Guaranty Bancorp
Form 10-Q
July 29, 2011
Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2011

OR
o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## GUARANTY BANCORP

(Exact name of registrant as specified in its charter)

DELAWARE<br>(State or other jurisdiction of incorporation or organization)<br>\section*{1331 Seventeenth St., Suite 345}<br>Denver, CO<br>(Address of principal executive offices)<br>41-2150446<br>(I.R.S. Employer Identification Number)

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934, as amended during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer , accelerated filer and smaller reporting company in Rule 12B-2 of the Exchange Act.

| Large Accelerated Filer o | Accelerated Filer o |
| :---: | :---: |
| Non-accelerated Filer o | Smaller Reporting Company x |
| (Do not check if smaller reporting company) |  |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): Yes o No $x$

As of July 22, 2011, there were $53,232,485$ shares of the registrant $s$ voting common stock outstanding, including 1,518,625 shares of unvested stock grants and excluding 156,567 shares to be issued under its deferred compensation plan.

## TABLE OF CONTENTS

Page
Forward-Looking Statements and Factors that Could Affect Future Results ..... 3
PART I FINANCIAL INFORMATION ..... 5
ITEM 1. Unaudited Condensed Consolidated Financial Statements ..... 5
Unaudited Consolidated Balance Sheets ..... 5
Unaudited Consolidated Statements of Operations ..... 6
Unaudited Consolidated Statement of Changes in Stockholders Equity and Comprehensive Income (Loss) ..... 7
Unaudited Consolidated Statements of Cash Flows ..... 8
Notes to Unaudited Condensed Consolidated Financial Statements ..... 9
Management s Discussion and Analysis of Financial Condition and Results of Operations ..... 39
ITEM 3. Quantitative and Qualitative Disclosures About Market Risk ..... 63
ITEM 4. Controls and Procedures ..... 65
PART II OTHER INFORMATION ..... 66
ITEM 1. Legal Proceedings ..... 66
ITEM 1A. Risk Factors ..... 66
ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds ..... 66
ITEM 3. Defaults Upon Senior Securities ..... 66
ITEM 4 [Removed and Reserved] ..... 66
ITEM 5. Other Information ..... 66
ITEM 6. Exhibits ..... 69

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## Explanatory Note

On July 27, 2011, the Company and the principal holders of the Company s Series A Convertible Preferred Stock entered into a Transaction Agreement whereby the parties agreed, subject to stockholder and regulatory approval, to effectuate an accelerated mandatory conversion of the outstanding Series A Convertible Preferred Stock at a conversion price of $\$ 1.50$ per share. A further description of this transaction is included in this Quarterly Report on Form 10-Q in Note 17 of the Company s Unaudited Consolidated Financial Statements and in Part I, Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations Balance Sheet Analysis Capital Resources.

Important Information for Investors and Stockholders

The transaction will be submitted to the Company s stockholders for their consideration, and the Company will file with the SEC a proxy statement to be used to solicit stockholder approval of the proposed transaction, as well as other relevant documents concerning the Transaction. THE COMPANY S STOCKHOLDERS ARE URGED TO READ THE PROXY STATEMENT REGARDING THE PROPOSED TRANSACTION WHEN IT BECOMES AVAILABLE AND ANY OTHER RELEVANT DOCUMENTS FILED WITH THE SEC, AS WELL AS ANY AMENDMENTS OR SUPPLEMENTS TO THOSE DOCUMENTS, BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. You will be able to obtain a free copy of the proxy statement, as well as other filings containing information about the Company, at the SEC s Internet site (http://www.sec.gov). Copies of the proxy statement and the SEC filings that will be incorporated by reference in the proxy statement will also be provided to the Company s stockholders, without charge, by directing a request to: Guaranty Bancorp, 1331 17th St., Suite 345, Denver, CO 80202, Attention: Investor Relations, or by telephone at (303) 296-5563 or by email at investor.relations@gbnk.com.

## Participants in the Solicitation

The Company and its directors, executive officers and other members of its management and employees may be deemed to be participants in the solicitation of proxies from the Company s stockholders in favor of the transaction. Information concerning persons who may be deemed participants in the solicitation of the Company s stockholders under the rules of the SEC will be set forth in the proxy statement when it is filed with the SEC.

## Forward-Looking Statements and Factors that Could Affect Future Results

Certain statements contained in this Quarterly Report on Form 10-Q that are not statements of historical fact constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 (the Act ), notwithstanding that such statements are not specifically identified. In addition, certain statements may be contained in our future filings with the SEC, in press releases, and in oral and written statements made by or with our approval that are not statements of historical fact and constitute forward-looking statements within the meaning of the Act. Examples of forward-looking statements include, but are not limited to: (i) projections of revenues, expenses, income or loss, earnings or loss per share, the payment or nonpayment of dividends, capital structure and other financial items; (ii) statements of plans, objectives and expectations of the Company or its management or board of directors, including those relating to products or services; (iii) statements of future economic performance; and (iv) statements of assumptions underlying such statements. Words such as believes , anticipates, expects, intends, targeted, projected, continue, remain, will, should, may and other similar expressions are intend

## Edgar Filing: Guaranty Bancorp - Form 10-Q

forward-looking statements but are not the exclusive means of identifying such statements.

Forward-looking statements involve risks and uncertainties that may cause actual results to differ materially from those in such statements. Factors that could cause actual results to differ from those discussed in the forward-looking statements include, but are not limited to:

- Local, regional, national and international economic conditions and the impact they may have on us and our customers, and our assessment of that impact on our estimates including, but not limited to the allowance for loan losses.
- The effects of and changes in trade, monetary and fiscal policies and laws, including the interest rate policies of the Federal Open Market Committee of the Federal Reserve Board.
- The effects of the regulatory Written Agreement that the Company and its subsidiary bank, Guaranty Bank and Trust Company (the Bank ), have entered into with their regulators.
- The ability to receive regulatory approval for the Bank to declare and pay dividends to the Company.
- Changes imposed by regulatory agencies to increase our capital to a level greater than the level required for well-capitalized financial institutions, or the effect of other potential future regulatory actions against the Company or the Bank, whether through informal understandings or formal agreements entered into with regulatory agencies.
- The failure to maintain capital above the level required to be well-capitalized under the regulatory capital adequacy guidelines, the availability of capital from private or government sources, or the failure to raise additional capital as needed.
- Changes in the level of nonperforming assets and charge-offs and other credit quality measures, and their impact on the adequacy of the Bank sallowance for loan losses and the Bank s provision for loan losses.
- Changes in sources and uses of funds, including loans, deposits and borrowings, including the ability for our bank subsidiary to retain and grow core deposits, to purchase brokered deposits and maintain unsecured federal funds lines and secured lines of credits with correspondent banks.
- Inflation, interest rate, securities market and monetary supply fluctuations.
- Political instability, acts of war or terrorism and natural disasters.


## Edgar Filing: Guaranty Bancorp - Form 10-Q

- The timely development and acceptance of new products and services and perceived overall value of these products and services by customers.
- Revenues lower than expected.
- Changes in consumer spending, borrowings and savings habits.
- Competition for loans and deposits and failure to attract or retain loans and deposits.
- Changes in the financial performance and/or condition of the Bank s borrowers and the ability of the Bank s borrowers to perform under the terms of their loans and other terms of credit agreements.
- Technological changes.


## Table of Contents

- Acquisitions and greater than expected costs or difficulties related to the integration of acquired businesses.
- The ability to increase market share and control expenses.
- Changes in the competitive environment among financial or bank holding companies and other financial service providers.
- The effect of changes in laws and regulations with which the Company and the Bank must comply, including, but not limited to, any increase in FDIC insurance premiums.
- Changes in business strategy or development plans.
- Changes in the securities markets.
- The effect of changes in accounting policies and practices, as may be adopted by the regulatory agencies, as well as the Public Company Accounting Oversight Board, the Financial Accounting Standards Board and other accounting standard setters.
- Changes in the deferred tax asset valuation allowance in future quarters.
- Changes in our organization, compensation and benefit plans.
- Our ability to hire and retain qualified executive officers.
- The costs and effects of legal and regulatory developments, including the resolution of legal proceedings or regulatory or other governmental inquiries, and the results of regulatory examinations or reviews.
- Our success at managing the risks involved in the foregoing items.

Forward-looking statements speak only as of the date on which such statements are made. We do not intend to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, or to reflect the occurrence of unanticipated events.

## PART I - FINANCIAL INFORMATION

## ITEM 1. Unaudited Condensed Consolidated Financial Statements

## GUARANTY BANCORP AND SUBSIDIARIES

Unaudited Consolidated Balance Sheets

|  | June 30, 2011 |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | (Dollars in thousands) |  |  |  |
| Assets |  |  |  |  |
| Cash and due from banks | \$ | 134,896 | \$ | 141,465 |
|  |  |  |  |  |
| Securities available for sale, at fair value |  | 375,921 |  | 389,530 |
| Securities held to maturity (fair value of \$16,787 and \$12,425 at June 30, 2011 and |  |  |  |  |
| December 31, 2010) |  | 16,277 |  | 11,927 |
| Bank stocks, at cost |  | 16,608 |  | 17,211 |
| Total investments |  | 408,806 |  | 418,668 |
|  |  |  |  |  |
| Loans, net of unearned discount |  | 1,091,132 |  | 1,204,580 |
| Less allowance for loan losses |  | $(38,855)$ |  | $(47,069)$ |
| Net loans |  | 1,052,277 |  | 1,157,511 |
| Loans held for sale |  | 14,200 |  | 14,200 |
| Premises and equipment, net |  | 56,118 |  | 57,399 |
| Other real estate owned and foreclosed assets |  | 28,362 |  | 22,898 |
| Other intangible assets, net |  | 11,998 |  | 14,054 |
| Other assets |  | 40,403 |  | 43,857 |
| Total assets | \$ | 1,747,060 | \$ | 1,870,052 |
|  |  |  |  |  |
| Liabilities and Stockholders Equity |  |  |  |  |
| Liabilities: |  |  |  |  |
| Deposits: |  |  |  |  |
| Noninterest-bearing demand | \$ | 419,731 | \$ | 374,500 |
| Interest-bearing demand |  | 527,207 |  | 535,078 |
| Savings |  | 86,139 |  | 79,100 |
| Time |  | 313,106 |  | 473,673 |
| Total deposits |  | 1,346,183 |  | 1,462,351 |
| Securities sold under agreements to repurchase and federal funds purchased |  | 17,608 |  | 30,113 |
| Borrowings |  | 163,211 |  | 163,239 |
| Subordinated debentures |  | 41,239 |  | 41,239 |
| Interest payable and other liabilities |  | 13,085 |  | 12,827 |
| Total liabilities |  | 1,581,326 |  | 1,709,769 |
| Stockholders equity: |  |  |  |  |
| Preferred stock $\$ 0.001$ par value; $9 \%$ non-cumulative; 73,280 shares authorized, 69,013 shares issued and outstanding at June 30, 2011; 73,280 shares authorized, 66,025 shares issued and outstanding at December 31, 2010; liquidation preference of $\$ 69,013$ at June |  |  |  |  |
| 30, 2011; liquidation preference of \$66,025 at December 31, 2010. |  | 67,806 |  | 64,818 |
|  |  | 67 |  | 66 |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Common stock $\$ 0.001$ par value; $150,000,000$ shares authorized, $66,862,049$ voting shares
issued, 53,389,052 voting shares outstanding at June 30, 2011 (includes 1,518,625 shares
of unvested restricted stock and 156,567 shares to be issued); $65,775,467$ voting shares
issued, $53,529,950$ voting shares outstanding at December 31, 2010 (includes 1,768,186
shares of unvested restricted stock and 156,567 of shares to be issued).

| Additional paid-in capital - common stock | 619,788 | 619,443 |
| :--- | ---: | ---: |
| Shares to be issued for deferred compensation obligations | 237 | 237 |
| Accumulated deficit | $(420,643)$ | $(419,562)$ |
| Accumulated other comprehensive income (loss) | 1,038 | $(2,220)$ |
| Treasury stock, at cost, $10,922,581$ and $10,880,073$ shares, respectively | $(102,559)$ | $(102,499)$ |
| Total stockholders equity | 165,734 | 160,283 |
| Total liabilities and stockholders equity | $1,747,060$ | $\$$ |

See Notes to Unaudited Consolidated Financial Statements.

## GUARANTY BANCORP AND SUBSIDIARIES

## Unaudited Consolidated Statements of Operations

|  |  | $1{ }^{\text {ee Months }}$ | ded | , except |  | Months <br> are data) | d |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income: |  |  |  |  |  |  |  |  |
| Loans, including fees | \$ | 14,999 | \$ | 19,449 | \$ | 30,533 | \$ | 40,233 |
| Investment securities: |  |  |  |  |  |  |  |  |
| Taxable |  | 2,918 |  | 1,615 |  | 5,983 |  | 3,131 |
| Tax-exempt |  | 497 |  | 704 |  | 986 |  | 1,424 |
| Dividends |  | 163 |  | 182 |  | 329 |  | 367 |
| Federal funds sold and other |  | 86 |  | 103 |  | 175 |  | 219 |
| Total interest income |  | 18,663 |  | 22,053 |  | 38,006 |  | 45,374 |
| Interest expense: |  |  |  |  |  |  |  |  |
| Deposits |  | 1,886 |  | 3,994 |  | 4,515 |  | 8,707 |
| Securities sold under agreement to repurchase and federal funds purchased |  | 17 |  | 33 |  | 41 |  | 76 |
| Borrowings |  | 1,303 |  | 1,314 |  | 2,592 |  | 2,615 |
| Subordinated debentures |  | 710 |  | 579 |  | 1,401 |  | 1,211 |
| Total interest expense |  | 3,916 |  | 5,920 |  | 8,549 |  | 12,609 |
| Net interest income |  | 14,747 |  | 16,133 |  | 29,457 |  | 32,765 |
| Provision for loan losses |  | 1,000 |  | 8,400 |  | 3,000 |  | 12,400 |
| Net interest income, after provision for loan losses |  | 13,747 |  | 7,733 |  | 26,457 |  | 20,365 |
| Noninterest income: |  |  |  |  |  |  |  |  |
| Customer service and other fees |  | 2,386 |  | 2,254 |  | 4,700 |  | 4,468 |
| Gain (loss) on sale of securities |  | (312) |  | 1 |  | 402 |  | 15 |
| Gain on sale of loans |  |  |  | 1,196 |  |  |  | 1,196 |
| Other |  | 262 |  | 274 |  | 514 |  | 468 |
| Total noninterest income |  | 2,336 |  | 3,725 |  | 5,616 |  | 6,147 |
| Noninterest expense: |  |  |  |  |  |  |  |  |
| Salaries and employee benefits |  | 6,320 |  | 6,472 |  | 12,935 |  | 13,035 |
| Occupancy expense |  | 1,792 |  | 1,836 |  | 3,675 |  | 3,726 |
| Furniture and equipment |  | 913 |  | 967 |  | 1,807 |  | 1,943 |
| Amortization of intangible assets |  | 1,028 |  | 1,300 |  | 2,056 |  | 2,600 |
| Other real estate owned, net |  | 466 |  | 3,115 |  | 1,229 |  | 5,864 |
| Insurance and assessments |  | 966 |  | 1,825 |  | 2,191 |  | 3,637 |
| Professional fees |  | 914 |  | 739 |  | 1,822 |  | 1,616 |
| Other general and administrative |  | 2,275 |  | 2,165 |  | 4,435 |  | 4,124 |
| Total noninterest expense |  | 14,674 |  | 18,419 |  | 30,150 |  | 36,545 |
| Income (loss) before income taxes |  | 1,409 |  | $(6,961)$ |  | 1,923 |  | $(10,033)$ |
| Income tax benefit |  |  |  | $(2,607)$ |  |  |  | $(3,834)$ |
| Net income (loss) |  | 1,409 |  | $(4,354)$ |  | 1,923 |  | $(6,199)$ |
| Preferred stock dividends |  | $(1,518)$ |  | $(1,390)$ |  | $(3,004)$ |  | $(2,750)$ |
| Loss applicable to common stockholders | \$ | (109) | \$ | $(5,744)$ | \$ | $(1,081)$ | \$ | $(8,949)$ |
|  |  |  |  |  |  |  |  |  |
| Loss per common share basic: | \$ | 0.00 | \$ | (0.11) | \$ | (0.02) | \$ | (0.17) |
| Loss per common share diluted: |  | 0.00 |  | (0.11) |  | (0.02) |  | (0.17) |

Weighted average common shares

| outstanding-basic | $51,919,637$ | $51,660,603$ | $51,809,240$ | $51,633,972$ |
| :--- | :--- | :--- | :--- | :--- |
| Weighted average common shares | $51,919,637$ | $51,63,972$ |  |  |


| outstanding-diluted | $51,919,637$ | $51,660,603$ | $51,809,240$ | $51,633,972$ |
| :--- | :--- | :--- | :--- | :--- |

See Notes to Unaudited Consolidated Financial Statements.

## GUARANTY BANCORP AND SUBSIDIARIES

## Unaudited Consolidated Statements of Changes in Stockholders Equity and Comprehensive Income (Loss)



Edgar Filing: Guaranty Bancorp - Form 10-Q
See Notes to Unaudited Consolidated Financial Statements.

## GUARANTY BANCORP AND SUBSIDIARIES

## Unaudited Consolidated Statements of Cash Flows

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
|  | (In thousands) |  |  |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income (loss) | \$ | 1,923 | \$ | $(6,199)$ |
| Adjustments to reconcile net income (loss) to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization |  | 3,511 |  | 4,260 |
| Provision for loan losses |  | 3,000 |  | 12,400 |
| Stock compensation, net |  | 346 |  | 588 |
| Gain on sale of securities |  | (402) |  | (15) |
| Gain on sale of loans |  |  |  | $(1,196)$ |
| Loss, net and valuation adjustments on real estate owned |  | 824 |  | 5,044 |
| Other |  | (705) |  | (58) |
| Net change in: |  |  |  |  |
| Other assets |  | 1,456 |  | $(3,112)$ |
| Interest payable and other liabilities |  | (11) |  | 14,701 |
| Net cash provided by operating activities |  | 9,942 |  | 26,413 |
| Cash flows from investing activities: |  |  |  |  |
| Activity in available for sale securities: |  |  |  |  |
| Sales, maturities, prepayments, and calls |  | 132,437 |  | 30,819 |
| Purchases |  | $(112,874)$ |  | $(87,974)$ |
| Activity in held to maturity securities and bank stocks: |  |  |  |  |
| Maturities, prepayments and calls |  | 1,560 |  | 2,636 |
| Purchases |  | $(5,180)$ |  | $(6,485)$ |
| Loan originations and principal collections, net |  | 86,263 |  | 107,989 |
| Proceeds from sale of loans held for sale |  | 2,512 |  | 17,263 |
| Proceeds from sales of other real estate owned and foreclosed assets |  | 7,722 |  | 14,646 |
| Additions to premises and equipment |  | (174) |  | (192) |
| Net cash provided by investing activities |  | 112,266 |  | 78,702 |
| Cash flows from financing activities: |  |  |  |  |
| Net decrease in deposits |  | $(116,168)$ |  | $(149,019)$ |
| Repayment of long-term debt |  | (28) |  | (88) |
| Net change in federal funds purchased and repurchase agreements |  | $(12,505)$ |  | $(5,743)$ |
| Repurchase of common stock |  | (60) |  | (31) |
| Cash dividends on preferred stock |  | (16) |  | (16) |
| Net cash used by financing activities |  | $(128,777)$ |  | $(154,897)$ |
| Net change in cash and cash equivalents |  | $(6,569)$ |  | $(49,782)$ |
| Cash and cash equivalents, beginning of period |  | 141,465 |  | 234,483 |
| Cash and cash equivalents, end of period | \$ | 134,896 | \$ | 184,701 |

See Notes to Unaudited Consolidated Financial Statements.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements

## (1) Organization, Operations and Basis of Presentation

Guaranty Bancorp is a bank holding company registered under the Bank Holding Company Act of 1956, as amended.

Our principal business is to serve as a holding company for our subsidiaries. As of June 30, 2011, Guaranty Bancorp had a single bank subsidiary, Guaranty Bank and Trust Company, referred to as Guaranty Bank or the Bank. Please refer to the Company s annual report on Form 10-K for the year ended December 31, 2010 for information on other subsidiaries of the Company.

Reference to Bank means Guaranty Bank, and references to we or Company means Guaranty Bancorp on a consolidated basis with the Bank, if applicable. References to Guaranty Bancorp or to the holding company refer to the parent company on a stand-alone basis.

The Bank is a full-service community bank offering an array of banking products and services to the communities it serves along the Front Range of Colorado, including accepting time and demand deposits and originating commercial loans (including energy loans), real estate loans, Small Business Administration guaranteed loans and consumer loans. The Bank also provides trust services, including personal trust administration, estate settlement, investment management accounts and self-directed IRAs. Substantially all loans are secured by specific items of collateral, including business assets, consumer assets, and commercial and residential real estate. Commercial loans are generally expected to be repaid from the operating cash flows of the borrower s businesses. There are no significant concentrations of loans to any one industry or customer. However, our customers ability to repay their loans is dependent on the real estate and general economic conditions of the area, among other factors.

## (a) Basis of Presentation

The accounting and reporting policies of the Company conform to generally accepted accounting principles in the United States of America. All significant intercompany balances and transactions have been eliminated in consolidation. Our financial statements reflect all adjustments that are, in the opinion of management, necessary for a fair presentation of the financial position and results of operations for the periods presented. All such adjustments are of a normal and recurring nature. We have evaluated all subsequent events through the date the financial statements were issued.

Certain information and note disclosures normally included in consolidated financial statements prepared in accordance with generally accepted accounting principles in the United States of America have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. The interim operating results are not necessarily indicative of operating results for the year. For further information, refer to the consolidated financial statements and notes included in the Company s annual report on Form 10-K for the year ended December 31,

Edgar Filing: Guaranty Bancorp - Form 10-Q

2010. 

(b) Use of Estimates

The preparation of the consolidated financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the dates of the consolidated balance sheets and income and expense for the periods presented. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes include the assessment for impairment of certain investment securities, the allowance for loan losses, deferred tax assets and liabilities, impairment of other intangible assets, stock compensation expense and valuation of other real estate owned. Assumptions and factors used in the estimates are evaluated on an annual basis or whenever events or changes in circumstance indicate that the previous assumptions and factors have changed. The result of the analysis could result in adjustments to the estimates.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (c) Loans, loan commitments and related financial instruments

The Company extends real estate, commercial, agricultural and consumer loans to customers. A substantial portion of the loan portfolio consists of real estate and commercial loans throughout the Front Range of Colorado. The ability of the Company s borrowers to honor their contracts is dependent upon the real estate and general economic conditions prevailing in Colorado, among other factors.

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are reported at their outstanding unpaid principal balances, adjusted for charge-offs, the allowance for loan losses, and any deferred fees or costs on originated loans. Loans acquired in business combinations that have evidence of credit deterioration are recorded at the present value of expected amounts of principal and interest to be received, i.e., fair value. After acquisition, incurred losses are recognized in the allowance for loan losses. Accounting for our loans is performed consistently across all portfolio segments and classes.

A portfolio segment is defined in accounting guidance as the level at which an entity develops and documents a systematic methodology to determine its allowance for credit losses. A class is defined in accounting guidance as a group of loans having similar initial measurement attributes, risk characteristics and methods for monitoring and assessing risk.

Interest income is accrued on the unpaid principal balance. Loan origination fees, net of direct origination costs, are deferred and recognized as an adjustment of the related loan yield using the effective interest method without anticipating prepayments.

The accrual of interest on loans is discontinued (and the loan is put on nonaccrual status) at the time the loan is 90 days delinquent unless the credit is well secured and in process of collection. Consumer loans are typically charged off no later than 120 days past due. Past due status is based on the contractual terms of the loan. In all cases, loans are placed on nonaccrual or charged-off at an earlier date if collection of principal or interest is considered doubtful.

The interest on nonaccrual loans is accounted for on the cash-basis method, until qualifying for a return to the accrual basis of accounting, payments received on nonaccrual loans are applied first to the principal balance of the loan. Loans are returned to accrual status after the borrower s financial condition has improved, when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Financial instruments include off-balance sheet credit instruments, such as commitments to make loans and commercial letters of credit, issued to meet customer financing needs. The face amount for these items represents the exposure to loss, before considering customer collateral or ability to repay. Such financial instruments are recorded when they are funded.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

The Company recognizes a liability in relation to these commitments intended to represent estimated future losses on these commitments. In calculating this estimate, we consider the volume of off-balance sheet commitments, estimated utilization factors as well as risk factors determined based on the nature of the loan. Our liability for unfunded commitments is calculated quarterly with the balance presented in Other Liabilities in our Consolidated Balance Sheet.
(d) Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable incurred loan losses. The allowance for loan losses is reported as a reduction of outstanding loan balances.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management speriodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect borrowers ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

requires estimates that are susceptible to significant revision as more information becomes available. An allowance for loan losses is maintained at a level deemed appropriate by management to adequately provide for known and inherent risks in the loan portfolio and other extensions of credit. Our methodology for estimating our allowance has not changed during the current or prior annual reporting period and is consistent across all portfolio segments and classes of loans.

