

RIVERWOOD HOLDING INC  
Form 10-K/A  
July 24, 2003

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, D.C. 20549

**FORM 10-K/A**

ý **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**For the fiscal period ended December 31, 2002**

or

o **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**

**FOR THE TRANSITION PERIOD FROM TO  
COMMISSION FILE NUMBER: 1-13182**

**RIVERWOOD HOLDING, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation or organization)

**58-2205241**  
(I.R.S. employer  
identification no.)

**3350 Riverwood Parkway, S.E.  
Suite 1400  
Atlanta, Georgia**  
(Address of principal executive offices)

**30339**  
(Zip Code)

Registrant's telephone number, including area code:  
**c/o Riverwood International Corporation (770) 644-3000**

Securities registered pursuant to Section 12(b) of the Act: **None**  
Securities registered pursuant to Section 12(g) of the Act: **None**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes o No ý

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this

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Form 10-K or any amendment to this Form 10-K. Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act). Yes  No

As of April 9, 2003, there were 7,054,930 shares and 500,000 shares of the registrant's Class A Common Stock, par value \$0.01 per share (the "Class A Common Stock"), and Class B Common Stock, par value \$0.01 per share (the "Class B Common Stock," and together with the Class A Common Stock, "Holding Common Stock"), respectively, outstanding.

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As used in this Form 10-K, unless the context otherwise requires: "RIC" refers to the corporation formerly named Riverwood International Corporation; the "Predecessor" or the "Predecessor Company" refers to RIC and its subsidiaries in respect of periods prior to the Merger (as defined herein); the "Company" refers to the registrant, Riverwood Holding, Inc., a Delaware corporation ("Holding") and its subsidiaries; "RIC Holding" refers to RIC Holding, Inc., a Delaware corporation, successor by merger to RIC and a wholly-owned subsidiary of Holding; and "Riverwood" refers to Riverwood International Corporation, a Delaware corporation formerly named Riverwood International USA, Inc. and a wholly-owned subsidiary of RIC Holding.

**EXPLANATORY NOTE**

The Company is, by means of this filing, clarifying and adding certain disclosure under Item 1 Business, Item 6 Selected Five-Year Financial Data, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations, Item 8 Financial Statements, Item 10 Directors and Executive Officers of the Registrant, Item 11 Executive Compensation, Item 12 Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters, and Item 13 Certain Relationships and Related Transactions. The exhibit list to this amended Form 10-K is amended to reflect the previously filed exhibits to the Company's Form 10-K and, therefore, those exhibits are not re-filed herewith. In addition, in connection with the filing of this amended Form 10-K and pursuant to the rules of the Securities and Exchange Commission, the Company is including with this amended Form 10-K certain currently dated certifications.

This amended Form 10-K does not purport to provide a general update or discussion of developments with respect to the Company subsequent to the original filing; such disclosures are contained in the Company's subsequent filings with the Securities and Exchange Commission.

The filing of this amended Form 10-K shall not be deemed an admission that the original filing, when made, included any untrue statement of a material fact or omitted to state a material fact necessary to make a statement not misleading.

**PART I**

**ITEM 1. BUSINESS**

**Overview**

The Company is an integrated provider of paperboard packaging solutions to multinational beverage and consumer products companies. The Company focuses on large segments of the paperboard packaging market where it provides companies with paperboard packaging solutions designed to deliver marketing and performance benefits at a competitive cost.

The Company is the larger of two worldwide producers of coated unbleached kraft paperboard ("CUK Board"), the grade of paperboard that the Company uses for its packaging products. CUK Board is a specialized high-quality grade of paperboard with excellent strength characteristics and printability for high-resolution graphics that make it particularly well suited for a variety of packaging applications. The Company's Coated Board business segment includes the production and sale of CUK Board for its beverage multiple packaging and consumer products packaging businesses. The Company refers to the CUK Board it produces for use in beverage multiple packaging as carrierboard and in consumer products packaging as cartonboard.

Customers in the Company's beverage packaging business include Anheuser-Busch Companies, Inc., Miller Brewing Company, numerous Coca-Cola and Pepsi bottling companies, Interbrew, Asahi Breweries, Unilever and Master Foods. In its consumer products packaging business, the Company provides cartonboard, through independent converters, to consumer products companies such as Kraft Foods, Nestle, Unilever and Mattel. In 2002, the Company had net sales of \$1.2 billion.

The Company reports its results in two business segments: Coated Board and Containerboard. Its Coated Board business segment includes the production and sale of carrierboard and cartonboard. Its Containerboard business segment includes the production and sale of containerboard linerboard, corrugating medium and kraft paper for sale in the open market. The Company operates in four geographic areas: the United States, Central and South America, Europe and Asia-Pacific. For business segment and geographic area information for each of the last three fiscal years, see Note 24 to Notes to Consolidated Financial Statements.

The Company was incorporated on December 7, 1995 under the laws of the State of Delaware.

**Coated Board**

In the Company's Coated Board segment, the Company produces CUK Board at its mills, prints and cuts, or converts, the CUK Board into cartons at its and third parties' converting plants, and manufactures packaging machines designed to package bottles and cans and non-beverage consumer products. The Company installs its packaging machines at customer plants under long-term leases and provides support, service and performance monitoring of the machines.

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*Beverage Multiple Packaging.* In the Company's beverage multiple packaging business, it provides a range of packaging solutions to multinational beverage companies, offering them carrierboard, beverage cartons and packaging machines either as an integrated solution or separately. The Company supplies beverage cartons in a variety of designs and formats, including 6, 12 and 24 multi-packs. The Company designs its products to meet its customers' needs for beverage multi-packs. The Company's proprietary beverage packaging machines package cans, bottles and other beverage containers into its beverage cartons at high speeds. The Company enters into annual or multi-year carton supply contracts with its customers. The Company's carton supply contracts generally provide that the customer is obligated to purchase a fixed portion of its carton requirements from the Company.

In 2002, the Company's integrated beverage packaging business accounted for approximately 90% of its 2002 carrierboard shipments. The Company sold the remaining 10% of its carrierboard shipments in the open market to independent converters. Particularly in the Company's international operations, its carrierboard may be sold to and converted by joint ventures and licensees of the Company's beverage cartons who, in turn, sell converted beverage cartons to end-users for use on the Company's proprietary packaging machines. The Company's beverage multiple packaging business also includes sales of carrierboard, which the Company has produced and converted, to customers for use on third-party packaging machines.

The Company is focused on growing its presence in beverage categories beyond its traditional beer and carbonated soft drink markets. To this end, the Company has designed a CUK board product for juice pouches using its new Z-Flute® proprietary technology. A number of beverage companies are currently testing this product. The Company has begun to make shipments of this product to customers. In addition, the Company has designed a new carton, based on its Fridge Vendor design, to target the market for take-home water bottle multiple packaging. This product is now available throughout one of the Company's major customer's marketing areas.

In 2002, carrierboard accounted for approximately 65% of the Company's total CUK Board shipments. In 2002, the Company shipped approximately 671,000 tons of carrierboard and had net sales in its beverage multiple packaging business of \$818.8 million. The Company sells carrierboard under the brand names Aqua-Kote® and Z-Flute®.

*Consumer Products Packaging.* In the Company's consumer products packaging business, historically the Company has principally sold cartonboard to independent converters who convert the cartonboard and sell cartons to consumer products companies, such as Kraft Foods, Nestle, Unilever and Mattel, for consumer products packaging for confectionary, frozen and dry foods, toys and other consumer products. The Company serves these customers through relationships with converters and works with both the end-user and the converter to design packaging solutions.

Historically, the consumer products packaging business has been of secondary importance to the Company, serving primarily as an outlet for excess CUK Board production. The Company has historically manufactured and leased packaging machines to consumer products companies both in the United States and internationally and has converted a portion of its cartonboard into cartons at its international converting plants. In January 2000, the Company adopted a new strategy for its consumer products packaging business and, as a first step, organized this operating unit to target non-beverage consumer products packaging markets where the Company has not historically competed and to

improve the Company's product mix and margins. The Company's strategy is to capitalize on the capabilities and business model that it has developed in its beverage multiple packaging business by developing integrated packaging solutions, including new carton designs and packaging machines, for targeted consumer products applications and building relationships directly with consumer products companies. At the same time, the Company intends to maintain its relationships with independent converters of the Company's cartonboard.

The Company believes that the performance characteristics of its CUK board, specifically its tear strength, wet strength and stiffness, make it appropriate for applications in segments of the consumer products packaging market. As such, the Company believes that the growth opportunity for it in these segments will largely depend on its ability to introduce CUK board to packaging applications currently served by other substrates. The Company has had success penetrating several non-beverage paperboard applications in which it believes CUK board has a competitive advantage. The Company has developed its new Z-Flute® carton technology to penetrate selected non-beverage segments of the market for mini- and micro-flute corrugated products. The Company has designed Z-Flute® to capitalize on the strength and marketing capabilities of CUK board needed in these markets while providing the structural reinforcement and additional anti-crush strength required for the shipping, stacking and storage needs of retailers and consumers alike. Specific non-beverage applications for micro-flute products include cartons for frozen food and dry foods and candy.

In 2002, cartonboard accounted for approximately 35% of the Company's total CUK Board shipments. In 2002, the Company shipped approximately 363,000 tons of cartonboard and had net sales in its consumer products packaging business of \$234.4 million. The Company sells cartonboard under the brand names Pearl-Kote®, Omni-Kote®, Z-Flute® and Multiboard®.

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*CUK Board Production.* The Company produces CUK Board at its West Monroe, Louisiana paper mill (the "West Monroe Mill") and its Macon, Georgia paper mill (the "Macon Mill"). The Company has three paperboard machines at the West Monroe Mill and two paperboard machines at the Macon Mill. These mills have a current total combined annual production capacity of approximately 1.2 million gross tons of CUK Board.

The Company's total CUK Board production at its West Monroe Mill was approximately 688,000 gross tons during the year ended December 31, 2002. Total CUK Board production at its Macon Mill was approximately 480,000 gross tons of CUK Board during the year ended December 31, 2002.

CUK Board is manufactured from pine and hardwood fibers and, in some cases, recycled fibers, such as old corrugated containers ("OCC") and clippings from the Company's converting operations. Virgin fiber is obtained in the form of wood chips or pulp wood acquired through open market purchases or the Company's long-term purchase contract with Plum Creek Timber Company, L.P. These chips are chemically treated to form softwood and hardwood pulp, which are then blended (together, in some cases, with recycled fibers). In the case of carrierboard, a chemical is added to increase moisture resistance. The pulp is then processed through the mill's paper machines, which consist of a paper-forming section, a press section (where water is removed by pressing the wet paperboard between rolls), a drying section and the coating section. Coating on CUK Board, principally a mixture of pigments, binding agents and water, provides a white, smooth finish, and is applied in multiple steps to achieve desired levels of brightness, smoothness and shade. After the CUK Board is coated, it is wound into rolls, which are then shipped to the Company's converting plants or to outside converters.

*White Lined Chip Production.* The Company produces WLC at its Swedish Mill, and shipped approximately 157,000 tons of such board during 2002. WLC is used for a variety of folding carton applications principally throughout Europe.

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*Converting Operations.* The Company converts CUK board as well as other grades of paperboard into cartons at 11 carton converting plants at 10 sites that the Company operates in the United States, the United Kingdom, Spain, France and Brazil, as well as through converting plants associated with its joint ventures in Japan and Denmark and licensees in other markets outside the United States. The converting plants print, cut and glue paperboard into cartons designed to meet customer specifications. These plants primarily utilize roll-fed printing presses with in-line cutters to print and cut CUK board. Printed and cut cartons are in turn glued and shipped to the Company's customers.

The Company's U.S. converting plants are dedicated to converting carrierboard produced by the Company into beverage cartons. These presses have substantially higher cutting and printing speeds, resulting in fewer labor hours per ton of CUK board carton produced. The Company realized significant productivity gains when it completed its new converting plant in Perry, Georgia in 1996, which resulted in improved logistics by reducing transportation distances between its Macon mill and its converting plants. The Company intends to continue to invest in its domestic converting plants to improve their process capabilities.

The Company's international converting plants convert carrierboard and cartonboard produced by the Company, as well as paperboard supplied by outside producers, into cartons. The Company's converting plants outside of the United States are designed to meet the smaller volume orders of these markets.

*Proprietary Packaging Machinery and Carton Designs.* The Company designs cartons and designs, tests and manufactures prototype packaging machinery for beverage multiple packaging and consumer products packaging applications at its Product Development Center (the "PDC") in Marietta, Georgia. At the PDC, the Company integrates carton and packaging machinery designs to create packaging solutions to meet customer needs. The Company manufactures and also designs packaging machinery for beverage multiple packaging and consumer products packaging applications at its principal U.S. manufacturing facility in Crosby, Minnesota and at a facility near Barcelona, Spain. By manufacturing packaging machinery in one U.S. and one European location, the Company expects to improve customer service, simplify its work processes and reduce costs. The Company leases substantially all of its packaging machines to customers, typically under machinery use agreements with original terms of three to six years. Packaging machinery placements during 2002 increased approximately 27% when compared to 2001 as a result of a 16% increase in packaging machinery orders in 2001 when compared to 2000. The Company expects packaging machinery placements for 2003 to be comparable to 2002. The Company has been and will continue to be selective in future packaging machinery placements to ensure appropriate returns.

The Company employs a "pull through" marketing strategy in its beverage multiple packaging business, the key elements of which are (i) the design and manufacture of proprietary packaging machines capable of packaging plastic and glass bottles, cans and other primary containers, (ii) the installation of the machines at customer locations under multi-year machinery use arrangements and (iii) the development of proprietary beverage cartons with high-resolution graphics for use on those machines.

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The Company's packaging machines are designed to package Polyethylene Terephthalate ("PET") bottles and glass bottles, cans and other primary beverage containers, as well as non-beverage consumer products, using cartons designed by the Company, made from the Company's CUK Board and converted into cartons by the Company, its joint venture partners or its licensees. In order to meet customer requirements, the Company has developed an extensive portfolio of packaging machines consisting of three principal machinery lines, including eight different models of packaging machines. The Company's machines package cans and PET or glass bottles in a number of formats including baskets, clips, trays, wraps and fully enclosed cartons. These machines have packaging ranges from 2 to 36 cans per package and have the ability to package cans at speeds of up to 3,000 cans per minute. The

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Company's consumer product packaging machines are designed to package cans or bottles in wraps or fully enclosed cartons. The Company also manufactures ancillary equipment, such as machines for taping cartons and placing coupons in cartons.

*Marketing and Distribution.* The Company markets its CUK Board and CUK Board-based products principally to multinational brewers, soft drink bottlers, food companies and other consumer products companies that use printed packaging for retail display, multiple packaging and shipment of their products. The Company also sells CUK Board in the open market to carrierboard and cartonboard converters. The Company markets CUK Board under the names Aqua-Kote®, Pearl-Kote®, Omni-Kote® and Z-Flute®. The Company reviews a customer's credit history before extending credit to the customer of which the payment terms are generally 30 days domestically, but vary internationally according to local business practices.

In its beverage multiple packaging business, the Company's major customers for beverage cartons include Anheuser-Busch Companies, Inc., Miller Brewing Company, numerous Coca-Cola and Pepsi bottling companies, Interbrew and Asahi Breweries. The Company also sells beverage carrierboard in the open market to independent converters, including licensees of the Company's proprietary carton designs, for the manufacture of beverage cartons. During 2002, the Company had two customers, Anheuser-Busch Companies, Inc. and Miller Brewing Company, who represented approximately 16% and 12% respectively, of the Company's net sales.

In its consumer products packaging business, the Company has historically sold substantially all of its cartonboard to numerous independent converters that convert the cartonboard into cartons for consumer products. The Company has entered into agreements with a number of major independent converters. Under the terms of these agreements, the converters agree to purchase a significant portion of their CUK Board requirements from the Company and to assist the Company in customer development efforts designed to grow the market for CUK Board. The terms of these arrangements include certain limitations on the Company's ability to raise the selling prices of its cartonboard.

Distribution of carrierboard and cartonboard is primarily accomplished through direct sales offices in the United States, Argentina, Australia, Brazil, Denmark, Germany, Hong Kong, Italy, Japan, Mexico, Singapore, Spain, Sweden, and the United Kingdom.

*Joint Ventures.* The Company is a party to joint ventures with Rengo Company Limited and Danapak Holding A/S, in which it owns 50% and 60%, respectively, to market machinery-based packaging systems in Japan and Scandinavia, respectively. The joint ventures cover CUK Board supply, use of proprietary carton designs and marketing and distribution of packaging systems.

*Competition.* There are only two major producers in the United States of CUK Board, the Company and MeadWestvaco Corporation ("MeadWestvaco"). The Company faces significant competition in its CUK Board business segment from MeadWestvaco. Like the Company, MeadWestvaco produces and converts CUK Board, designs and places packaging machinery with customers and sells CUK Board in the open market. The Company also faces competition from other manufacturers of packaging machines, such as R.A. Jones Co. Inc. ("R.A. Jones").

In the beverage packaging industry, beverage cartons made from CUK Board compete with plastics and corrugated packaging for packaging glass or plastic bottles, cans and other primary containers. Although plastics and corrugated packaging are priced lower than CUK Board, the Company believes that cartons made from CUK Board offer advantages over these materials, in areas such as distribution, high quality graphics, carton designs, package performance, environmental friendliness and design flexibility.

In the consumer product packaging markets, the Company's CUK Board competes principally with MeadWestvaco's CUK Board, recycled clay-coated news ("CCN") and solid bleached sulphate board

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("SBS") and, internationally, white lined chip board ("WLC") and folding boxboard ("FBB"). Cartonboard grades compete based on price, strength and printability. CUK Board has generally been priced in a range that is higher than CCN and lower than SBS. CUK Board has slightly better tear strength characteristics than SBS and significantly better printability, tear strength and cross-direction stiffness than CCN. There are a large number of producers of paperboard for the cartonboard markets, who are subject to significant competition and other business pressures.

### Containerboard

In the United States, the Company manufactures containerboard linerboard, corrugating medium and kraft paper for sale in the open market. Corrugating medium is combined with linerboard to make corrugated containers. Kraft paper is used primarily to make grocery bags and sacks. The Company's principal paper machines have the capacity to produce both linerboard and CUK Board. The Company has in the past used its CUK Board machines to produce linerboard. The Company has shifted significant mill capacity away from linerboard production on its CUK Board machines to more profitable packaging applications and intends to stop producing linerboard. The Company continues to operate paper machines dedicated to the production of corrugating medium and kraft paper on its two dedicated containerboard machines at the West Monroe Mill.

In 2002, the Company had net sales in its containerboard business of \$81.6 million, representing approximately 6.5% of its net sales. In 2002, the Company shipped approximately 8,000 tons of linerboard from the Macon Mill and approximately 122,000 tons of corrugating medium, 37,000 tons of kraft bag paper and 46,000 tons of linerboard from its West Monroe Mill. In 2002, the Company also shipped approximately 22,000 tons of various other paperboard products.

The primary customers for the Company's U.S. containerboard production are independent and integrated corrugated converters. The Company sells corrugating medium and linerboard through direct sales offices and agents in the United States. Outside of the United States, linerboard is primarily distributed through independent sales representatives.

The Company's Containerboard business segment operates within a highly fragmented industry. Most products within this industry are viewed as commodities; consequently, selling prices tend to be cyclical, being affected by economic activity and industry capacity.

In addition to the Company's U.S. Containerboard operations, the Company owned 50% of Igaras Papeis e Embalagens S.A. ("Igaras"), an integrated containerboard producer located in Brazil. On July 1, 2000, Igaras spun off the multiple packaging portion of its business into a newly formed company, of which the Company owned 50%. The Igaras multiple packaging operations convert predominantly carrierboard and cartonboard into cartons designed to meet customer specifications. In the Igaras beverage multiple packaging business, packaging machines capable of packaging plastic and glass bottles, cans and other primary containers are installed at beverage customer locations. Additionally, proprietary beverage cartons with high-resolution graphics are developed for use on those machines. On October 3, 2000, the Company, along with its joint venture partner, Cia Suzano de Papel e Celulose, completed the sale of the jointly-held subsidiary Igaras for approximately \$510 million, including the assumption of \$112 million of debt. The Company recognized a gain of \$70.9 million in connection with the sale, and applied the sale proceeds to pay down debt. On October 12, 2000, the Company purchased the remaining 50% of the newly formed company for \$12.5 million.

### Energy and Raw Materials.

Pine pulpwood, hardwood and recycled fibers, including old corrugated containers ("OCC"), used in the manufacture of paperboard, and various chemicals used in the coating of CUK Board, represent the largest components of the Company's variable costs of CUK Board and containerboard production. The cost of these materials is subject to market fluctuations caused by factors beyond the Company's

control. OCC pricing tends to be very volatile. With the October 1996 sale of the Company's timberlands in Louisiana and Arkansas, the Company now relies on private landowners and the open market for all of its pine pulpwood, hardwood and recycled fiber requirements, except for CUK Board clippings from the Company's converting operations. Under the terms of the sale of those timberlands, the Company and the buyer, Plum Creek Timber Company, L.P., entered into a 20-year supply agreement, with a 10-year renewal option, for the purchase by the Company, at market-based prices, of a majority of the West Monroe Mill's requirements for pine pulpwood and residual chips, as well as a portion of the Company's needs for hardwood at the West Monroe Mill. An assignee of Plum Creek supplies residual chips to the Company pursuant to such supply agreement. The Company purchases the remainder of the wood fiber used in CUK Board production at the West Monroe Mill from other private landowners in this region. The Company believes that adequate supplies of open market timber currently are available to meet its fiber needs at the West Monroe Mill.

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The Macon Mill purchases most of its fiber requirements on the open market, and is a significant consumer of recycled fiber, primarily in the form of clippings from the Company's domestic converting plants as well as OCC and other recycled fibers. The Company has not experienced any significant difficulties obtaining sufficient OCC or other recycled fibers for its Macon Mill operations, which it purchases in part from brokers located in the eastern United States. OCC pricing, however, tends to be very volatile since it is based largely on the demand for this fiber from recycled paper and containerboard mills. The Macon Mill purchases substantially all of its pine pulpwood and hardwood requirements from private landowners in central and southern Georgia. Because of the adequate supply and large concentration of private landowners in this area, the Company believes that adequate supplies of pine pulpwood and hardwood timber currently are available to meet its fiber needs at the Macon Mill.

Energy, including natural gas, fuel, oil and electricity, represents a significant portion of the Company's manufacturing costs. Until the latter part of 2000, the Company's results had not been significantly affected by the volatility of energy costs. The Company entered into fixed price natural gas contracts designed to mitigate the impact of future cost increases for its natural gas requirements at its two U.S. mills through and including October 2003, and will continue to evaluate its hedge position. The Company believes that higher energy costs will continue to negatively impact its results for 2003. Since negotiated contracts and the market largely determine the pricing for the Company's products, the Company is limited in its ability to pass through to its customers any energy or other cost increases that it may incur in the future.

The Company purchases a variety of other raw materials for the manufacture of its paperboard, primarily process chemicals and coating chemicals such as kaolin and titanium dioxide. All such raw materials are readily available, and the Company is not dependent upon any one source of such raw materials.

### **Seasonality**

The Company's business is subject to moderate seasonality with demand for its products usually increasing in the spring and summer due to the seasonality of the worldwide beverage multiple packaging markets.

### **Working Capital**

The Company continues to focus on reducing working capital needs and increasing liquidity. The Company's working capital needs arise primarily from maintaining a sufficient amount of inventories to meet the delivery requirements of the Company's customers and its policy to extend credit to customers. The Company reviews a customer's credit history before extending credit of which the

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payment terms are generally 30 days domestically, but vary internationally according to local business practices.

### **Research, Development and Engineering**

Research, development and engineering expenses were approximately \$5.2 million, \$5.1 million and \$4.6 million in the years ended December 31, 2002, 2001 and 2000, respectively, and primarily related to packaging machines and new products.

### **Patents and Trademarks**

As of December 31, 2002, the Company had a large patent portfolio, presently owning, controlling or holding rights to approximately 2,100 U.S. and foreign patents, with approximately 1,200 patent applications currently pending. The Company's operations are not dependent to any significant extent upon any single or related group of patents. It does not believe that the expiration of any of its patents at the end of their normal lives would have a material adverse effect on its financial condition or results of operations. The Company's patents fall into two principal categories: packaging machinery and structural carton designs.

Riverwood®, Aqua-Kote®, Pearl-Kote®, Omni-Kote®, Multiboard®, Fridge Vendor®, Z-Flute® and the Company's logo are the Company's pending or registered trademarks. Its operations are not dependent upon any single trademark. The Company does not hold any material licenses.

### **Employees and Labor Relations**

As of December 31, 2002, the Company had approximately 4,150 employees worldwide (excluding employees of joint ventures), approximately 2,950 of whom were members of unions and covered by collective bargaining agreements.



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There are four unions representing the Company's U.S. employees, one of which, the Paper, Allied-Industrial, Chemical & Energy Workers International Union AFL-CIO, CLC, is associated with the West Monroe Mill and converting facility where it represents approximately 1,300 employees, and the Macon Mill where it represents approximately 300 of the 400 union employees.

At the Company's Macon Mill, the current union contract was negotiated and ratified by the union in the second quarter of 1998 and runs through December 31, 2003. Also at the Macon Mill, the International Association of Machinists and Aerospace Workers, and the International Brotherhood of Electrical Workers represent certain maintenance employees.

A new six year contract covering the West Monroe Mill was negotiated and ratified by the union on March 20, 2003 and covers the six-year period from March 1, 2003 to February 28, 2009. The contract covering employees at the adjacent converting plants was negotiated and ratified by the union in 2000 and covers the five-year period from September 1, 2000 through August 31, 2005.

The Company's other U.S. converting plants, other than its converting facility in Perry, Georgia, are represented by unions. A new six year contract covering the Clinton, Mississippi converting plant contract was negotiated and ratified by the union on April 12, 2003 and covers the six-year period from February 1, 2003 through January 31, 2009. The Cincinnati, Ohio converting plant completed negotiations for a new five year labor agreement effective from February 1, 2001 through January 31, 2006. The Fort Atkinson, Wisconsin converting plant five year labor agreement was negotiated in 2002 with the Graphic Communication Workers International Union and the International Association of Machinists for the period of September 9, 2002 through September 9, 2007 and September 30, 2002 through September 30, 2007, respectively.

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The Company's international employees are represented by unions in Brazil, France, Spain, Sweden and the United Kingdom.

### **Environmental Matters**

The Company is committed to compliance with all applicable foreign, federal, state and local environmental laws and regulations. Environmental law is, however, dynamic rather than static. As a result, costs that are unforeseeable at this time, may be incurred when new laws are enacted, and when environmental agencies adopt or revise rules and regulations. In general, the environmental laws that the Company is subject to regulate discharges and emissions of constituents to the air, soil and water, prescribe procedures for the use, reuse, reclamation, recycling and disposal of designated waste materials and impose liability and requirements relating to the cleanup of contamination. In certain instances, state environmental laws may be stricter than their federal counterparts.

The federal Clean Air Act imposes stringent limits on air emissions, establishes a federal permit program (Title V) and provides for civil and criminal enforcement sanctions. In response to these requirements, in the early 1990's the Company switched from solvent-based to water-based inks and varnishes at its converting operations in order to reduce and meet requirements with respect to emissions of volatile organic compounds. Where necessary, the Company's plants have received or submitted an application to the appropriate permitting authority for a Title V permit.

The federal Clean Water Act establishes a system of minimum national effluent standards for each industry, water quality standards for the nation's waterways and a permit program that provides discharge limitations. It also regulates releases and spills of oil and hazardous materials and wastewater and stormwater discharges. The Company's mill in West Monroe, Louisiana is the only one of the Company's facilities that is a direct discharger to a water body and a permit currently covers its discharges to the Ouachita River. The Company's other operations discharge to publicly owned treatment works and are subject to pretreatment requirements and limitations.

The federal Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA") establishes liability for waste generators, current and former site owners and operators and others in connection with releases of hazardous materials. In several instances, the Company has been identified as a Potentially Responsible Party ("PRP") under CERCLA and similar state laws. These actions are not material.

In 1998, the U.S. Environmental Protection Agency adopted regulations (generally referred to as the "cluster rules") that mandated more stringent controls on air and water discharges from United States pulp and paper mills. Over the next three years, the Company anticipates that it will spend approximately \$22 million at its two U.S. mills to comply with these regulations. These costs have not been accrued, but rather are a part of the Company's capital expenditure plan. Most of these costs are anticipated to be incurred in the first two quarters of 2005.

The Company is involved in environmental investigation and remediation projects for certain properties currently or formerly owned or operated by the Company, and at certain waste disposal sites. Some of these projects are being addressed under federal and state statutes, such as CERCLA and analogous state laws. The Company's costs in certain instances cannot be reliably estimated until the remediation process is substantially underway or liability has been addressed. The Company accrues reserves for these contingencies when the liability is probable and

the costs are reasonably estimable. The Company has accrued the following amounts for environmental losses as of December 31, 2002: approximately \$0.5 million for the Line Avenue Site described below, approximately \$0.3 million for the Shoreline Refinery Site described below, and approximately \$0.1 million for general environmental matters. The Company is not aware of any material unaccrued loss that is reasonably estimable where liability is probable. The Company believes that based on current information and regulatory requirements, its accruals for environmental matters are adequate. However, there can be no assurance

that the Company will not incur significant costs in excess of accrued amounts in connection with remediation activities and other environmental matters.

In late 1995, the Louisiana Department of Environmental Quality (the "DEQ") notified the Predecessor of potential liability for the remediation of hazardous substances at a former wood treatment site in Shreveport, Louisiana (known as the Line Avenue Site) that the Predecessor or its predecessors previously operated. In August 2001, the Company entered into an agreement with the DEQ and the landowners to remediate the site. The agreement required the removal of soils containing wood-treating constituents in excess of regulatory standards, consolidation of these soils in a sub-portion of the site, capping of the sub-portion, land use restrictions, future operations and maintenance ("O&M") to ensure the integrity of the cap, long-term monitoring of the groundwater, and a recorded prohibition on the use of on-site groundwater. The Company contracted with a qualified contractor to remediate the site at a cost of approximately \$1.3 million. In addition, each of the O&M and groundwater monitoring costs for the initial five years are expected to be approximately \$0.1 million (no such costs are estimated beyond the initial five-year period). As of December 31, 2002, all of the required soil excavation and consolidation has been completed. The Company expects to complete construction of the cap by July 2003. As of December 31, 2002, the Company has paid its contractor approximately \$0.6 million to remediate the site. The Company has been reimbursed approximately half of these costs from a PRP that has entered into a settlement agreement with the Company.

On July 6, 2000, the Company and the DEQ entered into a Settlement Agreement for remediation of a site in Caddo Parish, Louisiana (known as the Shoreline Refinery Site). The principal contamination at this site was an approximately 5 acre impoundment of oil-based sludge that appeared to originate from an oil refinery that was operated by prior operators. The remedial action contemplated by the Settlement Agreement required the neutralization, stabilization and consolidation of sludges and soils at the site, capping of the consolidated materials, the establishment of a vegetative cover, and five years of post-closure care of the capped area. The Company contracted to complete the remedial action in accordance with the terms of the Settlement Agreement. In a November 26, 2002 letter to the Company, the DEQ stated that all required construction activities were accomplished and that the five-year post-closure care and reporting period would commence. The Company conveyed the property to its contractor on October 22, 2000. Based on the terms of the settlement agreement, the DEQ's November 26, 2002 letter and the fact that the property has been sold to the Company's contractor, the Company does not expect to incur additional costs in connection with this site.

## ITEM 2. PROPERTIES

### Headquarters

The Company's executive offices are located in Atlanta, Georgia where Riverwood currently leases approximately 70,000 square feet of office space.

### Manufacturing Facilities

A listing of the major plants and properties owned, or leased, and operated by the Company is set forth below. The Company's buildings are adequate and suitable for the business of the Company. The Company also leases certain facilities, warehouses and office space throughout the United States and in foreign countries.

| Type of Facility and Location(1) | Floor Space in Square Feet | Principal Products Manufactured or Use of Facility |
|----------------------------------|----------------------------|--|
|----------------------------------|----------------------------|--|

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| Type of Facility and Location(1)  | Floor Space in Square Feet | Principal Products Manufactured or Use of Facility   |
|-----------------------------------|----------------------------|--|
| <b>Paperboard Mills:</b>          |                            |  |
| West Monroe, LA                   | 1,535,000                  | CUK Board; linerboard; corrugating medium; kraft paper   |
| Macon, GA                         | 756,000                    | CUK Board; linerboard  |
| Norrköping, Sweden                | 417,000                    | WLC board  |
| <b>Converting Plants:</b>         |                            |  |
| West Monroe, LA (2 plants)        | 621,000                    | Beverage cartons   |
| Cincinnati, OH                    | 241,800                    | Beverage cartons   |
| Clinton, MS                       | 210,000                    | Beverage cartons   |
| Perry, GA(2)                      | 130,000                    | Beverage cartons   |
| Ft. Atkinson, WI                  | 120,000                    | Beverage cartons   |
| Bristol, Avon, United Kingdom     | 428,000                    | Beverage cartons; cartonboard  |
| Igualada, Barcelona, Spain        | 131,000                    | Beverage cartons; cartonboard  |
| Beauvois en Cambresis, France     | 70,000                     | Cartonboard  |
| Le Pont de Claix, France          | 120,000                    | Cartonboard  |
| Jundiai, Sao Paulo, Brazil        | 95,216                     | Beverage cartons; cartonboard  |
| <b>Packaging Machinery/Other:</b> |                            |  |
| Crosby, MN                        | 188,000                    | Packaging machinery engineering design and manufacturing   |
| Marietta, GA                      | 64,000                     | PDC Research and development; packaging machinery engineering design and carton engineering design |
| Igualada, Barcelona, Spain        | 22,400                     | Packaging machinery engineering design and manufacturing   |
| Kennesaw, GA                      | 62,500                     | Development and small scale manufacturing facility for Z-Flute® product                            |

(1) The Company leases the facilities in Marietta, Georgia (3 facilities; leases expire on January 31, 2007, April 30, 2003 and April 30, 2003); Kennesaw, Georgia (lease expires on June 30, 2006); Clinton, Mississippi (part only; lease renewable annually); Beauvois en Cambresis, France (lease expires on December 31, 2006); Le Pont de Claix, France (lease expires on May 1, 2003); and Igualada, Barcelona, Spain (2 facilities; leases expire on May 1, 2004 and October 18, 2010). Generally, leases are subject to extension or renewal at the option of the parties to the lease agreement. The Company owns all other facilities listed.

(2) The facility located in Perry, Georgia is leased from the Middle Georgia Regional Development Authority in consideration of the issuance of industrial development bonds by such entity.

**ITEM 3. LEGAL PROCEEDINGS**

The Company is a party to a number of lawsuits arising out of the ordinary conduct of its business. While there can be no assurance as to their ultimate outcome, the Company does not believe that these lawsuits will have a material impact on the results of operations, cash flows or financial condition of the Company.

The Company has been a plaintiff in actions filed in the U.S. District Court for the Northern District of Georgia against MeadWestvaco, successor by merger to Mead, and R.A. Jones claiming infringement of the Company's patents for its packaging machines and seeking damages sufficient to compensate for such infringement. The patents in suit were found infringed but invalid by a jury in a trial against R.A. Jones in August 2001. This finding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 was appealed to the Court of Appeals for the Federal Circuit (the "CAFC"). The suit against MeadWestvaco was dismissed by mutual agreement, subject to being refiled, pending the outcome of the appeal of the decision in the case against R.A. Jones. The CAFC vacated the holding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 and remanded to the District Court for determination of proper inventive entity. The finding of infringement was affirmed by the

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CAFC. Further proceedings consistent with the decision of the CAFC follow in the District Court.

### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

During the fourth quarter of 2002, there were no matters submitted to a vote of security holders.

## PART II

### ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

There is no established public trading market for the Class A Common Stock or Class B Common Stock of the Company. The shares of Class A Common Stock and Class B Common Stock were held of record by 51 stockholders and one stockholder, respectively, at December 31, 2002. The Company did not pay any dividends on either class of Common Stock during 2002 or 2001. The Company's debt instruments restrict the ability of the Company to pay dividends. See "Management's Discussion and Analysis of Financial Condition and Results of Operations Financial Condition, Liquidity and Capital Resources Covenant Restrictions."

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### ITEM 6. SELECTED FIVE-YEAR FINANCIAL DATA

The selected consolidated financial data set forth below should be read in conjunction with "Management's Discussion and Analysis of Financial Condition and Results of Operations" and the Consolidated Financial Statements of the Company and Notes thereto included elsewhere in the Form 10-K.

|   | <b>Year Ended<br/>December 31,<br/>2002</b> | <b>Year Ended<br/>December 31,<br/>2001</b> | <b>Year Ended<br/>December 31,<br/>2000</b> | <b>Year Ended<br/>December 31,<br/>1999</b> | <b>Year Ended<br/>December 31,<br/>1998</b> |
|---|---|---|---|---|---|
| <b>(In thousands of dollars)</b>  |   |   |   |   |   |
| <b>OPERATIONS</b>   |   |   |   |   |   |
| Net Sales   | \$ 1,247,314                                | \$ 1,201,613                                | \$ 1,192,362                                | \$ 1,174,665                                | \$ 1,196,221                                |
| Income from Operations (b)(d)(f)  | 140,612                                     | 107,266                                     | 213,554                                     | 115,587                                     | 23,893                                      |
| Income (Loss) before Cumulative Effect<br>of a Change in Accounting Principle<br>(a)(b)(d)(f) | (11,262)                                    | (65,058)                                    | 31,347                                      | (59,547)                                    | (144,089)                                   |
| Net (Loss) Income (a)(b)(d)(e)(f)   | (11,262)                                    | (65,557)                                    | 31,347                                      | (59,547)                                    | (144,089)                                   |
| <b>FINANCIAL POSITION</b>   |   |   |   |   |   |
| (as of period end)  |   |   |   |   |   |
| Total Assets (d)(f)   | \$ 1,957,672                                | \$ 2,001,096                                | \$ 2,094,433                                | \$ 2,343,771                                | \$ 2,405,342                                |
| Long-Term Debt, less current portion (d)  | 1,423,664                                   | 1,523,082                                   | 1,516,881                                   | 1,730,898                                   | 1,680,415                                   |
| Redeemable Common Stock   | 6,951                                       | 8,061                                       | 8,061                                       | 7,202                                       | 6,205                                       |
| Shareholders' Equity (f)  | 125,575                                     | 196,715                                     | 277,038                                     | 260,277                                     | 324,510                                     |
| <b>ADDITIONAL DATA</b>  |   |   |   |   |   |
| Additions to Property, Plant and<br>Equipment (c)   | \$ 56,042                                   | \$ 57,297                                   | \$ 62,062                                   | \$ 66,018                                   | \$ 48,551                                   |
| Research, Development and Engineering<br>Expense  | 5,227                                       | 5,111                                       | 4,554                                       | 4,078                                       | 5,570                                       |

**Notes:**

- (a) Net (Loss) Income for the years ended December 31, 2002, 2001 and 2000 included a Loss on Early Extinguishment of Debt of \$11.5 million, \$8.7 million, and \$2.1 million, respectively (see Note 20 in Notes to Consolidated Financial Statements).

- (b) Net (Loss) Income for the years ended December 31, 2000 and 1998 included a (credit) charge for the global restructuring program, which was focused in the Company's European operations, of \$(2.6) million and of \$25.6 million, respectively.
- (c) Includes amounts invested in packaging machinery and capitalized interest.
- (d) On October 3, 2000, the Company, along with its joint venture partner, completed the sale of the jointly-held subsidiary Igaras for approximately \$510 million, including the assumption of \$112 million of debt. The Company recognized a gain of approximately \$70.9 million in connection with the sale (see Note 6 in Notes to the Consolidated Financial Statements).
- (e) Net Loss for the year ended December 31, 2001 included a charge of \$0.5 million, net of tax, for the cumulative effect of a change in accounting principle for derivatives.
- (f) During the fourth quarter of 2002, the Company changed its method of determining the cost of inventories from the last-in, first-out ("LIFO") method to the first-in, first-out ("FIFO") method. Prior to 2002, the majority of the Company's operations used the LIFO method of valuing inventory. The Company has concluded that the FIFO method will result in a better measurement of current inventory costs with revenues because the Company's operations have realized and expect to continue to realize cost reductions in its manufacturing operations. The Company applied this change by retroactively restating its financial statements as required by Accounting Principles Board Opinion No. 20, "Accounting Changes," which resulted in an increase to the accumulated

deficit as of January 1, 1998 of approximately \$6.8 million (see Note 27 in Notes to the Consolidated Financial Statements).

## ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### Overview

Riverwood Holding, its wholly-owned subsidiary RIC Holding and the corporation formerly named CDRO Acquisition Corporation were organized to acquire the Company's predecessor, the corporation formerly named Riverwood International Corporation. Riverwood Holding, RIC Holding and CDRO Acquisition Corporation were incorporated in 1995 under the laws of the State of Delaware. On March 27, 1996, Riverwood Holding, through its wholly-owned subsidiaries, acquired all of the outstanding shares of common stock of the corporation formerly named Riverwood International Corporation, which the Company refers to as RIC. On such date, CDRO Acquisition Corporation was merged into RIC (the "Merger"). RIC, as the surviving corporation in the merger, became a wholly-owned subsidiary of RIC Holding. On March 28, 1996, RIC transferred substantially all of its properties and assets to the corporation formerly named Riverwood International USA, Inc., other than the capital stock of Riverwood International USA, Inc., and RIC was merged into RIC Holding. Thereupon, Riverwood International USA, Inc. was renamed Riverwood International Corporation.

In connection with the Merger, the Company entered into a credit agreement that provided for senior secured credit facilities consisting of a term loan facility and a \$400 million revolving credit facility. Such credit agreement, term loan facility and revolving facility, as in effect prior to the August 10, 2001 amendment and restatement discussed below, are referred to herein as the "Prior Credit Agreement", the "Prior Term Loan Facility" and the "Prior Revolving Facility", respectively. In addition, Riverwood International Machinery, Inc., a wholly-owned subsidiary of Riverwood, entered into a credit agreement providing for a \$140 million secured revolving credit facility (the "Machinery Facility") for the purpose of financing or refinancing packaging machinery. In connection with the Merger, the Company also completed an offering of \$250 million aggregate principal amount of 10<sup>1</sup>/<sub>4</sub>% Senior Notes due 2006 (the "1996 Senior Notes") and \$400 million aggregate principal amount of 10<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2008 (the "1996 Senior Subordinated Notes" and together with the 1996 Senior Notes, the "1996 Notes").

