

UNITED COMMUNITY BANKS INC  
Form 10-Q/A  
February 10, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q/A**

**Amendment No. 2**

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the Quarterly Period Ended June 30, 2011**

**OR**

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934**

**For the Transition Period from            to**

**Commission file number 001-35095**

**UNITED COMMUNITY BANKS, INC.**

**(Exact name of registrant as specified in its charter)**

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**Georgia**  
(State of Incorporation)

**58-1807304**  
(I.R.S. Employer

Identification No.)

**125 Highway 515 East**

**Blairsville, Georgia**  
Address of Principal Executive Offices

**30512**  
(Zip Code)

**(706) 781-2265**

(Telephone Number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). YES  NO

**Common stock, par value \$1 per share 41,568,707 shares voting and 15,914,209 shares non-voting**

**outstanding as of July 31, 2011**

**Explanatory Note**

This Amendment No. 2 to the Form 10-Q/A (this Amendment) of United Community Banks, Inc. (United) amends and restates United's Form 10-Q/A for the quarter ended June 30, 2011 that was originally filed with the Securities and Exchange Commission on August 9, 2011 (collectively with Amendment, this Form 10-Q/A).

This Amendment is filed to reflect United's establishment of a full deferred tax asset valuation allowance as of December 31, 2010 and the effects thereof on certain related disclosures contained in this Form 10-Q/A, including (i) United's previously reported income tax expense, other comprehensive income in shareholders' equity and net loss for the first and second quarter of 2011 and full year 2010, tangible book value, tangible equity and tangible common equity to asset ratios and regulatory capital ratios as of June 30, 2011, March 31, 2011 and December 31, 2010, and (ii) United's disclosure in Item 4 Controls and Procedures.

Unless otherwise indicated, this Amendment does not reflect events occurring after August 9, 2011.

**INDEX**

**PART I - Financial Information**

**Item 1. Financial Statements**

**Consolidated Statement of Operations (unaudited) for the Three and Six Months Ended June 30, 2011 and 2010** 3

**Consolidated Balance Sheet at June 30, 2011 (unaudited), December 31, 2010 (audited) and June 30, 2010 (unaudited)** 4

**Consolidated Statement of Changes in Shareholders' Equity (unaudited) for the Six Months Ended June 30, 2011 and 2010** 5

**Consolidated Statement of Cash Flows (unaudited) for the Six Months Ended June 30, 2011 and 2010** 6

**Notes to Consolidated Financial Statements** 7

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations** 31

**Item 3. Quantitative and Qualitative Disclosures About Market Risk** 57

**Item 4. Controls and Procedures** 57

**PART II - Other Information**

**Item 1. Legal Proceedings** 57

**Item 1A. Risk Factors** 57

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** 58

**Item 3. Defaults Upon Senior Securities** 58

**Item 4. (Removed and Reserved)** 58

**Item 5. Other Information** 58

**Item 6. Exhibits** 58

**Part I Financial Information****Item 1 Financial Statements****UNITED COMMUNITY BANKS, INC.****Consolidated Statement of Operations (Unaudited)**

| (in thousands, except per share data)  | September 30,<br>Three Months Ended<br>June 30,<br>(As restated)<br>2011 |               | September 30,<br>Three Months Ended<br>June 30,<br>2010 |               | September 30,<br>Six Months Ended<br>June 30,<br>(As restated)<br>2011 |                 | September 30,<br>Six Months Ended<br>June 30,<br>2010 |                 |
|--|--|---------------|---|---------------|--|-----------------|---|-----------------|
| <b>Interest revenue:</b>   |  |               |   |               |  |                 |   |                 |
| Loans, including fees  | \$   | 60,958        | \$  | 70,611        | \$   | 122,065         | \$  | 142,826         |
| Investment securities, including tax exempt of \$251, \$295, \$510 and \$606   |  | 14,792        |   | 15,829        |  | 28,396          |   | 32,032          |
| Federal funds sold, commercial paper and deposits in banks                     |  | 752           |   | 759           |  | 1,571           |   | 1,697           |
| <b>Total interest revenue</b>  |  | <b>76,502</b> |   | <b>87,199</b> |  | <b>152,032</b>  |   | <b>176,555</b>  |
| <b>Interest expense:</b>   |  |               |   |               |  |                 |   |                 |
| Deposits:  |  |               |   |               |  |                 |   |                 |
| NOW  |  | 1,036         |   | 1,745         |  | 2,360           |   | 3,599           |
| Money market   |  | 1,499         |   | 1,829         |  | 3,527           |   | 3,586           |
| Savings  |  | 64            |   | 83            |  | 141             |   | 167             |
| Time   |  | 10,995        |   | 17,718        |  | 22,727          |   | 37,916          |
| <b>Total deposit interest expense</b>  |  | <b>13,594</b> |   | <b>21,375</b> |  | <b>28,755</b>   |   | <b>45,268</b>   |
| Federal funds purchased, repurchase agreements and other short-term borrowings |  | 1,074         |   | 1,056         |  | 2,116           |   | 2,094           |
| Federal Home Loan Bank advances  |  | 570           |   | 974           |  | 1,160           |   | 1,951           |
| Long-term debt   |  | 2,747         |   | 2,667         |  | 5,527           |   | 5,329           |
| <b>Total interest expense</b>  |  | <b>17,985</b> |   | <b>26,072</b> |  | <b>37,558</b>   |   | <b>54,642</b>   |
| <b>Net interest revenue</b>  |  | <b>58,517</b> |   | <b>61,127</b> |  | <b>114,474</b>  |   | <b>121,913</b>  |
| Provision for loan losses  |  | 11,000        |   | 61,500        |  | 201,000         |   | 136,500         |
| <b>Net interest revenue after provision for loan losses</b>                    |  | <b>47,517</b> |   | <b>(373)</b>  |  | <b>(86,526)</b> |   | <b>(14,587)</b> |
| <b>Fee revenue:</b>  |  |               |   |               |  |                 |   |                 |
| Service charges and fees   |  | 7,608         |   | 7,993         |  | 14,328          |   | 15,440          |
| Mortgage loan and other related fees   |  | 952           |   | 1,601         |  | 2,446           |   | 3,080           |
| Brokerage fees   |  | 691           |   | 586           |  | 1,368           |   | 1,153           |
| Securities gains, net  |  | 783           |   |               |  | 838             |   | 61              |
| Loss from prepayment of debt   |  | (791)         |   |               |  | (791)           |   |                 |
| Other  |  | 4,662         |   | 1,399         |  | 7,554           |   | 3,511           |
| <b>Total fee revenue</b>   |  | <b>13,905</b> |   | <b>11,579</b> |  | <b>25,743</b>   |   | <b>23,245</b>   |
| <b>Total revenue</b>   |  | <b>61,422</b> |   | <b>11,206</b> |  | <b>(60,783)</b> |   | <b>8,658</b>    |
| <b>Operating expenses:</b>   |  |               |   |               |  |                 |   |                 |
| Salaries and employee benefits   |  | 26,436        |   | 23,590        |  | 51,360          |   | 47,950          |

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|   |                 |                    |                     |                    |
|---|-----------------|--------------------|---------------------|--------------------|
| Communications and equipment  | 3,378           | 3,511              | 6,722               | 6,784              |
| Occupancy   | 3,805           | 3,836              | 7,879               | 7,650              |
| Advertising and public relations                                    | 1,317           | 1,352              | 2,295               | 2,395              |
| Postage, printing and supplies                                      | 1,085           | 765                | 2,203               | 1,990              |
| Professional fees   | 2,350           | 2,178              | 5,680               | 4,121              |
| Foreclosed property   | 1,891           | 14,540             | 66,790              | 25,353             |
| FDIC assessments and other regulatory charges                       | 3,644           | 3,566              | 9,057               | 7,192              |
| Amortization of intangibles   | 760             | 794                | 1,522               | 1,596              |
| Other   | 4,062           | 4,176              | 10,491              | 8,097              |
| Loss on sale of nonperforming assets                                |                 | 45,349             |                     | 45,349             |
| <b>Total operating expenses</b>                                     | <b>48,728</b>   | <b>103,657</b>     | <b>163,999</b>      | <b>158,477</b>     |
| Income (loss) from continuing operations before income taxes        | 12,694          | (92,451)           | (224,782)           | (149,819)          |
| Income tax expense (benefit)  | 666             | (32,919)           | 526                 | (55,829)           |
| <b>Net income (loss) from continuing operations</b>                 | <b>12,028</b>   | <b>(59,532)</b>    | <b>(225,308)</b>    | <b>(93,990)</b>    |
| Loss from discontinued operations, net of income taxes              |                 |                    |                     | (101)              |
| Gain from sale of subsidiary, net of income taxes and selling costs |                 |                    |                     | 1,266              |
| <b>Net income (loss)</b>  | <b>12,028</b>   | <b>(59,532)</b>    | <b>(225,308)</b>    | <b>(92,825)</b>    |
| Preferred stock dividends and discount accretion                    | 3,016           | 2,577              | 5,794               | 5,149              |
| <b>Net income (loss) available to common shareholders</b>           | <b>\$ 9,012</b> | <b>\$ (62,109)</b> | <b>\$ (231,102)</b> | <b>\$ (97,974)</b> |
| Earnings (loss) from continuing operations per common share Basic   | \$ .35          | \$ (3.29)          | \$ (10.52)          | \$ (5.25)          |
| Earnings (loss) from continuing operations per common share Diluted | .16             | (3.29)             | (10.52)             | (5.25)             |
| Earnings (loss) per common share Basic                              | .35             | (3.29)             | (10.52)             | (5.19)             |
| Earnings (loss) per common share Diluted                            | .16             | (3.29)             | (10.52)             | (5.19)             |
| Weighted average common shares outstanding Basic                    | 25,427          | 18,905             | 21,965              | 18,891             |
| Weighted average common shares outstanding Diluted                  | 57,543          | 18,905             | 21,965              | 18,891             |

See accompanying notes to consolidated financial statements.

## UNITED COMMUNITY BANKS, INC.

## Consolidated Balance Sheet

| (in thousands, except share and per share data)                                 | September 30,<br>(As restated)<br>June 30,<br>2011<br>(unaudited) | September 30,<br>(As restated)<br>December 31,<br>2010<br>(audited) | September 30,<br>June 30,<br>2010<br>(unaudited) |
|---|---|---|--|
| <b>ASSETS</b>   |   |   |  |
| Cash and due from banks   | \$ 163,331  | \$ 95,994   | \$ 115,088                                       |
| Interest-bearing deposits in banks  | 41,863  | 111,901   | 105,183  |
| Federal funds sold, commercial paper and short-term investments                 | 174,996   | 441,562   | 148,227  |
| Cash and cash equivalents   | 380,190   | 649,457   | 368,498  |
| Securities available for sale   | 1,816,613   | 1,224,417   | 1,165,776  |
| Securities held to maturity (fair value \$379,231, 267,988 and \$327,497)       | 371,578   | 265,807   | 322,148  |
| Mortgage loans held for sale  | 19,406  | 35,908  | 22,705   |
| Loans, net of unearned income   | 4,163,447   | 4,604,126   | 4,873,030  |
| Less allowance for loan losses  | 127,638   | 174,695   | 174,111  |
| Loans, net  | 4,035,809   | 4,429,431   | 4,698,919  |
| Assets covered by loss sharing agreements with the FDIC                         | 95,726  | 131,887   | 156,611  |
| Premises and equipment, net   | 178,208   | 178,239   | 180,125  |
| Accrued interest receivable   | 21,291  | 24,299  | 29,650   |
| Goodwill and other intangible assets  | 9,922   | 11,446  | 223,600  |
| Foreclosed property   | 47,584  | 142,208   | 123,910  |
| Net deferred tax asset  |   |   | 111,485  |
| Other assets  | 175,968   | 183,160   | 249,057  |
| <b>Total assets</b>   | <b>\$ 7,152,295</b>   | <b>\$ 7,276,259</b>   | <b>\$ 7,652,484</b>                              |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                     |   |   |  |
| Liabilities:  |   |   |  |
| Deposits:   |   |   |  |
| Demand  | \$ 899,017  | \$ 793,414  | \$ 779,934                                       |
| NOW   | 1,306,109   | 1,424,781   | 1,326,861  |
| Money market  | 989,600   | 891,252   | 756,370  |
| Savings   | 197,927   | 183,894   | 185,176  |
| Time:   |   |   |  |
| Less than \$100,000   | 1,508,444   | 1,496,700   | 1,575,211  |
| Greater than \$100,000  | 981,154   | 1,002,359   | 1,093,975  |
| Brokered  | 300,964   | 676,772   | 611,985  |
| Total deposits  | 6,183,215   | 6,469,172   | 6,329,512  |
| Federal funds purchased, repurchase agreements, and other short-term borrowings | 103,666   | 101,067   | 104,127  |
| Federal Home Loan Bank advances   | 40,625  | 55,125  | 104,138  |
| Long-term debt  | 150,186   | 150,146   | 150,106  |
| Unsettled securities purchases  | 35,634  |   | 20,941   |
| Accrued expenses and other liabilities  | 36,368  | 32,171  | 39,243   |
| <b>Total liabilities</b>  | <b>6,549,694</b>  | <b>6,807,681</b>  | <b>6,748,067</b>                                 |
| Shareholders' equity:   |   |   |  |
| Preferred stock, \$1 par value; 10,000,000 shares authorized;                   |   |   |  |
| Series A; \$10 stated value; 21,700 shares issued and outstanding               | 217   | 217   | 217  |
| Series B; \$1,000 stated value; 180,000 shares issued and outstanding           | 176,392   | 175,711   | 175,050  |
| Series D; \$1,000 stated value; 16,613 shares issued and outstanding            | 16,613  |   |  |
|   | 41,555  | 18,937  | 18,856   |

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|  |                     |                     |                     |
|--|---------------------|---------------------|---------------------|
| Common stock, \$1 par value; 100,000,000 shares authorized;<br>41,554,874, 18,937,001 and 18,856,185 shares issued and outstanding |                     |                     |                     |
| Common stock, non-voting, \$1 par value; 30,000,000 shares authorized;<br>15,914,209 shares issued and outstanding                 | 15,914              |                     |                     |
| Common stock issuable; 83,575, 67,287 and 56,954 shares  | 3,574               | 3,894               | 3,898               |
| Capital surplus  | 1,052,482           | 741,244             | 739,261             |
| Accumulated deficit  | (723,378)           | (492,276)           | (77,590)            |
| Accumulated other comprehensive income   | 19,232              | 20,851              | 44,725              |
| <b>Total shareholders equity</b>   | <b>602,601</b>      | <b>468,578</b>      | <b>904,417</b>      |
| <b>Total liabilities and shareholders equity</b>   | <b>\$ 7,152,295</b> | <b>\$ 7,276,259</b> | <b>\$ 7,652,484</b> |

See accompanying notes to consolidated financial statements.



**UNITED COMMUNITY BANKS, INC.**

**Consolidated Statement of Changes in Shareholders' Equity (Unaudited)**

**For the Six Months Ended June 30,**

| September 30, 2017 | September 30, 2017 | September 30, 2017       | September 30, 2017 | September 30, 2017 | September 30, 2017 | September 30, 2017      | September 30, 2017    | September 30, 2017 | September 30, 2017 |
|--------------------|--------------------|--------------------------|--------------------|--------------------|--------------------|-------------------------|-----------------------|--------------------|--------------------|
| Series A           | Series B           | Preferred Stock Series D | Series F           | Series G           | Common Stock       | Non-Voting Common Stock | Common Stock Issuable | Capital Surplus    | Retained Earnings  |
| \$ 217             | \$ 174,408         | \$                       | \$                 | \$                 | \$ 18,809          | \$                      | \$ 3,597              | \$ 697,271         | \$                 |
|                    |                    |                          |                    |                    |                    |                         |                       | 39,813             |                    |
|                    |                    |                          |                    |                    | 42                 |                         |                       | 898                |                    |
|                    |                    |                          |                    |                    |                    |                         |                       | 1,428              |                    |
|                    |                    |                          |                    |                    | 2                  |                         | 607                   | (609)              |                    |
|                    |                    |                          |                    |                    |                    |                         | 162                   |                    |                    |
|                    |                    |                          |                    |                    | 3                  |                         | (468)                 | 460                |                    |
|                    | 642                |                          |                    |                    |                    |                         |                       |                    |                    |
| \$ 217             | \$ 175,050         | \$                       | \$                 | \$                 | \$ 18,856          | \$                      | \$ 3,898              | \$ 739,261         | \$                 |
| \$ 217             | \$ 175,711         | \$                       | \$                 | \$                 | \$ 18,937          | \$                      | \$ 3,894              | \$ 741,244         | \$                 |
|                    |                    |                          |                    |                    |                    |                         |                       | 3,250              |                    |
|                    |                    | 16,613                   | (195,872)          | (151,185)          | (1,551)            | 20,618                  | 15,914                | (15,062)           |                    |
|                    |                    |                          |                    |                    |                    |                         |                       | 310,525            |                    |

|     |    |         |         |        |       |  |    |        |    |        |    |       |    |           |    |    |
|-----|----|---------|---------|--------|-------|--|----|--------|----|--------|----|-------|----|-----------|----|----|
|     |    |         |         |        | 79    |  |    |        |    | 665    |    |       |    |           |    |    |
|     |    |         |         |        |       |  |    |        |    |        |    |       |    |           |    |    |
|     |    | 195,872 | 151,185 |        | 3,468 |  |    |        |    | 11,035 |    |       |    |           |    |    |
|     |    |         |         |        |       |  |    |        |    | 758    |    |       |    |           |    |    |
|     |    |         |         |        | 1     |  |    | 54     |    | (55)   |    |       |    |           |    |    |
|     |    |         |         |        |       |  |    | 127    |    |        |    |       |    |           |    |    |
|     |    |         |         |        | 3     |  |    | (501)  |    | 498    |    |       |    |           |    |    |
|     |    |         |         |        |       |  |    |        |    | (376)  |    |       |    |           |    |    |
|     |    | 681     |         |        |       |  |    |        |    |        |    |       |    |           |    |    |
| 217 | \$ | 176,392 | \$      | 16,613 | \$    |  | \$ | 41,555 | \$ | 15,914 | \$ | 3,574 | \$ | 1,052,482 | \$ | (7 |

Comprehensive income (loss) for the second quarters of 2011 and 2010 was \$16,309,000 and \$(60,133,000), respectively.

See accompanying notes to consolidated financial statements.

