Graham Packaging Co Inc. Form 10-Q August 04, 2010 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-34621

# GRAHAM PACKAGING COMPANY INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation or organization) 52-2076126 (I.R.S. Employer Identification No.)

2401 Pleasant Valley Road York, Pennsylvania (Address of principal executive offices)

17402 (Zip Code)

(717) 849-8500

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes "No"

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer

Non-accelerated filer x (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

As of July 30, 2010, the registrant had outstanding 62,555,962 shares of common stock, par value \$0.01 per share.

# GRAHAM PACKAGING COMPANY INC.

# **INDEX**

PART I. FII	NANCIAL INFORMATION	Page Number
Item 1:	Financial Statements:	
	CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited) At June 30, 2010 and December 31, 2009	3
	CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited) For the three and six months ended June 30, 2010 and 2009	4
	CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited) For the three and six months ended June 30, 2010 and 2009	5
	CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) For the six months ended June 30, 2010 and 2009	6
	NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)	7
Item 2:	Management s Discussion and Analysis of Financial Condition and Results of Operations	27
Item 3:	Quantitative and Qualitative Disclosures About Market Risk	41
Item 4T:	Controls and Procedures	42
PART II. O	THER INFORMATION	
Item 1:	<u>Legal Proceedings</u>	43
Item 1A:	Risk Factors	43
Item 2:	<u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	43
Item 4:	(Removed and Reserved)	43
Item 6:	<u>Exhibits</u>	43
Signature		44

# PART I. FINANCIAL INFORMATION

# **Item 1.** Financial Statements

# GRAHAM PACKAGING COMPANY INC.

# CONDENSED CONSOLIDATED BALANCE SHEETS

# (Unaudited)

	June 30, 2010	December 31, 2009
	(In the	usands)
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 136,112	\$ 147,808
Accounts receivable, net	234,210	191,685
Inventories	188,493	194,702
Deferred income taxes	3,573	3,446
Prepaid expenses and other current assets	34,087	58,297
Total current assets	596,475	595,938
Property, plant and equipment, net	992,189	1,017,778
Intangible assets, net	41,181	43,012
Goodwill	435,073	437,058
Other non-current assets	31,996	32,506
Total assets	\$ 2,096,914	\$ 2,126,292
AND THE PROPERTY OF THE PROPER		
LIABILITIES AND EQUITY (DEFICIT)		
Current liabilities:		
Current portion of long-term debt	\$ 34,638	\$ 100,657
Accounts payable	136,089	111,013
Accrued expenses and other current liabilities	172,514	186,806
Deferred revenue	24,883	30,245
Total current liabilities	368,124	428,721
Long-term debt	2,206,160	2,336,206
Deferred income taxes	31,725	24,625
Other non-current liabilities	103,138	99,854
Commitments and contingent liabilities (see Notes 15 and 16)	200,200	22,02
Equity (deficit):		
Graham Packaging Company Inc. stockholders equity (deficit):		
Preferred stock, \$0.01 par value, 100,000,000 shares authorized, 0 shares issued and outstanding		
Common stock, \$0.01 par value, 500,000,000 shares authorized, shares issued and outstanding 62,555,962		
and 42,998,786	626	430
Additional paid-in capital	454,580	297,470
Retained earnings (deficit)	(1,020,715)	(1,032,887)
Notes and interest receivable for ownership interests	(6,504)	(6,353)
Accumulated other comprehensive income (loss)	(46,533)	(31,123)

Noncontrolling interests	6,313	9,349
Equity (deficit)	(612,233)	(763,114)
Total liabilities and equity (deficit)	\$ 2,096,914	\$ 2,126,292

See accompanying notes to condensed consolidated financial statements.

# GRAHAM PACKAGING COMPANY INC.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

# (Unaudited)

		Three Months Ended June 30,				Six Months Ended June 30,		
		2010	ĺ	2009		2010		2009
NT 1	Φ			sands, except sh		-		1 147 565
Net sales	\$	652,832	\$			1,238,408	\$	1,147,565
Cost of goods sold		532,234		473,021		1,015,492		941,296
Gross profit		120,598		112,693		222,916		206,269
Selling, general and administrative expenses		28,414		28,977		95,941		57,472
Asset impairment charges		554		6,459		2,792		8,035
Net loss on disposal of property, plant and equipment		826		803		1,053		2,298
Operating income		90,804		76,454		123,130		138,464
Interest expense		41,891		37,183		87,275		76,881
Interest income		(178)		(247)		(298)		(471)
Net (gain) loss on debt extinguishment				(756)		2,664		(756)
Increase in income tax receivable obligations		3,600				4,900		
Other expense (income), net		349		(977)		3,212		(1,545)
Income before income taxes		45,142		41,251		25,377		64,355
Income tax provision		7,342		6,681		12,088		12,615
Income from continuing operations		37,800		34,570		13,289		51,740
Loss from discontinued operations				(1,479)				(1,806)
Net income		37,800		33,091		13,289		49,934
Net income attributable to noncontrolling interests		4,264		5,262		1,974		8,088
Net income attributable to Graham Packaging Company Inc.								
stockholders	\$	33,536	\$	27,829	\$	11,315	\$	41,846
Earnings per share:								
Income from continuing operations per share:								
Basic	\$	0.54	\$	0.68	\$	0.20	\$	1.01
Diluted	\$	0.53	\$	0.68	\$	0.19	\$	1.01
Loss from discontinued operations per share:								
Basic	\$		\$	(0.03)	\$		\$	(0.04)
Diluted	\$		\$	(0.03)	\$		\$	(0.04)
Net income attributable to Graham Packaging Company Inc.								
stockholders per share:								
Basic	\$	0.54	\$		\$	0.20	\$	0.97
Diluted	\$	0.53	\$	0.65	\$	0.19	\$	0.97
Weighted average shares outstanding:								
Basic		2,555,962		42,975,419		7,780,042		12,975,419
Diluted	6	2,555,962		42,975,419	5	7,780,042	4	12,975,419

See accompanying notes to condensed consolidated financial statements.

4

# GRAHAM PACKAGING COMPANY INC.

# ${\bf CONDENSED} \ {\bf CONSOLIDATED} \ {\bf STATEMENTS} \ {\bf OF} \ {\bf COMPREHENSIVE} \ {\bf INCOME} \ ({\bf LOSS})$

# (Unaudited)

	Three Mon June		Six Montl June	
	2010	2010 2009 (In thou		2009
Net income	\$ 37,800	\$ 33,091	\$ 13,289	\$ 49,934
Other comprehensive (loss) income:				
Changes in fair value of derivatives designated and accounted for as cash flow hedges (net of				
tax of \$0 for all periods presented)		81		347
Amortization of amounts in accumulated other comprehensive income (loss) as of the date the Company discontinued hedge accounting for its interest rate collar and swap agreements (net	2.010	1.600	4 107	2.217
of tax of \$0 for all periods presented)	2,018	1,609	4,107	3,217
Amortization of prior service costs and unrealized actuarial losses included in net periodic benefit costs for pension and post-retirement plans (net of a tax provision of \$9 and \$19 for the three and six months ended June 30, 2010, respectively, and \$10 and \$20 for the three and six months ended June 30, 2009, respectively)	516	671	859	1,302
Foreign currency translation adjustments (net of a tax provision of \$77 for each of the three and six months ended June 30, 2010, and a tax provision of \$370 and a tax benefit of \$6 for	310	071	037	1,302
the three and six months ended June 30, 2009, respectively)	(22,850)	28,062	(24,537)	4,860
Total other comprehensive (loss) income	(20,316)	30,423	(19,571)	9,726
Comprehensive income (loss)	17,484	63,514	(6,282)	59,660
Comprehensive income attributable to noncontrolling interests	2,406	9,843	206	9,552
Comprehensive income (loss) attributable to Graham Packaging Company Inc. stockholders	\$ 15,078	\$ 53,671	\$ (6,488)	\$ 50,108

See accompanying notes to condensed consolidated financial statements.

# GRAHAM PACKAGING COMPANY INC.

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

# (Unaudited)

		Six Montl June 2010 (In thou	2009
Operating activities:			
Net income	\$	13,289	\$ 49,934
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization		77,645	80,012
Amortization of debt issuance fees		3,184	4,758
Accretion of senior unsecured notes		238	
Net loss (gain) on debt extinguishment		2,664	(756)
Net loss on disposal of property, plant and equipment		1,053	2,298
Pension expense		1,577	2,520
Asset impairment charges		2,792	8,035
Unrealized loss on termination of cash flow hedge accounting		359	2,262
Stock compensation expense		656	407
Equity income from unconsolidated subsidiaries		(40)	
Deferred tax provision		7,263	5,257
Increase in income tax receivable obligations		4,900	, , ,
Foreign currency transaction loss		507	80
Interest receivable on loans to owners		(151)	(63)
Changes in operating assets and liabilities:		(101)	(02)
Accounts receivable		(47,419)	8,789
Inventories		2,397	18,999
Prepaid expenses and other current assets		20,490	18,329
Other non-current assets		(4,769)	(3,270)
Accounts payable and accrued expenses		15,015	35,152
Pension contributions		(2,916)	(14,326)
Other non-current liabilities		468	(289)
Other non-current madmittes		400	(209)
Net cash provided by operating activities		99,202	218,128
Investing activities:			
Cash paid for property, plant and equipment		(75,937)	(71,800)
Proceeds from sale of property, plant and equipment		255	580
Net cash used in investing activities		(75,682)	(71,220)
Financing activities:			
Proceeds from issuance of long-term debt		42,518	22,508
Payment of long-term debt	(	(240,478)	(55,668)
Debt issuance fees		(648)	(9,570)
Proceeds from the issuance of common stock, net of underwriting discount of \$11.3 million		171,055	
Payment of other expenses for the issuance of common stock		(5,419)	
Purchase of ownership interests			(89)
Net cash used in financing activities		(32,972)	(42,819)

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Effect of exchange rate changes on cash and cash equivalents	(2,244)	969
(Decrease) increase in cash and cash equivalents	(11,696)	105,058
Cash and cash equivalents at beginning of period	147,808	43,879
Cash and cash equivalents at end of period	\$ 136,112	\$ 148,937
Supplemental disclosures:		
Cash paid for interest, net of amounts capitalized	\$ 74,401	\$ 82,516
Cash paid for income taxes (net of refunds)	9,686	7,491
Non-cash investing and financing activities:		
Accruals for purchases of property, plant and equipment	6,051	19,035
Accruals for debt issuance fees	136	5,443
Accruals for fees related to the initial public offering	250	

See accompanying notes to condensed consolidated financial statements.

#### GRAHAM PACKAGING COMPANY INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. Basis of Presentation

The accompanying Condensed Consolidated Financial Statements (Unaudited) of Graham Packaging Company Inc. (GPC), a Delaware corporation (formerly known as BMP/Graham Holdings Corporation), have been prepared in accordance with accounting principles generally accepted in the United States of America (generally accepted accounting principles or GAAP) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X and therefore do not include all of the information and footnotes required by generally accepted accounting principles for complete annual financial statements. All entities and assets owned by GPC are referred to collectively with GPC as the Company. Graham Packaging Holdings Company, a subsidiary which is 90.9% owned by GPC and for which GPC holds 100% of the general partnership interest, is referred to as Holdings. Graham Packaging Company, L.P., Holdings wholly-owned subsidiary, is referred to as the Operating Company. In the opinion of the management of the Company, all adjustments (consisting only of usual recurring adjustments considered necessary for a fair presentation) are reflected in the Condensed Consolidated Financial Statements (Unaudited). The Condensed Consolidated Balance Sheet (Unaudited) as of December 31, 2009, is derived from audited financial statements. The Condensed Consolidated Financial Statements (Unaudited) and notes included in this report should be read in conjunction with the audited consolidated financial statements and notes for the year ended December 31, 2009. The results of operations for the six months ended June 30, 2010, are not necessarily indicative of the results to be expected for the full year ending December 31, 2010.

## Recent Accounting Pronouncements

In June 2009, the Financial Accounting Standards Board (FASB) issued guidance under FASB Accounting Standards Codification (ASC) 860, Transfers and Servicing (formerly Statement of Financial Accounting Standards (SFAS) 166, Accounting for Transfers of Financial Assets, an amendment of SFAS 140). This guidance enhances the relevance, representational faithfulness and comparability of the information that a reporting entity provides in its financial reports about a transfer of financial assets, the effects a transfer will have on its financial performance and cash flows and any transferor s continuing involvement in transferred financial assets. The Company adopted this guidance effective January 1, 2010, and the adoption had no impact on its financial statements.

In October 2009, the FASB issued Accounting Standards Update ( ASU ) 2009-13, Multiple Deliverable Revenue Arrangements, a consensus of the FASB Emerging Issues Task Force. This update provides amendments to the guidance provided under ASC 605, Revenue Recognition, for separating consideration in multiple-deliverable arrangements and establishes a hierarchy for determining the selling price of a deliverable. ASU 2009-13 is effective prospectively for financial statements issued for years beginning on or after June 15, 2010. The Company is evaluating the impact that the adoption of ASU 2009-13 will have on its financial statements, but does not expect that the adoption will have a material impact.

Management has determined that all other recently issued accounting pronouncements will not have a material impact on the Company s financial statements, or do not apply to the Company s operations.

## **Noncontrolling Interests**

The Company attributes earnings and losses of Holdings to the noncontrolling interests of Holdings based on the noncontrolling interests relative unit ownership percentages. Accumulated income attributable to the noncontrolling interests is included in a separate component of equity (deficit).

# Subsequent Events

The Company has evaluated subsequent events that have occurred after the balance sheet date but before the financial statements were available to be issued, which the Company considers to be the date of filing with the Securities and Exchange Commission.

7

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

## Reclassification

A reclassification has been made to the 2009 Condensed Consolidated Statement of Cash Flows to reflect the deferred tax provision as a separate component of cash provided by operating activities. Amounts for this line item were previously included in changes in prepaid expenses and other current assets, changes in other non-current assets, changes in accounts payable and accrued expenses and changes in other non-current liabilities

# 2. Discontinued Operations

On November 12, 2009, the Company sold its wholly-owned subsidiary Graham Emballages Plastiques S.A.S., located in Meaux, France, to an independent third party. The Company determined that the results of operations for this location, which had previously been reported in the Europe segment, would be reported as discontinued operations, in accordance with the guidance under ASC 205-20, Discontinued Operations. The accompanying condensed consolidated statements of operations and related notes to condensed consolidated financial statements reflect these discontinued operations. The following table summarizes the operating results for this location for the periods presented:

	Three Months Ended June 30, 2009	 onths Ended e 30, 2009
Net sales	\$ 3,839	\$ 8,392
Cost of goods sold	5,295	10,176
Selling, general and administrative expenses	11	(9)
Interest expense	12	31
Loss from discontinued operations	\$ (1,479)	\$ (1,806)

# 3. Accounts Receivable, Net

Accounts receivable, net are presented net of an allowance for doubtful accounts of \$1.7 million and \$2.4 million at June 30, 2010, and December 31, 2009, respectively. Management performs ongoing credit evaluations of its customers and generally does not require collateral.

