## SHEPHERD W CLYDE III

Form 4

April 10, 2007

## FORM 4 UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**OMB APPROVAL** 

OMB 3235-0287 Number:

January 31, Expires: 2005

Estimated average burden hours per 0.5 response...

Check this box if no longer subject to Section 16. Form 4 or

Form 5 obligations may continue.

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 See Instruction

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

1(b).

- Common

Stock

(Print or Type Responses)

1. Name and Address of Reporting Person 2 SHEPHERD W CLYDE III  2. Issuer Name and Ticker or Symbol FIDELITY SOUTHERN ( [LION]						Ü	Issuer				
(Last) 3490 PIEDM 1550	(First)	(Middle)	(Month/Da	(Month/Day/Year) —				X Director 10% Owner Officer (give title Other (specify below)			
ATLANTA,	(Street)	Filed(Month/Day/Year)  Applicable Line)  _X_ Form filed by  Form filed by					licable Line) Form filed by One	Joint/Group Filing(Check  y One Reporting Person  More than One Reporting			
		(T: )					Pers	on			
(City)	(State)	(Zip)	Table	I - Non-De	erivative Sec	urities .	Acquire	d, Disposed of, or	r Beneficially	Owned	
1.Title of Security (Instr. 3)	2. Transaction (Month/Day/Y	ear) Execut any	eemed ion Date, if n/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities por Disposed (Instr. 3, 4 a	of (D)	red (A)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
Fidelity Southern Corporation	04/05/2007			Code V	Amount 523.7035	(D)	Price \$ 19.09	(Instr. 3 and 4) 7,605.3565	D		
- Common Stock							17.07				
Fidelity Southern Corporation								1,800	I	By Custodian	

For Child

5,000

I

## Edgar Filing: SHEPHERD W CLYDE III - Form 4

Fidelity
Southern
Corporation
- Common
Stock
Fidelity
Southern
Corporation
- Corporation
Stock

Fidelity
Southern
Corporation
- Common
Stock

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1474

(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of 2. 3. Transaction Date 3A. Deemed 4. 7. Title and 8. Price of 9. Nu 5. 6. Date Exercisable and Amount of Derivative Conversion (Month/Day/Year) Execution Date, if TransactionNumber **Expiration Date** Derivative Deriv Security or Exercise Code of (Month/Day/Year) Underlying Security Secu (Instr. 3) Price of (Month/Day/Year) (Instr. 8) Derivative Securities (Instr. 5) Bene Derivative Securities (Instr. 3 and 4) Own Security Acquired Follo (A) or Repo Disposed Trans of (D) (Insti (Instr. 3, 4, and 5) Amount or Expiration Date Title Number Exercisable Date of Code V (A) (D) Shares

# **Reporting Owners**

\*\*Signature of Reporting Person

Reporting Owner Name / Address	Relationships							
	Director	10% Owner	Officer	Other				
SHEPHERD W CLYDE III 3490 PIEDMONT ROAD SUITE 1550 ATLANTA, GA 30305	X							

# **Signatures**

By: Barbara McNeill, Attorney 04/10/2007 in Fact

Reporting Owners 2

Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. "LEFT" style="font-family:times;">

December 31, 2015 Estimated Fair Value Carrying
Amounts Quoted Prices in
Active Markets for
Identical Assets
(Level 1) Significant
Other
Observable
Inputs
(Level 2) Significant
Unobservable
Inputs
(Level 3) Total

#### **Assets:**

Cash and cash equivalents

(Dollars in thousands)

