel margins generated by increased prices, partially offset by lower sales volumes (8.6%).

(1Q-2015 x 1Q-2014): The higher net income was due to higher average fuel trading margins, to higher sales volumes (1%) and to the negative impact of the Company's Voluntary Separation Incentive Plan (PIDV) in 2014.

## Market Share (\*)12

36.9% - 36.7% 37.0% -

(1Q-2015 x 4Q-2014): The Company's market share was lower mainly due to the 10% decrease of diesel and fuel oil markets, in which BR Distribuidora has a significant share. BR Distribuidora increased its market share in diesel volumes and maintained its share in fuel oil sales, however, the change in the sales mix led to an overall decrease in its market share.

(1Q-2015 x 1Q-2014): The Company's market share was lower mainly due to the 2% decrease in the total volume sold in the diesel market, in which BR Distribuidora has a significant share. BR Distribuidora increased its market share in diesel volumes, however, the change in the sales mix led to an overall decrease in its market share.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>12</sup> Beginning in 2015, our market share excludes sales made to wholesalers. Market share for prior periods was revised pursuant to the changes made by the barazilian National Petroleum, Natural Gas and Biofuels Agency (ANP) and by the Brazilian Wholesalers and Fuel Traders Syndicate (Sindicom). Prior periods are presented based on the new methodology.

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **INTERNATIONAL**

As an outcome of the creation of the position of Chief Governance, Risk and Compliance Officer, which replaced the position of Chief International Officer, the Company has recently approved the organizational structure adjustments in other business areas to allocate the international activities to other business segments. Considering the necessary steps to integrate the management of those activities, the Company is still presenting the results of international activities separately.

## **Net Income**

(4,131) 102 103 753 (86)

(1Q-2015 x 4Q-2014): The net income of the 1Q-2015 was due to the gain on the disposal of fields in Austral Basin in Argentina. The net loss of the 4Q-2014 was affected by impairment charges recognized on E&P activities in the United States and Bolivia and on Japanese refining, besides the inventory write-downs to net realizable value (market value) in December 2014, mainly in the United States and Japan, attributable to a decrease in international crude oil and oil product prices, partially offset by a gain on the disposal of the Company's interest in Petrobras Energia Peru S/A.

(1Q-2015 x 1Q-2014): Net income was lower in the 1Q-2015 when compared to the 1Q-2014 due to a decrease in international crude oil prices and the lower share of earnings in African investees attributable to a decrease in international crude oil and oil product prices. Crude oil sales volumes were also lower, resulting from the disposal of onshore operations in Colombia and in Peru in 2014. The Company also recognized tax credits in the Netherlands in the 1Q-2014. These effects were partially offset by gains on the disposal of fields in the Austral Basin in Argentina in the 1Q-2015.

## Exploration & Production-International (Mbbl/d)<sup>13 (\*)</sup>

## Consolidated international production

75 (8) Crude oil and NGLs 69 87 (21)

90 (3) Natural gas 87 91 (4)

165 (5) Total consolidated international production 156 178 (12)

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31 – Non-consolidated international production 31 31 -

(5) **Total international production 187 209** (11)

(1Q-2015 x 4Q-2014): Crude oil and NGL production decreased by 8% due to the disposal of onshore assets in Peru concluded in November 2014, despite higher production generated by the start-up of Saint Malo fields in December 2014 and Lucius in January 2015 in the United States.

Natural gas production decreased by 3% mainly due to the disposal of onshore assets in Peru.

(1Q-2015 x 1Q-2014): Consolidated crude oil and NGL production decreased by 21%, due to the disposal of onshore areas in Peru in November 2014 and in Colombia in April 2014. These effects were partially offset by an increase in production due to the start-up of Saint Malo field in December 2014 and Lucius in January 2015 in the United States.

Natural gas production decreased by 4%, mainly in Peru, due to the disposal of onshore assets.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>13</sup> Some of the countries that comprise the international production are operating under the production-sharing model, with the production taxes charged in crude oil barrels.

## FINANCIAL AND OPERATING HIGHLIGHTS

## **Lifting Cost - International (U.S.**\$/barrel) (\*)

10.40 (15) 8.86 7.85 13

(1Q-2015 x 4Q-2014): Lifting cost decreased by 15%, mainly due to lower maintenance expenses in Argentina and to the cleaning costs incurred in the 4Q-2014 of production lines in the Cottonwood field in the United States.

(1Q-2015 x 1Q-2014): International lifting cost was 13% higher, mainly in Argentina, resulting from higher operation and maintenance service charges, offset by the termination of disposal of assets in Peru and Colombia in 2014, which had higher operational costs.

# Refining Operations - International (Mbbl/d) (\*)

149 (15) Total feedstock processed <sup>14</sup> 127 165 (23)

157 (1) Output of oil products 155 175 (11)

230 – Reference feedstock <sup>15</sup> 230 230 -

64 (10) Refining plants utilization factor (%)  $^{16}$  54 70 (16)

(1Q-2015 x 4Q-2014): Feedstock processed was 15% lower due to a decrease in the output of oil products and in the capacity utilization generated by the scheduled stoppage on the distillation unit in the United States in March 2015. This effect was partially offset in Japan, mainly attributable to the lower feedstock processed in the 4Q-2014 as a result of higher fuel oil inventory available in the period.

