

VENTAS INC  
Form 10-Q  
August 06, 2008  
Table of Contents

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2008**  
**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_**  
Commission file number: 1-10989

**Ventas, Inc.**

(Exact Name of Registrant as Specified in Its Charter)

Edgar Filing: VENTAS INC - Form 10-Q

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**61-1055020**  
(I.R.S. Employer  
Identification No.)

**111 S. Wacker Drive, Suite 4800**

**Chicago, Illinois**

(Address of Principal Executive Offices)

**60606**

(Zip Code)

**(877) 483-6827**

(Registrant's Telephone Number, Including Area Code)

**10350 Ormsby Park Place, Suite 300, Louisville, Kentucky 40223**

(Former Name, Former Address and Former Fiscal Year, if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

**Class of Common Stock:**  
Common Stock, \$0.25 par value

**Outstanding at August 1, 2008:**  
138,477,589

**Table of Contents**

**VENTAS, INC.**

**FORM 10-Q**

**INDEX**

	<b>Page</b>
<b><u>PART I - FINANCIAL INFORMATION</u></b>	
Item 1. <u>Financial Statements</u>	3
<u>Consolidated Balance Sheets as of June 30, 2008 and December 31, 2007</u>	3
<u>Consolidated Statements of Income for the Three and Six Months Ended June 30, 2008 and 2007</u>	4
<u>Consolidated Statements of Cash Flows for the Six Months Ended June 30, 2008 and 2007</u>	5
<u>Notes to Consolidated Financial Statements</u>	6
Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	30
Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>	40
Item 4. <u>Controls and Procedures</u>	41
<b><u>PART II - OTHER INFORMATION</u></b>	
Item 1. <u>Legal Proceedings</u>	42
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	42
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	42
Item 6. <u>Exhibits</u>	44

**Table of Contents****PART I FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****VENTAS, INC.****CONSOLIDATED BALANCE SHEETS****(In thousands, except per share amounts)**

	<b>June 30, 2008 (Unaudited)</b>	<b>December 31, 2007 (Audited)</b>
<b>Assets</b>		
Real estate investments:		
Land	\$ 569,711	\$ 572,092
Buildings and improvements	5,700,555	5,718,273
	6,270,266	6,290,365
Accumulated depreciation	(905,608)	(816,352)
Net real estate property	5,364,658	5,474,013
Loans receivable, net	118,565	19,998
Net real estate investments	5,483,223	5,494,011
Cash and cash equivalents	29,268	28,334
Escrow deposits and restricted cash	40,038	54,077
Deferred financing costs, net	20,742	22,836
Notes receivable-related parties	1,752	2,092
Other	142,038	115,278
Total assets	\$ 5,717,061	\$ 5,716,628
<b>Liabilities and stockholders equity</b>		
<b>Liabilities:</b>		
Senior notes payable and other debt	\$ 3,251,418	\$ 3,360,499
Deferred revenue	8,050	9,065
Accrued interest	20,261	20,790
Accounts payable and other accrued liabilities	142,399	173,576
Deferred income taxes	282,080	297,590
Total liabilities	3,704,208	3,861,520
Minority interest	30,957	31,454
<b>Commitments and contingencies</b>		
<b>Stockholders equity:</b>		
Preferred stock, 10,000 shares authorized, unissued		
Common stock, \$0.25 par value; authorized 300,000 shares; 138,477 and 133,665 shares issued at June 30, 2008 and December 31, 2007, respectively	34,619	33,416
Capital in excess of par value	2,021,074	1,821,294
Accumulated other comprehensive income	12,831	17,416
Retained earnings (deficit)	(86,610)	(47,846)

Edgar Filing: VENTAS INC - Form 10-Q

Treasury stock, 0 and 14 shares at June 30, 2008 and December 31, 2007, respectively	(18)	(626)
Total stockholders' equity	1,981,896	1,823,654
Total liabilities and stockholders' equity	\$ 5,717,061	\$ 5,716,628

*See notes to consolidated financial statements.*

**Table of Contents**

## VENTAS, INC.

## CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share amounts)

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2008	2007	2008	2007
<b>Revenues:</b>				
Rental income	\$ 123,889	\$ 118,252	\$ 246,596	\$ 234,597
Resident fees and services	107,312	71,400	215,038	71,400
Income from loans and investments	1,480	1,679	1,947	2,502
Interest and other income	832	586	1,696	835
Total revenues	233,513	191,917	465,277	309,334
<b>Expenses:</b>				
Interest	52,444	54,414	105,308	93,223
Depreciation and amortization	57,975	57,467	129,635	89,746
Property-level operating expenses	71,842	50,407	148,799	51,348
General, administrative and professional fees (including non-cash stock-based compensation expense of \$2,541 and \$1,820 for the three months ended 2008 and 2007, respectively, and \$4,490 and \$ 3,834 for the six months ended 2008 and 2007, respectively)	9,610	8,023	17,867	15,604
Foreign currency gain	(27)	(18,575)	(106)	(24,361)
Loss on extinguishment of debt	195		116	
Merger-related expenses	1,234	792	1,880	792
Total expenses	193,273	152,528	403,499	226,352
Income before income taxes, minority interest and discontinued operations	40,240	39,389	61,778	82,982
Income tax benefit	3,712	5,611	13,750	5,611
Income before minority interest and discontinued operations	43,952	45,000	75,528	88,593
Minority interest, net of tax	545	408	1,023	413
Income from continuing operations	43,407	44,592	74,505	88,180
Discontinued operations	27,659	135,205	28,613	136,723
Net income	71,066	179,797	103,118	224,903
Preferred stock dividends and issuance costs		5,199		5,199
Net income applicable to common shares	\$ 71,066	\$ 174,598	\$ 103,118	\$ 219,704
<b>Earnings per common share:</b>				
Basic:				
Income from continuing operations applicable to common shares	\$ 0.31	\$ 0.34	\$ 0.54	\$ 0.75
Discontinued operations	0.20	1.15	0.21	1.22
Net income applicable to common shares	\$ 0.51	\$ 1.49	\$ 0.75	\$ 1.97

## Edgar Filing: VENTAS INC - Form 10-Q

Diluted:

Income from continuing operations applicable to common shares	\$ 0.31	\$ 0.33	\$ 0.54	\$ 0.74
Discontinued operations	0.20	1.15	0.21	1.22
<b>Net income applicable to common shares</b>	<b>\$ 0.51</b>	<b>\$ 1.48</b>	<b>\$ 0.75</b>	<b>\$ 1.96</b>

**Weighted average shares used in computing earnings per common share:**

Basic	138,133	117,419	137,257	111,763
Diluted	138,737	117,825	137,705	112,264
Dividends declared per common share	\$ 0.5125	\$ 0.475	\$ 1.0250	\$ 0.950

*See notes to consolidated financial statements.*

**Table of Contents**

## VENTAS, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

	For the Six Months Ended June 30,	
	2008	2007
Cash flows from operating activities:		
Net income	\$ 103,118	\$ 224,903
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization (including amounts in discontinued operations)	129,811	91,785
Amortization of deferred revenue and lease intangibles, net	(5,383)	(3,602)
Other amortization expenses	1,129	1,659
Stock-based compensation	4,490	3,834
Straight-lining of rental income	(7,429)	(8,606)
Gain on extinguishment of debt	(91)	
Gain on sale of real estate assets (including amounts in discontinued operations)	(25,869)	(129,478)
Loss on bridge financing		2,550
Income tax benefit	(13,750)	(5,611)
Net gain on sale of marketable equity securities		(864)
Other	1,737	23
Changes in operating assets and liabilities:		
Decrease (increase) in other assets	5,450	(9,646)
Decrease in accrued interest	(570)	(2,497)
(Decrease) increase in accounts payable and other liabilities	(21,461)	1,389
Net cash provided by operating activities	171,182	165,839
Cash flows from investing activities:		
Net investment in real estate property	(6,360)	(1,220,915)
Investment in loans receivable	(98,826)	
Purchase of marketable debt securities	(44,780)	
Proceeds from real estate disposals	58,379	157,400
Proceeds from sale of securities		7,773
Proceeds from loans receivable	288	15,685
Capital expenditures	(3,836)	(1,202)
Other	340	340
Net cash used in investing activities	(94,795)	(1,040,919)
Cash flows from financing activities:		
Net change in borrowings under revolving credit facilities	(83,416)	156,200
Issuance of bridge financing		1,230,000
Repayment of bridge financing		(1,230,000)
Repayment of debt	(52,617)	(131,716)
Proceeds from debt	6,354	8,315
Debt and preferred stock issuance costs		(4,300)
Payment of deferred financing costs	(689)	(5,403)
Issuance of common stock	191,668	1,045,979
Cash distribution to preferred stockholders		(3,449)
Cash distribution to common stockholders	(141,882)	(155,842)
Other	5,257	(2,394)



Edgar Filing: VENTAS INC - Form 10-Q

Net cash (used in) provided by financing activities	(75,325)	907,390
Net increase in cash and cash equivalents	1,062	32,310
Effect of foreign currency translation on cash and cash equivalents	(128)	(3,418)
Cash and cash equivalents at beginning of period	28,334	1,246
Cash and cash equivalents at end of period	\$ 29,268	\$ 30,138
Supplemental schedule of non-cash activities:		
Assets and liabilities assumed from acquisitions:		
Real estate investments	\$ 30,350	\$ 1,159,049
Other assets	1,024	125,990
Debt assumed	27,204	918,378
Deferred taxes	650	286,944
Minority interest	549	25,815
Other liabilities	2,971	53,902
	<i>See notes to consolidated financial statements.</i>	

---

**Table of Contents****NOTES TO CONSOLIDATED FINANCIAL STATEMENTS****NOTE 1 DESCRIPTION OF BUSINESS**

Ventas, Inc. (together with its subsidiaries, unless otherwise indicated or except where the context otherwise requires, we, us or our ) is a real estate investment trust ( REIT ) with a geographically diverse portfolio of seniors housing and healthcare-related properties in the United States and Canada. As of June 30, 2008, this portfolio consisted of 514 assets: 253 seniors housing communities, 192 skilled nursing facilities, 41 hospitals and 28 medical office and other properties in 43 states and two Canadian provinces. With the exception of 79 of our seniors housing communities that are managed by Sunrise Senior Living, Inc. (together with its subsidiaries, Sunrise ) pursuant to long-term management agreements and our medical office buildings ( MOBs ), we lease these properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. We also had real estate loan investments relating to seniors housing and healthcare-related third parties as of June 30, 2008.

We conduct substantially all of our business through our wholly owned subsidiaries, Ventas Realty, Limited Partnership ( Ventas Realty ), PSLT OP, L.P. and Ventas SSL, Inc., and ElderTrust Operating Limited Partnership ( ETOP ), in which we own substantially all of the partnership units.

**NOTE 2 ACCOUNTING POLICIES**

The accompanying Consolidated Financial Statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information and with the Securities and Exchange Commission (the Commission ) instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair statement of results for the interim period have been included. Operating results for the three- and six-month periods ended June 30, 2008 are not necessarily an indication of the results that may be expected for the year ending December 31, 2008. The accompanying Consolidated Financial Statements and related notes should be read in conjunction with the consolidated financial statements and notes thereto included in our Current Report on Form 8-K filed with the Commission on May 23, 2008. Certain prior period amounts have been reclassified to conform to the current period presentation.

*Marketable Debt and Equity Securities*

We record marketable debt and equity securities as available-for-sale in accordance with Statement of Financial Accounting Standards ( SFAS ) No. 115, Accounting for Certain Investments in Debt and Equity Securities. These securities are recorded at fair market value, with unrealized gains and losses recorded in stockholders' equity as a component of accumulated other comprehensive income on our Consolidated Balance Sheets. Interest income, including discount or premium amortization, on marketable debt securities and gains or losses on securities sold, which are based on the specific identification method, are reported in income from loans and investments on our Consolidated Statements of Income.

*Loans Receivable*

Loans receivable are stated at the unpaid principal balance net of any deferred origination fees or purchase discounts or premiums. Net deferred origination fees are comprised of loan fees collected from the borrower net of certain direct costs. Net deferred origination fees and purchase discounts or premiums are amortized to income over the contractual life of the loan using the effective interest method. We evaluate the collectibility of loans and other amounts receivable from third parties based on a number of factors, including (i) corporate and facility-level financial and operational reports, (ii) compliance with the financial covenants set forth in the borrowing or lease agreement, (iii) the financial stability of the borrower or tenant and any guarantor and (iv) the payment history of the borrower or tenant. Our level of reserves, if any, for loans and other amounts receivable from third parties fluctuates depending upon all of these factors. No reserves were recorded against our loans receivable balance at June 30, 2008 or December 31, 2007.

*Recently Adopted Accounting Standards*

On January 1, 2008, we adopted SFAS No. 157, Fair Value Measurements. SFAS No. 157 defines fair value and provides guidance for measuring fair value and the necessary disclosures. SFAS No. 157 does not require any new fair value measurements, but rather applies to all other accounting pronouncements that require or permit fair value measurements. The adoption did not have a material impact on our Consolidated Financial Statements.

## Edgar Filing: VENTAS INC - Form 10-Q

SFAS No. 157 emphasizes that fair value is a market-based measurement, not an entity-specific measurement and should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS No. 157 establishes a fair value hierarchy

**Table of Contents**

that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within levels one and two of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within level three of the hierarchy).

Level one inputs utilize unadjusted quoted prices in active markets for identical assets or liabilities that we have the ability to access. Level two inputs are inputs other than quoted prices included in level one that are observable for the asset or liability, either directly or indirectly. Level two inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability, other than quoted prices, such as interest rates, foreign exchange rates and yield curves that are observable at commonly quoted intervals. Level three inputs are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

We currently have an investment in a marketable debt security. The valuation of this investment is determined using level one inputs, which utilize quoted prices in active markets for identical assets or liabilities that we have the ability to access.

In May 2008, the Financial Accounting Standards Board ( FASB ) issued FASB Staff Position No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement) ( APB 14-1 ). APB 14-1 specifies that issuers of convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) should separately account for the liability and equity components in a manner that will reflect the entity's nonconvertible debt borrowing rate when interest cost is recognized in subsequent periods. APB 14-1 will be effective for us beginning on January 1, 2009. We are currently evaluating the impact that the adoption of APB 14-1 is expected to have on our consolidated financial statements.

