POPULAR INC
Form 10-Q
August 11, 2014
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## UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## Form 10-Q

x Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2014
Commission File Number: 001-34084

## POPULAR, INC.

(Exact name of registrant as specified in its charter)

Puerto Rico
(State or other jurisdiction of
Incorporation or organization)
66-0667416
(IRS Employer
Identification Number)

## Popular Center Building

# 209 Muñoz Rivera Avenue <br> Hato Rey, Puerto Rico <br> 00918 <br> (Address of principal executive offices) <br> (Zip code) <br> (787) 765-9800 

(Registrant s telephone number, including area code)<br>NOT APPLICABLE<br>(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
x Yes " No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). x Yes * No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of accelerated filer , large accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act:

Large accelerated filer x
Non-accelerated filer * (Do not check if a smaller reporting company)

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock, $\$ 0.01$ par value, 103,481,803 shares outstanding as of August 4, 2014.

## POPULAR, INC.

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## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc. s (the Corporation , Popular , we, us , our ) financial condition, results of operations, plans, objectives, future performance business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, delinquency trends, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation sfinancial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar and future or conditional verbs such as will, would, should, could, might, can, may, or similar expressions generally intended to identify forward-looking statements.

These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict.

Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic conditions;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital and the impact of proposed capital standards on our capital ratios;
the impact of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act ) on our businesses, business practices and cost of operations;
regulatory approvals that may be necessary to undertake certain actions or consummate strategic transactions such as acquisitions and dispositions;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
additional Federal Deposit Insurance Corporation ( FDIC ) assessments;
the resolution of our dispute with the FDIC under our loss share agreement entered into in connection with the Westernbank-FDIC assisted transaction; and
possible legislative, tax or regulatory changes.
Other possible events or factors that could cause results or performance to differ materially from those expressed in these forward-looking statements include the following: negative economic conditions that adversely affect the general economy, housing prices, the job market, consumer confidence and spending habits which may affect, among other things, the level of non-performing assets, charge-offs and provision expense; changes in interest rates and market liquidity which may reduce interest margins, impact funding sources and affect our ability to originate and distribute financial products in the primary and secondary markets; adverse movements and volatility in debt and equity capital markets; changes in market rates and prices which may adversely impact the value of financial assets and liabilities; liabilities resulting from litigation and regulatory investigations; changes in accounting standards, rules and interpretations; increased competition; our ability to grow our core businesses; decisions to downsize, sell or close units or otherwise change our business mix; and management s ability to identify and manage these and other risks. Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries. Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2013 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.

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All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

## (UNAUDITED)

| (In thousands, except share information) | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ |
| :---: | :---: | :---: |
| Assets: |  |  |
| Cash and due from banks | \$ 362,572 | \$ 423,211 |
| Money market investments: |  |  |
| Federal funds sold |  | 5,055 |
| Securities purchased under agreements to resell | 192,490 | 175,965 |
| Time deposits with other banks | 1,474,454 | 677,433 |
| Total money market investments | 1,666,944 | 858,453 |
| Trading account securities, at fair value: |  |  |
| Pledged securities with creditors right to repledge | 255,990 | 308,978 |
| Other trading securities | 89,833 | 30,765 |
| Investment securities available-for-sale, at fair value: |  |  |
| Pledged securities with creditors right to repledge | 1,483,479 | 1,286,839 |
| Other investment securities available-for-sale | 4,170,513 | 4,007,961 |
| Investment securities held-to-maturity, at amortized cost (fair value 2014 \$103,501; 2013-\$120,688) | 114,280 | 140,496 |
| Other investment securities, at lower of cost or realizable value (realizable value 2014-\$170,700; 2013-\$184,526) | 168,125 | 181,752 |
| Loans held-for-sale, at lower of cost or fair value | 97,010 | 110,426 |
| Loans held-in-portfolio: |  |  |
| Loans not covered under loss sharing agreements with the FDIC | 19,726,234 | 21,704,010 |
| Loans covered under loss sharing agreements with the FDIC | 2,736,102 | 2,984,427 |
| Less Unearned income | 91,010 | 92,144 |
| Allowance for loan losses | 624,911 | 640,555 |
| Total loans held-in-portfolio, net | 21,746,415 | 23,955,738 |
| FDIC loss share asset | 751,553 | 948,608 |
| Premises and equipment, net | 492,382 | 519,516 |
| Other real estate not covered under loss sharing agreements with the FDIC | 139,420 | 135,501 |
| Other real estate covered under loss sharing agreements with the FDIC | 155,805 | 168,007 |
| Accrued income receivable | 119,520 | 131,536 |
| Mortgage servicing assets, at fair value | 151,951 | 161,099 |
| Other assets | 2,292,360 | 1,687,558 |
| Goodwill | 461,246 | 647,757 |


| Other intangible assets | 40,122 |  | 45,132 |
| :---: | :---: | :---: | :---: |
| Assets from discontinued operations (Refer to Note 3) | 1,828,382 |  |  |
| Total assets | \$ 36,587,902 | \$ | 35,749,333 |
| Liabilities and Stockholders Equity |  |  |  |
| Liabilities: |  |  |  |
| Non-interest bearing | \$ 5,666,685 | \$ | 5,922,682 |
| Interest bearing | 19,234,467 |  | 20,788,463 |
| Total deposits | 24,901,152 |  | 26,711,145 |
| Federal funds purchased and assets sold under agreements to repurchase | 2,074,676 |  | 1,659,292 |
| Other short-term borrowings | 31,200 |  | 401,200 |
| Notes payable | 2,360,089 |  | 1,584,754 |
| Other liabilities | 880,602 |  | 766,792 |
| Liabilities from discontinued operations (Refer to Note 3) | 2,079,742 |  |  |
| Total liabilities | 32,327,461 |  | 31,123,183 |
| Commitments and contingencies (Refer to Note 24) |  |  |  |
| Stockholders equity: |  |  |  |
| Preferred stock, $30,000,000$ shares authorized; $2,006,391$ shares issued and outstanding | 50,160 |  | 50,160 |
| Common stock, $\$ 0.01$ par value; 170,000,000 shares authorized; 103,539,383 shares issued (2013 103,435,967) and 103,472,979 shares outstanding (2013 |  |  |  |
| 103,397,699) | 1,035 |  | 1,034 |
| Surplus | 4,173,616 |  | 4,170,152 |
| Retained earnings | 167,663 |  | 594,430 |
| Treasury stock at cost, 66,404 shares (2013 38,268) | $(1,742)$ |  | (881) |
| Accumulated other comprehensive loss, net of tax | $(130,291)$ |  | $(188,745)$ |
| Total stockholders equity | 4,260,441 |  | 4,626,150 |
| Total liabilities and stockholders equity | \$ 36,587,902 | \$ | 35,749,333 |

The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS

## (UNAUDITED)

| (In thousands, except per share information) | $\begin{array}{cc}\text { Quarters ended June 30, } \\ 2014 & 2013\end{array}$ |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| Interest income: |  |  |  |  |
| Loans | \$ 380,986 | \$ 370,298 | \$ 758,588 | \$ 730,814 |
| Money market investments | 1,131 | 829 | 2,104 | 1,784 |
| Investment securities | 33,989 | 36,106 | 69,116 | 73,929 |
| Trading account securities | 5,344 | 5,456 | 10,601 | 10,970 |
| Total interest income | 421,450 | 412,689 | 840,409 | 817,497 |


| Interest expense: |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Deposits | 26,223 | 32,445 | 53,081 | 67,061 |
| Short-term borrowings | 8,892 | 9,767 | 17,932 | 19,548 |
| Long-term debt | 445,716 | 36,066 | 477,606 | 71,833 |
| Total interest expense | 480,831 | 78,278 | 548,619 | 158,442 |
| Net interest (expense) income | $(59,381)$ | 334,411 | 291,790 | 659,055 |
| Provision for loan losses non-covered loans | 50,074 | 228,975 | 104,196 | 438,068 |
| Provision for loan losses covered loans | 11,604 | 25,500 | 37,318 | 43,056 |
| Net interest (expense) income after provision for loan losses | $(121,059)$ | 79,936 | 150,276 | 177,931 |
| Service charges on deposit accounts | 39,237 | 41,378 | 78,596 | 82,539 |
| Other service fees (Refer to Note 30) | 56,468 | 57,279 | 109,286 | 112,223 |
| Mortgage banking activities (Refer to Note 12) | 3,788 | 18,081 | 7,466 | 38,378 |
| Net gain and valuation adjustments on investment securities |  | 5,856 |  | 5,856 |
| Trading account profit (loss) | 1,055 | $(4,345)$ | 3,032 | $(5,329)$ |
| Net gain (loss) on sale of loans, including valuation adjustments on loans held-for-sale | 9,659 | 4,291 | 14,052 | $(58,428)$ |
| Adjustments (expense) to indemnity reserves on loans sold | $(7,454)$ | $(11,632)$ | $(17,801)$ | $(27,775)$ |
| FDIC loss share expense (Refer to Note 31) | $(55,261)$ | $(3,755)$ | $(79,467)$ | $(30,021)$ |
| Other operating income | 15,297 | 181,565 | 43,657 | 201,585 |
| Total non-interest income | 62,789 | 288,718 | 158,821 | 319,028 |

Operating expenses:

| Personnel costs | 99,100 | 106,359 | 203,401 | 213,940 |
| :--- | ---: | ---: | ---: | ---: |
| Net occupancy expenses | 20,267 | 21,059 | 41,627 | 41,551 |


| Equipment expenses | 12,044 |  | 11,485 | 23,456 |  | 23,105 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other taxes | 13,543 |  | 15,225 | 27,206 |  | 26,753 |
| Professional fees | 67,024 |  | 67,015 | 134,023 |  | 134,752 |
| Communications | 6,425 |  | 6,395 | 13,110 |  | 12,946 |
| Business promotion | 16,038 |  | 15,357 | 27,424 |  | 27,942 |
| FDIC deposit insurance | 10,480 |  | 18,557 | 21,458 |  | 26,913 |
| Other real estate owned (OREO) expenses | 3,410 |  | 7,657 | 9,850 |  | 53,524 |
| Other operating expenses | 20,509 |  | 22,766 | 42,858 |  | 43,684 |
| Amortization of intangibles | 2,025 |  | 1,989 | 4,051 |  | 3,979 |
| Restructuring costs (Refer to Note 4) | 4,574 |  |  | 4,574 |  |  |
| Total operating expenses | 275,439 |  | 293,864 | 553,038 |  | 609,089 |
| (Loss) income from continuing operations before income tax | $(333,709)$ |  | 74,790 | $(243,941)$ |  | $(112,130)$ |
| Income tax (benefit) expense | $(4,124)$ |  | $(237,380)$ | 19,140 |  | $(294,257)$ |
| (Loss) income from continuing operations | $(329,585)$ |  | 312,170 | $(263,081)$ |  | 182,127 |
| (Loss) income from discontinued operations, net of tax (Refer to Note 3) | $(181,729)$ |  | 15,298 | $(161,824)$ |  | 25,034 |
| Net (Loss) Income | \$ $(511,314)$ | \$ | 327,468 | \$ (424,905) |  | 207,161 |
| Net (Loss) Income Applicable to Common Stock | \$ $(512,245)$ | \$ | 326,537 | \$ $(426,767)$ | \$ | 205,300 |
| Net (Loss) Income per Common Share Basic |  |  |  |  |  |  |
| Net (loss) income from continuing operations | (3.21) |  | 3.03 | (2.58) |  | 1.76 |
| Net (loss) income from discontinued operations | (1.77) |  | 0.15 | (1.57) |  | 0.24 |
| Net (Loss) Income per Common Share Basic | \$ (4.98) | \$ | 3.18 | \$ (4.15) | \$ | 2.00 |
| Net (Loss) Income per Common Share Diluted |  |  |  |  |  |  |
| Net (loss) income from continuing operations | (3.21) |  | 3.02 | (2.58) |  | 1.75 |
| Net (loss) income from discontinued operations | (1.77) |  | 0.15 | (1.57) |  | 0.24 |
| Net (Loss) Income per Common Share Diluted | \$ (4.98) | \$ | 3.17 | \$ (4.15) | \$ | 1.99 |

The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

## (UNAUDITED)

| (In thousands) | Quarters ended, June 30, |  | Six months ended, June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Net (loss) income | \$ $(511,314)$ | \$ 327,468 | \$ $(424,905)$ | \$ 207,161 |
| Other comprehensive income (loss) before tax: |  |  |  |  |
| Foreign currency translation adjustment | (603) | $(2,653)$ | $(2,718)$ | $(1,929)$ |
| Reclassification adjustment for losses included in net income |  |  | 7,718 |  |
| Amortization of net losses of pension and postretirement benefit plans | 2,126 | 6,169 | 4,252 | 12,338 |
| Amortization of prior service cost of pension and postretirement benefit plans | (950) |  | $(1,900)$ |  |
| Unrealized holding gains (losses) on investments arising during the period | 27,084 | $(115,514)$ | 54,666 | $(144,469)$ |
| Unrealized net (losses) gains on cash flow hedges | $(2,548)$ | 5,882 | $(4,273)$ | 5,782 |
| Reclassification adjustment for net (gains) losses included in net income | 1,800 | $(3,045)$ | 3,624 | $(3,196)$ |
| Other comprehensive income (loss) before tax | 26,909 | $(109,161)$ | 61,369 | $(131,474)$ |
| Income tax (expense) benefit | (925) | 5,130 | $(2,915)$ | 8,303 |
| Total other comprehensive income (loss), net of tax | 25,984 | $(104,031)$ | 58,454 | $(123,171)$ |
| Comprehensive (loss) income, net of tax | \$ $(485,330)$ | \$ 223,437 | \$ $(366,451)$ | \$ 83,990 |

Tax effect allocated to each component of other comprehensive loss:

|  | Quarters ended June 30, |  | Six months ended, June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 |  | 2014 |  | 2013 |
| Amortization of net losses of pension and postretirement benefit plans | \$ (829) | \$ $(2,962)$ | \$ | $(1,658)$ | \$ | $(4,813)$ |
| Amortization of prior service cost of pension and postretirement benefit plans | 370 |  |  | 741 |  |  |
| Unrealized holding gains (losses) on investments arising during the period | (758) | 8,942 |  | $(2,251)$ |  | 13,891 |
| Unrealized net (losses) gains on cash flow hedges | 994 | $(1,764)$ |  | 1,666 |  | $(1,734)$ |
| Reclassification adjustment for net (gains) losses included in net income | (702) | 914 |  | $(1,413)$ |  | 959 |

Income tax (expense) benefit
$\begin{array}{lllllll}\$ & (925) & \$ & 5,130 & \$(2,915) & \$ 8,303\end{array}$
The accompanying notes are an integral part of the consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY

## (UNAUDITED)

| thousands) | Common stock | Preferred stock | Surplus |  | Retained earnings | Treasury stock | Accumulated other comprehensive loss |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| lance at December 31, 2012 | \$ 1,032 | \$ 50,160 | \$4,150,294 |  | \$ 11,826 | \$ (444) | \$ | $(102,868)$ | \$ | 4,110,00 |
| et income |  |  |  |  | 207,161 |  |  |  |  | 207,16 |
| uance of stock | 1 |  | 3,231 |  |  |  |  |  |  | 3,23 |
| vidends declared: |  |  |  |  |  |  |  |  |  |  |
| eferred stock |  |  |  |  | $(1,861)$ |  |  |  |  | (1,86 |
| mmon stock purchases |  |  |  |  |  | (325) |  |  |  | (32 |
| her comprehensive loss, net of tax |  |  |  |  |  |  |  | $(123,171)$ |  | (123,17 |
| lance at June 30, 2013 | \$ 1,033 | \$50,160 | \$ 4,153,525 |  | \$ 217,126 | \$ (769) | \$ | $(226,039)$ | \$ | 4,195,03 |
| lance at December 31, 2013 | \$ 1,034 | \$ 50,160 | \$4,170,152 |  | \$ 594,430 | \$ (881) | \$ | $(188,745)$ | \$ | 4,626,15 |
| et loss |  |  |  |  | $(424,905)$ |  |  |  |  | (424,90 |
| uance of stock | 1 |  | 3,047 |  |  |  |  |  |  | 3,048 |
| x windfall benefit on vesting of restricted ck |  |  | 417 |  |  |  |  |  |  | 41 |
| vidends declared: |  |  |  |  |  |  |  |  |  |  |
| eferred stock |  |  |  |  | $(1,862)$ |  |  |  |  | (1,86 |
| mmon stock purchases |  |  |  |  |  | (872) |  |  |  | (872 |
| ommon stock reissuance |  |  |  |  |  | 11 |  |  |  | 1 |
| her comprehensive income, net of tax |  |  |  |  |  |  |  | 58,454 |  | 58,45 |
| lance at June 30, 2014 | \$ 1,035 | \$ 50,160 | \$ 4,173,616 |  | \$ 167,663 | \$ $(1,742)$ | \$ | $(130,291)$ | \$ | 4,260,44 |
| sclosure of changes in number of shares: |  |  |  |  |  |  |  | 30, 2014 |  | ne 30, 2013 |
| eferred Stock: |  |  |  |  |  |  |  |  |  |  |
| lance at beginning and end of period |  |  |  |  |  |  |  | 2,006,391 |  | 2,006,39 |
| mmon Stock Issued: |  |  |  |  |  |  |  |  |  |  |
| lance at beginning of period |  |  |  |  |  |  |  | 3,435,967 |  | 103,193,30 |
| uance of stock |  |  |  |  |  |  |  | 103,416 |  | 117,84 |
| lance at end of the period |  |  |  |  |  |  |  | 3,539,383 |  | 103,311,15 |
| easury stock |  |  |  |  |  |  |  | $(66,404)$ |  | (35,02 |
| mmon Stock Outstanding |  |  |  |  |  |  |  | 3,472,979 |  | 103,276,13 |
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The accompanying notes are an integral part of these consolidated financial statements.

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## POPULAR, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

## (UNAUDITED)

| (In thousands) | $\begin{array}{cc}\text { Six months ended June 30, } \\ 2014 & 2013\end{array}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities: |  |  |  |  |
| Net (loss) income | \$ | $(424,905)$ | \$ | 207,161 |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 134,750 |  | 473,264 |
| Goodwill impairment losses |  | 186,511 |  |  |
| Amortization of intangibles |  | 5,007 |  | 4,935 |
| Depreciation and amortization of premises and equipment |  | 23,832 |  | 25,009 |
| Net accretion of discounts and amortization of premiums and deferred fees |  | 324,779 |  | $(29,525)$ |
| Fair value adjustments on mortgage servicing rights |  | 15,836 |  | 10,741 |
| FDIC loss share expense |  | 79,467 |  | 30,021 |
| Adjustments (expense) to indemnity reserves on loans sold |  | 17,801 |  | 27,775 |
| Earnings from investments under the equity method |  | $(24,355)$ |  | $(34,214)$ |
| Deferred income tax expense (benefit) |  | 2,689 |  | $(321,854)$ |
| Loss (gain) on: |  |  |  |  |
| Disposition of premises and equipment |  | $(2,551)$ |  | $(2,347)$ |
| Sale of loans, including valuation adjustments on loans held-for-sale and mortgage banking activities |  | $(42,413)$ |  | 44,577 |
| Sale of stock in equity method investee |  |  |  | $(136,722)$ |
| Sale of foreclosed assets, including write-downs |  | $(2,035)$ |  | 35,006 |
| Acquisitions of loans held-for-sale |  | $(159,727)$ |  | $(15,335)$ |
| Proceeds from sale of loans held-for-sale |  | 72,757 |  | 119,003 |
| Net originations on loans held-for-sale |  | $(338,672)$ |  | $(867,917)$ |
| Net (increase) decrease in: |  |  |  |  |
| Trading securities |  | 459,792 |  | 858,092 |
| Accrued income receivable |  | 6,721 |  | $(18,177)$ |
| Other assets |  | $(48,455)$ |  | 2,103 |
| Net increase (decrease) in: |  |  |  |  |
| Interest payable |  | 633 |  | $(2,570)$ |
| Pension and other postretirement benefit obligation |  | $(3,096)$ |  | 3,786 |
| Other liabilities |  | 30,260 |  | 4,055 |
| Total adjustments |  | 739,531 |  | 209,706 |
| Net cash provided by operating activities |  | 314,626 |  | 416,867 |

Cash flows from investing activities:

| Net (increase) decrease in money market investments | $(808,491)$ | 13,641 |
| :---: | :---: | :---: |
| Purchases of investment securities: |  |  |
| Available-for-sale | $(1,079,586)$ | $(1,490,647)$ |
| Other | $(51,097)$ | $(116,731)$ |
| Proceeds from calls, paydowns, maturities and redemptions of investment securities: |  |  |
| Available-for-sale | 816,830 | 1,378,311 |
| Held-to-maturity | 27,029 | 2,359 |
| Other | 64,724 | 83,592 |
| Net repayments on loans | 473,336 | 624,262 |
| Proceeds from sale of loans | 87,983 | 295,237 |
| Acquisition of loan portfolios | $(289,292)$ | $(1,520,088)$ |
| Net payments from (to) FDIC under loss sharing agreements | 110,618 | (107) |
| Return of capital from equity method investments |  | 438 |
| Proceeds from sale of stock in equity method investee |  | 166,332 |
| Mortgage servicing rights purchased |  | (45) |
| Acquisition of premises and equipment | $(20,333)$ | $(19,774)$ |
| Proceeds from sale of: |  |  |
| Premises and equipment | 8,631 | 5,891 |
| Foreclosed assets | 81,010 | 120,365 |
| Net cash used in investing activities | $(578,638)$ | $(456,964)$ |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in: |  |  |
| Deposits | 252,715 | $(259,950)$ |
| Federal funds purchased and assets sold under agreements to repurchase | 418,381 | $(344,047)$ |
| Other short-term borrowings | $(370,000)$ | 590,000 |
| Payments of notes payable | $(111,030)$ | $(48,458)$ |
| Proceeds from issuance of notes payable | 31,905 | 49,874 |
| Proceeds from issuance of common stock | 3,048 | 3,232 |
| Dividends paid | $(1,862)$ | $(1,551)$ |
| Net payments for repurchase of common stock | (861) | (325) |
| Net cash provided by (used in) financing activities | 222,296 | $(11,225)$ |
| Net decrease in cash and due from banks | $(41,716)$ | $(51,322)$ |
| Cash and due from banks at beginning of period | 423,211 | 439,363 |
| Cash and due from banks at end of period, including discontinued operations | 381,495 | 388,041 |
| Less: cash from discontinued operations | 18,923 |  |
| Cash and due from banks at end of period | \$ 362,572 | \$ 388,041 |

The accompanying notes are an integral part of these consolidated financial statements.
The Consolidated Statements of Cash Flows for the periods ended June 30, 2014 and 2013 include the cash flows from operating, investing and financing activities associated with discontinued operations.

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## Note 1 Organization, consolidation and basis of presentation

## Nature of Operations

Popular, Inc. (the Corporation ) is a diversified, publicly-owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States and the Caribbean. In Puerto Rico, the Corporation provides retail, including mortgage loan originations, and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as investment banking, broker-dealer, auto and equipment leasing and financing, and insurance services through specialized subsidiaries. The Corporation s mortgage origination business is conducted under the brand name Popular Mortgage, a division of BPPR. In the U.S. mainland, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA focuses efforts and resources on the core community banking business. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The BPNA branches operate under the name of Popular Community Bank. Note 36 to the consolidated financial statements presents information about the Corporation s business segments. Note 37 presents information regarding definitive agreements entered into by BPNA sell its regional operations in California, Illinois and Central Florida.

## Principles of Consolidation and Basis of Presentation

The consolidated interim financial statements have been prepared without audit. The consolidated statement of financial condition data at December 31, 2013 was derived from audited financial statements. The unaudited interim financial statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.

Certain reclassifications have been made to the 2013 consolidated financial statements and notes to the financial statements to conform with the 2014 presentation. As discussed in Note 3, current and prior periods presented in the consolidated statement of operations as well as the related note disclosures covering income and expense amounts have been retrospectively adjusted for the impact of the discontinued operations for comparative purposes. The consolidated statement of financial condition and related note disclosure for prior periods do not reflect the reclassification of BPNA s assets and liabilities to discontinued operations.

Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the unaudited financial statements pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2013, included in the Corporation s 2013 Annual Report (the 2013 Annual Report ). Operating results for the interim periods disclosed herein are not necessarily indicative of the results that may be expected for a full year or any future period.

## Use of Estimates in the Preparation of Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

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## Note 2 New accounting pronouncements

FASB Accounting Standards Update 2014-12, Compensation Stock Compensation (Topic 718): Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period (ASU 2014-12 )

The FASB issued ASU 2014-12 in June 2014, which intends to resolve the diverse accounting treatment of awards with a performance target that could be achieved after an employee completes the requisite service period. That is, the employee would be eligible to vest in the award regardless of whether the employee is rendering service on the date the performance target is achieved.

The amendments of the ASU require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. As such, the performance target should not be reflected in estimating the grant-date fair value of the award.

Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the periods for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period.

The amendments in the ASU are effective in the first quarter of 2016. Early adoption is permitted. The amendments of this ASU can be applied (a) prospectively to all awards granted or modified after the effective date or
(b) retrospectively to all awards with performance targets outstanding at the beginning of the period of adoption and to all new or modified awards thereafter.

The Corporation does not anticipate that the adoption of this guidance will have a material effect on its consolidated statements of financial condition or results of operations.

## FASB Accounting Standards Update 2014-11, Transfers and Servicing (Topic 860) Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures ( ASU 2014-11 )

The FASB issued ASU 2014-11 in June 2014, which requires two accounting changes. First, the amendments in this Update change the accounting for repurchase-to-maturity transactions to secured borrowing accounting. Second, for repurchase financing arrangements, the amendments require separate accounting for a transfer of a financial asset executed contemporaneously with a repurchase agreement with the same counterparty, which will result in secured borrowing accounting for the repurchase agreement.

The amendments in this Update require disclosures for certain transactions comprising (1) a transfer of a financial asset accounted for as a sale and (2) an agreement with the same transferee entered into in contemplation of the initial transfer that results in the transferor retaining substantially all of the exposure to the economic return on the transferred financial asset throughout the term of the transaction.

The accounting changes in this ASU are effective in the first quarter of 2015. Early application is prohibited. An entity is required to present changes in accounting for transactions outstanding on the effective date as a cumulative-effect adjustment to retained earnings as of the beginning of the period of adoption.

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The Corporation does not anticipate that the adoption of this guidance will have a material effect on its consolidated statements of financial condition or results of operations.

FASB Accounting Standards Update 2014-09, Revenue from Contracts with Customers (Topic 606); ( ASU 2014-09 )

The FASB issued ASU 2014-09 in May 2014, which clarifies the principles for recognizing revenue and develop a common revenue standard that would (1) remove inconsistencies and weaknesses in revenue requirements, (2) provide a more robust framework for addressing revenue issues, (3) improve comparability of revenue recognition practices across entities, industries, jurisdictions, and capital markets, (4) provide more useful information to users of financial statement through improved disclosure requirements and (5) simplify the preparation of financial statements by reducing the number of requirements to which an entity must refer. ASU 2014-09 amends the ASC Codification and creates a new Topic 606, Revenue from Contracts with Customers.

The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

In addition, the new guidance requires disclosures to enable users of financial statements to understand the nature, timing, and uncertainty of revenue and cash flows arising from contracts with customers. Qualitative and quantitative information is required about contract with customers, significant judgments and changes in judgments, and assets recognized from the cost to obtain or fulfill a contract.

The amendments in this ASU are effective in the first quarter of 2017. Early adoption is not permitted.
The Corporation does not anticipate that the adoption of this guidance will have a material effect on its consolidated statements of financial condition or results of operations.

FASB Accounting Standards Update 2014-08, Presentation of Financial Statements (Topic 205) and Property, Plant, and Equipment (Topic 360): Reporting Discontinued Operations and Disclosures of Disposal of Components of an Entity ( ASU 2014-08 )

The FASB issued ASU 2014-08 in April 2014, which changes the criteria for reporting discontinued operations while enhancing disclosures in this area. Under the new guidance, only disposals representing a strategic shift in operations should be presented as discontinued operations. Those strategic shifts should have a major effect on the organization s operations and financial results. Examples include a disposal of a major geographic area, a major line of business, or a major equity investment.

In addition, the new guidance requires expanded disclosures about discontinued operations that will include more information about the assets, liabilities, income, and expenses of discontinued operations.

The new guidance also requires disclosure of the pre-tax income attributable to a disposal of a significant part of an organization that does not qualify for discontinued operations reporting. This disclosure will provide information about the ongoing trends in the reporting organization $s$ results from continuing operations.

The amendments in the ASU are effective in the first quarter of 2015. Early adoption is permitted.

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The Corporation is currently evaluating the impact that the adoption of this guidance will have on the presentation and disclosures in its consolidated financial statements.

FASB Accounting Standards Update 2014-04, Receivables-Troubled Debt Restructuring by Creditors (SubTopic 310-40): Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure ( ASU 2014-04 )

The FASB issued ASU 2014-04 in January 2014 which clarifies when a creditor should be considered to have received physical possession of a residential real estate property collateralizing a consumer mortgage loan such that the loan should be derecognized and the real estate property recognized.

The amendments of this ASU clarify that an in substance repossession or foreclosure occurs, and a creditor is considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan, upon either: a) the creditor obtaining legal title to the residential real estate property upon completion of a foreclosure; or b) the borrower conveying all interest in the residential real estate property to the creditor to satisfy that loan through completion of a deed in lieu of foreclosure or through a similar legal agreement.

The amendment of this guidance requires interim and annual disclosures of both the amount of foreclosed residential real estate property held by the creditor and the recorded investment in consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure according to local requirements of the applicable jurisdiction.

ASU 2014-04 is effective for annual periods, and interim periods within those years, beginning after December 15, 2014. The amendments in this ASU can be elected using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted.

The Corporation does not anticipate that the adoption of this guidance will have a material effect on its consolidated statements of financial condition or results of operations.

FASB Accounting Standards Update 2013-11, Income Taxes (Topic 740): Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists ( ASU 2013-11)

The FASB issued ASU 2013-11 in July 2013 which requires that an unrecognized tax benefit, or a portion of an unrecognized tax benefit, be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward. When a net operating loss, a similar tax loss, or a tax credit carryforward is not available at the reporting date under the tax law of the applicable jurisdiction to settle any additional taxes that would result from the disallowance of a tax position, or the tax law of the applicable jurisdiction does not require the entity to use, and the entity does not intend to use, the deferred tax asset for such purposes, the unrecognized tax benefit should be presented in the financial statements as a liability and should not be combined with deferred tax assets. The assessment of whether a deferred tax asset is available is based on the unrecognized tax benefit and deferred tax asset that exist at the reporting date and should be made presuming disallowance of the tax position at the reporting date. Currently, there is no explicit guidance under U.S. GAAP on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The amendment of this guidance does not require new recurring disclosures.

ASU 2013-11 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013.

The Corporation adopted this guidance in the first quarter of 2014 and it did not have a material effect on the Corporation s consolidated financial statements.

FASB Accounting Standards Update 2013-05, Foreign Currency Matters (Topic 830): Parent s Accounting for the Cumulative Translation Adjustment Upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity (ASU 2013-05 )

The FASB issued ASU 2013-05 in March 2013 which clarifies the applicable guidance for the release of the cumulative translation adjustment. When a reporting entity ceases to have a controlling financial interest in a subsidiary or group of assets that is a nonprofit activity or a business within a foreign entity, the parent is required to apply the guidance in ASC subtopic 830-30 to release any related cumulative translation adjustment into net income. Accordingly, the cumulative translation adjustment should be released into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets has resided.

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For an equity method investment that is a foreign entity, the partial sale guidance in ASC Section 830-30-40 still applies. As such, a pro rata portion of the cumulative translation adjustment should be released into net income upon a partial sale of such equity method investment. However, this treatment does not apply to an equity method investment that is not a foreign entity. In those instances, the cumulative translation adjustment is released into net income only if the partial sale represents a complete or substantially complete liquidation of the foreign entity that contains the equity method investment.

Additionally, the amendments in this ASU clarify that the sale of an investment in a foreign entity includes both: (1) events that result in the loss of a controlling financial interest in a foreign entity and (2) events that result in an acquirer obtaining control of an acquiree in which it held an equity interest immediately before the acquisition date. Accordingly, the cumulative translation adjustment should be released into net income upon the occurrence of those events.

ASU 2013-05 is effective for fiscal years and interim periods within those years, beginning on or after December 15, 2013. The amendments should be applied prospectively to derecognition events occurring after the effective date. Prior periods should not be adjusted.

The Corporation adopted this guidance on the first quarter of 2014 and recognized a loss of approximately $\$ 7.7$ million resulting from the reclassification from other comprehensive loss into earnings of the cumulative foreign translation adjustment related to the dilution on its equity investment in BHD. Refer to note 15 for additional information.

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## Note 3 Discontinued operations

On April 22, 2014, BPNA, the Corporation s U.S. mainland banking subsidiary, entered into definitive agreements to sell California, Illinois and Central Florida regional operations to three different buyers. BPNA completed the sale of its Illinois regional operations on August 8, 2014. The remaining transactions are expected to be completed by the end of the fourth quarter of 2014. In connection with these transactions, the Corporation intends to centralize certain back office operations in Puerto Rico and New York. The operations subject to these three definitive agreements each constituted a business, as defined in ASC 805-10-55. Accordingly, the decision to sell these businesses resulted in the discontinuance of each of these respective operations and classification as held-for-sale. For financial reporting purposes, the results of the discontinued operations are presented as Assets / Liabilities from discontinued operations in the consolidated statement of condition and (Loss) income from discontinued operations, net of tax in the consolidated statement of operations. As required by ASC 205-20, current and prior periods presented in the consolidated statement of operations as well as the related note disclosures covering income and expense amounts have been retrospectively adjusted for the impact of the discontinued operations for comparative purposes. The consolidated statement of financial condition and related note disclosure for prior periods do not reflect the reclassification of these assets and liabilities to discontinued operations.

During the quarter ended June 30, 2014, the Corporation recorded a non-cash goodwill impairment charge of \$187 million, related to the goodwill allocated, on a relative fair value basis, to these operations. However, this non-cash charge had no impact on the Corporation s tangible capital or regulatory capital ratios. Refer to Note 16 , for additional information on the goodwill impairment charge. The Corporation expects to realize a net premium estimated at approximately $\$ 24$ million, before customary transaction costs, upon the closing of these transactions.

The Corporation estimates that it will incur in restructuring charges of approximately $\$ 54$ million, comprised of $\$ 32$ million in severance, retention and employee related costs and $\$ 22$ million in operational set-up costs and lease cancelations, of which approximately $\$ 5$ million where incurred during the second quarter of 2014 . Refer to Note 4 , for restructuring charges incurred during the quarter ended June 30, 2014.

Assets and liabilities of discontinued operations, which are mostly classified as held-for-sale, are detailed below:

| (In thousands) | June | 30,2014 |
| :--- | ---: | ---: |
| Cash | 18,923 |  |
| Loans held-for-sale | $1,783,998$ |  |
| Premises and equipment, net | 17,553 |  |
| Other assets | 7,908 |  |
| Total assets | $\$$ | $1,828,382$ |
| Deposits | $\$$ | $2,058,309$ |
| Short-term borrowings | 2,998 |  |
| Other liabilities | 18,435 |  |
|  | $\$$ | $2,079,742$ |
| Total liabilities | $\$$ | $(251,360)$ |

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The following table provides the components of net (loss) income from the discontinued operations for the quarter and six months ended June 30, 2014 and 2013.

|  | Quarter ended |  | Six months ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| (In thousands) | June 30,2014 | June 30, 2013 | June 30, 2014 | June 30, 2013 |  |  |
| Net interest income | $\$ 9,092$ | $\$$ | 21,308 | $\$$ | 40,889 | $\$$ |
| Provision (reversal) for loan losses |  |  | $(5,067)$ | $(6,764)$ | $(7,860)$ |  |
| Non-interest income | 9,388 | 4,645 | 19,921 | 8,392 |  |  |
| Personnel costs | 12,117 | 8,320 | 20,969 | 16,728 |  |  |
| Net occupancy expenses | 2,845 | 3,049 | 7,176 | 6,030 |  |  |
| Professional fees | 5,903 | 2,949 | 8,696 | 5,709 |  |  |
| Goodwill impairment charge | 186,511 |  | 186,511 |  |  |  |
| Other operating expenses | 2,833 | 1,404 | 6,046 | 5,728 |  |  |
|  |  |  |  |  |  |  |
| Net (loss) income from discontinued | $\$(181,729)$ | $\$$ | 15,298 | $\$(161,824)$ | $\$$ | 25,034 |

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## Note 4 Restructuring plan

As discussed in Note 3, in connection with the sale of the operations of the California, Illinois and Central Florida regions, the Corporation intends to centralize certain back office operations, previously conducted on these regions, in Puerto Rico and New York. The Corporation has undertaken a restructuring plan (the PCB Restructuring Plan ) to eliminate and re-locate employment positions, terminate contracts and incur other costs associated with moving the operations to Puerto Rico and New York. The Corporation estimates that it will incur in restructuring charges of approximately $\$ 54$ million, comprised of $\$ 32$ million in severance and retention payments and $\$ 22$ million in operational set-up costs and lease cancelations, of which approximately $\$ 5$ million where incurred during the second quarter of 2014. The remaining costs will be recognized during the third and fourth quarter of 2014 and early 2015.

Full-time equivalent employees at the California, Illinois and Central Florida regions were 363 as of June 30, 2014, compared with 365 as of December 31, 2013. Some of the employees at these regions will be transferred to the acquiring entities. The remaining employees at these regions are expected to be transferred to other of the Corporation s U.S. mainland or Puerto Rico operations or depart by mid- 2015.

The following table details the expenses recorded by the Corporation that were associated with the PCB restructuring plan:

| (In thousands) | Quarter ended June 30, 2014 |  |
| :--- | :---: | :---: |
| Personnel costs | $\$$ | 3,630 |
| Net occupancy expenses |  | 271 |
| Equipment expenses | 190 |  |
| Professional fees | 448 |  |
| Other operating expenses | 35 |  |
| Total restructuring costs | $\$$ | 4,574 |

At June 30, 2014, the accrual for the PCB restructuring costs amounted to $\$ 3$ million.

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## Note 5 Restrictions on cash and due from banks and certain securities

The Corporation s banking subsidiaries, BPPR and BPNA, are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank of New York (the Fed ) or other banks. Those required average reserve balances amounted to $\$ 1.0$ billion at June 30, 2014 (December 31, 2013 - $\$ 992$ million). Cash and due from banks, as well as other short-term, highly liquid securities, are used to cover the required average reserve balances.

At June 30, 2014, the Corporation held $\$ 43$ million in restricted assets in the form of funds deposited in money market accounts, trading account securities and investment securities available for sale (December 31, 2013-\$44 million). The amounts held in trading account securities and investment securities available for sale consist primarily of restricted assets held for the Corporation s non-qualified retirement plans and fund deposits guaranteeing possible liens or encumbrances over the title of insured properties.

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## Note 6 Pledged assets

Certain securities and loans were pledged to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions, and loan servicing agreements. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | June 30, <br> (In thousands) | December 31, <br> 2014 |  |
| :--- | ---: | ---: | ---: |
| Investment securities available-for-sale, at fair value | $\$ 2,264,948$ | $\$$ | $1,638,558$ |
| Investment securities held-to-maturity, at amortized | 10,000 | 35,000 |  |
| cost | 216 | 363 |  |
| Loans held-for-sale measured at lower of cost or fair <br> value | 365,432 | 407,257 |  |
| Loans held-in-portfolio covered under loss sharing <br> agreements with the FDIC | $8,447,919$ | $9,108,984$ |  |
| Loans held-in-portfolio not covered under loss sharing <br> agreements with the FDIC | $\$ 11,088,515$ | $\$ 11,190,162$ |  |

Pledged assets from discontinued operations are presented as part of Assets from Discontinued Operations in the Consolidated Statement of Condition. Refer to Note 3 to the consolidated financial statements for further information on the discontinued operations.

Pledged securities that the creditor has the right by custom or contract to repledge are presented separately on the consolidated statements of financial condition.

At June 30, 2014, the Corporation had \$ 1.2 billion in investment securities available-for-sale and $\$ 0.6$ billion in loans that served as collateral to secure public funds (December 31, 2013-\$ 1.0 billion and $\$ 0.5$ billion, respectively).

At June 30, 2014, the Corporation s banking subsidiaries had short-term and long-term credit facilities authorized with the Federal Home Loan Bank system (the FHLB ) aggregating to $\$ 3.3$ billion (December 31, 2013-\$3.0 billion). Refer to Note 18 to the consolidated financial statements for borrowings outstanding under these credit facilities. At June 30, 2014, the credit facilities authorized with the FHLB were collateralized by $\$ 3.4$ billion in loans held-in-portfolio (December 31, 2013-\$ 4.5 billion). Also, at June 30, 2014, the Corporation s banking subsidiaries had a borrowing capacity at the Federal Reserve ( Fed ) discount window of $\$ 2.6$ billion, which remained unused as of such date ( December 31, 2013-\$3.4 billion). The amount available under these credit facilities with the Fed is dependent upon the balance of loans and securities pledged as collateral. At June 30, 2014, the credit facilities with the Fed discount window were collateralized by $\$ 4.8$ billion in loans held-in-portfolio (December 31, 2013-\$ 4.5 billion). These pledged assets are included in the above table and were not reclassified and separately reported in the consolidated statements of financial condition.

In addition, at June 30, 2014, trade receivables from brokers and counterparties amounting to $\$ 76$ million were pledged to secure repurchase agreements (December 31, 2013-\$69 million).

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## Note 7 Investment securities available-for-sale

The following tables present the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities available-for-sale at June 30, 2014 and December 31, 2013.

|  | At June 30, 2014 |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Amortized <br> cost | Gross <br> unrealized <br> gains | Gross <br> unrealized <br> losses | Fair <br> value | Weighted <br> average <br> yield |  |  |
| U.S. Treasury securities | $\$$ | 26,085 | $\$$ | 1,644 | $\$$ | $\$$ | 27,729 |
| After 1 to 5 years |  | 26,085 | 1,644 |  | $3.87 \%$ |  |  |
| Total U.S. Treasury securities |  |  |  | 27,729 | 3.87 |  |  |


| Obligations of U.S. Government sponsored entities | 6,998 | 7 |  | 7,005 | 0.14 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Within 1 year | $1,948,833$ | 2,424 | 9,053 | $1,942,204$ | 1.20 |
| After 1 to 5 years | 252,520 | 581 | 7,198 | 245,903 | 1.63 |
| After 5 to 10 years | 23,000 |  | 882 | 22,118 | 3.15 |

Total obligations of U.S. Government sponsored

entities $\quad$|  | $2,231,351$ | 3,012 | 17,133 | $2,217,230$ | 1.27 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Obligations of Puerto Rico, States and political subdivisions

| After 1 to 5 years | 5,384 | 19 | 22 | 5,381 | 2.86 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| After 5 to 10 years | 23,352 | 7 | 1,398 | 21,961 | 5.46 |
| After 10 years | 48,812 | 422 | 7,405 | 41,829 | 5.85 |
| Total obligations of Puerto Rico, States and <br> political subdivisions |  |  |  |  |  |
| Collateralized mortgage obligations federal | 77,548 | 448 | 8,825 | 69,171 | 5.52 |
| agencies |  |  |  |  |  |
| After 1 to 5 years | 4,876 | 124 |  | 5,000 | 2.56 |
| After 5 to 10 years | 27,924 | 1,219 | 2 | 29,141 | 2.82 |
| After 10 years | $2,305,054$ | 17,819 | 53,542 | $2,269,331$ | 2.06 |
| Total collateralized mortgage obligations <br> agencies |  |  |  |  |  |

Collateralized mortgage obligations private label

| After 10 years | 130 | 130 | 3.90 |
| :--- | :---: | :---: | :---: |
|  | 130 | 130 | 3.90 |

Total collateralized mortgage obligations private label

| Mortgage-backed securities | 1 |  |  | 1 | 3.66 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Within 1 year | 26,420 | 1,458 |  | 27,878 | 4.56 |
| After 1 to 5 years | 200,182 | 8,743 | 486 | 208,439 | 3.47 |
| After 5 to 10 years | 735,125 | 50,779 | 2,174 | 783,730 | 4.08 |
| After 10 years | 961,728 | 60,980 | 2,660 | $1,020,048$ | 3.97 |
| Total mortgage-backed securities | 3,177 | 1,284 | 118 | 4,343 | 6.39 |
| Equity securities (without contractual maturity) |  |  |  |  |  |
| Other | 9,458 |  | 15 | 9,443 | 1.68 |
| After 1 to 5 years | 2,341 | 85 |  | 2,426 | 3.63 |
| After 10 years | 11,799 | 85 | 15 | 11,869 | 2.06 |
| Total other |  |  |  |  |  |
| Total investment securities available-for-sale | $\$ 5,649,672$ | $\$ 86,615$ | $\$ 82,295$ | $\$ 5,653,992$ | $2.14 \%$ |

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|  | Amortized cost |  | At December 31, 2013 |  |  |  |  | Weighted average yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  |  | Gross unrealized gains |  |  | Fair value |  |  |
| U.S. Treasury securities |  |  |  |  |  |  |  |  |
| After 1 to 5 years | \$ | 26,474 | \$ | 2,008 | \$ | \$ | 28,482 | 3.85 \% |
| Total U.S. Treasury securities |  | 26,474 |  | 2,008 |  |  | 28,482 | 3.85 |

Obligations of U.S. Government sponsored entities

| Within 1 year | 25,021 | 39 | 25,060 | 1.85 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| After 1 to 5 years | $1,087,453$ | 1,678 | 12,715 | $1,076,416$ | 1.26 |
| After 5 to 10 years | 528,611 | 100 | 21,742 | 506,969 | 1.52 |
| After 10 years | 23,000 |  | 2,240 | 20,760 | 3.12 |


| Total obligations of U.S. Government sponsored |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| entities | $1,664,085$ | 1,817 | 36,697 | $1,629,205$ | 1.38 |

Obligations of Puerto Rico, States and political subdivisions

| After 1 to 5 years | 6,228 | 45 | 85 | 6,188 | 4.64 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| After 5 to 10 years | 23,147 |  | 1,978 | 21,169 | 6.33 |
| After 10 years | 48,803 | 29 | 9,812 | 39,020 | 5.84 |
|  |  |  |  |  |  |
| Total obligations of Puerto Rico, States and <br> political subdivisions | 78,178 | 74 | 11,875 | 66,377 | 5.89 |

Collateralized mortgage obligations federal agencies

| After 1 to 5 years | 5,131 | 101 | 5,232 | 1.79 |
| :--- | ---: | ---: | ---: | ---: |
| After 5 to 10 years | 31,613 | 921 | 32,534 | 2.98 |
| After 10 years | $2,438,021$ | 18,532 | 76,023 | $2,380,530$ |

Total collateralized mortgage obligations federal
agencies

Collateralized mortgage obligations private label

| After 10 years | 509 | 4 | 513 | 3.78 |
| :--- | :--- | :--- | :--- | :--- |

Total collateralized mortgage obligations private label
$509 \quad 4$
513
3.78

| Mortgage-backed securities | 419 | 24 | 443 | 3.14 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Within 1 year | 15,921 | 833 | 16,754 | 4.50 |  |
| After 1 to 5 years | 62,373 | 3,058 | 1,214 | 64,217 | 4.12 |
| After 5 to 10 years | $1,007,733$ | 50,807 | 4,313 | $1,054,227$ | 3.93 |

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| Total mortgage-backed securities | $1,086,446$ | 54,722 | 5,527 | $1,135,641$ | 3.95 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Equity securities (without contractual maturity) | 3,178 | 1,109 | 171 | 4,116 | 4.06 |
| Other |  |  |  |  |  |
| After 1 to 5 years | 9,638 |  | 141 | 9,497 | 1.68 |
| After 10 years | 2,604 | 69 |  | 2,673 | 3.61 |
| Total other | 12,242 | 69 | 141 | 12,170 | 2.09 |
| Total investment securities available-for-sale | $\$ 5,345,877$ | $\$ 79,357$ | $\$ 130,434$ | $\$ 5,294,800$ | $2.30 \%$ |

The weighted average yield on investment securities available-for-sale is based on amortized cost; therefore, it does not give effect to changes in fair value.

Securities not due on a single contractual maturity date, such as mortgage-backed securities and collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations, mortgage-backed securities and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer.

There were no sales of investment securities available-for-sale during the six months ended June 30, 2014 or June 30, 2013.

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The following tables present the Corporation s fair value and gross unrealized losses of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2014 and December 31, 2013.

| (In thousands) | Less than 12 months |  | At June 30, 2014 12 months or more |  |  |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value | Gross unrealized losses |  | Fair value |  | Gross <br> ealized <br> osses | Fair value | Gross unrealized losses |
| Obligations of U.S. Government sponsored entities | \$ 594,695 | \$ 8,886 | \$ | 462,222 | \$ | 8,247 | \$ 1,056,917 | \$ 17,133 |
| Obligations of Puerto Rico, States and political subdivisions | 20,733 | 2,584 |  | 24,596 |  | 6,241 | 45,329 | 8,825 |
| Collateralized mortgage obligations federal agencies | 713,604 | 24,114 |  | 758,570 |  | 29,430 | 1,472,174 | 53,544 |
| Mortgage-backed securities | 15,875 | 446 |  | 46,384 |  | 2,214 | 62,259 | 2,660 |
| Equity securities |  |  |  | 1,707 |  | 118 | 1,707 | 118 |
| Other |  |  |  | 9,443 |  | 15 | 9,443 | 15 |

Total investment securities
available-for-sale in an unrealized loss
position
$\begin{array}{llllll}\$ 1,344,907 & \$ 36,030 & \$ 1,302,922 & \$ 46,265 & \$ 2,647,829 & \$ 82,295\end{array}$

| (In thousands) | than 12 months $\begin{gathered}\text { At December 31, } 2013 \\ 12 \text { months or more }\end{gathered}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value | Gross unrealized losses | Fair value |  | Gross ealized osses | Fair value | Gross unrealized losses |
| Obligations of U.S. Government sponsored entities | \$ 1,326,866 | \$ 32,457 | \$ 69,257 | \$ | 4,240 | \$ 1,396,123 | \$ 36,697 |
| Obligations of Puerto Rico, States and political subdivisions | 54,256 | 11,685 | 8,330 |  | 190 | 62,586 | 11,875 |
| Collateralized mortgage obligations federal agencies | 1,567,654 | 70,378 | 96,676 |  | 5,645 | 1,664,330 | 76,023 |
| Mortgage-backed securities | 105,455 | 4,762 | 7,225 |  | 765 | 112,680 | 5,527 |
| Equity securities | 1,657 | 171 |  |  |  | 1,657 | 171 |
| Other |  |  | 9,497 |  | 141 | 9,497 | 141 |

Total investment securities
available-for-sale in an unrealized loss
position
\$3,055,888 $\quad \$ 119,453 \quad \$ 190,985 \quad \$ 10,981 \quad \$ 3,246,873 \quad \$ 130,434$
As of June 30, 2014, the available-for-sale investment portfolio reflects gross unrealized losses of approximately \$82 million, driven by US Agency Collateralized Mortgage Obligations, obligations from the U.S. Government sponsored
entities, and obligations of the Puerto Rico Government and its political subdivisions. As part of its analysis for all US Agencies securities, management considers the US Agency guarantee.

In February 2014, the three principal nationally recognized rating agencies (Moody s Investor Services, Standard and Poor s and Fitch Ratings) downgraded the general-obligation bonds of the Commonwealth and other obligations of Puerto Rico instrumentalities to non-investment grade categories, citing concerns about financial flexibility and a reduced capacity to borrow in the financial markets. On June 2014, the Puerto Rico general obligations were further downgraded by the rating agencies, after the Commonwealth enacted a law that allowed the Puerto Rico public corporations to restructure their debt. The portfolio of obligations of the Puerto Rico Government is comprised of securities with specific sources of income or revenues identified for repayments. The Corporation performs periodic credit quality reviews on these issuers.

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Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than-temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security s carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management $s$ intent to sell the debt security or whether it is more likely than not that the Corporation would be required to sell the debt security before a forecasted recovery occurs.

At June 30, 2014, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no individual debt security was other-than-temporarily impaired as of such date. At June 30, 2014, the Corporation did not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis.

The following table states the name of issuers, and the aggregate amortized cost and fair value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities backed by the full faith and credit of the U.S. Government. Investments in obligations issued by a state of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

June 30, 2014
(In thousands)

| FNMA | $\$ 2,013,092$ | $\$ 1,988,874$ | $\$ 2,318,171$ | $\$ 2,266,610$ |
| :--- | ---: | ---: | ---: | ---: |
| FHLB | $1,144,118$ | $1,139,269$ | 336,933 | 326,220 |
| Freddie Mac | $1,361,507$ | $1,356,819$ | $1,434,346$ | $1,418,216$ |

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## Note 8 Investment securities held-to-maturity

The following tables present the amortized cost, gross unrealized gains and losses, approximate fair value, weighted average yield and contractual maturities of investment securities held-to-maturity at June 30, 2014 and December 31, 2013.

At June 30, 2014

| (In thousands) | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value | Weighted average yield |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | \$ 12,685 | \$ | \$ 2 | \$ 12,683 | 2.10 \% |
| After 1 to 5 years | 12,595 | 1 | 383 | 12,213 | 5.93 |
| After 5 to 10 years | 20,925 |  | 5,209 | 15,716 | 6.08 |
| After 10 years | 66,471 | 1,368 | 6,545 | 61,294 | 2.28 |
| Total obligations of Puerto Rico, States and political subdivisions | 112,676 | 1,369 | 12,139 | 101,906 | 3.37 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| After 5 to 10 years | 104 |  | 8 | 96 | 5.45 |
| Total collateralized mortgage obligations federal agencies | 104 |  | 8 | 96 | 5.45 |
| Other |  |  |  |  |  |
| Within 1 year | 1,250 |  |  | 1,250 | 1.39 |
| After 1 to 5 years | 250 |  | 1 | 249 | 1.38 |
| Total other | 1,500 |  | 1 | 1,499 | 1.39 |
| Total investment securities held-to-maturity | \$ 114,280 | \$ 1,369 | \$ 12,148 | \$ 103,501 | 3.35 \% |


| (In thousands) | At December 31, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost | Gross unrealized gains | Gross unrealized losses | Fair value | Weighted average yield |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | \$ 12,570 | \$ | \$ 12 | \$ 12,558 | 2.06 \% |
| After 1 to 5 years | 12,060 |  | 984 | 11,076 | 5.91 |
| After 5 to 10 years | 20,015 |  | 5,251 | 14,764 | 6.06 |
| After 10 years | 69,236 | 257 | 13,179 | 56,314 | 2.43 |

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| Total obligations of Puerto Rico, States and political subdivisions | 113,881 |  | 257 |  | 19,426 | 94,712 | 3.40 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |  |  |
| After 10 years | 115 |  | 7 |  |  | 122 | 5.45 |
| Total collateralized mortgage obligations federal agencies | 115 |  | 7 |  |  | 122 | 5.45 |
| Other |  |  |  |  |  |  |  |
| Within 1 year | 26,000 |  |  |  | 645 | 25,355 | 3.41 |
| After 1 to 5 years | 500 |  |  |  | 1 | 499 | 1.33 |
| Total other | 26,500 |  |  |  | 646 | 25,854 | 3.37 |
| Total investment securities held-to-maturity | \$ 140,496 | \$ | 264 | \$ | 20,072 | \$ 120,688 | 3.40 \% |
| Securities not due on a single contractual maturity date, such as collateralized mortgage obligations, are classified in the period of final contractual maturity. The expected maturities of collateralized mortgage obligations and certain other securities may differ from their contractual maturities because they may be subject to prepayments or may be called by the issuer. |  |  |  |  |  |  |  |

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The following tables present the Corporation sfair value and gross unrealized losses of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2014 and December 31, 2013.

| (In thousands) | At June 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Less than } 12 \\ & \text { months } \end{aligned}$ |  |  | 12 months or more |  |  | Total |  |  |
|  | Fair value |  | Gross <br> ealized <br> osses | Fair <br> value |  | ross <br> alized <br> sses | Fair value |  | Gross realized losses |
| Obligations of Puerto Rico, States and political subdivisions | \$48,601 | \$ | 5,012 | \$ 22,948 | \$ | 7,127 | \$ 71,549 | \$ | 12,139 |
| Collateralized mortgage obligations federal agencies | 96 |  | 8 |  |  |  | 96 |  | 8 |
| Other | 249 |  | 1 |  |  |  | 249 |  | 1 |
| Total investment securities held-to-maturity in an unrealized loss position | \$ 48,946 | \$ | 5,021 | \$ 22,948 | \$ | 7,127 | \$ 71,894 |  | 12,148 |

At December 31, 2013


As indicated in Note 7 to these consolidated financial statements, management evaluates investment securities for OTTI declines in fair value on a quarterly basis.

The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity at June 30, 2014 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. This includes $\$ 62$ million of securities issued by three municipalities of Puerto Rico that are payable from the real and personal property taxes collected within such municipalities. These bonds have seniority to the payment of operating cost and expenses of the municipality. The portfolio also includes approximately $\$ 41$ million in securities for which the underlying source of payment is not the central government, but in which it provides a guarantee in the event of default. In February 2014, the three principal nationally recognized rating agencies (Moody s Investor Services, Standard and Poor s and Fitch Ratings) downgraded the general-obligation bonds of the Commonwealth and other obligations of Puerto Rico instrumentalities to non-investment grade categories, citing concerns about financial flexibility and a reduced capacity to borrow in the financial markets. On June 2014, the

Puerto Rico general obligations were further downgraded by the rating agencies, after the Commonwealth enacted a law that allowed the Puerto Rico public corporations to restructure their debt. The Corporation performs periodic credit quality reviews on these issuers. The Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.

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## Note 9 Loans

Covered loans acquired in the Westernbank FDIC-assisted transaction, except for lines of credit with revolving privileges, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans which are accounted for under ASC Subtopic 310-30 by the Corporation are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. The Corporation measures additional losses for this portfolio when it is probable the Corporation will be unable to collect all cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition. Lines of credit with revolving privileges that were acquired as part of the Westernbank FDIC-assisted transaction are accounted for under the guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loan payment receivable in excess of the Corporation s initial investment in the loans be accreted into interest income. Loans accounted for under ASC Subtopic 310-20 are placed in non-accrual status when past due in accordance with the Corporation s non-accruing policy and any accretion of discount is discontinued.

The risks on loans acquired in the FDIC-assisted transaction are significantly different from the risks on loans not covered under the FDIC loss sharing agreements because of the loss protection provided by the FDIC. Accordingly, the Corporation presents loans subject to the loss sharing agreements as covered loans in the information below and loans that are not subject to the FDIC loss sharing agreements as non-covered loans . The FDIC loss sharing agreements expires at the end of the quarter ending June 30, 2015 for commercial (including construction) and consumer loans, and at the end of the quarter ending June 30, 2020 for to single-family residential mortgage loans, as explained in Note 11.

For a summary of the accounting policy related to loans, interest recognition and allowance for loan losses refer to the summary of significant accounting policies included in Note 2 to the consolidated financial statements included in 2013 Annual Report.

The following table presents the composition of non-covered loans held-in-portfolio ( HIP ), net of unearned income, at June 30, 2014 and December 31, 2013.

|  | June 30, |  |  |
| :--- | ---: | ---: | ---: |
| (In thousands) | 2014, | December 31, 2013 |  |
| Commercial multi-family | $\$ 475,826$ | $\$$ | $1,175,937$ |
| Commercial real estate non-owner occupied | $2,501,036$ | $2,970,505$ |  |
| Commercial real estate owner occupied | $1,758,535$ | $2,166,545$ |  |
| Commercial and industrial | $3,420,150$ | $3,724,197$ |  |
| Construction | 179,059 | 206,084 |  |
| Mortgage | $6,664,448$ | $6,681,476$ |  |
| Leasing | 546,868 | 543,761 |  |
| Legacy ${ }^{[2]}$ | 162,941 | 211,135 |  |
| Consumer: |  |  |  |
| Credit cards | $1,171,182$ | $1,185,272$ |  |
| Home equity lines of credit | 388,667 | 478,211 |  |
| Personal | $1,406,920$ | $1,349,119$ |  |


| Auto | 745,579 | 699,980 |  |
| :--- | ---: | ---: | ---: |
| Other | 214,013 | 219,644 |  |
|  |  |  |  |
| Total loans held-in-portfolio ${ }^{[1]}$ | $\$ 19,635,224$ | $\$$ | $21,611,866$ |

[1] Non-covered loans held-in-portfolio at June 30, 2014 are net of $\$ 91$ million in unearned income and exclude $\$ 97$ million in loans held-for-sale (December 31, 2013-\$92 million in unearned income and $\$ 110$ million in loans held-for-sale).
[2] The legacy portfolio is comprised of commercial loans, construction loans and lease financings related to certain lending products exited by the Corporation as part of restructuring efforts carried out in prior years at the BPNA segment.

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The following table presents the composition of covered loans at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :--- | ---: | ---: | ---: |
| Commercial real estate | $\$ 1,638,634$ | $\$$ | $1,710,229$ |
| Commercial and industrial | 107,333 | 102,575 |  |
| Construction | 82,763 | 190,127 |  |
| Mortgage | 867,075 |  | 934,373 |
| Consumer | 40,297 |  | 47,123 |
|  |  |  |  |
| Total loans held-in-portfolio | $\$ 2,736,102$ | $\$$ | $2,984,427$ |

The following table provides a breakdown of loans held-for-sale ( LHFS ) at June 30, 2014 and December 31, 2013 by main categories.

| (In thousands) | June 30, 2014 [1] | December 31, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Commercial | $\$$ | 2,895 | $\$$ | 603 |
| Construction |  | 949 |  |  |
| Mortgage |  | 93,166 |  | 109,823 |
|  |  |  |  |  |
| Total loans held-for-sale | $\$$ | 97,010 | $\$$ | 110,426 |

[1] Loans held-for-sale from discontinued operations are presented as part of Assets from Discontinued Operations in the Consolidated Statement of Condition. Refer to Note 3 to the consolidated financial statements for further information on the discontinued operations.
During the quarter and six months ended June 30, 2014, the Corporation recorded purchases (including repurchases) of mortgage loans amounting to $\$ 169$ million and $\$ 331$ million, respectively (June 30, 2013-\$0.4 billion and $\$ 1.5$ billion, respectively). Also, the Corporation recorded purchases of $\$ 92$ million in consumer loans during the six months ended June 30, 2014 (June 30, 2013 - $\$ 42$ million). In addition, during the six months ended June 30, 2014, the Corporation recorded purchases of commercial loans amounting to $\$ 21$ million (during the quarter and six months ended June 30, 2013 - $\$ 3$ million).

The Corporation performed whole-loan sales involving approximately $\$ 27$ million and $\$ 70$ million of residential mortgage loans during the quarter and six months ended June 30, 2014, respectively (June 30, 2013 - $\$ 503$ million and $\$ 553$ million, respectively). These sales included $\$ 435$ million from the bulk sale of non-performing mortgage loans, completed during the quarter ended June 30, 2013. Also, the Corporation securitized approximately $\$ 184$ million and $\$ 350$ million of mortgage loans into Government National Mortgage Association ( GNMA ) mortgage-backed securities during the quarter and six months ended June 30, 2014, respectively (June 30, 2013-\$282 million and \$ 568 million, respectively). Furthermore, the Corporation securitized approximately $\$ 60$ million and $\$ 123$ million of mortgage loans into Federal National Mortgage Association ( FNMA ) mortgage-backed securities during the quarter and six months ended June 30, 2014, respectively (June 30, 2013 - \$ 124 million and $\$ 252$ million, respectively). Also, the Corporation did not securitize mortgage loans into Federal Home Loan Mortgage Corporation ( FHLMC ) mortgage-backed securities during the quarter and six months ended June 30, 2014 (during the quarter and six months
ended June 30, 2013-\$ 27 million). The Corporation sold commercial and construction loans with a book value of approximately $\$ 30$ million and $\$ 61$ million during the quarter and six months ended June 30, 2014, respectively (June 30, 2013-\$6 million and $\$ 407$ million, respectively). These sales included $\$ 401$ million from the bulk sale of non-performing commercial and construction loans during the quarter ended March 31, 2013.

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## Non-covered loans

The following tables present non-covered loans held-in-portfolio by loan class that are in non-performing status or are accruing interest but are past due 90 days or more at June 30, 2014 and December 31, 2013. Accruing loans past due 90 days or more consist primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans which are included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option (but not the obligation) to repurchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from another financial institution that, although delinquent, the Corporation has received timely payment from the seller / servicer, and, in some instances, have partial guarantees under recourse agreements. However, residential conventional loans purchased from another financial institution, which are in the process of foreclosure, are classified as non-performing mortgage loans.

At June 30, 2014

[1] For purposes of this table non-performing loans exclude $\$ 4$ million in non-performing loans held-for-sale.
[2] Non-covered loans by $\$ 55$ million accounted for under ASC Subtopic 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analysis.
[3] It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as accruing loans past due 90 days or more as opposed to non-performing since the principal repayment is
insured. These balances include $\$ 124$ million of residential mortgage loans in Puerto Rico insured by FHA or guaranteed by the VA that are no longer accruing interest as of June 30, 2014. Furthermore, the Corporation has approximately $\$ 60$ million in reverse mortgage loans in Puerto Rico which are guaranteed by FHA, but which are currently not accruing interest. Due to the guaranteed nature of the loans, it is the Corporation s policy to exclude these balances from non-performing assets.
[4] Excludes $\$ 9.5$ million in non-performing loans from discontinued operations.

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[1] For purposes of this table non-performing loans exclude $\$ 1$ million in non-performing loans held-for-sale.
[2] Non-covered loans by $\$ 43$ million accounted for under ASC Subtopic 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analysis.
[3] It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as accruing loans past due 90 days or more as opposed to non-performing since the principal repayment is insured. These balances include $\$ 115$ million of residential mortgage loans in Puerto Rico insured by FHA or guaranteed by the VA that are no longer accruing interest as of December 31, 2013. Furthermore, the Corporation has approximately $\$ 50$ million in reverse mortgage loans in Puerto Rico which are guaranteed by FHA, but which are currently not accruing interest. Due to the guaranteed nature of the loans, it is the Corporation s policy to exclude these balances from non-performing assets.
The following tables present loans by past due status at June 30, 2014 and December 31, 2013 for non-covered loans held-in-portfolio (net of unearned income).

| $c$ | June 30, 2014 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Puerto Rico |  |
| Past due |  |

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| Commercial real estate <br> non-owner occupied | 2,836 | 2,453 | 56,406 | 61,695 | $1,888,187$ | $1,949,882$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial real estate owner |  |  |  |  |  |  |
| occupied | 9,351 | 4,015 | 108,286 | 121,652 | $1,423,932$ | $1,545,584$ |
| Commercial and industrial | 18,564 | 3,905 | 86,426 | 108,895 | $2,633,113$ | $2,742,008$ |
| Construction | 293,037 | 157,245 | 716,632 | $1,166,914$ | $4,291,658$ | $5,458,572$ |
| Mortgage | 7,083 | 1,857 | 2,873 | 11,813 | 535,055 | 546,868 |
| Leasing |  |  |  |  |  |  |
| Consumer: | 12,977 | 8,533 | 19,595 | 41,105 | $1,114,780$ | $1,155,885$ |
| Credit cards |  |  | 467 | 467 | 13,814 | 14,281 |
| Home equity lines of credit | 14,465 | 7,132 | 17,968 | 39,565 | $1,247,340$ | $1,286,905$ |
| Personal | 35,057 | 8,837 | 11,703 | 55,597 | 689,712 | 745,309 |
| Auto | 1,462 | 522 | 4,352 | 6,336 | 207,133 | 213,469 |
| Other | $\$ 394,832$ | $\$ 195,271$ | $\$ 1,049,015$ | $\$ 1,639,118$ | $\$ 14,216,834$ | $\$ 15,855,952$ |
|  |  |  |  |  |  |  |

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June 30, 2014
U.S. mainland

Past due

|  | $30-59$ <br> days | $60-89$ <br> days | 90 days <br> or more | Total <br> past due | Current |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | | Loans HIP |
| :---: |
| U.S. mainland |

$$
\begin{array}{lllllllllllll}
\text { Total } & \$ 10,890 & \$ & 25,820 & \$ & 65,929 & \$ & 102,639 & \$ 3,676,633 & \$ & 3,779,272
\end{array}
$$



Total
\$405,722 $\begin{array}{llllll}\text { \$ 221,091 } & \$ 1,114,944 & \$ 1,741,757 & \$ 17,893,467 & \$ 19,635,224\end{array}$

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Total $\quad \$ 424,470 \quad \$ 196,677 \quad \$ 907,965 \quad \$ 1,529,112 \quad \$ 14,358,727 \quad \$ 15,887,839$

December 31, 2013
U.S. mainland

Past due

| (In thousands) | $\begin{gathered} 30-59 \\ \text { days } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { days } \end{gathered}$ |  | 90 days or more |  | Total past due |  | Current |  | Loans HIP <br> U.S. mainland |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial multi-family | \$ | 3,621 | \$ | 1,675 | \$ | 20,894 | \$ | 26,190 | \$ | 1,067,344 | \$ | 1,093,534 |
| Commercial real estate non-owner occupied |  | 4,255 |  |  |  | 42,413 |  | 46,668 |  | 1,059,619 |  | 1,106,287 |
| Commercial real estate owner occupied |  | 657 |  | 8,452 |  | 23,507 |  | 32,616 |  | 527,426 |  | 560,042 |
| Commercial and industrial |  | 2,331 |  | 2,019 |  | 6,142 |  | 10,492 |  | 801,239 |  | 811,731 |
| Construction |  |  |  |  |  | 5,663 |  | 5,663 |  | 39,250 |  | 44,913 |
| Mortgage |  | 30,713 |  | 9,630 |  | 26,292 |  | 66,635 |  | 1,214,162 |  | 1,280,797 |
| Legacy |  | 9,079 |  | 2,098 |  | 15,050 |  | 26,227 |  | 184,908 |  | 211,135 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 285 |  | 200 |  | 486 |  | 971 |  | 14,680 |  | 15,651 |
| Home equity lines of credit |  | 2,794 |  | 2,198 |  | 8,632 |  | 13,624 |  | 449,409 |  | 463,033 |
| Personal |  | 3,196 |  | 826 |  | 1,591 |  | 5,613 |  | 129,622 |  | 135,235 |
| Auto |  | 11 |  |  |  | 2 |  | 13 |  | 476 |  | 489 |
| Other |  | 43 |  | 50 |  | 21 |  | 114 |  | 1,066 |  | 1,180 |

Total $\quad \$ 56,985 \quad \$ 27,148$ \$ 150,693 $\quad \$ 234,826$ \$ 5,489,201

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| (In thousands) | December 31, 2013 <br> Popular, Inc. <br> Past due |  |  |  |  |  |  |  |  |  | Non-covered loans HIP Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 30-59 \\ \text { days } \end{gathered}$ |  | $\begin{gathered} 60-89 \\ \text { days } \end{gathered}$ |  | 90 days or more |  | Total past due |  | Current |  |  |  |
| Commercial multi-family | \$ | 4,067 | \$ | 1,675 | \$ | 25,838 | \$ | 31,580 | \$ | 1,144,357 | \$ | 1,175,937 |
| Commercial real estate non-owner occupied |  | 18,144 |  | 349 |  | 84,372 |  | 102,865 |  | 2,867,640 |  | 2,970,505 |
| Commercial real estate owner occupied |  | 14,382 |  | 16,770 |  | 106,948 |  | 138,100 |  | 2,028,445 |  | 2,166,545 |
| Commercial and industrial |  | 12,291 |  | 6,482 |  | 62,451 |  | 81,224 |  | 3,642,973 |  | 3,724,197 |
| Construction |  | 2,329 |  |  |  | 23,771 |  | 26,100 |  | 179,984 |  | 206,084 |
| Mortgage |  | 347,376 |  | 164,512 |  | 671,736 |  | 1,183,624 |  | 5,497,852 |  | 6,681,476 |
| Leasing |  | 7,457 |  | 1,607 |  | 3,495 |  | 12,559 |  | 531,202 |  | 543,761 |
| Legacy |  | 9,079 |  | 2,098 |  | 15,050 |  | 26,227 |  | 184,908 |  | 211,135 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards |  | 14,082 |  | 10,191 |  | 20,799 |  | 45,072 |  | 1,140,200 |  | 1,185,272 |
| Home equity lines of credit |  | 2,927 |  | 2,251 |  | 8,779 |  | 13,957 |  | 464,254 |  | 478,211 |
| Personal |  | 16,093 |  | 7,620 |  | 18,699 |  | 42,412 |  | 1,306,707 |  | 1,349,119 |
| Auto |  | 31,351 |  | 9,361 |  | 10,564 |  | 51,276 |  | 648,704 |  | 699,980 |
| Other |  | 1,877 |  | 909 |  | 6,156 |  | 8,942 |  | 210,702 |  | 219,644 |
| Total |  | 481,455 |  | 223,825 |  | 1,058,658 |  | 1,763,938 |  | 9,847,928 |  | 21,611,866 |

The following table provides a breakdown of loans held-for-sale ( LHFS ) in non-performing status at June 30, 2014 and December 31, 2013 by main categories.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Commercial | $\$$ | 2,895 | $\$$ | 603 |
| Construction |  | 949 |  | 489 |
| Mortgage |  | 582 |  |  |
|  |  |  |  |  |
| Total | $\$$ | 4,426 | $\$$ | 1,092 |

The outstanding principal balance of non-covered loans accounted pursuant to ASC Subtopic 310-30, net of amounts charged off by the Corporation, amounted to $\$ 226$ million at June 30, 2014 (December 31, $2013 \$ 197$ million). At June 30, 2014, none of the acquired non-covered loans accounted under ASC Subtopic 310-30 were considered non-performing loans. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans.

