IAC/INTERACTIVECORP Form 10-Q/A February 01, 2012

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As filed with the Securities and Exchange Commission on February 1, 2012

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FORM 10-Q/A (Amendment No. 1)

# ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2011

Or

# • TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from to Commission File No. 0-20570

# IAC/INTERACTIVECORP

(Exact name of registrant as specified in its charter)

# Delaware

(State or other jurisdiction of incorporation or organization)

**59-2712887** (I.R.S. Employer Identification No.)

# 555 West 18<sup>th</sup> Street, New York, New York 10011

(Address of registrant's principal executive offices)

## (212) 314-7300

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  $\circ$  No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ý	Accelerated filer o	Non-accelerated filer o (Do not check if a smaller reporting company)	Smaller reporting company o
Indicate by check mark wheth	her the registrant is a shell con	npany (as defined in Rule 12b-2	of the Exchange Act). Yes o No ý
As of July 22, 2011, the follo	wing shares of the registrant's	common stock were outstanding	ş:
Common Stock	79,174	1,454	
Class B Common Stock	5,789	9,499	
Total outstanding Common Stock	84,963	3,953	

The aggregate market value of the voting common stock held by non-affiliates of the registrant as of July 22, 2011 was \$2,985,357,951. For the purpose of the foregoing calculation only, all directors and executive officers of the registrant are assumed to be affiliates of the registrant.

## EXPLANATORY NOTE

The Registrant hereby amends in its entirety Item 1. Consolidated Financial Statements and Item 4. Controls and Procedures contained in IAC/InterActiveCorp's (the "Company") Quarterly Report on Form 10-Q for the quarterly period ended June 30, 2011 (the "Original Form 10-Q"), as described below. On January 27, 2012, management and the Audit Committee (the "Committee") of the Board of Directors of the Company concluded that an error existed in the Company's previously issued financial statements relating to accounting for a deferred income tax liability that requires correction. During 2011, the Company undertook an analysis of the tax basis of certain businesses in connection with a review of its organizational structure. As a result of this review, the Company determined that the original deferred income tax provision recorded in 2002 in connection with a series of transactions, which included the exchange of certain of the Company's media businesses for certain other assets, was incorrectly calculated and incorrectly allocated to a former subsidiary. The correction of these errors as of June 30, 2011 and December 31, 2010 increased non-current deferred income tax assets of \$79.4 million and \$110.5 million as of June 30, 2011 and December 31, 2010, respectively, which is required because non-current deferred income tax assets and liabilities of the same tax jurisdiction must be presented on the consolidated balance sheet on a net basis. Correcting these errors has no impact on the Company's consolidated statement of cash flows.

This Amendment reflects the changes described above. No other information included in the Original Form 10-Q has been amended by this Form 10-Q/A to reflect any information or events subsequent to the filing of the Original Form 10-Q.

# PART I FINANCIAL INFORMATION

## Item 1. Consolidated Financial Statements

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# CONSOLIDATED BALANCE SHEET

		une 30, 2011 unaudited)	Dee	cember 31, 2010 (audited)
	(A	As Restated)	(	(As Restated)
		(In thousands,	excep	ot share data)
ASSETS				
Cash and cash equivalents	\$	622,866	\$	742,099
Marketable securities		288,997		563,997
Accounts receivable, net of allowance of \$8,375 and \$8,848, respectively		126,887		119,581
Other current assets		110,341		118,308
Total current assets		1,149,091		1,543,985
Funds held in escrow for Meetic tender offer		360,583		
Property and equipment, net		261,118		267,928
Goodwill		1,077,476		989,493
Intangible assets, net		245,822		245,044
Long-term investments		255,909		200,721
Other non-current assets		79,863		81,908
TOTAL ASSETS	\$	3,429,862	\$	3,329,079
I LA DIL ITTEC AND CHADEHOL DEDCI EQUITY				
LIABILITIES AND SHAREHOLDERS' EQUITY LIABILITIES:				
Accounts payable, trade	\$	47,252	\$	56,375
Deferred revenue	φ	90,412	φ	78,175
Accrued expenses and other current liabilities		267,828		222,323
Accrucit expenses and other current nationales		207,020		222,323
Total current liabilities		405,492		356,873
Long-term debt		95,844		95,844
Income taxes payable		460,138		475,685
Deferred income taxes		301,567		270,501
Other long-term liabilities		19,569		20,239
Redeemable noncontrolling interests		56,482		59,869
Commitments and contingencies				
SHAREHOLDERS' EQUITY:				
Common stock \$.001 par value; authorized 1,600,000,000 shares; issued 229,718,224 and				
225,873,751 shares, respectively, and outstanding 81,518,917 and 84,078,621 shares, respectively		230		226
Class B convertible common stock \$.001 par value; authorized 400,000,000 shares; issued				
16,157,499 shares and outstanding 5,789,499 and 4,289,499 shares, respectively		16		16
Additional paid-in capital		11,159,083		11,047,884
Accumulated deficit		(591,524)		(652,018)
Accumulated other comprehensive income		62,224		17,546
Treasury stock 158,567,307 and 153,663,130 shares, respectively		(8,539,259)		(8,363,586)
Total shareholders' equity		2,090,770		2,050,068
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$	3,429,862	\$	3,329,079

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF OPERATIONS

# (Unaudited)

		Three Months Ended June 30,				Six Mont June	nded	
		2011		2010		2011		2010
		(In thousands, excep			ept p	oer share da	ta)	
Revenue	\$	485,404	\$	394,244	\$	945,617	\$	772,422
Costs and expenses:								
Cost of revenue (exclusive of depreciation shown separately below)		181,472		140,638		354,190		271,787
Selling and marketing expense		133,218		118,306		273,468		248,687
General and administrative expense		80,553		74,917		156,844		148,881
Product development expense		17,280		14,369		35,002		29,161
Depreciation		12,450		16,625		25,889		32,418
Amortization of intangibles		2,200		4,756		4,657		7,930
Total costs and expenses		427,173		369,611		850,050		738,864
Operating income		58,231		24,633		95,567		33,558
Equity in losses of unconsolidated affiliates		(8,720)		(4,002)		(10,599)		(26,615)
Other income, net		5,637		103		6,389		5,339
oulei meome, net		5,057		105		0,389		5,559
Earnings from continuing operations before income taxes		55,148		20,734		91,357		12,282
Income tax provision		(9,518)		(5,313)		(25,559)		(11,458)
Earnings from continuing operations		45,630		15,421		65,798		824
Loss from discontinued operations, net of tax		(2,488)		(2,586)		(4,436)		(7,313)
Net earnings (loss)		43,142		12,835		61,362		(6,489)
Net (earnings) loss attributable to noncontrolling interests		(718)		756		(868)		1,375
Net earnings (loss) attributable to IAC shareholders	\$	42,424	\$	13,591	\$	60,494	\$	(5,114)
Per share information attributable to IAC shareholders:								
Basic earnings per share from continuing operations	\$	0.50	\$	0.15	\$	0.72	\$	0.02
Diluted earnings per share from continuing operations	\$	0.46	\$	0.13	\$	0.68	\$	0.02
Basic earnings (loss) per share	\$	0.40	\$	0.14	\$	0.68	\$	(0.02)
Diluted earnings (loss) per share	\$	0.44	\$	0.12	\$	0.63	\$	(0.04)
Non-cash compensation expense by function:	Ŷ	0111	Ψ	0112	Ψ	0100	Ψ	(0101)
Cost of revenue	\$	1,151	\$	1,011	\$	2,233	\$	1,952
Selling and marketing expense	Ŧ	1,200	Ŧ	971	Ŧ	2,235	Ŧ	1,954
General and administrative expense		18,926		17,676		35,326		35,819
Product development expense		1,730		1,390		3,374		2,868
Total non-cash compensation expense	\$	23,007	\$	21,048	\$	43,168	\$	42,593

