

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

WINTRUST FINANCIAL CORP

Form 13F-HR

May 14, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D. C. 20549

FORM 13F

FORM 13F COVER PAGE

Report for Calendar Year or Quarter ended: March 31, 2004

Check here if Amendment ( ) ; Amendment Number:  
This Amendment (Check only one.) ( ) is a restatement.  
( ) adds new holdings entries.

Institutional Investment Manager Filing this Report:

Name: Wintrust Financial Corp.  
Address: 727 North Bank Lane  
Lake Forest, IL 60045

13F file number: 028-10582

The institutional investment manager filing this report and the person by whom it is signed hereby represent that the person signing the report is authorized to submit it, that all information contained herein is true, correct and complete, and that it is understood that all required items, statements, schedules, lists, and tables, are considered integral parts of this form.

Person Signing this Report on Behalf of Reporting Manager:

Name: James F. Duca  
Title: Executive Vice President  
Phone: 1-800-621-4477  
Signature, Place and Date of Signing:

/S/ James F. Duca Lake Forest, IL May 13, 2004

Report Type (Check only one.):

( ) 13F HOLDINGS REPORT.  
( ) 13F NOTICE.  
(x) 13F COMBINATION REPORT

List of other Managers Reporting for this Manager: Wayne Hummer Asset Mgmt Co  
Wayne Hummer Trust Company

FORM 13F SUMMARY PAGE

Report Summary:

Number of Other Included Managers: 2

Form 13F Information Table Entry Total: 445

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

Form 13F Information Table Value Total: \$840,421,000

List of Other Included Managers: Wayne Hummer Asset Management Company  
Wayne Hummer Trust Company