\$344,092 \$344,092 \$ \$ \$344,092

Securities available-for-sale

385,079 30,003 355,076 385,079

Securities held-to-maturity

109,311 109,821 109,821

Loans (including loans held-for-sale), net

1,347,087 7,297 1,337,939 1,345,236

FHLB stock, FRB stock, and other investments

12,694 N/A

Accrued interest receivable

5,043 1,654 3,389 5,043

I/O strips receivables

1,367 1,367 1,367

#### Liabilities:

Time deposits

\$244,861 \$ \$245,279 \$ \$245,279

Other deposits

1,817,914 1,817,914 1,817,914

Short-term borrowings

3,000 3,000 3,000

Accrued interest payable

195 195 195

		December 31, 2014 Estimated Fair Value							
	Carrying Amounts	A	Quoted Prices in ctive Markets for lentical Assets (Level 1)		Significant Other Observable Inputs (Level 2)		Significant nobservable Inputs (Level 3)		Total
			(Do	llar	s in thousand	ls)			
Assets:									
Cash and cash equivalents	\$ 122,403	\$	122,403	\$		\$		\$	122,403
Securities available-for-sale	206,335				206,335				206,335
Securities held-to-maturity	95,362				94,953				94,953
Loans (including loans									
held-for-sale), net	1,071,436				1,172		1,071,854		1,073,026
FHLB and FRB stock	10,598								N/A
Accrued interest receivable	5,044				1,435		3,609		5,044
I/O strips receivables	1,481				1,481				1,481
•									
Liabilities:									
Time deposits	\$ 256,223	\$		\$	256,589	\$		\$	256,589
Other deposits	1,132,163				1,132,163				1,132,163
Accrued interest payable	201				201				201
			146						

#### HERITAGE COMMERCE CORP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The methods and assumptions, not previously discussed, used to estimate the fair value are described as follows:

#### Cash and Cash Equivalents

The carrying amounts of cash on hand, noninterest and interest bearing due from bank accounts approximate fair values and are classified as Level 1.

#### Loans

The fair value of loans held-for-sale is estimated based upon binding contracts and quotes from third party investors resulting in a Level 2 classification.

Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value as described previously. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

#### FHLB and FRB Stock

It was not practical to determine the fair value of FHLB and FRB stock due to the restrictions placed on transferability.

#### Accrued Interest Receivable/Payable

The carrying amounts of accrued interest approximate fair value resulting in a Level 2 or Level 3 classification.

#### **Deposits**

The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amount) resulting in a Level 2 classification. The carrying amounts of variable rate, fixed-term money market accounts approximate their fair values at the reporting date resulting in a Level 2 classification. The carrying amounts of variable rate, certificates of deposit approximate their fair values at the reporting date resulting in a Level 2 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

#### Off-Balance Sheet Items

Fair values for off-balance sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing. The fair value of commitments is not material.

#### HERITAGE COMMERCE CORP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Limitations

Fair value estimates are made at a specific point in time, based on relevant market information about the financial instruments. These estimates do not reflect any premium or discount that could result from offering for sale at one time the entire holdings of a particular financial instrument. Fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments, and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

#### 16) Commitments and Contingencies

#### Financial Instruments with Off-Balance Sheet Risk

HBC is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its clients. These financial instruments include commitments to extend credit and standby letters of credit. Those instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the balance sheets.

HBC's exposure to credit loss in the event of non-performance of the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of those instruments. HBC uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments. Credit risk is the possibility that a loss may occur because a party to a transaction failed to perform according to the terms of the contract. HBC controls the credit risk of these transactions through credit approvals, limits, and monitoring procedures. Management does not anticipate any significant losses as a result of these transactions.

Commitments to extend credit were as follows:

	Decembe Fixed Rate	Variable Rate	4h av	December Fixed Rate	, 2014 Variable Rate
		(Dollars in			
Unused lines of credit and commitments to make loans	\$ 16,917	\$ 539,897	\$	8,164	\$ 415,146
Standby letters of credit	3,402	13,458		3,235	12,783
	\$ 20,319	\$ 553,355	\$	11,399	\$ 427,929

Commitments generally expire within one year.

Standby letters of credit are written with conditional commitments issued by HBC to guarantee the performance of a client to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to clients.

The Company is required to maintain interest-bearing reserves. Reserve requirements are based on a percentage of certain deposits. As of December 31, 2015, the Company maintained reserves of \$29,015,000 in the form of vault cash and balances at the Federal Reserve Bank of San Francisco, which satisfied the regulatory requirements.

#### HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### Loss Contingencies

The Company's policy is to accrue for legal costs associated with both asserted and unasserted claims when it is probable that such costs will be incurred and such costs can be reasonably estimated. A number of parties have filed complaints in the Superior Court of California for the County of Santa Clara asserting certain claims against the Company arising from the transfer of funds. One complaint composed of numerous claims has been set for trial in late 2016. Three of the remaining complaints are in the pleading stage and in mid-discovery. One other complaint is in mid-discovery. As to all claims, it is not possible to determine the amount of the loss, if any, arising from the claim in excess of the legal expenses expected to be incurred in defense of the litigation. The Company intends to vigorously defend the litigation.

