

CHOICE HOTELS INTERNATIONAL INC /DE

Form 4

March 22, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

OMB Number: 3235-0287  
Expires: January 31, 2005  
Estimated average burden hours per response... 0.5

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**LEDSINGER CHARLES A JR**

2. Issuer Name and Ticker or Trading Symbol  
**CHOICE HOTELS INTERNATIONAL INC /DE [CHH]**

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

(Last) (First) (Middle)  
**10750 COLUMBIA PIKE**  
  
(Street)

3. Date of Earliest Transaction (Month/Day/Year)  
**03/18/2005**

Director  10% Owner  
 Officer (give title below)  Other (specify below)  
**CEO & President**

**SILVER SPRING, MD 20901**

(City) (State) (Zip)

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transaction Code (Instr. 8)	4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)	5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4)	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Ownership (Instr. 4)
			Code	V Amount (A) or (D) Price			
Common Stock	03/18/2005		M	39,800 A \$ 12.53	290,404.6	D	
Common Stock	03/18/2005		S	100 D \$ 62.18	290,304.6	D	
Common Stock	03/18/2005		S	400 D \$ 62.19	289,904.6	D	
Common Stock	03/18/2005		S	800 D \$ 62.25	289,104.6	D	
Common Stock	03/18/2005		S	1,400 D \$ 62.32	287,704.6	D	

Edgar Filing: CHOICE HOTELS INTERNATIONAL INC /DE - Form 4

Common Stock	03/18/2005	S	500	D	\$ 62.33	287,204.6	D
Common Stock	03/18/2005	S	300	D	\$ 62.34	286,904.6	D
Common Stock	03/18/2005	S	1,100	D	\$ 62.35	285,804.6	D
Common Stock	03/18/2005	S	100	D	\$ 62.36	285,704.6	D
Common Stock	03/18/2005	S	2,900	D	\$ 62.37	282,804.6	D
Common Stock	03/18/2005	S	900	D	\$ 62.41	281,904.6	D
Common Stock	03/18/2005	S	700	D	\$ 62.43	281,204.6	D
Common Stock	03/18/2005	S	100	D	\$ 62.46	281,104.6	D
Common Stock	03/18/2005	S	100	D	\$ 62.47	281,004.6	D
Common Stock	03/18/2005	S	800	D	\$ 62.48	280,204.6	D
Common Stock	03/18/2005	S	400	D	\$ 62.49	279,804.6	D
Common Stock	03/18/2005	S	200	D	\$ 62.5	279,604.6	D
Common Stock	03/18/2005	S	2,300	D	\$ 62.55	277,304.6	D
Common Stock	03/18/2005	S	200	D	\$ 62.56	277,104.6	D
Common Stock	03/18/2005	S	500	D	\$ 62.57	276,604.6	D
Common Stock	03/18/2005	S	800	D	\$ 62.58	275,804.6	D
Common Stock	03/18/2005	S	500	D	\$ 62.59	275,304.6	D
Common Stock	03/18/2005	S	1,800	D	\$ 62.6	273,504.6	D
Common Stock	03/18/2005	S	2,200	D	\$ 62.61	271,304.6	D
Common Stock	03/18/2005	S	100	D	\$ 62.62	271,204.6	D
	03/18/2005	S	100	D		271,104.6	D

Common Stock					\$ 62.63		
Common Stock	03/18/2005	S	100	D	\$ 62.64	271,004.6	D
Common Stock	03/18/2005	S	100	D	\$ 62.65	270,904.6	D
Common Stock	03/18/2005	S	600	D	\$ 62.66	270,304.6	D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

SEC 1474  
(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transaction Code (Instr. 8)	5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercisable and Expiration Date (Month/Day/Year)	7. Title and Amount of Underlying Securities (Instr. 3 and 4)		
				Code	V (A) (D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares
Employee Stock Option	\$ 12.53	03/18/2005		M	39,800	<u>(1)</u>	07/31/2008	Common Stock	39,800

## Reporting Owners

Reporting Owner Name / Address	Relationships			
	Director	10% Owner	Officer	Other
LEDSINGER CHARLES A JR 10750 COLUMBIA PIKE SILVER SPRING, MD 20901	X		CEO & President	

## Signatures

Charles A. Ledsinger, Jr. 03/22/2005

\*\*Signature of Reporting Person Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
  - \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) Options vest in five equal installments beginning on the first anniversary of the grant date.

### Remarks:

Number of transactions on this date exceed form capacity. This is the first of two Form 4 reports filed on this date for the report.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.