# 4. Concentration of Credit Risk

For the six months ended June 30, 2010 and 2009, 72.2% and 71.7% of the Company s net sales, respectively, were generated by its top twenty customers. The Company s sales to PepsiCo, Inc., the Company s largest customer, were 10.2% and 11.9% of total sales for the six months ended June 30, 2010 and 2009, respectively. All of these sales were made in North America.

The Company had \$144.0 million and \$113.7 million of accounts receivable from its top twenty customers as of June 30, 2010, and December 31, 2009, respectively. The Company had \$28.5 million and \$17.5 million of accounts receivable from PepsiCo, Inc. as of June 30, 2010, and December 31, 2009, respectively.

# 5. Inventories

Inventories, stated at the lower of cost or market, consisted of the following:

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

	June 30, 2010	Dec	cember 31, 2009
	(In thou	sand	ds)
Finished goods	\$ 127,413	\$	130,989
Raw materials	61,080		63,713
Total	\$ 188,493	\$	194,702

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

## 6. Property, Plant and Equipment, Net

A summary of property, plant and equipment, net is presented in the following table:

	Expected		
	Useful Lives	June 30, 2010	December 31, 2009
	(in years)	(In the	ousands)
Land		\$ 42,662	\$ 39,063
Buildings and improvements	7-31.5	229,705	236,446
Machinery and equipment (1)	2-15	1,290,231	1,303,241
Molds and tooling	3-5	284,791	282,243
Furniture and fixtures	7	5,495	5,359
Computer hardware and software	3-7	41,309	40,930
Construction in progress		70,622	66,870
Property, plant and equipment		1,964,815	1,974,152
Less: accumulated depreciation and amortization		972,626	956,374
•			
Property, plant and equipment, net		\$ 992,189	\$ 1,017,778

(1) Includes longer-lived machinery and equipment of approximately \$1,228.1 million and \$1,230.5 million as of June 30, 2010, and December 31, 2009, respectively, having estimated useful lives, when purchased new, ranging from 8 to 15 years; and shorter-lived machinery and equipment of approximately \$62.1 million and \$72.7 million as of June 30, 2010, and December 31, 2009, respectively, having estimated useful lives, when purchased new, ranging from 2 to 8 years.

Depreciation expense, including depreciation expense on assets recorded under capital leases, for the three months ended June 30, 2010 and 2009, was \$37.1 million and \$38.8 million, respectively, and for the six months ended June 30, 2010 and 2009, was \$73.8 million and \$75.3 million, respectively.

The Company capitalizes interest on borrowings during the active construction period of major capital projects. Capitalized interest is added to the cost of the underlying assets and is amortized over the useful lives of these assets. Interest capitalized for the six months ended June 30, 2010 and 2009, was \$2.1 million and \$1.7 million, respectively.

The Company closed its plant located in Edison, New Jersey in 2008. The land and building at this location, having a carrying value of \$6.6 million, are deemed to be held for sale, and as such are reflected in prepaid expenses and other current assets on the Condensed Consolidated Balance Sheets (Unaudited) as of June 30, 2010, and December 31, 2009.

# 7. Intangible Assets, Net

The gross carrying amount and accumulated amortization of the Company s intangible assets subject to amortization as of June 30, 2010, were as follows:

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

	Gross Carrying Amount	Amor	mulated tization ousands)	Net	Weighted Average Amortization Period
Patented technology	\$ 25,389	\$	(9,715)	\$ 15,674	10 years
Customer relationships	33,290		(7,783)	25,507	16 years
Total	\$ 58,679	\$	(17,498)	\$41,181	

## GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

The gross carrying amount and accumulated amortization of the Company s intangible assets subject to amortization as of December 31, 2009, were as follows:

	Gross Carrying Amount	ying Accumulated		Weighted Average Amortization Period	
Patented technology	\$ 24,545	\$	(8,399)	\$ 16,146	10 years
Customer relationships	33,863		(6,997)	26,866	16 years
Total	\$ 58,408	\$	(15,396)	\$ 43,012	

Amortization expense for each of the three months ended June 30, 2010 and 2009, was \$1.2 million, and for the six months ended June 30, 2010 and 2009, was \$2.4 million and \$2.5 million, respectively. Remaining estimated aggregate amortization expense for 2010 is \$2.4 million. The estimated aggregate amortization expense for each of the next five years ending December 31 is as follows (in thousands):

2011	\$ 4,700
2012	4,700
2013	4,600
2014	4,200
2015	4,000

#### 8. Goodwill

The changes in the carrying amount of goodwill were as follows:

	North America Segment	Europe Segment (In thou	Sou Amer Segm sands)	rica	Total
Balance at January 1, 2010	\$ 420,765	\$ 16,286	\$	7	\$ 437,058
Foreign currency translation adjustments	563	(2,548)			(1,985)
Balance at June 30, 2010	\$ 421,328	\$ 13,738	\$	7	\$ 435,073

# 9. Asset Impairment Charges

The Company identified an indicator of possible impairment of certain assets in Brazil, Mexico, the United Kingdom and the United States for the six months ended June 30, 2010, and in Mexico and the United States for the six months ended June 30, 2009. As a result, the Company evaluated the recoverability of these assets and determined that the undiscounted future cash flows were below the carrying value of these long-lived assets. Additionally, management had no plans to redeploy the majority of these assets. Accordingly, the Company adjusted the carrying value of these long-lived assets to their estimated fair value in accordance with the guidance under ASC 360-10-35-15, Subsequent Measurement Impairment or Disposal of Long-lived Assets, resulting in impairment charges being recorded in continuing operations of \$0.6 million and \$2.8 million for the three and six months ended June 30, 2010, respectively, and \$6.5 million and \$8.0 million for the three and six

months ended June 30, 2009, respectively.

# 10. Accrued Expenses and Other Current Liabilities

Accrued expenses and other current liabilities consisted of the following:

	June 30, 2010 (In t	Dec thousand	cember 31, 2009 ds)
Accrued employee compensation and benefits	\$ 57,929	\$	64,536
Accrued interest	29,488		20,395
Accrued sales allowance	20,921		22,917
Other	64,176		78,958
	\$ 172,514	\$	186,806

10

#### GRAHAM PACKAGING COMPANY INC.

## NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

#### 11. Debt Arrangements

Long-term debt consisted of the following:

	June 30, 2010 (In the	December 31, 2009 ousands)
Term loans (net of \$15.3 million and \$19.9 million unamortized discount as		
of June 30, 2010, and December 31, 2009, respectively)	\$ 1,585,932	\$ 1,781,108
Revolver		
Foreign and other revolving credit facilities	5,037	3,381
Senior notes (net of \$3.1 million and \$3.3 million unamortized discount as		
of June 30, 2010, and December 31, 2009, respectively)	250,283	250,047
Senior subordinated notes	375,000	375,000
Capital leases	13,793	17,039
Other	10,753	10,288
	2,240,798	2,436,863
Less amounts classified as current (net of \$4.6 million and \$5.8 million unamortized discount as of June 30, 2010, and December 31, 2009,		
respectively)	34,638	100,657
Total	\$ 2,206,160	\$ 2,336,206

The Company s credit agreement consists of a senior secured term loan of \$563.1 million due October 7, 2011 (Term Loan B), and a senior secured term loan of \$1,022.8 million (\$1,038.1 million aggregate outstanding principal amount less \$15.3 million unamortized discount) due April 5, 2014 (Term Loan C and, together with the Term Loan B, the Term Loans), to the Operating Company as of June 30, 2010, and a \$260.0 million senior secured revolving credit facility (the Revolver and, together with the Term Loans, the Credit Agreement). Availability under the Revolver as of June 30, 2010, was \$249.8 million (as reduced by \$10.2 million of outstanding letters of credit). The obligations of the Operating Company and GPC Capital Corp. I (CapCo I) under the Credit Agreement are guaranteed by Holdings and certain domestic subsidiaries of the Operating Company. The Term Loans are payable in quarterly installments and require payments of \$8.1 million in the remainder of 2010, \$570.7 million in 2011, \$10.5 million in 2012, \$10.5 million in 2013 and \$1,001.4 million in 2014 (disregarding any further mandatory or voluntary prepayments that may reduce such scheduled amortization payments). The payments of \$8.1 million in the remainder of 2010 exclude the paydowns of debt in the first half of 2010 of \$114.2 million using the net proceeds from the intitial public offering (IPO) and of \$14.7 million using the net proceeds from the sale of additional shares following the IPO and for an excess cash flow payment of \$62.5 million due for the year ended December 31, 2009, paid in March 2010.

On May 28, 2009, certain of the lenders under the Term Loans agreed to extend the final maturity of \$1,200.0 million of the Term Loans, conditioned on the refinancing in full of the senior notes due 2012. As a result of such refinancing in November 2009, \$563.1 million of the Term Loans will mature on October 7, 2011, and the remaining \$1,038.1 million will mature on April 5, 2014.

On May 28, 2009, certain of the Revolver lenders agreed to extend their commitments, with respect to \$112.8 million of the total commitment (Extending Revolver), conditioned on the refinancing in full of the senior notes due 2012. As a result of such refinancing in November 2009, \$135.2 million of commitments under the Revolver will expire on October 7, 2010 (Non-Extending Revolver), and the remainder of the commitments will

11

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

expire on October 1, 2013. In conjunction with the extension of these revolving commitments, the Company also voluntarily reduced the amount of total revolving commitments available to it under the Credit Agreement from \$250.0 million to \$248.0 million. Subsequent to the IPO, the Company received a \$12.0 million increase to its Extending Revolver.

Interest under the Term Loan B and the Non-Extending Revolver is payable at (a) the Alternate Base Rate (ABR) (the higher of the Prime Rate or the Federal Funds Rate plus 0.50%) plus a margin ranging from 1.00% to 1.75%; or (b) the Eurodollar Rate (the applicable interest rate offered to banks in the London interbank eurocurrency market) plus a margin ranging from 2.00% to 2.75%. Interest under the Term Loan C and the Extending Revolver is payable at (a) the Adjusted Alternate Base Rate (the higher of (x) the Prime Rate plus a margin of 3.25%; (y) the Federal Funds Rate plus a margin of 3.75%; or (z) the one-month Eurodollar Rate, subject to a floor of 2.50%, plus a margin of 4.25%); or (b) the Eurodollar Rate, subject to a floor of 2.50% plus a margin of 4.25%. A commitment fee of 0.50% is due on the unused portion of the Non-Extending Revolver.

The Credit Agreement contains certain affirmative and negative covenants as to the operations and financial condition of the Company, as well as certain restrictions on the payment of dividends and other distributions to Holdings. As of June 30, 2010, the Company was in compliance with all covenants.

Substantially all domestic tangible and intangible assets of the Company are pledged as collateral pursuant to the terms of the Credit Agreement.

As of June 30, 2010, and December 31, 2009, the Company had outstanding \$253.4 million aggregate principal amount of 8.25% senior unsecured notes due 2017 (Senior Notes) and \$375.0 million in senior subordinated notes due 2014 (Senior Subordinated Notes) co-issued by the Operating Company and CapCo I (collectively with the Senior Notes, the Notes). The Notes are unconditionally guaranteed, jointly and severally, by Holdings and certain domestic subsidiaries of the Operating Company and mature on October 7, 2014 (Senior Subordinated Notes), and January 1, 2017 (Senior Notes). Interest on the Senior Subordinated Notes is payable semi-annually at 9.875% per annum and interest on the Senior Notes is payable semi-annually at 8.25% per annum.

# 12. Fair Value Measurement

The following methods and assumptions were used to estimate the fair values of each class of financial instruments:

# Cash and Cash Equivalents, Accounts Receivable and Accounts Payable

The fair values of these financial instruments approximate their carrying amounts.

# Long-Term Debt

The Company s long-term debt consists of both variable-rate and fixed-rate debt. The fair values of the Company s long-term debt were based on market price information. The Company s variable-rate debt, including the Company s Credit Agreement, totaled \$1,598.2 million (net of \$15.3 million unamortized discount) and \$1,790.1 million (net of \$19.9 million unamortized discount) at June 30, 2010, and December 31, 2009, respectively. The fair value of this long-term debt, including the current portion, was approximately \$1,612.4 million and \$1,809.8 million at June 30, 2010, and December 31, 2009, respectively. The Company s fixed-rate debt, including \$253.4 million of Senior Notes and \$375.0 million of Senior Subordinated Notes, totaled \$642.6 million (net of \$3.1 million unamortized discount) and \$646.8 million (net of \$3.3 million unamortized discount) at June 30, 2010, and December 31, 2009, respectively. The fair value of this long-term debt, including the current portion, was approximately \$650.4 million and \$652.8 million at June 30, 2010, and December 31, 2009, respectively.

Table of Contents

20

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

#### **Derivatives**

The Company established the following fair value hierarchy that prioritizes the inputs used to measure fair value, in accordance with the guidance under ASC 820-10, Fair Value Measurements and Disclosures:

- Level 1: Inputs are quoted prices in active markets for identical assets or liabilities as of the reporting date. Active markets are those in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis.
- Level 2: Inputs include the following:
  - a) Quoted prices in active markets for similar assets or liabilities.
  - b) Quoted prices in markets that are not active for identical or similar assets or liabilities.
  - c) Inputs other than quoted prices that are observable for the asset or liability.
- d) Inputs that are derived primarily from or corroborated by observable market data by correlation or other means. Level 3: Inputs are unobservable inputs for the asset or liability.

# Recurring Fair Value Measurements

The following table presents the Company s financial assets and liabilities that were accounted for at fair value on a recurring basis as of June 30, 2010, by level within the fair value hierarchy:

	Fair V	Fair Value Measurements Using			
	Level 1		vel 2 nousands)	Level 3	
Liabilities:					
Foreign currency exchange contract	\$	\$	7	\$	
Interest rate swap agreements		10	3,008		

The following table presents the Company s financial assets and liabilities that were accounted for at fair value on a recurring basis as of December 31, 2009, by level within the fair value hierarchy:

Fair Value Measurements
Using
Level 1 Level 2 Level 3
(In thousands)

Liabilities:			
Interest rate collar agreements	\$ \$	68	\$
Interest rate swap agreements	16,0	688	
Foreign currency exchange contract		27	

The fair values of the Company s derivative financial instruments are observable at commonly quoted intervals for the full term of the derivatives and therefore considered level 2 inputs.

## Non-recurring Fair Value Measurements

The Company has real estate located in Edison, New Jersey that is held for sale. The aggregate carrying value of these assets at June 30, 2010, was \$6.6 million, which is less than the fair value of these assets and therefore resulted in no impairment charge for these assets. The determination of fair value included certain unobservable inputs, which reflect the Company s assumptions regarding how market participants would price these assets in the marketplace, and therefore are considered level 3 inputs. The fair value of this real estate was based on offers received from potential buyers.

