LILLY ELI & CO

Form 4

September 10, 2008

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF

**SECURITIES** 

**OMB** Number:

Expires:

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January 31, 2005

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of

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if no longer subject to Section 16. Form 4 or Form 5 obligations

may continue.

See Instruction

Check this box

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section

30(h) of the Investment Company Act of 1940

1(b).

(Print or Type Responses)

1. Name and Address of Reporting Person \* LILLY ENDOWMENT INC

2. Issuer Name and Ticker or Trading

Symbol

LILLY ELI & CO [LLY]

(Last) (First) (Middle)

3. Date of Earliest Transaction

(Month/Day/Year)

09/09/2008

Director Officer (give title

5. Relationship of Reporting Person(s) to

(Check all applicable)

X\_\_ 10% Owner Other (specify

below)

6. Individual or Joint/Group Filing(Check Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

Person

Issuer

2801 NORTH MERIDIAN STREET (Street)

4. If Amendment, Date Original

Filed(Month/Day/Year)

INDIANAPOLIS, IN 46208-0068

(City)	(State) (Zip	p) Table I	- Non-Der	rivative Se	curiti	es Acqui	red, Disposed of,	or Beneficiall	y Owned
1.Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired or(A) or Disposed of (D) (Instr. 3, 4 and 5)		5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
			Code V	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)	(I) (Instr. 4)	
1-Common Stock	09/09/2008		S	5,900	D	\$ 46.46	135,794,904	D	
2-Common Stock	09/09/2008		S	700	D	\$ 46.49	135,794,204	D	
3-Common Stock	09/09/2008		S	100	D	\$ 46.5	135,794,104	D	
4-Common Stock	09/09/2008		S	900	D	\$ 46.51	135,793,204	D	
5-Common Stock	09/09/2008		S	200	D	\$ 46.52	135,793,004	D	
	09/09/2008		S	200	D		135,792,804	D	

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6-Common Stock					\$ 46.52		
7-Common Stock	09/09/2008	S	100	D	\$ 46.53	135,792,704	D
8-Common Stock	09/09/2008	S	900	D	\$ 46.53	135,791,804	D
9-Common Stock	09/09/2008	S	600	D	\$ 46.54	135,791,204	D
10-Common Stock	09/09/2008	S	800	D	\$ 46.54	135,790,404	D
11-Common Stock	09/09/2008	S	700	D	\$ 46.55	135,789,704	D
12-Common Stock	09/09/2008	S	1,900	D	\$ 46.55	135,787,804	D
13-Common Stock	09/09/2008	S	700	D	\$ 46.56	135,787,104	D
14-Common Stock	09/09/2008	S	700	D	\$ 46.56	135,786,404	D
15-Common Stock	09/09/2008	S	300	D	\$ 46.57	135,786,104	D
16-Common Stock	09/09/2008	S	1,100	D	\$ 46.57	135,785,004	D
17-Common Stock	09/09/2008	S	100	D	\$ 46.58	135,784,904	D
18-Common Stock	09/09/2008	S	1,500	D	\$ 46.58	135,783,404	D
19-Common Stock	09/09/2008	S	600	D	\$ 46.59	135,782,804	D
20-Common Stock	09/09/2008	S	2,500	D	\$ 46.59	135,780,304	D
21-Common Stock	09/09/2008	S	1,500	D	\$ 46.6	135,778,804	D
22-Common Stock	09/09/2008	S	900	D	\$ 46.6	135,777,904	D
23-Common Stock	09/09/2008	S	900	D	\$ 46.61	135,777,004	D
24-Common Stock	09/09/2008	S	1,600	D	\$ 46.61	135,775,404	D
25-Common Stock	09/09/2008	S	300	D	\$ 46.62	135,775,104	D
	09/09/2008	S	2,100	D		135,773,004	D

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26-Common Stock					\$ 46.62		
27-Common Stock	09/09/2008	S	1,100	D	\$ 46.63	135,771,904	D
28-Common Stock	09/09/2008	S	2,500	D	\$ 46.63	135,769,404	D
29-Common Stock	09/09/2008	S	1,200	D	\$ 46.64	135,768,204	D
30-Common Stock	09/09/2008	S	100	D	\$ 46.64	135,768,104	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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SEC 1474

(9-02)

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	4. Transaction Code (Instr. 8)	of Derivative Securities Acquired (A) or Disposed of (D)		ate	7. Titl Amou Under Securi (Instr.	nt of lying	8. Price of Derivative Security (Instr. 5)	9. Nu Deriv Secur Bene Own Follo Repo Trans (Instr
			Code V	(Instr. 3, 4, and 5)  (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares		

