

SIRVA INC
Form 10-Q
November 09, 2007

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2007

OR

- o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

Commission file number: 001-31902

SIRVA, INC.

(Exact name of registrant as specified in its charter)

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Delaware

(State of incorporation)

52-2070058

(I.R.S. Employer Identification No.)

700 Oakmont Lane

Westmont, Illinois

(Address of principal executive offices)

60559

(Zip code)

Registrant's telephone number, including area code:

(630) 570-3000

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer ☐

Accelerated Filer ☒

Non-Accelerated Filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

As of November 1, 2007, 75,858,757 shares of the Registrant's common stock were outstanding.

SIRVA, INC.

TABLE OF CONTENTS

PART I. FINANCIAL INFORMATION

<u>ITEM 1.</u>	<u>Financial Statements</u>
<u>ITEM 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>
ITEM 3.	Quantitative and Qualitative Disclosures about Market Risk*
<u>ITEM 4.</u>	<u>Controls and Procedures</u>

PART II. OTHER INFORMATION

<u>ITEM 1.</u>	<u>Legal Proceedings</u>
<u>ITEM 1A.</u>	<u>Risk Factors</u>
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds*
ITEM 3.	Defaults Upon Senior Securities*
<u>ITEM 4.</u>	<u>Submission of Matters to a Vote of Security Holders</u>
<u>ITEM 5.</u>	<u>Other Information</u>
<u>ITEM 6.</u>	<u>Exhibits</u>

* No reportable information under this item.

When we refer to SIRVA, our company, the Company, our, we or us, we are referring to SIRVA, Inc., together with its subsidiaries, except where the context indicates otherwise.

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

SIRVA, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(unaudited)

(In millions, except per share amounts)	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Revenues:				
Service	\$ 640.0	\$ 670.0	\$ 1,556.5	\$ 1,623.9
Home sales	531.6	495.2	1,575.5	1,329.4
Total revenues	1,171.6	1,165.2	3,132.0	2,953.3
Direct expenses:				
Purchased transportation expense	382.1	405.1	882.5	954.1
Cost of homes sold	555.5	508.0	1,614.8	1,356.0
Other direct expense	137.3	140.7	386.8	379.3
Total direct expenses	1,074.9	1,053.8	2,884.1	2,689.4
Gross margin	96.7	111.4	247.9	263.9
Operating expenses:				
General and administrative expense	77.2	86.7	238.1	250.3
Impairment	12.0		12.0	
Intangibles amortization	1.9	2.4	5.6	7.1
Restructuring expense	1.4		5.0	0.4
Operating income (loss) from continuing operations	4.2	22.3	(12.8)	6.1
Interest expense, net	18.9	13.9	49.7	35.7
Gain on sale of businesses	(1.1)		(4.2)	
Other income, net	(0.4)	(0.3)	(0.4)	(0.6)
Debt extinguishment loss (gain), net		9.5	(4.1)	10.5
Loss from continuing operations before income taxes	(13.2)	(0.8)	(53.8)	(39.5)
Income tax (benefit) expense	(2.8)	1.8	(8.7)	
Loss from continuing operations	(10.4)	(2.6)	(45.1)	(39.5)
(Loss) income from discontinued operations, net of income tax expense of zero, zero, zero and \$17.4, respectively			(0.1)	3.0
Net loss	\$ (10.4)	\$ (2.6)	\$ (45.2)	\$ (36.5)
Basic and diluted income (loss) per share:				
Loss from continuing operations	\$ (0.15)	\$ (0.04)	\$ (0.61)	\$ (0.53)
Income from discontinued operations				0.04
Net loss	(0.15)	(0.04)	(0.61)	(0.49)

The notes to the unaudited condensed consolidated financial statements are an integral part of these statements.

SIRVA, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited)

(In millions, except share amounts)		September 30, 2007	December 31, 2006
Assets			
Current assets:			
Cash and cash equivalents	\$	43.5	\$ 40.6
Accounts and notes receivable, net of allowance for doubtful accounts of \$13.5 and \$15.8, respectively		385.3	363.7
Relocation properties held for resale, net		244.3	223.9
Mortgages held for resale		57.9	86.9
Retained interest in receivables sold		31.1	49.0
Other current assets		28.5	35.7
Total current assets		790.6	799.8
Goodwill		300.6	295.0
Intangible assets, net		196.7	212.0
Property and equipment, net		78.0	86.6
Other long-term assets		25.6	25.8
Total long-term assets		600.9	619.4
Total assets	\$	1,391.5	\$ 1,419.2
Liabilities and Stockholders' Equity			
Current liabilities:			
Accounts payable	\$	282.1	\$ 269.9
Short-term debt		126.3	159.9
Accrued purchased transportation expense		98.6	74.7
Deferred revenue and other deferred credits		60.1	52.8
Accrued income taxes		49.5	54.9
Book overdrafts		38.4	39.5
Other current liabilities		98.7	113.3
Total current liabilities		753.7	765.0
Long-term debt		398.1	429.7
Deferred income taxes		64.4	68.3
Other long-term liabilities		80.5	97.4
Total long-term liabilities		543.0	595.4
Total liabilities		1,296.7	1,360.4
Convertible perpetual preferred stock (\$0.01 par value, 75,000 shares authorized, issued and outstanding at September 30, 2007; none issued and outstanding at December 31, 2006; liquidation preference of \$1,000 per share)		70.4	
Stockholders' equity:			
Common stock (\$0.01 par value, 500,000,000 shares authorized with 75,759,344 issued and outstanding at September 30, 2007 and 73,964,515 issued and outstanding at December 31, 2006)		0.8	0.7
Additional paid-in-capital		484.1	481.8
Accumulated other comprehensive loss		(7.0)	(15.4)
Accumulated deficit		(453.5)	(408.3)
Total stockholders' equity		24.4	58.8
Total liabilities and stockholders' equity	\$	1,391.5	\$ 1,419.2

The notes to the unaudited condensed consolidated financial statements are an integral part of these statements.

SIRVA, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited)

(In millions)	Nine Months Ended September 30,	
	2007	2006
Cash flows from operating activities:		
Net loss	\$ (45.2)	\$ (36.5)
Adjustments to reconcile net loss to net cash provided by (used for) operating activities:		
Depreciation and amortization	22.0	29.6
Impairment of trade name	12.0	
Increase in accrual for losses on relocation properties	6.2	12.1
Gain on sale of assets, net	(6.1)	(29.6)
Deferred income taxes	(4.2)	3.7
Provision for losses on accounts and notes receivable	4.2	1.9
Debt extinguishment gain, net	(4.1)	
Interest on convertible debt	2.1	
Stock compensation expense	0.9	3.2
Write-off of deferred debt issuance costs		10.5
Change in operating assets and liabilities:		
Originations of mortgages held for resale	(1,216.9)	(1,189.2)
Sales of mortgages held for resale	1,245.9	1,170.9
Accounts and notes receivable	(29.2)	(79.8)
Relocation properties held for resale	(26.6)	(72.8)
Accounts payable	21.1	76.8
Other current assets and liabilities	41.2	17.6
Other long-term assets and liabilities	(11.3)	(19.7)
Net cash provided by (used for) operating activities	12.0	(101.3)
Cash flows from investing activities:		
Capital expenditures	(11.6)	(11.9)
Dispositions, net of cash sold	5.3	86.7
Other investing activities	0.9	
Net cash (used for) provided by investing activities	(5.4)	74.8
Cash flows from financing activities:		
Borrowings on mortgage and relocation facilities	1,340.0	1,209.3
Repayments on mortgage and relocation facilities	(1,381.6)	(1,206.4)
Borrowings on short-term and long-term debt	812.1	903.4
Repayments on short-term and long-term debt	(767.8)	(934.1)
Debt issuance costs	(4.3)	(5.7)
Repayments on capital lease obligations	(2.2)	(3.5)
Change in book overdrafts	(1.1)	3.6
Proceeds from issuance of convertible debt		75.0
Net cash (used for) provided by financing activities	(4.9)	41.6
Effect of exchange rate changes on cash and cash equivalents	1.2	3.7
Net increase in cash and cash equivalents	2.9	18.8
Cash and cash equivalents at beginning of period	40.6	30.3
Cash and cash equivalents at end of period	\$ 43.5	\$ 49.1

The notes to the unaudited condensed consolidated financial statements are an integral part of these statements.

SIRVA, INC.

NOTES TO THE UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of presentation. The accompanying condensed consolidated financial statements should be read in conjunction with the consolidated financial statements included in SIRVA, Inc.'s Annual Report on Form 10-K for the year ended December 31, 2006. The December 31, 2006 balance sheet data was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. The condensed consolidated financial information furnished herein reflects all normal recurring adjustments which are, in the opinion of management, necessary for a fair presentation of the condensed consolidated financial statements for the periods shown. The results of operations of any interim period are not necessarily indicative of the results that may be expected for a full fiscal year. Certain amounts for the prior year have been reclassified to conform to the 2007 presentation.

Income taxes. In June 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation (FIN) No. 48, *Accounting for Uncertainty in Income Taxes*. This interpretation clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with Statement of Financial Accounting Standards (SFAS) No. 109, *Accounting for Income Taxes*. This interpretation prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. This interpretation also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure, and transition. This interpretation is effective for fiscal years beginning after December 15, 2006. The Company adopted FIN No. 48 on January 1, 2007. The adoption did not have a material impact on the Company's financial statements. See Note 7 Income Taxes for further discussion.

Convertible perpetual preferred stock. The convertible perpetual preferred stock classification in the balance sheet is based on guidance in Securities and Exchange Commission (SEC) Accounting Series Release No. 268, *Presentation in Financial Statements of Redeemable Preferred Stocks*, and Emerging Issues Task Force (EITF) Topic D-98, *Classification and Measurement of Redeemable Securities*. The convertible perpetual preferred stock contains fundamental change provisions that allow the holder to require the Company to redeem the preferred stock for cash if certain events occur. As redemption under these provisions is not solely within the Company's control, the convertible perpetual preferred stock is classified as temporary equity.

Recently issued accounting pronouncements. In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements*. This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this

statement does not require any new fair value measurements. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. The Company is required to adopt SFAS No. 157 as of January 1, 2008. The Company does not expect this statement to have a material effect on its financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115*. This statement permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Most of the provisions of this statement apply only to entities that elect the fair value option. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company is required to adopt SFAS No. 159 as of January 1, 2008. The Company does not expect this statement to have a material effect on its financial statements.

NOTE 2. LOSS PER SHARE

The following sets forth the computation of basic and diluted loss per share from continuing operations:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
	(In millions, except per share amounts)			
Loss from continuing operations	\$ (10.4)	\$ (2.6)	\$ (45.1)	\$ (39.5)
Less preferred share dividends	0.6		0.6	
Loss from continuing operations available to common stockholders	\$ (11.0)	\$ (2.6)	\$ (45.7)	\$ (39.5)
Basic and diluted weighted-average common shares outstanding	75.1	74.0	74.6	73.9
Basic and diluted loss per share from continuing operations	\$ (0.15)	\$ (0.04)	\$ (0.61)	\$ (0.53)

As discussed in Note 12, Convertible Perpetual Preferred Stock, \$75.0 million of the Company's convertible notes were converted to 75,000 shares of the Company's convertible perpetual preferred stock on August 23, 2007. The Company uses the if-converted method to determine the impact of the convertible perpetual preferred stock in the computation of diluted loss per share. Potentially dilutive preferred stock totaling 10.6 million shares and 3.6 million shares for the three-month and nine-month periods ended September 30, 2007, respectively, have not been included in the determination of diluted loss per share from continuing operations, as their inclusion would be anti-dilutive.

In addition, there are 0.9 million shares that may be issued in respect of unpaid dividends on the convertible preferred stock, which would be included in the computation of diluted loss per share based upon a conversion value of \$0.69 per share of common stock, representing the fair market value of the Company's common stock as of September 30, 2007. Potentially dilutive weighted-average shares for the unpaid dividends totaling 0.4 million shares and 0.1 million shares for the three-month and nine-month periods ended September 30, 2007, respectively, have not been included in the determination of diluted loss per share from continuing operations, as their inclusion would be anti-dilutive.

Options to purchase 3.5 million shares and 3.9 million shares of common stock were outstanding during the three-month and nine-month periods ended September 30, 2007, respectively, but were not included in the computation of diluted loss per share from continuing operations, because the options' exercise prices were greater than the average market price of the common shares. Options to purchase 1.3 million shares of common stock were outstanding during the three-month and nine-month periods ended September 30, 2006, but were not included in the computation of diluted loss per share from continuing operations, because the options' exercise prices were greater than the average market price of the common shares.

Potentially dilutive options totaling 0.2 million shares and 0.8 million shares for the three-month and nine-month periods ended September 30, 2006, respectively, have not been included in the determination of diluted loss per share from continuing operations, as their inclusion would be anti-dilutive.

NOTE 3. COMPREHENSIVE INCOME (LOSS)

Comprehensive income (loss), net of tax, consisted of the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
	(In millions)			
Net loss	\$ (10.4)	\$ (2.6)	\$ (45.2)	\$ (36.5)
Foreign currency translation adjustment*	3.3	3.7	6.5	9.1
Unrealized hedging loss, net of tax*		(0.4)	(1.5)	(0.9)
Amortization of net actuarial losses on pension and postretirement plans, net of tax*	0.9		3.1	
Unrealized gains on pension plans, net of tax*			0.3	
Comprehensive income (loss)	\$ (6.2)	\$ 0.7	\$ (36.8)	\$ (28.3)

* tax effect is zero in each period

The components of accumulated other comprehensive loss were:

	September 30, 2007	December 31, 2006
	(In millions)	
Foreign currency translation adjustment	\$ 49.8	\$ 43.3
Unrealized hedging loss	(2.2)	(0.7)
Unrealized losses on pension and postretirement plans	(54.6)	(58.0)
Accumulated other comprehensive loss	\$ (7.0)	\$ (15.4)

NOTE 4. PENSION PLANS

Based on actuarial valuations, components of net periodic benefit cost for the Primarily Domestic and U.K. defined benefit plans and amounts recognized in the Condensed Consolidated Statements of Operations are as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
	(In millions)			
Primarily Domestic				
Interest cost	\$ 1.7	\$ 1.7	\$ 5.2	\$ 5.1
Expected return on plan assets	(2.3)	(1.9)	(6.8)	(5.5)
Amortization of actuarial loss	0.6	0.9	1.8	2.5
Net periodic benefit cost	\$ 0.0	\$ 0.7	\$ 0.2	\$ 2.1

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United Kingdom

Service cost	\$	0.9	\$	0.8	\$	2.5	\$	2.3
Interest cost		1.5		1.2		4.4		3.5
Expected return on plan assets		(1.9)		(1.5)		(5.5)		(4.5)
Amortization of actuarial loss		0.4		0.4		1.2		1.2
Net periodic benefit cost	\$	0.9	\$	0.9	\$	2.6	\$	2.5

The Company contributed \$5.5 million during the first nine months of 2007 to the Primarily Domestic plans and expects no further contributions in 2007. The Company contributed \$10.0 million during the first nine months of 2007 to the U.K. defined benefit plan and expects to contribute a total of \$11.0 million in 2007.