## UNITED COMMUNITY BANKS, INC.

## Consolidated Statement of Cash Flows (Unaudited)

| (in thousands)  | September 30,<br>Six Months Ended<br>June 30,<br>(As restated)<br>2011 | September 30,<br>Six Months Ended<br>June 30,<br>2010 |
|---|--|---|
| <b>Operating activities:</b>  |  |   |
| Net loss  | \$ (225,308)   | \$ (92,825)   |
| Adjustments to reconcile net loss to net cash provided by operating activities:               |  |   |
| Depreciation, amortization and accretion  | 9,374  | 7,747   |
| Provision for loan losses   | 201,000  | 136,500   |
| Stock based compensation  | 758  | 1,428   |
| Securities gains, net   | (838)  | (61)  |
| Losses and write downs on sales of other real estate owned                                    | 60,505   | 19,289  |
| Gain from sale of subsidiary  |  | (2,110)   |
| Loss on sale of nonperforming assets  |  | 45,349  |
| Loss on prepayment of borrowings  | 791  |   |
| Changes in assets and liabilities:  |  |   |
| Other assets and accrued interest receivable  | 41,184   | (55,249)  |
| Accrued expenses and other liabilities  | 1,078  | (6,888)   |
| Mortgage loans held for sale  | 16,502   | 7,521   |
| <b>Net cash provided by operating activities</b>  | <b>105,046</b>   | <b>60,701</b>   |
| <b>Investing activities:</b>  |  |   |
| Investment securities held to maturity:   |  |   |
| Proceeds from maturities and calls  | 34,742   | 12,059  |
| Purchases   | (141,862)  | (19,617)  |
| Investment securities available for sale:   |  |   |
| Proceeds from sales   | 106,603  | 40,817  |
| Proceeds from maturities and calls  | 220,018  | 432,436   |
| Purchases   | (875,250)  | (398,877)   |
| Net decrease in loans   | 64,778   | 50,600  |
| Proceeds from loan sales  | 99,298   | 22,331  |
| Proceeds from sales of premises and equipment   | 534  | 39  |
| Purchases of premises and equipment   | (5,276)  | (3,601)   |
| Net cash received from sale of subsidiary   |  | 290   |
| Net cash received from sale of nonperforming assets   |  | 20,618  |
| Proceeds from sale of other real estate   | 60,310   | 80,898  |
| <b>Net cash (used in) provided by investing activities</b>                                    | <b>(436,105)</b>   | <b>237,993</b>  |
| <b>Financing activities:</b>  |  |   |
| Net change in deposits  | (285,957)  | (295,729)   |
| Net change in federal funds purchased, repurchase agreements, and other short-term borrowings | 2,599  | 2,738   |
| Repayments of FHLB advances   | (15,291)   | (10,000)  |
| Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans   | 744  | 935   |
| Proceeds from issuance of common and preferred stock, net of offering costs                   | 361,560  |   |
| Proceeds from penalty on incomplete private equity transaction                                | 3,250  |   |
| Cash dividends on preferred stock   | (5,113)  | (4,507)   |
| <b>Net cash provided by (used in) financing activities</b>                                    | <b>61,792</b>  | <b>(306,563)</b>                                      |
| <b>Net change in cash and cash equivalents</b>  | <b>(269,267)</b>   | <b>(7,869)</b>  |

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|   |                   |                   |
|---|-------------------|-------------------|
| Cash and cash equivalents at beginning of period          | 649,457           | 376,367           |
| <b>Cash and cash equivalents at end of period</b>         | <b>\$ 380,190</b> | <b>\$ 368,498</b> |
| <b>Supplemental disclosures of cash flow information:</b> |                   |                   |
| Cash paid during the period for:                          |                   |                   |
| Interest  | \$ 36,703         | \$ 60,083         |
| Income taxes  | 1,527             | 819               |
| Unsettled securities purchases                            | 35,634            | 20,941            |

See accompanying notes to consolidated financial statements.

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**UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES**

**Notes to Consolidated Financial Statements**

**Note 1 Accounting Policies**

The accounting and financial reporting policies of United Community Banks, Inc. ( United ) and its subsidiaries conform to accounting principles generally accepted in the United States of America ( GAAP ) and general banking industry practices. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United s accounting policies is included in the 2010 annual report filed on Form 10-K.

In management s opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods.

Foreclosed property is initially recorded at fair value, less estimated costs to sell. If the fair value, less estimated costs to sell at the time of foreclosure, is less than the loan balance, the deficiency is charged against the allowance for loan losses. If the fair value, less cost to sell, of the foreclosed property decreases during the holding period, a valuation allowance is established with a charge to operating expenses. When the foreclosed property is sold, a gain or loss is recognized on the sale for the difference between the sales proceeds and the carrying amount of the property. Financed sales of foreclosed property are accounted for in accordance with the Financial Accounting Standards Board s ( FASB ) Accounting Standards Codification Topic 360, Subtopic 20, *Real Estate Sales* ( ASC 360-20 ).

**Note 2 Restatement of Consolidated Financial Statements**

Subsequent to filing United s quarterly report on Form 10-Q, for the period ended June 30, 2011, United determined that a full valuation allowance on its deferred tax asset should be recognized as of December 31, 2010. Management decided to establish a valuation allowance against the net deferred tax asset after reconsidering the positive and negative evidence regarding the ultimate realization of the net deferred tax asset. Realization of the net deferred tax asset is dependent upon United s ability to generate future taxable income. Management has concluded that the objective and verifiable negative evidence represented by United s recent losses outweighs the more subjective positive evidence. As a result of this conclusion, United has established a full valuation allowance against its deferred tax asset.

On June 17, 2011, United completed a 1-for-5 reverse stock split, whereby each 5 shares of United s common stock was reclassified into one share of common stock, and each 5 shares of United s non-voting common stock was reclassified into one share of non-voting common stock. All share and per share amounts for all periods presented have been adjusted to reflect the reverse split as though it had occurred prior to the earliest period presented.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Accordingly, the June 30, 2011 consolidated financial statements have been restated to account for this determination. The effect of this change in the consolidated financial statements was as follows (*in thousands except per share amounts*).

|   | September 30,<br>Three Months Ended<br>September 30,<br>2011<br>As<br>Reported | September 30,<br>Three Months Ended<br>June 30, 2011<br>Adjustment | September 30,<br>As<br>Restated | September 30,<br>Six Months Ended<br>September 30,<br>2011<br>As<br>Reported | September 30,<br>Six Months Ended<br>June 30, 2011<br>Adjustment | September 30,<br>As Restated |
|---|--|--|---------------------------------|--|--|------------------------------|
| <i>Consolidated Statement of Operations</i>   |  |  |                                 |  |  |                              |
| Income tax expense (benefit)  | \$ 5,077   | \$ (4,411)   | \$ 666                          | \$ (89,913)  | \$ 90,439  | \$ 526                       |
| Net income (loss) from continuing operations  | 7,617  | 4,411  | 12,028                          | (134,869)  | (90,439)   | (225,308)                    |
| Net income (loss)   | 7,617  | 4,411  | 12,028                          | (134,869)  | (90,439)   | (225,308)                    |
| Net income (loss) available to common shareholders                                  | 4,601  | 4,411  | 9,012                           | (140,663)  | (90,439)   | (231,102)                    |
| Income (loss) from continuing operations per common share basic                     | 0.18   | 0.17   | 0.35                            | (6.40)   | (4.12)   | (10.52)                      |
| Income (loss) from continuing operations per common share diluted                   | 0.08   | 0.08   | 0.16                            | (6.40)   | (4.12)   | (10.52)                      |
| Income (loss) per common share basic  | 0.18   | 0.17   | 0.35                            | (6.40)   | (4.12)   | (10.52)                      |
| Income (loss) per common share diluted  | 0.08   | 0.08   | 0.16                            | (6.40)   | (4.12)   | (10.52)                      |
| <i>Consolidated Statement of Changes in Shareholders Equity</i>                     |  |  |                                 |  |  |                              |
| Net loss  |  |  |                                 | \$ (134,869)   | \$ (90,439)  | \$ (225,308)                 |
| Unrealized holding losses on available for sale securities                          |  |  |                                 | 5,133  | 2,870  | 8,003                        |
| Unrealized losses on derivative financial instrument qualifying as cash flow hedges |  |  |                                 | (5,879)  | (3,743)  | (9,622)                      |
| Comprehensive loss  |  |  |                                 | (135,615)  | (91,312)   | (226,927)                    |
| <i>Consolidated Statement of Cash Flows</i>   |  |  |                                 |  |  |                              |
| Operating activities:   |  |  |                                 |  |  |                              |
| Net loss  |  |  |                                 | \$ (134,869)   | \$ (90,439)  | \$ (225,308)                 |
| Net change in other assets and accrued interest receivable                          |  |  |                                 | (49,255)   | 90,439   | 41,184                       |
|   | September 30,<br>As Reported   | September 30,<br>As of June 30, 2011<br>Adjustment                 | September 30,<br>As Restated    | September 30,<br>As Reported   | September 30,<br>As of December 31, 2010<br>Adjustment           | September 30,<br>As Restated |
| <i>Consolidated Balance Sheet</i>   |  |  |                                 |  |  |                              |
| Net deferred tax asset  | \$ 261,268   | \$ (261,268)   | \$                              | \$ 166,937   | \$ (166,937)   | \$                           |

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|   |           |           |           |           |           |           |
|---|-----------|-----------|-----------|-----------|-----------|-----------|
| Other assets                              | 172,074   | 3,894     | 175,968   | 183,160   |           | 183,160   |
| Total assets                              | 7,409,669 | (257,374) | 7,152,295 | 7,443,196 | (166,937) | 7,276,259 |
| Capital surplus                           | 1,051,607 | 875       | 1,052,482 | 741,244   |           | 741,244   |
| (Accumulated deficit) retained earnings   | (476,230) | (247,148) | (723,378) | (335,567) | (156,709) | (492,276) |
| Accumulated other comprehensive income    | 30,333    | (11,101)  | 19,232    | 31,079    | (10,228)  | 20,851    |
| Total shareholders equity                 | 859,975   | (257,374) | 602,601   | 635,515   | (166,937) | 468,578   |
| Total liabilities and shareholders equity | 7,409,669 | (257,374) | 7,152,295 | 7,443,196 | (166,937) | 7,276,259 |

**Note 3 Accounting Standards Updates**

In May 2011, the FASB issued Accounting Standards Update No. 2011-04, *Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS* ( ASU No. 2011-04 ). ASU No. 2011-04 primarily represents clarification to existing guidance. It does change the concepts of the valuation premise and highest and best use, stating that they are only relevant for nonfinancial assets. The guidance also changes the application of premiums and discounts and includes new disclosures. ASU No. 2011-04 is effective for United in the first quarter of 2012. Although evaluation of the impact is not complete, it is not expected to have a material impact on United's results of operations, financial position, or disclosures.

In June 2011, the FASB issued Accounting Standards Update No. 2011-05, *Presentation of Comprehensive Income* ( ASU No. 2011-05 ). ASU No. 2011-05 requires entities to present net income and other comprehensive income in either a single continuous statement or in two separate, but consecutive statements of net income and other comprehensive income. The option to present items of other comprehensive income in the statement of changes in equity is eliminated. The guidance is effective for United for the first quarter of 2012, and will not have a material impact on United's results of operations or financial position. It will result in a change of disclosure, as United currently presents other comprehensive income in the statement of changes in shareholders' equity. United will apply these disclosure changes retrospectively as required by the standard.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

**Note 4 Mergers and Acquisitions**

On June 19, 2009, United Community Bank (UCB or the Bank) purchased substantially all the assets and assumed substantially all the liabilities of Southern Community Bank (SCB) from the Federal Deposit Insurance Corporation (FDIC), as Receiver of SCB. UCB and the FDIC entered loss sharing agreements regarding future losses incurred on loans and foreclosed loan collateral existing at June 19, 2009. Under the terms of the loss sharing agreements, the FDIC will absorb 80 percent of losses and share 80 percent of loss recoveries on the first \$109 million of losses and, absorb 95 percent of losses and share in 95 percent of loss recoveries on losses exceeding \$109 million. The term for loss sharing on 1-4 Family loans is ten years, while the term for loss sharing on all other loans is five years.

Under the loss sharing agreement, the portion of the losses expected to be indemnified by FDIC is considered an indemnification asset in accordance with ASC 805 *Business Combinations*. The indemnification asset, referred to as estimated loss reimbursement from the FDIC is included in the balance of Assets covered by loss sharing agreements with the FDIC on the Consolidated Balance Sheet. The indemnification asset was recognized at fair value, which was estimated at the acquisition date based on the terms of the loss sharing agreement. The indemnification asset is expected to be collected over a four-year average life. No valuation allowance was required.

Loans, foreclosed property and the estimated FDIC reimbursement resulting from the loss sharing agreements with the FDIC are reported as assets covered by loss sharing agreements with the FDIC in the consolidated balance sheet.

The table below shows the components of covered assets at June 30, 2011 (*in thousands*).

| (in thousands)                             | September 30,<br>Purchased<br>Impaired<br>Loans | September 30,<br>Other<br>Purchased<br>Loans | September 30,<br>Other | September 30,<br>Total |
|--|---|--|------------------------|------------------------|
| Commercial (secured by real estate)        | \$  | \$ 43,179                                    | \$                     | \$ 43,179              |
| Commercial (commercial and industrial)     |   | 3,133  |                        | 3,133                  |
| Construction and land development          | 1,729   | 13,505                                       |                        | 15,234                 |
| Residential mortgage                       | 186   | 8,913  |                        | 9,099                  |
| Installment                                | 6   | 188  |                        | 194                    |
| Total covered loans                        | 1,921   | 68,918                                       |                        | 70,839                 |
| Covered foreclosed property                |   |  | 8,270                  | 8,270                  |
| Estimated loss reimbursement from the FDIC |   |  | 16,617                 | 16,617                 |
| Total covered assets                       | \$ 1,921  | \$ 68,918                                    | \$ 24,887              | \$ 95,726              |



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 5 Securities

During the second quarter of 2010, securities available for sale with a fair value of \$315 million were transferred to held to maturity. The securities were transferred at their fair value on the date of transfer. The unrealized gain of \$7.1 million on the transferred securities on the date of transfer is being amortized into interest revenue as an adjustment to the yield on those securities over the remaining life of the transferred securities. Securities are classified as held to maturity when management has the positive intent and ability to hold them until maturity. Securities held to maturity are carried at amortized cost.

The amortized cost, gross unrealized gains and losses and fair value of securities held to maturity at June 30, 2011, December 31, 2010 and June 30, 2010 are as follows (*in thousands*).

|   | September 30,<br>Amortized<br>Cost | September 30,<br>Gross<br>Unrealized<br>Gains | September 30,<br>Gross<br>Unrealized<br>Losses | September 30,<br>Fair<br>Value |
|---|------------------------------------|---|--|--------------------------------|
| <u>As of June 30, 2011</u>                |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 5,000                           | \$  | \$   | \$ 5,000                       |
| State and political subdivisions          | 49,122                             | 1,823   | 292  | 50,653                         |
| Mortgage-backed securities <sup>(1)</sup> | 317,456                            | 6,184   | 62   | 323,578                        |
| Total                                     | \$ 371,578                         | \$ 8,007                                      | \$ 354   | \$ 379,231                     |
| <u>As of December 31, 2010</u>            |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 11,939                          | \$ 79   | \$   | \$ 12,018                      |
| State and political subdivisions          | 47,007                             | 416   | 1,005  | 46,418                         |
| Mortgage-backed securities <sup>(1)</sup> | 206,861                            | 2,700   | 9  | 209,552                        |
| Total                                     | \$ 265,807                         | \$ 3,195                                      | \$ 1,014                                       | \$ 267,988                     |
| <u>As of June 30, 2010</u>                |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 70,284                          | \$ 1,076                                      | \$   | \$ 71,360                      |
| State and political subdivisions          | 26,246                             | 252   | 7  | 26,491                         |
| Mortgage-backed securities <sup>(1)</sup> | 225,618                            | 4,046   | 18   | 229,646                        |
| Total                                     | \$ 322,148                         | \$ 5,374                                      | \$ 25  | \$ 327,497                     |

<sup>(1)</sup> All are residential type mortgage-backed securities

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The cost basis, unrealized gains and losses, and fair value of securities available for sale at June 30, 2011, December 31, 2010 and June 30, 2010 are presented below (*in thousands*).

|   | September 30,<br>Amortized<br>Cost | September 30,<br>Gross<br>Unrealized<br>Gains | September 30,<br>Gross<br>Unrealized<br>Losses | September 30,<br>Fair<br>Value |
|---|------------------------------------|---|--|--------------------------------|
| <b>As of June 30, 2011</b>                |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 77,930                          | \$ 61   | \$ 514   | \$ 77,477                      |
| State and political subdivisions          | 25,569                             | 1,207   | 4  | 26,772                         |
| Mortgage-backed securities <sup>(1)</sup> | 1,556,910                          | 35,991  | 283  | 1,592,618                      |
| Other                                     | 121,473                            | 100   | 1,827  | 119,746                        |
| Total                                     | \$ 1,781,882                       | \$ 37,359                                     | \$ 2,628                                       | \$ 1,816,613                   |
| <b>As of December 31, 2010</b>            |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 99,969                          | \$ 67   | \$ 1,556                                       | \$ 98,480                      |
| State and political subdivisions          | 27,600                             | 878   | 36   | 28,442                         |
| Mortgage-backed securities <sup>(1)</sup> | 963,475                            | 29,204  | 1,671  | 991,008                        |
| Other                                     | 107,811                            | 192   | 1,516  | 106,487                        |
| Total                                     | \$ 1,198,855                       | \$ 30,341                                     | \$ 4,779                                       | \$ 1,224,417                   |
| <b>As of June 30, 2010</b>                |                                    |   |  |                                |
| U.S. Government agencies                  | \$ 216,759                         | \$ 936  | \$   | \$ 217,695                     |
| State and political subdivisions          | 32,998                             | 1,001   | 14   | 33,985                         |
| Mortgage-backed securities <sup>(1)</sup> | 864,141                            | 37,730  | 1,103  | 900,768                        |
| Other                                     | 13,160                             | 168   |  | 13,328                         |
| Total                                     | \$ 1,127,058                       | \$ 39,835                                     | \$ 1,117                                       | \$ 1,165,776                   |

<sup>(1)</sup> All are residential type mortgage-backed securities

The following table summarizes held to maturity securities in an unrealized loss position as of June 30, 2011, December 31, 2010 and June 30, 2010 (*in thousands*).

|                                  | September 30,<br>Less than 12 Months<br>Fair Value | September 30,<br>Unrealized<br>Loss | September 30,<br>12 Months or More<br>Fair Value | September 30,<br>Unrealized<br>Loss | September 30,<br>Total<br>Fair Value | September 30,<br>Unrealized<br>Loss |
|----------------------------------|--|-------------------------------------|--|-------------------------------------|--------------------------------------|-------------------------------------|
| <b>As of June 30, 2011</b>       |  |                                     |  |                                     |                                      |                                     |
| State and political subdivisions | \$ 10,160  | \$ 292                              | \$   | \$                                  | \$ 10,160                            | \$ 292                              |
| Mortgage-backed securities       | 25,160   | 60                                  | 1,937  | 2                                   | 27,097                               | 62                                  |

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|                                |    |        |    |     |    |       |    |   |    |        |    |     |
|--------------------------------|----|--------|----|-----|----|-------|----|---|----|--------|----|-----|
| Total unrealized loss position | \$ | 35,320 | \$ | 352 | \$ | 1,937 | \$ | 2 | \$ | 37,257 | \$ | 354 |
|--------------------------------|----|--------|----|-----|----|-------|----|---|----|--------|----|-----|

As of December 31, 2010

|                                  |    |        |    |       |    |  |    |  |    |        |    |       |
|----------------------------------|----|--------|----|-------|----|--|----|--|----|--------|----|-------|
| State and political subdivisions | \$ | 28,949 | \$ | 1,005 | \$ |  | \$ |  | \$ | 28,949 | \$ | 1,005 |
|----------------------------------|----|--------|----|-------|----|--|----|--|----|--------|----|-------|

|                            |  |       |  |   |  |  |  |  |  |       |  |   |
|----------------------------|--|-------|--|---|--|--|--|--|--|-------|--|---|
| Mortgage-backed securities |  | 1,951 |  | 9 |  |  |  |  |  | 1,951 |  | 9 |
|----------------------------|--|-------|--|---|--|--|--|--|--|-------|--|---|

|                                |    |        |    |       |    |  |    |  |    |        |    |       |
|--------------------------------|----|--------|----|-------|----|--|----|--|----|--------|----|-------|
| Total unrealized loss position | \$ | 30,900 | \$ | 1,014 | \$ |  | \$ |  | \$ | 30,900 | \$ | 1,014 |
|--------------------------------|----|--------|----|-------|----|--|----|--|----|--------|----|-------|