Loans deemed to be uncollectible are charged off and deducted from the allowance. Our loan portfolio primarily consists of non-homogeneous commercial and real estate loans where charge-offs are considered on a loan by loan basis based on the facts and circumstances, including management $s$ evaluation of collateral values in comparison to book values on real estate-dependent loans. Charge-offs on smaller balance homogenous type loans such as overdrafts and ready reserves are recognized by the time the loan in question is 90 days past due. The provision for loan losses and recoveries on loans previously charged off are added to the allowance.

The allowance consists of specific and general components. The specific component relates to loans that are individually classified as impaired. All loans are subject to individual impairment evaluation should the facts and circumstances pertinent to a particular loan suggest that such evaluation is necessary. Factors considered by management in determining impairment include payment status and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. A loan is considered impaired when, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower s prior payment record, and the amount of the shortfall in relation to the principal and interest owed. If a loan is impaired, a portion of the allowance is allocated so that the loan is reported, net, at the present value of estimated future cash flows using the loan s existing rate or at the fair value of collateral if repayment is expected solely from collateral. Troubled debt restructurings are separately identified for impairment disclosures and are measured at the present value of estimated future cash flows using the loan s effective rate at inception. If a troubled debt restructuring is considered to be a collateral dependent loan, the loan is reported, net, at the fair value of the collateral. For troubled debt restructurings that subsequently default, the Company determines the amount of reserve in accordance with the accounting policy for the allowance for loan losses.

The general component covers all other loans not identified as impaired and is based on historical losses adjusted for current factors. The historical loss component of the allowance is determined by losses recognized by portfolio segment over the preceding two years. In calculating the historical component of our allowance, we aggregate our loans into one of three portfolio segments: Real Estate, Commercial \& Industrial and Consumer \& Other. Risk factors impacting loans in each of the portfolio segments include broad deterioration of property values, reduced consumer and business spending as a result of continued high unemployment and reduced credit availability and lack of confidence in a sustainable recovery. The actual loss experience is adjusted for management s estimate of the impact of other factors based on the risks present for each portfolio segment. These other factors include consideration of the following: the overall level of concentrations and trends of substandard and watch loans, loan concentrations within a portfolio segment or division of a portfolio segment, identification of certain loan types with higher risk than other loans, existing internal risk factors and management $s$ evaluation of the impact of local and national economic conditions on each of our loan types.

## (e) Other Real Estate Owned and Foreclosed Assets

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Assets acquired through or in lieu of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. If fair value declines subsequent to foreclosure, a valuation allowance is recorded through expense. Operating revenues and expenses of such assets and reductions in the fair value of the assets are included in noninterest expense. Gains and losses on their disposition are also included in noninterest expense.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (f) Other Intangible Assets

Intangible assets acquired in a business combination are amortized over their estimated useful lives to their estimated residual values and evaluated for impairment whenever changes in circumstances indicate that such an evaluation is necessary.

Core deposit intangible assets, referred to as CDI, are recognized at the time of acquisition based on valuations prepared by independent third parties or other estimates of fair value. In preparing such valuations, variables such as deposit servicing costs, attrition rates, and market discount rates are considered. CDI assets are amortized to expense over their useful lives, which we have estimated to range from 7 years to 15 years.

## Stock Incentive Plan

The Company s Amended and Restated 2005 Stock Incentive Plan ( Plan ) provides for up to 8,500,000 grants of stock options, stock awards, stock units awards, performance stock awards, stock appreciation rights, and other equity-based awards to key employees, nonemployee directors, consultants and prospective employees. As of June 30, 2011, the Company has only granted stock awards. The Company recognizes stock compensation cost for services received in a share-based payment transaction over the required service period, generally defined as the vesting period. For awards with graded vesting, compensation cost is recognized on a straight-line basis over the requisite service period for the entire award. The compensation cost of employee and director services received in exchange for stock awards is based on the grant-date fair value of the award (as determined by quoted market prices). Stock compensation expense recognized reflects estimated forfeitures, adjusted as necessary for subsequent changes in estimates and actual forfeitures. The Company has issued stock awards that vest based on service periods from three to four years, and stock awards that vest based on performance conditions. The maximum contractual term for the performance-based share awards is December 31, 2013. As of June 30, 2011, certain performance-based restricted stock awards were expected to vest prior to the end of the contractual term, while others were not expected to vest prior to the end of the contractual term, based on current projections in comparison to performance conditions. Should these expectations change, additional expense could be recorded or reversed in future periods.
(h) Deferred Compensation Plan

The Company has a Deferred Compensation Plan (the Plan ) that previously allowed directors and certain key employees to voluntarily defer compensation prior to December 31, 2009. Due primarily to a low participation rate and the overall administration costs, the Company has not granted eligible or existing participants the ability to defer any additional compensation since January 1, 2010. Compensation expense was recorded for the deferred compensation and a related liability was recognized. Participants with deferred balances elect designated investment options for the notional investment of their deferred compensation. The recorded obligations are adjusted for deemed income or loss related to the investments selected. Participants in the Plan were given the opportunity to elect to have all or a portion of their deferred compensation earn a rate of return equal to the total return on the Company s common stock. The Plan does not provide for diversification of a participant sassets allocated to Company common stock and assets allocated to Company common stock can only be settled with a fixed number of shares of

## Edgar Filing: Guaranty Bancorp - Form 10-Q

stock. The deferred compensation obligation associated with Company common stock is classified as a component of stockholders equity and the related shares are treated as shares to be issued and are included in total shares outstanding for accounting purposes. At both June 30, 2011 and December 31, 2010, there were 156,567 shares to be issued. Subsequent changes in the fair value of the common stock are not reflected in operations or stockholders equity of the Company. Actual Company common stock held by the Company for the satisfaction of obligations of the Plan is classified as treasury stock. In December 2010, the Board approved the termination of the Company s Plan and it is expected that all remaining employee balances in the plan will be distributed in December 2011.

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

and liabilities and their respective tax bases and operating loss and tax credit carry forwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period of the enactment date.

Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of future income, taking into account applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. At June 30, 2011 and December 31, 2010, the Company had a net deferred tax asset of $\$ 12,441,000$ and $\$ 14,340,000$, respectively. . At the end of the second quarter 2011, after consideration of various tax planning strategies, the Company determined that the valuation allowance for deferred tax assets should be adjusted from $\$ 8,425,000$ to $\$ 8,075,000$.

At June 30, 2011 and December 31, 2010, the Company did not have any uncertain tax positions for which a tax benefit is disallowed under current accounting guidance. A tax position is recognized as a benefit only if it is more likely than not that the tax position would be sustained in a tax examination, with a tax examination being presumed to occur. The amount recognized is the largest amount of tax benefit that is greater than $50 \%$ likely to be realized on examination. For tax positions not meeting the more likely than not test, no tax benefit is recorded.

The Company and the Bank are subject to U.S. federal income tax and State of Colorado tax. The Company is no longer subject to examination by Federal or State taxing authorities for years before 2007 except to the extent of the amount of the 2009 carryback claim for refund filed in 2010 with respect to 2004 and 2006. At June 30, 2011 and December 31, 2010, the Company did not have any unrecognized tax benefits. The Company does not expect the amount of any unrecognized tax benefits to significantly increase in the next twelve months. The Company recognizes interest related to income tax matters as interest expense and penalties related to income tax matters as other noninterest expense. At June 30, 2011 and December 31, 2010, the Company did not have any amounts accrued for interest and/or penalties.

## (j) Derivative Financial Instruments

Management utilizes derivative financial instruments exclusively to accommodate the needs of its customers through the use of interest rate swaps. Derivative financial instruments are not used to manage interest rate risk in the Company s assets or liabilities. The Company offsets each interest rate swap to minimize its net risk exposure resulting from such transactions and accordingly has not elected to qualify for hedge accounting treatment addressed under current provisions of GAAP. All derivative financial instruments are stated at fair value in the Consolidated Statements of Condition with changes in fair value reported in current period earnings. See Note 11 for further information.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Basic loss per common share represents the loss allocable to common stockholders divided by the weighted average number of common shares outstanding during the period. When there is a loss, generally there is no difference between basic and diluted loss per common shares as any potential additional common shares are typically anti-dilutive as they decrease the loss per common share. The Company s obligation to issue shares of stock to participants in its deferred compensation plan has been treated as outstanding shares of stock in the basic earnings per common share calculation. Dilutive common shares that may be issued by the Company relate to convertible preferred stock and unvested common share grants subject to a service condition for the three and six months ended June 30, 2011 and 2010. The loss per common share has been computed based on the following:

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

|  | Three Months Ended June 30, 20112010 |  | Six Months Ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
| Average common shares outstanding | 51,919,637 | 51,660,603 | 51,809,240 | 51,633,972 |
| Effect of dilutive preferred stock(1) |  |  |  |  |
| Effect of dilutive unvested stock grants(2) |  |  |  |  |
| Average shares outstanding for calculated diluted earnings per common share | 51,919,637 | 51,660,603 | 51,809,240 | 51,633,972 |


#### Abstract

(1) The Company had 69,013 shares outstanding of convertible preferred stock at June 30, 2011 and 63,168 shares outstanding of convertible preferred stock at June 30, 2010. These shares were convertible into $38,340,556$ and $35,093,333$ shares of common stock of the Company at June 30, 2011 and June 30, 2010, respectively, based on a conversion price of $\$ 1.80$. The impact of the future conversion of these shares is anti-dilutive for the three and six months ending June 30, 2011 and 2010 due to the net loss attributable to common shareholders for those periods.


(2) The impact of unvested stock grants of $1,518,625$ and $1,221,835$ at June 30,2011 and 2010, respectively, were anti-dilutive due to the net loss attributable to common shareholders for those periods.

## (l) Recently Issued Accounting Standards

## Adoption of New Accounting Standards:

In January 2010, the FASB issued guidance requiring increased fair value disclosures. There are two components to the increased disclosure requirements set forth in the update: (1) a description of, as well as the disclosure of, the dollar amount of transfers in or out of level one or level two and (2) in the reconciliation for fair value measurements using significant unobservable inputs (level 3), a reporting entity should present separately information about purchases, sales, issuances and settlements (that is, gross amounts shall be disclosed as opposed to a single net figure). Increased disclosures regarding the transfers in/out of level one and two were required for interim and annual periods beginning after December 15, 2009. Increased disclosures regarding the level three fair value reconciliation are required for fiscal years beginning after December 15, 2010. Where necessary, we have added the required disclosures to our financial statement footnotes.

In July 2010, the FASB updated disclosure requirements with respect to the credit quality of financing receivables and the allowance for credit losses. According to the guidance, there are two levels of detail at which credit information must be presented - the portfolio segment level and class level. The portfolio segment level is defined as the level where financing receivables are aggregated in developing a company s systematic method for calculating its allowance for credit losses. The class level is the second level at which credit information will be presented and represents the categorization of financing related receivables at a slightly less aggregated level than the portfolio segment level. Companies are now required to provide the following disclosures as a result of this update: a rollforward of the allowance for credit losses at the portfolio

## Edgar Filing: Guaranty Bancorp - Form 10-Q

segment level with the ending balances further categorized according to the impairment method along with the balance reported in the related financing receivables at period end; additional disclosure of nonaccrual and impaired financing receivables by class as of period end; credit quality and past due/aging information by class as of period end; information surrounding the nature and extent of loan modifications and troubled-debt restructurings and their effect on the allowance for credit losses during the period; and detail of any significant purchases or sales of financing receivables during the period. The increased period-end disclosure requirements became effective for periods ending on or after December 15, 2010, with the exception of the additional disclosures surrounding troubled-debt restructurings, which were deferred in December 2010 in order to correspond to the expected clarification guidance to be issued with respect to troubled-debt restructurings. This expected clarification guidance was issued in April 2010, thus, the additional disclosures surrounding troubled-debt restructurings will be required for annual and interim reporting periods beginning on or after June 15, 2011. The increased disclosures for activity within a reporting period became effective for periods beginning on or after December 15,2010 . The provisions of this update expanded the Company s current disclosures with respect to the credit quality of our financing receivables in addition to our allowance for loan losses.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## Newly Issued But Not Yet Effective Accounting Standards:

In April 2011, the FASB issued an accounting standard updated to amend previous guidance with respect to troubled debt restructurings. This updated guidance is designed to assist creditors with determining whether or not a restructuring constitutes a troubled debt restructuring. In particular, additional guidance has been added to help creditors determine whether a concession has been granted and whether a debtor is experiencing financial difficulties. Both of these conditions are required to be met for a restructuring to constitute a troubled debt restructuring. The amendments in the update are effective for the first interim period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. Also of note is that the update deferred the additional required disclosures surrounding troubled debt restructurings to interim and annual periods beginning after June 15, 2011. The additional troubled debt restructuring disclosures which will be required in the third quarter 2011 include the amount and type of troubled debt restructurings which occurred during the period in addition to the amount and type of defaults of troubled debt restructurings that had been restructured in the preceding 12 months. The provisions of this update are not expected to have a material impact on the Company s financial position, results or operations or cash flows.

In May 2011, the FASB issued an accounting standards update to improve the comparability between US GAAP fair value accounting and reporting requirements and International Financial Reporting Standards (IFRS) fair value accounting and reporting requirements. Additional disclosures required by the update include: (i) disclosure of quantitative information regarding the unobservable inputs used in any fair value measurement classified as Level 3 in the fair value hierarchy in addition to an explanation of the valuation techniques used in valuing Level 3 items and information regarding the sensitivity in the valuation of Level 3 items to changes in the values assigned to unobservable inputs; (ii) categorization by level within the fair value hierarchy of items not recognized on the Statement of Financial Position at fair value but for which fair values are required to be disclosed; and (iii) instances where the fair values disclosed for non-financial assets were based on a highest and best use assumption when in fact the assets are not being utilized in that capacity. The amendments in the update are effective for interim and annual periods beginning on or after December 15, 2011. The provisions of this update are not expected to have a material impact on the Company s financial position, results or operations or cash flows.

In June 2011, the FASB issued an accounting standards update to increase the prominence of items included in Other Comprehensive Income and facilitate the convergence of US GAAP with IFRS. The update prohibits continued presentation of Other Comprehensive Income in the statement of Stockholders Equity. The update requires that all non-owner changes in stockholders equity be presented in either a single continuous statement of comprehensive income or in two separate but continuous statements. The amendments in the update are effective for interim and annual periods beginning on or after December 15,2011. The provisions of this update are only expected to change the manner in which our other comprehensive income is disclosed.

## (m) Reclassifications

Certain reclassifications of prior year balances have been made to conform to the current year presentation. These reclassifications had no impact on the Company s consolidated financial position, results of operations or net change in cash and cash equivalents.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

(2) Securities

The fair value of available for sale debt securities and the related gross unrealized gains and losses recognized in accumulated other comprehensive income (loss) were as follows at the dates presented:


| Securities available for sale: $\quad$ December 31, 2010 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |
| U.S. government agencies and government-sponsored entities | \$ | 21,770 | \$ | 20 | \$ |  | \$ | 21,750 |
| State and municipal |  | 42,138 |  | 271 |  | $(3,544)$ |  | 45,411 |
| Mortgage-backed - agency / residential |  | 310,810 |  | 3,053 |  | $(3,268)$ |  | 311,025 |
| Mortgage-backed - private / residential |  | 3,606 |  | 16 |  | (27) |  | 3,617 |
| Marketable equity |  | 1,519 |  |  |  |  |  | 1,519 |
| Other securities |  | 9,687 |  | 17 |  | (119) |  | 9,789 |
| Total securities available for sale | \$ | 389,530 | \$ | 3,377 | \$ | $(6,958)$ | \$ | 393,111 |

The carrying amount, unrecognized gains and fair value of securities held to maturity were as follows at the dates presented:


## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The amortized cost and estimated fair value of available for sale debt securities by contractual maturity at June 30, 2011 are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

|  | Available for sale (AFS) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized cost |  | Fair value |  |
| Securities available for sale: |  |  |  |  |
| Due in one year or less | \$ | 1,514 | \$ | 1,515 |
| Due after one year through five years |  | 1,916 |  | 1,982 |
| Due after five years through ten years |  | 2,457 |  | 2,592 |
| Due after ten years |  | 46,659 |  | 45,638 |
| Total AFS, excluding MBS, marketable equity and other securities |  | 52,546 |  | 51,727 |
| Mortgage-backed securities, marketable equity and other securities |  | 321,700 |  | 324,194 |
| Total securities available for sale | \$ | 374,246 | \$ | 375,921 |
|  | Held to maturity |  |  |  |
|  | Amortized cost (In thousands) Fair value |  |  |  |
| Securities held to maturity: |  |  |  |  |
| Mortgage-backed securities agency/residential |  | 16,277 | \$ | 16,787 |

The following tables present the fair value and the unrealized loss on securities that were temporarily impaired as of June 30, 2011 and December 31, 2010, aggregated by major security type and length of time in a continuous unrealized loss position:

| June 30, 2011 | Less than 12 months |  |  |  | 12 months or more |  |  |  | Total |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealized |  | Fair value |  | Unrealized losses |  |
| Description of securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal | \$ |  | \$ |  | \$ | 36,487 | \$ | (813) | \$ | 36,487 | \$ | (813) |
| Mortgage-backed securities agency/residential |  | 116,305 |  | $(1,500)$ |  |  |  |  |  | 116,305 |  | $(1,500)$ |
| Other |  | 9,150 |  | (208) |  |  |  |  |  | 9,150 |  | (208) |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Held to maturity: |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgage-backed securities agency/residential |  | 5,121 |  | (58) |  |  |  |  |  | 5,121 |  | (58) |
| Total temporarily impaired | \$ | 130,576 | \$ | $(1,766)$ | \$ | 36,487 | \$ | (813) | \$ | 167,063 | \$ | $(2,579)$ |

Edgar Filing: Guaranty Bancorp - Form 10-Q

| December 31, 2010 | Fair value |  | Unrealizedlosses |  | Fair value |  | Unrealized losses |  | Fair value |  | Unrealized losses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description of securities: |  |  |  |  |  |  |  |  |  |  |  |  |
| Available for sale: |  |  |  |  |  |  |  |  |  |  |  |  |
| State and municipal | \$ |  | \$ |  | \$ | 33,756 | \$ | $(3,544)$ | \$ | 33,756 | \$ | $(3,544)$ |
| Mortgage-backed securities agency/residential |  | 205,241 |  | $(3,268)$ |  |  |  |  |  | 205,241 |  | $(3,268)$ |
| Mortgage-backed securities private/residential |  |  |  |  |  | 952 |  | (27) |  | 952 |  | (27) |
| Other |  | 4,544 |  | (119) |  |  |  |  |  | 4,544 |  | (119) |
| Total temporarily impaired | \$ | 209,785 | \$ | $(3,387)$ | \$ | 34,708 | \$ | $(3,571)$ | \$ | 244,493 | \$ | $(6,958)$ |

In determining whether or not there is an other-than-temporary-impairment (OTTI) for debt securities, management considers many factors, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

affected by macroeconomic conditions, and (4) whether the Company has the intention to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an OTTI exists involves a high degree of subjectivity and judgment and is based on the information available to management at a point in time.

During the fourth quarter 2010, the Company recognized a pre-tax impairment charge for the other-than-temporary decline in the fair value of a single municipal bond with an amortized cost of $\$ 4.6$ million in the amount of $\$ 3.5$ million. The OTTI was related to a local non-rated municipal bond where the underlying affordable housing project was abandoned by the bond s sponsor. In determining the amount of the OTTI, the Company considered the value of the underlying property collateralizing the bond in addition to amounts that the Company felt were recoverable from the project sponsor s guarantee. The entire OTTI of $\$ 3.5$ million was recognized in the Company s 2010 earnings as we believed that it was unlikely that we would recover our original investment in the bond based on our evaluation of amounts recoverable from the property and discussions with the project s sponsor. No changes to the OTTI were taken in the first or second quarter 2011 based on management s updated assessment of this bond as of June 30, 2011.

The following table presents a rollforward of OTTI included in earnings (In thousands):

| Accumulated credit losses as of December 31, 2010 | $\$$ |
| :--- | :--- |
| Changes to credit losses recognized on securities identified as other-then-temporarily-impaired |  |
| Ending accumulated credit losses as of June 30, 2011 | $\$$ |

At June 30, 2011, there were 12 individual securities in an unrealized loss position. Of the 12 securities in an unrealized loss position at June 30 , 2011, one individual security has been in a continuous unrealized loss position for 12 months or longer. Management has evaluated this security in addition to the remaining 11 securities in an unrealized loss position and has determined that the decline in value since their purchase dates is primarily attributable to changes in market interest rates. At June 30, 2011, the Company did not intend to sell any of the 12 securities in an unrealized loss position and did not consider it likely that it would be required to sell any of the securities in question prior to recovery in their fair value. The 12 securities in an unrealized loss position do not include the single security for which the $\$ 3.5$ million OTTI was taken, as that particular security had previously been marked down to its estimated fair value and that estimate of fair value did not change during the first or second quarter of 2011.

All of the Bank s agency and mortgage-backed securities are backed by either a U.S. Government agency or government-sponsored agency, except for one private-label mortgage-backed security with a total fair value of $\$ 0.9$ million. This private-label security is a senior tranche that is rated AAA at June 30, 2011.

The Bank s municipal bond securities have all been rated investment grade or higher by various rating agencies or have been subject to an annual internal review process by management. This annual review process for non-rated securities considers a review of the issuers current financial statements, including the related cash flows and interest payments.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

At June 30, 2011, there was a security of a single issuer with a book value of $\$ 37,300,000$, or approximately $22.5 \%$ of stockholders equity. This security is a hospital revenue bond, funded by revenues from a hospital within the Company s footprint. This amortizing tax-exempt bond carries an interest rate of $4.75 \%$ and a maturity of December 1, 2031. At June 30, 2011, the bond had an unrealized loss of approximately $\$ 0.8$ million, or $2.2 \%$ of book value. In addition to its annual review of nonrated municipal bonds completed in the fourth quarter 2010, the Company reviews the financial statements of the hospital quarterly. To date, the bond has paid principal and interest in accordance with its contractual terms.

We concluded that the unrealized loss positions on securities is a result of the level of market interest rates and not a result of the underlying issuers ability to repay. Accordingly, we did not recognize any additional OTTI on the securities in our investment portfolio in 2011.

Edgar Filing: Guaranty Bancorp - Form 10-Q

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

(3) Loans

A summary of net loans held for investment by loan type at the dates indicated is as follows:
$\left.\begin{array}{l|rr} & \begin{array}{c}\text { June 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

Activity in the allowance for loan losses for the period indicated is as follows:

|  | ee Month |  |  |  |  | Six Months Ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | (In thousands) |  |  | $2011$ |  | 2010 |
| Balance, beginning of period | \$ | 46,879 | \$ | 52,015 | \$ | 47,069 | \$ | 51,991 |
| Provision for loan losses |  | 1,000 |  | 8,400 |  | 3,000 |  | 12,400 |
| Loans charged-off |  | $(9,997)$ |  | $(13,918)$ |  | $(12,847)$ |  | $(18,189)$ |
| Recoveries on loans previously charged-off |  | 973 |  | 369 |  | 1,633 |  | 664 |
| Balance, end of period | \$ | 38,855 | \$ | 46,866 | \$ | 38,855 | \$ | 46,866 |

Our additional disclosures relating to loans and the allowance for loan losses are broken out into two subsets, portfolio segment and class. The portfolio segment level is defined as the level where financing receivables are aggregated in developing the Company s systematic method for calculating its allowance for credit losses. The class level is the second level at which credit information will be presented and represents the categorization of financing related receivables at a slightly less aggregated level than the portfolio segment level.