**NOTE 3 CONCENTRATION OF CREDIT RISK**

As of June 30, 2008, approximately 39.8%, 22.1% and 14.9% of our properties, based on gross book value, were managed or operated by Sunrise, Brookdale Senior Living Inc. (together with its subsidiaries, which include Brookdale Living Communities, Inc. ( Brookdale ) and Alterra Healthcare Corporation ( Alterra ), Brookdale Senior Living ) and Kindred Healthcare, Inc. (together with its subsidiaries, Kindred ), respectively, and approximately 77.3% and 13.2% of our properties, based on gross book value, were seniors housing communities and skilled nursing facilities, respectively. Our remaining properties consist of hospitals, MOB's and other healthcare-related assets. These properties were located in 43 states, with properties in only two states accounting for more than 10% of total revenues during the six months ended June 30, 2008, and two Canadian provinces.

*Triple-Net Leased Properties*

Approximately 25.5% and 37.2% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2008 and 2007, respectively, were derived from our master lease agreements with Kindred (the Kindred Master Leases ). There are several renewal bundles of properties under each Kindred Master Lease, with each bundle containing a varying number of properties. All properties within a bundle have primary terms ranging from ten to fifteen years from May 1, 1998 and, provided certain conditions are satisfied, are subject to three five-year renewal terms. Kindred has renewed, through April 30, 2013, its leases covering all 57 assets owned by us whose initial base term expired on April 30, 2008.

Approximately 12.9% and 19.6% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2008 and 2007, respectively, were derived from our lease agreements with Brookdale Senior Living. Our leases with Brookdale have primary terms of fifteen years, commencing either January 28, 2004 or October 19, 2004, and, provided certain conditions are satisfied, are subject to two ten-year renewal terms. Our leases with Alterra also have primary terms of fifteen years, commencing either October 20, 2004 or December 16, 2004, and, provided certain conditions are satisfied, are subject to two five-year renewal terms.

Each of our leases with Kindred and Brookdale Senior Living is a triple-net lease pursuant to which the tenant is required to pay all insurance, taxes, utilities and maintenance and repairs related to the properties. In addition, the tenants are required to comply with the terms of the mortgage financing documents, if any, affecting the properties.

---

**Table of Contents**

Because we lease a substantial portion of our triple-net leased properties to Kindred and Brookdale Senior Living and they are each a significant source of our total revenues, their financial condition and ability and willingness to satisfy their obligations under their respective leases and certain other agreements with us and their willingness to renew those leases upon expiration of the initial base terms thereof will significantly impact our revenues and our ability to service our indebtedness and to make distributions to our stockholders. We cannot assure you that Kindred or Brookdale Senior Living will have sufficient assets, income and access to financing to enable it to satisfy its obligations under its respective leases and other agreements with us, and any inability or unwillingness on its part to do so would have a material adverse effect on our business, financial condition, results of operations and liquidity, on our ability to service our indebtedness and on our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a Material Adverse Effect). We also cannot assure you that Kindred and/or Brookdale Senior Living will elect to renew their respective leases with us upon expiration of the initial base terms or any renewal terms thereof.

Each of Kindred and Brookdale Senior Living is subject to the reporting requirements of the Commission and is required to file with the Commission annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Kindred and Brookdale Senior Living contained or referred to in this Quarterly Report on Form 10-Q is derived from filings made by Kindred or Brookdale Senior Living, as the case may be, with the Commission or other publicly available information, or has been provided to us by Kindred or Brookdale Senior Living. We have not verified this information either through an independent investigation or by reviewing Kindred's or Brookdale Senior Living's public filings. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you that all of this information is accurate. Kindred's and Brookdale Senior Living's filings with the Commission can be found at the Commission's website at [www.sec.gov](http://www.sec.gov). We are providing this data for informational purposes only, and you are encouraged to obtain Kindred's and Brookdale Senior Living's publicly available filings from the Commission.

*Senior Living Operations*

We are party to management agreements with Sunrise pursuant to which Sunrise currently provides comprehensive accounting and property management services with respect to 79 of our seniors housing communities. Each management agreement has a term of 30 years from its effective date, the earliest of which began in 2004. Approximately 45.8% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2008 were attributable to senior living operations managed by Sunrise. Approximately 22.9% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2007 were attributable to senior living operations managed by Sunrise for the period from April 26, 2007 (the date of acquisition) through June 30, 2007. Because a significant portion of our properties are managed by Sunrise, its inability to efficiently and effectively manage those properties and to provide timely and accurate accounting information with respect thereto could have a Material Adverse Effect on us.

Although we have various rights as owner under the Sunrise management agreements, we are relying on Sunrise's personnel, good faith, expertise, historical performance, technical resources and information systems, proprietary information and judgment to manage our seniors housing communities efficiently and effectively. We are also relying on Sunrise to set resident fees and otherwise operate those properties pursuant to our management agreements. A change in the senior management of Sunrise or any adverse developments in Sunrise's business and affairs or financial strength could also have a Material Adverse Effect on us. In addition, any inability or unwillingness on the part of Sunrise to satisfy its obligations under the management agreements it has with us could have a Material Adverse Effect on us.

Sunrise is subject to the reporting requirements of the Commission and is required to file with the Commission annual reports containing audited financial information and quarterly reports containing unaudited financial information. According to public disclosures, Sunrise has not been timely filing such required reports and has been experiencing certain legal, accounting and regulatory difficulties. On July 25, 2007, Sunrise announced that its board of directors had decided to explore strategic alternatives intended to enhance shareholder value, including a possible sale of Sunrise. On March 24, 2008, Sunrise announced that it filed its Annual Report on Form 10-K for the year ended December 31, 2006 and had completed its financial statement and accounting review within the extended timeline granted by the New York Stock Exchange. On July 31, 2008, Sunrise filed its Annual Report on Form 10-K for the year ended December 31, 2007. Sunrise has announced that it expects to file its Quarterly Reports on Form 10-Q for the first and second quarters of 2008 by August 20, 2008 and September 10, 2008, respectively, in accordance with the terms of its amended bank credit facility; however, there can be no assurances that Sunrise will meet the filing deadlines imposed by its lending group or become current in its financial reporting. We cannot predict what impact, if any, the outcomes of these uncertainties will have on Sunrise's financial condition or ability to manage our senior living operations. You are encouraged to obtain additional information related to Sunrise at the Commission's website at [www.sec.gov](http://www.sec.gov).

**Table of Contents****NOTE 4 DISPOSITIONS**

In April 2008, we sold seven properties for \$68.6 million. We recognized a net gain from the sale of these assets of \$25.9 million in the second quarter of 2008. In addition, we received a lease termination fee from the tenant of \$1.6 million. The operations for these assets have been reported as discontinued operations for the three- and six-month periods ended June 30, 2008 and 2007.

In July 2008, we entered into an agreement to sell five seniors housing assets to the current tenant for an aggregate sale price of \$62.5 million. Although there can be no assurances, we expect to close this transaction in the third quarter of 2008 and record a gain from the sale of real estate assets.

In June 2007, we completed the sale of 22 properties to Kindred for \$171.5 million in net cash proceeds. Of these net proceeds, \$14.1 million was initially held in escrow and subsequently used for other acquisitions in an Internal Revenue Code Section 1031 exchange during the year ended December 31, 2007. In addition, Kindred paid us a lease termination fee of \$3.5 million. We recognized a net gain on the sale of these assets of \$129.5 million during the quarter ended June 30, 2007.

Set forth below is a summary of the results of operations for the seven properties sold in April 2008 and the 22 properties sold in June 2007 for the three- and six-month periods ended June 30, 2008 and 2007:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2008	2007	2008	2007
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 348	\$ 4,923	\$ 2,153	\$ 9,353
Interest and other income	1,579	3,500	1,579	3,500
	1,927	8,423	3,732	12,853
<b>Expenses:</b>				
Interest	137	1,812	812	3,571
Depreciation and amortization		884	176	2,037
	137	2,696	988	5,608
Income before gain on sale of real estate assets	1,790	5,727	2,744	7,245
Gain on sale of real estate assets	25,869	129,478	25,869	129,478
Discontinued operations	\$ 27,659	\$ 135,205	\$ 28,613	\$ 136,723

**NOTE 5 LOANS RECEIVABLE**

On June 30, 2008, we purchased \$112.5 million principal amount of first mortgage debt issued by a national provider of healthcare services, primarily skilled nursing care. The debt was purchased at a discount for \$98.8 million, resulting in an effective interest rate to maturity of LIBOR plus 533 basis points. The loan bears interest at a rate of LIBOR plus 125 basis points, which is payable monthly. The debt matures in January 2012, and the borrower has a one-year extension option subject to certain conditions. As of June 30, 2008, the carrying value of this loan approximates fair value.

We have three additional loans receivable that have an aggregate outstanding balance of \$19.8 million. These loans accrue interest at an annual rate of 9% and provide for monthly amortization of principal with balloon payment maturity dates in 2010. Each loan is guaranteed by an affiliate of the borrower and its two principals.

**Table of Contents****NOTE 6 SENIOR NOTES PAYABLE AND OTHER DEBT**

The following is a summary of our senior notes payable and other debt as of June 30, 2008 and December 31, 2007:

	June 30, 2008	December 31, 2007
	(In thousands)	
Unsecured revolving credit facilities due 2009, subject to an extension option to 2010	\$ 153,812	\$ 238,970
3 <sup>7</sup> / <sub>8</sub> % Convertible Senior Notes due 2011	230,000	230,000
6 <sup>3</sup> / <sub>4</sub> % Senior Notes due 2017	225,000	225,000
6 <sup>1</sup> / <sub>2</sub> % Senior Notes due 2016	200,000	200,000
6 <sup>3</sup> / <sub>4</sub> % Senior Notes due 2010	175,000	175,000
7 <sup>1</sup> / <sub>8</sub> % Senior Notes due 2015	170,000	170,000
6 <sup>5</sup> / <sub>8</sub> % Senior Notes due 2014	175,000	175,000
8 <sup>3</sup> / <sub>4</sub> % Senior Notes due 2009	168,350	174,217
9% Senior Notes due 2012	191,821	191,821
Mortgage loans and other	1,551,501	1,567,668
<b>Total</b>	<b>3,240,484</b>	<b>3,347,676</b>
Unamortized fair value adjustment	17,216	19,669
Unamortized commission fees and discounts	(6,282)	(6,846)
 Senior notes payable and other debt	 \$ 3,251,418	 \$ 3,360,499

As of June 30, 2008, our indebtedness had the following maturities (in thousands):

2008	\$ 65,677
2009	636,164
2010	281,876
2011	302,845
2012	518,736
Thereafter	1,435,186
<b>Total maturities</b>	<b>\$ 3,240,484</b>

As of June 30, 2008, our joint venture partners' share of total debt was \$167.2 million.

*Unsecured Revolving Credit Facilities*

On March 13, 2008, we amended our existing unsecured revolving credit facility (the U.S. credit facility) and entered into a new unsecured revolving credit facility (the Canadian credit facility) to expand our aggregate borrowing capacity to \$850.0 million. Of this amount, up to \$150.0 million is available to us under the Canadian credit facility in either U.S. or Canadian dollars. The U.S. credit facility also includes a \$150.0 million accordion feature that permits us to further expand our aggregate borrowing capacity to \$1.0 billion upon satisfaction of certain conditions. Borrowings under our unsecured revolving credit facilities bear interest at a fluctuating rate per annum (based on U.S. or Canadian LIBOR, Canadian Bankers' Acceptance rate, or the U.S. or Canadian Prime rate) plus an applicable percentage based on our consolidated leverage. The applicable percentage was 0.75% at June 30, 2008. Both revolving credit facilities mature in April 2009, subject to a one year extension at our option, upon satisfaction of customary conditions.

Simultaneously with entering into the Canadian credit facility, we repaid in full all borrowings outstanding under our previous Cdn \$105.0 million unsecured revolving credit facility and terminated that facility.

*Senior Notes*

In June 2008, we purchased \$5.9 million principal amount of our 8 <sup>3</sup>/<sub>4</sub>% senior notes due 2009 in open market transactions. As a result of the purchases, we reported a loss on extinguishment of debt of \$0.2 million during the three- and six-month periods ended June 30, 2008.



**Table of Contents****NOTE 7 LITIGATION***Legal Proceedings Defended and Indemnified by Third Parties*

Kindred, Brookdale, Alterra, Sunrise and our other tenants, operators and managers are parties to certain legal actions and regulatory investigations arising in the normal course of their business. In certain cases, the tenant, operator or manager, as applicable, has agreed to indemnify, defend and hold us harmless against these actions and investigations. We cannot give any assurance that the resolution of any litigation or investigations, either individually or in the aggregate, would not have a material adverse effect on Kindred's, Brookdale's, Alterra's, Sunrise's or such other tenants', operators' and managers' liquidity, financial condition or results of operations, which, in turn, could have a Material Adverse Effect on us.

*Litigation Related to the Sunrise REIT Acquisition*

On May 3, 2007, we filed a lawsuit against HCP, Inc. ( HCP ) in the United States District Court for the Western District of Kentucky, entitled *Ventas, Inc. v. HCP, Inc.*, Case No. 07-cv-238-JGH. We assert claims of tortious interference with contract and tortious interference with prospective business advantage. The complaint alleges that HCP interfered with our purchase agreement to acquire the assets and liabilities of Sunrise Senior Living Real Estate Investment Trust ( Sunrise REIT ) and with the process for unitholder consideration of the purchase agreement. The complaint alleges, among other things, that HCP made certain improper and misleading offers to acquire Sunrise REIT and that HCP's actions caused us to suffer substantial damages, including, among other things, the payment of materially greater consideration to acquire Sunrise REIT resulting from the substantial increase in the purchase price that was agreed to in the original purchase agreement and the delay in closing the acquisition, as well as the negative movements in the foreign currency exchange rates and the per share price of our common equity during such delay. We are seeking monetary relief and punitive damages against HCP. On July 2, 2007, HCP filed its response to our complaint, along with a motion to dismiss the lawsuit. On December 19, 2007, the District Court denied HCP's motion to dismiss. By order dated February 28, 2008, the District Court set December 31, 2008 as the deadline for discovery and ordered trial by jury to commence August 18, 2009. On April 8, 2008, HCP filed a motion requesting permission from the District Court to add a counterclaim against us. The counterclaim alleges that Sunrise REIT failed to conduct a fair auction when it put itself up for sale in 2006 and that we, as the alleged successor to Sunrise REIT, are now responsible for those actions. On July 25, 2008, the District Court granted HCP's motion to amend its answer to include the counterclaim. HCP is seeking compensatory and punitive damages. We intend to pursue our claims in the action and contest HCP's counterclaim vigorously, although we cannot assure you that we will prevail in the action, or, if we do prevail, of the amount of recovery that may be awarded to us. We are unable at this time to estimate the possible loss or range of loss for the potential counterclaim in this action, and therefore, no provision for liability, if any, resulting from this litigation has been made in our Consolidated Financial Statements as of June 30, 2008.

