

Fuwei Films (Holdings), Co. Ltd.  
Form 6-K  
May 21, 2013

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**WASHINGTON, DC 20549**

**FORM 6-K**

**REPORT OF FOREIGN PRIVATE ISSUER**

**PURSUANT TO RULE 13a-16 OR 15d-16 UNDER**

**THE SECURITIES EXCHANGE ACT OF 1934**

**For March 31, 2013**

**Commission File No. 001-33176**

**Fuwei Films (Holdings) Co., Ltd.**

No. 387 Dongming Road

Weifang Shandong

People's Republic of China, Postal Code: 261061

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F  Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule

101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule

101(b)(7):

Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934:

Yes  No

If "Yes" marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b):

82-\_\_\_\_\_

## EXPLANATORY NOTE

This Report of Foreign Private Issuer on Form 6-K (this “Form 6-K”) contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, and Section 21E of the Securities Exchange Act of 1934. These statements relate to future events or the future financial performance of Fuwei Films (Holdings) Co., Ltd. (the “Company”). The Company has attempted to identify forward-looking statements by terminology, including, but not limited to, “anticipates”, “believes”, “expects”, “can”, “continue”, “could”, “estimates”, “intends”, “may”, “plans”, “potential”, “should” or “will” or the negative of these terms or other comparable terminology.

The forward-looking statements included in this Form 6-K are subject to risks, uncertainties and assumptions about the Company’s businesses and business environments. These statements reflect the Company’s current views with respect to future events and are not a guarantee of future results, operations, levels of activity, performance or achievements. Actual results of the Company’s results, operations, levels of activity, performance or achievements may differ materially from information contained in the forward-looking statements as a result of risk factors. They include, among other things, negative impacts of the weak economic recovery of major developed countries and Europe's deteriorating debt crisis on the Company, competition in the BOPET film industry, especially the significant oversupply of BOPET films resulting from the rapid growth of the Chinese BOPET industry capacity, changes in the international market and trade barriers, especially the uncertainty of the antidumping investigation and imposition of an anti-dumping duty on imports of the BOPET films originating from the People’s Republic of China conducted by certain countries; fluctuations of RMB exchange rate, the reduce in demand for the Company’s products or the loss of main customers which may result in the decrease of sales, and negatively influencing the Company’s financial performance, uncertainty as to the future profitability and the Company’s ability to obtain adequate financing for its planned capital expenditure requirements, uncertainty as to the Company’s ability to successfully obtain additional funds to meet the working capital needs of the new BOPET production line, uncertainty as to the Company’s ability to continuously develop new BOPET film products especially the thick films to be produced by the third production line and keep up with changes in BOPET film technology, risks associated with possible defects and errors in its products including complaints and claims from clients, uncertainty as to its ability to protect and enforce its intellectual property rights, uncertainty as to its ability to attract and retain qualified executives and personnel, and uncertainty in acquiring raw materials on time and on acceptable terms, particularly in light of the volatility in the prices of petroleum products in recent years, instability of power and energy supply, and the uncertainty regarding the future operation of the Company in connection with China’s actions to save energy and reduce emissions, and the changes of the current labor law in the PRC as well as the uncertainty of the impact of a small group of shareholders controlled by the Chinese government that have substantial influence over the Company and our business operation. The Company’s expectations are as of the date of filing of this Form 6-K, and the Company does not intend to update any of the forward-looking statements after the date this Form 6-K is filed to confirm these statements to actual results, unless required by law.

On May 21, 2013, the Company announced its unaudited consolidated financial results for the three-month period ended March 31, 2013.



**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****AS OF MARCH 31, 2013 AND DECEMBER 31, 2012**

(amounts in thousands except share and per share value)

(Unaudited)

	Notes	March 31, 2013		December 31, 2012
		RMB	US\$	RMB
<b>ASSETS</b>				
Current assets				
Cash and cash equivalents		29,938	4,820	5,006
Restricted cash		48,827	7,862	21,457
Accounts and bills receivable, net	3	14,177	2,283	21,587
Inventories	4	49,004	7,890	34,291
Advance to suppliers		4,693	756	13,543
Prepayments and other receivables		30,158	4,856	26,174
Deferred tax assets - current		1,913	308	1,857
Total current assets		178,710	28,775	123,915
Plant, properties and equipment, net				
Construction in progress	5	221,351	35,640	233,335
Lease prepayments, net	6	326,722	52,605	337,990
Advance to suppliers - long term, net	7	19,392	3,122	19,523
Long-term deposit		6,333	1,020	5,299
Other Assets	8	16,760	2,699	16,760
Deferred tax assets - non current	9	13,393	2,156	262
		10,431	1,679	10,466
Total assets		793,092	127,696	747,550
<b>LIABILITIES AND EQUITY</b>				
Current liabilities				
Short-term borrowings	10	112,032	18,038	110,000
Accounts payables		30,054	4,839	28,796
Notes payable	11	92,072	14,824	38,299
Advance from customers		15,098	2,431	11,714
Accrued expenses and other payables		7,082	1,140	6,831
Obligations under capital leases-current	12	8,061	1,298	6,282
Total current liabilities		264,399	42,570	201,922
Obligations under capital leases	12	14,848	2,391	13,718
Long-term loan	10	10,000	1,610	10,000
Deferred tax liabilities		3,474	559	3,476

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

Total liabilities	292,721	47,130	229,116
Equity			
Shareholders' equity			
Registered capital(of US\$0.129752 par value; 20,000,000 shares authorized; 13,062,500 issued and outstanding)	13,323	2,145	13,323
Additional paid-in capital	311,907	50,220	311,907
Statutory reserve	37,441	6,028	37,441
Retained earnings	137,265	22,101	155,341
Cumulative translation adjustment	1,233	200	1,222
Total shareholders' equity	501,169	80,694	519,234
Non-controlling interest	(798 )	(128 )	(800 )
Total equity	500,371	80,566	518,434
Total liabilities and equity	793,092	127,696	747,550

The accompanying notes are an integral part of these unaudited condensed consolidated statements.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME  
(LOSS)****FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2013 AND 2012**

(amounts in thousands except share and per share value)

(Unaudited)

	Notes	The Three-Month Period Ended March 31,		
		2013 RMB	US\$	2012 RMB
Net sales		76,577	12,330	91,011
Cost of sales		77,768	12,521	94,037
Gross loss		(1,191 )	(191 )	(3,026 )
Operating expenses				
Selling expenses		4,345	700	4,086
Administrative expenses		9,306	1,498	6,348
Total operating expenses		13,651	2,198	10,434
Operating loss		(14,842 )	(2,389 )	(13,460 )
Other income (expense)				
- Interest income		61	10	658
- Interest expense		(3,217 )	(518 )	(2,725 )
- Others (expense) income, net		(101 )	(16 )	427
Total other expense		(3,257 )	(524 )	(1,640 )
Loss before provision for income taxes		(18,099 )	(2,913 )	(15,100 )
Income tax benefit (expense)	13	23	4	(31 )
Net loss		(18,076 )	(2,909 )	(15,131 )
Net loss attributable to non-controlling interests		-	-	(3 )
Net loss attributable to the Company		(18,076 )	(2,909 )	(15,128 )
Other comprehensive income				
- Foreign currency translation adjustments attributable to non-controlling interest		2	-	-
		11	2	(8 )

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

- Foreign currency translation adjustments attributable to the Company

Comprehensive income (loss) attributable to non-controlling interest	2	0	(3	)		
Comprehensive (loss) income attribute to the Company	(18,065	)	(2,907	) (15,136	)	
Loss per share, Basic and diluted	14	(1.38	)	(0.22	) (1.16	)
Weighted average number ordinary shares, Basic and diluted	13,062,500	13,062,500	13,062,500			

The accompanying notes are an integral part of these unaudited condensed consolidated statements.