Changes in the carrying amount and the accretable yield for the non-covered loans accounted pursuant to the ASC Subtopic 310-30, for the quarters and six months ended June 30, 2014 and 2013 were as follows:

Activity in the accretable discount - Non-covered loans ASC 310-30

|  | For the quarter ended | For the quarter ended |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | June 30, 2014 | June 30, 2013 |

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Activity in the accretable discount Non-covered loans ASC 310-30

| (In thousands) | For the six months ended June 30, 2014 |  | For the six months ended June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 49,398 | \$ |  |
| Additions |  | 11,144 |  | 47,342 |
| Accretion |  | $(4,926)$ |  | $(2,612)$ |
| Change in expected cash flows |  | 21,211 |  | 4,483 |
| Ending balance | \$ | 76,827 | \$ | 49,213 |

Carrying amount of non-covered loans accounted for pursuant to ASC 310-30

| (In thousands) | For the quarter ended June 30, 2014 |  | For the quarter ended June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 190,216 |  | 133,041 |
| Additions |  | 13,139 |  | 22,899 |
| Accretion |  | 2,552 |  | 2,004 |
| Collections and charge-offs |  | $(6,866)$ |  | $(19,312)$ |
| Ending balance | \$ | 199,041 | \$ | 138,632 |
| Allowance for loan losses ASC 310-30 non-covered loans |  | $(15,751)$ |  |  |
| Ending balance, net of ALLL | \$ | 183,290 | \$ | 138,632 |

Carrying amount of non-covered loans accounted for pursuant to ASC 310-30
For the six months ended For the six months ended

| (In thousands) | June 30, 2014 |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ | 173,659 | \$ |  |
| Additions |  | 33,181 |  | 156,311 |
| Accretion |  | 4,926 |  | 2,612 |
| Collections and charge-offs |  | $(12,725)$ |  | $(20,291)$ |
| Ending balance | \$ | 199,041 | \$ | 138,632 |
| Allowance for loan losses ASC 310-30 non-covered loans |  | $(15,751)$ |  |  |
| Ending balance, net of ALLL | \$ | 183,290 | \$ | 138,632 |

## Covered loans

The following table presents covered loans in non-performing status and accruing loans past-due 90 days or more by loan class at June 30, 2014 and December 31, 2013.

| (In thousands) | Non-accrual loans | Accruing loans past due 90 days or more | Non-accrual loans | Accruing loans past due 90 days or more |
| :---: | :---: | :---: | :---: | :---: |
| Commercial real estate | \$ 7,775 | \$ | \$ 8,345 | \$ |
| Commercial and industrial | 888 |  | 7,335 | 456 |
| Construction | 4,112 |  | 11,872 |  |
| Mortgage | 3,044 | 18 | 1,739 | 69 |
| Consumer | 331 |  | 90 | 112 |
| Total ${ }^{[1]}$ | \$ 16,150 | \$ 18 | \$ 29,381 | \$ 637 |

[1] Covered loans accounted for under ASC Subtopic 310-30 are excluded from the above table as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.

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The following tables present loans by past due status at June 30, 2014 and December 31, 2013 for covered loans held-in-portfolio. The information considers covered loans accounted for under ASC Subtopic 310-20 and ASC Subtopic 310-30.

|  |  | e 30, 20 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | due |  |  |  |
| (In thousands) | $\begin{gathered} 30-59 \\ \text { days } \end{gathered}$ | $\begin{gathered} 60-89 \\ \text { days } \end{gathered}$ | 90 days or more | Total past due | Current | Covered loans HIP |
| Commercial real estate | \$ 18,747 | \$ 7,829 | \$ 340,117 | \$ 366,693 | \$ 1,271,941 | \$ 1,638,634 |
| Commercial and industrial | 870 | 684 | 7,686 | 9,240 | 98,093 | 107,333 |
| Construction |  |  | 71,197 | 71,197 | 11,566 | 82,763 |
| Mortgage | 46,826 | 25,447 | 149,311 | 221,584 | 645,491 | 867,075 |
| Consumer | 2,139 | 830 | 3,762 | 6,731 | 33,566 | 40,297 |
| Total covered loans | \$ 68,582 | \$ 34,790 | \$ 572,073 | \$ 675,445 | \$ 2,060,657 | \$ 2,736,102 |

December 31, 2013

| Past due |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $\begin{gathered} 30-59 \\ \text { days } \end{gathered}$ | $\begin{gathered} 60-89 \\ \text { days } \end{gathered}$ | 90 days or more | Total past due | Current | Covered loans HIP |
| Commercial real estate | \$ 42,898 | \$ 8,745 | \$ 374,301 | \$ 425,944 | \$ 1,284,285 | \$ 1,710,229 |
| Commercial and industrial | 1,584 | 349 | 16,318 | 18,251 | 84,324 | 102,575 |
| Construction | 399 |  | 178,007 | 178,406 | 11,721 | 190,127 |
| Mortgage | 50,222 | 23,384 | 165,030 | 238,636 | 695,737 | 934,373 |
| Consumer | 2,588 | 1,328 | 4,200 | 8,116 | 39,007 | 47,123 |
| Total covered loans | \$ 97,691 | \$ 33,806 | \$ 737,856 | \$ 869,353 | \$ 2,115,074 | \$ 2,984,427 |

The carrying amount of the covered loans consisted of loans determined to be impaired at the time of acquisition, which are accounted for in accordance with ASC Subtopic 310-30 ( credit impaired loans ), and loans that were considered to be performing at the acquisition date, accounted for by analogy to ASC Subtopic 310-30 ( non-credit impaired loans ), as detailed in the following table.

|  | June 30, 2014 <br> Carrying amount Credit impaired |  |  |  | December 31, 2013 <br> Carrying amount <br> it Credit impaired |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | impaired loans |  | loans | Total | impaired loans |  | loans | Total |
| Commercial real estate | \$ 1,450,099 | \$ | 126,474 | \$ 1,576,573 | \$ 1,483,331 | \$ | 149,341 | \$ 1,632,672 |
| Commercial and industrial | 65,372 |  | 4,496 | 69,868 | 55,192 |  | 3,069 | 58,261 |
| Construction | 37,925 |  | 40,283 | 78,208 | 71,864 |  | 104,356 | 176,220 |
| Mortgage | 804,169 |  | 49,481 | 853,650 | 862,878 |  | 59,483 | 922,361 |
| Consumer | 30,346 |  | 2,019 | 32,365 | 35,810 |  | 2,623 | 38,433 |


| Carrying amount | $2,387,911$ | 222,753 | $2,610,664$ | $2,509,075$ | 318,872 | $2,827,947$ |  |
| :--- | :---: | :---: | ---: | ---: | ---: | ---: | ---: |
| Allowance for loan losses | $(50,609)$ | $(40,283)$ | $(90,892)$ | $(57,594)$ | $(36,321)$ | $(93,915)$ |  |
|  |  |  |  |  |  |  |  |
| Carrying amount, net of <br> allowance | $\$ 2,337,302$ | $\$$ | 182,470 | $\$ 2,519,772$ | $\$ 2,451,481$ | $\$$ | 282,551 |

The outstanding principal balance of covered loans accounted pursuant to ASC Subtopic 310-30, net of amounts charged off by the Corporation, amounted to $\$ 3.4$ billion at June 30, 2014 (December 31, $2013 \$ 3.8$ billion). At June 30, 2014, none of the acquired loans from the Westernbank FDIC-assisted transaction accounted for under ASC Subtopic 310-30 were considered non-performing loans. Therefore, interest income, through accretion of the difference between the carrying amount of the loans and the expected cash flows, was recognized on all acquired loans.

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Changes in the carrying amount and the accretable yield for the covered loans accounted pursuant to the ASC Subtopic 310-30, for the quarters ended June 30, 2014 and 2013, were as follows:

Activity in the accretable yield
Covered loans ASC 310-30
For the quarters ended

|  | June 30, 2014 |  |  |  | June 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Non-credit impaired loans |  | edit <br> ed loans | Total | Non-credit impaired loan |  | redit red loans | Total |
| Beginning balance | \$ 1,212,706 | \$ | 5,506 | \$ 1,218,212 | \$ 1,372,375 | \$ | (240) | \$ 1,372,135 |
| Accretion | $(77,316)$ |  | $(2,547)$ | $(79,863)$ | $(60,284)$ |  | $(2,252)$ | $(62,536)$ |
| Change in expected cash flows | 135,812 |  | 6,597 | 142,409 | 53,579 |  | 16,434 | 70,013 |
| Ending balance | \$ 1,271,202 | \$ | 9,556 | \$ 1,280,758 | \$ 1,365,670 | \$ | 13,942 | \$ 1,379,612 |

Activity in the accretable discount
Covered loans ASC 310-30
For the six months ended

| (In thousands) | June 30, 2014 |  |  |  | June 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-credit impaired loans |  | redit <br> paired <br> oans | Total | Non-credit impaired loans |  | redit paired oans | Total |
| Beginning balance | \$ 1,297,725 | \$ | 11,480 | \$ 1,309,205 | \$ 1,446,381 | \$ | 5,288 | \$ 1,451,669 |
| Accretion | $(149,868)$ |  | $(9,113)$ | $(158,981)$ | $(121,461)$ |  | $(6,065)$ | $(127,526)$ |
| Change in expected cash flows | 123,345 |  | 7,189 | 130,534 | 40,750 |  | 14,719 | 55,469 |
| Ending balance | \$ 1,271,202 | \$ | 9,556 | \$ 1,280,758 | \$ 1,365,670 | \$ | 13,942 | \$ 1,379,612 |

Carrying amount of covered loans accounted for pursuant to ASC 310-30
For the quarters ended

| (In thousands) | June 30, 2014 |  |  |  | June 30, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-credit impaired loans |  | Credit aired loans | Total | Non-credit impaired loansi |  | Credit aired loans | Total |
| Beginning balance | \$ 2,469,453 | \$ | 263,669 | \$ 2,733,122 | \$ 2,758,944 | \$ | 398,719 | \$3,157,663 |
| Accretion | 77,316 |  | 2,547 | 79,863 | 60,284 |  | 2,252 | 62,536 |
| Collections and charge-offs | $(158,858)$ |  | $(43,463)$ | $(202,321)$ | $(166,157)$ |  | $(41,176)$ | $(207,333)$ |
| Ending balance | \$ 2,387,911 | \$ | 222,753 | \$ 2,610,664 | \$ 2,653,071 | \$ | 359,795 | \$ 3,012,866 |
| Allowance for loan losses ASC 310-30 covered loans | $(50,609)$ |  | $(40,283)$ | $(90,892)$ | $(47,017)$ |  | $(44,178)$ | $(91,195)$ |
| Ending balance, net of ALLL | \$ 2,337,302 | \$ | 182,470 | \$ 2,519,772 | \$ 2,606,054 | \$ | 315,617 | \$ 2,921,671 |

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Carrying amount of loans accounted for pursuant to ASC 310-30
For the six months ended
June 30, 2014 June 30, 2013

| (In thousands) | Non-credit Creditimpaired loansimpaired loans |  |  | Total | Non-credit Credit impaired loansimpaired loans |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Beginning balance | \$ 2,509,075 | \$ | 318,872 | \$ 2,827,947 | \$3,051,964 | \$ | 439,795 | \$ 3,491,759 |
| Accretion | 149,868 |  | 9,113 | 158,981 | 121,461 |  | 6,065 | 127,526 |
| Collections and charge offs | $(271,032)$ |  | $(105,232)$ | $(376,264)$ | $(520,354)$ |  | $(86,065)$ | $(606,419)$ |
| Ending balance | \$ 2,387,911 | \$ | 222,753 | \$ 2,610,664 | \$ 2,653,071 | \$ | 359,795 | \$ 3,012,866 |
| Allowance for loan losses ASC 310-30 covered loans | $(50,609)$ |  | $(40,283)$ | $(90,892)$ | $(47,017)$ |  | $(44,178)$ | $(91,195)$ |

Ending balance, net of $\begin{array}{lllllllll}\text { ALLL } & \$ 2,337,302 & \$ & 182,470 & \$ 2,519,772 & \$ 2,606,054 & \$ & 315,617 & \$ 2,921,671\end{array}$

The Corporation accounts for lines of credit with revolving privileges under the accounting guidance of ASC Subtopic 310-20, which requires that any differences between the contractually required loans payment receivable in excess of the initial investment in the loans be accreted into interest income over the life of the loans, if the loan is accruing interest. Covered loans accounted for under ASC Subtopic 310-20 amounted to \$0.1 billion at June 30, 2014 (December 31, $2013 \$ 0.2$ billion).

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## Note 10 Allowance for loan losses

The Corporation follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan losses to provide for inherent losses in the loan portfolio. This methodology includes the consideration of factors such as current economic conditions, portfolio risk characteristics, prior loss experience and results of periodic credit reviews of individual loans. The provision for loan losses charged to current operations is based on this methodology. Loan losses are charged and recoveries are credited to the allowance for loan losses.

The Corporation s assessment of the allowance for loan losses is determined in accordance with the guidance of loss contingencies in ASC Subtopic 450-20 and loan impairment guidance in ASC Section 310-10-35. Also, the Corporation determines the allowance for loan losses on purchased impaired loans and purchased loans accounted for under ASC Subtopic 310-30 by analogy, by evaluating decreases in expected cash flows after the acquisition date.

The accounting guidance provides for the recognition of a loss allowance for groups of homogeneous loans. The determination for general reserves of the allowance for loan losses includes the following principal factors:

Base net loss rates, which are based on the moving average of annualized net loss rates computed over a 3 -year historical loss period for the commercial and construction loan portfolios, and an 18 -month period for the consumer and mortgage loan portfolios. The base net loss rates are applied by loan type and by legal entity.

Recent loss trend adjustment, which replaces the base loss rate with a 12 -month average loss rate, when these trends are higher than the respective base loss rates. The objective of this adjustment is to allow for a more recent loss trend to be captured and reflected in the ALLL estimation process. As part of the annual review of the components of the ALLL models, as discussed in the following paragraphs and implemented as of June $30^{\text {th }} 2014$, the Corporation eliminated the use of caps in the recent loss trend adjustment for the consumer and mortgage portfolios, among other revisions. For the period ended December 31, 2013, the recent loss trend adjustment caps for the consumer and mortgage portfolios were triggered in only one portfolio segment within the Puerto Rico consumer portfolio. Management assessed the impact of the applicable cap through a review of qualitative factors that specifically considered the drivers of recent loss trends and changes to the portfolio composition. The related effect of the aforementioned cap was immaterial for the overall level of the Allowance for Loan and Lease Losses for the Puerto Rico Consumer portfolio.
For the period ended June 30, 2014, 28\% (June 30, 2013-37\%) of the ALLL for BPPR non-covered loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial and industrial, personal and auto loan portfolios for 2014, and in the commercial multi-family, mortgage, and leasing portfolios for 2013.

For the period ended June 30, 2014, 23\% (June 30, 2013-24\%) of the ALLL for BPNA loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial and industrial and legacy loan portfolios for 2014 and in the commercial multi-family, commercial real estate non-owner occupied and commercial and industrial portfolios for 2013.

For the period ended December 31, 2013, 27\% (2012-32\%) of the ALLL for BPPR non-covered loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent
loss trend adjustment was mainly concentrated in the commercial multi-family, leasing, and auto loan portfolios for 2013, and in the commercial multi-family, commercial and industrial, construction, credit cards, and personal loan portfolios for 2012.

For the period ended December 31, 2013, 29\% (2012 8\%) of the ALLL for BPNA loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial real estate non-owner occupied, commercial and industrial and legacy loan portfolios for 2013 and in the construction and legacy loan portfolios for 2012.

Environmental factors, which include credit and macroeconomic indicators such as unemployment rate, economic activity index and delinquency rates, adopted to account for current market conditions that are likely to cause estimated credit losses to differ from historical losses. The Corporation reflects the effect of these environmental factors on each loan group as an adjustment that, as appropriate, increases the historical loss rate applied to each group. Environmental factors provide updated perspective on credit and economic conditions. Regression analysis is used to select these indicators and quantify the effect on the general reserve of the allowance for loan losses.

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During the second quarter of 2014, management completed the annual review of the components of the ALLL models. As part of this review management updated core metrics and revised certain components related to the estimation process for evaluating the adequacy of the general reserve of the allowance for loan losses. These enhancements to the ALLL methodology, which are described in the paragraphs below, were implemented as of June 30, 2014 and resulted in a net decrease to the allowance for loan losses of $\$ 18.7$ million for the non-covered portfolio and a net increase to the allowance for loan losses of $\$ 0.8$ million for the covered portfolio.

Management made the following principal revisions to the methodology during the second quarter of 2014:

Annual review and recalibration of the environmental factors adjustment. The environmental factor adjustments are developed by performing regression analyses on selected credit and economic indicators for each applicable loan segment. During the second quarter of 2014, the environmental factor models used to account for changes in current credit and macroeconomic conditions were reviewed and recalibrated based on the latest applicable trends. Management also revised the application of environmental factors to the historical loss rates to consider last 12 month trends of the applicable credit and macroeconomic indicators applied as an incremental adjustment to account for emerging risks not necessarily considered in the historical loss rates.
The combined effect of the aforementioned recalibration and enhancements to the environmental factors adjustment resulted in a decrease to the allowance for loan losses of $\$ 17$ million at June 30, 2014, of which $\$ 14.1$ million related to the non-covered BPPR segment and $\$ 3.7$ million related to the BPNA segment, offset in part by a $\$ 0.8$ million increase in the BPPR covered segment.

## Increased the historical look-back period for determining the recent loss trend adjustment for consumer

 and mortgage loans. The Corporation increased the look-back period for assessing recent trends applicable to the determination of consumer and mortgage loan net charge-offs from 6 months to 12 months and eliminated the use of caps. Previously, the Corporation used a recent loss trend adjustment based on 6 months of net charge-offs up to a determined cap. Given the current overall consumer and mortgage credit quality improvements, management concluded that a 12-month look-back period for the recent loss trend adjustment aligns the Corporation s allowance for loan losses methodology to current credit quality trends while limiting excessive pro-cyclicality given the longer look-back period analysis, thus, eliminating the aforementioned caps.The combined effect of the aforementioned enhancements to the recent loss trend adjustment resulted in a decrease to the allowance for loan losses of $\$ 1$ million at June 30, 2014, of which $\$ 0.9$ million related to the non-covered BPPR segment and $\$ 0.1$ million related to the BPNA segment.

The following tables present the changes in the allowance for loan losses for the quarters ended June 30, 2014 and 2013.

|  | For the quarter ended June 30, 2014 |  |
| :--- | :--- | :--- | :--- |
|  |  |  |
| Puerto Rico - Non-covered loans |  |  |
| (In thousands) | Commercial Construction Mortgage Leasing Consumer Total |  |

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| Beginning balance | $\$ 124,134$ | $\$$ | 5,079 | $\$ 137,796$ | $\$ 10,483$ | $\$ 157,248$ | $\$ 434,740$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Provision (reversal of provision) | 69,410 | $(503)$ | $(7,471)$ | $(3,380)$ | 16,805 | 74,861 |  |
| Charge-offs | $(16,218)$ | $(42)$ | $(10,083)$ | $(1,754)$ | $(29,941)$ | $(58,038)$ |  |
| Recoveries | 6,909 | 657 | 157 | 610 | 6,370 | 14,703 |  |
| Ending balance | $\$ 184,235$ | $\$$ | 5,191 | $\$ 120,399$ | $\$ 5,959$ | $\$ 150,482$ | $\$ 466,266$ |

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| For the quarter ended June 30, 2014 Puerto Rico - Covered loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Commercial |  | Construction |  | Mortgage | Leasing |  | Consumer |  | Total |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 38,589 | \$ | 15,966 | \$ 38,848 | \$ |  | \$ | 4,370 |  | 97,773 |
| Provision (reversal of provision) |  | 13,542 |  | $(3,270)$ | 2,344 |  | 1 |  | $(1,013)$ |  | 11,604 |
| Charge-offs |  | $(5,993)$ |  | $(6,427)$ | $(2,262)$ |  | (2) |  | 677 |  | $(14,007)$ |
| Recoveries |  | 555 |  | 2,727 | 11 |  | 1 |  | 1 |  | 3,295 |
| Ending balance | \$ | 46,693 | \$ | 8,996 | \$ 38,941 | \$ |  | \$ | 4,035 |  | 98,665 |

For the quarter ended June 30, 2014
U.S. Mainland - Continuing Operations

| (In thousands) | Commercial |  | Construction |  | Mortgage | Legacy |  | onsumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 31,505 | \$ | 196 | \$ 25,167 | \$ 11,872 | \$ | 18,893 | \$ 87,633 |
| Provision (reversal of provision) |  | $(12,321)$ |  | (45) | $(7,245)$ | $(3,734)$ |  | $(1,442)$ | $(24,787)$ |
| Charge-offs |  | $(5,672)$ |  |  | (914) | $(1,347)$ |  | $(3,997)$ | $(11,930)$ |
| Recoveries |  | 4,762 |  |  | 521 | 2,552 |  | 1,229 | 9,064 |
| Ending balance | \$ | 18,274 | \$ | 151 | \$ 17,529 | \$ 9,343 | \$ | 14,683 | \$ 59,980 |

For the quarter ended June 30, 2014
U.S. Mainland - Discontinued Operations

| (In thousands) | Commercial | Construction | Mortgage | Legacy | Consumer | Total |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Allowance for credit losses: | $\$ 16,375$ | $\$$ | 27 | $\$$ | $\$ 1,400$ | $\$$ | 2,400 | $\$ 20,202$ |

Net write-downs related to loans
transferred to discontinued operations
$(16,375)$
(27)
$(1,400) \quad(2,400) \quad(20,202)$
$\begin{array}{lllllll}\text { Ending balance } & \$ & \$ & \$ & \$ & \$\end{array}$

For the quarter ended June 30, 2014
Popular, Inc.

| (In thousands) | Commercial | Construction | Mortgage | Legacy | Leasing | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |
| Beginning balance | \$ 210,603 | \$ 21,268 | \$ 201,811 | \$ 13,272 | \$ 10,483 | \$ 182,911 | \$ 640,348 |


| Provision (reversal of |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| provision) | 70,631 | $(3,818)$ | $(12,372)$ | $(3,734)$ | $(3,379)$ | 14,350 | 61,678 |
| Charge-offs | $(27,883)$ | $(6,469)$ | $(13,259)$ | $(1,347)$ | $(1,756)$ | $(33,261)$ | $(83,975)$ |
| Recoveries | 12,226 | 3,384 | 689 | 2,552 | 611 | 7,600 | 27,062 |
| Net write-downs related to | $(16,375)$ | $(27)$ |  | $(1,400)$ |  | $(2,400)$ | $(20,202)$ |

loans transferred to
discontinued operations
$\begin{array}{llllllllll}\text { Ending balance } & \$ 249,202 & \$ 14,338 & \$ 176,869 & \$ & 9,343 & \$ 5,959 & \$ 169,200 & \$ 624,911\end{array}$

For the six months ended June 30, 2014
Puerto Rico - Non-covered loans

| (In thousands) | Commercial | Construction | Mortgage | Leasing | Consumer | Total |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: | $\$ 128,150$ | $\$$ | 5,095 | $\$ 130,330$ | $\$ 10,622$ | $\$ 152,578$ | $\$ 426,775$ |
| Beginning balance | 80,566 | $(1,897)$ | 8,511 | $(2,863)$ | 44,458 | 128,775 |  |
| Provision (reversal of provision) | $(38,334)$ | $(458)$ | $(18,809)$ | $(2,721)$ | $(59,137)$ | $(119,459)$ |  |
| Charge-offs | 13,853 | 2,451 | 367 | 921 | 12,583 | 30,175 |  |
| Recoveries |  |  |  |  |  |  |  |

Ending balance $\quad \$ 184,235 \quad \$ \quad 5,191 \quad \$ 120,399 \quad \$ 5,959 \quad \$ 150,482 \quad \$ 466,266$

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| (In thousands) | For the six months ended June 30, 2014 Puerto Rico - Covered loans |  |  |  |  | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | mmercial |  | nstruction | Mortgage |  |  |  |  |  |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 42,198 | \$ | 19,491 | \$ 36,006 | \$ |  | \$ | 4,397 |  | 102,092 |
| Provision (reversal of provision) |  | 17,581 |  | 14,297 | 6,842 |  | 1 |  | $(1,403)$ |  | 37,318 |
| Charge-offs |  | $(13,961)$ |  | $(29,408)$ | $(3,918)$ |  | (2) |  | 972 |  | $(46,317)$ |
| Recoveries |  | 875 |  | 4,616 | 11 |  | 1 |  | 69 |  | 5,572 |
| Ending balance | \$ | 46,693 | \$ | 8,996 | \$ 38,941 | \$ |  | \$ | 4,035 |  | 98,665 |
| For the six months ended June 30, 2014 U.S. Mainland - Continuing Operations |  |  |  |  |  |  |  |  |  |  |  |
| (In thousands) |  | mmercial |  | nstruction | Mortgage |  | Legacy |  | nsumer |  | Total |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 24,930 | \$ | 214 | \$ 26,599 | \$ | 11,335 | \$ | 19,205 |  | 82,283 |
| Allowance transferred from discontinued operations |  | 7,984 |  |  |  |  |  |  |  |  | 7,984 |
| Provision (reversal of provision) |  | $(11,742)$ |  | (239) | $(7,807)$ |  | $(7,406)$ |  | 2,615 |  | $(24,579)$ |
| Charge-offs |  | $(10,664)$ |  |  | $(2,452)$ |  | $(4,331)$ |  | $(9,073)$ |  | $(26,520)$ |
| Recoveries |  | 7,766 |  | 176 | 1,189 |  | 9,745 |  | 1,936 |  | 20,812 |
| Ending balance | \$ | 18,274 | \$ | 151 | \$ 17,529 | \$ | 9,343 | \$ | 14,683 |  | 59,980 |

For the six months ended June 30, 2014
U.S. Mainland - Discontinued Operations

| (In thousands) | Commercial |  | Construction |  | Mortgage | Legacy |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 21,902 | \$ | 33 | \$ | \$ | 2,369 | \$ | 5,101 | \$ | 29,405 |
| Allowance transferred to continuing operations |  | $(7,984)$ |  |  |  |  |  |  |  |  | $(7,984)$ |
| Provision (reversal of provision) |  | $(2,831)$ |  | (226) |  |  | $(1,812)$ |  | $(1,895)$ |  | $(6,764)$ |
| Charge-offs |  | $(2,995)$ |  |  |  |  | (557) |  | (900) |  | $(4,452)$ |
| Recoveries |  | 8,283 |  | 220 |  |  | 1,400 |  | 94 |  | 9,997 |
| Net write-downs related to loans transferred to discontinued operations |  | $(16,375)$ |  | (27) |  |  | $(1,400)$ |  | $(2,400)$ |  | $(20,202)$ |
| Ending balance | \$ |  | \$ |  | \$ | \$ |  | \$ |  | \$ |  |

For the six months ended June 30, 2014 Popular, Inc.
(In thousands) Commercial Construction Mortgage Legacy Leasing Consumer Total Allowance for credit losses:

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| Beginning balance | $\$ 217,180$ | $\$$ | 24,833 | $\$ 192,935$ | $\$ 13,704$ | $\$ 10,622$ | $\$ 181,281$ | $\$ 640,555$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision (reversal of <br> provision) | 83,574 | 11,935 | 7,546 | $(9,218)$ | $(2,862)$ | 43,775 | 134,750 |  |
| Charge-offs | $(65,954)$ | $(29,866)$ | $(25,179)$ | $(4,888)$ | $(2,723)$ | $(68,138)$ | $(196,748)$ |  |
| Recoveries | 30,777 | 7,463 | 1,567 | 11,145 | 922 | 14,682 | 66,556 |  |
| Net write-downs related to <br> loans transferred to <br> discontinued operations <br> $(16,375)$ | $(27)$ |  | $(1,400)$ |  | $(2,400)$ | $(20,202)$ |  |  |
| Ending balance | $\$ 249,202$ | $\$$ | 14,338 | $\$ 176,869$ | $\$ 9,343$ | $\$ 5,959$ | $\$ 169,200$ | $\$ 624,911$ |

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| For the quarter ended June 30, 2013 Puerto Rico - Non-covered loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing |  | Consumer | Total |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 160,883 | \$ | 6,403 | \$ | 130,466 | \$ | 3,895 | \$ 122,374 | \$ | 424,021 |
| Provision (reversal of provision) |  | $(18,763)$ |  | 375 |  | 204,540 |  | 6,241 | 38,068 |  | 230,461 |
| Charge-offs |  | $(35,270)$ |  | $(2,191)$ |  | $(12,750)$ |  | $(1,843)$ | $(27,247)$ |  | $(79,301)$ |
| Recoveries |  | 5,302 |  | 4,485 |  | 161 |  | 630 | 7,319 |  | 17,897 |
| Net write-down related to loans sold |  |  |  |  |  | $(199,502)$ |  |  |  |  | $(199,502)$ |
| Ending balance | \$ | 112,152 | \$ | 9,072 | \$ | 122,915 | \$ | 8,923 | \$ 140,514 |  | 393,576 |


| For the quarter ended June 30, 2013 <br> Puerto Rico - Covered Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing | Consumer |  | Total |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 67,681 | \$ | 6,293 | \$ | 20,673 | \$ | \$ | 5,220 | \$ | 99,867 |
| Provision (reversal of provision) |  | $(1,016)$ |  | 16,762 |  | 8,583 |  |  | 1,171 |  | 25,500 |
| Charge-offs |  | $(1,150)$ |  | $(16,024)$ |  | $(2,255)$ |  |  | 106 |  | $(19,323)$ |
| Recoveries |  | 42 |  | 322 |  |  |  |  | 49 |  | 413 |
| Ending balance | \$ | 65,557 | \$ | 7,353 | \$ | 27,001 | \$ | \$ | 6,546 |  | 106,457 |

For the quarter ended June 30, 2013
U.S. Mainland - Continuing Operations

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Legacy | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 30,169 | \$ | 775 | \$ | 31,479 | \$ 27,139 | \$ | 23,222 | \$ | 112,784 |
| Provision (reversal of provision) |  | (432) |  | (474) |  | 4,604 | $(12,102)$ |  | 6,918 |  | $(1,486)$ |
| Charge-offs |  | $(7,116)$ |  |  |  | $(3,377)$ | $(3,743)$ |  | $(5,959)$ |  | $(20,195)$ |
| Recoveries |  | 4,972 |  |  |  | 359 | 5,208 |  | 816 |  | 11,355 |
| Ending balance | \$ | 27,593 | \$ | 301 | \$ | 33,065 | \$ 16,502 | \$ | 24,997 | \$ | 102,458 |

For the quarter ended June 30, 2013
U.S. Mainland - Discontinued Operations

| (In thousands) | Commercial |  | Construction |  | Mortgage | Legacy |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 37,818 | \$ | 261 | \$ | \$ | 3,638 | \$ | 4,979 | \$ | 46,696 |
| Provision (reversal of provision) |  | $(5,418)$ |  | (224) |  |  | 386 |  | 189 |  | $(5,067)$ |
| Charge-offs |  | $(10,282)$ |  |  |  |  | $(2,198)$ |  | (882) |  | $(13,362)$ |
| Recoveries |  | 2,618 |  |  |  |  | 1,650 |  | 193 |  | 4,461 |

$\begin{array}{llllllllllll}\text { Ending balance } & \$ & 24,736 & \$ & 37 & \$ & \$ & 3,476 & \$ & 4,479 & \$ & 32,728\end{array}$

For the quarter ended June 30, 2013
Popular, Inc.

| (In thousands) | Commercial Construction |  |  | Mortgage | Legacy | Leasing | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |
| Beginning balance | \$ 296,551 | \$ | 13,732 | \$ 182,618 | \$ 30,777 | \$ 3,895 | \$ 155,795 | \$ 683,368 |
| Provision (reversal of provision) | $(25,629)$ |  | 16,439 | 217,727 | $(11,716)$ | 6,241 | 46,346 | 249,408 |
| Charge-offs | $(53,818)$ |  | $(18,215)$ | $(18,382)$ | $(5,941)$ | $(1,843)$ | $(33,982)$ | $(132,181)$ |
| Recoveries | 12,934 |  | 4,807 | 520 | 6,858 | 630 | 8,377 | 34,126 |
| Net write-down related to loans sold |  |  |  | $(199,502)$ |  |  |  | $(199,502)$ |
| Ending balance | \$ 230,038 | \$ | 16,763 | \$ 182,981 | \$ 19,978 | \$ 8,923 | \$ 176,536 | \$ 635,219 |

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| For the six months ended June 30, 2013 <br> Puerto Rico - Non-covered loans |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | mmercial |  | truction |  | Mortgage |  | easing |  | nsumer |  | Total |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 217,615 | \$ | 5,862 | \$ | 119,027 | \$ | 2,894 | \$ | 99,899 | \$ | 445,297 |
| Provision |  | 110,114 |  | 3,117 |  | 232,752 |  | 8,226 |  | 80,544 |  | 434,753 |
| Charge-offs |  | $(67,716)$ |  | $(3,820)$ |  | $(30,509)$ |  | $(3,386)$ |  | $(54,607)$ |  | $(160,038)$ |
| Recoveries |  | 13,436 |  | 5,759 |  | 1,147 |  | 1,189 |  | 14,678 |  | 36,209 |
| Net write-downs related to loans sold |  | $(161,297)$ |  | $(1,846)$ |  | $(199,502)$ |  |  |  |  |  | $(362,645)$ |
| Ending balance | \$ | 112,152 | \$ | 9,072 | \$ | 122,915 | \$ | 8,923 |  | 140,514 |  | 393,576 |


| For the six months ended June 30, 2013 Puerto Rico - Covered Loans |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Leasing | Consumer |  | Total |  |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 72,060 | \$ | 9,946 | \$ | 20,914 | \$ | \$ | 5,986 | \$ | 108,906 |
| Provision |  | 5,140 |  | 22,554 |  | 10,393 |  |  | 4,969 |  | 43,056 |
| Charge-offs |  | $(11,715)$ |  | $(25,783)$ |  | $(4,317)$ |  |  | $(4,461)$ |  | $(46,276)$ |
| Recoveries |  | 72 |  | 636 |  | 11 |  |  | 52 |  | 771 |
| Ending balance | \$ | 65,557 | \$ | 7,353 | \$ | 27,001 | \$ | \$ | 6,546 | \$ | 106,457 |

For the six months ended June 30, 2013
U.S. Mainland - Continuing Operations

| (In thousands) | Commercial |  | Construction |  | Mortgage |  | Legacy | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |
| Beginning balance | \$ | 36,658 | \$ | 1,196 | \$ | 30,348 | \$ 29,070 | \$ | 26,383 | \$ | 123,655 |
| Provision (reversal of provision) |  | (486) |  | (895) |  | 8,525 | $(12,968)$ |  | 9,139 |  | 3,315 |
| Charge-offs |  | $(15,068)$ |  |  |  | $(7,394)$ | $(9,278)$ |  | $(12,208)$ |  | $(43,948)$ |
| Recoveries |  | 6,489 |  |  |  | 1,586 | 9,678 |  | 1,683 |  | 19,436 |
| Ending balance | \$ | 27,593 | \$ | 301 | \$ | 33,065 | \$ 16,502 | \$ | 24,997 | \$ | 102,458 |

For the six months ended June 30, 2013
U.S. Mainland - Discontinued Operations

| (In thousands) | Commercial | Construction | Mortgage | Legacy | Consumer | Total |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  | 43,409 | $\$$ | 371 | $\$$ | $\$$ | 4,032 | $\$$ | 4,937 |
| Beginning balance | $\$$ | $(8,583)$ | $(334)$ |  | 52,749 |  |  |  |  |
| Provision (reversal of provision) |  | $(15,470)$ |  |  | $(3,004)$ | $(1,830)$ | $(20,304)$ |  |  |
| Charge-offs | 5,380 |  | 2,393 | 370 | 8,143 |  |  |  |  |
| Recoveries |  |  |  |  |  |  |  |  |  |

Ending balance
$\begin{array}{lllllllllll}\$ & 24,736 & \$ & 37 & \$ & & \$ & 3,476 & \$ & 4,479 & \$\end{array} 32,728$

For the six months ended June 30, 2013
Popular, Inc.

| (In thousands) | Commercial Construction | Mortgage | Legacy | Leasing | Consumer | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit <br> losses: | $\$ 369,742$ | $\$$ | 17,375 | $\$ 170,289$ | $\$ 33,102$ | $\$ 2,894$ | $\$ 137,205$ | $\$ 730,607$ |
| Beginning balance <br> Provision (reversal of | 106,185 | 24,442 | 251,670 | $(12,913)$ | 8,226 | 95,654 | 473,264 |  |
| provision) | $(109,969)$ | $(29,603)$ | $(42,220)$ | $(12,282)$ | $(3,386)$ | $(73,106)$ | $(270,566)$ |  |
| Charge-offs | 25,377 | 6,395 | 2,744 | 12,071 | 1,189 | 16,783 | 64,559 |  |
| Recoveries | $(161,297)$ | $(1,846)$ | $(199,502)$ |  |  |  | $(362,645)$ |  |
| Net write-down related to |  |  |  |  |  |  |  |  |
| loans sold |  |  |  |  |  |  |  |  |
| Ending balance | $\$ 230,038$ | $\$$ | 16,763 | $\$ 182,981$ | $\$ 19,978$ | $\$ 8,923$ | $\$ 176,536$ | $\$ 635,219$ |

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The following table provides the activity in the allowance for loan losses related to covered loans accounted for pursuant to ASC Subtopic 310-30.

ASC 310-30 Covered loans

| (In thousands) | June 30, 2014 | June 30, 2013 | June 30, 2014 | June 30, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | $\$ 90,371$ | $\$$ | 91,573 | $\$ 93,915$ | $\$$ | 95,407 |
| Provision for loan losses | 10,951 |  | 17,568 | 35,506 | 31,608 |  |
| Net charge-offs | $(10,430)$ |  | $(17,946)$ | $(38,529)$ | $(35,820)$ |  |
| Balance at end of period | $\$ 90,892$ | $\$$ | 91,195 | $\$ 90,892$ | $\$$ | 91,195 |

The following tables present information at June 30, 2014 and December 31, 2013 regarding loan ending balances and the allowance for loan losses by portfolio segment and whether such loans and the allowance pertains to loans individually or collectively evaluated for impairment.

| At June 30, 2014 Puerto Rico |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | mmercial |  | nstruction |  | Mortgage |  | Leasing |  | Consumer |  | Total |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific ALLL non-covered loans | \$ | 36,597 | \$ | 883 | \$ | 39,341 | \$ | 688 | \$ | 28,458 | \$ | 105,967 |
| General ALLL non-covered loans |  | 147,638 |  | 4,308 |  | 81,058 |  | 5,271 |  | 122,024 |  | 360,299 |
| ALLL non-covered loans |  | 184,235 |  | 5,191 |  | 120,399 |  | 5,959 |  | 150,482 |  | 466,266 |
| Specific ALLL covered loans |  | 8 |  |  |  |  |  |  |  |  |  | 8 |
| General ALLL covered loans |  | 46,685 |  | 8,996 |  | 38,941 |  |  |  | 4,035 |  | 98,657 |
| ALLL covered loans |  | 46,693 |  | 8,996 |  | 38,941 |  |  |  | 4,035 |  | 98,665 |
| Total ALLL | \$ | 230,928 | \$ | 14,187 | \$ | 159,340 | \$ | 5,959 | \$ | 154,517 | \$ | 564,931 |
| Loans held-in-portfolio: |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired non-covered loans | \$ | 307,762 | \$ | 21,094 | \$ | 414,636 | \$ | 2,653 | \$ | 119,604 | \$ | 865,749 |
| Non-covered loans held-in-portfolio excluding impaired loans |  | 5,991,218 |  | 114,589 |  | 5,043,936 |  | 544,215 |  | 3,296,245 |  | 14,990,203 |
| Non-covered loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired covered loans |  | 2,823 |  | 2,419 |  |  |  |  |  |  |  | 5,242 |

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| Covered loans held-in-portfolio <br> excluding impaired loans | $1,743,144$ | 80,344 | 867,075 | 40,297 | $2,730,860$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Covered loans held-in-portfolio | $1,745,967$ | 82,763 | 867,075 | 40,297 | $2,736,102$ |  |
| Total loans held-in-portfolio | $\$ 8,044,947$ | $\$ 218,446$ | $\$ 6,325,647$ | $\$ 546,868$ | $\$ 3,456,146$ | $\$ 18,592,054$ |

At June 30, 2014
U.S. Mainland


| Loans held-in-portfolio: | $\$$ | 9,984 | $\$$ |  | $\$$ | 51,607 | $\$$ | 2,536 | $\$$ | 2,502 | $\$$ | 66,629 |
| :--- | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Impaired loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans held-in-portfolio, | $1,846,583$ |  | 43,376 | $1,154,269$ | 160,405 | 508,010 | $3,712,643$ |  |  |  |  |  |
| excluding impaired loans | $\$ 1,856,567$ | $\$$ | 43,376 | $\$ 1,205,876$ | $\$ 162,941$ | $\$$ | 510,512 | $\$ 3,779,272$ |  |  |  |  |

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| (In thousands) | Commercial |  |  At June 30, 2014 <br> Popular, Inc.  <br> Construction Mortgage |  |  |  |  | Legacy | Leasing |  | Consumer |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific ALLL non-covered loans | \$ | 36,597 | \$ | 883 | \$ | 53,815 | \$ |  | \$ | 688 | \$ | 29,043 | \$ | 121,026 |
| General ALLL non-covered loans |  | 165,912 |  | 4,459 |  | 84,113 |  | 9,343 |  | 5,271 |  | 136,122 |  | 405,220 |
| ALLL non-covered loans |  | 202,509 |  | 5,342 |  | 137,928 |  | 9,343 |  | 5,959 |  | 165,165 |  | 526,246 |
| Specific ALLL covered loans |  | 8 |  |  |  |  |  |  |  |  |  |  |  | 8 |
| General ALLL covered loans |  | 46,685 |  | 8,996 |  | 38,941 |  |  |  |  |  | 4,035 |  | 98,657 |
| ALLL covered loans |  | 46,693 |  | 8,996 |  | 38,941 |  |  |  |  |  | 4,035 |  | 98,665 |
| Total ALLL | \$ | 249,202 | \$ | 14,338 | \$ | 176,869 | \$ | 9,343 | \$ | 5,959 | \$ | 169,200 | \$ | 624,911 |

## Loans

## held-in-portfolio:

Impaired non-covered


Non-covered loans held-in-portfolio excluding impaired $\begin{array}{llllllll}\text { loans } & 7,837,801 & 157,965 & 6,198,205 & 160,405 & 544,215 & 3,804,255 & 18,702,846\end{array}$

Non-covered loans $\begin{array}{llllllll}\text { held-in-portfolio } & 8,155,547 & 179,059 & 6,664,448 & 162,941 & 546,868 & 3,926,361 & 19,635,224\end{array}$

| Impaired covered <br> loans | 2,823 | 2,419 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Covered loans <br> held-in-portfolio <br> excluding impaired <br> loans | $1,743,144$ | 80,344 | 867,075 | 40,297 | $2,730,860$ |
| Covered loans <br> held-in-portfolio | $1,745,967$ | 82,763 | 867,075 | 40,297 | $2,736,102$ |

Total loans
held-in-portfolio $\quad \$ 9,901,514 \quad \$ 261,822 \quad \$ 7,531,523 \quad \$ 162,941 \quad \$ 546,868 \quad \$ 3,966,658 \quad \$ 22,371,326$

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At December 31, 2013
Puerto Rico

| (In thousands) | Commercial | Construction | Mortgage | Leasing | Consumer | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses: |  |  |  |  |  |  |
| Specific ALLL non-covered loans | \$ 16,409 | \$ 177 | \$ 38,034 | \$ 1,053 | \$ 29,920 | \$ 85,593 |
| General ALLL non-covered loans | 111,741 | 4,918 | 92,296 | 9,569 | 122,658 | 341,182 |
| ALLL non-covered loans | 128,150 | 5,095 | 130,330 | 10,622 | 152,578 | 426,775 |
| Specific ALLL covered loans | 153 | 140 |  |  |  | 293 |
| General ALLL covered loans | 42,045 | 19,351 | 36,006 |  | 4,397 | 101,799 |
| ALLL covered loans | 42,198 | 19,491 | 36,006 |  | 4,397 | 102,092 |
| Total ALLL | \$ 170,348 | \$ 24,586 | \$ 166,336 | \$ 10,622 | \$ 156,975 | 528,867 |
| Loans held-in-portfolio: |  |  |  |  |  |  |
| Impaired non-covered loans | \$ 245,380 | \$ 16,823 | \$ 399,347 | \$ 2,893 | \$ 125,342 | \$ 789,785 |
| Non-covered loans held-in-portfolio excluding impaired loans | 6,220,210 | 144,348 | 5,001,332 | 540,868 | 3,191,296 | 15,098,054 |
| Non-covered loans held-in-portfolio | 6,465,590 | 161,171 | 5,400,679 | 543,761 | 3,316,638 | 15,887,839 |
| Impaired covered loans | 20,945 |  |  |  |  | 20,945 |
| Covered loans held-in-portfolio excluding impaired loans | 1,791,859 | 190,127 | 934,373 |  | 47,123 | 2,963,482 |
| Covered loans held-in-portfolio | 1,812,804 | 190,127 | 934,373 |  | 47,123 | 2,984,427 |
| Total loans held-in-portfolio | \$ 8,278,394 | \$ 351,298 | \$ 6,335,052 | \$ 543,761 | \$3,363,761 | \$ 18,872,266 |

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| At December 31, 2013 U.S. Mainland |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | mmercial |  | nstruction |  | Mortgage |  | Legacy |  | onsumer |  | Total |
| Allowance for credit losses: |  |  |  |  |  |  |  |  |  |  |  |  |
| Specific ALLL | \$ |  | \$ |  | \$ | 17,633 | \$ |  | \$ | 280 | \$ | 17,913 |
| General ALLL |  | 46,832 |  | 247 |  | 8,966 |  | 13,704 |  | 24,026 |  | 93,775 |
| Total ALLL | \$ | 46,832 | \$ | 247 | \$ | 26,599 | \$ | 13,704 | \$ | 24,306 | \$ | 111,688 |
| Loans held-in-portfolio: |  |  |  |  |  |  |  |  |  |  |  |  |
| Impaired loans | \$ | 52,136 | \$ | 5,663 | \$ | 52,726 | \$ | 6,045 | \$ | 2,361 | \$ | 118,931 |
| Loans held-in-portfolio, excluding impaired loans |  | 3,519,459 |  | 39,250 |  | 1,228,071 |  | 205,090 |  | 613,227 |  | 5,605,097 |
| Total loans held-in-portfolio |  | 3,571,595 | \$ | 44,913 |  | ,280,797 |  | 211,135 |  | 615,588 |  | 5,724,028 |

At December 31, 2013
Popular, Inc.
(In thousands) Commercial Construction Mortgage Legacy Leasing Consumer Total Allowance for credit losses:
Specific ALLL

| non-covered loans | $\$$ | 16,409 | $\$$ | 177 | $\$$ | 55,667 | $\$$ |  | $\$$ | 1,053 | $\$$ | 30,200 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| General ALLL <br> non-covered loans |  | 158,573 |  | 5,165 |  | 101,262 |  | 13,704 |  | 9,569 | 146,684 |  | 434,957 |


| ALLL non-covered |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| loans | 174,982 | 5,342 | 156,929 | 13,704 | 10,622 | 176,884 | 538,463 |



## Loans

held-in-portfolio:
Impaired non-covered $\begin{array}{lllllllllllllll}\text { loans } & \$ & 297,516 & \$ & 22,486 & \$ & 452,073 & \$ & 6,045 & \$ & 2,893 & \$ & 127,703 & \$ & 908,716\end{array}$ Non-covered loans held-in-portfolio excluding impaired $\begin{array}{llllllll}\text { loans } & 9,739,669 & 183,598 & 6,229,403 & 205,090 & 540,868 & 3,804,523 & 20,703,151\end{array}$

| Non-covered loans <br> held-in-portfolio | $10,037,185$ | 206,084 | $6,681,476$ | 211,135 | 543,761 | $3,932,226$ | $21,611,867$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired covered <br> loans | 20,945 |  |  |  |  |  |  |
| Covered loans <br> held-in-portfolio <br> excluding impaired <br> loans | $1,791,859$ | 190,127 | 934,373 |  | 47,123 | $2,963,482$ |  |
| Covered loans <br> held-in-portfolio | $1,812,804$ | 190,127 | 934,373 |  | 47,123 | $2,984,427$ |  |
| Total loans      <br> held-in-portfolio $\$ 11,849,989$ $\$ 396,211$ $\$ 7,615,849$ $\$ 211,135$ $\$ 543,761$ | $\$ 3,979,349$ | $\$ 24,596,294$ |  |  |  |  |  |

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## Impaired loans

The following tables present loans individually evaluated for impairment at June 30, 2014 and December 31, 2013.


Total Puerto Rico $\quad \$ 708,872 \quad \$ 765,115 \quad \$ 105,975 \quad \$ 162,119 \quad \$ 227,751 \quad \$ 870,991 \quad \$ 992,866 \quad \$ 105,975$

June 30, 2014
U.S. mainland [1]


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[1] Excludes impaired loans from discontinued operations.

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| (In thousands) | June 30, 2014 <br> Popular, Inc. |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Impaired Loans <br> Allowance |  | With an | Impaired Loans With No Allowance |  | Impaired Loans |  | Total |
|  | Recorded investment | Unpaid principal balance | Related allowance | Recorded investment | Unpaid principal balance | Recorded investment | Unpaid principal balance | Related allowance |
| Commercial multi-family | \$ | \$ | \$ | \$ 3,265 | \$ 3,265 | \$ 3,265 | 3,265 | \$ |
| Commercial real estate non-owner occupied | 54,933 | 59,622 | 9,877 | 30,738 | 36,031 | 85,671 | 95,653 | 9,877 |
| Commercial real estate owner occupied | 73,799 | 94,235 | 12,352 | 47,339 | 55,418 | 121,138 | 149,653 | 12,352 |
| Commercial and |  |  |  |  |  |  |  |  |
| industrial | 75,216 | 77,283 | 14,368 | 32,456 | 43,401 | 107,672 | 120,684 | 14,368 |
| Construction | 10,213 | 16,937 | 883 | 10,881 | 31,380 | 21,094 | 48,317 | 883 |
| Mortgage | 415,173 | 442,274 | 53,815 | 51,070 | 53,140 | 466,243 | 495,414 | 53,815 |
| Legacy |  |  |  | 2,536 | 4,226 | 2,536 | 4,226 |  |
| Leasing | 2,653 | 2,653 | 688 |  |  | 2,653 | 2,653 | 688 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 42,581 | 42,581 | 8,068 |  |  | 42,581 | 42,581 | 8,068 |
| HELOCs | 2,410 | 2,410 | 581 |  |  | 2,410 | 2,410 | 581 |
| Personal | 74,247 | 74,247 | 20,064 |  |  | 74,247 | 74,247 | 20,064 |
| Auto | 2,292 | 2,292 | 234 | 86 | 86 | 2,378 | 2,378 | 234 |
| Other | 490 | 490 | 96 |  |  | 490 | 490 | 96 |
| Covered loans | 1,591 | 1,591 | 8 | 3,651 | 28,947 | 5,242 | 30,538 | 8 |

Total Popular, Inc. $\begin{array}{lllllll} & 755,598 & \$ 816,615 & \$ 121,034 & \$ 182,022 & \$ 255,894 & \$ 937,620\end{array}$ \$ 1,072,509 $\$ 121,034$

| (In thousands) | December 31, 2013 <br> Puerto Rico |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Impaired Loans |  | With an | Impaired Loans With No Allowance |  |  | Impaired Loans |  |  |  | Total |
|  | Recorded investment | Unpaid principal balance | Related allowance | Recorded investment |  | Unpaid rincipal balance |  | corded estment |  | Unpaid <br> incipal <br> ance | Related allowance |
| Commercial multi-family | \$ | \$ | \$ | \$ 3,405 | \$ | 6,942 | \$ | 3,405 | \$ | 6,942 | \$ |
| Commercial real estate non-owner occupied | 19,120 | 19,407 | 2,368 | 47,245 |  | 55,397 |  | 66,365 |  | 74,804 | 2,368 |
| Commercial real estate owner | , | 20 | 6,473 | 33,7 |  | 47,5 |  | 89,575 |  | 121 | 673 |
|  | 30,370 | 33,152 | 7,568 | 55,665 |  | 68,141 |  | 86,035 |  | 101,293 | 7,568 |

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| Commercial and <br> industrial |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Construction | 2,324 | 9,047 | 177 | 14,499 | 36,951 | 16,823 | 45,998 | 177 |
| Mortgage | 358,437 | 376,393 | 38,034 | 40,910 | 45,181 | 399,347 | 421,574 | 38,034 |
| Leasing | 2,893 | 2,893 | 1,053 |  |  | 2,893 | 2,893 | 1,053 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 45,015 | 45,015 | 8,344 |  |  | 45,015 | 45,015 | 8,344 |
| Personal | 78,475 | 78,475 | 21,313 |  |  | 78,475 | 78,475 | 21,313 |
| Auto | 1,354 | 1,354 | 171 |  |  | 1,354 | 1,354 | 171 |
| Other | 498 | 498 | 92 |  |  | 498 | 498 | 92 |
| Covered loans | 12,837 | 17,538 | 293 | 8,108 | 10,063 | 20,945 | 27,601 | 293 |

$\begin{array}{llllllllll}\text { Total Puerto Rico } & \$ 607,149 & \$ 658,192 & \$ 85,886 & \$ 203,581 & \$ 270,220 & \$ 810,730 & \$ 928,412 & \$ 85,886\end{array}$

December 31, 2013
U.S. mainland

| (In thousands) | Impaired Loans Allowance |  | With an | Impaired Loans |  | Impaired Loans |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded investment | Unpaid principal balance | Related allowance | Recorded investment | Unpaid principal balance | Recorded investment | Unpaid principal balance | Related allowance |
| Commercial multi-family | \$ | \$ | \$ | \$ 7,668 | \$ 10,870 | \$ 7,668 | \$ 10,870 | \$ |
| Commercial real estate non-owner occupied |  |  |  | 27,016 | 37,393 | 27,016 | 37,393 |  |
| Commercial real estate owner occupied |  |  |  | 15,624 | 19,910 | 15,624 | 19,910 |  |
| Commercial and industrial |  |  |  | 1,828 | 1,828 | 1,828 | 1,828 |  |
| Construction |  |  |  | 5,663 | 5,663 | 5,663 | 5,663 |  |
| Mortgage | 46,192 | 50,570 | 17,633 | 6,534 | 8,513 | 52,726 | 59,083 | 17,633 |
| Legacy |  |  |  | 6,045 | 8,715 | 6,045 | 8,715 |  |
| Consumer: |  |  |  |  |  |  |  |  |
| HELOCs |  |  |  | 198 | 198 | 198 | 198 |  |
| Auto |  |  |  | 88 | 88 | 88 | 88 |  |
| Other | 2,075 | 2,075 | 280 |  |  | 2,075 | 2,075 | 280 |

Total U.S.


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Total Popular, Inc. $\begin{array}{lllllll} & \text { 655,416 } & \$ 710,837 & \$ 103,799 & \$ 274,245 & \$ 363,398 & \$ 929,661\end{array}$ \$ 1,074,235 $\$ 103,799$
The following tables present the average recorded investment and interest income recognized on impaired loans for the quarter and six months ended June 30, 2014 and 2013.

For the quarter ended June 30, 2014

Puerto Rico U.S. Mainland [1] Popular, Inc.
Average Interest Average Interest Average Interest recorded income recorded income recorded income

| (In thousands) | investment | \$ | stm | cogni | vestme | cognized |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial multi-family | \$ 2,144 |  | \$ 2,808 | \$ | \$ 4,952 | \$ |
| Commercial real estate non-owner occupied | 77,906 | 696 | 9,653 | 24 | 87,559 | 720 |
| Commercial real estate owner occupied | 113,400 | 728 | 6,632 | 30 | 120,032 | 758 |
| Commercial and industrial | 112,697 | 1,717 | 1,122 |  | 113,819 | 1,717 |
| Construction | 21,553 |  |  |  | 21,553 |  |
| Mortgage | 410,345 | 5,081 | 52,034 | 485 | 462,379 | 5,566 |
| Legacy |  |  | 3,123 |  | 3,123 |  |

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[1] Excludes impaired loans from discontinued operations.

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(In thousands)
Commercial multi-family
For the six months ended June 30, 2014

| (In thousands) | Puerto Rico |  | U.S. Mainland [1] |  | Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average recorded investment | Interest income recognized | Average recorded investment | Interest income recognized | Average recorded investment | Interest income recognized |
| Commercial multi-family | \$ 2,564 | \$ | \$ 4,428 | \$ | \$ 6,992 | + |
| Commercial real estate non-owner occupied | 74,059 | 8 | 15,440 | 24 | 89,499 | 32 |
| Commercial real estate owner occupied | 105,458 | 1,191 | 9,629 | 30 | 115,087 | 1,221 |
| Commercial and industrial | 103,810 | 1,581 | 1,357 |  | 105,167 | 1,581 |
| Construction | 19,976 | 3,329 | 1,888 |  | 21,864 | 3,329 |
| Mortgage | 406,679 | 10,263 | 52,264 | 992 | 458,943 | 11,255 |
| Legacy |  |  | 4,097 |  | 4,097 |  |
| Leasing | 2,667 |  |  |  | 2,667 |  |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 43,832 |  |  |  | 43,832 |  |
| HELOCs |  |  | 1,687 |  | 1,687 |  |
| Personal | 76,104 |  |  |  | 76,104 |  |
| Auto | 1,724 |  | 87 |  | 1,811 |  |
| Other | 752 |  | 696 |  | 1,448 |  |
| Covered loans | 10,576 | 234 |  |  | 10,576 | 234 |
| Total Popular, Inc. | \$848,201 | \$ 16,606 | \$ 91,573 | \$ 1,046 | \$ 939,774 | \$ 17,652 |

[1] Excludes impaired loans from discontinued operations.

For the six months ended June 30, 2013

|  | Puerto Rico |  | U.S. Mainland |  |  | Popular, Inc. |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Average recorded investment | Interest income recognized | Average recorded investment |  | erest <br> come <br> gnized | Average recorded investment |  | Interest income cognized |
| Commercial multi-family | \$ 10,082 | \$ 132 | \$ 6,960 | \$ | 39 | \$ 17,042 | \$ | 171 |
| Commercial real estate non-owner occupied | 57,631 | 723 | 40,944 |  | 90 | 98,575 |  | 813 |
| Commercial real estate owner occupied | 139,981 | 1,009 | 20,280 |  | 15 | 160,261 |  | 1,024 |
| Commercial and industrial | 109,286 | 1,608 | 2,990 |  |  | 112,276 |  | 1,608 |
| Construction | 39,635 |  | 5,893 |  |  | 45,528 |  |  |
| Mortgage | 506,002 | 15,596 | 53,364 |  | 985 | 559,366 |  | 16,581 |
| Legacy |  |  | 15,714 |  |  | 15,714 |  |  |
| Leasing | 4,352 |  |  |  |  | 4,352 |  |  |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 36,851 |  |  |  |  | 36,851 |  |  |
| HELOCs |  |  | 200 |  |  | 200 |  |  |
| Personal | 84,648 |  |  |  |  | 84,648 |  |  |
| Auto | 829 |  | 90 |  |  | 919 |  |  |
| Other | 347 |  | 2,348 |  |  | 2,695 |  |  |
| Covered loans | 52,582 | 504 |  |  |  | 52,582 |  | 504 |
| Total Popular, Inc. | \$ 1,042,226 | \$ 19,572 | \$ 148,783 | \$ | 1,129 | \$ 1,191,009 | \$ | 20,701 |

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Modifications
Troubled debt restructurings related to non-covered loan portfolios amounted to \$ 1.0 billion at June 30, 2014 (December 31, 2013-\$ 1.0 billion). The amount of outstanding commitments to lend additional funds to debtors owing receivables whose terms have been modified in troubled debt restructurings amounted $\$ 4$ million related to the commercial loan portfolio and $\$ 697$ thousand related to the construction loan portfolio at June 30, 2014 (December 31, 2013-\$3 million and $\$ 0$, respectively).

A modification of a loan constitutes a troubled debt restructuring (TDR ) when a borrower is experiencing financial difficulty and the modification constitutes a concession.

Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting evergreen revolving credit lines to long-term loans. Commercial real estate ( CRE ), which includes multifamily, owner-occupied and non-owner occupied CRE, and construction loans modified in a TDR often involve reducing the interest rate for a limited period of time or the remaining term of the loan, extending the maturity date at an interest rate lower than the current market rate for new debt with similar risk, or reductions in the payment plan. Construction loans modified in a TDR may also involve extending the interest-only payment period.

Residential mortgage loans modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers financial needs for a period of time, normally five years to ten years. After the lowered monthly payment period ends, the borrower reverts back to paying principal and interest per the original terms with the maturity date adjusted accordingly.

Home equity loans modifications are made infrequently and are not offered if the Corporation also holds the first mortgage. Home equity loans modifications are uniquely designed to meet the specific needs of each borrower. Automobile loans modified in a TDR are primarily comprised of loans where the Corporation has lowered monthly payments by extending the term. Credit cards modified in a TDR are primarily comprised of loans where monthly payments are lowered to accommodate the borrowers financial needs for a period of time, normally up to 24 months.

As part of its NPL reduction strategy and in order to expedite the resolution of delinquent construction and commercial loans, commencing in 2012, the Corporation routinely enters into liquidation agreements with borrowers and guarantors through the regular legal process, bankruptcy procedures and in certain occasions, out of court transactions. These liquidation agreements, in general, contemplate the following conditions: (1) consent to judgment by the borrowers and guarantors; (2) acknowledgement by the borrower of the debt, its liquidity and maturity; and (3) acknowledgment of the default in payments. The contractual interest rate is not reduced and continues to accrue during the term of the agreement. At the end of the period, the borrower is obligated to remit all amounts due or be subject to the Corporation s exercise of its foreclosure rights and further collection efforts. Likewise, the borrower s failure to make stipulated payments will grant the Corporation the ability to exercise its foreclosure rights. This strategy tends to expedite the foreclosure process, resulting in a more effective and efficient collection process. Although in general, these liquidation agreements do not contemplate the forgiveness of principal or interest as debtor is required to cover all outstanding amounts when the agreement becomes due, it could be construed that the Corporation has granted a concession by temporarily accepting a payment schedule that is different from the contractual payment schedule. Accordingly, loans under these program agreements are considered TDRs.

Loans modified in a TDR that are not accounted pursuant to ASC Subtopic 310-30 are typically already in non-accrual status at the time of the modification and partial charge-offs have in some cases already been taken against the outstanding loan balance. The TDR loan continues in non-accrual status until the borrower has
demonstrated a willingness and ability to make the restructured loan payments (generally at least six months of sustained performance after the modification (or one year for loans providing for quarterly or semi-annual payments)) and management has concluded that it is probable that the borrower would not be in payment default in the foreseeable future.

Loans modified in a TDR may have the financial effect to the Corporation of increasing the specific allowance for loan losses associated with the loan. Consumer and residential mortgage loans modified under the Corporation s loss mitigation programs that are determined to be TDRs are individually evaluated for impairment based on an analysis of discounted cash flows.

For consumer and mortgage loans that are modified with regard to payment terms and which constitute TDRs, the discounted cash flow value method is used as the impairment valuation is more appropriately calculated based on the ongoing cash flow from the individuals rather than the liquidation of the asset. The computations give consideration to probability of defaults and loss-given-foreclosure on the related estimated cash flows.

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Commercial and construction loans that have been modified as part of loss mitigation efforts are evaluated individually for impairment. The vast majority of the Corporation s modified commercial loans are measured for impairment using the estimated fair value of the collateral, as these are normally considered as collateral dependent loans. The Corporation may also measure commercial loans at their estimated realizable values determined by discounting the expected future cash flows. Construction loans that have been modified are also accounted for as collateral dependent loans. The Corporation determines the fair value measurement dependent upon its exit strategy for the particular asset(s) acquired in foreclosure.

The following tables present the non-covered and covered loans classified as TDRs according to their accruing status at June 30, 2014 and December 31, 2013.

| (In thousands) | Popular, Inc. <br> Non-Covered Loans |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 [1] |  |  |  |  | December 31, 2013 |  |  |  |
|  | Accruing | Non | -Accruing |  | Total | Accruing | Non | -Accruing | Total |
| Commercial | \$ 109,205 | \$ | 113,148 | , | 222,353 | \$ 109,462 | \$ | 80,140 | \$ 189,602 |
| Construction | 376 |  | 13,391 |  | 13,767 | 425 |  | 10,865 | 11,290 |
| Legacy |  |  |  |  |  |  |  | 949 | 949 |
| Mortgage | 566,355 |  | 100,381 |  | 666,736 | 535,357 |  | 82,786 | 618,143 |
| Leases | 875 |  | 1,778 |  | 2,653 | 270 |  | 2,623 | 2,893 |
| Consumer | 110,066 |  | 11,681 |  | 121,747 | 116,719 |  | 10,741 | 127,460 |
| Total | \$ 786,877 | \$ | 240,379 |  | ,027,256 | \$ 762,233 | \$ | 188,104 | \$ 950,337 |

[1] Excludes TDRs from discontinued operations.


## Table of Contents

The following tables present the loan count by type of modification for those loans modified in a TDR during the quarters ended June 30, 2014 and 2013.

Puerto Rico
For the quarter ended June 30, 2014 For the six months ended June 30, 2014
Combination of Combination of
reduction
reduction
in
interest rate and
extension of

|  | Reduction interes rate | in <br> ion of y date | erest rate extension of maturity date | Other | Reduction interest rate | in <br> Extension of maturity date | erest rate and extension of maturity date | Other |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied |  | 3 |  |  | 2 | 4 |  |  |
| Commercial real estate owner occupied | 6 | 5 |  |  | 15 | 7 |  |  |
| Commercial and industrial | 14 | 6 |  |  | 23 | 6 |  |  |
| Construction |  |  |  |  |  | 3 |  |  |
| Mortgage | 14 | 12 | 110 | 43 | 27 | 26 | 190 | 67 |
| Leasing |  | 1 | 18 |  |  | 5 | 24 |  |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 273 |  |  | 172 | 547 |  |  | 327 |
| Personal | 247 | 16 |  | 2 | 463 | 33 |  | 3 |
| Auto |  | 6 | 3 |  |  | 8 | 3 |  |
| Other | 25 |  |  | 1 | 43 |  |  | 2 |
| Total | 579 | 49 | 131 | 218 | 1,120 | 92 | 217 | 399 |

## Reduction in

 in

Excludes TDRs from discontinued operations.


Excludes TDRs from discontinued operations.

## Table of Contents


U.S. Mainland

For the quarter ended June 30, 2013 For the six months ended June 30, 2013
Combination of reduction in interest rate and extension
Reduction in of
interest Extension of maturity rate maturity date date Other rate maturity date date Other Commercial real estate non-owner occupied Commercial real estate owner occupied 1 Mortgage 5

Total
7
2
11

Popular, Inc.
For the quarter ended June 30, $2013 \quad$ For the six months ended June 30, 2013
Other
Other

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|  | Reduction Fixtension ofombination of interestmaturity date reduction rate <br> in interest rate and extension of maturity date |  |  |  | Reduction ifxtension ofombination of interest maturity date reduction rate <br> in interest rate and extension of maturity date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied |  |  | 2 |  |  | 3 |  |  |
| Commercial real estate owner occupied | 1 |  |  | 33 | 2 | 1 |  | 33 |
| Commercial and industrial | 8 | 2 |  | 8 | 10 | 4 |  | 8 |
| Mortgage | 5 | 14 | 90 | 7 | 9 | 27 | 22 | 13 |
| Leasing |  | 2 | 5 |  |  | 12 | 13 |  |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards | 272 |  |  | 246 | 560 |  |  | 482 |
| Personal | 223 | 6 |  | 3 | 455 | 14 |  | 3 |
| Auto |  | 2 |  |  |  | 2 |  |  |
| Other | 26 |  |  |  | 45 |  |  |  |
| Total | 535 | 26 | 97 | 297 | 1,081 | 63 | 23 | 539 |

## Table of Contents

The following tables present by class, quantitative information related to loans modified as TDRs during the quarters and six months ended June 30, 2014 and 2013.