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# CONSOLIDATED STATEMENT OF CASH FLOWS

# (Unaudited)

		Six Mont June		ıded
	2	011		2010
		(In thou	isand	s)
Cash flows from operating activities attributable to continuing operations:				
Net earnings (loss)	\$	61,362	\$	(6,489)
Less: loss from discontinued operations, net of tax		4,436		7,313
Earnings from continuing operations		65,798		824
Adjustments to reconcile earnings from continuing operations to net cash provided by operating activities		00,790		021
attributable to continuing operations:				
Depreciation		25,889		32,418
Amortization of intangibles		4,657		7,930
Non-cash compensation expense		43,168		42,593
Deferred income taxes		14,136		(5,812)
Equity in losses of unconsolidated affiliates		10,599		26,615
Gain on sales of investments		(1,544)		(3,989)
Changes in current assets and liabilities:				
Accounts receivable		(10,210)		(8,831)
Other current assets		(237)		2,548
Accounts payable and other current liabilities		(6,343)		(2,734)
Income taxes payable		(8,146)		24,678
Deferred revenue		11,878		9,048
Other, net		7,515		6,287
Net cash provided by operating activities attributable to continuing operations		157,160		131,575
Cash flows from investing activities attributable to continuing operations:				
Acquisitions, net of cash acquired		(79,968)		(16,681)
Capital expenditures		(19,349)		(23,513)
Proceeds from sales and maturities of marketable debt securities		402,096		366,543
Purchases of marketable debt securities		135,021)		(427,286)
Proceeds from sales of investments		11,808		5,325
Purchases of long-term investments		(1,604)		(796)
Funds transferred to escrow for Meetic tender offer	(.	360,585)		
Dividend received from Meetic, an equity method investee				8,800
Other, net		(7,127)		(127)
Net cash used in investing activities attributable to continuing operations	(	189,750)		(87,735)
Cash flows from financing activities attributable to continuing operations:				
Purchase of treasury stock	(	155,241)		(379,508)
Issuance of common stock, net of withholding taxes	(	52,043		6,592
Excess tax benefits from stock-based awards		17,865		4,992
Other, net		20		5
Net cash used in financing activities attributable to continuing operations		(85,313)		(367,919)
Total cash used in continuing operations	(	117,903)		(324,079)
Total cash used in discontinued operations		(2,913)		(2,517)
Effect of exchange rate changes on cash and cash equivalents		1,583		(4,232)

Net decrease in cash and cash equivalents		(119,233)		(330,828)
Cash and cash equivalents at beginning of period		742,099		1,245,997
Cash and cash equivalents at end of period	\$	622,866	\$	915,169
	-	,	+	

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements

#### IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## NOTE 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

IAC is a leading internet company with more than 50 brands serving consumer audiences across more than 30 countries...our mission is to harness the power of interactivity to make daily life easier and more productive for people all over the world. IAC includes the businesses comprising its Search segment; its Match and ServiceMagic segments; the businesses comprising its Media & Other segment; as well as investments in unconsolidated affiliates.

All references to "IAC," the "Company," "we," "our" or "us" in this report are to IAC/InterActiveCorp.

#### **Basis of Presentation**

The consolidated financial statements include the accounts of the Company, all entities that are wholly-owned by the Company and all entities in which the Company has a controlling financial interest, whether through voting interests or variable interests. The Company's consolidated financial statements include one variable interest entity, in which the Company has a controlling financial interest through voting rights and is also the primary beneficiary. Intercompany transactions and accounts have been eliminated. Investments in entities in which the Company has the ability to exercise significant influence over the operating and financial matters of the investee, but does not have a controlling financial interest, are accounted for using the equity method and are included in "Long-term investments" in the accompanying consolidated balance sheet.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") for interim financial information and with the rules and regulations of the Securities and Exchange Commission ("SEC"). Accordingly, they do not include all of the information and notes required by U.S. GAAP for complete financial statements. In the opinion of management, the accompanying unaudited consolidated financial statements include all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation. Interim results are not necessarily indicative of the results that may be expected for a full year. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto include in the Company's annual report on Form 10-K for the year ended December 31, 2010.

The accompanying unaudited consolidated statements of operations for the three and six months ended June 30, 2010 and cash flows for the six months ended June 30, 2010 have been reclassified to present Evite, Gifts.com, IAC Advertising Solutions and InstantAction, all of which were previously reported in IAC's Media & Other segment, as discontinued operations. In addition, certain other prior year amounts have been reclassified to conform to the current year presentation.

#### **Accounting Estimates**

The preparation of consolidated financial statements in accordance with U.S. GAAP requires management to make certain estimates and judgments that affect the reported amounts of assets, liabilities, revenue and expenses and the related disclosure of contingent assets and liabilities. Actual amounts could differ materially from these estimates. On an ongoing basis, the Company evaluates its estimates and judgments including those related to the fair values of marketable securities and other investments, goodwill and indefinite-lived intangible assets, the useful lives of definite-lived intangible assets and property and equipment, the carrying value of accounts receivable, including the determination of the allowance for doubtful accounts and other revenue related allowances, the reserves for income tax contingencies and the valuation allowances for deferred income tax assets and the fair value of stock-based awards, among others. The Company bases its estimates and judgments on historical experience, its forecasts and budgets and other factors that the Company considers relevant.

## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 1 THE COMPANY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Restatement of Previously Issued Consolidated Financial Statements**

We have restated our consolidated financial statements as described in Note 14 RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS.

#### **Certain Risks and Concentrations**

A substantial portion of the Company's revenue is attributable to online advertising, the market for which is highly competitive and rapidly changing. Significant changes in this industry or changes in customer buying behavior or advertiser spending behavior could adversely affect our operating results. A significant majority of the Company's online advertising revenue is attributable to a paid listing supply agreement with Google Inc. ("Google"), which expires on March 31, 2016. For the three and six months ended June 30, 2011, revenue earned from Google was \$221.3 million and \$436.2 million, respectively. For the three and six months ended June 30, 2010, revenue earned from Google was \$174.1 million and \$345.7 million, respectively. The majority of this revenue was earned by the businesses comprising the Search segment. Accounts receivable related to revenue earned from Google totaled \$75.3 million at June 30, 2011 and \$70.5 million at December 31, 2010.