**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS****FOR THE THREE-MONTH PERIOD ENDED MARCH 31, 2013 AND 2012**

(amounts in thousands except share and per share value)

(Unaudited)

	The Three-Month Period Ended March 31,		
	2013 RMB	US\$	2012 RMB
Cash flow from operating activities			
Net loss	(18,076 )	(2,909 )	(15,131 )
Adjustments to reconcile net loss to net cash (used in)provided by operating activities			
- Depreciation of property, plant and equipment	12,197	1,964	12,186
- Amortization of intangible assets	131	21	113
- Deferred income taxes	(23 )	(4 )	31
- Bad debt expense	376	61	14
Changes in operating assets and liabilities			
- Accounts and bills receivable	7,035	1,133	34,682
- Inventories	(14,714 )	(2,369 )	(1,641 )
- Advance to suppliers	8,850	1,425	(3,201 )
- Prepaid expenses and other current assets	(1,379 )	(222 )	19,129
- Accounts payable	1,258	203	(1,926 )
- Accrued expenses and other payables	264	43	407
- Advance from customers	3,385	545	1,511
- Tax payable	(2,605 )	(420 )	(234 )
Net cash (used in) provided by operating activities	(3,301 )	(529 )	45,940
Cash flow from investing activities			
Purchases of property, plant and equipment	(213 )	(34 )	(91 )
Restricted cash related to trade finance	(27,371 )	(4,407 )	(8,016 )
Advanced to suppliers - non current	(1,034 )	(166 )	271
Amount change in construction in progress	(1,862 )	(300 )	(3,916 )
Net cash (used in) investing activities	(30,480 )	(4,907 )	(11,752 )
Cash flow from financing activities			
Principal payments of short-term bank loans	-	-	(20,000 )
Proceeds from short-term bank loans	2,032	327	-
Payment of capital lease obligation	(2,091 )	(337 )	-
Change in notes payable	53,773	8,658	6,510

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

Proceeds from sale-leaseback equipment	5,000	805	-
Net cash provided by (used in) financing activities	58,714	9,453	(13,490 )
Effect of foreign exchange rate changes	(1 )	(1 )	(10 )
Net increase in cash and cash equivalent	24,932	4,016	20,688
Cash and cash equivalent			
At beginning of period/year	5,006	804	44,172
At end of period/year	29,938	4,820	64,860
SUPPLEMENTARY DISCLOSURE:			
Interest paid	3,217	518	2,725
Income tax paid	-	-	-
SUPPLEMENTARY SCHEDULE OF NONCASH INVESTING AND FINANCIAL ACTIVITIES:			
Account payable for plant and equipment:	5,053	814	-
Obligations for acquired equipment under capital lease:	22,909	3,689	-

The accompanying notes are an integral part of these unaudited condensed consolidated statements.

## **FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

### **NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

#### **NOTE 1 – BACKGROUND**

Fuwei Films (Holdings) Co., Ltd. and its subsidiaries (the “Company” or the “Group”) are principally engaged in the production and distribution of BOPET film, a high quality plastic film widely used in packaging, imaging, electronics, electrical and magnetic products in the People’s Republic of China (the “PRC”). The Company is a holding company incorporated in the Cayman Islands, established on August 9, 2004 under the Cayman Islands Companies Law as an exempted company with limited liability. The Company was established for the purpose of acquiring shares in Fuwei (BVI) Co., Ltd. (“Fuwei (BVI)”), an intermediate holding company established for the purpose of acquiring all of the ownership interest in Fuwei Films (Shandong) Co., Ltd. (“Shandong Fuwei”).

On August 20, 2004, the Company was allotted and issued one ordinary share of US\$1.00 in Fuwei (BVI) (being the entire issued share capital of Fuwei (BVI)), thereby establishing Fuwei (BVI) as the intermediate investment holding company of the Company.

On April 23, 2009, Fuwei Films USA, LLC was set up and co-invested by Fuwei Films (Holdings) Co., Ltd. and Newell Finance Management Co., Ltd. Fuwei Films USA, LLC has a registered capital of US\$10 and total investment amount of US\$100. Fuwei Films (Holdings) Co., Ltd. and Newell Finance Management Co., Ltd. own 60% and 40% of the total shares of Fuwei Films USA, LLC, respectively.

#### **NOTE 2 - BASIS OF PRESENTATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### Accounting Principles

The accompanying unaudited consolidated financial statements have been prepared by the Company, pursuant to the rules and regulations of the U.S. Securities and Exchange Commission (the “SEC”) as applicable to smaller reporting companies, and generally accepted accounting principles for interim financial reporting. The information furnished

herein reflects all adjustments (consisting of normal recurring accruals and adjustments) which are, in the opinion of management, necessary to fairly present the operating results for the respective periods. Certain information and footnote disclosures normally presented in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) have been omitted pursuant to such rules and regulations. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and footnotes included in the Company’s Annual Report on Form 20-F for the year ended December 31, 2012 filed on April 11, 2013, as amended on April 23, 2013, with the SEC. The results of the three-month period ended March 31, 2013 are not necessarily indicative of the results to be expected for the full year ended December 31, 2013.

Principles of Consolidation

The condensed consolidated financial statements include the financial statements of the Company and its three subsidiaries. All significant inter-company balances and transactions have been eliminated in consolidation.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Use of Estimates

The preparation of the consolidated financial statements in accordance with U.S. GAAP requires management of the Company to make a number of estimates and assumptions relating to the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. On an ongoing basis, management reviews its estimates and assumptions, including those related to the recoverability of the carrying amount and the estimated useful lives of long-lived assets, valuation allowances for accounts receivable and realizable values for inventories. Changes in facts and circumstances may result in revised estimates.

Foreign Currency Transactions

The Company's reporting currency is Chinese Yuan (Renminbi or "RMB").