# **Reporting Owners**

Reporting Owner Name / Address	Keiationsnips						
	Director	10% Owner	Officer	Other			
LILLY ENDOWMENT INC 2801 NORTH MERIDIAN STREET INDIANAPOLIS, IN 46208-0068		X					

## **Signatures**

by:/s/Diane M. Stenson, Treasurer on behalf of Lilly
Endowment, Inc. 09/10/2008

Reporting Owners 3

\*\*Signature of Reporting Person

Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

#### **Remarks:**

This is the first of six Forms 4 filed by the Reporting Person on the same date, September 10, 2008, representing transactions at Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. >

Signatures 4

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Proxy disclosure rules artificially inflate our CEO's compensation increase from 2009 to 2010. The compensation reflected for each year within the Summary Compensation Table on page 19 of our proxy statement does not necessarily reflect when that compensation was earned. Compensation for 2010 includes \$165,000 of compensation that pertains to an annual incentive award related to 2009 performance. Adjusting for this, 2010 compensation would be \$1,345,000 and 2009 compensation would be \$1,071,000. The normalized increase of \$270,000 is due to a 2010 option grant of \$367,000 (ISS uses a higher value which is addressed below) and a performance share award valued at \$219,000 together representing more than the entire normalized increase. These are grant date values based on Black Scholes as per US GAAP for the options and based on target performance at the grant date share price for the performance shares, and as such, have no value if the Company does not improve performance going forward. The result is that compensation tied to long-term equity awards increased by \$420,000 (\$586,000 in 2010 compared to \$165,000 in 2009) in 2010, which is more than the entire normalized increase of \$270,000 from 2009 to 2010.

ISS's valuation of our CEO's option grant significantly overstates his total compensation. ISS's Proxy Report measures his total compensation at \$1,656,000, whereas the Company's 2011 proxy statement measures total CEO compensation at \$1,510,062, consistent with how we record compensation expense in our audited financial statements. The cause of this difference is a variation in the assumptions used in the calculation of the grant date fair value of the CEO's 2010 option award using the Black Scholes option pricing model. The Company's proxy statement reports these options as having a grant date fair value of \$367,335, whereas ISS values the award at \$513,000. The Company's grant date fair value of the CEO's option award in the proxy statement is the same as that used for purposes of recording the compensation expense in its audited financial statements, and we believe our assumptions are appropriate and reasonable. Cambrex applies a model that is consistent with SEC and FASB guidance.

#### Other Factual Inaccuracies in the ISS Report

Factual inaccuracies in the ISS report compromise the integrity of ISS work product. The ISS Proxy Report indicates that the Company does not disclose stock ownership guidelines for its directors. This statement is factually incorrect. Cambrex provided the following statement on page 27 of its proxy:

#### **Director Stock Ownership Guidelines**

On January 27, 2011, the Board revised its stock ownership policy for directors. Under the policy, directors are expected to acquire and hold Company stock equal in value to at least three times the annual retainer for directors by the later of January 27, 2014, or three years from a director's election to the Board. The Company believes that this ownership policy further aligns director and stockholder interest and thereby promotes the objective of increasing stockholder value.

Further, the ISS Proxy Report indicates that in 2010 "ISS recommended that shareholders withhold votes from Mr. Bethune for failure to attend at least 75 percent of board meetings and meetings of committees on which he served during fiscal 2009." What ISS fails to mention in its Proxy Report is that on April 9, 2010, ISS issued a proxy alert revising its recommendation with respect to Mr. Bethune to "For." Specifically, ISS stated: "In our original analysis, we noted that Mr. Bethune had attended fewer than 75 percent of the meetings of the board and committees on which he served in 2009, and recommended that shareholders withhold votes from Mr. Bethune on this basis. The Company has since provided ISS with further disclosure. ISS has determined that Mr. Bethune's absences were for legitimate personal reasons. Therefore, we are changing our vote recommendation on Mr. Bethune's re-election from withhold to FOR."

By failing to provide this further explanation in its report, ISS misrepresents the facts in a way that portrays Mr. Bethune's attendance record for 2009 in an inaccurate light. As is demonstrated by the aforementioned inaccuracies, ISS has conducted a cursory and incomplete review of our proxy materials, calling into question the integrity of the

ISS Proxy Report and its subsequent recom	nmendations.	