*Other Litigation*

We are a plaintiff in an action seeking a declaratory judgment and damages entitled *Ventas Realty, Limited Partnership et al. v. Black Diamond CLO 1998-1 Ltd., et al.*, Case No. 99 C107076, filed November 22, 1999 in the Circuit Court of Jefferson County, Kentucky. Two of the three defendants in that action, Black Diamond International Funding, Ltd. and BDC Finance, LLC (collectively Black Diamond ), have asserted counterclaims against us under theories of breach of contract, tortious interference with contract and abuse of process. We dispute the material allegations contained in Black Diamond's counterclaims and we intend to continue to pursue our claims and defend the counterclaims vigorously. We are unable at this time to estimate the possible loss or range of loss for the counterclaims in this action, and therefore, no provision for liability, if any, resulting from this litigation has been made in our Consolidated Financial Statements as of June 30, 2008.

We are party to various other lawsuits, investigations and claims (some of which may not be insured) arising in the normal course of our business, including without limitation, in connection with the operations of our seniors housing communities managed by Sunrise. It is the opinion of management that, except as set forth in this Note 7, the disposition of these actions, investigations and claims will not, individually or in the aggregate, have a Material Adverse Effect on us. However, we are unable to predict the ultimate outcome of pending litigation, investigations and claims, and if management's assessment of our liability with respect to these actions, investigations and claims is incorrect, such actions, investigations and claims could have a Material Adverse Effect on us.

**NOTE 8 INCOME TAXES**

Certain of our subsidiaries, such as the entities acquired or formed in connection with the Sunrise REIT acquisition, have elected to be treated as taxable REIT subsidiaries ( TRS or TRS entities ) and therefore, are subject to federal and state income taxes. Although the TRS entities were not liable for any cash federal income taxes for the three-month period ended June 30, 2008, federal income taxes of certain of these TRS entities may increase in future years as we exhaust net operating loss carryforwards and as communities are developed and occupied. Such increases could be significant.



## Table of Contents

The provision for income taxes for the three- and six-month periods ended June 30, 2008 was a deferred benefit of \$4.2 million and \$14.6 million, respectively, which was solely due to the TRS entities. The deferred benefit for the three- and six-month periods ended June 30, 2008 was reduced by income tax expense of \$0.5 million and \$0.8 million, respectively, related to the minority interest share of net income. Realization of a deferred tax benefit is dependent in part upon generating sufficient taxable income in future periods. Our net operating loss carryforwards are currently scheduled to expire in subsequent years through 2027.

Each TRS is a tax paying component for purposes of classifying deferred tax assets and liabilities. Net deferred tax liabilities related to TRS entities totaled \$258.8 million at June 30, 2008 and related primarily to book and tax basis differences for fixed and intangible assets and to net operating losses. Additionally, we had a \$23.3 million deferred tax liability as of June 30, 2008 to be utilized for any built-in gain tax related to the disposition of certain assets owned prior to our REIT election in 1999. The ten-year period in which these assets are subject to built-in gains tax will end on December 31, 2008. Accordingly, any remaining deferred tax liability related to the built-in gains tax will be reversed at December 31, 2008. The consolidated net deferred tax liability totaled \$282.1 million at June 30, 2008.

Generally, we are subject to audit under the statute of limitations by the Internal Revenue Service for the year ended December 31, 2004 and subsequent years and are subject to audit by state taxing authorities for the year ended December 31, 2003 and subsequent years. The potential impact on income tax expense of years open under the statute of limitations for Canadian entities acquired as part of the Sunrise REIT acquisition is not expected to be material.

### **NOTE 9 COMMITMENTS AND CONTINGENCIES**

#### *Assumption of Certain Operating Liabilities and Litigation*

As a result of the structure of the Sunrise REIT acquisition, we may be subject to various liabilities of Sunrise REIT arising out of the ownership or operation of the Sunrise REIT properties prior to the acquisition. If the liabilities we have assumed are greater than expected, or if there are obligations relating to the Sunrise REIT properties of which we were not aware at the time of completion of the Sunrise REIT acquisition, such liabilities and/or obligations could have a Material Adverse Effect on us.

In connection with our spin off of Kindred in 1998, Kindred agreed, among other things, to assume all liabilities and to indemnify, defend and hold us harmless from and against certain losses, claims and litigation arising out of the ownership or operation of the healthcare operations or any of the assets transferred to Kindred in the spin off, including without limitation all claims arising out of the third-party leases and third-party guarantees assigned to and assumed by Kindred at the time of the spin off. Under Kindred's plan of reorganization, Kindred assumed and agreed to fulfill these obligations.

Similarly, in connection with the acquisition by Provident Senior Living Trust ( Provident ) of certain Brookdale-related and Alterra-related entities in 2005 and our subsequent acquisition of Provident, Brookdale and Alterra agreed, among other things, to indemnify and hold Provident (and, as a result of the Provident acquisition, us) harmless from and against certain liabilities arising out of the ownership or operation of such entities prior to their acquisition by Provident.

We cannot give any assurances that Kindred or such Brookdale Senior Living subsidiaries will have sufficient assets, income and access to financing to enable them to satisfy, or that they will be willing to satisfy, their respective obligations under these arrangements. If Kindred or such Brookdale Senior Living subsidiaries do not satisfy or otherwise honor their respective obligations to indemnify, defend and hold us harmless under their respective contractual arrangements with us, then we may be liable for the payment and performance of such obligations and may have to assume the defense of such claims or litigation, which could have a Material Adverse Effect on us.

#### *Brookdale Leases*

Subject to certain limitations and restrictions, if during the first six years of the initial term of our Brookdale leases assumed in connection with the Provident acquisition (i.e., through December 31, 2010) we, either voluntarily or at Brookdale's request, obtain new mortgage debt or refinance existing mortgage debt on property covered by a Brookdale lease, then we may be required to pay Brookdale the net proceeds from any such mortgage debt financing or refinancing. Also, subject to certain limitations and conditions, Brookdale may request that we obtain new mortgage debt or refinance existing mortgage debt on the property covered by the Brookdale leases, and we have agreed to use commercially reasonable efforts to pursue any such financing or refinancing from the holder of the then existing mortgage debt on the applicable Brookdale property. In connection with any such financing or refinancing, the rent for the applicable Brookdale property will be increased using a recomputed lease basis increased by an amount equal to the net financed proceeds paid to Brookdale plus (with limited exceptions) any fees, penalties, premiums or other costs related to such financing or refinancing. If the monthly debt service on any financed or refinanced proceeds paid to Brookdale exceeds the rent increase attributable to those



**Table of Contents**

financed or refinanced proceeds, then Brookdale is required to pay the excess. In addition, under certain circumstances, Brookdale will also be required to pay additional amounts relating to increases in debt service and other costs relating to any such financing or refinancing.

**NOTE 10 CAPITAL STOCK**

Our authorized capital stock at June 30, 2008 and December 31, 2007 consisted of 300,000,000 shares of common stock, par value of \$0.25 per share, and 10,000,000 shares of preferred stock, par value \$1.00 per share.

In February 2008, we completed the sale of 4,485,000 shares of our common stock in an underwritten public offering pursuant to our existing universal shelf registration statement. We received \$191.9 million in net proceeds from the sale, which we used to repay indebtedness outstanding under our revolving credit facility and for working capital and other general corporate purposes.

**NOTE 11 EARNINGS PER COMMON SHARE**

The following table shows the amounts used in computing basic and diluted earnings per common share:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2008	2007	2008	2007
	(In thousands, except per share amounts)			
Numerator for basic and diluted earnings per share:				
Income from continuing operations	\$ 43,407	\$ 44,592	\$ 74,505	\$ 88,180
Preferred stock dividends and issuance costs		5,199		5,199
Income from continuing operations applicable to common shares	43,407	39,393	74,505	82,981
Discontinued operations	27,659	135,205	28,613	136,723
Net income applicable to common shares	\$ 71,066	\$ 174,598	\$ 103,118	\$ 219,704
Denominator:				
Denominator for basic earnings per share - weighted average shares	138,133	117,419	137,257	111,763
Effect of dilutive securities:				
Stock options	309	398	287	453
Restricted stock awards	38	8	24	18
Convertible notes	257		137	30
Denominator for diluted earnings per share - adjusted weighted average shares	138,737	117,825	137,705	112,264
Basic earnings per share:				
Income from continuing operations applicable to common shares	\$ 0.31	\$ 0.34	\$ 0.54	\$ 0.75
Discontinued operations	0.20	1.15	0.21	1.22
Net income applicable to common shares	\$ 0.51	\$ 1.49	\$ 0.75	\$ 1.97
Diluted earnings per share:				
Income from continuing operations applicable to common shares	\$ 0.31	\$ 0.33	\$ 0.54	\$ 0.74
Discontinued operations	0.20	1.15	0.21	1.22
Net income applicable to common shares	\$ 0.51	\$ 1.48	\$ 0.75	\$ 1.96

**Table of Contents****NOTE 12 COMPREHENSIVE INCOME**

Comprehensive income is comprised of the following:

	<b>For the Three Months Ended June 30,</b>		<b>For the Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>			
Net income applicable to common shares	\$ 71,066	\$ 174,598	\$ 103,118	\$ 219,704
Other comprehensive income:				
Unrealized loss on marketable debt securities	(139)		(139)	
Unrealized gain (loss) on interest rate hedges	27	315	(600)	259
Foreign currency translation	(2,582)	9,235	(4,977)	9,235
Reclassification adjustment for realized loss (gain) on interest rate hedges included in net income during the period	706	(159)	1,131	(320)
Other		(823)		(729)
	(1,988)	8,568	(4,585)	8,445
<b>Net comprehensive income</b>	<b>\$ 69,078</b>	<b>\$ 183,166</b>	<b>\$ 98,533</b>	<b>\$ 228,149</b>

**NOTE 13 SEGMENT INFORMATION**

As of June 30, 2008, we operated through two reportable business segments: triple-net leased properties and senior living operations. Our triple-net leased properties segment consists of financing, owning and leasing seniors housing and healthcare-related properties in the United States and leasing or subleasing those properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. Our senior living operations segment consists of investments in seniors housing communities located in the United States and Canada for which we engage Sunrise to manage the operations.

We acquired the senior living operations segment on April 26, 2007, pursuant to the purchase of the Sunrise REIT properties. With the addition of these properties, we believed segment differentiation would be appropriate based on the different economic and legal structures used to acquire and own those assets. Prior to the acquisition, we operated through one reportable segment investment in real estate which included the triple-net leased properties and our MOBs. Our MOB segment consists of leasing space primarily to physicians and other healthcare-related businesses and engaging third parties to manage those operations. Due to our limited operation of and allocation of capital to the MOBs, we separated them from the triple-net leased properties segment. However, the MOB segment is not individually reported and is included in All Other because it does not meet the quantitative thresholds of SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information at the current time.

We evaluate performance of the combined properties in each segment based on net operating income before interest (excluding income from loans and investments), income taxes, depreciation and amortization, foreign currency gains/losses, general, administrative and professional fees, merger-related expenses and minority interest. There are no intersegment sales or transfers.

All other revenues consist primarily of rental income related to the MOBs, income from loans and investments and other miscellaneous income.

**Table of Contents**

Summary information by business segment is as follows:

For the three months ended June 30, 2008:

	Triple-Net Leased Properties	Senior Living Operations	All Other	Total
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 117,700	\$	\$ 6,189	\$ 123,889
Resident fees and services		107,312		107,312
Income from loans and investments			1,480	1,480
Interest and other income	395	59	378	832
<b>Total revenues</b>	<b>\$ 118,095</b>	<b>\$ 107,371</b>	<b>\$ 8,047</b>	<b>\$ 233,513</b>
<b>Segment net operating income</b>	<b>\$ 117,700</b>	<b>\$ 38,011</b>	<b>\$ 5,128</b>	<b>\$ 160,839</b>
Interest and other income	395	59	378	832
Merger-related expenses		(1,234)		(1,234)
Interest expense	(27,743)	(23,727)	(974)	(52,444)
Depreciation and amortization	(31,412)	(24,712)	(1,851)	(57,975)
General, administrative and professional fees			(9,610)	(9,610)
Foreign currency (loss) gain	(34)	61		27
Loss on extinguishment of debt	(195)			(195)
Minority interest, net of tax		(613)	68	(545)
<b>Net income (loss) before taxes and discontinued operations</b>	<b>\$ 58,711</b>	<b>\$ (12,155)</b>	<b>\$ (6,861)</b>	<b>\$ 39,695</b>

For the three months ended June 30, 2007:

	Triple-Net Leased Properties	Senior Living Operations	All Other	Total
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 115,345	\$	\$ 2,907	\$ 118,252
Resident fees and services		71,400		71,400
Income from loans and investments			1,679	1,679
Interest and other income	137	193	256	586
<b>Total revenues</b>	<b>\$ 115,482</b>	<b>\$ 71,593</b>	<b>\$ 4,842</b>	<b>\$ 191,917</b>
<b>Segment net operating income</b>	<b>\$ 115,345</b>	<b>\$ 22,379</b>	<b>\$ 3,200</b>	<b>\$ 140,924</b>
Interest and other income	137	193	256	586
Merger-related expenses		(792)		(792)
Interest expense	(36,479)	(17,491)	(444)	(54,414)
Depreciation and amortization	(31,650)	(25,000)	(817)	(57,467)
General, administrative and professional fees			(8,023)	(8,023)
Foreign currency gain		18,575		18,575
Minority interest, net of tax		(408)		(408)
<b>Net income (loss) before taxes and discontinued operations</b>	<b>\$ 47,353</b>	<b>\$ (2,544)</b>	<b>\$ (5,828)</b>	<b>\$ 38,981</b>





**Table of Contents**

For the six months ended June 30, 2008:

	Triple-Net Leased Properties	Senior Living Operations	All Other	Total
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 234,297	\$	\$ 12,299	\$ 246,596
Resident fees and services		215,038		215,038
Income from loans and investments			1,947	1,947
Interest and other income	675	268	753	1,696
<b>Total revenues</b>	<b>\$ 234,972</b>	<b>\$ 215,306</b>	<b>\$ 14,999</b>	<b>\$ 465,277</b>
<b>Segment net operating income</b>	<b>\$ 234,297</b>	<b>\$ 71,446</b>	<b>\$ 9,039</b>	<b>\$ 314,782</b>
Interest and other income	675	268	753	1,696
Merger-related expenses		(1,880)		(1,880)
Interest expense	(55,675)	(47,986)	(1,647)	(105,308)
Depreciation and amortization	(62,951)	(63,063)	(3,621)	(129,635)
General, administrative and professional fees			(17,867)	(17,867)
Foreign currency gain	9	97		106
(Loss) gain on extinguishment of debt	(195)	79		(116)
Minority interest, net of tax		(1,132)	109	(1,023)
<b>Net income (loss) before taxes and discontinued operations</b>	<b>\$ 116,160</b>	<b>\$ (42,171)</b>	<b>\$ (13,234)</b>	<b>\$ 60,755</b>

