

SHENANDOAH TELECOMMUNICATIONS CO/VA/
Form 10-Q
August 04, 2009

UNITED STATES OF AMERICA
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2009

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No.: 000-09881

SHENANDOAH TELECOMMUNICATIONS COMPANY
(Exact name of registrant as specified in its charter)

VIRGINIA
(State or other jurisdiction of
incorporation or organization)

54-1162807
(I.R.S. Employer Identification No.)

500 Shentel Way, Edinburg, Virginia 22824
(Address of principal executive offices) (Zip Code)

(540) 984-4141
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

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Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares of the registrant's common stock outstanding on July 24, 2009 was 23,639,517.

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SHENANDOAH TELECOMMUNICATIONS COMPANY
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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
 (in thousands)

| ASSETS | June 30, 2009 | December 31, 2008 |
|--|-------------------|-------------------------|
| Current Assets | | |
| Cash and cash equivalents | \$ 13,266 | \$ 5,240 |
| Accounts receivable, net | 16,921 | 16,131 |
| Vendor credits receivable | 178 | 5,232 |
| Income taxes receivable | — | 7,366 |
| Materials and supplies | 4,600 | 6,376 |
| Prepaid expenses and other | 2,512 | 2,283 |
| Assets held for sale | 10,782 | 28,310 |
| Deferred income taxes | 1,848 | 1,483 |
| Total current assets | 50,107 | 72,421 |
| Investments, including \$1,635 and \$1,440 carried at fair value | 8,406 | 8,388 |
| Property, Plant and Equipment | | |
| Plant in service | 336,598 | 323,096 |
| Plant under construction | 20,797 | 5,076 |
| | 357,395 | 328,172 |
| Less accumulated amortization and depreciation | 166,284 | 151,695 |
| Net property, plant and equipment | 191,111 | 176,477 |
| Other Assets | | |
| Intangible assets, net | 2,871 | 3,163 |
| Cost in excess of net assets of businesses acquired | 4,547 | 4,547 |
| Deferred charges and other assets, net | 1,523 | 1,841 |
| Net other assets | 8,941 | 9,551 |
| Total assets | \$ 258,565 | \$ 266,837 |

See accompanying notes to unaudited condensed consolidated financial statements.

(Continued)

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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS
 (in thousands)

| | June 30, 2009 | December 31, 2008 |
|--|------------------|-------------------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current Liabilities | | |
| Current maturities of long-term debt | \$5,703 | \$4,399 |
| Accounts payable | 6,823 | 5,607 |
| Advanced billings and customer deposits | 6,305 | 5,151 |
| Accrued compensation | 2,041 | 2,584 |
| Liabilities held for sale | 827 | 1,013 |
| Income taxes payable | 2,308 | - |
| Accrued liabilities and other | 5,189 | 5,631 |
| Total current liabilities | 29,196 | 24,385 |
| Long-term debt, less current maturities | 24,476 | 36,960 |
| Other Long-Term Liabilities | | |
| Deferred income taxes | 23,416 | 29,505 |
| Deferred lease payable | 3,208 | 3,142 |
| Other liabilities | 8,665 | 6,533 |
| Total other liabilities | 35,289 | 39,180 |
| Commitments and Contingencies | | |
| Shareholders' Equity | | |
| Common stock | 16,877 | 16,139 |
| Retained earnings | 155,233 | 152,706 |
| Accumulated other comprehensive loss, net of tax | (2,506) | (2,533) |
| Total shareholders' equity | 169,604 | 166,312 |
| Total liabilities and shareholders' equity | \$258,565 | \$266,837 |

See accompanying notes to unaudited condensed consolidated financial statements.

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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF INCOME
 (in thousands, except per share amounts)

| | Three Months Ended June 30, 2008 | | Six Months Ended June 30, 2008 | |
|---|-------------------------------------|----------|--------------------------------------|----------|
| | 2009 | 2008 | 2009 | 2008 |
| Operating revenues | \$40,140 | \$36,309 | \$80,241 | \$69,896 |
| Operating expenses: | | | | |
| Cost of goods and services, exclusive of depreciation and amortization shown separately below | 13,044 | 10,017 | 25,749 | 20,682 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 7,348 | 6,255 | 14,878 | 13,328 |
| Depreciation and amortization | 8,111 | 6,459 | 15,965 | 12,820 |
| Total operating expenses | 28,503 | 22,731 | 56,592 | 46,830 |
| Operating income | 11,637 | 13,578 | 23,649 | 23,066 |
| Other income (expense): | | | | |
| Interest expense | (405) | (346) | (935) | (680) |
| Gain (loss) on investments, net | 223 | 90 | (404) | (359) |
| Non-operating income, net | 188 | 279 | 355 | 484 |
| Income from continuing operations before income taxes | 11,643 | 13,601 | 22,665 | 22,511 |
| Income tax expense | | | | |
| Income tax expense | 4,828 | 5,596 | 9,693 | 9,106 |
| Net income from continuing operations | 6,815 | 8,005 | 12,972 | 13,405 |
| Loss from discontinued operations, net of tax (expense) benefits of \$(363), \$514, \$6,391 and \$928, respectively | (75) | (820) | (10,445) | (1,493) |
| Net income | \$6,740 | \$7,185 | \$2,527 | \$11,912 |
| Basic and diluted income (loss) per share: | | | | |
| Net income from continuing operations | \$0.29 | \$0.34 | \$0.55 | \$0.57 |
| Loss from discontinued operations | — | (0.03) | (0.44) | (0.06) |
| Net income | \$0.29 | \$0.31 | \$0.11 | \$0.51 |
| Weighted average shares outstanding, basic | | | | |
| Weighted average shares outstanding, basic | 23,637 | 23,533 | 23,629 | 23,527 |
| Weighted average shares, diluted | | | | |
| Weighted average shares, diluted | 23,732 | 23,575 | 23,715 | 23,582 |