|                                |                |           | FORM 13F INFORMATION TABLE |                    |                 |                 |         |    |
|--------------------------------|----------------|-----------|----------------------------|--------------------|-----------------|-----------------|---------|----|
| NAME OF ISSUER                 | TITLE OF CLASS | CUSIP     | VALUE<br>(x\$1000)         | SHARES/<br>PRN AMT | SH/<br>PRN CALL | PUT/<br>DSCRETN | INVSTMT |    |
| 3M CO                          | com            | 88579Y101 | 2020                       | 24673              | SH              |                 | SOLE    |    |
|                                |                |           | 4173                       | 50965              | SH              |                 | DEFINED | 01 |
|                                |                |           | 41                         | 500                | SH              |                 | OTHER   | 01 |
| ABBOTT LABORATORIES            | com            | 002824100 | 3520                       | 85650              | SH              |                 | SOLE    |    |
|                                |                |           | 2128                       | 51780              | SH              |                 | DEFINED | 01 |
|                                |                |           | 99                         | 2400               | SH              |                 | OTHER   | 01 |
| AFLAC                          | com            | 001055102 | 602                        | 15006              | SH              |                 | SOLE    |    |
|                                |                |           | 2908                       | 72444              | SH              |                 | DEFINED | 01 |
|                                |                |           | 24                         | 600                | SH              |                 | OTHER   | 01 |
| ALBERTO CULVER CO CL B CONV    | com            | 013068101 | 755                        | 17204              | SH              |                 | DEFINED | 01 |
| ALLERGAN INC                   | com            | 018490102 | 278                        | 3300               | SH              |                 | SOLE    |    |
| ALLTEL                         | com            | 020039103 | 733                        | 14700              | SH              |                 | SOLE    |    |
|                                |                |           | 1854                       | 37167              | SH              |                 | DEFINED | 01 |
| ALTRIA GROUP INC F/K/A PHILLIP | com            | 02209S103 | 238                        | 4375               | SH              |                 | SOLE    |    |
|                                |                |           | 395                        | 7263               | SH              |                 | DEFINED | 01 |
| AMBAC FINANCIAL GROUP          | com            | 023139108 | 730                        | 9890               | SH              |                 | SOLE    |    |
|                                |                |           | 1297                       | 17585              | SH              |                 | DEFINED | 01 |
|                                |                |           | 26                         | 350                | SH              |                 | OTHER   | 01 |
| AMERICAN EXPRESS               | com            | 025816109 | 1598                       | 30819              | SH              |                 | SOLE    |    |
|                                |                |           | 2102                       | 40536              | SH              |                 | DEFINED | 01 |
|                                |                |           | 16                         | 300                | SH              |                 | OTHER   | 01 |
| AMERICAN INTERNATIONAL GROUP I | com            | 026874107 | 4394                       | 61580              | SH              |                 | SOLE    |    |
|                                |                |           | 6330                       | 88715              | SH              |                 | DEFINED | 01 |
|                                |                |           | 56                         | 789                | SH              |                 | OTHER   | 01 |
| AMERICAN ITALIAN PASTA CO CL A | com            | 027070101 | 256                        | 6410               | SH              |                 | SOLE    |    |
|                                |                |           | 1266                       | 31695              | SH              |                 | DEFINED | 01 |
| AMERIGAS PARTNERS LP           | com            | 030975106 | 9                          | 300                | SH              |                 | SOLE    |    |
|                                |                |           | 208                        | 6950               | SH              |                 | DEFINED |    |
| AMERISOURCEBERGEN CORP         | com            | 03073E105 | 550                        | 10063              | SH              |                 | SOLE    |    |
|                                |                |           | 906                        | 16565              | SH              |                 | DEFINED | 01 |
|                                |                |           | 8                          | 150                | SH              |                 | OTHER   | 01 |
| AMGEN INC                      | com            | 031162100 | 1965                       | 33800              | SH              |                 | SOLE    |    |
|                                |                |           | 3617                       | 62196              | SH              |                 | DEFINED | 01 |
|                                |                |           | 32                         | 550                | SH              |                 | OTHER   | 01 |
| ANALOG DEVICES                 | com            | 032654105 | 694                        | 14460              | SH              |                 | SOLE    |    |
|                                |                |           | 17                         | 355                | SH              |                 | DEFINED |    |
| ANHEUSER BUSCH                 | com            | 035229103 | 253                        | 4965               | SH              |                 | SOLE    |    |
|                                |                |           | 458                        | 8979               | SH              |                 | DEFINED | 01 |
| APACHE                         | com            | 037411105 | 1092                       | 25298              | SH              |                 | SOLE    |    |
|                                |                |           | 2445                       | 56637              | SH              |                 | DEFINED | 01 |
| APOGENT TECH INC               | com            | 03760A101 | 10996                      | 358405             | SH              |                 | DEFINED | 01 |
| APPLIED MATERIALS              | com            | 038222105 | 653                        | 30600              | SH              |                 | SOLE    |    |
|                                |                |           | 16586                      | 777603             | SH              |                 | DEFINED | 01 |
| AUTOMATIC DATA PROCESSING      | com            | 053015103 | 40                         | 950                | SH              |                 | SOLE    |    |
|                                |                |           | 616                        | 14675              | SH              |                 | DEFINED | 01 |
| AVERY DENNISON                 | com            | 053611109 | 533                        | 8560               | SH              |                 | SOLE    |    |
|                                |                |           | 15609                      | 250914             | SH              |                 | DEFINED | 01 |
| BALL CORP                      | com            | 058498106 | 708                        | 10450              | SH              |                 | DEFINED | 01 |
| BANK OF AMERICA                | com            | 060505104 | 146                        | 1799               | SH              |                 | SOLE    |    |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                              |               |           |       |        |    |         |    |
|------------------------------|---------------|-----------|-------|--------|----|---------|----|
|                              |               |           | 969   | 11962  | SH | DEFINED | 01 |
| BANK ONE                     | com           | 06423A103 | 386   | 7077   | SH | SOLE    |    |
|                              |               |           | 484   | 8882   | SH | DEFINED | 01 |
| BARD (C.R.) INC              | com           | 067383109 | 394   | 4035   | SH | DEFINED | 01 |
| BAXTER INTERNATIONAL INC     | com           | 071813109 | 257   | 8331   | SH | SOLE    |    |
|                              |               |           | 212   | 6875   | SH | DEFINED | 01 |
| BELLSOUTH                    | com           | 079860102 | 334   | 12071  | SH | SOLE    |    |
|                              |               |           | 1090  | 39357  | SH | DEFINED | 01 |
| BERKSHIRE HATHAWAY INC CL B  | com           |           | 1425  | 458    | SH | SOLE    |    |
|                              |               |           | 168   | 54     | SH | DEFINED | 01 |
| BIOMET                       | com           | 090613100 | 6689  | 174380 | SH | DEFINED | 01 |
|                              |               |           | 12    | 300    | SH | OTHER   | 01 |
| BJ SERVICES COMPANY          | com           | 055482103 | 7340  | 169630 | SH | DEFINED | 01 |
| BORDERS GROUP INC            | com           | 099709107 | 11349 | 478035 | SH | DEFINED | 01 |
| BP PLC                       | sponsored adr | 055622104 | 1772  | 34606  | SH | SOLE    |    |
|                              |               |           | 2687  | 52478  | SH | DEFINED | 01 |
|                              |               |           | 108   | 2116   | SH | OTHER   | 01 |
| BRISTOL MYERS SQUIBB         | com           | 110122108 | 992   | 40921  | SH | SOLE    |    |
|                              |               |           | 569   | 23492  | SH | DEFINED | 01 |
|                              |               |           | 24    | 1000   | SH | OTHER   | 01 |
| BURLINGTON RESOURCES         | com           | 122014103 | 1731  | 27200  | SH | DEFINED | 01 |
| CAPITAL ONE FINANCIAL        | com           | 14040H105 | 11361 | 150610 | SH | DEFINED | 01 |
| CARBO CERAMICS INC           | com           | 140781105 | 1600  | 25415  | SH | DEFINED | 01 |
| CARDINAL HEALTH              | com           | 14149Y108 | 675   | 9800   | SH | SOLE    |    |
|                              |               |           | 16365 | 237519 | SH | DEFINED | 01 |
| CAREMARK RX INC.             | com           | 141705103 | 273   | 8200   | SH | SOLE    |    |
|                              |               |           | 33    | 1000   | SH | DEFINED | 01 |
| CATERPILLAR TRACTOR CO       | com           | 149123101 | 199   | 2520   | SH | SOLE    |    |
|                              |               |           | 121   | 1527   | SH | DEFINED | 01 |
| CENTURYTEL                   | com           | 156700106 | 469   | 17075  | SH | SOLE    |    |
|                              |               |           | 1802  | 65539  | SH | DEFINED | 01 |
|                              |               |           | 6     | 225    | SH | OTHER   | 01 |
| CHARLES SCHWAB CORP NEW      | com           | 808513105 | 203   | 17500  | SH | DEFINED | 01 |
| CHARTER ONE FINANCIAL        | com           | 160903100 | 1302  | 36810  | SH | SOLE    |    |
|                              |               |           | 64    | 1800   | SH | DEFINED | 01 |
| CHEVRONTEXACO                | com           | 166764100 | 1765  | 20108  | SH | SOLE    |    |
|                              |               |           | 1832  | 20869  | SH | DEFINED | 01 |
|                              |               |           | 18    | 200    | SH | OTHER   | 01 |
| CINCINNATI FINANCIAL CORP    | com           | 172062101 | 1035  | 23825  | SH | SOLE    |    |
|                              |               |           | 7222  | 166223 | SH | DEFINED | 01 |
| CINTAS                       | com           | 172908105 | 387   | 8900   | SH | SOLE    |    |
|                              |               |           | 11107 | 255400 | SH | DEFINED | 01 |
|                              |               |           | 4     | 100    | SH | OTHER   | 01 |
| CISCO SYSTEMS                | com           | 17275R102 | 2174  | 92224  | SH | SOLE    |    |
|                              |               |           | 6154  | 261089 | SH | DEFINED | 01 |
|                              |               |           | 14    | 600    | SH | OTHER   | 01 |
| CITIGROUP                    | com           | 172967101 | 5634  | 108967 | SH | SOLE    |    |
|                              |               |           | 8164  | 157903 | SH | DEFINED | 01 |
|                              |               |           | 22    | 433    | SH | OTHER   | 01 |
| CLEAR CHANNEL COMMUNICATIONS | com           | 184502102 | 1382  | 32635  | SH | SOLE    |    |
|                              |               |           | 1559  | 36804  | SH | DEFINED | 01 |
|                              |               |           | 13    | 300    | SH | OTHER   | 01 |
| CLOROX                       | com           | 189054109 | 7998  | 163517 | SH | DEFINED | 01 |
| COCA COLA                    | com           | 191216100 | 172   | 3416   | SH | SOLE    |    |
|                              |               |           | 1777  | 35330  | SH | DEFINED | 01 |
|                              |               |           | 25    | 500    | SH | OTHER   | 01 |
| COLGATE PALMOLIVE            | com           | 194162103 | 427   | 7750   | SH | SOLE    |    |
|                              |               |           | 2224  | 40367  | SH | DEFINED | 01 |
| COMCAST CORP NEW CL A        | com           | 20030N101 | 832   | 28947  | SH | SOLE    |    |
|                              |               |           | 63    | 2182   | SH | DEFINED | 01 |
| CONAGRA                      | com           | 205887102 | 207   | 7685   | SH | DEFINED | 01 |
| CONOCOPHILLIPS               | com           | 20825C104 | 1119  | 16032  | SH | SOLE    |    |

Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                               |     |           |       |        |    |         |    |
|-------------------------------|-----|-----------|-------|--------|----|---------|----|
|                               |     |           | 2441  | 34968  | SH | DEFINED | 01 |
|                               |     |           | 10    | 140    | SH | OTHER   | 01 |
| COOPER COMPANIES INC          | com | 216648402 | 779   | 14428  | SH | SOLE    |    |
|                               |     |           | 16027 | 296790 | SH | DEFINED | 01 |
| CORUS BANKSHARES INC          | com | 220873103 | 338   | 8400   | SH | SOLE    |    |
| CUNO INC                      | com | 126583103 | 642   | 14310  | SH | DEFINED | 01 |
| CVS                           | com | 126650100 | 9248  | 261980 | SH | DEFINED | 01 |
| DATASCOPE CORP.               | com | 238113104 | 1054  | 30000  | SH | DEFINED | 01 |
| DELL INC                      | com | 24702R101 | 1553  | 46188  | SH | SOLE    |    |
|                               |     |           | 2554  | 75961  | SH | DEFINED | 01 |
|                               |     |           | 13    | 400    | SH | OTHER   | 01 |
| DEVRY                         | com | 251893103 | 280   | 9300   | SH | SOLE    |    |
|                               |     |           | 9171  | 304190 | SH | DEFINED | 01 |
| DIEBOLD                       | com | 253651103 | 280   | 5818   | SH | SOLE    |    |
|                               |     |           | 30    | 625    | SH | DEFINED | 01 |
| DISNEY (WALT) COMPANY         | com | 254687106 | 509   | 20382  | SH | SOLE    |    |
|                               |     |           | 300   | 12002  | SH | DEFINED | 01 |
| DNP SELECT INCOME FD INC      | com | 23325P104 | 2657  | 233094 | SH | SOLE    |    |
|                               |     |           | 1011  | 88718  | SH | DEFINED | 01 |
|                               |     |           | 11    | 1000   | SH | OTHER   | 01 |
| DOW CHEMICAL CO               | com | 260543103 | 639   | 15861  | SH | SOLE    |    |
|                               |     |           | 546   | 13563  | SH | DEFINED | 01 |
| DUKE POWER                    | com | 264399106 | 181   | 8013   | SH | SOLE    |    |
|                               |     |           | 130   | 5768   | SH | DEFINED | 01 |
| E I DUPONT DE NEMOURS & CO    | com | 263534109 | 224   | 5304   | SH | SOLE    |    |
|                               |     |           | 558   | 13211  | SH | DEFINED | 01 |
| E.W. SCRIPPS CO (THE)         | com | 811054204 | 422   | 4175   | SH | SOLE    |    |
|                               |     |           | 1411  | 13960  | SH | DEFINED | 01 |
| EBAY INC                      | com | 278642103 | 234   | 3371   | SH | DEFINED | 01 |
| ECOLAB                        | com | 278865100 | 726   | 25445  | SH | SOLE    |    |
|                               |     |           | 1864  | 65341  | SH | DEFINED | 01 |
|                               |     |           | 11    | 400    | SH | OTHER   | 01 |
| ELECTRONIC ARTS INC           | com | 285512109 | 210   | 3900   | SH | DEFINED | 01 |
| ELI LILLY & CO                | com | 532457108 | 940   | 14053  | SH | SOLE    |    |
|                               |     |           | 2295  | 34309  | SH | DEFINED | 01 |
|                               |     |           | 7     | 100    | SH | OTHER   | 01 |
| EMERSON ELECTRIC              | com | 291011104 | 453   | 7566   | SH | SOLE    |    |
|                               |     |           | 804   | 13415  | SH | DEFINED | 01 |
| ENSCO INTERNATIONAL           | com | 26874Q100 | 498   | 17680  | SH | SOLE    |    |
|                               |     |           | 6     | 215    | SH | DEFINED |    |
| EXELON CORP                   | com | 30161N101 | 516   | 7489   | SH | SOLE    |    |
|                               |     |           | 557   | 8087   | SH | DEFINED | 01 |
| EXXON MOBIL CORP              | com | 30231G102 | 5095  | 122517 | SH | SOLE    |    |
|                               |     |           | 9484  | 228038 | SH | DEFINED | 01 |
|                               |     |           | 80    | 1920   | SH | OTHER   | 01 |
| FANNIE MAE                    | com | 313586109 | 1658  | 22300  | SH | SOLE    |    |
|                               |     |           | 374   | 5031   | SH | DEFINED | 01 |
| FASTENAL CO.                  | com | 311900104 | 17569 | 327230 | SH | DEFINED | 01 |
| FEDEX                         | com | 31428X106 | 693   | 9217   | SH | SOLE    |    |
|                               |     |           | 2703  | 35965  | SH | DEFINED | 01 |
|                               |     |           | 38    | 500    | SH | OTHER   | 01 |
| FIFTH THIRD BANCORP           | com | 316773100 | 273   | 4922   | SH | SOLE    |    |
|                               |     |           | 299   | 5403   | SH | DEFINED | 01 |
| FIRST MIDWEST BANCORP INC-DEL | com | 320867104 | 221   | 6459   | SH | DEFINED |    |
| FISERV                        | com | 337738108 | 912   | 25500  | SH | SOLE    |    |
|                               |     |           | 10172 | 284365 | SH | DEFINED | 01 |
| FLEETBOSTON FINL CORP         | com | 339030108 | 405   | 9011   | SH | SOLE    |    |
|                               |     |           | 103   | 2300   | SH | DEFINED |    |
| FLEXTRONICS INT'L             | com | Y2573F102 | 338   | 19780  | SH | SOLE    |    |
|                               |     |           | 44    | 2600   | SH | DEFINED |    |
| FORTUNE BRANDS INC            | com | 349631101 | 234   | 3054   | SH | DEFINED | 01 |
| FPL GROUP                     | com | 302571104 | 1531  | 22908  | SH | SOLE    |    |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |       |        |    |         |    |
|--------------------------------|-----|-----------|-------|--------|----|---------|----|
|                                |     |           | 1993  | 29811  | SH | DEFINED | 01 |