NOTE 5. RESTRUCTURING EXPENSE

In the first quarter of 2007 as a result of the sale of the continental Europe moving services operations (see Note 6 Gain on Sale of Businesses), the Company restructured its remaining continental European operations. Severance benefits for 23 individuals resulted in charges of \$3.4 million. In the second quarter of 2007, the Company recognized \$0.1 million in other miscellaneous charges. In the third quarter of 2007, the Company recognized \$0.9 million in additional severance benefits and \$0.3 million in facility charges. The Company does not expect any significant additional charges.

In June 2005, the Company established a restructuring plan, which included a reduction in executive management, personnel, facilities, equipment and other overhead expenses in the United Kingdom, France, Germany, Sweden, Norway, Belgium, Spain and Denmark operations, which were components of the Moving Services Europe and Asia Pacific segment. In the second and third quarters of 2007, the Company recognized charges of \$0.1 million and \$0.2 million for additional costs on a facility lease, respectively. In the first and second quarters of 2006, the Company recognized charges of \$0.1 million and \$0.3 million, respectively, for other miscellaneous costs.

The restructuring accrual balance was \$0.8 million and \$1.1 million at September 30, 2007 and December 31, 2006, respectively. Severance and employee benefits will be paid by November 2007. Due to facility lease terms, remaining payments will be made through March 2011. The balances below are primarily recorded in other current liabilities in the Condensed Consolidated Balance Sheets. The following table provides details of the restructuring accrual activity for the nine months ended September 30, 2007:

	Severance and Employee Benefits	Facility Lease Accruals	Other	Total
	(In millions)			
Balance at December 31, 2006	\$ 0.7	\$ 0.4	\$	\$ 1.1
Restructuring charge	3.4			3.4
Payments	(0.2)			(0.2)
Other adjustments	(0.4)			(0.4)
Balance at March 31, 2007	3.5	0.4		3.9
Restructuring charge		0.1	0.1	0.2
Payments	(1.3)		(0.1)	(1.4)
Balance at June 30, 2007	2.2	0.5		2.7
Restructuring charge	0.9	0.5		1.4
Payments	(2.9)	(0.4)		(3.3)
Balance at September 30, 2007	\$ 0.2	\$ 0.6	\$	\$ 0.8

NOTE 6. GAIN ON SALE OF BUSINESSES

On March 31, 2007, the Company sold its continental Europe moving services operations in Sweden, Norway, Denmark, The Netherlands, Luxembourg, Switzerland, Germany, Poland, Czech Republic, Hungary, France, Belgium and Russia to Transeuro Amertrans International Holdings BV, an affiliate of TEAM Relocations (TEAM), a European corporate international moving company. Specifically, the Company sold all of the issued and outstanding shares of capital stock of Allied Arthur Pierre SA, Allied Pickfords BV, Allied Pickfords KeS Kft, Allied Pickfords Polska Sp. Zoo, Allied Pickfords sro, Allied Varekamp BV, SIRVA Deutschland GmbH, Scanvan Holding AB, SIRVA S.A., and SIRVA France S.A.S., and the Company's moving services operations in Belgium, operated by Allied Arthur Pierre NV.

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The sales price was \$10.0 million. Total costs to sell were \$2.4 million. The approximate carrying amount of assets and liabilities associated with the continental Europe disposal group included accounts receivable of \$17.8 million, property and equipment of \$11.0 million, other assets of \$6.9 million, accounts payable and accrued liabilities of \$25.1 million, and capital lease obligations of \$4.0 million.

Also, currency translation adjustments of \$2.6 million previously recorded in accumulated other comprehensive loss were realized. The transaction resulted in a pre-tax gain of approximately \$3.6 million in the first quarter of 2007. In the third quarter of 2007, an additional pre-tax gain of \$0.5 million was recorded primarily due to the realization of additional currency translation adjustments. In addition during the first quarter of 2007, the Company incurred legal, accounting and other charges associated with the transaction of approximately \$1.8 million, which have been recorded in general and administrative expense.

Net proceeds from the sale in the first quarter of 2007 were \$6.7 million after transfer of \$4.1 million of cash included in net assets sold and fees paid of \$0.2 million. Additional proceeds of \$1.2 million were collected in the second quarter and \$1.3 million of fees that were accrued at the end of the first quarter were paid. During the third quarter, \$0.9 million of fees that were accrued at the end of the first quarter were paid. Proceeds are expected to be further adjusted in the fourth quarter following the completion of the working capital and other adjustment calculations contained in the sale agreement.

In connection with the transaction, TEAM entered into authorized representative agreements in each of those countries. Under the representative agreements, TEAM has the right to use the Allied trademark and will pay an annual license fee to Allied Van Lines, Inc. of \$1.45 million, which fee will increase by 5% each year for five years.

Also, in the second quarter of 2007, the Company sold a construction project management business resulting in a pre-tax loss of \$0.5 million. The sales price and net assets sold were not significant.

In the third quarter of 2007, the Company sold its local moving services operations in New Zealand resulting in a pre-tax gain of \$0.6 million. The sales price and net assets sold were not significant.

NOTE 7. INCOME TAXES

For the nine months ended September 30, 2007, the Company recorded an income tax benefit of \$8.7 million based on a pre-tax loss from continuing operations of \$53.8 million, resulting in an effective income tax rate of 16.3%. Exclusive of tax valuation allowances and the tax benefit recorded on the sale of the continental Europe moving services operations, the effective income tax rate would have been 43.7%. The difference between the pro forma income tax rate of 43.7% for the nine months ended September 30, 2007 and the statutory tax rate is due to a tax benefit for financial reporting purposes associated with the impairment loss on the northAmerican® trade name in Moving Services North America. For the nine months ended September 30, 2006, the Company recorded no income tax expense or benefit based on a pre-tax loss from continuing operations of \$39.5 million. The difference between the effective income tax rate and statutory tax rate for the nine months ended September 30, 2006 is primarily due to pre-tax losses in jurisdictions for which a tax benefit was not recognized due to an established tax valuation allowance. Exclusive of tax valuation allowances, the effective income tax rate would have been 37.2% for the nine months ended September 30, 2006.

As discussed in Note 1 Summary of Significant Accounting Policies, the Company adopted the provisions of FIN No. 48, *Accounting for Uncertainty in Income Taxes*, on January 1, 2007. The adoption did not have a material effect on the tax liability for unrecognized income tax benefits. As of January 1, 2007, the Company had \$0.3 million of gross unrecognized tax benefits, which would affect the effective tax rate if recognized. These amounts of unrecognized tax benefits have not changed materially for the nine months ended September 30, 2007 and are not expected to change significantly in the next 12 months.

The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in general and administrative expense in the Condensed Consolidated Statements of Operations, which is consistent with the recognition of these items in prior reporting periods.

The Company is subject to taxation in the U.S. and various states and foreign jurisdictions. The Internal Revenue Service has examined the Company's 1998 - 2000 U.S. federal income tax returns. The tax years 2004 - 2006 remain open to examination for federal income tax purposes. Although tax years 2004 and prior are not subject to examination because of the expiration of the statute of limitations, the Company has various regular and alternative minimum tax net operating loss carryforwards that it may utilize in future years. The Internal Revenue Service could propose adjustments to the closed years by reducing the net operating loss carryforward available to future years provided the net operating loss carryforwards are utilized in an open year. However, the Company does not expect such issue to arise with respect to its closed years. The status of state and foreign tax examinations varies by jurisdiction. The Company does not anticipate any material adjustments to its financial statements resulting from tax examinations currently in progress.

NOTE 8. DISCONTINUED OPERATIONS

On March 30, 2006, the Company sold its Business Services Division in the United Kingdom and Ireland, which included the assets of its Records Management and GB Nationwide Crate Hire businesses in the United Kingdom and the stock of Irish Security Archives Ltd., to Crown Worldwide Holdings Ltd. for net proceeds of \$85.7 million, resulting in an after-tax gain of approximately \$7.8 million. The net book value of the business included assets comprised primarily of goodwill of \$42.6 million, fixed assets of \$14.9 million and other current assets of \$6.4 million, offset by liabilities of \$4.8 million. In addition, currency translation adjustments of \$0.7 million previously recorded in accumulated other comprehensive loss were realized.

Revenues from discontinued operations were zero for each of the three months ended September 30, 2007 and 2006, and pre-tax operating losses were \$0.6 million and \$1.4 million for the three months ended September 30, 2007 and 2006, respectively. Revenues from discontinued operations were zero and \$8.5 million and pre-tax operating losses were \$1.3 million and \$7.5 million for the nine months ended September 30, 2007 and 2006, respectively.

Gain on disposals, net of tax, was \$0.6 million and \$1.3 million for the three months ended September 30, 2007 and 2006. Gain on disposals, net of tax, were \$1.2 million and \$9.7 million for the nine months ended September 30, 2007 and 2006, respectively. Gain on disposal in the third quarters of 2007 and 2006 includes \$0.3 million representing amortization of the reserve guarantee associated with the previously disposed U.S. Insurance Business, which was based on management's estimate supported by an independent actuarial valuation. Gains of \$0.9 million for amortization were included in gain on disposal in the nine months ended September 30, 2007 and 2006. The Company guaranteed the U.S. Insurance Business closing balance sheet net loss reserves against adverse development to a maximum of \$20.0 million. The present value of the reserve guaranty liability will be amortized into income on a straight-line basis through December 31, 2012 and recorded in the gain on disposal in discontinued operations.

Interest costs were allocated to the discontinued businesses in the first quarter of 2006 based on the ratio of net assets to be sold to the sum of total net assets. This allocation was made so that historical results would be more comparable to future results. Sale proceeds and the liquidation of any retained working capital were used to pay down debt, thus reducing interest expense to the ongoing operations in the future.

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At December 31, 2006, remaining accruals related to previously discontinued operations for facility leases were \$9.4 million. An additional charge of \$0.3 million was incurred in the second quarter of 2007 related to a previously vacated facility. Payments of \$0.5 million, \$0.7 million and \$0.6 million were made during the first, second and third quarters of 2007, respectively. The balance at September 30, 2007 was \$7.9 million, of which \$2.3 million was recorded in other current liabilities in the Condensed Consolidated Balance Sheets. Remaining payments will be made through November 2014.

NOTE 9. GOODWILL AND INTANGIBLE ASSETS

Under the provisions of SFAS No. 142, *Goodwill and Other Intangible Assets*, the Company tests each reporting unit for possible impairment on an annual basis in the fourth quarter or on an interim basis if circumstances indicate potential impairment. The goodwill allocated to each reporting unit as of September 30, 2007 and December 31, 2006 is as follows:

	September 30, 2007	December 31, 2006
	(In millions)	
Global Relocation Services	\$ 153.2	\$ 152.4
Moving Services North America	73.9	72.9
Moving Services United Kingdom	59.9	57.3
Moving Services Asia Pacific	13.6	12.4
	\$ 300.6	\$ 295.0

As a result of the continued adverse climate for the Company's business during the first nine months of 2007 in North America and the United Kingdom, as well as the continued decline of the real estate markets, and the significant decline in the Company's stock price, the Company determined that indicators of potential impairment had occurred and an interim test for impairment of goodwill and intangible assets with indefinite lives was required in the third quarter of 2007. The Company performed step one of the interim goodwill impairment test, in accordance with SFAS No. 142, as of September 30, 2007. This test indicated potential impairment of Moving Services United Kingdom goodwill, because the estimated fair value of the Moving Services United Kingdom reporting unit was less than the carrying value of the net assets. The Company estimated the fair values of the reporting units using discounted cash flows.

While the Company believes it is probable that goodwill related to the Moving Services United Kingdom is impaired, the Company is not able to reasonably estimate the amount of such impairment, because it has not yet completed the valuations required under SFAS No. 142. In the fourth quarter, the Company will complete the step two valuation to measure the Moving Services United Kingdom goodwill impairment, as well as perform its annual impairment tests, including updating step one tests, which could result in further indications of impairment with respect to other reporting units.

The Company also reviewed for impairment during the third quarter its intangible assets with indefinite lives, which are comprised entirely of trade names, for the Moving Services North America and Moving Services United Kingdom reporting units. The carrying amount of the northAmerican® trade name exceeded its estimated fair value resulting in an impairment loss of \$12.0 million within the Moving Services North America segment. The Company used a discounted cash flow method based on estimated relief of royalty payments to estimate the fair value of the trade names.

NOTE 10. LONG-TERM DEBT

The Company has a \$490.6 million credit agreement through its wholly owned subsidiary, SIRVA Worldwide, Inc. (SIRVA Worldwide), with JPMorgan Chase Bank and a consortium of other lenders, which consists of a \$175.0 million Revolving Credit Facility and a \$315.6 million Term Loan obligation. Effective June 25, 2007, the Company entered into an amendment which, among other matters, increased the applicable margin as it applies to adjusted base rate (ABR) and Euro currency loans by 200.0 basis points, of which 100.0 basis points will not be paid until maturity, and relaxed the financial covenants relating to debt leverage and interest coverage through 2008. The Company deferred amendment fees of approximately \$4.2 million associated with this amendment, which will be amortized over the life of the instrument.

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Based on current performance and anticipated future financial results due to the continued weak U.S. real estate market, the Company believes that it will not be in compliance with its debt covenants currently in place for June 30, 2008 and thereafter. In the past, the Company has been able to amend the terms and covenants in order to stay in

compliance. Although the Company intends to enter into discussions with its lenders to modify the terms of the existing debt to rectify the expected non-compliance with its debt covenants, the Company is also pursuing other strategic alternatives. There can be no assurance that the Company will achieve any of these alternatives. However, as of the date of this filing, the Company believes that it is more likely than not that the Company will continue as a going concern, and accordingly, the Company continues to report the debt under the senior credit facility as long-term.

The future breach of any covenant could result in a default under the credit facility and would permit the lenders to declare all amounts outstanding thereunder to be due and payable, together with accrued and unpaid interest, and the commitments of the senior secured lenders to make further extensions of credit under the credit facility could be terminated. If the Company was unable to repay the indebtedness to the senior secured lenders, these lenders could proceed against the collateral securing that indebtedness. The credit facility is collateralized by substantially all of the assets of the Company.