Fuwei Films (Holdings) Co., Ltd. and Fuwei (BVI) operate in Hong Kong as investment holding companies and their financial records are maintained in Hong Kong dollars, being the functional currency of these two entities. The financial records of Fuwei Films USA, LLC, a 60% owned subsidiary of the Company, are maintained in US dollars. Assets and liabilities are translated into RMB at the exchange rates at the balance sheet date, equity accounts are translated at historical exchange rates and income, expenses, and cash flow items are translated using the average rate for the period. The translation adjustments are recorded in accumulated other comprehensive income in the statements of equity. The changes in the translation adjustments for the current period were reported as the line items of other comprehensive income in the consolidated statements of comprehensive income.

Transactions denominated in currencies other than RMB are translated into RMB at the exchange rates quoted by the People's Bank of China (the "PBOC") prevailing at the dates of transactions. Monetary assets and liabilities denominated in foreign currencies are translated into RMB using the applicable exchange rates quoted by the PBOC at the balance sheet dates. The resulting exchange differences are recorded in the consolidated statements of comprehensive income.

RMB is not fully convertible into foreign currencies. All foreign exchange transactions involving RMB must take place either through the PBOC or other institutions authorized to buy and sell foreign currency. The exchange rate adopted for the foreign exchange transactions are the rates of exchange quoted by the PBOC which are determined largely by supply and demand.

Commencing from July 21, 2005, the PRC government moved the RMB into a managed floating exchange rate regime based on market supply and demand with reference to a basket of currencies.

For the convenience of the readers, the first quarter of 2013 RMB amounts included in the accompanying consolidated financial statements in our quarterly report have been translated into U.S. dollars at the rate of US\$1.00 = RMB6.2108, on the last trading day of first quarter of 2013 (March 29, 2013) as set forth in the H.10 statistical release of the U.S. Federal Reserve Board. No representation is made that the RMB amounts could have been, or could be, converted into U.S. dollar at that rate or at any other certain rate on March 29, 2013, or at any other date.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Cash and Cash Equivalents and Restricted Cash

For statements of cash flow purposes, the Company considers all cash on hand and in banks, including accounts in book overdraft positions, certificates of deposit and other highly-liquid investments with maturities of three months or less, when purchased, to be cash and cash equivalents.

Restricted cash refers to the cash balance held by bank as deposit for Letters of Credit and Bank Acceptance Bill. The Company has restricted cash of RMB48,827 (US\$7,862) and RMB21,457 as of March 31, 2013 and December 31, 2012, respectively.

Trade Accounts Receivable

Trade accounts receivable are recorded at the invoiced amount after deduction of trade discounts, value added taxes and allowances, if any, and do not bear interest. The allowance for doubtful accounts is the Group's best estimate of the amount of probable credit losses in the Group's existing accounts receivable. The Group determines the allowance based on historical write-off experience, customer specific facts and economic conditions.

The Group reviews its allowance for doubtful accounts monthly. Past due balances over 90 days and over a specified amount are reviewed individually for collectability. All other balances are reviewed on a pooled basis by aging of such balances. Account balances are charged off against the allowance after all means of collection have been exhausted and the potential for recovery is considered remote.

Inventories

Inventories are stated at the lower of cost or market value as of balance sheet date. Inventory valuation and cost-flow is determined using Moving Weighted Average Method basis. The Group estimates excess and slow moving inventory based upon assumptions of future demands and market conditions. If actual market conditions are less favorable than projected by management, additional inventory write-downs may be required. Cost of work in progress and finished goods comprises direct material, direct production cost and an allocated portion of production overheads based on normal operating capacity.

Property, Plant and Equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment. Depreciation on property, plant and equipment is calculated on the straight-line method (after taking into account their respective estimated residual values) over the estimated useful lives of the assets. They are as follows:

	Years
Buildings and improvements	25 - 30
Plant and equipment	10 - 15
Computer equipment	5
Furniture and fixtures	5
Motor vehicles	5



**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Depreciation of property, plant and equipment attributable to manufacturing activities is capitalized as part of the inventory, and expensed to cost of goods sold when inventory is sold. Depreciation related to abnormal amounts from idle capacity is charged to cost of goods sold for the period incurred.

Construction in progress represents capital expenditures in respect to the new BOPET production line. No depreciation is provided in respect to construction in progress.

Leased Assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

*Classification of assets leased to the Group.* Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under capital leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases.

*Assets acquired under capital leases.* Where the Group acquires the use of assets under capital leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are included in property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under capital leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset. Finance charges implicit in the lease payments are charged to the consolidated income statement over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period. Contingent rentals are charged to the consolidated income statement in the accounting period in which they are incurred.

*Operating lease charges.* Where the Group has the use of assets held under operating leases, payments made under the leases are charged to the consolidated income statement in equal installments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognized in the consolidated income statement as an integral part of the aggregate net lease payments made. Contingent rentals are charged to the consolidated income statement in the accounting period in which they are incurred.

*Sale and leaseback transactions.* Gains or losses on equipment sale and leaseback transactions which result in capital leases are deferred and amortized over the terms of the related leases. Gains or losses on equipment sale and leaseback transactions which result in operating leases are recognized immediately if the transactions are established at fair value. Any loss on the sale perceived to be a real economic loss is recognized immediately. However, if a loss is compensated for by future rentals at a below-market price, then the artificial loss is deferred and amortized over the period that the equipment is expected to be used. If the sale price is above fair value, then any gain is deferred and amortized over the useful life of the assets.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Lease Prepayments

Lease prepayments represent the costs of land use rights in the PRC. Land use rights are carried at cost and charged to expense on a straight-line basis over the respective periods of rights of 30 years. The non-current portion and current portion of lease prepayments have been reported in Lease Prepayments, Prepayments and Other Receivables in the balance sheets, respectively.

Goodwill

Goodwill represents the excess of purchase price and related costs over the value assigned to the net tangible and identifiable intangible assets of businesses acquired. Goodwill is not amortized but is tested for impairment annually, or when circumstances indicate a possible impairment may exist. Impairment testing is performed at a reporting unit level. An impairment loss generally would be recognized when the carrying amount of the reporting unit exceeds the fair value of the reporting unit, with the fair value of the reporting unit determined using a discounted cash flow (“DCF”) analysis. A number of significant assumptions and estimates are involved in the application of the DCF analysis to forecast operating cash flows, including the discount rate, the internal rate of return, and projections of realizations and costs to produce. Management considers historical experience and all available information at the time the fair values of its reporting units are estimated.