|                                |     |           | 20    | 300    | SH | OTHER   | 01 |
| FREDDIE MAC                    | com | 313400301 | 481   | 8150   | SH | SOLE    |    |
|                                |     |           | 1558  | 26374  | SH | DEFINED | 01 |
|                                |     |           | 9     | 150    | SH | OTHER   | 01 |
| GANNETT                        | com | 364730101 | 133   | 1507   | SH | SOLE    |    |
|                                |     |           | 1706  | 19350  | SH | DEFINED | 01 |
| GAP                            | com | 364760108 | 2953  | 134723 | SH | DEFINED | 01 |
| GENENTECH                      | com | 368710406 | 181   | 1710   | SH | SOLE    |    |
|                                |     |           | 67    | 630    | SH | DEFINED |    |
| GENERAL DYNAMICS               | com | 369550108 | 974   | 10903  | SH | SOLE    |    |
|                                |     |           | 50    | 556    | SH | DEFINED |    |
| GENERAL ELECTRIC CO            | com | 369604103 | 5439  | 178219 | SH | SOLE    |    |
|                                |     |           | 12571 | 411880 | SH | DEFINED | 01 |
|                                |     |           | 73    | 2400   | SH | OTHER   | 01 |
| GENERAL MILLS                  | com | 370334104 | 455   | 9738   | SH | SOLE    |    |
|                                |     |           | 185   | 3957   | SH | DEFINED | 01 |
| GENTEX CORP                    | com | 371901109 | 2507  | 57795  | SH | DEFINED | 01 |
| GENZYME GENERAL                | com | 372917104 | 383   | 8135   | SH | SOLE    |    |
|                                |     |           | 39    | 825    | SH | DEFINED | 01 |
| GILLETTE CO                    | com | 375766102 | 131   | 3352   | SH | SOLE    |    |
|                                |     |           | 440   | 11246  | SH | DEFINED | 01 |
|                                |     |           | 12    | 300    | SH | OTHER   | 01 |
| GOLDMAN SACHS GROUP INC        | com | 38141g104 | 1043  | 10000  | SH | DEFINED | 01 |
| GUIDANT CORP                   | com | 401698105 | 203   | 3200   | SH | SOLE    |    |
|                                |     |           | 7748  | 122270 | SH | DEFINED | 01 |
| H & R BLOCK                    | com | 093671105 | 13273 | 260100 | SH | DEFINED | 01 |
| HARLEY DAVIDSON                | com | 412822108 | 1023  | 19180  | SH | SOLE    |    |
|                                |     |           | 3018  | 56573  | SH | DEFINED | 01 |
|                                |     |           | 27    | 500    | SH | OTHER   | 01 |
| HEALTH MANAGEMENT ASSOCIATES   | com | 421933102 | 366   | 15750  | SH | SOLE    |    |
|                                |     |           | 13116 | 565110 | SH | DEFINED | 01 |
| HEWLETT PACKARD                | com | 428236103 | 501   | 21930  | SH | SOLE    |    |
|                                |     |           | 223   | 9779   | SH | DEFINED | 01 |
|                                |     |           | 5     | 200    | SH | OTHER   | 01 |
| HOME DEPOT                     | com | 437076102 | 2037  | 54533  | SH | SOLE    |    |
|                                |     |           | 4616  | 123543 | SH | DEFINED | 01 |
|                                |     |           | 33    | 875    | SH | OTHER   | 01 |
| HONEYWELL INTERNATIONAL        | com | 438516106 | 477   | 14105  | SH | SOLE    |    |
|                                |     |           | 40    | 1196   | SH | DEFINED | 01 |
| IDEX CORP                      | com | 45167R104 | 5922  | 136200 | SH | DEFINED | 01 |
| ILLINOIS TOOL WORKS            | com | 452308109 | 359   | 4525   | SH | SOLE    |    |
|                                |     |           | 9802  | 123712 | SH | DEFINED | 01 |
| INTEL                          | com | 458140100 | 2034  | 74791  | SH | SOLE    |    |
|                                |     |           | 6627  | 243626 | SH | DEFINED | 01 |
|                                |     |           | 30    | 1100   | SH | OTHER   | 01 |
| INTERNATIONAL BUSINESS MACHINE | com | 459200101 | 2405  | 26186  | SH | SOLE    |    |
|                                |     |           | 4463  | 48596  | SH | DEFINED | 01 |
|                                |     |           | 46    | 500    | SH | OTHER   | 01 |
| INTERPUBLIC GROUP OF COS INC.  | com | 460690100 | 5696  | 370330 | SH | DEFINED | 01 |
| JABIL CIRCUIT INC              | com |           | 312   | 10600  | SH | SOLE    |    |
| JOHNSON & JOHNSON              | com | 478160104 | 1891  | 37288  | SH | SOLE    |    |
|                                |     |           | 5550  | 109429 | SH | DEFINED | 01 |
|                                |     |           | 63    | 1250   | SH | OTHER   | 01 |
| JP MORGAN CHASE                | com | 46625H100 | 1381  | 32919  | SH | SOLE    |    |
|                                |     |           | 338   | 8063   | SH | DEFINED | 01 |
| KIMBERLY CLARK                 | com | 494368103 | 267   | 4239   | SH | SOLE    |    |
|                                |     |           | 453   | 7185   | SH | DEFINED | 01 |
| KOHL'S CORP                    | com | 500255104 | 1007  | 20828  | SH | SOLE    |    |
|                                |     |           | 5686  | 117657 | SH | DEFINED | 01 |
|                                |     |           | 12    | 250    | SH | OTHER   | 01 |
| KRONOS INC                     | com | 501052104 | 11512 | 353888 | SH | DEFINED | 01 |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |               |           |       |        |    |         |    |
|--------------------------------|---------------|-----------|-------|--------|----|---------|----|
| LA-Z-BOY INC                   | com           | 505336107 | 6611  | 303820 | SH | DEFINED | 01 |
| LANDSTAR SYSTEMS INC           | com           | 515098101 | 594   | 14520  | SH | DEFINED | 01 |