#### 17) Shareholders' Equity and Earnings Per Share

Series A Preferred Stock On November 21, 2008, the Company issued 40,000 shares of Series A Fixed Rate Cumulative Perpetual Preferred Stock ("Series A Preferred Stock") to the U.S. Treasury under the terms of the U.S. Treasury Capital Purchase Program for \$40,000,000 with a liquidation preference of \$1,000 per share. On March 7, 2012, in accordance with approvals received from the U.S. Treasury and the Federal Reserve Board, the Company repurchased all of the Series A Preferred Stock and paid all of the related accrued and unpaid dividends.

*Warrants* On November 21, 2008, in conjunction with the issuance of the Series A Preferred Stock, the Company issued a warrant to the U.S Treasury with an initial exercise price of \$12.96 per share of common stock, with an allocated fair value of \$1,979,000. The warrant was exercisable at any time on or before November 21, 2018. The warrant was transferable at any time. On June 12, 2013, the Company completed the repurchase of the common stock warrant for \$140,000.

Series C Preferred Stock On June 21, 2010, the Company issued to various institutional investors 21,004 shares of Series C Convertible Perpetual Preferred Stock ("Series C Preferred Stock"). The Series C Preferred Stock is mandatorily convertible into 5,601,000 shares of common stock at a conversion price of \$3.75 per share upon a subsequent transfer of the Series C Preferred Stock to third parties not affiliated with the holder in a widely dispersed offering. The Series C Preferred Stock is non-voting except in the case of certain transactions that would affect the rights of the holders of the Series C Preferred Stock or applicable law. The holders of Series C Preferred Stock receive dividends on an as converted basis when dividends are also declared for holders of common stock. The Series C Preferred Stock is not redeemable by the Company or by the holders and has a liquidation preference of \$1,000 per share. The Series C Preferred Stock ranks senior to the Company's common stock.

*Dividends* On January 28, 2016, the Company announced that its Board of Directors declared a \$0.09 per share quarterly cash dividend to holders of common stock and Series C preferred stock (on an as converted basis). The dividend was paid on February 25, 2016, to shareholders of record on February 10, 2016.

Earnings Per Share Basic earnings per common share is computed by dividing net income, less dividends and discount accretion on preferred stock, by the weighted average common shares outstanding. The Series C Preferred Stock participates in the earnings of the Company and, therefore, the shares issued on the conversion of the Series C Preferred Stock are considered outstanding under the two-class method of computing basic earnings per common share during periods of earnings. Diluted earnings per share reflect potential dilution from outstanding stock options and common stock warrants, using the treasury stock method. The common stock warrant was antidilutive at December 31, 2013. The Company

#### HERITAGE COMMERCE CORP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

repurchased the warrant for \$140,000 in the second quarter of 2013. A reconciliation of these factors used in computing basic and diluted earnings per common share is as follows:

	Year ended December 31,					
	2015 2014 (Dollars in thousands, except per s			2013 share		
			amounts)			
Net income available to common shareholders	\$ 14,705	\$	12,419	\$	11,204	
Less: undistributed earnings allocated to Series C Preferred Stock	(912)		(1,342)		(1,687)	
Distributed and undistributed earnings allocated to common shareholders	\$ 13,793	\$	11,077	\$	9,517	
Weighted average common shares outstanding for basic earnings per common share	28,567,213		26,390,615		26,338,161	
Dilutive effect of stock options oustanding, using the treasury stock method	218,865		135,667		48,291	
Shares used in computing diluted earnings per common share	28,786,078		26,526,282		26,386,452	
Basic earnings per share	\$ 0.48	\$	0.42	\$	0.36	
Diluted earnings per share	\$ 0.48	\$	0.42	\$	0.36	
18) Capital Requirements						

The Company and its subsidiary bank are subject to various regulatory capital requirements administered by the banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory—and possibly additional discretionary—actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements and operations. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and HBC must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off balance sheet items as calculated under regulatory accounting practices. Capital amounts and classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

As of January 1, 2015, HCC and HBC along with other community banking organizations became subject to new capital requirements on January 1, 2015 and certain provisions of the new rules will be phased in from 2015 through 2019. The Federal Banking regulators approved the new rules to implement the revised capital adequacy standards of the Basel Committee on Banking Supervision, commonly called Basel III, and address relevant provisions of The Dodd Frank Wall Street Reform and Consumer Protection Act of 2010, as amended. The Company's consolidated capital ratios and the Bank's capital ratios exceeded the regulatory guidelines for a well-capitalized financial institution under the Basel III regulatory requirements at December 31, 2015.