On September 29, 2006, the Company sold \$75.0 million aggregate principal amount of its convertible notes due 2011. Effective June 27, 2007, the Company amended the terms of the convertible notes (as amended, "Convertible Notes") to change the interest rate from 10.0% per annum, payable in cash, to 12.0% per annum, payable in shares of the Company's common stock, beginning June 1, 2007. Interest was payable on the Convertible Notes quarterly in arrears on March 1, June 1, September 1 and December 1 of each year. The number of shares of common stock to be issued on each quarterly interest payment date was equal to the interest due divided by the lesser of \$2.00 per share or the fair market value per share. The Convertible Notes were automatically convertible into 75,000 shares of the Company's 8.0% convertible perpetual preferred stock ("Convertible Preferred Stock") upon stockholder approval. The amendment was accounted for as a debt extinguishment, and the amended convertible notes were recorded at fair value. As a result, a debt extinguishment net gain of \$4.1 million was recorded in the Condensed Consolidated Statement of Operations in the second quarter of 2007.

On August 23, 2007, the Company's stockholders approved the conversion of the Convertible Notes into shares of Convertible Preferred Stock and the related issuances of the Convertible Preferred Stock and common stock. As a result, the Convertible Notes automatically converted into an aggregate of 75,000 shares of Convertible Preferred Stock. In addition, the Company issued to the holders an aggregate of 1,794,829 shares of common stock representing interest payments on the Convertible Notes from June 1, 2007 to August 23, 2007, the date of conversion.

NOTE 11. FINANCIAL INSTRUMENTS

The Company has a program to sell certain receivables generated by SIRVA Relocation LLC, a subsidiary, to independent third-party financial institutions. The sales are governed by the Receivables Sale Agreement. In June 2007, the Second Amended and Restated Receivables Sale Agreement was amended to document ratification of the Credit Facility amendment by the securitization lenders. In exchange for the ratification, the applicable margin for Prime Rate and Eurodollar proceeds was increased, and the Company incurred fees of \$0.6 million which were recorded in general and administrative expense in the second quarter of 2007. In September 2007, the Third Amended and Restated Receivables Sale Agreement was executed. The amendment reduced the amount of the program to \$182.5 million from \$243.1 million, broadened the categories of eligible receivables, and extended the arrangement for one year. Upon obtaining additional commitments, the program may be increased by up to \$50.0 million prior to June 30, 2008 without requiring an amendment to the facility. In conjunction with the renewal, fees of \$1.3 million were recorded in general and administrative expense during the third quarter of 2007.

NOTE 12. CONVERTIBLE PERPETUAL PREFERRED STOCK

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On August 23, 2007, the 75,000 shares of Convertible Preferred Stock were recorded at the book value of the Convertible Notes on the date of conversion. The Convertible Preferred Stock is convertible into shares of common stock, at the option of the holder, at an initial conversion price of \$3.00 per share. Dividends are payable on the Convertible Preferred Stock quarterly, when, as and if declared by the Company's Board of Directors, on March 15, June 15, September 15 and December 15 of each year at a rate per annum of 8.00% per share on the liquidation

preference. If the Company is unable to pay dividends on the Convertible Preferred Stock on a dividend payment date, the liquidation preference of the shares will be increased by the accretion amount in respect of the unpaid dividend and that accreted amount will be convertible into shares of the Company's common stock at a conversion value equal to the lesser of \$2.00 per share or the fair market value per share.

NOTE 13. OPERATING SEGMENTS

The Company reports its results in the following reportable segments: Global Relocation Services, Moving Services North America, Moving Services Europe and Asia Pacific, and Corporate. Finance, tax, information technology, legal and other related expenses are allocated to the segments. Interest expense and other non-operating items are not allocated or reviewed on a segment basis.

As discussed in Note 8 "Discontinued Operations", in the first quarter of 2006, the Business Services Division in the United Kingdom and Ireland, a component of the Moving Services Europe and Asia Pacific segment, was discontinued. The results of this business are included as discontinued operations in the condensed consolidated financial statements for all periods presented.

Segment information is as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
	(In millions)			
Revenues:				
Global Relocation Services	\$ 656.9	\$ 604.5	\$ 1,894.9	\$ 1,604.8
Moving Services North America	425.3	439.8	975.1	1,043.6
Moving Services Europe and Asia Pacific	89.4	120.9	262.0	304.9
Total Continuing Operations	\$ 1,171.6	\$ 1,165.2	\$ 3,132.0	\$ 2,953.3

Operating income (loss) from continuing operations:				
Global Relocation Services	\$ 0.8	\$ 8.3	\$ 7.5	\$ 13.7
Moving Services North America	4.3	16.4	3.7	18.6
Moving Services Europe and Asia Pacific	4.1	4.1	(5.0)	(2.3)
Corporate	(5.0)	(6.5)	(19.0)	(23.9)
Total Continuing Operations	\$ 4.2	\$ 22.3	\$ (12.8)	\$ 6.1

	September 30, 2007	December 31, 2006
	(In millions)	
Total assets:		
Global Relocation Services	\$ 670.5	\$ 725.2
Moving Services North America	423.2	371.9
Moving Services Europe and Asia Pacific	255.2	282.6
Corporate (1)	42.4	39.1
Total Continuing Operations	\$ 1,391.3	\$ 1,418.8

- (1) Corporate assets consist of assets that cannot be specifically identified with a reportable segment such as cash, deferred taxes, property and equipment, and other miscellaneous assets.

NOTE 14. COMMITMENTS AND CONTINGENCIES

Securities Class Action

In November 2004, a purported securities class action complaint, *Central Laborers Pension Fund v. SIRVA Inc., et al.*, No. 04-CV-7644, was filed in the U.S. District Court for the Northern District of Illinois against the Company

and certain of its current and former officers and directors. The court has appointed Central Laborers' Pension Fund as the lead plaintiff and Saxena White P.A. as lead plaintiff's counsel. On May 13, 2005, plaintiff filed a corrected complaint which alleged, among other things, that defendants had made false and misleading statements in certain press releases and SEC filings, including the prospectuses for the Company's initial and secondary public offerings.

On October 11, 2005, plaintiff filed its Consolidated Amended Class Action Complaint (the Amended Complaint), followed by a corrected version on October 19, 2005. The Amended Complaint added ten new defendants, including an additional SIRVA director, the seven underwriters which participated in the Company's initial and secondary public offerings, the Company's former independent registered public accounting firm, and the private investment fund that manages the Company's controlling shareholder. The Amended Complaint purported to be brought on behalf of all those who acquired SIRVA's common stock between November 25, 2003 and January 31, 2005. The Amended Complaint also contained allegations relating to the following areas: the Company's restatement of financial statements and accounting errors for years 2000 through 2003 and the first nine months of 2004, problems in the Company's European operations, insurance reserves, financial forecasting and internal controls. The statements subject to the Amended Complaint are alleged to violate Sections 11, 12(a)(2), and 15 of the Securities Act of 1933, as amended (Securities Act) as well as Sections 10(b), 20(a), and 20A of the Securities Exchange Act of 1934, as amended. The plaintiff seeks unspecified damages.

On January 3, 2006, the Company and all other defendants moved to dismiss the Amended Complaint for failure to state a claim upon which relief can be granted. On September 22, 2006, the court granted in part and denied in part that motion. It dismissed in full, without prejudice, the claim under Section 12(a)(2) of the Securities Act, as well as various allegations underlying the other claims and granted plaintiff 30 days to amend its complaint. On October 23, 2006, plaintiff filed its Consolidated Second Amended Class Action Complaint (the Second Amended Complaint) in order to replead claims that the court dismissed without prejudice. On November 14, 2006, the Company and all other defendants filed their answer to the Second Amended Complaint. On November 15, 2006, the Company and certain of the other defendants moved in part to dismiss the Second Amended Complaint.

On June 22, 2007, the Company entered into a settlement agreement with the plaintiffs and other defendants in the litigation, which received final court approval on October 31, 2007. The settlement dismissed all pending claims with no admission of wrongdoing by the Company or any of the other defendants, and the defendants received a full release of all claims asserted in the litigation. As a result, the Company recorded a charge of \$5.6 million in the first quarter of 2006, the earliest period for which financial statements had not been completed at that time, reflecting its best estimate of the settlement costs to be incurred in connection with this matter.

SEC Investigation

In February 2005, the Company received notice of an informal inquiry from the SEC related to the Company's January 31, 2005 earnings guidance announcement for the fourth quarter and full year ended December 31, 2004. In June 2005, the SEC staff informed the Company that the inquiry had been converted into a formal investigation. On May 1, 2007, the Company received a Wells notice from the SEC staff in connection with the investigation indicating that the SEC staff intends to recommend that the SEC institute administrative proceedings against the Company, alleging that the Company violated various provisions under Sections 12 and 13 of the Securities Exchange Act of 1934. The

Wells notice offers the Company the opportunity to make a written submission setting forth reasons why the proceedings should not be instituted by the SEC. The Company continues to cooperate with the investigation. Although there can be no assurance, the Company believes that, based on information currently available, the outcome of the SEC investigation will not have a material adverse impact on the Company's overall operations, financial condition or liquidity.

Governmental Investigations European Union

Some of the Company's former moving services operations in continental Europe are being investigated by European antitrust regulators. The investigations involve certain anticompetitive practices and may expose the Company to administrative and other penalties.

In Europe, antitrust regulators have the authority to levy fines. The total amount of any fine levied by a regulator for a particular infringement cannot exceed 10% of the total revenues of the entity on which the fine is levied in the year preceding the levying of the fine. The amount of any fine takes account of the scale of the infringing entity and is computed based on the gravity of the infringement and its duration. It is adjusted to take account of any aggravating or attenuating circumstances and may be reduced to reflect cooperation with the investigative process. Any fine is imposed by way of a regulatory decision, which is preceded by the issuing of a statement of objections in which the regulator sets out its preliminary findings on any infringement. The addressee of the statement of objections is given the opportunity to respond to the findings set out in the statement of objections. In October 2006, the Company received a statement of objections from the European Commission. In December 2006, the Company provided its response to the statement of objections. In March 2007, the Company appeared before the European Commission to present its oral argument on the matter.

The Company is cooperating with the investigations. For the nine months ended September 30, 2007, the Company recorded legal fees of \$1.1 million in relation to this matter. For the nine months ended September 30, 2006, legal fees were insignificant. The Company has established an accrual in accordance with the guidelines set forth in SFAS No. 5, *Accounting for Contingencies*, that it considers appropriate in the circumstances.

Although there can be no assurance, the Company believes that, based on information currently available, the outcome of the European antitrust investigation will not have a material adverse impact on the Company's overall operations, financial condition or liquidity. Any potential penalties, however, may have a material impact on the Company's earnings in the period in which they are recognized, which could have a material adverse effect on the Company's overall operations, financial condition or liquidity.

OOIDA

The Owner-Operator Independent Drivers Association, Inc. (OOIDA), an association for truck drivers that has litigated numerous lawsuits against trucking companies throughout the United States, has filed lawsuits against the Company's subsidiaries, North American Van Lines, Inc. and Allied Van Lines, Inc., and an Allied Van Lines agent, alleging violations of federal Truth in Leasing regulations. In April 2007, the Company entered into a settlement agreement with OOIDA pursuant to which it settled this litigation for \$8.0 million. The settlement received final court approval on September 28, 2007. Under the terms of its agency agreements with each of its agents, the Company believes it is indemnified by the agents for such potential liability and intends to share these settlement costs with its agents.

Other

In addition, the Company is involved from time-to-time in lawsuits that challenge some of the Company's exemptions from antitrust laws, as well as other routine legal matters incidental to its business, including lawsuits relating to the conduct of its agents and drivers. Such lawsuits have arisen, and in the future may arise, from accidents involving serious injuries or the loss of life. While the Company may be liable for damages or suffer reputational harm from litigation, the Company believes that such legal proceedings will not have a materially adverse effect on its financial position, results of operations or liquidity.

Environmental Cleanup Proceedings

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The Company has been named as a potentially responsible party (PRP) in two environmental cleanup proceedings brought under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, or similar state statutes. Based on all known information, the Company believes that its established reserves are reasonable under the circumstances. The Company could incur significant unanticipated costs, however, if additional contamination is found at these sites, or if the Company is named as a PRP in other proceedings.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion of the historical results of operations and financial condition of SIRVA, Inc. (the "Company") and factors affecting the Company's financial resources. This discussion should be read in conjunction with the condensed consolidated financial statements, including the notes thereto, set forth herein under Item 1 "Financial Statements" and the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Overview

We are a leader in the global relocation industry providing our relocation solutions, including transferring corporate and government employees and moving individual consumers, to a well-established and diverse customer base. In 2007, we operated in more than 45 countries under well-recognized brand names including SIRVA®, Allied®, northAmerican®, Global® and SIRVA Relocation in North America; Pickfords in the United Kingdom; and Allied Pickfords in the Asia Pacific region. We are impacting the global relocation market by combining our relocation service offerings with our proprietary moving services network on a worldwide basis. This combination addresses our corporate and government customers' needs for a comprehensive service offering with global reach from a single supplier. In addition, we offer a variety of services targeted at meeting the needs of truck drivers, fleet owners and agents, both inside and outside our proprietary agent network.

We have retained financial advisors to assist with identifying and evaluating strategic alternatives for, among other matters, reducing the level of our indebtedness because our current operations cannot support our existing capital structure over the long term. Due to the previous restatement of our financial results and resulting delays in our financial reporting, we incurred approximately \$100 million of additional legal, audit and other related expenses. These filing delays, together with declining operating results and tightening financial covenants, required us to obtain numerous amendments to our senior credit facility in order to remain in compliance with our debt covenants. These amendments have resulted in a 575 basis point increase in the borrowing spread on our term debt. Higher borrowing spreads, coupled with higher market rates and increased debt levels have increased our annual interest expense from \$18 million in 2004 to an estimated \$67 million in 2007. These costs, coupled with a declining real estate market, have created a highly leveraged balance sheet resulting in a current debt to total capital ratio of 95.6%.

In the first quarter of 2007, we sold our moving services operations in France, Belgium, Sweden, Norway, Denmark, The Netherlands, Luxembourg, Switzerland, Germany, Poland, Czech Republic, Hungary and Russia to an affiliate of TEAM Relocations ("TEAM"), a European corporate international moving company. The sales price was approximately \$10.0 million, subject to certain closing adjustments, and resulted in a pre-tax gain of approximately \$3.6 million in the first quarter of 2007. In the third quarter of 2007, an additional pre-tax gain of \$0.5 million was recorded. In addition during the first quarter of 2007, we incurred legal, accounting and other charges of approximately \$1.8 million, which have been recorded in general and administrative expense. As a result of the transaction, we also incurred severance charges of \$3.4 million in the first quarter of 2007. In the third quarter of 2007, we recognized \$0.9 million in additional severance benefits and \$0.3 million in facility charges. In connection with the transaction, TEAM entered into authorized representative agreements and became the Allied network representative in each of those countries. Under the representative agreements, TEAM has the right to use the Allied trademark and will pay an annual license fee to Allied Van Lines, Inc. of \$1.45 million, which fee will increase by 5% each year for five years.