Impairment of Long-lived Assets

The Company recognizes an impairment loss when circumstances indicate that the carrying value of long-lived assets with finite lives may not be recoverable. Management’s policy in determining whether an impairment indicator exists, a triggering event, comprises measurable operating performance criteria at an asset group level as well as qualitative measures. If an analysis is necessitated by the occurrence of a triggering event, the Company uses assumptions, which are predominately identified from the Company’s strategic long-range plans, in determining the impairment amount. In the calculation of the fair value of long-lived assets, the Company compares the carrying amount of the asset group with the estimated future cash flows expected to result from the use of the assets. If the carrying amount of the asset

group exceeds the estimated expected undiscounted future cash flows, the Company measures the amount of the impairment by comparing the carrying amount of the asset group with their estimated fair value. We estimate the fair value of assets based on market prices (i.e., the amount for which the asset could be bought by or sold to a third party), when available. When market prices are not available, we estimate the fair value of the asset group using discounted expected future cash flows at the Company's weighted-average cost of capital. Management believes its policy is reasonable and is consistently applied. Future expected cash flows are based upon estimates that, if not achieved, may result in significantly different results.

### Revenue Recognition

Sales of plastic films are reported, net of value added taxes ("VAT"), sales returns, and trade discounts. The standard terms and conditions under which the Company generally delivers allow a customer the right to return product for refund only if the product does not conform to product specifications; the non-conforming product is identified by the customer; and the customer rejects the non-conforming product and notifies the Company within 30 days of receipt for both PRC and overseas customers. The Company recognizes revenue when products are delivered and the customer takes ownership and assumes risk of loss, collection of the relevant receivable is probable, persuasive evidence of an arrangement exists and the sales price is fixed or determinable.

In the PRC, VAT of 17% on the invoice amount is collected in respect to the sales of goods on behalf of tax authorities. The VAT collected is not revenue of the Company; instead, the amount is recorded as a liability on the consolidated balance sheet until such VAT is paid to the authorities.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Income Taxes

Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Earnings Per Share

Basic earnings per share is computed by dividing net earnings by the weighted average number of ordinary shares outstanding during the year. Diluted earnings per share is calculated by dividing net earnings by the weighted average number of ordinary and dilutive potential ordinary shares outstanding during the year. Diluted potential ordinary shares consist of shares issuable pursuant to the Company's stock option plan.

Share-Based Payments

The Company accounts for share based payments under the modified-prospective transition method, which requires companies to measure and recognize the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value.

Non-controlling interest

Non-controlling interest represents the portion of equity that is not attributable to the Company. The net income (loss) attributable to non-controlling interests are separately presented in the accompanying statements of income and other comprehensive income. Losses attributable to non-controlling interests in a subsidiary may exceed the interest in the subsidiary's equity. The related non-controlling interest continues to be attributed its share of losses even if that attribution results in a deficit of the non-controlling interest balance.

### Contingencies

In the normal course of business, the Company is subject to contingencies, including legal proceedings and claims arising out of the business that relate to a wide range of matters, including among others, product liability. The Company recognizes a liability for such contingency if it determines it is probable that a loss has occurred and a reasonable estimate of the loss can be made. The Company may consider many factors in making these assessments including past history and the specifics of each matter. As of March 31, 2013 and December 31, 2012, the balance of predicted liability was RMB830 (US\$134) and RMB830, respectively, which was estimated liability related to our defective products and included in accrued expenses and other payables as current liabilities on balance sheets.

## **FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

### **NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

#### Reclassification

Certain reclassifications have been made to the fiscal year 2013 and 2012 consolidated financial statements to conform to the fiscal 2013 consolidated financial statement presentation. These reclassifications had no effect on net loss or total net cash flows as previously reported.

#### Going Concern Matters

The accompanying consolidated financial statements have been prepared in conformity with generally accepted accounting principles which contemplate continuation of the company as a going concern. However, as of March 31, 2013, the Company had a working capital deficiency of RMB85,689 (US\$13,797) and accumulated deficit of RMB18,076 (US\$2,909) from net losses incurred during the first quarter of 2013. Confronted with the fierce competition in the BOPET industry in China, the Company may still witness losses over the next twelve months. The ability of the Company to operate as a going concern depends upon its ability to obtain outside sources of working capital and/or generate positive cash flow from operations. The Company accordingly has developed an outside financing plan to meet the need of working capital for our operation or debts. At the same time, the Company will continue implementing cost reductions on both manufacturing costs and operating expenses to improve profit margins. The accompanying consolidated financial statements do not include any adjustments relating to the recoverability and classification of asset carrying amounts or the amount and classification of liabilities that might result should the Company be unable to continue as a going concern.

#### Recently Issued Accounting Standards

In March 2013, the FASB issued guidance on a parent company's accounting for the cumulative translation adjustment upon derecognition of a subsidiary or group of assets within a foreign entity. This new guidance requires that the parent company releases any related cumulative translation adjustment into net income only if the sale or transfer results in the complete or substantially complete liquidation of the foreign entity in which the subsidiary or group of assets had resided. The new guidance will be effective for us beginning July 1, 2014. The adoption of this

pronouncement is not expected to have a material impact on the Company's financial statements.

In February 2013, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2013-02, which requires entities to present information about significant items reclassified out of accumulated other comprehensive income (loss) by component either on the face of the statement where net income is presented or as a separate disclosure in the notes to the financial statements. This ASU is effective for the Company in the first quarter of fiscal 2014. We do not expect the adoption will have a significant impact on our consolidated financial statements.

In July 2012, FASB issued ASU 2012-02, which amends how companies test for impairment of indefinite-lived intangible assets. The new guidance permits a company to assess qualitative factors to determine whether it is more likely than not that the fair value of an indefinite-lived intangible asset is less than its carrying amount as a basis for determining whether it is necessary to perform the annual impairment test. The ASU is effective for the Company in the first quarter of fiscal 2014. We do not expect the adoption will have a significant impact on our consolidated financial statements.



**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

**NOTE 3 - ACCOUNTS AND BILLS RECEIVABLES**

Accounts and bills receivables consisted of the following:

	March 31, 2013		December 31, 2012
	RMB	US\$	RMB
Accounts receivable	12,128	1,953	11,943
Less: Allowance for doubtful accounts	(1,571 )	(253 )	(1,196 )
	10,557	1,700	10,747
Bills receivable	3,620	583	10,840
	14,177	2,283	21,587

The Group has a credit policy in place and the exposure to credit risk is monitored on an ongoing basis. Credit evaluations are performed on all customers requiring credit over a certain amount. These receivables are due within 7 to 90 days from the date of billing. Generally, the Group does not obtain collateral from customers.

**NOTE 4 - INVENTORIES**

Inventories consisted of the following:

	March 31, 2013		December 31, 2012
	RMB	US\$	RMB
Raw materials	22,147	3,566	19,081
Work-in-progress	2,053	331	3,095

Finished goods	30,170	4,858	17,507
Consumables and spare parts	745	120	719
Inventory—impairment	(6,111 )	(985 )	(6,111 )
	49,004	7,890	34,291

**NOTE 5 - PROPERTY, PLANT AND EQUIPMENT, NET**

Property, plant and equipment consisted of the following:

	March 31, 2013		December 31, 2012
	RMB	US\$	RMB
Buildings	46,515	7,489	46,280
Plant and equipment	453,518	73,021	453,518
Computer equipment	2,145	345	2,056
Furniture and fixtures	9,151	1,473	9,027
Motor vehicles	2,094	337	2,094
	513,423	82,665	512,975
Less: accumulated depreciation	(292,072)	(47,025)	(279,640 )
	221,351	35,640	233,335

For the three-month periods ended March 31, 2013 and 2012, depreciation expenses were RMB12,197 (US\$1,964) and RMB12,186, respectively.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

**NOTE 6 - CONSTRUCTION IN PROGRESS**

Construction-in-progress represents capital expenditure in respect to the BOPET production line. Construction in progress was RMB326,722 (US\$52,605) as of March 31, 2013, and RMB337,990 as of December 31, 2012, respectively.

