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CHINA PHARMA HOLDINGS, INC.

Form 10-Q

November 06, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
Of 1934

For the Quarterly Period Ended September 30, 2008

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
Of 1934

For the Transition Period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 000-29523

China Pharma Holdings, Inc.  
(Exact name of registrant as specified on its charter)

|   |   |
|---|---|
| Delaware<br>-----<br>(State or other jurisdiction of<br>incorporation or organization)                              | 73-1564807<br>-----<br>(IRS Employer<br>Identification No.) |
| 2nd Floor, No. 17, Jinpan Road, Haikou, Hainan Province, China<br>-----<br>(Address of principle executive offices) | 570216<br>-----<br>(Zip Code)                               |

0086-898-66811730 (China)  
-----

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

|                         |                          |                           |                                     |
|-------------------------|--------------------------|---------------------------|-------------------------------------|
| Large accelerated filer | <input type="checkbox"/> | Accelerated filer         | <input type="checkbox"/>            |
| Non-accelerated filer   | <input type="checkbox"/> | Smaller reporting company | <input checked="" type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of September 30, 2008, 42,278,938 shares of China Pharma Holdings, Inc. common stock, par value \$0.001 per share, were outstanding.

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China Pharma Holdings, Inc.

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## PART I FINANCIAL INFORMATION

### ITEM 1. Financial Statements

CHINA PHARMA HOLDINGS, INC.  
CONDENSED CONSOLIDATED BALANCE SHEETS  
(unaudited)

September 30,      December 31,

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|  | 2008         | 2007         |
|--|--------------|--------------|
|  | -----        | -----        |
|  |              | (Restated)   |
| <b>ASSETS</b>  |              |              |
| Current Assets:  |              |              |
| Cash and cash equivalents  | \$ 5,838,678 | \$ 1,830,335 |
| Trade accounts receivable, less allowance for doubtful accounts of \$4,124,577 and \$2,440,852, respectively                         | 31,670,231   | 18,572,976   |
| Other receivables, less allowance for doubtful accounts of \$98,151 and \$43,908, respectively                                       | 189,794      | 413,596      |
| Advances to suppliers  | 2,276,440    | 2,757,320    |
| Inventory  | 14,542,799   | 14,448,771   |
|  | -----        | -----        |
| Total Current Assets   | 54,517,942   | 38,022,998   |
|  | -----        | -----        |
| Non-current Assets:  |              |              |
| Property and equipment, net of accumulated depreciation of \$1,350,913 and \$1,003,802, respectively                                 | 2,619,965    | 2,625,216    |
| Intangible assets, net of accumulated amortization of \$465,132 and \$221,715, respectively  | 2,432,253    | 2,063,252    |
| Advances for purchases of intangible assets  | 6,840,631    | 807,345      |
| Deferred tax assets  | 413,890      | 187,509      |
|  | -----        | -----        |
| Total Non-current Assets   | 12,306,739   | 5,683,322    |
|  | -----        | -----        |
| TOTAL ASSETS   | \$66,824,681 | \$43,706,320 |
|  | -----        | -----        |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>  |              |              |
| Current Liabilities:   |              |              |
| Trade accounts payable   | \$ 505,704   | \$ 297,299   |
| Accrued expenses   | 47,450       | 261,301      |
| Accrued taxes payable  | 946,948      | 311,009      |
| Other payables   | 130,652      | 86,161       |
| Advances from customers  | 674,135      | 261,583      |
| Short-term notes payable   | --           | 2,693,428    |
|  | -----        | -----        |
| Total Current Liabilities  | 2,304,889    | 3,910,781    |
|  | -----        | -----        |
| Research and development commitments   | 36,381       | 34,181       |
|  | -----        | -----        |
| Total Liabilities  | 2,341,270    | 3,944,962    |
|  | -----        | -----        |
| Stockholders' Equity:  |              |              |
| Common stock, \$0.001 par value, 60,000,000 shares authorized, 42,278,938 and 37,278,938 shares issued and outstanding, respectively | 42,279       | 37,279       |
| Additional paid-in capital   | 21,062,586   | 11,678,606   |
| Foreign currency translation adjustment  | 5,693,059    | 2,839,304    |
| Retained earnings  | 37,685,487   | 25,206,169   |
|  | -----        | -----        |
| Total Stockholders' Equity   | 64,483,411   | 39,761,358   |
|  | -----        | -----        |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$66,824,681 | \$43,706,320 |
|  | -----        | -----        |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CHINA PHARMA HOLDINGS, INC.  
 CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
 AND COMPREHENSIVE INCOME  
 (unaudited)

|  | For the three months<br>ended September 30, |              | For the nine months<br>ended September 30, |               |
|--|---|--------------|--|---------------|
|  | 2008  | 2007         | 2008                                       | 2007          |
| Revenue  | \$ 12,610,642                               | \$ 8,293,497 | \$ 35,606,490                              | \$ 24,093,497 |
| Cost of revenue  | 6,494,266                                   | 4,413,052    | 17,730,026                                 | 13,010,026    |
| Gross profit   | 6,116,376                                   | 3,880,445    | 17,876,464                                 | 11,073,464    |
| Operating expenses:  |   |              |  |               |
| Selling expenses   | 529,432                                     | 591,193      | 1,323,854                                  | 890,193       |
| General and administrative   | 427,399                                     | 328,743      | 1,226,888                                  | 920,743       |
| Research and development   | 5,581                                       | 5,941        | 42,807                                     | 5,941         |
| Bad debt expense, net of recoveries                                | 459,500                                     | (169,095)    | 1,539,313                                  | 91,000        |
| Total operating expenses   | 1,421,912                                   | 756,782      | 4,132,862                                  | 2,738,887     |
| Income from operations   | 4,694,464                                   | 3,123,663    | 13,743,602                                 | 8,334,577     |
| Non-operating income (expenses):                                   |   |              |  |               |
| Interest income  | 26,224                                      | 4,400        | 31,259                                     | 2,000         |
| Interest expense   | (34,629)                                    | (50,857)     | (130,342)                                  | (160,857)     |
| Other (expense) income   | (9,588)                                     | 7,549        | (87,038)                                   | 58,000        |
| Total non-operating income (expense)                               | (17,993)                                    | (38,908)     | (186,121)                                  | 44,143        |
| Income before taxes  | 4,676,471                                   | 3,084,755    | 13,557,481                                 | 8,780,720     |
| Income tax expense   | 424,993                                     | --           | 1,078,163                                  | --            |
| Net income   | \$ 4,251,478                                | \$ 3,084,755 | \$ 12,479,318                              | \$ 8,780,720  |
| Comprehensive income - foreign currency<br>translation adjustments | 133,713                                     | 570,646      | 2,853,755                                  | 1,220,000     |
| Comprehensive income   | \$ 4,385,191                                | \$ 3,655,401 | \$ 15,333,073                              | \$ 10,000,720 |
| Basic and Diluted Earnings Per Share                               | \$ 0.10                                     | \$ 0.08      | \$ 0.32                                    | \$ 0.28       |
| Basic and Diluted Weighted Average<br>Shares Outstanding           | 42,278,938                                  | 37,228,938   | 39,523,464                                 | 36,938,938    |

The accompanying notes are an integral part of these condensed consolidated financial statements.