## NOTE 2 CONSOLIDATED FINANCIAL STATEMENT DETAILS

#### Property and equipment, net

		June 30, 2011	De	ecember 31, 2010			
	(In thousands)						
Buildings and leasehold improvements	\$	234,606	\$	234,328			
Computer equipment and capitalized software		191,260		183,055			
Furniture and other equipment		41,568		41,930			
Projects in progress		6,116		2,944			
Land		5,117		5,117			
		478,667		467,374			
Less: accumulated depreciation and amortization		(217,549)		(199,446)			
Property and equipment, net	\$	261,118	\$	267,928			
		6					

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 2 CONSOLIDATED FINANCIAL STATEMENT DETAILS (Continued)

# **Redeemable noncontrolling interests**

	J	une 30, 2011		ember 31, 2010		
	(In thousands)					
Balance at January 1	\$	59,869	\$	28,180		
Purchase of non-controlling interests		(5,652)				
Noncontrolling interests related to acquisitions				23,583		
Noncontrolling interest created by a decrease in the ownership of a subsidiary				15,750		
Contribution from owners of noncontrolling interests		80		79		
Net earnings (loss) attributable to noncontrolling interests		868		(5,007)		
Change in fair value of redeemable noncontrolling interests		1,389		(2,059)		
Change in foreign currency translation adjustment		126		(267)		
Other		(198)		(390)		
Balance at end of period	\$	56,482	\$	59,869		

## Accumulated other comprehensive income

	J	une 30, 2011	cember 31, 2010				
	(In thousands)						
Foreign currency translation adjustment, net of tax	\$	25,889	\$	16,027			
Unrealized gains on available-for-sale securities, net of tax		36,335		1,519			
Accumulated other comprehensive income, net of tax	\$	62,224	\$	17,546			

# Other income (expense), net

	Three Months Ended June 30,					Six Mont June										
		2011		2011 2010		2011 2010 2013		2010		2010		2010		2011		2010
				(In thous	s)											
Interest income	\$	1,150	\$	1,666	\$	2,452	\$	3,301								
Interest expense		(1,355)		(1,323)		(2,710)		(2,646)								
Gain on sales of investments		698				1,544		3,989								
Non-income tax refunds related to Match Europe, which was sold in 2009		4,630				4,630										
Other		514		(240)		473		695								
Other income, net	\$	5,637	\$	103	\$	6,389	\$	5,339								
7																



## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 2 CONSOLIDATED FINANCIAL STATEMENT DETAILS (Continued)

#### **Comprehensive income (loss)**

	Three Months Ended June 30,					nded		
		2011		2010	2011			2010
	(In th				usai	nds)		
Net earnings (loss) attributable to IAC shareholders	\$	42,424	\$	13,591	\$	60,494	\$	(5,114)
Change in foreign currency translation adjustment, net of tax		8,934		(8,990)		9,862		(13,663)
Change in net unrealized gains (losses) on available-for-sale securities, net of tax		32,447		(2,533)		34,816		(7,742)
Other comprehensive income (loss)		41,381		(11,523)		44,678		(21,405)
Comprehensive income (loss)	\$	83,805	\$	2,068	\$	105,172	\$	(26,519)

The specific-identification method is used to determine the cost of securities sold and the amount of unrealized gains and losses reclassified out of accumulated other comprehensive income into earnings. The amount of unrealized gains, net of tax, reclassified out of accumulated other comprehensive income into earnings related to the sales and maturities of available-for-sale securities for the three and six months ended June 30, 2011 were \$1.3 million and \$1.4 million, respectively. The amount of unrealized gains, net of tax, reclassified out of accumulated other comprehensive income into earnings related to the sales and maturities of available-for-sale securities for the three and six months ended June 30, 2010 were less than \$0.1 million and \$2.7 million, respectively.

#### NOTE 3 INCOME TAXES

At the end of each interim period, the Company makes its best estimate of the annual expected effective tax rate and applies that rate to its ordinary year-to-date earnings or loss. The income tax provision or benefit related to significant, unusual, or extraordinary items, if applicable, that will be separately reported or reported net of their related tax effect are individually computed and recognized in the interim period in which those items occur. In addition, the effect of changes in enacted tax laws or rates, tax status, or judgment on the realizability of a beginning-of-the-year deferred tax asset in future years is recognized in the interim period in which the change occurs.

The computation of the annual expected effective tax rate at each interim period requires certain estimates and assumptions including, but not limited to, the expected pre-tax income (or loss) for the year, projections of the proportion of income (and/or loss) earned and taxed in foreign jurisdictions, permanent and temporary differences, and the likelihood of the realizability of deferred tax assets generated in the current year. The accounting estimates used to compute the provision or benefit for income taxes may change as new events occur, more experience is acquired, additional information is obtained or our tax environment changes. To the extent that the expected annual effective tax rate changes during a quarter, the effect of the change on prior quarters is included in income tax provision for the quarter in which the change occurs. Included in the income tax provision for the three months ended June 30, 2011 is a benefit of \$0.7 million due to a lower estimated annual effective tax rate from that applied to the first quarter's ordinary income from continuing operations.

For the three and six months ended June 30, 2011, the Company recorded an income tax provision for continuing operations of \$9.5 million and \$25.6 million, respectively, which represent effective tax

#### IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 3 INCOME TAXES (Continued)

rates of 17% and 28%, respectively. The tax rates for the three and six months ended June 30, 2011 are lower than the federal statutory rate of 35% due principally to the reduction in state tax accruals resulting from income tax provision to tax return reconciliations and the expiration of statutes of limitations and foreign income taxed at lower rates, partially offset by interest on tax contingencies and state taxes.

For the three and six months ended June 30, 2010, the Company recorded an income tax provision for continuing operations of \$5.3 million and \$11.5 million, respectively, which represent effective tax rates of 26% and 93%, respectively. The tax rate for the three months ended June 30, 2010 is lower than the federal statutory rate of 35% due principally to foreign tax credits, partially offset by interest on tax contingencies and state taxes. The tax rate for the six months ended June 30, 2010 is higher than the federal statutory rate of 35% due principally to a valuation allowance on the deferred tax asset created by the impairment charge for our investment in The HealthCentral Network, Inc. ("HealthCentral"), interest on tax contingencies and state taxes, partially offset by foreign tax credits.

At June 30, 2011 and December 31, 2010, unrecognized tax benefits, including interest, are \$473.3 million and \$487.6 million, respectively. Of the total unrecognized tax benefits at June 30, 2011, \$460.1 million is included in "non-current income taxes payable," \$12.3 million relates to deferred tax assets included in "other non-current assets" and \$0.8 million is included in "accrued expenses and other current liabilities." Included in unrecognized tax benefits at June 30, 2011 is \$94.9 million relating to tax positions for which the ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. If unrecognized tax benefits at June 30, 2011 are subsequently recognized, \$95.1 million and \$210.7 million, net of related deferred tax assets and interest, would reduce income tax provision for continuing operations and discontinued operations, respectively. In addition, a continuing operations income tax provision of \$4.3 million would be required upon the subsequent recognizion of unrecognized tax benefits for an increase in the Company's valuation allowance against certain deferred tax assets.

The Company recognizes interest and, if applicable, penalties related to unrecognized tax benefits in income tax provision. Included in income tax provision for continuing operations and discontinued operations for the three months ended June 30, 2011 is a \$1.5 million benefit and a \$1.9 million expense, respectively, net of related deferred taxes of \$1.0 million and \$1.2 million, respectively, for interest on unrecognized tax benefits. Included in income tax provision for continuing operations and discontinued operations for the six months ended June 30, 2011 is a \$0.6 million expense and a \$3.3 million expense, respectively, net of related deferred taxes of \$0.4 million and \$2.1 million, respectively, for interest on unrecognized tax benefits. At June 30, 2011 and December 31, 2010, the Company has accrued \$104.2 million and \$97.7 million, respectively, for the payment of interest. At June 30, 2011 and December 31, 2010, the Company has accrued \$4.5 million and \$5.0 million, respectively, for penalties.