The Company recorded impairment charges in continuing operations of \$0.6 million and \$2.8 million for the three and six months ended June 30, 2010, respectively, for long-lived assets in Brazil, Mexico, the United Kingdom and the United States whose carrying values exceeded fair values. The Company recorded impairment charges in continuing operations of \$6.5 million and \$8.0 million for the three and six months ended June 30, 2009, respectively, for long-lived assets in Mexico and the United States whose carrying values exceeded fair values. Fair values for these assets were based on projected future cash flows, discounted using either a risk-free rate or a risk-adjusted rate, which the Company considers level 3 inputs.

13

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

#### 13. Derivative Financial Instruments

The Company s business and activities expose it to a variety of market risks, including risks related to changes in interest rates, foreign currency exchange rates and commodity prices. These financial exposures are monitored and managed by the Company as an integral part of its market risk management program. This program recognizes the unpredictability of financial markets and seeks to reduce the potentially adverse effects that market volatility could have on operating results. As part of its market risk management strategy, the Company uses derivative instruments to protect cash flows from fluctuations caused by volatility in interest rates, foreign currency exchange rates and commodity prices.

## Cash Flow Hedges

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. Gains and losses on derivatives representing hedge ineffectiveness, if any, are recognized in current earnings.

During 2009, the Company entered into a \$1.2 million foreign currency exchange contract to hedge the exchange rate exposure on a transaction that is denominated in pound sterling. The contract was renewed in the third quarter of 2009 for another six months and increased to \$1.5 million. The contract was renewed again in the first quarter of 2010 for another six months. This foreign currency exchange contract is accounted for as a cash flow hedge and is highly effective as defined by ASC 815, Derivatives and Hedging.

The maximum term over which the Company is hedging exposures to the variability of cash flows (for all forecasted transactions, excluding interest payments on variable-rate debt) is 12 months.

## Derivatives Not Designated as Hedging Instruments

During the first quarter of 2009, the Company elected to roll over its senior secured term loan in one-month increments to reduce its cash interest, as opposed to continuing to roll over its senior secured term loan in three-month increments to match the terms of its interest rate collar agreements. The Company has therefore discontinued hedge accounting for its interest rate collar and swap agreements. As a result, no change in fair value was recorded in other comprehensive income for the six months ended June 30, 2010 and 2009. Of the amount recorded within accumulated other comprehensive income (loss) as of June 30, 2010, 91% is expected to be recognized in interest expense in the next twelve months.

In 2009, the Company entered into foreign currency exchange contracts to hedge the effects of fluctuations in exchange rates on an anticipated euro-denominated purchase of equipment. The gains or losses on the derivatives were recognized in current earnings.

Financial instruments are not held by the Company for trading purposes.

The notional amounts of the Company s derivative instruments outstanding were as follows:

	_	ine 30, 2010 (In th	mber 31, 2009
Derivatives designated as hedges:			
Foreign currency exchange contract	\$	1,414	\$ 1,544
Total derivatives designated as hedges	\$	1,414	\$ 1,544

Derivatives not designated as hedges:		
Interest rate collar agreements	\$	\$ 385,000
Interest rate swap agreements	350,000	350,000
Total derivatives not designated as hedges	\$ 350,000	\$ 735,000

# GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

The fair values of the Company s derivative instruments outstanding were as follows:

	<b>Balance Sheet Location</b>	June 30, 2010 (In	De thousar	cember 31, 2009 nds)
Liability derivatives:				
Derivatives designated as hedges:				
Foreign currency exchange contract	Accrued expenses and other current liabilities	\$ 7	\$	27
Total derivatives designated as hedges		7		27
Derivatives not designated as hedges:				
Interest rate collar agreements	Accrued expenses and other current liabilities			68
Interest rate swap agreements	Accrued expenses and other current liabilities	11,840		10,466
Interest rate swap agreements	Other non-current liabilities	1,168		6,222
Total derivatives not designated as hedges		13,008		16,756
Total liability derivatives		\$ 13,015	\$	16,783

The gains and losses on the Company s derivative instruments during the three and six months ended June 30, 2010, were as follows:

	(Loss) Ro in AC (Effe Por	of Gain or ecognized OCI (a) ective tion)		Amount of Gain or (Loss) Reclassified from AOCI into Income (Effective Portion) for the			
	Period June 3 Three Months	Ended 0, 2010 Six Months usands)	Income Statement Classification	Period June 3 Three Months		I Ended 30, 2010 Six Months ousands)	
Derivatives designated as hedges:							
Cash flow hedges:							
Foreign currency exchange contract	\$ (21)	\$ (110)	Other expense (income), net	\$	(21)	\$	(110)
Total derivatives designated as hedges	\$ (21)	\$ (110)		\$	(21)	\$	(110)

Amount of Gain or (Loss) Recognized in Income for the

		Period 1	Ended
		June 30	, 2010
		Three	Six
		Months	Months
		(In thou	sands)
Derivatives not designated as hedges:			
Interest rate collar agreements	Interest expense	\$	\$ (86)
Interest rate swap agreements	Interest expense	(2,499)	(7,027)
Total derivatives not designated as hedges		\$ (2,499)	\$ (7,113)

(a) Accumulated other comprehensive income (loss) ( AOCI ).

## GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

The gains and losses on the Company s derivative instruments during the three and six months ended June 30, 2009, were as follows:

	(Loss) R in AC (Effectiv for Period June 3 Three Months	of Gain or ecognized OCI (a) e Portion) the I Ended 30, 2009 Six Months	Income Statement  Classification	Amount of (Loss) Reclated AOCI into (Effective for Period June 30 Three Months (In thou	ssified from o Income Portion) the Ended 0, 2009 Six Months
Derivatives designated as hedges:	Ì	ĺ		`	ŕ
Cash flow hedges:					
Foreign currency exchange contract	\$ 174	\$ 151	Other expense (income), net	\$ 174	\$ 151
Natural gas swap agreements	(11)	(161)	Cost of goods sold	(108)	(273)
Total derivatives designated as hedges	\$ 163	\$ (10)		\$ 66	\$ (122)
				Amount of (Loss) Rec Income Period June 30 Three Months (In thou	ognized in for the Ended 0, 2009 Six Months
Derivatives not designated as hedges:					
Interest rate collar agreements			Interest expense	\$ (2,554)	\$ (4,203)
Interest rate swap agreements			Interest expense	666	(1,069)
Foreign currency exchange contracts			Other expense (income), net	27	84
Total derivatives not designated as hedges				\$ (1,861)	\$ (5,188)

## 14. Income Taxes

The Company accounts for income taxes in accordance with ASC 740, Accounting for Income Taxes. In recording the income tax provision for the six months ended June 30, 2010, the Company separately considered one-time contract termination fees paid to affiliates, bonuses paid and other costs incurred in connection with the IPO, and a foreign exchange loss related to the application of hyper-inflationary accounting for our Venezuelan subsidiary and the devaluation of the Venezuelan bolivar.

Deferred income tax assets and liabilities are recognized for the future tax consequences attributable to temporary differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and are measured using enacted tax rates. The Company previously established a valuation allowance with respect to certain deferred income tax assets. During the six months ended June 30, 2010, the valuation allowance decreased by \$20.0 million, primarily as a result of changes in deferred income tax assets associated with current year utilization of net operating losses.

The Company had \$56.6 million of Unrecognized Tax Benefits ( UTB ), exclusive of interest and penalties, as of June 30, 2010. For the six months ended June 30, 2010, the Company recorded a net increase in UTB of \$5.9 million, exclusive of interest and penalties. Offsetting long-term deferred income tax assets at June 30, 2010, were \$14.7 million. As of June 30, 2010, the Company had recorded additional UTB of \$4.9 million related to interest and penalties. The Company does not expect a significant change in the UTB balance in the next twelve months. Approximately \$7.3 million of UTB at June 30, 2010, if recognized, would impact the Company s effective tax rate.

16

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

#### 15. Commitments

The Company is a party to various capital and operating leases involving real property and equipment. Total rent expense for operating leases was \$11.8 million and \$24.9 million for the three and six months ended June 30, 2010, respectively, and \$12.6 million and \$24.7 million for the three and six months ended June 30, 2009, respectively.

Under the Fifth Amended and Restated Limited Partnership Agreement and the Amended and Restated Monitoring Agreement (the Monitoring Agreement ), the Company was obligated to make annual payments of \$2.0 million and \$3.0 million to affiliates of the Graham Family (defined as Graham Capital Company, GPC Investments LLC and Graham Alternative Investment Partners I or affiliates thereof or other entities controlled by Donald C. Graham and his family) and Blackstone (defined as Blackstone Capital Partners III Merchant Banking Fund L.P., Blackstone Capital Partners III L.P. and Blackstone Family Investment Partnership III L.P. or affiliates thereof), respectively. The Company has terminated the Monitoring Agreement and is no longer obligated to make payments. As a result, as of February 10, 2010, the Company is only obligated to make annual payments of \$1.0 million to affiliates of the Graham Family for ongoing management and advisory services. See Note 19 for further discussion of the Company s obligations under these agreements.

In connection with the IPO, on February 10, 2010, GPC entered into separate Income Tax Receivable Agreements ( ITRs ) with its pre-IPO stockholders (e.g. Blackstone, management and other stockholders) and with GPC Holdings, L.P., an affiliate of the Graham Family. The agreements provide for the payment by GPC of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that is actually realized (or is deemed to be realized in the case of an early termination or change in control as further described in the ITRs) as a result of the utilization of net operating losses attributable to periods prior to the IPO, and any increase to the tax basis of the assets of the Company related to (1) the 1998 acquisition of Holdings and (2) current and future exchanges by the Graham Family of their limited partnership units for common stock of GPC pursuant to the Exchange Agreement, and of certain other tax benefits related to GPC s entering into the ITRs, including tax benefits attributable to payments under the ITRs. Payments under the ITRs are not conditioned upon these parties continued ownership of the Company or Holdings.

The Company expects that future payments under the ITRs will aggregate to between \$200.0 million and \$230.0 million with potential additional payments for tax basis step-ups relating to future exchanges by the Graham Family of their limited partnership units in Holdings for GPC common stock depending on the timing and value of such exchanges. This range is based on the Company's assumptions using various items, including valuation analysis and historical tax basis amounts. This range also includes step-ups related to the Graham Family's exchange of 1,324,900 limited partnership units through February 18, 2010. The Company will recognize obligations based on the amount of recorded net deferred income tax assets recognized, and subject to the ITRs. Changes in the recorded net deferred income tax assets will result in changes in the ITRs obligations, and such changes will be recorded as other income or expense. As of June 30, 2010, the value of the ITRs obligations was \$11.4 million. Because GPC is a holding company with no operations of its own, its ability to make payments under the ITRs is dependent on Holdings ability to make distributions. Upon the effective date of the respective ITRs, the Company recorded an initial obligation of \$6.5 million, which is recognized as a reduction of additional paid-in capital. Additionally, the Company recorded \$3.6 million and \$4.9 million in expense related to the increase in the ITRs obligations for the three and six months ended June 30, 2010, respectively. For the six months ended June 30, 2010, no payments have been made under the ITRs.

# 16. Contingencies and Legal Proceedings

On November 3, 2006, the Company filed a complaint with the Supreme Court of the State of New York, New York County, against Owens-Illinois, Inc. and OI Plastic Products FTS, Inc. (collectively, OI ). The complaint alleges certain misrepresentations by OI in connection with the Company s 2004 purchase of the blow molded plastic container business of Owens-Illinois, Inc. and seeks damages in excess of \$30 million. In December 2006, OI filed an Answer and Counterclaim, seeking to rescind a Settlement Agreement entered into between OI and

Table of Contents 29

17

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

the Company in April 2005, and disgorgement of more than \$39 million paid by OI to the Company in compliance with that Settlement Agreement. The Company filed a Motion to Dismiss the Counterclaim in July 2007, which was granted by the Court in October 2007. On August 1, 2007, the Company filed an Amended Complaint to add additional claims seeking indemnification from OI for claims made against the Company by former OI employees pertaining to their pension benefits. These claims arise from an arbitration between the Company and Glass, Molders, Pottery, Plastic & Allied Workers, Local #171 (the Union) that resulted in an award on April 23, 2007, in favor of the Union. The Arbitrator ruled that the Company had failed to honor certain pension obligations for past years of service to former employees of OI, whose seven Union-represented plants were acquired by the Company in October 2004. In the Amended Complaint, the Company maintains that under Section 8.2 of the Stock Purchase Agreement between the Company and OI, OI is obligated to indemnify the Company for any losses associated with differences in the two companies pension plans including any losses incurred in connection with the Arbitration award. The litigation is proceeding.

On April 10, 2009, OnTech Operations, Inc. (OnTech) initiated an arbitration proceeding against the Company, in which OnTech alleges that the Company breached a bottle purchase agreement dated April 28, 2008, and an equipment lease dated June 1, 2008. In its statement of claims, OnTech alleges, among other things, that the Company s failure to produce bottles as required by the bottle purchase agreement resulted in the failure of OnTech s business. As a result, OnTech is seeking to recover the value of its business, which it alleges is between \$80 million and \$150 million, which is in excess of 10% of the Company s current assets. The arbitration is currently scheduled to be heard by a three arbitrator panel from August 2, 2010, to August 6, 2010. The Company believes that OnTech s claims are without legal, contractual or factual merit. The Company is vigorously defending against these claims and feels that the likelihood of it not prevailing is remote. Accordingly, the Company has not accrued a loss on this claim.

The Company is a party to various other litigation matters arising in the ordinary course of business. The ultimate legal and financial liability of the Company with respect to such litigation cannot be estimated with certainty, but management believes, based on its examination of these matters, experience to date and discussions with counsel, that ultimate liability from the Company s various litigation matters will not be material to the business, financial condition, results of operations or cash flows of the Company.

