Intelsat S.A. Form 6-K July 27, 2016 Table of Contents

## **UNITED STATES**

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

### **REPORT OF FOREIGN PRIVATE ISSUER**

## PURSUANT TO RULE 13a-16 or 15d-16

## **UNDER THE SECURITIES EXCHANGE ACT OF 1934**

For the month of July, 2016

001-35878

(Commission File Number)

Intelsat S.A.

(Translation of registrant s name into English)

4 rue Albert Borschette

Edgar Filing: Intelsat S.A. - Form 6-K

## Luxembourg

## Grand Duchy of Luxembourg

### L-1246

### (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

## INTELSAT S.A.

Quarterly Report for the three and six months ended June 30, 2016

2

## TABLE OF CONTENTS

## PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements:	
	Condensed Consolidated Balance Sheets as of December 31, 2015 and June 30, 2016	
	(Unaudited)	6
	Unaudited Condensed Consolidated Statements of Income for the Three and Six Months Ended	
	June 30, 2015 and 2016	7
	Unaudited Condensed Consolidated Statements of Comprehensive Income for the Three and Six	
	Months Ended June 30, 2015 and 2016	8
	Unaudited Condensed Consolidated Statements of Cash Flows for the Six Months Ended June	
	<u>30, 2015 and 2016</u>	9
	Notes to the Condensed Consolidated Financial Statements (Unaudited)	10
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	35
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	48
PART II. OT	HER INFORMATION	
Item 1.	Legal Proceedings	49
Item 1A.	Risk Factors	49
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	50
Item 3.	Defaults Upon Senior Securities	50
Item 4.	Mine Safety Disclosures	50
Item 5.	Other Information	50
<u>SIGNATURI</u>	ES	51

3

## **INTRODUCTION**

In this Quarterly Report, unless otherwise indicated or the context otherwise requires, (1) the terms we, us, our, the Company and Intelsat S.A. refer to Intelsat S.A. and its subsidiaries on a consolidated basis, (2) the term Intelsat Holdings refers to Intelsat Holdings S.A., Intelsat S.A. s indirect wholly-owned subsidiary, (3) the term Intelsat Investments refers to Intelsat Investments S.A. (formerly Intelsat S.A.), Intelsat S.A. s indirect wholly-owned subsidiary, (4) the term Intelsat Luxembourg refers to Intelsat (Luxembourg) S.A., Intelsat Investments direct wholly-owned subsidiary, (5) the term Intelsat Jackson refers to Intelsat Jackson Holdings S.A., Intelsat Luxembourg s direct wholly-owned subsidiary, (6) the term Intelsat Corp refers to Intelsat Corporation, Intelsat Jackson s direct wholly-owned subsidiary and (7) the term Intelsat General refers to Intelsat General Corporation, our government business subsidiary.

In this Quarterly Report, unless the context otherwise requires, all references to transponder capacity or demand refer to transponder capacity or demand in the C-band and Ku-band frequencies only.

### FINANCIAL AND OTHER INFORMATION

Unless otherwise indicated, all references to dollars and \$ in this Quarterly Report are to, and all monetary amounts in this Quarterly Report are presented in, U.S. dollars. Unless otherwise indicated, the financial information contained in this Quarterly Report has been prepared in accordance with United States generally accepted accounting principles (U.S. GAAP).

Certain monetary amounts, percentages and other figures included in this Quarterly Report have been subject to rounding adjustments. Accordingly, figures shown as totals in certain tables may not be the arithmetic aggregation of the figures that precede them, and figures expressed as percentages in the text may not total 100% or, as applicable, when aggregated may not be the arithmetic aggregation of the percentages that precede them.

In this Quarterly Report, we refer to and rely on publicly available information regarding our industry and our competitors. Although we believe the information is reliable, we cannot guarantee the accuracy and completeness of the information and have not independently verified it.