U.S. Mainland

For the quarter ended June 30, 2014
Increase (decrease) in the
Pre-modification Post-modificationllowance for loan losses as

| (Dollars in thousands) | Loan count | investment |  | investment | modification |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage | 5 | $\$$ | 643 | $\$$ | 763 | $\$$ | 245 |
| Total |  |  |  |  |  |  |  |

Popular, Inc.
For the quarter ended June 30, 2014
Increase (decrease) in the


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| Commercial and industrial | 20 | 41,418 | 41,205 | 60 |
| :--- | ---: | ---: | ---: | ---: |
| Mortgage | 184 | 27,294 | 27,174 | 1,049 |
| Leasing | 19 | 507 | 510 | 103 |
| Consumer: | 445 |  |  |  |
| Credit cards | 265 | 3,369 | 3,811 | 602 |
| Personal | 9 | 4,374 | 4,391 | 854 |
| Auto | 26 | 144 | 149 | 9 |
| Other | 982 | $\$$ | 110,287 | $\$$ |
|  |  | 109,959 | $\$$ | 11 |
| Total |  |  | 65 | 4,275 |

Puerto Rico
For the quarter ended June 30, 2013


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| (Dollars in thousands) | U.S. Mainland <br> For the quarter ended June 30, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan count | mod |  | ingos outst | ificatioallow g recorded ment | as | se) i <br> los <br> f <br> on |
| Commercial real estate non-owner occupied | 2 | \$ | 1,228 | \$ | 1,154 | \$ |  |
| Mortgage | 5 |  | 702 |  | 731 |  | 49 |
| Total | 7 | \$ | 1,930 | \$ | 1,885 | \$ | 49 |

Popular, Inc.
For the quarter ended June 30, 2013
Increase (decrease) in the


| (Dollars in thousands) | Loan count | recorded investment |  | outstanding recorded investment |  | a result of modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied | 2 | \$ | 1,228 | \$ | 1,154 | \$ |  |
| Commercial real estate owner occupied | 34 |  | 10,646 |  | 8,628 |  | (161) |
| Commercial and industrial | 18 |  | 3,583 |  | 3,623 |  | (17) |
| Mortgage | 116 |  | 18,748 |  | 19,923 |  | 927 |
| Leasing | 7 |  | 116 |  | 114 |  | 30 |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 518 |  | 3,879 |  | 4,649 |  | 718 |
| Personal | 232 |  | 3,810 |  | 3,821 |  | 985 |
| Auto | 2 |  | 38 |  | 40 |  | 2 |
| Other | 26 |  | 120 |  | 119 |  | 19 |
| Total | 955 | \$ | 42,168 | \$ | 42,071 | \$ | 2,503 |

Puerto Rico
For the six months ended June 30, 2014
Increase (decrease) in the


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| Construction | 3 | 11,358 | 11,358 | $(570)$ |
| :--- | ---: | ---: | ---: | ---: |
| Mortgage | 310 | 46,037 | 46,936 | 1,942 |
| Leasing | 29 | 713 | 717 | 166 |
| Consumer: | 874 | 6,952 | 7,902 | 1,229 |
| Credit cards | 499 | 8,449 | 8,465 | 1,766 |
| Personal | 11 | 176 | 182 | 10 |
| Auto | 45 |  | 103 | 102 |
| Other | 1,828 | $\$$ | 152,099 | $\$$ |
| Total |  |  |  | 153,362 |

U.S. mainland

For the six months ended June 30, 2014
Increase (decrease) in the
Pre-modification Post-modificationallowance for loan losses as outstanding recordedoutstanding recorded a result of

| (Dollars in thousands) | Loan count | investment | investment |  | modification |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | ---: |
| Mortgage | 11 | $\$$ | 1,568 | $\$$ | 1,827 | $\$$ | 240 |
| Total |  |  |  |  |  |  |  |
|  | 11 | $\$$ | 1,568 | $\$$ | 1,827 | $\$$ | 240 |

Excludes TDRs from discontinued operations.

Table of Contents
Popular, Inc.
For the six months ended June 30, 2014
Increase (decrease) in the

| (Dollars in thousands) | Loan count | outstanding recordedoutstanding recorded investment investment |  |  |  | a result of modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied | 6 | \$ | 2,862 | \$ | 2,915 | \$ | 78 |
| Commercial real estate owner occupied | 22 |  | 33,258 |  | 32,810 |  | 1,420 |
| Commercial and industrial | 29 |  | 42,191 |  | 41,975 |  | 69 |
| Construction | 3 |  | 11,358 |  | 11,358 |  | (570) |
| Mortgage | 321 |  | 47,605 |  | 48,763 |  | 2,182 |
| Leasing | 29 |  | 713 |  | 717 |  | 166 |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 874 |  | 6,952 |  | 7,902 |  | 1,229 |
| Personal | 499 |  | 8,449 |  | 8,465 |  | 1,766 |
| Auto | 11 |  | 176 |  | 182 |  | 10 |
| Other | 45 |  | 103 |  | 102 |  | 17 |
| Total | 1,839 | \$ | 153,667 | \$ | 155,189 | \$ | 6,367 |

Excludes TDRs from discontinued operations.

Puerto Rico
For the six months ended June 30, 2013
Increase (decrease) in the
Pre-modification Post-modificatioallowance for loan losses as outstanding recordedutstanding recorded a result of

| (Dollars in thousands) | Loan count | investment |  | investment |  | modification |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied | 1 | \$ | 1,248 | \$ | 741 | \$ | (10) |
| Commercial real estate owner occupied | 36 |  | 15,212 |  | 13,214 |  | (501) |
| Commercial and industrial | 22 |  | 3,743 |  | 3,784 |  | (18) |
| Mortgage | 264 |  | 42,944 |  | 45,981 |  | 4,305 |
| Leasing | 25 |  | 443 |  | 429 |  | 133 |
| Consumer: |  |  |  |  |  |  |  |
| Credit cards | 1,042 |  | 8,144 |  | 9,795 |  | 755 |
| Personal | 472 |  | 7,642 |  | 7,667 |  | 1,978 |
| Auto | 2 |  | 38 |  | 40 |  | 2 |
| Other | 45 |  | 169 |  | 167 |  | 19 |
| Total | 1,909 | \$ | 79,583 | \$ | 81,818 | \$ | 6,663 |

U.S. mainland

For the six months ended June 30, 2013
Increase (decrease) in the
Pre-modification Post-modificationllowance for loan losses as outstanding recordedoutstanding recorded a result of

| (Dollars in thousands) | Loan count | investment | investment | modification |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner <br> occupied | 4 | $\$$ | 2,822 | $\$$ | 2,713 | $\$$ |
| Commercial real estate owner <br> occupied | 1 |  | 381 |  | 287 | (2) |
| Mortgage | 8 |  | 928 |  | 959 | $(10)$ |
| Total | 13 | $\$$ | 4,131 | $\$$ | 3,959 | $\$$ |

Table of Contents
Popular, Inc.
For the six months ended June 30, 2013
Increase (decrease) in the
$\left.\begin{array}{lrrrrr} & & \begin{array}{c}\text { Pre-modification } \\ \text { outstanding recordedoutstanding recorded } \\ \text { investment }\end{array} & \begin{array}{c}\text { Post-modificationllowance for loan losses as } \\ \text { a result of }\end{array} \\ \text { modification }\end{array}\right]$

During the quarter ended June 30, 2014, there were no restructured notes. During the quarter ended June 30, 2013, one loan of $\$ 2.9$ million, was restructured into multiple notes ( Note A / B split ). The Corporation recorded $\$ 1.3$ million of charge-offs as part of the loan restructuring during the quarter ended June 30, 2013. The renegotiation of this loan was made after analyzing the borrowers capacity to repay the debt, collateral and ability to perform under the modified terms. The recorded investment on this commercial TDR amounted to approximately $\$ 1.6$ million at June 30, 2013 with related allowance for loan losses of $\$ 21$ thousand.

The following tables present by class, TDRs that were subject to payment default and that had been modified as a TDR during the twelve months preceding the default date. Payment default is defined as a restructured loan becoming 90 days past due after being modified, foreclosed or charged-off, whichever occurs first. The recorded investment at June 30, 2014 is inclusive of all partial paydowns and charge-offs since the modification date. Loans modified as a TDR that were fully paid down, charged-off or foreclosed upon by period end are not reported.


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| Credit cards | 133 | 1,329 | 256 | 2,408 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Personal | 30 | 345 | 55 | 666 |  |
| Auto | 5 | 84 | 10 | 186 |  |
|  |  |  |  |  |  |
| Total | 208 | $\$$ | 8,517 | 392 | $\$$ |

## Table of Contents

For U.S Mainland for the quarter and six months ended June 30, 2014 there were no TDRs that were subject to payment default and that had been modified as a TDR during the twelve months preceding the default date.

Popular, Inc.
Defaulted during the quarter ended JDefainted during the six months ended June 30,

| (Dollars in thousands) | 2014 |  |  | 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Loan count | Recorded investment as of first default date |  | Loan count | Recorded investment as of first default date |  |
| Commercial real estate non-owner occupied |  | \$ |  | 1 | \$ | 30 |
| Commercial real estate owner occupied | 1 |  | 44 | 3 |  | 377 |
| Commercial and industrial | 2 |  | 438 | 5 |  | 609 |
| Mortgage | 33 |  | 6,225 | 55 |  | 10,915 |
| Legacy | 4 |  | 52 | 7 |  | 87 |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 133 |  | 1,329 | 256 |  | 2,408 |
| Personal | 30 |  | 345 | 55 |  | 666 |
| Auto | 5 |  | 84 | 10 |  | 186 |
| Total | 208 | \$ | 8,517 | 392 | \$ | 15,278 |

Puerto Rico
Defaulted during the quarter ended Junef30lted during the six months ended June 30, 2013

2013
Recorded investment as of first Recorded investment as of first

| (Dollars in thousands) | Loan count |  | default date | Loan count | default date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate owner occupied | 2 | \$ | 5,127 | 2 | \$ | 5,127 |
| Commercial and industrial | 1 |  | 504 | 2 |  | 1,436 |
| Mortgage | 68 |  | 11,730 | 131 |  | 20,601 |
| Leasing | 3 |  | 21 | 10 |  | 65 |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 169 |  | 1,807 | 300 |  | 2,927 |
| Personal | 30 |  | 415 | 71 |  | 992 |
| Total | 273 | \$ | 19,604 | 516 | \$ | 31,148 |

## U.S. Mainland

Edgar Filing: POPULAR INC - Form 10-Q
Defaulted during the quarter ended Jumef3alted during the six months ended June 30,

2013
Recorded investment as of first

2013
Recorded investment as of first

Loan count
default date Loan count default date
(Dollars in thousands) Commercial real estate non-owner occupied \$

Total
\$
1 \$
1,139

Table of Contents
Popular, Inc.
Defaulted during the quarter ended Jinafabited during the six months ended June 30, 2013

2013
Recorded
investment as of
Loan first default Loan first default

| (Dollars in thousands) | count |  | ate | count | date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied |  |  |  | 1 | \$ | 1,139 |
| Commercial real estate owner occupied | 2 | \$ | 5,127 | 2 |  | 5,127 |
| Commercial and industrial | 1 |  | 504 | 2 |  | 1,436 |
| Mortgage | 68 |  | 11,730 | 131 |  | 20,601 |
| Leasing | 3 |  | 21 | 10 |  | 65 |
| Consumer: |  |  |  |  |  |  |
| Credit cards | 169 |  | 1,807 | 300 |  | 2,927 |
| Personal | 30 |  | 415 | 71 |  | 992 |
| Total | 273 | \$ | 19,604 | 517 | \$ | 32,287 |

Commercial, consumer and mortgage loans modified in a TDR are closely monitored for delinquency as an early indicator of possible future default. If loans modified in a TDR subsequently default, the Corporation evaluates the loan for possible further impairment. The allowance for loan losses may be increased or partial charge-offs may be taken to further write-down the carrying value of the loan.

## Credit Quality

The following table presents the outstanding balance, net of unearned income, of non-covered loans held-in-portfolio based on the Corporation s assignment of obligor risk ratings as defined at June 30, 2014 and December 31, 2013.

June 30, 2014

| (In thousands) | Watch | Special <br> Mention | Substandard Doubtful |  | Loss | Sub-total |  | Pass/ Unrated | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Puerto Rico ${ }^{[1]}$ |  |  |  |  |  |  |  |  |  |  |
| Commercial multi-family | \$ 2,151 | \$ 4,689 | 4,506 | \$ | \$ | \$ 11,346 | \$ | 50,160 | \$ | 61,506 |
| Commercial real estate non-owner occupied | 156,672 | 136,028 | 181,440 |  |  | 474,140 |  | 1,475,742 |  | 1,949,882 |
| Commercial real estate owner occupied | 287,713 | 116,570 | 313,161 | 272 |  | 717,716 |  | 827,868 |  | 1,545,584 |
| Commercial and industrial | 415,988 | 330,675 | 275,512 | 152 | 297 | 1,022,624 |  | 1,719,384 |  | 2,742,008 |

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Total

| Commercial | 862,524 | 587,962 | 774,619 | 424 | 297 | $2,225,826$ | $4,073,154$ | $6,298,980$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Construction | 6,472 | 3,722 | 23,911 |  |  | 34,105 | 101,578 | 135,683 |
| Mortgage |  |  | 213,278 |  | 213,278 | $5,245,294$ | $5,458,572$ |  |
| Leasing |  |  |  |  | 3 | 2,870 | 543,995 | 546,868 |
| Consumer: |  |  | 20,511 |  |  |  |  |  |
| Credit cards |  | 922 | 2,590 | 3,512 | 10,769 | 14,281 |  |  |
| HELOCs |  | 7,862 | 126 | 7,988 | $1,278,917$ | $1,286,905$ |  |  |
| Personal | 1,393 | 310 | 11,703 | 733,606 | 745,309 |  |  |  |
| Auto | 2,424 | 1,474 | 3,898 | 209,571 | 213,469 |  |  |  |
| Other |  |  |  |  |  |  |  |  |
|  |  | 43,112 | 4,500 | 47,612 | $3,368,237$ | $3,415,849$ |  |  |

Total Puerto
Rico $\quad \$ 868,996 \quad \$ 591,684 \quad \$ 1,057,790 \quad \$ 424 \quad \$ 4,800 \quad \$ 2,523,694 \quad \$ 13,332,258 \quad \$ 15,855,952$
U.S. mainland ${ }^{[2]}$

| Commercial multi-family | \$ 33,289 | \$ 2,789 | \$ | 20,214 | \$ | \$ | \$ | 56,292 | \$ | 358,028 | \$ | 414,320 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied | 18,326 | 10,337 |  | 76,039 |  |  |  | 104,702 |  | 446,452 |  | 551,154 |
| Commercial real estate owner occupied | 30,249 | 3,889 |  | 27,689 |  |  |  | 61,827 |  | 151,124 |  | 212,951 |
| Commercial and industrial | 9,633 | 3,510 |  | 26,642 |  |  |  | 39,785 |  | 638,357 |  | 678,142 |
| Total Commercial | 91,497 | 20,525 |  | 150,584 |  |  |  | 262,606 |  | 1,593,961 |  | 1,856,567 |
| Construction |  |  |  |  |  |  |  |  |  | 43,376 |  | 43,376 |
| Mortgage |  |  |  | 23,964 |  |  |  | 23,964 |  | 1,181,912 |  | 1,205,876 |
| Legacy | 14,659 | 8,432 |  | 31,640 |  |  |  | 54,731 |  | 108,210 |  | 162,941 |
| Consumer: |  |  |  |  |  |  |  |  |  |  |  |  |

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|  |  |  |  | 378 |  |  |  |  | 378 |  | 14,919 |  | 15,297 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit cardsHELOCs |  |  |  | 2,151 |  |  | 5,070 |  | 7,221 |  | 367,165 |  | 374,386 |
| Personal |  |  |  | 761 |  |  | 693 |  | 1,454 |  | 118,561 |  | 120,015 |
| Auto |  |  |  |  |  |  |  |  |  |  | 270 |  | 270 |
| Other |  |  |  | 3 |  |  |  |  | 3 |  | 541 |  | 544 |
| Total Consumer |  |  |  | 3,293 |  |  | 5,763 |  | 9,056 |  | 501,456 |  | 510,512 |
| Total U.S. mainland | \$ 106,156 | \$ 28,957 | \$ | 209,481 | \$ | \$ | 5,763 | \$ | 350,357 | \$ | 3,428,915 | \$ | 3,779,272 |

## Popular, Inc.

| Commercial multi-family | \$ 35,440 | \$ 7,478 | \$ | 24,720 | \$ | \$ | \$ 67,638 | \$ 408,188 | \$ 475,826 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial real estate non-owner occupied | 174,998 | 146,365 |  | 257,479 |  |  | 578,842 | 1,922,194 | 2,501,036 |
| Commercial real estate owner occupied | 317,962 | 120,459 |  | 340,850 | 272 |  | 779,543 | 978,992 | 1,758,535 |
| Commercial and industrial | 425,621 | 334,185 |  | 302,154 | 152 | 297 | 1,062,409 | 2,357,741 | 3,420,150 |
| Total Commercial | 954,021 | 608,487 |  | 925,203 | 424 | 297 | 2,488,432 | 5,667,115 | 8,155,547 |
| Construction | 6,472 | 3,722 |  | 23,911 |  |  | 34,105 | 144,954 | 179,059 |
| Mortgage |  |  |  | 237,242 |  |  | 237,242 | 6,427,206 | 6,664,448 |
| Legacy | 14,659 | 8,432 |  | 31,640 |  |  | 54,731 | 108,210 | 162,941 |
| Leasing |  |  |  | 2,870 |  | 3 | 2,873 | 543,995 | 546,868 |
| Consumer: |  |  |  |  |  |  |  |  |  |
| Credit cards |  |  |  | 20,889 |  |  | 20,889 | 1,150,293 | 1,171,182 |
| HELOCs |  |  |  | 3,073 |  | 7,660 | 10,733 | 377,934 | 388,667 |
| Personal |  |  |  | 8,623 |  | 819 | 9,442 | 1,397,478 | 1,406,920 |
| Auto |  |  |  | 11,393 |  | 310 | 11,703 | 733,876 | 745,579 |
| Other |  |  |  | 2,427 |  | 1,474 | 3,901 | 210,112 | 214,013 |
| Total Consumer |  |  |  | 46,405 |  | 10,263 | 56,668 | 3,869,693 | 3,926,361 |

Total Popular,
Inc.
$\begin{array}{llllllll}\$ 975,152 & \$ 620,641 & \$ 1,267,271 & \$ 424 & \$ 10,563 & \$ 2,874,051 & \$ 16,761,173 & \$ 19,635,224\end{array}$
The following table presents the weighted average obligor risk rating at June 30, 2014 for those classifications that consider a range of rating scales.
(Scales 11 and 12) (Scales 1 through 8)

|  | Substandard | Pass |
| :---: | :---: | :---: |
| Weighted average obligor risk rating |  |  |
| Puerto Rico: ${ }^{[1]}$ |  |  |
| Commercial multi-family | 11.63 | 5.73 |
| Commercial real estate non-owner occupied | 11.31 | 6.74 |
| Commercial real estate owner occupied | 11.33 | 6.84 |
| Commercial and industrial | 11.32 | 6.61 |
| Total Commercial | 11.32 | 6.70 |
| Construction | 11.90 | 7.87 |
|  | Substandard | Pass |
| U.S. mainland: ${ }^{[2]}$ |  |  |
| Commercial multi-family | 11.20 | 7.14 |
| Commercial real estate non-owner occupied | 11.16 | 6.77 |
| Commercial real estate owner occupied | 11.15 | 6.82 |
| Commercial and industrial | 11.14 | 6.45 |
| Total Commercial | 11.16 | 6.73 |
| Construction |  | 7.65 |
| Legacy | 11.19 | 7.74 |

[1] Excludes covered loans acquired in the Westernbank FDIC-assisted transaction.
[2] Excludes discontinued operations.

December 31, 2013

| (In thousands) | Watch | Special <br> Mention | Substandard | Doubtful | Loss | Sub-total | Pass/ Unrated |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Puerto Rico ${ }^{[1]}$ |  |  |  |  |  |  |  |  |  |
| Commercial multi-family | 2,477 | \$ 4,453 | \$ 2,343 | \$ | \$ | \$ 9,273 | \$ 73,130 | \$ | 82,403 |
| Commercial real estate non-owner occupied | 230,847 | 156,189 | 115,435 |  | 112 | 502,583 | 1,361,635 |  | 1,864,218 |
| Commercial real estate owner occupied | 231,705 | 134,577 | 305,565 |  |  | 671,847 | 934,656 |  | 1,606,503 |
| Commercial and industrial | 727,647 | 192,404 | 214,531 | 68 | 446 | 1,135,096 | 1,777,370 |  | 2,912,466 |
| Total Commercial | 1,192,676 | 487,623 | 637,874 | 68 | 558 | 2,318,799 | 4,146,791 |  | 6,465,590 |
| Construction | 6,895 | 1,788 | 25,722 | 2,250 |  | 36,655 | 124,516 |  | 161,171 |
| Mortgage |  |  | 169,239 |  |  | 169,239 | 5,231,440 |  | 5,400,679 |
| Leasing |  |  | 3,495 |  |  | 3,495 | 540,266 |  | 543,761 |

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| Consumer: |  |  |  | 21,044 | $1,148,577$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Credit cards | 21,044 | $1,169,621$ |  |  |  |
| HELOCs | 665 | 2,426 | 3,091 | 12,087 | 15,178 |
| Personal | 7,483 | 141 | 7,624 | $1,206,260$ | $1,213,884$ |
| Auto | 10,407 | 155 | 10,562 | 688,929 | 699,491 |
| Other | 2,019 | 3,531 | 5,550 | 212,914 | 218,464 |


| Total |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Consumer | 41,618 | 6,253 | 47,871 | $3,268,767$ | $3,316,638$ |

Total Puerto
Rico $\quad \$ 1,199,571 \quad \$ 489,411 \quad \$ \quad 877,948$ \$2,318 $\quad \$ 68,811 \quad \$ 2,576,059 \quad \$ 13,311,780 \quad \$ 15,887,839$

## U.S. <br> mainland

Commercial

multi-family |  | $\$ 73,481$ | $\$ 11,459$ | $\$$ | 62,346 | $\$$ | $\$$ | $\$$ | 147,286 | $\$$ | 946,248 | $\$ 1,093,534$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial
real estate non-owner

| occupied | 75,094 | 29,442 | 160,001 | 264,537 | 841,750 | $1,106,287$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Commercial real estate

| owner <br> occupied | 56,515 | 15,845 | 75,508 | 147,868 | 412,174 | 560,042 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commercial <br> and <br> industrial | 11,657 | 11,822 | 46,307 |  |  |  |

Total

| Commercial | 216,747 | 68,568 | 344,162 | 629,477 | $2,942,117$ | $3,571,594$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Construction |  |  | 20,885 | 20,885 | 24,028 | 44,913 |
| Mortgage |  |  | 26,292 | 26,292 | $1,254,505$ | $1,280,797$ |
| Legacy | 14,948 | 11,593 | 42,622 | 69,163 | 141,972 | 211,135 |


| Consumer: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Credit cards | 486 |  | 486 | 15,165 | 15,651 |
| HELOCs | 3,317 | 5,315 | 8,632 | 454,401 | 463,033 |
| Personal | 1,005 | 569 | 1,574 | 133,661 | 135,235 |
| Auto |  | 2 | 2 | 487 | 489 |
| Other | 20 | 1 | 21 | 1,159 | 1,180 |
| Total |  |  |  |  |  |
| Consumer | 4,828 | 5,887 | 10,715 | 604,873 | 615,588 |

Total U.S.


## Popular,

Inc.
Commercial

| 75,958 \$ 15,912 |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

Commercial
real estate

| non-owner <br> occupied <br> Commercial | 305,941 | 185,631 | 275,436 |  | 112 | 767,120 | $2,203,385$ | $2,970,505$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| real estate <br> owner <br> occupied | 288,220 | 150,422 | 381,073 |  |  | 819,715 | $1,346,830$ | $2,166,545$ |
| Commercial <br> and <br> industrial | 739,304 | 204,226 | 260,838 | 68 | 446 | $1,204,882$ | $2,519,315$ | $3,724,197$ |


| Total |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial | $1,409,423$ | 556,191 | 982,036 | 68 | 558 | $2,948,276$ | $7,088,908$ | $10,037,184$ |
| Construction | 6,895 | 1,788 | 46,607 | 2,250 |  | 57,540 | 148,544 | 206,084 |
| Mortgage |  |  | 195,531 |  |  | 195,531 | $6,485,945$ | $6,681,476$ |
| Legacy | 14,948 | 11,593 | 42,622 |  |  | 69,163 | 141,972 | 211,135 |
| Leasing |  |  | 3,495 |  |  | 3,495 | 540,266 | 543,761 |
| Consumer: |  |  |  |  |  |  |  |  |
| Credit cards |  |  | 21,530 |  |  | 21,530 | $1,163,742$ | $1,185,272$ |
| HELOCs |  |  | 3,982 | 7,741 | 11,723 | 466,488 | 478,211 |  |
| Personal |  |  | 8,488 | 710 | 9,198 | 1,3399921 | $1,349,119$ |  |
| Auto |  |  | 0,407 | 157 | 10,564 | 689,416 | 699,980 |  |
| Other |  |  |  | 3,039 |  |  | 532 | 5,571 |
|  |  | 46,446 |  | 12,140 | 58,586 | $3,873,640$ | $3,932,226$ |  |

## Total

Popular, Inc. $\$ 1,431,266$ \$569,572 $\$ 1,316,737 \quad \$ 2,318$ \$ 12,698 $\quad \$ 3,332,591 \quad \$ 18,279,275 \quad \$ 21,611,866$
The following table presents the weighted average obligor risk rating at December 31, 2013 for those classifications that consider a range of rating scales.

|  | (Scales 11 and 12) Substandard | (Scales 1 through 8) Pass |
| :---: | :---: | :---: |
| Weighted average obligor risk rating |  |  |
| Puerto Rico: ${ }^{[1]}$ |  |  |
| Commercial multi-family | 11.33 | 5.31 |
| Commercial real estate non-owner occupied | 11.38 | 6.73 |
| Commercial real estate owner occupied | 11.31 | 6.89 |
| Commercial and industrial | 11.34 | 6.63 |
| Total Commercial | 11.33 | 6.71 |


| Construction | 11.63 | 7.86 |
| :--- | :---: | :---: |
|  | Substandard | Pass |
| U.S. mainland: | 11.34 | 7.08 |
| Commercial multi-family <br> Commercial real estate non-owner <br> occupied | 11.27 | 6.89 |
| Commercial real estate owner occupied 11.31 <br> Commercial and industrial 11.09 <br> Total Commercial 11.27 <br> Construction 11.27 <br> Legacy 11.24 6.53 |  |  |

[1] Excludes covered loans acquired in the Westernbank FDIC-assisted transaction.

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## Note 11 FDIC loss share asset and true-up payment obligation

In connection with the Westernbank FDIC-assisted transaction, BPPR entered into loss share agreements with the FDIC with respect to the covered loans and other real estate owned. Pursuant to the terms of the loss share agreements, the FDIC s obligation to reimburse BPPR for losses with respect to covered assets begins with the first dollar of loss incurred. The FDIC reimburses BPPR for $80 \%$ of losses with respect to covered assets, and BPPR reimburses the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid $80 \%$ reimbursement under loss share agreements. The loss share agreement applicable to single-family residential mortgage loans provides for FDIC loss and recoveries sharing for ten years expiring at the end of the quarter ending June 30, 2020. The loss share agreement applicable to commercial (including construction) and consumer loans provides for FDIC loss sharing for five years expiring at the end of the quarter ending June 30, 2015 and BPPR reimbursement to the FDIC for eight years expiring at the end of the quarter ending June 30, 2018, in each case, on the same terms and conditions as described above.

The following table sets forth the activity in the FDIC loss share asset for the periods presented.

\left.|  | Quarters ended June 30, |  | Six months ended June 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |$\right)$

During the second quarter, the Corporation revised its analysis of expected cash flows which resulted in a net decrease of approximately $\$ 102.9$ million in estimated credit losses, which was driven mainly by certain commercial loan pools. Though this will have a positive impact on the Corporation s interest accretion in future periods, the carrying value of the indemnification asset was amortized to reflect lower levels of expected losses. This amortization is recognized over the shorter of the remaining life of the loan pools, which had an average life of approximately six years, or the indemnification asset, which as of June 30, 2014 is one year for commercial, construction and consumer loans and of six years for single-family residential mortgage loans.

The following table presents the weighted average life of the loan portfolios subject to the FDIC loss sharing agreement for the at June 30, 2014 and December 31, 2013.

Weighted Average Life
June 30, 2014 December 31, 2013

| Commercial | 5.78 years | 6.43 years |
| :--- | ---: | ---: |
| Consumer | 3.16 | 3.13 |
| Construction | 1.35 | 1.30 |
| Mortgage | 6.87 | 6.91 |

As part of the loss share agreements, BPPR has agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day (such day, the true-up measurement date ) of the final shared-loss month, or upon the final disposition of all covered assets under the loss share agreements, in the event losses on the loss share agreements fail to reach expected levels. The estimated fair value of such true-up payment obligation is recorded as contingent consideration, which is included in the caption of other liabilities in the consolidated statements of financial condition. Under the loss sharing agreements, BPPR will pay to the FDIC $50 \%$ of the excess, if any, of: (i) $20 \%$ of the intrinsic loss estimate of $\$ 4.6$ billion (or $\$ 925$ million) (as determined by the FDIC) less (ii) the sum of: (A) $25 \%$ of the asset discount (per bid) (or ( $\$ 1.1$ billion)); plus (B) $25 \%$ of the cumulative shared-loss payments (defined as the aggregate of all of the payments made or payable to BPPR minus the aggregate of all of the payments made or payable to the FDIC); plus (C) the sum of the period servicing amounts for every consecutive twelve-month period prior to and

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ending on the true-up measurement date in respect of each of the loss sharing agreements during which the loss sharing provisions of the applicable loss sharing agreement is in effect (defined as the product of the simple average of the principal amount of shared loss loans and shared loss assets at the beginning and end of such period times $1 \%$ ).

The following table provides the fair value and the undiscounted amount of the true-up payment obligation at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Carrying amount (fair value) | $\$$ | 127,551 | $\$$ | 127,513 |
| Undiscounted amount | $\$$ | 192,738 | $\$$ | 185,372 |

The loss share agreements contain specific terms and conditions regarding the management of the covered assets that BPPR must follow in order to receive reimbursement on losses from the FDIC. Under the loss share agreements, BPPR must:
manage and administer the covered assets and collect and effect charge-offs and recoveries with respect to such covered assets in a manner consistent with its usual and prudent business and banking practices and, with respect to single family shared-loss loans, the procedures (including collection procedures) customarily employed by BPPR in servicing and administering mortgage loans for its own account and the servicing procedures established by FNMA or the Federal Home Loan Mortgage Corporation ( FHLMC ), as in effect from time to time, and in accordance with accepted mortgage servicing practices of prudent lending institutions;
exercise its best judgment in managing, administering and collecting amounts on covered assets and effecting charge-offs with respect to the covered assets;
use commercially reasonable efforts to maximize recoveries with respect to losses on single family shared-loss assets and best efforts to maximize collections with respect to commercial shared-loss assets;
retain sufficient staff to perform the duties under the loss share agreements;
adopt and implement accounting, reporting, record-keeping and similar systems with respect to the commercial shared-loss assets;
comply with the terms of the modification guidelines approved by the FDIC or another federal agency for any single-family shared-loss loan;
provide notice with respect to proposed transactions pursuant to which a third party or affiliate will manage, administer or collect any commercial shared-loss assets;
file monthly and quarterly certificates with the FDIC specifying the amount of losses, charge-offs and recoveries; and
maintain books and records sufficient to ensure and document compliance with the terms of the loss share agreements.
Refer to Note 24, Commitment and Contingencies, for additional information on the arbitration proceedings with the FDIC regarding the commercial loss share agreement.

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## Note 12 Mortgage banking activities

Income from mortgage banking activities includes mortgage servicing fees earned in connection with administering residential mortgage loans and valuation adjustments on mortgage servicing rights. It also includes gain on sales and securitizations of residential mortgage loans and trading gains and losses on derivative contracts used to hedge the Corporation s securitization activities. In addition, lower-of-cost-or-market valuation adjustments to residential mortgage loans held for sale, if any, are recorded as part of the mortgage banking activities.

The following table presents the components of mortgage banking activities:

| (In thousands) | Quarters ended June 30, |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 |  | 2014 |  | 2013 |
| Mortgage servicing fees, net of fair value adjustments: |  |  |  |  |  |  |
| Mortgage servicing fees | \$ 10,558 | \$ 11,313 | \$ | 21,306 | \$ | 22,556 |
| Mortgage servicing rights fair value adjustments | $(7,740)$ | $(5,126)$ |  | $(15,836)$ |  | $(10,741)$ |
| Total mortgage servicing fees, net of fair value adjustments | 2,818 | 6,187 |  | 5,470 |  | 11,815 |
| Net gain (loss) on sale of loans, including valuation on loans held-for-sale | 8,189 | (351) |  | 15,365 |  | 13,409 |
| Trading account (loss) profit: |  |  |  |  |  |  |
| Unrealized gains (losses) on outstanding derivative positions | 22 | 622 |  | (738) |  | 600 |
| Realized (losses) gains on closed derivative positions | $(7,241)$ | 11,623 |  | $(12,631)$ |  | 12,554 |
| Total trading account (loss) profit | $(7,219)$ | 12,245 |  | $(13,369)$ |  | 13,154 |
| Total mortgage banking activities | \$ 3,788 | \$ 18,081 | \$ | 7,466 | \$ | 38,378 |

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## Note 13 Transfers of financial assets and mortgage servicing assets

The Corporation typically transfers conforming residential mortgage loans in conjunction with GNMA, FNMA and FHLMC securitization transactions whereby the loans are exchanged for cash or securities and servicing rights. The securities issued through these transactions are guaranteed by the corresponding agency and, as such, under seller/service agreements the Corporation is required to service the loans in accordance with the agencies servicing guidelines and standards. Substantially all mortgage loans securitized by the Corporation in GNMA, FNMA and FHLMC securities have fixed rates and represent conforming loans. As seller, the Corporation has made certain representations and warranties with respect to the originally transferred loans and, in some instances, has sold loans with credit recourse to a government-sponsored entity, namely FNMA. Refer to Note 23 to the consolidated financial statements for a description of such arrangements.

No liabilities were incurred as a result of these securitizations during the quarters and six months ended June 30, 2014 and 2013 because they did not contain any credit recourse arrangements. During the quarter ended June 30, 2014, the Corporation recorded a net gain $\$ 9.2$ million (June 30, 2013 - $\$ 8.8$ million) related to the residential mortgage loans securitized. During the six months ended June 30, 2014, the Corporation recorded a net gain $\$ 17.0$ million (June 30, 2013-\$26.5 million) related to the residential mortgage loans securitized.

The following tables present the initial fair value of the assets obtained as proceeds from residential mortgage loans securitized during the quarters and six months ended June 30, 2014 and 2013:

| (In thousands) | Proceeds Obtained During the Quarter Ended June 30, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities GNMA | \$ | \$ | 184,307 | \$ |  | \$ | 184,307 |
| Mortgage-backed securities FNMA |  |  | 60,069 |  |  |  | 60,069 |
| Total trading account securities | \$ | \$ | 244,376 | \$ |  | \$ | 244,376 |
| Mortgage servicing rights |  |  |  |  | 2,919 |  | 2,919 |
| Total | \$ | \$ | 244,376 |  | 2,919 | \$ | 247,295 |


| (In thousands) | Proceeds Obtained During the Six Months Ended June 30, 201 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level |  |  | Level 3 | Initial Fair Value |  |
| Assets |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |
| Mortgage-backed securities GNMA | \$ | \$ | 350,239 | \$ | \$ | 350,239 |
| Mortgage-backed securities FNMA |  |  | 122,652 |  |  | 122,652 |
| Total trading account securities | \$ | \$ | 472,891 | \$ | \$ | 472,891 |
| Mortgage servicing rights |  |  |  |  |  | 6,117 |


| Total | \$ | \$ | 472,891 | \$ | 6,117 | \$ | 479,008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Proceeds Obtained During the Quarter Ended June 30, 2013 |  |  |  |  |  |  |
|  | Lev |  |  |  |  |  | ial Fair |
| (In thousands) | 1 |  | Level 2 |  | Level 3 |  | Value |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities GNMA | \$ | \$ | 282,317 | \$ |  | \$ | 282,317 |
| Mortgage-backed securities FNMA |  |  | 123,924 |  |  |  | 123,924 |
| Mortgage-backed securities FHLMC |  |  | 26,692 |  |  |  | 26,692 |
| Total trading account securities | \$ | \$ | 432,933 | \$ |  | \$ | 432,933 |
| Mortgage servicing rights |  |  |  |  | 4,637 |  | 4,637 |
| Total | \$ | \$ | 432,933 | \$ | 4,637 | \$ | 437,570 |

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| (In thousands) | Proceeds Obtained During the Six Months Ended June 30, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Level 1 | Level 2 |  | Level 3 |  | Initial Fair Value |  |
| Assets |  |  |  |  |  |  |  |
| Trading account securities: |  |  |  |  |  |  |  |
| Mortgage-backed securities GNMA | \$ | \$ | 567,569 | \$ |  | \$ | 567,569 |
| Mortgage-backed securities FNMA |  |  | 252,066 |  |  |  | 252,066 |
| Mortgage-backed securities FHLMC |  |  | 26,692 |  |  |  | 26,692 |
| Total trading account securities | \$ | \$ | 846,327 | \$ |  | \$ | 846,327 |
| Mortgage servicing rights |  |  |  |  | 9,380 |  | 9,380 |
| Total | \$ | \$ | 846,327 | \$ | 9,380 | \$ | 855,707 |

During the six months ended June 30, 2014, the Corporation retained servicing rights on whole loan sales involving approximately $\$ 53$ million in principal balance outstanding (June 30, 2013-\$40 million), with realized gains of approximately $\$ 2.0$ million (June 30, 2013 - gains of $\$ 1.5$ million). All loan sales performed during the six months ended June 30, 2014 and 2013 were without credit recourse agreements.

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations. These mortgage servicing rights ( MSRs ) are measured at fair value.

The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation s loan characteristics and portfolio behavior.

The following table presents the changes in MSRs measured using the fair value method for the six months ended June 30, 2014 and 2013.

## Residential MSRs

| (In thousands) | June 30, 2014 |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value at beginning of period | \$ | 161,099 | \$ | 154,430 |
| Purchases |  |  |  | 45 |
| Servicing from securitizations or asset transfers |  | 6,692 |  | 10,152 |
| Changes due to payments on loans ${ }^{[1]}$ |  | $(8,164)$ |  | $(12,721)$ |
| Reduction due to loan repurchases |  | $(1,830)$ |  | $(2,033)$ |
| Changes in fair value due to changes in valuation model inputs or assumptions |  | $(5,842)$ |  | 4,013 |
| Other disposals |  | (4) |  | (442) |
| Fair value at end of period | \$ | 151,951 | \$ | 153,444 |

[1] Represents the change due to collection / realization of expected cash flow over time.
Residential mortgage loans serviced for others were $\$ 16.1$ billion at June 30, 2014 (December 31, 2013 - \$16.3 billion).

Net mortgage servicing fees, a component of mortgage banking activities in the consolidated statements of operations, include the changes from period to period in the fair value of the MSRs, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the quarter and six months ended June 30, 2014 amounted to $\$ 10.6$ million and $\$ 21.3$ million, respectively (June 30, 2013-\$11.3 million and $\$ 22.6$ million, respectively). The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. At June 30, 2014, those weighted average mortgage servicing fees were $0.26 \%$ (June 30, $20130.27 \%$ ). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.

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The section below includes information on assumptions used in the valuation model of the MSRs, originated and purchased.

Key economic assumptions used in measuring the servicing rights derived from loans securitized or sold by the Corporation during the quarters and six months ended June 30, 2014 and 2013 were as follows:

## Quarter ended

Six months ended

|  | June 30, 2014 | June 30, 2013 | June 30, 2014 | June 30, 2013 |
| :--- | :---: | :---: | :---: | :---: |
| Prepayment speed | $6.3 \%$ | $7.3 \%$ | $6.2 \%$ | $7.7 \%$ |
| Weighted average life | 15.9 years | 13.7 years | 16.0 years | 12.9 years |
| Discount rate (annual rate) | $10.7 \%$ | $11.1 \%$ | $10.7 \%$ | $11.1 \%$ |

Key economic assumptions used to estimate the fair value of MSRs derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions were as follows as of the end of the periods reported:

Originated MSRs

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Fair value of servicing rights | \$ | 110,977 | \$ | 115,753 |
| Weighted average life | 12.5 years |  | 12.5 years |  |
| Weighted average prepayment speed (annual rate) |  | 8.0\% |  | 8.0\% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(1,703)$ | \$ | $(3,763)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(5,363)$ | \$ | $(7,459)$ |
| Weighted average discount rate (annual rate) |  | 11.6\% |  | 11.6\% |
| Impact on fair value of $10 \%$ adverse change | \$ | $(2,674)$ | \$ | $(4,930)$ |
| Impact on fair value of $20 \%$ adverse change | \$ | $(7,136)$ | \$ | $(9,595)$ |

The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSRs, their related valuation assumptions and the sensitivity to immediate changes in those assumptions were as follows as of the end of the periods reported:

## Purchased MSRs

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Fair value of servicing rights | $\$$ | 40,975 | $\$$ | 45,346 |
| Weighted average life | 10.8 years |  | 10.9 years |  |
| Weighted average prepayment speed <br> (annual rate) | $\$ 8.9 \%$ |  | $9.2 \%$ |  |
|  | $\$$ | $(1,030)$ | $\$$ | $(1,969)$ |


| Impact on fair value of $10 \%$ adverse <br> change |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Impact on fair value of $20 \%$ adverse <br> change | $\$$ | $(2,421)$ | $\$$ | $(3,478)$ |
| Weighted average discount rate (annual <br> rate) |  | $10.8 \%$ |  | $10.8 \%$ |
| Impact on fair value of $10 \%$ adverse <br> change | $\$$ | $(1,087)$ | $\$$ | $(2,073)$ |
| Impact on fair value of $20 \%$ adverse <br> change | $\$$ | $(2,511)$ | $\$$ | $(3,655)$ |

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

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At June 30, 2014, the Corporation serviced $\$ 2.3$ billion (December 31, 2013-\$2.5 billion) in residential mortgage loans with credit recourse to the Corporation.

Under the GNMA securitizations, the Corporation, as servicer, has the right to repurchase (but not the obligation), at its option and without GNMA s prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA s specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans if the Corporation was the pool issuer. At June 30, 2014, the Corporation had recorded $\$ 34$ million in mortgage loans on its consolidated statements of financial condition related to this buy-back option program (December 31, 2013-\$48 million). As long as the Corporation continues to service the loans that continue to be collateral in a GNMA guaranteed mortgage-backed security, the MSR is recognized by the Corporation. During the six months ended June 30, 2014, the Corporation repurchased approximately $\$ 107$ million (year ended December 31, 2013-\$209 million) of mortgage loans under the GNMA buy-back option program. The determination to repurchase these loans was based on the economic benefits of the transaction, which results in a reduction of the servicing costs for these severely delinquent loans, mostly related to principal and interest advances. Furthermore, due to their guaranteed nature, the risk associated with the loans is minimal. The Corporation places these loans under its loss mitigation programs and once brought back to current status, these may be either retained in portfolio or re-sold in the secondary market.

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## Note 14 Other real estate owned

The following tables present the Other Real Estate Owned Activity, for the quarters and six months ended June 30, 2014 and 2013.

| For the quarter ended June 30, 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-covered OREO |  | n-covered OREO |  | Covered OREO |  | Covered OREO |  |  |
| (In thousands) Con | Commercial/Constru |  | rtgage C | Comm | rcial/Construction |  | Mortgage |  | Total |
| Balance at beginning of period | d \$ 48,141 | \$ | 88,824 | \$ | 110,333 |  | \$ 48,414 | \$ | 295,712 |
| Write-downs in value | (571) |  | (439) |  | $(6,635)$ |  | (940) |  | $(8,585)$ |
| Additions | 6,303 |  | 15,400 |  | 22,260 |  | 4,103 |  | 48,066 |
| Sales | $(5,372)$ |  | $(12,203)$ |  | $(14,792)$ |  | $(3,777)$ |  | $(36,144)$ |
| Other adjustments | 1,286 |  | $(1,949)$ |  | $(3,261)$ |  | 100 |  | $(3,824)$ |
| Ending balance | \$ 49,787 | \$ | 89,633 | \$ | 107,905 |  | \$ 47,900 |  | 295,225 |

For the six months ended June 30, 2014


For the quarter ended June 30, 2013


For the six months ended June 30, 2013
Non-covered Non-covered Covered Covered


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## Note 15 Other assets

The caption of other assets in the consolidated statements of financial condition consists of the following major categories:

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets (net of valuation allowance) | \$ | 788,732 | \$ | 761,768 |
| Investments under the equity method |  | 214,452 |  | 197,006 |
| Bank-owned life insurance program |  | 230,570 |  | 228,805 |
| Prepaid FDIC insurance assessment |  | 379 |  | 383 |
| Prepaid taxes |  | 210,079 |  | 91,504 |
| Other prepaid expenses |  | 73,886 |  | 67,108 |
| Derivative assets |  | 27,559 |  | 34,710 |
| Trades receivable from brokers and counterparties |  | 519,495 |  | 71,680 |
| Others |  | 227,208 |  | 234,594 |
| Total other assets | \$ | 2,292,360 | \$ | 1,687,558 |

Other assets from discontinued operations are presented as part of Assets from Discontinued Operations in the Consolidated Statement of Condition. Refer to Note 3 to the consolidated financial statements for further information on the discontinued operations.

On February 1, 2014, Centro Financiero BHD ( BHD ), the Corporation s equity method investee based in the Dominican Republic, completed a merger transaction in which it acquired the net assets of Centro Financiero León. Centro Financiero León was the holding company of Banco León, the fourth largest bank in terms of assets in the Dominican Republic. In connection with the transaction, BHD issued additional shares which diluted the Corporation s equity participation from $19.99 \%$ to $15.79 \%$. As a result of this transaction, the Corporation recognized a net gain of $\$ 14.2$ million during the first quarter of 2014, due to BHD s increase in net assets. The gain was partially offset by approximately $\$ 7.7$ million resulting from the reclassification from other comprehensive income into earnings of the cumulative foreign currency translation adjustment due to the reduction in the Corporation s ownership percentage. As of June 30, 2014, the Corporation had a $15.82 \%$ equity participation and continues to have significant influence over BHD. Accordingly, the investment in BHD is accounted for under the equity method and is evaluated for impairment if events or circumstances indicate that a decrease in value of the investment has occurred that is other than temporary.

Other assets as of June 30, 2014 includes $\$ 441$ million of trades receivable related to the issuance of $\$ 450$ million in Senior Notes, which settled on July 1, 2014, net of debt issuance costs of $\$ 9$ million.

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## Note 16 Goodwill and other intangible assets

## Goodwill

The changes in the carrying amount of goodwill for the six months ended June 30, 2014 and 2013, allocated by reportable segments, were as follows (refer to Note 36 for the definition of the Corporation s reportable segments):

| (In thousands) | Balance at January 1, 201 |  |  | Purchase accounting djustments | Goodwill written off related to discontinued operations | Other | Balance at June 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 245,679 |  | \$ | \$ | \$ | \$ | 245,679 |
| Banco Popular North America |  | 402,078 |  |  | $(186,511)$ |  |  | 215,567 |
| Total Popular, Inc. | \$ | 647,757 | \$ | \$ | \$ (186,511) | \$ | \$ | 461,246 |

2013
Purchase

| (In thousands) |  | $\begin{aligned} & \text { lance at } \\ & \text { ry } 1,2013 \end{aligned}$ |  | Purchase accounting adjustments | Other |  | $\begin{aligned} & \text { alance at } \\ & e 30,2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico | \$ | 245,679 | \$ | \$ | \$ | \$ | 245,679 |
| Banco Popular North America |  | 402,078 |  |  |  |  | 402,078 |
| Total Popular, Inc. | \$ | 647,757 | \$ | \$ | \$ | \$ | 647,757 |

## Goodwill Impairment Test

As discussed in Note 3, Discontinued Operations, on April 22, 2014, BPNA entered into definitive agreements to sell its regional operations in California, Illinois and Central Florida to three different buyers. In connection with the transactions, the Corporation intends to centralize certain back office operations in Puerto Rico and New York. During the second quarter of 2014, the assets and liabilities for these regions subject to the sales were reclassified as held-for-sale in accordance with ASC 360-10-45. As a result of the reclassification of these discontinued operations to held-for-sale, and in accordance with ASC 350-20-40, BPNA allocated a proportionate share of the goodwill balance to these discontinued businesses based on a relative fair value basis and performed an impairment test for the goodwill allocated to each of the discontinued operations as well as for the goodwill allocated to the retained business, each as a separate reporting unit. This allocation of goodwill and related impairment analysis resulted in an impairment charge of $\$ 186.5$ million during the second quarter of 2014. The goodwill impairment charge is a non-cash charge that did not have an impact on the Corporation s tangible capital or regulatory capital ratios. The goodwill impairment analysis of the retained portion of the BPNA operations resulted in no impairment as of June 30, 2014.

The methodology used to determine the relative value of the regions sold and the retained portion of the BPNA reporting unit for purpose of the goodwill allocation among these reporting units takes into consideration the fair value
estimates resulting from a combination of: (1) the average price to tangible book multiple based on a regression analysis of the projected return on equity for comparable companies, (2) the average price to revenue multiple based on a regression analysis of the projected revenue margin for comparable companies, and (3) the average price to earnings multiple based on comparable companies. After allocating the carrying amount of goodwill to the regions sold and the retained portion, the Corporation performed the goodwill impairment test of ASC 350-20 to each region sold and to the retained business reporting unit. The fair value of each region was based on the transaction price agreed with the buyers as part of the step 2 of the goodwill impairment analysis. This fair value was compared to the fair value of the assets and liabilities sold including any unrecognized intangible asset. The goodwill impairment analysis of the regions sold indicated that all the goodwill allocated to each region sold was impaired, and accordingly, the Corporation recorded an impairment charge of $\$ 186.5$ million during the second quarter of 2014.

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For the ASC 350-20 goodwill impairment test of the remaining portion of the BPNA reporting unit, the Corporation performed an analysis similar to the annual impairment test performed during the third quarter of 2013. For the two-step test, the Corporation used a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flows analysis. The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
a selection of comparable publicly traded companies, based on nature of business, location and size;
a selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
the market growth and new business assumptions.
For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment.

For purposes of the discounted cash flows ( DCF ) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for the reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation s Asset / Liability Management Committee ( ALCO ).

The average estimated fair value calculated in Step 1 using all valuation methodologies exceeded BPNA reporting unit s equity value by approximately $\$ 197$ million. This result indicates there would be no indication of impairment on the carrying amount of goodwill allocated to the remaining portion. Accordingly, Step 2 was not required to be performed.

The following table presents the gross amount of goodwill and accumulated impairment losses by reportable segments.


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$\left.\begin{array}{lrlllllllll}\text { Banco Popular North America } & 566,489 & 164,411 & & 402,078 & & 379,978 & & 164,411 & 215,567 \\ \text { Total Popular, Inc. } & \$ & 812,168 & \$ & 164,411 & \$ & 647,757 & \$ & 625,657 & \$ & 164,411\end{array}\right) \$ 461,246$

December 31, 2013

| (In thousands) | Balance at <br> January 1, 2013 <br> (gross amounts) |  | Accumulated impairment losses |  | Balance at January 1, 2013 <br> (net amounts) |  | Balance at December 31, 2013 (gross amounts) |  | Accumulated impairment losses |  | Balance at December 31, 2013 (net amounts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico |  | 245,679 | \$ |  | \$ | 245,679 | \$ | 245,679 | \$ |  | \$ | 245,679 |
| Banco Popular North America |  | 566,489 |  | 164,411 |  | 402,078 |  | 566,489 |  | 164,411 |  | 402,078 |
| Total Popular, Inc. | \$ | 812,168 | \$ | 164,411 |  | 647,757 | \$ | 812,168 |  | 164,411 | \$ | 647,75 |

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## Other Intangible Assets

At June 30, 2014 and December 31, 2013, the Corporation had $\$ 6$ million of identifiable intangible assets, with indefinite useful lives, mostly associated with E-LOAN s trademark.

The following table reflects the components of other intangible assets subject to amortization:

|  | Gross <br> Carrying <br> Amount | Accumulated <br> Amortization | Net <br> Carrying <br> Value |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) | $\$ 77,885$ | $\$$ | 55,793 | $\$ 22,092$ |
| June 30, 2014 | 17,552 |  | 5,647 | 11,905 |
| Core deposits | 135 |  | 124 | 11 |
| Other customer relationships | $\$ 95,572$ | $\$$ | 61,564 | $\$ 34,008$ |
| Other intangibles |  |  |  |  |
| Total other intangible assets | $\$ 77,885$ | $\$$ | 51,737 | $\$ 26,148$ |
| December 31, 2013 | 17,555 |  | 4,712 | 12,843 |
| Core deposits | 135 |  | 107 | 28 |
| Other customer relationships | $\$ 95,575$ | $\$$ | 56,556 | $\$ 39,019$ |

During the quarter ended June 30, 2014, the Corporation recognized $\$ 2.0$ million in amortization expense related to other intangible assets with definite useful lives (June 30, 2013 - $\$ 2.0$ million). During the six months ended June 30, 2014, the Corporation recognized $\$ 4.1$ million in amortization related to other intangible assets with definite useful lives (June 30, 2013 - \$ 4.0 million).

The following table presents the estimated amortization of the intangible assets with definite useful lives for each of the following periods:

| (In thousands) | $\$ 4,364$ |
| :--- | ---: |
| Remaining 2014 | 7,227 |
| Year 2015 | 6,942 |
| Year 2016 | 4,194 |
| Year 2017 | 4,101 |
| Year 2018 | 3,969 |

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## Note 17 Deposits

Total interest bearing deposits as of the end of the periods presented consisted of:

|  | June 30, |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | 2014 | December 31, 2013 |  |
| Savings accounts | $\$ 7,536,527$ | $\$$ | $6,839,126$ |
| NOW, money market and other interest bearing <br> demand deposits | $4,029,167$ | $5,637,985$ |  |
| Total savings, NOW, money market and other | $11,565,694$ |  | $12,477,111$ |
| interest bearing demand deposits | $4,651,190$ |  |  |
| Certificates of deposit: | $3,017,583$ | $5,101,711$ |  |
| Under \$100,000 <br> \$100,000 and over | $7,668,773$ | $3,209,641$ |  |
| Total certificates of deposit | $\$ 19,234,467$ | $\$$ | $20,788,463$ |

Deposits from discontinued operations are presented as part of Liabilities from Discontinued Operations in the Consolidated Statement of Condition. Refer to Note 3 to the consolidated financial statements for further information on the discontinued operations.

A summary of certificates of deposit by maturity at June 30, 2014 follows:

| (In thousands) |  |
| :--- | ---: |
| 2014 | $\$ 3,892,291$ |
| 2015 | $1,671,312$ |
| 2016 | 753,965 |
| 2017 | 563,469 |
| 2018 | 399,040 |
| 2019 and thereafter | 388,696 |
|  |  |
| Total certificates of deposit | $\$ 7,668,773$ |

At June 30, 2014, the Corporation had brokered deposits amounting to $\$ 2.4$ billion (December 31, 2013 - $\$ 2.4$ billion).

The aggregate amount of overdrafts in demand deposit accounts that were reclassified to loans was $\$ 9$ million at June 30, 2014 (December 31, 2013-\$10 million).

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## Note 18 Borrowings

The following table presents the composition of federal funds purchased and assets sold under agreements to repurchase at June 30, 2014 and December 31, 2013.

|  | June 30, |  |  |
| :--- | :---: | ---: | :---: |
| (In thousands) | 2014 | December 31, 2013 |  |
| Federal funds purchased | $\$ 250,000$ | $\$$ |  |
| Assets sold under agreements to repurchase | $1,824,676$ |  | $1,659,292$ |
|  |  |  |  |
| Total federal funds purchased and assets sold <br> under agreements to repurchase | $\$ 2,074,676$ | $\$$ | $1,659,292$ |

The repurchase agreements outstanding at June 30, 2014 were collateralized by $\$ 1.5$ billion (December 31, 2013 - \$ 1.3 billion) in investment securities available-for-sale, $\$ 256$ million (December 31, 2013-\$ 309 million) in trading securities and $\$ 76$ million (December 31, 2013-\$70 million) in securities sold not yet delivered in other assets. It is the Corporation s policy to maintain effective control over assets sold under agreements to repurchase; accordingly, such securities continue to be carried on the consolidated statements of financial condition.

In addition, there were repurchase agreements outstanding collateralized by $\$ 203$ million in securities purchased under agreements to resell to which the Corporation has the right to repledge the securities (December 31, 2013 - \$ 189 million). It is the Corporation s policy to take possession of securities purchased under agreements to resell. However, the counterparties to such agreements maintain effective control over such securities; accordingly, these securities are not reflected in the Corporation s consolidated statements of financial condition.

The following table presents the composition of other short-term borrowings at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Advances with the FHLB paying interest at <br> maturity, at a fixed rate of $0.42 \%$ | $\$$ | 30,000 | $\$$ | 400,000 |
| Others |  | 1,200 |  | 1,200 |
| Total other short-term borrowings | $\$$ | 31,200 | $\$$ | 401,200 |

Note: Refer to the Corporation s 2013 Annual Report for rates information at December 31, 2013.

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The following table presents the composition of notes payable at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :---: | :---: | :---: | :---: |
| Advances with the FHLB with maturities ranging from 2014 through 2021 paying interest at monthly fixed rates ranging from $0.27 \%$ to $4.19 \%$ | \$ 510,514 | \$ | 589,229 |
| Unsecured senior debt securities maturing on 2019 paying interest semiannually at a fixed rate of $7.00 \%$ | 450,000 |  |  |
| Term notes maturing on 2014 paying interest semiannually at a fixed rate of $7.47 \%$ | 675 |  | 675 |
| Term notes maturing on 2014 paying interest monthly at a floating rate of $3.00 \%$ over the 10 -year U.S. Treasury note rate ${ }^{[1]}$ | 7 |  | 14 |
| Junior subordinated deferrable interest debentures (related to trust preferred securities) with maturities ranging from 2027 to 2034 with fixed interest rates ranging from $6.125 \%$ to $8.327 \%$ (Refer to Note 20) | 439,800 |  | 439,800 |
| Junior subordinated deferrable interest debentures (related to trust preferred securities) (\$936,000 less discount of $\$ 404,460$ at December 31, 2013), with no stated maturity and a fixed interest rate of $5.00 \%$ until, but excluding December 5, 2013 and $9.00 \%$ thereafter (Refer to Note 20) ${ }^{[2]}$ | 936,000 |  | 531,540 |
| Others | 23,093 |  | 23,496 |
| Total notes payable | \$ 2,360,089 | \$ | 1,584,754 |

Note: Refer to the Corporation s 2013 Annual Report for rates information at December 31, 2013.
[1] The 10-year U.S. Treasury note key index rate at June 30, 2014 and December 31, 2013 was $2.53 \%$ and $3.03 \%$, respectively.
[2] The debentures are perpetual and may be redeemed by the Corporation at any time, subject to the consent of the Board of Governors of the Federal Reserve System. The discount on the debentures was being amortized over an estimated 30-year term that started in August 2009. During the quarter ended June 30, 2014, in connection with the repayment of these Notes completed on July 2, 2014, the Corporation accelerated the related amortization of the discount and deferred costs amounting to $\$ 414.1$ million, which is reflected as interest expense in the consolidated statement of operations. The effective interest rate, including the discount accretion, was approximately $16 \%$ at December 31, 2013.

During the quarter ended June 30, 2014, the Corporation received approval from the Federal Reserve System to repay the $\$ 935$ million in TARP Capital Purchase Program funds. On July 2, 2014, the Corporation completed the repayment of these funds, which were partially funded with $\$ 400$ million from the proceeds of the issuance of its $\$ 450$ million aggregate principal amount of $7 \%$ Senior Notes due on 2019, which settled on July 1, 2014. Accordingly, during the quarter ended June 30, 2014, the Corporation accelerated the related amortization of $\$ 414.1$ million of discount and deferred costs, which is reflected as interest expense in the consolidated statement of operations. Refer to additional information on Note 20, Trust Preferred Securities and Note 37, Subsequent Events.

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A breakdown of borrowings by contractual maturities at June 30, 2014 is included in the table below.

| (In thousands) | Fed funds purchased and assets sold under Short-term agreements to repurchase borrowings |  |  |  | Notes payable |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year |  |  |  |  |  |  |  |
| 2014 | \$ | 1,332,479 | \$ | 31,200 | \$ | 16,905 | \$ 1,380,584 |
| 2015 |  | 174,135 |  |  |  | 29,040 | 203,175 |
| 2016 |  | 453,062 |  |  |  | 247,105 | 700,167 |
| 2017 |  | 115,000 |  |  |  | 79,033 | 194,033 |
| 2018 |  |  |  |  |  | 107,296 | 107,296 |
| Later years |  |  |  |  |  | 944,710 | 944,710 |
| No stated maturity |  |  |  |  |  | 936,000 | 936,000 |
| Total borrowings | \$ | 2,074,676 | \$ | 31,200 | \$ | 2,360,089 | \$4,465,965 |

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## Note 19 Offsetting of financial assets and liabilities

The following tables present the potential effect of rights of setoff associated with the Corporation s recognized financial assets and liabilities at June 30, 2014 and December 31, 2013.

As of June 30, 2014
Gross Amounts Not Offset in the Statement of
Financial Position


As of June 30, 2014

Gross Amounts Not Offset in the Statement of Financial Position

| (In thousands) | Gross Amount of Recognized Liabilities |  |  |  |  | Position |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Gross AmounNet Amounts of |  |  | Financial Instruments |  | Securities Collateral Pledged | Cash <br> Collateral Pledged | Net <br> Amount |  |
|  |  |  | Offset Liabilities <br> in the Presented in <br> Statement the |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | of Financial Position |  | tatement of Financial Position |  |  |  |  |  |  |
| Derivatives | \$ | 25,611 | \$ | \$ | 25,611 | \$ | 541 | \$ 11,627 | \$ | \$ | 13,443 |
| Repurchase agreements |  | 1,824,676 |  |  | 1,824,676 |  |  | 1,824,676 |  |  |  |
| Total | \$ | 1,850,287 | \$ | \$ | 1,850,287 | \$ | 541 | \$ 1,836,303 | \$ | \$ | 13,443 |

As of December 31, 2013
Gross Amounts Not Offset in the Statement
of Financial Position

| (In thousands) | Gross | Gross | Net Amounts | Financial | Securities | Cash | Net |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Amounts | of | Instruments | Collateral | Collateral | Amount |

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|  | of Recognized Assets |  | Offset in the Statement of <br> Financial Position | Assets <br> Presented in the <br> Statement of Financial Position |  |  | Received |  | Received |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives | \$ | 34,793 | \$ | \$ | 34,793 | \$ 1,220 | \$ |  | \$ | \$ | 33,573 |
| Reverse repurchase agreements |  | 175,965 |  |  | 175,965 |  |  | 175,965 |  |  |  |
| Total | \$ | 210,758 | \$ | \$ | 210,758 | \$ 1,220 | \$ | 175,965 | \$ | \$ | 33,573 |

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As of December 31, 2013
Gross Amounts Not Offset in the Statement of
Financial Position

| (In thousands) | Gross AmounNet Amounts of |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Amount of | Offset <br> in the | Liabilities |  |  | Securities |  |  |  |
|  |  | in the Statement |  | Presented in the |  |  |  |  |  |
|  |  | of |  | Satement of |  |  |  |  |  |
|  | Recognized | Financial |  | Financial | Financial | Collateral | Coll |  |  |
|  | Liabilities | Position |  | Position | Instruments | Pledged | Rec | Net | Amount |
| Derivatives | \$ 32,378 | \$ | \$ | 32,378 | \$ 1,220 | 14,003 | \$ | \$ | 17,155 |
| Repurchase agreements | 1,659,292 |  |  | 1,659,292 |  | 1,659,292 |  |  |  |
| Total | \$ 1,691,670 | \$ |  | 1,691,670 | \$ 1,220 | \$ 1,673,295 | \$ | \$ | 17,155 |

The Corporation s derivatives are subject to agreements which allow a right of set-off with each respective counterparty. In addition, the Corporation s Repurchase Agreements and Reverse Repurchase Agreements have a right of set-off with the respective counterparty under the supplemental terms of the Master Repurchase Agreements. In an event of default each party has a right of set-off against the other party for amounts owed in the related agreement and any other amount or obligation owed in respect of any other agreement or transaction between them.

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## Note 20 Trust preferred securities

At June 30, 2014 and December 31, 2013, four statutory trusts established by the Corporation (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) had issued trust preferred securities (also referred to as capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. In August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury at the time for trust preferred securities issued by this trust. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of issuance and sale of common securities of the trust, to purchase junior subordinated debentures issued by the Corporation.

The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation pursuant to accounting principles generally accepted in the United States of America.

The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of financial condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.

The following table presents financial data pertaining to the different trusts at June 30, 2014 and December 31, 2013.
(Dollars in thousands)

| Issuer | BanPonce Trust I |  | Popular Capital Trust I |  | Popular North America Capital Trust I |  | Popular Capital Trust II |  | Popular Capital Trust III |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Capital securities | \$ | 52,865 | \$ | 181,063 | \$ | 91,651 | \$ | 101,023 | \$ 935,000 |
| Distribution rate |  | 8.327 \% |  | 6.700 \% |  | 6.564 \% |  | 6.125 \% | $5.000 \%$ until, but excluding December 5, 2013 and 9.000\% thereafter |



## Reference

notes
[1] Statutory business trust that is wholly-owned by Popular North America and indirectly wholly-owned by the Corporation.
[2] Statutory business trust that is wholly-owned by the Corporation.
[3] The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
[4] These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
[5] The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem after certain dates or upon the occurrence of certain events mentioned below, the junior subordinated debentures at a redemption price equal to $100 \%$ of the principal amount, plus accrued and unpaid interest to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional redemption dates stipulated in the agreements, in whole at any time or in part from time to time, or (ii) in whole, but not in part, at any time within 90 days following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory approval.
[6] Same as [5] above, except that the investment company event does not apply for early redemption.
[7] The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
[8] Carrying value of junior subordinated debentures of \$ 936 million at June 30, 2014 and $\$ 532$ million at December 31, 2013 ( $\$ 936$ million aggregate liquidation amount, net of $\$ 404$ million discount).

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During the quarter ended June 30, 2014, the Corporation received approval from the Federal Reserve System to repay the $\$ 935$ million in TARP Capital Purchase Program funds. On July 2, 2014, the Corporation completed the repurchase of $\$ 935$ million of Fixed Rate Popular Capital Trust III Capital Securities, $\$ 1,000$ liquidation amount per security (the trust capital securities ), of Popular Capital Trust III, held by the U.S. Treasury. On July 23, 2014, the Corporation exchanged $\$ 936$ million of Fixed Rate Perpetual Junior Subordinated Debentures Series A (the trust debentures ) held by Popular Capital Trust III for the trust capital securities and the common securities of Popular Capital Trust III, in the amount of $\$ 1$ million, held by the Corporation. The trust debentures were then cancelled and the obligations of the Corporation under the related indenture were satisfied and discharged. On the same date, Popular Capital Trust III was dissolved. In connection with the repayment of TARP, the Corporation accelerated the related amortization of the discount and deferred costs amounting to $\$ 414.1$ million during the second quarter of 2014, which is reflected as part of interest expense in the consolidated statement of operations. Refer to note 37, Subsequent Events, for additional information on the repayment of TARP.

In accordance with the Federal Reserve Board guidance under Basel I, the trust preferred securities represent restricted core capital elements and currently qualify as Tier 1 capital, subject to certain quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. At June 30, 2014, the Corporation s restricted core capital elements exceeded the $25 \%$ limitation as a result of the acceleration of the unamortized discount of the TARP funds and, as such, $\$ 45$ million of the outstanding trust preferred securities were included as Tier 2 capital. At December 31, 2013, the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation.

In July 2013, the Board of Governors of the Federal Reserve System approved final rules ( New Capital Rules ) to establish a new comprehensive regulatory capital framework for all U.S. banking organizations. The New Capital Rules generally implement the Basel Committee on Banking Supervision s (the Basel Committee ) December 2010 final capital framework referred to as Basel III for strengthening international capital standards and several changes to the U.S. regulatory capital regime required by the Dodd-Frank Wall Street Reform and Consumer Protection on Act ( Dodd-Frank ). The New Capital Rules require that capital instruments such as trust preferred securities be phased-out of Tier 1 capital. The Corporation s Tier I capital level at June 30, 2014 included $\$ 427$ million of trust preferred securities that are subject to the phase-out provisions of the New Capital Rules. The Corporation would be allowed to include only $25 \%$ of such trust preferred securities in Tier I capital as of January 1, 2015 and $0 \%$ as of January 1, 2016 and thereafter. The New Capital Rules also permanently grandfathers as Tier 2 capital such trust preferred securities. The trust preferred securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008 are exempt from the phase-out provision. As mentioned above, these trust preferred securities were repaid in full on July 2, 2014.

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## Note 21 Stockholders equity

## $B P P R$ statutory reserve

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund amounted to $\$ 445$ million at June 30, 2014 (December 31, 2013-\$445 million). There were no transfers between the statutory reserve account and the retained earnings account during the quarters and six months ended June 30, 2014 and June 30, 2013.

As stated in Note 37, Subsequent Events, on July 2, 2014, the Corporation completed the repayment of the TARP funds to the U.S. Treasury. Also, on July 23, 2014, the Corporation completed the repurchase of the outstanding warrant initially issued to the U.S. Treasury under the TARP Capital Purchase Program in 2008 for a repurchase price of $\$ 3$ million. The warrant represented the right to purchase $2,093,284$ shares of the Corporation s common stock at an exercise price of $\$ 67$ per share with an original term of 10 years. The purchase price of $\$ 3.0$ million will be reflected as a reduction of surplus in stockholders equity on July 2014.