As of June 30, 2010

|                                  |    |       |    |   |    |  |    |  |    |       |    |   |
|----------------------------------|----|-------|----|---|----|--|----|--|----|-------|----|---|
| State and political subdivisions | \$ | 1,145 | \$ | 7 | \$ |  | \$ |  | \$ | 1,145 | \$ | 7 |
|----------------------------------|----|-------|----|---|----|--|----|--|----|-------|----|---|

|                            |  |       |  |    |  |  |  |  |  |       |  |    |
|----------------------------|--|-------|--|----|--|--|--|--|--|-------|--|----|
| Mortgage-backed securities |  | 1,963 |  | 18 |  |  |  |  |  | 1,963 |  | 18 |
|----------------------------|--|-------|--|----|--|--|--|--|--|-------|--|----|

|                                |    |       |    |    |    |  |    |  |    |       |    |    |
|--------------------------------|----|-------|----|----|----|--|----|--|----|-------|----|----|
| Total unrealized loss position | \$ | 3,108 | \$ | 25 | \$ |  | \$ |  | \$ | 3,108 | \$ | 25 |
|--------------------------------|----|-------|----|----|----|--|----|--|----|-------|----|----|

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table summarizes available for sale securities in an unrealized loss position as of June 30, 2011, December 31, 2010 and June 30, 2010 (in thousands).

|                                  | September 30,<br>Less than 12 Months<br>Fair Value | September 30,<br>Less than 12 Months<br>Unrealized<br>Loss | September 30,<br>12 Months or More<br>Fair Value | September 30,<br>12 Months or More<br>Unrealized<br>Loss | September 30,<br>Total<br>Fair Value | September 30,<br>Total<br>Unrealized<br>Loss |
|----------------------------------|--|--|--|--|--------------------------------------|--|
| <b>As of June 30, 2011</b>       |  |  |  |  |                                      |  |
| U.S. Government agencies         | \$ 54,482  | \$ 514   | \$   | \$   | \$ 54,482                            | \$ 514                                       |
| State and political subdivisions | 301  |  | 10   | 4  | 311                                  | 4  |
| Mortgage-backed securities       | 169,907  | 283  |  |  | 169,907                              | 283  |
| Other                            | 97,145   | 1,827  |  |  | 97,145                               | 1,827  |
| Total unrealized loss position   | \$ 321,835   | \$ 2,624   | \$ 10  | \$ 4   | \$ 321,845                           | \$ 2,628                                     |
| <b>As of December 31, 2010</b>   |  |  |  |  |                                      |  |
| U.S. Government agencies         | \$ 68,412  | \$ 1,556   | \$   | \$   | \$ 68,412                            | \$ 1,556                                     |
| State and political subdivisions | 1,082  | 30   | 12   | 6  | 1,094                                | 36   |
| Mortgage-backed securities       | 59,505   | 1,630  | 2,799  | 41   | 62,304                               | 1,671  |
| Other                            | 69,985   | 1,516  |  |  | 69,985                               | 1,516  |
| Total unrealized loss position   | \$ 198,984   | \$ 4,732   | \$ 2,811   | \$ 47  | \$ 201,795                           | \$ 4,779                                     |
| <b>As of June 30, 2010</b>       |  |  |  |  |                                      |  |
| State and political subdivisions | \$ 300   | \$ 2   | \$ 401   | \$ 12  | \$ 701                               | \$ 14  |
| Mortgage-backed securities       | 19,499   | 456  | 25,639   | 647  | 45,138                               | 1,103  |
| Total unrealized loss position   | \$ 19,799  | \$ 458   | \$ 26,040  | \$ 659   | \$ 45,839                            | \$ 1,117                                     |

At June 30, 2011, there were 28 available for sale securities and 13 held to maturity securities that were in an unrealized loss position. United does not intend to sell nor believes it will be required to sell securities in an unrealized loss position prior to the recovery of their amortized cost basis. Unrealized losses at June 30, 2011 were primarily attributable to changes in interest rates.

Management evaluates securities for other-than-temporary impairment at least on a quarterly basis, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, among other factors. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and industry analyst's reports. During the six months ended June 30, 2010, United recorded impairment losses of \$950,000 on

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investments in financial institutions that showed evidence of other-than-temporary impairment. No impairment losses were identified in the first six months of 2011.

Realized gains and losses are derived using the specific identification method for determining the cost of securities sold. The following table summarizes securities sales activity for the three and six month periods ended June 30, 2011 and 2010 (*in thousands*).

|  | September 30,<br>Three Months Ended<br>June 30, |           | September 30,<br>Six Months Ended<br>June 30, |              |
|--|---|-----------|---|--------------|
|  | 2011  | 2010      | 2011  | 2010         |
| Proceeds from sales                      | \$ 55,363                                       | \$        | \$ 106,603                                    | \$ 40,817    |
| Gross gains on sales                     | \$ 838  | \$        | \$ 1,169                                      | \$ 1,260     |
| Gross losses on sales                    | 55  |           | 331   | 249          |
| Impairment losses                        |   |           |   | 950          |
| <b>Net gains on sales of securities</b>  | <b>\$ 783</b>                                   | <b>\$</b> | <b>\$ 838</b>                                 | <b>\$ 61</b> |
| Income tax expense attributable to sales | \$ 305  | \$        | \$ 326  | \$ 24        |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Securities with a carrying value of \$2.11 billion, \$1.43 billion, and \$1.12 billion were pledged to secure public deposits, FHLB advances and other secured borrowings at June 30, 2011, December 31, 2010 and June 30, 2010.

The amortized cost and fair value of held to maturity and available for sale securities at June 30, 2011, by contractual maturity, are presented in the following table (*in thousands*).

|  | September 30,<br>Amortized Cost | September 30,<br>Available for Sale<br>Fair Value | September 30,<br>Held to Maturity<br>Amortized Cost | September 30,<br>Held to Maturity<br>Fair Value |
|--|---------------------------------|---|---|---|
| <b>U.S. Government agencies:</b>                               |                                 |   |   |   |
| 5 to 10 years  | \$ 64,350                       | \$ 64,034   | \$  | \$  |
| More than 10 years   | 13,580                          | 13,443  | 5,000   | 5,000   |
|  | 77,930                          | 77,477  | 5,000   | 5,000   |
| <b>State and political subdivisions:</b>                       |                                 |   |   |   |
| Within 1 year  | 4,715                           | 4,781   |   |   |
| 1 to 5 years   | 14,682                          | 15,485  | 2,025   | 2,078   |
| 5 to 10 years  | 5,324                           | 5,627   | 21,273  | 22,336  |
| More than 10 years   | 848                             | 879   | 25,824  | 26,239  |
|  | 25,569                          | 26,772  | 49,122  | 50,653  |
| <b>Other:</b>  |                                 |   |   |   |
| 1 to 5 years   | 18,475                          | 17,962  |   |   |
| 5 to 10 years  | 99,546                          | 99,033  |   |   |
| More than 10 years   | 3,452                           | 2,751   |   |   |
|  | 121,473                         | 119,746   |   |   |
| <b>Total securities other than mortgage-backed securities:</b> |                                 |   |   |   |
| Within 1 year  | 4,715                           | 4,781   |   |   |
| 1 to 5 years   | 33,157                          | 33,447  | 2,025   | 2,078   |
| 5 to 10 years  | 169,220                         | 168,694   | 21,273  | 22,336  |
| More than 10 years   | 17,880                          | 17,073  | 30,824  | 31,239  |
| Mortgage-backed securities                                     | 1,556,910                       | 1,592,618   | 317,456   | 323,578   |
|  | \$ 1,781,882                    | \$ 1,816,613                                      | \$ 371,578  | \$ 379,231                                      |

Expected maturities may differ from contractual maturities because issuers and borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 6 Loans and Allowance for Loan Losses

Major classifications of loans as of June 30, 2011, December 31, 2010 and June 30, 2010, are summarized as follows (*in thousands*).

|  | September 30,<br>June 30,<br>2011 | September 30,<br>December 31,<br>2010 | September 30,<br>June 30,<br>2010 |
|--|-----------------------------------|---------------------------------------|-----------------------------------|
| Commercial (secured by real estate)    | \$ 1,741,754                      | \$ 1,761,424                          | \$ 1,780,142                      |
| Commercial construction                | 195,190                           | 296,582                               | 342,140                           |
| Commercial (commercial and industrial) | 428,058                           | 441,518                               | 441,097                           |
| Total commercial                       | 2,365,002                         | 2,499,524                             | 2,563,379                         |
| Residential construction               | 501,909                           | 695,166                               | 819,930                           |
| Residential mortgage                   | 1,177,226                         | 1,278,780                             | 1,355,582                         |
| Consumer installment                   | 119,310                           | 130,656                               | 134,139                           |
| Total loans                            | 4,163,447                         | 4,604,126                             | 4,873,030                         |
| Less allowance for loan losses         | 127,638                           | 174,695                               | 174,111                           |
| Loans, net                             | \$ 4,035,809                      | \$ 4,429,431                          | \$ 4,698,919                      |

The Bank makes loans and extensions of credit to individuals and a variety of firms and corporations located primarily in counties in north Georgia, the Atlanta, Georgia MSA, the Gainesville, Georgia MSA, coastal Georgia, western North Carolina and east Tennessee. Although the Bank has a diversified loan portfolio, a substantial portion of the loan portfolio is collateralized by improved and unimproved real estate and is dependent upon the real estate market.

Changes in the allowance for loan losses for the three and six months ended June 30, 2011 and 2010 are summarized as follows (*in thousands*).

|  | September 30,<br>Three Months Ended<br>June 30, |            | September 30,<br>Six Months Ended<br>June 30, |            |
|--|---|------------|---|------------|
|  | 2011  | 2010       | 2011  | 2010       |
| Balance beginning of period            | \$ 133,121                                      | \$ 173,934 | \$ 174,695                                    | \$ 155,602 |
| Provision for loan losses              | 11,000  | 61,500     | 201,000                                       | 136,500    |
| Charge-offs:                           |   |            |   |            |
| Commercial (secured by real estate)    | 3,433   | 9,791      | 52,140  | 12,727     |
| Commercial construction                | 980   | 1,460      | 50,695  | 3,671      |
| Commercial (commercial and industrial) | 604   | 1,764      | 4,966   | 6,318      |
| Residential construction               | 6,769   | 41,781     | 99,024  | 85,971     |
| Residential mortgage                   | 4,667   | 6,752      | 41,343  | 11,392     |
| Consumer installment                   | 883   | 1,417      | 1,979   | 2,546      |
| Total loans charged-off                | 17,336  | 62,965     | 250,147                                       | 122,625    |
| Recoveries:                            |   |            |   |            |
| Commercial (secured by real estate)    | 174   | 34         | 274   | 1,006      |
| Commercial construction                | 111   |            | 111   | 5          |
| Commercial (commercial and industrial) | 81  | 897        | 403   | 1,341      |

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|                          |            |            |            |            |
|--------------------------|------------|------------|------------|------------|
| Residential construction | 140        | 266        | 257        | 1,356      |
| Residential mortgage     | 78         | 235        | 371        | 324        |
| Consumer installment     | 269        | 210        | 674        | 602        |
| Total recoveries         | 853        | 1,642      | 2,090      | 4,634      |
| Net charge-offs          | 16,483     | 61,323     | 248,057    | 117,991    |
| Balance end of period    | \$ 127,638 | \$ 174,111 | \$ 127,638 | \$ 174,111 |



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

At June 30, 2011, December 31, 2010 and June 30, 2010, loans with a carrying value of \$991 million, \$1.02 billion and \$1.50 billion were pledged as collateral to secure FHLB advances and other contingent funding sources.

The following table presents the balance and activity in the allowance for loan losses by portfolio segment and the recorded investment in loans by portfolio segment based on impairment method as of June 30, 2011, December 31, 2010 and June 30, 2010 (*in thousands*).

|   | 00000   | 00000                      | 00000   | 00000                       | 00000                   | 00000                   | 00000       | 00000 | 00000        |
|---|---|----------------------------|---|-----------------------------|-------------------------|-------------------------|-------------|-------|--------------|
|   | Commercial<br>(Secured<br>by<br>Real<br>Estate) | Commercial<br>Construction | Commercial<br>(Commercial<br>and<br>Industrial) | Residential<br>Construction | Residential<br>Mortgage | Consumer<br>Installment | Unallocated |       | Total        |
| <b>Six Months Ended June 30, 2011</b>   |   |                            |   |                             |                         |                         |             |       |              |
| Allowance for loan losses:              |   |                            |   |                             |                         |                         |             |       |              |
| Beginning balance                       | \$ 31,191                                       | \$ 6,780                   | \$ 7,580  | \$ 92,571                   | \$ 22,305               | \$ 3,030                | \$ 11,238   |       | \$ 174,695   |
| Charge-offs                             | (52,140)  | (50,695)                   | (4,966)   | (99,024)                    | (41,343)                | (1,979)                 |             |       | (250,147)    |
| Recoveries                              | 274   | 111                        | 403   | 257                         | 371                     | 674                     |             |       | 2,090        |
| Provision                               | 42,671  | 51,256                     | 4,016   | 55,249                      | 49,063                  | 498                     | (1,753)     |       | 201,000      |
| Ending balance                          | \$ 21,996                                       | \$ 7,452                   | \$ 7,033  | \$ 49,053                   | \$ 30,396               | \$ 2,223                | \$ 9,485    |       | \$ 127,638   |
| Ending allowance attributable to loans: |   |                            |   |                             |                         |                         |             |       |              |
| Individually evaluated for impairment   | \$ 78   | \$ 450                     | \$  | \$                          | \$ 639                  | \$                      | \$          |       | \$ 1,167     |
| Collectively evaluated for impairment   | 21,918  | 7,002                      | 7,033   | 49,053                      | 29,757                  | 2,223                   | 9,485       |       | 126,471      |
| Total ending allowance balance          | \$ 21,996                                       | \$ 7,452                   | \$ 7,033  | \$ 49,053                   | \$ 30,396               | \$ 2,223                | \$ 9,485    |       | \$ 127,638   |
| Loans:                                  |   |                            |   |                             |                         |                         |             |       |              |
| Individually evaluated for impairment   | \$ 14,780                                       | \$ 1,015                   | \$  | \$ 12,611                   | \$ 7,247                | \$                      | \$          |       | \$ 35,653    |
| Collectively evaluated for impairment   | 1,726,974                                       | 194,175                    | 428,058   | 489,298                     | 1,169,979               | 119,310                 |             |       | 4,127,794    |
| Total loans                             | \$ 1,741,754                                    | \$ 195,190                 | \$ 428,058                                      | \$ 501,909                  | \$ 1,177,226            | \$ 119,310              | \$          |       | \$ 4,163,447 |
| <b>December 31, 2010</b>                |   |                            |   |                             |                         |                         |             |       |              |
| Allowance for loan losses:              |   |                            |   |                             |                         |                         |             |       |              |
| Ending allowance attributable to loans: |   |                            |   |                             |                         |                         |             |       |              |
| Individually evaluated for impairment   | \$ 268  | \$                         | \$  | \$ 644                      | \$ 137                  | \$                      | \$          |       | \$ 1,049     |
| Collectively evaluated for impairment   | 30,923  | 6,780                      | 7,580   | 91,927                      | 22,168                  | 3,030                   | 11,238      |       | 173,646      |
| Total ending allowance balance          | \$ 31,191                                       | \$ 6,780                   | \$ 7,580  | \$ 92,571                   | \$ 22,305               | \$ 3,030                | \$ 11,238   |       | \$ 174,695   |
| Loans:                                  |   |                            |   |                             |                         |                         |             |       |              |
| Individually evaluated for impairment   | \$ 41,818                                       | \$ 20,311                  | \$ 5,874  | \$ 39,505                   | \$ 15,468               | \$                      | \$          |       | \$ 122,976   |
| Collectively evaluated for impairment   | 1,719,606                                       | 276,271                    | 435,644   | 655,661                     | 1,263,312               | 130,656                 |             |       | 4,481,150    |
| Total loans                             | \$ 1,761,424                                    | \$ 296,582                 | \$ 441,518                                      | \$ 695,166                  | \$ 1,278,780            | \$ 130,656              | \$          |       | \$ 4,604,126 |
| <b>Six Months Ended June 30, 2010</b>   |   |                            |   |                             |                         |                         |             |       |              |
| Allowance for loan losses:              |   |                            |   |                             |                         |                         |             |       |              |
| Beginning balance                       | \$ 19,208                                       | \$ 5,861                   | \$ 6,892  | \$ 93,585                   | \$ 17,266               | \$ 2,545                | \$ 10,245   |       | \$ 155,602   |
| Charge-offs                             | (12,727)  | (3,671)                    | (6,318)   | (85,971)                    | (11,392)                | (2,546)                 |             |       | (122,625)    |
| Recoveries                              | 1,006   | 5                          | 1,341   | 1,356                       | 324                     | 602                     |             |       | 4,634        |

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|   |              |            |            |            |              |            |           |              |
|---|--------------|------------|------------|------------|--------------|------------|-----------|--------------|
| Provision                               | 11,726       | 6,209      | 7,365      | 95,794     | 13,005       | 2,171      | 230       | 136,500      |
| Ending balance                          | \$ 19,213    | \$ 8,404   | \$ 9,280   | \$ 104,764 | \$ 19,203    | \$ 2,772   | \$ 10,475 | \$ 174,111   |
| Ending allowance attributable to loans: |              |            |            |            |              |            |           |              |
| Individually evaluated for impairment   | \$           | \$ 203     | \$ 30      | \$ 685     | \$ 222       | \$         | \$        | \$ 1,140     |
| Collectively evaluated for impairment   | 19,213       | 8,201      | 9,250      | 104,079    | 18,981       | 2,772      | 10,475    | 172,971      |
| Total ending allowance balance          | \$ 19,213    | \$ 8,404   | \$ 9,280   | \$ 104,764 | \$ 19,203    | \$ 2,772   | \$ 10,475 | \$ 174,111   |
| Loans:                                  |              |            |            |            |              |            |           |              |
| Individually evaluated for impairment   | \$ 48,018    | \$ 16,917  | \$ 7,909   | \$ 65,622  | \$ 24,106    | \$         | \$        | \$ 162,572   |
| Collectively evaluated for impairment   | 1,732,124    | 325,223    | 433,188    | 754,308    | 1,331,476    | 134,139    |           | 4,710,458    |
| Total loans                             | \$ 1,780,142 | \$ 342,140 | \$ 441,097 | \$ 819,930 | \$ 1,355,582 | \$ 134,139 | \$        | \$ 4,873,030 |

United reviews all loans that are on nonaccrual with a balance of \$500,000 or greater for impairment. A loan is considered impaired when, based on current events and circumstances, it is probable that all amounts due, according to the contractual terms of the loan, will not be collected. Impaired loans are measured based on the present value of expected future cash flows, discounted at the loan's effective interest rate, at the loan's observable market price, or the fair value of the collateral if the loan is collateral dependent. Interest payments received on impaired loans are applied as a reduction of the outstanding principal balance.