For the six months ended June 30, 2007:

	Triple-Net Leased Properties	Senior Living Operations	All Other	Total
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 229,486	\$	\$ 5,111	\$ 234,597
Resident fees and services		71,400		71,400
Income from loans and investments			2,502	2,502
Interest and other income	254	193	388	835
<b>Total revenues</b>	<b>\$ 229,740</b>	<b>\$ 71,593</b>	<b>\$ 8,001</b>	<b>\$ 309,334</b>
<b>Segment net operating income</b>	<b>\$ 229,486</b>	<b>\$ 22,379</b>	<b>\$ 5,286</b>	<b>\$ 257,151</b>
Interest and other income	254	193	388	835
Merger-related expenses		(792)		(792)
Interest expense	(74,929)	(17,491)	(803)	(93,223)
Depreciation and amortization	(63,608)	(25,000)	(1,138)	(89,746)
General, administrative and professional fees			(15,604)	(15,604)
Foreign currency gain		24,361		24,361
Minority interest, net of tax		(408)	(5)	(413)
<b>Net income (loss) before taxes and discontinued operations</b>	<b>\$ 91,203</b>	<b>\$ 3,242</b>	<b>\$ (11,876)</b>	<b>\$ 82,569</b>

Edgar Filing: VENTAS INC - Form 10-Q

	For the Three Months		For the Six Months	
	Ended June 30, 2008	2007	Ended June 30, 2008	2007
(In thousands)				
Capital expenditures:				
Triple-net leased properties	\$	\$ 597	\$ 5,100	\$ 30,948
Senior living operations	1,024	1,191,067	2,533	1,191,067
All other expenditures	2,269	66	2,563	102
<b>Total capital expenditures</b>	<b>\$ 3,293</b>	<b>\$ 1,191,730</b>	<b>\$ 10,196</b>	<b>\$ 1,222,117</b>

**Table of Contents**

Our portfolio of properties and real estate investments are located in the United States and Canada. Revenues are attributed to an individual country based on the location of each property.

Geographic information regarding our business segments is as follows:

	For the Three Months Ended June 30,		For the Six Months Ended June 30,	
	2008	2007	2008	2007
(In thousands)				
<b>Revenue:</b>				
United States	\$ 214,032	\$ 180,496	\$ 426,812	\$ 297,913
Canada	19,481	11,421	38,465	11,421
Total revenues	\$ 233,513	\$ 191,917	\$ 465,277	\$ 309,334

	June 30,	December 31,
	2008	2007
(In thousands)		
<b>Long-lived assets:</b>		
United States	\$ 4,922,697	\$ 5,023,560
Canada	441,961	450,453
Total long-lived assets	\$ 5,364,658	\$ 5,474,013

**NOTE 14 CONDENSED CONSOLIDATING INFORMATION**

We and certain of our direct and indirect wholly owned subsidiaries (the Wholly Owned Subsidiary Guarantors) have fully and unconditionally guaranteed, on a joint and several basis, the obligation to pay principal and interest with respect to the outstanding senior notes of Ventas Realty and a wholly owned subsidiary, Ventas Capital Corporation ( Ventas Capital and, together with Ventas Realty, the Issuers ). Ventas Capital is a wholly owned direct subsidiary of Ventas Realty that was formed to facilitate the offering of the senior notes and has no assets or operations. In addition, Ventas Realty and the Wholly Owned Subsidiary Guarantors have fully and unconditionally guaranteed, on a joint and several basis, the obligation to pay principal and interest with respect to our outstanding senior convertible notes. ETOP, of which we own substantially all of the partnership units, and certain of its wholly owned subsidiaries (the ETOP Subsidiary Guarantors and collectively, with the Wholly Owned Subsidiary Guarantors, the Guarantors ), have also provided a guarantee, on a joint and several basis, of the outstanding senior notes and senior convertible notes. We have other subsidiaries ( Non-Guarantor Subsidiaries ) that are not included among the Guarantors, and such subsidiaries are not obligated with respect to the senior notes or the senior convertible notes. Contractual and legal restrictions, including those contained in the instruments governing certain Non-Guarantor Subsidiaries outstanding indebtedness, may under certain circumstances restrict our ability to obtain cash from our Non-Guarantor Subsidiaries for the purpose of meeting our debt service obligations, including our guarantee of payment of principal and interest on the senior notes and our primary obligation to pay principal and interest on the senior convertible notes. Certain of our real estate assets are also subject to mortgages. The following summarizes our condensed consolidating information as of June 30, 2008 and December 31, 2007 and for the three- and six-month periods ended June 30, 2008 and 2007:

**Table of Contents**

## CONDENSED CONSOLIDATING BALANCE SHEET

As of June 30, 2008

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Assets</b>							
Net real estate investments	\$ 10,468	\$ 50,854	\$ 2,039,840	\$ 913,610	\$ 2,468,451	\$	\$ 5,483,223
Cash and cash equivalents			6,290	5,446	17,532		29,268
Escrow deposits and restricted cash	217		9,308	6,409	24,104		40,038
Deferred financing costs, net	369		867	12,671	6,835		20,742
Notes receivable-related parties	1,752						1,752
Investment in and advances to affiliates	1,175,223	9,039		1,072,287		(2,256,549)	
Other	14	1,015	49,435	62,792	28,782		142,038
<b>Total assets</b>	<b>\$ 1,188,043</b>	<b>\$ 60,908</b>	<b>\$ 2,105,740</b>	<b>\$ 2,073,215</b>	<b>\$ 2,545,704</b>	<b>\$ (2,256,549)</b>	<b>\$ 5,717,061</b>
<b>Liabilities and stockholders' equity</b>							
<b>Liabilities:</b>							
Senior notes payable and other debt	\$ 226,763	\$ 393	\$ 496,057	\$ 1,390,926	\$ 1,137,279	\$	\$ 3,251,418
Intercompany loans	(171)	7,500	542,426	(549,755)			
Deferred revenue	16		538	4,364	3,132		8,050
Accrued interest		154	4,069	14,009	2,029		20,261
Accounts payable and other accrued liabilities	13,823	198	53,082	26,522	48,774		142,399
Deferred income taxes	282,080						282,080
<b>Total liabilities</b>	<b>522,511</b>	<b>8,245</b>	<b>1,096,172</b>	<b>886,066</b>	<b>1,191,214</b>		<b>3,704,208</b>
Minority interest	393				30,564		30,957
<b>Total stockholders' equity</b>	<b>665,139</b>	<b>52,663</b>	<b>1,009,568</b>	<b>1,187,149</b>	<b>1,323,926</b>	<b>(2,256,549)</b>	<b>1,981,896</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,188,043</b>	<b>\$ 60,908</b>	<b>\$ 2,105,740</b>	<b>\$ 2,073,215</b>	<b>\$ 2,545,704</b>	<b>\$ (2,256,549)</b>	<b>\$ 5,717,061</b>

**Table of Contents**

## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2007

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Assets</b>							
Net real estate investments	\$ 10,793	\$ 51,923	\$ 2,086,143	\$ 874,031	\$ 2,471,121	\$	\$ 5,494,011
Cash and cash equivalents			5,388	494	22,452		28,334
Escrow deposits and restricted cash	214		23,703	6,341	23,819		54,077
Deferred financing costs, net	419		401	14,101	7,915		22,836
Notes receivable-related parties	1,717			375			2,092
Investment in and advances to affiliates	1,114,775	9,039		956,394		(2,080,208)	
Other		714	49,510	15,433	49,621		115,278
<b>Total assets</b>	<b>\$ 1,127,918</b>	<b>\$ 61,676</b>	<b>\$ 2,165,145</b>	<b>\$ 1,867,169</b>	<b>\$ 2,574,928</b>	<b>\$ (2,080,208)</b>	<b>\$ 5,716,628</b>
<b>Liabilities and stockholders' equity</b>							
<b>Liabilities:</b>							
Senior notes payable and other debt	\$ 226,323	\$ 400	\$ 539,812	\$ 1,457,168	\$ 1,136,796	\$	\$ 3,360,499
Intercompany loans	(44,347)	7,500	578,502	(541,655)			
Deferred revenue	(8)		568	5,463	3,042		9,065
Accrued interest	(796)	3	2,886	16,621	2,076		20,790
Accounts payable and other accrued liabilities	12,264	112	61,891	45,567	53,742		173,576
Deferred income taxes	297,590						297,590
<b>Total liabilities</b>	<b>491,026</b>	<b>8,015</b>	<b>1,183,659</b>	<b>983,164</b>	<b>1,195,656</b>		<b>3,861,520</b>
Minority interest	393			2,115	28,946		31,454
<b>Total stockholders' equity</b>	<b>636,499</b>	<b>53,661</b>	<b>981,486</b>	<b>881,890</b>	<b>1,350,326</b>	<b>(2,080,208)</b>	<b>1,823,654</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 1,127,918</b>	<b>\$ 61,676</b>	<b>\$ 2,165,145</b>	<b>\$ 1,867,169</b>	<b>\$ 2,574,928</b>	<b>\$ (2,080,208)</b>	<b>\$ 5,716,628</b>

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended June 30, 2008

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)						
<b>Revenues:</b>							
Rental income	\$ 574	\$ 1,447	\$ 31,955	\$ 71,112	\$ 18,801	\$	\$ 123,889
Resident fees and services			27,701		79,611		107,312
Income from loans and investments				1,480			1,480
Equity earnings in affiliates	68,376	51	1,624			(70,051)	
Interest and other income	18		53	668	93		832
<b>Total revenues</b>	<b>68,968</b>	<b>1,498</b>	<b>61,333</b>	<b>73,260</b>	<b>98,505</b>	<b>(70,051)</b>	<b>233,513</b>
<b>Expenses:</b>							
Interest	(62)	8	7,354	28,418	16,726		52,444
Depreciation and amortization	162	535	20,595	11,470	25,213		57,975
Property-level operating expenses			17,057	174	54,611		71,842
General, administrative and professional fees	1,494	96	3,171	3,551	1,298		9,610
Foreign currency loss (gain)	36		(72)		9		(27)
Loss on extinguishment of debt				193	2		195
Merger-related expenses			122	1,112			1,234
Intercompany interest	(16)	(82)	12,153	(12,287)	232		
<b>Total expenses</b>	<b>1,614</b>	<b>557</b>	<b>60,380</b>	<b>32,631</b>	<b>98,091</b>		<b>193,273</b>
Income before income taxes, minority interest and discontinued operations	67,354	941	953	40,629	414	(70,051)	40,240
Income tax benefit	3,712						3,712
Income before minority interest and discontinued operations	71,066	941	953	40,629	414	(70,051)	43,952
Minority interest, net of tax			(459)		1,004		545
Income (loss) from continuing operations	71,066	941	1,412	40,629	(590)	(70,051)	43,407
Discontinued operations				27,659			27,659
Net income (loss) applicable to common shares	\$ 71,066	\$ 941	\$ 1,412	\$ 68,288	\$ (590)	\$ (70,051)	\$ 71,066

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended June 30, 2007

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Revenues:</b>							
Rental income	\$ 562	\$ 1,438	\$ 31,684	\$ 69,138	\$ 15,430	\$	\$ 118,252
Resident fees and services			15,344		56,056		71,400
Income from loans and investments				1,679			1,679
Equity earnings (loss) in affiliates	172,948	(73)	2,534			(175,409)	
Interest and other income	21		55	251	259		586
<b>Total revenues</b>	<b>173,531</b>	<b>1,365</b>	<b>49,617</b>	<b>71,068</b>	<b>71,745</b>	<b>(175,409)</b>	<b>191,917</b>
<b>Expenses:</b>							
Interest	(1,246)	9	7,880	32,956	14,815		54,414
Depreciation and amortization	161	537	21,625	11,753	23,391		57,467
Property-level operating expenses			10,310	89	40,008		50,407
General, administrative and professional fees	430	138	2,050	4,514	891		8,023
Foreign currency gain			(8)	(18,528)	(39)		(18,575)
Merger-related expenses			559	233			792
Intercompany interest		(55)	4,207	(4,359)	207		
<b>Total expenses</b>	<b>(655)</b>	<b>629</b>	<b>46,623</b>	<b>26,658</b>	<b>79,273</b>		<b>152,528</b>
<b>Income (loss) before income taxes, minority interest and discontinued operations</b>	<b>174,186</b>	<b>736</b>	<b>2,994</b>	<b>44,410</b>	<b>(7,528)</b>	<b>(175,409)</b>	<b>39,389</b>
Income tax benefit	5,611						5,611
<b>Income (loss) before minority interest and discontinued operations</b>	<b>179,797</b>	<b>736</b>	<b>2,994</b>	<b>44,410</b>	<b>(7,528)</b>	<b>(175,409)</b>	<b>45,000</b>
Minority interest, net of tax					408		408
<b>Income (loss) from continuing operations</b>	<b>179,797</b>	<b>736</b>	<b>2,994</b>	<b>44,410</b>	<b>(7,936)</b>	<b>(175,409)</b>	<b>44,592</b>
Discontinued operations				135,205			135,205
<b>Net income (loss)</b>	<b>179,797</b>	<b>736</b>	<b>2,994</b>	<b>179,615</b>	<b>(7,936)</b>	<b>(175,409)</b>	<b>179,797</b>
Preferred stock dividends and issuance costs	5,199						5,199
<b>Net income (loss) applicable to common shares</b>	<b>\$ 174,598</b>	<b>\$ 736</b>	<b>\$ 2,994</b>	<b>\$ 179,615</b>	<b>\$ (7,936)</b>	<b>\$ (175,409)</b>	<b>\$ 174,598</b>

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Six Months Ended June 30, 2008