See accompanying notes to unaudited condensed consolidated financial statements.

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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
 AND COMPREHENSIVE INCOME

(in thousands, except per share amounts)

| | Shares | Common Stock | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|---|--------|-----------------|----------------------|--|------------|
| Balance, December 31, 2007, as previously reported | 23,509 | \$ 14,691 | \$ 136,667 | \$ (1,739) | 149,619 |
| Prior period adjustment (see note 3) | — | — | (1,036) | — | (1,036) |
| Balance, December 31, 2007, as adjusted | 23,509 | \$ 14,691 | \$ 135,631 | \$ (1,739) | \$ 148,583 |
| Comprehensive income: | | | | | |
| Net income | — | — | 24,145 | — | 24,145 |
| Reclassification adjustment for unrealized loss from pension plans included in net income, net of tax | — | — | — | 137 | 137 |
| Net unrealized loss from pension plans, net of tax | — | — | — | (931) | (931) |
| Total comprehensive income | | | | | 23,351 |
| Dividends declared (\$0.30 per share) | — | — | (7,070) | — | (7,070) |
| Dividends reinvested in common stock | 24 | 550 | — | — | 550 |
| Stock—based compensation | — | 161 | — | — | 161 |
| Conversion of liability classified awards to equity classified awards | — | 65 | — | — | 65 |
| Common stock issued through exercise of incentive stock options | 72 | 597 | — | — | 597 |
| Net excess tax benefit from stock options exercised | — | 75 | — | — | 75 |
| Balance, December 31, 2008 | 23,605 | \$ 16,139 | \$ 152,706 | \$ (2,533) | \$ 166,312 |
| Comprehensive income: | | | | | |
| Net income | — | — | 2,527 | — | 2,527 |
| Reclassification adjustment for unrealized loss from pension plans included in net income, net of tax | — | — | — | 27 | 27 |
| Total comprehensive income | | | | | 2,554 |
| Stock—based compensation | — | 318 | — | — | 318 |
| Conversion of liability classified awards to equity classified awards | — | 85 | — | — | 85 |
| Common stock issued through exercise of incentive stock options | 32 | 277 | — | — | 277 |

| | | | | | |
|---|--------|-----------|------------|-------------|------------|
| Net excess tax benefit from stock optionsexercised | — | 58 | — | — | 58 |
| Balance, June 30, 2009 | 23,637 | \$ 16,877 | \$ 155,233 | \$ (2,506) | \$ 169,604 |

See accompanying notes to unaudited condensed consolidated financial statements.

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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (in thousands)

| | Six Months Ended | |
|---|------------------|-------------|
| | June 30, | |
| | 2009 | 2008 |
| Cash Flows from Operating Activities | | |
| Net income | \$2,527 | \$11,912 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Impairment on assets held for sale | 17,545 | — |
| Depreciation | 15,676 | 15,075 |
| Amortization | 289 | 326 |
| Stock based compensation expense | 296 | (18) |
| Excess tax benefits on stock option exercises | (58) | (45) |
| Deferred income taxes | (6,453) | (1,253) |
| Loss on disposal of assets | 285 | 127 |
| Realized losses on investments carried at fair value | 188 | 39 |
| Unrealized (gains) losses on investments carried at fair value | (307) | 198 |
| Net (gain) loss from patronage and equity investments | 422 | 203 |
| Other | 1,978 | (777) |
| Changes in assets and liabilities: | | |
| (Increase) decrease in: | | |
| Accounts receivable | (502) | (1,951) |
| Materials and supplies | 1,801 | 277 |
| Increase (decrease) in: | | |
| Accounts payable | 1,225 | (1,156) |
| Deferred lease payable | 64 | 119 |
| Other prepaids, deferrals and accruals | 9,656 | 3,452 |
| Net cash provided by operating activities | \$44,632 | \$26,528 |
| Cash Flows From Investing Activities | | |
| Purchase and construction of plant and equipment | \$(25,506) | \$(18,734) |
| Proceeds from sale of equipment | 66 | 108 |
| Purchase of investment securities | (331) | (337) |
| Proceeds from investment activities | 10 | 72 |
| Net cash used in investing activities | \$(25,761) | \$(18,891) |