On July 28, 1997, the Company completed an offering of \$250 million principal amount of 10<sup>5</sup>/<sub>8</sub>% Senior Notes due 2007 (the "Initial Notes"). The net proceeds of this offering were applied to prepay certain revolving credit borrowings under the Prior Revolving Facility (without any commitment reduction) and to refinance certain tranche A term loans and other borrowings under the Prior Credit Agreement. A registration statement under the Securities Act of 1933, as amended, registering senior notes of the Company identical in all material respects to the Initial Notes (the "Exchange Notes") offered in exchange for the Initial Notes became effective October 1, 1997. On November 3, 1997, the Company completed its exchange offer of the Initial Notes for the Exchange Notes. The Initial Notes and the Exchange Notes are referred to herein as the

1997 Notes.

In connection with the sale of Igaras on October 3, 2000, the Company entered into Amendment No. 5 dated September 12, 2000, effective October 3, 2000, to the Prior Credit Agreement. Pursuant to the amendment, the Company applied \$145 million of the sale proceeds to term loan maturities under the Prior Term Loan Facility. The Company recognized a loss on the early extinguishment of debt of approximately \$2.1 million, net of tax of nil, in the fourth quarter of 2000. The Company applied the remaining portion of the proceeds (approximately \$48 million) to the Prior Revolving Facility (without any commitment reduction). In connection with Amendment No. 5, the Company canceled its Machinery Facility.

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On June 21, 2001, the Company completed an offering of \$250 million principal amount of 10<sup>5</sup>/<sub>8</sub>% Senior Notes due 2007 (the "Initial 2001 Notes"). The Initial 2001 Notes were sold at a price of 103% of par. The proceeds from this offering of approximately \$251.5 million, net of approximately \$6 million of transaction fees and expenses, were applied to prepay a portion of the outstanding borrowings under the Prior Term Loan Facility. During the second quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$2.8 million related to the write-off of the applicable portion of deferred debt issuance costs on the term loans. In connection with this offering, on June 6, 2001, the Company entered into Amendment No. 6 to the Prior Credit Agreement. The amendment modified certain financial and other covenants, including minimum Credit Agreement EBITDA requirements, in the Prior Credit Agreement to reflect recent financial results and market and operating conditions. A registration statement under the Securities Act registering senior notes of the Company identical in all material respects to the Initial 2001 Notes (the "Exchange 2001 Notes") offered in exchange for the Initial 2001 Notes became effective on August 27, 2001. On October 5, 2001, the Company completed its exchange offer of the Initial 2001 Notes for the Exchange 2001 Notes. The Initial 2001 Notes and the Exchange 2001 Notes are referred to herein as the 2001 Notes.

On August 10, 2001, the Company entered into an amendment and restatement of the Prior Credit Agreement (the "Senior Secured Credit Agreement") with certain lenders providing for senior secured credit facilities with aggregate commitments not to exceed \$635 million (together with the 2002 Term Loan Facility referred to below, the "Facilities"), including a \$335 million term loan facility (the "2001 Term Loan Facility") and a \$300 million revolving credit facility (the "Revolving Facility"). The proceeds of the initial borrowings under the Facilities of approximately \$386 million, including \$51 million under the revolving facility, were applied to repay in full the outstanding borrowings under the Prior Term Loan Facility and the Prior Revolving Facility and to pay approximately \$12 million of the \$14 million of fees and expenses incurred in connection with the amendment and restatement of the Prior Credit Agreement. During the third quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$6.0 million related to the write-off of the applicable remaining deferred debt issuance costs on the Prior Term Loan Facility and the Prior Revolving Facility.

In April 2002, the Company entered into an amendment of the Senior Secured Credit Agreement which provided for a new, tranche B, term loan facility of \$250 million ("2002 Term Loan Facility"). The 2002 Term Loan Facility was drawn on April 23, 2002 and the proceeds, together with borrowings under the Revolving Facility of approximately \$12.0 million, were used to redeem the 1996 Senior Notes which occurred on May 23, 2002 and to pay related fees, costs and expenses. In the second quarter of 2002, the Company recorded a non-cash charge to earnings of approximately \$3.0 million related to the write-off of the remaining deferred debt issuance costs on the 1996 Senior Notes and a charge of approximately \$8.6 million related to the call premium paid upon redemption of the 1996 Senior Notes.

On May 3, 2002, Holding filed a Form S-1 registration statement with the Securities and Exchange Commission for the registration under the Securities Act of 1933 of \$350 million of its common stock in a proposed initial public offering. As of December 31, 2002, the Company had deferred approximately \$1.9 million of costs associated with this proposed transaction. On March 27, 2003, Holding filed with the SEC an application to withdraw the registration statement. As a result, the Company will record an approximate \$1.9 million charge in the first quarter of 2003.

On March 25, 2003, Holding, Riverwood Acquisition Sub LLC, a Delaware limited liability company and a wholly-owned subsidiary of Holding ("Merger Sub") and Graphic Packaging International Corporation, a Colorado corporation ("Graphic") entered into an Agreement and Plan of Merger (the "2003 Merger Agreement"). Pursuant to the 2003 Merger Agreement and other related transaction documents, Graphic will merge with and into Merger Sub (the "2003 Merger"). Prior to consummation of the 2003 Merger, Holding will effect a stock split. In connection with the 2003 Merger, the shareholders of Graphic will receive one share of Holding common stock and associated

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Holding shareholder rights for each share of Graphic common stock and associated Graphic shareholder rights they own immediately prior to the 2003 Merger. Upon completion of the transaction, holders of Holding common stock will own 57.5% and holders of Graphic common stock will own 42.5% of the common stock of Holding, each calculated on a fully diluted basis. The 2003 Merger Agreement has been approved by the respective Boards of Directors of Holding and Graphic. Consummation of the 2003 Merger is subject to customary closing conditions, including approval by Graphic's shareholders and regulatory approvals.

In connection with the execution of the 2003 Merger Agreement, Holding and certain major shareholders of Graphic entered into a Voting Agreement dated March 25, 2003 (the "Voting Agreement") pursuant to which such shareholders agreed to vote for the 2003 Merger and against any other transaction involving Graphic. In addition, pursuant to the Voting Agreement and as a condition to the effectiveness of the 2003 Merger, the holder of Graphic's 10% Series B Convertible Preferred Stock (the "Preferred Stock") has agreed to convert all of the outstanding shares of the Preferred Stock into Graphic common stock in exchange for a payment of the present value of future dividends on the Preferred Stock that would have been payable by Graphic from the effective time of the 2003 Merger until the Preferred Stock could have been redeemed by Graphic.

### General

The Company reports its results in two business segments: Coated Board (relating to the Company's coated unbleached kraft paperboard ("CUK Board") used in its beverage multiple packaging and consumer products packaging businesses) and Containerboard. The Coated Board business segment includes (1) the production and sale of CUK Board for cartons from the Company's West Monroe, Louisiana and Macon, Georgia mills and white lined chip board ("WLC") from its paper mill in Norrköping, Sweden; (2) carton converting plants in the United States, Europe and Brazil; and (3) the design, manufacture and installation of packaging machinery related to the assembly of cartons for beverage and non-beverage consumer products applications. The Containerboard business segment includes the production and sale of linerboard, corrugating medium and kraft paper from paperboard mills in the United States. The Company intends to stop producing linerboard as it continues to shift production capacity to higher margin CUK Board.

The table below sets forth EBITDA as defined in the Company's Senior Secured Credit Agreement, which we refer to as "Credit Agreement EBITDA". Credit Agreement EBITDA as presented below is a financial measure that is used in the Company's Senior Secured Credit Agreement. Credit Agreement EBITDA is not a defined term under accounting principles generally accepted in the United States and should not be considered as an alternative to income from operations or net income as a measure of operating results or cash flows as a measure of liquidity. Credit Agreement EBITDA differs from the term "EBITDA" (earnings before interest expense, income tax expense, and depreciation and amortization) as it is commonly used. In addition to adjusting net income to exclude interest expense, income tax expense, and depreciation and amortization, Credit Agreement EBITDA also adjusts net income by excluding certain other items and expenses, as specified below. The Company's Senior Secured Credit Agreement requires it to comply with a specified debt to Credit Agreement EBITDA leverage ratio and a specified consolidated Credit Agreement EBITDA to interest expense ratio for specified periods. The specific ratios are set out under "Financial Condition, Liquidity and Capital Resources" below.

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Borrowings under the Senior Secured Credit Agreement are a key source of the Company's liquidity. The Company's ability to borrow under the Senior Secured Credit Agreement is dependent on, among other things, its compliance with the financial ratio covenants referred to in the preceding paragraph. Failure to comply with these financial ratio covenants would result in a violation of the Senior Secured Credit Agreement and, absent a waiver or amendment from the lenders under such agreement, permit the acceleration of all outstanding borrowings under the Senior Secured Credit Agreement.

The calculation of Credit Agreement EBITDA for the periods indicated is set forth below.

### In thousands of Dollars

| <b>For the Year Ended December 31, 2002</b> |             |
|---|-------------|
| Net (Loss) Income                           | \$ (11,262) |
| Income Tax Expense (Benefit)                | (4,664)     |
| Interest Expense, Net                       | 146,057     |
| Depreciation and Amortization               | 133,840     |
| Equity in Net Earnings of Affiliates        | (1,028)     |
| Other non-cash charges(A)                   | 12,656      |
| Dividends from equity investments           | 612         |
| Loss on early extinguishment of debt        | 11,509      |
| Credit Agreement EBITDA(B)                  | \$ 287,720  |

In thousands of Dollars

**For the Year Ended December 31, 2001**

|   |             |
|---|-------------|
| Net (Loss) Income                           | \$ (65,557) |
| Income Tax Expense (Benefit)                | 6,627       |
| Interest Expense, Net                       | 157,966     |
| Depreciation and Amortization               | 137,143     |
| Equity in Net Earnings of Affiliates        | (993)       |
| Other non-cash charges(A)                   | 18,886      |
| Dividends from equity investments           | 710         |
| Loss on early extinguishment of debt        | 8,724       |
| Cumulative effect of a change in accounting | 499         |

|                            |            |
|----------------------------|------------|
| Credit Agreement EBITDA(B) | \$ 264,005 |
|----------------------------|------------|

**For the Year Ended December 31, 2000**

|                                      |           |
|--------------------------------------|-----------|
| Net (Loss) Income                    | \$ 31,347 |
| Income Tax Expense (Benefit)         | 3,009     |
| Interest Expense, Net                | 180,437   |
| Depreciation and Amortization        | 143,541   |
| Equity in Net Earnings of Affiliates | (3,356)   |
| Other non-cash charges(A)            | (62,144)  |
| Dividends from equity investments    | 5,083     |
| Loss on early extinguishment of debt | 2,117     |

|                            |            |
|----------------------------|------------|
| Credit Agreement EBITDA(B) | \$ 300,034 |
|----------------------------|------------|

**Notes:**

- (A) Other non-cash charges include non-cash charges for pension, postretirement and postemployment benefits, and amortization of premiums on hedging contracts deducted in determining net income.
- (B) Credit Agreement EBITDA is calculated in accordance with the definitions contained in the Company's Senior Secured Credit Agreement. Credit Agreement EBITDA is defined as

consolidated net income (exclusive of non-cash charges resulting from purchase accounting during the periods subsequent to the March 1996 merger) before consolidated interest expense, consolidated income taxes, consolidated depreciation and amortization, and other non-cash charges deducted in determining consolidated net income, extraordinary items and the cumulative effect of accounting changes and earnings of, but including dividends from, non-controlled affiliates.

**Business Trends and Initiatives**

The Company's net sales, income from operations and cash flow from operations are influenced by sales volume and selling prices for its products and raw material and energy costs, and are affected by a number of significant business, economic and competitive factors. Many of these factors are not within the Company's control. Historically, in the Coated Board business segment, the Company has experienced stable pricing for its integrated beverage carton products, and moderate cyclical pricing for its cartonboard, which historically has been principally sold in the open market. The Company's cartonboard sales are affected by competition from competitors' CUK Board and other substrates solid bleached sulfate ("SBS"), recycled clay coated news ("CCN") and, internationally, WLC as well as by general market conditions.



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In the Containerboard business segment, conditions in the cyclical worldwide commodity paperboard markets have a substantial impact on the Company's Containerboard sales. During 2002, the Company elected to take 32 days, or approximately 18,000 tons, of linerboard, CUK Board and medium market related downtime at its U.S. mills that resulted in approximately \$3.7 million of under-absorbed fixed costs. The Company expects to take 14 days, or approximately 5,000 tons, of medium market related downtime during 2003 on its medium machine, but the amount of downtime could change depending upon market conditions. The downtime results from a number of factors, but principally a weak containerboard market and production above planned rates. As a result of expected downtime during 2003, the Company estimates the impact on earnings at its U.S. mills to be approximately \$1.0 million related to the under-absorption of fixed costs.

Energy, including natural gas, fuel oil and electricity, represents a significant portion of the Company's manufacturing costs. During 2002, the Company's financial results were not negatively affected by energy costs when compared to 2001. Until the latter part of 2000, the Company's results had not been significantly affected by the volatility of energy costs. The Company entered into fixed price natural gas contracts designed to mitigate the impact of future cost increases for its natural gas requirements at its two U.S. mills through and including October 2003, and will continue to evaluate its hedge position.

In the fourth quarter of 2002, the Company was notified by Coca-Cola Enterprises ("CCE") that CCE will not renew its supply contract with the Company. Under this contract, which expires on March 31, 2003, the Company supplies to CCE beverage cartons made from the Company's CUK Board, packaging machines and related services. The Company's supply contracts with its independent Coca-Cola bottling company customers are not subject to CCE's non-renewal notification. CCE's action did not impact the Company's 2002 results of operations. The impact on the Company's 2003 results of operations will depend, in part, on the extent to which the Company supplies beverage cartons to CCE during a phase-out period in 2003 after the current supply contract expires, which the Company continues to discuss with CCE. The Company continues to explore opportunities to replace the volumes that it will lose as a result of CCE's decision by seeking to increase sales to existing and new customers and to develop new applications for its CUK Board. The Company continues to evaluate the impact of these developments and the recent increase in beverage market competitiveness on its future pricing for its beverage packaging products. The Company can provide no assurances that it will be able to replace all or any portion of the volumes it had expected to supply to CCE in 2003 and future periods or that it will be able to maintain current pricing levels on its beverage packaging products. If the Company cannot replace such volumes, the Company estimates that its volumes will be negatively

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impacted by approximately 17,000 tons in 2003 and 36,000 tons in 2004 and thereafter. In 2002, the CCE business represented approximately 5% of the Company's consolidated net sales.

The Company is pursuing a number of long-term initiatives designed to improve productivity and profitability. The Company realigned its business into commercially-focused operating units, implemented a global restructuring program, implemented a number of cost saving measures and effected several management changes. The Company is continuing to implement a global Total Quality Systems ("TQS") initiative which uses statistical process control to help design and manage all types of activities including production and maintenance.

In addition, the Company is continuing to implement a strategy focused on the expansion into the high-growth segments of the consumer products packaging market. The Company is targeting segments of the non-beverage consumer products packaging market where it intends to capitalize on its expertise in beverage multiple packaging.

The Company expects capital expenditures will range from \$110 million to \$120 million in 2003 as the Company invests to improve its process capabilities, in packaging machinery, and to comply with environmental cluster rules. See " Environmental and Legal Matters." The Company is accelerating certain capital driven cost reduction projects that will deliver benefits in 2004 and 2005. The Company continues to evaluate its current operations and assets with a view to rationalizing its operations and improving profitability, in particular with respect to its international converting assets and strategy. Finally, the Company is continuing to focus on reducing working capital and increasing liquidity.

Packaging machinery placements during 2002 increased approximately 27% when compared to 2001 as a result of a 16% increase in packaging machinery orders in 2001 when compared to 2000. The Company expects packaging machinery placements for 2003 to be comparable to 2002. The Company has been and will continue to be selective in future packaging machinery placements to ensure appropriate returns.

### Outlook

The Company expects that its 2003 full year income from operations will be comparable to its 2002 income from operations, although no assurance can be given in this regard. The achievement of this expectation is dependent upon (among other things) a number of profit improvement initiatives, including increasing worldwide beverage and North American consumer products sales volumes above 2002 levels,

improving U.S. mill throughput, continued cost savings from other actions taken to date and stable pricing for the Company's products. In 2003, the Company expects sales volume increases in its worldwide beverage markets, and continued growth in its North American consumer products markets. The Company expects containerboard sales and margins to be negatively affected in 2003 due to the negative market pressures on containerboard pricing and sales volumes. The Company believes that energy costs will continue to negatively impact its results for 2003.

### Critical Accounting Policies

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires the Company to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. These estimates and assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results could differ from these estimates under different assumptions or conditions.

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The Company believes the following accounting policies are the most critical since these policies require significant judgment or involve complex estimations that are important to the portrayal of the Company's financial conditions and operating results:

The Company receives revenue from the sales of manufactured products, the leasing of packaging machinery, and the servicing of packaging machinery. The Company recognizes sales revenue when the following criteria are met: persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, the Company's price to the buyer is fixed and determinable, and collectibility is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership. The timing of revenue recognition is largely dependent on shipping terms. Revenue is recorded at the time of shipment for terms designated at free on board, or f.o.b., shipping point. For sales transactions designated f.o.b. destination, revenue is recorded when the product is delivered to the customer's delivery site. The Company recognizes revenues on its annual and multi-year carton supply contracts as the shipment occurs in accordance with the shipping terms discussed above.

Payments from packaging machinery use agreements are recognized on a straight-line basis over the term of the agreements. Service revenue on packaging machinery is recorded at the time of service.

Discounts and allowances are comprised of trade allowances, cash discounts and sales returns. Cash discounts and sales returns are estimated using historical experience. Trade allowances are based on the estimated obligations and historical experience. Rebates are determined based on the quantity purchased and are recorded at the time of sale.

The Company's inventories are stated at the lower of cost or market with cost determined principally by the first-in, first-out ("FIFO") basis (see Note 27 in Notes to the Consolidated Financial Statements). Average cost basis is used to determine the cost of supplies inventories. Raw materials and consumables used in the production process such as wood chips and chemicals are valued at purchase cost on a FIFO basis upon receipt. Work in progress and finished goods inventories are valued at the cost of raw material consumed plus direct manufacturing costs (such as labor, utilities and supplies) as incurred and a proportion of manufacturing overhead. Inventories are stated net of an allowance for slow-moving and obsolete inventory, which is based on estimates. If the condition of the inventories or the state of the Company's business were to deteriorate, additional allowances may be required which would reduce income.

The Company reviews long-lived assets, including goodwill and certain identifiable intangibles for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable. Upon determination that the carrying value of the assets is impaired, the Company would record an impairment charge or loss.

The Company faces uncertainties relating to pending litigation and environmental investigation and remediation obligations. The Company records accruals for such items based on estimates developed in consultation with legal counsel and environmental consultants at the time when the liability is probable and the costs are reasonably estimated. While there can be no assurance as to the ultimate outcome of any current lawsuits, claims or investigations relating to such uncertainties, the Company does not believe that such uncertainties will have a material adverse impact on the results of operations, cash flows or financial condition of the Company. However, future uncertainties may have a material adverse impact on the results of

operations, cash flows or financial condition of the Company.

The Company sponsors defined benefit plans, or the plans, for eligible employees and retirees. The impact of the plans on the Consolidated Financial Statements as of December 31, 2002 and

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December 31, 2001 and for each of the three years in the period ended December 31, 2002 is presented in note 16 to the Company's consolidated financial statements. The effect of the plans on its Consolidated Financial Statements is subject to many assumptions. The Company believes that the most critical assumptions are (1) the discount rate; (2) the rate of increase in future compensation levels; and (3) the expected long-term rate of return on plan assets. The projected unit credit cost method is used for valuation purposes.

The Company determines its discount rate on its measurement date primarily by reference to annualized rates earned on high quality fixed income investments and yield-to-maturity analysis specific to its estimated future benefit payments. The lowering of the Company's discount rate by 1.0% would have increased its fiscal year 2002 pension expense by approximately \$1.5 million. The Company decreased its discount rate from 7.5% in 2002 to 6.5% in 2003.

The Company's rate of increase in future compensation levels is based primarily on labor contracts currently in effect with its employees under collective bargaining agreements and expected future pay rate increases for its other employees. Increasing its rate of increase in future compensation levels by 1.0% would have increased its fiscal year 2002 pension expense by approximately \$0.5 million. The Company does not expect to change the rate of increase in future compensation levels from the 4.5% rate in 2002 during 2003.

The expected long-term rate of return on its plan assets is based primarily on plan-specific asset/liability investment studies performed by outside consultants and recent and historical returns on its plans' assets. The lowering of its expected long-term rate of return by 1.0% would have increased its fiscal year 2002 pension expense by approximately \$2.2 million. The Company expects that it will decrease the expected long-term rate of return from 8.5% in 2002 to approximately 8.0% in 2003.

Non-cash pension expense recorded by the Company for the twelve month period ended December 31, 2002 was approximately \$4.0 million; no cash contributions were made to the plans by the Company during the twelve month period ended December 31, 2002.

Recent declines in the equity markets have caused the market value of the plan assets to decrease. As a result, a minimum pension liability adjustment of \$71.3 million was recorded in 2002 as a reduction of shareholders' equity (see Note 16 in Notes to the Consolidated Financial Statements).

## 2002 COMPARED WITH 2001 RESULTS OF OPERATIONS

The following discussion of the Company's results of operations is based upon the years ended December 31, 2002 and 2001. Effective January 1, 2003, the Company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002" and all prior years have been reclassified to give effect to this statement. See "Recent Accounting Pronouncements." In the fourth quarter of 2002, the Company changed its method of valuing inventories from the LIFO method to the FIFO method and all prior years have

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been restated to give effect to that change (see Note 27 in Notes to the Consolidated Financial Statements).

| Year Ended<br>December 31,<br>2002 | Increase<br>(Decrease)<br>From Prior<br>Period | Year Ended<br>December 31,<br>2001 |
|------------------------------------|--|------------------------------------|
|------------------------------------|--|------------------------------------|

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(In thousands of dollars)

|   |    |           |                   |
|---|----|-----------|-------------------|
| <b>Net Sales (Segment Data):</b>              |    |           |                   |
| Coated Board                                  | \$ | 1,165,702 | 5.2% \$ 1,107,937 |
| Containerboard                                |    | 81,612    | (12.9) 93,676     |
| <hr/>   |    |           |                   |
| Net Sales                                     |    | 1,247,314 | 3.8 1,201,613     |
| Cost of Sales                                 |    | 984,771   | 3.2 953,901       |
| <hr/>   |    |           |                   |
| Gross Profit                                  |    | 262,543   | 6.0 247,712       |
| Selling, General and Administrative           |    | 117,335   | 0.7 116,510       |
| Research, Development and Engineering         |    | 5,227     | 2.3 5,111         |
| Other (Income) Expense, Net                   |    | (631)     | (100.0) 18,825    |
| <hr/>   |    |           |                   |
| Income from Operations                        | \$ | 140,612   | 31.1% \$ 107,266  |
| <hr/>   |    |           |                   |
| <b>Income from Operations (Segment Data):</b> |    |           |                   |
| Coated Board                                  | \$ | 186,108   | 25.8% \$ 147,958  |
| Containerboard                                |    | (23,989)  | (58.0) (15,180)   |
| Corporate and Eliminations                    |    | (21,507)  | 15.7 (25,512)     |
| <hr/>   |    |           |                   |
| Income from Operations                        | \$ | 140,612   | 31.1% \$ 107,266  |
| <hr/>   |    |           |                   |
| <b>Other Financial Data:</b>                  |    |           |                   |
| <b>Net Sales:</b>                             |    |           |                   |
| Carrierboard                                  | \$ | 818,797   | 5.0% \$ 779,509   |
| Cartonboard                                   |    | 234,357   | 6.7 219,542       |
| White lined chip board                        |    | 80,579    | 9.9 73,336        |
| Containerboard                                |    | 81,612    | (12.9) 93,676     |
| Other(A)                                      |    | 31,969    | (10.1) 35,550     |

**Note:**

(A) Other primarily represents revenue recognized from packaging machinery service and use agreements and sales of certain by-products.

**Paperboard Shipments**

The following represents shipments of Coated Board and Containerboard to outside customers. Shipments of Coated Board represent sales to customers of beverage carrierboard and folding cartonboard. Shipments of White Lined Chip Board represent sales to customers of WLC produced at the Swedish Mill. Shipments of Containerboard represent sales to customers of linerboard, corrugating

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medium, kraft paper and various other items. Other primarily represents shipments of certain by-products. Total shipments for the years ended December 31, 2002 and 2001 were as follows:

| (In thousands of tons) | 2002  | Increase<br>(Decrease)<br>From Prior<br>Period | 2001  |
|------------------------|-------|--|-------|
| <hr/>                  | <hr/> |  | <hr/> |

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|                        |                |             |                |
|------------------------|----------------|-------------|----------------|
| <b>Coated Board</b>    |                |             |                |
| Carrierboard           | 671.5          | 5.6%        | 636.1          |
| Cartonboard            | 363.0          | 4.3         | 348.0          |
| White Lined Chip Board | 156.9          | 4.3         | 150.4          |
| Containerboard         | 235.3          | (7.8)       | 255.3          |
| Other                  | 22.4           | (4.7)       | 23.5           |
|                        | <u>1,449.1</u> | <u>2.5%</u> | <u>1,413.3</u> |

**Net Sales**

As a result of the factors described below, the Company's Net Sales in 2002 increased by \$45.7 million, or 3.8%, compared with 2001. Net Sales in the Coated Board business segment increased by \$57.8 million in 2002, or 5.2%, to \$1,165.7 million from \$1,107.9 million in 2001, due primarily to higher sales volume in North American beverage carton markets resulting, in large part, from increased volumes under a multi-year agreement with a beer producer customer and, to a lesser extent, higher sales volumes in worldwide consumer products markets resulting principally from the Company's increased efforts designed to generate growth in the consumer packaged goods sector and success in expanding the application of the Company's products into frozen food packaging, and higher sales volumes in international beverage from market share gains. Net Sales in the Containerboard business segment decreased \$12.1 million, or 12.9%, to \$81.6 million in 2002 from \$93.7 million in 2001, due principally to lower linerboard volumes resulting from the continued shift from linerboard production to value-added coated board production and lower containerboard pricing as a result of weak market conditions.

**Gross Profit**

As a result of the factors discussed below, the Company's Gross Profit for 2002 increased by \$14.8 million, or 6.0%, to \$262.5 million from \$247.7 million in 2001. The Company's gross profit margin increased to 21.0% in 2002 from 20.6% in 2001.

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The following table displays the gross profit for each of the Company's segments:

|                       | <u>Year Ended<br/>December 31, 2002</u> | <u>Increase<br/>(Decrease)<br/>From Prior<br/>Period</u> | <u>Year Ended<br/>December 31, 2001</u> |
|-----------------------|---|--|---|
| <b>Coated Board</b>   |   |  |   |
| Net Sales             | \$ 1,165,702                            | 5.2 %  | \$ 1,107,937                            |
| Cost of Sales         | 883,565                                 | 4.0  | 849,753                                 |
| Gross Profit          | <u>\$ 282,137</u>                       | <u>9.3 %</u>   | <u>\$ 258,184</u>                       |
| <b>Containerboard</b> |   |  |   |
| Net Sales             | \$ 81,612                               | (12.9)%  | \$ 93,676                               |
| Cost of Sales         | 101,153                                 | (3.9)  | 105,218                                 |
| Gross Profit          | <u>\$ (19,541)</u>                      | <u>(69.3)%</u>   | <u>\$ (11,542)</u>                      |
| <b>Corporate</b>      |   |  |   |
| Net Sales             | \$                                      | 0.0 %  | \$                                      |
| Cost of Sales         | 53                                      | NM   | (1,070)                                 |

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|              | Year Ended<br>December 31, 2002 | Increase<br>(Decrease)<br>From Prior<br>Period | Year Ended<br>December 31, 2001 |
|--------------|---------------------------------|--|---------------------------------|
|              |                                 |  |                                 |
| Gross Profit | \$ (53)                         | NM   | \$ 1,070                        |
|              |                                 |  |                                 |

Gross Profit in the Coated Board business segment increased by \$24.0 million, or 9.3%, to \$282.1 million in 2002 from \$258.2 million in 2001, while its gross profit margin increased to 24.2% in 2002 from 23.3% in 2001. The increase in Coated Board Gross Profit was due primarily to worldwide cost reductions as a result of savings gained from the Company's TQS initiative, higher Net Sales as a result of the factors discussed above and lower depreciation expense. Gross Profit in the Containerboard business segment decreased by \$8.0 million to a loss of \$19.5 million in 2002 from a loss of \$11.5 million in 2001, while its gross profit margin decreased to (23.9)% in 2002 from (12.3)% in 2001. The decrease in Containerboard Gross Profit resulted principally from lower containerboard pricing as a result of weak market conditions. Gross Profit in corporate decreased by \$1.2 million to a loss of \$0.1 million in 2002 from a profit of \$1.1 million in 2001. The decrease in corporate Gross Profit was due primarily to a purchase accounting depreciation adjustment recorded in 2001 that was not allocated to the Company's business segments.

### Selling, General and Administrative

Selling, General and Administrative expenses increased by \$0.8 million, or 0.7%, to \$117.3 million in 2002 from \$116.5 million in 2001, due primarily to higher incentive expenses and pension costs as a result of the decline in market values of the Company's pension assets due to unfavorable market conditions, somewhat offset by lower warehousing and rent expenses. As a percentage of Net Sales, Selling, General and Administrative expenses decreased from 9.7% in 2001 to 9.4% in 2002.

### Research, Development and Engineering

Research, Development and Engineering expenses increased by \$0.1 million, or 2.3%, to \$5.2 million in 2002 from \$5.1 million in 2001.

### Other (Income) Expense, Net

Other (Income) Expense, Net, was \$(0.6) million in 2002 as compared to \$18.8 million in 2001. This change was primarily due to the cessation of goodwill amortization and a non-cash pension adjustment recorded in 2002 as well as certain charges recorded in 2001 relating to non-cash long-lived manufacturing asset retirement charges of approximately \$3.9 million and a litigation charge of approximately \$2.2 million to settle miscellaneous tort and workers compensation cases.

### Income from Operations

Primarily as a result of the factors discussed above, the Company's Income from Operations in 2002 increased by \$33.3 million, or 31.1%, to \$140.6 million from \$107.3 million in 2001. The Company's operating margin increased to 11.3% in 2002 from 8.9% in 2001. Income from Operations in the Coated Board business segment increased by \$38.2 million, or 25.8%, to \$186.1 million in 2002 from \$148.0 million in 2001, while the operating margin increased to 16.0% in 2002 from 13.4% in 2001, primarily as a result of the factors described above. Income from Operations in the Containerboard business segment decreased \$8.8 million to a loss of \$24.0 million in 2002 from a loss of \$15.2 million in 2001, while the operating margin decreased to (29.4)% in 2002 from (16.2)% in 2001, primarily as a result of the factors described above.

### Fluctuations in U.S. Currency Exchange Rates

The weakening of the U.S. dollar currency exchange rates as compared to the euro and other European currencies had a modest impact on Net Sales, Gross Profit, Income from Operations, and operating expenses during 2002. However, the impact was somewhat offset by the strengthening of the U.S. dollar against the Japanese yen.

### LOSS ON EARLY EXTINGUISHMENT OF DEBT, INTEREST INCOME, INTEREST EXPENSE, INCOME TAX (BENEFIT) EXPENSE, AND CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE.

### Loss on Early Extinguishment of Debt

On April 23, 2002, the Company borrowed \$250 million pursuant to an amendment to its Senior Secured Credit Agreement. The proceeds were applied to redeem in full the 1996 Senior Notes. In addition, the Company borrowed \$12 million under its Revolving Facility to pay fees, costs and expenses related to the refinancing transaction. In the second quarter of 2002, the Company recorded a non-cash charge to earnings of approximately \$3.0 million, related to the write-off of remaining debt issuance costs on the 1996 Senior Notes and a charge of approximately \$8.6 million, related to the call premium paid upon redemption of the 1996 Senior Notes.

On August 10, 2001, the Company entered into the Senior Secured Credit Agreement. The proceeds of the initial borrowings under the Facilities of approximately \$386 million, including \$51 million in revolving credit borrowings, were applied to repay in full the outstanding borrowings under the Prior Term Loan Facility and the Prior Revolving Facility and to pay approximately \$12 million of the \$14 million of fees and expenses incurred in connection with the amendment and restatement of the Prior Credit Agreement. During the third quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$6.0 million related to the write-off of the applicable remaining deferred debt issuance costs on the Prior Term Loan Facility and the Prior Revolving Facility.

On June 21, 2001, the Company completed an offering of \$250 million principal amount of the 2001 Notes, bearing interest at 10<sup>5</sup>/<sub>8</sub>% annually. The net proceeds of this offering were applied to prepay a portion of the Term Loan Facility resulting in a non-cash charge to earnings of approximately \$2.8 million related to the write-off of the applicable portion of deferred debt issuance costs on the term loans.

### Interest Income

Interest Income increased by \$0.4 million to \$1.3 million in 2002 from \$0.9 million in 2001 due primarily to interest earned on the temporary investment of the proceeds associated with the 2002 Term Loan Facility pursuant to a 30-day call notice period required under the indenture governing the 1996 Senior Notes.

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### Interest Expense

Interest Expense decreased by \$11.5 million to \$147.4 million in 2002 from \$158.9 million in 2001 due primarily to lower average interest rates as a result of market interest rates as well as the second quarter 2002 refinancing, somewhat offset by the additional interest expense incurred on the 1996 Senior Notes during the 30-day call notice period required under such indenture.

### Income Tax (Benefit) Expense

During 2002, the Company recognized an income tax benefit of \$(4.7) million on a (Loss) before Income Taxes and Equity in Net Earnings of Affiliates of \$(17.0) million. During 2001, the Company recognized an income tax expense of \$6.6 million on a (Loss) before Income Taxes and Equity in Net Earnings of Affiliates of \$(59.4) million. The income tax benefit in 2002 was primarily due to reductions of valuation allowances related to the Company's U.K. and German operations, somewhat offset by the income tax expense on the international operating income (see Note 19 in Notes to the Consolidated Financial Statements). The income tax expense in 2001 was due primarily to international operating income. These income tax expenses differed from the statutory federal income tax rate primarily because of valuation allowances established on net operating loss carryforward tax assets in the U.S. and certain international locations where the realization of such benefits is not more likely than not.

### Cumulative Effect of a Change in Accounting Principle

On January 1, 2001, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 133, *Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities Deferral of the Effective Date of FASB Statement No. 133, and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities* ("SFAS No. 133"), which requires all derivative instruments to be measured at fair value and recognized on the balance sheet as either assets or liabilities. In addition, all derivative instruments used in hedging relationships must be designated, reassessed and documented pursuant to the provisions of SFAS No. 133. Upon adoption of SFAS No. 133, the Company recognized a one-time after-tax transition adjustment to decrease earnings by approximately \$0.5 million.

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## 2001 COMPARED WITH 2000

## RESULTS OF OPERATIONS

The following discussion of the Company's results of operations is based upon the years ended December 31, 2001 and 2000. Effective January 1, 2003, the Company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002" and all prior years have been reclassified to give effect to this statement. See "Recent Accounting Pronouncements." In the fourth quarter of 2002, the Company changed its method of valuing inventories from the LIFO method to the FIFO method and all prior years have been restated to give effect to that change (see Note 27 in Notes to the Consolidated Financial Statements).

|   | Year Ended<br>December 31,<br>2001 | Increase<br>(Decrease)<br>From Prior<br>Period | Year Ended<br>December 31,<br>2000 |
|---|------------------------------------|--|------------------------------------|
| (In thousands of dollars)                 |                                    |  |                                    |
| Net Sales (Segment Data):                 |                                    |  |                                    |
| Coated Board                              | \$ 1,107,937                       | 4.0%   | \$ 1,065,813                       |
| Containerboard                            | 93,676                             | (26.0)   | 126,549                            |
| Net Sales                                 | 1,201,613                          | 0.8  | 1,192,362                          |
| Cost of Sales                             | 953,901                            | 2.5  | 930,786                            |
| Gross Profit                              | 247,712                            | (5.3)  | 261,576                            |
| Selling, General and Administrative       | 116,510                            | 3.8  | 112,200                            |
| Research, Development and Engineering     | 5,111                              | 12.2   | 4,554                              |
| Restructuring Credit                      |                                    | NM   | (2,600)                            |
| Gain on Sale of Investment                |                                    | NM   | (70,863)                           |
| Other Expense, Net                        | 18,825                             | 297.9  | 4,731                              |
| Income from Operations                    | \$ 107,266                         | (49.8)%  | \$ 213,554                         |
| Income from Operations<br>(Segment Data): |                                    |  |                                    |
| Coated Board                              | \$ 147,958                         | (5.5)%   | \$ 156,634                         |
| Containerboard                            | (15,180)                           | (100.0)  | 2,986                              |
| Corporate and Eliminations                | (25,512)                           | (100.0)  | 53,934                             |
| Income from Operations                    | \$ 107,266                         | (49.8)%  | \$ 213,554                         |
| Other Financial Data:                     |                                    |  |                                    |
| Net Sales:                                |                                    |  |                                    |
| Carrierboard                              | \$ 779,509                         | 4.8%   | \$ 743,569                         |
| Cartonboard                               | 219,542                            | 4.8  | 209,395                            |
| White lined chip board                    | 73,336                             | (5.1)  | 77,273                             |
| Containerboard                            | 93,676                             | (26.0)   | 126,549                            |
| Other(A)                                  | 35,550                             | (0.1)  | 35,576                             |

**Note:**

(A)

Other primarily represents revenue recognized from packaging machinery service and use agreements and sales of certain by-products.



### Paperboard Shipments

The following represents shipments of Coated Board and Containerboard to outside customers. Shipments of Coated Board represent sales to customers of beverage carrierboard and folding cartonboard. Shipments of White Lined Chip Board represent sales to customers of WLC produced at the Swedish Mill. Shipments of Containerboard represent sales to customers of linerboard, corrugating medium, kraft paper and various other items. Other primarily represents shipments of certain by-products. Total shipments for the years ended December 31, 2001 and 2000 were as follows:

|                        | 2001           | Increase<br>(Decrease)<br>From Prior<br>Period | 2000           |
|------------------------|----------------|--|----------------|
| (In thousands of tons) |                |  |                |
| Coated Board           |                |  |                |
| Carrierboard           | 636.1          | 4.0%   | 611.7          |
| Cartonboard            | 348.0          | 2.2  | 340.4          |
| White Lined Chip Board | 150.4          | 0.0  | 150.4          |
| Containerboard         | 255.3          | (20.1)   | 319.4          |
| Other                  | 23.5           | 76.7   | 13.3           |
|                        | <u>1,413.3</u> | <u>(1.5)%</u>                                  | <u>1,435.2</u> |

### Net Sales

As a result of the factors described below, the Company's Net Sales in 2001 increased by \$9.3 million, or 0.8%, compared with 2000. Net Sales in the Coated Board business segment increased by \$42.1 million in 2001, or 4.0%, to \$1,107.9 million from \$1,065.8 million in 2000, due primarily to higher sales volume in North American beverage carton markets resulting, in large part, from the increased volumes under a multi-year agreement with a beer producer customer and increased soft drink can pack volumes, and higher sales volumes in North American consumer product markets resulting principally from the Company's increased efforts designed to generate growth in the consumer packaged goods sector including its success in expanding the application of the Company's products into frozen food packaging. These increases were somewhat offset by lower sales volumes in international consumer product markets, and in Brazil as a result of weak market conditions, and the negative impact of foreign currency exchange rates. Net Sales in the Containerboard business segment decreased \$32.8 million, or 26.0%, to \$93.7 million in 2001 from \$126.5 million in 2000, due principally to lower volumes and pricing as a result of weak market conditions.

### Gross Profit

As a result of the factors discussed below, the Company's Gross Profit for 2001 decreased by \$13.9 million, or 5.3%, to \$247.7 million from \$261.6 million in 2000. The Company's gross profit margin decreased to 20.6% in 2001 from 21.9% in 2000.

The following table displays the gross profit for each of the Company's segments:

|              | Year Ended<br>December 31, 2001 | Increase<br>(Decrease)<br>From Prior<br>Period | Year Ended<br>December 31, 2000 |
|--------------|---------------------------------|--|---------------------------------|
| Coated Board |                                 |  |                                 |
| Net Sales    | \$ 1,107,937                    | 4.0%   | \$ 1,065,813                    |

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|                       | Year Ended<br>December 31, 2001 | Increase<br>(Decrease)<br>From Prior<br>Period | Year Ended<br>December 31, 2000 |
|-----------------------|---------------------------------|--|---------------------------------|
| Cost of Sales         | 849,753                         | 4.2  | 815,336                         |
| Gross Profit          | \$ 258,184                      | 3.1%   | \$ 250,477                      |
| <b>Containerboard</b> |                                 |  |                                 |
| Net Sales             | \$ 93,676                       | (26.0)%  | \$ 126,549                      |
| Cost of Sales         | 105,218                         | (12.8)   | 120,624                         |
| Gross Profit          | \$ (11,542)                     | (100.0)%                                       | \$ 5,925                        |
| <b>Corporate</b>      |                                 |  |                                 |
| Net sales             | \$                              | 0.0%   | \$                              |
| Cost of sales         | (1,070)                         | 79.3   | (5,174)                         |
| Gross Profit          | \$ 1,070                        | 79.3%  | \$ 5,174                        |

Gross Profit in the Coated Board business segment increased by \$7.7 million, or 3.1%, to \$258.2 million in 2001 from \$250.5 million in 2000, while its gross profit margin decreased to 23.3% in 2001 from 23.5% in 2000. The increase in Coated Board Gross Profit was due primarily to worldwide cost reductions as a result of savings gained from the Company's TQS initiative, higher Net Sales as a result of the factors discussed above, and lower depreciation expense somewhat offset by increased energy costs. Gross Profit in the Containerboard business segment decreased by \$17.5 million to a loss of \$11.5 million in 2001 from a profit of \$5.9 million in 2000, while its gross profit margin decreased to (12.3)% in 2001 from 4.7% in 2000. The decrease in Containerboard Gross Profit resulted principally from lower containerboard pricing as a result of weak market conditions. Gross Profit in corporate decreased by \$4.1 million to a profit of \$1.1 million in 2001 from a profit of \$5.2 million in 2000. The decrease in corporate Gross Profit was due primarily to a purchase accounting depreciation adjustment recorded in 2000 that was not allocated to the Company's business segments.

#### Selling, General and Administrative

Selling, General and Administrative expenses increased by \$4.3 million, or 3.8%, to \$116.5 million in 2001 from \$112.2 million in 2000, due primarily to higher warehousing expenses. As a percentage of Net Sales, Selling, General and Administrative expenses increased from 9.4% in 2000 to 9.7% in 2001.

#### Research, Development and Engineering

Research, Development and Engineering expenses increased by \$0.5 million, or 12.2%, to \$5.1 million in 2001 from \$4.6 million in 2000, due primarily to higher research and development investing relating to the Company's new product Z-Flute®, packaging machinery and products of the Swedish Mill.