| LEHMAN BROTHERS HOLDINGS INC   | com           | 524908100 | 377   | 4550   | SH | SOLE    |    |
|                                |               |           | 64    | 770    | SH | DEFINED | 01 |
| LEXMARK INTERNATIONAL          | com           | 529771107 | 792   | 8605   | SH | SOLE    |    |
|                                |               |           | 2099  | 22810  | SH | DEFINED | 01 |
| LIBERTY MEDIA SER A            | com           | 530718105 | 10    | 924    | SH | SOLE    |    |
|                                |               |           | 191   | 17416  | SH | DEFINED | 01 |
| LOCKHEED MARTIN                | com           | 539830109 | 260   | 5700   | SH | SOLE    |    |
|                                |               |           | 2487  | 54500  | SH | DEFINED | 01 |
| LOWES COMPANIES                | com           | 548661107 | 836   | 14895  | SH | SOLE    |    |
|                                |               |           | 1735  | 30913  | SH | DEFINED | 01 |
| LUCENT TECHNOLOGIES INC        | com           | 549463107 | 57    | 13950  | SH | DEFINED | 01 |
| MARATHON OIL CORP              | com           | 565849106 | 212   | 6306   | SH | SOLE    |    |
| MARSHALL & ILSLEY CORP         | com           | 571834100 | 265   | 7000   | SH | DEFINED | 01 |
| MASCO CORP                     | com           | 574599106 | 390   | 12815  | SH | SOLE    |    |
| MBNA                           | com           | 55262L100 | 3032  | 109723 | SH | SOLE    |    |
|                                |               |           | 3349  | 121199 | SH | DEFINED | 01 |
|                                |               |           | 83    | 3012   | SH | OTHER   | 01 |
| MCCORMICK & CO INC             | com           | 579780206 | 566   | 16900  | SH | SOLE    |    |
|                                |               |           | 13566 | 404728 | SH | DEFINED | 01 |
|                                |               |           | 7     | 200    | SH | OTHER   | 01 |
| MCDONALDS CORP                 | com           | 580135101 | 123   | 4315   | SH | SOLE    |    |
|                                |               |           | 177   | 6200   | SH | DEFINED | 01 |
| MCGRAW-HILL COMPANIES          | com           | 580645109 | 390   | 5120   | SH | SOLE    |    |
|                                |               |           | 145   | 1905   | SH | DEFINED | 01 |
| MEDTRONIC INC                  | com           | 585055106 | 1689  | 35367  | SH | SOLE    |    |
|                                |               |           | 2326  | 48716  | SH | DEFINED | 01 |
|                                |               |           | 33    | 700    | SH | OTHER   | 01 |
| MELLON FINANCIAL               | com           | 58551A108 | 673   | 21515  | SH | SOLE    |    |
|                                |               |           | 2193  | 70072  | SH | DEFINED | 01 |
|                                |               |           | 16    | 500    | SH | OTHER   | 01 |
| MERCK & CO INC                 | com           | 589331107 | 1097  | 24819  | SH | SOLE    |    |
|                                |               |           | 1723  | 38980  | SH | DEFINED | 01 |
|                                |               |           | 53    | 1200   | SH | OTHER   | 01 |
| MERCURY GENL CORP NEW          | com           | 589400100 | 796   | 15950  | SH | SOLE    |    |
| MERRILL LYNCH & CO             | com           | 590188108 | 428   | 7178   | SH | SOLE    |    |
|                                |               |           | 52    | 868    | SH | DEFINED |    |
| MICROSOFT                      | com           | 594918104 | 3265  | 130947 | SH | SOLE    |    |
|                                |               |           | 5912  | 237154 | SH | DEFINED | 01 |
|                                |               |           | 37    | 1500   | SH | OTHER   | 01 |
| MINERALS TECHNOLOGIES INC      | com           | 603158106 | 308   | 5400   | SH | DEFINED | 01 |
| MOLEX INC-CL A                 | com           | 608554200 | 648   | 24870  | SH | SOLE    |    |
|                                |               |           | 7911  | 303815 | SH | DEFINED | 01 |
|                                |               |           | 13    | 500    | SH | OTHER   | 01 |
| MOLEX INC.                     | com           | 608554101 | 455   | 14982  | SH | SOLE    |    |
|                                |               |           | 18    | 585    | SH | DEFINED |    |
| NATIONAL INSTRUMENTS CORP      | com           | 636518102 | 2351  | 74740  | SH | DEFINED | 01 |
| NESTLE SA ADR                  | sponsored adr | 641069406 | 331   | 5200   | SH | DEFINED | 01 |
|                                |               |           | 6     | 100    | SH | OTHER   | 01 |
| NEWELL RUBBERMAID              | com           | 651229106 | 2088  | 90000  | SH | DEFINED | 01 |
| NICOR INC                      | com           | 654086107 | 476   | 13503  | SH | DEFINED | 01 |
| NIKE, INC CL B                 | com           | 654106103 | 417   | 5350   | SH | SOLE    |    |
| NISOURCE                       | com           | 65473P105 | 502   | 23608  | SH | SOLE    |    |
|                                |               |           | 42    | 2000   | SH | DEFINED |    |
| NOBLE DRILLING CORP            | com           | 655042109 | 394   | 10250  | SH | SOLE    |    |
| NOKIA CORP ADR                 | com           | 654902204 | 439   | 21646  | SH | SOLE    |    |
|                                |               |           | 1809  | 89191  | SH | DEFINED | 01 |
|                                |               |           | 18    | 900    | SH | OTHER   | 01 |
| NORTHERN STATES FINANCIAL CORP | com           | 665751103 | 349   | 13000  | SH | SOLE    |    |
| NORTHERN TRUST                 | com           | 665859104 | 648   | 13905  | SH | SOLE    |    |
|                                |               |           | 8905  | 191125 | SH | DEFINED | 01 |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |            |           |       |        |    |         |    |