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## Note 22 Other comprehensive loss

The following table presents changes in accumulated other comprehensive loss by component for the quarters and six months ended June 30, 2014 and 2013.

| (In thousands) | Changes in Acc | Quarters ended June 30, 2014 |  |  |  | Six months ended June 30, 2014 |  | 2013 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Foreign currency translation | Beginning Balance | \$ | $(30,496)$ | \$ | $(30,553)$ | \$ | $(36,099)$ | \$ | $(31,277)$ |
|  | Other comprehensive loss before reclassifications |  | (603) |  | $(2,653)$ |  | $(2,718)$ |  | $(1,929)$ |
|  | Amounts reclassified from accumulated other comprehensive loss |  |  |  |  |  | 7,718 |  |  |
|  | Net change |  | (603) |  | $(2,653)$ |  | 5,000 |  | $(1,929)$ |
|  | Ending balance | \$ | $(31,099)$ |  | $(33,206)$ | \$ | $(31,099)$ |  | $(33,206)$ |

Adjustment of pension and postretirement benefit plans

|  | Amounts reclassified from accumulated other comprehensive loss for amortization of net losses |  | 1,297 | 3,207 |  | 2,594 | 7,525 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amounts reclassified from accumulated other comprehensive loss for amortization of prior service cost |  | (580) |  |  | $(1,159)$ |  |
|  | Net change |  | 717 | 3,207 |  | 1,435 | 7,525 |
|  | Ending balance | \$ | $(102,867)$ | \$ $(218,321)$ | \$ | $(102,867)$ | \$ $(218,321)$ |
| Unrealized net holding gains (losses) on investments | Beginning Balance | \$ | $(22,255)$ | \$ 130,562 | \$ | $(48,344)$ | \$ 154,568 |

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|  | Other comprehensive <br> income (loss) before <br> reclassifications |  | 26,326 | $(106,572)$ |  | 52,415 | $(130,578)$ |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net change |  | 26,326 | $(106,572)$ |  | 52,415 | $(130,578)$ |  |
|  | Ending balance | $\$$ | 4,071 | $\$$ | 23,990 | $\$$ | 4,071 | $\$$ |

[1] All amounts presented are net of tax.

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The following table presents the amounts reclassified out of each component of accumulated other comprehensive loss during the quarters and six months ended June 30, 2014 and 2013.

| (In thousands) | Reclassifications Out of Accumulated Other Comprehensive Loss |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Affected Line Item in the <br> Consolidated Statements of Operations | Quarters ended June 30, |  | Six months ended June 30, |  |  |
|  |  | 2014 | 2013 |  | 2014 | 2013 |
| Foreign Currency Translation |  |  |  |  |  |  |
| Cumulative translation adjustment reclassified into earnings | Other operating income | \$ | \$ | \$ | $(7,718)$ | \$ |
|  | Total before tax |  |  |  | $(7,718)$ |  |
|  | Total net of tax | \$ | \$ | \$ | $(7,718)$ | \$ |

Adjustment of pension and postretirement benefit plans

| Amortization of net losses | Personnel costs | $\$(2,126)$ | $\$(6,169)$ | $\$(4,252)$ | $\$(12,338)$ |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Amortization of prior service cost | Personnel costs | 950 |  | 1,900 |  |
|  | Total before tax | $(1,176)$ | $(6,169)$ | $(2,352)$ | $(12,338)$ |
|  | Income tax benefit | 459 | 2,962 | 917 | 4,813 |
|  | Total net of tax | $\$(717)$ | $\$(3,207)$ | $\$(1,435)$ | $\$(7,525)$ |


| Unrealized net gains (losses) on <br> cash flow hedges <br> Forward contracts |  |  |  |  |  |  |
| :--- | :--- | ---: | ---: | ---: | ---: | ---: |
|  | Mortgage banking activities | $\$(1,800)$ | $\$ 3,045$ | $\$(3,624)$ | $\$$ | 3,196 |
|  | Total before tax | $(1,800)$ | 3,045 | $(3,624)$ | 3,196 |  |
|  | Income tax benefit (expense) | 702 | $(914)$ | 1,413 | $(959)$ |  |
|  | Total net of tax | $\$(1,098)$ | $\$ 2,131$ | $\$(2,211)$ | $\$$ | 2,237 |
|  | Total reclassification <br> adjustments, net of tax | $\$(1,815)$ | $\$(1,076)$ | $\$(11,364)$ | $\$(5,288)$ |  |

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## Note 23 Guarantees

At June 30, 2014 the Corporation recorded a liability of $\$ 0.5$ million (December 31, 2013-\$0.4 million), which represents the unamortized balance of the obligations undertaken in issuing the guarantees under the standby letters of credit. Management does not anticipate any material losses related to these instruments.

From time to time, the Corporation securitized mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. The Corporation has not sold any mortgage loans subject to credit recourse since 2009. At June 30, 2014 the Corporation serviced $\$ 2.3$ billion (December 31, 2013-\$ 2.5 billion) in residential mortgage loans subject to credit recourse provisions, principally loans associated with FNMA and FHLMC residential mortgage loan securitization programs. In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. During the quarter and six months ended June 30, 2014, the Corporation repurchased approximately $\$ 21$ million and $\$ 48$ million, respectively, of unpaid principal balance in mortgage loans subject to the credit recourse provisions (June 30, 2013-\$36 million and \$ 66 million, respectively). In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The Corporation suffers ultimate losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property. At June 30, 2014 the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 48$ million (December 31, 2013-\$41 million).

The following table shows the changes in the Corporation s liability of estimated losses related to loans serviced with credit recourse provisions during the quarters and six month periods ended June 30, 2014 and 2013.

|  | Quarters ended June 30, |  | Six months ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |
| Balance as of beginning of period | $\$ 45,809$ | $\$ 47,983$ | $\$ 41,463$ | $\$ 51,673$ |  |
| Provision for recourse liability | 7,984 | 6,688 | 19,026 | 10,785 |  |
| Net charge-offs / terminations | $(5,901)$ | $(8,779)$ | $(12,597)$ | $(16,566)$ |  |
|  |  |  |  |  |  |
| Balance as of end of period | $\$ 47,892$ | $\$ 45,892$ | $\$ 47,892$ | $\$$ | 45,892 |

The estimated losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold or credit recourse is assumed as part of acquired servicing rights, and are updated by accruing or reversing expense (categorized in the line item adjustments (expense) to indemnity reserves on loans sold in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability. Expected loss rates are applied to different loan segmentations. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within
the following twelve-month period. Regression analysis quantifies the relationship between the default event and loan-specific characteristics, including credit scores, loan-to-value ratios, and loan aging, among others.

When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico group conforming mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA or other private investors for cash. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under BPPR s representation and warranty arrangements for the six months ended June 30, 2014 approximated $\$ 2.2$ million, in unpaid principal balance, with losses amounting to $\$ 1.6$ million, and $\$ 3.0$ million and $\$ 0.5$ million, respectively, for the same period of 2013.

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A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the quarter ended June 30, 2013, the Corporation established a reserve for certain specific representations and warranties made in connection with BPPR s sale of non-performing mortgage loans. The purchaser s sole remedy under the indemnity clause is to seek monetary damages from BPPR, for a maximum of $\$ 16.3$ million. BPPR recognized a reserve of approximately $\$ 3.0$ million, representing its best estimate of the loss that would be incurred in connection with this indemnification. BPPR s obligations under this clause end one year after the closing except to any claim asserted prior to such termination date. The reserve balance has been maintained to cover claims received from the purchaser, which are currently being evaluated.

During the quarter ended March 31, 2013, the Corporation established a reserve for certain specific representations and warranties made in connection with BPPR s sale of commercial and construction loans, and commercial and single family real estate owned. The purchaser s sole remedy under the indemnity clause is to seek monetary damages from BPPR, for a maximum of $\$ 18.0$ million. BPPR is not required to repurchase any of the assets. BPPR recognized a reserve of approximately $\$ 10.7$ million, representing its best estimate of the loss that would be incurred in connection with this indemnification. During the quarter ended March 31, 2014, the Corporation released $\$ 2.0$ million based on an evaluation of claims received under this clause.

The following table presents the changes in the Corporation s liability for estimated losses associated with indemnifications and representations and warranties related to loans sold by BPPR for the quarters and six months ended June 30, 2014 and 2013.

|  | Quarters ended June 30, |  |  |  | Six months ended June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |  |
| Balance as of beginning of period | $\$ 23,731$ | $\$ 17,603$ | $\$$ | 26,261 | $\$ 7,587$ |  |
| Additions for new sales |  | 3,047 |  |  | 13,747 |  |
| Provision (reversal) for representation and warranties | $(1,647)$ | 415 | $(2,663)$ | 125 |  |  |
| Net charge-offs / terminations | $(504)$ | $(106)$ | $(2,018)$ | $(500)$ |  |  |
|  |  |  |  |  |  |  |
| Balance as of end of period | $\$ 21,580$ | $\$ 20,959$ | $\$$ | 21,580 | $\$$ |  |

In addition, at June 30, 2014, the Corporation has reserves for customary representations and warranties related to loans sold by its U.S. subsidiary E-LOAN prior to 2009. These loans were sold to investors on a servicing released basis subject to certain representation and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation made certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not correct, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated with these loans. At June 30, 2014, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 5$ million, which was included as part of other liabilities in the consolidated statement of financial condition (December 31, 2013-\$7 million). E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities in 2008 and most of the outstanding agreements with major counterparties were settled during 2010 and 2011.

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the
borrowers. At June 30, 2014, the Corporation serviced $\$ 16.1$ billion in mortgage loans for third-parties, including the loans serviced with credit recourse (December 31, 2013-\$ 16.3 billion). The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage owner, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. At June 30, 2014, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 24$ million (December 31, 2013-\$29 million). To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

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Popular, Inc. Holding Company ( PIHC ) fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries amounting to $\$ 0.2$ billion at June 30, 2014 (December 31, 2013 - $\$ 0.2$ billion). In addition, at June 30, 2014 and December 31, 2013, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 20 to the consolidated financial statements for further information on the trust preferred securities.

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## Note 24 Commitments and contingencies

## Off-balance sheet risk

The Corporation is a party to financial instruments with off-balance sheet credit risk in the normal course of business to meet the financial needs of its customers. These financial instruments include loan commitments, letters of credit, and standby letters of credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated statements of financial condition.

The Corporation $s$ exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and financial guarantees written is represented by the contractual notional amounts of those instruments. The Corporation uses the same credit policies in making these commitments and conditional obligations as it does for those reflected on the consolidated statements of financial condition.

Financial instruments with off-balance sheet credit risk, whose contract amounts represent potential credit risk as of the end of the periods presented were as follows:

| (In thousands) | June | 30,2014 | December 31, 2013 |
| :--- | ---: | ---: | ---: |
| Commitments to extend credit: | $\$ 4,559,678$ | $\$$ | $4,594,676$ |
| Credit card lines | $2,095,220$ | $2,569,377$ |  |
| Commercial lines of credit | 287,027 | 326,874 |  |
| Other unused credit commitments | 4,621 | 3,059 |  |
| Commercial letters of credit | 47,762 | 78,948 |  |
| Standby letters of credit | 32,707 | 47,722 |  |

Balances for the financial instruments presented in the above table as of June 30, 2014 are presented excluding discontinued operations.

At June 30, 2014, the Corporation maintained a reserve of approximately $\$ 6$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit (December 31, 2013-\$7 million).

## Other commitments

At June 30, 2014, the Corporation also maintained other non-credit commitments for $\$ 10$ million, primarily for the acquisition of other investments (December 31, 2013-\$10 million).

## Business concentration

Since the Corporation s business activities are currently concentrated primarily in Puerto Rico, its results of operations and financial condition are dependent upon the general trends of the Puerto Rico economy and, in particular, the residential and commercial real estate markets. The concentration of the Corporation s operations in Puerto Rico exposes it to greater risk than other banking companies with a wider geographic base. Its asset and revenue composition by geographical area is presented in Note 36 to the consolidated financial statements.

At June 30, 2014, the Corporation s direct exposure to the Puerto Rico government and its instrumentalities and municipalities amounted to $\$ 833$ million, of which approximately $\$ 709$ million is outstanding ( $\$ 1.2$ billion and $\$ 950$ million at December 31, 2013). Of the amount outstanding, $\$ 570$ million consists of loans and $\$ 139$ million are securities ( $\$ 789$ million and $\$ 161$ million at December 31, 2013). Of this amount, $\$ 272$ million represents obligations from the Government of Puerto Rico and public corporations that are either collateralized loans or obligations that have a specific source of income or revenues identified for their repayment ( $\$ 527$ million at December 31, 2013). Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as public utilities. Public corporations have varying degrees of independence from the central Government and many receive appropriations or other payments from it. The remaining $\$ 437$ million represents obligations from various municipalities in Puerto Rico for which, in most cases, the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment (\$423 million at December 31, 2013). These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and loans. These loans have seniority to the payment of operating cost and expenses of the municipality.

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In addition, at June 30, 2014, the Corporation had $\$ 360$ million in indirect exposure to loans or securities that are payable by non-governmental entities, but which carry a government guarantee to cover any shortfall in collateral in the event of borrower default ( $\$ 360$ million at December 31, 2013). These included $\$ 279$ million in residential mortgage loans that are guaranteed by the Puerto Rico Housing Finance Authority (December 31, 2013-\$274 million). These mortgage loans are secured by the underlying properties and the guarantees serve to cover shortfalls in collateral in the event of a borrower default. Also, the Corporation had $\$ 48$ million in Puerto Rico pass-through housing bonds backed by FNMA, GNMA or residential loans CMO s, and $\$ 33$ million of industrial development notes ( $\$ 52$ million and $\$ 34$ million at December 31, 2013).

## Other contingencies

As indicated in Note 11 to the consolidated financial statements, as part of the loss sharing agreements related to the Westernbank FDIC-assisted transaction, the Corporation agreed to make a true-up payment to the FDIC on the date that is 45 days following the last day of the final shared loss month, or upon the final disposition of all covered assets under the loss sharing agreements in the event losses on the loss sharing agreements fail to reach expected levels. The fair value of the true-up payment obligation was estimated at $\$ 128$ million at June 30, 2014 (December 31, 2013 \$128 million).

## Legal Proceedings

The nature of Popular s business ordinarily results in a certain number of claims, litigation, investigations, and legal and administrative cases and proceedings. When the Corporation determines it has meritorious defenses to the claims asserted, it vigorously defends itself. The Corporation will consider the settlement of cases (including cases where it has meritorious defenses) when, in management $s$ judgment, it is in the best interest of both the Corporation and its shareholders to do so.

On at least a quarterly basis, Popular assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. For matters where it is probable that the Corporation will incur a material loss and the amount can be reasonably estimated, the Corporation establishes an accrual for the loss. Once established, the accrual is adjusted on at least a quarterly basis as appropriate to reflect any relevant developments. For matters where a material loss is not probable or the amount of the loss cannot be estimated, no accrual is established.

In certain cases, exposure to loss exists in excess of the accrual to the extent such loss is reasonably possible, but not probable. Management believes and estimates that the aggregate range of reasonably possible losses (with respect to those matters where such limits may be determined, in excess of amounts accrued), for current legal proceedings ranges from $\$ 0$ to approximately $\$ 43.5$ million as of June 30, 2014. For certain other cases, management cannot reasonably estimate the possible loss at this time. Any estimate involves significant judgment, given the varying stages of the proceedings (including the fact that many of them are currently in preliminary stages), the existence of multiple defendants in several of the current proceedings whose share of liability has yet to be determined, the numerous unresolved issues in many of the proceedings, and the inherent uncertainty of the various potential outcomes of such proceedings. Accordingly, management s estimate will change from time-to-time, and actual losses may be more or less than the current estimate.

While the final outcome of legal proceedings is inherently uncertain, based on information currently available, advice of counsel, and available insurance coverage, management believes that the amount it has already accrued is adequate and any incremental liability arising from the Corporation s legal proceedings will not have a material adverse effect on the Corporation s consolidated financial position as a whole. However, in the event of unexpected future developments, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to the

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Corporation s consolidated financial position in a particular period.

## Ongoing Class Action Litigation

Banco Popular de Puerto Rico and Banco Popular North America are currently defendants in various class action lawsuits:

On November 21, 2012, BPNA was served with a putative class action complaint captioned Valle v. Popular Community Bank filed in the New York State Supreme Court (New York County). Plaintiffs, existing BPNA customers, allege among other things that BPNA has engaged in unfair and deceptive acts and trade practices relative to the assessment of overdraft fees and payment processing on consumer deposit accounts. The complaint further alleges that BPNA improperly disclosed its consumer overdraft policies and, additionally, that the overdraft rates and fees assessed by BPNA violate New York s usury laws. The complaint seeks unspecified damages, including punitive damages, interest, disbursements, and attorneys fees and costs. BPNA removed the case to federal court (S.D.N.Y.), and plaintiffs subsequently filed a motion to remand the action to state court, which the Court has granted on August 6, 2013. A motion to dismiss was filed on September 9, 2013. On October 25, 2013, plaintiffs filed an amended complaint seeking to limit the putative class to New York account holders. A motion to dismiss the amended complaint was filed in February 2014 and is currently pending resolution. The parties are currently engaged in class certification-related discovery.

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Between December 2013 and January 2014, BPPR, BPNA and Popular, Inc., along with two executive officers, were served with a putative class action complaint captioned Quiles et al. v. Banco Popular de Puerto Rico et al. Plaintiffs essentially allege that they and others, who have been employed by the Defendants as bank tellers and other similarly titled positions, were generally paid only for scheduled work time, rather than all time actually worked. The Complaint seeks to maintain a collective action under the Fair Labor Standards Act on behalf of all individuals who were employed or are currently employed by the Defendants in Puerto Rico, the Virgin Islands, New York, New Jersey, Florida, California, and Illinois as hourly paid, non-exempt, bank tellers or other similarly titled positions at any time during the past three years and alleges the following claims under the Fair Labor Standards Act against all Defendants: (i) failure to pay overtime premiums; and (ii) that the failure to pay was willful. Similar claims are brought under Puerto Rico law on behalf of all individuals who were employed or are currently employed by BPPR in Puerto Rico as hourly paid, non-exempt, bank tellers or other similarly titled positions at any time during the past three years. On January 31, 2014, the Popular defendants filed an answer to the complaint. On February 24, 2014, the parties reached an agreement to dismiss the complaint against BPNA and the named BPNA executive officer without prejudice. The parties are currently engaged in class certification-related discovery.

On May 5, 2014, a putative class action captioned Nora Fernandez, et al. v. UBS, et al. was filed in the United States District Court for the Southern District of New York on behalf of investors in 23 Puerto Rico closed-end investment companies against various UBS entities, Banco Popular de Puerto Rico and Popular Securities. UBS Financial Services Incorporated of Puerto Rico is the sponsor and co-sponsor of all 23 funds, while Banco Popular de Puerto Rico was co-sponsor, together with UBS, of nine funds. The plaintiffs allege breach of fiduciary duties, aiding and abetting breach of fiduciary duty and breach of contract against all defendants. The complaint seeks unspecified damages, including disgorgement of fees and attorneys fees. On May 30, 2014, plaintiffs requested the voluntary dismissal of their class action in the SDNY and on that same date, they filed a virtually identical complaint in the US District Court for the District of Puerto Rico (USDC-PR) and requested that the case be consolidated with the matter of In re: UBS Financial Services Securities Litigation, a class action currently pending before the USDC-PR in which neither BPPR nor Popular Securities are parties. Recently, the UBS defendants filed an opposition to the consolidation request and demanded that the case be transferred back to the SDNY on the ground that the relevant agreements between the parties contain a clear and unambiguous choice of forum clause, with New York as the selected forum. The Popular defendants joined this motion. The motion remains pending to date.

On May 6, 2014, a putative class action captioned David Alvarez, et al. v. Banco Popular North America was filed in the Superior Court of the State of California for the County of Los Angeles. Plaintiffs generally assert that BPNA has engaged in purported violations of §2954.8(a) of the California Civil Code and $\S 17200$ et seq. of the California Business Professions Code, which allegedly require financial institutions that make loans secured by certain types of real property located within the state of California to pay interest to borrowers on impound account deposits at a statutory rate of not less than two percent ( $2 \%$ ). Plaintiffs maintain that BPNA has not paid interest on such deposits and demand that BPNA be enjoined from engaging in further violations of these provisions and pay an unspecified amount of damages sufficient to repay the unpaid interest on these deposits. PHH Corporation, which acquired the loans at issue in this complaint, has tentatively agreed to indemnify and tender a defense on behalf of BPNA. The court recently entered an order staying all substantive activity, including any responsive pleading, until the initial conference scheduled for August 22, 2014.

## Other Matters

The declines in Puerto Rico municipal bonds and closed-end investment companies that invest primarily in Puerto Rico municipal obligations since August 2013 have led to regulatory inquiries, customer complaints and arbitrations for most broker-dealers in Puerto Rico, including Popular Securities LLC, a wholly owned subsidiary of the Corporation ( Popular Securities ). Popular Securities has received customer complaints and is named as a respondent
(among other broker-dealers) in arbitration proceedings with aggregate claimed damages of approximately $\$ 71.5$ million, including one arbitration with claimed damages of $\$ 60$ million in which two other Puerto Rico broker-dealers are co-defendants, in connection with customers who own such securities. The proceedings are in their early stages and it is the view of the Corporation that Popular Securities has meritorious defenses to the claims asserted.

In addition, the Financial Industry Regulatory Authority ( FINRA ) has notified Popular Securities that it is conducting an examination of broker-dealers in Puerto Rico, including Popular Securities, with respect to the sale of Puerto Rico municipal bonds and closed-end investment companies that invest primarily in Puerto Rico municipal obligations. As a self-regulatory agency, FINRA may impose monetary penalties, issue cease-and-desist orders and or require restitution of customer losses. An adverse result in any of the matters described above could materially and adversely affect the Corporation s broker-dealer subsidiary.

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## Other Significant Proceedings

As described under Note 11 FDIC loss share asset and true-up payment obligation , in connection with the Westernbank FDIC-assisted transaction, on April 30, 2010, BPPR entered into loss share agreements with the FDIC with respect to the covered loans and other real estate owned that it acquired in the transaction. Pursuant to the terms of the loss share agreements, the FDIC s obligation to reimburse BPPR for losses with respect to covered assets begins with the first dollar of loss incurred. The FDIC reimburses BPPR for $80 \%$ of losses with respect to covered assets, and BPPR reimburses the FDIC for $80 \%$ of recoveries with respect to losses for which the FDIC paid $80 \%$ reimbursement under those loss share agreements. The loss share agreements contain specific terms and conditions regarding the management of the covered assets that BPPR must follow in order to receive reimbursement for losses from the FDIC. BPPR believes that it has complied with such terms and conditions. The loss share agreement applicable to the commercial late stage real-estate-collateral-dependent loans described below provides for loss sharing by the FDIC through the quarter ending June 30, 2015 and for reimbursement to the FDIC through the quarter ending June 30, 2018.

For the quarters ended June 30, 2010 through March 31, 2012, BPPR received reimbursement for loss-share claims submitted to the FDIC, including charge-offs for certain commercial late stage real-estate-collateral-dependent loans and OREO calculated in accordance with BPPR s charge-off policy for non-covered assets. When BPPR submitted its shared-loss claim in connection with the June 30, 2012 quarter, however, the FDIC refused to reimburse BPPR for a portion of the claim because of a difference related to the methodology for the computation of charge-offs for certain commercial late stage real-estate-collateral-dependent loans and OREO. In accordance with the terms of the commercial loss share agreement, BPPR applied a methodology for charge-offs for late stage real-estate-collateral-dependent loans that conforms to its regulatory supervisory criteria and is calculated in accordance with BPPR s charge-off policy for non-covered assets. The FDIC has stated that it believes that BPPR should use a different methodology for those charge-offs. Notwithstanding the FDIC s refusal to reimburse BPPR for certain shared-loss claims, BPPR has continued to calculate shared-loss claims for quarters subsequent to June 30 , 2012 in accordance with its charge off policy for non-covered assets. As of June 30, 2014, BPPR had unreimbursed shared-loss claims of $\$ 369.4$ million under the commercial loss share agreement with the FDIC. On July 25, 2014, BPPR received a payment of $\$ 66.3$ million related to reimbursable shared-loss claims from the FDIC. After giving effect to this payment, BPPR has unreimbursed shared-loss claims amounting to $\$ 303.1$ million. If the reimbursement amount for these claims were calculated in accordance with the FDIC s preferred methodology for late stage real-estate-collateral-dependent loans, the amount of such claims would be reduced by approximately $\$ 156.6$ million.

BPPR s loss share agreements with the FDIC specify that disputes can be submitted to arbitration before a review board under the commercial arbitration rules of the American Arbitration Association. On July 31, 2013, BPPR filed a statement of claim with the American Arbitration Association requesting that the review board determine certain matters relating to the loss-share claims under the commercial loss share agreement with the FDIC, including that the review board award BPPR the amounts owed under its unpaid quarterly certificates. The statement of claim includes requests for reimbursement of certain valuation adjustments for discounts to appraised values, costs to sell troubled assets and other items. The review board is comprised of one arbitrator appointed by BPPR, one arbitrator appointed by the FDIC and a third arbitrator selected by agreement of those arbitrators. The arbitration hearing date has been set for October 2014.

To the extent that we are not able to successfully resolve this matter through the arbitration process described above, a material difference could result in the timing and amount of charge-offs recorded by us and the amount of charge-offs reimbursed by the FDIC under the commercial loss share agreement. That could require us to make a material adjustment to the value of our loss share assets and the related true up payment obligation to the FDIC, and could have a material adverse effect on our financial results for the period in which such adjustment is taken.

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## Note 25 Non-consolidated variable interest entities

The Corporation is involved with four statutory trusts which it established to issue trust preferred securities to the public. Also, it established Popular Capital Trust III for the purpose of exchanging Series C preferred stock shares held by the U.S. Treasury for trust preferred securities issued by this trust. These trusts are deemed to be variable interest entities (VIEs ) since the equity investors at risk have no substantial decision-making rights. The Corporation does not hold any variable interest in the trusts, and therefore, cannot be the trusts primary beneficiary. Furthermore, the Corporation concluded that it did not hold a controlling financial interest in these trusts since the decisions of the trusts are predetermined through the trust documents and the guarantee of the trust preferred securities is irrelevant since in substance the sponsor is guaranteeing its own debt.

Also, the Corporation is involved with various special purpose entities mainly in guaranteed mortgage securitization transactions, including GNMA, FNMA and FHLMC. These special purpose entities are deemed to be VIEs since they lack equity investments at risk. The Corporation s continuing involvement in these guaranteed loan securitizations includes owning certain beneficial interests in the form of securities as well as the servicing rights retained. The Corporation is not required to provide additional financial support to any of the variable interest entities to which it has transferred the financial assets. The mortgage-backed securities, to the extent retained, are classified in the Corporation s consolidated statements of financial condition as available-for-sale or trading securities. The Corporation concluded that, essentially, these entities (FNMA, GNMA, and FHLMC) control the design of their respective VIEs, dictate the quality and nature of the collateral, require the underlying insurance, set the servicing standards via the servicing guides and can change them at will, and can remove a primary servicer with cause, and without cause in the case of FNMA and FHLMC. Moreover, through their guarantee obligations, agencies (FNMA, GNMA, and FHLMC) have the obligation to absorb losses that could be potentially significant to the VIE.

ASU 2009-17 requires that an ongoing primary beneficiary assessment should be made to determine whether the Corporation is the primary beneficiary of any of the VIEs it is involved with. The conclusion on the assessment of these trusts and guaranteed mortgage securitization transactions has not changed since their initial evaluation. The Corporation concluded that it is still not the primary beneficiary of these VIEs, and therefore, these VIEs are not required to be consolidated in the Corporation s financial statements at June 30, 2014.

The Corporation holds variable interests in these VIEs in the form of agency mortgage-backed securities and collateralized mortgage obligations, including those securities originated by the Corporation and those acquired from third parties. Additionally, the Corporation holds agency mortgage-backed securities, agency collateralized mortgage obligations and private label collateralized mortgage obligations issued by third party VIEs in which it has no other form of continuing involvement. Refer to Note 27 to the consolidated financial statements for additional information on the debt securities outstanding at June 30, 2014 and December 31, 2013, which are classified as available-for-sale and trading securities in the Corporation s consolidated statements of financial condition. In addition, the Corporation may retain the right to service the transferred loans in those government-sponsored special purpose entities ( SPEs ) and may also purchase the right to service loans in other government-sponsored SPEs that were transferred to those SPEs by a third-party. Pursuant to ASC Subtopic 810-10, the servicing fees that the Corporation receives for its servicing role are considered variable interests in the VIEs since the servicing fees are subordinated to the principal and interest that first needs to be paid to the mortgage-backed securities investors and to the guaranty fees that need to be paid to the federal agencies.

The following table presents the carrying amount and classification of the assets related to the Corporation s variable interests in non-consolidated VIEs and the maximum exposure to loss as a result of the Corporation s involvement as servicer with non-consolidated VIEs at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Servicing assets: |  |  |  |  |
| Mortgage servicing rights | \$ | 108,418 | \$ | 113,437 |
| Total servicing assets | \$ | 108,418 | \$ | 113,437 |
| Other assets: |  |  |  |  |
| Servicing advances | \$ | 2,075 | \$ | 1,416 |
| Total other assets | \$ | 2,075 | \$ | 1,416 |
| Total assets | \$ | 110,493 | \$ | 114,853 |
| Maximum exposure to loss | \$ | 110,493 | \$ | 114,853 |

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The size of the non-consolidated VIEs, in which the Corporation has a variable interest in the form of servicing fees, measured as the total unpaid principal balance of the loans, amounted to $\$ 9$ billion at June 30, 2014 (December 31, 2013-\$9.2 billion).

Maximum exposure to loss represents the maximum loss, under a worst case scenario, that would be incurred by the Corporation, as servicer for the VIEs, assuming all loans serviced are delinquent and that the value of the Corporation s interests and any associated collateral declines to zero, without any consideration of recovery. The Corporation determined that the maximum exposure to loss includes the fair value of the MSRs and the assumption that the servicing advances at June 30, 2014 and December 31, 2013, will not be recovered. The agency debt securities are not included as part of the maximum exposure to loss since they are guaranteed by the related agencies.

In September of 2011, BPPR sold construction and commercial real estate loans with a fair value of $\$ 148$ million, and most of which were non-performing, to a newly created joint venture, PRLP 2011 Holdings, LLC. The joint venture is majority owned by Caribbean Property Group ( CPG ), Goldman Sachs \& Co. and East Rock Capital LLC. The joint venture was created for the limited purpose of acquiring the loans from BPPR; servicing the loans through a third-party servicer; ultimately working out, resolving and/or foreclosing the loans; and indirectly owning, operating, constructing, developing, leasing and selling any real properties acquired by the joint venture through deed in lieu of foreclosure, foreclosure, or by resolution of any loan.

BPPR provided financing to the joint venture for the acquisition of the loans in an amount equal to the sum of $57 \%$ of the purchase price of the loans, or $\$ 84$ million, and $\$ 2$ million of closing costs, for a total acquisition loan of $\$ 86$ million (the acquisition loan ). The acquisition loan has a 5 -year maturity and bears a variable interest at 30 -day LIBOR plus 300 basis points and is secured by a pledge of all of the acquiring entity s assets. In addition, BPPR provided the joint venture with a non-revolving advance facility (the advance facility ) of $\$ 68.5$ million to cover unfunded commitments and costs-to-complete related to certain construction projects, and a revolving working capital line (the working capital line ) of $\$ 20$ million to fund certain operating expenses of the joint venture. Cash proceeds received by the joint venture are first used to cover debt service payments for the acquisition loan, advance facility, and the working capital line described above which must be paid in full before proceeds can be used for other purposes. The distributable cash proceeds are determined based on a pro-rata basis in accordance with the respective equity ownership percentages. BPPR s equity interest in the joint venture ranks pari-passu with those of other parties involved. As part of the transaction executed in September 2011, BPPR received $\$ 48$ million in cash and a $24.9 \%$ equity interest in the joint venture. The Corporation is not required to provide any other financial support to the joint venture.

BPPR accounted for this transaction as a true sale pursuant to ASC Subtopic 860-10 and thus recognized the cash received, its equity investment in the joint venture, and the acquisition loan provided to the joint venture and derecognized the loans sold.

The Corporation has determined that PRLP 2011 Holdings, LLC is a VIE but the Corporation is not the primary beneficiary. All decisions are made by CPG (or an affiliate thereof) (the Manager ), except for certain limited material decisions which would require the unanimous consent of all members. The Manager is authorized to execute and deliver on behalf of the joint venture any and all documents, contracts, certificates, agreements and instruments, and to take any action deemed necessary in the benefit of the joint venture. Also, the Manager delegates the day-to-day management and servicing of the loans to CPG Island Servicing, LLC, an affiliate of CPG, which contracted Archon, an affiliate of Goldman Sachs, to act as sub-servicer, but it has the responsibility to oversee such servicing responsibilities.

The Corporation holds variable interests in this VIE in the form of the $24.9 \%$ equity interest (the Investment in PRLP 2011 Holdings, LLC ) and the financing provided to the joint venture. The equity interest is accounted for under the equity method of accounting pursuant to ASC Subtopic 323-10.

The initial fair value of the Corporation s equity interest in the joint venture was determined based on the fair value of the loans and real estate owned transferred to the joint venture of $\$ 148$ million which represented the purchase price of the loans agreed by the parties and was an arm s-length transaction between market participants in accordance with ASC Topic 820 , reduced by the acquisition loan provided by BPPR to the joint venture, for a total net equity of $\$ 63$ million. Accordingly, the $24.9 \%$ equity interest held by the Corporation was valued at $\$ 16$ million. Thus, the fair value of the equity interest is considered a Level 2 fair value measurement since the inputs were based on observable market inputs.

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The following table presents the carrying amount and classification of the assets and liabilities related to the Corporation s variable interests in the non-consolidated VIE, PRLP 2011 Holdings, LLC, and its maximum exposure to loss at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Assets |  |  |  |  |
| Loans held-in-portfolio: <br> Acquisition loan | $\$$ |  | $\$ 18$ | 3,233 |
| Advances under the working capital line |  | 7,392 |  | 16,024 |
| Advances under the advance facility | $\$$ | 7,910 | $\$$ | 19,647 |
| Total loans held-in-portfolio | $\$$ | 30 | $\$$ | 65 |
| Accrued interest receivable | $\$$ | 24,818 | $\$$ | 26,596 |
| Other assets: <br> Investment in PRLP 2011 Holdings LLC | $\$$ | 32,758 | $\$$ | 46,308 |
| Total assets | $\$$ | $(3,596)$ | $\$$ | $(3,621)$ |
| Deposits | $\$$ | $(3,596)$ | $\$$ | $(3,621)$ |
| Total liabilities | $\$$ | 29,162 | $\$$ | 42,687 |
| Total net assets | $\$$ | 29,162 | $\$$ | 42,687 |

The Corporation determined that the maximum exposure to loss under a worst case scenario at June 30, 2014 would be not recovering the carrying amount of the acquisition loan, the advances on the advance facility and working capital line, if any, and the equity interest held by the Corporation, net of the deposits.

On March 25, 2013, BPPR completed a sale of assets with a book value of $\$ 509.0$ million, of which $\$ 500.6$ million were in non-performing status, comprised of commercial and construction loans, and commercial and single family real estate owned, with a combined unpaid principal balance on loans and appraised value of other real estate owned of approximately $\$ 987.0$ million to a newly created joint venture, PR Asset Portfolio 2013-1 International, LLC. The joint venture is majority owned by Caribbean Property Group LLC ( CPG ) and certain affiliates of Perella Weinberg Partners Asset Based Value Strategy. The joint venture was created for the limited purpose of acquiring the loans from BPPR; servicing the loans through a third-party servicer; ultimately working out, resolving and/or foreclosing the loans; and indirectly owning, operating, constructing, developing, leasing and selling any real properties acquired by the joint venture through deed in lieu of foreclosure, foreclosure, or by resolution of any loan.

BPPR provided financing to the joint venture for the acquisition of the assets in an amount equal to the sum of $57 \%$ of the purchase price of the assets, and closing costs, for a total acquisition loan of $\$ 182.4$ million (the acquisition loan ). The acquisition loan has a 5 -year maturity and bears a variable interest at 30 -day LIBOR plus 300 basis points and is secured by a pledge of all of the acquiring entity s assets. In addition, BPPR provided the joint venture with a non-revolving advance facility (the advance facility ) of $\$ 35.0$ million to cover unfunded commitments and
costs-to-complete related to certain construction projects, and a revolving working capital line (the working capital line ) of $\$ 30.0$ million to fund certain operating expenses of the joint venture. Cash proceeds received by the joint venture are first used to cover debt service payments for the acquisition loan, advance facility, and the working capital line described above which must be paid in full before proceeds can be used for other purposes. The distributable cash proceeds are determined based on a pro-rata basis in accordance with the respective equity ownership percentages. BPPR s equity interest in the joint venture ranks pari-passu with those of other parties involved. As part of the transaction executed in March 2013, BPPR received $\$ 92.3$ million in cash and a $24.9 \%$ equity interest in the joint venture. The Corporation is not required to provide any other financial support to the joint venture.

BPPR accounted for this transaction as a true sale pursuant to ASC Subtopic 860-10 and thus recognized the cash received, its equity investment in the joint venture, and the acquisition loan provided to the joint venture and derecognized the loans and real estate owned sold.

The Corporation has determined that PR Asset Portfolio 2013-1 International, LLC is a VIE but the Corporation is not the primary beneficiary. All decisions are made by CPG (or an affiliate thereof) (the Manager ), except for certain limited material decisions which would require the unanimous consent of all members. The Manager is authorized to execute and deliver on behalf of the joint

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venture any and all documents, contracts, certificates, agreements and instruments, and to take any action deemed necessary in the benefit of the joint venture. Also, the Manager delegates the day-to-day management and servicing of the loans to PR Asset Portfolio Servicing International, LLC, an affiliate of CPG.

The initial fair value of the Corporation s equity interest in the joint venture was determined based on the fair value of the loans and real estate owned transferred to the joint venture of $\$ 306$ million which represented the purchase price of the loans agreed by the parties and was an arm s-length transaction between market participants in accordance with ASC Topic 820, reduced by the acquisition loan provided by BPPR to the joint venture, for a total net equity of $\$ 124$ million. Accordingly, the $24.9 \%$ equity interest held by the Corporation was valued at $\$ 31$ million. Thus, the fair value of the equity interest is considered a Level 2 fair value measurement since the inputs were based on observable market inputs.

The Corporation holds variable interests in this VIE in the form of the $24.9 \%$ equity interest (the Investment in PR Asset Portfolio 2013-1 International, LLC ) and the financing provided to the joint venture. The equity interest is accounted for under the equity method of accounting pursuant to ASC Subtopic 323-10.

The following table presents the carrying amount and classification of the assets and liabilities related to the Corporation s variable interests in the non-consolidated VIE, PR Asset Portfolio 2013-1 International, LLC, and its maximum exposure to loss at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Loans held-in-portfolio: |  |  |  |  |
| Acquisition loan | \$ | 122,536 | \$ | 157,660 |
| Advances under the working capital line |  | 1,099 |  | 1,196 |
| Advances under the advance facility |  | 6,968 |  | 1,427 |
| Total loans held-in-portfolio | \$ | 130,603 | \$ | 160,283 |
| Accrued interest receivable | \$ | 362 | \$ | 436 |
| Other assets: |  |  |  |  |
| Investment in PR Asset Portfolio 2013-1 International, LLC | \$ | 32,079 | \$ | 30,478 |
| Total assets | \$ | 163,044 | \$ | 191,197 |
| Deposits | \$ | $(20,871)$ | \$ | $(20,808)$ |
| Total liabilities | \$ | $(20,871)$ | \$ | $(20,808)$ |
| Total net assets | \$ | 142,173 | \$ | 170,389 |
| Maximum exposure to loss | \$ | 142,173 | \$ | 170,389 |

The Corporation determined that the maximum exposure to loss under a worst case scenario at June 30, 2014 would be not recovering the carrying amount of the acquisition loan, the advances on the advance facility and working

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capital line, if any, and the equity interest held by the Corporation, net of the deposits.

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Note 26 Related party transactions with affiliated company / joint venture

## EVERTEC

The Corporation has an investment in EVERTEC, Inc. ( EVERTEC ), which provides various processing and information technology services to the Corporation and its subsidiaries and gives BPPR access to the ATH network owned and operated by EVERTEC. As of June 30, 2014, the Corporation s stake in EVERTEC is of $14.8 \%$. The investment in EVERTEC is accounted for under the equity method and is evaluated for impairment if events or circumstances indicate that a decrease in value of the investment has occurred that is other than temporary. Refer to Note 31 Related party transactions to the consolidated financial statements included in the Corporation s 2013 Annual Report for details.

The Corporation received $\$ 2.3$ million in dividend distributions during the six months ended June 30, 2014 from its investments in EVERTEC s holding company and none during the six months ended June 30, 2013. The Corporation s equity in EVERTEC is presented in the table which follows and is included as part of other assets in the consolidated statements of financial condition.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :--- | :---: | :---: | :---: | :---: |
| Equity investment in EVERTEC | $\$ ~ 22,159$ | $\$$ | 19,931 |

The Corporation had the following financial condition balances outstanding with EVERTEC at June 30, 2014 and December 31, 2013. Items that represent liabilities to the Corporation are presented with parenthesis.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :--- | :---: | :---: | :---: |
| Accounts receivable (Other assets) | 3,730 | 8,634 |  |
| Deposits | $(16,971)$ | $(14,289)$ |  |
| Accounts payable (Other liabilities) | $(16,594)$ | $(15,862)$ |  |
|  |  |  |  |
| Net total | $\$$ | $(29,835)$ | $\$$ |

The Corporation s proportionate share of income or loss from EVERTEC is included in other operating income in the consolidated statements of operations. The following table presents the Corporation s proportionate share of EVERTEC s income (loss) and changes in stockholders equity for the quarters and six months ended June 30, 2014 and 2013.

| (In thousands) | Quarter ended June 30, 2014 |  | Six months ended <br> June 30, 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
| Share of income from the investment in |  |  |  |  |
| EVERTEC | \$ | 2,553 | \$ | 5,332 |
| Share of other changes in EVERTEC s stockholders equity |  | 83 |  | 321 |

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| Share of EVERTEC s changes in equity |
| :--- | :--- | :--- | :--- | :--- |
| recognized in income |$\quad \$ \quad 2,636 \quad \$ \quad 5,653$


| (In thousands) | Quarter ended June 30, 2013 | Six months ended <br> June 30, 2013 |  |
| :---: | :---: | :---: | :---: |
| Share of loss from the investment in EVERTEC | $(18,652)$ |  | $(17,545)$ |
| Share of other changes in EVERTEC s stockholders equity | 37,722 |  | 36,067 |
| Share of EVERTEC s changes in equity recognized in income | 19,070 | \$ | 18,522 |

The following tables present the transactions and service payments between the Corporation and EVERTEC (as an affiliate) and their impact on the results of operations for the quarters and six months ended June 30, 2014 and 2013. Items that represent expenses to the Corporation are presented with parenthesis.

|  | Quarter ended <br> June 30, <br> 2014 | Six months ended <br> June 30, <br> 2014 | Category |
| :--- | ---: | :---: | ---: |
| (In thousands) | $(19)$ | $(39)$ | Interest expense |
| Interest expense on deposits | 6,709 | 13,128 | Other service fees |
| ATH and credit cards <br> interchange income from <br> services to EVERTEC | 1,750 | 3,427 | Net occupancy |
| Rental income charged to <br> EVERTEC | $(38,877)$ | $(77,639)$ | Professional fees |
| Processing fees on services <br> provided by EVERTEC | 233 | 454 | Other operating expenses |
| Other services provided to <br> EVERTEC | $(30,204)$ | $\$$ | $(60,669)$ |

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|  | Quarter ended <br> June 30, <br> Six months ended <br> June 30, <br> 2013 | 2013 | Category |  |
| :--- | :---: | :---: | :---: | ---: |
| In thousands) | $\$ 1,638$ | $\$$ | 2,491 | Interest income |

EVERTEC has a letter of credit issued by BPPR, for an amount of \$ 3.6 million at June 30, 2014 (December 31, 2013 - $\$ 3.6$ million). The Corporation also agreed to maintain outstanding this letter of credit for a 5 -year period which expires on September 30, 2015. EVERTEC and the Corporation entered into a Reimbursement Agreement, in which EVERTEC will reimburse the Corporation for any losses incurred by the Corporation in connection with the performance bonds and the letter of credit. Possible losses resulting from these agreements are considered insignificant.

## PRLP 2011 Holdings LLC

As indicated in Note 25 to the consolidated financial statements, the Corporation holds a $24.9 \%$ equity interest in PRLP 2011 Holdings LLC and currently provides certain financing to the joint venture as well as holds certain deposits from the entity.

The Corporation s equity in PRLP 2011 Holdings, LLC is presented in the table which follows and is included as part of other assets in the consolidated statements of financial condition.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :--- | :--- | :--- | :--- |
| Equity investment in PRLP 2011 Holdings, | $\$ \quad 24,818$ | $\$$ | 26,596 |

The Corporation had the following financial condition balances outstanding with PRLP 2011 Holdings, LLC at June 30, 2014 and December 31, 2013.

| (In thousands) | June | 30, 2014 | December 31, 2013 |  |
| :--- | :---: | :---: | :---: | :---: |
| Loans | $\$$ | 7,910 | $\$$ | 19,647 |
| Accrued interest receivable |  | 30 |  | 65 |
| Deposits (non-interest bearing) |  | $(3,596)$ |  | $(3,621)$ |
|  |  |  |  |  |
| Net total | $\$$ | 4,344 | $\$$ | 16,091 |

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The Corporation s proportionate share of income or loss from PRLP 2011 Holdings, LLC is included in other operating income in the consolidated statements of operations. The following table presents the Corporation s proportionate share of income (loss) from PRLP 2011 Holdings, LLC for the quarters ended June 30, 2014 and 2013.

|  | Quarter ended <br> June 30, <br> 2014 | Six months ended <br> June 30, 2014 |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\$ \quad(32)$ | $\$$ | $(1,778)$ |


|  | Quarter <br> ended <br> June 30, <br> 2013 | Six months <br> ended |
| :--- | :---: | :---: |
| June 30, 2013 |  |  |

The following table presents transactions between the Corporation and PRLP 2011 Holdings, LLC and their impact on the Corporation s results of operations for the quarters and six months ended June 30, 2014 and 2013.

|  | Quarter ended Six months ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| June 30, | June 30, |  |  |  |
| (In thousands) | 2014 | 2014 | Category |  |
| Interest income on loan to PRLP | $\$$ | 99 | $\$$ | 271 | Interest income


|  | Quarter ended Six months ended |  |  |
| :--- | :---: | :---: | :---: |
| June 30, | June 30, |  |  |
| (In thousands) | 2013 | 2013 | Category |
| Interest income on loan to | $\$$ | 277 | $\$$ | $674 \quad$ Interest income

## PR Asset Portfolio 2013-1 International, LLC

As indicated in Note 25 to the consolidated financial statements, effective March 2013 the Corporation holds a $24.9 \%$ equity interest in PR Asset Portfolio 2013-1 International, LLC and currently provides certain financing to the joint venture as well as holds certain deposits from the entity.

The Corporation s equity in PR Asset Portfolio 2013-1 International, LLC is presented in the table which follows and is included as part of other assets in the consolidated statements of financial condition.

| Equity investment in PR Asset Portfolio |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 2013-1 International, LLC | $\$ \quad 32,079 \quad \$$ | 30,478 |  |

The Corporation had the following financial condition balances outstanding with PR Asset Portfolio 2013-1 International, LLC, at June 30, 2014 and December 31, 2013.

| (In thousands) | June 30, 2014 | December 31, 2013 |  |  |
| :--- | :---: | :---: | :---: | :---: |
| Loans | $\$$ | 130,603 | $\$$ | 160,283 |
| Accrued interest receivable |  | 362 |  | 436 |
| Deposits |  | $(20,871)$ |  | $(20,808)$ |
|  |  |  |  |  |
| Net total | $\$$ | 110,094 | $\$$ | 139,911 |

The Corporation s proportionate share of income or loss from PR Asset Portfolio 2013-1 International, LLC is included in other operating income in the consolidated statements of operations. The following table presents the Corporation s proportionate share of income (loss) from PR Asset Portfolio 2013-1 International, LLC for the quarter and six months ended June 30, 2014 and 2013.

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|  | Quarter ended <br> June 30, <br> 2014 | Six months ended <br> June 30, 2014 |  |
| :--- | :---: | :---: | :---: |
| (In thousands) <br> Share of income from the equity investment in <br> PR Asset Portfolio 2013-1 International, LLC | $\$ \quad 161$ | $\$$ | 1,450 |

The following table presents transactions between the Corporation and PR Asset Portfolio 2013-1 International, LLC and their impact on the Corporation s results of operations for the quarter ended June 30, 2014 and 2013.

| (In thousands) | Quarter ended Six months ended June 30, June 30, 2014 2014 |  |  |  | Category |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income on loan to PR Asset Portfolio 2013-1 International, LLC | \$ |  | \$ | 2,344 | Interest income |
| Servicing fee paid by PR Asset Portfolio 2013-1 International, LLC |  |  |  | 70 | Other service fees |
| Total | \$ | 1,082 | \$ | 2,414 |  |
| (In thousands) |  | $\begin{aligned} & \text { arter } \\ & \text { ded } \\ & \text { e } 30, \\ & 13 \end{aligned}$ |  | $\begin{aligned} & \text { onths } \\ & \text { led } \\ & 30, \\ & 13 \end{aligned}$ | Category |
| Interest income on loan to PR Asset Portfolio 2013-1 International, LLC | \$ | 116 | \$ | 116 | Interest income |
| Servicing fee paid by PR Asset Portfolio 2013-1 International, LLC |  | 45 |  | 45 | Other service fees |
| Total | \$ | 161 | \$ | 161 |  |

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## Note 27 Fair value measurement

ASC Subtopic 820-10 Fair Value Measurements and Disclosures establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market.

Level 2 - Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3 - Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation s own assumptions about assumptions that market participants would use in pricing the asset or liability.
The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed prices or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument s fair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation s credit standing, constraints on liquidity and unobservable parameters that are applied consistently. There have been no changes in the Corporation s methodologies used to estimate the fair value of assets and liabilities since December 31, 2013. Refer to the Critical Accounting Policies / Estimates in the 2012 Annual Report for additional information on the accounting guidance and the Corporation s policies or procedures related to fair value measurements.

The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating fair value could significantly affect the results.

## Fair Value on a Recurring and Nonrecurring Basis

The following fair value hierarchy tables present information about the Corporation s assets and liabilities measured at fair value on a recurring basis at June 30, 2014 and December 31, 2013 and on a nonrecurring basis in periods subsequent to initial recognition for the six months ended June 30, 2014 and 2013:

At June 30, 2014

| (In thousands) | Level 1 | Level 2 | Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| RECURRING FAIR VALUE MEASUREMENTS |  |  |  |  |
| Assets |  |  |  |  |
| Investment securities available-for-sale: |  |  |  |  |
| U.S. Treasury securities | \$ | \$ 27,729 | \$ | \$ 27,729 |
| Obligations of U.S. Government sponsored entities |  | 2,217,230 |  | 2,217,230 |
| Obligations of Puerto Rico, States and political subdivisions |  | 69,171 |  | 69,171 |
| Collateralized mortgage obligations federal agencies |  | 2,303,472 |  | 2,303,472 |
| Collateralized mortgage obligations private label |  | 130 |  | 130 |
| Mortgage-backed securities |  | 1,013,879 | 6,169 | 1,020,048 |
| Equity securities | 213 | 4,130 |  | 4,343 |
| Other |  | 11,869 |  | 11,869 |
| Total investment securities available-for-sale | \$ 213 | \$ 5,647,610 | \$6,169 | \$ 5,653,992 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions | \$ | \$ 8,197 | \$ | \$ 8,197 |

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| Collateralized mortgage obligations |  |  | 351 |  | 1,494 |  | 1,845 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mortgage-backed securities federal agencies |  |  | 309,280 |  | 7,802 |  | 317,082 |
| Other |  |  | 17,389 |  | 1,283 |  | 18,672 |
| Total trading account securities | \$ | \$ | 335,217 | \$ | 10,579 |  | \$ 345,796 |
| Mortgage servicing rights | \$ | \$ |  | \$ | 151,951 |  | 151,951 |
| Derivatives |  |  | 27,586 |  |  |  | 27,586 |
| Total assets measured at fair value on a recurring basis | \$ 213 |  | 6,010,413 | \$ | 168,699 |  | \$6,179,325 |
| Liabilities |  |  |  |  |  |  |  |
| Derivatives | \$ | \$ | $(25,611)$ | \$ |  |  | $(25,611)$ |
| Contingent consideration |  |  |  |  | $(127,551)$ |  | $(127,551)$ |
| Total liabilities measured at fair value on a recurring basis | \$ | \$ | $(25,611)$ |  | $(127,551)$ |  | \$ $(153,162)$ |

At December 31, 2013

| (In thousands) | Level 1 | Level 2 | Level 3 |
| :--- | :--- | :--- | :--- |
| RECURRING FAIR VALUE |  |  |  |
| MEASUREMENTS |  |  |  |

Assets
Investment securities available-for-sale:

| U.S. Treasury securities | \$ |  | \$ | 28,482 | \$ |  | \$ 28,482 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  |  |  | 629,205 |  |  |  | 1,629,205 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  | 66,377 |  |  |  | 66,377 |
| Collateralized mortgage obligations federal agencies |  |  |  | 418,296 |  |  |  | 2,418,296 |
| Collateralized mortgage obligations private label |  |  |  | 513 |  |  |  | 513 |
| Mortgage-backed securities |  |  |  | 29,118 |  | 6,523 |  | 1,135,641 |
| Equity securities |  | 412 |  | 3,704 |  |  |  | 4,116 |
| Other |  |  |  | 12,170 |  |  |  | 12,170 |
| Total investment securities available-for-sale | \$ |  |  | 287,865 | \$ | 6,523 |  | 5,294,800 |

Trading account securities, excluding
derivatives:
Obligations of Puerto Rico, States and political

| subdivisions | $\$$ | $\$$ | 7,586 | $\$$ | $\$ 4,586$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Collateralized mortgage obligations | 426 | 1,423 | 1,849 |  |  |
| Mortgage-backed securities federal agencies | 302,952 | 9,799 | 312,751 |  |  |
| Other | 15,545 | 1,929 | 17,474 |  |  |

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| Six months ended June 30, 2014 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | Level 2 | Level 3 | Total |  |  |
| NONRECURRING FAIR VALUE |  |  |  |  |  |  |
| MEASUREMENTS |  |  |  |  |  |  |
| Assets |  |  |  |  |  | -downs |
| Loans ${ }^{11]}$ | \$ | \$ | \$ 77,279 | \$ 77,279 | \$ | $(18,232)$ |
| Loans held-for-sale ${ }^{[2]}$ |  |  |  |  |  | (38) |
| Other real estate owned ${ }^{[3]}$ |  | 4,200 | 35,959 | 40,159 |  | $(14,276)$ |
| Other foreclosed assets ${ }^{[3]}$ |  |  | 817 | 817 |  | (733) |
| Total assets measured at fair value on a nonrecurring basis | \$ | \$ 4,200 | \$ 114,055 | \$ 118,255 | \$ | $(33,279)$ |

[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35. Costs to sell are excluded from the reported fair value amount.
[2] Relates to lower of cost or fair value adjustments on loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. Costs to sell are excluded from the reported fair value amount.
[3] Represents the fair value of foreclosed real estate and other collateral owned that were written down to their fair value. Costs to sell are excluded from the reported fair value amount.

| Six months ended June 30, 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) Level 1 Level 2 Level 3 Total |  |  |  |  |  |  |  |
| NONRECURRING FAIR VALUE MEASUREMENTS |  |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  | te-downs |
| Loans ${ }^{[1]}$ | \$ | \$ | \$ 40,801 | \$ | 40,801 | \$ | $(22,048)$ |
| Loans held-for-sale ${ }^{[2]}$ |  |  |  |  |  |  | $(364,820)$ |
| Other real estate owned ${ }^{[3]}$ |  | 14,788 | 44,405 |  | 59,193 |  | $(22,164)$ |
| Other foreclosed assets ${ }^{[3]}$ |  |  | 230 |  | 230 |  | (69) |
| Total assets measured at fair value on a nonrecurring basis | \$ | \$ 14,788 | \$85,436 |  | 00,224 | \$ | $(409,101)$ |

[1] Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC Section 310-10-35.Costs to sell are excluded from the reported fair value amount.
[2] Relates to lower of cost or fair value adjustments on loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. Costs to sell are excluded from the reported fair value amount.

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Represents the fair value of foreclosed real estate and other collateral owned that were written down to their fair value. Costs to sell are excluded from the reported fair value amount.
The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters and six months ended June 30, 2014 and 2013.

Quarter ended June 30, 2014
MBS
Other
classified CMOs MBS securities as investmentlassified classified classified
securities as trading as trading as trading Mortgage
available- account account account servicing Total Contingent Total

| (In thousands) |  | r-sale | securities | securities | securities | rights | assets | consideration | liabilities |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at March 31, 2014 | \$ | 6,379 | \$ 1,561 | \$ 8,301 | \$ 1,715 | \$ 156,529 | \$ 174,485 | \$ $(126,345)$ | \$ $(126,345)$ |
| Gains (losses) included in earnings |  | (1) | (1) | (75) | (432) | $(7,740)$ | $(8,249)$ | $(1,206)$ | $(1,206)$ |
| Gains (losses) included in OCI |  | (39) |  |  |  |  | (39) |  |  |
| Additions |  |  |  | 500 |  | 3,164 | 3,664 |  |  |
| Settlements |  | (170) | (66) | (924) |  | (2) | $(1,162)$ |  |  |

Balance at June 30, $2014 \quad \$ 6,169 \quad \$ 1,494 \quad \$ 7,802 \quad \$ 1,283 \quad \$ 151,951 \quad \$ 168,699 \quad \$(127,551) \quad \$(127,551)$

Changes in unrealized gains (losses) included in earnings relating to assets still held at $\begin{array}{llllllllllllll}\text { June 30, } 2014 & \$ & \$(1) & \$(41) & \$(394) & \$(2,818) & \$(3,254) & \$(1,206) & \$(1,206)\end{array}$

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Six months ended June 30, 2014

| (In thousands) |  | MBS <br> ssified <br> vestmen <br> curities <br> ailable- <br> r-sale | CMOs <br> classified as trading account securities |  | MBS assified trading count curities | Other securities classified as trading account securities | Mortgage servicing rights | Total assets | Contingent consideration | Total liabilities |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at January 1 2014 | \$ |  | \$ 1,423 | \$ | 9,799 | \$ 1,929 | \$ 161,099 | \$ 180,773 | \$ $(128,299)$ | \$ $(128,299)$ |
| Gains (losses) included in earnings |  | (3) | (11) |  | (114) | (646) | $(15,836)$ | $(16,610)$ | (38) | (38) |
| Gains (losses) included in OCI |  | (81) |  |  |  |  |  | (81) |  |  |
| Additions |  |  | 263 |  | 651 |  | 6,692 | 7,606 |  |  |
| Sales |  |  |  |  | $(1,109)$ |  |  | $(1,109)$ |  |  |
| Settlements |  | (270) | (181) |  | $(1,425)$ |  | (4) | $(1,880)$ | 786 | 786 |
| Balance at June 30, 2014 | \$ | 6,169 | \$ 1,494 | \$ | 7,802 | \$ 1,283 | \$ 151,951 | \$ 168,699 | \$ $(127,551)$ | \$ 127,551 ) |
| Changes in unrealized gains (losses) included in earnings relating to assets still held at June 30, 2014 | \$ |  | \$ (8) |  | (65) | \$ (530) | \$ (5,842) | \$ (6,445) | \$ (38) | \$ (38) |

Quarter ended June 30, 2013
MBS MBS Other
classified CMOs classified securities as investmentlassified as classified securities as trading trading as trading Mortgage available- account account account servicing Total Contingent Total (In thousands) for-sale securities securities securities rights assets consideration liabilities Balance at March
31, $2013 \quad \$ 7,043 \quad \$ 2,025 \quad \$ 10,937 \quad \$ 2,143 \quad \$ 153,949 \quad \$ 176,097 \quad \$(118,777) \quad \$(118,777)$

Gains (losses)

| included in earnings | $(2)$ | $(3)$ | $(83)$ | $(101)$ | $(5,126)$ | $(5,315)$ |
| :--- | ---: | :---: | :---: | :---: | :---: | :---: |
| Gains (losses) | $(85)$ |  |  |  | $(476)$ |  |
| included in OCI |  | 20 | 231 | $55)$ |  |  |
| Additions |  | $(324)$ |  | 5,050 | 5,301 |  |
| Sales | $(200)$ | $(65)$ | $(750)$ |  | $(429)$ | $(1,444)$ |
| Settlements |  |  |  |  |  |  |

Balance at June 30,
2013 \$ 6,756 \$ 1,653 \$ 10,335 \$ 2,042 \$ 153,444

Changes in unrealized gains (losses) included in earnings relating to assets still held at June 30, 2013

$$
\begin{array}{llllllllllllll}
\$ & \$ & 1 & \$ & (14) & \$ & 48 & \$ & 2,569 & \$ & 2,604 & \$ & (476) & \$ \tag{476}
\end{array}
$$

Six months ended June 30, 2013
MBS
MBS Other
classified CMOs classified securities as investmentlassified as classified as securities as trading trading trading Mortgage available- account account account servicing Total Contingent Total for-sale securities securities securities rights assets consideration liabilities
(In thousands) for-sale securities securities securities rights assets consideration liabilities Balance at
January 1, 2013 \$ 7,070 $\quad \$ 2,499 \quad \$ 11,818 \quad \$ 2,240 \quad \$ 154,430 \quad \$ 178,057 \quad \$(112,002) \quad \$(112,002)$ Gains (losses)
included in earnings (3) $\quad 1 \quad(174) \quad(198) \quad(10,741) \quad(11,115) \quad(7,251) \quad(7,251)$

Gains (losses) included in OCI
(86)

| Additions | 25 | 258 | 10,197 | 10,480 |  |
| :--- | ---: | ---: | ---: | :---: | :---: |
| Sales |  | $(699)$ |  |  | $(699)$ |
| Settlements | $(225)$ | $(173)$ | $(1,567)$ | $(242)$ | $(2,407)$ |

Balance at June 30, 2013 \$ 6,756 \$ 1,653 \$ 10,335 \$ 2,042 \$ 153,444 \$ 174,230 $\quad \$(119,253) \quad \$(119,253)$

Changes in
unrealized gains
(losses) included in
earnings relating to assets still held at $\begin{array}{lllllllllllll}\text { June 30, } 2013 & \$ & \$ & 3 & \$ & (45) & \$ & (7) & \$ & 4,013 & \$ & 3,964 & \$\end{array}(7,251) \$$

There were no transfers in and / or out of Level 1, Level 2, or Level 3 for financial instruments measured at fair value on a recurring basis during the quarters and six months ended June 30, 2014 and 2013.

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Gains and losses (realized and unrealized) included in earnings for the quarter and six months ended June 30, 2014 and 2013 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:

| (In thousands) | Quarter ended June 30, 2014 |  |  | Six months ended June 30, 2014 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total gains (losses) included in earnings | hang <br> ns as | unrealized relating to ill held <br> g date | Total gains (losses) included in earnings |  | unrealized relating to ill held <br> date |
| Interest income | \$ (1) | \$ |  | \$ (3) | \$ |  |
| FDIC loss share (expense) income | $(1,206)$ |  | $(1,206)$ | (38) |  | (38) |
| Mortgage banking activities | $(7,740)$ |  | $(2,818)$ | $(15,836)$ |  | $(5,842)$ |
| Trading account profit (loss) | (508) |  | (436) | (771) |  | (603) |
| Total | \$ $(9,455)$ | \$ | $(4,460)$ | \$ $(16,648)$ | \$ | $(6,483)$ |



The following table includes quantitative information about significant unobservable inputs used to derive the fair value of Level 3 instruments, excluding those instruments for which the unobservable inputs were not developed by the Corporation such as prices of prior transactions and/or unadjusted third-party pricing sources.

|  | Fair value at June |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $30 \text {, }$ |  |  |  |
| In thousands) | \$ $\quad 1,494$ | Discounted cash flow model | Weighted average life | Weighted average (range) |


[1] Loans held-in-portfolio in which haircuts were not applied to external appraisals were excluded from this table.
[2] Other real estate owned in which haircuts were not applied to external appraisals were excluded from this table. The significant unobservable inputs used in the fair value measurement of the Corporation s collateralized mortgage obligations and interest-only collateralized mortgage obligation (reported as other ), which are classified in the trading category, are yield, constant prepayment rate, and weighted average life. Significant increases (decreases) in any of those inputs in isolation would

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result in significantly lower (higher) fair value measurement. Generally, a change in the assumption used for the constant prepayment rate will generate a directionally opposite change in the weighted average life. For example, as the average life is reduced by a higher constant prepayment rate, a lower yield will be realized, and when there is a reduction in the constant prepayment rate, the average life of these collateralized mortgage obligations will extend, thus resulting in a higher yield. These particular financial instruments are valued internally by the Corporation s investment banking and broker-dealer unit utilizing internal valuation techniques. The unobservable inputs incorporated into the internal discounted cash flow models used to derive the fair value of collateralized mortgage obligations and interest-only collateralized mortgage obligation (reported as other ), which are classified in the trading category, are reviewed by the Corporation s Corporate Treasury unit on a quarterly basis. In the case of Level 3 financial instruments which fair value is based on broker quotes, the Corporation s Corporate Treasury unit reviews the inputs used by the broker-dealers for reasonableness utilizing information available from other published sources and validates that the fair value measurements were developed in accordance with ASC Topic 820. The Corporate Treasury unit also substantiates the inputs used by validating the prices with other broker-dealers, whenever possible.

The significant unobservable inputs used in the fair value measurement of the Corporation s mortgage servicing rights are constant prepayment rates and discount rates. Increases in interest rates may result in lower prepayments. Discount rates vary according to products and / or portfolios depending on the perceived risk. Increases in discount rates result in a lower fair value measurement. The Corporation s Corporate Comptroller $s$ unit is responsible for determining the fair value of MSRs, which is based on discounted cash flow methods based on assumptions developed by an external service provider, except for prepayment speeds, which are adjusted internally for the local market based on historical experience. The Corporation s Corporate Treasury unit validates the economic assumptions developed by the external service provider on a quarterly basis. In addition, an analytical review of prepayment speeds is performed quarterly by the Corporate Comptroller s unit. Significant variances in prepayment speeds are investigated by the Corporate Treasury unit. The Corporation s MSR Committee analyzes changes in fair value measurements of MSRs and approves the valuation assumptions at each reporting period. Changes in valuation assumptions must also be approved by the MSR Committee. The fair value of MSRs are compared with those of the external service provider on a quarterly basis in order to validate if the fair values are within the materiality thresholds established by management to monitor and investigate material deviations. Back-testing is performed to compare projected cash flows with actual historical data to ascertain the reasonability of the projected net cash flow results.

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## Note 28 Fair value of financial instruments

The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.

The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.

For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management $s$ best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions.

The fair values reflected herein have been determined based on the prevailing interest rate environment at June 30, 2014 and December 31, 2013, as applicable. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation s fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation s value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation.

Following is a description of the Corporation s valuation methodologies and inputs used to estimate the fair values for each class of financial assets and liabilities not measured at fair value, but for which the fair value is disclosed. The disclosure requirements exclude certain financial instruments and all non-financial instruments. Accordingly, the aggregate fair value amounts of the financial instruments disclosed do not represent management sestimate of the underlying value of the Corporation. For a description of the valuation methodologies and inputs used to estimate the fair value for each class of financial assets and liabilities measured at fair value, refer to Note 27.

## Cash and due from banks

Cash and due from banks include cash on hand, cash items in process of collection, and non-interest bearing deposits due from other financial institutions. The carrying amount of cash and due from banks is a reasonable estimate of its fair value. Cash and due from banks are classified as Level 1.

## Money market investments

Investments in money market instruments include highly liquid instruments with an average maturity of three months or less. For this reason, they carry a low risk of changes in value as a result of changes in interest rates, and the carrying amount approximates their fair value. Money market investments include federal funds sold, securities purchased under agreements to resell, time deposits with other banks, and cash balances, including those held at the Federal Reserve. These money market investments are classified as Level 2, except for cash balances which generate interest, including those held at the Federal Reserve, which are classified as Level 1.

## Investment securities held-to-maturity

Obligations of Puerto Rico, States and political subdivisions: Municipal bonds include Puerto Rico public municipalities debt and bonds collateralized by second mortgages under the Home Purchase Stimulus Program. Puerto Rico public municipalities debt was valued internally based on benchmark treasury notes and a credit spread derived from comparable Puerto Rico government trades and recent issuances. Puerto Rico public municipalities debt is classified as Level 3. Given that the fair value of municipal bonds collateralized by second mortgages was based on internal yield and prepayment speed assumptions, these municipal bonds are classified as Level 3.

Agency collateralized mortgage obligation: The fair value of the agency collateralized mortgage obligation ( CMO ), which is guaranteed by GNMA, was based on internal yield and prepayment speed assumptions. This agency CMO is classified as Level 3.

Other: Other securities include foreign and corporate debt. Given that the fair value was based on quoted prices for similar instruments, foreign debt is classified as Level 2 . The fair value of corporate debt, which is collateralized by municipal bonds of Puerto Rico, was internally derived from benchmark treasury notes and a credit spread based on comparable Puerto Rico government trades, similar securities, and/or recent issuances. Corporate debt is classified as Level 3.

## Other investment securities

Federal Home Loan Bank capital stock: Federal Home Loan Bank (FHLB) capital stock represents an equity interest in the FHLB of New York. It does not have a readily determinable fair value because its ownership is restricted and it lacks a market. Since the excess stock is repurchased by the FHLB at its par value, the carrying amount of FHLB capital stock approximates fair value. Thus, these stocks are classified as Level 2.

Federal Reserve Bank capital stock: Federal Reserve Bank (FRB) capital stock represents an equity interest in the FRB of New York. It does not have a readily determinable fair value because its ownership is restricted and it lacks a market. Since the canceled stock is repurchased by the FRB for the amount of the cash subscription paid, the carrying amount of FRB capital stock approximates fair value. Thus, these stocks are classified as Level 2.

Trust preferred securities: These securities represent the equity-method investment in the common stock of these trusts. Book value is the same as fair value for these securities since the fair value of the junior subordinated debentures is the same amount as the fair value of the trust preferred securities issued to the public. The equity-method investment in the common stock of these trusts is classified as Level 2, except for that of Popular Capital Trust III (Troubled Asset Relief Program) which is classified as Level 3. Refer to Note 20 for additional information on these trust preferred securities.

Other investments: Other investments include private equity method investments and Visa Class B common stock held by the Corporation. Since there are no observable market values, private equity method investments are classified as Level 3. The Visa Class B common stock was priced by applying the quoted price of Visa Class A common stock, net of a liquidity adjustment, to the as converted number of Class A common shares since these Class B common shares are restricted and not convertible to Class A common shares until pending litigation is resolved. Thus, these stocks are classified as Level 3.

## Loans held-for-sale

The fair value of certain impaired loans held-for-sale was based on a discounted cash flow model that assumes that no principal payments are received prior to the effective average maturity date, that the outstanding unpaid principal balance is reduced by a monthly net loss rate, and that the remaining unpaid principal balance is received as a lump sum principal payment at the effective average maturity date. The remaining unpaid principal balance expected to be received, which is based on the prior 12-month cash payment experience of these loans and their expected collateral recovery, was discounted using the interest rate currently offered to clients for the origination of comparable loans. These loans were classified as Level 3. As of June 30, 2014, no loans were valued under this methodology. For loans held-for-sale originated with the intent to sell in the secondary market, its fair value was determined using similar characteristics of loans and secondary market prices assuming the conversion to mortgage-backed securities. Given that the valuation methodology uses internal assumptions based on loan level data, these loans are classified as Level 3. The fair value of certain other loans held-for-sale is based on bids received from potential buyers; binding offers; or external appraisals, net of internal adjustments and estimated costs to sell. Loans held-for-sale based on binding offers are classified as Level 2. Loans held-for-sale based on indicative offers and/or external appraisals are classified as Level 3.