(1Q-2015 x 1Q-2014): Our total international feedstock processed was 23% lower due to a decrease in oil product production and lower capacity utilization, mainly in the United States, due to a scheduled stoppage in the distillation unit during March 2015.

Jan-Mar

# Refining Cost - International (U.S.\$/barrel) (\*)

5.25 (26) 3.90 3.66 7

(1Q-2015 x 4Q-2014): Refining cost per unit decreased by 26% mainly due to maintenances at the catalytic cracking unit in the United States refinery in the 4Q-2014.

(1Q-2015 x 1Q-2014): International refining cost per unit was 7% higher, mainly in Argentina, due to higher employee compensation costs and in Japan that had lower feedstock processed due to lower fuel oil demand.

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<sup>\*</sup> Not reviewed by independent auditor.

<sup>&</sup>lt;sup>14</sup> Total feedstock processed is the crude oil processed abroad at the atmospheric distillation plants, plus the intermediate products acquired from third parties and used as feedstock in other refining units.

<sup>&</sup>lt;sup>15</sup> Reference feedstock is the maximum sustainable crude oil feedstock reached at distillation plants.

<sup>&</sup>lt;sup>16</sup> Refining Plants Utilization Factor is the relation between the crude oil processed at the distillation plant and the reference feedstock.

#### FINANCIAL AND OPERATING HIGHLIGHTS

Sales Volumes - (Mbbl/d)(\*)

Jan-Mar

1,010 (10) Diesel 907 947 (4)

644 (11) Gasoline 573 601 (5)

126 (6) Fuel oil 119 110 8

152 (18) Naphtha 124 178 (30)

233 (4) LPG 223 222 -

113 – Jet fuel 113 111 2

209 (18) Others 171 202 (15)

2,487 (10) Total oil products 2,230 2,371 (6)

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Ethanol, nitrogen fertilizers, renewables and 115 97 19 other products

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455 (2) Natural gas 448 427 5

3,055 (9) Total domestic market 2,793 2,895 (4)

		Edgar Filing: PETROE	BRAS - PETROLEO BRASILEIRO SA - FO	rm 6-K	
395	1	Exports	397	369	8

560 (8) International sales 518 560 (8)

955 (4) Total international market 915 929 (2)

**4,010** (8) **Total 3,708 3,824** (3)

(1Q-2015 x 4Q-2014): Our domestic sales volumes decreased by 9% when compared to the 4Q-2014, primarily due to:

- Diesel (a 10% decrease) due to seasonal demand, considering the lower economic activity in the beginning of the year;
- Gasoline (a 11% decrease) higher demand in the 4Q-2014 due to higher salaries as a result of Christmas bonuses;
- Naphtha (a 18% decrease) due to lower demand by domestic customers, mainly Braskem; and
- Natural gas (a 2% decrease) due to decreased demand on the non-thermoelectric sector.

(1Q-2015 x 1Q-2014): Our domestic sales volumes decreased by 4%, primarily due to:

- Diesel (a 4% decrease) lower consumption by infrastructure construction projects in Brazil and a higher percentage of mandatory biodiesel content requirement in diesel (diesel/biodiesel mix). These effects were partially offset by an increase in the Brazilian diesel-moved light vehicle fleet (vans, pick-ups and SUVs) and higher thermoelectric consumption by thermoelectric plants that complement the Brazilian Integrated Electricity System;
- Gasoline (a 5% decrease) an increase in the anhydrous ethanol content requirement for Type C gasoline (from 25% to 27%), a decrease in the automotive gasoline-moved fleet and higher share of gasoline sales of other players;
- Naphtha (a 30% decrease) due to lower demand by domestic customers, mainly Braskem; and
- Natural gas (a 5% increase) due to a higher demand on the electricity sector.

14

<sup>\*</sup> Not reviewed by independent auditor.

## FINANCIAL AND OPERATING HIGHLIGHTS

# **LIQUIDITY AND CAPITAL RESOURCES**

Consolidated Statement of Cash Flows Data – Summary<sup>17</sup>

Jan-Mar

70,259 Adjusted cash and cash equivalents 68,946 46,257 at the beginning of period <sup>18</sup>

(20,635) Government bonds and time deposits at (24,707) (9,085) the beginning of period

49,624 Cash and cash equivalents at the 44,239 37,172 beginning of period <sup>17</sup>

14,974 Net cash provided by (used in) operating 16,427 9,415 activities

(16,980) Net cash provided by (used in) investing (21,331) (20,193) activities

(22,189) Capital expenditures and investments in (17,680) (20,336) operating segments

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8,043 Proceeds from disposal of assets 516 869 (divestment)

(2,834) Investments in marketable securities (4,167) (726)

(2,006) (=) Net cash flow

(4,904)

(10,778)

(6,163) Net financings (10,306) 44,001

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3,823 Proceeds from long-term financing 3,735 53,907

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(9,986) Repayments (14,041) (9,906)

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14	Dividends paid to shareholders	_	_

	Edgar Filing: PETROBRAS - PETROLEO BRA	SILEIRO SA	· - Form 6-K
(194)	Acquisition of non-controlling interest	396	(109)

2,964 Effect of exchange rate changes on cash 5,025 (1,819) and cash equivalents

44,239 Cash and cash equivalents at the end 34,450 68,467 of period <sup>17</sup>

24,707 Government bonds and time deposits at 33,732 10,011 the end of period

68,946 Adjusted cash and cash equivalents 68,182 78,478 at the end of period <sup>18</sup>

As of March 31, 2015, the balance of cash and cash equivalents decreased by 22% when compared to the balance as of December 31, 2014 and the balance of adjusted cash and cash equivalents<sup>18</sup> decreased by 1%. Our principal uses of funds in the 1Q-2015 were for capital expenditures and repayment of long-term financing. We met these requirements with cash provided by operating activities of R\$ 16,427 million and with the decrease in our balance of adjusted cash and cash equivalents. The balance of adjusted cash and cash equivalents was positively impacted in 2015 by the effect of the foreign exchange rate variation over financial investments abroad.