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CHINA PHARMA HOLDINGS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

|  | For the nine months ended<br>September 30, |              |
|--|--|--------------|
|  | 2008                                       | 2007         |
|  | -----                                      | -----        |
| Cash Flows from Operating Activities:            |  | (Restated)   |
| Net income                                       | \$ 12,479,318                              | \$ 8,784,942 |
| Depreciation and amortization                    | 505,595                                    | 322,098      |
| Compensation paid with warrants                  | 120,042                                    | --           |
| Gain on sale of intangibles                      | --   | (572,446)    |
| Changes in assets and liabilities:               |  |              |
| Trade accounts receivable                        | (11,610,177)                               | (4,440,513)  |
| Other receivables                                | 246,329                                    | 223,329      |
| Advances to suppliers                            | 651,833                                    | (2,504,684)  |
| Inventory  | 855,485                                    | (2,965,836)  |
| Deferred tax assets                              | (209,434)                                  | --           |
| Deferred offering costs                          | --   | 60,487       |
| Trade accounts payable                           | 184,627                                    | 279,420      |
| Accrued expenses                                 | (138,021)                                  | 83,034       |
| Accrued taxes payable                            | 602,480                                    | --           |
| Other payables                                   | (48,535)                                   | (134,647)    |
| Advances from customers                          | 386,922                                    | 47,448       |
|  | -----                                      | -----        |
| Net Cash from Operating Activities               | 4,026,464                                  | (817,368)    |
|  | -----                                      | -----        |
| Cash Flows from Investing Activities:            |  |              |
| Purchase of property and equipment               | (125,753)                                  | (77,313)     |
| Purchase of intangible assets                    | (428,641)                                  | (1,993,288)  |
| Advances for purchases of intangibles            | (5,856,412)                                | --           |
|  | -----                                      | -----        |
| Net Cash from Investing Activities               | (6,410,806)                                | (2,070,601)  |
|  | -----                                      | -----        |
| Cash Flows from Financing Activities:            |  |              |
| Proceeds from sale of common stock and warrants  | 9,268,938                                  | 3,797,183    |
| Payments of short term notes payable             | (2,814,744)                                | --           |
|  | -----                                      | -----        |
| Net Cash Proceeds from Financing Activities      | 6,454,194                                  | 3,797,183    |
|  | -----                                      | -----        |
| Effect of Exchange Rate Changes on Cash          | (61,509)                                   | 149,995      |
|  | -----                                      | -----        |
| Net Change in Cash                               | 4,008,343                                  | 1,059,209    |
|  | -----                                      | -----        |
| Cash and Cash Equivalents at Beginning of Period | 1,830,335                                  | 656,441      |
|  | -----                                      | -----        |
| Cash and Cash Equivalents at End of Period       | \$ 5,838,678                               | \$ 1,715,650 |
|  | -----                                      | -----        |
| Supplemental Cash Flow Disclosure:               |  |              |
| Cash paid for interest                           | \$ 130,342                                 | \$ 115,841   |
| Cash paid for income taxes                       | 1,289,596                                  | --           |

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The accompanying notes are an integral part of these condensed consolidated financial statements.

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### CHINA PHARMA HOLDINGS, INC. UNAUDITED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AS OF SEPTEMBER 30, 2008

#### NOTE 1 - BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements of China Pharma Holdings, Inc. (the Company) and its subsidiaries were prepared pursuant to the rules and regulations of the United States Securities and Exchange Commission. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations. Management of the Company (Management) believes that the following disclosures are adequate to make the information presented not misleading. These condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and the notes thereto included in the Company's Form 10-K report for the year ended December 31, 2007.

These unaudited condensed consolidated financial statements reflect all adjustments (consisting only of normal recurring adjustments) that, in the opinion of Management, are necessary to present fairly the consolidated financial position and results of operations of the Company for the periods presented. Operating results for the nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008.

Organization - Onny Investment Limited (Onny) was incorporated in the British Virgin Islands on January 12, 2005 and was a development stage enterprise through June 15, 2005. On June 16, 2005, Onny acquired all of the outstanding shares of Hainan Helpson Medical & Biotechnology Co., Ltd, a privately held Chinese joint venture (Helpson) and emerged from the development stage.

On October 19, 2005, Onny was reorganized as a wholly owned subsidiary of China Pharma Holdings, Inc., formerly TS Electronics (the Company).

Nature of Operations - Helpson manufactures and markets several Western and Chinese medicines sold mainly to hospitals and private retailers in The People's Republic of China (PRC), through its marketing department located in Hainan Province. There are also nine other offices, with sales representatives in other provinces and cities throughout the PRC. Helpson's other operating activities include biochemical products, health products, and cosmetics.

Accounting Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosures of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. Actual results could differ

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from those estimates.

Basic and Diluted Earnings per Common Share - Basic and diluted earnings per common share are computed by dividing net income by the weighted-average number of common shares outstanding. As of September 30, 2008 and 2007 potentially dilutive securities includes warrants outstanding to purchase a total of 2,652,941 and 1,252,941 shares, respectively, of Company common stock with

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exercise prices ranging from \$2.38 to \$3.50 per share. These have not been included in the computation of earnings per share as their effect is antidilutive.

Recently Enacted Accounting Standards - In September 2006, the Financial Accounting Standards Board (FASB) issued SFAS No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In February 2008, the FASB issued FASB Staff Position (FSP FIN) No. 157-2 which extended the effective date for certain nonfinancial assets and nonfinancial liabilities to fiscal years beginning after November 15, 2008. The adoption of the portions of SFAS No. 157 that were not postponed by (FSP FIN) No. 157-2 did not have a material impact on our consolidated financial statements. The Company does not expect the adoption of the postponed portions of SFAS No. 157 to have a material impact on our consolidated financial statements.

In December 2007, the FASB issued SFAS No. 141(R), "Business Combinations", and SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements". SFAS No. 141(R) requires an acquirer to measure the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree at their fair values on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. SFAS No. 160 clarifies that a non-controlling interest in a subsidiary should be reported as equity in the consolidated financial statements, consolidated net income shall be adjusted to include the net income attributed to the non-controlling interest and consolidated comprehensive income shall be adjusted to include the comprehensive income attributed to the non-controlling interest. The calculation of earnings per share will continue to be based on income amounts attributable to the parent. SFAS No. 141(R) and SFAS No. 160 are effective for financial statements issued for fiscal years beginning after December 15, 2008. Early adoption is prohibited. SFAS No. 141(R) and SFAS No. 160 are not expected to have a material impact on our results of operations or financial position.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities", an amendment of SFAS No. 133. SFAS 161 applies to all derivative instruments and non-derivative instruments that are designated and qualify as hedging instruments pursuant to paragraphs 37 and 42 of SFAS 133 and related hedged items accounted for under SFAS 133. SFAS 161 requires entities to provide greater transparency through additional disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and how derivative instruments and related hedged items affect an entity's financial position, results of operations, and cash flows. SFAS 161 is effective as of the beginning of an entity's first fiscal year that begins after November 15, 2008. The Company does not expect SFAS 161 to have a material impact on its results of operations or financial position.

In May 2008, the FASB issued SFAS No. 162, "The Hierarchy of Generally Accepted

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Accounting Principles." SFAS 162 will provide framework for selecting accounting principles to be used in preparing financial statements that are presented in conformity with U.S. generally accepted accounting principles (GAAP) for nongovernmental entities. SFAS 162 will be effective 60 days following the

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Securities and Exchange Commission's approval of the Public Company Accounting Oversight Board (PCAOB) amendments to AU Section 411. The Company does not expect the adoption of SFAS 162 will have a material impact on its financial condition or results of operation.

Restatement of Financial Statements - Subsequent to March 2008, the Company realized that the December 31, 2007 consolidated financial statements needed to be revised to correct an overstatement of advances paid to suppliers in amount of \$ 724,628, an overstatement of other receivables in amount of \$ 82,717, and an understatement of advance for purchase of intangible assets in the amount of \$ 807,345. The Company concluded that advances made for purchase of intangible assets should be treated as a long-term asset. This correction was not considered material in accordance with SAB 108 for the year ended December 31, 2007 but is considered significant. As a result, the Company corrected the financial statements for December 31, 2007. The corrected consolidated balance sheet is included in these financial statements. The correction of the December 31, 2007 financial statements had no effect on the previously reported net income. The effect of the restatement was as follows:

|  | Reported      | Restatement | As Restated   |
|--|---------------|-------------|---------------|
| Consolidated Balance Sheet as of December 31, 2007 |               |             |               |
| Other receivables                                  | \$ 496,313    | \$ (82,717) | \$ 413,596    |
| Advances to suppliers                              | 3,481,948     | (724,628)   | 2,757,320     |
| Total Current Assets                               | 38,830,343    | (807,345)   | 38,022,998    |
| Advances for purchase of intangible assets         | --            | 807,345     | 807,345       |
|  | \$ 43,706,320 | \$ --       | \$ 43,706,320 |
| Consolidated Statement of Cash Flows               |               |             |               |
| For the year ended December 31, 2007               |               |             |               |
| Other receivables                                  | \$ (111,660)  | \$ 79,426   | \$ (32,234)   |
| Advances to suppliers                              | (1,028,119)   | (853,332)   | (1,881,451)   |
| Net Cash provided by Operating Activities          | 2,801,898     | (773,906)   | 2,027,992     |
| Advance for purchase of intangible assets          | --            | 773,906     | 773,906       |
| Net Cash used in Investing Activities              | (1,479,531)   | 773,906     | (705,625)     |
|  | \$ 1,173,894  | \$ --       | \$ 1,173,894  |

