# Edgar Filing: CIRCUIT CITY STORES INC - Form 8-K 

CIRCUIT CITY STORES INC
Form 8-K
August 13, 2007


$$
\text { SECTION } 7 \text { - REGULATION FD }
$$

Item 7.01. Regulation FD Disclosure.

Net Sales by Category.

In its Annual Report on Form $10-\mathrm{K}$ for the fiscal year ended February 28, 2007, the company modified its presentation of net sales by category to reflect total net sales and reclassified amounts from the video and information technology categories to warranty, services and other.

In this Form 8-K, the company is providing the revised segment net sales dollars and percents by category for each quarter of fiscal years 2006 and 2007.

Domestic Segment

Fiscal Year 2006

| (Dollar amounts in millions) |  |  |  | Three Months Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ay 31, \$ | $\begin{aligned} & 2005 \\ & \% \text { of } \\ & \text { sales } \end{aligned}$ | August 3 |  | $\begin{aligned} & 2005 \\ & \% \text { of } \\ & \text { sales } \end{aligned}$ | November 30, 2005 Februar \% of |  |  |
| Video | \$ | 842.1 | $39.8 \%$ | \$ | 951.2 | $39.4 \%$ | \$1,180.2 | $43.2 \%$ | \$1,607. 8 |
| Information technology |  | 542.8 | 25.7 |  | 698.7 | 28.9 | 669.1 | 24.5 | 820.9 |
| Audio |  | 318.8 | 15.1 |  | 351.8 | 14.6 | 400.6 | 14.7 | 614. |
| Entertainment |  | 255.5 | 12.1 |  | 223.4 | 9.3 | 285.6 | 10.5 | 435.9 |
| Warranty, services and other |  | 155.4 | 7.3 |  | 188.9 | 7.8 | 195.3 | 7.1 | 235.8 |
| Total |  | , 114.7 | 100.0\% |  | , 414.0 | 100.0\% | \$2,730.8 | 100.0\% | \$3,714. |

Fiscal Year 2007

| (Dollar amounts in millions) | $\begin{array}{cc} \text { May } 31, & 2006 \\ \% & \text { of } \\ \$ & \text { sales } \end{array}$ |  | $\begin{gathered} \text { Three Mo } \\ \text { August } 31, \quad 2006 \\ \% \\ \% \\ \$ \quad \text { of } \\ \text { sales } \end{gathered}$ |  | Months EndedNovember 30, 2006$\%$ of <br> $\$ \quad$ sales  |  | February <br> \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
| Video | \$1,031.9 | $41.5 \%$ | \$1,067.5 | 39.8\% | \$1,313.6 | 45.1 \% | \$1,567.8 |
| Information technology | 618.8 | 24.9 | 743.0 | 27.7 | 659.6 | 22.7 | 838. |
| Audio | 380.6 | 15.3 | 388.7 | 14.5 | 409.9 | 14.1 | 599. |
| Entertainment | 258.8 | 10.4 | 242.1 | 9.1 | 322.4 | 11.1 | 498. |
| Warranty, services and other | 195.5 | 7.9 | 239.3 | 8.9 | 204.2 | 7.0 | 280. |
| Total | \$2,485.5 | 100.0\% | \$2,680. 6 | 100.0\% | \$2,909.7 | 100.0\% | \$3,783. |

International Segment

Fiscal Year 2006


| Audio | 31.7 | 32.6 | 37.8 | 31.0 | 43.7 | 29.3 | 58.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Entertainment | 3.5 | 3.6 | 3.6 | 3.0 | 6.0 | 4.0 | 12.4 |
| Warranty, services and other | 7.0 | 7.1 | 8.7 | 7.1 | 13.8 | 9.3 | 9.6 |
| Total | \$97.5 | 100.0\% | \$121.9 | 100.0\% | \$148.9 | 100.0\% | \$171.8 |

Fiscal Year 2007

| (Dollar amounts in millions) | $\begin{array}{cl}\text { May 31, } & 2006 \\ \% \text { of } \\ \$ & \text { sales }\end{array}$ |  |  | August <br> \$ |  | ```Three Mo 31, 2006 % of sales``` | $\begin{aligned} & \text { A } \\ & \text { No } \end{aligned}$ | Ended vembe | $\begin{aligned} & 30,2 \\ & \% \text { of } \\ & \text { sales } \end{aligned}$ |  | oruary <br> \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Video | \$ | 20.5 | 18.5\% | \$ | 27.4 | 19.9\% | \$ | 27.2 | 18.1\% | \$ | 31.4 |
| Information technology |  | 44.6 | 40.1 |  | 53.0 | 38.4 |  | 60.2 | 40.1 |  | 58.7 |
| Audio |  | 35.8 | 32.2 |  | 43.9 | 31.9 |  | 48.4 | 32.3 |  | 62.2 |
| Entertainment |  | 3.2 | 2.9 |  | 4.8 | 3.5 |  | 5.8 | 3.8 |  | 11.6 |
| Warranty, services and other |  | 7.0 | 6.3 |  | 8.7 | 6.3 |  | 8.6 | 5.7 |  | 7.0 |
| Total |  | 11.1 | 100.0\% |  | 137.9 | 100.0\% |  | 150.2 | 100.0\% |  | 170.9 |

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CIRCUIT CITY STORES, INC.

By: /s/Philip J. Dunn
Philip J. Dunn
Senior Vice President, Treasurer, Corporate Controller and
Chief Accounting Officer

Date: August 13, 2007