# 17. Segment Information

The Company is organized and managed on a geographical basis in three operating segments: North America, Europe and South America. Segment information for the three and six months ended June 30, 2010 and 2009, and as of June 30, 2010, and December 31, 2009, representing the reportable segments currently utilized by the chief operating decision makers, was as follows:

		North America	E	urope	An	outh nerica thousan	minations (a)	Total
Net sales (b) (c)	Three months ended June 30, 2010	\$ 574,136	\$	54,527	\$ 2	4,413	\$ (244)	\$ 652,832
	Three months ended June 30, 2009	509,263		53,984	2	2,484	(17)	585,714
	Six months ended June 30, 2010	1,079,290	1	12,791	4	6,861	(534)	1,238,408
	Six months ended June 30, 2009	997,760	1	10,364	3	9,633	(192)	1,147,565
Operating income (loss)	Three months ended June 30, 2010	\$ 83,844	\$	5,693	\$	1,267	\$	\$ 90,804
	Three months ended June 30, 2009	71,746		5,762	(	1,054)		76,454
	Six months ended June 30, 2010	106,507		13,043		3,580		123,130
	Six months ended June 30, 2009	125,548		15,745	(	2,829)		138,464
Depreciation and amortization	Three months ended June 30, 2010	\$ 33,555	\$	4,109	\$	1,408	\$	\$ 39,072
	Three months ended June 30, 2009	34,676		4,984		1,007		40,667
	Six months ended June 30, 2010	66,669		8,440		2,536		77,645
	Six months ended June 30, 2009	67,512		9,441		2,133		79,086
Asset impairment charges	Three months ended June 30, 2010	\$ 515	\$		\$	39	\$	\$ 554

Three months ended June 30, 2009	6,459			6,459
Six months ended June 30, 2010	2,414	322	56	2,792
Six months ended June 30, 2009	8.035			8.035

18

# GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

Interest expense, net	Three months ended June 30, 2010	\$ 40,654	\$ 307	\$ 752	\$	\$	41,713
	Three months ended June 30, 2009	35,989	187	760			36,936
	Six months ended June 30, 2010	85,123	638	1,216			86,977
	Six months ended June 30, 2009	74,577	558	1,275			76,410
Other (income) expense, net	Three months ended June 30, 2010	\$ (1,309)	\$ 1,829	\$ (171)(d)	\$	\$	349
	Three months ended June 30, 2009	(3,181)	960	(1,636)	2,880		(977)
	Six months ended June 30, 2010	(2,651)	3,352	2,511(d)			3,212
	Six months ended June 30, 2009	(1,951)	785	(3,259)	2,880		(1,545)
Income tax provision (benefit)	Three months ended June 30, 2010	\$ 5,606	\$ 1,764	\$ (28)	\$	\$	7,342
-	Three months ended June 30, 2009	3,721	1,264	1,696			6,681
	Six months ended June 30, 2010	8,784	3,098	206			12,088
	Six months ended June 30, 2009	7,091	4,399	1,125			12,615
Identifiable assets (b) (c) (e)	As of June 30, 2010	\$ 811,149	\$ 117,978	\$ 63,062	\$	\$	992,189
	As of December 31, 2009	830,897	138,053	48,828		1	,017,778
Goodwill	As of June 30, 2010	\$ 421,328	\$ 13,738	\$ 7	\$	\$	435,073
	As of December 31, 2009	420,765	16,286	7			437,058
Cash paid for property, plant and							
equipment	Six months ended June 30, 2010	\$ 50,269	\$ 8,323	\$ 17,345	\$	\$	75,937
	Six months ended June 30, 2009	58,335	5,688	7,777			71,800

<sup>(</sup>a) To eliminate intercompany transactions.

<sup>(</sup>b) The Company s net sales for Europe include countries having significant sales as follows:

		Three Months Ended June 30,		hs Ended 2 30,
	2010	2009	2010	2009
		(In millions)		
Poland	\$ 12.6	\$ 10.5	\$ 26.5	\$ 22.7
Belgium	12.6	12.7	26.8	26.7
Spain	6.9	8.3	14.2	17.5
France	7.0	5.4	14.7	11.0

The Company sidentifiable assets for Europe include countries having significant identifiable assets as follows:

	June 30, 2010	December 31, 2009
		(In millions)
Poland	\$ 31.0	\$ 36.6
Belgium	27.9	31.9
Spain	19.6	23.6
France	14.3	15.1

(c)

The Company s net sales for North America include sales in Mexico which totaled \$47.0 million and \$39.2 million for the three months ended June 30, 2010 and 2009, respectively, and \$86.6 million and \$69.5 million for the six months ended June 30, 2010 and 2009, respectively. Identifiable assets in Mexico totaled \$64.4 million and \$58.8 million as of June 30, 2010, and December 31, 2009, respectively. Substantially all of the North America reportable segment s remaining net sales and identifiable assets are in the United States.

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

- (d) Beginning January 1, 2010, Venezuela s economy is considered to be highly inflationary for accounting purposes. Accordingly, the Company has adopted the U.S. dollar as the functional currency for its Venezuelan operations. All bolivar-denominated transactions, as well as monetary assets and liabilities, are remeasured into U.S. dollars. As a result of the application of hyper-inflationary accounting requiring the revaluation of monetary assets and liabilities, the Company recorded a \$0.3 million gain and a \$2.5 million loss in other expense for the three and six months ended June 30, 2010, respectively. Net sales for Venezuela were \$1.5 million and \$3.0 million for the three and six months ended June 30, 2010, respectively, and net assets for Venezuela were less than 1.0% of the Company s total net assets as of June 30, 2010, and December 31, 2009. As the Venezuelan operations are not significant to the overall operations of the Company, future rate changes in the bolivar would not have a significant impact on the Company s financial statements.
- (e) Represents property, plant and equipment, net.

#### **Product Net Sales Information**

The following is supplemental information on net sales by product category:

		nths Ended e 30,	Six Months Ended June 30,		
	2010	- /		2009	
		(In tl	nousands)		
Food and Beverage	\$ 407,819	\$ 360,844	\$ 769,752	\$ 713,582	
Household	111,084	105,626	218,008	207,153	
Personal Care/Specialty	40,935	42,066	82,505	85,818	
Automotive Lubricants	92,994	77,178	168,143	141,012	
Total Net Sales	\$ 652,832	\$ 585,714	\$ 1,238,408	\$ 1,147,565	

# 18. Pension Plans

The components of net periodic pension cost for the Company s defined benefit pension plans consisted of the following:

		Three Months Ended June 30,		hs Ended e 30,	
	2010	2010 2009		2009	
		(In thousands)			
Components of net periodic pension cost:					
Service cost	\$ 546	\$ 564	\$ 1,094	\$ 1,136	
Interest cost	1,585	1,505	3,176	2,996	
Expected return on plan assets	(1,740)	(1,433)	(3,483)	(2,852)	
Net amortization and deferral of prior service costs	396	582	790	1,173	
Curtailment/special charges		104		104	
Employee contributions		(19)		(37)	
Net periodic pension cost	\$ 787	\$ 1,303	\$ 1,577	\$ 2,520	

The Company previously disclosed in its financial statements for the year ended December 31, 2009, that it expected to contribute \$7.3 million to its pension plans in 2010. As of June 30, 2010, \$2.9 million of required contributions to its pension plans has been made and the Company expects to make an additional \$4.4 million of contributions in the remainder of 2010.

The Company closed its plants located in Bristol, PA and Vicksburg, MS during the fourth quarter of 2009. As a result of these closings, in January 2010, the Company made an additional \$0.5 million contribution to the Bristol, PA plan, and in June 2010, an additional \$0.1 million contribution to the Vicksburg, MS plan, to fully fund both plans.

20

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

The Company recognized \$1.9 million of expense for its 401(k) plans in each of the second quarters of 2010 and 2009, and \$3.7 million of expense for its 401(k) plans in each of the first halves of 2010 and 2009.

#### 19. Transactions with Related Parties

The Company had transactions with entities affiliated through common ownership. The Company made payments to Graham Engineering Company for equipment and related services of \$0.4 million and \$0.5 million for the three months ended June 30, 2010 and 2009, respectively, and \$1.4 million and \$0.8 million for the six months ended June 30, 2010 and 2009, respectively.

Affiliates of both of the Graham Family and Blackstone have supplied management and advisory services to Holdings since 1998. The Company has recorded \$0.3 million and \$1.2 million of expense for these services for the three months ended June 30, 2010 and 2009, respectively, and \$1.0 million and \$2.5 million for the six months ended June 30, 2010 and 2009, respectively. Under the Fifth Amended and Restated Limited Partnership Agreement and the Monitoring Agreement, Holdings was obligated to make annual payments of \$2.0 million and \$3.0 million to affiliates of the Graham Family and Blackstone, respectively. In exchange for a one-time payment of \$26.3 million to Blackstone Management Partners III L.L.C. and \$8.8 million to Graham Alternative Investment Partners I, the parties of the Monitoring Agreement agreed to terminate such agreement. These amounts paid to terminate the Monitoring Agreement are reflected in selling, general and administrative expenses on the Condensed Consolidated Statement of Operations (Unaudited) for the six months ended June 30, 2010. As a result of the termination, Blackstone, the Graham Family and their affiliates have no further obligation to provide monitoring services to Holdings, and Holdings has no further obligation to make annual payments of \$4.0 million, under the Monitoring Agreement. As a result, as of February 10, 2010, the Company is only obligated to make annual payments of \$1.0 million to affiliates of the Graham Family for ongoing management and advisory services under the Fifth Amended and Restated Limited Partnership Agreement, until such time that the Graham Family sells more than two thirds of its original investment, and such services would then cease.

At June 30, 2010, the Company had loans outstanding to certain former management employees of the Company for the purchase of shares of GPC. These loans were made in connection with the capital call payments made on September 29, 2000, and March 29, 2001, pursuant to a capital call agreement dated as of August 13, 1998. The proceeds from the loans were used to fund management s share of the capital call payments. The loans mature on September 28, 2012, and March 30, 2013, respectively, and accrue interest at a rate of 6.22%. The loans are secured by a pledge of the stock purchased by the loans. The loans and related interest, totaling \$1.9 million and \$1.8 million as of June 30, 2010, and December 31, 2009, respectively, are reflected in equity (deficit) on the Condensed Consolidated Balance Sheets (Unaudited).

As discussed in Note 15, in connection with the IPO, on February 10, 2010, GPC entered into separate ITRs with its pre-IPO stockholders (e.g. Blackstone, management and other stockholders) and with GPC Holdings, L.P., an affiliate of the Graham Family. The agreements provide for the payment by GPC of 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that is actually realized (or is deemed to be realized in the case of an early termination or change in control as further described in the ITRs) as a result of the utilization of net operating losses attributable to periods prior to the IPO, and any increase to the tax basis of the assets of the Company related to (1) the 1998 acquisition of Holdings and (2) current and future exchanges by the Graham Family of their limited partnership units for common stock of GPC pursuant to the Exchange Agreement, and of certain tax benefits related to GPC s entering into the ITRs, including tax benefits attributable to payments under the ITRs.

## 20. Environmental Matters

As a result of the Company closing its plant located in Edison, New Jersey, the Company is subject to New Jersey s Industrial Site Recovery Act (ISRA). The Company acquired this facility from Owens-Illinois, Inc. in 2004. ISRA is an environmental law that specifies a process of reporting to the New Jersey Department of Environmental Protection (NJDEP) and, in some situations, investigating, cleaning up and/or taking other measures with respect to environmental conditions that may exist at an industrial establishment that has been shut down or is being transferred. The Company is in the process of evaluating and implementing its obligations under ISRA regarding this facility. The Company has recorded a preliminary reserve of \$0.4 million for this obligation. This amount may change based on results of additional investigation expected to be undertaken for NJDEP.

21

# GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

# 21. Earnings Per Share

The following are reconciliations of income from continuing operations, loss from discontinued operations and net income attributable to GPC stockholders used to calculate basic and diluted earnings per share.

The following summarizes earnings per share for the three months ended June 30, 2010 (in thousands except share and per share data):

						Adj	ustment		
							for		
	As Reported	GPC Dilui Attributable Stockholders for Optio to Computation of Purch As Noncontrolling Basic Earnings Partne		GPC Stockholders for Computation of Basic Earnings		tentially cilutive citions to urchase ctnership nits (2)	Cor of Ear	justed for inputation Diluted inings Per Share	
Numerator:	-								
Net income	\$ 37,800	\$	(4,264)	\$	33,536	\$	(671)	\$	32,865
Denominator:									
Weighted average number of GPC shares outstanding (3)				6	2,555,962			62	2,555,962
					Basic			I	Diluted
Earnings per share:									
Net income attributable to GPC stockholders				\$	0.54			\$	0.53

The following summarizes earnings per share for the three months ended June 30, 2009 (in thousands except share and per share data):

						Adjustment		
						for		
				Attri	butable to	Potentially		
					GPC	Dilutive		
				Stock	holders for	Options		
		Att	ributable	Cor	nputation	to	•	justed for nputation
			to		of	Purchase		Diluted
	As	Nonc	controlling	Basi	c Earnings	Partnership	Ear	nings Per
	Reported	Inte	erests (1)	Pe	er Share	Units (2)		Share
Numerator:								
Income from continuing operations	\$ 34,570	\$	(5,485)	\$	29,085	\$	\$	29,085
Loss from discontinued operations	(1,479)		223		(1,256)			(1,256)
Net income	\$ 33,091	\$	(5,262)	\$	27,829	\$	\$	27,829

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Denominator:		
Weighted average number of GPC shares outstanding		
(4)	42,975,419	42,975,419
	Basic	Diluted
Earnings per share:		
Income from continuing operations	\$ 0.68	\$ 0.68
Loss from discontinued operations	(0.03)	(0.03)
Net income attributable to GPC stockholders	\$ 0.65	\$ 0.65

Net income attributable to GPC stockholders

# GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

Adjustment for

\$

0.19

The following summarizes earnings per share for the six months ended June 30, 2010 (in thousands except share and per share data):

Niversedan	As Reported	None	ributable to controlling erests (1)	Stock Com Basi	ibutable to GPC  kholders for putation of c Earnings er Share	Dilutive s for Options to n of Purchase ngs Partnership		Cor of Ear	justed for mputation Diluted mings Per Share
Numerator:									
Net income	\$ 13,289	\$	(1,974)	\$	11,315	\$	(464)	\$	10,851
Denominator:									
Weighted average number of GPC shares outstanding									
(3)				4	57,780,042			5′	7,780,042
					Basic			Ţ	Diluted
Earnings per share:									

\$

0.20

The following summarizes earnings per share for the six months ended June 30, 2009 (in thousands except share and per share data):

	As Reported	None	ributable to controlling erests (1)	Stock Cor Basi	ibutable to GPC cholders for inputation of c Earnings er Share	Adjustment for Potentially Dilutive Options to Purchase Partnership Units (2)	Cor of Ear	justed for nputation Diluted nings Per Share
Numerator:								
Income from continuing operations	\$ 51,740	\$	(8,360)	\$	43,380	\$	\$	43,380
Loss from discontinued operations	(1,806)		272		(1,534)			(1,534)
Net income	\$ 49,934	\$	(8,088)	\$	41,846	\$	\$	41,846
Denominator:								
Weighted average number of GPC shares outstanding (4)				۷	12,975,419 Basic			2,975,419 Diluted

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Earnings per share:		
Income from continuing operations	\$ 1.01	\$ 1.01
Loss from discontinued operations	(0.04)	(0.04)
Net income attributable to GPC stockholders	\$ 0.97	\$ 0.97

- (1) The allocation of earnings is based on the noncontrolling interests relative ownership percentage.
- (2) Holdings adjustment is based on incremental earnings that would be attributable to those potentially dilutive options to purchase partnership units on an as-if converted basis. For the three months ended June 30, 2010 and 2009, and the six months ended June 30, 2010 and 2009, 722,112, 5,116,765, 722,112 and 5,116,765 potential options to purchase partnership units, respectively, have been excluded as the options are either antidilutive or as a result of the related contingencies not being met as of the reporting dates. Regarding contingencies, there are two types of options that contain contingencies: (1) those which vest and become exercisable upon the attainment of certain financial performance goals associated with a sale of Blackstone s entire interest in the Company, and (2) those which vest and become exercisable upon Holdings achievement of specified earnings targets.
- (3) For each of the three and six months ended June 30, 2010, 803,088 potential options to purchase GPC common stock have been excluded as the options are antidilutive.
- (4) For the three and six months ended June 30, 2009, there were no potentially dilutive common stock equivalents outstanding regarding GPC shares. Accordingly, the number of basic and diluted weighted average shares outstanding is the same.