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers  (In thousands)	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Revenues:</b>							
Rental income	\$ 1,141	\$ 2,891	\$ 64,021	\$ 140,948	\$ 37,595	\$	\$ 246,596
Resident fees and services			55,397		159,641		215,038
Income from loans and investments				1,947			1,947
Equity earnings (loss) in affiliates	91,387	(43)	2,826			(94,170)	
Interest and other income	37		132	1,212	315		1,696
<b>Total revenues</b>	<b>92,565</b>	<b>2,848</b>	<b>122,376</b>	<b>144,107</b>	<b>197,551</b>	<b>(94,170)</b>	<b>465,277</b>
<b>Expenses:</b>							
Interest	57	17	15,007	56,492	33,735		105,308
Depreciation and amortization	324	1,069	45,208	23,063	59,971		129,635
Property-level operating expenses			35,773	296	112,730		148,799
General, administrative and professional fees	2,967	185	6,145	6,164	2,406		17,867
Foreign currency gain	(9)		(36)		(61)		(106)
Loss (gain) on extinguishment of debt			29	193	(106)		116
Merger-related expenses			109	1,771			1,880
Intercompany interest	(142)	(157)	24,314	(24,472)	457		
<b>Total expenses</b>	<b>3,197</b>	<b>1,114</b>	<b>126,549</b>	<b>63,507</b>	<b>209,132</b>		<b>403,499</b>
Income (loss) before income taxes, minority interest and discontinued operations	89,368	1,734	(4,173)	80,600	(11,581)	(94,170)	61,778
Income tax benefit	13,750						13,750
Income (loss) before minority interest and discontinued operations	103,118	1,734	(4,173)	80,600	(11,581)	(94,170)	75,528
Minority interest, net of tax			(826)		1,849		1,023
Income (loss) from continuing operations	103,118	1,734	(3,347)	80,600	(13,430)	(94,170)	74,505
Discontinued operations				28,613			28,613
Net income (loss) applicable to common shares	\$ 103,118	\$ 1,734	\$ (3,347)	\$ 109,213	\$ (13,430)	\$ (94,170)	\$ 103,118



**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Six Months Ended June 30, 2007

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non- Guarantor Subsidiaries	Consolidated Elimination	Consolidated
<b>Revenues:</b>							
Rental income	\$ 1,114	\$ 2,874	\$ 63,638	\$ 137,064	\$ 29,907	\$	\$ 234,597
Resident fees and services			15,344		56,056		71,400
Income from loans and investments				2,502			2,502
Equity earnings (loss) in affiliates	218,190	(90)	3,680			(221,780)	
Interest and other income	41	3	56	379	356		835
<b>Total revenues</b>	<b>219,345</b>	<b>2,787</b>	<b>82,718</b>	<b>139,945</b>	<b>86,319</b>	<b>(221,780)</b>	<b>309,334</b>
<b>Expenses:</b>							
Interest	(986)	18	12,735	61,027	20,429		93,223
Depreciation and amortization	324	1,074	35,527	23,619	29,202		89,746
Property-level operating expenses			10,308	330	40,710		51,348
General, administrative and professional fees	715	233	4,047	8,871	1,738		15,604
Foreign currency gain			(8)	(24,314)	(39)		(24,361)
Merger-related expenses			559	233			792
Intercompany interest		(102)	4,207	(4,507)	402		
<b>Total expenses</b>	<b>53</b>	<b>1,223</b>	<b>67,375</b>	<b>65,259</b>	<b>92,442</b>		<b>226,352</b>
<b>Income (loss) before income taxes, minority interest and discontinued operations</b>	<b>219,292</b>	<b>1,564</b>	<b>15,343</b>	<b>74,686</b>	<b>(6,123)</b>	<b>(221,780)</b>	<b>82,982</b>
Income tax benefit	5,611						5,611
<b>Income (loss) before minority interest and discontinued operations</b>	<b>224,903</b>	<b>1,564</b>	<b>15,343</b>	<b>74,686</b>	<b>(6,123)</b>	<b>(221,780)</b>	<b>88,593</b>
Minority interest, net of tax					413		413
<b>Income (loss) from continuing operations</b>	<b>224,903</b>	<b>1,564</b>	<b>15,343</b>	<b>74,686</b>	<b>(6,536)</b>	<b>(221,780)</b>	<b>88,180</b>
Discontinued operations				136,723			136,723
<b>Net income (loss)</b>	<b>224,903</b>	<b>1,564</b>	<b>15,343</b>	<b>211,409</b>	<b>(6,536)</b>	<b>(221,780)</b>	<b>224,903</b>
Preferred stock dividends and issuance costs	5,199						5,199
<b>Net income (loss) applicable to common shares</b>	<b>\$ 219,704</b>	<b>\$ 1,564</b>	<b>\$ 15,343</b>	<b>\$ 211,409</b>	<b>\$ (6,536)</b>	<b>\$ (221,780)</b>	<b>\$ 219,704</b>

**Table of Contents**

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Six Months Ended June 30, 2008

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
Net cash (used in) provided by operating activities	\$ (4,021)	\$ 2,739	\$ 19,127	\$ 90,280	\$ 63,057	\$	\$ 171,182
Net cash used in investing activities	(35)		(1,058)	(90,444)	(3,258)		(94,795)
Cash flows from financing activities:							
Net change in borrowings under revolving credit facilities			(22,916)	(60,500)			(83,416)
Repayment of debt		(7)	(13,783)	(5,866)	(32,961)		(52,617)
Proceeds from debt					6,354		6,354
Payment of deferred financing costs			(755)	(393)	459		(689)
Net change in intercompany debt	44,176		(36,076)	(8,100)			
Issuance of common stock	191,668						191,668
Cash distribution (to) from affiliates	(95,179)	(2,716)	56,363	80,103	(38,571)		
Cash distribution to common stockholders	(141,866)	(16)					(141,882)
Other	5,257						5,257
Net cash provided by (used in) financing activities	4,056	(2,739)	(17,167)	5,244	(64,719)		(75,325)
Net increase (decrease) in cash and cash equivalents			902	5,080	(4,920)		1,062
Effect of foreign currency translation on cash and cash equivalents				(128)			(128)
Cash and cash equivalents at beginning of period			5,388	494	22,452		28,334
Cash and cash equivalents at end of period	\$	\$	\$ 6,290	\$ 5,446	\$ 17,532	\$	\$ 29,268

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Six Months Ended June 30, 2007

	Ventas, Inc.	ETOP and ETOP Subsidiary Guarantors	Wholly Owned Subsidiary Guarantors	Issuers (In thousands)	Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
Net cash provided by operating activities	\$ 1,548	\$ 2,747	\$ 40,459	\$ 72,742	\$ 48,343	\$	\$ 165,839
	(35)		(198,567)	150,883	(993,200)		(1,040,919)

Edgar Filing: VENTAS INC - Form 10-Q

Net cash (used in) provided by investing activities

Cash flows from financing activities:						
Net change in borrowings under revolving credit facility				156,200		156,200
Issuance of bridge financing				1,230,000		1,230,000
Repayment of bridge financing				(1,230,000)		(1,230,000)
Repayment of debt	(7)	(125,132)			(6,577)	(131,716)
Proceeds from debt				8,315		8,315
Net change in intercompany debt	95,349	(208,159)		112,810		
Debt and preferred stock issuance costs	(4,300)					(4,300)
Payment of deferred financing costs		(361)		(411)	(4,631)	(5,403)
Issuance of common stock	1,045,979					1,045,979
Cash distribution to preferred stockholders	(3,449)					(3,449)
Cash distribution (to) from affiliates	(985,747)	(2,403)	494,675	(480,477)	973,952	
Cash distribution to common stockholders	(155,505)	(337)				(155,842)
Other	6,160			(8,554)		(2,394)
Net cash (used in) provided by financing activities	(1,513)	(2,747)	169,338	(220,432)	962,744	907,390
Net increase in cash and cash equivalents			11,230	3,193	17,887	32,310
Effect of foreign currency translation on cash and cash equivalents				(3,418)		(3,418)
Cash and cash equivalents at beginning of period				779	467	1,246
Cash and cash equivalents at end of period	\$	\$	\$ 11,230	\$ 554	\$ 18,354	\$ 30,138

**Table of Contents****NOTE 15 ETOP CONDENSED CONSOLIDATING INFORMATION**

ETOP and the ETOP Subsidiary Guarantors have provided full and unconditional guarantees, on a joint and several basis with us and certain of our direct and indirect wholly owned subsidiaries, of the obligation to pay principal and interest with respect to the senior notes and the senior convertible notes. See Note 14 Condensed Consolidating Information. Certain of ETOP's other direct and indirect wholly owned subsidiaries (the ETOP Non-Guarantor Subsidiaries) have not provided a guarantee of the senior notes and the senior convertible notes and, therefore, are not directly obligated with respect to the senior notes or the senior convertible notes.

Contractual and legal restrictions, including those contained in the instruments governing certain of the ETOP Non-Guarantor Subsidiaries outstanding indebtedness, may under certain circumstances restrict ETOP's (and therefore our) ability to obtain cash from the ETOP Non-Guarantor Subsidiaries for the purpose of satisfying ETOP's and our debt service obligations, including ETOP's and our guarantee of payment of principal and interest on the senior notes and our primary obligation to pay principal and interest on the senior convertible notes. Certain of the ETOP Subsidiary Guarantors' properties are subject to mortgages.

**CONDENSED CONSOLIDATING BALANCE SHEET**

As of June 30, 2008

	<b>ETOP and ETOP Subsidiary Guarantors</b>	<b>ETOP Non- Guarantor Subsidiaries</b>	<b>Consolidated Elimination</b>	<b>Consolidated</b>
	(In thousands)			
<b>Assets</b>				
Net real estate investments	\$ 50,854	\$ 81,467	\$	\$ 132,321
Escrow deposits and restricted cash		7,615		7,615
Investment in and advances to affiliates	9,039			9,039
Other	1,015	1,688		2,703
<b>Total assets</b>	<b>\$ 60,908</b>	<b>\$ 90,770</b>	<b>\$</b>	<b>\$ 151,678</b>
<b>Liabilities and partners' capital</b>				
<b>Liabilities:</b>				
Notes payable and other debt	\$ 393	\$ 63,105	\$	\$ 63,498
Note payable to affiliate	7,500			7,500
Accrued interest	154	401		555
Accounts payable and other accrued liabilities	198	2,742		2,940
<b>Total liabilities</b>	<b>8,245</b>	<b>66,248</b>		<b>74,493</b>
<b>Total partners' capital</b>	<b>52,663</b>	<b>24,522</b>		<b>77,185</b>
<b>Total liabilities and partners' capital</b>	<b>\$ 60,908</b>	<b>\$ 90,770</b>	<b>\$</b>	<b>\$ 151,678</b>

**Table of Contents**

## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2007

	<b>ETOP and ETOP Subsidiary Guarantors</b>	<b>ETOP Non- Guarantor Subsidiaries</b>	<b>Consolidated Elimination</b>	<b>Consolidated</b>
	(In thousands)			
<b>Assets</b>				
Net real estate investments	\$ 51,923	\$ 82,974	\$	\$ 134,897
Escrow deposits and restricted cash		7,536		7,536
Investment in and advances to affiliates	9,039			9,039
Other	714	1,534		2,248
Total assets	\$ 61,676	\$ 92,044	\$	\$ 153,720
<b>Liabilities and partners' capital</b>				
Liabilities:				
Notes payable and other debt	\$ 400	\$ 63,891	\$	\$ 64,291
Note payable to affiliate	7,500			7,500
Accrued interest	3	413		416
Accounts payable and other accrued liabilities	112	3,071		3,183
Total liabilities	8,015	67,375		75,390
Total partners' capital	53,661	24,669		78,330
Total liabilities and partners' capital	\$ 61,676	\$ 92,044	\$	\$ 153,720

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended June 30, 2008

	ETOP and ETOP Subsidiary Guarantors	ETOP Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 1,447	\$ 2,731	\$	\$ 4,178
Interest and other income		34		34
Equity income in affiliates	51		(51)	
Total revenues	1,498	2,765	(51)	4,212
<b>Expenses:</b>				
Interest	8	1,212		1,220
Depreciation and amortization	535	810		1,345
Property-level operating expenses		380		380
General, administrative and professional fees	96	79		175
Intercompany interest	(82)	233		151
Total expenses	557	2,714		3,271
Net income	\$ 941	\$ 51	\$ (51)	\$ 941

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Three Months Ended June 30, 2007

	ETOP and ETOP Subsidiary Guarantors	ETOP Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 1,438	\$ 2,699	\$	\$ 4,137
Interest and other income		40		40
Equity loss in affiliates	(73)		73	
Total revenues	1,365	2,739	73	4,177
<b>Expenses:</b>				
Interest	9	1,240		1,249
Depreciation and amortization	537	805		1,342
Property-level operating expenses -		413		413
General, administrative and professional fees	138	148		286
Intercompany interest	(55)	206		151
Total expenses	629	2,812		3,441

Edgar Filing: VENTAS INC - Form 10-Q

Net income (loss)	\$ 736	\$ (73)	\$ 73	\$ 736
-------------------	--------	---------	-------	--------

**Table of Contents**

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Six Months Ended June 30, 2008

	ETOP and ETOP Subsidiary Guarantors	ETOP Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 2,891	\$ 5,460	\$	\$ 8,351
Interest and other income		80		80
Equity loss in affiliates	(43)		43	
Total revenues	2,848	5,540	43	8,431
<b>Expenses:</b>				
Interest	17	2,431		2,448
Depreciation and amortization	1,069	1,618		2,687
Property-level operating expenses		836		836
General, administrative and professional fees	185	241		426
Intercompany interest	(157)	457		300
Total expenses	1,114	5,583		6,697
Net income (loss)	\$ 1,734	\$ (43)	\$ 43	\$ 1,734

## CONDENSED CONSOLIDATING STATEMENT OF INCOME

For the Six Months Ended June 30, 2007

	ETOP and ETOP Subsidiary Guarantors	ETOP Non-Guarantor Subsidiaries	Consolidated Elimination	Consolidated
	(In thousands)			
<b>Revenues:</b>				
Rental income	\$ 2,874	\$ 5,406	\$	\$ 8,280
Interest and other income	3	79		82
Equity loss in affiliates	(90)		90	
Total revenues	2,787	5,485	90	8,362
<b>Expenses:</b>				
Interest	18	2,479		2,497
Depreciation and amortization	1,074	1,608		2,682
Property-level operating expenses		791		791
General, administrative and professional fees	233	296		529
Intercompany interest	(102)	401		299
Total expenses	1,223	5,575		6,798



Edgar Filing: VENTAS INC - Form 10-Q

Net income (loss)	\$ 1,564	\$	(90)	\$	90	\$	1,564
-------------------	----------	----	------	----	----	----	-------

**Table of Contents**

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Six Months Ended June 30, 2008

	<b>ETOP and ETOP Subsidiary Guarantors</b>	<b>ETOP Non- Guarantor Subsidiaries</b>	<b>Consolidated Elimination</b>	<b>Consolidated</b>
	(In thousands)			
Net cash provided by operating activities	\$ 2,739	\$ 1,044	\$	\$ 3,783
Net cash used in investing activities		(111)		(111)
Net cash used in financing activities	(2,739)	(933)		(3,672)
Net decrease in cash and cash equivalents				
Cash and cash equivalents at beginning of period				
Cash and cash equivalents at end of period	\$	\$	\$	\$

CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

For the Six Months Ended June 30, 2007

	<b>ETOP and ETOP Subsidiary Guarantors</b>	<b>ETOP Non- Guarantor Subsidiaries</b>	<b>Consolidated Elimination</b>	<b>Consolidated</b>
	(In thousands)			
Net cash provided by operating activities	\$ 2,747	\$ 1,044	\$	\$ 3,791
Net cash used in investing activities		(99)		(99)
Net cash used in financing activities	(2,747)	(1,281)		(4,028)
Net decrease in cash and cash equivalents		(336)		(336)
Cash and cash equivalents at beginning of period		336		336
Cash and cash equivalents at end of period	\$	\$	\$	\$

---

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

**Cautionary Statements**

Unless otherwise indicated or except where the context otherwise requires, the terms *we*, *us* and *our* and other similar terms in this Quarterly Report on Form 10-Q refer to Ventas, Inc. and its consolidated subsidiaries.