#### FORWARD-LOOKING STATEMENTS

Some of the statements in this Quarterly Report constitute forward-looking statements that do not directly or exclusively relate to historical facts.

When used in this Quarterly Report, the words may, will, might, should, expect, plan, anticipate, project estimate, predict, intend, potential, outlook and continue, and the negative of these terms, and other similar expressions are intended to identify forward-looking statements and information.

The forward-looking statements made in this Quarterly Report reflect our intentions, plans, expectations, anticipations, projections, estimations, predictions, outlook, assumptions and beliefs about future events. These forward-looking statements speak only as of the date of this Quarterly Report and are not guarantees of future performance or results and are subject to risks, uncertainties and other factors, many of which are outside of our control. These factors could cause actual results or developments to differ materially from the expectations expressed or implied in the forward-looking statements and include known and unknown risks. Known risks include, among others, the risks discussed in Item 3D Risk Factors in our Annual Report on Form 20-F for the year ended December 31, 2015, the risks discussed in Part II. Item 1A. Risk Factors below, the political, economic and legal

## Edgar Filing: Intelsat S.A. - Form 6-K

conditions in the markets we are targeting for communications services or in which we operate, and other risks and uncertainties inherent in the telecommunications business in general and the satellite communications business in particular.

The following list represents some, but not necessarily all, of the factors that could cause actual results to differ from historical results or those anticipated or predicted by these forward-looking statements:

risks associated with operating our in-orbit satellites;

satellite launch failures, satellite launch and construction delays and in-orbit failures or reduced satellite performance;

potential changes in the number of companies offering commercial satellite launch services and the number of commercial satellite launch opportunities available in any given time period that could impact our ability to timely schedule future launches and the prices we pay for such launches;

4

our ability to obtain new satellite insurance policies with financially viable insurance carriers on commercially reasonable terms or at all, as well as the ability of our insurance carriers to fulfill their obligations;

possible future losses on satellites that are not adequately covered by insurance;

U.S. and other government regulation;

changes in our contracted backlog or expected contracted backlog for future services;

pricing pressure and overcapacity in the markets in which we compete;

our ability to access capital markets for debt or equity;

the competitive environment in which we operate;

customer defaults on their obligations to us;

our international operations and other uncertainties associated with doing business internationally;

litigation; and

other risks discussed in our Annual Report or this Quarterly Report.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee our future results, level of activity, performance or achievements. Because actual results could differ materially from our intentions, plans, expectations, assumptions and beliefs about the future, you are urged not to rely on forward-looking statements in this Quarterly Report and to view all forward-looking statements made in this Quarterly Report with caution. We do not undertake any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## PART I. FINANCIAL INFORMATION