In the first quarter 2011, United's Board of Directors adopted an accelerated problem asset disposition plan which included the bulk sale of \$267 million in classified loans. Those loans were classified as held for sale at the end of the first quarter and were written down to the expected proceeds from the sale. The charge-offs on the loans transferred to held for sale in anticipation of the bulk loan sale which closed on April 18, 2011, increased first quarter 2011 loan charge-offs by \$186 million. The actual loss on the bulk loan sale at closing was less than the amount charged-off in the first quarter, resulting in a \$7.27 million reduction of second quarter 2011 charge-offs.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The recorded investments in individually evaluated impaired loans at June 30, 2011, December 31, 2010 and June 30, 2010 were as follows (*in thousands*).

|  | September 30,<br>June 30,<br>2011 | September 30,<br>December 31,<br>2010 | September 30,<br>June 30,<br>2010 |
|--|-----------------------------------|---------------------------------------|-----------------------------------|
| Period-end loans with no allocated allowance for loan losses | \$ 32,791                         | \$ 115,338                            | \$ 150,083                        |
| Period-end loans with allocated allowance for loan losses    | 2,862                             | 7,638                                 | 12,489                            |
| Total  | \$ 35,653                         | \$ 122,976                            | \$ 162,572                        |

|   |          |          |          |
|---|----------|----------|----------|
| Amount of allowance for loan losses allocated | \$ 1,167 | \$ 1,049 | \$ 1,140 |
|---|----------|----------|----------|

The average balances of impaired loans and income recognized on impaired loans while they were considered impaired is presented below for the three and six months ended June 30, 2011 and 2010 (*in thousands*).

|  | September 30,<br>Three Months Ended<br>June 30, |            | September 30,<br>Six Months Ended<br>June 30, |            |
|--|---|------------|---|------------|
|  | 2011  | 2010       | 2011  | 2010       |
| Average balance of individually evaluated impaired loans during period | \$ 42,099                                       | \$ 171,469 | \$ 68,631                                     | \$ 191,161 |
| Interest income recognized during impairment                           |   |            |   |            |
| Cash-basis interest income recognized                                  |   |            |   |            |

The following table presents loans individually evaluated for impairment by class of loans as of June 30, 2011, December 31, 2010 and June 30, 2010 (*in thousands*).

|  | 00000<br>June 30, 2011         |                        |   | 00000<br>December 31, 2010     |                        |   | 00000<br>June 30, 2010         |                        |   |
|--|--------------------------------|------------------------|---|--------------------------------|------------------------|---|--------------------------------|------------------------|---|
|  | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Allowance<br>for<br>Loan<br>Losses<br>Allocated | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Allowance<br>for<br>Loan<br>Losses<br>Allocated | Unpaid<br>Principal<br>Balance | Recorded<br>Investment | Allowance<br>for<br>Loan<br>Losses<br>Allocated |
| With no related allowance recorded:      |                                |                        |   |                                |                        |   |                                |                        |   |
| Commercial (secured by real estate)      | \$ 19,653                      | \$ 13,572              | \$  | \$ 60,238                      | \$ 39,588              | \$  | \$ 63,663                      | \$ 48,018              | \$  |
| Commercial construction                  |                                |                        |   | 33,898                         | 20,311                 |   | 21,563                         | 11,810                 |   |
| Commercial (commercial and industrial)   |                                |                        |   | 10,115                         | 5,874                  |   | 9,212                          | 7,172                  |   |
| Total commercial                         | 19,653                         | 13,572                 |   | 104,251                        | 65,773                 |   | 94,438                         | 67,000                 |   |
| Residential construction                 | 27,441                         | 12,611                 |   | 59,502                         | 34,597                 |   | 128,082                        | 62,595                 |   |
| Residential mortgage                     | 10,006                         | 6,608                  |   | 21,528                         | 14,968                 |   | 28,026                         | 20,488                 |   |
| Consumer installment                     |                                |                        |   |                                |                        |   |                                |                        |   |
| Total with no related allowance recorded | 57,100                         | 32,791                 |   | 185,281                        | 115,338                |   | 250,546                        | 150,083                |   |

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With an allowance recorded:

|  |           |           |          |            |            |          |            |            |          |
|--|-----------|-----------|----------|------------|------------|----------|------------|------------|----------|
| Commercial (secured by real estate)    | 1,398     | 1,208     | 78       | 2,230      | 2,230      | 268      |            |            |          |
| Commercial construction                | 1,441     | 1,015     | 450      |            |            |          | 5,146      | 5,107      | 203      |
| Commercial (commercial and industrial) |           |           |          |            |            |          | 737        | 737        | 30       |
| Total commercial                       | 2,839     | 2,223     | 528      | 2,230      | 2,230      | 268      | 5,883      | 5,844      | 233      |
| Residential construction               |           |           |          | 14,480     | 4,908      | 644      | 3,197      | 3,027      | 685      |
| Residential mortgage                   | 639       | 639       | 639      | 500        | 500        | 137      | 3,618      | 3,618      | 222      |
| Consumer installment                   |           |           |          |            |            |          |            |            |          |
| Total with an allowance recorded       | 3,478     | 2,862     | 1,167    | 17,210     | 7,638      | 1,049    | 12,698     | 12,489     | 1,140    |
| Total                                  | \$ 60,578 | \$ 35,653 | \$ 1,167 | \$ 202,491 | \$ 122,976 | \$ 1,049 | \$ 263,244 | \$ 162,572 | \$ 1,140 |

There were no loans more than 90 days past due and still accruing interest at June 30, 2011, December 31, 2010 or June 30, 2010. Nonaccrual loans at June 30, 2011, December 31, 2010 and June 30, 2010 were \$71.1 million, \$179 million and \$224 million, respectively. Nonaccrual loans include both smaller balance homogeneous loans that are collectively evaluated for impairment and individually evaluated impaired loans with larger balances.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table presents the recorded investment (unpaid principal less amounts charged-off) in nonaccrual loans by loan class as of June 30, 2011, December 31, 2010 and June 30, 2010 (*in thousands*).

|  | September 30,<br>June 30,<br>2011 | September 30,<br>Nonaccrual Loans<br>December 31,<br>2010 | September 30,<br>June 30,<br>2010 |
|--|-----------------------------------|---|-----------------------------------|
| Commercial (secured by real estate)    | \$ 17,764                         | \$ 44,927   | \$ 56,013                         |
| Commercial construction                | 2,782                             | 21,374  | 17,872                            |
| Commercial (commercial and industrial) | 1,998                             | 5,611   | 7,245                             |
| Total commercial                       | 22,544                            | 71,912  | 81,130                            |
| Residential construction               | 22,643                            | 54,505  | 88,375                            |
| Residential mortgage                   | 24,809                            | 51,083  | 53,175                            |
| Consumer installment                   | 1,069                             | 1,594   | 1,655                             |
| Total                                  | \$ 71,065                         | \$ 179,094  | \$ 224,335                        |

Balance as a percentage of unpaid principal 64.5% 67.2% 69.4%

The following table presents the aging of the recorded investment in past due loans as of June 30, 2011, December 31, 2010 and June 30, 2010 by class of loans (*in thousands*).

|  | September 30,<br>30 -<br>59 Days<br>Past Due | September 30,<br>60 -<br>89 Days<br>Past Due | September 30,<br>Greater<br>Than 90<br>Days Past<br>Due | September 30,<br>Total Past<br>Due | September 30,<br>Loans Not<br>Past Due | September 30,<br>Total |
|--|--|--|---|------------------------------------|--|------------------------|
| <b>As of June 30, 2011</b>             |  |  |   |                                    |  |                        |
| Commercial (secured by real estate)    | \$ 6,990                                     | \$ 2,001                                     | \$ 11,605   | \$ 20,596                          | \$ 1,721,158                           | \$ 1,741,754           |
| Commercial construction                | 930  | 651  | 1,985   | 3,566                              | 191,624                                | 195,190                |
| Commercial (commercial and industrial) | 1,496  | 624  | 809   | 2,929                              | 425,129                                | 428,058                |
| Total commercial                       | 9,416  | 3,276  | 14,399  | 27,091                             | 2,337,911                              | 2,365,002              |
| Residential construction               | 2,942  | 2,242  | 15,774  | 20,958                             | 480,951                                | 501,909                |
| Residential mortgage                   | 13,788                                       | 3,594  | 12,678  | 30,060                             | 1,147,166                              | 1,177,226              |
| Consumer installment                   | 1,234  | 353  | 273   | 1,860                              | 117,450                                | 119,310                |
| Total loans                            | \$ 27,380                                    | \$ 9,465                                     | \$ 43,124   | \$ 79,969                          | \$ 4,083,478                           | \$ 4,163,447           |

**As of December 31, 2010**

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|  |    |        |    |        |    |         |    |         |    |           |    |           |
|--|----|--------|----|--------|----|---------|----|---------|----|-----------|----|-----------|
| Commercial (secured by real estate)    | \$ | 10,697 | \$ | 3,672  | \$ | 19,457  | \$ | 33,826  | \$ | 1,727,598 | \$ | 1,761,424 |
| Commercial construction                |    | 4,616  |    | 2,917  |    | 9,189   |    | 16,722  |    | 279,860   |    | 296,582   |
| Commercial (commercial and industrial) |    | 2,016  |    | 2,620  |    | 3,092   |    | 7,728   |    | 433,790   |    | 441,518   |
| Total commercial                       |    | 17,329 |    | 9,209  |    | 31,738  |    | 58,276  |    | 2,441,248 |    | 2,499,524 |
| Residential construction               |    | 13,599 |    | 5,158  |    | 34,673  |    | 53,430  |    | 641,736   |    | 695,166   |
| Residential mortgage                   |    | 24,375 |    | 7,780  |    | 38,209  |    | 70,364  |    | 1,208,416 |    | 1,278,780 |
| Consumer installment                   |    | 2,104  |    | 462    |    | 808     |    | 3,374   |    | 127,282   |    | 130,656   |
| Total loans                            | \$ | 57,407 | \$ | 22,609 | \$ | 105,428 | \$ | 185,444 | \$ | 4,418,682 | \$ | 4,604,126 |

**As of June 30, 2010**

|  |    |        |    |        |    |         |    |         |    |           |    |           |
|--|----|--------|----|--------|----|---------|----|---------|----|-----------|----|-----------|
| Commercial (secured by real estate)    | \$ | 18,192 | \$ | 8,636  | \$ | 36,010  | \$ | 62,838  | \$ | 1,717,304 | \$ | 1,780,142 |
| Commercial construction                |    | 10,563 |    | 1,307  |    | 10,451  |    | 22,321  |    | 319,819   |    | 342,140   |
| Commercial (commercial and industrial) |    | 4,175  |    | 1,668  |    | 3,775   |    | 9,618   |    | 431,479   |    | 441,097   |
| Total commercial                       |    | 32,930 |    | 11,611 |    | 50,236  |    | 94,777  |    | 2,468,602 |    | 2,563,379 |
| Residential construction               |    | 33,499 |    | 10,224 |    | 48,302  |    | 92,025  |    | 727,905   |    | 819,930   |
| Residential mortgage                   |    | 28,905 |    | 7,707  |    | 40,271  |    | 76,883  |    | 1,278,699 |    | 1,355,582 |
| Consumer installment                   |    | 2,776  |    | 618    |    | 754     |    | 4,148   |    | 129,991   |    | 134,139   |
| Total loans                            | \$ | 98,110 | \$ | 30,160 | \$ | 139,563 | \$ | 267,833 | \$ | 4,605,197 | \$ | 4,873,030 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

There were no specific reserves established for loans considered to be troubled debt restructurings at June 30, 2011 and June 30, 2010. As of December 31, 2010, \$173,000 of specific reserves were allocated to customers whose loan terms have been modified in troubled debt restructurings. United committed to lend additional amounts totaling up to \$396,000, \$1.17 million, and \$1.19 million as of June 30, 2011 and December 31, 2010, and June 30, 2010 respectively, to customers with outstanding loans that are classified as troubled debt restructurings.

The following table presents additional information on troubled debt restructurings including the number of loan contracts restructured and the pre and post modification recorded investment. Also included in the table are the number of contracts and the recorded investment for those troubled debt restructurings that have subsequently defaulted (*dollars in thousands*).

|  | September 30,<br>Number of<br>Contracts | September 30,<br>Pre-<br>Modification<br>Outstanding<br>Recorded<br>Investment | September 30,<br>Post-<br>Modification<br>Outstanding<br>Recorded<br>Investment | September 30,<br>Troubled Debt<br>Restructurings That Have<br>Subsequently Defaulted<br>Number of<br>Contracts | September 30,<br>Recorded<br>Investment |
|--|---|--|---|--|---|
| <b>As of June 30, 2011</b>             |   |  |   |  |   |
| Commercial (secured by real estate)    | 31                                      | \$ 24,946  | \$ 21,998   | 4  | \$ 1,580                                |
| Commercial construction                | 5                                       | 9,477  | 9,477   |  |   |
| Commercial (commercial and industrial) | 5                                       | 156  | 156   |  |   |
| Total commercial                       | 41                                      | 34,579   | 31,631  | 4  | 1,580                                   |
| Residential construction               | 46                                      | 11,741   | 10,718  | 4  | 763                                     |
| Residential mortgage                   | 29                                      | 3,937  | 3,784   | 2  | 155                                     |
| Consumer installment                   | 6                                       | 111  | 111   |  |   |
| Total loans                            | 122                                     | \$ 50,368  | \$ 46,244   | 10   | \$ 2,498                                |
| <b>As of December 31, 2010</b>         |   |  |   |  |   |
| Commercial (secured by real estate)    | 41                                      | \$ 40,649  | \$ 36,759   | 3  | \$ 1,402                                |
| Commercial construction                | 16                                      | 37,980   | 37,067  | 2  | 1,083                                   |
| Commercial (commercial and industrial) | 7                                       | 645  | 364   | 1  | 7                                       |
| Total commercial                       | 64                                      | 79,274   | 74,190  | 6  | 2,492                                   |
| Residential construction               | 63                                      | 22,012   | 20,782  | 11   | 2,028                                   |
| Residential mortgage                   | 43                                      | 6,574  | 6,285   | 4  | 324                                     |
| Consumer installment                   | 7                                       | 124  | 124   |  |   |
| Total loans                            | 177                                     | \$ 107,984   | \$ 101,381  | 21   | \$ 4,844                                |
| <b>As of June 30, 2010</b>             |   |  |   |  |   |
| Commercial (secured by real estate)    | 44                                      | \$ 34,629  | \$ 32,986   | 1  | \$ 103                                  |
| Commercial construction                | 8                                       | 18,437   | 18,402  |  |   |
| Commercial (commercial and industrial) | 7                                       | 265  | 265   |  |   |
| Total commercial                       | 59                                      | 53,331   | 51,653  | 1  | 103                                     |
| Residential construction               | 44                                      | 20,234   | 18,758  | 7  | 1,478                                   |
| Residential mortgage                   | 33                                      | 6,980  | 6,518   | 2  | 639                                     |

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|                      |     |    |        |    |        |    |          |
|----------------------|-----|----|--------|----|--------|----|----------|
| Consumer installment | 5   |    | 987    |    | 987    |    |          |
| Total loans          | 141 | \$ | 81,532 | \$ | 77,916 | 10 | \$ 2,220 |

**Risk Ratings**

United categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, current economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continuous basis. United uses the following definitions for its risk ratings:

**Watch.** Weakness exists that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. Collateral values generally afford adequate coverage, but may not be immediately marketable.



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

**Substandard.** Specific and well-defined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. Immediate corrective action is necessary.

**Doubtful.** Specific weaknesses characterized as Substandard that are severe enough to make collection in full unlikely. There is no reliable secondary source of full repayment.

**Loss.** Loans categorized as Loss have the same characteristics as Doubtful however probability of loss is certain. Loans classified as Loss are generally charged-off.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. Loans listed as not rated are generally deposit account overdrafts that have not been assigned a grade.

As of June 30, 2011, December 31, 2010 and June 30, 2010, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (*in thousands*).

|  | September 30,<br>Pass | September 30,<br>Watch | September 30,<br>Substandard | September 30,<br>Doubtful /<br>Loss | September 30,<br>Not<br>Rated | September 30,<br>Total |
|--|-----------------------|------------------------|------------------------------|-------------------------------------|-------------------------------|------------------------|
| <b><u>As of June 30, 2011</u></b>      |                       |                        |                              |                                     |                               |                        |
| Commercial (secured by real estate)    | \$ 1,508,284          | \$ 98,175              | \$ 135,295                   | \$                                  | \$                            | \$ 1,741,754           |
| Commercial construction                | 143,609               | 17,452                 | 34,129                       |                                     |                               | 195,190                |
| Commercial (commercial and industrial) | 404,704               | 3,682                  | 18,647                       |                                     | 1,025                         | 428,058                |
| Total commercial                       | 2,056,597             | 119,309                | 188,071                      |                                     | 1,025                         | 2,365,002              |
| Residential construction               | 353,769               | 51,223                 | 96,917                       |                                     |                               | 501,909                |
| Residential mortgage                   | 1,046,255             | 35,775                 | 95,196                       |                                     |                               | 1,177,226              |
| Consumer installment                   | 114,718               | 608                    | 3,984                        |                                     |                               | 119,310                |
| Total loans                            | \$ 3,571,339          | \$ 206,915             | \$ 384,168                   | \$                                  | \$ 1,025                      | \$ 4,163,447           |

**As of December 31, 2010**

|  |              |           |            |    |       |              |
|--|--------------|-----------|------------|----|-------|--------------|
| Commercial (secured by real estate)    | \$ 1,476,974 | \$ 82,762 | \$ 201,688 | \$ | \$    | \$ 1,761,424 |
| Commercial construction                | 174,049      | 10,413    | 112,120    |    |       | 296,582      |
| Commercial (commercial and industrial) | 402,969      | 15,153    | 22,379     |    | 1,017 | 441,518      |
| Total commercial                       | 2,053,992    | 108,328   | 336,187    |    | 1,017 | 2,499,524    |
| Residential construction               | 398,926      | 82,973    | 213,267    |    |       | 695,166      |

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|                      |              |            |            |    |          |              |
|----------------------|--------------|------------|------------|----|----------|--------------|
| Residential mortgage | 1,103,487    | 38,378     | 136,915    |    |          | 1,278,780    |
| Consumer installment | 125,134      | 650        | 4,872      |    |          | 130,656      |
| Total loans          | \$ 3,681,539 | \$ 230,329 | \$ 691,241 | \$ | \$ 1,017 | \$ 4,604,126 |

**As of June 30, 2010**

|  |              |            |            |      |          |              |
|--|--------------|------------|------------|------|----------|--------------|
| Commercial (secured by real estate)    | \$ 1,500,246 | \$ 83,078  | \$ 196,818 | \$   | \$       | \$ 1,780,142 |
| Commercial construction                | 210,471      | 35,360     | 96,309     |      |          | 342,140      |
| Commercial (commercial and industrial) | 402,795      | 7,858      | 29,285     |      | 1,159    | 441,097      |
| Total commercial                       | 2,113,512    | 126,296    | 322,412    |      | 1,159    | 2,563,379    |
| Residential construction               | 485,047      | 97,208     | 237,675    |      |          | 819,930      |
| Residential mortgage                   | 1,173,580    | 49,337     | 132,665    |      |          | 1,355,582    |
| Consumer installment                   | 127,717      | 410        | 6,008      | 4    |          | 134,139      |
| Total loans                            | \$ 3,899,856 | \$ 273,251 | \$ 698,760 | \$ 4 | \$ 1,159 | \$ 4,873,030 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

**Note 7 Foreclosed Property**

Major classifications of foreclosed properties at June 30, 2011, December 31, 2010 and June 30, 2010 are summarized as follows (*in thousands*).

|                                     | September 30,<br>June 30,<br>2011 | September 30,<br>December 31,<br>2010 | September 30,<br>June 30,<br>2010 |
|-------------------------------------|-----------------------------------|---------------------------------------|-----------------------------------|
| Commercial (secured by real estate) | \$ 11,944                         | \$ 25,893                             | \$ 14,390                         |
| Commercial construction             | 6,764                             | 17,808                                | 11,699                            |
| <b>Total commercial</b>             | <b>18,708</b>                     | <b>43,701</b>                         | <b>26,089</b>                     |
| Residential construction            | 47,916                            | 91,385                                | 80,327                            |
| Residential mortgage                | 11,346                            | 23,687                                | 26,066                            |
| <b>Total foreclosed property</b>    | <b>77,970</b>                     | <b>158,773</b>                        | <b>132,482</b>                    |
| Less valuation allowance            | 30,386                            | 16,565                                | 8,572                             |
| <b>Foreclosed property, net</b>     | <b>\$ 47,584</b>                  | <b>\$ 142,208</b>                     | <b>\$ 123,910</b>                 |

|   |       |       |       |
|---|-------|-------|-------|
| Balance as a percentage of original loan unpaid principal | 32.6% | 64.4% | 71.9% |
|---|-------|-------|-------|