Quantitative measures established by regulation to help ensure capital adequacy require the Company and HBC to maintain minimum amounts and ratios (set forth in the tables below) of total, Tier 1 capital, and common equity Tier 1 capital (as defined in the regulations) to risk weighted assets (as defined), and of Tier 1 capital to average assets (as defined). Management believes that, as of December 31, 2015 and December 31, 2014, the Company and HBC met all capital adequacy guidelines to which they were subject.

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

The Company's consolidated capital amounts and ratios are presented in the following table, together with capital adequacy requirements, under the Basel III regulatory requirements as of December 31, 2015, and under the Basel I regulatory requirements as of December 31, 2014.

		Actual		Required 1 Capital Adec Purposes U Basel II	quacy nder
	4	Amount	Ratio	Amount	Ratio
		(1	Dollars in tho	usands)	
As of December 31, 2015:					
Total Capital	\$	218,915	12.5% \$	140,041	8.0%
(to risk-weighted assets)					
Tier 1 Capital	\$	199,299	11.4% \$	105,031	6.0%
(to risk-weighted assets)					
Common Equity Tier 1 Capital	\$	181,221	10.4% \$	78,773	4.5%
(to risk-weighted assets)					
Tier 1 Capital	\$	199,299	8.6% \$	92,918	4.0%
(to average assets)					

		Actual		To Be Well-Capita Under Bas Regulato Requireme	ilized sel I ry	Required For Capital Adequacy Purposes Under Basel I					
	I	Amount	Ratio	Amount	Ratio	Amount	Ratio				
		(Dollars in thousands)									
As of December 31, 2014:											
Total Capital (to risk-weighted assets)	\$	186,068	13.9% \$	134,109	10.0% \$	107,287	8.0%				
Tier 1 Capital	\$	169,278	12.6% \$	80,465	6.0%\$	53,644	4.0%				
(to risk-weighted assets)											
Tier 1 Capital	\$	169,278	10.6%	N/A	N/A \$	63,949	4.0%				
(to average assets)											
				151							

#### HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

HBC's actual capital amounts and ratios are presented in the following table, together with capital adequacy requirements, under the Basel III regulatory requirements as of December 31, 2015, and under the Basel I regulatory requirements as of December 31, 2014.

		Actual		To Be Well-Capita Under Base Regulato Requireme	el III ry	Required For Capital Adequacy Purposes Under Basel III							
	4	Amount	Ratio	Amount	Ratio	Amount	Ratio						
		(Dollars in thousands)											
As of December 31, 2015:													
Total Capital	\$	219,943	12.6% \$	175,022	10.0% \$	140,018	8.0%						
(to risk-weighted assets)													
Tier 1 Capital	\$	200,327	11.4% \$	140,018	8.0% \$	105,013	6.0%						
(to risk-weighted assets)													
Common Equity Tier 1 Capital	\$	200,327	11.4%\$	113,764	6.5% \$	78,760	4.5%						
(to risk-weighted assets)													
Tier 1 Capital	\$	200,327	8.6% \$	116,112	5.0% \$	92,889	4.0%						
(to average assets)													

		Actual	To Be Well-Capitalized Under Basel I Regulatory Requirements			Required For Capital Adequacy Purposes Under Basel I						
		Amount	Ratio	Amount Ratio		Amount	Ratio					
	(Dollars in thousands)											
As of December 31, 2014:												
Total Capital	\$	175,765	13.1%\$	134,095	10.0% \$	107,276	8.0%					
(to risk-weighted assets)												
Tier 1 Capital	\$	158,976	11.9%\$	80,457	6.0% \$	53,638	4.0%					
(to risk-weighted assets)												
Tier 1 Capital (to average assets)	\$	158,976	9.9%\$	79,959	5.0%\$	63,967	4.0%					

HCC is dependent upon dividends from HBC. Under California General Corporation Law, the holders of common stock are entitled to receive dividends when and as declared by the Board of Directors, out of funds legally available. The California Financial Code provides that a state licensed bank may not make a cash distribution to its shareholders in excess of the lesser of the following: (i) the bank's retained earnings; or (ii) the bank's net income for its last three fiscal years, less the amount of any distributions made by the bank to its shareholders during such period. However, a bank, with the prior approval of the Commissioner of the California Department of Business Oversight Division of Financial Institutions ("DBO") may make a distribution to its shareholders of an amount not to exceed the greater of (i) a bank's retained earnings; (ii) its net income for its last fiscal year; or (iii) its net income for the current fiscal year. Also with the prior approval of the Commissioner of the DBO and the shareholders of the bank, the bank may make a distribution to its shareholders, as a reduction in capital of the bank. In the event that the Commissioner determines that the shareholders' equity of a bank is inadequate or that the making of a distribution by a bank would be unsafe or unsound, the Commissioner may order a bank to refrain from making such a proposed distribution. As of December 31, 2015, HBC would be required to obtain regulatory approval from the DBO for a dividend or other distribution to HCC, however,

#### HERITAGE COMMERCE CORP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

commencing January 1, 2016 HBC will not be required to obtain regulatory approval. The amount available for cash dividened is \$22,361,000 as of January 1, 2016. Similar restrictions applied to the amount and sum of loan advances and other transfers of funds from HBC to the parent company.