(Continued)

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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
 UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (in thousands)

| | Six Months Ended June 30, | |
|--|------------------------------|------------|
| | 2009 | 2008 |
| Cash Flows From Financing Activities | | |
| Principal payments on long—term debt | \$(13,180) | \$(2,106) |
| Amounts borrowed under debt agreements | 2,000 | — |
| Excess tax benefits on stock option exercises | 58 | 45 |
| Proceeds from exercise of incentive stock options | 277 | 186 |
| Net cash provided by (used in) financing activities | \$(10,845) | \$(1,875) |
| Net increase in cash and cash equivalents | \$8,026 | \$5,762 |
| Cash and cash equivalents: | | |
| Beginning | 5,240 | 17,245 |
| Ending | \$13,266 | \$23,007 |
| Supplemental Disclosures of Cash Flow Information | | |
| Cash payments for: | | |
| Interest | \$1,017 | \$805 |
| Income taxes | \$189 | \$4,889 |

During the six months ended June 30, 2009, the Company utilized \$5,054 of vendor credits receivable to reduce cash paid for acquisitions of property, plant and equipment.

See accompanying notes to unaudited condensed consolidated financial statements.

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NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. The interim condensed consolidated financial statements of Shenandoah Telecommunications Company and Subsidiaries (collectively, the "Company") are unaudited. In the opinion of management, all adjustments necessary for a fair presentation of the interim results have been reflected therein. All such adjustments were of a normal and recurring nature. These statements should be read in conjunction with the consolidated financial statements and related notes in the Company's Annual Report on Form 10-K for the year ended December 31, 2008. The balance sheet information at December 31, 2008 was derived from the audited December 31, 2008 consolidated balance sheet.
2. Operating revenues and income from operations for any interim period are not necessarily indicative of results that may be expected for the entire year.
3. During the second quarter of 2009, the Company determined that it had understated its asset retirement obligations relating to co-located cell sites beginning with the year ended December 31, 2003. As a result, the Company has corrected its consolidated balance sheet as of December 31, 2008 and its consolidated income statements for the three months and six months ended June 30, 2008, included in this report.

The cumulative effect of this correction, net of tax effects, is a reduction of retained earnings of \$1,036,000 as of the beginning of fiscal year 2008 and a decrease to net income of \$65,000 and \$130,000 for the three and six months ended June 30, 2008, respectively.

The corrections do not affect historical net cash flows from operating, investing or financing activities.

Following is a summary of the effects of these changes on the Company's consolidated balance sheet as of December 31, 2008, as well as the effects of these changes on the Company's consolidated statements of income for the three months and six months ended June 30, 2008; and the effects of these changes on the consolidated statement of shareholders' equity and comprehensive income for the year ended December 31, 2008:

Consolidated Statements of Income

| | As Previously Reported | Adjustments (in thousands) | As Adjusted |
|---|------------------------------|-------------------------------|----------------|
| Three months ended June 30, 2008 | | | |
| Cost of goods and services | \$9,967 | \$ 50 | \$10,017 |
| Depreciation and amortization | 6,400 | 59 | 6,459 |
| Total operating expenses | 22,622 | 109 | 22,731 |
| Operating income | 13,687 | (109) | 13,578 |
| Income from continuing operations before income taxes | 13,710 | (109) | 13,601 |
| Income tax expense | 5,640 | (44) | 5,596 |
| Net income from continuing operations | 8,070 | (65) | 8,005 |
| Net income | 7,250 | (65) | 7,185 |
| Six months ended June 30, 2008 | | | |
| Cost of goods and services | \$20,582 | \$ 100 | \$20,682 |
| Depreciation and amortization | 12,702 | 118 | 12,820 |
| Total operating expenses | 46,612 | 218 | 46,830 |
| Operating income | 23,284 | (218) | 23,066 |

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| | | | | |
|---|--------|------|---|--------|
| Income from continuing operations before income taxes | 22,729 | (218 |) | 22,511 |
| Income tax expense | 9,194 | (88 |) | 9,106 |
| Net income from continuing operations | 13,535 | (130 |) | 13,405 |
| Net income | 12,042 | (130 |) | 11,912 |

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Consolidated Balance Sheet

| | As Previously Reported | Adjustments (in thousands) | As Adjusted |
|--|------------------------------|-------------------------------|----------------|
| December 31, 2008 | | | |
| Plant in service | \$321,044 | \$ 2,052 | \$323,096 |
| Accumulated amortization and depreciation | 150,499 | 1,196 | 151,695 |
| Net property, plant and equipment | 175,621 | 856 | 176,477 |
| Total assets | 265,981 | 856 | 266,837 |
| Deferred income taxes | 30,401 | (896) | 29,505 |
| Other liabilities | 3,485 | 3,048 | 6,533 |
| Total other liabilities | 37,028 | 2,152 | 39,180 |
| Retained earnings | 154,002 | (1,296) | 152,706 |
| Total shareholders' equity | 167,608 | (1,296) | 166,312 |
| Total liabilities and shareholders' equity | 265,981 | 856 | 266,837 |