The Company is routinely under audit by federal, state, local and foreign authorities in the area of income tax. These audits include questioning the timing and the amount of income and deductions and the allocation of income and deductions among various tax jurisdictions. The Internal Revenue Service ("IRS") has completed its review of the Company's tax returns for the years ended December 31, 2001 through 2006. The settlement has not yet been submitted to the Joint Committee of Taxation for approval. The IRS began its review of the Company's tax returns for the years ended December 31, 2007 through 2009 in July 2011. The statute of limitations for the years 2001 through 2007 has currently been extended to December 31, 2012. Various state and local jurisdictions are currently under



## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 3 INCOME TAXES (Continued)

examination, the most significant of which are California, New York and New York City for various tax years beginning with 2003. Income taxes payable include reserves considered sufficient to pay assessments that may result from examination of prior year tax returns. Changes to reserves from period to period and differences between amounts paid, if any, upon resolution of issues raised in audits and amounts previously provided may be material. Differences between the reserves for income tax contingencies and the amounts owed by the Company are recorded in the period they become known. The Company believes that it is reasonably possible that its unrecognized tax benefits could decrease by \$57.0 million within twelve months of the current reporting date, of which approximately \$10.9 million could decrease income tax provision, primarily due to settlements, expirations of statutes of limitations, and the reversal of deductible temporary differences that will primarily result in a corresponding decrease in net deferred tax assets. An estimate of other changes in unrecognized tax benefits, while potentially significant, cannot be made.

#### NOTE 4 BUSINESS COMBINATION

On January 20, 2011, Match acquired OkCupid for \$50.0 million in cash, plus potential additional consideration of up to \$40.0 million that was contingent upon OkCupid's 2011 earnings performance. During the second quarter of 2011, the provisions of this contingent consideration arrangement were amended. Pursuant to the amendment, \$30.0 million was paid to the former owners, and a potential additional payment of up to \$10.0 million is contingent upon revised performance goals. The fair value of the contingent consideration at June 30, 2011 is \$10.0 million and is included in "Accrued expenses and other current liabilities" in the accompanying consolidated balance sheet. The Company estimated the fair value of the contingent consideration using its judgment of the likelihood of achieving the revised performance goals, which incorporates significant unobservable inputs.

## NOTE 5 MARKETABLE SECURITIES

At June 30, 2011, available-for-sale marketable securities are as follows (in thousands):

	Amortized Cost			Gross Unrealized Gains		Unrealized Gains		Gross Unrealized Losses		Unrealized		Unrealized		Unrealized		Unrealized		I Unrealized		stimated air Value
Corporate debt securities	\$	116,492	\$	249	\$	(9)	\$	116,732												
States of the U.S. and state political subdivisions		112,593		589		(42)		113,140												
U.S. Treasury securities		49,987		12				49,999												
Total debt securities		279,072		850		(51)		279,871												
Equity security		7,631		1,495				9,126												
Total marketable securities	\$	286,703	\$	2,345	\$	(51)	\$	288,997												
			10																	

## IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 5 MARKETABLE SECURITIES (Continued)

At December 31, 2010, available-for-sale marketable securities are as follows (in thousands):

	Amortized Cost					Gross Unrealized Gains		Unrealized Unrealized		Unrealized		Unrealized		Unrealized		stimated air Value
Corporate debt securities	\$	237,406	\$	773	\$	(16)	\$	238,163								
States of the U.S. and state political subdivisions		110,478		373		(230)		110,621								
U.S. Treasury securities		199,881		18				199,899								
Total debt securities		547,765		1,164		(246)		548,683								
Equity security		12,896		2,418				15,314								
Total marketable securities	\$	560,661	\$	3,582	\$	(246)	\$	563,997								

The net unrealized gains in the tables above are included in accumulated other comprehensive income for their respective periods.

The contractual maturities of debt securities classified as available-for-sale at June 30, 2011 are as follows (in thousands):

	A	mortized Cost	stimated air Value
Due in one year or less	\$	195,082	\$ 195,443
Due after one year through five years		83,990	84,428
Total	\$	279,072	\$ 279,871

The following table summarizes investments in marketable securities that have been in a continuous unrealized loss position for less than twelve months (in thousands):

		June 3	80, 201	1	Decembe	er 31, 2	2010
			G	ross		6	Fross
				ealized	Fair	-	ealized
	Value			osses	Value	L	osses
Corporate debt securities	\$	12,271	\$	(9)	\$ 34,552	\$	(16)
States of the U.S. and state political subdivisions		6,764		(42)	39,171		(230)
Total	\$	19,035	\$	(51)	\$ 73,723	\$	(246)

At June 30, 2011 and December 31, 2010, there are no investments in marketable securities that have been in a continuous unrealized loss position for twelve months or longer.

Substantially all of the Company's debt securities are rated investment grade. Because the Company does not intend to sell any marketable securities and it is not more likely than not that the Company will be required to sell any marketable securities before recovery of their amortized cost bases, which may be maturity, the Company does not consider any of its marketable securities to be other-than-temporarily impaired at June 30, 2011.

#### IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 5 MARKETABLE SECURITIES (Continued)

The following table presents the proceeds from sales and maturities of available-for-sale marketable securities and the related gross realized gains and losses (in thousands):

	Three Mon June	 	Six Months June 3			
	2011	2010		2011		2010
		(In tho	usan	ds)		
Proceeds from sales and maturities of available-for-sale marketable securities	\$ 215,139	\$ 170,878	\$	413,904	\$	371,868
Gross realized gains	1,022	83		1,916		4,332
Gross realized losses		(7)		(18)		(7)

Gross realized gains and losses from the sales of marketable securities and from the sales of investments are included in "Other income, net" in the accompanying consolidated statement of operations.

#### NOTE 6 FUNDS HELD IN ESCROW FOR MEETIC TENDER OFFER

On July 8, 2011, IAC launched its previously announced tender offer for the 73% of Meetic that it does not own at a price per share of  $\in$ 15.00. The initial phase of the tender offer will close on August 29, 2011 and the second phase of the tender offer will close on September 19, 2011. In connection with the tender offer, IAC was obligated to place sufficient funds in escrow to purchase 100% of the shares that it does not own or \$360.6 million. These funds are classified as a non-current asset as their expected use is to acquire a non-current asset. At the conclusion of the tender process, any unused funds will be returned to IAC.

## NOTE 7 FAIR VALUE MEASUREMENTS

The Company categorizes its assets and liabilities measured at fair value into a fair value hierarchy that prioritizes the inputs used in pricing the asset or liability. The three levels of the fair value hierarchy are:

Level 1: Observable inputs obtained from independent sources, such as quoted prices for identical assets and liabilities in active markets.

Level 2: Other inputs that are observable directly or indirectly, such as quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active and inputs that are derived principally from or corroborated by observable market data. The fair value of the Company's level 2 financial assets is primarily obtained from observable market prices for identical underlying securities that may not be actively traded. Certain of these securities may have different market prices from multiple market data sources, in which case a weighted average market price is used.

Level 3: Unobservable inputs for which there is little or no market data and require the Company to develop its own assumptions, based on the best information available in the circumstances, about the assumptions market participants would use in pricing the asset or liability. See below for a discussion of assets measured at fair value using level 3 inputs.



# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 7 FAIR VALUE MEASUREMENTS (Continued)

The following tables present the Company's assets and liabilities that are measured at fair value on a recurring basis:

	Identical AssetsInputs(Level 1)(Level 2)		Sigr Unob Ir (Le	nificant servable uputs evel 3)	-	Total 'air Value asurements		
		(In thousands)						
Assets:								
Cash equivalents:	¢	222.979	¢		¢		¢	222.079
Treasury and government agency money market funds	\$	332,878	\$	00 625	\$		\$	332,878
Commercial paper				00,635				100,635
Time deposits				20,650				20,650
Marketable securities:								
Corporate debt securities				16,732				116,732
States of the U.S. and state political subdivisions		10.000	1	13,140				113,140
U.S. Treasury securities		49,999						49,999
Equity security		9,126						9,126
Funds held in escrow for Meetic tender offer:								
Treasury and government agency money market funds		158,305						158,305
Commercial paper			2	02,278				202,278
Long-term investments:								
Auction rate security						8,680		8,680
Marketable equity security		80,961						80,961
Total	\$	631,269	\$ 5:	53,435	\$	8,680	\$	1,193,384
Liabilities:								
Contingent consideration arrangement	\$		\$		\$	10,000	\$	10,000
Total	\$		\$		\$	10,000	\$	10,000
		13						

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 7 FAIR VALUE MEASUREMENTS (Continued)

	December 31, 2010										
	Quoted Market Prices in Active Markets for Identical Assets (Level 1)			gnificant Other servable (nputs Level 2)	Uno l (I	gnificant bservable (nputs Level 3)	-	Total Fair Value easurements			
A second sec				(In tho	usands	5)					
Assets:											
Cash equivalents:											
Treasury and government agency money market funds	\$	275,108	\$		\$		\$	275,108			
Commercial paper				309,183				309,183			
Time deposits				26,050				26,050			
Marketable securities:											
Corporate debt securities				238,163				238,163			
States of the U.S. and state political subdivisions				110,621				110,621			
U.S. Treasury securities		199,899		- / -				199,899			
Equity security		15,314						15,314			
Long-term investments:											
Auction rate securities						13,100		13,100			
Total	\$	490,321	\$	684,017	\$	13,100	\$	1,187,438			

The following tables present the changes in the Company's assets and liabilities that are measured at fair value on a recurring basis using significant unobservable inputs (Level 3):

	Three	Mon	ths Ended Jur	ie 30,	,
	 20 ion Rate curity	Coi Ari	ontingent nsideration rangement thousands)		2010 action Rate decurities
Balance at April 1	\$ 9,050	\$	40,000	\$	13,420
Total net losses (realized and unrealized):					
Included in other comprehensive income	(370)				(2,165)
Settlements			(30,000)		
Balance at June 30	\$ 8,680	\$	10,000	\$	11,255

## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 7 FAIR VALUE MEASUREMENTS (Continued)

	Six Months Ended June 30,											
	Auction Rate Conside Securities Arrang		Contingent Auction Rate Consideration									
			(In tl	nousands)								
Balance at January 1	\$	13,100	\$		\$	12,635						
Total net gains (losses) (realized and unrealized):												
Included in other comprehensive income		580				(1,380)						
Fair value at date of acquisition				40,000								
Settlements		(5,000)		(30,000)								
Balance at June 30	\$	8,680	\$	10,000	\$	11,255						

There are no gains or losses included in earnings for the three and six months ended June 30, 2011 and 2010, relating to the Company's assets and liabilities that are measured at fair value on a recurring basis using significant unobservable inputs.

#### Auction rate securities

The Company's auction rate securities ("ARS") are valued by discounting the estimated future cash flow streams of the securities over the lives of the securities. Credit spreads and other risk factors are also considered in establishing fair value. During the first quarter of 2011, one of the ARS was redeemed at its par value of \$5.0 million. The cost basis of ARS is \$10.0 million and \$15.0 million at June 30, 2011 and December 31, 2010, respectively, with gross unrealized losses of \$1.3 million and \$1.9 million at June 30, 2011 and December 31, 2010, respectively. The unrealized losses are included in "Accumulated other comprehensive income" in the accompanying consolidated balance sheet. At June 30, 2011, the remaining auction rate security is rated A/WR and matures in 2035. Due to its high credit rating and because the Company does not intend to sell this security and it is not more likely than not that the Company will be required to sell this security before recovery of its amortized cost basis, which may be maturity, the Company does not consider the auction rate security to be other-than-temporarily impaired at June 30, 2011.

#### **Contingent consideration arrangement**

See Note 4 for information regarding the contingent consideration arrangement.

#### Assets measured at fair value on a nonrecurring basis

The Company's non-financial assets, such as goodwill, intangible assets and property and equipment, as well as equity and cost method investments, are measured at fair value only when an impairment charge is recognized. Such fair value measurements are based predominantly on Level 3 inputs.

# IAC/INTERACTIVECORP AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 7 FAIR VALUE MEASUREMENTS (Continued)

During the first quarter of 2010, the Company recorded an \$18.3 million impairment charge to write-down its investment in HealthCentral to fair value. The decline in value was determined to be other-than-temporary due to HealthCentral's continued losses and negative operating cash flows. The Company estimated the fair value of its investment in HealthCentral using a multiple of revenue approach. The impairment charge is included within "Equity in losses of unconsolidated affiliates" in the accompanying consolidated statement of operations.

#### NOTE 8 FINANCIAL INSTRUMENTS

The fair values of the financial instruments listed below have been determined by the Company using available market information and appropriate valuation methodologies.

	(	June 3 Carrying Value	0, 20	Fair Value	December Carrying Value	· 31,	2010 Fair Value
				(In tho	,		
Cash and cash equivalents	\$	622,866	\$	622,866	\$ 742,099	\$	742,099
Marketable securities		288,997		288,997	563,997		563,997
Funds held in escrow for Meetic tender offer		360,583		360,583			
Auction rate securities		8,680		8,680	13,100		13,100
Long-term marketable equity security		80,961		80,961			
Notes receivable		3,615		2,849	3,316		2,818
Contingent consideration arrangement		(10,000)		(10,000)			
Long-term debt		(95,844)		(88,640)	(95,844)		(83,363)
Guarantee of The Newsweek/Daily Beast Company debt		(5,000)		(5,000)			
Letters of credit and surety bond		N/A		(232)	N/A		(362)

The carrying value of cash equivalents approximates fair value due to their short-term maturity. The funds held in escrow for the Meetic tender offer consist of cash and cash equivalents. The carrying value of these cash equivalents approximates fair value due to their short-term maturity. The fair value of notes receivable is based on discounting the expected future cash flow streams using yields of the underlying credit. The fair value of long-term debt is estimated using quoted market prices or indices for similar liabilities and taking into consideration other factors such as credit quality and maturity. The fair value of the letters of credit and surety bond are based on the present value of the costs associated with maintaining these instruments over their expected term. See Note 5 for discussion of the fair value of marketable securities, Note 7 for discussion of the fair value of the auction rate securities and Note 4 for discussion of the fair value of the contingent consideration arrangement.

The Company has guaranteed \$5.0 million of The Newsweek/Daily Beast Company's \$10.0 million line of credit. At June 30, 2011, \$10.0 million had been drawn on this line of credit. The carrying value and fair value of this guarantee represents the amount the Company expects to pay to settle this obligation.

At June 30, 2011 and December 31, 2010, the carrying values of the Company's investments accounted for under the cost method totaled \$6.9 million and \$39.0 million, respectively, and are included in "Long-term investments" in the accompanying consolidated balance sheet. IAC's investment in The Active Network, Inc., which was previously accounted for under the cost method, became an investment measured at fair value during the second quarter of 2011. The cost basis of this long-term

## IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 8 FINANCIAL INSTRUMENTS (Continued)

marketable equity security was \$33.4 million at June 30, 2011, with a gross unrealized gain of \$47.5 million included in "Accumulated other comprehensive income" in the accompanying consolidated balance sheet. The Company evaluates each cost method investment for impairment on a quarterly basis and recognizes an impairment loss if a decline in value is determined to be other-than-temporary. If the Company has not identified events or changes in circumstances that may have a significant adverse effect on the fair value of a cost method investment, then the fair value of such cost method investment is not estimated, as it is impracticable to do so.