*Forward-Looking Statements*

This Quarterly Report on Form 10-Q includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended (the *Securities Act*), and Section 21E of the Securities Exchange Act of 1934, as amended (the *Exchange Act*). All statements regarding our expected future financial position, results of operations, cash flows, funds from operations, dividends and dividend plans, financing plans, business strategy, budgets, projected costs, capital expenditures, competitive positions, acquisitions, investment opportunities, merger integration, growth opportunities, expected lease income, continued qualification as a real estate investment trust ( *REIT* ), plans and objectives of management for future operations and statements that include words such as *anticipate*, *if*, *believe*, *plan*, *estimate*, *expect*, *may*, *could*, *should*, *will* and other similar expressions are forward-looking statements. These forward-looking statements are inherently uncertain, and security holders must recognize that actual results may differ from our expectations. We do not undertake a duty to update these forward-looking statements, which speak only as of the date on which they are made.

Our actual future results and trends may differ materially depending on a variety of factors discussed in our filings with the Securities and Exchange Commission (the *Commission*). Factors that may affect our plans or results include without limitation:

The ability and willingness of our operators, tenants, borrowers, managers and other third parties, as applicable, to meet and/or perform the obligations under their various contractual arrangements with us;

The ability and willingness of Kindred Healthcare, Inc. (together with its subsidiaries, *Kindred*), Brookdale Living Communities, Inc. (together with its subsidiaries, *Brookdale*) and Alterra Healthcare Corporation (together with its subsidiaries, *Alterra*) to meet and/or perform their obligations to indemnify, defend and hold us harmless from and against various claims, litigation and liabilities under our respective contractual arrangements with Kindred, Brookdale and Alterra;

The ability of our operators, tenants, borrowers and managers, as applicable, to maintain the financial strength and liquidity necessary to satisfy their respective obligations and liabilities to third parties, including without limitation obligations under their existing credit facilities;

Our success in implementing our business strategy and our ability to identify, underwrite, finance, consummate and integrate diversifying acquisitions or investments, including those in different asset types and outside the United States;

The nature and extent of future competition;

The extent of future or pending healthcare reform and regulation, including cost containment measures and changes in reimbursement policies, procedures and rates;

Increases in our cost of borrowing;

The ability of our operators and managers, as applicable, to deliver high quality services, to attract and retain qualified personnel and to attract residents and patients;

The results of litigation affecting us;

Changes in general economic conditions and/or economic conditions in the markets in which we may, from time to time, compete;

Our ability to pay down, refinance, restructure and/or extend our indebtedness as it becomes due;

Our ability and willingness to maintain our qualification as a REIT due to economic, market, legal, tax or other considerations;

---

**Table of Contents**

Final determination of our taxable net income for the year ended December 31, 2007 and for the year ending December 31, 2008;

The ability and willingness of our tenants to renew their leases with us upon expiration of the leases and our ability to relet our properties on the same or better terms in the event such leases expire and are not renewed by the existing tenants;

Risks associated with our seniors housing communities managed by Sunrise Senior Living, Inc. (together with its subsidiaries, Sunrise ), including the timely delivery of accurate property-level financial results for our properties;

Factors causing volatility in our revenues generated by our seniors housing communities managed by Sunrise, including without limitation national and regional economic conditions, costs of materials, energy, labor and services, employee benefit costs and professional and general liability claims;

The movement of U.S. and Canadian exchange rates;

Year-over-year changes in the Consumer Price Index and the effect of those changes on the rent escalators, including the rent escalator for Master Lease 2 with Kindred, and our earnings;

The impact on the liquidity, financial condition and results of operations of our operators, tenants, borrowers and managers, as applicable, resulting from increased operating costs and uninsured liabilities for professional liability claims, and the ability of our operators, tenants, borrowers and managers to accurately estimate the magnitude of these liabilities;

The impact of market or issuer events on the liquidity or value of our investments in marketable securities; and

The impact of the Sunrise strategic review process and accounting, legal and regulatory issues.

Many of these factors are beyond our control and the control of our management.

*Kindred and Brookdale Senior Living Information*

Each of Kindred and Brookdale Senior Living Inc. (together with its subsidiaries, which include Brookdale and Alterra, Brookdale Senior Living ) is subject to the reporting requirements of the Commission and is required to file with the Commission annual reports containing audited financial information and quarterly reports containing unaudited financial information. The information related to Kindred and Brookdale Senior Living contained or referred to in this Quarterly Report on Form 10-Q is derived from filings made by Kindred or Brookdale Senior Living, as the case may be, with the Commission or other publicly available information, or has been provided to us by Kindred or Brookdale Senior Living. We have not verified this information either through an independent investigation or by reviewing Kindred's or Brookdale Senior Living's public filings. We have no reason to believe that this information is inaccurate in any material respect, but we cannot assure you that all of this information is accurate. Kindred's and Brookdale Senior Living's filings with the Commission can be found at the Commission's website at [www.sec.gov](http://www.sec.gov). We are providing this data for informational purposes only, and you are encouraged to obtain Kindred's and Brookdale Senior Living's publicly available filings from the Commission.

*Sunrise Information*

Sunrise is subject to the reporting requirements of the Commission and is required to file with the Commission annual reports containing audited financial information and quarterly reports containing unaudited financial information. According to public disclosures, Sunrise has not been timely filing such required reports and has been experiencing certain legal, accounting and regulatory difficulties. On July 25, 2007, Sunrise announced that its board of directors had decided to explore strategic alternatives intended to enhance shareholder value, including a possible

## Edgar Filing: VENTAS INC - Form 10-Q

sale of Sunrise. On March 24, 2008, Sunrise announced that it filed its Annual Report on Form 10-K for the year ended December 31, 2006 and had completed its financial statement and accounting review within the extended timeline granted by the New York Stock Exchange. On July 31, 2008, Sunrise filed its Annual Report on Form 10-K for the year ended December 31, 2007. Sunrise has announced that it expects to file its Quarterly Reports on Form 10-Q for the first and second quarters of 2008 by August 20, 2008 and September 10, 2008, respectively, in accordance with the terms of its amended bank credit facility; however, there can be no assurances that Sunrise will meet the filing deadlines imposed by its lending group or become current in its financial reporting. We cannot predict what impact, if any, the outcomes of these uncertainties will have on Sunrise's financial condition or ability to manage our senior living operations. You are encouraged to obtain additional information related to Sunrise at the Commission's website at [www.sec.gov](http://www.sec.gov).

---

## **Table of Contents**

### **Background Information**

We are a REIT with a geographically diverse portfolio of seniors housing and healthcare-related properties in the United States and Canada. As of June 30, 2008, this portfolio consisted of 514 assets: 253 seniors housing communities, 192 skilled nursing facilities, 41 hospitals and 28 medical office and other properties in 43 states and two Canadian provinces. With the exception of our seniors housing communities that are managed by Sunrise pursuant to long-term management agreements and our medical office buildings ( MOBs ), we lease these properties to healthcare operating companies under triple-net or absolute-net leases, which require the tenants to pay all property-related expenses. We also had real estate loan investments relating to seniors housing and healthcare-related third parties as of June 30, 2008.

We conduct substantially all of our business through our wholly owned subsidiaries, Ventas Realty, Limited Partnership ( Ventas Realty ), PSLT OP, L.P. and Ventas SSL, Inc., and ElderTrust Operating Limited Partnership ( ETOP ), in which we own substantially all of the partnership units. Our primary business consists of financing, owning and leasing seniors housing and healthcare-related properties and leasing or subleasing those properties to third parties or operating those properties through independent third-party managers.

Our business strategy is comprised of two primary objectives: (1) diversifying our portfolio of properties and (2) increasing our earnings. We intend to continue to diversify our real estate portfolio by operator, property type, geography and reimbursement source through investments in, and acquisitions and/or development of, additional seniors housing and/or healthcare-related assets across a wide spectrum.

As of June 30, 2008, approximately 39.8%, 22.1% and 14.9% of our properties, based on gross book value, were operated by Sunrise, Brookdale Senior Living and Kindred, respectively. Approximately 12.9% and 25.5% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2008 were derived from our leases with Brookdale Senior Living and our master lease agreements with Kindred (the Kindred Master Leases ), respectively. Approximately 45.8% of our total revenues (including amounts in discontinued operations) for the six months ended June 30, 2008 were attributable to senior living operations managed by Sunrise.

### **Recent Developments Regarding Dispositions**

In April 2008, we sold seven properties for \$68.6 million. We recognized a net gain from the sale of these assets of \$25.9 million in the second quarter of 2008. In addition, we received a lease termination fee from the tenant of \$1.6 million. The operations for these assets have been reported as discontinued operations for the three- and six-month periods ended June 30, 2008 and 2007.

In July 2008, we entered into an agreement to sell five seniors housing assets to the current tenant for an aggregate sale price of \$62.5 million. Although there can be no assurances, we expect to close this transaction in the third quarter of 2008 and record a gain from the sale of real estate assets.

### **Recent Developments Regarding Government Regulation**

#### *Medicare Reimbursement; Long-Term Acute Care Hospitals*

On May 2, 2008, the Centers for Medicare & Medicaid Services ( CMS ) issued its final rule updating the prospective payment system for long-term acute care hospitals (LTAC PPS) for the 2009 rate year (July 1, 2008 through September 30, 2009). The final rule increases the standard federal payment rate for long-term acute care hospitals by 2.7% from the 2008 rate established by Congress in the Medicare, Medicaid, and SCHIP Extension Act of 2007 (the Medicare Extension Act ). The final rule includes a 3.6% increase in the hospital market basket index, less a 0.9% adjustment to offset recent coding behavioral changes. The final rule also changes the annual rate update to October 1 (effective for the 2010 rate year) to coincide with the annual update to the severity-adjusted diagnosis-related group (MS-DRG) classifications and weights. CMS estimates that payments to long-term acute care hospitals under the final rule will increase by approximately \$110 million in the first twelve months of the 2009 extended fifteen-month rate year.

On May 19, 2008, CMS issued a final rule addressing two LTAC PPS payment policies mandated by the Medicare Extension Act. The rule delays the extension of the 25-percent rule to freestanding and grandfathered long-term acute care hospitals and increases the patient percentage thresholds for certain urban and rural long-term acute care hospitals-within-hospitals and satellite facilities for three years. The rule also sets forth policies on implementing the moratorium on new long-term acute care hospitals and beds imposed by the Medicare Extension Act.

---

## **Table of Contents**

On July 31, 2008, CMS put on public display its final rule updating the inpatient prospective payment system ( IPPS ) for short-term and long-term acute care hospitals for the 2009 federal fiscal year (October 1, 2008 through September 30, 2009). The rule continues reforms intended to improve the accuracy of Medicare payments for inpatient acute care through the MS-DRG classifications and weights for short-term acute care hospitals and the severity-adjusted diagnosis-related group (MS-LTC-DRG) classification system for long-term acute care hospitals. CMS projects that aggregate annual spending under both classification systems will not change as a result of the reforms. However, CMS expects that payments would increase for hospitals serving more severely ill patients and decrease for hospitals serving patients who are less severely ill.

We are currently analyzing these rules to ascertain their financial implications for the long-term acute care hospitals operated by our tenants.

We cannot assure you that future updates to LTAC PPS or Medicare reimbursement for long-term acute care hospitals will not materially adversely affect our operators, which, in turn, could have a material adverse effect on our business, financial condition, results of operations and liquidity, on our ability to service our indebtedness and on our ability to make distributions to our stockholders, as required for us to continue to qualify as a REIT (a Material Adverse Effect ).

### *Medicare Reimbursement; Skilled Nursing Facilities*

On July 15, 2008, Congress passed, over a Presidential veto, the Medicare Improvements for Patients & Providers Act of 2008 ( MIPPA ). Among other things, the MIPPA granted an eighteen-month extension of the Medicare Part B outpatient therapy cap exceptions process which expired on June 30, 2008. The Part B therapy cap exceptions process was created by Congress in the Deficit Reduction Act of 2005 ( DRA ) and became effective starting January 1, 2006. The Act requires CMS to adjust the caps annually and to implement an exception process for reviewing and paying medically necessary therapy claims in excess of the annual cap. The exception process, which was originally set to expire January 1, 2007, has been extended numerous times by Congress prior to being extended again pursuant to the MIPPA.

On July 31, 2008, CMS put on public display its final rule updating the prospective payment system and consolidated billing for skilled nursing facilities (SNF PPS) for the 2009 federal fiscal year (October 1, 2008 through September 30, 2009). The final rule, among other things, updates the Medicare payment rate to skilled nursing facilities for the 2009 federal fiscal year by increasing the market basket by 3.4%. The final rule also delays a proposed recalibration of the case-mix indices for the resource utilization groups (RUGs) used to determine the daily payment for beneficiaries in skilled nursing facilities. The proposed recalibration was intended to revise the RUG payment rates to more accurately reflect the needs of patients and would have reduced payments to skilled nursing facilities by an estimated 3.3% in federal fiscal year 2009. CMS has indicated it will continue to evaluate the underlying data carefully for possible future adjustments. CMS estimates that, as a result of the market basket increase, payments to skilled nursing facilities will increase by \$780 million in fiscal year 2009.

We cannot assure you that future updates to SNF PPS or Medicare reimbursement for skilled nursing facilities will not materially adversely impact our operators, which, in turn, could have a Material Adverse Effect on us.

### **Critical Accounting Policies and Estimates**

Our Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ), which requires us to make estimates and judgments about future events that affect the reported amounts in the financial statements and the related disclosures. We base estimates on our experience and on various other assumptions believed to be reasonable under the circumstances. These judgments affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting periods. If our judgment or interpretation of the facts and circumstances relating to various transactions or other matters had been different, it is possible that different accounting would have been applied, resulting in a different presentation of our financial statements. From time to time, we re-evaluate our estimates and assumptions. In the event estimates or assumptions prove to be different from actual results, adjustments are made in subsequent periods to reflect more current estimates and assumptions about matters that are inherently uncertain. The critical accounting policies used in the preparation of our Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q are described in our consolidated financial statements and notes thereto included in our Current Report on Form 8-K filed with the Commission on May 23, 2008.