As a result of the continued adverse climate for our business during the first nine months of 2007 in North America and the United Kingdom, as well as the continued decline of the real estate markets, and the significant decline in our stock price, we determined that indicators of potential impairment had occurred and an interim test for impairment of goodwill and intangible assets with

indefinite lives was required in the third quarter of 2007. We performed step one of the interim goodwill impairment test, in accordance with Statement of Financial Accounting Standards (SFAS) No. 142, *Goodwill and Other Intangible Assets*, as of September 30, 2007. This test indicated potential impairment of Moving Services United Kingdom goodwill, because the estimated fair value of the Moving Services United Kingdom reporting unit was less than the carrying value of the net assets. We estimated the fair values of the reporting units using discounted cash flows.

While we believe it is probable that goodwill related to the Moving Services United Kingdom is impaired, we are not able to reasonably estimate the amount of such impairment, because we have not yet completed the valuations required under SFAS No. 142. In the fourth quarter, we will complete the step two valuation to measure the Moving Services United Kingdom goodwill impairment, as well as perform our annual impairment tests, including updating step one tests, which could result in further indications of impairment with respect to other reporting units.

We also reviewed for impairment during the third quarter our intangible assets with indefinite lives, which are comprised entirely of trade names, for the Moving Services North America and Moving Services United Kingdom reporting units. The carrying amount of the northAmerican® trade name exceeded its estimated fair value resulting in an impairment loss of \$12.0 million within the Moving Services North America segment. We used a discounted cash flow method based on estimated relief of royalty payments to estimate the fair value of the trade names.

In the first nine months of 2007, Global Relocation Services revenues grew 18.1% over the corresponding period in 2006, with home sales revenues up 18.5%. The Moving Services North America segment continued to be impacted by a soft housing market resulting in revenues declining 6.6%. Excluding the impact of exchange rates and the disposition of continental Europe, Moving Services Europe and Asia Pacific revenues increased slightly. Operating loss from continuing operations was \$12.8 million for the first nine months of 2007 compared to operating income of \$6.1 million for the same period in 2006. Excluding the impact of exchange rates and the disposition of continental Europe, including the related restructuring expense, operating losses increased \$11.7 million. The increase in operating losses was driven by the \$12.0 million impairment charge for the northAmerican® trade name, an increase in losses on home sales, and lower shipment volume in Moving Services North America. The increase in operating losses were offset by improvements in service revenue gross margins within Global Relocation Services and the remaining Moving Services Europe and Asia Pacific businesses, as well as lower general and administrative expenses.

SIRVA Worldwide executed an amendment to its Term Loan and Revolving Credit Facility credit agreement with an effective date of June 25, 2007. The amendment, among other matters, increased the applicable margin as it applies to adjusted base rate (ABR) and Euro currency loans by 200.0 basis points, of which 100.0 basis points will not be paid until maturity, and relaxed the financial covenants through 2008 relating to debt leverage and interest coverage. See Liquidity and Capital Resources for further discussion. We deferred fees of approximately \$4.2 million incurred for this amendment, which will be amortized over the life of the instrument.

Based on current performance and anticipated future financial results due to the continued weak U.S. real estate market, we believe that we will not be in compliance with our debt covenants currently in place for June 30, 2008 and thereafter. In the past, we have been able to amend the terms and covenants in order to stay in compliance. Although we intend to enter into discussions with our lenders to modify the terms of the existing debt to rectify the expected non-compliance with our debt covenants, we are also pursuing other strategic alternatives. There can be no assurance that we will achieve any of these alternatives. However, as of the date of this filing, we believe that it is more likely than not that we will continue as a going concern, and accordingly, we continue to report the debt under the senior credit facility as long-term.

The future breach of any covenant could result in a default under the credit facility and would permit the lenders to declare all amounts outstanding thereunder to be due and payable, together with accrued and unpaid interest, and the commitments of the senior secured lenders to make further extensions of credit under the credit facility could be terminated. If we were unable to repay the indebtedness to the senior secured lenders, these lenders could proceed against the collateral securing that indebtedness. The credit facility is collateralized by substantially all of our assets.

Effective June 27, 2007, we amended the terms of the \$75.0 million convertible notes (as amended, "Convertible Notes") to change the interest rate from 10.0% per annum, payable in cash, to 12.0% per annum, payable in shares of our common stock, beginning June 1, 2007. Interest was payable on the Convertible Notes quarterly in arrears on March 1, June 1, September 1 and December 1 of each year. The number of shares of common stock to be issued on each quarterly interest payment date was equal to the interest due divided by the lesser of \$2.00 per share or the fair market value per share. The Convertible Notes were automatically convertible into 75,000 shares of our Convertible Preferred Stock upon stockholder approval. The amendment was accounted for as a debt extinguishment, and the amended convertible notes were recorded at fair value. As a result, a debt extinguishment net gain of \$4.1 million was recorded in the Condensed Consolidated Statement of Operations in the second quarter of 2007.

On August 23, 2007, our stockholders approved the conversion of the Convertible Notes into shares of Convertible Preferred Stock and the related issuances of the Convertible Preferred Stock and common stock. As a result, the Convertible Notes automatically converted into an aggregate of 75,000 shares of Convertible Preferred Stock. In addition, we issued to the holders an aggregate of 1,794,829 shares of common stock representing interest payments on the Convertible Notes from June 1, 2007 to August 23, 2007, the date of conversion.

On August 23, 2007, the 75,000 shares of Convertible Preferred Stock were recorded at the book value of the Convertible Notes on the date of conversion. The Convertible Preferred Stock is convertible into shares of common stock, at the option of the holder, at an initial conversion price of \$3.00 per share. Dividends are payable on the Convertible Preferred Stock quarterly, when, as and if declared by our Board of Directors, on March 15, June 15, September 15 and December 15 of each year at a rate per annum of 8.00% per share on the liquidation preference. If we are unable to pay dividends on the Convertible Preferred Stock on a dividend payment date, the liquidation preference of the shares will be increased by the accretion amount in respect of the unpaid dividend and that accreted amount will be convertible into shares of our common stock at a conversion value equal to the lesser of \$2.00 per share or the fair market value per share.

We have a program to sell certain receivables generated by SIRVA Relocation LLC, a subsidiary, to independent third-party financial institutions. The sales are governed by the Receivables Sale Agreement. In June 2007, the Second Amended and Restated Receivables Sale Agreement was amended to document ratification of the Credit Facility amendment by the securitization lenders. In exchange for the ratification, the applicable margin for Prime Rate and Eurodollar proceeds was increased, and the Company incurred fees of \$0.6 million which were recorded in general and administrative expense in the second quarter of 2007. In September 2007, the Third Amended and Restated Receivables Sale Agreement was executed. The amendment reduced the amount of the program to \$182.5 million from \$243.1 million, broadened the categories of eligible receivables, and extended the arrangement for one year. Upon obtaining additional commitments, the program may be increased by up to \$50.0 million prior to June 30, 2008 without requiring an amendment to the facility. In conjunction with the renewal, fees of \$1.3 million were recorded in general and administrative expense during the third quarter of 2007.

Seasonality

Our operations are subject to seasonal trends. Revenues and operating income from continuing operations for the quarters ending in March and December are typically lower than the quarters ending in June and September. The stronger performance in the second and third quarters is due to the higher moving shipment count and relocation initiations associated with the summer moving season, which also allows for somewhat higher pricing in the moving services business than in the winter months.

Results of Continuing Operations**Third Quarter 2007****Consolidated Results of Continuing Operations**

	Three months ended September 30,			Percent Change
	2007	2006 (In millions)		
Revenues	\$ 1,171.6	\$ 1,165.2		0.6%
Gross margin	96.7	111.4		(13.2)%
Operating expenses	92.5	89.1		3.7%
Operating income from continuing operations	4.2	22.3		(81.0)%
Loss from continuing operations	(10.4)	(2.6)		N/M*

* Not meaningful

Revenues: Revenues from continuing operations were \$1,171.6 million for the quarter ended September 30, 2007, which represents a \$6.4 million, or 0.6%, increase compared to \$1,165.2 million for the corresponding period in 2006. Excluding the favorable effects of changes in exchange rates of \$9.8 million and the effect of the disposition of continental Europe of \$43.5 million which was sold in the first quarter of 2007, revenues increased \$40.1 million, or 3.6%. The increase in revenues was primarily the result of growth in our Global Relocation Services segment driven by a 5% increase in the number of fixed-fee homes sold, partially offset by a decline in Moving Services North America.

Gross margin: Gross margin from continuing operations was \$96.7 million for the quarter ended September 30, 2007, which represents a \$14.7 million, or 13.2%, decrease compared to \$111.4 million for the corresponding quarter in 2006. Excluding the favorable effects of changes in exchange rates of \$2.6 million and the effect of the disposition of continental Europe of \$12.5 million, gross margin decreased \$4.8 million. Declines in Global Relocation and Moving Services North America were partially offset by improvements in the United Kingdom and Asia Pacific businesses. Gross margin as a percentage of revenue for the third quarter of 2007 was 8.2%, which represents a 1.4 percentage point decrease compared to 9.6% for the third quarter of 2006. The decline was driven by Global Relocation Services, which experienced higher losses on home sales and home inventory carrying costs.

Operating expenses: Operating expenses for the third quarter of 2007 were \$92.5 million, which represents a \$3.4 million, or 3.7%, increase compared to \$89.1 million for 2006. Excluding the unfavorable effect of changes in exchange rates of \$2.5 million and the effect of the disposition of continental Europe of \$8.5 million, operating expenses increased \$9.4 million. The increase was driven by a \$12.0 million charge recorded for the impairment of the

northAmerican® trade name.

Operating income from continuing operations: Operating income from continuing operations was \$4.2 million for the quarter ended September 30, 2007, which represents an \$18.1 million decrease, compared to operating income from continuing operations of \$22.3 million for the corresponding period in 2006. Excluding the effects of changes in exchange rates of \$0.1 million and the effect of the disposition of continental Europe of \$4.0 million, operating income decreased \$14.2 million. The decrease was driven by the Moving Services North America impairment of \$12.0 million and decline in Global Relocation Services, partially offset by improvements in the Moving Services Europe and Asia Pacific and Corporate segments.

Interest expense, net: Interest expense, net was \$18.9 million for the third quarter of 2007, which represents a \$5.0 million, or 37.0%, increase compared to \$13.9 million in 2006. The increase was due to a \$3.6 million increase in average debt outstanding and an increase in the effective interest rate to 15.68% for the quarter ended September 30, 2007 from 11.36% in the corresponding period in 2006. The higher interest rate was due to higher variable market rates and amendments to credit agreements resulting in higher interest

rates, as well as additional interest associated with the convertible debt issued at the end of the third quarter of 2006.

Debt extinguishment loss: In the third quarter of 2006, fees of \$9.5 million related to the original term loan, previous amendments and the August 15, 2006 amendment were expensed as the term loan was considered extinguished as a result of the August 15, 2006 amendment.

Income tax (benefit) expense: For the three months ended September 30, 2007, the income tax benefit was \$2.8 million based on a pre-tax loss from continuing operations of \$13.2 million, resulting in an effective income tax rate of 21.9%. Exclusive of tax valuation allowances, the effective income tax rate would have been 75.7%. The difference between the pro forma income tax rate of 75.7% for the three months ended September 30, 2007 and the statutory tax rate is due to a tax benefit for financial reporting purposes associated with the impairment loss on the northAmerican® trade name in Moving Services North America, as well as differences in the mix of pre-tax amounts and the statutory tax rates in certain jurisdictions. For the three months ended September 30, 2006, the income tax expense was \$1.8 million based on a pre-tax loss from continuing operations of \$0.8 million, resulting in an effective income tax rate that is not meaningful due to the establishment of tax valuation allowances. Exclusive of tax valuation allowances, the effective income tax rate would have been 36.1% for the three months ended September 30, 2006.

Loss from continuing operations: Loss from continuing operations was \$10.4 million, or \$0.15 per diluted share, for the quarter ended September 30, 2007, which represents a \$7.8 million, or \$0.11 per diluted share, increase in losses compared to a loss from continuing operations of \$2.6 million, or \$0.04 per diluted share, for the corresponding quarter in 2006.

Segment Results of Continuing Operations

Global Relocation Services

	Three months ended September 30,		Percent
	2007	2006 (In millions)	Change
Revenues:			
Service	\$ 125.3	\$ 109.3	14.7%
Home sales	531.6	495.2	7.4%
Total revenues	656.9	604.5	8.7%
Gross margin:			
Service	49.3	44.0	11.8%
Home sales	(23.9)	(12.8)	(85.5)%
Total gross margin	25.4	31.2	(18.7)%
Operating expenses	24.6	22.9	6.9%

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Operating income from continuing operations	0.8	8.3	(90.1)%
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Total revenues were \$656.9 million for the quarter ended September 30, 2007, which represents a \$52.4 million, or 8.7%, increase compared to \$604.5 million for the corresponding quarter in 2006. Home sales revenues were \$531.6 million in 2007, which represents a \$36.4 million, or 7.4%, increase compared to \$495.2 million for 2006. The revenue improvement was driven by a 5% increase in the number of fixed-fee homes sold, coupled with an increase in the average market value of homes sold. Service revenues were \$125.3 million in 2007, which represents a \$16.0 million, or 14.7%, increase compared to \$109.3 million in 2006. The increase in service revenues was related to the increase in fixed-fee corporate revenues in North America.

Gross margin was \$25.4 million for the third quarter of 2007, representing a \$5.8 million, or 18.7%, decrease compared to \$31.2 million for the corresponding quarter in 2006. Gross margin as a percentage of revenues was 3.9% for 2007, which represents a 1.3 percentage point decrease, compared to 5.2% in 2006. Loss on home sales for the third quarter of 2007 was \$23.9 million, which represents an \$11.1 million increase in losses compared to a loss of \$12.8 million in 2006. Loss on home sales as a percentage of home sales revenue was 4.5% for the third quarter of

2007, which represents a 1.9 percentage point increase, compared to 2.6% in 2006. Declining U.S. real estate market conditions continued to put pressure on gross margins. Gross margin on service revenue was \$49.3 million in the third quarter of 2007, representing a \$5.3 million, or 11.8%, increase compared to \$44.0 million in 2006. Gross margin percentage on service revenue was 39.3% for the third quarter of 2007, which represents a 1.0 percentage point decrease, compared to 40.3% in 2006. The decrease in service revenue gross margin percentage was primarily due to higher costs associated with carrying inventory related to our fixed-fee product in North America.

