

COLUMBUS MCKINNON CORP

Form 10-Q

July 26, 2013

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT 1934

For the quarterly period ended June 30, 2013

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the transition period from _____ to _____

Commission File Number: 0-27618

Columbus McKinnon Corporation

(Exact name of registrant as specified in its charter)

New York

(State or other jurisdiction of incorporation or organization)

16-0547600

(I.R.S. Employer Identification No.)

140 John James Audubon Parkway, Amherst, NY

(Address of principal executive offices)

14228-1197

(Zip code)

(716) 689-5400

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. : ☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ☒ No ☐

Indicate by checkmark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Act.

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Large accelerated filer ☐

Accelerated filer ☒

Non-accelerated filer ☐ (Do not check if a smaller reporting company) Smaller Reporting Company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). ☐
Yes ☐ No ☒

The number of shares of common stock outstanding as of July 22, 2013 was: 19,654,697 shares.

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COLUMBUS McKINNON CORPORATION
June 30, 2013

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Part I. Financial Information

Item 1. Condensed Consolidated Financial Statements (Unaudited)

COLUMBUS MCKINNON CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS

	June 30, 2013	March 31, 2013
	(unaudited)	
	(In thousands)	
ASSETS:		
Current assets:		
Cash and cash equivalents	\$ 110,399	\$ 121,660
Trade accounts receivable	76,034	80,224
Inventories	101,451	94,189
Prepaid expenses and other	21,005	17,905
Total current assets	308,889	313,978
Property, plant, and equipment, net	67,091	65,698
Goodwill	110,961	105,354
Other intangibles, net	12,878	13,395
Marketable securities	24,166	23,951
Deferred taxes on income	38,711	37,205
Other assets	6,458	7,286
Total assets	\$ 569,154	\$ 566,867
LIABILITIES AND SHAREHOLDERS' EQUITY:		
Current liabilities:		
Trade accounts payable	\$ 30,133	\$ 34,329
Accrued liabilities	50,706	48,884
Current portion of long term debt	1,043	1,024
Total current liabilities	81,882	84,237
Senior debt, less current portion	2,376	2,641
Subordinated debt	148,480	148,412
Other non current liabilities	89,248	91,590
Total liabilities	321,986	326,880
Shareholders' equity:		
Voting common stock; 50,000,000 shares authorized; 19,621,654 and 19,507,939 shares issued and outstanding	196	195
Additional paid in capital	193,083	192,308
Retained earnings	111,211	104,191
ESOP debt guarantee	(449)	(552)
Accumulated other comprehensive loss	(56,873)	(56,155)
Total shareholders' equity	247,168	239,987
Total liabilities and shareholders' equity	\$ 569,154	\$ 566,867

See accompanying notes.

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COLUMBUS McKINNON CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND RETAINED EARNINGS
(UNAUDITED)

	Three Months Ended	
	June 30, 2013	June 30, 2012
	(In thousands, except per share data)	
Net sales	\$ 138,891	\$ 153,013
Cost of products sold	95,400	109,189
Gross profit	43,491	43,824
Selling expenses	16,747	16,366
General and administrative expenses	12,849	14,177
Amortization of intangibles	459	499
	30,055	31,042
Income from operations	13,436	12,782
Interest and debt expense	3,371	3,499
Investment income	(216)	(280)
Foreign currency exchange loss (gain)	226	(336)
Other expense and (income), net	89	(320)
Income before income tax expense	9,966	10,219
Income tax expense	2,946	1,783
Net income	7,020	8,436
Retained earnings - beginning of year	104,191	25,895
Retained earnings - end of period	\$ 111,211	\$ 34,331
Average basic shares outstanding	19,520	19,347
Average diluted shares outstanding	19,779	19,507
Basic income per share:		
Net income	\$0.36	\$0.44
Diluted income per share:		
Net income	\$0.35	\$0.43

See accompanying notes.

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COLUMBUS MCKINNON CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three
Months
Ended
June June
30, 30,