### **Certain Information Regarding ElderTrust Operating Limited Partnership**

Not later than the deadline prescribed by the Exchange Act, we will cause ETOP to file a Quarterly Report on Form 10-Q for the quarter ended June 30, 2008. Such Quarterly Report, upon filing, shall be deemed incorporated by reference in this Quarterly Report on Form 10-Q.





**Table of Contents****Results of Operations**

Three Months Ended June 30, 2008 and 2007

The table below shows our results of operations for the three months ended June 30, 2008 and 2007 and the dollar and percentage changes in those results from period to period (dollars in thousands).

	For the Three Months Ended June 30,		Change	
	2008	2007	\$	%
<b>Revenues:</b>				
Rental income	\$ 123,889	\$ 118,252	\$ 5,637	4.8%
Resident fees and services	107,312	71,400	35,912	50.3
Income from loans and investments	1,480	1,679	(199)	(11.9)
Interest and other income	832	586	246	42.0
<b>Total revenues</b>	<b>233,513</b>	<b>191,917</b>	<b>41,596</b>	<b>21.7</b>
<b>Expenses:</b>				
Interest	52,444	54,414	(1,970)	(3.6)
Depreciation and amortization	57,975	57,467	508	0.9
Property-level operating expenses	71,842	50,407	21,435	42.5
General, administrative and professional fees (including non-cash stock-based compensation expense of \$2,541 and \$1,820 for the three months ended 2008 and 2007, respectively)	9,610	8,023	1,587	19.8
Foreign currency gain	(27)	(18,575)	18,548	(99.9)
Loss on extinguishment of debt	195		195	nm
Merger-related expenses	1,234	792	442	55.8
<b>Total expenses</b>	<b>193,273</b>	<b>152,528</b>	<b>40,745</b>	<b>26.7</b>
Income before income taxes, minority interest and discontinued operations	40,240	39,389	851	2.2
Income tax benefit	3,712	5,611	(1,899)	(33.8)
Income before minority interest and discontinued operations	43,952	45,000	(1,048)	(2.3)
Minority interest, net of tax	545	408	137	33.6
Income from continuing operations	43,407	44,592	(1,185)	(2.7)
Discontinued operations	27,659	135,205	(107,546)	(79.5)
Net income	71,066	179,797	(108,731)	(60.5)
Preferred stock dividends and issuance costs		5,199	(5,199)	(100.0)
Net income applicable to common shares	\$ 71,066	\$ 174,598	\$ (103,532)	(59.3)%

nm Not meaningful

**Revenues**

The increase in our second quarter 2008 rental income, which is primarily related to our triple-net leased properties segment, over the same period in 2007 primarily reflects \$1.7 million of additional rent resulting from the annual escalator in the rent paid under the Kindred Master

## Edgar Filing: VENTAS INC - Form 10-Q

Leases effective May 1, 2008 and \$4.1 million in additional rent relating to properties acquired during 2007 and the first six months of 2008. Revenues related to our triple-net leased properties segment are received directly from the tenant operator of the property based on the terms of the lease and are generally fixed amounts, with annual escalators (subject to certain limitations). While occupancy information is relevant to the operations of the tenant, our revenues and financial results are not directly impacted by the overall occupancy levels at the properties and therefore are not presented herein.

Resident fees and services are a direct result of our acquisition of the assets of Sunrise Senior Living Real Estate Investment Trust ( Sunrise REIT ) in late April 2007 and currently account for our senior living operations segment. These

---

## **Table of Contents**

amounts consist of all amounts earned from residents at our seniors housing communities that are managed by Sunrise, including rental fees related to resident agreements, extended health care fees and other ancillary service income. Occupancy at our seniors housing communities managed by Sunrise for the three months ended June 30, 2008 was 88.7%, compared to 89.5% for the period from May 1, 2007 through June 30, 2007.

Income from loans and investments decreased from last year primarily due to a gain on the sale of marketable equity securities recognized in the second quarter of 2007 and interest from three first mortgage loans we made during 2005 that were repaid in May 2007, partially offset by interest earned on a marketable debt security purchased in early April 2008.

The increase in our first quarter 2008 interest and other income over the same period in 2007 is primarily attributed to higher cash balances in 2008 relating to the properties managed by Sunrise and our common stock offering in February 2008. See [Liquidity and Capital Resources](#).

### *Expenses*

Total interest expense, including interest allocated to discontinued operations, decreased \$3.6 million in the second quarter of 2008 over 2007 primarily due to \$0.5 million of decreased interest from lower loan balances as a result of our 2008 common stock offering and a \$1.3 million reduction in interest from lower effective interest rates. The decrease is also due to a \$2.6 million loss on bridge financing in 2007 related to the Sunrise REIT acquisition. Interest expense includes \$1.9 million and \$1.3 million of amortized deferred financing costs for the three months ended June 30, 2008 and 2007, respectively. Our effective interest rate decreased to 6.6% for the three months ended June 30, 2008 from 6.7% for the same period in 2007.

Depreciation and amortization expense increased primarily due to additional depreciation relating to the properties acquired during the period from the second quarter of 2007 through June 30, 2008. Additionally, we incurred amortization expense of approximately \$7.4 million and \$14.2 million in 2008 and 2007, respectively, primarily related to in-place lease intangibles from our Sunrise REIT acquisition. These in-place lease intangibles were fully amortized during the second quarter of 2008.

Property-level operating expenses increased in the second quarter of 2008 over 2007 primarily due to the Sunrise REIT acquisition. Our results for the second quarter of 2007 reflect only two months of these expenses due to the late April 2007 acquisition date. Property-level operating expenses include all expenses related to our MOB operations and all amounts incurred for the operations of our seniors housing communities managed by Sunrise, such as labor, food, utilities, marketing, management and other property operating costs.

The increase in general, administrative and professional fees over last year is a result of our enterprise growth.

Foreign currency gain for the three months ended June 30, 2007 related to Canadian call option contracts that we entered into in conjunction with the Sunrise REIT acquisition. No similar contracts were in place during 2008.

The loss on extinguishment of debt in 2008 represents the purchase of \$5.9 million principal amount of our 8<sup>3</sup>/<sub>4</sub>% senior notes due 2009 in open market transactions for a premium.

Merger-related expenses for the three months ended June 30, 2008 primarily consisted of expenses relating to our lawsuit against HCP, Inc. Merger-related expenses for the three months ended June 30, 2007 were incurred in connection with the Sunrise REIT acquisition and included incremental costs directly related to the acquisition.

### *Other*

Income tax benefit represents a deferred benefit which is due solely to our taxable REIT subsidiaries acquired or formed in connection with the Sunrise REIT acquisition. The decrease of \$1.9 million is attributable to less amortization expense from the in-place lease intangibles in 2008. See [Note 8 Income Taxes](#) of the Notes to Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q.

Minority interest, net of tax primarily represents Sunrise's share of net income from its ownership percentage in 61 of our seniors housing communities.

Discontinued operations for the first quarter of 2008 includes the net income of seven properties sold in April 2008, whereas discontinued operations for the same period in 2007 also includes the net income from 22 properties sold in June 2007. See [Note 4 Dispositions](#) of the Notes to Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q.



**Table of Contents**

Preferred stock dividends and issuance costs in 2007 related to 700,000 shares of our Series A Senior Preferred Stock that were issued to partially fund the Sunrise REIT acquisition, all of which were redeemed in May 2007 using the proceeds from the sale of common stock.

*Six Months Ended June 30, 2008 and 2007*

The table below shows our results of operations for the six months ended June 30, 2008 and 2007 and the dollar and percentage changes in those results from period to period (dollars in thousands).

	<b>For the Six Months Ended June 30,</b>		<b>Change</b>	
	<b>2008</b>	<b>2007</b>	<b>\$</b>	<b>%</b>
<b>Revenues:</b>				
Rental income	\$ 246,596	\$ 234,597	\$ 11,999	5.1%
Resident fees and services	215,038	71,400	143,638	>100
Income from loans and investments	1,947	2,502	(555)	(22.2)
Interest and other income	1,696	835	861	103.1
<b>Total revenues</b>	<b>465,277</b>	<b>309,334</b>	<b>155,943</b>	<b>50.4</b>
<b>Expenses:</b>				
Interest	105,308	93,223	12,085	13.0
Depreciation and amortization	129,635	89,746	39,889	44.4
Property-level operating expenses	148,799	51,348	97,451	>100
General, administrative and professional fees (including non-cash stock-based compensation expense of \$4,490 and \$3,834 for the six months ended 2008 and 2007, respectively)	17,867	15,604	2,263	14.5
Foreign currency gain	(106)	(24,361)	24,255	(99.6)
Loss on extinguishment of debt	116		116	nm
Merger-related expenses	1,880	792	1,088	>100
<b>Total expenses</b>	<b>403,499</b>	<b>226,352</b>	<b>177,147</b>	<b>78.3</b>
Income before income taxes, minority interest and discontinued operations	61,778	82,982	(21,204)	(25.6)
Income tax benefit	13,750	5,611	8,139	>100
Income before minority interest and discontinued operations	75,528	88,593	(13,065)	(14.7)
Minority interest, net of tax	1,023	413	610	>100
Income from continuing operations	74,505	88,180	(13,675)	(15.5)
Discontinued operations	28,613	136,723	(108,110)	(79.1)
Net income	103,118	224,903	(121,785)	(54.2)
Preferred stock dividends and issuance costs		5,199	(5,199)	nm
Net income applicable to common shares	\$ 103,118	\$ 219,704	\$ (116,586)	(53.1)%

nm Not meaningful

*Revenues*

## Edgar Filing: VENTAS INC - Form 10-Q

The increase in rental income in the first six months of 2008 over the same period in 2007 primarily reflects \$3.1 million of additional rent resulting from the annual escalators in the rent paid under the Kindred Master Leases effective May 1, 2007 and 2008 and \$8.5 million in additional rent relating to properties acquired during 2007 and the first six months of 2008. Revenues related to our triple-net leased properties segment are received directly from the tenant operator of the property based on the terms of the lease and are generally fixed amounts, with annual escalators (subject to certain limitations). While occupancy information is relevant to the operations of the tenant, our revenues and financial results are not directly impacted by the overall occupancy levels at the properties and therefore are not presented herein.

## **Table of Contents**

The increase in resident fees and services in the first six months of 2008 can be attributed primarily to the fact that we did not acquire the Sunrise REIT properties until late April 2007. Occupancy at our seniors housing communities managed by Sunrise for the six months ended June 30, 2008 was 88.7%, compared to 89.5% for the period from May 1, 2007 through June 30, 2007.

Income from loans and investments decreased from last year primarily due to a gain on the sale of marketable equity securities recognized in the second quarter of 2007 and interest from three first mortgage loans we made during 2005 that were repaid in May 2007, partially offset by interest earned on a marketable debt security purchased in early April 2008.

The increase in our interest and other income during the first six months of 2008 over the same period in 2007 is primarily attributed to higher cash balances in 2008 relating to the properties managed by Sunrise and our common stock offering in February 2008. See [Liquidity and Capital Resources](#).

### *Expenses*

Total interest expense, including interest allocated to discontinued operations, increased \$9.3 million in the first six months of 2008 over 2007 primarily due to \$14.5 million of additional interest from higher loan balances as a result of our 2008 and 2007 acquisition and loan activity, partially offset by a \$4.2 million reduction in interest from lower effective interest rates and a \$2.6 million loss on bridge financing in 2007 related to the Sunrise REIT acquisition. Interest expense includes \$3.6 million and \$2.4 million of amortized deferred financing costs for the six months ended June 30, 2008 and 2007, respectively. Our effective interest rate decreased to 6.6% for the six months ended June 30, 2008 from 6.8% for the same period in 2007.

Depreciation and amortization expense increased primarily due to additional depreciation relating to the properties acquired during 2007 and the first six months of 2008. Additionally, we incurred amortization expense of approximately \$28.9 million and \$14.7 million in 2008 and 2007, respectively, primarily related to in-place lease intangibles from our Sunrise REIT acquisition. These in-place lease intangibles were fully amortized during the second quarter of 2008.

Property-level operating expenses increased in the first six months of 2008 primarily due to the Sunrise REIT acquisition. Our results for the first six months of 2007 reflect only two months of these expenses due to the late April 2007 acquisition date.

The increase in general, administrative and professional fees over the last year is attributed to our enterprise growth.

Foreign currency gain for the six months ended June 30, 2007 related to Canadian call option contracts that we entered into in conjunction with the Sunrise REIT acquisition. No similar contracts were in place during 2008.

The loss on extinguishment of debt in 2008 primarily represents the purchase of \$5.9 million principal amount of our 8<sup>3</sup>/<sub>4</sub>% senior notes due 2009 in open market transactions for a premium.

Merger-related expenses for the six months ended June 30, 2008 primarily consisted of expenses relating to our lawsuit against HCP, Inc. Merger-related expenses for the six months ended June 30, 2007 were incurred in connection with the Sunrise REIT acquisition and included incremental costs directly related to the acquisition.

### *Other*

Income tax benefit represents a deferred benefit which is due solely to our taxable REIT subsidiaries acquired or formed in connection with the Sunrise REIT acquisition. See [Note 8 Income Taxes](#) of the Notes to Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q.

Minority interest, net of tax primarily represents Sunrise's share of net income from its ownership percentage in 61 of our seniors housing communities.

Preferred stock dividends and issuance costs in 2007 related to 700,000 shares of our Series A Senior Preferred Stock that were issued to partially fund the Sunrise REIT acquisition, all of which were redeemed in May 2007 using the proceeds from the sale of common stock.

Discontinued operations for the first six months of 2008 includes the net income of seven properties sold in April 2008, whereas discontinued operations for the same period in 2007 also includes the net income from 22 properties sold in June 2007. See [Note 4 Dispositions](#) of the Notes



Edgar Filing: VENTAS INC - Form 10-Q

to Consolidated Financial Statements included in Item 1 of this Quarterly Report on Form 10-Q.