|--------------------------------|------------|-----------|-------|--------|----|---------|----|
|                                |            |           | 9     | 200    | SH | OTHER   | 01 |
| OLD REPUBLIC INTERNATIONAL     | com        | 680223104 | 445   | 18125  | SH | SOLE    |    |
|                                |            |           | 10894 | 443557 | SH | DEFINED | 01 |
| ORACLE                         | com        | 68389X105 | 481   | 40083  | SH | SOLE    |    |
|                                |            |           | 598   | 49825  | SH | DEFINED | 01 |
| PACTIV CORP                    | com        | 695257105 | 792   | 35590  | SH | SOLE    |    |
|                                |            |           | 10421 | 468380 | SH | DEFINED | 01 |
|                                |            |           | 18    | 800    | SH | OTHER   | 01 |
| PATTERSON DENTAL CO            | com        | 703412106 | 890   | 12985  | SH | SOLE    |    |
|                                |            |           | 20595 | 300570 | SH | DEFINED | 01 |
| PAYCHEX, INC                   | com        | 704326107 | 1298  | 36471  | SH | DEFINED | 01 |
| PEPSICO                        | com        | 713448108 | 4195  | 77903  | SH | SOLE    |    |
|                                |            |           | 7585  | 140849 | SH | DEFINED | 01 |
|                                |            |           | 32    | 600    | SH | OTHER   | 01 |
| PERFORMANCE FOOD GROUP         | com        | 713755106 | 386   | 11225  | SH | SOLE    |    |
|                                |            |           | 105   | 3050   | SH | DEFINED | 01 |
| PFIZER                         | com        | 717081103 | 5795  | 165323 | SH | SOLE    |    |
|                                |            |           | 8159  | 232786 | SH | DEFINED | 01 |
|                                |            |           | 74    | 2100   | SH | OTHER   | 01 |
| PHOTRONIC INC                  | com        | 719405102 | 7292  | 411980 | SH | DEFINED | 01 |
| PROCTOR & GAMBLE               | com        | 742718109 | 770   | 7342   | SH | SOLE    |    |
|                                |            |           | 1895  | 18072  | SH | DEFINED | 01 |
|                                |            |           | 31    | 300    | SH | OTHER   | 01 |
| PROGRESSIVE CORP OHIO          | com        | 743315103 | 263   | 3000   | SH | SOLE    |    |
| QUALCOMM                       | com        | 747525103 | 1153  | 17387  | SH | SOLE    |    |
|                                |            |           | 23823 | 359370 | SH | DEFINED | 01 |
| QUEST DIAGNOSTICS              | com        | 74834L100 | 1343  | 16212  | SH | SOLE    |    |
|                                |            |           | 1529  | 18459  | SH | DEFINED | 01 |
|                                |            |           | 21    | 250    | SH | OTHER   | 01 |
| REGAL-BELOIT CORP.             | com        | 758750103 | 4026  | 201500 | SH | DEFINED | 01 |
| ROYAL CARIBBEAN CRUISES LTD    | com        | V7780T103 | 13496 | 306036 | SH | DEFINED | 01 |
| ROYAL DUTCH PETROLEUM          | ny reg eur | 780257804 | 918   | 19287  | SH | SOLE    |    |
|                                |            |           | 667   | 14019  | SH | DEFINED | 01 |
|                                |            |           | 76    | 1600   | SH | OTHER   | 01 |
| RPM INTL CORP                  | com        | 749685103 | 8047  | 486547 | SH | DEFINED | 01 |
| SBC COMMUNICATIONS             | com        | 78387G103 | 1276  | 52008  | SH | SOLE    |    |
|                                |            |           | 2351  | 95820  | SH | DEFINED | 01 |
|                                |            |           | 7     | 300    | SH | OTHER   | 01 |
| SCHERING PLOUGH                | com        | 806605101 | 398   | 24520  | SH | SOLE    |    |
|                                |            |           | 32    | 2000   | SH | DEFINED | 01 |
| SCHLUMBERGER                   | com        | 806857108 | 272   | 4260   | SH | SOLE    |    |
|                                |            |           | 1163  | 18220  | SH | DEFINED | 01 |
|                                |            |           | 6     | 100    | SH | OTHER   | 01 |
| SERVICEMASTER CO               | com        | 81760N109 | 191   | 15913  | SH | SOLE    |    |
|                                |            |           | 6     | 500    | SH | DEFINED |    |
| SHUFFLE MASTER INC             | com        | 825549108 | 310   | 10000  | SH | SOLE    |    |
| SMURFIT-STONE CONTAINER        | com        | 832727101 | 381   | 21700  | SH | SOLE    |    |
| SONOCO PRODUCTS                | com        | 835495102 | 5742  | 236500 | SH | DEFINED | 01 |
| SOUTHERN COMPANY               | com        | 842587107 | 639   | 20938  | SH | SOLE    |    |
|                                |            |           | 358   | 11730  | SH | DEFINED | 01 |
| SOUTHWEST BANCORPORATION OF TE | com        | 84476r109 | 302   | 8000   | SH | DEFINED |    |
| ST PAUL COS INC VTG            | com        | 792860108 | 662   | 16550  | SH | SOLE    |    |
| STARBUCKS CORP                 | com        | 855244109 | 634   | 16732  | SH | SOLE    |    |
|                                |            |           | 3092  | 81645  | SH | DEFINED | 01 |
|                                |            |           | 19    | 500    | SH | OTHER   | 01 |
| STATE STREET                   | com        | 857477103 | 273   | 5240   | SH | DEFINED | 01 |
| STERICYCLE                     | com        | 858912108 | 801   | 16735  | SH | DEFINED | 01 |
| STERIS CORP                    | com        | 859152100 | 1548  | 60000  | SH | DEFINED | 01 |
| STRYKER                        | com        | 863667101 | 1276  | 14418  | SH | SOLE    |    |
|                                |            |           | 3003  | 33919  | SH | DEFINED | 01 |