### Item 1. Financial Statements

## INTELSAT S.A.

## CONDENSED CONSOLIDATED BALANCE SHEETS

## (in thousands, except per share amounts)

ASSETS         Current assets:         Cash and cash equivalents       \$ 171,541 \$ 969,565         Receivables, net of allowance of \$37,178 in 2015 and \$49,355 in 2016       232,775 238,061         Prepaid expenses and other current assets       35,784 47,210         Total current assets       440,100 1.254,836         Satellites and other property and equipment, net       5,988,317 6,144,000         Goodwill       2,620,627 2,620,627         Non-amortizable intangible assets       2,452,900 2,452,900         Amortizable intangible assets, net       440,330 416,084         Restricted cash       480,200         Other assets       311,316 339,667         Total assets       \$ 12,253,590 \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT       480,200         Current liabilities:       3         Accounts payable and accrued liabilities       \$ 164,381 \$ 188,866         Taxes payable       11,742 12,154         Employee related liabilities       35,361 33,207         Accrued interest payable       161,493 186,458         Deferred satellite performance incentives       19,411 21,522         Deferred revenue       108,779 149,637         Other current liabilities       564,442 654,705         Long-terunt debt, net of current portion		D	As of ecember 31, 2015		As of June 30, 2016 naudited)
Cash and cash equivalents       \$ 171,541       \$ 969,565         Receivables, net of allowance of $\$37,178$ in 2015 and $\$49,355$ in 2016 $232,775$ $238,061$ Prepaid expenses and other current assets $35,784$ $47,210$ Total current assets $440,100$ $1,254,836$ Satellites and other property and equipment, net $5,988,317$ $6,144,000$ Goodwill $2,620,627$ $2,620,627$ $2,620,627$ Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ Other assets $311,316$ $339,667$ Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT $U$ Current liabilities       \$ 164,381       \$ 188,866         Taxes payable and accrued liabilities $35,361$ $33,207$ Accrued interest payable $161,493$ $186,458$ Deferred satellite performance incentives $19,411$ $21,522$ Deferred revenue $108,779$ $149,637$ Other current liabilities $564,442$ $654,705$	ASSETS				
Receivables, net of allowance of \$37,178 in 2015 and \$49,355 in 2016 $232,775$ $238,061$ Prepaid expenses and other current assets $35,784$ $47,210$ Total current assets $440,100$ $1,254,836$ Satellites and other property and equipment, net $5,988,317$ $6,144,000$ Goodwill $2,620,627$ $2,620,627$ $2,620,627$ Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ $0$ Other assets $311,316$ $339,667$ Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT       Current liabilities:       \$ 12,253,590       \$ 13,708,314         Current liabilities:       \$ 12,253,590       \$ 13,708,314       \$ 188,866         Taxes payable and accrued liabilities       \$ 164,381       \$ 188,866         Taxes payable and accrued liabilities       \$ 164,391       \$ 13,207         Accounts payable and accrued liabilities       \$ 164,391       \$ 13,207         Accrued interest payable       161,493       136,458         Deferred revenue       108,779       149,637<					
Prepaid expenses and other current assets $35,784$ $47,210$ Total current assets $440,100$ $1,254,836$ Satellites and other property and equipment, net $5,988,317$ $6,144,000$ Goodwill $2,620,627$ $2,c60,627$ $2,c60,627$ Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ $0$ Other assets $311,316$ $339,667$ Total assets $12,253,590$ $\$13,708,314$ <b>LIABILITIES AND SHAREHOLDERS DEFICIT</b> $s$ $164,381$ $\$$ $188,866$ Taxes payable and accrued liabilities $\$$ $164,381$ $\$$ $188,866$ Taxes payable and accrued liabilities $\$$ $164,381$ $\$$ $188,866$ Taxes payable and accrued liabilities $$164,381$ $\$$ $188,866$ Taxes payable and accrued liabilities $$164,381$ $\$$ $188,866$ Taxes payable and accrued liabilities $$164,381$ $$188,866$ Deferred satellite performance incentives $19,411$ $21,522$		\$	,	\$	,
Total current assets       440,100       1,254,836         Satellites and other property and equipment, net       5,988,317       6,144,000         Goodwill       2,620,627       2,620,627         Non-amortizable intangible assets       2,452,900       2,452,900         Amortizable intangible assets, net       440,330       416,084         Restricted cash       480,200       0ther assets       311,316       339,667         Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT       Current liabilities:       \$       164,381       \$ 188,866         Taxes payable       11,742       12,154         Employee related liabilities       \$ 164,381       \$ 188,866         Taxes payable       161,493       186,458         Deferred satellite performance incentives       19,411       21,522         Deferred revenue       108,779       149,637         Other current liabilities       564,442       654,705         Long-term debt, net of current portion       14,611,379       15,848,690         Deferred satellite performance incentives, net of current portion       162,177       183,321         Deferred revenue, net of current portion       162,177       183,321	Receivables, net of allowance of \$37,178 in 2015 and \$49,355 in 2016		232,775		238,061