### NOTE 2 - INVENTORY

Inventory consisted of the following:

|                  | September 30,<br>2008 | December 31,<br>2007 |
|------------------|-----------------------|----------------------|
| Raw materials    | \$11,448,741          | \$12,521,536         |
| Work in progress | 21,895                | 60,404               |



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|                 |              |              |
|-----------------|--------------|--------------|
| Finished goods  | 3,072,162    | 1,866,831    |
|                 | -----        | -----        |
| Total Inventory | \$14,542,799 | \$14,448,771 |
|                 | -----        | -----        |

NOTE 3 - PROPERTY AND EQUIPMENT

Property and equipment consisted of the following:

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|                                | September 30,<br>2008 | December 31,<br>2007 |
|--------------------------------|-----------------------|----------------------|
|                                | -----                 | -----                |
| Permit of land use             | \$ 410,888            | \$ 385,102           |
| Building                       | 1,870,960             | 1,753,547            |
| Plant, machinery and equipment | 1,447,960             | 1,341,996            |
| Motor vehicle                  | 129,215               | 37,193               |
| Office equipment               | 110,834               | 88,210               |
| Construction in progress       | 1,021                 | 22,970               |
|                                | -----                 | -----                |
| Total                          | 3,970,878             | 3,629,018            |
| Less: accumulated depreciation | (1,350,913)           | (1,003,802)          |
|                                | -----                 | -----                |
| Property and Equipment, net    | \$ 2,619,965          | \$ 2,625,216         |
|                                | -----                 | -----                |

Depreciation is computed on a straight-line basis over the estimated useful lives of the assets as follows:

| Asset                          | Life - years |
|--------------------------------|--------------|
| -----                          | -----        |
| Permit of land use             | 40 - 70      |
| Building                       | 20 - 35      |
| Plant, machinery and equipment | 10           |
| Motor vehicle                  | 5 - 10       |
| Office equipment               | 5            |

For the nine months ended September 30, 2008 and 2007, depreciation expense was \$303,064 and \$202,532, respectively.

NOTE 4 - INTANGIBLE ASSETS

Intangible assets represent the costs on patents, trademarks, licenses, techniques and formulas. Intangible assets have a weighted-average remaining useful life of approximately 9.0 years. Amortization of intangible assets was \$202,535 and \$119,566 for the nine months ended September 30, 2008 and 2007, respectively.

NOTE 5 - DEBT

Short Term Notes Payable -On July 13, 2007, the Company entered into a new line of credit with the bank collateralized by certain land use rights, machinery and equipment. The outstanding advance made under the line of credit was \$2,324,278 at December 31, 2007. The line of credit was renewed during the first quarter of

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2008 with due dates of August and September of 2008 with interest payable monthly at the rate of 7.84%. The line of credit was paid in full on the maturity dates.

Short Term Notes Payable to Former Shareholders - In January 2006, the Company converted its dividend payable of \$4,402,147 into short-term notes bearing interest at a rate of 2.25% per annum. The final principal balance of \$369,150 was paid in January, 2008. The accrued interest of \$213,545 was paid during the second quarter of 2008.

### NOTE 6 - INCOME TAXES

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The Company accounts for its income taxes in accordance with SFAS No. 109, which requires recognition of deferred tax assets and liabilities and their respective tax bases and any tax credit carry forwards available. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date.

Undistributed earnings of the Company's foreign subsidiary since acquisition amounted to approximately \$35.4 million at September 30, 2008. Those earnings, as well as the investment in the subsidiaries of approximately \$22.8 million are considered to be indefinitely reinvested and, accordingly, no U.S. federal and state income taxes have been provided thereon. Upon distribution of those earnings in the form of dividends or otherwise, the Company would be subject to both U.S. income taxes (subject to an adjustment for foreign tax credits) and withholding taxes payable to the PRC. Determination of the amount of unrecognized deferred U.S. income tax liability is not practical because of the complexities associated with its hypothetical calculation; however, unrecognized foreign tax credits may be available to reduce a portion of the U.S. tax liability.

On March 16, 2007, the National People's Congress of China passed the new Enterprise Income Tax Law, (EIT Law), and on December 6, 2007, the State Council of China issued the Implementation Regulations for the EIT Law which took effect on January 1, 2008. The EIT Law and Implementation Regulations Rules impose a unified EIT of 25% on all domestic-invested enterprises and Foreign Invested Entities, or FIEs, unless they qualify under certain limited exceptions.

The Company is located in a special region, which had a 15% corporate income tax rate before the new EIT Law. The new EIT Law abolished the preferential corporate income tax rate in the special region. However, because the Company was in existence prior to the March 16, 2007 China tax law change, it will gradually transition to the new 25% tax rate over the next five years starting on January 1, 2008. The phase-in income tax rate is 18% for 2008, 20% for 2009, 22% for 2010, 24% for 2011, and 25% for 2012 and after. The Company is permitted to use their remaining tax holiday, which was 0% in 2007 and will be a favorable income tax rate of 50% of the EIT Rate or 9% in effect during fiscal 2008 through 2010 as determined by the PRC government and the regional tax authorities.

As a result of the above changes, starting from 2008, the Company's enterprise income tax rate will be:

| Year | Enterprise Income Tax Rate<br>For China Pharma |
|------|--|
|------|--|

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| -----          | ----- |
|----------------|-------|
| 2008           | 9%    |
| 2009           | 10%   |
| 2010           | 11%   |
| 2011           | 24%   |
| 2012 and after | 25%   |

The Company has also incurred various other taxes, comprised primarily of business taxes, value-added taxes, urban construction taxes, education surcharges and others. Any unpaid amounts are reflected on the balance sheets as accrued taxes payable.

### NOTE 7 - STOCKHOLDERS' EQUITY

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On May 30, 2008 the Company completed an offering of Units priced at \$2.00 per Unit consisting of one share of Company common stock and a three-year warrant to purchase one-fourth of one share of Company common stock at an exercise price of \$2.80 per share. The Company issued 5,000,000 shares of common stock and three-year warrants to purchase 1,250,000 shares of common stock to 17 accredited investors for gross proceeds of \$10,000,000. The net proceeds, after deduction of related offering expenses of \$731,062, amounted to \$9,268,938. In addition, the placement agent in the transaction was issued three-year warrants to purchase 300,000 shares of common stock at an exercise price of \$2.98 per share. The proceeds were allocated to the warrants issued to the investors and the placement agent based upon their fair values of \$1,090,342 and \$249,366, respectively and the balance of the proceeds of \$8,952,511 was allocated to the shares of common stock. The fair value of the warrants, determined using the Black-Scholes Option Pricing Model, was calculated using the following assumptions: risk free interest rate of 2.93%, expected dividend yield of 0%, expected volatility of 62.9% and an expected life of 3 years.

The common shares and the shares underlying the warrants have registration rights, and the Company was required to file a registration statement including said shares with the Securities and Exchange Commission. In the event that the Company did not file a registration statement within 45 days of the closing date of the offering, or the registration statement is not declared effective within the 90 or 120 day time periods from the closing date as defined in the registration rights agreement, or if the Company fails to keep the registration statement effective, the Company will be required to pay a penalty to each investor equal to one percent (1%) of the purchase price for each 30 day period. The Company filed a registration statement with the Securities and Exchange Commission on July 11, 2008 and it was declared effective August 12, 2008. The Company has not accrued any penalty under the registration rights agreement but will evaluate any liability related to the effectiveness of the registration statement at the end of each reporting period.