Edgar Filing: Guaranty Bancorp - Form 10-Q

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The following table provides detail for the ending balances in the Company s allowance for loan losses and loans held for investment broken down by portfolio segment as of the dates indicated. In addition, the table also provides a rollforward by portfolio segment of our allowance for loan losses for the current period only. The detail provided for the amount of our allowance for loan losses and loans individually versus collectively evaluated for impairment (i.e., the general component versus the specific component of the allowance for loan losses) correspond to the Company s systematic methodology for estimating its allowance for loan losses.

|  | Real Estate |  | Consumer and Installment |  | Commercial \& Industrial and Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| Balance as of December 31, 2010 | \$ | 39,474 | \$ | 252 | \$ | 7,343 | \$ | 47,069 |
| Charge-offs |  | $(11,946)$ |  | (72) |  | (829) |  | $(12,847)$ |
| Recoveries |  | 1,519 |  | 29 |  | 85 |  | 1,633 |
| Provision |  | 3,292 |  | 3 |  | (295) |  | 3,000 |
| Balance as of June 30, 2011 | \$ | 32,339 | \$ | 212 | \$ | 6,304 | \$ | 38,855 |
| Balances at June 30, 2011: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 3,224 | \$ |  | \$ | 953 | \$ | 4,177 |
| Collectively evaluated |  | 29,115 |  | 212 |  | 5,351 |  | 34,678 |
| Total | \$ | 32,339 | \$ | 212 | \$ | 6,304 | \$ | 38,855 |
|  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 40,179 | \$ | 20 | \$ | 3,618 | \$ | 43,817 |
| Collectively evaluated |  | 846,637 |  | 5,349 |  | 195,329 |  | 1,047,315 |
| Total | \$ | 886,816 | \$ | 5,369 | \$ | 198,947 | \$ | 1,091,132 |
|  |  |  |  |  |  |  |  |  |
| Balances at December 31, 2010: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Allowance for Loan Losses |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 5,826 | \$ | 1 | \$ | 832 | \$ | 6,659 |
| Collectively evaluated |  | 33,648 |  | 251 |  | 6,511 |  | 40,410 |
| Total | \$ | 39,474 | \$ | 252 | \$ | 7,343 | \$ | 47,069 |
|  |  |  |  |  |  |  |  |  |
| Loans |  |  |  |  |  |  |  |  |
| Individually evaluated | \$ | 66,942 | \$ | 49 | \$ | 10,630 | \$ | 77,621 |
| Collectively evaluated |  | 888,303 |  | 6,288 |  | 232,368 |  | 1,126,959 |
| Total | \$ | 955,245 | \$ | 6,337 | \$ | 242,998 | \$ | 1,204,580 |

The following table details key information regarding the Company simpaired loans at the dates indicated:

## Edgar Filing: Guaranty Bancorp - Form 10-Q

|  |  | June 30, <br> $\mathbf{2 0 1 1}$ | December 31, <br> $\mathbf{2 0 1 0}$ |  |
| :--- | :---: | :---: | :---: | :---: | ---: |
| (In thousands) |  |  |  |  |

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The following table provides additional detail of impaired loans broken out according to class as of the dates indicated.

| June 30, 2011 | $\begin{gathered} \text { Recorded } \\ \text { Investment(1) } \end{gathered}$ |  | Unpaid Balance(2) |  | Related Allowance (In thousands) |  | Average Recorded Investment YTD |  | Interest Income Recognized YTD(3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance: |  |  |  |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | 24,117 | \$ | 36,171 | \$ |  | \$ | 23,972 | \$ |  |
| Construction Loans |  | 418 |  | 2,502 |  |  |  | 279 |  |  |
| Commercial Loans |  | 1,983 |  | 2,108 |  |  |  | 8,620 |  |  |
| Consumer Loans |  | 1,820 |  | 2,169 |  |  |  | 2,011 |  |  |
| Other |  | 711 |  | 929 |  |  |  | 1,244 |  |  |
| Total | \$ | 29,049 | \$ | 43,879 | \$ |  | \$ | 36,126 | \$ |  |
| Impaired loans with a related allowance: |  |  |  |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | 9,951 | \$ | 10,689 | \$ | 2,666 | \$ | 21,102 | \$ |  |
| Construction Loans |  |  |  |  |  |  |  |  |  |  |
| Commercial Loans |  | 3,183 |  | 3,351 |  | 1,081 |  | 3,695 |  |  |
| Consumer Loans |  | 334 |  | 334 |  | 136 |  | 112 |  |  |
| Other |  | 1,300 |  | 1,373 |  | 294 |  | 830 |  |  |
| Total | \$ | 14,768 | \$ | 15,747 | \$ | 4,177 | \$ | 25,739 | \$ |  |
| Total Impaired Loans |  |  |  |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | 34,068 | \$ | 46,860 | \$ | 2,666 | \$ | 45,074 | \$ |  |
| Construction Loans |  | 418 |  | 2,502 |  |  |  | 279 |  |  |
| Commercial Loans |  | 5,166 |  | 5,459 |  | 1,081 |  | 12,315 |  |  |
| Consumer Loans |  | 2,154 |  | 2,503 |  | 136 |  | 2,123 |  |  |
| Other |  | 2,011 |  | 2,302 |  | 294 |  | 2,074 |  |  |
| Total impaired loans | \$ | 43,817 | \$ | 59,626 | \$ | 4,177 | \$ | 61,865 | \$ |  |


| December 31, 2010 | Recorded Investment(1) |  | $\begin{gathered} \text { Unpaid } \\ \text { Balance(2) } \end{gathered}$ |  | Related Allowance (In thousands) | Average <br> Recorded <br> Investment YTD |  | Interest <br> Income <br> Recognized <br> YTD(3) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance: |  |  |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | 33,498 | \$ | 42,132 | \$ | \$ | 26,865 | \$ |  |
| Construction Loans |  |  |  | 2,084 |  |  | 5,593 |  |  |
| Commercial Loans |  | 16,639 |  | 18,811 |  |  | 10,823 |  |  |
| Consumer Loans |  | 2,082 |  | 2,620 |  |  | 1,313 |  |  |
| Other |  | 2,167 |  | 2,420 |  |  | 1,906 |  |  |
| Total | \$ | 54,386 | \$ | 68,067 | \$ | \$ | 46,500 | \$ |  |

Edgar Filing: Guaranty Bancorp - Form 10-Q

| Impaired loans with a related allowance: |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Residential Real Estate | \$ | 20,482 | \$ | 21,316 | \$ | 5,723 | \$ | 18,596 | \$ |
| Construction Loans |  |  |  |  |  |  |  | 758 |  |
| Commercial Loans |  | 2,753 |  | 2,803 |  | 935 |  | 2,734 |  |
| Consumer Loans |  |  |  | 1 |  | 1 |  | 15 |  |
| Other |  |  |  |  |  |  |  | 33 |  |
| Total | \$ | 23,235 | \$ | 24,120 | \$ | 6,659 | \$ | 22,136 | \$ |
| Total Impaired Loans |  |  |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | 53,980 | \$ | 63,448 | \$ | 5,723 | \$ | 45,461 | \$ |
| Construction Loans |  |  |  | 2,084 |  |  |  | 6,351 |  |
| Commercial Loans |  | 19,392 |  | 21,614 |  | 935 |  | 13,557 |  |
| Consumer Loans |  | 2,082 |  | 2,621 |  | 1 |  | 1,328 |  |
| Other |  | 2,167 |  | 2,420 |  |  |  | 1,939 |  |
| Total impaired loans | \$ | 77,621 | \$ | 92,187 | \$ | 6,659 | \$ | 68,636 | \$ |

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

(1)The recorded investment represents customer balances net of any partial charge-offs recognized on the loans, net of any deferred fees and costs. As nearly all of our impaired loans at June 30, 2011 are on nonaccrual status, recorded investment excludes any insignificant amount of accrued interest receivable on loans 90 days or more past due and still accruing.
(2)The unpaid balance represents the recorded balance prior to any partial charge-offs.
(3)Interest income recognized year-to-date may exclude an insignificant amount of interest income on matured loans that are 90 days or more past due, but that are still accruing as they are in the process of being renewed.

The following table is a summary of nonaccrual loans and loans past due 90 days still on accrual status:

|  | June 30, 2011 |  |  | $\begin{gathered} \text { December 31, } \\ 2010 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |
| Nonaccrual loans | \$ | 42,142 | \$ | 74,304 |
| Loans past due over 90 days still on accrual | \$ | 1,675 | \$ | 3,317 |

The book balance of troubled debt restructurings at June 30, 2011 and December 31, 2010 was $\$ 13.3$ million and $\$ 23.6$ million, respectively. Approximately $\$ 0.4$ million and $\$ 1.3$ million in specific reserves have been established with respect to these loans as of June 30, 2011 and December 31, 2010, respectively. As of June 30, 2011 and December 31, 2010, the Company had no additional amounts committed on any loan classified as a troubled debt restructuring.

The following table is a summary of interest recognized and cash-basis interest earned on impaired loans:


The gross year-to-date interest income that would have been recorded in the current period had the nonaccrual loans been current in accordance with their original terms was $\$ 1,812,000$ for the six months ending June 30, 2011 and $\$ 2,597,000$ for the six months ending June 30, 2010.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The following table summarizes our past due loans by class as of the dates indicated:

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| June 30, 2011 | 30-89 Days <br> Past Due | 90 Days + <br> Past Due <br> and Still <br> Accruing | Non- <br> Accrual <br> Loans <br> (In thousands) | Total Past <br> Due | Total <br> Loans |  |  |  |
| Commercial and Residential Real | $\$$ | 1,624 | $\$$ | 1,573 | $\$$ | 32,495 | $\$$ | 35,692 |


| December 31, 2010 | $\begin{gathered} \text { 30-89 Days } \\ \text { Past Due } \end{gathered}$ |  | 90 Days + <br> Past Due <br> and Still <br> Accruing |  | Non- <br> Accrual <br> Loans <br> (In thousands) |  | Total Past Due |  | Total <br> Loans |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial and Residential Real Estate | \$ | 13,273 | \$ | 2,124 | \$ | 51,857 | \$ | 67,254 | \$ | 679,864 |
| Construction Loans |  |  |  |  |  |  |  |  |  | 57,265 |
| Commercial Loans |  | 6,349 |  | 953 |  | 18,438 |  | 25,740 |  | 350,194 |
| Consumer Loans |  | 605 |  | 240 |  | 1,842 |  | 2,687 |  | 79,316 |
| Other |  | 1,328 |  |  |  | 2,167 |  | 3,495 |  | 37,941 |
| Total | \$ | 21,555 | \$ | 3,317 | \$ | 74,304 | \$ | 99,176 | \$ | 1,204,580 |

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. The Company uses the following definitions for risk ratings, which are consistent with the definitions used in supervisory guidance:

Special Mention. Loans classified as special mention have a potential weakness that deserves management s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution scredit position at some future date.

Substandard. Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful. Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans.

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The following table provides detail for the risk category of loans by class of loans based on the most recent analysis performed as of the dates indicated:

| June 30, 2011 | Commercial <br> \& Residential <br> Real Estate |  | Construction |  | CommercialLoans |  | $\begin{aligned} & \text { Consumer } \\ & \text { sands) } \end{aligned}$ |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$ | 613,662 | \$ | 45,003 | \$ | 242,262 | \$ | 71,036 | \$ | 34,358 | \$ | 1,006,321 |
| Special Mention |  | 1,910 |  |  |  | 1,670 |  | 99 |  | 1,057 |  | 4,736 |
| Substandard |  | 59,711 |  | 418 |  | 15,058 |  | 3,775 |  | 2,657 |  | 81,619 |
| Doubtful |  |  |  |  |  |  |  |  |  |  |  |  |
| Subtotal |  | 675,283 |  | 45,421 |  | 258,990 |  | 74,910 |  | 38,072 |  | 1,092,676 |
| Less: Unearned Discount |  | (954) |  | (64) |  | (366) |  | (106) |  | (54) |  | $(1,544)$ |
| Loans, net of unearned discount | \$ | 674,329 | \$ | 45,357 | \$ | 258,624 | \$ | 74,804 | \$ | 38,018 | \$ | 1,091,132 |


| December 31, 2010 | Commercial \& Residential Real Estate |  | Construction |  | Commercial Loans |  | Consumer ands) |  | Other |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pass | \$ | 589,301 | \$ | 57,351 | \$ | 290,573 | \$ | 75,999 | \$ | 33,896 | \$ | 1,047,120 |
| Special Mention |  | 7,589 |  |  |  | 22,295 |  | 1 |  | 594 |  | 30,479 |
| Substandard |  | 84,006 |  |  |  | 37,858 |  | 3,435 |  | 3,508 |  | 128,807 |
| Doubtful |  |  |  |  |  |  |  |  |  |  |  |  |
| Subtotal |  | 680,896 |  | 57,351 |  | 350,726 |  | 79,435 |  | 37,998 |  | 1,206,406 |
| Less: Unearned Discount |  | $(1,032)$ |  | (86) |  | (532) |  | (119) |  | (57) |  | $(1,826)$ |
| Loans, net of unearned discount | \$ | 679,864 | \$ | 57,265 | \$ | 350,194 | \$ | 79,316 | \$ | 37,941 | \$ | 1,204,580 |

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (4) Other Real Estate Owned

Changes in the carrying amount of the Company s other real estate owned for June 30, 2011 and June 30, 2010 were as follows (in thousands):

| Balance as of December 31, 2009 | $\$$ | 37,192 |
| :--- | :---: | :---: |
| Additions to OREO |  | 12,796 |
| Sales Proceeds |  | $(14,646)$ |
| Losses and write-downs, net of gains | $\$$ | $(5,044)$ |
| Balance as of June 30, 2010 | $\$$ | 30,298 |
| Balance as of December 31, 2010 |  | 14,010 |
| Additions to OREO |  | $(7,722)$ |
| Sales Proceeds | $\$$ | $(824)$ |
| Losses and write-downs, net of gains | $\$$ | 28,362 |

Expenses related to foreclosed assets include:

|  | Mon |  |  |  |  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |  | 2011 |  | 2010 |  |
|  |  |  | (In thousands) |  |  |  |  |  |  |
| Write-downs, net of gains on sales | \$ | 278 | \$ | 2,413 | \$ |  | 824 | \$ | 5,044 |
| Operating expenses, net of rental income |  | 188 |  | 702 |  |  | 405 |  | 820 |
| Total expenses related to foreclosed assets | \$ | 466 | \$ | 3,115 | \$ |  | 1,229 | \$ | 5,864 |

## (5) Other Intangible Assets

Other intangible assets with definite lives are amortized over their respective estimated useful lives to their estimated residual values. The amortization expense represents the estimated decline in the value of the underlying customer deposits acquired through past acquisitions. As of June 30, 2011 and December 31, 2010, the Company s only intangible asset was its Core Deposit Intangible.

The following table presents the gross amounts of core deposit intangible assets and the related accumulated amortization at the dates indicated:

## Edgar Filing: Guaranty Bancorp - Form 10-Q

$\left.\begin{array}{lccccc} & \text { Useful life } & & \begin{array}{c}\text { June 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right)$

Following is the aggregate amortization expense recognized in each period:

(6) Borrowings

At June 30, 2011, our outstanding borrowings were $\$ 163,211,000$ as compared to $\$ 163,239,000$ at December 31, 2010. These borrowings at June 30, 2011 consisted of term notes at the Federal Home Loan Bank ( FHLB ). We also maintain a line of credit at the FHLB. However, as of June 30, 2011 and December 31, 2010, there was no balance outstanding on this line of credit.

The Bank has executed a specific pledging and security agreement with the FHLB in the amount of \$335,407,000 at June 30, 2011 and $\$ 368,361,000$ at December 31, 2010, which encompasses certain loans and

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

securities as collateral for these borrowings. The maximum credit allowance for future borrowings, including term notes and the line of credit, was $\$ 172,195,000$ at June 30, 2011 and $\$ 205,122,000$ at December 31, 2010.

The interest rate on the line of credit varies with the federal funds rate, and was $0.20 \%$ at June 30,2011 . The term notes have fixed interest rates that range from $2.52 \%$ to $6.22 \%$, with a weighted average rate of $3.17 \%$.

Subordinated Debentures and Trust Preferred Securities

The Company had a $\$ 41,239,000$ aggregate balance of subordinated debentures outstanding with a weighted average cost of $5.87 \%$ as of both June 30, 2011 and December 31, 2010. The subordinated debentures were issued in four separate series. Each issuance has a maturity of thirty years from its date of issue. The subordinated debentures were issued to trusts established by the Company ( Trusts ), which in turn issued $\$ 40$ million of trust preferred securities. Generally and with certain limitations, the Company is permitted to call the debentures subsequent to the first five or ten years, as applicable, after issue if certain conditions are met, or at any time upon the occurrence and continuation of certain changes in either the tax treatment or the capital treatment of the Trusts, the debentures or the preferred securities. As of June 30, 2011, the Company was in compliance with all financial covenants of these subordinated debentures.

Under the terms of each subordinated debentures agreement, the Company has the ability to defer interest on the debentures for a period of up to sixty months as long as it is in compliance with all covenants of the agreement. On July 31, 2009, the Company notified the trustees of the four trusts that it would defer interest on all four of its subordinated debentures. Such a deferral is not an event of default under each subordinated debentures agreement and interest on the debentures continues to accrue during such deferral period. Prior to paying any interest on the subordinated debentures, the Company must obtain prior written approval from the Federal Reserve Bank of Kansas City under the terms of its Written Agreement.

The Company is not considered the primary beneficiary of these Trusts (variable interest entities), therefore the trusts are not consolidated in the Company s financial statements, but rather the subordinated debentures are shown as a liability. The Company s investment in the common stock of each Trust is included in other assets in the consolidated balance sheets.

Although the securities issued by each of the Trusts are not included as a component of stockholders equity in the consolidated balance sheets, the securities are treated as capital for regulatory purposes. Specifically, under applicable regulatory guidelines, the $\$ 40$ million of securities issued by the trusts, along with the $\$ 67.8$ million of $9 \%$ Series A Convertible Preferred Stock, qualify as Tier 1 capital up to a maximum of $25 \%$ of capital on an aggregate basis. Any amount that exceeds $25 \%$ qualifies as Tier 2 capital. At June 30, 2011, approximately $\$ 29.8$ million of the combined $\$ 107.8$ million of the Trusts securities and preferred stock outstanding qualified as Tier 1 capital. The remaining $\$ 78.0$ million is treated as Tier 2 capital.

The Board of Governors of the Federal Reserve System, which is the holding company s banking regulator, has promulgated a modification of the capital regulations affecting restricted core capital elements, including trust preferred securities and cumulative preferred stock. Under this modification, beginning March 31, 2011, the Company was required to use a more restrictive formula to determine the amount of restricted core capital elements that could be included in regulatory Tier 1 capital. Under the current regulations, the Company is allowed to include in Tier 1 capital an amount of restricted core capital elements equal to no more than $25 \%$ of the sum of all qualifying core capital elements, including qualifying restricted core capital elements. For purposes of both Tier 1 capital and the $25 \%$ limitation, certain intangibles, including core deposit intangibles, net of any related deferred income tax liability are deducted. The adoption of this modification did not have a material impact on the inclusion of our restricted core capital elements for purposes of Tier 1 capital.

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act, certain trust preferred securities will no longer be eligible to be included as Tier 1 capital for regulatory purposes. However, an exception to this statutory prohibition applies to securities issued prior to May 19, 2010 by bank holding companies with less than $\$ 15$ billion of total assets. As we have less than $\$ 15$ billion in total assets and had issued all of our trust preferred securities prior to May 19,2010 , our trust preferred securities will continue to be eligible to be treated as Tier 1 capital, subject to other rules and limitations.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The Guaranty Capital Trust III trust preferred issuance on June 30, 2003, became callable at each quarterly interest payment date starting on July 7, 2008. The CenBank Trust III trust preferred issuance became callable at each quarterly interest payment date starting on April 15, 2009. The CenBank Trust I trust preferred issuance became callable semi-annually starting on September 7, 2010. The CenBank Trust II trust preferred issuance became callable semi-annually starting on February 22, 2011. The Company has not called any of its trust preferred issuances on their respective call dates. Under the terms of the Written Agreement, regulatory approval is required prior to the call of any trust preferred issuance.

The following table summarizes the terms of each subordinated debenture issuance at June 30, 2011 (dollars in thousands):

|  | Date Issued | Amount |  | Maturity <br> Date | Next Call Date | Fixed or Variable | Rate Adjuster | Current | Next Rate Reset Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CenBank Trust I | 9/7/2000 | \$ | 10,310 | 9/7/2030 | 9/7/2011 | Fixed | N/A | 10.60\% | N/A |
| CenBank Trust II | 2/22/2001 |  | 5,155 | 2/22/2031 | 8/22/2011 | Fixed | N/A | 10.20\% | N/A |
| CenBank Trust III | 4/8/2004 |  | 15,464 | 4/15/2034 | 7/15/2011 | Variable | LIBOR + 2.65\% | 2.93\% | 7/15/2011 |
| Guaranty Capital Trust |  |  |  |  |  |  |  |  |  |
| III | 6/30/2003 |  | 10,310 | 7/7/2033 | 7/7/2011 | Variable | LIBOR + 3.10\% | 3.38\% | 7/7/2011 |

## (8) Commitments

The Bank is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, stand-by letters of credit and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Bank s exposure to credit loss is represented by the contractual amount of these commitments. The Bank follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At the dates indicated, the following financial instruments were outstanding whose contract amounts represented credit risk:

|  | June 30, <br> 2011 | December 31, <br> 2010 |
| :--- | :---: | :---: | :---: |
| Commitments to extend credit: |  |  |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

| Variable | $\$$ | 233,956 | $\$$ | 214,442 |
| :--- | :--- | ---: | ---: | ---: |
| Fixed | $\$$ | 32,041 | $\$$ | 23,169 |
| Total commitments to extend credit | 265,997 | $\$$ | 237,611 |  |
|  | $\$$ | 12,932 | $\$$ | 13,888 |

At June 30, 2011, the rates on the fixed rate commitments to extend credit ranged from 2.09 to $8.25 \%$.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Some of the commitments may expire without being drawn upon. Therefore, the total commitment amounts do not necessarily represent future cash requirements. Off-balance sheet risk to credit loss exists up to the face amount of these instruments, although material losses are not anticipated. The same credit policies are used to make such commitments as are used for loans, including obtaining collateral, if necessary, at exercise of the commitment.

Commitments to extend credit under overdraft protection agreements are commitments for possible future extensions of credit to existing deposit customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Company is committed.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

Stand-by letters of credit are conditional commitments issued by the Bank to guarantee the performance of a customer to a third party. Those letters of credit are primarily issued to support public and private borrowing arrangements. Essentially all letters of credit issued have expiration dates within one year. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers. The Bank generally holds collateral supporting those commitments if deemed necessary.

The Bank enters into commercial letters of credit on behalf of its customers who authorize a third party to draw drafts on the Bank up to a stipulated amount and with specific terms and conditions. A commercial letter of credit is a conditional commitment on the part of the Bank to provide payment on drafts drawn in accordance with the terms of the commercial letter of credit.

## (9) Fair Value Measurements and Fair Value of Financial Instruments

Fair value is the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. There are three levels of inputs that may be used to measure fair values:

Basis of Fair Value Measurement:

Level 1 - Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets.

Level 2 - Significant other observable inputs other than Level 1 prices such as quoted prices in markets that are not active, quoted prices for similar assets, or other inputs that are observable, either directly or indirectly, for substantially the full term of the asset.

Level 3 - Prices or valuation techniques that require inputs that are both significant to the fair value measurement and are unobservable (i.e., supported by little or no market activity).

A financial instrument $s$ level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

The fair values of securities available for sale are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities (Level 2 inputs).

The fair value of loans held for sale is based upon binding contracts and quotes from third party investors (Level 2 inputs).

Impaired loans are evaluated and valued at the time the loan is identified as impaired, at the lower of cost or fair value. Fair value is measured based on the value of the collateral securing these loans and is classified at a Level 3 in the fair value hierarchy. Collateral may be real estate and/or business assets including equipment, inventory and/or accounts receivable and is valued based on appraisals performed by qualified licensed appraisers hired by the Company. Appraised and reported values may be discounted based on management s historical knowledge, changes in market conditions from the time of valuation, and/or management s expertise and knowledge of the client and client s business. Such discounts are typically significant and result in a Level 3 classification of the inputs for determining fair value. Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

The fair value of derivatives is generally derived from market-observable data such as interest rates, volatilities, and information derived from or corroborated by that market-observable data, which generally fall into Level 2 inputs. However, a significant input into the fair value of the derivatives is a credit valuation adjustment, which uses credit spreads that are typically derived by management or obtained from a third party data provider that

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

provides an implied credit spread for public entities. As a result, the credit spreads are generally unobservable to the market, rendering them a Level 3 input.

Level 3 is for positions that are not traded in active markets or are subject to transfer restrictions, and/or where valuations are adjusted to reflect illiquidity and/or non-transferability. Such adjustments are generally based on available market evidence. In the absence of such evidence, management $s$ best estimate is used. Management s best estimate consists of both internal and external support on the Level 3 investment. Internal cash flow models using a present value formula along with indicative exit pricing obtained from broker/dealers were used to determine the fair value for the Level 3 investment. Subsequent to inception, management only changes Level 3 inputs and assumptions when corroborated by evidence such as transactions in similar instruments, completed or pending third-party transactions in the underlying investment or comparable entities, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt markets, and changes in financial ratios or cash flows.

