IHS Inc. Form 10-Q March 22, 2007

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q

(Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 2007

OR

• TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to

Commission file number 001-32511

# **IHS INC.**

(Exact name of registrant as specified in its charter)

**Delaware** (State or Other Jurisdiction of Incorporation or Organization) 13-3769440 (IRS Employer Identification No.)

**15 Inverness Way East** 

Englewood, CO 80112

Edgar Filing: IHS Inc. - Form 10-Q

(Address of Principal Executive Offices)

#### (303) 790-0600

(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. x YES o NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Accelerated filer X

Non-accelerated filer O

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). O YES x NO

As of February 28, 2007, there were 44,826,213 shares of our Class A Common Stock outstanding and 13,750,000 shares of our Class B Common Stock outstanding.

# TABLE OF CONTENTS

PART I <u>Item 1.</u> <u>Item 2.</u> <u>Item 3.</u> <u>Item 4.</u>	<u>Financial Statements</u> <u>Management</u> s Discussion and Analysis of Financial Condition and Results of Operations <u>Quantitative and Qualitative Disclosures About Market Risk</u> <u>Controls and Procedures</u>
PART II Item 1. Item 2. Item 6.	Legal Proceedings Unregistered Sales of Equity Securities and Use of Proceeds Exhibits

**SIGNATURE** 

# PART I. FINANCIAL INFORMATION

#### **Item 1. Financial Statements**

### IHS INC. CONDENSED CONSOLIDATED BALANCE SHEETS

### (In thousands except share data)

	As of February 28, 2007	As of November 30, 2006			
	(Unaudited)				
Assets					
Current assets:					
Cash and cash equivalents	\$ 186,214	\$ 180,034			
Short-term investments	21	2,076			
Accounts receivable, net	160,882	151,300			
Deferred subscription costs	37,123	33,293			
Deferred income taxes					
Other	7,394	7,758 6,461			
Fotal current assets	401,635	380,922			
Non-current assets:					
Property and equipment, net	52,281	53,096			
Intangible assets, net	66,527	65,962			
Goodwill, net	353,870	350,896			
Prepaid pension asset	93,161	92,488			
Other	976	937			
Fotal non-current assets	566,815	563,379			
Fotal assets	\$ 968,450	\$ 944,301			
Liabilities and stockholders equity	+ , ,	+ p · · ·,• • -			
Current liabilities:					
Short-term debt	\$	\$ 500			
Accounts payable	36,611	45,622			
Accrued compensation	15,222	30,788			
Accrued royalties	22,516	22,801			
Other accrued expenses	36,848	36,047			
íncome tax payable	13,183	11,484			
Deferred subscription revenue	221,961	191,229			
Fotal current liabilities	346,341	338,471			
Long-term debt	37	74			
Accrued pension liability	12,737	12,309			
Accrued post-retirement benefits	17,468	18,200			
Deferred income taxes	4,587	2,788			
Other liabilities	6,252	6,891			
Minority interests	167	377			
Commitments and contingencies	107	511			
Stockholders equity:					
Class A common stock, \$0.01 par value per share, 80,000,000 shares authorized,					
45,254,550 and 45,265,794 shares issued, 44,826,213 and 45,042,232 shares					
butstanding at February 28, 2007 and November 30, 2006, respectively	453	453			
Class B common stock, \$0.01 par value per share, 13,750,000 shares authorized,					
ssued and outstanding at February 28, 2007 and November 30, 2006	138	138			
Additional paid in capital	182,652	175,027			
	(15,314	) (7,551			

# Edgar Filing: IHS Inc. - Form 10-Q

Treasury stock, at cost: 428,337 and 223,562 shares at February 28, 2007 and November 30, 2006, respectively						
Retained earnings		418,406		400,029		
Accumulated other comprehensive loss		(5,474		(2,905)		
Total stockholders equity		580,861		565,191		
Total liabilities and stockholders equity		\$ 968,450		\$ 944,301		

See accompanying notes.

3

# IHS INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

### (In thousands except per-share amounts)

		Three Months Ended February 2					
		2007		2006			
		(Unaudited)					
Revenue:							
Products		\$	122,979		\$	106,582	
Services		29,642			23,284		
Total revenue		152,621	152,621		129,866		
Operating expenses:							
Cost of revenue:	of revenue:						
Products		48,733			45,673		
Services	17,005		15,190		)		
Total cost of revenue (includes stock-based compensation expense of \$351 and \$1,095 for the three months ended February 28, 2007 and 2006, respectively)		65,738		60,863		5	
Selling, general and administrative (includes stock-based compensation expense of \$6,985 and \$2,571 for the three months ended February 28, 2007 and 2006, respectively)		57,891			45,165	i	
Depreciation and amortization							