## NOTE 9 EARNINGS (LOSS) PER SHARE

The following tables set forth the computation of basic and diluted earnings (loss) per share attributable to IAC shareholders.

	Three Months Ended June 30,									
		20	)11			20				
		Basic	c Diluted		Basic			Diluted		
		(Iı	ı tho	usands, ex	cept	per share d				
Numerator:										
Earnings from continuing operations	9	45,630	\$	45,630	\$	15,421	\$	15,421		
Net (earnings) loss attributable to noncontrolling interests		(718)		(718)		756		756		
Earnings from continuing operations attributable to IAC shareholders		44,912		44,912		16,177		16,177		
Loss from discontinued operations, net of tax		(2,488)		(2,488)		(2,586)		(2,586)		
Net earnings attributable to IAC shareholders	9	42,424	\$	42,424	\$	13,591	\$	13,591		
Denominator:										
Weighted average basic shares outstanding		90,050		90,050		109,287		109,287		
Dilutive securities including stock options, warrants and RSUs(a)(b)				7,252				3,320		
Denominator for earnings per share weighted average shares(a)(b)		90,050		97,302		109,287		112,607		
Earnings (loss) per share attributable to IAC shareholders:										
Earnings per share from continuing operations	9	0.50	\$	0.46	\$	0.15	\$	0.14		
Discontinued operations, net of tax		(0.03)		(0.02)		(0.03)		(0.02)		
•		. ,		. ,		. ,		. ,		
Earnings per share	9	0.47	\$	0.44	\$	0.12	\$	0.12		
		0.17	Ψ	5111	+	0112	+	0.11		
	17									
	1/									

## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 9 EARNINGS (LOSS) PER SHARE (Continued)

	Six Months Ended June 30,									
		201	11			20				
	Basic			Diluted	Basic		]	Diluted		
		(In	tho	usands, exe	cept	per share d	ata)			
Numerator:										
Earnings from continuing operations	\$	65,798	\$	65,798	\$	824	\$	824		
Net (earnings) loss attributable to noncontrolling interests		(868)		(868)		1,375		1,375		
Earnings from continuing operations attributable to IAC shareholders		64,930		64,930		2,199		2,199		
Loss from discontinued operations, net of tax		(4,436)		(4,436)		(7,313)		(7,313)		
Net earnings (loss) attributable to IAC shareholders	\$	60,494	\$	60,494	\$	(5,114)	\$	(5,114)		
Denominator:										
Weighted average basic shares outstanding		89,568		89,568		112,847		112,847		
Dilutive securities including stock options, warrants and RSUs(a)(b)				5,923				3,394		
Denominator for earnings per share weighted average shares(a)(b)		89,568		95,491		112,847		116,241		
Earnings (loss) per share attributable to IAC shareholders:										
Earnings per share from continuing operations	\$	0.72	\$	0.68	\$	0.02	\$	0.02		
Discontinued operations, net of tax		(0.04)		(0.05)		(0.07)		(0.06)		
Earnings (loss) per share	\$	0.68	\$	0.63	\$	(0.05)	\$	(0.04)		

(a)

If the effect is dilutive, weighted average common shares outstanding include the incremental shares that would be issued upon the assumed exercise of stock options and warrants and vesting of restricted stock units ("RSUs"). For the three and six months ended June 30, 2011, approximately 1.2 million and 1.3 million shares, respectively, related to potentially dilutive securities are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive. For the three and six months ended June 30, 2010, approximately 22.1 million and 22.6 million shares, respectively, related to potentially dilutive securities are excluded from the calculation of diluted earnings per share because their inclusion would have been anti-dilutive.

(b)

There are no performance-based stock units ("PSUs") included in the denominator for earnings per share as the performance conditions have not been met for the respective reporting periods. For the three and six months ended June 30, 2011, approximately 3.3 million PSUs are excluded from the calculation of diluted earnings per share. For the three and six months ended June 30, 2010, approximately 1.9 million PSUs are excluded from the calculation of diluted earnings per share.

# NOTE 10 SEGMENT INFORMATION

The overall concept that IAC employs in determining its operating segments is to present the financial information in a manner consistent with how the chief operating decision maker and executive

## IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 10 SEGMENT INFORMATION (Continued)

management view the businesses, how the businesses are organized as to segment management, and the focus of the businesses with regards to the types of services or products offered or the target market. Entities included in discontinued operations are excluded from the tables below. Operating segments are combined for reporting purposes if they meet certain aggregation criteria, which principally relate to the similarity of their economic characteristics or, in the case of Media & Other, do not meet the quantitative thresholds that require presentation as separate operating segments.

	Three Mor June	 		Six Mont June		
	2011	2010		2011		2010
		(In tho	isan			
Revenue:						
Search	\$ 252,436	\$ 197,194	\$	501,040	\$	396,155
Match	116,429	96,961		228,026		186,236
ServiceMagic	56,104	49,519		102,397		91,731
Media & Other	60,767	51,014		115,047		99,129
Inter-segment elimination	(332)	(444)		(893)		(829)
Total	\$ 485,404	\$ 394,244	\$	945,617	\$	772,422

	Three Mon June	 	hs E 20,	is Ended 30,			
	2011	2010	2011		2010		
		(In thou	ds)				
<b>Operating Income (Loss):</b>							
Search	\$ 50,309	\$ 31,617	\$	99,397	\$	62,674	
Match	40,999	25,490		64,428		39,192	
ServiceMagic	8,239	5,748		12,047		8,144	
Media & Other	(3,239)	(3,026)		(6,963)		(6,838)	
Corporate	(38,077)	(35,196)		(73,342)		(69,614)	
Total	\$ 58,231	\$ 24,633	\$	95,567	\$	33,558	

		Three Months Ended June 30,				Six Months Ended June 30,			
	2011 2010			2011			2010		
				(In thou	isan	ds)			
Operating Income Before Amortization:									
Search	\$	50,568	\$	32,043	\$	99,954	\$	63,584	
Match		42,335		29,104		67,323		43,910	
ServiceMagic		8,622		6,125		12,799		8,984	
Media & Other		(3,137)		(2,618)		(6,503)		(5,014)	
Corporate		(14,950)		(14,217)		(30,181)		(27,383)	
Total	\$	83,438	\$	50,437	\$	143,392	\$	84,081	

## IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 10 SEGMENT INFORMATION (Continued)

		Three Months Ended June 30,				Six Months Ended June 30,				
	2011 2010		2010		2011		2010			
		(In thousands)								
Depreciation:										
Search	\$	6,367	\$	9,952	\$	13,348	\$	19,015		
Match		2,278		2,878		4,578		5,906		
ServiceMagic		1,114		1,078		2,184		1,996		
Media & Other		618		566		1,427		1,106		
Corporate		2,073		2,151		4,352		4,395		
-										
Total	\$	12,450	\$	16,625	\$	25,889	\$	32,418		

Revenue by geography is based on where the customer is located. Geographic information about the United States and international territories is presented below:

	Three Months Ended June 30,			Six Months Ended June 30,						
	2011 2010				2010		2010			
	(In thousands)									
Revenue:										
United States	\$ 384,835	\$	330,229	\$	757,497	\$	644,671			
All other countries	100,569		64,015		188,120		127,751			
Total	\$ 485,404	\$	394,244	\$	945,617	\$	772,422			