Net cash provided by operating activities increased by 74% in 1Q-2015 when compared to 1Q-2014 mainly due to a higher gross profit and a decrease in the level of inventories and trade receivables.

Capital expenditures and investments were 13% lower in the 1Q-2015, mainly due to a decrease in capital expenditures in our Refining, Transportation and Marketing (RTM) segment. We also repaid long-term financings in the 1Q-2015, mainly because of our inability to access new sources in the capital markets.

Due to the limitations on funding sources, complications due to contractor insolvency and the lack of availability of qualified suppliers, mainly as a result of the Lava Jato investigation, the Company has recently decided to postpone certain projects for an extended period of time.

The Company intends to use different funding sources (banking markets, export credit agency - ECAs and capital markets) in 2015 to obtain the necessary funding to repay debt and fund its capital expenditures. In addition, the Company's divestment program (of US\$ 13.7 billion) will contribute to its funding needs.

<sup>&</sup>lt;sup>17</sup> For more details, see the Consolidated Statement of Cash Flows Data on page 20.

<sup>&</sup>lt;sup>18</sup> Our adjusted cash and cash equivalents include government bonds and time deposits from highly rated financial institutions abroad with maturities of more than 3 months from the date of acquisition, considering the expected realization of those financial investments in the short-term. This measure is not defined under the International Financial Reporting Standards – IFRS and should not be considered in isolation or as a substitute for cash and cash equivalents computed in accordance with IFRS. It may not be comparable to adjusted cash and cash equivalents of other companies, however management believes that it is an appropriate supplemental measure that helps investors assess our liquidity and supports leverage management.

### FINANCIAL AND OPERATING HIGHLIGHTS

# Capital expenditures and investments

Jan-Mar

Exploration & Production 13,995 78 13,243 65 6

Refining, Transportation and Marketing 1,809 10 4,985 24 (64)

Gas & Power 652 4 1,147 6 (43)

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International 985 6 711 3 39

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Exploration & Production	851	87	548	77	55

Refining, Transportation and Marketing 117 12 150 21 (22)

Gas & Power 3 – 2 – 50

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Distribution 13 1 7 1 86

Other 1 – 4 1 (75)

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Distribution 175 1 218 1 (20)

Biofuel 5 – 2 – 150

Corporate 222 1 278 1 (20)

Total capital expenditures and 17,843 100 20,584 100 (13) investments

Pursuant to the Company's strategic objectives, it operates through joint ventures in Brazil and abroad, as a concessionaire of oil and gas exploration, development and production rights.

In the 1Q-2015, we invested a total of R\$ 17,843 million, primarily aiming at increasing production capacity and modernizing and expanding our refineries.

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### FINANCIAL AND OPERATING HIGHLIGHTS

**Consolidated debt** 

Current debt <sup>19</sup> 39,721 31,565 26

Non-current debt <sup>20</sup> 360,918 319,470 13

Total 400,639 351,035 14

Cash and cash equivalents 34,450 44,239 (22)

Government securities and time deposits (maturity of more 33,732 24,707 37 than 3 months)

Adjusted cash and cash equivalents 68,182 68,946 (1)

Net debt <sup>21</sup> 332,457 282,089 18

Net debt/(net debt+shareholders' equity) 52% 48% 4

Total net liabilities <sup>22</sup> 763,766 724,429 5

Capital structure

(Net third parties capital / total net liabilities) 60% 57% 3

Net debt/Adjusted EBITDA ratio 3.86 4.77 (19)

Current debt <sup>19</sup> 12,382 11,884 4

Non-current debt <sup>20</sup> 112,506 120,274 (6)

Total 124,888 132,158 (6)

Net debt <sup>21</sup> 103,634 106,201 (2)

## Summarized information on financing

Floating rate debt 201,320 173,977 16

Fixed rate debt 199,113 176,868 13

**Total** 400,433 350,845 14

Reais 63,223 62,223 2

US Dollars 299,087 252,787 18

Euro 26,853 25,820 4

Other currencies 11,270 10,015 13

**Total** 400,433 350,845 14

2015 29,967 31,523 (5)

2016 38,797 33,397 16

2017 37,078 31,742 17

2018 54,508 47,254 15

2019 75,348 64,252 17

2020 and thereafter 164,735 142,677 15

**Total** 400,433 350,845 14

Consolidated net debt in Reais increased by 18% when compared to December 31, 2014 as a result of the 20.8% impact from the depreciation of the Real against the U.S. dollar.

17

<sup>&</sup>lt;sup>19</sup> Includes Finance lease obligations (R\$ 46 million on March 31, 2015 and R\$ 42 million on December 31, 2014).

<sup>&</sup>lt;sup>20</sup> Includes Finance lease obligations (R\$ 160 million on March 31, 2015 and R\$ 148 million on December 31, 2014).