## Loans held-in-portfolio

The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, fair values were estimated based on an exit price by discounting expected cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount. Loans held-in-portfolio are classified as Level 3.

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## FDIC loss share asset

Fair value of the FDIC loss share asset was estimated using projected net losses related to the loss sharing agreements, which are expected to be reimbursed by the FDIC. The projected net losses were discounted using the U.S. Government agency curve. The loss share asset is classified as Level 3.

## Deposits

Demand deposits: The fair value of demand deposits, which have no stated maturity, was calculated based on the amount payable on demand as of the respective dates. These demand deposits include non-interest bearing demand deposits, savings, NOW, and money market accounts. Thus, these deposits are classified as Level 2.

Time deposits: The fair value of time deposits was calculated based on the discounted value of contractual cash flows using interest rates being offered on time deposits with similar maturities. The non-performance risk was determined using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution. For certain 5 -year certificates of deposit in which customers may withdraw their money anytime with no penalties or charges, the fair value of these certificates of deposit incorporate an early cancellation estimate based on historical experience. Time deposits are classified as Level 2.
Assets sold under agreements to repurchase

Securities sold under agreements to repurchase (structured and non-structured): Securities sold under agreements to repurchase with short-term maturities approximate fair value because of the short-term nature of those instruments. Resell and repurchase agreements with long-term maturities were valued using discounted cash flows based on the three-month LIBOR. In determining the non-performance credit risk valuation adjustment, the collateralization levels of these long-term securities sold under agreements to repurchase were considered. In the case of callable structured repurchase agreements, the callable feature is not considered when determining the fair value of those repurchase agreements, since there is a remote possibility, based on forward rates, that the investor will call back these agreements before maturity since it is not expected that the interest rates would rise more than the specified interest rate of these agreements. Securities sold under agreements to repurchase (structured and non-structured) are classified as Level 2.
Other short-term borrowings
The carrying amount of other short-term borrowings approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Thus, these other short-term borrowings are classified as Level 2.

## Notes payable

FHLB advances: The fair value of FHLB advances was based on the discounted value of contractual cash flows over their contractual term. In determining the non-performance credit risk valuation adjustment, the collateralization levels of these advances were considered. These advances are classified as Level 2.

Medium-term notes: The fair value of publicly-traded medium-term notes was determined using recent trades of similar transactions. Publicly-traded medium-term notes are classified as Level 2. The fair value of non-publicly traded debt was based on remaining contractual cash outflows, discounted at a rate commensurate with the non-performance credit risk of the Corporation, which is subjective in nature. Non-publicly traded debt is classified as Level 3.

Junior subordinated deferrable interest debentures (related to trust preferred securities): The fair value of junior subordinated interest debentures was determined using recent trades of similar transactions. Thus, these junior subordinated deferrable interest debentures are classified as Level 2.

Junior subordinated deferrable interest debentures (Troubled Asset Relief Program): The fair value of junior subordinated deferrable interest debentures was based on the discounted value of contractual cash flows over their contractual term. The discount rate was based on the rate at which a similar security was priced in the open market. Thus, these junior subordinated deferrable interest debentures are classified as Level 3.

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Others: The other category includes capital lease obligations. Generally accepted accounting principles do not require a fair valuation of capital lease obligations, therefore; it is included at its carrying amount. Capital lease obligations are classified as Level 3.

## Commitments to extend credit and letters of credit

Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. Since the fair value of commitments to extend credit varies depending on the undrawn amount of the credit facility, fees are subject to constant change, and cash flows are dependent on the creditworthiness of borrowers, commitments to extend credit are classified as Level 3. The fair value of letters of credit was based on fees currently charged on similar agreements. Given that the fair value of letters of credit constantly vary due to fees being subject to constant change and whether the fees are received depends on the creditworthiness of the account parties, letters of credit are classified as Level 3.

The following tables present the carrying or notional amounts, as applicable, and estimated fair values for financial instruments with their corresponding level in the fair value hierarchy.

June 30, 2014

| (In thousands) | Carrying amount |  | Level 1 |  | Level 2 |  | Level 3 |  | Fair value |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Financial Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 362,572 | \$ | 362,572 | \$ |  | \$ |  | \$ | 362,572 |
| Money market investments |  | 1,666,944 |  | 1,474,592 |  | 192,352 |  |  |  | 1,666,944 |
| Trading account securities, excluding derivatives ${ }^{[1]}$ |  | 345,796 |  |  |  | 335,217 |  | 10,579 |  | 345,796 |
| Investment securities available-for-sale ${ }^{[1]}$ |  | 5,653,992 |  | 213 |  | ,647,610 |  | 6,169 |  | 5,653,992 |
| Investment securities held-to-maturity: |  |  |  |  |  |  |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | 112,676 |  |  |  |  |  | 101,906 |  | 101,906 |
| Collateralized mortgage obligation-federal agency |  | 104 |  |  |  |  |  | 96 |  | 96 |
| Other |  | 1,500 |  |  |  | 1,499 |  |  |  | 1,499 |
| Total investment securities held-to-maturity | \$ | 114,280 | \$ |  | \$ | 1,499 | \$ | 102,002 | \$ | 103,501 |
| Other investment securities: |  |  |  |  |  |  |  |  |  |  |
| FHLB stock | \$ | 64,021 | \$ |  | \$ | 64,021 | \$ |  | \$ | 64,021 |
| FRB stock |  | 87,981 |  |  |  | 87,981 |  |  |  | 87,981 |
| Trust preferred securities |  | 14,197 |  |  |  | 13,197 |  | 1,000 |  | 14,197 |
| Other investments |  | 1,926 |  |  |  |  |  | 4,501 |  | 4,501 |
| Total other investment securities | \$ | 168,125 | \$ |  | \$ | 165,199 | \$ | 5,501 | \$ | 170,700 |
| Loans held-for-sale | \$ | 97,010 | \$ |  | \$ | 5,361 | \$ | 94,765 | \$ | 100,126 |

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| Loans not covered under loss sharing |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| agreement with the FDIC | $19,108,978$ | $17,879,517$ | $17,879,517$ |  |
| Loans covered under loss sharing |  |  | $3,127,324$ | $3,127,324$ |
| agreements with the FDIC | $2,637,437$ | 627,360 | 627,360 |  |
| FDIC loss share asset | 751,553 | 151,951 | 151,951 |  |
| Mortgage servicing rights | 151,951 |  |  | 27,586 |

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| (In thousands) | June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Carrying amount | $\begin{gathered} \text { Level } \\ 1 \end{gathered}$ | Level 2 | Level 3 | Fair value |
| Financial Liabilities: |  |  |  |  |  |
| Deposits: |  |  |  |  |  |
| Demand deposits | \$ 17,232,379 | \$ | \$ 17,232,379 | \$ | \$ 17,232,379 |
| Time deposits | 7,668,773 |  | 7,709,103 |  | 7,709,103 |
| Total deposits | \$ 24,901,152 | \$ | \$ 24,941,482 | \$ | \$ 24,941,482 |
| Assets sold under agreements to repurchase: |  |  |  |  |  |
| Securities sold under agreements to repurchase | \$ 1,407,771 | \$ | \$ 1,411,777 | \$ | \$ 1,411,777 |
| Structured repurchase agreements | 666,905 |  | 714,897 |  | 714,897 |
| Total assets sold under agreements to repurchase | \$ 2,074,676 | \$ | \$ 2,126,674 | \$ | \$ 2,126,674 |
| Other short-term borrowings ${ }^{[2]}$ | \$ 31,200 | \$ | 31,200 | \$ | \$ 31,200 |
| Notes payable: |  |  |  |  |  |
| FHLB advances | 510,514 |  | 526,054 |  | 526,054 |
| Medium-term notes | 682 |  |  | 707 | 707 |
| Unsecured senior debt securities | 450,000 |  | 457,313 |  | 457,313 |
| Junior subordinated deferrable interest debentures (related to trust preferred securities) | 439,800 |  | 371,762 |  | 371,762 |
| Junior subordinated deferrable interest debentures (Troubled Asset Relief Program) | 936,000 |  |  | 936,000 | 936,000 |
| Others | 23,093 |  |  | 23,093 | 23,093 |
| Total notes payable | \$ 2,360,089 | \$ | \$ 1,355,129 | \$ 959,800 | \$ 2,314,929 |
| Derivatives | \$ 25,611 | \$ | \$ 25,611 | \$ | \$ 25,611 |
| Contingent consideration | \$ 127,551 | \$ | \$ | \$ 127,551 | \$ 127,551 |
| (In thousands) | Notional amount | Level 1 | Level 2 | Level 3 | Fair value |
| Commitments to extend credit | \$ 6,941,925 | \$ | \$ | \$ 1,983 | \$ 1,983 |
| Letters of credit | 52,383 |  |  | 837 | 837 |

[1] Refer to Note 27 to the consolidated financial statements for the fair value by class of financial asset and its hierarchy level.
[2] Refer to Note 18 to the consolidated financial statements for the composition of short-term borrowings.

December 31, 2013
Carrying
(In thousands) amount Level 1

Level 2
Level 3 Fair value

| Financial Assets: |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 423,211 | \$ 423,211 | \$ | \$ | \$ | 423,211 |
| Money market investments |  | 858,453 | 677,033 | 181,420 |  |  | 858,453 |
| Trading account securities, excluding derivatives ${ }^{[1]}$ |  | 339,660 |  | 326,509 | 13,151 |  | 339,660 |
| Investment securities available-for-sale ${ }^{[1]}$ |  | 5,294,800 | 412 | 5,287,865 | 6,523 |  | 5,294,800 |
| Investment securities held-to-maturity: |  |  |  |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | 113,881 |  |  | 94,712 |  | 94,712 |
| Collateralized mortgage obligation-federal agency |  | 115 |  |  | 122 |  | 122 |
| Other |  | 26,500 |  | 1,500 | 24,354 |  | 25,854 |

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| Total investment securities held-to-maturity | \$ | 140,496 | \$ | \$ | 1,500 | \$ | 119,188 | \$ | 120,688 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other investment securities: |  |  |  |  |  |  |  |  |  |
| FHLB stock | \$ | 85,245 | \$ | \$ | 85,245 | \$ |  | \$ | 85,245 |
| FRB stock |  | 80,385 |  |  | 80,385 |  |  |  | 80,385 |
| Trust preferred securities |  | 14,197 |  |  | 13,197 |  | 1,000 |  | 14,197 |
| Other investments |  | 1,925 |  |  |  |  | 4,699 |  | 4,699 |
| Total other investment securities | \$ | 181,752 | \$ | \$ | 178,827 | \$ | 5,699 | \$ | 184,526 |
| Loans held-for-sale | \$ | 110,426 | \$ | \$ | 3,155 | \$ | 109,405 | \$ | 112,560 |
| Loans not covered under loss sharing agreement with the FDIC |  | 21,073,403 |  |  |  |  | 19,070,337 |  | 19,070,337 |
| Loans covered under loss sharing agreements with the FDIC |  | 2,882,335 |  |  |  |  | 3,404,128 |  | 3,404,128 |
| FDIC loss share asset |  | 948,608 |  |  |  |  | 837,131 |  | 837,131 |
| Mortgage servicing rights |  | 161,099 |  |  |  |  | 161,099 |  | 161,099 |
| Derivatives |  | 34,793 |  |  | 34,793 |  |  |  | 34,793 |

December 31, 2013
Carrying Level amount 1

1 amount ,

Level 2 Level $3 \quad$ Fair value (In thousands)
Financial Liabilities:
Deposits:

| Demand deposits | $\$ 18,399,793$ | $\$$ | $\$ 18,399,793$ | $\$$ | $\$ 18,399,793$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Time deposits | $8,311,352$ | $8,367,410$ | $8,367,410$ |  |  |
|  |  |  |  |  | $\$ 26,767,203$ |

Assets sold under agreements to repurchase:

| Securities sold under agreements to |  |  |  |  |  |  |
| :--- | ---: | :--- | ---: | ---: | ---: | ---: |
| repurchase | $\$ 1,021,102$ | $\$$ | $\$ 1,025,628$ | $\$$ | 694,422 | $1,025,628$ |
| Structured repurchase agreements | 638,190 | 694,422 |  |  |  |  |


| Total assets sold under agreements to repurchase | \$ | 1,659,292 | \$ | \$ | 1,720,050 | \$ |  | \$ | 1,720,050 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short-term borrowings ${ }^{[2]}$ | \$ | 401,200 | \$ | \$ | 401,200 | \$ |  | \$ | 401,200 |
| Notes payable: |  |  |  |  |  |  |  |  |  |
| FHLB advances |  | 589,229 |  |  | 604,976 |  |  |  | 604,976 |
| Medium-term notes |  | 689 |  |  |  |  | 716 |  | 716 |
| Junior subordinated deferrable interest debentures (related to trust preferred securities) |  | 439,800 |  |  | 348,222 |  |  |  | 348,222 |
| Junior subordinated deferrable interest debentures (Troubled Asset Relief Program) |  | 531,540 |  |  |  |  | 1,006,638 |  | 1,006,638 |
| Others |  | 23,496 |  |  |  |  | 23,496 |  | 23,496 |


| Total notes payable | \$ | 1,584,754 | \$ | \$ | 953,198 | \$ | 1,030,850 | \$ | 1,984,048 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Derivatives | \$ | 32,378 | \$ | \$ | 32,378 | \$ |  | \$ | 32,378 |
| Contingent consideration | \$ | 128,299 | \$ | \$ |  | \$ | 128,299 | \$ | 128,299 |
| (In thousands) |  | Notional amount | Level 1 |  | Level 2 |  | Level 3 |  | air value |
| Commitments to extend credit | \$ | 7,490,927 | \$ | \$ |  | \$ | 2,571 | \$ | 2,571 |
| Letters of credit |  | 82,007 |  |  |  |  | 901 |  | 901 |

[1] Refer to Note 27 to the consolidated financial statements for the fair value by class of financial asset and its hierarchy level.
[2] Refer to Note 18 to the consolidated financial statements for the composition of short-term borrowings.

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## Note 29 Net (loss) income per common share

The following table sets forth the computation of net (loss) income per common share ( EPS ), basic and diluted, for the quarters and six months ended June 30, 2014 and 2013:

|  | Quarter ended June 30, |  | Six months ended June 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (In thousands, except per share information) | 2014 | 2013 | 2014 | 2013 |  |  |
| Net (loss) income from continuing operations | $\$$ | $(329,585)$ | $\$$ | 312,170 | $\$$ | $(263,081)$ |$)$

Deemed dividend on preferred stock

| Net (loss) income applicable to common stock | \$ | $(512,245)$ | \$ | 326,537 | \$ | $(426,767)$ | \$ | 205,300 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Average common shares outstanding |  | 102,781,438 |  | 02,620,295 |  | 102,790,545 |  | 2,642,329 |
| Average potential dilutive common shares |  |  |  | 297,052 |  |  |  | 315,407 |
| Average common shares outstanding assuming dilution |  | 102,781,438 |  | 02,917,347 |  | 102,790,545 |  | 02,957,736 |
| Basic EPS from continuing operations | \$ | (3.21) | \$ | 3.03 | \$ | (2.58) | \$ | 1.76 |
| Basic EPS from discontinued operations | \$ | (1.77) | \$ | 0.15 | \$ | (1.57) | \$ | 0.24 |
| Total Basic EPS | \$ | (4.98) | \$ | 3.18 | \$ | (4.15) | \$ | 2.00 |
| Diluted EPS from continuing operations | \$ | (3.21) | \$ | 3.02 | \$ | (2.58) | \$ | 1.75 |
| Diluted EPS from discontinued operations | \$ | (1.77) | \$ | 0.15 | \$ | (1.57) | \$ | 0.24 |
| Total Diluted EPS | \$ | (4.98) | \$ | 3.17 | \$ | (4.15) | \$ | 1.99 |

Potential common shares consist of common stock issuable under the assumed exercise of stock options and restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants, stock options, and restricted stock awards that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per common share.

For the quarter and six months ended June 30, 2014, there were 44,797 and 45,621 weighted average antidilutive stock options outstanding, respectively (June 30, 2013 103,291 and 104,266). Additionally as of June 30, 2014, the Corporation had outstanding a warrant issued to the U.S. Treasury to purchase $2,093,284$ shares of common stock, which had an antidilutive effect at June 30, 2014. As discussed in Note 21, Stockholder s Equity, this warrant was repurchased on July 23, 2014. Also for the quarter and six months ended June 30, 2014, the Corporation has 518,976

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unvested restricted stocks outstanding that were antidilutive.

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## Note 30 Other service fees

The caption of other services fees in the consolidated statements of operations consists of the following major categories:

|  | Quarters ended |  | Six months ended |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | June 30, |  | June 30, |  |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |
| Debit card fees | $\$ 11,000$ | $\$ 10,395$ | $\$ 21,544$ | $\$ 20,460$ |
| Insurance fees | 12,406 | 11,550 | 24,125 | 23,157 |
| Credit card fees | 16,985 | 16,265 | 33,068 | 31,819 |
| Sale and administration of investment products | 7,456 | 10,243 | 13,913 | 18,960 |
| Trust fees | 4,566 | 4,154 | 9,029 | 8,612 |
| Other fees | 4,055 | 4,672 | 7,607 | 9,215 |
|  |  |  |  |  |
| Total other services fees | $\$ 56,468$ | $\$ 57,279$ | $\$ 109,286$ | $\$ 112,223$ |

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## Note 31 FDIC loss share (expense) income

The caption of FDIC loss share (expense) income in the consolidated statements of operations consists of the following major categories:

| (In thousands) | Quarters ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | 2014 | 2013 |
| Amortization of loss share indemnification asset | \$ $(72,095)$ | \$ $(38,557)$ | \$ $(121,041)$ | \$ $(78,761)$ |
| 80\% mirror accounting on credit impairment |  |  |  |  |
| losses ${ }^{[1]}$ | 10,372 | 25,338 | 25,462 | 39,383 |
| 80\% mirror accounting on reimbursable expenses | 11,085 | 12,131 | 23,830 | 19,914 |
| $80 \%$ mirror accounting on recoveries on covered assets, including rental income on OREOs, subject to reimbursement to the FDIC | $(3,557)$ | $(2,168)$ | $(7,949)$ | $(3,269)$ |
| $80 \%$ mirror accounting on amortization of contingent liability on unfunded commitments |  | (193) |  | (386) |
| Change in true-up payment obligation | $(1,206)$ | (476) | (38) | $(7,251)$ |
| Other | 140 | 170 | 269 | 349 |
| Total FDIC loss share (expense) income | \$ $(55,261)$ | \$ $(3,755)$ | \$ $(79,467)$ | \$ $(30,021)$ |

[1] Reductions in expected cash flows for ASC 310-30 loans, which may impact the provision for loan losses, may consider reductions in both principal and interest cash flow expectations. The amount covered under the FDIC loss sharing agreements for interest not collected from borrowers is limited under the agreements (approximately 90 days); accordingly, these amounts are not subject fully to the $80 \%$ mirror accounting.
During the second quarter of 2014, the Corporation revised its analysis of expected cash flows which resulted in a net decrease of approximately $\$ 102.9$ million in estimated credit losses, which was driven mainly by commercial loan pools. Though this will have a positive impact on the Corporation s interest accretion in future periods, the carrying value of the indemnification asset was amortized to reflect lower levels of expected losses. This amortization is recognized over the shorter of the remaining life of the loan pools, which had an average life of approximately six years, or the indemnification asset, which as of June 30, 2014 is one year for commercial, construction and consumer loans and of six years for single-family residential mortgage loans.

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## Note 32 Pension and postretirement benefits

The Corporation has a non-contributory defined benefit pension plan and supplementary pension benefit restoration plans for regular employees of certain of its subsidiaries. The accrual of benefits under the plans is frozen to all participants.

The components of net periodic pension cost for the periods presented were as follows:

| Pension Plan |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | $\begin{array}{cc}\text { Quarters ended June 30, } \\ 2014 & 2013\end{array}$ |  | $\begin{aligned} & \text { Benefit Restoration Plans } \\ & \text { Quarters ended June 30, } \\ & 2014 \quad 2013 \end{aligned}$ |  |  |  |
| Interest Cost | \$ 7,461 | \$ 6,966 | \$ | 415 | \$ | 373 |
| Expected return on plan assets | $(11,630)$ | $(10,804)$ |  | (606) |  | (542) |
| Amortization of net loss | 2,018 | 5,363 |  | 108 |  | 333 |
| Total net periodic pension cost (benefit) | \$ $(2,151)$ | \$ 1,525 | \$ | (83) | \$ | 164 |
|  | Pension Plans Six months ended June 30, |  | Benefit Restoration Plans Six months ended June 30,$2014 \quad 2013$ |  |  |  |
| (In thousands) | 2014 | 2013 |  |  |  |  |
| Interest Cost | \$ 14,922 | \$ 13,932 | \$ | 829 | \$ | 746 |
| Expected return on plan assets | $(23,261)$ | $(21,608)$ |  | $(1,211)$ |  | $(1,083)$ |
| Amortization of net loss | 4,036 | 10,726 |  | 216 |  | 666 |
| Total net periodic pension cost (benefit) | \$ (4,303) | \$ 3,050 | \$ | (166) | \$ | 329 |

During the quarter ended June 30, 2014 the Corporation made a contribution to the benefit restoration plans of $\$ 13$ thousand. The total contributions expected to be paid during the year 2014 for the pension and benefit restoration plans amount to approximately $\$ 51$ thousand.

The Corporation also provides certain postretirement health care benefits for retired employees of certain subsidiaries. The table that follows presents the components of net periodic postretirement benefit cost.

Postretirement Benefit Plan

|  | Quarters ended June 30,Six months ended June 30, |  |  |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |  |
| Service cost | $\$ 364$ | $\$$ | 564 | $\$$ | 729 | $\$ 1,128$ |
| Interest cost | 1,712 | 1,712 | 3,423 | 3,424 |  |  |
| Amortization of prior service cost | $(950)$ |  |  | $(1,900)$ |  |  |
| Amortization of net loss |  | 473 |  |  | 946 |  |

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$\begin{array}{lllllll}\text { Total net periodic postretirement benefit cost } & \$ 1,126 & \$ 2,749 & \$ & 2,252 & \$ & 5,498\end{array}$
Contributions made to the postretirement benefit plan for the quarter ended June 30, 2014 amounted to approximately $\$ 1.6$ million. The total contributions expected to be paid during the year 2014 for the postretirement benefit plan amount to approximately $\$ 6.2$ million.

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## Note 33 Stock-based compensation

The Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the Incentive Plan ), which replaced and superseded the Stock Option Plan. The adoption of the Incentive Plan did not alter the original terms of the grants made under the Stock Option Plan prior to the adoption of the Incentive Plan.

## Stock Option Plan

Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provided for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement.
(Not in thousands)


There was no intrinsic value of options outstanding and exercisable at June 30, 2014 and 2013.
The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options Outstanding | Weighted-Average Exercise Price |  |
| :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2012 | 160,986 | \$ | 222.71 |
| Granted |  |  |  |
| Exercised |  |  |  |
| Forfeited |  |  |  |
| Expired | $(60,549)$ |  | 171.42 |
| Outstanding at December 31, 2013 | 100,437 | \$ | 253.64 |
| Granted |  |  |  |
| Exercised |  |  |  |
| Forfeited |  |  |  |
| Expired | $(55,640)$ |  | 238.85 |


| Outstanding at June 30, 2014 | 44,797 | $\$$ | 272.00 |
| :--- | :--- | :--- | :--- |

There was no stock option expense recognized for the quarters and six months ended June 30, 2014 and 2013.

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and/or any of its subsidiaries are eligible to participate in the Incentive Plan.

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Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service. The restricted shares granted consistent with the requirements of the TARP Interim Final Rule vest in two years from grant date.

The following table summarizes the restricted stock activity under the Incentive Plan for members of management.

| (Not in thousands) | Restricted Stock | Weighted-Average <br> Grant Date <br> Fair <br> Value |  |
| :---: | :---: | :---: | :---: |
| Non-vested at December 31, 2012 | 491,223 | \$ | 20.59 |
| Granted | 229,131 |  | 28.20 |
| Vested | $(131,324)$ |  | 31.23 |
| Forfeited | $(3,783)$ |  | 24.63 |
| Non-vested at December 31, 2013 | 585,247 | \$ | 21.16 |
| Granted | 235,112 |  | 29.56 |
| Vested | $(295,267)$ |  | 18.57 |
| Forfeited | $(6,116)$ |  | 30.87 |
| Non-vested at June 30, 2014 | 518,976 | \$ | 26.32 |

During the quarter ended June 30, 2014 and 2013, 129,329 shares of restricted stock (June 30, 2013 125,072) were awarded to management under the Incentive Plan, from which 56,549 shares (June 30, 2013 61,245) were awarded to management consistent with the requirements of the TARP Interim Final Rule. For the six-month period ended June 30, 2014, 235,112 shares of restricted stock (June 30, 2013 229,131) were awarded to management under the Incentive Plan, from which 162,332 shares (June 30, 2013 165,304) were awarded to management consistent with the requirements of the TARP Interim Final Rule.

During the quarter ended June 30, 2014, the Corporation recognized $\$ 1.7$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.3$ million (June 30, 2013-\$ 1.3 million, with a tax benefit of $\$ 0.4$ million). For the six-month period ended June 30, 2014, the Corporation recognized $\$ 3.0$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.5$ million (June 30, 2013 - $\$$ 2.5 million, with a tax benefit of $\$ 0.8$ million). For the six-month period ended June 30,2014 , the fair market value of the restricted stock vested was $\$ 5.4$ million at grant date and $\$ 8.6$ million at vesting date. This triggers a windfall, net of shortfalls, of $\$ 1.2$ million of which $\$ 0.4$ million was recorded as a windfall pool in additional paid in capital. No windfall pool was recorded for the remaining $\$ 0.8$ million due to the valuation allowance of the deferred tax asset. The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management at June 30, 2014 was $\$ 10.2$ million and is expected to be recognized over a weighted-average period of 2 years.

The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:

| (Not in thousands) | Restricted Stock | Weighted-Averag Grant Date Fair Value |
| :---: | :---: | :---: |
| Non-vested at December 31, 2012 |  | \$ |
| Granted | 20,930 | 29.43 |
| Vested | $(20,930)$ | 29.43 |
| Forfeited |  |  |
| Non-vested at December 31, 2013 |  | \$ |
| Granted | 18,733 | 30.16 |
| Vested | $(18,733)$ | 30.16 |
| Forfeited |  |  |
| Non-vested at June 30, 2014 |  | \$ |

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During the quarter ended June 30, 2014, the Corporation granted 15,648 shares of restricted stock to members of the Board of Directors of Popular, Inc., which became vested at grant date (June 30, 2013 14,782). During this period, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 15$ thousand (June 30, 2013-\$0.1 million, with a tax benefit of $\$ 46$ thousand). For the six-month period ended June 30, 2014, the Corporation granted 18,733 shares of restricted stock to members of the Board of Directors of Popular, Inc., which became vested at grant date (June 30, 2013 17,186). During this period, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 29$ thousand (June 30, 2013-\$0.2 million, with a tax benefit of $\$ 91$ thousand). The fair value at vesting date of the restricted stock vested during the six months ended June 30, 2014 for directors was $\$ 0.6$ million.

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## Note 34 Income taxes

The reason for the difference between the income tax expense (benefit) applicable to income before provision for income taxes and the amount computed by applying the statutory tax rate in Puerto Rico, were as follows:

Quarters ended

|  | June 30, 2014 |  | June 30, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Amount | \% of pre-tax income | Amount | \% of pre-tax income |
| Computed income tax at statutory rates | \$ $(130,147)$ | $39 \%$ | \$ 29,168 | $39 \%$ |
| Net benefit of net tax exempt interest income | $(13,558)$ | 4 | $(10,325)$ | (14) |
| Deferred tax asset valuation allowance | $(7,211)$ | 2 | $(2,958)$ | (4) |
| Non-deductible expenses | 169,810 | (50) | 7,946 | 11 |
| Difference in tax rates due to multiple jurisdictions | $(4,293)$ | 1 | $(2,588)$ | (3) |
| Initial adjustment in deferred tax due to change in tax rate |  |  | $(215,600)$ | (288) |
| Effect of income subject to preferential tax rate ${ }^{[1]}$ | $(20,833)$ | 6 | $(47,322)$ | (63) |
| Others | 2,108 | (1) | 4,299 | 5 |
| Income tax benefit | \$ $(4,124)$ | 1\% | \$ $(237,380)$ | (317)\% |

[1] For 2014, includes the impact of the Closing Agreement with the P.R. Treasury signed in June 2014.

|  | Six months ended |  |  |  |
| :--- | :---: | :---: | :---: | :---: |
| June 30, 2014 |  |  |  |  |
| $\%$ |  |  |  |  |
| of pre-tax |  |  |  |  |
| income |  |  |  |  |$)$

Income tax expense (benefit) $\$ 19,140 \quad$ (8)\% $\$(294,257) \quad 262 \%$
[1] For 2014, includes the impact of the Closing Agreement with the P.R. Treasury signed in June 2014.

Income tax benefit amounted to $\$ 4.1$ million for the quarter ended June 30, 2014, compared with $\$ 237.4$ million for the same quarter of 2013. The decrease in income tax benefit was primarily due to the recognition during the second quarter of 2013 of $\$ 215.6$ million in income tax benefit and a corresponding increase in the net deferred tax asset of the Puerto Rico operations as the result of the increase in the marginal tax rate from $30 \%$ to $39 \%$ per Act Number 40 of the Puerto Rico Internal Revenue Code applicable to taxable years beginning after December 31, 2012.

During the second quarter of 2014, the Corporation entered into a Closing Agreement with the Puerto Rico Department of Treasury. The Agreement, among other matters, was related to the income tax treatment of certain charge-offs related to the loans acquired from Westernbank as part of the FDIC assisted transaction in the year 2010. As a result of the Closing Agreement, the Corporation recorded a tax benefit of $\$ 23.4$ million due to a reduction in the deferred tax liability associated with the Westernbank loan portfolio. Additionally, in connection with this Closing Agreement, the Corporation made an estimated tax payment of $\$ 45$ million which will be used as a credit to offset future income tax liabilities. This benefit was partially offset by the negative impact of the deferred tax asset valuation allowance of $\$ 9.2$ million recorded at the Holding Company, due to the difference in the tax treatment of the interest expense related to the TARP funds and the newly issued senior notes as explained below.

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Income tax expense amounted to $\$ 19.1$ million for the six months ended June 30, 2014, compared with an income tax benefit of $\$ 294.3$ million for the same period of 2013. The increase in income tax expense was primarily due to the recognition during the year 2013 of a tax benefit and a corresponding increase in the net deferred tax asset of the Puerto Rico operations as result of the increase in the marginal tax rate from $30 \%$ to $39 \%$ as mention above. In addition, during 2013 the income tax benefit increased due to the loss generated on the Puerto Rico operations by the sale of non-performing assets net of the gain realized on the sale of EVERTEC s common stocks.

On July 1, 2014, the Government of Puerto Rico approved an amendment to the Internal Revenue Code, which among other things, changed the income tax rate for capital gains from $15 \%$ to $20 \%$. As a result, the Corporation expects to recognize an income tax expense of approximately $\$ 20.0$ million during the third quarter of 2014, mainly related to the deferred tax liability associated with the portfolio acquired from Westernbank.

The following table presents the components of the Corporation s deferred tax assets and liabilities.

| (In thousands) | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ |  | $\begin{aligned} & \text { cember 31, } \\ & 2013 \end{aligned}$ |
| :---: | :---: | :---: | :---: |
| Deferred tax assets: |  |  |  |
| Tax credits available for carryforward | \$ 8,691 | \$ | 8,195 |
| Net operating loss and other carryforward available | 1,248,497 |  | 1,269,523 |
| Postretirement and pension benefits | 47,578 |  | 51,742 |
| Deferred loan origination fees | 7,059 |  | 7,718 |
| Allowance for loan losses | 744,261 |  | 760,956 |
| Deferred gains | 8,695 |  | 9,313 |
| Accelerated depreciation | 7,753 |  | 7,577 |
| Intercompany deferred gains | 3,074 |  | 3,235 |
| Other temporary differences | 35,481 |  | 34,443 |
| Total gross deferred tax assets | 2,111,089 |  | 2,152,702 |
| Deferred tax liabilities: |  |  |  |
| Differences between the assigned values and the tax basis of assets and liabilities recognized in purchase business combinations | 35,391 |  | 37,938 |
| Difference in outside basis between financial and tax reporting on sale of a business | 407 |  | 349 |
| FDIC-assisted transaction | 60,981 |  | 79,381 |
| Unrealized net gain on trading and available-for-sale securities | 20,760 |  | 3,822 |
| Deferred loan origination costs | 143 |  | 554 |
| Other temporary differences | 15,190 |  | 13,038 |
| Total gross deferred tax liabilities | 132,872 |  | 135,082 |
| Valuation allowance | 1,224,806 |  | 1,257,977 |
| Net deferred tax asset | \$ 753,411 | \$ | 759,643 |

The net deferred tax asset shown in the table above at June 30, 2014 is reflected in the consolidated statements of financial condition as $\$ 789$ million in net deferred tax assets in the Other assets caption (December 31, 2013-\$762 million) and $\$ 35$ million in deferred tax liabilities in the Other liabilities caption (December 31, 2013-\$2 million), reflecting the aggregate deferred tax assets or liabilities of individual tax-paying subsidiaries of the Corporation.

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence, it is more likely than not (a likelihood of more than $50 \%$ ) that some portion or the entire deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighting all available evidence, including both positive and

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negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character during the carryback or carryforward period. The analysis considers all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing taxable temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in prior carryback years and tax-planning strategies.

The Corporation recorded a valuation allowance in the year 2008 since in consideration of the requirement of ASC 740 management considered that it is more likely than not that all of the U.S. operation deferred tax asset will not be realized. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland management evaluates and weights all available positive and negative evidence. The Corporation s U.S. mainland operations is not in a cumulative loss position for the three-year period ended June 30, 2014 taking into account taxable income exclusive of reversing temporary differences. This represents positive evidence within management s evaluation. The book income for 2013 and the first six months of 2014 was significantly impacted by a reversal of the loan loss provision due to the improved credit quality of the loan portfolios. However, the U.S. mainland operations did not report taxable income for the years 2011, 2012 and 2013. Future realization of the deferred tax assets ultimately depends on the existence of sufficient taxable income of the appropriate character within the carryforward period available under the tax law. The lack of taxable income together with the uncertainties regarding future performance represents strong negative evidence within management s evaluation. This determination should be updated each quarter and adjusted as any changes arise. After weighting of all positive and negative evidence management concluded, as of the reporting date, that it is more likely than not that the Corporation will not be able to realize any portion of the deferred tax assets related to the U.S. mainland operations, considering the criteria of ASC Topic 740.

At June 30, 2014, the Corporation s net deferred tax asset related to its Puerto Rico operations amounted to $\$ 785$ million net of the valuation allowance of $\$ 9.2$ million recorded in the Holding Company.

The Corporation s Puerto Rico Banking operation is not in a cumulative loss position and has sustained profitability for the three year period ended June 30, 2014, exclusive of the loss generated on the sales of non-performing assets that took place in 2013 which is not a continuing condition of the operations. This is considered a strong piece of objectively verifiable positive evidence that out weights any negative evidence considered by management in the evaluation of the realization of the deferred tax asset. Based on this evidence and management sestimate of future taxable income, the Corporation has concluded that it is more likely than not that such net deferred tax asset of the Puerto Rico Banking operations will be realized.

The Holding Company operation is not in a cumulative loss position for the three year period ended June 30, 2014. However, after the payment of TARP, the interest expense that will be paid on the newly issued $\$ 450$ million subordinated notes, bearing interest at $7 \%$, will be tax deductible, contrary to the interest expense payable on the note issued to the U.S. Treasury under TARP. Based on this new fact pattern the Holding Company is expecting to have losses for income tax purposes exclusive of reversing temporary differences. Since as required by ASC 740 the historical information should be supplemented by all currently available information about future years, the expected losses in future years is considered by management a strong negative evidence that will suggest that income in future years will be insufficient to support the realization of all deferred tax asset. After weighting of all positive and negative evidence management concluded, as of the reporting date, that it is more likely than not that the Holding Company will not be able to realize any portion of the deferred tax assets, considering the criteria of ASC Topic 740. Accordingly, a full valuation allowance on the deferred tax asset of $\$ 9.2$ million was recorded during the second quarter of 2014.

The reconciliation of unrecognized tax benefits was as follows:

| (In millions) | 2014 |  | 2013 |  |
| :--- | ---: | ---: | ---: | ---: |
| Balance at January 1 | $\$$ | 9.8 | $\$$ | 13.4 |
| Additions for tax positions | January through March |  | 0.3 |  |
| Balance at March 31 | $\$$ | 10.1 | $\$$ | 13.6 |
| Additions for tax positions | April through June |  | 0.2 |  |
|  |  |  | 0.3 |  |
| Balance at June 30 | 10.3 | $\$$ | 13.9 |  |

At June 30, 2014, the total amount of interest recognized in the statement of financial condition approximated $\$ 4.0$ million (December 31, 2013 - $\$ 3.6$ million). The total interest expense recognized at June 2014 was $\$ 425$ thousand (December 31, 2013 - $\$ 1.4$ million). Management determined that at June 30, 2014 and December 31, 2013 there was no need to accrue for the payment of penalties. The Corporation s policy is to report interest related to unrecognized tax benefits in income tax expense, while the penalties, if any, are reported in other operating expenses in the consolidated statements of operations.

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After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation s effective tax rate, was approximately $\$ 12.8$ million at June 30, 2014 (December 31, 2013-\$11.9 million).

The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management s judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.

The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. At June 30, 2014, the following years remain subject to examination in the U.S. Federal jurisdiction: 2010 and thereafter; and in the Puerto Rico jurisdiction, 2009 and thereafter. The Corporation anticipates a reduction in the total amount of unrecognized tax benefits within the next 12 months, which could amount to approximately $\$ 7.8$ million.

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## Note 35 Supplemental disclosure on the consolidated statements of cash flows

Additional disclosures on cash flow information and non-cash activities for the six months ended June 30, 2014 and June 30, 2013 are listed in the following table:

| (In thousands) | June 30, 2014 |  | 30, 2013 |
| :---: | :---: | :---: | :---: |
| Non-cash activities: |  |  |  |
| Loans transferred to other real estate | \$ 82,338 | \$ | 143,159 |
| Loans transferred to other property | 20,492 |  | 16,009 |
| Total loans transferred to foreclosed assets | 102,830 |  | 159,168 |
| Transfers from loans held-in-portfolio to loans held-for-sale | 1,868,420 |  | 438,640 |
| Transfers from loans held-for-sale to loans held-in-portfolio | 3,245 |  | 21,580 |
| Loans securitized into investment securities ${ }^{[1]}$ | 472,891 |  | 846,327 |
| Trades receivable from brokers and counterparties ${ }^{[2]}$ | 519,495 |  | 158,141 |
| Trades payable to brokers and counterparties | 45,893 |  | 72,007 |
| Recognition of mortgage servicing rights on securitizations or asset transfers | 6,692 |  | 10,152 |
| Loans sold to a joint venture in exchange for an acquisition loan and an equity interest in the joint venture |  |  | 194,514 |

[1] Includes loans securitized into trading securities and subsequently sold before quarter end.
[2] Includes $\$ 441$ million of trades receivable as of June 30,2014 , related to the issuance of $\$ 450$ million in Senior Notes, which settled on July 1, 2014, net of debt issuance costs of $\$ 9$ million.

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## Note 36 Segment reporting

The Corporation s corporate structure consists of two reportable segments Banco Popular de Puerto Rico and Banco Popular North America. These reportable segments pertain only to the continuing operations of Popular, Inc. As previously indicated in Note 3 to the consolidated financial statements, the regional operations in California, Illinois and Central Florida were classified as discontinued operations in the second quarter of 2014.

Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments.

## Banco Popular de Puerto Rico:

Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation s results of operations and total assets at June 30, 2014, additional disclosures are provided for the business areas included in this reportable segment, as described below:

Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as well as a proportionate share of the investment function of BPPR.

Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally on residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.

Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.

## Banco Popular North America:

Banco Popular North America s reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. BPNA operates through a retail branch network in the U.S. mainland under the name of Popular Community Bank, while E-LOAN supports BPNA s deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Equipment Finance, Inc. also holds a running-off loan portfolio as this subsidiary ceased originating loans during 2009. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.

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The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America, Popular International Bank and certain of the Corporation $s$ investments accounted for under the equity method, including EVERTEC and Centro Financiero BHD, S.A. The Corporate group also includes the expenses of certain corporate areas that are identified as critical to the organization: Finance, Risk Management and Legal.

The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.

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The tables that follow present the results of operations and total assets by reportable segments:

## 2014

For the quarter ended June 30, 2014


For the quarter ended June 30, 2014
Reportable

| (In thousands) | Segments |  | Corporate |  | Eliminations |  | Total Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ | 382,767 | \$ | $(442,148)$ | \$ |  | \$ | $(59,381)$ |
| Provision for loan losses |  | 61,646 |  | 32 |  |  |  | 61,678 |
| Non-interest income |  | 56,692 |  | 7,348 |  | $(1,251)$ |  | 62,789 |
| Amortization of intangibles |  | 2,025 |  |  |  |  |  | 2,025 |
| Depreciation expense |  | 11,487 |  | 168 |  |  |  | 11,655 |
| Other operating expenses |  | 249,216 |  | 13,226 |  | (683) |  | 261,759 |
| Income tax (benefit) expense |  | $(7,112)$ |  | 3,209 |  | (221) |  | $(4,124)$ |
| Net income (loss) | \$ | 122,197 | \$ | $(451,435)$ | \$ | (347) | \$ | $(329,585)$ |
| Segment assets |  | ,099,210 |  | 5,864,130 |  | $(5,203,820)$ | \$ | 34,759,520 |

For the six months ended June 30, 2014

|  | Banco <br> Popular <br> de Puerto | Banco Popular | Intersegment |  |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | Rico | North America | Eliminations |  |
| Net interest income | $\$ 061,949$ | $\$$ | 100,119 | $\$$ |
|  |  | 166,269 |  | $(24,579)$ |

Provision (reversal of provision) for loan
losses

| Non-interest income | 106,594 | 28,789 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Amortization of intangibles | 3,646 | 405 |  |  |  |
| Depreciation expense | 19,322 | 3,384 |  |  |  |
| Other operating expenses | 421,045 | 76,002 |  |  |  |
| Income tax expense | 21,985 |  | 1,692 |  |  |
| Net income | $\$$ | 136,276 | $\$$ | 72,004 | $\$$ |
|  |  |  |  |  |  |
| Segment assets | $\$ 27,646,859$ | $\$$ | $6,470,550$ | $\$$ | $(18,199)$ |

For the six months ended June 30, 2014
Reportable

| (In thousands) | Reportable Segments |  | Corporate |  | Eliminations |  | Total Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ | 762,068 | \$ | $(470,278)$ | \$ |  | \$ | 291,790 |
| Provision for loan losses |  | 141,690 |  | (176) |  |  |  | 141,514 |
| Non-interest income |  | 135,383 |  | 24,756 |  | $(1,318)$ |  | 158,821 |
| Amortization of intangibles |  | 4,051 |  |  |  |  |  | 4,051 |
| Depreciation expense |  | 22,706 |  | 325 |  |  |  | 23,031 |
| Other operating expenses |  | 497,047 |  | 30,302 |  | $(1,393)$ |  | 525,956 |
| Income tax expense (benefit) |  | 23,677 |  | $(4,567)$ |  | 30 |  | 19,140 |
| Net income (loss) | \$ | 208,280 | \$ | $(471,406)$ | \$ | 45 | \$ | $(263,081)$ |
| Segment assets |  | ,099,210 |  | 5,864,130 |  | 203,820) | \$ | 34,759,520 |

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## 2013

For the quarter ended June 30, 2013

| (In thousands) | Banco Popular de Puerto Rico |  | Banco Popular North America |  | Intersegmen Eliminations |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 314,748 | \$ | 46,527 | S |
| Provision (reversal of provision) for loan losses |  | 255,944 |  | $(1,489)$ |  |
| Non-interest income |  | 103,331 |  | 8,108 |  |
| Amortization of intangibles |  | 1,787 |  | 202 |  |
| Depreciation expense |  | 10,306 |  | 2,023 |  |
| Other operating expenses |  | 225,726 |  | 37,518 |  |
| Income tax (benefit) expense |  | $(235,766)$ |  | 936 |  |
| Net income | \$ | 160,082 | \$ | 15,445 | \$ |

For the quarter ended June 30, 2013
Reportable

| (In thousands) | Segments | Corporate | Eliminations | Total Popular, Inc. |  |
| :--- | ---: | :---: | :---: | :---: | ---: |
| Net interest income (expense) | $\$ 361,275$ | $\$(26,864)$ | $\$$ |  | $\$$ |
| Provision for loan losses | 254,455 | 20 |  | 334,411 |  |
| Non-interest income | 111,439 | 178,614 |  | $(1,335)$ | 254,475 |
| Amortization of intangibles | 1,989 |  |  | 288,718 |  |
| Depreciation expense | 12,329 | 162 |  | 1,989 |  |
| Other operating expenses | 263,244 | 16,830 | $(690)$ | 12,491 |  |
| Income tax benefit | $(234,830)$ | $(2,258)$ |  | $(292)$ | $(239,384$ |
|  |  |  |  |  |  |
| Net income | $\$ 175,527$ | $\$ 136,996$ | $\$$ | $(353)$ | $\$$ |

For the six months ended June 30, 2013

| (In thousands) | Banco <br> Popular de Puerto Rico | Banco Popular North America | Intersegment Eliminations |
| :---: | :---: | :---: | :---: |
| Net interest income | \$ 619,776 | 92,876 |  |
| Provision for loan losses | 477,829 | 3,315 |  |
| Non-interest income | 119,708 | 14,432 |  |
| Amortization of intangibles | 3,575 | 404 |  |
| Depreciation expense | 20,072 | 4,076 |  |
| Other operating expenses | 475,361 | 74,642 |  |
| Income tax (benefit) expense | $(288,631)$ | 1,872 |  |

Net income \$ $51,278 \quad \$ \quad 22,999 \quad \$$

For the six months ended June 30, 2013
Reportable

| (In thousands) | Segments | Corporate | Eliminations | Total Popular, Inc. |  |
| :--- | ---: | :---: | :---: | ---: | ---: |
| Net interest income (expense) | $\$ 712,652$ | $\$(53,597)$ | $\$$ |  | $\$$ |
| Provision (reversal of provision) for |  |  |  |  |  |
| loan losses | 481,144 | $(20)$ |  | 481,124 |  |
| Non-interest income | 134,140 | 186,286 | $(1,398)$ | 319,028 |  |
| Amortization of intangibles | 3,979 |  |  | 3,979 |  |
| Depreciation expense | 24,148 | 325 |  | 24,473 |  |
| Other operating expenses | 550,003 | 32,002 | $(1,368)$ | 580,637 |  |
| Income tax benefit | $(286,759)$ | $(7,391)$ | $(107)$ | $(294,257)$ |  |
|  |  |  |  |  |  |
| Net income | $\$ 74,277$ | $\$ 107,773$ | $\$$ | 77 | $\$$ |

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Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:

## 2014

| For the quarter ended June 30, 2014 Banco Popular de Puerto Rico |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) |  | mmercial <br> Banking | Consumer and Retail Banking |  | Other <br> Financial Services |  | Eliminations |  | Total Banco Popular de Puerto Rico |  |
| Net interest income | \$ | 139,906 | \$ | 192,019 | \$ | 2,154 | \$ |  | \$ | 334,079 |
| Provision for loan losses |  | 76,879 |  | 9,553 |  |  |  |  |  | 86,432 |
| Non-interest income |  | $(14,141)$ |  | 28,415 |  | 24,249 |  | (18) |  | 38,505 |
| Amortization of intangibles |  | 1 |  | 1,709 |  | 112 |  |  |  | 1,822 |
| Depreciation expense |  | 4,124 |  | 5,418 |  | 282 |  |  |  | 9,824 |
| Other operating expenses |  | 58,326 |  | 136,619 |  | 16,279 |  | (18) |  | 211,206 |
| Income tax (benefit) expense |  | $(16,090)$ |  | 4,774 |  | 3,358 |  |  |  | $(7,958)$ |
| Net income | \$ | 2,525 | \$ | 62,361 | \$ | 6,372 | \$ |  | \$ | 71,258 |
| Segment assets |  | 0,547,131 |  | ,538,311 |  | 19,396 |  | ,979) |  | ,646,859 |


| (In thousands) | CommercialBanking |  | Consumer and Retail Banking |  | Other <br> Financial Services |  | Eliminations |  | Total Banco Popular de Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 276,366 | \$ | 380,696 | S | 4,887 | \$ |  | \$ | 661,949 |
| Provision for loan losses |  | 108,068 |  | 58,201 |  |  |  |  |  | 166,269 |
| Non-interest (expense) income |  | $(6,457)$ |  | 66,394 |  | 46,693 |  | (36) |  | 106,594 |
| Amortization of intangibles |  | 2 |  | 3,418 |  | 226 |  |  |  | 3,646 |
| Depreciation expense |  | 8,023 |  | 10,730 |  | 569 |  |  |  | 19,322 |
| Other operating expenses |  | 114,765 |  | 274,220 |  | 32,096 |  | (36) |  | 421,045 |
| Income tax expense |  | 1,918 |  | 13,602 |  | 6,465 |  |  |  | 21,985 |
| Net income | \$ | 37,133 | \$ | 86,919 | \$ | 12,224 | \$ |  | \$ | 136,276 |
| Segment assets |  | ,547,131 |  | ,538,311 |  | 19,396 |  | ,979) |  | ,646,859 |

## 2013

For the quarter ended June 30, 2013
Banco Popular de Puerto Rico
Consumer Other
Total Banco

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| (In thousands) | Commercial Banking |  | and Retail Banking |  | Financial Services |  | Eliminations |  | Popular de Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 118,716 | \$ | 193,548 | \$ | 2,484 |  |  | \$ | 314,748 |
| Provision for loan losses |  | $(6,161)$ |  | 262,105 |  |  |  |  |  | 255,944 |
| Non-interest income |  | 19,743 |  | 56,218 |  | 27,389 |  | (19) |  | 103,331 |
| Amortization of intangibles |  | 1 |  | 1,710 |  | 76 |  |  |  | 1,787 |
| Depreciation expense |  | 4,864 |  | 5,123 |  | 319 |  |  |  | 10,306 |
| Other operating expenses |  | 68,463 |  | 139,592 |  | 17,690 |  | (19) |  | 225,726 |
| Income tax (benefit) expense |  | $(36,883)$ |  | $(202,573)$ |  | 3,690 |  |  |  | $(235,766)$ |
| Net income | \$ | 108,175 | \$ | 43,809 | \$ | 8,098 |  |  | \$ | 160,082 |

For the six months ended June 30, 2013
Banco Popular de Puerto Rico
Commercial

Banking \begin{tabular}{c}
Consumer <br>
and Retail <br>
Banking

 

Other <br>
Financial <br>
Services

$\quad$

Eliminations

 

Total Banco <br>
Popular de <br>
Puerto Rico
\end{tabular}

Net (loss) income
\$ $(16,181) \quad \$ \quad 52,905$ \$ 14,554 \$ $\$ 51,278$

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Additional disclosures with respect to the Banco Popular North America reportable segments are as follows:

## 2014

For the quarter ended June 30, 2014 Banco Popular North America

| (In thousands) | Banco Popular <br> North America |  | E-LOAN |  | Eliminations | Total Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 47,966 | \$ | 722 | \$ | \$ | 48,688 |
| (Reversal of) provision for loan losses |  | $(21,759)$ |  | $(3,027)$ |  |  | $(24,786)$ |
| Non-interest income |  | 16,772 |  | 1,415 |  |  | 18,187 |
| Amortization of intangibles |  | 203 |  |  |  |  | 203 |
| Depreciation expense |  | 1,663 |  |  |  |  | 1,663 |
| Other operating expenses |  | 37,339 |  | 671 |  |  | 38,010 |
| Income tax expense |  | 846 |  |  |  |  | 846 |
| Net income | \$ | 46,446 | \$ | 4,493 | \$ | \$ | 50,939 |
| Segment assets | \$ | 7,194,210 |  | 79,938 | \$ (1,003,598) | \$ | 470,550 |

For the six months ended June 30, 2014
Banco Popular North America
Banco Total Banco
Popular Popular North

| (In thousands) | North America | E-LOAN | Eliminations | America |  |
| :--- | :---: | :---: | :--- | :--- | :---: |
| Net interest income | $\$$ | 98,712 | $\$ 1,407$ | $\$$ | $\$$ |


| (Reversal of provision) provision for |  |  | $(24,579)$ |
| :--- | ---: | ---: | ---: |
| loan losses | $(21,767)$ | $(2,812)$ | 28,789 |
| Non-interest income | 27,265 | 1,524 | 405 |
| Amortization of intangibles | 405 |  | 3,384 |
| Depreciation expense | 3,384 | 1,205 | 76,002 |
| Other operating expenses | 74,797 | 1,205 |  |
| Income tax expense (benefit) | 1,692 |  | 1,692 |


| Net income (loss) | $\$$ | 67,466 | $\$$ | 4,538 | $\$$ | $\$$ | 72,004 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Segment assets | $\$ 7,194,210$ | $\$ 279,938$ | $\$(1,003,598)$ | $\$ 6,470,550$ |  |  |  |


| (In thousands) | Banco <br> Popular <br> North America |  | E-LOAN |  | Eliminations | Total Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 45,780 | \$ | 747 | \$ | \$ | 46,527 |
| Provision (reversal of provision) for loan |  |  |  |  |  |  |  |
| losses |  | $(6,262)$ |  | 4,773 |  |  | $(1,489)$ |
| Non-interest income (expense) |  | 8,668 |  | (560) |  |  | 8,108 |
| Amortization of intangibles |  | 202 |  |  |  |  | 202 |
| Depreciation expense |  | 2,023 |  |  |  |  | 2,023 |
| Other operating expenses |  | 36,929 |  | 589 |  |  | 37,518 |
| Income tax expense |  | 936 |  |  |  |  | 936 |
| Net income (loss) | \$ | 20,620 | \$ | $(5,175)$ | \$ | \$ | 15,445 |

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For the six months ended June 30, 2013
Banco Popular North America
Banco
Total Banco
Popular
Popular North

|  | Popular <br> (In thousands) |  | North America | E-LOAN | Eliminations |
| :--- | :---: | ---: | :---: | :---: | ---: | | Popular North |
| :---: |
| America |

## Geographic Information

|  | Quarter ended |  | Six months ended |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | June 30, 2014 | June 30, 2013 | June 30, 2014 | June 30, 2013 |  |  |
| Revenues: ${ }^{[1]}$ | $\$(80,277)$ | $\$$ | 551,826 | $\$ 276,760$ | $\$$ | 837,640 |
| Puerto Rico | 64,992 | 50,228 | 127,475 | 100,451 |  |  |
| United States | 18,693 | 21,075 | 46,376 | 39,992 |  |  |
| Other |  | 3,408 | $\$$ | 623,129 | $\$ 450,611$ | $\$$ |
|  |  | 978,083 |  |  |  |  |

[1] Total revenues include net interest income (expense), service charges on deposit accounts, other service fees, mortgage banking activities, net gain (loss) and valuation adjustments on investment securities, trading account (loss) profit, net (loss) gain on sale of loans and valuation adjustments on loans held-for-sale, adjustments to indemnity reserves on loans sold, FDIC loss share (expense) income and other operating income. For the quarter ended June 30, 2014, Puerto Rico recorded net interest expense of $\$ 119$ million, which included the accelerated discount amortization of $\$ 414.1$ million related to TARP funds.
Selected Balance Sheet Information:

| (In thousands) | June 30, 2014 | December 31, 2013 |  |
| :--- | ---: | ---: | ---: |
| Puerto Rico | $\$ 26,906,427$ | $\$$ | $25,714,758$ |
| Total assets | $17,779,141$ |  | $18,107,764$ |
| Loans | $20,075,901$ |  | $19,730,408$ |
| Deposits | $\$ 8,526,806$ | $\$$ | $8,897,535$ |
| United States | $3,921,512$ |  | $5,839,115$ |

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| Deposits | $3,802,948$ |  | $6,007,159$ |
| :--- | ---: | ---: | ---: |
| Other | $\$$ | $1,154,669$ | $\$$ |
| Total assets | 767,683 | $1,137,040$ |  |
| Loans | $1,022,303$ | 759,840 |  |
| Deposits ${ }^{[1]}$ |  | 973,578 |  |

[1] Represents deposits from BPPR operations located in the U.S. and British Virgin Islands.

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## Note 37 Subsequent events

Subsequent events are events and transactions that occur after the balance sheet date but before the financial statements are issued. The effects of subsequent events and transactions are recognized in the financial statements when they provide additional evidence about conditions that existed at the balance sheet date. The Corporation has evaluated events and transactions occurring subsequent to June 30, 2014.

On July 2, 2014, the Corporation completed the repayment of TARP funds to the U.S. Treasury through the repurchase of $\$ 935$ million of trust capital securities issued to the U.S. Treasury under the TARP Capital Purchase Program. The Corporation funded the repurchase through a combination of available cash and approximately $\$ 400$ million from the proceeds of the issuance of its $\$ 450$ million aggregate principal amount of $7 \%$ Senior Notes due on 2019 which settled on July 1, 2014.

On July 23, 2014, the Corporation also completed the repurchase of the outstanding warrant initially issued to the U.S. Treasury under the TARP Capital Purchase Program in 2008 for a repurchase price of $\$ 3$ million. The warrant represented the right to purchase $2,093,284$ shares of the Corporation s common stock at an exercise price of $\$ 67$ per share with an original term of 10 years. With the completion of this transaction, the Corporation completed its exit from the TARP Capital Purchase Program.

In connection with the repayment of TARP on July 2, 2014, the Corporation accelerated the related amortization of the $\$ 414.1$ million of discount and deferred costs during the second quarter of 2014, related to the repayment of TARP funds, which is reflected as part of interest expense in the consolidated statement of operations.

On July 1, 2014, the Government of Puerto Rico approved an amendment to the Internal Revenue Code, which, among other things, changed the income tax rate for capital gains from $15 \%$ to $20 \%$. As a result, the Corporation expects to recognize an income tax expense of approximately $\$ 20.0$ million during the third quarter of 2014 , mainly related to the deferred tax liability associated with the portfolio acquired from Westernbank.

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## Note 38 Condensed consolidating financial information of guarantor and issuers of registered guaranteed securities

The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular North America, Inc. ( PNA ) and all other subsidiaries of the Corporation at June 30, 2014 and December 31, 2013, and the results of their operations and cash flows for periods ended June 30, 2014 and 2013.

PNA is an operating, wholly-owned subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries: Equity One, Inc. and Banco Popular North America ( BPNA ), including BPNA s wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.

PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.
Popular International Bank, Inc. ( PIBI ) is a wholly-owned subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries Popular Insurance V.I., Inc. In July 2013, the Corporation completed the sale of Tarjetas y Transacciones en Red Tranred, C.A., which was a wholly owned subsidiary of PIBI.

A potential source of income for PIHC consists of dividends from BPPR and BPNA. Under existing federal banking regulations any dividend from BPPR or BPNA to the PIHC could be made if the total of all dividends declared by each entity during the calendar year would not exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. At June 30, 2014, BPPR could have declared a dividend of approximately $\$ 452$ million (December 31, 2013 - $\$ 504$ million). However, on July 25, 2011, PIHC and BPPR entered into a Memorandum of Understanding with the Federal Reserve Bank of New York and the Office of the Commissioner of Financial Institutions of Puerto Rico that requires the approval of these entities prior to the payment of any dividends by BPPR to PIHC. BPNA could not declare any dividends without the approval of the Federal Reserve Board.

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## Condensed Consolidating Statement of Financial Condition (Unaudited)

At June 30, 2014

| (In thousands) | Popular Inc. Holding Co. | PNA Holding Co. |  | ll other diaries and minations |  | ination tries |  | pular, Inc. nsolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks | 1,253 | 612 | \$ | 363,424 | \$ | $(2,717)$ | \$ | 362,572 |
| Money market investments | 19,734 | 599 |  | 1,648,210 |  | $(1,599)$ |  | 1,666,944 |
| Trading account securities, at fair value | 1,577 |  |  | 344,246 |  |  |  | 345,823 |
| Investment securities available-for-sale, at fair value | 213 |  |  | 5,653,779 |  |  |  | 5,653,992 |
| Investment securities held-to-maturity, at amortized cost |  |  |  | 114,280 |  |  |  | 114,280 |
| Other investment securities, at lower of cost or realizable value | 10,850 | 4,492 |  | 152,783 |  |  |  | 168,125 |
| Investment in subsidiaries | 4,846,021 | 1,348,018 |  |  |  | 94,039) |  |  |
| Loans held-for-sale, at lower of cost or fair value |  |  |  | 97,010 |  |  |  | 97,010 |

Loans held-in-portfolio:
$\begin{array}{lllll}\begin{array}{l}\text { Loans not covered under loss sharing } \\ \text { agreements with the FDIC }\end{array} \quad 588,241 & 19,724,436 & (586,443) & 19,726,234\end{array}$

| Loans covered under loss sharing |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| agreements with the FDIC | $2,736,102$ | $2,736,102$ |  |  |
| Less Unearned income | 91,010 | 91,010 |  |  |
| Allowance for loan losses | 67 | 624,874 | 624,911 |  |
|  |  |  |  |  |
| Total loans held-in-portfolio, net | 588,204 | $21,744,654$ | $(586,443)$ | $21,746,415$ |



Total assets

| Liabilities and Stockholders Equity |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Liabilities: |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |
| Non-interest bearing | \$ | \$ | \$ | 5,669,402 | \$ | $(\$ 2,717)$ | \$ 5,666,685 |
| Interest bearing |  |  |  | 19,236,066 |  | $(\$ 1,599)$ | 19,234,467 |
| Total deposits |  |  |  | 24,905,468 |  | $(4,316)$ | 24,901,152 |
| Federal funds purchased and assets sold under agreements to repurchase |  |  |  |  |  |  |  |
| Other short-term borrowings |  | 1,443 |  | 616,200 |  | $(586,443)$ | 31,200 |
| Notes payable | 1,676,812 | 149,663 |  | 533,614 |  |  | 2,360,089 |
| Other liabilities | 40,061 | 7,219 |  | 849,241 |  | $(15,919)$ | 880,602 |
| Liabilities from discontinued operations |  |  |  | 2,079,742 |  |  | 2,079,742 |
| Total liabilities | 1,716,873 | 158,325 |  | 31,058,941 |  | $(606,678)$ | 32,327,461 |

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| Stockholders equity: | 50,160 |  |  |  | 50,160 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Preferred stock | 1,035 | 2 | 56,307 | $(56,309)$ | 1,035 |
| Common stock | $4,165,089$ | $4,269,208$ | $5,907,664$ | $(10,168,345)$ | $4,173,616$ |
| Surplus <br> Retained earnings (accumulated <br> deficit) | 176,190 | $(3,044,262)$ | $(861,999)$ | $3,897,734$ | 167,663 |
| Treasury stock, at cost <br> Accumulated other comprehensive <br> loss, net of tax | $(1,742)$ |  |  |  | $(1,742)$ |
| Total stockholders equity | $(130,291)$ | $(3,625)$ | $(129,362)$ | 132,987 | $(130,291)$ |
| Total liabilities and stockholders | $4,260,441$ | $1,221,323$ | $4,972,610$ | $(6,193,933)$ | $4,260,441$ |
| equity | $\$ 5,977,314$ | $\$ 1,379,648$ | $\$ 36,031,551$ | $\$(6,800,611)$ | $\$ 36,587,902$ |

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## Condensed Consolidating Statement of Financial Condition

At December 31, 2013

| (In thousands) |  | Popular, Inc. Holding Co. |  | PNA Holding Co. |  | All other sidiaries and liminations |  | mination entries |  | opular, Inc. <br> onsolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 10,595 | \$ | 616 | \$ | 422,967 | \$ | $(10,967)$ | \$ | 423,211 |
| Money market investments |  | 18,721 |  | 4,804 |  | 839,732 |  | $(4,804)$ |  | 858,453 |
| Trading account securities, at fair value |  | 1,353 |  |  |  | 338,390 |  |  |  | 339,743 |
| Investment securities available-for-sale, at fair value |  | 204 |  |  |  | 5,294,596 |  |  |  | 5,294,800 |
| Investment securities held-to-maturity, at amortized cost |  |  |  |  |  | 140,496 |  |  |  | 140,496 |
| Other investment securities, at lower of cost or realizable value |  | 10,850 |  | 4,492 |  | 166,410 |  |  |  | 181,752 |
| Investment in subsidiaries |  | 4,856,566 |  | 1,670,809 |  |  |  | $(6,527,375)$ |  |  |
| Loans held-for-sale, at lower of cost or fair value |  |  |  |  |  | 110,426 |  |  |  | 110,426 |
| Loans held-in-portfolio: |  |  |  |  |  |  |  |  |  |  |
| Loans not covered under loss sharing agreements with the FDIC |  | 521,092 |  |  |  | 21,702,418 |  | $(519,500)$ |  | 21,704,010 |
| Loans covered under loss sharing agreements with the FDIC |  |  |  |  |  | 2,984,427 |  |  |  | 2,984,427 |
| Less Unearned income |  |  |  |  |  | 92,144 |  |  |  | 92,144 |
| Allowance for loan losses |  | 304 |  |  |  | 640,251 |  |  |  | 640,555 |
| Total loans held-in-portfolio, net |  | 520,788 |  |  |  | 23,954,450 |  | $(519,500)$ |  | 23,955,738 |
| FDIC loss share asset |  |  |  |  |  | 948,608 |  |  |  | 948,608 |
| Premises and equipment, net |  | 2,135 |  |  |  | 517,381 |  |  |  | 519,516 |
| Other real estate not covered under loss sharing agreements with the FDIC |  |  |  |  |  | 135,501 |  |  |  | 135,501 |
| Other real estate covered under loss sharing agreements with the FDIC |  |  |  |  |  | 168,007 |  |  |  | 168,007 |
| Accrued income receivable |  | 64 |  | 114 |  | 131,368 |  | (10) |  | 131,536 |
| Mortgage servicing assets, at fair value |  |  |  |  |  | 161,099 |  |  |  | 161,099 |
| Other assets |  | 66,577 |  | 19,407 |  | 1,642,760 |  | $(41,186)$ |  | 1,687,558 |
| Goodwill |  |  |  |  |  | 647,757 |  |  |  | 647,757 |
| Other intangible assets |  | 554 |  |  |  | 44,578 |  |  |  | 45,132 |
| Total assets |  | 5,488,407 |  | 1,700,242 | \$ | 35,664,526 |  | 7,103,842) |  | 35,749,333 |

Liabilities and Stockholders Equity

| Liabilities: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits: |  |  |  |  |  |  |  |  |  |
| Non-interest bearing | \$ |  |  |  | \$ | 5,933,649 | \$ | $(\$ 10,967)$ | \$ 5,922,682 |
| Interest bearing |  |  |  |  |  | 20,793,267 |  | $(\$ 4,804)$ | 20,788,463 |
| Total deposits |  |  |  |  |  | 26,726,916 |  | $(15,771)$ | 26,711,145 |
| Assets sold under agreements to repurchase |  |  |  |  |  | 1,659,292 |  |  | 1,659,292 |
| Other short-term borrowings |  |  |  |  |  | 920,700 |  | $(519,500)$ | 401,200 |
| Notes payable |  | 822,351 |  | 149,663 |  | 612,740 |  |  | 1,584,754 |
| Other liabilities |  | 39,906 |  | 39,245 |  | 728,899 |  | $(41,258)$ | 766,792 |
| Total liabilities |  | 862,257 |  | 188,908 |  | 30,648,547 |  | $(576,529)$ | 31,123,183 |
| Stockholders equity: |  |  |  |  |  |  |  |  |  |
| Preferred stock |  | 50,160 |  |  |  |  |  |  | 50,160 |

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| Common stock | 1,034 | 2 | 56,079 | $(56,081)$ | 1,034 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Surplus | $4,161,625$ | $4,479,208$ | $6,056,774$ | $(10,527,455)$ | $4,170,152$ |
| Retained earnings (accumulated <br> deficit) | 602,957 | $(2,940,509)$ | $(907,972)$ | $3,839,954$ | 594,430 |
| Treasury stock, at cost | $(881)$ |  |  |  | $(881)$ |
| Accumulated other comprehensive <br> loss, net of tax | $(188,745)$ | $(27,367)$ | $(188,902)$ | 216,269 | $(188,745)$ |
| Total stockholders equity | $4,626,150$ | $1,511,334$ | $5,015,979$ | $(6,527,313)$ | $4,626,150$ |
| Total liabilities and stockholders <br> equity | $\$ 5,488,407$ | $\$ 1,700,242$ | $\$ 35,664,526$ | $\$(7,103,842)$ | $\$ 35,749,333$ |

## Condensed Consolidating Statement of Operations (Unaudited)

| (In thousands) | Quarter ended June 30, 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations |  | Elimination entries |  | Popular, Inc. <br> Consolidated |  |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans | 498 | \$ | \$ | 380,966 | \$ | (478) | \$ | 380,986 |
| Money market investments | - 5 | 2 |  | 1,131 |  | (7) |  | 1,131 |
| Investment securities | 165 | 81 |  | 33,743 |  |  |  | 33,989 |
| Trading account securities |  |  |  | 5,344 |  |  |  | 5,344 |
| Total interest income | 668 | 83 |  | 421,184 |  | (485) |  | 421,450 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  |  |  | 26,226 |  | (3) |  | 26,223 |
| Short-term borrowings |  | 89 |  | 9,285 |  | (482) |  | 8,892 |
| Long-term debt | 440,133 | 2,706 |  | 2,877 |  |  |  | 445,716 |
| Total interest expense | 440,133 | 2,795 |  | 38,388 |  | (485) |  | 480,831 |
| Net interest (expense) income | $(439,465)$ | $(2,712)$ |  | 382,796 |  |  |  | $(59,381)$ |
| Provision for loan losses- non-covered loans | 32 |  |  | 50,042 |  |  |  | 50,074 |
| Provision for loan losses- covered loans |  |  |  | 11,604 |  |  |  | 11,604 |


| Net interest (expense) income after |  |  |  | $(121,059)$ |
| :--- | ---: | ---: | ---: | ---: |
| provision for loan losses | $(439,497)$ | $(2,712)$ | 321,150 |  |
|  |  |  |  | 39,237 |
| Service charges on deposit accounts |  | 39,237 | 56,468 |  |
| Other service fees |  | 57,719 | $(1,251)$ | 3,788 |