On June 24, 2008, the Company issued three-year warrants to purchase 75,000 shares of Company common stock at \$2.80 per share and three-year warrants to purchase 75,000 shares of the Company's common stock at \$3.60 per share to a vendor valued at \$90,487. The value was recorded as general and administrative expense in the accompanying financial statements as of the date of issuance.

Also on June 24, 2008, the Company issued three-year warrants to purchase 25,000 shares of Company common stock at \$3.00 per share and three-year warrants to purchase 25,000 shares of the Company's common stock at \$3.50 per share to a vendor valued at \$29,554. The value was recorded as general and administrative expense in the accompanying financial statements as of the date of issuance.

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The fair values of the warrants issued on June 24, 2008, determined using the Black-Scholes Option Pricing Model, were calculated using the following assumptions: risk free interest rate of 3.14%, expected dividend yield of 0%, expected volatility of 61.3% and an expected life of 3 years.

The Company also has outstanding warrants to purchase an aggregate of 1,202,941 shares of Company's common stock at an exercise price of \$2.38 per share which expire on January 29, 2010.

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### NOTE 8 - CONTINGENCIES

Economic environment - Significantly all of the Company's operations are conducted in the PRC, and therefore the Company is subject to special considerations and significant risks not typically associated with companies operating in the United States of America. These risks include, among others, the political, economic and legal environments and fluctuations in the foreign currency exchange rate. The Company's results from operations may be adversely affected by changes in the political and social conditions in the PRC, and by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things.

In addition, all of the Company's revenue is denominated in the PRC's currency of Renminbi (RMB), which must be converted into other currencies before remittance out of the PRC. Both the conversion of RMB into foreign currencies and the remittance of foreign currencies abroad require approval of the PRC government.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion should be read in conjunction with China Pharma Holdings, Inc.'s ("China Pharma" or "the Company") consolidated financial statements and related notes included elsewhere in this Current Report on Form 10-Q.

This filing contains forward-looking statements. The words "anticipated", "believe", "expect", "plan", "intend", "seek", "estimate", "project", "could", "may" and similar expressions are intended to identify forward-looking statements. These statements include, among others, information regarding future operations, future capital expenditures, and future net cash flow. Such statements reflect management's current views with respect to future events and financial performance and involve risks and uncertainties, including but not limited to changes in general economic and business conditions, changes in foreign, political, social, and economic conditions, regulatory initiatives and compliance with governmental regulations, the ability to increase market share, and various other matters, many of which are beyond China Pharma's control. Should one or more of these risks or uncertainties occur, or should underlying assumptions prove to be incorrect, actual results may vary materially and adversely from those anticipated, believed, estimated or otherwise indicated. Consequently, all of the forward-looking statements made in this filing are qualified by these cautionary statements and there can be no assurance of the actual results or developments.

China Pharma Holdings, Inc. is a specialty pharmaceutical company with rapidly growing profit that develops, manufactures, and markets treatments for a wide range of high incidence and high mortality conditions in China, including

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cardiovascular, central nervous system (CNS), infectious, and digestive diseases. The Company's cost-effective, high margin business model is driven by market demand and supported by 8 scalable Good Manufacturing Practice Regulations (GMP)-certified production lines covering the major dosage forms. In addition, the Company has a broad and expanding distribution network across more than 29 provinces, municipalities and autonomous regions and possesses a strong research and development (R&D) platform from numerous well-established collaborations with prestigious universities. The Company is registered in Delaware, USA. Hainan Helpson Medical & Biotechnology Co., Ltd (Helpson), located in Haikou City, Hainan Province, China, is a wholly owned subsidiary of Onny Investment Limited, which is wholly owned by China Pharma Holdings, Inc.

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**Strong Revenue Growth and High Margins** - For the nine months ended September 30, 2008, the Company generated \$35.61 million in revenue from therapeutic sales compared to \$24.10 million over the same period in 2007, an increase of \$11,508,969 or 47.76%. The gross margin achieved by our company was 50.21% of total revenue for the nine months ended September 30, 2008, which is higher than the 45.98% of the corresponding period in 2007, and higher than the industry average gross margin of 34.2%. We are able to compete in the highly fragmented pharmaceutical industry through our diversified therapeutics line, cost control and strong sales network. Our experienced management team, market insights and strong R&D capabilities that enable us to develop and launch new and improved generic products based on market demand.

**Proven Record of Success** - We have a proven track record of success. We are a profitable company with a low cost, high margin business model. We are seeing a rapid growth in sales with a constant growth in income, due to our focus on the largest segments of China's pharmaceutical market. We have eight different types of modern production lines with capacity to meet future demands. We have a portfolio of over 30 specifications of drugs that focus on the treatment of: CNS, cardiovascular, cerebrovascular, infectious diseases and other therapeutic areas of high incidence in China. Among these two are market leaders: PuSenOK(TM) and Buflomedil hydrochloride for which we were awarded the "National Key New Product" by the Ministry of Science and Technology of the People's Republic of China (PRC) with the State Administration of Taxation, Ministry of Commerce of the PRC, General Administration of Quality Supervision, Inspection and Quarantine of the PRC, and State Environmental Protection Administration of China. In addition, our growth strategy is supported by the needs of a dynamic pharmaceutical industry.

**Clear Strategy for Growth** - We are part of a rapidly growing industry, in which we are a leader in generic drugs. Directed by market needs, we combine our internal R&D with strategic alliances and co-operation, to promote new and improved products targeting China's most prevalent diseases such as CNS disease, cardio-/cerebrovascular disease, digestive disease, and infectious disease. In addition, we produce products in a variety of delivery forms which target specific patient groups, and research and develop new or improved dosage-forms of existing products. We have nine drugs on track to launch, including a new anti-drug-resistance antibiotic which has already passed the PRC State Food and Drug Administration (SFDA) technical evaluation and entered clinical trials, and three drugs waiting for SFDA production approval. Through strategic mergers and acquisition (M&A) and through capitalization of this fragmented market, we will improve our product portfolio and push our integrated growth; maintain and develop new marketing channels; and leverage our existing retailing network in China's newly expanded market to raise our overall market share. The organic growth of the Chinese pharmaceutical market has already and will continue to direct the company's development.

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### I. Summary of nine months ended September 30, 2008

In the nine months ended September 30, 2008, China Pharma continued to display stable growth and outstanding financial achievement. For the nine months ended September 30, 2008, the Company's total revenue increased by over 47.76% to \$35.61 million, compared to \$24.10 million for the nine months ended September 30, 2007. This rapid growth was due to increased sales of existing products, and increase in market share of new products.

The operational performance for the nine months ended September 30, 2008 was clearly improved compared to the nine months ended September 30, 2007. Gross

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profit increased 61.36% to \$17.88 million and net income, not including foreign currency translation adjustment, increased 42.05% to \$12.48 million. This growth was attributable to increased promotion of sales, and increased efforts in accounts receivable (A/R) collection. These benefits are from China Pharma's low cost, high margin business model, and experienced management team, as well as from R&D which follows market needs.

For the nine months ended September 30, 2008, earnings per common share increased 32.75% to \$0.32 per share compared to \$0.24 per share for the nine months ended September 30, 2007. China Pharma is working closely with various pharmaceutical research institutions to develop more products to meet customers' needs. Our focus is to create a steady increase in revenue. We have seen in the past that a successful strategy is the key to company operation. Full exploration of the potential of the pharmaceutical domain is essential to our success.

We have also enhanced internal controls for accounting and reporting. In the near future, we will develop a more systematic and continuous internal control system for the long-term development of the company and the benefit of our stakeholders and prospective investors.

### II. Business Overview

China Pharma Holdings, Inc., is one of China's leading pharmaceutical manufacturers which engages research and development institutions for market-ready formulas to mass produce. In 2008, we launched a new diuretic product: Bumetanide; in November 2008, we were granted approval for our new formula antibiotic to enter clinical trials.