**Table of Contents***Funds from Operations*

Our funds from operations ( FFO ) for the three- and six-month periods ended June 30, 2008 and 2007 are summarized in the following table:

	<b>For the Three Months Ended June 30,</b>		<b>For the Six Months Ended June 30,</b>	
	<b>2008</b>	<b>2007</b>	<b>2008</b>	<b>2007</b>
	<b>(In thousands)</b>			
Net income applicable to common shares	\$ 71,066	\$ 174,598	\$ 103,118	\$ 219,704
Adjustments:				
Real estate depreciation and amortization	57,791	57,300	129,271	88,982
Real estate depreciation related to minority interest	(1,578)	(938)	(3,079)	(938)
Discontinued operations:				
Gain on sale of real estate assets	(25,869)	(129,478)	(25,869)	(129,478)
Depreciation on real estate assets		730	176	1,866
FFO applicable to common shares	101,410	102,212	203,617	180,136
Preferred stock dividends and issuance costs		5,199		5,199
FFO	\$ 101,410	\$ 107,411	\$ 203,617	\$ 185,335

Historical cost accounting for real estate assets implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values, instead, have historically risen or fallen with market conditions, many industry investors have considered presentations of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. To overcome this problem, we consider FFO an appropriate measure of performance of an equity REIT, and we use the National Association of Real Estate Investment Trusts ( NAREIT ) definition of FFO. NAREIT defines FFO as net income (computed in accordance with GAAP), excluding gains (or losses) from sales of real estate property, plus real estate depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures.

FFO presented herein is not necessarily comparable to FFO presented by other real estate companies due to the fact that not all real estate companies use the same definition. FFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indicator of our financial performance or as an alternative to cash flow from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is FFO necessarily indicative of sufficient cash flow to fund all of our needs. We believe that in order to facilitate a clear understanding of our consolidated historical operating results, FFO should be examined in conjunction with net income as presented in the Consolidated Financial Statements and data included elsewhere in this Quarterly Report on Form 10-Q.

**Liquidity and Capital Resources**

During the six months ended June 30, 2008, our principal sources of liquidity were proceeds from our common stock offering, asset dispositions and cash flows from operations. We anticipate that cash flows from operations, debt refinancings, proceeds from sales of assets and borrowings under our unsecured credit facilities over the next twelve months will be adequate to fund our business operations, dividends to stockholders and debt amortization. Capital requirements for acquisitions, however, may require funding from additional borrowings, assumption of debt from the seller, and issuance of secured or unsecured long-term debt or other securities.

In February 2008, we completed the sale of 4,485,000 shares of our common stock in an underwritten public offering pursuant to our existing universal shelf registration statement. We received \$191.9 million in net proceeds from the sale, which we used to repay indebtedness outstanding under our revolving credit facility and for working capital and other general corporate purposes.

The \$29.3 million of cash and cash equivalents held at June 30, 2008 consists primarily of cash related to our seniors housing communities that is deposited and held in property-level accounts. Funds maintained in the property-level accounts are used primarily for the payment of property-level expenses and certain capital expenditures. Our ownership share of property-level cash in excess of stipulated amounts set forth in the Sunrise management agreements is currently being distributed to us monthly.



---

## Table of Contents

On March 13, 2008, we amended our existing unsecured revolving credit facility (the U.S. credit facility) and entered into a new unsecured revolving credit facility (the Canadian credit facility) to expand our aggregate borrowing capacity to \$850.0 million. Of this amount, up to \$150.0 million is available to us under the Canadian credit facility in either U.S. or Canadian dollars. The U.S. credit facility also includes a \$150.0 million accordion feature that permits us to further expand our aggregate borrowing capacity to \$1.0 billion upon satisfaction of certain conditions. Borrowings under our unsecured revolving credit facilities bear interest at a fluctuating rate per annum (based on U.S. or Canadian LIBOR, Canadian Bankers Acceptance rate, or the U.S. or Canadian Prime rate) plus an applicable percentage based on our consolidated leverage. The applicable percentage was 0.75% at June 30, 2008. Both revolving credit facilities mature in April 2009, subject to a one year extension at our option, upon satisfaction of customary conditions.

We intend to continue to fund future investments through cash flows from operations, borrowings under our unsecured revolving credit facilities, assumption of indebtedness, disposition of assets (in whole or in part through joint venture arrangements with third parties) and issuance of secured or unsecured long-term debt or other securities. As of June 30, 2008, we had escrow deposits and restricted cash of \$40.0 million and unused credit availability of \$691.5 million under our unsecured revolving credit facilities.

### *Cash Flows from Operating Activities*

Net cash provided by operating activities was \$171.2 million and \$165.8 million for the six months ended June 30, 2008 and 2007, respectively. The increase primarily resulted from FFO that was higher for the six months ended June 30, 2008 as a result of our real estate acquisitions, rent escalations in our triple-net leases with tenants and changes in operating assets at June 30, 2008.

### *Cash Flows from Investing Activities*

Net cash used in investing activities was \$94.8 million and \$1.0 billion for the six months ended June 30, 2008 and 2007, respectively. These activities consisted primarily of our investments in real estate (\$6.4 million and \$1.2 billion in 2008 and 2007, respectively) and our loans receivable and investments (\$143.6 million in 2008), offset by proceeds from our mortgage loans (\$0.3 million and \$15.7 million in 2008 and 2007, respectively), the sale of equity securities (\$7.8 million in 2007) and proceeds from real estate disposals (\$58.4 million and \$157.4 million in 2008 and 2007, respectively).

### *Cash Flows from Financing Activities*

Net cash used in financing activities totaled \$75.3 million for the six months ended June 30, 2008. Proceeds primarily consisted of \$191.7 million from the issuance of common stock and \$6.4 million related to the issuance of debt. The uses primarily included \$83.4 million of payments made on our unsecured revolving credit facilities, \$141.9 million of cash dividend payments to common stockholders and \$52.6 million of aggregate principal payments on mortgage obligations.

Net cash provided by financing activities totaled \$907.4 million for the six months ended June 30, 2007. Proceeds consisted primarily of \$1.2 billion in bridge financing, \$1.0 billion from the issuance of common stock, \$156.2 million of net borrowings on our unsecured revolving credit facility and \$8.3 million related to the issuance of debt. The primary uses were \$1.2 billion for repayment of the bridge financing, \$159.3 million of cash dividend payments to common and preferred stockholders, \$131.7 million of aggregate principal payments on mortgage obligations and \$9.7 million of debt and preferred stock issuance and financing costs.

Capital expenditures to maintain and improve our triple-net leased properties generally will be incurred by our tenants. Accordingly, we do not believe that we will incur any major expenditures in connection with these triple-net leased properties. After the terms of the triple-net leases expire, or in the event that the tenants are unable or unwilling to meet their obligations under the triple-net leases, we anticipate that any expenditures relating to the maintenance of these triple-net leased properties for which we may become responsible will be funded by cash flows from operations or through additional borrowings. With respect to our senior living communities managed by Sunrise and our MOBs, we believe that capital expenditures will be funded by the cash flows from the properties or through additional borrowings. To the extent that unanticipated expenditures or significant borrowings are required, our liquidity may be affected adversely. Our ability to borrow funds may be restricted in certain circumstances by the terms of our unsecured revolving credit facilities and the indentures governing our outstanding senior notes.

**Table of Contents****ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

The following discussion of our exposure to various market risks contains forward-looking statements that involve risks and uncertainties. These projected results have been prepared utilizing certain assumptions considered reasonable in light of information currently available to us. Nevertheless, because of the inherent unpredictability of interest rates as well as other factors, actual results could differ materially from those projected in such forward-looking information.

We receive a significant portion of our revenue by leasing our assets under long-term triple-net leases in which the rental rate is generally fixed with annual escalators, subject to certain limitations. We also earn revenue from our senior living operations and our real estate loan investments. Our obligations under our unsecured revolving credit facilities are floating rate obligations whose interest rate and related monthly interest payments vary with the movement in U.S. or Canadian LIBOR, Canadian Bankers' Acceptance rate, or the U.S. or Canadian Prime rate.

The general fixed nature of our assets subject to long-term triple-net leases and the variable nature of our obligations create interest rate risk. If interest rates were to rise significantly, our lease and other revenue might not be sufficient to meet our debt obligations. In order to mitigate this risk, we entered into an interest rate swap agreement in 2001 to hedge floating rate debt. The swap expired on June 30, 2008, and we do not expect to enter into any additional interest rate swap agreements at this time.

To highlight the sensitivity of our fixed rate debt to changes in interest rates, the following summary shows the effects of a hypothetical instantaneous change of 100 basis points (BPS) in interest rates as of June 30, 2008 and December 31, 2007:

	June 30, 2008	December 31, 2007
Gross book value	\$ 3,240,483	\$ 2,879,907
Fair value <sup>(1)</sup>	3,201,736	3,002,090
Fair value reflecting change in interest rates: <sup>(1)</sup>		
-100 BPS	3,313,968	3,134,816
+100 BPS	3,098,007	2,877,929

(1) The change in fair value of fixed rate debt was due to overall changes in interest rates.

N/A Not applicable

We had approximately \$401.3 million of variable rate debt outstanding as of June 30, 2008 and approximately \$467.8 million of variable rate debt outstanding as of December 31, 2007. The decrease in our outstanding variable rate debt from December 31, 2007 is primarily attributable to payments on our unsecured revolving credit facilities. Pursuant to the terms of certain leases with one of our tenants, if interest rates increase on certain debt that we have totaling \$97.8 million as of June 30, 2008, our tenant is required to pay us additional rent (on a dollar-for-dollar basis) in an amount equal to the increase in interest expense resulting from the increased interest rates. Therefore, the increase in interest expense related to this debt is equally offset by an increase in additional rent due to us from the tenant. Assuming a one percentage point increase in the interest rate related to the variable-rate debt, and assuming no change in the outstanding balance as of June 30, 2008, interest expense for 2008 would increase by approximately \$3.0 million, or \$0.02 per common share on a diluted basis. The fair value of our fixed and variable rate debt is based on current interest rates at which we could obtain similar borrowings.

We are subject to fluctuations in U.S. and Canadian exchange rates which may, from time to time, have an impact on our financial position and results of operations. As we increase our international presence through investments in, and/or acquisitions or development of, seniors housing and/or healthcare-related assets outside the United States, we may also decide to transact additional business in currencies other than U.S. or Canadian dollars. Although we may decide to pursue hedging alternatives (including additional borrowings in local currencies) to protect against foreign currency fluctuations, we cannot assure you that any such fluctuations will not have a Material Adverse Effect on us.

We may engage in hedging strategies in the future, depending on management's analysis of the interest rate and foreign currency exchange rate environments and the costs and risks of such strategies. We do not enter into market risk sensitive instruments for trading purposes.

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES**

*Evaluation of Disclosure Controls and Procedures*

As required by Rules 13a-15(b) and 15d-15(b) of the Exchange Act, our management, with the participation of our Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of our disclosure controls and procedures as of June 30, 2008. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) were effective as of June 30, 2008, at the reasonable assurance level.

*Internal Control Over Financial Reporting*

During the second quarter of 2008, there were no changes in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Table of Contents****PART II OTHER INFORMATION****ITEM 1. LEGAL PROCEEDINGS**

The information contained in Note 7 Litigation of the Notes to Consolidated Financial Statements included in Part I, Item 1 of this Quarterly Report on Form 10-Q is incorporated by reference into this Item 1. Except as set forth therein, there have been no material developments in the legal proceedings reported in our Annual Report on Form 10-K for the year ended December 31, 2007.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The table below summarizes repurchases of our common stock made during the quarter ended June 30, 2008:

	Number of Shares Repurchased (1)	Average Price Per Share
April 1 through April 30		\$
May 1 through May 31	108	\$ 47.88
June 1 through June 30	156	\$ 42.57

(1) Repurchases represent shares withheld to pay taxes on the vesting of restricted stock granted to employees.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS**

Our 2008 Annual Meeting of Stockholders (the Annual Meeting) was held on May 19, 2008.

Proxies for the Annual Meeting were solicited pursuant to Regulation 14A under the Exchange Act. There were no solicitations in opposition to management's nominees for the Board of Directors as listed in our proxy statement or to any other proposals contained in the proxy statement. All such nominees were elected and all such other proposals were approved by our stockholders.

At the Annual Meeting, stockholders voted on the election of eight directors for the ensuing year. The number of votes cast for and withheld from each nominee for director is set forth below:

Nominee	For	Withheld
Debra A. Cafaro	121,269,622	1,611,616
Douglas Crocker II	121,998,358	882,880
Ronald G. Geary	77,501,616	45,379,622
Jay M. Gellert	122,600,528	280,710
Robert D. Reed	122,685,984	195,254
Sheli Z. Rosenberg	86,592,382	36,288,857
James D. Shelton	122,803,347	77,891
Thomas C. Theobald	120,445,290	2,435,948

At the Annual Meeting, stockholders voted on a proposal to ratify the appointment of Ernst & Young LLP as our independent registered public accounting firm for fiscal year 2008. The number of votes cast for and against this proposal and the number of abstentions and broker non-votes are set forth below:

For

Against

Abstentions and Broker Non-Votes

Edgar Filing: VENTAS INC - Form 10-Q

73,123,885

49,708,685

48,666

42



**Table of Contents**

At the Annual Meeting, stockholders voted on a proposal to amend our Certificate of Incorporation to eliminate the Board's ability to grant waivers from the constructive ownership limitations in Article X thereof relating to our status as a qualified REIT under U.S. federal income tax law. The number of votes cast for and against this proposal and the number of abstentions and broker non-votes are set forth below:

<b>For</b>	<b>Against</b>	<b>Abstentions and Broker Non-Votes</b>
122,548,285	245,403	87,549
	43	

---

**Table of Contents****ITEM 6. EXHIBITS**

<b>Exhibit Number</b>	<b>Description of Document</b>	<b>Location of Document</b>
3.1	Ventas, Inc. Amended and Restated Certificate of Incorporation, as amended.	Filed herewith.
31.1	Certification of Debra A. Cafaro, Chairman, President and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
31.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
32.1	Certification of Debra A. Cafaro, Chairman, President and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. 1350.	Filed herewith.
32.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. 1350.	Filed herewith.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: August 6, 2008

VENTAS, INC.

By: */s/ DEBRA A. CAFARO*  
**Debra A. Cafaro**  
**Chairman, President and**  
**Chief Executive Officer**

By: */s/ RICHARD A. SCHWEINHART*  
**Richard A. Schweinhart**  
**Executive Vice President and**  
**Chief Financial Officer**

**Table of Contents**

**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Description of Document</b>	<b>Location of Document</b>
3.1	Ventas, Inc. Amended and Restated Certificate of Incorporation, as amended.	Filed herewith.
31.1	Certification of Debra A. Cafaro, Chairman, President and Chief Executive Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
31.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934, as amended.	Filed herewith.
32.1	Certification of Debra A. Cafaro, Chairman, President and Chief Executive Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. 1350.	Filed herewith.
32.2	Certification of Richard A. Schweinhart, Executive Vice President and Chief Financial Officer, pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934, as amended, and 18 U.S.C. 1350.	Filed herewith.