## Financial Assets and Liabilities Measured on a Recurring Basis

Assets and liabilities measured at fair value on a recurring basis are summarized below:

|  | Quoted Prices in <br> Active Markets <br> for Identical <br> Assets (Level 1) | Significant <br> Other Observable <br> Inputs <br> (Level 2) | Significant <br> Unobservable <br> (Inputs thousands) <br> (Level 3) |  | Balance |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

There were no transfers of financial assets and liabilities among Level 1, Level 2 and Level 3 during 2011.

See Note 11, Derivatives and Hedging Activity, for further discussion of the valuation of the derivatives as of June 30, 2011.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

The table below presents a reconciliation and income statement classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and six months ended June 30, 2011:


For the three and six months ended June 30, 2011, the entire amount of other comprehensive income (loss) for assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) consisted of changes in unrealized gains (losses).

## Financial Assets and Liabilities Measured on a Nonrecurring Basis

The following represent impaired loans measured at fair value on a non-recurring basis as of June 30, 2011 and December 31, 2010. The valuation methodology used to measure the fair value of these loans is described earlier in the Note.

|  | Quoted Prices in Active Markets for Identical Assets (Level 1) |  | Significant Other Observable Inputs (Level 2) | an | ant <br> able <br> vel 3) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets at June 30, 2011 |  |  |  |  |  |  |  |
| Impaired loans: |  |  |  |  |  |  |  |
| Commercial and Residential Real Estate | \$ | \$ |  | \$ | 12,451 | \$ | 12,451 |
| Construction $\$$ |  |  |  |  |  |  |  |
| Commercial |  |  |  |  | 2,102 |  | 2,102 |
| Consumer |  |  |  |  | 882 |  | 882 |
| Other |  |  |  |  | 1,324 |  | 1,324 |
| Total impaired loans | \$ | \$ |  | \$ | 16,759 | \$ | 16,759 |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

| Loans held for sale | $\$$ | $\$$ | $\$$ | 14,200 | $\$$ | 14,200 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Assets at December 31, 2010 |  |  |  |  |  |  |
| Impaired loans | $\$$ | $\$$ | $\$$ | 28,749 | $\$$ | 28,749 |
| Loans held for sale | $\$$ | $\$$ | $\$$ | 14,200 | $\$$ | 14,200 |

Total impaired loans, which are usually measured for impairment using the fair value of collateral, had a carrying amount of $\$ 39,640,000$ at June 30, 2011 (after netting a $\$ 4,177,000$ specific valuation allowance included in the allowance for loan losses) of which $\$ 16,759,000$ was carried at fair value (after netting a $\$ 4,177,000$ specific valuation allowance included in the allowance for loan losses) and $\$ 22,881,000$ was carried at cost. The $\$ 16,759,000$ of impaired loans carried at fair value were carried at fair value as a result of either a partial charge-off or the aforementioned specific valuation allowance. There have been $\$ 15,809,000$ of cumulative partial charge-offs through June 30,2011 on these impaired loans carried at fair value. The impaired loans carried at cost at June 30, 2011 were carried at cost as the fair value of the collateral on these loans exceeded the book value for each individual credit. Charge-offs and changes in specific valuation allowances during 2011 on impaired loans carried at

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

fair value at June 30, 2011 resulted in an additional specific provision for loan losses of $\$ 1,066,000$ during the second quarter 2011 and $\$ 8,733,000$ for the six months ended June 30 , 2011. This specific provision was partially offset by a $\$ 5,733,000$ reduction to the general component of the allowance for loan losses.

Loans held for sale, which are carried at the lower of cost or fair value, were carried at the fair value of $\$ 14,200,000$ as of June 30,2011 and December 31, 2010. As of June 30, 2011 and December 31, 2010, a single commercial real estate loan consisting of an outstanding balance of $\$ 24,351,000$, less charge-offs, represented the balance in Loans held for sale.

At December 31, 2010, impaired loans had a carrying amount of \$70,962,000 (after netting the $\$ 6,659,000$ specific valuation allowance) of which $\$ 28,749,000$ was carried at fair value (after netting the aforementioned $\$ 6,659,000$ specific valuation allowance) and $\$ 42,213,000$ were carried at cost. The $\$ 28,749,000$ of impaired loans carried at fair value were carried at fair value as a result of either a partial charge-off or the aforementioned specific valuation allowance. There were $\$ 14,566,000$ of cumulative partial charge-offs at December 31, 2010. The impaired loans carried at cost at December 31, 2010, were carried at cost as the fair value of the collateral on these loans exceeded the book value for each individual credit.

Impaired loans are reviewed and evaluated on at least a quarterly basis for additional impairment and adjusted accordingly, based on the same factors identified above.

## Nonfinancial Assets and Liabilities Measured on a Nonrecurring Basis

Nonfinancial assets and liabilities measured at fair value on a nonrecurring basis are summarized below:

|  | Quoted Prices in <br> Active Markets <br> for Identical <br> Assets (Level 1) | Significant <br> Other <br> Observable <br> Inputs <br> (Level 2) <br> (In thousands) | Significant <br> Unobservable <br> Inputs <br> (Level 3) |  | Balance |
| :--- | :--- | :---: | :--- | :--- | :--- |

Assets at December 31, 2010

## Edgar Filing: Guaranty Bancorp - Form 10-Q

| Other real estate owned and <br> foreclosed assets | $\$$ | $\$$ | $\$$ | 22,898 | $\$$ | 22,898 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Other real estate owned is valued at the time the loan is foreclosed upon and the asset is transferred to other real estate owned. The value is based primarily on third party appraisals, less costs to sell. The appraisals are sometimes further discounted based on management s historical knowledge, changes in market conditions from the time of valuation, and/or management s expertise and knowledge of the client and client s business. Such discounts are typically significant and result in a Level 3 classification of the inputs for determining fair value. Other real estate owned is reviewed and evaluated on at least an annual basis for additional impairment and adjusted accordingly, based on the same factors identified above.

Other real estate owned had a carrying amount of $\$ 28,362,000$ at June 30, 2011, which is made up of an outstanding balance of $\$ 42,228,000$, with a valuation allowance of $\$ 13,866,000$. OREO, write-downs and sales in 2011 resulted in the valuation allowance increasing by $\$ 1,539,000$ in the second quarter 2011.

Other real estate owned had a carrying amount of $\$ 22,898,000$ at December 31, 2010, which was made up of an outstanding balance of $\$ 34,538,000$, with a valuation allowance of $\$ 11,640,000$.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## Fair Value of Financial Instruments

The estimated fair values, and related carrying amounts, of the Company s financial instruments are as follows:
$\left.\begin{array}{lrrrrrr} & \begin{array}{c}\text { Carrying } \\ \text { amount }\end{array} & & \text { Fune 30, 2011 } & & \begin{array}{c}\text { December 31, 2010 } \\ \text { Carrying } \\ \text { amount }\end{array} & \text { Fair value } \\ \text { (In thousands) }\end{array}\right]$

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company s various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

Nonfinancial instruments are excluded from the above disclosure. Therefore, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## (a) Cash and Cash Equivalents

The carrying amounts of cash and short-term instruments approximate fair values.

## (b) Securities and Bank Stocks

Fair values for securities available for sale and held to maturity are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities.

It is not practical to determine the fair value of bank stocks due to restrictions placed on the transferability of FHLB stock, Federal Reserve Bank stock and Bankers Bank of the West stock. These three stocks comprise the balance of bank stocks.

## (c) Loans

Loans, net of unearned fees excludes loans held for sale as these fair values are disclosed on a separate line on the table. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

are based on carrying values. Fair values for other loans (e.g., commercial real estate loans, investment property mortgage loans and commercial and industrial loans) are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Impaired loans are valued at the lower of cost or fair value as described above in this note.

Loans held for sale are carried at the lower of cost or fair value. The fair value of loans held for sale is based upon binding contracts and quotes from third party investors.

## (d) Interest Rate Swaps, net

The fair value for interest rate swaps are determined by netting the discounted future fixed cash receipts, or payments, and the discounted expected variable cash payments, or receipts. The variable cash payments, or receipts, are based on an expectation of future interest rates derived from forward interest rate curves.
(e) Deposits

The fair values disclosed for demand deposits (e.g., interest and non-interest checking, passbook savings, and certain types of money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amount). The carrying amounts of variable-rate, fixed-term money market accounts and certificates of deposit approximate their fair values at the reporting date. Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flows calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits.

## (f) Short-term Borrowings

The carrying amounts of federal funds purchased, borrowings under repurchase agreements, and other short-term borrowings maturing within ninety days approximate their fair values.
(g) Long-term Borrowings

## Edgar Filing: Guaranty Bancorp - Form 10-Q

The fair values of the Company s long-term borrowings are estimated using discounted cash flow analyses based on the Company s current incremental borrowing rates for similar types of borrowing arrangements.

## (h) Subordinated Debentures

The fair values of the Company s subordinated debentures are estimated using discounted cash flow analyses based on the Company s current incremental borrowing rates for similar types of borrowing arrangements.

## (i) Accrued Interest Payable

The carrying amounts of accrued interest approximate fair value.

## (j) Off-balance Sheet Instruments

Fair values for off-balance sheet, credit-related financial instruments are based on fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties credit standing. The fair value of commitments is not material.

## (10) Stock-Based Compensation

Under the Company s Amended and Restated 2005 Stock Incentive Plan (the Incentive Plan ), the Company s Board of Directors may grant stock-based compensation awards to nonemployee directors, key employees, consultants and prospective employees under the terms described in the Incentive Plan. The allowable stock-based compensation awards include the grant of Options, Restricted Stock Awards, Restricted Stock Unit Awards, Performance Stock Awards, Stock Appreciation Rights and other Equity-Based Awards. The Incentive Plan provides that eligible participants may be granted shares of Company common stock that are subject to forfeiture until the grantee vests in the stock award based on the established conditions, which may include service conditions, established performance measures or both.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

Prior to vesting of the stock awards with a service vesting condition, each grantee shall have the rights of a stockholder with respect to voting of the granted stock. The recipient is not entitled to dividend rights with respect to the shares of granted stock until vesting occurs. Prior to vesting of the stock awards with performance vesting conditions, each grantee shall have the rights of a stockholder with respect to voting of the granted stock. The recipient is generally not entitled to dividend rights with the exception of performance-based shares granted prior to 2010 (which are not entitled to dividend rights until initial vesting occurs, at which time, the dividend rights will exist on vested and unvested shares of such performance-based shares, subject to termination of such rights under the terms of the Incentive Plan).

Other than the stock awards with service and performance based vesting conditions, no grants have been made under the Incentive Plan.

The Incentive Plan authorized grants of stock-based compensation awards of up to $8,500,000$ shares of authorized Company voting common stock, subject to adjustments provided by the Incentive Plan. As of June 30, 2011 and December 31, 2010, there were 1,518,625 and 1,768,186 shares of unvested stock granted (net of forfeitures), with $6,039,418$ and $5,941,028$ shares available for grant under the Incentive Plan, respectively. Of the $1,518,625$ shares unearned at June 30,2011 , approximately 921,000 shares are expected to vest.

Of the 689,773 shares of restricted stock outstanding with a performance condition, we expect that 175,607 shares will vest and that the remaining shares will expire unvested. The performance shares that are expected to vest relate to a portion of the shares granted to Paul Taylor, our current Chief Executive Officer, in August 2010, February 2011 and May 2011. A portion of the shares expected to vest have a time vesting schedule contingent upon the termination of our Written Agreement dated January 22, 2010. The remaining performance shares are contingent upon the meeting of certain return on asset and net income performance measures, as well as the termination of our Written Agreement. The specific number of these performance-based shares expected to vest that are subject to return on asset and net income performance measures is determined by where the metric s actual performance falls within a $90 \%$ ( threshold level) to $110 \%$ ( maximum level ) range of the performance target ( target level ). The number of vested shares would be determined on a continuous scale by interpolation, with $25 \%$ of the targeted shares vesting at the threshold level, $100 \%$ of the shares vesting at the target level and $200 \%$ of the targeted shares vesting at the maximum level. Management expects that the targeted performance goals will be met, which is the level currently being expensed over the vesting period. Should this expectation change, additional compensation expense could be recorded in future periods or previously recognized expense could be reversed.

A summary of the status of unearned stock awards and the change during the period is presented in the table below:

|  | Shares | Weighted Average Fair <br> Value on Award Date |
| :--- | :---: | :---: |
| Unearned at December 31, 2010 | $1,768,186$ | $\$$ |
| Awarded | $1,086,582$ | 4.68 |
| Forfeited | $(1,184,972)$ | 1.31 |
| Vested | $(151,171)$ | 3.70 |
| Unearned at June 30, 2011 | $1,518,625$ | $\$$ |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

The Company recognized $\$ 346,000$ and $\$ 588,000$ in stock-based compensation expense for services rendered for the six months ended June 30 , 2011 and June 30, 2010, respectively. The total income tax effect recognized on the consolidated balance sheets for share-based compensation arrangements was a $\$ 127,000$ write-off of the deferred tax asset for the difference between the grant date value of the award as compared to fair value of the award upon vesting. There was no direct income statement effect for the six months ended June 30, 2011 for taxes related to share-based compensation due to the deferred tax valuation allowance. The total income tax effect recognized on the consolidated statements of condition for share-based compensation arrangements was a $\$ 115,000$ expense for the six months ended June 30, 2010. At June 30, 2011, compensation cost of $\$ 957,000$ related to nonvested awards not yet recognized is expected to be recognized over a weighted-average period of 2.7 years. The fair value of awards that vested in the six months ended June 30 , 2011 was approximately $\$ 214,000$.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (11) Derivatives and Hedging Activities

Risk Management Objective of Using Derivatives

The Company is exposed to certain risks arising from both its business operations and economic conditions. The Company principally manages its exposures to a wide variety of business and operational risks through management of its core business activities. The Company manages economic risks, including interest rate, liquidity, and credit risk, primarily by managing the amount, sources, and duration of its assets and liabilities. The Company s existing interest rate derivatives result from a service provided to certain qualifying customers and, therefore, are not used to manage interest rate risk in the Company s assets or liabilities. The Company manages a matched book with respect to its derivative instruments in order to minimize its net risk exposure resulting from such transactions.

Fair Values of Derivative Instruments on the Consolidated Balance Sheet

The table below presents the fair value of the Company s derivative financial instruments as well as their classification on the Consolidated Balance Sheet as of June 30, 2011.

|  |  | (In t | nd |  |
| :---: | :---: | :---: | :---: | :---: |
| As of June 30, 2011: |  |  |  |  |
| Derivatives not designated as hedging instruments |  |  |  |  |
| Interest rate products | \$ | 282 | \$ | 276 |
| Total derivatives not designated as hedging instruments | \$ | 282 | \$ | 276 |

The asset and liability derivatives are respectively classified in other assets and interest payable and other liabilities in the consolidated balance sheet.

## Non-designated Hedges

None of the Company s derivatives are designated as qualifying hedging relationships. Derivatives not designated as hedges are not speculative and result from a service the Company provides to certain customers, which the Company implemented during the first quarter of 2009. The Company executes interest rate swaps with commercial banking customers to facilitate the customer s respective risk management strategies.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. As the interest rate swaps associated with this program do not meet the strict hedge accounting requirements under FASC Topic 815, changes in the fair value of both the customer swaps and the offsetting swaps are recognized directly in earnings.

As of June 30, 2011, the Company had two interest rate swaps with customers with a total notional amount of $\$ 21,975,000$, and two offsetting interest rate swaps with a total notional amount of $\$ 21,975,000$, for an aggregate notional amount of $\$ 43,950,000$ related to this program. As of December 31, 2010, the Company had two interest rate swaps with customers with a total notional amount of $\$ 23,136,000$, and two offsetting interest rate swaps with a total notional amount of $\$ 23,136,000$, for an aggregate notional amount of $\$ 46,271,000$ related to this program.

Effect of Derivative Instruments on the Consolidated Income Statement

| Derivatives Not |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Designated as Location of Gain or |  | Amount of Gain (Loss) Recognized in Income on Derivative |  |  |  |  |  |  |  |
| Hedging | (Loss) Recognized in | Three Months Ended June 30, |  |  |  | Six Months Ended June 30, |  |  |  |
| Instruments | Income on Derivative | 2011 |  |  |  |  |  |  |  |
|  | (In thousands) |  |  |  |  |  |  |  |  |
| Interest rate products | Other noninterest income |  |  | \$ | (8) | \$ | (1) | \$ | (15) | \$ | (19) |
| Total |  | \$ | (8) | \$ | (1) | \$ | (15) | \$ | (19) |

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (12) Capital Ratios

The Company s capital ratios are above the regulatory capital threshold of well-capitalized at June 30, 2011 and December 31, 2010 as follows:

|  | Ratio at June 30, 2011 | $\begin{gathered} \text { Ratio at } \\ \text { December 31, } \\ 2010 \end{gathered}$ | $\begin{gathered} \text { Minimum } \\ \text { Capital } \\ \text { Requirement } \end{gathered}$ | Minimum Requirement for Well Capitalized Institution |
| :---: | :---: | :---: | :---: | :---: |
| Total Risk-Based Capital Ratio |  |  |  |  |
| Consolidated | 16.22\% | 14.99\% | 8.00\% | N/A |
| Guaranty Bank and Trust Company | 15.39\% | 14.07\% | 8.00\% | 10.00\% |
| Tier 1 Risk-Based Capital Ratio |  |  |  |  |
| Consolidated | 9.00\% | 8.57\% | 4.00\% | N/A |
| Guaranty Bank and Trust Company | 14.12\% | 12.80\% | 4.00\% | 6.00\% |
| Leverage Ratio |  |  |  |  |
| Consolidated | 6.71\% | 6.25\% | 4.00\% | N/A |
| Guaranty Bank and Trust Company | 10.53\% | 9.33\% | 4.00\% | 5.00\% |

## (13) Written Agreement

On January 22, 2010, the Company and the Bank entered into a Written Agreement with the Federal Reserve Bank of Kansas City ( Federal Reserve ) and the Colorado Division of Banking ( CDB ). The Written Agreement requires the Bank to submit written plans within certain timeframes to the Federal Reserve and the CDB that addressed the following items: board oversight, credit risk management practices, commercial real estate concentrations, problem assets, reserves for loan and lease losses, capital, liquidity, brokered deposits, earnings and overall condition. The Agreement also requires the Company to submit to the Federal Reserve a written plan that addresses capital and a written statement of the Company s annual cash flow projections. All written plans required to be submitted under the Written Agreement have been timely submitted and approved by the Federal Reserve and/or CDB, respectively.

In addition, the Written Agreement places restrictions on the Bank accepting any new brokered deposits, but continues to permit contractual rollovers and renewals of brokered deposits. The Written Agreement also provides that written approval must be obtained from the federal regulators prior to appointing any new director or senior executive officer or changing the responsibilities of any senior executive officer and making indemnification and severance payments. Further, the Written Agreement provides that prior written approval must be obtained from the Federal Reserve, and in the case of the Bank, the CDB, prior to paying dividends. Prior written approval must also be obtained from the Federal Reserve before the Company can incur, increase or guarantee any debt, take any other form of payment representing a reduction in capital from the Bank, or make any distributions of interest, principal or other sums on subordinated debentures or trust preferred securities.

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (14) Total Comprehensive Income (Loss)

The following table presents the components of other comprehensive income and total comprehensive income (loss) for the periods presented:

|  | Three Months Ended June 30, 2011 <br> 2010 |  |  |  |  | Six Months Ended June 30,2011 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (In thousands) |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 1,409 | \$ | $(4,354)$ | \$ | 1,923 | \$ | $(6,199)$ |
| Other comprehensive income: |  |  |  |  |  |  |  |  |
| Change in net unrealized gains, net |  | 6,646 |  | 3,526 |  | 5,658 |  | 3,221 |
| Less: Reclassification adjustments for net |  |  |  |  |  |  |  |  |
| losses (gains) included in income, including impairment charges |  | 312 |  | (1) |  | (402) |  | (15) |
| Net unrealized holding gains |  | 6,958 |  | 3,525 |  | 5,256 |  | 3,206 |
| Income tax expense |  | $(2,645)$ |  | $(1,340)$ |  | $(1,998)$ |  | $(1,219)$ |
| Other comprehensive income |  | 4,313 |  | 2,185 |  | 3,258 |  | 1,987 |
| Total comprehensive income (loss) | \$ | 5,722 | \$ | $(2,169)$ | \$ | 5,181 | \$ | $(4,212)$ |

## (15) Preferred Stock

On August 11, 2009, the Company issued 59,053 shares of $9 \%$ non-cumulative Series A Convertible Preferred Stock, which resulted in additional capital of $\$ 57,846,000$, net of expenses. The liquidation preference for the Series A Convertible Preferred Stock is $\$ 1,000$ per share. The Series A Convertible Preferred Stock is not redeemable. Each share of Series A Convertible Preferred Stock will automatically convert into shares of the Company s common stock on the fifth anniversary of the issuance date of the Series A Convertible Preferred Stock, or August 11, 2014, subject to certain limitations. The preferred stock holders may elect to convert their shares of Series A Convertible Preferred Stock into shares of the Company s common stock prior to the mandatory conversion of the Series A Convertible Preferred Stock following the earlier of the second anniversary of the issuance date the Series A Convertible Preferred Stock, or August 11, 2011, and the occurrence of certain events resulting in the conversion, exchange or reclassification of the Company s common stock. Each share of Series A Convertible Preferred Stock will be convertible into shares of the Company s common stock at a conversion price of $\$ 1.80$ per share, adjustable downward in $\$ 0.04$ increments to $\$ 1.50$ per share in the event of certain nonpayments of dividends (whether paid in cash or in kind) on the Series A Convertible Preferred Stock. The conversion price of the Series A Convertible Preferred Stock is subject to customary anti-dilution adjustments. Due to the conversion price adjustment resulting from nonpayment of dividends, for purposes of the risk-based and leverage capital guidelines of the Board of Governors of the Federal Reserve System, and for purposes of regulatory reporting, the Series A Convertible Preferred Stock is treated as cumulative preferred stock (e.g., a restricted core capital element for Tier 1 capital purposes). The Company has paid quarterly dividends in the form of additional shares of Series A Convertible Preferred Stock since November 2009. The outstanding balance, net of stock issuance costs, of Series A Convertible Preferred Stock was $\$ 67,806,000$ and $\$ 64,818,000$ at June 30, 2011 and December 31, 2010, respectively. The liquidation preference for the Series A Convertible Preferred Shares was $\$ 69,013,000$ and $\$ 66,025,000$ at June 30, 2011 and December 31, 2010, respectively.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## (16) Legal Contingencies

In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. Although the ultimate outcome and amount of liability, if any, with respect to these legal actions to which we are currently a party, cannot presently be ascertained with certainty, in the opinion of management, based upon information currently available to us, any resulting liability is not likely to have a material adverse effect on the Company s consolidated financial position, results of operations or cash flows.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

## GUARANTY BANCORP AND SUBSIDIARIES

## Notes to Unaudited Condensed Consolidated Financial Statements (Continued)

## (17) Subsequent Events

On July 27, 2011, the Company and the principal holders of the Company s Series A Convertible Preferred Stock entered into a Transaction Agreement whereby the parties agreed, subject to stockholder and regulatory approval, to effectuate an accelerated mandatory conversion of the outstanding Series A Convertible Preferred Stock at a conversion price of $\$ 1.50$ per share. As part of the agreement and transaction, the Company agreed to issue a special paid-in kind (PIK) dividend in the aggregate amount of approximately 7,300 shares of Series A Convertible Preferred Stock to all holders of the Series A Convertible Preferred Stock, with any fractional shares to be paid in cash. Upon receipt of stockholder and regulatory approval, we expect to consummate the transaction either late in the third quarter 2011 or during the fourth quarter 2011. As a result of the transaction, the holders of Series A Preferred Stock are expected to receive, in the aggregate, approximately 51,902,000 shares of our common stock.