#### Restructuring Credit

During 2000, the Company substantially completed the 1998 restructuring plan that related primarily to the restructuring of its European operations, primarily the ongoing rationalization of its international folding carton converting operations. The Company reduced the restructuring reserve by

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\$4.8 million. In addition, \$2.2 million of new restructuring activities aligned with the overall objectives of the initial plan were recorded and completed during 2000. The Company completed the 1998 restructuring plan during 2001 (see Note 23 in Notes to Consolidated Financial Statements).

### Gain on Sale of Investment

During 2000, the Company recognized a \$70.9 million gain from the sale of Igaras, (see " Equity in Net Earnings of Affiliates").

### Other Expense, Net

Other Expense, Net, was \$18.8 million in 2001 and \$4.7 million in 2000. This change was primarily due to certain operating charges recorded in 2001 primarily relating to a litigation charge of approximately \$2.2 million to settle miscellaneous tort and workers compensation cases and non-cash long-lived manufacturing asset retirement charges of approximately \$3.9 million, and certain operating credits recorded in 2000 of approximately \$2.3 million to reduce accruals recorded by the Company to reflect its current liabilities based on new events and information.

### Income from Operations

Primarily as a result of the factors discussed above, the Company's Income from Operations in 2001 decreased by \$106.3 million, or 49.8%, to \$107.3 million from \$213.6 million in 2000, while the Company's operating margin decreased to 8.9% in 2001 from 17.9% in 2000. Income from Operations in the Coated Board business segment decreased by \$8.7 million, or 5.5%, to \$148.0 million in 2001 from \$156.6 million in 2000, while the operating margin decreased to 13.4% in 2001 from 14.7% in 2000, primarily as a result of the factors described above. Income from Operations in the Containerboard business segment decreased \$18.2 million to a loss of \$15.2 million in 2001 from a profit of \$3.0 million in 2000, while the operating margin decreased to (16.2)% in 2001 from 2.4% in 2000, primarily as a result of the factors described above. Income from Operations in the Corporate and Eliminations segment decreased \$79.4 million to a loss of \$25.5 million in 2001 from a profit of \$53.9 million in 2000 due primarily to the sale of Igaras during 2000 (see " Equity in Net Earnings of Affiliates").

### Fluctuations in U.S. Currency Exchange Rates

The strengthening of the U.S. dollar currency exchange rates as compared to the Japanese yen, the euro, and other European currencies had a modest impact on Net Sales, Gross Profit, Income from Operations, and operating expenses during 2001.

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## LOSS ON EARLY EXTINGUISHMENT OF DEBT, INTEREST INCOME, INTEREST EXPENSE, INCOME TAX EXPENSE, EQUITY IN NET EARNINGS OF AFFILIATES, AND CUMULATIVE EFFECT OF A CHANGE IN ACCOUNTING PRINCIPLE.

### Loss on Early Extinguishment of Debt

On August 10, 2001, the Company entered into the Senior Secured Credit Agreement. The proceeds of the initial borrowings under the Facilities of approximately \$386 million, including \$51 million in revolving credit borrowings, were applied to repay in full the outstanding borrowings under the Prior Term Loan Facility and the Prior Revolving Facility and to pay approximately \$12 million of the \$14 million of fees and expenses incurred in connection with the amendment and restatement of the Prior Credit Agreement. During the third quarter of 2001, the Company recorded a non-cash, charge to earnings of approximately \$6.0 million related to the write-off of the applicable remaining deferred debt issuance costs on the Prior Term Loan Facility and the Prior Revolving Facility.

On June 21, 2001, the Company completed an offering of \$250 million principal amount of the 2001 Notes, bearing interest at 10<sup>5</sup>/<sub>8</sub>% annually. The net proceeds of this offering were applied to prepay a portion of the Term Loan Facility resulting in a non-cash, charge to earnings of approximately \$2.8 million related to the write-off of the applicable portion of deferred debt issuance costs on the term loans.

On October 3, 2000, the Company completed the sale of its 50 percent investment in Igaras. The Company applied \$120 million and \$25 million of the sale proceeds to its 2001 and 2002 term loan maturities under the Prior Term Loan Facility, respectively. The Company recognized a loss on the early extinguishment of debt of approximately \$2.1 million in the fourth quarter of 2000.

### Interest Income

Interest Income increased by \$0.1 million to \$0.9 million in 2001 from \$0.8 million in 2000.

### Interest Expense

Interest Expense decreased by \$22.4 million to \$158.9 million in 2001 from \$181.3 million in 2000 due primarily to lower average debt balances and, to a lesser extent, lower average interest rates.

### Income Tax Expense

During 2001, the Company recognized an income tax expense of \$6.6 million on a (Loss) before Income Taxes and Equity in Net Earnings of Affiliates of \$(59.4) million. During 2000, the Company recognized an income tax expense of \$3.0 million on Income before Income Taxes and Equity in Net Earnings of Affiliates of \$31.0 million. The income tax expense, in both 2001 and 2000, was due primarily to international operating income. The increase in income tax expense from 2000 to 2001 was due primarily to an increase in international operating income. These income tax expenses differed from the statutory federal income tax rate primarily because of valuation allowances established on net operating loss carryforward tax assets in the U.S. and certain international locations where the realization of such benefits is not more likely than not.

### Equity in Net Earnings of Affiliates

In 2000, Equity in Net Earnings of Affiliates was comprised primarily of the Company's equity in net earnings of Igaras. On October 3, 2000, the Company, along with its joint venture partner, completed the sale of the jointly-held subsidiary Igaras for approximately \$510 million, including the assumption of \$112 million of debt. The Company recognized a gain of approximately \$70.9 million in accordance with the sale. Through the date of the sale, Igaras was accounted for under the equity method of accounting. Equity in Net Earnings of Affiliates decreased from \$3.4 million in 2000 to

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\$1.0 million in 2001 as a result of the sale of Igaras, somewhat offset by the Company's equity in net earnings of Rengo.

### Cumulative Effect of a Change in Accounting Principle

On January 1, 2001, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 133, *Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133, and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities* ("SFAS No. 133"), which requires all derivative instruments to be measured at fair value and recognized on the balance sheet as either assets or liabilities. In addition, all derivative instruments used in hedging relationships must be designated, reassessed and documented pursuant to the provisions of SFAS No. 133. Upon adoption of SFAS No. 133, the Company recognized a one-time after-tax transition adjustment to decrease earnings by approximately \$0.5 million.

### FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES

The Company broadly defines liquidity as its ability to generate sufficient cash flow from operating activities to meet its obligations and commitments. In addition, liquidity includes the ability to obtain appropriate debt and equity financing and to convert into cash those assets that are no longer required to meet existing strategic and financial objectives. Therefore, liquidity cannot be considered separately from capital resources that consist of current or potentially available funds for use in achieving long-range business objectives and meeting debt service commitments.

The Company's net sales, income from operations and cash flows from its operations are subject to moderate seasonality with demand usually increasing in the spring and summer due to the seasonality of the worldwide beverage multiple packaging markets.

### Cash Flows

Cash and Equivalents increased by approximately \$6.4 million in 2002. Cash provided by operating activities in 2002 totaled \$87.5 million, compared to \$87.7 million in 2001. This change was principally due to unfavorable changes in operating assets and liabilities, principally receivables (as a result of timing and higher net sales) and accounts payable (as a result of higher inventory balances), somewhat offset by the Company's lower net loss in 2002 as compared to 2001 resulting principally from its improved operating margin and lower interest expense. Cash used in investing activities in 2002 totaled \$58.7 million, compared to \$90.0 million in 2001. This change was principally due to the \$29.5 million payment for the settlement of tax matters in 2001. Cash used in financing activities in 2002 totaled \$23.6 million, compared to

\$9.2 million in 2001. In 2002, the Company used cash of \$23.2 million to reduce debt and pay financing fees, call premiums and other refinancing costs. In 2001, the Company used cash of \$9.2 million to reduce debt and pay financing fees and other refinancing costs. Depreciation and amortization during 2002 totaled approximately \$133.8 million, and is expected to be approximately \$125 million to \$135 million in 2003.

### Liquidity and Capital Resources

The Company's liquidity needs arise primarily from debt service on its substantial indebtedness and from the funding of its capital expenditures, ongoing operating costs and working capital.

In April 2002, the Company entered into an amendment of the Senior Secured Credit Agreement which provided for the 2002 Term B Loan Facility. The 2002 Term B Loan Facility was drawn on April 23, 2002 and the proceeds, together with borrowings under the Revolving Facility of approximately \$12.0 million, were used to redeem the 1996 Senior Notes on May 23, 2002 and to pay related fees, costs and expenses.

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As of December 31, 2002, the Company had outstanding approximately \$1,502 million of long-term debt, consisting primarily of \$400 million of the 1996 Senior Subordinated Notes, \$250 million of the 1997 Notes, \$250 million of the 2001 Notes, \$584 million outstanding under the Term Loan Facility, \$15 million under the Revolving Facility, and other debt issues and facilities.

On May 3, 2002, Holding filed a Form S-1 registration statement with the Securities and Exchange Commission for the registration under the Securities Act of 1933 of \$350 million of its common stock in a proposed initial public offering. As of December 31, 2002, the Company had deferred approximately \$1.9 million of costs associated with this proposed transaction. On March 27, 2003, Holding filed with the SEC an application to withdraw the registration statement. As a result, the Company will record an approximate \$1.9 million charge in the first quarter of 2003.

On March 25, 2003, Holding, Merger Sub and Graphic entered into the 2003 Merger Agreement. Pursuant to the 2003 Merger Agreement and other related transaction documents, Graphic will merge with and into Merger Sub. Prior to consummation of the 2003 Merger, Holding will effect a stock split. In connection with the 2003 Merger, the shareholders of Graphic will receive one share of Holding common stock and associated Holding shareholder rights for each share of Graphic common stock and associated Graphic shareholder rights they own immediately prior to the 2003 Merger. Upon completion of the transaction, holders of Holding common stock will own 57.5% and holders of Graphic common stock will own 42.5% of the common stock of Holding, each calculated on a fully diluted basis. The 2003 Merger Agreement has been approved by the respective Boards of Directors of Holding and Graphic. Consummation of the 2003 Merger is subject to customary closing conditions, including approval by Graphic's shareholders and regulatory approvals.

In connection with the execution of the 2003 Merger Agreement, Holding and certain major shareholders of Graphic entered into the Voting Agreement pursuant to which such shareholders agreed to vote for the 2003 Merger and against any other transaction involving Graphic. In addition, pursuant to the Voting Agreement and as a condition to the effectiveness of the 2003 Merger, the holder of Graphic's Preferred Stock has agreed to convert all of the outstanding shares of the Preferred Stock into Graphic common stock in exchange for a payment of the present value of future dividends on the Preferred Stock that would have been payable by Graphic from the effective time of the 2003 Merger until the Preferred Stock could have been redeemed by Graphic.

### Debt Service

Principal and interest payments under the 2001 Term Loan Facility, the Revolving Facility and the 2002 Term Loan Facility, together with principal and interest payments on the 2001 Notes, 1997 Notes and 1996 Senior Subordinated Notes, represent significant liquidity requirements for the Company. The 2001 Term Loan Facility matures on December 31, 2006 and amortizes in semi-annual installments of \$37.5 million beginning June 30, 2003 and of \$46.25 million beginning June 30, 2005, amounting to principal payments of \$75.0 million, \$75.0 million, \$92.5 million and \$92.5 million in 2003, 2004, 2005 and 2006 respectively. The 2002 Term Loan Facility amortizes in semi-annual installments of \$2.5 million annually in each of 2003, 2004, 2005 and 2006 with the remaining principal due at maturity on March 31, 2007. The Revolving Facility matures on December 31, 2006.

The loans under the Facilities bear interest at floating rates based upon the interest rate option elected by the Company. The term loans under the Senior Secured Credit Agreement bore interest as of December 31, 2002 at an average rate per annum of 4.34%. The 1997 Notes, the 2001 Notes and the 1996 Senior Subordinated Notes bear interest at rates of 10<sup>5</sup>/<sub>8</sub>%, 10<sup>5</sup>/<sub>8</sub>% and 10<sup>7</sup>/<sub>8</sub>%, respectively. The loans under the Revolving Facility bore interest as of December 31, 2002 at an average rate per annum of 5.39%.

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Interest expense in 2003 is expected to be approximately \$130 million to \$135 million, including approximately \$7 million of non-cash amortization of deferred debt issuance costs. During 2002, cash paid for interest was approximately \$147.6 million.

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The Company expects that its working capital and business needs will require it to continue to have access to the Revolving Facility or a similar revolving credit facility after the maturity date, and that the Company accordingly will have to extend, renew, replace or otherwise refinance such facility at or prior to such date. No assurance can be given that it will be able to do so. The Company has in the past refinanced and in the future may seek to refinance its debt prior to the respective maturities of such debt.

The Company uses interest rate swap agreements to fix a portion of its variable rate term loans to a fixed rate in order to reduce the impact of interest rate changes on future income. The difference to be paid or received under these agreements is recognized as an adjustment to interest expense related to that debt. At December 31, 2002, the Company had interest rate swap agreements with a notional amount of \$410 million, under which the Company will pay fixed rates of 2.21% to 3.52% and receive three-month LIBOR.

### Covenant Restrictions

The Senior Secured Credit Agreement, which governs the Facilities, imposes restrictions on the Company's ability to make capital expenditures and both the Senior Secured Credit Agreement and the indentures governing the 1996 Senior Subordinated Notes, the 1997 Notes and the 2001 Notes limit the Company's ability to incur additional indebtedness. Such restrictions, together with the highly leveraged nature of the Company, could limit the Company's ability to respond to market conditions, meet its capital spending program, provide for unanticipated capital investments or take advantage of business opportunities. The covenants contained in the Senior Secured Credit Agreement, among other things, restrict the ability of the Company and its subsidiaries to dispose of assets, incur additional indebtedness, incur guarantee obligations, prepay other indebtedness or amend other debt instruments, pay dividends, create liens on assets, enter into sale and leaseback transactions, make investments, loans or advances, make acquisitions, engage in mergers or consolidations, change the business conducted by Riverwood and its subsidiaries, make capital expenditures and engage in certain transactions with affiliates. The covenants contained in the indentures governing the 1996 Senior Subordinated Notes, the 1997 Notes and the 2001 Notes also impose restrictions on the operation of the Company's business.

The financial covenants in the Senior Secured Credit Agreement specify, among other things, the following requirements for each four quarter period ended during the following test periods:

| Test Period                           | Consolidated<br>Debt to Credit<br>Agreement<br>EBITDA<br>Leverage Ratio | Consolidated<br>Interest Expense<br>Ratio |
|---------------------------------------|---|---|
| December 31, 2002 - December 30, 2003 | 5.50 to 1.00  | 2.00 to 1.00                              |
| December 31, 2003 - December 30, 2004 | 5.00 to 1.00  | 2.10 to 1.00                              |
| December 31, 2004 - December 30, 2005 | 4.70 to 1.00  | 2.25 to 1.00                              |
| December 31, 2005 - December 30, 2006 | 4.40 to 1.00  | 2.25 to 1.00                              |
| December 31, 2006 - March 31, 2007    | 4.40 to 1.00  | 2.25 to 1.00                              |

At December 31, 2002, the Company was in compliance with the financial covenants in the Senior Secured Credit Agreement. The Company's ability to comply in future periods with the financial covenants in the Senior Secured Credit Agreement will depend on its ongoing financial and operating performance, which in turn will be subject to economic conditions and to financial, business and other factors, many of which are beyond the Company's control and will be substantially dependent on the selling prices for the Company's products, raw material and energy costs, and the Company's ability to successfully implement its overall business and profitability strategies (see " Outlook"). If a violation of any of the covenants occurred, the Company would attempt to get a waiver or an amendment from its lenders, although no assurance can be given that the Company would be successful in this regard. The Senior Secured Credit Agreement and the indentures governing the 1996 Senior Subordinated

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Notes, 1997 Notes and 2001 Notes have covenants as well as certain cross-default or cross-acceleration provisions; failure to comply with these covenants in any agreement could result in a violation of such agreement which could, in turn, lead to violations of other agreements pursuant to

such cross-default or cross-acceleration provisions.

The Senior Secured Credit Agreement is collateralized by substantially all of the Company's assets.

### Capital Expenditures

Capital spending for 2002 was approximately \$56.0 million, down 2.2% from \$57.3 million in 2001. Capital spending during 2002 related primarily to improving the Company's process capabilities, manufacturing packaging machinery and environmental cluster rules compliance. During 2002, the Company had capital spending of approximately \$44.9 million for improving process capabilities, approximately \$10.2 million for packaging machinery manufacturing and approximately \$0.9 million for compliance with the cluster rules. Total capital spending for 2003 is expected to be between \$110 million and \$120 million, and is expected to relate principally to improving the Company's process capabilities (approximately \$98 million to \$108 million), the production of packaging machinery (approximately \$10 million) and environmental cluster rules compliance (approximately \$2 million). The Company is accelerating certain capital driven cost reduction projects that will deliver benefits in 2004 and 2005. Over the next three years, the Company anticipates that it will spend approximately \$22 million at its two U.S. mills to comply with the cluster rules.

### Financing Sources and Cash Flows

The Revolving Facility matures on December 31, 2006. At December 31, 2002, the Company and its U.S. and international subsidiaries had the following amounts of commitments, amounts outstanding and amounts available under revolving credit facilities:

|                           | <u>Total Amount of<br/>Commitments</u> | <u>Total Amount<br/>Outstanding</u> | <u>Total Amount<br/>Available(A)</u> |
|---------------------------|--|-------------------------------------|--------------------------------------|
| (In thousands of dollars) |  |                                     |                                      |
| Revolving Facility        | \$ 300,000                             | \$ 14,850                           | \$ 284,508                           |
| International Facilities  | 18,384                                 | 12,090                              | 6,294                                |
|                           | <u>\$ 318,384</u>                      | <u>\$ 26,940</u>                    | <u>\$ 290,802</u>                    |

#### Note:

(A)

In accordance with its debt agreements, the Company's availability under its Revolving Facility as of December 31, 2002 has been reduced by the amount of standby letters of credit issued of approximately \$0.6 million.

The Company is required by its insurance company to have a standby letter of credit to secure payment of Workers' Compensation claims. The letter of credit, with a value of \$0.4 million, expired on February 20, 2003 and was subsequently extended. The letter of credit will automatically be extended without amendment for successive one year periods from the current expiration date and any future expiration date unless at least 45 days prior to the expiration date the Company is notified that the financial institution elects not to renew.

In addition, the Ohio Bureau of Workers' Compensation requires the Company to have a standby letter of credit for non-performance according to the conditions and obligations as provided under Workers' Compensation law. It is a further condition of the letter of credit to cover all injuries or occupational disease claims incurred in any period prior to and/or during the present term should the Company not perform. The letter of credit, with a value of \$0.2 million, was renewed on September 20, 2002 and is automatically extended without amendment for successive one year periods from the

current expiration date and any future expiration date unless at least 60 days prior to the expiration date the Company is notified that the financial institution elects not to renew.

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The Company anticipates pursuing additional working capital financing for its foreign operations as necessary. The Company believes that cash generated from operations, together with amounts available under its Revolving Facility and other available financing sources, will be adequate to permit the Company to meet its debt service obligations, capital expenditure program requirements, ongoing operating costs and working capital needs until the maturity of the Revolving Facility, although no assurance can be given in this regard. The Company's future financial and operating performance, ability to service or refinance its debt and ability to comply with the covenants and restrictions contained in its debt agreements (see "Covenant Restrictions"), will be subject to future economic conditions and to financial, business and other factors, many of which are beyond the Company's control and will be substantially dependent on the selling prices and demand for the Company's products, raw material and energy costs, and the Company's ability to successfully implement its overall business and profitability strategies.

### Derivative Instruments and Hedging Activities

The Company is exposed to fluctuations in interest rates on its variable rate debt and fluctuations in foreign currency transaction cash flows. The Company actively monitors these fluctuations and uses derivative instruments from time to time to manage its exposure. In accordance with its risk management strategy, the Company uses derivative instruments only for the purpose of managing risk associated with fluctuations in the cash flow of the underlying exposures identified by management. The Company does not trade or use derivative instruments with the objective of earning financial gains on interest or currency rates, nor does it use leveraged instruments or instruments where there are no underlying exposures identified. The Company's use of derivative instruments may result in short-term gains or losses and may increase volatility in its earnings.

On January 1, 2001, the Company adopted SFAS No. 133 which requires all derivative instruments to be measured at fair value and recognized on the balance sheet as either assets or liabilities. In addition, all derivative instruments used in hedging relationships must be designated, reassessed and documented pursuant to the provisions of SFAS No. 133. Upon adoption of SFAS No. 133, the Company recognized a one-time after-tax transition adjustment to decrease earnings by approximately \$0.5 million and decrease other comprehensive income by approximately \$1.1 million. These amounts have been presented as a cumulative effect of change in accounting principle in the accompanying Consolidated Statement of Operations and Comprehensive (Loss) Income for the year ended December 31, 2001.

The following is a summary of the Company's derivative instruments as of December 31, 2002 and the accounting policies it employs:

#### *Hedges of Anticipated Cash Flows*

The following is a reconciliation of current period changes in the fair value of the interest rate swap agreements, and foreign currency forward and option contracts which have been recorded as Accumulated Derivative Instruments Loss in the accompanying Consolidated Balance Sheets at December 31, 2002 and December 31, 2001 and as Derivative Instruments Loss in the accompanying

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Consolidated Statements of Operations and Comprehensive (Loss) Income for the years ended December 31, 2002 and 2001.

(In thousands of dollars)

|                                       |            |
|---------------------------------------|------------|
| SFAS No. 133 transition adjustment    | \$ (1,094) |
| Reclassification to earnings          | 3,898      |
| Current period decrease in fair value | (7,374)    |
|                                       | <hr/>      |
| Balance at December 31, 2001          | (4,570)    |
| Reclassification to earnings          | 6,014      |
| Current period decrease in fair value | (7,579)    |
|                                       | <hr/>      |
| Balance at December 31, 2002          | \$ (6,135) |
|                                       | <hr/>      |

At December 31, 2002, there was no material ineffective portion related to the changes in fair value of the interest rate swap agreements or option contracts and there were no amounts excluded from the measure of effectiveness. During the second quarter of 2002, the Company de-designated certain of its foreign currency forward and option contracts due to such contracts no longer meeting the Company's established effectiveness test. As a result, during the second quarter of 2002, the Company recognized a mark-to-market loss of approximately \$1.8 million in the accompanying Consolidated Statement of Operations and Comprehensive (Loss) Income; had the foreign currency forward and option contracts not been de-designated, this approximate \$1.8 million mark-to-market loss would have been deferred into Other Comprehensive (Loss)



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Income and would have been recognized in the Consolidated Statement of Operations and Comprehensive (Loss) Income over the remaining two quarters. At December 31, 2002, all mark to market losses relating to the de-designated hedges had been recorded in the Consolidated Statement of Operations and Comprehensive (Loss) Income.

The balance of \$6.1 million recorded in Accumulated Derivative Instruments Loss at December 31, 2002 is expected to be reclassified into future earnings, contemporaneously with and offsetting changes in the related hedged exposure. The estimated amount to be reclassified into future earnings as interest expense over the next twelve months through December 31, 2003 is approximately \$4.3 million. The actual amount that will be reclassified to future earnings over the next twelve months may vary from this amount as a result of changes in market conditions. No amounts were reclassified to earnings during 2002 in connection with forecasted transactions that were no longer considered probable of occurring.

The Company uses interest rate swap agreements to fix a portion of its variable rate Term Loan Facility to a fixed rate in order to reduce the impact of interest rate changes on future income. The differential to be paid or received under these agreements is recognized as an adjustment to interest expense related to the debt. At December 31, 2002, the Company had interest rate swap agreements with a notional amount of \$410 million, which expire on various dates through the year 2003 and 2004, under which the Company will pay fixed rates of 2.21% to 3.52% and receive three-month LIBOR.

### *Derivatives not Designated as Hedges*

The Company has foreign currency forward contracts used to hedge the exposure associated with foreign currency denominated receivables. These contracts are presently being marked-to-market through the income statement and will continue to be marked-to-market through the income statement.

The Company enters into fixed price natural gas contracts designed to effectively hedge prices for a substantial portion of its natural gas requirements at its two U.S. mills. The purpose of the fixed price natural gas contracts is to eliminate or reduce price risk with a focus on making cash flows more predictable. As of December 31, 2002, the Company had entered into contracts to hedge substantially all of its natural gas requirements for its two U.S. mills through and including October 2003. The contract price and fair value of these natural gas contracts was approximately \$16.3 million and

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\$19.9 million, respectively. These contracts are not accounted for as derivative instruments under SFAS No. 133, as they qualify for the normal purchase exemption.

### **Commitments**

At December 31, 2002, total commitments of the Company under long-term, non-cancelable contracts were as follows:

|                                       | Payment Due by Period     |            |            |               |              |
|---------------------------------------|---------------------------|------------|------------|---------------|--------------|
|                                       | Less than<br>1 year       | 1-3 years  | 4-5 years  | After 5 years | Total        |
|                                       | (In thousands of dollars) |            |            |               |              |
| Long-Term Debt                        | \$ 78,415                 | \$ 173,690 | \$ 849,956 | \$ 400,018    | \$ 1,502,079 |
| Operating Leases                      | 15,664                    | 5,408      | 2,239      | 946           | 24,257       |
| Unconditional Purchase Obligations(A) | 34,291                    | 24,674     | 20,381     | 81,609        | 160,955      |
| Total Contractual Cash Obligations    | \$ 128,370                | \$ 203,772 | \$ 872,576 | \$ 482,573    | \$ 1,687,291 |

### **Note:**

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Unconditional Purchase Obligations primarily consist of commitments related to wood processing and handling, natural gas and electricity and firm transportation of natural gas.

### Environmental and Legal Matters

The Company is committed to compliance with all applicable foreign, federal, state and local environmental laws and regulations. Environmental law is, however, dynamic rather than static. As a result, costs that are unforeseeable at this time, may be incurred when new laws are enacted, and when environmental agencies adopt or revise rules and regulations. In general, the environmental laws that the Company is subject to regulate discharges and emissions of constituents to the air, soil and water, prescribe procedures for the use, reuse, reclamation, recycling and disposal of designated waste materials and impose liability and requirements relating to the cleanup of contamination. In certain instances, state environmental laws may be stricter than their federal counterparts.

The federal Clean Air Act imposes stringent limits on air emissions, establishes a federal permit program (Title V) and provides for civil and criminal enforcement sanctions. In response to these requirements, in the early 1990's the Company switched from solvent-based to water-based inks and varnishes at its converting operations in order to reduce and meet requirements with respect to emissions of volatile organic compounds. Where necessary, the Company's plants have received or submitted an application to the appropriate permitting authority for a Title V permit.

The federal Clean Water Act establishes a system of minimum national effluent standards for each industry, water quality standards for the nation's waterways and a permit program that provides discharge limitations. It also regulates releases and spills of oil and hazardous materials and wastewater and stormwater discharges. The Company's mill in West Monroe, Louisiana is the only one of the Company's facilities that is a direct discharger to a water body and a permit currently covers its discharges to the Ouachita River. The Company's other operations discharge to publicly owned treatment works and are subject to pretreatment requirements and limitations.

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The federal Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA") establishes liability for waste generators, current and former site owners and operators and others in connection with releases of hazardous materials. In several instances, the Company has been identified as a Potentially Responsible Party ("PRP") under CERCLA and similar state laws. These actions are not material.

In 1998, the U.S. Environmental Protection Agency adopted regulations (generally referred to as the "cluster rules") that mandated more stringent controls on air and water discharges from United States pulp and paper mills. Over the next three years, the Company anticipates that it will spend approximately \$22 million at its two U.S. mills to comply with these regulations. These costs have not been accrued, but rather are a part of the Company's capital expenditure plan. Most of these costs are anticipated to be incurred in the first two quarters of 2005.

The Company is involved in environmental investigation and remediation projects for certain properties currently or formerly owned or operated by the Company, and at certain waste disposal sites. Some of these projects are being addressed under federal and state statutes, such as CERCLA and analogous state laws. The Company's costs in certain instances cannot be reliably estimated until the remediation process is substantially underway or liability has been addressed. The Company accrues reserves for these contingencies when the liability is probable and the costs are reasonably estimable. The Company has accrued the following amounts for environmental losses as of December 31, 2002: approximately \$0.5 million for the Line Avenue Site described below, approximately \$0.3 million for the Shoreline Refinery Site described below, and approximately \$0.1 million for general environmental matters. The Company is not aware of any material unaccrued loss that is reasonably estimable where liability is probable. The Company believes that based on current information and regulatory requirements, its accruals for environmental matters are adequate. However, there can be no assurance that the Company will not incur significant costs in excess of accrued amounts in connection with remediation activities and other environmental matters.

In late 1995, the Louisiana Department of Environmental Quality (the "DEQ") notified the Predecessor of potential liability for the remediation of hazardous substances at a former wood treatment site in Shreveport, Louisiana (known as the Line Avenue Site) that the Predecessor or its predecessors previously operated. In August 2001, the Company entered into an agreement with the DEQ and the landowners to remediate the site. The agreement required the removal of soils containing wood-treating constituents in excess of regulatory standards, consolidation of these soils in a sub portion of the site, capping of the sub portion, land use restrictions, future operations and maintenance ("O&M") to ensure the integrity of the cap, long-term monitoring of the groundwater, and a recorded prohibition on the use of on-site groundwater. The Company contracted with a qualified contractor to remediate the site at a cost of approximately \$1.3 million. In addition, each of the O&M and groundwater monitoring costs for the initial five years are expected to be approximately \$0.1 million (no such costs are estimated beyond the initial five-year period). As of December 31, 2002, all of the required soil excavation and consolidation has been completed. The Company expects to complete construction of the cap by July 2003. As of December 31, 2002, the Company has paid its contractor approximately \$0.6 million to remediate the site. The Company has been reimbursed approximately half of these costs from a PRP that has entered into a settlement agreement with the Company.

On July 6, 2000, the Company and the DEQ entered into a Settlement Agreement for remediation of a site in Caddo Parish, Louisiana (known as the Shoreline Refinery Site). The principal contamination at this site was an approximately 5 acre impoundment of oil-based sludge that appeared to originate from an oil refinery that was operated by prior operators. The remedial action contemplated by the Settlement Agreement required the neutralization, stabilization and consolidation of sludges and soils at the site, capping of the consolidated materials, the establishment of a vegetative cover, and five years of post-closure care of the capped area. The Company contracted to complete the

remedial action in accordance with the terms of the Settlement Agreement. In a November 26, 2002 letter to the Company, the DEQ stated that all required construction activities were accomplished and that the five-year post-closure care and reporting period would commence. The Company conveyed the property to its contractor on October 22, 2000. Based on the terms of the settlement agreement, the DEQ's November 26, 2002 letter and the fact that the property has been sold to the Company's contractor, the Company does not expect to incur additional costs in connection with this site.

The Company is a party to a number of lawsuits arising out of the ordinary conduct of its business. While there can be no assurance as to their ultimate outcome, the Company does not believe that these lawsuits will have a material impact on the results of operations, cash flows or financial condition of the Company.

The Company has been a plaintiff in actions filed in the U.S. District Court for the Northern District of Georgia against The MeadWestvaco Corporation ("MeadWestvaco"), successor by merger to The Mead Corporation, and R.A. Jones Co. Inc. ("R.A. Jones") claiming infringement of the Company's patents for its packaging machines and seeking damages sufficient to compensate for such infringement. The patents in suit were found infringed but invalid by a jury in a trial against R.A. Jones in August 2001. This finding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 was appealed to the Court of Appeals for the Federal Circuit (the "CAFC"). The suit against MeadWestvaco was dismissed by mutual agreement, subject to being refiled, pending the outcome of the appeal of the decision in the case against R.A. Jones. The CAFC vacated the holding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 and remanded to the District Court for determination of proper inventive entity. The finding of infringement was affirmed by the CAFC. Further proceedings consistent with the decision of the CAFC will follow in the District Court.

### **International Operations**

At December 31, 2002, approximately 13% of the Company's total net assets were denominated in currencies other than the U.S. dollar. The Company has significant operations in countries that use the Swedish krona, the British pound sterling, the Japanese yen, or the euro as their functional currencies. The effect of a generally weaker U.S. dollar against the euro and other European currencies, somewhat offset by the effect of a stronger U.S. dollar against the Japanese Yen produced a net currency translation adjustment gain of approximately \$13.0 million, which was recorded as an adjustment to shareholders' equity for the year ended December 31, 2002. The magnitude and direction of this adjustment in the future depends on the relationship of the U.S. dollar to other currencies. The Company cannot predict major currency fluctuations. The Company's revenues from export sales fluctuate with changes in foreign currency exchange rates. The Company pursues a currency hedging program in order to limit the impact of foreign currency exchange fluctuations on financial results. See " Financial Instruments."

### **Financial Instruments**

The functional currency for most of the Company's international subsidiaries is the local currency for the country in which the subsidiaries own their primary assets. The translation of the applicable currencies into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date and for revenue and expense accounts using a weighted average exchange rate during the period. Any related translation adjustments are recorded directly to shareholders' equity. Gains and losses on foreign currency transactions are included in Other Expense, Net for the period in which the exchange rate changes.

The Company pursues a currency hedging program which utilizes derivatives to limit the impact of foreign currency exchange fluctuations on its consolidated financial results. Under this program, the Company has entered into forward exchange and option contracts in the normal course of business to hedge certain foreign currency denominated transactions. Realized and unrealized gains and losses on

these forward contracts are included in the measurement of the basis of the related foreign currency transaction when recorded. The premium on an option contract is reflected in Other Expense, Net, during the period in which the contract expires. These instruments involve, to varying degrees, elements of market and credit risk in excess of the amounts recognized in the Consolidated Balance Sheets. The Company does not hold or issue financial instruments for trading purposes. See "Item 7A Quantitative and Qualitative Disclosure About Market Risk."

### Impact of Inflation

In the U.S., the inflation rate was approximately 1.6% for 2002. In Europe, where the Company has manufacturing facilities, the inflation rate for 2002 was approximately 2.0%. Net Sales from international operations during the period amounted to approximately \$337 million, or 27% of the Company's combined Net Sales in 2002.

### Information Concerning Forward-Looking Statements

Certain of the statements contained in this report (other than the financial statements and other statements of historical fact) are forward-looking statements, including, without limitation, (i) the statements in " Business Trends and Initiatives" concerning (a) the Company's expectation regarding downtime during 2003, (b) the improvements which the Company's long-term initiatives, including, without limitation, its TQS initiative, are designed to achieve, (c) the Company's expectation that capital expenditures will range from \$110 million to \$120 million in 2003, (d) the Company's expectations regarding the impact of CCE's non-renewal notification, and (e) the Company's expectation regarding packaging machinery placements; (ii) the statements in " Outlook" concerning (a) the Company's expectation that its 2003 income from operations will be comparable to its 2002 income from operations as well as each of the factors which the Company believes support such expectation, (b) the Company's expectations regarding sales volumes in its worldwide beverage markets and continued growth in its North American consumer product markets, (c) the Company's expectation regarding containerboard sales and margins, and (d) the Company's expectations regarding energy costs; (iii) the statements in "Financial Condition, Liquidity and Capital Resources" concerning (a) the Company's expectation that depreciation and amortization for 2003 will be approximately \$125 million to \$135 million, (b) the Company's expectation that 2003 interest expense will be approximately \$130 million to \$135 million, including approximately \$7 million of non-cash amortization of deferred debt issuance costs, (c) the Company's belief that cash generated from operations, together with amounts available under available financing sources, will be adequate to permit the Company to meet its debt service obligations, capital expenditure program requirements, ongoing operating costs and working capital needs until the maturity of the Revolving Facility, and (d) the Company's expectations with respect to capital spending that may be required to comply with the cluster rules and that, based on current knowledge, environmental costs are not expected to have a material impact on the results of operations, cash flows or financial condition of the Company, (iv) other statements as to management's or the Company's expectations and beliefs presented in this "Management's Discussion and Analysis of Financial Condition and Results of Operations."

Forward-looking statements are made based upon management's current expectations and beliefs concerning future developments and their potential effects upon the Company. There can be no assurance that future developments will be in accordance with management's expectations or that the effect of future developments on the Company will be those anticipated by management. The following important factors, and those important factors described elsewhere in this report (including, without limitation, those discussed in " Financial Condition, Liquidity and Capital Resources Liquidity and Capital Resources Environmental and Legal Matters"), or in other Securities and Exchange Commission filings of the Company, could affect (and in some cases have affected) the Company's

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actual results and could cause such results to differ materially from estimates or expectations reflected in such forward-looking statements:

The closing of the proposed merger between the Company and Graphic is subject to the satisfaction of a number of significant conditions.

The Company's substantial debt could have important consequences to the Company. Because of this substantial debt: (i) the Company's ability to obtain additional financing for working capital, capital expenditures, acquisitions, general corporate purposes or other purposes may be impaired in the future; (ii) a substantial portion of the Company's cash flow from operations must be dedicated to the payment of principal and interest on its indebtedness, thereby reducing the funds available to the Company for other purposes; (iii) the Company will be exposed to risk of increased interest because certain of the Company's borrowings are at variable rates of interest; and (iv) the Company's flexibility to adjust to changing market conditions and ability to withstand competitive pressures could be limited, and the Company may be more vulnerable to a downturn in general economic conditions or its business or be unable to carry out capital spending that is important to its strategy and productivity improvement programs.

The Company's Senior Secured Credit Facilities and the indentures governing its notes contain covenants that restrict its ability to: dispose of assets; incur additional indebtedness; incur guarantee obligations; prepay other indebtedness or amend other debt instruments; pay dividends; create liens on assets; enter into sale and leaseback transactions; make investments, loans or advances; make acquisitions; engage in mergers or consolidations; change the business conducted by the Company; make capital expenditures; and engage in certain transactions with affiliates.

Because the Company has substantial debt, to fund its debt service obligations it will require significant amounts of cash. The Company's ability to generate the significant amount of cash needed to make scheduled payments or to refinance its obligations with respect to its indebtedness, and

to comply with the covenants and restrictions contained in the instruments governing such indebtedness, will depend on its financial and operating performance, which, in turn, is subject to prevailing economic and competitive conditions and to the following financial and business factors, some of which may be beyond its control: operating difficulties, increased operating costs, increased raw materials and energy costs, market cyclicity, product prices, the response of competitors, regulatory developments, and delays in implementing strategic projects.

The Company's ability to meet its debt service and other obligations will depend in significant part on the extent to which the Company can implement successfully its business strategies (which is subject to significant business, economic and competitive uncertainties and contingencies, many of which are beyond the Company's control) and the selling prices that the Company realizes for its carrierboard, cartonboard and containerboard products.

Markets may not be able to absorb the Company's entire CUK Board production, which may negatively impact the Company's financial condition and results of operations. The Company expects to sell a significant portion of its additional CUK Board production in open markets. The Company may not be able to sell additional CUK Board output in these markets or without experiencing price reductions.

A significant portion of the Company's Net Sales is concentrated among a few large customers and the loss of any of these customers could adversely affect the Company's business and financial condition.

All of the Company's CUK Board is produced at its West Monroe and Macon Mills. Any prolonged disruption in either facility's production due to labor difficulties, equipment failures,

destruction of or material damage to such facility, or other reasons, could have a material adverse effect on the Company's financial condition and results of operations.

The Company faces significant competition in its CUK Board business segment from MeadWestvaco, as well as from other manufacturers of packaging machinery. The highly leveraged nature of the Company could limit the Company's ability to respond to market conditions or to make necessary or desirable capital expenditures as effectively as its competitors, who may not be as leveraged as the Company. In addition, the Company could experience increased competition if there are new entrants in the CUK Board market segment. In the beverage multiple packaging industry, cartons made from CUK Board compete with plastics and corrugated packaging for packaging glass or plastic bottles, cans and other primary containers. Plastics and corrugated packaging generally provide lower cost packaging solutions. The Company's consumer products packaging cartonboard sales are affected by competition from MeadWestvaco's CUK Board and from other substrates: SBS and CCN and, internationally, WLC and folding boxboard. Cartonboard grades compete based on price, strength and printability. CUK Board has generally been priced in a range that is higher than CCN and lower than SBS. There are a large number of suppliers of paperboard for folding carton applications, who are subject to significant competition and other business pressures. Suppliers of paperboard in these markets compete primarily on the basis of quality, service and price.

The Company's future success depends, in significant part, upon the continued service of Stephen M. Humphrey, President and CEO, and Daniel J. Blount, Senior Vice President and CFO. The Company has employment agreements with each of

these officers. The loss of these executive officers could adversely affect its future operating results because of their experience and knowledge of the Company's business and customer relationships. The Company does not maintain key person insurance on any of its executive officers.

Energy, including natural gas, fuel oil and electricity, represents a significant portion of the Company's manufacturing costs. The Company believes that higher energy costs will continue to negatively impact its results for 2003. Since negotiated contracts and the market largely determine the pricing for the Company's products, the Company is limited in its ability to pass through to its customers any energy or other cost increases that the Company may incur in the future. As such, the Company's operating margins and profitability may be adversely affected by rising energy or other costs. Amounts paid by the Company for pine pulpwood, hardwood and recycled fibers, including old corrugated containers ("OCC"), used in the manufacture of paperboard, and various chemicals used in the coating of CUK Board, represent the largest components of the Company's variable costs of CUK Board and containerboard production. The cost of these materials is subject to market fluctuations caused by factors beyond the Company's control. OCC pricing tends to be very volatile. With the October 1996 sale of the Company's timberlands, the Company now relies on private land owners and the open market for all of its pine pulpwood, hardwood and recycled fiber requirements, except for CUK Board clippings from its converting operations. Under the terms of the sale of those timberlands, the Company and the buyer, Plum Creek Timber Company, L.P., entered into a 20-year supply agreement in 1996, with a 10-year renewal option, for the purchase by the Company, at market-based prices, of a majority of the West Monroe Mill's requirements for pine pulpwood and residual chips, as well as a portion of the Company's needs for hardwood pulpwood at the West Monroe Mill. If the supply agreement were terminated, the Company may not be able to find an alternative, comparable supplier or suppliers capable of providing the Company its pine pulpwood and hardwood needs on terms or in amounts satisfactory to the Company. Significant increases in the cost of pine pulpwood, hardwood or recycled fiber, to the extent not reflected in prices for the Company's products, could have a material adverse effect on the Company's margins and results of operations.

