# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

WASHINGTON, D.C. 20549

## FORM 10-Q

x Quarterly Report Pursuant to Section 13 or 15 (d) or the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2010

Or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from $\qquad$ to $\qquad$

## CONSUMERS BANCORP, INC.

(Exact name of registrant as specified in its charter)


## Not applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( 232.05 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes * No *

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule $12 \mathrm{~b}-2$ of the Exchange Act.

| Large accelerated filer | $\cdot$ | Accelerated filer | .. |
| :--- | :--- | :--- | :--- |
| Non-accelerated filer | $\quad$ (Do not check if smaller reporting company) | Smaller reporting company $x$ |  | Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes * No x

Indicate the number of shares outstanding of each of the issuer $s$ classes of common stock, as of the latest practicable date.

Table of Contents

## CONSUMERS BANCORP, INC.

FORM 10-Q

QUARTER ENDED September 30, 2010

Table of Contents
PageNumber (s)
Part I Financial Information
Item 1 Financial Statements (Unaudited)
Consolidated Balance Sheets at September 30, 2010 and June 30, 2010 ..... 1
Consolidated Statements of Income for the three months ended September 30, 2010 and 2009 ..... 2
Consolidated Statements of Comprehensive Income for the three months ended September 30, 2010 and 2009 ..... 3
Condensed Consolidated Statements of Changes in Shareholders Equity for the three months ended September 30, 2010 and $\underline{2009}$ ..... 4
Condensed Consolidated Statements of Cash Flows for the three months ended September 30, 2010 and 2009 ..... 5
Notes to the Consolidated Financial Statements ..... 6-17
Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 18-27
Item 3 Not Applicable for Smaller Reporting Companies
Item 4 Controls and Procedures ..... 28
Part II Other Information
Item 1 Legal Proceedings ..... 29
Item 1A Not Applicable for Smaller Reporting Companies
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds ..... 29
Item 3 Defaults Upon Senior Securities ..... 29
Item 4 Removed and Reserved
Item 5 Other Information ..... 29
Item 6 Exhibits ..... 29
Signatures ..... 30

## Table of Contents

## PART 1 FINANCIAL INFORMATION

## Item 1 Financial Statements (unaudited)

## CONSUMERS BANCORP, INC.

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share data)

|  | $\begin{gathered} \text { September } 30, \\ 2010 \end{gathered}$ |  | $\begin{aligned} & \text { June } 30, \\ & 2010, \end{aligned}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash on hand and noninterest-bearing deposits in other banks | \$ | 6,464 | \$ | 5,973 |
| Interest-bearing deposits in other banks |  | 6,171 |  | 7,833 |
| Total cash and cash equivalents |  | 12,635 |  | 13,806 |
| Certificates of deposit in other financial institutions |  | 1,960 |  | 980 |
| Securities, available-for-sale |  | 71,508 |  | 64,262 |
| Federal bank and other restricted stocks, at cost |  | 1,186 |  | 1,186 |
| Total loans |  | 174,517 |  | 174,283 |
| Less allowance for loan losses |  | $(2,357)$ |  | $(2,276)$ |
| Net Loans |  | 172,160 |  | 172,007 |
| Cash surrender value of life insurance |  | 4,843 |  | 4,798 |
| Premises and equipment, net |  | 3,921 |  | 3,581 |
| Intangible assets |  | 209 |  | 250 |
| Other real estate owned |  | 1 |  | 25 |
| Accrued interest receivable and other assets |  | 2,307 |  | 2,498 |
| Total assets | \$ | 270,730 |  | 263,393 |

## LIABILITIES

|  |  |  |
| :--- | ---: | ---: |
| Deposits | $\$ 8,857$ | $\$ 47,659$ |
| Non-interest bearing demand | 13,206 | 13,687 |
| Interest bearing demand | 64,839 | 63,704 |
| Savings | 93,723 | 91,264 |
| Time |  |  |
|  | 220,625 | 216,314 |


| Short-term borrowings | 15,348 | 13,086 |
| :--- | ---: | ---: |
| Federal Home Loan Bank advances | 8,259 | 8,297 |
| Accrued interest and other liabilities | 2,149 | 1,980 |
|  | 246,381 | 239,677 |

## SHAREHOLDERS EQUITY

Preferred stock (no par value, 350,000 shares authorized)

| Common stock (no par value, 3,500,000 shares authorized; 2,171,318 and 2,168,329 shares issued as of |  |  |
| :--- | ---: | ---: |
| September 30, 2010 and June 30, 2010, respectively) | 5,004 | 4,968 |
| Retained earnings | 19,899 | 19,470 |
| Treasury stock, at cost $(130,442$ common shares) | $(1,659)$ | $(1,659)$ |
| Accumulated other comprehensive income | 1,105 |  |
| Total shareholders equity | 24,349 | 23,716 |
| Total liabilities and shareholders equity | $\$ 270,730$ | $\$ 263,393$ |

See accompanying notes to consolidated financial statements

## Table of Contents

## CONSUMERS BANCORP, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Dollars in thousands, except per share amounts)

|  | Three Months ended |  |
| :---: | :---: | :---: |
|  | Septe | $\begin{aligned} & \text { er } 30, \\ & 2009 \end{aligned}$ |
| Interest income |  |  |
| Loans, including fees | \$ 2,595 | \$ 2,460 |
| Securities |  |  |
| Taxable | 425 | 498 |
| Tax-exempt | 210 | 188 |
| Federal funds sold and other interest bearing deposits | 10 | 24 |
| Total interest income | 3,240 | 3,170 |
| Interest expense |  |  |
| Deposits | 465 | 651 |
| Short-term borrowings | 13 | 14 |
| Federal Home Loan Bank advances | 69 | 78 |
| Total interest expense | 547 | 743 |
| Net interest income | 2,693 | 2,427 |
| Provision for loan losses | 102 | 202 |
| Net interest income after provision for loan losses | 2,591 | 2,225 |
| Non-interest income |  |  |
| Service charges on deposit accounts | 335 | 437 |
| Debit card interchange income | 150 | 118 |
| Bank owned life insurance income | 45 | 44 |
| Securities gains, net | 17 | 111 |
| Gain on disposition of OREO | 2 | 4 |
| Other | 57 | 36 |
| Total non-interest income | 606 | 750 |
| Non-interest expenses |  |  |
| Salaries and employee benefits | 1,177 | 1,072 |
| Occupancy and equipment | 264 | 275 |
| Data processing expenses | 136 | 132 |
| Professional and director fees | 103 | 111 |
| FDIC Assessments | 78 | 81 |
| Franchise taxes | 58 | 55 |
| Telephone and network communications | 52 | 61 |
| Debit card processing expenses | 84 | 71 |
| Amortization of intangible | 41 | 41 |
| Other | 371 | 338 |


| Total non-interest expenses | 2,364 |
| :--- | :---: |
|  | 2,237 |
| Income before income taxes | 833 |
| Income tax expense | 200 |
| Net Income | $\$ 38$ |
| Basic earnings per share | 633 |