Activity in the valuation allowance for foreclosed property is presented in the following table (*in thousands*).

|                                 | September 30,<br>Three Months Ended<br>June 30, |                 | September 30,<br>Six Months Ended<br>June 30, |                 |
|---------------------------------|---|-----------------|---|-----------------|
|                                 | 2011  | 2010            | 2011  | 2010            |
| Balance at beginning of year    | \$ 53,023                                       | \$ 9,992        | \$ 16,565                                     | \$ 7,433        |
| Additions charged to expense    | 3,118   | 6,094           | 51,703  | 10,673          |
| Direct write downs              | (25,755)  | (7,514)         | (37,882)                                      | (9,534)         |
| <b>Balance at end of period</b> | <b>\$ 30,386</b>                                | <b>\$ 8,572</b> | <b>\$ 30,386</b>                              | <b>\$ 8,572</b> |

Expenses related to foreclosed assets include (*in thousands*).

|  | September 30,<br>Three Months Ended<br>June 30, |                  | September 30,<br>Six Months Ended<br>June 30, |                  |
|--|---|------------------|---|------------------|
|  | 2011  | 2010             | 2011  | 2010             |
| Net (gain) loss on sales                 | \$ (3,218)                                      | \$ 5,098         | \$ 8,802                                      | \$ 8,616         |
| Provision for unrealized losses          | 3,118   | 6,094            | 51,703  | 10,673           |
| Operating expenses, net of rental income | 1,991   | 3,348            | 6,285   | 6,064            |
| <b>Total foreclosed property expense</b> | <b>\$ 1,891</b>                                 | <b>\$ 14,540</b> | <b>\$ 66,790</b>                              | <b>\$ 25,353</b> |



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 8 Earnings Per Share

United is required to report on the face of the statement of operations, earnings (loss) per common share with and without the dilutive effects of potential common stock issuances from instruments such as options, convertible securities and warrants. Basic earnings per common share is based on the weighted average number of common shares outstanding during the period while the effects of potential common shares outstanding during the period are included in diluted earnings per common share. During the three and six months ended June 30, 2011 and 2010, United accrued dividends on preferred stock, including accretion of discounts, as shown in the following table (*in thousands*).

|   | September 30,<br>Three Months Ended<br>June 30,<br>2011 | September 30,<br>Three Months Ended<br>June 30,<br>2010 | September 30,<br>Six Months Ended<br>June 30,<br>2011 | September 30,<br>Six Months Ended<br>June 30,<br>2010 |
|---|---|---|---|---|
| Series A 6% fixed                                       | \$ 4  | \$ 4  | \$ 7  | \$ 7  |
| Series B 5% fixed until December 6, 2013, 9% thereafter | 2,598   | 2,573   | 5,200   | 5,142   |
| Series D LIBOR plus 9.6875%, resets quarterly           | 414   |   | 587   |   |
| Total preferred stock dividends                         | \$ 3,016  | \$ 2,577  | \$ 5,794  | \$ 5,149  |

All preferred stock dividends are payable quarterly.

Series B preferred stock was issued at a discount. Dividend amounts shown include discount accretion for each period.

There is no dilution from potentially dilutive securities for the six months ended June 30, 2011 and the three and six months ended June 30, 2010, due to the antidilutive effect of the net loss for those periods.

The following table sets forth the computation of basic and diluted loss per share for the three and six months ended June 30, 2011 and 2010 (*in thousands, except per share data*).

|   | September 30,<br>Three Months Ended<br>June 30,<br>(As restated)<br>2011 | September 30,<br>Three Months Ended<br>June 30,<br>2010 | September 30,<br>Six Months Ended<br>June 30,<br>(As restated)<br>2011 | September 30,<br>Six Months Ended<br>June 30,<br>(As restated)<br>2010 |
|---|--|---|--|--|
| Net income (loss) available to common shareholder | \$ 9,012   | \$ (62,109)   | \$ (231,102)   | \$ (97,974)  |

**Weighted average shares outstanding:**

|                               |        |        |        |        |
|-------------------------------|--------|--------|--------|--------|
| Basic                         | 25,427 | 18,905 | 21,965 | 18,891 |
| Effect of dilutive securities |        |        |        |        |
| Convertible securities        | 32,116 |        |        |        |
| Stock options                 |        |        |        |        |
| Warrants                      |        |        |        |        |
| Diluted                       | 57,543 | 18,905 | 21,965 | 18,891 |

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| <b>Earnings (loss) per common share:</b> |    |     |    |        |    |         |    |        |
|--|----|-----|----|--------|----|---------|----|--------|
| Basic                                    | \$ | .35 | \$ | (3.29) | \$ | (10.52) | \$ | (5.19) |
| Diluted                                  | \$ | .16 | \$ | (3.29) | \$ | (10.52) | \$ | (5.19) |

At June 30, 2011, United had a number of potentially dilutive securities outstanding including a warrant to purchase 219,909 common shares at \$61.40 per share issued to the U.S. Treasury in connection with the issuance of United's Series B preferred stock; 129,670 shares issuable upon exercise of warrants attached to trust preferred securities with an exercise price of \$100 per share; 606,112 shares issuable upon exercise of stock options granted to employees with a weighted average exercise price of \$96.11; 390,947 shares issuable upon completion of vesting of restricted stock awards; 1,411,765 shares issuable upon exercise of warrants exercisable at \$21.25 per share granted to Fletcher International in connection with a 2010 asset purchase and sale agreement; 2,476,191 shares issuable upon conversion of preferred stock if Fletcher International exercises its option to purchase \$65 million in convertible preferred stock, convertible at \$26.25 per share; 1,162,791 shares issuable upon exercise of warrants, exercisable at \$30.10 per share to be granted to Fletcher International upon exercise of its option to acquire preferred stock; and 1,551,126 shares issuable upon exercise of warrants owned by Elm Ridge Off Shore Fund and Elm Ridge Value Fund, exercisable at \$12.50 per share.

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**UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES**
**Notes to Consolidated Financial Statements****Note 9 Derivatives and Hedging Activities****Risk Management Objective of Using Derivatives**

United is exposed to certain risks arising from both its business operations and economic conditions. United principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. United manages interest rate risk primarily by managing the amount, sources, and duration of its investment securities portfolio and debt funding and through the use of derivative financial instruments. Specifically, United enters into derivative financial instruments to manage exposures that arise from business activities that result in the receipt or payment of future known and uncertain cash amounts, the value of which are determined by interest rates. United's derivative financial instruments are used to manage differences in the amount, timing, and duration of United's known or expected cash receipts and its known or expected cash payments principally related to United's loans and wholesale borrowings.

The table below presents the fair value of United's derivative financial instruments as well as their classification on the consolidated balance sheet as of June 30, 2011, December 31, 2010 and June 30, 2010.

Derivatives designated as hedging instruments under ASC 815 *Hedge Accounting* (in thousands).

| Interest Rate<br>Products | September 30,<br>Balance Sheet | September 30,<br>June 30,<br>2011 | September 30,<br>Fair Value<br>December 31,<br>2010 | September 30,<br>June 30,<br>2010 |
|---------------------------|--------------------------------|-----------------------------------|---|-----------------------------------|
|                           | Location                       |                                   |   |                                   |
| Asset derivatives         | Other assets                   | \$                                | \$  | \$ 1,167                          |

As of June 30, 2011, December 31, 2010 and June 30, 2010, United did not have any derivatives in a net liability position.

**Cash Flow Hedges of Interest Rate Risk**

United's objectives in using interest rate derivatives are to add stability to net interest revenue and to manage its exposure to interest rate movements. To accomplish this objective, United primarily uses interest rate swaps as part of its interest rate risk management strategy. For United's variable-rate loans, interest rate swaps designated as cash flow hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable-rate payments over the life of the agreements without exchange of the underlying notional amount. Interest rate floors designated as cash flow hedges involve the receipt of variable-rate amounts from a counterparty if interest rates fall below the strike rate on the contract in exchange for an up front premium. United had no active derivative contracts outstanding at June 30, 2011 or December 31, 2010 that were designated as cash flow hedges of interest rate risk.

The effective portion of changes in the fair value of derivatives designated, and that qualify as cash flow hedges is recorded in accumulated other comprehensive income and is subsequently reclassified into earnings in the period that the hedged forecasted transaction affects earnings. During 2010, such derivatives were used to hedge the variable cash flows associated with existing prime-based, variable-rate loans. The ineffective portion of the change in fair value of the derivatives is recognized directly in earnings. During the three and six months ended June 30, 2011, \$2.81 million and \$4.11 million, respectively, in hedge ineffectiveness was recognized in other fee revenue. During the three and six months ended June 30, 2010, \$120,000 and \$642,000, respectively, in hedge ineffectiveness was recognized in other fee revenue.

Amounts reported in accumulated other comprehensive income related to derivatives will be reclassified to interest revenue as interest payments are received on United's prime-based, variable-rate loans. At June 30, 2011, the amount included in other comprehensive income represents deferred gains from terminated cash flow hedges where the forecasted hedging transaction is expected to remain effective over the remaining unexpired term of the original contract. Such gains are being deferred and recognized over the remaining life of the contract on a straight line basis. During the three and six months ended June 30, 2011, United accelerated the reclassification of \$2.81 million and \$4.11 million, respectively, in gains from terminated positions as a result of forecasted transactions becoming probable not to occur. During the next twelve months, United estimates that an additional \$7.24 million of the deferred gains on terminated cash flow hedging positions will be reclassified as

an increase to interest revenue.

**Fair Value Hedges of Interest Rate Risk**

United is exposed to changes in the fair value of certain of its fixed rate obligations due to changes in LIBOR, a benchmark interest rate. United uses interest rate swaps to manage its exposure to changes in fair value on these instruments attributable to changes in the benchmark interest rate. Interest rate swaps designated as fair value hedges involve the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements without the exchange of the underlying notional amount. As of June 30, 2011 and December 31, 2010, United had no active derivatives designated as fair value hedges of interest rate risk.



## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same line item as the offsetting loss or gain on the related derivatives. During the three and six months ended June 30, 2011 and 2010, United recognized net gains of \$119,000 and \$207,000, respectively, related to ineffectiveness of the fair value hedging relationships. United also recognized a net reduction of interest expense of \$1.38 million for the three months ended June 30, 2010 related to United's fair value hedges, which includes net settlements on the derivatives. For the six months ended June 30, 2010, United recognized a net reduction of interest expense of \$3.16 million, related to United's fair value hedges. There were no active fair value hedges during the first six months of 2011.

**Tabular Disclosure of the Effect of Derivative Instruments on the Income Statement**

The tables below present the effect of United's derivative financial instruments on the consolidated statement of operations for the three and six months ended June 30, 2011 and 2010.

**Derivatives in Fair Value Hedging Relationships** (in thousands).

| Location of Gain (Loss)<br>Recognized in Income<br>on Derivative | September 30,   | September 30, | September 30,  | September 30, |
|--|---|---------------|--|---------------|
|  | Amount of Gain (Loss) Recognized in<br>Income on Derivative<br>2011 | 2010          | Amount of Gain (Loss) Recognized in<br>Income on Hedged Item<br>2011 | 2010          |
| <b>Three Months Ended June 30,</b>                               |   |               |  |               |
| Other fee revenue  | \$  | \$ (1,397)    | \$   | \$ 1,516      |
| <b>Six Months Ended June 30,</b>                                 |   |               |  |               |
| Other fee revenue  | \$  | \$ (2,592)    | \$   | \$ 2,799      |

**Derivatives in Cash Flow Hedging Relationships** (in thousands).

|                                    | September 30,   | September 30, | September 30,   | September 30, | September 30, |
|------------------------------------|---|---------------|---|---------------|---------------|
|                                    | Amount of Gain (Loss)<br>Recognized in Other<br>Comprehensive Income on<br>Derivative (Effective Portion)<br>2011 | 2010          | Gain (Loss) Reclassified from Accumulated Other<br>Comprehensive Income into Income<br>Location<br>2011 | 2010          | 2010          |
| <b>Three Months Ended June 30,</b> |   |               |   |               |               |
|                                    |   |               | Interest<br>revenue   | \$ 2,589      | \$ 4,922      |
|                                    |   |               | Other income  | 2,809         | 120           |
| Interest rate products             | \$  | \$ 840        | Total   | \$ 5,398      | \$ 5,042      |
| <b>Six Months Ended June 30,</b>   |   |               |   |               |               |
|                                    |   |               | Interest<br>revenue   | \$ 5,512      | \$ 10,934     |
|                                    |   |               | Other income  | 4,112         | 643           |
| Interest rate products             | \$  | \$ 2,314      | Total   | \$ 9,624      | \$ 11,577     |

**Credit-risk-related Contingent Features**

United manages its credit exposure on derivatives transactions by entering into a bi-lateral credit support agreement with each counterparty. The credit support agreements require collateralization of exposures beyond specified minimum threshold amounts. The details of these agreements, including the minimum thresholds, vary by counterparty. At June 30, 2011, United had no active derivative positions and therefore no credit support agreements remained in effect.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

**Note 10 Stock-Based Compensation**

United has an equity compensation plan that allows for grants of incentive stock options, nonqualified stock options, restricted stock awards (also referred to as nonvested stock awards), stock awards, performance share awards or stock appreciation rights. Options granted under the plan can have an exercise price no less than the fair market value of the underlying stock at the date of grant. The general terms of the plan include a vesting period (usually four years) with an exercisable period not to exceed ten years. Certain option and restricted stock awards provide for accelerated vesting if there is a change in control (as defined in the plan). As of June 30, 2011, 336,700 additional awards could be granted under the plan, subject to shareholder approval of a 400,000 increase in shares available under the plan. Through June 30, 2011, incentive stock options, nonqualified stock options, restricted stock awards and units and base salary stock grants had been granted under the plan.

The following table shows stock option activity for the first six months of 2011.

| Options                          | September 30,<br>Shares | September 30,<br>Weighted-<br>Average Exercise<br>Price | September 30,<br>Weighted-<br>Average<br>Remaining<br>Contractual<br>Term (Years) | September 30,<br>Aggregate<br>Intrinsic<br>Value (\$000) |
|----------------------------------|-------------------------|---|---|--|
| Outstanding at December 31, 2010 | 678,313                 | \$ 92.99  |   |  |
| Forfeited                        | (6,527)                 | 42.59   |   |  |
| Expired                          | (65,674)                | 69.26   |   |  |
| Outstanding at June 30, 2011     | 606,112                 | 96.11   | 4.4   | \$   |
| Exercisable at June 30, 2011     | 548,453                 | 100.77  | 4.0   |  |

No options were granted during the first six months of 2011. The fair value of each option is estimated on the date of grant using the Black-Scholes model. Because United's option plan has not been in place long enough to gather sufficient information about exercise patterns to establish an expected life, United uses the formula provided by the SEC in Staff Accounting Bulletin (SAB) No. 107 to determine the expected life of options.

The weighted average assumptions used to determine the fair value of stock options are presented in the table below.

|                          | September 30,<br>Six Months Ended<br>June 30,<br>2011 | September 30,<br>Six Months Ended<br>June 30,<br>2010 |
|--------------------------|---|---|
| Expected volatility      | NA  | 55.00%  |
| Expected dividend yield  | NA  | 0.00%   |
| Expected life (in years) | NA  | 6.14  |
| Risk-free rate           | NA  | 3.19%   |

For 2010, expected volatility was determined using United's historical monthly volatility for over a period of 25 quarters ending December 31, 2009. Compensation expense relating to stock options of \$465,000 and \$1.1 million was included in earnings for the six months ended June 30, 2011 and 2010, respectively. Deferred tax benefits of \$181,000 and \$430,000, respectively, were included in the determination of income tax benefit for the six month periods ended June 30, 2011 and 2010. The amount of compensation expense for both periods was determined based on the fair value of the options at the time of grant, multiplied by the number of options granted that are expected to vest, which was then

amortized over the vesting period. The forfeiture rate for options is estimated to be approximately 3% per year. No options were exercised during the first six months of 2011 or 2010.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The table below presents the activity in restricted stock awards for the first six months of 2011.

| Restricted Stock                 | September 30,<br>Shares | September 30,<br>Weighted-<br>Average Grant-<br>Date Fair Value |
|----------------------------------|-------------------------|---|
| Outstanding at December 31, 2010 | 23,214                  | \$ 59.67  |
| Granted                          | 375,532                 | 10.25   |
| Vested                           | (7,799)                 | 51.86   |
| Outstanding at June 30, 2011     | 390,947                 | 12.35   |

Compensation expense for restricted stock is based on the fair value of restricted stock awards at the time of grant, which is equal to the value of United's common stock on the date of grant. The value of restricted stock grants that are expected to vest is amortized into expense over the vesting period. For the six months ended June 30, 2011 and 2010, compensation expense of \$293,000 and \$325,000, respectively, was recognized related to restricted stock awards. The total intrinsic value of the restricted stock was \$4.12 million at June 30, 2011.

As of June 30, 2011, there was \$5.18 million of unrecognized compensation cost related to non-vested stock options and restricted stock awards granted under the plan. That cost is expected to be recognized over a weighted-average period of 2.51 years. The aggregate grant date fair value of options and restricted stock awards that vested during the six months ended June 30, 2011, was \$1.99 million.

**Note 11 Common and Preferred Stock Issued / Common Stock Issuable**

United sponsors a Dividend Reinvestment and Share Purchase Plan ( DRIP ) that allows participants who already own United's common stock to purchase additional shares directly from the company. The DRIP also allows participants to automatically reinvest their quarterly dividends in additional shares of common stock without a commission. United's 401(k) retirement plan regularly purchases shares of United's common stock directly from United. In addition, United has an Employee Stock Purchase Program ( ESPP ) that allows eligible employees to purchase shares of common stock at a 5% discount, with no commission charges. For the six months ended June 30, 2011 and 2010, United issued 78,584 and 41,818 shares, respectively, and increased capital by \$744,000 and \$940,000, respectively, through these programs. The DRIP program has been suspended until 2012 when United expects to regain its S-3 filing status.

United offers its common stock as an investment option in its deferred compensation plan. The common stock component of the deferred compensation plan is accounted for as an equity instrument and is reflected in the consolidated financial statements as common stock issuable. At June 30, 2011 and 2010, 83,575 and 56,954 shares, respectively, were issuable under the deferred compensation plan.

On February 22, 2011, United entered into a share exchange agreement (the Share Exchange Agreement ) with Elm Ridge Offshore Master Fund, Ltd. and Elm Ridge Value Partners, L.P. (collectively referred to as Elm Ridge Parties ). Under the Share Exchange Agreement, the Elm Ridge Parties agreed to transfer to the Company 1,551,126 shares of the Company's common stock in exchange for 16,613 shares of the Company's cumulative perpetual preferred stock, Series D, and warrants to purchase 1,551,126 common shares with an exercise price of \$12.50 per share that expires on August 22, 2013. This exchange transaction did not result in a net increase or decrease to total shareholder's equity for the six months ended June 30, 2011.