<sup>&</sup>lt;sup>21</sup> Net debt is not a measure defined in the International Standards -IFRS and should not be considered in isolation or as a substitute for total long-term debt calculated in accordance with IFRS. Our calculation of net debt may not be comparable to the calculation of net debt by other companies. Management believes that net debt is an appropriate supplemental measure that helps investors assess our liquidity and supports leverage management.

<sup>&</sup>lt;sup>22</sup> Total liabilities net of adjusted cash and cash equivalents.

### FINANCIAL AND OPERATING HIGHLIGHTS

#### **FINANCIAL STATEMENTS**

Income Statement - Consolidated <sup>23</sup>

Jan-Mar

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85,040 **Sales revenues** 74,353 81,545

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(63,025) Cost of sales (51,943) (62,382)

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22,015 **Gross profit** 22,410 19,163

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(3,744) Selling expenses (1,724) (2,725)

(3,376) General and administrative expenses (2,710) (2,560)

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(1,493) Exploration costs (983) (1,525)

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(731) Research and development expenses (564) (592)

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(609)	Other taxes	(753)	(327)

(44,888) Other income and expenses, net (\*)

(2,341)

(3,857)

(54,841) (9,075) (11,586)

(32,826) Net income (loss) before finance 13,335 7,577 income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

	Edgar Filing: PETROBRAS - PETR	OLEO BRASILEIRO SA - F	orm 6-K
1,660	Finance income	734	1,042

(2,882) Finance expenses (3,691) (1,848)

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(592) Foreign exchange and inflation indexation (2,664) 632 charges

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(1,814) Net finance income (expense) (5,621) (174)

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(540) Share of earnings in equity-accounted 173 522 investments

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(270)	Profit-sharing	(336)	(336)

(35,450) Net income (loss) before income taxes 7,551 7,589

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K				
8,488	Income taxes	(3,023)	(1,803)	

(26,962) Net income (loss) 4,528 5,786

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Net income (loss) attributable to:

(26,600) Shareholders of Petrobras 5,330 5,393

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(362)	Non-controlling interests	(802)	393

(26,962) 4,528 5,786

(\*) Includes impairment charges of R\$ 44,345million in the 4Q-2014, R\$ 3 million in the 1Q-2015 and a reversal of R\$ 15 million in the 1Q-2014.

 $^{23}$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

**Statement of Financial Position - Consolidated** 

Current assets 137,565 135,023

Cash and cash equivalents 34,450 44,239

Marketable securities 33,828 24,763

Trade and other receivables, net

20,737

21,167

Inventories 32,031 30,457

Recoverable taxes 9,674 10,123

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Assets classified as held for sale	10	13

Other current assets 6,835 4,261

Non-current assets 694,383 658,352

Long-term receivables

54,911

Trade and other receivables, net

16,010

Judicial deposits 7,613 7,124

Deferred taxes 2,937 2,673

Other tax assets 10,681 10,645

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Advances to suppliers 7,055 6,398

Other non-current assets 10,321 10,140

Investments 15,856 15,282

Property, plant and equipment

611,378

Intangible assets 12,238 11,976

Total assets 831,948 793,375

Current liabilities 90,359 82,659

Trade payables 25,068 25,924

Current debt 39,721 31,565

Taxes payable 11,416 11,453

Employee compensation (payroll, profit-sharing and related charges) 6,168

Pension and medical benefits 2,244 2,115

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Other current liabilities	5,742	6,113

**Non-current liabilities** 

435,877 399,994

Non-current debt 360,918 319,470

Deferred taxes 840 8,052

Pension and medical benefits 44,977 43,803

Provision for decommissioning costs

21,676

Provisions for legal proceedings 4,798 4,091

Other non-current liabilities 2,668 2,620

Shareholders' equity

305,712 310,722

Share capital 205,432 205,432

Profit reserves and others 98,326 103,416

Non-controlling interests

1,954

Total liabilities and shareholders' equity

831,948

793,375

#### FINANCIAL AND OPERATING HIGHLIGHTS

Statement of Cash Flows Data - Consolidated

(26,600) Net income (loss) attributable to the 5,330 5,393 shareholders of Petrobras

41,574 (+) Adjustments for: 11,097 4,022

# Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Depreciation, depletion and amortization 8,516 7,123

8,808

2,954 Foreign exchange and inflation indexation 6,294 1,417 and finance charges

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
(362)	Non-controlling interests	(802)	393

Edgar Filing: PETROBRAS -	<ul> <li>PETROLEO BRASILEIRO SA - Form 6-ł</li> </ul>	
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540 Share of earnings in equity-accounted (173) (522) investments

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1,392 Allowance for impairment of trade (863) 32 receivables

(3,025) (Gains) / losses on disposal / write-offs of (404) (524) non-current assets, returned areas and cancelled projects

	Edgar Filing: PETROBRAS - PETROLEC	D BRASILEIRO SA - Fo	RASILEIRO SA - Form 6-K	
(10,213)	Deferred income taxes, net	2,044	682	

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Exploration expenditures writen-off	576	1,057

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45,694 Impairment of property, plant and 292 276 equipment, intangible and other assets

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1,612 Pension and medical benefits (actuarial 1,684 1,041 expense)

	Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K		
1.189	Inventories	(1.024)	(2.470)

(1,324) Trade and other receivables, net 73 (2,549)

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(1,832) Trade payables (2,275) (487)