See accompanying notes to consolidated financial statements

## Table of Contents

## CONSUMERS BANCORP, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Dollars in thousands)

|  | Three Months ended |
| :--- | :---: |
|  | September 30, <br> 2009 |
| Net Income | $\$ 633$ |
| Other comprehensive income (loss), net of tax: | 565 |
| Unrealized holding gains arising during the period on available-for-sale securities | 272 |
| Reclassification adjustment for gains included in income | 1,831 |
| Net unrealized gain | $(17)$ |
| Income tax effect | 255 |
| Other comprehensive income | 87 |
| Total comprehensive income | 168 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## CONSUMERS BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY

(Dollars in thousands, except per share data)

|  | Three Mo <br> Septem 2010 | hs ended <br> er 30, <br> 2009 |
| :---: | :---: | :---: |
| Balance at beginning of period | \$ 23,716 | \$ 21,461 |
| Comprehensive income |  |  |
| Net Income | 633 | 565 |
| Other comprehensive income | 168 | 1,134 |
| Total comprehensive income | 801 | 1,699 |
| Common stock issued for dividend reinvestment and stock purchase plan (2,989 shares in 2010 and 1,423 shares in 2009) | 36 | 17 |
| Common cash dividends | (204) | (203) |
| Balance at the end of the period | \$ 24,349 | \$ 22,974 |
| Common cash dividends per share | \$ 0.10 | \$ 0.10 |

See accompanying notes to consolidated financial statements.

## Table of Contents

## CONSUMERS BANCORP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands)

|  | Three Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { Septem } \\ & 2010 \end{aligned}$ | er 30 | $\begin{aligned} & 30, \\ & 2009 \end{aligned}$ |
| Cash flows from operating activities |  |  |  |  |
| Net cash from operating activities | \$ | 1,238 |  | 1,038 |
| Cash flow from investing activities |  |  |  |  |
| Securities available-for-sale |  |  |  |  |
| Purchases |  | $(13,267)$ |  | $(7,370)$ |
| Maturities, calls and principal pay downs |  | 3,594 |  | 3,152 |
| Proceeds from sales of available-for-sale securities |  | 2,553 |  | 3,164 |
| Net increase in certificates of deposits in other financial institutions |  | (980) |  | (99) |
| Net increase in loans |  | (255) |  | $(2,178)$ |
| Acquisition of premises and equipment |  | (447) |  | (64) |
| Sale of other real estate owned |  | 26 |  | 115 |
| Net cash from investing activities |  | $(8,776)$ |  | $(3,280)$ |
| Cash flow from financing activities |  |  |  |  |
| Net increase (decrease) in deposit accounts |  | 4,311 |  | (353) |
| Net change in short-term borrowings |  | 2,262 |  | $(1,934)$ |
| Repayments of Federal Home Loan Bank advances |  | (38) |  | (42) |
| Proceeds from dividend reinvestment and stock purchase plan |  | 36 |  | 17 |
| Dividends paid |  | (204) |  | (203) |
| Net cash from financing activities |  | 6,367 |  | $(2,515)$ |
| Decrease in cash or cash equivalents |  | $(1,171)$ |  | $(4,757)$ |
| Cash and cash equivalents, beginning of period |  | 13,806 |  | 18,891 |
| Cash and cash equivalents, end of period | \$ | 12,635 |  | 14,134 |
| Supplemental disclosure of cash flow information: |  |  |  |  |
| Cash paid during the period: |  |  |  |  |
| Interest | \$ | 550 |  | 746 |
| Federal income taxes |  | 65 |  |  |
| Non-cash items: |  |  |  |  |
| Transfer from loans to repossessed assets | \$ |  |  | 137 |

See accompanying notes to consolidated financial statements.

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited)

(Dollars in thousands, except per share amounts)

## Note 1 Summary of Significant Accounting Policies:

Nature of Operations: Consumers Bancorp, Inc. is a bank holding company headquartered in Minerva, Ohio that provides, through its banking subsidiary, a broad array of products and services throughout its primary market area of Stark, Columbiana, Carroll and contiguous counties in Ohio. The Bank s business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its primary market area.

Basis of Presentation: The consolidated financial statements for interim periods are unaudited and reflect all adjustments (consisting of only normal recurring adjustments), which, in the opinion of management, are necessary to present fairly the financial position and results of operations and cash flows for the periods presented. The unaudited financial statements are presented in accordance with the requirements of Form 10-Q and do not include all disclosures normally required by accounting principles generally accepted in the United States of America. The financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in Consumers Bancorp, Inc. s Form 10-K for the year ended June 30, 2010. The results of operations for the interim period disclosed herein are not necessarily indicative of the results that may be expected for a full year.

The consolidated financial statements include the accounts of Consumers Bancorp, Inc. (the Corporation ) and its wholly owned subsidiary, Consumers National Bank (the Bank ). All significant inter-company transactions and accounts have been eliminated in consolidation.

Segment Information: Consumers Bancorp, Inc. is a bank holding company engaged in the business of commercial and retail banking, which accounts for substantially all of the revenues, operating income, and assets. Accordingly, all of its operations are recorded in one segment, banking.

Earnings per Share: Earnings per common share are computed based on the weighted average common shares outstanding. The weighted average number of outstanding shares was 2,038,569 and 2,029,867 for the quarters ended September 30, 2010 and 2009, respectively. The Corporation s capital structure contains no dilutive securities.

Reclassifications: Certain items in prior financial statements have been reclassified to conform to the current presentation.
New Accounting Standards Updates: On July 21, 2010, the FASB issued ASU No. 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, which requires significant new disclosures about the allowance for credit losses and the credit quality of financing receivables. The

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)
requirements are intended to enhance transparency regarding credit losses and the credit quality of loan and lease receivables. Under this statement, allowance for credit losses and fair value are to be disclosed by portfolio segment, while credit quality information, impaired financing receivables and nonaccrual status are to be presented by class of financing receivable. Disclosure of the nature and extent, the financial impact and segment information of troubled debt restructurings will also be required. The disclosures are to be presented at the level of disaggregation that management uses when assessing and monitoring the portfolio s risk and performance. This ASU is effective for interim and annual reporting periods after December 15, 2010. The Corporation will include these disclosures in the notes to the financial statements upon adoption of this ASU.

## Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

## Note 2 Securities

| Description of Securities | Amortized Cost |  | Gross <br> Unrealized <br> Gains |  | Gross Unrealized Losses |  | Fair <br> Value |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30, 2010 |  |  |  |  |  |  |  |
| Obligations of government sponsored entities | \$ | 8,987 | \$ |  | \$ |  | \$ 9,166 |
| Obligations of state and political subdivisions |  | 21,961 |  | 751 |  | (116) | 22,596 |
| Mortgage-backed securities residential |  | 28,398 |  | 1,077 |  | (61) | 29,414 |
| Collateralized mortgage obligations |  | 9,916 |  | 52 |  | (77) | 9,891 |
| Trust preferred security |  | 572 |  |  |  | (131) | 441 |
| Total securities | \$ | 69,834 | \$ | 2,059 | \$ | (385) | \$ 71,508 |


|  | Gross <br> Amortized <br> Cost | Gross <br> Unrealized <br> Gains | Unrealized <br> Losses | Fair <br> Value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| June 30, 2010 | $\$ 10,771$ | $\$$ | 236 | $\$$ | $(3)$ |
| Obligations of government sponsored entities | 20,073 | 392 | $(218)$ | 20,247 |  |
| Obligations of state and political subdivisions | 24,333 | 1,279 |  | 25,612 |  |
| Mortgage-backed securities - residential | 7,094 | 34 | $(151)$ | 6,977 |  |
| Collateralized mortgage obligations | 572 |  | $(150)$ | 422 |  |
| Trust preferred security | $\$ 62,843$ | $\$$ | 1,941 | $\$$ | $(522)$ |
| Total securities |  | 64,262 |  |  |  |

Proceeds from the sale of available-for-sale securities were as follows:

Three Months Ended

|  | September 30, |  |
| :--- | :---: | :---: |
|  | 2010 | 2009 |
| Proceeds from sales | $\$ 2,553$ | $\$ 3,164$ |
| Gross realized gains | 44 | 111 |
| Gross realized losses | 27 |  |

The amortized cost and fair values of available-for-sale securities at September 30, 2010, by expected maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or

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prepayment penalties. Securities not due at a single maturity date, primarily mortgage-backed securities, collateralized mortgage obligations and the trust preferred security are shown separately.

## Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)
$\left.\begin{array}{lcrl} & \text { Amortized } & \text { Estimated Fair } \\ \text { Vost }\end{array}\right)$

The following table summarizes the securities with unrealized losses at September 30, 2010 and June 30, 2010, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

|  | Less than 12 Months |  |  | 12 Months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of Securities | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  |
| September 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |
| Obligations of states and political subdivisions | \$ 2,206 | \$ | (103) | \$ |  | \$ | (13) | \$ | 2,559 | \$ | (116) |
| Mortgage-backed securities - residential | 5,873 |  | (61) |  |  |  |  |  | 5,873 |  | (61) |
| Collateralized mortgage obligations | 6,707 |  | (77) |  |  |  |  |  | 6,707 |  | (77) |
| Trust preferred security |  |  |  |  | 441 |  | (131) |  | 441 |  | (131) |
| Total temporarily impaired | \$ 14,786 | \$ | (241) | \$ | 794 | \$ | (144) |  | 15,580 | \$ | (385) |
|  | Less than 12 Months |  |  | 12 Months or more |  |  |  | Total |  |  |  |
| Description of Securities | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Unrealized Loss |  | Fair Value |  | Unrealized Loss |  |  | Fair <br> Value | Unrealized Loss |  |
| June 30, 2010 |  |  |  |  |  |  |  |  |  |  |  |
| Obligations of government sponsored entities | \$ 764 | \$ | (3) | \$ |  | \$ |  | \$ | 764 | \$ | (3) |
| Obligations of states and political subdivisions | 5,331 |  | (179) |  | 649 |  | (39) |  | 5,980 |  | (218) |
| Collateralized mortgage obligations | 4,763 |  | (151) |  |  |  |  |  | 4,763 |  | (151) |
| Trust preferred security |  |  |  |  | 422 |  | (150) |  | 422 |  | (150) |

Total temporarily impaired
\$ 10,858
\$ (333) \$ 1,071
\$ (189) \$ 11,929

Management evaluates securities for other-than-temporary impairment (OTTI) on a quarterly basis, and more frequently when economic or market conditions warrant such an evaluation. The securities portfolio is evaluated for OTTI by segregating the portfolio into

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)
two general segments and applying the appropriate OTTI model. Investment securities are generally evaluated for OTTI under FASB ASC Topic 320, Accounting for Certain Investments in Debt and Equity Securities. However, the trust preferred security is evaluated using the model outlined in FASB ASC Topic 325, Recognition of Interest Income and Impairment on Purchased Beneficial Interests and Beneficial Interests that Continue to be Held by a Transfer in Securitized Financial Assets.

In determining OTTI under the ASC Topic 320 model, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the entity has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

The second segment of the portfolio uses the OTTI guidance provided by ASC Topic 325. Under the ASC Topic 325 model, the present value of the remaining cash flows as estimated at the preceding evaluation date are compared to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows. The analysis of the trust preferred security falls within the scope of ASC Topic 325.

The Corporation owns a trust preferred security, which represents collateralized debt obligations (CDOs) issued by other financial and insurance companies. The following table summarizes the relevant characteristics of the pooled-trust-preferred security at September 30, 2010. The security is part of a pool of issuers that support a more senior tranche of securities. Due to the illiquidity in the market, it is unlikely the Corporation would be able to recover its investment in this security if the Corporation sold the security at this time.

| Deal Name | Par <br> Value | Book Value | Fair Value | UnrealizedLoss |  | \# of Issuers Currently <br> Performing/ Remaining | Actual <br> Deferrals and Defaults as a \% of Original Collateral | Expected Defaults as a $\%$ of Remaining Collateral | Excess Subordination (2) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
| Pre Tsl XXII (1) | \$ 982 | \$ 572 | 441 | \$ | 131 | 65/98 | 28.6\% | 13.3\% |  |

(1) Security was determined to have other-than-temporary impairment. As such, the book value is net of recorded credit impairment.
(2) Excess subordination percentage represents the additional defaults in excess of both current and projected defaults that the security can absorb before the bond experiences credit impairment. Excess subordinated percentage is calculated by: (a) determining what percentage of defaults a deal can experience before the bond has credit impairment, and (b) subtracting from this default breakage percentage both total current and expected future default percentages.