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The Company is subject to the following significant risks associated with operating in foreign countries: devaluations and fluctuations in currency exchange rates, compliance with and enforcement of environmental, health and safety and labor laws and other regulations of the foreign countries in which the combined company will operate, export compliance, imposition of limitations on conversion of foreign currencies into U.S. dollars or remittance of dividends and other payments by foreign subsidiaries, imposition or increase of withholding and other taxes on remittances and other payments by foreign subsidiaries, hyperinflation in certain foreign countries and imposition or increase of investment and other restrictions by foreign governments. If any of the above events were to occur, the Company's Net Sales and cash flows could be negatively impacted, possibly materially.

Foreign currency risks and exchange rate fluctuations could hinder the results of the Company's international operations, and the strength of the U.S. dollar could disadvantage the Company relative to its foreign competitors. The Company's financial performance is directly affected by exchange rates as a result of: translations into U.S. dollars for financial reporting purposes of the assets and liabilities of its foreign operations conducted in local currencies; gains or losses from foreign operations translated into U.S. dollars; and a strong U.S. dollar relative to the currencies of the foreign countries the Company sells in, which has the effect of reducing the Company's margins.

While the Company periodically reassesses material trends and uncertainties affecting the Company's results of operations and financial condition in connection with its preparation of management's discussion and analysis of results of operations and financial condition contained in its quarterly and annual reports, the Company does not intend to review or revise any particular forward-looking statement referenced in this report in light of future events.

#### **Recent Accounting Pronouncements**

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "*Business Combinations*" ("SFAS No. 141"), which was effective as of January 1, 2002. SFAS No. 141 requires the purchase method of accounting for business combinations initiated after June 30, 2001 and eliminates the pooling-of-interests method. The Company adopted SFAS No. 141 on January 1, 2002 and the adoption did not have a significant impact on its financial position and results of operations.

In June 2001, the FASB issued SFAS No. 142, "*Goodwill and Other Intangible Assets*" ("SFAS No. 142"), which was effective January 1, 2002. SFAS No. 142 requires, among other things, the discontinuance of goodwill amortization. In addition, the standard includes provisions for

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the reclassification of certain existing recognized intangibles as goodwill, reassessment of the useful lives of existing recognized intangibles, reclassification of certain intangibles out of previously reported goodwill and the identification of reporting units for purposes of assessing potential future impairments of goodwill. SFAS No. 142 also requires the Company to complete a transitional goodwill impairment test six months from the date of adoption. The adoption of SFAS No. 142 resulted in the discontinuation of amortization of goodwill recorded at December 31, 2001 of approximately \$8 million annually. Intangible assets with a determinable life will continue to be amortized over the appropriate periods. The Company adopted SFAS No. 142 on January 1, 2002. The following table shows Net (Loss)

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Income for the year ended December 31, 2002 and Adjusted Net (Loss) Income for the years ended December 31, 2001 and 2000 exclusive of goodwill amortization:

| (In thousands of dollars)      | Year ended<br>December 31,<br>2002 | Year ended<br>December 31,<br>2001 | Year ended<br>December 31,<br>2000 |
|--------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Net (Loss) Income              | \$ (11,262)                        | \$ (65,557)                        | \$ 31,347                          |
| Plus: Amortization of Goodwill |                                    | 7,740                              | 7,948                              |
| Adjusted Net (Loss) Income     | \$ (11,262)                        | \$ (57,817)                        | \$ 39,295                          |

The following table shows Income (Loss) before Cumulative Effect of a Change in Accounting Principle for the year ended December 31, 2002 and Adjusted Income (Loss) before Cumulative Effect of a Change in Accounting Principle for the years ended December 31, 2001 and 2000 exclusive of goodwill amortization:

|   | Year ended<br>December 31,<br>2002 | Year ended<br>December 31,<br>2001 | Year ended<br>December 31,<br>2000 |
|---|------------------------------------|------------------------------------|------------------------------------|
| (In thousands of dollars)   |                                    |                                    |                                    |
| Income (Loss) before Cumulative Effect of a Change in Accounting Principle          | \$ (11,262)                        | \$ (65,058)                        | \$ 31,347                          |
| Plus: Amortization of Goodwill  |                                    | 7,740                              | 7,948                              |
| Adjusted Income (Loss) before Cumulative Effect of a Change in Accounting Principle | \$ (11,262)                        | \$ (57,318)                        | \$ 39,295                          |

The following table displays the intangible assets that continue to be subject to amortization and aggregate amortization expense as well as intangible assets not subject to amortization as of December 31, 2002 and December 31, 2001:

|                                     | As of December 31, 2002  |                             |                        |
|-------------------------------------|--------------------------|-----------------------------|------------------------|
|                                     | Gross Carrying<br>Amount | Accumulated<br>Amortization | Net Carrying<br>Amount |
| <b>Amortized intangible assets:</b> |                          |                             |                        |
| Patents                             | \$ 23,633                | \$ 9,471                    | \$ 14,162              |
| Licenses                            | 3,598                    | 1,207                       | 2,391                  |
| Trademarks                          | 39,642                   | 13,351                      | 26,291                 |
|                                     | \$ 66,873                | \$ 24,029                   | \$ 42,844              |

Unamortized intangible assets:

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| As of December 31, 2002        |                          |                             |                        |
|--------------------------------|--------------------------|-----------------------------|------------------------|
| Goodwill                       | \$                       | 268,284                     | \$ 268,284             |
| As of December 31, 2001        |                          |                             |                        |
|                                | Gross Carrying<br>Amount | Accumulated<br>Amortization | Net Carrying<br>Amount |
| Amortized intangible assets:   |                          |                             |                        |
| Patents                        | \$ 23,926                | \$ 7,986                    | \$ 15,940              |
| Licenses                       | 3,598                    | 997                         | 2,601                  |
| Trademarks                     | 39,624                   | 11,370                      | 28,254                 |
|                                | \$ 67,148                | \$ 20,353                   | \$ 46,795              |
| Unamortized intangible assets: |                          |                             |                        |
| Goodwill                       | \$ 321,976               | \$ 45,494                   | \$ 276,482             |

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Amortization expense for intangible assets subject to amortization was approximately \$3.7 million for 2002, and is expected to be approximately \$4 million annually for the next five fiscal years.

In February 2003, the Company received \$7 million of cash from a third-party in settlement of a tax matter related to the Merger. This settlement has been recorded as a reduction of Goodwill and an increase in Other Receivables as of December 31, 2002.

In the fourth quarter of 2002, in accordance with SFAS No. 109, "Accounting for Income Taxes", the Company reduced Goodwill and Other Noncurrent Liabilities by approximately \$1.2 million as the Company determined that certain income tax exposures that had been identified as part of the 1996 purchase price allocation were no longer considered to be an exposure to the Company.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations" ("SFAS No. 143"), which is effective January 1, 2003. SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company does not believe that the adoption of SFAS No. 143 will have a significant impact on its financial position and results of operations.

In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"), which was effective January 1, 2002. SFAS No. 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets, as well as eliminating the exception to consolidation for a subsidiary for which control is likely to be temporary. The Company adopted SFAS No. 144 on January 1, 2002 and the adoption did not have a significant impact on its financial position and results of operations.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002" ("SFAS No. 145"). This statement rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt" ("SFAS No. 4") and an amendment of the Statement, SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements." This Statement also rescinds SFAS No. 44, "Accounting for Intangible Assets of Motor Carriers." This statement amends SFAS No. 13, "Accounting for Leases", to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. The Company adopted SFAS No. 145 effective January 1, 2003 and the adoption resulted in a reclassification of expenses from Extraordinary Loss on Early Extinguishment of Debt to Loss on Early Extinguishment of Debt included in (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates of approximately \$11.5 million, \$8.7 million and \$2.1 million for the years ended December 31, 2002, 2001 and 2000, respectively, associated with the rescission of SFAS No. 4.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS No. 146"), which was effective December 31, 2002. SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal



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activities and nullifies Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." This Statement requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred, and concludes that an entity's commitment to an exit plan does not by itself create a present obligation that meets the definition of a liability. This Statement also establishes that fair value is the objective of initial measurement of the liability. The provisions of this Statement are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. The Company will adopt SFAS No. 146 effective January 1, 2003.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation Transition and Disclosure, Amendment of SFAS No. 123" ("SFAS No. 148"). This Statement provides additional transition guidance for those entities that elect to voluntarily adopt the provisions of SFAS No. 123, "Accounting for Stock Based Compensation." Furthermore, SFAS No. 148 mandates new disclosures in both interim and year-end financial statements within the Company's Significant Accounting Policies footnote. The Company has elected not to adopt the recognition provisions of SFAS No. 123, as amended by SFAS No. 148.

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### ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK

The Company is exposed to market risk from changes in interest rates, foreign currency and commodity prices. To minimize these risks, the Company enters into various hedging transactions.

#### Interest Rates

The Company is exposed to changes in interest rates, primarily as a result of its short-term and long-term debt with both fixed and floating interest rates. The Company uses interest rate swap agreements effectively to fix the LIBOR rate on \$410,000,000 of variable rate borrowings.

#### Interest Rate Sensitivity Principal (Notional) Amounty By Expected Maturity Average Interest (Swap) Rate

| (In thousands of dollars)  | December 31,      |                   |                   |                   |                   |            | Total   | Fair Value |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|------------|---------|------------|
|  | 2003              | 2004              | 2005              | 2006              | 2007              | Thereafter |         |            |
| <b>LIABILITIES:</b>  |                   |                   |                   |                   |                   |            |         |            |
| Long-term debt, including current portion:                             |                   |                   |                   |                   |                   |            |         |            |
| Fixed Rate   | 915               | 475               | 715               | 356               | 501,000           | 400,018    | 903,479 | 927,209    |
| Average Interest Rate  | 5.79%             | 4.30%             | 4.30%             | 4.30%             | 10.62%            | 10.88%     |         |            |
| Variable Rate  | 77,500            | 77,500            | 95,000            | 109,850           | 238,750           |            | 598,600 | 593,736    |
| Average Interest Rate, spread range is 2.50%-2.75%                     | LIBOR +<br>spread | LIBOR +<br>spread | LIBOR +<br>spread | LIBOR +<br>spread | LIBOR +<br>spread |            |         |            |
| <b>INTEREST RATE DERIVATIVE FINANCIAL INSTRUMENTS RELATED TO DEBT:</b> |                   |                   |                   |                   |                   |            |         |            |
| Interest rate swap:  |                   |                   |                   |                   |                   |            |         |            |
| Pay fixed/receive variable   | 160,000           | 250,000           |                   |                   |                   |            | 410,000 | (5,058)    |
| Average pay rate   | 3.24%             | 2.48%             |                   |                   |                   |            |         |            |
| Average receive rate   | 3-Month<br>LIBOR  | 3-Month<br>LIBOR  |                   |                   |                   |            |         |            |

#### Foreign Exchange Rates

The Company enters into forward exchange contracts to effectively hedge substantially all accounts receivable and certain accounts payable resulting from transactions denominated in foreign currencies. The purpose of these forward exchange contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from the collection of the hedged accounts receivable or payment of the hedged accounts payable will be adversely affected by changes in exchange rates. The Company also enters into foreign currency options and forward exchange contracts to hedge certain anticipated foreign currency transactions. The purpose of these contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from anticipated foreign currency transactions will be adversely affected by changes in exchange rates.

**Foreign Exchange Rates Sensitivity Contractual Amount by Expected Maturity Average Contractual Exchange Rate**

| (In thousands of dollars)                  | December 31,<br>2002 | Fair<br>Value |
|--|----------------------|---------------|
| <b>FORWARD EXCHANGE AGREEMENTS:</b>        |                      |               |
| Functional Currency:                       |                      |               |
| Yen  |                      |               |
| Receive \$US/Pay Yen                       | 7,500                | (113)         |
| Weighted average contractual exchange rate | 120.55               |               |
| Pay \$US/Receive Yen                       | 6,088                | 96            |
| Weighted average contractual exchange rate | 120.63               |               |
| Euro                                       |                      |               |
| Receive \$US/Pay Euro                      | 12,906               | (412)         |
| Weighted average contractual exchange rate | 1.02                 |               |
| Pay \$US/Receive Euro                      | 2,899                | 93            |
| Weighted average contractual exchange rate | 1.02                 |               |
| British Pound                              |                      |               |
| Receive \$US/Pay GBP                       | 3,568                | (64)          |
| Weighted average contractual exchange rate | 1.58                 |               |
| Pay \$US/Receive GBP                       | 2,827                | 39            |
| Weighted average contractual exchange rate | 1.59                 |               |
| Australian Dollar                          |                      |               |
| Receive \$US/Pay AUD                       | 3,671                | (6)           |
| Weighted average contractual exchange rate | 0.56                 |               |
| Pay \$US/Receive AUD                       | 1,092                | 6             |
| Weighted average contractual exchange rate | 0.56                 |               |
| Other (A)                                  |                      |               |
| Net Receive various/Pay various            | 5,539                | (15)          |
| Weighted average contractual exchange rate | Various              |               |

**Note:**

(A)

Represents forward exchange agreements involving the Swedish Kroner and several other countries' currencies, including the Euro, British Pound, Norway Kroner and the Denmark Kroner. In each instance, the fair value of the net position of the Company's forward exchange agreements in the respective currencies is not material at December 31, 2002.

**Natural Gas Hedging Contracts**

The Company enters into fixed price natural gas contracts designed to effectively hedge prices for a substantial portion of its natural gas requirements at its two U.S. mills. The purpose of the fixed price natural gas contracts is to eliminate or reduce price risk with a focus on making cash flows more predictable. As of December 31, 2002, the Company had entered into contracts to hedge substantially all of its natural gas requirements for its two U.S. mills through and including October 2003. The contract price and fair value of these natural gas contracts was

approximately \$16.3 million and \$19.9 million, respectively. These contracts are not accounted for as derivative instruments under SFAS No. 133 because they qualify for the normal purchase exemption.

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**ITEM 8. FINANCIAL STATEMENTS**
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**RIVERWOOD HOLDING, INC.**  
**CONSOLIDATED BALANCE SHEETS**

(In thousands of dollars)

|  | <b>December 31,<br/>2002</b> | <b>As Restated<br/>December 31,<br/>2001</b> |
|--|------------------------------|--|
| <b>ASSETS</b>                          |                              |  |
| Current Assets:                        |                              |  |
| Cash and Equivalents                   | \$ 13,757                    | \$ 7,369                                     |
| Receivables, Net of Allowances         | 137,284                      | 121,409                                      |
| Inventories                            | 174,383                      | 161,349                                      |
| Prepaid Expenses                       | 8,566                        | 5,901  |
| Total Current Assets                   | 333,990                      | 296,028                                      |
| Property, Plant and Equipment, at Cost |                              |  |
| Land and Improvements                  | 38,774                       | 38,216                                       |
| Buildings                              | 113,248                      | 109,988                                      |
| Machinery and Equipment                | 1,857,970                    | 1,800,778                                    |
|  | 2,009,992                    | 1,948,982                                    |
| Less, Accumulated Depreciation         | 777,047                      | 659,597                                      |
| Property, Plant and Equipment, Net     | 1,232,945                    | 1,289,385                                    |
| Deferred Tax Assets                    | 11,376                       | 7,923  |

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|  | December 31,<br>2002 | As Restated<br>December 31,<br>2001 |
|--|----------------------|-------------------------------------|
| Investments in Net Assets of Equity Affiliates   | 4,832                | 4,017                               |
| Goodwill   | 268,284              | 276,482                             |
| Patents, Licenses and Trademarks, Net of Accumulated Amortization of \$24,029 and \$20,353 at December 31, 2002 and 2001, respectively | 42,844               | 46,795                              |
| Other Assets   | 63,401               | 80,466                              |
| <b>Total Assets</b>  | <b>\$ 1,957,672</b>  | <b>\$ 2,001,096</b>                 |

**LIABILITIES**

Current Liabilities:

|                                      |                  |                  |
|--------------------------------------|------------------|------------------|
| Short-Term Debt                      | \$ 98,696        | \$ 18,082        |
| Accounts Payable                     | 80,863           | 89,706           |
| Compensation and Employee Benefits   | 31,766           | 24,689           |
| Income Taxes                         | 729              | 2,175            |
| Interest Payable                     | 35,764           | 41,588           |
| Other Accrued Liabilities            | 31,530           | 29,885           |
| <b>Total Current Liabilities</b>     | <b>279,348</b>   | <b>206,125</b>   |
| Long-Term Debt, Less Current Portion | 1,423,664        | 1,523,082        |
| Deferred Income Taxes                | 13,533           | 14,422           |
| Other Noncurrent Liabilities         | 108,601          | 52,691           |
| <b>Total Liabilities</b>             | <b>1,825,146</b> | <b>1,796,320</b> |

Contingencies and Commitments (Note 15)

|   |       |       |
|---|-------|-------|
| Class A Redeemable Common Stock \$120/share redemption value; 57,930 and 67,180 shares issued and outstanding at December 31, 2002 and 2001, respectively | 6,951 | 8,061 |
|---|-------|-------|

**SHAREHOLDERS' EQUITY**

Common Stock par value \$.01 per Share;

|  |                     |                     |
|--|---------------------|---------------------|
| Class A Common Stock, 9,000,000 shares authorized; 7,057,930 and 7,067,180 shares designated at December 31, 2002 and 2001, respectively; 7,000,000 shares of non-redeemable Common Stock issued and outstanding at December 31, 2002 and 2001 | 70                  | 70                  |
| Class B Common Stock, 3,000,000 shares authorized; 500,000 shares of non-redeemable Common Stock issued and outstanding at December 31, 2002 and 2001  | 5                   | 5                   |
| Capital in Excess of Par Value   | 748,748             | 748,753             |
| Accumulated Deficit  | (515,107)           | (503,845)           |
| Accumulated Derivative Instruments Loss  | (6,135)             | (4,570)             |
| Minimum Pension Liability Adjustment   | (71,304)            |                     |
| Cumulative Currency Translation Adjustment   | (30,702)            | (43,698)            |
| <b>Total Shareholders' Equity</b>  | <b>125,575</b>      | <b>196,715</b>      |
| <b>Total Liabilities and Shareholders' Equity</b>  | <b>\$ 1,957,672</b> | <b>\$ 2,001,096</b> |

The accompanying notes are an integral part of the consolidated financial statements

## RIVERWOOD HOLDING, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE (LOSS) INCOME

(In thousands of dollars)

|  | Year ended<br>December 31,<br>2002 | As Restated<br>Year ended<br>December 31,<br>2001 | As Restated<br>Year ended<br>December 31,<br>2000 |
|--|------------------------------------|---|---|
| Net Sales  | \$ 1,247,314                       | \$ 1,201,613                                      | \$ 1,192,362                                      |
| Cost of Sales  | 984,771                            | 953,901   | 930,786   |
| Selling, General and Administrative  | 117,335                            | 116,510   | 112,200   |
| Research, Development and Engineering                                      | 5,227                              | 5,111   | 4,554   |
| Restructuring Credit   |                                    |   | (2,600)   |
| Gain on Sale of Investment   |                                    |   | (70,863)  |
| Other (Income) Expense, Net  | (631)                              | 18,825  | 4,731   |
| Income from Operations   | 140,612                            | 107,266   | 213,554   |
| Loss on Early Extinguishment of Debt                                       | (11,509)                           | (8,724)   | (2,117)   |
| Interest Income  | 1,350                              | 944   | 848   |
| Interest Expense   | 147,407                            | 158,910   | 181,285   |
| (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates | (16,954)                           | (59,424)  | 31,000  |
| Income Tax (Benefit) Expense   | (4,664)                            | 6,627   | 3,009   |
| (Loss) Income before Equity in Net Earnings of Affiliates                  | (12,290)                           | (66,051)  | 27,991  |
| Equity in Net Earnings of Affiliates                                       | 1,028                              | 993   | 3,356   |
| (Loss) Income before Cumulative Effect of a Change in Accounting Principle | (11,262)                           | (65,058)  | 31,347  |
| Cumulative Effect of a Change In Accounting Principle Net of Tax of \$0    |                                    | (499)   |   |
| Net (Loss) Income  | (11,262)                           | (65,557)  | 31,347  |
| Other Comprehensive (Loss) Income:   |                                    |   |   |
| Derivative Instruments Loss, Net of Tax of \$0                             | (1,565)                            | (4,570)   |   |
| Minimum Pension Liability Adjustment, Net of Tax of \$0                    | (71,304)                           |   |   |
| Foreign Currency Translation Adjustments, Net of Tax of \$0                | 12,996                             | (10,136)  | (14,238)  |
| Comprehensive (Loss) Income  | \$ (71,135)                        | \$ (80,263)                                       | \$ 17,109   |

The accompanying notes are an integral part of the consolidated financial statements.

## RIVERWOOD HOLDING, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands of dollars)

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|  | Year Ended<br>December 31,<br>2002 | As Restated<br>Year Ended<br>December 31,<br>2001 | As Restated<br>Year Ended<br>December 31,<br>2000 |
|--|------------------------------------|---|---|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>   |                                    |   |   |
| Net (Loss) Income  | \$ (11,262)                        | \$ (65,557)                                       | \$ 31,347   |
| Noncash Items Included in Net (Loss) Income:   |                                    |   |   |
| Depreciation and Amortization  | 133,840                            | 137,143   | 143,541   |
| Cumulative Effect of a Change in Accounting Principle                                |                                    | 499   |   |
| Loss on Early Extinguishment of Debt   | 2,967                              | 8,724   | 2,117   |
| Current and Deferred Income Taxes  | (10,655)                           | (731)   | (2,538)   |
| Pension, Postemployment and Postretirement Benefits<br>Expense, Net of Contributions | 8,343                              | 4,908   | 1,822   |
| Restructuring Credit   |                                    |   | (2,600)   |
| Gain on Sale of Investment   |                                    |   | (70,863)  |
| Net Gain on Sale of Assets   |                                    |   | (691)   |
| Equity in Net Earnings of Affiliates, Net of Dividends                               | (415)                              | (283)   | 1,727   |
| Amortization of Deferred Debt Issuance Costs   | 6,867                              | 7,564   | 10,261  |
| Other, Net   | 1,529                              | 5,719   |   |
| Changes in Operating Assets & Liabilities:   |                                    |   |   |
| Receivables  | (9,590)                            | 17,261  | 15,677  |
| Inventories  | (10,328)                           | (13,799)  | 1,904   |
| Prepaid Expenses   | (7,062)                            | 2,839   | (3,181)   |
| Accounts Payable   | (11,933)                           | (4,742)   | 5,582   |
| Compensation and Employee Benefits   | (1,904)                            | (11,471)  | (7,606)   |
| Income Taxes   | (1,491)                            | 614   | 1,024   |
| Other Accrued Liabilities  | (584)                              | (1,494)   | (26,927)  |
| Other Noncurrent Liabilities   | (825)                              | 505   | (1,742)   |
| Net Cash Provided by Operating Activities  | 87,497                             | 87,699  | 98,854  |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>   |                                    |   |   |
| Purchases of Property, Plant and Equipment   | (56,042)                           | (57,297)  | (62,062)  |
| Payment for Acquisitions   |                                    |   | (12,500)  |
| Payment for Settlement of Tax Matters Relating to the Merger                         |                                    | (29,500)  |   |
| Proceeds from Sales of Assets, Net of Selling Costs                                  |                                    |   | 205,714   |
| Increase in Other Assets   | (2,672)                            | (3,185)   | (3,849)   |
| Net Cash (Used in) Provided by Investing Activities                                  | (58,714)                           | (89,982)  | 127,303   |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>   |                                    |   |   |
| Borrowing under Revolving Credit Facilities  | 279,900                            | 523,910   | 373,400   |
| Payments on Revolving Credit Facilities  | (288,303)                          | (617,637)   | (445,690)   |
| Proceeds from Issuance of Debt   | 250,000                            | 592,500   |   |
| Increase in Debt Issuance Costs  | (3,805)                            | (18,983)  |   |
| Premium Paid on Early Extinguishment of Debt   | (8,542)                            |   |   |
| Payment on Debt  | (252,446)                          | (488,972)   | (151,469)   |
| Repurchases of Redeemable Common Stock   | (420)                              | (360)   | (48)  |
| Issuance of Redeemable Common Stock  | 25                                 | 300   | 560   |
| Net Cash Used in Financing Activities  | (23,591)                           | (9,242)   | (223,247)   |
| <b>EFFECT OF EXCHANGE RATE CHANGES ON CASH</b>                                       | <b>1,196</b>                       | <b>477</b>  | <b>1,399</b>                                      |

|  | Year Ended<br>December 31,<br>2002 | As Restated<br>Year Ended<br>December 31,<br>2001 | As Restated<br>Year Ended<br>December 31,<br>2000 |
|--|------------------------------------|---|---|
| Net Increase in Cash and Equivalents         | 6,388                              | (11,048)  | 4,309   |
| Cash and Equivalents at Beginning of Period  | 7,369                              | 18,417  | 14,108  |
| <b>CASH AND EQUIVALENTS AT END OF PERIOD</b> | <b>\$ 13,757</b>                   | <b>\$ 7,369</b>                                   | <b>\$ 18,417</b>                                  |

The accompanying notes are an integral part of the consolidated financial statements

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**RIVERWOOD HOLDING, INC.**

**CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY**

(In thousands of dollars)

|  | Class A<br>Non-Redeemable<br>Common Stock |        | Class B<br>Non-Redeemable<br>Common Stock |        | Capital in<br>Excess of<br>Par Value | As Restated<br>Retained<br>Earnings<br>(Accumulated<br>Deficit) | Minimum<br>Pension<br>Liability<br>Adjustment | As Restated<br>Cumulative<br>Currency<br>Translation<br>Adjustment | Accumulated<br>Derivative<br>Instruments<br>Loss | As Restated<br>Total<br>Shareholders'<br>Equity |
|--|---|--------|---|--------|--------------------------------------|---|---|--|--|---|
|  | Shares                                    | Amount | Shares                                    | Amount |                                      |   |   |  |  |   |
| <b>Balances at December 31, 1999</b>   | 7,000,000                                 | \$ 70  | 500,000                                   | \$ 5   | \$ 749,161                           | \$ (469,635)  | \$  | \$ (19,324)  | \$   | \$ 260,277                                      |
| Net Income   |   |        |   |        |                                      | 31,347  |   |  |  | 31,347  |
| Currency Translation Adjustment  |   |        |   |        |                                      |   |   | (14,238)   |  | (14,238)  |
| Adjustment to Redemption Value of Redeemable Common Stock, Net of (Repurchases) Issuance |   |        |   |        | (348)                                |   |   |  |  | (348)   |
| <b>Balances at December 31, 2000</b>   | 7,000,000                                 | 70     | 500,000                                   | 5      | 748,813                              | (438,288)   |   | (33,562)   |  | 277,038   |
| Net (Loss)   |   |        |   |        |                                      | (65,557)  |   |  |  | (65,557)  |
| Accumulated Derivative Instruments Loss  |   |        |   |        |                                      |   |   |  | (4,570)  | (4,570)   |
| Currency Translation Adjustment (Repurchases) Issuance of Redeemable Common Stock, Net   |   |        |   |        | (60)                                 |   |   | (10,136)   |  | (10,136)  |
| <b>Balances at December 31, 2001</b>   | 7,000,000                                 | 70     | 500,000                                   | 5      | 748,753                              | (503,845)   |   | (43,698)   | (4,570)  | 196,715   |
| Net (Loss)   |   |        |   |        |                                      | (11,262)  |   |  |  | (11,262)  |
| Accumulated Derivative Instruments Loss  |   |        |   |        |                                      |   |   |  | (1,565)  | (1,565)   |
| Minimum Pension Liability Adjustment   |   |        |   |        |                                      |   | (71,304)                                      |  |  | (71,304)  |
| Currency Translation Adjustment  |   |        |   |        |                                      |   |   | 12,996   |  | 12,996  |

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|  | Class A                        |       | Class B                        |      | As Restated                                      |           | As Restated   |          |            |            |
|--|--------------------------------|-------|--------------------------------|------|--|-----------|---|----------|------------|------------|
| (Repurchases) Issuance<br>of Redeemable<br>Common Stock, Net | Non-Redeemable<br>Common Stock |       | Non-Redeemable<br>Common Stock |      | Retained<br>Earnings<br>(Accumulated<br>Deficit) |           | Cumulative<br>Currency<br>Translation<br>Adjustment |          |            |            |
|  |                                |       |                                |      | (5)  |           |   | (5)      |            |            |
| <b>Balances at December<br/>31, 2002</b>                     | 7,000,000                      | \$ 70 | 500,000                        | \$ 5 | \$ 748,748                                       | (515,107) | \$ (71,304)   | (30,702) | \$ (6,135) | \$ 125,575 |

The accompanying notes are an integral part of the consolidated financial statements.

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\$ ) \$

**RIVERWOOD HOLDING, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 ORGANIZATION AND BASIS OF PRESENTATION**

Riverwood Holding, Inc. ("Riverwood Holding") and its wholly-owned subsidiary RIC Holding, Inc. ("RIC Holding") and the corporation formerly named CDRO Acquisition Corporation were incorporated in 1995 to acquire the stock of our predecessor, the corporation formerly named Riverwood International Corporation ("RIC").

On March 27, 1996, Riverwood Holding, through its wholly-owned subsidiaries, acquired all of the outstanding shares of common stock of RIC. On such date, CDRO Acquisition Corporation was merged into RIC. RIC, as the surviving corporation in the Merger, became a wholly-owned subsidiary of RIC Holding. On March 28, 1996, RIC transferred substantially all of its properties and assets to the corporation formerly named Riverwood International USA, Inc., other than the capital stock of Riverwood International USA, Inc. and RIC was merged into RIC Holding. Thereupon, Riverwood International USA, Inc. was renamed "Riverwood International Corporation." Upon consummation of the Subsequent Merger, RIC Holding, as the surviving corporation in the Subsequent Merger, became the parent company of Riverwood International Corporation ("Riverwood International").

Riverwood Holding and RIC Holding, a wholly-owned subsidiary, conducted no significant business and have no independent assets or operations other than in connection with the Merger and related transactions through March 27, 1996. Riverwood Holding and RIC Holding fully and unconditionally guarantee substantially all of the debt of Riverwood International.

In connection with the Merger, the purchase method of accounting was used to establish and record a new cost basis for the assets acquired and liabilities assumed. The difference between the purchase price and the fair market values of the assets acquired and liabilities assumed was recorded as goodwill.

References to the "Company" are to Riverwood Holding and its subsidiaries.

**NOTE 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The following is a summary of significant accounting policies of the Company.

*(A) PRINCIPLES OF CONSOLIDATION*

The accompanying consolidated financial statements include all of the accounts of Riverwood Holding and its majority-owned and controlled subsidiaries. The accompanying consolidated financial statements include the worldwide operations of the Coated Board segment which includes the paperboard, packaging, and packaging machinery businesses and the Containerboard segment. All significant transactions and balances between the consolidated operations have been eliminated.

*(B) CASH AND EQUIVALENTS*

Cash and equivalents include time deposits, certificates of deposit and other marketable securities with original maturities of three months or less.



*(C) INVENTORIES*

Inventories are stated at the lower of cost or market with cost determined principally by the first-in, first-out ("FIFO") basis (see Note 5). Average cost basis is used to determine the cost of supplies inventories. Inventories are stated net of an allowance for slow-moving and obsolete inventory,

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which is based on estimates. If the condition of the inventories or the state of the Company's business would deteriorate, additional allowances may be required which would reduce income. Raw materials and consumables used in the production process such as wood chips and chemicals are valued at purchase cost on a FIFO basis upon receipt. Work in progress and finished goods inventories are valued at the cost of raw material consumed plus direct manufacturing costs (such as labor, utilities and supplies) as incurred and a proportion of manufacturing overhead.

*(D) PROPERTY, PLANT AND EQUIPMENT*

Property, plant and equipment are recorded at cost. Betterments, renewals and extraordinary repairs that extend the life of the asset are capitalized; other repairs and maintenance charges are expensed as incurred. The Company's cost and related accumulated depreciation applicable to assets retired or sold are removed from the accounts and the gain or loss on disposition is recognized in income.

Costs directly associated with the development and testing of computer information systems for internal use are deferred and included in property, plant and equipment. Such costs are amortized on a straight-line basis over the expected useful life of 5 years. Costs indirectly associated with such projects and ongoing maintenance costs are expensed as incurred. A total of \$1.0 million and \$1.4 million in costs relating to software development were capitalized in 2002 and 2001, respectively, and were included in property, plant and equipment at December 31, 2002 and December 31, 2001.

Interest is capitalized on major projects. The capitalized interest is recorded as part of the asset to which it relates and is amortized over the asset's estimated useful life. Capitalized interest was approximately \$1.3 million, \$2.1 million, and \$1.3 million in the years ended December 31, 2002, 2001, and 2000, respectively.

*(E) DEPRECIATION AND AMORTIZATION*

Depreciation and amortization are principally computed using the straight-line method based on the following estimated useful lives of the related assets:

|                              |                |
|------------------------------|----------------|
| Buildings                    | 10 to 40 years |
| Land improvements            | 3 to 20 years  |
| Machinery and equipment      | 2 to 40 years  |
| Furniture and fixtures       | 1 to 12 years  |
| Automobiles and light trucks | 2 to 5 years   |

For certain major capital additions, the Company computes depreciation on the units-of-production method until the asset's designed level of production is achieved and sustained.

The Company assesses its long-lived assets, including goodwill and certain identifiable intangibles, for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable (see Note 26). To analyze recoverability, the Company projects future cash flows, undiscounted and before interest, over the remaining life of such assets. If these projected cash flows are less than the carrying amount, an impairment would be recognized, resulting in a write-down of assets with a corresponding charge to earnings. The impairment loss is measured based upon the

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difference between the carrying amount and the fair value of the assets. The Company assesses the appropriateness of the useful life of its long-lived assets periodically.

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Intangible assets with a determinable life are amortized on a straight-line basis over that period. The related amortization expense is included in Other Expense, Net.

### *(F) INTERNATIONAL CURRENCY*

The functional currency for most of the international subsidiaries is the local currency for the country in which the subsidiaries own their primary assets. The translation of the applicable currencies into U.S. dollars is performed for balance sheet accounts using current exchange rates in effect at the balance sheet date and for revenue and expense accounts using a weighted average exchange rate during the period. Any related translation adjustments are recorded directly to Shareholders' Equity. Gains and losses on foreign currency transactions are included in Other Expense, Net for the period in which the exchange rate changes.

The Company pursues a currency hedging program which utilizes derivatives to limit the impact of foreign currency exchange fluctuations on its consolidated financial results. Under this program, the Company has entered into forward exchange and option contracts in the normal course of business to hedge certain foreign currency denominated transactions. Realized and unrealized gains and losses on these forward contracts are included in the measurement of the basis of the related foreign currency transaction when recorded. The premium on an option contract is reflected in Other Expense, Net, during the period in which the contract expires.

### *(G) INCOME TAXES*

The Company accounts for income taxes under the asset and liability method whereby the effect of changes in corporate tax rates on deferred income taxes is recognized currently as an adjustment to income tax expense. The asset and liability method also requires that deferred tax assets or liabilities be recorded based on the difference between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes. A valuation allowance is established for deferred tax assets when it is more likely than not that the benefits of such assets will not be realized.

### *(H) REVENUE RECOGNITION*

The Company receives revenue from the sales of manufactured products, the leasing of packaging machinery, and the servicing of packaging machinery. The Company recognizes sales revenue when the following criteria are met; persuasive evidence of an agreement exists, delivery has occurred or services have been rendered, The Company's price to the buyer is fixed and determinable, and collectibility is reasonably assured. Delivery is not considered to have occurred until the customer takes title and assumes the risks and rewards of ownership. The timing of revenue recognition is largely dependent on shipping terms. Revenue is recorded at the time of shipment for terms designated at free on board, or f.o.b., shipping point. For sales transactions designated f.o.b. destination, revenue is recorded when the product is delivered to the customer's delivery site. The Company recognizes revenues on its annual and multi-year carton supply contracts as the shipment occurs in accordance with the shipping terms discussed above.

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Payments from packaging machinery use agreements are recognized on a straight-line basis over the term of the agreements. Service revenue on packaging machinery is recorded at the time of service.

Discounts and allowances are comprised of trade allowances, cash discounts and sales returns. Cash discounts and sales returns are estimated using historical experience. Trade allowances are based on the estimated obligations and historical experience. Rebates are determined based on the quantity purchased and are recorded at the time of sale.

### *(I) SHIPPING AND HANDLING COSTS*

The Company includes shipping and handling costs in Cost of Sales.

### *(J) INSURANCE RESERVES*

It is the Company's policy to self-insure or fund a portion of certain expected losses related to group health benefits. Provisions for losses expected are recorded based on the Company's estimates, on an undiscounted basis, of the aggregate liabilities for known claims and estimated claims incurred but not reported.

### *(K) ENVIRONMENTAL REMEDIATION RESERVES*

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The Company records accruals for environmental obligations based on estimates developed in consultation with environmental consultants and legal counsel. Accruals for environmental liabilities are established in accordance with the American Institute of Certified Public Accountants Statement of Position 96-1, "Environmental Remediation Liabilities." The Company records a liability at the time when it is probable and can be reasonably estimated. Such liabilities are not reduced for potential recoveries from insurance carriers. Costs of future expenditures are not discounted to their present value.

### (L) STOCK-BASED COMPENSATION

As permitted by SFAS No. 123 "Accounting for Stock-Based Compensation", the Company continues to apply intrinsic value accounting for its stock option plans under Accounting Principles Board Opinion No. 25 ("APB 25"), "Accounting for Stock Issued to Employees". Compensation cost for stock options, if any, is measured as the excess of the market price of the Company's common stock at the date of grant over the exercise price to be paid by the grantee to acquire the stock. The Company has adopted disclosure-only provisions of SFAS No. 123 and SFAS No. 148, "Accounting for Stock-Based Compensation Transition and Disclosure - an Amendment of FASB Statement No. 123". The Company's pro forma net earnings based upon the fair value at the grant dates for awards under the Company's plans are disclosed below.

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If the Company had elected to recognize compensation expense based upon the fair value at the grant dates for awards under these plans, the Company's net (loss) income would have been reduced as follows:

|   | For the Year Ended December 31, |             |           |
|---|---------------------------------|-------------|-----------|
|   | 2002                            | 2001        | 2000      |
|   | (Amounts in thousands)          |             |           |
| Net (loss) income, as reported  | \$ (11,262)                     | \$ (65,557) | \$ 31,347 |
| Deduct: Total additional stock-based employee compensation cost, net of tax, that would have been included in net (loss) income under fair value method | (266)                           | (399)       | (501)     |
| Pro forma net (loss) income   | \$ (11,528)                     | \$ (65,956) | \$ 30,846 |

The Company recognized compensation expense on stock options for which the exercise price was less than the fair value at the date of grant in the amount of \$1.9 million, \$1.5 million, and \$1.8 million for the years ended December 31, 2002, 2001, and 2000, respectively.

### (M) RECLASSIFICATION

The Company has reclassified the presentation of certain prior period information to conform with the current presentation format.

### (N) USE OF ESTIMATES

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual amounts could differ from those estimates.

### NOTE 3 RECEIVABLES

The components of receivables at December 31 were as follows:

| 2002                      | 2001 |
|---------------------------|------|
| (In thousands of dollars) |      |

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|                 | 2002       | 2001       |
|-----------------|------------|------------|
| Trade           | \$ 127,425 | \$ 118,650 |
| Less, allowance | 1,955      | 3,294      |
|                 | 125,470    | 115,356    |
| Other           | 11,814     | 6,053      |
|                 | \$ 137,284 | \$ 121,409 |

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**NOTE 4 FINANCIAL INSTRUMENTS**

The Company has financial instruments which include foreign currency option and forward exchange contracts and interest rate swap agreements. These instruments involve, to varying degrees, elements of market and credit risk in excess of the amounts recognized in the Consolidated Balance Sheets. The Company does not hold or issue such financial instruments for trading purposes.

The Company enters into forward exchange contracts to effectively hedge substantially all accounts receivable and certain accounts payable resulting from transactions denominated in foreign currencies. The purpose of the forward exchange contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from the collection of the hedged accounts receivable or payment of the hedged accounts payable will be adversely affected by changes in exchange rates. At December 31, 2002 and 2001, the Company had various foreign currency forward exchange contracts, with maturities ranging up to six months. When aggregated and measured in U.S. dollars at year-end exchange rates, the notional amount of these forward currency exchange contracts totaled approximately \$20.6 million and \$20.0 million at December 31, 2002 and 2001, respectively. Generally, unrealized gains and losses resulting from these contracts are recognized currently in operations and approximately offset corresponding unrealized gains and losses recognized on the hedged accounts receivable or accounts payable.

During 2002 and 2001, the Company entered into option and forward exchange contracts to hedge certain anticipated foreign currency transactions. The purpose of the option contracts and forward exchange contracts is to protect the Company from the risk that the eventual functional currency cash flows resulting from anticipated foreign currency transactions will be adversely affected by changes in exchange rates. At December 31, 2002, various option contracts existed, which expire on various dates through the year 2003. When measured in U.S. dollars at year-end exchange rates, the year 2002 notional amount of the purchased option contracts totaled approximately \$120.1 million. Gains and losses, if any, related to these contracts are recognized in income when the anticipated transaction affects income. The premium on an option contract is reflected in Other Expense, Net, during which the period in which the contract expires. At December 31, 2001, no option contracts existed.

The Company uses interest rate swap agreements to fix a portion of its variable rate Term Loan Facility to a fixed rate in order to reduce the impact of interest rate changes on future income. The differential to be paid or received under these agreements is recognized as an adjustment to interest expense related to the debt. At December 31, 2002, the Company had interest rate swap agreements with a notional amount of \$410 million, which expire on various dates through the year 2003 and 2004, under which the Company will pay fixed rates of 2.21% to 3.52% and receive three-month LIBOR. At December 31, 2001, the Company had interest rate swap agreements with a notional amount of \$225 million, which expired on various dates through the year 2002, under which the Company paid fixed rates of 4.75% to 6.53% and received three-month LIBOR.

The Company's customers are not concentrated in any specific geographic region, but are concentrated in certain industries. Customers of the Coated Board business segment include the beverage and consumer products packaging industries. Customers of the Containerboard business segment include integrated and non-integrated containerboard converters. During 2002, the Company had one customer who accounted for approximately 16% of the Company's net sales and another customer who accounted for approximately 12% of the Company's net sales. During 2001, the Company had one customer who accounted for approximately 13% of the Company's net sales and another customer who accounted for approximately 11% of the Company's net sales. During 2000, the

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Company had two customers who each accounted for approximately 11% of the Company's net sales. There were no significant accounts receivable from a single customer at December 31, 2002 or 2001. The Company reviews a customer's credit history before extending credit of which the payment terms are generally 30 days domestically, but vary internationally according to local business practices. The Company establishes an allowance for doubtful accounts based upon factors surrounding the credit risk of specific customers, historical trends, and other information.