If the Series A Convertible Preferred Stock is not converted early and remains outstanding under its original terms, the Company expects to declare and pay the Series A Convertible Preferred Stockholders a PIK dividend of 1,546 shares of Series A Convertible Preferred Stock in August 2011 and up to $\$ 19,051,000$ in a combination of gross future cash dividends and/or reductions in conversion price for missed cash dividends from November 2011 to the mandatory conversion in August 2014. If the accelerated mandatory conversion transaction is consummated as expected, the Company will not declare or pay any future cash dividends to the Series A Convertible Preferred Stockholders. Accounting standards provide that net income applicable to common stockholders for the period of the accelerated conversion be reduced by the excess of the fair value of the common stock transferred to the Series A Convertible Preferred Stockholders in the accelerated conversion over the fair value of the common stock that would have been issued under the original conversion terms. Based on the Company s common stock price of $\$ 1.37$ per share on July 27, 2011, the reduction in net income applicable to common stockholders for the excess fair value would be approximately $\$ 17,408,000$. Fluctuations in the Company s stock price between July 27, 2011 and the date of regulatory and shareholder approval will impact the excess fair value of the accelerated conversion, with increases in the stock price resulting in an increase in the excess fair value and a reduction in net income applicable to common stockholders.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

## ITEM 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

This MD\&A should be read together with our unaudited Condensed Consolidated Financial Statements and unaudited Statistical Information included elsewhere in this Report, Part II, Item 1A of this Report, and Items 1, 1A, 7, 7A and 8 of our 2010 Annual Report on Form 10-K. Also, please see the disclosure in the Forward-Looking Statements and Factors that Could Affect Future Results section in this Report for certain other factors that could cause actual results or future events to differ materially from those anticipated in the forward-looking statements included in this Report or from historical performance.

## Overview

Guaranty Bancorp is a bank holding company with its principal business to serve as a holding company to its bank subsidiary. Unless the context requires otherwise, the terms Company, us, we, and our refer to Guaranty Bancorp on a consolidated basis. References to the Bank to Guaranty Bank and Trust Company, our bank subsidiary.

Through the Bank, we provide banking and other financial services throughout our targeted Colorado markets to consumers and mostly small and medium-sized businesses, including the owners and employees of those businesses. These banking products and services include accepting time and demand deposits, originating commercial loans, including energy loans, real estate loans, including construction loans, Small Business Administration guaranteed loans and consumer loans. The Bank also provides trust services, including personal trust administration, estate settlement, investment management accounts and self-directed IRAs. We derive our income primarily from interest, including loan origination fees, received on loans and, to a lesser extent, interest on investment securities and other fees received in connection with servicing loan and deposit accounts. Our major operating expenses include interest we pay on deposits and borrowings and general operating expenses. We rely primarily on locally generated deposits to provide us with funds for making loans.

We are subject to competition from other financial institutions and our operating results, like those of other financial institutions operating exclusively or primarily in Colorado, are significantly influenced by economic conditions in Colorado, including the strength of the real estate market. In addition, both the fiscal and regulatory policies of the federal government and regulatory authorities that govern financial institutions and market interest rates also impact our financial condition, results of operations and cash flows.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## Earnings Summary

Table 1 summarizes certain key financial results for the periods indicated:

## Table 1

|  | Three Months Ended June 30, |  |  |  |  |  | Six Months Ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 (I) |  | Change Favorable (Unfavorable) |  |  | $2011$ <br> data and ratios | 2010 |  | Change - <br> Favorable (Unfavorable) |  |
| Results of Operations: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest income | \$ | 18,663 | \$ | 22,053 | \$ | $(3,390)$ | \$ | 38,006 | \$ | 45,374 | \$ | $(7,368)$ |
| Interest expense |  | 3,916 |  | 5,920 |  | 2,004 |  | 8,549 |  | 12,609 |  | 4,060 |
| Net interest income |  | 14,747 |  | 16,133 |  | $(1,386)$ |  | 29,457 |  | 32,765 |  | $(3,308)$ |
| Provision for loan losses |  | 1,000 |  | 8,400 |  | 7,400 |  | 3,000 |  | 12,400 |  | 9,400 |
| Net interest income after provision for loan losses |  | 13,747 |  | 7,733 |  | 6,014 |  | 26,457 |  | 20,365 |  | 6,092 |
| Noninterest income |  | 2,336 |  | 3,725 |  | $(1,389)$ |  | 5,616 |  | 6,147 |  | (531) |
| Noninterest expense |  | 14,674 |  | 18,419 |  | 3,745 |  | 30,150 |  | 36,545 |  | 6,395 |
| Income (loss) before income taxes |  | 1,409 |  | $(6,961)$ |  | 8,370 |  | 1,923 |  | $(10,033)$ |  | 11,956 |
| Income tax benefit |  |  |  | $(2,607)$ |  | $(2,607)$ |  |  |  | $(3,834)$ |  | $(3,834)$ |
| Net income (loss) |  | 1,409 |  | $(4,354)$ |  | 5,763 |  | 1,923 |  | $(6,199)$ |  | 8,122 |
| Preferred stock dividends |  | $(1,518)$ |  | $(1,390)$ |  | (128) |  | $(3,004)$ |  | $(2,750)$ |  | (254) |
| Net loss applicable to common stockholders | \$ | (109) | \$ | $(5,744)$ | \$ | 5,635 | \$ | $(1,081)$ | \$ | $(8,949)$ | \$ | 7,868 |
| Common Share Data: |  |  |  |  |  |  |  |  |  |  |  |  |
| Basic loss per common share | \$ | 0.00 | \$ | (0.11) | \$ | 0.11 | \$ | (0.02) | \$ | (0.17) | \$ | 0.15 |
| Diluted loss per common share | \$ | 0.00 | \$ | (0.11) | \$ | 0.11 | \$ | (0.02) | \$ | (0.17) | \$ | 0.15 |
| Average common shares outstanding |  | 51,919,637 |  | 51,660,603 |  | 259,034 |  | 51,809,240 |  | 633,972 |  | 175,268 |
| Diluted average common shares outstanding |  | 51,919,637 |  | 51,660,603 |  | 259,034 |  | 51,809,240 |  | 633,972 |  | 175,268 |
| Average equity to average |  |  |  |  |  |  |  |  |  |  |  |  |
| assets |  | 9.24\% |  | 9.59\% |  | (3.65)\% |  | 8.92\% |  | 9.48\% |  | (5.91)\% |
| Return on average equity |  | 3.46\% |  | (9.11)\% |  | N/M |  | 2.39\% |  | (6.48)\% |  | N/M |
| Return on average assets |  | 0.32\% |  | (0.87)\% |  | N/M |  | 0.21\% |  | (0.61)\% |  | N/M |

$\mathrm{N} / \mathrm{M}=$ Not meaningful

| June 30, | June 30, | Percent |
| :---: | :---: | :---: |
| 2011 | 2010 | Change |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

| Selected Balance Sheet Ratios: |  |  |  |
| :--- | :---: | :---: | :---: |
| Total risk-based capital to risk-weighted assets | $16.22 \%$ | $14.80 \%$ | $9.59 \%$ |
| Loans, net of unearned discount to deposits | $81.05 \%$ | $88.99 \%$ | $(8.92) \%$ |
| Allowance for loan losses to loans, net of unearned discount | $3.56 \%$ | $3.41 \%$ | $4.40 \%$ |

The $\$ 1.4$ million second quarter 2011 net income (excluding the preferred stock dividend) is a $\$ 5.8$ million improvement from the second quarter 2010 net loss of $\$ 4.4$ million (excluding the preferred stock dividend). On a pre-tax basis, the improvement in net income was $\$ 8.4$ million for the second quarter 2011 as compared to the same quarter in 2010 primarily due to approximately $\$ 10.0$ million in lower costs associated with problem assets and a $\$ 1.1$ million net reduction in all other noninterest expenses, partially offset by a $\$ 1.4$ million reduction in noninterest income due mostly to a change in net gains/losses on sale of assets and a $\$ 1.4$ million reduction in net interest income due primarily to lower loan balances.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

For the six-months ended June 30, 2011, net income was $\$ 1.9$ million before preferred stock dividends compared to a net loss of $\$ 6.2$ million before preferred stock dividends for the same period in 2010. After giving effect to the preferred stock dividends, the loss per basic and diluted common share for the first six months of 2011 was approximately $\$ 0.02$ per share compared to a loss per basic and diluted common share of $\$ 0.17$ for the same period in 2010. The improvement in net income is due mostly to a $\$ 9.4$ million reduction in provision for loan losses and a $\$ 6.4$ million reduction in noninterest expense primarily related to other real estate owned. These expense reductions were partially offset by a $\$ 3.3$ million decrease in net interest income for the year-to-date period in 2011 as compared to 2010 due mostly to a reduced level of earning assets in 2011 as well as a $\$ 0.5$ million decrease in noninterest income due primarily to a net decrease in gains on the sale of assets.

## Net Interest Income and Net Interest Margin

Net interest income, which is our primary source of income, represents the difference between interest earned on assets and interest paid on liabilities. The interest rate spread is the difference between the yield on our interest-bearing assets and liabilities. Net interest margin is net interest income expressed as a percentage of average interest-earning assets.

The following table summarizes the Company s net interest income and related spread and margin for the current quarter and prior four quarters:

## Table 2

|  | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |  | $\begin{aligned} & \text { March 31, } \\ & 2011 \end{aligned}$ |  | Three Months Ended December 31, 2010 <br> (Dollars in thousands) |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 14,747 | \$ | 14,710 | \$ | 15,394 | \$ | 16,196 | \$ | 16,133 |
| Interest rate spread |  | 3.18\% |  | 3.05\% |  | 3.02\% |  | 3.17\% |  | 3.10\% |
| Net interest margin |  | 3.56\% |  | 3.42\% |  | 3.39\% |  | 3.53\% |  | 3.47\% |
| Net interest margin, fully tax equivalent |  | 3.62\% |  | 3.49\% |  | 3.46\% |  | 3.61\% |  | 3.55\% |

Second quarter 2011 net interest income of $\$ 14.7$ million remained level compared to the first quarter 2011, and decreased by $\$ 1.4$ million from the second quarter 2010. The Company s net interest margin of $3.56 \%$ for the second quarter 2011 reflected an increase of fourteen basis points from the first quarter 2011 and an increase of nine basis points from the second quarter 2010.

Net interest income decreased by $\$ 1.4$ million in the second quarter 2011 as compared to the same quarter in 2010 , with $\$ 2.0$ million related to an unfavorable volume variance partially offset by a $\$ 0.6$ million favorable rate variance (see Table 5). The volume variance was primarily attributable to a $\$ 302.0$ million decrease in average loan volume as the Company worked to reduce its overall risk profile. This decrease in loan volume, coupled with an 11 basis point decrease in loan yield, contributed to a $\$ 4.5$ million decrease in loan interest income. This decrease was partially offset by a $\$ 2.1$ million decrease in deposit cost and a $\$ 1.3$ million increase in interest on taxable investments. The cost of deposits decreased from $1.31 \%$ in the second quarter 2010 to $0.79 \%$ in the second quarter 2011 due primarily to a reduction in time deposit expense as the Company actively worked to reduce the level of brokered time deposits. The increase in taxable investments was due to purchases of securities intended to partially offset the decline in loan balances. The average balance of taxable investment securities increased by $\$ 125.3$

## Edgar Filing: Guaranty Bancorp - Form 10-Q

million in the second quarter 2011 as compared to the same quarter in 2010. The Company believes that it remains asset sensitive at the end of the second quarter 2011, whereby an increase in rates will have a favorable impact on overall net interest income, especially with greater increases in overall rates (see Table 18).

Net interest income in the second quarter 2011 remained relatively flat when compared to the first quarter 2011. There were offsetting changes in interest income and interest expense in the second quarter 2011 as compared to the first quarter 2011. The decrease in interest income in the second quarter 2011 compared to the prior linked quarter is due mostly to a $\$ 72.4$ million decrease in average loan volume, partially offset by a 9 basis point increase in loan yields. Offsetting this decrease in interest income was a $\$ 0.7$ million decrease in deposit interest cost due primarily to a decline in time deposit interest costs due to management s continued strategy to reduce non-core time deposits. The average time deposit volume decreased by $\$ 104.3$ million in the second quarter 2011 as compared to the first quarter 2011. During the first six months of 2011, the Company had approximately $\$ 99.7$ million of brokered deposits mature, with most of the maturities occurring late in the first quarter and early in the second

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents
quarter. Throughout the remainder of 2011, the Company has approximately $\$ 69.3$ million of brokered time deposits maturing with a weighted average cost of $3.43 \%$ that the Company does not expect to renew.

The following table summarizes the Company s net interest income and related spread and margin for the year-to-date periods presented:

## Table 3

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { June 30, } \\ & 2011 \end{aligned}$ |  | $\begin{aligned} & \text { June 30, } \\ & 2010 \end{aligned}$ |  |
| Net interest income | \$ | 29,457 | \$ | 32,765 |
| Interest rate spread |  | 3.11\% |  | 3.10\% |
| Net interest margin |  | 3.49\% |  | 3.48\% |
| Net interest margin, fully tax equivalent |  | 3.55\% |  | 3.56\% |

For the six month period ended June 30, 2011, net interest income decreased by $\$ 3.3$ million, or $10.1 \%$, as compared to the same period in 2010. This decrease is due to a $\$ 3.5$ million unfavorable volume variance partially offset by a $\$ 0.2$ million favorable rate variance (see Table 5 ).

The $\$ 3.5$ million unfavorable volume variance for the year-to-date period in 2011 as compared to the same period in 2010 results from the combination of a $\$ 194.8$ million decrease in average earning assets and a continued shift in allocation from higher yielding loan balances to lower yielding investment securities. Average loan balances decreased by $\$ 302.7$ million for the first six months of 2011 as compared to the same period in 2010. Average investment securities and bank stocks increased by $\$ 139.9$ million for the year-to-date period in 2011 as compared to the same period in 2010. The yields on investment securities were $3.62 \%$ for the first six months of 2011 as compared to a loan yield of $5.34 \%$ during the same period. This shift from higher yielding loans to lower yielding investments negatively impacted our margin in 2011. Partially offsetting the decline and unfavorable change in mix in earning assets was a decrease in higher cost time deposit balances. Average time deposits decreased by $\$ 283.2$ million for the first six months of 2011 as compared to the same period in 2010, creating a favorable $\$ 2.6$ million volume variance.

The favorable rate variance of $\$ 0.2$ million for year-to-date 2011 is primarily attributable to a 15 basis point increase in the yield on taxable investment securities combined with a 33 basis point decrease in the cost of interest-bearing liabilities due mostly to the maturity of higher-cost time deposits. These favorable changes were partially offset by a 23 basis point reduction in loan yield resulting mostly from increased competition in the sustained low rate environment.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

The following table presents, for the periods indicated, average assets, liabilities and stockholders equity, as well as the net interest income from average interest-earning assets and the resultant annualized yields and costs expressed in percentages.

## Table 4

|  | Average Balance |  | 2011 <br> Interest <br> Income or Expense |  | ree Months <br> Average <br> Yield or <br> Cost <br> (Dollars in | nd | June 30, <br> Average Balance nds) |  | rest <br> e or ense | Average Yield or Cost |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS: |  |  |  |  |  |  |  |  |  |  |
| Interest-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Gross loans, net of unearned fees (1)(2)(3) | \$ | 1,116,801 | \$ | 14,999 | 5.39\% | \$ | 1,418,768 | \$ | 19,449 | 5.50\% |
| Investment securities (1) |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 336,974 |  | 2,918 | 3.47\% |  | 211,670 |  | 1,615 | 3.06\% |
| Tax-exempt |  | 41,685 |  | 497 | 4.79\% |  | 57,668 |  | 704 | 4.90\% |
| Bank Stocks (4) |  | 16,540 |  | 163 | 3.93\% |  | 17,131 |  | 182 | 4.28\% |
| Other earning assets |  | 151,451 |  | 86 | 0.23\% |  | 161,611 |  | 103 | 0.25\% |
| Total interest-earning assets |  | 1,663,451 |  | 18,663 | 4.50\% |  | 1,866,848 |  | 22,053 | 4.74\% |
| Non-earning assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks |  | 8,399 |  |  |  |  | 23,276 |  |  |  |
| Other assets |  | 95,690 |  |  |  |  | 109,403 |  |  |  |
| Total assets | \$ | 1,767,540 |  |  |  | \$ | 1,999,527 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand | \$ | 188,381 | \$ | 75 | 0.16\% | \$ | 170,065 | \$ | 85 | 0.20\% |
| Money market |  | 343,681 |  | 429 | 0.50\% |  | 325,245 |  | 667 | 0.82\% |
| Savings |  | 86,145 |  | 43 | 0.20\% |  | 74,360 |  | 46 | 0.25\% |
| Time certificates of deposit |  | 343,433 |  | 1,339 | 1.56\% |  | 648,506 |  | 3,196 | 1.98\% |
| Total interest-bearing deposits |  | 961,640 |  | 1,886 | 0.79\% |  | 1,218,176 |  | 3,994 | 1.31\% |
| Borrowings: |  |  |  |  |  |  |  |  |  |  |
| Repurchase agreements |  | 17,157 |  | 17 | 0.40\% |  | 17,674 |  | 32 | 0.74\% |
| Federal funds purchased (5) |  | 1 |  |  | 0.65\% |  | 239 |  | 1 | 0.91\% |
| Subordinated debentures(6) |  | 46,702 |  | 710 | 6.10\% |  | 44,016 |  | 579 | 5.28\% |
| Borrowings |  | 163,273 |  | 1,303 | 3.20\% |  | 164,283 |  | 1,314 | 3.21\% |
| Total interest-bearing liabilities |  | 1,188,773 |  | 3,916 | 1.32\% |  | 1,444,388 |  | 5,920 | 1.64\% |
| Noninterest bearing liabilities: |  |  |  |  |  |  |  |  |  |  |
| Demand deposits |  | 408,106 |  |  |  |  | 352,171 |  |  |  |
| Other liabilities |  | 7,396 |  |  |  |  | 11,268 |  |  |  |
| Total liabilities |  | 1,604,275 |  |  |  |  | 1,807,827 |  |  |  |
| Stockholders Equity |  | 163,265 |  |  |  |  | 191,700 |  |  |  |
| Total liabilities and <br> stockholders equity \$ 1,767,540 \$ 1,999,527 |  |  |  |  |  |  |  |  |  |  |
| Net interest income |  |  | \$ | 14,747 |  |  |  | \$ | 16,133 |  |
| Net interest margin |  |  |  |  | 3.56\% |  |  |  |  | 3.47\% |

## Edgar Filing: Guaranty Bancorp - Form 10-Q

(1) Yields on loans and securities have not been adjusted to a tax-equivalent basis. Net interest margin on a fully tax-equivalent basis would have been $3.62 \%$ and $3.55 \%$ for the three months ended June 30 , 2011 and 2010, respectively. The tax-equivalent basis was computed by calculating the deemed interest on municipal bonds and tax-exempt loans that would have been earned on a fully taxable basis to yield the same after-tax income, net of the interest expense disallowance under Internal Revenue Code Sections 265 and 291, using a combined federal and state marginal tax rate of $38 \%$.
(2) The loan average balances and rates include nonaccrual loans.
(3) Net loan fees of $\$ 0.4$ million and $\$ 0.5$ million for the three months ended June 30, 2011 and 2010, respectively, are included in the yield computation.
(4) Includes Bankers Bank of the West stock, Federal Agricultural Mortgage Corporation (Farmer Mac) stock, Federal Reserve Bank stock and Federal Home Loan Bank stock.
(5) The interest expense related to federal funds purchased for the second quarter 2011 rounded to zero.
(6) Includes accrued interest on deferred interest on Trust Preferred Securities.

## Table 4 (Continued)


(1) Yields on loans and securities have not been adjusted to a tax-equivalent basis. Net interest margin on a fully tax-equivalent basis would have been $3.55 \%$ and $3.56 \%$ for the six months ended June 30, 2011 and 2010, respectively. The tax-equivalent basis was computed by calculating the deemed interest on municipal bonds and tax-exempt loans that would have been earned on a fully taxable basis to yield the same after-tax income, net of the interest expense disallowance under Internal Revenue Code Sections 265 and 291, using a combined federal and state marginal tax rate of $38 \%$.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

(2) The loan average balances and rates include nonaccrual loans.
(3) Net loan fees of $\$ 0.8$ million and $\$ 1.1$ million for the six months ended June 30, 2011 and 2010, respectively, are included in the yield computation.
(4) Includes Bankers Bank of the West stock, Federal Agricultural Mortgage Corporation (Farmer Mac) stock, Federal Reserve Bank stock and Federal Home Loan Bank stock.
(5) The interest expense related to federal funds purchased for the six months ended June 30, 2011 rounded to zero.
(6) Includes accrued interest on deferred interest on Trust Preferred Securities.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

The following table presents the dollar amount of changes in interest income and interest expense for the major categories of our interest-earning assets and interest-bearing liabilities. Information is provided for each category of interest-earning assets and interest-bearing liabilities with respect to (i) changes attributable to volume (i.e., changes in average balances multiplied by the prior-period average rate) and (ii) changes attributable to rate (i.e., changes in average rate multiplied by prior-period average balances). For purposes of this table, changes attributable to both rate and volume, which cannot be segregated, have been allocated proportionately to the change due to volume and the change due to rate.

## Table 5

|  | Three Months Ended June 30, 2011 Compared to Three Months Ended June 30, 2010 |  |  |  |  |  | Six Months Ended June 30, 2011 Compared to Six Months Ended June 30, 2010 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net Change |  | Rate |  | Volume |  | Net Change |  | Rate |  | Volume |  |
| Interest income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Gross Loans, net of unearned fees | \$ | $(4,450)$ | \$ | (387) | \$ | $(4,063)$ | \$ | $(9,700)$ | \$ | $(1,625)$ | \$ | $(8,075)$ |
| Investment Securities |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxable |  | 1,303 |  | 242 |  | 1,061 |  | 2,852 |  | 145 |  | 2,707 |
| Tax-exempt |  | (207) |  | (16) |  | (191) |  | (438) |  | (24) |  | (414) |
| Bank Stocks |  | (19) |  | (13) |  | (6) |  | (38) |  | (29) |  | (9) |
| Other earning assets |  | (17) |  | (11) |  | (6) |  | (44) |  | (5) |  | (39) |
| Total interest income |  | $(3,390)$ |  | (185) |  | $(3,205)$ |  | $(7,368)$ |  | $(1,538)$ |  | $(5,830)$ |
| Interest expense: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |  |  |
| Interest-bearing demand |  | (10) |  | (21) |  | 11 |  | (16) |  | (37) |  | 21 |
| Money market |  | (238) |  | (278) |  | 40 |  | (443) |  | (532) |  | 89 |
| Savings |  | (3) |  | (17) |  | 14 |  | (8) |  | (26) |  | 18 |
| Time certificates of deposit |  | $(1,857)$ |  | (571) |  | $(1,286)$ |  | $(3,725)$ |  | $(1,162)$ |  | $(2,563)$ |
| Repurchase agreements |  | (15) |  | (14) |  | (1) |  | (34) |  | (39) |  | 5 |
| Federal funds purchased |  | (1) |  | (1) |  |  |  | (1) |  | (1) |  |  |
| Subordinated debentures |  | 131 |  | 94 |  | 37 |  | 190 |  | 114 |  | 76 |
| Borrowings |  | (11) |  | (3) |  | (8) |  | (23) |  | (6) |  | (17) |
| Total interest expense |  | $(2,004)$ |  | (811) |  | $(1,193)$ |  | $(4,060)$ |  | $(1,689)$ |  | $(2,371)$ |
| Net interest income | \$ | $(1,386)$ | \$ | 626 | \$ | $(2,012)$ | \$ | $(3,308)$ | \$ | 151 | \$ | $(3,459)$ |

## Provision for Loan Losses

The provision for loan losses represents a charge against earnings. The provision is the amount required to maintain the allowance for loan losses at a level that, in our judgment, is adequate to absorb probable incurred loan losses in the loan portfolio. The provision for loan losses is based on our allowance methodology and reflects our judgments about the adequacy of the allowance for loan losses. In determining the amount of the provision, we consider certain quantitative and qualitative factors, including our historical loan loss experience, the volume and type of lending we conduct, the results of our credit review process, the amounts and severity of classified, criticized and nonperforming assets, regulatory policies, general economic conditions, underlying collateral values and other factors regarding collectability and impairment. The amount of expected loss on our loan portfolio is influenced by the collateral value associated with our loans. Loans with greater collateral values lessen our exposure to loan loss provision.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

In the second quarter 2011, the Company recorded a provision for loan losses of $\$ 1.0$ million, compared to $\$ 8.4$ million in the second quarter 2010. On a year-to-date basis in 2011, the Company recorded a provision for loan losses of $\$ 3.0$ million as compared to $\$ 12.4$ million for the same period in 2010.

The provision for loan losses in the second quarter 2011 consisted of approximately $\$ 1.1$ million related to the change in the specific component of the allowance for loan losses, net of charge-offs, partially offset by a $\$ 0.1$ million decrease to the general component of the allowance for loan losses. The general component of the provision for loan losses is significantly affected by historical charge-offs, the level of classified loans, the overall level of loans and management $s$ judgment with respect to current economic conditions.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

The Company determined that the provision for loan losses made during the second quarter 2011 was sufficient to maintain our allowance for loan losses at a level which reflects the probable incurred losses inherent in the loan portfolio as of June 30, 2011.