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

(Unaudited) (continued)

(Dollars in thousands, except per share amounts)

Due to an increase in principal and/or interest deferrals by the issuers of the underlying securities, the cash interest payments for the trust preferred security are being deferred. On September 30, 2010, the lowest credit rating on this security was Fitch s rating of C, which is defined as highly speculative. The issuers in this security are primarily banks, bank holding companies and a limited number of insurance companies. The investment security is evaluated using a model to compare the present value of expected cash flows to prior periods expected cash flows to determine if there has been an adverse change in cash flows during the period. The discount rate used to calculate the cash flows is the coupon rate of the security, based on the forward LIBOR curve. The OTTI model considers the structure and term of the CDO and the financial condition of the underlying issuers. Specifically, the model details interest rates, principal balances of note classes and underlying issuers, the timing and amount of interest and principal payments of the underlying issuers, and the allocation of the payments to the note classes. The current estimate of expected cash flows is based on the most recent trustee reports and any other relevant market information including announcements of interest payment deferrals or defaults of underlying trust preferred securities. Assumptions used in the model include expected future default rates and prepayments. We assume no recoveries on defaults and all interest payment deferrals are treated as defaults with an assumed recovery rate of $15 \%$ on deferrals. In addition we use the model to stress the CDO, or make assumptions more severe than expected activity, to determine the degree to which assumptions could deteriorate before the CDO could no longer fully support repayment of the Corporation s note class. According to the September 30, 2010 analysis, the expected cash flows were at or above the recorded amortized cost of the trust preferred security. Management has reviewed this security and these conclusions with an independent third party. If there is further deterioration in the underlying collateral of this security, other-than-temporary impairments may also occur in future periods.

## Note 3 Loans

Major classifications of loans were as follows:

|  | September 30, | June 30, |  |
| :--- | ---: | ---: | ---: |
|  | 2010 |  |  |
| Real estate residential mortgage | $\$ 10,406$ | $\$ 51,198$ |  |
| Real estate construction | 2,857 | 3,244 |  |
| Commercial, financial and agriculture | 114,742 | 114,021 |  |
| Consumer | 5,512 | 5,820 |  |
|  |  |  |  |
| Total Loans | $\$$ | 174,517 | $\$ 174,283$ |

## Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

|  | September 30, <br>  <br> Loans past due over 90 days and still accruing <br> Loans on non-accrual$\$$June 30, | 2010 |
| :--- | :---: | :---: | :---: |

Individually impaired loans were as follows:

|  | September 30, 2010 |  | June 30, 2010 |
| :---: | :---: | :---: | :---: |
| Period-end loans with no allocated allowance for loan losses | \$ | 973 | \$ 717 |
| Period-end loans with allocated allowance for loan losses |  | 2,175 | 1,918 |
| Total | S | 3,148 | \$ 2,635 |
| Amount of allowance allocated to impaired loans | \$ | 622 | \$ 543 |

As of September 30, 2010, there were $\$ 797$ of impaired loans for which the Corporation modified the repayment terms and are considered trouble debt restructurings. As of June 30, 2010, there were $\$ 806$ of impaired loans for which the Corporation modified the repayment terms and are considered trouble debt restructurings.

## Note 4 - Allowance for Loan Losses

A summary of activity in the allowance for loan losses for the three months ended September 30, 2010, and 2009, were as follows:

|  | 2010 | 2009 |
| :--- | :---: | :---: |
| Beginning of period | $\$ 2,276$ | $\$ 1,992$ |
| Provision | 102 | 202 |
| Charge-offs | $(41)$ | $(131)$ |
| Recoveries | 20 | 32 |
| Balance at September 30, | $\$ 2,357$ | $\$ 2,095$ |

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

## Note 5 - Fair Value

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Level 1: Quoted prices (unadjusted) for identical assets or liabilities in active markets that the entity has the ability to access as of the measurement date.

Level 2: Significant other observable inputs other than Level 1 prices such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data.

Level 3: Significant unobservable inputs that reflect a company s own assumptions about the assumptions that market participants would use in pricing an asset or liability. Valuation techniques include use of discounted cash flow models and similar techniques.

The Corporation used the following methods and significant assumptions to estimate the fair value of items:
Securities: When available, the fair values of available-for-sale securities are determined by obtaining quoted prices on nationally recognized securities exchanges (Level 1 inputs). If quoted market prices are not available, fair values are estimated using matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities, but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs). For securities where quoted prices or market prices of similar securities are not available, fair values are estimated using a discounted cash flow model and market liquidity premium (Level 3 inputs). Discounted cash flows are calculated using spread to the swap and LIBOR curves. Rating agency and industry research reports as well as defaults and deferrals on individual securities are reviewed and incorporated into the calculations.

Federal bank and other restricted stocks includes stock acquired for regulatory purposes, such as Federal Home Loan Bank stock and Federal Reserve Bank stock that are accounted for at cost due to restrictions placed on their transferability; and therefore, are not subject to the fair value disclosure requirements.

Impaired Loans: The fair value of impaired loans with specific allocations of the allowance for loan losses is generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)
the appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value.

Other Real Estate Owned: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Assets and liabilities measured at fair value on a recurring basis are summarized below:


|  |  | Fair Value Measurements at <br> June 30, 2010 Using |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Balance at <br> June 30, |  |  |  |
|  | 2010 | Level 1 | Level 2 | Level 3 |
| Assets: | $\$ 11,004$ | $\$$ | $\$ 11,004$ | $\$$ |
| Obligations of government sponsored entities | 20,247 | 20,247 |  |  |
| Obligations of states and political subdivisions | 25,612 | 25,612 |  |  |
| Mortgage-backed securities - residential | 6,977 | 6,977 |  |  |
| Collateralized mortgage obligations | 422 |  | 422 |  |

The following table presents a reconciliation of the trust preferred security measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30, 2010 and 2009:

|  | 2010 | 2009 |
| :--- | ---: | ---: |
| Beginning balance | $\$ 422$ | $\$ 356$ |
| Change in fair value included in other comprehensive income | 19 | 160 |
|  |  |  |
| Ending balance, September 30 | $\$ 441$ | $\$ 516$ |

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)

Assets and liabilities measured at fair value on a non-recurring basis are summarized below:

Fair Value Measurements at
September 30, 2010 Using
Balance at

|  | September 30, |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | 2010 | Level 1 | Level 2 | Level 3 |
| Assets: | $\$ 1,354$ | $\$$ | $\$$ | $\$ 1,354$ |
| Impaired loans | $\$ 1$ |  |  |  |
| Other real estate owned, net | 1 |  |  |  |


|  | Balance at June 30, 2010 |  | Fair Value Measurements at June 30, 2010 Using |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Level <br> 1 | $\begin{gathered} \text { Level } \\ 2 \end{gathered}$ | Level 3 |
| Assets: |  |  |  |  |  |
| Impaired loans | \$ | 1,375 | \$ | \$ | \$ 1,375 |
| Other real estate owned, net |  | 5 |  |  | 5 |

Impaired loans, which are generally measured for impairment using the fair value of the collateral for collateral dependant loans, had a principal balance of $\$ 1,976$, with a valuation allowance of $\$ 622$ at September 30, 2010, resulting in an additional provision for loan losses of $\$ 79$ being recorded for the three month period ended September 30, 2010. As of June 30, 2010, impaired loans with a principal balance of $\$ 1,918$, with a valuation allowance of $\$ 543$, resulting in an additional provision for loan losses of $\$ 344$ being recorded for the year ended June 30, 2010.