Satellites and other property and equipment, net $5,988,317$ $6,144,000$ Goodwill $2,620,627$ $2,620,627$ Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ Other assets $311,316$ $339,667$ Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT         Current liabilities:         Accounts payable and accrued liabilities       \$ 164,381       \$ 188,866         Taxes payable       11,742       12,154         Employee related liabilities $35,361$ $33,207$ Accrued interest payable       161,493       186,458         Deferred satellite performance incentives       19,411       21,522         Deferred revenue       108,779       149,637         Other current liabilities       564,442       654,705         Long-term debt, net of current portion       14,611,379       15,848,660         Deferred satellite performance incentives, net of current portion       162,177       183,321         Deferred satellite performance incentives, net of current portion       162,17	Prepaid expenses and other current assets		35,784		47,210
Satellites and other property and equipment, net $5,988,317$ $6,144,000$ Goodwill $2,620,627$ $2,620,627$ Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ Other assets $311,316$ $339,667$ Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT         Current liabilities:         Accounts payable and accrued liabilities       \$ 164,381       \$ 188,866         Taxes payable       11,742       12,154         Employee related liabilities $35,361$ $33,207$ Accrued interest payable       161,493       186,458         Deferred satellite performance incentives       19,411       21,522         Deferred revenue       108,779       149,637         Other current liabilities       564,442       654,705         Long-term debt, net of current portion       14,611,379       15,848,660         Deferred satellite performance incentives, net of current portion       162,177       183,321         Deferred satellite performance incentives, net of current portion       162,17	Total current assets		440 100		1 254 836
Goodwill       2,620,627       2,620,627       2,620,627         Non-amortizable intangible assets       2,452,900       2,452,900         Amortizable intangible assets, net       440,330       416,084         Restricted cash       480,200         Other assets       311,316       339,667         Total assets       \$ 12,253,590       \$ 13,708,314         LIABILITIES AND SHAREHOLDERS DEFICIT       Current liabilities:         Accounts payable and accrued liabilities       \$ 164,381       \$ 188,866         Taxes payable       11,742       12,154         Employee related liabilities       35,361       33,207         Accrued interest payable       161,493       186,458         Deferred satellite performance incentives       19,411       21,522         Deferred revenue       108,779       149,637         Other current liabilities       564,442       654,705         Long-term debt, net of current portion       14,611,379       15,848,690         Deferred satellite performance incentives, net of current portion       162,177       183,321         Deferred revenue, net of current portion       162,177       183,321         Deferred revenue, net of current portion       162,177       183,321			,		
Non-amortizable intangible assets $2,452,900$ $2,452,900$ Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ Other assets $311,316$ $339,667$ Total assets\$ 12,253,590\$ 13,708,314LIABILITIES AND SHAREHOLDERS DEFICITCurrent liabilities:Accounts payable and accrued liabilities\$ 164,381\$ 188,866Taxes payable11,74212,154Employee related liabilities35,36133,207Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred revenue, net of current portion162,177183,321Deferred revenue, net of current portion10,01,242965,261					
Amortizable intangible assets, net $440,330$ $416,084$ Restricted cash $480,200$ Other assets $311,316$ $339,667$ Total assets\$ 12,253,590Total assets\$ 12,253,590 <b>LIABILITIES AND SHAREHOLDERS DEFICIT</b> Current liabilities:Accounts payable and accrued liabilitiesAccounts payable and accrued liabilitiesDeferred satellities11,74212,154Employee related liabilities35,36133,207Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion100,242965,261					
Restricted cash         480,200           Other assets         311,316         339,667           Total assets         \$ 12,253,590         \$13,708,314           LIABILITIES AND SHAREHOLDERS DEFICIT           Current liabilities:           Accounts payable and accrued liabilities         \$ 164,381         \$ 188,866           Taxes payable         11,742         12,154           Employee related liabilities         35,361         33,207           Accrued interest payable         161,493         186,458           Deferred satellite performance incentives         19,411         21,522           Deferred revenue         108,779         149,637           Other current liabilities         564,442         654,705           Long-term debt, net of current portion         14,611,379         15,848,690           Deferred satellite performance incentives, net of current portion         162,177         183,321           Deferred revenue, net of current portion         162,177         183,321					