#### 19) Noninterest Expense

The following table indicates the percentage of noninterest expense in each category for the periods indicated:

	Year Ended December 31,							
		2015		2014		2013		
		(Do	llars	in thousar	nds)			
Salaries and employee benefits	\$	35,146	\$	26,250	\$	23,450		
Occupancy and equipment		4,300		4,053		4,043		
Acquisition and integration related costs(1)		3,546		895				
Professional fees		1,828		1,891		2,588		
Data processing		1,371		969		1,078		
Software subscriptions		1,214		999		1,289		
Insurance expense		1,127		1,126		1,032		
FDIC deposit insurance premiums		1,092		892		894		
Correspondent bank charges		1,021		760		684		
Amortization on intangible assets		1,043		510		473		
Foreclosed assets		(94)		53		(251)		
Other		7,079		5,824		5,190		
Total	\$	58,673	\$	44,222	\$	40,470		

(1) Does not include pre-tax severance and retention cost of \$2,887,000, which is included in salaries and employee benefits for the year ended December 31, 2015.

### 20) Business Segment Information

The following presents the Company's operating segments. The Company operates through two business segments: Banking segment and Factoring segment. Transactions between segments consist primarily of borrowed funds. Intersegment interest expense is allocated to the Factoring segment based on the Company's prime rate and funding costs. The provision for loan loss is allocated based on the segment's allowance for loan loss determination which considers the effects of charge-offs. Noninterest income and expense directly attributable to a segment are assigned to it. Taxes are paid on a consolidated basis and allocated for segment purposes. The Factoring segment includes only factoring originated by Bay

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

View Funding, which has been included in the results of operations since the acquisition on November 1, 2014.

#### For the Twelve Months Ended Deember 31, 2015

	_	,					
	Banking(1)	king(1) Factoring			Consolidated		
	(Do	llars in t	housan	ands)			
Interest income \$	66,306	\$ 12	2,437	\$	78,743		
Intersegment interest allocations	1,087	(1	1,087)				
Total interest expense	2,422				2,422		
Net interest income	64,971	11	1,350		76,321		
Provision (credit) for loan losses	(156)		188		32		
Net interest income after provision	65,127	11	1,162		76,289		
Noninterest income	8,234		751		8,985		
Noninterest expense	51,438	-	7,235		58,673		
Intersegment expense allocations	386		(386)				
Income before income taxes	22,309	4	1,292		26,601		
Income tax expense	8,301		1,803		10,104		
•	,		,		,		
Net income \$	14,008	\$ 2	2,489	\$	16,497		
Tet meone	7 1,000	Ψ -	2,102	Ψ	10,157		
Total assets \$	, ,	\$ 55	5,036	\$	2,361,579		
Loans, net of deferred fees	,,	\$ 40	),059	\$	1,358,716		
Goodwill	32,620	\$ 13	3,044	\$	45,664		

(1) Includes the holding company's results of operations

For the Twelve Months Ended Deember 31, 2014

	Decimber 31, 2014								
	F	Banking(1)	Factoring(2)	Consolidated					
		(D	ls)						
Interest income	\$	57,178	\$ 2,078	\$ 59,256					
Intersegment interest allocations		31	(31)						
Total interest expense		2,033	120	2,153					
Net interest income		55,176	1,927	57,103					
Provision (credit) for loan losses		(338)		(338)					
Net interest income after provision		55,514	1,927	57,441					
Noninterest income		7,662	84	7,746					
Noninterest expense		43,132	1,090	44,222					
Income before income taxes		20,044	921	20,965					

## Edgar Filing: SHEPHERD W CLYDE III - Form 4

Income tax expense	7,151	387	7,538
Net income	\$ 12,893	\$ 534	\$ 13,427
Total assets	\$ 1,561,911	\$ 55,192	\$ 1,617,103
Loans, net of deferred fees	\$ 1,048,631	\$ 40,012	\$ 1,088,643
Goodwill	\$	\$ 13,044	\$ 13,044