Other real estate owned which is measured at the lower of carrying or fair value less costs to sell, had a net carrying amount of $\$ 1$, which is made up of the outstanding balance of $\$ 22$, net of a valuation allowance of $\$ 21$ at September 30, 2010, resulting in a write-down of $\$ 4$ for the three month period ended September 30, 2010. At June 30, 2010, other real estate owned had a net carrying amount of $\$ 5$, which is made up of the outstanding balance of $\$ 22$, net of a valuation allowance of $\$ 17$, resulting in a write-down of $\$ 17$ for the year ended June $30,2010$.

Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

(Unaudited) (continued)
(Dollars in thousands, except per share amounts)

## Fair Value of Financial Instruments

The following table shows the estimated fair value at September 30, 2010 and June 30, 2010, and the related carrying value of financial instruments:

\left.|  | September 30, 2010 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Estimated |  |  |$\right)$

For purposes of the above disclosures of estimated fair value, the following assumptions were used. Estimated fair value for cash and cash equivalents, accrued interest receivable and payable, demand and savings deposits and short term borrowings were considered to approximate carrying value for instruments that reprice frequently and fully. Fair value for loans was estimated for portfolios of loans with similar financial characteristics. For adjustable rate loans that reprice at least annually and for fixed rate commercial loans with maturities of six months or less which possess normal risk characteristics, carrying value was determined to be fair value. Fair value of other types of loans (including adjustable rate loans which reprice less frequently than annually and fixed rate term loans or loans which possess higher risk characteristics) was estimated by discounting future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for similar anticipated maturities. Fair value for impaired loans was based on recent appraisals of the collateral or, if appropriate, using estimated discounted cash flows. The Corporation has not considered market illiquidity in estimating the fair value of loans due to uncertain and inconsistent market pricing being experienced on September 30, 2010.

Fair value of core deposits, including demand deposits, savings accounts and certain money market deposits, was the amount payable on demand. Fair value of fixed-maturity certificates of deposit was estimated using the rates offered at September 30, 2010 and June 30, 2010, for deposits of similar remaining maturities. Estimated fair value does not include the benefit that result from low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market. Fair value of short-term borrowings and accrued interest was determined to be the carrying amounts since these

## Table of Contents

## CONSUMERS BANCORP, INC.

## Notes to the Consolidated Financial Statements

## (Unaudited) (continued)

(Dollars in thousands, except per share amounts)
financial instruments generally represent obligations that are due on demand. Fair value of Federal Home Loan Bank advances was estimated using current rates at September 30, 2010 and June 30, 2010 for similar financing. The fair value of unrecorded commitments at September 30, 2010 and June 30, 2010 was not material.

Table of Contents

## CONSUMERS BANCORP, INC.

## Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations

## (Dollars in thousands, except per share data)

## General

The following is management $s$ analysis of the Corporation $s$ results of operations for the three month period ended September 30, 2010, compared to the same period in 2009, and the consolidated balance sheet at September 30, 2010 compared to June 30, 2010. This discussion is designed to provide a more comprehensive review of the operating results and financial condition than could be obtained from an examination of the financial statements alone. This analysis should be read in conjunction with the consolidated financial statements and related footnotes and the selected financial data included elsewhere in this report.

## Overview

Consumers Bancorp, Inc., a bank holding company incorporated under the laws of the State of Ohio, owns all of the issued and outstanding common shares of Consumers National Bank, a bank chartered under the laws of the United States of America. The Corporation s activities have been limited primarily to holding the common shares of the Bank. The Bank s business involves attracting deposits from businesses and individual customers and using such deposits to originate commercial, mortgage and consumer loans in its market area, consisting primarily of Stark, Columbiana, Carroll and contiguous counties in Ohio. The Bank also invests in securities consisting primarily of U.S. government agency obligations, municipal obligations and mortgage-backed securities.

## Results of Operations

Three Months Ended September 30, 2010 and September 30, 2009

## Net Income

Earnings per common share for the first fiscal quarter of 2011 were $\$ 0.31$ as compared to $\$ 0.28$ for the same period last year. Net income was $\$ 633$ for the three month period ended September 30,2010 , a $\$ 68$, or $12.0 \%$, increase from the same period last year. The increase was primarily the result of an increase in net interest income.

Return on average equity (ROE) and return on average assets (ROA) were $10.38 \%$ and $0.93 \%$, respectively, for the first quarter of fiscal year 2011 compared to $10.22 \%$ and $0.89 \%$, respectively, for the first quarter of fiscal year 2010.

## Net Interest Income

Net interest income, the difference between interest income earned on interest-earning assets and interest expense incurred on interest-bearing liabilities, is the largest component of the Corporation s earnings. Net interest income is affected by changes in the volumes, rates and composition of interest-earning assets and interest-bearing liabilities. Net interest margin is calculated by dividing net interest income on a fully tax equivalent basis (FTE) by total average interest-earning assets. FTE income includes tax-exempt income, restated to a pre-tax equivalent, based on the statutory federal income tax rate. All average balances are daily average balances. Non-accruing loans are included in average loan balances.

## Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

The Corporation s net interest margin for the three months ended September 30, 2010 was $4.34 \%$, compared to $4.18 \%$ for the same period a year ago. Net interest income for the three months ended September 30, 2010 increased by $\$ 266$, or $11.0 \%$, to $\$ 2,693$ from $\$ 2,427$ for the same year ago period. The increase in net interest income was primarily the result of a decline in the Corporation s cost of funds and by an increase of $\$ 17,963$, or $7.5 \%$, in average interest-earning assets. The Corporation s cost of funds decreased to $1.12 \%$ for the three month period ended September 30, 2010 from $1.60 \%$ for the same year ago period mainly due to lower market rates affecting the rates paid on all interest-bearing deposit accounts and short-term borrowings. These increases were partially offset by a decline in the yield on average interest-earning assets to $5.19 \%$ for the three month period ended September 30, 2010 from $5.42 \%$ from the same year ago period.