**NOTE 7 - LEASE PREPAYMENTS**

Lease prepayments represent the costs of land use rights in the PRC. Land use rights are carried at cost and charged to expense on a straight-line basis over the respective periods of rights of 30 years. The current portion of lease prepayments has been included in prepayments and other receivables in the balance sheet.

Lease prepayments consisted of the following:

	March 31, 2013		December 31, 2012
	RMB	US\$	RMB
Lease prepayment - non current	19,392	3,122	19,523
Lease prepayment - current	454	73	454
	19,846	3,195	19,977

Amortization of land use rights for the three months ended March 31, 2013 and 2012 was RMB131 (US\$21) and RMB113, respectively.

Estimated amortization expenses for the next five years are as follows:

	RMB	US\$
1 year after	454	73
2 years after	454	73
3 years after	454	73
4 years after	454	73
5 years after	454	73
Thereafter	17,576	2,830

As of March 31, 2013, the amount of RMB454 (US\$73) will be charged into amortization expenses within one year, and is classified as current asset under the separate line item captioned as Prepayments and Other Receivables on balance sheets.

#### **NOTE 8 – LONG-TERM DEPOSIT**

On January 20, 2008, Shandong Fuwei signed a “Letter of Intent of Joyinn Capital Increase and Share Expansion” (“LOI”) with Joyinn Hotel Investment & Management Co., Ltd. (“Joyinn”) and shareholders of Joyinn. Joyinn is a legal company of limited liability that registered on May 19, 2006 in Beijing, with registered capital of RMB50,000 (US\$6,236).

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Pursuant to the terms of the LOI, Shandong Fuwei deposited RMB 26,000 (half of the would-be added register capital of RMB52,000) to Joyinn as a prepayment as of June 30, 2008. The prepayment to Joyinn will be regarded as investment payment after all parties enter into the final capital increase and shares expansion agreement during the effective term of this LOI. A share pledging agreement was entered into subsequently on April 9, 2008 between Shandong Fuwei and Shandong Xinmeng Investment Co., Ltd (“Pledger”), which holds 97.6% shares of Joyinn. The Pledger agreed to pledge its 52% interest in Joyinn, as a guarantee to the prepayment on the newly increased register capital made by Shandong Fuwei to Joyinn. Based on the mutual supplementary agreement signed in June 2008, the prepayment was decreased by RMB5,000 and returned to the Company on June 18, 2008.

On June 23, 2009, Shandong Fuwei and the Pledger, the major shareholder of Joyinn, agreed that the Pledger would pledge another 19% of its interest in Joyinn in addition to the previous pledge of 52% interest in Joyinn as a guarantee to the prepayment on the newly increased register capital made by Shandong Fuwei to Joyinn. As a result, the Pledger’s percentage of pledged interest in Joyinn increased from 52% to 71%. In the year 2010, the Company impaired the deposit amount by RMB4,240 (US\$681). The impairment was determined based on an independent appraisal study.

On July 14, 2009, Shandong Fuwei and Joyinn entered into a “Supplementary Agreement of Letter of Intent of Joyinn Capital Increase and Share Expansion” (the “Supplementary Agreement”), which extends the duration of former agreement to two (2) years granting Shandong Fuwei the option to determine whether to continue or withdraw the investment prior to January 14, 2010, the expiration date of the Supplementary Agreement.

Upon the expiration of the Supplementary Agreement on January 14, 2010, Shandong Fuwei and the Pledger entered into an agreement pursuant to which the Pledger agreed to transfer a 71% interest in Joyinn to Shandong Fuwei. The transaction is subject to the approval of the authority body of both parties.

On March 9, 2012, Shandong Fuwei and the Pledger agreed that prior to the approval of the foregoing share transfer, all the related agreements and share pledge terms and conditions will remain in full force and effect.

On November 8, 2012, the Pledger's ownership of Joyinn was transferred to Weifang State-Owned Assets Operation Administration Company (the "Administration Company") pursuant to a court order. On December 10, 2012, Shandong Fuwei entered into a Share Pledge Agreement with the Administration Company, as the major shareholder of Joyinn, in which the Administration Company agreed to all the terms and conditions in the LOI and the Supplementary Agreement. The Administration Company, as the new Pledger, agreed to increase the pledged interest by 16.8% to 87.8%.

As of March 31, 2013 and December 31, 2012 the total amount of the deposit was RMB16,760 (US\$2,699) and RMB16,760, respectively.

#### **NOTE 9 – OTHER ASSETS**

Other assets represent loss on sale-leaseback arrangement with International Far Eastern Leasing Co., Ltd. The loss is treated as compensation for the future rentals paid by Shandong Fuwei at a below-market price. The artificial loss should be deferred and amortized in proportion to the amortization of the related leased assets. As of March 31, 2013 and December 31, 2012, the total amount of the other assets was RMB13,393 (US\$2,156) and RMB262, respectively.

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

**NOTE 10 - SHORT-TERM BORROWINGS AND LONG-TERM LOAN**

Short-term borrowings and long-term loan consisted of the following:

Lender	Interest rate per annum	March 31, 2013		December 31, 2012
		RMB	US\$	RMB
<b>BANK LOANS</b>				
Bank of Communications Co., Ltd.				
- May 11, 2012 to May 7, 2013	7.87 %	10,000	1,610	10,000
- May 8, 2012 to April 5, 2013	7.87 %	30,000	4,831	30,000
- May 9, 2012 to April 15, 2013	7.87 %	35,000	5,635	35,000
- May 9, 2012 to April 26, 2013	7.87 %	35,000	5,635	35,000
SPD Bank				
- February 5, 2013 to August 4, 2013	5.47 %	2,032	327	-
Weifang Dongfang State-owned Assets Management Co., Ltd.				
- October 19, 2009 to October 18, 2017	6.12 %	10,000	1,610	10,000
		122,032	19,648	120,000
Less: amounts classified as short-term borrowings		(112,032)	(18,038)	(110,000)
Long-term Loan		10,000	1,610	10,000

The Company has entered into several loan agreements with commercial banks with terms ranging from one year to eight years to finance its working capital, R&D investment and construction. The weighted average interest rate of short-term bank loans outstanding as of March 31, 2013 and December 31, 2012 was 7.85% and 7.66% per annum, respectively.