23

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

# 22. Capital Stock and Changes in Equity (Deficit)

On February 10, 2010, the Company completed its IPO and on February 11, 2010, its stock began trading on the New York Stock Exchange under the symbol GRM. In connection with the IPO, the Company, on February 4, 2010, increased the number of authorized shares of \$0.01 par value common stock to 500,000,000 and of \$0.01 par value preferred stock to 100,000,000, and effected a 1,465.4874-for-one stock split of its shares of common stock. On February 10, 2010, and in connection with the IPO, the Company issued 16,666,667 of its registered common stock at the initial public offering price of \$10.00 per share, less underwriters discount and expenses.

Additionally, as part of the IPO, the Graham Family entered into an Exchange Agreement. Under the Exchange Agreement, the Graham Family and certain permitted transferees may, subject to specific terms, exchange their limited partnership units in Holdings for shares of the Company s common stock at any time and from time to time on a one-for-one basis, subject to customary conversion rate adjustments for splits, stock dividends and reclassifications. Under this Exchange Agreement, through February 18, 2010, entities controlled by the Graham Family and certain of their permitted transferees exercised their rights to exchange 1,324,900 limited partnership units of Holdings for 1,324,900 shares of the Company s common stock. In addition, a member of former management exchanged nine units of Holdings for nine shares of the Company s common stock. The Company has also entered into Management Exchange Agreements, which provide for similar rights to management to exchange limited partnership units of Holdings obtained on exercise of outstanding options for shares of the Company s common stock.

On March 11, 2010, the underwriters of the IPO partially exercised their option to purchase additional shares of common stock from the Company and purchased 1,565,600 shares of registered common stock at the initial public offering price of \$10.00 per share, less underwriters discount (the Underwriters Allotment ). The Underwriters Allotment closed on March 16, 2010.

Notes

Crohom

Changes in equity (deficit) for the six months ended June 30, 2010 and 2009, are as follows (in thousands, except share amounts):

					and		Graham		
					Interest		Packaging		
					Receivable	Accumulated	Company Inc.		
			Additional	Retained	for	Other	Stockholders	Non-	
	Common	Stock	Paid-In	Earnings	Ownership	Comprehensive Income	Equity	Controlling	Equity
	Shares	Amount	Capital	(Deficit)	Interests	(Loss)	(Deficit)	Interests	(Deficit)
Consolidated balance at January 1, 2010 Net income	42,998,786	\$ 430	\$ 297,470	\$ (1,032,887) 11,315	\$ (6,353)	\$ (31,123)	\$ (772,463) 11,315	\$ 9,349 1,974	\$ (763,114) 13,289
Other comprehensive loss						(17,803)	(17,803)	(1,768)	(19,571)
Stock compensation expense			585				585	71	656
Interest on notes receivable					(151)		(151)		(151)
Net proceeds from issuance of common stock	18,232,267	183	162,975				163,158		163,158
Stock	1,324,909	13	50	857		2,393	3,313	(3,313)	103,130

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Common stock issued under exchange									
agreements									
Initial obligations under income tax receivable agreements			(6,500)				(6,500)		(6,500)
Consolidated balance at June 30, 2010	62,555,962	\$ 626	\$ 454,580	\$ (1,020,715)	\$ (6,504)	\$ (46,533)	\$ (618,546)	\$ 6,313	\$ (612,233)

# GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

					Notes and				Graham		
					Interest			I	ackaging		
					Receivable	Ac	cumulated	Co	mpany Inc.		
			Additional	Retained	for		Other	St	ockholders	Non-	
	Common	Stock	Paid-In	Earnings	Ownership		nprehensive Income		Equity	Controlling	Equity
	Shares	Amount	Capital	(Deficit)	Interests		(Loss)		(Deficit)	Interests	(Deficit)
Consolidated balance at January 1, 2009 Net income	42,975,419	\$ 430	\$ 296,650	\$ (1,043,966) 41,846	\$ (6,292)	\$	(65,204)	\$	(818,382) 41,846	\$ 8,088	\$ (818,382) 49,934
Other comprehensive income				41,040			8,262		8,262	1,464	9,726
Stock compensation expense			346						346	61	407
Purchase of ownership interests					(89)				(89)		(89)
Interest on notes receivable					(63)				(63)		(63)
Consolidated balance at June 30, 2009	42,975,419	\$ 430	\$ 296,996	\$ (1,002,120)	\$ (6,444)	\$	(56,942)	\$	(768,080)	\$ 9,613	\$ (758,467)

# 23. Stock-based Compensation

The Company, from time to time, has granted options to purchase partnership units of Holdings, which may be exchanged for shares of the Company s common stock, and options to purchase shares of the Company s common stock. On February 4, 2010, the Company effected a 1,465.4874-for-one stock split and Holdings effected a 3,781.4427-for-one unit split. Accordingly, any unit/share information reflects such splits. As a result of these splits, each share of the Company s common stock corresponds to one unit of Holdings partnership interest.

A summary of the changes in the unit options outstanding under the option plans for the six months ended June 30, 2010, is as follows:

	Units Under Options	Av Ex	ighted erage ercise /Option	Weighted Average Remaining Contractual Term (in years)	Intri Va	egate insic lue llions)
Outstanding at January 1, 2010	4,813,115	\$	8.35			
Granted						
Exercised						
Forfeited	(199,916)		7.61			
Outstanding at June 30, 2010	4,613,199	\$	8.39	6.7	\$	15.4

# Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Vested or expected to vest	3,836,259	\$ 8.60	6.4	\$ 12.0
Exercisable at June 30, 2010	3,178,807	\$ 8.68	6.3	\$ 9.6

#### GRAHAM PACKAGING COMPANY INC.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) continued

A summary of the changes in the stock options outstanding under the option plans for the six months ended June 30, 2010, is as follows:

	Common Stock Under Options	Ave Exe	ghted rage rcise Option	Weighted Average Remaining Contractual Term (in years)	Int V	gregate trinsic (alue nillions)
Outstanding at January 1, 2010		\$				
Granted (1)	881,363		10.09			
Exercised						
Forfeited	(78,275)		10.00			
Outstanding at June 30, 2010	803,088	\$	10.10	9.6	\$	1.4
<b>37</b> 1	002.000	ф	10.10	0.6	Φ.	1.4
Vested or expected to vest	803,088	\$	10.10	9.6	\$	1.4
Exercisable at June 30, 2010		\$			\$	

<sup>(1)</sup> In the first six months of 2010, in conjunction with the IPO, the Company granted options to certain management members to purchase 841,363 shares of common stock. Subsequently, the Company granted options to a certain management member to purchase 40,000 shares of common stock. As a result, the Company will incur incremental compensation expense of approximately \$2.2 million over the four-year vesting period of the options. The incremental expense recorded during the six months ended June 30, 2010, was \$0.2 million.

# 24. Subsequent Event

On July 1, 2010, the Company acquired China Roots Packaging PTE Ltd. (China Roots), a plastic container manufacturing company located in Guangzhou, China, for approximately \$25 million. China Roots manufactures plastic containers and closures for food, health care, personal care and petrochemical products. Its customers include several global consumer product marketers. In 2009, China Roots sales were approximately \$16.3 million.

# Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS

All statements other than statements of historical facts included in this Report on Form 10-Q, including statements regarding our future financial position, economic performance and results of operations, as well as our business strategy, budgets and projected costs and plans and objectives of management for future operations, and the information referred to under Quantitative and Qualitative Disclosures About Market Risk (Part I, Item 3), are forward-looking statements. In addition, forward-looking statements generally can be identified by the use of forward-looking terminology, such as may, will, expect, intend, estimate, anticipate, believe or continue or similar terminology. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management s beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, readers are cautioned that any such forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict. Although we believe that the expectations reflected in such forward-looking statements are reasonable as of the date made, expectations may prove to have been materially different from the results expressed or implied by such forward-looking statements. Unless otherwise required by law, we also disclaim any obligation to update our view of any such risks or uncertainties or to announce publicly the result of any revisions to the forward-looking statements made in this report. Readers should carefully review the risks and uncertainties under Risk Factors (Part I, Item 1A) in the Annual Report on Form 10-K of Graham Packaging Company Inc. (GPC) for the fiscal year ended December 31, 2009. All written and oral forward-looking statements attributable to us, or persons acting on our behalf, are expressly qualified in their entirety by these cautionary statements. You should evaluate all forward-looking statements made in this Report on Form 10-Q in the context of these risks and uncertainties.

#### Overview

Unless the context otherwise requires, all references herein to the Company, we, our or us refer to GPC and its subsidiaries.

We are a worldwide leader in the design, manufacture and sale of value-added, custom blow molded plastic containers for branded consumer products. We operate in product categories where customers and end users value the technology and innovation that our custom plastic containers offer as an alternative to traditional packaging materials such as glass, metal and paperboard. We selectively pursue opportunities where we can leverage our technology portfolio to continue to drive the trend of conversion to plastic containers from other packaging materials. Our customers include leading multi-national and regional blue-chip consumer product companies that seek customized, sustainable plastic container solutions for diverse and stable end markets, such as the food and beverage and the household consumer products markets. We believe we are well-positioned to meet the evolving needs of our customers who often use our technology to differentiate their products with value-added design and performance characteristics such as smooth-wall panel-less bottles, unique pouring and dispensing features, multilayer bottles incorporating barrier technologies to extend shelf life, and ultra lightweight bottles with hot-fill capabilities that allow containers to be filled at high temperatures.

As of June 30, 2010, we operated a network of 82 manufacturing facilities throughout North America, Europe and South America. We are organized and managed on a geographical basis in three operating segments: North America, Europe and South America. Each operating segment includes four major categories: Food and Beverage, Household, Personal Care/Specialty and Automotive Lubricants. Our primary strategies are to manage our business for stable growth and strong cash flow from operations, leverage our technology portfolio to meet the needs of our customers, target organic growth in attractive markets utilizing our proven business model, continue to focus on operational excellence, and supplement our organic growth with opportunistic strategic investments.

We believe that the critical success factors to our business are our ability to:

maintain relationships with, and serve the complex packaging demands of, our customers, which include some of the world s largest branded consumer products companies;

27

participate in growth opportunities associated with the conversion of packaging products from glass, metal and paper to plastic;

develop proprietary technologies that provide a meaningful competitive advantage in product design, product performance, process technology and sustainability features;

focus on operational excellence, cost reductions and overall efficiencies;

make investments in plant and technology necessary to satisfy the factors mentioned above; and

reduce our financial leverage.

We intend to capitalize on our leadership positions in value-added custom plastic containers to increase our EBITDA (as defined herein) and cash flow in order to reduce our financial leverage and increase stockholder return.

We believe that the area with the greatest opportunity for growth continues to be in producing containers for the food and beverage product category because of the industry s continued conversion to plastic packaging, including the demand for containers for juices and juice drinks, nutritional beverages, beer, yogurt drinks, liquor, teas, sports drinks/isotonics, vitamin enhanced waters, snacks, sauces, jellies and jams. Much of the growth in this area in recent years has been in the sale of smaller sized containers. We believe we are a leader in providing value-added hot-fill polyethylene terephthalate (PET) juice containers. We also believe we are a leading participant in the growing markets for yogurt drinks and nutritional beverages where we manufacture containers using polyolefin resins.

Growth in our household container product category was fueled in prior years by conversions from powders to liquids for such products as detergents, household cleaners and automatic dishwashing detergent. Our strongest position is in fabric care, where management believes we are a leader in plastic container design and manufacture. It should be noted the fabric care industry now offers most of its brands in a concentrated formula which has reduced sales in this product category.

Our personal care/specialty product category is driven by new product launch and re-launch cycles of our customers. Based on the volume of our sales to many major suppliers of personal care/specialty products, management believes we are among the leading suppliers in this product category, which includes products for the hair care, skin care, oral care and specialty markets. Management believes that our supply position results from our commitment to, and reputation in, new product development and flexible manufacturing processes and operations.

Our North American one-quart/liter motor oil container product category is in a mature industry. Unit volume in the one-quart/liter motor oil industry decreased approximately 10% per year from 2006 through 2009 as the product category migrated towards the quick-lube market and larger multi-quart/liter packages. Even though we believe we have the largest market share of multi-quart/liter containers, these sales only partially offset the loss in sales of one-quart/liter containers.

As of June 30, 2010, we operated 29 manufacturing facilities outside of the United States in Argentina, Belgium, Brazil, Canada, Finland, France, Mexico, the Netherlands, Poland, Spain, Turkey, the United Kingdom and Venezuela. Over the past few years, we have expanded our international operations with the addition of three new plants in Brazil and one new plant in Mexico.

For the six months ended June 30, 2010, 72.2% of our net sales were generated by our top twenty customers. All of the top twenty customers were under long-term contracts with terms up to ten years and have been doing business with us for over 20 years on average. Prices under these arrangements are typically tied to plastic resin market standards and, therefore, vary with market conditions. In general, the contracts have annually set minimum purchase requirements but do not obligate the customer to purchase any given amount of product from us beyond one year. Our sales to PepsiCo, Inc., our largest customer, were 10.2% and 11.9% of total sales for the six months ended June 30, 2010 and 2009, respectively. All of these sales were made in North America.

The largest component of our cost of goods sold is resin costs. Based on certain resin industry indices, the following table summarizes average market prices per pound of PET and high-density polyethylene (HDPE) resins in the United States during the periods indicated:

Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

	Three Mo	Three Months Ended		
	Jun	e 30,	June 30,	
	2010	2009	2010	2009
PET	\$ 0.81	\$ 0.73	\$ 0.81	\$ 0.70
HDPE	\$ 0.84	\$ 0.65	\$ 0.84	\$ 0.62

Resin and colorants make up a significant part of our cost of goods sold. Colorants are pigments added to the resin to formulate different colors of blow molded plastic bottles. Changes in the cost of colorants are typically passed through to customers, similarly to resin. On a percentage basis, resin and colorant costs generally make up between 40% and 50% of cost of goods sold, depending on the price of resin and colorants and bottle features. As a percentage of net sales, resin and colorant costs make up between 35% and 40%, in general. The percentage depends not only on the price of the resin and colorants, but also the physical characteristics of the bottle, such as size, weight, design features, labels and decorations, color and the technology platform and equipment used to make the bottle.

Changes in the cost of resin are passed through to customers by means of corresponding changes in product pricing, in accordance with our agreements with these customers and industry practice. A sustained increase in resin prices relative to other packaging materials, to the extent that those costs are not passed on to the end-consumer, would make plastic containers less economical for our customers and could result in a slower pace of conversions to, or reductions in the use of, plastic containers.

On November 12, 2009, we sold our wholly-owned subsidiary Graham Emballages Plastiques S.A.S., located in Meaux, France, to an independent third party. We determined that the results of operations for this location, which had previously been reported in the Europe segment, would be reported as discontinued operations, in accordance with the guidance under Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) 205-20, Discontinued Operations. Our condensed consolidated statements of operations reflect these discontinued operations. Accordingly, our discussion on results of operations below, unless otherwise indicated, is based on results from continuing operations.