Operating expenses were \$24.6 million for the third quarter of 2007, which represents a \$1.7 million, or 6.9%, increase compared to \$22.9 million in 2006. This increase was primarily driven by bank fees of \$1.3 million for the renewal of the securitization agreement in the third quarter of 2007 and higher salaries and benefits expense, primarily related to retention awards and severance.

Operating income was \$0.8 million for the third quarter of 2007, which represents a \$7.5 million decrease, compared to operating income of \$8.3 million in 2006. The decrease was primarily driven by the decline in home sales gross margin and higher operating expenses, partially offset by an increase in service gross margin on our fixed-fee product.

Moving Services North America

	Three months ended September 30,			Percent Change
	2007	2006 (In millions)		
Revenues	\$ 425.3	\$ 439.8		(3.3)%
Gross margin	42.5	43.5		(2.5)%
Operating expenses	38.2	27.1		40.4%
Operating income from continuing operations	4.3	16.4		(73.1)%

Revenues were \$425.3 million for the quarter ended September 30, 2007, which represents a \$14.5 million, or 3.3%, decrease compared to \$439.8 million for the corresponding quarter in 2006. The decrease in revenues for the quarter was driven by a 7.6% decrease in shipments compared to 2006, primarily in the military and consumer channels. This volume shortfall was partially offset by a 5.2% increase in revenue per shipment relative to the same period in 2006.

Gross margin was \$42.5 million for the third quarter of 2007, which represents a \$1.0 million, or 2.5%, decrease compared to \$43.5 million in 2006. The decline was directly related to the decrease in revenues. Gross margin as a percentage of revenues was 10.0% for 2007, a slight increase compared to 9.9% for the same period in 2006.

Total operating expenses were \$38.2 million for the third quarter of 2007, which represents an \$11.1 million, or 40.4%, increase compared to \$27.1 million in 2006. The increase was driven by a \$12.0 million charge recorded for the impairment of the northAmerican® trade name and an increase in provisions for bad debt of \$2.4 million. Excluding the unusual impairment and bad debt charges, operating expenses were \$23.8 million, which represents a \$3.2 million, or 11.7% decrease, compared to the same period in 2006. The decrease was driven by productivity initiatives and other cost savings associated with lower volume, as well as a decline in corporate allocations.

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Operating income from continuing operations was \$4.3 million for the third quarter of 2007, which represents a \$12.1 million decrease, compared to \$16.4 million in 2006. Excluding the unusual impairment and bad debt charges, operating income was \$18.4 million, which represents a \$2.0 million, or 12.7% increase, compared to the same period in 2006. The increase was due to lower operating expenses.

Moving Services Europe and Asia Pacific

	Three months ended September 30,		Percent Change
	2007	2006 (In millions)	
Revenues	\$ 89.4	\$ 120.9	(26.1)%
Gross margin	29.6	37.4	(20.9)%
Operating expenses	25.5	33.3	(23.3)%
Operating income from continuing operations	4.1	4.1	(1.8)%

Revenues were \$89.4 million for the quarter ended September 30, 2007, which represents a \$31.5 million, or 26.1%, decrease compared to \$120.9 million in the corresponding quarter of 2006. Excluding the favorable effects of changes in exchange rates of \$7.2 million and the effect of the disposition of continental Europe which was sold in the first quarter of 2007 of \$43.5 million, revenues grew \$4.8 million, or 6.1%. Increases in the United Kingdom, Asia and Australia were partially offset by a decrease in New Zealand driven by the sale of its local moving services operations in the third quarter of 2007.

Gross margin was \$29.6 million for the quarter ended September 30, 2007, which represents a \$7.8 million, or 20.9%, decrease compared to \$37.4 million for the corresponding quarter in 2006. The gross margin as a percentage of revenues was 33.1% in the third quarter of 2007, which represents a 2.1 percentage point increase compared to 31.0% in 2006. Excluding the favorable effect of changes in exchange rates of \$2.2 million and the effect of the disposition of continental Europe of \$12.5 million, gross margin improved \$2.5 million. The improvement in gross margin was driven by revenue volume in the United Kingdom and Asia, as well as improved operating efficiencies in the United Kingdom.

Operating expenses were \$25.5 million for the third quarter of 2007, which represents a \$7.8 million, or 23.3%, decrease compared to \$33.3 million in 2006. Excluding the unfavorable effect of changes in exchange rates of \$2.1 million and the effect of the disposition of continental Europe of \$8.5 million, operating expenses decreased \$1.4 million. The decrease was driven by a decline in the United Kingdom, partially offset by an increase in Asia.

Operating income was \$4.1 million for the third quarter of 2007 and 2006. Excluding the effect of changes in exchange rates of \$0.1 million and the effect of the disposition of continental Europe of \$4.0 million, operating income improved \$3.9 million. The improvement was primarily driven by an improved gross margin and lower operating expenses in the United Kingdom.

Corporate

For the third quarter ended September 30, 2007, we incurred \$5.0 million of corporate expenses, representing a \$1.5 million decrease compared to \$6.5 million in the corresponding quarter of 2006. The decrease was primarily driven by lower legal charges of \$1.0 million, audit fees of \$0.8 million, and stock compensation cost of \$0.6 million. The decrease was partially offset by corporate expenses of \$0.8 million that were previously allocated to the operating segments in 2006 and higher professional fees of \$0.4 million.

Results of Continuing Operations

Year-to-Date 2007

Consolidated Results of Continuing Operations

	Nine months ended September 30,		Percent Change
	2007	2006 (In millions)	
Revenues	\$ 3,132.0	\$ 2,953.3	6.1%
Gross margin	247.9	263.9	(6.1)%
Operating expenses	260.7	257.8	1.1%
Operating (loss) income from continuing operations	(12.8)	6.1	N/M*
Loss from continuing operations	(45.1)	(39.5)	(14.1)%

* Not meaningful

Revenues: Revenues from continuing operations were \$3,132.0 million for the nine months ended September 30, 2007, which represents a \$178.7 million, or 6.1%, increase compared to \$2,953.3 million for the corresponding period in 2006. Excluding the favorable effects of changes in exchange rates of \$25.2 million and the effect of the disposition of continental Europe which was sold in the first quarter of 2007 of \$73.0 million, revenues increased \$226.5 million, or 7.9%. The increase in revenues was primarily the result of growth in our Global Relocation Services segment driven by a 14% increase in the number of fixed-fee homes sold, partially offset by a decline in Moving Services North America.

Gross margin: Gross margin from continuing operations was \$247.9 million for the nine months ended September 30, 2007, which represents a \$16.0 million, or 6.1%, decrease compared to \$263.9 million for the corresponding period in 2006. Excluding the favorable effects of changes in exchange rates of \$7.2 million and the effect of the disposition of continental Europe of \$19.3 million, gross margin decreased \$3.9 million. The decrease was driven by Moving Services North America and Global Relocation Services, partially offset by increases in the remaining Moving Services Europe and Asia Pacific businesses. Gross margin as a percentage of revenue for the nine months ended September 30, 2007 was 7.9%, which represents a 1.0 percentage point decrease compared to 8.9% for the corresponding period in 2006. The decline was driven by Global Relocation Services, which experienced higher losses on home sales and home inventory carrying costs.

Operating expenses: Operating expenses for the nine months ended September 30, 2007 were \$260.7 million, which represents a \$2.9 million, or 1.1%, increase compared to \$257.8 million for 2006. Excluding the unfavorable effect of changes in exchange rates of \$7.9 million and the effect of the disposition of continental Europe, including the related restructuring expense, of \$12.8 million, operating expenses increased \$7.8 million. The increase was driven by a \$12.0 million charge recorded for the impairment of the northAmerican® trade name in the Moving Services North America segment and bank fees of \$1.9 million related to the June amendment and September renewal of the securitization agreement. In addition, salaries and benefits expenses, advertising and promotion expenses, and professional fees collectively increased \$7.7 million. These increases were partially offset by a decrease in legal fees of \$7.6 million primarily due to \$5.6 million for the securities class action complaint in the first quarter of 2006, which did not recur in 2007, and lower stock compensation expense of \$2.4 million.

Intangibles amortization for the nine months ended September 30, 2007 was \$5.6 million, which represents a \$1.5 million decrease, compared to \$7.1 million for the corresponding period in 2006. The decrease is due to reduced expense in Global Relocation Services.

Operating (loss) income from continuing operations: Operating loss from continuing operations was \$12.8 million for the nine months ended September 30, 2007, which represents an \$18.9 million decrease in operating income, compared to operating income from continuing operations of \$6.1 million for the corresponding period in 2006. Excluding the unfavorable effects of changes in exchange rates of \$0.7 million and the effect of the disposition of continental Europe, including the related restructuring expense, of \$6.5 million, operating income decreased \$11.7 million. The decline in operating income was driven by the \$12.0 million impairment charge for the northAmerican® trade name, an increase in losses on home sales, and lower shipment volume in Moving Services North America, which were partially offset by improvements in service revenue gross margins within Global Relocation Services and the

remaining Moving Services Europe and Asia Pacific businesses, as well as lower general and administrative expenses.

Interest expense, net: Interest expense, net was \$49.7 million for the nine months ended September 30, 2007, which represents a \$14.0 million, or 39.4%, increase compared to \$35.7 million in 2006. The increase was due to an increase in the effective interest rate to 13.39% for the nine months ended September 30, 2007 from 10.19% in the corresponding period in 2006 and slightly higher debt levels. The higher interest rate was due to higher variable market rates and amendments to credit agreements resulting in higher interest rates, as well as additional interest associated with the convertible debt issued at the end of the third quarter of 2006.

Debt extinguishment (gain) loss, net: The amendment of the convertible notes was accounted for as a debt extinguishment and were recorded at fair value. As a result, in the second quarter of 2007, we recorded a debt extinguishment net gain of \$4.1 million. In the first quarter of 2006, we incurred \$1.0 million of debt extinguishment

expense due to a \$49.5 million payment on the term loan. In the third quarter of 2006, fees of \$9.5 million related to the original term loan, previous amendments and the August 15, 2006 amendment were expensed as the term loan was considered extinguished as a result of the August 15, 2006 amendment.

Income tax benefit: For the nine months ended September 30, 2007, the income tax benefit was \$8.7 million based on a pre-tax loss from continuing operations of \$53.8 million, resulting in an effective income tax rate of 16.3%. Exclusive of tax valuation allowances and the tax benefit recorded on the sale of the continental Europe moving services operations, the effective income tax rate would have been 43.7%. The difference between the pro forma income tax rate of 43.7% for the nine months ended September 30, 2007 and the statutory tax rate is due to a tax benefit for financial reporting purposes associated with the impairment loss on the northAmerican® trade name in Moving Services North America. For the nine months ended September 30, 2006, there was no income tax expense or benefit based on a pre-tax loss from continuing operations of \$39.5 million. The difference between the effective income tax rate and statutory tax rate for the nine months ended September 30, 2006 is primarily due to pre-tax losses in jurisdictions for which a tax benefit was not realized due to an established tax valuation allowance. Exclusive of tax valuation allowances, the effective income tax rate would have been 37.2%.

Loss from continuing operations: Loss from continuing operations was \$45.1 million, or \$0.61 per diluted share, for the nine months ended September 30, 2007, which represents a \$5.6 million, or \$0.08 per diluted share, increase in losses compared to loss from continuing operations of \$39.5 million, or \$0.53 per diluted share, for the corresponding period in 2006.

Segment Results of Continuing Operations

Global Relocation Services

	Nine months ended September 30,		Percent Change
	2007	2006 (In millions)	
<i>Revenues:</i>			
Service	\$ 319.4	\$ 275.4	16.0%
Home sales	1,575.5	1,329.4	18.5%
Total revenues	1,894.9	1,604.8	18.1%
<i>Gross margin:</i>			
Service	114.2	103.4	10.5%
Home sales	(39.3)	(26.6)	(47.5)%
Total gross margin	74.9	76.8	(2.4)%
Operating expenses	67.4	63.1	6.7%
Operating income from continuing operations	7.5	13.7	(44.8)%

Total revenues were \$1,894.9 million for the nine months ended September 30, 2007, which represents a \$290.1 million, or 18.1%, increase compared to \$1,604.8 million for the corresponding period in 2006. Home sales revenues were \$1,575.5 million in 2007, which represents a

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\$246.1 million, or 18.5%, increase compared to \$1,329.4 million for 2006. The home sales revenue improvement was driven by a 14% increase in the number of fixed-fee home sales, coupled with an increase in the average market value of homes sold. Service revenues were \$319.4 million in 2007, which represents a \$44.0 million, or 16.0%, increase compared to \$275.4 million in 2006. The increase in service revenues was related to the increase in fixed-fee corporate revenues in North America.

Gross margin was \$74.9 million for the nine months ended September 30, 2007, representing a \$1.9 million, or 2.4%, decrease compared to \$76.8 million for the corresponding period in 2006. Gross margin as a percentage of revenues was 4.0% for 2007, which represents a 0.8 percentage point decrease, compared to 4.8% in 2006. Loss on home sales for the nine months ended September 30, 2007 was \$39.3 million, which represents a \$12.7 million increase in losses, compared to a loss of \$26.6 million in 2006. The decline was a result of a higher number of homes sold and a continued decline in the U.S. housing market. Loss on home sales as a percentage of home sales revenue was 2.5% for the nine months ended September 30, 2007, which represents a 0.5 percentage point increase, compared to 2.0% in 2006. Gross margin on service revenue was \$114.2 million for the nine months ended September 30, 2007, representing a \$10.8 million, or 10.5%, increase compared to \$103.4 million in 2006. Gross margin percentage on

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service revenue was 35.8% for the nine months ended September 30, 2007, which represents a 1.7 percentage point decrease compared to 37.5% in 2006. The decrease in service revenue gross margin percentage was primarily due to higher costs associated with carrying inventory related to our fixed-fee product in North America.

Operating expenses were \$67.4 million for the nine months ended September 30, 2007, which represents a \$4.3 million, or 6.7%, increase compared to \$63.1 million in 2006. Excluding the unfavorable effect of changes in exchange rates of \$0.7 million, operating expenses increased \$3.6 million. The increase in operating expenses was primarily due to increased advertising and promotion expenses and bank fees of \$1.9 million for the amendment and renewal of the securitization agreement, partially offset by lower intangibles amortization.

Operating income was \$7.5 million for the nine months ended September 30, 2007, which represents a \$6.2 million decrease, compared to operating income of \$13.7 million in 2006. The decrease was primarily due to an increase in losses on home sales and increased operating expenses, partially offset by an increase in service revenue gross margin.