The principal amounts of the above short-term loans are repayable at the end of the loan period, and are secured by property, plant and equipment, and lease prepayments.

The Company obtained four short-term loans from Bank of Communications Co., Ltd. on May 8, 2012, May 9, 2012 and May 11, 2012, for total amount of RMB110,000 (US\$17,711) and one short-term loan from SPD Bank on February 5, 2013 for the amount of RMB2,032 (US\$327) maturing on August 4, 2013. As of March 31, 2013 and December 31, 2012, the balance of short-term loans is RMB112,032 (US\$18,038) and RMB110,000, respectively.

On November 20, 2009, the Company signed a long-term loan agreement in the amount of RMB10,000 (US\$1,610) with Weifang Dongfang State-owned Assets Management Co., Ltd., with an eight-year loan term, which became effective on October 19, 2009 and will expire on October 18, 2017. From 2015 to 2016, the Company will make principal installment payments of RMB3,350 (US\$539) per year with the remaining principal balance of RMB3,300 (US\$531) due in 2017. The annual interest rate for the loan is the benchmark interest rate for over five-year loans announced by the People's Bank of China reduced by 10% and the applicable annual interest rate for the period ended March 31, 2013 is 6.12%. The loan is guaranteed by Shandong Deqin Investment & Guarantee Co., Ltd. and is used for the Company's projects.



**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Long-term bank loans maturity for the next five years after March 31, 2013 are as follows:

	RMB	US\$
1 year after	-	-
2 years after	3,350	539
3 years after	3,350	539
4 years after	3,300	531
5 years after	-	-

**NOTE 11 - NOTES PAYABLE**

As of March 31, 2013, Shandong Fuwei had banker's acceptances opened with a maturity from three to six months totaling RMB92,072 (US\$14,824) for payment in connection with raw materials on a total deposits of RMB48,350 (US\$7,785) at SPD Bank.

**NOTE 12 – OBLIGATIONS UNDER CAPITAL LEASES**

The Group has commitments under capital lease agreements as for a part of new third production line and associated equipment. The leases have terms of 3 years expiring by the end of February 2016. As of March 31, 2013, future payments under these capital leases are as follows:

March 31,2013						December 31,2012		
RMB	US\$	RMB	US\$	RMB	US\$	RMB	RMB	RMB
Present value of		Total		Interest		Present value		Total
the minimum		minimum				of the		minimum
lease payments		lease				minimum		lease
		payments				lease		payments

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

							payments		
Within 1 year	8,061	1,298	9,307	1,499	1,246	201	6,282	7,287	1,005
After 1 year but within 2 years	8,450	1,361	9,166	1,476	716	115	6,637	7,333	696
After 2 years but within 3 years	6,398	1,030	6,568	1,058	170	27	7,081	7,332	251
After 3 years	-	-	-	-	-	-	-	-	-
	22,909	3,689	25,041	4,033	2,132	343	20,000	21,952	1,952
Less: balance due within one year classified as current liabilities	(8,061 )	(1,298 )					(6,282 )		
	14,848	2,391					13,718		

**FUWEI FILMS (HOLDINGS) CO., LTD. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

(amounts in thousands except share and per share value)

(Unaudited)

Details of obligations under capital leases are as follows:

	March 31,2013 RMB	December 31,2012 RMB
RMB denominated obligations		
Fixed interest rate of 6.49% per annum	22,909	20,000
	22,909	20,000

Guarantee deposit of RMB800 (US\$129) over the capital leased assets concerned and relevant insurance policies were provided to the lessor as collateral and security. In addition, as is customary in the case of capital leases, the Group's obligations amounting to RMB22,909 (US\$3,689) are guaranteed by four related parties: Weifang State-Owned Assets Operation Administration Company, Beijing Shiweitong Technology Development Co., Ltd., Fuwei Films (Holdings) Co., Ltd. and Fuwei Films (BVI) Co., Ltd., respectively.

**NOTE 13 - INCOME TAX**

Income tax benefit was RMB23 (US\$4) and income tax expense was RMB31 for the three months ended March 31, 2013 and 2012, respectively.

**NOTE 14 - LOSS PER SHARE**

Basic and diluted net loss per share was RMB1.38 (US\$0.22) and RMB1.16 for the three-month period ended March 31, 2013 and 2012, respectively.

**NOTE 15 - MAJOR CUSTOMERS AND VENDORS**

There were no major customers who accounted for more than 10% of the total net revenue for the three-month periods ended March 31, 2013 and 2012.

One vendor provided approximately 50.4% of the Company's purchases of raw materials, supplies and equipment for the first three months ended March 31, 2013. The Company had a RMB1,942 (US\$313) advance to that vendor as of March 31, 2013. One vendor provided approximately 40.6% of the Company's raw materials for the first three months ended March 31, 2012.

**NOTE 16 - SUBSEQUENT EVENT**

The Company paid off four short-term loans totaling RMB110,000 (US\$17,711) to Bank of Communications Co., Ltd. in April 2013 and then obtained five new short-term loans from Bank of Communications Co., Ltd. in April and May 2013 for a total amount of RMB105,000 (US\$16,906), including: (i) RMB20,000 (US\$3,220) on April 18, 2013, maturing on April 2, 2014; (ii) RMB20,000 (US\$3,220) on April 19, 2013, maturing on April 11, 2014; (iii) RMB25,000 (US\$4,025) on April 23, 2013, maturing on April 16, 2014; (iv) RMB20,000 (US\$3,220) on April 25, 2013, maturing on April 18, 2014; and (v) RMB20,000 (US\$3,220) on May 2, 2013, maturing on April 24, 2014. The annual interest rate of the bank loans is 7.57%.

**MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

References to "dollars" and "US\$" are to United States Dollars. References to "we", "us", the "Company" or "Fuwei Films" include Fuwei Films (Holdings) Co., Ltd. and its subsidiaries, except where the context requires otherwise.

In the first quarter of 2013, we continued to be adversely affected by enhanced competition and increased supply over demand in China's BOPET market. In addition, less demand from overseas as well as anti-dumping measures taken by USA and South Korea caused a decrease in orders from international markets. The foregoing factors have contributed to significant decrease in sales volumes, which resulted in reduced total revenue compared with the first quarter of 2012.

We believe that in the coming quarters of 2013, there will be growing capacity of BOPET films in China and stronger competition in the market. Our ability to retain effective control over the pricing of our products on a timely basis is limited due to the enhanced competition in the BOPET market. As a result, we may continue to witness losses in the short to medium term.