## Table of Contents

## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition

## and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Average Balance Sheets and Analysis of Net Interest Income for the Three Months Ended September 30,

(In thousands, except percentages)

|  | 2010 |  |  |  |  | 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Average <br> Balance | Interest |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ | Average Balance |  | Interest |  | $\begin{aligned} & \text { Yield/ } \\ & \text { Rate } \end{aligned}$ |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Taxable securities |  | 48,427 | \$ |  | 3.57\% |  | 45,752 | \$ | 498 | 4.38\% |
| Nontaxable securities (1) |  | 21,294 |  | 307 | 5.83 |  | 17,893 |  | 276 | 6.02 |
| Loans receivable (1) |  | 174,792 |  | 2,601 | 5.90 |  | 161,932 |  | 2,467 | 6.04 |
| Interest bearing deposits and federal funds sold |  | 12,660 |  | 10 | 0.31 |  | 13,633 |  | 24 | 0.70 |
| Total interest-earning assets |  | 257,173 |  | 3,343 | 5.19\% |  | 239,210 |  | 3,265 | 5.42\% |
| Noninterest-earning assets |  | 12,022 |  |  |  |  | 12,075 |  |  |  |
| Total Assets |  | 269,195 |  |  |  |  | 251,285 |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| NOW |  | 13,791 | \$ | 6 | 0.17\% |  | 13,266 | \$ | 7 | 0.21\% |
| Savings |  | 67,319 |  | 42 | 0.25 |  | 57,115 |  | 57 | 0.40 |
| Time deposits |  | 91,865 |  | 417 | 1.80 |  | 91,675 |  | 587 | 2.54 |
| Short-term borrowings |  | 13,177 |  | 13 | 0.39 |  | 12,474 |  | 14 | 0.45 |
| FHLB advances |  | 8,272 |  | 69 | 3.31 |  | 9,350 |  | 78 | 3.31 |
| Total interest-bearing liabilities |  | 194,424 |  | 547 | 1.12\% |  | 183,880 |  | 743 | 1.60\% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Noninterest-bearing checking accounts |  | 48,480 |  |  |  |  | 43,511 |  |  |  |
| Other liabilities |  | 2,082 |  |  |  |  | 1,950 |  |  |  |
| Total liabilities |  | 244,986 |  |  |  |  | 229,341 |  |  |  |
| Shareholders equity |  | 24,209 |  |  |  |  | 21,944 |  |  |  |
| Total liabilities and shareholders equity |  | 269,195 |  |  |  |  | 251,285 |  |  |  |


| Edgar Filing: CONSUMERS BANCORP INC /OH/ - Form 10-Q |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income, interest rate spread (1) |  | \$ 2,796 | 4.07\% |  | \$ 2,522 |  | 3.82\% |
| Net interest margin (net interest as a percent of average interest-earning assets) (1) |  |  | 4.34\% |  |  |  | 4.18\% |
| Federal tax exemption on non-taxable securities and loans included in interest income |  | \$ 103 |  |  | \$ | 95 |  |
| Average interest-earning assets to interest-bearing liabilities | 132.27\% |  |  | 130.09\% |  |  |  |

[^0]Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Provision for Loan Losses

The provision for loan losses represents the charge to income necessary to adjust the allowance for loan losses to an amount that represents management s assessment of the estimated probable credit losses in the Bank s loan portfolio that have been incurred at each balance sheet date. For the three month period ended September 30, 2010, the provision for loan losses was $\$ 102$, a decrease of $\$ 100$ from the same period in the prior year.

Net charge-offs for the quarter ending September 30, 2010 were $\$ 21$, compared to $\$ 99$ for the same period ending September 30, 2009. Non-performing loans were $\$ 2,804$ as of September 30, 2010 and represented $1.62 \%$ of total loans. This compared with $\$ 2,342$, or $1.34 \%$, at June 30, 2010 and \$2,387, or $1.47 \%$, as of September 30, 2009.

The allowance for loan losses as a percent of total loans at September 30, 2010 was $1.35 \%$ up from $1.31 \%$ at June 30, 2010 and from $1.29 \%$ a year ago. This increase is a result of management $s$ concerns about the current economic conditions, the higher level of watch and substandard loans, and the depressed real estate values in the markets where we lend affecting the underlying collateral values. The provision for loan losses as of September 30, 2010 was considered sufficient by management for maintaining an appropriate allowance for loan losses.

## Non-Interest Income

Non-interest income totaled $\$ 606$ for the first quarter of fiscal year 2011, compared to $\$ 750$ for the same period last year. Adjusted for net security gains, non-interest income totaled $\$ 589$ for the first quarter of fiscal year 2011, compared with $\$ 639$ for the same period last year.

Service charges on deposits decreased by $\$ 102$, or $23.34 \%$, mainly due to a new rule issued by the Federal Reserve Board that became effective in August 2010 that prohibits financial institutions from charging consumers fees for paying overdrafts on automated teller machine and debit card transactions, unless a consumer consents, or opts in, to the overdraft service for those types of transactions. The future trend of overdraft charges is uncertain as a result of these new consumer regulatory provisions.

Debit card interchange income increased by $\$ 32$, or $27.1 \%$, mainly due to an increase in debit card usage. On July 21, 2010, the Dodd-Frank Act amended the Electronic Fund Transfer Act to, among other things, give the Federal Reserve the authority to establish rules regarding interchange fees charged for electronic debit transactions by payment card issuers having assets over $\$ 10$ billion and to enforce a new statutory requirement that such fees be reasonable and proportional to the actual cost of a transaction to the issuer. Because of the uncertainty as to any future rulemaking by the Federal Reserve, the Corporation cannot provide any assurance as to the ultimate impact of the Dodd-Frank Act on the amount of interchange income from debit card transactions reported in future periods.

Table of Contents

## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition <br> and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Non-Interest Expenses

Total non-interest expenses increased to $\$ 2,364$, or $5.7 \%$, during the first quarter of fiscal year 2011, compared with $\$ 2,237$ during the same year ago period.

Salaries and employee benefits increased by $\$ 105$, or $9.8 \%$, during the first three months of fiscal year 2011 mainly due to staff added in fiscal year 2010 in the lending and credit administration functions and due to normal merit increases that went into effect on July 1, 2010, following the removal of a salary freeze that was in place during the preceding eighteen months.

Occupancy and equipment expenses decreased by $\$ 11$, or $4.0 \%$, during the first three months of fiscal year 2011 mainly due to lower maintenance and repair expenses.

Debit card processing expenses increased by $\$ 13$, or $18.3 \%$. This increase was mainly the result of increased debit card usage by our customers.

Other expenses increased by $\$ 33$, or $9.8 \%$, during the first three month period of fiscal year 2011 mainly due to increased security expenses following robberies at two of the Corporation s branch locations.

## Income Taxes

Income tax expense for the three month period ended September 30, 2010 increased by $\$ 27$, to $\$ 200$ from $\$ 173$, compared to a year ago. The effective tax rate was $24.0 \%$ for the current quarter as compared to $23.4 \%$ for the same period last year.

The effective tax rate differed from the federal statutory rate principally as a result of tax-exempt income from obligations of states and political subdivisions, loans and earnings on bank owned life insurance.

## Financial Condition

Total assets at September 30, 2010 were $\$ 270,730$ compared to $\$ 263,393$ at June 30, 2010, an increase of $\$ 7,337$, or $2.8 \%$.