We plan to expand our biotechnology product portfolio. Based on the foundation established by some of our widely recognized medicine brands such as Cerebroprotein, for the treatment of memory decline and attention deficit disorder (ADD), we have offered and will continue to offer a variety of biological medicines. These products, including the injected hepatocyte growth-promoting factors, are expected to fuel additional growth in revenue beyond what Cerebroprotein has provided.

One of our products, Buflomedil Hydrochloride (which includes the raw material, the injectable form of the product, and tablet form) has received the following recognitions, awards and designations:

- o The key technology project in Hainan in 2003 by Haikou Municipality.
- o The "National Key New Products" certificate in 2003 by the State Science and Technology Department, State Taxation Bureau, Ministry of Commerce, State Bureau of Quality Supervision, Inspection and Quarantine, and State

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Environmental Protection Bureau.

- o The "Best Commercialized Technology" award in Hainan in 2004 by Hainan Scientific and Technological Result Examination Committee.

Our scalable, GMP-certified manufacturing has been recognized in China. In 2003, our manufacturing capabilities attained GMP authentication and we were awarded "Best Enterprise for Supporting SARS Medicine" by Hainan Food and Drug Administration. We have an extensive distribution network with 16 sales offices and approximately 680 proxy agents covering 30 provinces, municipalities, and autonomous regions around China. Our main market channels are generalized schemes of preferences (GSP) certified medical companies which directly distribute to hospitals and the final market.

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Our subsidiary, Onny Investment Limited ("Onny") was incorporated in the British Virgin Islands on January 12, 2005 and was a development stage enterprise through June 15, 2005. On June 16, 2005, Onny acquired all of the outstanding shares of Hainan Helpson Medical & Biotechnology Co., Ltd, a privately held Chinese joint venture (Helpson) and emerged from the development stage. On October 19, 2005, Onny was reorganized as a wholly owned subsidiary of China Pharma Holdings, Inc. formerly TS Electronics, Inc. ("the Company").

Furthermore, on May 30, 2008 the Company completed an offering and issued five million shares of common stock at a purchase price of \$2.00 per share and three-year warrants to purchase an aggregate of 1.25 million shares of the Company's common stock at an exercise price of \$2.80 per share. Net proceeds from the offering of approximately \$9.3 million are expected to be used for the expansion of the Company's existing product line, new drug development, sales and marketing, and to supplement general working capital purposes.

### III. Market Trends

Statistics show that the rise in the world's aging population has led to an increasing incidence of age-related diseases, such as cancer, Alzheimer's disease, diabetes, and heart disease. These diseases have already become prevalent, particularly in developed areas. China Pharma is dedicated to delivering more effective treatments for these diseases of high incidence and high mortality.

The growth of China's pharmaceutical market is driven by the country's rapid economic growth, the highest in economic history. Increased healthcare spending by the Chinese Government to reform the healthcare system has already greatly improved the accessibility to and desire for medical care. Important additional factors include: the aging of the population and the consequent increase in age-related disorders; the urban migration of the population; and improved awareness of self-health care. According to IMS forecasts, China will become the seventh largest pharmaceutical market in the world in 2009 and the second largest in 2020, with a market capacity of US\$220 billion.

We view this market trend as an opportunity. However, the best way to take advantage of this opportunity is to identify our business risks beforehand. There are three areas of risk:

- o External Risk

In recent years, the Chinese medical system has been reformed, resulting in the State Department's establishment of a basic medical insurance system for employees. Considering the effects of the social environment, local government

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involvement and government policies on the pharmaceutical industry in the PRC, a large increase in sales can be expected. Competition will also be strong across the industry overall. Currently, our existing products are competitive in the market and possess growth potential. However, from a long-term perspective, some major western medicine producers are also seeking Chinese market share. This may present us with strong competition in the China pharma market.

### o Operation Risk

One of the major uncertainties in our industry is the purchase of raw materials. Raw materials are primarily affected by the geography and island environment of

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Hainan Province. Because of high transportation costs and the need to guarantee production supply requirements, we have to store large amounts of inventory to maintain consistent production levels. In addition, part of the raw materials need to be specially ordered which further increases the need to store inventory. Finally, due to the increasing sales, we must store a large volume of finished product and packaging material.

### o Foreign Currency Risk

Substantially all of our operations are conducted in the PRC. Our sales and purchases are conducted within the PRC in Chinese Renminbi (RMB). As a result, the effect of the exchange rate fluctuation would inevitably be considered to be material to our business operations.

All of our revenues and expenses are accounted for in (RMB). However, we use the United States Dollar (USD) for financial reporting purposes. Conversion of Renminbi into foreign currencies is regulated by the People's Bank of China through a unified floating exchange rate system. Although the PRC government has stated its intention to support the value of the Renminbi, there can be no assurance that such exchange rate will not become volatile again or that the Renminbi will not devalue significantly against the USD. Exchange rate fluctuations may adversely affect the value, in USD terms, of our net assets and income derived from its operations in the PRC.

## IV. Analysis for the three months ended September 30, 2008

The following table presents the operations of the Company for the three months ended September 30, 2008 and September 30, 2007; both are given in USD.

CHINA PHARMA HOLDINGS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
AND COMPREHENSIVE INCOME  
(unaudited)

|                 | For the three months<br>ended September 30, |              |           |    |
|-----------------|---|--------------|-----------|----|
|                 | 2008  | 2007         | change    | va |
| Revenue         | \$ 12,610,642                               | \$ 8,293,497 | 4,317,145 |    |
| Cost of revenue | 6,494,266                                   | 4,413,052    | 2,081,214 |    |



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|                                     |           |           |           |
|-------------------------------------|-----------|-----------|-----------|
| Gross profit                        | 6,116,376 | 3,880,445 | 2,235,931 |
| Operating expenses:                 |           |           |           |
| Selling expenses                    | 529,432   | 591,193   | (61,761)  |
| General and administrative          | 427,399   | 328,743   | 98,656    |
| Research and development            | 5,581     | 5,941     | (360)     |
| Bad debt expense, net of recoveries | 459,500   | (169,095) | 628,595   |
| Total operating expenses            | 1,421,912 | 756,782   | 665,130   |
| Income from operations              | 4,694,464 | 3,123,663 | 1,570,801 |

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|   | For the three months ended September 30, |              |           |
|---|--|--------------|-----------|
|   | 2008                                     | 2007         | change    |
| Non-operating income (expenses):                                |  |              |           |
| Interest income   | 26,224                                   | 4,400        | 21,824    |
| Interest expense  | (34,629)                                 | (50,857)     | 16,228    |
| Other (expense) income  | (9,588)                                  | 7,549        | (17,137)  |
| Total non-operating income (expense)                            | (17,993)                                 | (38,908)     | 20,915    |
| Income before taxes   | 4,676,471                                | 3,084,755    | 1,591,716 |
| Income tax expense  | 424,993                                  | --           | 424,993   |
| Net income  | \$ 4,251,478                             | \$ 3,084,755 | 1,166,723 |
| Comprehensive income - foreign currency translation adjustments | 133,713                                  | 570,646      | (436,933) |
| Comprehensive income  | \$ 4,385,191                             | \$ 3,655,401 | 729,790   |
| Basic and Diluted Earnings Per Share                            | \$ 0.10                                  | \$ 0.08      | 0.02      |
| Basic and Diluted Weighted Average Shares Outstanding           | 42,278,938                               | 37,228,938   | 5,050,000 |

Revenue

We generated approximately \$12.61 million revenue for the three months ended September 30, 2008, an increase of \$4.31 million, which means a 52.05% increase compared to \$8.29 million of the corresponding period in 2007. This increase was primarily due to increased marketing and promotional activities to increase sales of existing products as well as contribution from the expansion of market share by new products. In the third quarter, Pusen OK continued its strong growth trend, and realized revenue of \$1.75 million or 14.18% of the total income for the period, an increase of approximately \$0.972 million or 124.23% on the same period in 2007. Pusen OK, the company's flagship product, is China's only generic version of Aleve-D TM, and is the most efficient, non-drowsy,

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12-hour slow release nasal decongestant, fever reducing and pain relief agent. Aside from this, during this period, another product with a large contribution to sales revenue was Buflomedil with approximately \$1.11 million, or 9.01% of total sales revenue, an increase of \$265,413 or 31.27% on the same period in 2007, Roxithromycin revenue increased 135.24% to approximately \$0.920 million, or 7.44% of the total revenue. This year's launch, Bumetanide, due to increases in market recognition and market acceptance also made a significant contribution to the sales revenue, this period it generated revenue of \$0.972 million, accounting for 7.86% of total sales revenue. Another aspect is that because of the government reorganization of the pharmaceutical industry the pharmaceutical marketing environment has greater transparency than previously. The Company's distribution network in China has already expanded to reach 30 provinces, municipalities and autonomous regions. Moreover, the improvements in production capacity have facilitated large growth in sales of the new and existing products.