**Results of operations for the three months ended March 31, 2013 and March 31, 2012**

The table below sets forth certain line items from our Statement of Operations as a percentage of revenue:

	Three-Month Period Ended March 31, 2013		Three-Month Period Ended March 31, 2012	
	(as % of Revenue)			
Gross profit	(1.6	)	(3.3	)
Operating expenses	(17.8	)	(11.5	)
Operating income (loss)	(19.4	)	(14.8	)
Other income (expense)	(4.3	)	(1.8	)
Income tax benefit (expense)	0.03		(0.03	)
Net income (loss)	(23.6	)	(16.6	)

*Revenue*

Net sales during the first quarter ended March 31, 2013 were RMB76.6 million (US\$12.3 million), compared to RMB91.0 million, during the same period in 2012, representing a decrease of RMB14.4 million or 15.8%, mainly due to the reduction of average sales price by 1.3% arising from stronger competition in China and decrease of total sales volumes by 14.8%. The reduction of average sales price causing a decrease of RMB1.0 million and the sales volume causing a decrease of RMB13.4 million, led to a total revenue decrease of RMB14.4 million.

In the first quarter of 2013, sales of specialty films were RMB19.9 million (US\$3.2 million) or 26.0% of our total revenues as compared to RMB16.8 million or 18.5% in the same period of 2012, which was an increase of RMB3.1 million, or 18.5% as compared to the same period in 2012. The reduction of average sales price causing a decrease of RMB1.1 million and the increase in the sales volume causing an increase of RMB4.2 million, led to a total increase in the sales of specialty films of RMB3.1 million. The increase was largely attributable to the increase in demand for dry films and heat shrinkable films.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a breakdown of commodity and specialty film sales (amounts in thousands except percentages):

	Three-Month Period Ended March 31, 2013		% of Total		Three-Month Period Ended March 31, 2012		% of Total
	RMB	US\$			RMB		
Stamping and transfer film	37,603	6,054	49.1	%	52,570	57.7	%
Printing film	5,774	930	7.5	%	12,987	14.3	%
Metallization film	8,241	1,327	10.8	%	5,271	5.8	%
Specialty film	19,908	3,205	26.0	%	16,817	18.5	%
Base film for other application	5,051	814	6.6	%	3,366	3.7	%
	76,577	12,330	100.0	%	91,011	100.0	%

Overseas sales were RMB12.6 million or US\$2.0 million, or 16.5% of total revenues, compared with RMB16.3 million or 17.9% of total revenues in the first quarter of 2012. The increase of average sales price caused an increase of RMB0.5 million and the decrease in sales volume resulted in a decrease of RMB4.2 million. The decrease in overseas sales was mainly due to lower demand from international markets and enhanced competition as well as anti-dumping measures taken by the USA and South Korea, which led to a decrease in orders from the overseas markets compared to the same period of 2012.

The following is a breakdown of PRC domestic and overseas sales (amounts in thousands except percentages):

	Three-Month Period Ended March 31, 2013		% of Total		Three-Month Period Ended March 31, 2012		% of Total
	RMB	US\$			RMB		
Sales in China	63,979	10,301	83.5	%	74,700	82.1	%
Sales in other countries	12,598	2,029	16.5	%	16,311	17.9	%
	76,577	12,330	100.0	%	91,011	100.0	%

### *Cost of Goods Sold*

Edgar Filing: Fuwei Films (Holdings), Co. Ltd. - Form 6-K

Our cost of goods sold is mainly comprised of material costs, factory overhead, power, packaging materials and direct labor. The breakdown of our cost of goods sold in percentage is as follows:

	March 31, 2013		March 31, 2012	
	% of total		% of total	
Materials costs	72.7	%	74.7	%
Factory overhead	14.0	%	12.7	%
Energy expense	8.3	%	7.9	%
Packaging materials	3.0	%	2.9	%
Direct labor	2.0	%	1.8	%



## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Cost of goods sold during the first quarter of 2013 totaled RMB77.8 million (US\$12.5 million) as compared to RMB94.0 million in the same period of 2012. This was RMB16.2 million or 17.2% lower than the same period in 2012, mainly due to the decreases in sales volumes by 14.8% and unit cost of goods sold by 17.3% compared to the same period in 2012. The lower cost of goods sold of RMB16.2 million is made up by reduction of total unit cost of RMB2.4 million and decrease in sales volume of RMB13.8 million.

### *Gross Loss*

Our gross loss was RMB1.2 million (US\$0.2 million) for the first quarter ended March 31, 2013, representing a gross margin of negative 1.6%, as compared to a gross margin of negative 3.3% for the same period in 2012. Correspondingly, gross profit rate increased by 1.7 percentage points compared to the same period in 2012. Our average product sales prices decreased by 1.3% compared to the same period last year while the average cost of goods sold decreased by 17.3% compared to the same period last year. Consequently, the decrease in cost of goods sold largely exceeded that in sales revenue during the first quarter ended March 31, 2013 compared with the same period in 2012, which contributed to the increase in our gross profit margin.

### *Operating Expenses*

Operating expenses for the first quarter ended March 31, 2013 were RMB13.7 million (US\$2.2 million), which was RMB3.3 million, or 31.7% higher than the same period in 2012. This increase was mainly due to increased R&D expenditure in the first quarter of 2013.

### *Other Income (Expense)*

Total other expense is a combination result of interest income, interest expense and others income (expense). Total other expense during the first quarter ended March 31, 2013 was RMB3.3 million (US\$0.5 million), RMB1.7 million higher than the same period in 2012, which mainly attributed to increased interest expense together with increased non-operating expense. Among the total other expenses, interest expense totaled RMB3.2 million (US\$0.5 million) during the first quarter ended March 31, 2013, RMB0.5 million higher than the same period of 2012, which is mainly due to obtaining additional finance by means of notes payable.

*Income Tax Benefit (Expense)*

The income tax benefit was RMB0.02 million (US\$0.004 million) during the first quarter ended March 31, 2013, compared to income tax expense of RMB0.03 million during the same period in 2012. This decrease was due to changes in deferred tax for the first quarter ended March 31, 2013.

*Net Loss*

Net loss attributable to the Company during the first quarter ended March 31, 2013 was RMB18.1 million (US\$2.9 million) compared to net loss attributable to the Company of RMB15.1 million during the same period in 2012, representing an increase of RMB3.0 million for the same period in 2012 due to the factors described above.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### *Liquidity and Capital Resources*

Our capital expenditures have been primarily from cash generated from our operations and borrowings from financial institutions, including through sale-leaseback transactions. The interest rates of borrowings from financial institutions during the period from the first quarter of 2012 to the first quarter of 2013 ranged from 5.47% to 7.87%.

On December 21, 2012, Shandong Fuwei signed a sale-leaseback contract with International Far Eastern Leasing Co., Ltd. ("Far Eastern Leasing"). Far Eastern Leasing purchased certain equipment included in the third production line, and simultaneously leased them back to Shandong Fuwei. Shandong Fuwei will pay rent totalling RMB21.95 million (including interest) to Far Eastern Leasing over the three years ended December 26, 2015. In March 2013, Shandong Fuwei signed another sale-leaseback contract with Far Eastern Leasing, pursuant to which it has agreed to pay total rent of RMB5.49 million (including interest) to Far Eastern Leasing over the three years ended March 27, 2016. The financed equipment mentioned above is covered by an insurance policy, the premium of which will be paid by Shandong Fuwei. The contract was guaranteed by the following entities: Weifang State-owned Assets Operation Administration Company, Fuwei Films (Holdings) Co., Ltd, Fuwei (BVI) Co., Ltd., and Beijing Shiweitong Science and Technology Co., Ltd.