	Edgar Filing: PETROBRAS - PETROLEO I	) BRASILEIRO SA - Form 6-K		
(651)	Pension and medical benefits	(415)	(335)	

	Edgar Filing: PETROBRAS - PETR	OLEO BRASILEIRO SA - Form 6-K		
(2,883)	Taxes payable	323	(1,274)	

	Edgar Filing: PETROBRAS - PETROLEC	O BRASILEIRO SA - Form 6-K		
(1,111)	Other assets and liabilities	(2,749)	162	

14,974 (=) Net cash provided by (used in) 16,427 9,415 operating activities

(16,980) (-) Net cash provided by (used in) (21,331) (20,193) investing activities

(22,189) Capital expenditures and investments in (17,680) (20,336) operating segments

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8,043 Proceeds from disposal of assets 516 869 (divestment)

(2,834) Investments in marketable securities (4,167) (726)

(2,006) (=) Net cash flow

(4,904)

(10,778)

(6,343) (-) Net cash provided by (used in) (9,910) 43,892 financing activities

3,823 Proceeds from long-term financing 3,735 53,907

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(6,334) Repayment of principal (8,441) (6,135)

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(3,652) Repayment of interest (5,600) (3,771)

	Edgar Filing: PETROBRAS - PETROLEO	BRASILEIRO SA - Form 6-K
14	Dividends paid to shareholders	

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K					
(194)	Acquisition of non-controlling interest	396	(109)		

2,964 Effect of exchange rate changes on cash 5,025 (1,819) and cash equivalents

(5,385) (=) Net increase (decrease) in cash (9,789) 31,295 and cash equivalents in the period

49,624 Cash and cash equivalents at the 44,239 37,172 beginning of period

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44,239 Cash and cash equivalents at the end of 34,450 68,467 period

#### FINANCIAL AND OPERATING HIGHLIGHTS

#### **SEGMENT INFORMATION**

**Consolidated Income Statement by Segment - 1Q-2015** 

Sales revenues 25,717 54,265 10,638 156 24,054 6,593 - (47,070)74,353

Intersegments 25,294 19,347 1,665 151 500 113 - (47,070) -

Third parties 423 34,918 8,973 5 23,554 6,480 - - 74,353

Cost of sales (19,102)(42,968)(8,952) (164) (22,001) (5,658) – 46,902 (51,943)

Gross profit 6,615 11,297 1,686 (8) 2,053 935 - (168) 22,410

Expenses (1,728) (1,951) 416 (37) (1,200) (531) (4,212) 168 (9,075)

Selling, general and (330) (1,645) 639 (27) (1,244) (570) (1,428) 171 (4,434) administrative expenses

Exploration costs (877) - - - (106) - - (983)

Research and development expenses

(220)

(95)

(43)

(6)

(1)

(2)

(197)

(564)

Other taxes (33) (166) (195) - (13) (85) (261) - (753)

Other income and (268) (45) 15 (4) 58 232 (2,326) (3) (2,341) expenses, net

Net income (loss) 4,887 9,346 2,102 (45) 853 404 (4,212) – before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

13,335

Net finance income - - - - - - (5,621) - (5,621) (expense)

(20)

Profit-sharing (124) (89) (14) – (15) (5) (89) – (336)

Net income (loss) 4,763 9,330 2,164 (65) 840 441 (9,922) - 7,551 before income taxes

Income taxes (1,619) (3,147) (710) 16 (285) (238) 2,960 – (3,023)

Net income (loss) 3,144 6,183 1,454 (49) 555 203 (6,962) - 4,528

Net income (loss) attributable to:

Shareholders of 3,148 6,181 1,376 (49) 555 103 (5,984) – 5,330 Petrobras

Non-controlling (4) 2 78 - - 100 (978) - (802) interests

3,144 6,183 1,454 (49) 555 203 (6,962)-

4,528

### Consolidated Income Statement by Segment – 1Q-2014<sup>24</sup>

Sales revenues 39,573 64,146 9,552 115 23,499 8,321 - (63,661)81,545

Intersegments 39,382 22,165 837 110 670 497 - (63,661) -

Third parties 191 41,981 8,715 5 22,829 7,824 - - 81,545

Cost of sales (19,679)(69,111)(8,539) (136) (21,485) (7,324) – 63,892 (62,382)

Gross profit 19,894 (4,965) 1,013 (21) 2,014 997 - 231 19,163

**Expenses** (3,648) (2,455) (382) (45)

(1,257) (543) (3,379)123

(11,586)

Selling, general and (210) (1,734) (689) (30) (1,091) (425) (1,224) 118 (5,285) administrative expenses

Exploration costs (1,476) - - (49) - - (1,525)

Research and development expenses

(313) (9

(98)

(41)

(6)

(1)

(1)

(132)

(592)

Other taxes (31) (37) (68) (1) (12) (55) (123) – (327)

Other income and (1,618) (586) 416 (8) (153) (13) (1,900) 5 (3,857) expenses, net

Net income (loss) 16,246 (7,420) 631 (66) 757 454 (3,379) 354 7,577 before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

Net finance income - - - - - - (174) - (174) (expense)

Share of earnings in 7 146 127 (31) – 269 4 – equity-accounted investments

522

Profit-sharing (118) (92) (12) (1) (23) (6) (84) – (336)

Net income (loss) 16,135 (7,366) 746 (98) 734 717 (3,633) 354 7,589 before income taxes