The Company enters into fixed price natural gas contracts designed to effectively hedge prices for a substantial portion of its natural gas requirements at its two U.S. mills. The purpose of the fixed price natural gas contracts is to eliminate or reduce price risk with a focus on making cash flows more predictable. As of December 31, 2002, the Company had entered into contracts to hedge substantially all of its natural gas requirements for its two U.S. mills through and including October 2003. The contract price and fair value of these natural gas contracts was approximately \$16.3 million and \$19.9 million, respectively. These contracts are not accounted for as derivative instruments under Statement of Financial Accounting Standards ("SFAS") No. 133, *Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 137, Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133, and SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities* ("SFAS No. 133"), as they qualify for the normal purchase exemption.

The following methods and assumptions were used to estimate the fair value of each category of financial instrument for which it is practicable to estimate that value:

### *NONTRADE RECEIVABLES AND SHORT TERM BORROWINGS*

The carrying amount of these instruments approximates fair value due to their short-term nature.

### *LONG-TERM DEBT*

The fair value of long-term debt is based on quoted market prices.

### *FORWARD EXCHANGE AND OPTION CONTRACTS*

The fair value of forward exchange and option contracts is based on quoted market prices.

### *INTEREST RATE SWAP AGREEMENTS*

The fair value of interest rate swap agreements is based on quoted market prices by counter parties.

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The carrying amounts and estimated fair value of the Company's financial instruments as of December 31 were as follows:

|                                     | 2002                      |               | 2001                |               |
|-------------------------------------|---------------------------|---------------|---------------------|---------------|
|                                     | Carrying<br>Amounts       | Fair<br>Value | Carrying<br>Amounts | Fair<br>Value |
|                                     | (In thousands of dollars) |               |                     |               |
| Nontrade receivables                | \$ 11,814                 | \$ 11,814     | \$ 6,053            | \$ 6,053      |
| Short-term borrowings               | \$ 20,281                 | \$ 20,281     | \$ 16,340           | \$ 16,340     |
| Long-term debt                      | \$ 1,502,079              | \$ 1,520,945  | \$ 1,524,824        | \$ 1,556,045  |
| Currency forward exchange contracts | \$ (376)                  | \$ (376)      | \$ 212              | \$ 212        |
| Currency option contracts           | \$ 451                    | \$ 451        | \$                  | \$            |
| Interest rate swap contracts        | \$ (5,058)                | \$ (5,058)    | \$ (5,389)          | \$ (5,389)    |

### **NOTE 5 INVENTORIES**

The major classes of inventories at December 31 were as follows:

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|                  | 2002                      | As Restated<br>2001 |
|------------------|---------------------------|---------------------|
|                  | (In thousands of dollars) |                     |
| Finished goods   | \$ 78,518                 | \$ 78,306           |
| Work-in progress | 15,175                    | 11,815              |
| Raw materials    | 42,841                    | 35,537              |
| Supplies         | 37,849                    | 35,691              |
|                  | <u>\$ 174,383</u>         | <u>\$ 161,349</u>   |

Raw materials and consumables used in the production process such as wood chips and chemicals are valued at purchase cost on a FIFO basis, upon receipt. Work in progress and finished goods inventories are valued at the cost of raw material consumed plus direct manufacturing costs (such as labor, utilities and supplies) as incurred and a proportion of manufacturing overhead.

In the fourth quarter of 2002, the Company changed its method of valuing inventory from the last-in, first-out ("LIFO") method to the FIFO method as over time it more closely matches revenues with costs. The FIFO method more accurately reflects the cost related to the actual physical flow of raw materials and finished goods inventory. Accordingly, the Company believes the FIFO method of valuing inventory will result in a better measurement of operating results. All previously reported results have been restated to reflect the retroactive application of the accounting change as required by generally accepted accounting principles in the United States (see Note 27). The accounting change decreased the Net Loss for the year ended December 31, 2001 by approximately \$12.3 million and decreased the Net Income for the year ended December 31, 2000 by approximately \$6.9 million.

**NOTE 6 INVESTMENTS IN NET ASSETS OF EQUITY AFFILIATES**

Investments are accounted for using the equity method of accounting. The most significant of these investments was Igaras, an integrated containerboard producer located in Brazil of which the Company owned 50 percent. On July 1, 2000, Igaras spun off the multiple packaging portion of its

business into a newly formed company, of which the Company owned 50 percent. On October 3, 2000, the Company, along with its joint venture partner, Cia Suzano de Papel e Celulose, completed the sale of the jointly-held subsidiary Igaras for approximately \$510 million, including the assumption of \$112 million of debt. The Company recognized a gain of \$70.9 million, in connection with the sale. On October 12, 2000, the Company purchased the remaining 50 percent of the newly formed company for \$12.5 million.

During 2002 and 2001, the Company received dividends from its equity investment in Rengo Riverwood Packaging Ltd. ("Rengo") totaling \$0.6 million and \$0.6 million, respectively, net of taxes of \$0.1 million and \$0.1 million, respectively.

**NOTE 7 OTHER ASSETS**

Other Assets at December 31 consisted of the following:

|                                   | 2002                      | 2001             |
|-----------------------------------|---------------------------|------------------|
|                                   | (In thousands of dollars) |                  |
| Deferred debt issuance costs, net | 26,647                    | 32,385           |
| Pension/intangible asset          | 2,524                     | 13,594           |
| Capitalized spare parts           | 24,396                    | 23,303           |
| Deferred design costs             | 1,442                     | 1,985            |
| Other                             | 8,392                     | 9,199            |
|                                   | <u>\$ 63,401</u>          | <u>\$ 80,466</u> |

| 2002  | 2001  |
|-------|-------|
| _____ | _____ |
| _____ | _____ |

**NOTE 8 SHORT-TERM DEBT**

Short-Term Debt at December 31, consisted of the following:

|                                   | 2002                      | 2001      |
|-----------------------------------|---------------------------|-----------|
|                                   | _____                     | _____     |
|                                   | (In thousands of dollars) |           |
| Short-term borrowings             | \$ 20,281                 | \$ 16,340 |
| Current portion of long-term debt | 78,415                    | 1,742     |
|                                   | _____                     | _____     |
|                                   | \$ 98,696                 | \$ 18,082 |
|                                   | _____                     | _____     |

Short-term borrowings are principally at the Company's international subsidiaries. The weighted average interest rate on Short-term borrowings as of December 31, 2002 and 2001 was 2.0% and 3.4%, respectively.

In connection with the Merger, the Company called \$125 million of Convertible Subordinated Notes, of which \$0.2 million was not redeemed at December 31, 2002 and 2001, and is included in Current portion of long-term debt.

**NOTE 9 COMPENSATION AND EMPLOYEE BENEFITS**

Accruals for future compensated employee absences, principally vacation, were \$12.9 million and \$12.1 million at December 31, 2002 and 2001, respectively, and were included in Compensation and Employee Benefits on the Consolidated Balance Sheets.

**NOTE 10 LONG-TERM DEBT**

In connection with the Merger, the Company entered into a credit agreement that provided for senior secured credit facilities consisting of a term loan facility and a \$400 million revolving credit facility. Such credit agreement, term loan facility and revolving facility, as in effect prior to the August 10, 2001 amendment and restatement discussed below, are referred to herein as the "Prior Credit Agreement", the "Prior Term Loan Facility" and the "Prior Revolving Facility", respectively. In addition, Riverwood International Machinery, Inc., a wholly-owned subsidiary of Riverwood, entered into a credit agreement providing for a \$140 million secured revolving credit facility (the "Machinery Facility") for the purpose of financing or refinancing packaging machinery. In connection with the Merger, the Company also completed an offering of \$250 million aggregate principal amount of 10<sup>1</sup>/<sub>4</sub>% Senior Notes due 2006 (the "1996 Senior Notes") and \$400 million aggregate principal amount of 10<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2008 (the "1996 Senior Subordinated Notes" and together with the 1996 Senior Notes, the "1996 Notes").

On July 28, 1997, the Company completed an offering of \$250 million principal amount of 10<sup>5</sup>/<sub>8</sub>% Senior Notes due 2007 (the "Initial Notes"). The net proceeds of this offering were applied to prepay certain revolving credit borrowings under the Prior Revolving Facility (without any commitment reduction) and to refinance certain Tranche A term loans and other borrowings under the Prior Credit Agreement. A registration statement under the Securities Act of 1933, as amended, registering senior notes of the Company identical in all material respects to the Initial Notes (the "Exchange Notes") offered in exchange for the Initial Notes became effective October 1, 1997. On November 3, 1997, the Company completed its exchange offer of the Initial Notes for the Exchange Notes. The Initial Notes and the Exchange Notes are referred to herein as the 1997 Notes.

In connection with the sale of Igaras on October 3, 2000, the Company entered into Amendment No. 5 dated September 12, 2000, effective October 3, 2000, to the Prior Credit Agreement. Pursuant to the amendment, the Company applied \$145 million of the sale proceeds to term loan maturities under the Prior Term Loan Facility. The Company recognized a loss on the early extinguishment of debt of approximately \$2.1 million in the fourth quarter of 2000. The Company applied the remaining portion of the proceeds (approximately \$48 million) to the Prior Revolving Facility (without any commitment reduction). In connection with Amendment No. 5, the Company canceled its Machinery Facility.

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On June 21, 2001, the Company completed an offering of \$250 million principal amount of 10<sup>5</sup>/<sub>8</sub>% Senior Notes due 2007 (the "Initial 2001 Notes"). The Initial 2001 Notes were sold at a price of 103% of par. The proceeds from this offering of approximately \$251.5 million, net of approximately \$6 million of transaction fees and expenses, were applied to prepay a portion of the outstanding borrowings under the Prior Term Loan Facility. During the second quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$2.8 million related to the write-off of the applicable portion of deferred debt issuance costs on the term loans. In connection with this offering, on June 6, 2001, the Company entered into Amendment No. 6 to the Prior Credit Agreement. The amendment modified certain financial and other covenants, including minimum EBITDA requirements, in the Prior Credit Agreement to reflect recent financial results and market and operating conditions. A registration statement under the Securities Act registering senior notes of the Company identical in all material respects to the Initial 2001 Notes (the "Exchange 2001 Notes") offered in exchange for the Initial 2001 Notes became effective on August 27, 2001. On October 5, 2001, the Company completed its exchange offer of the Initial 2001 Notes for the Exchange 2001 Notes. The Initial 2001 Notes and the Exchange 2001 Notes are referred to herein as the 2001 Notes.

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On August 10, 2001, the Company entered into an amendment and restatement of the Prior Credit Agreement (the "Senior Secured Credit Agreement") with certain lenders providing for senior secured credit facilities with aggregate commitments not to exceed \$635 million (together with the 2002 Term Loan Facility referred to below, the "Facilities"), including a \$335 million term loan facility (the "2001 Term Loan Facility") and a \$300 million revolving credit facility (the "Revolving Facility"). The proceeds of the initial borrowings under the Facilities of approximately \$386 million, including \$51 million under the Revolving Facility, were applied to repay in full the outstanding borrowings under the Prior Term Loan Facility and the Prior Revolving Facility and to pay approximately \$12 million of the \$14 million of fees and expenses incurred in connection with the amendment and restatement of the Prior Credit Agreement. During the third quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$6.0 million related to the write-off of the applicable remaining deferred debt issuance costs on the Prior Term Loan Facility and the Prior Revolving Facility.

In April 2002, the Company entered into an amendment of the Senior Secured Credit Agreement which provided for a new, tranche B, term loan facility of \$250 million ("2002 Term Loan Facility"). The 2002 Term Loan Facility was drawn on April 23, 2002 and the proceeds, together with borrowings under the Revolving Facility of approximately \$12.0 million, were used to redeem the 1996 Senior Notes which occurred on May 23, 2002 and to pay related fees, costs and expenses. In the second quarter of 2002, the Company recorded a non-cash charge to earnings of approximately \$3.0 million related to the write-off of the remaining deferred debt issuance costs on the 1996 Senior Notes and a charge of approximately \$8.6 million related to the call premium paid upon redemption of the 1996 Senior Notes.

The Senior Secured Credit Agreement, which governs the Facilities, imposes restrictions on the Company's ability to make capital expenditures and both the Senior Secured Credit Agreement and the indentures governing the 1996 Senior Subordinated Notes, the 1997 Notes and the 2001 Notes limit the Company's ability to incur additional indebtedness. Such restrictions, together with the highly leveraged nature of the Company, could limit the Company's ability to respond to market conditions, meet its capital spending program, provide for unanticipated capital investments or take advantage of business opportunities. The covenants contained in the Senior Secured Credit Agreement, among other things, restrict the ability of the Company and its subsidiaries to dispose of assets, incur additional indebtedness, incur guarantee obligations, prepay other indebtedness or amend other debt instruments, pay dividends, create liens on assets, enter into sale and leaseback transactions, make investments, loans or advances, make acquisitions, engage in mergers or consolidations, change the business conducted by Riverwood and its subsidiaries, make capital expenditures and engage in certain transactions with affiliates. The covenants contained in the indentures governing the 1996 Senior Subordinated Notes, the 1997 Notes and the 2001 Notes also impose restrictions on the operation of the Company's business.

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The financial covenants in the Senior Secured Credit Agreement specify, among other things, the following requirements for each four quarter period ended during the following test periods:

| Test Period                           | Consolidated<br>Debt to Credit<br>Agreement<br>EBITDA(a)<br>Leverage Ratio | Consolidated<br>Interest Expense<br>Ratio |
|---------------------------------------|--|---|
| December 31, 2002 - December 30, 2003 | 5.50 to 1.00   | 2.00 to 1.00                              |
| December 31, 2003 - December 30, 2004 | 5.00 to 1.00   | 2.10 to 1.00                              |



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| Test Period                           | Consolidated<br>Debt to Credit<br>Agreement<br>EBITDA(a)<br>Leverage Ratio | Consolidated<br>Interest Expense<br>Ratio |
|---------------------------------------|--|---|
| December 31, 2004 - December 30, 2005 | 4.70 to 1.00   | 2.25 to 1.00                              |
| December 31, 2005 - December 30, 2006 | 4.40 to 1.00   | 2.25 to 1.00                              |
| December 31, 2006 - March 31, 2007    | 4.40 to 1.00   | 2.25 to 1.00                              |

Note:

- (a) Credit Agreement EBITDA as defined in the 2001 Senior Secured Credit Agreement

At December 31, 2002, the Company was in compliance with the financial covenants in the Senior Secured Credit Agreement. The Company's ability to comply in future periods with the financial covenants in the Senior Secured Credit Agreement will depend on its ongoing financial and operating performance, which in turn will be subject to economic conditions and to financial, business and other factors, many of which are beyond the Company's control and will be substantially dependent on the selling prices for the Company's products, raw material and energy costs, and the Company's ability to successfully implement its overall business and profitability strategies. If a violation of any of the covenants occurred, the Company would attempt to get a waiver or an amendment from its lenders, although no assurance can be given that the Company would be successful in this regard. The Senior Secured Credit Agreement and the indentures governing the 1996 Senior Subordinated Notes, 1997 Notes and 2001 Notes have covenants as well as certain cross-default or cross-acceleration provisions; failure to comply with these covenants in any agreement could result in a violation of such agreement which could, in turn, lead to violations of other agreements pursuant to such cross default or cross-acceleration provisions.

The Senior Secured Credit Agreement is collateralized by substantially all of the Company's assets.

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The Revolving Facility matures on December 31, 2006. At December 31, 2002, the Company and its U.S. and international subsidiaries had the following amounts of commitments, amounts outstanding and amounts available under revolving credit facilities:

|                           | Total Amount of<br>Commitments | Total Amount<br>Outstanding | Total Amount<br>Available(A) |
|---------------------------|--------------------------------|-----------------------------|------------------------------|
| (In thousands of dollars) |                                |                             |                              |
| Revolving Facility        | \$ 300,000                     | \$ 14,850                   | \$ 284,508                   |
| International Facilities  | 18,384                         | 12,090                      | 6,294                        |
|                           | <b>\$ 318,384</b>              | <b>\$ 26,940</b>            | <b>\$ 290,802</b>            |

Note:

- (A) In accordance with its debt agreements, the Company's availability under its Revolving Facility as of December 31, 2002 has been reduced by the amount of standby letters of credit issued of approximately \$0.6 million.

The Company is required by its insurance company to have a standby letter of credit to secure payment of Workers' Compensation claims. The letter of credit, with a value of \$0.4 million, expired on February 20, 2003 and was subsequently extended. The letter of credit will automatically be extended without amendment for successive one year period from the current expiration date and any future expiration date unless at least 45 days prior to the expiration date the Company is notified that the financial institution elects not to renew it.

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In addition, the Ohio Bureau of Workers' Compensation requires the Company to have a standby letter of credit for non-performance according to the conditions and obligations as provided under Workers' Compensation law. It is a further condition of the letter of credit to cover all injuries or occupational disease claims incurred in any period prior to and/or during the present term should the Company not perform. The letter of credit, with a value of \$0.2 million, was renewed on September 20, 2002 and is automatically extended without amendment for successive one year period from the current expiration date and any future expiration date unless at least 60 days prior to the expiration date the Company is notified that the financial institution elects not to renew it.

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Long-Term Debt at December 31 consisted of the following:

|   | 2002         | 2001         |
|---|--------------|--------------|
| (In thousands of dollars)   |              |              |
| Senior Notes with interest payable semi-annually at 10.625%, payable in 2007  | \$ 250,000   | \$ 250,000   |
| Senior Notes with interest payable semi-annually at 10.25%, payable in 2006   |              | 250,000      |
| Senior Subordinated Notes with interest payable semi-annually at 10.875%, payable in 2008   | 400,000      | 400,000      |
| Senior Secured Term Loan Facility with interest payable at various dates less than one year at floating rates (3.90% to 4.26% at December 31, 2002), payable through 2007 | 248,750      |              |
| Senior Secured Term Loan Facility with interest payable at various dates less than one year at floating rates (4.15% to 4.59% at December 31, 2002), payable through 2006 | 335,000      | 335,000      |
| Senior Notes with interest payable semi-annually at 10.625%, payable in 2007  | 250,000      | 250,000      |
| Senior Secured Revolving Facility with interest payable at various dates less than one year at floating rates (4.19% to 6.00% at December 31, 2002) payable in 2006       | 14,850       | 35,150       |
| Senior Subordinated Notes with interest payable semi-annually at 11.25%, payable in 2002  |              | 804          |
| Convertible Subordinated Notes with interest payable semi-annually at 6.75%, payable in 2003, convertible beginning March 27, 1996  | 209          | 209          |
| Pollution control revenue bonds with interest payable semi-annually at 6.25%, payable through 2007  | 1,000        | 1,000        |
| International Notes payable to banks with interest payable at various dates at interest rates of 7.79% to 10.0% at December 31, 2002, payable through 2004                | 213          | 533          |
| Capitalized leases with interest payable of 5.62%, payable through 2006   | 2,038        | 2,099        |
| Other   | 19           | 29           |
|   | 1,502,079    | 1,524,824    |
| Less, current portion   | 78,415       | 1,742        |
|   | \$ 1,423,664 | \$ 1,523,082 |

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Long-term debt maturities and expirations of funded long-term working capital commitments at December 31, 2002, were as follows:

(In thousands of dollars)

| 2003 | \$ 78,415 |
|------|-----------|
| 2004 | 77,975    |
| 2005 | 95,715    |
| 2006 | 110,206   |

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(In thousands of dollars)

|            |              |
|------------|--------------|
| 2007       | 739,750      |
| After 2007 | 400,018      |
|            | \$ 1,502,079 |

### NOTE 11 REDEEMABLE COMMON STOCK

During the nine months ended December 31, 1996, Riverwood Holding completed an offering of Riverwood Holding Common Stock to certain members of management and key employees of the Company. As of December 31, 1996, the Company had issued 111,900 shares of Riverwood Holding Class A Common Stock to Management Investors at fair value for gross cash proceeds of \$11.2 million. During 2000, the Company issued 5,000 shares of additional Redeemable Common Stock to Management Investors at fair value for gross cash proceeds of \$0.6 million. The common stock held by Management Investors is mandatorily redeemable at fair market value as determined by the Executive Committee of the Board of Directors and in certain circumstances the Management Investors can require the Company to repurchase the Riverwood Holding Class A Common Stock. These shares are classified as Redeemable Common Stock on the Consolidated Balance Sheets and are carried at their redemption value of \$120 per share at December 31, 2002 and 2001. During 2002 and 2001, the Company repurchased 3,500 and 3,000 shares of Redeemable Common Stock at a weighted average price of \$120.00 per share and \$120.00 per share, respectively. During 2002, Riverwood Holding issued 250 shares of additional Redeemable Common Stock to Management Investors for gross cash proceeds of approximately \$25,000. During 2001, Riverwood Holding issued 3,000 shares of additional Redeemable Common Stock to Management Investors for gross cash proceeds of approximately \$0.3 million.

In connection with the issuance of Redeemable Common Stock to Management Investors, the Company has guaranteed loans, with full recourse, from a bank to certain Management Investors totaling approximately \$0.4 million and \$0.3 million at December 31, 2002 and 2001, respectively. As guarantor of the loans, the Company fully and unconditionally guarantees to the Lender the prompt and complete payment of all principal and interest on the Loans and all other amounts owed under the letter agreements when due and payable (whether at the stated maturity, by acceleration or otherwise) in the amounts and with respect to each of the borrowers listed in the agreement. The Company has the right of subrogation should a borrower default.

### NOTE 12 NONREDEEMABLE COMMON STOCK

On March 27, 1996, Riverwood Holding completed an offering of 7,000,000 shares of Class A Common Stock with a par value of \$0.01 per share to certain institutional investors for \$700 million.

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Total Class A Common Stock authorized for issuance at December 31, 2002 was 9,000,000 shares, of which amount 7,057,930 shares were outstanding, including 57,930 shares issued to Management Investors as Redeemable Common Stock (see Note 11). Also on March 27, 1996, Riverwood Holding completed an offering of 500,000 shares of Class B Common Stock with a par value of \$0.01 per share to an institutional investor for \$50 million. Total Class B Common Stock, which is non-voting, authorized for issuance at December 31, 2002 was 3,000,000 shares, of which 500,000 shares were outstanding.

### NOTE 13 STOCK INCENTIVE PLANS

The Company has developed three Stock Incentive Plans ("SIP") designed to provide certain key executives and management options to purchase shares of Redeemable Class A Common Stock. These plans are the 1996 Stock Incentive Plan ("1996 SIP"), the 2002 Stock Incentive Plan ("2002 SIP") and the 1999 Supplemental Long-Term Incentive Plan ("SLTP"). The following table summarizes information pertaining to options outstanding and exercisable at December 31, 2002:

| Plan         | Grant Date   | Number Outstanding | Granted Weighted Average Exercise Price | Vesting Reference | Number Exercisable(8) | Exercisable Weighted Average Exercise Price |
|--------------|--------------|--------------------|---|-------------------|-----------------------|---|
| SIP/2002 SIP | Jan-Sep 2002 | 620,485            | \$ 120                                  | (1)               |                       | \$ 120                                      |

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| Plan | Grant Date     | Number Outstanding | Granted Weighted Average Exercise Price | Vesting Reference | Number Exercisable(8) | Exercisable Weighted Average Exercise Price |
|------|----------------|--------------------|---|-------------------|-----------------------|---|
| SIP  | November 2000  | 4,000              | 115                                     | (2)               | 1,600                 | 115   |
| SLTP | November 2000  | 5,000              | 115                                     | (3)               | 1,667                 | 115   |
| SLTP | May-Dec, 1999  | 153,223            | 100                                     | (4)               | 71,036                | 100   |
| SIP  | June-Dec, 1999 | 49,800             | 100                                     | (5)               | 21,120                | 100   |
| SIP  | March 1997     | 225,000            | 75                                      | (6)               | 213,348               | 75  |
| SIP  | June 1996      | 51,410             | 100                                     | (7)               | 47,660                | 100   |
|      | Total          | 1,108,918          | \$ 106.24                               |                   | 356,431               | \$ 85.17                                    |

Notes:

(1) 305,485 of these options vest one-third on the second anniversary of date of grant and two-thirds on the third anniversary of the date of grant. 165,000 of the options vest when the Company achieves certain financial targets. 150,000 of the options vest if a change of control of the company takes place before the third anniversary of the date of grant. Should any of those options not vest as described above, they will vest assuming the employee is still employed at the Company, nine years and six months following the date of grant.

(2) Options vest in five equal annual installments on the first five anniversaries of the date of grant, subject to continuous employment.

(3) Options vest based upon a range of certain financial goals for two years. Each year, the vesting starts at 30% for achievement of a minimum financial target, and increases to a maximum of 50% per year, prorated on a straight-line basis for achievement of certain results above the minimum. Those options which do not vest in this period will vest, assuming the employee is still employed, nine years and six months following the date of grant.

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(4) Options vest based upon a range of certain financial goals over the next three years. Each year, the vesting starts at 20% for achievement of a minimum financial target, and increases to a maximum of 33<sup>1</sup>/<sub>3</sub>% per year, prorated on a straight-line basis for achievement of certain financial results above the minimum. Those options which do not vest in this three-year period, will vest, assuming the employee is still employed at the Company, on December 31, 2008.

(5) 35,200 of the options will vest in five equal annual installments on each of the first five anniversaries of the date of grant, subject to continuous employment. The remaining 14,600 options vest on the date that the Company achieves certain financial targets. Should those options not vest as described above, they will vest assuming the employee is still employed at the Company, nine years and six months following the date of grant.

(6) 112,500 of these options will vest in five annual installments on each of the first five anniversaries of the date of grant, subject to continuous employment, and the remaining 112,500 have accelerated vesting based on achievement of certain financial goals or on September 30, 2006, whichever occurs first.

(7) 47,660 of the options will vest in five equal annual installments on the first five anniversaries of the date of grant, subject to continuous employment. The remaining 3,750 options vest on the date that the Company achieves certain financial targets. Should those options not vest as described above, they will vest assuming the employee is still employed at the Company, nine years and six months following the date of grant.

(8)

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As of December 31, 2001 and 2000, there were exercisable options in the amount of 332,769 and 277,397, respectively.

A summary of option activity during the three years ended December 31, 2002 is as follows:

|                               | Shares    | Exercise Price |
|-------------------------------|-----------|----------------|
| Outstanding December 31, 1999 | 553,910   | \$ 89.84       |
| Granted                       | 13,000    | 115.00         |
| Exercised                     |           |                |
| Canceled                      | (1,700)   | (100.00)       |
|                               |           |                |
| Outstanding December 31, 2000 | 565,210   | \$ 90.39       |
| Granted                       |           |                |
| Exercised                     | (7,069)   | (120.00)       |
| Canceled                      | (12,731)  | (103.77)       |
|                               |           |                |
| Outstanding December 31, 2001 | 545,410   | \$ 89.70       |
| Granted                       | 667,153   | 120.00         |
| Exercised                     | (250)     | (100.00)       |
| Canceled                      | (103,395) | (109.14)       |
|                               |           |                |
| Outstanding December 31, 2002 | 1,108,918 | \$ 106.11      |

The weighted average contractual life of the outstanding options at December 31, 2002, is 8 years. The Company applies APB Opinion No. 25, "Accounting for Stock Issued to Employees," and related

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Interpretations in accounting for the Stock Options. Accordingly, the Company recognizes compensation expense for Stock Options when the exercise price is less than the related fair value at the date of grant or when the performance criteria is met. During the years ended December 31, 2002, 2001 and 2000, the Company recognized compensation expense of \$1.9 million, \$1.5 million, and \$1.8 million, respectively, related to Stock Options. Had compensation expense for the Company's grants of Stock Options been determined in accordance with Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" ("SFAS No. 123"), the Company's Net (Loss) Income for the years ended December 31, 2002, 2001, and 2000, would have been approximately \$(11.5) million, \$(65.9) million, and \$30.8 million, respectively. The weighted average fair value of the stock options was estimated to be \$28.37 per option on the date of grant for stock options granted in 2002 and 30.91 per option on the date of grant for stock options granted in 2000. The Company used the Black-Scholes option-pricing model to value the Stock Options with the following assumptions: dividend yield of zero, no volatility, risk-free interest rates ranging from 4.622% to 6.75%, a zero forfeiture rate and an expected life of 3 to 10 years.

On January 1, 2002, 16,200 restricted stock units ("RSUs") were issued to key employees of the company under the 2002 Stock Incentive Plan. The RSUs vest on the second anniversary date of grant provided that the recipients are still employed by the company. The aggregate market value of the restricted stock at the date of issuance was \$1.9 million and is being recorded as deferred compensation over the two-year vesting period. During 2002, 2,500 of the RSUs were cancelled. The RSUs outstanding at December 31, 2002 were 13,700 of which none were vested.

#### NOTE 14 CURRENCY TRANSLATION ADJUSTMENT

An analysis of changes in the Cumulative Currency Translation Adjustment included in Shareholders' Equity at December 31 was as follows:

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|   | 2002               | As Restated<br>2001 | As Restated<br>2000 |
|---|--------------------|---------------------|---------------------|
| (In thousands of dollars)   |                    |                     |                     |
| Cumulative currency translation adjustment at beginning of period | \$ (43,698)        | \$ (33,562)         | \$ (19,324)         |
| Currency translation adjustments                                  | 12,996             | (10,136)            | (14,238)            |
|   | <u>\$ (30,702)</u> | <u>\$ (43,698)</u>  | <u>\$ (33,562)</u>  |

**NOTE 15 CONTINGENCIES AND COMMITMENTS**

Total rental expense was approximately \$8.0 million, \$10.4 million, and \$11.7 million for the years ended December 31, 2002, 2001, and 2000, respectively.

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At December 31, 2002, total commitments of the Company under long-term, non-cancelable contracts were as follows:

|                                       | Payment Due by Period |                   |                   |                   |                     |
|---------------------------------------|-----------------------|-------------------|-------------------|-------------------|---------------------|
|                                       | Less than<br>1 year   | 1-3 years         | 4-5 years         | After<br>5 years  | Total               |
| (In thousands of dollars)             |                       |                   |                   |                   |                     |
| Long-Term Debt                        | \$ 78,415             | \$ 173,690        | \$ 849,956        | \$ 400,018        | \$ 1,502,079        |
| Operating Leases                      | 15,664                | 5,408             | 2,239             | 946               | 24,257              |
| Unconditional Purchase Obligations(A) | 34,291                | 24,674            | 20,381            | 81,609            | 160,955             |
| Total Contractual Cash Obligations    | <u>\$ 128,370</u>     | <u>\$ 203,772</u> | <u>\$ 872,576</u> | <u>\$ 482,573</u> | <u>\$ 1,687,291</u> |

**Note:**

(A) Unconditional Purchase Obligations primarily consist of commitments related to wood processing and handling, natural gas and electricity and firm transportation of natural gas.

As of December 31, 2002, the Company had approximately 4,150 employees worldwide (excluding employees of joint ventures), approximately 2,950 of whom were members of unions and covered by collective bargaining agreements.

The Company is committed to compliance with all applicable foreign, federal, state and local environmental laws and regulations. Environmental law is, however, dynamic rather than static. As a result, costs that are unforeseeable at this time, may be incurred when new laws are enacted, and when environmental agencies adopt or revise rules and regulations. In general, the environmental laws that the Company is subject to regulate discharges and emissions of constituents to the air, soil and water, prescribe procedures for the use, reuse, reclamation, recycling and disposal of designated waste materials and impose liability and requirements relating to the cleanup of contamination. In certain instances, state environmental laws may be stricter than their federal counterparts.

The federal Clean Air Act imposes stringent limits on air emissions, establishes a federal permit program (Title V) and provides for civil and criminal enforcement sanctions. In response to these requirements, in the early 1990's the Company switched from solvent-based to

water-based inks and varnishes at its converting operations in order to reduce and meet requirements with respect to emissions of volatile organic compounds. Where necessary, the Company's plants have received or submitted an application to the appropriate permitting authority for a Title V permit.

The federal Clean Water Act establishes a system of minimum national effluent standards for each industry, water quality standards for the nation's waterways and a permit program that provides discharge limitations. It also regulates releases and spills of oil and hazardous materials and wastewater and stormwater discharges. The Company's mill in West Monroe, Louisiana is the only one of the Company's facilities that is a direct discharger to a water body and a permit currently covers its discharges to the Ouachita River. The Company's other operations discharge to publicly owned treatment works and are subject to pretreatment requirements and limitations.

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The federal Comprehensive Environmental Response, Compensation and Liability Act ("CERCLA") establishes liability for waste generators, current and former site owners and operators and others in connection with releases of hazardous materials. In several instances, the Company has been identified as a Potentially Responsible Party ("PRP") under CERCLA and similar state laws. These actions are not material.

In 1998, the U.S. Environmental Protection Agency adopted regulations (generally referred to as the "cluster rules") that mandated more stringent controls on air and water discharges from United States pulp and paper mills. Over the next three years, the Company anticipates that it will spend approximately \$22 million at its two U.S. mills to comply with these regulations. These costs have not been accrued, but rather are a part of the Company's capital expenditure plan. Most of these costs are anticipated to be incurred in the first two quarters of 2005.

The Company is involved in environmental investigation and remediation projects for certain properties currently or formerly owned or operated by the Company, and at certain waste disposal sites. Some of these projects are being addressed under federal and state statutes, such as the CERCLA and analogous state laws. The Company's costs in certain instances cannot be reliably estimated until the remediation process is substantially underway or liability has been addressed. The Company accrues reserves for these contingencies when the liability is probable and the costs are reasonably estimable. The Company has accrued the following amounts for environmental losses as of December 31, 2002: approximately \$0.5 million for the Line Avenue Site described below, approximately \$0.3 million for the Shoreline Refinery Site described below, and approximately \$0.1 million for general environmental matters. The Company is not aware of any material unaccrued loss that is reasonably estimable where liability is probable. The Company believes that based on current information and regulatory requirements, its accruals for environmental matters are adequate. However, there can be no assurance that the Company will not incur significant costs in excess of accrued amounts in connection with remediation activities and other environmental matters.

In late 1995, the Louisiana Department of Environmental Quality (the "DEQ") notified the Predecessor of potential liability for the remediation of hazardous substances at a former wood treatment site in Shreveport, Louisiana (known as the Line Avenue Site) that the Predecessor or its predecessors previously operated. In August 2001, the Company entered into an agreement with the DEQ and the landowners to remediate the site. The agreement required the removal of soils containing wood-treating constituents in excess of regulatory standards, consolidation of these soils in a sub-portion of the site, capping of the sub portion, land use restrictions, future operations and maintenance ("O&M") to ensure the integrity of the cap, long-term monitoring of the groundwater, and a recorded prohibition on the use of on-site groundwater. The Company contracted with a qualified contractor to remediate the site at a cost of approximately \$1.3 million. In addition, each of the O&M and groundwater monitoring costs for the initial five years are expected to be approximately \$0.1 million (no such costs are estimated beyond the initial five-year period). As of December 31, 2002, all of the required soil excavation and consolidation has been completed. The Company expects to complete construction of the cap by July 2003. As of December 31, 2002, the Company has paid its contractor approximately \$0.6 million to remediate the site. The Company has been reimbursed approximately half of these costs from a PRP that has entered into a settlement agreement with the Company.

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On July 6, 2000, the Company and the DEQ entered into a Settlement Agreement for remediation of a site in Caddo Parish, Louisiana (known as the Shoreline Refinery Site). The principal contamination at this site was an approximately 5 acre impoundment of oil-based sludge that appeared to originate from an oil refinery that was operated by prior operators. The remedial action contemplated by the Settlement Agreement required the neutralization, stabilization and consolidation of sludges and soils at the site, capping of the consolidated materials, the establishment of a vegetative cover, and five years of post-closure care of the capped area. The Company contracted to complete the remedial action in accordance with the terms of the Settlement Agreement. In a November 26, 2002 letter to the Company, the DEQ stated that all required construction activities were accomplished and that the five-year post-closure care and reporting period would commence. The Company conveyed the property to its contractor on October 22, 2000. Based on the terms of the Settlement Agreement, the DEQ's November 26, 2002 letter and the fact that the property has been sold to the Company's contractor, the Company does not expect to incur additional costs in connection with this site.

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The Company is a party to a number of lawsuits arising out of the ordinary conduct of its business. While there can be no assurance as to their ultimate outcome, the Company does not believe that these lawsuits will have a material impact on the results of operations, cash flows or financial condition of the Company. The Company has accrued an aggregate of approximately \$0.6 million for several tort, workers compensation and former employee related claims and lawsuits. The Company is not aware of any material unaccrued loss that is reasonably estimable where liability is probable.

The Company has been a plaintiff in actions filed in the U.S. District Court for the Northern District of Georgia against The MeadWestvaco Corporation ("MeadWestvaco"), successor by merger to The Mead Corporation, and R.A. Jones Co. Inc. ("R.A. Jones") claiming infringement of the Company's patents for its packaging machines and seeking damages sufficient to compensate for such infringement. The patents in suit were found infringed but invalid by a jury in a trial against R.A. Jones in August 2001. This finding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 was appealed to the Court of Appeals for the Federal Circuit (the "CAFC"). The suit against MeadWestvaco was dismissed by mutual agreement, subject to being refiled, pending the outcome of the appeal of the decision in the case against R.A. Jones. The CAFC vacated the holding of invalidity as to U.S. Patent Nos. 5,666,789 and 5,692,361 and remanded to the District Court for determination of proper inventive entity. The finding of infringement was affirmed by the CAFC. Further proceedings consistent with the decision of the CAFC will follow in the District Court.

### NOTE 16 PENSIONS

#### U.S. HOURLY AND SALARIED PENSION PLANS

All of the Company's U.S. hourly union employees are participants in the Company's noncontributory defined benefit hourly plan (the "Hourly plan"). The pension expense of the Hourly plan is based primarily on years of service and the pension rate near retirement. The Company's U.S. salaried and nonunion hourly employees are participants in the Company's noncontributory defined benefit plan that was established during 1992 (the "Salaried plan").

The Company's funding policies with respect to its U.S. pension plans are to contribute funds to trusts as necessary to at least meet the minimum funding requirements of the U.S. Internal Revenue Code. Plan assets are invested primarily in equities and fixed income securities.

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#### (A) PENSION EXPENSE

The pension expense related to the Hourly plan and Salaried plan consisted of the following:

|  | <b>Year Ended<br/>December 31,<br/>2002</b> | <b>Year Ended<br/>December 31,<br/>2001</b> | <b>Year Ended<br/>December 31,<br/>2000</b> |
|--|---|---|---|
| (In thousands of dollars)                                |   |   |   |
| <b>Components of net periodic pension cost (credit):</b> |   |   |   |
| Service cost   | \$ 5,226                                    | \$ 5,142                                    | \$ 4,806                                    |
| Interest cost  | 16,457                                      | 16,106                                      | 15,444                                      |
| Expected return on plan assets                           | (18,767)                                    | (21,019)                                    | (22,101)                                    |
| <b>Amortizations:</b>                                    |   |   |   |
| Prior service cost                                       | 1,032                                       | 1,029                                       | 1,026                                       |
| Actuarial gain   | (34)  | (10)  | (2,039)                                     |
| Net periodic pension cost (credit)                       | \$ 3,914                                    | \$ 1,248                                    | \$ (2,864)                                  |

Certain assumptions used in determining the pension expense related to the Hourly plan and Salaried plan were as follows:

| <b>Year Ended<br/>December 31,<br/>2002</b> | <b>Year Ended<br/>December 31,<br/>2001</b> | <b>Year Ended<br/>December 31,<br/>2000</b> |
|---|---|---|
|---|---|---|



|  |       |       |       |
|--|-------|-------|-------|
| Assumptions:                                     |       |       |       |
| Discount rate                                    | 7.50% | 7.50% | 7.50% |
| Rate of increase in future compensation levels   | 4.50% | 4.50% | 4.50% |
| Expected long-term rate of return on plan assets | 8.50% | 8.50% | 8.50% |

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*(B) FUNDED STATUS*

The funded status of the Company's U.S. Hourly plan and Salaried plan as of December 31, were as follows:

|   | 2002                      | 2001           |
|---|---------------------------|----------------|
|   | (In thousands of dollars) |                |
| Change in benefit obligation:                                     |                           |                |
| Benefit obligation at beginning of year                           | \$ 228,244                | \$ 220,881     |
| Service cost  | 5,226                     | 5,142          |
| Interest cost   | 16,457                    | 16,106         |
| Actuarial loss (gain)   | 25,851                    | (504)          |
| Amendments  | 25                        | 130            |
| Benefits paid   | (13,849)                  | (13,511)       |
|   | <u>261,954</u>            | <u>228,244</u> |
| Benefit obligation at end of year                                 | \$ 261,954                | \$ 228,244     |
| Change in plan assets:  |                           |                |
| Fair value of plan assets at beginning of year                    | \$ 227,566                | \$ 253,831     |
| Actual return on plan assets                                      | (10,964)                  | (12,783)       |
| Employer contributions  | 29                        | 29             |
| Benefits paid   | (13,849)                  | (13,511)       |
|   | <u>202,782</u>            | <u>227,566</u> |
| Fair value of plan assets at end of year                          | \$ 202,782                | \$ 227,566     |
| Plan assets (less than) in excess of projected benefit obligation | \$ (59,172)               | \$ (678)       |
| Unrecognized net actuarial loss (gain)                            | 64,866                    | 9,252          |
| Unrecognized prior service cost                                   | 1,200                     | 2,206          |
|   | <u>6,894</u>              | <u>10,780</u>  |
| Net amount recognized   | \$ 6,894                  | \$ 10,780      |
| Amounts recognized in the Consolidated Balance Sheets consist of: |                           |                |
| Prepaid pension cost  | \$                        | \$ 13,601      |
| Intangible asset  | 2,475                     |                |
| Accrued pension liability   | (50,596)                  | (2,821)        |
| Accumulated Other Comprehensive Income (a)                        | 55,015                    |                |
|   | <u>6,894</u>              | <u>10,780</u>  |
| Net amount recognized   | \$ 6,894                  | \$ 10,780      |
| Assumptions:  |                           |                |
| Discount rate   | 6.50%                     | 7.50%          |
| Rates of increase in future compensation levels                   | 4.50%                     | 4.50%          |

- (a) During 2002, the Company recorded a charge to Other Comprehensive (Loss) Income of approximately \$55.0 million in its Consolidated Statement of Operations and Comprehensive (Loss) Income due to unfavorable market conditions.

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**INTERNATIONAL PENSION PLANS**

*(A) PENSION EXPENSE*

The international defined benefit pension plans are both noncontributory and contributory and are funded in accordance with applicable local laws. Assets of the funded plans are invested primarily in equities and fixed income securities. The pension or termination benefits are based primarily on years of service and the employees' compensation.