Moving Services North America

	Nine months ended September 30,		Percent
	2007	2006 (In millions)	Change
Revenues	\$ 975.1	\$ 1,043.6	(6.6)%
Gross margin	94.1	100.6	(6.5)%
Operating expenses	90.4	82.0	10.1%
Operating income from continuing operations	3.7	18.6	(80.0)%

Revenues were \$975.1 million for the nine months ended September 30, 2007, which represents a \$68.5 million, or 6.6%, decrease compared to \$1,043.6 million for the corresponding period in 2006. The decrease in revenues for the first nine months of 2006 was driven by a 9.1% decrease in shipments compared to 2006, primarily in the military and consumer channels. The volume shortfall was partially offset by a 3.8% increase in revenue per shipment relative to the same period in 2006.

Gross margin was \$94.1 million for the first nine months of 2007, which represents a \$6.5 million, or 6.5%, decrease compared to \$100.6 million in 2006. The decline in gross margin was primarily driven by the decrease in shipments for the first nine months of 2007 relative to the same period in 2006. The gross margin as a percentage of revenues was flat to 2006 at 9.6%.

Operating expenses were \$90.4 million for the first nine months of 2007 representing an \$8.4 million, or 10.1%, increase compared to \$82.0 million in 2006. Excluding the impairment charge of \$12.0 million for the northAmerican® trade name, operating expenses were \$78.4 million, which represents a \$3.6 million, or 4.5%, decrease compared to the same period in 2006. The decrease was driven by productivity initiatives and other cost savings associated with lower volume, as well as lower corporate allocations.

Operating income from continuing operations was \$3.7 million for the first nine months of 2007, which represents a \$14.9 million decrease compared to operating income of \$18.6 million in 2006. Excluding the impairment charge of \$12.0 million, operating income was \$15.7 million, which represents a \$2.9 million, or 15.4% decrease, compared to the same period in 2006. The decline was driven by lower shipment volume,

partially offset by an increase in revenue per shipment and lower operating expenses.

Moving Services Europe and Asia Pacific

	Nine months ended September 30,		Percent
	2007	2006 (In millions)	Change
Revenues	\$ 262.0	\$ 304.9	(14.1)%
Gross margin	81.2	88.7	(8.5)%
Operating expenses	86.2	91.0	(5.2)%
Operating loss from continuing operations	(5.0)	(2.3)	N/M*

* Not meaningful

Revenues were \$262.0 million for the nine months ended September 30, 2007, which represents a \$42.9 million, or 14.1%, decrease compared to \$304.9 million in the corresponding period of 2006. Excluding the favorable effects of changes in exchange rates of \$21.3 million and the effect of the disposition of continental Europe which was sold in the first quarter of 2007 of \$73.0 million, revenues grew \$8.8 million, or 3.8%. The increase was driven by Asia, the United Kingdom and Australia.

Gross margin was \$81.2 million for the nine months ended September 30, 2007, which represents a \$7.5 million, or 8.5%, decrease compared to \$88.7 million for the corresponding period in 2006. The gross margin as a percentage of revenues was 31.0% in the first nine months of 2007, which represents a 1.9 percentage point increase, compared to 29.1% in 2006. Excluding the favorable effect of changes in exchange rates of \$6.3 million and the effect of the disposition of continental Europe of \$19.3 million, gross margin improved \$5.5 million, or 7.9%. The improvement in gross margin was driven by revenue volume in the United Kingdom and Asia, as well as improved operating efficiencies in the United Kingdom.

Operating expenses were \$86.2 million for the nine months ended September 30, 2007, which represents a \$4.8 million, or 5.2%, decrease compared to \$91.0 million in 2006. Excluding the unfavorable effect of changes in exchange rates of \$7.1 million and the effect of the disposition of continental Europe, including the related restructuring expense, of \$12.8 million, operating expenses increased \$0.9 million, basically flat to the corresponding period in 2006.

Operating loss was \$5.0 million for the first nine months of 2007, which represents a \$2.7 million increase in losses, compared to a loss of \$2.3 million in 2006. Excluding the unfavorable effect of changes in exchange rates of \$0.8 million and the effect of the disposition of continental Europe, including the related restructuring expense, of \$6.5 million, operating income improved \$4.6 million. The improvement was primarily driven by an improved gross margin in the United Kingdom and Asia and lower operating expenses in the United Kingdom, partially offset by increased operating expenses in Australia and New Zealand.

Corporate

For the nine months ended September 30, 2007, we incurred \$19.0 million of corporate expenses, representing a \$4.9 million improvement compared to \$23.9 million in the nine months ended September 30, 2006. The improvement was driven by a \$7.4 million reduction in legal charges, primarily due to a \$5.6 million charge for the securities class action complaint recorded in the first quarter of 2006, which did not recur

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in 2007, and a decrease of \$2.4 million in stock compensation expense. The decrease was partially offset by an increase of \$1.1 million in audit fees and corporate expenses of \$3.7 million that were previously allocated to the operating segments in 2006.

Results of Discontinued Operations

In March 2006, we completed the sale of our Business Services Division in the United Kingdom and Ireland, a component of the Moving Services Europe and Asia Pacific segment. Revenues from discontinued operations were zero and \$8.5 million and pre-tax operating losses were \$1.3 million and \$7.5 million for the nine months ended September 30, 2007 and 2006, respectively.

Gain on disposals, net of tax, were \$1.2 million and \$9.7 million for the nine months ended September 30, 2007 and 2006, respectively. Gain on disposal for the nine months ended September 30, 2007 and 2006 includes \$0.9 million representing amortization of the reserve guarantee associated with the previously disposed U.S. Insurance Business, which was based on management's estimate supported by an independent actuarial valuation. We

guaranteed the U.S. Insurance Business closing balance sheet net loss reserves against adverse development to a maximum of \$20.0 million. The present value of the reserve guaranty liability will be amortized into income on a straight-line basis through December 31, 2012 and recorded in the gain on disposal in discontinued operations. The 2006 gain also includes an after-tax gain of approximately \$7.8 million related to the sale of the Business Services Division.

Interest costs were allocated to the discontinued businesses in the first quarter of 2006 based on the ratio of net assets to be sold to the sum of total net assets. This allocation was made so that historical results would be more comparable to future results. Sale proceeds and the liquidation of any retained working capital were used to pay down debt, thus reducing interest expense to the ongoing operations in the future.

See Note 8 Discontinued Operations in the unaudited condensed consolidated financial statements for more detailed information.

Financial Liquidity and Capital Resources

We broadly define liquidity as our ability to generate sufficient cash flow from operating activities to meet our obligations and commitments. In addition, liquidity includes the ability to obtain debt and equity financing and to convert into cash those assets that are no longer required to meet existing strategic and financial objectives. Therefore, liquidity cannot be considered separately from capital resources that consist of current or available funds for use in achieving long-range business objectives and meeting debt service commitments.

Our principal capital resources consist of our senior credit facility and our accounts receivable, including our accounts receivable securitization facility. We have a \$490.6 million senior credit facility (Credit Facility) through our subsidiary, SIRVA Worldwide, Inc. This Credit Facility with JPMorgan Chase Bank and a consortium of other lenders consists of a \$315.6 million term loan obligation and a \$175.0 million revolving credit facility. Borrowings under the revolving credit facility were \$82.5 million and \$29.0 million as of September 30, 2007 and December 31, 2006, respectively. We had outstanding letters of credit of \$18.0 million and \$18.6 million as of September 30, 2007 and December 31, 2006, respectively. We had available credit of \$74.5 million and \$127.4 million as of September 30, 2007 and December 31, 2006, respectively.

The Credit Facility contains a number of significant covenants that, among other matters, restrict SIRVA Worldwide's ability to incur additional indebtedness, incur capital lease obligations, pay dividends, make acquisitions or engage in mergers or consolidations and make capital expenditures. While the Credit Facility generally permits dividends and distributions on the capital stock of SIRVA Worldwide's subsidiaries to SIRVA Worldwide, such dividends and distributions from SIRVA Worldwide to us are limited to 20% of net income, subject to exceptions for transfers to fund our operating expenses in the ordinary course of business. The Credit Facility also requires SIRVA Worldwide to maintain certain financial ratios and tests, including a consolidated interest coverage ratio and consolidated leverage ratio. The Credit Facility also includes certain cross-default provisions such that a default under any other loan agreement in excess of \$10.0 million that has not been cured within an applicable grace period would cause a default under the Credit Facility.

We executed an amendment to the Credit Facility on June 25, 2007. The amendment, among other matters, increased the applicable margin as it applies to ABR and Euro currency loans by 200.0 basis points, of which 100.0 basis points will not be paid until maturity, and relaxed the financial covenants through 2008 relating to debt leverage and interest coverage. Under the amended terms of the agreement, SIRVA Worldwide is required to meet certain financial covenants beginning with the period ending March 31, 2007 and measured quarterly thereafter. The maximum permitted consolidated leverage test as of March 31, 2007 was 5.50:1 and will be adjusted each quarter to 7.25:1 as of December 31, 2007. The consolidated interest coverage test is a minimum of 1.40:1 as of March 31, 2007 and will be adjusted each quarter to 0.90:1 as of December 31, 2007. The amendment to the credit agreement is included in our Current Report on Form 8-K filed with the Securities and Exchange Commission (SEC) on June 27, 2007.

Based on current performance and anticipated future financial results due to the continued weak U.S. real estate market, we believe that we will not be in compliance with our debt covenants currently in place for June 30, 2008 and

thereafter. In the past, we have been able to amend the terms and covenants in order to stay in compliance. Although we intend to enter into discussions with our lenders to modify the terms of the existing debt to rectify the expected non-compliance with our debt covenants, we are also pursuing other strategic alternatives. There can be no assurance that we will achieve any of these alternatives. However, as of the date of this filing, we believe that it is more likely than not that we will continue as a going concern, and accordingly, we continue to report the debt under the senior credit facility as long-term.

The future breach of any covenant could result in a default under the credit facility and would permit the lenders to declare all amounts outstanding thereunder to be due and payable, together with accrued and unpaid interest, and the commitments of the senior secured lenders to make further extensions of credit under the credit facility could be terminated. If we were unable to repay the indebtedness to the senior secured lenders, these lenders could proceed against the collateral securing that indebtedness. The credit facility is collateralized by substantially all of our assets.

On September 29, 2006, we sold \$75.0 million aggregate principal amount of our 10% convertible notes due 2011. Effective June 27, 2007, we amended the terms of the convertible notes (as amended, "Convertible Notes") to change the interest rate from 10.0% per annum, payable in cash, to 12.0% per annum, payable in shares of our common stock, beginning June 1, 2007. Interest was payable on the Convertible Notes quarterly in arrears on March 1, June 1, September 1 and December 1 of each year. The number of shares of common stock to be issued on each quarterly interest payment date was equal to the interest due divided by the lesser of \$2.00 per share or the fair market value per share. The Convertible Notes were automatically convertible into 75,000 shares of our Convertible Preferred Stock upon stockholder approval.

On August 23, 2007, our stockholders approved the conversion of the Convertible Notes into shares of Convertible Preferred Stock and the related issuances of the Convertible Preferred Stock and common stock. As a result, the Convertible Notes automatically converted into an aggregate of 75,000 shares of Convertible Preferred Stock. The Convertible Preferred Stock is convertible into shares of common stock, at the option of the holder, at an initial conversion price of \$3.00 per share. Dividends are payable on the Convertible Preferred Stock quarterly, when, as and if declared by our Board of Directors, on March 15, June 15, September 15 and December 15 of each year at a rate per annum of 8.00% per share on the liquidation preference. If we are unable to pay dividends on the Convertible Preferred Stock on a dividend payment date, the liquidation preference of the shares will be increased by the accretion amount in respect of the unpaid dividend and that accreted amount will be convertible into shares of our common stock at a conversion value equal to the lesser of \$2.00 per share or the fair market value per share.

Our subsidiary, SIRVA Mortgage, Inc. ("SIRVA Mortgage"), utilizes a flexible early purchase facility and a warehousing credit and security agreement to fund our mortgage loans held for resale. The flexible early purchase facility has total availability of \$250.0 million and a \$40.0 million equity advance sub-limit to enable SIRVA Mortgage to fund equity advances originated by relocation affiliates. The flexible early purchase facility is the primary means for SIRVA Mortgage to fund its traditional residential first mortgage lending. The outstanding balance against the flexible early purchase facility was \$55.1 million and \$85.6 million as of September 30, 2007 and December 31, 2006, respectively. Effective May 2007, the flexible early purchase facility was amended to establish a termination date of June 1, 2008 and revise, among other matters, the interest rate payable for various mortgage loans.

The warehousing credit and security agreement has a facility of \$40.0 million and a \$40.0 million sub-limit to permit the financing of residential real estate property acquired by our subsidiary, SIRVA Relocation LLC, or its assignees under relocation programs. The outstanding balance against the warehousing credit and security agreement was \$39.2 million and \$39.4 million as of September 30, 2007 and December 31, 2006. Effective June 2007, the \$40.0 million warehousing credit and security agreement was renewed and extended to June 1, 2008.

Both the flexible early purchase facility and the warehousing credit and security agreement contain covenants calculated at the SIRVA Mortgage level. Effective as of the date of the 2007 amendments, the facilities require a minimum tangible net worth of \$11.0 million, a maximum leverage of 17:1 for the period commencing June 1 through September 30 of each year and 15:1 for the period commencing October 1 through

May 31, and a minimum

current ratio of 1.05:1. SIRVA Mortgage has been compliant with the terms of its agreements and anticipates remaining compliant through June 2008 based on current performance and anticipated results.

In early September, we were advised by the lenders for the flexible early purchase facility and warehousing credit and security agreement that the agreements will not be renewed in 2008, because the lenders are terminating their mortgage warehousing lending business. This termination is not based on any failure by SIRVA Mortgage to comply with the requirements of the agreements. SIRVA Mortgage has received approval from a new lender and documentation is being finalized for a \$175.0 million early purchase facility, which is intended to replace the existing \$250.0 million flexible early purchase facility, and a \$25.0 million mortgage warehouse line of credit, which is intended to replace the \$40.0 million warehousing credit and security agreement. The mortgage warehouse facility will not initially include the sublimit that our current facility has that permits the financing of residential real estate property acquired by our subsidiary, SIRVA Relocation LLC. The facilities would expire 364 days from the date of execution. While there is no assurance that the new lender will execute the agreements, we believe it is more likely than not that execution will occur.

Our subsidiary, SIRVA Finance Limited, and various international subsidiaries of SIRVA Relocation LLC, maintain relocation financing facilities with various European banks of \$37.7 million at September 30, 2007. The outstanding balance of these facilities was \$13.9 million at September 30, 2007 and \$24.1 million at December 31, 2006. One facility of approximately \$16 million to an international subsidiary of SIRVA Relocation LLC terminated on July 31, 2007. We replaced this facility by expanding an existing facility in SIRVA Finance Limited to \$30.7 million from \$13.9 million and extending it to July 2008. The SIRVA Finance Limited facility of \$30.7 million is a committed facility, while the other financing facilities are uncommitted, but generally remain available and are expected to be renewed in the future.