Income taxes (5,483) 2,555 (211) 23 (250) 103 1,582 (122) (1,803)

Net income (loss) 10,652 (4,811) 535 (75) 484 820 (2,051)232 5,786

Net income (loss) attributable to:

Shareholders of 10,654 (4,808) 515 (75) 484 753 (2,362) 232 5,393 Petrobras

Non-controlling (2) (3) 20 - - 67 311 - 393 interests

10,652 (4,811) 535 (75) 484 820 (2,051) 232 5,786

 $^{24}$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

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## FINANCIAL AND OPERATING HIGHLIGHTS

Other Income and Expenses, Net by Segment - 1Q-2015

Pension and medical benefits - - - - - - - - (947) - -

Unscheduled stoppages and (615)(251)(58) – – (11)(6) – (941) pre-operating expenses

(Losses)/gains on legal, administrative and arbitral

(45) (86) 20

(10)

(3)

(709) –

(833

proceedings

Institutional relations and (19) (17) (1) - (19) (5) (320) - (381) cultural projects

Health, safety and environment(17) (10) (5) - (1) (38) - (71)

Voluntary Separation Incentive (3) (5) (15) (2) - - (1) - (26) Plan - PIDV

Gains / (losses) on (5) - - - - - - - (5) decommissioning of returned/abandoned areas

Impairment (3) - - - - - (3)

E&P areas returned and (1) - - - - - (1) cancelled projects

Government Grants 4 1 - - - - 1 - 6

(Expenditures)/reimbursements 141 - - - - - - - 141 from operations in E&P partnerships

Gains / (losses) on  $\,$  (40)  $\,$  192  $\,$  14  $\,$   $\,$  -  $\,$  2  $\,$  241  $\,$  (3)  $\,$  -  $\,$  406 disposal/write-offs of assets

Others 335 131 60 (2) 85 11 (303) (3) 314

(268)(45) 15 (4) 58 232 (2,326)(3)

(2,3

## Other Income and Expenses, Net by Segment – 1Q-2014<sup>25</sup>

Pension and medical benefits - - - - - (552) - (5

Unscheduled stoppages and (479) (10) (24) - - (8) (11) - pre-operating expenses

(Losses)/gains on legal, administrative and arbitral proceedings

(38)

(56) (13)

(23)

(19)

(232)

(3

Institutional relations and (39) (19) (3) - (20) (3) (375) - cultural projects

Health, safety and environment(13) (17) (5) - - (4) (44) -

Voluntary Separation Incentive (950)  $\,$  (474) (114)  $\,$  (9)  $\,$  (165)  $\,$  (39)  $\,$  (645) - Plan - PIDV

E&P areas returned and (60) - - - - - - - (cancelled projects

Government Grants 8 22 37 - - 4 -

(Expenditures)/reimbursements171 - - - - - - 1 from operations in E&P partnerships

Gains / (losses) on disposal/write-offs of assets

5

Others (128) (10) (100) 1 53 (36) (20) 5

(2

(1,618)(586)416 (8) (153) (13) (1,900)5

(3

### Consolidated Assets by Segment - 03.31.2015

Total 433,498186,36278,200 2,822 19,993 40,03085,295(14,252)831,948 assets

Current 19,235 39,823 10,952 182 8,804 6,493 63,202(11,126)137,565 assets

Non-current414,263146,53967,248 2,640 11,189 33,53722,093(3,126) 694,383 assets

Long-term 19,732 9,462 5,661 9 4,429 5,146 13,432 (2,960) 54,911 receivables

Investments 656 3,980 1,451 2,088 54 7,168 459 - 15,856

Property, plant and equipment 386,120 132,469 59,273 543

6,094

19,535 7,510 (166)

611,378

Operating 280,758 111,108 48,344 501 4,718 14,496 6,215 (166) 465,975 assets

Assets under 105,362 21,361 10,929 42 1,376 5,039 1,295 - 145,403 construction

Intangible assets 7,755 628 863 612 1,688 692 12,238

### Consolidated Assets by Segment - 12.31.2014

Total 402,478186,03375,350 2,947 19,180 34,55386,024(13,190)793,375 assets

Current 15,959 39,111 10,570 173 9,246 6,229 64,174(10,439)135,023 assets

Non-current386,519146,92264,780 2,774 9,934 28,32421,850(2,751) 658,352 assets

Long-term 17,874 9,573 3,749 8 3,217 4,908 13,359 (2,584) 50,104 receivables

Investments 531 4,800 1,393 2,221 39 5,912 386 - 15,282

Property, plant and equipment 360,368 131,914 58,770 545

6,066

16,091 7,403 (167)

580,990

Operating 263,794 108,747 47,460 502 4,595 9,870 5,562 (167) 440,363 assets

Assets under 96,574 23,167 11,310 43 1,471 6,221 1,841 - 140,627 construction

Intangible 7,746 635 868 - 612 1,413 702 - 11,976

assets

 $^{25}$  Beginning in 2014, the amount of inventory write-downs to net realizable value (market value) was reclassified from Other Income and Expenses to Cost of Sales.