Consolidated Statement of Shareholders' Equity and Comprehensive Income

| | As Previously Reported | Adjustments (in thousands) | As Adjusted |
|----------------------------|------------------------------|----------------------------------|----------------|
| As of December 31, 2007 | | | |
| Retained earnings | \$136,667 | \$ (1,036) | \$135,631 |
| Total stockholders' equity | 149,619 | (1,036) | 148,583 |

4. In September 2008, the Company announced its intention to sell its Converged Services operation, and the related assets and liabilities were reclassified as held for sale in the consolidated balance sheet and the historical operating results were reclassified as discontinued operations. Depreciation and amortization on long-lived assets was also discontinued.

The Company began an auction process with respect to the sale of the Converged Services assets in the fourth quarter of 2008. The Company determined, both at September 30, 2008 and December 31, 2008, based on its analysis of similar transactions, comparable values for other companies in the industry, and the broad range of values indicated by potential buyers during the early stages of the auction process, that no write-down of the carrying value of the net assets held for sale was required.

Subsequently, in connection with the preparation of the Company's first quarter 2009 financial statements, based upon changes in the marketplace for this type of asset and further developments in the auction process, the Company determined that the fair value of Converged Services had declined from earlier estimates. Accordingly, the Company recorded an impairment loss of \$17.5 million (\$10.7 million, net of taxes) to reduce the carrying value of these assets to their estimated fair value less cost to sell as of March 31, 2009. At June 30, 2009, negotiations to complete the sale continue, and there has been no change in the estimated fair value of the assets.

Assets and liabilities held for sale consisted of the following:

June 30, 2009

December 31,
2008

Assets held for sale:

| | | |
|------------------------------------|-----------|-----------|
| Property, plant and equipment, net | \$ 7,577 | \$ 15,414 |
| Goodwill | — | 6,539 |
| Intangible assets, net | 915 | 1,931 |
| Deferred charges | 1,603 | 3,384 |
| Other assets | 687 | 1,042 |
| | \$ 10,782 | \$ 28,310 |
| Liabilities: | | |
| Other liabilities | \$ 827 | \$ 1,013 |

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Discontinued operations included the following amounts of operating revenue and income (loss) before income taxes:

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|-----------------------------------|--------------------------------|-----------|------------------------------|-----------|
| | 2009 | 2008 | 2009 | 2008 |
| Operating revenues | \$3,354 | \$2,827 | \$6,910 | \$5,727 |
| Income (loss) before income taxes | \$288 | \$(1,334) | \$(16,836) | \$(2,421) |

5. Basic net income (loss) per share was computed on the weighted average number of shares outstanding. Diluted net income (loss) per share was computed under the treasury stock method, assuming the conversion as of the beginning of the period for all dilutive stock options. During 2007, the Company issued approximately 68,000 performance share units that are “contingently issuable shares” under the treasury stock method. Based upon the Company’s stock price during the thirty day periods prior to June 30, 2009 and 2008, these shares did not meet the threshold to be considered dilutive shares, and were excluded from the respective diluted net income per share computations. At June 30, 2009, approximately 57,000 share units were outstanding, while at June 30, 2008, approximately 61,000 performance share units were outstanding. During February 2009, the Company issued approximately 169,000 options to purchase shares at an exercise price of \$25.26 per share. Based upon the Company’s average daily closing price, these options were anti-dilutive and were excluded from the dilutive net income (loss) per share calculation for the three months and six months ended June 30, 2009. There were no adjustments to net income.

6. Investments include \$1.6 million and \$1.4 million of investments carried at fair value as of June 30, 2009 and December 31, 2008, respectively, consisting of equity, bond and money market mutual funds. These investments were acquired under a rabbi trust arrangement related to a non-qualified supplemental retirement plan maintained by the Company. During the three months ended June 30, 2009, the Company contributed \$23 thousand to the trust, recognized net losses on dispositions of investments of \$7 thousand, recognized \$9 thousand in dividend and interest income from investments, and recognized net unrealized gains of \$204 thousand on these investments. During the six months ended June 30, 2009, the Company contributed \$64 thousand to the trust, recognized net losses on dispositions of investments of \$188 thousand, recognized \$18 thousand in dividend and interest income from investments, and recognized net unrealized gains of \$300 thousand on these investments. Fair values for these investments held under the rabbi trust were determined by Level 1 quoted market prices for the underlying mutual funds.