		June 30, 2011	De	cember 31, 2010	
	(In thousands)				
Long-lived assets (excluding goodwill and intangible assets):					
United States	\$	259,862	\$	267,060	
All other countries		1,256		868	
Total	\$	261,118	\$	267,928	

The Company's primary metric is Operating Income Before Amortization, which is defined as operating income excluding, if applicable: (1) non-cash compensation expense, (2) amortization and impairment of intangibles, (3) goodwill impairment, (4) pro forma adjustments for significant acquisitions, and (5) one-time items. The Company believes this measure is useful to investors because it represents the operating results from IAC's segments, taking into account depreciation, which it believes is an ongoing cost of doing business, but excluding the effects of any other non-cash expenses. Operating Income Before Amortization has certain limitations in that it does not take into account the impact to IAC's statement of operations of certain expenses, including non-cash compensation and acquisition related accounting. IAC endeavors to compensate for the limitations of the non-U.S. GAAP measure presented by providing the comparable U.S. GAAP measure with equal or greater prominence, financial statements prepared in accordance with U.S. GAAP, and descriptions of the reconciling items, including quantifying such items, to derive the non-U.S. GAAP measure.

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## NOTE 10 SEGMENT INFORMATION (Continued)

The following tables reconcile Operating Income Before Amortization to operating income (loss) for the Company's reportable segments and to net earnings (loss) attributable to IAC shareholders in total (in thousands):

	Three Months Ended June 30, 2011											
		rating		Non-Cash				perating				
		e Before	С	ompensation		rtization	-	ncome				
		tization		Expense		angibles		(Loss)				
Search	\$	50,568	\$		\$	(259)	\$	50,309				
Match		42,335				(1,336)		40,999				
ServiceMagic		8,622				(383)		8,239				
Media & Other		(3,137)		120		(222)		(3,239)				
Corporate		(14,950)		(23,127)				(38,077)				
Total	\$	83,438	\$	(23.007)	\$	(2,200)		58,231				
	Ŧ	,	Ŧ	(,,	Ŧ	(_,_ 0 0 )						
Equity in losses of un		(8,720)										
Other income, net								5,637				
Earnings from continu	ing oper	ations befo	ore i	ncome taxes				55,148				
Income tax provision	• •							(9,518)				
•												
Earnings from continu	ing oper	ations						45.630				
Loss from discontinue	<b>U</b> 1		ftax	,				(2,488)				
Loss nom discontinue	u operat	ions, net o	i taz	L				(2,400)				
Net earnings								43,142				
Net earnings attributal	ble to no	ncontrollin	g in	iterests				(718)				
C			0					· · · ·				
Net earnings attributat	ble to IA	C sharehol	der	8			\$	42,424				

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 10 SEGMENT INFORMATION (Continued)

	0	, 2010	~						
	Incom	rating e Before tization	Co	lon-Cash mpensation Expense	Amort of Inta		í	perating ncome (Loss)	
Search	\$	32,043	\$	(89)	\$	(337)	\$	31,617	
Match		29,104		179		(3,793)		25,490	
ServiceMagic		6,125				(377)		5,748	
Media & Other		(2,618)		(159)		(249)		(3,026)	
Corporate		(14,217)		(20,979)				(35,196)	
Total	\$	50,437	\$	(21,048)	\$	(4,756)		24,633	
Equity in losses of unconsolidated affiliates (4,0									
Other income, net								103	
Earnings from continu	ling oper	rations befo	ore in	come taxes				20,734	
Income tax provision								(5,313)	
Earnings from continu	ing oper	rations						15,421	
Loss from discontinue	ed operat	ions, net o	f tax					(2,586)	
Net earnings								12,835	
Net loss attributable to	o noncon	trolling int	erest	8				756	
Net earnings attributa	ble to IA	C sharehol	ders				\$	13,591	

	0	0					
	Incom	Operating come Before mortization		Non-Cash ompensation Expense	rtization tangibles	l	perating (ncome (Loss)
Search	\$	99,954	\$		\$ (557)	\$	99,397
Match		67,323			(2,895)		64,428
ServiceMagic		12,799			(752)		12,047
Media & Other		(6,503)		(7)	(453)		(6,963)
Corporate		(30,181)		(43,161)			(73,342)
Total	\$	143,392	\$	(43,168)	\$ (4,657)		95,567
Equity in losses of une	consolid	ated affilia	tes				(10,599)
Other income, net							6,389
Earnings from continu	ing oper	rations befo	ore i	income taxes			91,357
Income tax provision							(25,559)
Earnings from continu	ing oper	rations					65,798
Loss from discontinue	ed operat	ions, net o	f tay	K			(4,436)

Net earnings		61,362
Net earnings attributable to noncontrolling interests		(868)
Net earnings attributable to IAC shareholders		\$ 60,494
	22	

## IAC/INTERACTIVECORP AND SUBSIDIARIES

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 10 SEGMENT INFORMATION (Continued)

	Operating			onths Ended on-Cash pensation xpense	, 2010 tization angibles	Operating Income (Loss)		
Search	\$	63,584	\$	(236)	\$	(674)	\$	62,674
Match		43,910		153		(4,871)		39,192
ServiceMagic		8,984				(840)		8,144
Media & Other		(5,014)		(279)		(1,545)		(6,838)
Corporate		(27,383)		(42,231)				(69,614)
Total	\$	84,081	\$	(42,593)	\$	(7,930)		33,558
Equity in losses of un	consolid	ated affilia	tes					(26,615)
Other income, net								5,339
Earnings from continu	ing ope	rations befo	ore inc	ome taxes				12,282
Income tax provision								(11,458)
Earnings from continu	ing ope	rations						824
Loss from discontinue			f tax					(7,313)
Net loss								(6,489)
Net loss attributable to	o noncor	ntrolling int	erests					1,375
Net loss attributable to	o IAC sh	areholders					\$	(5,114)

#### NOTE 11 CONTINGENCIES

In the ordinary course of business, the Company is a party to various lawsuits. The Company establishes reserves for specific legal matters when it determines that the likelihood of an unfavorable outcome is probable and the loss is reasonably estimable. Management has also identified certain other legal matters where we believe an unfavorable outcome is not probable and, therefore, no reserve is established. Although management currently believes that resolving claims against us, including claims where an unfavorable outcome is reasonably possible, will not have a material impact on the liquidity, results of operations, or financial condition of the Company, these matters are subject to inherent uncertainties and management's view of these matters may change in the future. The Company also evaluates other contingent matters, including tax contingencies, to assess the probability and estimated extent of potential loss. It is possible that an unfavorable outcome of one or more of these lawsuits or other contingencies could have a material impact on the liquidity, results of operation of the Company. See Note 3 for additional information related to income tax contingencies.

#### NOTE 12 SUPPLEMENTAL CASH FLOW INFORMATION

During 2010, IAC received a dividend from Meetic, which the Company deemed to be a partial return of its investment. Accordingly, the dividend is reflected as a cash flow from an investing activity in the accompanying consolidated statement of cash flows. IAC's share of the dividend was \$11.4 million in total. IAC received \$8.8 million of the dividend in June 2010 and the balance in July 2010.

### IAC/INTERACTIVECORP AND SUBSIDIARIES

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

#### NOTE 12 SUPPLEMENTAL CASH FLOW INFORMATION (Continued)

#### Non-Cash Transactions for the Six Months Ended June 30, 2011

On February 8, 2011, in connection with the tax-free exchange with Liberty Media Corporation in the fourth quarter of 2010, the Company received 0.1 million shares of IAC common stock, valued at \$2.9 million, in fulfillment of post-closing working capital adjustments.