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#### FINANCIAL AND OPERATING HIGHLIGHTS

# Consolidated Adjusted EBITDA Statement by Segment - 1Q-2015

Net income (loss) 3,144 6,183 1,454 (49) 555 203 (6,962) - 4,528

Net finance - - - - - 5,621 - 5,621 income (expense)

Income taxes 1,619 3,147 710 (16) 285 238 (2,960) – 3,023

Depreciation, depletion and amortization

5,323 1,823 629

7

108

427

199

\_

8,516

EBITDA 10,08611,1532,793 (58) 948 868 (4,102)- 21,688

Share of earnings - (73) (76) 20 (2) (42) - - (173) in equity-accounted investments

Impairment 3 - - - - - - - - - - - losses / (reversals)

3

Adjusted EBITDA

10,08911,0802,717 (38)

B) 946

826

(4,102) -

21,518

#### Consolidated Adjusted EBITDA Statement by Segment - 1Q-2014

Net income (loss) 10,652 (4,811) 535 (75) 484 820 (2,051) 232 5,786

Edgar Filing: PETROBRAS - PETROLEO BRASILEIRO SA - Form 6-K Net finance - - - - - 174 - 174 income (expense)

Income taxes 5,483 (2,555) 211 (23) 250 (103) (1,582) 122 1,803

Depreciation, depletion and amortization

4,203 1,560 489

4

98

566

203

7,123

EBITDA 20,338(5,806)1,235 (94) 832 1,283 (3,256)354 14,886

Share of earnings (7) (146) (127) (269) (4) 31 (522)

equity-accounted investments

Impairment - - - - - (15) - - (15) losses / (reversals)

Adjusted EBITDA

20,331(5,952)1,108 (63)

832

999

(3,260)354

14,349

#### **Consolidated Income Statement for International Segment**

Income Statement - 1Q-2015

Sales revenues

1,320 3,295 355 3,104 5 (1,486) 6,593

Intersegments 732 834 24 3 6 (1,486) 113

Third parties 588 2,461 331 3,101 (1) - 6,480

41

**17** 

392

Net income (loss) before finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes **75** 

(147) 26

404

Net income (loss) 352 4 69 63 (411) 26 attributable to the shareholders of Petrobras

103

#### Income Statement - 1Q-2014

**Sales revenues** 

1,868 4,488 286 2,878

**15** 

(1,214) 8,321

Intersegments 853 827 19 1 11 (1,214) 497

Third parties 1,015 3,661 267 2,877 4 - 7,824

Net income (loss) before 425 53 62 98 (159) (25) 454 finance income (expense), share of earnings in equity-accounted investments, profit sharing and income taxes

**76** 

91

65

(73)

(25)

**753** 

Net income (loss) 619 attributable to the shareholders of Petrobras

#### **Consolidated Assets for International Segment**

Total assets on March 31, 30,9205,126 1,493 2,856 3,176 (3,541) 40,030 2015

Total assets on December 25,5574,944 1,255 2,497 3,267 (2,967) 34,553 31, 2014

#### **APPENDIX**

1. Reconciliation of Adjusted EBITDA

Jan-Mar

(26,962) 117 Net income (loss) 4,528 5,786 (22)

1,814 210 Net finance income (expense) 5,621 174 3,130

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(8,488) 136 Income taxes 3,023 1,803 68

8,808 (3) Depreciation, depletion and 8,516 7,123 20 amortization

**(24,828)** 187 **EBITDA 21,688 14,886** 46

540 (132) Share of earnings in (173) (522) 67 equity-accounted investments

44,345 (100) Impairment losses / (reversals) 3 (15) 120

**20,057** 7 **Adjusted EBITDA 21,518 14,349** 50

24 5 Adjusted EBITDA margin (%) 29 18 11 26

Our adjusted EBITDA (according to CVM Instruction 527 of October 4, 2012) is the net income before net finance income (expense), income taxes, depreciation, depletion and amortization, share of earnings in equity-accounted investments and impairment, which provides an additional information about our ability to pay debt, carry out investments and cover our working capital needs. Adjusted EBITDA is not an IFRS measure and may not be comparable with the same measure as reported by other companies.

#### 2. Effect of weighted average cost flow on the cost of sales (R\$ million)

Products remain in inventory for an average of 60 days and, therefore, the changes on international crude oil and oil products prices and the effect of the exchange rate variation on imports and on production taxes do not fully impact the costs of sales for the period, fully impacting only the following period. The estimated effects on the cost of sales are set out in the table below:

Effect of the average cost on the cost of sales \*

(1,951) (656)

- \* In the 1Q-2015, the effect of the average cost on the cost of sales was not favorable (but less unfavorable when compared to the 4Q-2014), due to the realization of unit costs of inventories acquired in periods of higher international prices, already considering the depreciation of the real against the U.S. dollar.
- ( ) The amount in parenthesis demonstrates the negative effect on the cost of sales.

24

 $<sup>^{26}</sup>$  Adjusted EBITDA margin equals Adjusted EBITDA divided by sales revenues.

#### **APPENDIX**

#### 3. Consolidated Taxes and Contributions

The economic contribution of Petrobras, measured by taxes and contributions, was R\$ 24,420 million.