(1) Includes the holding company's results of operations

(2) Includes two months of Bay View Funding's results of operations

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 21) Parent Company only Condensed Financial Information

The condensed financial statements of Heritage Commerce Corp (parent company only) are as follows:

## **Condensed Balance Sheets**

		December 31,					
	2015 2014						
		(Dollars in thousands)					
Assets							
Cash and cash equivalents	\$	1,686	\$	10,159			
Investment in subsidiary bank		246,357		173,453			
Other assets		400		953			
Total assets	\$	248,443	\$	184,565			
Liabilities and Shareholder's Equity							
Short-term borrowings		3,000					
Other liabilities		7		207			
Shareholder's equity		245,436		184,358			
Total liabilities and shareholder's equity	\$	248,443	\$	184,565			

## **Condensed Statements of Operations**

	For the Y	ear l	Ended Dec	emb	er 31,
	2015		2014		2013
	(Do	llars	in thousa	nds)	
Dividend from subsidiary bank	\$	\$		\$	16,000
Interest expense	(18)				(229)
Other expenses	(2,705)		(2,033)		(2,080)
Income (loss) before income taxes and equity in net income of subsidiary bank	(2,723)		(2,033)		13,691
Equity in net income of subsidiary bank:					
Reduction in contributed capital and distribution from subsidiary bank					(16,000)
Net income of subsidiary bank	18,081		14,614		13,155
Income tax benefit	1,139		846		694
Net income	16,497		13,427		11,540
Dividends and discount accretion on preferred stock	(1,792)		(1,008)		(336)
·	, ,				. ,
Net income available to common shareholders	\$ 14,705	\$	12,419	\$	11,204

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## **Condensed Statements of Cash Flows**

		For the Year Ended December 31,					
		2015 2014 20					
		(De					
Cash flows from operating activities:							
Net Income	\$	16,497	\$	13,427	\$	11,540	
Adjustments to reconcile net income to net cash provided by (used in) operations	<b>:</b>						
Amortization of restricted stock award, net of forfeitures and taxes		265		(9)		200	
Equity in undistributed loss/(net income) of subsidiary bank		(18,081)		(14,614)		2,845	
Net change in other assets and liabilities		269		(2,158)		4,478	
Net cash (used in) provided by operating activities		(1,050)		(3,354)		19,063	
Cash flows from financing activities:							
Repayment of subordinated debt						(9,279)	
Net change in purchased funds and other short-term borrowings		3,000					
Payment of cash dividends		(10,738)		(5,758)		(1,916)	
Proceeds from issuance of common stock, net of issuance costs		315		262		88	
Payment of repurchase of common stock warrant						(140)	
Net cash used in financing activities		(7,423)		(5,496)		(11,247)	
		. , ,		. , ,			
Net (decrease) increase in cash and cash equivalents		(8,473)		(8,850)		7,816	
Cash and cash equivalents, beginning of year		10,159		19,009		11,193	
3.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5.5		,		,		,	
Cash and cash equivalents, end of year	\$	1,686	\$	10,159	\$	19,009	
cash and cash equivalents, one or jour	Ψ	1,000	Ψ	10,107	Ψ	17,007	
156							

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 22) Quarterly Financial Data (Unaudited)

The following table discloses the Company's selected unaudited quarterly financial data:

	For the Quarter Ended(1)							
	12/31/15		0	09/30/15		06/30/15		3/31/15
	(Dollars in thousands, except per share amounts							nts)
Interest income	\$	22,896	\$	20,306	\$	18,175	\$	17,366
Interest expense		758		623		533		508
Net interest income		22,138		19,683		17,642		16,858
Provision (credit) for loan losses		371		(301)		22		(60)
Net interest income after provision for loan losses		21,767		19,984		17,620		16,918
Noninterest income		2,829		2,066		2,164		1,926
Noninterest expense		17,361		16,419		12,617		12,276
Income before income taxes		7,235		5,631		7,167		6,568
Income tax expense		2,812		2,172		2,690		2,430
Net income		4,423		3,459		4,477		4,138
Dividends on preferred stock		(448)		(448)		(448)		(448)
Net income available to common shareholders		3,975		3,011		4,029		3,690
Undistributed earnings allocated to Series C Preferred Stock		(209)		(111)		(331)		(274)
Distributed and undistributed earnings allocated to common shareholders	\$	3,766	\$	2,900	\$	3,698	\$	3,416
Earnings per common share								
Basic	\$	0.12	\$	0.10	\$	0.14	\$	0.13
Diluted	\$	0.12	\$	0.10	\$	0.14	\$	0.13

(1)
Pre-tax severance, retention and acquisition and integration costs included in noninterest expense were \$2,991,000, \$2,865,000, \$423,000, and \$119,000, for the fourth, third, second, and first quarters of 2015, respectively.