During the first quarter of 2011, United entered into investment agreements (the Investment Agreements ) with Corsair Georgia, L.P. ( Corsair ) and a group of institutional investors (the Additional Investors ). United issued 3,467,699 of the Company's common stock for \$9.50 per share, 195,872 shares of mandatorily convertible cumulative non-voting perpetual preferred stock, Series F (the Series F Preferred Stock ), and 151,185 shares of mandatorily convertible cumulative non-voting perpetual preferred stock, Series G (the Series G Preferred Stock ). Under the terms of the Investment Agreements and following receipt of required shareholder approvals which were received on June 16, 2011, at United's annual shareholders' meeting, the Series F Preferred Stock converted into 20,618,090 shares of voting common stock and the Series G Preferred Stock converted into 15,914,209 shares of non-voting common stock. This private placement transaction resulted in an increase to shareholders' equity

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of \$362 million, net of \$18.4 million in issuance costs. Following conversion of the convertible preferred stock, Corsair owned approximately 22.5% of United's total outstanding common stock. The Additional Investors owned approximately 47.2% of United's outstanding common stock.

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UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

Notes to Consolidated Financial Statements

**Note 12 Reclassifications and Reverse Stock Split**

Certain 2010 amounts have been reclassified to conform to the 2011 presentation.

**Note 13 Discontinued Operations**

On March 31, 2010, United completed the sale of its consulting subsidiary, Brintech, Inc. ( Brintech ). The sales price was \$2.9 million with United covering certain costs related to the sale transaction resulting in a net, pre-tax gain of \$2.1 million. As a result of the sale, Brintech is presented in the consolidated financial statements as a discontinued operation with all revenue and expenses related to the sold operations deconsolidated from the consolidated statement of operations for all periods presented. The net results of operations from Brintech are reported on a separate line on the consolidated statement of operations titled Loss from discontinued operations, net of income taxes. The gain from the sale, net of income taxes and selling costs, is presented on a separate line titled Gain from sale of subsidiary, net of income taxes and selling costs.

**Note 14 Transaction with Fletcher International**

On April 1, 2010, United entered into a securities purchase agreement with Fletcher International, Ltd. and the Bank entered into an asset purchase and sale agreement with Fletcher International, Inc. and certain affiliates thereof. Under the terms of the agreements, the Bank sold \$103 million in nonperforming commercial and residential mortgage loans and foreclosed properties to Fletcher's affiliates with a nominal aggregate sales price equal to the Bank's carrying amount. The nonperforming assets sale transaction closed on April 30, 2010. The consideration for the sale consisted of \$20.6 million in cash and a loan for \$82.4 million. Fletcher formed six affiliated LLCs to purchase the nonperforming assets from United. A separate loan was made to each of the affiliated LLCs with the assets of each LLC cross pledged as collateral to each of the six loans. The loans each have a five year term with principal and interest payments required according to a 20-year amortization table. Interest accrues at a fixed rate of 3.5%. Additional principal payments are required prior to the release of properties serving as collateral for the loans as those properties are sold. The loans have paid according to their contractual terms since their inception.

As part of the agreement, Fletcher received a warrant to acquire 1,411,765 shares of United's common stock at a price of \$21.25 per share. The warrant has a nine year term and expires on May 26, 2019. To date, the warrant has not been exercised. In accordance with the terms of the securities purchase agreement, Fletcher has the right during the next two years to purchase up to \$65 million in United's Series C Convertible Preferred Stock. The Series C Convertible Preferred Stock pays a dividend equal to the lesser of 8% or LIBOR plus 4%. The Series C Convertible Preferred Stock is convertible by Fletcher into common stock at \$26.25 per share (2,476,191 shares). If Fletcher had not purchased all of the Series C Convertible Preferred Stock by May 29, 2011, it was required to pay United 5% of the commitment amount not purchased by such date, and it must pay United an additional 5% of the commitment amount not purchased by May 29, 2012. Fletcher has paid United \$3.25 million as it had not purchased the Series C Convertible Preferred Stock as of May 29, 2011. The payment was recorded directly in shareholders equity, net of applicable income tax effects. Fletcher will receive an additional warrant to purchase \$35 million in common stock at \$30.10 per share (1,162,791 shares) when it purchases the last \$35 million of Series C Convertible Preferred Stock. All of the warrants settle on a cashless exercise basis and the net shares to be delivered upon cashless exercise will be less than what would have been issuable if the warrant had been exercised for cash.

All of the components of the transaction, including all equity instruments issued under the securities purchase agreement and the notes receivable received as consideration from the sale of nonperforming assets were recorded at fair value. Because the value of the equity instruments and assets exchanged in the transaction exceeded the value of the cash and notes receivable received, United recorded a loss of \$45.3 million on the transaction with Fletcher in the second quarter of 2010.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The table below presents a summary of the assets and equity instruments transferred and received at their respective fair values (*\$ in thousands, except per share amounts*).

|   | September 30,<br>Valuation Approach | September 30,<br>Fair Value<br>Hierarchy | September 30,<br>Fair Value |
|---|-------------------------------------|--|-----------------------------|
| <b>Warrants Issued / Assets Transferred to Fletcher at Fair Value:</b>                              |                                     |  |                             |
| Warrant to purchase \$30 million in common stock at \$21.25 per share                               | Black-Scholes                       | Level 3                                  | \$ 17,577                   |
| Option to purchase convertible preferred stock and warrant  | Monte-Carlo Simulation              | Level 3                                  | 22,236                      |
| <b>Fair value of equity instruments recognized in capital surplus</b>                               |                                     |  | <b>39,813</b>               |
| Foreclosed properties transferred under Asset Purchase Agreement                                    | Appraised Value                     | Level 2                                  | 33,434                      |
| Nonperforming loans transferred under Asset Purchase Agreement                                      | Collateral Appraised Value          | Level 2                                  | 69,655                      |
| <b>Total nonperforming assets transferred</b>   |                                     |  | <b>103,089</b>              |
| <b>Total value of assets and equity instruments transferred</b>                                     |                                     |  | <b>142,902</b>              |
| <b>Less Cash and Notes Receivable Received in Exchange at Fair Value:</b>                           |                                     |  |                             |
| Cash down payment received from asset sale  | NA                                  | NA                                       | 20,618                      |
| Notes receivable (par value \$82,471, net of \$4,531 discount)                                      | Discounted Cash Flows               | Level 3                                  | 77,940                      |
| <b>Total value of cash and notes receivable received</b>  |                                     |  | <b>98,558</b>               |
| <b>Fair value of assets and equity instruments transferred in excess of cash and notes received</b> |                                     |  | <b>44,344</b>               |
| Transaction fees  |                                     |  | 1,005                       |
| <b>Loss recognized on Fletcher transaction</b>  |                                     |  | <b>\$ 45,349</b>            |

The \$17.6 million value of the warrant to purchase \$30 million in common stock was determined as of April 1, 2010, the date the terms were agreed to. The following modeling assumptions were used: dividend yield 0%; risk-free interest rate 3.89%; current stock price \$23.85; term 9 years; and volatility 33%. Although most of the modeling assumptions were based on observable data, because of the subjectivity involved in estimating expected volatility, the valuation is considered Level 3.

The \$22.2 million value of the option to purchase convertible preferred stock and warrant was determined by an independent valuation firm using a Monte Carlo Simulation method appropriate for valuing complex securities with derivatives. The model uses 50,000 simulations of daily stock price paths using geometric Brownian motion and incorporates in a unified way all conversion, exercise and contingency conditions. Because of the significant assumptions involved in the valuation process, not all of which were based on observable data, the valuation is considered to be Level 3.

The \$103 million of nonperforming assets sold were transferred at United's carrying amount which had previously been written down to appraised value. Because the appraisals were based on sales of similar assets (observable data), the valuation is considered to be Level 2.

The \$82.5 million of notes receivable were recorded at their estimated fair value of \$77.9 million, net of a \$4.5 million interest discount, which was determined based on discounted expected cash flows over the term at a rate commensurate with the credit risk inherent in the notes. The



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contractual rate on the notes is fixed at 3.5% for five years. The discount rate used for purposes of determining the fair value of the notes was 5.48% based on the terms, structure and risk profile of the notes. Note prepayments were estimated based on the expected marketing time for the underlying collateral since the notes require that principal be reduced as the underlying assets are sold. The valuation is considered Level 3 due to estimated prepayments which have a significant impact on the value and are not based on observable data.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

## Note 15 Assets and Liabilities Measured at Fair Value

## Assets and Liabilities Measured at Fair Value on a Recurring Basis

The table below presents United's assets and liabilities measured at fair value on a recurring basis as of June 30, 2011, December 31, 2010 and June, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

| June 30, 2011                     | September 30,<br>Level 1 | September 30,<br>Level 2 | September 30,<br>Level 3 | September 30,<br>Total |
|-----------------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| <b>Assets</b>                     |                          |                          |                          |                        |
| Securities available for sale:    |                          |                          |                          |                        |
| U.S. Government agencies          | \$                       | \$ 77,477                | \$                       | \$ 77,477              |
| State and political subdivisions  |                          | 26,772                   |                          | 26,772                 |
| Mortgage-backed securities        |                          | 1,588,489                | 4,129                    | 1,592,618              |
| Other                             |                          | 119,396                  | 350                      | 119,746                |
| Deferred compensation plan assets | 3,025                    |                          |                          | 3,025                  |
| Total                             | \$ 3,025                 | \$ 1,812,134             | \$ 4,479                 | \$ 1,819,638           |

|                                      |          |    |    |          |
|--------------------------------------|----------|----|----|----------|
| <b>Liabilities</b>                   |          |    |    |          |
| Deferred compensation plan liability | \$ 3,025 | \$ | \$ | \$ 3,025 |
| Total liabilities                    | \$ 3,025 | \$ | \$ | \$ 3,025 |

| December 31, 2010                 | September 30,<br>Level 1 | September 30,<br>Level 2 | September 30,<br>Level 3 | September 30,<br>Total |
|-----------------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| <b>Assets</b>                     |                          |                          |                          |                        |
| Securities available for sale:    |                          |                          |                          |                        |
| U.S. Government agencies          | \$                       | \$ 98,480                | \$                       | \$ 98,480              |
| State and political subdivisions  |                          | 28,442                   |                          | 28,442                 |
| Mortgage-backed securities        |                          | 986,074                  | 4,934                    | 991,008                |
| Other                             |                          | 106,137                  | 350                      | 106,487                |
| Deferred compensation plan assets | 3,252                    |                          |                          | 3,252                  |
| Total                             | \$ 3,252                 | \$ 1,219,133             | \$ 5,284                 | \$ 1,227,669           |

|                                      |          |    |    |          |
|--------------------------------------|----------|----|----|----------|
| <b>Liabilities</b>                   |          |    |    |          |
| Deferred compensation plan liability | \$ 3,252 | \$ | \$ | \$ 3,252 |
| Total liabilities                    | \$ 3,252 | \$ | \$ | \$ 3,252 |

| June 30, 2010 | September 30,<br>Level 1 | September 30,<br>Level 2 | September 30,<br>Level 3 | September 30,<br>Total |
|---------------|--------------------------|--------------------------|--------------------------|------------------------|
|---------------|--------------------------|--------------------------|--------------------------|------------------------|

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**Assets**

Securities available for sale:

|                                   |    |       |         |           |        |        |         |           |
|-----------------------------------|----|-------|---------|-----------|--------|--------|---------|-----------|
| U.S. Government agencies          | \$ | \$    | 179,172 | \$        | 38,523 | \$     | 217,695 |           |
| State and political subdivisions  |    |       | 33,985  |           |        |        | 33,985  |           |
| Mortgage-backed securities        |    |       | 884,514 |           | 16,254 |        | 900,768 |           |
| Other                             |    |       | 12,278  |           | 1,050  |        | 13,328  |           |
| Deferred compensation plan assets |    | 2,701 |         |           |        |        | 2,701   |           |
| Derivative financial instruments  |    |       | 1,167   |           |        |        | 1,167   |           |
| <b>Total</b>                      | \$ | 2,701 | \$      | 1,111,116 | \$     | 55,827 | \$      | 1,169,644 |

**Liabilities**

|                                      |    |       |    |  |    |  |    |       |
|--------------------------------------|----|-------|----|--|----|--|----|-------|
| Deferred compensation plan liability | \$ | 2,701 | \$ |  | \$ |  | \$ | 2,701 |
| <b>Total liabilities</b>             | \$ | 2,701 | \$ |  | \$ |  | \$ | 2,701 |

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

The following table shows a reconciliation of the beginning and ending balances for assets measured at fair value on a recurring basis using significant unobservable inputs that are classified as Level 3 values (in thousands).

|                              | September 30,<br>Securities<br>Available for Sale |
|------------------------------|---|
| Balance at December 31, 2010 | \$ 5,284  |
| Amounts included in earnings | (13)  |
| Paydowns                     | (792)   |
| Balance at June 30, 2011     | \$ 4,479  |

**Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis**

United may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These include assets that are measured at the lower of cost or market that were recognized at fair value below cost at the end of the period. The table below presents United's assets and liabilities measured at fair value on a nonrecurring basis as of June 30, 2011, December 31, 2010 and June 30, 2010, aggregated by the level in the fair value hierarchy within which those measurements fall (in thousands).

|                          | September 30,<br>Level 1 | September 30,<br>Level 2 | September 30,<br>Level 3 | September 30,<br>Total |
|--------------------------|--------------------------|--------------------------|--------------------------|------------------------|
| <b>June 30, 2011</b>     |                          |                          |                          |                        |
| <b>Assets</b>            |                          |                          |                          |                        |
| Loans                    | \$                       | \$                       | \$ 27,810                | \$ 27,810              |
| Foreclosed properties    |                          |                          | 41,922                   | 41,922                 |
| Total                    | \$                       | \$                       | \$ 69,732                | \$ 69,732              |
| <b>December 31, 2010</b> |                          |                          |                          |                        |
| <b>Assets</b>            |                          |                          |                          |                        |
| Loans                    | \$                       | \$                       | \$ 106,904               | \$ 106,904             |
| Foreclosed properties    |                          |                          | 85,072                   | 85,072                 |
| Total                    | \$                       | \$                       | \$ 191,976               | \$ 191,976             |
| <b>June 30, 2010</b>     |                          |                          |                          |                        |
| <b>Assets</b>            |                          |                          |                          |                        |
| Loans                    | \$                       | \$                       | \$ 140,807               | \$ 140,807             |
| Foreclosed properties    |                          |                          | 70,686                   | 70,686                 |
| Total                    | \$                       | \$                       | \$ 211,493               | \$ 211,493             |

**Assets and Liabilities Not Measured at Fair Value**

For financial instruments that have quoted market prices, those quotes are used to determine fair value. Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that

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approximates reported book value, after taking into consideration any applicable credit risk. If no market quotes are available, financial instruments are valued by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. For off-balance sheet derivative instruments, fair value is estimated as the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

The short maturity of United's assets and liabilities results in having a significant number of financial instruments whose fair value equals or closely approximates carrying value. Such financial instruments are reported in the following balance sheet captions: cash and cash equivalents, mortgage loans held for sale, federal funds purchased, repurchase agreements and other short-term borrowings. The fair value of securities available for sale equals the balance sheet value. As of June 30, 2010 the fair value of interest rate contracts used for balance sheet management was an asset of approximately \$1.17 million. United did not have any active derivative contracts outstanding at June 30, 2011 or December 31, 2010.

## UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES

## Notes to Consolidated Financial Statements

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. Because no ready market exists for a significant portion of United's financial instruments, fair value estimates are based on many judgments. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have significant effect on fair value estimates and have not been considered in the estimates.

Off-balance sheet instruments (commitments to extend credit and standby letters of credit) are generally short-term and at variable rates. Therefore, both the carrying amount and the estimated fair value associated with these instruments are immaterial.

The carrying amount and fair values for other financial instruments that are not measured at fair value in United's balance sheet at June 30, 2011, December 31, 2010, and June 30, 2010 are as follows (in thousands).

|                                    | September 30,<br>June 30, 2011 |            | September 30,<br>December 31, 2010 |            | September 30,<br>June 30, 2010 |            |
|------------------------------------|--------------------------------|------------|------------------------------------|------------|--------------------------------|------------|
|                                    | Carrying<br>Amount             | Fair Value | Carrying<br>Amount                 | Fair Value | Carrying<br>Amount             | Fair Value |
| <b>Assets:</b>                     |                                |            |                                    |            |                                |            |
| Securities held to maturity        | \$ 371,578                     | \$ 379,231 | \$ 265,807                         | \$ 267,988 | \$ 322,148                     | \$ 327,497 |
| Loans, net                         | 4,035,809                      | 3,889,669  | 4,429,431                          | 4,196,142  | 4,698,919                      | 4,407,376  |
| <b>Liabilities:</b>                |                                |            |                                    |            |                                |            |
| Deposits                           | 6,183,215                      | 6,174,117  | 6,469,172                          | 6,481,867  | 6,329,512                      | 6,350,449  |
| Federal Home Loan Bank<br>advances | 40,625                         | 43,763     | 55,125                             | 59,498     | 104,138                        | 110,964    |
| Long-term debt                     | 150,186                        | 140,771    | 150,146                            | 93,536     | 150,106                        | 122,949    |

**Note 16 Bulk Sale of Loans**

On April 18, 2011, United completed the bulk sale of \$80.6 million of loans that were reported as held for sale at March 31, 2011. The proceeds from the bulk sale were \$87.9 million which resulted in a reduction of charge-offs in the second quarter of 2011.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-Looking Statements

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, (the Securities Act), and Section 21E of the Securities Exchange Act of 1934, as amended, (the Exchange Act), about United and its subsidiaries. These forward-looking statements are intended to be covered by the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995. Forward-looking statements are not statements of historical fact, and can be identified by the use of forward-looking terminology such as believes, expects, may, will, could, should, projects, plans, goal, targets, potential, seeks, intends, or anticipates or the negative thereof or comparable terminology. Forward-looking statements include discussions of strategy, financial projections, guidance and estimates (including their underlying assumptions), statements regarding plans, objectives, expectations or consequences of various transactions, and statements about the future performance, operations, products and services of United and its subsidiaries. We caution our shareholders and other readers not to place undue reliance on such statements.

Our businesses and operations are and will be subject to a variety of risks, uncertainties and other factors. Consequently, actual results and experience may materially differ from those contained in any forward-looking statements. Such risks, uncertainties and other factors that could cause actual results and experience to differ from those projected include, but are not limited to, the risk factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2010, as well as the following:

our ability to maintain profitability;

our ability to fully realize our deferred tax asset balances, including net operating loss carryforwards;

the condition of the banking system and financial markets;

the results of our most recent internal credit stress test may not accurately predict the impact on our financial condition if the economy was to continue to deteriorate;

our ability to raise capital as may be necessary;

our ability to maintain liquidity or access other sources of funding;

changes in the cost and availability of funding;

the success of the local economies in which we operate;

our concentrations of residential and commercial construction and development loans and commercial real estate loans are subject to unique risks that could adversely affect our earnings;

changes in prevailing interest rates may negatively affect our net income and the value of our assets;

the accounting and reporting policies of United;

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if our allowance for loan losses is not sufficient to cover actual loan losses;

we may be subject to losses due to fraudulent and negligent conduct of our loan customers, third party service providers or employees;

competition from financial institutions and other financial service providers;

the United States Department of Treasury may change the terms of our Series B Preferred Stock;

risks with respect to future expansion and acquisitions;

conditions in the stock market, the public debt market and other capital markets deteriorate;

the impact of the Dodd-Frank Act and related regulations and other changes in financial services laws and regulations;

the failure of other financial institutions;

a special assessment that may be imposed by the Federal Deposit Insurance Corporation ( FDIC ) on all FDIC-insured institutions in the future, similar to the assessment in 2009 that decreased our earnings; and

regulatory or judicial proceedings, board resolutions, informal memorandums of understanding or formal enforcement actions imposed by regulators that occur, or any such proceedings or enforcement actions that is more severe than we anticipate.

Additional information with respect to factors that may cause actual results to differ materially from those contemplated by such forward-looking statements may also be included in other reports that United files with the Securities and Exchange Commission. United cautions that the foregoing list of factors is not exclusive and not to place undue reliance on forward-looking statements. United does not intend to update any forward-looking statement, whether written or oral, relating to the matters discussed in this Form 10-Q.