7. Financial instruments on the consolidated balance sheets that approximate fair value include: cash and cash equivalents, receivables, investments carried at fair value, payables, accrued liabilities, and long-term debt. Due to the relatively short time frame to maturity of the Company’s fixed rate debt, market value approximates its carrying value.

8. Operating segments are defined as components of an enterprise about which separate financial information is available that is evaluated regularly by the chief operating decision makers. During 2009, the Company restructured its business segments to reflect changes in the Company’s corporate direction and strategy in response to changes in the economic environment and other factors. The Company has three reportable segments, which the Company operates and manages as strategic business units organized by lines of business: (1) Wireless, (2) Wireline, and (3) Cable TV. The Other column primarily includes Shenandoah Telecommunications Company, the parent holding company. Prior period comparative information has been restated to conform to the current structure.

The Wireless segment provides digital wireless service to a portion of a four-state area covering the region from Harrisburg, York and Altoona, Pennsylvania, to Harrisonburg, Virginia, as a Sprint PCS Affiliate of Sprint Nextel. This segment also owns cell site towers built on leased land, and leases space on these towers to both affiliates and non-affiliated service providers.

The Wireline segment provides regulated and unregulated voice services, dial-up and DSL internet access, and long distance access services throughout Shenandoah County, Virginia, and leases fiber optic facilities throughout the northern Shenandoah Valley of Virginia, northern Virginia and adjacent areas along the Interstate 81 corridor, including portions of West Virginia and Maryland.

The Cable TV segment provides cable television services in Shenandoah County, Virginia, and beginning December 1, 2008, in various franchise areas in West Virginia and Alleghany County, Virginia.

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Selected financial data for each segment is as follows:

Three months ended June 30, 2009

(In thousands)

| | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|--|----------|----------|----------|----------|--------------|---------------------|
| External revenues | | | | | | |
| Service revenues | \$25,701 | \$3,324 | \$3,549 | \$— | \$— | \$ 32,574 |
| Access charges | — | 2,152 | — | — | — | 2,152 |
| Facilities and tower lease | 1,109 | 1,398 | — | — | — | 2,507 |
| Equipment | 1,169 | 53 | 24 | — | — | 1,246 |
| Other | 434 | 987 | 240 | — | — | 1,661 |
| Total external revenues | 28,413 | 7,914 | 3,813 | — | — | 40,140 |
| Internal revenues | 647 | 3,059 | 8 | — | (3,714) | — |
| Total operating revenues | 29,060 | 10,973 | 3,821 | — | (3,714) | 40,140 |
| Operating expenses | | | | | | |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below | 8,904 | 4,212 | 3,089 | 86 | (3,247) | 13,044 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 3,948 | 1,770 | 1,275 | 822 | (467) | 7,348 |
| Depreciation and amortization | 4,971 | 2,183 | 874 | 83 | — | 8,111 |
| Total operating expenses | 17,823 | 8,165 | 5,238 | 991 | (3,714) | 28,503 |
| Operating income (loss) | 11,237 | 2,808 | (1,417) | (991) | — | 11,637 |
| Non-operating income (expense) | | | | | | |
| Interest expense | (54) | (60) | (54) | (561) | 324 | (405) |
| Income (loss) from continuing operations before income taxes | 11,274 | 2,869 | (1,438) | (1,062) | — | 11,643 |
| Income taxes | (4,667) | (1,081) | 549 | 371 | — | (4,828) |
| Net income (loss) from continuing operations | \$6,607 | \$1,788 | \$(889) | \$(691) | \$— | \$ 6,815 |

Three months ended June 30, 2008

(In thousands)

| | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|-------------------|----------|----------|----------|-------|--------------|---------------------|
| External revenues | | | | | | |
| Service revenues | \$22,510 | \$3,273 | \$1,197 | \$— | \$— | \$ 26,980 |
| Access charges | — | 2,320 | — | — | — | 2,320 |

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| | | | | | | |
|--|----------|----------|----------|----------|----------|----------|
| Facilities and tower lease | 1,006 | 1,652 | — | — | — | 2,658 |
| Equipment | 1,511 | 58 | 15 | — | — | 1,584 |
| Other | 1,710 | 957 | 100 | — | — | 2,767 |
| Total external revenues | 26,737 | 8,260 | 1,312 | — | — | 36,309 |
| Internal revenues | 604 | 2,861 | 8 | — | (3,473) | — |
| Total operating revenues | 27,341 | 11,121 | 1,320 | — | (3,473) | 36,309 |
| Operating expenses | | | | | | |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below | 8,181 | 3,842 | 932 | 94 | (3,032) | 10,017 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 3,634 | 1,958 | 331 | 773 | (441) | 6,255 |
| Depreciation and amortization | 4,261 | 1,864 | 262 | 72 | — | 6,459 |
| Total operating expenses | 16,076 | 7,664 | 1,525 | 939 | (3,473) | 22,731 |
| Operating income (loss) | 11,265 | 3,457 | (205) | (939) | — | 13,578 |
| Non—operating income (expense) | 170 | 86 | 8 | 711 | (606) | 369 |
| Interest expense | (118) | (121) | (66) | (647) | 606 | (346) |
| Income (loss) from continuing operations before income taxes | 11,317 | 3,422 | (263) | (875) | — | 13,601 |
| Income taxes | (4,667) | (1,306) | 100 | 277 | — | (5,596) |
| Net income (loss) from continuing operations | \$6,650 | \$2,116 | \$(163) | \$(598) | \$ — | \$ 8,005 |