The pension expense related to the international plans consisted of the following:

|  | Year Ended<br>December 31,<br>2002 | Year Ended<br>December 31,<br>2001 | Year Ended<br>December 31,<br>2000 |
|--|------------------------------------|------------------------------------|------------------------------------|
| (In thousands of dollars)                        |                                    |                                    |                                    |
| Components of net periodic pension cost:         |                                    |                                    |                                    |
| Service cost                                     | \$ 90                              | \$ 431                             | \$ 1,229                           |
| Interest cost                                    | 4,875                              | 5,210                              | 4,697                              |
| Expected return on plan assets                   | (4,792)                            | (5,485)                            | (5,384)                            |
| Amortizations:                                   |                                    |                                    |                                    |
| Actuarial loss                                   |                                    | 2,072                              |                                    |
| Net periodic pension cost                        | \$ 173                             | \$ 2,228                           | \$ 542                             |
| Assumptions:                                     |                                    |                                    |                                    |
| Discount rate                                    | 5.50%                              | 5.75%                              | 5.50%                              |
| Rates of increase in future compensation levels  | 6.00%                              | 4.00%                              | 4.00%                              |
| Expected long-term rate of return on plan assets | 5.75%                              | 6.00%                              | 6.00%                              |

Approximately 300 employees participate in a multi-employer pension plan that provides defined benefits to employees under certain union-employer organization agreements. Pension expense for this plan was \$3.9 million, \$3.5 million, and \$4.0 million for the years ended December 31, 2002, 2001 and 2000, respectively.

Effective March 31, 2001, the Company's Defined Benefit Pension Plan in the U.K. (the "U.K. Plan") was curtailed. No curtailment gain was recorded as the unrecognized net loss of the U.K. Plan at March 31, 2001 exceeded any gain calculated as a result of the curtailment. Effective March 31, 2001, the Company began a defined contribution savings plan in the U.K. to replace the curtailed U.K. Plan.

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*(B) FUNDED STATUS*

The following table sets forth the funded status of the international pension plans as of December 31:

2002                      2001

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(In thousands of dollars)

|  |                   |                   |
|--|-------------------|-------------------|
| <b>Change in benefit obligation:</b>                                     |                   |                   |
| Benefit obligation at beginning of year                                  | \$ 96,554         | \$ 101,529        |
| Service cost   | 90                | 431               |
| Interest cost  | 4,875             | 5,210             |
| Plan participants contributions  |                   | 173               |
| Actuarial loss (gain)  | 1,360             | (6,431)           |
| Benefits paid  | (4,108)           | (4,358)           |
|  | <u>          </u> | <u>          </u> |
| Benefit obligation at end of year  | \$ 98,771         | \$ 96,554         |
|  | <u>          </u> | <u>          </u> |
| <b>Change in plan assets:</b>  |                   |                   |
| Fair value of plan assets at beginning of year                           | \$ 89,676         | \$ 97,003         |
| Actual return on plan assets   | (632)             | (5,524)           |
| Employer contributions   |                   | 2,382             |
| Plan participants contributions  |                   | 173               |
| Benefits paid  | (4,108)           | (4,358)           |
|  | <u>          </u> | <u>          </u> |
| Fair value of plan assets at end of year                                 | \$ 84,936         | \$ 89,676         |
|  | <u>          </u> | <u>          </u> |
| Plan assets less than projected benefit obligation                       | \$ (13,835)       | \$ (6,878)        |
| Unrecognized net actuarial loss  | 15,232            | 8,099             |
|  | <u>          </u> | <u>          </u> |
| Net amount recognized  | \$ 1,397          | \$ 1,221          |
|  | <u>          </u> | <u>          </u> |
| <b>Amounts recognized in the Consolidated Balance Sheets consist of:</b> |                   |                   |
| Prepaid pension cost   | \$ 49             | \$ 1,221          |
| Accrued pension liability  | (14,940)          |                   |
| Accumulated Other Comprehensive Income (a)                               | 16,288            |                   |
|  | <u>          </u> | <u>          </u> |
| Net amount recognized  | \$ 1,397          | \$ 1,221          |
|  | <u>          </u> | <u>          </u> |
| <b>Assumptions:</b>  |                   |                   |
| Discount rate  | 5.50%             | 5.75%             |
| Rates of increase in future compensation levels                          | 0.00%             | 4.00%             |

(a) During 2002, the Company recorded a charge to Other Comprehensive (Loss) Income of approximately \$16.3 million in its Consolidated Statement of Operations and Comprehensive (Loss) Income due to unfavorable market conditions.

As of December 31, 2002 and 2001, accrued retirement contributions for the international pension plans included in Compensation and Employee Benefits on the Consolidated Balance Sheets were \$1.3 million and \$1.4 million, respectively.

**DEFINED CONTRIBUTION PLANS**

The Company provides defined contribution plans for eligible U.S. employees. Salaried employees may make contributions of up to 16% of their compensation (percentage of pretax and after tax contributions can be any combination not to exceed a combined total of 16%). The Company matches 3% and may match up to a total of 6% of the eligible compensation, depending on the Company's performance.

Hourly employees may make contributions of up to 16% of their compensation (pretax and after tax percentages vary based on negotiated union contracts). The Company matches various percentages of the eligible compensation based on negotiated union contracts.

Contributions to these plans for the years ended December 31, 2002, 2001, and 2000 were \$2.9 million, \$2.5 million, and \$2.3 million, respectively.

Accrued plan contributions included in Compensation and Employee Benefits on the Consolidated Balance Sheets were \$0.8 million and \$0.1 million at December 31, 2002 and 2001, respectively.

**NOTE 17 OTHER POSTRETIREMENT BENEFITS**

The Company sponsors postretirement health care plans that provide medical and life insurance coverage to eligible salaried and hourly retired U.S. employees and their dependents. No postretirement medical benefits are offered to salaried employees who began employment after December 31, 1993.

The other postretirement benefits expense consisted of the following:

|   | Year Ended<br>December 31,<br>2002 | Year Ended<br>December 31,<br>2001 | Year Ended<br>December 31,<br>2000 |
|---|------------------------------------|------------------------------------|------------------------------------|
|   | (In thousands of dollars)          |                                    |                                    |
| Service cost                              | \$ 348                             | \$ 272                             | \$ 255                             |
| Interest cost                             | 1,890                              | 1,669                              | 1,645                              |
| Amortizations:                            |                                    |                                    |                                    |
| Prior service cost                        | (162)                              | (162)                              | (162)                              |
| Actuarial loss                            | 311                                | 151                                | 124                                |
| Net periodic postretirement benefits cost | \$ 2,387                           | \$ 1,930                           | \$ 1,862                           |
| Assumptions:                              |                                    |                                    |                                    |
| Discount rate                             | 7.5%                               | 7.5%                               | 7.5%                               |
| Initial health care cost trend rate       | 7.0%                               | 7.5%                               | 5.5%                               |
| Ultimate health care cost trend rate *    | 5.0%                               | 5.0%                               | 4.5%                               |
| Ultimate year *                           | 2006                               | 2006                               | 2001                               |

\*

The salaried plan's cost was capped beginning in 1999.

The accrued postretirement benefit obligation at December 31 was as follows:

| 2002  | 2001  |
|-------|-------|
| _____ | _____ |

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|  | <u>2002</u>                        | <u>2001</u>                        |
|--|------------------------------------|------------------------------------|
|  | (In thousands of dollars)          |                                    |
| <b>Change in benefit obligation:</b>                                   |                                    |                                    |
| Benefit obligation at beginning of year                                | \$ 22,940                          | \$ 22,703                          |
| Service cost   | 348                                | 272                                |
| Interest cost  | 1,890                              | 1,669                              |
| Actuarial loss   | 3,795                              | 2,013                              |
| Assumptions  | 2,467                              |                                    |
| Benefits paid  | (2,884)                            | (3,717)                            |
|  | <u>          </u>                  | <u>          </u>                  |
| Benefit obligation at end of year                                      | \$ 28,556                          | \$ 22,940                          |
|  | <u>          </u>                  | <u>          </u>                  |
| <b>Fair value of plan assets at end of year</b>                        |                                    |                                    |
|  | <u>          </u>                  | <u>          </u>                  |
| Accumulated postretirement benefit obligation in excess of plan assets | \$ (28,556)                        | \$ (22,940)                        |
| Unrecognized net actuarial loss  | 8,611                              | 2,660                              |
| Unrecognized prior service credit                                      | (1,514)                            | (1,676)                            |
|  | <u>          </u>                  | <u>          </u>                  |
| Total accrued postretirement benefit obligation                        | \$ (21,459)                        | \$ (21,956)                        |
|  | <u>          </u>                  | <u>          </u>                  |
| <b>Assumptions:</b>  |                                    |                                    |
| Discount rate  | 6.50%                              | 7.50%                              |
| Initial health care cost trend rate                                    | 9.00%                              | 7.00%                              |
| Ultimate health care cost trend rate *                                 | 5.00%                              | 5.00%                              |
| Ultimate year *  | 2007                               | 2006                               |
|  | <u>1 Percentage Point Increase</u> | <u>1 Percentage Point Decrease</u> |
| <b>Health care trend rate sensitivity:</b>                             |                                    |                                    |
| Effect on total of interest and service cost components                | \$ 44                              | \$ (38)                            |
| Effect on year-end postretirement benefit obligation                   | \$ 432                             | \$ (382)                           |

\* The salaried plan assumes no future increases in employer subsidies.

**NOTE 18 FOREIGN CURRENCY MOVEMENT EFFECT**

Net international currency transaction (losses) gains included in determining Income from Operations for the years ended December 31, 2002, 2001 and 2000 were \$1.8 million, \$(1.4) million and \$(0.1) million, respectively.

**NOTE 19 INCOME TAXES**

The U.S. and international components of (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates consisted of the following:

| Year Ended<br>December 31, | As Restated<br>Year Ended | As Restated<br>Year Ended |
|----------------------------|---------------------------|---------------------------|
|----------------------------|---------------------------|---------------------------|

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|  | <u>2002</u>               | <u>December 31,<br/>2001</u> | <u>December 31,<br/>2000</u> |
|--|---------------------------|------------------------------|------------------------------|
|  | (In thousands of dollars) |                              |                              |
| U.S.   | \$ (21,945)               | \$ (65,213)                  | \$ 23,339                    |
| International  | 16,500                    | 14,513                       | 9,778                        |
| (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates | \$ (5,445)                | \$ (50,700)                  | \$ 33,117                    |

The provisions for Income Tax (Benefit) Expense on (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates consisted of the following:

|                              | <u>Year Ended<br/>December 31,<br/>2002</u> | <u>As Restated<br/>Year Ended<br/>December 31,<br/>2001</u> | <u>As Restated<br/>Year Ended<br/>December 31,<br/>2000</u> |
|------------------------------|---|---|---|
|                              | (In thousands of dollars)                   |   |   |
| Current:                     |   |   |   |
| U.S. Federal                 | \$ (696)                                    | \$  | \$ 850  |
| U.S. State and Local         | (823)                                       | 1,651   | (768)   |
| International                | (3,145)                                     | 4,976   | 2,927   |
| Total Current                | (4,664)                                     | 6,627   | 3,009   |
| Income Tax (Benefit) Expense | \$ (4,664)                                  | \$ 6,627  | \$ 3,009  |

A reconciliation of Income Tax (Benefit) Expense on (Loss) Income before Cumulative Effect of a Change in Accounting Principle including Equity in Net Earnings of Affiliates at the federal statutory rate of 35% compared with the Company's actual Income Tax (Benefit) Expense is as follows:

|   | <u>Year Ended<br/>December 31,<br/>2002</u> | <u>As Restated<br/>Year Ended<br/>December 31,<br/>2001</u> | <u>As Restated<br/>Year Ended<br/>December 31,<br/>2000</u> |
|---|---|---|---|
|   | (In thousands of dollars)                   |   |   |
| (Benefit) Expense Income tax at U.S. statutory rate | \$ (1,906)                                  | \$ (17,745)   | \$ 12,584   |
| U.S. federal taxes (benefit) expense AMT            | (696)                                       |   | 850   |
| U.S. state and local tax (benefit) expense          | (823)                                       | 1,651   | (768)   |
| Limitation on use of net operating losses           | 9,631                                       | 23,173  | (9,162)   |
| International tax rate differences                  | (1,998)                                     | (1,087)   | (1,637)   |
| Valuation Allowance Adjustment                      | (9,274)                                     |   |   |
| Foreign withholding tax                             | 402   | 635   | 1,142   |
| Income Tax (Benefit) Expense                        | \$ (4,664)                                  | \$ 6,627  | \$ 3,009  |

The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities as of December 31, were as follows:

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|                                  | 2002                      | As Restated<br>2001 |
|----------------------------------|---------------------------|---------------------|
|                                  | (In thousands of dollars) |                     |
| Property, plant and equipment    | \$ (308,925)              | \$ (274,194)        |
| Other                            | 1,968                     | (5,321)             |
| Deferred tax liabilities         | \$ (306,957)              | \$ (279,515)        |
| Net operating loss carryforwards | 522,571                   | 498,795             |
| Other                            | 2,333                     | (6,032)             |
| Deferred tax assets              | 524,904                   | 492,763             |
| Valuation allowance              | (220,104)                 | (219,747)           |
| Net deferred tax liability       | \$ (2,157)                | \$ (6,499)          |

The Company's deferred tax assets and deferred tax liabilities recorded in the Company's Consolidated Balance Sheet at December 31, consisted of the following:

|   | 2002                      | As Restated<br>2001 |
|---|---------------------------|---------------------|
|   | (In thousands of dollars) |                     |
| Jurisdictions with deferred tax assets      | \$ 11,376                 | \$ 7,923            |
| Jurisdictions with deferred tax liabilities | (13,533)                  | (14,422)            |
| Net deferred tax liability                  | \$ (2,157)                | \$ (6,499)          |

The Company has reviewed the net deferred tax assets as of December 31, 2002 and 2001 and has determined that most deferred tax assets will not be realized. The need for a valuation allowance is made on a country-by-country basis and the amount of the valuation allowance has increased as of December 31, 2002 over 2001 primarily due to operating activities in various countries in 2002. As of December 31, 2002, the Company has concluded that due to years of sustained profitability and forecasted future profitability, realization is more likely than not on the deferred tax assets related to certain of the Company's international operations and as a result, the valuation allowance of \$9.3 million for these international operations was released in 2002 and the related deferred tax asset recorded. The net result of the release of the valuation allowances against the increase in the valuation allowance resulting from 2002 operations is a net increase in the valuation allowance of approximately \$0.4 million. The valuation allowance of \$220.1 million and \$219.7 million at December 31, 2002 and 2001, respectively, is maintained on the remaining net deferred tax assets for which the Company has not determined that realization is more likely than not.

The U.S. federal net operating loss carryforward amount totals \$1,248.8 million, and expires in 2011, 2012, 2018, 2019, 2021 and 2022 in the amounts of \$91.1 million, \$421.5 million, \$295.0 million, \$196.8 million, \$158.8 million and \$85.6 million, respectively. International net operating loss carryforward amounts total \$76.9 million of which \$5.2 million expire through 2011 and \$71.7 million have no expiration date.

Undistributed earnings intended to be reinvested indefinitely by the international subsidiaries totaled approximately \$51.5 million at December 31, 2002. No U.S. deferred income tax has been recorded on these undistributed earnings.

**NOTE 20 LOSS ON EARLY EXTINGUISHMENT OF DEBT**

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On April 23, 2002, the Company borrowed \$250 million pursuant to an amendment to its Senior Secured Credit Agreement. The proceeds were applied to redeem in full the 1996 Senior Notes. In addition, the Company borrowed \$12 million under its Revolving Facility to pay fees, costs and expenses related to the refinancing transaction. In the second quarter of 2002, the Company recorded a non-cash charge to earnings of approximately \$3.0 million related to the write-off of the remaining deferred debt issuance costs on the 1996 Senior Notes and a charge of approximately \$8.6 million related to the call premium paid upon redemption of the 1996 Senior Notes.

On August 10, 2001, the Company entered into the Senior Secured Credit Agreement. The proceeds of the initial borrowings under the Facilities of approximately \$386 million, including \$51 million in revolving credit borrowings, were applied to repay in full the outstanding borrowings under the Prior Term Loan Facility and the Prior Revolving Facility and to pay approximately \$12 million of the \$14 million of fees and expenses incurred in connection with the amendment and restatement of the Prior Credit Agreement. During the third quarter of 2001, the Company recorded a non-cash charge to earnings of approximately \$6.0 million related to the write-off of the applicable remaining deferred debt issuance costs on the Prior Term Loan Facility and the Prior Revolving Facility.

On June 21, 2001, the Company completed an offering of \$250 million principal amount of the 2001 Notes, bearing interest at 10<sup>5</sup>/<sub>8</sub>% annually. The net proceeds of this offering were applied to prepay a portion of the Term Loan Facility resulting in a non-cash charge to earnings of approximately \$2.8 million related to the write-off of the applicable portion of deferred debt issuance costs on the term loans.

On October 3, 2000, the Company completed the sale of its 50 percent investment in Igaras (see Note 6). The Company applied \$120 million and \$25 million of the sale proceeds to its 2001 and 2002 term loan maturities under the Prior Term Loan Facility, respectively. The Company recognized a loss on the early extinguishment of debt of approximately \$2.1 million in the fourth quarter of 2000.

### NOTE 21 DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

The Company is exposed to fluctuations in interest rates on its variable rate debt and fluctuations in foreign currency transaction cash flows. The Company actively monitors these fluctuations and uses derivative instruments from time to time to manage its exposure. In accordance with its risk management strategy, the Company uses derivative instruments only for the purpose of managing risk associated with fluctuations in the cash flow of the underlying exposures identified by management. The Company does not trade or use derivative instruments with the objective of earning financial gains on interest or currency rates, nor does it use leveraged instruments or instruments where there are no underlying exposures identified. The Company's use of derivative instruments may result in short-term gains or losses and may increase volatility in its earnings.

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On January 1, 2001, the Company adopted SFAS No. 133 which requires all derivative instruments to be measured at fair value and recognized on the balance sheet as either assets or liabilities. In addition, all derivative instruments used in hedging relationships must be designated, reassessed and documented pursuant to the provisions of SFAS No. 133. Upon adoption of SFAS No. 133, the Company recognized a one-time after-tax transition adjustment to decrease earnings by approximately \$0.5 million and decrease other comprehensive income by approximately \$1.1 million. These amounts have been presented as a cumulative effect of a change in accounting principle in the accompanying Consolidated Statement of Operations and Comprehensive (Loss) Income for the year ended December 31, 2001.

The following is a summary of the Company's derivative instruments as of December 31, 2002 and the accounting policies it employs:

#### *Hedges of Anticipated Cash Flows*

The following is a reconciliation of current period changes in the fair value of the interest rate swap agreements and foreign currency forward and option contracts which have been recorded as Accumulated Derivative Instruments Loss in the accompanying Consolidated Balance Sheets at December 31, 2002 and December 31, 2001 and as Derivative Instruments Loss in the accompanying Consolidated Statements of Operations and Comprehensive (Loss) Income for the years ended December 31, 2002 and 2001.

(In thousands of dollars)

|                                       |            |
|---------------------------------------|------------|
| SFAS No. 133 transition adjustment    | \$ (1,094) |
| Reclassification to earnings          | 3,898      |
| Current period decrease in fair value | (7,374)    |
| Balance at December 31, 2001          | (4,570)    |



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(In thousands of dollars)

|                                       |            |
|---------------------------------------|------------|
| Reclassification to earnings          | 6,014      |
| Current period decrease in fair value | (7,579)    |
| Balance at December 31, 2002          | \$ (6,135) |

At December 31, 2002, there was no material ineffective portion related to the changes in fair value of the interest rate swap agreements or foreign currency forward and option contracts and there were no amounts excluded from the measure of effectiveness. During the second quarter of 2002, the Company de-designated certain of its foreign currency forward and option contracts due to such contracts no longer meeting the Company's established effectiveness test. As a result, during the second quarter of 2002, the Company recognized a mark-to-market loss of approximately \$1.8 million in the accompanying Consolidated Statement of Operations and Comprehensive (Loss) Income; had the foreign currency forward and option contracts not been de-designated, this approximate \$1.8 million mark-to-market loss would have been deferred into Other Comprehensive (Loss) Income and would have been recognized in the Consolidated Statement of Operations and Comprehensive (Loss) Income over the remaining two quarters. At December 31, 2002, all mark to market losses relating to the de-designated hedges had been recorded in the Consolidated Statement of Operations and Comprehensive (Loss) Income.

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The balance of \$6.1 million recorded in Accumulated Derivative Instruments Loss at December 31, 2002 is expected to be reclassified into future earnings, contemporaneously with and offsetting changes in the related hedged exposure. The estimated amount to be reclassified into future earnings as interest expense over the next twelve months through December 31, 2003 is approximately \$4.3 million. The actual amount that will be reclassified to future earnings over the next twelve months may vary from this amount as a result of changes in market conditions. No amounts were reclassified to earnings during 2002 in connection with forecasted transactions that were no longer considered probable of occurring.

The Company uses interest rate swap agreements to fix a portion of its variable rate Term Loan Facility to a fixed rate in order to reduce the impact of interest rate changes on future income. The differential to be paid or received under these agreements is recognized as an adjustment to interest expense related to the debt. At December 31, 2002, the Company had interest rate swap agreements with a notional amount of \$410 million, which expire on various dates through the year 2003 and 2004, under which the Company will pay fixed rates of 2.21% to 3.52% and receive three-month LIBOR.

### *Derivatives not Designated as Hedges*

The Company has foreign currency forward contracts used to hedge the exposure associated with foreign currency denominated receivables. These contracts are presently being marked-to-market through the income statement and will continue to be marked-to-market through the income statement.

The Company enters into fixed price natural gas contracts designed to effectively hedge prices for a substantial portion of its natural gas requirements at its two U.S. mills. The purpose of the fixed price natural gas contracts is to eliminate or reduce price risk with a focus on making cash flows more predictable. As of December 31, 2002, the Company had entered into contracts to hedge substantially all of its natural gas requirements for its two U.S. mills through October 31, 2003. The contract price and fair value of these natural gas contracts was approximately \$16.3 million and \$19.9 million, respectively. These contracts are not accounted for as derivative instruments under SFAS No. 133, as they qualify for the normal purchase exemption.

### **NOTE 22 SUPPLEMENTAL CASH FLOW INFORMATION**

Cash paid for interest and cash paid, net of refunds, for income and franchise taxes was as follows:

|          | Year Ended<br>December 31,<br>2002 | Year Ended<br>December 31,<br>2001 | Year Ended<br>December 31,<br>2000 |
|----------|------------------------------------|------------------------------------|------------------------------------|
| Interest | \$ 147,670                         | \$ 145,752                         | \$ 173,180                         |

(In thousands of dollars)

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|                            | Year Ended<br>December 31,<br>2002 | Year Ended<br>December 31,<br>2001 | Year Ended<br>December 31,<br>2000 |
|----------------------------|------------------------------------|------------------------------------|------------------------------------|
| Income and Franchise Taxes | \$ 4,892                           | \$ 32,483                          | \$ 5,780                           |

**NOTE 23 RESTRUCTURING ACTIVITIES**

In connection with the global restructuring program initiated in the fourth quarter of 1998, the Company began reducing its European workforce by approximately 300 employees and implemented other initiatives designed to improve productivity and profitability across the global organization. The initial cost of this program was approximately \$25.6 million of which approximately \$0.8 million was

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used in December 1998 and related to severance payments. The following table provides information that details payments on this restructuring plan since December 31, 1998:

|                                     | Severance | Other<br>Exit Costs | Total     |
|-------------------------------------|-----------|---------------------|-----------|
| (In thousands of dollars)           |           |                     |           |
| Balance at 12/31/98                 | \$ 21,205 | \$ 3,537            | \$ 24,742 |
| Charges against accrual in 1999     | (11,527)  | (791)               | (12,318)  |
| Balance at 12/31/99                 | 9,678     | 2,746               | 12,424    |
| Net charges against accrual in 2000 | (6,669)   | (2,499)             | (9,168)   |
| Balance at 12/31/00                 | 3,009     | 247                 | 3,256     |
| Net charges against accrual in 2001 | (3,009)   | (247)               | (3,256)   |
| Balance at 12/31/01                 | \$        | \$                  | \$        |

During 2000, the Company substantially completed the restructuring plan and reduced the reserve by \$4.8 million. In addition, \$2.2 million of new restructuring activities aligned with the overall objectives of the initial plan were completed in 2000. The Company completed this program during 2001 resulting in a reduction of its European workforce related to the 1998 restructuring by approximately 250 employees.

**NOTE 24 BUSINESS SEGMENT AND GEOGRAPHIC AREA INFORMATION**

The Company reports its results in two business segments: Coated Board and Containerboard. These segments are evaluated by the chief operating decision maker based primarily on income from operations. The Company's reportable segments are strategic business units that offer different products. The Coated Board business segment includes the production and sale of coated board for its beverage multiple packaging and consumer products packaging businesses from its West Monroe, Louisiana and Macon, Georgia mills and from its mill in Sweden; carton converting facilities in the United States, Europe and Brazil; and the design, manufacture and installation of packaging machinery related to the assembly of beverage cartons. The Containerboard business segment includes the production and sale of linerboard, corrugating medium and kraft paper from paperboard mills in the United States. During 2002, the Company had one customer in its Coated Board business segment who accounted for approximately 16% of the Company's consolidated net sales and another customer in its Coated Board business segment who accounted for approximately 12% of the Company's consolidated net sales. During 2001, the Company had one customer in its Coated Board business segment who accounted for approximately 13% of the Company's consolidated net sales and another customer in its Coated Board business segment who accounted for approximately 11% of the Company's consolidated net sales. During 2000, the Company had two customers in its Coated Board business segment who each accounted for approximately 11% of the Company's consolidated net sales.

The Company's four separate geographic areas are the United States, Central/South America, Europe and Asia-Pacific. The United States area includes paper mills, beverage and folding carton plants, and packaging machinery facilities. The Central/South America area includes

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beverage and folding carton operations. The Europe area includes a coated recycled paperboard mill, beverage and folding carton operations, and a packaging machinery facility. The Asia-Pacific area includes beverage and folding carton operations.

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Business segment information is as follows:

|                                       | Year Ended<br>December 31,<br>2002 | As Restated<br>Year Ended<br>December 31,<br>2001 | As Restated<br>Year Ended<br>December 31,<br>2000 |
|---------------------------------------|------------------------------------|---|---|
| (In thousands of dollars)             |                                    |   |   |
| <b>NET SALES:</b>                     |                                    |   |   |
| Coated Board                          | \$ 1,165,702                       | \$ 1,107,937                                      | \$ 1,065,813                                      |
| Containerboard                        | 81,612                             | 93,676  | 126,549   |
|                                       | <u>\$ 1,247,314</u>                | <u>\$ 1,201,613</u>                               | <u>\$ 1,192,362</u>                               |
| <b>INCOME FROM OPERATIONS:</b>        |                                    |   |   |
| Coated Board                          | \$ 186,108                         | \$ 147,958  | \$ 156,634  |
| Containerboard                        | (23,989)                           | (15,180)  | 2,986   |
| Corporate and Eliminations (A)        | (21,507)                           | (25,512)  | 53,934  |
|                                       | <u>\$ 140,612</u>                  | <u>\$ 107,266</u>                                 | <u>\$ 213,554</u>                                 |
| <b>CAPITAL EXPENDITURES:</b>          |                                    |   |   |
| Coated Board                          | \$ 50,731                          | \$ 51,479   | \$ 57,669   |
| Containerboard                        | 2,806                              | 2,562   | 3,231   |
| Corporate                             | 2,505                              | 3,256   | 1,162   |
|                                       | <u>\$ 56,042</u>                   | <u>\$ 57,297</u>                                  | <u>\$ 62,062</u>                                  |
| <b>DEPRECIATION AND AMORTIZATION:</b> |                                    |   |   |
| Coated Board                          | \$ 112,144                         | \$ 115,753  | \$ 123,893  |
| Containerboard                        | 12,707                             | 13,787  | 17,252  |
| Corporate                             | 8,989                              | 7,603   | 2,396   |
|                                       | <u>\$ 133,840</u>                  | <u>\$ 137,143</u>                                 | <u>\$ 143,541</u>                                 |

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|  | 2002         | As Restated<br>2001 |
|--|--------------|---------------------|
| (In thousands of dollars)                  |              |                     |
| <b>IDENTIFIABLE ASSETS AT DECEMBER 31:</b> |              |                     |
| Coated Board (B)                           | \$ 1,720,041 | \$ 1,708,810        |
| Containerboard (B)                         | 156,919      | 191,598             |
| Corporate (C)                              | 80,712       | 100,688             |

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|  | 2002         | As Restated<br>2001 |
|--|--------------|---------------------|
|  | \$ 1,957,672 | \$ 2,001,096        |

Business geographic area information is as follows:

|  | Year Ended<br>December 31,<br>2002 | As Restated<br>Year Ended<br>December 31,<br>2001 | As Restated<br>Year Ended<br>December 31,<br>2000 |
|--|------------------------------------|---|---|
|--|------------------------------------|---|---|

(In thousands of dollars)

**NET SALES:**

|                       |                     |                     |                     |
|-----------------------|---------------------|---------------------|---------------------|
| United States         | \$ 1,011,242        | \$ 986,462          | \$ 974,868          |
| Central/South America | 13,372              | 17,372              | 15,473              |
| Europe                | 230,851             | 203,393             | 208,794             |
| Asia Pacific          | 92,798              | 93,559              | 97,357              |
| Eliminations (D)      | (100,949)           | (99,173)            | (104,130)           |
|                       | <u>\$ 1,247,314</u> | <u>\$ 1,201,613</u> | <u>\$ 1,192,362</u> |

**INCOME FROM OPERATIONS:**

|                       |                   |                   |                   |
|-----------------------|-------------------|-------------------|-------------------|
| United States         | \$ 118,106        | \$ 82,268         | \$ 188,139        |
| Central/South America | (5,203)           | (4,023)           | (925)             |
| Europe                | 19,942            | 12,477            | 12,030            |
| Asia Pacific          | 10,827            | 13,085            | 7,668             |
| Eliminations (D)      | (3,060)           | 3,459             | 6,642             |
|                       | <u>\$ 140,612</u> | <u>\$ 107,266</u> | <u>\$ 213,554</u> |

|  | 2002 | As Restated<br>2001 |
|--|------|---------------------|
|--|------|---------------------|

(In thousands of dollars)

**IDENTIFIABLE ASSETS AT DECEMBER 31:**

|                       |                     |                     |
|-----------------------|---------------------|---------------------|
| United States         | \$ 1,629,369        | \$ 1,698,174        |
| Central/South America | 22,476              | 29,330              |
| Europe                | 180,884             | 147,050             |
| Asia Pacific          | 44,037              | 25,428              |
| Corporate (C)         | 80,712              | 100,688             |
| Eliminations (D)      | 194                 | 426                 |
|                       | <u>\$ 1,957,672</u> | <u>\$ 2,001,096</u> |

**Notes:**

(A)

Primarily consists of unallocated general corporate expenses and the gain on the sale of Igaras (see Note 6) in 2000.

- (B) Certain mill assets are allocated based on production.
- (C) Corporate assets are principally the equity investment in Igaras (up to the date of sale), (see Note 6), cash and equivalents, prepaid pension costs and other prepayments, deferred loan costs, deferred tax assets and a portion of property, plant and equipment.
- (D) Represents primarily the elimination of intergeographic sales and profits from transactions between the Company's U.S., Europe, Asia-Pacific and Central/South America operations.

**NOTE 25 RELATED PARTY TRANSACTIONS**

On November 18, 1999, the Company loaned \$5.0 million to a principal employee in a non-interest bearing note due March 26, 2002. On December 19, 2001, the Company extended the maturity of the loan through March 26, 2007. At December 31, 2002 and 2001 this receivable was included in Other Assets on the Consolidated Balance Sheets.

The Company receives certain management services provided by Clayton, Dubilier and Rice, Inc. ("CD&R"), an affiliate of an equity investor in the Company. Charges for such services, including reimbursement of expenses, totaled approximately \$0.5 million, \$0.5 million, and \$0.6 million for the years ended December 31, 2002, 2001, and 2000, respectively, and were included in Selling, General and Administrative in the Consolidated Statements of Operations and Comprehensive (Loss) Income.

**NOTE 26 NEW ACCOUNTING PRONOUNCEMENTS**

In June 2001, the Financial Accounting Standards Board ("FASB") issued SFAS No. 141, "*Business Combinations*" ("SFAS No. 141"), which was effective as of January 1, 2002. SFAS No. 141 requires the purchase method of accounting for business combinations initiated after June 30, 2001 and eliminates the pooling-of-interests method. The Company adopted SFAS No. 141 on January 1, 2002 and the adoption did not have a significant impact on its financial position and results of operations.

In June 2001, the FASB issued SFAS No. 142 "*Goodwill and Other Intangible Assets*" ("SFAS No. 142"), which was effective January 1, 2002. SFAS No. 142 requires, among other things, the discontinuance of goodwill amortization. In addition, the standard includes provisions for the reclassification of certain existing recognized intangibles as goodwill, reassessment of the useful lives of existing recognized intangibles, reclassification of certain intangibles out of previously reported goodwill and the identification of reporting units for purposes of assessing potential future impairments of goodwill. SFAS No. 142 also requires the Company to complete a transitional goodwill impairment test six months from the date of adoption. The adoption of SFAS No. 142 resulted in the discontinuation of amortization of goodwill recorded at December 31, 2001 of approximately \$8 million annually. Intangible assets with a determinable life will continue to be amortized over the appropriate periods. The Company adopted SFAS No. 142 on January 1, 2002. The following table shows Net (Loss)

Income for the year ended December 31, 2002 and Adjusted Net (Loss) Income for the years ended December 31, 2001 and 2000 exclusive of goodwill amortization:

|                                | Year ended<br>December 31,<br>2002 | As Restated<br>Year ended<br>December 31,<br>2001 | As Restated<br>Year ended<br>December 31,<br>2000 |
|--------------------------------|------------------------------------|---|---|
|                                | (In thousands of dollars)          |   |   |
| Net (Loss) Income              | \$ (11,262)                        | \$ (65,557)                                       | \$ 31,347   |
| Plus: Amortization of Goodwill |                                    | 7,740   | 7,948   |
| Adjusted Net (Loss) Income     | \$ (11,262)                        | \$ (57,817)                                       | \$ 39,295   |

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The following table shows Income (Loss) before Cumulative Effect of a Change in Accounting Principle for the year ended December 31, 2002 and Adjusted Income (Loss) before Cumulative Effect of a Change in Accounting Principle for the years ended December 31, 2001 and 2000 exclusive of goodwill amortization:

|  | <u>Year ended<br/>December 31,<br/>2002</u> | <u>As Restated<br/>Year ended<br/>December 31,<br/>2001</u> | <u>As Restated<br/>Year ended<br/>December 31,<br/>2000</u> |
|--|---|---|---|
| (In thousands of dollars)  |   |   |   |
| Income (Loss) before Cumulative Effect of a Change in Accounting Principle                 | \$ (11,262)                                 | \$ (65,058)   | \$ 31,347   |
| Plus: Amortization of Goodwill   |   | 7,740   | 7,948   |
| <b>Adjusted Income (Loss) before Cumulative Effect of a Change in Accounting Principle</b> | <b>\$ (11,262)</b>                          | <b>\$ (57,318)</b>  | <b>\$ 39,295</b>  |

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The following table displays the intangible assets that continue to be subject to amortization and aggregate amortization expense as well as intangible assets not subject to amortization as of December 31, 2002 and December 31, 2001:

| <u>As of December 31, 2002</u>        |                                      |                                     |                                |
|---------------------------------------|--------------------------------------|-------------------------------------|--------------------------------|
|                                       | <u>Gross<br/>Carrying<br/>Amount</u> | <u>Accumulated<br/>Amortization</u> | <u>Net Carrying<br/>Amount</u> |
| <b>Amortized intangible assets:</b>   |                                      |                                     |                                |
| Patents                               | \$ 23,633                            | \$ 9,471                            | \$ 14,162                      |
| Licenses                              | 3,598                                | 1,207                               | 2,391                          |
| Trademarks                            | 39,642                               | 13,351                              | 26,291                         |
|                                       | <u>\$ 66,873</u>                     | <u>\$ 24,029</u>                    | <u>\$ 42,844</u>               |
| <b>Unamortized intangible assets:</b> |                                      |                                     |                                |
| Goodwill                              | \$ 268,284                           |                                     | \$ 268,284                     |
| <u>As of December 31, 2001</u>        |                                      |                                     |                                |
|                                       | <u>Gross<br/>Carrying<br/>Amount</u> | <u>Accumulated<br/>Amortization</u> | <u>Net Carrying<br/>Amount</u> |
| <b>Amortized intangible assets:</b>   |                                      |                                     |                                |
| Patents                               | \$ 23,926                            | \$ 7,986                            | \$ 15,940                      |
| Licenses                              | 3,598                                | 997                                 | 2,601                          |
| Trademarks                            | 39,624                               | 11,370                              | 28,254                         |
|                                       | <u>\$ 67,148</u>                     | <u>\$ 20,353</u>                    | <u>\$ 46,795</u>               |

Unamortized intangible assets:

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As of December 31, 2001

|          |            |           |            |
|----------|------------|-----------|------------|
| Goodwill | \$ 321,976 | \$ 45,494 | \$ 276,482 |
|----------|------------|-----------|------------|

Amortization expense for intangible assets subject to amortization was approximately \$3.7 million for 2002, and is expected to be approximately \$4 million annually for the next five fiscal years.

In February 2003, the Company received \$7 million of cash from a third-party in settlement of a tax matter related to the Merger. This settlement has been recorded as a reduction of Goodwill and an increase in Other Receivables as of December 31, 2002.

In the fourth quarter of 2002, in accordance with SFAS No. 109, "Accounting for Income Taxes", the Company reduced Goodwill and Other Noncurrent Liabilities by approximately \$1.2 million as the Company determined that certain income tax exposures that had been identified as part of the 1996 purchase price allocation were no longer considered to be an exposure to the Company.

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations" ("SFAS No. 143"), which is effective January 1, 2003. SFAS No. 143 addresses financial accounting and reporting for obligations associated with the retirement of tangible long-lived assets and the associated asset retirement costs. The Company does not believe that the adoption of SFAS No. 143 will have a significant impact on its financial position and results of operations.

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In August 2001, the FASB issued SFAS No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets" ("SFAS No. 144"), which was effective January 1, 2002. SFAS No. 144 addresses financial accounting and reporting for the impairment or disposal of long-lived assets, as well as eliminating the exception to consolidation for a subsidiary for which control is likely to be temporary. The Company adopted SFAS No. 144 on January 1, 2002 and the adoption did not have a significant impact on its financial position and results of operations.

In April 2002, the FASB issued SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002" ("SFAS No. 145"). This statement rescinds SFAS No. 4, "Reporting Gains and Losses from Extinguishment of Debt" ("SFAS No. 4"), and an amendment of that Statement, SFAS No. 64, "Extinguishments of Debt Made to Satisfy Sinking-Fund Requirements." This Statement also rescinds SFAS No. 44, "Accounting for Intangible Assets of Motor Carriers." This Statement amends SFAS No. 13, "Accounting for Leases", to eliminate an inconsistency between the required accounting for sale-leaseback transactions and the required accounting for certain lease modifications that have economic effects that are similar to sale-leaseback transactions. The Company adopted SFAS No. 145 effective January 1, 2003 and the adoption resulted in a reclassification of expenses from Extraordinary Loss on Early Extinguishment of Debt to Loss on Early Extinguishment of Debt included in (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates of approximately \$11.5 million, \$8.7 million and \$2.1 million for the years ended December 31, 2002, 2001 and 2000, respectively, associated with the rescission of SFAS No. 4.

In July 2002, the FASB issued SFAS No. 146, "Accounting for Costs Associated with Exit or Disposal Activities" ("SFAS No. 146"), which was effective December 31, 2002. SFAS No. 146 addresses financial accounting and reporting for costs associated with exit or disposal activities and nullifies Emerging Issues Task Force ("EITF") Issue No. 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring)." This Statement requires that a liability for a cost associated with an exit or disposal activity be recognized when the liability is incurred, and concludes that an entity's commitment to an exit plan does not by itself create a present obligation that meets the definition of a liability. This Statement also establishes that fair value is the objective of initial measurement of the liability. The provisions of this Statement are effective for exit or disposal activities that are initiated after December 31, 2002, with early application encouraged. The Company will adopt SFAS No. 146 effective January 1, 2003.

In December 2002, the FASB issued SFAS No. 148, "Accounting for Stock-Based Compensation Transition and Disclosure, Amendment of SFAS No. 123" ("SFAS No. 148"). This Statement provides additional transition guidance for those entities that elect to voluntarily adopt the provisions of SFAS No. 123, "Accounting for Stock Based Compensation." Furthermore, SFAS No. 148 mandates new disclosures in both interim and year-end financial statements within the Company's Significant Accounting Policies footnote. The Company has elected not to adopt the recognition provisions of SFAS No. 123, as amended by SFAS No. 148.

## NOTE 27 RESTATEMENT AND CHANGE IN ACCOUNTING

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During the fourth quarter of 2002, the Company changed its method of determining the cost of inventories from the LIFO method to the FIFO method. Prior to 2002, the majority of the Company's operations used the LIFO method of valuing inventory. The Company has concluded that the FIFO method will result in a better measurement of current inventory costs with revenues because the

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Company's operations have realized and expect to continue to realize cost reductions in its manufacturing operations. The Company applied this change by retroactively restating its financial statements as required by Accounting Principles Board Opinion No. 20, "Accounting Changes," which resulted in an increase to the accumulated deficit as of January 1, 2000 of approximately \$15.5 million.

|                            | <b>2001</b>       | <b>LIFO</b>        | <b>As Restated</b> |
|----------------------------|-------------------|--------------------|--------------------|
|                            | <b>As</b>         | <b>Adjustments</b> |                    |
|                            | <b>Previously</b> |                    |                    |
|                            | <b>Reported</b>   |                    |                    |
| (In thousands of dollars)  |                   |                    |                    |
| <b>December 31:</b>        |                   |                    |                    |
| Inventories                | 180,854           | (19,505)           | 161,349            |
| Total Shareholders' Equity | 216,220           | (19,505)           | 196,715            |
| Cost of Sales              | 966,236           | (12,335)           | 953,901            |
| Income from Operations     | 94,931            | 12,335             | 107,266            |
| Net Loss                   | (77,892)          | 12,335             | (65,557)           |

|                            | <b>2000</b>       | <b>LIFO</b>        | <b>As Restated</b> |
|----------------------------|-------------------|--------------------|--------------------|
|                            | <b>As</b>         | <b>Adjustments</b> |                    |
|                            | <b>Previously</b> |                    |                    |
|                            | <b>Reported</b>   |                    |                    |
| (In thousands of dollars)  |                   |                    |                    |
| <b>December 31:</b>        |                   |                    |                    |
| Total Shareholders' Equity | 303,962           | (26,924)           | 277,038            |
| Cost of Sales              | 923,851           | 6,935              | 930,786            |
| Income from Operations     | 220,489           | (6,935)            | 213,554            |
| Net Income                 | 38,282            | (6,935)            | 31,347             |

### NOTE 28 SUBSEQUENT EVENTS

In February 2003, the Company received \$7 million of cash from a third-party in settlement of a tax matter related to the Merger. This settlement has been recorded as a reduction of Goodwill and an increase in Other Receivables as of December 31, 2002.