#### **Results of Operations**

The following tables set forth the major components of our net sales and such net sales expressed as a percentage of total net sales:

	Three Months Ended June 30,				Six Month June			
	201	.0	200	19	2010	)	2	009
				(Dollars	in millions)			
North America	\$ 573.9	87.9%	\$ 509.2	86.9%	\$ 1,078.8	87.1%	\$ 997	.6 86.9%
Europe	54.5	8.4	54.0	9.2	112.8	9.1	110	.4 9.6
South America	24.4	3.7	22.5	3.9	46.8	3.8	39	.6 3.5
Total Net Sales	\$ 652.8	100.0%	\$ 585.7	100.0%	\$ 1,238.4	100.0%	\$ 1,147	.6 100.0%

		Three Months Ended						
		June	30,			June	30,	
	201	10	200	)9	2010	)	2009	9
				(Dollars	in millions)			
Food and Beverage	\$ 407.8	62.5%	\$ 360.8	61.6%	\$ 769.8	62.1%	\$ 713.6	62.2%
Household	111.1	17.0	105.6	18.0	218.0	17.6	207.2	18.0
Personal Care/Specialty	40.9	6.3	42.1	7.2	82.5	6.7	85.8	7.5
Automotive Lubricants	93.0	14.2	77.2	13.2	168.1	13.6	141.0	12.3
Total Net Sales	\$ 652.8	100.0%	\$ 585.7	100.0%	\$ 1.238.4	100.0%	\$ 1,147.6	100.0%

29

# Three Months Ended June 30, 2010, Compared to Three Months Ended June 30, 2009

The following table sets forth the summary of the condensed consolidated statements of income and related percentage changes for the periods indicated:

	Three Months Ended  June 30, Increase/ 2010 2009 (Decrease) (Dollars in millions)			% Increase/ (Decrease)
Net sales	\$ 652.8	\$ 585.7	\$ 67.1	11.5%
Cost of goods sold	532.2	473.0	59.2	12.5
Gross profit (1)	120.6	112.7	7.9	7.0
% of net sales (2)	18.5%	19.2%		
Selling, general and administrative expenses (1)	28.4	29.0	(0.6)	(2.1)
% of net sales (2)	4.4%	5.0%		
Asset impairment charges	0.6	6.4	(5.8)	(90.6)
Net loss on disposal of property, plant and equipment	0.8	0.8		
Operating income	90.8	76.5	14.3	18.7
% of net sales (2)	13.9%	13.1%		
Interest expense	41.9	37.2	4.7	12.6
Interest income	(0.2)	(0.2)		
Net gain on debt extinguishment		(0.8)	0.8	100.0
Increase in income tax receivable obligations	3.6		3.6	>100.0
Other expense (income), net	0.4	(1.0)	1.4	>100.0
Income tax provision	7.3	6.7	0.6	9.0
Income from continuing operations	37.8	34.6	3.2	9.2
Loss from discontinued operations		(1.5)	1.5	100.0
Net income	37.8	33.1	4.7	14.2
Net income attributable to noncontrolling interests	4.3	5.3	(1.0)	(18.9)
Net income attributable to our stockholders	\$ 33.5	\$ 27.8	\$ 5.7	20.5%

- (1) Amounts for gross profit and selling, general and administrative expenses may not be comparable to those of other companies, as the costs that we include in these line items may differ from the costs that other companies include. For a discussion of the types of costs included in each line item, see Note 1, Significant Accounting Policies, of the Notes to Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2009.
- (2) As resin prices can fluctuate significantly, we believe that our gross profit, as well as certain expense items, should not be analyzed solely on a percentage of net sales basis. Fluctuations in crude oil and natural gas prices can cause significant fluctuations in resin prices, as can refining capacity and the demand for other petroleum-based products.

*Net Sales*. The increase in sales was partially due to an increase in resin costs, which are passed through to customers. The average market price per pound of PET in the U.S. increased from \$0.73 to \$0.81 and the average market price per pound of HDPE in the U.S. increased from \$0.65 to \$0.84.

Higher unit volume increased sales by approximately \$35.1 million and the favorable impact of exchange rates increased sales by \$0.3 million. The remaining \$31.7 million increase was driven primarily by higher resin costs as described above, partially offset by net price reductions both from operational cost savings shared with our customers and in response to competitive pressure. Container units sold increased 7.5%.

30

On an operating segment basis, sales for the three months ended June 30, 2010, in North America increased \$64.7 million, or 12.7%, from the three months ended June 30, 2009. Higher unit volume increased sales by approximately \$31.8 million and the favorable impact of exchange rates increased sales by \$3.3 million. The remaining \$29.6 million increase was largely driven by higher resin costs mentioned above, partially offset by net price reductions. North American sales in the food and beverage, household and automotive lubricants product categories contributed \$46.2 million, \$4.8 million and \$13.8 million, respectively, to the increase, while the personal care/specialty product category decreased by \$0.1 million. Container units sold in North America increased in the food and beverage, household and personal care/specialty product categories by 14.2%, 4.1% and 3.2%, respectively, and decreased in the automotive lubricants product category by 3.9%.

Sales for the three months ended June 30, 2010, in Europe increased \$0.5 million, or 0.9%, from the three months ended June 30, 2009. The increase in sales was primarily due to higher resin costs, partially offset by the unfavorable impact of exchange rates of \$2.1 million.

Sales for the three months ended June 30, 2010, in South America increased \$1.9 million, or 8.4%, from the three months ended June 30, 2009. The increase in sales was primarily due to an increase in unit volume of approximately \$1.6 million and price increases.

*Gross Profit.* Gross profit for the three months ended June 30, 2010, increased in North America by \$5.3 million, decreased in Europe by \$0.2 million and increased in South America by \$2.8 million, when compared to the three months ended June 30, 2009. Higher unit volume contributed \$8.1 million to the increase. The remaining decrease of \$0.2 million resulted from net price reductions referred to above, partially offset by ongoing productivity initiatives.

Selling, General and Administrative Expenses. The decrease was primarily due to a decrease in advisory service fees of \$1.0 million.

Asset Impairment Charges. We identified an indicator of possible impairment of certain assets in Brazil, Mexico and the United States for the three months ended June 30, 2010, and in Mexico and the United States for the three months ended June 30, 2009. As a result, we evaluated the recoverability of these assets and determined that the undiscounted future cash flows were below the carrying value of these long-lived assets. Additionally, management had no plans to redeploy the majority of these assets. Accordingly, we adjusted the carrying value of these long-lived assets to their estimated fair value in accordance with the guidance under ASC 360-10-35-15, Subsequent Measurement Impairment or Disposal of Long-Lived Assets, resulting in impairment charges of \$0.6 million and \$6.4 million for the three months ended June 30, 2010 and 2009, respectively.

Interest Expense. The increase was primarily due to the extension, in May 2009, of \$1,200.0 million of our term loan at a minimum LIBOR and increased LIBOR margin, partially offset by lower debt levels in 2010. See Liquidity and Capital Resources for a more detailed description of our term loan extension.

*Net Gain on Debt Extinguishment.* On May 28, 2009, we amended our senior secured credit agreement (the Credit Agreement ) and determined the amendment should be recorded as an extinguishment of debt in accordance with ASC 470-50-40, Modifications and Extinguishments. As a result, we recorded a net gain on debt extinguishment of \$0.8 million for the three months ended June 30, 2009.

Increase in Income Tax Receivable Obligations. We recognized \$3.6 million of expense related to the change in the deferred tax assets subject to the Income Tax Receivable Agreements (ITRs) for the three months ended June 30, 2010. See Contractual Obligations and Commitments for a more detailed description of the ITRs.

Other Expense (Income), Net. Other expense (income), net predominantly included net foreign exchange gains and losses for the three months ended June 30, 2010 and 2009.

*Income Tax Provision*. The increase primarily resulted from changes to deferred tax liabilities that cannot be offset by net operating losses, partially offset by a prior year valuation allowance adjustment in our Brazilian subsidiary and a refund of income taxes withheld on prior year dividends from our Spanish subsidiary.

31

Net Income Attributable to Noncontrolling Interests. We allocate earnings and losses of Graham Packaging Holdings Company ( Holdings ) to the noncontrolling interests based on the noncontrolling interests relative unit ownership percentage.

# Six Months Ended June 30, 2010, Compared to Six Months Ended June 30, 2009

The following table sets forth the summary of the condensed consolidated statements of income and related percentage changes for the periods indicated:

	Six Month		%	
	June		Increase/	Increase/
	2010	2009	(Decrease)	(Decrease)
NT 4 1	¢ 1 220 4	(Dollars in	/	7.00
Net sales	\$ 1,238.4	\$ 1,147.6	\$ 90.8	7.9%
Cost of goods sold	1,015.5	941.3	74.2	7.9
Construction (1)	222.9	206.3	16.6	9.0
Gross profit (1)	17	206.3 18.0%	10.0	8.0
% of net sales (2)	18.0%		20.4	(( )
Selling, general and administrative expenses (1)	95.9	57.5	38.4	66.8
% of net sales (2)	7.7%	5.0%	(5.0)	(65.0)
Asset impairment charges	2.8	8.0	(5.2)	(65.0)
Net loss on disposal of property, plant and equipment	1.0	2.3	(1.3)	(56.5)
Operating income	123.2	138.5	(15.3)	(11.0)
% of net sales (2)	9.9%	12.1%		
Interest expense	87.3	76.9	10.4	13.5
Interest income	(0.3)	(0.5)	0.2	40.0
Net loss (gain) on debt extinguishment	2.7	(0.8)	3.5	>100.0
Increase in income tax receivable obligations	4.9		4.9	>100.0
Other expense (income), net	3.2	(1.5)	4.7	>100.0
Income tax provision	12.1	12.7	(0.6)	(4.7)
Income from continuing operations	13.3	51.7	(38.4)	(74.3)
Loss from discontinued operations		(1.8)	1.8	100.0
•		. ,		
Net income	13.3	49.9	(36.6)	(73.3)
Net income attributable to noncontrolling interests	2.0	8.1	(6.1)	(75.3)
Net income attributable to our stockholders	\$ 11.3	\$ 41.8	\$ (30.5)	(73.0)%

*Net Sales*. The increase in sales was partially due to an increase in resin costs, which are passed through to customers. The average market price per pound of PET in the U.S. increased from \$0.70 to \$0.81 and the average market price per pound of HDPE in the U.S. increased from \$0.62 to \$0.84.

<sup>(1)</sup> Amounts for gross profit and selling, general and administrative expenses may not be comparable to those of other companies, as the costs that we include in these line items may differ from the costs that other companies include. For a discussion of the types of costs included in each line item, see Note 1, Significant Accounting Policies, of the Notes to Consolidated Financial Statements in the Annual Report on Form 10-K for the year ended December 31, 2009.

<sup>(2)</sup> As resin prices can fluctuate significantly, we believe that our gross profit, as well as certain expense items, should not be analyzed solely on a percentage of net sales basis. Fluctuations in crude oil and natural gas prices can cause significant fluctuations in resin prices, as can refining capacity and the demand for other petroleum-based products.

# Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

Higher unit volume increased sales by approximately \$42.1 million and the favorable impact of exchange rates increased sales by \$10.7 million. The remaining \$38.0 million increase was driven primarily by higher resin costs as described above, partially offset by net price reductions both from operational cost savings shared with our customers and in response to competitive pressure. Container units sold increased 5.1%.

On an operating segment basis, sales for the six months ended June 30, 2010, in North America increased \$81.2 million, or 8.1%, from the six months ended June 30, 2009. Higher unit volume increased sales by approximately \$38.3 million and the favorable impact of exchange rates increased sales by \$8.3 million. The remaining \$34.6 million increase was largely driven by higher resin costs mentioned above, partially offset by net price reductions. North American sales in the food and beverage, household and automotive lubricants product categories contributed \$52.4 million, \$8.7 million and \$21.4 million, respectively, to the increase, while the personal care/specialty product category decreased by \$1.3 million. Container units sold in North America increased in the food and beverage, household and personal care/specialty product categories by 10.7%, 4.6% and 1.3%, respectively, and decreased in the automotive lubricants product category by 2.7%.

Sales for the six months ended June 30, 2010, in Europe increased \$2.4 million, or 2.2%, from the six months ended June 30, 2009. The favorable impact of exchange rates increased sales by \$2.9 million and was partially offset by lower resin costs and net price reductions.

Sales for the six months ended June 30, 2010, in South America increased \$7.2 million, or 18.2%, from the six months ended June 30, 2009. The increase in sales was primarily due to an increase in unit volume of approximately \$3.5 million and price increases.

*Gross Profit*. Gross profit for the six months ended June 30, 2010, increased in North America by \$12.2 million, decreased in Europe by \$2.8 million and increased in South America by \$7.2 million, when compared to the six months ended June 30, 2009. An increase in unit volume contributed \$11.5 million to the increase. The remaining increase of \$5.1 million resulted from ongoing productivity initiatives, slightly offset by net price reductions referred to above.

Selling, General and Administrative Expenses. The increase was primarily due to a one-time fee of \$35.0 million to affiliates of the Graham Family and Blackstone to terminate the Amended and Restated Monitoring Agreement (the Monitoring Agreement), bonuses paid in connection with the initial public offering (IPO) of \$3.5 million and other costs incurred in connection with the IPO of \$0.9 million, partially offset by a decrease in compensation-related expenses of \$1.6 million, a decrease in advisory service fees of \$1.6 million and ongoing expense reduction efforts.

Asset Impairment Charges. We identified an indicator of possible impairment of certain assets in Brazil, Mexico, the United Kingdom and the United States for the six months ended June 30, 2010, and in Mexico and the United States for the six months ended June 30, 2009. As a result, we evaluated the recoverability of these assets and determined that the undiscounted future cash flows were below the carrying value of these long-lived assets. Additionally, management had no plans to redeploy the majority of these assets. Accordingly, we adjusted the carrying value of these long-lived assets to their estimated fair value in accordance with the guidance under ASC 360-10-35-15, Subsequent Measurement Impairment or Disposal of Long-Lived Assets, resulting in impairment charges of \$2.8 million and \$8.0 million for the six months ended June 30, 2010 and 2009, respectively.

Interest Expense. The increase was primarily due to the extension, in May 2009, of \$1,200.0 million of our term loan at a minimum LIBOR and increased LIBOR margin, partially offset by lower debt levels in 2010. See Liquidity and Capital Resources for a more detailed description of our term loan extension.

Net Loss (Gain) on Debt Extinguishment. We made principal payments against the Credit Agreement of \$114.2 million in February 2010 using the net proceeds from our IPO and of \$14.7 million in March 2010 using the net proceeds from the sale of additional shares following our IPO and for an excess cash flow payment of \$62.5 million due for the year ended December 31, 2009, paid in March 2010, resulting in a net loss on debt extinguishment of \$2.7 million for the six months ended June 30, 2010. On May 28, 2009, we amended the Credit Agreement and determined the amendment should be recorded as an extinguishment of debt in accordance with ASC 470-50-40, Modifications and Extinguishments. As a result, we recorded a net gain on debt extinguishment of \$0.8 million for the six months ended June 30, 2009.