Net charge-offs in the second quarter 2011 were $\$ 9.0$ million, as compared to $\$ 13.5$ million for the same quarter in 2010. Most of the net charge-offs in the second quarter 2011 were specifically allocated for at March 31, 2011. Net charge-offs for the first six months of 2011 were $\$ 11.2$ million as compared to $\$ 17.5$ million for the same period in 2010.

For a discussion of impaired loans and associated collateral values, see Balance Sheet Analysis Nonperforming Assets and Other Impaired Loans below.

For further discussion of the methodology and factors impacting management sestimate of the allowance for loan losses, see Balance Sheet Analysis Allowance for Loan Losses below.

## Noninterest Income

The following table presents the major categories of noninterest income for the current quarter and prior four quarters:

## Table 6

|  | $\begin{aligned} & \text { June 30, } \\ & 2011 \end{aligned}$ |  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | Three Months Ended December 31, 2010 (In thousands) |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income: |  |  |  |  |  |  |  |  |  |  |
| Customer service and other fees | \$ | 2,386 | \$ | 2,314 | \$ | 2,430 | \$ | 2,343 | \$ | 2,254 |
| Gain (loss) on sale of securities |  | (312) |  | 714 |  | 216 |  | 82 |  | 1 |
| Gain on sale of loans |  |  |  |  |  |  |  |  |  | 1,196 |
| Other-than-temporary impairment (OTTI) of securities |  |  |  |  |  | $(3,500)$ |  |  |  |  |
| Other |  | 262 |  | 252 |  | 256 |  | 128 |  | 274 |
| Total noninterest income | \$ | 2,336 | \$ | 3,280 | \$ | (598) | \$ | 2,553 | \$ | 3,725 |

Excluding the $\$ 1.2$ million gain on sale of loans, the $\$ 0.2$ million decrease in noninterest income between the second quarter 2011 as compared to the same quarter in 2010 is primarily due to a $\$ 0.3$ million loss on sale of securities recognized in the second quarter 2011.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

The $\$ 0.9$ million decrease in noninterest income in the second quarter 2011 as compared to the first quarter 2011 reflects a $\$ 1.0$ million swing in gain/loss on sale of securities from the $\$ 0.7$ million gain recognized in the first quarter to the $\$ 0.3$ million loss recognized in the second quarter. The sale of securities was done primarily to reduce duration within the investment portfolio. During the quarter, the average life of our bond portfolio was reduced by approximately seven months.

The following table presents the major categories of noninterest income for the year-to-date periods presented:

## Table 7



## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

For the six months ended June 30, 2011, noninterest income increased by $\$ 0.7$ million compared to the same period in 2010, excluding the $\$ 1.2$ million gain on sale of loans. This increase is the result of a $\$ 0.4$ million increase in net gains on sale of securities. Customer service and other fees increased by $\$ 0.2$ million year-over-year, primarily as a result of heightened overdraft and interchange fee income.

## Noninterest Expense

The following table presents, for the quarters indicated, the major categories of noninterest expense:

## Table 8

|  | June 30, <br> 2011, | March 31, <br> $\mathbf{2 0 1 1}$ | Three Months Ended <br> December 31, <br> $\mathbf{2 0 1 0}$ | September 30, <br> $\mathbf{2 0 1 0}$ | June 30, <br> 2010 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| (In thousands) |  |  |  |  |  |

The $\$ 3.7$ million decrease in noninterest expense in the second quarter 2011 as compared to the same period in 2010 is primarily the result of a $\$ 2.6$ million decrease in other real estate owned expense and a $\$ 0.9$ million decrease in insurance and assessment expenses.

Amortization of intangible assets declined by $\$ 0.3$ million in the current quarter as compared to the same period last year due to accelerated amortization of intangible assets associated with previous acquisitions.

The $\$ 2.6$ million decrease in other real estate owned expense in the second quarter 2011 as compared to the same period in 2010 is mostly due to a decrease in write-downs on other real estate owned properties resulting from valuation adjustments and sales.

Insurance and assessments decreased by $\$ 0.9$ million in the second quarter 2011 as compared to the same quarter in 2010. The decrease is attributable to an improvement in our risk category used to determine the FDIC insurance assessment and to a lesser extent, an overall decline in total deposits, which were used as the assessment base until April 1, 2011. Effective April 1, 2011, the FDIC insurance assessment rules have changed as a result of the Dodd-Frank Wall Street Reform and Consumer Protection Act. These new rules changed the assessment base from total deposits to average total assets less tangible capital, but also significantly lowered the assessment rates, causing a net favorable impact on

## Edgar Filing: Guaranty Bancorp - Form 10-Q

our FDIC insurance premiums. The Company expects that these new rules will have a favorable impact on FDIC insurance assessments for the remainder of 2011. Had these new rules been in effect for the first quarter 2011, our FDIC insurance premium would have been reduced by approximately $\$ 0.2$ million.

On a linked quarter basis, the $\$ 0.8$ million decrease in noninterest expense is due mostly to a $\$ 0.3$ million decrease in expenses related to other real estate owned, a decrease of $\$ 0.3$ million in salaries and employee benefit expenses and a decrease of $\$ 0.3$ million in insurance and assessment expense. The decrease in other real estate owned expense is due mostly to a reduction in net write-downs on other real estate owned properties resulting from valuation adjustments and sales. The decrease in salaries and employee benefit expenses is due to a $\$ 0.2$ million decrease in payroll taxes and a decrease in average full-time employees during the quarter.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## Table of Contents

The following table presents, for the year-to-date periods indicated, the major categories of noninterest expense:

## Table 9

|  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2011 |  |  | June 30, 2010 |
|  | (In thousands) |  |  |  |
| Noninterest expense: |  |  |  |  |
| Salaries and employee benefits | \$ | 12,935 | \$ | 13,035 |
| Occupancy expense |  | 3,675 |  | 3,726 |
| Furniture and equipment |  | 1,807 |  | 1,943 |
| Amortization of intangible assets |  | 2,056 |  | 2,600 |
| Other real estate owned |  | 1,229 |  | 5,864 |
| Insurance and assessment |  | 2,191 |  | 3,637 |
| Professional fees |  | 1,822 |  | 1,616 |
| Other general and administrative |  | 4,435 |  | 4,124 |
| Total noninterest expense | \$ | 30,150 | \$ | 36,545 |

Noninterest expense for the six months ended June 30, 2011 decreased by $\$ 6.4$ million compared to the same period in 2010 primarily due to a $\$ 4.6$ million decrease in expenses associated with other real estate owned and a $\$ 1.4$ million decrease in insurance and assessments.

On a year-to-date basis in 2011, amortization of intangible asset expense decreased by $\$ 0.5$ million as compared to 2010 due to the use of accelerated methods to amortize the core deposit intangible asset.

Other real estate owned expense decreased by $\$ 4.6$ million on a year-to-date basis in 2011 as compared to 2010 is mostly due to a decrease in write-downs on other real estate owned properties resulting from valuation adjustments and sales.

Insurance and assessment expense decreased $\$ 1.4$ million on a year-to-date basis in 2011 compared to 2010 primarily to a favorable change in our risk classification in the third quarter 2010 as well as the change in the FDIC insurance assessment rules on April 1, 2011 as discussed above.

## Income Taxes

The Company did not record any tax benefit or expense for the first six months of 2011 as compared to a tax benefit of $38.2 \%$ for the same period in 2010. The primary difference between the expected benefit and the effective tax benefit for the second quarter and first six months of 2010 was tax-exempt income.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Income tax expense is the total of the current year income tax due or refundable and the change in deferred tax assets and liabilities. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Deferred tax assets are reduced by a valuation allowance when, in the opinion of management, it is more likely than not that some portion, or all, of the deferred tax asset will not be realized. In assessing the realization of deferred tax assets, management evaluates both positive and negative evidence, including the existence of any cumulative losses in the current year and the prior two years, the amount of taxes paid in available carry-back years, the forecasts of future income, taking into account applicable tax planning strategies, and assessments of current and future economic and business conditions. This analysis is updated quarterly and adjusted as necessary. In 2010, based on various tax planning strategies, the Company recorded a partial valuation allowance for deferred tax assets in the amount of $\$ 8.5$ million. Based upon the updated quarterly analysis at June 30 , 2011, this partial valuation allowance was reduced by approximately $\$ 0.3$ million.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## BALANCE SHEET ANALYSIS

The following sets forth certain key consolidated balance sheet data:

Table 10

|  | June 30, <br> 2011 | March 31, <br> $\mathbf{2 0 1 1}$ | December 31, <br> $\mathbf{2 0 1 0}$ <br> (In thousands) | September 30, <br> $\mathbf{2 0 1 0}$ | June 30, <br> $\mathbf{2 0 1 0}$ |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Cash and cash equivalents | $\$$ | 134,896 | $\$$ | 184,777 | $\$$ | 141,465 | $\$$ |
| Total investments | 408,806 | 409,126 | 418,668 | 109,770 | $\$$ | 184,701 |  |
| Total loans | $1,091,132$ | $1,126,083$ | $1,204,580$ | $1,289,492$ | $1,312,293$ |  |  |
| Total assets | $1,747,060$ | $1,834,457$ | $1,870,052$ | $1,933,146$ | $1,983,798$ |  |  |
| Earning assets | $1,639,995$ | $1,725,208$ | $1,761,620$ | $1,776,923$ | $1,848,132$ |  |  |
| Deposits | $1,346,183$ | $1,438,320$ | $1,462,351$ | $1,512,479$ | $1,544,271$ |  |  |

At June 30, 2011, the Company had total assets of $\$ 1.7$ billion, which represented a $\$ 123.0$ million decline as compared to December 31, 2010 and a $\$ 236.7$ million decline as compared to June 30, 2010. The decline in assets from December 31, 2010 is mostly due to a $\$ 113.4$ million decrease in loans, net of unearned discount, partially offset by an $\$ 8.2$ million decrease in allowance for loan losses. Other decreases include $\$ 6.6$ million in cash and due from banks, $\$ 9.9$ million in investments and $\$ 6.8$ million in other assets categories partially offset by a $\$ 5.5$ million increase in other real estate owned. The loan decline was due mostly to a $\$ 91.7$ million decrease in commercial loans and a $\$ 19.7$ million decrease in real estate loans.

In the second quarter 2011, our classified loans declined by $\$ 25.5$ million with another decrease of $\$ 17.2$ million in loans internally classified as special mention or watch. In addition to this $\$ 42.7$ million decline in classified and watch rated loans, other real estate owned decreased by $\$ 5.2$ million in the second quarter 2011. These declines were the result of the continued execution of our strategic plan to reduce problem assets.

Pass-rated loans consist of all loans not otherwise adversely classified or included on our internal watch list. As described above, loans that are adversely classified or on our internal watch list decreased by $\$ 42.7$ million in the second quarter. As total loans declined by $\$ 35.0$ million in the second quarter 2011, our pass-rated loans increased by $\$ 7.7$ million during the second quarter 2011.

The following table sets forth the amount of our loans outstanding at the dates indicated:

Table 11

Edgar Filing: Guaranty Bancorp - Form 10-Q

|  | $\begin{gathered} \text { June 30, } \\ 2011 \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2011 \end{gathered}$ |  | December 31, 2010 <br> (In thousands) |  | $\begin{gathered} \text { September 30, } \\ 2010 \end{gathered}$ |  | $\begin{gathered} \text { June 30, } \\ 2010 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate - Residential and |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 675,283 | \$ | 659,018 | \$ | 680,895 | \$ | 740,106 | \$ | 754,019 |
| Real estate - Construction |  | 45,421 |  | 50,539 |  | 57,351 |  | 56,624 |  | 83,389 |
| Equity lines of credit |  | 48,129 |  | 49,399 |  | 50,289 |  | 51,903 |  | 51,221 |
| Commercial |  | 258,990 |  | 305,627 |  | 350,725 |  | 370,281 |  | 411,605 |
| Agricultural |  | 14,193 |  | 12,582 |  | 14,413 |  | 16,088 |  | 17,968 |
| Consumer |  | 25,912 |  | 26,942 |  | 28,582 |  | 30,303 |  | 31,936 |
| Leases receivable and other |  | 24,748 |  | 23,521 |  | 24,151 |  | 26,236 |  | 26,289 |
| Total gross loans |  | 1,092,676 |  | 1,127,628 |  | 1,206,406 |  | 1,291,541 |  | 1,376,427 |
| Less: allowance for loan losses |  | $(38,855)$ |  | $(46,879)$ |  | $(47,069)$ |  | $(41,898)$ |  | $(46,866)$ |
| Unearned discount |  | $(1,544)$ |  | $(1,545)$ |  | $(1,826)$ |  | $(2,049)$ |  | $(2,219)$ |
| Loans, net of unearned discount | \$ | 1,052,277 | \$ | 1,079,204 | \$ | 1,157,511 | \$ | 1,247,594 | \$ | 1,327,342 |
| Loans held for sale at lower of cost or market | \$ | 14,200 | \$ | 14,200 | \$ | 14,200 | \$ |  | \$ | 1,150 |

There were $\$ 768.8$ million of real estate loans at June 30, 2011 compared to $\$ 788.5$ million at December 31, 2010 and $\$ 888.6$ million at June 30 , 2010.

Under joint guidance from the FDIC, the Federal Reserve and the Office of the Comptroller of the Currency on sound risk management practices for financial institutions with concentrations in commercial real estate lending, a

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents
financial institution may have elevated concentration risk if it has, among other factors, (i) total reported loans for construction, land development, and other land representing $100 \%$ or more of capital, or (ii) total reported loans secured by multifamily and non-farm residential properties, loans for construction, land development and other land and loans otherwise sensitive to the general commercial real estate market, including loans to commercial real estate related entities, representing $300 \%$ or more of total capital. For our Bank, the total reported loans for construction, land development and land represented $73 \%$ of capital at June 30, 2011, as compared to $85 \%$ at December 31, 2010 and $101 \%$ at June 30, 2010. For our Bank, the total reported commercial real estate loans (excluding loans held for sale) represented $259 \%$ of capital at June 30, 2011, as compared to $293 \%$ at December 31, 2010, and $315 \%$ at June 30, 2010. Management employs heightened risk management practices with respect to commercial real estate lending, including board and management oversight and strategic planning, development of underwriting standards, risk assessment and monitoring through market analysis and stress testing. Loans secured by commercial real estate are recorded on the balance sheet as either a commercial real estate loan or commercial loan depending on the purpose of the loan, not the underlying collateral. The overall decline in loans in 2011 and 2010 is partially attributable to management s efforts to mitigate overall risk within the loan portfolio through the reduction of real estate loans and loans secured by real estate. Further, management has worked to reduce the volume of lower yielding syndicated and participated loans.

With respect to group concentrations, most of the Company s business activity is with customers in the state of Colorado. At June 30, 2011, the Company did not have any significant concentrations in any particular industry.

## Nonperforming Assets and Other Impaired Loans

Credit risk related to nonperforming assets arises as a result of lending activities. To manage this risk, we employ frequent monitoring procedures and take prompt corrective action when necessary. We employ a risk rating system that identifies the potential risk associated with loans in our loan portfolio. This monitoring and rating system is designed to help management determine current and potential problems so that corrective actions can be taken promptly.

Generally, loans are placed on nonaccrual status when they become 90 days or more past due or at such earlier time as management determines timely recognition of interest to be in doubt. Accrual of interest is discontinued on a loan when we believe, after considering economic and business conditions and analysis of the borrower s financial condition and the underlying collateral value, that the collection of interest is doubtful.

## Table of Contents

The following table summarizes the loans for which the accrual of interest has been discontinued, loans with payments more than 90 days past due and still accruing interest and other real estate owned. For reporting purposes, other real estate owned consists of all real estate, other than bank premises, actually owned or controlled by us, including real estate acquired through foreclosure.

## Table 12

|  | Three Months Ended <br> June 30, <br> 2011 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | March 31, | December 31, | September 30, | June 30, |
|  | 2011 | 2010 | 2010 | $\mathbf{2 0 1 0}$ |


| Nonaccrual loans and leases, not restructured | \$ | 42,142 | \$ | 62,650 | \$ | 74,304 | \$ | 65,921 | \$ | 64,339 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other impaired loans |  | 1,675 |  | 1,506 |  | 3,317 |  | 4,420 |  | 1,065 |
| Total nonperforming loans | \$ | 43,817 | \$ | 64,156 | \$ | 77,621 | \$ | 70,341 | \$ | 65,404 |
| Other real estate owned and foreclosed assets |  | 28,362 |  | 33,611 |  | 22,898 |  | 45,700 |  | 30,298 |
| Total nonperforming assets | \$ | 72,179 | \$ | 97,767 | \$ | 100,519 | \$ | 116,041 | \$ | 95,702 |
| Nonperforming loans | \$ | 43,817 | \$ | 64,156 | \$ | 77,621 | \$ | 70,341 | \$ | 65,404 |
| Allocated allowance for loan losses |  | $(4,177)$ |  | $(12,136)$ |  | $(6,659)$ |  | $(3,539)$ |  | $(3,716)$ |
| Net investment in impaired loans | \$ | 39,640 | \$ | 52,020 | \$ | 70,962 | \$ | 66,802 | \$ | 61,688 |
| Accruing loans past due 90 days or more | \$ | 1,675 | \$ | 1,506 | \$ | 3,317 | \$ | 4,420 | \$ | 1,065 |
| Loans past due 30-89 days | \$ | 4,750 | \$ | 14,593 | \$ | 21,555 | \$ | 21,876 | \$ | 33,050 |
| Loans charged-off | \$ | 9,997 | \$ | 2,851 | \$ | 14,635 | \$ | 7,953 | \$ | 13,918 |
| Recoveries |  | (973) |  | (661) |  | (306) |  | (485) |  | (369) |
| Net charge-offs | \$ | 9,024 | \$ | 2,190 | \$ | 14,329 | \$ | 7,468 | \$ | 13,549 |
| Provision for loan losses | \$ | 1,000 | \$ | 2,000 | \$ | 19,500 | \$ | 2,500 | \$ | 8,400 |
| Allowance for loan losses | \$ | 38,855 | \$ | 46,879 | \$ | 47,069 | \$ | 41,898 | \$ | 46,866 |
| Allowance for loan losses to loans, net of unearned discount |  | 3.56\% |  | 4.16\% |  | 3.91\% |  | 3.25\% |  | 3.41\% |
| Allowance for loan losses to nonaccrual loans |  | 92.20\% |  | 74.83\% |  | 63.35\% |  | 63.56\% |  | 72.84\% |
| Allowance for loan losses to nonperforming assets |  | 53.83\% |  | 47.95\% |  | 46.83\% |  | 36.11\% |  | 48.97\% |
| Allowance for loan losses to nonperforming loans |  | 88.67\% |  | 73.07\% |  | 60.64\% |  | 59.56\% |  | 71.66\% |
| Nonperforming assets to loans, net of unearned discount, and other real estate owned |  | 6.45\% |  | 8.43\% |  | 8.19\% |  | 8.69\% |  | 6.81\% |
| Annualized net charge-offs to average loans |  | 3.24\% |  | 0.75\% |  | 4.51\% |  | 2.19\% |  | 3.83\% |
| Nonaccrual loans to loans, net of unearned discount |  | 3.86\% |  | 5.56\% |  | 6.17\% |  | 5.11\% |  | 4.68\% |
| Loans 30-89 days past due to loans, net of unearned discount |  | 0.44\% |  | 1.30\% |  | 1.79\% |  | 1.70\% |  | 2.40\% |

The $\$ 20.3$ million decrease in nonperforming loans during the second quarter 2011 is the result of sales and payoffs totaling $\$ 9.0$ million, upgrades totaling $\$ 1.9$ million, with the remainder of the decrease being made up of charge-offs, net of new additions. The majority of the

## Edgar Filing: Guaranty Bancorp - Form 10-Q

charge-offs taken in the second quarter had been specifically allocated for as of March 31, 2011.

At June 30, 2011, residential construction, land and land development loans accounted for $\$ 6.7$ million, or $15.3 \%$, of all nonperforming loans. At December 31, 2010, approximately $\$ 7.3$ million, or $9.3 \%$, of all nonperforming loans were residential construction, land and land development loans. At June 30, 2011,

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

## Table of Contents

approximately $\$ 25.2$ million, or $57.5 \%$, of all nonperforming loans outstanding were commercial real estate loans. At December 31, 2010, approximately $\$ 42.8$ million, or $55.2 \%$, of all nonperforming loans were commercial real estate loans.

The Company has an internal risk rating system of classifying loans as pass, watch, special mention, substandard, doubtful and loss. These internal guidelines are based on the definitions in the Uniform Agreement on the Classification of Assets and Appraisal of Securities Held by Banks and Thrifts issued by the Office of the Comptroller of the Currency, the Federal Deposit Insurance Corporation, and the Board of Governors of the Federal Reserve System. In particular, loans internally classified as substandard, doubtful or loss are considered adversely classified loans. During the second quarter 2011, the amount of accruing loans that the Company has internally considered to be adversely classified declined to $\$ 39.5$ million at June 30, 2011, as compared to $\$ 54.5$ million at December 31, 2010 and $\$ 95.2$ million at June 30, 2010.

In addition to adversely classified loans, the Company has loans that are considered to be Special Mention or Watch loans. The amount of loans that the Company has internally considered to be Special Mention or Watch decreased by approximately $36 \%$ from June 30, 2010 to June 30, 2011. Each internal risk classification is judgmental, but based on both objective and subjective factors/criteria. The internal risk ratings focus on an evaluation of the borrowers ability to meet future debt service and performance to plan and consider potential adverse market or economic conditions. As described below under Allowance for Loan Losses , the Company adjusts the general component of its allowance for loan losses for the trends in the volume and severity of adversely classified and watch list loans.

Net charge-offs in the second quarter 2011 were $\$ 9.0$ million as compared to $\$ 2.2$ million in the first quarter 2011 and $\$ 13.5$ million in the second quarter 2010. Approximately $\$ 7.9$ million of the charge-offs in the second quarter 2011 related to three loan relationships with an outstanding balance prior to the charge-offs of $\$ 22.2$ million.

Other real estate owned is $\$ 28.4$ million at June 30, 2011, compared to $\$ 33.6$ million at March 31, 2011 and $\$ 30.3$ million at June 30, 2010. The $\$ 5.2$ million decrease in other real estate owned at June 30, 2011 as compared to March 31, 2011 is primarily due to sales during the quarter.

The balance of other real estate owned at June 30, 2011 is comprised of approximately 37 separate properties, of which $\$ 9.7$ million was land; $\$ 18.5$ million was commercial real estate; and $\$ 0.2$ million was residential real estate. The balance at December 31, 2010 was comprised of approximately 35 separate properties, of which $\$ 11.1$ million was land; $\$ 11.4$ million was commercial real estate, including multi-family units; and $\$ 0.4$ million was residential real estate.

At June 30, 2011 and December 31, 2010, no additional funds are committed to be advanced in connection with impaired loans.

At June 30, 2011, there were four loans with a remaining interest reserve of approximately $\$ 0.8$ million. At December 31, 2010, there were seven loans with a remaining interest reserve of approximately $\$ 1.1$ million.

As of June 30, 2011, we had $\$ 13.3$ million of loans with terms that were modified in troubled debt restructurings, with a total allocated allowance for loan loss of $\$ 0.4$ million. As of December 31, 2010, we had $\$ 23.6$ million of loans with terms that were modified in troubled debt restructurings, with a total allocated allowance for loan loss of $\$ 1.3$ million. The troubled debt restructurings are included in impaired loans

## Edgar Filing: Guaranty Bancorp - Form 10-Q

above. The Company has not committed additional funds to borrowers whose loans are classified as troubled debt restructurings.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## Allowance for Loan Losses

The allowance for loan losses is maintained at a level that, in our judgment, is adequate to absorb probable incurred losses in the loan portfolio. The amount of the allowance is based on management s evaluation of the collectability of the loan portfolio, historical loss experience, and other significant factors affecting loan portfolio collectability, including the volume and severity of delinquent and classified loans, trends in volume and terms of loans, levels and trends in credit concentrations, effects of changes in underwriting standards, policies, procedures and practices, national and local economic trends and conditions, changes in capabilities and experience of lending management and staff, and other external factors, including industry conditions, competition and regulatory requirements.

The ratio of allowance for loan losses to total loans was $3.56 \%$ at June 30, 2011, as compared to $3.91 \%$ at December 31, 2010 and $3.41 \%$ at June 30, 2010.

Our methodology for evaluating the adequacy of the allowance for loan losses has two basic elements: first, identifying impaired loans and measuring an estimated loss for each individual loan; second, estimating an allowance for probable incurred losses on other loans.