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**Overview**

The following discussion is intended to provide insight into the results of operations and financial condition of United Community Bank, Inc. ( United ) and its subsidiaries and should be read in conjunction with the consolidated financial statements and accompanying notes.

United is a bank holding company registered with the Federal Reserve under the Bank Holding Company Act of 1956 that was incorporated under the laws of the state of Georgia in 1987 and commenced operations in 1988. At June 30, 2011 United had total consolidated assets of \$7.15 billion, total loans of \$4.16 billion, excluding the loans acquired from Southern Community Bank ( SCB ) that are covered by loss sharing agreements and therefore have a different risk profile. United also had total deposits of \$6.18 billion and stockholders' equity of \$603 million.

United's activities are primarily conducted by its wholly owned Georgia banking subsidiary (the Bank ). The Bank operations are conducted under a community bank model that operates 27 community banks with local bank presidents and boards in north Georgia, the Atlanta-Sandy Springs-Marietta, Georgia metropolitan statistical area (the Atlanta MSA ), the Gainesville, Georgia metropolitan statistical area (the Gainesville MSA ), coastal Georgia, western North Carolina, and east Tennessee.

On March 31, 2010, United sold Brintech, Inc., ( Brintech ) a consulting services firm for the financial services industry, resulting in a pre-tax gain of \$2.1 million, net of selling costs. The income statements for all periods presented reflect Brintech as a discontinued operation with revenue, expenses and income taxes related to Brintech removed from revenue, expenses, income taxes and loss from continuing operations. The balance sheet and cash flow statement have not been adjusted to reflect Brintech's assets and contribution to cash flows were not material.

On June 17, 2011, United completed a 1-for-5 reverse stock split, whereby each 5 shares of United's common stock was reclassified into one share of common stock, and each 5 shares of United's non-voting common stock was reclassified into one share of non-voting common stock. All prior periods presented have been adjusted to reflect the reclassification.

Operating income (loss) from continuing operations and operating income (loss) from continuing operations per diluted share are non-GAAP performance measures. United's management believes that operating performance is useful in analyzing United's financial performance trends since it excludes items that are non-recurring in nature and therefore most of the discussion in this section will refer to operating performance measures. A reconciliation of these operating performance measures to GAAP performance measures is included in the table on page 38.

United reported net operating income from continuing operations of \$12.0 million for the second quarter of 2011. This compared to a net operating loss from continuing operations of \$59.5 million for the second quarter of 2010. Diluted operating income from continuing operations per common share was \$.16 for the second quarter of 2011, compared to a diluted operating loss from continuing operations per common share of \$3.29 for the second quarter of 2010. The loss on sale of nonperforming assets to Fletcher added approximately \$1.59 per share to the diluted operating loss from continuing operations for the second quarter of 2010.

For the six months ended June 30, 2011, United reported a net operating loss from continuing operations of \$225 million. This compared to a net operating loss from continuing operations of \$94.0 million for the first six months of 2010, which included the \$30.0 million after-tax loss from the Fletcher transaction. Net loss for the six months ended June 30, 2010, which includes discontinued operations, totaled \$92.8 million. Diluted operating loss from continuing operations per common share was \$10.52 for the six months ended June 30, 2011, compared with diluted operating loss from continuing operations per common share of \$5.25 for the same period in 2010.

United's operating provision for loan losses was \$11.0 million for the three months ended June 30, 2011, compared to \$61.5 million for the same period in 2010. Net charge-offs for the second quarter of 2011 were \$16.5 million, compared to \$61.3 million for the second quarter of 2010. For the six months ended June 30, 2011, United's operating provision for loan losses was \$201 million, compared to \$137 million for the same period of 2010. Net charge-offs for the first six months of 2011 were \$248 million, compared to \$118 million for the first six months of 2010. During the first quarter of 2011, performing substandard loans with a pre-charge down carrying amount of \$166 million and nonperforming loans with a pre-charge down carrying amount of \$101 million were collectively written down to the expected sales proceeds of \$80.6 million, in conjunction with a bulk transaction (the Bulk Loan Sale ). United recognized net charge-offs of \$186 million related to the transfer of loans to the held for sale classification in the first quarter. The Bulk Loan Sale was completed on April 18, 2011. Proceeds from the sale were greater than originally estimated, resulting in a reduction of second quarter charge-offs of \$7.27 million. As of June 30, 2011, United's allowance for loan losses was \$128 million, or 3.07% of loans, compared to \$174 million, or 3.57% of loans, at June 30, 2010. Nonperforming assets of \$119 million, which excludes assets of SCB that are covered by loss sharing agreements with the FDIC, decreased to 1.66% of total assets at June 30, 2011, compared to 4.42% as of December 31, 2010 and 4.55% as of June 30, 2010. The decrease in this ratio was due to the execution of a plan to sell approximately \$293 million in substandard and nonperforming loans, and to accelerate the disposition of approximately \$142 million in foreclosed properties (the Problem Asset Disposition Plan ) as well as a general improving trend in credit quality indicators.

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Taxable equivalent net interest revenue was \$58.9 million for the second quarter of 2011, compared to \$61.6 million for the same period of 2010. The decrease in net interest revenue was primarily the result of a 19 basis point decrease in the net interest margin offset by a \$69.3 million increase in average interest earning assets. Average loans for the quarter declined \$745 million from the

second quarter of 2010. Net interest margin decreased from 3.60% for the three months ended June 30, 2010 to 3.41% for the same period in 2011. For the six months ended June 30, 2011, taxable equivalent net interest revenue was \$115 million, compared to \$123 million for the same period of 2010. Net interest margin decreased from 3.55% for the six months ended June 30, 2010 to 3.36% for the same period in 2011. Interest reversals on performing loans that were moved to held for sale accounted for 6 basis points of the 19 basis points decrease. Over the past year, United has maintained above normal levels of liquidity. The level of excess liquidity peaked in the first six months of 2011 and lowered the margin by approximately 49 basis points in the first quarter and 76 basis points in the second quarter. In order to reduce the amount of excess liquidity, United has called its callable brokered deposits and does not plan to replace any maturing brokered deposits. Additionally, United has lowered rates on retail certificates of deposit and other deposit products which is expected to result in some balance attrition.

Operating fee revenue increased \$2.33 million, or 20%, and \$2.50 million, or 11% from the second quarter and first six months of 2010, respectively. The increase was primarily attributable to the acceleration of deferred gains related to the ineffectiveness of terminated cash flow hedges. This helped to offset a decline in service charges and fees, which were down \$385,000 and \$1.11 million, respectively, for the three and six month periods, due to regulatory changes.

For the second quarter of 2011, operating expenses of \$48.7 million were down \$54.9 million from the second quarter of 2010. The loss on sale of nonperforming assets in 2010 represented \$45.3 million of the decrease. Lower foreclosed property costs accounted for \$12.6 million of the decrease. For the six months ended June 30, 2011, operating expenses of \$164 million were up \$5.52 million from the same period of 2010. The increase was primarily due to an increase in foreclosed property costs, in anticipation of the Bulk Loan Sale and other accelerated asset dispositions. Foreclosed property costs were up \$41.4 million from the first six months of 2010.

### **Recent Developments**

On June 16, 2011 shareholders approved the conversion of \$195.9 million of Series F and \$151.2 million of Series G Mandatorily Convertible Perpetual Preferred Stock into 20,618,090 shares of United's common stock and 15,914,209 shares of United's non-voting common stock, respectively. The conversion occurred as of the close of business on June 20, 2011 pursuant to the March 30, 2011 private placement agreements with a group of institutional investors.

On February 22, 2011, the Company entered into a share exchange agreement with Elm Ridge Offshore Master Fund, Ltd. and Elm Ridge Value Partners, L.P. (collectively, the Elm Ridge Parties). Under the share exchange agreement, the Elm Ridge Parties agreed to transfer to the Company 1,551,126 shares of the Company's common stock in exchange for 16,613 shares of the Company's cumulative perpetual preferred stock, Series D and warrants to purchase 1,551,126 common shares. See Note 10 to the consolidated financial statements for further details of the share exchange agreement.

Also during the first quarter of 2011, the Board of Directors approved the Problem Asset Disposition Plan. Accordingly, substandard and nonperforming loans were sold by the Bank for an aggregate purchase price of approximately \$87.9 million in the Bulk Loan Sale on April 18, 2011 pursuant to an asset purchase and sale agreement (the Asset Purchase Agreement) entered into by the Bank, CF Southeast LLC (CF Southeast) and CF Southeast Trust 2011-1 (CF Trust) and together with CF Southeast, the Purchasers).

### **Critical Accounting Policies**

The accounting and reporting policies of United are in accordance with accounting principles generally accepted in the United States of America (GAAP) and conform to general practices within the banking industry. The more critical accounting and reporting policies include United's accounting for the allowance for loan losses, fair value measurements, and income taxes. In particular, United's accounting policies related to allowance for loan losses, fair value measurements and income taxes involve the use of estimates and require significant judgment to be made by management. Different assumptions in the application of these policies could result in material changes in United's consolidated financial position or consolidated results of operations. See Asset Quality and Risk Elements herein for additional discussion of United's accounting methodologies related to the allowance for loan losses.

### **GAAP Reconciliation and Explanation**

This Form 10-Q contains non-GAAP financial measures, which are performance measures determined by methods other than in accordance with GAAP. Such non-GAAP financial measures include, among others the following: operating provision for loan losses, operating fee revenue, operating revenue, operating expense, operating (loss) income from continuing operations, operating (loss) income, operating earnings (loss) from continuing operations per share, operating earnings (loss) per share, operating earnings (loss) from continuing operations per diluted share and operating earnings (loss) per diluted share. Management uses these non-GAAP financial measures because it believes they are useful for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. Management believes these non-GAAP financial measures provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as comparison to financial results for prior periods. These

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non-GAAP financial measures should not be considered as a substitute for operating results determined in accordance with GAAP and may not be comparable to other similarly titled financial measures used by other companies. A reconciliation of these operating performance measures to GAAP performance measures is included in on the table on page 38.

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**Discontinued Operations**

Effective March 31, 2010, United sold its Brintech subsidiary. As a result, the operations of Brintech are being accounted for as a discontinued operation. All revenue, including the gain from the sale, expenses and income taxes relating to Brintech have been deconsolidated from the consolidated statement of operations and are presented on one line titled "Loss from discontinued operations" for all periods presented. Because Brintech's assets, liabilities and cash flows were not material to the consolidated balance sheet and statement of cash flows, no such adjustments have been made to those financial statements.

**Transaction with Fletcher International***Description of Transaction*

On April 1, 2010, the Bank entered into an asset purchase and sale agreement (the "Asset Purchase Agreement") with Fletcher International Inc. ("Fletcher Inc.") and five separate limited liability companies ("LLCs") affiliates of Fletcher Inc. for the purpose of acquiring nonperforming assets under the Asset Purchase Agreement. United has no ownership interest in the LLCs. The asset sale transaction was completed on April 30, 2010 with the Bank transferring nonperforming commercial and residential construction loans and foreclosed properties having a carrying value of \$103 million in exchange for cash of \$20.6 million and notes receivable for \$82.5 million.

The loans made to the LLCs in connection with their respective purchases are the same for all six loans. The loans have an initial term of five years and principal and interest payments are based on a 20-year amortization schedule. The assets in the LLCs are all cross-pledged as collateral on all six loans. Correspondingly, prepayments on the loans are required as properties are sold in order for the collateral to be released upon sale. The interest rate during the loan term is fixed at 3.50% for all loans and, accordingly, each loan was recorded at a discount as the interest rate was considered below market. At the time the LLCs were formed, they were capitalized with sufficient cash to make the required 20% down payment on the purchase and 17.5% of the purchase price in cash and securities to cover the first three years of required cash flows. According to the terms of the agreements, at least one year of estimated cash flow requirements must be held in cash. These funds are held in escrow as additional collateral on the loans and cannot be removed by Fletcher Inc. without United's consent. The securities that can be held by the LLCs are marketable equity securities and funds managed by Fletcher affiliates. Carrying costs include debt service payments, servicing fees and other direct costs associated with holding and managing the underlying properties. Cash flow from expected sales of underlying assets (loans/foreclosed real estate) is expected to provide sufficient cash flow to service the loans beyond the first three years and through the remainder of the loan terms. While recent news articles and other sources have questioned the financial health of Fletcher and its affiliates, the loans to the LCCs have performed according to their contractual terms since inception and there have been no delinquencies to date. As a result, even though these loans represent our largest loan relationship, we consider these loans performing and have not established specific reserves related to them. Should our assessment of this loan relationship change, we would then take appropriate action.

Also on April 1, 2010, United and Fletcher International Ltd ("Fletcher Ltd.", together with Fletcher Inc. and their affiliates, "Fletcher"), entered into a securities purchase agreement (the "Securities Purchase Agreement") pursuant to which Fletcher Ltd. agreed to purchase from United, and United agreed to issue and sell to Fletcher Ltd., 65,000 shares of United's Series C convertible preferred stock, par value \$1.00 per share (the "Convertible Preferred Stock"), at a purchase price of \$1,000 per share, for an aggregate purchase price of \$65 million. The Convertible Preferred Stock will bear interest at an annual rate equal to the lesser of 8% or LIBOR + 4%. If all conditions precedent to Fletcher Ltd.'s obligations to purchase the Convertible Preferred Stock have been satisfied and Fletcher Ltd. had not purchased all of the Convertible Preferred Stock by May 29, 2011, it was required to pay United 5% of the commitment amount not purchased by such date, and it must pay United an additional 5% of any commitment amount not purchased by May 29, 2012. Fletcher has paid United \$3.25 million as it had not purchased the Series C Convertible Preferred Stock as of May 29, 2011. As such penalty payment is associated with Fletcher's option to purchase preferred stock and is therefore considered an equity transaction, it was recorded as an increase to capital surplus in shareholders' equity.

The Convertible Preferred Stock is redeemable by Fletcher Ltd. at any time into common stock or non-voting Common Stock Equivalent Junior Preferred Stock ("Junior Preferred Stock") of United, at an equivalent price of \$26.25 per share of common stock (equal to 2,476,190 shares of common stock), subject to certain adjustments. After May 26, 2015, if the closing stock price for United's common stock is above \$60.20, United has the right to require conversion and it is United's intent to convert all of the then outstanding Convertible Preferred Stock into an equivalent amount of common stock or Junior Preferred Stock.

Concurrently with the payment of the \$10 million deposit under the Asset Purchase Agreement by Fletcher, United granted a warrant to Fletcher to purchase Junior Preferred Stock. The warrant was initially equal to \$15 million and was increased to \$30 million upon the completion of the asset sale pursuant to the Asset Purchase Agreement. An additional \$35 million warrant will be issued on a dollar for dollar basis by the aggregate dollar amount of the Convertible Preferred Stock purchased under the Securities Purchase Agreement in excess of \$30 million. The \$30 million warrant price is equivalent to \$21.25 per common share (cash exercise equal to 1,411,765 shares of common stock). The warrant has a nine year term and expires on May 26, 2019. To date, the warrant has not been exercised. The \$35 million warrant price is equivalent to \$30.10 per common share (cash exercise equal to 1,162,791 shares of common stock). The warrants may only be exercised by net share settlement (cashless exercise) and are exercisable for nine years from May 26, 2010, subject to limited extension upon certain events specified in the warrant agreement. All of the warrants settle on a cashless basis and the net shares to be issued to Fletcher Ltd. upon exercise of the warrants will be less than the total shares that would have been issuable if the warrants had been exercised for cash payments.

Also, as part of the transaction, United and Fletcher entered into a servicing agreement whereby United will act as servicer of the nonperforming assets for Fletcher in exchange for a servicing fee of 20 basis points. Because the servicing arrangement is considered a normal servicing arrangement and the fee is appropriate for the services provided, United did not recognize a servicing asset or liability related to the servicing agreement.

#### *Accounting Treatment*

Although the Asset Purchase Agreement and the Securities Purchase Agreement are two separate agreements, they were accounted for as part of one transaction because they were entered into simultaneously and the Securities Purchase Agreement was dependent upon the sale of nonperforming assets. United evaluated this transaction to determine whether the transfer should be accounted for as a sale or a secured borrowing and whether the Fletcher LLCs should be consolidated with United. When evaluating whether the transfer should be accounted for as a sale, United primarily evaluated whether control had been surrendered, the rights of Fletcher to exchange and pledge the assets, and whether United retains effective control, which included evaluating any continuing involvement in the assets. Based on the evaluation, the transfer of assets under the Asset Purchase Agreement meets the definition as a sale under current accounting standards and was accounted for as such. United further evaluated whether the Fletcher LLCs should be consolidated which included evaluating whether United has a controlling financial interest and is therefore the primary beneficiary. This evaluation principally included determining whether United directs the activities that have the most significant impact on the LLCs economic performance and whether United has an obligation to absorb losses or the right to receive benefits that could be significant to the LLCs. Based on that evaluation, the LLCs have not been included as part of the consolidated group of subsidiaries in United's consolidated financial statements.

In addition to evaluating the accounting for the transfer of assets, United considered whether the warrant and the option to purchase convertible preferred stock with an additional warrant should be accounted for as liabilities or equity instruments. In making this evaluation, United considered whether Fletcher or any subsequent holders of the instruments could require settlement of the instruments in cash or other assets rather than common or preferred stock. Because the transaction was structured so that the warrants and option to purchase convertible preferred stock and the additional warrant can only be settled through the issuance of common or preferred stock, United concluded that the warrant and option to purchase convertible preferred stock with an additional warrant should be accounted for as equity instruments.

All of the components of the transaction, including all equity instruments issued under the Securities Purchase Agreement and the notes receivable received as consideration from the sale of nonperforming assets were recorded at fair value. Because the value of the equity instruments and assets exchanged in the transaction exceeded the value of the cash and notes receivable received, United recorded a loss of \$45.3 million on the transaction with Fletcher.

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The table below presents a summary of the assets and equity instruments transferred and received at their respective fair values (\$ in thousands, except per share amounts).

|   | September 30,<br>Valuation Approach | September 30,<br>Fair Value<br>Hierarchy | September 30,<br>Fair<br>Value |
|---|-------------------------------------|--|--------------------------------|
| <b>Warrants Issued / Assets Transferred to Fletcher at Fair Value:</b>                              |                                     |  |                                |
| Warrant to purchase \$30 million in common stock at \$21.25 per share                               | Black-Scholes                       | Level 3                                  | \$ 17,577 <sup>(1)</sup>       |
| Option to purchase convertible preferred stock and warrant  | Monte-Carlo Simulation              | Level 3                                  | 22,236 <sup>(2)</sup>          |
| <b>Fair value of equity instruments recognized in capital surplus</b>                               |                                     |  | <b>39,813</b>                  |
| Foreclosed properties transferred under Asset Purchase Agreement                                    | Appraised Value                     | Level 2                                  | 33,434 <sup>(3)</sup>          |
| Nonperforming loans transferred under Asset Purchase Agreement                                      | Collateral Appraised Value          | Level 2                                  | 69,655 <sup>(3)</sup>          |
| <b>Total nonperforming assets transferred</b>   |                                     |  | <b>103,089</b>                 |
| <b>Total value of assets and equity instruments transferred</b>                                     |                                     |  | <b>142,902</b>                 |
| <b>Cash and Notes Receivable Received in Exchange at Fair Value:</b>                                |                                     |  |                                |
| Cash down payment received from asset sale  | NA                                  | NA                                       | 20,618                         |
| Notes receivable (par value \$82,471, net of \$4,531 discount)                                      | Discounted Cash Flows               | Level 3                                  | 77,940 <sup>(4)</sup>          |
| <b>Total value of cash and notes receivable received</b>  |                                     |  | <b>98,558</b>                  |
| <b>Fair value of assets and equity instruments transferred in excess of cash and notes received</b> |                                     |  | <b>44,344</b>                  |
| Transaction fees  |                                     |  | 1,005                          |
| <b>Loss recognized on Fletcher transaction</b>  |                                     |  | <b>\$ 45,349</b>               |

Notes

(1) The \$17.6 million value of the \$30 million warrant was determined as of April 1, 2010, the date the terms were agreed to and signed. The following modeling assumptions were used: dividend yield 0%; risk-free interest rate 3.89%; current stock price \$23.85; term 9 years; and volatility 33%. Although most of the modeling assumptions were based on observable data, because of the subjectivity involved in estimating expected volatility, the valuation is considered Level 3.