Increase in Income Tax Receivable Obligations. We recognized \$4.9 million of expense related to the change in the deferred tax assets subject to the Income Tax Receivable Agreements (ITRs) for the six months ended June 30, 2010. This amount reflects the change from February 17, 2010, the date the ITRs were signed, through June 30, 2010. See Contractual Obligations and Commitments for a more detailed description of the ITRs.

33

Other Expense (Income), Net. Other expense (income), net predominantly included net foreign exchange gains and losses for the six months ended June 30, 2010 and 2009. Other expense, net for the six months ended June 30, 2010, included a loss of \$2.5 million related to the application of hyper-inflationary accounting for our Venezuelan subsidiary and the devaluation of the Venezuelan bolivar.

*Income Tax Provision.* The decrease primarily resulted from decreased profitability in our major foreign taxpaying subsidiaries, a prior year valuation allowance adjustment in our Brazilian subsidiary and changes in income taxes withheld on foreign dividends, partially offset by changes in unrecogized tax benefits of foreign subsidiaries and changes to deferred tax liabilities that cannot be offset by net operating losses.

*Net Income Attributable to Noncontrolling Interests.* We allocate earnings and losses of Holdings to the noncontrolling interests based on the noncontrolling interests relative unit ownership percentage.

We utilize adjusted EBITDA (as defined herein) and free cash flow (as defined herein) as important internal metrics in managing our business. We consider adjusted EBITDA an operating metric and free cash flow a liquidity metric. Among other things, these metrics are used to determine incentive compensation. These metrics are reconciled to other appropriate generally accepted accounting principles ( GAAP ) measures in Liquidity and Capital Resources.

# **Effect of Changes in Exchange Rates**

We generally conduct business in our foreign operations in local currencies. Accordingly, our results of operations are affected by changes in foreign exchange rates. Income and expense accounts and cash flow items are translated at average monthly exchange rates during the period. As a result, a decline in the value of the U.S. dollar relative to the local currencies of profitable foreign subsidiaries can have a favorable effect on our profitability, and an increase in the value of the U.S. dollar relative to the local currencies of profitable foreign subsidiaries can have a negative effect on our profitability.

We manage foreign currency exposures (primarily to the euro, Canadian dollar, Polish zloty, Brazilian real, pound sterling and certain non-U.S. subsidiaries purchases of raw materials and/or sales of products in U.S. dollars) at the operating unit level. Exposures that cannot be naturally offset within an operating unit are hedged with derivative financial instruments where possible and cost effective in our judgment. Foreign currency exchange contracts which hedge defined exposures generally mature within twelve months. We do not generally hedge our exposure to translation gains or losses on our non-U.S. net assets. There were foreign currency exchange contracts of \$1.4 million and \$1.5 million outstanding as of June 30, 2010, and December 31, 2009, respectively. Included in other expense (income), net were foreign exchange losses of \$0.3 million and foreign exchange gains of \$1.1 million for the three months ended June 30, 2010 and 2009, respectively, and foreign exchange losses of \$3.2 million, including a loss of \$2.5 million related to the application of hyper-inflationary accounting for our Venezuelan subsidiary and the devaluation of the Venezuelan bolivar, and foreign exchange gains of \$1.7 million for the six months ended June 30, 2010 and 2009, respectively. Net sales for our Venezuelan subsidiary were \$3.0 million for the six months ended June 30, 2010.

Assets and liabilities are translated at exchange rates in effect at the balance sheet date. Net exchange gains or losses resulting from the translation of foreign financial statements are recorded as a separate component of equity (deficit) under the caption accumulated other comprehensive income. Exchange rate fluctuations decreased comprehensive income by \$22.8 million and increased comprehensive income by \$28.1 million for the three months ended June 30, 2010 and 2009, respectively, and decreased comprehensive income by \$24.5 million and increased comprehensive income by \$4.9 million for the six months ended June 30, 2010 and 2009, respectively.

# **Derivatives**

During the first quarter of 2009, we elected to roll over our senior secured term loan in one-month increments to reduce our cash interest, as opposed to continuing to roll over our senior secured term loan in three-month increments to match the terms of our interest rate collar agreements. We have therefore discontinued hedge accounting for our interest rate collar and swap agreements. As a result, no change in fair value was recorded in other comprehensive income for the six months ended June 30, 2010 and 2009. Of the amount recorded within accumulated other comprehensive income (loss) as of June 30, 2010, 91% is expected to be recognized in interest expense in the next twelve months.

34

During 2009, we entered into a \$1.2 million foreign currency exchange contract to hedge the exchange rate exposure on a transaction that is denominated in pound sterling. The contract was renewed in the third quarter of 2009 for another six months and increased to \$1.5 million. The contract was renewed again in the first quarter of 2010 for another six months. This foreign currency exchange contract is accounted for as a cash flow hedge and is highly effective as defined by ASC 815, Derivatives and Hedging.

# **Liquidity and Capital Resources**

In the six months ended June 30, 2010, we generated \$99.2 million of cash flow from operations and \$165.6 million of net proceeds from the IPO, and funded \$75.7 million of investing activities and \$198.6 million of other financing activities, resulting in a net use of cash of \$11.7 million. The cash generated from operating activities came primarily from our net income adjusted for non-cash items, partially offset by an increase in working capital.

The increase in working capital was due to an increase in accounts receivable resulting from higher resin costs and higher sales in June 2010 compared to December 2009, partially offset by an increase in accounts payable also resulting from the higher resin costs.

Cash paid for property, plant and equipment for the six months ended June 30, 2010, was \$75.9 million. Our largest capital spending in the first six months of 2010 included the installation of a new bottle line for a large beverage customer at our new on-site facility in Mexico, additional machinery and equipment at our new on-site facility for a large household customer in Missouri, and increasing production capacity through plant infrastructure improvements and machine upgrades in South America to better service a large automotive customer.

Cash used in financing activities included the paydown of the Term Loans (as defined herein) using the net proceeds from our IPO and subsequent sale of shares following our IPO of \$162.6 million, including \$3.0 million of expenses paid in the fourth quarter of 2009. In addition, \$62.5 million was repaid on the Term Loans as an excess cash flow payment required by the Credit Agreement and \$8.3 million was repaid on the Term Loans for regular amortization.

Our Credit Agreement consists of a senior secured term loan of \$563.1 million due October 7, 2011 ( Term Loan B ), and a senior secured term loan of \$1,022.8 million (\$1,038.1 million aggregate outstanding principal amount less \$15.3 million unamortized discount) due April 5, 2014 ( Term Loan C and, together with the Term Loan B, the Term Loans ), to Graham Packaging Company, L.P. (the Operating Company ), a wholly-owned subsidiary of Holdings, which is a 90.9%-owned subsidiary of the Company, as of June 30, 2010, and a \$260.0 million senior secured revolving credit facility (the Revolver ). Availability under the Revolver as of June 30, 2010, was \$249.8 million (as reduced by \$10.2 million of outstanding letters of credit). The obligations of the Operating Company and GPC Capital Corp. I ( CapCo I ) under the Credit Agreement are guaranteed by Holdings and certain domestic subsidiaries of the Operating Company. The Term Loans are payable in quarterly installments and require payments of \$8.1 million in the remainder of 2010, \$570.7 million in 2011, \$10.5 million in 2012, \$10.5 million in 2013 and \$1,001.4 million in 2014 (disregarding any further mandatory or voluntary prepayments that may reduce such scheduled amortization payments). The payments of \$8.1 million in the remainder of 2010 exclude the paydowns of debt in the first half of 2010 of \$114.2 million using the net proceeds from our IPO and of \$14.7 million using the net proceeds from the sale of additional shares following our IPO and for an excess cash flow payment of \$62.5 million due for the year ended December 31, 2009, paid in March 2010.

On May 28, 2009, certain of the lenders under our Term Loans agreed to extend the final maturity of \$1,200.0 million of the Term Loans, conditioned on the refinancing in full of our senior notes due 2012. As a result of such refinancing in November 2009, \$563.1 million of the Term Loans will mature on October 7, 2011, and the remaining \$1,038.1 million will mature on April 5, 2014.

On May 28, 2009, certain of our Revolver lenders agreed to extend their commitments, with respect to \$112.8 million of the total commitment, conditioned on the refinancing in full of our senior notes due 2012. As a result of such refinancing in November 2009, \$135.2 million of commitments under the Revolver will expire on October 7, 2010, and the remainder of the commitments will expire on October 1, 2013. In conjunction with the extension of these revolving commitments, we also voluntarily reduced the amount of total revolving commitments available to us under the Credit Agreement from \$250.0 million to \$248.0 million. Subsequent to the IPO, we received a \$12.0 million increase to our revolving commitments.

Table of Contents 58

35

On May 28, 2009, the Credit Agreement was also amended such that we may not permit our senior secured debt to covenant compliance EBITDA (as defined below) ratio to exceed (a) 5.50x on the last day of any fiscal quarter ending on or before December 31, 2011; (b) 5.25x on the last day of any fiscal quarter ending on or after January 1, 2012, and ending on or before December 31, 2012; and (c) 5.00x on the last day of any fiscal quarter thereafter. As of June 30, 2010, we were in compliance with all covenants in the Credit Agreement.

We expect to fund scheduled debt repayments in 2010 from cash flow from operations. It is our intention to refinance in 2010, or 2011, the Term Loan B maturing in 2011. Substantially all unused lines of credit have no major restrictions and are provided under notes between us and the respective lending institutions.

As of June 30, 2010, we had outstanding \$253.4 million aggregate principal amount of 8.25% senior unsecured notes due 2017 (Senior Notes) and \$375.0 million in senior subordinated notes due 2014 (Senior Subordinated Notes) co-issued by the Operating Company and CapCo I (collectively with the Senior Notes, the Notes). The Notes are unconditionally guaranteed, jointly and severally, by Holdings and certain domestic subsidiaries of the Operating Company and mature on October 7, 2014 (Senior Subordinated Notes), and January 1, 2017 (Senior Notes). Interest on the Senior Subordinated Notes is payable semi-annually at 9.875% per annum and interest on the Senior Notes is payable semi-annually at 8.25% per annum. In connection with the issuance of the Senior Notes, we entered into a registration rights agreement, under which we agreed to register with the Securities and Exchange Commission (SEC) notes having substantially identical terms as part of an offer to exchange freely tradable exchange notes for the Senior Notes. In addition, we agreed to use our reasonable best efforts to cause each exchange offer to be completed or, if required, to have one or more shelf registration statements declared effective, before November 24, 2010. If we fail to meet this target (a registration default), the annual interest rate on the notes will increase by 0.25%. The annual interest rate on the notes will increase by an additional 0.25% for each subsequent 90-day period during which the registration default continues, up to a maximum additional interest rate of 1.0% per year. If the registration default is corrected, the applicable interest rate on the Senior Notes will revert to the original level. Accordingly, on July 2, 2010, Holdings filed a registration statement on Form S-4 to register the Senior Notes with the SEC.

As of June 30, 2010, our total indebtedness was \$2,240.8 million, net of \$18.4 million unamortized discount, and our indebtedness net of cash was \$2,104.7 million.

The Credit Agreement and the indentures governing the Notes contain a number of significant covenants. We believe that these covenants are material terms of these agreements and that information about the covenants is material to an investor s understanding of our financial condition and liquidity. Covenant compliance EBITDA (as defined below) is used to determine our compliance with certain of these covenants. Any breach of covenants in the Credit Agreement (including those that are tied to financial ratios based on covenant compliance EBITDA) could result in a default under the Credit Agreement and the lenders could elect to declare all amounts borrowed to be immediately due and payable. Any such acceleration would also result in a default under the indentures. Additionally, these covenants restrict our and our subsidiaries ability to dispose of assets, repay other indebtedness, incur additional indebtedness, pay dividends, prepay subordinated indebtedness, incur liens, make capital expenditures, investments or acquisitions, engage in mergers or consolidations, engage in transactions with affiliates and otherwise restrict our activities. Under the Credit Agreement, we are required to satisfy specified financial ratios and tests. The Credit Agreement also requires that up to 50% of excess cash flow (as defined in the Credit Agreement) is applied on an annual basis to pay down the Term Loans. As of June 30, 2010, we were in compliance with the financial ratios and tests specified in the Credit Agreement.

We define covenant compliance EBITDA as EBITDA (i.e., earnings before interest, taxes, depreciation and amortization), generated by Holdings, further adjusted to exclude non-recurring items, non-cash items and other adjustments required in calculating covenant compliance under the Credit Agreement and the indentures, as shown in the table below. Adjusted EBITDA is defined as covenant compliance EBITDA, less project startup costs and certain other administrative expenses. Further, adjusted EBITDA is one of several measures we use to determine management incentive compensation. Covenant compliance EBITDA and adjusted EBITDA are not intended to represent cash flow from operations as defined by generally accepted accounting principles and should not be used as an alternative to net income as an indicator of operating performance or to cash flow as a measure of liquidity. We believe that the inclusion of covenant compliance EBITDA and adjusted EBITDA amounts in this quarterly

36

report on Form 10-Q is appropriate to provide additional information to investors about the calculation of certain financial covenants in the Credit Agreement and the indentures, as well as information as to how management is compensated. Because not all companies use identical calculations, these presentations of covenant compliance EBITDA and adjusted EBITDA may not be comparable to other similarly titled measures of other companies. A reconciliation of income (loss) from continuing operations to covenant compliance EBITDA and adjusted EBITDA is as follows:

# Reconciliation of income (loss) from continuing operations to EBITDA

	Three Mon	30,	Six Month	230,	Four Quarters Ended June 30,
	2010	2009	2010	2009	2010
			(In millions)	)	
Income (loss) from continuing operations	\$ 37.8	\$ 34.6	\$ 13.3	\$ 51.7	\$ (14.7)
Interest income	(0.2)	(0.3)	(0.3)	(0.5)	(0.9)
Interest expense	41.9	37.2	87.3	76.9	187.2
Income tax provision	7.3	6.7	12.1	12.6	26.5
Depreciation and amortization	39.1	40.7	77.6	79.1	157.2
EBITDA	\$ 125.9	\$ 118.9	\$ 190.0	\$ 219.8	\$ 355.3

# Reconciliation of EBITDA to covenant compliance EBITDA

•	Three Mon June 2010		Six Mont June 2010 (In millions	e 30, 2009	Four Quarters Ended June 30, 2010
EBITDA	\$ 125.9	\$ 118.9	\$ 190.0	\$ 219.8	\$ 355.3
Asset impairment charges	0.6	6.5	2.8	8.0	36.6
Increase in income tax receivable obligations	3.6		4.9		4.9
Other non-cash charges (a)	1.2	1.0	1.7	2.7	6.3
Fees related to monitoring agreements (b)	0.2	1.2	0.9	2.5	3.4
Net (gain) loss on debt extinguishment		(0.8)	2.7	(0.8)	12.1
Contract termination fee and IPO-related expenses (c)	0.4		39.4		39.6
Venezuelan hyper-inflationary accounting	(0.3)		2.5		2.5
Reorganization and other costs (d)	2.1	3.4	4.3	5.4	13.2
Other administrative expenses (e)				0.1	
Adjusted EBITDA (f)	133.7	130.2	249.2	237.7	473.9
Project startup costs (g)	3.4	3.4	5.8	7.0	10.8
Other administrative expenses (h)	0.3		0.3		1.2
Covenant compliance EBITDA	\$ 137.4	\$ 133.6	\$ 255.3	\$ 244.7	\$ 485.9

<sup>(</sup>a) Represents the net loss on disposal of fixed assets, stock-based compensation expense and equity income from unconsolidated subsidiaries.