On January 31, 2011, IAC contributed The Daily Beast, previously reported in IAC's Media & Other segment, to a newly formed venture with Harman Newsweek called The Newsweek/Daily Beast Company. Pursuant to this transaction, IAC and Harman Newsweek operate The Newsweek/Daily Beast Company jointly. IAC accounts for its interest in The Newsweek/Daily Beast Company under the equity method.

The consideration for the acquisition of OkCupid on January 20, 2011 includes a contingent consideration arrangement which is described in Note 4.

#### Non-Cash Transactions for the Six Months Ended June 30, 2010

On March 10, 2010, Match and Meetic completed a transaction in which Match contributed its Latin American business ("Match Latam") and Meetic contributed its Latin American business ("Parperfeito") to a newly formed venture. These contributions, along with a \$3.0 million payment from Match to Meetic, resulted in each party owning a 50% equity interest in the newly formed venture, which was valued at \$72 million. Match controls the venture through its voting interests. Accordingly, this transaction was accounted for as an acquisition of Parperfeito and a decrease in ownership of Match Latam. No gain or loss was recognized on this transaction as the fair value of the consideration received by Match equaled the fair value of the assets exchanged.

## NOTE 13 SUBSEQUENT EVENTS

Between July 1, 2011 and July 22, 2011, IAC repurchased 2.4 million shares of common stock for aggregate consideration of \$89.9 million.

On July 26, 2011, IAC's Board of Directors authorized the repurchase of up to 15 million shares of its outstanding common stock.

## NOTE 14 RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS

#### **Restatement of Prior Period Consolidated Financial Statements**

The June 30, 2011 and December 31, 2010 consolidated balance sheets have been restated to correct the deferred income tax liability relating to a gain recorded in 2002 in connection with a series of transactions, which included the exchange of certain of the Company's media businesses for certain other assets, and the subsequent incorrect allocation of a portion of the deferred income taxes that were recorded in 2002 to a former subsidiary. These errors were identified during an analysis of the tax basis of certain businesses in connection with a 2011 review of the Company's organizational structure. Accordingly, the Company has restated the financial statements referenced above to correct these errors. The correction of these errors as of June 30, 2011 and December 31, 2010 increased non-current deferred income tax liabilities and reduced shareholders' equity by \$380.9 million. Reclassifications of certain other deferred income tax balances as of June 30, 2011 and December 31,

# IAC/INTERACTIVECORP AND SUBSIDIARIES

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

# NOTE 14 RESTATEMENT OF CONSOLIDATED FINANCIAL STATEMENTS (Continued)

2010 have also been recorded. Correcting these errors has no impact on the Company's consolidated statement of operations or consolidated statement of cash flows.

## Consolidated Balance Sheet as of June 30, 2011:

	As originally reported			Effect of statement	As restated
			(In	thousands)	
Other non-current assets	\$	159,302	\$	(79,439)	\$ 79,863
Total Assets		3,509,301		(79,439)	3,429,862
Deferred income taxes				301,567	301,567
Other long-term liabilities		19,710		(141)	19,569
Additional paid-in capital		11,539,948		(380,865)	11,159,083
Total shareholders' equity		2,471,635		(380,865)	2,090,770
Total Liabilities and Shareholders' Equity		3,509,301		(79,439)	3,429,862
	1 0010				

Consolidated Balance Sheet as of December 31, 2010:

	As originally reported			Effect of statement	As restated
			(In	thousands)	
Other non-current assets	\$	192,383	\$	(110,475)	\$ 81,908
Total Assets		3,439,554		(110,475)	3,329,079
Deferred income taxes				270,501	270,501
Other long-term liabilities		20,350		(111)	20,239
Additional paid-in capital		11,428,749		(380,865)	11,047,884
Total shareholders' equity		2,430,933		(380,865)	2,050,068
Total Liabilities and Shareholders' Equity		3,439,554		(110,475)	3,329,079
			2	5	

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

## GENERAL

## **Management Overview**

IAC is a leading internet company with more than 50 brands serving consumer audiences across more than 30 countries our mission is to harness the power of interactivity to make daily life easier and more productive for people all over the world. IAC includes the businesses comprising its Search segment; its Match and ServiceMagic segments; the businesses comprising its Media & Other segment; as well as investments in unconsolidated affiliates.

For a more detailed description of the Company's operating businesses, see the Company's annual report on Form 10-K for the year ended December 31, 2010.

#### Results of Operations for the three and six months ended June 30, 2011 compared to the three and six months ended June 30, 2010

Set forth below are the contributions made by our various segments and corporate operations to consolidated revenue, operating income (loss) and Operating Income Before Amortization (as defined in IAC's Principles of Financial Reporting) for the three and six months ended June 30, 2011 and 2010 (dollars in thousands).

	Three Mo	nths E	nded Ju	ine 30,	Six Mon	ths Ended Ju	ne 30,
	2011	Grow	vth	2010*	2011	Growth	2010*
Revenue:							
Search	\$ 252,436		28% \$	197,194	\$ 501,040	26% \$	396,155
Match	116,429		20%	96,961	228,026	22%	186,236
ServiceMagic	56,104		13%	49,519	102,397	12%	91,731
Media & Other	60,767		19%	51,014	115,047	16%	99,129
Inter-segment elimination	(332)		25%	(444)	(893)	(8)%	(829)
Total	\$ 485,404		23% \$	394,244	\$ 945,617	22% \$	772,422

	Three Mo	onths Ended Ju	ne 30,	Six Months Ended June 30,						
	2011	Growth	2010*		2011	Growth	2010*			
Operating Income										
(Loss):										
Search	\$ 50,309	59% \$	31,617	\$	99,397	59% \$	62,674			
Match	40,999	61%	25,490		64,428	64%	39,192			
ServiceMagic	8,239	43%	5,748		12,047	48%	8,144			
Media & Other	(3,239)	(7)%	(3,026)		(6,963)	(2)%	(6,838)			
Corporate	(38,077)	(8)%	(35,196)		(73,342)	(5)%	(69,614)			
Total	\$ 58,231	136% \$	24,633	\$	95,567	185% \$	33,558			
	,				,		,			



	Three Months Ended June 30,					Six Months Ended June 30,				
	2011	Growth		2010*		2011	Growth	2010*		
Operating Income Before Amortization:										
Search	\$ 50,568	58%	\$	32,043	\$	99,954	57% \$	63,584		
Match	42,335	45%		29,104		67,323	53%	43,910		
ServiceMagic	8,622	41%		6,125		12,799	42%	8,984		
Media & Other	(3,137)	(20)%		(2,618)		(6,503)	(30)%	(5,014)		
Corporate	(14,950)	(5)%		(14,217)		(30,181)	(10)%	(27,383)		
Total	\$ 83,438	65%	\$	50,437	\$	143,392	71% \$	84,081		

\*

In the fourth quarter of 2010, IAC exchanged (on a tax-free basis) our Evite, Gifts.com and IAC Advertising Solutions businesses and cash for substantially all of Liberty Media Corporation's ("Liberty") equity stake in IAC and InstantAction ceased operations. Accordingly, the results of these businesses, which were all previously reported in IAC's Media & Other segment, are excluded from the tables above and are presented as discontinued operations.

Refer to Note 10 to the consolidated financial statements for reconciliations of Operating Income Before Amortization to operating income (loss) by reportable segment and to net earnings (loss) attributable to IAC shareholders in total.

## **Consolidated Results**