On May 3, 2002, Riverwood Holding filed a Form S-1 registration statement with the Securities and Exchange Commission ("SEC") for the registration under the Securities Act of 1933 of \$350 million of its common stock in a proposed initial public offering. As of December 31, 2002, the Company had deferred approximately \$1.9 million of costs associated with this proposed transaction. On March 27, 2003, Riverwood Holding filed with the SEC an application to withdraw the registration statement. As a result, the Company will record an approximate \$1.9 million charge in the first quarter of 2003.

On March 25, 2003, Riverwood Holding, Riverwood Acquisition Sub LLC, a Delaware limited liability company and a wholly-owned subsidiary of Riverwood Holding ("Merger Sub") and Graphic Packaging International Corporation, a Colorado corporation ("Graphic") entered into an Agreement and Plan of Merger (the "2003 Merger Agreement"). Pursuant to the 2003 Merger Agreement and other related transaction documents, Graphic will merge with and into Merger Sub (the "2003 Merger"). Prior to consummation of the 2003 Merger, Riverwood Holding will effect a stock split. In connection with the 2003 Merger, the shareholders of Graphic will receive one share of Riverwood

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Holding common stock and associated Riverwood Holding shareholder rights for each share of Graphic common stock and associated Graphic shareholder rights they own immediately prior to the 2003 Merger. Upon completion of the transaction, holders of Riverwood Holding common stock will own 57.5% and holders of Graphic common stock will own 42.5% of the common stock of Riverwood Holding, each calculated on a fully diluted basis. The 2003 Merger Agreement has been approved by the respective Boards of Directors of Riverwood Holding and Graphic. Consummation of the 2003 Merger is subject to customary closing conditions, including approval by Graphic's shareholders and regulatory approvals.

In connection with the execution of the 2003 Merger Agreement, Riverwood Holding and certain major shareholders of Graphic entered into a Voting Agreement dated March 25, 2003 (the "Voting Agreement") pursuant to which such shareholders agreed to vote for the 2003 Merger and against any other transaction involving Graphic. In addition, pursuant to the Voting Agreement and as a condition to the effectiveness of the 2003 Merger, the holder of Graphic's 10% Series B Convertible Preferred Stock (the "Preferred Stock") has agreed to convert all of the outstanding shares of the Preferred Stock into Graphic common stock in exchange for a payment of the present value of future dividends on the Preferred Stock that would have been payable by Graphic from the effective time of the 2003 Merger until the Preferred Stock could have been redeemed by Graphic.

### NOTE 29 SUBSEQUENT ADOPTION OF AN ACCOUNTING PRONOUNCEMENT

As discussed in Note 26, the Company adopted SFAS No. 145 effective January 1, 2003 resulting in a reclassification of expenses from Extraordinary Loss on Early Extinguishment of Debt to Loss on Early Extinguishment of Debt included in (Loss) Income before Income Taxes and Equity in Net Earnings of Affiliates of approximately \$11.5 million, \$8.7 million and \$2.1 million for the years ended December 31, 2002, 2001 and 2000, respectively.

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### RIVERWOOD HOLDING, INC. SELECTED QUARTERLY FINANCIAL DATA (UNAUDITED)

Results of operations for the four quarters of 2002 and 2001 are shown below.

| (Quarter)                 | Net<br>Sales | Gross<br>Profit | Income<br>From<br>Operations | (Loss) Income<br>Before<br>Cumulative<br>Effect of a<br>Change in<br>Accounting<br>Principle | Net<br>(Loss) Income |
|---------------------------|--------------|-----------------|------------------------------|--|----------------------|
| (In thousands of dollars) |              |                 |                              |  |                      |
| <b>2002</b>               |              |                 |                              |  |                      |
| First (D)(E)              | \$ 291,184   | \$ 57,329       | \$ 30,869                    | \$ (7,717)   | \$ (7,717)           |
| Second (A)(D)(E)          | 334,428      | 74,611          | 40,246                       | (9,685)  | (9,685)              |
| Third (D)(E)              | 326,060      | 72,278          | 41,086                       | 4,705  | 4,705                |
| Fourth (D)                | 295,642      | 58,325          | 28,411                       | 1,435  | 1,435                |
| Total                     | \$ 1,247,314 | \$ 262,543      | \$ 140,612                   | \$ (11,262)  | \$ (11,262)          |
| <b>2001</b>               |              |                 |                              |  |                      |
| First (D)(E)              | \$ 277,323   | \$ 48,900       | \$ 10,086                    | \$ (29,664)  | \$ (30,162)          |
| Second (B)(D)(E)          | 326,827      | 68,933          | 36,463                       | (6,709)  | (6,709)              |
| Third (C)(D)(E)           | 309,593      | 69,760          | 38,385                       | (8,825)  | (8,826)              |
| Fourth (D)(E)             | 287,870      | 60,119          | 22,332                       | (19,860)   | (19,860)             |
| Total                     | \$ 1,201,613 | \$ 247,712      | \$ 107,266                   | \$ (65,058)  | \$ (65,557)          |

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| (Quarter) | Net Sales | Gross Profit | Income From Operations | (Loss) Income Before Cumulative Effect of a Change in Accounting Principle | Net (Loss) Income |
|-----------|-----------|--------------|------------------------|--|-------------------|
|-----------|-----------|--------------|------------------------|--|-------------------|

Notes:

- (A) During the second quarter of 2002, the Company recorded a charge to earnings of approximately \$3.0 million related to the write-off deferred debt issuance costs and a charge of approximately \$8.6 million related to the call premium paid (see Note 20 in Notes to Consolidated Financial Statements).
- (B) During the second quarter of 2001, the Company recorded a charge to earnings of approximately \$2.8 million related to the write-off deferred debt issuance costs (see Note 20 in Notes to Consolidated Financial Statements).
- (C) During the third quarter of 2001, the Company recorded a charge to earnings of approximately \$6.0 million related to the write-off deferred debt issuance costs (see Note 20 in Notes to Consolidated Financial Statements).
- (D) During the fourth quarter of 2002, the Company changed its method of determining the cost of inventories from the last-in, first-out ("LIFO") method to the first-in, first-out ("FIFO") method. Prior to 2002, the majority of the Company's operations used the LIFO method of valuing inventory. The Company has concluded that the FIFO method will result in a better measurement of current inventory costs with revenues because the Company's operations have realized and expect to continue to realize cost reductions in its manufacturing operations. The Company applied this change by retroactively restating its financial statements as required by Accounting Principles Board Opinion No. 20, "Accounting Changes," which resulted in an increase to the accumulated deficit as of January 1, 2000 of approximately \$15.5 million (see Note 27 in Notes to the Consolidated Financial Statements).
- (E) The Company by means of this filing, is restating its Selected Quarterly Financial Data for the first three quarters of 2002, to report its investment in Rengo using the equity method, and the first three quarters of 2002 and the four quarters of 2001 to report its change in its method of determining the cost of inventories from LIFO to FIFO. Effective January 1, 2003, the Company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002." Certain

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amounts have been reclassified to give effect to this statement (see Note 26 in Notes to the Consolidated Financial Statements).

|                                     | Net Sales  | Gross Profit | Income from Operations | (Loss) Income Before Cumulative Effect of a Change in Accounting Principle | Net (Loss) Income |
|-------------------------------------|------------|--------------|------------------------|--|-------------------|
| First quarter 2002 as reported      | \$ 300,112 | \$ 59,523    | \$ 31,181              | \$ (7,715)   | \$ (7,715)        |
| First quarter 2002 Rengo adjustment | (8,928)    | (2,194)      | (312)                  | (2)  | (2)               |
| First quarter 2002 LIFO adjustment  |            |              |                        |  |                   |

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|                                      | Net Sales    | Gross Profit | Income from<br>Operations | (Loss) Income<br>Before<br>Cumulative<br>Effect of a<br>Change<br>in Accounting<br>Principle | Net (Loss)<br>Income |
|--------------------------------------|--------------|--------------|---------------------------|--|----------------------|
| First quarter 2002 as restated       | \$ 291,184   | \$ 57,329    | \$ 30,869                 | \$ (7,717)   | \$ (7,717)           |
| Second quarter 2002 as reported      | \$ 348,046   | \$ 78,071    | \$ 41,151                 | \$ (9,685)   | \$ (9,685)           |
| Second quarter 2002 Rengo adjustment | (13,618)     | (3,460)      | (905)                     |  |                      |
| Second quarter 2002 LIFO adjustment  |              |              |                           |  |                      |
| Second quarter 2002 as restated      | \$ 334,428   | \$ 74,611    | \$ 40,246                 | \$ (9,685)   | \$ (9,685)           |
| Third quarter 2002 as reported       | \$ 339,934   | \$ 87,394    | \$ 53,657                 | \$ 16,549  | \$ 16,549            |
| Third quarter 2002 Rengo adjustment  | (13,874)     | (3,272)      | (727)                     |  |                      |
| Third quarter 2002 LIFO adjustment   |              | (11,844)     | (11,844)                  | (11,844)   | (11,844)             |
| Third quarter 2002 as restated       | \$ 326,060   | \$ 72,278    | \$ 41,086                 | \$ 4,705   | \$ 4,705             |
| First quarter 2001 as reported       | \$ 277,323   | \$ 48,900    | \$ 10,086                 | \$ (29,664)  | \$ (30,162)          |
| First quarter 2001 LIFO adjustment   |              |              |                           |  |                      |
| First quarter 2001 as restated       | \$ 277,323   | \$ 48,900    | \$ 10,086                 | \$ (29,664)  | \$ (30,162)          |
| Second quarter 2001 as reported      | \$ 326,827   | \$ 68,202    | \$ 35,732                 | \$ (7,440)   | \$ (7,440)           |
| Second quarter 2001 LIFO adjustment  |              | 731          | 731                       | 731  | 731                  |
| Second quarter 2001 as restated      | \$ 326,827   | \$ 68,933    | \$ 36,463                 | \$ (6,709)   | \$ (6,709)           |
| Third quarter 2001 as reported       | \$ 309,593   | \$ 70,804    | \$ 39,429                 | \$ (7,781)   | \$ (7,782)           |
| Third quarter 2001 LIFO adjustment   |              | (1,044)      | (1,044)                   | (1,044)  | (1,044)              |
| Third quarter 2001 as restated       | \$ 309,593   | \$ 69,760    | \$ 38,385                 | \$ (8,825)   | \$ (8,826)           |
| Fourth quarter 2001 as reported      | \$ 287,870   | \$ 47,471    | \$ 9,684                  | \$ (32,508)  | \$ (32,508)          |
| Fourth quarter 2001 LIFO adjustment  |              | 12,648       | 12,648                    | 12,648   | 12,648               |
| Fourth quarter 2001 as restated      | \$ 287,870   | \$ 60,119    | \$ 22,332                 | \$ (19,860)  | \$ (19,860)          |
| Full year 2001 as reported           | \$ 1,201,613 | \$ 235,377   | \$ 94,931                 | \$ (77,393)  | \$ (77,892)          |
| Full year 2001 LIFO adjustment       |              | 12,335       | 12,335                    | 12,335   | 12,335               |
| Full year 2001 as restated           | \$ 1,201,613 | \$ 247,712   | \$ 107,266                | \$ (65,058)  | \$ (65,557)          |

**Report of Independent Auditors**

To the Stockholders and Directors of Riverwood Holding, Inc.:

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In our opinion, the consolidated financial statements listed in the index appearing under Item 15 (a)(1) present fairly, in all material respects, the financial position of Riverwood Holding, Inc. and subsidiaries at December 31, 2002 and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, the financial statement schedule listed in the index appearing under Item 15 (a)(2) presents fairly, in all material respects, the information set forth therein as of and for the year ended December 31, 2002, when read in conjunction with the related consolidated financial statements. These financial statements and financial statement schedule are the responsibility of the Company's management; our responsibility is to express an opinion on these financial statements and financial statement schedule based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

As discussed in Notes 26 and 27 to the financial statements, the Company adopted SFAS No. 142, "Goodwill and Other Intangible Assets" and changed its method of accounting for the cost of inventories, respectively, in 2002. As discussed in Notes 26 and 29 to the financial statements, the Company adopted SFAS No. 145, "Rescission of FASB Statements No. 4, 44 and 64, Amendment of FASB Statement No. 13, and Technical Corrections as of April 2002" effective January 1, 2003.

We also audited the adjustments in Note 27 that were applied to restate the 2001 and 2000 consolidated financial statements to give retroactive effect to the change in the method of accounting for the cost of inventories from the last-in, first-out ("LIFO") method to the first-in, first-out ("FIFO") method. In our opinion, such adjustments are appropriate and have been properly applied.

/s/ PRICEWATERHOUSE COOPERS LLP

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PricewaterhouseCoopers LLP  
Atlanta, Georgia  
February 7, 2003, except for Note 27 as to which  
the date is April 10, 2003 and Note 26 and  
Note 29 as to which the date is June 13, 2003

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### INDEPENDENT AUDITORS' REPORT

To the Stockholders and Directors of Riverwood Holding, Inc.:

We have audited the consolidated balance sheet of Riverwood Holding, Inc. and subsidiaries (the "Company") as of December 31, 2001, and the related consolidated statements of operations and comprehensive (loss) income, shareholders' equity, and cash flows for each of the two years in the period ended December 31, 2001 (none of which are presented herein). Our audits also included the financial statement schedule listed in the Index at Item 15 as it relates to information as of December 31, 2001 and 2000 and for the years then ended. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of Riverwood Holding, Inc. and subsidiaries at December 31, 2001, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, such financial statement schedule as it relates to information as of December 31, 2001 and 2000 and for the years then ended, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

As discussed in Note 21 to the consolidated financial statements, effective January 1, 2001, the Company changed its method of accounting for derivative instruments and hedging activities.

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As discussed in a note to the 2001 consolidated financial statements (such note is not included herein), the 2001 consolidated financial statements have previously been restated.

/s/ Deloitte & Touche LLP

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DELOITTE & TOUCHE LLP

Atlanta, Georgia

February 15, 2002

*(April 10, 2003 as to the effect of the restatement referred to in the fifth paragraph above)*

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### MANAGEMENT'S REPORT

The accompanying consolidated financial statements have been prepared by Management in conformity with accounting principles generally accepted in the United States of America. The representations in the financial statements and the fairness and integrity of such statements are the responsibility of Management. All of the other financial information in the Annual Report and Form 10-K is consistent with the financial statements.

The financial statements necessarily include some amounts that are based on Management's best estimates and judgments. Management believes that the financial statements reflect, in all material respects, the substance of transactions that should be included and appropriately account for or disclose all material uncertainties.

The consolidated financial statements prepared by Management have been audited in accordance with auditing standards generally accepted in the United States of America by PricewaterhouseCoopers LLP (for the year ended December 31, 2002), whose report is also presented and Deloitte & Touche LLP (for the years ended December 31, 2001 and 2000), Independent Auditors, whose report is also presented.

Riverwood International Corporation maintains internal accounting control systems to provide reliable financial information for preparation of financial statements, to safeguard assets against loss or unauthorized use and to ensure proper authorization and accounting for all transactions. Management is responsible for maintenance of these systems, which is accomplished through communication of established written codes of conduct, systems, policies and procedures, employee training, and appropriate delegation of authority and segregation of responsibilities.

In establishing and maintaining its internal accounting control systems, Management considers the inherent limitations of the various control procedures and weighs their costs against the benefits derived. Management believes that existing internal accounting control systems are achieving their objectives and that they provide reasonable assurance concerning the accuracy of the financial statements.

Oversight of Management's financial reporting and internal accounting control responsibilities is exercised by the Board of Directors through the Audit Committee, which consists solely of outside directors. The Audit Committee meets at least quarterly with financial management and the Independent Auditors to review how each is carrying out its responsibilities and to discuss matters concerning auditing, internal accounting control and financial reporting. The Independent Auditors have free access to meet with the Audit Committee without Management's presence.

Stephen M. Humphrey  
President and  
Chief Executive Officer

Daniel J. Blount  
Senior Vice President  
and Chief Financial Officer

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### ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

On June 9, 2002, the Company dismissed Deloitte and Touche LLP as the Company's auditors, and appointed PricewaterhouseCoopers LLP to serve as the Company's independent auditors. On June 11, 2002, the Company filed a Form 8-K disclosing the information required by Item 304 of Regulation S-K with respect to the foregoing.

## PART III

## ITEM 10. DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

## Directors and Executive Officers

The names, ages as of March 1, 2003 and positions of the current directors of the Company and executive officers of Riverwood are set forth below.

| NAME                | AGE | POSITION   |
|---------------------|-----|--|
| Stephen M. Humphrey | 58  | President, Chief Executive Officer and Director    |
| Daniel J. Blount    | 47  | Senior Vice President and Chief Financial Officer  |
| Wayne E. Juby       | 55  | Senior Vice President, Human Resources             |
| Steven D. Saucier   | 49  | Senior Vice President, Paperboard Operations       |
| Robert W. Spiller   | 44  | Senior Vice President, Consumer Products Packaging |
| B. Charles Ames     | 77  | Chairman and Director                              |
| Kevin J. Conway     | 44  | Director   |
| Leon J. Hendrix, Jr | 61  | Director   |
| Hubbard C. Howe     | 74  | Director   |
| Alberto Cribiore    | 57  | Director   |
| Brian J. Richmand   | 49  | Director   |
| Lawrence C. Tucker  | 60  | Director   |
| Samuel M. Mencoff   | 46  | Director   |
| G. Andrea Botta     | 49  | Director   |
| Gianluigi Gabetti   | 78  | Director   |
| John R. Miller      | 65  | Director   |
| Martin D. Walker    | 70  | Director   |

Stephen M. Humphrey is the President and Chief Executive Officer and a director of Holding, RIC Holding and Riverwood since March 1997. From 1994 through 1996, Mr. Humphrey was Chairman, President and Chief Executive Officer of National Gypsum Company, a manufacturer and supplier of building products and services. From 1981 until 1994, Mr. Humphrey was employed by Rockwell

International Corporation, a manufacturer of electronic industrial, automotive products, telecommunications systems and defense electronics products and systems ("Rockwell"), where he held a number of key executive positions.

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Daniel J. Blount is Senior Vice President and Chief Financial Officer of Holding, RIC Holding and Riverwood, since September 1999. Mr. Blount was named Vice President and Chief Financial Officer of Holding, RIC Holding and Riverwood in September 1998. Prior to joining Riverwood, Mr. Blount spent 13 years at Montgomery Kone, Inc., an elevator, escalator and moving ramp product manufacturer, installer and service provider, most recently as Senior Vice President, Finance.

Wayne E. Juby is Senior Vice President, Human Resources of Holding, RIC Holding and Riverwood, positions he assumed in April 2001. Mr. Juby joined Riverwood in November 2000. From November 2000 until April 2001, Mr. Juby was Director, Corporate Training, of Riverwood. From 1997 until November 2000, Mr. Juby was in retirement. From 1994 until 1996, Mr. Juby was Vice President, Human Resources, of National Gypsum Company.

Steven D. Saucier is Senior Vice President, Paperboard Operations of Riverwood. Mr. Saucier joined Riverwood in November 1998. From July 1998 until October 1998, Mr. Saucier was Senior Vice President, Manufacturing, of JPS Packaging, a manufacturer of flexible packaging. From April 1996 until July 1998, Mr. Saucier was Senior Vice President, Supply Chain, of Sealright Co., Inc., a manufacturer of rigid and flexible packaging, and from September 1975 until April 1996, Mr. Saucier was employed by Mobil Corporation, where his last position was General Manager, Manufacturing with Mobil Films division.

Robert W. Spiller is Senior Vice President, Consumer Products Packaging for Riverwood, a position he has held since he joined Riverwood in September 2002. During July and August 2002, Mr. Spiller was between positions. From 1997 until June 2002, Mr. Spiller was President and CEO of Sonopress USA, a manufacturing, packaging and service subsidiary of Bertelsmann AG. From 1985 until 1997, Mr. Spiller was with Avery Dennison Corporation, a manufacturer of office products, pressure sensitive adhesive label materials and labeling systems, in a number of key management positions.

B. Charles Ames is Chairman of the Boards of Holding, RIC Holding and Riverwood and has served as one of the directors of Holding, RIC Holding and Riverwood since October 1996. Since 1987, Mr. Ames has been a principal of Clayton, Dubilier & Rice, Inc., a New York-based private investment firm ("CD&R"). Mr. Ames is a director of CD&R Investment Associates II, Inc. ("Associates II Inc."), a Cayman Islands exempted company that is the managing general partner of CD&R Associates V Limited Partnership, a Cayman Islands exempted limited partnership ("Associates V"), the general partner of Clayton, Dubilier & Rice Fund V Limited Partnership, a Cayman Islands exempted limited partnership ("CD&R Fund V"). Mr. Ames is also a limited partner of Associates V and serves as a director of Remington Arms Company, Inc., a manufacturer of sporting goods products for the hunting, shooting sports and fishing markets ("Remington"), and its parent RACI Holding, Inc. ("RACI"). RACI is a company in which an investment fund managed by CD&R has an investment. He is also a director of The Progressive Corporation, Lexmark International, Inc. and Schulte GmbH & Co., KG.

Kevin J. Conway has served as one of the directors of Holding, RIC Holding and Riverwood since December 1995. Mr. Conway is a principal of CD&R, a director of Associates II Inc. and a limited partner of Associates V. Mr. Conway is also a director of SIRVA (formerly Allied Worldwide), a moving services and logistics company and Covansys, an IT services company. Prior to joining CD&R in 1994, Mr. Conway worked at Goldman, Sachs & Co., an investment banking firm.

Leon J. Hendrix, Jr. has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Hendrix is the Chairman and a director of Remington and RACI. He was a principal of CD&R from 1993 until 2000. From 1973 until 1993, Mr. Hendrix was employed by Reliance Electric Company, a manufacturer of industrial drives, electrical motors and telecommunications equipment,

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most recently as its Chief Operating Officer and a director. Mr. Hendrix serves as a director of Keithley Instruments, Inc., a manufacturer of electronic test and measurement instruments and systems, NACCO Industries, Inc., a manufacturer of forklift trucks and small electric appliances, a supplier of kitchenware, and the mining and marketing of fuel for power generation by electric utilities, and Cambrex Corporation, a diversified life science company.

Hubbard C. Howe has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Howe was a principal of CD&R from 1990 until his retirement in 1998. Mr. Howe is a limited partner of Associates V. Mr. Howe serves as a director of Natural Pharmaceuticals International, a privately held manufacturer of paclitaxel, the primary active component of some anti-cancer medications. Mr. Howe has been a director of Remington and RACI since 1993, and was Chairman and Chief Executive Officer of Remington and RACI until December 1997. Mr. Howe served as Vice Chairman from February 1994 until November 1997, and as Chairman from prior to 1993 until February 1994, of Nu-kote International, Inc., a printing supplies manufacturer, and its parent Nu-kote Holding, Inc., a corporation in which an investment fund managed by CD&R had an investment.

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Alberto Criore has served as one of the directors of Holding, RIC Holding and Riverwood since December 1995. Mr. Criore has, since 1997, been the Managing Principal of Brera Capital Partners, LLC, a private equity investment firm in New York. Prior to forming Brera Capital Partners, Mr. Criore was co-president and partner at CD&R, which he joined in 1985 as one of three principal shareholders. He had previously been a Senior Vice President at Warner Communications, where he was responsible for mergers, acquisitions and divestitures. He is currently on the board of directors of GAB Robins, as well as several privately held companies and philanthropic organizations.

Brian J. Richmand has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Richmand has served as a Special Partner of J.P. Morgan Partners LLC (formerly Chase Capital Partners), since January 1, 2000, and as a General Partner of J.P. Morgan Partners LLC from August 1, 1993 to December 31, 1999. Prior to joining J.P. Morgan Partners LLC, Mr. Richmand was a partner at the law firm of Kirkland & Ellis. Mr. Richmand is also currently a director of EMP Group, L.L.C. and American Media, Inc. J.P. Morgan Partners LLC is an affiliate of J.P. Morgan Partners (BHCA), L.P.

Lawrence C. Tucker has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Tucker has been a General Partner of Brown Brothers Harriman & Co., a private banking firm, since 1979. He also serves as a director of National Healthcare Corp., an owner, operator and manager of long-term care facilities, retirement apartments and assisted living units, VAALCO Energy Inc., an international oil and gas exploration company, US Unwired, Inc., a digital wireless telephone carrier, Z-tel Technologies, Inc., a provider of voice and enhanced communications services to residential customers and other carriers, and Xspedius Communications Corporation, a competitive local exchange company. Brown Brothers Harriman & Co. is the general partner of The 1818 Fund, L.P., The 1818 Fund II, L.P. ("1818 Fund"), The 1818 Fund III, L.P., The 1818 Mezzanine Fund, L.P. and The 1818 Mezzanine Fund II, L.P.

Samuel M. Menco has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Menco has been employed principally as a Managing Director of Madison Dearborn Partners, LLC, a private equity investment firm, which he co-founded in January 1993. From 1987 until 1993, Mr. Menco served as Vice President of First Chicago Venture Capital, a private equity investment firm. Mr. Menco is a director of Buckeye Technologies Inc., a manufacturer of specialty cellulose pulps and non-woven fiber products; Bay State Paper Holding Company, a producer of recycled containerboard and related products; Packaging Corporation of America, an integrated producer of containerboard and corrugated packaging products; and, Jefferson Smurfit Group Limited,

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the largest European-based manufacturer of containerboard, corrugated containers and other paper based packaging products.

G. Andrea Botta has served as one of the directors of Holding, RIC Holding and Riverwood since March 1996. Mr. Botta has been a managing director of Morgan Stanley since September 1999. Previously, he was President of EXOR America, Inc. (formerly IFINT-USA, Inc.) ("EXOR America") from 1993 until September 5, 1999 and for more than five years prior thereto, Vice President of Acquisitions of IFINT-USA, Inc.

Gianluigi Gabetti has served as one of the directors of Holding, RIC Holding and Riverwood since September 1999. Mr. Gabetti has been Vice Chairman of IFI S.p.A. Istituto Finanziario Industriale (the holding company of the Agnelli family) since 1993 and had been its Chief Executive Officer from 1972 to 1993. Mr. Gabetti is also a director, Chairman and Chief Executive Officer of IFIL Finanziaria di Partecipazioni, a holding company of the Agnelli Group. Mr. Gabetti had been a director of FIAT S.p.A. from 1971 to 1999 where, upon mandatory retirement, he was appointed Director Emeritus. Mr. Gabetti is also Chairman of EXOR Group S.A., an international investment holding company of the Agnelli Group; Chairman of FIAT U.S.A., the U.S. arm of the Italian industrial group; a director of Club Mediterranee S.A., an international leisure and travel organization; and is a Life Trustee of the Museum of Modern Art.

John R. Miller has served as one of the directors of Holding, RIC Holding and Riverwood since June 2002. Mr. Miller has been Chairman, President and Chief Executive Officer of Petroleum Partners, Inc., a provider of outsourcing services to the petroleum industry since 2000, and is a director of Cambrex Corporation, a global supplier of goods and services to the life sciences industry, and Eaton Corporation, a global diversified industrial manufacturer. He is a member of the Advisory Board of 5iTech, a company engaged in transplanting technologies from the former Soviet Union to the United States. From 1988 to 2000, he was Chairman and Chief Executive Officer of TBN Holdings Inc., a buyout firm. Mr. Miller formerly served as President and Chief Operating Officer of The Standard Oil Company and Chairman of the Federal Reserve Bank of Cleveland.

Martin D. Walker has served as one of the directors of Holding, RIC Holding and Riverwood since June 2002. Mr. Walker has been a principal of MORWAL Investments, a private Investment Group, since August 1997, and is a director of Comerica, Incorporated, a full line bank with operations in Michigan, California, Florida and Texas; Lexmark International, Inc., a producer of laser and ink jet printers; Textron, Inc., a multi-industry company; The Goodyear Tire & Rubber Company, a tire, chemical and automotive rubber parts company; The Timken Company, a producer of bearings, and ArvinMeritor, Inc., a manufacturer of automotive parts. From October 1998 to June 1999 and September 1986 to December 1996, Mr. Walker served as Chairman and Chief Executive Officer of M. A. Hanna Company, a producer of international specialty



chemicals. From October 1998 to December 1999 and December 1996 to June 1997, Mr. Walker served as Chairman of M. A. Hanna Company. From July 1997 to October 1998, Mr. Walker was in retirement.

### **Election And Compensation of Directors**

All directors are elected annually and hold office until their successors are elected and qualified, or until their earlier removal or resignation. The Stockholders Agreement entered into among Holding and each of CD&R Fund V, EXOR Group S.A. ("EXOR"), 1818 Fund, HWH Investment Pte Ltd, J.P. Morgan, First Plaza Group Trust, Madison Dearborn Capital Partners, L.P. and Wolfensohn-River LLC (collectively, the "Equity Investors"), provides that CD&R Fund V is entitled to nominate five persons, EXOR is entitled to nominate two persons, the 1818 Fund is entitled to nominate one person and Madison Dearborn Capital Partners, L.P. is entitled to nominate one person to serve on the Boards of Directors (the "Boards") of each of Holding, RIC Holding and Riverwood. There is also an understanding between J.P. Morgan Partners (BHCA), L.P. (formerly Chase Equity Associates, L.P.)

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("J.P. Morgan") and CD&R Fund V with respect to the nomination of CD&R Fund V's fifth nominee to such Boards. CD&R Fund V exercised its intention to nominate a designee of J.P. Morgan (the "J.P. Morgan Designee") as its nominee to such Boards; however, J.P. Morgan does not have a legally enforceable right to such directorship. The Chairman of each of the Boards is to be selected from one of the CD&R Fund V nominees (other than the J.P. Morgan Designee).

Clayton, Dubilier & Rice, Inc. has an agreement with Brera Capital Partners, LLC, a private equity firm of which Mr. Criore is Managing Principal, that for so long as Clayton Dubilier & Rice Fund V Limited Partnership, or any other investment fund managed by Clayton, Dubilier & Rice, Inc., is able to elect or entitled to designate two or more members of Holding's board of directors, Clayton, Dubilier & Rice, Inc. will arrange for the applicable fund to elect or designate Mr. Criore as a member of the Holding's board of directors, and Brera Capital Partners, LLC has agreed that it will make Mr. Criore available to serve as a member of Holding's board of directors.

Each of the Boards of Holding, RIC Holding and Riverwood has an Executive Committee, a Compensation and Benefits Committee and an Audit Committee. The Executive Committee consists of the Chief Executive Officer, two of the CD&R Fund V-nominated directors (other than the J.P. Morgan Designee), one of the EXOR-nominated directors and the director nominated by 1818 Fund. The Compensation and Benefits Committee consists of two of the CD&R Fund V-nominated directors (other than the J.P. Morgan Designee), one of the EXOR-nominated directors and two directors nominated by the Equity Investors other than CD&R Fund V and EXOR (but including the J.P. Morgan Designee) (the "Other Investors"). The Audit Committee consists of one of the CD&R Fund V-nominated directors (other than the J.P. Morgan Designee), one of the EXOR-nominated directors, two of the Other Investor-nominated directors and one independent director. The Executive Committee's current members are Messrs. Ames, Botta, Conway, Humphrey and Tucker. The members of the Compensation and Benefits Committee are currently Messrs. Hendrix, Ames, Botta and Criore; and the Audit Committee consists of Messrs. Tucker, Conway, Menco and Richmand.

Non-employee directors who are not employed by or affiliated with CD&R will receive compensation for their services on the Boards of \$30,000 per year plus \$2,500 per board meeting attended. Currently, two of the Company's directors are employees of CD&R, to which the Company pays fees for management and financial consulting services. See "Item 13. Certain Relationships and Related Transactions." The Company will reimburse all directors for reasonable and necessary expenses they incur in performing their duties as directors.

Clayton, Dubilier & Rice, Inc. has agreed that, for so long as Mr. Criore serves as a Clayton, Dubilier & Rice Fund V Limited Partnership-designated member of Holding's board of directors, Clayton, Dubilier & Rice, Inc. will pay Brera Capital Partners, LLC, a private equity firm of which Mr. Criore is Managing Principal, the amount of the directors fees Holding generally pays to its unaffiliated directors, less the amount of any fees that Holding pays to Brera Capital Partners LLC or Mr. Criore for serving on Holding's board of directors. Clayton, Dubilier & Rice, Inc. has also agreed to reimburse Brera Capital Partners, LLC for any expenses that Brera Capital Partners, LLC incurs in connection with providing Mr. Criore to serve on Holding's board of directors, to the extent Holding does not reimburse Brera Capital Partners, LLC or Mr. Criore.

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## **ITEM 11. EXECUTIVE COMPENSATION**

### **Management Compensation Summary**

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| Name                    | Year | Annual Compensation |                           |                                     | Long-Term Compensation Awards     |   |                                   |
|-------------------------|------|---------------------|---------------------------|-------------------------------------|-----------------------------------|---|-----------------------------------|
|                         |      | Salary<br>\$        | Bonus<br>\$               | (2)<br>Other Annual<br>Compensation | (10)<br>Restricted<br>Stock Units | Securities<br>Underlying<br>Stock Options | (11)<br>All Other<br>Compensation |
| Stephen M. Humphrey     | 2002 | \$ 879,000          | \$ 478,890                | \$ 206,960 <sup>(3)</sup>           |                                   | 450,000                                   | \$                                |
| President and Chief     | 2001 | 807,667             |                           | 282,535 <sup>(4)</sup>              |                                   |   |                                   |
| Executive Officer       | 2000 | 766,000             | 350,000                   | 284,040 <sup>(5)</sup>              |                                   |   |                                   |
| Daniel J. Blount        | 2002 | \$ 300,000          | \$ 213,444                |                                     | \$ 216,000                        | 17,136                                    | \$                                |
| Sr. Vice President and  | 2001 | 262,583             |                           |                                     |                                   |   |                                   |
| Chief Financial Officer | 2000 | 239,000             | 130,000                   |                                     |                                   |   |                                   |
| Steven D. Saucier       | 2002 | \$ 350,000          | \$ 340,684 <sup>(1)</sup> |                                     | \$ 144,000                        | 27,750                                    | \$ 8,359                          |
| Sr. Vice President,     | 2001 | 270,917             |                           | 67,841 <sup>(6)</sup>               |                                   |   | 5,100                             |
| Paperboard Operations   | 2000 | 246,083             | 200,000                   | 20,043 <sup>(7)</sup>               |                                   |   | 5,100                             |
| Wayne E. Juby           | 2002 | \$ 235,000          | \$ 89,622                 |                                     | \$ 144,000                        | 12,672                                    | \$ 8,359                          |
| Sr. Vice President,     | 2001 | 188,542             |                           | 33,046 <sup>(8)</sup>               |                                   |   | 5,100                             |
| Human Resources         | 2000 |                     |                           |                                     |                                   |   |                                   |
| Robert W. Spiller       | 2002 | \$ 88,826           | \$ 33,875                 | 17,150 <sup>(9)</sup>               |                                   | 25,000                                    | \$ 3,712                          |
| Sr. Vice President,     | 2001 |                     |                           |                                     |                                   |   |                                   |
| Consumer Products       | 2000 |                     |                           |                                     |                                   |   |                                   |
| Packaging               |      |                     |                           |                                     |                                   |   |                                   |

- (1) Includes special retention bonus of \$150,000.
- (2) Except as otherwise noted, amounts consist of certain taxable perquisites the value of none of which exceeded 25% of the total value of the perquisites provided.
- (3) Includes \$10,460 of perquisites. Also includes \$196,500, which is the amount of interest that would have been paid on a \$5,000,000 non-interest bearing loan made by the Company to the Named Executive Officer had such loan borne interest at 3.93% per annum, the applicable federal rate at time such loan was extended.
- (4) Includes \$9,685 of perquisites. Also includes \$272,850, which is the amount of interest that would have been paid on a \$5,000,000 non-interest bearing loan made by the Company to the Named Executive Officer had such loan borne interest at 5.49% per annum through December 18, 2001 and 3.93% per annum from December 19, 2001, the applicable federal rates at the time such loan was made and extended, respectively.
- (5) Includes \$9,540 of perquisites. Also includes \$274,500 which is the amount of interest that would have been paid by the Named Executive Officer on a \$5,000,000 non-interest bearing loan made by the Company to the Named Executive Officer had such loan borne interest at 5.49% per annum, the applicable federal rate at the time such loan was made.
- (6) Includes \$7,841 of perquisites. Also, includes \$60,000 of income attributable to the purchase of shares below the estimated fair market value of Holding Common Stock.
- (7) Includes \$5,043 of perquisites of which \$100 consisted of tax reimbursements paid in respect of certain taxable perquisites. Also, includes \$15,000 of income attributable to the purchase of shares below the estimated fair market value of Holding Common Stock.
- (8) Includes \$13,555 of tax reimbursements paid in respect of taxable perquisites.

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- (9) Includes \$8,641 of tax reimbursement paid in respect of taxable perquisites.
- (10) The value of the Restricted Stock Units equals the number of such units granted times the price of the stock (\$120) on January 1, 2002, the date of grant. The Restricted Stock Units will vest on the second anniversary of the date of grant, subject to the Named Executive Officer's continuous employment. No dividends will be payable with respect to the Restricted Stock Units.
- (11) Amounts consist of Company contributions on behalf of the Named Executive Officers to the Company's savings plan.

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**OPTIONS GRANTED IN LAST FISCAL YEAR**

| Name        | Number of Securities Underlying Options Granted (#) | Percent of Total Options Granted to Employees in Fiscal Year | Exercise Price Per Share (\$/Share) | Expiration Date   | (5) Grant Date Value |
|-------------|---|--|-------------------------------------|-------------------|----------------------|
| S. Humphrey | 150,000(1)  | 22.5%  | \$ 120                              | January 1, 2012   | \$ 5,392,500         |
|             | 150,000(2)  | 22.5%  | \$ 120                              | January 1, 2012   | \$ 5,888,363         |
|             | 150,000(3)  | 22.5%  | \$ 120                              | January 1, 2012   | \$ 316,420           |
| D. Blount   | 17,136(1)   | 2.6%   | \$ 120                              | March 31, 2012    | \$ 616,039           |
| S. Saucier  | 27,750(1)   | 4.1%   | \$ 120                              | March 31, 2012    | \$ 997,613           |
| W. Juby     | 12,672(1)   | 1.9%   | \$ 120                              | March 31, 2012    | \$ 455,558           |
| R. Spiller  | 10,000(1)   | 1.5%   | \$ 120                              | December 29, 2012 | \$ 326,345           |
|             | 5,000(4)  | 0.7%   | \$ 120                              | December 29, 2012 | \$ 163,456           |
|             | 5,000(4)  | 0.7%   | \$ 120                              | December 29, 2012 | \$ 150,024           |
|             | 5,000(4)  | 0.7%   | \$ 120                              | December 29, 2012 | \$ 136,733           |

- (1) Service Options granted under the Company's 2002 Stock Incentive Plan will vest as to one-third on the second anniversary of the grant date and the remaining two-thirds on the third anniversary of the grant date, subject to the Named Executive Officer's continuous employment. Option grant dates are as follows: for Mr. Humphrey, January 1, 2002; for Mr. Blount, January 1, 2002; for Mr. Saucier, January 1, 2002; for Mr. Juby, January 1, 2002; and for Mr. Spiller, September 30, 2002.
- (2) Subject to the Named Executive's continuous employment, up to one-third of the performance Options granted under the Company's 2002 Stock Incentive Plan on January 1, 2002 become vested on each of the first three anniversaries of the grant date if the Company achieves certain EBITDA results for the fiscal year ending immediately prior to such anniversary date. Performance Options that have not become vested in accordance with the foregoing vesting schedule become vested on the third anniversary of the grant date if the Company has achieved 100% of the cumulative three-year EBITDA target for the three fiscal years ending December 31, 2004. Any performance options that do not become vested will vest nine years and six months following the grant date.
- (3) Subject to the Named Executive's continuous employment, the Special Performance Options granted on January 1, 2002 under the Company's 2002 Stock Incentive Plan will vest upon the earlier of (a) the occurrence prior to the third anniversary of the grant date, of a change in control of the Company, and (b) the nine year and six month anniversary of the grant date.
- (4) The dollar amounts set forth under this heading are estimates based on the Black-Scholes option pricing model using the following assumptions: (a) a zero percent stock price volatility based on the lack of volatility of a non-public company's shares; (b) 5.436 percent average risk-free rate of return; (c) zero dividend yield; (d) anticipated exercising at the end of the option term; and (e) no adjustment for non-transferability or risk of forfeiture. This model will produce different results depending on the assumptions made, and the values shown above are merely good faith estimates of the present value of the option grants. Because one of the assumptions in the model is the future volatility of the common stock, the actual present value of such option grants cannot be determined.

**AGGREGATED OPTION EXERCISES AND FISCAL YEAR-END OPTION VALUE TABLE**

The following table sets forth information for each Named Executive Officer with regard to stock option exercises during 2002 and the aggregate value of options held at December 31, 2002.

| Name        | Shares acquired<br>On exercise (#) | Value<br>Realized (\$) | Number of securities<br>underlying unexercised<br>options/SARs at fiscal<br>year-end<br>Exercisable/<br>Unexercisable | Value of unexercised in-<br>the-money options/SARs<br>at<br>fiscal year-end (\$)<br>Exercisable/<br>Unexercisable (1) |
|-------------|------------------------------------|------------------------|---|---|
| S. Humphrey |                                    |                        | 247,390 / 502,610   | \$ 10,281,500 /<br>\$1,256,110  |
| D. Blount   |                                    |                        | 6,323 / 25,813  | \$ 126,460 / \$173,540  |
| S. Saucier  |                                    |                        | 10,842 / 42,575   | \$ 216,840 / \$296,500  |
| W. Juby     |                                    |                        | 0 / 12,672  | \$ /  |
| R. Spiller  |                                    |                        | 0 / 25,000  | \$ /  |

(1)

The dollar amounts set forth under this heading are calculated based on a price per share of Holding Common Stock of \$120, the estimated fair market value of Holding Common Stock as of December 31, 2002 as determined considering a wide variety of factors including a valuation report from an independent outside firm and approved by the Executive Committee of the Board of Directors, minus the exercise price for such options. Notwithstanding the foregoing, the Company has guaranteed, by a separate action of the Board of Directors, that the price per share of Holding Common Stock shall be deemed to equal at least \$120 upon exercise of the options granted under the 1996 Stock Incentive Plan and the 1999 Supplemental Long-Term Incentive Plan.