|                                |            |           | 18    | 200    | SH | OTHER   | 01 |
| SUN MICROSYSTEMS               | com        | 866810104 | 19    | 4535   | SH | SOLE    |    |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |       |        |    |         |    |
|--------------------------------|-----|-----------|-------|--------|----|---------|----|
|                                |     |           | 58    | 13957  | SH | DEFINED | 01 |
| SUNGARD DATA SYSTEMS           | com | 867363103 | 885   | 32315  | SH | SOLE    |    |
|                                |     |           | 2228  | 81297  | SH | DEFINED | 01 |
|                                |     |           | 8     | 300    | SH | OTHER   | 01 |
| SYSCO                          | com | 871829107 | 673   | 17228  | SH | SOLE    |    |
|                                |     |           | 1991  | 50975  | SH | DEFINED | 01 |
| TARGET                         | com | 87612E106 | 2039  | 45273  | SH | SOLE    |    |
|                                |     |           | 2109  | 46832  | SH | DEFINED | 01 |
|                                |     |           | 5     | 100    | SH | OTHER   | 01 |
| TCF FINANCIAL CORP             | com | 872275102 | 211   | 4140   | SH | SOLE    |    |
|                                |     |           | 10115 | 198070 | SH | DEFINED | 01 |
| TEXAS INSTRUMENTS              | com | 882508104 | 197   | 6745   | SH | SOLE    |    |
|                                |     |           | 98    | 3350   | SH | DEFINED | 01 |
| TEXTRON                        | com | 883203101 | 614   | 11550  | SH | SOLE    |    |
|                                |     |           | 58    | 1100   | SH | DEFINED | 01 |
| THERMO TECH TECHNOLOGIES INC   | com |           | 0     | 65140  | SH | SOLE    |    |
| TIME WARNER INC NEW            | com | 887317105 | 306   | 18177  | SH | SOLE    |    |
|                                |     |           | 643   | 38142  | SH | DEFINED | 01 |
| TRAVELERS PROPERTY CASUALTY CO | com | 89420G406 | 254   | 14702  | SH | SOLE    |    |
|                                |     |           | 4     | 222    | SH | DEFINED | 01 |
| TRIBUNE                        | com | 896047107 | 1609  | 31902  | SH | SOLE    |    |
|                                |     |           | 2609  | 51718  | SH | DEFINED | 01 |
|                                |     |           | 44    | 870    | SH | OTHER   | 01 |
| UCBH HOLDINGS                  | com | 90262T308 | 288   | 7200   | SH | DEFINED |    |
| UNILEVER PLC - SPONSORED ADR   | com | 904767704 | 243   | 6037   | SH | DEFINED | 01 |
| UNITED HEALTHCARE CORP         | com | 91324P102 | 1308  | 20305  | SH | SOLE    |    |
|                                |     |           | 209   | 3240   | SH | DEFINED | 01 |
| UNITED PARCEL SERVICE          | com | 911312106 | 384   | 5494   | SH | SOLE    |    |
|                                |     |           | 411   | 5886   | SH | DEFINED | 01 |
| UNITED TECHNOLOGIES            | com | 913017109 | 1573  | 18223  | SH | SOLE    |    |
|                                |     |           | 716   | 8295   | SH | DEFINED | 01 |
| US BANCORP                     | com | 902973304 | 1725  | 62370  | SH | SOLE    |    |
|                                |     |           | 1307  | 47287  | SH | DEFINED | 01 |
| VARIAN MEDICAL SYSTEMS INC     | com | 922204102 | 384   | 4450   | SH | SOLE    |    |
|                                |     |           | 23    | 265    | SH | DEFINED | 01 |
| VERITAS SOFTWARE               | com | 923436109 | 214   | 7940   | SH | SOLE    |    |
|                                |     |           | 697   | 25897  | SH | DEFINED | 01 |
|                                |     |           | 8     | 300    | SH | OTHER   | 01 |
| VERIZON COMMUNICATIONS         | com | 92343V104 | 427   | 11675  | SH | SOLE    |    |
|                                |     |           | 1640  | 44886  | SH | DEFINED | 01 |
|                                |     |           | 82    | 2236   | SH | OTHER   | 01 |
| VIACOM CL B                    | com | 925524308 | 676   | 17232  | SH | SOLE    |    |
|                                |     |           | 538   | 13731  | SH | DEFINED | 01 |
| WAL-MART STORES                | com | 931142103 | 3167  | 53062  | SH | SOLE    |    |
|                                |     |           | 5599  | 93793  | SH | DEFINED | 01 |
|                                |     |           | 30    | 500    | SH | OTHER   | 01 |
| WALGREEN                       | com | 931422109 | 3722  | 112957 | SH | SOLE    |    |
|                                |     |           | 6050  | 183606 | SH | DEFINED | 01 |
|                                |     |           | 20    | 600    | SH | OTHER   | 01 |
| WASHINGTON MUTUAL              | com | 939322103 | 919   | 21525  | SH | SOLE    |    |
|                                |     |           | 1619  | 37910  | SH | DEFINED | 01 |
|                                |     |           | 15    | 350    | SH | OTHER   | 01 |
| WASHINGTON POST CO CLASS B     | com | 939640108 | 354   | 400    | SH | DEFINED | 01 |
| WELLS FARGO                    | com | 949746101 | 2202  | 38860  | SH | SOLE    |    |
|                                |     |           | 5370  | 94752  | SH | DEFINED | 01 |
|                                |     |           | 34    | 600    | SH | OTHER   | 01 |
| WESTERN WIRELESS CORP - CLASS  | com | 95988e204 | 2538  | 108600 | SH | DEFINED | 01 |
| WEYERHAEUSER CO                | com | 962166104 | 580   | 8850   | SH | DEFINED | 01 |
| WGL HOLDINGS INC               | com | 92924f106 | 399   | 13266  | SH | DEFINED | 01 |
| WHOLE FOOD MARKET INC          | com | 966837106 | 965   | 12878  | SH | SOLE    |    |
|                                |     |           | 4463  | 59545  | SH | DEFINED | 01 |
|                                |     |           | 34    | 450    | SH | OTHER   | 01 |