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Six months ended June 30, 2009

(In thousands)

| | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|--|----------|----------|------------|------------|--------------|------------------------|
| External Revenues | | | | | | |
| Service revenues | \$51,061 | \$6,589 | \$7,155 | \$— | \$— | \$ 64,805 |
| Access charges | — | 4,576 | — | — | — | 4,576 |
| Facilities and tower lease | 2,187 | 2,811 | — | — | — | 4,998 |
| Equipment | 2,439 | 87 | 35 | — | — | 2,561 |
| Other | 908 | 1,934 | 459 | — | — | 3,301 |
| Total external revenues | 56,595 | 15,997 | 7,649 | — | — | 80,241 |
| Internal Revenues | 1,269 | 6,128 | 16 | — | (7,413) | — |
| Total operating revenues | 57,864 | 22,125 | 7,665 | — | (7,413) | 80,241 |
| Operating expenses | | | | | | |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below | 17,939 | 8,218 | 5,926 | 151 | (6,485) | 25,749 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 8,115 | 2,457 | 1,795 | (928) | 14,878 | 15,965 |
| Depreciation and amortization | 9,843 | 4,334 | 1,619 | 169 | — | 15,965 |
| Total operating expenses | 35,897 | 15,991 | 10,002 | 2,115 | (7,413) | 56,592 |
| Operating income (loss) | 21,967 | 6,134 | (2,337) | (2,115) | — | 23,649 |
| Non—operating income (expense) | 68 | 102 | 20 | 385 | (624) | (49) |
| Interest expense | (167) | (124) | (91) | (1,177) | 624 | (935) |
| Income (loss) from continuing operations before income taxes | 21,868 | 6,112 | (2,408) | (2,907) | — | 22,665 |
| Income taxes | (9,065) | (2,310) | 916 | 766 | — | (9,693) |
| Net income (loss) from continuing operations | \$12,803 | \$3,802 | \$(1,492) | \$(2,141) | \$— | \$ 12,972 |

Six months ended June 30, 2008

(In thousands)

| | Wireless | Wireline | Cable TV | Other | Eliminations | Consolidated Totals |
|----------------------------|----------|----------|----------|-------|--------------|------------------------|
| External Revenues | | | | | | |
| Service revenues | \$43,562 | \$6,540 | \$2,403 | \$— | \$— | \$ 52,505 |
| Access charges | — | 4,813 | — | — | — | 4,813 |
| Facilities and tower lease | 1,993 | 3,305 | — | — | — | 5,298 |
| Equipment | 2,811 | 142 | 32 | — | — | 2,985 |
| Other | 2,183 | 1,910 | 202 | — | — | 4,295 |

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| | | | | | | |
|--|-----------|----------|-----------|-------------|----------|-----------|
| Total external revenues | 50,549 | 16,710 | 2,637 | — | — | 69,896 |
| Internal Revenues | 1,199 | 5,833 | 16 | — | (7,048) | — |
| Total operating revenues ⁵¹ | 51,748 | 22,543 | 2,653 | — | (7,048) | 69,896 |
| Operating expenses | | | | | | |
| Costs of goods and services, exclusive of depreciation and amortization shown separately below | 17,147 | 7,642 | 1,842 | 209 | (6,158) | 20,682 |
| Selling, general and administrative, exclusive of depreciation and amortization shown separately below | 8,268 | 3,685 | 648 | 1,617 | (890) | 13,328 |
| Depreciation and amortization | 8,544 | 3,611 | 519 | 146 | — | 12,820 |
| Total operating expenses | 33,959 | 14,938 | 3,009 | 1,972 | (7,048) | 46,830 |
| Operating income (loss) | 17,789 | 7,605 | (356) | (1,972) | — | 23,066 |
| Non—operating income (expense) | | | | | | |
| Interest expense | 246 | 66 | (3) | 977 | (1,161) | 125 |
| Income (loss) from continuing operations before income taxes | (202) | (225) | (131) | (1,283) | 1,161 | (680) |
| Income taxes | 17,833 | 7,446 | (490) | (2,278) | — | 22,511 |
| Net income (loss) from continuing operations | (7,368) | (2,842) | 186 | 918 | — | (9,106) |
| | \$ 10,465 | \$ 4,604 | \$ (304) | \$ (1,360) | \$ — | \$ 13,405 |

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The Company's assets by segment are as follows:

(In thousands)

| | June 30, 2009 | December 31, 2008 |
|---------------------------------------|------------------|-------------------------|
| Wireless | \$ 128,794 | \$ 121,453 |
| Wireline | 74,613 | 67,884 |
| Cable TV | 19,743 | 19,065 |
| Other (includes assets held for sale) | 182,578 | 196,932 |
| Combined totals | 405,728 | 405,334 |
| Inter-segment eliminations | (147,163) | (138,497) |
| Consolidated totals | \$ 258,565 | \$ 266,837 |

9. The Company files U.S. federal income tax returns and various state and local income tax returns. With few exceptions, years prior to 2005 are no longer subject to examination. No state or federal income tax audits were in process as of June 30, 2009.