The cost of revenue for the three months ended September 30, 2008, was approximately \$6.49 million or 51.50% of total revenue, compared to the corresponding period of 2007, which was \$4.41 million or 53.21% of total revenue. The main reason for the increase in the cost of revenue was because of the corresponding increase in revenue for the three months up to September 30, 2008, the cost margin also fell slightly.

### Gross Profit

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Gross Profit for the three months ended September 30, 2008 was \$6.12 million, and accounted for 48.50% of total revenue. It has increased by 57.65%, or \$2.24 million, compared to \$3.88 million or 46.79% of total revenue of the third quarter of 2007. The increased sales in new products and high margin products resulted in the corresponding substantial increase in gross profit.

### Selling Expense

The selling expense of the three months ended September 30 2008 was approximately \$0.53 million, a decrease of approximately \$60,000, or 10.45%, compared to approximately \$0.59 million of the three months ended September 30 2007. The main reason for this drop was our strict control of expenditure while investing in our distribution channels and the marketing of our products.

### G & A Expenses

The general and administrative expenses of the three months ended September 30, 2008 has increased to approximately \$0.43 million, an increase of \$0.10 million, or 30.01%, compared to \$0.33 million of the same period of 2007. The main reasons for this increase were increases in the cost of consumables as well as the expansion of business scale. The expenditure on each item is also correspondingly raised.

### Collection of Bad Debt

For the three months ended September 30, 2008, allowance for bad debt was approximately \$0.46 million; however, for the three months ended September 30, 2007, the allowance for bad debt was negative \$170,000. This is an increase of 371.74%; the main reason for the increase is that at September 30, 2007, we had collected some long-aged bad debt, according to the calculations, the collected bad debt offset the bad debt allowance of the previous two quarters.

During the normal course of business, we give unsecured credit to our customers.

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We record an allowance for bad debts based on age of outstanding accounts receivables at the end of the period in accordance with generally accepted accounting principles in the PRC. The percentage of a trade receivables that is deemed doubtful is as follows: 100% after 720 days; 50 % after 360 days; and 7.5% up to 360 days. During the 15 years of operating history, the company has never had any uncollected receivables.

In the Chinese pharmaceutical market environment, deferments in collections from state owned hospitals are normal. Over 90% of our drugs are sold to state-owned hospitals, which makes collections slow, but reliably collectible demonstrated by our collection of all receivables in the past.

### Income from Operation

The operating income for the three months ended September 30, 2008 is approximately \$4.69 million, compared to \$3.12 million of the same period of 2007, an increase of \$1.57 million, or 50.29%. The main reason was due to large increases in revenue and gross profit, in addition to a fall in expenditures.

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### Interest Income

Interest income for the three months ended September 30, 2008 is \$26,224, compared to \$4,400 of the same period of 2007. The main reason is the increase in the bank deposit, which leads to an increase in the interest returns.

### Interest Expense

Interest expense for the three months ended September 30, 2008 is approximately \$35,000, compared to \$50,000 of the same period of 2007. The main reason is the reduction in the company's working capital loan, leading to a corresponding reduction in the interest on the loan.

### Income Tax Expense

Income tax expense for the three months ended September 30, 2008 was \$424,993 or 3.37% of revenue, while the company did not have any income tax in the corresponding period in 2007, as the company was still in the preferential tax period. We have been granted a 'tax holiday' granting a favorable rate of 50% of the tax rates. This year we pay our tax at the rate of 9%.

### Net Income

The net income for the three months ended September 30, 2008, excluding the effect of foreign exchange transactions, was approximately \$4.25 million, which was \$1.17 million higher than that for the three months ended September 30, 2007, of approximately \$3.08 million. It has increased by 37.82%.

### V. Analysis for the nine months ended September 30, 2008

The following table presents the operations of the Company for the nine months ended September 30, 2008 and September 30, 2007; both are given in USD.

|  | For the nine months<br>ended September 30, |      |        |     |
|--|--|------|--------|-----|
|  | 2008                                       | 2007 | change | var |

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|   |               |               |            |
|---|---------------|---------------|------------|
| Revenue   | \$ 35,606,490 | \$ 24,097,521 | 11,508,969 |
| Cost of revenue   | 17,730,026    | 13,018,566    | 4,711,460  |
| Gross profit  | 17,876,464    | 11,078,955    | 6,797,509  |
| Operating expenses:   |               |               |            |
| Selling expenses  | 1,323,854     | 896,128       | 427,726    |
| General and administrative                                      | 1,226,888     | 927,162       | 299,726    |
| Research and development  | 42,807        | 5,942         | 36,865     |
| Bad debt expense, net of recoveries                             | 1,539,313     | 910,718       | 628,595    |
| Total operating expenses  | 4,132,862     | 2,739,950     | 1,392,912  |
| Income from operations  | 13,743,602    | 8,339,005     | 5,404,597  |
| Non-operating income (expenses):                                |               |               |            |
| Interest income   | 31,259        | 29,808        | 1,451      |
| Interest expense  | (130,342)     | (166,698)     | 36,356     |
| Other (expense) income  | (87,038)      | 582,827       | (669,865)  |
| Total non-operating income (expense)                            | (186,121)     | 445,937       | (632,058)  |
| Income before taxes   | 13,557,481    | 8,784,942     | 4,772,539  |
| Income tax expense  | 1,078,163     | -             | 1,078,163  |
| Net income  | 12,479,318    | 8,784,942     | 3,694,376  |
| Comprehensive income - foreign currency translation adjustments | 2,853,755     | 1,222,329     | 1,631,426  |
| Comprehensive income  | 15,333,073    | 10,007,271    | 5,325,802  |
| Basic and Diluted Earnings Per Share                            | 0.32          | 0.24          | 0.08       |
| Basic and Diluted Weighted Average Shares Outstanding           | 39,523,464    | 36,935,208    | 2,588,256  |

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Revenue

For the nine months ended September 30, 2008, revenue reached approximately \$35.61 million, an increase of approximately \$11.51 million or 47.76%, compared with \$24.10 million of the same period in 2007. The main reasons for the large increase in this year's third quarter compared to the same period last year are clear results from our efforts to increase product marketing and develop sales channels as well as increased recognition of our products on the market. Our older products contributed greatly to revenue; Pusen OK increased markedly by 81.59%, Cerebroprotein by 62.63%, and Buflomedil by 59.94%. The recently launched products also achieved wide acceptance on the market: Alginic Sodium Diester, Granisetron Hydrochloride realized revenues of 172.38% and 108.68%, respectively. Correct market positioning enabled our products to gain widespread customer recognition.

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### Cost of Revenue

For the nine months ended September 30, 2008, the cost of revenue was approximately \$17.73 million, or 49.79% of total revenue, compared to \$13.02 million of the same period of 2007, an increase of \$4.71 million, or an increase of 36.19%. The main reason for this kind of growth is the corresponding increase in sales.

### Gross Profit

For the nine months ended September 30, 2008, gross profit was \$17.88 million and the gross profit margins were 50.21%, gross profit for the nine months ended September 30, 2007 was \$11.08 million, and the gross profit margins were 45.98%. The increase was \$6.80 million, or 61.36%. The main reason for this increase in

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gross profit was the relatively large increase in sales of high margin products and new products, which brought the large increase in gross profit and gross profit margins.