(2) The \$22.2 million value of the option to purchase convertible preferred stock and warrant was determined by an independent valuation firm using a Monte Carlo Simulation method appropriate for valuing complex securities with derivatives. The model uses 50,000 simulations of daily stock price paths using geometric Brownian motion and incorporates in a unified way all conversion, exercise and contingency conditions. Because of the significant assumptions involved in the valuation process, not all of which were based on observable data, the valuation is considered to be Level 3.

(3) The \$103 million of nonperforming assets sold were transferred at United's carrying value which had been written down to appraised value. Because the appraisals were based on sales of similar assets (observable data), the valuation is considered to be Level 2.

(4)

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The \$82.5 million of notes receivable were recorded at their estimated fair value of \$77.9 million, net of a \$4.5 million interest discount, which was determined based on discounted expected cash flows over the term at a rate commensurate with the credit risk inherent in the notes. The contractual rate on the notes is fixed at 3.5% for five years. The discount rate used for purposes of determining the fair value of the notes was 5.48% based on the terms, structure and risk profile of the notes. Note prepayments were estimated based on the expected marketing times for the underlying collateral since the notes require that principal be reduced as the underlying assets are sold. The valuation is considered Level 3 due to estimated prepayments which have a significant impact on the value and are not based on observable data.



**Table 1 Financial Highlights**

**Selected Financial Information**

|                  | September 30,<br>2011<br>(As restated)<br>Second<br>Quarter | September 30,<br>(As restated)<br>First<br>Quarter | September 30,<br>(As restated)<br>Fourth<br>Quarter | September 30,<br>2010<br>Third<br>Quarter | September 30,<br>Second<br>Quarter | September 30,<br>Second<br>Quarter<br>2011-2010<br>Change | September 30,<br>For the Six<br>Months Ended<br>(As restated)<br>2011 | September 30,<br>2010 |
|------------------|---|--|---|---|------------------------------------|---|---|-----------------------|
| Y                | \$ 76,931   | \$ 75,965  | \$ 81,215   | \$ 84,360                                 | \$ 87,699                          |   | \$ 152,896  | \$ 177,548            |
|                  | 17,985  | 19,573   | 21,083  | 24,346                                    | 26,072                             |   | 37,558  | 54,642                |
|                  | 58,946  | 56,392   | 60,132  | 60,014                                    | 61,627                             | (4)%  | 115,338   | 122,906               |
| loan             | 11,000  | 190,000  | 47,750  | 50,500                                    | 61,500                             |   | 201,000   | 136,500               |
|                  | 13,905  | 11,838   | 12,442  | 12,861                                    | 11,579                             | 20  | 25,743  | 23,245                |
| ue               | 61,851  | (121,770)  | 24,824  | 22,375                                    | 11,706                             |   | (59,919)  | 9,651                 |
|                  | 48,728  | 115,271  | 64,918  | 64,906                                    | 58,308                             | (16)  | 163,999   | 113,128               |
|                  |   |  |   |   | 45,349                             |   |   | 45,349                |
| ) from<br>efore  | 13,123  | (237,041)  | (40,094)  | (42,531)                                  | (91,951)                           |   | (223,918)   | (148,826)             |
|                  | 1,095   | 295  | 144,760   | (16,706)                                  | (32,419)                           |   | 1,390   | (54,836)              |
| (loss)<br>itions | 12,028  | (237,336)  | (184,854)   | (25,825)                                  | (59,532)                           |   | (225,308)   | (93,990)              |
|                  |   |  |   | (210,590)                                 |                                    |   |   |                       |
| loss             |   |  | 11,750  |   |                                    |   |   |                       |
| he tax<br>diary, |   |  |   |   |                                    |   |   | (101)                 |
|                  |   |  |   |   |                                    |   |   | 1,266                 |
|                  | 12,028  | (237,336)  | (173,104)   | (236,415)                                 | (59,532)                           |   | (225,308)   | (92,825)              |
|                  | 3,016   | 2,778  | 2,586   | 2,581                                     | 2,577                              |   | 5,794   | 5,149                 |
| able<br>s        | \$ 9,012  | \$ (240,114)                                       | \$ (175,690)  | \$ (238,996)                              | \$ (62,109)                        |   | \$ (231,102)  | \$ (97,974)           |
| ne               | \$ .16  | \$ (13.00)   | \$ (9.87)   | \$ (1.50)                                 | \$ (3.29)                          |   | \$ (10.52)  | \$ (5.25)             |

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|                    |           |           |            |            |            |      |           |            |
|--------------------|-----------|-----------|------------|------------|------------|------|-----------|------------|
| from               | .16       | (13.00)   | (9.25)     | (12.62)    | (3.29)     |      | (10.52)   | (5.25)     |
|                    | .16       | (13.00)   | (9.25)     | (12.62)    | (3.29)     |      | (10.52)   | (5.19)     |
|                    | 7.11      | 2.20      | 15.40      | 25.70      | 38.55      | (82) | 7.11      | 38.55      |
|                    | 6.94      | 1.69      | 14.80      | 25.26      | 26.96      | (74) | 6.94      | 26.96      |
| :                  |           |           |            |            |            |      |           |            |
|                    | 42.60%    | (526.54)% | (196.10)%  | (148.04)%  | (35.89)%   |      | (345.86)% | (27.87)    |
|                    | .66       | (13.04)   | (9.47)     | (12.47)    | (3.10)     |      | (6.16)    | (2.39)     |
|                    | 3.41      | 3.30      | 3.58       | 3.57       | 3.60       |      | 3.36      | 3.55       |
| ratio              |           |           |            |            |            |      |           |            |
| ions               |           |           |            |            |            |      |           |            |
|                    | 66.88     | 169.08    | 89.45      | 89.38      | 141.60     |      | 116.28    | 108.48     |
|                    | 8.06      | 6.15      | 7.80       | 11.37      | 11.84      |      | 7.11      | 11.87      |
| ts <sup>(5)</sup>  | 7.93      | 6.01      | 7.64       | 9.19       | 9.26       |      | 7.00      | 9.32       |
| y to               |           |           |            |            |            |      |           |            |
|                    | 1.37      | 2.70      | 5.22       | 6.78       | 6.91       |      | 2.05      | 7.02       |
| y to               |           |           |            |            |            |      |           |            |
|                    | 8.69      | 0.75      | 5.64       | 9.60       | 9.97       |      | 8.69      | 9.97       |
|                    | \$ 71,065 | \$ 83,769 | \$ 179,094 | \$ 217,766 | \$ 224,335 |      | \$ 71,065 | \$ 224,335 |
|                    | 47,584    | 54,378    | 142,208    | 129,964    | 123,910    |      | 47,584    | 123,910    |
| assets             |           |           |            |            |            |      |           |            |
|                    | 118,649   | 138,147   | 321,302    | 347,730    | 348,245    |      | 118,649   | 348,245    |
| es                 | 127,638   | 133,121   | 174,695    | 174,613    | 174,111    |      | 127,638   | 174,111    |
| ffs <sup>(1)</sup> | 16,483    | 231,574   | 47,668     | 49,998     | 61,323     |      | 248,057   | 117,991    |
| es to              |           |           |            |            |            |      |           |            |
|                    | 3.07%     | 3.17%     | 3.79%      | 3.67%      | 3.57%      |      | 3.07%     | 3.57%      |
| ffs to             |           |           |            |            |            |      |           |            |
|                    | 1.58      | 20.71     | 4.03       | 4.12       | 4.98       |      | 11.46     | 4.75       |
| closed             |           |           |            |            |            |      |           |            |
|                    | 2.82      | 3.25      | 6.77       | 7.11       | 6.97       |      | 2.82      | 6.97       |
|                    | 1.66      | 1.79      | 4.42       | 4.96       | 4.55       |      | 1.66      | 4.55       |
| ES (\$             |           |           |            |            |            |      |           |            |
|                    | \$ 4,266  | \$ 4,599  | \$ 4,768   | \$ 4,896   | \$ 5,011   | (15) | \$ 4,432  | \$ 5,091   |
|                    | 2,074     | 1,625     | 1,354      | 1,411      | 1,532      | 35   | 1,851     | 1,525      |
|                    | 6,924     | 6,902     | 6,680      | 6,676      | 6,854      | 1    | 6,913     | 6,969      |
|                    | 7,363     | 7,379     | 7,254      | 7,522      | 7,704      | (4)  | 7,371     | 7,825      |
|                    | 6,372     | 6,560     | 6,294      | 6,257      | 6,375      |      | 6,465     | 6,472      |
|                    | 594       | 454       | 566        | 855        | 912        | (35) | 524       | 929        |
|                    | 25,427    | 18,466    | 18,984     | 18,936     | 18,905     |      | 21,965    | 18,891     |
| d                  |           |           |            |            |            |      |           |            |
|                    | 57,543    | 18,466    | 18,984     | 18,936     | 18,905     |      | 21,965    | 18,891     |
| n                  |           |           |            |            |            |      |           |            |
|                    | \$ 4,163  | \$ 4,194  | \$ 4,604   | \$ 4,760   | \$ 4,873   | (15) | \$ 4,163  | \$ 4,873   |
|                    | 2,188     | 1,884     | 1,490      | 1,310      | 1,488      | 47   | 2,188     | 1,488      |
|                    | 7,152     | 7,709     | 7,276      | 7,013      | 7,652      | (7)  | 7,152     | 7,652      |
|                    | 6,183     | 6,598     | 6,469      | 5,999      | 6,330      | (2)  | 6,183     | 6,330      |
|                    | 603       | 586       | 469        | 662        | 904        | (33) | 603       | 904        |
| nding              |           |           |            |            |            |      |           |            |
|                    | 57,469    | 20,903    | 18,937     | 18,887     | 18,856     |      | 57,469    | 18,856     |

(1) Excludes the partial reversal of a previously established provision for fraud-related loan losses of \$11.8 million in the fourth quarter of 2010. Operating charge-offs also exclude the \$11.8 million related partial recovery of the previously charged off amount. (2) Excludes revenue generated by discontinued operations in the first quarter of 2010. (3) Excludes the goodwill impairment charge of \$211 million in the third quarter of 2010 and expenses relating to

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discontinued operations in the first quarter of 2010. (4) Net loss available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (5) Excludes effect of acquisition related intangibles and associated amortization. (6) Annualized.

\* Excludes loans and foreclosed properties covered by loss sharing agreements with the FDIC.

Table 1 Continued Operating Earnings to GAAP Earnings Reconciliation

## Selected Financial Information

| (in thousands, except per share data; taxable equivalent)         | September 30,<br>2011<br>(As restated) | September 30,<br>2011<br>(As restated) | September 30,<br>(As restated) | September 30,<br>2010 | September 30,     | September 30,                                     | September 30, | September 30, |
|---|--|--|--------------------------------|-----------------------|-------------------|---|---------------|---------------|
|   | Second<br>Quarter                      | First<br>Quarter                       | Fourth<br>Quarter              | Third<br>Quarter      | Second<br>Quarter | For the Six Months Ended<br>(As restated)<br>2011 |               | 2010          |
| <b>Interest revenue reconciliation</b>                            |  |  |                                |                       |                   |   |               |               |
| Interest revenue taxable equivalent                               | \$ 76,931                              | \$ 75,965                              | \$ 81,215                      | \$ 84,360             | \$ 87,699         | \$ 152,896  | \$ 177,548    |               |
| Taxable equivalent adjustment                                     | (429)                                  | (435)                                  | (497)                          | (511)                 | (500)             | (864)   | (993)         |               |
| Interest revenue (GAAP)   | \$ 76,502                              | \$ 75,530                              | \$ 80,718                      | \$ 83,849             | \$ 87,199         | \$ 152,032  | \$ 176,555    |               |
| <b>Net interest revenue reconciliation</b>                        |  |  |                                |                       |                   |   |               |               |
| Net interest revenue taxable equivalent                           | \$ 58,946                              | \$ 56,392                              | \$ 60,132                      | \$ 60,014             | \$ 61,627         | \$ 115,338  | \$ 122,906    |               |
| Taxable equivalent adjustment                                     | (429)                                  | (435)                                  | (497)                          | (511)                 | (500)             | (864)   | (993)         |               |
| Net interest revenue (GAAP)                                       | \$ 58,517                              | \$ 55,957                              | \$ 59,635                      | \$ 59,503             | \$ 61,127         | \$ 114,474  | \$ 121,913    |               |
| <b>Provision for loan losses reconciliation</b>                   |  |  |                                |                       |                   |   |               |               |
| Operating provision for loan losses                               | \$ 11,000                              | \$ 190,000                             | \$ 47,750                      | \$ 50,500             | \$ 61,500         | \$ 201,000  | \$ 136,500    |               |
| Partial reversal of special fraud-related provision for loan loss |  |  | (11,750)                       |                       |                   |   |               |               |
| Provision for loan losses (GAAP)                                  | \$ 11,000                              | \$ 190,000                             | \$ 36,000                      | \$ 50,500             | \$ 61,500         | \$ 201,000  | \$ 136,500    |               |
| <b>Total revenue reconciliation</b>                               |  |  |                                |                       |                   |   |               |               |
| Total operating revenue   | \$ 61,851                              | \$ (121,770)                           | \$ 24,824                      | \$ 22,375             | \$ 11,706         | \$ (59,919)                                       | \$ 9,651      |               |
| Taxable equivalent adjustment                                     | (429)                                  | (435)                                  | (497)                          | (511)                 | (500)             | (864)   | (993)         |               |
| Partial reversal of special fraud-related provision for loan loss |  |  | 11,750                         |                       |                   |   |               |               |
| Total revenue (GAAP)  | \$ 61,422                              | \$ (122,205)                           | \$ 36,077                      | \$ 21,864             | \$ 11,206         | \$ (60,783)                                       | \$ 8,658      |               |
| <b>Expense reconciliation</b>                                     |  |  |                                |                       |                   |   |               |               |
| Operating expense   | \$ 48,728                              | \$ 115,271                             | \$ 64,918                      | \$ 64,906             | \$ 103,657        | \$ 163,999  | \$ 158,477    |               |
| Noncash goodwill impairment charge                                |  |  |                                | 210,590               |                   |   |               |               |
| Operating expense (GAAP)  | \$ 48,728                              | \$ 115,271                             | \$ 64,918                      | \$ 275,496            | \$ 103,657        | \$ 163,999  | \$ 158,477    |               |
| <b>Income (loss) from continuing operations</b>                   |  |  |                                |                       |                   |   |               |               |

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|   |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
|---|----|--------|----|-----------|----|----------|----|-----------|----|----------|----|-----------|----|-----------|
| <b>before taxes</b>   |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| <b>reconciliation</b>   |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| Operating income (loss) from continuing operations before taxes                           | \$ | 13,123 | \$ | (237,041) | \$ | (40,094) | \$ | (42,531)  | \$ | (91,951) | \$ | (223,918) | \$ | (148,826) |
| Taxable equivalent adjustment   |    | (429)  |    | (435)     |    | (497)    |    | (511)     |    | (500)    |    | (864)     |    | (993)     |
| Noncash goodwill impairment charge  |    |        |    |           |    |          |    | (210,590) |    |          |    |           |    |           |
| Partial reversal of special fraud-related provision for loan loss                         |    |        |    |           |    | 11,750   |    |           |    |          |    |           |    |           |
| Income (loss) from continuing operations before taxes (GAAP)                              | \$ | 12,694 | \$ | (237,476) | \$ | (28,841) | \$ | (253,632) | \$ | (92,451) | \$ | (224,782) | \$ | (149,819) |
| <b>Income tax expense (benefit) reconciliation</b>  |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| Operating income tax expense (benefit)  | \$ | 1,095  | \$ | 295       | \$ | 144,760  | \$ | (16,706)  | \$ | (32,419) | \$ | 1,390     | \$ | (54,836)  |
| Taxable equivalent adjustment   |    | (429)  |    | (435)     |    | (497)    |    | (511)     |    | (500)    |    | (864)     |    | (993)     |
| Income tax expense (benefit) (GAAP)   | \$ | 666    | \$ | (140)     | \$ | 144,263  | \$ | (17,217)  | \$ | (32,919) | \$ | 526       | \$ | (55,829)  |
| <b>Diluted earnings (loss) from continuing operations per common share reconciliation</b> |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| Diluted operating earnings (loss) from continuing operations per common share             | \$ | .16    | \$ | (13.00)   | \$ | (9.87)   | \$ | (1.50)    | \$ | (3.29)   | \$ | (10.52)   | \$ | (5.25)    |
| Noncash goodwill impairment charge  |    |        |    |           |    |          |    | (11.12)   |    |          |    |           |    |           |
| Partial reversal of special fraud-related provision for loan loss                         |    |        |    |           |    | .62      |    |           |    |          |    |           |    |           |
| Diluted earnings (loss) from continuing operations per common share (GAAP)                | \$ | .16    | \$ | (13.00)   | \$ | (9.25)   | \$ | (12.62)   | \$ | (3.29)   | \$ | (10.52)   | \$ | (5.25)    |
| <b>Book value per common share reconciliation</b>   |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| Tangible book value per common share  | \$ | 6.94   | \$ | 1.69      | \$ | 14.80    | \$ | 25.26     | \$ | 26.96    | \$ | 6.94      | \$ | 26.96     |
| Effect of goodwill and other intangibles  |    | .17    |    | .51       |    | .60      |    | .44       |    | 11.59    |    | .17       |    | 11.59     |
| Book value per common share (GAAP)  | \$ | 7.11   | \$ | 2.20      | \$ | 15.40    | \$ | 25.70     | \$ | 38.55    | \$ | 7.11      | \$ | 38.55     |
| <b>Efficiency ratio from continuing operations reconciliation</b>                         |    |        |    |           |    |          |    |           |    |          |    |           |    |           |
| Operating efficiency ratio from continuing operations                                     |    | 66.88% |    | 169.08%   |    | 89.45%   |    | 89.38%    |    | 141.60%  |    | 116.28%   |    | 108.48%   |
| Noncash goodwill impairment charge  |    |        |    |           |    |          |    | 290.00    |    |          |    |           |    |           |
| Efficiency ratio from continuing operations (GAAP)  |    | 66.88% |    | 169.08%   |    | 89.45%   |    | 379.38%   |    | 141.60%  |    | 116.28%   |    | 108.48%   |

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| <b>Average equity to assets reconciliation</b> |       |       |       |       |      |       |       |
|--|-------|-------|-------|-------|------|-------|-------|
| Tangible common equity to assets               | 1.37% | 2.70% | 5.22% | 6.78% | 6.91 | 2.05% | 7.02% |
| Effect of preferred equity                     | 6.56  | 3.31  | 2.42  | 2.41  | 2.35 | 4.95  | 2.30  |
| Tangible equity to assets                      | 7.93  | 6.01  | 7.64  | 9.19  | 9.26 | 7.00  | 9.32  |
| Effect of goodwill and other intangibles       | .13   | .14   | .16   | 2.18  | 2.58 | .11   | 2.55  |
| Equity to assets (GAAP)                        | 8.06% | 6.15% |       |       |      |       |       |