10. The Company has evaluated subsequent events for potential recognition and/or disclosure through August 3, 2009, the date the consolidated financial statements included in this Quarterly Report on Form 10-Q were issued.

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ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF
2. OPERATIONS

This management's discussion and analysis includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. When used in this report, the words "anticipate," "believe," "estimate," "expect," "intend," "plan" and similar expressions as they relate to Shenandoah Telecommunications Company or its management are intended to identify these forward-looking statements. All statements regarding Shenandoah Telecommunications Company's expected future financial position and operating results, business strategy, financing plans, forecasted trends relating to the markets in which Shenandoah Telecommunications Company operates and similar matters are forward-looking statements. We cannot assure you that the Company's expectations expressed or implied in these forward-looking statements will turn out to be correct. The Company's actual results could be materially different from its expectations because of various factors, including those discussed below and under the caption "Risk Factors" in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2008. The following management's discussion and analysis should be read in conjunction with the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2008, including the financial statements and related notes included therein.

General

Overview. Shenandoah Telecommunications Company is a diversified telecommunications company providing both regulated and unregulated telecommunications services through its wholly owned subsidiaries. These subsidiaries provide local exchange telephone services and wireless personal communications services (as a Sprint PCS Affiliate of Sprint Nextel), as well as cable television, video, Internet and data services, long distance, sale of telecommunications equipment, fiber optics facilities, paging and leased tower facilities. The Company has the following three reporting segments, which it operates and manages as strategic business units organized by lines of business:

- Wireless, which provides wireless personal communications services, or PCS, as a Sprint PCS Affiliate of Sprint Nextel, through Shenandoah Personal Communications Company, and tower facilities for personal communications services, leased to both affiliated and non-affiliated entities through Shenandoah Mobile Company;
- Wireline, which involves the provision of regulated and non-regulated telephone services, Internet access, and leased fiber optic facilities, primarily through Shenandoah Telephone Company, ShenTel Service Company, and Shenandoah Network Company, respectively, and long-distance and CLEC services through Shenandoah Long Distance Company, ShenTel Communications Company and Shentel Converged Services of West Virginia, Inc.; and
- Cable TV, which involves the provision of cable television services, through Shenandoah Cable Television Company in Shenandoah County, Virginia, and since December 1, 2008, in Alleghany County, Virginia and various locales throughout West Virginia, through Shentel Cable Company.

The Other category includes the provision of investments and management services to its subsidiaries, through Shenandoah Telecommunications Company.

In September 2008, the Company announced its intention to sell its Converged Services operation, and the related assets and liabilities were reclassified as held for sale in the consolidated balance sheet and the historical operating results were reclassified as discontinued operations. Depreciation and amortization on long-lived assets was discontinued.

The Company began an auction process with respect to the sale of the Converged Services assets in the fourth quarter of 2008. The Company determined, both at September 30, 2008 and December 31, 2008, based on its analysis of similar transactions, comparable values for other companies in the industry, and the broad range of values indicated by potential buyers during the early stages of the auction process, that no write-down of the carrying value of the net assets held for sale was required.

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Subsequently, in connection with the preparation of the Company's first quarter 2009 financial statements, based upon changes in the marketplace for this type of asset and further developments in the auction process, the Company determined that the fair value of Converged Services had declined from earlier estimates. Accordingly, the Company recorded an impairment loss of \$17.5 million (\$10.7 million, net of taxes) to reduce the carrying value of these assets to their estimated fair value less cost to sell as of March 31, 2009. At June 30, 2009, negotiations to complete the sale continue, and there has been no change in the estimated fair value of the assets.