Cash generated from operations, together with amounts available under the revolving credit facility and any other available source of liquidity, have been adequate to permit us to meet our debt service obligations, capital expenditure program requirements, ongoing operating costs and working capital needs through the date of this filing. As a result of challenging conditions in the real estate market and, more recently, the mortgage market, we have been taking more homes into inventory as the real estate markets continue their decline and available financing for potential buyers becomes more volatile. As these homes come into inventory, they impose additional capital requirements on us. The longer that these homes stay in inventory, the more likely we will realize a loss on their eventual sale, as well as incur additional carrying costs until their sale.

In response to the challenging market conditions facing our business, we will continue to take actions to conserve cash and improve profitability. These actions include accelerating the renegotiation or termination of unprofitable contracts, implementing various cost reduction measures, and restructuring our capital structure. Assuming that such actions are successful, we expect that we will be able to meet our obligations for at least the next 12 months thereafter. However, if market conditions worsen and additional financing sources are needed, there can be no assurance that we will be able to meet our obligations.

Cash flows

As part of our relocation product offering, we provide home equity advances to relocating employees, sometimes purchase the employees' homes under buyout programs, and provide mortgage loans for home purchases. In the United Kingdom and for traditional relocation in the United States, the customer guarantees repayment of these amounts to us to the extent proceeds from the home sale are insufficient. These equity advances, purchased homes, and mortgages are classified as current assets in our Condensed Consolidated Balance Sheets, and movements in these assets are reflected in our cash flow from operations. The cash needed to finance these assets is largely provided by the mortgage warehouse and relocation financing facilities, movements in which are reflected in our cash flow from financing activities. In light of the corporate guarantees and the credit quality of our counterparties, we believe the risk associated with the advances, purchased homes, and mortgage loans are low.

Cash flows from discontinued operations have been combined with cash flows from continuing operations within each cash flows statement category. The absence of cash flows from discontinued operations is not expected to have a material effect on future liquidity and capital resources.

Cash flows from operating activities

Net cash provided by operating activities was \$12.0 million for the nine months ended September 30, 2007, as compared to \$101.3 million of cash used in the corresponding period in 2006. The primary drivers for the net cash provided by operations of \$12.0 million in 2007 were a net increase in sales of mortgages held for resale of \$29.0 million, coupled with a net positive impact in non-cash adjustments of \$33.0 million and changes in other assets and liabilities of \$5.4 million. These increases were partially offset by a net loss of \$45.2 million and a net use of \$10.2 million from the purchase and sale of relocation properties and associated receivables and payables.

The primary drivers of the use of \$101.3 million in 2006 were a net change in other assets and liabilities of \$63.3 million primarily driven by accounts receivable, a net loss for the period of \$36.5 million, a net increase in originations of mortgages held for resale of \$18.3 million, and a net use of \$14.6 million from the purchase and sale of relocation properties and associated receivables and payables. These negative impacts were offset by a positive impact from non-cash adjustments of \$31.4 million.

Cash flows from investing activities

Net cash used by investing activities was \$5.4 million in the nine months ended September 30, 2007 compared to \$74.8 million of cash provided in the nine months ended September 30, 2006. Our capital expenditures, which are for computer equipment, software development, and transportation and warehouse equipment, totaled \$11.6 million and \$11.9 million in the nine months ended September 30, 2007 and 2006, respectively. Capital expenditures for the year ended December 31, 2007 are estimated to be approximately \$13.0 million. Net proceeds from dispositions for the nine months ended September 30, 2007 were \$5.3 million, primarily related to the sale of our continental Europe moving services operations. Net proceeds from the sale of the Business Services Division in the United Kingdom and Ireland were \$85.7 million, and additional proceeds from the sale of the U.S. Insurance Business were \$1.0 million in the nine months ended September 30, 2006.

Cash flows from financing activities

Net cash used for financing activities was \$4.9 million compared to \$41.6 million of cash proceeds for the nine months ended September 30, 2007 and 2006, respectively. Cash flows from financing activities consist primarily of bank borrowing drawdowns and repayments and changes in our mortgage warehouse and relocation financing facilities. Net borrowings were \$2.7 million compared to net repayments on borrowings of \$27.8 million for the nine months ended September 30, 2007 and 2006, respectively. Debt issuance costs were \$4.3 million and \$5.7 million in the nine months ended September 30, 2007 and 2006, respectively. Repayments on capital lease obligations were \$2.2 million and \$3.5 million in the nine months ended September 30, 2007 and 2006, respectively. The change in book overdrafts had a negative impact on cash of \$1.1 million in the nine months ended September 30, 2007 compared to a positive impact on cash of \$3.6 million in the nine months ended September 30, 2006. In the nine months ended September 30, 2006, proceeds of \$75.0 million were received from the issuance of convertible notes.

Off-Balance Sheet Arrangements

We have an off-balance sheet arrangement to sell up to \$182.5 million of certain receivables to an unaffiliated third-party bank in order to provide a cost effective way to offer home equity advance loans to our relocation services customers. This arrangement was renewed in September 2007 for one year, and the amount was reduced to \$182.5 million from \$243.1 million. Upon obtaining additional commitments, the program may be increased by up to \$50.0 million prior to June 30, 2008 without requiring an amendment to the facility. The receivables are primarily home

equity advances and other payments to transferees and corporate clients and are collateralized by promissory notes, the underlying value of the properties and contract arrangements with the corporate clients. The equity advances generally are due within 180 to 270 days or upon the sale of the underlying property. Under the terms of the sales agreement, we are responsible to service the equity advances and other payments during their life, including administration and collection on the receivables, on behalf of the unaffiliated third-party bank. Servicing fees we receive under the sales agreement are deemed adequate compensation to us for performing the servicing; accordingly, no servicing asset or liability has been recognized.

As of September 30, 2007, 100% of the facility was utilized. Proceeds from net receivables sold net of collections paid to purchasers were \$2.3 million for the nine months ended September 30, 2007.

Litigation and Governmental Investigations

Securities Class Action

In November 2004, a purported securities class action complaint, *Central Laborers Pension Fund v. SIRVA Inc., et al.*, No. 04-CV-7644, was filed in the U.S. District Court for the Northern District of Illinois against us and certain of our current and former officers and directors. The court has appointed Central Laborers Pension Fund as the lead plaintiff and Saxena White P.A. as lead plaintiff's counsel. On May 13, 2005, plaintiff filed a corrected complaint which alleged, among other things, that defendants had made false and misleading statements in certain press releases and SEC filings, including the prospectuses for SIRVA's initial and secondary public offerings.

On October 11, 2005, plaintiff filed its Consolidated Amended Class Action Complaint (the Amended Complaint), followed by a corrected version on October 19, 2005. The Amended Complaint added ten new defendants, including an additional SIRVA director, the seven underwriters which participated in our initial and secondary public offerings, our former independent registered public accounting firm, and the private investment fund that manages our controlling shareholder. The Amended Complaint purported to be brought on behalf of all those who acquired SIRVA's common stock between November 25, 2003 and January 31, 2005. The Amended Complaint also contained allegations relating to the following areas: our restatement of financial statements and accounting errors for years 2000 through 2003 and the first nine months of 2004, problems in our European operations, insurance reserves, financial forecasting, and internal controls. The statements subject to the Amended Complaint are alleged to violate Sections 11, 12(a)(2), and 15 of the Securities Act of 1933, as amended (the Securities Act), as well as Sections 10(b), 20(a), and 20A of the Securities Exchange Act of 1934, as amended (Exchange Act). The plaintiff seeks unspecified damages.

On January 3, 2006, we and all other defendants moved to dismiss the Amended Complaint for failure to state a claim upon which relief can be granted. On September 22, 2006, the court granted in part and denied in part that motion. It dismissed in full, without prejudice, the claim under Section 12(a)(2) of the Securities Act, as well as various allegations underlying the other claims, and granted plaintiff 30 days to amend its complaint. On October 23, 2006, plaintiff filed its Consolidated Second Amended Class Action Complaint (the Second Amended Complaint) in order to replead claims that the court dismissed without prejudice. On November 14, 2006, we and all other defendants filed our answer to the Second Amended Complaint. On November 15, 2006, we and certain of the other defendants moved in part to dismiss the Second Amended Complaint.

On June 22, 2007, we entered into a settlement agreement with the plaintiffs and other defendants in the litigation, which received final court approval on October 31, 2007. The settlement dismissed all pending claims with no admission of wrongdoing by us or any of the other defendants, and the defendants received a full release of all claims asserted in the litigation. As a result, we recorded a charge of \$5.6 million in

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the first quarter of 2006, the earliest period for which financial statements had not been completed at that time, reflecting our best estimate of the settlement costs to be incurred in connection with this matter.

SEC Investigation

In February 2005, we received notice of an informal inquiry from the SEC related to our January 31, 2005 earnings guidance announcement for the fourth quarter and full year ended December 31, 2004. In June 2005, the

SEC staff informed us that the inquiry had been converted into a formal investigation. On May 1, 2007, we received a Wells notice from the SEC staff in connection with the investigation indicating that the SEC staff intends to recommend that the SEC institute administrative proceedings against us, alleging that we violated various provisions under Sections 12 and 13 of the Exchange Act. The Wells notice offers us the opportunity to make a written submission setting forth reasons why the proceedings should not be instituted by the SEC. We continue to cooperate with the investigation. Although there can be no assurance, we believe that, based on information currently available, the outcome of the SEC investigation will not have a material adverse impact on our overall operations, financial condition or liquidity.

Governmental Investigations European Union

Some of our former moving services operations in continental Europe are being investigated by European antitrust regulators. The investigations involve certain anticompetitive practices and may expose us to administrative and other penalties.

In Europe, antitrust regulators have the authority to levy fines. The total amount of any fine levied by a regulator for a particular infringement cannot exceed 10% of the total revenues of the entity on which the fine is levied in the year preceding the levying of the fine. The amount of any fine takes account of the scale of the infringing entity and is computed based on the gravity of the infringement and its duration. It is adjusted to take account of any aggravating or attenuating circumstances and may be reduced to reflect cooperation with the investigative process. Any fine is imposed by way of a regulatory decision, which is preceded by the issuing of a statement of objections in which the regulator sets out its preliminary findings on any infringement. The addressee of the statement of objections is given the opportunity to respond to the findings set out in the statement of objections. In October 2006, we received a statement of objections from the European Commission. In December 2006, we provided our response to the statement of objections. In March 2007, we appeared before the European Commission to present our oral argument on the matter.

We are cooperating with the investigations. For the nine months ended September 30, 2007, we recorded legal fees of \$1.1 million in relation to this matter. For the nine months ended September 30, 2006, legal fees were insignificant. We have established an accrual in accordance with the guidelines set forth in SFAS No. 5, *Accounting for Contingencies*, that we consider appropriate in the circumstances.

Although there can be no assurance, we believe that, based on information currently available, the outcome of the European antitrust investigation will not have a material adverse impact on our overall operations, financial condition or liquidity. Any potential penalties, however, may have a material impact on our earnings in the period in which they are recognized, which could have a material adverse effect on our overall operations, financial condition or liquidity.

OOIDA

The Owner-Operator Independent Drivers Association, Inc. (OOIDA), an association for truck drivers that has litigated numerous lawsuits against trucking companies throughout the United States, has filed lawsuits against our subsidiaries, North American Van Lines, Inc. and Allied Van Lines, Inc., and an Allied Van Lines agent, alleging violations of federal Truth in Leasing regulations. In April 2007, we entered into a settlement agreement with OOIDA pursuant to which we settled this litigation for \$8.0 million. The settlement agreement received final court approval on September 28, 2007. Under the terms of our agency agreements with each of our agents, we believe we are indemnified by the agents for such potential liability and intend to share these settlement costs with our agents.

Other

In addition, we are involved from time-to-time in lawsuits that challenge some of our exemptions from antitrust laws, as well as other routine legal matters incidental to our business, including lawsuits relating to the conduct of our agents and drivers. Such lawsuits have arisen, and in the future may arise, from accidents involving serious injuries or the loss of life. While we may be liable for damages or suffer reputational harm from litigation, we believe that such legal proceedings will not have a materially adverse effect on our financial position, results of operations or liquidity.

Environmental Cleanup Proceedings

We have been named as a potentially responsible party (PRP) in two environmental cleanup proceedings brought under the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended, or similar state statutes. Based on all known information, we believe that our established reserves are reasonable under the circumstances. We could incur significant unanticipated costs, however, if additional contamination is found at these sites, or if we are named as a PRP in other proceedings.

Recently Issued Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, *Fair Value Measurements*. This statement defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. This statement applies under other accounting pronouncements that require or permit fair value measurements, the FASB having previously concluded in those accounting pronouncements that fair value is the relevant measurement attribute. Accordingly, this statement does not require any new fair value measurements. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We are required to adopt SFAS No. 157 as of January 1, 2008. We do not expect this statement to have a material effect on our financial statements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities including an amendment of FASB Statement No. 115*. This statement permits entities to choose to measure many financial instruments and certain other items at fair value. The objective is to improve financial reporting by providing entities with the opportunity to mitigate volatility in reported earnings caused by measuring related assets and liabilities differently without having to apply complex hedge accounting provisions. Most of the provisions of this statement apply only to entities that elect the fair value option. This statement is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are required to adopt SFAS No. 159 as of January 1, 2008. We do not expect this statement to have a material effect on our financial statements.

Forward-Looking Statements

This report includes statements that constitute forward-looking statements within the meaning of the U.S. Private Securities Litigation Reform Act of 1995. Words such as expects, believes, anticipates, includes, plans, assumes, estimates, projects, intends or variations of s generally part of forward-looking statements. You should not place undue reliance on these statements. Forward-looking statements are made based on management's current expectations and beliefs concerning future developments and their potential effects upon us and our subsidiaries. There can be no assurance that future developments affecting us and our subsidiaries will be those anticipated by management. These forward-looking statements are not a guarantee of future performance or results and involve risks, uncertainties and assumptions. Many factors could affect our actual financial results or results of operations and could cause actual results to differ, possibly materially, from expectations or estimates reflected in such forward-looking statements, including without limitation:

changes in the market for our services;

global political conditions, the outbreak of war or hostilities or the occurrence of any terrorist attacks, including any nuclear, biological or chemical events;

the success of our business strategy and our ability to grow our relocation services business;

risks associated with the real estate industry;

increases in costs, including fuel costs and insurance premiums;

risks of litigation or governmental investigations as a result of our operations;

contingent or future environmental liabilities;

the seasonal nature of our business;

our reliance on, and our ability to attract, agents and owner-operators;

changes in the regulatory environment, including antitrust, tax, environmental and insurance laws and regulations, that could negatively affect the operation of our business;

risks associated with operating in foreign countries;

the cost associated with the various regulatory investigations and the litigation described in this report;

risks associated with our credit agreements, including increased borrowing costs in connection with ratings downgrades;

our status as a holding company with no significant operations and consequent reliance on our subsidiaries to make funds available to us;

our levels of debt and our ability to maintain adequate liquidity to maintain our operations;

risks associated with information systems and information systems providers;

economic market and political conditions, including the performance of financial markets;

volatility in the securities markets; and

fluctuations in foreign currency exchange rates.