Available-for-sale securities increased by $\$ 7,246$ from $\$ 64,262$ at June 30, 2010 to $\$ 71,508$ at September 30, 2010 due to the deployment of excess liquidity attributed to an increase in deposit balances. Within the securities portfolio, the Corporation owns a trust preferred security, which represents CDOs issued by other financial and insurance companies. As of September 30, 2010, the trust preferred security had an adjusted amortized cost of $\$ 572$ and a fair value of $\$ 441$. Due to the illiquidity in the market, it is unlikely the Corporation would be able to recover its investment in this security if the Corporation sold the security at this time.

Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

Due to an increase in principal and/or interest deferrals by the issuers of the underlying securities, the cash interest payments for the trust preferred security are being deferred. On September 30, 2010, the lowest credit rating on this security was Fitch s rating of C, which is defined as highly speculative. The issuers in this security are primarily banks, bank holding companies and a limited number of insurance companies. The investment security is evaluated using a model to compare the present value of expected cash flows to prior periods expected cash flows to determine if there has been an adverse change in cash flows during the period. The discount rate used to calculate the cash flows is the coupon rate of the security, based on the forward LIBOR curve. The OTTI model considers the structure and term of the CDO and the financial condition of the underlying issuers. Specifically, the model details interest rates, principal balances of note classes and underlying issuers, the timing and amount of interest and principal payments of the underlying issuers, and the allocation of the payments to the note classes. The current estimate of expected cash flows is based on the most recent trustee reports and any other relevant market information including announcements of interest payment deferrals or defaults of underlying trust preferred securities. Assumptions used in the model include expected future default rates and prepayments. We assume no recoveries on defaults and all interest payment deferrals are treated as defaults with an assumed recovery rate of $15 \%$ on deferrals. In addition we use the model to stress the CDO, or make assumptions more severe than expected activity, to determine the degree to which assumptions could deteriorate before the CDO could no longer fully support repayment of the Corporation s note class. According to the September 30, 2010 analysis, the expected cash flows were at or above the recorded amortized cost of the trust preferred security. Management has reviewed this security and these conclusions with an independent third party. If there is further deterioration in the underlying collateral of this security, other-than-temporary impairments may also occur in future periods.

Loan receivables increased by $\$ 234$ to $\$ 174,517$ at September 30, 2010 compared to $\$ 174,283$ at June 30,2010 . Total shareholders equity increased by $\$ 633$ from June 30,2010 , to $\$ 24,349$ as of September 30, 2010. The increase was mainly due to net income for the current three month period and an increase in the fair value of available-for-sale securities. These increases were partially offset by cash dividends paid during the period.

## Non-Performing Assets

The following table presents the aggregate amounts of non-performing assets and respective ratios as of the dates indicated.

Table of Contents

## CONSUMERS BANCORP, INC.

## Management s Discussion and Analysis of Financial Condition

## and Results of Operations (continued)

(Dollars in thousands, except per share data)

|  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | June 30, 2010 | September 30,$2009$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-accrual loans | \$ | 2,804 | \$ 2,342 |  | 1,981 |
| Loans past due over 90 days and still accruing |  |  |  |  | 406 |
| Total non-performing loans |  | 2,804 | 2,342 |  | 2,387 |
| Other real estate owned |  | 1 | 25 |  | 207 |
| Total non-performing assets | \$ | 2,805 | \$ 2,367 | \$ | 2,594 |
| Non-performing loans to total loans |  | 1.61\% | 1.34\% |  | 1.47\% |
| Allowance for loan losses to total non-performing loans |  | 84.06\% | 97.18\% |  | 87.77\% |

Following is a breakdown of non-accrual loans as of September 30, 2010 by collateral:

|  | September 30, |  |
| :--- | ---: | ---: |
|  | 2010 |  |
| Commercial nonresidential collateral | $\$ 882$ |  |
| Commercial non-real estate collateral | 104 |  |
| 1-4 family residential properties | 850 |  |
| Multifamily residential properties | 442 |  |
| Vacant land and farmland | 414 |  |
| Consumer | 12 |  |
| Total | $\$$ | 2,804 |

As of September 30, 2010, impaired loans totaled $\$ 3,148$, of which $\$ 2,784$ are included in non-accrual loans. Commercial and commercial real estate loans are classified as impaired if management determines that full collection of principal and interest, in accordance with the terms of the loan documents, is not probable. Impaired loans and non-performing loans have been considered in management s analysis of the appropriateness of the allowance for loan losses. Management and the Board of Directors are closely monitoring these loans and believe that the prospects for recovery of principal and interest, less identified specific reserves, are favorable.

## Contractual Obligations, Commitments, Contingent Liabilities and Off-Balance Sheet Arrangements

## Liquidity

The objective of liquidity management is to ensure adequate cash flows to accommodate the demands of our customers and provide adequate flexibility for the Corporation to take advantage of market opportunities under both normal operating conditions and under unpredictable circumstances of industry or market stress. Cash is used to fund loans, purchase investments, fund the maturity of liabilities, and at times to fund deposit outflows and operating activities. The Corporation s principal sources of funds are

Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)
deposits; amortization and prepayments of loans; maturities, sales and principal receipts from securities; borrowings; and operations. Management considers the asset position of the Corporation to be sufficiently liquid to meet normal operating needs and conditions. The Corporation s earning assets are mainly comprised of loans and investment securities. Management continually strives to obtain the best mix of loans and investments to both maximize yield and insure the soundness of the portfolio, as well as to provide funding for loan demand as needed.

Net cash inflow from operating activities for the three month period ended September 30, 2010 was $\$ 1,238$, net cash outflows from investing activities was $\$ 8,776$ and net cash inflows from financing activities was $\$ 6,367$. A major source of cash was $\$ 6,147$ from sales, maturities, calls or principal pay downs on available-for-sale securities and a $\$ 4,311$ increase in deposits. A major use of cash included the $\$ 13,267$ purchase of securities. Total cash and cash equivalents was $\$ 12,635$ as of September 30, 2010 compared to $\$ 13,806$ at June 30, 2010 and $\$ 14,134$ at September 30, 2009.

The Bank offers several types of deposit products to its customers. The rates offered by the Bank and the fees charged for them are competitive with others currently available in the market area. Total deposits increased by $\$ 4,311$, or $7.9 \%$ on an annualized basis, during the first three months of fiscal year 2011. Also, during the same period, the overall cost for funds decreased by 48 basis points from the same year ago period.