[^0]| Net gain and valuation adjustments on |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Trading account profit | 52 |  | 1,003 |  | 1,055 |
| Net gain on sale of loans, including <br> valuation adjustments on loans <br> held-for-sale $9,659$ $9,659$ |  |  |  |  |  |
| Adjustments (expense) to indemnity reserves on loans sold |  |  | $(7,454)$ |  | $(7,454)$ |
| FDIC loss share (expense) income |  |  | $(55,261)$ |  | $(55,261)$ |
| Other operating income | 3,108 | $(1,348)$ | 13,537 |  | 15,297 |
| Total non-interest income (expense) | 3,160 | $(1,348)$ | 62,228 | $(1,251)$ | 62,789 |
| Operating expenses: |  |  |  |  |  |
| Personnel costs | 8,201 |  | 90,899 |  | 99,100 |
| Net occupancy expenses | 1,013 |  | 19,254 |  | 20,267 |
| Equipment expenses | 1,079 |  | 10,965 |  | 12,044 |
| Other taxes | 176 |  | 13,367 |  | 13,543 |
| Professional fees | 2,266 | (241) | 65,053 | (54) | 67,024 |
| Communications | 122 |  | 6,303 |  | 6,425 |

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| Business promotion | 439 |  | 15,599 | 16,038 |
| :--- | ---: | ---: | ---: | ---: |
| FDIC deposit insurance |  | 10,480 | 10,480 |  |
| Other real estate owned (OREO) expenses |  | 3,410 | 3,410 |  |
| Other operating expenses | $(15,251)$ | 108 | 36,280 | $(628)$ |
| Amortization of intangibles |  |  | 20,509 |  |
| Restructuring cost |  | 4,574 | 2,025 |  |


| Total operating expenses | $(1,955)$ | $(133)$ | 278,209 | $(682)$ |
| :--- | :--- | :--- | :--- | :--- |
| 275,439 |  |  |  |  |


| (Loss) income before income tax and equity in |  |  |  |  |  |
| :--- | :---: | :---: | :---: | ---: | ---: |
| earnings of subsidiaries | $(434,382)$ | $(3,927)$ | 105,169 | $(569)$ | $(333,709)$ |
| Income tax expense (benefit) | 8,984 |  | $(12,887)$ | $(221)$ | $(4,124)$ |


| (Loss) income before equity in earnings of <br> subsidiaries | $(443,366)$ | $(3,927)$ | 118,056 | $(348)$ | $(329,585)$ |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| Equity in undistributed earnings of subsidiaries | 113,781 | 47,599 |  | $(161,380)$ |  |
| Loss) income from continuing operations | $(329,585)$ | 43,672 | 118,056 | $(161,728)$ | $(329,585)$ |
| Loss from discontinued opeartions, net of tax |  |  | $(181,729)$ |  | $(181,729)$ |
| Equity in undistributed losses of discontinued <br> operations | $(181,729)$ | $(181,729)$ |  | 363,458 |  |
| Net loss | $\$(511,314)$ | $\$(138,057)$ | $\$(63,673)$ | $\$ 201,730$ | $\$(511,314)$ |
| Comprehensive loss, net of tax | $\$(485,330)$ | $\$(125,882)$ | $\$(37,918)$ | $\$ 163,800$ | $\$(485,330)$ |

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## Condensed Consolidating Statement of Operations

| (In thousands) | Six months ended June 30, 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations | Elimination entries | Popular, Inc. Consolidated |
| Interest and dividend income: |  |  |  |  |  |
| Loans | 1,060 |  | 758,547 | $(1,019)$ | 758,588 |
| Money market investments | 12 | 5 | 2,103 | (16) | 2,104 |
| Investment securities | 331 | 161 | 68,624 |  | 69,116 |
| Trading account securities |  |  | 10,601 |  | 10,601 |
| Total interest and dividend income | 1,403 | 166 | 839,875 | $(1,035)$ | 840,409 |
| Interest expense: |  |  |  |  |  |
| Deposits |  |  | 53,086 | (5) | 53,081 |
| Short-term borrowings |  | 306 | 18,656 | $(1,030)$ | 17,932 |
| Long-term debt | 466,187 | 5,413 | 6,006 |  | 477,606 |
| Total interest expense | 466,187 | 5,719 | 77,748 | $(1,035)$ | 548,619 |
| Net interest (expense) income | $(464,784)$ | $(5,553)$ | 762,127 |  | 291,790 |
| Provision for loan losses- non-covered loans | (176) |  | 104,372 |  | 104,196 |
| Provision for loan losses- covered loans |  |  | 37,318 |  | 37,318 |
| Net interest (expense) income after provision for loan losses | $(464,608)$ | $(5,553)$ | 620,437 |  | 150,276 |
| Service charges on deposit accounts |  |  | 78,596 |  | 78,596 |
| Other service fees |  |  | 110,604 | $(1,318)$ | 109,286 |
| Mortgage banking activities |  |  | 7,466 |  | 7,466 |
| Trading account profit (loss) | 73 |  | 2,959 |  | 3,032 |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale |  |  | 14,052 |  | 14,052 |
| Adjustments (expense) to indemnity reserves on loans sold |  |  | $(17,801)$ |  | $(17,801)$ |
| FDIC loss share expense |  |  | $(79,467)$ |  | $(79,467)$ |
| Other operating income | 6,509 | (687) | 37,835 |  | 43,657 |
| Total non-interest income | 6,582 | (687) | 154,244 | $(1,318)$ | 158,821 |
| Operating expenses: |  |  |  |  |  |
| Personnel costs | 16,510 |  | 186,891 |  | 203,401 |
| Net occupancy expenses | 1,945 |  | 39,682 |  | 41,627 |
| Equipment expenses | 2,020 |  | 21,436 |  | 23,456 |
| Other taxes | 360 |  | 26,846 |  | 27,206 |

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| Professional fees | 5,312 | 763 | 128,069 | (121) | 134,023 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Communications | 249 |  | 12,861 |  | 13,110 |
| Business promotion | 850 |  | 26,574 |  | 27,424 |
| FDIC deposit insurance |  |  | 21,458 |  | 21,458 |
| Other real estate owned (OREO) expenses |  |  | 9,850 |  | 9,850 |
| Other operating expenses | $(29,019)$ | 217 | 72,931 | $(1,271)$ | 42,858 |
| Amortization of intangibles |  |  | 4,051 |  | 4,051 |
| Restructuring costs |  |  | 4,574 |  | 4,574 |
| Total operating expenses | $(1,773)$ | 980 | 555,223 | $(1,392)$ | 553,038 |
| (Loss) income before income tax and equity in earnings of subsidiaries | $(456,253)$ | $(7,220)$ | 219,458 | 74 | $(243,941)$ |
| Income tax expense (benefit) | 8,150 |  | 10,960 | 30 | 19,140 |
| (Loss) income before equity in earnings of subsidiaries | $(464,403)$ | $(7,220)$ | 208,498 | 44 | $(263,081)$ |

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| Equity in undistributed earnings of subsidiaries | 201,322 | 65,291 |  | $(266,613)$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Loss) income from continuing operations | $(263,081)$ | 58,071 | 208,498 | $(266,569)$ | $(263,081)$ |
| Loss from discontinued operations, net of tax |  |  | $(161,824)$ |  | $(161,824)$ |
| Equity in undistributed losses of discontinued <br> operations | $(161,824)$ | $(161,824)$ |  | 323,648 |  |
| Net (loss) income | $\$(424,905)$ | $\$(103,753)$ | $\$ 46,674$ | $\$ 57,079$ | $\$(424,905)$ |
| Comprehensive (loss) income, net of tax | $\$(366,451)$ | $\$(80,011)$ | $\$ 106,214$ | $\$(26,203)$ | $\$(366,451)$ |

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## Condensed Consolidating Statement of Operations (Unaudited)

Quarter ended June 30, 2013

| (In thousands) | Quarter ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co | All other subsidiaries and eliminations | Elimination entries | Popular, Inc. <br> Consolidated |
| Interest income: |  |  |  |  |  |
| Loans | \$ 1,917 | \$ | \$ 368,636 | \$ (255) | \$ 370,298 |
| Money market investments | 48 | 1 | 828 | (48) | 829 |
| Investment securities | 3,397 | 80 | 35,542 | $(2,913)$ | 36,106 |
| Trading account securities |  |  | 5,456 |  | 5,456 |
| Total interest income | 5,362 | 81 | 410,462 | $(3,216)$ | 412,689 |
| Interest expense: |  |  |  |  |  |
| Deposits |  |  | 32,445 |  | 32,445 |
| Short-term borrowings |  |  | 10,071 | (304) | 9,767 |
| Long-term debt | 25,099 | 7,238 | 6,641 | $(2,912)$ | 36,066 |
| Total interest expense | 25,099 | 7,238 | 49,157 | $(3,216)$ | 78,278 |
| Net interest (expense) income | $(19,737)$ | $(7,157)$ | 361,305 |  | 334,411 |
| Provision for loan losses- non-covered loans | 20 |  | 228,955 |  | 228,975 |
| Provision for loan losses- covered loans |  |  | 25,500 |  | 25,500 |


| Net interest (expense) income after provision for loan losses | $(19,757)$ | $(7,157)$ | 106,850 |  | 79,936 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts |  |  | 41,378 |  | 41,378 |
| Other service fees |  |  | 58,617 | $(1,338)$ | 57,279 |
| Mortgage banking activities |  |  | 18,081 |  | 18,081 |
| Net gain and valuation adjustments on investment securities | 5,856 |  |  |  | 5,856 |
| Trading account loss | (6) |  | $(4,339)$ |  | $(4,345)$ |
| Net gain on sale of loans, including valuation adjustments on loans held-for-sale |  |  | 4,291 |  | 4,291 |
| Adjustments (expense) to indemnity reserves on loans sold |  |  | $(11,632)$ |  | $(11,632)$ |
| FDIC loss share expense |  |  | $(3,755)$ |  | $(3,755)$ |
| Other operating income | 166,002 | 287 | 15,277 | (1) | 181,565 |
| Total non-interest income | 171,852 | 287 | 117,918 | $(1,339)$ | 288,718 |

Operating expenses:
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| Personnel costs | 7,761 |  | 98,598 |  | 106,359 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Net occupancy expenses | 918 | 1 | 20,140 | 21,059 |  |
| Equipment expenses | 984 |  | 10,501 |  | 11,485 |
| Other taxes | 84 |  | 15,141 |  | 15,225 |
| Professional fees | 3,383 | 23 | 63,663 | $(54)$ | 67,015 |
| Communications | 110 |  | 6,285 | 6,395 |  |
| Business promotion | 439 |  | 14,918 | 15,357 |  |
| FDIC deposit insurance |  | 18,557 |  | 18,557 |  |
| Other real estate owned (OREO) |  |  | 7,657 |  | 7,657 |
| expenses | $(12,734)$ | 109 | 36,027 | $(636)$ | 22,766 |
| Other operating expenses |  |  | 1,989 |  | 1,989 |
| Amortization of intangibles | 945 | 133 | 293,476 | (690) | 293,864 |

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| Income (loss) before income tax and equity in earnings of subsidiaries | 151,150 | $(7,003)$ | $(68,708)$ | (649) | 74,790 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income tax expense (benefit) | 3,106 |  | $(240,194)$ | (292) | $(237,380)$ |
| Income (loss) before equity in earnings of subsidiaries | 148,044 | $(7,003)$ | 171,486 | (357) | 312,170 |
| Equity in undistributed earnings of subsidiaries | 164,126 | 12,158 |  | $(176,284)$ |  |
| Income from continuing operations | 312,170 | 5,155 | 171,486 | $(176,641)$ | 312,170 |
| Income (loss) from discontinued operations, net of tax |  |  | 15,298 |  | 15,298 |
| Equity in undistributed earnings of discontinued operations | 15,298 | 15,298 |  | $(30,596)$ |  |
| Net income | \$ 327,468 | \$ 20,453 | \$ 186,784 | \$ $(207,237)$ | \$ 327,468 |
| Comprehensive income (loss), net of tax | \$ 223,437 | \$ $(24,121)$ | \$ 86,748 | \$ $(62,627)$ | \$ 223,437 |

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## Condensed Consolidating Statement of Operations

| (In thousands) | Six months ended June 30, 2013 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations | Elimination entries | Popular, Inc. Consolidated |
| Interest and dividend income: |  |  |  |  |  |
| Loans | 2,926 |  | 728,275 | (387) | 730,814 |
| Money market investments | 86 | 2 | 1,783 | (87) | 1,784 |
| Investment securities | 7,543 | 161 | 72,049 | $(5,824)$ | 73,929 |
| Trading account securities |  |  | 10,970 |  | 10,970 |
| Total interest and dividend income | 10,555 | 163 | 813,077 | $(6,298)$ | 817,497 |
| Interest expense: |  |  |  |  |  |
| Deposits |  |  | 67,063 | (2) | 67,061 |
| Short-term borrowings |  |  | 20,020 | (472) | 19,548 |
| Long-term debt | 49,857 | 14,514 | 13,286 | $(5,824)$ | 71,833 |
| Total interest expense | 49,857 | 14,514 | 100,369 | $(6,298)$ | 158,442 |
| Net interest (expense) income | $(39,302)$ | (14,351) | 712,708 |  | 659,055 |
| Provision for loan losses- non-covered loans | (20) |  | 438,088 |  | 438,068 |
| Provision for loan losses- covered loans |  |  | 43,056 |  | 43,056 |
| Net interest (expense) income after provision for loan losses | $(39,282)$ | $(14,351)$ | 231,564 |  | 177,931 |
| Service charges on deposit accounts |  |  | 82,539 |  | 82,539 |
| Other service fees |  |  | 113,622 | $(1,399)$ | 112,223 |
| Mortgage banking activities |  |  | 38,378 |  | 38,378 |
| Net gain and valuation adjustments on investment securities | 5,856 |  |  |  | 5,856 |
| Trading account profit (loss) | 70 |  | $(5,399)$ |  | $(5,329)$ |
| Net loss on sale of loans, including valuation adjustments on loans held-for-sale |  |  | $(58,428)$ |  | $(58,428)$ |
| Adjustments (expense) to indemnity reserves on loans sold |  |  | $(27,775)$ |  | $(27,775)$ |
| FDIC loss share expense |  |  | $(30,021)$ |  | $(30,021)$ |
| Other operating income | 166,872 | 2,849 | 31,864 |  | 201,585 |
| Total non-interest income | 172,798 | 2,849 | 144,780 | $(1,399)$ | 319,028 |

Operating expenses:

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| Personnel costs | 15,140 |  | 198,800 |  | 213,940 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net occupancy expenses | 1,746 | 2 | 39,803 |  | 41,551 |
| Equipment expenses | 2,064 |  | 21,041 |  | 23,105 |
| Other taxes | 167 |  | 26,586 |  | 26,753 |
| Professional fees | 5,694 | 45 | 129,128 | (115) | 134,752 |
| Communications | 203 |  | 12,743 |  | 12,946 |
| Business promotion | 869 |  | 27,073 |  | 27,942 |
| FDIC deposit insurance |  |  | 26,913 |  | 26,913 |
| Other real estate owned (OREO) expenses |  |  | 53,524 |  | 53,524 |
| Other operating expenses | $(25,349)$ | 217 | 70,069 | $(1,253)$ | 43,684 |
| Amortization of intangibles |  |  | 3,979 |  | 3,979 |
| Total operating expenses | 534 | 264 | 609,659 | $(1,368)$ | 609,089 |
| Income (loss) before income tax and equity in earnings of subsidiaries | 132,982 | $(11,766)$ | $(233,315)$ | (31) | $(112,130)$ |
| Income tax expense (benefit) | 3,621 |  | $(297,771)$ | (107) | $(294,257)$ |
| Income (loss) before equity in earnings of subsidiaries | 129,361 | $(11,766)$ | 64,456 | 76 | 182,127 |

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| Equity in undistributed earnings of subsidiaries | 52,766 | 16,368 |  | $(69,134)$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income from continuing operations | 182,127 | 4,602 | 64,456 | $(69,058)$ | 182,127 |
| Income from discontinued operations, net of tax |  |  | 25,034 |  | 25,034 |
| Equity in undistributed earnings of discontinued operations | 25,034 | 25,034 |  | $(50,068)$ |  |
| Net Income | \$ 207,161 | \$ 29,636 | \$ 89,490 | \$ $(119,126)$ | \$ 207,161 |
| Comprehensive income (loss), net of tax | \$ 83,990 | \$ $(21,965)$ | \$ 32,286$)$ | \$ 54,251 | \$ 83,990 |

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## Condensed Consolidating Statement of Cash Flows (Unaudited)

| (In thousands) | Six months ended June 30, 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations |  | Elimination entries |  | Popular, Inc. Consolidated |  |
| Cash flows from operating activities: |  |  |  |  |  |  |  |  |
| Net (loss) income | \$ $(424,905)$ | \$ (103,753) | \$ | 46,674 | \$ | 57,079 | \$ | $(424,905)$ |
| Adjustments to reconcile net (loss) income to net cash (used in) provided by operating activities: |  |  |  |  |  |  |  |  |
| Equity in undistributed (earnings) losses of subsidiaries | $(39,498)$ | 96,533 |  |  |  | $(57,035)$ |  |  |
| Provision for loan losses | (176) |  |  | 134,926 |  |  |  | 134,750 |
| Goodwill impairment losses |  |  |  | 186,511 |  |  |  | 186,511 |
| Amortization of intangibles |  |  |  | 5,007 |  |  |  | 5,007 |
| Depreciation and amortization of premises and equipment | 325 |  |  | 23,507 |  |  |  | 23,832 |
| Net accretion of discounts and amortization of premiums and deferred fees | 404,461 |  |  | $(79,682)$ |  |  |  | 324,779 |
| Fair value adjustments on mortgage servicing rights |  |  |  | 15,836 |  |  |  | 15,836 |
| FDIC loss share expense |  |  |  | 79,467 |  |  |  | 79,467 |
| Adjustments (expense) to indemnity reserves on loans sold |  |  |  | 17,801 |  |  |  | 17,801 |
| (Earnings) losses from investments under the equity method | $(6,509)$ | 688 |  | $(18,534)$ |  |  |  | $(24,355)$ |
| Deferred income tax expense (benefit) | 8,150 |  |  | $(5,491)$ |  | 30 |  | 2,689 |
| Loss (gain) on: |  |  |  |  |  |  |  |  |
| Disposition of premises and equipment | (1) |  |  | $(2,550)$ |  |  |  | $(2,551)$ |
| Sale of loans, including valuation adjustments on loans held for sale and mortgage banking activities |  |  |  | $(42,413)$ |  |  |  | $(42,413)$ |
| Sale of foreclosed assets, including write-downs |  |  |  | $(2,035)$ |  |  |  | $(2,035)$ |
| Acquisitions of loans held-for-sale |  |  |  | $(159,727)$ |  |  |  | $(159,727)$ |
| Proceeds from sale of loans held-for-sale |  |  |  | 72,757 |  |  |  | 72,757 |
| Net originations on loans held-for-sale |  |  |  | $(338,672)$ |  |  |  | $(338,672)$ |
| Net (increase) decrease in: |  |  |  |  |  |  |  |  |
| Trading securities | (224) |  |  | 460,016 |  |  |  | 459,792 |
| Accrued income receivable | (68) | 2 |  | 6,725 |  | 62 |  | 6,721 |
| Other assets | 9,592 | $(7,095)$ |  | $(25,477)$ |  | $(25,475)$ |  | $(48,455)$ |

Net increase (decrease) in:

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| Interest payable | 2,080 | 5 | $(1,390)$ | $(62)$ | 633 |
| :--- | :---: | ---: | :---: | ---: | ---: |
| Pension and other postretirement <br> benefits obligations |  |  | $(3,096)$ |  | $(3,096)$ |
| Other liabilities | $(4,312)$ | $(32,031)$ | 41,202 | 25,401 | 30,260 |
| Total adjustments | 373,820 | 58,102 | 364,688 | $(57,079)$ | 739,531 |
| Net cash (used in) provided by <br> operating activities | $(51,085)$ | $(45,651)$ | 411,362 |  | 314,626 |

Cash flows from investing activities:

| Net (increase) decrease in money market investments | $(1,014)$ | 4,204 | $(808,477)$ | $(3,204)$ | $(808,491)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Purchases of investment securities: |  |  |  |  |  |
| Available-for-sale |  |  | $(1,079,586)$ |  | $(1,079,586)$ |
| Other |  |  | $(51,097)$ |  | $(51,097)$ |
| Proceeds from calls, paydowns, maturities and redemptions of investment securities: |  |  |  |  |  |
| Available-for-sale |  |  | 816,830 |  | 816,830 |
| Held-to-maturity |  |  | 27,029 |  | 27,029 |
| Other |  |  | 64,724 |  | 64,724 |
| Net (originations) repayments on loans | $(67,240)$ |  | 473,634 | 66,942 | 473,336 |
| Proceeds from sale of loans |  |  | 87,983 |  | 87,983 |
| Acquisition of loan portfolios |  |  | $(289,292)$ |  | $(289,292)$ |
| Net payments from FDIC under loss sharing agreements |  |  | 110,618 |  | 110,618 |
| Capital contribution to subsidiary | $(100,000)$ |  |  | 100,000 |  |
| Return of capital from wholly-owned subsidiaries | 210,000 | 250,000 |  | $(460,000)$ |  |
| Acquisition of premises and equipment | (352) |  | $(19,981)$ |  | $(20,333)$ |

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| Proceeds from sale of: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Premises and equipment | 24 |  | 8,607 |  | 8,631 |
| Foreclosed assets |  |  | 81,010 |  | 81,010 |
| Net cash provided by (used in) investing activities | 41,418 | 254,204 | $(577,998)$ | $(296,262)$ | $(578,638)$ |

Cash flows from financing activities:

| Net increase (decrease) in: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  | 241,260 | 11,455 | 252,715 |
| Federal funds purchased and assets sold under agreements to repurchase |  |  | 418,381 |  | 418,381 |
| Other short-term borrowings |  | 1,443 | $(304,500)$ | $(66,943)$ | $(370,000)$ |
| Payments of notes payable |  |  | $(111,030)$ |  | $(111,030)$ |
| Proceeds from issuance of notes payable |  |  | 31,905 |  | 31,905 |
| Proceeds from issuance of common stock | 3,048 |  |  |  | 3,048 |
| Dividends paid | $(1,862)$ |  |  |  | $(1,862)$ |
| Net payments for repurchase of common stock | (861) |  |  |  | (861) |
| Return of capital to parent company |  | $(210,000)$ | $(250,000)$ | 460,000 |  |
| Capital contribution from parent |  |  | 100,000 | $(100,000)$ |  |


| Net cash provided by (used in) financing activities | 325 | $(208,557)$ | 126,016 | 304,512 | 222,296 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net decrease in cash and due from banks | $(9,342)$ | (4) | $(40,620)$ | 8,250 | $(41,716)$ |
| Cash and due from banks at beginning of period | 10,595 | 616 | 422,967 | $(10,967)$ | 423,211 |
| Cash and due from banks at end of period, including discontinued operations | 1,253 | 612 | 382,347 | $(2,717)$ | 381,495 |
| Less: cash from discontinued operations |  |  | 18,923 |  | 18,923 |
| Cash and due from banks at end of period | \$ 1,253 | \$ 612 | \$ 363,424 | \$ $(2,717)$ | \$ 362,572 |

The Condensed Consolidating Statements of Cash Flows include the cash flows from operating, investing and financing activities associated with discontinued operations.

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## Condensed Consolidating Statement of Cash Flows (Unaudited)

| (In thousands) | Six months ended June 30, 2013 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Popular, Inc. Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations |  | Elimination entries | Popular, Inc. Consolidated |  |
| Cash flows from operating activities: |  |  |  |  |  |  |  |
| Net income (loss) | \$ 207,161 | \$ 29,636 | \$ | 89,490 | \$ $(119,126)$ | \$ | 207,161 |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities: |  |  |  |  |  |  |  |
| Equity in undistributed earnings of subsidiaries | $(77,800)$ | $(41,402)$ |  |  | 119,202 |  |  |
| Provision for loan losses | (20) |  |  | 473,284 |  |  | 473,264 |
| Amortization of intangibles |  |  |  | 4,935 |  |  | 4,935 |
| Depreciation and amortization of premises and equipment | 323 | 2 |  | 24,684 |  |  | 25,009 |
| Net accretion of discounts and amortization of premiums and deferred fees | 14,989 | 38 |  | $(44,552)$ |  |  | $(29,525)$ |
| Fair value adjustments on mortgage servicing rights |  |  |  | 10,741 |  |  | 10,741 |
| FDIC loss share expense |  |  |  | 30,021 |  |  | 30,021 |
| Adjustments (expense) to indemnity reserves on loans sold |  |  |  | 27,775 |  |  | 27,775 |
| Earnings from investments under the equity method | $(20,297)$ | $(2,849)$ |  | $(11,068)$ |  |  | $(34,214)$ |
| Deferred income tax benefit | $(9,098)$ |  |  | $(312,649)$ | (107) |  | $(321,854)$ |
| (Gain) loss on: |  |  |  |  |  |  |  |
| Disposition of premises and equipment |  |  |  | $(2,347)$ |  |  | $(2,347)$ |
| Sale of loans, including valuation adjustments on loans held for sale and mortgage banking activities |  |  |  | 44,577 |  |  | 44,577 |
| Sale of stock in equity method investee | $(136,722)$ |  |  |  |  |  | $(136,722)$ |
| Sale of foreclosed assets, including write-downs |  |  |  | 35,006 |  |  | 35,006 |
| Acquisitions of loans held-for-sale |  |  |  | $(15,335)$ |  |  | $(15,335)$ |
| Proceeds from sale of loans held-for-sale |  |  |  | 119,003 |  |  | 119,003 |
| Net originations on loans held-for-sale |  |  |  | $(867,917)$ |  |  | $(867,917)$ |
| Net (increase) decrease in: |  |  |  |  |  |  |  |
| Trading securities | (166) |  |  | 858,258 |  |  | 858,092 |
| Accrued income receivable | 1,583 |  |  | $(19,475)$ | (285) |  | $(18,177)$ |
| Other assets | $(3,505)$ | 100 |  | 4,199 | 1,309 |  | 2,103 |

Net increase (decrease) in:

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| Net cash (used in) provided by |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| operating activities | $(25,717)$ | $(14,491)$ | 457,075 |

Cash flows from investing activities:

| Net (increase) decrease in money |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| market investments | $(21,914)$ | $(251)$ | 13,755 | 22,051 | 13,641 |

Purchases of investment securities:

| Available-for-sale | $(1,490,647)$ |
| :--- | :--- |
| Held-to-maturity | $(1,490,647)$ |

Held-to-maturity
Other $\quad(116,731)$
$(116,731)$
Proceeds from calls, paydowns,
maturities and redemptions of
investment securities:

| Available-for-sale | 35,000 | $1,343,311$ | $1,378,311$ |
| :--- | ---: | ---: | ---: |
| Held-to-maturity |  | 2,359 | 2,359 |
| Other | 83,592 | 83,592 |  |
| Net (originations) repayments on loans | $(137,255)$ | 568,817 | 192,700 |
| Proceeds from sale of loans | 295,237 | 624,262 |  |
| Acquisition of loan portfolios $(1,520,088)$ |  |  |  |
| Net payments to FDIC under loss  <br> sharing agreements  <br> Return of capital from equity method  <br> investments 438 | $(107)$ | $(107)$ |  |

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| Proceeds from sale of sale of stock in equity method investee | 166,332 |  |  |  | 166,332 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Capital contribution to subsidiary | $(17,300)$ |  |  | 17,300 |  |
| Mortgage servicing rights purchased |  |  | (45) |  | (45) |
| Acquisition of premises and equipment | (198) |  | $(19,576)$ |  | $(19,774)$ |
| Proceeds from sale of: |  |  |  |  |  |
| Premises and equipment | 28 |  | 5,863 |  | 5,891 |
| Foreclosed assets |  |  | 120,365 |  | 120,365 |
| Net cash provided by (used in) investing activities | 24,693 | 187 | $(713,895)$ | 232,051 | $(456,964)$ |

Cash flows from financing activities:

| Net increase (decrease) in: |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Deposits |  |  | $(259,645)$ | (305) | $(259,950)$ |
| Assets sold under agreements to repurchase |  |  | $(322,247)$ | $(21,800)$ | $(344,047)$ |
| Other short-term borrowings |  |  | 782,700 | $(192,700)$ | 590,000 |
| Payments of notes payable |  | $(3,000)$ | $(45,458)$ |  | $(48,458)$ |
| Proceeds from issuance of notes payable |  |  | 49,874 |  | 49,874 |
| Proceeds from issuance of common stock | 3,232 |  |  |  | 3,232 |
| Dividends paid | $(1,551)$ |  |  |  | $(1,551)$ |
| Net payments for repurchase of common stock | (325) |  |  |  | (325) |
| Capital contribution from parent |  | 17,300 |  | $(17,300)$ |  |
| Net cash provided by (used in) financing activities | 1,356 | 14,300 | 205,224 | $(232,105)$ | $(11,225)$ |
| Net increase (decrease) in cash and due from banks | 332 | (4) | $(51,596)$ | (54) | $(51,322)$ |
| Cash and due from banks at beginning of period | 1,103 | 624 | 439,552 | $(1,916)$ | 439,363 |
| Cash and due from banks at end of period | \$ 1,435 | \$ 620 | \$ 387,956 | \$ (1,970) | \$ 388,041 |

The Condensed Consolidating Statements of Cash Flows include the cash flows from operating, investing and financing activities associated with discontinued operations.

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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

The Corporation is a diversified, publicly-owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States ( U.S. ) mainland, and the U.S. and British Virgin Islands. In Puerto Rico, the Corporation provides retail, including residential mortgage loan originations, and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as investment banking, broker-dealer, auto and equipment leasing and financing, and insurance services through specialized subsidiaries. In the U.S. mainland, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA focuses efforts and resources on the core community banking business. BPNA, under the name Popular Community Bank, operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. Note 36 to the consolidated financial statements presents information about the Corporation s business segments. As of June 30, 2014, the Corporation had a $14.8 \%$ interest in the holding company of EVERTEC, which provides transaction processing services throughout the Caribbean and Latin America, including servicing many of the Corporation s system infrastructures and transaction processing businesses. During the quarter ended June 30, 2014, the Corporation recorded $\$ 2.6$ million in earnings from its investment in EVERTEC, which had a carrying amount of $\$ 22.2$ million as of the end of the quarter. Also, the Corporation had a $15.8 \%$ stake in BHD Financial Group ( BHD ), one of the largest banking and financial services groups in the Dominican Republic. During the quarter ended June 30, 2014, the Corporation recorded $\$ 5.5$ million in earnings from its investment in BHD, which had a carrying amount of $\$ 99.1$ million, as of the end of the quarter.

## OVERVIEW

For the quarter ended June 30, 2014, the Corporation recorded a net loss of $\$ 511.3$ million compared with a net income of $\$ 327.5$ million for the same quarter of the previous year. Net loss from continuing operations was $\$ 329.6$ million for the second quarter of 2014, compared to a net income of $\$ 312.2$ million for the same quarter of the previous year. The results for the quarter ended June 30, 2014 were impacted by the accelerated amortization of $\$ 414.1$ million of discount and deferred costs related to the repayment of TARP funds, recognized as interest expense in the quarter, a goodwill impairment charge of $\$ 186.5$ million related to the announced sales of the California, Central Florida and Illinois regions of Popular Community Bank ( PCB ) and income tax net positive adjustments of $\$ 14.5$ million resulting from a closing agreement with the Puerto Rico Department of Treasury and the impact of the tax treatment of senior notes issued to partially fund the TARP repayment. Excluding the impact of these events, the adjusted net income for the quarter ended June 30, 2014 was $\$ 86.2$ million.

## Recent significant events

On July 2, 2014, the Corporation completed the repayment of TARP funds to the U.S. Treasury through the repurchase of $\$ 935$ million of trust capital securities issued to the U.S. Treasury under the TARP Capital Purchase Program. The Corporation funded the repurchase through a combination of available cash and approximately $\$ 400$ million from the proceeds of the issuance of its $\$ 450$ million aggregate principal amount of $7 \%$ Senior Notes due on 2019 which settled on July 1, 2014.

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On July 23, 2014, the Corporation also completed the repurchase of the outstanding warrant initially issued to the U.S. Treasury under the TARP Capital Purchase Program in 2008 for a repurchase price of $\$ 3.0$ million. The warrant represented the right to purchase $2,093,284$ shares of the Corporation s common stock at an exercise price of $\$ 67$ per share with an original term of 10 years. With the completion of this transaction, the Corporation completed its exit from the TARP Capital Purchase Program.

In connection with the repayment of TARP on July 2, 2014, the Corporation accelerated the related amortization of the discount and deferred costs amounting to $\$ 414.1$ million during the second quarter of 2014 , which is reflected as part of interest expense in the consolidated statement of operations.

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On April 22, 2014, BPNA entered into definitive agreements to sell its California, Illinois and Central Florida regional operations to three different buyers. BPNA completed the sale of its Illinois regional operations on August 8, 2014. The remaining transactions are expected to be completed by the end of the fourth quarter of 2014. In connection with these transactions, the Corporation intends to centralize certain back office operations in Puerto Rico and New York. The decision to sell these businesses resulted in the discontinuance of each of these respective operations. During the quarter ended June 30, 2014, the Corporation recorded a non-cash goodwill impairment charge of $\$ 186.5$ million, related to the goodwill asset allocated to these regions. This non-cash charge had no impact on the Corporation stangible capital or regulatory capital ratios. The Corporation expects to realize a net premium estimated of approximately $\$ 24$ million, before customary transaction costs, upon the closing of these transactions.
In connection with the reorganization plan, the Corporation estimates that it will incur in restructuring charges of approximately $\$ 54$ million, comprised of $\$ 32$ million in severance, retention and employee related costs and $\$ 22$ million in operational set-up costs and lease cancelations, of which approximately $\$ 5$ million were incurred during the second quarter of 2014. The remaining costs consisting of severance payments and other employee benefits, lease and other contract termination expenses will be recognized as they are incurred during the third and fourth quarter of 2014 and early 2015. Also, in early 2015, annual operating expenses are expected to be reduced by approximately $\$ 45$ million, after the reorganization is complete.

Current and prior periods financial information covering income and expense amounts presented in this MD\&A has been retrospectively adjusted for the impact of the discontinued operations for comparative purposes. The financial information for prior periods included in this MD\&A does not reflect the reclassification of PCB s assets and liabilities to discontinued operations.

## Financial highlights for the quarter ended June 30, 2014

Taxable equivalent net interest expense was $\$ 59.4$ million for the second quarter of 2014, a decrease of 393.8 million from the same quarter of the prior year. Reported net interest margin for the quarter was $(0.51) \%$. Excluding the impact of the accelerated amortization of TARP discount and deferred costs of $\$ 414.1$ million, net interest income on a taxable equivalent basis was $\$ 375.0$ million, an increase of $\$ 22.8$ million from the same quarter of the previous year and the adjusted net interest margin was $4.94 \%$, an increase of 23 basis points from the same quarter of the previous year. The increase in the adjusted net interest income was mainly related to higher yields from covered loans due to a decrease in expected credit losses and loan resolutions which resulted in higher accretion income; higher income from collections of commercial loans which were in non-accrual status; higher income from consumer loans due to the purchase of $\$ 90$ million during the first quarter of 2014 ; lower deposit and borrowing costs due to the replacement of deposits at lower rates and the early repayment of senior notes of $\$ 233.2$ million during the third quarter of 2013. Refer to the Net Interest Income section of this MD\&A for a discussion of the major variances in net interest income, including yields and costs.

Non-covered, non-performing loans increased by $\$ 49.0$ million, or $7 \%$, when compared to December 31, 2013 driven in large part by a single $\$ 52$ million commercial credit relationship that was placed in non-accrual status during the first quarter of 2014. The ratio of non-performing loans to loans held-in-portfolio, excluding covered loans, increased to 3.26\% at June 30, 2014 from 2.77\% at December 31, 2013, impacted by the reclassification of $\$ 1.8$ billion in loans to discontinued operations, of which $\$ 9.5$ million were in non-performing status. The Corporation s annualized net charge-offs to average non-covered
loans held-in-portfolio ratio was $0.94 \%$ for the quarter ended June 30, 2014, down from $1.47 \%$ for the quarter ended June 30, 2013. Net charge-offs, excluding covered loans, for the quarter ended June 30, 2014 decreased by $\$ 32.9$ million when compared to the quarter ended June 30, 2013. The decline is mostly driven by improvements in the credit performance of the loans portfolios particularly in the U.S. mainland and de-risking strategies taken by the Corporation to improve the risk profile of its portfolios. The non-performing loans bulk sale completed during the first and second quarters of 2013 added $\$ 362.6$ million in write-downs at the BPPR operations, which are excluded from the above mentioned net charge-off metrics. The BPNA segment continued to reflect strong credit quality results for the second quarter of 2014. Nevertheless, challenging economic and fiscal conditions in Puerto Rico continued to influence credit quality results in the BPPR reportable segment.

The provision for loan losses for the quarter ended June 30, 2014 totalled $\$ 61.7$ million, compared with $\$ 254.5$ million for the same period in 2013, a decline of $\$ 192.8$ million. The provision for the second quarter of 2013 , includes an incremental provision of $\$ 169.2$ million related to the bulk sale of non-performing mortgage loans completed during such

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quarter. Excluding the impact of this transaction, the provision for the second quarter of 2014 declined $\$ 23.6$ million when compared with the same quarter of the previous year mainly due to reserve releases at BPNA. The provision for loan losses for the non-covered loan portfolio totalled $\$ 50.1$ million, compared with $\$ 229.0$ million for the same quarter in 2013, a decline of $\$ 178.9$ million, mostly due to the above mentioned bulk loan sale of non-performing assets completed in the second quarter of 2013 and reserve releases at BPNA due to improved credit quality trends. The provision for covered loans totalled $\$ 11.6$ million in the second quarter of 2014, compared with $\$ 25.5$ million for the same quarter in 2013, a decrease of $\$ 13.9$ million, mostly driven by lower impairment losses from the commercial portfolios.
Refer to the Credit Risk Management and Loan Quality section of this MD\&A for an explanation of the main factors impacting the provision for loan losses and a detailed analysis of net charge-offs, non-performing assets, the allowance for loan losses and selected loan losses statistics.

Non-interest income for the quarter ended June 30, 2014 was $\$ 62.8$ million, a decline of $\$ 225.9$ million compared to the same quarter in the previous year. This decrease was mainly attributed to a the gain of $\$ 162.1$ million recorded during the second quarter of 2013, related to EVERTEC s IPO, offset by the loss of $\$ 72.2$ million related to the bulk sale of non-performing assets completed during such quarter. Furthermore, a higher amortization of the FDIC indemnification asset by $\$ 33.5$ million, due to lower estimated credit losses, and lower income from mortgage banking activities by $\$ 14.3$ million, contributed to the decline in non-interest income.
Refer to the Non-Interest Income section of this MD\&A for additional information on the main variances that affected the non-interest income categories.

Operating expenses decreased by $\$ 18.4$ million when compared to the second quarter of 2013 due mainly to the following main factors:

Lower FDIC deposit insurance expense due to improvements in asset quality and credit trends;

Lower personnel costs by $\$ 7.3$ million, principally due to changes to actuarial assumptions in BPPR s pension obligations and lower hospital and life insurance expenses;

Lower OREO expenses by $\$ 4.2$ million driven by lower maintenance costs as a result of properties sold
The above positive variances were offset by restructuring costs of $\$ 4.6$ million incurred in connection with the reorganization of PCB. Refer to the Operating Expenses section of this MD\&A for additional information

Income tax benefit for the second quarter of 2014 amounted to $\$ 4.1$ million, compared to an income tax benefit of $\$ 237.4$ million for the second quarter of 2013. The variance in income tax benefit is mainly due to the change in the statutory tax rate from $30 \%$ to $39 \%$ during the second quarter of 2013, which resulted in a tax benefit of approximately $\$ 215.6$ million. During the second quarter of 2014 the Corporation recognized
an income tax benefit of approximately $\$ 23.4$ million due to a reduction in the deferred tax liability associated with the Westernbank loan portfolio as a result of a Closing Agreement entered into with the Puerto Rico Department of the Treasury ( PR Treasury ) during the quarter, offset by the negative impact of the deferred tax asset valuation allowance of approximately $\$ 9.2$ million recorded at the Holding Company, due to the difference in the tax treatment of interest expense related to the TARP funds and the newly issued $\$ 450$ million senior notes.

Total assets amounted to $\$ 36.6$ billion at June 30, 2014, compared with $\$ 35.7$ billion at December 31, 2013. The increase in total assets was attributed to:

An increase in money market investments of $\$ 808.5$ million, mainly due to liquidity held in anticipation of the TARP repayment.

An increase in investment securities available-for-sale and held-to-maturity of $\$ 333.0$ million due mainly to purchases of U.S. agency obligations at the BPPR segment; and

An increase in other assets of $\$ 604.8$ million, mainly due to $\$ 450$ million in trade receivable due to the issuance of senior notes raised near the end of the second quarter with a settlement date of July 1, 2014 to partially fund the repayment of the TARP funds.

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The above increases were offset by:

A decrease in the FDIC loss share asset of $\$ 197.1$ million due to amortization and collections;


#### Abstract

A decrease in the non-covered loans held-in-portfolio of $\$ 192.6$ million, excluding the reclassification of $\$ 1.8$ billion in loans to discontinued operations, mainly at BPPR due to the reduction in the public sector loans;


A decrease in the covered loans portfolio of $\$ 248.3$ million due to the continuation of loan resolutions and the normal portfolio run-off; and

A decrease in goodwill of $\$ 186.5$ million due to the impairment charge recognized in connection with the sale of the PCB regions.

The Corporation s total deposits increased by $\$ 248.3$ million, excluding the reclassification of $\$ 2.1$ billion to discontinued operations, mainly due an increase in demand deposits

The Corporation s borrowings amounted to $\$ 4.5$ billion at June 30, 2014, compared with $\$ 3.6$ billion at December 31, 2013. The increase was mainly due to the accelerated amortization of $\$ 414.1$ million of discount and deferred costs related to the repayment of TARP funds, as well as the issuance of $\$ 450.0$ million in senior notes.

Stockholders equity totalled $\$ 4.3$ billion at June 30, 2014, compared with $\$ 4.6$ billion at December 31, 2013. This decrease mainly resulted from the Corporation s net loss of $\$ 424.9$ million for the six months ended June 30,2014 offset by a decrease of $\$ 58.5$ million in accumulated other comprehensive loss mainly due to net unrealized losses on investment securities available-for-sale. Capital ratios continued to be strong. The Corporation s Tier 1 risk-based capital ratio stood at $19.23 \%$ at June 30, 2014, while the tangible common equity ratio at June 30, 2014 was $10.28 \%$. Refer to Table 17 for capital ratios and Tables 18 and 19 for Non-GAAP reconciliations.
Table 1 provides selected financial data and performance indicators for the June 30, 2014 and 2013.
As a financial services company, the Corporation s earnings are significantly affected by general business and economic conditions. Lending and deposit activities and fee income generation are influenced by the level of business spending and investment, consumer income, spending and savings, capital market activities, competition, customer preferences, interest rate conditions and prevailing market rates on competing products.

The Corporation continuously monitors general business and economic conditions, industry-related indicators and trends, competition, interest rate volatility, credit quality indicators, loan and deposit demand, operational and systems efficiencies, revenue enhancements and changes in the regulation of financial services companies.

The Corporation operates in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. Also, competition with other financial institutions could adversely affect its profitability.

The description of the Corporation s business contained in Item 1 of the Corporation s 2013 Annual Report, while not all inclusive, discusses additional information about the business of the Corporation and risk factors, many beyond the Corporation s control that, in addition to the other information in this Form 10-Q, readers should consider.

The Corporation s common stock is traded on the NASDAQ Global Select Market under the symbol BPOP.

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## Table 1 Financial Highlights

## Financial Condition Highlights

| (In thousands) | Ending balances at December |  |  | Average for the six months ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, $2014$ | $\begin{gathered} 31 \\ 2013 \end{gathered}$ | Variance | June 30, $2014$ | June 30, 2013 | Variance |
| Money market investments | \$ 1,666,944 | \$ 858,453 | \$ 808,491 | \$ 1,346,593 | \$ 1,040,941 | \$ 305,652 |
| Investment and trading securities | 6,282,220 | 5,956,791 | 325,429 | 6,356,622 | 5,916,145 | 440,477 |
| Loans | 22,468,336 | 24,706,719 | $(2,238,383)$ | 22,583,201 | 22,933,979 | $(350,778)$ |
| Earning assets | 30,417,500 | 31,521,963 | $(1,104,463)$ | 30,286,417 | 29,891,065 | 395,352 |
| Assets from discontinued operations | 1,828,382 |  | 1,828,382 | 1,908,616 | 2,017,531 | $(108,915)$ |
| Total assets | 36,587,902 | 35,749,333 | 838,569 | 36,216,256 | 34,414,687 | 1,801,569 |
| Deposits* | 24,901,152 | 26,711,145 | $(1,809,993)$ | 24,659,911 | 24,682,910 | $(22,999)$ |
| Borrowings | 4,465,965 | 3,645,246 | 820,719 | 3,740,430 | 4,488,408 | $(747,978)$ |
| Stockholders equity | 4,260,441 | 4,626,150 | $(365,709)$ | 4,781,976 | 4,003,228 | 778,748 |
| Liabilities from discontinued operations | 2,079,742 |  | 2,079,742 | 2,129,271 | 2,214,391 | $(85,120)$ |

* Average deposits exclude average derivatives.


## Operating Highlights

|  | Quarters ended June 30, |  |  | Six months ended June 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (In thousands, except per share information) | 2014 | 2013 | Variance | 2014 | 2013 | Variance |  |
| Net interest (expense) income | $\$(59,381)$ | $\$ 334,411$ | $\$(393,792)$ | $\$ 291,790$ | $\$ 659,055$ | $\$(367,265)$ |  |
| Provision for loan losses non-covered loans | 50,074 | 228,975 | $(178,901)$ | 104,196 | 438,068 | $(333,872)$ |  |
| Provision for loan losses covered loans | 11,604 | 25,500 | $(13,896)$ | 37,318 | 43,056 | $(5,738)$ |  |
| Non-interest income | 62,789 | 288,718 | $(225,929)$ | 158,821 | 319,028 | $(160,207)$ |  |
| Operating expenses | 275,439 | 293,864 | $(18,425)$ | 553,038 | 609,089 | $(56,051)$ |  |
| (Loss) income from continuing operations |  |  |  |  |  |  |  |
| before income tax | $(333,709)$ | 74,790 | $(408,499)$ | $(243,941)$ | $(112,130)$ | $(131,811)$ |  |
| Income tax (benefit) expense | $(4,124)$ | $(237,380)$ | 233,256 | 19,140 | $(294,257)$ | 313,397 |  |
| (Loss) income from continuing operations | $\$(329,585)$ | $\$ 312,170$ | $\$(641,755)$ | $\$(263,081)$ | $\$ 182,127$ | $\$(445,208)$ |  |
|  |  |  |  |  |  |  |  |
| (Loss) income from discontinued operations, |  |  |  |  |  |  |  |
| net of tax | $(181,729)$ | 15,298 | $(197,027)$ | $(161,824)$ | 25,034 | $(186,858)$ |  |

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Net (loss) income
\$(511,314) \$ 327,468 \$ $(838,782) \$(424,905) \$ 207,161 \quad \$(632,066)$
Net (loss) income applicable to common stock
\$(512,245) \$ 326,537 \$ $(838,782) \$(426,767) \$ 205,300 \quad \$(632,067)$

Net (loss) income from discontinued operations
\$ (1.77) \$ 0.15 \$ (1.92) \$ (1.57) \$ 0.24 \$
Net (loss) income per Common Share Basic \$ (4.98) \$ 3.18 \$ (8.16) \$ (4.15) \$ 2.00 \$ (6.15)

Net (loss) income from discontinued operations
\$ (1.77) \$
0.15 \$
(1.92) \$ (1.57) \$ 0.24 \$

Net (loss) income per Common Share Diluted
\$
(4.98) \$ 3.17 \$
(8.15) \$
(4.15) \$ 1.99 \$

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|  | Quarters ended June 30, |  |  |  | Six months ended June 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Selected Statistical Information | 2014 | 2013 | 2014 | 2013 |  |  |
| Common Stock Data |  |  |  |  |  |  |
| Market price | $\$ 34.18$ | $\$ 30.60$ | $\$$ | 34.18 | $\$ 30.60$ |  |
| High | 28.93 | 26.88 | 25.50 | 21.70 |  |  |
| Low | 34.18 | 30.37 | 34.18 | 30.37 |  |  |
| End | 40.69 | 40.13 | 40.69 | 40.13 |  |  |
| Book value per common share at period end |  |  |  |  |  |  |
| Profitability Ratios | $(5.66) \%$ | $3.60 \%$ | $(2.37) \%$ | $1.15 \%$ |  |  |
| Return on assets | $(43.04)$ | 32.77 | $(18.19)$ | 10.47 |  |  |
| Return on common equity | 4.65 | 4.43 | 4.65 | 4.39 |  |  |
| Net interest spread (taxable equivalent) | 4.94 | 4.71 | 4.94 | 4.65 |  |  |
| Net interest margin (taxable equivalent) |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Capitalization Ratios | $13.31 \%$ | $11.73 \%$ | $13.20 \%$ | $11.63 \%$ |  |  |
| Average equity to average assets | 19.23 | 17.30 | 19.23 | 17.30 |  |  |
| Tier I capital to risk-weighted assets | 20.69 | 18.58 | 20.69 | 18.58 |  |  |
| Total capital to risk-weighted assets | 13.07 | 11.46 | 13.07 | 11.46 |  |  |
| Leverage ratio |  |  |  |  |  |  |

## CRITICAL ACCOUNTING POLICIES / ESTIMATES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.

Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to: (i) Fair Value Measurement of Financial Instruments; (ii) Loans and Allowance for Loan Losses; (iii) Acquisition Accounting for Loans and Related Indemnification Asset; (iv) Income Taxes; (v) Goodwill, and (vi) Pension and Postretirement Benefit Obligations. For a summary of these critical accounting policies and estimates, refer to that particular section in the MD\&A included in Popular, Inc. s 2013 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2013 (the 2013 Annual Report ). Also, refer to Note 2 to the consolidated financial statements included in the 2013 Annual Report for a summary of the Corporation s significant accounting policies.

## Allowance for loan losses

The Corporation follows a systematic methodology to establish and evaluate the adequacy of the allowance for loan losses to provide for inherent losses in the loan portfolio. This methodology includes the consideration of factors such as current economic conditions, portfolio risk characteristics, prior loss experience and results of periodic credit reviews of individual loans. The provision for loan losses charged to current operations is based on this methodology. Loan losses are charged and recoveries are credited to the allowance for loan losses.

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The Corporation s assessment of the allowance for loan losses is determined in accordance with the guidance of loss contingencies in ASC Subtopic 450-20 and loan impairment guidance in ASC Section 310-10-35. Also, the Corporation determines the allowance for loan losses on purchased impaired loans and purchased loans accounted for under ASC Subtopic 310-30 by analogy, by evaluating decreases in expected cash flows after the acquisition date.

The accounting guidance provides for the recognition of a loss allowance for groups of homogeneous loans. The determination for general reserves of the allowance for loan losses includes the following principal factors:

Base net loss rates, which are based on the moving average of annualized net loss rates computed over a 3 -year historical loss period for the commercial and construction loan portfolios, and an 18 -month period for the consumer and mortgage loan portfolios. The base net loss rates are applied by loan type and by legal entity.

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Recent loss trend adjustment, which replaces the base loss rate with a 12 -month average loss rate, when these trends are higher than the respective base loss rates. The objective of this adjustment is to allow for a more recent loss trend to be captured and reflected in the ALLL estimation process. As part of the annual review of the components of the ALLL models, as discussed in the following paragraphs and implemented as of June $30^{\text {th }} 2014$, the Corporation eliminated the use of caps in the recent loss trend adjustment for the consumer and mortgage portfolios, among other revisions. For the period ended December 31, 2013, the recent loss trend adjustment caps for the consumer and mortgage portfolios were triggered in only one portfolio segment within the Puerto Rico consumer portfolio. Management assessed the impact of the applicable cap through a review of qualitative factors that specifically considered the drivers of recent loss trends and changes to the portfolio composition. The related effect of the aforementioned cap was immaterial for the overall level of the Allowance for Loan and Lease Losses for the Puerto Rico Consumer portfolio.
For the period ended June 30, 2014, 28\% (June 30, 2013-37\%) of the ALLL for BPPR non-covered loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial and industrial, personal and auto loan portfolios for 2014, and in the commercial multi-family, mortgage, and leasing portfolios for 2013.

For the period ended June 30, 2014, $23 \%$ (June 30, 2013-24\%) of the ALLL for BPNA loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial and industrial and legacy loan portfolios for 2014 and in the commercial multi-family, commercial real estate non-owner occupied and commercial and industrial portfolios for 2013.

For the period ended December 31, 2013, 27\% (2012-32\%) of the ALLL for BPPR non-covered loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, leasing, and auto loan portfolios for 2013, and in the commercial multi-family, commercial and industrial, construction, credit cards, and personal loan portfolios for 2012.

For the period ended December 31, 2013, 29\% (2012 8\%) of the ALLL for BPNA loan portfolios utilized the recent loss trend adjustment instead of the base loss. The effect of replacing the base loss with the recent loss trend adjustment was mainly concentrated in the commercial multi-family, commercial real estate non-owner occupied, commercial and industrial and legacy loan portfolios for 2013 and in the construction and legacy loan portfolios for 2012.

Environmental factors, which include credit and macroeconomic indicators such as unemployment rate, economic activity index and delinquency rates, adopted to account for current market conditions that are likely to cause estimated credit losses to differ from historical losses. The Corporation reflects the effect of these environmental factors on each loan group as an adjustment that, as appropriate, increases the historical loss rate applied to each group. Environmental factors provide updated perspective on credit and economic conditions. Regression analysis is used to select these indicators and quantify the effect on the general reserve of the allowance for loan losses.
During the second quarter of 2014, management completed the annual review of the components of the ALLL models. As part of this review management updated core metrics and revised certain components related to the estimation process for evaluating the adequacy of the general reserve of the allowance for loan losses. These enhancements to the ALLL methodology, which are described in the paragraphs below, were implemented as of June 30, 2014 and resulted in a net decrease to the allowance for loan losses of $\$ 18.7$ million for the non-covered portfolio and a net increase to

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the allowance for loan losses of $\$ 0.8$ million for the covered portfolio.
Management made the following principal revisions to the methodology during the second quarter of 2014:

Annual review and recalibration of the environmental factors adjustment. The environmental factor adjustments are developed by performing regression analyses on selected credit and economic indicators for each applicable loan segment. During the second quarter of 2014, the environmental factor models used to account for changes in current credit and macroeconomic conditions were reviewed and recalibrated based on the latest applicable trends. Management also revised the application of environmental factors to the historical loss rates to consider last 12 month trends of the applicable credit and macroeconomic indicators applied as an incremental adjustment to account for emerging risks not necessarily considered in the historical loss rates.

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The combined effect of the aforementioned recalibration and enhancements to the environmental factors adjustment resulted in a decrease to the allowance for loan losses of $\$ 17$ million at June 30, 2014, of which $\$ 14.1$ million related to the non-covered BPPR portfolio and $\$ 3.7$ million related to the BPNA segment, offset in part by a $\$ 0.8$ million increase in the BPPR covered portfoliot.

> Increased the historical look-back period for determining the recent loss trend adjustment for consumer and mortgage loans. The Corporation increased the look-back period for assessing recent trends applicable to the determination of consumer and mortgage loan net charge-offs from 6 months to 12 months and eliminated the use of caps. Previously, the Corporation used a recent loss trend adjustment based on 6 months of net charge-offs up to a determined cap. Given the current overall consumer and mortgage credit quality improvements, management concluded that a 12-month look-back period for the recent loss trend adjustment aligns the Corporation s allowance for loan losses methodology to current credit quality trends while limiting excessive pro-cyclicality given the longer look-back period analysis, thus, eliminating the aforementioned caps.

The combined effect of the aforementioned enhancements to the recent loss trend adjustment resulted in a decrease to the allowance for loan losses of $\$ 1$ million at June 30, 2014, of which $\$ 0.9$ million related to the non-covered BPPR segment and $\$ 0.1$ million related to the BPNA segment.

## Discontinued Operations

Components of the Corporation that will be disposed of by sale, where the Corporation does not have a significant continuing involvement in the operations after the disposal, are accounted for as discontinued operations. The results of operations of the discontinued operations exclude allocations of corporate overhead. Refer to Note 3, Discontinued Operations, for additional information on the discontinued operations.

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## NET INTEREST INCOME

Net interest income, on a taxable equivalent basis, is presented with its different components on Tables 2 and 3 for the quarter and six months periods ended June 30, 2014 as compared with the same periods in 2013, segregated by major categories of interest earning assets and interest bearing liabilities.

The interest earning assets include the investment securities and loans that are exempt from income tax, principally in Puerto Rico. The main sources of tax-exempt interest income are certain investments in obligations of the U.S. Government, its agencies and sponsored entities, and certain obligations of the Commonwealth of Puerto Rico and its agencies. To facilitate the comparison of all interest related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates for each quarter. The taxable equivalent computation considers the interest expense disallowance required by the Puerto Rico tax law.

Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in the respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Prepayment penalties, late fees collected and the amortization of premiums / discounts on purchased loans are also included as part of the loan yield.

Taxable equivalent net interest expense was $\$ 59.4$ million for the second quarter of 2014, a decrease of $\$ 393.8$ million from the same quarter of the prior year. Net interest margin, as reported, was $(0.51) \%$. Excluding the impact of the accelerated amortization of TARP discount and deferred costs of $\$ 414.1$ million, net interest income on a taxable equivalent basis was $\$ 375.0$ million, an increase of $\$ 22.8$ million from the same quarter of the previous year. The adjusted net interest margin was $4.94 \%$, an increase of 23 basis points from the same quarter of the previous year. The main reasons for the increase were:

Higher yield from covered loans by 323 basis points mainly due to reduced expected losses resulting from the recasting process and the resolution of certain commercial loans that resulted in higher accretion income, partially offset by lower volume of the portfolio.

Higher interest income from commercial loans by $\$ 4.2$ million mainly due to higher volume of the portfolio and interest collected on loans in nonaccrual status.

Higher interest income from consumer loans by $\$ 3.4$ million related to purchased loans at the end of the first quarter 2014 and higher volume of auto loans due to higher lending activity at Popular Auto.

A lower average cost of interest bearing deposits by 13 bps , mainly lower cost certificates of deposits and individual retirement accounts as these come due and are re-priced at lower rates; also lower volume of broker CDs, contributed to the decrease in the deposits interest expense.

Long term debt reflected a reduction of 80 basis points due to the early repayment, on the third quarter of 2013 , of $\$ 233.2$ million in senior notes at an average cost of $7.77 \%$.

These positive variances were partially offset by lower volume and yield on mortgage loans resulting in lower interest income by approximately $\$ 6.4$ million as compared to the same quarter in 2013 mostly due to lower volume by $\$ 328$ million.

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Table 2 Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations
Quarters ended June 30,

| jerage Volume |  | Average Yields / Costs |  |  |  | 2014 |  | Interest 2013 | Variance |  | Attributab |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2013 | Variance | 2014 | 2013 | Variance |  |  |  |  |  |  | Rate |
| \$ in millions) |  |  |  |  |  |  |  | (In thousands) |  |  |
| \$ 980 | \$ 398 | 0.33 \% | 0.34 \% | (0.01)\% | Money market investments | \$ | 1,131 |  | \$ 829 | \$ | 302 | \$ | 67 |
| 5,535 | 493 | 2.75 | 3.04 | (0.29) | Investment securities |  | 41,376 | 42,017 |  | (641) |  | $(1,567)$ |
| 428 | 5 | 5.59 | 6.20 | (0.61) | Trading securities |  | 6,024 | 6,614 |  | (590) |  | (658) |
| 6,943 | 896 | 2.48 | 2.85 | (0.37) | Total money market, investment and trading securities |  | 48,531 | 49,460 |  | (929) |  | $(2,158)$ |
|  |  |  |  |  | Loans: |  |  |  |  |  |  |  |
| 8,206 | 240 | 5.08 | 5.03 | 0.05 | Commercial |  | 107,041 | 102,851 |  | 4,190 |  | 1,157 |
| 312 | (137) | 5.55 | 4.52 | 1.03 | Construction |  | 2,416 | 3,512 |  | $(1,096)$ |  | 680 |
| 542 | 4 | 7.43 | 8.02 | (0.59) | Leasing |  | 10,151 | 10,880 |  | (729) |  | (805) |
| 7,019 | (328) | 5.34 | 5.45 | (0.11) | Mortgage |  | 89,314 | 95,699 |  | $(6,385)$ |  | $(1,979)$ |
| 3,720 | 174 | 10.44 | 10.56 | (0.12) | Consumer |  | 101,350 | 97,901 |  | 3,449 |  | (603) |
| 19,799 | (47) | 6.30 | 6.29 | 0.01 | Sub-total loans |  | 310,272 | 310,843 |  | (571) |  | $(1,550)$ |
| 3,269 | (458) | 11.83 | 8.60 | 3.23 | Covered loans |  | 82,975 | 70,136 |  | 12,839 |  | 20,715 |
| 23,068 | (505) | 6.99 | 6.62 | 0.37 | Total loans |  | 393,247 | 380,979 |  | 12,268 |  | 19,165 |
| \$ 30,011 | \$ 391 | 5.82 \% | 5.75 \% | 0.07 \% | Total earning assets |  | 441,778 | \$ 430,439 | \$ | 11,339 |  | 17,007 |

Interest bearing deposits:
NOW and money

| \$ 4,736 | \$ 161 | 0.32 \% | 0.35 \% | (0.03)\% | market [1] | \$ | 3,847 | \$ | 4,158 | \$ | (311) | \$ (447) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6,538 | 175 | 0.22 | 0.25 | (0.03) | Savings |  | 3,628 |  | 4,020 |  | (392) | (481) |
| 8,073 | (364) | 0.98 | 1.21 | (0.23) | Time deposits |  | 18,748 |  | 24,267 |  | $(5,519)$ | $(3,930)$ |
| 19,347 | (28) | 0.54 | 0.67 | (0.13) | Total deposits |  | 26,223 |  | 32,445 |  | $(6,222)$ | $(4,858)$ |
| 2,722 | (623) | 1.70 | 1.44 | 0.26 | Short-term borrowings [3] |  | 8,892 |  | 9,767 |  | (875) | (443) |
| 511 | 25 | 15.92 | 15.95 | (0.03) | TARP funds [2] |  | 21,342 |  | 20,374 |  | 968 | (48) |
| 1,253 | (274) | 4.21 | 5.01 | (0.80) | Other medium and long-term debt [3] |  | 10,306 |  | 15,692 |  | $(5,386)$ | (561) |
| 23,833 | (900) | 1.17 | 1.32 | (0.15) | Total interest bearing liabilities |  | 66,763 |  | 78,278 |  | $(11,515)$ | $(5,910)$ |


| 5,388 | 63 |  |  |  | Non-interest bearing demand deposits |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 790 | 1,228 |  |  |  | Other sources of funds |  |  |  |  |
| \$ 30,011 | \$ 391 | 0.88 \% | 1.04 \% | (0.16)\% | Total source of funds | 66,763 | 78,278 | $(11,515)$ | $(5,910)$ |
|  |  | 4.94 \% | 4.71 \% | 0.23\% | Net interest margin |  |  |  |  |
|  |  |  |  |  | Net interest income on a taxable equivalent basis | 375,015 | 352,161 | 22,854 | \$ 22,917 |
|  |  | 4.65 \% | 4.43 \% | 0.22\% | Net interest spread |  |  |  |  |
|  |  |  |  |  | Accelerated amortization TARP discount and related deferred costs | 414,068 |  | 414,068 |  |
|  |  |  |  |  | Taxable equivalent adjustment | 20,328 | 17,750 | 2,578 |  |
|  |  |  |  |  | Net interest income | \$ $(59,381)$ | \$ 334,411 | \$ $(393,792)$ |  |
|  |  | (0.51)\% |  |  | Net interest margin including accelerated amortization of TARP discount and related costs |  |  |  |  |

Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.
[1] Includes interest bearing demand deposits corresponding to certain government entities in Puerto Rico.
[2] Junior subordinated deferrable interest debentures.
[3] Cost of borrowings excludes the impact of the accelerated amortization. Total cost of borrowings for the second quarter of 2014 including the accelerated amortization of TARP discount would have been $50.31 \%$.

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The results for the six-month period ended June 30, 2014 were impacted by the same factors described in the quarterly results, being the most significant the increase in the covered loan portfolio yield.

Table 3 Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations

## Six Months ended June 30,



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| 6,702 | 6,530 | 172 | 0.22 | 0.25 | $(0.03)$ | Savings | 7,187 | 8,140 | $(953)$ | $(1,117)$ | 16 |
| ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7,624 | 8,172 | $(548)$ | 1.01 | 1.24 | $(0.23)$ | Time <br> deposits | 38,269 | 50,329 | $(12,060)$ | $(8,206)$ | $(3,85$ |
| 9,143 | 19,368 | $(225)$ | 0.56 | 0.70 | $(0.14)$ | Total deposits | 53,081 | 67,061 | $(13,980)$ | $(10,557)$ | $(3,42$ |


| 2,201 | 2,722 | $(521)$ | 1.64 | 1.45 | 0.19 | Sorrowings [3] <br> b | 17,932 | 19,548 | $(1,616)$ | 177 | $(1,79$ |
| ---: | ---: | ---: | ---: | ---: | ---: | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 534 | 507 | 27 | 15.98 | 15.95 | 0.03 | TARP funds <br> [2] | 42,673 | 40,407 | 2,266 | 93 | 2,17 |
|  |  |  |  |  |  | Other medium <br> and long-term |  |  |  |  |  |
| debt [3] | 20,865 | 31,426 | $(10,561)$ | $(1,139)$ | $(9,42$ |  |  |  |  |  |  |


| Total interest |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| bearing |  |  |  |  |  |
| liabilities | 134,551 | 158,442 | $(23,891)$ | $(11,426)$ | $(12,46$ |

```
Non-interest
bearing
demand
deposits
Other sources
of funds
Total source of
```

$0,286 \quad \$ 29,891 \quad \$ \quad 395 \quad 0.89 \% \quad 1.07 \% \quad(0.18) \%$ funds $\quad 134,551 \quad 158,442 \quad(23,891) \quad(11,426) \quad(12,46$


Net interest
$4.65 \% \quad 4.39 \% \quad 0.26 \% \quad$ spread

| Accelerated amortization |  |  |  |
| :---: | :---: | :---: | :---: |
| TARP discoun and related deferred costs | 414,068 |  | 414,068 |
| Taxable equivalent adjustment | 38,442 | 32,971 | 5,471 |

Net interest
income $\quad \$ 291,790 \quad \$ 659,055 \quad \$(367,265)$

| Net interest |  |
| :--- | :--- |
| margin |  |
| including |  |
| accelerated |  |
| amortization of |  |
|  | TARP discount |
| and related |  |
| costs |  |

Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.
[1] Includes interest bearing demand deposits corresponding to certain government entities in Puerto Rico.
[2] Junior subordinated deferrable interest debentures.
[3] Cost of borrowings excludes the impact of the accelerated amortization. Total cost of borrowings for the six months ended June 30, 2014 including the accelerated amortization of TARP discount would have been $26.51 \%$.

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## Provision for Loan Losses

The Corporation s total provision for loan losses totaled $\$ 61.7$ million for the quarter ended June 30, 2014 compared with $\$ 254.5$ million for the quarter ended June 30, 2013.

The provision for loan losses for the non-covered loan portfolio totaled $\$ 50.1$ million, compared with $\$ 229.0$ million for the same quarter in 2013, reflecting a decrease of $\$ 178.9$ million, mostly due to an incremental provision of $\$ 169.2$ million as a result of the bulk sale of non-performing residential mortgage loans completed during the second quarter of 2013. Excluding the impact of the sale, the provision for loans losses declined by $\$ 9.7$ million. In addition, the Corporation recorded a reserve release of $\$ 18.7$ million during the second quarter of 2014 due to the annual recalibration and enhancements to the allowance for loan losses methodology, compared to a reserve increase of $\$ 11.8$ million for the second quarter of 2013 due to enhancements completed in that quarter. Net charge-offs, excluding write-downs related to the bulk sale in 2013, decreased by $\$ 32.9$ million from the same quarter prior year, driven by improvements in the credit performance of most portfolios.

The provision for the Puerto Rico non-covered portfolio amounted to $\$ 74.9$ million, compared to $\$ 230.5$ million in the second quarter of 2013, reflecting the aforementioned impact of the bulk loan sale. Excluding the impact of the sale, the provision for loan losses increased by $\$ 13.6$ million, when compared to the quarter ended June 30, 2013, predominantly driven by environmental factors accounting for prevailing macroeconomic conditions in Puerto Rico and the effect of downgrades in the internal risk ratings of certain large corporate and public sector relationships. These increases were partially offset by a $\$ 14.9$ million reserve release as part of the annual recalibration and enhancements to the allowance for loan losses methodology. Refer to the Critical Accounting Policies section of this MD\&A for further details of these revisions.

The U.S. operations recorded a provision release of $\$ 24.8$ million for the second quarter of 2014, compared to a provision release of $\$ 1.5$ million for the same quarter in 2013 prompted by continued improvements in credit quality trends and the effect of a $\$ 3.8$ million reserve release as part of the annual recalibration and enhancements of the ALLL models.

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The provision for covered loans totaled $\$ 11.6$ million in the second quarter of 2014, compared with $\$ 25.5$ million for the same quarter in 2013, reflecting a decrease of $\$ 13.9$ million. This decrease is due to lower impairment losses on commercial loan pools accounted for under ASC 310-30 and the impact of a $\$ 7.5$ million reserve increase related to recalibration and enhancements to the allowance for loan losses methodology implemented during the second quarter of 2013. Overall expected loss estimates for pools accounted for under ASC Subtopic 310-30 continue to be lower than originally estimated. In addition, as part of the annual recalibration and enhancements of the ALLL models, the Corporation recorded a $\$ 0.8$ million reserve increase during the second quarter of 2014.

For the six months ended June 30, 2014, the Corporation s total provision for loan losses totaled $\$ 141.5$ million, compared with $\$ 481.1$ million for the same period in 2013 , decreasing by $\$ 339.6$ million, mostly due to the impact of $\$ 318.1$ million related to the bulk loan sales completed during 2013. Excluding the impact of the sales, the provision reflects a decrease of $\$ 21.5$ million from the six month period ended June 30 , 2013, mostly driven by continued credit quality improvements in the US operations. The results for the six months ended June 30, 2014 include a $\$ 17.9$ million reserve release as part of the annual recalibration and enhancements of the ALLL models, compared to a reserve increase of $\$ 19.3$ million for the same period of 2013 due to enhancements to the allowance for loan losses methodology.

For the six months period ended June 30, 2014 the provision for loan losses for the non-covered loan portfolio decreased by $\$ 333.9$ million when compared to the same period of 2013, mainly due to the $\$ 318.1$ million impact of the loan sales during 2013. Excluding the impact of the sales, the provision would have declined by $\$ 15.8$ million, led by a decrease of $\$ 27.9$ million in the US operations, offset by an increase of $\$ 12.1$ million in the BPPR segment primarily due to challenging economic conditions in Puerto Rico, as stated above.

The provision for the covered portfolio was $\$ 37.3$ million for the six month period ended June 30, 2014, compared to $\$ 43.1$ million for same period of last year. This decrease is due to lower impairment losses on commercial loan pools accounted for under ASC 310-30 and the impact of a $\$ 7.5$ million reserve increase related to the recalibration and enhancements to the allowance for loan losses methodology implemented during the second quarter of 2013.