### Selling expense

The selling expense for this period increased by \$0.43 million, reaching \$1.32 million, and accounting for 3.72% of sales revenues. The main reason for the increase in cost is our investment to increase marketing activities for our products and expand our sales network. With this increase in marketing, the promotion costs, sales force wages, travel expenses and related costs all rose.

### G&A Expense

The G&A expense for this period increased by approximately \$300,000, or 32.33%, to \$1.23 million, compared with \$0.93 million for the nine months ended September 30, 2007, and accounted for 3.45% of the total revenues from sales. The main reason for the increase was the expansion in the scale of operations, with the increase in operating activities, and the increases in the cost of many items; the cost of each kind of service organization such as auditors, lawyers etc., engaged in order for the company to fit the requirements of the US capital market, also rose correspondingly.

### Allowance for Bad Debt

For the nine months ended September 30, 2008, the allowance for bad debt was \$1.54 million, an increase of \$0.63 million, or 69.02%, compared with \$0.91 million for the same period last year. The main reason for this increase was that following the strengthening in the revenue from sales, the absolute value of the corresponding accounts receivables also increased. For the nine months ended September 30, 2008, the company collected \$27.27 million of accounts receivables, of these, \$12.07 million of payments were owed for over one year. The company is now actively exploring changes to the product portfolio and developing new sales channels and sales tactics. The company is striving to fundamentally change the large amount of accounts receivables and the long date of sales situation.

### Operating Income

The operating income for the nine months ended September 30, 2008, was \$13.74 million accounting for 38.60% of the revenue, an increase of \$5.40 million or 64.81% compared with \$8.34 million accounting for 34.62% of the revenue for the same period last year. The main reason for this increase is the relatively large

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increase in sales and due to the high rise in margins in the nine months ended September 30, 2008.

### Income Tax expense

The income tax for the nine months ended September 30, 2008 was \$1.08 million, or 3.03% of the total revenue. In the same period of 2007, the company was exempt from paying income tax as the company was still within the preferential tax period. We have been granted a 'tax holiday' granting a favorable rate of 50% of the tax rates. This year we pay our tax at the rate of 9%.

### Net Income

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Excluding the effects of foreign exchange transactions, the net income for the nine months ended September 30, 2008, increased by approximately \$3.69 million reaching \$12.48 million. For the corresponding period of 2007, it was \$8.78 million, an increase of 42.05%. This kind of increase was due to the large increases in revenue and income, and also effective control of cost of expenditure.

## VI. Financial Analysis

### Cash flow analysis

CHINA PHARMA HOLDINGS, INC.  
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(unaudited)

|                                       | For the nine months ended<br>September 30, |              |
|---------------------------------------|--|--------------|
|                                       | 2008                                       | 2007         |
| Cash Flows from Operating Activities: |  | (Restated)   |
| Net income                            | \$ 12,479,318                              | \$ 8,784,942 |
| Depreciation and amortization         | 505,595                                    | 322,098      |
| Compensation paid with warrants       | 120,042                                    | --           |
| Gain on sale of intangibles           | --   | (572,446)    |
| Changes in assets and liabilities:    |  |              |
| Trade accounts receivable             | (11,610,177)                               | (4,440,513)  |
| Other receivables                     | 246,329                                    | 223,329      |
| Advances to suppliers                 | 651,833                                    | (2,504,684)  |
| Inventory                             | 855,485                                    | (2,965,836)  |
| Deferred tax assets                   | (209,434)                                  | --           |
| Deferred offering costs               | --   | 60,487       |
| Trade accounts payable                | 184,627                                    | 279,420      |
| Accrued expenses                      | (138,021)                                  | 83,034       |
| Accrued taxes payable                 | 602,480                                    | --           |
| Other payables                        | (48,535)                                   | (134,647)    |
| Advances from customers               | 386,922                                    | 47,448       |
| Net Cash from Operating Activities    | 4,026,464                                  | (817,368)    |
| Cash Flows from Investing Activities: |  |              |
| Purchase of property and equipment    | (125,753)                                  | (77,313)     |
| Purchase of intangible assets         | (428,641)                                  | (1,993,288)  |

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|   |             |             |
|---|-------------|-------------|
| Advances for purchases of intangibles           | (5,856,412) | --          |
|   |             |             |
| Net Cash from Investing Activities              | (6,410,806) | (2,070,601) |
|   |             |             |
| Cash Flows from Financing Activities:           |             |             |
| Proceeds from sale of common stock and warrants | 9,268,938   | 3,797,183   |
| Payments of short term notes payable            | (2,814,744) | --          |
|   |             |             |
| Net Cash Proceeds from Financing Activities     | 6,454,194   | 3,797,183   |
|   |             |             |

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|  |              |              |
|--|--------------|--------------|
| Effect of Exchange Rate Changes on Cash          | (61,509)     | 149,995      |
|  |              |              |
| Net Change in Cash                               | 4,008,343    | 1,059,209    |
|  |              |              |
| Cash and Cash Equivalents at Beginning of Period | 1,830,335    | 656,441      |
|  |              |              |
| Cash and Cash Equivalents at End of Period       | \$ 5,838,678 | \$ 1,715,650 |
|  |              |              |
| Supplemental Cash Flow Disclosure:               |              |              |
| Cash paid for interest                           | \$ 130,342   | \$ 115,841   |
| Cash paid for income taxes                       | 1,289,596    | --           |

As of September 30, 2008, the company possessed cash and cash equivalents of \$5,838,678 compared with \$1,715,650 of the same period in 2007. Compared with the \$1,830,335 of December 31, 2007, this is an increase of \$4,008,313. The main reason for the increase in cash and cash equivalents is that on May 30, 2008, the Company completed an offering of Units priced at \$2.00 per Unit consisting of one share of Company common stock and a three-year warrant to purchase one-fourth of one share of Company common stock at an exercise price of \$2.80 per share. The Company issued 5,000,000 shares of common stock and three-year warrants to purchase 1,250,000 shares of common stock to 17 accredited investors for gross proceeds of \$10,000,000. The net proceeds, after deduction of related offering expenses of \$731,062, amounted to \$9,268,938. In addition, the placement agent in the transaction was issued three-year warrants to purchase 300,000 shares of common stock at an exercise price of \$2.98 per share.

For the nine months ended September 30, 2008, net cash utilized in operating activities was \$4.03 million, an increase of \$4.84 million or 592.61% compared with negative \$0.82 million of the same period of 2007. This increase is due to the company's strengthening of Accounts Receivables collections and the return of loans which have met with remarkable success.

### VII. Off-Balance Sheet Arrangements

There were no off-balance sheet arrangements.

### VIII. Commitments

At September 30, 2008, the Company had no material commitments for capital expenditures other than for those expenditures incurred in the ordinary course of business.

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### IX. Recently Enacted Accounting Pronouncements

In September 2006, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS No. 157 is effective for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. In February 2008, the FASB issued FASB Staff Position (FSP FIN) No. 157-2 which extended the effective date for certain nonfinancial assets and nonfinancial liabilities to fiscal years beginning after November 15, 2008. The Company does not expect the adoption of SFAS No. 157 to have a material impact on our consolidated financial statements.

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In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities. SFAS No. 159 permits companies to choose to measure many financial instruments and certain other items at fair value. SFAS No. 159 is effective for financial statements issued for fiscal years beginning after November 15, 2007. The Company does not expect the adoption of SFAS No. 159 to have a material impact on our consolidated financial statements.

In June 2007, the Emerging Issues Task Force of the FASB issued EITF Issue No. 07-3, "Accounting for Nonrefundable Advance Payments for Goods or Services to be Used in Future Research and Development Activities", ("EITF 07-3") which is effective for fiscal years beginning after December 15, 2007. EITF 07-3 requires that nonrefundable advance payments for future research and development activities be deferred and capitalized. Such amounts will be recognized as an expense as the goods are delivered or the related services are performed. EITF 07-3 is not expected to have a material impact on our results of operations or financial position.