The specific allowance for impaired loans and the allowance calculated for probable incurred losses on other loans are combined to determine the required allowance for loan losses. The amount calculated is compared to the actual allowance for loan losses balance at each quarter end and any shortfall is charged against income as an additional provision for loan losses. For further discussion of the provision for loan losses, see Provision for Loan Losses above.

In estimating the allowance for probable incurred losses on other loans, we group the balance of the loan portfolio into segments that have common characteristics, such as loan type or risk rating. For each nonspecific allowance portfolio segment, we apply loss factors to calculate the required allowance based upon actual historical loss rates adjusted for qualitative factors affecting loan portfolio collectability as described above. Management also looks at risk ratings of loans and computes a factor for the volume and severity of classified loans using assigned risk ratings under regulatory definitions of watch , special mention , substandard , doubtful and loss . Loans graded as either doubtful or loss are as impaired and are included as part of the specific reserve computed above. Loans segregated by risk rating categories watch, special mention or substandard are evaluated for trends in volume and severity.

The provision for loan losses recorded in 2011 was required in order for the Company to maintain the allowance for loan losses at a level necessary for the probable incurred losses inherent in the loan portfolio as of June 30, 2011. For further discussion of the provision for loan losses, see Provision for Loan Losses above.

Approximately $\$ 4.2$ million, or $10.8 \%$, of the $\$ 38.9$ million allowance for loan losses at June 30,2011 , relates to loans with specific allowance allocations. This compares to a specific reserve of $\$ 6.7$ million, or $14.1 \%$, of the total allowance for loan losses at December 31, 2010.

The general component of the allowance for loan losses as a percent of overall loans, net of unearned discount, was $3.18 \%$ at June 30 , 2011, as compared to 3.36\% at December 31, 2010.

Edgar Filing: Guaranty Bancorp - Form 10-Q

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## Table of Contents

The following table provides a summary of the activity within the allowance for loan losses account for the periods presented:

## Table 13

|  | Six Months Ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2011 |  | 2010 |  |
|  | (In thousands) |  |  |  |
| Balance, beginning of period | \$ | 47,069 | \$ | 51,991 |
| Loan charge-offs: |  |  |  |  |
| Real estate - Residential and Commercial |  | 9,266 |  | 2,278 |
| Real estate - Construction |  | 2,679 |  | 14,490 |
| Commercial |  | 574 |  | 1,188 |
| Agricultural |  |  |  | 54 |
| Consumer |  | 73 |  | 130 |
| Lease receivable and other |  | 255 |  | 49 |
| Total loan charge-offs |  | 12,847 |  | 18,189 |
| Recoveries: |  |  |  |  |
| Real estate - Residential and Commercial |  | 1,017 |  | 268 |
| Real estate - Construction |  | 501 |  | 130 |
| Commercial |  | 79 |  | 215 |
| Consumer |  | 29 |  | 43 |
| Lease receivable and other |  | 7 |  | 8 |
| Total loan recoveries |  | 1,633 |  | 664 |
| Net loan charge-offs |  | 11,214 |  | 17,525 |
| Provision for loan losses |  | 3,000 |  | 12,400 |
| Balance, end of period | \$ | 38,855 | \$ | 46,866 |

Management continues to monitor the allowance for loan losses closely and will adjust the allowance when necessary, based on its analysis, which includes an ongoing evaluation of substandard loans and their collateral positions.

## Securities

We manage our investment portfolio principally to provide liquidity, balance our overall interest rate risk and to provide collateral for public deposits and customer repurchase agreements.

The carrying value of our portfolio of investment securities at June 30, 2011 and December 31, 2010 was as follows:

Table 14

## Edgar Filing: Guaranty Bancorp - Form 10-Q

|  | June 30, <br> 2011 | December 31, <br> $\mathbf{2 0 1 0}$ <br> (In thousands) | Increase <br> (Decrease) | $\%$ <br> Change |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Securities available for sale: |  |  |  |  |  |  |
| U.S. Government agencies and government-sponsored <br> entities | $\$$ |  | $\$$ | 21,770 | $\$$ | $(21,770)$ |

The Company does not own any collateralized debt obligations (CDOs) or securities backed by sub-prime mortgage loans.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

At June 30, 2011, there was one private-label mortgage-backed security with a carrying value of approximately $\$ 0.9$ million. The private-label mortgage-backed security is a senior tranche and was AAA rated as of June 30, 2011. All other mortgage-backed securities are sponsored by either U.S. government agencies or government-sponsored entities.

The carrying value of our available for sale investment securities at June 30 , 2011 was $\$ 375.9$ million, compared to the December 31, 2010 carrying value of $\$ 389.5$ million. Year-to-date purchase activity in our investment portfolio has been concentrated on the purchase of U.S. Government Agency Mortgage-Backed Securities backed by 15 -year fixed rate or 5 -year adjustable rate mortgages. In addition, we have sold certain securities in order to reduce expected duration risk in the event that interest rates rise.

Fair values for municipal securities are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities relationship to other benchmark quoted securities. Characteristics utilized by matrix pricing include insurer, credit support, state of issuance, and bond rating. These factors are used to incorporate additional spreads and municipal curves. A separate curve structure is used for bank-qualified municipal bonds versus general market municipals. For the bank-qualified municipal bonds, active quotes are obtained when available.

Fair values for U.S. Treasury securities, U.S. government agencies and government-sponsored entities and mortgage-backed securities are determined using a combination of daily closing prices, evaluations, income data, security master (descriptive) data, and terms and conditions data. Additional data used to compute the fair value of U.S. mortgage-backed pass-through issues (FHLMC, FNMA, GNMA, and SBA pools) includes daily composite seasoned, pool-specific, and generic coupon evaluations, and factors and descriptive data for individual pass-through pools. Additional data used to compute the fair value of U.S. collateralized mortgage obligations include daily evaluations and descriptive data. Additional data used to compute the fair value of mortgage-backed securities private/residential include independent bond ratings.

Two municipal bonds were priced using significant unobservable inputs. The first revenue bond has a par value of $\$ 37.3$ million and repayment is based on cash flows from a local hospital. Management reviewed the financials of the hospital, had discussions with hospital management and reviewed the underlying collateral for the municipal bond to determine an appropriate benchmark risk-adjusted interest rate based on transactions with similar risks. At June 30, 2011, this hospital bond had an unrealized loss of approximately $\$ 0.8$ million, all of which was determined to be related to temporary changes in interest rates. The second revenue bond had a par value of approximately $\$ 4.5$ million, prior to an other-than-temporary-impairment of $\$ 3.5$ million recorded in 2010. The repayment of this bond is primarily based on cash flows from the construction and sale of low-income housing units, grants and the guarantee of the project s sponsor. During 2010, the bond defaulted for non-payment of monthly interest payments. Based on management s review of the project, an independent appraisal of the underlying collateral and discussions with the bond s sponsor who abandoned the project, it was determined that the $\$ 3.5$ million other-than-temporary-impairment recorded in 2010 has not changed as of June 30, 2011.

At June 30, 2011, there were 12 individual securities in an unrealized loss position (excluding the bond with the previously recorded other-than-temporary-impairment). Of the twelve securities in an unrealized loss position at June 30, 2011, one individual security has been in a continuous unrealized loss position for 12 months or longer. Management has evaluated this security in addition to the remaining 11 securities in an unrealized loss position and has determined that the decline in value since their purchase dates is primarily attributable to changes in market interest rates. At June 30, 2011, the Company did not intend to sell any of the 12 securities in an unrealized loss position and did not consider it likely that it would be required to sell any of the securities in question prior to recovery in their fair value.

At June 30, 2011 and December 31, 2010, we held $\$ 16.6$ million and $\$ 17.2$ million, respectively, of other equity securities consisting of bank stocks with no maturity date, which are not reflected in the above schedule. Bank stocks are comprised mostly of stock of the Federal Reserve

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Bank of Kansas City, the Federal Home Loan Bank of Topeka and Bankers Bank of the West. These stocks have restrictions placed on their transferability as only members of the entities can own the stock.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

## Deposits

The following table sets forth the amounts of our deposits outstanding at the dates indicated:

## Table 15

|  | At June 30, 2011 |  |  | At December 31, 2010 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | \% of Total |  | ance | \% of Total |
| Noninterest bearing deposi | \$ | 419,731 | (Dollars in $31.17 \%$ | \$ | 374,500 | (Dollars in thousands) |
| Interest-bearing demand |  | 183,287 | 13.62\% |  | 178,042 | 12.18\% |
| Money market |  | 343,920 | 25.55\% |  | 357,036 | 24.42\% |
| Savings |  | 86,139 | 6.40\% |  | 79,100 | 5.41\% |
| Time |  | 313,106 | 23.26\% |  | 473,673 | 32.39\% |
| Total deposits | \$ | 1,346,183 | 100.00\% | \$ | 1,462,351 | 100.00\% |

At the end of the second quarter 2011, deposits were $\$ 1.35$ billion as compared to $\$ 1.46$ billion at December 31, 2010, reflecting a decrease of $\$ 116.2$ million.

Deposits, other than time deposits, increased by $\$ 44.4$ million at June 30, 2011 as compared to December 31, 2010 and increased by $\$ 124.5$ million as compared to June 30, 2010. The increases in non-maturity deposits were primarily attributable to the continued success of our business and retail strategic deposit gathering campaign. In addition to the $\$ 44.4$ million increase in balances of non-maturity deposits in 2011, the total number of customer accounts increased slightly during the same period.

Noninterest bearing deposits as a percent of total deposits increased to approximately $31.2 \%$ at June 30, 2011, as compared to $25.6 \%$ at December 31, 2010. Noninterest bearing deposits help reduce overall deposit funding costs, but due to the extremely low rate environment, the impact of noninterest bearing deposits on the overall cost of funds is currently less significant than in a higher rate environment.

Time deposits continue to decrease primarily as a result of management s efforts to reduce the overall level of higher cost time deposits, including brokered and internet deposits. Total brokered deposits at June 30, 2011 were $\$ 80.2$ million as compared to $\$ 179.9$ million at December 31, 2010 and $\$ 255.5$ million at June 30, 2010. Brokered deposits represent $5.9 \%$ of total deposits at June 30, 2011 as compared to $12.2 \%$ at December 31, 2010 and $\$ 16.3 \%$ at June 30, 2010. In addition to this $\$ 175.3$ million decline in brokered deposits over the past twelve months, we also experienced a $\$ 70.3$ million decline in internet time deposits over the same time period. Throughout the remainder of 2011, the Company has approximately $\$ 69.3$ million of brokered time deposits maturing with a weighted average cost of $3.43 \%$, including $\$ 40.1$ million in the early third quarter 2011 that the Company does not expect to renew. The remaining decline in time deposits is primarily related to the non-renewal of other higher cost certificates of deposits. Management monitors time deposit maturities and renewals on a daily basis and will raise rates on local time deposits if necessary to grow such deposits.

## Borrowings and Subordinated Debentures

At June 30, 2011, our outstanding borrowings were $\$ 163,211,000$ as compared to $\$ 163,239,000$ at December 31, 2010. These balances are solely related to term note borrowings at the Federal Home Loan Bank ( FHLB ). The total commitment, including balances outstanding, for borrowings at the FHLB for the term notes and line of credit at June 30, 2011 and December 31, 2010 was $\$ 335.4$ million and $\$ 368.4$ million, respectively.

The borrowings at June 30, 2011 consisted of 15 separate fixed-rate term notes with the FHLB at our Bank level, with remaining maturities ranging from 2 to 79 months. The term notes have fixed interest rates that range from $2.52 \%$ to $6.22 \%$. The weighted-average rate on the FHLB term notes was $3.17 \%$ at June 30, 2011. Approximately $\$ 140$ million of the FHLB term advances at June 30, 2011 have Bermudan conversion options to a variable rate. Five notes totaling $\$ 120$ million have potential conversions in 2011 a $\$ 30$ million note with a rate of $2.95 \%$, a $\$ 10$ million note with a rate of $3.16 \%$, a $\$ 20$ million note with a rate of $2.52 \%$, a $\$ 40$ million note with a rate of $3.17 \%$ and a $\$ 20$ million note with a rate of $3.25 \%$. The remaining convertible note of $\$ 20$ million becomes convertible $1 / 23 / 2013$ and bears an interest rate of $3.04 \%$. If the notes are not converted by the FHLB, the notes become convertible quarterly thereafter, with the option to convert to floating rate continuing to be at the discretion of the FHLB. If the notes are converted by the FHLB, the Bank has the option to prepay the advance without

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents
penalty. The notes can only be prepaid without penalty at or after conversion. The FHLB did not elect to convert any of these advances to variable rate through July 29, 2011. The Bank also had a line of credit with the FHLB at June 30, 2011, but there was no balance outstanding on this line of credit as of that date. The interest rate on the line of credit varies with the federal funds rate, and was $0.20 \%$ at June $30,2011$.

At June 30, 2011, we had a $\$ 41,239,000$ aggregate principal balance of junior subordinated debentures outstanding with a weighted average cost of $5.87 \%$. The subordinated debentures were issued in four separate series. Each issuance has a maturity of thirty years from its date of issue. The subordinated debentures were issued to trusts established by us, which in turn issued $\$ 40$ million of trust preferred securities. Generally and with certain limitations, the Company is permitted to call the debentures subsequent to the first five or ten years, as applicable, after issue if certain conditions are met, or at any time upon the occurrence and continuation of certain changes in either the tax treatment or the capital treatment of the trusts, the debentures or the preferred securities. The Guaranty Capital Trust III issuance of $\$ 10.3$ million has a variable rate of LIBOR plus $3.10 \%$ and has been callable without penalty each quarter since July 7, 2008, and continues to be callable quarterly. The CenBank Trust III issuance of $\$ 15.5$ million has a variable rate of LIBOR plus $2.65 \%$ and has been callable without penalty since April 15, 2009, and continues to be callable quarterly. The CenBank Trust I issuance of $\$ 10.3$ million has a fixed rate of $10.6 \%$ and has been callable since September 7, 2010, and continues to be callable, with a penalty, quarterly. The CenBank Trust II trust preferred issuance has a fixed rate of $10.2 \%$ and became callable semi-annually starting on February 22 , 2011, and continues to be callable, with a penalty, quarterly. Management did not call any of these securities on the latest call date, but will continue to evaluate whether to call these debentures each quarter. Under the terms of the Written Agreement, regulatory approval would be required prior to calling any trust preferred issuance.

Under the terms of each subordinated debentures agreement, the Company has the ability to defer interest on the debentures for a period of up to sixty months as long as it is in compliance with all covenants of the agreement. On July 31, 2009, the Company deferred regularly scheduled interest payments on each series of its junior subordinated debentures and continued to defer interest during the first six months of 2011. Such a deferral is not an event of default and the interest continues to accrue. Prior to paying any interest on the subordinated debentures, the Company must obtain prior written approval from the Federal Reserve under the terms of the Written Agreement. The Company is prohibited from paying any dividends on its other classes of stock for so long as interest is deferred, with the exception of stock dividends.

The Board of Governors of the Federal Reserve System, which is the holding company s banking regulator, has promulgated a modification of the capital regulations affecting restricted core capital elements, including trust preferred securities and cumulative preferred stock. Under this modification, beginning March 31, 2011, the Company was required to use a more restrictive formula to determine the amount of restricted core capital elements that could be included in regulatory Tier 1 capital. The Company was allowed to include in Tier 1 capital an amount of restricted core capital elements equal to no more than $25 \%$ of the sum of all qualifying core capital elements, including qualifying restricted core capital elements. For purposes of both Tier 1 capital and the $25 \%$ limitation, certain intangibles, including core deposit intangibles, net of any related deferred income tax liability are deducted. The adoption of this modification did not have a material impact on the inclusion of our restricted core capital elements for purposes of Tier 1 capital.

Under the Dodd-Frank Wall Street Reform and Consumer Protection Act, certain trust preferred securities will no longer be eligible to be included as Tier 1 capital for regulatory purposes. However, an exception to this statutory prohibition applies to securities issued prior to May 19, 2010 by bank holding companies with less than $\$ 15$ billion of total assets. As we have less than $\$ 15$ billion in total assets and had issued all of our trust preferred securities prior to May 19, 2010, our trust preferred securities will continue to be eligible to be treated as Tier 1 capital, subject to other rules and limitations.

## Capital Resources

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Current risk-based regulatory capital standards generally require banks and bank holding companies to maintain a ratio of core or Tier 1 capital (consisting principally of common equity) to risk-weighted assets of at least $4 \%$, a ratio of Tier 1 capital to average total assets (leverage ratio) of at least $4 \%$ and a ratio of total capital (which includes Tier 1 capital plus certain forms of subordinated debt, a portion of the allowance for loan losses, and preferred stock) to risk-weighted assets of at least $8 \%$. Risk-weighted assets are calculated by multiplying the balance in each category of assets by a risk factor, which ranges from zero for cash assets and certain government obligations to $100 \%$ for high-risk loans, and adding the products together.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

For regulatory purposes, the Company maintains capital above the minimum core standards. The Company actively monitors its regulatory capital ratios to ensure that the Company and the Bank are more than well-capitalized under the applicable regulatory framework. Under the regulations adopted by the federal regulatory authorities, a bank is well-capitalized if the institution has a total risk-based capital ratio of $10.0 \%$ or greater, a Tier 1 risk-based capital ratio of $6.0 \%$ or greater, and a leverage ratio of $5.0 \%$ or greater, and is not subject to any order or written directive by any such regulatory authority to meet and maintain a specific capital level for any capital measure. The Bank is required to maintain similar capital levels under capital adequacy guidelines. At June 30, 2011, the Bank s capital ratios are above the regulatory capital threshold of well-capitalized .

The following table provides the current capital ratios of the Company as of the dates presented, along with the regulatory capital requirements:

Table 16

|  | Ratio at June 30, 2011 | $\begin{gathered} \text { Ratio at } \\ \text { December 31, } \\ 2010 \end{gathered}$ | Ratio at June 30, 2010 | $\begin{gathered} \text { Minimum } \\ \text { Capital } \\ \text { Requirement } \end{gathered}$ | Minimum <br> Requirement for Well Capitalized Institution |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Risk-Based Capital Ratio |  |  |  |  |  |
| Consolidated | 16.22\% | 14.99\% | 14.80\% | 8.00\% | N/A |
| Guaranty Bank and Trust Company | 15.39\% | 14.07\% | 13.84\% | 8.00\% | 10.00\% |
| Tier 1 Risk-Based Capital Ratio |  |  |  |  |  |
| Consolidated | 9.00\% | 8.57\% | 9.77\% | 4.00\% | N/A |
| Guaranty Bank and Trust Company | 14.12\% | 12.80\% | 12.57\% | 4.00\% | 6.00\% |
| Leverage Ratio |  |  |  |  |  |
| Consolidated | 6.71\% | 6.25\% | 7.87\% | 4.00\% | N/A |
| Guaranty Bank and Trust Company | 10.53\% | 9.33\% | 10.20\% | 4.00\% | 5.00\% |

On August 11, 2009, the Company issued 59,053 shares of $9 \%$ non-cumulative Series A Convertible Preferred Stock, which resulted in additional capital of $\$ 57,846,000$, net of expenses. The liquidation preference for the Series A Convertible Preferred Stock is $\$ 1,000$ per share. The Series A Convertible Preferred Stock is not redeemable. Each share of Series A Convertible Preferred Stock will automatically convert into shares of the Company s common stock on the fifth anniversary of the issuance date of the Series A Convertible Preferred Stock, or August 11, 2014, subject to certain limitations. The preferred stock holders may elect to convert their shares of Series A Convertible Preferred Stock into shares of the Company s common stock prior to the mandatory conversion of the Series A Convertible Preferred Stock following the earlier of the second anniversary of the issuance date the Series A Convertible Preferred Stock, or August 11, 2011, and the occurrence of certain events resulting in the conversion, exchange or reclassification of the Company s common stock. Each share of Series A Convertible Preferred Stock will be convertible into shares of the Company s common stock at a conversion price of $\$ 1.80$ per share, adjustable downward in $\$ 0.04$ increments to $\$ 1.50$ per share in the event of certain nonpayments of dividends (whether paid in cash or in kind) on the Series A Convertible Preferred Stock. The conversion price of the Series A Convertible Preferred Stock is subject to customary anti-dilution adjustments. Due to the conversion price adjustment resulting from nonpayment of dividends, for purposes of the risk-based and leverage capital guidelines of the Board of Governors of the Federal Reserve System, and for purposes of regulatory reporting, the Series A Convertible Preferred Stock is treated as cumulative preferred stock (e.g., a restricted core capital element for Tier 1 capital purposes). The Company has paid quarterly dividends in the form of additional shares of Series A Convertible Preferred Stock since November 2009. The outstanding balance, net of stock issuance costs, of Series A Convertible Preferred Stock was $\$ 67,806,000$ and $\$ 64,818,000$ at June 30, 2011 and December 31, 2010, respectively. The liquidation preference for the Series A Convertible Preferred Shares was $\$ 69,013,000$ and $\$ 66,025,000$ at June 30, 2011 and December 31, 2010, respectively.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

In December 2009, the Company filed a universal shelf registration statement on Form S-3 with the Securities and Exchange Commission (SEC) to register up to $\$ 100$ million in securities. The SEC declared the registration statement effective on February 11, 2010. The Company does not have any current plans to raise additional capital; however, the shelf registration provides us with the ability to raise capital, subject to SEC rules and limitations, if the Board of Directors decides to do so.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

On July 27, 2011, the Company and the principal holders of the Company s Series A Convertible Preferred Stock entered into a Transaction Agreement whereby the parties agreed, subject to stockholder and regulatory approval, to effectuate an accelerated mandatory conversion of the outstanding Series A Convertible Preferred Stock at a conversion price of $\$ 1.50$ per share. As part of the agreement and transaction, the Company agreed to issue a special paid-in kind (PIK) dividend in the aggregate amount of approximately 7,300 shares of Series A Convertible Preferred Stock to all holders of the Series A Convertible Preferred Stock, with any fractional shares to be paid in cash. Upon receipt of stockholder and regulatory approval, we expect to consummate the transaction either late in the third quarter 2011 or during the fourth quarter 2011. As a result of the transaction, the holders of Series A Preferred Stock are expected to receive, in the aggregate, approximately 51,902,000 shares of our common stock.

If the Series A Convertible Preferred Stock is not converted early and remains outstanding under its original terms, the Company expects to declare and pay the Series A Convertible Preferred Stockholders a PIK dividend of 1,546 shares of Series A Convertible Preferred Stock in August 2011 and up to $\$ 19,051,000$ in a combination of gross future cash dividends and/or reductions in conversion price for missed cash dividends from November 2011 to the mandatory conversion in August 2014. If the accelerated mandatory conversion transaction is consummated as expected, the Company will not declare or pay any future cash dividends to the Series A Convertible Preferred Stockholders. Accounting standards provide that net income applicable to common stockholders for the period of the accelerated conversion be reduced by the excess of the fair value of the common stock transferred to the Series A Convertible Preferred Stockholders in the accelerated conversion over the fair value of the common stock that would have been issued under the original conversion terms. Based on the Company s common stock price of $\$ 1.37$ per share on July 27, 2011, the reduction in net income applicable to common stockholders for the excess fair value would be approximately $\$ 17,408,000$. Fluctuations in the Company s stock price between July 27, 2011 and the date of regulatory and shareholder approval will impact the excess fair value of the accelerated conversion, with increases in the stock price resulting in an increase in the excess fair value and a reduction in net income applicable to common stockholders.

If the Transaction is consummated, it is expected to increase the Tier 1 Capital and Leverage Ratios of the Company. On a pro forma basis, assuming the Transaction had been consummated as of June 30, 2011, the Company s Tier 1 Capital Ratio at June 30, 2011 would have increased to $15.04 \%$ from $9.00 \%$. Similarly, on a pro forma basis, the Leverage Ratio at June 30, 2011 would have increased to $11.22 \%$ from $6.71 \%$.

## Dividend Restrictions

Holders of voting common stock are entitled to dividends out of funds legally available for such dividends, when, and if, declared by the Board of Directors. The Company has not paid dividends since its inception.

Various banking laws applicable to the Bank limit the payment of dividends, management fees and other distributions by the Bank to the Company, and may therefore limit our ability to pay dividends on our common stock. In addition, the Written Agreement discussed in Note 13 prohibits both the Company and the Bank from paying dividends without the prior written approval of the Federal Reserve, and, in the case of the Bank, the Colorado Division of Banking (CDB). Accordingly, our ability to pay dividends will be restricted until the Written Agreement is terminated.