All forward-looking statements speak only as of the date of this report. We undertake no obligation beyond that required by law to update any forward-looking statement to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events. The information referred to above, as well as the other risks described under Part I, Item 1A, "Risk Factors" in the 2006 Annual Report on Form 10-K, should be considered when reviewing the forward-looking statements contained in this report.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of the Company's management, including the Chief Executive Officer and acting Chief Financial Officer, the Company conducted an evaluation of its disclosure controls and procedures, as such term is defined in Rule 13a-15(e) promulgated under the Exchange Act as of September 30, 2007. Because of the one material weakness described below, the Company's Chief Executive Officer and acting Chief Financial Officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were not effective to ensure that the information required to be disclosed by the Company in the reports that we file or submit under the Exchange Act is (i) recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms or (ii) accumulated and communicated to the Company's management, including the Chief Executive Officer and acting Chief Financial Officer, as the principal executive and financial officers, respectively, to allow timely decisions regarding required disclosures.

A material weakness is a control deficiency, or combination of control deficiencies, that results in more than a remote likelihood that a material misstatement of the annual or interim financial statements will not be prevented or detected. As described more fully in Item 9A, "Controls and Procedures" of the Company's 2006 Annual Report on Form 10-K, management concluded that as of December 31, 2006 the Company did not maintain effective internal control over financial reporting based on the criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations (COSO), as the Company had identified the following material weakness:

The Company did not maintain effective control over the reconciliation of the pension accounts at its U.K. subsidiary. Specifically, controls were not in place to ensure the liability for pension benefit obligations, accumulated other comprehensive income (loss) and comprehensive income (loss) were properly stated.

Changes in Internal Control Over Financial Reporting

During the quarter ended June 30, 2007, the Company believes that the material weakness that existed at December 31, 2006 had been remediated. The Company implemented controls over the pension benefit and related accounts reconciliations, which management believes will prevent the recurrence of the material weakness described above. However, the operating effectiveness of these controls will be evaluated at the end of 2007.

During the quarter ended September 30, 2007, there were no changes identified by the Company in internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

We incorporate by reference the information set forth in Note 14, Commitments and Contingencies, in the Notes to the Condensed Consolidated Financial Statements included in Part I, Item 1, Financial Statements in this report.

ITEM 1A. RISK FACTORS

Our Annual Report on Form 10-K for the year ended December 31, 2006 (the 2006 Annual Report) includes a detailed discussion of risk factors, which could materially affect our business, financial condition or future results. The information presented below should be read in conjunction with the risk factors and information disclosed in the 2006 Annual Report. The risks described in the 2006 Annual Report and the information presented below are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and operating results.

We may not be able to generate sufficient cash flows to meet our liquidity needs.

Our business may not generate sufficient cash flow from operations or from other sources, and cash flows may not be available to us in an amount sufficient to enable us to meet our capital needs, which include funding for homes that we take into inventory, working capital and debt service. Our ability to generate cash from operations is, to a significant extent, subject to general conditions within the real estate market. In recent months, a number of factors have negatively impacted the overall real estate market resulting in declining home values, decreasing new and existing home sales, and higher levels of unsold homes.

As a result of challenging conditions in the real estate market and, more recently, the mortgage market, we have been taking more homes into inventory as the real estate markets continue their decline and available financing for potential buyers becomes more volatile. As these homes come into inventory, they impose additional capital requirements on us. The longer that these homes stay in inventory, the more likely we will realize a loss on their eventual sale, as well as incur additional carrying costs until their sale.

Our ability to generate cash from operations has been negatively impacted by current market conditions. For the nine months ended September 30, 2007, our operating activities provided \$12.0 million of cash, which was offset by \$5.4 million and \$4.9 million of cash used for investing activities and financing activities, respectively. At September 30, 2007, we had \$43.5 million of cash and cash equivalents. Due to our substantial indebtedness, we have significant debt service obligations. For the remainder of fiscal 2007, we have scheduled interest payments aggregating approximately \$15.6 million. If we cannot meet our capital needs, including servicing our indebtedness, we may have to take actions such as selling assets, seeking additional equity, reducing or delaying capital expenditures and restructuring our indebtedness.

Our failure to comply with the financial covenants in our senior secured credit facility could permit the lenders thereunder to declare all amounts outstanding immediately due and payable.

Based on our current performance and anticipated future financial results due to the continued weak U.S. real estate market, we may not be in compliance with our financial covenants in the second quarter of 2008. The future breach of any covenant could result in a default under our senior secured credit facility and would permit the lenders to declare all amounts outstanding thereunder to be due and payable, together with accrued and unpaid interest, and the commitments of the senior secured lenders to make further extensions of credit under the credit facility could be terminated. If we were unable to repay the indebtedness to the senior secured lenders,

these lenders could proceed against the collateral securing that indebtedness. The credit facility is collateralized by substantially all of the Company's assets.

In the past, we have been able to amend the terms and covenants in order to stay in compliance. We intend to enter into discussions with our lenders to modify the terms of our outstanding debt to rectify the expected non-compliance with our debt covenants in the second quarter of 2008. We cannot assure you that we will reach agreement with our lenders with respect to an amendment to our senior secured credit facility or if we do reach an agreement, what the terms of such agreement will be or what actions, if any, we will be required to undertake in connection with such an agreement. In addition, we also are pursuing other strategic alternatives in an effort to reduce our current level of indebtedness because our current operations cannot support our existing capital structure. There can be no assurance that we will achieve any of these alternatives.

Our stock may be delisted from the New York Stock Exchange (NYSE).

On October 1, 2007, the NYSE notified us that we were below criteria for continued listing on the NYSE because, among other matters, the average closing price of our common stock was less than \$1.00 per share over a consecutive 30-trading-day period. As a result, our average market capitalization was less than \$75 million during the same period. Furthermore, the closing price of our common stock recently has been as low as \$0.39 per share. If we fail to regain compliance with these continued listing standards, our stock will be subject to suspension by the NYSE and delisting by the SEC. A delisting may negatively impact the value of our stock, as stocks trading on the over-the-counter market are typically less liquid.

We may be required to recognize additional asset impairment charges.

We have incurred, and may further incur, impairment charges with respect to our indefinite-lived intangible assets and goodwill, such as the northAmerican® trade name and Moving Services United Kingdom goodwill. In accordance with the applicable accounting literature, we test for impairment when impairment indicators arise, which include, but are not limited to:

Significant adverse changes in the business climate.

Current period operating or cash flow losses combined with a history of operating or cash flow losses or a projection or forecast that demonstrates continuing losses associated with long-lived assets.

A current expectation that more-likely-than-not (e.g., a likelihood that is more than 50%) long-lived assets will be sold or otherwise disposed of significantly before the end of their previously estimated useful life.

A significant drop in our stock price.

Due to the impairment indicators noted in Note 9 Goodwill and Intangible Assets in our Notes to the Unaudited Condensed Consolidated Financial Statements, we performed interim impairment testing on our goodwill and indefinite-lived intangible assets, in accordance with SFAS No. 142, as of September 30, 2007. As a result, we determined that the carrying amount of the northAmerican® trade name exceeded its estimated fair value, resulting in an impairment loss of \$12.0 million within the Moving Services North America segment. We use a discounted cash flow method based on estimated relief of royalty payments to estimate the fair value of the trade names.

We also determined that an impairment loss on goodwill was probable in Moving Services United Kingdom. However, we are not able to reasonably estimate the amount of such impairment, because we have not yet completed the valuations required under SFAS No. 142. In the fourth quarter, we will complete the step two valuation to measure the Moving Services United Kingdom goodwill

impairment, as well as perform our annual impairment tests, including updating step one tests, which could result in further indications of impairment with respect to other reporting units. We use discounted cash flow methods to estimate the fair values of the reporting units in our goodwill impairment tests.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On August 23, 2007, we held our 2007 annual meeting of stockholders. At that meeting, Frederic F. Brace, John R. Miller and Robert W. Ticken were re-elected to our Board of Directors as Class I directors for three-year terms expiring at the 2010 annual meeting of stockholders. In addition, the stockholders approved the conversion of our convertible notes into shares of our convertible perpetual preferred stock, the related issuance of the convertible perpetual preferred stock to certain investors, and the related issuance of shares of common stock underlying the convertible notes and convertible perpetual preferred stock. The stockholders also approved our Amended and Restated Omnibus Stock Incentive Plan and ratified the Audit Committee's appointment of Ernst & Young LLP as our independent registered public accounting firm for 2007. The votes on these matters were as follows:

Election of Directors

	For	Withheld
Frederic F. Brace	64,822,033	2,206,128
John R. Miller	63,049,048	3,979,113
Robert W. Ticken	64,783,320	2,244,841

In addition, the term of office of each of the following directors continued after the meeting: Robert J. Dellinger, Thomas E. Ireland, Laban P. Jackson, Jr., Peter H. Kamin, General Sir Jeremy Mackenzie and Joseph A. Smialowski. On September 17, 2007, Mr. Jackson resigned from the Board of Directors effective immediately. Mr. Jackson's resignation was due to other professional commitments and not the result of a disagreement with SIRVA on any matter relating to SIRVA's operations, policies or practices.

Approval of the Conversion of SIRVA's Convertible Notes and Related Issuances of Convertible Perpetual Preferred Stock and Common Stock

For	Against	Abstaining	Broker Non-votes
52,541,116	928,307	362,169	13,196,569

Approval of the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan

For	Against	Abstaining	Broker Non-votes
47,300,114	6,517,824	13,654	13,196,569

Ratification of Ernst & Young LLP as independent registered public accounting firm for 2007

For	Against	Abstaining
66,854,601	156,837	16,723

ITEM 5. Other Information

In lieu of filing a Form 8-K pursuant to Item 5.02 thereof, ***Departure of Directors or Principal Officers; Election of Directors; Appointment of Principal Officers***, the Company is providing the requisite disclosures, within the time periods specified in General Instruction B to Form 8-K, in this report.

On November 7, 2007, SIRVA entered into a letter agreement (the "Employment Agreement") with James J. Bresingham, pursuant to which Mr. Bresingham accepted the Board's offer to become SIRVA's Senior Vice President and Chief Financial Officer. The Employment Agreement is effective as of November 11, 2007. Mr. Bresingham had been serving as SIRVA's Executive Vice President and acting Chief Financial Officer since June 8, 2007. From January 1, 2006 through August 18, 2007, Mr. Bresingham also served as SIRVA's Chief Accounting Officer. For further information regarding Mr. Bresingham's original appointment, see Item 5.02 of SIRVA's Current Report on Form 8-K filed with the Securities and Exchange Commission on July 10, 2007, which is incorporated herein by reference.

Under the Employment Agreement, Mr. Bresingham will receive an annual base salary of \$325,000, with a maximum annual cash bonus opportunity of up to 75% of his base salary under SIRVA's Management Incentive Plan. Mr. Bresingham is also entitled to participate in health, welfare and other benefits available to SIRVA's executives, including a \$16,800 annual company car allowance, personal financial consulting and a \$1,500 annual executive physical examination. Mr. Bresingham will also be eligible to participate in SIRVA's Senior Executive Severance Plan.

The description of the Employment Agreement set forth above is qualified in its entirety by reference to the actual terms of the Employment Agreement, a copy of which is attached hereto as Exhibit 10.14 and incorporated herein by reference.

ITEM 6. EXHIBITS

Exhibit Number	Description of Document	Method of Filing
10.1	General Release & Separation Agreement, dated as of July 3, 2007, between SIRVA, Inc. and J. Michael Kirksey.	Previously filed as Exhibit 10.1 to SIRVA, Inc. Form 8-K, filed July 10, 2007 and incorporated herein by reference.
10.2	Letter Agreement, dated July 3, 2007, from SIRVA, Inc. to James J. Bresingham.	Previously filed as Exhibit 10.2 to SIRVA, Inc. Form 8-K, filed July 10, 2007 and incorporated herein by reference.
10.3	Letter Agreement, dated August 24, 2007, from SIRVA, Inc. to Daniel P. Mullin.	Previously filed as Exhibit 10.1 to SIRVA, Inc. Form 8-K, filed August 24, 2007 and incorporated herein by reference.
10.4	SIRVA, Inc. Senior Executive Severance Plan.	Previously filed as Exhibit 10.1 to SIRVA, Inc. Form 8-K, filed September 18, 2007 and incorporated herein by reference.
10.5	Form of Award Letter for SIRVA, Inc. Senior Executive Severance Plan.	Previously filed as Exhibit 10.2 to SIRVA, Inc. Form 8-K, filed September 18, 2007 and incorporated herein by reference.
10.6	Letter Agreement, dated September 17, 2007, from SIRVA, Inc. to Robert W. Tieken.	Previously filed as Exhibit 10.1 to SIRVA, Inc. Form 8-K, filed September 20, 2007 and incorporated herein by reference.
10.7	SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Previously filed as Exhibit 4.1 to SIRVA, Inc. Form S-8, filed October 5, 2007 and incorporated herein by reference.
10.8	Form Of Stock Option Agreement with two year vesting under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.
10.9	Form Of Stock Option Agreement with four-year vesting under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.
10.10	Form of Stock Option Agreement for UK recipients with two year vesting under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.
10.11	Form of Stock Option Agreement for UK recipients with four year vesting under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.

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Exhibit Number	Description of Document	Method of Filing
10.12	Form of Restricted Stock Agreement under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.
10.13	Form of Restricted Stock Agreement for UK recipients under the SIRVA, Inc. Amended and Restated Omnibus Stock Incentive Plan	Filed herewith.
10.14	Letter agreement, dated November 7, 2007, from SIRVA, Inc. to James J. Bresingham	Filed herewith.
31.1	Certification of Chief Executive Officer required by Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed herewith.
31.2	Certification of Chief Financial Officer required by Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.	Filed herewith.
32.1	Certification of Chief Executive Officer required by Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	Furnished herewith.
32.2	Certification of Chief Financial Officer required by Section 1350 of Chapter 63 of Title 18 of the United States Code, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.	Furnished herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

SIRVA, INC.

November 7, 2007

By:

/s/ Robert W. Tieken
Robert W. Tieken
Chief Executive Officer

November 7, 2007

By:

/s/ James J. Bresingham
James J. Bresingham
Executive Vice President, Acting Chief Financial Officer