We obtained four short-term loans from Bank of Communications Co., Ltd. on May 8, 2012, May 9, 2012 and May 11, 2012, for a total amount of RMB110.0 million (US\$17.7 million), including: (i) RMB30.0 million (US\$4.8 million) on May 8, 2012, maturing on April 5, 2013; (ii) two bank loans each for the amount of RMB35.0 million (US\$5.6 million) on May 9, 2012, maturing on April 15, 2013 and April 26, 2013, respectively; and (iii) one bank loan for the amount of RMB10.0 million (US\$1.6 million) on May 11, 2012, maturing on May 7, 2013. The annual interest rate of the bank loans was 7.87%. On February 5, 2013, we obtained one short-term loan from SPD Bank for the amount of RMB2.0 million (US\$0.3 million) maturing on August 4, 2013. The annual interest rate of the bank loans is 5.47%. As of March 31, 2013, the balance of short-term loans was RMB112.0 million (US\$18.0 million).

On November 20, 2009, we signed a long-term loan agreement of RMB10.0 million (US\$1.6 million) with Weifang Dongfang State-owned Assets Management Co., Ltd., with an eight-year loan term, which became effective on October 19, 2009 and will expire on October 18, 2017. From 2015 to 2016, we will make principal installment payments of RMB3.35 million (US\$0.5 million) per year with the remaining principal balance of RMB3.30 million (US\$0.5 million) due in 2017. The annual interest rate for the loan is the benchmark interest rate for over five-year loans announced by the People's Bank of China reduced by 10% and the applicable annual interest rate for the period ended March 31, 2013 is 6.12%. The loan is guaranteed by Shandong Deqin Investment & Guarantee Co., Ltd. and is used for our projects.

We believe that, after taking into consideration our present and potential future banking facilities, existing cash and the expected cash flows to be generated from our operations, we will have adequate sources of liquidity to meet our short-term obligations and our working capital requirements.

### **Operating Activities**

Net cash used in operating activities for the three months ended March 31, 2013 was RMB3.3 million (US\$0.5 million) compared to net cash provided by operating activities of RMB45.9 million for the three months ended March 31, 2012. This decrease in cash flows from operating activities was primarily attributable to the decrease in cash inflows from accounts receivable.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Working Capital

As of March 31, 2013 and December 31, 2012, we had a working capital deficit of RMB85.7 million (US\$13.8 million) and RMB78.0 million, respectively. Working capital deficit increased by RMB7.7 million (US\$1.2 million), or 9.9% compared to the amount as of December 31, 2012. We have short-term bank loans of RMB112.0 million (US\$18.0 million) reported in current liability. We are negotiating with banks for extension of majority of our short-term loans when they are due.

### Contractual Obligations

The following table is a summary of our contractual obligations as of March 31, 2013 (in thousands RMB):

	Total	Payments due by period			
		Less than 1 year	1-3 years	3-5 years	More than 5 years
Contractual obligations					
Rental obligations	256	256	-	-	-
Purchase obligations	23,816	23,816	-	-	-
Capital lease obligations	22,909	8,061	14,848		
Total	46,981	32,133	14,848	-	-

### Third Production Line Update

Our third production line is still under trial operation. Although the products from this production line have yet to meet the specifications and quality standards specified in the client's orders on a consistent basis, it has produced some commodity thick films of thickness from 38 $\mu$ m to 250 $\mu$ m, and we are producing some sample diffusion films (a type of TFT-LCD optical film) at 188 $\mu$ m at the request of our clients. We will continue to conduct commissioning and testing to address any possible issues and develop new products during the trial operation.

## Legal Proceedings

From time to time, we may be subject to legal actions and other claims arising in the ordinary course of business. Shandong Fuwei is currently a party to three legal proceedings in China.

On June 20, 2012, Shandong Fuwei (the “Plaintiff”) filed a lawsuit against one of its clients (the “Defendant”) in China over the execution of the Procurement Contract between them in Weifang Kuiwen District People’s Court. The first verdict of the lawsuit was announced on October 15, 2012, according to which, the Defendant was determined to pay the Plaintiff an amount of RMB686,190.4 and its interest (for a term from June 20, 2012 to the issuance date of the verdict based on the loan interest rate of the People’s Bank of China) as the costs of procurement of goods. The Defendant then filed an appeal in Weifang Intermediate People’s Court which was heard on March 5, 2013 and the Court dismissed the appeal in the middle of April 2013.

On July 9, 2012, the client filed a lawsuit against Shandong Fuwei over the execution of the Procurement Contract between them in Beijing Daxing District People’s Court. Shandong Fuwei raised a jurisdictional objection when filing the pleading and Beijing Daxing District People’s Court overruled the objection. Shandong Fuwei filed an appeal against the judgment in the First Intermediate People’s Court of Beijing. The appeal was then dismissed on January 23, 2013 and the lawsuit will be heard by Beijing Daxing District People’s Court with a claim at RMB953,113 plus its interest. On May 15, 2013, Beijing Daxing District People’s Court heard the case and the decision is not announced yet.

## **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

On October 29, 2012, another client of Shandong Fuwei (the "Plaintiff") filed a lawsuit against Shandong Fuwei over the execution of the Procurement Contract between them in Zhejiang Haining People's Court. Shandong Fuwei raised a jurisdictional objection when filing the pleading and Zhejiang Haining People's Court sustained the objection and decided that the lawsuit be heard by Weifang High-Tech District People's Court. The Plaintiff filed an appeal against the judgment in Zhejiang Jiaxing People's Court. The appeal was then dismissed and the plaintiff withdrew its charges against Shandong Fuwei on March 5, 2013. Soon afterwards, on March 20, 2013, the court unfroze an amount of RMB770,000 of Shandong Fuwei's savings, which had been frozen during the hearing of the lawsuit. In early May 2013, this client filed a lawsuit against Shandong Fuwei over the product liability in Zhejiang Haining People's Court. Pursuant to a court order, an amount of RMB770,000 of Shandong Fuwei's savings was frozen. Shandong Fuwei then raised a jurisdictional objection which was overruled. Shandong Fuwei filed an appeal against this judgment which is to be heard.

**Exhibit Index**

Exhibit No.	Description
99.1	Press Release dated May 21, 2013.

25



**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

**Fuwei Films (Holdings) Co., Ltd.**

By: /s/ Xiaoan He

Name: Xiaoan He

Title: Chairman and Chief Executive Officer

Dated: May 21, 2013