To provide an additional source of liquidity, the Corporation has entered into an agreement with the Federal Home Loan Bank (FHLB) of Cincinnati. At September 30, 2010, FHLB advances totaled $\$ 8,259$ as compared with $\$ 8,297$ at June 30, 2010. As of September 30, 2010, the Bank had the ability to borrow an additional $\$ 17,577$ from the FHLB based on a blanket pledge of qualifying first mortgage loans. In October 2010, the Corporation restructured $\$ 1,000$ of outstanding FHLB advances. Advances with maturities of less than one year and an average rate of $3.17 \%$ were prepaid and replaced with advances that have an average maturity of six years and an average effective rate of $2.00 \%$. The Corporation considers the FHLB to be a reliable source of liquidity funding, secondary to its deposit base.

Short-term borrowings consisted of repurchase agreements which is a financing arrangement that matures daily. The Bank pledges securities as collateral for the repurchase agreements. Short-term borrowings increased to \$15,348 at September 30, 2010 from \$13,086 at June 30, 2010.

Jumbo time deposits (those with balances of \$100 thousand and over) increased from \$33,764 at June 30, 2010 to $\$ 36,759$ at September 30, 2010. These deposits are monitored closely by the Corporation and are mainly priced on an individual basis. When these deposits are from a municipality, certain bank-owned securities are pledged to guarantee the safety of these public fund deposits as required by Ohio law. The

Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

Corporation has the option to use a fee-paid broker to obtain deposits from outside its normal service area as an additional source of funding. The Corporation however, does not rely upon these deposits as a primary source of funding. Although management monitors interest rates on an ongoing basis, a quarterly rate sensitivity report is used to determine the effect of interest rate changes on the financial statements. In the opinion of management, enough assets or liabilities could be repriced over the near term (up to three years) to compensate for such changes. The spread on interest rates, or the difference between the average earning assets and the average interest-bearing liabilities, is monitored quarterly.

## Capital Resources

The Bank is subject to various regulatory capital requirements administered by federal regulatory agencies. Capital adequacy guidelines and prompt corrective-action regulations involve quantitative measures of assets, liabilities, and certain off-balance-sheet items calculated under regulatory accounting practices. Failure to meet various capital requirements can initiate regulatory action that could have a direct material effect on the Corporation s financial statements.

The Bank s leverage and risk-based capital ratios as of September 30, 2010 were $7.8 \%$ and $13.5 \%$, respectively. This compares to leverage and risk-based capital ratios of $7.8 \%$ and $13.4 \%$, respectively, as of June 30,2010 . The Bank exceeded minimum regulatory capital requirements to be considered well-capitalized for both periods. Management is not aware of any matters occurring subsequent to September 30, 2010 that would cause the Bank s capital category to change.

## Critical Accounting Policies

The financial condition and results of operations for the Corporation presented in the Consolidated Financial Statements, accompanying notes to the Consolidated Financial Statements and Management s Discussion and Analysis of Financial Condition and Results of Operations are, to a large degree, dependent upon the Corporation saccounting policies. The selection and application of these accounting policies involve judgments, estimates and uncertainties that are susceptible to change.

The Company has identified the appropriateness of the allowance for loan losses and the valuation of securities as critical accounting policies and an understanding of these policies are necessary to understand the financial statements. Critical accounting policies are those policies that require management s most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain. Footnote one (Securities and Allowance for Loan Losses), footnote two (Securities), footnote three (Loans) and Management Discussion and Analysis of Financial Condition and Results from Operation (Critical Accounting Policies) of the 2010 Form 10-K provide detail with regard to the Corporation s accounting for the allowance for loan losses and valuation of securities and other-than-temporary impairment. There have been no significant changes in the application of accounting policies since June 30, 2010.

Table of Contents

## CONSUMERS BANCORP, INC.

Management s Discussion and Analysis of Financial Condition<br>and Results of Operations (continued)

(Dollars in thousands, except per share data)

## Forward-Looking Statements

When used in this report (including information incorporated by reference in this report), the words or phrases will likely result, are expected to, will continue, is anticipated, estimate, project, believe or similar expressions are intended to identify forward-looking statements within t meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These forward-looking statements may involve risks and uncertainties that are difficult to predict, may be beyond the Corporation s control, and could cause actual results to differ materially from those described in such statements. Any such forward-looking statements are made only as of the date of this report or the respective dates of the relevant incorporated documents, as the case may be, and, except as required by law, the Corporation undertakes no obligation to update these forward-looking statements to reflect subsequent events or circumstances. Factors that could cause actual results for future periods to differ materially from those anticipated or projected include, but are not limited to:
regional and national economic conditions becoming less favorable than expected, resulting in, among other things, a deterioration in credit quality of assets and the underlying value of collateral could prove to be less valuable than otherwise assumed;
the nature, extent, and timing of government and regulatory actions;
material unforeseen changes in the financial condition or results of Consumers National Bank s customers;
changes in levels of market interest rates which could reduce anticipated or actual margins;
competitive pressures on product pricing and services; and
a continued deterioration in market conditions causing debtors to be unable to meet their obligations.
The risks and uncertainties identified above are not the only risks the Corporation faces. Additional risks and uncertainties not presently known to the Corporation or that the Corporation currently believes to be immaterial also may adversely affect the Corporation. Should any known or unknown risks and uncertainties develop into actual events, those developments could have material adverse effects on the Corporation s business, financial condition and results of operations.

## Table of Contents

## CONSUMERS BANCORP, INC.

## Item 4 Controls and Procedures

As of the end of the period covered by the report, an evaluation was performed under the supervision and with the participation of the Corporation s management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Corporation s disclosure controls and procedures pursuant to Exchange Act Rule 13a-15e. Based on the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have not been any changes in the Corporation s internal control over financial reporting that occurred during the Corporation s last quarter that has materially affected, or is reasonably likely to materially affect, internal control over financial reporting.

## Table of Contents

## CONSUMERS BANCORP, INC.

## PART II OTHER INFORMATION

Item 1 Legal Proceedings
Item 2 Unregistered Sales of Equity Securities and Use of Proceeds

None

Item 3 Defaults Upon Senior Securities

None

## Item 5 Other Information

On November 10, 2010, the Board of Directors of Consumers Bancorp, Inc., declared a $\$ 0.10$ per share cash dividend for shareholders of record on November 22, 2010 that will be paid on December 10, 2010.

Item 6 Exhibits

Exhibit
Number Description
Exhibit 11 Statement regarding Computation of Per Share Earnings (included in Note 1 to the Consolidated Financial Statements).
Exhibit 31.1 Rule 13a-14(a)/15d-14(a) Certification of Chief Executive Officer
Exhibit 31.2 Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer
Exhibit 32.1 Certification of Chief Executive Officer and Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes Oxley Act of 2002.

Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## CONSUMERS BANCORP. INC.

(Registrant)

Date: November 15, 2010

Date: November 15, 2010
/s/ Ralph J. Lober
Ralph J. Lober, II
Chief Executive Officer
/s/ Renee K. Wood
Renee K. Wood
Chief Financial Officer \& Treasurer


[^0]:    (1) calculated on a fully taxable equivalent basis