# Edgar Filing: WINTRUST FINANCIAL CORP - Form 13F-HR

|                                |     |           |      |          |            |
|--------------------------------|-----|-----------|------|----------|------------|
| WINTRUST FINANCIAL             | com | 97650W108 | 4155 | 85439 SH | SOLE       |
|                                |     |           | 1193 | 24523 SH | DEFINED 01 |
| WYETH                          | com | 983024100 | 1347 | 35873 SH | SOLE       |
|                                |     |           | 3527 | 93940 SH | DEFINED 01 |
| XL CAPITAL LTD CL A            | com | G98255105 | 228  | 3000 SH  | SOLE       |
| XYBERNAUT CORP                 | com | 984149104 | 12   | 10000 SH | DEFINED    |
| ZEBRA TECHNOLOGIES CORP CL A   | com | 989207105 | 279  | 4025 SH  | SOLE       |
|                                |     |           | 817  | 11784 SH | DEFINED 01 |
| ZIMMER HOLDINGS                | com | 98956P102 | 691  | 9359 SH  | SOLE       |
|                                |     |           | 62   | 845 SH   | DEFINED 01 |
| ISHARES RUSSELL 1000 VALUE FUN | com | 464287598 | 1007 | 16808 SH | DEFINED 01 |
| ISHARES RUSSELL 2000 VALUE IND | com | 464287630 | 274  | 2327 SH  | DEFINED 01 |
| ISHARES RUSSELL 3000 INDEX FD  | com | 464287689 | 515  | 8030 SH  | DEFINED 01 |
|                                |     |           | 446  | 6945 SH  | OTHER 01   |
| ISHARES RUSSELL MID-CAP VALUE  | com | 464287499 | 822  | 8410 SH  | DEFINED 01 |
| ISHARES TR FUNDS-SMALL CAP 600 | com | 464287887 | 414  | 4422 SH  | DEFINED 01 |
| ISHARES TR FUNDS-SMALL CAP 600 | com | 464287879 | 429  | 4011 SH  | DEFINED 01 |
| ISHARES TR MSCI EAFE INDEX FD  | com | 464287465 | 783  | 5529 SH  | DEFINED 01 |
| ISHARES TR-S&P MIDCAP 400 INDE | com | 464287507 | 585  | 4835 SH  | DEFINED 01 |
| ISHARES TR-S&P SMALLCAP 600 IN | com | 464287804 | 374  | 2625 SH  | DEFINED 01 |
| ISHARES TRUST S&P MIDCAP 400/B | com | 464287705 | 873  | 7551 SH  | DEFINED 01 |
| ISHARES TRUST S&P MIDCAPY 400/ | com | 464287606 | 516  | 4162 SH  | DEFINED 01 |
| S&P DEPOSITORY RECEIPTS-SPDR   | com | 78462F103 | 353  | 3120 SH  | DEFINED 01 |
|                                |     |           | 183  | 1620 SH  | OTHER 01   |