Jan-Mar

# **Economic Contribution - Brazil**

12,934 (4) Domestic Value-Added Tax 12,455 11,172 11 (ICMS)

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4,649	29	PIS/COFINS	5,999	3,584	67

(9,457) 121 Income Tax and Social 1,949 1,920 2 Contribution

Edwar Eilina.				
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2,194 (24) Others 1,671 1,403 19

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10,320	114	Subtotal - Brazil	22,074	18,079	22

1,903 23 Economic Contribution - 2,346 1,039 126 International

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**12,223** 100 **Total 24,420 19,118** 28

## 4. Production Taxes

Jan-Mar

#### Brazil

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3,385 (25) Royalties 2,529 4,125 (39)

3,080 (43) Special participation charges 1,764 4,034 (56)

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40 8 Rental of areas 43 41 5

6,505 (33) Subtotal - Brazil 4,336 8,200 (47)

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257 (15) International 218 282 (23)

**6,762** (33) **Total 4,554 8,482** (46)

(1Q-2015 x 4Q-2014): Production taxes in Brazil decreased 33% mainly due to the 24% decrease in the reference price for domestic oil in Reais that reached an average of R\$/bbl 126.33 (US\$/bbl 43.96) in the 1Q-2015 compared to R\$/bbl 165.40 (US\$/bbl 65.30) in the 4Q-2014, impacted by the variation of international crude oil prices, besides the effect of deductible expenses of great fields that pays special participation charges.

(1Q-2015 x 1Q-2014): The 47% decrease of production taxes in Reais in Brazil was mainly due to the 44% decrease in the reference price for domestic oil, that reached an average of R\$/bbl 126.33 (US\$/bbl 43.96) in Jan-Mar/2015 compared to R\$/bbl 226.84 (US\$/bbl 95.98) in Jan-Mar/2014.

#### 5. Impact of Cash Flow Hedge on Exports

Jan-Mar

(10,166) (197) Total inflation indexation and (30,141) 4,994 (704) foreign exchange variation

Foreign Exchange Variation recognized in Shareholders' Equity 10,185 28,301 178 (3,892)827

(611) (35) Reclassification from (824) (470) (75) Shareholders' Equity to the Statement of Income

(592) (360) Net Inflation indexation and (2,664) 632 (522) foreign exchange variation

#### **APPENDIX**

#### 6. Assets and Liabilities subject to Exchange Variation

The Company has assets and liabilities subject to foreign exchange rate variation, for which the main exposure is to the Real relative to the U.S. dollar and the U.S. dollar relative to the Euro. Beginning in mid-May 2013, the Company extended the use of the hedge accounting practice to hedge highly probable future exports.

The Company designates hedging relationships to account for the effects of the existing natural hedge between a portion of its long-term debt obligations (denominated in U.S. dollars) and its U.S. dollar denominated exports and to properly recognize that hedge in its financial statements. Approximately 70% of the total net debt exposed to changes in foreign exchange rate was designated as hedging instruments to hedge a seven-year period of highly probable future exports.

Through the extension of the hedge accounting practice, foreign exchange gains or losses from debt denominated in U.S. dollars will only affect the Company's statement of income when the future exports affect its statement of income. Until our future exports are realized, such foreign exchange variations will be recognized in our shareholders' equity.

The balances of assets and liabilities in foreign currency of controlling companies outside of Brazil are not included on the exposure below when transacted in a currency equivalent to their respective functional currencies. On March 31, 2015, the Company had a net liability position regarding foreign exchange exposure. Therefore, the appreciation of the Real relative to other currencies results in a foreign exchange variation income, while the depreciation of the Real results in a foreign exchange variation expense.

Assets 36,260 30,600

Liabilities (262,225) (222,279)

Hedge Accounting 167,047 135,088

Total (58,918) (56,591)

Real/ U.S. Dollars (20,970) (20,844)

Real/ Euro (7,063) (6,860)

Real/ Pound Sterling (2,239) (1,919)

U.S. Dollars/ Yen (2,078) (1,728)

U.S. Dollars/ Euro (19,282) (18,562)

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U.S. Dollars/ Pound Sterling

(6,026)

(5,376)

Peso/ U.S. Dollars (1,260) (1,302)

Total (58,918) (56,591)

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The main foreign exchange variation exposures from 2014 to 2015 were: Real x U.S. dollars – 20.77% depreciation of the Real; Real x Euro – 6.78% depreciation of the Real; U.S. dollars x Euro – 11.59% appreciation of U.S. dollars; U.S. dollars x Pound Sterling – 4.73% appreciation of U.S. dollars.

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 18, 2015

PETRÓLEO BRASILEIRO S.A--PETROBRAS

By: /s/ Ivan de Souza Monteiro

Ivan de Souza Monteiro Chief Financial Officer and Investor Relations Officer

## FORWARD-LOOKING STATEMENTS

This press release may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended (Exchange Act) that are not based on historical facts and are not assurances of future results. These forward-looking statements are based on management's current view and estimates of future economic circumstances, industry conditions, company performance and financial results. The words "anticipates", "believes", "estimates", "expects", "plans" and similar expressions, as they relate to the company, are intended to identify forward-looking statements. Statements regarding the declaration or payment of dividends, the implementation of principal operating and financing strategies and capital expenditure plans, the direction of future operations and the factors or trends affecting financial condition, liquidity or results o f operations are examples of forward-looking statements. Such statements reflect the current views of management and are subject to a number of risks and uncertainties. There is no guarantee that the expected events, trends or results will actually occur. The statements are based on many assumptions and factors, including general economic and market conditions, industry conditions, and operating factors. Any changes in such assumptions or factors could cause actual results to differ materially from current expectations.

All forward-looking statements are expressly qualified in their entirety by this cautionary statement, and you should not place reliance on any forward-looking statement contained in this press release. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information or future events or for any other reason.