Refer to the Credit Risk Management and Loan Quality sections of this MD\&A for a detailed analysis of net charge-offs, non-performing assets, the allowance for loan losses and selected loan losses statistics.

## NON-INTEREST INCOME

Refer to Table 4 for a breakdown on non-interest income by major categories for the quarters and six months ended June 30, 2014 and 2013.

Table 4 Non-Interest Income

|  | Quarters ended June 30, |  |  |  | Six months ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 |  | riance |  | 2014 |  | 2013 |  | iance |
| Service charges on deposit accounts | \$ 39,237 | \$ 41,378 | \$ | $(2,141)$ | \$ | 78,596 | \$ | 82,539 | \$ | $(3,943)$ |
| Other service fees: |  |  |  |  |  |  |  |  |  |  |
| Debit card fees | 11,000 | 10,395 |  | 605 |  | 21,544 |  | 20,460 |  | 1,084 |
| Insurance fees | 12,406 | 11,550 |  | 856 |  | 24,125 |  | 23,157 |  | 968 |
| Credit card fees | 16,985 | 16,265 |  | 720 |  | 33,068 |  | 31,819 |  | 1,249 |

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| Sale and administration of investment products | 7,456 | 10,243 | $(2,787)$ | 13,913 | 18,960 | $(5,047)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trust fees | 4,566 | 4,154 | 412 | 9,029 | 8,612 | 417 |
| Other fees | 4,055 | 4,672 | (617) | 7,607 | 9,215 | $(1,608)$ |
| Total other service fees | 56,468 | 57,279 | (811) | 109,286 | 112,223 | $(2,937)$ |
| Mortgage banking activities | 3,788 | 18,081 | $(14,293)$ | 7,466 | 38,378 | $(30,912)$ |
| Net gain (loss) and valuation adjustments of investment securities |  | 5,856 | $(5,856)$ |  | 5,856 | $(5,856)$ |
| Trading account profit (loss) | 1,055 | $(4,345)$ | 5,400 | 3,032 | $(5,329)$ | 8,361 |
| Net gain (loss) on sale of loans, including valuation adjustment on loans held-for-sale | 9,659 | 4,291 | 5,368 | 14,052 | $(58,428)$ | 72,480 |
| Adjustment (expense) to indemnity reserves on loans sold | $(7,454)$ | $(11,632)$ | 4,178 | $(17,801)$ | $(27,775)$ | 9,974 |
| FDIC loss share (expense) income | $(55,261)$ | $(3,755)$ | $(51,506)$ | $(79,467)$ | $(30,021)$ | $(49,446)$ |
| Other operating income | 15,297 | 181,565 | $(166,268)$ | 43,657 | 201,585 | $(157,928)$ |
| Total non-interest income | \$ 62,789 | \$ 288,718 | \$ $(225,929)$ | \$ 158,821 | \$ 319,028 | \$ $(160,207)$ |

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## Table 5 Mortgage Banking Activities

|  | Quarters ended June 30, |  |  |  | Six months ended June 30, |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 | 2013 | Variance | 2014 | 2013 | Variance |  |  | (In thousands)

Non-interest income decreased by $\$ 225.9$ million during the quarter ended June 30, 2014, compared with the same quarter of the previous year. During the second quarter of 2013, BPPR completed the sale of a portfolio of non-performing residential mortgage loans with a loss of $\$ 3.9$ million and reserve for indemnification claims of $\$ 3.0$ million. In addition, in connection with the EVERTEC IPO completed during the second quarter of 2013, the Corporation recognized other operating income of $\$ 162.1$ million and a prepayment penalty fee of $\$ 5.9$ million from EVERTEC s early repayment of its debt security. Excluding the impact of these transactions completed during the second quarter of 2013 , non-interest income decreased $\$ 64.9$ million.

The decrease in non-interest income was principally due to:

Lower other operating income by $\$ 166.3$ million mostly due to the gain of $\$ 162.1$ million during the second quarter of 2013 from EVERTEC s IPO;

Unfavorable variance in FDIC loss share (expense) income of $\$ 51.5$ million due mainly to a higher amortization of the indemnification asset by $\$ 33.5$ million. During the second quarter, the Corporation revised its analysis of expected cash flows which resulted in a net decrease of approximately $\$ 102.9$ million in estimated credit losses, which was driven mainly by commercial loan pools. Though this will have a

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positive impact on the Corporation s interest accretion in future periods, the carrying value of the indemnification asset was amortized to reflect lower levels of expected losses. This amortization is recognized over the shorter of the remaining life of the loan pools, which had an average life of approximately six years, or the indemnification asset, which as of June 30, 2014 is one year for commercial, construction and consumer loans and of six years for single-family residential mortgage loans. Additionally, lower mirror accounting of credit impairment losses by $\$ 15.0$ million also contributed to the higher expense. Refer to Table 6 for a breakdown of FDIC loss share (expenses) income by major categories;

Lower mortgage banking activities revenues by $\$ 14.3$ million due to an unfavorable variance of $\$ 18.9$ million in realized gains / (losses) on closed derivative positions and higher unfavorable valuation adjustments on mortgage servicing rights at BPPR segment. Refer to Table 5 for details of mortgage banking activities; and

Lower gains on investment securities by $\$ 5.9$ million due to EVERTEC s prepayment penalty fee resulting from the early repayment of its debt security.
These unfavorable variances were partially offset by:

Higher trading account profit by $\$ 5.4$ million mainly at BPPR segment due to higher volume of MBS outstanding at higher market prices;

Higher net gains on sale of loans by $\$ 5.4$ million principally at the BPNA segment due to a higher volume of loans sold; and

Lower adjustments to the indemnity reserves by $\$ 4.2$ million mostly due to the indemnity reserve of $\$ 3.0$ million recorded during the second quarter of 2013 at BPPR in connection to the sale of non-performing loans and a partial reserve release at BPNA during this quarter, partially offset by higher provision for loans subject to credit recourse at BPPR.

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For the six months ended June 30, 2014 non-interest income decreased $\$ 160.2$ million. Excluding the two significant transactions discussed above and the bulk sale of non-performing assets during the first quarter of 2013, which had a negative impact in non-interest income of $\$ 72.2$ million, the non-interest income decreased by $\$ 71.3$ million.

Lower other operating income by $\$ 157.9$ million primarily due to the gain of $\$ 162.1$ million during the second quarter of 2013 from EVERTEC s IPO;

Unfavorable variance in FDIC loss share (expense) income of $\$ 49.4$ million due mainly to the same factors described above for the quarterly results. The amortization of the indemnification asset increased by $\$ 42.3$ million when compared to the same period of 2013, driven by an increase in expected cash flows. Additionally, lower mirror accounting of credit impairment losses by $\$ 13.9$ million partially offset by a favorable variance in the fair value adjustment of the true-up payment obligation of $\$ 7.2$ million also contributed to the higher expense. Refer to Table 6 for a breakdown of FDIC loss share (expenses) income by major categories; and

Lower mortgage banking activities revenues by $\$ 30.9$ million mainly due to the unfavorable variance in realized gains / (losses) on closed derivative positions and higher unfavorable valuation adjustments on mortgage servicing rights at BPPR segment. Refer to Table 5 for details of mortgage banking activities. These unfavorable variances were partially offset by:

Positive variance of $\$ 72.5$ million in net gain (loss) on sale of loans held-for-sale, net of valuation adjustment, that was mainly due to effect of the $\$ 61.4$ million loss at BPPR resulting from the bulk sale of non-performing commercial and construction loans during the first quarter of 2013, which included an unfavorable valuation adjustment on loans held-for-sale transferred to held-in-portfolio of approximately $\$ 8.8$ million;

Lower provision for indemnity reserves on loans sold by $\$ 10.0$ million mainly due to the effect of the $\$ 13.7$ million reserves established at BPPR in connection with the previously mentioned bulk sales of non-performing assets completed during the first and second quarters of 2013, of which $\$ 2.0$ million was reversed during the first quarter of 2014, in addition to the reserve release of $\$ 1.2$ million at BPNA during this quarter, and

Net positive change in trading account profit / (loss) by $\$ 8.4$ million at BPPR segment due to higher volume of MBS outstanding at higher market values.

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The following table provides a summary of the revenues and expenses derived from the assets acquired in the FDIC-assisted transaction during the quarters and six month periods ended June 30, 2014 and 2013:

Table 6 Financial Information Westernbank FDIC-Assisted Transaction

|  | Quarters ended June 30, |  |  | Six months ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | Variance | 2014 | 2013 | Variance |
| Interest income on covered loans | $\$ 82,975$ | $\$ 70,136$ | $\$ 12,839$ | $\$ 164,073$ | $\$ 142,320$ | $\$ 21,753$ |

FDIC loss share (expense) income :

| Amortization of loss share indemnification asset | $(72,095)$ | $(38,557)$ | $(33,538)$ | $(121,041)$ | $(78,761)$ | $(42,280)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $80 \%$ mirror accounting on credit impairment losses ${ }^{[1]}$ | 10,372 | 25,338 | $(14,966)$ | 25,462 | 39,383 | $(13,921)$ |
| $80 \%$ mirror accounting on reimbursable expenses | 11,085 | 12,131 | $(1,046)$ | 23,830 | 19,914 | 3,916 |

$80 \%$ mirror accounting on recoveries on covered assets, including rental income on OREOs, subject to reimbursement to

$80 \%$ mirror accounting on amortization of contingent liability on unfunded

| commitments |  | $(193)$ | 193 | $(386)$ | 386 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Change in true-up payment obligation | $(1,206)$ | $(476)$ | $(730)$ | $(38)$ | $(7,251)$ | 7,213 |
| Other | 140 | 170 | $(30)$ | 269 | 349 | $(80)$ |

Total FDIC loss share (expense) income (55,261) (3,755) (51,506) (79,467) (30,021) $\quad(49,46)$
Amortization of contingent liability on unfunded commitments (included in

| other operating income) |  | 242 | $(242)$ |  | 484 | $(484)$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues | 27,714 | 66,623 | $(38,909)$ | 84,606 | 112,783 | $(28,177)$ |  |
| Provision for loan losses | 11,604 | 25,500 | $(13,896)$ | 37,318 | 43,056 | $(5,738)$ |  |
| Total revenues less provision for loan <br> losses | $\$ 16,110$ | $\$ 41,123$ | $\$(25,013)$ | $\$$ | 47,288 | $\$$ | 69,727 |

[1] Reductions in expected cash flows for ASC 310-30 loans, which may impact the provision for loan losses, may consider reductions in both principal and interest cash flow expectations. The amount covered under the FDIC loss sharing agreements for interest not collected from borrowers is limited under the agreements (approximately 90 days); accordingly, these amounts are not subject fully to the $80 \%$ mirror accounting.
Average balances

|  | Quarters ended June 30, |  |  | Six months ended June 30, |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (In millions) | 2014 | 2013 | Variance | 2014 | 2013 | Variance |
| Covered loans | $\$ 2,811$ | $\$ 3,269$ | $\$(458)$ | $\$ 2,872$ | $\$ 3,391$ | $\$(519)$ |
| FDIC loss share asset | 792 | 1,376 | $(584)$ | 846 | 1,385 | $(539)$ |
| Operating Expenses |  |  |  |  |  |  |

Refer to Table 7 for a breakdown of operating expenses by major categories. Operating expenses decreased by $\$ 18.4$ million when compared to the same quarter of 2013 due to the following factors:

Lower FDIC deposit insurances expenses by $\$ 8.1$ million resulting from improvements in assets quality and earnings trends.

Lower personnel costs by $\$ 7.3$ million mainly at BPPR mostly related to lower pension and postretirement expenses due to actuarial revisions, and lower hospital and life insurance expenses.

Lower other real estate (OREO) expenses by $\$ 4.2$ million due to lower maintenance expenses and lower rental income as a result of OREO properties sold, partially offset by higher subsequent write-downs during this quarter.

Lower other operating expenses by $\$ 2.3$ million due to a sundry reserve release of approximately $\$ 1.4$ million at BPNA during the second quarter of 2014.
These decreases were partially offset by higher restructuring costs by $\$ 4.6$ million related to the PCB reorganization. Refer to Note 4 for a detail of restructuring charges.

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Operating expenses decreased by $\$ 56.1$ million for the six months ended June 30, 2014 when compared to the same period in 2013, due to the following main factors:

Lower OREO expenses by $\$ 43.7$ million mainly at BPPR due to the loss of $\$ 37.0$ million from the bulk sale of commercial and single family real estate owned recognized during the first quarter of 2013.

Lower personnel costs by $\$ 10.5$ million mostly at BPPR driven by lower pension and postretirement expenses due to actuarial revisions, partially offset by higher 401 K savings plan expenses due to the restoration of the Corporation s matching contribution to the plan in April 2013.

Lower FDIC deposit insurance expense by $\$ 5.5$ million resulting from improvements in assets quality and earnings trends.
These decreases were partially offset by higher restructuring costs by $\$ 4.6$ million related to the PCB reorganization.

## Table 7 Operating Expenses

| (In thousands) | Quarters ended June 30, |  |  |  |  |  | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 |  | Variance |  | 2014 | 2013 | Variance |  |
| Personnel costs: |  |  |  |  |  |  |  |  |  |  |
| Salaries | \$ | 69,149 | \$ | 68,585 | \$ | 564 | \$ 138,187 | \$ 136,207 | \$ | 1,980 |
| Commissions, incentives and other bonuses |  | 12,862 |  | 14,704 |  | $(1,842)$ | 25,961 | 29,477 |  | $(3,516)$ |
| Pension, postretirement and medical insurance |  | 7,532 |  | 13,911 |  | $(6,379)$ | 16,233 | 28,224 |  | $(11,991)$ |
| Other personnel costs, including payroll taxes |  | 9,557 |  | 9,159 |  | 398 | 23,020 | 20,032 |  | 2,988 |
| Total personnel costs |  | 99,100 |  | 106,359 |  | $(7,259)$ | 203,401 | 213,940 |  | $(10,539)$ |
| Net occupancy expenses |  | 20,267 |  | 21,059 |  | (792) | 41,627 | 41,551 |  | 76 |
| Equipment expenses |  | 12,044 |  | 11,485 |  | 559 | 23,456 | 23,105 |  | 351 |
| Other taxes |  | 13,543 |  | 15,225 |  | $(1,682)$ | 27,206 | 26,753 |  | 453 |
| Professional fees: |  |  |  |  |  |  |  |  |  |  |
| Collections, appraisals and other credit related fees |  | 6,652 |  | 7,915 |  | $(1,263)$ | 12,972 | 17,629 |  | $(4,657)$ |
| Programming, processing and other technology services |  | 43,533 |  | 42,872 |  | 661 | 86,218 | 85,521 |  | 697 |
| Other professional fees |  | 16,839 |  | 16,228 |  | 611 | 34,833 | 31,602 |  | 3,231 |
| Total professional fees |  | 67,024 |  | 67,015 |  | 9 | 134,023 | 134,752 |  | - 729 |
| Communications |  | 6,425 |  | 6,395 |  | 30 | 13,110 | 12,946 |  | 164 |


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| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 16,038 | 15,357 | 681 | 27,424 | 27,942 | $(518)$ |  |
| Business promotion | 10,480 | 18,557 | $(8,077)$ | 21,458 | 26,913 | $(5,455)$ |  |
| FDIC deposit insurance | 3,410 | 7,657 | $(4,247)$ | 9,850 | 53,524 | $(43,674)$ |  |
| Other real estate owned (OREO) expenses |  |  |  |  |  |  |  |
| Other operating expenses: |  |  |  |  |  |  |  |
| Credit and debit card processing, volume | 5,640 | 5,096 | 544 | 10,836 | 9,801 | 1,035 |  |
| and interchange expenses | 1,586 | 1,756 | $(170)$ | 3,176 | 3,165 | 11 |  |
| Transportation and travel | 955 | 1,035 | $(80)$ | 1,645 | 1,815 | $(170)$ |  |
| Printing and supplies | 1,945 | 3,577 | $(1,632)$ | 7,480 | 7,095 | 385 |  |
| Operational losses | 10,383 | 11,302 | $(919)$ | 19,721 | 21,808 | $(2,087)$ |  |
| All other |  |  |  |  |  |  | $(826)$ |
| Total other operating expenses | 20,509 | 22,766 | $(2,257)$ | 42,858 | 43,684 |  |  |
|  |  |  |  |  |  |  |  |
| Amortization of intangibles | 2,025 | 1,989 | 36 | 4,051 | 3,979 | 72 |  |
| Restructuring costs | 4,574 |  | 4,574 | 4,574 |  | 4,574 |  |
|  |  |  |  |  |  |  |  |
| Total operating expenses | $\$ 275,439$ | $\$ 293,864$ | $\$(18,425)$ | $\$ 553,038$ | $\$ 609,089$ | $\$(56,051)$ |  |

## INCOME TAXES

Income tax benefit amounted to $\$ 4.1$ million for the quarter ended June 30, 2014, compared with $\$ 237.4$ million for the same quarter of 2013. The decrease in income tax benefit was primarily due to the recognition during the second quarter of 2013 of $\$ 215.6$ million in income tax benefit and a corresponding increase in the net deferred tax asset of the Puerto Rico operations as the result of the increase in the marginal tax rate from $30 \%$ to $39 \%$ per Act Number 40 of the Puerto Rico Internal Revenue Code applicable to taxable years beginning after December 31, 2012.

During the second quarter of 2014 the Corporation entered into a Closing Agreement with the Puerto Rico Department of Treasury. The Agreement, among other matters, was related to the income tax treatment of certain charge-offs related to the loans acquired from Westernbank as part of the FDIC assisted transaction in the year 2010. As a result of the Agreement, the Corporation recorded a tax benefit of $\$ 23.4$ million due to a reduction in the deferred tax liability associated with the Westernbank loan portfolio. Additionally, in connection with this Closing, the Corporation made an estimated tax payment of $\$ 45$ million which will be used as a credit to offset future income tax liabilities.

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This benefit was partially offset by the negative impact of the deferred tax asset valuation allowance of $\$ 9.2$ million recorded at the Holding Company, due to the difference in the tax treatment of the interest expense related to the TARP funds and the newly issued $\$ 450$ million senior notes, bearing interest at $7 \%$. The previous interest expense on the TARP funds was not deductible for purposes of calculating taxable income. However, interest expense on the $\$ 450$ million term notes will be deductible for purposes of the calculation; increasing the loss in the Holding Company on a stand-alone basis. The Holding Company s lack of taxable income exclusive of reversing temporary differences after deducting the interest expense generated on the notes represents strong negative evidence within management s evaluation of the realizability of that entity s deferred tax asset. After weighting of all positive and negative evidence management concluded, as of the reporting date, that it is more likely that not that the Holding Company will not be able to realize any portion of the deferred tax asset, considering the criteria of ASC Topic 740, therefore recorded a full valuation allowance against it.

On July1, 2014, the Government of Puerto Rico approved an amendment to the Internal Revenue Code, which among other things, changed the income tax rate for capital gains from $15 \%$ to $20 \%$. As a result, the Corporation expects to recognize an income tax expense of approximately $\$ 20.0$ million during the third quarter of 2014, mainly related to the deferred tax liability associated with the portfolio acquired from Westernbank.

The components of income tax benefit for the quarters ended June 30, 2014 and 2013 are included in the following table:

Table 8 Components of Income Tax Benefit Quarter

| (In thousands) | Quarters ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  | June 30, 2013 |  |
|  | Amount | $\%$ of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | \$ $(130,147)$ | $39 \%$ | \$ 29,168 | $39 \%$ |
| Net benefit of net tax exempt interest income | $(13,558)$ | 4 | $(10,325)$ | (14) |
| Deferred tax asset valuation allowance | $(7,211)$ | 2 | $(2,958)$ | (4) |
| Non-deductible expenses | 169,810 | (50) | 7,946 | 11 |
| Difference in tax rates due to multiple jurisdictions | $(4,293)$ | 1 | $(2,588)$ | (3) |
| Initial adjustment in deferred tax due to change in tax rate |  |  | $(215,600)$ | (288) |
| Effect of income subject to preferential tax rate ${ }^{[1]}$ | $(20,833)$ | 6 | $(47,322)$ | (63) |
| Others | 2,108 | (1) | 4,299 | 5 |
| Income tax benefit | \$ $(4,124)$ | 1\% | \$ 237,380 ) | (317)\% |

[1] For 2014, includes the impact of the Closing Agreement with the P.R. Treasury signed in June 2014.
Income tax expense amounted to $\$ 19.1$ million for the six months ended June 30 , 2014, compared with an income tax benefit of $\$ 294.3$ million for the same period of 2013 . The increase in income tax expense was primarily due to the
recognition during the year 2013 of a tax benefit and a corresponding increase in the net deferred tax asset of the Puerto Rico operations as result of the increase in the marginal tax rate from $30 \%$ to $39 \%$ as mention above. In addition, during 2013 the income tax benefit increased due to the loss generated on the Puerto Rico operations by the sale of non-performing assets net of the gain realized on the sale of EVERTEC s common stock.

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## Table 9 Components of Income Tax Expense (Benefit) Year-to-Date

| (In thousands) | Six months ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2014 |  | June 30, 2013 |  |
|  | Amount | $\%$ of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | \$ $(95,138)$ | $39 \%$ | \$ $(43,731)$ | $39 \%$ |
| Net benefit of net tax exempt interest income | $(24,944)$ | 10 | $(19,876)$ | 18 |
| Deferred tax asset valuation allowance | $(14,183)$ | 6 | $(2,975)$ | 3 |
| Non-deductible expenses | 178,129 | (73) | 15,759 | (14) |
| Difference in tax rates due to multiple jurisdictions | $(10,488)$ | 4 | $(5,948)$ | 5 |
| Initial adjustment in deferred tax due to change in tax rate |  |  | $(197,467)$ | 176 |
| Effect of income subject to preferential tax rate ${ }^{[1]}$ | $(18,555)$ | 8 | $(45,313)$ | 40 |
| Others | 4,319 | (2) | 5,294 | (5) |
| Income tax expense (benefit) | \$ 19,140 | (8)\% | \$ $(294,257)$ | 262 \% |

[1] For 2014, includes the impact of the Closing Agreement with the P.R. Treasury signed in June 2014.
Refer to Note 34 to the consolidated financial statements for a breakdown of the Corporation $s$ deferred tax assets as of June 30, 2014.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting purposes consist of Banco Popular de Puerto Rico and Banco Popular North America. These reportable segments pertain only to the continuing operations of Popular, Inc. As previously indicated in Note 3 to the consolidated financial statements, the regional operations in California, Illinois and Central Florida were classified as discontinued operations in the second quarter of 2014. A Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by the Corporate group are not allocated to the reportable segments.

For a description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 36 to the consolidated financial statements.

The Corporate group reported a net loss of $\$ 451.4$ million for the second quarter and $\$ 471.4$ million for the six months ended June 30, 2014, compared with a net income of $\$ 137.0$ million for the second quarter and $\$ 107.8$ million for the six months ended June 30, 2013. The unfavorable variance at the Corporate group was mainly due to the accelerated amortization of $\$ 414.1$ million of the discount and deferred costs associated with the TARP funds, which were repaid in July 2, 2014 and the after-tax gain of approximately $\$ 156.6$ million recognized during the second quarter of 2013, in connection with EVERTEC s IPO.

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Highlights on the earnings results for the reportable segments are discussed below:

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## Banco Popular de Puerto Rico

The Banco Popular de Puerto Rico reportable segment s net income amounted to $\$ 71.3$ million for the quarter ended June 30, 2014, compared with a net income of $\$ 160.1$ million for the same quarter of the previous year. The principal factors that contributed to the variance in the financial results included the following:
higher net interest income by $\$ 19.3$ million, or 24 basis points, mostly due to:
an increase of $\$ 12.8$ million in income from the covered portfolio due to loan resolutions and higher expected cash flows, partially offset by lower levels due to the continued resolution of that portfolio;
higher income from commercial loans of $\$ 4.4$ million due to higher volumes and higher yields after the bulk sale of non-performing commercial loans during the first quarter of 2013;
an increase of $\$ 3.1$ million on income from consumer loans due to the loan purchase of $\$ 90.0$ million completed during the first quarter of 2014 and higher volume of auto loans;
lower interest expense from deposits by $\$ 3.8$ million, or a lower cost of 10 basis points, mainly from individual retirement accounts and brokered CD s related to renewal of maturities at lower prevailing rates and to lower volume of deposits; and
lower cost of borrowings by $\$ 4.7$ million mainly due to the conversion into shares of common stock of $\$ 185$ million in subordinated notes due to Popular, Inc. during the fourth quarter of 2013.
Partially offsetting the favorable variances in net interest income was a reduction of approximately $\$ 6.0$ million in interest income from mortgage loans due to lower volumes and $\$ 1.8$ million on investment securities also caused by lower volumes of mortgage backed securities. The net interest margin was $5.50 \%$ for the quarter ended June 30, 2014, compared to $5.26 \%$ for the same period in 2013;
lower provision for loan losses by $\$ 169.5$ million, or $66 \%$, mostly due to the decrease in the provision for loan losses on the non-covered loan portfolio of $\$ 155.6$ million, mainly related to the $\$ 169.2$ million impact of the bulk sale of non-performing mortgage loans during the second quarter of 2013. Excluding the impact of the sale, the provision for loan losses for the non-covered portfolio increased by $\$ 13.6$ million, due to macro-economic conditions in Puerto Rico and reserves for commercial and public sector exposures, offset by the reserve releases due to the annual review of the components of the allowance for loan losses. The provision for the covered portfolio declined by $\$ 13.9$ million driven by lower impairment losses on loan pools accounted for under ASC 310-30;
lower non-interest income by $\$ 64.8$ million, or $63 \%$, mainly due to:
higher FDIC loss share expense by $\$ 51.5$ million (refer to Table 6 for components of this variance). During the second quarter of 2014, the Corporation revised its analysis of expected cash flows which resulted in a net decrease of approximately $\$ 102.9$ million in estimated credit losses, driven mainly by certain commercial loan pools. Although this is expected to have a positive impact on the Corporation s interest accretion in future periods, the carrying value of the indemnification asset was amortized to reflect lower levels of expected losses. Lower mirror accounting on credit impairment losses during the quarter also contributed to higher FDIC loss share expense, and
lower income from mortgage banking activities by $\$ 14.3$ million mainly due to higher losses on closed derivative positions and unfavorable fair value adjustments on mortgage servicing rights, offset by higher gains on securitization transactions.
The negative variances in non-interest income detailed above were partially offset by:
higher trading account income by $\$ 5.3$ million due to higher volume of mortgage backed securities at higher market values, and
lower provisions for indemnity reserves by $\$ 2.2$ million due to the $\$ 3.0$ million provision recorded during the second quarter of 2013 related to the bulk sale of non-performing mortgage loans,

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lower operating expenses by $\$ 15.0$ million, or $6 \%$, mainly due to lower personnel costs by $\$ 6.8$ million mostly due to lower pension and postretirement expenses due to changes to actuarial assumptions in pension obligations, and medical and life insurance expenses; and lower FDIC deposit insurance expense by $\$ 8.0$ million due to improved asset quality and earnings trends
lower income tax benefit by $\$ 227.8$ million, mainly due to the change in statutory tax rate from $30 \%$ to $39 \%$ during the second quarter of 2013 , resulting in a tax benefit of $\$ 214.2$ million, as compared to a benefit of $\$ 23.4$ million recognized during the second quarter of 2014, in connection with a Closing Agreement with the Puerto Rico Department of Treasury
Net income for the six months ended June 30, 2014 amounted to $\$ 136.3$ million, compared to $\$ 51.3$ million for the same period of the previous year. The principal factors that contributed to the variance in the financial results included the following:
higher net interest income by $\$ 42.2$ million, or 28 basis points, mostly due to:
an increase of $\$ 21.8$ million in income from the covered portfolio due to loan resolutions and higher expected cash flows, partially offset by lower levels due to the continued resolution of that portfolio;
higher income from commercial loans of $\$ 10.9$ million due to higher volumes and higher yields after the bulk sale of non-performing commercial loans during the first quarter of 2013;
an increase of $\$ 3.1$ million on income from consumer loans due to the loan purchase of $\$ 90$ million in consumer loans during the first quarter of 2014 and higher volume of auto loans;
lower interest expense from deposits by $\$ 8.9$ million, or a lower cost of 11 basis points, mainly from individual retirement accounts and brokered CD s related to renewal of maturities at lower prevailing rates and to lower volume of deposits; and
lower cost of borrowings by $\$ 9.0$ million mainly due to the conversion into shares of common stock of $\$ 185$ million in subordinated notes due to Popular, Inc. during the fourth quarter of 2013.
Partially offsetting the favorable variances in net interest income was a reduction of approximately $\$ 2.2$ million and $\$ 3.2$ million in construction and mortgage loans income, respectively, due to lower volumes and $\$ 4.3$ million lower income on investment securities also caused by lower volumes of mortgage backed securities and US Government Agencies. The net interest margin was $5.50 \%$ for the six months ended June 30, 2014, compared to $5.22 \%$ for the same period in 2013;
lower provision for loan losses by $\$ 311.6$ million, or $65 \%$, mostly due to the decrease in the provision for loan losses on the non-covered loan portfolio of $\$ 306.0$ million, mainly related to the incremental provision

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of $\$ 148.8$ million and $\$ 169.2$ million related to the bulk sales of non-performing loans during the first and second quarters of 2013. Excluding the impact of the sales, the provision for loan losses for the non-covered portfolio increased by $\$ 6.4$ million, due to macro-economic conditions in Puerto Rico and reserves for commercial and public sector exposures, offset by the reserve releases due to the annual review of the components of the allowance for loan losses. The provision for the covered portfolio declined by $\$ 5.7$ million driven by lower impairment losses on loan pools accounted for under ASC 310-30; and
lower non-interest income by $\$ 13.1$ million, or $11 \%$, mainly due to:

Higher FDIC loss share expense by $\$ 49.4$ million mainly due to higher amortization of the indemnification asset and lower mirror accounting on credit impairment losses, as discussed above; and

Lower income from mortgage banking activities by $\$ 30.9$ million mainly due to higher losses on closed derivative positions and unfavorable fair value adjustments on mortgage servicing rights, offset by higher gains on securitization transactions.
The negative variances in non-interest income detailed above were partially offset by:

Lower losses on sale of loans by $\$ 59.6$ million due to the impact of the sales of non performing loans completed during 2013;

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Higher trading account income by $\$ 8.4$ million due to higher volume of mortgage backed securities at higher market values;

Lower provisions for indemnity reserves by $\$ 6.8$ million due to the $\$ 13.7$ million aggregate provision recorded during the first and second quarters of 2013 related to the bulk sale of non-performing assets

Lower operating expenses by $\$ 55.0$ million, or $11 \%$, mainly due to lower OREO expenses due to the $\$ 37.0$ million write down recorded in connection with the sale of non-performing assets during the first quarter of 2013, lower personnel costs by $\$ 10.5$ million mostly due to lower pension and postretirement expenses due to changes to actuarial assumptions in pension obligations, and medical and life insurance expenses; and lower FDIC deposit insurance expense by $\$ 5.5$ million due to improved asset quality and earnings trends.

Income tax expense was $\$ 21.9$ million, compared to an income tax benefit of $\$ 288.6$ million. The unfavorable variance of $\$ 310.5$ million was mainly due higher income during 2014 and the change in statutory tax rate from $30 \%$ to $39 \%$ during the second quarter of 2013, resulting in a tax benefit of $\$ 214.2$ million, as compared to a benefit of $\$ 23.4$ million recognized during the second quarter of 2014, in connection with a Closing Agreement with the Puerto Rico Department of Treasury.

## Banco Popular North America

For the quarter ended June 30, 2014, the reportable segment of Banco Popular North America reported net income from continuing operations of $\$ 50.9$ million, compared with $\$ 15.4$ million for the same quarter of the previous year. The principal factors that contributed to the variance in the financial results included the following:
higher net interest income by $\$ 2.2$ million, or 5\%, mainly impacted by lower interest expense from deposits by $\$ 2.4$ million, or a lower cost of 27 basis points, driven by the renewal of maturities from time deposits at lower prevailing rates. The BPNA reportable segment s net interest margin was $3.25 \%$ for the quarter ended June 30, 2014, compared with $3.12 \%$ for the same period in 2013;
higher reversal of provision for loan losses by $\$ 23.3$ million, principally as a result of improved credit performance. Refer to the Credit Risk Management and Loan Quality section of this MD\&A for certain quality indicators and further explanations corresponding to the BPNA reportable segment;
higher non-interest income by $\$ 10.1$ million, mostly due to higher gains on sale of loans by $\$ 8.4$ million related to a higher volume of sales of non-performing commercial loans; and lower provision for indemnity reserves by $\$ 2.0$ million.
higher operating expenses by $\$ 0.1$ million, reflecting $\$ 4.6$ million in restructuring charges incurred during the second quarter of 2014, related to the reorganization of PCB, partially offset by a favorable variance of $\$ 3.1$ million in OREO expense due to sales of commercial OREOs.

Net income from continuing operations for the six months ended June 30, 2014 amounted to $\$ 72.0$ million, compared to $\$ 23.0$ million for the same period of the previous year. The principal factors that contributed to the variance in the financial results included the following:
higher net interest income by $\$ 7.2$ million, or $8 \%$, mainly impacted by lower interest expense from deposits by $\$ 5.1$ million, or a lower cost of 29 basis points, driven by the renewal of maturities from time deposits at lower prevailing rates and higher income from collection of construction loans which were in non-accrual status by $\$ 2.5$ million. The BPNA reportable segment $s$ net interest margin was $3.33 \%$ for the six months ended June 30, 2014, compared with 3.14\% for the same period in 2013;

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favorable variance in the provision for loan losses by $\$ 27.9$ million, principally as a result of improved credit performance, as mentioned above.
higher non-interest income by $\$ 14.4$ million, mostly due to higher gains on sale of loans by $\$ 12.9$ million related to a higher volume of sales of non-performing commercial loans; and lower provision for indemnity reserves for $\$ 3.2$ million, partially offset by lower service charges on deposits by $\$ 1.9$ million
higher operating expenses by $\$ 0.7$ million, reflecting $\$ 4.6$ million in restructuring charges incurred during the second quarter of 2014, related to the reorganization of PCB, partially offset by a favorable variance of $\$ 2.5$ million in OREO expense due to sales of commercial OREOs and lower personnel costs by $\$ 1.4$ million.

## FINANCIAL CONDITION ANALYSIS


#### Abstract

Assets During the quarter ended June 30, 2014, the Corporation reclassified $\$ 1.8$ billion in assets and $\$ 2.1$ billion in liabilities to discontinued operations in the statement of financial condition as part of the reorganization of PCB. Refer to Note 3 for details of discontinued operations.


The Corporation s total assets were $\$ 36.6$ billion at June 30, 2014 and $\$ 35.7$ billion at December 31, 2013. Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of financial condition as of such dates.

## Money market investments, trading and investment securities

Money market investments totaled $\$ 1.7$ billion at June 30, 2014, compared to $\$ 858.5$ million at December 31, 2013. The increase was mainly due to liquidity held in anticipation of the TARP repayment.

Trading account securities amounted to $\$ 346$ million at June 30, 2014, compared to $\$ 340$ million at December 31, 2013. Refer to the Market Risk section of this MD\&A for a table that provides a breakdown of the trading portfolio by security type.

Investment securities available-for-sale and held-to-maturity amounted to $\$ 5.8$ billion at June 30, 2014, compared with $\$ 5.4$ billion at December 31, 2013. The increase in investment securities available-for-sale is mainly reflected in the categories of Obligations of US Government sponsored entities. At June 30, 2014, the investment securities available-for-sale portfolio was in unrealized net gain position of $\$ 4.3$ million, compared with an unrealized net loss position of $\$ 51.1$ million at December 31, 2013.

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Table 10 provides a breakdown of the Corporation s portfolio of investment securities available-for-sale ( AFS ) and held-to-maturity ( HTM ) on a combined basis. Also, Notes 7 and 8 to the consolidated financial statements provide additional information with respect to the Corporation s investment securities AFS and HTM. The portfolio of Obligations of the Puerto Rico Government is comprised of securities with specific sources of income or revenues identified for repayments. The Corporation performs periodic credit quality review on these issuers.

Table 10 Breakdown of Investment Securities Available-for-Sale and Held-to-Maturity

| (In thousands) | June 30, 2014 | December 31, 2013 | Variance |
| :---: | :---: | :---: | :---: |
| U.S. Treasury securities | 27,729 | \$ 28,482 | \$ (753) |
| Obligations of U.S. Government sponsored entities | 2,217,230 | 1,629,205 | 588,025 |
| Obligations of Puerto Rico, States and political subdivisions | 181,846 | 180,258 | 1,588 |
| Collateralized mortgage obligations | 2,303,707 | 2,418,924 | $(115,217)$ |
| Mortgage-backed securities | 1,020,048 | 1,135,641 | $(115,593)$ |
| Equity securities | 4,343 | 4,116 | 227 |
| Others | 13,369 | 38,670 | $(25,301)$ |
| Total investment securities AFS and HTM | \$ 5,768,272 | \$ 5,435,296 | \$ 332,976 |

## Loans

Refer to Table 11, for a breakdown of the Corporation s loan portfolio, the principal category of earning assets. Loans covered under the FDIC loss sharing agreements are presented separately in Table 11. The risks on covered loans are significantly different as a result of the loss protection provided by the FDIC. The loss share agreement applicable to commercial (including construction) and consumer loans provides for FDIC loss sharing for five years expiring at the end of the quarter ended June 30, 2015. Also, refer to Note 9 for detailed information about the Corporation s loan portfolio composition and loan purchases and sales.

The Corporation s total loan portfolio amounted to $\$ 22.5$ billion at June 30, 2014 compared to $\$ 24.7$ billion at December 31, 2013. Excluding the reclassification of $\$ 1.8$ billion in loans to discontinued operations, the total loan portfolio decreased by $\$ 454$ million mainly in the covered loan portfolio due to the continuation of loan resolutions and the normal portfolio run-off.

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## Table 11 Loans Ending Balances

| (In thousands) |  | June 30, 2014 | December 31, 2013 |  | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans not covered under FDIC loss sharing agreements: |  |  |  |  |  |
| Commercial | \$ | 8,155,547 | \$ | 10,037,184 | \$ $(1,881,637)$ |
| Construction |  | 179,059 |  | 206,084 | $(27,025)$ |
| Legacy ${ }^{[1]}$ |  | 162,941 |  | 211,135 | $(48,194)$ |
| Lease financing |  | 546,868 |  | 543,761 | 3,107 |
| Mortgage |  | 6,664,448 |  | 6,681,476 | $(17,028)$ |
| Consumer |  | 3,926,361 |  | 3,932,226 | $(5,865)$ |
| Total non-covered loans held-in-portfolio |  | 19,635,224 |  | 21,611,866 | $(1,976,642)$ |
| Loans covered under FDIC loss sharing agreements: |  |  |  |  |  |
| Commercial |  | 1,745,967 |  | 1,812,804 | $(66,837)$ |
| Construction |  | 82,763 |  | 190,127 | $(107,364)$ |
| Mortgage |  | 867,075 |  | 934,373 | $(67,298)$ |
| Consumer |  | 40,297 |  | 47,123 | $(6,826)$ |
| Total covered loans held-in-portfolio |  | 2,736,102 |  | 2,984,427 | $(248,325)$ |
| Total loans held-in-portfolio |  | 22,371,326 |  | 24,596,293 | $(2,224,967)$ |
| Loans held-for-sale: |  |  |  |  |  |
| Commercial |  | 2,895 |  | 603 | 2,292 |
| Construction |  | 949 |  |  | 949 |
| Mortgage |  | 93,166 |  | 109,823 | $(16,657)$ |
| Total loans held-for-sale |  | 97,010 |  | 110,426 | $(13,416)$ |
| Total loans |  | 22,468,336 | \$ | 24,706,719 | \$ (2,238,383) |

[1] The legacy portfolio is comprised of commercial loans, construction loans and lease financings related to certain lending products exited by the Corporation as part of restructuring efforts carried out in prior years at the BPNA segment.

## Non-covered loans

The non-covered loans held-in-portfolio decreased to $\$ 19.6$ billion at June 30, 2014 compared to $\$ 21.6$ billion at December 31, 2013. Excluding the $\$ 1.8$ billion loans reclassified to discontinued operations, non-covered loans held-in-portfolio decreased by $\$ 192.6$ million, mainly in the BPPR commercial loan portfolio primarily as a result of a reduction in the public sector.

The loans held-for-sale portfolio reflected a decrease of \$13.4 million from December 31, 2013 to June 30, 2014; the decrease was mostly at BPPR segment driven by mortgage loans securitized and sold during the quarter.

## Covered loans

The covered loans portfolio amounted to $\$ 2.7$ billion at June 30, 2014, compared to $\$ 3.0$ billion at December 31, 2013. The decrease of $\$ 248.3$ million was mainly due to loan resolutions and the normal portfolio run-off. Refer to Table 11 for a breakdown of the covered loans by major loan type categories. Tables 12 and 13 provide the activity in the carrying amount and outstanding discount on the covered loans accounted for under ASC 310-30. The outstanding accretable discount is impacted by increases in cash flow expectations on the loan pool based on quarterly revisions of the portfolio. The increase in the accretable discount is recognized as interest income using the effective yield method over the estimated life of each applicable loan pool.

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Table 12 Activity in the Carrying Amount of Covered Loans Accounted for Under ASC 310-30

|  | Quarter ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |
| Beginning balance | \$2,733,122 | \$ 3,157,663 | \$ 2,827,947 | \$3,491,759 |
| Accretion | 79,863 | 62,536 | 158,981 | 127,526 |
| Collections / charge-offs | $(202,321)$ | $(207,333)$ | $(376,264)$ | $(606,419)$ |
| Ending balance | \$ 2,610,664 | \$ 3,012,866 | \$ 2,610,664 | \$ 3,012,866 |
| Allowance for loan losses (ALLL) | $(90,892)$ | $(91,195)$ | $(90,892)$ | $(91,195)$ |
| Ending balance, net of ALLL | \$ 2,519,772 | \$ 2,921,671 | \$ 2,519,772 | \$ 2,921,671 |

Table 13 Activity in the Accretable Yield on Covered Loans Accounted for Under ASC 310-30

|  | Quarter ended June 30, |  | Six months ended June 30, |  |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |
| Beginning balance | $\$ 1,218,212$ | $\$ 1,372,135$ | $\$ 1,309,205$ | $\$ 1,451,669$ |
| Accretion [1] | $(79,863)$ | $(62,536)$ | $(158,981)$ | $(127,526)$ |
| Change in expected cash flows | 142,409 | 70,013 | 130,534 | 55,469 |
|  |  |  |  |  |
| Ending balance | $\$ 1,280,758$ | $\$ 1,379,612$ | $\$ 1,280,758$ | $\$ 1,379,612$ |

[1] Positive to earnings, which is included in interest income.

## FDIC loss share asset

Table 14 sets forth the activity in the FDIC loss share asset for the quarters and six months ended June 30, 2014 and 2013.

## Table 14 Activity of Loss Share Asset

|  | Quarters ended June 30, |  | Six months ended June 30, |  |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 |  | 2013 | 2014 |
| Balance at beginning of period | $\$ 833,721$ | $\$ 1,380,592$ | $\$ 948,608$ | $\$ 1,399,098$ |
| Amortization of loss share indemnification | $(72,095)$ | $(38,557)$ | $(121,041)$ | $(78,761)$ |
| asset |  |  |  |  |
| Credit impairment losses to be covered under | 10,372 | 25,338 | 25,462 | 39,383 |
| loss sharing agreements | $(193)$ |  |  |  |
|  |  |  |  | $(386)$ |

Decrease due to reciprocal accounting on amortization of contingent liability on unfunded commitments

| Reimbursable expenses | 11,085 | 12,131 | 23,830 | 19,914 |
| :--- | :---: | ---: | ---: | ---: |
| Payments to (from) FDIC under loss sharing <br> agreements | $(31,530)$ |  | $(112,857)$ | 107 |
| Other adjustments attributable to FDIC loss <br> sharing agreements |  |  | 31 | $(12,449)$ |

The FDIC loss share indemnification asset is recognized on the same basis as the assets subject to the loss share protection from the FDIC, except that the amortization / accretion terms differ. Decreases in expected reimbursements from the FDIC due to improvements in expected cash flows to be received from borrowers, as compared with the initial estimates, are recognized as a reduction to non-interest income prospectively over the life of the loss share agreements. This is because the indemnification asset balance is being reduced to the expected reimbursement amount from the FDIC. Table 15 presents the activity associated with the outstanding balance of the FDIC loss share asset amortization (or negative discount) for the periods presented.

## Table 15 Activity in the Remaining FDIC Loss Share Asset Discount

|  | Quarter ended June 30, |  | Six months ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |
| Balance at beginning of period ${ }^{[1]}$ | $\$ 71,634$ | $\$ 128,682$ | $\$$ | 103,691 | $\$ 141,800$ |
| Amortization of negative discount ${ }^{[2]}$ | $(72,095)$ | $(38,557)$ | $(121,041)$ | $(78,761)$ |  |
| Impact of lower projected losses | 106,400 | 31,999 | 123,289 | 59,085 |  |
| Balance at end of period | $\$ 105,939$ | $\$ 122,124$ | $\$$ | 105,939 | $\$ 122,124$ |

[1] Positive balance represents negative discount (debit to assets), while a negative balance represents a discount (credit to assets).
[2] Amortization results in a negative impact to non-interest income, while a positive balance results in a positive impact to non-interest income, particularly FDIC loss share (expense) income.

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During the second quarter, the Corporation revised its analysis of expected cash flow which resulted in a net decrease of approximately $\$ 102.9$ million in estimated credit losses, which was driven mainly by commercial loan pools. The lowered loss estimates requires the Corporation to amortize the loss share asset to its currently lower expected collectible balance, thus resulting in negative accretion. Due to the shorter life of the indemnity asset compared with the expected life of the covered loans, this negative accretion temporarily offsets the benefit of higher cash flows accounted through the accretable yield on the loans.

## Other real estate owned

Other real estate owned (OREO) represents real estate property received in satisfaction of debt. At June 30, 2014, OREO decreased to $\$ 295$ million from $\$ 304$ million at December 31, 2013. Refer to Table 16 for the activity in other real estate owned. The amounts included as covered other real estate are subject to the FDIC loss sharing agreements.

## Table 16 Other Real Estate Owned Activity

For the quarter ended June 30, 2014

|  | For the quarter ended June 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-covered OREO | Non-coveredNon-covered | -covered |  | Covered OREO |  |  |  |  |
| (In thousands) | Commercial/ Construdtiortgageommercial/ Constructidthortgage Total |  |  |  |  |  |  |  |  |
| Balance at beginning of period | \$ 48,141 | \$ | 88,824 | \$ | 110,333 | \$ | 48,414 | \$ | 295,712 |
| Write-downs in value | (571) |  | (439) |  | $(6,635)$ |  | (940) |  | $(8,585)$ |
| Additions | 6,303 |  | 15,400 |  | 22,260 |  | 4,103 |  | 48,066 |
| Sales | $(5,372)$ |  | $(12,203)$ |  | $(14,792)$ |  | $(3,777)$ |  | $(36,144)$ |
| Other adjustments | 1,286 |  | $(1,949)$ |  | $(3,261)$ |  | 100 |  | $(3,824)$ |
| Ending balance | \$ 49,787 | \$ | 89,633 | \$ | 107,905 | \$ | 47,900 | \$ | 295,225 |


| (In thousands) | For the six months ended June 30, 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Non-coveredNon-covered OREO OREO <br> Commercial/ <br> Construction Mortgage |  |  | Covered OREO <br> Commercial/ Construction |  | Covered OREO |  |  |  |
|  |  |  |  |  | Mortgage |  | Total |
| Balance at beginning of period | \$ 48,649 | \$ | 86,852 |  |  | \$ | 120,215 |  | \$ 47,792 | \$ | 303,508 |
| Write-downs in value | (785) |  | $(1,108)$ |  | $(11,198)$ |  | $(1,147)$ |  | $(14,238)$ |
| Additions | 10,971 |  | 30,283 |  | 35,454 |  | 8,594 |  | 85,302 |
| Sales | $(10,334)$ |  | $(24,266)$ |  | $(33,213)$ |  | $(6,154)$ |  | $(73,967)$ |
| Other adjustments | 1,286 |  | $(2,128)$ |  | $(3,353)$ |  | $(1,185)$ |  | $(5,380)$ |
| Ending balance | \$ 49,787 | \$ | 89,633 | \$ | 107,905 |  | 47,900 |  | 295,225 |

For the quarter ended June 30, 2013
(In thousands)

| Non-coveredNon-covered | Covered | Covered |  |
| :---: | :---: | :---: | :---: |
| OREO | OREO | OREO | OREO |

Mortgage Mortgage Total

|  | Commercial/ <br> Construction |  | Commercial/ <br> Construction |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\$ 79,146$ | $\$$ | 75,553 | $\$$ | 129,413 | $\$ 42,965$ | $\$ 327,077$ |
| Balance at beginning of period | $(987)$ | $(462)$ | $(3,568)$ | $(1,482)$ | $(6,499)$ |  |  |
| Write-downs in value | 3,940 | 30,337 | 16,879 | 8,064 | 59,220 |  |  |
| Additions | $(17,264)$ | $(13,154)$ | $(3,839)$ | $(5,208)$ | $(39,465)$ |  |  |
| Sales | 290 | 1,521 |  |  | 1 | 1,812 |  |
| Other adjustments |  |  |  |  |  |  |  |
| Ending balance | $\$ 65,125$ | $\$$ | 93,795 | $\$$ | 138,885 | $\$ 44,340$ | $\$ 342,145$ |

For the six months ended June 30, 2013
Non-coveredNon-covered Covered Covered
OREO OREO OREO OREO

Commercial/ Commercial/

| (In thousands) | Construction | Mortgage | Construction | Mortgage | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | $\$ 135,862$ | $\$$ | 130,982 | $\$$ | 99,398 | $\$ 39,660$ | $\$ 405,902$ |
| Write-downs in value | $(5,886)$ | $(7,820)$ | $(6,673)$ | $(1,785)$ | $(22,164)$ |  |  |
| Additions | 22,258 | 55,185 | 51,674 | 17,037 | 146,154 |  |  |
| Sales | $(87,399)$ | $(85,171)$ | $(5,514)$ | $(10,464)$ | $(188,548)$ |  |  |
| Other adjustments | 290 | 619 |  | $(108)$ | 801 |  |  |

Ending balance $\quad \$ 65,125 \quad \$ \quad 93,795 \quad \$ \quad 138,885$ \$ 44,340 \$ 342,145

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## Other assets

Table 17 provides a breakdown of the principal categories that comprise the caption of Other assets in the consolidated statements of financial condition at June 30, 2014 and December 31, 2013.

Table 17 Breakdown of Other Assets

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets (net of valuation allowance) | \$ | 788,732 | \$ | 761,768 | \$ 26,964 |
| Investments under the equity method |  | 214,452 |  | 197,006 | 17,446 |
| Bank-owned life insurance program |  | 230,570 |  | 228,805 | 1,765 |
| Prepaid FDIC insurance assessment |  | 379 |  | 383 | (4) |
| Prepaid taxes |  | 210,079 |  | 91,504 | 118,575 |
| Other prepaid expenses |  | 73,886 |  | 67,108 | 6,778 |
| Derivative assets |  | 27,559 |  | 34,710 | $(7,151)$ |
| Trades receivable from brokers and counterparties |  | 519,495 |  | 71,680 | 447,815 |
| Others |  | 227,208 |  | 234,594 | $(7,386)$ |
| Total other assets | \$ | 2,292,360 | \$ | 1,687,558 | \$ 604,802 |

The increase in other assets from December 31, 2013 to June 30, 2014 of $\$ 604.8$ million was mainly due to $\$ 450.0$ million on trade receivables due to the issuance of senior notes raised near the end of the second quarter with a settlement date of July 1, 2014, to partially fund the repayment of the $\$ 935$ million in trust preferred securities under TARP.

Also, prepaid taxes increased by $\$ 118.6$ million mostly due to the payment of $\$ 45$ million in income taxes in connection with the Closing Agreement signed with the Puerto Rico Department of Treasury on June 30, 2014, and $\$ 37.8$ million of corporate personal property tax and municipal tax paid during the quarter, to be amortized over the next twelve months.

## Goodwill

The decrease in goodwill from December 31, 2013 to June 30, 2014 of $\$ 187$ million was the result of the non-cash write-down of the goodwill allocated, on a relative fair value basis, to the discontinued U.S. businesses. Refer to Note 16 for detailed information about the Corporation s goodwill and other intangible assets and Note 3 for more information about the discontinued U.S businesses.

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## Deposits and Borrowings

The composition of the Corporation s financing sources to total assets at June 30, 2014 and December 31, 2013 is included in Table 18.

## Table 18 Financing to Total Assets

| (In millions) | June 30, December 34 increase (decrease) \% of total assets from 2013 to |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  | 2013 | 2014 | 2014 | 2013 |
| Non-interest bearing deposits | \$ 5,667 | \$ | 5,923 | (4.3)\% | 15.5\% | 16.6\% |
| Interest-bearing core deposits | 14,778 |  | 16,026 | (7.8) | 40.4 | 44.8 |
| Other interest-bearing deposits | 4,456 |  | 4,762 | (6.4) | 12.2 | 13.3 |
| Fed funds purchased and repurchase agreements | 2,075 |  | 1,659 | 25.1 | 5.7 | 4.6 |
| Other short-term borrowings | 31 |  | 401 | (92.3) | 0.1 | 1.1 |
| Notes payable | 2,360 |  | 1,585 | 48.9 | 6.4 | 4.4 |
| Other liabilities | 881 |  | 767 | 14.9 | 2.4 | 2.2 |
| Liabilities from discontinued operations | 2,080 |  |  |  | 5.7 |  |
| Stockholders equity | 4,260 |  | 4,626 | (7.9) | 11.6 | 13.0 |
| Deposits |  |  |  |  |  |  |

The Corporation s deposits totaled $\$ 24.9$ billion at June 30, 2014 compared to $\$ 26.7$ billion at December 31, 2013. Excluding the reclassification of $\$ 2.1$ billion in deposits to discontinued operations, deposits increased by $\$ 248.3$ million mainly in demand deposit. Refer to Table 19 for a breakdown of the Corporation s deposits at June 30, 2014 and December 31, 2013.

## Table 19 Deposits Ending Balances

| (In thousands) | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | December 31, 2013 |  | Variance |
| :---: | :---: | :---: | :---: | :---: |
| Demand deposits [1] | 6,412,632 | \$ | 6,590,963 | \$ (178,331) |
| Savings, NOW and money market deposits (non-brokered) | 10,276,715 |  | 11,255,309 | $(978,594)$ |
| Savings, NOW and money market deposits (brokered) | 543,032 |  | 553,521 | $(10,489)$ |
| Time deposits (non-brokered) | 5,790,324 |  | 6,478,103 | $(687,779)$ |
| Time deposits (brokered CDs) | 1,878,449 |  | 1,833,249 | 45,200 |
| Total deposits | \$ 24,901,152 | \$ | 26,711,145 | \$ $(1,809,993)$ |

[1] Includes interest and non-interest bearing demand deposits.

## Borrowings

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The Corporation s borrowings amounted to $\$ 4.5$ billion at June 30, 2014, compared with $\$ 3.6$ billion at December 31, 2013. The increase is mainly the result of the accelerated amortization of the $\$ 414.1$ million discount and deferred cost of the TARP related trust preferred securities, as well as the issuance of $\$ 450.0$ million in senior notes. Refer to Note 18 to the consolidated financial statements for detailed information on the Corporation s borrowings. Also, refer to the Liquidity section in this MD\&A for additional information on the Corporation s funding sources.

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## Other liabilities

Other liabilities increased from $\$ 766.8$ million at December 31, 2013 to $\$ 880.6$ million at June 30,2014 . The increase was principally driven by unsettled trades payable at the end of the period accompanied by higher income tax payable at the BPPR segment.

## Stockholders Equity

Stockholders equity totaled $\$ 4.3$ billion at June 30, 2014, compared with $\$ 4.6$ billion at December 31, 2013. The decrease resulted from the Corporation s net loss of $\$ 424.9$ million for the six months ended June 30, 2014, principally triggered by the acceleration of the amortization of discount and deferred costs related to the TARP securities, partially offset by a decrease of $\$ 58.5$ million in accumulated other comprehensive loss due to net unrealized gain (losses) in the portfolio of investments securities available-for-sale. Refer to the consolidated statements of financial condition, comprehensive income and of changes in stockholders equity for information on the composition of stockholders equity.

## REGULATORY CAPITAL

The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. The regulatory capital ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage at June 30, 2014 and December 31, 2013 are presented on Table 20. As of such dates, BPPR and BPNA were well-capitalized.

## Table 20 Capital Adequacy Data

| (Dollars in thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Risk-based capital: |  |  |  |  |
| Tier I capital | \$ | 4,591,753 | \$ | 4,464,742 |
| Supplementary (Tier II) capital |  | 348,485 |  | 296,813 |
| Total capital | \$ | 4,940,238 | \$ | 4,761,555 |
| Minimum Total capital requirement to be well capitalized |  | 2,387,307 |  | 2,331,867 |
| Excess Total capital | \$ | 2,552,931 | \$ | 2,429,688 |
| Risk-weighted assets: |  |  |  |  |
| Balance sheet items |  | 22,083,255 | \$ | 21,409,548 |
| Off-balance sheet items |  | 1,789,813 |  | 1,909,126 |
| Total risk-weighted assets |  | 23,873,068 | \$ | 23,318,674 |
| Adjusted quarterly average assets | \$ | 35,132,145 | \$ | 34,746,137 |


| Tier I capital (minimum required | $4.00 \%$ ) | $19.23 \%$ | $19.15 \%$ |
| :--- | :--- | :--- | :--- |
| Total capital (minimum required | $8.00 \%$ ) | 20.69 | 20.42 |
| Leverage ratio [2] |  | 13.07 | 12.85 |

[1] The well-capitalized requirement for a bank holding company under existing rules is a minimum ratio of Tier I capital to risk-weighted assets of $6 \%$ and Total capital to risk-weighted assets of $10 \%$.
[2] All banks are required to have a minimum Tier 1 Leverage ratio of $3 \%$ or $4 \%$ of adjusted quarterly average assets, depending on the bank s classification. At June 30, 2014, the capital adequacy minimum requirement for Popular, Inc. was (in thousands): Total capital of $\$ 1,909,845$; Tier 1 capital of $\$ 954,923$; and Tier 1 Leverage of $\$ 1,053,964$, based on a $3 \%$ ratio, or $\$ 1,405,286$, based on a $4 \%$ ratio, according to the entity s classification.

The increase in the regulatory capital ratios from December 31, 2013 was driven mainly by the impact of the current six months period earnings, excluding the effect of the non-cash goodwill impairment charge which had no impact in total capital for regulatory capital purposes and the acceleration of the unamortized discount of the TARP funds. This favorable impact was partially offset by a net increase in risk-weighted assets, which included the trade receivable booked as of June 30, 2014 as part of the senior note issuance trade date accounting, which was subject to a $100 \%$ risk-weight assignment.

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In accordance with the Federal Reserve Board guidance under its existing general risk-based capital rules, the trust preferred securities represent restricted core capital elements and qualify as Tier 1 capital, subject to certain quantitative limits. The aggregate amount of restricted core capital elements that may be included in the Tier 1 capital of a banking organization must not exceed $25 \%$ of the sum of all core capital elements (including cumulative perpetual preferred stock and trust preferred securities). Amounts of restricted core capital elements in excess of this limit generally may be included in Tier 2 capital, subject to further limitations. At June 30, 2014, the Corporation s restricted core capital elements exceeded the $25 \%$ limitation as a result of the acceleration of the unamortized discount of the TARP funds and, as a result $\$ 45$ million of the outstanding trust preferred securities were included as Tier 2 capital. At December 31, 2013, the Corporation s restricted core capital elements did not exceed the $25 \%$ limitation.

## Non-GAAP financial measures

The tangible common equity ratio, tangible assets and tangible book value per common share, which are presented in the table that follows, are non-GAAP measures. Management and many stock analysts use the tangible common equity ratio and tangible book value per common share in conjunction with more traditional bank capital ratios to compare the capital adequacy of banking organizations with significant amounts of goodwill or other intangible assets, typically stemming from the use of the purchase accounting method of accounting for mergers and acquisitions. Neither tangible common equity nor tangible assets or related measures should be considered in isolation or as a substitute for stockholders equity, total assets or any other measure calculated in accordance with generally accepted accounting principles in the United States of America ( GAAP ). Moreover, the manner in which the Corporation calculates its tangible common equity, tangible assets and any other related measures may differ from that of other companies reporting measures with similar names.

Table 21 provides a reconciliation of total stockholders equity to tangible common equity and total assets to tangible assets at June 30, 2014 and December 31, 2013.

Table 21 Reconciliation of Tangible Common Equity and Tangible Assets

| (In thousands, except share or per share information) | June 30, 2014 December 31, 2013 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Total stockholders equity | \$ | 4,260,441 | \$ | 4,626,150 |
| Less: Preferred stock |  | $(50,160)$ |  | $(50,160)$ |
| Less: Goodwill |  | $(461,246)$ |  | $(647,757)$ |
| Less: Other intangibles |  | $(40,122)$ |  | $(45,132)$ |
| Total tangible common equity | \$ | 3,708,913 | \$ | 3,883,101 |
| Total assets | \$ | 36,587,902 | \$ | 35,749,333 |
| Less: Goodwill |  | $(461,246)$ |  | $(647,757)$ |
| Less: Other intangibles |  | $(40,122)$ |  | $(45,132)$ |
| Total tangible assets | \$ | 36,086,534 | \$ | 35,056,444 |
| Tangible common equity to tangible assets |  | 10.28\% |  | 11.08\% |
| Common shares outstanding at end of period |  | 103,472,979 |  | 103,397,699 |
| Tangible book value per common share | \$ | 35.84 | \$ | 37.56 |

The Tier 1 common equity to risk-weighted assets ratio is another non-GAAP measure. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Corporation s capital position.

Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations currently in place as of June 30, 2014, this measure is considered to be a non-GAAP financial measure. Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Corporation has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

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Table 22 provides a reconciliation of the Corporation s total common stockholders equity (GAAP) to Tier 1 common equity at June 30, 2014 and December 31, 2013 (non-GAAP).

Table 22 Reconciliation Tier 1 Common Equity

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| Common stockholders equity | \$ | 4,210,281 | \$ | 4,575,990 |
| Less: Unrealized losses (gains) on available-for-sale securities, net of tax ${ }^{[1]}$ |  | $(4,071)$ |  | 48,344 |
| Less: Disallowed deferred tax assets ${ }^{[2]}$ |  | $(636,081)$ |  | $(626,570)$ |
| Less: Disallowed goodwill and other intangible assets, net of deferred tax liability |  | $(447,182)$ |  | $(643,185)$ |
| Less: Aggregate adjusted carrying value of non-financial equity investments |  | $(1,381)$ |  | $(1,442)$ |
| Add: Adjustment of pension and postretirement benefit plans and unrealized gains (losses) on cash flow hedges, net of tax ${ }^{[1]}$ |  | 103,263 |  | 104,302 |
| Total Tier 1 common equity | \$ | 3,224,829 | \$ | 3,457,439 |
| Tier 1 common equity to risk-weighted assets |  | 13.51\% |  | 14.83\% |

[1] Under the current general risk-based capital rules, the effects of accumulated other comprehensive income or loss ( AOCI ) items included in shareholders equity (for example, mark-to-market adjustments to the value of securities held in the available for sale portfolio) under U.S. GAAP are reversed for the purposes of determining regulatory capital ratios.
[2] Approximately $\$ 159$ million of the Corporation s $\$ 789$ million of net deferred tax assets included as Other assets in the consolidated statement of financial condition at June 30, 2014 ( $\$ 167$ million and $\$ 762$ million, respectively, at December 31, 2013), were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately $\$ 636$ million of such assets at June 30, 2014 ( $\$ 627$ million at December 31, 2013) exceeded the limitation imposed by these guidelines and, as disallowed deferred tax assets , were deducted in arriving at Tier 1 capital. The remaining $\$(6)$ million of the Corporation s other net deferred tax assets at June 30, 2014 (\$(32) million at December 31, 2013) represented primarily the following items: (a) the deferred tax effects of unrealized gains and losses on available-for-sale debt securities, which are permitted to be excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines; (b) the deferred tax asset corresponding to the pension liability adjustment recorded as part of accumulated other comprehensive income; and (c) certain deferred tax liabilities associated with goodwill and other intangibles.

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As indicated previously, in July 2014, the Corporation completed the repayment of $\$ 935$ million in TARP funds to the U.S. Treasury, as well as repurchased the warrant owned by the U.S. Treasury at a price of $\$ 3$ million. The associated $\$ 935$ million of capital securities (trust preferred securities) qualify for regulatory capital treatment under the federal agencies risk-based standards. The Corporation s pro-forma regulatory capital ratios and capital amounts assuming the repayment of the TARP funds had occurred as of June 30, 2014 are the following:

Table 23 Capital Adequacy Data Pro-forma with TARP Repayment

| (Dollars in thousands) | Actual June 30, 2014 | Pro-forma effect | Pro-forma June 30, 2014 |
| :---: | :---: | :---: | :---: |
| Risk-based capital: |  |  |  |
| Tier I common equity [1] | \$ 3,224,829 | \$ $(3,000)$ | \$ 3,221,829 |
| Additional Tier I capital | 1,366,924 | $(890,162)$ | 476,762 |
| Total Tier I capital | \$ 4,591,753 | \$ $(893,162)$ | \$ 3,698,591 |
| Supplementary (Tier II) capital | 348,485 | $(50,350)$ | 298,135 |
| Total capital [2] | \$ 4,940,238 | \$ $(943,512)$ | \$ 3,996,726 |
| Minimum Total capital requirement to be well capitalized | \$ 2,387,307 | \$ $(44,651)$ | \$ 2,342,656 |
| Excess Total capital | \$ 2,552,931 | \$ $(898,861)$ | \$ 1,654,070 |
| Risk-weighted assets: |  |  |  |
| Balance sheet items [3] | \$ 22,083,255 | \$ $(446,512)$ | \$ 21,636,743 |
| Off-balance sheet items | 1,789,813 |  | 1,789,813 |
| Total risk-weighted assets | \$ 23,873,068 | \$ $(446,512)$ | \$ 23,426,556 |
| Adjusted quarterly average assets | \$ 35,132,145 | \$ $(24,231)$ | \$ 35,107,914 |

Ratios:

| Tier I capital (minimum required | $4.00 \%$ ) | $19.23 \%$ | $(3.44)$ | $15.79 \%$ |
| :--- | :--- | :--- | :--- | :--- |
| Total capital (minimum required | $8.00 \%$ ) | 20.69 | $(3.63)$ | 17.06 |
| Leverage ratio |  | 13.07 | $(2.54)$ | 10.53 |
| Tier 1 common equity [4] | 13.51 | 0.24 | 13.75 |  |

[1] Refer to Table 22 for a reconciliation of Tier I common equity.
[2] Pro-forma effect includes the repurchase of the $\$ 935$ million in capital securities and the repurchase of the warrant for $\$ 3$ million.
[3] As of June 30, 2014, the Corporation had recorded a trade receivable for $\$ 441$ million in other assets associated with the senior note issuance which settled in July 1st, 2014. The funds were used to repay the TARP funds. The trade receivable was risk-weighted at $100 \%$, while the remaining funds used to repay TARP had $0 \%$ risk weight.
[4] Actual and pro-forma Common Tier I capital includes $\$ 414.1$ million of accelerated discount amortization related to the subsequent $\$ 935$ million TARP repayment. The Tier 1 common equity ratio on a pro-forma basis was impacted by the warrant and the trade receivable. The ratio is computed by dividing Tier 1 common equity by risk-weighted assets.

## New Capital Rules to Implement Basel III Capital Requirements

In July 2013, the Board of Governors of the Federal Reserve System (the Board ), the Office of the Comptroller of the Currency (the OCC ) and the Federal Deposit Insurance Corporation (the FDIC ) and together with the Board and the OCC (the Agencies ) approved new rules (New Capital Rules ) to establish a revised comprehensive regulatory capital framework for all U.S. banking organizations. On July 9, 2013, the New Capital Rules were approved by the Office of the Comptroller of the Currency ( OCC ) and (as interim final rules) by the Federal Deposit Insurance Corporation ( FDIC ) (together with the Board, the Agencies ).

The New Capital Rules generally implement the Basel Committee on Banking Supervision s (the Basel Committee ) December 2010 final capital framework referred to as Basel III for strengthening international capital standards. The New Capital Rules substantially revise the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including Popular, BPPR and BPNA, as compared to the current U.S. general risk-based capital rules. The New Capital Rules revise the definitions and the components of regulatory capital, as well as address other issues affecting the numerator in banking institutions regulatory capital ratios. The New Capital Rules also address asset risk weights and other matters

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affecting the denominator in banking institutions regulatory capital ratios and replace the existing general risk-weighting approach, which was derived from the Basel Committee s 1988 Basel I capital accords, with a more risk-sensitive approach based, in part, on the standardized approach in the Basel Committee s 2004 Basel II capital accords. In addition, the New Capital Rules implement certain provisions of Dodd-Frank Act, including the requirements of Section 939A to remove references to credit ratings from the federal agencies rules. The New Capital Rules are effective for Popular, BPPR and BPNA on January 1, 2015, subject to phase-in periods for certain of their components and other provisions.

Among other matters, the New Capital Rules: (i) introduce a new capital measure called Common Equity Tier 1 ( CET1 ) and related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and Additional Tier 1 capital instruments meeting certain revised requirements; (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital; and (iv) expand the scope of the deductions from and adjustments to capital as compared to existing regulations. Under the New Capital Rules, for most banking organizations, including the Corporation, the most common form of Additional Tier 1 capital is non-cumulative perpetual preferred stock and the most common form of Tier 2 capital is subordinated notes and a portion of the allocation for loan and lease losses, in each case, subject to the New Capital Rules specific requirements.

Pursuant to the New Capital Rules, the minimum capital ratios as of January 1, 2015 will be as follows:

## 4.5\% CET1 to risk-weighted assets;

6.0\% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets;
8.0\% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets; and
$4 \%$ Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the leverage ratio ).
The New Capital Rules also introduce a new 2.5\% capital conservation buffer, composed entirely of CET1, on top of the three minimum risk-weighted asset ratios. The capital conservation buffer is designed to absorb losses during periods of economic stress. Banking institutions with a ratio of CET1 to risk-weighted assets above the minimum but below the capital conservation buffer will face constraints on dividends, equity repurchases and compensation based on the amount of the shortfall. Thus, when fully phased-in on January 1, 2019, Popular, BPPR and BPNA will be required to maintain such an additional capital conservation buffer of $2.5 \%$ of CET1, effectively resulting in minimum ratios of (i) CET1 to risk-weighted assets of at least 7\%, (ii) Tier 1 capital to risk-weighted assets of at least $8.5 \%$, and (iii) Total capital to risk-weighted assets of at least $10.5 \%$.