## HERITAGE COMMERCE CORP

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

	For the Quarter Ended							
	12/31/2014(1)		9/30/20	9/30/2014(2)		06/30/14		3/31/14
	(Dollars in thousands, except per share amounts)						)	
Interest income	\$	16,717	\$ 1	4,492	\$	14,192	\$	13,855
Interest expense		625		500		507		521
Net interest income		16,092	1	3,992		13,685		13,334
Provision (credit) for loan losses		(106)		(24)		(198)		(10)
Net interest income after provision for loan losses		16,198	1	4,016		13,883		13,344
Noninterest income		1,812		1,870		2,047		2,017
Noninterest expense		12,415	1	0,492		10,769		10,546
Income before income taxes		5,595		5,394		5,161		4,815
Income tax expense		1,993		1,969		1,837		1,739
Net income		3,602		3,425		3,324		3,076
Dividends on preferred stock		(280)		(280)		(224)		(224)
Net income available to common shareholders		3,322		3,145		3,100		2,852
Undistributed earnings allocated to Series C Preferred Stock		(349)		(320)		(358)		(315)
, and the second								
Distributed and undistributed earnings allocated to common shareholders	\$	2,973	\$	2,825	\$	2,742	\$	2,537
Earnings per common share								
Basic	\$	0.11	\$	0.11	\$	0.10	\$	0.10
Diluted	\$	0.11	\$	0.11	\$	0.10	\$	0.10

<sup>(1)</sup> The Company's selected unaudited quarterly financial data for the quarter ended December 31, 2014 includes Bay View Funding acquisition and integration costs of \$609,000, and the results of operations for Bay View Funding for the months of November and December 2014.

(2) The Company's selected unaudited quarterly financial data for the quarter ended September 30, 2014 includes Bay View Funding acquisition and integration costs of \$234,000.

## EXHIBIT INDEX

Exhibit Number 2.1	Description  Agreement and Plan of Merger, dated April 23, 2015, by and among Heritage Commerce Corp, Heritage Bank of Commerce and Focus Business Bank (incorporated by reference from the Registrant's Current Report on Form 8-K filed on April 23, 2015)
3.1	Restated Articles of Incorporation of Heritage Commerce Corp (incorporated by reference from the Registrant's Annual Report on Form 10-K filed on March 4, 2010)
3.2	Certificate of Amendment of Articles of Incorporation of Heritage Commerce Corp, as filed with the California Secretary of State on June 1, 2010 (incorporated by reference from the Registration Statement on Form S-1 filed July 23, 2010)
3.3	Bylaws, as amended, of Heritage Commerce Corp (incorporated by reference from the Registrant's Current Report Form 8-K filed June 28, 2013)
4.1	Certificate of Determination of Series C Convertible Perpetual Preferred Stock, as filed with the California Secretary of State on June 17, 2010 (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed on June 22, 2010)
10.1	Real Property Lease for Registrant's Principle Office dated April 13, 2000 (incorporated by reference from Registrant's Annual Report on Form 10-K filed on March 6, 2015)
10.2	Sixth Amendment to Lease for Registrant's Principle Office dated November 17, 2014 (incorporated by reference from Registrant's Annual Report on Form 10-K filed on March 6, 2015)
*10.3	Heritage Commerce Corp Management Incentive Plan (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed May 3, 2005)
*10.4	Amended and Restated 2004 Equity Plan (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed June 2, 2009)
*10.5	Restricted Stock Agreement with Walter Kaczmarek dated March 17, 2005 (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed March 22, 2005)
*10.6	2004 Stock Option Agreement with Walter Kaczmarek dated March 17, 2005 (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed March 22, 2005)
*10.7	Non-qualified Deferred Compensation Plan (incorporated herein by reference from the Registrant's Annual Report on Form 10-K filed March 31, 2005)
*10.8	Amended and Restated Employment Agreement with Walter Kaczmarek, dated October 17, 2007 (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed October 22, 2007)
*10.9	Amended and Restated Employment Agreement with Lawrence McGovern, dated July 21, 2011 (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed July 21, 2011)
*10.10	Employment Agreement with Michael E. Benito, dated February 1, 2012 (incorporated by reference from the Registrant's Current Report on Form 8-K filed February 1, 2012)

