ACME UNITED CORP Form 10-O November 07, 2011

UNITED STATES

	and Exchange Commission ashington, D.C. 20549
	FORM 10-Q
	PURSUANT TO SECTION 13 OR 15(d) OF THE ES EXCHANGE ACT OF 1934
For the quarter	ly period ended September 30, 2011
	OR
	PURSUANT TO SECTION 13 OR 15(d) OF THE ES EXCHANGE ACT OF 1934
For the transit	ion period from to
Commi	ssion file number 001-07698
	UNITED CORPORATION registrant as specified in its charter)
CONNECTICUT (State or other jurisdiction of incorporation or organization)	06-0236700 (I.R.S. Employer Identification No.)
60 ROUND HILL ROAD, FAIRFIELD, CONNECTICUT	06824
(Address of principal executive offices)	(Zip Code)
D	

Registrant's telephone number, including area code: (203) 254-6060

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [_]

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (232.405

of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No [_]
Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer" "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act (Check one). Large accelerated filer [_]
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [_] No [X]
As of November 2, 2011 the registrant had outstanding 3,127,587 shares of its \$2.50 par value Common Stock.

ACME UNITED CORPORATION

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ACME UNITED CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(all amounts in thousands)

	September 30, December 31, 2011 (unaudited) (Note 1)			2010
ASSETS				
Current assets:				
Cash and cash equivalents	\$	6,270	\$	6,601
Accounts receivable, less allowance		16,661		12,331
Inventories:				
Finished goods		21,821		21,109
Work in process		71		172
Raw materials and supplies		912		1,012
		22,804		22,293
Prepaid expenses and other current assets		1,075		1,403
Total current assets		46,810		42,628
Property, plant and equipment:				
Land		295		160
Buildings		2,465		2,438
Machinery and equipment		9,546		8,905
		12,306		11,503
Less accumulated depreciation		9,925		9,287
		2,381		2,216
Note receivable		1,794		1,839
Intangible assets, net		3,326		1,866
Other assets		1,033		1,032
Total assets	\$	55,344	\$	49,581

See notes to condensed consolidated financial statements.

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ACME UNITED CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

(all amounts in thousands, except share amounts)

	September 30, 2011 (unaudited)			December 31, 2010 (Note 1)		
LIABILITIES						
Current liabilities:						
Accounts payable	\$	4,435		\$ 5,679		
Other accrued liabilities		3,869		3,539		
Total current liabilities		8,304		9,218		
Bank debt		18,106		13,522		
Other		1,373		1,489		
Total liabilities		27,783		24,229		
STOCKHOLDERS' EQUITY						
Common stock, par value \$2.50:						
authorized 8,000,000 shares;						
issued - 4,416,824 shares in 2011						
and 4,374,574 shares in 2010,						
including treasury stock		11,040		10,936		
Additional paid-in capital		4,962		4,603		
Retained earnings		24,349		22,399		
Treasury stock, at cost - 1,315,237 shares						
in 2011 and 1,305,237 shares in 2010		(11,808)	(11,711)	
Accumulated other comprehensive income:						
Foreign currency translation adjustment		174		281		
Unrecognized pension costs		(1,156)	(1,156)	
		(982)	(875)	
Total stockholders' equity		27,561		25,352		
Total liabilities and stockholders' equity	\$	55,344		\$ 49,581		

See notes to condensed consolidated financial statements.

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ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (UNAUDITED)

(all amounts in thousands, except per share amounts)

		Three Months Ended September 30				Nine Months Ended September 30						
		2011			2010			2011			2010	
Net sales	\$	19,036		\$	16,083		\$	57,466		\$	49,789	
Cost of goods sold		12,396			10,426			36,835			31,468	
		6.640			5 655			20.621			10.001	
Gross profit		6,640			5,657			20,631			18,321	
2 111												
Selling, general and		5 500			7 000			16.060			15 410	
administrative expenses		5,520			5,000			16,868			15,418	
Operating income		1,120			657			3,763			2,903	
Non-operating items:												
Interest:												
Interest expense		112			86			323			217	
Interest income		(42)		(39)		(132)		(112)
Interest expense, net		70			47			191			105	
Other expense (income),												
net		20			(3)		(2)		36	
Total other expense		90			44			189			141	
Income before income												
taxes		1,030			613			3,574			2,762	
Income tax expense		348			1			1,029			371	
Net income	\$	682		\$	612		\$	2,545		\$	2,391	
Basic earnings per share	\$	0.22		\$	0.20		\$	0.82		\$	0.76	
Diluted earnings per share	\$	0.22		\$	0.19		\$	0.82		\$	0.74	
Weighted average number of	common	shares outst	tanding-									
denominator used for basic												
per share computations		3,102			3,111			3,090			3,147	
Weighted average number of	dilutive st	tock option	s									
outstanding		18			80			15			71	
Denominator used for												
diluted per share												
computations		3,120			3,192			3,105			3,218	
Dividends declared per												
share	\$	0.07		\$	0.06		\$	0.19		\$	0.16	
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See notes to condensed consolidated financial statements.

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ACME UNITED CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(all amounts in thousands)

		Nine Months Ended		
	2011	September 30,	2010	
Operating Activities:	2011		2010	
Net income	\$ 2,545	\$	2,391	
Adjustments to reconcile net income				
to net cash used by operating activities:				
Depreciation	596		572	
Amortization	122		86	
Stock compensation expense	318		280	
Changes in operating assets and liabilities:				
Accounts receivable	(3,817)	(4,302)
Inventories	693		(2,678)
Prepaid expenses and other current assets	364		(7)
Accounts payable	(1,579)	979	
Other accrued liabilities	219		(315)
Total adjustments	(3,084)	(5,385)
Net cash used by operating activities	(539)	(2,994)
Investing Activities:				
Purchase of property, plant, and equipment	(599)	(644)
Purchase of patents and trademarks	(81)	(79)
Acquisition of Pac-Kit Safety Equipment Company	(3,127)	-	
Net cash used by investing activities	(3,807)	(723)
Financing Activities:				