In December 2007, the FASB issued SFAS No. 141(R), Business Combinations, and SFAS No. 160, Noncontrolling Interests in Consolidated Financial Statements. SFAS No. 141(R) requires an acquirer to measure the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree at their fair values on the acquisition date, with goodwill being the excess value over the net identifiable assets acquired. SFAS No. 160 clarifies that a non-controlling interest in a subsidiary should be reported as equity in the consolidated financial statements, consolidated net income shall be adjusted to include the net income attributed to the non-controlling interest and consolidated comprehensive income shall be adjusted to include the comprehensive income attributed to the non-controlling interest. The calculation of earnings per share will continue to be based on income amounts attributable to the parent. SFAS No. 141(R) and SFAS No. 160 are effective for financial statements issued for fiscal years beginning after December 15, 2008. Early adoption is prohibited. The Company has not yet determined the effect on our consolidated financial statements, if any, upon adoption of SFAS No. 141(R) or SFAS No. 160.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities. SFAS No. 161 amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities to require enhanced disclosures concerning the manner in which an entity uses derivatives (and the reasons it uses them), the manner in which derivatives and related hedged items are accounted for under SFAS No. 133 and interpretations thereof, and the effects that derivatives and related hedged items have on an entity's financial position, financial performance, and cash flows. SFAS No. 161 is effective for financial statements of fiscal years and interim periods beginning after



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November 15, 2008. The Company has not yet determined the effects on its consolidated financial statements, if any, that may result upon the adoption of SFAS 161.

In May 2008, The US Financial Accounting Standards Board (FASB) and the International Accounting Standards Board (IASB) published consultative documents that seek public comment on two of the eight phases of their joint project to develop an improved conceptual framework. The objective of the project is to develop an improved conceptual framework that provides a sound foundation for developing future accounting standards. Further, in June 2008, The Financial Accounting Standards Board (FASB) issued an Exposure Draft (ED) of a proposed Statement of Financial Accounting Standards, Disclosure of Certain Loss Contingencies--an amendment of FASB Statements No. 5 and 141(R). The proposed Statement would be effective for fiscal years ending after December 15, 2008, and interim and annual periods in subsequent fiscal years. In addition, on June 06, 2008, the Financial Accounting Standards Board (FASB) issued an Exposure Draft (ED) of a proposed Statement of Financial Accounting Standards, Accounting for Hedging Activities--an amendment of FASB Statement No. 133. The proposed

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Statement would require application of the amended hedging requirements for financial statements issued for fiscal years beginning after June 15, 2009, and interim periods within those fiscal years.

### X. Conclusion

The overall performance during the nine months ended September 30, 2008 was outstanding. As a public company in the pharmaceutical industry, we focus on product innovation. In order to create innovative products that are tailored to the end user, we must concentrate on additional, innovative cooperative engagements with special R&D institutes for more market-ready products. As a result, the Company will continue to actively pursue the development and distribution of high-quality products. The pharmaceutical industry has been called an "industry of eternal sunrise", and China Pharma forecasts that our clear growth strategy and the sustained growth in market demand will ensure our continued growth.

### Item 3 - Quantitative and Qualitative Disclosures About Market Risks

We have exposure to market risk of changes in foreign currency exchange rates. We neither hold nor issue financial instruments for trading purposes nor do we make use of derivative instruments to hedge the risks discussed below.

#### Foreign Currency Exchange Rates

We collect revenue from operations principally in the Chinese Renminbi. All of our local sales revenue is collected in and substantially all of our expenses are paid in the Chinese Renminbi. We face foreign currency rate translation risk when our Chinese subsidiaries results are translated to U.S. Dollars and with respect to financial instruments denominated in foreign currencies. Our results of operations denominated in foreign currency are translated at the average rate of exchange during the reporting period. Assets and liabilities denominated in foreign currencies at the balance sheet date are translated at the market rate of exchange ruling at that date. The registered equity capital denominated in the functional currency is translated at the historical rate of exchange at the time of capital contribution.

The Chinese Renminbi had remained stable against the U.S. Dollar at approximately 8.28 Renminbi to 1.00 U.S. Dollar for several years and it was not

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until July 21, 2005 that the Chinese currency regime was altered, with a 2.1% revaluation versus the United States Dollar. This move initially valued the Renminbi at 8.11 Renminbi per United States Dollar. In addition, the Renminbi is no longer linked to the U.S. currency but rather to a basket of currencies with a 0.3% margin of fluctuation. However, there remains international pressure on the Chinese government to adopt an even more flexible currency policy and as of September 30, 2008 the exchange rate was 6.8183 Renminbi to 1.00 U.S. Dollar. The exchange rate of Renminbi is subject to changes in the People's Republic of China's government policies which are, to a large extent, dependent on the economic and political development both internationally and locally and the demand and supply of Renminbi in the domestic market. There can be no assurance that such exchange rate will continue to remain stable in the future amongst the volatility of currencies, globalization and the unstable economies in recent years. Since (i) our income and profit are mainly denominated in Renminbi, and (ii) the payment of dividends will be in U.S. dollars, if any, any exchange fluctuation of the Renminbi against other foreign currencies would adversely affect the value of the shares and dividends payable to shareholders, in foreign currency terms.

Item 4 - Controls and Procedures

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Disclosure controls and procedures are designed to ensure that financial information is accumulated and communicated to management, including the Company's CEO and CFO in a timely manner and then processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

As required by Rule 13a-15 under the Securities Exchange Act of 1934, within the 90 days prior to the filing date of this report, the Company carried out an evaluation of the effectiveness of the design and operation of the Company's internal controls over disclosure and reporting procedures. This evaluation was carried out under the supervision and with the participation of the Company's management, including the Company's President, CEO and CFO. The Company has taken steps to improve our internal controls over recording and reporting which were disclosed as a material weakness in Item 8A "Controls and Procedures" of our Annual Report on Form 10-KSB for the fiscal year ended December 31, 2007 (the "2007 Form 10-KSB").

As part of this correction process, we recruited three independent directors and formed an Audit Committee in February 2008 to supervise the implementation of an Internal Audit Department and to oversee the financial reporting of the Company including direct communication with our independent auditors. There have been other changes in the Company's internal controls subsequent to our assessment to improve internal controls as indicated in the 2007 Form 10-KSB.

## PART II. OTHER INFORMATION

Item 1 Legal Proceedings

From time to time, we may become involved in various lawsuits and legal proceedings which arise in the ordinary course of business. However, litigation is subject to inherent uncertainties, and an adverse result in these or other matters may arise from time to time that may harm our business. We are currently not aware of any such legal proceeding or claims that we believe will have, individually or in the aggregate, a material adverse effect on our business, financial condition or operating results.

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### Item 2 - Unregistered Sales of Equity Securities and Use of Proceeds

None.

### Item 3 - Defaults upon Senior Securities

None.

### Item 4 - Submission of Matters to a Vote of Security Holders

On February 1, 2008, a majority of the outstanding shares of voting capital stock approved (1) to elect the following three individuals as independent members of the board of directors of the Company: G. Michael Bennett, Yingwen Zhang and Baowen Dong; and (2) to authorize the Company's board of directors to amend our Bylaws to reflect the proper name and corporate governance of the Company. The shareholder approval was granted by written consent, in lieu of a

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special meeting of the shareholders. In order to provide information to our shareholders regarding this action, we filed a definitive information statement with the Securities and Exchange Commission on July 11, 2008 and delivered it to our shareholders of record as of the close of business on February 1, 2008.

### Item 5 - Other Information

None.

### Item 6 - Exhibits

The following exhibits are filed herewith:

31.1 - Certification pursuant to Rule 13a-14 and Rule 15d-14(a) of the Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 - Certification pursuant to Rule 13a-14 and Rule 15d-14(a) of the Exchange Act, as amended, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 - Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

32.2 - Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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### SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

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China Pharma Holdings, Inc.

Dated: November 6, 2008

By: /s/ Zhilin Li

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Zhilin Li  
Chief Executive Officer,  
President and Director

Dated: November 6, 2008

By: /s/ Xinhua Wu

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Xinhua Wu  
Chief Financial Officer,  
and Director