159

\*10.11 Employment Agreement with David Porter, dated June 25, 2012 (incorporated by reference from the Registrant's Current Report

on Form 8-K filed June 25, 2012)

# Edgar Filing: SHEPHERD W CLYDE III - Form 4

## Table of Contents

Exhibit Number *10.12	Description Employment Agreement with Keith Wilton, dated February 18, 2014 (incorporated by reference from the Registrant's Current Report on Form 8-K filed February 20, 2014)
*10.13	Form of Stock Option Agreement For Amended and Restated 2004 Equity Plan (incorporated by reference from the Registrant's Annual Report on Form 10-K filed March 9, 2012)
*10.14	Form of Restricted Stock Agreement For Amended and Restated 2004 Equity Plan (incorporated by reference from the Registrant's Annual Report on Form 10-K filed March 9, 2012)
*10.15	2013 Equity Incentive Plan (incorporated by reference from the Registrant's Registration Statement in Form S-8 filed July 15, 2013)
*10.16	Form of Restricted Stock Agreement For 2013 Equity Incentive Plan (incorporated by reference from the Registrant's Registration Statement on Form S-8 filed July 15, 2013)
*10.17	Form of Stock Option Agreement for 2013 Equity Incentive Plan (incorporated by reference from the Registrant's Registration Statement on Form S-8 filed July 15, 2013)
*10.18	2005 Amended and Restated Heritage Commerce Corp Supplemental Retirement Plan (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed September 30, 2008)
*10.19	Form of Endorsement Method Split Dollar Plan Agreement for Executive Officers (incorporated herein by reference from the Registrant's Annual Report on Form 10-K filed March 17, 2008)
*10.20	Form of Endorsement Method Split Dollar Plan Agreement for Directors (incorporated herein by reference from the Registrant's Annual Report on Form 10-K filed March 17, 2008)
*10.21	Amendment No. 1 to Employment Agreement, dated December 29, 2008 between the Company and Walter T. Kaczmarek (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.22	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Jack Conner and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.23	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Frank Bisceglia and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.24	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Robert Moles and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.25	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Humphrey Polanen and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.26	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Charles Toeniskoetter and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)
*10.27	First Amended and Restated Director Compensation Benefits Agreement dated December 29, 2008 between Ranson Webster and the Company (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed January 2, 2009)  160

# Edgar Filing: SHEPHERD W CLYDE III - Form 4

## Table of Contents

Exhibit Number 10.28	Description Form of Indemnification Agreement between the Registrant and its directors and executive officers (incorporated herein by reference from the Registrant's Current Report on Form 8-K filed December 23, 2009)
10.29	Securities Purchase Agreement between the Company and each of the Purchasers, dated as of June 18, 2010 (incorporated herein from the Registrant's Current Report on Form 8-K as filed June 22, 2010)
10.30	Registration Rights Agreement between the Company and each of the Purchasers, dated as of June 18, 2010 (incorporated herein from the Registrant's Current Report on Form 8-K as filed June 22, 2010)
10.31	Stock Purchase Agreement, between Heritage Bank of Commerce, BVF Acquisition Corp and the stockholders named therein dated October 8, 2014 (incorporated herein from the Registrant's Current Report on Form 8-K, as filed October 9, 2014)
12.1	Calculation of consolidated ratio of earnings to fixed charges and consolidated ratio of earnings to fixed charges and preferred stock dividends
21.1	Subsidiaries of the Registrant
23.1	Consent of Crowe Horwath LLP
31.1	Certification of Registrant's Chief Executive Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002
31.2	Certification of Registrant's Chief Financial Officer Pursuant to Section 302 of the Sarbanes Oxley Act of 2002
32.1	Certification of Registrant's Chief Executive Officer Pursuant to 18 U.S.C. Section 1350
32.2	Certification of Registrant's Chief Financial Officer Pursuant to 18 U.S.C. Section 1350
101.INS	XBRL Instance Document, furnished herewith
101.SCH	XBRL Taxonomy Extension Schema Document, furnished herewith
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document, furnished herewith
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document, furnished herewith
101.LAB	XBRL Taxonomy Extension Label Linkbase Document, furnished herewith
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document, furnished herewith

Management contract or compensatory plan or arrangement.