Additional Information About the Company's Business

The following table shows selected operating statistics of the Company for the three months ending on, or as of, the dates shown:

| | June 30, 2009 | Dec. 31, 2008 | June 30, 2008 | Dec. 31, 2007 |
|---|------------------|------------------|------------------|------------------|
| Retail PCS Subscribers | 216,067 | 211,462 | 200,397 | 187,303 |
| PCS Market POPS (000) (1) | 2,324 | 2,310 | 2,308 | 2,297 |
| PCS Covered POPS (000) (1) | 1967 | 1,931 | 1,838 | 1,814 |
| PCS Average Monthly Retail Churn % (2) | 2.07 % | 1.87 % | 1.74 % | 2.32 % |
| CDMA Base Stations (sites) | 432 | 411 | 364 | 346 |
| EVDO-enabled sites | 278 | 211 | 93 | 52 |
| EVDO Covered POPS (000) (1) | 1,858 | 1,663 | 1,041 | 624 |
| Towers (100 foot and over) | 108 | 103 | 101 | 101 |
| Towers (under 100 foot) | 17 | 15 | 15 | 14 |
| Telephone Access Lines | 24,046 | 24,209 | 24,325 | 24,536 |
| Total Switched Access Minutes (000) | 83,488 | 90,460 | 92,917 | 92,331 |
| Originating Switched Access Minutes (000) | 23,903 | 25,425 | 27,235 | 26,128 |
| Long Distance Subscribers | 10,769 | 10,842 | 10,840 | 10,689 |
| Long Distance Calls (000) (3) | 7,923 | 7,981 | 8,891 | 7,944 |
| Total Fiber Miles – Wireline | 47,654 | 46,733 | 39,260 | 35,872 |
| Fiber Route Miles – Wireline | 767 | 756 | 674 | 647 |
| DSL Subscribers | 10,526 | 10,038 | 8,951 | 8,136 |
| Dial-up Internet Subscribers | 4,417 | 5,151 | 6,287 | 7,547 |
| Cable Television Subscribers (4) | 25,260 | 25,369 | 8,193 | 8,303 |
| Employees (full time equivalents) | 465 | 445 | 414 | 411 |

- 1) POPS refers to the estimated population of a given geographic area and is based on information purchased from third party sources. Market POPS are those within a market area which the Company is authorized to serve under its Sprint PCS affiliate agreements, and Covered POPS are those covered by the network's service area.
- 2) PCS Average Monthly Retail Churn is the average of the three monthly subscriber turnover, or churn, calculations for the period.
- 3) Originated by customers of the Company's Telephone subsidiary.
- 4) The increase at December 31, 2008 is primarily a result of the acquisition of cable customers from Rapid Communications, LLC, on December 1, 2008.

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Results of Operations

Three Months Ended June 30, 2009 Compared with the Three Months Ended June 30, 2008

Consolidated Results

The Company's consolidated results from continuing operations for the second quarter of 2009 and 2008 are summarized as follows:

| (in thousands) | Three Months Ended | | Change | |
|---------------------------------------|--------------------|------------------|-------------|---------|
| | 2009 | June 30, 2008 | \$ | % |
| Operating revenues | \$ 40,140 | \$ 36,309 | \$ 3,831 | 10.6 |
| Operating expenses | 28,503 | 22,731 | 5,772 | 25.4 |
| Operating income | 11,637 | 13,578 | (1,941) | (14.3) |
| Other income (expense) | 6 | 23 | (17) | (73.9) |
| Income tax expense | 4,828 | 5,596 | (768) | (13.7) |
| Net income from continuing operations | \$ 6,815 | \$ 8,005 | \$ (1,190) | (14.9) |

Operating revenues

For the three months ended June 30, 2009, operating revenue increased \$3.8 million, or 10.6%, primarily due to increased service revenue in the Wireless segment and the additional revenue from the Shentel Cable acquisition in late 2008. For the quarter ended June 30, 2009, Wireless operating revenues increased \$1.7 million, or 6.3%, while Cable TV segment operating revenues increased \$2.5 million. All other Company revenues decreased by \$0.4 million, compared to the three months ended June 30, 2008.

Operating expenses

For the quarter ended June 30, 2009, operating expenses increased \$5.8 million, or 25.4%, compared to the 2008 period. The incremental costs of the Shentel Cable operations accounted for \$3.7 million of the year over year increase. Additional depreciation expense on improvements to the Company's fiber optic network and to support expanded wireless coverage and additional services, specifically EVDO high speed wireless internet data access availability, added \$1.3 million to operating expenses, while other costs in the Wireless segment increased \$1.2 million.

Income tax expense

The Company's effective tax rate on income from continuing operations increased from 41.1% in the second quarter of 2008 to 41.5% in the second quarter of 2009 due to changes in the allocation of taxable income to higher tax states.

Net income from continuing operations

For the three months ended June 30, 2009, net income from continuing operations decreased \$1.2 million, as operating expenses increased faster than operating revenues.

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Wireless

The Company's Wireless segment provides digital wireless service to a portion of a four-state area covering the region from Harrisburg, York and Altoona, Pennsylvania, to Harrisonburg, Virginia, through Shenandoah PCS Company ("PCS"), a Sprint PCS Affiliate of Sprint Nextel. This segment also leases land on which it builds Company-owned cell towers, which it leases to affiliated and non-affiliated wireless service providers, throughout the same four-state area described above, through Shenandoah Mobile Company ("Mobile").

PCS receives revenues from Sprint Nextel for subscribers that obtain service in PCS's network coverage area. PCS relies on Spri