Under the terms of our trust preferred financings, including our related subordinated debentures, which occurred on September 7, 2000, February 22, 2001, June 30, 2003 and April 8, 2004, respectively, we cannot declare or pay any dividends or distributions (other than stock dividends) on, or redeem, purchase, acquire or make a liquidation payment with respect to, any shares of our capital stock if (1) an event of default under any of the subordinated debenture agreements has occurred and is continuing, or (2) if we give notice of our election to begin an extension period whereby we may defer payment of interest on the trust preferred securities for a period of up to sixty consecutive months as

## Edgar Filing: Guaranty Bancorp - Form 10-Q

long as we are in compliance with all covenants of the agreement. On July 31, 2009, we elected to defer regularly scheduled interest payments on each of our subordinated debentures until further notice. In addition, we are currently restricted from making payments of principal or interest on our subordinated debentures or trust preferred securities under the terms of our Written Agreement without the prior approval of the Federal Reserve.

Under the terms of the Series A Convertible Preferred Stock issuance in 2009 discussed in Note 15, we cannot declare or pay dividends on, make distributions with respect to, or redeem, purchase or acquire, or make a liquidation payment with respect to, or pay or make available monies for the redemption of, any common stock or other junior securities unless full dividends on all outstanding shares of the Series A Convertible Preferred Stock have been paid or declared and set aside for payment.

In addition, we are currently restricted from making cash dividends on our Series A Convertible Preferred Stock under the terms of our Written Agreement without the prior approval of the Federal Reserve and for as long as we defer payments of interest with respect to our subordinated debentures and related trust preferred securities. During 2011 and 2010, shareholders of the Series A Convertible Preferred Stock have received paid-in-kind dividends in the form of additional shares of Series A Convertible Preferred Stock at the prescribed dividend rate. Any fractional shares have been paid in cash. We expect to make these paid-in-kind dividends through August 15, 2011. Under the terms of the Series A Convertible Preferred Stock designations, the Company may pay paid-in-kind dividends through August 15, 2011, and thereafter, any dividend must be in the form of cash. If we cannot make such cash dividends prior to the expiration of a one-year cure period, the conversion price of $\$ 1.80$ per share will adjust downward in $\$ 0.04$ increments for each missed quarterly dividend down to a floor of $\$ 1.50$ per share. We are currently restricted from making cash dividends on our Series A Convertible Preferred Stock under the terms of our Written Agreement without the prior approval of the Federal Reserve and for as long as we defer payments of interest with respect to our subordinated debentures and related trust preferred securities.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

Any future determination relating to dividend policy will be made at the discretion of our Board of Directors and will depend on a number of factors, including our future earnings, capital requirements, financial condition, future prospects and such other factors as our Board of Directors may deem relevant.

## Contractual Obligations and Off-Balance Sheet Arrangements

The Company is a party to credit-related financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, stand-by letters of credit, and commercial letters of credit. Such commitments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the consolidated balance sheets.

The Company s exposure to credit loss is represented by the contractual amount of these commitments. The Company follows the same credit policies in making commitments as it does for on-balance sheet instruments.

At the dates indicated, the following commitments were outstanding:

## Table 17

$\left.\begin{array}{l|rrrr} & & \begin{array}{c}\text { June 30, } \\ \mathbf{2 0 1 1}\end{array} & \begin{array}{c}\text { December 31, } \\ \text { 2010 }\end{array} \\ \text { (In thousands) }\end{array}\right]$

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

## Table of Contents

## Liquidity

The Bank relies on deposits as its principal source of funds and, therefore, must be in a position to service depositors needs as they arise. Fluctuations in the balances of a few large depositors may cause temporary increases and decreases in liquidity from time to time. We deal with such fluctuations by using existing liquidity sources.

The Bank s primary sources of liquidity are its liquid assets. At June 30, 2011, the Company had $\$ 134.9$ million of cash and cash equivalents, including $\$ 125.9$ million of interest-bearing deposits at banks (most of which was held at the Federal Reserve Bank of Kansas City) that could be used for the Bank s immediate liquidity needs. Further, the Company had $\$ 6.7$ million of excess pledging related to customer accounts that require collateral at June 30, 2011 and $\$ 74.1$ million of securities that are unavailable for pledging.

When the level of liquid assets (our primary liquidity) does not meet our liquidity needs, other available sources of liquid assets (our secondary liquidity), including the purchase of federal funds, sales of loans, discount window borrowings from the Federal Reserve, and our lines of credit with the Federal Home Loan Bank of Topeka (FHLB) and other correspondent banks are employed to meet current and presently anticipated funding needs. At June 30, 2011, the Bank had approximately $\$ 172.2$ million of availability on its FHLB line, $\$ 35.0$ million of availability on its secured federal funds lines with correspondent banks, and $\$ 7.6$ million of availability with the Federal Reserve discount window.

Under the terms of the Written Agreement, the Bank cannot obtain any new brokered deposits, but can continue to rollover or renew existing brokered deposits. Additionally, the Bank submitted a written plan to its regulators to improve the Bank s liquidity position, including measures to diversify funding sources and reduce reliance on brokered deposits. Since the date of the examination on which the Written Agreement is based in part, the Company has diversified its funding sources, primarily through increasing its primary funding sources such as additional interest-bearing deposits in banks and investment securities. Throughout the remainder of 2011, the Company has approximately $\$ 69.3$ million of brokered time deposits maturing with a weighted average cost of $3.43 \%$, including $\$ 40.1$ million in the early third quarter 2011 that the Company does not expect to renew. As needed for liquidity and balance sheet planning, the Bank will continue to monitor and update its rates in order to rollover and obtain new time deposits from its local markets and/or directly through the internet.

The holding company relies primarily on cash flow from the Bank as a primary source of liquidity. The Bank pays a management fee for its share of expenses paid by the holding company, as well as for services provided by the holding company. The Written Agreement prohibits the Bank from paying dividends or making other distributions to the holding company without the prior written approval of the Federal Reserve and CDB . Accordingly, the Bank s ability to pay dividends or make other distributions to the holding company and the holding company s ability to pay cash dividends on its common or preferred stock will be restricted until the Written Agreement is terminated.

The holding company requires liquidity for the payment of interest on the subordinated debentures (if approved by our regulators), for operating expenses, principally salaries and benefits, for repurchases of our common stock, and, if declared by our board of directors, for the payment of dividends to our stockholders. The Written Agreement prohibits the Company from paying dividends or making other distributions without the prior written approval of the Federal Reserve. Accordingly, our ability to pay dividends to our stockholders will be restricted until the Written Agreement is terminated. Under the terms of our trust preferred financings, we may defer payment of interest on the trust preferred securities for a period of up to sixty consecutive months as long as we are in compliance with all covenants of the agreement. On July 31, 2009, we gave notice that we would defer regularly scheduled interest payments on each of our subordinated debentures until further notice. During the deferral period, the Company may not pay cash dividends to stockholders of any class of stock, with the exception of cash dividends paid to preferred stockholders representing fractional shares of preferred in-kind dividends. In addition, we are currently restricted from making payments of principal or interest on our subordinated debentures or trust preferred securities under the terms of our Written Agreement without
the prior approval of the Federal Reserve.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

Based on current cash flow projections for the holding company, we estimate that cash balances maintained by the holding company are sufficient to meet the operating needs of the holding company for over three years assuming that the holding company continues to defer interest on its trust preferred securities.

## Application of Critical Accounting Policies and Accounting Estimates

Management s Discussion and Analysis of Financial Condition and Results of Operations discusses the Company s condensed consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of these condensed consolidated financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. On an on-going basis, management evaluates its estimates and judgments, including those related to customers and suppliers, allowance for loan losses, bad debts, investments, financing operations, derivatives, long-lived assets, contingencies and litigation. Management bases its estimates and judgments on historical experience and on various other factors that are believed to be reasonable under the circumstances, the results of which have formed the basis for making such judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from the recorded estimates under different assumptions or conditions. A summary of critical accounting policies and estimates are listed in the Management s Discussion and Analysis of Financial Condition and Results of Operations section of the Company s 2010 Annual Report Form $10-\mathrm{K}$ for the fiscal year ended December 31, 2010. There have been no changes to the critical accounting policies listed in the Company s 2010 Annual Report Form 10-K during 2011.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## ITEM 3. Quantitative and Qualitative Disclosure about Market Risk

Market risk is the risk of loss in a financial instrument arising from adverse changes in market prices and rates, foreign currency exchange rates, commodity prices and equity prices. Our market risk arises primarily from interest rate risk inherent in our lending and deposit taking activities. To that end, management actively monitors and manages our interest rate risk exposure. We have not entered into any market risk sensitive instruments for trading purposes. We manage our interest rate sensitivity by matching the re-pricing opportunities on our earning assets to those on our funding liabilities. We use various asset/liability strategies to manage the re-pricing characteristics of our assets and liabilities designed to ensure that exposure to interest rate fluctuations is limited to our guidelines of acceptable levels of risk-taking. Balance sheet hedging strategies, including the terms and pricing of loans and deposits and managing the deployment of our securities, are used to reduce mismatches in interest rate re-pricing opportunities of portfolio assets and their funding sources.

## Credit Risk-related Contingent Features

During the first quarter 2009, the Company entered into interest rate swap contracts with certain commercial banking customers to facilitate the customer s respective risk management strategies. Those interest rate swaps are simultaneously hedged by offsetting interest rate swaps that the Company executes with a third party, such that the Company minimizes its net risk exposure resulting from such transactions. Thus, these existing interest rate derivatives result from a service provided to certain qualifying customers and, therefore, are not used to manage interest rate risk in the Company s assets or liabilities. The Company manages a matched book with respect to its derivative instruments in order to minimize its net risk exposure resulting from such transactions.

The Company evaluates its credit risk associated with its interest rate swaps by evaluating the maximum potential credit exposure prior to the execution of the interest rate swap. This maximum potential credit exposure is evaluated by executive management in relation to the Company s Derivatives and Hedging Policy. On a quarterly basis, the actual credit risk for all swaps is reported to the Company s asset-liability management committee and compared to the maximum exposure approved in the Company s Derivatives and Hedging Policy.

The Company has agreements with its derivative counterparties that contain a provision where if the Company defaults on any of its indebtedness, including default where repayment of the indebtedness has not been accelerated by the lender, then the Company could also be declared in default on its derivative obligations.

The Company also has agreements with certain of its derivative counterparties that contain a provision where if the Company fails to maintain its status as a well-capitalized institution, then the counterparty could terminate the derivative positions and the Company would be required to settle its obligations under the agreements.

As of June 30, 2011, the fair value of derivatives in a net liability position, which excludes any adjustment for nonperformance risk related to these agreements, was $\$ 276,000$. The Company has minimum collateral posting thresholds with certain of its derivative counterparties, but has not been required to post collateral against its obligations under these agreements. If the Company had breached any of these provisions at June 30, 2011, it would have been required to settle its obligations under the agreements at the termination value.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## Net Interest Income Modeling

Our Asset Liability Management Committee, or ALCO, addresses interest rate risk. The committee is composed of members of our senior management. The ALCO monitors interest rate risk by analyzing the potential impact on the net portfolio of equity value and net interest income from potential changes in interest rates, and considers the impact of alternative strategies or changes in balance sheet structure. The ALCO manages our balance sheet in part to maintain the potential impact on net portfolio value and net interest income within acceptable ranges despite changes in interest rates.

Our exposure to interest rate risk is reviewed on at least a quarterly basis by the ALCO and our board of directors. Interest rate risk exposure is measured using interest rate sensitivity analysis to determine our change in net portfolio value and net interest income in the event of hypothetical changes in interest rates. If potential changes to net portfolio value and net interest income resulting from hypothetical interest rate changes are not within board-approved limits, the board may direct management to adjust the asset and liability mix to bring interest rate risk within board-approved limits.

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

We monitor and evaluate our interest rate risk position on at least a quarterly basis using net interest income simulation analysis under 100, 200 and 300 basis point change scenarios (see below). Each of these analyses measures different interest rate risk factors inherent in the financial statements.

The Company s primary interest rate risk tool, the Net Interest Income Simulation Analysis, measures interest rate risk and the effect of interest rate changes on net interest income. This analysis incorporates all of the Company s assets and liabilities together with forecasted changes in the balance sheet and assumptions that reflect the current interest rate environment. Through these simulations, management estimates the impact on net interest income of a 100, 200 and 300 basis point upward or downward change of market interest rates over a one year period. Assumptions are made to project rates for new loans and deposits based on historical analysis, management outlook and repricing strategies. Asset prepayments and other market risks are developed from industry estimates of prepayment speeds and other market changes. Since the results of these simulations can be significantly influenced by assumptions utilized, management evaluates the sensitivity of the simulation results to changes in assumptions.

The following table shows the net interest income increase or decrease over the next twelve months as of June 30, 2011 and 2010:

## Table 18

## MARKET RISK:

|  | June 30, 2011 <br> Amount of Change | Annualized Net Interest Income <br> (In thousands) | June 30, 2010 <br> Amount of Change |  |
| :--- | :---: | :---: | :---: | :---: |
| Rates in Basis Points | $\$$ | 3,373 | $\$$ | 7,603 |
| 300 | 1,377 | 3,886 |  |  |
| 200 | 228 | 1,392 |  |  |
| 100 | $(1,016)$ | 572 |  |  |
| Static | $(1,917)$ | 541 |  |  |
| $(100)$ | $(2,219)$ | 959 |  |  |
| $(200)$ |  |  |  |  |
| $(300)$ |  |  |  |  |

Overall, the Company believes it is asset sensitive. At June 30, 2011, the Company is positioned to have a short-term favorable interest income impact in a 300 basis point, 200 basis point or 100 basis point rising rate environment. This is due to the amount of overnight funding and variable rate loans on the books. Although overnight funding is extremely asset sensitive, the variable rate loans are less asset sensitive because many of these variable rate loans have a floor, or minimum rate. The most common minimum rate is between $5.0 \%$ and $5.5 \%$. As rates rise, the loan rate may continue to be at the minimum rate. Management also anticipates that deposit rates, other than time deposit rates, would increase immediately in a rising rate environment, but to a lesser degree than overnight fund rates.

In a falling rate environment, the Company is projected to have a decrease in net interest income in a 100,200 basis point or 300 basis point falling rate environment. This is consistent with the expected asset sensitivity of the Company. Because it is not possible for many of the

## Edgar Filing: Guaranty Bancorp - Form 10-Q

Company s deposit rates to fall 100 to 300 basis points due to most deposit rates already being below 100 basis points at June 30, 2011, the loss of gross interest income in a falling rate environment is expected to exceed the reduction in interest expense in a falling rate environment. Management believes that this scenario is very unlikely. The target federal funds rate is currently set by the FOMC at a rate between 0 and 25 basis points. The prime rate has historically been set at a rate of 300 basis points over the target federal funds rate. The Company s interest rate risk modeling has an assumption that prime would continue to be set at a rate of 300 basis points over the target federal funds rate, therefore, a 200 basis point decline in overall rates would only have between a 0 and 25 basis point decline in both federal funds and the prime rate. Further, other rates that are currently below $1 \%$ or $2 \%$ (e.g. U.S. Treasuries, LIBOR, etc.) are modeled to not fall below $0 \%$ with an overall 100 or 200 basis point decrease in rates. Many of our variable rate loans are set to an index tied to prime, federal funds or LIBOR, therefore, a further decrease in rates would not have a substantial impact on loan yields.

Edgar Filing: Guaranty Bancorp - Form 10-Q

Table of Contents

## ITEM 4. Controls and Procedures

As of the end of the period covered by this Report, an evaluation was carried out by the Company s management, with the participation of the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company s disclosure controls and procedures (as defined in Rule 15d-15(e) under the Securities Exchange Act of 1934). The Company s disclosure controls were designed to provide reasonable assurance that information required to be disclosed in reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission. It should be noted that the design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. However, the controls have been designed to provide reasonable assurance of achieving the controls stated goals. Based on that evaluation, the Company s Chief Executive Officer and Chief Financial Officer have concluded that the Company s disclosure controls and procedures are effective at June 30, 2011 to ensure that information required to be disclosed in the reports that we file or submit under the Securities Exchange Act of 1934 was (i) accumulated and communicated to management, including the Company s Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure and (ii) recorded, processed, summarized and reported within the time periods specified in the rules and forms of the Securities and Exchange Commission.

There have been no changes in the Company s internal control over financial reporting (as defined in Rule 15d-15(f) under the Securities Exchange Act of 1934) during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company s internal control over financial reporting.

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## PART II OTHER INFORMATION

## ITEM 1. Legal Proceedings

In the ordinary course of our business, we are party to various legal actions, which we believe are incidental to the operation of our business. Although the ultimate outcome and amount of liability, if any, with respect to these legal actions to which we are currently a party cannot presently be ascertained with certainty, in the opinion of management, based upon information currently available to us, any resulting liability is not likely to have a material adverse effect on the Company s consolidated financial position, results of operations or cash flows.

## ITEM 1A. Risk Factors

In addition to the other information set forth in this Report, you should carefully consider the factors discussed in Part I, Item 1A. Risk Factors in our Annual Report on Form 10-K for the year ended December 31, 2010, as amended and supplemented by the factors discussed below, which could materially affect our business, financial condition and/or operating results. The risks described in our Annual Report on Form 10-K are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially affect our business, financial condition and/or operating results.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

(a) None.
(b) None.
(c) The following table provides information with respect to purchases made by or on behalf of the Company or any affiliated purchaser (as defined in Rule 10b-18(a)(3) under the Securities Exchange Act of 1934), of our common stock during the second quarter 2011. These purchases relate to the net settlement by employees related to vested, restricted stock awards. The Company does not have any existing publicly announced repurchase plans or programs.

|  | Total Shares <br> Purchased | Average Price <br> Paid per Share |  |  |
| :--- | ---: | :--- | :--- | :---: |
| April 1 to April 30 | 1,764 | $\$$ |  |  |
| May 1 to May 31 | 29,631 |  | 1.30 |  |
| June 1 to June 30 | 1,176 |  | 1.47 |  |
|  | 32,571 | $\$$ | 1.39 |  |
|  |  |  | 1.46 |  |

Edgar Filing: Guaranty Bancorp - Form 10-Q

## ITEM 3. Defaults Upon Senior Securities

None.

## ITEM 4. [Removed and Reserved.]

## ITEM 5. Other information.

On July 29, 2011, the Company announced that it promoted Christopher G. Treece to the position of Executive Vice President, Chief Financial Officer and Secretary of the Company and the Bank. Mr. Treece will report directly to the Company s CEO and President, Paul W. Taylor. Mr. Treece previously served as the Company s and the Bank s Senior Vice President and Corporate Controller since April 2007. Mr. Treece has also served as a director of the Bank since May 2009 and will continue to do so.

Mr. Treece, 43, has spent 20 years working for either a bank or a public accounting firm. While in public accounting, nearly all of Mr. Treece s clients were banks and other financial institutions. Prior to joining the Company, Mr. Treece worked at UMB Financial Corporation in Kansas City, Missouri, a multi-bank holding company with $\$ 13$ billion in assets, for approximately four years as Senior Vice President, Controller, Tax Director and Chief Accounting Officer. In this position, he managed the Corporate Finance, Tax, Purchasing, Accounts Payable and Payroll departments and was responsible for internal controls over financial reporting. As Chairman of UMB s Disclosure Committee, he worked closely with the Board s audit committee. As the controller and chief

# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents
accounting officer, he had significant interaction with the management reporting, investor relations, operations, facilities, human resources and the treasury departments. He also participated on the asset/liability committee and worked on many special projects, including acquisitions and system conversions. Prior to joining UMB, Mr. Treece worked for seven years at RSM McGladrey within the financial services group, working with over one-hundred community banks throughout Colorado, Oklahoma, Kansas and Missouri. Mr. Treece began his career by working over five years at KPMG in Kansas City, where he worked primarily with community banks as well as other financial institutions and several insurance companies.

In connection with his appointment as Executive Vice President, Chief Financial Officer and Secretary, Mr. Treece s compensation will be as follows:

- Annual base salary of \$225,000.
- Pursuant to the Company s Executive Cash Incentive Plan, which provides annual incentive awards of cash upon the achievement of certain quantitative and qualitative performance goals, Mr. Treece sparticipation level for 2011 will be as follows:

|  | Achievement Level (\% of Total Targets) <br> Maximum Performance |  |
| :--- | :---: | :---: |
| Executive Officer | $\mathbf{1 0 0 \%}$ of Total Targets | Over 100\% of Total Targets |

The quantitative and qualitative performance goals set by the Company for 2011 are materially consistent with the previously disclosed terms of the plan.

- In connection with his promotion, Mr. Treece will be granted two sets of long-term restricted stock awards, the terms of which will be materially consistent with the previously disclosed terms of the Company s Amended and Restated 2005 Stock Incentive Plan. The targeted aggregate number of shares for both awards will be 50,000 shares of the Company s common stock. With respect to the first set of stock awards, he will be granted 25,000 shares. The overall vesting of the award is contingent on the termination of the regulatory Written Agreement, dated as of January 22, 2010, with the Federal Reserve Bank of Kansas City and the Colorado Division of Banking. If the Written Agreement terminates on or before December 31, 2014, the stock award will vest in accordance with the time-vesting schedule of one-third of the award vesting on each of December 31, 2012, December 31, 2013 and December 31, 2014. If the Written Agreement is not terminated on or before December 31, 2014, the stock award will not vest and the stock award will expire. Dividends will not be paid on the award unless and until the award vests. With respect to the second set of stock awards, the vesting of the award is based on two equally weighted metrics average pre-tax return on assets (ROA) and average pre-tax income with respect to the performance period from July 1, 2011 to December 31, 2013. The amount of shares to be vested is determined by where the metric s actual performance would fall within a $90 \%$ ( threshold level ) to $110 \%$ ( maximum level ) range of the performance target ( target level ). The number of vested shares will be determined on a continuous scale by interpolation, with $25 \%$ of the targeted shares vesting at the threshold level, $100 \%$ of the targeted shares vesting at the target level and $200 \%$ percent of the targeted shares vesting at the maximum level. Similar to the first set of awards, the overall vesting of the award is contingent on the termination of the Written Agreement. Dividends will not be paid on the award unless and until the award vests. Pursuant to this stock award, Mr. Treece has an opportunity to earn 6,250 shares at the threshold level, 25,000 shares at the target level and 50,000 shares at the maximum level.

Edgar Filing: Guaranty Bancorp - Form 10-Q

## Edgar Filing: Guaranty Bancorp - Form 10-Q

## Table of Contents

- Mr. Treece has been (i.e., prior to his promotion) and will continue to be a participant in the Company s Change in Control Severance Plan (the CIC Plan ), with a severance multiple of one (1). Currently, as a result of the Company being subject to the regulatory Written Agreement, any payments to be made under the CIC Plan are subject to the prior approval of the Company s primary federal regulator, the Federal Reserve, with the concurrence of the FDIC.
- Mr. Treece will receive all other benefits that are typically provided to other executive officers, including medical and dental benefits, the Company s 401(k) Plan (including the related match), car allowance ( $\$ 1,000$ per month), premiums for executive long-term care and disability insurance, parking and cell phone reimbursements, as such benefits have been previously disclosed in the Company s 2011 Proxy Statement.
- Mr. Treece has not and will not receive any additional compensation for serving as a director of the Bank.


# Edgar Filing: Guaranty Bancorp - Form 10-Q 

Table of Contents

## ITEM 6. Exhibits

## Exhibit

Number

## Description

3.1 Second Amended and Restated Certification of Incorporation of the Registrant (incorporated by reference to Exhibit 3.1 to the Registrant s Form 8-K filed on August 12, 2009).
3.2 Certificate of Designations for Series A Convertible Preferred Stock of the Registrant (incorporated by reference to Exhibit 4.1 to the Registrant s Form 8 -K filed on August 12, 2009).
3.3 Amended and Restated Bylaws of the Registrant (incorporated by reference to Exhibit 3.2 to Registrant s Form 8-K filed on May 7, 2008).
10.1 Compensation of the Registrant s Chairman of the Board.
31.1 Section 302 Certification of Chief Executive Officer.
31.2 Section 302 Certification of Chief Financial Officer.
32.1 Section 906 Certification of Chief Executive Officer.
32.2 Section 906 Certification of Chief Financial Officer.
101.INS XBRL Interactive Data File*
101.SCH. XBRL Interactive Data File*
101.CAL. XBRL Interactive Data File*
101.LAB XBRL Interactive Data File*
101.PRE XBRL Interactive Data File*
101.DEF XBRL Interactive Data File*

[^0]
## Edgar Filing: Guaranty Bancorp - Form 10-Q

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
/s/ CHRISTOPHER G. TREECE
Christopher G. Treece
Executive Vice President, Chief Financial Officer and Secretary


[^0]:    * As provided in Rule 406T in Regulation S-T, this information is furnished and not filed for purposes of sections 11 and 12 of the Securities and Exchange Act of 1933 and section 18 of the Securities and Exchange Act of 1934.