The New Capital Rules provide for a number of deductions from and adjustments to CET1. These include, for example, the requirement that mortgage servicing rights, deferred tax assets arising from temporary differences that could not be realized through net operating loss carrybacks and significant investments in non-consolidated financial entities be deducted from CET1 to the extent that any one such category exceeds $10 \%$ of CET1 or all such items, in the aggregate, exceed $15 \%$ of CET1.

In addition (as noted above), under the current general risk-based capital rules, the effects of AOCI items included in shareholders equity (for example, mark-to-market adjustments to the value of securities held in the available for sale portfolio) under U.S. GAAP are reversed for the purposes of determining regulatory capital ratios. Pursuant to the New Capital Rules, the effects of certain AOCI items are not excluded; however, non-advanced approach banking organizations, including Popular, BPPR and BPNA, may make a one-time permanent election to continue to exclude these items. This election must be made concurrently with the first filing of certain of the Popular s, BPPR s and BPNA s periodic regulatory reports in the beginning of 2015. Popular, BPPR and BPNA expect to make this election in order to avoid significant variations in the level of capital depending upon the impact of interest rate fluctuations on the fair value of their securities portfolio. The New Capital Rules also preclude certain hybrid securities, such as trust preferred securities, from inclusion in bank holding companies Tier 1 capital, subject to phase-out in the case of bank holding companies that had $\$ 15$ billion or more in total consolidated assets as of December 31, 2009. The Corporation s Tier I capital level at June 30, 2014, included \$ 427 million of trust preferred securities that are subject to the phase-out provisions of the New Capital Rules. The Corporation would be allowed to include only 25 percent of such trust preferred securities in Tier 1 capital as of January 1, 2015 and 0 percent as of January 1, 2016, and thereafter. Trust preferred securities no longer included in Popular s Tier 1 capital may nonetheless be included as a component of Tier 2 capital on a permanent basis without phase-out and irrespective of whether such securities otherwise meet the revised definition of Tier 2 capital set forth in the New Capital Rules. The Corporation strust preferred securities issued to the U.S. Treasury pursuant to the Emergency Economic Stabilization Act of 2008 were exempt from the phase-out provision. However, these were repurchased by the Corporation on July 2, 2014.

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Implementation of the deductions and other adjustments to CET1 will begin on January 1, 2015 and will be phased-in over a 4 -year period (beginning at $40 \%$ on January 1,2015 and an additional $20 \%$ per year thereafter). The implementation of the capital conservation buffer will begin on January 1, 2016 at the $0.625 \%$ level and increase by $0.625 \%$ on each subsequent January 1, until it reaches $2.5 \%$ on January 1, 2019.

With respect to BPPR and BPNA, the New Capital Rules revise the prompt corrective action ( PCA ) regulations adopted pursuant to Section 38 of the Federal Deposit Insurance Act, by: (i) introducing a CET1 ratio requirement at each PCA category (other than critically undercapitalized), with the required CET1 ratio being $6.5 \%$ for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum Tier 1 capital ratio for well-capitalized status being $8 \%$ (as compared to the current $6 \%$ ); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a $3 \%$ leverage ratio and still be adequately capitalized. The New Capital Rules do not change the total risk-based capital requirement for any PCA category.

The New Capital Rules prescribe a new standardized approach for risk weightings that expand the risk-weighting categories from the current four Basel I-derived categories ( $0 \%, 20 \%, 50 \%$ and $100 \%$ ) to a larger and more risk-sensitive number of categories, depending on the nature of the assets, and resulting in higher risk weights for a variety of asset classes.

The Corporation has evaluated the impact of the New Capital Rules on our regulatory capital ratios and estimates a reduction of approximately 103 basis points to our Basel I Tier I Common risk-based capital ratio based on our June 30, 2014 balance sheet composition, assuming the TARP repayment and a full phase-in of the New Capital Rules. The following table presents a preliminary estimate of the computation of the Corporation s regulatory capital ratios and risk-weighted assets on a fully-phased in basis under the methodologies set forth in the New Capital Rules based on our current understanding of those Rules and subject to certain assumptions.

We believe that Popular, BPPR and BPNA will be able to meet the required well-capitalized capital ratios on a Basel III basis.

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## Table 24 Estimated Regulatory Capital Ratios Under Basel III Rules Fully Phased-in-Basis

| (Dollars in thousands) | June 30, 2014 adjusted to reflect the TARP repayment |  |
| :---: | :---: | :---: |
| Tier I common equity (Basel I) | \$ | 3,221,829 |
| Adjustment related to capital components |  | 10,022 |
| Estimated Tier I common equity under Basel III rules without AOCI | \$ | 3,231,851 |
| Additional Tier I equity (Basel I) | \$ | 476,762 |
| Adjustment related to capital components |  | $(426,602)$ |
| Estimated additional Tier I equity under Basel III rules | \$ | 50,160 |
| Tier II capital (Basel I) | \$ | 298,135 |
| Adjustment related to capital components |  | 450,441 |
| Estimated Tier II capital under Basel III rules | \$ | 748,576 |
| Total capital (Basel I) | \$ | 3,996,726 |
| Adjustment related to capital components |  | 33,861 |
| Estimated total capital under Basel III rules | \$ | 4,030,587 |
| Risk-weighted assets under Basel I rules | \$ | 23,426,556 |
| Adjustment related to RWA components |  | 1,973,497 |
| Estimated risk-weighted assets under Basel III rules | \$ | 25,400,053 |
| Estimated ratios: |  |  |
| Tier I capital |  | 12.92\% |
| Tier I common equity |  | 12.72 |
| Total capital |  | 15.87 |
| Leverage |  | 9.34 |

## Contractual Obligations and Commercial Commitments

The Corporation has various financial obligations, including contractual obligations and commercial commitments, which require future cash payments on debt and lease agreements. Also, in the normal course of business, the Corporation enters into contractual arrangements whereby it commits to future purchases of products or services from third parties. Obligations that are legally binding agreements, whereby the Corporation agrees to purchase products or services with a specific minimum quantity defined at a fixed, minimum or variable price over a specified period of
time, are defined as purchase obligations.
Purchase obligations include major legal and binding contractual obligations outstanding at June 30, 2014, primarily for services, equipment and real estate construction projects. Services include software licensing and maintenance, facilities maintenance, supplies purchasing, and other goods or services used in the operation of the business. Generally, these contracts are renewable or cancelable at least annually, although in some cases the Corporation has committed to contracts that may extend for several years to secure favorable pricing concessions. Purchase obligations amounted to $\$ 245$ million at June 30, 2014 of which approximately $50 \%$ matures in 2014, 21\% in 2015, 14\% in 2016 and $15 \%$ thereafter.

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The Corporation also enters into derivative contracts under which it is required either to receive or pay cash, depending on changes in interest rates. These contracts are carried at fair value on the consolidated statement of financial condition with the fair value representing the net present value of the expected future cash receipts and payments based on market rates of interest as of the statement of condition date. The fair value of the contract changes daily as interest rates change. The Corporation may also be required to post additional collateral on margin calls on the derivatives and repurchase transactions.

Refer to Note 18 for a breakdown of long-term borrowings by maturity.
The Corporation utilizes lending-related financial instruments in the normal course of business to accommodate the financial needs of its customers. The Corporation s exposure to credit losses in the event of nonperformance by the other party to the financial instrument for commitments to extend credit, standby letters of credit and commercial letters of credit is represented by the contractual notional amount of these instruments. The Corporation uses credit procedures and policies in making those commitments and conditional obligations as it does in extending loans to customers. Since many of the commitments may expire without being drawn upon, the total contractual amounts are not representative of the Corporation s actual future credit exposure or liquidity requirements for these commitments.

Table 25 presents the contractual amounts related to the Corporation s off-balance sheet lending and other activities at June 30, 2014.

Table 25 Off-Balance Sheet Lending and Other Activities

| (In millions) | Amount of commitment - Expiration Period |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { Remaining } \\ 2014 \end{gathered}$ | $\begin{gathered} \text { Years } 2015- \\ 2016 \end{gathered}$ |  | $\begin{gathered} \text { Years } 2017- \\ 2018 \end{gathered}$ |  | Years 2019 thereafter |  | Total |
| Commitments to extend credit | \$ 5,592 | \$ | 1,050 | \$ | 198 | \$ | 102 | \$ 6,942 |
| Commercial letters of credit | 5 |  |  |  |  |  |  | 5 |
| Standby letters of credit | 20 |  | 28 |  |  |  |  | 48 |
| Commitments to originate or fund mortgage loans | 20 |  | 13 |  |  |  |  | 33 |
| Unfunded investment obligations | 1 |  | 9 |  |  |  |  | 10 |
| Total | \$ 5,638 | \$ | 1,100 | \$ | 198 | \$ | 102 | \$7,038 |

Note: Commitments to extend credit and standby letters of credit exclude $\$ 111.5$ million from discontinued operations.

At June 30, 2014 and December 31, 2013, the Corporation maintained a reserve of approximately $\$ 4$ million and $\$ 7$ million, respectively, for probable losses associated with unfunded loan commitments related to commercial and consumer lines of credit. The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation sallowance for loan losses methodology. This reserve for unfunded loan commitments remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of financial condition.

Refer to Note 24 to the consolidated financial statements for additional information on credit commitments and contingencies.

## Guarantees associated with loans sold / serviced

At June 30, 2014, the Corporation serviced $\$ 2.3$ billion in residential mortgage loans subject to lifetime credit recourse provisions, principally loans associated with FNMA and FHLMC residential mortgage loan securitization programs, compared with $\$ 2.5$ billion at December 31, 2013. The Corporation s last sale of mortgage loans subject to credit recourse was in 2009.

In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to repurchase the loan or reimburse the third party investor for the incurred loss. The maximum potential amount of future payments that the Corporation would be required to make under the recourse arrangements in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced with recourse and interest, if applicable. In the event of nonperformance by the borrower, the Corporation has rights to the underlying collateral securing the mortgage loan. The

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Corporation suffers losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan plus any uncollected interest advanced and the costs of holding and disposing the related property.

In the case of Puerto Rico, most claims are settled by repurchases of delinquent loans, the majority of which are greater than 90 days past due. The average time period to prepare an initial response to a repurchase request is from 30 to 120 days from the initial written notice depending on the type of repurchase request. Failure by the Corporation to respond to a request for repurchase on a timely basis could result in a deterioration of the seller/servicer relationship and the seller/servicer s overall standing. In certain instances, investors could require additional collateral to ensure compliance with the servicer s repurchase obligation or cancel the seller/servicer license and exercise their rights to transfer the servicing to an eligible seller/servicer.

Table 26 below presents the delinquency status of the residential mortgage loans serviced by the Corporation that are subject to lifetime credit recourse provisions.

Table 26 Delinquency of Residential Mortgage Loans Subject to Lifetime Credit Recourse

| (In thousands) | June 30, 2014 |  | December 31, 2013 |  |
| :--- | :---: | ---: | :---: | ---: |
| Total portfolio | $\$ 2,304,197$ | $\$$ | $2,524,155$ |  |
| Days past due: | $\$$ | 281,092 | $\$$ | 347,046 |
| 30 days and over | $\$$ | 123,876 | $\$$ | 138,018 |
| 90 days and over |  |  |  |  |
| As a percentage of total portfolio: | $12.20 \%$ |  | $13.75 \%$ |  |
| 30 days past due or more |  | $5.38 \%$ |  | $5.47 \%$ |

During the second quarter and six months ended June 30, of 2014, the Corporation repurchased approximately $\$ 21$ million and $\$ 48$ million, respectively, (unpaid principal balance) in mortgage loans subject to the credit recourse provisions, compared with $\$ 36$ million and $\$ 66$ million, respectively, during the same periods of 2013. Based on historical repurchase experience, the loan delinquency status is the main factor which causes the repurchase request. Once the loans are repurchased, they are put through the Corporation sloss mitigation programs.

At June 30, 2014, there was ten outstanding unresolved claim related to the credit recourse portfolio with a principal balance outstanding of $\$ 1.2$ million, compared with five claims with an outstanding balance of $\$ 769$ thousand at December 31, 2013. The outstanding unresolved claims at June 30, 2014 pertain to FNMA and Freddie Mac and to FNMA at December 31, 2013.

At June 30, 2014, the Corporation s liability established to cover the estimated credit loss exposure related to loans sold or serviced with credit recourse amounted to $\$ 48$ million, compared with $\$ 41$ million at December 31, 2013.

The following table presents the changes in the Corporation s liability for estimated losses related to loans serviced with credit recourse provisions for the quarters and six months ended June 30, 2014 and 2013.

## Table 27 Changes in Liability of Estimated Losses from Credit Recourse Agreements

|  | Quarters ended June 30, |  |  | Six months ended June 30, |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |
| Balance as of beginning of period | $\$ 45,809$ | $\$ 47,983$ | $\$ 41,463$ | $\$ 51,673$ |  |
| Provision for recourse liability | 7,984 | 6,688 | 19,026 | 10,785 |  |
| Net charge-offs / terminations | $(5,901)$ | $(8,779)$ | $(12,597)$ | $(16,566)$ |  |
| Balance as of end of period | $\$ 47,892$ | $\$ 45,892$ | $\$ 47,892$ | $\$ 45,892$ |  |

The provision for credit recourse liability increased by $\$ 8.2$ million during the six months ended June 30 2014, when compared with the same period in 2013, due to certain enhancements in the estimated losses for credit recourse at BPPR.

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The estimated losses to be absorbed under the credit recourse arrangements are recorded as a liability when the loans are sold or credit recourse is assumed as part of acquired servicing rights and are updated by accruing or reversing expense (categorized in the line item adjustments (expense) to indemnity reserves on loans sold in the consolidated statements of operations) throughout the life of the loan, as necessary, when additional relevant information becomes available. The methodology used to estimate the recourse liability is a function of the recourse arrangements given and considers a variety of factors, which include actual defaults and historical loss experience, foreclosure rate, estimated future defaults and the probability that a loan would be delinquent. Statistical methods are used to estimate the recourse liability. Expected loss rates are applied to different loan segmentations. The expected loss, which represents the amount expected to be lost on a given loan, considers the probability of default and loss severity. The probability of default represents the probability that a loan in good standing would become 90 days delinquent within the following twelve-month period. Regression analysis quantifies the relationship between the default event and loan-specific characteristics, including credit scores, loan-to-value ratios and loan aging, among others.

Servicing agreements relating to the mortgage-backed securities programs of FNMA and GNMA, and to mortgage loans sold or serviced to certain other investors, including FHLMC, require the Corporation to advance funds to make scheduled payments of principal, interest, taxes and insurance, if such payments have not been received from the borrowers. At June 30, 2014, the Corporation serviced $\$ 16.1$ billion in mortgage loans for third-parties, including the loans serviced with credit recourse, compared with $\$ 16.3$ billion at December 31, 2013. The Corporation generally recovers funds advanced pursuant to these arrangements from the mortgage borrower, from liquidation proceeds when the mortgage loan is foreclosed or, in the case of FHA/VA loans, under the applicable FHA and VA insurance and guarantees programs. However, in the meantime, the Corporation must absorb the cost of the funds it advances during the time the advance is outstanding. The Corporation must also bear the costs of attempting to collect on delinquent and defaulted mortgage loans. In addition, if a defaulted loan is not cured, the mortgage loan would be canceled as part of the foreclosure proceedings and the Corporation would not receive any future servicing income with respect to that loan. At June 30, 2014, the outstanding balance of funds advanced by the Corporation under such mortgage loan servicing agreements was approximately $\$ 24$ million, compared with $\$ 29$ million during 2013. To the extent the mortgage loans underlying the Corporation s servicing portfolio experience increased delinquencies, the Corporation would be required to dedicate additional cash resources to comply with its obligation to advance funds as well as incur additional administrative costs related to increases in collection efforts.

When the Corporation sells or securitizes mortgage loans, it generally makes customary representations and warranties regarding the characteristics of the loans sold. The Corporation s mortgage operations in Puerto Rico conform mortgage loans into pools which are exchanged for FNMA and GNMA mortgage-backed securities, which are generally sold to private investors, or are sold directly to FNMA for cash. As required under the government agency programs, quality review procedures are performed by the Corporation to ensure that asset guideline qualifications are met. To the extent the loans do not meet specified characteristics, the Corporation may be required to repurchase such loans or indemnify for losses and bear any subsequent loss related to the loans. Repurchases under representation and warranty arrangements in which the Corporation s Puerto Rico banking subsidiaries were required to repurchase the loans amounted to $\$ 2.2$ million in unpaid principal balance with losses amounting to $\$ 1.6$ million during the six months ended June 30, 2014. A substantial amount of these loans reinstate to performing status or have mortgage insurance, and thus the ultimate losses on the loans are not deemed significant.

During the quarter ended June 30, 2013, the Corporation established a reserve for certain specific representation and warranties made in connection with BPPR s sale of non-performing mortgage loans. The purchaser s sole remedy under the indemnity clause is to seek monetary damages from BPPR, for a maximum of $\$ 16.3$ million. BPPR recognized a reserve of approximately $\$ 3.0$ million, representing its best estimate of the loss that would be incurred in connection with this indemnification. BPPR s obligations under this clause end one year after the closing except with respect to any claim asserted prior to such termination date. The reserve balance has been maintained to cover claims received
from the purchaser, which are currently being evaluated.
During the quarter ended March 31, 2013, the Corporation established a reserve for certain specific representation and warranties made in connection with BPPR s sale of commercial and construction loans, and commercial and single family real estate owned. The purchaser s sole remedy under the indemnity clause is to seek monetary damages from BPPR, for a maximum of $\$ 18.0$ million. BPPR is not required to repurchase any of the assets. BPPR recognized a reserve of approximately $\$ 10.7$ million, representing its best estimate of the loss that would be incurred in connection with this indemnification. During the quarter ended March 31, 2014, the Corporation released $\$ 2.0$ million of this reserve based on an evaluation of claims received under this clause.

The following table presents the changes in the Corporation s liability for estimated losses associated with indemnifications and customary representations and warranties related to loans sold by BPPR during the quarters and six months ended June 30, 2014 and 2013.

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Table 28 Changes in Liability of Estimated Losses from Indemnifications and Customary Representations and Warranties Agreements

|  | Quarters ended June 30, |  |  |  | Six months ended June 30, |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2014 | 2013 | 2014 | 2013 |  |  |  |
| Balance as of beginning of period | $\$ 23,731$ | $\$ 17,603$ | $\$$ | 26,261 | $\$ 7,587$ |  |  |
| Additions for new sales |  | 3,047 |  |  | 13,747 |  |  |
| Provision (reversal) for representation and warranties | $(1,647)$ | 415 | $(2,663)$ | 125 |  |  |  |
| Net charge-offs / terminations | $(504)$ | $(106)$ | $(2,018)$ | $(500)$ |  |  |  |
|  |  |  |  |  |  |  |  |
| Balance as of end of period | $\$ 21,580$ | $\$ 20,959$ | $\$$ | 21,580 | $\$$ |  |  |

In addition, at June 30, 2014, the Corporation has reserves for customary representations and warranties related to loans sold by its U.S. subsidiary E-LOAN prior to 2009. Loans were sold to investors on a servicing released basis subject to certain representations and warranties. Although the risk of loss or default was generally assumed by the investors, the Corporation made certain representations relating to borrower creditworthiness, loan documentation and collateral, which if not correct, may result in requiring the Corporation to repurchase the loans or indemnify investors for any related losses associated with these loans. At June 30, 2014 and December 31, 2013, the Corporation s reserve for estimated losses from such representation and warranty arrangements amounted to $\$ 5$ million and $\$ 7$ million, respectively. E-LOAN is no longer originating and selling loans since the subsidiary ceased these activities in 2008 and most of the outstanding agreements with major counterparties were settled during 2010 and 2011.

## MARKET RISK

The financial results and capital levels of Popular, Inc. are constantly exposed to market risk. Market risk represents the risk of loss due to adverse movements in market rates or financial asset prices, which include interest rates, foreign exchange rates, and bond and equity security prices; the failure to meet financial obligations coming due because of the inability to liquidate assets or obtain adequate funding; and the inability to easily unwind or offset specific exposures without significantly lowering prices because of inadequate market depth or market disruptions.

While the Corporation is exposed to various business risks, the risks relating to interest rate risk and liquidity are major risks that can materially impact future results of operations and financial condition due to their complexity and dynamic nature.

The Asset Liability Management Committee ( ALCO ) and the Corporate Finance Group are responsible for planning and executing the Corporation s market, interest rate risk, funding activities and strategy, and for implementing the policies and procedures approved by the Corporation s Risk Management Committee. In addition, the Risk Management Group independently monitors and reports adherence with established market and liquidity policies and recommends actions to enhance and strengthen controls surrounding interest, liquidity, and market risks. The ALCO meets mostly on a weekly basis and reviews the Corporation s current and forecasted asset and liability positions as well as desired pricing strategies and other relevant topics. Also, on a monthly basis the ALCO reviews various interest rate risk metrics, ratios and portfolio information, including but not limited to, the Corporation s liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.

Interest rate risk ( IRR ), a component of market risk, is considered by management as a predominant market risk in terms of its potential impact on profitability or market value. Management utilizes various tools to assess IRR,
including simulation modeling, static gap analysis, and Economic Value of Equity ( EVE ). The three methodologies complement each other and are use jointly in the evaluation of the Corporation SIRR. Simulation modeling is prepared for a five year period, which in conjunction with the EVE analysis, provides Management a better view of long term IRR.

Net interest income simulation analysis performed by legal entity and on a consolidated basis is a tool used by the Corporation in estimating the potential change in future net interest income resulting from hypothetical changes in interest rates. Sensitivity analysis is calculated using a simulation model which incorporates actual balance sheet figures detailed by maturity and interest yields or costs. It also incorporates assumptions on balance sheet growth and expected changes in its composition, estimated prepayments in accordance with projected interest rates, pricing and maturity expectations on new volumes and other non-interest related data.

Management assesses interest rate risk using various interest rate scenarios that differ in magnitude and direction, the speed of change and the projected shape of the yield curve. For example, the types of interest rate scenarios processed include most likely economic scenarios, flat or unchanged rates, yield curve twists, +200 and +400 basis points parallel ramps and +200 and +400

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basis points parallel shocks. Given the fact that some market interest rates are close to zero, management has focused on measuring the risk on net interest income in rising rate scenarios. Management also performs analyses to isolate and measure basis and prepayment risk exposures.

The asset and liability management group also evaluates the reasonableness of assumptions used and results obtained in the monthly sensitivity analyses. In addition, the model and processes used to assess IRR are subject to third-party validations according to the guidelines established in the Model Governance and Validation policy. Due to the importance of critical assumptions in measuring market risk, the risk models incorporate third-party developed data for critical assumptions such as prepayment speeds on mortgage loans and mortgage-backed securities, estimates on the duration of the Corporation s deposits and interest rate scenarios.

The Corporation runs net interest income simulations under interest rate scenarios in which the yield curve is assumed to rise gradually by the same amount. The rising rate scenarios considered in these market risk disclosures reflect gradual parallel changes of 200 and 400 basis points during the twelve-month period ending June 30, 2015. Under a 200 basis points rising rate scenario, projected net interest income increases by $\$ 33$ million, while under a 400 basis points rising rate scenario, projected net interest income increases by $\$ 54$ million, when compared against the Corporation sflat or unchanged interest rates forecast scenario. These interest rate simulations exclude the impact on loans accounted pursuant to ASC Subtopic 310-30, whose yields are based on management s current expectation of future cash flows.

Simulation analyses are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. They should not be relied upon as indicative of actual results. Further, the estimates do not contemplate actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what may actually occur in the future.

The Corporation estimates the sensitivity of economic value of equity to changes in interest rates. EVE is equal to the estimated present value of the Corporation s assets minus the estimated present value of the liabilities. This sensitivity analysis is a useful tool to measure long-term IRR because it captures the impact of rate changes in expected cash flows from all future periods, including principal and interest.

EVE sensitivity using interest rate shock scenarios is estimated on a quarterly basis. The current EVE sensitivity is focused on rising 200 and 400 basis point parallel shocks. Management has a defined limit for the increase in EVE sensitivity resulting from the shock scenario.

The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income or market value that are caused by interest rate volatility. The market value of these derivatives is subject to interest rate fluctuations and counterparty credit risk adjustments which could have a positive or negative effect in the Corporation s earnings.

## Trading

The Corporation engages in trading activities in the ordinary course of business at its subsidiaries, Banco Popular de Puerto Rico ( BPPR ) and Popular Securities. Popular Securities trading activities consist primarily of market-making activities to meet expected customers needs related to its retail brokerage business and purchases and sales of U.S. Government and government sponsored securities with the objective of realizing gains from expected short-term price movements. BPPR s trading activities consist primarily of holding U.S. Government sponsored mortgage-backed securities classified as trading and hedging the related market risk with TBA (to-be-announced) market transactions.

The objective is to derive spread income from the portfolio and not to benefit from short-term market movements. In addition, BPPR uses forward contracts or TBAs to hedge its securitization pipeline. Risks related to variations in interest rates and market volatility are hedged with TBAs that have characteristics similar to that of the forecasted security and its conversion timeline.

At June 30, 2014, the Corporation held trading securities with a fair value of $\$ 346$ million, representing approximately $1.0 \%$ of the Corporation s total assets, compared with $\$ 340$ million and $1.0 \%$ at December 31, 2013. As shown in Table 29, the trading portfolio consists principally of mortgage-backed securities, which at June 30, 2014 were investment grade securities. As of June 30, 2014, the trading portfolio also included $\$ 10.3$ million in Puerto Rico government obligations and shares of Closed-end funds that invest primarily in Puerto Rico government obligations (December 31, 2013-\$11.1 million) held by Popular Securities. Trading instruments are recognized at fair value, with changes resulting from fluctuations in market prices, interest rates or exchange rates reported in current period earnings. The Corporation recognized a net trading account gain of $\$ 1.1$ million for the quarter ended June 30, 2014 and a trading account loss of $\$ 4.3$ million for the quarter ended June 30, 2013. Table 29 provides the composition of the trading portfolio at June 30, 2014 and December 31, 2013.

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## Table 29 Trading Portfolio

|  | June 30, 2014 |  | December 31, 2013 |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in thousands) | Amount | Weighted Average Yield [1] | Amount | Weighted Average Yield [1] |
| Mortgage-backed securities | \$ 317,082 | 4.82\% | \$ 312,751 | 4.90\% |
| Collateralized mortgage obligations | 1,845 | 4.81 | 1,849 | 4.75 |
| Puerto Rico obligations | 8,197 | 5.14 | 7,586 | 5.15 |
| Interest-only strips | 842 | 12.16 | 915 | 12.01 |
| Other (includes related trading derivatives) | 17,857 | 2.63 | 16,642 | 3.14 |
| Total | \$ 345,823 | 4.73\% | \$ 339,743 | 4.84\% |

[1] Not on a taxable equivalent basis.
The Corporation strading activities are limited by internal policies. For each of the two subsidiaries, the market risk assumed under trading activities is measured by the 5-day net value-at-risk ( VAR ), with a confidence level of $99 \%$. The VAR measures the maximum estimated loss that may occur over a 5 -day holding period, given a $99 \%$ probability. Under the Corporation s current policies, trading exposures cannot exceed $2 \%$ of the trading portfolio market value of each subsidiary, subject to a cap.

The Corporation strading portfolio had a 5-day VAR of approximately $\$ 1.5$ million, assuming a confidence level of $99 \%$, for the last week in June 2014. There are numerous assumptions and estimates associated with VAR modeling, and actual results could differ from these assumptions and estimates. Backtesting is performed to compare actual results against maximum estimated losses, in order to evaluate model and assumptions accuracy.

In the opinion of management, the size and composition of the trading portfolio does not represent a significant source of market risk for the Corporation.

## FAIR VALUE MEASUREMENT OF FINANCIAL INSTRUMENTS

The Corporation currently measures at fair value on a recurring basis its trading assets, available-for-sale securities, derivatives, mortgage servicing rights and contingent consideration. Occasionally, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, impaired loans held-in-portfolio that are collateral dependent and certain other assets. These nonrecurring fair value adjustments typically result from the application of lower of cost or fair value accounting or write-downs of individual assets.

The Corporation categorizes its assets and liabilities measured at fair value under the three-level hierarchy. The level within the hierarchy is based on whether the inputs to the valuation methodology used for fair value measurement are observable.

Refer to Note 27 to the consolidated financial statements for information on the Corporation s fair value measurement disclosures required by the applicable accounting standard. At June 30, 2014, approximately $\$ 6.0$ billion, or $97 \%$, of the assets measured at fair value on a recurring basis used market-based or market-derived valuation inputs in their

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valuation methodology and, therefore, were classified as Level 1 or Level 2 . The majority of instruments measured at fair value were classified as Level 2, including U.S. Treasury securities, obligations of U.S. Government sponsored entities, obligations of Puerto Rico, States and political subdivisions, most mortgage-backed securities ( MBS ) and collateralized mortgage obligations ( CMOs ), and derivative instruments.

At June 30, 2014, the remaining 3\% of assets measured at fair value on a recurring basis were classified as Level 3 since their valuation methodology considered significant unobservable inputs. The financial assets measured as Level 3 included mostly tax-exempt GNMA mortgage-backed securities and mortgage servicing rights ( MSRs ). Additionally, the Corporation reported $\$ 77$ million of financial assets that were measured at fair value on a nonrecurring basis at June 30, 2014, all of which were classified as Level 3 in the hierarchy.

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Broker quotes used for fair value measurements inherently reflect any lack of liquidity in the market since they represent an exit price from the perspective of the market participants. Financial assets that were fair valued using broker quotes amounted to $\$ 29$ million at June 30, 2014, of which $\$ 14$ million were Level 3 assets and $\$ 15$ million were Level 2 assets. Level 3 assets consisted principally of tax-exempt GNMA mortgage-backed securities. Fair value for these securities was based on an internally-prepared matrix derived from an average of two indicative local broker quotes. The main input used in the matrix pricing was non-binding local broker quotes obtained from limited trade activity. Therefore, these securities were classified as Level 3.

During the quarter and six months ended June 30, 2014, there were no transfers in and/or out of Level 1, Level 2 and Level 3 for financial instruments measured at fair value on a recurring basis. Refer to the Critical Accounting Policies / Estimates in the 2013 Annual Report for additional information on the accounting guidance and the Corporation s policies or procedures related to fair value measurements.

## Trading Account Securities and Investment Securities Available-for-Sale

The majority of the values for trading account securities and investment securities available-for-sale are obtained from third-party pricing services and are validated with alternate pricing sources when available. Securities not priced by a secondary pricing source are documented and validated internally according to their significance to the Corporation s financial statements. Management has established materiality thresholds according to the investment class to monitor and investigate material deviations in prices obtained from the primary pricing service provider and the secondary pricing source used as support for the valuation results. During the quarter and six months ended June 30, 2014, the Corporation did not adjust any prices obtained from pricing service providers or broker dealers.

Inputs are evaluated to ascertain that they consider current market conditions, including the relative liquidity of the market. When a market quote for a specific security is not available, the pricing service provider generally uses observable data to derive an exit price for the instrument, such as benchmark yield curves and trade data for similar products. To the extent trading data is not available, the pricing service provider relies on specific information including dialogue with brokers, buy side clients, credit ratings, spreads to established benchmarks and transactions on similar securities, to draw correlations based on the characteristics of the evaluated instrument. If for any reason the pricing service provider cannot observe data required to feed its model, it discontinues pricing the instrument. During the quarter and six months ended June 30, 2014, none of the Corporation s investment securities were subject to pricing discontinuance by the pricing service providers. The pricing methodology and approach of our primary pricing service providers is concluded to be consistent with the fair value measurement guidance.

Furthermore, management assesses the fair value of its portfolio of investment securities at least on a quarterly basis, which includes analyzing changes in fair value that have resulted in losses that may be considered other-than-temporary. Factors considered include, for example, the nature of the investment, severity and duration of possible impairments, industry reports, sector credit ratings, economic environment, creditworthiness of the issuers and any guarantees.

Securities are classified in the fair value hierarchy according to product type, characteristics and market liquidity. At the end of each period, management assesses the valuation hierarchy for each asset or liability measured. The fair value measurement analysis performed by the Corporation includes validation procedures and review of market changes, pricing methodology, assumption and level hierarchy changes, and evaluation of distressed transactions.

At June 30, 2014, the Corporation s portfolio of trading and investment securities available-for-sale amounted to \$ 6.0 billion and represented $97 \%$ of the Corporation s assets measured at fair value on a recurring basis. At June 30, 2014, net unrealized gains on the trading and available-for-sale investments securities portfolios approximated $\$ 11$ million
and $\$ 4$ million, respectively. Fair values for most of the Corporation strading and investment securities available-for-sale were classified as Level 2. Trading and investment securities available-for-sale classified as Level 3, which were the securities that involved the highest degree of judgment, represented less than $1 \%$ of the Corporation s total portfolio of trading and investment securities available-for-sale.

## Mortgage Servicing Rights

Mortgage servicing rights ( MSRs ), which amounted to $\$ 152$ million at June 30, 2014, do not trade in an active, open market with readily observable prices. Fair value is estimated based upon discounted net cash flows calculated from a combination of loan level data and market assumptions. The valuation model combines loans with common characteristics that impact servicing cash flows (e.g. investor, remittance cycle, interest rate, product type, etc.) in order to project net cash flows. Market valuation assumptions include prepayment speeds, discount rate, cost to service, escrow account earnings, and contractual servicing fee income, among other considerations. Prepayment speeds are derived from market data that is more relevant to the U.S. mainland loan portfolios and, thus, are adjusted for the Corporation s loan characteristics and portfolio behavior since prepayment rates in Puerto Rico have

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been historically lower. Other assumptions are, in the most part, directly obtained from third-party providers. Disclosure of two of the key economic assumptions used to measure MSRs, which are prepayment speed and discount rate, and a sensitivity analysis to adverse changes to these assumptions, is included in Note 13 to the consolidated financial statements.

## Derivatives

Derivatives, such as interest rate swaps and indexed options, are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are liquid and have quoted prices, such as forward contracts or to be announced securities (TBAs ). All of these derivatives held by the Corporation were classified as Level 2. Valuations of derivative assets and liabilities reflect the values associated with counterparty risk and nonperformance risk, respectively. The non-performance risk, which measures the Corporation s own credit risk, is determined using internally-developed models that consider the net realizable value of the collateral posted, remaining term, and the creditworthiness or credit standing of the Corporation. The counterparty risk is also determined using internally-developed models which incorporate the creditworthiness of the entity that bears the risk, net realizable value of the collateral received, and available public data or internally-developed data to determine their probability of default. To manage the level of credit risk, the Corporation employs procedures for credit approvals and credit limits, monitors the counterparties credit condition, enters into master netting agreements whenever possible and, when appropriate, requests additional collateral. During the quarter ended June 30, 2014, inclusion of credit risk in the fair value of the derivatives resulted in a net gain of $\$ 0.4$ million recorded in the other operating income and interest expense captions of the consolidated statement of operations, which consisted of a loss of $\$ 0.2$ million from the assessment of the counterparties credit risk and a gain of $\$ 0.6$ million resulting from the Corporation s own credit standing adjustment. During the six months ended June 30, 2014, inclusion of credit risk in the fair value of the derivatives resulted in a net gain of $\$ 1.5$ million recorded in the other operating income and interest expense captions of the consolidated statement of operations, which consisted of a gain of $\$ 1.0$ million resulting from assessment of the counterparties credit risk and a gain of $\$ 0.5$ million resulting from the Corporation s own credit standing adjustment.

## Loans held-in-portfolio considered impaired under ASC Section 310-10-35 that are collateral dependent

The impairment is based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, size and supply and demand. Deterioration of the housing markets and the economy in general have adversely impacted and continue to affect the market activity related to real estate properties. These collateral dependent impaired loans are classified as Level 3 and are reported as a nonrecurring fair value measurement.

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## LIQUIDITY

The objective of effective liquidity management is to ensure that the Corporation has sufficient liquidity to meet all of its financial obligations, finance expected future growth and maintain a reasonable safety margin for cash commitments under both normal and stressed market conditions. The Board is responsible for establishing the Corporation $s$ tolerance for liquidity risk, including approving relevant risk limits and policies. The Board has delegated the monitoring of these risks to the RMC and the ALCO. The management of liquidity risk, on a long-term and day-to-day basis, is the responsibility of the Corporate Treasury Division. The Corporation s Corporate Treasurer is responsible for implementing the policies and procedures approved by the Board and for monitoring the Corporation s liquidity position on an ongoing basis. Also, the Corporate Treasury Division coordinates corporate wide liquidity management strategies and activities with the reportable segments, oversees policy breaches and manages the escalation process. The Financial and Operational Risk Management Division is responsible for the independent monitoring and reporting of adherence with established policies.

An institution s liquidity may be pressured if, for example, its credit rating is downgraded, it experiences a sudden and unexpected substantial cash outflow, or some other event causes counterparties to avoid exposure to the institution. Factors that the Corporation does not control, such as the economic outlook, adverse ratings of its principal markets and regulatory changes, could also affect its ability to obtain funding.

Liquidity is managed by the Corporation at the level of the holding companies that own the banking and non-banking subsidiaries. It is also managed at the level of the banking and non-banking subsidiaries. The Corporation has adopted policies and limits to monitor more effectively the Corporation s liquidity position and that of the banking subsidiaries. Additionally, contingency funding plans are used to model various stress events of different magnitudes and affecting different time horizons that assist management in evaluating the size of the liquidity buffers needed if those stress events occur. However, such models may not predict accurately how the market and customers might react to every event, and are dependent on many assumptions.

Deposits, including customer deposits, brokered deposits and public funds deposits, continue to be the most significant source of funds for the Corporation, funding $68 \%$ of the Corporation s total assets at June 30, 2014, compared with $75 \%$ at December 31, 2013. The ratio of total ending loans to deposits was $90 \%$ at June 30, 2014, compared to $93 \%$ at December 31, 2013. In addition to traditional deposits, the Corporation maintains borrowing arrangements. At June 30, 2014, these borrowings consisted primarily of $\$ 1.8$ billion in assets sold under agreement to repurchase, $\$ 541$ million in advances with the FHLB, $\$ 1.4$ billion in junior subordinated deferrable interest debentures related to trust preferred securities and $\$ 450$ million in term notes issued to partially fund the repayment of TARP funds. A detailed description of the Corporation s borrowings, including their terms, is included in Note 18 to the consolidated financial statements. Also, the consolidated statements of cash flows in the accompanying consolidated financial statements provide information on the Corporation s cash inflows and outflows.

On April 22, 2014 the Corporation s U.S. bank subsidiary ( PCB ) declared a $\$ 250$ million cash dividend to the Bank Holding Company ( BHC ), \$100 million of which was contributed by the BHC to the Puerto Rico banking subsidiary ( BPPR ).

The following sections provide further information on the Corporation s major funding activities and needs, as well as the risks involved in these activities. A detailed description of the Corporation s borrowings and available lines of credit, including its terms, is included in Note 18 to the consolidated financial statements. Also, the consolidated statements of cash flows in the accompanying consolidated financial statements provide information on the Corporation s cash inflows and outflows.

## Banking Subsidiaries

Primary sources of funding for the Corporation s banking subsidiaries (BPPR and BPNA), or the banking subsidiaries, include retail and commercial deposits, brokered deposits, unpledged investment securities, and, to a lesser extent, loan sales. In addition, the Corporation maintains borrowing facilities with the FHLB and at the discount window of the Fed, and has a considerable amount of collateral pledged that can be used to quickly raise funds under these facilities.

The principal uses of funds for the banking subsidiaries include loan originations, investment portfolio purchases, loan purchases and repurchases, repayment of outstanding obligations (including deposits), and operational expenses. Also, the banking subsidiaries assume liquidity risk related to collateral posting requirements for certain activities mainly in connection with contractual commitments, recourse provisions, servicing advances, derivatives, credit card licensing agreements and support to several mutual funds administered by BPPR.

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Note 38 to the consolidated financial statements provides a consolidating statement of cash flows which includes the Corporation s banking subsidiaries as part of the All other subsidiaries and eliminations column.

The banking subsidiaries maintain sufficient funding capacity to address large increases in funding requirements such as deposit outflows. This capacity is comprised mainly of available liquidity derived from secured funding sources, as well as on-balance sheet liquidity in the form of cash balances maintained at the Fed and unused secured lines held at the Fed and FHLB, in addition to liquid unpledged securities. The Corporation has established liquidity guidelines that require the banking subsidiaries to have sufficient liquidity to cover all short-term borrowings and a portion of deposits.

The Corporation sability to compete successfully in the marketplace for deposits, excluding brokered deposits, depends on various factors, including pricing, service, convenience and financial stability as reflected by operating results, credit ratings (by nationally recognized credit rating agencies), and importantly, FDIC deposit insurance. Although a downgrade in the credit ratings of the Corporation s banking subsidiaries may impact their ability to raise retail and commercial deposits or the rate that it is required to pay on such deposits, management does not believe that the impact should be material. Deposits at all of the Corporation s banking subsidiaries are federally insured (subject to FDIC limits) and this is expected to mitigate the potential effect of a downgrade in the credit ratings.

Deposits are a key source of funding as they tend to be less volatile than institutional borrowings and their cost is less sensitive to changes in market rates. Refer to Table 19 for a breakdown of deposits by major types. Core deposits are generated from a large base of consumer, corporate and institutional customers. Core deposits include all non-interest bearing deposits, savings deposits and certificates of deposit under $\$ 100,000$, excluding brokered deposits with denominations under $\$ 100,000$. Core deposits have historically provided the Corporation with a sizable source of relatively stable and low-cost funds. Core deposits totaled \$ 20.4 billion, or $82 \%$ of total deposits, at June 30, 2014, compared with $\$ 21.9$ billion, or $82 \%$ of total deposits, at December 31, 2013. Core deposits financed $67 \%$ of the Corporation s earning assets at June 30, 2014, compared with 70\% at December 31, 2013.

Certificates of deposit with denominations of $\$ 100,000$ and over at June 30, 2014 totaled $\$ 3.0$ billion, or $12 \%$ of total deposits (December 31, 2013 - $\$ 3.2$ billion, or $12 \%$ of total deposits). Their distribution by maturity at June 30, 2014 is presented in the table that follows:

Table 30 Distribution by Maturity of Certificate of Deposits of $\mathbf{\$ 1 0 0 , 0 0 0}$ and Over

| (In thousands) |  |
| :--- | ---: |
| 3 months or less | $\$ 1,557,130$ |
| 3 to 6 months | 437,155 |
| 6 to 12 months | 421,364 |
| Over 12 months | 601,934 |
|  |  |
| Total | $\$ 3,017,583$ |

At June 30, 2014 and December 31, 2013, approximately $7 \%$ of the Corporation s assets were financed by brokered deposits. The Corporation had $\$ 2.4$ billion in brokered deposits at June 30, 2014 and December 31, 2013. In the event that any of the Corporation s banking subsidiaries regulatory capital ratios fall below those required by a well-capitalized institution or are subject to capital restrictions by the regulators, that banking subsidiary faces the risk of not being able to raise or maintain brokered deposits and faces limitations on the rate paid on deposits, which may
hinder the Corporation $s$ ability to effectively compete in its retail markets and could affect its deposit raising efforts.
To the extent that the banking subsidiaries are unable to obtain sufficient liquidity through core deposits, the Corporation may meet its liquidity needs through short-term borrowings by pledging securities for borrowings under repurchase agreements, by pledging additional loans and securities through the available secured lending facilities, or by selling liquid assets. These measures are subject to availability of collateral.

The Corporation s banking subsidiaries have the ability to borrow funds from the FHLB. At June 30, 2014 and December 31, 2013, the banking subsidiaries had credit facilities authorized with the FHLB aggregating to $\$ 3.3$ billion and $\$ 3.0$ billion, respectively, based on assets pledged with the FHLB at those dates. Outstanding borrowings under these credit facilities totaled $\$ 541$ million at June 30, 2014 and $\$ 1.2$ billion at December 31, 2013. Such advances are collateralized by loans held-in-portfolio, do not have restrictive covenants and do not have any callable features. At June 30, 2014 the credit facilities authorized with the FHLB were collateralized by $\$ 3.4$ billion in loans held-in-portfolio and $\$ 4.5$ billion at December 31, 2013. Refer to Note 18 to the consolidated financial statements for additional information on the terms of FHLB advances outstanding.

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At June 30, 2014 and December 31, 2013, the Corporation s borrowing capacity at the Fed s Discount Window amounted to approximately $\$ 2.6$ billion and $\$ 3.4$ billion, respectively, which remained unused as of both dates. This facility is a collateralized source of credit that is highly reliable even under difficult market conditions. The amount available under this borrowing facility is dependent upon the balance of performing loans, securities pledged as collateral and the haircuts assigned to such collateral. At June 30, 2014 and December 31, 2013, this credit facility with the Fed was collateralized by $\$ 4.8$ billion and $\$ 4.5$ billion, respectively, in loans held-in-portfolio.

On July 25, 2011, Popular, Inc. and BPPR entered into a Memorandum of Understanding with the Federal Reserve Bank of New York and the Office of the Commissioner of Financial Institutions of Puerto Rico that requires the approval of these entities prior to the payment of any dividends by BPPR to PIHC. BPNA could not declare any dividends without the approval of the Federal Reserve Board.

As disclosed in Note 3, Discontinued Operations, in connection with the sale of the U.S. regional operations of California, Illinois and Central Florida, BPNA will be transferring the assets and liabilities of these regions which currently result in an aggregate net liability of $\$ 251.4$ million. Upon the closing of these transactions, BPNA will need to fund this difference with its available liquid assets.

At June 30, 2014, management believes that the banking subsidiaries had sufficient current and projected liquidity sources to meet their anticipated cash flow obligations, as well as special needs and off-balance sheet commitments, in the ordinary course of business and have sufficient liquidity resources to address a stress event. Although the banking subsidiaries have historically been able to replace maturing deposits and advances if desired, no assurance can be given that they would be able to replace those funds in the future if the Corporation sfinancial condition or general market conditions were to deteriorate. The Corporation s financial flexibility will be severely constrained if its banking subsidiaries are unable to maintain access to funding or if adequate financing is not available to accommodate future financing needs at acceptable interest rates. The banking subsidiaries also are required to deposit cash or qualifying securities to meet margin requirements. To the extent that the value of securities previously pledged as collateral declines because of market changes, the Corporation will be required to deposit additional cash or securities to meet its margin requirements, thereby adversely affecting its liquidity. Finally, if management is required to rely more heavily on more expensive funding sources to meet its future growth, revenues may not increase proportionately to cover costs. In this case, profitability would be adversely affected.

## Westernbank FDIC-assisted Transaction and Impact on Liquidity

In the short-term, there may be a significant amount of the covered loans acquired in the FDIC-assisted transaction that will experience deterioration in payment performance, or will be determined to have inadequate collateral values to repay the loans. In such instances, the Corporation will likely no longer receive payments from the borrowers, which will impact cash flows. The loss sharing agreements will not fully offset the financial effects of such a situation. However, if a loan is subsequently charged-off or written down after the Corporation exhausts its best efforts at collection, the loss sharing agreements will cover $80 \%$ of the loss associated with the covered loans, offsetting most of any deterioration in the performance of the covered loans.

The effects of the loss sharing agreements on cash flows and operating results in the long-term will be similar to the short-term effects described above. The long-term effects that we may experience will depend primarily on the ability of the borrowers whose loans are covered by the loss sharing agreements to make payments over time. As the loss sharing agreements are in effect for a period of ten years for one-to-four family loans and five years for commercial, construction and consumer loans (with periods commencing on April 30, 2010), changing economic conditions will likely impact the timing of future charge-offs and the resulting reimbursements from the FDIC. Management believes that any recapture of interest income and recognition of cash flows from the borrowers or received from the FDIC on
the claims filed may be recognized unevenly over this period, as management exhausts its collection efforts under the Corporation s normal practices.

BPPR s liquidity may also be impacted by the loan payment performance and timing of claims made and receipt of reimbursements under the FDIC loss sharing agreements. Please refer to the Legal Proceedings section of Note 24 to the consolidated financial statements and to Part II, Item 1A- Risk factors herein for a description of an ongoing contractual dispute between BPPR and the FDIC which has impacted the timing of the payment of claims under the loss share agreements.

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## Bank Holding Companies

The principal sources of funding for the holding companies include cash on hand, investment securities, dividends received from banking and non-banking subsidiaries (subject to regulatory limits and authorizations) asset sales, credit facilities available from affiliate banking subsidiaries and proceeds from potential securities offerings.

The principal use of these funds include the repayment of debt, and interest payments to holders of senior debt and junior subordinated deferrable interest (related to trust preferred securities) and capitalizing its banking subsidiaries.

During the six months ended June 30, 2014, PIHC received $\$ 2.3$ million in dividends from EVERTEC s parent company. PIHC also received $\$ 10.1$ million in dividends from its investment in BHD.

On July 2, 2014, the Corporation completed the repayment of TARP funds to the U.S. Treasury through the repurchase of $\$ 935$ million of trust capital securities issued to the U.S. Treasury under the TARP Capital Purchase Program. The Corporation funded the repurchase through a combination of available cash and approximately $\$ 400$ million from the proceeds of the issuance of its $\$ 450$ million aggregate principal amount of $7 \%$ Senior Notes due on 2019 which settled on July 1, 2014.

On July 23, 2014, the Corporation also completed the repurchase of the outstanding warrant initially issued to the U.S. Treasury under the TARP Capital Purchase Program in 2008. The warrant represented the right to purchase 2,093,284 shares of the Corporation s common stock at an exercise price of $\$ 67$ per share with an original term of 10 years. The Corporation and the U.S. Treasury agreed upon a repurchase price of $\$ 3.0$ million for the warrant. With the completion of this transaction, the Corporation completed its exit from the TARP Capital Purchase Program.

In connection with the repayment of TARP on July 2, 2014, the Corporation accelerated the related amortization of the discount and deferred costs amounting to $\$ 414.1$ million during the second quarter of 2014 , which is reflected as part of interest expense in the consolidated statement of operations.

Another use of liquidity at the parent holding company is the payment of dividends on preferred stock. At the end of 2010, the Corporation resumed paying dividends on its Series A and B preferred stock. The preferred stock dividends amounted to $\$ 1.9$ million for the six months ended June 30, 2014. The preferred stock dividends paid were financed by issuing new shares of common stock to the participants of the Corporation s qualified employee savings plans. The Corporation is required to obtain approval from the Fed prior to declaring or paying dividends, incurring, increasing or guaranteeing debt or making any distributions on its trust preferred securities or subordinated debt. The Corporation anticipates that any future preferred stock dividend payments would continue to be financed with the issuance of new common stock in connection with its qualified employee savings plans. The Corporation is not paying dividends to holders of its common stock.

The BHC s have in the past borrowed in the money markets and in the corporate debt market primarily to finance their non-banking subsidiaries, however, the cash needs of the Corporation s non-banking subsidiaries other than to repay indebtedness and interest are now minimal. These sources of funding have become more costly due to the reductions in the Corporation s credit ratings. The Corporation s principal credit ratings are below investment grade which affects the Corporation s ability to raise funds in the capital markets. The Corporation has an automatic shelf registration statement filed and effective with the Securities and Exchange Commission, which permits the Corporation to issue an unspecified amount of debt or equity securities.

Note 38 to the consolidated financial statements provides a statement of condition, of operations and of cash flows for the two BHC s. The loans held-in-portfolio in such financial statements is principally associated with intercompany
transactions.
The outstanding balance of notes payable at the BHC s amounted to $\$ 1.8$ billion at June 30, 2014 and to $\$ 972$ million on December 31, 2013. These borrowings are principally junior subordinated debentures (related to trust preferred securities), including those issued to the U.S. Treasury as part of the TARP, and unsecured senior debt (term notes) which were repaid in full on July 2, 2014, as mentioned above. The repayment of the BHC s obligations represents a potential cash need which is expected to be met with a combination of internal liquidity resources stemming mainly from future dividend receipts and new borrowings. Increasing or guaranteeing new debt would be subject to the approval of the Fed.

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The contractual maturities of the BHC s notes payable at June 30, 2014 are presented in Table 31.
Table 31 Distribution of BHC s Notes Payable by Contractual Maturity

| Year | (In thousands) |  |
| :--- | ---: | ---: |
| 2014 | $\$$ | 675 |
| 2015 |  |  |
| 2016 |  |  |
| 2017 | 889,800 |  |
| 2018 | 936,000 |  |
| Later years |  |  |
| No stated maturity | $1,826,475$ |  |

The BHCs liquidity position continues to be adequate with sufficient cash on hand, investments and other sources of liquidity which are expected to be enough to meet all BHCs obligations during the foreseeable future.

## Non-banking subsidiaries

The principal sources of funding for the non-banking subsidiaries include internally generated cash flows from operations, loan sales, repurchase agreements, and borrowed funds from their direct parent companies or the holding companies. The principal uses of funds for the non-banking subsidiaries include repayment of maturing debt, operational expenses and payment of dividends to the BHCs. The liquidity needs of the non-banking subsidiaries are minimal since most of them are funded internally from operating cash flows or from intercompany borrowings from their holding companies, BPPR or BPNA.

## Obligations Subject to Rating Triggers or Collateral Requirements

The Corporation s banking subsidiaries currently do not use borrowings that are rated by the major rating agencies, as these banking subsidiaries are funded primarily with deposits and secured borrowings. The banking subsidiaries had $\$ 19$ million in deposits at June 30, 2014 that are subject to rating triggers.

Some of the Corporation s derivative instruments include financial covenants tied to the bank s well-capitalized status and certain formal regulatory actions. These agreements could require exposure collateralization, early termination or both. The fair value of derivative instruments in a liability position subject to financial covenants approximated $\$ 12$ million at June 30, 2014, with the Corporation providing collateral totaling $\$ 16$ million to cover the net liability position with counterparties on these derivative instruments.

In addition, certain mortgage servicing and custodial agreements that BPPR has with third parties include rating covenants. In the event of a credit rating downgrade, the third parties have the right to require the institution to engage a substitute cash custodian for escrow deposits and/or increase collateral levels securing the recourse obligations. Also, as discussed in the Guarantees section of this MD\&A, the Corporation services residential mortgage loans subject to credit recourse provisions. Certain contractual agreements require the Corporation to post collateral to secure such recourse obligations if the institution s required credit ratings are not maintained. Collateral pledged by the Corporation to secure recourse obligations amounted to approximately $\$ 105$ million at June 30, 2014. The

Corporation could be required to post additional collateral under the agreements. Management expects that it would be able to meet additional collateral requirements if and when needed. The requirements to post collateral under certain agreements or the loss of escrow deposits could reduce the Corporation s liquidity resources and impact its operating results.

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# CREDIT RISK MANAGEMENT AND LOAN QUALITY 

## Non-Performing Assets

Non-performing assets include primarily past-due loans that are no longer accruing interest, renegotiated loans, and real estate property acquired through foreclosure. A summary, including certain credit quality metrics, is presented in Table 29.

The Corporation s non-accruing and charge-off policies by major categories of loan portfolios are as follows:

> Commercial and construction loans recognition of interest income on commercial and construction loans is discontinued when the loans are 90 days or more in arrears on payments of principal or interest or when other factors indicate that the collection of principal and interest is doubtful. The impaired portions of secured loans past due as to principal and interest is charged-off not later than 365 days past due. However, in the case of collateral dependent loans individually evaluated for impairment, the excess of the recorded investment over the fair value of the collateral (portion deemed uncollectible) is generally promptly charged-off, but in any event, not later than the quarter following the quarter in which such excess was first recognized. Commercial unsecured loans are charged-off no later than 180 days past due. Overdrafts are generally charged-off no later than 60 days past their due date.

Lease financing recognition of interest income for lease financing is ceased when loans are 90 days or more in arrears. Leases are charged-off when they are 120 days in arrears.

Mortgage loans recognition of interest income on mortgage loans is generally discontinued when loans are 90 days or more in arrears on payments of principal or interest. The impaired portion of a mortgage loan is charged-off when the loan is 180 days past due. The Corporation discontinues the recognition of interest income on residential mortgage loans insured by the Federal Housing Administration ( FHA ) or guaranteed by the U.S. Department of Veterans Affairs ( VA ) when 18 months delinquent as to principal or interest. The principal repayment on these loans is insured.

Consumer loans recognition of interest income on closed-end consumer loans and home-equity lines of credit is discontinued when the loans are 90 days or more in arrears on payments of principal or interest. Income is generally recognized on open-end consumer loans, except for home equity lines of credit, until the loans are charged-off. Closed-end consumer loans are charged-off when they are 120 days in arrears. Open-end consumer loans are charged-off when they are 180 days in arrears. Overdrafts in excess of 60 days are generally charged-off no later than 60 days past their due date.

Troubled debt restructurings ( TDRs ) loans classified as TDRs are typically in non-accrual status at the time of the modification. The TDR loan continues in non-accrual status until the borrower has demonstrated a willingness and ability to make the restructured loan payments (generally at least six months of sustained performance after the modification (or one year for loans providing for quarterly or semi-annual payments)) and management has concluded that it is probable that the borrower would not be in payment default in the
foreseeable future.

Loans accounted for under ASC Subtopic 310-30 by the Corporation, are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected.

Covered loans acquired in the Westernbank FDIC-assisted transaction, except for revolving lines of credit, are accounted for by the Corporation in accordance with ASC Subtopic 310-30. Under ASC Subtopic 310-30, the acquired loans were aggregated into pools based on similar characteristics. Each loan pool is accounted for as a single asset with a single composite interest rate and an aggregate expectation of cash flows. The covered loans, which are accounted for under ASC Subtopic 310-30 by the Corporation, are not considered non-performing and will continue to have an accretable yield as long as there is a reasonable expectation about the timing and amount of cash flows expected to be collected. Also, loans charged-off against the non-accretable difference established in purchase accounting are not reported as charge-offs. Charge-offs will be recorded only to the extent that losses exceed the purchase accounting estimates. Because of the application of ASC Subtopic 310-30 to the Westernbank acquired loans and the loss protection provided by the FDIC which limits the risks on the covered loans, the Corporation has determined to provide certain quality metrics in this MD\&A that exclude such covered loans to facilitate the comparison between loan portfolios and across periods. Given the significant

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amount of covered loans that are past due but still accruing due to the accounting under ASC Subtopic 310-30, the Corporation believes the inclusion of these loans in certain asset quality ratios in the numerator or denominator (or both) would result in a significant distortion to these ratios. In addition, because charge-offs related to the acquired loans are recorded against the non-accretable balance, the net charge-off ratio including the acquired loans is lower for portfolios that have significant amounts of covered loans. The inclusion of these loans in the asset quality ratios could result in a lack of comparability across periods, and could negatively impact comparability with other portfolios that were not impacted by acquisition accounting. The Corporation believes that the presentation of asset quality measures, excluding covered loans and related amounts from both the numerator and denominator, provides a better perspective into underlying trends related to the quality of its loan portfolio.

Total non-performing non-covered assets were $\$ 784$ million at June 30 , 2014, increasing by $\$ 49$ million, or $7 \%$, compared with December 31, 2013. Non-covered non-performing loans held-in-portfolio stand at $\$ 640$ million, increasing by $\$ 42$ million, or $7 \%$, from December 31, 2013. This increase was driven by an increase of $\$ 127$ million in the BPPR segment, offset in part by an improvement of $\$ 85$ million in the BPNA segment. The ratio of non-performing loans to loans held-in-portfolio, excluding covered loans, increased to 3.26\% at June 30, 2014 from $2.77 \%$ at December 31, 2013, also impacted by the reduction in loan balances from the reclassification to the discontinued operations.

At June 30, 2014, non-performing loans secured by real estate held-in-portfolio, excluding covered loans, amounted to $\$ 487$ million in the Puerto Rico operations and $\$ 59$ million in the U.S. mainland operations. These figures compare to $\$ 388$ million in the Puerto Rico operations and $\$ 141$ million in the U.S. mainland operations at December 31, 2013. In addition to the non-performing loans included in Table 32, at June 30, 2014, there were $\$ 104$ million of non-covered performing loans, mostly commercial loans that, in management s opinion, are currently subject to potential future classification as non-performing and are considered impaired, compared with $\$ 103$ million at December 31, 2013.

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## Table 32 Non-Performing Assets

| (Dollars in thousands) | $\begin{gathered} \text { June } 30, \\ 2014 \end{gathered}$ | a \% of loans HIP by category [5] | $\begin{gathered} \text { December 31, } \\ 2013 \end{gathered}$ | As a \% of loans HIP by category [5] |
| :---: | :---: | :---: | :---: | :---: |
| Commercial | \$ 278,133 | 3.4\% | \$ 279,053 | 2.8\% |
| Construction | 21,456 | 12.0 | 23,771 | 11.5 |
| Legacy ${ }^{[1]}$ | 8,323 | 5.1 | 15,050 | 7.1 |
| Leasing | 2,873 | 0.5 | 3,495 | 0.6 |
| Mortgage | 286,320 | 4.3 | 232,681 | 3.5 |
| Consumer | 42,630 | 1.1 | 43,898 | 1.1 |

Total non-performing loans
held-in-portfolio, excluding covered

| loans $^{[2]}$ | 639,735 | $3.3 \%$ | 597,948 |
| :--- | ---: | ---: | ---: |
| Non-performing loans held-for-sale ${ }^{[3]}$ | 4,426 | 1,092 | $2.8 \%$ |
| Other real estate owned ( OREO ),  <br> excluding covered OREO 139,420 | 135,501 |  |  |

Total non-performing assets, excluding covered assets
\$783,581
\$ 734,541
Covered loans and OREO [4] 171,955 197,388

Total non-performing assets
\$ 955,536
\$ 931,929

| Accruing loans past due 90 days or <br> moree${ }^{[6]}$ |
| :--- |$\quad \$ 420,251 \quad \$ 418,028$

Ratios excluding covered loans: ${ }^{[8]}$
Non-performing loans held-in-portfolio

| to loans held-in-portfolio | $3.26 \%$ | $2.77 \%$ |
| :--- | :--- | :--- |
| Allowance for loan losses to loans <br> held-in-portfolio | 2.68 | 2.49 |
| Allowance for loan losses to <br> non-performing loans, excluding <br> held-for-sale | 82.26 | 90.05 |

Ratios including covered loans:

| Non-performing assets to total assets | $2.61 \%$ | $2.61 \%$ |
| :--- | :---: | :---: |
| Non-performing loans held-in-portfolio <br> to loans held-in-portfolio | 2.93 | 2.55 |
| Allowance for loan losses to loans <br> held-in-portfolio | 2.79 | 2.60 |
| Allowance for loan losses to <br> non-performing loans, excluding | 95.28 | 102.11 |

held-for-sale
HIP = held-in-portfolio
[1] The legacy portfolio is comprised of commercial loans, construction loans and lease financings related to certain lending products exited by the Corporation as part of restructuring efforts carried out in prior years at the BPNA segment.
[2] Total non-performing loans held-in-portfolio, excluding covered loans, excludes $\$ 9.5$ million in discontinued operations as of June 30, 2014.
[3] Non-performing loans held-for-sale consist $\$ 582$ thousand in mortgage loans, $\$ 3$ million in commercial loans and \$1 million in construction loans as of June 30, 2014 (December 31, 2013-\$603 thousand in commercial loans and $\$ 489$ thousand in mortgage loans).
[4] The amount consists of $\$ 16$ million in non-performing covered loans accounted for under ASC Subtopic 310-20 and $\$ 156$ million in covered OREO as of June 30, 2014 (December 31, 2013-\$29 million and $\$ 168$ million, respectively). It excludes covered loans accounted for under ASC Subtopic 310-30 as they are considered to be performing due to the application of the accretion method, in which these loans will accrete interest income over the remaining life of the loans using estimated cash flow analyses.
[5] Loans held-in-portfolio used in the computation exclude \$2.7 billion in covered loans at June 30, 2014 (December 31, $2013 \$ 3.0$ billion).
[6] The carrying value of covered loans accounted for under ASC Sub-topic 310-30 that are contractually 90 days or more past due was $\$ 0.6$ billion at June 30, 2014 (December 31, 2013 - $\$ 0.7$ billion). This amount is excluded from the above table as the covered loans accretable yield interest recognition is independent from the underlying contractual loan delinquency status.
[7] It is the Corporation s policy to report delinquent residential mortgage loans insured by FHA or guaranteed by the VA as accruing loans past due 90 days or more as opposed to non-performing since the principal repayment is insured. These balances include $\$ 124$ million of residential mortgage loans insured by FHA or guaranteed by the VA that are no longer accruing interest as of June 30, 2014 (December 31, 2013-\$115 million). Furthermore, the Corporation has approximately $\$ 60$ million in reverse mortgage loans which are guaranteed by FHA, but which are currently not accruing interest. Due to the guaranteed nature of the loans, it is the Corporation s policy to exclude these balances from non-performing assets (December 31, 2013-\$50 million).

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[8] These asset quality ratios have been adjusted to remove the impact of covered loans and covered foreclosed property. Appropriate adjustments to the numerator and denominator have been reflected in the calculation of these ratios. Management believes the inclusion of acquired loans in certain asset quality ratios that include non-performing assets, past due loans or net charge-offs in the numerator and denominator results in distortions of these ratios and they may not be comparable to other periods presented or to other portfolios that were not impacted by purchase accounting.
For the quarter ended June 30, 2014, total non-performing loans inflows, excluding consumer loan, amounted to \$152 million, a decrease of $\$ 35$ million, or $19 \%$, when compared to inflows for the same period in 2013. Inflows of non-performing loans held-in-portfolio at the BPPR segment amounted to $\$ 136$ million, a decrease of $\$ 22$ million, or $14 \%$, compared to inflows for 2013. Inflows of non-performing loans held-in-portfolio at the BPNA segment amounted to $\$ 16$ million, a decrease of $\$ 13$ million, or $45 \%$, compared to inflows for 2013. These reductions are mostly concentrated in the commercial portfolio, reflective of credit quality improvements and proactive portfolio management processes. Refer to the following table for more information on non-performing loans held-in-portfolio inflows, excluding consumer loans.

Table 33 Activity in Non-Performing Loans Held-in-Portfolio (Excluding Covered Loans)

| (Dollars in thousands) | For the quarter ended June 30, Hoblr-the six months ended June 30, 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | BPPR |  | BPNA |  | BPPR |  | BPNA |  |
| Beginning balance | \$ | 498,196 | \$ | 94,826 | \$ | 410,594 | \$ | 139,961 |
| Plus: |  |  |  |  |  |  |  |  |
| New non-performing loans |  | 136,133 |  | 14,604 |  | 319,280 |  | 37,418 |
| Advances on existing non-performing loans |  |  |  | 1,000 |  |  |  | 1,011 |
| Less: |  |  |  |  |  |  |  |  |
| Non-performing loans transferred to OREO |  | $(6,948)$ |  | (661) |  | $(12,399)$ |  | $(1,856)$ |
| Non-performing loans charged-off |  | $(22,685)$ |  | $(6,935)$ |  | $(40,072)$ |  | $(14,462)$ |
| Loans returned to accrual status / loan collections |  | $(67,332)$ |  | $(19,325)$ |  | $(140,039)$ |  | $(48,469)$ |
| Loans transferred to held-for-sale |  |  |  | $(17,402)$ |  |  |  | $(47,496)$ |
| Non-performing loans transferred to discontinued operations |  |  |  | $(9,239)$ |  |  |  | $(9,239)$ |
| Ending balance NPLs | \$ | 537,364 | \$ | 56,868 | \$ | 537,364 | \$ | 56,868 |

Table 34 Activity in Non-Performing Loans Held-in-Portfolio (Excluding Covered Loans)

For the quarter ended June 30, 2@ゅß the six months ended June 30, 2013

| (Dollars in thousands) | BPPR | BPNA |  | BPPR | BPNA |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Beginning balance | $\$$ | 804,575 | $\$$ | 203,686 | $\$$ | $1,156,229$ | $\$$ |
| New non-performing loans |  | 158,418 |  | 27,291 |  | 315,969 | 53,281 |
| Advances on existing non-performing |  |  |  |  |  |  |  |
| loans |  | 1,230 |  |  |  | 1,234 |  |


[1] Includes write-downs of loans sold during the quarters ended June 30, 2013 and March 31, 2013.

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Refer to Table 35 for a summary of the activity in the allowance for loan losses and selected loan losses statistics for the quarters ended June 30, 2014 and 2013.

Table 35 Allowance for Loan Losses and Selected Loan Losses Statistics Quarterly Activity

| (Dollars in thousands) | Quarters ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $2014$ <br> Non-covered loans | 2014 <br> Covered loans | $2014$ <br> Total | 2013 <br> Non-covered loans | 2013 <br> Covered loans | 2013 Total |
| Balance at beginning of period | \$ 542,575 | \$ 97,773 | \$ 640,348 | \$ 583,501 | \$ 99,867 | \$ 683,368 |
| Provision for loan losses Continuing operations | 50,074 | 11,604 | 61,678 | 228,975 | 25,500 | 254,475 |
| Provision for loan losses Discontinued operations |  |  |  | $(5,067)$ |  | $(5,067)$ |
|  | 592,649 | 109,377 | 702,026 | 807,409 | 125,367 | 932,776 |
| Charged-offs: |  |  |  |  |  |  |
| Commercial | 21,890 | 5,993 | 27,883 | 42,386 | 1,150 | 43,536 |
| Construction | 42 | 6,427 | 6,469 | 2,191 | 16,024 | 18,215 |
| Leases | 1,754 | 2 | 1,756 | 1,843 |  | 1,843 |
| Legacy ${ }^{[1]}$ | 1,347 |  | 1,347 | 3,743 |  | 3,743 |
| Mortgage | 10,997 | 2,262 | 13,259 | 16,127 | 2,255 | 18,382 |
| Consumer | 33,938 | (677) | 33,261 | 33,206 | (106) | 33,100 |
| Discontinued operations |  |  |  | 13,362 |  | 13,362 |
|  | 69,968 | 14,007 | 83,975 | 112,858 | 19,323 | 132,181 |


| Recoveries: |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Commercial | 11,671 | 555 | 12,226 | 10,274 | 42 | 10,316 |
| Construction | 657 | 2,727 | 3,384 | 4,485 | 322 | 4,807 |
| Leases | 6,55 | 1 | 611 | 630 | 630 |  |
| Legacy ${ }^{[1]}$ | 2,578 | 11 | 2,552 | 5,208 | 5,208 |  |
| Mortgage | 7,599 | 1 | 7,600 | 8,135 | 49 | 8,184 |
| Consumer |  |  |  | 4,461 |  | 4,461 |
| Discontinued operations | 23,767 | 3,295 | 27,062 | 33,713 | 413 | 34,126 |


| Net loans charged-offs (recovered): | 10,219 | 5,438 | 15,657 | 32,112 | 1,108 | 33,220 |
| :--- | :---: | ---: | :---: | :---: | ---: | ---: |
| Commercial | $(615)$ | 3,700 | 3,085 | $(2,294)$ | 15,702 | 13,408 |
| Construction | 1,144 | 1 | 1,145 | 1,213 |  | 1,213 |
| Leases | $(1,205)$ |  | $(1,205)$ | $(1,465)$ |  | $(1,465)$ |
| Legacy $^{[1]}$ | 10,319 | 2,251 | 12,570 | 15,607 | 2,255 | 17,862 |
| Mortgage | 26,339 | $(678)$ | 25,661 | 25,071 | $(155)$ | 24,916 |

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Discontinued operations 8,901


[^0]:    Table of Contents

[^1]:    Table of Contents

[^2]:    Table of Contents