**Pension Plan**

All U.S. salaried employees who satisfy the service eligibility criteria are participants in the Riverwood International Employees Retirement Plan (the "Retirement Plan"). Pension benefits under the Retirement Plan are limited in accordance with the provisions of the Internal Revenue Code of 1986, as amended (the "Code"), governing tax qualified pension plans. The Company has adopted a Supplemental Pension Plan (the "Supplemental Plan" and, together with the Retirement Plan, the "Pension Plans") that provides for payment to participants of the retirement benefits equal to the excess of the benefits that would have been earned by each such participant had the limitations of the Code not applied to the Retirement Plan and the amount actually earned by such participant under the Retirement Plan. Each of the Named Executive Officers (other than Mr. Spiller who has not yet satisfied the applicable service criteria) is eligible to participate in the Pension Plans. Benefits under the Supplemental Plan are not pre-funded; such benefits are paid by the Company or through the Retirement Plan through a Qualified Supplemental Employees Retirement Plan. The Pension Plan Table below sets forth the estimated annual benefits payable upon retirement, including amounts attributable to the Supplemental Plan, for specified remuneration levels and years of service.

**Pension Plan Table**

| Remuneration | Years of Service |           |           |           |           |           |           |
|--------------|------------------|-----------|-----------|-----------|-----------|-----------|-----------|
|              | 5                | 10        | 15        | 20        | 25        | 30        | 35        |
| \$ 125,000   | \$ 8,043         | \$ 16,086 | \$ 24,129 | \$ 32,172 | \$ 40,215 | \$ 48,258 | \$ 56,301 |
| 150,000      | 9,793            | 19,586    | 29,379    | 39,172    | 48,965    | 58,758    | 68,551    |
| 175,000      | 11,543           | 23,086    | 34,629    | 46,172    | 57,715    | 69,258    | 80,801    |

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Years of Service

|           |        |         |         |         |         |         |         |
|-----------|--------|---------|---------|---------|---------|---------|---------|
| 200,000   | 13,293 | 26,586  | 39,879  | 53,172  | 66,465  | 79,758  | 93,051  |
| 225,000   | 15,043 | 30,086  | 45,129  | 60,172  | 75,215  | 90,258  | 105,301 |
| 250,000   | 16,793 | 33,586  | 50,379  | 67,172  | 83,965  | 100,758 | 117,551 |
| 300,000   | 20,293 | 40,586  | 60,879  | 81,172  | 101,465 | 121,758 | 142,051 |
| 400,000   | 27,293 | 54,586  | 81,879  | 109,172 | 136,465 | 163,758 | 191,051 |
| 450,000   | 30,793 | 61,586  | 92,379  | 123,172 | 153,965 | 184,758 | 215,551 |
| 500,000   | 34,293 | 68,586  | 102,879 | 137,172 | 171,465 | 205,758 | 240,051 |
| 600,000   | 41,293 | 82,586  | 123,879 | 165,172 | 206,465 | 247,758 | 289,051 |
| 700,000   | 48,293 | 96,586  | 144,879 | 193,172 | 241,465 | 289,758 | 338,051 |
| 800,000   | 55,293 | 110,586 | 165,879 | 221,172 | 276,465 | 331,758 | 387,051 |
| 900,000   | 62,293 | 124,586 | 186,879 | 249,172 | 311,465 | 373,758 | 436,051 |
| 1,000,000 | 69,293 | 138,586 | 207,879 | 277,172 | 346,465 | 415,758 | 485,051 |
| 1,100,000 | 76,293 | 152,586 | 228,879 | 305,172 | 381,465 | 457,758 | 534,051 |

- (A) Had the Named Executive Officers in the Summary Compensation Table retired as of December 31, 2002, their respective five-year average salaries, plus bonuses, for purposes of the table set forth above, would have been as follows: Mr. Blount, \$333,869; Mr. Humphrey, \$1,035,508; Mr. Juby, \$104,708; and Mr. Saucier, \$344,598.
- (B) On December 31, 2002, the Named Executive Officers in the Summary Compensation Table had the following years of credited service under the Retirement Plan: Mr. Blount 5; Mr. Humphrey, 6; Mr. Juby, 2; and Mr. Saucier, 4.
- (C) Salary as defined in the Retirement Plan includes payment under the annual incentive compensation plan but excludes payments under any equity incentive plan of the Company or Predecessor Company. Estimated benefits have been calculated on the basis of a straight-life annuity form of payment.

### Employment Agreements

Mr. Humphrey is party to an employment agreement with the Company that was originally entered into on March 27, 1997, and was amended and restated effective as of January 1, 2002. Riverwood is also a party to the agreement and is the "employer" under the agreement. Unless earlier terminated by Riverwood or Mr. Humphrey, the agreement will expire on March 31, 2007. Under the agreement, Mr. Humphrey will serve until March 31, 2005 as Riverwood's president and chief executive officer and shall serve as a member of the Company's and Riverwood's board. During the period April 1, 2005 to March 31, 2007, Mr. Humphrey will serve as the chairman of the Company's and Riverwood's board and shall cease to be Riverwood's president and chief executive officer.

During the employment period, Mr. Humphrey is entitled to annual base salary of \$812,000 for the period January 1, 2002 March 31, 2002, \$900,000 for the period April 1, 2002 March 31, 2003, \$950,000 for the period April 1, 2003 March 31, 2004 and \$1,000,000 for the period April 1, 2004 March 31, 2005. Also during these periods Mr. Humphrey will be eligible for an annual bonus and other benefits. Commencing April 1, 2005, Mr. Humphrey will receive \$750,000 as compensation for his service as chairman of the board of directors. Mr. Humphrey will generally be entitled to receive a

special supplemental retirement benefit equal to the difference between (1) his combined benefits under the Retirement Plan and Supplemental Plan and (2) the benefits that Mr. Humphrey would have received under such plans if he had 10 years of service with Riverwood International.

The agreement also provides that, if Mr. Humphrey remains employed through the term of the agreement or if Mr. Humphrey remains employed through the date of a change in control of the Company or Riverwood or if Mr. Humphrey's employment is terminated other than for cause or for good reason (in each case as defined in the agreement) within six months of a change in control and after the sale of Clayton, Dubilier & Rice Fund V Limited Partnership and its affiliates of all of the common stock to a non-affiliate, Mr. Humphrey will be entitled to a special payment equal to the shortfall, if any, between (1) the aggregate net realized or realizable value of the stock options granted to Mr. Humphrey and (2) \$10,000,000. However, Mr. Humphrey will be entitled to such payment only if there is no credit agreement shortfall (as defined in the employment agreement). A credit agreement shortfall will occur if Riverwood fails to satisfy the minimum financial covenants

contained in the senior secured credit agreement.

In the event that Mr. Humphrey's employment is terminated without cause or by Mr. Humphrey for good reason, Mr. Humphrey is entitled to (1) severance in the form of salary continuation and continued medical, dental, life insurance and similar benefits for a period of three years or, if shorter, the remainder of the employment term, (2) a pro-rata portion of any incentive bonus to which he may be entitled in the year of his employment termination and (3) reimbursement for the cost of outplacement and career counseling services in an amount not to exceed \$25,000. Any severance amounts payable to Mr. Humphrey under the agreement will be reduced by any payments made to Mr. Humphrey under the severance plans and programs of Riverwood Holding, Riverwood or its affiliates. The agreement also contains certain non-competition and non-solicitation provisions.

Messrs. Blount, Saucier, Juby, and Spiller also have employment agreements with the Company. The agreements with Messrs. Blount, Saucier, Juby and Spiller, entered into as of September 1, 1998, November 1, 1998, May 1, 2001 and September 30, 2002, respectively, have an initial three year term that automatically extends for additional one-year periods following the expiration of the initial term. The agreements provide for minimum base salaries of at least \$200,000, \$225,000, \$225,000 and \$350,000, for each of Messrs. Blount, Saucier, Juby and Spiller, respectively, and for bonuses and other benefits set forth in the Summary Compensation Table. In the event of termination of employment by us without cause or by the executive for good reason (in each case as defined in the respective employment agreement), the agreements provide for severance of a pro-rata incentive bonus for the year in which termination of employment occurs, and base salary and continued welfare benefits for the longer of the remainder of the employment term, one year or one month for each year of service. The agreements also contain certain non-competition and non-solicitation provisions.

### **Certain Change in Control Arrangements**

Under the Company's 1996 Stock Incentive Plan, 1999 Supplemental Long-Term Incentive Plan and 2002 Stock Incentive Plan, in the event of a change in control (as defined in the plans), we may be obligated to make certain payments to the Named Executive Officers and options, incentive stock units, and restricted stock units held by those individuals may vest. A payment equal to the option spread value will be made with respect to each vested stock option. The option spread value of a vested stock option is the amount equal to the product of (1) the excess of the change in control price over the per share exercise price of such vested stock options and (2) the number of shares of common stock covered by such vested stock option. A payment equal to the change in control price will be made with respect to each share of common stock underlying a vested restricted stock unit.

The board has approved the establishment of a nonqualified change in control supplemental executive retirement plan, or SERP, for the benefit of approximately fifteen key executives of the

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Company. The SERP will provide these executives with an enhanced retirement benefit in the event of a change in control (as defined in the SERP) of the Company. The enhanced benefit will be determined by using the retirement formula contained in the Retirement Plan and will be calculated by assuming that each executive has 10 years of service to his credit with the Company or Riverwood, disregarding any limitations under the Code on pension benefits payable under the plan, disregarding any benefits in excess of the normal retirement benefit payable under the Retirement Plan, and applying the subsidized early retirement reduction factors under the Retirement Plan with respect to benefits commencing on or after the attainment by a participant of age 50. The benefit accrued by each executive under the SERP will be offset by the benefit payable to such executive under the Retirement Plan and benefits under the SERP will be funded through a rabbi trust upon a change in control.

### **Compensation Committee Interlocks**

During fiscal year 2002, Messrs. Hendrix, Ames, Botta and Criore served on the Compensation and Benefits Committee of the Holding Board. Mr. Ames is a principal of CD&R. Mr. Hendrix, one of the two CD&R Fund V-nominated directors, was a principal of CD&R until 2000. CD&R received an annual fee of \$470,000 in 2002 for advisory, management, consulting and monitoring services from Riverwood. Holding, RIC Holding and Riverwood have also agreed to indemnify the members of the Boards employed by CD&R and CD&R against liabilities incurred under securities laws with respect to their services for Holding, RIC Holding and Riverwood.

Messrs. Hendrix and Criore are the CD&R Fund V-nominated directors on the Compensation and Benefits Committees of Holding, RIC Holding and Riverwood.

### **Equity Compensation Plan Information**

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The following table sets forth information as of the end of Company's 2002 fiscal year with respect to compensation plans under which equity securities of the Company are authorized for issuance.

| Plan category   | Number of securities to be issued upon exercise of outstanding options, warrants and rights | Weighted-average exercise price of outstanding options, warrants and rights | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)) |
|---|---|---|---|
|   | (a)   | (b)   | (c)   |
| Equity compensation plans approved by the Company's stock holders     | 1,108,918   | \$106   | 604,061(1)  |
| Equity compensation plans not approved by the Company's stock holders | 0   | N/A   | 0   |
| <b>Total</b>  | <b>1,108,918</b>  | <b>\$106</b>  | <b>604,061</b>  |

(1) Includes 15,544 shares that may be issued in respect of incentive stock units awarded under the 1999 Supplemental Long-Term Incentive Plan and 13,700 shares that may be issued in respect of restricted stock units awarded under the 2002 Stock Incentive Plan.

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**ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS**

Holding owns all of the outstanding common stock of RIC Holding. RIC Holding owns all of the outstanding common stock of Riverwood.

The following table sets forth certain information as of March 1, 2003 regarding the beneficial ownership of Holding common stock. The table includes:

Each person who is known by the Company to be the beneficial owner of more than 5% of the outstanding common stock;

Each of the Company's directors;

Each executive officer named in the "Management Compensation Summary Table on page 108"; and

All directors and executive officers as a group.

Except as otherwise indicated, the persons and entities listed below have sole voting and investment power with respect to all shares of common stock beneficially owned by them, except to the extent such power may be shared with a spouse.

| Name | Number of Shares | Percent of Class |
|------|------------------|------------------|
|------|------------------|------------------|

**5% Stockholders:**

|  |           |       |
|--|-----------|-------|
| Clayton, Dubilier & Rice Fund V Limited Partnership(1) | 2,250,000 | 29.8% |
| EXOR Group S.A.(2)                                     | 2,250,000 | 29.8% |
| The 1818 Fund II, L.P.(3)                              | 750,000   | 9.9%  |
| HWH Investment Pte Ltd(4)                              | 700,000   | 9.3%  |
| J.P. Morgan Partners (BHCA), L.P.(5)                   | 500,000   | 6.6%  |
| First Plaza Group Trust(6)                             | 500,000   | 6.6%  |
| Madison Dearborn Capital Partners, L.P.(7)             | 500,000   | 6.6%  |

**Directors and Named Executive Officers:**

|                         |         |      |
|-------------------------|---------|------|
| B. Charles Ames(8)      | 0       | 0    |
| Kevin J. Conway(8)      | 0       | 0    |
| Leon J. Hendrix, Jr.(8) | 0       | 0    |
| Hubbard C. Howe(8)      | 0       | 0    |
| Alberto Cribiore(8)     | 0       | 0    |
| Brian J. Richmand       | 0       | 0    |
| Samuel M. Mencoff(7)    | 0       | 0    |
| Lawrence C. Tucker(3)   | 0       | 0    |
| G. Andrea Botta         | 0       | 0    |
| Gianluigi Gabetti       | 0       | 0    |
| John R. Miller          | 0       | 0    |
| Martin D. Walker        | 0       | 0    |
| Stephen M. Humphrey(9)  | 302,838 | (10) |
| Steven D. Saucier(9)    | 14,842  | (10) |
| Daniel J. Blount(9)     | 9,323   | (10) |
| Wayne E. Juby           | 0       | 0    |
| Robert W. Spiller       | 0       | 0    |

|  |         |      |
|--|---------|------|
| All directors and executive officers as a group (17 persons)(3)(7)(8)(9) | 327,003 | 3.5% |
|--|---------|------|

**Notes:**

- (1) CD&R Associates V Limited Partnership, a Cayman Islands exempted limited partnership, is the general partner of Clayton, Dubilier & Rice Fund V Limited Partnership, a Cayman Islands exempted limited partnership, and has the power to direct Clayton, Dubilier & Rice Fund V Limited Partnership as to the voting and disposition of shares held by Clayton, Dubilier & Rice

Fund V Limited Partnership. CD&R Investment Associates II, Inc., a Cayman Islands exempted company, is the managing general partner of CD&R Associates V Limited Partnership and has the power to direct CD&R Associates V Limited Partnership as to its direction of Clayton, Dubilier & Rice Fund V Limited Partnership's voting and disposition of the shares held by Clayton, Dubilier & Rice Fund V Limited Partnership. No person controls the voting and dispositive power of CD&R Investment Associates II, Inc. with respect to the shares owned by Clayton, Dubilier & Rice Fund V Limited Partnership. Each of CD&R Associates V Limited Partnership and CD&R Investment Associates II, Inc. expressly disclaims beneficial ownership of the shares owned by Clayton, Dubilier & Rice Fund V Limited Partnership. The business address for each of Clayton, Dubilier & Rice Fund V Limited Partnership, CD&R Associates V Limited Partnership and CD&R Investment Associates II, Inc. is 1403 Foulk Road, Suite 106, Wilmington, Delaware 19803.

- (2) Giovanni Agnelli e C. S.A.P.A.Z., an Italian company, is the beneficial owner of more than 60% of the equity interests of EXOR Group S.A. The business address for EXOR Group S.A. is 22-24, Boulevard Royal, L-2449 Luxembourg.

- (3) Mr. Tucker may be deemed to share beneficial ownership of the shares owned of record by The 1818 Fund II, L.P. by virtue of his affiliation with such organization. Mr. Tucker expressly disclaims any such beneficial ownership. The business address for The 1818 Fund II, L.P. is c/o Brown Brothers Harriman & Co., 140 Broadway, 16<sup>th</sup> Floor, New York, NY 10005.



- (4) The beneficial owner of HWH Investment Pte Ltd is Government of Singapore Investment Corporation (Ventures) Pte Ltd which is beneficially owned by Minister for Finance Inc of the Government of Singapore. The business address for HWH Investment Pte Ltd is 250 North Bridge Road, Singapore 179101, Republic of Singapore.
- (5) J.P. Morgan Partners (BHCA), L.P., formerly known as Chase Equity Associates, L.P., currently owns shares of the Class B common stock of Holding which do not have voting rights. The business address for J.P. Morgan Partners (BHCA), L.P. is 1221 Avenue of the Americas, New York, NY 10020.
- (6) First Plaza Group Trust is a trust under and for the benefit of certain employee benefit plans, or the plans. General Motors Investment Management Corporation, or GMIMCo, serves as the investment advisor to First Plaza Group Trust and under the Employee Retirement Income Security Act of 1974, as amended, has the power to direct the voting and disposition of the shares listed above although it has no pecuniary interest therein. JPMorgan Chase Bank is the trustee with respect to First Plaza Group Trust. The shares are held by the trustee for the benefit of the plans and the participants therein. These statements should not be deemed an admission that any of GMIMCo, the trustee or First Plaza Group Trust is the beneficial owner of such shares. The business address for First Plaza Group Trust is JPMorgan Chase Bank, N.A., as Trustee, c/o General Motors Investment Management Corporation, 767 Fifth Avenue, New York, NY 10153.
- (7) Mr. Menco may be deemed to share beneficial ownership of the shares owned of record by Madison Dearborn Capital L.P., by virtue of his affiliation with such organization. Mr. Menco expressly disclaims any such beneficial ownership. The business address for Madison Dearborn Capital Partners, L.P., is Three First National Plaza, Chicago, IL 60602.
- (8) Does not include 2,250,000 shares of common stock owned by Clayton, Dubilier & Rice Fund V Limited Partnership. Messrs. Ames, Conway, Hendrix, Howe and Cribiore may be deemed to share beneficial ownership of the shares owned of record by Clayton, Dubilier & Rice Fund V Limited Partnership by virtue of their status as stockholders of CD&R Investment Associates II, Inc., the managing general partners of CD&R Associates V Limited Partnership, but each expressly disclaims such beneficial ownership of the shares owned by Clayton, Dubilier & Rice Fund V Limited Partnership. See footnote (1).
- (9) Includes options to purchase 292,838, 10,842 and 6,323 shares of common stock which may be exercised by Messrs. Humphrey, Saucier and Blount, respectively.
- (10) Less than 1%.

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### ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

CD&R Fund V, which is one of Holding's largest stockholders, is a private investment fund managed by CD&R. The general partner of CD&R Fund V is CD&R Associates V, and the general partners of CD&R Associates V are Investment Associates II, CD&R Investment Associates, Inc., a Delaware corporation, and CD&R Cayman Investment Associates, Inc., a Cayman Islands exempted company. Mr. Ames, who is a principal of CD&R, a director of Investment Associates II and a limited partner of CD&R Associates V, is Chairman of Holding, RIC Holding and Riverwood. Mr. Conway, who is a principal of CD&R, a director of Investment Associates II and a limited partner of CD&R Associates V, is a director of Holding, RIC Holding and Riverwood. Mr. Hendrix, who was until recently a principal of CD&R and a limited partner of CD&R Associates V, is a director of Holding, RIC Holding and Riverwood. Mr. Howe, who was until recently a principal of CD&R and continues to be a limited partner of CD&R Associates V, is a director of Holding, RIC Holding and Riverwood. See "Item 10. Directors & Executive Officers of the Registrant Directors & Executive Officers." CD&R Fund V purchased \$225 million of equity of Holding in connection with the Merger.

CD&R is a private investment firm which is organized as a Delaware corporation. CD&R is the manager of a series of investment funds, including CD&R Fund V. CD&R generally assists in structuring, arranging financing for and negotiating the transactions in which the funds it manages invest. After the consummation of such transactions, CD&R generally provides management and financial advisory and consulting services to the companies in which its investment funds have invested during the period of such fund's investment. Such services include helping the company to establish effective banking, legal and other business relationships and assisting management in developing and implementing

strategies for improving the operational, marketing and financial performance of the company.

Pursuant to a consulting agreement dated as of March 27, 1996, CD&R will receive an annual fee (and reimbursement of out-of-pocket expenses) for providing management and financial consulting services to the Company. This consulting agreement terminates upon the earlier to occur of March 27, 2006 or upon 30 days prior written notice of termination from either party after the date on which Clayton, Dubilier & Rice Fund V Limited Partnership no longer has an investment in the Company. The indentures relating to the Company's outstanding Notes allow the payment to CD&R of annual fees for management and financial consulting services of up to \$1 million, although there is no current intention to increase the amount of the annual fee to be received by CD&R above \$500,000. During the year ended December 31, 2002, the Company paid CD&R annual fees in the amount of \$470,000 for providing such management and financial consulting services. Under the terms of a new stockholders agreement, dated as of March 25, 2003, between the Company and certain other parties, immediately after the effective time of the 2003 Merger, the combined company will pay a transaction fee of \$10 million to CD&R for assistance in connection with negotiation of all aspects of the transaction, including the contribution analysis, financial and business due diligence, structure of the proposed refinancing and arranging for proposals by and handling negotiations with financing sources to provide funds for the refinancing. This fee is contingent on the completion of the 2003 Merger.

CD&R, CD&R Fund V, Holding, Riverwood and RIC Holding entered into an indemnification agreement dated as of March 27, 1996, pursuant to which Holding, RIC Holding and Riverwood, have agreed to indemnify CD&R, CD&R Fund V, Associates V, Associates Inc. (together with any other general partner of Associates V) and their respective directors, officers, partners, employees, agents, advisors, representatives and controlling persons against certain liabilities arising under the federal securities laws, liabilities arising out of the performance of the consulting agreement and certain other claims and liabilities.

The Company has not instituted any formal policy to address conflicts of interest with related parties.

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### **Registration and Participation Agreement**

Each of the 5% stockholders and certain other holders of Holding's common stock and options to purchase Holding's common stock, including certain executive officers and key employees, are entitled under a registration rights and participation agreement, dated March 27, 1996, to the following registration rights for the shares of common stock held by them or issuable upon exercise of options to purchase Holding's common stock:

holders constituting, at any time prior to the Company's initial public offering, at least 51% and thereafter at least 5% of the total shares of these registrable securities may request that the Company uses its best efforts to register such securities for public resale, provided that up to an aggregate of five registrations may be requested and that with respect to the first three such requests, the aggregate number of registrable securities shall not be less than 1,500,000 shares (before giving effect to the anticipated reclassification of Holding's common stock) and thereafter shall not be less than 750,000 shares (before giving effect to the anticipated reclassification of Holding's common stock); and

if the Company registers any common stock at any time, either for its account or for the account of any stockholder, the holders of registrable securities are entitled to request the Company to use best efforts to include the number of their shares of common stock, which subject to the opinion of the underwriters, can be sold.

In most cases, the Company will bear all registration expenses, other than underwriting discounts. Participation rights have terminated and registration rights will terminate on the earlier to occur of the consent of all parties or March 27, 2006.

### **Stockholders Agreement**

The Company's stockholders agreement provides that Clayton, Dubilier & Rice Fund V Limited Partnership is entitled to nominate five persons, EXOR Group S.A. is entitled to nominate two persons, The 1818 Fund II, L.P. is entitled to nominate one person and Madison Dearborn Capital Partners, L.P. is entitled to nominate one person to serve on the Company's board. There is also an understanding between J.P. Morgan Partners (BHCA), L.P. and Clayton, Dubilier & Rice Fund V Limited Partnership with respect to the nomination of Clayton, Dubilier & Rice Fund V Limited Partnership's fifth nominee to the Company's board. Under the stockholders agreement,

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the executive committee consists of the Chief Executive Officer, two of the Clayton, Dubilier & Rice Fund V Limited Partnership-nominated directors (other than the J.P. Morgan Partners (BHCA), L.P. designee), one of the EXOR Group S.A.-nominated directors and the director nominated by The 1818 Fund II, L.P.;

the compensation and benefits committee consists of two of the Clayton, Dubilier & Rice Fund V Limited Partnership-nominated directors (other than the J.P. Morgan Partners (BHCA), L.P. designee), one of the EXOR Group S.A.-nominated directors and two directors nominated by the Company's other 5% or greater stockholders; and

the audit committee consists of one of the Clayton, Dubilier & Rice Fund V Limited Partnership-nominated directors (other than the J.P. Morgan Partners (BHCA), L.P. designee), one of the EXOR Group S.A.-nominated directors, two directors nominated by the Company's other 5% or greater stockholders and one independent director.

### Management

In November 1999, Holding lent to Mr. Humphrey \$5,000,000 pursuant to a full-recourse non-interest bearing promissory note entered into by Mr. Humphrey and Holding, which was amended in

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December 2001. The promissory note will generally become due and payable in March 26, 2007, or, earlier, if Mr. Humphrey voluntarily terminates his employment other than for "good reason" or if the Company terminates his employment for "cause," in each case, as defined in Mr. Humphrey's employment agreement. If payment on the notes is not made when due, the payment will bear interest, payable on demand, equal to 5.93% per year. Interest will also be payable on any amount that is prepaid. The note, together with any interest accrued thereon, will be forgiven and will not have to be repaid if, on or prior to March 26, 2007, Mr. Humphrey terminates his employment for "good reason," the Company terminates Mr. Humphrey's employment without "cause" or because of his "disability," in each case as defined in his employment agreement, or Mr. Humphrey's employment terminates because of his death.

During 2002 and through March 1, 2003, the Company repurchased 12,500 shares of Holding Common Stock from management investors at \$120.00 per share.

Effective, January 1, 2002, Holding adopted a 2002 Stock Incentive Plan that provides for, among other things, the grant of options to purchase shares of Holding Common Stock and restricted stock units with respect to a maximum of 658,353 shares of Holding Common Stock.

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### ITEM 14. CONTROLS AND PROCEDURES

- (a) Evaluation of disclosure controls and procedures. The Company's chief executive officer and its chief financial officer, based on their evaluation of the Company's disclosure controls and procedures (as defined in Exchange Act Rules 13a-14(c) and 15d-14(c)), as of a date within 90 days prior to the filing of this annual report on Form 10-K, performed under the supervision and with the participation of the Company's management, have concluded that the Company's disclosure controls and procedures are adequate and effective for the purposes set forth in the definitions thereof in Exchange Act Rules 13a-14(c) and 15d-14(c).
- (b) Changes in internal controls. There were no significant changes in the Company's internal controls or in other factors that could significantly affect the Company's internal controls subsequent to the date of their most recent evaluation.

## PART IV

**ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K**

a. Financial statements, financial statement schedule and exhibits filed as part of this report:

1. Consolidated financial statements of Riverwood Holding, Inc. and subsidiaries as of December 31, 2002 and 2001 and for each of the three years in the period ended December 31, 2002, and Independent Auditors' Reports.
2. Schedule II Valuation and Qualifying Accounts.

All other schedules are omitted as the information required is either included elsewhere in the consolidated financial statements herein or is not applicable.

b. Report on Form 8-K filed on November 13, 2002 reporting certifications pursuant to the Securities and Exchange Commission's Order of June 27, 2002 and certifications pursuant to 18 United States Code Section 1350.

c. Exhibit Index to Annual Report on Form 10-K for Year Ended December 31, 2002.

| Description  | Cross Reference or Page Number  |
|--|---|
| 3.1 Certificate of Incorporation of Riverwood Holding, Inc. (formerly known as New River Holding, Inc.). | Filed as Exhibit 3.3 to the Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference. |
| 3.2 Certificate of Amendment of Certificate of Incorporation of Riverwood Holding, Inc.                  | Filed as Exhibit 3.2 to the Registrant's Annual Report on Form 10-K filed March 27, 1997 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 3.3 Restated By-Laws of Riverwood Holding, Inc.  | Filed as Exhibit 3.4 to the Riverwood Holding, Inc.'s Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.  |

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|   |   |
|---|---|
| 3.4 Certificate of Incorporation of RIC Holding, Inc.   | Filed as Exhibit 3.1 to RIC Holding, Inc.'s Annual Report on Form 10-K filed April 16, 1996 (Commission File No. 1-11113), and incorporated herein by reference.  |
| 3.5 Restated By-Laws of RIC Holding, Inc.   | Filed as Exhibit 3.5 to Riverwood Holding, Inc.'s Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.  |
| 3.6 Certificate of Incorporation of Riverwood International Corporation (formerly known as Riverwood International, USA, Inc.)                  | Filed as Exhibit 3.1 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                               |
| 3.7 Certificate of Amendment of Certificate of Incorporation of Riverwood International USA, Inc. (renamed Riverwood International Corporation) | Filed as Exhibit 3.7 to the Registration Statement on Form S-4 (Registration No. 333-67550) of Riverwood International Corporation, Riverwood Holding, Inc. and RIC Holding, Inc. under the Securities Act of 1933, as amended, and incorporated herein by reference. |
| 3.8 Restated By-Laws of Riverwood International Corporation   | Filed as Exhibit 3.6 to Riverwood Holding, Inc.'s Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.  |

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|-----|---|--|
| 4.1 | Amended and Restated Credit Agreement, dated as of August 10, 2001, among Riverwood International Corporation, the several banks and other financial institutions from time to time parties thereto, Deutsche Banc Alex Brown Inc., as syndication agent and the Chase Manhattan Bank, as administrative agent.   | Filed as Exhibit 4.4 to Riverwood Holding, Inc.'s Quarterly Report on Form 10-Q filed August 14, 2001 (Commission File No. 1-11113), and incorporated herein by reference. |
| 4.2 | Indenture, dated March 27, 1996, among RIC Holding, Inc., Riverwood Holding, Inc., CDRO Acquisition Corporation and Fleet National Bank of Massachusetts, as trustee, relating to the 10 <sup>7</sup> / <sub>8</sub> % Senior Subordinated Notes due 2008 of Riverwood International Corporation, together with the First Supplemental Indenture and the Second Supplemental Indenture thereto. | Filed as Exhibit 4.7 to RIC Holding, Inc.'s Annual Report on Form 10-K filed April 16, 1996 (Commission File No. 1-11113), and incorporated herein by reference.           |
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| 4.3  | Indenture, dated as of July 28, 1997, among Riverwood International Corporation, RIC Holding, Inc., Riverwood Holding, Inc. and State Street Bank & Trust Company, as trustee, relating to the 10 <sup>5</sup> / <sub>8</sub> % Senior Notes due 2007 of Riverwood International Corporation. | Filed as Exhibit 4.1 to the Registration Statement on Form S-4 (Registration No. 333-33499) of Riverwood International Corporation, Riverwood Holding, Inc. and RIC Holding, Inc. under the Securities Act of 1933, as amended, and incorporated herein by reference. |
| 4.4  | Indenture, dated June 21, 2001, among Riverwood International Corporation, RIC Holding, Inc., Riverwood Holding, Inc. and State Street Bank & Trust Company, as trustee, relating to the 10 <sup>5</sup> / <sub>8</sub> % Senior Notes due 2007 of Riverwood International Corporation.       | Filed as Exhibit 4.1 to the Registrant's Quarterly Report on Form 10-Q filed August 14, 2001 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.1 | Wood Products Supply Agreement, dated as of October 18, 1996, between Plum Creek Timber Company, L.P. and Riverwood International Corporation.  | Filed as Exhibit 10.1 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference.  |
| 10.2 | Form of Investor Stock Subscription Agreement between Riverwood Holding, Inc. (formerly named New River Holding, Inc.) and each of the investors named on the schedule thereto.   | Filed as Exhibit 10.6 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                              |
| 10.3 | Form of Management Stock Subscription Agreement between New River Holding, Inc. (renamed Riverwood Holding, Inc.) and the purchasers named therein.   | Filed as Exhibit 10.4 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                              |
| 10.4 | Form of Management Stock Option Agreement between New River Holding, Inc. (renamed Riverwood Holding, Inc.) and the grantees named therein.   | Filed as Exhibit 10.5 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                              |
| 10.5 | Form of Registration and Participation Agreement among New River Holding, Inc. (renamed Riverwood Holding, Inc.) and certain stockholders of New River Holding, Inc.  | Filed as Exhibit 10.7 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                              |
| 10.6 | Riverwood Holding, Inc. Stock Incentive Plan.   | Filed as Exhibit 10.10 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.                             |

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| 10.7  | Form of Stockholders Agreement among New River Holding, Inc. (renamed Riverwood Holding, Inc.) and the stockholders of New River Holding, Inc. named therein.  | Filed as Exhibit 10.11 to Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.     |
| 10.8  | Form of Indemnification Agreement among Riverwood Holding, Inc., RIC Holding, Inc., Riverwood International Corporation, Clayton, Dubilier & Rice, Inc. and Clayton, Dubilier & Rice Fund V Limited Partnership.             | Filed as Exhibit 10.8 to the Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference.  |
| 10.9  | Form of Consulting Agreement among Riverwood Holding, Inc., RIC Holding, Inc., the corporation formerly known as Riverwood International Corporation, Riverwood International Corporation and Clayton, Dubilier & Rice, Inc. | Filed as Exhibit 10.12 to the Registration Statement on Form S-1 (Registration No. 33-80475) of New River Holding, Inc. (renamed Riverwood Holding, Inc.) under the Securities Act of 1933, as amended, and incorporated herein by reference. |
| 10.10 | Amended and Restated Employment Agreement, dated as of January 1, 2002, among Riverwood International Corporation, Riverwood Holding, Inc. and Stephen Humphrey.   | Filed as Exhibit 10.10 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.11 | Management Stock Option Agreement, dated as of March 31, 1997, between Riverwood Holding, Inc. and Stephen Humphrey.   | Filed as Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q filed May 9, 1997 (Commission File No. 1-11113), and incorporated herein by reference.  |
| 10.12 | Form of Riverwood Holding, Inc. Supplemental Long-Term Incentive Plan.   | Filed as Exhibit 10.15 to the Registrant's Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.13 | Employment Agreement, dated as of September 1, 1998, among Riverwood International Corporation, Riverwood Holding, Inc. and Daniel J. Blount.  | Filed as Exhibit 10.16 to the Registrant's Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.14 | Employment Agreement, dated as of November 1, 1998, among Riverwood International Corporation, Riverwood Holding, Inc. and Steven D. Saucier.  | Filed as Exhibit 10.17 to the Registrant's Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.15 | Promissory Note, dated as of November 18, 1999, by Stephen M. Humphrey.  | Filed as Exhibit 10.19 to the Registrant's Annual Report on Form 10-K filed March 17, 2000 (Commission File No. 1-11113), and incorporated herein by reference.   |
| 10.16 | Amendment to Promissory Note, dated as of December 19, 2001, by Stephen M. Humphrey.   | Filed as Exhibit 10.19 to the Registrant's Annual Report on Form 10-K filed March 11, 2002 (Commission File No. 1-11113), and incorporated herein by reference.   |

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| 10.17 | Employment Agreement, dated as of May 1, 2001, among Riverwood International Corporation, Riverwood Holding, Inc. and Wayne E. Juby. | Filed as Exhibit 10.20 to the Registrant's Annual Report on Form 10-K filed March 11, 2002 (Commission File No. 1-11113), and incorporated herein by reference. |
| 10.18 | Management Stock Option Agreement, dated as of January 1, 2002, between Riverwood Holding, Inc. and Stephen M. Humphrey.             | Filed as Exhibit 10.18 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |

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| 10.19 | Riverwood Holding, Inc. 2002 Stock Incentive Plan.   | Filed as Exhibit 10.19 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |
| 10.20 | Employment Agreement, dated as of September 30, 2002, among Riverwood International Corporation, Riverwood Holding, Inc. and Robert W. Spiller.            | Filed as Exhibit 10.20 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |
| 10.21 | Management Stock Option Agreement, dated as of September 30, 2002, between Riverwood Holding, Inc. and Robert W. Spiller.                                  | Filed as Exhibit 10.21 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |
| 10.22 | Amendment to Employment Agreement, dated as of March 18, 2003, between Riverwood Holding, Inc., Riverwood International Corporation, and Steve D. Saucier. | Filed as Exhibit 10.22 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |
| 10.23 | Letter Re: Change in Accounting Principles.  | Filed as Exhibit 10.23 to the Registrant's Annual Report on Form 10-K filed April 15, 2003 (Commission File No. 1-11113), and incorporated herein by reference. |
| 21    | List of subsidiaries.  | Filed as an Exhibit hereto.   |
| 99.1  | Certifications pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.                                   | Filed as an Exhibit hereto.   |

Pursuant to Item 601(b)(4)(iii) of Regulation S-K, the Company hereby agrees to furnish a copy of each document set forth below upon request of the Securities and Exchange Commission:

Indenture, dated as of September 15, 1993, between RIC and Morgan Guaranty Trust Company of New York, relating to 6<sup>3</sup>/<sub>4</sub>% Convertible Subordinated Notes due 2003 (the "6<sup>3</sup>/<sub>4</sub>% Indenture").

First Supplemental Indenture to the 6<sup>3</sup>/<sub>4</sub>% Indenture, dated as of March 27, 1996, between RIC and First Trust of New York, National Association (as successor trustee to Morgan Guaranty Trust Company of New York).

Second Supplemental Indenture to the 6<sup>3</sup>/<sub>4</sub>% Indenture, dated as of March 28, 1996, between RIC Holding, Inc. (as successor to RIC) and First Trust of New York, National Association (as successor trustee to Morgan Guaranty Trust Company of New York).

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### SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized as of the 24<sup>th</sup> day of July, 2003.

RIVERWOOD HOLDING, INC.

By: /s/ STEPHEN M. HUMPHREY

Stephen M. Humphrey  
President and Chief Executive Officer

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

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Signatures

Title

Date

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| Signatures  | Title  | Date          |
|---|--|---------------|
| <hr/> <i>/s/ B. CHARLES AMES</i><br>B. Charles Ames         | Chairman of the Board  | July 24, 2003 |
| <hr/> <i>/s/ STEPHEN M. HUMPHREY</i><br>Stephen M. Humphrey | President and Chief Executive Officer (Principal Executive Officer)                            | July 24, 2003 |
| <hr/> <i>/s/ DANIEL J. BLOUNT</i><br>Daniel J. Blount       | Senior Vice President and Chief Financial Officer (Principal Financial and Accounting Officer) | July 24, 2003 |
| <hr/> <i>/s/ KEVIN J. CONWAY</i><br>Kevin J. Conway         | Director   | July 24, 2003 |
| <hr/> Leon J. Hendrix, Jr.                                  | Director   |               |
| <hr/> <i>/s/ HUBBARD C. HOWE</i><br>Hubbard C. Howe         | Director   | July 24, 2003 |
| <hr/> <i>/s/ ALBERTO CRIBIORE</i><br>Alberto Cribiore       | Director   | July 24, 2003 |

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|   |          |               |
|---|----------|---------------|
| <hr/> <i>/s/ BRIAN J. RICHMAND</i><br>Brian J. Richmand   | Director | July 24, 2003 |
| <hr/> <i>/s/ G. ANDREA BOTTA</i><br>G. Andrea Botta       | Director | July 24, 2003 |
| <hr/> <i>/s/ GIANLUIGI GABETTI</i><br>Gianluigi Gabetti   | Director | July 24, 2003 |
| <hr/> <i>/s/ LAWRENCE C. TUCKER</i><br>Lawrence C. Tucker | Director | July 24, 2003 |
| <hr/> <i>/s/ SAMUEL M. MENCOFF</i><br>Samuel M. Mencoff   | Director | July 24, 2003 |
| <hr/> <i>/s/ JOHN R. MILLER</i>                           | Director | July 24, 2003 |



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John R. Miller

/s/ MARTIN D. WALKER

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Director

July 24, 2003

Martin D. Walker

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### CERTIFICATIONS

I, Stephen M. Humphrey, certify that:

1. I have reviewed this annual report on Form 10-K/A of Riverwood Holding, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: July 24, 2003

/s/ STEPHEN M. HUMPHREY

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Stephen M. Humphrey  
President and Chief Executive Officer

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**CERTIFICATIONS**

I, Daniel J. Blount, certify that:

1. I have reviewed this annual report on Form 10-K/A of Riverwood Holding, Inc.;
2. Based on my knowledge, this annual report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this annual report;
3. Based on my knowledge, the financial statements, and other financial information included in this annual report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this annual report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this annual report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this annual report (the "Evaluation Date"); and
  - c) presented in this annual report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this annual report whether there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: July 24, 2003

/s/ DANIEL J. BLOUNT

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Daniel J. Blount  
Senior Vice President and  
Chief Financial Officer

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## SCHEDULE II VALUATION AND QUALIFYING ACCOUNTS

(IN THOUSANDS OF DOLLARS)

| (Classification)                                     | Balance<br>Beginning<br>of Period | (Credits) Charges<br>to Costs and<br>Expenses | Deductions (a)    | Balance<br>at End<br>of Period |
|--|-----------------------------------|---|-------------------|--------------------------------|
| <b>Year ended December 31, 2002:</b>                 |                                   |   |                   |                                |
| Allowances Reducing the Assets in the Balance Sheet: |                                   |   |                   |                                |
| Doubtful accounts receivable                         | \$ 3,294                          | \$ 2,234                                      | \$ (3,573)        | \$ 1,955                       |
| Deferred tax assets                                  | 219,747                           | 357   |                   | 220,104                        |
| <b>Total</b>   | <b>\$ 223,041</b>                 | <b>\$ 2,591</b>                               | <b>\$ (3,573)</b> | <b>\$ 222,059</b>              |
| <b>Year ended December 31, 2001:</b>                 |                                   |   |                   |                                |
| Allowances Reducing the Assets in the Balance Sheet: |                                   |   |                   |                                |
| Doubtful accounts receivable                         | \$ 2,769                          | \$ 2,276                                      | \$ (1,751)        | \$ 3,294                       |
| Deferred tax assets                                  | 174,859                           | 44,888  |                   | 219,747                        |
| <b>Total</b>   | <b>\$ 177,628</b>                 | <b>\$ 47,164</b>                              | <b>\$ (1,751)</b> | <b>\$ 223,041</b>              |
| <b>Year ended December 31, 2000:</b>                 |                                   |   |                   |                                |
| Allowances Reducing the Assets in the Balance Sheet: |                                   |   |                   |                                |
| Doubtful accounts receivable                         | \$ 4,474                          | \$ 404  | \$ (2,109)        | \$ 2,769                       |
| Deferred tax assets                                  | 214,911                           | (40,052)                                      |                   | 174,859                        |
| <b>Total</b>   | <b>\$ 219,385</b>                 | <b>\$ (39,648)</b>                            | <b>\$ (2,109)</b> | <b>\$ 177,628</b>              |

## NOTE:

- (a) The reductions in the allowance for doubtful accounts receivable relate principally to charges for which reserves were provided, net of recoveries.

**SUPPLEMENTAL INFORMATION TO BE FURNISHED WITH REPORTS FILED PURSUANT TO SECTION 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 BY REGISTRANTS WHICH HAVE NOT REGISTERED SECURITIES PURSUANT TO SECTION 12 OF THE SECURITIES EXCHANGE ACT OF 1934.**

The Company did not send an annual report or proxy materials to security holders during the year ended December 31, 2002.

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