Other assets         311,316         339,667           Total assets         \$ 12,253,590         \$ 13,708,314           LIABILITIES AND SHAREHOLDERS DEFICIT         S         164,381         \$ 188,866           Current liabilities:         \$ 164,381         \$ 188,866         \$ 188,866           Taxes payable and accrued liabilities         \$ 164,381         \$ 188,866           Taxes payable         11,742         12,154           Employee related liabilities         35,361         33,207           Accrued interest payable         161,493         186,458           Deferred satellite performance incentives         19,411         21,522           Deferred revenue         108,779         149,637           Other current liabilities         63,275         62,861           Total current liabilities         564,442         654,705           Long-term debt, net of current portion         14,611,379         15,848,690           Deferred satellite performance incentives, net of current portion         162,177         183,321           Deferred revenue, net of current portion         162,177         183,321           Deferred revenue, net of current portion         1,010,242         965,261			110,000		
LIABILITIES AND SHAREHOLDERS DEFICITCurrent liabilities:Accounts payable and accrued liabilitiesAccounts payable and accrued liabilitiesTaxes payable11,74212,154Employee related liabilities35,36135,36135,36135,361161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities564,442654,705Long-term debt, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261			311,316		
Current liabilities:Accounts payable and accrued liabilities\$ 164,381\$ 188,866Taxes payable11,74212,154Employee related liabilities35,36133,207Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred revenue, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Total assets	\$	12,253,590	\$1	3,708,314
Accounts payable and accrued liabilities       \$ 164,381       \$ 188,866         Taxes payable       11,742       12,154         Employee related liabilities       35,361       33,207         Accrued interest payable       161,493       186,458         Deferred satellite performance incentives       19,411       21,522         Deferred revenue       108,779       149,637         Other current liabilities       63,275       62,861         Total current liabilities       564,442       654,705         Long-term debt, net of current portion       14,611,379       15,848,690         Deferred revenue, net of current portion       162,177       183,321         Deferred revenue, net of current portion       1,010,242       965,261	LIABILITIES AND SHAREHOLDERS DEFICIT				
Taxes payable11,74212,154Employee related liabilities35,36133,207Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilitiesTotal current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Current liabilities:				
Employee related liabilities35,36133,207Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Accounts payable and accrued liabilities	\$	164,381	\$	188,866
Accrued interest payable161,493186,458Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Taxes payable		11,742		12,154
Deferred satellite performance incentives19,41121,522Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Employee related liabilities		35,361		33,207
Deferred revenue108,779149,637Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261			161,493		186,458
Other current liabilities63,27562,861Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261					,
Total current liabilities564,442654,705Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Deferred revenue		108,779		149,637
Long-term debt, net of current portion14,611,37915,848,690Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Other current liabilities		63,275		62,861
Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Total current liabilities		564,442		654,705
Deferred satellite performance incentives, net of current portion162,177183,321Deferred revenue, net of current portion1,010,242965,261	Long-term debt, net of current portion		14,611,379	1	5,848,690
			162,177		183,321
Deferred income taxes 160,802 164,930	Deferred revenue, net of current portion		1,010,242		965,261
	Deferred income taxes		160,802		164,930

# Edgar Filing: Intelsat S.A. - Form 6-K

Accrued retirement benefits	195,385	190,733
Other long-term liabilities	169,516	177,671
Commitments and contingencies (Note 13)		
Shareholders deficit:		
Common shares; nominal value \$0.01 per share	1,076	1,177
5.75% Series A mandatory convertible junior non-voting preferred shares; nominal		
value \$0.01 per share; aggregate liquidation preference of \$172,500 (\$50 per share)	35	
Paid-in capital	2,133,891	2,146,865
Accumulated deficit	(6,706,128)	(6,574,373)
Α		