<sup>(</sup>b) Represents annual fees paid to Blackstone Management Partners III L.L.C. and a limited partner of Holdings pursuant to the Fifth Amended and Restated Limited Partnership Agreement and the Monitoring Agreement.

37

- (c) Represents costs related to the termination of the Monitoring Agreement, IPO bonus payments and other IPO-related costs.
- (d) Represents costs related to plant closures, employee severance and other costs defined in the Credit Agreement.
- (e) Represents administrative expenses incurred by us and paid by Blackstone on our behalf.
- (f) We use adjusted EBITDA as one factor in the setting of incentive compensation.
- (g) Represents costs associated with startups of manufacturing lines to produce new products.
- (h) Represents administrative expenses specific to GPC which are excluded from the computation of covenant compliance EBITDA. Under applicable debt agreements, our ability to engage in activities such as incurring additional indebtedness, making investments and paying dividends is also tied to ratios based on covenant compliance EBITDA. The Credit Agreement requires that we maintain a senior secured debt to covenant compliance EBITDA ratio at a maximum of 5.5x for the most recent four-quarter period. For the four quarters ended June 30, 2010, the Operating Company s covenant compliance EBITDA ratio was \$485.9 million and the senior secured debt to covenant compliance EBITDA ratio was 3.1x. Given the level of senior secured debt as of June 30, 2010, the Operating Company s covenant compliance EBITDA could have fallen by \$214.1 million to \$271.8 million for the four quarters ended June 30, 2010, and we still would have been in compliance with the covenants in the Credit Agreement. The ability of the Operating Company to incur additional debt and make certain restricted payments under its Notes is tied to a minimum covenant compliance EBITDA to fixed charges (primarily cash interest expense) ratio of 2.0x, except that the Operating Company may incur certain debt and make certain restricted payments without regard to the ratio, including, but not limited to, exceptions permitting \$2.2 billion under the Credit Agreement and investments equal to 7.5% of the Operating Company s total assets. The covenant compliance EBITDA to fixed charges ratio was 2.6x for the four quarters ended June 30, 2010.

We define free cash flow as cash flow from operations, less cash paid for property, plant and equipment, as follows:

	Six Mont June	
	2010	2009
	(In thou	ısands)
Net cash provided by operating activities	\$ 99,202	\$ 218,128
Cash paid for property, plant and equipment	(75,937)	(71,800)
Debt issuance fees	(648)	(9,570)
Contract termination fee and IPO-related expenses	39,363	
Free cash flow	\$ 61,980	\$ 136,758

Substantially all of the tangible and intangible assets of our domestic subsidiaries that are guarantors under the Credit Agreement are pledged as collateral pursuant to the terms of the Credit Agreement.

Under the Credit Agreement, as amended, the Operating Company is subject to restrictions on the payment of dividends or other distributions to Holdings; provided that, subject to certain limitations, the Operating Company may pay dividends or other distributions to Holdings:

with respect to overhead, tax and tax-related liabilities, legal, accounting and other professional fees and expenses; and

to fund purchases and redemptions of equity interests of Holdings or GPC held by then present or former officers or employees of Holdings, the Operating Company or their Subsidiaries (as defined therein) or by any employee stock ownership plan upon that person s death, disability, retirement or termination of employment or other circumstances with annual dollar limitations.

Table of Contents 62

38

We and our subsidiaries, affiliates or significant stockholders (including Blackstone) may, from time to time, subject to limitations in our debt agreements and in our or their sole discretion, purchase, repay, redeem or retire any of our outstanding debt or equity securities (including any publicly issued debt or equity securities), in privately negotiated or open market transactions, by tender offer or otherwise.

We believe that capital expenditures to maintain and upgrade property, plant and equipment are important to remain competitive. We estimate that on average the maintenance capital expenditures are approximately \$30 million to \$40 million per year. Additional capital expenditures beyond this amount will be required to expand capacity or improve our cost structure.

For the year 2010, we expect to incur capital expenditures ranging from \$140 million to \$160 million. However, total capital expenditures will depend on the size and timing of growth related opportunities. Our principal source of cash to fund ongoing operations and capital requirements has been and is expected to continue to be cash flow from operations. We believe that cash flow from operations will be sufficient to fund our ongoing operations and foreseeable capital requirements.

#### **Income Tax Receivable Agreements**

In connection with the IPO, GPC entered into ITRs which will obligate it to make payments to its pre-IPO stockholders (including Blackstone) and the Graham Family in an amount equal to 85% of the amount of cash savings, if any, in U.S. federal, state and local income tax that GPC actually realizes (or is deemed to realize in the case of an early termination or change in control as further described in the ITRs) as a result of (i) the utilization of GPC s net operating losses attributable to periods prior to the IPO, (ii) any increase to the tax basis of the assets of Holdings relating to GPC s 1998 acquisition of 85% of Holdings and current and future exchanges of limited partnership units by the Graham Family pursuant to the Exchange Agreement, and (iii) other tax benefits related to GPC s entering into the ITRs, including tax benefits attributable to payments under the ITRs. As of June 30, 2010, the value of the ITRs obligations was \$11.4 million.

# **Off-Balance Sheet Arrangements**

As of June 30, 2010, we did not have any off-balance sheet arrangements as defined in Item 303(a)(4)(ii) of SEC Regulation S-K.

We have entered into agreements with an unrelated third-party for the financing of specific accounts receivable of certain foreign subsidiaries. The financing of accounts receivable under these agreements is accounted for as a sale of receivables in accordance with the guidance under ASC 860-20, Sale of Financial Assets. Under the terms of the financing agreements, we transfer ownership of eligible accounts receivable without recourse to the third-party purchaser in exchange for cash. Proceeds on the transfer reflect the face value of the accounts receivable less a discount. The discount is recorded against net sales on the consolidated statement of operations in the period of the sale. The eligible receivables financed pursuant to this factoring agreement are excluded from accounts receivable on the consolidated balance sheet and are reflected as cash provided by operating activities on the consolidated statement of cash flows, while non-eligible receivables remain on the balance sheet with a corresponding liability established when those receivables are financed. We do not continue to service, administer and collect the eligible receivables under this program. The third-party purchaser has no recourse to us for failure of debtors constituting eligible receivables to pay when due. We maintain insurance on behalf of the third-party purchaser to cover any losses due to the failure of debtors constituting eligible receivables to pay when due. At June 30, 2010, and December 31, 2009, we had sold \$16.4 million and \$15.7 million of eligible accounts receivable, respectively, which represent the face amounts of total outstanding receivables at those dates.

# **Environmental Matters**

We are subject to potential loss contingencies resulting from regulation by various federal, state, local and foreign governmental authorities with respect to the environmental impact of our operating facilities. In the event a known environmental issue is identified, we may incur substantial costs to comply with environmental laws and regulations. See Note 20 of the Notes to Condensed Consolidated Financial Statements (Unaudited) for further discussion.

39

# **Recent Accounting Pronouncements**

See Note 1 of the Notes to Condensed Consolidated Financial Statements (Unaudited) for information regarding new accounting pronouncements.

# **Subsequent Event**

On July 1, 2010, we acquired China Roots Packaging PTE Ltd. ( China Roots ), a plastic container manufacturing company located in Guangzhou, China, for approximately \$25 million. China Roots manufactures plastic containers and closures for food, health care, personal care and petrochemical products. Its customers include several global consumer product marketers. In 2009, China Roots sales were approximately \$16.3 million.

40

# Item 3. Quantitative and Qualitative Disclosures About Market Risk

The quantitative and qualitative disclosures about market risk are discussed in Part II, Item 7A in the Annual Report on Form 10-K for the fiscal year ended December 31, 2009. Other than as set forth below, there have been no material changes in information reported since the year ended December 31, 2009.

# Long-Term Debt

Our long-term debt consists of both variable-rate and fixed-rate debt. Our variable-rate debt, including our Credit Agreement, totaled \$1,598.2 million (net of \$15.3 million unamortized discount) and \$1,790.1 million (net of \$19.9 million unamortized discount) at June 30, 2010, and December 31, 2009, respectively. The fair value of this long-term debt, including the current portion, was approximately \$1,612.4 million and \$1,809.8 million at June 30, 2010, and December 31, 2009, respectively. Our fixed-rate debt, including \$253.4 million of Senior Notes and \$375.0 million of Senior Subordinated Notes, totaled \$642.6 million (net of \$3.1 million unamortized discount) and \$646.8 million (net of \$3.3 million unamortized discount) at June 30, 2010, and December 31, 2009, respectively. The fair value of this long-term debt, including the current portion, was approximately \$650.4 million and \$652.8 million at June 30, 2010, and December 31, 2009, respectively.

Based on the outstanding amount of our variable-rate indebtedness at June 30, 2010, a one percentage point change in the interest rates for our variable-rate indebtedness would impact interest expense by an aggregate of approximately \$5.8 million, excluding the impact of our interest rate swap agreements at June 30, 2010.

#### **Derivatives**

The following table presents information for our interest rate collar agreements, interest rate swap agreements and foreign currency exchange contract. The notional amounts do not necessarily represent amounts exchanged by the parties, and therefore are not direct measures of our exposure to credit risk. The fair values approximate the costs to settle the outstanding contracts.

		2009	
(In thousands)			
\$	\$	385,000	
		(68)	
350,000		350,000	
(13,008)		(16,688)	
1,414		1,544	
(7)		(27)	
	\$ 350,000 (13,008) 1,414	(In thousands \$ \$ 350,000 (13,008) 1,414	

See Management's Discussion and Analysis of Financial Condition and Results of Operations Liquidity and Capital Resources (Part I, Item 2) for further discussion of our debt commitments.

#### Item 4T. Controls and Procedures

#### (a) Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, management, with the participation of the Company s Chief Executive Officer and Chief Financial Officer, performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) of the Exchange Act. Our disclosure controls and procedures are designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and that such information is accumulated and communicated to our management, including the Chief Executive Officer and the Chief Financial Officer, to allow timely decisions regarding required disclosures. Any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objective. Based on this evaluation and subject to the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that, as of June 30, 2010, the design and operation of our disclosure controls and procedures were effective to accomplish their objectives at the reasonable assurance level.

# (b) Changes in Internal Control over Financial Reporting

There were no changes in our internal control over financial reporting (as that term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended June 30, 2010, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

42

#### PART II. OTHER INFORMATION

# Item 1. Legal Proceedings

For a description of our legal proceedings, see Note 16 of the Notes to Condensed Consolidated Financial Statements (Unaudited) which is incorporated by reference in response to this item.

# Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2009, which could materially affect our business, financial condition or future results. The risk factors in our Annual Report on Form 10-K have not materially changed.

# Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None

# Item 4. (Removed and Reserved)

# Item 6. Exhibits

The agreements and other documents filed as exhibits to this quarterly report on Form 10-Q are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by the registrant in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

# Exhibit

Number	Description of Exhibit
3.1	Restated Certificate of Incorporation of Graham Packaging Company Inc. (incorporated herein by reference to Exhibit 3.1 to Amendment No. 5 to the Registration Statement of Graham Packaging Company Inc. on Form S-1/A filed by Graham Packaging Company Inc. on February 5, 2010 (File No. 333-163956)).
3.2	Amended and Restated By-Laws of Graham Packaging Company Inc. (incorporated herein by reference to Exhibit 3.2 to Amendment No. 5 to the Registration Statement of Graham Packaging Company Inc. on Form S-1/A filed by Graham Packaging Company Inc. on February 5, 2010 (File No. 333-163956)).
10.1	Amendment to Employment Agreement, dated as of February 11, 2010, between Graham Packaging Holdings Company, Graham Packaging Company, L.P. and David Bullock (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by Graham Packaging Company Inc. on April 1, 2010 (File No. 001-34621)).
10.2	Graham Packaging Company Inc. Amended and Restated 2010 Equity Compensation Plan (incorporated herein by reference to Exhibit 10.1 to the Registration Statement of Graham Packaging Company Inc. on Form S-8 filed by Graham Packaging Company Inc. on June 22, 2010 (File No. 333-167673)).
31.1*	Certification required by Rule 15d-14(a).
31.2*	Certification required by Rule 15d-14(a).

# Edgar Filing: Graham Packaging Co Inc. - Form 10-Q

- 32.1\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2\* Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

\* Filed herewith.

43

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Dated: August 3, 2010

GRAHAM PACKAGING COMPANY INC. (Registrant)

By: /s/ David W. Bullock

David W. Bullock Chief Financial Officer

By: /s/ WILLIAM E. HENNESSEY
William E. Hennessey

Vice President, Corporate Controller and

Treasurer

44

# **EXHIBIT LIST**

The agreements and other documents filed as exhibits to this quarterly report on Form 10-Q are not intended to provide factual information or other disclosure other than with respect to the terms of the agreements or other documents themselves, and you should not rely on them for that purpose. In particular, any representations and warranties made by the registrant in these agreements or other documents were made solely within the specific context of the relevant agreement or document and may not describe the actual state of affairs as of the date they were made or at any other time.

# Exhibit

Number	Description of Exhibit
3.1	Restated Certificate of Incorporation of Graham Packaging Company Inc. (incorporated herein by reference to Exhibit 3.1 to Amendment No. 5 to the Registration Statement of Graham Packaging Company Inc. on Form S-1/A filed by Graham Packaging Company Inc. on February 5, 2010 (File No. 333-163956)).
3.2	Amended and Restated By-Laws of Graham Packaging Company Inc. (incorporated herein by reference to Exhibit 3.2 to Amendment No. 5 to the Registration Statement of Graham Packaging Company Inc. on Form S-1/A filed by Graham Packaging Company Inc. on February 5, 2010 (File No. 333-163956)).
10.1	Amendment to Employment Agreement, dated as of February 11, 2010, between Graham Packaging Holdings Company, Graham Packaging Company, L.P. and David Bullock (incorporated herein by reference to Exhibit 10.1 to the Current Report on Form 8-K filed by Graham Packaging Company Inc. on April 1, 2010 (File No. 001-34621)).
10.2	Graham Packaging Company Inc. Amended and Restated 2010 Equity Compensation Plan (incorporated herein by reference to Exhibit 10.1 to the Registration Statement of Graham Packaging Company Inc. on Form S-8 filed by Graham Packaging Company Inc. on June 22, 2010 (File No. 333-167673)).
31.1*	Certification required by Rule 15d-14(a).
31.2*	Certification required by Rule 15d-14(a).
32.1*	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2*	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

<sup>\*</sup> Filed herewith.